

This is a digital copy of a book that was preserved for generations on library shelves before it was carefully scanned by Google as part of a project to make the world's books discoverable online.

It has survived long enough for the copyright to expire and the book to enter the public domain. A public domain book is one that was never subject to copyright or whose legal copyright term has expired. Whether a book is in the public domain may vary country to country. Public domain books are our gateways to the past, representing a wealth of history, culture and knowledge that's often difficult to discover.

Marks, notations and other marginalia present in the original volume will appear in this file - a reminder of this book's long journey from the publisher to a library and finally to you.

Usage guidelines

Google is proud to partner with libraries to digitize public domain materials and make them widely accessible. Public domain books belong to the public and we are merely their custodians. Nevertheless, this work is expensive, so in order to keep providing this resource, we have taken steps to prevent abuse by commercial parties, including placing technical restrictions on automated querying.

We also ask that you:

- + *Make non-commercial use of the files* We designed Google Book Search for use by individuals, and we request that you use these files for personal, non-commercial purposes.
- + Refrain from automated querying Do not send automated queries of any sort to Google's system: If you are conducting research on machine translation, optical character recognition or other areas where access to a large amount of text is helpful, please contact us. We encourage the use of public domain materials for these purposes and may be able to help.
- + *Maintain attribution* The Google "watermark" you see on each file is essential for informing people about this project and helping them find additional materials through Google Book Search. Please do not remove it.
- + *Keep it legal* Whatever your use, remember that you are responsible for ensuring that what you are doing is legal. Do not assume that just because we believe a book is in the public domain for users in the United States, that the work is also in the public domain for users in other countries. Whether a book is still in copyright varies from country to country, and we can't offer guidance on whether any specific use of any specific book is allowed. Please do not assume that a book's appearance in Google Book Search means it can be used in any manner anywhere in the world. Copyright infringement liability can be quite severe.

About Google Book Search

Google's mission is to organize the world's information and to make it universally accessible and useful. Google Book Search helps readers discover the world's books while helping authors and publishers reach new audiences. You can search through the full text of this book on the web at http://books.google.com/

HARVARD COLLEGE LIBRARY

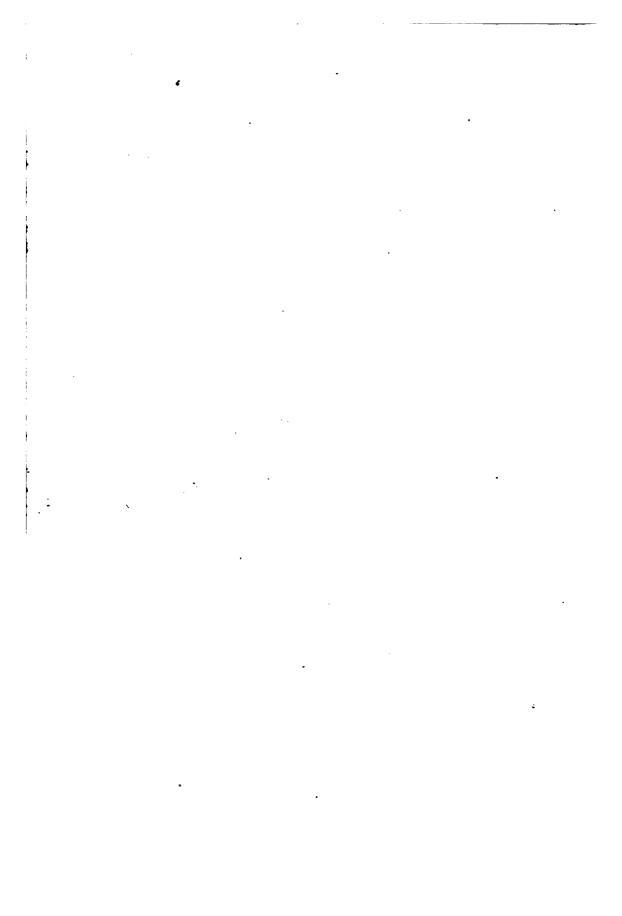


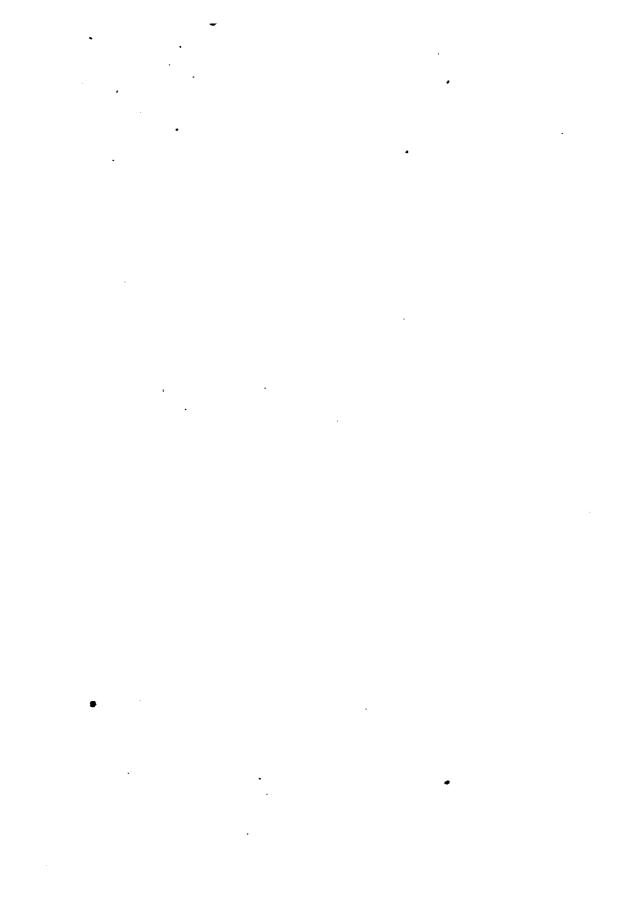
FROM THE BEQUEST OF

MRS. ANNE E. P. SEVER

OF BOSTON

Widow of Col. James Warren Sever
(Class of 1817)





_



THE

PUBLISHERS' WEEKLY

THE AMERICAN BOOK - TRADE JOURNAL

WITH WHICH IS INCORPORATED THE

American Literary Cazette and Inblishers' Circular

ESTABLISHED IN THE YEAR 1852

VOL. CI.

JANUARY-JUNE, 1922

NEW YORK
R. R. BOWKER CO.
1922

Ry 608.12 RF453 B 2034, XX

3,3

THE PUBLISHERS' WEEKLY

Vol. CI. January-June, 1922

EDITORIAL DEPARTMENT

INDEX TO EDITORIALS, CONTRIBUTED ARTICLES AND THE MORE PROMINENT NOTES

PAGE

PAGE	PAGE
Abendenth Arthur Howard Obituary 258	of the fifties. Seitz, D. C
Actors read Do?	short stories of 1921
Addahi Magazina isanad	- as for school backshalves
Actors read, Do?	- 25 for school bookshelves
Adventures of a bookseller. See Ketch.	Dible, The making of a
Advertising, The bookdealers. Hartman, F. D1475	Bible, The making of a
— Co-operative (ed.) 902	swindle, 1040; Rosenthal, A. W. (communica-
-Good and bad (ed.)	tion)
- Institutional (A. C. McClurg)	Bickford, Frank L. Obituary
— Publishers' 352	Bierce, (Ambrose), Collected works
— Truth in (ed.)	Binding situation. Whitcomb & Barrows (com-
Aldus Rook Shop N. V. moves 1025	munication)
Allen Invine Over the book counter 446:	munication)
Transfer from the material Man T halo	of"
Learning from the customer, 544; May I help	of''
you today! 902; Selecting the gift book1230	— in fictional form
Allen & Co., Waukegan, Ill., buy business1480	Black, James Tate, prize award 700
Allen, Irving. Over the book counter, 446; Learning from the customer, 544; May I help you today? 962; Selecting the gift book1230 Allen & Co., Waukegan, Ill., buy business1480 American and Britain as bookmarkets	Black, James Tate, prize award
	Florence 1751 Blumenthal, Walter Hart. Culled from an auction catalog 118 Bohn, Prices too high on. Scrantom's (communica-
- Booksellers' Assn. See Book-trade Assns Code Co., Inc., N. Y., buys publications of International Cable Directory Co	Blumenthal, Walter Hart, Culled from an auction
- Code Co., Inc., N. Y., buys publications of In-	catalog
ternational Cable Directory Co	Bohn Prices too high on Scrantom's (communica.
- conveight Cas Conveight matters	tion)
- copyright. See Copyright matters	tion)
- LAUTERY ASSIL: A. L. L. SCIECTION OF BOOKS OF	Book business
1921, 193; Publishers in A. L. A. Booklist, 197;	- counter, Over the. Allen, I 446
497; New A. L. A. reading course, (ed.), 1682; How the A. L. A. book list is made, Massee,	- Exchange and Art Shop, Houston, Tex.,
How the A. L. A. book list is made, Massee,	moves
M1750	— fairs, The earliest
- Publishers' Conference. See Postal notes	- making, Good, 114; 495; 905
- valuation Against (ed.) 490	Maintaining standards (ed.), 336
Americana lost. Keyes, V. M. (communication)1831	- manufacture. The present state of
Anderson John R A revival of out of print	- Mart Portland Me opens store 1625
M	- price levels (ed)
A. J Caracida Calling shildrenia basha sa	— Mart, Portland, Me., opens store
Andrus, Gentrude. Sening children's books 52	- I or 1922 (ed.)
weeks in the year1401	-production, American: Dec., 116; 1922. Jan.,
Anglo-American publishing, (London Graphic) 548	436; Feb., 910; Mar., 1114; Apr
Antiquarian Bookshop, N. Y., moves	——————————————————————————————————————
Antiques, issued	British, 1921 186
Andreson, John R. A revival of out of print books	— — International 187
	—— Spring (ed.) 685
Apr., 1114; May, 1330; June	- Review issued separately 62
Austine estalog Colled from an Rlumenthal	- reviewers and churches
Auction catalog, Corled from an. Diametrial,	-scout, Reminiscences of a. Barton, J. J.,
W. H., 118; McDevitt, W. (communication) 35/	scout, Reminiscences of a. Darton, J. J.,
Auerbach Co., Sait Lake City, Utan, discontinues	115; 277; 540; 900; 1042; 1332; 14781826
book dept 701	- Snop, white Plains, N. Y., opens1831
Aurand, A. M., Harrisburg, Pa., buys store 452	115; 277; 546; 906; 1042; 1332; 14781826 — Shop, White Plains, N. Y., opens1831 — suppression (ed.)269
book dept	book-trade Assns. American Booksellers Assn.
Australian publishing	1000 members needed, (ed.), 335; Honorary
Austrian American copyright. See Copyright	fellowship of booksellers, 1106; 1452; Board of
matters	Trade meeting, 1744; Convention: Plans, 68; Publicity starts, 495; Plans, 551; Souvenirs,
Authors and Publishers' Corporation, N. Y.,	Publicity starts, 405: Plans, 551: Souvenirs,
Authors and Publishers' Corporation, N. Y., organized	860: Hotchkiss to speak (ed.), ong: Promptness
Authors' Learne: Fund 601: Office 1176	860; Hotchkiss to speak (ed.), 902; Promptness is urged (ed.), 957; Historic Washington as a
The least results (ad)	playground, 967; Convention rebate certificate
Dack-to-nature books (cu.)	(ed) reces Price maintenance (ed) reals
Back-to-nature books (ed.) 957 Baker & Taylor, N. Y., increase floor space 554	(ed.), 1032; Price maintenance (ed.), 1098;
	The convention (ed.), 1161; Last call for mem-
Bangs, Lemuel W. Obituary, 25	bers (ed.) 1161; Just a few lines, Bill, 1173;
Bargain Bookstore, Chic., changes hands 554	Headquarters, 1217; Numbers count (ed.),
Barker, G. H. (communication)	1217; Convention program, 1271; Booksellers
Barnes & Noble, Inc., N. Y., move 125	have notable convention, 1327; Still forward
Barry, M. J., Omaha, Neb., opens shop 860	(ed.), 1387; What next in Association work?
Barton, Joseph Jewett. Reminiscences of a book	(ed.), 1388; Contested election (ed.), 1388;
mont 115: 277: 546: 006: 1012: 1332: 1478: 1826	Membership committee report. Walker B M
scout, 115; 277; 546; 906; 1042; 1332; 1478; 1826 Baseball league, New York publishers' 1274;	1448: Resolutions report Schenck V M
Daseball league, New York publishers 12/4,	1456: Attendance 1471: Letter Nue C I 1800
Opens season	(ed.), 1387; What next in Association work? (ed.), 1388; What next in Association work? (ed.), 1388; Contested election (ed.), 1388; Membership committee report. Walker, B. M., 1448; Resolutions report. Schenck, V. M., 1456; Attendance, 1471; Letter. Nye, S. L1823 ————————————————————————————————————
Beauchamp, E. E. Cultivating book lovers in	Inniois Dookschers and Stanoners Con-
raral communities	vention, 697; 1108
Beane, Maudlena Johnson. Obituary 72	Nansas Dook Dealers' Assn. meets1760
Reschaut Packing Co. decision	
Best five American novels1173	3d year (ed.), 107; Annual meeting, 111; An-
plays of 1920-21	nual report
— plays of 1920-21	nual report 204
276: Jan. 440: Feb., 066: Mar., 1114: Apr.,	dinner, 215; Feb. dinner, 496; 27th annual
276; Jan., 449; Feb., 966; Mar., 1114; Apr., 1330; May	report853
in France	report
	ing class, N. Y. Public Library, 72: 700 858
—— 1931 198	mg cmas, At. 1. 1 mone Library, /2. /00 656

	(ed.)
meeting, 381; Houghton Mifflin night, 549;	(ed.) 6. —import marking, No 21; — sales tax. See Tariff matters.
Ladies' night (Mar.) 909	- sales tax See Tariff matters
Ladies' night (Mar.)	Cannon, C. L. On whose shelves are these books
Assn. takes action against Fordney tariff1046	reposing?
Women's National Book Assn. Jan. meet-	Lane innathan Publishing today 64
ing. 72: Feb. speakers, 340: Annual dinner.	Caravan, Book: Who will caravan this year?
ing, 72; Feb. speakers, 349; Annual dinner, 548; Fifth annual banquet, 855; April meet-	(ed.), 901; Parnassus on wheels again (F. Shay), 1046; New England caravan for sale1330
ing1108	Shay), 1046; New England caravan for sale1336
impostor (communication)1047	Carbon paper fraud, A
salaries in France 452	Card systems for stock records, 18171818
—— Year's significance (ed.) 181	Caspar (C. N.) Co., Milwaukee, Wis., succeeds
- See also English.	Western Book Concern
Bookman, circulation	Censorship, New Fork play
Bookmen, The Society of (London), launched 349	Censorship plan. Voluntary
Bookplate exhibit	Cercle de la Librairie holds book exhibit 348
Books and wedding anniversaries (ed.)1031	Chagnon & Co., N. Y., open French bookstore1630
Books are royal gifts 907	Cheap editions in London 908
Books as news (ed.)	Cheney, John Vance. Obituary
— as premiums. See Net price. — in demand at the libraries: Nov., 21; Dec.,	Chicago book fair directory
- in demand at the libraries: Nov., 21; Dec.,	- Co-operative Book Stores Co., Chic., sells in-
276; Jan., 698; Feb. 1115; Mar., 1330; Apr1758	terest in Radical Book Snop
——————————————————————————————————————	- school book situation, The
- in the hope chest1044	— wage decision
- read in hospital. Pratt, C. S	Child Life, issued
— stimulate more books (ed.)	Children's book week: posters by children 439
Dookseller, At the sign of the, Crone, A. K1019	-books, An annual award for the best. See
Bookselling class, N. Y. Booksellers' League.	Newbery (John). ———————————————————————————————————
See Graham, Bessie.	- own libraries (John Martin)
- in '49 (Purnell bookstore)	Christian Science Monitor, new editor281
- See also Year-round bookselling campaign.	Church growth
Bookshop publicity, Successful	Churches carry books to farmers
— salaries (ed.)	Circulating library. See Rental library.
Bookstore and the clergy (ed.) 841	Civic Club book evening
- management. Some aspects of modern. Hotch-	Civic Club book evening
kiss, J. T	shop
- wages for women (ed.), 537; Report of	shop
Women's National Book Assn 539	Cleland, Ethel. Who reads business books? 687
Bookstores for small cities	Cleland, Ethel. Who reads business books?
Bookworms: Unpaid creators of the book busi-	"Collector's Guide"
ness. Reinicke, W. R., 1685	"Collector's Guide" 1221 College girls read, What. Dodd, M. E. 1741 — graduates as booksellers (Rook Synchios) 1470
Boyd, Ernest. Literature abroad 200	
Boys' week	- men's reading 691
Bradley, Kev. Dwight L. A lending library in	- text book problem (ed.), 15; College text book
the church	situation. Hartman, F. D., 17; Text books
Brainard, D. L. (communication)	again. Godkin, M. C
- Market for American books in 904	Colling (William) Sons & Co. represented here 1938
Broadcasting ideas (radio) (ed.)1031	Commerce and conscience (ed)
Brocklebank, Mrs. Louise D., Los Angeles, starts	Communications: Barker, G. H. Cataloga
fiction library	wanted
Brommel's Book Shop, Superior, Wis., opens,	wanted
452	- Burdock. On getting out of print books, 502;
Brown, N. L., N. Y., to move	Kare book prices
Brownell Book Store, Akron, O., opened 701	- D., P. L. Second hand prices again 975
Bryce, James. Obituary 215	- Grosset & Dunlan. Buy a hook a week 357
Buchman Book Store, Allentown, Pa., moves1047	- Harper & Bros. Correction1337
Bull, Albert E. How to treat a salesman1815	- Holt, Elliot. Courtesy in the trade 502
Bullock's Book Dept., Los Angeles 113	- Houghton Millin. Amy Lowell promoted1480
Burdock (communication), 502	Houghton Mifflin. Amy Lowell promoted 1486 Johnston, W. D. American books in Paris 911 Keyes, V. M. Americana lost 1831 Legerton, C. L. Subscriber for 33 years 125 McDurit W. Mare Cill of 33 years 125
Burrows' Bros., Cleveland, open new branch, 281;	Lamentan C. I. Subariba for
Billhoards	- McDevitt, W. More Culled from an auction
Business books, Who reads? Cleland, E 687	catalog
prospects (ed.)	catalog
- research departments make new markets for	- Methodist Book Concern. Book manufacture. 1177
books. Fawcett. W	- Milam, C. H. Libraries sell books 1821
books. Fawcett, W	- Pratt. C. S. Books read in hospital tas
tenance	
D. I. I. Conservat & Donales Conservation	- Read, A. C. Second hand book prices 975
Buy a book a week. Grosset & Duniap (com-	Read, A. C. Second hand book prices 975 Rosenthal, A. W. Bible swindle not new1177
munication)	- Pratt, C. S. Books read in hospital 185 - Read, A. C. Second hand book prices 975 Rosenthal, A. W. Bible swindle not new 1177 - Scrantom's. Prices too high on Bohn 1831
munication)	Stammer, P. Impostor1631
munication)	Stammer, P. Impostor
munication)	Stammer, P. Impostor
munication) 357 Buyer and seller (ed.) 1809 — The ideal 1821 Buyers expect from salesmen, What. Macauley, W. 1813	Strantom's. Prices too high on Bohn 1831 Stammer, P. Impostor 1947 Vizetelly, F. H. Vizetelly, E. A. correction 1835 Wyer, J. I. Better pay, better work (printers) 25 Co-operative book advertising (ed.) 988
munication) 357 Buyer and seller (ed.) 1809 — The ideal 1821 Buyers expect from salesmen, What. Macauley, W. 1813 Buying for turnover (ed.) 1809	Scrantom's. Prices too high on Bohn
munication) 357 Buyer and seller (ed.) 1809 — The ideal 1821 Buyers expect from salesmen, What. Macauley, W. 1813 Buying for turnover (ed.) 1809 — The gentle art of McKee W. 1811	Scrantom's. Prices too high on Bohn
munication) 357 Buyer and seller (ed.) 1809 — The ideal 1821 Buyers expect from salesmen, What. Macauley, W. 1813 Buying for turnover (ed.) 1809 — The gentle art of McKee W. 1811	Strantom's. Prices too high on Bohn 1831 Stammer, P. Impostor 1047 Vizetelly, F. H. Vizetelly, E. A. correction 1235 Wyer, J. I. Better pay, better work (printers) 25 Co-operative book advertising (ed.) 982 Community Bookshop, Your, Cambridge, Mass., opened 1337 Comstock, Katharine F., Harrisburg, Pa., opens
munication) 357 Buyer and seller (ed.) 1809 — The ideal 1821 Buyers expect from salesmen, What. Macauley, W. 1813 Buying for turnover (ed.) 1809 — The gentle art of McKee W. 1811	Strantom's. Prices too high on Bohn 1831 Stammer, P. Impostor
munication) 357 Buyer and seller (ed.) 1809 — The ideal 1821 Buyers expect from salesmen, What. Macauley, W. 1813 Buying for twnover (ed.) 1809 — The gentle art of. McKee, W. 1811 — is done, When the 958 — vs. turnover, Small (ed.) 1810 Camp. Take a book to (Boy Scout reading promo-	Strantom's. Prices too high on Bohn 1831 Stammer, P. Impostor 1947 Vizetelly, F. H. Vizetelly, E. A. correction 1835 Wyer, J. I. Better pay, better work (printers) 25 Co-operative book advertising (ed.) 983 Community Bookshop, Your, Cambridge, Mass., opened 1337 Comstock, Katharine F., Harrisburg, Pa., opens Bookshop 985 Copyright matters: American copyright: Discus-
munication) 357 Buyer and seller (ed.) 1809 — The ideal 1821 Buyers expect from salesmen, What. Macauley, W. 1813 Buying for turnover (ed.) 1809 — The gentle art of. McKee, W. 1811 — is done, When the 958 — vs. turnover, Small (ed.) 1810 Camp. Take a book to (Boy Scout reading promotion) 1613	Scrantom's. Prices too high on Bohn 1831 Stammer, P. Impostor
munication) 357 Buyer and seller (ed.) 1809 — The ideal 1821 Buyers expect from salesmen, What. Macauley, W. 1813 Buying for turnover (ed.) 1809 — The gentle art of. McKee, W. 1811 — is done, When the 958 — vs. turnover, Small (ed.) 1870 Camp. Take a book to (Boy Scout reading promotion) 1613 Campaigning, The dignity of (ed.) 1739	Scrantom's. Prices too high on Bohn 1831 Stammer, P. Impostor
munication) 357 Buyer and seller (ed.) 1809 — The ideal 1821 Buyers expect from salesmen, What. Macauley, W. 1813 Buying for turnover (ed.) 1809 — The gentle art of. McKee, W. 1811 — is done, When the 958 — vs. turnover, Small (ed.) 1810 Camp. Take a book to (Bov Scout reading promotion) 1613 Campaigning, The dignity of (ed.) 1739 Canada, Exports to. See Tariff matters.	Scrantom's. Prices too high on Bohn 1831 Stammer, P. Impostor 1047 Vizetelly, F. H. Vizetelly, E. A. correction 1835 Wyer, J. I. Better pay, better work (printers) 25 Co-operative book advertising (ed.) 923 Community Bookshop, Your, Cambridge, Mass., opened 1337 Comstock, Katharine F., Harrisburg, Pa., opens Bookshop 791 Copyright matters: American copyright: Discussion A. L. A., 19; America and the International Copyright Union (ed.), 108; Amendatory copyright bill to permit the U. S. to enter the
munication) 357 Buyer and seller (ed.) 1809 — The ideal 1821 Buyers expect from salesmen, What. Macauley, W. 1813 Buying for turnover (ed.) 1809 — The gentle art of. McKee, W. 1811 — is done, When the 958 — vs. turnover, Small (ed.) 1810 Camp. Take a book to (Boy Scout reading promotion) 1613 Campaigning, The dignity of (ed.) 1739 Canada, Exports to. See Tariff matters. Canadian Authors' meeting 1326	Scrantom's. Prices too high on Bohn 1831 Stammer, P. Impostor 1047 Vizetelly, F. H. Vizetelly, E. A. correction 1835 Wyer, J. I. Better pay, better work (printers) 25 Co-operative book advertising (ed.) 923 Community Bookshop, Your, Cambridge, Mass., opened 1337 Comstock, Katharine F., Harrisburg, Pa., opens Bookshop 1337 Copyright matters: American copyright: Discussion A. L. A., 19: America and the International Copyright Union (ed.), 108; Amendatory copyright bill to permit the U. S. to enter the International Copyright Union (text), 109; Berne comment, 1038: Pros and come on the
munication) 357 Buyer and seller (ed.) 1809 — The ideal 1821 Buyers expect from salesmen, What. Macauley, W. 1813 Buying for turnover (ed.) 1809 — The gentle art of. McKee, W. 1811 — is done, When the 958 — vs. turnover, Small (ed.) 1810 Camp. Take a book to (Boy Scout reading promotion) 1613 Campaigning, The dignity of (ed.) 1739 Canada, Exports to. See Tariff matters. Canadian Authors' meeting 1326 — book-trade problems 1748	Scrantom's. Prices too high on Bohn 1831 Stammer, P. Impostor 1047 Vizetelly, F. H. Vizetelly, E. A. correction 1835 Wyer, J. I. Better pay, better work (printers) 25 Co-operative book advertising (ed.) 923 Community Bookshop, Your, Cambridge, Mass., opened 1337 Comstock, Katharine F., Harrisburg, Pa., opens Bookshop 1337 Copyright matters: American copyright: Discussion A. L. A., 19: America and the International Copyright Union (ed.), 108; Amendatory copyright bill to permit the U. S. to enter the International Copyright Union (text), 109; Berne comment, 1038: Pros and come on the
munication) 357 Buyer and seller (ed.) 1809 — The ideal 1821 Buyers expect from salesmen, What. Macauley, W. 1813 Buying for turnover (ed.) 1809 — The gentle art of. McKee, W. 1811 — is done, When the 958 — vs. turnover, Small (ed.) 1810 Camp. Take a book to (Boy Scout reading promotion) 1613 Campaigning, The dignity of (ed.) 1739 Canada, Exports to. See Tariff matters. Canadian Authors' meeting 1326 — book-trade problems 1748	Scrantom's. Prices too high on Bohn 1831 Stammer, P. Impostor 1047 Vizetelly, F. H. Vizetelly, E. A. correction 1835 Wyer, J. I. Better pay, better work (printers) 25 Co-operative book advertising (ed.) 923 Community Bookshop, Your, Cambridge, Mass., opened 1337 Comstock, Katharine F., Harrisburg, Pa., opens Bookshop 1337 Copyright matters: American copyright: Discussion A. L. A., 19: America and the International Copyright Union (ed.), 108; Amendatory copyright bill to permit the U. S. to enter the International Copyright Union (text), 109; Berne comment, 1038: Pros and come on the
munication) Buyer and seller (ed.) The ideal Buyers expect from salesmen, What. Buying for twnover (ed.) The gentle art of. McKee, W. 1811 is done, When the 958 vs. turnover, Small (ed.) Camp. Take a book to (Boy Scout reading promotion) Campagning, The dignity of (ed.) Canada, Exports to. See Tariff matters. Canadian Authors' meeting 1328 book-trade problems 1748	Scrantom's. Prices too high on Bohn 1831 Stammer, P. Impostor 1047 Vizetelly, F. H. Vizetelly, E. A. correction 1835 Wyer, J. I. Better pay, better work (printers) 25 Co-operative book advertising (ed.) 923 Community Bookshop, Your, Cambridge, Mass., opened 1337 Comstock, Katharine F., Harrisburg, Pa., opens Bookshop 791 Copyright matters: American copyright: Discussion A. L. A., 19; America and the International Copyright Union (ed.), 108; Amendatory copyright bill to permit the U. S. to enter the

	TRUE
—— Canada, the copyright status in	- Keeping prices down (Price standardization)103
— German-American copyright	- Maintaining standards (books) 33
— Irish Free State	Minister's own reading, The
- Solberg, Thorvald. Report for 1920-21 207	- National Assn. of Book Publishers, enters 3d.
Solberg, Thorvald). Copyrights and the	year 10
register thereof (ed.), 1215; Register of copy-	year Postal rate increase, Kelly introduces measure
rights	to repeal
Cornhill Pub. Co., N. Y., opens N. Y. branch. 214 Cost of doing business, The (National Associa-	- Price cutting: Commerce and conscience161
Cost of doing business, The (National Associa-	- Price maintenance decision, (Beechnut Pack-
tion News)	ing Co.)
Courtesy in the trade. Holt, E. (communica-	- Price standardization
tion) 502 Crone, Albert R. Get sales from your letter-	- Prices for old books
Crone, Albert R. Get sales from your letter-	Prices right, Stating (books as premiums) 43 Printing situation, The complexities of the 6. Printing situation: (New York) Newspaper
heads, 1099; At the sign of the bookseller1619	Printing situation, The complexities of the 6
Customer, Learning from the. Allen, J 544	- Printing situation: (New York) Newspaper
"Cytherea" prize, 279 973	pressman walk out, 538; Pressmen accept arbi-
D., P. L. (communication) 975	tration award
Darbon-Ainé, N. Y., moves	-Publication dates
Decemin in the test books at 0	- Publishers' Weekly: Half century-prospect 1
Dauber, Samuel, N. Y., moves	Publication dates
Davies, Joseph E. Price standardization1418	- Keviewing of books
Dawson's Bookshop, Los Angeles, moves 452	- Sales, The peak of (Federal Reserve Bank
Dawson's Bookshop, Los Angeles, moves 452 Dench, Ernest A. Window displays in the hot	summary)
weather1612	- Salesmans time, The worth of a 33
Denhard, Charles H. Are publishers so years	- Shakespeare, Record price for
behind the times?	- Small buying vs. turnover
Department store buyers of books 386	- Spring book production
Dev Frederick V P Ohitmary 1978	- Stage organization leader
Dicer Alfred Venn Obitmry	- Summer Reading Number
Dispity of campaigning. The (ed.)	— Tariff: Against American valuation
Dicey, Alfred Venn. Obituary	- Trade associations again
Dodd Marion F Rockstore in the college town	— Traveler and the buyer
(ed) 1720: What college girls read 1741	- Traveling costs 90
(ed.), 1739; What college girls read	— Turnovers and leftovers
Dodd, Mead & Co., N. Y., Jingle contest, 910176 Dougherty (James H.), San Diego, moves1480	-Who will caravan this year? 90
Dongsterty (James 11.), San Diego, moves	
Dumas royalties, Maquet heirs get half1830	Year-round Bookselling Campaign: Poster 18
Durston, Thomas W. Obituary 1633 Dutton, E. P., in 92nd year 16 Economy Bookstore, N. Y., moves 1635 Edison questionnaires (ed.) 1740	- Year's significance (1921)
Dutton, E. F., in 92nd year	Educational renaissance and the book publisher.
Economy Bookstore, N. 1., moves	Morgan, J. E
Edison questionnaires (ed.)	Elder (raul), San Francisco, Saturday atternoons
Editorials: Advertising, Truth in (Convention of	Riestantuming manage makeld
advertising clubs	Electrotyping wages apheld
- American Booksellers' Assn.: 1000 members	English book-trade news, 71, 350, 444; 543; 696;
needed, 335; Convention: Hotchkiss to speak,	1170; 1234; 1633169
902; Promptness is urged, 957; Convention	——— (packers') strike, 908
902; Promptness is urged, 957; Convention rebate certificate, 1032; The convention, 1161;	— learned societies and their publications 85
Last call for members, 1161; Undoubtedly num-	— Literary Year Book," 357 49
Last call for members, 1161; Undoubtedly num- hers count, 1217; Still forward, 1187; What next	— Literary Year Book," 357
Last call for members, 1161; Undoubtedly num- bers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested	- Literary Year Book," 357 499 - The teaching of
Last call for members, 1161; Undoubtedly num- bers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested	- Literary Year Book," 357 499 - The teaching of
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	- Literary Year Book," 357 49. - The teaching of 700. Esparto paper combine 96. Export conditions 97: Fawcett, Waldon. Doing more business on less
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	- Literary Year Book," 357 49: The teaching of 70: Esparto paper combine 96: Export conditions 97: Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	- Literary Year Book," 357 49. - The teaching of 700. Esparto paper combine 96. Export conditions 97: Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books.
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	- Literary Year Book," 357 49. - The teaching of 700. Esparto paper combine 96. Export conditions 97: Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books.
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	- Literary Year Book," 357 49 - The teaching of 70 Esparto paper combine 96. Export conditions 97: Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174: Femina-Vie Henreuse prize 90 Fiftieth St. Bookshop, N. Y., opens 133;
Last call for members, 1161; Undoubtedly numbers count, 121; Still forward, 138; What next in Association work (ed.), 1388; Contested election	- Literary Year Book," 357 49. - The teaching of 700. Esparto paper combine 96. Export conditions 97: Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174: Femina-Via Henreuse prize 90. Fiftieth St. Bookshop, N. Y. opens 133: Finley, Ruth E. What the million will read (ed.),
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49: — The teaching of 70: Esparto paper combine 96: Export conditions 97: Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174: Femina-Vie Henreuse prize 90: Fiftieth St. Bookshop, N. Y., opens 133; Finley, Ruth E. What the million will read (ed.),
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 700. Esparto paper combine 96. Export conditions 97: Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174: Femina-Vie Henreuse prize 90. Fiftieth St. Bookshop, N. Y. opens 133: Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair 445: 1600: International book fair 445: Internati
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 700. Esparto paper combine 96. Export conditions 97: Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174: Femina-Vie Henreuse prize 90. Fiftieth St. Bookshop, N. Y. opens 133: Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair 445: 1600: International book fair 445: Internati
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 700. Esparto paper combine 96. Export conditions 97: Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174: Femina-Vie Henreuse prize 90. Fiftieth St. Bookshop, N. Y. opens 133: Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair 445: 1600: International book fair 445: Internati
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 700. Esparto paper combine 96. Export conditions 97: Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174: Femina-Vie Henreuse prize 90. Fiftieth St. Bookshop, N. Y. opens 133: Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair 445: 1600: International book fair 445: Internati
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 70. Esparto paper combine 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Henreuse prize 90. Fiftieth St. Bookshop, N. Y., opens 133. Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair, 445; 1690; International Blanck, K. Fordney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49: — The teaching of 70: Esparto paper combine 96. Export conditions 97: Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174: Femina-Vie Henreuse prize 90: Fiftieth St. Bookshop, N. Y., opens 133: Finley, Ruth E. What the million will read (ed.), 957 Florence international book fair, 445; 1690; International Blanck, K. 175: Fordney tariff. See Tariff matters. Foreign exchange and books 68: Foster, Elima A. Representation of religious thought in the public library 84:
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 70. Esparto paper combine 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Heurcuse prize 90. Fiftieth St. Bookshop, N. Y., opens 133. Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair, 445; 1690; International Blanck, K. 175. Fordney tariff. See Tariff matters. Foreign exchange and books 686. Foster, Elima A. Representation of religious thought in the public library 844. Fovle's London, on the film 1628.
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 70. Esparto paper combine 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Henreuse prize 90. Fiftieth St. Bookshop, N. Y., opens 133. Finley, Ruth E. What the million will read (ed.), 95. Florence international book fair, 445; 1690; International Blanck, K. 175. Fordney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious thought in the public library 84. Foyle's, London, on the film 162. France, The book crisis in. (L'Exportateur) 117.
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 700 Esparto paper combine 96. Export conditions 97: Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174: Femina-Vie Henreuse prize 90. Fiftieth St. Bookshop, N. Y. opens 133: Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair, 445; 1690; International Blanck, K. 175: Fordney tariff. See Tariff matters. Foreign exchange and books 68: Foster, Elima A. Representation of religious thought in the public library 84: Foyle's, London, on the film 162: France, The book crisis in. (L'Exportatesr) 175: Frederick & Nelson, Seattle, extend business 112:
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 70. Esparto paper combine 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Henreuse prize 90. Fiftieth St. Bookshop, N. Y., opens 133. Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair, 445; 1690; International Blanck, K. 175. Fordney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious thought in the public library 84. Foyle's, London, on the film 162. France, The book crisis in. (L'Exportateur) 177. Frederick & Nelson, Seattle, extend business 112. Freight hearing for publishers 121.
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 70. Esparto paper combine 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Heuveuse prize 90. Fiftieth St. Bookshop, N. Y., opens 133. Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair, 445; 1690; International Blanck, K. 175. Fordney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious thought in the public library 84. Foyle's, London, on the film 162. France, The book crisis in (L'Exportateur) 117. Frederick & Nelson, Seattle, extend business 112. Freight hearing for publishers 121. Freight hearing for publishers 121.
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 70. Esparto paper combine 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Heuveuse prize 90. Fiftieth St. Bookshop, N. Y., opens 133. Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair, 445; 1690; International Blanck, K. 175. Fordney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious thought in the public library 84. Foyle's, London, on the film 162. France, The book crisis in (L'Exportateur) 117. Frederick & Nelson, Seattle, extend business 112. Freight hearing for publishers 121. Freight hearing for publishers 121.
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 70. Esparto paper combine 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Henreuse prize 90. Fiftieth St. Bookshop, N. Y., opens 133. Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair, 445; 1690; International Blanck, K. Fordney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious thought in the public library 84. Foyle's, London, on the film 162. France, The book crisis in. (L'Exportateur) 17. Frederick & Nelson, Seattle, extend business 112. Freight hearing for publishers 121. French Academy, New members of 1816. —book-trade catalog 551. Fromt Room Bookshop, Hoboken, N. J., opens. 117.
Last call for members, 1161; Undoubtedly numbers count, 121; Still forward, 138; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 700 Esparto paper combine 96. Export conditions 97: Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174: Femina-Vie Henreuse prize 90. Fiftieth St. Bookshop, N. Y. opens 133: Finley, Ruth E. What the million will read (ed.), 957 Florence international book fair, 445; 1690; International Blanck, K. 175: Fordney tariff. See Tariff matters. Foreign exchange and books 68: Foster, Elima A. Representation of religious thought in the public library 84: Foyle's, London, on the film 162: France, The book crisis in (L'Exportateur) 117: Frederick & Nelson, Scattle, extend business 112: Freight hearing for publishers 121: French Academy, New members of 181: —book-trade catalog 55: Front Room Bookshop, Hoboken, N. J., opens. 117; Frost (Robert) Prize for essay on 148:
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 79. Esparto paper combine 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Heuveuse prize 90. Fiftieth St. Bookshop, N. Y., opens 133. Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair, 445; 1690; International Blanck, K. 175. Fordney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious thought in the public library 84. Foyle's, London, on the film 1628. France, The book crisis in. (L'Exportateur) 117. Frederick & Nelson, Seattle, extend business 1126. Freight hearing for publishers 121. Freigh hearing for publishers 121. Freigh Room Bookshop, Hoboken, N. J., opens 117. Frost (Robert) Prize for essay on 1486. German-American copyright. See Copyright mat-
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 70. Esparto paper combine 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Henreuse prize 90. Fiftieth St. Bookshop, N. Y., opens 133. Finley, Ruth E. What the million will read (ed.), 95. Florence international book fair, 445; 1690; International Blanck, K. Fordiney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious thought in the public library 84. Foyle's, London, on the film 162. France, The book crisis in. (L'Exportateur) 177. Frederick & Nelson, Seattle, extend business 112. Freight hearing for publishers 121. Freight hearing for publishers 121. French Academy, New members of 1816. —book-trade catalog 55. Front (Robert) Prize for essay on 1486. German-American copyright. See Copyright matters.
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 79. Esparto paper combine 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Henrense prize 90. Fiftieth St. Bookshop, N. Y. opens 133. Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair, 445; 1690; International Blanck, K. 175. Fordney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious thought in the public library 84. Foyle's, London, on the film 162. France, The book crisis in (L'Exportateur) 117. Frederick & Nelson, Seattle, extend business 112. Freight hearing for publishers 121. Freight hearing for publishers 121. French Academy, New members of 181. —book-trade catalog 555 Front Room Bookshop, Hoboken, N. J., opens. 117. Frost (Robert) Prize for essay on 148. German-American copyright. See Copyright matters. —book-trade crisis 1692.
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 70. Esparto paper combine 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Henreuse prize 90. Fiftieth St. Bookshop, N. Y., opens 133. Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair, 445; 1690; International Blanck, K. 175. Fordney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious thought in the public library 84. Foyle's, London, on the film 162. France, The book crisis in. (L'Exportateur) 177. Frederick & Nelson, Seattle, extend business 112. Freight hearing for publishers 121. Freight hearing for publishers 121. Freight hearing for publishers 121. Front Room Bookshop, Hoboken, N. J., opens. 117. Frost (Robert) Prize for essay on 148. German-American copyright. See Copyright matters. — book-trade crisis 1692. — newspapers quit, Many 1966.
Last call for members, 1161; Undoubtedly numbers count, 121; Still forward, 138; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 70. Esparto paper combine 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Henreuse prize 90. Fiftieth St. Bookshop, N. Y., opens 133. Finley, Ruth E. What the million will read (ed.), 95. Florence international book fair, 445; 1690; International Blanck, K. 175. Fordney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious thought in the public library 84. Foyle's, London, on the film (162. Frence, The book crisis in. (L'Exportateur) 117. Frederick & Nelson, Seattle, extend business 112. Freight hearing for publishers 121. French Academy, New members of 1816. —book-trade catalog 55. Front Room Bookshop, Hoboken, N. J., opens 117. Frost (Robert) Prize for essay on 1486. German-American copyright. See Copyright matters. —book-trade crisis 1692. —newspapers quit, Many 96. Germany, The currency situation in 1755.
Last call for members, 1161; Undoubtedly numbers count, 121; Still forward, 138; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 79. Esparto paper combine 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Henreuse prize 90. Fiftieth St. Bookshop, N. Y., opens 133. Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair, 445; 1690; International Blanck, K. 175. Fordney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious thought in the public library 84. Foyle's, London, on the film 162. France, The book crisis in. (L'Exportateur) 117. Frederick & Nelson, Seattle, extend business 112. Freight hearing for publishers 121. Freight hearing for publishers 121. Frot (Robert) Prize for essay on 181. —book-trade catalog 181. —book-trade crisis 1692. —book-trade crisis 175.
Last call for members, 1161; Undoubtedly numbers count, 121; Still forward, 138; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 70. Esparto paper combine 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Henreuse prize 90. Fiftieth St. Bookshop, N. Y., opens 133. Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair, 445; 1690; International Blanck, K. Fordney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious thought in the public library 84. Foyle's, London, on the film 1628. Foyle's, London, on the film 1628. Freight hearing for publishers 1214. Freight hearing for publishers 1214. French Academy, New members of 1816. —book-trade catalog 551 Front (Robert) Prize for essay on 1486. German-American copyright. See Copyright matters. — book-trade crisi 1692. — newspapers quit, Many 966. Germany, The currency situation in 1755. Gether, George W. Making a fortune on four hours a day 344.
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 796. Esparto paper combine 96. Export conditions 97: Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174: Femina-Vie Henrense prize 90. Fiftieth St. Bookshop, N. Y. opens 133: Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair, 445; 1690; International Blanck, K. 175: Fordney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious thought in the public library 84. Foyle's, London, on the film 162. France, The book crisis in (L'Exportateur) 117: Frederick & Nelson, Seattle, extend business 112. Freight hearing for publishers 121: Freight hearing for publishers 121: French Academy, New members of 181: —book-trade catalog 55: Front Room Bookshop, Hoboken, N. J., opens. 117; Frost (Robert) Prize for essay on 148: German-American copyright. See Copyright matters. —book-trade crisis 1692. —newspapers quit, Many 96: German-American copyright. See Copyright matters. —book-trade crisis 1692. —newspapers quit, Many 96: German-American copyright. See Copyright matters. —book-trade crisis 1692. —newspapers quit, Many 96: German-American copyright. Allen, I 175: Gether, George W. Making a fortune on four hours a day 134: Gift book, Selecting the. Allen, I 123:
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 70. Esparto paper combine 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Henreuse prize 90. Fiftieth St. Bookshop, N. Y., opens 133. Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair, 445; 1690; International Blanck, K. 175. Fordney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious thought in the public library 84. Foyle's, London, on the film 162. France, The book crisis in. (L'Exportateur) 177. Frederick & Nelson, Seattle, extend business 112. Freight hearing for publishers 121. Freight hearing for publishers 121. Front Room Bookshop, Hoboken, N. J., opens. 117. Frost (Robert) Prize for essay on 181. —book-trade catalog 55. Front Room Bookshop, Hoboken, N. J., opens. 117. Frost (Robert) Prize for essay on 148. German-American copyright. See Copyright matters. — book-trade crisis 1692. — newspapers quit, Many 960. Germany, The currency situation in 175. Gether, George W. Making a fortune on four hours a day Making a fortune on four hours a day 340. Gift book, Selecting the. Allen, I 123. — books, selling 96.
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 70. Esparto paper combine 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Henreuse prize 90. Fiftieth St. Bookshop, N. Y., opens 133. Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair, 445; 1690; International Blanck, K. 175. Fordney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious thought in the public library 84. Foyle's, London, on the film 162. France, The book crisis in. (L'Exportateur) 177. Frederick & Nelson, Seattle, extend business 112. Freight hearing for publishers 121. Freight hearing for publishers 121. Front Room Bookshop, Hoboken, N. J., opens. 117. Frost (Robert) Prize for essay on 181. —book-trade catalog 55. Front Room Bookshop, Hoboken, N. J., opens. 117. Frost (Robert) Prize for essay on 148. German-American copyright. See Copyright matters. — book-trade crisis 1692. — newspapers quit, Many 960. Germany, The currency situation in 175. Gether, George W. Making a fortune on four hours a day Making a fortune on four hours a day 340. Gift book, Selecting the. Allen, I 123. — books, selling 96.
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 79. Esparto paper combine 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Henrense prize 90. Fiftieth St. Bookshop, N. Y. opens 133. Finley, Ruth E. What the million will read (ed.), 957. Foreign einternational book fair, 445; 1690; International Blanck, K. 175. Fordney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious thought in the public library 84. Foyle's, London, on the film 162. France, The book crisis in (L'Exportateur) 117. Frederick & Nelson, Scattle, extend business 112. Freight hearing for publishers 121. Freight hearing for publishers 121. Frederick & Nelson, Scattle, extend business 122. Front Room Bookshop, Hoboken, N. J. opens. 117. Frost (Robert) Prize for essay on 148. German-American copyright. See Copyright matters. — book-trade crisis 1692. — newspapers quit, Many 96. Germany, The currency situation in 175. Gether, George W. Making a fortune on four hours a day 34. Gift book, Selecting the. Allen, I 123. — books, selling 96. — for the graduate (ed.) 109. Gill (J. K.) Co., Portland, Or., new home 69.
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 70. Esparto paper combine 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Henreuse prize 90. Fiftieth St. Bookshop, N. Y., opens 133. Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair, 445; 1690; International Blanck, K. 175. Fordney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious thought in the public library 84. Foyle's, London, on the film 162. France, The book crisis in. (L'Exportateur) 177. Frederick & Nelson, Seattle, extend business 112. Freight hearing for publishers 121. Freight hearing for publishers 121. French Academy, New members of 181. —book-trade catalog 551. Front Room Bookshop, Hoboken, N. J., opens. 117. Frost (Robert) Prize for essay on 181. —book-trade crisis 1692. — newspapers quit, Many 966. German-American copyright. See Copyright matters. — book-trade crisis 1692. — newspapers quit, Many 966. Germany, The currency situation in 1755. Gether, George W. Making a fortune on four hours a day 182. — hooks, selling 966. Gill (J. K.) Co., Portland, Or., new home 697. Godkin, M. C. College text books again 344.
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 79. Esparto paper combine 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Henrense prize 90. Fiftieth St. Bookshop, N. Y. opens 133. Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair, 445; 1690; International Blanck, K. 175. Fordney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious thought in the public library 84. Foyle's, London, on the film 162. France, The book crisis in (L'Exportateur) 117. Frederick & Nelson, Scattle, extend business 112. Freight hearing for publishers 121. French Academy, New members of 181. —book-trade catalog 555. Front Room Bookshop, Hoboken, N. J., opens. 117. Frost (Robert) Prize for essay on 148. German-American copyright. See Copyright matters. —book-trade crisis 1692. —newspapers quit, Many 961. German-American copyright. See Copyright matters. —book-trade crisis 1692. —newspapers quit, Many 961. Gether, George W. Making a fortune on four hours a day 34. Gift book, Selecting the. Allen, I 123. —books, selling 966. —for the graduate (ed.) 1994. Gold leaf, substitute for 973.
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 70. Esparto paper combine 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Henreuse prize 90. Fiftieth St. Bookshop, N. Y., opens 133. Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair, 445; 1690; International Blanck, K. 175. Fordney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious thought in the public library 84. Foyle's, London, on the film 162. France, The book crisis in. (L'Exportateur) 177. Frederick & Nelson, Seattle, extend business 112. Freight hearing for publishers 121. Freight hearing for publishers 121. Front Room Bookshop, Hoboken, N. J., opens. 117. Frost (Robert) Prize for essay on 181. —book-trade catalog 55. Front Room Bookshop, Hoboken, N. J., opens. 117. Frost (Robert) Prize for essay on 148. German-American copyright. See Copyright matters. — book-trade crisis 1692. — newspapers quit, Many 966. Germany, The currency situation in 175. Gether, George W. Making a fortune on four hours a day 340. Gill (J. K.) Co., Portland, Or., new home 697. Goldkin, M. C. College text books again 344. Gold leaf, substitute for 157.
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 79. Esparto paper combine 96. Export conditions 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Henreuse prize 90. Fiftieth St. Bookshop, N. Y. opens 133. Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair, 445; 1690; International Blanck, K. 175. Fordney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious thought in the public library 84. Foyle's, London, on the film 162. France, The book crisis in. (L'Exportatess) 1172. Frederick & Nelson, Seattle, extend business 112. Freight hearing for publishers 121. French Academy, New members of 181. —book-trade catalog 55. Front Room Bookshop, Hoboken, N. J., opens. 117. Frost (Robert) Prize for essay on 148. German-American copyright. See Copyright matters. — book-trade crisis 1692. — newspapers quit, Many 96. German-American copyright. See Copyright matters. — books, Selecting the. Allen, I 123. — books, Selecting the. Allen, I 123. — books, Selecting the. Allen, I 123. — books, Seling 96. — for the graduate (ed.) 109. Gill (J. K.) Co., Portland, Or., new home 69. Godkin, M. C. College text books again 347. Godd leaf, substitute for 972. — star fiction 1174.
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 79. Esparto paper combine 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Henrense prize 90. Fiftieth St. Bookshop, N. Y. opens 133. Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair, 445; 1690; International Blanck, K. 175. Fordney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious thought in the public library 84. Foyle's, London, on the film 162. France, The book crisis in (L'Exportateur) 1172. Frederick & Nelson, Scattle, extend business 112. Freight hearing for publishers 121. Freight hearing for publishers 121. Frederick & Nelson, Scattle, extend business 112. French Academy, New members of 181. —book-trade catalog 551. Front Room Bookshop, Hoboken, N. J. opens. 117. Frost (Robert) Prize for essay on 148. German-American copyright. See Copyright matters. —book-trade crisis 1692. —newspapers quit, Many 96. Germany, The currency situation in 175. Gether, George W. Making a fortune on four hours a day 34. Gift book, Selecting the. Allen, I 123. —books, selling 96. —for the graduate (ed.) 196. Gold leaf, substitute for 972. —star fiction 117. Good housekeeping week 117. Good dousekeeping week 117. Good dousekeeping week 117.
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 79. Esparto paper combine 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Henrense prize 90. Fiftieth St. Bookshop, N. Y. opens 133. Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair, 445; 1690; International Blanck, K. 175. Fordney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious thought in the public library 84. Foyle's, London, on the film 162. France, The book crisis in (L'Exportateur) 1172. Frederick & Nelson, Scattle, extend business 112. Freight hearing for publishers 121. Freight hearing for publishers 121. Frederick & Nelson, Scattle, extend business 112. French Academy, New members of 181. —book-trade catalog 551. Front Room Bookshop, Hoboken, N. J. opens. 117. Frost (Robert) Prize for essay on 148. German-American copyright. See Copyright matters. —book-trade crisis 1692. —newspapers quit, Many 96. Germany, The currency situation in 175. Gether, George W. Making a fortune on four hours a day 34. Gift book, Selecting the. Allen, I 123. —books, selling 96. —for the graduate (ed.) 196. Gold leaf, substitute for 972. —star fiction 117. Good housekeeping week 117. Good dousekeeping week 117. Good dousekeeping week 117.
Last call for members, 1161; Undoubtedly numbers count, 1217; Still forward, 1387; What next in Association work (ed.), 1388; Contested election	— Literary Year Book," 357 49. — The teaching of 79. Esparto paper combine 96. Export conditions 96. Export conditions 97. Fawcett, Waldon. Doing more business on less capital, 64; Business research departments make new markets for books 174. Femina-Vie Henreuse prize 90. Fiftieth St. Bookshop, N. Y. opens 133. Finley, Ruth E. What the million will read (ed.), 957. Florence international book fair, 445; 1690; International Blanck, K. 175. Fordney tariff. See Tariff matters. Foreign exchange and books 68. Foster, Elima A. Representation of religious thought in the public library 84. Foyle's, London, on the film 162. France, The book crisis in. (L'Exportatess) 1172. Frederick & Nelson, Seattle, extend business 112. Freight hearing for publishers 121. French Academy, New members of 181. —book-trade catalog 55. Front Room Bookshop, Hoboken, N. J., opens. 117. Frost (Robert) Prize for essay on 148. German-American copyright. See Copyright matters. — book-trade crisis 1692. — newspapers quit, Many 96. German-American copyright. See Copyright matters. — books, Selecting the. Allen, I 123. — books, Selecting the. Allen, I 123. — books, Selecting the. Allen, I 123. — books, Seling 96. — for the graduate (ed.) 109. Gill (J. K.) Co., Portland, Or., new home 69. Godkin, M. C. College text books again 347. Godd leaf, substitute for 972. — star fiction 1174.

PAGE	PAGI
Government reading courses. Wheeler, J. L1683 Graham, Bessie. N. Y. Booksellers' League book-	Lewis, Walter S. Report of the committee on
Graham, Bessie. N. Y. Booksellers' League book-	nominations
selling class: 72, 700 858 Gray, Edwin S. Obituary 502	Libbey (J. R.) Co., Portland, M., opens circulat-
Gray, Edwin S. Obituary 502	ing library1047
Great books are life teachers. Melcher, F. G. 1035	Liberty Book Store, Liberty, Mo., new manage-
Greenwood, Ernest R., St. Paul, starts mail order	ment
house1235	Librarian of Congress, Report of the. Putnam
Gross, Michael. The bookstore's star salesman,	Dr. Herbert
341; The Publisher's Jabberwock1045	Libraries sell books. Milam, C. H. (communica-
Grosset & Dunlap (communication)	
Guthrie, Priscilla. Obituary	Library discounts, Further discussion on 273
Haddon Press	— progress, A year's 203
Hall, Mrs. D. P. Obituary	- Representation of religious thought in the
Hall, Edwin W. Obituary	Difflic Foster K. A
Hampshire Bookshop, Northampton, Mass. (ed.),	Liebeck, C. F., Chic., moves 25 Lieber & Lewis, N. Y., new publishers 1177
1739; What college girls read. Dodd, M. E 1741	Lieber & Lewis, N. Y., new publishers
Harland, Marion. Obituary	Literary ladder, A new slant to fame's (authors' rating) 11111; Correction (communication)1480
Harper, Henry T., Phil, opens shop, 1235; Correct	rating) IIII; Correction (communication)1480
address	Literature abroad. Boyd, E
Harper & Bros.: Reorganize, 1209; Correction	Lonand & Russell, Los Angeles, open store 452
(communication), 1337; Prize novel competition,	Login (B.) & Son, N. Y., move 701
1622; New press1698	London packers' strike ended1038
Harrap, George G., here	Longmans, Green, N. Y., move, 72; Open in
Harris, Dr. George. Obituary	Canada1098 Macauley, Ward. Year round bookselling, 1440;
Hartman, Frederick. The college text book situa-	Macauley, Ward. Year round bookselling, 1440;
tion, 17; The apostle of small profits (James	What buyers expect from salesmen
Lackington), 1272; Bookdealers' advertising. 1475 Hawley & Co., Eureka Springs, Ark., sell stock. 701	McConnell, Alexander. Obituary1699
mawiey & Co., Eureka Springs, Ark., sell stock. 701	McDevitt, W. (communication)
Hearst's International, new editor	Mckee, Walter. Ine gentle art of buying1811
meikei, Emil, taiks to J. K. Gill class in book-	McKee, Walter. The gentle art of buying 1811 Macrae, John. Marks on imported books 1625 Macmillan Co., N. Y., to build 973
selling	Macmilian Co., N. Y., to build 973
Hidden Bookshop, N. Y., new manager, 502 1480	Madison Ave. Book Store, N. Y., moves452
History, American: Textbooks again under fire1218	Magazine advertising, Drop in 192
- At the birth of a (H. G. Wells' Outline) 351	Maggs, Charles Albert. Obituary
- Why read? (Mc Laughlin, A. C.) 23	Making a fortune on four hours a day. Gether,
Hohenstein, George. Obituary1699	G. W 340
Holt, Eliot (communication) 502	Mapping the United States 908
Home library, A model 1754 Hooper, Horace Everett. Obituary 1828	Maps and atlases are made, How. Johnson, A. S.,
Translation Take T. Comes a modern back	1033; 1102; 1166
Hotchkiss, John T. Some aspects of modern book-	"Married Love." See Medical book censored.
store management	Marshall Field & Co. spirit of spring in books1105
Houghton Mifflin, Bost., Officers, 548; (communi-	Marston, R. B. (communication)
cation)	Martin, John: Children's own libraries1326 Massee, May. How the A. L. A. "book list" is
Howland Hughes Co. Waterburn Conn. formed 1625	
Howland Hughes Co., Waterbury, Conn., formed. 1635 Humble, Marion. The successful rental library. 271	Max I help now today? Allen I
Hunting, Harold B. What is a religious book? 843	May I help you today? Allen, I
Tithing, Haipin D. What is a tengton book 643	hooks 9.6
Illinois Booksellers' and Stationers' Assn. See	Medical book consored ("Married Love"): decision
Rook-trade Assas.	Medical book censored ("Married Love"): decision
Rook-trade Assas.	Medical book censored ("Married Love"): decision postponed1627
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J. 1625 International book fair. See Florence. — Interpreter, issued	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J. 1625 International book fair. See Florence. — Interpreter, issued	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J. 1625 International book fair. See Florence. — Interpreter, issued	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J. 1625 International book fair. See Florence. — Interpreter, issued	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J. 1625 International book fair. See Florence. — Interpreter, issued	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J. 1625 International book fair. See Florence. — Interpreter, issued	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J. 1625 International book fair. See Florence. — Interpreter, issued	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J. 1625 International book fair. See Florence. — Interpreter, issued	Medical book censored ("Married Love"): decision postponed
Book-trade Assns. Imported books, Marks on. "Made in (ed.), 1617; Letter to Treasury. Macrae, J	Medical book censored ("Married Love"): decision postponed

PAGE	Р.	AGE
——Public Library: Book talks	(communication) Printing production in New York	25
Newbery (John) medal for most distinguished	Printing production in New York	330
book for children, 110; The medal1329	— situation, The complexities of the (ed.) — (New York) Newspaper pressmen walk out	0.3
Newspaper pressmen walk out (ed.)	(New York) Newspaper pressmen walk out	
Nicholson, Col. John P. Obituary 860	(ed.), 538; Accept arbitration award, 902; Newspapers and printers	~ . 6
Nicholson, Timothy 553 Nickelsen, I. C., The Dalles, Ore., sells out1480	- strike, Phil., continues	
Norman, W. W. A larger organization and more	Publication dates (ed.)	480
	Publicity development	
Northport Bookshop, Northport, N. Y., sold 1337	Publishers' Assn. of Great Britain and Ireland,	o y c
Observation 14,33 Northport Bookshop, Northport, N. Y., sold 1337 Obituary: Abendroth, Arthur Howard, 358; Bangs, John Kendrick, 215; Bangs, Lemuel W., 25; 358; Beane, Maudlena Johnson, 72; Bickford, Frank L., 1047; Bryce, James, 215; Cheney, John Vance, 1278; Dey, Frederick V.	meet	220
Bangs, John Kendrick, 215; Bangs, Lemuel	— Directory of	216
W., 25; 358; Beane, Maudlena Johnson, 72;	- output in 1021, 103; cont	255
Bickford, Frank L., 1047; Bryce, James, 215;	- 20 years behind the times, Are:	623
Cheney, John Vance, 1278; Dey, Frederick V.	visiting England. Marston, R. B. (communica-	
R., 1278; Dicey, Alfred Venn, 1120; Durston,	tion) PUBLISHERS' WEEKLY: Annual Summary No.,	554
R., 1278; Dicey, Alfred Venn, 1120; Durston, Thomas W., 1635; Gray, Edwin S., 502; Guthrie, Priscilla, 72; Hall, Mrs. D. P., 1120;	PUBLISHERS' WEEKLY: Annual Summary No.,	
Guthrie, Priscilla, 72; Hall, Mrs. D. P., 1120;	Jan. 28; Travelers' No., Feb. 11; Spring An-	
Hall, Edwin H., 1635; Hooper, Horace Everett,	nouncement No., Mar. 11; Keligious Book	
Coorse Mariand, Marion, 1099; Harris, Dr.	Jan. 28; Travelers' No., Feb. 11; Spring Announcement No., Mar. 11; Religious Book Week No., Mar. 18; Spring Selling Talks No., Apr. 8; Booksellers' Convention No., May 20; Summer Reading No., May 27; Buyers' No.,	
Ismes D. I. 1228: McConnell Alexander 1600:	Summer Reading No. May 22: Ruyers' No.	
Magor Charles Albert 1761: Nicholson	June 24.	
Col. John P., 860: Parker, William H.	Half century-prospect (ed.), 15; Book Re-	
Hall, Edwin H., 1035; Hooper, Horace Everett, 1828; Harland, Marion, 1699; Harris, Dr. George, 701; Hohenstein, George, 1699; Kelley, James D. J., 1278; McConnell, Alexander, 1699; Maggs, Charles Albert, 1761; Nicholson, Col. John P., 860; Parker, William H., 72; Peebles, James Martin, 502; Pinker, J. B., 358; Rockwell, John Chapman, 215; Rockwell, John Chapman, 215; Rockwell, 1618; Pages 1618; Page	view to be issued separately, 62; Subscriber for	
J. B., 358; Rockwell, John Chapman, 215;	33 years	125
	Publishing today. Cape, J	689
Shackleton, Sir Ernest, 281; Simpson, James	Pulitzer prize awards	622
Chifford, 1761; Smith, Henry B., 911; Tag,	Pursell, C. C., Washington, D. C., sells business.	911
Fraderic 1 201 Vinetally France Alice I	Quebec interested in authorship	350
Shackleton, Sir Ernest, 281; Simpson, James Clifford, 1761; Smith, Henry B., 911; Tag, Louis, 502; Trask, Katrina, 72; Villiers, Frederic, 1120; Vizetelly, Ernest Alfred, 975; Wyeth, Dr. John A., 1635; Yeats, John Butler, 228; Vany Everst, 1635; Yeats, John Butler,	Rabelais, Censorship (Government v Stewart	/01
358; Yeaw, Everett	Kidd) 400	327
Ogilvie's Book Store, Atlantic City, opened 25	Kidd), 499	322
Old books, Prices for (ed.)	- Broadcaster, issued	554
→ which hold their own	- Broadcasting ideas (ed.)	031
"One foot" shelf of books	- from Newark, Book	749
Unr World, issued	- Library talk by	218
()ut-ot-oring books Rurdock (communication) roa	magazines	
(On whose shelves are these book re-	— The new literature of	323
	— show, Macauley's display	323
Oxford dictionary Tast word for	— Speech takes wings	321
Oxford dictionary, Last word for	Rand, McNally increases plant	620
Paper making, Rubber in	Rare book prices. Burdock (communication)	235
— mill wages	Rascoe, Burton, with N. Y. Tribune	047
- production, American	Read. A. C. (communication)	975
strike threatened, 1176	Reinicke, William R. Unpaid creators of new book business, 1685	
Parker, William H. Obituary 72	book business, 1685	755
Patten Co., Honolulu, increases space	Religious book week: Under way, 69; Plans, 270;	
Peebles, James Martin. Obituary 502 Philadelphia Booksellers' Assn. See Book-trade	Book No., 548; (ed.), 841; Second annual, 842;	
Assns. 500 Booksellers Assn. 500 Book-trade	Book No., 548; (ed.), 841; Second annual, 842; And the press, 851; Minister's own reading (ed.), 901; Harding's letter, 970; Ministers as	
Photo-Engraving lock-out, 16; Wages 62	reviewers	040
Physical culture week, window display1112	What is a? Hunting, H. B.	843
Piano manufacturers' co-operative campaign 1113	- books, Meeting the demand for. Medcalf,	-43
Pierce-Ambler Co., Poughkeepsie, N. Y., changes	D. K.	846
name1047	- reading, A new impulse to	848
Pinker, James B. Obituary 358	-thought in the public library, Representation of.	_
Plays for children	Foster, E. A	844
Plot, Telling all the	Kental library, The successful. Humble M.,	
Poetry of 1921	Reviewing of books, The (ed.)	162
— prizes	Rockwell, John Chapman, Obituary	215
Postal notes: Argentine, Brazil, etc., rates	Rockwell, John Chapman. Obituary	J
reduced 25	partnership	70 I
Free mail delivery of books	Rogers, John Jacob. Price standardization	424
Kelly bill to repeal war increases in second	Rompano, Otto. Obituary	761
class rates: American publishers conference for	Rosengren, Frank, Chic., opens shop	177
postal reform, 1165; Introduced (ed.)1740	Rosenthal, A. W. (communication)	1//
Mail tubes restored	Rural communities Cultivating book lovers in	050
Parcel post packages sealed 973	Ross, Richard Riley. Obituary	177
Relief for hard readers (inadequately ad-	St. Paul Book Exchange, St. Paul, hankrupt	699
dressed mail)	Salaries, Bookshop (ed.)	182
Work (Dr. Hubert) appointed Postmaster	Sales. The neak of (ed.)	270
General 701	Salesman, The bookstore's star. Gross, M	341
FORTERS. Nee Year Round Campaign.	— How to treat a. Bull, A. (Buying Goods)I. — Publisher's. As ithers see us	013
Powner (Charles T.) Co., Chic., move	time The worth of a /ed \	435
Freshvierian Board reorganizem	— time, The worth of a. (ed.)	333
Preston. Keith, edits new column	service	452
Price cutting. See Net price.	San Francisco Bay counties Booksellers' Assn.	
Preston, Keith, edits new column	See Book-trade Assns.	_
- levels for 1922, Book (ed.) 61	San José book fair	629
maintenance. See Net price. standardization. See Net price.	Sassoon's "Stand to, Good Friday Morn" judged	
Prises (on ald hades (od))	blasphemous	759
Prices for old books (ed.)	Schneck, vernor M. Report of resolutions com-	4 = 6
right, Stating (Books as premiums) (ed.) 436 Printers. Better pay, better work, Wyer, I. I.	mittee	66

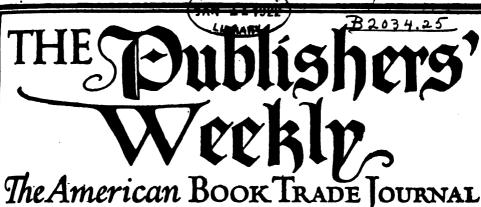
viii

PAGE	PAG
Scouts, Book needs of	Travelers in Chicago 30 years ago, picture
Scrantom, Wetmore & Co., Rochester, N. Y.,	- Worth of a salesman's time (ed.) 33
becomes Scrantom's, Inc., 25; (communica-	Traveling costs (ed.)
	- salesman (Saturday Evening Post) 35
Sea. In sight of (book list)	- salesmen of the book-trade. Directory38
- literature books. The best fifty	Traver, Clavon L., deeds property to his sons 86
Sea, In sight of (book list)	Traveling costs (ed.) 900 — salesman (Saturday Evening Post) 35. — salesman (Saturday Evening Post) 35. — salesmen of the book-trade, Directory 38. Traver, Clayon L., deeds property to his sons 86. Trotty Veck Messengers, Saranac, N. Y., open mail order department 1600
cation) 975	mail order department
prices again. D. P. L. (communication) 975	Truth in advertising (ed.)
—— prices again. D., P. L. (communication) 975 Seitz, Don C. Best sellers of the fifties 183	Turnover: Dring more huminess on less conital
Sagnaia Bookshop Dala Alta coess	Francett W
Sequoia Bookshop, Palo Alto, opens 554 Shackleton Sir Ernest. Obituary 281 Shakespeare, Record price for (ed.) 1618 Rise in value of the four folios of 1224	Turnoven and lefteness (ad)
Chalance Perced soins (on (ed.)	Turn back trade statistics and
Biar in malar of the four felia of	Typo book-trade statistics, 1921
Kise in value of the four folios of	
Shaw Bookshop, Grand Rapids, Mich., opened 697	Universal Bookstores, Detroit, sold
Snay, Frank, Provincetown, Mass., opens branch1031	Universal Bookstores, Detroit, sold
Sheehan, John V. "Better homes" week 905	University presses
Shay, Frank, Provincetown, Mass., opens branch. 1831 Sheehan, John V. "Better homes" week 965 Short story prize winners 859 Simpson, James Clifford. Obituary 1761 Sinclair, Upton. List of best books 124 Slogan, Prize for 1104	Vacation books, Everyone is interested in1611 Vaile Co. & P. P. Palmer, Rock Island, Ill., con-
Simpson, James Clifford. Obituary	Vaile Co. & P. P. Palmer, Rock Island, Ill., con-
Sinclair, Upton. List of best books 124	solidate
Slogan, Prize for1104	villiers, Frederic. Obituary 1120 Vizetelly, Ernest Affred. Obituary, 975; Correc-
Slogans for fall1275	Vizetelly, Ernest Alfred. Obituary, 975; Correc-
Smith, Henry B. Obituary 011	Vizetelly, Frank H. (communication)
Smith, L. D., Terre Haute, sells store 1480	Von Blon (A. F.), Waco, Tex. fire loss
Smith (W. H.) & Son, The story of, 11631219	Walker, Belle M. Membership committee report. 144
Smith & Lamar, Nashville, Tenn., becomes	Walpole (Hugh) in fall lectures
Smith, Harry B., new rare book dealer	Vizetelly, Frank H. (communication) 123; Von Blon (A. F.), Waco, Tex. fire loss 169; Walker, Belle M. Membership committee report 144; Walpole (Hugh) in fall lectures 127; Warham Book Shop, Phil., opens 21;
Solberg, Thorvald, Convright report, 207. See	Well-made hooks
also Copyright matters.	Well-made books
Spring book production (ed.)	R E
Store organization leader engagested (ed.)	Wheeler Form I Communication 903
Stage organization leader suggested (ed.)1618 Stammer, P. (communication)	R. E
Stammer, P. (communication)	Whiteher audientions issued as The Dark
M V come book dock	Whitaker publications issued as The Bookseller and the Stationery Trades Journal (London). 21
	and the Stanovery I rades Journal (London)., 214
Standards, Maintaining (ed.)	Whitcomb & Barrows (communication)1486
Standards, Maintaining (ed.)	Whitcombe & Tombs, Melbourne, Australia,
Straws showing which way the Wind blows (trade	Whitcomb & Barrows (communication) 1486 Whitcombe & Tombs, Melbourne, Australia, London branch under new management
conditions)1819	Whitman banned in Hungary 905
Studio Bookshop, Bost., changes hands 554	"Wiggily" wrapping paper
Subscription publishers collect, Can? (R. B.	Whitman banned in Hungary 900 "Wiggily" wrapping paper 1631 Williams Bookstores Co., Boston, change in firm. 121
conditions)	WEIROLL RAIDE. REDUIL OIL ULICILLE DOORS AS
Summer reading (ed.)1619	premiums1438
Summer reading (ed.)	premiums
—— Times, Phil., trade orders to be sent direct. 281 Suppression, Book (ed.)	Grant's Book Shop 855
Suppression, Book (ed.)	
Symons, James B., Melbourne, Australia, start	in hot weather. Dench, E. A
business 1177	
Tag Louis (lhituary	Winston, (John C.) Co., Phil., buys Scull bldg 55. Wolcott Book and Gift Shop, Skaneateles, N. Y.,
Tariff matters: Against American valuation (ed) 490 — California and the tariff	Wolcott Book and Gift Shop, Skapeateles, N. V.
- Colifornia and the tariff	opened
- Canada, Revised customs requirements in ex-	opened 860 Women and Bookselling, 24; 280; 552; 974; 1277; M. Jenison's article in Woman's Home
morte 1747	Tarre M Tenison's article in Woman's Home
ports	Companies State III Woman's 110me
Canada: Sales tax changes, 356; Revision	Companion
of customs regulations	Companion
Table and the material and the material	
rouney tarin: 1 arm threat and the retails	Warmen's slubs Description for in Destruction
or customs regulations —— Casein, Tariff on protested	Our twelve leading
DOOK SCHEDUICS (ed.) 330; BOOKSCHETS ACT OR	Wannah Tiban Danklan and branch consider
tarin, 440; Situation (ed.), 537; now the tarin	Womrath Library, Brooklyn, new branch opened 1699
	Worcester Evening Gasette, carries book reviews 554
revisions about to be reported, 1039; Senate	World Fiction, issued1047
tariff provisions (ed.), 1097; Text, 1109;	wyer, J. I. (communication)
Under debate, 1267; Amendment1627	Wyeth, Dr. John A. Obituary
Teolin Pillot Co., Houston, Tex., moves1235	Wyer, J. I. (communication) 2 Wyeth, Dr. John A. Obituary
revisions about to be reported, 1039; Senate revisions about to be reported, 1039; Senate tariff provisions (ed.), 1097; Text, 1109; Under debate, 1267; Amendment	540; Prize for slogan, 1104; Campaign, Melcher, F. G., 1410; Year round selling. Macauley, W.,
books. See also College-History, American-	F. G., 1410; Year round selling. Macauley, W.,
School books.	1440; Summer sales (Percentage by months),
Toy fair, The 1922 353	1615; Year round summer material1827
Trade associations and government restrictions 491	
— Committee appointed to study (ed.)1032	117; America's making in books (ed.), 182;
— Committee appointed to study (ed.)1032 — What, May and may not do	1440; Summer sales (Percentage by months), 1615; Year round summer material
- List Annual Half century of the	teachers, 851, 910; Back to nature books, 910
Trask, Katrina. Obituary	(ed.), 957; 958; Take along a book, 972, 1275;
Travel bureau, Making the bookstore a1688	Books—the ideal gift
Headquarters, 695; Voting, 970; List	Books—the ideal gift
Headquarters, 605; Voting, 070; List1220	Yeats, John Butler. Obituary
stolen. Brainard. D. L. (communication) . 214	Yeaw. Everett. Obituary
Traveler and the buyer (ed.)	Young & Hull, Rock Hill, S. C., open
Buyer and seller (ed.)	b. o., open//
Duyer and series (easy received the rece	

JANUARY-JUNE, 1922.

Abingdon Press169, 331, 659, 826, 1376,	Current Book Co. Inc. 1256
1603, 1800	Mary O'Hara Darlington
Alchemic Gold Co889, 896, 950, 1082,	Devin-Adair Co
1208, 1305, 1361, 1507, 1612, 1802 Henry Altemus Co804	840, 1015, 1016, 1018, 1021, 1025, 1258,
American Booksellers' Convention534,	1366, 1573, 1784 Dodge Pub. Co
824, 898, 952, 1144, 1152, 1213	Dodge Pub. Co
American News Co47, 95, 151, 254, 305, 420, 477, 524, 581, 811, 886, 937, 1001,	George H. Doran Co55, 105, 156, 157, 320, 321, 527, 611, 612, 613, 658, 836,
1072, 1145 1200, 1257, 1304, 1360, 1505,	837, 892 1013, 1015, 1018, 1022, 1023,
1671, 1726, 1782, 1804 1854	1027, 1083, 1084, 1085, 1150, 1212, 1314,
American Photographic Pub. Co46, 580 American Technical Soc521	1363, 1518, 1519, 1616, 1738, 1783, 1791
Anchor-Lee Pub. Co	Dorrance & Co
Antiques81	000, 001, 002, 822, 835, 956, 1020, 1921,
D. Appleton & Co 3, 51, 99, 103, 153, 155,	1028, 1095, 1096, 1157, 1204, 1263, 1302,
261, 309, 425, 529, 589, 590, 591, 592, 817, 893, 1005, 1023, 1025, 1027, 1075,	1318, 1380, 1383, 1522, 1523, 1613, 1672, 1801 F. J. Drake Co798, 881, 934, 1069, 1142,
1149, 1205, 1309, 1365, 1511, 1512, 1513,	1196, 1253, 1300, 1355, 1499, 1668, 1721,
1611, 1673, 1731, 1733, 1787	1778, 1851 Duffield & Co
L'Art Ancien S. A	E. P. Dutton & Co160, 603, 604, 605,
Atlantic Monthly Press164, 328, 593,	1520, 1521
1026, 1027, 1028, 1370, 1526, 1798	Peter Eckler Pub. Co
Henry Carey Baird & Co	The Encyclopedia Press
Baker & Taylor Co58, 416, 523, 810, 1303 Beacon Press	Fairview Pub. Co
Henry Bee Co	Federal Trade Information Service1265
The Biblio	Friedman's
533, 684, 940, 1003, 1077, 1155, 1510,	JA00 1726
1680, 1856	Michael Gross Co
David H. Bond150, 252, 580, 936, 1358,	Grosset & Duniap50, 57, 100, 332, 040,
1780, 1781 Boni & Livenight, Insert betw. 160 and 161,	1093, 1156, 1262, 1568, 1569, 1678 The Hampshire Bookshop
325, 326, 651, 652, 653, 654, 655, 656,	Harcourt Brace & Co1, 53, 106, 180,
The Bookman	208, 334, 478, 480, 530, 814, 818, 900,
The Bookman	943, 1014, 1025, 1146, 1160, 1214, 1259, 1306, 1386, 1514, 1515, 1609, 1675, 1676,
Boston Evening Transcript253, 778	1730, 1788
R. R. Bowker Co12, 89, 91, 149, 150,	Harper & Bros102, 265, 333, 666, 667,
162, 252, 266, 316, 330, 413, 414, 432, 461, 511, 522, 526, 563, 578, 580, 582, 680,	948, 949, 1099, 1086, 1089, 1307, 1734, 1735 Harvard Univ. Press
682, 784, 810, 834, 870, 884, 887, 922,	N. W. Henley Co
936, 953, 984, 1010, 1011, 1012, 1028,	Henry George & Barton136, 461, 511,
1056, 1066, 1094, 1143, 1185, 1199, 1242,	·786, 922, 1130, 1242, 1286, 1482, 1647,
1256, 1345, 1362, 1384, 1482, 1502, 1614, 1724, 1727, 1770 1806	J. D. Holby
1724, 1727, 1779 1806 Milton Bradlev Co	A. J. Florman Co250, 830
Brentano's431, 598, 599, 1153, 1579	Henry Holt & Co165, 422, 536, 616, 617,
Nicholas L. Brown	1019. 1022, 1023, 1024, 1076, 1260, 1575 Houghton Mifflin Co5, 101, 167, 323,
Dr. D. W. Cathell1000, 1144	427, 583, 594, 595, 819, 895, 930, 1013,
The Century Co430, 618, 619, 1013,	1017, 1019, 1020, 1079, 1151, 1369, 1608,
1014, 1016, 1027, 1308, 1577 Chicago Daily News178, 525, 781, 1201,	B. W. Huebsch, Inc4
1368, 1807	Hurst & Co
Chicago Tribune	International Text Book Press94, 417,
Edward J. Clode535, 1313, 1315, 1531	808, 1071, 1350, 1725 Irish Bookshiop
Columbia University Press808	Geo. W. Jacobs Co428, 482, 672
Ezra A. Cook	Marshall Jones Co
Cosmopolitan Book Corp262, 628, 629,	Indson Press
899, 1367, 1536, 1792, 1793	Alfred A. Knopf, Inc6, 52, 175, 259,
Thomas Y. Crowell Co328, 649, 1014, 1679	318, 319, 433, 643, 833, 897, 944, 955.
Cupples & Leon Co806, 807, 1503	1007, 1081, 1377, 1571

PAGE	PAGI
Laird & Lee Inc	Isaac Pitman & Sons416, 804 1458
Librairie J. Terquem461. 511, 786, 022,	The Cleveland Plain Dealer486
1130, 1242, 1286, 1482, 1760, 1830	James Pott & Co830
Lieber & Lewis	Julia Myoatt Powell46
J. B. Lippincott Co152, 159, 306, 317,	Presbyterian Bd. of Pub172, 660, 831, 1606
479, 596, 597, 890, 1002, 1016, 1019, 1020,	G. P. Putnam's Sons10, 622, 623, 624,
1024 1074 1202 1508 1516 1517 1808	625, 1078, 1310, 1528, 1726
Literary Review 782	Rand, McNally & Co
1024, 1074, 1202, 1508, 1516, 1517, 1808 Literary Review	Reilly & Lee Co2, 311, 434, 481, 606
312, 426, 487, 531, 636, 637, 638, 639,	838, 839, 1019, 1024, 1026, 1028, 1148,
821, 891, 942, 1017, 1020, 1022, 1025,	1266, 1364, 1610, 1786
1091, 1147, 1207, 1261, 1317, 1371, 1372,	Fleming H. Revell Co528, 657, 825
1524, 1615, 1674, 1732, 1785	Reynolds Publishing Co
J. J. Little & Ives Co257, 421, 813, 1073,	Ronald Press9, 173, 671, 1087, 1316, 1737
1. J. Mille & 1403 CO 25/, 421, 615, 10/5,	Porter Sargent
Longmans Green & Co	W. B. Saunders Co
Lothrop, Lee & Shepard Co614, 615, 1530	Scientific American Pub. Co951
Luzac & Co81, 401, 563, 984, 1286, 1647	Charles Scribner's Sons7, 49, 100, 158
Robt. M. McBride Co324, 634, 635, 1595	260, 308, 429, 485, 586, 587, 588, 1009,
James A. McCann Co1209	1013, 1015, 1017, 1026, 1529
A. C. McClurg & Co94, 417, 679, 810,	Thomas Seltzer
936, 1256, 1303, 1504, 1670, 1780	Small, Maynard & Co
Macauley Co322, 620, 621, 815, 1016,	Stanton & Van Viliet Co1070, 1140, 1254,
1017, 1018, 1024, 1607	1299, 1497, 1668, 1770, 1849
Macmillan Company327, 626, 627, 820,	B. F. Stevens & Brown
941, 1007, 1203, 1358, 1382 1533, 1534,	Stewart Kidd Co
	Frederick A. Stokes Co50, 97, 154, 307.
1799, 1853 The Maestro Co1607	424, 584, 816, 945, 1004, 1150, 1311, 1535
Jean Maissoneuve & Fils	Stoll & Edwards Co. Inc
Medici Society	George Sully & Co805, 1589
G. & C. Merriam Co	Sunday School Times Co830
Modern Business Pub. Co	The Talmud Magazine 476
Nat'l Library Bindery Co46, 150, 252,	Thoms & Eron 1301, 1501
304. 414, 476, 523, 580	Typo Mercantile Agency954, 1008, 1002,
	1158, 1210
Thomas Nelson & Sons251, 415, 801, 827, 1587	University of Chicago Press673, 1796
New York Times	U. P. C. Book Corp
	D. Van Nostrand Co
New York World785	Pedro Vindel
Orchard Hill Press523, 804	Vir Publishing Co
Oriental University Blook Concern255	W. J. Watt & Co
Oxford University Press418, 419, 803,	Albert Whitman Co
829 , 1587, 1 7 97	The Williams-Barker Co1795
Penn Publishing Co267, 423, 532, 647,	John C. Winston Co
1373, 1527	Womans Press
Philadelphia North American780	Woodward & Lothrop
Physical Culture Corp1080, 1206	Wygil & Co
Pilgrim Press	Yale Univ. Press 171, 675, 1381, 1532



Published by R. R. Bowker Co. at 62 West 45th Street, New York
R. R. Bowker, President and Treasurer; J. A. Holden, Secretary
Entered as second-class matter June 18, 1879, at the post office at New York, N. Y., under the Act of
March 3, 1879. Subscription price, Zones 1-5, \$6.00; Zones 6-5, \$6.00; Foreign, \$7.00.
English Agent: D. H. Bond, 407 Bank Chambers, Chancery Lane, W. C., London.

VOL. CI.

NEW YORK, JANUARY 7, 1922

No. 1

HARCOURT, BRACE AND COMPANY, 1 West 47th Street, NEW YORK

1921

We sold <u>295,000</u> Main Street, over and above 47,000 in 1920.

The Brimming Cup more than trebled the first year's sale of Dorothy Canfield's last novel.

When this advertisement was written we had sold over 40,000 of Strachey's Queen Victoria, and sales were at the rate of over 1000 a day.

1922

- 1.—It is easy to sell thousands more of these three remarkable books, and we shall continue unusual advertising of Main Street, The Brimming Cup, Queen Victoria, Morley's Modern Essays, Untermeyer's Modern American Poetry and Modern British Poetry, The World's Illusion, etc.
- 2.—We believe Frank Vanderlip's What Next in Europe (January), J. M. Keynes. After Two Years (February), and Walter Lippmann's remarkable study of Public Opinion (March) will attract world wide attention and have extraordinary sales and influence. We shall advertise them on that assumption. Six translations of the Vanderlip book are already arranged.
- 3.—If we are any judge, Claude Washburn's *The Lonely Warrior* and James Tully's *Emmet Lawler* will be among the startling successful spring fiction, and we shall advertise them accordingly.



Prices Reduced

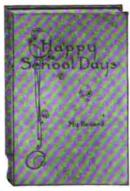
The Famous "R & L"

Graduation and School Memory Books for 1922

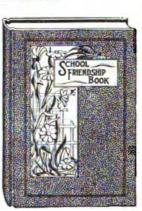
Best Known - Best Liked - Best Looking

Best Made - Best Value - Best Selling

3 FAVORITES







Full Cloth Binding

Velvet Oose

Fabricoid

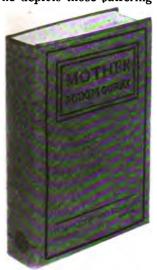
- Our new price list—effective January 1—shows sharp reductions from list prices of all Graduation and School Memory Books.
- ¶ "R & L" Graduation Books sell all-the-yearround. The demand is particularly good from January to June. The complete line makes a wonderful display.
- If our descriptive, illustrated price circular has not reached you, write for it to-day.



MAXIM GORKY



For those who wish an understanding of Russia and to whom the drama of Russian life is a source of intensest interest, there is one writer who stands towering over Russian literature today, its undoubted master. This is Maxim Gorky; and his writings stamp him as perhaps the one of all Russian writers who most completely depicts the reality of life in the icy, northern land. His career has been extraordinarily varied, a list of his occupations reads like the life history of one of his own fictional characters; painter, peddler, scullery boy, gardener, watchman, baker's apprentice, revolutionary leader and writer of great novels! A man of the people; he depicts those suffering millions, ground beneath the cruel wheels of autocracy,



yet with a spark of hope ever glowing and firing them to the century-long struggle for freedom of which Gorky himself has been a leader. His books are tense with the nervous horror of a down-trodden people, the characters displaying an amazing reality, human men and women in the grip of love, hate, greed, ambition, bravery, cowardice, poverty, disease. It is a whole world that Gorky depicts; and every event in it, every twist of character is shown with a clarity and faithfulness to exact detail that are unsurpassed.

MOTHER is Maxim Gorky's greatest novel. In it he tells the story of a Russian Mother, whose love for her son transformed her into a valiant, irrepressible fighter for freedom. The book sums up the spirit of the struggle against the Czar's autocracy; it is the perfect expression of the Russian will-to-freedom, which constantly was undermining the Imperial structure. An amazing novel, real as life itself, as thrilling and as moving. In it Russia stands forth in a fleod of light. \$2.00 net

The First of a series of Talks on Authors and their works to be run on this page for Booksellers and their Sales People.

D. APPLETON AND COMPANY Publishers 35 West 32nd St. New York **Publishers**



35 West 32nd St., New York

"Hugo Stinnes, Germany's financial 'dictator,' is going to America soon—probably in January."
— Special Cable Despatch to The New York World.

THE WORLD'S GREATEST BUSINESS MAN



His biography—the only one in English—entitled

HUGO STINNES BY HERMANN BRINCKMEYER

should become your best selling book. Every library, every financier, manufacturer, retailer, exporter—every person interested in the daily news—is a potential purchaser.

Europe

	Liurope
Who and what is Stinnes?	sneezes
Why does Lloyd George send for him?	when
How does he control the industry of Germany?	Stinnes
What is his scheme of a "vertical trust?"	takes
What is the significance of this super-figure of industry?	snuff.



The authoritative biography of this phenomenon of business is ready. A neat, cloth-bound book; jacket bears a futuristic design symbolizing Stinnes's industrial mastery. \$1.50

To be abreast of the demand wire your order today.

B. W. HUEBSCH, Inc., 116 West 13th Street, NEW YORK



Two Reasons for a HAPPY NEW YEAR



SAINT TERESA

Henry Sydnor Harrison

Once again, and more emphatically than ever before, Mr. Harrison shows himself in SAINT TERESA not only a creator of unique plots but a master craftsman in the deftness, the artistry with which he handles his material. As a presentation of a very modern type of girl SAINT TERESA is fascinating, as a picture of modern business it is illuminating, as a study of the eternal conflict of the sexes, it is absorbing. But best of all it's a mighty fine story told as only Harrison could tell it and completely satisfying, from the first page to the last. \$1.90.

AFTER THE WAR

London — Paris — Rome — Athens — Prague — Vienna — Budapest Bucharest — Berlin — Sofia — Coblenz — New York — Washington

Colonel Repington

During the period covered by this continuation of his famous diary, Colonel Repington visited most of the capitals of Europe and talked with the leading statesmen and men of affairs in each country. Add to this that it ends with a first-hand account of the Washington Conference and a description of American scenes and persons, written with all the frankness, the intimacy, the unreserve for which the author is famous, it will be seen that here, indeed, is a book that will be anxiously awaited, eagerly read, and widely discussed by the American public. \$5.00.

HOUGHTON MIFFLIN COMPANY

ALFRED A. KNOPF



220 W. 42nd St., New York

AMERICAN MARRIAGE-IN TWO FINE NOVELS

CYTHEREA THE story of Lee Randon who was lost in the fasciby Joseph Hergesheimer nation of Cytherea and reached out into the uncharted seas beyond his marriage. A sensational novel that has already started discussion that will range from You can tie it up in your sales with such coast to coast. successes as Norris' Brass and Dell's The Briary-Bush.* \$2.50 net

Tol'able David, Richard Bartbelmess' notable screen success, is running at the Strand Theatre, New York. It is one of the stories in Mr. Hergesheimer's THE HAPPY END — a good chance for a display and extra sales.

BUSH

bu Floud Dell

Author of "Moon Calf" by almost universal viewers, a better

THE BRIARY- YOUNG love is dealt with sympathetically, beautifully, and with humor in this fine novel, now in its third printing. THE BRIARY-BUSH is a separate story from Moon-Calf and decision of the rebook. \$2.50 net

A new

I. S. FLETCHER

mystery story

and one of his best!

Published Jan. 3rd

\$2.00 net

*Send for supply of free booklets: "Joseph Hergesheimer, the Man and his Books by Llewellyn Jones, editor of the Chicago Post.



Published January 27-

A new novel by

Jackson Gregory

Its scenes are laid in the romantic California wilderness which the author views from the porch of his home, just outside his "workshop" windows the wilderness where gold was discovered in the "roaring forties." The book is called

THE EVERLASTING WHISPER

THE vast forests and mighty ranges of the High Sierras form the background of this splendid romance of the present day. Out

into the wilderness goes Mark King, adventurer and explorer, in answer to the Everlasting Whisper. With him on his hazardous quest, because conditions are such that he cannot safely leave her behind, goes Gloria Gaynor, a child of luxury, stranger to hardship and danger of any kind.

Hardship and danger come; others are headed for King's goal; an early blizzard roars over the ridges. The story becomes one of a strong man's struggle against savage nature and savage humanity

and of a beautiful girl's gradual regeneration from a spoiled child of wealth into a courageous, strongwilled woman.

By the author of JUDITH OF BLUE LAKE RANCH and MAN TO MAN.

Gregory has put his best work into this novel, and it will respond.

Order your stock of THE EVER-LASTING WHISPER now.

Published January 27

WITH FRONTISPIECE. \$1.75



CHARLES SCRIBNER'S SONS



FIFTH AVE., NEW YORK

JANUARY 20

Three Novels Announced for This Month and a word or two about their authors

THE RAGGED EDGE BY HAROLD MACGRATH

Fire-Tongue
By SAX ROHMER

The Tribal God

By HERBERT TREMAINE

Harold MacGrath's novel about China and the South Sea Islands is a thrilling characterstory of literary excellence, which will further endear Mr. MacGrath to his widespread audience. Sax Rohmer has won popularity on the style of his enthralling plots, of which he has written another, based upon the sinister influence of an oriental mind Herbert Tremaine writes about the English middle class with surprising fidelity, and in his newest novel has dramatically employed the theme—Is family coherence based upon the love of money? These novels, net, \$1.75 each.

Poems and Portraits

By DON MARQUIS

Net; \$1.50

Watched by Wild Animals

By ENOS A. MILLS

Net: \$2.50

The Advertising Year Book for 1921-1922 EDITED By NOBLE T. PRAIGG Net, \$2.00

The American flavor of Don Marquis's humor—the beauty of his verse in serious vein—is appreciated by all bookfolk better than by most others. This volume is no exception to the rule of Marquis popularity. . . Enos A. Mills has written a succession of nature books of such consistently deep interest that readers of all his others are sure to want each new one. . . . Noble T. Praigg has chosen well the messages of progress delivered to the great Atlanta Convention of advertising men.

THE VOGUE of fiction at this time of year will receive very readable contributions in the novels of MacGrath, Rohmer and Tremaine. Don Marquis's verse,— Enos Mills's nature studies,— have fascinations peculiar among the thousands who anticipate their works with a quick interest. Detailed descriptions of these books, as well as the other books of the complete Spring Catalog, will be sent on request to you.

Doubleday, Page & Co.



Garden City, New York

AMERICA and the BALANCE SHEET of EUROPE

By JOHN F. BASS and HAROLD G. MOULTON

The Chicago Evening Post says:

"A book which must take rank at once as the most upto-date and authoritative study of the present world
conditions of business and finance. This
reviewer has seen nowhere so courageous and comprehensive an attack upon the great economic problems
that are now hanging like a black cloud over every
civilized country. . . . The pressing importance
of its subject gives it an intense interest to any man or
woman interested in great affairs. If you
wish to think and talk informedly upon world reconstruction you must have this book."

A Book Widely Read, Discussed Reviewed and Advertised

The demand for it is growing steadily. International developments are keeping the interest in this subject at a high pitch. Be sure to have an adequate stock to meet the heavy demand that is being created. 1921, 361 pages, cloth, \$3.00.

The Ronald Press Company

20 Vesey Street

New York

Publishers of ADMINISTRATION and of MANAGEMENT ENGINEERING

Preliminary Announcement

In collaboration with Messrs. Newnes of London, publishers of the original sumptuous illustrated edition of Wells' "OUTLINE OF HISTORY," G. P. Putnam's Sons announce for early publication

The Outline of Science

Edited by Prof. J. ARTHUR THOMSON

The aim of this work is to give in plain language an outline of the main scientific ideas of today.

A
Great Story
Simply
Told

Thousands of readers will welcome the information this great work offers in every branch of science.

To be published uniform with the original English edition of the "Outline of History."

Will contain more than 800 illustrations, including 40 large plates in color.

Later announcement will give date of publication.

New York

G. P. Putnam's Sons

London

ANNOUNCEMENT

Beginning with the January issue the newsstand distribution of "Child Life" will be handled by the American News Company and its branches.

RAND McNALLY & COMPANY Publishers

A Concise Guide to the Latest Books

Books of the Month

In 205 cities of the United States and Canada, during 1921, 375 booksellers distributed this compact shopping guide to the new books

because

it has proved to be the "cheapest and most effective" form of advertising for retail book stores.

"The Booksellers' Ablest Assistant"

Into every envelope or package that leaves the book store **Books of the Month** carrying the store imprint can be inserted and distributed without cost for extra postage. Your usual postage expense becomes an asset.

Samples and prices on request

R. R. Bowker Co., Publishers
62 West 45th Street, New York

The Book Review

It sells books

Says John G. Kidd, of Stewart Kidd, Cincinnati: "I can most gladly recommend *The Book Review*. In my mind it is the best and most individualistic of this sort of house organ. It has certainly produced results for us. I know our customers find it a real valuable guide for their selection of books."

"Makes Book Buying Easier"

Customers like reviews. Your name on the front cover of this 32 page list makes it your individual house organ.

Send for rates or samples

R. R. Bowker Co., Publishers
62 West 45th Street, New York

For the First Time--The Real Story

Making Woodrow Wilson President

Written by WILLIAM F. McCOMBS when he was chairman of the Democratic National Committee

The book is compiled from notes which were found in Mr. McCombs desk after he died.

There were more than 100,000 different pieces of paper covered with jottings put down by Mr. McCombs between committee meetings, hurried councils with the nation's greatest men, and convention sessions. THEY WERE THE QUICK, SURE, DEFINITE DETAILS OF WHAT HAD JUST HAPPENED.

Sensational Material Surprising Revelations

For the first time, the inside story of how Wilson first met William G. McAdoo, Col. House, Col. George Harvey, Col. Watterson, Henry Morgenthau, and others is told.

The story of how Woodrow Wilson was made President of the United States is an invaluable book for the layman as well as for the historian, politician and sociologist. The book is a series of scenes from the most interesting portions of the lives of contemporaneous men.

Endorsed by prominent men

Charles D. Hilles (Rep. Nat'l Committee): "The McCombs story is deeply interesting. I believe it will carry deep conviction with the public."

Norman E. Mack (Dem. Nat'l Committee, N. Y.: "It is an enthralling story. I personally participated in many of the events which Mr. McCombs writes of so patahetically and graphically."

Postmaster General Will H. Hays, (Former Chairman, Nat'l Republican Committee):

"It is gripping. They story should be read by every man and woman concerned with our political history and the great figures in it."

Charles F. Murphy, Leader of Tammany Hall, New York: "It is most absorbing. I sat up the better part of the night reading some of the chapters. I know of the facts with which Mr. McCombs deals so admirably."

Price \$2.50 net
(Special Limited De Luxe Edition \$5.00 net)
Regular Discounts to the Trade

Order from your jobber or from

THE FAIRVIEW PUBLISHING CO. Inc.

342 Madison Avenue New York, N. Y.

To be Published January 28th



One Bookseller says:

"If Evarts is going to write yarns like this, Zane Grey must look to his laurels."

12mo. 300 pages. \$1.75 net

LITTLE, BROWN & CO., Publishers, BOSTON

The Bublishers' Weekly

THE AMERICAN BOOK TRADE JOURNAL Founded by F. Leypoldi

January 7, 1922

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

Half Century—Prospect

THE PUBLISHERS' WEEKLY with this issue begins what its present conductors hope will prove a second half century of usefulness, as its present editor, who has been at the helm for most of its years, records his hope that the successors of present chief and staff may hold to the same aims and ideals and win from a book-trade of vaster extent and prosperity, the appreciation for which the PUBLISHERS' WEEKLY gives thanks to its supporters thru the years past.

In the twenty-five hundred issues of the past fifty years, aggregating one hundred thousand pages, the Publishers' Weekly has sought in the development of successive years to give increasing service to the trade and help in the leadership toward greater usefulness and larger prosperity and this aim it will continue to cherish in the earnest belief and sincere hope that the American book-trade taces an era of service and prosperity far beyond its present attainments. The facts that the collections of all the public libraries in the country do not amount to one book per capita of our population and that the total production of books, Bibles included, from American presses does not reach one volume each year per capita, are sufficient evidence that the great field of book distribution has so far been harrowed rather than cultivated and that abundant margin of opportunity is still before us.

A difficulty in the way of the sale of good books has been the amount of reading time claimed by the newspapers and other periodicals, especially by the popular weeklies and monthlies of wide circulation. Such reading should, nevertheless, be the bridge to reading of a more permanent character and to the sale of a larger number of books, provided American publishers are ready to do their

part. That part must be done by studying the taste of the public, providing a literature which will meet and elevate that taste, issuing books in a style and at a reasonable price which will cause the supply to increase demand and pushing forward promotion work in behalf of book distribution in which the booktrade should cordially co-operate with and have the cordial co-operation of the libraries thruout the country. In the past few years notable advances have been made in this co-operation, altho the increased price of books, necessitated by the increased cost of printing and until recently of paper, has stood seriously in the way of the greater use of books.

In this development of the future the Publishers' Weekly hopes and plans to do its part. It recognizes that a trade journal must both follow and lead, in sympathy with present methods, and looking forward to a future of better methods and larger achievements. Those who thru its columns are doing what they can in this service will hope that when the labor of each comes to an end their successors at the end of the first century of the existence of the Publishers' Weekly may have earned in larger proportion the appreciation which the book-trade has increasingly shown for the efforts of the past.

The College Text Book Problem

FIELD of book distribution that is important in its gross amount but different in almost all its aspects from the general trade distribution is that of the college textbooks. These do not have just the same channels for selling as the grade books, which are in a large percentage of cases sold on state contract. There is much more individuality in the colleges in their selection of texts; and the problem of presenting these texts and of getting smoothrunning distribution after they are accepted is a difficult one. We print in this number a paper on this subject by Frederick D. Hartman, a previous contributor, who feels that the dealer could take, to the advantage of all, a much more prominent part in the promo-Mr. Hartman's tion plans in this field. experience has been in Canada, and the Publishers' Weekly would welcome further discussion of this important problem.

1

E. P. Dutton in His Ninety-Second Year

LD friends of the veteran E. P. Dutton will be glad to know that, with his birthday on January 4, he enters on his ninety-second year. He is still in health and vigor and with keen interest in affairs, tho with hearing somewhat and vision slightly impaired. It still delights him to recall the olden times in the Broadway store at Washington Place, where A. D. S. Randolph was neighbor, and the book-trade in general was centered in the neighborhood, tho these old times are seen thru a vista of years which few men have known. He retains his old home at 24 West 51st Street, within walking distance of the Fifth Avenue store which he still occasionally visits, and not long since he courteously opened the door as a youthful visitor of seventy-three departed and said good-bye with the cheerful word that he had told Mr. Macrae at luncheon that he had begun to consider himself old but meant to start a reformation at once and not feel old any more.

Mr. Macrae has had his residence with Mr. Dutton, while the daughter has been at college and the two Macrae boys have been making ready to take their places in the Dutton concern, to which one of them, John Macrae, Jr., has come during the past year, while the younger boy, Elliott Beach Macrae, will take up his work in October, 1922.

One of Mr. Dutton's most interesting reminiscences is of the lad who nearly forty years ago came to him from Virginia. A naval officer living at Washington entered the store and asked if place could not be found there for a lad of his acquaintance who wanted to find opportunity in New York. Mr. Dutton saw no reason why he should look with favor upon a youth from so far away. The officer made a yearly visit to New York and came a second time to the Dutton store, but again received a negative reply. A third year he came again and said that if the boy could be given a chance he would make good for the boy's expense, if he did not make good for himself. Mr. Dutton yielded, and at eighteen young Macrae came into the Dutton employ under the immediate supervision of Charles A. Clapp, the junior partner. The lad frequently took a bundle of catalogs home with him at night, despite the remonstrance of the other juniors that the day's work was ended. He told them that he wanted to learn all that he could about the stock and bookselling, and it came about that when Mr. Clapp wanted particulars about the stock it was to young Macrae that he always turned. There came sudden need for a traveler to make a western round, and when Macrae was given the opportunity he made good by bringing in a bigger order than any of his predecessors. Then came the need for someone to make a journey across sea, and again it was young Macrae who had won the chance. At once he made friends in London and was welcomed, not only to the offices, but

to the homes of London publishers and began to establish the relations abroad which have since flowered into so great a development for the Dutton house,

Mr. Dutton feels that it was a special Providence which sent the lad to him, for in these declining years—if the adjective can be used of a man still looking upward—Mr. Macrae has been his mainstay as now the active head of the successful and vastly increased business of E. P. Dutton & Company, as well as a close personal friend. It is not always that such reward comes to a man for good deeds as has come to Mr. Dutton in this happy relationship.

Photo-Engraving Lock-out

THE agreement between the employers and employees in the photo-engraving field of New York came to an end on December 31st, and, as no agreement had been reached for an extension of arrangements, the shops were closed and notices posted which shut down the work for about fifteen hundred men. The employers insisted that a new arrangement must be made that provided for some lower scales of wage or an extension of the working week to forty-eight hours. The men contend that the present wage scale is fair and must be continued if they are to keep at work. The strike has affected only the commercial establishments, as the newspaper engravers are under another contract. The dispatches from Chicago from the officials of the Photo Engravers' Union say that they expect the lock-out will become general and that action similar to that in New York may be expected next week.

It was in this industry in New York where the Union claimed for a time the right to set the price at which the employers should sell their product to the consumer. They did this on the argument that union men who want the best conditions could not afford to work in a shop that sold its product for less than a certain fixed figure and that therefore in the interest of their craft they had the right to dictate the price to consumers. This situation, which would if carried into other industries have revolutionized American industry, was made illegal by a bill passed in the last New York legislature.

Shops now find that even with these discounts they cannot hold the business in New York under the present wage scale. The difficulty in handling business, they say, has been increased by the fact that the present wage scale of fifty dollars is increased in practice by the fact that members of the Union will not consent to work at this figure, and the shops claim that when they telephone for a man to Union headquarters the report is made that there are no men to work at the contract figure, as all are demanding more. This same reply is made, so the employers say, even tho it is well known that well over a hundred men have been out of employment.

Conferences are now in progress between the Photo Engravers' Board of Trade and the Photo Engravers' Union Number One, and it is hoped that a settlement will shortly be reached.

The College Text Book Situation

By Frederick Deane Hartman

66THE most persistently and consistently annoying source of perpetual unsatisfactoriness I ever thought could exist," was the reply one college professor gave me in answer to my inquiry as to what he thought of the present methods of supplying college

"An infernal nuisance-requiring continual attention—lots of complaint and no money!" This is what the dealer who supplied the institution with which the above mentioned proiessor was associated had to say of the situation.

"College text books! I would give anything if we didn't have to publish them. There is more trouble and less money in that department of our business than in all of the rest of the departments put together." This came from the head of the publishing house which supplied the majority of the books used by the above mentioned dealer.

I have given these quotations because they quite well represent the respective points of view held by the persons chiefly concerned in the college text book question. It should perhaps be added that probably the view expressed by this publisher is only held by those pub-lishers who do not specialize on educational publications and have relatively few college texts on their lists.

Were this the situation with any other line of book publishing the line would be promptly dropped, but, of course, it is recognized that college text books are essential and must be supplied. The responsibility therefore primarily lies with the publishers to study the causes of all this dissatisfaction and do what may be possible to remedy the situation.

The first point to come up for consideration is an analysis of the different methods of college text book distribution now in vogue.

- (a) The most usual method of handling college texts is for some dealer, who specially caters to the student trade, to assume the responsibility of keeping informed as to the books recommended for adoption in the various courses, and also assume some of the responsibility of introducing the publishers' new texts to the professors and securing new adoptions.
- (b) In a number of instances the institutional authorities appoint from one to three deserving and needy students for periods varying from one to four years to handle this As a rule, the institution assumes responsibility for the accounts and keeps the records. The students, of course, must arrange to do all the work outside their study hours and their interest in the development of the business is only temporary.
- (c) In other instances an appointee is chosen by the institution who holds the position more or less permanently. Such a man is assured of all the institutional patronage and is guaranteed the co-operation of the professors.

Such an appointee must, as a rule, supply his own financial backing. He feels himself to be in a very independent position, for he is practically protected from any competition.

- (d) In the case of many smaller institutions, particularly those located in small communities, the institution itself does the purchasing of the texts and sells them to the stu-
- (e) In a very few instances at the beginning of each term the publishers have a representative on hand who sells directly to the students their requirements. Between the representative's visits, the professors purchase direct any books needed. This method of practice is now quite rare.
- (f) In many places there have been tried various forms of "Students' Co-operative Stores" in which the capital is drawn from the students, who purchase their tickets varying in cost from five to twenty dollars each. At the end of each academic year the students receive that share of the profits which the number of tickets to which they hold would entitle them. It may be added that due to inefficient management the rebates are usually microscopic.

There are several other different methods in practice for handling college texts, but they are all more or less modifications of one of

these already outlined.

We shall now examine the manner in which these various methods work in actual practice. Let us start with the case in which texts are distributed thru a retail dealer. Such a dealer may or may not be a lover of books with a sense of discrimination and literary discernment. Most generally he is not-so that he does not find a very sympathetic listener when he goes to introduce new texts to a professor, and tries to procure new adoptions. It is hard to say whether it is better to have a dealer with literary tastes or not, for so frequently those who have prove a dismal failure as a business executive. At any rate, a combina-tion of business ability and keen literary dis-cernment is exceedingly rare. This dealer whom we are describing handles the publications of a dozen or more publishers. As a rule, he does all the buying himself. He carries a broad stock, including countless stationery items, and makes a strong play for general trade to supplement the very seasonal college text business. He is the direct recipient of all complaints of the students which chiefly refer to the cost of the books. An average student unhesitatingly brands as a robber anyone charging over two dollars for a book. The dealer is very apt to become guided in his recommendations to professors by the retail price and thus frequently urges the adoption of a very inferior book, thus arousing the sus-picion of the professor, who feels there must he some graft in the air, and promptly loses

confidence in the dealer altogether. This tendency towards a suspicious attitude toward the dealer by professors is further fostered by the fact that the dealer must charge professors full list price for books, whereas the professors find that by communicating direct with the publishers they either get the desired books free or, at least less, at a 20 per cent discount. The dealer does not maintain a staff which will permit him to give good educational service. It is quite common for dealers to accept orders for books the name of the publisher of which they do not know. If the firm receiving this order does not pick it up for the dealer, then the matter usually is dropped, and unless the customer placing the order does not inquire he will never hear of the matter again.

In the cases in which text book business is handled by students appointed by the institutional authorities the objections cited in the case of the ordinary dealer all hold the more strongly, as such appointees have only a temporary interest in the business and are very restricted in the amount of time they have avail-

able.

When a permanent appointment is made by the institution the greatest trouble arises from the appointee's sense of security in his position. He does not feel the necessity of learning far enough in advance the requirements of the classes. He knows that if one book is not comes another available when the time will be used, and in either case they will be supplied thru him. In short, he places the entire responsibility upon the publisher of keeping a stock of all the books listed bound up and ready for shipment. The publishers, however, have taken rather a broader view of the situation, and in order to keep the costs of texts down have tried to anticipate the exact requirements and not have the expense of enormous stocks in their warehouses.

The remaining instances cited under paragraphs "d," "e," and "f" are so closely related to the preceding case, in so far as their objectionable features are concerned, that we need

not find it necessary to repeat.

The whole difficulty lies in the fact that in the rapid development of the universities, publishing houses, and dealers each has considered its own problems alone without giving proper consideration to the requirements and develop-

ment of the other.

With the great increase in the number of elective courses in the college and university came, of course, the demand for many more and more varied texts. In order to meet this demand the publishers necessarily had to make provision to study the situation and also create a department to cover the field. With the creation of a new course at a university and the necessity of a suitable text being supplied, a publisher undertakes the responsibility. He must, in order not to lose money, get the book into use elsewhere and originally put it up to the dealer. In this regard it must be said that it would seem that many dealers have been rather short-sighted, for it can be truthfully stated that very very few are the college textual adoptions procured as a result of any

dealer's efforts. In the first place, as before stated, the dealer may not be fitted for such work—not have the time, etc. At any rate, the promotion work has been left entirely to the publisher who does his work thru the college professors. It is, of course, out of the question to expect a college professor to buy every book he may consider for use—he is accordingly presented with a copy. This practice is a great source of annoyance to most dealers, who cannot see that in reality the professors are the salesmen for college texts and the more that is done to get texts into the hands of professors the greater is bound to be

the demand for those books.

Coincident with the growth of the dealers' disapproval of this attitude of publishers towards college professors has been the growth of the attitude on the part of dealers that all promotion work and responsibility for the creation of demand for all books shall rest with the publisher. The publishers have more or less come to recognize this as the case and accepted the situation. This necessitates the publishers carrying a staff capable of handling this work and the reason there still exists so much dissatisfaction is because the publishers do not assume full reponsibility for the college text service, as the retailer maintains more or less the attitude that his territory is being encroached upon. The very fact that most of the publicity on texts goes out directly from the publisher, tends to make the professors forget the dealer's place in the general book distribution.

There can be, it seems to me, two general solutions. One would be very difficult to accomplish and mean a very radical change, namely, to have the retailers take over the educational promotion of all the publishers. To bear this additional expense they would, of course, have to procure the books at much lower rates, for in the present situation it is very difficult for the dealer to net much, if anything, on the strictly educational lines.

The more practical plan for improving the situation would be to have an understanding with the professors and dealers that the service on college texts should come exclusively thru the educational department of the publishers, who would do all the work of getting the information on future requirements, securing new adoptions, etc. When the educational department received the information relative to texts to be used, etc., the matter could be referred to the respective dealer and the stock forwarded. It may be objected that this is virtually the present practice, but that is not true, because the final word in the matter of adoption is left with the professor to give the dealer. The professors are inclined to neglect this until rather late, as they know the dealer is always available and can be seen any timeor else they think the nublisher will see the dealer, etc. The one sure thing is that confusion results. In my proposed suggestion it would be necessary first to make clear to professors the real necessity of the publisher being in constant possession of the progress of the college courses and knowing long in advance

the book to be recommended and so far as possible the number required. It is true that publishers are inclined to forget that a professor cannot tell exactly how many pupils will elect a given course or, even so, how many of these will be supplied with second-hand texts. However, by co-operation the requirements can be pretty well approximated. In this plan the dealer would be absolutely relieved of any responsibility of getting adoptions or anticipating requirements. As to the actual method in which the publishers and professors should carry on their co-operation, it would seem that matters would be expedited if each college department gave a monthly report of the texts used in the various courses, the reference books

recommended, the relative satisfaction of books used, new recommendations and the number of students in the course.

True, this requires considerable time to be given by the professors, but their co-operation could unquestionably be procured if it were made clear to them that such effort would result in better service and cheaper books.

The publishers in the possession of such information could have no excuse for not being prepared and the dealer could have no complaint against the commission on educational books, with all the responsibility removed. It would, in effect, amount to their receiving the books on consignment.

Copyright Discussion

HE mid-winter meetings of the American Library Association with important action by the Council met at Chicago on December 29th, 30th and 31st. Two resolutions offered, with consequent discussion and decision, were of special interest to the book-trade, that on library revenues and that on copyright legislation. The special committee on library revenues, with Samuel H. Ranck, Librarian of Grand Rapids, as Chairman, brought in a resohution containing recommendations in regard to a better standard of library appropriations, putting the weight of the Association's opinion back of a plan advocating at least one dollar per capita for any community that wanted ade-After some discussion as to quate service. whether one dollar per capita would be suitable service for both large and small communities, the resolution was passed in the following form:

Submitted by Samuel H. Ranck, Chairman. "The American Library Association believes that \$1 per capita, of the population of the community served, is a reasonable minimum annual revenue for the library in communities desiring to maintain a good modern public library system with trained librarians. sum should cover a main library with reading room facilities, branch libraries and reading rooms within easy reach of all the people, a registration of card holders equal to at least thirty per cent of the population, and a considerable collection of the more expensive books of reference, with a home use of about five volumes per capita. This allowance of per capita revenue may need modification in the case of the very small or very large communities, or which are otherwise exceptional. Small communities may often obtain increased library service for the same money per capita by enlarging the area of administration. The situation in large communities is often modified by the presence of good endowed libraries free for public use. Communities desiring their libraries to supply these needs extensively and with the highest grade of trained service, will find it necessary to provide a support much larger than the minimum of \$1 per capita. This should cover extension work sufficient to bring home to the children, the foreign-speaking people, business men, artisans, advanced students, public officials, and in general all classes of the people, the opportunities that such a library is not only ready but is able to afford, with a service that is administered by trained librarians having special knowledge in their particular departments.

"The Committee recommends that further study be given to the whole subject of adequate support for high school and grade school libraries, and for college and university libraries, to be based on a knowledge of the existing situation with reference to such libraries."

The copyright situation was given discussion based on a resolution presented by Dr. M. Llewellyn Raney, Librarian of Johns Hopkins University, and Chairman of the A. L. A. Committee on Book Buying. This resolution takes issue with the Bill which is about to be introduced in Congress. Frederic G. Melcher represented the publishers in the discussion and argued for the Bill as drawn. All agreed that the United States should be a member of the Berne Convention, but the Bill provides that American publishers shall have full rights to the American market on any foreign book which they contract for, and the librarians are against any feature that will prevent them from buying any book in any market. The resolution as drafted and printed below was carried, and the discussion will be carried before the Congressional Committee.

Resolution Offered by Dr. Raney. "Whereas, The Authors' League of America proposes national legislation, including repeal of the so-called 'manufacturing clause' in the present copyright law, in order to pave the way for the United States' entry into the International Copyright Union; and

"Whereas, The American Publishers' Copyright League (now the Bureau of Copyright of the National Association of Book Publishers) went on official record at its last session as supporting such legislation only on condition that libraries and persons be prohibited by

law from importing the foreign (tho authorized) editions of works copyrighted also in the United States, except by permission of the

American copyright owners;
"Be it resolved, That the Council of the American Library Association records its pleasure at the prospect of authors' securing, without expense or formality, the international protection that is their admitted right;

"Resolved, further, That the Council reaffirm, however, the Association's wonted disapproval

of any measure that would curtail or cancel the existing privileges of importation, supported, as they are, by American precedent and violative neither of the Federal Constitution nor of foreign practice;

"Resolved, That the Committee on Book Buying and that on Federal and State Relations be and are hereby instructed to take every proper and feasible measure toward rendering these

resolutions as effective as possible.

Talk to Booksellers

→ MIL HEIKEL, the Western representative of D. Appleton & Co., recently spoke before the J. K. Gill class in bookselling, and excerpts from the talk were printed in The Bi-Weckly Gill-o-Gram. We reprint the extracts here:

Bookstore As a Community Center

"What does it mean to you who arrive every morning and depart every evening

Six Days in the Week?

"You must rate yourselves with the interests of the community according to financial sheets AAI or you are not filling your logical position. Are you satisfied in knowing this? Are you making a serious attempt to supply the

needs, also the wants, of your community?
"The J. K. Gill Co. has been known for years as a place where books are bought and sold—no doubt founded on honesty and probity, otherwise the business could not endure and flourish. Are you in your individual work simply trading on your employer's honesty and business success, or are you building, helping men, women and children along the paths of progress? Are you as honest with your employer as he is with you. Are you delivering daily or just getting by? Let us consider a few minutes 'How'!

"I remember an incident which occurred

some time ago. Swift, the author of 'Psychology' and 'Days Work,' was drawing me out along my line, 'Selling,' and I said, 'I impressed on the youth I was attempting to

break in

Neat Clothes Clean Linen Clean Body

and finally knowing what you have to sell.' He smiled, objected, and said, 'That is not all.' I replied, 'No, but it is fundamental.'

'Think it over. Knowing what you have to sell! Did you ever thing how easy your job is made for you? I don't mean how difficult.

Everyone knows the difficulties.

"The moment anyone enters your door the object of his coming is to buy something. That is the reason the public enter. You do not go out and bring them willy nilly. No! They come to buy. Then what is your attitude? Make them feel they come to the right place.

"If they are regular bookbuyers you are on

the scales and are being weighed. If not, they may be fearful of this high-brow place. And it all depends on your attitude toward the seeker after knowledge-what you impartwhat air or tone you take. Have you one approach for society people and another for the toiler? If so, why? Do you feel it neces-sary in selung fiction or literature, I mean anything not founded on the exact science, to have an opinion and back your opinion by selling or ignoring the book or books in question? It so, what is the value of your opinion in dollars and cents to your employer, who has his money invested? Every book purchased by your firm must have passed a test 'of the publisher and his advertisers' and of 'the head of your department, that should be all that is necessary for you who act as distributing agent. If you are interested in a book for any reason naturally it is easier for you to enthuse and, as we say, 'Hand it out,' but what about the other nine or nine and ninety?

"Make an honest effort to see why it is published. You are not the judge of the picture, but the picture is the judge of you. Apply

that to your book.

"And then when you reach that wonderful, glorious and most enviable position that you can fit the book to the man, you will say with pardonable pride: 'I have arrived.

"In dealing with your people after they have bought what they came in for you must sell them something else to be of any value to your firm, and to do that you must know your stock and remember the fundamentals:

> Attract attention, Arouse interest. Create desire, Incite action.

"How shall you know your stock or become

acquainted with it? Study.

Read your trade papers, read reviews assimilate one thought that you will always connect with that book. Take a moment when dusting or arranging stock to familiarize yourself with at least one statement made by the publisher on the flap of the cover and make that your sub-title.

"Do not make the mistake of recommending too many so that your client is unable to see the wood for the trees. You have in the beginning the confidence of the purchaser, a

valuable asset! Merit that confidence. He comes to you because he thinks you know.

Live up to it.

"Is it not true, that the public judge you by your ability to help them? What a help you can be by knowing or even suggesting what a potential power for good your bookstore is in the community and you the individual to make it so. Many judge the city by the bookstore. Many consider the bookstore a civic institution and point to the bookstore with pride. J. K. Gill Co. is known favorably or otherwise by the individual who comes in contact with the public; therefore, it behooves you to give the best that is in you so that the public will be pleased and helped by your individual efforts."

Best Sellers in November

Compiled and arranged in the order of their popularity from exclusive reports of leading booksellers in every section of the country by Books of the Month:

FICTION

If Winter Comes by A. S. M. Hutchinson.

The Pride of Palomar by Peter B. Kyne. Cos-

Her Father's Daughter by Gene Stratton-Porter, Doubleday.

The Sheik by Edith M. Hull. Small. Helen of the Old House by Harold Bell

Wright. Appleton.

Main Street by Sinclair Lewis. Harcourt.

GENERAL

Mirrors of Washington, Anonymous, Put-

The Outline of History by H. G. Wells. Macmillan.

Mirrors of Downing Street. Anonymous. Put-

Queen Victoria by Lytton Strachey. Harcourt. The Cruise of the Kawa by Walter L. Traprock. Putnam.

The Americanization of Edward Bok by Edward Bok. Scribner.

Books in Demand at the Libraries

THE January number of the Bookman shows that the following were the most popular books at the public library during the month of November:

FICTION

Main Street. By Sinclair Lewis. Harcourt.
Helen of the Old House. By Harold Bell
Wright. Appleton.

Her Father's Daughter. By Gene Stratton-Porter. Doubleday.

The Brimming Cup. By Dorothy Canfield. Harcourt.

If Winter Comes. By A. S. M. Hutchinson. Little, Brown.

The Pride of Palomar. By Peter B. Kyne. Cosmopolitan.

GENERAL

The Outline of History. By H. G. Wells. Macmillan.

Queen Victoria. By Lytton Strachey. Har-court.

The Mirrors of Washington. Anonymous. Putnam.

The Mirrors of Downing Street. Anonymous. Putnam.

The Americanization of Edward Bok. By Edward Bok. Scribner.

Margot Asquith: An Autobiography. By Margot Asquith. Doran.

The Atlantic Bookshelf

THE notable new books which have been placed upon the Alantic Monthly's Bookshelf in the January number are:

Life and Letters of Henry Lee Higginson. By Bliss Perry. Atlantic Monthly Press.

History: Its Theory and Practice. By Benedetto Croce. Harcourt, Brace & Co.

The Young Enchanted: A Romantic Story. By Hugh Walpole. Dorgn.

Hugh Walpole. Doran.
Forty-Odd Years in the Literary Shop. By
James L. Ford. Dutton.

The Book of Jack London. By Charmian London. Century.

The Man in the Street. By Meredith Nicholson. Scribner.

Woodrow Wilson as I Know Him. By Joseph P. Tumulty. *Doubleday*.

Zona Gale Predicts the Novel of Tomorrow

THE chief course of the novel of tomorrow is to uncover commonplace beauty, as today it is uncovering commonplace ugliness," said Miss Zona Gale, the author of "Miss Lulu Bett," in a talk Sunday evening at Unity Forum, Montclair, New Jersey.

"Criticism of the new American novel often

"Criticism of the new American novel often amounts to a dislike of the book because it is not about pleasant people. The person who does not like a book because he would not like the people is to be classed with the devotee of the motion picture or the barrel organ—for I purposely link those two.

"The hope of the novel today is to see the least attractive thing. To hate the sinner has been the old order; while to hate the sin and to love the sinner is the word of tomorrow. The custom of the novelist is to pick out a single, noble, fallen soul and to idealize him. The men of the new fiction contend chiefly in commonplace circumstances and do not always win.

"Recognition of the value of the commonplace and a tardy turning to native sources of supply are characteristics of the present day novel. The malady of the American novel is the lack of beauty as a force.

"Our novels are scattered over with beautiful passages, but the warp and woof of beauty we do not weave. This is the whole reason for the novel—today to look for ugliness and hate it; tomorrow to look for beauty and find it."

In the Field of the Retailer



MRS. OLIVE ROBERTS BARTON ENTERTAINS VISITORS AT MARSHALL FIELD'S, CHICAGO

MRS. OLIVE ROBERTS BARTON, the creator of the two new children in fiction, Nancy and Nick, entertained the younger set of Chicago at Marshall Field's recently. There were several characters from her Nancy and Nick books parading around in costumes, and these peculiar figures aided the children in their reception to the twins. The party lasted for two days and Marcella Burns Hahner was hostess to the children. Wesley Banbolt and Barbara Wilson played the parts of the twins Nancy and Nick.

In her baggage Mrs. Barton brought the magic shoes, the magic mushrooms and all the treasures of her imagination lands. Her books, five in number, have been published by Doran under the title "Nancy and Nick" series, embracing the Lands of Dear-Knows Where, Helter Skelter, Nearby, Topsy Turvy and Scrub Up. Mrs. Barton is a sister of Mary

Roberts Rinehart.

Stimulating New Book Departments

N the December 8th number of Geyer's Stationer, the oldest periodical in that field, the leading article was entitled "Regarding the Book Department. The Process of Stocking and Selling Books Described Fully for the Dealer Attracted by Profits Made on This Line." This article, which covered all phases of the book promotion problems as approached from the point of view of a stationer or gift shop dealer, was supplied to the magazine by the National Association of Pook Publishers.

A Thrift List

RENEWAL of the Thrift Week cam-A paign, which has been held annually for several years, is to begin on January 17th, Franklin's birthday. In this connection, the American Library Association has published an excellent little annotated reading list entitled "Books and Thrift," edited by Ruth G. Nichols, Librarian of the Federal Reserve Bank, Chicago. This 8-page booklet can be purchased by booksellers or libraries at the rate of \$3 per 100 or 30 copies for \$1.

Bookselling in Kilts

T is a dull day nowadays that does not see a new bookshop started. C. F. B. tells us that Newark now has a bookstore since Bill Rankin, an Amherst man, has started one at 174 Washington Street. And then we hear that Old Hector MacQuarrie, the Laird of Ulva, has started a bookshop at 27 University Place. That interests us greatly, because Hector, himself a Caledonian of magnificent lineage and astoundingly agreeable disposition, says he proposes to conduct his bookshop on the Scots plan. He promises to wear kilts every Friday; to keep a tame haggis on the premises; and to speak the Gaelic for any customer who makes a cash purchase of over \$5. We have heard of bookselling being a cult; now it is also a kilt.

-CHRISTOPHER MORLEY in the New York Evening Post.

An Uncorrected Galley



The presidency of the plot tellers' club goes without contest to Mrs. Sparrow. "Do you really think the countess killed him?" she remarks, as her this band reaches the pithy part of the mystery staty. "Oh, dear, I am dying to tell you. It doesn't come out at all as you expect it to. You've guessed, of course, that the ivory box hasn't got anything to do with the murder. Have they caught the one-eyed man yet? There, I shouldn't have told you, but he did it—revenge, don't you see? But mercy, I mustn't give the plot away!"



When Mr. Stillwater begins a book he never knows when he is going to finish it, if ever. There are so many uses to which his family can put a stray book—to hold the door back, to press flowers in, to set the baby on at dinner—that he really ought not to expect to find it where he left it. We show the nightly search under way, just as Mrs. Stillwater remembers that the book is serving in place of a caster under the baby's crib and that therefore it can't possibly be touched until morning.

GLUYAS WILLIAMS in the New York Times.

Mistress—"Can you tell me how it is, Jane, that whenever I come to the kitchen I find you reading?"

Jane—"I think that it must be them rubber 'eels you wear, Ma'am!"—From Punch Drawings by F. H. Townsend (Stokes).

Why Read History?

C. McLAUGHLIN, of the University of Chicago, in a review of "The Chronicles of America" issued by the Yale University Press, made this plea for the reading of history in the New York Post Literary Review:

"To say that if the people of a nation are to manage its affairs and determine its policies they should know something of its history is simply to say that they must know its character. For how is character disclosed except by conduct? The saying is so trite it is almost valueless and has long gone unheeded. It is high time that some attention be paid to it. Those, moreover, who are frantically fearful of new nostrums and of violent convulsions in the body politic may be urged to read history. It is quieting to the nerves; it soothes without depressing, but it also clears the vision. It is good for the radical and the revolutionist, too, because he gets some idea of how steadily society has moved on from stage to stage and how the past has insisted on reproducing itself often in a new disguise. The violent reformer will be less ready to husband and fondle his pet cure-alls; he will find, if he thoughtfully reads, that the one thing we can't be rid of is the past; it not only dogs our footsteps, but we meet it face to face at the next turn of the road; and it simply will not be fashioned over in accord with the dictates of a formula. History reading is a wholesome diet for the conservative, for he will discover that, while the past cannot be destroyed, at cannot be preserved unaltered. The instruction minded man is sure of one thing: the social order is going to change; for better or for worse change is coming; life is a series of accommodations and readjustments. The reader of history finds that while a generation of men are anxiously attentive to what appears to be the conspicuous tendency of their day there is and has been an unseen current carrying them towards a condition they have not dreamed of. . He will probably find that no generation quite knows itself, because its deeper significance can be comprehended only when one sees its product, and the product is only fully disclosed by the next generation or succeeding stage. The impatient radical and the choleric conservative may, if they will, from history learn modesty, and may each gather respect for the opinion of the other. One of the trying and disturbing manifestations of modern American life is the mental immobility of the conservative, for conservatism so easily becomes obstinacy, and obstinacy begets intolerance, and intolerance makes fellowship and understanding impossible, and misunderstanding foments quarrels. Whether we like it or not, changes are going to come. Let the immobile minded man read history; he is likely to find, if it be real history, that he will be inclined not simply to watch the wake of the vessel, but to peer ahead to see whither the next turn of the wheel may take him."

Women and Bookselling

A Monthly Department of News and Theory—Edited by Virginia Smith Cowper

EORGE Madden Martin (Mrs. Attwood R. Martin), whose new novel, "March On" was recently published by Appleton, is now associate editor of *The Woman Citizen*, in which she is associated with Mrs. Cary Thomas, Mary Garrett Hay and Dorothy Canfield Fisher.

One of the new and interesting book departments which has been started within the last two months is that of James A. Hearn, West 14th Street, New York. This department is located on the fourth floor, and is combined with the Gift Shop.

The books are arranged in racks at the sides of the room, with tables directly in front of them, while the centre of the floor is given over to various types of merchandise suitable for presents. All classes of literature are included in the stock, a large portion of which is given over to religious books and articles. Children's books are given a prominent place, and they cover a wide variety of titles. This new department is in charge of Miss Grady, whose name is a new one to the book-trade, but who is, from the appearance of the department, going to accomplish things worth while.

Marion Cutter, the proprietor of the Children's Book Shop, 5 West 47th Street, is a contributor to the Sunday book page of the New York Tribune, writing on the subject of new books for children. Her column is given one of the most prominent places, and includes both chatty criticism and suggestions to parents for book selection. Miss Cutter has recently been elected First Vice-President of the Women's National Book Association.

The regular monthly meeting of the Women's National Book Association will be held at the Children's Book Shop on the evening of January 19. It is requested by the new president, Belle M. Walker, that as many members as possible attend, as there will be many things of interest discussed, among which is the proposed reduction of yearly dues from \$6 to \$3. Beside the business mentioned, there will be present two authors, who will address the members.

Plans are already under way for the annual dinner, and the heads of the committees are as follows:

Ticket: Alice Dempsey; Entertainment: Mrs. Robert E. Sherwood, assisted by Carolyn Ulrich and Sophie Kerr Underwood; Dinner: Virginia Smith Cowper.

A new venture in the world of books has been launched at 2255 Broadway, New York, in the form of a Catholic circulating library, which includes books for the old as well as the young. The books have been very carefully selected, and include works by Catholic and non-Catholic writers. Beatrice Ridder is in charge, and her catalog will include the best of recent books, together with titles in history, biography, science, travel, etc., by writers of yesterday and to-day. The works of Joyce Kilmer, Canon Sheehan, Maurice Francis Eagan, John Ayscough for adults have been chosen, together with stories of Zane Grey, Eleanor Porter, Louisa M. Alcott and Thornton Burgess for the younger set.

Miss Ridder has tried to keep in mind, while making selections, the advice of a celebrated man to his son: "Keep good company or none." There is also a plan on foot to foster the bookowning habit, and books may be bought from the library as well as borrowed. If one does not wish to buy a new book, those which have seen a reasonable amount of service, may be purchased for a small sum.

The book store of Gimbel Brothers, New York, in charge of Alice Dempsey, enjoyed an old-time Christmas "rush" in all sections of the department. This was especially true of the Juvenile section, which this Christmas reaped a harvest from Children's Book Week. Miss Dempsey had two authors in her department on alternate days of that week, who held story-telling periods. They were David Cory, whose "Puss in Boots, jr." stories are popular among children and Howard Garis, who told all about Uncle Wiggeley.

The Little Bookstore in East Sixtieth Street, New York, has an attractive correspondence card that gives a personal touch to all the notices that go out. This card is $4\frac{1}{4} \times 5\frac{1}{2}$ and has a decorative border with the name and address of the shop in a scroll across the top. There is a good sized writing space, and it can be mailed at the one cent postage rate. This forms a very effective way of notifying people about books that have come to hand which should be of special interest to them.

Sara Teasdale is at work on an anthology of poems for children, to be called "Rainbow Gold." The book will be illustrated by Dugald Stewart Walker and will be brought out next year by the Macmillan Company. Miss Teasdale will include about seventy poems from Chaucer to Robert Frost.

Obituary Notes

LEMUEL W. BANGS

LEMUEL W. BANGS for many years resident representative of Charles Scribner's Sons in England, died at his home in London on December 15th. Mr. Bangs, who was born in New York in 1840, was related to the well-known family of auctioneers of literary property. His micle, Lemuel Bangs was the original Bangs of the house of Bangs, Merwin & Company. In early manhood he entered the employ of the Scribner house and in the course of time became manager of the foreign department which in those days was conducted as a separate business under the name of Scribner & Welford. When Mr. Welford, the resident London agent, died in 1885, Mr. Bangs became his successor and was permanently stationed there ever since. His knowledge of books and of publishing conditions was remarkable, and in addition to the regular importing business of the firm many important finds and purchases of literary rareties have distinguished his work. In his long London residence he made a host of friends and was a well-known figure in publishing circles. He was one of the comparatively few American members of the Garrick Club.

Scrantom, Wetmore & Company Becomes "Scrantom's Inc."

THE business of Scrantom, Wetmore & Company, Rochester, N. Y., has just been reorganized and hereafter will take the name of "Scrantom's, Incorporated."

Albert C. Walker and Joshua T. Gorsline recently purchased the interest of Lansing G. Wetmore in the partnership and incorporated the business, associating with them as stock-holders Edward H. Walker, manager of the social stationery and engraving shops; Harry A. Tompkins, manager of the commercial stores, and Frank A. Davis, assistant manager; Howard L. Peak, manager of the wholesale department; D. Karl Medcalf, manager of the book store. Louis G. LaBorie, manager of the sporting goods and toy shop, and Ernest E. Gorsline general manager.

The Board of Directors of the corporation will consist of Albert C. Walker, president: Joshua T. Gorsline, treasurer; Edward H. Walker, Harry A. Tompkins and Ernest E.

Gorsline.

The business was organized in May, 1868. by Elbert Henry Scrantom, who with Lansing G. Wetmore opened a book and stationery store at No. 10 State Street, under the name of Scrantom & Wetmore. A year later Albert C. Walker was called from New York to take charge of the book business as a third partner and some years later the firm became Scramtom, Wetmore & Company. The personnel of the firm remained unchanged until the death of the senior partner, Mr. Scrantom, in 1905, when Joshua T. Gorsline, who had joined the company in 1883 as financial man, entered the partnership.

Reduction in Postage Rates

THE Postmaster General announces that on and after January 1, 1922, the domestic postage rate of two cents an ounce or fraction thereof will apply to letters for Argentine, Brazil, Costa Rica, Ecuador, Jamaica and Martinque. Heretofore the regular rate of five cents applied to these countries.

Communications Better Pay. Better Work

Albany, 27 December, 1921.

Editor, Publishers' WEEKLY:

Printers and binders, especially in New York City, are being paid more than ever before. Is there no way to insure better work than ever before?

A recent small shipment of books to this library shows-

"Letters From A Cat," put into the cover upside down.

Van Doren's "The American Novel," con-

taining signature printed only on one side.
Rolt Wheeler's "Boy With the U. S. Inventors," with fourteen pages printed only on one side.

Is there no way in which such imperfections, and there are more of them than ever before, can get back, in the way of penalty, to the responsible workmen?

Very truly yours, J. I. WYER.

Personal Note

EDWIN GILE RICH, General Manager of Small, Maynard & Company, is spending the month of January in London in connection with the publication plans of the house for the ensuing year.

Correction

"Medical Electricity," by Sinclair Tousey, published by W. B. Saunders Co., was listed in the "Weekly Record" of Dec. 10 as by Sinclair Terry.

Changes in Price

THE REILLY & LEE COMPANY Announce a reduction in prices of all of their Graduation and School Memory Books, effective January 3. 1922.

Business Notes

ATLANTIC CITY, N. J.—Ogilvie's Book Store is a new concern recently opened at 33 South Pennsylvania Avenue.

CHICAGO, ILL.—C. F. Liebeck has recently moved into larger quarters, and has added stationery to the stock of books. The new address of the firm is 849 East 63 Street.

The Weekly Record of New Publications

This list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is

.cioth.
Imprint date is stated for best available date, preferably copyright date, in bracket] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No ascertainable date is designated thus: [n. d.].

Siees are indicated as follows: F. (folio: over 30 centimeters high); Q (4to: under 30 cm.); O (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Ff. (48mo: 10 cm.); sq., obl., nar., designate square, oblong, narrow.

American book-prices current; a record of books, manuscripts and autographs sold at auction in New York, Boston, and Philadelphia, from September, 1919, to July, 1920; being the season of 1919-1920; compiled from the auctioneers' catalogs; [v. 26.] 17+1042 p. O '20 c. '21 N. Y., E. P. Dutton & Co., 681—5th Ave. \$20 n. [600 copies]

American Medical Association

Laws [abstract] and board rulings regulating the practice of medicine in the United States and brief statements regarding medical registration abroad; rev. to August 1, 1921; 31st ed. 236 p. fold. tabs. D c. '21 Chic., American Medical Assn., 535 N. Dearborn St.

Armstrong, George S.

Essentials of industrial costing. 13+297 p. charts, forms, facsms., fold. diagr. O c. '21 N. Y., D. Appleton & Co., 35 W. 32nd St. \$5 n.

Partial contents: Economic development and necessity of costing; The purpose and functions of costing; The costing of depreciation, interest and power, The connection of costing with the general books and the preparation of monthly statements therefrom.

Bade, Jarret

The English dominicans. 236 p. O '21 N. Y., Benziger Bros., 36 Barclay St. \$6 n.

Baines, Arthur E.

Germination in its electrical aspect; a consecutive account of the electro-physiological processes concerned in evolution, from the formation of the pollen-grain, to the completed structure of the seedling; together with some further studies in electro-physiology; with over 130 drawings from original photographs. 20+185 p. (1 p. bibl.) O '21 N. Y., Dutton \$6 n.

Baxter, George Owen
Free Range Lanning; a western story; front. by Edgar Wittmack. 11+303 p. D '21 N. Y., Chelsea House, 79-7th Ave. \$1.75 Beebe, Lucius M.

Fallen stars [verse]. 31 p. D [c. '21] Bost., The Cornhill Co., 2a Park St. bds.

\$1.50 n. Some of these poems appeared in The American Poetry Magazine, The Berkshire Courier and other

Behenna, Catherine Arthur
Mystic songs of fire and flame; with an appreciation by Stanwood Cobb [verse].
10+78 p. D [c. 21] Bost., Cornhill bds. \$1.50

Bowman, James Cloyd On the Des Moines [verse]. 118 p. D [c. '21] Bost., Cornhill \$1.50
Braithwaite, William Stanley Beaumont, ed.

. Anthology of magazine verse for 1921; and year book of American poetry. 13+294 p. O [c. '21] Bost., Small, Maynard & Co., 41 Mt. Vernon St. bds. \$1.50

Broadhurst, Jean
All thru the day the Mother Goose way; Mother Goose's children of long ago; what gave them pains and aches and what made them grow. no paging il. D [c. '21] Phil., J. B. Lippincott Co., East Washington Sq.

bds. 75 c.

Jingles and rhymes which will help children form good health habits.

American Institute of Mining and Metallurgical Engineers

Handbook of mining in the Lake Superior region; prepared for the Lake Superior meeting of the American institute of mining and metallurgical engineers held in August, 1920; Section 1, by Alexander N. Winchell; Section 2, by Engineers club of northern Minnesota and Duluth engineers club. 260 p. front. (por.) il. pls. fold. maps diagrs. O '20 N. Y., American Inst. of Mining and Metallurgical Engineers, 25 W. 30th St. \$3
American (The) Library institute papers and proceedings, 1920; 1921 [2 v.] 58; 71 p. O '21 Chic., American Library Assn., 78 E. Washington St., pap. pt. 1, \$1; pt. 2, \$2

American Library Assau, 70 L. 1, \$1, pt. 2, \$2

Bamford, Edwin Fitton
Social aspects of the fishing industry at Los
Angeles harbor. 15 p. tabs. O (Studies in sociol-

ogy; sociological monograph, no. 18; v. 5, no. 2)
Los Angeles, Cal., Southern Cal. Sociological Soc.;
Univ. of Southern California pap. 20 c.
Beach, L. M.
Sand and gravel in 1920. various paging tabs. O
(Dept. of the Interior; U. S. Geol. Survey) Wash.,
D. C., Gov. Pr. Off., Supt. of Doc. pap.
Berry, Edward Wilber
Tertiary fossil plants from Venezuela. various
paging pls. O (No. 2388; from the proceedings of
the U. S. Nat, Museum, v. 59) '21 Wash., D. C.,
Gov. Pr. Off., Supt. of Doc. pap.
Blaisdell, Frank E., sr.
New species of melyridae, chrysomelidae and
tenebrionidae (coleoptera) from the Pacific coast;
with notes on other species. various paging il. Q
(Univ. ser., biological sciences, v. 1, no. 3) '21
Stanford Univ., Cal., Stanford University pap. \$1

Bryin, Servass de

De engelsche meester; self-instructor for Dutch to learn English [3 v. in 1]. 585 p. D'21 Milwaukee, Wis., C. N. Casper & Co., 454 E. Water St. \$3 n.

Burnham, Smith

The making of our country; a topical history of the American people; il. with 334 engravings in black and white, 51 maps, and 8 col. pls. from the J. L. G. Ferris collection of American historical paintings. 16+ 637 p. col. front. il. col. pls. maps O [c. '21] Phil., J. C. Winston Co., 1006 Arch St. \$3 n.

[Callahan, George] Health and life; health methods, modern discoveries relating to food, rules for mind development, efficiency and success; 6th ed. 5+200 p. D '21 N. Y., G. Callahan & Co., 218 Front St. \$2

Cheel, Ernest C.

ı, Store Co-operative accounting; pt. records and accounts as worked out by Henry F. Christensen; pt. 2, Co-operative book keeping. 15 p. fold. forms O c. '20 N. Y., The Co-operative League of America, 2 W. 13th St. pap. 50 c. Cobb, Percival B.

Songs of the world [verse]. 65 p. D [c. '21] Bost., Cornhill bds. \$1.50 n.

Corthell, Roland

On the sidewalk. 61 p. D [c. '21] Bost.,

Cornhill bds. \$1.25 n.
Short sketches of life in the crowded city street.

Dante Alighieri

La divina commedia; the divine comedy of Dante Alighieri; by Melville Best Anderson. 449 p. il. O [c. '21] Yonkers, N. Y., World Bk. Co., 333 Park Hill bds. \$20 bxd. [390 copies]

Danysz, Jan

The evolution of disease; with a discussion of the immune reactions occurring in infectious and non-infectious diseases; theory of immunity, of anaphylaxis and of anti-anaphylaxis; tr. by Francis M. Rackemann. 12+194 p. il. O '21 Phil., Lea & Febiger, 706 Sansom St. \$2.50 n.

Davis, George Wesley Sketches of Butte. 6+179 p. il. D '21

Bost., Cornhill \$1.75 n. De Leon, Daniel

Anti-Semitism; its cause and cure. 26 p. front. (por.) D c. '21 N. Y., New York Labor News, 45 Rose St. pap. 25 c. Drever, James

The psychology of industry. 11+148 p.

(2½ p. bibl.) D '21 N. Y., Dutton \$2.50 n. Partial contents: The intelligence of the worker; The vocational fitness of the worker; The study of fatigue; Work and rest periods; Other factors influencing efficiency of work; A foot-rule for intelligence-testing. Duran, Leo, tr.

Plays of old Japan. 12+127 p. col. front. D c. '21 N. Y., Thomas Seltzer, 5 W. 50th St.

St. \$2.50 n.

Folk plays that have grown out of the life and spirit of the people.

Eagle, Edward E.

The hope of the future; forewords and messages by Hon. Warren Gamaliel Harding; Hon. David Lloyd George, Hon. Arthur Meighan, Hon. William Morris Hughes, Hon. William Massey, Sir James Craig. 9+141 p. front. (por.) pors. O [c. '21] Bost., Cornhill

An interpretation of the life, customs and the spirit of the British Empire, especially of the Do-

minions.

Eaton, Mrs. Charlotte

Stevenson at Manasquan; with a note by Francis Dickie on the yacht Casco and six Stevenson portraits by George Steele Seymour. 48 p. il. S (Little Bookfellows ser.) [c. '21] Chic., The Bookfellows, 4917 Black-stone Ave. bds. \$1.50 n. Elliot, Robert Henry

The care of eye cases; a manual for the nurse, practitioner and student; with 135 illustrations. 12+172 p. O (Oxford medical pub.) '21 N. Y., Oxford Univ. Press, 35 W. 32nd St. \$4.50 n.

Emerson, John, and Loos, Anita [Mrs. John Emerson]

Breaking into the movies. 5+115 p. front. pls. D [c. '21] N. Y., James A. McCann Co., 186 W. 4th St. \$1.50 n.

Eucken, Rudolf Christof Rudolf Eucken, his life work and travels; by himself, tr. by Joseph McCabe; [with a list of the works of Eucken tr. into English, Ip.] 216 p. front. (por.) O '22 N. Y., Charles Scribner's Sons, 597-5th Ave. \$3 n. Faxon, Frederick Winthrop, ed.

Annual magazine subject-index, 1920; including as pt. 2 The dramatic index, 1920;

[2 v. in I.] various paging O '21 Bost., The F. W. Faxon Co. \$15 n.

The dramatic index, 1920; covering articles and il. concerning the stage and its players in the periodicals of America and England and including the dramatic books of the year; compiled with the co-operation of librarians. 289 p. O '21 N. Y., The F. W. Faxon Co., 83 Francis St. \$7.50 n.

Committee on Manufacturing Risks and Special

Hazards

Structural defects influencing the spread of fire; suggestions for their elimination and protection; [rev. ed.] 18 p. diagrs. plans O ['16-'21] Bost., National Fire Protection Assn., 87 Milk St. pap. 10 c.

Department of the Interior. U. S. Geological Survey Forty-second annual report of the Director of the U. S. Geological Survey [George Otis Smith], to the Secretary of the Interior; for the fiscal year ended June 30, 1921. 108 p. tabs. fold. map O '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

De Valera, Ramon

India and Ireland. 24 p. S. '20 N. Y. Friends of

India and Ireland. 24 p. S '20 N. Y., Friends of

Freedom for India, 799 B'way; Room 536 pap. 25 c.

Dunlop, J. P.
Gold and silver in 1919; general report; pub. October 31, 1921. various paging tabs, fold. chart O (Dept. of the Interior; U. S. Geol. Survey) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Eggleston, DeWitt Carl

An ideal accounting system for a retail book-tore; [including chapters on Control by means of accounting system; Income tax requirements; Analysis of expenses; Stock turnover; Cash book; Purchase journal, 8 p. 0 [n. d.] N. Y., National Assn. of Book Publishers, 334 5th Ave. pap. gratis Fellowes, Edmund Horace

The English madrigal composers. 364 p. O '21 N. Y., Oxford Univ. Press \$7.20

Fitzpatrick, Benedict

Ireland and the making of Britain; with map of medieval Ireland and Britain. 15+363 p. fold. col. map O '22 c. '21 N. Y., Funk & Wagnalls Co., 354—4th Ave. \$4 n.

A study of the historic relations between Ireland and England.

Fletcher, Jefferson Butler

Symbolism of the Divine comedy; pub. by Columbia university in commemoration of the 600 anniversary of Dante's death; introd. by Nicholas Murray Butler.] 8+245 p. D c. N. Y., Lemcke & Buechner, 32 E. 20th St. \$2 n.

Flower, Sydney Blanshard

The new thought system of dietetics. 95 p.

No. 4, One-best-way ser, of New Thought bks. [c. '21] Chic., New Thought Bk. Dept., 722 Sherman St. \$1

Partial contents: The calories of food; Food values in handy form; Milk, the perfect food; The right diet for the office worker; The right diet for the fat man and woman: The over-relining of foods.

Gaynor, John J.

The wine of withery [verse]. 111 p. S [c. '21] N. Y., J. T. White, 70-5th Ave. bds. \$1 Gleason, Martin F.

First steps in water color painting. 100 p. il. O c. Milwaukee, Wis., Bruce Pub. Co. \$1.25 n.

Guest, Gilbert, pseud. [Sister Mary Angela]
Loretta; the sunshine of the convent; a novel. 7+175 p. D '21 Omaha, Neb., [The Author], 1424 Castellar St. Hagy, H. F.

Eight hundred receipts worth their weight in gold; including perfumes, tooth-powders, hair washes and oils, cosmetics, preserving, cakes and puddings, etc. 320 p. S '21 Milwaukee, Wis., Casper \$1 Hall, Guillermo Franklin

Poco a poco; vocabulary ed. 343 p. il. O (New world Spanish ser.) [c. '21] Yonkers, N. Y., World Bk. Co. \$1.64 n.

Ham, Charles

Outline of modern European history: 1700-1920. 4+92 p. O (Review hk. ser.) [c. '21] N. Y., Globe Bk. Co., 175-5th Ave. 67 c.

Hamilton, Frederick Spencer

The vanished pomps of yesterday; being some random reminiscences of a British diplomat; new and rev. ed. 13+362 p. O '21 N. Y., G. H. Doran Co., 244 Madison Ave. \$4 n.

Hanna, W. Walker

The Cuban insurrecto; in blank verse; a military drama; other choice and popular poetry including Which chose the best; To find heaven; The soldier of the sea; The United States navy; The army of the U. S. A.; also essays, stories, addresses, etc., including Alaska and its resources and concluding with the great war of 1914 its causes. 10+158 p. front. (por.) pls. pors. D [c. '21] N. Y., [Author], 455 W. 22nd St. \$2.50 n.

Harrison, Marguerite E.

Marooned in Moscow; the story of an American woman imprisoned in Russia. 8+ 322 p. front. (por.) O [c. '21] N. Y., Doran

\$3 n.

The story of a woman newspaper correspondent who spent eighteen months in Soviet Russia, telling merely what she saw there of the social and eco-

Hart, Louise

Poems. 45 p. D [c. '21] Bost., Cornhill bds. \$1.50

Haseltine, Burton

Griffonage; poems; with designs by Mildred Ross. 16 p. pls. O [c. '21] Chic., The Bookfellows pap. 50 c. [250 copies] Hémon, Louis

Maria Chapdelaine; a tale of the Lake St. John country; tr. by W. H. Blake. 288 p. D. c. '21 N. Y., The Macmillan Co., 66—5th Ave. \$2 n.

The love story of a daughter of a Canadian pioneer. Homer

The story of the Iliad; retold by F. S. Marvin, R. J. G. Mayor and F. M. Stawell. 224 p. front. il. S (The kings' treasuries of literature) [n. d.] N. Y., Dutton 70 c. n. Immel, Ray Keeslar

The delivery of a speech; a manual for

Course I in public speaking. 333 p. D c. '21
Ann Arbor, Mich., George Wahr \$1.80 n.
Partial contents: The nature of a good speech;
Fundamental qualities of delivery; Formal qualities
of delivery-action; Formal qualities of delivery-voice; Suggestions for memorizing.

Gray, Lewis Cecil, and Turner, Howard Alfred
Buying farms with land bank loans; a study based
on the experience of 2700 farmers who have borrowed
money through federal farm loan banks. 27 p.
maps O (U. S. Dept. of Agric., bull. no. 968) 21
Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Greve, Frederick William, and Martin, R. R. Flow of water through, 4, 6, 8 and 10-inch galvanized spiral riveted steel pipe. 32 p. tabs. diagrs. O (Pub. of the Engineering dept., v. 5, no. 2, bull. no. 8) O Lafayette, Ind., Purdue University

Griffith, Reginald Harvey
The great torch race; an address delivered at the dedication of the Wrenn fibrary. no paging () [n. d.] Austin, Tex., University of Texas pap.

Hall, W. L., comp.

Handbook of the Virginia state library. 36 p. O (Bull. v. 14, no. 1) 21 Richmond, Va., Virginia State Library pap.

Hasselman, Frank G.

The breeding of skunk; and other fur-bearing animals. 12 p. pls. O (Pub. no. 17) '21 Indianapolis. Ind., The Dept. of Conservation; Division of Fish and Game pap.

Hegner, Robert Wilhelm, and Cort, William Papers of Total Papers and Total P

Diagnosis of protozoa and worms parasitic in man. 72 p. (1½ p. bibl.) il. tabs. D '21 Balt., The Johns Hopkins Univ. School of Hygiene and Public Health hds. gratis

International Conciliation

International Conciliation
Present problems of the commonwealth of British nations; conference of Prime Ministers and representatives of the United Kingdom, the Dominions and India, held in June, July and August. 1921. various paging D (No. 167) '21 N. Y.. American Assn. for International Conciliation, 407 W. 117th St. pap. Washington conference on the limitation of armaments; December, 1921; [addresses of Mr. Harding. Mr. Hughes, Mr. Balfour, Baron Kato, M. Briand and others.] various paging D (No. 169) N. Y., Am. Assn. for International Conciliation pap.

Jefferson, Mark Sylvester William

The rainfall of Chile; Am. geological society's expedition to A. B. C. countries in 1918, no. 2. 32 p. tabs. diagrs. fold. map D (Am. geographical society research ser., no. 7) c. '21 N. Y., American Geographical Society pap. 75 c.

Recent colonization in Chile; American geographical society's expedition to A. B. C. countries in 1918, no. 1. 52 p. front. pls. maps (part. fold.) D (Am. geographical soc. research ser., no. 6) c. '21 N. Y., American Geographical Society, B'way & 156th St. pap. 75 c.

Kenyon, Doris

Humorous monologues; [2nd ed. rev. and enl.] 67 p. S [c. '21] N. Y., J. T. White pap. 50 c.

Kingsford, S. M.

Psychical research for the plain man. 6+271 p. D '20 N. Y., Dutton \$2.50 n.
Partial contents: Telepathy; Clairvoyance; Trance mediums; Automatic writings and cross correspondences; Premonitions and death warnings; Haunted localities.

Leventhal, Murray Jerome

Plane and spherical trigonometry. 3+42 p. diagrs. D (Review bk. ser.) [c. 21] N. Y., Globe Bk. Co. pap. 53 c.

Littlefield, Louis

High points of auction bridge; brief suggestions for beginners and others; ed. by Bramwell Davis. 52 p. il. D [c. '21] Charleston, Miss., The Mississippi Sun pap. \$1 n. Loane, George G., comp.

A book of story poems. 224 p. front. (por.) S (The kings' treasuries of literature) [n. d.]

N. Y., Dutton 70 c. n.

Poems by Scott.Browning, Tennyson, Keats, Sheley, Cowper, Goldsmith, Thackeray, Bret Harte, and others.

Lubschez, Ben Jehudah

Perspective: an elementary text book; 3rd ed., enl. 10+115 p. pl. diagrs. (part fold. D '21 N. Y., D. Van Nostrand Co., 8 Warren St. \$2 n.

Lutz, Frank Eugene

Field book of insects; with special reference to those of northeastern United States, aiming to answer common questions; 2nd ed., rev. and enl., with about 800 il., many in color. 9+562 p. col. front. il. col. pls. D '21 N. Y., Putnam, 2 W. 45th St. \$3.50 n.

Macaulay, Thomas Babington Macaulay, 1st baron

Macaulay's essay on John Hampden; with

Bulwer Lytton's essay on Lord Falkland; ed. by R. T. Rees, 142 p. S (The kings' treasuries of literature) [n. d.] N. Y., Dutton

McCombs, William F.

Making Woodrow Wilson president; ed. by Louis Jay Lang. 309 p. front. (por.) facsms. O [c. '21] N. Y., Fairview Pub. Co., 342 Madison Ave. \$2.50 n.
Partial contents: Gensis of Wilson's presidential campaign; McCombs in command; The Baltimore convention; Insiders and outsiders; McCombs retires as

McCullough, Ernest

Practical structural designs; a text and reference work for engineers, architects, builders, draftsmen and technical schools; especially adapted to the needs of selftutored men; 2nd ed., rev. and enl. 317 p. tabs. diagrs. O '21 N. Y., U. P. Bk. Co., 241 W. 39th St. \$3 n.

MacDonagh, Michael

The pageant of Parliament; 2 v. 252; 231 p.

fronts. O' [n. d.] N. Y., Dutton \$14 n.

The life and duties of a Parliament in all its moods, written by a journalist who "covered" Parliament for about thirty-five years.

McMurry, Frank Morton, and Parkins, Almon Ernest

Elementary geography. 6+322 p. front. il. maps (part col.) O c. '21 N. Y., Macmil-Ian 96 c. n.

Mantle, Burns i. e. Robert Burns, ed.

The best plays of 1920-21, and the year book of the drama in America. 6+471 p. D [c. '21] Bost., Small, Maynard & Co., 41 Mt. Vernon St. \$2 n.

Mathews, Shailer, and Smith, Gerald Birney, eds.

A dictionary of religion and ethics. 513 p. (28 p. bibl.) O '21 N. Y., Macmillan \$8 n.

Maxwell, Gordon Stanley

The naval front; il. in col. and monochrome by Donald Maxwell. 12+203 p. col. front. pls. (part col.) O ['20] N. Y., Macmillan \$10 n.

Partial contents: Two German raiders and their fate; The British submarines and the Heligoland Bight action; The battle of Dogger Bank; The hattle of Jutland; The dover patrol; In the Mediterranean Sea; The merchant service in the war; The American navy in the war.

Jerden, John P., and Harris, Gould Leach Problem appendix for Cost accounting principles and practice. various paging O '21 N. Y... Ronald Press, 20 Vesey St. [sold only direct to instructors]

apply Kayhart, Lemuel

Rayhart, Lemuel
Childhood's happy home and other verses. 19 p.
S. [c. '2r] Boonton, N. J.. [Author] pap. \$1
Library of Congress. Division of Maps
Notes on the cataloging, care and classification of maps and atlases including a list of publications compiled in the Division of maps; rev. ed. by Philip Lee Phillips. 2r p. obl. S '2r Wash., D. C., Gov. Pr. Off., Library Branch
Loughin, Gerald Francis, and Coons, A. T.
Lime in 1920; pub. Nov. 3, 1921. various paging

tabs. O (Dept. of the Interior; U. S. Geol. Survey)
'21 Wash., D. C., Gov. Pr. Off., Supt. of Doc.

pap. McAllister, Duncan McNeil

A description of the Hawaiian temple of the Church of Jesus Christ of Latter-day Saints; erected at Laie. Oahu, Territory of Hawaii; and a statement concerning the purposes for which it has been built. 30 p. pl. D c. '21 Salt Lake City, Utah, Church of Jesus Christ of Latter-day Saints pap.

25 C. McGregor, Richard Crittenden Index to the genera of birds. 185 p. O (Dept. of Agric, and natural science; Bu. of Science; pub. no. 14) '20 Manila, P. I., Dept. of Agriculture and Science pap. \$1

Meadowcroft, William Henry

The boy's life of Edison; with autobiographical notes by Mr. Edison. 11+366 p. front. pls. pors. D [c. '21] N. Y., Harper & Bros., 325 Pearl St. \$1.75 n.

Minster, Leopold

Retail profits, turnover and net worth; simple methods of determining gross profit, expense and net profit in any size store; with concise forms for approximating stock on hand every month, week or day, and finding average stock and turnover; [reprinted from Atlantic Coast Merchant.] 48 p. il. forms O [c. '21] N. Y., The U. P. C. Bk. Co. pap. \$1 n.

Murray, Margaret Alice

The witch-cult in western Europe; a study in anthropology; with appendixes, bibliography and index. 304 p. O '21 N. Y., Oxford Univ. Press \$5.65

Neihardt, John Gneisenau, ed.

The poet's pack; poems by 46 Bookfellows. 150 p. S (Bookfellow ser. v. 3) [c. '21] Chic., The Bookfellows bds. \$2 n.

Ninde, Edward S.

The story of the American hymn. 429 p. front. (facsm.) pls. pors. O [c. '21] N. Y. and Cin., The Abingdon Press, 150 5th Ave. \$3.50 n.

A series of connected sketches to give a general ew of the American hymn in the various stages of its development.

North, Eric McCoy

The kingdom and the nations. 239 p. front. pls. D [c. '21] West Medford, Mass., The Central Committee on the United Study of Foreign Missions pap. 50 c.; 75 c.

O'Brien, Edward Joseph Harrington [Arthur Middleton, pseud.]

Distant music. [verse] 3+75 p. S '21] Bost., Small, Maynard \$1.50 n.

Phillips, R. Randal, and Woolrich, Ellen

Furnishing the house, 152 p. col. front, pls.

O '21 N. Y., Scribner bds. \$3.50 n. Suggestions for beautifying the home of moderate

Phillpotts, Eden

Eudocia; a comedy royal. 3+300 p. D '21 N. Y., Macmillan \$2 n.

Plato

The laws of Plato; the text ed. with introd., notes, etc. by E. B. England; 2 v.; v. I, Bks. 1-6; v. 2, Bks. 7-12. 10+785; 5+668 p. D (Pub. of the Univ. of Manchester; Classical ser. no. 4) '21 N. Y., Longmans, Green & Co., 4th Ave. and 30th St. \$3 n. ea.

Pope, Thomas Alder

Exercises of St. Gertrude. 188 p. D '21 N. Y., Benziger Bros. 85 c. n.

Portapovitch, Stanislaw

The Porta-Povitch five step; a new society dance creation; special instructions. 8 p. pls. music O [c. '21] N. Y., E. T. Paull, 242 W. 42nd St. pap. \$10

Richmond, Henry Droop

Dairy chemistry; a practical hand-book for dairy chemists and others having control at dairies. 490 p. il. O [c. '20] Phil., Lippincott, E. Washington Sq. \$6 n.

Robinson, Eliot Harlow

Smiling pass; being a further account of the career of "Smiles"; a Rose of the Cumberlands; il by John Ross. 12+389 p. col. front. pls. D '21 Bost., The Page Co., 53 Beacon St. \$1.90 n.

Roehl, Louis Michael

Rope work. 47 p. il. O [c. '21] Milwaukee, Wis., Bruce Pub. Co., 29 Michigan Ave. bds.

Rostand, Edmond

Plays of Edmond Rostand; tr. by Hender-son Daingerfield Norman; il. by Ivan Glidden; 2 v. 9+360; 370 p. fronts. pls. O c. N. Y., Macmillan \$10.50 n. bxd.
Contents: Romantics; The princess far away; The woman of Samaria; Cyrano de Bergerac; The Eaglet

and Chanticleer.

Nardi, pseud.
Poems. 44 p. D '21 Cedar Rapids, Ia., [Author]

The mob mind vs. civil liberty; [extracts from the author's Behavior of crowds.] 31 p. c. '20 N. Y., American Civil Liberties Union, 138 W. 13th St.

Morthern Baptist Convention
Baptist doctrines; addresses delivered at the
North American pre-convention conference, Des
Moines, Iowa, June 21, 1921. 147 p. D [c. 21]

Otts, Arthur Sinton
Otis group intelligence scale; manual of directions for primary and advanced examinations; 1021 revision. 80 p. tabs. D [c. '18-'21] Yonkers, N. Y., World Bk. Co. pap. 40 c. n.

Parsons, Henry Browne, and others
Parsons' practice manual of the state of New York, containing the Civil practice act and Surrogate's court act, with sections annotated with notes showing derivation thereof, with reference notes and cases construing and applying such sections, containing also tables showing distribution of sections of the Code of civil procedure; the Justice

court act; Court of claims act; New York city Municipal court code; New York City court act; sections transferred from the Code of civil procedure to the Consolidated laws; Arbitration law; Condemnation law; General construction law; rent laws; rules of the Court of appeals; rules of civil practice; rules of the Appellate division, all departments; special rules of the Supreme court, first judicial district; rules of the City court of the city of New York; rules of the Municipal court of the city of New York; and rules of the Appellate terms, first and second departments, as amended to the end of the legislative session of 1921, by Frank B. Gilbert, Austin B. Griffin and John T. Fitzpatrick; with complete indexes prepared by Alden I. Rosbrook. 91+1357 p. O '21 N. Y., Baker, Voorhis & Co., 45 John St. \$9 n.

Paulson, David Footprints of faith. 118 p. front. (por Hinsdale, Ill., The Life Boat Pub. Co. \$1 front. (por.) D '21

Rowan, James
The I. W. W. side of the lumber industry and its autocratic control over labor. 64 p. D 'sı Seattle, Wash., Raymer's Old Bk. Store, 1330 First St. pap. 25 C.

Rotogravure album of New York. 64 p. pls. obl. O [c. '21] N. Y., Williamsburg Post Card Co., 25 Delancy St. pap. 75 c. Spiers, F. S., ed.

The microscope; its design, construction and application. 260 p. il. pls. D'21 Phil., Lippincott \$5 50 n.

Squire, John Collings [Solomon Eagle,

pseud.], ed. A book of women's verse; ed. with a prefatory essay; [containing verses by American and English writers.] 32+192 p. O'21 N. Y., Oxford Univ. Press \$3.75 n.

Statesman's (The) year-book, 1921; statistical and historical annual of the states of the world for the year 1921; ed. by Sir John Scott Keltie and M. Epstein; 58th annual ed. 44+1544 p. maps D N. Y., Macmillan \$7.50 n. Stobart, John Clarke

The grandeur that was Rome; a survey of Roman culture and civilization; [2nd ed. rev.] 28+351 p. (2½ p. bibl.) front. (por.), il. pls. pors. (part col.) O maps (part col.) and part fold.) ['20] Phil., Lippincott \$7.50 n.

Svensen, Carl Lars Machine drawings; a text and problem book for technical students and draftsmen. 8+214 p. il. diagrs. O '21 N. Y., Van Nostrand Co. \$2.25 n.

Swan, Giles John

Review questions in American history, including regents' and college entrance board examination questions. 79 p. D (Review bk. ser.) [c. '21] N. Y., Globe Bk. Co. pap. 40 c. Torrey, Reuben Archer

The importance and value of proper Bible study; how properly to study and interpret the Bible. 11+113 p. D [c. '21] N. Y., Doran \$1 n.

Turberville, Arthur Stanley, and Howe, F. A. Great Britain in the latest age; from Laisser Faire to state control. 6+342 p. D. 21 N. Y., Dutton \$3.50 n.

A brief survey of the achievements of the British people during the last hundred years.

Tynan, Katherine Hinkson [Mrs. Henry Albert Hinkson]

Deny's the dreamer. 259 p. O '21 N. Y., Benziger Bros. \$2 n.

United Typothetae of America, comp.

Practical apprenticeship for printers; suggestions concerning the training of apprentices for the printing office. 12+149 p. O c. Chic., United Typothetae of America; Dept.

of Education, 608 S. Dearborn St. bds. \$2.50 n.
Partial contents: Advertising composition; Applied technical instruction; Arithmetic for printers; Book composition; Comparative apprentice pay increase; Craftsmenship requirements; What a compositor thould know What has printing industry. General conditions of the composition of the com Craftsmenship requirements; What a compositor should know; Why the printing industry offers good opportunities.

Ward, Mrs. Lydia Avery Coonley

The melody of life [verse]. 145 p. front. (por.) D '21 N. Y., J. T. White \$2 n.

Warren, Charles Hyde
A manual of determinative mineralogy; this manual has been written especially for use in a general course in mineralogy. 9+ 163 p. tabs. D '21 N. Y., McGraw-Hill, 370-7th Ave. \$2 n.

Webster, Nesta H. [Mrs. Arthur Webster] World revolution; the plot against civilization. 11+328 p. fold diagr. O [c. '21] Bost., Small, Maynard \$3.50 n.

White, Rev. Gilbert

The natural history of Selborne abridged and ed. by Edward Step. 256 p. front. S (The kings' treasuries of literature) [n. d.] N. Y., Dutton 70 c. n.

Whitnall, Samuel Ernest

The anatomy of the human orbit and accessory organs of vision; il. largely by photographs of actual dissections. 11+428 p. (20 p. bibl.) O (Oxford medical pub.) '21 N. Y., Oxford Univ. Press \$12 n.

Wilde, Oscar Fingall O'Flahertie Wills
The sphinx. 36 p. il. Q '20 N. Y., Dodd, Mead & Co., 4th Ave. and 30th St. \$7.50 n.

Wilkins, Lawrence Augustus, and Alpern, Hymen

Exercise book in Spanish; a drill and exercise book on the subjunctive, idioms, pronouns, and irregular verbs. 88 p. D [c. '21] N. Y., Globe Bk. Co. 92 c.

Williams, Selden Thornton, and Pile, Joseph Howard

The automobile repairman's helper; [2nd ed.]; 2 v. 525 p. ea. il. diagrs. O [c. '21] N. Y., U. P. C. Bk. Co. \$10 n.

Willoughby, George A.

· Practical electricity for beginners. 104 p.

diagrs. D [c. '21] Peoria, Ill., The Manual Arts Press \$1 n.

Written for use in junior and small high schools, grammar grade classes, continuation schools, vocational schools and for the amateur at home.

Wilson, H. B., and Lull, H. G.

The redirection of high school instruction. 286 p. diagr. D (Lippincott school project ser.) [c. '21] Phil., Lippincott \$1.60 n.

Witham, G. I.

The guarded room. 309 p. D '21 N. Y., Dodd, Mead \$2 n.

Wood, Ge-Zay

China, the United States and the Anglo-Japanese alliance, 8+176 p. D [c. '21] N. Y. & Chic., Fleming H. Revell Co., 156— 5th Ave. \$2 n.

A history of the alliance, in which the author points out why it should not be renewed.

The Chino-Japanese treaties of May 25, 1915. 151 p. D [c. '21] N. Y. & Chic., Revell \$2 n.

A companion volume to "The twenty-one Demands," giving the legal, political, economic and moral reasons for the abrogation of the treaties.

The twenty-one demands; Japan versus hina, 178 p. D [c. '21] N. Y., & Chic., Revell \$2 n.

A study of the Chino-Japanese question.

World (The) almanac and encyclopedia, 1922.

248-880 p. tabs D c. '21 N. Y., Press Pub. Co., Pulitzer Bldg. pap. 35 c.; 75 c.

Young, Donnell B., comp.
Songs and poems of Woods Hole. T '21 Woods Hole, Mass., The Book Shop рар. 60 с.

Rare Books, Autographs and Prints

THE United States Government has reserved a plot of ground at Fort Henry on which it has decided to erect a monument to Francis Scott Key, author of the Star Spangled Banner.

Members of the thirty-sixth annual convention of the American Historical Association held at St. Louis last month continued the advocacy of an archives building at Washington for the safer keeping of public documents.

Alfred Goldsmith, the Lexington Avenue bookseller, has printed a little brochure entitled, "A Note on the Portraits of Walt Whitman," written by Sadakichi Hartmann, who is of the opinion that the painted portraits of the Grey Poet were not especially successful. The best portraits we have are undoubtedly due to the art of photography.

The centenary of William Collins, the English poet and author of "The Ode to the Passions," born in the last week in 1721, altho a minor poet, did not pass unnoticed in England. The growing custom of celebrating the centenaries of those who have rendered conspicuous service to literature, art and science by exhibitions in public libraries, addresses in educational institutions and tributes to their memory in the press and periodicals is a beautiful one. In recent years it has been growing in this country much to our credit.

Early in the New Year Knight, Frank & Rutley of London will sell the remainder of the autographs collected by Henry G. Bohn, the famous Victorian publisher. The first portion was sold some weeks ago in London when the Burns manuscripts brought high prices. The coming sale will be of special interest to Shelley collectors, coming in the year of the centenary of the poet's death and containing some extraordinary documents, letters and manuscripts, among them his will written at Geneva, July 24, 1816, accompanied by a letter providing for Harriet Westbrook, the poet's first wife, whose death occured a few months later.

The American Art Association will have several important print sales this month. On January 12 a collection of etchings and engravings by Whistler, Haden, Haig, Cousins, Ward, Duer and other masters will be sold. On January 13 rare Whistleriana from the estate of William Heinemann, the London publisher, will be sold. This collection includes etchings, lithographs, 230 unpublished Whistler letters, books and brochures relating to Whistler and several hundred letters by notables of the nineteenth century from the estate of Thomas Hepp. of Cornwall, England, the collection of Miss Susan Minns of Boston, and Sydney Pawling, a partner in the firm of William Heinemann.

The first book sale of the New Year at the Anderson Galleries will be held January 17, when the library of the late Albert J. Morgan, of Larchmont, N. Y., will be dispersed. The distinctive feature of the library is the many fine sets of American, English and French authors, among them such choice editions as the American Statesmen Series, 40 vols., Boston, 1898-1916; a collected set of the first editions of the "Historical Writings," of Martha W. Freer, 19 vols., 1854-66; Hawthorne's "Writings," 23 vols., Boston, 1980-02, autograph edition; Irving's "Complete Works," 40 vols., New York, 1895, author's autograph edition; a collected set of the first editions of the "Historical Writings" of Jesse, 23 vols., London, 1840-75; Kipling's "Writings," 29 vols., 1897-1920, limited Outward Bound edition on Japan paper; and a collection of the "Works" of Horace Walpole 30 vols., London, 1806-59.

A recent issue of The Irish Times of Dublin printed a letter from a correspondent alleging that a "large number of faked autographed volumes" at the "substantial valuations of the genuine article" are "being manufactured for our American cousins." The writer did not state whether these are the books of Irish or English authors or of books published in Dublin or London. Most well-informed American collectors have been growing a bit cautious in paying high prices for association books from abroad without being properly safe guarded. Some of the most active American collectors prefer to buy thru a responsible American dealer who is an expert on books of this character and guarantees the genuineness of the books he sells. If there is an error of the kind described it is easier to get satisfaction from a reliable dealer in New York than a fakir in a European city.

An obituary notice of the late William F. Gables, the Pennsylvania collector, written by Charles F. Hartman and printed in his last sales catalog, has been the cause of not a little comment. In the concluding paragraph in a few words addressed directly to Mr. Gables' son, Mr. Hartman savs that "there are a half dozen booksellers whining around because Gables died and left a few small bills unpaid and they are worrying as to how long it will take the estate to settle. 'Pay the rats quickly' and may the money be poison to them." George H. Sargent, of the Boston Transcript, has referred to the incident as one of the "asperities rather than the amenities of book collecting." We do not know what basis Mr. Hartman had for writing these words, but they should not be permitted to create a wrong impression which they might quite easily do. William F. Gables was one of the most constant and fairest of collectors.

He bought widely from rare book dealers and contracted no bills that will not be paid as promptly as the settlement of his estate will allow. The booksellers who knew him the best and had the largest dealings with him are not giving the matter any concern. When they learned of his death the first loss generally messioned on the street was that of a true friend—not merely that of a good customer-altho no bookseller who had had long relations with him could overlook the loss to the rare book-trade which his death brought. The misunderstanding that Mr. Hartman's remarks are likely to create may do him more harm than any one else. The number of booksellers that had open accounts with Mr. Gables was very large and they are all quite likely to resent being called "rats" or being given "poison." Even tho Mr. Heartman felt justified in speaking plainly these words under the circumstances were unfortunate because they were so likely to give an impression broader than intended.

The exhibition of first editions, association books, autograph letters, documents and manuscripts comprising English literature from Chaucer to Conrad, together with important smaller collections of French illustrated books of the eighteenth century and rare Americana held last month by the Rosenbach Company at 273 Madison Avenue has been generally regarded as the finest of its kind ever held in this country. Most of the important authors in this long period of three centuries were represented frequently by their greatest rarities and sometimes by collections of unrivalled importance. For instance, in the case of Shakespeare there were the four folios and thirty-six quarto plays from 1600 to 1676. Dickens was represented practically by all of his first editions, over fifty presentation or association items, among them the incomparable copy of "Pickwick Papers" in the original parts with presentation inscriptions to Mary Hogarth on fourteen of the nineteen wrappers: the Thackeray lots, if less numerous, were extraordinary, containing all of the greatest rarities in the choicest condition and many that were unique; the Shelley items, too, were remarkable, especially the association books, which included the poet's own copy of the first edition of "Queen Mab" with numerous corrections and changes in his handwriting; "Alastor." 1816, presentation copy to Edward Williams who was drowned with the poet; and upwards of a half dozen other presentation copies to his most intimate friends including Leigh Hunt. The manuscripts and autograph letters were not less wonderful including such superlative items as the unpublished manuscript of Blake's "Seven Days of the Uncreated World;" Poe's first draft of "Morella": Rossetti's "William and Mary": Scott's "The Minstrel Pipe"; unpublished manuscripts of Robert Louis Stevenson including the short story "Heathercat"; and others of like importance. The selections from French illustrated books were frequently bound in full red morocco of the period in the manner so prized by French collectors. The rare Americana contained lots of the greatest distinction representing a period of two and a half centuries. For instance the Lincoln autographic lots included the complete manuscript of his celebrated "Baltimore Address" delivered April 18, 1864, and the original memorandum of a plan of campaign against the Confederates written in September, 1861. The catalog of the exhibition contained forty-eight large octavo pages, closely printed, making a mere title list, containing few notes. It is impossible to give a fair idea of the large exhibit in limited space. It was frequently remarked while the rarities were viewed by collectors familiar with the best bookshops of Europe that no other dealer, here or abroad, could have equalled it and it is quite easy to believe this to be true. F. M. H.

A Horrible Discovery

["Einstein's theory is to be demonstrated in film form, tho how it is to be done is not explained. The picture is being made in Germany by Walter Kornblum, with the assistance of Professor Otto Buck and Dr. Fanta, of Prague, and Dr. Laemmel and Professor G. F. Nicolai, of Zurich."—Evening Standard.

Great Scott, and do I read the news aright— Einstein the latest film-producing groove is? Was it for this I made them my delight,

And forswore even music-halls for movies? Is this the cloud, no bigger than a hand? Is this the flash that shows me where I stand?

I fear this new and most unwelcome dish Prepared by the abstruse and learned Teutons;

Instead of Fairbanks, Nazimova, Gish,
Will films now "feature" names like Kant's
or Newton's?

Must algebra and Euclid take the place Of Chaplin's antics and of Pickford's grace?

Is this the fate prepared for me, the lamb Who would not hear his doom resounding louder:

Were Gish and Pickford just the dose of jam Designed to introduce this final powder? Was even Chaplin but the lure that led To Einstein and these other names of dread?

Back, back and let me rescue from collapse

The stage that never harbored such intentions.

Which gave me highbrow problem plays, perhaps,

But never stunts involving four dimensions!
Back to the boards that Irving trod with zest—
Too long I've nursed a viper at my breast!

Lucio in the Manchester Guardian.

MONTHLY BOOKTRADE DIRECTORY

BOOKTRADE SPECIALTIES

Published regularly on the first issue of each month

BRENTANO'S FIFTH AVE. AND 27th STREET - NEW

French-BOOKS-Italian

Specialty In Latin American Books

Spanish-BOOKS-German

Publications previously issued by W. R. Jenkins Co.

Send for List of

TECHNICAL, SCIENTIFIC, ART and CRAFTS, VOCATIONAL, LANGUAGE, BUSINESS, SHORT-HAND and TYPEWRITING ARTS

Isaac Pitman & Sons, 2 W. 45th St N. Y.

That "Big Book" on Your Spring List

Of course it will be advertised heavily in or course it will be advertised neavity in newspapers and magazines. Are you going to do anything to link this advertising to the book-seller's show window?—to bring the memory of the book-buyer to a focus at a point where the purchase can be made? Lithographed window displays accomplish this important task-effectively and economically. Send us a set of galleys of the book you are "getting behind big" and let us submit a sketch idea of a window display for it. No obligation unless you like what we show well enough to tell us to go further.

The Michael Gross Company 51 East 42d Street New York City

P. S .- Photographs and descriptive booklets on request.

Architectural, Decorative and Textile Books New and Second-hand

DOTT & SON. 26, Castle Street, Edinburgh

Distribute

BOOKS MONTH

Pocket size shopping guide to the latest books

Sold in imprint lots by

R. R. BOWKER CO.,

62 W. 45th St.,

NEW YORK

SCHOENHOF'S FOR FOREIGN BOOKS Spanish

15 Beacon Street, Boston, Mass.

MONTHLY BOOKTRADE DIRECTORY **BOOK MAKING**

Published regularly on the first issue of each month

THE PLIMPTON PRESS

Norwood, Mass.

Complete Edition Work

All kinds of Book Printing. Binding in Cloth and Fine Leather.

"Perfect Bookmaking in its entirety"

-BOOKBINDERS'

THE HOLLISTON MILLS

Norwood, Mass. Holliston Book Cloths in all styles. colors and patterns.

Sample books furnished. Boston Office: 531 Atlantic Avenue New York Office: 62 West 14th Street



MONTHLY BOOKTRADE DIRECTORY

BOOK MAKING—Continued

Published regularly on the first issue of each month

VAN REES BOOK BINDING CORPORATION

304-322 Hudson Street

Tel. Spring 9320

NEW YORK

H. WOLFF

518-584 W. 26th St., New York Extensive and modern facilities. BOOK MANUFACTURING

OF EVERY DESCRIPTION

Large runs in record time our specialty.

INTERLAKEN BOO K

The Standard CLOTH

Sample books containing various types of cloth in many patterns and colors on request INTERLAKEN MILLS, PROVIDENCE, R.I. Sales Office—18 Thomas St., New York City

BINDING, EDITION WORK

D. S. BRASSIL BINDERY

41-42-45-47 Elizabeth St., New York City

F. TAPLEY COMPANY J. **BOOK MANUFACTURERS**

SINCE 1850

Metropolitan Building Long Island City, New York

Telephone Hunters Point 6070, 6071, 6072

The Morwood Dress

Norwood, Mass.

J. S. CUSHING CO., Composition and Electro. BERWICK & SMITH CO., Presswork E. FLEMING & CO., Binding

____ ROBERT RUTTER & SON. Inc.

ockbinders to Publishers Who Want Books Well Bound

410 EAST 32nd ST. **NEW YORK CITY** Phone: Murray Hill 5680 ·····

THE BUTLER WARD COMPANY 24-44 Hubert St., New York City

CLOTH AND LEATHER EDITION WORK

Best workmanship and efficient service

HARMON & IRWIN, Inc.

395 Lafayette Street and 21 and 23 E. 4th Street, New York Edition Binders, Leather and Cloth. High-grade catalogs and pamphlets. Telephone Spring 4580

C. H. DENISON'S INDEX also flat indexing

D. T. S. DENISON, 40 East 22nd St., New York

McNAMEE BOOK BINDING CO., Inc.

426-428 West Broadway

Edition Binding in Cloth and Leather

Tel. Canal 9985

New York

W.B. CONKEY COMPANY
Chicago

Hammond, Ind. Composition, Electrotyping, Presswork and Book Binding The Most Complete Plant for Manufac-turing and Distribution in the West

WARTBURG PUBL, HOUSE

а в в правительного при в п

CHICAGO, ILL.

WAVERLY, IOWA

Composition, Printing, Binding

ow Price — Promptness — Accuracy

MONTHLY BOOKTRADE DIRECTORY

BOOK MAKING—Continued

Published regularly on the first issue of each month

J. J. LITTLE @ IVES COMPANY

THE PLANT COMPLETE

425-435 EAST 24th STREET, NEW YORK CITY

TYPESETTING :: ELECTROTYPING :: PRINTING :: BINDING FROM MANUSCRIPT TO BOUND BOOK

Issued Every Saturday

The Unblishers' Weeklu

62 West 45th St., New York

THE AMERICAN BOOK TRADE JOURNAL

Subscription Rates	
In Zones 1, 2, 3, 4, and 5	\$6.00
In Zones 6, 7, and 8	
To Canada	
To Foreign Countries	7.00
Single copies, 15 cents. Educational Numl leatherette, \$1.00; Christmas Bookshelf, 25	er, in

Subscription Pater

Advertising Rates
Front Section (full pages only)\$60.00
Back Section—
One page\$50.00 Half page\$30.00
Quarter page 15.00 Eighth page 7.50
The above rates are unspecified positions.
Higher rates for Summer Reading, Educational
Number and the Christmas Bookshelf.

The Weekly Book Exchange

Books Wanted and for sale

Under these headings subscribers are charged 15c a line (no charge for address); non-subscribers 20c a line, address extra. Bills for this service will be rendered monthly. Objectionable books are excluded as far as they are noted.

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WEERLY is not responsible for errors. Parties with whom there is no account must pay in advance.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the Werkly does not furnish a quarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

BOOKS WANTED

William Abbatt, Tarrytown, N. Y. Cooper's Spy and Pathfinder in Townsend edn.

Aldus Book Co., 89 Lexington Ave., New York Savoy and Yellow Book, Odd numbers. The Pageant, The Parade, The Venture. Stone & Kimball Chap Books. Herman Melville, All firsts. Sherwood Anderson, Anything by. Howard Pyle, Books illustrated by. Ambrose Bierce, All firsts. Dreiser, All Firsts.

William H. Allen, 3417 Walnut St., Philadelphia Alexander's Weekly Messenger, 1840.

American Baptist Publication Society, Kansas City, Mo. History of the English Baptists, by Carlyle. William H. Andre, 607 Kittredge Bldg., Denver, Colo. Ante-Nicene Fathers. Standard Oil by Tarbell. Life of Mary Baker Eddy, by Tarbell.

D. Appleton & Co., 35 W. 32d St., New York Hasbrouck, Chokecherry Island.

Arcade Book Shop, 8th and Olive Sts., St. Louis, Mo. Newton, Amenities of Book Collecting, 1st ed. Coburn, Cowboy Poems. Sylvester, Great River, 3 copies.

Arcade Book Shop-Continued

Arcade Book Shop—Centinued
Roberts, Time and Thomas Waring.
Audoux, Marie Claire.
Lorimer, Jack Spurgeon.
Bacon, Beauty for Ashes.
Marsh, Memoir of Rupert Brooke.
de Toequeville, Democracy in America.
Within the Holy of Holies.
Goethe, The Brook.
Powell, Evolution of the Money Market.
Iles, Soldiers and Explorers, D. P. 1908.
Kennan, Psychology of Mr. Roosevelt, D. P. 1913.
Mayor, Economic History of Russia.
Carpenter, Toward Democracy, cloth.

Egmont H. Arens, 27 W. 8th St., New York True Stories of Crime from District Attorney's Office by Arthur Twain.

Aries Book Shop, 116 Delaware Ave., Buffale, N. Y. Walks in New England, Chas. Goodrich Whiting.

Bailey's Book Store, Vanderbilt Sq., Syracuse, N. Y. Man Nobody Knew, Holworthy Hall.

G. A. Baker & Co., 144 E. 59th St., New York Moultrie, Memoirs of Amer. Revolution, vol. 2, 1902; imperfect may do.

The Baker & Taylor Co., 354 4th Ave., New York United States Catalogue Supplement, 1912-1918.

Beacon Book Shop, 26 W. 47th St., New York Doughty, Wanderings in Arabia. Beresford, God's Counterpoint.

Behymer's Book Shop, 1204 Olive St., St. Louis, Mo. Garden Craft in Europe, by H. Inigo Triggs. Graves-Ditzler Debate, complete.

C. P. Bensinger Cable Code Book Co., 19 Whitehall

Universal Lumber, A B C 5th Code. Shepperson Cotton, Samper's Code. Western Union, Lieber's, 5-letter Codes. Any American-Foreign Language Code.

The Book Shelf, 112 Garfield Place, W., Cincinnati, O.

A Stumbler in Wide Soes.
Construction of the Violin, H. P. Smith.
Chivalry, Cabel (original edition).
Birds of Ohio, 2 vol. ed., Wm. Leon Wilson.
Jane, Joseph and John, Ralph Bergengren, 1st. ed.
Parnassus on Wheels, Morley, 1st ed.
History of English Though in the Eighteenth Century,
2 vols., Leslie Stephens, pub. by Putnam.
Peru, It's Story, People and Religion, Guiness, pub.
by Revell.
Mushrooms. Poema by Alfred Vannaham. by Revell.

Mashrooms, Poems by Alfred Kreymborg.

History of the French Revolution, Tocqueville.

Story of the Ring, S. H. Hamer, Dodd, Mead, 1907.

Breatano's, Fifth Ave. and 27th St., New York

Berger's French Verbs, 2 copies.
The Ohio Hunter, S. E. Edwards.
The Life and Adventures of Frank Grouard, Chief of Scouts, U. S. A., St. Joseph, 1804, J. De Barthe.
Sketches of the Country, on the Northern Route from Belleville, Illinois, to the City of New York & c. Belleville, 1894, John Reynolds.
Life of General Nathan Bedford Forrest, John Allan Wyeth. Wyeth.
Evolution of Sex, Geddes & Thomas.
Romantic Love and Personal Beauty, Fick.
Primitive Love and Love Stories, Finck.
Economic Cycles, Their Law and Causes, H. L. Fishes, Jordan.
Guide to Study of Fishes, 2 vols.
The Principle of Political Economy. S. Newcomb.
Old House of Norwich.
Green Carnation, Hichens.
Prince of Wales Book.
I. Mary MacLane, Mary MacLane.
When Knighthood Was in Flower.
The Art of the Wallace Collection, Henry C.
Shelley.
With Flashlight and Rifle. Shilling. With Flashlight and Rifle, Shilling.
African Camp Fires.
African Footprints. Airican Footprints.
Old Court Life of France, F. Elliott.
Pipesmoke Carry, W. Taylor.
A History of William Penn, W. Hepworth.
Manual of Spiritual Fortification, (2) Louise Wil-

Manual of Spiritual Fortification, (2) Louise Wilcox.
Catalogues, the Gallery, 1860, Wm. Barton Romantic Trials of Three Centuries, Hugh Childers Adventures of Brigadiers Gerard, Conan Doyle.
The Mexican Constitution of 1017, compared with Constitution of 1857, by H. N. Branch.
Point Lace and Diamonds.
Christian's Answer. Grant.
Literary Landmarks of Jersualem, Lawrence Hutton.
Molded Electrcal Insulation and Plastics, Heming.
Principles of Social Reconstruction. B. Russell.
Cults, Myths and Religions, Soloman Reinach.
Famous American Belles of the Nineteenth Century,
Virginia Peacock.
Chess Manual for Beginners, Foster, 2 copies.
The Story of a Loaf of Bread, Doran.
Daughter of Music.
Theodore Dreiser, Sister Carrie.
Theodore Dreiser, A Traveler at Forty.
Theodore Dreiser, Hoosier Holiday.
(These must be absolutely first editions with paper wrappers and in first class condition.)
Goodholme, Domestic Cyclopedia of Practical Information.

Bridgman's Book Shop, 108 Main St., Northampton, Mass.

Boas, Mind of Primitive Man. Thomas, Sex and Society. Walter, Genetics.

Albert Britnell, \$15 Yenge St., Toronte, Can. (Cash) Payne Knights, Worship of Priapsus. Chiswick Press, or any editions. The Brooklyn Museum, Eastern Parkway, Brooklyn, N. Y.

A Marriagge Under the Terror by Patricia Went-

The Library of Brown University, Providence, R. I. Francis, J. O., Change, Doubleday, 1914.

Cadmus Book Shop, 312 W. 34th St., N. Y. C. Harvey's Weekly, Vol. 1, Nos. 15, 16, 21.

C. N. Caspar Co., 454 E. Water, Milmaukee, Wis. Jones, Mathematical Wrinkles, or similar. Jones, Mathematical Wrinkles, or similar. Hobart, Experience.
Froos, Play of Man.
Thurlow Weed's Life, 2 vols.
Illustr. to Stephen's Canoe and Boat Bldg.
Am. Eng. and R. R. Journal, June, 1908.
Fowler and Drayton, Heads and Faces. Workshop Receipts.
Scott. Psychology of Public Speaking.

Central Book Co., 93 Nassau St., New York Rawson's Life Understood, 1st edition.

Chamberlain Bros., Pittsfield, Mas Biography of Francis Rawdon Chesney, Poole. City Book Co., 6 E. Pleasant St., Baltimore, Md. (Cash)

Picture Cities of Europe by Osborne.
Fraziers Golden Bough.
Color in the Garden by Miss Jekyl.
Great Psychic Crime by Florence Huntley.
Adventures on Criticism by Quiller Couch.
Rob of the Bowe by Kennedy.

The Arthur H. Clark Co., 127 Prospect Ave., Cleve-land, Ohio Pen and Pencil (Cincinnati), vol. 2, no. 4 to end.

land, Ohio
Pen and Pencil (Cincinnati), vol. 2, no. 4 to end. Amer. Missionary, vols. 2-11, 21.
Amer. Asiatic Asso. Jl., Vol. 1, 2, 3, no. 12; 4, nos. 1-17; 7; no. 3, 8, no. 12; 11, nos. 4, 12.
Amer. Inst. of N. Y. City, Ann. Repts., 1, 4.
Amer. Jl. Numismatics, Vol. 1-5.
William and Mary Quarterly, set.
Southern Literary Messenger, Complete Set.
Whittlesey, Chas., any books or pamphlets by.
Boone, Daniel, Life and Time by Ellis.
Lisa, Manuel, Life of by Douglas.
Port Folio, Vol. 7, 1812, Jan.-June.
Butterworth, South Amer.
Wells, Fly Rods and Fly Tackle.
Sugar Beet, Phila., vols. 24-31.
McAdams, Rights, Remedies and Liabilities of Landlord and Tenant, 3 vols., 4th edn.
British Critic, Vol. 23, n.s. (1825).
Posnett, Comparative Literature.
Clodd, Childhood of World, 3 copies.
Roosevelt, Amer. Problems.
Beauchamp, N. Y. State Musuem Bull., Nos. 41, 50, 73, 78, 89, 108.
Spencer and Allied Families by Henry Whittemore.
Ill. Hist. Soc. Jl., Vol. 1, 2; no. 3; 11, no. 4.
Hazard's U. S. Commercial and Statistical Register, Vol. 3 to end.
Newton, Amenities of Bookcollecting, 1st edn.
Newton, Amenities of Bookcollecting, 1st edn.
Newton, Amenities of U. S., 7 vols.

wols.
Avery's Hist. of U. S., 7 vols.
Benton, Thirty Years View, 2 vols., 1854.
Metal Industry, Vols. 1-5; 6, nos. 5 and 6.
Poor's Manual of Railroads, fr. beg. to 1880, 1890, 1893
Firelands Pioneer, any vols, or set.
Stevens, Hist. of French Revolution, 3 vols.
Dawson, Pioneer Tales of Ore. Trail.
Squire, Peru, 1898.
Burke, Additional Reasons for Immediately Emancipating Spanish Amer., 1807.
Dimock, Book of Tarpoon.
Franck, (Cesar A. J. G.) Life of.
Burns, Robt, Poems and Songs, ed., by Lang and Craigie.

Craigie.

Charlevoix, Hist., of New France, 6 vols. Louisiana Purchase, Documents relating to H. M.,

Roller, Among the Indians: 8 Years in Far West. Kip, Early Jesuit Missions in N. A., 1847. Travelers Handbook.

The John Clark Ce., 1486 West 25th St., Cleveland, O. Illinois Historical Collections, Vols. 1 and 4. Lob. Electrochemistry of Organic Compounds. Mitchell, W. C., Business Cycles. Pub. by University of California. Roberts, E., Famous Chemists.
The English Hexapla.
Didier, The Poc Cult, 1800.
Poe, Selections from Critical Writings; ed. by Prescott.
Robertson, New Essays towards a Critical Method. Bateman, Political and Constitutional Law of U. S. Bliss, Off Sovereignty.
Brownson, O. A., Constitutional Government.
Brownson, O. A., Essays and Reviews.
Cooper, Thos., Political Essays.
Ford, Essays on Constitution of U. S. Ford, Pamphlets on Constitution.
Giddings, Democracy and Empire.
Grimke, Nature and Tendency of Free Institutions. Hurd, The Union State.
Hurd, The Union State.
Taylor, The Right of the State to Be.
Willoughby, Political Theories of the Ancient World.
Wilson, Woodrow, An Old Master.
Evans, American Bibliography, Vols. 3 to 8.
Kelly, American Catalogue of Books, 1861-71.
Sabin, Dictionary of Books relating to America.
Whitman's Works; Camden edition.
Roosevelt. First editions of the following: American Ideals and other Essays. Americanism, an address. American Waterways. Gouverneur Morris, Hunting the Grisly, Hunting Trips on the Prairie, Outdoor Pastimes of an American Hunter, The Ship of State, Autobiography, Letters to His Children, Thomas Hart Benton, Through the Brazilian Wilderness, Winning the West, Vols. 3 and 4.

George M. Chandler, 75 E. Van Buren St., Chicage Tuttles History of Prussia, 4 vols. Buckley, Phallicism in Japan.
Webster, Daniel, Works, 6 vols.
Stevenson, Home Book of Verse, 1 vol.
Osborn, Men of the Old Stone Age, 1915.
Hard, Mushrooms.
Hudson, Idle days in Patagonia, 1st ed. 1893.
Bok Autobiography, 1st ed.
Suctonius, Lives of the Caesars, Tudor Trans.
Grimshaw, In the Strange South Seas.
Becke, Wild Life in South Seas.
Becke, Wotes from my South Sea log.
Rannie, South Sea Cannibals.
Schurz, Abraham Lincoln, limited ed. H. M. & Co.
Saintsbury, Literary Criticism, 3 vols.
Masefield, On the Spanish Main.
Madisons Writings, 9 vols. Putnams.
Lederer, Discovries, etc. Rochester, 1902.
Landor, Ascross unknown South America, 2 vols.
Franklin Works, Federal ed., 12 vols.
Don Quixote, Gibbings ed. 4 vols.
Dix, The Gate of Horn, 2 copies.
Curtis, A., Some Masters of Lithography, 1897.
Chase, Owen, Loss of the Essex.
Cabell, Gallantry, 1st ed.
Cabell, Callantry, 1st ed.
Cabell, Line of Love, 1st ed.
Burroughs, John, A Year in the Fields, 1st ed.
1896.
Burroughs, John, Bird Stories, 1st ed. 1915.
Burroughs, John, Breath of Life, 1st ed.
1916.
Burroughs, John, Breath of Life, 1st ed.
Burroughs, John, Breath of Life, 1st ed.
Burroughs, John, Breath of Life, 1st ed.
Burr, Aaron, Conspiracy by McCaleb, 1903.
Arthur, Ten Thousand Miles in a Yacht.
Stokes, Cruising in the West Indies.
Ober, Our West Indian Neighbors.
Ober, Storied West Indies.
Breasted, Reading Journey Through Egypt.
Adams, History of U. S. Vol. 6 only.
The Morning Man, a Romance.

Columbia University, The Library, New York City Dewey, John, Studies in logical theory. Univ. of Chicago. Comparative study of the Public School Systems in 48 States, 1912. No. 124. Russell Sage Foundation. Columbia University—Continued
Fawcett, M. A., Five famous French Women, Cassell, 1905.
Haggard, A. C., P. France of Joan of Arc, Lane, 1912.

Columbia University Bookstore, 2960 Broadway, New York

Mill, J. S., Three Essays: Nature, Religion, Theism. Montaigne, Essays, unexpurgated.

The Columbus Book Exchange, 16 East Chestnut St., Columbus, Ohio.

Kropatkin, Great French Revolution.
Smith's Knapsack '61 to '65.
Linder's Psychology.
Rice, Sweethearts.
Lincoln's Letters and Addresses Unit Book Series.
Barnard, Foliage and Foreground Drawing.
Balzac, Key to Characters of his works.
Manon Lescaut in French.

Irving S. Colwell, 99 Genesee St., Auburn, N. Y. VanVecten's Life of John Mason. Coulevain's Wonderful Romance. Harvard Classics.

T. O. Cramer, 1321 Grand Ave., Kansas City, Mc. Forty Years in India by Lord Roberts. Theoretical Astronomy by Watson.
Caliph of Bagdad by Sylvanus Cobb.

Denhelm & McKay Co., Worcester, Mass. Green Mansions, Hudson, 1st ed.

Dennen's Book Shop, 37 E. Grand River Ave., Detroit, Mich.

In Africa, sets by McCutcheon, Bobbs-Merrill. Riders of Plains, Hayden.

The Public Library, Detreit, Mich. Broadley, Adjusting and Repairing Violins. Brown, Joint Owners in Spain. Winn; How to Study Gavinies.

Fred M. DeWitt, 1609 Telegraph Ave., Oakland, Cal.
History of the First Locomotive in America, Brown.
Etidorpha, Lloyd, illustrated edition.
Land of New Guinea, Rawley.
Dr. Widdy's Adventures in Ireland.
Fletcher's History of Architecture.
Eaton's History of Rockland, Thomaston and Camden.
Inner Studies, by Hannish, Mazdaznan Pub. Co.
Baby's Opera, illus. Crane.
Nordenskiold, Fac-simile Atlas.

DeWolfe & Fiske Co., 20 Franklin St., Boston Twiss' Life of Lord Eldon. Curtis, Life of Daniel Webster, 2 vols. My Quest of the Arabian Horse, Davenport. Across the Continent with the Fifth Cavalry, Capt. Price.

Donner-More Company, 26 West Genesee St., Buffalo, N. Y.

Old Age, Its Cause and Prevention, Sanford Bennett.
Physique, Paul Von Breckman.
Vitalic Breathing, Gaines.
Newer Knowledge of Nutrition, Dr. Elmer V. Mc-Collum.
Diet for the American Home, Dr. Elmer V. Mc-Collum.
Physiology of Faith and Fear, Dr. W. S. Sadler.
Worry and Nervousness, Dr. W. S. Sadler.
Worry and Nervousness, Dr. W. S. Sadler.
How the Mind Cures, Dr. George F. Bretton.
Man's Unconscious Conflict, Wilfred Lay.
Repressed Emotions, Dr. Isidore Conab.
The White Cross Library, Prentice Mulford.
The Edinburgh Lectures, Treward.
Psycho-Analysis and Behaviour, Andre Tridon.
Psycho-Analysis and Sleep and Dreams, Andre Tridon.
The Neurotic Constitution, Alfred Adler.
Accepting the Universe. John Burroughs.
Live and be Young, Vance Thompson.
The Friendly Road, David Grayson.
The Living Universe, Bray.

E. P. Dutten & Co., 681 Fifth Ave., New York Beebe, The Bird. Castle, A. C., Bath Comedy, Incomparable Bellairs, Diamonds Cut Paste. Holcomb, Real Chinaman. Herford, Oliver, Peter Pan Alphabet; Jungle Jingles, Herford, Oliver, Peter Pan Alphabet; Jungle Jingles, farst eds.

Kipling, Reader for Elementary Grades and Upper Grades, 1912; Day by Day, 1913.

Keyes, Geneology of the Keyes Family, Brattleboro. Kennedy, W. S., Poems of the Weird and Mystical Way, Boston, 1885.

Kipling, Phantom Rickshaw, Regent Press.

Kuprin, River of Life.

Lea, History of All Nations, vols. 5. 6, 7..

Leeds Pottery, Any standard works on.

Light that Failed, 1890, 1903.

Livingston, L. S., Works of Rudyard Kipling, Description of a set of the first edition of his books, N. Y., 1901.

Longfellow, Henry W., Voices of the Night, pamphlet, Boston, 1845.

Lot, Rarhu, Marriage de Loti.

Lady Nugents Journal, Jamaica, 1801.

Letters from the East.

Mis, From Shakespeare to O. Henry, 1918.

Oppenheim, E. P., A Modern Prometheus, 1898.

R. K., Monograph, 1897.

Sage, Dean, Sammon and Trout.

Weyman, Under the Red Robe, Story of Francis.

Shite, Unwilling Vestal.

Ren Claire Book & Stationery Co., Ean Claire, Wis.

Est Claire Book & Stationery Co., Eau Claire, Wis. Le Conte, Sight, published by Appleton.

Edward Eberstadt, 25 West 42nd St., New York California, Oregon, Wyoming, Utah, Montana and the Far West; Books, pamphlets, maps and manu-scripts urgently wanted. Any and all items; price no object; spot cash with order. Attention to this notice will prove a source of continuous profit.

Paul Elder & Co., 230 Post St., San Francisco, Cal. My Adventures with Your Money, G. G. Rice. Questioned Documents, A. S. Osborne. The Gipsy Trail.
How to Know the Butterflies, Comstock.

Gee. Fabyan, Riverbank Laboratories, Geneva, Ill., er Walter M. Hill, 22 E. Washington St., Chicago Works on Ciphers, Obscure Writing, Symbols. Synthetic Elements, Cryptic Forms of Language Cryptography. Ancient Symbolic Steganogrphy Signs, and other unusual characters in writing; also the Art of Deciphering.

Marshall Field & Co., State St., Chicago, Ill. Alone in the Wilderness, Knowles.
Companion to Latin Studies, Sandys.
Cyclopedia of Names on Thin Paper.
New Shakespearian Dictionary, Cunliffe.
English Proverbs and Proverbial Phrases, Hazlitt.

H. W. Fisher & Co., 207 So. 13th St., Philadelphia Adventures of Clarence Bolton, Carleton. San Christobel de Habana, Hergesheimer, first ed., Knopf. Mors, Victoria, Trask.

Fowler Bros., 747 So. Broadway, Los Angeles, Cal. The Pastorial Use of the Prayer Book, Paret.

Fowler-Thompson Company, Montgomery, Ala. Book-binding for Amateurs, Sarah Jane Freeman, Columbia Univ. Press.

Franklin Bookshop, 920 Walnut St., Philadelphia, Pa. Macoun, Catalogues of Canadian Plants and Birds. Macoun, Catalogues of Canadian Plants and Birds. Melville, Moby Dick or the Whale. Ellicott, Andrew, Journal of Phila., 1814. Dotterer. The Perkiomen Region. Bent's Diving Birds and Gulls and Terns, Bulls. U. S. Nat. Mus. 107 and 113, 1019, 1021. Rafinesque, Any orig. publications, 1808-40. Holbrook's Herpetology, vol. 4, Phila., 1842. Holbrook, Herpetology and Icthyology.

Friedmans, 53 W. 47th St., New York Blei, The Powder Puff. The Connoisseur. American Statesmen, 32 vols., cloth . Ward, Artemus, Works ot. Westlake, History of Design in Painted Glass, 4 Norris, Frank, Any books by.
Transactions Am. Society of Mechanical Engineers.
Proceedings Am. Rail Master Mechanics. Proceedings Am. Rail master meen Lacroix, Paul, Any books by. Carmen, Bliss, First editions. Dante, Divine Comedy, Bohn. Science and Health, up to 23rd ed. Chinese Porcelain, Books on. Journal of an African Cruiser, Merrick, Leonard, Limited edition, any.
Uberweg, History of Philosophy.
Swift's Poems, 2 vols.
Swift's Prose Works, 2 vols. Swift's Prose Works, 2 vois.
Milton's Poems, 2 vols.
Milton's Poems, 2 vols.
Plutarch's Lives, North Trans.
Diogenes, Lives of Greek Philosophers.
Schoolcraft Indians, Odd Volumes.
Paine, A. B., Mark Twain, A Biography.
Kate Greenway, by Spielman.
Famous Affinities of History, 4 vols.
Parsons, Interior Decoration.
Thomson, Anatomy for Art Students. Parsons, Interior Decoration.

Thomson, Anatomy for Art Students.

Barber, Lead Glazed Pottery.

Barber, Artificial Soft Paste Porcelain.

Groceon, Art of Worldly Wisdom.

Bacon, Hudson River.

Taylor, Principles of Scientific Management.

Harris, Uncle Remus.

Sincleton Pormatic Coetas. Harris, Uncie Remus.
Singleton, Romantic Castles.
Baldwin, Story of Roland.
Perry, English Literature of 18th Century.
Winkelman, Histoire de L'Art de L'Antique.
Moulton, Introduction to Study of Bible.

Gammel's Book Store, Austin, Texas Pique. Flaming Jewel, by Chambers. Books published by George Carrington, Paris. Justice, by C. Harris.

Gardenside Bookshop, 280 Dartmouth St., Boston 17, Mass.

Mass.

Legge's Rivals and Forerunners of Christianity.
Brady, The Chalice of Courage.
Munsterberg, On the Witness Stand.
Bessey, Textbook of Botany, 1899.
Spencer's Works, edited by Tod, 7 vols., 1807.
Walton's Angler, illustrated by Strang and Cameron Tylor, Early History of Mankind.
Gissing, G., By the Ionian Sea.
Reid, Forest, Kingdom of Twilight.
The Gentle Lover.
Rowlandson's Oxford, reprint 1911.
Hichens, R., The Londoners.
Current Americans, by Russell, 1893.
Sibbes, Dr., The Soul's Conflict.
Bruised Reed.
Drinkwater's Abraham Lincoln, 2 copies. Drinkwater's Abraham Lincoln, 2 copies.
Naval Gazette, vol. 1.
Cities of the Sun, by Garder? first ed.
Hains, W. L., Any books by.
Hetherington, Gate of Remembrance.
Life of Marguerite Bourgeoir.
Pineo's English Grammar.
Family Doctor Book prior to 1830.
Mrs. Delany, Correspondence, modern edition,
Charlston's Book of Bookplates.
Influences of Wealth, Davis.
Alcult's ittle omen, first edition.
Memoirs of Coke of Norfolk.
Beaumont and Fletcher, 2nd folio.
Ischia Island, Anything relating to.
Stover, Dr., Italy as a Health Resort, 1875. Drinkwater's Abraham Lincoln, 2 copies.

The J. K. Gill Co., Portland, Oregon

Anne Page, by Serett.
Parliament of Religions.
Pericles and Askasia. Walter Savage Landor.
Julius Caesar and the Foundation of the Roman
Empire, Fowler.
Cicero and the Fall of the Roman Republic.
Steachan, Davidson.
Cataline Clodius and Mibeius. Beesly.
The Graschi, Marius and Sulla, Beesly. The J. K. Gill Co., Portland, Oregon

J. K. Gill Co.-Continued

Harper's Dictionary of Classical Literature and Antiquities, Peck Smith, Dictionary of Greek and Roman Antiquities, 2 vols. 2 VOIDS.

Smith, Dictionary of Greek and Roman Biography
and Mythology, 3 vols.

Seven Roman Statesmen, Oman.

Constitutional and Political History of Rome, Taylor. Sherrington, Integrative Action of the Nervous System.

Gimbel Brothers, Philadelphia, Pa. Book of Knowledge.

Gittman's Book Shop, 1225 Main St., Columbia, S. C. Mackay, The Stone of Destiny. Carruthers, Knights of the Golden Horseshoe. Clemens, Mustang Grey. McLaughlin, Matthew Lyon, The Hamden of Con-

Goodspeed's Book Shop, 5a Park St., Boston, Mass.

Cape Cod, Hist. of, by Freeman.
Collier, E. P., Deep Sea Captains of Cohasset.
Darley-Cooper, first eds. Townsend ed. Wing &
Wing; Two Admirals; Mercedes.
Enschede, Fonderies de Caracteres.
Horticq, ., Art in France, 2 vols., 1911.
Humboldt, Picturesque Athol, with plates.
Irving, Sketch Book, Illus., old ed.
Love, Fast and Thanksgiving Days in New England.
Mansfield, Howard, Cat. Etchings of Whistler, Chicago, 1900. Mansheld, Roward, Cast. Lettings of Cago, 1909.
Mead, E. D., Influence of Emerson, Bost., 1903.
Melville, H., Moby-Dick, first ed.
Mount Washington in Winter, Bost., 1871.
New Monthly Magazine.
Orr, E. G., Real Estate Broker's Cyclopedia, 1911.
Paine, R. D., Ships and Masters of Old Salem.
Porter, Rhetorical Reader, Andover, 1838.
Printing. Anything on. Printing, Anything on.
Sears, Brewster's Ship Masters.
Slocum, Sailing Alone Around World.
Trow, Old Ship Masters of Salem.
U. S. Patent Commissioners, Proceed. before, no. 17. 355, 1871.
Westerly and Its Witnesses.
Genealogies: Bogardus, Janse. Winslow memorial,

Edwin S. Gorham, 11 West 45th St., New York

Stolen Treasure. Pyle.
Shape of Fear. Peattie.
Wind in the Rosebush, Freeman.
Moonbeam Wish Book, Crawford.
Wind Before the Dawn, Doubleday, Page Co.
Tales of the Cloister, Jordan.
White Darkness, Mott.

Grant's Book Shop, Inc., 127 Genesee St., Utica, N. Y. Shakespeare, Macbeth, Tudor ed., black lea. Shakespeare, Merchant of Venice, black lea., Tudor Tudor ed. ed. Shakespeare, Othello, black lea., Tudor ed. Shakespeare, Twelfth Night, black lea., T Shakespeare. Hamlet, black lea., Tudor ed. Reed, Nature Studies in Field and Wood. Ryan, Soul of Rafael.

E. Hallenbeck, 751 State St., Schenectady, N. Y. Burdette, Robt. J., Chimes from a Jester's Bell, Bowen, Merrill Co., 1897. Lee, Rev. Jesse, Life of Rev. John Lee, published about 1810.

Harper & Brothers, 327 Pearl St., New York U. S. Geological Survey, Professional Paper no. 60. Interpretation of Topographic Maps, by R. D. Salisbury & W. Atwood, Washington Government Printing Office, 1908.

Harvard Cooperative Society, Inc., 76 Massachusetts Ave., Cambridge, Mass.

Jones, Five Place Logarithms, Ithaca, N. Y.

Hazen's Bookstore, 238 Main St., Middletown, Conn. Baker's Book, Braun. 2 vols.

Walter M. Hill, 22 East Washington St., Chicago Woodberry, Inspiration of Poetry. Graves, Peter Ramus and Educ. Reformation of 16th

Graves, Peter Ramus and Educ. Reformation of John Century.

Life and Letters of Tchaikovsky.

O'Hara, President of the S. D. School of Mines, The White River Badlands.

Hon. Frederick Walpole, Writings, about 1850.

Publications in English or French on California.

Southey, Widow's Tale and other poems, London, 1822.

Southey, Solitary Hours, Prose and Verse, London, 1826.

Books on the Normans in Cicily. Books on the Normans in Cicily.
Shaw, Natl. Question Book.
Yriarle, Spanish, Literary Fables, Trans. by Rockliffe, 3rd ed., 1866.
The Wonderful Adventures of Alonzo Pierre DeMilt.
Kingsley, Health and Education.
Disraeli Curiosities of Literature.
Klaczke, Rome and the Renaissance, 1903.
Howell, Lady of the Arostook.
Choate, Abraham Lincoln and other addresses in
Emeland.

England.

Ernst's Biography of Lord Chesterfield.
Collins, Essays and Studies of Lord Chesterfield.
Colbert, Chicago and the Great Fire, 1871, Goodman.
Queen Moo and the Egyptian Sphinx, by Augustus Queen Moo and the Egyptian Sphinx, by Augustus Le Plongeon. Le Plongeon, Sacred Mysteries Among the Maya-and through Quickes.

Hochschild, Kohn & Co., Howard St., Baltimore, Md. Stoddard's Lectures. Stodard's Lectures.
The Centennial of Bishop Seabury, about 1884.
Green Trails and Upland Pastures, W. P. Eaton.
Hell's Playground.
Dawn Gray, 'Miss Oesten.
My Garden in Autumn and Winter.

W. B. Hodby's Olde Booke Shoppe, 214 Stanwix St., Pilttsburgh, Pa.

Religio-Medici, Browne.

G. F. Hogan, 529 Manhattan Ave., New York An Irish Patriot, Walter Fortesque, pub. F. Tennyson Neely

The Holmes Book Co., 152 Kearny St., San Francisco Savage, New England Genealogy. Metzner's English Grammar. Delmas' Speeches. History of the Hunt Family.

J. P. Horn & Co., 1313 Walnut St., Philadelphia, Pa. Hergesheimer, Java Head, first ed. Lewis, American Sportsman. Cabell, First editions. Cabell, First editions.

Hanbury, Sport and Travel.

Wm. Blake, Anything.

Five Years in Ireland, Michael F. J. McCarthy.

Zugassent's Discovery, George N. Miller.

Scenes De La Vie Privee, writer unknown.

Councils and Ecclesiastical Documents Relating To

Great Britain and Ireland, 3 or more vols., writer

unknown.

Male Continence, writer unknown.
Diana, by Parkhurst.
Mrs. Sanger's Birth Control.
Michiel's Secret History of the Austrian Government.
Books on Hypnotism.

Books on the Phallic Religion.

George P. Humphrey, Rochester, N. Y. History of Mankind, Tyler. The Art ot Tying the Cravat, Le Blanc. Caxtoniana, by Bulwer-Lytton.

Illinois Book Exchange, Lakeside Bldg., Chicago Parton's Life of Thomas Jefferson. Munsterberg on the Witness Stand.

G. W. Jacobs & Co., 1628 Chestnut St., Philadelphia Wampun and Old Gold, H. Allen.
Philadelphia, by Agnes Repplier. pub. by Macm.
An Ethical System Based on Law of Nature,
Deshembust. Vignettes of 18th Century.

Free Public Library, Jersey City, N. J. Burrage, Early English and French Voyagers Cambridge, Modern History, vols. 7 and 8.

BOOKS WANTED—Continued Jersey City Public Library—Continued

Dablinger, Nominations for Elective Offices.
Johnson, History of Domestic and Foreign Commerce
of the United States.
Hodge & Lewis, Spanish Explorers in the Southern
United States.
Kocher, N. J. Orphan's Court Practice.
Oson & Bourne, Northmen, Columbus and Cabot.
Parking Founds Court

Olson & Bourne, Northmen, Columbus and Cabot. Perkins, French Cathedrals and Chateaux. Jeanson's Bookstore, 391 Main St., Springfield, Mass.

Jansen's Bookstore, 391 Main St., Springheld, Mass. The Life of Deborah Sampson, published 1866. A Female Review or Memoirs of an American Young Lady, by Herman Mann, published 1797.

Edw. P. Judd Co., New Haven, Conn. Tristram Shandy, Leslie ill. In Deacons Orders, Besant.

H. Kasdan, 77 Bowery, New York City
Tyron Edwards, Dictionary of Thoughts, new or
slightly used.

Kieser's Book Store, 221 No. 16th St., Omaha, Nob. Fazzi Smith, Our Inheritance in the Great Pyramids.

Moral Government, 2 vols.

Chandler, The Trial of Jesus from a Lawyer's Standsoint.

A. Kunz, 4823 Snyder Ave., Brooklyn, N. Y. Copy of booklet entitled Documents: Respecting the Controversy between the Grand Lodges of New York and Hamburgh. Printed 1866. State price.

Charles E. Lauriat Co., 385 Washington St., Boston Love of an Unknown Scidier.
Romance of the Nursery, Harker, Scribner.
House in the Mist, Green, Bobbs.
Balaster Boys, Channing, Wilde.
Pablo de Segovia, Illus. by Vierge.
Schelling's Elizabethan Drama, 2 vols.
Text to Audubon's Quadrupeds, 3 vols., Royal 8vo or vol. 3 separate.

Lemcke & Buechner, 32 East 20th St., New York Comparetti's Vergil in the Middle Ages, tr. by Benecke. Vincent's Word Studies in the N. T. Terry. Hermeneutics.

Leominster Public Library, Leominster, Mass. Eaton, Green Trails and Upland Pastures.

C. P. Liebeck, 859 E. 63rd St., Chicago, III.
Sabin's Dictionary. Americana, any parts.

W. Liebschutz, 226 W. Jefferson St., Louisville, Ky.
Filson Club Pub.
Wilderness Road.
Pioneer Press of Kentucky.
Life Judge Caleb Wallace.

Little, Brown & Co., 34 Beacon St., Boston Speakers of the House, pub. Little Brown & Co., 2 copies.

Lord & Taylor Book Shop, 38th St. and 5th Ave., New York

Twelfth Night, Ben Greet.
Barnet, Cheery Thoughts, Acmegraph Co.
Blanchau. How to Attract the Birds, D. P.
Kitchen Diary, Volland.

Login Brothers, 1814 W. Harrison St., Chicago Brehms, Thierleben, 10 vols., half mor. March, A Thesaurus Dictionary, 1906.

McDevitt-Wilson's, Inc., 39 Church St., New York
Heary Harland, Comedies and Errors.
Lyon, Sardonies.
Weedon's, Bandanna Ballads, Ills.
Eric Brighteyes, H. Rider Haggard.
Oneen Sheba's Ring.
Walter P. Wright, Alpine Flowers and Rock Gardens.
Van Loan, The Lucky Seventh.
The Lady of Laguerre.
Bradley, Principles of the Law of Personal Property.
James Smith, Christian's Defense.
Arthur Henry Vesey, Check for Three Thousand.

McDevitt-Wilson's, Inc.—Centinued
First American Edition, If Winter Comes.
Selfridge, 6 Romance of Commerce.
Spedding, Life and Works of Bacon, 15 vols., Houghton.
Chas. Lanman, A Summer in the Wilderness.
Original Edition, 1635, Dr. Sibbs, The Soul's Conflict.
Rosomoyne, by The Duchess.
Porters, Spirit of the Times, 1859-1361.
Wilke's Spirit of the Times, 1860-1865.
New York Clipper, 1863-1865.
Police Gazette, 1878-1888.
Police News, 1878-1900.
Illustrated Times, 1878-1885.

Joseph McDonough Co., Albany, N. Y. Russell, The Haigs of Bemersyde on the Tweed. Forlong, Rivers of Life. Fanin, Secret Museum at Naples, Lond., 1871.

Newman F. McGirr, 39 S. 19th St., Philadelphia Sketch of Dr. Wm. Gunton, Washington, 1898. Starbuck, A., American Whale Fishery, 1878. La Blanc, Art of Tying a Cravat. Holmes, O. W., Homocopathy and Kindred Delusions. Pickwick, Bound first edition with points. Whitman, Leaves of Grass, first ed. Spender, J. A., Comments of Bagshot, first series. Morley, Chris., Shandygaff, first ed. Morley, Songs for a Little House, 1st.

John Jos. McVey, 1229 Arch St., Philadelphia Sinclair, The Boss.

Macauley Bros., 1268 Library Ave., Detreit, Mich. Stevenson's Home Book of Verse, either edition. Among the Eskimos of Labrador for Five Years, S. H. Hutton.
Rifle Rangers, Captain Mayne Reid.

Martin & Allardyce, Appleby Bidg., Asbury Park, New Jersey

Genealogies, History of New Hampshire, 4 vols. Sets or odd vols of the Lewis Historical Society. Town Histories Containing Genealogies.

L. S. Matthews & Co., Olive St., St. Leuis, Me. Fowler, Chemistry.
Jackson, Orthodontia.

Medical Standard Book Co., 301 N. Charles St., Baltimore, Md.

Pepy's Diary, Standard Wheatley edition, 1893.

Isaac Mendeza Book Ce., 15 Ann St., New York
Turnor, Astra Castra, London, 1865.

W. H. Miner Co., Inc., 3318 Franklin Ave., St. Louis
Adams, F. W., John Henry Smith.
Bates, Spanish Highways and Byways.
Hale, Louise Closser, Books by.
Abercrombie, Intellectual Powers.
Folger, Ancient and Accepted Scottish Rite.
Buck, Cosmic Consciousness.
Martin, P. F., Through Five Republics of South
America.
Tulloss, New Way of Typewriting.

Edwin V. Mitchell, 27 Lewis St., Hartford, Conn. Accounting for Executors and Administrators, Hardcastle.

castle.

Cas

Merris Book Shep, 24 North Wabash Ave., Chicage Robinson, Cider Making.
Wright, Economic Conditions and Cause of Crime.
Knight, Oversea Britain.
Bjornstorm's Works, 12 vols., Mac.
De Amicis, Cuore, English Translation.
Luce, Seamanship.
Melville, Early Editions of Moby Dick.
Typee, Omoo, White Jacket.
Linton, Mrs. E. Linn, Sowing the Wind, Stabbed in the Dark, One Too Many, and others, American or English editions.
Cleveland's Compendiums American Literature.
Crane, Red Badge of Courage, Maggie, Third Violet.
Little Dinners with the Sphinx.
Pirates Own Book.
Bandello Novels, 6 vols.

H. C. Murray Co., 699 Main St., Willamantic, Conn. Barabbas . Sorrows of Satan. Master Christian. Soul of Lilllieth. Ardath.

New School Bookshop, 465 West 23rd St., New York Smith, Migrations of Early Culture. Spencer and Gillen, Native Tribes of Central Aus-

Newbegin's, San Francisco, California Paul Kelver, by Jerome K. Jerome. Poincare's The New Science. Quiller Couch, Ship of Stars.

Daniel H. Newhall, 154 Nassan St., New York
American Nation's Text Book, Cinn., Rulison, 1860.
Clemens, Jere, Mustang Gray.
Calhoun, C. M., Liberty Dethroned, 1903.
Ellsworth, Monument Exercises at Unveiling.
Gilmer, Sketch First Settlers of Upper Ga., 1885.
Griggsby, Virginia Convention of 1776.
Hundley, Social Relations in the South, about 1860.
Jones, Antiquities of the Southern Indians, 1873.
Lyon, Matthew, the Hampden of Congress.
Lincoln's Lost Speech, White cloth.
Root and Connelley, Overland Trail.
Watterson, Oddities of Southern Character.
Williams, Lincoln Story Book.
York, Brantley, English Grammar, 3rd ed., 1864.
Cash with order if quoted postpaid. Daniel H. Newhall, 154 Nassau St., New York

New York State Library, Albany, N. Y. Hudson, History of the Drama, Estes. Hourwich, Immigration and Labor, Putnam.

Martinus Nijhoff, S'Gravenhage, Holland Appleton's American Cyclopaedia of Biography. Catholic Encyclopaedia.

Norman, Remington Co., Charles St., Baltimore, Md. Rowe, Practical Woodcarving.
Missionary Manifesto.
Carnegie, Empire of Business.
Supplementary Vol. Century Dicty.
Prescott, Conquest of Mexico, Lipp., new.
Conklin, Afternoons of April.
Evans, Two Deaths in Bronx.
Zola, For a Night.
Chapter of Erie, Adams.
Hay, Pike County Ballads, ill. by Wyeth.
Skinner, With Feet to the Earth.
Skinner, Do Nothing Days.
Letters of Mrs. Thrale.
Mencken, Heliogabalus.
Frost, Boy's Will, Holt. Rowe, Practical Woodcarving. Missionary Manifesto.

Old Corner Book Store, 27 Bromfield St., Boston Social and Industrial Conditions in the North Dur-ing the Civil War, Fite. Upland Game Birds, Sandys and Van Dyke.

Old Corner Book Store, Springfield, Mass. Lafayette in America, 1824-5, Carey & Lea, Phila., 1829, 2 vols.
Pease Family Record, Springfield, Mass.
Bliss Genealogy.

Oxford University Press, 35 W. 32nd St., New York Munby's Dorothy, Boston, 1882.

Paul Pearlman, 1711 G Street, N. W., Washington, D. C.

Webner, Factory Costs, Ronald. Fischer, Musical Notes, 2 copies

Pearlman's Book Shop, 933 G Street N. W., Washington, D. C.

Any old Novels by Anthony Trollope.
Key to Wentworth and Smith Complete Arithmetic.
Key to Wentworth First Steps in Algebra.
Thompson, Major Jones' Courtship, cloth preferred.
Murphy, Agnes, Biography of Nellie Melba, D. P.
Harris, Before and at Trial, Legal.
The Lost Hare, Large old Juvenile.
Kerl's Simon, Common School Grammar.

Pearlman's Book Shop—Continued

Wm. P., The Book of the Great Railway
Celebration of 1857, App., 1858.
Marion Request, Clarendon edition, author unknown. Pennsylvania Terminal Book Shop, New York City

Fernow, Economics of Forestry.

Philadelphia Book Co., 17 S. Ninth St., Philadelphia Davidson, The Island of Formosa.

Pippen's Old Book Store, 605 N. Eutaw St., Balti-more, Md.

Babbitt, E. D., Principles of Light and Color, pub. by Peebles.

Pilgrim Press 19 West Jackson St., Chicago Winds of God, Hutton.

Charles T. Powner Co., 177 W. Madison St., Chicago National Register, published in Dash., vols. 1 to 4, 1816-17, and vols. 11 to end, 1821.

Daskam, Madness of Philipp.

Presbyterian Board of Publication, 278 Post St., San Francisco, Cal.

Vision and Task, George Clark Peck. Saints and Heroes, Hodge, part 1 (only)

Presbyterian Book Store, Sixth Ave. and Wood St.,
Pittsburgh, Pa.

Set Jefferson Davis, by his Wife, a vols., new or second-hand. Set Pastor's History of the Popes, 7 volumes. Captain Jack the Scout, McKnight, Porter & Coates.

Putnams, 2 West 45th St., New York Brebner, The Light that Lures. Brebner, Princess Maritza. Kropotkin, Conquest of Bread. Wallace, Babes in the Woods. Street, Words and Waters. Street, Words and Waters. Rose, Cathedrals and Cloisterers, South of France, 2 vols.

2 vols.

Pennell, Life of Whistler, first edition.

Whistler, Gentle Art, first edition.

Cooper, Deerslayer, Iroquois edition,

Byn, Complete Practical Brewer, 1856.

Ancient, Curious and Famous Wills.

The White Steed of the Prairies.

The Torie's Daughter.

Spearman, The Close of the Day.

Skinny the Tin Pedlar.

McClung, Sketches of Western Adventure, Maysville, 1832. Benson, Silent Isle. Upton, Argonautic Expedition and Labor of Her-

cules. Rare Book Co., p Nassau St., New York

Histories of Western States. Histories of Southern States. Old Session Laws and Statutes.

The Rare Book Shop, 813 Seventeenth St., N. W., Washington, D. C.

Harvard Classics, red cloth, vol. 48.
British Essayists, vol. 34 of 45 vols. ed., Lond., 1823.
Sale, Manors of Virginia in Colonial Times.
Lancaster, Houses and Churches of Virginia.
Life and Times of Yancey.
Wells, Passionate Pilgrims.
Oriental Carpets, English edition, edited by C.
Purton Clarke.

Raymer's Book Store, 5 N. Division Ave., Grand Rapids, Mich.

Further Side of Silence.
A. B. C. of Japanese Art.
Eliot's Five Foot Shelf.
Civil Engineer's Pocketbook, Trautwine.

Peter Reily, 133 N. Thirteenth St., Philadelphia Rosetti, Trial of Jesus Christ. Perry, Practical Sermons, Benziger.

Geo. H. Rigby, 1208 Locust St., Philadelphia Aiken, Sports of Great Britain, reprint. Hache, Views in Belgium, etc., colored. Audubon's Birds. Cormer, Les Evangols.

George H. Rigby-Continued Cormer, Foucquet Works. Humphrey's Illuminated Books. Calpse Bible.

Holbien, Court of Henry VIIIth.

Holbien, Court of Henry VIIIth.

E. R. Robinson, 410 River St., Troy, N. Y.
Payne, Confidential Agent.
Hitchcock, C. H., Nancy Hanks.
DeMille, J., Any titles.
Hoover, H., Translation of Agricola.
Norris, F., The Octopus.
Sibbes, Dr. R., The Soul's Conflict.
Sibbes, Dr. R., The Bruised Reed.
Waite, Ceremonial Magic.
Naval Gazette, vol. 1.
Explorers in the New World Before and After Columbus, pub. Longmans.
Gracian, Art of Worldly Wisdom.
Parkyn, Auto Suggestion.
Benson, Dodo's Wonders.
Findlater, M., Green Graves of Glen.
Jorce, J., Ulysses.
Casanova's Memoirs.
More, G., Story Tellers Holiday; Heloise and Abeland; Avowals; Memoirs of My Dead Life.
Schnitzler, Casanova's Homecoming.

Schaitzler, Casanova's Homecoming.
Schaitzler, Reigen.
Huneker, J. G., Painted Veils.
Huneker, J. G., The Epigrams of Martial.
Cabell, J. B., Jurgen.

The Resenback Co., 1320 Walnut St., Philadelphia Revival of Pritning, Riccardi Press, 1912. Memoirs of Monsieur d'Artagan, French and Eng.

Frank Rosengren, 177 Ohio St., Chicago, Ill. Kaskel Kritzer, on Diagnosis. Harmon, Large Fees and How to Get Them. Tolstoy, Relation of Sexes. James, Princess Casamassima.

Schulte's Book Store, & Fourth Ave., New York Burney, Old Testament Theology.
Peters, Old Testament Theology.
Marti, Old Testament Theology.
Le Maire, Originale La Basilique.
Jones, Hope of the Gospel.
Vandergrift, M. Under the Dog Star, from the Dog
Latin of Joch for Boys and Girls, Porter & Co.,
188.

Poems, Jack Crawford.

Baich, Our Slawic Fellow Citizens.

Wylie, The Papacy.

Fleming, Fallen Angels and Hewes of Mythology.

March, Home and Walks with Jesus.

Bacon, Introduction to Literature of New Testament.

Mar, Interpretation of Life.

Scrantom, Wetmore & Co., Rochester, N. Y. Hough, Magnificent Adventure. The Country Parson, George Herbert.

Charles Scribner's Sons, Fifth Ave. at 48th St., New York

Alger, Genius of Solitude.
Haynes, The Airdale, Macmillan.
Symonds, Studies of Greek Poets, first ed.
Taylor, G., Clytia, Peck.
Taylor, G., Clytia, Peck.
Theo. Zahn, Introduction to New Testament, Thin
paper ed. in one volume.
Anonymous, Petraia.
Bailey, Cyclopaedia of Horticulture, 6 vols., cloth,
Mac. Beck, Ch., Age of Petronius, Camb., Mass., 1856.
Bolton, Wax Portraits and Silhouettes.
Burbridge, Book of the Scented Garden, Lane.
Cabell, Gallantry, Harper.
Cady, God A Present Help, Goodyear Book Concern cern,
Chapman, History of Trade Between the United Kingdom and the United States.
Geveland, Fishing and Shooting, Sketches, Out., pub., 1006.
Collins, Woman in White, 2 vols.
Davis, C, B., Lodger Overhead.
Dumas, Black. Story of a Dog, Little Brown.
Freeman, Sicily.
Goldmark, Gilpay Trail, An Anthology of Poetry, Kennerly.

Kennerly.

Charles Scribner's Sons-Continued Griffin, G., Poems: Prose.
Grotius, De Jure Belli et Pacis, Camb. Press.
Harland, Home of the Bible.
Hart, Browere's Masks of Famous Americans. Hart, Browere's Masks of Famous Americans.
Hawthorne, Scarlet Letter, first ed. only.
Hay, John, Pike County Ballads, first ed. only.
Haynes, Scottish and Irish Terriers.
Hutton, The Winds of God, Doran.
Isham, History of American Painting.
James, H., The American Scene, Harper.
Jarvis, Reminiscences of Glass Making.
Kaufmann, Life of Anglica Kaufmann.
Lansdale, M. H., Chateaux of Touraine, Century.
Latham, Italian Gardens, 2 vols.
Lewis & Clarke, Travels Across the Continent, 4 vols., Harper.
Mailand, E., Ancient Italian Varnish. vols., Harper.
Mailand, E., Ancient Italian Varnish.
McCabe, J., Lucrezia Borgia.
Monroe, In Viking Land, Page.
Monroe, W. S., Sicily, Page.
Nicene and Post-Nicene Fathers, 2nd Series, vol. 7.
Moreau-Vauthier, Technique of Painting.
Osgood, The American Colonies in the 17th Century, vol. 2 only, Macmillan.
Parker, G., Golden Dog.
Perkins. French Cathedrals and Chateaux, 2 vols. Perkins, French Cathedrals and Chateaux, 2 vols., Holt.
Petrie, Revolutions of Civilization, Harpers.
Reed, C. A., Birds of Eastern North America, Doubleday.
Shaftesbury, Earthology or Humanity Characterized. Tears of Heliades.
Thoreau, Walden, first ed. only.
Twain, Vol. XXIII, Autograph ed.
Verplanck, Sloops of the Hudson, Putnam.
Warren, G. O., Trackless Regions.
Wharton, Age of Innocence, first ed. only.
Roosevelt, Americanism: An Address, 1916.
Roosevelt, American Ideals and Other Essays, 1897.
Roosevelt, American Waterways, (In collaboration with others). Phila., 1908. with others), Phila., 1908.
Roosevelt, Bonum Meritum, or War of Words between Mr. Roosevelt and Mr. Morgan, 1908.
Roosevelt, Conservation of Womanhood and Childhood Rusk hood. Funk. Roosevelt, Essays on Practical Politics.
Roosevelt, Murder on the High Seas, 1 sheet.
Roosevelt, N. Y. World, Roosevelt. Panama Libel
Case, N. Y. World, 1910.
Roosevelt, Notes on Some of the Birds of Oyster Bay.

Roosevelt, The Strenuous Life, N. Y., 1900.

Roosevelt, Summer Birds of the Adirondacks in Franklin Co., privately printed.

Roosevelt, Taft and Others, The Philippines.

Roosevelt, and Others, American Waterways.

Roosevelt and Others, Trail and Campfire Book of Boone & Crockett Club. Banks & Armstrong, Theodore Roosevelt, Chicago. Banks & Armstrong, Associated the Stone.

Brooks, S., Theodore Roosevelt, London, Hodder. Cheney, A. L., Personal Memoirs, Home Life of Late Theodore Roosevelt.

Clemens, Ancestry of Theodore Roosevelt.

Hale, Annie R., Bull Moose Trails, first ed. Kullnick, M., From Ranch Rider to President, McClerro. Macdonald, A., Would-Be Assassin of Theodore Roosevelt, April, 1914.
McCutcheon, J. T., T. R. in Cartoons.
Miller, K., Roosevelt and the Negro, Washington.
Parkhurst, C. H., Roosevelt, Hughes and American-

Parkhurst, C. H., Roosevelt, Hughes and Americanism, 1907.
Wilhelm, Theodore Roosevelt As An Undergraduate, Boston, 1910.
Apgar, Landscape Gardening.
Bright, In a Lancashire Garden.
Collins Law and the Lady Harper
Cross, V., Life's Shop Window.
Ellacombe, In a Gloucestershire Garden.
Ellacombe, In a Gloucestershire Garden.
Ellacombe, In a Vickerage Garden.
Frost, A. B., Stuff and Nonsense.
Hunter, Stiegal Glass, Houghton.
Miller, How To Make a Flower Garden, Doubleday.
Monroe, Sicily. Page.
Post, M. D., Nameless Thiag, Appleton.
Post, M. D., Strange Schemes of Randolf Mason.
Powell, Byways of Braithe.
Symons, A., Cities of Italy, Dutton.

Charles Sessier, 1314 Walnut St., Philadelphia George Moore, Sister Teresa, limited edition. Confessions of a Young Man, limited ed. First editions of Hergesheimer. Eighteen Nineties, Jackson.

First edition of Arthur Symons.

Abraham Lincoln, Drinkwater.

Masefield, Salt Water Ballads.

Masefield On the Spanish Main.

Tribus for adiction Trilby, first edition.

S. D. Siler, 930 Canal St., New Orleans, La. C. J. Ingersoll, The Second War. The Beast, Judge Ben Lindsay.

Frank R. Simmons, Springfield, Illinois Lincoln, His Book, a photographic fac-simile edition of Abraham Lincoln's pocket note-book, 6 copies.

Estate of George D. Smith, 8 E. 45th St., New York Knapp, Life of A. Burr. Draper, Lyman C., Autograph Collections N. Y. 1889.

R. L. Shettles, 1240 Allston St., Houston, Texas Marshall's History of Ky. Vol. 2. Gregg's Commerce of the Prarie Vol. 2. Confederate Imprints. Texas Books-Old Newspapers. Ten Days on the Plains, by H. E. Davies.

Smith and Lamar Agts., 1308 Commerce St., Dallas, Texas Constitutional View of the War Between the States,

Good Condition. Smith and Lamar, Sio Broadway, Nashville, Tena.

Vol. 1, Lea's History of the Spanish Inquisition. One Set Twenty Volumes, Book of Knowledge.

G. E. Stechert & Co., 141-155 W. 25th St., N. Y. C. Am. Water Works Assn. 1904.
Barrows, History Philippines, World Bk.
Bass, Elements differential calculus. Wiley. Bass, Elements differential calculus. Wiley. Beers, Brit. Colonial System, Mac. Biological lectures, 1893 to 1898 incl. (any). Bourne, Hernando de Soto, Barnes Corwin, National supremacy, Holt. Crawshaw Interpretation of Literature. Iddings, Rock Minerals, Wiley. Kane-Grinnell Expedition (first) 1856. Koch, Pencil Sketching, Prang.
MacDonald, Charters and documents, 1606 to 1775, Mac. Mac.

Moses, Spanish rule in Am. Putnam. Nolen, Replanning small libraries, Huebsch. No. Dakota Geol. Survey. Biennial Report, No. 1. Nolen, Repianning sman and the small Report, No. 1. Reed, Etching, Putnam.
Schaff, Nicene and Post, N. Fathers, and series. Seabrook, Public Electric Supply Under. McG. Sienkilwicz, Knights of the Cross, Little. Smith, Bismark and German Unity, Lemcke. Sturgis and F., History architecture, any vols., D. P. Topelios, The King's Ring, Page.
Wheeler, China and World War, Mac. World Almanac. 1920 and 1921.

Henry Stevens, Son and Stiles, 39 Great Russell St., London, Eng.

Ralph, Julian, On Canada's Frontier, Fine copy only. N. Y. 1892. Wister, Owen, Red Men and White, N. Y. 1895 only.

W. K. Stewart Co., Louisville, Ky. The State, Oppenheimer.
The Child in Human Progress, Payne.
The Property, Its Duties and Rights, edited by
Bishop of Oxford. John Plowman's Books on Talk and Pictures.

Harry Stone, 137 Fourth Ave., New York Abbey, all books illus. by.
Fore and Aft, Chatterton.
Lee, Life of Robert E.
Lithographs, Any Currier and Ives.
Masters in Art, Set.
Whaling Prints.
James, Portrait of a Lady; a vols.

e Studio Book Shop, 198 Dartmouth St., Beston meker, All titles, old or new.

.dents' Book Shop, 30 Canal St., New York City Balzac's Dramas, one volume cloth. School books of all kinds wanted. Send us your

How we get our Bible by Peterson J. Smyth.
Invisible Light or the Electric Theory of Creation
by George W. Warden, Dillingham.
The Volland Mother Goose, Old Edition.
Seiener of Musical Sounds by Dayton C. Miller,
Man Man Swinton & Co., Saginaw, Mich. Man, an Adaptive Mechanism. By Dr. George Crile, Macmillan.

The Talmud Society, 8 Beacon St., Besten Hebraica, Judaeca, books on The Talmud, Zienism, etc. Report everything of Jewish interest. Give full bibliographic description.

Thoms & Bron, Inc., 34 Barclay St., New York City Thoms & Bron, 1RC., 34 Desiring St., New 18th Col., Two Dianas 3 vols.

Page of Duke of Savoy 2 vols.

Black Tulip, 1 vol.

Olympe DeCleves, 2 vols., bound in red cloth, gold decorative back and front cover, published by Little, Brown, & Co.

Moulton's Library of Literary Criticism.

Hamlet Vol. 2 only. Furniss Edition.

Voltaire, Vol. 11, Red Cloth.

Warner's Library Vols. 4 and 31, Green Buckram, Red Label. Red Label.

Lewis Thompson, 29 Broadway, New York
Ebrictatis Encomium, N. Y., 1910.
Americana Ebrictatis, N. Y., 1917.
Delafield, Biography of Francis and Morgan Lewis.
English Notes, Boston Daily Mail Office, 1842.

Union Club Library, I East gist St., N. Y. C. Groves, Dictionary of Music.
Bolton, History of Westchester Co.
Gomme, Gentleman's Magazine Library.

University of California, The Library, Berkeley, Cal.

Paxson: Last American Frontier. White: Seven Great Statesmen. Scheiner, Julius: A treatise on astronomical spectroscopy.

Valentine's Manual, 15 B. 40th St., New York City History of Italian Furniture, 2 vols., or vol. 2 separately.

Merchants of Old New York.

Encyclopedia Britannica, 11th ed.

A. C. Vroman, 329 E. Colorado St., Pasadena, Cal. (2) Co-operative and organized methods of marketing California Horticultural Products, Lloyd, J. W., 1919.

Walden Book Shop, 307 Plymouth Court, Chicago Treatise on Human Physiology, Draper, Taming of New Guinea, Monkton, Lane. Law of Wages, Moore, MacMillan.

John Wanamaker, Book Store, New York Bartemus Naval Occasions by Kirk Munroe. Christmas Day in the Evening, by Grace S. Rich-Christmas Day in the Morning, by Grace S. Rickmond.

mond.

Book News, June 1914.

Walcott Twins, Lovelace, .75.

Sayings of Abraham Lincoln, 2 copies.

Fletcher History of Architecture.

Pickets Charge, F. E. Brooks.

Early American Church, Emberley.

J. R. Weldin Co., 413-415 Wood St., Pittsburgh, Pa.

Stumpf, Una-Flow Steam Engines.

Ed. L. Wenrick, 51 E. 87th St., N. Y. C. Modern Pedigrees, Antwerp and Lamplighter, folio. 1805. Market, Harborough, Whyte Melville. American Stud Books, pub. Jockey Club.

The Westminster Press, 125 H. Wabash Aye., Chick Schaff, Creeds of Christendom. Lange on Numbers.

Wheeler Publishing Co., 317 S Angeles, Calif. So. Hill St., Los

Browne, Crusoe's Island.
Davis, Sixty Years in California.
Paraham, Life and Travels in California.
Ide, Scraps of California History.
Robinson, Life in California.
Marryat, Mountains and Molehills.
Glesson, History of Catholic Church in California.
Forbes, California.
Rell. Reminiscences of a Ranger. Forbes, California.

Bell, Reminiscences of a Ranger.

Soule, Gibon and Nisbet, Annals of San Francisco.

Quote all books relating to California.

R. H. White Co., Boston, Mass.

African Nature Notes and Reminiscences by Selom. J. I. Williams Book Co., 24 Pearl St., Wercester,

Nasby's Letters. Mr. Plunkett of Tammy Hall, or Honest Graft, Landing.

Woodward & Lathrop, Washington, D. C. Quebec Under Two Flags, by Doughty and Dionne. Quebec News Company. Quebec, the Place and the People, by Gilbert Parker.

ker.
The Agony Column.
Mystery of Cloomber by Conan Doyle.
Romany Hearts by Louisa Rice.
The Missionary Message, (Edinburgh Conference, Vol. 4). Travel as

and Adventure in South Africa by F. C. Selons.

The Devil's Admiral by F. F. Moore, Taboo by J. B. Cabell, 1920. Sarah De Berenger by Jean Ingelow. Liliane by Franz Molnar.

William H. Ziesenitz, 532 Warren St., Hudson, N. Y. American Boynton Directory. Henty Roring Commussion. Trumbull Blood of Covenant. Henry House in Woods.

BOOKS FOR SALE

The Helmes Book Co., San Francisco, Calif. 100 Copies—Cutler & Sorrelle, Rational Typewrit-ing, Single Key-board ed. Copyright 1910. Used Copies in good sound shape. 25c. F. O. B. San

Francisco.

100 Copies Marshall's Business Speller, 1907 copyright. Used copies in clean sound shape. 200 F.O. B. San Francisco.

Peariman's Book Shop, 933 G. St., N. W., Washington, D. C.

Dreiser, Genius.

Frank Rosengren, 17 E. Ohio St., Chicago, Ill. New Students Reference Work, 7 vols. copyright 1920. Pub. \$48. Have 30 Sets, as New. Offer at \$7.50 per set. \$7.50 per set.

Barber Repairs and Maintenance of Machinery.

BOOK-TRADE OPPORTUNITIES (Twenty Cents a Line)

POSITIONS OPEN

WANTED-Young Man to carry well known line Gift Books in East; also in Southwest State. Expe-rience first letter. T. Y., care of the Publishers' rience first letter. Weekly.

CAPABLE REPRESENTATIVE wanted to handle a line of Scientific, Technical, Financial and Business Books for old, established concern. State references and experience, etc. "Technical," care of the Publishers' Weekly.

POSITIONS OPEN—Continued

SALESMEN—To carry as a side line the big-selling, staple books of a long established firm. Only a few samples needed. Entire country open. "Popular," care of the Publishers' Weekly.

WANTED an assistant in our book department. Would prefer some one from a city of this size rather than from a larger center. State references and salary expected. Smith & Butterfield Co., Evansville, Indiana.

WANTED an experienced Book Salesman and Book Buyer by a Southern Book Store Selling both new and old books. Address S. D. care of Publishers Weekly.

Young Lady experienced in cataloging. Stone, 137 Fourth Ave., N. Y. C.

POSITIONS WANTED

BOOKSHOP position wanted by young woman, college and library school graduate, with ten years experience in library and bookselling. New York district preferred. M. M. care of Publishers' Weekly.

BUSINESS OPPORTUNITIES

AN established greeting card line has territory for agent. What states can you cover? Box O. C., care of Publishers' Weekly.

FOR SALE—Established Mail Order book business. Located Chicago, 30,000 volumes, new and used books, over 12,000 active customers, will sacrifice for quick sale. Address C. B. care of Publishers Weekly.

BUSINESS FOR SALE

LONG ESTABLISHED, second-hand book shop. With lease. E. W. Johnson, 27 Lexington Ave., N. Y. C.

SPECIAL NOTICES

The regular annual meeting of the stockholders of the R. R. BOWKER CO. will be held at the office of the corporation, 62 West 45th Street, New York, on Thursday, January 12th at 12 o'clock, M. J. A. HOLDEN, Secretary.

AUCTION. Commissions at all book sales executed. Furman, 363 W. 51st St., New York.

REMAINDERS

OFFER US your remainders and plates. We are especially interested in publications on art and dancing. International Remainder Company, 8 Beacon St., Boston, Mass.

WE ARE IN THE MARKET for Remainders. Printers, Booksellers and Publishers would do well-to offer us their over-stocks of literary merchandise which they desire to turn into cash. No quantity too large to handle. Immediate decisions. Williams Bookstores Co., Under the Old South Meeting House, Boston, Mass.

THE Syndicate Trading Company buys entire remainders, large and small of editions of saleable books. Sample may be submitted at any time of the year. Syndicate Trading Co., Book Department, 2 Walker St., New York. Telephone—Canal 1080.

FINE exclusive line of jobs, remainders and standard sets. Always something new and interesting to show. Catalogue on request. Bigelow, Brown & Co., Inc., 266 Fifth Ave., New York.

WE BUY entire remainders large and small. Let us hear from you. Henry Bee Company, formerly Schwab and Bee, 32 Union Square, New York City.

JUST PUBLISHED

Pictorial Landscape Photography

PHOTO-PICTORIALISTS OF BUFFALO

Here we have a series of essays produced by an earnest group of workers who have gone as far in the production of photographic landscapes on the grand scale as any workers in the world. These essays express completely their theory of the photography of landscape, their methods of work in the field, their technical equipment, the production of negatives and the making of finished prints from them. To them are added two chapters on gum-printing methods. The full-page illustrations are 53 in number, illustrating their theories, and showing what the group has done in practice in the production of pictorial landscapes.

252 pages, size 7½ x 10. Price, bound in red cloth, \$3.50.

A COMPANION VOLUME

Pictorial Composition in Photography

By ARTHUR HAMMOND, Associate Editor of American Photography

The most important work on pictorial composition produced in recent years and the only one yet projected which treats all of the well known principles of pictorial composition in such a manner as to make them of primary utility to the photographer. The camera demands of its practitioners a somewhat different treatment of pictorial material from that required in the other graphic arts, and so this book will tell its readers how to see landscapes, figures, portraits, and other ordinary subjects of photography in the special way required to make well designed pictorial photographs. The technique of photographic exposure development and printing is nowhere lost sight of, and so the book will be far more useful to the photographer than any other manual on composition or art principles yet published.

234 pages, 48 full page pictures. Size 6½ x 9½. Bound in red cloth, Price \$3.50.

Send for our full list of photographic books.

American Photographic Publishing Co., 428 Newbury St., Boston 17, Mass.

THE JESUITS

1534-1921

By T. J. CAMPBELL, S. J.

First and only real History of this Order in English by One of Themselves

Over 3000 Copies

ordered before publication

Popular Edition, in one volume, 956 pages, index, in Vellum Cloth bind-· *5.00

Library Edition, two volumes, 480 pages each; index, antique paper, extra cloth, gilt top .

THE ENCYCLOPEDIA PRESS

119 East 57th Street, New York

AGENTS WANTED

Librarians

Have your new publications bound before they go on the shelves, and have your old books rebound in such a way that they will never have to be rebound again at the

NATIONAL LIBRARY BINDERY COMPANY

728 Myrick Bldg., Springfield, Mass.

24 Noble Court Cleveland, Ohio

"Flashlights of Abraham Lincoln"

"The best and only small book on the life and character of Abraham Lincoln—the pub-lic should be grateful for it."—Los Angeles Times.
"It is fascinating—there is no question of its charm."—Lippincott.

By JULIA MYGATT POWELL.

613 Grand Ave. Los Angeles, Calif.

Otto Sauer Method

French German Spanish Italian With Key \$1.50 Without Key \$1.25 Generous Discounts to the trade

Wycil & Company, New York

THE AMERICAN NEWS COMPANY Inc. The Largest Wholesale D istributors in the World

Distributing From Every Principal City in the United States FICTION, JUVENILES, GIFT BOOKS, GENERAL LITERATURE Exclusive Distributing Trade Agents for the Largest and Best Line of

Paper Covered Books Ever Published

A MONTHLY JOURNAL OF TRADE INFORMATION MAILED FREE



Distributing Points

PORTLAND, ME. (The Eastern News Company.) BOSTON, MASS. (The New England News Com-PROVIDENCE, R. I. (The Rhode Island News Company.)
SPRINGFIELD, MASS. (The Springfield News Company.)
TROY, N. Y. (The Northern News Company.)
ALBANY, N. Y. (The Albany News Company.)
SYRACUSE, N. Y. (The Syracuse News Company.)
ROCHESTER, N. Y. (The Rochester News Company.)
BUFFALO, N. Y. (The Buffalo News Company.)
PHILADELPHIA, PA. (The Central News Com-BALTIMORE, MD. (The Baltimore News Com-WASHINGTON, D. C. (The Washington News PITTSBURGH, PA. (The Pittsburgh News Company.)
CIFVELAND. O. (The Cleveland News Company.)
DETROIT, MICH. (The Detroit News Company.)
CINCINNATI. O. (The Cincinnati News Company.)
ATLANTA, GA. (The Georgia News Company.)

JACKSONVILLE, FLA. (The Southern News Company.)
INDIANAPOLIS, IND. (The Indiana News Company.)
CHICAGO, ILL. (The Western News Company.)
ST. PAUL, MINN. (The Minnesota News Company.) MINNEAPOLIS, MINN. (The Minneapolis News Company.)
ST. LOUIS, MO. (The St. Louis News Company, Inc.)
NEW ORLEANS, LA. (The New Orleans News Company.) DALLAS, TEX. (The Texas News Company.)
HOUSTON, TEX. (The Houston News Company.)
KANSAS CITY, MO. (The South West News Company.) OMAHA, NEB. (The Omaha News Company.)
DENVER, COLO. (The Colorado News Company.)
SPOKANE, WASH. (The Spokane News Company.)
SEATTLE, WASH. (The Puget Sound News Company.) PORTLAND, ORE. (The Oregon News Company.) SAN FRANCISCO CAL. (The San Francisco News Company.)
LOS ANGELES, CAL. (The Los Angeles News

The American News Company Inc. and Branches ORGANIZED TO SERVE THE TRADE ONLY

Company.)

Save Time and Expense by Ordering from the Nearest Point of Distribution to You

A NOVEL OF THE HEART OF AMERICA

andemarks

By HERBERT QUICK

Folly

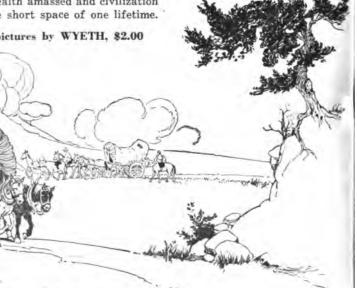
This is, in fact, the long-hoped-for novel of the Middle West. It is an epic work of vision and insight-big, upstanding, constructive, truthful.

It shows how a wilderness was conquered by the toil and courage of strong and earnest men and women.

It tells in the life story of JAKE VANDE-MARK how wagon trains crossed the country, how homes were built, farms worked, towns and cities constructed, wealth amassed and civilization established all in the short space of one lifetime.

Eight wonderful pictures by WYETH, \$2.00

Ready in January



THE BOBBS-MERRILL COMPANY, PUBLISHERS

THE Dublishers' Weekly.

The American BOOK TRADE JOURNAL

Published by R. R. Bowker Co. at 62 West 45th Street, New York
R. R. Bowker, President and Treasurer; J. A. Holden, Secretary
Entered as second-class metter June 18, 1879, at the post office at New York, N. Y., under the Act of
March 3, 1879. Subscription price, Zones 1-5, \$6.00; Zones 6-8, \$6.00; Foreign, \$7.00.
English Agent: D. H. Bond, 407 Bank Chimbers, Chancery Lane, W. C., London.

VOL. CI.

NEW YORK, JANUARY 14, 1922

No. 2

Published January 27

JACKSON GREGORY'S

Big New Novel of the California Wilderness

THE EVERLASTING WHISPER

By the Author of "Judith of Blue Lake Ranch" and "Man to Man"

Stock Now Ready for Shipment

With Frontispiece \$1.75

Charles Scribner's Sons,



Fifth Avenue, New York

Coming February 15

FRANCES HODGSON BURNETT'S

Greatest Novel

THE HEAD OF THE HOUSE OF COOMBE

Big Advertising and Publicity Campaign With Display and Advertising Helps for Booksellers, including

Posters

Postcards

Counter Display Material
Streamers for Windows
Advertising Mats for Local Newspapers
Extensive Display Ads in Newspapers and Magazines

\$2.00



ADVANCE COPIES

We have prepared a Special Edition (free on request) to enable salespeople to read the book before publication and appreciate what a wonderful story it is.

Publishers FREDERICK A. STOKES COMPANY

New York

J. C. **SNAITH**



Here is a novelist who has distinguished himself in almost every field of fiction. Master of romance and of realism, the series of novels bearing his name show an amazing versatility. Twenty years ago he was writing historical romances, "Fierceheart the Soldier" and "Mistress Dorothy Marvin," which attained to great vogue in Appleton's Town and Country Library. Since that period he has produced novels of every type, some historical, some contemporary, some with a political flavor, some of romantic development of character. In each has been exhibited the consummate craftsmanship by which Snaith has won for himself an undisputed place among the foremost contemporary English novelists. "The Undefeated," "The Sailor," and "Broke of Covenden" are grippingly human stories, full of beauty and a powerful pathos, depicting the potentiality for development which the human soul can display. In these novels life is a fight against smothering reality, with the human element (Henry Harper of "The Sailor," or the valiant little green grocer of "The Undefeated") providing the thrill of romance. Despite the grim realism of some of their pages, the Snaith novels, brightened with humor, may truly be described as "a straight road in hopeful company." Again, Snaith surprises his admirers by such a light gem as "The Adventurous Lady," which is high comedy of sparkling brilliancy. Of the author himself little is known by the public. He is a retiring man, appearing but

seldom at his club, the famous Garrick, a keen cricketer, living in London or nearby, content to watch the life of war or peacetime England and recording his impressions of its humors and its romances in novels, shrewd, witty, and filled with true vision.

THE COUNCIL OF SEVEN is J. C. Snaith's new novel. In it he has turned his fine abilities to the weaving of a mystery which thrillingly tells the story of a young politician who, with a brave woman at his side, becomes enmeshed in a conspiracy whose aims are lofty, but whose methods are sinister, evil, poisonous. It is a remarkable novel; absorbing to any lover of mystery, romance, and vivid characterization. \$2.00 net.



The Second of a series of Talks on Authors and their works to be run on this page for Booksellers and their Sales People.



ANDCOMPANY

35 West 32nd St., New York





220 W. 42 St., New York

MEMOIRS OF A MIDGET by Walter de la Mare

THIS is without question Mr. de la Mare's greatest prose work and one of the truly big books of our day. Booksellers have had repeated calls for it since it was published in London last Fall. I shall publish the American edition on January 23rd 8vo. 436 pages. \$3.00 net.

IN DEFENSE OF WOMEN

by H. L. Mencken

A new, completely revised and extended edition of Mr. Mencken's most popular book, long out of print and in constant demand. \$2.00 net.

LITTLE RAYS OF MOONSHINE by A. P. Herbert

Author of "The Secret Battle," etc.

A diverting book, full of fun, which any one will enjoy—by the gifted author of "The House by the River."

\$1.75 net.

The Holidays are over; these appeared late in the Fall, but they cannot be dismissed as "last year's books":

THE BRIARY-BUSH by Floyd Dell

WOMEN especially are reading and discussing Mr. Dell's beautiful story of a young marriage. Third Large printing. \$2.50 net.

JADE Lady Luck

by Hugh Wiley

FOR thrills, "Jade"; tor humor, "Lady Luck"; but in any case sell your customers "Hugh Wiley for entertainment." Each \$2.50 net.

JOSEPH HERGESHEIMER'S New Novel

CYTHEREA

[\$2.50 net]

Published - - - January 3d.
Second printing ordered - January 7th
Third printing ordered - January 9th

[A few copies remain of the de luxe large paper autographed edition. \$10.00 net.]

Send for Hergesheimer booklets and window cards

HARCOURT, BRACE & COMPANY, 1 West 47th Street, NEW YORK

Published January 5th

Our First Big Book For 1922

CIVILIZATION IN THE UNITED STATES

An Inquiry by Thirty Americans

Not a haphazard compilation or a conventional "symposium," but the deliberate and organized effort of like-minded men and women to see the problem of American civilization as a whole, and to speak the truth about it as they see it. Has not been serialized.

577 pages. \$5.00 net.

Read this extraordinary list

-1044	
Sport and Play	RING W. LARDNER
The City	LEWIS MUMFORD
Politics	H. L. MENCKEN '
Journalism	IOHN MACY
The Law	ZECHARIAH CHAFEE, IR.
Education	ROBERT MORSS LOVETT
Scholarship and Criticism	J. E. SPINGARN
School and College Life	CLARENCE BRITTEN
The Intellectual Life	HAROLD E. STEARNS
Science	ROBERT H. LOWIE
Philosophy	HAROLD C. BROWN
The Literary Life	VAN WYCK BROOKS
Music	DEEMS TAYLOR
Poetry	CONRAD AIKEN
Art	WALTER PACH
The Theatre	GEORGE JEAN NATHAN
Economic Opinion	WALTON H. HAMILTON
Radicalism	GEORGE SOULE
The Small Town	LOUIS RAYMOND REID
History	H. W. VAN LOON
Sex	ELSIE CLEWS PARSONS
The Family	KATHARINE ANTHONY
The Alien	FREDERIC C. HOWE
Racial Minorities	GEROID T. ROBINSON
Advertising	I. THORNE SMITH
Business	GARET GARRETT
Engineering	O. S. BEYER, JR.
Nerves	ALFRED B. KUTTNER
Medicine	ANONYMOUS
Humor	FRANK M. COLBY
.* .**	
American Civilization Fi	om the Foreign Point of View
English	HENRY L. STUART
Irish	
	RAFFAELLO PICCOLI

Bibliographical Notes-"Who's Who" of the Con-

tributors-Index

ANGELS AND MINISTERS: Four Plays of Victorian Shade

and Character

By Laurence Housman. \$1.50

"One is tempted to congratulate

Mr. Housman on a true masterpiece." From a leading article in
the London Times.

FUNDAMENTAL CON-CEPTIONS of PSYCHO-ANALYSIS:

An Elementary Survey.

By A. A. Brill, M.D., Lecturer in Psycho-analysis and Abnormal Psychology, New York University.

In its combination of readableness and authority, there is no book in English that really competes with this one.

MODERN RUSSIAN POETRY:

An Anthology
Translated and edited by Babette
Deutsch and Avrahm Yarmeliasky. (European Library.) \$1.75 act
Lyrics selected from the body of
Russian poetry from the early nineteenth century down to date. All
the poems have been translated expressly for this volume, and most
appear in English for the first time.

THE HOUSE OF COMMONS

By Hilaire Belloc \$1.00
A survey of the history of the House of Commons and a criticism of its functions.
"A brilliant political argument.
News. Masterly."—London Daily

MODERN MEN AND MUMMERS

By Hesketh Pearson.
"A counterpart for men of letters and art to Mirrors of Downing Street."—M. L. Becker in The Evening Post.

Christopher Morley's Modern Essays \$2.00
Dorothy Canfield's The Brimming Cup \$2.00
Sinclair Lewis's Main Street \$2.00
Wassermann's The World's Illusion, 2 vols: \$6.00
Margaret Widdemer's The Year of Delight \$1.75
Grant Overton's The Answerer \$2.00
L. Untermeyer's Modern American Poetry \$2.00
Heywood Broun's Seeing Things at Night \$2.00
L. Pearsall Smith's More Trivia \$1.60

The Girls

a novel of three generations in Chicago.

Vera

the latest novel by "Elizabeth."

Niels Lyhne

a Danish masterpiece

Alice Adams

Tarkington writes a real realism.

Her Father's Daughter

a romance in Sunny California.

The Beloved Woman

ultra-fashionable New York City.

Why everyone is buying ---

FALL NOVELS that are still in wide demand. People are reading them; people are talking about them; that is why they are still selling. Circulations to date on these novels run at encouraging variations between the 18th thousand* (for the lowest) and the 225th thousand* (for the highest individual sales).

An index of the universal favor that has been bestowed upon The Girls, Vera, Niels Lyhne, Alice Adams, Her Father's Daughter and The Beloved Woman has appeared in the continued discussion in magazines and newspapers. Representative comments:

"Miss Ferber takes you so closely into the lives of her characters," said Percy Hammond, "that you are almost abashed." It is indeed an intimate study of life.

"It is fortunate study of life.

"It is fortunate the majority of wives are not sufficiently intelligent to comprehend the frightful veracity of this novel (VERA) or one would be inclined to demand legislation forbidding the writing of novels by women."

—William McFee.

Conforming with present-day popular novels, though written forty years ago, Niels Lyhne prompted George Keni to say: "No one has remembered the spiritual experiences of early manhood as well as the Danish novelist."

Mr. Tarkington, also interpreting youth, was complimented by Henry Seidel Canby when he said of Alice Adams: "She is the lost youth of that wonderful mother in "The Way of All Flesh'—Samuel Butler's masterpiece of characterization."

Mary Squire, when she had read of Mrs. Porter's Linda Strong, said: "Action! She's at it every minute! Intimate nature knowledge so humanized that it is useful to the youngest."

"In 'The Beloved Woman,' said George W. Stark, "there are some finely etched portraits in the course of an absorbing love story."

New requests for the six notable novels mentioned will doubtless continue for some time.

*Conservative estimates.

Niels Lyhne, \$2.00 net Other Novels Listed, in cloth, \$1.75 net In leather, \$2.00 net

Doubleday, Page & Co. Garden City, New York

Edna Ferber

Author of: Cheerful by Request, Half Portions, etc.

"Elizabeth"

Author of: Christopher and Columbus, Elizabeth and Her German Garden, etc.

J. P. Jacobsen

Author of: Marie Grubbe, Mogens, etc.

Booth Tarkington

Author of:
The Magnificent
Ambersons,
Monsieur Beaucaire, etc.

Gene Stratton-Porter

Author of: Laddie, Freckles, The Harvester, etc.

Kathleen Norris

Author of: Harriet and the Piper, The Heart of Rachel, etc.

An Announcement to the Trade—

These books are now being sold for publication late in January

MAROONED IN MOSCOW M	arguerite E. Harrison
. A city under a spell of decay, unforgettably d woman.	
MARGOT ASQUITH: An Autobiography Unabridged edition in one volume. Twenty-three	
WHAT WE WANT AND WHERE WE AR Facts concerning the position of labor, by an En	
THE SOUL AND BODY OF AN ARMY The British Army today and tomorrow, by the g	Sir Ian Hamilton reat Galkipoli General. Octavo. \$5.00
Problems in Pan-Americanism Points on the future of South America.	Samuel Guy Inman \$2.00
POEMS: SECOND SERIES By London's foremost young man of letters.	J. C. Squire \$2.00
THE STRUGGLE FOR POWER IN EUR An economic and political survey.	OPE (1917-1921) Dr. L. Haden Guest Octavo. \$4.50
A GENTLEMAN IN PRISON A true story translated from the Japanese.	Tokichi Ishii \$1.50
A PHILOSOPHER WITH NATURE For those whose hobby is the life of woods and fi	Dr. Benjamin Kidd
OUR NAVY AT WAR The exploits of the American Navy by the form	Josephus Daniels er Secretary of the Navy. Octavo. \$2.00
FICTION	
	lbert Payson Terhune \$1.75
THE GARDEN OF MEMORIES A romance by the author of "Sunny Ducrow."	enry St. John Cooper \$1.75
THE MAN IN RATCATCHER An exciting series by the author of "Bull-Dog D	Cyril McNeile Frummond." \$1.75
THE COTTON BROKER A first novel of distinct power.	John Owen \$2.00
THROUGH JOHN'S EYES	Huntly Robertson

Anthony Wharton

The maze of life as a boy sees it.

JOAN OF OVERBARROW

A novel of human drama.

Announcement

AUTOMOBILE BLUE BOOKS, Inc.

Publishers of the Official .

Automobile Blue Book

"America's Standard Road Guide since 1901"

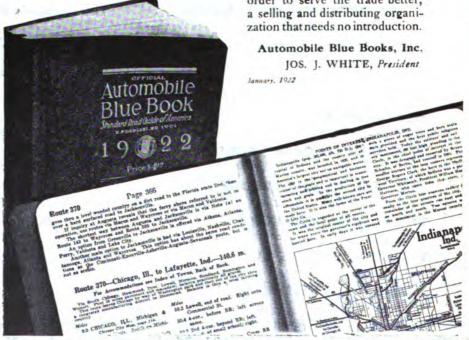
announce the appointment of

Grosset & Dunlap

as its Distributors and Selling Agents for the United States and Canada

Only four volumes for the entire country at \$4 retail, against ten at \$4 and one at \$5 retail for 1921; bigger, better and more complete

than ever before-and now, in order to serve the trade better,



The announcement on the opposite page speaks for itself.

In taking over the sale and distribution of the standard Automobile Blue Book we are glad to add our efforts to those of Automobile Blue Books, Inc., with the conscious pride that it is now the most widely used guide book by America's motorists because it is the most authoritative, the most complete and the most helpful book of its kind published and with the hope that with our help its sale will reach the mark that it rightfully merits.

The trade may be sure of our whole-hearted co-operation on this standard item and our entire organization is at its disposal.

Liberal discounts will be given to the trade as well as dealer helps of the kind to which it has been accustomed on our own publications. Books will be delivered F. O. B. either from New York or Chicago.

The January Grosset & Dunlap List will contain full details of the 1922 Automobile Blue book and selling plan.

Our salesmen are now calling on the trade with full details or they will be cheerfully mailed on request by

Grosset & Dunlap

PUBLISHERS

1140 Broadway

NEW YORK

The Price Situation

WE, of course, have no control over retail prices which are established in every instance by the publisher concerned. This advertisement is inserted for the purpose of trade information and as a contribution to stabilised conditions.

S EVERAL inquiries recently received lead us to believe that there is more or less uncertainty in the trade as to the probable trend of prices in the near future. We have given the matter some consideration and have come to the conclusion that the changes in the prices of reprints, record books and of certain popular priced competitive lines already announced are the only material reductions that are likely to be made during the spring season.

An examination of the announcements of the leading publishers shows that fiction will be issued to retail at from \$1.75 to \$2.50 as in the fall just passed. The level of prices established last year will be maintained on all lines of trade books. It is hardly likely that in the face of this fact there will be any general reduction in catalogue prices.

It is well known that books were not advanced in price in the same proportion as

manufacturing costs or other lines of merchandise during the rising market. Present prices could not have been maintained, if paper, binding cloth, etc., had remained at the peak price. The present level of book prices is based upon the present scale of costs, and is now, we feel confident, fortunately stabilized for some time to come.

The forces of competition which prevented the raise in price level to the point that the law of supply and demand seemed to justify, are still as potent as ever in the book publishing business, and it is our firm conviction that prices will be reduced just as soon as, if not a trifle sooner than, a lowering in costs warrant. Our expectation is that the first reduction in book manufacturing costs will be reflected in a tendency to lower retail prices of new popular fiction titles as they come out.

Publishers will be quite likely to see the desirability of a reduced price when the time appointed for it arrives. It behooves the bookseller, therefore, to cooperate with the publishers in this matter by placing the situation, as it exists, before his customers, and to bear in mind that the publishers are, of course, considering the dealer's own problem of the reduction in inventory value and margin of profit that would necessarily accompany lowered selling prices.

Dealers who have not recently placed orders or reorders for stock needs with us will be agreeably surprised, we feel sure, at the character of the service we are now rendering. We should be glad to have trial orders from these with a view to demonstrating the advantages of conducting their business with minimum well assorted stocks, making frequent purchases, insuring rapid turnover and based upon a prompt and efficient jobbing service, provided at a reasonable price. Practically all orders going by mail or express are shipped complete on the day of receipt.

THE BAKER & TAYLOR CO.

Wholesale Dealers in the Books of All Publishers

354 Fourth Avenue NEW YORK At Twenty-Sixth Street

THE GREAT PRINCE SHAN

By

E. PHILLIPS OPPENHEIM

Author of THE GREAT IMPERSONATION

You remember that, in 1920, "The Great Impersonation" was one of the conspicuous fiction successes of the year. We predict that "The Great Prince Shan" will be equally popular. This story of world politics in 1934 has everything that goes to the making of an enthralling tale. A theme of present import, an intricate plot full of suspense and surprise, fascinating characters and an unusual love interest. "The Great Prince Shan" is a book of the Hundred Thousand Class.

Price \$2.00 net

PUBLICATION DATE, MARCH ELEVENTH

DM DODD, MEAD LEADERS

DM

A LITTLE MORE

By W. B. Maxwell

Mr. Maxwell's new story is representative of his best work. Conan Doyle recently wrote: "I have long thought that Maxwell is the greatest of British novelists." William Roberston Nicoll says "this is a fine book, a very fine book."

(January 28) \$2.00

MIDNIGHT

By Octavus Roy Cohen

An exciting mystery novel based on a marvelously intriguing situation and from that situation developed into a plot of fascinating originality and unexpected twists to an amazing conclusion. (January 28) \$1.75

THE HOUSE OF CARDS

By Hannah Gartland

No clues? There are too many clues in this murder mystery story. The police go in one direction, the District Attorney in another, and a clever reporter in still another. Not even the most confirmed reader of detective fiction will guess the real criminal.

\$1.75

PANAMA, PAST AND PRESENT By A. Hyatt Verrill

To the tourist, to the business man, and to all those who wish to learn more of our Southern neighbor, this book by one who knows Panama intimately will be invaluable.

Illustrations and maps. \$2.00

MANSLAUGHTER

By Alice Duer Miller
Fifth Printing

Frederick O'Brien, author of White Shadows in the South Seas, writes: "I did not lay it down until I had turned the last page."

The Chicago News says: "It's good reading for everybody."

NIGHTFALL

By Anthony Pryde
Third Printing

The Boston Herald says it is "far above the ordinary run of current fiction." The New York Evening Post states that "Mr. Pryde has made immense progress in workmanship since his last book."

DOOD, MEAD & COMPANY, New York

Publishers since 1839

DM

DM



The Publishers' Weekly FOUNDED BY F. LEYPOLDT

January 14, 1922

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

Book Price Levels for 1922

S the year opens and announcements are made on new books and travelers go out with new books and new lines of books in the competitive field, the question of price levels for the year can be somewhat gauged from the early indications. As has already been fore-told during the fall, the prices on popular copyrights have been lowered and are now fixed at 75c. The competitive lines of juveniles, birthday books, graduation books, etc. have shown the same downward tendency.

The competitive lines are usually considered separately in the minds of publishers because in many aspects the business differs very markedly from that of the new book publishing. The cost of composition and of engraved plates is a smaller percentage in competitive lines with their large printings and in reprints does not come into the problem except in jackets and promotion. The cost of paper and binding, on the contrary, is a far larger percentage of the total cost. While paper and binding have not nearly returned to the levels of five years back, there have been very helpful recessions that have made the new price level possible. Ordinary book paper that was once 4c. a pound and went as high as 13c. is now down to about 7c. Some of the plain binding cloths that used to sell as low as 121/2c. a square yard, and have been last year up to 32c. are now down to 22c. Binding wages, since the establishment of the open shop last spring, have also receded, altho they are still 50% to 75% above the old levels. Pressmen who were getting \$25 a week in 1914 and who reached a \$51 level a year ago are now at a \$44 minimum.

The materials and wage levels, therefore, are now about 75% to 100% more than 1914, but even this is a considerable recession and has been reflected to full extent in the competitive prices now going out. It seems very probable

from the data newly collected and from reports from the paper trade and book cloth fields that these levels of cost are fairly well stabilized for the year.

In the field of new books the announcements for the spring are coming out and show that the price levels are about the same as in the fall, a very large percentage of fiction at \$2, with some at \$1.90 and \$1.75. On miscellaneous books it is hard to draw parallels, but the prices on books announced seem about the same as last fall. A detailed study of the many elements in the cost of production that have entered the problems in the last five years shows that when the \$2 level was reached a year ago this did not nearly represent the increased cost of manufacture, and until there came about, recessions in paper and binding cloth last spring the publishing of current books was decidedly a hazardous venture. Hope for reduction in other fields than paper and binding has not materialized. The decision in the photo-engraving field in New York this week leaves wage scales at their high war level of \$50 minimum, about double that of five years ago. The electrotype wages are more than double, having gone from \$24.75 to \$59. Composing room wages, after fall arbitration, were left at their war level of \$50 minimum, a change from \$24.60 in 1914. All of these are of first importance in the production of new books.

Publishers also still find on their lists hundreds of titles that they are unable to reprint because the cost of issuing small editions would make retail prices too high for ready sale. Some publishers who had carried staple titles as assets, titles that brought in sales year after year, have been obliged to mark these off as assets, as they cannot possibly be profitably printed.

The cost of advertising, traveling and general overhead seems to have receded practically none in the year, altho the elimination of the government tax on railroad fares has been one rather slight benefit in the last couple of weeks.

As most of these elements mentioned seem to be little likely to change in the next twelve months, it seems a fairly common prophecy in the trade that prices in the new book field are rather stabilized for another year. Publishers are tending to give intensive attention to the best obtainable titles in order to get the greatest result from every book on which they have underwritten the high cost of manufacture.

Bright Spot in the New Year

NE column of the paper that makes pleasant reading as the new year comes in is that part of the report on exchange rates which shows that our business relations with Canada are to be on much easier footing this year than last. In twelve months the Canadian exchange has risen from approximately 85 to 95. With this steady betterment the business interchange between the two countries has become much easier. To no one will this be more welcome than to the book-trade.

The Book Review

BEGINNING with the new year, the Book Review, published at the office of the Publishers' Weekly, is taking on new and attractive features to make it more valuable to those dealers who distribute it to their lists of book buyers. A regular feature will be a page on books and reading by Heywood Broun, and there will be more special articles and more careful make-up than ever before, making it the most dignified, effective and handsome imprint magazine that has ever been available.

During the past few years, the experiment has been made of attaching copies of the Book Review to the third Publishers' Werkly of each month, in order to keep it in the minds of booksellers who might wish to contract for its use. This form of promotion will now be discontinued as not being the most effective way to circularize. There has been a very marked increase in the appreciation of the function of imprint magazines in the past year, and the circulation of Books of the Month and the Book Review has shown results.

Now that the extreme pressure on manufacturing conditions has lessened, it has been possible to get better and better results with typography and illustrations, and in no field is attractive circularizing in this form more valuable than in the book world. Rebecca D. Moore has for the past several years been special editor of the Book Review and Dorothy Knight of the Books of the Month.

Christmas Sales Total

THE Federal Reserve Bank of New York publishes statistics on sales in department stores in New York City and vicinity from December 1st to December 20th, which gives an increase of 3 per cent in dollar values over a corresponding period of last year and 2 per cent larger than December, 1919. This means that there has been a greater volume of merchandise sold than in any two previous years in this district. The figures for November show a slight decrease in money value of sales in 1921 as compared to 1920 in the department stores, and in mail order houses, which have been adversely affected by conditions in the agricultural districts, a falling off of about one-third.

Photo Engraving Wages

Since the photo-engraving shops closed down on January 3rd, the employers and employees have been in conference, and the employers, according to an announcement made after a meeting on the evening of January 10th, have given in on the wage scale and consented to continue at the present basis of \$50 minimum for 44-hour week. The reports say that there has been some change in shop conditions, but particulars have not been announced.

There are about 1500 union engravers belonging to Photo-Engravers' Union Number One, and, altho the newspaper shops are under separate contract from those in general job work, a good many of these men had walked out in sympathy with the others. Matthew Woll, President of the International Photo-Engravers' Union, came on from Chicago and took a leading part in the settlement.

Paper Mill Wages

O N January 4, the arbitrator in the paper mill field, Judge Frank Irvine of Ithaca, rendered a decision which has lowered the wage scale in the unskilled departments of papermaking while leaving the skilled wages at the level which followed the cuts of last August. The paper mills affected are the principal independent companies of the United States and Canada, not including the International Paper Company.

The mills had reduced wages last August on percentages varying from 10 per cent to 26 per cent. The wages of skilled workers were left at a level of from 54c per hour upward. The unskilled labor, on which the manufacturers asked a reduction to 30c an hour from 40c has been placed at 32c an hour, or \$2.56 a day. This includes wood handlers, yard men, etc. The agreement continues to May 1, when the arbitration agreement, under which this scale was promulgated, expires. The manufacturers have claimed that the mills were only about 75 per cent busy.

A Book Collector

T is always interesting to note that the writer of an obituary of a prominent man very naturally includes in his report some reference, if possible, to the attitude of the deceased towards books. In the current reports following the death of Senator Penrose the papers state that:

"He had few diversions. He had not attended the theater in more than thirty years. He found no enjoyment in music and was never inside a moving picture show. He spent his nights reading and keeping pace with public matters. At his offices in Philadelphia was a good law library. At his home was one of the most valuable collections of books in the city. Attachés of the Library of Congress say no other man at the Capitol drew from its shelves a larger number of volumes."

The Complexities of the Printing Situation

■HE printing situation has been complicated in recent years by the organization of smaller unions in correlative branches of the printing trade, and has led to serious wastage in labor which has greatly increased the cost of printing, and therefore of publications and this illustrates only too well the general complexities of the labor situation.

The following Unions are now inter-related in the printing offices of New York City:

Typographical Union No. 6 Printing Pressmen and Assistants' Union No. 51

Franklin Union No. 23

Platen Pressmen and Platen Press Assistants' Union No. 1

Web Pressmen's Union No. 25 Paper Handlers' Union No. 1 Paper Cutters' Union No. 119 Bindery Women's Union No. 43

This list does not include the Fly Boys and Girls Union No. 1, organized some time since, which is understood to have lapsed into "innocuous desuetude."

The following are Unions with which printing offices have close relation and which are more or less inter-dependent with them:

Photo Engravers' Union No. 1 Electrotypers' Union No. 100 Stereotypers' Union No. 1 Bookbinders' Union No. 1 Mailers' Union No. 6 Bookcover Stampers' and Gold Layers' Union No. 22. Bookedge Gilders' Union No. 11 Paper Rulers' Union No. 9 Blank Book Workers' Union No. 6

The membership of these Unions are jealous each of the other, and the intricacy of these criss-cross jurisdictions is best illustrated in the following official notice issued by the Paper Handlers' Union No. 1 under date of November 28, 1919:

Ink Workers' Union No. 2

"The jurisdiction over the work of paper handling,

"The jurisdiction over the work of paper handling, sheet straightening and such other work as formerly came under the jurisdiction of the old Paper Handlers, and Sheet Straighteners' Union has been definitely regulated and assigned as follows:

All paper handling, whether in rolls or flat sheets, such as carting, storing and stripping of rolls and the carting, unpacking of cases and stacking of white sheets, come under the jurisdiction of Paper Handlers' Union No. 1, I. P. P. & A. U.

The work of straightening printed sheets whether performed in the Bindery or the Press Room comes under the jurisdiction of Paper Cutters' Union No. 179. This applies to the straightening of sheets printed on one side and all printed sheets that are received in cases as well as to the straightening of full printed sheets. The work of carting the printed sheets. The work of carting the printed sheets. The work of carting the printed sheets and signatures from the Press Room to the Bindery which has heretofore been done by members of the Sheet Straighteners' Union should also come

under the jurisdiction of Paper Cutters' Union No.

The work of loading up the cross feed folding machines comes under the jurisdiction of Bookbinders' Union No. 1.

This will cover the matter of the jurisdiction of work formerly done by the members of the old Sheet Straighteners' and Paper Handlers' Union so that all positions formerly filled by union men will continue to be union jobs."

Thus the handy man, who in old days helped to feed or handle paper or did other odd jobs, is no longer permissable in union offices and two men may stand around idly while a third is doing work which either of the others might do as well. Such conditions are unnecessary for the protection of the worker and seriously interfere with the maintenance and development of the printing industry.

In New York employing printers have gone so far as to divide their organization into two sections, those of the closed shop, including a large majority of printing offices, and the open shop, which includes a few fairly successful tho minor establishments. The present trend in industry is to follow the precedent of the bindery trade in emphasizing the open shop. It should not be impossible to obtain such reorganization among the Unions in relation with the open shop system, the only truly American system, without destruction or debasement of the Unions. The Unions would still be the dominant but not the dictatorial feature of the normal printing office, and the Union card should remain the best endorsement of a worker for employment.

It is doubly unfortunate that the leadership of the Unions in recent years has become so autocratic and unreasonable and unmindful of actual economic conditions. Strikes such as those in New York harbour and those of the coal miners have become wars of starvation. the modern equivalent of "your money or your life." The milk strike and the threatened butchers' strike both struck at the food supply of New York in this same spirit of starving out the public, and a last straw was added to the New York situation, with an unintentional touch of humor, when a vaudeville menagerie of howling beasts was left out on a Broadway sidewalk after midnight because Union theater helpers refused to load the crates on waiting trucks which were not manned by men of some other Union organization.

The building trades have been notoriously under the domination of leaders whose proved corruption has landed them in State's Prison, while profiteering manufacturers in these industries have made use of such leaders in a joint conspiracy against the public, with the natural result that housing conditions have produced increased rents and great economic pressure upon the workers themselves.

There has been a growing tendency on the part of labor leaders to insist upon class legislation and to forget that the wage earner is dependent after all upon the farmer and others who provide the raw materials which the earth affords, and that he is only part of the community and not the whole thing. A final note of warning is sounded by Bryce in his "Modern Democracies" in describing the political conditions in Australia, where the Labor Party not only has a majority in Parliament, but pledges members in advance of their election to accept the policy of the party which is dictated by a Labor Council, nowadays called a Soviet, of a few men who thus control legislation and practically stop Parliamentary debate and throttle representative government. There also the law provides preference for the Unions and to that extent deprives other citizens of the opportunity to earn a living.

The Railroad Labor Board in its recent decision, unanimously agreed upon with the support of labor representatives, pointed the way to the open door of friendly relations between employers and employed, between the public and the Unions. In this important field of transportation, where high wages and high costs had seriously crippled all business from

the farmer to the ultimate consumer, this decision recognized the Unions as the best means for "collective bargaining," with the proviso that non-union workers should not be unrepresented, and required peaceful relations between union and non-union workers. Also, while modifying working conditions where these had been made the pretext for despotic control, the Railroad Labor Board insisted on the rights of the workers to reasonable hours, proper sanitation and the comforts of industrial life.

The common sense of it all is that an American citizen should have the right to earn his bread and butter, whether or not he chooses to belong to a labor organization, but that the Unions rightly led constitute the best means to lead all workers and the whole community toward peace and prosperity. Standing stoutly by the principle that the wage worker is entitled to a day's wage which gives him an increasing rather than decreasing share of his product the wage in any industry should afford to each worker a comfortable standard of living and this should bring about a relation between employer and employed in which the wastage of strikes and like difficulties should be avoided, in which efficiency should be emphasized and thru which the prices of commodities should be kept as low as fair wages permit, thus increasing demand and lowering the cost of increasing supply, so that each man, woman and child in the country will be the gainer and no wage earner the loser. It is only by the application of the golden rule in industry that this ideal may be reached.

Doing More Business on Less Capital

By Waldon Fawcett

THE government has been inquiring into "turnover" and its bearing on business expense. Ordinarily, a board of Agricultural Inquiry would be expected to have but slight interest in the rapidity of merchandise turnover, but a Joint Commission of Congress has just come across this factor in investigating the marketing system of the country. It will be some months before the final report and recommendations of the Commission will be ready, but its findings will point out that costs and profits are heavily governed by the number of turns of stock in a year or a season.

Study of retail turnover by the Commission has followed the Commission's probe of the cost of distribution, or of "service," as

Chairman Anderson likes to characterize it, all the functions of distribution from the producing plant to the point of consumption being included in "service." John Wanamaker's general manager, Franklin N. Brewer, in testimony before the Commission, set "dealer service" above price in the consideration of customers. Thereupon, the economists did some figuring and announced that 49 cents of every dollar paid by the consumer goes for "service," leaving 37 cents to cover the entire cost of production, including all materials, and 14 cents to provide all the profits for manufacturers and distributors.

Prodded by the revelation of the heavy proportion of marketing investment that is bound up in the distributive machinery, the

Congressional explorers have sought, from the business men that the Commission has summoned as witnesses, light on the subject of turnover. To the questions of members whether turnover can be speeded up without materially increasing the cost of doing business, most of the merchants who have faced the Commission have replied in the affirmative. It was pointed out, however, that when a certain point is passed, overhead goes up with the turnover, not at the same rate, but nevertheless steadily.

Christmas trade was cited as illustration of possible illusion with respect to turnover. Many a retail store takes care of a sharply increased volume of business at the holiday season without any material increase in operating expenses, but this high net gain is possible only for a limited interval when the sales plant and its operative force temporarily sustains an overload. If the store were called upon to cope regularly with turnover, swollen to Christmas proportions, it could be done only if there were proportionate increase of facilities and of personnel.

Concensus of opinion seemed to be that the average retail organization is susceptible of turning stock more frequently than it now does without substantial increase in operating expenses. One witness, who gave his cost of doing business as somewhere between 20 and 25 per cent, reported the rate of turnover in his store as four times a year and ventured the opinion that at least one additional turnover might be added without raising the cost of doing business. The propensity of the average purchaser to seek pleasant store environment points to opportunities for better turnover, and wide aisles offer chance for an increase of turnover with no advance in the charges for rent, heat, light, insurance.

Starting from this idea that increase in turnover spells increase in profit the Commission have studied the relative ability of the large store and small store to obtain turnover. Department store executives give the impression that they are anything but cock-sure as to their superiority in turnover. The Wanamaker manager saw an increasing line of distinction between the smaller businesses that are locally close to the people and the larger businesses that offer a range of merchandise. But he admitted that one of the big questions of the period is whether a store with central management can continue to compete with the smaller store in which the personality and the effort of the proprietor enter most directly and where there is a personal specialized service which the more impersonal large store finds it hard to duplicate.

Conceding then, that the small store cannot be driven out by the large store and that, perhaps, the efficiently operated small store has never been so prosperous as at present, the discussions have sought to square this condition with the all-important equation of turnover. It is acknowledged that the large store and the large mail-order house obtain whatever advantage in price they possess by means

of quantity purchases. And it has been stated brake upon turnover and the improvement in transportation and other facilities, which enable the small merchant to reorder frequently in small lots, is an influence that narrows the gap between the large and small store.

The farther the Commission has pursued the subject of turnover the deeper the insight into the structure of retail merchandising. The co-operative store, the consumer-owned store and, at the other extreme, the manufacturer-owned store have all been scrutinized. But always there was, on the part of quizzed and quizzers, an eye to the influence of turnover. William H. Ingersoll, who stated that he had recently been in Europe investigating this subject eulogized as "a marked accomplishment," the achievment of Selfridge in doing, in his London department store, a business, equal in volume of sales to Harrod's on half the investment.

In suggesting a way for curing slow turnover, business men who have appeared before the Joint Commission have usually assumed that 28 per cent represents the cost of operation of a typical retail store. This expense is divided into two elements. One is time expenses—that is expenses affected by the length of time involved in transactions; the other labor expense involving buying, clerk hire, etc. In the calculations at Washington, the expense of store operation has seemed to be divided equally, 14 per cent being computed for time expense and 14 per cent for labor expense.

As a basis for computing the influence of turnover the store with one turnover a year is taken. The specific illustration used in some of the discussions was a store carrying a \$10,000 stock to do business of \$30,000 a year and that thus moves its stock off its shelves once in twelve months. For this store the time expenses embody:

Rent \$1800 or 6%
Interest on investment in stock. 6%
Light, insurance, etc. 2%
Total 14%
Labor expense is apportioned as follows:
Buying and traveling to market. 1%
Clerks and sales force. 8%
Advertising 2%
Expressage, delivery and sundries 1%
Expressage, loss, and obsolescence 2%
Total 14%
Grand total 28%

The arguments have pictured the possibilities if all labor expense be left the same, but there is a speeding up of the turnover or the time element. If the merchant could do his \$30,000 worth of business on a \$5,000 investment instead of a \$20,000 investment, then against each dollar's worth of stock he has only to charge 1% or one-fourth of his year's rent. Similarly the interest charge is cut down and likewise the assessment for heat and light. Simply by increasing the turnover the time expense is reduced from 14% to 3½%. That saving would, if translated to the ultimate consumer, so the Congressional Commission has been told, exceed all the theoretical savings that have been promised by

that the largest mail-order house has little advantage in this respect over the large department stores and "chain" systems. The temptation to quantity purchases for the sake of securing extra discounts is accounted a advocates of systems that eliminate the middleman or contemplate co-operative stores.

The above supposes that the labor item remains the same, but the board has been told by witnesses that this is not fair and that in the case of goods that, by the aid of advertising or exploitation, sell so readily that they turn four times a year or oftener there is an appreciable saving in clerk hire and other items under the head of labor. In order that members of the Commission should not discredit as preposterous supposititious cases of multiplication of turnover there have been laid before the jury of investigators a number of interesting concrete instances of stimulus to turnover.

A store with a record of two turns a year

—doing a business of \$60,000 a year on a stock investment of \$20,000—was brought, under new management to a rate of 10 turnovers. It is declared that the rate of 12 turns which has been shown in several instances is not unusual where modern methods have been applied. Most of the witnesses who have praised at Washington the efficacy of more rapid turnover as a remedy for mercantile ills have advocated not a maintenance of present stocks with increased sales but rather a cutting down of stocks without any reduction in the amount of sales. There has been mentioned, as a promising remedy, the plan of the Domestic Distribution Division of the U. S. Chamber of Commerce which prescribes as a prerequisite of maximum turnover a system of stock control based on "stock control cards,"—a card index file which affords a perpetual inventory and affords at a glance conclusive evidence as to which items of stock are stagnant and which are selling out or turning most rapidly.

The Chicago School Book Situation

CCORDING to the decision announced by the Chicago Board of Education, Chicago is to make its own schoolbooks, the text being written by the teachers and the city publishing them. This decision followed closely after the announcement of an adopted list of books recommended by the Superintendent of Schools and his staff.

The production of schoolbooks by a municipality or state has been tried in this country a great many times and under varying conditions. If Chicago makes its texts under this plan, it will be the only community, however, actually producing its own books. The state of California originally tried that plan but afterwards amended its law so that the state could, instead of preparing its own books, lease plates from publishers for this purpose, the original home-made books not being satisfactory to the educators. It was reported at that time that several hundred thousand dollars worth of books were left on the hands of the state. At first, after the law was changed, most of the large textbook houses offered texts on a specified royalty percentage, based on the listed price. Many of the larger houses, however, have since withdrawn from this plate supply business as being unsatisfactory to both their authors and themselves. The state of Minnesota made experiments in a similar direction and had for a period of fifteen years up to 1893 a plan of uniform state contracts, in which an arrangement similar to the California leases was made, largely on the series of Quackenbos books. They, however, reverted to the general plan of contract with textbook houses finding the other unsatisfactory.

The state of Kansas does not make its own textbooks but leases plates, and here, as in California, many of the important texts are not offered on that plan. The Province of Ontario

also makes its own books, edits and publishes them. In many states the subject has been under legislative discussion, but has been passed by as unsatisfactory to the educators, who believe that better texts are obtained under the competitive method.

The Chicago Board of Education believes that texts can be produced in time for use in the next school year. The publishers claim that frequently they have to spend from two to three years in preparing and getting plates made for a successful and carefully thought out textbook. The difficulty of having textbooks written by the teachers of any one city is a very obvious one. The art of writing a textbook requires a separate talent from that of teaching, and ability to produce a textbook in any field is usually given to few people. Publishers. who have sought in vain for many years for just the right textbook in some particular field something that would measure up to their highest ideas for such a book are not ready to believe that every city school organization, no matter how able the teachers, has talent of that unusual capacity.

The publishers in their argument against leased plates point out that under this plan there is too small return to the author and no adequate provision for the publisher to cover the years of experiment and search for the best text and the most usable book. Without proper margin, experimentation and progress would soon be curtailed. The Chicago School Board is proceeding under a statute of Illinois, which gives the Board of Education "the right to print, publish, distribute and sell its own textbooks." There has, however, been no change in the constitution of the state, as was provided in California in order to make perfectly sure the state's right to enter into private business.

Progress on Bookselling Promotion

Committees Organized and General Plans Announced

TOLLOWING on the series of meetings of the past six weeks of publishers, sales managers, advertising men and travelers, the outline of what will be done this year in promoting bookselling is taking definite shape and the committees to take care of the details announced. The committee which is in special charge of developing the program is as follows:

COMMITTEE ON YEAR-ROUND BOOK SELLING

Organized under the National Association of Book Publishers, 334 Fifth Ave. Frederic G. Melcher, Chairman Marion Humble, Executive Secretary

SALES MANAGERS

F. A. Clinch, D. Appleton & Company H. B. Earl, Doubleday Page & Company F. L. Reed, Grosset & Dunlap A. H. Gehrs, Harcourt, Brace & Company Robert G. Anderson, G. P. Putnam's Sons Whitney Darrow, Charles Scribner's Sons ADVERTISING MANAGERS

J. W. McSpadden, Barse & Hopkins Harry F. Hull, Dodd, Mead & Company Stanley Rinehart, George H. Doran Company Franklin Spier, Alfred Knopf, Inc. George H. Brett, Jr., The Macmillan Company Walter Sprague, Oxford University Press TRAVELERS

Desmond Fitzgerald
Stanley Walker, Henry Holt & Company
Herbert Gaskill, J. B. Lippincott & Company
Joseph Green, Little Brown & Company
James L. Crowder, Chicago
James L. Nerny, F. A. Stokes & Company
BOOKSELLERS

Eugene L. Herr, President American Booksellers' Association, ex-officio John Loos, Brentano's, New York F. S. Smyth, Wanamaker's, New York

Many suggestions have developed from the meetings, and the committee at its first gathering took up the problem of the plans, posters and material for the coming six months. The larger appropriation, pledged by the publishers, which is more than double that of last year, will permit a wider distribution of material, higher grade posters and far more general publicity. When the first poster goes out, there will be sent to the 1700 booksellers who have been cooperators in the movement or to those who can cooperate this year, a handsome mahogany frame in which this and succeeding posters can be effectively displayed. Extra frames can be obtained at 70c. each from the office at 334 Fifth Avenue.

The first poster that has been adopted to go out about January 20th has the wording "Every real home has books" and will be handsomely reproduced in full color. It is felt that this poster will have continuing value the year

round. There has been no effort to settle on a single slogan for the whole year, but book-sellers who are interested are urged to send in suggestions. This poster slogan has been abbreviated from a longer one "No Home a Real Home Without Books" which is the form in which publishers will use it in their advertising.

From among the designs of the best posters, book-marks will be made, according to a suggestion made by some of the booksellers last year. There is also being prepared a Valentine's Day band, to be used on books—white with red lettering, as is the customary form, reading "To My Valentine." Any of the booksellers who will write for them may have them. It is also proposed to study the possibility of having other helps to make books more widely used as gifts, and a type of gift certificate is being designed, especially applicable to books, and a second style similar in form but having a Christmas decoration will be developed for the fall.

Marion Humble, who has had charge of the details of the campaigns for the last fifteen months is in executive charge of all details at the Fifth Avenue office with two assistants, one experienced in book promotion, so that material can go out as promptly as possible. Dealers will receive semi-monthly news bulletins with suggestions for display and local publicity, and correspondence from the trade on any special problems of retailing is encouraged. There will be frequent releases to the newspapers of book news, and suggestions will be sent to the bookseller on good types of ad copy.

Besides the book news sent to a list of 150 literary editors, there will be regular releases to a longer list of managing editors. Copies of these will be sent to publishers and booksellers for information and further use. Committee will endeavor, as during last fall, to keep magazine editors and writers informed about book news by letters and personal calls, and encouragement will be given to starting book columns. The committee has the advantage of the advice and assistance of the newly organized Publishers' Ad Club, which considers from the advertising man's point of view all the problems presented. A brief summary of the emphasis that will be placed in the posters and publicity during the next six months is as follows

YEAR-ROUND BOOKSELLING PLAN, 1922.

FEATURES, JAN.-JULY JANUARY.

"Every Real Home has Books"—Poster will carry this slogan.

Emphasis on home libraries, stock-taking, mental inventory.

Subsidiary emphasis:

National Thrift Week, January 17-23. (See American Library Association list on Thrift)

Benjamin Franklin Day, January 17th. Fireside travel—"Travel at home" last week in month.

Books as gifts, birthday, etc.

FEBRUARY.

"America's Making Told in Books." Biography, citizenship, history, national arts.

Subsidiary emphasis:

Books as Valentines, Gift band will be furnished to dealers on request. Books as gifts, birthday, etc.

MARCH.

'Find it in Books"

Useful Books for Business (first two

Useful Books for the Home (last two weeks)

Subsidiary emphasis:
Travel Week of Travel Club of America,
March 26-31 (Travel Exposition, Grand Central Palace, N. Y.) Will have contest on most popular books of travel. and other publicity.

Books as gifts, birthday, etc.

APRIL.

RELIGIOUS BOOK WEEK, April 2-8. Books as Gifts for Easter. Gift band furnished to dealers on request. "Back to Nature Books.

(Sub-committee with J. W. McSpadden, chairman, will suggest means of increasing sale of children's books in spring.)

MAY.

Books as graduation gifts.

Books as rewards for all school children. JUNE.

Books for wedding gifts; books for brides' showers.

Start vacation reading publicity "TAKE ALONG A BOOK"

Vacation reading for children to be pushed thru schools and camps.

JULY and AUGUST.

Special vacation reading campaigns. CHILDREN'S BOOK WEEK, 1922, will be November 12-18.

Plans for Booksellers' Convention

HE Convention of the American Booksellers' Association will be held at the New Willard Hotel, Washington, D. C., May 8th to 11th inclusive. While the plans have not sufficiently matured to give a detailed account of the proceedings of this Convention, enough is known about the program to be safe in saying that this will essentially and strictly be a Booksellers' Convention and that it will deal with the practical phases of bookselling. It is the aim of the committees that the booksellers shall finance their own convention instead of asking the publishers for contributions for entertainment. This can be done by charging a small registration fee, as was done by the National Association of Stationers and Manufacturers at its convention last October.

CHAIRMEN OF COMMITTEES

The chairman of the General Committee on Entertainment and Banquet is S. L. Nye of S. Kann & Son, Washington, D. C. The chairman of the Program Committee is J. Joseph Estabrook of Hochschild, Kohn & Company, Baltimore, Md.

They will be assisted by Sidney Avery of Brentano's, Washington, William C. Ballantyne of William Ballantyne & Sons, Washington, Fred S. Woodward of Woodward & Lothrop, Washington, and Stanley G. Remington of Norman Remington Co., Baltimore.

It is believed that the first meeting of the Convention will be held on Monday afternoon. If the plans for the entertainment are carried out, it will be the banner convention in the history of the Association, as it will include a reception by President Harding to the Association on the afternoon of the 11th followed by the banquet in the evening.

By opening the Convention on the afternoon of May 8th, it will allow for those who arrive on Sunday plenty of time, and for those who arrive on Monday morning an opportunity to

be present at the opening session.

Another American Invasion

HEN the Berlin dispatches carried recently a story about the burning in the streets of Berlin of 40,000 dime novels, it seemed to indicate that the youth of Germany was being protected from any alien invasion. One reader of the dispatch has reasoned it out that the German soldiers having heard so much about our "Bear Cat" battalions had felt that German youth needed to be fed on Wild West literature in order to be able to hold their own. If this was the reason for their increased consumption of this literature, the concerted movement to stop its use can surely be treated as a pacifist measure helping on the peace of the

The same dispatch says that the Berlin boys who parted with these treasures were provided in their place with "classical works and other good books." It is to be hoped that if such a selection were made the Berlin boys did not cease reading altogether but did really benefit by the change. This German censorship seems to have its counterbalance in this country where there have been several efforts to eliminate certain harsh and gruesome features from Grimm's "Fairy Tales" in order that the American children may not be coarsened.

With the new international character of literature being thus demonstrated, the system of exchange professors can have but relatively small influence compared to the appalling possible effect of Wild West herces going to Berlin and German witches coming to our hearth-

sides.

Religious Book Week Under Way

THE Religious Book Week feature of the general Year Round Bookselling plan has now had its work well outlined, and the Committee in charge is as follows.

F. S. Braselman, Presbyterian Board of

Publication.

Arthur F. Stevens, The Methodist Book Concern.

H. W. Cressman, American Baptist Publication Society.

Vernor Schenck, Congregational Publishing Society.

Arthur Kenedy, P. J. Kenedy and Sons. S. Edgar Briggs, The Fleming H. Revell Co.

William Thomson, Thomas Nelson and

Sons.

Charles M. Roe, George H. Doran Co. Donald P. Bean, University of Chicago Press.

William McGhee, Kaufman's, Pittsburgh,

Charles E. Bloch, The Jewish Book Concern. This Committee was selected at a general meeting of the religious publishers held in the conference room of the National Association of Book Publishers' office, and the details for the work were plotted out. The date, as has already been announced, is April 2nd to 8th. It is hoped and expected that booksellers will find this an unusual opportunity to display religious books. And in the fol-lowing week, Easter week, the display of devotional books and Bibles is always a booktrade feature.

The large religious organizations have found this plan of general co-operation of great value in stimulating new interest and better methods in book use thruout the country, and the ministers and religious papers have seen an opportunity for promoting religious reading in a way very much in accord with their own natural inclinations.

The Committee has felt that the big theme to be emphasized this year was the need of enrichment of the religious home life thru religious books, and this thought will be expressed in posters and general discussion. Already editors of the religious press have been making suggestions, and prominent writers in the churches have promised articles and messages. As was shown in the way the church leaders took up the subject of children's reading last fall, the general thought of the place of books in relation to the church has been coming to the front, which will make the co-operation much more complete.

"What causes most human troubles? Lack of knowledge. What is the remedy? Read-

"How only can one get the greatest good from books? By owning them."

-W. F. Gregory, Manager Lothrop, Lee & Shepard Company, Boston, in New Era Magazine.

The Fellowship of Booksellers

T the Booksellers' Convention last May, announcement was made of the election of the first members to the Honorary Fellowship of American Booksellers, which had been instituted by the Association to provide a method for giving recognition to those booksellers who had raised their standards to a commendable level.

The Committee in charge of this Fellowship, as appointed by President Herr of the Association, is now sending out to all members an announcement that nominations will now be received for the second year and that five names will again be selected from those nominated. The Committee in charge consists of Frederic G. Melcher, of the Pub-LISHERS' WEEKLY as Chairman; Henry S. Hutchinson, New Bedford, Mass.; John T. Hotchkiss, of the J. K. Gill Company, Portland, Oregon; W. P. Blessing, of the Presbyterian Board of Publication, Chicago; Belle M. Walker, of the Bookseller and Stationer, New York, and Eugene L. Herr, Lancaster, Pa., ex officio.

Nominations either on the official blank or otherwise can be sent to the Chairman any time before March 1st. In connection with the nomination, there should be sent in a brief account of the business career and a few comments on the outstanding characteristics of the nominee's bookselling knowledge and abilities. Those elected last year were: Charles E. Butler, New York: George W. Jacobs, Philadelphia; William Harris Arnold, New York; J. K. Gill, Port-land, Oregon; and Joseph M. Jennings, Bos-

The plan of the Fellowship is that nominations may be made by anyone in the booktrade and that after March 1st these nominations will be put into the form of the ballot and sent out to the Association members for vote. About two hundred ballots were cast in all last year.

The Fellowship has no separate officers or organization, but it is believed that by this method the standards toward which the American retail book-trade hopes to direct its progress will be indicated by the character and records of the men who are chosen for this honor. An inscribed parchment is presented to each one elected, and the announcements of election are not made until the annual Convention. Any person nominated one year who does not happen to fall among the first five in the election can be renominated for another ballot. The making of such nominations depends on the initiative of the friends of the booksellers, and the Committee hopes that those who know among their bookseller friends, men or women, who should be considered for this honor will take pains to see that the nominations are made. Extra blanks for the purpose describing the details will be sent by the Chairman on request.

Current Clippings

STOKES has issued a limited edition of Hilda Conkling's "Poems by a Little Girl," a beautiful and potentially rare book.

HUGH WALPOLE'S "The Young Enchanted" has been issued in a special edition besides the ordinary issue. The special edition, limited, is on large paper with the author's signature.

F. TENNYSON JESSE'S "White Riband," published by the George H. Doran Company is listed as a best seller in the London Times Weekly Literary Review.

THE Publishers' Circular, commenting on the prize of £3,500 offered by Gyldendal, the wellknown publisher of Copenhagen, Christiania, and London, for the best novel written in Danish or Norwegian during the coming year, says: "This we believe to be the greatest amount ever offered as a prize for a novel; it is enough to make one learn Danish or Norwegian.'

ELIOT HARLOW ROBINSON, author of "Smiles" (Page), is now on lecture tour. He speaks on "Our Contemporaneous Ancestors," the picturesquely primitive men and women of our Southern Highlands-the Cumberland "maountings"—the setting of Mr. Robinson's Smiles stories.

Among the honors of the new year's honor list, that of most interest to booksellers, is the conferring of the Order of Merit upon Sir James Barrie. This is the most select of all British orders and contains only one other name honored for literature pure and simplethat of Thomas Hardy.

SIR PHILIP GIBBS has just arrived in this country with his eighteen year old son, who has a leave of absence from Oxford to travel with his father. He delivered his first lecture in a series which he has planned to deliver in Boston, January 10 on "The Chance of Peace."

W.L. George, the noted English novelist and feminist, is now lecturing in America. He delivered his first lecture in New York on January 8 on "The Intelligence of Women."

On January 16 the campaign for funds for the Woodrow Wilson Foundation was started. The foundation will make rewards for "meritorious service, democracy, public welfare, liberal thought or peace thru justice." The awards will be called the Woodrow Wilson awards.

"Most" Books

HEYWOOD BROUN'S correspondents, writing to his columns, "It Seems To Me" correspondents, in the New York World, have been making a list of "most books." They have chosen the most amusing book, the most whimsical book, etc.
S. M. K. submits the following list:

The most adventurous novel, Conrad's "Nostromo.

The most humorous, Max Beerbohm's "Zuleika Dobson."

The most romantic, Hudson's "Green Man-

The most passionate, Lawrence's "Women in Love."

The most whimsical, Douglas's "South Wind."

The most poetic, Stephen's "Crock of Gold." The finest book of the struggles of an author, Rolland's "Jean Christophe.

The finest of a bibliophile, Anatole France's "The Crime of Sylvestre Bonnard."

The most realistic, Hamsun's "The Growth the Soil," Bojer's "The Power of a Lie." or Wasserman's "The Great Illusion," or one of Thomas Hardy's.

The most beautiful, F. W. Bain's "The Substance of a Dream."

The most horrible, D'Aurevilly's "The Story Without a Name."

The most satirical. France's "The Sign of the Reine Pedauque."
Robert Seaman adds:

The most self-revelatory autobiography, "The Life and Letters of Anton Chekhov.

The most practically philosophical, Henry Adams's "Education."

The most revolutionary, to our common ways of thinking. Steffanson's "My Life With the Eskimo."

The most amusing, Peny's "Diary."

The most psychologically important, Sam Butler's "Note Books" and his letters as given in the life by Henry Festing Jones.

The most up to date, Bok's "Life and Let-

The most date-less and poetical, Francis Thompson's "Collected Poems."

Books of Cheer and Diversion

BOOKLIST in a special field and one pre-Apared after a great deal of experience with one group of readers is "Two Hundred Books for Every-Day Use in the Hospital" that has just been published by the Sioux City Public Library, Iowa. The hospital work of Sioux City has been a model of what can be done in the direction of turning books to the best advantage in hospital work, and the description of its efforts has been widely quoted in medical papers thruout the country. Because of the well directed character of the work at Sioux City, the list will be of importance to all who are interested to see that books come to their full value in this tremendously important field. Copies of the list can be purchased at 15c each from the Sioux City Public Library Board of Trustees.

English Book-Trade News

(From Our London Correspondent)

rillE pre-war standards of Christmas sales were not reached this year, either in volume or cheapness of books, the holiday season of bookselling was extremely good, in spite of pessimism in certain places. There is always pessimism in the trade of books, no matter whether you make, issue or sell them. Why is it? We have looked for the reason everywhere; we have discussed it with the pessimist and the optimist; we have examined conditions in all departments of the trade, but we have failed to find the reason—and what is infinitely better—we have failed to find just cause.

Granted that, every now and again the spirits of the trader, whatever it is he deals in, get down to a pretty low ebb, if he doesn't watch out, in that depth they may stay. Pessimism has no place in business, and the exponent of it never gets very high in his concern. Shrewd leaders weed such encumberers out; they are like rotten apples; they affect others. That means clogged machinery. It is the balanced optimist who scores, and he is a valuable person. Somehow, it is quite a fa_hionable thing to grouse about bad business where books are concerned, but it is, like the devil, never so bad as it is painted.

The stores here were well filled, and good buying went on. Fortunately, the weather was bright, and that meant money, as you know, for the bookseller. The Christmas book buyer is not altogether easy to satisfy. He wants a certain kind of book, but just what he has in his mind is not always clear. Now that is the burden of the assistant which he shoulders rationally and with good temper. Many books have to be shown before satisfaction is given. When the right—apparently right—book is decided upon, there is a sigh of relief. On the whole, while the English Christmas book buyer is exacting, he is a very pleasant individual to deal with. We have spoken of "he," but more often than not the buyer is a "she," and perhaps there is a little more difficulty there.

Among those books which everyone asked for were not a few, which, besides being "popular"—nowadays a recommendation—were also readable. Of course, the classics old and modern, have rows and stacks to themselves, while there may be seen piles of such new books as Gene Stratton-Porter's "Her Father's Daughter." There is a great run on her. ruge Walpole's "Young Enchanted" and Brett Young's "Red Knight" are going strong. "Mrs. Bindle" is doing a roaring trade, much to Mr. Jenkins's delight, but the novel which is probably selling better than any is that exquisite romance, "If Winter Comes." by A'. S. M. Hutchinson. Its success here is great, but in America we hear it is enormous.

A great Christmas seller was Wilfrid Evart's "Way of Revelation," the finest war novel yet

written. It is a first novel, and the publishers "backed their iancy" by printing many thousands of coples. They must feel very happy about it. Other books in much demand this holiday time are Carpenter's "Blocking of Zeebrugge," Ponting's "Great White South," Mr. Duster's epoch-making book, Sir William Robertson's autobiography, "Old Time Stories," "The Mirrors of Washington," Ben Hecht's "Erik Dorn," Drinkwater's "Oliver Cromwell," "Recollections and Reflections," Caine's "Mendoza and the Little Lady," Hull's "Shadow of the East," Sir Sidney Colvin's "Memories," Hall Caine's "Master of Man," Marie Corelli's "Secret Power," Lord Salisbury's "Life," Lord Rosebery's "Miscellanies," the book of Lord Frederick Hamilton, Professor Jack's "The Legend of Smokeover," Conan Doyle's "Wanderings of a Spiritualist." Farnol's "Martin Conisby's Vengeance," "Collecting Antiques for Pleasure and Profit," George's "Ursula Trent," Norman Davey's "Guinea Girl," Lady Angela Forbes's "Memories," the new novels by Lowndes, Maxwell and McKenna, "Kate Greenaway's Pictures," and many, many others too numerous to mention.

The books with pictures by the late Lovat Fraser are very successful, while "The Story of the Mikado" is an exceedingly popular book. Finally, the publishers tell us that a very large number of subscriptions are being taken by booksellers for that enormously fascinating new twenty-part serial, "Outline of Science," by Professor J. Arthur Thomson. People are making Christmas present: of subscriptions to old and young. The success of the whole undertaking has exceeded the utmost expectations of the promoters, and the first issues have been printed again and again.

And now for 1922 we hope a brisk drop in costs and a fine rise in sales.

The Only Real Readers

A BOOK-MARK used during the recent Canadian Book Week quoted the following from Stephen Leacock, a selection, headed "The Only Real Readers":

"As a writer of books it is my opinion that children, or at least young persons, are the best readers; indeed, the only real readers. Grown up adults are badly damaged. They read in an inattentive way, with no real effort of mental power to fuse the picture before them into the white heat of imagination. They read and forget. They would pass by Weller and never see him. They would forget Huck Finn's name over-night. Their judgments are the standard of education and their admiration lies dead in the grave of their childhood. For real literary success let me tell a fairy story to the listening ears and wondering face of my little son of four."

Obituary Notes

WILLIAM H. PARKER

WILLIAM H. PARKER, one of the founders of the Booksellers' League of New York, died suddenly at his home in West Haven on December 21. For a number of years he was a salesman with E. P. Dutton & Company, leaving them to engage in farming in Maine. On his return to the book business after two years, he engaged with Brentano's, New York, and later started for himself in the old and rare book business in New Haven. Subsequently he joined the staff at Whitlock's, where he was employed at the time of his death. He was about fifty-five years old, and was known to many as an unusually well-equipped, all-round bookman.

PRISCILLA-GUTHRIE

Word has been received from Colorado of the death of Priscilla Guthrie, founder of the Priscilla Guthrie Bookshop of Pittsburgh. Miss Guthrie was one of the first women successfully to enter into the bookshop field, and developed her store along individual and attractive lines. About three years ago, her health made it imperative for her to leave for higher climates, and the business was conducted for her by W. J. Crull, at first as a temporary arrangement, but finally by his putting his whole time and interest into the development of the business.

MAUDLENA JOHNSON BEANE

MAUDLENA JOHNSON BEANE died in San Diego, California, the latter part of November. She was engaged in educational work for thirty-five years, the last half of which was spent in the Philippines. She retired in 1918 and purchased the Occult Bookshelf and rapidly absorbed several other concerns. She had been ill for nearly two years. She is survived by her husband, her father, six brothers and three sisters. Her husband, Charles Wallace Beane, will continue the business.

KATRINA TRASK

KATRINA TRASK (Mrs. George Foster Peabody), who died at her home in Saratoga Springs, N. Y. on January 7, published a number of volumes of verse, a book of short stories, and several plays for amateurs. She married Spencer Trask, the well-known financier of New York in 1874, who died in 1909, and about a year ago she married Mr. Peabody, a former partner in the firm of Spencer Trask & Company. Her list of titles include Christolan. a poem, (1903); Free Not Bound, (1903); In My Lady's Garden, (1907); John Leighton, Jr.; King Alfred's Jewel: drama, (1900); Lessons in Love: short stories, (1900): Night & Morning, (1907); Sonnets & Lyrics: Under King Constantine, (1893); In the Vanguard: drama. (1913); Invisible Balance Sheet, (1916): Mighty and the Lowly, (1915); Without the Walls: a reading play, (1919).

First New York Bookselling Class

THE lecture room connected with the New York Library School was filled to capacity on January 6th at the first lecture of the series on bookselling, which is in charge of Miss Bessie Graham of Philadelphia, under the auspices of the New York Booksellers' League. Mr. Eisele, as Chairman of the Committee on Arrangements, was in charge of starting the course, and it was found that the capacity of the hall had been easily sold out at five dollars for the course of twelve lectures.

Miss Graham's opening lecture was on biographies, and, after a general introduction to the subject, she gave a most interesting account of the place of the popular books in the biographical field from Boswell's "Johnson" to "Edward Bok." Her comment on these books is of the kind most valuable to booksellers, being full of incisive comparisons and interesting anecdotes that give the retailer just the needed material to help him describe the book to those interested. The class will follow Miss Graham's "Bookman's Manual" as a guide for study.

After the hour's lecture, which begins at seven o'clock, there will always be a talk on some general trade subject, and at this session the subject chosen by the Chairman was that of "Book-Trade Periodicals," which was covered by Frederic G. Melcher.

Women's Book Association

ARTHUR Somers Roche, author of "The Day of Faith" which was published by Little, Brown & Co. last fall, and Mrs. Ida Bensey Judd, a professional story-teller, who will read from Mark Twain's "Joan of Arc," are the speakers for the next meeting of the Women's National Book Association, which is to be held at the Children's Book Shop on January 19, beginning promptly at 8 p. m. The members will dine as usual at 6 p. m. at the Dew Drop Inn, 7 W. 47th St.

Business Notes

Boston.—Percy A. Loring, of the Medici Society of America, who has been covering the New England states, is to have his territory extended during the present year to cover the east and middle west and will carry the Medici Prints, the Medici Christmas cards, calendars and post cards, the Riccardi Press books and other books published by the Medici Society, together with the Burlington Magasine for connoisseurs, and will also by arrangement carry for this territory the books published by the Marshall Jones Company.

NEW YORK CITY.—Longmans, Green & Co., have removed from 443 Fourth Avenue to 55 Fifth Avenue, at the corner of Twelfth street.

NEW YORK CITY—Samuel Dauber has severed his connection with Stammer's Bookstore, and, pending permanent location, will conduct business at 1351 Prospect Avenue, Bronx.

The Weekly Record of New Publications

This list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is

differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No accertainable date is designated thus: [n. d.].

Sines are indicated as follows: F. (folio: over 30 centimeters high); Q (4to: under 30 cm.); O (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Ff. (48mo: 10 cm.); sq., obl., nar., designate square, oblong, narrow.

Alington, Cyril Argentine

Eton fables. 86 p. D '21 N. Y., Long-mans, Green \$1.25 n.
Fables delivered mainly at Eton in the last five years, collected by the Head Master.

Allbutt. Sir Thomas Clifford

Greek medicine in Rome; the Fitzpatrick lectures on the history of medicine delivered at the Royal college of physicians of London in 1909-1910; with other historical essays. 13+633 p. O'21. N. Y., Macmillan \$12 n. Partial contents. The Fitzpatrick lectures; Byzantine medicine: Public medical service and the growth of hospitals; A chair of medicine in the 15th century; The rise of the experimental method in Oxford.

Amelotte, Joseph

In navy yards what is overhead to productive labor. 44 p. tabs. diagrs. S c. '21 Lynn, Mass. [Author]; 14 N. Franklin St. Court, pap. [priv. pr.]

Arlen, Michael, pseud. [Dikran Kouyoumdjian]

The romantic lady [and other stories]. 3+284 p. D'21 N. Y., Dodd, Mead \$2 n. Four short stories of modern woman.

Atkey, Bertram

Winnie C. Wynn and the wolves; with il. by Leslie F. Benson. 8+310 p. front. pls. D c. Bost., Little, Brown & Co., 34 Beacon

St. \$1.75 n.

How a charming, yet unscrupulous, young girl matches her wits with the "wolves," who have designs upon her and her "fortune."

Ayscough, Florence, tr.

Fir-flower tablets; poems tr. from the Chinese; English versions by Amy Lowell. 95+221 p. front. (fold. map) O c. '21 Bost., Houghton Mifflin Co., 4 Park St. bds. \$3 n.

A translation of the Chinese poets, mostly of the T'ang period.

Bailey, Liberty Hyde

The principles of vegetable-gardening; 18th ed., re-made and re-set. 13+490 p. ill. plans O (Rural science ser.) '21 c. '01-'21 N. Y., Macmillan \$4 n.

Bible precepts for home and school; comp. by Margaret Craig Higgins. 88 p. D [c. '21] Portland, Ore. [Author] 615 E. 66th St. \$1.
Selections from the Bible which will make a child realize his religious and social responsibilities.

Blodgett, Harvey Alvaro

Double your savings; it can be done. 97 p. pls., tabs., facsms. D c. '21 St. Paul, Minn., Harvey Blodgett Co., Bank Business Bldg. bds. \$1.

Essays on banking and thrift.

An introduction to the theory of relativity; with 38 diagrs. 11+177 p. D ['21] N. Y., Dutton \$2 n.
Founded on the author's essay which won the Eugene Higgins Prize for a discussion on relativity and gravitation.

Book (The) of saints; a dictionary of servants of God canonized by the Catholic church: extracted from the Roman and other martyrologies; comp. by the Benedictine monks of St. Augustine's abbey, Ramsgate. 9+274 p. O '21 N. Y., Macmillan \$5 n.

Brand, Robert Henry

War and national finance. 12+287 p. O '21 N. Y., Longmans, Green & Co., 55 5th

Ave. \$5 n.

Partial contents: Lombard Street in war; England's financial task; The financial and economic situation; Europe's economic needs; Memorandum

Browne, Edward Granville

Arabian medicine; being the Fitzpatrick lectures delivered at the College of physicians in November 1919 and November

1920. 7+135 p. front., facsms. O 21 N. Y., Macmillan \$4.50 n.
Partial contents: Meaning of the term "Arabian Medicine"; Periods of Arabian and Islamic history; Evolution of scientific terminology in Arabic; Arabian popular medicine; Anecdotes of notable cures in Arabic and Persian literature. There are also bibliographical footnotes.

[Browning, Robert] Browningiana in Baylor university; comp. by Aurelia E. Brooks. 7+405 p. front (por.) pls., facsms. O '21 Waco, Tex., Baylor university Press apply.

A Browning bibliography. This collection is the outgrowth of the private library of Dr. A. J. Armstrong, head of the English Department, Baylor strong, hea

Campbell, Thomas Joseph

The Jesuits, 1534-1921; a history of the Society of Jesus from its foundation to the present time. 16+937 p. O [c. '21] N. Y., The Encyclopedia Press, 119 E. 57th St. \$5 n.; 2 v. ed. \$7.50.

A complete history, written by a member of the

Cardinall, A. W.

The natives of the northern territories of the gold coast; their customs, religion and folklore; with 22 il. from photos by the author and a map; [introd. by Capt. C. H. Armitage.] 12+158 p. front. (map), pls. O [n. d.] N. Y., Dutton \$6 n.

Manners and customs of the natives of West

Africa.

Casey, Patrick, and Casey, Terence
The gay-cat; the story of a road-kid and his dog. 105 p. front D [c. '21] N. Y.,
H. K. Fly Co., 9 Barrow St. \$1.75 n.
A story of the open road, of a man and his dog,
Gay-cat Gay-cat.

Chekhov, Anton Paviovick

The schoolmaster; and other stories; from the Russian by Constance Garnett. 6+302 p. D c '21 N. Y., Macmillan \$2 n. Twenty-nine short stories.

Chew, Samuel Claggett

Thomas Hardy, poet and novelist. 8+257 S (Bryn Mawr notes and monographs, 3) c. '21 N. Y., Longmans, Green \$1.50 n.
Partial contents: A survey of the novels; Some
matters of technique and style; The natural history of Wessex; The poems.

Chitwood, Mrs. Mary Morrison

Saved for a purpose. 228 p. O [c. '21] Bost., The Christopher Pub. House, 1140 Co-

lumbus Ave. \$2 n.

The story of a boy's life during the time his father was in the gold fields of Alaska.

Coffin, Charles Emmet

The gist of whist; being a concise guide to the modern scientific game; to which is added The laws of whist as recently rev. by the American whist congress; 10th ed., revised. 12+120 p. D [c. '21] Indianapolis, Ind., Bobbs-Merrill \$1.25 n.

Comstock, Alzada P.

State taxation of personal incomes. 246 p.

(2½ p. bibl.) O (Studies in history, economics and public law; v. 101; No. 1; Whole no. 229) c. '21 N. Y., Longmans, Green pap. \$2.50 n.

Income tax laws for the various States.

Conyngton, Thomas, and Others

Wills, estates and trusts; a manual of law, accounting, and procedure, for executors, administrators, and trustees; 2 v. 18+825 p. forms, facsms. O c. '21' N. Y., Ronald Press \$8 n. set [not sold separately]. Ronald

Partial contents: Common mistakes in making wills; Probating a will; Contesting a will; Special forms of administration; Making an inventory; Assembling claims and paying debts; Taxes; The laws of trusts; Banks and Trust companies as trustees; Accounting for estate of decedents. Partial contents: Common mistakes in

Cutchins, John A., and Stewart, George Scott. jr.

History of the 20th Division; Blue and Gray; 1917-1919; prepared pursuant to G. O. 2 Headquarters 20th Division, A. E. F., January 10th, 1919, at the request of the Division historical committee; approved by the Committee as the official history of the division; [foreword by Major-General Morton.] 41+493 p. front. (por.), pls., pors., music maps (part. fold.) O c. '21 Phil., George Scott Stewart, jr., 4206 Walnut St., c/o 29th Div. Hist. Comm. \$4.

This volume contains a complete record of this Division, including the name of every officer and enlisted man who was connected with it.

Dowling, Margaret Caroline

Reading, writing, and speaking Spanish for beginners; with word list [new ed.] 271 p. il. D [c. '13-'21] N. Y., American Book Co., 100 Washington Sq. \$1 n.

Duffin, Henry Charles

Thomas Hardy; a study of the Wessex novels; 2nd ed. with an appendix on the poems and The dynasts. 240 p. D (Univ. of Manchester pub. 105) '21 N. Y., Longmans, Green \$2.50 n.

Eggleston, Mrs. Margaret W.

Around the camp fire with the older boys. 9+132 p. D [c. '21] N. Y., Doran \$1.25 n. Designed to meet the needs of teachers and parents of boys in their teens.

Bruce, Donald

The alinement chart method of preparing tree volume tables. various paging charts O (Univ. of Cal. pub. in agricultural sciences; v. 4, no. 9) '21 Berkeley, Cal., Univ. of California Press pap. Burnett, Theodore Creti

Burnett, Theodore Creti
Some remarks on catalase; [with a short bibliography.] various paging O (Univ. of Cal. pub. in physiology, v. 5, no. 13) '21 Berkeley, Cal., Univ. of California Press pap. 10 c.
Chandler, Asa Crawford
A new species of ray from the Texas coast, and report of the occurrence of a top minnow new to the fauna of Eastern Texas. various paging O (No. 2393; from the Proceedings of the U. S. Nat. Museum, v. 95) Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.
Clark, Austin Hobart
A monograph of the existing crinoids; v. 1, The comatulids; pt. 2. 25+795 p. pls. F (Smithsonian

Inst., U. S. Nat. Museum; Bull. 82) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. apply Clark, Clifton Wirt

Lower and middle Cambrian formations of the Mohave desert. 7 p. tabs. O (Univ. of Cal. pub.; Bull. of the Dept. of geological sciences; v. 13, no. 1) '21 Berkeley, Cal., University of California Press pap. 15 c.

Dante Alighieri
List of books on Dante in the Cambridge Public library; compiled on the occasion of the 600th anniversary of Dante's death. 11 p. front. (por.) O '21 Cambridge, Mass., Cambridge Public Library DaD.

Delienbaugh, Frederick Samuel
Books by American travellers and explorers from 1846 to 1900; being chapter 14 of the 3rd vol. of the Cambridge history of American literature; with a bibliography; [45½ p.] various paging O 20 N. Y., [Author], 226 W. 78th St. pap.

Ensign, Forest Chester

Compulsory school attendance and child labor; a study of the historical development of regulations compelling attendance and limiting the labor of children in a selected group of states. 9+263 p. (4½ p. bibl.) O [c. '21] Iowa City, Ia., The Athens Press

Partial contents: English foundations; The Colonial period; Early national period; Massachusetts, Connecticut, New York, Pennsylvania and Wiscon

sin [5 chapters].

Erdman, Charles Rosenbury
The Gospel of Luke; an exposition. 229 p. S c. '21 Phil., The Westminster Press, Witherspoon Bldg. \$1 n.

Everett, Lloyd Tilghman

For Maryland's honor; a story of the war for Southern independence. 229 p. D [c. '22] Bost., The Christopher Pub House. \$2. A story of the Civil War with the scenes laid in Baltimore, Frederick, Harper's Ferry, the Shenandoah Valley and northern Virginia.

Farmer, Gertrude L. A form of record for hospital social work; including suggestions on organization; [foreword by Ada E. Sheffield.] 81 p. forms, facsms., tabs. O [c. '21] Phil., Lippincott

A new way in which case histories may be recorded, which the author points out as being more practical, more economical and more efficient for hospital social work.

Flagg, Ernest

Small houses; their economic design and construction; essays on the fundamental principles of design and descriptive articles on construction; with plates drawn by the author il. methods and results. 11+152 p. front. (plan) il. pls. plans F [c. '21] N. Y.,

Scribner \$10 n.
Partial contents: The Module system in construction; The Module system of design; Architecture and archaeology; Artistic convention; Hardware; Half-timber and plaster work; Open-air shelters.

Fletcher, Joseph Smith

Scarhaven keep. 316 p. D c. N. Y., Alfred A. Knopf, 220 W. 42nd St. \$2 n.

The story of the mysterious disappearance of a famous actor. The scene is laid on the Scottish

border.

Ford. Harry Egerton

Modern Provençal phonology and morphology; studied in the language of Frederic Mistral. 6+92 p. (1 p. bibl.) O (Columbia Univ. studies in romantic philology and literature) c. '21 N. Y., Lemcke & Buechner pap. \$1.50 n.

Pranchot, Annie Wood

Max; a midnight adventure; [a fairy story.] 46 p. col. front., il. D [c. '21] N. Y., Dutton bds. \$1 n.

Poote, Allen Ripley

The right to strike. 61 p. D [c. '21] Columbus, O., Ohio Board of Commerce priv. pr.

Forbes, Stephen Alfred, and Gross, Alfred O.

The orchard birds of an Illinois summer. various paging tabs. pls. O (Division of the Natural history survey, v. 14; Bull. article 1) '21 Urbana, Ill., State of Illinois Dept. of Registration and Education pap.

Gaño, Darwin Curtis, and Williams, Samuel C.

Gaño's Commercial law; rev. by Ralph E. Rogers and Clyde O. Thompson. 6+400 p. D [c. '04-'21] N. Y., American Book Co., 100 Washington Sq. \$1.40 n. Geister, Edna

Ice-breakers and the ice-breaker herself; [new ed., 2 v. in 1.] 5+169 p. D [c. '21] N. Y., Doran \$1.35 n.
Formerly published by The Womans Press.

Gourmont, Remy de

A virgin heart; a novel; authorized tr. by Aldous Huxley. 230 p. D c. '21 N. Y., Nicholas L. Brown, 123 Lexington Ave. \$2 n. The story of the secret aspects of a young girl's heart.

Grey, Zane Riders of the purple sage; a novel; with il. in col. by W. Herbert Dunton. 5+336 p. col. front., col. pls. O [c. '21] N. Y., Harper

Hare, Walter Ben

Readings and monologues à la mode.

Readings and monologues a 12 inoue. 140 p. D [c. '21] Chic., T. S. Denison & Co., 623 S. Wabash Ave. \$1.25.

Partial contents: A black blue-grass widow; Betty at the baseball game; The newly-weds; How to get married; A cullud lady at the telephone; The Hallowe'en witch; Free years old.

Harrington, George W.

The corden by the sea: and other poems.

The garden by the sea; and other poems. 9+98 p. D [c. '21] Bost., Cornhill \$1.50 n. Hayes, Augustus W.

Rural community organization. 10+128 p. fold. map D c. '21 Chic., Univ. of Chicago

Press \$1.50 n.
Partial contents: The need of a rural policy; The trade area; The consolidated school district; Organization of forces and methods of organization within the local unit.

Herbert, Alan Patrick

Little rays of moonshine. 168 p. il. D c. '21 N. Y., Knopf \$2 n.
Partial contents: Wrong numbers; Reading without tears; About bathrooms; A criminal type; Little bits of London.

Hergesheimer, Joseph Cytherea. 371 p. D c. N. Y., Knopf \$2.50. n.

A love story of today. Higginson, Thomas Wentworth

Letters and journals of Thomas Went-

Thacher Higginson, 1846-1906; ed. by Mary Thacher Higginson, 358 p. front. (por.) O c. '21 Bost., Houghton Mifflin \$4 n.

An autobiography. in which Col. Higginson describes his Civil War experiences, his travels at home and abroad, his life at Newport in the sixties, and his relations with literary folk of his time

Hoadley, George Arthur

Essentials of physics; rev. edition. col. front., charts, tabs., diagrs. D [c. '21] N. Y., American Book Co. \$1.60 n.

Gilmore, Charles Whitney
The fauna of the Arundel formation of Maryland.
various paging pls. O (No. 2389; from the Proceedings of the U. S. Nat. Museum, v. 59) '21
Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.
Grinnell, Joseph
Two new rodents [genera thomomys and marmota] from the eastern border of California; [with a short bibliography]. various paging il. O (Univ. of Cal. pub. in zoology; v. 21, no. 6) '21 Berkeley, Cal., Univ. of California Press pap. 15 c.

Holleman, Arnold Frederick, and Cooper. Hermon Charles

A text-book of inorganic chemistry; issued in English; 16th English ed., rev.; [with a table of international atomic weights, 1920: 1 p.] 8+527 p. col. front. il. diagrs. (part. fold.) O'21 N. Y., John Wiley & Sons, Inc., 432 4th Ave. \$3.50 n.

Hungerford, Ethelbert Arthur

How to get on two pay-rolls; a manual of personal and family finances; with an itemized expense blank for every month in the year. 25 p. forms, tabs. O [c. '21] Indianapolis, Ind., Bobbs-Merrill Co., 18 University Sq. \$1 n.
Incorrectly attributed to Edward A. Hungerford in the issue of Nov. 26th, 1921.

Hunting, Harold Bruce

Hebrew life and times; [with a short bibliography.] 188 p. il., pls. D The Abingdon religious education texts; week-day school ser. [c. '21] N. Y. & Cin., Abingdon Press \$1.25 n.

Partial contents: Desert pilgrims; Village life in Canaan; The nation under David and Solomon; The wars of kings and the people's sorrows; A revised law of Moses; Jewish hopes made greater by Jesus.

Jeffery, Walter Henry

Deep well drilling; the principles and practices of deep well drilling, and a hand-book of useful information for the well driller. 531 p. il., fold. pls., fold. diagrs. O c. '21 Toledo, O., W. H. Jeffery Co. \$5 n.

Keeler, Ralph Welles, and Dean, George B. A calendar of prayer for 1922; pub. under the auspices of the Dept. of Evangelism of the Board of home missions and Church extension of the Methodist Episcopal church. 111 p. (1½ p. bibl.) D [c. '21] N. Y. & Cin., The Methodist Book Concern pap. 25c. n. Kershaw, N.

Stories and ballads of the far past; tr. from the Norse [Icelandic and Faroese]; with introd. and notes. 6+256 p. music D'21 N. Y., Macmillan \$3 n.

The contents are divided into two parts Sagas and

Ballads.

Leechman, J. D., and Harrington, Mark Ray-

String records of the Northwest. 64 p. front, pls. S (Indian notes and monographs; a ser. of pub. relating to the American aborigines) '21 N. Y., Museum of the American Indian, Heye Foundation, 155th St. & Audubon Ave. apply.

Le Moyne, Louis Valcoulon

Country residences in Europe and America; 2nd ed. with additional material. 8+551 p. il., pls., col. pls. F '21 N. Y., Putnam

\$15 n.
The first edition was published in 1908 by Doubleday, Page & Co.

Lindeman, Eduard Christian

The community; an introd, to the study of community leadership and organization. 222

p. D c. '21 N. Y., Association Press, 347 Madison Ave. \$1.75 n.

Partial contents. The social nature of man; Community institutions and their functions; Types of communities; The process of community action; Christianity and community leadership.

McCoy, William M.

The valley of the sun. 308 p. front. D [c. '21] N. Y., Fly \$1.75 n.
A romance of the reclaiming of Death Valley.

Malter, Henry

Saadia Gaon, his life and works. O (The Morris Loeb ser.) c. '21 Phil., The Jewish Pub. Society of America, 1201 North

Broad St. \$3.50 n.

The life of the founder of Jewish science, together with a history of the 9th and 10th centuries in Egypt, Palestine and Babylon. This is the first book of the Morris Loeb Foundation.

Marvin, Dwight Edwards

Fireside prayers. 68 p. D c. '21 Summit, N. J., [Author], 55 Fernwood Rd. pap. 75 c.

Prayers for daily use.

Sunset thoughts [verse]. 54 p. D c. '21 Summit, N. J., [Author] pap. 75 c. \$1.50.

Mencken, Henry Louis

The American language; an inquiry into the development of English in the United States; 2nd ed. rev. and enlarged. 17+492 p. (301/4 p. bibl.) O '21 c. '19-'21 N. Y., Knopf \$6 n.

A treatise on the American dialect of English.

Meredith, William V.

Pageantry and dramatics in religious education; [introd. by Norman E. Richardson.] 212 p. front., pls. O (The Abingdon religious education texts; Community training school ser.) [c. '21] N. Y. & Cin., The school ser.) [c. '21] N. Y. & Cin., The Abingdon Press \$1.25 n.
Partial contents: Drama the handmaid of religion.

Play in education; What is meant by educational dramatics; Types of dramatic productions; Where to use educatoinal dramatics; The values of educational dramatics. There are also bibliographical

footnotes.

How paper is made; essential steps in the manufacture of paper from the time it is a raw product until the finished stock reaches the warehouses of the paper merchant, are herein described. 31 p. front. pls. il. O [c. '21] Kalamazoo, Mich., Bermingham & Prosser Co. pap.

Hunt, Caroline Louisa

A week's food for an average family. 27 p. il.
pls. O (U. S. Dept. of Agriculture; Farmer's bull.
1228) '21 Wash., D. C., Gov. Pr. Off., Supt. of

pls. O (U. S. Dept. of Agriculture, Launce 1228) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Kennedy, Clarence Hamilton
Some interesting dragon-fly naiads from Texas. various paging pls. O (No. 2390; from the Proceedings of the U. S. Nat. Museum, v. 59) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Mallech, John Russell
Forest insects in Illinois; 1, The subfamily ochthiphilinae; diptera, family agromyzidae. various paging pls. O (Division of the Natural history survey; v. 13, Bull. article 14) '21 Urbana, Ill., State of Illinois Dept. of Registration and Education pap.

Merriam, John C., and Stock, Chester

Notes on peccary remains from Rancho La Brea; Note on an hipparion tooth from the Siestan de-posits of the Berkeley Hills, California, by Chester Stock. various paging il. pls. O (Univ. of Cal. pub.; Bull. of the Dept. of geological sciences; v. 13, nos. 2 and 3) '21 Berkeley, Cal., Univ. of California Press pap. 20 c.

Methodist (The) year book, 1922; Oliver S. Baketel, editor. 40+316 p. il. pors. tabs. diagrs. charts D N. Y. & Cin., The Methodist Book Concern, 150-5th Ave. pap. 50 c.

Miller, William Emer

Miller's Mind training for children; a practical training for successful living; educational games that train the senses; 3 v. III; 127; 110 p. diagrs. S [c. '20-'21] Los Angeles, Cal., Vaughan Pub. Co., 316 W. 2nd

St. bds. \$5 set.

Training children to think and to remember thru games and exercises in visualization.

Monteith, Mary E.

The fringe of immortality. 15+204 p. D
'21 N. Y., Dutton \$2.50 n.
An account of the author's own psychic experi-

Moon, Truman Jesse

Biology for beginners. 10+558 p. front. (por.), il., diagrs. D [c. '21] N. Y., H. Holt & Co.. 19 W. 44th St. \$1.60 n.

[Morgan, Ruth]

Your own path; second series. 105 p. D [c. '21] Bost., The Christopher Pub. House

A collection of mystic messages, received thru automatic writing.

Muller, Richard

Hydroelectrical engineering; a book for hydraulic and electrical engineers, students and others interested in the development of hydroelectric powers systems. 431 p. il., pl., tabs. diagrs. O '21 N. Y., G. E. Stechert & Co. 151 W. 25th St. bds. \$6 n.

Murdock, Charles A.

Horacio Stebbins; his ministry and his personality. 269 p. front. O c. '21 Bost., Houghton Mifflin \$2 n.

A biography of the pastor of the Unitarian Church in San Francisco, and who had much to do with the development of the California State University.

Nathan, George Jean

The critic and the drama. 152 p. O c.

N. Y., Knopf \$1.75 n.

Partial contents: Aesthetic jurisprudence; Drama as an art: The place of acting; Dramatic criticism in America.

National Catholic Welfare Council. Bureau of Education.

Directory of Catholic colleges and schools; compiled by Rev. James H. Ryan. 980+49 p. O c 21 Wash., D. C., National Catholic Welfare Council; Bu. of Education, 1312 Massachusetts Ave. \$3.50.

A statistical survey of Catholic education in the United States. There are also lists of summer schools and camps.

New York nufold road guide; improved highways, main connecting roads, mileage, city maps and routings; 1922 ed.; [including hotel and garage directory.] 32 p. maps (part fold.) nar. O ['21] Rochester, N. Y., United States Survey Co. pap. 75 c.

There are also similar publications for New Jersey, Pennsylvania, Northern and Southern New Forderd

sey, Per England.

Peabody, Francis Greenwood

Sundays in college chapels since the war; sermons and addresses. 9+222 p. S (The college chapel ser.) c. '21 Bost., Houghton

Mifflin \$1.75 n.

An interpretation for young men and women, of the motives and aims of the spiritual life in the light of present-day conditions.

Potter, Milton Chase, and others.

Oral and written English; complete book; Three-bk. edition. 418+34 p. col. front., il. D [c. '21] Bost., Ginn \$1 n.

A laboratory manual in the art of speaking and writing correct English.

Oral and written English; intermediate

book; Three-bk. edition. 270+23 p. col. front., pls. (part. col.) D [c. '21] Bost., Ginn & Co., 15 Ashburton Pl. 76 c. n. Intended for use in Grades 5 and 6.

Presbyterian handbook, 1922; containing facts respecting the history, statistics, and work of the Presbyterian church in the U. S. A.; together with the Weekly meeting topics; ed. by Henry Barraclough. 96 p. il., tabs. T Phil., Presbyterian Bd. of Publicatoin and Sabbath School Work, Witherspoon Bldg.

Protestant Episcopal Church

Proposed amendments to the text of the Psalter; prepared by the Committee on the Psalter text of the Prayer book commission to be presented to the convention in 1922. [U. S. A.] 7+45 p. D c. '21 N. Y., Macmillan bds. 75 c. n.

Pycraft, William Plane

The sea-shore; with col., front., numerous other il. and two maps. 4+156 p. (1 p. bibl.) D (The nature lover's ser.) '20 N. Y., Macmillan \$1.75 n.
Marine biology for the general reader.

Ralph, Joseph

How to psycho-analyze yourself; theory and practice of remoulding the personality

by the analytic method. 318 p. O c. 21 Long Beach, Cal., [Author], P. O. Box 639 \$5.
Partial contents: How thoughts are made; Mental exploration; Putting a dream in cold storage; A message from the unconscious; Decoding messages from the unconscious; Killing the roots of a habit; The psychology of disturbing dreams; Building a new mind to order.

Merrill, William Augustus

Notes on the silvae of statius; bk. 5. various
paging O (Univ. of Cal. pub. in classical philology; v. 5, no. 10) Berkeley, Cal., Univ. of California Press pap. 35 c.

New York. The Borough of Bronx
The Bronx; New York city's fastest growing
borough; [a guide-book.] 40 p. D c. '21 N. Y., The
Bronx Board of Trade, 3rd Ave. & 137th St. pap. gratis

Reeve, J. Stanley

Radnor reminiscences; a foxhunting journal; with an introd. by Benjamin Chew; il. with photographs and silhouettes by the author. 14+204 p. front., pls. O c. 21 Bost., Houghton Mifflin bds. \$3 n.

An account of the sport shown by the Radnor Hounds, and other packs in Pennsylvania since 1912, with many personal sketches.

Remick, Grace May
The Sheldon six—Rose; il. by Isabel M.
Caley. 367 p. front. D (The Sheldon six ser.) c. '21 Phil., Penn. Co., 925 Filbert St.

A story of the "Sheldon Six" who moved to the country owing to their father's impaired health. For girls from 12 to 14.

The book of life; senior department of Wartburg lesson helps; v. 1; 2nd ed.; [studies in the Old Testament] 15+318 p. il. maps D '21 Chic., Wartburg Pub. House, 2018 Calumet Ave.

Riley, James Whitcomb

Riley songs of friendship; il. by Will Vawter. 17+184 p. front., il., pls. O [c. '21] Indianapolis, Ind., Bobbs-Merrill \$2 n.

Robertson, William George Aitchison

Medical conduct and practice; a guide to e ethics of medicine. 6+168 p. D (Black's the ethics of medicine. 6+168 p. D (Black's medical ser.) '21 N. Y., Macmillan \$2.25 n. Partial contents: Ethics as a branch of philosophy; Before commencing practice; Success in practice; On keeping abreast of scientific study; Etiquette of the sick-room; Lunacy in relation to law; Medical secrecy.

Roget, S. R., ed.

Travel in the two last centuries of three generations. 254 p. front. (pors.), pls., facsms., pors. O '21 N. Y., Appleton \$4 n. Records of trips made to Switzerland, Paris, London and on the Continent from 179 until 1872, ending with France after the Franco-Prussian war.

Roscoe, John

Twenty-five years in East Africa. 16+288 front. pors. pls. fold. map O '21 N. Y.,

Macmillan \$8 n.
An account of life and travel in East Africa in the early days of European settlement, with some facts relating to Central Africa.

Russell, John

Where the pavement ends. 7+319 p. D

'21 N. Y., Knopf \$2.50 n.

Published in 1919 under title "The Red Mark, and Other Stories."

St. Gertrude

The love of the Sacred Heart. 223 p. D '21 N. Y., Benziger Bros. \$2 n.

Saintsbury, George

Notes on a cellar-book; [a series of essays on wines and liquors; with preliminary and note to 3rd ed.] 31+227 p. O '21 N. Y., Macmillan \$10 n.

Saville, Marshall Howard

A golden breastplate from Cuzco, Peru. 6p. col. front., fold. il. S (Indian notes and monographs; a ser. of pub. relating to the American aborigines) 21 N. Y., Museum of the American Indian, Heye Foundation apply.

Schnittkind, Henry Thomas, ed.

The poets of the future; a college anthology for 1920-1921. 220 p. D [c. '21] Bost., The Stratford Co., 12 Pearl St. \$2.25 n. A collection of 125 poems representing 68 colleges in America.

Scudder, Robert Author

My experiences in the world war. 143 p. front. (por.) pors. O [c .'21] Dover, N. J., [Author], 57 First St. bds. \$2

A personal narrative of a member of the 5th Division, A. E. F.

Seligman, Edwin Robert Anderson

Essays in taxation; oth ed.; completely rev. and enlarged; [with 234 p. bibl. of the General property tax and bibl. footnotes on Taxation of corporations.] 11+806 p. O '21 c. '95-'21 N. Y., Macmillan \$4 n.

The shifting and incidence of taxation; 4th

ed. revised. 13+431 p. (2934 p. bibl.) O c. '21 c. '99-'21 N. Y., Lemcke & Buechner \$3.75 n.

Seton, E.

Sundays in the garden of Easter. 165 p. T '21 N. Y., Benziger Bros \$1.25 n. Shakespeare, William

The merchant of Venice; ed. by S. E. Malt-

The merchant of Venice; ed. by S. E. Maltby; [with An acting appendix.] 175 p. front. il. S (The kings' treasuries of literature) [n. d.] N. Y., Dutton 70 c. n.
Shakespeare's Henry V; ed. by F. W. Tickner; [with An acting appendix] 222 p. front. (por.) S (The kings' treasuries of literature) [n. d.] N. Y., Dutton 70 c. n.
Shakespeare's Twelfth night; or, What you will; ed. by Richard Wilson; [with An acting appendix.] 127 p. front. S (The kings' treasuries of literature) [n. d.] N. Y., Dutton

uries of literature) [n. d.] N. Y., Dutton 70 c. n.

Richardson, Robert Barle

The small bottom and shore fauna of the middle and lower Illinois River and its connecting lakes, Chillicothe to Grafton; its valuation; its sources of food supply; and its relation to the fishery, various paging (1 p. bibl.) tabs. fold. chart, fold. map O (Division of the Natural history survey; v. 13, Bull. article 15) '21 Urbana, Ill., State of Illinois Dept. of Registration and Education pap. Ryan, Daniel Joseph

Historic failures in applied socialism; foreword by Malcolm Jennings; 5th ed. 47 p. O [c. '20] Columbus, O., The Sears & Simpson Co., 118 Spring St. pap. 18 c.

Sampson, Homer C.

An ecological survey of the prairie vegetation of Illinois. various paging (2 p. bibl.) tabs. pls. O (Division of the Natural history survey; v. 13; Bull.

article 16) '21 Urbana, Ill., State of Illinois Dept.

of Registration and Education pap.

Shoomaker, Henry Wharton

The black bear of Pennsylvania; ursus Americanus; with chapters by John C. French. 11+02 p. ii. D [c. '21] Phil., Newman F. McGirr, 39 South 19th St. pap. \$2

Shannon, Earl V.

Shannon, Rail V.

Crystallographic study of the datolite from Westfield, Massachusetts. various paging il. diagrs. pls. charts (part fold.) tabs. O (No. 2385; from the Proceedings of the U. S. Nat. Museum, v. 59) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. Ludwigites from Idaho and Korea. various paging tabs. O (No. 2395; from the Proceedings of the U. S. Nat. Museum, v. 59) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Simmons, Daniel Augustus

Practical psychology; 4th ed. 287 p. D c. '21 Jacksonville, Fla., Bolton Pub. Co.

Partial contents: The universal mind; Health and healing; Psycho-analysis; The fountain of youth; Psychology and christianity; Spirit and morality.

Sinclair, Bertrand William

The hidden places; with front. by Marshall Frantz. 318 p. D c. Bost., Little, Brown \$1.90 n.

An after-the-war romance with the scene laid in British Columbia.

Skinner, Alanson Buck

Material culture of the Menomini. 478 p. (21/2 p. bibl.) front., pls., il. S (Indian notes and monographs; a ser. of pub. relating to the American aborigines) '21 N. Y., Museum of the American Indian; Heye Foundation apply.

A study of the life of the Menomoni Indians of Wisconsin including social organization, societies, housing, dress for men and women, food and its preparation, means of transportation, handicraft, archeology and ethnogeography.

Tappan, Eva March

Heroes of progress; stories of successful Americans. 263 p. il., pls. D [c. '21] Bost., Houghton Mifflin \$1.25 n.

Stories for children of twenty-nine men and women Stories for children of twenty-nine men and women who have achieved greatness in American industry, letters and science. Among them are J. J. Audubon, Elias Howe, Cyrus W. Field, Julia Ward Howe, Luther Burbank, Alexander G. Bell, John Wanamaker, Thomas A. Edison, Edwin A. Abbey, General Goethals, and others.

Taylor, William White

The chemistry of colloids and some technical applications; 2nd ed. 6+332 p. tabs., charts., diagrs. D '21 N. Y., Longmans, charts., diagrs. D'21 Green \$3.50 n.

Thornton, Edwin William, ed.

Special sermons for special occasions. 338 p. D [c. '21] Cin., The Standard Pub. Co.

Addresses for Christmas, New Year's, Washington's Birthday, Easter, Mothers', Memorial, Thanksgiving and other special days of the year.

Tilley, Arthur Augustus

Molière 363 p. front. (por.) D'21 N. Y., Macmillan \$4 n.

Partial contents: Life; L'école des femmes and its critics; Comedy and character; Construction, style, and moral teaching; Note on the authorities for Molière's life [4 p.].

Tobin, Bertha Irene

Recitations, drills and plays for children. 116 p. D c. '21 Bost., Walter H. Baker Co., Hamilton Pl. pap. 40 c. For children of the lower and intermediate grades.

Tosdal, Harry R.

Problems in sales management. 15+637 p. (241/4 p. bibl.) tabs., diagrs. O [c. '21] Chic., A. W. Shaw Co., Cass, Huron & Erie Sts.

\$5 n.
Partial contents: The field of sales management;
Sales organization; Sales planning and research;
Financing of sales; Administrative policies affecting sales management.

Twiggs, Elizabeth C.

Unseen resources. 119 p. D [c. '21] Bost., The Christopher Pub. House \$1.50 n.

A religious novel. Walter, L. H.

Directive wireless telegraphy; direction and position finding, etc.; the theory and practice of directive wireless transmission and reception as applied to the signalling and determination of direction and position on ... land, at sea, and in the air; for wireless operators, navigators, pilots, students and others. 11+123 p. (2½ u. bibl.) il. pls. charts tabs. S '21 (Pitman's technical primers) N. Y., Pitman 85 c. n. Wetherald, Ethelwyn

Tree-top mornings [verse]. 9+65 p. D [c. '21] Bost., Cornhill \$1.50 n. White, William Patterson

The rider of Golden bar; with front. by Remington Schuyler. 391 p. D c. Bost., Little, Brown \$1.75 n.

Adventures of a sheriff in driving out cattle rustlers in Wyoming.

Winslow, Belle Hagen

Where man is king. 266 p. D c. '21 Minneapolis, Minn., Augsburg Pub. House \$1.50.
A story of family life, with the plot laid in Norway.

Shurter, Edwin DuBois, and Gulick, Charles Adams,

The suspension of immigration. 47 p. 3½ p. bibl.) front. pors.) O (Bull. 2146) '21 Austin, Tex., Univ. of Texas Univ. pap. 15 c.

Sievers, E. G. Natural-gas gasoline in 1919, various paging tabs. O (Dept. of the Interior; U. S. Geol. Survey) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. Smith, William Christopher Chapter [Mass.], 1720.

Smile, William Christopher
Congregational church in Chatham [Mass.], 17201920; historical address on the 200th anniversary of
the organization of the church. 31 p. il. O '20 Chatham, Mass., [Author] pap. 50 c.

Smithsonian Institution Report of the Secretary of the Smithsonian insti-tution; for the year ending June 30, 1921. 118 p. O (Puh. 2659) '21 Wash., D. C., Gov. Pr. Off.,

tution; for the year ending June 30, 1921. 118 p. O (Puh. 2659) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Stose, George Willis
Barytes and barium products in 1920; mineral resources of the United States, 1920—pt. 2, pub. December 6, 1921. various paging tabs. O (Dept. of the Interior; U. S. Geol. Survey) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Tinsman, John W.

The Youngstown council; [a satire.] 59 p. il. S c. '21 Youngstown, Mo., [Author] pap. 50 c.

Travelers Insurance Company
The home of the travelers; the Travelers insurance company, the Travelers indemnity company, 37 p. front. (por.) pls. D [c. '21] Hartford, Conn., The Travelers Insurance Co., 700 Main St. pap. gratis
Turpin, Harold Worthington
The carbon dioxide of the soil air, various paging

The carbon dioxide of the soil air. various paging (2½ p. bibl.) diagrs. charts tabs. pls. O (Memoir no. 32; Agricultural experiment station) '20 Ithaca, N. Y., Cornell Univ. pap.
Wester, Peter Johnson
Plant propagation and famile university in the content of t

Wester, Peter Johnson
Plant propagation and fruit culture in the tropics; and rev. ed. 134 p. il. pls. O ((Bull. no. 32) '20 Manila, P. I., Bureau of Agriculture pap. 80 c.
Wetmore, Alexander
A study of the body temperature of birds. 52 p. (1½ p. bibl.) tabs. O (Smithsonian miscellaneous collections, v. 72, no. 12; pub. 2658) Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.
Words for the spelling and plain writing contest of the University interscholastic league. 16 p. O (Univ. of Tex. bull., no. 2137, June 15, 1921). Austin, Tex., Univ. of Texas pap. gratis

Rare Books Autographs and Prints

TCHINGS of New York by C. F. Mielatz are on view at the Brown Robertson Galleries and will be followed next month by the etchings of a group of American artists.

Hodgson & Company of London have recently been instrumental in bringing to light a hitherto unrecorded copy of the first edition of Caxton's "Chronicles of England," 1480.

Thomas J. Holmes of Cleveland, who has been engaged for several years in compiling a bibliography of the writings of Cotton Mather, the New England divine, has nearly completed his task.

Dickens first editions have been bringing good prices in London. A copy of "Pickwick," in parts, brought £610; "A Tale of Two Cities," in parts, £80; and the "Sketches of Boz," 3 vols., original cloth, £76.

Historical records of cathedrals and cities of France made between October, 1918, and March, 1919, by D. Putnam Brinley are on view at the Montross Galleries. The drawings were made on the spot in one sitting and record conditions now being altered.

A collection of early aquatints is now on exhibition at the New York Public Library. Invented in 1768, the acquatint was popular, especially as a medium for illustration, for nearly a century. The selections bring out the beauty of the work done during the height of its popularity very effectively.

A collection of books of modern authors, mainly first editions, together with original manuscripts of the late Edgar Saltus and other important books and autographs from various consignments will be sold at the Anderson Galleries January 18. The collections of Conrad, Hardy, Masefield, Swinburne and Wilde are especially noteworthy. There are several manuscripts of Walt Whitman of very great interest that collectors of the Good Grey Poet cannot afford to overlook.

The New York Public Library Bulletin notes the accession of a file of the scarce Columbian Mirror and Alexandrian Gazette, published at Alexandria, Va., covering the last four months of Washington's administration. Another acquisition is the Duplessis portrait of Benjamin Franklin, presented by Franklin to Louis de Veilland, mayor of Passy, which passed into the hands of M. de 'Senarmont, from whom it was secured by John Bigelow who gave it to the library.

A collection of missals, codexes and ancient books belonging to the late Emperor Franz-Josef of Austria-Hungary and said to number upwards of 10,000 items, has been added to the Vatican Library for the use of students of all nations. The collection was the property of a Roman nobleman who donated it to the Jesuits on condition that if the order was suppressed it should be placed in the care of the Emperor who thus became the owner in 1873.

The fine collection of cookery books gathered by Blanche DuPuy, together with many rarities in all classes of literature from various consignors will be sold at the Anderson Galleries January 18. The rarer items include a magnificent copy of the original folio edition of Audubon's "Birds of America" and also of the "Quadrupeds;" a number of Kate Greenaway items including presentation copies and original drawings; Milton's "Paradise Lost," first edition with the 1667 title; William Pitt's copy of the Third Folio of Shakespeare; a remarkable autograph letter of Edgar Allan Poe and many other lots not less extraordinary.

On January 26 and 27 an unusual aggregation of rarities, including twenty-nine consignments large and small, will be sold at the American Art Galleries. The largest and most important of all consignments is a part of the library of Frederick Corder of London which contains some very rare Cruikshank, Rowlandson and Dickens books, many in parts, in the choicest condition and frequently of the utmost rarity. There are also rare association books, first editions of Kipling from the Martindell collection; collected sets of first editions of English and American authors, unpublished manuscripts and colored plate books. It will probably be the most important sale of the season thus far at the American Art Galleries this season.

The famous collection of first editions, association books, autograph letters, manuscripts, and relics of Charles Dickens gathered by the late Dr. R. T. Jupp of London, will be sold at the Anderson Galleries February 1 and 2. The catalog contains 491 lots including some of the greatest importance such as "Pickwick," in parts, with rare points; Dickens "Memoranda Book" containing ideas for books written and unwritten; the manuscript account of the death of Grip the raven; upwards of one hundred autograph letters, some of great personal and literary interest, and a number of personal relics among them Dickens' wedding gift to his bride, the writing case he used in America, etc., all duly authenticated by Georgiana Hogarth.

The New York Evening Post sums up the menace of the Fordney Tariff schedule on books as follows: "The amount of the general duty would be raised not merely to the old 25 per cent level, but, thanks to the American valuation section, in many instances high beyond it—to 30 or 35 per cent. This increase would wholly disrupt the long-established co-operative arrangement between American and British

publishers to which we owe the possibility of the publication of many scholarly books of limited demand and many series of books upon which British and American authors have collaborated. It would thus injure no fewer than 175,000,000 English-reading people thruout the world.

"It is a remarkable feature of the present state of the book market," says the Bookman's Journal of London, "that there has been so keen a demand for the writings of moderns, in particular, perhaps, George Moore, W. B. Yeats, Max Beerbohm, John Masefield and Walter de la Mare, the latter a writer of peculiar charm and delicacy, whose accession to the ranks of collected authors has been too long delayed. Tho the enthusiasm of collectors of such first editions is not a whit less than their brethren of ampler means who indulge in Caxtons and First Folios the field is nevertheless open to a much larger circle, and certainly affords a relative interest."

France has preparations well in hand for the commemoration this year of the tercentenary of the birth of Molière which occurs this year. The absence of papers written or signed by him is being discussed anew. As actor, author, and manager he led one of the busiest of lives but it is a mystery what has become of every scrap of his writing. Only three signatures are known to exist, one of these is owned by the Comèdie Française and another is in the National Archives. Fifty years ago a receipt of six lines signed "Molière" dated 1656 was brought to light and a few years later another receipt of four lines was discovered, but both documents were pronounced forgeries by experts. There has been many theories and an incredible amount of searching but without result.

The January number of the Bookman's Journal and Print Collector is at hand and in text and illustration is quite equal to the pre-ceding three issues in its new form. The first article is an interesting discussion of the question, "Should Translations Improve upon their Authors?" by Arthur Symons; "The Etchings and Dry-Points of William P. Robins," with illustrations, is the subject of an illuminating article by Malcolm C. Salamon; the rarity of "The First School Prizes," with illustrations, by A. W. Pollard, of the British Museum will especially interest collectors; "With Queen Elizabeth to Westminster," with illustrations, by W. Jaggard, is alive with historical interest. In addition to special articles there are the usual departments, Notes on Prints Old and New," "Book Reviews," "American Notes" by George H. Sargent, "Books in the Sale Rooms,"
"Book Prices," "Catalogues from Bookshops," "Correspondence," and the specially interesting feature "Men and Matters." The collecting of books, autographs and prints has become highly technical. The collector cannot know too much about what is doing; even a little knowledge sometimes saves much money. The need for a periodical of this kind is apparent to every one.

The way to give it its greatest usefulness is to subscribe for it, read it. keep in touch with its editors and encourage them to do their best. Booksellers and collectors should give this matter their attention for it is for their interest that there should be an international periodical of this kind brought to the highest degree of F. M. H. efficiency.

Auction Calendar

Tuesday evening, January 17th, at 8:15 o'clock. The library of the late Albert J. Morgan of Larchmont, N. Y., consisting of splendid sets of American, English and French authors. (Items 185.) The Anderson Galleries, 489 Park Avenue, New York

Wednesday afternoon, January 18th, at 2:30 o'clock.
A collection of books by modern authors, together with original manuscripts of the late Edgar Saltus and other important books and autographs from

with original manuscripts of the late Edgar Saltus and other important books and autographs from various collections. (Items 294.) The Anderson Galleries, 489 Park Avenue, New York City.

Wednesday evening, January 18th, at 8:15 o'clock. The fine collection of cookery books and manuscripts gathered by Blanche Halleck Depuy, together with an exceptional array of rarities in all classes of literature. (Items 266.) The Anderson Galleries, 489 Park Avenue, New York City.

Thursday evening and Friday afternoon and evenings and 2:30 in the afternoon. Novelists and illustrators of the XIXth Century, publications in the original parts, forming a portion of the library of Mr. Frederick Corder of London, finely bound sets of first editions from the private library of Mr. David G. Joyce of Chicago, unique Kipling items collected by Captain E. W. Martindell of Ashford, England, Association items of superlative interest, unpublished manuscripts and colored plate books, together with a collection of postage stamps from Mr. G. F. Hammond of Rocky River, Ohio. (Items 795.) The American Art Association, Madison Square South, New York City.

Saturday, January 26th, at 12 o'clock noon. Rare Americana, an extraordinary collection, including many items relating to the West, and some autographs. (No. 133; Items 307.) The Heartman Auction Co., Raritan Bldg., Perth Amboy, N. J.

LUZAC & CO. 46 GT. RUSSELL ST.

DEALERS IN ORIENTAL BOOKS

Write for our Catalogue, stating subject. Catalogues available—Egypt, India, China, Sanskrit, Arabic, Persian, etc.

Libraries bought. Paintings and Mss. Indian and Persian

ANTIQUES

A new Magazine for Collectors and Amateurs.

> Single Copy, 50c. Yearly Subscription, \$4.00

For Sale on Newsstands or Direct from Publishers

683 Atlantic Ave., Boston, Mass.

Issued Every Saturday

The Bublishers' Weekly

62 West 45th St., New York

THE AMERICAN BOOK TRADE JOURNAL

Subscription Rates
In Zones 1, 2, 3, 4, and 5\$6.00
In Zones 6, 7, and 8 6.50
To Conada 6.50
To Foreign Countries 7.00
Single copies, 15 cents. Educational Number, in leatherette, \$1.00; Christmas Bookshelf, 25 cents.

Advertising Rates	•
Front Section (full pages only)	. \$60. 00
Back Section—	•
One page\$50.00 Half page In-	\$30.00
Quarter page 15.00 Eighth page,	
The above rates are unspecified position	
Higher rates for Summer Reading,	Educational
Number and the Christmas Bookshelf.	

The Weekly Book Exchange

Books Wanted and for sale

Under these headings subscribers are charged 15c a line (no charge for address); non-subscribers 20c a line, address extra. Bills for this service will be rendered monthly. Objectionable books are excluded as far as they are noted.

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The Weekly is not responsible for errors. Parties with whom there is no account must pay in advance.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the Werkly does not furnish a quarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit. extending credit.

BOOKS WANTED

Allan, care Publishers' Weekly

Among the Humorists and After Dinner Speakers, 2 vols., Collier & Son.

American Baptist Publication Society, 1107 McGee St., Kansas City, Mo.

St., Kansas City, Mo.

The Way of Salvation, Finnie, second-hand.
Tyrrell, Latin Poetry.
Fowler, Gathering of the Clans.
Washington, Man Farthest Down.
Crawley, Mystic Rose.
Seligman, Economic Interpretation of History.
Hadley, Relation Between Freedom and Responsibility in the Evolution of Democratic Government.
Cole, Unemployment and Industrial Maintenance.
Rose, Development of European Nations.
Symonds, Short History of the Renaissance.
Franks, Sergeant.
Oriller, Man An Adaptive Mechanism.
Galton, Inquiries into Human Faculty and Its Development.

velopment.

Mann, Life and Works of Horace Mann, 2 copies. Adamson, Guide to History of Education, 3 copies. Chicago Group Intelligence Tests.

W. H. Andre, 607 Kittredge Bidg., Denver, Colo.

Pepy's Diary, edited by Wheatley. Froissarts Chronicles, Translated by Lord Berners. Illustrated edition by Johns.

Aries Book Shop, 116 Delaware Ave., Buffalo, N. Y. Travels in England, Le Gallienne.

Wm. M. Bains, 1213 Market St., Philadelphia, Pa.

Auction Prices Current American Catalogue, complete set or vols.
Ouida, Pascarel.
Moulton's Library of Literary Criticism.
Bailey's Cyclopedia of Agriculture, 4 vols.
Sturgess, Draught, pub. Anners, Phila.

Wm. Ballantyne & Sons, 1409 F Street N. W., Washington, D. C. American Stud Book, volumes 5, 6, 8, 9 and 10.

American Stud Book, volumes 5, 6, 8, 9 and 10.

N. J. Bartlett & Co., 37 Cornhill, Beston
Fishing, in Roosevelt's Naturalist's Library.
Capt. Brand of the Centipede.
Theory of Pure Design, Ross.
Augustus St. Gaudeus, Cortissoz.
Human Personality and its Survival of Bodily
Death, Myers, 2 vols., Longmans, 1915.
The Initiate, Geo. Rutledge & Sons.
The Great Psychological Crime.
Harmonic Series, volume 1.

C. P. Bensinger Cable Code Book Co., 19 Whitehall St., New York

Universal Lumber, A B C 5th Code. Shepperson Cotton, Samper's Code. Western Union, Lieber's, 5-letter Codes. Any American-Foreign Language Code.

Book Exchange and Art Shop, 1109 Capitel Ave., Houston, Texas Business Cycles, Wesley C. Mitchell, pub. Univ.

Cal. Press.
Texas and Texans, by Foot, vol. 1 or sets.
Santa Fe Expedition, Kendall, vol. 1 or sets.
Texas Items.
Art of Love.

The Book Shelf, 112 Garfield Pl. W., Cincinnati, O. Art of Blending and Compounding Liquors and Wines, Joseph Fleischmann.

The Book Shop of the Glass Block Store, Duluth, Minn.

Allen the Hunter, Haggard. Lady of the Heavens, Haggard.

Brandt & Kirkpatrick, 101 Park Ave., New York The Red Mirage, I. A. R. Wylie.

Brentane's, Fifth Ave. and 27th St., New York

Brentane's, Fifth Ave. and 7th St., New Yerk
Guy Lowell's Italian Villas and Farm Houses,
vol. 1.
J. A. Symonds, Greek Poets, first English ed.
Walter Pater, Edition de Luxe.
Hudson Taylor in Early Years, the Growth of a
Soul, Howard Taylor.
New Word, Allan Upward.
Polynesian Research, Wm. Ellis or Mills.
Industrial Mexico, P. Harvey Middleton.
The Nautical Lays of a Landsman, Irwin.
Herford's Natural History in Rhyme.
Puzrles Old and New, Prof. Hoffman.
Life of Bryon, E. C. Mayne.
Influence of Wealth on Imperial Rome, Davis.
Fore and Aft, Chatterton.
Ira Remsen, the University Movement.
Educational Reform, W. Eliot.
State Socialism in New Zealand, A. Wallace.
Memoir, Nottingham Journal, Fellsen.
History of Frame Work Knitters, Henson.
Sermon in a Hospital, W. Bassi.
Origin and Significance of the Great Pyramid.
Letters on College Government, 1854, F. A. P. Barnard.
University Education. 1868, F. A. P. Barnard.

University Education, 1858, F. A. P. Barna University Education, 1851, H. P. Tappan. Monasteries of the Levant, Curzon.

Brentano's-Continued

Palgrave's Arabia. Lace and Its History, Goldenberg. Ames on Forgery.
Questioned Document, Osborne.
A Compilation of Sermons and Editorials which were written by the Father or Norman Hapgood, pub. in N. Y. Herald, 25 years ago.
History of the Standard Oil Company, Tarbell.
The City That Never Was Reached, J. T. Stocking. Book on Tapestries, Leland Hunter.
By the Waters of Egypt, Lorimer.
The Book of the Tarpon, A. W. Dimock.
Business Cycles, Mitchell, 2 copies.
Science and Learning in France, Wigmore, paper ed.
Transcendental Magic, Levi. Ames on Forgery. Transcendental Magic, Levi.

Anamolies and Curiosities of Medicine, Dr. Gould

Anamolies and Curiosities of Medicine, I & Pyle.

And Afterwards, Mrs. H. E. Gorst.
This Our Sister, Mrs. H. E. Gorst.
The Thief on the Cross, Mrs. H. E. Gorst.
The Soul of Milly, Mrs. H. E. Gorst.
The Light, Mrs. H. E. Gorst.
Wierd Tales, trans. in English, Hoffman.
Bible in India.

The Brick Row Book Shop, Inc., 19 East 47th St., New York City

Books on Ree Keeping.
Bee Keeping, Chesire, 2 vols.
Bee Keeping, Phillips.
Dr. Johnson and Fanny Burney, Tinker.
Anecdotes of Dr. Johnson, first ed.
Sister St. Sulpice, Valdes.
96 His Leave, McKenna.

Bridgman's Book Shop, 108 Main St., Northampton,

Chief Contemporary Dramatists, first Dickinson's Dickinson's Chief Contemporary Dramatists, first and znd Series, second-hand.

Set of Harvard Classics.

Labratory Text-book of Botany, Mason B. Thomas, Wabash College.

Verba Christi, Temple Classics.

Memoir of Rupert Brooke, Marsh.

Foster Brown Co., Ltd., 472 St. Catherine St., Monireal, Canada

Monfreal, Canada

Set Marryat, cheap.

Let Not Man Put Asunder, Basil King.
Set of the Works of Disraeli, well bound.
Second-hand set of Parkman.
The Globe Trotter, Hefferman.
Green Carnations, Hichens.
How to Keep Well, W. Evans.
Canadian Manor and Its Seigneurs, Wrong, 2 copies.
Summer and Winter Houses, Henry Glassford Bell.
Book of the Onanamiche, Chambers.
Bush Songs and Oversea Voices, A. Saffroni, Middleton. dleton Principles of Religious Education, Bishop Potter.
Psychic Power in Preaching, Kennards.
The Beginnings of New England, John Fiske, cloth,
volume a of the 8 vol. set of History of the American Colonies. tean Colonies.
The Country Town, W. L. Anderson.
Anthony and Cleopatra, Weigall.
Ruined Abbeys of Great Britain, Cram.
Authentic History of the United States Steel Corporation, Arundel Cotten.
Birds of the Bible, Gene Stratton-Porter.
Course on Salesmanship, Stanley R. Kreb.
Memoirs of Napoleon, Bourriene.
Les Origines de la Civilisation Moderne, Godfroi Rurth Kurth. The Universities of Europe in the Middle Ages, 2 vols., Rashdall.
History of English Literature, 1780-1830, Elton, first
English edition.

Frank C. Brown, 44 Bromfield St., Boston, Mass. Alcotts as I Knew Them, Gowing, Clark.
Roses, Their Cultivation, Saxton.
How to Make Money and How to Keep It, Davies, Geography in Rhyme.
Animals of Aesop. Illus. by Mora, Estes.
Sam Lovel's Camps, Robinson.
African Foot Prints, Edward Stewart White.
Herman Melville, Anything by.

Burrows Bros. Co., 633 Euclid Ave., Cleveland, O. Library of Best World's Literature.

Campion & Co., 1313 Wainut St., Philadelphia, Pa. Niebelimgen Lied, Ill. by Rackham. London in the 19th Century, Besant, pub. by Adam and Charles Black.

Gerard Carter, 12 South Broadway, St. Louis, Mo. Imaginary Conversations, Landor,

C. N. Caspar Co., 454 East Water, Milwankee, Wis. Eddy, Science and Health, any old ed., cheap, 6 copies.

Geo. M. Chandler, 75 E. Van Buren St., Chicago, Ill. St. Nicholas, clo. bound vols. for 1918, 1919, 2 vols.,

St. Nicholas, clo. bound vols. for 1918, 1919, 2 vols., cach year.
Cooke, Clutch of Circumstance.
Ford, Simeon, A Few Remarks.
Roberts, The Flying Cloud.
Bullen, The Sea Waif.
Drake, Salvaging of the Direlict.
Noble, The Grain Carriers.
B. L. T. Links of Ancient Rome.
D'Annunzio, The Sea Surgeon.
Amundsen, The South Pole, 2 vols., 8vo.
Miall, L. C., History of Biology.
Mencken, The Artist.
Mencken, Little Book in C. Major.
Mencken, A Book of Calumny.
Suetonius, Lives of the Caesars, Tudor Trans.
Schurz, Abraham Lincoln, Limited ed. H. M. & Co.
Savallo, House of the Lost Court.
Saunders, Indians of the Terraced Houses.
Santayana, Sonnets and Other Verses.
Roosevelt, Winning of the West, first ed., vols. 3-4.
Poems You Ought to Know, ed. by Peattie.
Perkins, French Cathedrals and Chateaus, 2 vols. Perkins, French Cathedrals and Chateaus, 2

The Arthur H. Clark Co., 4027 Prospect Ave., Cleve-land, Ohio

Nation, Weekly Jl. of Politics, etc., complete set. Farmer's Cabinet and Amer. Herd-Book, vol. 6, 13 to end.

Levi, Mysteries of Magic. Annals of Propagation of Faith, 1838 to end (Eng. edn.)

Walton and Cotton Angler, John Wiley, N. Y., 1848. Cushman, Hist. of Choctaw Indians, 1899. Barber, Hist. and Antiquities of New Haven, Conn.,

Brandes, Main Currents of 19th Century Lit., vols.

Mencken, Ventures Into Verse.
Ibsen, Doll's House, Intro. by Mencken.
Nietzsche, Dawn of Day, ed. by Dr. Levy.
Wilde Plays, Cosmopolitan Liby.
Harris, Frank, Balzac; Gravitation; Love in Youth;
Great Days; Yellow Ticket; Shakespeare and His

Fithian, Jls. and Letters, ed. by Williams. Clodd, Story of Primitive Man. Harrison, Ancestry of, by Keith. Torrey Botanical Club Bull., any odd nos.

The John Clark Co., 1486 West 25th St., Cleveland, O.

Aldrich, History of Eric Co., Ohio. Lincoln, Any books or pamphlets relating to. Please quote any and all items you can offer at reason-able prices, as at present the field is very broad, able prices, as at present the field is very broad, and even the more or less common items can be usd, as we have recently begun the formation of a Lincoln collection for one of our customers. Military Costume of Turkey, 1918.

Morley, Christopher D., First editions of Parnassus on Wheels, 1917, Shandygaff, 1918; Mince Pie, 1919; Travels in Philadelphia, 1920.

Magazine of Western History, Sept., 1888, and Jan., 1880.

1880.
Reed, Bench and Bar of Ohio.
Thomas, Thos. E., Correspondence relating to AntiSlavery Conflict in Ohio.

First additions of any books or pamphlets

Slavery Conflict in Ohio.

Roosevelt, First editions of any books or pamphlets relating to or written by. Please quote any and all items you can offer at reasonable prices, as at present the field is very broad, and even the more or less common items can be used, as we have recently begun the formation of a Roosevelt collection for one of our customers. These must all, however, be first editions.

Columbia University Library, New York City Miles, E. B., Spirit of the Mountains, Potts.

Columbia University Press Book Store, 2960 Broadway, New York City

way, New York City
Young & Young, Theory of Sets of Points.
Jokai, Maurus, Works in English.
The Book of History, Grolier Soc'y.
Osgood, Amer. Colonies in 17th Cent., 3 vols.
Hamlin, Cyrus, My Life and Times, 2 copies.
Lane-Poole, Life of Lord Stratford de Redcliffe.
Bryant, Wm. C., Family Library of Poetry and Song
Memorial edition, 2 vols., leather.
Browning, R., Selections from the Early Poems,
Intr. and Notes by W. H. Griffin.
Gulliver, Metallic Alloys, latest edition, 20 copies.
Montaigne, Works, Unexpurgated ed. in English.
Mitchell, Bussiness Circles.
Lais de Marie de France, ed. Warnke, 1900, 5 copies.
New Testament in Ancient and Modern Greek, ed.
Vamyas.

New Test Vamvas.

Cossitt Library, Memphis, Tenn. Gilley, C. T., Jingles of a Jester.

Denholm & McKay Co., Worcester, Mass. Kirsteen, Mrs. Oliphant.

Dixie Business Book Shop, 140 New York City 140 Greenwich St.,

Allan on Good-Will. Histy. of Currency in U. S., Hepburn.

Doubleday, Page Book Shop, 920 Grand Ave., Kansas City, Mo.

Tyler, Sonnets of Shakespeare. Brandes, Main Currents in Nineteenth Century Literature, 6 vols., Macmillan. Harris, Eve's Second Husband. Harris, Eve's Second Husband.
Wodehouse, Something New.
Schiller, Translation of "The Robbers."
Vance, The Fortune Hunter.
Elliot. The Haunted Pajamas.
Frazier, Wooswa and Others of the Boundary.
Fall of Old Fort Louden.
Inman, Santa Fe Trail.
Morgan, Heredity and Sex.
Duckworth, Prehistoric Man.
Hamerton, Etcher's Handbook.
Andoux, Marie Claire.
Haggard, The Yellow God.
White, Custer's Last Battle.

H. & W. B. Drew Co., Jacksonville, Fla. Rose of Old St. Louis. No. 161 Sunset Series. Adventures of An Old Maid, Belle C. Greene.

E. P. Dutton & Co., 681 Fifth Ave., New York City Adams, C. F., The Constitutional Ethics of Secession. Barber's American Glass.
Bingham, Across Venezuela and Colombia,
Butler, Samuel, Alps and Their Sanctuaries, 1911, Ordinary ed.
Benson, Dodo.
Current History, vol. 6.
Chimney Tops of Old Haddam.
Clarke, Popular History Astronomy during 19th Century.

Dunning, W. A., Essays on the Civil War and Reconstruction.
Goethe's Faust, Correspondence with Zetter.
Gwynn, S., A Holiday in Connemara.
Geikie, Mountains, Their Origin, Growth and Decay.
Gissing, Charles Dickens.
Grinnell, American Duck Shooting.
Herford, Oliver, Child's Primer of Natural History.
Harker, Miss Esperance and Mr. Wycherly, Scribconstruction. ner.
Iles, G. Soldiers and Explorers.
Ites, A., A Presidential Make-Believe, etc.
Jackson, Persia Past and Present.
Leonard, A. W., Catholic Church at Fountain Head.
Lanier, Hymns of the Marshes, Illustrated by Troth, 3 copies,
Masefield, John, Good Friday, N. Y., 1916, first ed.
McDermott, D. I., Preacher's Protest.

E. P. Dutton & Co.—Continued Molnar, Devil, The, 1908, Adapted by Oliver Herford. Meigs, W. M., Life of John Caldwell, Calhoun, 2 vois. Marwell's Poems, British Poets, 1865.
Mackenzie, Youth's Encounter.
Murdoch's History of Japan, 2 vols. c.
Miles, A. H., In the Lion's Mouth.
Moule, The Sacred Seasons.
Meyer, Nadine Narska. Meyer, Nacine Narska.

Morgan, J., Omar Khayyam, an essay, 1901.

Mencken, George Bernard Shaw, His Plays.

Man Who Would be King, 1896.

Mandalay, 1898.

Moos, The Pope and His Inquisitors, A Drama, Cincinnati 1860. Monograph on Kipling, 1897, Scribner.

Mackenzie, J. S., Outlines of Social Philosophy, 1919,
Harvard University. Harvard University.

Mines, Mines and Copper Hanbdook, vol. 15.

Morgan, L. H., League of the Ho-de-no-sau-nee,
Ed. by Lloyd.

McLean, Francis H., The Formation of Charity Organizations in Smaller Cities. Russell Sage Foundation, 1910. ganizations in Smaller Cities. Russell Sage Foundation, 1910.

Masefield, John, Collected Poems, 1st ed., N. Y. 1918, Story of Round House, 1st ed., N. Y. 1912, Same, new and revised ed., N. Y. 1913, War and the Future, N. Y. 1918.

Melville, Omoo and Typee, 1st American edition, Mardi, White-Jacket, Moby Dick, Pierre, Battle-Pieces, Clarel, John Marr, Timoleon, 1st editions, Israel Potter, N. Y., 1855, Piazza Tales, N. Y. 1856, The Confidence Man, N. Y. 1857, John Marr and Other Sailors, N. Y. 1891.

Moore, G., Modern Lover, Conféssions of a Young Man, 1st eds.
New York Graphic, any vols.
New York Graphic, any vols.
New York Clipper, 1853 to 1865.
New York Clipper, 1853 to 1865.
New York Clipper Annual, 1874, 1875, 76, 77, 78, 79, 1883, 1899. 1883, 1899. ew England Stories by Butterworth, Perry and New England Stories by Butterworth, Perry and Phelps, 1893 or earlier.
Neill History of Minnesota, 5th edition, 1883.
Newton, E. A., Amenities of Bookcollecting, 1st ed.
Norris, Vandover and the Brute.
Oliphant, Life of Edward Irving.
Patterson, Geo. W., Our Strongman.
Rules of Russian Bank, Printed for Sale by Brokaw,
N. Y.
Read, Opie, Adventures of a Vice-President.
Sage, Salmon and Trout, 10 copies.
Scott, W. D., Psychology of Public Speaking.
Sykes, 10,000 Miles in Persia or 8 Years in Iran.
Seyd Ameer Ali, Life of Mohammed.
Taylor, Sir Henry, The Statesman, London, 1836 (?).
Vinton, Giles Memorial.
Voynich, Interrupted Friendship. Vinton, Glies Memorian. Voynich, Interrupted Friendship. Watson, Upper Room. Whyte-Melville, Market Harborough, any edition.

Edward Eberstadt, 25 West 42nd St., New York California, Oregon, Wyoming, Utah, Montana and the Far West; Books, pamphlets, maps and manuscripts urgently wanted. Any and all items; price no object; spot cash with order. Attention to this notice will prove a source of continuous profit.

Geo. Fabyan, Riverbank Laboratories, Geneva, Ill., or Walter M. Hill, 22 E. Washington St., Chicago Works on Ciphers, Obscure Writing. Symbols. Synthetic Elements, Cryptic Forms of Language Cryptography, Ancient Symbolic Steganography Signs, and other unusual characters in writing; also the Art of Deciphering.

F. W. Faxon Co., 83 Francis St., Boston, 17, Mass. Forum, Sep., Dec. 1908, Feb. 1911, April., May 1914. 50C.

H. W. Fisher & Co. 207 So. 13th St., Philadelphia, Pa. Prichard, When Black Rules White. Petrie, Revolution of Civilization. Waliszewski, Daughter of Peter the Great. Francis, M. E., Finader's Widow.

D. R. Forman, Box 30, Chicora, Miss. A Mystery of New Orleans, pub. 50 or more years

Fewler Brothers, 747 South Broadway, Los Angeles, Calif.

Harris, Pro Fido.

Franklin Bookshop, 520 Walnut St., Philadelphia, Pa. Warne, Phrenology in the Family, Phila. 1839. Dittmar, The Reptile Book. Dittmar, The Reptile Book.
Elliotts Botany of South Carolina, vol. 2.
Evelyn's Sylva, Hunter's ed., 2 vols.
Raunesque, any original publications, 1808
Ruskin, Love's Meinie, New York 1873.

Friedman's, 53 W. 47th St., New York France, Anatole, set. Eusebius' Ecclesiastical History. The Law of Laws. The Law of Laws.
Pythagoras, any Life of.
Butler's Astrology.
Fiske, John, 1st editions.
Parkman, 1st editions.
Thoreau, first editions.
Bohn, Homer's Odyssey.
Dreiser, The Titan, 1st edition.
Lippincott's Illustrated Medical Dictionary.
Hamlin, History of Ornament.
Marche's Thesaurus.
Mohan, Influence of Sea Power Upon French Rev.
Wharton, Edidth, set. Marche's Thesaurus,
Mohan, Influence of Sea Power Upon French Rev.
Wharton, Edidth, set.
Feit, Ecclesiastical History of New England.
Beacon Lights of History, 8 vols.
Grayson, Adventures in Friendship.
Grayson, Friendly Road.
James, The Bostonians.
Browning, Letters of and Elizabeth Barrett.
McLees, Alphabets.
Shaw, Stoneware.
Barber, Pottery.
Hopkins, E. W., History of Religion.
Norris, The Pit, large paper.
Hastings, Dictionary of the Bible.
Graetz, History of the Jeys.
Saintsbury. English Prosody, 3 vols.
Bibelot, Mosher, 21 vols.
Reynolds, Nature of English Poetry.
Kingsborough, History of Mexico.
Richardson's Novels.
Pepy's Diary, McKay ed., vol. 1.
Di Cesrolo, Cyprus.
Paris, Decorative Elements of Architecture.
Roussel, Jules, Les Vitreaux, 2 vols.
Brooks, Life of Lincoln.
De Goncourt, Jules, Germinie Lacerteux.
Gautier, King Candaules and a Knight of Cleopatra.
Transactions of Am. Soc. Civil Engineers, bound vols.
Mendoza, Life and Adventure of Lazarillo de Tomes. wols.

Mendoza, Life and Adventure of Lazarillo de Tomes.

Morse, Frances Clay, any works of.

Earle, Alice Morse, any works of.

Swift, Journal of Stella. Nutl. Journal of Stella. Children's Hours, 15 vols. Day, Ornament and Its Application. Sloane's Napoleon, 4 vols., library ed. Catlin's North American Indians, 2 vols. Thomas Paine's Works. Morley, English Men of Letters, 38 vols. Taine, French Revolution.

Gardenside Bookshop, 260 Dartmouth St., Boston, Mass.

Hell Open to Christians. Neil Open to Christians.
Willson, Science Ancient and Modern.
Launcey, Manors in Province of N. Y. 1886.
Barnum, P. T., Recollections.
MacColl. H., Mr. Stranger's Sealed Packet.
Wonderful Adventures on Venus.
Bertram, J., Travels Through Pennsylvania, etc., re-Poincare's Value of Science.
Valdes, Sister Saint Sulpice.
Tristan and Iseult, A Romance.
Gray, A., Selections from Scientific Correpsondence,
etc., 1843. Darlington, W.. Reliquae Baldiomeanse. Our Western Border, or 100 Years Ago. Michelangelo by Charles Clement, 1901. Showerman. G., With the Professor. Alcott. L. M.. Little Men, 1871.

Brnest R. Gee & Co., 442 Madison Ave., New York Shufeldt. Studies of the Human Form. Scharf, History of Westchester.

Ernest R. Gee & Co.-Continued Current Americanism by Russell. Hotspur by Walworth. The Octoroon. Burdett's Pathetic Recitations and Readings. Calvert's Goya. Palaces of Spain. Petrie's Revolution of Civilization.

J. L. Gifford, 45 Academy St., Postoffice Bex 434, Newark, N. J.
Encyclopedia Britannica, vols. 26 and 28, handy volume, thin paper, blue cloth binding.

The J. K. Gill Co., Portland, Oregon Ramolas, Eliot, Crowell ed., maroon, limp leather. Anne Page, by Serett. Parliament of Religions. We are interested in books of early Oregon and the Northwest Country. Send us your list.

Ginsburg's Book Shop, 1839 Pitkin Ave., Brooklyn, N. Y. Rise and Fall of Susan Lenox, vol. 2 only, second.

hand. First editions of H. James, Dreiser and Ficke. Sex Psychology by Ellis, second-hand. Golden Bough by Fraser, single copies new or second-hand.

onu-nand.

Books on Short Methods in Mathematics.

Encyclopedia Britannica, 11th ed., thin paper, second-hand or new.

Gittman's Book Shop, 125 Main St., Columbia, S. C. Gregg, History of Old Cheraws. Ravenel, Charleston, the Place and the People. Abbott, Lectures on Kant's Ethics.

Goodspeed's Book Shop, 5A Park St., Boston, Mass. Abbott, Heraldry, N. Y. 1897.
Adams, Henry, Esther.
Cabot, Mrs. J. Eliot, Letters of.
Neil, Colored Patriots of American Revolution, 1855.
Conn. Record Comm. Report, 41st.
Darley, Cooper, Townsend ed., 1st ed. Mercedes of Castile.
Davenoort Homes Course of the State of Castile.

Castile.
Davenport, Homer, Quest of Arab Horse.
DeBarthe, J., Life of Frank Grouard, Scout, 1894.
Dyer, Lure of Antique.
Edwards, S. E., Ohio Hunter, Battle Creek, 1886.
Elliot, D. G., North American Shore Birds.
Flint, James Timothy, anything by.
Hubbard, Little Journeys to Musicians.
Huntington, F. D., Christian Believing and Living.
Innes & McKay, Schools of Painting.
Kemar, S. B., Bliss of a Moment, Poet. Lore Co., 1018. 1918

Lea, Inquisition in Middle Ages, vol. I only. Macy, There She Blows. Masters in Art, Aug. 1906, Jan., July, Aug. 1908, all

Masters in Art, Aug. 1900, Jan., July, Aug. 1900, an 1900.

Melville, Piazza Tales, Typee & Pierre, old eds. Mershon, W. B., Passenger Pigeon.

Nordhoff. Whaling and Fishing.

Plager, Paper Ruling.

Porto, L. de, Juliet & Romeo, ed. by Rolf, 1894.

Reynolds, J. Country from Belleville, Ill., to N. Y. City, 1854.

Russell, Clark. Sailor's Sweetheart, Ida Noble, Lone Star.

Star.
Samuels, Forecastle to Cabin.
Science of Familiar Things, Text-book, N. H., ca.

1857.
Spears, New England Whaler.
Starbuck, American Whale Fishery.
Thackeray, Rose and Ring, Harper, old ed.
Verrill, Real Story of Whaler.
Widden, Ocean Life in Sailing Ship Days.
Wright, J., Some Notable Altars.
Genealogies, Beebe. Bill, Finch by Couch, 1907, Hibbard, Scotch-Irish by Bolton, 1910, Stiles, Conn.
Family, 1895.
Arber, English Garner, reprint, Elizabethan Sonnet.
Beal, History of Sperm Whale.
Bishop, Memories of Hon. Bernice Pauahi Bishop, 1908.

1908.

1908.
Buchan, The Thirty-Nine Steps.
Chatterton, Fore and Aft.
Elizabethan Sonnet Cycles, ed. M. T. Crow, 1896
Goode, Report on Fisheries of the U. S., vol. 7.
Lucas, Wanderer in Paris.
Rein, The Industry of Japan.
Reine, Japan, Travels and Researches.
Yonge, Pillars of the House.

Gotham Book Mart, 126 West 45th St., New York Mitchell, S. Weir, Madeira Party. Budge, E. W., Guide to Assyrian and Babylonian Antiquities.
O'Sullivan, Good Girl.
Lenotre, Works by.

Priscilla Guthrie's Book Shop, 516 William Penn Place, Pittsburgh, Pa.

Newton, Amenities of Book-Collecting, limited ed. Newton, Magnificent Farce, limited edition. Holman, 600 Talking Points and Selling Arguments. Romance of a Deserted Isle. Magnificent Farce, first impression.

Hampshire Bookshop, Inc., 192 Main St., Northampton, Mass.

Keats, Life and Letters, or Just Letters.

The Harrison Company, 42 East Hunter St., Atlanta, Ga.

American State Reports. American State Reports.
Federal Reporter, vols. 251 to 259, inc.
Southeastern Reporter, vols. 47 and 63.
Southeastern Reporter, complete set.
Southern Reporter, complete set.
Shepard's Georgia Citations.
Words and Phrases.
American and Eng. Ency. of Law, 2nd ed., vol. 4 Michie's U. S. Digest, U. S. E., vol. 7. Amer. & Eng. Anno. Cases, vols. 1, 2, 5 and 22.

Albert Bushnell Hart, 775 Widener Library,
Cambridge, Mass.

E. C. Mason, Veto Power, Boston, Ginn & Co.,
1890, 3 copies, out of print.

Hart, A. B., American Foreign Policy, N. Y. Macmillan Co., 1901, out of print.

Hays-Cushman Book Company, 643 Wrightwood Ave., Chicago, Ill.

Jones, E. G., Cancer, Its Causes, etc. Classics, Sophocles, Euripides, training Classics, Sophocles, Euripides, trans. (Avia), Aristophanes, trans. by Rogers. by Way

William Helburn, Inc., 418 Madison Ave., New York Reed, Voices of the Dunes and Other Etchings.

B. Herder Book Co., 17 South Broadway, St. Louis, Mo.

Life and Characteristics of Rt. Rev. Alfred A. Curtis, by Sisters of the Visitation.

Walter M. Hill, 22 East Washington St.,
Chicago, Ill.

Roosevelt, Theodore Works, first editions.
Ade, George, A Little Guide Book Done for the Indiana Society, 1st ed.
Ade, George, Set of Boy Detective Stories Done in Burlesque Style, with wood cuts by Frank Holme.
Marse Covington, 1st ed.
Ade, Knocking the Neighbors, 1st ed.
Mr. Dooley in the Hearts of His Countrymen, 1st ed.
Soule, Strange Stories from the Lodge of Leisure.
Williams, Oscar, Book of Poems, pub. by Order of Bookfellows. Williams, Oscar, Book of Poems, pub. by Order or Bookfellows.
Corporation Laws of Illinois for 1847.
Paine, Thomas Bigelow, Life of Thomas Nast.
Early American Hospitals.
Bretschneider, Dr. E., Notes on Chinese Medieval
Travelers to the West, Shanghai 1875.
Wyatt, Edith, Every One His Own Way.
Hunt's Story of Rimini, pub. by Wells & Lilly.
Stevenson, R. L., Lay Morals.
Clifford, Sir H., Malayan Monochroines.
Hillaire, Belloc, Hills of the Sea.
Beresford, J. D., Goslings.
Ninenteenth Century Prose, Mrs. Laurence Binyon.
Forster, E. M., The Eternal Omnibus.
Montague, C. E., A Hind Let Loose.
Rlackie, The Renaissance of the 90's.
Ransome, Arthur, Hoofmarks of the Faun.
Scarlet, Patrick, Clown's Courage.
White Gleason, Ballads and Rondeaus.
Zola, L. Assommoir Lutetian Society.
Education of Henry Adams, Limited ed., printed folio. Bookfellows.

Walter M. Hill-Continued

Marse Covington, first ed.
Anderson, Norse Mythology.
Soule, Strange Stories from the Lodge of Leisure.
Garraghan, Catholic Beginning in Kansas City, Mo.
Saltus, Essay on Wilde.
Korostovetz, Pre-War Diplomacy: the Russo-Japanese Problem. Ross, A Voyage of Discovery and Research in Southern and Antarctic Regions during the years Southern and Antarctic Regions during the years 1839-43, 1847.

Weddell, A Voyage Towards the South Pole Performed in the Years 1822-24.

Har-Moad, or the Mountain of Assembly, Miller.

Deerbrook, by Harriet Martineau, Harper, 1839.

Ade, Set of Boy Detective Stories done in Burlesque Style. Course of Instruction in Good Form, etc. Ade, Guide Book done for the Indiana Society, 1st ed. George Washington, 2 vols., Am. Staesman's Series, Large Paper. Large Paper.
Autobiography of Benjamin Franklin.
Daisy Miller, Half Hour Series, 1st ed., 1st issue.
Daisy Miller in Franklin Square Library 303, 1883.
Daisy Miller, A Comedy, 1882, printed not published.
An International Episode, 1879, Half Hour Series.
The Two Magics, N. Y., 1898.
Stolz, Murder, Capital Punishment and the Law, 1873. Brown, The Dark Side of the Trial by Jury, London, 1859. Thompson, Physiology of Criminolity, 1870.

Murder and the Death Penalty, 1886.

Thoughts on the Death Penalty, Charles Burleigh, 1845. Philobiblon-a Treatise on the Love of Books, Richard de Bury.
Book Collector, W. C. Hazlitt.
Frederic Harrison, The Choice of Books.
Bookbinding and the Care of Books, Douglas Cock-

Hocschild, Kohn & Co., Inc., Howard and Lexington Sts., Baltimore Md.

erell.

Sts., Baltimore Md.

Crawford, Salve Venetia, 2 vols.

Edwards, Byron, Dictionary of Thought.

Vol. 13 of Modern Business, Alexander Hamilton Institute, Copyright 1918, fabricoid bining.

Mulford, The Orphan.

Browers, Vale of Illusion.

Kennedy, Rob of the Bowl.

Cooke, Sir Edward, Life of Florence Nightingale.

World Almanac, 1921, cloth.

Hobart, Experience, play edition.

Haggard, The Spirit of Bambaste.

Hudson, W. H., Land's End.

Hudson, W. H., Land's End.

Hudson, Hampshire Days.

Diver, Sunia.

Old Santa Fe Trail. Old Santa Fe Trail.
Gates, Story of Mince Pie.
Carey, Sunny Side of the Hill.
Roberts, Madam Mori.

W. B. Hodby's Old Booke Shoppe, 214 Stanwix St., Pittsburgh, Pa.

U. S. Quadrangle Maps, folio 176, library ed. Power Magazine, 1909-10. Electric Chemical Industry, 1909-10. Carey, God Man.

Arnold Wm. Hulst, 1094 Bates St., S. E., Grand Rapids, Mich.

Calvin, Commentary, complete. Keil & Delitzsch, complete or sep. vols. MacLaren, Exposition of H. S., complete Meyer, Commentary, complete or sep. vols.
Pulpit Commentary, complete.
Schaff-Herzog, Encycl. of Religious Knowledge.
Any religious or theological items. George P. Humphrey, Rochester, N. Y.

Madison Papers. Elliott's Debates. Autobiography of Thurlan Weed. History of the Holland Purchase. H. R. Huntting Co., Myrick Bldg., Springfield, Mass. Dead Selves. Holmes, Ancient and Modern Ships, vol. 1.
Porter, D. L., A Year of Ideals for Everyday Living, Pilgrim Press. Nature Neighbors, Amer. Audubon Ass'n, 6 vols. Lydekker, Library of Natural History, 6 vols.

Hyland's Old Book Store, 204-4th St., Pertland, Ore. The Agony Column of the London Times, 1800-70, with introduction by Alice Carey, London, 1881.

Amos E. Jewett, Rowley, Mass Wrentham, Mass., Vital Records, vol. 2. Harris, Daniel. Pond and His Descendants, 1873.

Jehnson's Bookstore, Bookstore Building, 391 Main St., Springfield, Mass.

uritz, Ludwig, Code Book of Gymnastic Exercises, translated by O. Knof and W. J. MacQueen, publ. 1883. Also any copies of this book in German. Puritz,

Caroline D. Johnston, 2006 Young Ave., Memphis, Tenn.

New International Encyclopedia, 2nd ed. Schaff, Christian Church. Kipling, Jungle Books, Detmold illus. Temple, Bible Dictionary. Young Folks' Library, vol. 16.

The Edw. P. Judd Co., New Haven, Conn. Doyle, Round the Fire Stories.

H. Kasdan, 77 Bowery, New York Edwards, Tyron, Dictionary of Thoughts, new or slightly used copy.

The Korner & Wood Co., 737 Euclid Ave., Cleveland, O.

Trezise, F. J., Letters and Little Constructions, Inland Printing Co.

Charles E. Lauriat Co., 385 Washington St., Boston, Mass.

Any of the books of Louise Imogen Guiney.
United States Catalog Books in Print, 1912.
lan McLaren, Graham of Cleaverhouses.
Fogazzo's The Patriot.
Harrison, Choice of Books, Mac.
Bishop Spaulding, Sparkles from Spaulding.
Gardner, Prophets, Priests and Kings.
Storer, Dr. H. R., Southern Italy as a Health Station

tion.

Evan's Catalog of Engraved Portraits, 2 vols.

Travelers' Guide, Pub. Appleton, 1850.

Thorpe, History of Chemistry.

Mencken, In Defence of Women.

Aldrich, T. B., 36 Lyrics and 13 Sonnets.

Washburn, Pages from the Book of Paris.

Kate Sanborn's Wall Papers.

Barton, Ponies and All About Them.

Lemcke & Buechner, 32 East 20th St., New York

Duncan, Dr. Grenfell's Parish.
Michels, R., Political Parties.
Scripture, Stuttering and Lisping.
Faust, The German Element in the U. S., 1909, 2 vols.
Rayleigh, Theory of Sound.

C. F. Libbie & Co., 3 Hamilton Place, Boston Mass.

Silliman, Benj., any item. Bridgeport and Stratford, Conn. Wethersfield, Conn. Bockee Family. Tomlinson Family. Tomlinson Family.
Pingry Family.
Early New Hampshire Maps.
Topsfield, Hist. Socy., Pubs. 1 and 2.
Clemens, Connecticut Yankee.
Jackson, Mrs., Ramona, 1st ed.
Miriam Coffin, 1st ed.
Capt. Bonneville, 1st ed.
Sawyer's Revolver Book.
Old Time New England, set.
Old Colonial Houses of Maine.
Society of Cincinnati. any. Society of Cincinnati, any.
Jameson Genealogy.
Pingry Genealogy.
Lindex to Gen. Register, odd parts.
Gen. Register for 1892, odd parts.
Church's Amazon and its Feeders.

Liberty Tower Book Shop, 55 Liberty St., New York Barbusse, Inferno.

C. F. Liebeck, 859 E. 63rd St., Chicago, Ill. Sabia's Dictionary, Americana, any parts.

Little, Brown & Company, 34 Beacon St., Boston Schlickeysen, Fruit and Bread, A Natural Diet. Strong and Beautiful Eyes, Emmett Health Pub. Co. Well's Fly Rods and Fly Tackle, pub. by Harper. Leupp, Walks About Washington, Little, Brown Leupp, & Co. Curtis, Life of Webster, 2 vols. Works of John C. Calhoun. God's Good Man, any good edition.

Lord & Taylor Co. Book Shop, 38th St. and 5th Ave., New York

Clarke, Boy's Book of Chemistry. North American Birds' Eggs. Mendon, Bernard, Secrets of Personal Culture and Business Power.

Lowman & Hanford Co., Seattle, Wash. Lewis, Edward Carpenter, 10 copies. Ford, Sketches by a Confederate Soldier in the Confederate Army.

McDevitt-Wilson's, Inc., 30 Church St., New York Haggard, Ayesha. Thompson, Persuasive Peggy. Pym Yeatman's Feudal History of the County of Thompson, Itsuana's Feudal History of the County of Denby, vol. 2, sect. 4.

Novels of Jack Strumwasser.

Harvard Classics, large paper edition, cloth.

Hilare Belloc, by C. C. Wandell and Edward Franks, introduction by Chesterton.

James, The Tragic Muse.

Joseph McDonough Co., Albany, N. Y. Barber, Pottery and Porcelain. Barber, Glassware. Books on Pewter and Brass for Collectors.

Munsell's Albany Collections, vol. 1.

Jarchow, Forest Planting.

Corsa, Nut Culture in U. S. Agri. Bulletin.

John Jos. McVey, 1229 Arch St., Philadelphia, Pa. Rashdall, Conscience and Christ. Rashdall, Theory of Good and Evil.

Macauley Broa, 1268 Library Ave., Detroit, Mich. Silas Farmer's History of Detroit.

Madison Book Store, 61 East 59th St., New York, N. Y.

Hawthorne, Julian, Subterranean Brotherhood. Brewer's Dictionary of Literary Illusions. For the Sake of the Duchess.

Harry F. Marks, 116 Nassau St., New York Granger's Bibliographical History of England. D'Urfey, Pills to Purge Melancholy, 6 vols. Caulfield, J., Portraits, Memoirs and Characters of Remarkable Persons from Edw. III. to Revolution,

Remarkable Persons from Edw. III. to Revolution, 3 vols., 1813.
Caulfield, J., Portraits, etc., from 1688 to George II.
4 vols., 1819.
Johnson, History of Pirates.
Terrific Register, 2 vols.
Life of Rachel.
History of Corsets and Stays, anything on.
Chronicles of Crime, 2 vols.
Criminal Recorder, 3 vols.
Davenport, Narratives of Perils, 2 vols.
Remarkable Public Characters.
Criminology, anything.
Tolstoy, the Man and Artist.
Stephens, Travels in Guatemala.
Dickens, First editions. Stephens, Travels in Guatema Dickens, First editions, Belot, Adolph, anything, France, Hector, anything, Saltus, Francis S., anything. L. S. Matthews & Co., 3563 Olive St., St. Louis, Mo.

Goldthwaite, Bones and Joints.
A. M. A. Medical Directory, 1921.
Edinburgh, Sterio. Anat., 5 parts.
Young, Reproduction in the Human Female.
Dalton, Brain. Schultze & Stewart, Applied Anat.
Lexer & Bevan, General Surgery,
Sobbota & McMurrick, Atlas of Anatomy,
Hecker, Atlas of Children,
Boyce, Mosquito or Man.

The Methodist Book Concern, 740 Rush St., Chicago, Ill.

Ripley. W. Z., Races of Europe.

Edwin Valentine Mitchell, Hartford, Conn. Rdwin Valentine Mitchell, Hartford, Conn. Waugh, Nations' Histories, Germany.
Brien, O., White Shadows of South Seas.
Treves, Other Side of the Lantern.
Tittle, First Nantucket Tea Party.
Set Dickens, Household edition, Appleton.
Travels of Marco Polo.
Jacobs, Tulips.
Lunders, Dead Nymphs and Other Poems.
Sands, Maitres Sonneurs, in English, Little, Brown.
Sand, Marquis of Villemer, in English, Little, Brown.
Sand, Mauprat, in English, Little, Brown.

The H. C. Murray Co., 699 Main St., Willimantic, Conn.

Book of Knowledge.

Newbegin's San Francisco, Calif. Hornung, Dead Men Tell No Tales.

Daniel H. Newhall, 154 Nassau St., New York Allen, L. L., Life of Okah Tubbee.
Bristol, F. M., Chaplain McCabe.
Carpenter, Marcus T., Memories of the Past.
Calhoun, C. M., Liberty Dethroned, 1903.
Chopin Bayou Folk.
Crozier, Cave of Hegobar, The Bloody Junto.
Dana, Recollections of the Civil War.
Davidson, Tracks and Landfalls of Bering and Chirichoff. Devereux, Plantation Sketches.
Duganne, A. J., Utterances.
Bells, Ten Years Missionary Work.
Everett, Edward, Getttysburg Oration.
Fremantle, Three Months in Southern States, Mobile, 1864.
Georgia Scenes, Harper, 1897.
Hall, The Harpe's Head.
History of American Revolution in Scripture Style.
Household Reading, 1868.
Huse, Supplies for the C. S. A.
Jebb, John G., Life and Adventures, 1895.
Lamon, Life of Lincoln.
Lauridsen, Vitus Bering.
Lea and Hutchinson, Ancestry of Lincoln.
Lilly, Lambert, History of the Middle States.
Order of Lincoln, Provisional Ritual.
Phillips, Prize Treatise on Lincoln.
Piatt, Memories of the Men Who Saved the Union.
Root and Connelley, The Overland Stage.
Republican Club, N. Y., Collected Addresses, 1887-1909. bile, 1864.

ragos.
Schurz and Bartlett. Abraham Lincoln.
Schurz and Bartlett. Abraham Lincoln.
Smylie, istory of the Trial of W. A. Scott.
Sterling's Little Southern Orator.
Vaughn, Then and Now, Minneapolis, 1900.
Visscher, The Pony Express.
War Songs of the South, edited by "Bohemian."
Warner, F. W., Montana and the N. W. Territory,

1879. West, G. B., The Golden Northwest, 1878. Wolseley, Robert E. Lee. Wyeth, Life of Gen. Forrest. Cash with order if quoted postpaid.

The Norman, Remington Co., Charles St. at Mulberry, Baltimore, Md.

Symbolism in Heraldry.
Eckel, Cements, Limes and Plasters, Wiley.
Mencken & Nathan, Heliogabalus, Knopf.
One Hundred Best Books.
Jose, Palacio Valdes, Transl. Brentano.
Cockerell, Book-Binding and Care of Books. Appl.
Brigg & Elliott, Notes and Suggestions for Bible
Reading Reveil Brigg & Elliott, Notes and Suggestions fo Reading. Revell. Bradv. Chalice of Courage, Dodd, M. Franklin. Second Expedition to Polar Sea. Pyle, Robin Hood, 1st ed. Smith, Isaiah, Expos. Bible, Armstrong ed.

Ernest Dressel North, 4 East 39th St., New York

Abott. Browning and Meredith, Poet Lore Series. Adams, History of U. S., 9 vols., Scribner. Adams, St. Michel & Chartres, 1st edit. Adams, Albert Gallatin. Addison, Boston Museum of Fine Arts, 1910. Alcott, Little Women, 2 vols., 1st edit.

Ernest Dressel North—Continued
Barton, Memoir of Dr. B. S. Barton.
Bartram, Travels from Penn to Oswego, etc., 1751.
Benguiat, Sale of Textiles, 1919 (catalog).
Benson, Etchings and Drypoints.
Brady, Young Sailor's Ass't., 1841.
Butler, Once Used Words in Shakespeare, 1886.
Caxton, Lives of Saints.
Chapman, All About Ships.
Coggeshall, Assassination of Lincoln, 1920.
Cortissoz, St. Gaudens, 2 vols.
Dana, Seaman's Friend, 1879.
Darlington, Reliquiae Baldwinianae, 1843.
D'Auvergne, Lola Mendez.
Dexter, St.* Memin, 1862 (catalog).
Emerson, Essays, 2nd series.
Exhibition of Stuart Portraits, Boston, 1880.
Fisher, Evolution of Constitution.
Forester, My Shooting Box, Warwick Woodland Fisher, Evolution of Constitution.
Forester, My Shooting Box, Warwick Woodlands, 1851.
Gilchrist, Life of Blake, 2 vols., London, 1880.
Gray, Correspondence of C. Colden.
Greenaway, Almanacks, 1888, 1897.
Gribble, Life of Shelley.
Groiler Club, too Famous Books, Washington Irving.
Guiney, Happy Ending.
Guiffrey, History of Tapestry in France, 1888.
Harte, Bret, Any rare first editions.
Headley's Beauties of English Poetry, 1810.
Hearn, Two Years in West Indies.
Henderson, Art Treasures of Washington.
James, Henry, Any first editions.
Johnson, Andrew, A. L. S.
Kalisch, Lives of Twelve Bad Women.
Lancaster, Virginia Homes and Churches.
Lincoln, Works, Gettysburg ed., and A. L. S. S.
Longfellow, Evangeline, boards, Boston, 1847.
Mahan, Any first editions.
Mason, Life and Works of Stuart.
Masters in Art Series, bound.
Mitchell, Hugh Wynne L. P., 2 vols.
Montaign, Don Quixote, Tudor trans.
Moore, Gothic Architecture.
Moreau, History of N. Y. City.
Munkittrick, Acrobatic Muse.
(O'Connor, Good Gray Poet.
Nicolay, A. L. S.
Perrot & Chipie, Art in Greece, 2 vols.
Poe. Raven, 1845.
Praed, Poems, Riverside Press.
Riverside Press, Chaucer, Geoffry, Tory Song of Roland. Warwick Woodlands, Forester, My Shooting Box,

Ernest Dressel North-Continued

Riverside Press, Chaucer, Geoffry, Tory Song of Ro-

Sargeant, Wilderness Hunter, L. P.
Sargeant, Papers Relative to Amer. Antiquities, 1796.
Scott, Tom Cringle's Log, 18t edit. Simon, Guiardi.
Sterne, Tristram Shandy, 2 vols., Mac.
Stevenson, Child's Garden of Verse, New York, 1895.
Stuart, Carlotta's Intended, 1846.
Thackeray, Jeame's Diary, 1846.
Thayer, John Hay, L. P., 2 vols.
Thoreau, Maine Woods, 1st edit.
Van Dyke, Grand Canyon, 1st edit.
Washington, Newburg Addresses, 1783.
Whitman, Leaves of Grass, 1st and all editions.
Wilson, Woodrow, Autograph Copies.
Wood, Shoulder to Wheel, Essays.
Wood, Wandering Sketches, etc., 1849.
Wood, Frankwei, N. Y., 1859.
Zollikoffer, Quaker Soldier.

Chas. A. O'Connor, 21 Spruce St. New York Schneider, A. Guide to Lichens.
Schneider, A. Guide to Lichens.
Ponting, H. G., In Lotus Land, Japan, 1910.
Young, Night Thoughts.
Burton, Anatomy of Melancholy.
Gulton, Book Heredity.

The Old Corner Book Store, 27-29 Bromfield St., Boston, Mass.

Sayings of Samuel Johnson, Bibliophite Society of New York.
Phyfie's Five Thousand Facts and Fancies.
Long Roll, Mary Johnston, Houghton.
Chatterton's Fore and Aft.
Old Seaport Towns of New England.
Saltus, Purple and Fine Women.
Saltus, A Transient Guest.
Saltus, Enthralled.
Saltus, The Pace that Kills.

Old Corner Bookstore-Continued Saltus, When Dreams Come True. Saltus, Oscar Wilde. Saltus, The Curious Case of H. Hyrtt, Esq. Saltus. Balzac. Saltus, A Transaction in Hearts.
Saltus, Mr. Jucoul's Misadventure.
Buchner, Force and Matter, Published Eckler.

Osborne's Book Store, Santa Barbara, Calif. Bryant's History of United States, 3 vols. Nicholson's Dictionary of Gardening, second copies.

D. L. Passavant, Zelienople, Pa. Thaw, Icaria. Kanghler, Gesichte, Friedrich des Grossen, 1840. Anything on Lost Silver Mines, Mexico. Hist. Atlas Westmoreland Co., Pa., 1876. Eliot, Prof., 5-foot shelf, good set.

Pearlman's Book Shop, 933 G St., Northwest,

Peariman's Book Shop, 933 G St., Northwest,

Washington, D. C.
Walke, Lectures on Explosives, Wiley, 1897.
Wylie, The Daughter of Brahma.
Fraternity, A Romance, author anonymous.
Tilden, Tilford, Butternut Jones.
Glyn, E., The Man and the Moment.
Lyon, Harris Merton, Graphics.
Lyon, Harris Merton, Sardonics.
McKeever, Harriet, Edith's Ministry.
Vermilye, Creeping Tides.
Read, T. B., The Closing Scene.
Read, Opie, Wives of the Prophets.
Personal Magnetism by Earl Marvin Cox.
Gleichen, Theory of Modern Optical Instruments.
Harris, Before and After Trial.
Bulnes, The Whole Truth About Mexico.
Grant, Hugh, Rob Roy.
Terhune, A. P., Damon and Pythias, Story of.
Knox, Leadership, inspirational book. Knox, Leadership, inspirational book.

The Pettibone-McLean Co., 23 West Second St., Dayton, Ohio

Tchernychevsky, What is to be Done?

H. A. Phemister Co., 42 Breadway, New York American Journal of International Law, vols. 3, 5, American Historical Society, Annual Reports, 1918, vol. 1, 1919. American Museum Journal, vol. 11, No. 2 and 4.

Philadelphia Book Co., 7 S. Ninth St., Philadelphia, Pa.

Loti's Disenchanted in English.

The Charles T. Powner Co., 177 West Madison St., Chicago, Ill.

Clearing Out-of-Town Checks in England and the U. S., 1903. Dunning, Essays in the Civil War and Reconstruction. Book of Decorative Furniture, 2 vols.

McCaleb, Aaron Burr Conspiracy. Charles T. Powner Co., 26 E. Van Buren St., Chicago, Ill.

Science and Health, 1st ed.

Presbyterian Board of Publication and Sabbath School Work, Witherspeen Ridg., Philadelphia, Pa. Quayle's In God's Out of Doors. Cosmopolitan, October, 1921. Lost Crown. Ivory Palaces of the King.

Presbyterian Book Store, Sixth Ave. and Wood St.,
Pittsburgh, Pa.

King's Pulpit Commentary, second-hand. Presbyterian Digest, last edition, 1907. Presbyterian Manual, 1920.

Princeton University Library, Princeton, N. J. Battle Leaders of the Civil War, 3 copies.

Princeton University Store, Princeton, N. J. Mumford's The Dawn of Religion in the Mind of the Child. Please quote price.

The Most Distinctive Medium for Bookstore Advertising

The **Book Review**

• Contains a page a month from the pen of Heywood Broun. Inspiring and informational.

■ Contains signed reviews of leading books of the moment-both fiction and non-fiction.

■ .Contains informative author. news.

Contains descriptive list of the latest books.

Send for sample.

Sold in imprint quantity lots for the use of retail booksellers.

R. R. BOWKER CO.

62 W. 45th Street

New York

Putnam's, 2 West 45th St., New York

Boothby, Dr. Nikola.
Diver, The Great Amulet.
Wason, Happy Hawkins.
Jennings & Johnstone, Half Hours with Greek and Latin Authors.
Kentucky Gazetteer, 1st issue.
Pyle, Rose of Paradise.
Baum, Magical Monarch of Missouri.
Story of William and Lucy Smith.
Lannkester, Science from an Easy Chair.
Sykes, The Caliph's Last Heritage.
Cox, Introduction to My Mythology and Folk-Lore.
Newbegin, Geographic Aspects of the Balkan Problems.

The Rare Book Shop, 513 17th St. Northwest, Washington, D. C.

Washington, D. C.
Carrington, Ab-sa-ra-ka
Harper's Weekly for 1861, bound.
Wallace, Notes Lillies, 1871.
Cooley, Epoch of Alexandria Hamilton.
Robins, Romances of Early America.
Remsberg, Six Historic Americans.
Hill, On the Trail of Washington.
Pennington, The Woman Rice Planter.
Catalog of Johnson Collection of Paitings, Phila.,
3 vols.
Kristler, Mantegna.
Draper, King's Mountain.
Slaughter, Hist. of St. Mark's Parish, Culpeper
County, Va. Slaughter, H. County, Va.

Peter Reilly, 133 N. 13th St., Philadelphia, Pa. St. Jure Retreats. St. Alphonsus Holy Eucharist, by Ligouri.

Fleming H. Revell Co., 158 Fifth Ave., New York, N. Y.

Christmas Day in the Morning, good condition.

Paul R. Reynolds, 70 Fifth Ave., New York, N. Y. Three copies each of the following books by Josephine Daskam Bacon:

Paul R. Reynolds-Continued

In the Border Country. The Domestic Adventurers. Open Market.
Best Nonsense Verses.
Margharita's Soul.

E. R. Robinson, 410 River St., Troy, N. Y. Herbert Spencer, set.
Warner, A Search for Happiness, drama.
Green, A. K., Behind Closed Doors; Sword of
Damocles; Lost Man's Lane; Cynthia's Wakeham's Money.

Adventures of A Diplomatic Spy.

Further Adventures of A Diplomatic Spy.

Train, A., True Stories of Crime.

Barrie, Quality Street, illst. Oxford ed. Thackeray, Henry Esmond.

Hamilton, Lady A., Secret History of Court of England, Geo. III-IV.

Dealey, J. Q., The Development of the State.

James, H., The Turn of the Srew.

Ranke, History of the Popes.

H. Taylor Rogers, 57 Haywood St. Asheville, N. C. North Carolina Poems, E. C. Brooks.

Ruebush-Elkins, Co., Dayon, Va. Reper, Album of Virginia.
Cusick's Indian Traditions.
De Hass, Early Settlements and Indian Wars.
Durett, History of Bryant Station.
Hale, Trans-Alleghany Pioneers.
Harvey, History of the Shawnee Indians.
Johnston's History of Cecil Co., Md. Any Virginia Items.

Rutherford's Book Store, 1631 Welton, Denver, Colo. Great Pyramid Jeezah, McCarty.
Speeches of Daniel Voorhees, pub. by Robert
Clarke & Co., Cincinnati, 1875.

St. Paul Book & Stationery Co., 55 East Sixth St., St. Paul, Minn.

Richard Cobden's Speeches. Any books dealing with the underground railway of Civil War time.

Bishop Whipple's Lights and Shadows of a Long Episcopate.

Sather Gate Book Shop, 2307 Telegraph Ave., Berkeley, Calif.

Munger, Wind Before the Dawn.

Schaofer & Keradi, 407 Callewhill St., Philadelphia, Pa.

The Bender Family, the murderers who lived in Kansas. Schulte's Book Store, & Fourth Ave., New York, N. Y.

Fatow, Guide to Diplomatic Practice.
Odd volumes of Jesuit Relations.
Odd volumes of Catholic Encyclopedia Whit-Odd volumes of Catholic Encyclopedia whitmaniana.

Hardy, The Dynasts, Part I, first edition.

Our Lady of America, Rev. Frederick C. Lee.
R. Kelso Carter, Any of His Works.
Benson, R. M., Benedictus Domitus.
Denny, Death of Christ.
Bryce, J., The Relation of Advanced and Backward.
Races of Mankind.
Walker, Rhyming Dictionary.
Osborne, Life of Father Dolling.
Palmer, First Seven Years of a Child.
Boyd, Theory of Reason.

McComb, Immortality.
Pepper, The Way.
Smith, Life of Henry Drummond.
Bothe, What Should I Believe.
Elmendorf, Elements of Moral Theology.
Webb, Cure of Souls.
Legge, Rivals and Forerunners of Christianity.
Hitchcock, Ouestions and Answers of Bible. maniana. Legge, Rivals and Foreruners of Christianity. Hitchcock, Questions and Answers of Bible. Ford, Art of Extemnore Speaking. Groton, Secrets of Sunday School Teaching. Fitch. Art of Questioning. Moule, Outline Study of Christian Doctrine. Smith, The Creeds.
Paret, Pastoral Use of Book of Common Prayer.

L___

Scrantom, Wetmore & Company, Rochester, N. Y. Set of George McDonald.

Charles Scribner's Sons, Fifth Ave. at 48th St., New York, N. Y.

Croce, Historic Materialism, Mac. da Vinci, List of Paintings of Leonardo da Vinci, da Vinci, List of Paintings of Leonardo da Vinci, published previous to 1800.
Hickey, J. J., Irregularities and Simple Impedimenta in the new code of Canon Law.
Jones, Games of Patience,
Kaufmann, Life of Angelica Kaufmann.
Kuhns, O., A One-sided Autobiography.
Mau, Pompeii, Macmillan.
Nachite Algiare and Tunia Rlack Nesbitt, Algiers and Tunis, Black. Smith, A. P., English Working Dog.

Sequeia Book Shop, 525 Emerson St., Palto Alto, Calif.

U. S. Catalog, Books in Print, January 1, 1912 and the Supplement vol. 1912-1917. Charles Sessier, 1314 Walnut St., Philadelphia, Pa.

Kingsley, Mile Mathilde.
Honey and Gail.
Kingdom of Light, Peck.
Lost Girl, first edition.
Aitken Bible.
Beckford, Thoughts on Hunting, reprint edition.
Charlemagne, History of Chronicle.
Bushnells Disruption of Chinese Pottery and Porcelain. lain.
Candles in the Wind.
Created Legend.
Divine Comedy with Dore Illustrations.
Daughters of the Rich, Edgar Saltus.
Gypsy Trail.
Mountain Blood, first edition.
Three Black Pennys, first edition.
Hadyn, by Rolland.
Inside History of the C. A. Col. James Howard
Bridge, Aldine Book Co., 32 Lafayette St., N. Y., lain.

Jogs, Maine Book Co., 32 Datayene Co., 1903.

Idle Thoughts, Mitchell.
Lost Valley and Other Stories, Blackwood.
Lay Anthony, Hergesheimer, first edition.
Recollection of the Private Life of Lafayette.
Brunnell's Tower, Philpotts.

Dr. Antonio.

Masefield on the Spanish Main.

Masefield, Salt Water Ballads.

Walizewsky, Romance of an Empress.

Fires of St. John, Sudermann.

Frank Shay, 4 Christopher St., New Y Bard of Dimbovitza. Yeats, Celtic Twilight.
Lawrence, The White Peacock. Giles, Hist. of Chinese Literature. McFee, Letters of an Ocean Tramp. McFee, Casuals of the Sea, first Eng. Morley, Shandygaff, first ed. Morley, Parnassus on Wheels, first ed. Millay, Renascence, first ed. Millay, Renascence, first ed. Beerbohm, Fifty Caricatures, first. Beerbohm, Fifty Caricatures, first. Beerbohm, A Poet's Corner, first. Conrad. Lord Jim, first Eng. Frank Shay, 4 Christopher St., New York, N. Y.

The Sherwood Co., 24 Beekman St., New York, N.Y. Guldner, Design and Construction of Internal Com-Guldner, Design and Construction of Interr bustion Engines.
Beerbohm, Seven Men.
Stocking. City that Never Was Reached.
When Chickens Come Home to Roost.
Gogol. Taras Bulba.
Scott, Comprehensive Commentary on Bible.
Humorous Poetry.
Roht, Purns Wilson, Until the Daybreak.
Hicks. Bugle.
La Rochenfaucault. Maxims. Hicks. Bugle.
La Rochenfaucault, Maxims.
Vew Encyc. of Social Reform.
Cyc. of American Government.
American Year Book.
History of Ready Reference.
Collier, Chefs d'Oeuvre de la Lit. Française.
Journeys Thru Bookland, 10 vols.

S. D. Siler, en Canal St., New Orleans, La. Doyle, Lost World.

Smith & McCance, 2 Park St., Boston, Mass.

Life and Sport in Labrador, Napoleon A. Comeau. History of Athens, Laborde. Vision House, Williamson. Port of Adventure, Williamson. the Discovered Country, Von Himmel.

Standard Book Co., 118 E. 25th St., New York, N. Y. History of the German People, Dr. Jannsen, English translation, 2 volumes.

G. E. Stechert & Co., 151 West 25th St., New York, N. Y.

G. E. Stechert & Co., 151 West 25th St., New Y. N. Y.

Cutler, Lynch Law, Lgms.
Fuld, Police Administration, Putnam.
Hinds, Amer. Communities, Kerr.
Howard, Matrimonial Institutions.
Mayo-Smith, Stat. and Economics.
Osborn, Questioned Documents, Lawyers.
Patten, Heredity and Soc. Progress, Mac.
Payne, Child in Human Progress, Putnam.
Tarde, Laws of Imitation, Holt.
Sargent, Forest Flora of Japan.
Carus, Foundations of Mathematics, Open Ct.
Voorhees, Forage Crops, Mac.
Woodson, Education of Negro, Putnam.
Burton, District School, Lothrop.
Four American Universities, Harper.
(arter, Mark Hopkins, H. M.
Chase, Hist. Dartmouth College, 2 vols.
Cordell, Univ. of Maryland, 2 vols.
Ford, New England Primer, Dodd.
Gilman, Launching of University, Dodd.
Hagemann, Hist. Princeton, 2 vols.
Hart, Studies in Amer. Education, Lgms.
Herbart, Application of Psychology, Scrib.
Hewett, Cornell University, 4 vols.
Jacobs, Greek Letter Societies.
James, Education of Business Men, Chic. Pr.
Kingsley, Sketch of Yale Univ., 2 vols.
Leonard, Story of Oberlin, Pilgrim Pr.
Encyclopedia Sunday Schools, 3 vols., Nelson.
Magill, Life of Teacher, H. M.
Montgomery, Hist. Univer. Penn.
Pine. Columbia University.
Small, Early N. E. Schools, Ginn.
Swift, Permanent Common School, Holt.
Talbot, Samuel C. Armstrong, D. P.
Thwing, Hist. Educa. in U. S., H. M.
Baird, N. Am. Land Birds, 3 vols.
Raird, N. Am. Land Birds, 3 vols.
Raird, N. Am. Land Birds, 3 vols.
Davenport, Statistical Methods, Wiley.
Ingersoll, N. American Birds,
Kellogr, Darwinism Today, Holt.
Loeb, Dynamics Living Matter.
McCook, Amer. Spiders, 3 vols.
Tryon. Conchology, 3 vols.
Aydubon and His Journals, ed. Coues, 2 vols.
Riverside Natural History, 6 vols.
Bartholomew, Fitch Record Gov't Debts.
Fitc, Social and Indust, Conditions, Mac.
Cory, Hunting and Fishing in Florida.
Garner, Apes and Monkeys, Ginn.

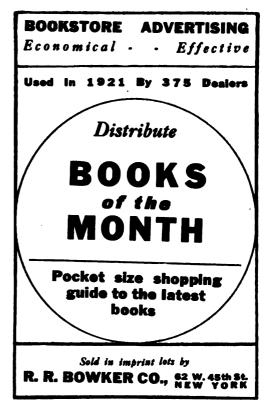
Heary Stevens, Son & Stiles, 39 Great Russell St., London, W. C. 1, England

Peyton, Hist. of Augusta Co., Va., Staunton, 1882. Smith, Wm., Hist. of New York, 2 vols. 1820. Green Hist. Rockland Co., N. Y., N. Y., 1886. Arnold. Life of Benedict Arnold, Chicago, 1880. Sedgwick. Life of Livingston, N. Y., 1833. Sargent, Life of Andre. Boston, 1902. Flick, Loyalism in N. York, 1901. Schuyler, Colonial New York, N. Y., 1885. Stone. Life of Sir Wm. Johnson, 2 vols., 1865.

W. K. Stewart Co., 44 East Washington St., Indianapolis, Ind.

Addison, Story of First Gas Regiment.
Shelly, Mrs. M. W. Frankenstein, Everyman Ed., cloth.

W. K. Stewart Co., Louisville, Ky. Jurgen, Cabel. Any Novels by Caroline Lee Hentz.



Harry Stone, 137 Fourth Ave., New York, N. Y. Tarbell, Standard Oil.
Houseman, Shropshire Lad, first ed.
Original Mermaid Series.
DeVoe, The Market Book.
Sappho, Wharton. Sappho, Wharton.
Delancey, Origin and History of Manors in Province of N. Y. and County of Westchester.
James, Portrait of a Lady, 2 vols,
Granger's Biographical History of Eng.
Caulfield, Portraits, Memoirs, etc.
Johnson's History of Highwaymen, etc.
D'Urfey, Wit and Mirth, 6 vols.
Stoddard, Anecdote Biographies, 1878.
Vase, Great Mystery Solved, 3 vols., first ed.
Kerr, Mystery of E. Drood.
Pemberton, Dickens, London, 1875.
Fennell, Opium Woman and Datchery.
Mason, Personal Traits of British Authors.
Harrison, Dickens Place in Literature. Harrison, Dickens Place in Literature. Swinburne, Charles Dickens. Morford, John Jasper's Secret. in parts. Harper's Weekly, 1871-3.4-8; 1881-2..

Students' Book Shop, 30 Canal St., New York City Balzac's Dramas, one volume cloth. School books of all kinds wanted. Send us your

The Studio Book Shop, 242 Columbia Bldg., Miami, Fia. Ideals in Art, and Philosophy of Art, H. Taine.

The Talmud Seciety, 8 Beacen St., Besten Hebraica, Judaeca, books on The Talmud, Zienism, etc. Report everything of Jewish interest. Give full bibliographic description.

M. Tcherassy, 2441 Post St., San Francisco, Cal. Mrs. Eddy, Science and Health, 1st, 2nd and 3rd eds. Genealogies of Thomas and Wm. Tanner. Two Young Patriots, Tomlinson.

M. Tcherassy-Continued

Life of Alfred B. Meacham, T. E. Bland. U. S. Army or Navy Registers, old ones. Molly Maguires, Dewees, 1877. Camera and Camera Craft, 1897 to 1912. National Geographics, prior to 1906. Outlines Sociology, Lester F. Ward. Psychological Orig. Religion, Leuba. Making of Geo. Grotton. Boston Boys, 1775, James Otis.

Lewis Thompson, 29 Broadway, New York Ebrietatis Encomium, N. Y., 1910. Americana Ebrietatis, N. Y., 1917. Delafield, Biography of Francis and Morgan Lewis. English Notes, Boston Daily Mail Office, 1842.

Otto Ulbrich Co., 386 Main St., Buffalo, N. Y. Nature Lovers Treasury. Love Songs of Three Centuries, first vol. History of Ancient Egypt, Rowlinson.

Union Book Co., Inc., 257 State St., Schenectady, N. Y.

Anne of Memory Street, Martha Baker Dunn, pub. Page, 1907.

Union League Club, r East 39th St., New York, N. Y. Hamerton, Human Intercourse, Bost

University of California Library, Berkeley, Calif. LaFollette, Autobiography, 15 copies.

Walden Book Shop, 307 Plymouth Ct., Chicago, Ill. Wind Before Dawn, Munger.

John Wanamaker, Book Store, New York, N. Y. Why Do Men Stupify Themselves, Leo Tolstoi.
Lord Curzon on Persia.
Thudichum, Cookery.
Evangeline, Illus. by Christy, pub. Bobbs-Merrill.
Hiawatha, A good Illus. ed.
Sir Richard Calmody.

J. R. Weldin Co., 413 Wood St., Pittsburgh, Pa. Allen, Meditations.

E. Weyhe, 710 Lexington Ave., New York, N. Y. K. Weyhe, 710 Lexington Ave., New York, N. Y. Kirkland, Log of North Shore Club.
Beck, Art Principle in Photography.
Trexise, Letter-construction.
Davis, Manufacture of Paper.
Penrose's Pictorial Annual, vol. 19.
Parson's Advertising Arrangement.
Carnell, Concerning Type, 1907.
Stevens, Lettering.
Webster, Quilts.
Hind, Days with Velasquez, Education of an Artist, Turner's Golden Vision, Brabizon.

Whitlock's Book Store, 219 Elm St., New Haven, Ct. Whitock's Book Store, My Kim St., New Have Edwards, Football Days.
Eversly, Turkish Empire.
Freeman, Mystery of 13 New Inn.
Smyth, Greek Melic Poets, 19 copies.
Packer, Further Adventures of Jimmy Dale.
Blackwood, Empty House.
Seligman, Christian Socialist.
Harvard Classics.
du Chesney, Early Church History.
von Schubert, Outlines Church History.

Williams Bookstores Co., Under the Old South Meeting House, Boston, Mass.

Andrews, Roy, Whaling with Gun and Camera. Account of the Middlesex Canal. Britton & Shaeffer, North American Trees, Holt, 1908.

1908.

Buckley, Wit and Wisdom of Jesus.

Cabell, Eagle's Shadow, first edition.

Candy Making, Butterick Pub. Co.

The Cabella, in English.

C. P. A. Problems and Solutions, Ronald Press.

Dealings on the Lives of the Court Jesters.
Dewees. Molly Maguires, Lippincott.
England, Geo. A. Darkness & Dawn, Small. May-

Williams Bookstores-Continued

Waters, C. E., Ferns Holt Farm Knowledge. Godey's Ladies' Fashion Books, bound vols. from Godey's Ladies Fashion Books, bound vols. from 1830 to last issue.
Higgins, Godfrey, Anacalapsis.
Holmes, Fenwicke, Songs of the Silence.
Jewish Encyclopedia, any binding.
La Belle Assemblee, bound years.
Muren, G. M. Prostate Giand Hypertrophy, Phil., 1908. Marmer's Tonga.

Measure of History, a Standard Scale of Chronology.

Mann, Hermann, Female Review, 1797.

Moore, C. H., Gothic Architecture.

Melville, Herman, Clarel.

N. E. Business Directory and Gazeteer, any edition.

New York or Chicago City Directory, 1919 and 1920.

Patterson, Small Boat Building, Outing Handbook.

Pinkerton, Molly Maguires.

Railway Shop Up-to-date, Van Nostrand.

Richards, J. R. Aluminium.

Smithsonian Institute Bulletin, nos. 107 and 108.

The Spectator, early edition, 8 vols.

Stevenson, Home Book of Verse, Holt.

Stevenson, A King in Babylon, Mac.

Ticknor, Edward, Lift Luck on Southern Roads.

Thayer, Life of Cavour, 2 vols.

Von Himmel, The Discovered Country, 1889.

Westcott, Lew, Three Wise Men, H. & M.

Young, Fractional Distillation.

Merriman, Henry Seton, The Velvet Glove.

Factory Management, 12 vols., Industrial Extension University.

C. Witter, 19 South Broadway, St. Louis, Me. Marmer's Tonga.

C. Witter, 19 South Broadway, St. Louis, Mo. Gnecchi, On Old Roman Coin.

Womrath & Peck, Inc., 42 Broadway, New York, N.Y. Appleton, T. G., Biography of,
Australian Ballads, 2 copies.
Birds of New York, vo. 1, also complete, and
Grapes, Cherries, Plums, Peaches and Wild Flowers.

Blowitz, M. de. Memoirs.
Blowitz, M. de. Memoirs.
Burgel, Astronomy for All.
Carnegie, Triumphant Democracy, 1893 or later.
Chailles, Long, My Life in Four Continents.
Commercial Laws of the World.
Constantinides, Neohellenica.
Conway, M. D., Reminis. and Autobig.
Davis, R. H., The Exiled Lottery.
Dickens, Chas., Miscel. Notes, 1908.
Drew, Daniel, The Book of.
Gilder, Schwatka's Search.
Goethals, The Fanama Canal. ers. Gilder, Schwatka's Search.
Goethals, The Panama Canal.
Merriam, C. H., Adirondack Mammals.
Morgan, American Beaver.
Morgan, League of the Iroquois.
O'Brien, Best Short Stories.
Slocum, Cruise of the Spray.
Stone, W. L., Quote all, first eds.
Tooke, History of Crisis.
Townsend, Kentucky in History and Literature.
Trollope, Dream Numbers.
Vail, Last Advance of the Glacier.
Van Loan, The Big League.
Waters, Ferns of America.

Woodward & Lothrop, Dept. 30, Washington, D. C. The Archko Volume.
The Devil's Admiral, F. F. Moore.
The Red Mark, J. Russell.
Decently and in Order, DeWitt.
The Truth About Camilla, a novel.
Painted Veils, Huneker.
Quarto, first editions of H. Melville.
Opening a Chestnut Burr, Roe.

BOOKS FOR SALE

H. & W. B. Drew Co., Jacksonville, Fla. Western Union Telegraph Code, Universal edition. Western Union Telegraph Code, Five Letter edi-Western Union Telegraph Code, rive Letter edition (latest edition).

Standard Dictionary of Facts, Indexed, with Question Book, published by Frontier Press Co., Buffalo, N. Y.

Name best offer on each of above. All new.

BOOKS FOR SALE—Continued

Wm. M. Goodwin, 1406 G St., N. W., Washington, D. C.

Goodwin, The Christian Science Church.

Amos. B. Jewett, Rowley, Mass. Odd numbers; Essex Antiquarian.

Madison Book Store, 6r East 59th St., New York

10 sets James Psychology, new, \$6.00.
50 Edgar Saltus, The Monster, new, 35 cents.
100 Page's Aviation Engines, new, 50 cents.
50 American Red Cross First Aid, pap, new, 15c.; same, cloth, 25c.

The Smith Book Co., Suite 914 Union Central Bldg., Cincinnati, Ohio

Thomas Morton's New English Canaan, Amsterdam, 1637.

BOOK-TRADE OPPORTUNITIES

(Twenty Cents a Line)

POSITIONS OPEN

YCUNG MAN or woman for general work, must have knowledge of old books and cataloging. Madison Book Store, 61 E. 59th St., New York, N. Y.

LARGE Department Store wants buyer for books and stationery, must be good merchandiser thoroly experienced. Splendid opportunity for right party. State experience and full particulars. Strictly confidential. Maison Blanche, New Orleans La.

WANTED-reliable salesman and collector to call on Physicians in St. Louis. Medical experience preferred. Salary. L. S. Matthews & Co., 3563 Olive St., St. Louis, Mo.

WANTED-Young Man to carry well known line Git Books in East; also in Southwest State. Experience first letter. T. Y., care of the Publishers' Weekly.

CAPABLE REPRESENTATIVE wanted to handle a line of Scientific, Technical, Financial and Business Books for old, established concern. State references and experience, etc. "Technical," care of the Publishers' Weekly.

POSITIONS WANTED

YOUNG MAN, married, desires connection with retail store or publishing house. Seven years' ex-perience as Order Clerk and Department Head. Can turnish references. Address A. F., care Publishers' Weekly.

TRAVELLER (27) desires change; seven years' ex-perience. Territory covered larger cities, East, South and Middle West; can furnish first class references with successful sales record. Address A. B. T., care Publishers' Weekly.

YOUNG MAN, retail selling experience, desires position in bookstore or publishing house. J. E., care Publisers' Weekly.

BUSINESS OPPORTUNITIES

FOR SALE-Established Mail Order book business. Located Chicago, 30,000 volumes, new and used tooks, over 12,000 active customers, will sacrifice for thick sale. Address C. B. care of Publishers Weekly.

SPECIAL NOTICES

WANTED—Copy of booklet entitled Documents: Respecting the Controversy between the Grand Lodges of New York and Hamburgh. Printed 1866. State price. A. Kunz, 4821 Snyder Ave., Brooklyn, K. Y.

REMAINDERS

OFFER US your remainders and plates. We are especially interested in publications on art and dancing. International Remainder Company, 8 Beacon St., Boston, Mass.

WE ARE IN THE MARKET for Remainders. Printers, Booksellers and Publishers would do well to offer us their over-stocks of literary merchandise which they desire to turn into cash. No quantity too large to bandle. Immediate decisions. Williams Bookstores Co., Under the Old South Meeting House, Boston, Mass.

THE Syndicate Trading Company buys entire remainders, large and small of editions of saleable books. Sample may be submitted at any time of the year. Syndicate Trading Co., Book Department, a Walker St., New York. Telephone—Canal 1080.

FINE exclusive line of jobs, remainders and standard acts. Always something new and interesting to show. Catalogue on request. Bigelow, Brown & Co., Inc., 266 Fifth Ave., New York.

WE BUY entire remainders large and small. Let us hear from you. Henry Bee Company, formerly Schwab and Bee, 32 Union Square, New York City.

Librarians

Have your new publications bound before they go on the shelves, and have your old books rebound in such a way that they will never have to be rebound again at the

NATIONAL LIBRARY BINDERY COMPANY

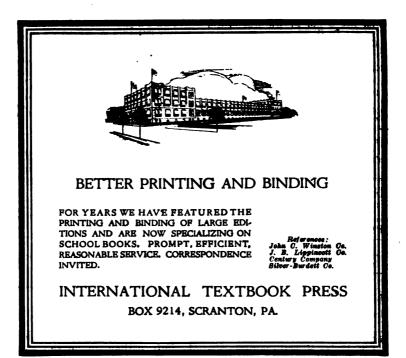
728 Myrick Bldg., Springfield, Mass.

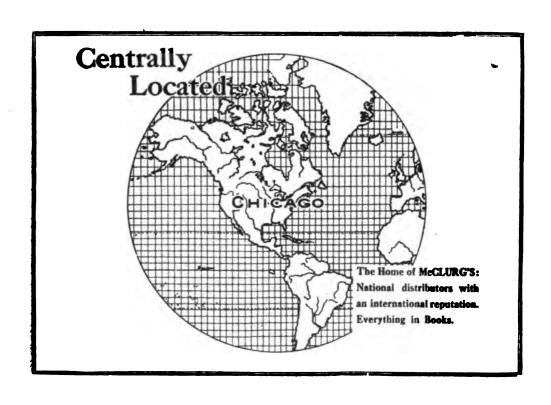
24 Noble Court Cleveland, Ohio

SERVICE

When seeking information about anything connected in anyway with books or the book business and you cannot find it in any of the reference books at hand, don't hesitate to ask us. We probably have on file the data you want.

The Publishers' Weekly





THE AMERICAN NEWS COMPANY Inc.

The Largest Wholesale D istributors in the World

Matributing From Every Principal City in the United States PICTION, JUVENILES, GIFT BOOKS, GENERAL LITERATURE

Exclusive Distributing Trade Agents for the Largest and Best Line of

Paper Covered Books Ever Published

A MONTELY JOURNAL OF TRADE INFORMATION MAILED FREE



Distributing Points

PORTLAND, ME. (The Eastern News Company.) BOSTON, MASS. (The New England News Com-

PROVIDENCE, R. I. (The Rhode Island News

Company.) SPRINGFIELD, MASS. (The Springfield News

Company.)
TROY, N. Y. (The Northern News Company.)
ALBANY, N. Y. (The Albany News Company.)
SYRACUSE, N. Y. (The Syracuse News Company.)
ROCHESTER, N. Y. (The Rochester News Com-

pany.)
BUFFALO, N. Y. (The Buffalo News Company.)
PHILADELPHIA, PA. (The Central News Com-

pany.)
BALTIMORE, MD. (The Baltimore News Com-

WASHINGTON, D. C. (The Washington News

Combany. PITTSBURGH, PA. (The Pittsburgh News Company.) CLEVELAND. O. (The Cleveland News Company.)
DETROIT, MICH. (The Detroit News Company.)
CINCINNATI. O. (The Cincinnati News Company.)
ATLANTA, GA. (The Georgia News Company.) JACKSONVILLE, FLA. (The Southern News Com-

pany.)
INDIANAPOLIS, IND. (The Indiana News Company.)
CHICAGO, ILL. (The Western News Company.)
ST. PAUL, MINN. (The Minnesoto News Company.)
The Minnesoto News Company.) MINNEAPOLIS, MINN. (The Minneapolis News

Company.)
ST. LOUIS, MO. (The St. Louis News Company, Inc.)
NEW ORLEANS, LA. (The New Orleans News Company.)

DALLAS, TEX. (The Texas News Company.) HOUSTON, TEX. (The Houston News Company.) KANSAS CITY, MO. (The South West News Company.)

OMAHA, NEB. (The Omaha News Company.)
DENVER, COLO. (The Colorado News Company.)
SPOKANE, WASH. (The Spokane News Company.)
SEATTLE, WASH. (The Puget Sound News Com.

PORTLAND, ORE. (The Oregon News Company.) SAN FRANCISCO CAL. (The San Francisco News

Company.)
LOS ANGELES, CAL, (The Los Angeles News Company.)

The American News Company Inc. and Branches ORGANIZED TO SERVE THE TRADE ONLY T

Save Time and Expense by Ordering from the Nearest Point of Distribution to You

-What Our Forefathers Fought For

andemarks

A novel by
HERBERT QUICK



IN the life-story of one man Herbert Quick presents the epic of the Middle West pioneers, the vast picture of America on the march and in the wilderness.

A romance of the strong and earnest men and women who tamed Nature in the face of fire and storm and won their way to ordered life through the lawless recklessness of changing times.

A novel of the soil yielding to labor and courage. A novel of its conquerors, human and passionate and as actual as the sunshine.



Ready in January

Eight Striking WYETH Pictures
Price \$2.00

The Bobbs-Merrill Co., Publishers

THE Bublishers' Weekly The American BOOK TRADE JOURNAL

Published by R. R. Bowker Co. at 62 West 45th Street, New York
R. R. Bowker, President and Treasurer; J. A. Helden, Secretary
Entered as second-class matter June 13, 1879, at the post office at New York, N. Y., under the Act of
March 3, 1879. Subscription price, Zones 1-5, \$6.00; Zones 6-5, \$6.00; Fereign, \$7.00.
English Agent: D. H. Bend, 407 Bank Chambers, Chancery Lane, W. C., Lenden.

VOL. CI.

NEW YORK, JANUARY 21, 1922

No.

Ready January 31

Ready January 31

GERTRUDE ATHERTON'S

Heart-gripping novel of San Francisco and New York

SLEEPING FIRES

The success of SISTERS-IN-LAW, still going strong after a year, points to big sales for Mrs. Atherton's 1922 novel, SLEEPING FIRES, which is likely to be more talked about even than SISTERS-IN-LAW.

SLEEPING FIRES is more closely packed with action than any novel Mrs. Atherton has written. The scene is San Francisco and New York around 1870, but the problems that make up the plot know no definite period. No novel we have ever read treats the eternal triangle in a similar manner.

\$1.90

Imprinted postcards, in lots of 500 or more, will be supplied free to booksellers requesting them at once. Lots of less than 500 sent with space left blank for rubber stamp imprint.

Publishers FREDERICK A. STOKES COMPANY New York

Can Books 9 be SOLD

The average publisher issues scores of books each year, scatters half-hearted support among them, and hopes that one or more may catch the public fancy and be bought in quantities. He does not sell his wares as other manufacturers do. He gambles on issuing something that the public will take away from him.

Each year he repeats this process, abandoning books that showed promise in order to bring out new failures.

After investigation, the Business Survey of THE CHICAGO TRIBUNE has come to the conclusion that books can be sold and that advertising can be an invaluable aid in selling them. Book publishers have run announcements in THE TRIBUNE, but (except in the case of subscription books) have never advertised their wares in this market. But it can be done—profitably.

We invite discussion with any publisher who wishes to substitute modern merchandising methods for the lottery element in his business.

The Chicago Tribune

ELEANOR **GATES**



100% American this novelist and playwright can be called. Geographically, she hails from the West, born in Minnesota, brought up in South Dakota and California. Her family, with many distinguished members, runs back for three hundred years in New York and New England. From her childhood dates her love for the open and for horses. At the age of three, we learn, she could sit her horse on the Dakota prairies and was presented with her first saddle. From five to eleven she "punched cows" and, with her brothers, was an active trapper. It was on the great plains that she first came in contact with literature; Scott, Dickens, Thackeray, Byron swung at her saddle horn! At Stanford University and the University of California, later, her years of study were completed. A move to New York started her active career of writing, with delightful short stories followed up by the novels and plays that have won her fame. "The Poor Little Rich Girl," both as novel and play, made her name a household word throughout the country. Its appealing fancifulness and droll humor leading critics to hail her as "the American Barrie." Eleanor Gates is the wife of Fred-



erick Moore, author of "Siberia Today," "The Samovar Girl" and other popular volumes. While riding continues to be her favorite recreation, she also is proud of her abilities as a cook.

THE RICH LITTLE POOR BOY, Eleanor Gates' new novel, is of most unusual significance. A great big idea is back of it. which will win for it a vast audience of readers. This idea is that there is a power within each one of us by which we can win our way to happiness and success, regardless of how smothering may be the every-day details of our surroundings. In its pages is told with entrancing fancy and drollest humor the story of how a little boy in the city slums found high content through the gift of an imagination which could make a Niagara out of the kitchen sink and could bring Rockefeller into intimate converse over the clothes-line telephone wires! In entertaining chapters, with pleasing characters and skillfully built action, Eleanor Gates' novel has an idea in it that will sell it to every man and woman (and child, too), who finds pleasure between the covers of a book. \$2.00 net.

The Third of a Series of Talks on Authors and their works to be run on this page for Booksellers and their Sales People.



Publishers



D. APPLETON AND COMPANY

35 West 32nd St., New York

Published January 27

THE EVERLASTING WHISPER

A novel of stirring adventure in the High Sierras

By JACKSON GREGORY

We are confident that this story of the California wilderness by the author of "MAN TO MAN" and "JUDITH OF BLUE LAKE RANCH" will score a striking success. Gregory, with five successful novels to his credit, has been steadily building up a strong following. He has put such good work into "THE EVERLASTING WHISPER" that we expect it to double the total reached by any of his previous books.

\$1.75

Stock Now Ready for Shipment

Charles Scribner's Sons,



Fifth Avenue, New York



It is absolutely the real thing; a novel so fine, so sincere, so absorbing that it cannot be overpraised or oversold.

Henry Sydnor Harrison's SAINT TERESA

Half a million copies of Mr. Harrison's three previous novels have been sold.

We believe this new book will be the most notable novel of the new year.

And we will back this belief with an advertising campaign proportionate to the unlimited selling possibilities of what we are convinced is an even more compelling novel than "Queed".

To be published in March at \$2.00.

HOUGHTON MIFFLIN COMPANY

S. B. H. Hurst

is a new name in the world of books. Harper & Brothers have added it to their list of distinguished authors confident that Mr. Hurst's success and permanent standing are assured by his amazing first novel. Only a man of his keen intelligence and wild and weird experiences could have written it. He went to sea at sixteen and sailed before the mast in ships carrying cargoes, as well as pilgrims and convicts, to all parts of the East. His book is called

COOMER ALI

HERE the sailor novelist opens up a new world of fiction—the land and sea from Calcutta to Mecca. Coomer Ali is a tale of three of the strongest characters that ever prayed and dreamed and schemed through the pages of fiction.

Coomer Ali is a fiery little Mohammedan whom Allah has deserted in his hour of need; so he sets out for Mecca to tell the whole Mohammedan world that there is no Allah. Captain Armit is a black-listed British sea captain whose opium dreams tempt him to try to steal a valuable cargo. And Mr. Brown is a Far Eastern half-breed, who specializes in telling others how to escape punishment for crime on the high seas.

Their story is the product of an impatient inquiring mind which has penetrated to otherwise unknown depths in the life of the Orient. You have never read anything like it. It will be widely advertised, and is the kind of story that will make record sales on word of mouth publicity. It will give your book buyers the "S. B. H. Hurst" habit —for the series of fascinating tales by this author to follow.

Harper & Brothers - - Publishers Established 1817 - - - New York "Not once in a decade comes such a book"

Abbé Pierre

D. Appleton and Company announce that they will publish in April a most unusual novel to be called "Abbé Pierre." Not once in a decade does a first novel of such extraordinary. charm and high literary quality come into the offices of a publishing house. The publishers have no hesitation in stating that they believe this novel will be the outstanding fiction success of the spring of 1922. "Abbe Pierre" will interest all types of readers. A promotion campaign worthy of such a work is being prepared, further announcements of which will appear here from time to time.

Jay William Hudson

This is an Appleton Book

"Kate Jordan Creates a Little Feminine 'Penrod.'"—Boston Transcript

TROUBLE-THE-HOUSE

By KATE JORDAN

Author of "The Next Corner," "Against the Winds," etc.

We expect that 1922 sales of Kate Jordan's story of a girl "Penrod," TROUBLE-THE-HOUSE, will be larger than the sales in 1921. The book is receiving the enthusiastic commendations of leading reviewers—just the sort of reviews which are sure to start people reading it.

The New York Evening Post says: "A delightful yarn about a little girl whose vaulting imagination was continually plunging both herself and her family into difficulties . . . There is much observation and humorous sympathy in the book . . . It will prove abundantly entertaining to all readers furnished with a humorous appreciation of character." The New York Herald says: "The book is pervaded by the happy laughter of youth that will reach the ears of many. It cannot fail to touch many hearts, too, for beneath the joyousness flows a tender stream of quiet melancholy. It is a reminiscence that never remains only that, for it is a novel written by a novelist." The New York Times says: "In Kate Jordan's latest story we get a book that gives us a girl who is really that. . . Susy Gilvarry is as real as 'Penrod,' and as intensely individual, an individuality that prevents neither of these engaging youngsters from be-

ing typical of childhood, as distinct from maturity, or even near-maturity. No one can read TROUBLE-THE-HOUSE without shouts of laughter... It is a book as fresh and bracing as a clear wind from the West. To the last page you read with huge entertainment and crowing sympathy. Here are real characters. There is a background, charming as an old print, ... and here, above all, are real children, real girls."

Third Printing. \$1.90 net



LITTLE, BROWN & COMPANY :: Publishers :: BOSTON



Doubleday, Page & Co.'s Penn. Terminal Bookshop

Walking by a BOOKSTORE

* * * *
early this morning

* * * *
I looked into the window

* * *
quite by accident

* * *
of course

* * *
and saw a display

* * *
which made me stop

* * *
and look

* * *
and cheer.

It was a display

* * *
of THE BOOKMAN,

* * *
cleverly arranged

* * *
with all the books

that were especially reviewed

* * *

therein

* * *

standing gracefully around.

* * *

A most distinguished window

* *

which was selling books

* * *

and subscriptions

* * *

together,

* * *

the latter alone

* * *

netting a handsome profit

* * *

on each,

* * *

so I took its picture

* * *

for you.

S. M. R.

Sell the magazine that sells your books—write for a selling-plan GEORGE H. DORAN COMPANY, 244 Madison Avenue, New York

___ An Event of First Importance ____

THE PUBLICATION OF

FRANK A. VANDERLIP'S WHAT NEXT IN

A background of ample first hand observation, sound principles, a fuller picture of actual conditions than we have had before, and suggestive programs for stabilizing the exchanges and handling international debts. Six translations under way. By the former President of The National City Bank. Ready in February.

SECRET DIPLOMACY How Far Can It Be Eliminated?

By PAUL S. REINSCH

After a historic survey, our former Minister to China considers whether modern diplomacy can be made to jibe with democratic principles and made subject to public opinion. \$2.00

PSYCHOANALYSIS AND SOCIOLOGY

By AUREL KOLNAI

A brilliant psychoanalytical investigation of the \$2.50 social mind.

THE HOUSE OF COMMONS

By HILAIRE BELLOC

A survey of its history and a criticism of its past and present functions. "A brilliant argument, masterly."—London Daily News. \$2.00

FUNDAMENTAL CONCEPTIONS OF PSYCHOANALYSIS

By A. A. BRILL, M.D.

An authoritative elementary survey by Freud's translator and chief American disciple. \$2.50

— Do You Play Chess? '

CAPABLANCA'S CHESS FUNDAMENTALS

The champion chess player of the world explains general principles by means of 18 illustrative games and 150 diagrams.

CHAPTERS FROM CHILDHOOD

By JULIET M. SOSKIÇE

child Reminiscences that add to authentic Reminiscences that and to sufficient the literature, by the granddaughter of Ford Madox-Brown Illustrated, \$3.00

A SHORT HISTORY OF INDIANA

By LOGAN ESAREY

A condensation of Mr. Esarey's two volume history which has been recognized as a model in its field for many years. Illustrated \$2.00 MUSIC

By JOHN FREEMAN

Lyrical and narrative poems written since "Poems New and Old." \$2.00

ANGELS AND MINISTERS By LAURENCE HOUSMAN

Four plays, studies of authentic Victorianism in the persons of Victoria, Beaconsfield, Gladstone, and Mr. Morley, "A true masterpiece."—London \$1.50 Times.

GETTING YOUR MONEY'S WORTH

By ISABEL ELY LORD
Shows how the budget system can be applied to the home without being more bother than it is

TAHITA

By GEORGE CALDERON

An accurate description of the place and people by one who has lived there. Illustrated by the author.

- Lytton Strachey's -QUEEN VICTORIA

The book of the year, and a classic masterpiece. Over 40,000 sold in America.

Nine illustrations, \$5.00

A LETTER BOOK

Selected by GEORGE SAINTSBURY

Ranges from the Paston Letters to Stevenson, with translations of delightful letters from the \$2.25 Greek and Latin.

SEEING THINGS AT NIGHT

By HEYWOOD BROUN

Striking and humorous papers by our most brilliant young essayist and critic. \$2.00

MODERN ESSAYS

Selected by CHRISTOPHER MORLEY
Represents 32 British and American essayists
of to-day—Belloc, McFee, Don Marquis, Stuart
Sherman, etc. Introduction and biographies by Mr. Morley.

MODERN RUSSIAN POETRY

DEUTSCH and YARMOLINSKY
Lyrics from the beginning of the 19th century to date, selected and translated for this volume.

By the Author of "Witte Arrives"

ELIAS TOBENKIN'S NEW NOVEL

THE ROAD

A story of modern America, of a woman who dared throw herself into life and its responsibilities and sufferings, and of a man who tried to escape them. A significant and absorbing picture of the industrial and social scene.

MONDAY OR TUESDAY

By VIRGINIA WOOLF

Gives a new account and mood to the art of \$1.60

THE PARLOR BEGAT AMOS

By APTHUR S. HILDEBRAND
The story of a sensitive youth in a conventional and timid American family.

\$1.75 APTHUR S. HILDEBRAND

THE LONELY WARRIOR

By CLAUDE WASHBURN
This story of a returned soldier might be called "America—1919—1921." \$2.00

ADAM AND CAROLINE

By CONAL O'RIORDAN

A delightful story of modern Dublin, \$1.90

= HARCOURT, BRACE AND COMPANY, 1 W. 47th St., New York =

The Publishers' Weekly

٠

THE AMERICAN BOOK TRADE JOURNAL FOUNDED BY F. LEYPOLDT

January 21, 1922

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

Publishing Association Steps Ahead

THE new publishers' association, the National Association of Book Publishers, enters upon its third year with a record of accomplishment and a prospect of future continuance and usefulness, which, unhappily, previous organizations had not been able to show. The first of these, the American Book-Trade Union, of the early seventies, was started by the retailers of the Middle West under the presidency of Isaac B. Aston of Columbus, O., and later under the presidency of Anson D. F. Randolph of New York, who as writer, speaker, editor, publisher and bookseller combined in himself the several relations of the association. It had but a brief career of a few years, and its surviving leader is Timothy Nicholson of Richmond, Indiana, its treasurer, who still preserves his business relations with the trade as a retail bookseller under the same name and in the same locality as fifty years ago.

Next came the American Publishers' Association, which started upon a useful career with every promise of continuance, but which was wrecked by the decisions of the Courts that some of its actions, however well meant, violated the Anti-Trust Law, so that it perforce came to an end, to the serious cost of many of its members. Curiously enough, it had scarcely gone out of existence before the government in the war years insisted that there ought to be an association of publishers with which the government could deal. The National Association of Book Publishers has now come to the front and is already dealing with questions, such as tariff and copyright, in close relationship with our government.

The record of the Association, as presented at the business meeting, which will be published in full in our ensuing number, tells the story in detail of what are really extraordinary accomplishments within the short space of sixteen months. Recently, the American Publishers' Copyright League has assimilated itself with the larger organization as its Bureau of Copyright, and throughout this period of organization the new Association has had the cordial cooperation of publishers with very few exceptions, these last largely because of the fear of having relations with any association whatsover in view of the mistaken legislation of several states as to educational books. Except for these, it represents completely the present scope and variety of American publishing, and, as we have recently had occasion to emphasize, at a time when there is large expectation that American publishing is at the beginning of a great era of development.

For this result a large share of the credit must be given to the first and only President of the Association, who has stood behind the executive officer and the several committees with an energy, enthusiasm and business acumen which have been one of the chief factors of the success of the Association. It has not been given to any President of the United States, even Mr. Roosevelt, to be nominated for a third term through a constitutional amendment, and Mr. Hiltman has been morally forced by the pressure of his appreciative associates into the acceptance of the burden of this post of honor for a third period.

At the business meeting and afterward at the convivial gathering there was universal appreciation of the service which he and others had done for the whole trade, and the unanimity of aim and breadth of purpose which have been shown throughout this short period of the Association's existence give high hopes for its future service in a profession which must increase in ratio both with our increasing population and increasing literacy.

Price Maintenance Decision

HE conditions of price maintenance is only slightly clarified by a decision in the United States Supreme-Court in the Beechnut Packing Co. case. This decision, however, decides that any producer of a product can refuse to sell direct to any purchaser whose business methods, such as price-cutting, he objects to. Whether there can be any general policy of maintaining prices when goods are passed through other hands is left undecided. As it would stand to-day, any publisher is free, as an individual, to cut off any account, but would not be free to maintain prices thru others.

America and the International Copyright Union

THE amendatory copyright bill, of which the text as presented to Congress on behalf of the Authors' League is printed elsewhere, has for its chief purpose the entrance of America into that particular family of nations known as the International Copyright Union. This was one of the earlier purposes of copyright reform, even before the Act of 1891 which, at the instance of the Typographical Unions, contained the manufacturing clauses which made entrance into the Union impossible.

The passage of this bill would not only give us our place with other civilized nations in copyright relations, but would be of especial value at the moment in strengthening the influence of the new liberal government in Canada, which desires reciprocity with America, in disapproving the copyright measure with the manufacturing clause directed against this country, which passed the Canadian Parliament last year but has never had approval of the government.

The draft for the copyright amendatory act has been modified from time to time as consultation developed criticisms or suggestions.

Section I provides for adhesion to the International Copyright Union, which consists in notification under this enabling act to the Swiss government and for presidential proclamation, presumably of simultaneous date. The provision to include in the proclamation a list of the countries comprising the Union was omitted because of the awkward precedent which might require the President to make proclamation each time a new country adhered to the Union,

Sections 2 and 3 are necessary concomitants of entrance into the International Copyright Union.

Section 4 repeals in detail the manufacturing provisions and references thereto, the repeal having the assent of the Typographical Unions.

Section 5 contains the positive declaration necessary for entrance into the International Copyright Union by extending the scope of our copyright laws to cover works by citizens or subjects of any country which is in the Union and works by others copyrighted in the countries of the Union. It is not drawn to extend such copyright to works previously published, and it is not vet determined whether this will be in the way of our becoming a Union country. On this point question has been asked of the Director of the International Copyright Union, Prof. Rothlisberger at Berne, who is the highest international authority on copyright. The main and evident requirement is that no formalities should be required, except those of the country of origin

or first publication, if any. Tho this requires that works by foreign authors shall not be subject to the formalities required for domestic copyright within the United States, it is not to be considered that this is a discrimination against American citizens, because they in turn have the right to copyright protection thruout all the countries of the International Copyright Union without any other formalities than those in our own country.

Section 6 replaces the absolute prohibition of importation of Section 31 of the copyright code by a prohibition conditioned on registration and deposit by the proprietor of the American copyright. This permits importation without question until such registration and deposit are made, after which importation is permissible only by assent of the American publisher, with the exceptions provided. These are the same as in the previous law, except that individuals and libraries must first require the American publisher to agree within ten days to furnish the desired foreign copy. This provision is felt by publishers to be necessary to assure them of the copyright territory for which they have arranged, but the librarians object to this interpretation, and by unanimous vote at the A. L. A. Council meeting in Chicago, December 30th, have instructed their Committee to oppose this change, which must apparently be fought out at the Congressional hearings. It should be noted that this section is confined exclusively to books and does not cover works of art, etc.

Section 7 provides for regulations "as prescribed" by the Supreme Court, which phraseology extends previous regulations to cover the new circumstances or permits additional regulations.

Section 8 gives the President immediate authority to act, but dates rights and remedies from the subsequent date of the President's proclamation.

Doubtless, discussions of the bill before the Congressional Committee will bring out changes which may prove desirable and which may or may not be opposed, but it is to be hoped that no opposition will have the effect of preventing the passage of the bill in its essentials and of stopping our progress in this direction and our better relations with our English-speaking neighbor across the imaginary boundary which separates us from Canada.

The American Copyright Act

THE following is the text of the proposed amendatory act, making it possible for the United States to enter the International Copyright Union, as prepared for presentation to Congress, on behalf of the Authors' League, for reference to the Joint Committee on Patents, which, doubtless will later give public hearings.

An Act to Amend the Copyright Law to permit the United States to enter the International Copyright Union

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled.

That the President of the United States, be, and is hereby, authorized to effect and proclaim the adhesion of the United States to the Convention creating an International Union for the Protection of Literary and Artistic Works, known also as the International Copyright Union, signed at Berlin, Germany, November thirteenth, nineteen hundred and eight, and to the "Additional Protocol" to the said Convention, executed at Berne, Switzerland, March twentieth, nineteen hundred and fourteen.

- SEC. 2. That it is hereby declared that the United States desires to be placed in the first class of the countries which are members of the International Copyright Union, as provided in Article twenty-three of the said Convention of nineteen hundred and eight.
- SEC. 3. That the rights and remedies granted by the Act entitled "An Act to Amend and Consolidate the Acts Respecting Copyrights," approved March fourth, nineteen hundred and nine, and the Act amendatory thereof, shall be, and are hereby, extended to the authors of works of architecture and choreographic works and pantomimes as Class (n) and Class (o) respectively, in the list of classes of copyright works in Section five of the said Act.
- SEC. 4. That Sections fifteen, sixteen, seventeen, twenty-one (as amended December eighteenth, nineteen hundred and nineteen), twenty-two and thirty-one of the said Copyright Act of nineteen hundred and nine are hereby repealed, and that the said Act is further amended by striking out from Section nine the words "except in the case of books seeking an ad interim protection under Section twenty-one of this Act"; by striking out from Section twelve the words "which copies, if the work be a book or periodical, shall have been produced in accordance with the manufacturing provisions specified in Section fifteen of this Act": and by striking out from Section fifty-five the words "in the case of a book the certificate shall also state the receipt of the affidavit, as provided by Section sixteen of this Act, and the date of the completion of the printing, or the date of the publication of the book, as stated in the said affidavit."
- SEC. 5. "That on and after the date of the President's proclamation foreign authors, not residents of the United States, who are citizens or subjects of any country which is a member of the International Copyright Union, or whose books are first published in and enjoyed copyright protection in any country which is a member of the Copyright Union, shall have within the United States the same rights and remedies in regard to their works, thereafter first published, which citizens of the United States possess under the copyright laws of the United States, and the enjoyment and the exercise by such foreign authors, not residents of the United States, of the rights and remedies accorded by the copyright laws of the United States shall not be subject to any formalities, and they shall not be required to comply with the provisions of the copyright laws of the United States as to notice of copyright, or deposit of copies, and registration:

Provided, however, That any rights accorded by the copyright laws of the United States now in force or hereafter enacted shall extend to such foreign authors only when the foreign state or nation of which they are citizens or subjects grants similar rights either by treaty, convention, agreement, or law, to citizens of the United States, and the duration of the protection for such rights in the United States shall not exceed the term of protection granted in the country of which such foreign author is a citizen or subject or in the country within the Union in which such author's book was first published; and no right or remedy given pursuant to this Act shall prejudice lawful acts heretofore done within the United States or rights in copies heretofore lawfully made in the United States prior to such date."

- SEC. 6. That during the existence of the American copyright in any book the importation into the United States of any copies thereof shall be, and is hereby, prohibited, except with the assent of the proprietor of the American copyright subsequent to the registration of American publication and the deposit in the Copyright Office at Washington, District of Columbia, of two copies of any such book:
- Provided, however. That, except as regards piratical copies, such prohibition shall not apply:

 (a) To any book as published in the country of origin with the authorization of the author or copyright proprietor, when imported, not more than one copy at one time, for individual use and not for sale, or when imported, for use and not for sale, not more than

one copy in any one invoice, in good faith, by or for any society or institution incorporated for educational, literary, philosophical, scientific, or religious purposes, or for the encouragement of the fine arts, or for any college, academy, school or seminary of learning, or for any State, school, college, university or free public library in the United States, provided the publisher of the American edition of such book has (within ten days after written demand) declined or neglected to agree to supply the copy demanded;

(b) To books which form parts of libraries or collections purchased en bloc for the use of societies, institutions, or libraries designated in the foregoing paragraph, or form parts of the libraries or personal baggage belonging to persons or families arriving from

foreign countries and are not intended for sale;

(c) To works in raised characters for the use of the blind;

(d) To works imported by the authority or for the use of the United States;

(e) To the authorized edition of a book in a foreign language or languages of which only a translation into English has been published in this country;

(f) To a foreign newspaper or magazine, altho containing matter copyrighted in the United States printed or reprinted by authority of the copyright proprietor, unless such newspaper or magazine contains also copyright matter printed or reprinted without such authorization:

Provided, That copies imported as above may not lawfully be used in any way to violate the rights of the proprietor of the American copyright or annul or limit the copyright protection secured by this Act, and such unlawful use shall be deemed an infringement of the copyright.

SEC. 7. That rules and regulations for practice and procedure in any action, suit, or proceeding instituted for infringement of copyright under the provisions of this Act shall

be as prescribed by the Supreme Court of the United States.

SEC. 8. That this Act shall take effect immediately, and that rights and remedies assured under this Act shall be effective on and after the date of the President's proclamation.

An Annual Award for the Best Children's Books

A T the next annual conference of the American Library Association, which is to be held at Detroit, Mich., the Children's Librarians' Section will make the first award of the John Newbery medal, which is to be given annually to the author, who, during the previous calendar year, has produced the most distinguished book for children.

This award is the result of a plan which was outlined to the Section at the Swampscott, Mass., meeting last June by Frederic G. Melcher, who had been addressing the Conference on Children's Book Week.

Much stimulus to literature and appropriate recognition of good work is accomplished in various literary fields through annual rewards, yet no group or institution has yet planned for any proper recognition of the writer for children; and it was Mr. Melcher's thought that no group could so appropriately make such an award as the Children's Librarians' Section. He offered to see that a medal for annual presentation should be provided and to turn this over to the Section to award by such method as was deemed best.

In suggesting that this be called the "John Newbery Medal," Mr. Meloher pointed out that John Newbery, that famous old London bookseller and publisher of the eighteenth century, was perhaps the first one to recognize that children have special reading interests of their own, and he it was who arranged for Oliver Goldsmith to write "Goody Two Shoes."

The Children's Librarians' Section accepted the offer at the Swampscott meeeting, and authorized its officers to work out a plan for determining the book whose author was to be honored. In accordance with the plan of the Committee all librarians interested are invited to send nominations to cover the calendar year of 1921 to the Chairman of the Children's Librarians' Section, who this year is Miss Clara W. Hunt, Superintendent of the Children's Department of the Brooklyn Public Library.

All nominations must be in not later than March 1st, 1922. No announcements of the result will be made until the time of the annual conference next June.

In sending in nominations, librarians should bear in mind the following conditions: the book must be written by an author who is a citizen or resident of the United States. It must be first published in book form between January 1st and December 31st, 1921. Reprints and compilations are not eligible.

Books on Japan

A NEW and carefully balanced list of books on Japan and Japanese life and history was printed in the Literary Digest of January 7th, based on suggestions collected from the various library lists. This bibliography, covering about one hundred books, is a valuable list for the bookseller to have at hand for reference.

Publishers Have Optimistic Meeting

Large Attendance at 2nd Annual Meeting of the National Association

THE second annual meeting and luncheon of the National Association of Book Publishers was held on January 17th at the Yale Club with a large number present. At the business meeting, John W. Hiltman, President of D. Appleton & Company, was elected for another term as President, and in speaking to this nomination John Macrae of E. P. Dutton & Company made a glowing and well-deserved tribute to the initiative, tact and enthusiasm which had been shown by Mr. Hiltman and which had been responsible for the growth of the organization and the value of the work accomplished.

The report of the last meeting was read by Frank C. Dodd, the Secretary, and the Treasurer, Alexander Grosset, showed that the Association had lived within its budget and had also been handling funds of the book promotion campaigns which are carried on as a separate enterprise. Both Mr. Dodd and Mr. Grosset were reelected Secretary and Treasurer, and as Vice-Presidents John Macrac of E. P. Dutton & Company, Charles C. Shoemaker of the Penn Publishing Company, Alfred McIntyre of Little Brown & Company, Ogden T. McClurg of A. C. McClurg & Company were elected. The directors for three years will be W. E. Pulsifer of D. C. Heath & Company, William Thomson of Thomas Nelson Sons, Edward S. Mills of Longmans, Green & Company, Ogden T. McClurg of A. C. McClurg & Company. George L. Wheelock, The Century Company. Ten other directors carry over for the ensuing year.

The President in his address spoke of the fine cooperation that had been obtained from the Board of Directors and the Executive Committee, and congratulated the organization on the fact that the publishing business had passed through a most disturbing year, suffering less than most lines of commodities. He emphasized the business aspects of publishing and the fact that publishers must look at their investments and depreciations on the same basis as other manufacturers do if they are to keep in aggressive condition for new enterprises and successful selling. He believed that all lines of business had found the value of quick turnover and that retailers would be more likely than before to buy often and sell quickly, and publishers must on their part watch against accumulating non-fluid investment.

The Executive Secretary made a detailed report of the work of the year, showing the continuous activity that goes on at the office and the pressing problems that had come up in 1921, problems of wage scales, of forty-four hour week, of freight rates, traveling expenses, photo-engraving contracts, tariff, copyright, all of which made the weekly meetings of the Executive Committee both necessary

and continuously valuable to the whole industry. In the new quarters there is room for a large conference room and a smaller committee room, as well as two offices, one of which is used and paid for by the promotion campaigns.

The Committee on Tariff, through its Chairman, John Macrae, reported on its activities since the Fordney Bill was announced in July and with regard to the present situation in Washington. He believed that the American book-trade was now in a position where it did not need protection, except in so far as the government needed revenue from all imports.

Mr. Melcher, reporting for the Bureau of Copyright, outlined to the members the features of the new Copyright Bill, and gave to members a draft of the revision as it was being presented to Congress. He pointed out the importance of our entrance into the Berne Convention and of the most creditable attitude of the printers toward this change.

Mr. Shoemaker reported for the Committee on New Outlets and told of the many inquiries received for information about new bookstores, of the circularization of the pamphlet on "Opening A Book Department." Copies of the new pamphlet on "The Successful Bookshop" were given their first distribution. This is intended to give newcomers into the field of small, intimate bookshops some practical information on how to begin business. Mr. Pulsifer of D. C. Heath Company reported for the educational group, and Mr. Watson of W. L. Saunders Company for the medical group. Mr. Doubleday, speaking for trade publishers, made one of his characteristically pungent speeches, suggesting that one of the differences between a publisher and the average manufacturer was that the publisher would sometimes issue books out of pure friendship and against his best judgment as a publisher, while nc manufacturer of tools, for instance, would put out a screw driver unless he felt that was the one best instrument for its purpose.

Mr. McClurg, speaking on Middle Western conditions, gave a talk that was listened to with great interest, analyzing the reports that had been coming in from the cotton belt, where things were more encouraging from the corn belt, where there was naturally a strong reflection of the farm product prices, and from the Northwest, where the first reports in were highly encouraging. He emphasized the importance of the general promotion of books by the publisher, in order that the jobber and retailer may get full results from their own selling effort. At the close of the meeting, Mr. Stokes expressed the opinion, which was echoed in a rising vote, that the thanks of the whole organization be extended to President Hiltman for what he has done for publishing

and for the Association during the year and that this expression of opinion should be written into the minutes. At one o'clock, those who had attended the business meeting and others from the publishing organizations gathered at a luncheon in the Club, one hundred people being seated.

After the luncheon, President Hiltman turned the gavel over to Frederick A. Stokes, member of the Executive Committee of the Association, and deservedly favorite toastmaster in publishing circles. Mr. Stokes referred to the gathering as "a little disarmament conference among the book publishers," and congratulated the group on the large and enthu-

siastic attendance.

He introduced as the first speaker Jov Elmer Morgan, Editor of the Journal of the National Education Association. Mr. Morgan made a brilliant and suggestive speech, under the subject of "The Education Renaissance and the Book Publisher." He evidenced the fact that there was a world-wide determination that education should be really universal, and that, in this country especially, organization was being rapidly rounded out so that we should have better teachers, and therefore more intelligent and better graduates from our schools. He spoke of the important place of general reading in any educational effort and of the place that book publishers had in the general scheme of educational increase. Mr. Morgan was followed by Carl H. Milam, Secretary of the American Library Association, whose suggestions as to what the libraries were doing and how this fitted into such plans that the publishers and booksellers were doing were very pertinent to the atmosphere of the were very pertinent to the atmosphere of the meeting and highly applauded.

Representing the Authors' League of America, of which he is President, Jesse Lynch

Williams made a graceful speech, and emphasized the constructive work that the authors were doing. Besides their initiative in bringing this country into the Berne Conference, he spoke of their efforts toward heading off censorship. Very recently the League called together a group of people representing various theatrical interests: managers, actors and writers, and the concrete suggestion coming from that discussion was that a plan should be made for the providing of a panel of one hundred to three hundred people in the city or vicinity, women from civic clubs perhaps or men prominent in city affairs, representatives drawn from the universities, etc., and from this large panel of intelligent people there should be drawn a jury of twelve who would be called upon when any complaint should be registered against a play and pass opinion as to its worthiness. If it was judged by such a jury to be a bad play, it would be taken from the stage under contract agreed to by managers, authors and actors interested. It was thought that some such agreement could be reached.

The toastmaster read a letter of greeting from Eugene L. Herr, President of the American Booksellers' Association, who was pre-

vented from being a guest.

George W. Hopkins, Vice-President and General Sales Manager of the Columbia Graphophone Company, gave a stimulating talk on "Merchandising Nationally," making many suggestions based on his experience in several lines of merchandise. The program closed with a humorous talk by Donald Ogden Stewart, author of "A Parody Outline of History." At the head table with the speakers and as guests of honor were those to whom Mr. Stokes referred as "deans in the profession," W. W. Appleton. George Haven Putnam and R. R. Bowker.

Biography in Fictional Form

THE News Letter issued by the Apprentices' Library of Philadelphia, of which Bessie Graham is now librarian, records that the name of the library in its original meaning is now obsolete. The students of library science at the William Penn Evening High School have been serving as volunteer workers in the library in order to get practical experience in library work, so that the library again seems to be truly an apprentices' library. This News Letter tells about the library's timely topics shelf, which changes weekly. In November, these were the chosen subjects:

Books on Disarmament—Readings for the Arms Conference.

Books of Travel to Literary Places in England.

Novels Based on the Biography of Actual Men and Women.

The list of biographical novels included: Atherton, Gertrude, The Conqueror (Alexander Hamilton). Bacheller, Irving, A Man for the Ages (Abraham Lincoln).

Ervine, St. John, Changing Winds (Rupert Brooke).

Eliot, George, Romola (Savonarola).

Johnston, Mary, Lewis Rand (Aaron Burr). Hewlett, Maurice, Bendish (Byron).

Meredith, George, The Tragic Comedians (Lassalle).

Meredith, George, Diana of the Crossways (Caroline Norton).

McCarthy, Justin Huntly, Flowers of France (Joan of Arc).

McCarthy, Justin Huntly, The God of Love (Dante and Beatrice).

Moore, F. Frankfort, The Jessamy Bride (Goldsmith).

Overton, Grant, The Answerer (Walt Whitman).

Sedgwick, Anne Douglas, The Encounter (Nietzsche).

Stowe, Harriet B., Agnes of Sorrento (Savonarola).



AN ATTRACTIVE VISTA OF BOOKS AND ILLUSTRATIONS ARRANGED BY BULLOCK'S BOOK DEPARTMENT, LOS ANGELES

Browsing in Bullock's Book Corner

THAT is the title which a grateful patron gives to two columns of appreciation in the Los Angeles Saturday Night of the noon-hour pleasures to be found browsing at Bullock's.

"To find a literary atmosphere in a department store book section is an unusual circumstance, writes the reporter, yet that is the achievement of the delightful corner of Bullock's. where Miss Foster's book department is.

"Two weeks ago the sympathetic management gave Miss Foster liberal space on the second floor of the seventh street frontage of the big store, which already imparts a private library effect, rather than that reflected by the ordinary commercial display of books. This is due to the presence of numerous original paintings of the colored illustrations in the Christmas books, adult and juvenile, tastefully arranged on tables and easels.

"Carved benches, placed in sunny niches contiguous to groups of books, judiciously selected by Miss Foster, add to the attractiveness of the ensemble and invite the browser to sit down and dip into the contents. Here one may for-

get the roar of traffic below, the call of the office to return to business duties and the promise to one's stenographer to be 'back at two.' That pledge was given before the Bullock lure was realized.

"Miss Foster knows her books, and has so classified and grouped the collection of current novels, histories, essays and standard works, that her latest joined assistant may without difficulty lead the tentative purchaser straight to the desired goal. Especially well arranged is the children's section.

"Gray walls, with soft gray silk hangings, form a soothing background and give the right tone to the surroundings. Serenity of mind is an excellent aid to the contemplation of books, and not often in a department store can this attribute be induced.

"Miss Foster realizes that the buying public will not expect in a department store book section everything that the Los Angeles public library, for example, can yield on peremptory summons. Her aim has been to keep well abreast of the notable works of fiction, everselling stories and juvenile literature. In this way, the ready wants of the multitude are supplied, while the more discerning readers, and harder to suit, are seldom disappointed."

Good Bookmaking

Not all the beautiful volumes that came rapidly to the office as the 1921 season came to a close could be included in the last summary and comment on America's good book-making. While the word "gift book" is no longer used as a designation of a type of volume that reaches its one and only audience between Thanksgiving and Christmas, that season is the best opportunity for marketing handsome volumes in which the investment for illustrations and plates has been heavy.

The Penn Publishing Company has had two beautiful volumes with the advantage of Frank E. Schoonover's handsome paintings. Perhaps no other artist working in the historical field comes so near to the Wyeth standard. The colored illustrations in Lucy Madison's "Lafayette" have been finely reproduced, and the head-pieces are equally attractive. The book has a type page very suitable to the needs of this subject. The Penn Publishing Company also provides Schoonover illustrations for "Toilers of the Trails" by George Marsh. These are in black and white with the exception of the frontispiece.

Detmold's illustrations of animal life have always been held in high esteem, and Dodd, Mead & Company produced a beautiful volume of Fabre's "Book of Insects" with a score or more of these beautiful drawings in full color and a type page of great attractiveness

and a type page of great attractiveness.

The new care given in book illustration is responsible for the colored drawings of "Famous Colonial Houses" by Paul M. Hollister (David McKay Company.) These drawings are by James Preston and illustrate a dozen of the beautiful places of our early times. His ability to render the architectural details and yet give the atmosphere of the fine old places gives this book a high standing among the illustrated books of the year.

Besides his edition of "Scottish Chiefs,"

Besides his edition of "Scottish Chiefs," Wyeth produced thru the David McKay Company "Rip Van Winkle," some of the drawings being in his very best and most successful vein. The book has many black and whites as

well as interesting lining papers.

A fine example of the best rendering of architectural photographs is shown in the "Small French Buildings" by Coffin, Polhemus and Worthington, published by Charles Scribner's Sons. These photographs have been printed in a brown tint, and are as rich and deep as a rotogravure in their reproduction.

An unusual children's book comes from Duffield Company, "Gargantua," with illustrations by Adrien Leroy, reproduced from the French edition of a few years back. The full page plates are something in the vein of Job's famous drawings, and the black and whites thickly scattered thru the text are bound to give the book added zest for the reader.

give the book added zest for the reader.

Lovers of the writings of W. H. Hudson will be pleased to find a new American edition of "The Shepherd's Life" with the delightful illustrations of Bernard C. Gotch, which has

been set up and printed in this country by E. P. Dutton & Company. The black and white drawings and chapter headings are perfectly in keeping with the mood of the book.

Harcourt, Brace & Company have designed a very attractive 12mo for their "Modern Russian Poetry" by Deutsch and Yarmolinsky. The type selected and page headings are well balanced, and the presswork clear and clean.

balanced, and the presswork clear and clean.

An interesting volume of plays is Macmillan's edition of "Four Plays for Dancers" by W. B. Yeats. The illustrations and cover

design are very effective.

Two attractive volumes of poems are "Dreams Out of Darkness" by Jean Starr Untermeyer (Huebsch) and "The Captive Lion and Other Poems" by William Henry Davies (Yale University Press.) Another fine volume from the Yale Press is "Art and Religion" by Von Ogden Vogt. This shows the impress of Mr. Rollins's masterly hand in the selection of types and in the planning of the introductory pages. The type being used for the page numbering is unusual and effective, being placed at the bottom of the page.

From Fresno, Cal., comes a well designed book entitled "A California Pilgrimage," published by private subscription for Louis C. Sanford, and printed by Bruce Brough at San Francisco. The pages show a fine use of Caslon with delicately colored initials and interesting chapter headings. The book would be a creditable piece of work for any book

manufacturer.

To Alfred Fowler of Kansas City collectors and students of the book-plate are indebted for a book entitled "Book-plates for Beginners" with twenty or thirty reproductions. As with all the books from Mr. Fowler, the typography is worthy of the subject being handled.

Following the beautiful edition of Dante's "Inferno," printed by the Updike Press last spring for the translator Eleanor Vinton Murray, comes another handsome volume containing all three books of "The Divine Comedy," translated by Melville Best Anderson, and printed by the World Book Company of Yonkers. The volume is handsomely designed and beautifully bound in Italian board with vellum back.

Houghton Mifflin has made a beautiful book out of "Fir Flower Tablets," one of the most pleasant and well planned books the recent weeks have brought forward. The problem of setting a well balanced page from material in such broken form was not an easy one, and has been carried out with perfect success. The binding in red boards with blue back is striking and yet in excellent taste.

A good example of sound book-making for a 12mo novel is shown in "The Romantic Lady" by Michael Arland, published by Dodd,

Mead & Company.

An attractive little book from Knopf is "Little Rays of Moonshine" by A. P. Herbert, well planned to meet the style of the contents.

Reminiscences of a Book Scout-

By Joseph Jewett Barton

HEN I lived in Brooklyn, Roger Miffin and I used to take weekly turns doing the Ghetto over in Newark, and I believe it was he who unconsciously saved me a lot of work one day; perhaps he did not, but somebody with a good eye for values, did.

There used to be a man down on a side street who "buys and sells anything and everything," and his place looked as tho he lived up to his sign. He isn't there now so you needn't start for Newark tonight; at present he keeps a gro-

cery store in Waterbury, Conn.

He was a peculiar cuss, always sat in an old chair directly in the door-way and if he didn't like your looks or knew you too well, he wouldn't move and let you in, but just growl that he didn't have anything today that would interest you.

I made a hit with him finally, by purchasing a picture he had on the sidewalk out in front, at his own price. A fine, cobwebby, dusty bit of architecture it was too, the glass looked as tho it should be ploughed but it was good enough for me and besides I wanted to get inside. This was about the sixth trip there and

I hadn't been thru the door yet.

Then I asked, "Haven't you any more pictures," and he said I could look around if I wanted to. I looked, and over in a corner behind a lot of iron beds I saw three soap boxes nailed up, that suggested books to me. "What's in the boxes," I asked Growly, and he said "books," and then I got the boxes opened and found that all the good ones were in one box. In the other two boxes there wasn't a book worth over twenty-five cents at retail; all fine, crisp, clean copies they were, but of absolutely no use to me.

But the one box was like a long, cool drink

after a hike thru a desert.

This business of pawing over a lot of Sunday school, theological, middle-aged law, medical books and cheap fiction when you are looking for real stuff, gets a little tiresome after a while.

I found Mark Twain's "Jumping Frog," New York, 1867, first edition, first issue, with the perfect "i" on page 198: "Leaves of Grass," Boston, 1860-61, with the tinted portrait of the author and the orange colored cloth cover, first issue of this edition: Valentine's "Manuals of the Common Council, 1845 to 1850 inclusive," and I assure you the manuals of those dates, except 1850, are pretty desirable books.

Then there were several firsts of Harte and two of Hearn: "Ghombo Zebes." 1885, and "Chita," 1889; the rest of the box, some forty books, were all quite ordinary, but good sellers.

Strange that all the good ones are in one box, I thought, wonder what happened, but I kept back that query for another day, just got an expressman and shipped my box to Brooklyn. The whole transaction, including express

charges cost me less than six dollars and I realized eventually quite a fair day's wages.

On my next trip to Newark I asked Growly, "Haven't you any good books anywhere, that box was pretty fair, but what I want is real books, and I will give you a good price for them; now stir around and see if you haven't some more hidden away."

My conversation seemed to interest him, and he commenced poking around in the corners and behind old bureaus and various junk, mumbling to himself all the time, and I was help-

ing him poke.

At last he broke into intelligible speech to the effect that "A smart Aleck book buyer came into my shop last winter and picked out a lot of books and put them into a box, and then he tried to jew me down on the price and I got mad and I wouldn't sell them to him at any price."

I bet Growly talked to me an hour telling me about that "smart Aleck feller" and I wasn't interested a little bit, but I had to stand and listen to it or he'd probably get "mad" at me

and I'd follow Aleck.

What I wanted was the box that Aleck had packed but we never found it, the I suggested that he had sold it to somebody else. No! it wasn't sold, it was around somewhere, because he hadn't let any feller wanting books in there since he fired Aleck.

I put in a full day looking over that shop and there wasn't another book in it. It finally dawned on me that Growly had his number of boxes twisted, and there never had been but three boxes, and I already had bought Aleck's box.

On subsequent trips I always asked if he had found that box yet, but he never had, and could not seem to understand where it had gone.

As a decent Christian gentleman I suppose I should have given Mifflin half of that box; instead I never even mentioned it to him, but then again, he had his chance and failed, and I certainly earned what I got.

* * * * *

Growly felt so badly about not finding the box that a couple of months later, in order to square himself and also in consideration of two dollars cash in hand for the information, told me that a countryman of his had bought two truck loads of books the day before and "He lives in a flat over on Broome Street, and you should drop in on him, but don't tell him I sent you."

I dropped in, and in his dining and sitting rooms he had about three tons of books; where they came from I don't know, it doesn't pay to be inquisitive when you are trying to buy from people of that kind, but they certainly were not from a private library, and were the queerest mixture I ever saw.

Our Army of Students

EVER has American youth been pounding so persistently on the doors of the colleges, and the reports of registration that have come in indicate an increased enrollment of about 7.1%. The Boston Transcript, in commenting on this increased demand for educational facilities, gives some interesting statistics as to the size of this army of students.

In a selected list of seventy-four colleges, it finds a total of 197,000 students, an average of nearly 3,000 per college, ranging from the University of California and New York University, with over 10,000 each, to Clark University with 200. Of these totals, 57,000 are women. Besides this, these same colleges are largely interested in extending their facilities thru summer schools and extension courses. In this one list of colleges there are 73,500 among the summer students and 92,200 among the extension students. In this latter column the University of California has a total of over 18,000.

The importance of higher education in making lovers and users of books is an obvious inference to a book-trade paper, but it is interesting in noting such figures to realize that institutions of higher education are becoming more and more conscious that, in order that the effect of their work may extend into the adult life of the graduate, courses and lectures must be so shaped that the student shall see that education is a thing to go on for life and not an operation to be passed thru and called finished. On all sides one sees efforts of the instructors to connect up courses with practical life. There are libraries on every campus and a greater variety of use of these libraries than ever before. In many cases there are sectional libraries so that the student of agriculture or architecture or domestic economy visualizes books as a part of his or her future career.

Side by side with the effort to increase this extension of instruction thru books and personal reading, should go the appeal of book ownership, which, as every book lover knows, gives a certain added interest to reading that can not be had from any borrowed book. Probably out of the seventy-four colleges whose totals have been quoted not more than a score are in cities or towns where there are bookstores of real cultural possibilities. The movement for better college town bookshops has been well begun, and in many colleges one will now find a bookshop not only handling the textbooks, which is the conventional work of a college town bookstore, but providing the browsing ground for increased personal read-

With the experience in hand rained in these shops there should be determined effort on the part of those who believe in the Book and who know the value of a personal library, to increase the number of good bookshops in college communities. This is so important a point that

faculties would do well to consider it as the thing for them to help bring about and not a thing to be left to chance.

In one college community where a bookstore was started, a few instructors felt that it would be an instrument for diverting students from their textbooks and therefore to be promptly discouraged. This same bookstore, however, proved its worth and is now appreciated by the entire institution. A conception of a college as a place where certain textbooks must be finished to the exclusion of all other humanizing and cultural influences will not stand analysis, and the colleges not having such book centers at hand should give impulse to this important movement and it should be watched and encouraged as one of the significant movements that will be a marked feature in the growth of the book-trade in the next few years.

Record of American Book Production December, 1921*

	New Publications			By Origin			
<u> </u>				English and other Foreign Authors			•
CLASSIFICATION S		Bearthorn	rambulers	American	American Manufacture	Imported	Total
Philosophy 2	:0 4	, ,	2	31	ī	4	36
		-	4	62	-	4	67
~		_	8	48	2	8	58
_		, -	5	17	-	1	18
		-	8	18	0	2	20
The second			4	9	0	-	9
	-		1	54	1	2	57
	-	-	ī	44		8	52
	•		3	14	0	4	18
Agriculture	•	•	5	.,	٥	7	10
	_)	I	4	0		4
	-	•	8	23	o	ī	24
			5	27	0	5	32
Music			1	5	٥	3	6
Games	-	t	5	9	ō		9
General Literature 4	-		2	42	3	13	58
		, . ;	5	32	7	7	46
· • ·	2 1	2	3	31	10	6	47
	8 r.		I	64	5	2	71
•			2	38	0	4	42
	-	, .	4	19	5	7	31
~			2	23	6	4	33
~ '.'		•	4	-3 8	0	•	33 8
	- '	, 	-	_			_
Total49	3 6) 19	4	631	41	84	756

^{*}In December, 1920, 403 new books, 69 new editions, 141 pamphlets; a total of 613 were recorded.

Book Needs of Scouts

N example of very complete co-operation between the library and Boy Scout interests is shown in a list sent out jointly by the Public Library and Boy Scouts of Water-loo, Iowa. This list takes up the different points in the Scouts' training: elementary Scoutcraft and advanced Scoutcraft, and addis a still further list of books that they know the Boy Scouts will like. This list has been widely distributed.

ELEMENTARY SCOUTCRAFT

The Scout Badge

Great Inventors and Their Inventions, Bachman, American Book Co.

The Scout Oath

The Strenuous Life, Theodore Roosevelt, pages 113-21; 155-64; 279-97, Century. Book of Ideals, Forbush, pages 159-65,

Lothrop. The Scout Law

King Arthur and His Knights, Pyle, Scribner. Scout Law in Practice, Carey, Little.

Called to the Colors, Greene, page 1-51. Worth While People, page 65-72, Gould, Harper.

The Flag

Little Book of the Flag, Tappan, Houghton. Origin of the Flag of the United States and Customs and Laws of the Flag, World Almanac, 1920. Knots

Knots, Knotting and Splicing, Hasluck.

ADVANCED SCOUTCRAFT

First Aid

American Red Cross Abridged Textbook on First Aid, Lynch, Blakiston.

First Aid Book for Boys, Cole and Ernst, Appleton.

Signaling

American Boys' Book of Signs, Signals and Symbols, Beach, Lippincott.

First Call, page 368, Empey, Putnam.

Camperaft

Boy Scouts' Hike Book, page 63-75, Cave, Doubleday. Afoot and Afloat, page 36-71, Burroughs,

Houghton.

American Boys' Workshop, Kelland, Lo-

The Fun of Cooking, Burrell, Century. On the Trail, page 44-83, Beard, Scribner.

Pets for Pleasure and Profit, Verrill, Scrib-

Stories of Thrift for Young Americans, Pritchard, Scribner

At Home in the Water, Corsan, Association

How to Swim, Dalton, Putnam.

Map-Making

Pioneering and Map-Making, Enock.

Every Real Home Has Books



THE YEAR-ROUND BOOKSELLING COMMITTEE IS SENDING OUT 4,000 COPIES OF THIS POSTER IN FULL COLOR TO CO-OPERATING BOOKSELLERS AND A MAHOGANY FRAME FOR THIS AND LATER **POSTERS**

Handicraft

Something to Do, Boys! Foster, Wilde. Work and Play, vols. 1 and 10, Doubleday. Observation

Familiar Trees and Their Leaves, Mathews, Appleton.

Woods (Actual Specimens), American Hough, Romeyne B. Hough, Lowville,

Field Book of American Wild Flowers, page 252, Mathews, Putnam. Our Friendly Stars, Martin, Harper. Star-land, Ball, Ginn.

Passing the Word Along

NEW effort in the way of increasing book sales thru the influence of satisfied readers is shown in a card found in copies of William George Jordan's new book. This enclosure in the form of a post-card reads:

"I have just finished reading 'The Trusteeship of Life,' by William George Jordan, who wrote 'The Kingship of Self-Control. It is a big little book, big in its fine, sane attitude toward life, fresh in its charm and inspiration and in its individuality. It is a book to own and to read. It helped me, and I want it to help you."

Above this paragraph is a place for a friend's name and below a line for the sender's signature. In small type is the information, "Order from your bookseller or from the publishers. Price only \$1.25." This plan certainly makes it easy for a pleased reader to recommend the book to a friend with the least trouble.

Culled from an Auction Catalog

By Walter Hart Blumenthal

- 1. Williams (Talcott). "Turkey a World Problem." Half crushed levant.
- 2. Holmes (Oliver Wendell). "Autocrat of the Breakfast Table." Plates Missing.
- 3. Peacock (Virginia). "Famous American Belles." In original wrappers.
- 4. Witwer (H. C.). "There Is No Plate Like Home." Boards.
- 5. Van Loon (H. W.). "Story of Mankind." Half sheep.
- 6. Browne (Walter). "Everywoman." Curious.
- 7. Shelley (P. B.). "Prometheus." Unbound.
- 8. Markham (Edwin). "Man with the Hoe." Hand tooled.
- 9. Donnelly (Ignatius). "Atlantis." *Pamaged by water*.

 10. Steinmetz (Andrew). "History of Duelling." Hundreds of cuts.
- II. Canfield (Dorothy). "The Bent Twig." Several leaves missing.
- 12. Norris (Wm.). "A Legal Separation." Half bound.
- 13. Cervantes (Miguel de). "Don Quixote." Cracked.
- 14. Swinburne (A. C.). "Atalanta in Calydon." Imitation antique.
- 15. Wilcox (Ella Wheeler). "Poems of Passion." Full oose.
- 16. Lytton (Bulwer). "Last Days of Pompeii." Shaken.
- 17. Weyl (Dr. Walter). "Tired Radicals." Imitation russia.
- 18. Dumas (Alex.). "Queen's Lace Handkerchief." Somewhat soiled.
- 19. Jordan (Kate). "Trouble-The-House." New kid.
- 20. Stopes (Dr. Marie P.). "Married Love." Rare in this state.
- 21. Thomson (James). "The Seasons." Divinity circuit.
- 22. Omar Khayyám. "Rubáiyát." Persian yapp.
- 23. Wharton (Edith). "Age of Innocence." Half calf.
- 24. Hay (John). "Little Breeches." Cloth, worn.
- 25. Surtees (Robt. S.). "Hunting Hounds." Foxed.
- 26. Harvey (Wm.). "The Human Blood System." For private circulation.
- 27. Davis (Richard Harding). "Bar Sinister." Unopened. Suppressed.
- 28. Shaw (S.). "William of Germany." Trimmed.
- 29. Mackenzie (Compton). "Rich Relatives." Scarce in this condition.
- 30. Bok (Edw.). "Bokanization of America." Padded rep.
- 31. Moret (C. de). "Old Bourbon Days." Square quarto.
- 32. Chambers (Robt. W.). "The Eleventh Commandment." Broken.

New Wholesale Book Firm

THE Economy Book Shop, a retail store at THE Economy Book Shop, a scalar been doing business since November, 1914. Two years ago, in addition to the retail department of new and second-hand books a small start was made in jobbing new and second-hand books to dealers. The jobbing department had grown to such proportions that it has become necessary to find larger quarters. The wholesale department has been organized under the name of the Paine Book Company, not incorporated, and space has been leased at 75 West Van Buren Street. The jobbing department handles standard new books, as well as remainders and second hand books. The two firms are under one ownership, Mr. Lawrence W. Paine, the owner, being active in the general supervision of the two locations and Mr. Victor E. Brouillet, as buyer and manager. The city and out-of-town dealers will receive attention from Mr. Roy Franklin Dewey, traveling salesman.

French Selling Enterprise

THE possibilities of getting increased dis-tribution to merchandise by bringing it close to new markets is brought again to the front in a dispatch from Paris, describing a recent French effort. A boat laden with the choicest retail merchandise of Paris, everything from fancy groceries and wines to lingerie and toilet articles, sailed from Nantes about the 1st of September, and the first port was Letour in Latonia, from which point she is to make a tour of the Baltic Sea ports. A "shipshop" is a type of selling that needs plenty of sea ports, but the same idea might be carried out in this country in the Great Lakes or at the New England resorts. The caravan campaign, however, is a move in a similar direction. It is a plan of bringing merchandise close up to the people who cannot well reach the stores. In this country the caravan has increasing possibilities, and as the libraries extend their experiments and bookstores try the plan out, new areas of distribution will be found.

The Tariff Threat and the Retailers

The Fordney Bill Would Seriously Cripple Long-Standing Activities

THE following brief on the Schedules relating to Books was prepared by Charles E. Lauriat Company, Booksellers, Boston, and is part of the evidence being considered by the Finance Committee of the Senate.

January 9, 1922.

To the Committee on Finance:

As a dealer in both American and English published books, having an established business of fifty years' standing, this Company respectfully begs to submit for your consideration a few thoughts and a few facts relating to a tariff on books.

This Company deals both in new books, which are mostly published in the United States, and in old books, fine editions, and rare books, which have been published more than twenty years, either in the United States or in England. If we sell more fine editions of English publications than of American, it is because more fine editions have been published in England than in America. And more have been published there because there has been, and still is, a greater demand for fine editions in England than in this country. No tariff law can alter that fact, and the imposition of a tariff on books published more than twenty years would not cause the publication here of any books which would not be published here without such a tariff. Nor will introducing the uncertainties of American Valuation of books increase the amount of printing and binding for the American laboring man.

In closing this introductory statement we wish to call attention to the fact that books do not compete with each other. The Copyright Law prevents competition between different editions of the same book—there can be no rival different editions—and books by different authors, even if on the same subject, are not competitive, but are rather to be considered supplemental to each other. The sale of one is likely to increase the sale of the other, and the sale of both together is likely to be more than twice what the sale of either one alone would have been if the other had not been published. In other words, the importation of English books will increase, rather than diminish, the sale of American books.

With this general statement, we pass to the details of the matter to which we desire respectfully to call attention.

Paragraph 1310

We respectfully protest against the clause in Paragraph 1310 in the proposed tariff, reading; "books bound wholly or in part in leather, the chief value of which is in the binding, not specially provided for, 33 I-3 per centum ad valorem;" not only because the clause is ambiguous and difficult of interpretation, but also because 33 I-3 per centum ad valorem is a higher rate of duty than is necessary for the full protection of the American binder.

A similar clause in the Payne-Aldrich Tariff (August 5, 1909, book schedule, No. 415) read as follows:

"... all the foregoing wholly or in chief value of paper," made the assessment for duty so difficult of determination that an appeal was made for a Treasury Decision and T. D. 30,326 was rendered February 4, 1910, in which the Department practically instructed appraisers to ignore this clause entirely, as it was not the intention of Congress to raise the duty on books.

In the present Underwood Tariff, in Paragraph 337, the same words were originally written in; "all the foregoing wholly or in chief value of paper," but before the enactment of the bill, the words were stricken out, as you will see by reading Paragraph 329.

as you will see by reading Paragraph 329.

In regard to the rate of "33 I-3 per centum ad valorem," on books, "bound wholly or in part in leather," we would say that we present the following evidence to show why this rate of duty is unnecessarily high.

The Scroll Club Bindery, 232 East 125th Street, New York, have issued a "Trade Price List," dated October 1921, on which their price for binding a book 10 x 7 in "half French levant, gilt top, two line panel with a little tooling, gold line on sides," is \$5.40.

Robert Riviere & Son, 29 Heddon Street, Regent Street, London on their "Trade Price List," dated September 12, 1921, quote the price of binding a book 10 x 6½ in "half levant, two or three line panel and center, gold lines on sides, 24/-." At 21 cents to the shilling, which is the present rate of exchange, and which will probably show a gradual advance, rather than decline, makes the binding cost \$5.04

the binding cost \$5.04.

On the Scroll Club Bindery price list, a book bound in "full French levant, gilt top, two line panel with a little tooling on the back and sides, gold border inside, gold roll on edges," size 10 x 7, costs \$15.50.

On Riviere & Son's price list, a book bound in "full levant, two or three panel and center, gold line on sides, inside and edges," size 10 x 6½, costs 66/—, or at 21 cents to the shilling, \$13.86.

On the Scroll Club Bindery price list, the cost of "Solander Cases" (such cases are made to hold books which the collector wishes to retain in the original binding), "French levant, Jansen finish," (meaning no gold tooling on the back). is \$16.00.

on the back), is \$16.00.

On Riviere & Son's price list, the cost of "Pull-off Cases" (known in this country as Solander Cases), "full levant, plain" (called in this country Jansen finish), cost 75/3, or at 21 cents to the shilling, \$15.75.

The above figures show that a 15 percent ad valorem duty, as is the present tariff, insures the American binder ample protection from

composition with British binders. A higher tariff would unduly and unfairly increase the price of such books, without any compensating benefits.

We do not quote prices from French binders, as they have not yet reestablished their binding business to anything like pre-war quality and standing. German leather binders were never

competitors of American binders.

As proof that the wages in English binderies, of men and women, have advanced over 200 percent above pre-war level, we quote the following wages paid in the bindery of W. Root & Son, 29 Eagle Street, Holborn, London, which is a typical British workshop and in which the same wages are paid as in all shops doing binding in leather:

Minimum for Men, as of August 10, 1921 100/— per week. Minimum for Women, as of August 10, 1921. 51/— per week

151/-

These wages are for a 48-hour week, and are minimum wages paid. All workmen and workwomen after one year receive an increased wage. It is therefore clear that the American binders have little to fear from the competition of low wages abroad, as wages there are now about the same as wages here in the book binding trade.

We would therefore suggest that Paragraph 329 of the present tariff be retained, "books of all kinds, bound or unbound, including blank books, slate books, and pamphlets, engravings, photographs, etchings, maps, charts, music in books or sheets, and printed matter, all the foregoing and not specially provided for in this section, 15 per centum ad valorem," etc.

"American Valuation" as Affecting Books

We wish to protest against Section 402 commonly referred to as the American Valuation clause, as impractical, even impossible, as applied to books. Not only do books not compete with one another, as above pointed out, but the costs that enter into the manufacture of two books, even on the same subject, are never the same. They vary, commencing with the royalty paid to the author, thru the various parts of the manufacture of the book, such as paper, printing, illustrations, binding, etc., etc., so that it would be impossible to compare the imported book with any other, and so there could be found no "comparable and competitive product of the United States."

For example, the book by Captain Dickinson, entitled, "Big Game Shooting on the Equator; A Sportsman's Experiences in East Africa." bears no relation to Roosevelt's "African Game Trails," except so far as they each deal with

big game hunting in Africa.

The former book was published in England

some years ago, but after a fair sale in England, it was there offered at a much reduced price from that at which it was published. It was published at 16/— and offered by the publishers, to close out the copies that were not sold, at 5/6. At this price it was an attractive purchase to many American firms and they bought it and paid duty on that price, inasmuch as the book had some interest to collectors interested in big game hunting.

The importing of Captain Dickinson's book in no way interferes with the sale of Colonel Roosevelt's book. The latter wholesales for \$3.84, and if duty were charged at this rate on Dickinson's book, it would compel a sales price that would be too high to appeal to the American buyer. No bookseller could force the Dickinson book on a customer asking for the Roosevelt book, but sales of the Dickinson book would probably increase sales of the Roosevelt book. In this way the American industry would be benefitted by the importation of such books, and the application of the proposed American Valuation would defeat its own purpose, so far as books are concerned.

If for the benefit of the manufacturing of certain other merchandise, the American Valuation clause must stand, there should be written into it a clause that would "exempt books."

The above example of Captain Dickinson's book is an instance of the offering by publishers of so-called "remainders," by which we mean the unsold stock of books left on hand after the home market has been fully satisfied. Both English and American publishers follow this plan and dispose of such remainders at a price that will effect a complete clean-up.

These English remainders are sold at a fraction of the publication price to booksellers and by them to the public, in most cases at less than one half the price which the book would have originally cost the buyer to import. If any other than a small ad valorem duty based upon the cost to us should be assessed, this large and important part of their business would be ruined; and the business of American publishers would not be thereby increased, for none of these books are published in America, and the sale of books published here would not be increased, but probably decreased.

We respectfully submit that from no point of view is American Valuation of books desirable. It would be not only difficult and unfair in administration, but in certain cases it would be disastrous to long established and legitimate businesses. It is impossible to show that it would benefit anybody, but it is clear that it would deprive many readers of an opportunity to obtain excellent books at a low

price.

Copyright Protection

In drafting Tariff provisions relating to books, a matter which should always be taken into consideration is the Copyright Law. No foreign made book which has been copyrighted in the United States can be imported into this country except under the provision which permits of the bringing in of "one copy at one time, for individual use and not for sale," ex-

cept to public libraries and this applies to "remainders" as well as to all new books. (See Copyright Law, as amended by the Act of August 24, 1912, Page 30, Section 31, Para-

graph D, "First").

Every prominent new book published in England is offered to an American buyer to see if he will take it for the American market and either copyright it under the Law, or import a few hundred copies for the American market. A copy of the book is sent to the prospective American buyer and if he decides it would have a sufficient sale in America to warrant the issuing of an addition of 2000 or 3000 copies, he buys and copyrights it, and then sets up, prints and binds the book in this country, thereby giving full employment to the American paper manufacturer, type-setter, printer and binder.

Having complied with the copyright law, it excludes the possibility of any foreign edition of this book ever being imported into this country for sale no matter how low the price abroad

may be.

This Copyright Law, operating in conjunction with the tariff rate, affords real protection to the American book industry. The tariff situation might be quite different if there were no Copyright Law. But having that Law, the tariff rate, in theory and in practice, should be fixed at the lowest point consistent with insuring that the great bulk of the books purchased here shall be published here. If the tariff is lower than this point, then importations from abroad will be excessive and the industry will not be receiving its fair protection. If higher, then books which have only a small sale here, but which may be very valuable from an educational, literary or scientific point of view, and so be very desirable, will cost an undue amount. In that case, the tariff would operate unfavorably to the Nation, and even the publishing business would not benefit.

It is for the Congress to judge as to just where the theoretically correct point should be fixed. For many years it has stood at 15% on all books published within twenty years.

Is there any evidence whatever that too many books are being imported? Is it not true that practically every book which has any considerable sale in this country is also printed and

bound in this country?

We respectfully submit that a duty of 15% on books published abroad within twenty years has been shown by long experience to be high enough to afford all reasonable and proper protection to the publishers and workers of this country. And we submit that any increase of duty will not increase the business of publishing, but will amount to a tax on learning, to the detriment of the country.

Elimination of Free List

We now pass to another matter which is of vital importance to the book-trade. published within twenty years are not referred to in this part of this brief.
Under the Bill as passed by the House,

books published more than twenty years are

not included in the Free List, altho such books have been free of duty during practically the whole period that our business has been established. The admission of such books Duty Free has done much to stimulate the reading of books in this country and the assembling of valuable collections of books which have been of great educational value to the American student and public.

The American workman and publisher have lost nothing by the importing Duty Free of books printed over twenty years, for not one such book in a thousand would be republished in this country, no matter how high the tariff were. The protection that would be afforded by the proposed change would be none whatever, while the injury to those who deal in old books and to those who buy them would be very

great.

In the case of Old and Rare books, first editions and books whose principal value is their historical or literary association, the imposition of a duty is nothing less than absurd.

For example, the Folio Shakespeare, published in 1632, is of great value and interest to a book collector and its importation into this country at a value of, say, £500 in no way affects the American workman of today; and the duty on this book would in no way benefit the workman's position, and would do much to discourage the forming of private educational libraries in this country.

Is there any excuse whatever for the imposition of a duty on books more than twenty

years old?

The only claim of a reason for the proposed. change that has ever been suggested to the writer is that the repairing or rebinding abroad within twenty years of books more than twenty years old, and the importation of such repaired or rebound books Duty Free works a detriment to the American binder.

It is worth while for your Committee, and for the Congress, to examine this claim carefully, and to determine, before imposing such a duty, whether the benefits to be received by the American binder are sufficient to outweight the injury which will be done to those who have built up a business in old books and to those who desire to purchase them for their libraries.

It is true that a portion of the old books which are imported have been rebound within twenty years. And to this extent there is basis in fact for the argument presented.

But we submit that if a duty were imposed on old books it would bring very little additional work to American binders. It would either keep the books out of the country entirely or it would increase their price by the amount of the duty; and in either case the American binder would not get the work. With old books on the free list, the American binder now gets a portion of the rebinding. The imposition of a duty would cut down what he is now getting, because fewer old books that require rebinding would be imported.

It is not by the imposition of a duty on old books that the American binder will best serve his own interests. His interests will best be served by improving his skill and learning to bind books in an artistic manner comparable with the binders of England and France. The binder in this country has never apprenticed himself to his work for as many years as has the workman abroad.

It is true that there has never been the large public demand here for extra leather bindings and highly artistic work that there has been abroad. But it is also true that in the few cases where binders have really equipped themselves to do high class work, they have been successful. As an example of such binders we beg leave to mention Miss Sears of Boston and Miss Lahey of New York. Both have all they can do from American clients, and both are successful. Another example is Mr. Kalaba, of Stikeman & Company, 114 West 32nd Street, New York City, who has worked himself up from the ordinary commercial binding to a point where he does the finest of full levant work, and he finds his time fully occupied with work given him by American patrons.

The point that we desire to make is that the Tariff must not be used as a screen for incompetence at the expense of legitimate importing businesses and at the expense of book lovers and those who desire to purchase artistically

bound books at a reasonable price.

There is no doubt that if the American workman produces an equal quality of binding, the work will come to him. It lies rather with the man's own initiative and ability, than by the protection of a tariff duty on old books.

It has been suggested that the difficulty might be overcome by placing all books printed more than twenty years on the free list, with a proviso that a duty be imposed upon bindings which were placed on such books within the twenty year period.

Such a proposal sounds logical and reasonable, but if adopted infinite confusion is sure to arise, because no man can tell, by looking at a binding, how long it has been on the book.

For example, we have in our stock a set of Macaulay's Works, in 13 volumes, printed, according to the date on the title page, in

T840.

Somewhere in the period between the printing of the book in 1849 and the current year, this set was rebound for the former owner in full tree calf by Riviere & Son of London. The set has been kept in a private library, and presumably behind glass doors, and it is as fresh as the day it was bound

This book was imported last year, and, by the date on the title page, it was passed Duty Free, as having been printed and bound over twenty years. We recently showed this book to the appraiser in Boston, and asked him, if it came before him with the proviso as above in the tariff, at what period he would assume

the binding to have been done.

He frankly told us he could not tell whether it had been bound five years or twenty-five years, and as he was working for the United States government, he would naturally give the Government the benefit of the doubt, and assess duty on the book, as having been bound less than twenty years, and it would then be up to the importer to prove to the contrary. This is something it would be utterly impossible to do. No importer could take an oath as to when the book was bound.

Thousands of similarly bound books are imported by the book trade of America on the assumption that the book, or sets, will be passed as an entirety by the date on the title page. Should this not continue to be the custom, as it has been under the various previous tariffs, it would throw the importing of such books into endless confusion and cause no end of protest and very materially injure the trade to a great deal larger extent than the value of the revenue thereby collected, and to a much greater extent than the protection thus afforded would benefit the binders of this country.

It seems to us that the provision covering the duty, on any and all books, should be so clearly defined that the importer should not be at the mercy of a "guess" of the appraiser.

We therefore submit that there should be no duty on books printed more than twenty years, even if bound more recently. Such a duty not only would irreparably injure the importing business without any benefit to the home industry, but it would be contrary to the highest interest of the country as being a tax on study and learning. And we further submit that if it were attempted to impose a duty on the recent bindings on old books, there would be endless administrative confusion and unfairness by reason of uncertainty, without any corresponding benefit to the binding trade of this country.

Foreign-Language Books

We also hope that "books and pamphlets printed wholly or chiefly in languages other than English" will be put back in the Duty Free part of the Tariff.

Books in foreign languages do much for the educational side of the American foreign citizen, and as practically no books are printed in a foreign language in this country, the importing of such books works no hardship on American labor.

All of which is respectfully presented.

CHARLES E. LAURIAT COMPANY
BY C. E. LAURIAT, JR.

President.

Bookish Greetings

THE Christmas card that Gabriel Wells, New York dealer in rare books, sent to his friends seems particularly applicable in its sentiments to the 1922 situation in the book-trade:

"All men are born different and dependent. Thru cooperation they become fraternal and free. Cooperation is that which transforms the raw material of animal existence into the fine product of human life. If competition is the life of business, cooperation is the business of life."

In the Field of the Retailer

The Bookshop Atmosphere

NE of the many explanations that have been made of the present prosperity and increased interest in the small bookshop is contained in an article by Amy Bonner that appeared in the *Times* Book Review.

"Now that the famous old coffee houses are no more, might not one speak of their mantle as having descended upon the quaint little bookshop of to-day, where book lover and little teur, scholar and raconteur, author and, aye, columnist now gather to partake of the delectable feasts of discourse and of many minds? The genial bookseller is mine host, and, altho the sanded floor, the buxom daughter flourishing in and out between spotless tables, and, alas! the steaming bowl are now lacking, discussions nevertheless wax bright and scintillating, until midnight often, when the 'kobold' and the cat are supposed to arise, 'to prowl among the books,' as a delightful old book plate has it."

There is a good deal of truth in this suggestion, and, as the bookshop manager becomes more and more widely acquainted and better able to serve as a distributing point for ideas and enthusiasms, so is he or she more and more likely to have in the bookshop aisles people who by genius and ability can be appropriately compared to the famous habitutes of London's old coffee house. Certainly there could be no better place in which to develop this atmosphere of friendly interchange.

N a recent number of the Burrows Brothers Breeze, James Soutar, Manager of the Book Department, on his page "Observed and Overheard," notes the following:

Overheard: During photographing of the store, Sunday, September twenty-sixth, many comments on the neatness of the stock. It can be kept that way without having the firm go to the expense of taking pictures again. Let's try.

Overheard: A salesman directing a customer to another salesperson for a twenty-five cent map. A little salesmanship often increases the sale to a ten dollar wall map. Don't shirk small sales.

Observed: Many customers being offered nothing but the very latest fiction. Suggest some not so recent and avoid their getting into a special sale later. This helps boost the department profits.

Observed: Boys in the basement opening boxes with the hammer. Use a nail puller as many of the cases are resold. Morris, take heed.

Observed: That "sales-grabbing" is becoming more noticeable. It spoils the morale of the department and is not appreciated by customers. Avoid it.

Observed: That sales rivalry in the book department is at fever heat. Don't let it interfere with service to the customer.

Bulletin Board

"Miss Bessie Graham of Philadelphia, opened a school for Booksellers in N. Y. on January 6. This was apparently the inspiration of the following verses we have just received," writes Christopher Morley in the New York Evening Post:

"I asked her for 'Three Soldiers,'
She gave me 'Soldiers Three.'
The vastness of the difference
Was one she could not see.

"I sought 'King Cole' by letter,
And 'King Coal' came instead:
She thought they were the same thing,
'For they sound alike,' she said.

"'Rich Relatives' I phoned for, 'Poor Relations' came with care. She saw no choice between them, So I buy my books elsewhere."

Bessie Graham's Friend.

30 Minutes a Day — 162 Hours a Year

MAKE YOUR SPARE MINUTES COUNT
—by reading good books



A BOOK STORE OF RARE EXCELLENCE OFFICE SUPPLIERS AND FURNISHERS

ONE OF A SERIES OF GRAY BLOTTERS WITH CATCHY SLOGANS SENT OUT BY BROCKMANN'S, OTHER SLOGANS WERE "HAVE YOU A LITTLE LIBRARY IN YOUR HOME?" "ADVENTURING FROM AN ARMCHAIR" "BE READY FOR BIG THINGS WHEN THEY COME"

To Read Before You Die

T HERE is always a place for another list of best books. Upton Sinclair has, in "The Book of Life," chosen the thirty-two books which we should all read before we die. "Do not let the world cheat you out of your chance," he says. This is the list: Mark Twain: A Connecticut Yankee in King

Arthur's Court. Charles D. Stewart: The Fugitive Blacksmith. W. Clark Russell: The Wreck of the Grosve-

R. L. Stevenson: Treasure Island, Kidnapped. Jack London: The Sea Wolf, The Call of the

Wild, Martin Eden.
Joseph Conrad: Youth.
H. G. Wells: The War of the Worlds, When the Sleeper Wakes, The Sea Lady, The Adventures of Mr. Polly, The Food of the Gods, The Island of Dr. Moreau.

Upton Sinclair: The Jungle, King Coal, Jimmie Higgins, 100 Per

Cent.

Theodore Dreiser: Sister Carrie. George Moore: Esther Waters. Frank Norris: The Octopus. Brand Whitlock: The Turn of the

Balance

De Foe: Robinson Crusoe.

Fielding: Tom Jones, Jonathan Wild the Great.

Thackeray: The Adventures of Barry Lyndon.

Marmaduke Pickethall: The Ad-

ventures of Hadji Baba. Blasco Ibáñez: The Fruit of the Vine.

Frank Harris: Montes the Mat-

Frederik van Eeden: The Quest. Tolstoy: Resurrection.

Heywood Broun quotes the list in his column in the New York World and disagrees with some of its details.

"In Upton Sinclair's list of thirty-two 'must' books, six volumes of H. G. Wells are included. According to our way of thinking, six in a list of thirty-two is by no means too large a representation for Wells, but we disagree most heartily with Sinclair's selection. We would keep only one of the six books which he mentions. His list is largely drawn from the early days of Wells, when he was given over to pseudo-scientific novels. These do not seem to us nearly as important as most of his later work. 'An Outline of History' belongs at the top of any recommended list of his books. In our opinion, the other five ought to be 'Joan and Peter,' 'The Research Magnifipe Joan and Peter, The Research Magnifi-cent, 'Tono Bungay,' 'The History of Mr. Polly' and 'The New Machiavelli.' Perhaps we would be tempted into extending the list to seven because it almost breaks our heart to throw out 'Love and Mr. Lewisham.'

"Concerning some of the books on our list we may have to fight. There seems to be a

widespread feeling even among the admirers of Wells that 'Joan and Peter' is too long and too didactic. And yet we would just as soon die for this one as any other novel of Wells. It is almost our favorite and seems to us to contain not only an absorbing story, but the best discussion of education which was ever printed. The second best which we know is, 'Were You Ever a Child?' by Floyd Dell.

"However, to non-Wellsians, if there are any such, we suggest 'Tono Bungay' as a good starting point. This is rather generally ranked as the best of his novels. To us he has always seemed to tower over all other



WEEKLY POSTER DISPLAYS ARE PROVIDED FOR ON THE DELIVERY WAGONS OF THE BAKER & TAYLOR CO. AS THEY TRAVEL THRU NEW YORK'S BUSIEST THOROFARES

> living novelists, just as Shaw dwarfs the playwrights.'

Books on Europe

HE announcement of the Conference at I Genoa in March, which is to include at least twenty European countries as well as the United States, means that there will be an increased interest in books on present European conditions, especially on the economic facts and prospects. In the minds of many, this Conference is even more important than that which is closing at Washington, and the issues at stake will touch the interest of every country and especially the intimate interest of every business man in this country. For this reason, if for no other, the demand for accurate and thoroly digested information will be insistent, and such material can now be found in books and should be on the prominent counters of every store.

Changes in Price

EDWARD J. CLODE

All the Clode fiction has been reduced to \$1.50, net.

THE MERRYMOUNT PRESS
The price of "The Inferno of Dante with Text
and Translation by Eleanor Vinton Murray" has
been increased from \$4.00 to \$6.00.

ORCHARD HILL PRESS, CROTON-ON-HUDSON, NEW YORK

Books by Edward Howard Griggs: The Philosophy of Art, \$2.00; The New Humanism, \$2.00; A Book of Meditations, \$2.00; Handbooks (paper) to Courses of Lectures (each) 35c.

Everett Yeaw

EVERETT YEAW, President of the school book publishing house of Newson & Co., died January 17th at his residence in South Orange, N. J. He was born in Lawrence, Mass., in 1860, and was graduated from Cornell University in 11882. After leaving the university he entered the publishing business in New York with Clark & Maynard. He remained with this house through its several changes of name, Maynard & Merrill, and Charles E. Merri & Co., in the latter firm becoming a partner. He subbsequently purchased the controlling interest in the firm of Newson & Company of which he has been the head for a number of years. He was a trustee of the South Orange Library.

Communications

ST. VINCENT'S HOSPITAL

New York, January, 6, 1922.

Editor, Publisher's Weekly:

Owing to a very serious "knock over," by an automobile I have been for this last six weeks confined to bed here. I think it may be three weeks before I can leave the hospital, altho I am out of all danger.

A friend of mine asked me what books I had

been reading?

As it might interest some of your readers I

subjoin a list.

The newspaper got very short shrift: five minutes each day.

Shakespeare. "Hamlet."
Marco Polo. "Travels."
Dean Hole. "Life and Letters."
Harold Spender. "Life of Lloyd George."
John Ruskin. "Praeterita." 3 vols.
W. J. Locke. "Morals of Marcus Ordeyne."
Pliny. "Letters."
Alexander Irvine. "God and Tommy Atkins

Pliny. "Letters."

Alexander Irvine. "God and Tommy Atkins."
Livy. "History of Rome."

Augustine Birrell. "Obiter Dicta." 2 vols.

Tom Moore. "Poems Written in Bermuda."

"Life of Wedgwood the Potter."

Sir Walter Scott. "Quentin Durward."

L. P. Jacks. "Essays."

Roberts. "Noblesse Oblige."

Saint Francis of Assisi. "Hymn to the Sun."

Anatole France. "The Red Lily."

Henri Murger. "Bohemians of the Latin Quarter."

Kingslake. "Eothen."

St. Augustine. "City of God."

Suctonius. "Lives of the Caesars."

CHARLES S. PRATT, of 161 Sixth Ave., New York.

We Blush and Bow

Charleston, S. C., Jan. 10, 1922.

Editor, Publishers' WEEKLY:

We note from your current issue that you are celebrating the fiftieth year of your existence.

The writer has been a constant subscriber and consistent reader of your valuable Journal for thirty-three years, and has found it a great aid and inspiration in his work as a bookseller.

Yours truly,

C. L. Legerton.

Legerton & Co., Inc.

A Text Book Center'

B ARNES & NOBLE, Inc., successors to Hinds & Noble, have just signed a ten year lease for a large second floor at 74-76 Fifth Avenue, on the north side of Thirteenth Street, which has an L extending to Thirteenth Street, giving them excellent shipping facilities. They will move into their new store about February 1.

As their building is almost next door to the houses of Ginn & Company and Macmillan Company, and is close to the American Book Company, Scott Foresman, Newson & Company, Hinds, Hayden & Eldredge, and Milton Bradley, the decision of Barnes & Noble to locate there seems to reflect a tendency of the text-book publishers to concentrate near this point.

It is interesting to note that this house has moved but once in 35 years. The business which was established by Arthur Hinds, later joined by G. Clifford Noble was carried on in Cooper Institute for 15 years and has been at 31-35 West Fifteenth Street, New York City

for the past 20 years.

"Antiques"

HANDSOME magazine for collectors, A under the title of Antiques, has just been launched in Boston, with offices at 683 Atlantic Avenue. The publishers design it for those "who find interest in times past and in the articles of daily use and adornment devised by the forefathers." The initial number shows an extremely handsome format, amply illustrated, and among the articles is one by George H. Sargent on "Books, Old and Rare." The publishers are also conducting a Book Department and have a full-page list of current books on furniture, china, silver and on other subjects of direct interest to collectors.

Business Notes

Boston.—The Williams Bookstores Co., under the Old South Church, severed its connection with Joseph G. Williams on January 14th, the business continuing as before. Mr. Williams came to Boston some years ago from Worcester where his brother, John I. Williams, conducts a bookstore.

The Weekly Record of New Publications

This list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is

Imprint date is stated [or best available date, preferably copyright date, in bracket] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No accertainable date is designated thus: [n. d.].

Sines are indicated as follows: F. (folio: over 30 centimeters high); Q (410: under 30 cm.); O (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (44mo: 15 cm.); T. (32mo: 12½ cm.); Ff. (48mo: 10 cm.); sq., obl., nar., designate square, oblong, narrow.

Abell, Sir Westcott S.

Sea casualties and loss of life; paper read before the North East Coast institution of engineers and shipbuilders, on the 4th November, 1921, and reprinted by order of the Council. 38 p. tabs., charts O'21 N. Y., Stechert bds. \$1 n.

Aldrich, Thomas Bailey

A check list of first editions of the works of Thomas Bailey Aldrich: arranged by Frederic Fairchild Sherman. 15 p. D '21 N. Y., Frederic F. Sherman, 8 W 47th St. \$2 n. [priv. pr. 125 copies]

Allen, Caroline Stetson

Lavinia; the Red Cross doll; il. by Alice B. Preston. 84 p. col. front., col. pls. D c. '21 Bost., The Stratford Co., 32 Oliver St. \$1.50 n.

A story for young girls.

American Medical Association. Council on Pharmacy and Chemistry

Useful drugs, prepared under the direction and supervision of the Council on pharmacy and chemistry of the American medical assn.; a list of drugs selected to supply the demand for a less extensive materia medica and especially to serve as a basis for the teaching of these subjects by state licensing boards; with a brief discussion of their actions, uses and dosage; 5th ed. 174 p. D'21 Chic., American Medical Assn. 60 c. n.

First published in 1913 under title "A Handbook of Useful Drugs."

Archibald, Andrew Webster

A cruise to the Orient; the world's greatest centres of interest; with 4 maps and 64 illus-

trations. 284 p. front, pls., maps (part fold.)
D c. '21 Bost., The Stratford Co. \$3.50 n.
Partial contents: Round about Rome in the footsteps of Paul; Round about Athens: art, literature, philosophy and religion; Round about Constantinople: crescent and Cross; Round about Jerusalem: the Holy

Ashley, Roscoe Lewis

An introduction to modern European civili-

zation; [with bibliographical notes at the end of each chapter.] 95 p. il., col. maps (part fold.) D'20 N. Y., Macmillan 60 c. n.

Automobile (The) green book; v. I, 1921; official guide of the Automobile legal association. New England states and trunk lines west and south. front. (fold. map) 780 p. il. maps (part fold.) O [c. '21] Indianapolis, Ind. & Bost., Scarborough Motor Guide Co.

Besides New England this volume includes routes in New Jersey, New York and Pennsylvania, together with information as to garages and hotels.

Barker, J. A.

Present-day commercial French correspondence. 96 p. D [n. d.] N. Y., Dutton \$1.25

Partial contents: Quotations and orders; Replies to quotations; Shipping; Credits and drafts; Information re standing of firms; Common errors.

Barnabas, Saint

The epistle of Barnabas; ed. by T. W. Crafer, D.D. [written in Greek.] 32 p. D (Texts for students, no. 14) N. Y., Macmillan pap.

Baughman, Herschel Ray Austin

Baughman's buyer and seller; [16th ed.]. 1921; [tabs. and ready-reckoner for the lumber trade.] 325 p. tabs. D [c. '21] India-napolis, Ind., [Author] \$3; leath. \$5; mor.

Lumber tables of over 15,000 different sizes and lengths, interest and ton tables. The new material includes surveying, or measuring without board rule; to figure small fractional sizes; metric system, and additional weights and measures.

A concordance to the Old and New Testaments; carefully compared with the authorized version and containing all the principal common words and proper names in alphabetical order. 211 p. S c. '21 N. Y., American Bible Society, Bible House, Astor Pl. 40 C.

Barbee Lindsey

The empty house; a comedy-drama in three acts and epilogue. 112 p. S (Denison select plays) [c. 21] Chic., T. S. Denison & Co. pap. 35 c. Bauer, Clyde Max, and Herald, Frank A. Lignite in the western part of the Fort Berthold

Indian reservation south of Missouri river, North Dakota; Contributions to economic geology, 1921 Indian reservation south of missouri river, North Dakota; Contributions to economic geology, 1921, pt. 2; pub. Dec. 3, 1921. various paging tabs., fold. charts, fold. maps in pocket O (Dept. of the Interior; U. S. Geol. Survey; Bull. 726-D Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Bode, Boyd Henry

Fundamentals of education. 11+245 p. D. (The modern teachers' ser.) c. '21 N. Y., Macmillan \$1.40 n.

Partial ontents: Educational values; Education and democracy; Interest, duty and ideals; Training in thinking; The doctrine of mental states; Consciousness as behavior; Education and philosophy. There are bibliographical notes at the end of each chapter.

Bolas, Bernard D.

A handbook of laboratory glass-blowing; with numerous diagrs. in the text by Naomi Bolas. 6+106 p. D'21 N. Y., Dutton \$1.50

Partial contents: Easy examples of laboratory glass-blowing; Cutting and sealing tubes; Glass, its composition and characteristics; Extemporised glass-blowing apparatus.

Borgongini--Duca, Francesco

The word of God; a series of short meditations on the Sunday Gospels pub. in Rome by the Society of Saint Jerome for the dif-fusion of the Gospel; tr. by Rev. Francis J. Spellman. 6+211 p. D c. '21 N. Y., Macmillan \$2 n.

Boyd, James Oscar, D.D., and others

Teaching the teacher; a first book in teacher training. 214 p. front. (col. map) maps D c. '21 Phil., The Westminster Press pap. 60 c.; 80 c. n.

Brown, M. Florence

God the loving father; primary department, first year, pt. I 10+131 p. music S (The Westminster textbooks of religious education for church schools having Sunday, week day, and expressional sessions) Phil., The Westminster Press pap. 50 c.n.

Buchanan, Robert Earle

Agricultural and industrial bacteriology. 18+468 p. il. charts tabs. D c. '21 N. Y.,

Appleton \$3 n.
Partial contents: Morphology and classification of microorganisms; Methods of study; Microorganisms and disease; Sanitary bacteriology.

Canby, Henry Seidel, and others

Saturday papers; essays on literature from The Literary Review; the first volume of selections from The Literary Review of the New York Evening Post. 133 p. D c. '21 N. Y., Macmillan bds. \$1 n.
Partial contents: Red brick literature; Novels

nowadays; Shamefaced art; Literary revivalism; On literary structure; On reviewing; How classics are made; Pernicious literature.

Capablanca, José Raúl

Chess fundamentals. 246 p. il. O c. '21 N. Y., Harcourt, Brace & Co., 1 W. 47th St.

\$2.50 n. Explains the general principles of chess thru 18

Carpenter, Rhys

The esthetic basis of Greek art of the fifth and fourth centuries, B. C. 263 p. S (Bryn Mawr notes and monographs, 1) c. '21 N. Y.,

Longmans, Green \$1.50 n.
Contents: The subject matter of Greek art; The forms of artistic presentation; The esthetics of Greek sculpture and architecture [2 chapters.]

Cheney, Elizabeth H.

The joyous adventures of John and Betty; il. by Hattie Longstreet Price. 302 p. front. pls. D c. '21 Phil., Penn Pub. Co. \$1.75 n.

A story of two children who elect themselves their mother's guardian. For boys and girls from 10 to 15.

Cohen, Octavus Roy

Gray dusk; [a detective story]. 262 p. D (Popular copyrights) [c. '19] N. Y., Grosset & Dunlap, 1140 B'way 75 c.

Colegrove, Kenneth

American citizens and their government 333 p. D [c. '21] N. Y. & Cin., The Abing-

don Press \$1.75 n.

Partial contents: The national and state constitutions; Citizenship and suffrage; Political parties and platforms; The courts: national and state; State welfare and administration; Tendencies in the development of our country.

Collins, Ernestine L. R.

A garnered autumn sheaf [verse]. 149 p. D [c. '21] Bost., Cornhill bds. \$1.50 n.

Colp, Ralph, and Keller, Manelva Wylie

Textbook of surgical nursing. 23+453 p. il. pls. O c. '21 N. Y., Macmillan \$3 n. A book for the pupil nurse.

Cope, Zachary

The early diagnosis of the acute abdomen. 15+223 p. front. il. O (Oxford medical illustrations) '21 N. Y., Oxford University Press \$4 n.

Crafer, Thomas Wilfred, D.D., ed.

The teaching of the twelve apostles; [written in Greek]. 15 p. D (Texts for students, no. 13) '20 N. Y., Macmillan pap. 15 c.n.

Boyd, George Ray
Use of explosives in blasting stumps. 15 p. il. O
(U. S. Dept. of Agriculture; Dept. circular 19;
Contribution from the Bu. of public roads) Wash.
D. C., Gov. Pr. Off., Supt. of Doc. pap. 5c.
Brasea, Jeff
The African golf club; a blackface farce. 17 p.
S (Denison's black-face ser.) [c. '21] Chic., T. S.
Denison & Co. pap. 25 c.
The battle of Roaring-Bull; a black and coppercolored massacre. 18 p. S (Denison's' black-face
ser.) [c. '21] Chic., T. S. Denison & Co. pap. 25 c.
A dark secret; a colored farce of mystery. 18 p.
S (Denison's black-face ser.) [c. '21] Chic., T. S.
Denison & Co. pap. 25 c.
An Irish stew; a one-act farce. 41 p. S (Amateur
ser.) [c. '21] Chic., T. S. Denison & Co. pap. 25 c.
Branea, Jeff, and Johnson, Frederick Green

How to stage a minstrel show; a manual for the amateur burnt cork director; il. by Harlan Tarbell; 65 p. front.. il. S [c. '21] Chic., T. S. Denison Co.,

65 p. front.. il. S [c. '21] Chic., T. S. Denison Co., pap. 35 c. Bridgham, Gladys Ruth
Way down along; a Cape Cod comedy in prologue and two acts. 68 p. S (Denison's select plays) [c. '21] Chic., T. S. Denison & Co. pap. 35 c. Cannon, Fanny
Old maids; a comedy in three acts. 108 p. S (Denison's royalty plays) [c. '21] Chic., T. S. Bender & Co., 109 State St. \$2 n. Coker, Robert Ervin
Natural history and propagation of fresh-water mussels. various paging (4 p. bibl.) il., pl. O (U. S. Bureau of fisheries; Doc. 893); Bull. of the Bu. of fisheries, v. 37) '21 Wash., D. C., Gov. Pr. Off.. Supt. of Doc.

Craigie, William Alexander

A first English book for foreign pupils; with the pronunciation shown by marks applied to the ordinary spelling; Srpsko izdanje priredio Dragutin Subotic. [Serbian ed.] 95 p. S '21 N. Y., Oxford Univ. Press \$1.35 n.

Dario, Ruben

Prosas profanas and other poems; tr. from the Spanish by Charles B. McMichael. 60 p. D c. N. Y., N. L. Brown \$1.20 n.

Day, Anne Marjorie

The guiding light; Pilgrim tercentenary pageant play in four episodes. 51 p. D (American dramatists ser.) [c. '21] Bost., Badger \$1.50 n.

Dhammapadatthakatha

Buddhist legends; tr. from the original Pali text of the Dhammapada commentary, by Eugene Watson Burlingame; 3 v.; [with bibliographical footnotes.] various paging facsms O (Harvard oriental ser. v. 28-30)
21 Cambridge, Mass., Harvard University
Press, Randall Hall \$15 n.

Drever, James

The psychology of everyday life; [with an appendix: The hundred best books in psy-

chology for the general reader.] 9+164 p. D ['20] N. Y., Dutton \$2.50 n.

Partial contents: The framework of experience; Appetites and instincts; Emotion, mood and sentiment; Remembering and forgetting; Imagining and thinking; Illusions, hallucination, and dreams; Spiritistic

phenomena.

Drug and Chemical Credit Association

The brown book; credit guide and reference book, pub. for the drug, chemical and allied lines thruout the United States. 1500 p. O '22 c. '21 N. Y., Drug and Chemical Credit Assn., 434 B'way \$50 n.

Dumas, Alexander

The three musketeers; or, The three guardsmen; il. by Maurice Leloir. 592 p. front. pls. D (Popular copyrights) [n. d.] N. Y., Gros-

set & Dunlap 75 c.

Twenty years after; a historical romance; being the continuation of The three musketeers; il. by J. A. Beauce. 513 p. front. pls. D (Popular copyrights) [n. d.] N. Y., Grosset & Dunlap 75 c.

Educational committee. Augustana Foreign Missionary Society

The missionary calendar of the Augustana foreign missionary society; v. 1. 144 p. il. O '21 Rock Island, Ill., Augustana Bk. Con-cern 65 c.

Edwards, Charles Eugene
The coming of the Slav; [with a preface
by F. Zilka.] 148 p. (1 p. bibl.) front. (por.)
pls. maps D c. '21 Phil., Presbyterian Bd. of Publication pap. 50 c.; 75 c. n.

A study of the religious situation in Czechoslovakia and of the Slavs in America.

Farree, Barr, ed. Year book of the Pennsylvania society, 1921; 21st issue. 166 p. (7½ p. bibl.) front. il. facsms. pls. pors. maps O '21 N. Y., The Pennaultonia Society. sylvania Society, 249 W. 13th St. \$2 n.

Ferbrache, James G.

A trapper's tales [verse]. 96 p. il. D c.'21 Spokane, Wash., Art Pr. Co., 5116 Lincoln St. apply

Ferenczi, Sandor, and others

Psycho-analysis and the war neuroses; introd. by Sigm. Freud. 59 p. O (The interc. '21 N. Y., Stechert \$1.50 n.

This volume contains an essay on war shock and Freud's theory of the neuroses, by Ernest Jones.

Fletcher, Joseph Smith

The Talleyrand maxim. 295 p. D (Popular copyrights) [c. '20] N. Y., Grosset & Dunlap 75 c.

Fox, Fontaine

Toonerville trolley and other cartoons. no paging il. sq. O [c. '21] N. Y., Cupples & Leon Co., 449-4th Ave. pap. 25 c.

Frazee, Susan Isabel, and Wells, Chauncey Wetmore

Grammar and practice. 10+166 p. D c. 21 N. Y., Macmillan 90 c. n.

Friedman, Elisha Michael

Interntaional finance and its reorganization. 41+472 p. (1434 p. bibl.) tabs. O charts [c. 22] N. Y., Dutton \$7 n.

An account of the financial changes in Europe during and since the war, and a summary of the proposals for financial reconstruction.

Gale, Zona The secret way [verse]. 10+118 p. front. (por.) D [c. '21] N. Y., Macmillan \$1.50 n.

Gartland, Hannah

The house of cards. 8+327 p. D c. N.Y., Dodd, Mead \$1.75 n.

A novel woven around a murder mystery in New York.

Gerould, Katherine Fullerton [Mrs. Gordon Hall Gerould]

Lost Valley; a novel. 451 p. D c. N. Y.,

Harper \$2 n.

The story of a young girl, left behind in a formerly successful town, to care for her sister, a grown girl of rare beauty, but with the mind of a child.

Ellis, Edith

Betty's last bet; a farce-comedy in three acts.

147 p. S (Denison's royalty plays) [c. '21] Chic.,

T. S. Denison & Co. pap. 50 c.

Eskil, Ragna B.

Me and Betty; a one-act comedy. 19 p. S
(Amateur ser.) [c. '21] Chic., T. S. Denison & Co.

pap. 25 c.

Finegan, Thomas Edward

A textbook on New York school law, including the revised education law, the decisions of courts and the rulings and decisions of state superinten-

dents and the commissioner of education, prepared for the use of city and school district officers, normal schools, training classes, teachers; 14th ed., rev. to Jan. 1, 1922. 9+344 p. O '21 Albany, N. Y., M. Bender & Co., 109 State St. \$2n.

Frick, Childs

Extinct vertebrate faunas of the Badlands of Bautista Creek and San Timoteo Canon, southern California. various paging pls. O (Univ. of Cal. pub.; bull. of the Dept. of geolog: v. 12, no. 5; December 28, 1921) Berkeley, Cal., Univ. of California Press pap. \$2.25 n.

Grey, Zane

The man of the forest; a novel; il. by Frank Tenny Johnson. 382 p. front. pls. D (Popular copyrights) [c. '20] N. Y., Grosset & Dunlap 75 c.

Groff, George Weidman

The lychee and lungan; [Chinese literature on the lychee, 6 p.; European and American literature on the lychee and lungan, 8 p.; bibliography of Chinese references on the lychee and the lungan, 7 p.; Bibliography of western references on the lychee, 14 p.] 188 p. O '21 N. Y., Canton Christian College, 156-5th Ave. \$5 n. [limited ed.]

Gross, Louis
The blood supply of the heart in its anatomical and clinical aspects; with an intro. by Horst Oertel. 16+171 p. (11 p. bibl.) il. pls. diagrs. O [c. '21] N. Y., P. B. Hoeber, 69 E. 59th St. \$5 n.

Hamilton, John Bascom, and Buchanan, Herbert E.

The elements of high school mathematics, comprising arithmetic, practical geometry, and algebra; ed. by George William Myers. 297 p. diagrs. D [c. '21] Chic., Scott, Foresman & Co., 623 S. Wabash Ave. \$1.20 n.

Handcock, Percy, ed.

The code of Hammurabi; [king of Babylonia]. 36 p. D (Texts for students, no. 15) '20 N. Y., Macmillan pap. 35 c.

Selections from the Tell-el-Amarna letters.

16 p. D (Texts for students, no. 16) '20 N. Y., Macmillan pap. 15 c. n.

Hay, James, jr.

The Melwood mystery. 323 p. D (Popular copyrights) [c. '20] N. Y., Grosset & Dunlap 75 c.

Heath, Sir Thomas Little

The Copernicus of antiquity; Aristarchus of Samos. 59 p. (2 p. bibl.) diagrs. D (Pioneers of progress; Men of science) '20 N. Y., Macmillan \$1 n.

Hobbs, William Herbert

Earth evolution and its facial expression. 17+178 p. front. (map) il. charts pls. tabs. O c. '21 N. Y., Macmillan \$3 n.

Holleman, Arnold Frederik, and Cooper, Hermon Charles

Text-book of inorganic chemistry; 6th

English ed., rev.; [with a folding chart of the periodic variation of the atomic volumes of the elements with their atomic weights, and a tab. of international atomic weights for 1920.] 8+528 p. O '21 N. Y., Wiley \$3.50 n.

Homén, Viktor Theodor, ed.

East Carelia and Kola Lapmark; described by Finnish scientists and philologists. 13+264 p. il. music pls. maps (part fold.) O '21 N. Y., Longmans, Green \$7 n.

Hooker, William Francis

Branded men and women; story of a western town. 305 p. D [c. '21] Bost., Badger \$2 n.

The story of Sawtooth City, a town built in the wilderness, and of all the wild life that goes with it.

Horwood, Murray Philip

Public health surveys; what they are, how to make them, how to use them; with a fore-word by William T. Sedgwick and an introd. by George C. Whipple. 22+403 p. (13 p. bibl.) il. forms. diagrs. D '21 N. Y., Wiley \$4.50 n.

Hyde, Dorsey William, ed.

Special libraries directory; [an annotated list of American special libraries, arranged by subject, followed by a geographical list, with a subject index to the geographical list.] 123 p. O '21 Wash., D. C., Special Libraries Assn. pap. \$2

Ishii, Tokichi

A gentleman in prison; with the confessions of Tokichi Ishii, written in Tokyo prison; tr. by Caroline MacDonald; with a foreword by John Kelman. 23+164 p. front. (por.) pls. pors. D [c. '22] N. Y., Doran \$1.75 n.

Miss MacDonald, the translator, is a Christian missionary in the prisons of Tokyo.

Johnson, Charles, ed.

Selections from "Historia rerum anglicarum" of William of Newburgh. 63 p. D (Texts for students, no. 12) '20 N. Y., Macmillan pap. 45 c.

Johnson, Emory Richard, and Van Metre, Thurman William

Principles of railroad transportation; il. with half-tones, maps and diagrs.; [new ed.], [entirely rewritten.] 19+617 p. O '21 c. '03'21 N. Y., Appleton \$3.50 n.
First published under title "American Railway Transportation" in 1903.

Gerry. C. H.
Gold, silver, copper, lead, and zinc in Montana in 1920; Mines report; Mineral resources of the U. S., 1920—pt. 1; pub. Dec. 17, 1921. various paging tabs. O (Dept. of the Interior; U. S. Geol. Survey) Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Howard, Sir Robert

Sir Robert Howard's comedy The committee; ed. with introd. and notes by Carryl Nelson Thurber. 128 p. O (Univ. of Ill. studies in language and literature; v. 7; Feb., 1981; no. 1) '21 Urbana, Ill., Univ. of Illinois pap. \$1.50 n.

lisley, Lee C., and Hooker, Alva Britt

The relative safety of brass, copper, and steel sauzes in miners' flame safety-lamps; [with a list of pub. on coal mining, 5 p.] 30 p. il., tabs. O Opept. of the Interior; U. S. Bu. of mines; Technical

paper 228) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Jenison, H. A. C.

Manganese and maganiferous ores in 1920; Mineral resources of the U. S., 1920—pt. 1; pub. Dec. 27, 1921. various paging tabs., charts O (Dept. of the Interior, U. S. Geol. Survey) Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Johnson, Frederick Green

Fifty-fifty; a three-act farce of love, luck and laughter. 140 p. D (Denison's royalty plays) [c. '21] Chic., T. S. Denison & Co. pap. 50 c.

The fun revue; a musical grouch cure in five treatments. 57 p. S (Denison's musical comedies and revues [c. '21] Chic., T. S. Denison & Co. pap. 35 c.

35 C.
The school of detecting; a rapid-fire sidewalk sketch. 9 p. S (Denison's vaudeville sketches)
[c. '21] Chic., T. S. Denison &co. pap. 25 c.

Johnston, Wiliam A.

My own Main street; [il. by Harry C. Temple.] 238 p. D [c. '21] Cin., The Standard Pub. Co. \$1.50 n.

A series of humorous reminiscences and poems of American country life.

Johnston, William Andrew

The mystery in the Ritsmore; with il. by Harold James Cue. 293 p. front. pls. D (Popular copyrights) c. '20 N. Y., Grosset & Dunlap 75 c.

Kawakami, Kiyoshi Karl

The real Japanese question. 13+269 p. D c. '21 N. Y., Macmillan \$2 n.

Partial contents: The "Japanization" of Hawaii; The "Hawaiianization" of the Pacific Coast; Japanese immigration and the "Gentlemen's agreement"; The anti-Oriental tradition in America; The Japanese associations in America; The solution of the question.

Kawata, Takeshi

Glimpses of China; 1921. 656 p. col. fronts. tabs. pls. O (World's trade records ser.)
N. Y., Stechert \$6 n.
An economic and industrial survey of China.

Glimpses of the South Seas and India and Japan trade records, 1920. 658 p. fronts. (part col.) pls. pors. O (World's trade records ser.)
N. Y., Stechert \$6 n.
A view of the economic conditions of these countries of these countries of the seconomic conditions of the seconomi

tries, pointing out the great treasuries full of raw products, but as yet untouched by the outside world.

Keable, Robert

Simon called Peter. 332 p. D [c. '21]

N. The N. Y., Dutton \$2 n.

The story of an English war-padre in France, and his struggle to find his own soul while passing thru "the fair valley of woman's enchantment."

Kemp, Philip

Rudiments of electrical engineering. 8+255 p. tabs. diagrs. charts D '20 N. Y., Macmillan \$2 n.

A description and explanation of the ordinary electrical apparatus in practical use. Kiekhofer, William Henry

An outline of the elements of economics; 4th rev. edition. 135 p. O '21 Menasha, Wis., George Banta Pub. Co. \$1.25 n. Knight, Austin Melvin

Modern seamanship; 8th ed., rev. and enl.; 199 full page plates. 13+831 p. front. il. (part col.), diagrs. O (Van Nostrand's nau-

tical manuals) '21 N. Y., D. Van Nostrand Co. \$6.50 n.

Law, Frederick Houk

English for immediate use. 11+372 p. D [c. '21] N. Y., Scribner \$1.40 n.

Lippincott, Joseph Wharton

Gray squirrel; il. by the author. 144 p. front. il. pls. D c. '21 Phil., Penn Pub. Co.

The story for children of the life of a squirrel and its friendship for an old man who lived at the edge

of the wood.

Macarthur, John Mental hospital manual. 9-215 p. charts (part fold.) O (Oxford medical pub.) '21 N. Y., Oxford Univ. Press \$5.25 n.

McCown, Chester Charlton, D.D.

The promise of His coming; a historical interpretation and revolution of the idea of the second Advent. 16+256 p. D c. '21 N. Y., Macmillan \$2 n.

McCullough, Ernest

Practical surveying for surveyors' assistants, vocational, and high schools; 229 il.; 2nd ed., revised. 9+401 p. il. tabs. diagrs. D'21 N. Y., Van Nostrand \$3 n.

McCutcheon, John Tinney

The restless age; il. with certain cartoons by the author. 2+218 p. il. O [c. '21] Indianapolis, Ind., Bobbs-Merrill \$2.50 n.

MacElwee, Roy Samuel, and Taylor, Thomas Rathwell

Wharf management, stevedoring and storage. 19+350 p. il. plans. tabs. (part fold.) forms. facsms. diagrs. O c. '21 N. Y., Ap-

Partial contents: Wharf efficiency and shipping profits; Wharf office organization; The longshoremen; Accounting and paper work; Cargo transfer: 1, Methods of transfer: 2, Cargo winches and signaling; 3, Drafts [3 chapters]; Stowage and stowage plan; Clearing the wharves; Delivery of merchandise from the wharf.

Macfadden, Bernarr Adolphus

The truth about tobacco; how to break the habit. 13+183 p. front. (por.) D [c. '21] N. Y., Physical Culture Corp., 119 W. 40th St. \$1 n.

Partial contents: How tobacco came into use; What science says about smokes; Cigarettes as a cause of crime, insanity, and physical deterioration; Tobacco and your job; Should women smoke?; Will tobacco and your job; Should go the way of booze?

Kaser, Arthur Leroy
The black vamp; a blackface act. 7 p. S (Denison's black-face ser.) [c. '21] Chic., T. S. Denison

& Co. pap 25 c.
I'm a nut; a monologue. 7 p. S (Denison's vaudeville sketches) [c. 21] Chic., T. S. Denison &

The mysterious suitcase; a minstrel sketches for two comedians. 8 p. S (Denison's black-face ser.) ser.) [c. '21] Chic., T. S. Denison & Co. pap. 25 c. Kent, Fred I.

Our international relations and Russia's lesson to

Our international relations and Russia's lesson to us; an address delivered before the convention of th American bankers association, in Washington, on October 20, 1920. 20 p. O [20] N. Y., Bankers Trust Co., 16 Wall St. pap. gratis
Kerlin, Robert Thomas
Continuorary poetry of the negro; [amplified from articles which appeared in the Southern Workman.]
23 p. O ['21] Hampton, Va., The Hampton Normal & Agricultural Press pap.

Knox, Philander Chase

The altar of our nationality; address delivered at Independence square, Philadelphia, July 4, 1921. 6 p. O (U. S. 67th Congress, 1st session; Senate doc. 44) Wash., D. C., Gov. Pr. Off., Supt. of Doc.

Lee, Marie Nelson

By special request. [verse] 7+59 p. front. (por.).
pl. D_ [c. 'sr] Santa Barbara, Cal., The Youthland Press \$1

Library of Congress. Copyright Office.
Rules and regulations for the registration of claims to copyright. 20 p. O (Bull. no. 15) '21 Wash.,
Gov. Pr. Off., Supt. of Doc. pap.

MacDonald, Rose Mortimer Elizey

An analytical subject bibliography of the publications of the Bureau of fisheries; 1871- 1920. 306 pp. O (Dept. of Commerce; U. S. Bu. of fisheries; Doc. 899, 2r Wash., D. C., Gov. Pr. Off., Supt. of Doc. apply.

Maclaren, Ian. Sec Watson, John

Mann, Heinrich

The patrioteer; authorized tr. by Ernest Boyd. 388 p. D (The European Library) c. 21 N. Y., Harcourt, Brace & Co. \$2 n.
A picture of a community dominated by Prussianism. Published in Germany under the title "Der

Untertan.

Marks, Jeannette Augustus
Willow pollen [verse]. 89 p. D c. '21
Bost., The Four Seas Co., 188 Dartmouth St. bds. \$2 n.

Many of these poems appeared in Century. Every-body's, Freeman, Contemporary Verse, Nation. Smart Set and other magazines.

Martinez Sierra, Gregorio
Ana Maria; Tú eres la paz; authorized Ana Maria; Tú eres la paz; authorized tr. from the Spanish by Mrs. Emmons Crocker. 330 p. D [c. 21] Bost., Richard G. Badger, 104 Boylston St. \$2 n.
A love story of the Pyrenees.

Martyn, Wyndham

The secret of the silver car; further adventures of Anthony Trent, master criminal. 286 p. D (Popular copyrights) [c. '20] N. Y., Grosset & Dunlap 75 c.

Mead, Frederick Sumner, ed.

Harvard's military record in the world war. 16+1142 p. O '21 Cambridge, Mass., The Harvard Alumni Assn. \$5 n. [subs.]

Mitchell, Wesley Clair, and others
Income in the United States its amount and distribution; 1909-1919; by the Staff of the national bureau of economic research incorporated; v. 1, Summary. 16+152 p. tabs. charts D c. 21 N. Y., Harcourt, Brace & Co. \$1.50 n.

Morecroft, John Harold
A short course in the testing of electrical machinery for non-electrical students; III il.; 4th ed., rev. and enlarged. 7+220 p. il. diagrs. O '21 N. Y., Van Nostrand \$3 n.

Murphy, Thomas Dowler

On sunset highways; a book of motor rambles in California; new and rev. ed.; with 18 il. in col. from original paintings, mainly by California artists, and 40 duogravures from photographs; also new road map covering entire state. 6+344 p. col. front. pls. (part fold.) fold map O [c. '15-'21] Bost., Page Co. \$6 n.

Myers, George William

Elementary algebraic geometry; for supplementary use with either first or secondyear standard courses, or in junior high schools. 111 p. il. diagrs. D [c. '21] Chic., Scott, Foresman & Co. \$1 n.

Newbolt, Sir Henry John
Poems, new and old. 15+268 p. D '21 N. Y., Dutton \$3 n. published by the author from

All of the poems pul

New York

Visiting New York city; buyers manual. 60 p. il. map (part fold.) pls. nar. O [c. '21] Y., Henry Sweetsson, Inc., 1133 B'way pap. 25 c.

A guide to the city, and a directory of manufac-turers, wholesalers and jobbers of all lines of mer-chandise.

Noblitt, Loren S.

The lost song [a novel]. 260 p. front. pls. D c. '21 Zarephath, N. J., Pillar of Fire \$1 n.

Nothstein, Ira O.

The planting of the church; fifty-two lessons for Bible classes. 289 p. il. O (The Bible study quarterly, v. 2) '21 Rock Island, Ill., Augustana Bk. Concern \$1.25

O., I.
The administration of Ireland, 1920. 468 p.

Duston \$10 n. A history of the events in Ireland from the Easter rebellion, 1916 to 1920.

Oppenheim, Bertha

Legends of life and other poems. 71 p. D c. '21 Bost., The Stratford Co. bds. \$1.50 n.

Ord, Hubert

Chaucer and the rival poets in Shakespeare's sonnets; a new theory. 63 p. D '21 N. Y., Dutton \$1.25 n.

A critical study of Shakespeare's sonnets in which the author points out their similarity to the poetry of Chaucer.

[O'Reilly, Joseph John Edward] How to become a patrolman; 9th ed. 262 p. S [c. '21] N. Y., The New York Civil Service Employees' Pub. Co., 5 Beekman St. \$2

O'Riordan, Conal O'Connell [Norreys Con-

nell, pseud.] Adam and Caroline; being the sequel to Adam of Dublin. 370 p. D c. N. Y., Harcourt, Brace & Co. \$1.90 n.

Menroe, Walter Scott
Report of Division of educational tests for '19-'20.

64 p. tabs. O (Bu. of Educational research, bull. no.
5; v. 18, no. 21) '21 Urbana, Ill., Univ. of Illinois

The new system; an eye-opener for the blind misleaders of labor; defense of law and order; how to smash the wage system. 16 p. D [n. d.] Seattle, Wash., [Author], 3105 14th Ave. South pap. 20 c.

Mergan, Geoffrey F.

In hot tomale land; a topical, tropical musical comedy in two acts. 41 p. S (Denison's musical comedies and revues) [c. '21] Chic., T. S. Denison & Co. nap. 45 c.

& Co. pap. 35 c.
A royal cut-up; a musical comedy in two acts.
3 p. S (Denison's musical comedies and revues)
[c. 'zr] Chic., T. S. Denison & Co. pap. 35 c.

Murray, W. S., and others
A superpower system for the region between Boston and Washington; Iforeword by George Otis Smith.] 26r p. tabs. fold. maps (part in pocket) O (Dept. of the Interior; U. S. Geol. Survey; professional paper 123) 21 Wash., D. C., Gov. Pr.

Nichols, Charles Lemuel

The portraits of Isaiah Thomas; with a genealogy his descendants; reprinted from the Proceedings of the American antiquarian society for October, 1920. 32 p. front., pors. O Worcester, Mass., American Antiquarian Society.

Ortman, Mrs. Blanche Sellers
New York to Peking. 146 p. front., pls. O 'zı
San Francisco, Cal., Bruce Brough, priv. pr. [210 copies]

Osgood, Ernest Earle

The Master Fisherman; with an introd. by Henry Sydnor Harrison [verse]. 7+48 p. front. pls. D '21 c. '22 Bost., Stratford Co. bds. \$1.50 n.

A collection of religious poems.

Park, Robert Ezra

The immigrant press and its control. 19+ 487 p. O (Americanization studies) c. N.Y.,

Harper \$2.50 n.
Partial contents. Snake Valley a winter resort press; European backgrounds of the immigrant press; Contents of the foreign language press; Control of

the press.

Parkhurst, Henry Clinton

Songs of a man who failed; the poetical writings of [the author.] 7+376 p. front. (por.) pors. D [c. '21] Lincoln, Neb., The Woodruff Press \$2.50 n.

Power. Editorial Staff, comps.

Power's practical refrigeration. 8+283 p. il. tabs. diagrs. D '21 N. Y., McGraw-Hill \$2 n.

Putnam, James Jackson

Addresses on psycho-analysis; with a preface by Sigm. Freud. 470 p. (4 p. bibl.) front. (por.) O (The international psychoanalytical library, no. 1) c. '21 N. Y., Stechert \$2.50 n.

Partial contents: Personal impressions of Sigmund Freud and his work; On the etiology and treatment of the psycho-neuroses; From the analysis of two staircase dreams; A characteristic child's dream: Comments on sex issues from the Freudian standpoint; The interpretation of certain symbolisms.

Rees, Arthur John

The shrieking pit. 351 p. D (Popular copyrigths) [c. '18-'19] N. Y., Grosset & Dunlap 75 c.

Renouard, Charles Auguste

The Casket's new anatomical plates, drawn with special reference to the requirements of embalmers, under the direct supervision of [the author]. 67 p. col. il. F '21 N. Y., The Casket, inc., 487 B'way \$6

Roper, Esther Gertrude, ed.

Select extracts illustrating Florentine life in the fifteenth century. 64 p. (1½ p. bibl.) D (Texts for students, no. 29) '20 N. Y., Macmillan pap. 35 c. n.

Rothbone, R. Ll.B.

Unit jewellery; a handbook for craftsmen in six pts. [sold separately] il. with many drawings by the author and with a profusion of photographic silhouettes of ornaments and details made by him for that purpose as also with photographs of tools and of some examples of jewellery selected from national and private collections; [introductory pretace by Cavendish Morton, various paging fronts. il. pls. tabs. O '21 N. Y., Dutton pap. \$1.50 ea. Designed for the use of teachers, providing a series of progressive studies, from the simplest to the most complex designs.

Rouillion, Louis

A course of mechanical drawing, for school use and for self-instruction; a practical treatise on the art of making working drawings, lettering and dimensioning; 15th ed., rev. and enl. 92 p. diagrs. O [c. '21] N. Y., The Norman W. Henley Co., 2 W. 45th St. \$1.50 n.

Russell, Osborne

Journal of a trapper; nine years in the Rocky Mountains; 1834-1843; being a general description of the country, climate, rivers, lakes, mountains, etc., and a view of the life led by a hunter in those regions;

[foreword by L. A. York.] 18+149 p. D c. '21 Boise, Idaho, Syms, York Co. \$5 n.
Partial contents: Snake Valley a winter resort for trappers; In the Yellowstone country; Laughable and serious engagements with bands of Blackfeet Indians; A winter with the Indians near Great Salt Lake; Christmas dinner a l'Indian. The appendix gives information about trapping wolverine, panther. marmot. porcupine, badger, grizzly bear, heaver and marmot, porcupine, badger, grizzly bear, beaver and other animals.

Schulkers, Robert Franc [Sekatary Hawkins, psud.]

Adventures in Cuba; or, The Cazanova treasure; il. by Carll B. Williams. 409 p. front. il. D [c. '21] Cin., Stewart Kidd Co.

A story for boys and girls, which has to do with treasure hidden by the Cazanova pirates.

Scott, Harry Fletcher, and Carr, Wilbert Lester

The development of language; an elementary study of language history and of the growth of our speech for use in schools. 215 p. (1¹/₄ p. bibl.) il. map diagrs. D [c. Chic., Scott, Foresman & Co. \$1.20 n.

Sears, George W.

A systematic qualitative chemical analysis; theoretical and practical study of analytical reactions of the more common ions of inorganic substances. 6+119 p. il. O '22 N. Y., Wiley \$1.75 n.

Sekatary Hawkins. Sec Schulkers, Robert

Panama Canal

Laws and regulations governing hunting and carrying of arms in force in the Canal Zone; issued June 15th, 1920. 13 p. fold. map T '21 Mount Hope. C. Z., The Panama Canal Press pap. not for sale [issued with hunting permits]

Parker, Mary Moncure

Mrs. Hoops-Hooper and the Hindu; a comedy in one act. 24 p. diagr. S (Amateur ser.) [c. '21]

... T. S. Denison & Co. pap. 25 c.

Parmer, Sheldon
High brown breach of promise; a black and tan absurdity. 20 p. S (Denison's specialties) [c. '21]
Chic., T. S. Denison & Co. pap. 30 c.

Rice, Arthur L.

Rice, Arthur L.

The village photographer; an entertainment in one act. 26 p. S (Denison's' specialties) [c. '21] Chic., T. S. Denison & Co. pap. 30 c.

Riley, James Whitcomb

Riley readings with living pictures; a novelty entertainment; arranged by Laura Christine Wegner. 27 p. S (Denison's specialties) [c. '21] Chic., T. S. Denison & Co. pap. 35 c.

Shurter, Edwin DuBois

Selections on American citizenship; for use in the declamation contests of the University interscholastic league. 99 p. O (Univ. of Texas bull., no. 2147) '21 Austin, Tex., University of Texas pap. gratis pap. gratis

Smith, Albert Edward, and Fitspatrick, Vincent de P.

Cardinal Gibbons, churchman and citizen. 2nd ed. 301 p. front. pls. pors. D [c. '21] Balt., O'Donovan Bros., 221 Park Ave. \$1.50

Squires, Walter Albion

God revealing His truth; 1, Through Patriarch and Prophet; intermediate department, first year, pt. 1. 10+264 p. front. (col. map) D (The Westminster textbooks of religious education for church schools, having Sunday, week day, and expressional sessions) c. '21 Phil., The Westminster Press \$1.25 n.

Stearns, Harold Edmund, ed.

Civilization in the United States; an inquiry by thirty Americans. 577 p. (241/4 p. bibl.) O c. N. Y., Harcourt, Brace & Co.,

I W. 47th St. \$5 n.

This volume contains contributions from John Macy; Van Wyck Brooks, Deems Taylor, H. W. Van Loon, Elsie Clews Parsons, Garet Garrett, Ring W. Lardner, Frank M. Colby and others.

Stephens, Charles Asbury

Immortal life; how it will be achieved.

6+244 p. O c. '20 Norway Lake, Maine [author], The Laboratory \$2.50 n.

Partial contents: Human personality its composite and dissoluble nature; Human personality in relation to the ether of space; The intimate causes of old age and organic death.

Stumme, E. C., and Company

Stumme's time calculator; an accurate time calculator for time and discount. [367] p. O [c. '21] Readlyn, Ia., E. C. Stumme & Co.

Sue, Eugene, i.e. Marie Joseph Eugene

The silver cross; or, The Carpenter of Nazareth; a tale of Jerusalem; tr. irom the original French by Daniel De Leon. 188 p. front. (por.) D '21 c. '09 N. Y., New York Labor News Co., 45 Rose St. \$2 n.

Sullivan, John James

American corporations; the legal rules gov-

erning corporate organizations and management; with forms and il.; 2nd ed., rev. and enlarged. 13+463 p. O '21 c. '10-'21 N. Y., Appleton \$2.75 n.

Tappert, Katherine

Viewpoints in biography; an arrangement of books according to their essential interest. 69 p. O (The viewpoint ser.) '21 Chic., American Library Assn. Publishing Board, 78 E. Washington St. pap. 60 c.

Tarkington, Booth, i. e., Newton Booth

Clarence; a comedy in four acts. 124 p. pls. plans D (French's standard library ed.) [c. '21] N. Y., S. French pap. 75 c.

Tarkington, Booth, i.e. Newton Booth, and Street, Julian Leonard

The country cousin; a comedy in four acts. 141 p. pls. diagrs. D (French's standard library ed.) [c. '21] N. Y., S. French, 28 W. 38th St. pap. 75 c.
Published in 1916 under title "The Ohio Lady."

Thompson, J. Walter, Company

Population and its distribution; compiled from the figures of 1920 United States census; including distribution of retail and wholesale dealers; comp. from trade sources; 3rd ed. 10+335 p. maps tabs. O [c. '21] N. Y., J. Walter Thompson Co., 244 Madison Ave. \$5

This edition lists all towns in the United States down to 500 inhabitants with their counties. There is trade information concerning thirty separate classifications of dealers, wholesale and retail, in the leading trades. These classifications give the number of dealers in each city of 50,000 and over, as well as by states. It also furnishes an analysis of markets.

Tippett, Irene Cowan

An American princess; and other sketches. 62 p. front. pls. nar. D [c. '21] Dothan, Ala., [Author] \$1; \$1.50 n.

The story of Catherine Willis Gray, the American girl who married Prince Achille Murat, son of the King of Naples, who lived for years in Tallahassee and St. Augustine, Florida.

Siebenthal, Claude Blisworth, and Stoll, A.
Zinc in 1930. various paging tabs. charts.
(Dept. of the Interior; U. S. Geol. Survey)
Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.
Smith, Frank 0 '21

Distribution of the fresh-water sponges of North America. various paging (5 p. bibl.) O (Division of the Natural history survey, v. 14; Bull. article 2) 'as Urbana, Ill., State of Illinois Dept. of Registration and Education pap.

Smith, Longfield

State case in St. Croix 22 p. il. map pl. O (Vir.

Smith, Longued Sugar came in St. Croix. 23 p. il. map pl. O (Virgin Islands of the U. S.; Agricultural experiment station; Bull. no. 2) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.
Smithsonian Institution

Smithsealan Institution
Thirty-fifth annual report of the Bureau of American ethnology to the Secretary of the Smithsonian institution; 1913-1914; in two parts; pt. 2; [containing Ethnology of the Kwakiutl (continued), based on data collected by George Hunt; by Franz Boas. Index.] O various paging '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. \$1.50
Sewerby, Arthur de Carle
On a new silurid fish from the Yalu River, South Manchuria. 2 p. O (No. 2408; from the proceedings of the United States National Museum, v. 60) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Stoddard, B. H.

Gems and precious stones in 1920; Mineral resources of the U. S., 1920; pt. 2; pub. Dec. 29, 1921. various paging tabs. O (Dept. of the Interior; U. S. Geol. Survey) Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Stratton, Wade

Almost an actor; Coontown crossfire. 9 p. S (Denison's blackface ser.) [c. '21] Chic., T. S. Denison &

son's blackface ser.) [c. '21] Chic., T. S. Denison & Co. pap. 25 c.

A burnt cork barrage; minstrel material with a military flavor for the "vets" to use in their shows. 22 p. S (Denison's black-face ser.) [c. '21] Chic., T. S. Denison & Co. pap. 25 c.

Cash money; a minstrel spree for three. 11 p. S (Denison's black-face ser.) [c. '21] Chic., T. S. Denison & Co. pap. 25 c.

Fu'st aid to Cupid; or, The sham doctor. 14 p. S (Denison's black-face ser.) [c. '21] Chic., T. S. Denison & Co. pap. 25 c.

Hitting the African harp; a black-face sketch for a banjo duo. 6 p. S (Denison's black-face ser.) [c. 21] Chic., T. S. Denison & Co. pap. 25 c.

Kiss me, Camille!; or, The stage-struck darky; a black-face novelty. 12 p. S (Denison's black-face ser.) [c. '21] Chic., T. S. Denison & Co. pap. 25 c.

Tipping, Henry Avray

English homes; period 5, v. 1; Early Georgian, 1714-1760. 43+357 p. front. pls. plans F '21 N. Y., Scribner \$25 n.

A history of this period with outstanding examples famous houses in England and Wales, showing plans, interiors, and exteriors.

Tuberville, Arthur Sanley

264 p. O '21 N. Y., Dutton \$4 n.
A brief account of the principal heresies of the Middle Ages, and of the attitude of the Church towards them, Mediaeval heresy and the inquisition. 6+

Turner, John P.

Ringworm and its successful treatment; il. by 8 half-tone engravings; [with an introd. Walter S. Cornell.] 62 p. S c. '21 Phil., F. A. Davis Co., 1914 Cherry St. \$1 n.

Partial contents:: The, history, pathology and diagnosis of the ringworm, [3 chapters]; How ringworm is spread; When is a ringworm cured?

Vance, Louis Joseph

The dark mirror; il. by Rudolph Tandler. 368 p. front. pls. D (Popular copyrights) [c. '20] N. Y., Grosset & Dunlap 75 c.

Walker. Stuart

Portmanteau adaptations; ed. and with an introd. by Edward Hale Bierstadt. 229 p. front. pls. pors. D [c. '21] Cin., Stewart

Kidd Co. \$2.50 n.
Contents: Gammer Gurton's needle; The birthday
of the Infanta; Sir David wears a crown; Nelli-

Ward, Mrs. Florence Jeannette Baier

Phyllis Anne. 3+245 p. D [c. '21] N. Y., J. A. McCann \$1.90 n.

Watson, John [Ian Maclaren, pseud.]

Beside the bonnie brier bush; il. with scenes from the photoplay. 327 p. front. pls. D

(Popular copyrights) [c. '94] N. Y., Grosset & Dunlap 75 c.

Weaver, Bennett

The garden of seven trees; with a foreword by William Johnston [verse]. 11+183 p. D [c. '21] Bost., Cornhill \$1.50 n.

White, George Starr

Youth obtained and retained. 283 p. il. D [c. '21] Los Angeles, Cal., [Author], 327 S. Alvarado St. \$4 bxd.

Whittingham, George Napier

The home of fadeless splendor; or, Palestine of today; with a foreword by Major-General Sir Arthur Wigram Money; il. with 16 etchings and maps by B. C. Boulter, and 8 col. pls. by Stanley Inchbold. 17+360 p. O ['21] N. Y., Dutton \$10 n.

A study of the Holy Land, its past history and its conditions today after centuries of Turkish rule.

Wike, Hamilton

Mother Owl; [legends and stories of animals.] 128 p. col. front. il. col. pls. D [21] Phil., National Publishing Co., 239 S. American St. 50 c.

Wildman, Edwin

Famous leaders of industry; 2nd ser.; the life stories of boys who have succeeded. 3+339 p. front. pors. O '21 Bost., Page Co. \$2 n.

Young, Ernest W.

Comments on the Interchurch report on the steel strike of 1919. 88 p. O .[c. '21] Bost., Badger \$1.50 n.

Partial contents: The report commendable; Wherein lies the responsibility for failure?; Working and living conditions in steel making; Bolshevism.

Tobey, Marian E., comp.

A guide for grown-ps to books of prose and poetry for wee little folks and big little folks; [preface by Frank David Boynton.] 16 p. O (Our point of wiew; v. 4, no. 6, Dec., 1921) Ithaca, N. Y., Ithaca Public Schools, English Dept. pap.

Tuplin, Frank Folland

A treatise on silver fox farming, 32 p. il. por. O [c. '21] Alpine, Mich., [Author] \$1.50

Union (The) lesson guide and Golden-text book for 1922; containing the improved uniform lessons, Golden-texts, and daily home readings; with other helpful material for Sunday-school workers; for ready reference in pocket or Bible. 30 p. map Tt Phil., American Sunday-School Union, 1816 Chestnut St. pap.

U. S. Bureau of Fisheries

Canned salmon: pink and chun; with recipes for using them. 7 p. il. O (Department of Commerce; Economic circular no. 48) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

University of Chicago. Dept. of English, Univer-sity High School

Standard usage in English; standards of capitalization, punctuation, handwriting, spelling, and sentence structure, required of all classes in the University high school. 24 p. facsms. O [c. '21] Chic., Univ. of Chicago Press pap. 25 c. n.

Uranium in steel; the history and function of this element in the making of uranium steels; with analytical methods and test charts. 32 p. il. D

[c. '21] Pidium Bldg. Pittsburgh, Pa., Standard Alloys Co., Vana-

Walcott, Charles Doolittle

Cambrian geology and paeontology; 4; No. 7, Notes on structures of neolenus; with pls. 91 to 105, various paging pls. (part. fold.) O (Smithsonian miscellaneous collections; v. 67, no. 7; pub. 254,) 'sr Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. 70 c. Well-planned (The) kitchen; [including a list of Agriculture dept. pub. of interest in connection with this circular.] 8 p. O (U. S. Dept. of Agriculture; Dept. circular 189; Contributions from the States relations service) 21 Wash., D. C., Gov. Pr. States relations service) 21 Off., Supt. of Doc. pap. 5 c.

West, Mary Mills [Mrs. Max West]
Infant care; rev. ed. 112 p. forms pl. O (U. S. Dept. of Labor; Children's bureau; Care of children ser., no. 2; Bureau pub. no. 8) '21 Wash., D. C., tinv. Pr. Off., Supt. of Doc. pap. 10 c.

Wilson, H. W., Company
Style book; a compilation of rules governing the style used in setting the publications of the H. W. Wilson Company. 86 p. D '21 N. Y., H. W. Wilson Co., o60 University Ave. pap.

Wisconsin reading circles; under the auspices of the Wisconsin teacher's assn.; annual of rgar-1922; list of books, regulations, diplomas and seals, certificates, promotion of reading circle activity, etc.; foster patriotism by promoting good reading; issued by the State reading circle board. 67 p. facsms. pls. forms il. O '2r Madison, Wis., Superintendent of Public Property pap.

Rare Books, Autographs and Prints

A collection of woodcuts by John J. A. Murphy much in the style of early wood engraving is on view at the Keppel Galleries.

A large and handsome collection of eighteenth century mezzotint portraits is on exhibition at the Knoedler Galleries.

The Kennedy Galleries are showing a collection of the etchings of Anders Zorn of varied character and including some rare plates and beautiful impressions.

John Drinkwater's new book of poems "Seeds of Time" contains twelve somets with the general title "Persuasion." These sonnets have been privately printed in an edition limited to fifty copies.

Mrs. Louis Prang of Boston has given the New York Public Library a complete set of the publishers' proofs of the publications of L. Prang & Company, the famous art publishing firm, in sixteen large volumes.

The Kent Memorial Library of Suffield, Mass., has lately come into the possession of a complete file of The Impartial Herald, published in Suffield toward the end of the eight-eenth century. The paper appears to be unknown to bibliographers and this file is probably unique.

Rare Americana, including early almanacs, broadsides, Massachusetts sessions laws, pamphlets on the Whiteleld controversy, books concerning the Revolutionary War, the early history of California, the overland route and a few miscellaneous autographs, will be sold by the Heartman Auction Company, Inc., at Perth Amboy, N. J., January 28.

A long series of books illustrated by Arthur Rackham was recently sold at Sotheby's in London. Limited editions of Irving's "Rip Van Winkle" and Barrie's "Peter Pan" brought £15 each. Shakespeare's "Midsummer Night's Dream," and Wagner's "Ring of the Nibelung," £4 15s. each; and two copies of Fouque's "Undine" £2 18s. each.

The story of "Stephen Daye and His Successors," the first printers of Massachusetts, is told in a little volume issued in a limited edition by the University Press of Cambridge. The book is illustrated with sketches by George F. Trenholm. One of those shows the first printing press brought to this country, from which the first newspaper in Vermont was printed, and now preserved in the State Capitol at Montpelier.

The bibliographical points of Conrad's "Chance" have now got pretty well straightened

out. It appears that that there are four issues of the genuine first edition: the 1913 title printed on a half sheet; the 1913 title on a single leaf tipped in; the 1914 title printed on a single leaf tipped in; and the 1914 title printed on a half sheet. Two forgeries have been discovered: one of the 1913 title on a half sheet and the other of the 1913 title on a single leaf tipped in.

Books, illuminated and other manuscripts from the libraries of John Inglis, Lord Justice General of Scotland, comprising fine French and Scottish bindings, first and early editions of Milton and Defoe, early works relating to Mary Queen of Scotts; a collection of Kelmscott, Doves and other presses, the property of Wilfred Buckley; and other consignments, including first editions of Kipling, Dickens, and other English authors, and such rarities as the "Nuremberg Chronicle." 1493, Drayton's "Poems," 1619, a fine Flemish illuminated Horae, and a French illuminated Horae, will be sold at Sotheby's in London, January 30, 31, and February 1.

A notable collection of first editions, colored plate books, association books and manuscripts, comprising portions of the libraries of Frederick Corder of London, David G. Joyce of Chicago, and Captain E. W. Martindell of Ashford, England, together with upwards of a score of smaller consignments will be sold by the American Art Association January 26 and 27. The most important part of the sale is the Corder collection consisting of first editions of Dickens and Thackeray and books illustrated by Rowlandson and Cruikshank and other authors and illustrators of the same period. There are also some very extraordinary association books, collected sets of first editions of modern authors, first editions of Kipling and many interesting drawings and manuscripts. Altogether this is one of the most important sales of the season.

The collection of first editions, letters, manuscripts, drawings and portraits of Thackeray gathered by Henry Sayre Van Duzer, of this city, comprising 350 lots, will be sold at the Anderson Galleries February 6 and 7. The collection of first editions is very complete including superb copies of such early rarities as "The Snob," "The Gownsman," "The Exquisites," "King Glumpus," and "The Second Funeral of Napoleon." The novels, "Vanity Fair," "The Newcomes," "Pendennis," and "The Virginians" in parts, are said to be more nearly perfect than any that have hitherto appeared in the auction room. The autograph letters, manuscripts and drawings and portraits, including more than a hundred lots, contains some very interesting and valuable material. This is generally conceded to be one of the most important sales of Thackeray material ever sold on either side of the Atlantic and will undoubtedly make one of the most interesting sales of the year here.

The sale of miscellaneous autograph letters and manuscripts at the American Galleries on January 9, was very successful, 294 lots bringing \$7,908.60. An A. L. S. of Jane Austen, 4 pp., Oct. 26, 1813, brought \$155; an A. L. S. of Charlotte Bronte, signed "C. Bell," 8 pp. May 1, 1848, \$95; an A. L. S. of Elizabeth Barrett Browning to Thackeray, 2 pp. April 13, 1861, \$72.50; an A. L. S. of Lord Byron, 3 pp. Oct. 5, 1814, denying his engagement to Miss Milbanks, afterwards Lady Byron, \$250; an A. L. S. of Benjamin Franklin, 2 pp., Passy, Sept. 7, 1793, referring to the Peace Treaty, \$145; an A. L. S. of Goethe, 3 pp., Weimar, Oct. 21, 1790, \$125; an A. L. S. of Kipling, 1 p. n. p. or d., to Prof. Dowden on Irish affairs, \$70; an A. L. S. of Charles Lamb, 2 pp., Sept. 10, 1825, \$135; a musical manuscript of Mendelssohn, a sonata for B clarinet and piano, 17 pp., bound in marbled boards, \$155; and an autograph letter of Washington, 3 pp., Mount Vernon, Aug. 22, 1785, \$215. William R. Hearst was the heaviest private buyer and Gabriel Wells among the dealers.

Sometime since Albert E. Gallatin wrote an essay on "Modern Fine Printing in America," inspired by the exhibition of fine printing under the auspices of the American Art Institute in 1920, which has recently been privately printed. Writing of Bruce Rogers he says:

"No printer has shown as great versatility and variety in his work as has Mr. Bruce Rogers. Quite different in format are the ninetyseven volumes designed by Mr. Rogers up to 1916, which are listed in one of the publications of the Carteret Book Club of Newark. Designing his own types, as many printers did until the seventeenth century (and cut their punches as well), drawing or engraving his own initial letters and headpieces, designing his bindings, in addition to laying out his books, the volumes of Mr. Rogers are as distinctive as those printed at the Kelmscott, Doves and other English presses. What Mr. Rogers has done, however, is a far greater achievement than that accomplished by any other of these presses: for one thing, and this is an important one, his books are meant to be read and are not merely objets d'art. Mr. Rogers' volumes range all the way from a large folio, with illuminated roundels inspired by a thirteenth century manuscript, to a three-volume edition of Montaigne's "Essays, in folio, the "History of Oliver and Arthur, set in black letter, to a diminutive edition of "Ecclesiastes." Other volumes include an elaborate book on Geoffroy Tory, an extremely beautiful edition of Chaucer's "Parlement of Foules," printed in black, red and blue, with gold initials, and an altogether delightful volume entitled "Franklin and His Press at Passy." which has been printed for the Groller Club. Every one of these books is distinguished for the technical excellence of its layout; the two

pages are properly considered as being a unit, the margins are of correct and pleasing proportions, the type is always clear and of the right size for the page, the composition is faultless, and the decorations are always suitable and form an integral part of the whole."

A. W. Pollard of the British Museum sometime ago declared that Mr. Rogers was the "most vital force in modern typography" and wrote about his work quite as appreciatively as Mr. Gallatin. It is the "versatility," practical beauty and vital force" of his bookmaking that is the secret of his wide recognition and growing popularity among booklovers and collectors. The books printed by him have been steadily increasing in value for several years. Based upon real merit, and not a mere fashion, the collectors of Mr. Rogers' books are sure to grow in numbers among all who care for beautiful and appropriate typography.

F. M. H.

Auction Calendar

Monday and Tuesday evenings, February 6th and 7th, at 8:15. A Thackeray library collected by Henry Sayre Van Duzer of New York. (Items 350.) The Anderson Galleries, 489 Park Avenue, New York City.

Catalogs Received

Americana, books and pamphlets about the American Indians. (Part. 1; No. 15; Items 2647.) The Aldine Book Co., 436 4th Ave., Brooklyn, N. Y.

Association books, presentation copies, original manuscripts, etc. (No. 113; Items 569.) C. Ger hardt, 25 West 42nd Street, New York City.

Books new and old, including American Colonies, journalism, poetry, politics, travel, art and allied subjects with a few standard sets. (Part 2; No. 38; Items 545.) A. J. Huston, 92 Exchange Street, Portland, Me.

Educational books, new and second-hand for schools, colleges and self-tuition. (No. 2.) W. & G. Foyle, Ltd., 121-125 Charing Cross Road, London, W. C. 2 England.

New and second-hand books dealing with India, China and Japan and the adjacent countries. (No. 179; Items 791.) B. H. Blackwell, Ltd., 50 and 51, Broad Street, Oxford, England.

Second-hand books in all classes of literature, including first editions of standard authors, presentation, association and large paper copies. (No. 26; Items 742.) R. S. Framton, 37 Fonthill Road, Finsbury Park, London, N. 4, England.

Books—rare, curious, Masonic and miscellaneous. (No. 66; Items 357.) John Metcalfe-Morton, 1 Duke St., Brighton, England.

HENRY GEORGE & BARRON

16-20 Farringdon Avenue London, E. C. 4, England

London Agents for American Booksellers and Universities

Are YOU represented?

Write for Terms!

The Bublishers' Weekly 62 West 45th St., New York

THE AMERICAN BOOK TRADE JOURNAL

Subscription Kates
In Zones 1, 2, 3, 4, and 5\$6.00
In Zones 6, 7, and 8 6.50
To Comado 6.50
To Foreign Countries 7.00
Single copies, 15 cents. Educational Number, in leatherette, \$1.00; Christmas Bookshelf, 25 cents.

	Advertising Rates
	Front Section (full pages only)\$60.00
	Back Section— One page\$50.00 Half page\$30.00
	Quarter page 15.00 Eighth page 7.50 The above rates are unspecified positions.
	Higher rates for Summer Reading, Educational
1	Number and the Christmas Bookshelf.

The Weekly Book Exchange

Books Wanted and for sale

Under these headings subscribers are charged 15c a line (no charge for address); non-subscribers 20c a line, address extra. Bills for this service will be rendered monthly. Objectionable books are excluded as far as they are noted.

Write your wants plainly, on one side of the sheet wir. Illegible "wants" are ignored. The WERKLY only. Illegible "wants" are ignored. is not responsible for errors. Parties with whom there is no account must pay in advance.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the Weekly does not furnish a quarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit. arise, bookseller extending credit.

BOOKS WANTED

Adair's Bookstore, 1715 Champa, Denver, Colo. Spark's Life of Washington, 13 vols., pub. in 1813. William Walter, Sickle. Hudson, Law of Psychic Phem.

Adams Bookstore, Fall River, Mass. Dore-Timbie, The Theory of Human Progression.

Allan, c. o. Publishers' Weekly Private Book Collectors, 1919. State condition.

American Baptist Publication Society, 1107 McGee St., Kansas City, Mo.

Children's Book of Knowledge.
The Archko volume or Archeological Writings of the Sanhedrim and Talmuds of the Jews, second-Finnie, The Way of Salvation, second-hand.

American Sunday School Union, 1816 Chestnut St., Philadelphia, Pa.

Mason, Otis Fulton, Aboriginal Basket Making.

D. Appleton & Co., 35 W. 32nd St., New York Adams, Henry, Public Debts.

Arcade Book Shep, 8th & Olive Sts., St. Louis, Mo. Nathan, Bottoms Up.
Nathan, Book Without a Title.
Nathan, Little Book in C. Major.
Steele, Robert, One Man.
Benn, Style in Furniture, Longmans.
Benson, Up and Down.
Skeat, Principles of English Etymology, vol. 2 only.
Watterson, Spanish-American War.
Watterson, Money and Morals.
Watterson, Lectures on Lincoln.
Hunter, Stiegel Glass.
Pinckney's Poems.
Lawrence, The Rainbow.
Sealsfield, Cabin Book.
McGoodwin, Shades and Shadows. McGoodwin, Shades and Shadows. Blythe, A Western Warwick. Farmer, National Ballads, 5 vol. ed.

Aries Book Shop, 116 Delaware Ave., Buffalo, N. Y. Allen-Wessels, Golden Road.

L. S. Ayres & Company, Inc., Indianapolis, Ind. Majors, Charles, Forest Hearth. Wilson, Harry Leon, Bunker Bean. Mayo, Margaret, Polly of the Circus. Esquemelin, The Buccaneers.

Wm. Ballantyne & Sons, 1409 F St. Northwest, Washington, D. C.

Rosengarten, The German Soldier.

Baptist Book Concern, Inc., 654 Louisville, Ky. 650 S. Fourth St.,

Cabell, James Branch, Jurgen.

N. J. Bartlett & Co., 37 Cornhill, Boston, Mass. Cruise of the Cochelot, 1st ed. Frankenstein.

The Beacon Book Shop, 26 West 47th St., New York Abbott, American Merchant Ships and Sailors, 1902. Sinnett, Occult World, 6th American ed. only. A. A. Beauchamp, 603 Boylston St., Boston, Mass.

Chadwick Poems, Through Love to Light. Bullinger, Figures of Speech Used in Bible. Bullinger, Church Epistles. Rutherford, W. G., St. Paul's Epistles to Thess. Herodotas. History Guilford Conn, Alvin Talcott. Palmoi, Mahan. Palmoi, Mahan.
Unwritten Sayings of Jesus.
Old Hebrew Scrolls, want good ones, buy several.
Photo copies Coxe Siniaticus and other items.
Christian Science Journals and pamphlets.
Science and Health, any editions before 1900.
Lawson, John P., Martin Luther.
Luther, Words that Shook the World, Adams.

Beecher, Kymer & Patterson, Kalamazoo, Mich. Grover, Dictionary of Music and Musicians. Moore, Memoirs of My Dead Life, Engl. ed. Inman, Ancient Faiths. Inman, Ancient Pagan and Modern Christian Symbolism. Higgins, Anacalypsis. Hinsdale, Old Northwest (Silver), 1.75.

Behymer's Book Shop, 1204 Olive St., St. Louis, Mo. Doten, Lizzie, Poems from the Inner Life. Podmore, Studies in Psychic Research.

C. P. Bensinger Cable Code Book Co., 19 Whitehall St., New York

Universal Lumber, A B C 5th Code. Shepperson Cotton, Samper's Code. Western Union, Lieber's, 5-letter Codes. Any American-Foreign Language Code.

Arthur F. Bird, 22 Bedford St., Strand, London, W. C. 2, England Ten Days that Shook the World, 2 copies.

The Bookster, 148 Lexintgon Ave., New York Cather, Willa, O, Pioneers, 1st ed. Cather, Willa, Troll Garden, April Twilights, Song of the Lark. Cather, Willa, Iroli Garden, April Twilights, Song of the Lark.
Wethergill, The Wandering Joy.
Clemens, King Leopold's Soliloquy, 1st ed.
Wanderings in Arabia.
Symonds, J. A., The Greek Pets, both vols.
Virginia, ed. of Poe, Crowell Co.
Woodbery, Life of Poe, Houghton Mifflin.
Reyonlds, Stephen, A Poor Man's House.
Phillips, Stephen, Marpessa, 1st ed.
Phillips, Stephen, Poems, first ed.
Phillips, Stephen, Poems, first ed.
Phillips, Stephen, Christ in Hades 1st ed.
Rosenbaum, Lust.
Hamill, Fetichism in West Africa.
Cabell, Gallantry, 1st ed.
Herman Melville, 1st editions.
We are always interested in first editions of modern authors and bookshops throughout the country would do well to quote any such items as they may have on hand.

B. Borrman. 18 Hyde Stattion. St. Loius. Me.

E. Borgman, 10 Hyde Stattion, St. Loius, Mo. Young's Fractional Distillation.
Beilstein, Handbuch d. organ Chemie (comp.).
Richter's Lexicon der Kohlenstoffe (complete).
Journal of Physical Chemistry, set or vols.

Brentano's, 5th Ave. and 27th St., New York Brentano's, 5th Ave. and 27th St., New York Whitaker, Herman, The Planter, a novel. Fancourt, Chas. St. John, History of Yucatan from its Discovery to Close of the 17th Century. Salisbury, Stephen, The Mayas. Thompson, E. H., A Page of American History. Casares, David, Notes on Yucatan's Water Supply. Lorimer, G. H., Addison Broadhurst, Merchant. Hergesheimer, J., Mountain Blood, 1st ed. Miller, Alice Duer, Calderon's Prisoner. Moore, G., Modern Painting.

Parker, J. H., Concise Glossary of Terms Used in Grecian, Roman, Italian and Gothic Architecture. Parker, J. H., Introduction to Study of Gothic Ar-Parker, J. H., Introduction to Study of Gothic Ar-chitecture, pub. 1867. Hobhouse, L. F., Democracy and Reaction. Woolsey, T. D., Political Science, 2 vols. The History of Bethune Family, trans. by Mrs. J. A. Weisse-Andre Du Chesne, 1884. Collins, F. Howard, Authors' and Printers' Dictionary.

Dharmapada in the Sacred Books of the East.

Dharmapada or Buddha's Way of Virtue.

James, H., The Wheel of Time.

Lady Nugent's Journal of Jamaica in 1801.

Cruise of the Midge.

Dallinger, Gentile and the Jew in the Courts of the Law.

Prescott, Conquest of Mexico, Lippincott Co. ed.

Westcott, Handbook on Casinghead Gas.

Phillips, Office Companion and Handbook.

Rowbotham, History of Music to the Time of the Troubadours.

Amberly, Viscount, Analysis of Religious Belief. tionary.

Amberly, Viscount, Analysis of Religious Belief. Fowler, History of Ancient Greek Literature. Murray, Gilbert, History of Ancient Greek Litera-

Mosher, Abelard and Heloise.
Mosher, Tristam and Iscult.
Case, House on the Hudson.
James, Henry, Golden Bow.
Wilde, Oscar, Epigrams and Aphorismus.
Foote, History of Texas.
Mitchell, Wesley C., Book About Analysis of Business Cycles.
Stone, Livingston, Domesticated Trout. 6th ed.
Aristotle's Constitution of Athens, English trans.

Stone, Livingston, Domesticated Trout, oth ed. Aristotle's Constitution of Athens, English trans. La Wie, Julia. A Tale Half Told. Chambers, Reckoning. First Steps in Egyptian Bridge.

Note Book of Leonardo Da Vinci.

Lee, J., Commodores Daughters, U. S. Book Co.,

Weltmer, Prof., Mystery Revealed.
Complete Writings of Artemus Ward.
Willard, Life of John Brown.
The Life of George Tyrrell.
Wolff, J., Historic Paris.
Scidmore. E. R., Winter India.

Brentano's-Continued

Brentano's—Continued

Gores, Geo., The Art of Scientific.
Chronicle of the Cid, trans. R. Southey.
Walker, The Things That Are Caesars, A Defense
of Wealth.
Alexander, The Child.
Futrelle, Jacques, My Lady's Garter, 2 cop.
Daniels, Mrs., Experiences of Eon and Eona.
Guillame, C. E., Mechanics.
Lynan or Lyman, C. C., Log of the Blue Dragon.
Chatterton, Sailing Ships and Their Story.
Smith, H. Warrington, Mast and Sail in Europe
and Asia.
McQuade, Gen. James, Cruise of the Montauk.
Hepworth, George, Starboard and Port Review.
Hyne, Cutcliffe, A Recipe for Diamonds.
Dove's Press Bible, vol. r.
Curzon, Book on Persia.
First Wonder Clock.
Adams, Josiah, Glimpses of the Past.
Diary of Philip Hone.
Hutchinson, If Winter Comes, 1st Eng. ed.
The Brick Row Book Shep, Inc., 104 High St.,

The Brick Row Book Shop, Inc., 104 High St., New Haven, Conn.

New Haven, Conn.

Spencer, Myths of Greece.
Spencer, Myths of Norsemen.
Robespiere, John Morley.
Simplicissimus, 17th century, German.
Wodehouse, Something New.
Philips, Art and Environment.
Mau, Pompeii, Its Life and Art, trans. by Kealsey.
Meschler, Gift of Pentacost.
Humanity of Jesus.
Hapgood, Isabel, Trans. of the Russian Church Service Book.

rappood, Isaace, vice Book.

Burmann, France, Virgil 1742, Holland.

Greek Religions, Gruppe, Giechische ReligiousGeschichte, vol. 1, latest edn.

Bridgman's Book Shep, 106 Main St., Northampton, Mass.

Pepy's Diary, complete, Bohn's Lib., second-hand.

Gosse, History of English Lit. 18th Century, second-hand. Saintsbury's History of Eng. Lit. 19th Century, second-hand. Dryden's Essays, ed. by Ker, second-hand.

Albert Britnell, (Cash), 815 Yonge St., Toronto, Canada

Mather's The Kabbalah Unveiled. Dassier's Posthumous Humanity.

Brockmann's, 210 South Tryon St., Charlotte, N. C. Kellikelly, Sarset. McKay. Sarah H., Curious Questions, etc., 3 vol.

The Burrows Brothers Co., 633-637 Euclid Ave., Cleveland, Ohio Kirke, Cupola Practice.

Campion & Company, 1313 Walnut St., Phila-delphia, Pa.

Dayton, Last Days of Knickerbockers. Faust, German Element in the U. S.

Campion Book Shop, 119 Summit, Toledo, Ohio Beard, Sand and Cactus.
Bushnell's History of Granville, Ohio.
Kohler (?), Two and Two Make Four.
Hamilton, Sixty Years on the Western Plains.
American and Eng. Law Lib., N. C. S. of Law, vol. 1, 2.

Gerard Carter, 12 South Broadway, St. Louis, Mo. Sutten, Volumetric Chem. Analysis 10th ed. Book on Relativity.

C. N. Caspar Co., 454 East Water, Milwaukee, Wis. Williams, Home-made Wines and Beer. Burnell, Look at God. Scientific Am. Suppl., No. 1624.

Louis M. Chalif, 163 West 57th St., New York, N. Y. Old and Rare Books on Dancing. Illustrated Costume Books. Write, giving details.

George M. Chandler, 75 East Van Buren St., Near Michigan Boulevard, Chicago, Ill.

Piozzi, Mrs. Thrale, Autobiography, 2 vols. Curzon, Persia, 2 vols., 1892. Boswell, Birkbeck Hill ed., Oxford, 6 vol. Ryland, Chronological Outlines of Eng. Lit. Boswell, Birkbeck Hill ed., Oxford, 6 vol. Ryland, Chronological Outlines of Eng. Lit. Blunt, Escher, Small and Maynard. Kansas Magazine, Jan. 1873 to Oct. 1874. Montaigne, Essays, Hazlitt's ed., 3 vols., 1877. Jefferson, Hamilton, Franklin, Lincoln, Federal eds. Plato, Dialogues of, 5 vols., 3rd ed. Harmon's Journal, 1820.
Thayer, Life of Cavour, 2 vols., large 8vo. Herndon's Lincoln, 3 vols., 1st ed. Fitzgerald, Letters and Literary Remains, 3 vols. Keppel, Golden Age of Engraving. Kunz, Gems and Precious Stones, 1890. Palmer, Joel. Narrative 1847 or 1851. Patterson, History of the Backwoods, 1843.

William Gerard Chapman, 118 North La Salle St., Chicago, Ill.

McCutcheon, Green Fancy.

The Arthur H. Clark Company, 4027-4037 Prospect Ave., Cleveland, Ohio

Lytle, Letters that Land Orders.
Lane, Masters of Eng. Landscape Painting.
Men of Mark in Conn., 4 vols.
Burke, Reminiscences of Georgia, 1850.
Hoadly, Records of New Haven Colony, Conn., 1668. Woodruff. Effects of Tropical Light on White Men. McGee, Catholic Hist. of North America. Dwight, Travels in N. E. and N. Y., 4 vols. Leigh, Ten Years on a Georgia Plantation Since Leigh, Ten Years on a Georgia Plants the War, 1883. Westermarck, Hist. of Human Marriage. Phi Beta Kappa, anything on.

The John Clark Company, 1486 West 25th St., Cleveland Ohio

Cleveland Ohio

American State Papers, Foreign Relations, vols. 1, 5, 6, Military Affairs, vol. 5, Naval Affairs, vols. 2, 3, 4. Public Lands, vol. 7.
Custis, Recollections of George Washington.
Conkling, Mother and Wife of Washington.
English Catalogue of Books, 1915 to date.
Old Fans, anything relating to.
Guizot, Essay on Washington.
Headley, Illustrated Life of Washington.
Herbert, The First American.
Hamerton, Man in Art.
Kennedy, Life of William Wirt.
Lossing, Mother and Wife of Washington.
Marshall, Life of Washington.
Pickell, Early Life of Washington.
Shakespeare's Works, the larger Temple edn.
The Spectator (an insurance journal published in New York), any vols., except 1919.
Thayer, Life and Letters of John Hay.
Roosevelt and Grinnell, The Boone and Crockett Club. Club. Duncan-Clark, The Progressive Movement.

Cele Book and Art Company, 123 Whitehall St., Atlanta, Ga.

Football Days, Bill Edward, O. P.

Calesworthy's Book Store, 66 Cornhill, Boston, Mass.

Upton, Negro Masonry.
Harlowe, Marine Algae of N. E.
Le Veber, Bearing of Protestantism and Catholicism on Liberty of Nations.
Pamous Murders.
Bottome, Dark Tower.
Luce's Seamanship.

Colonial Society, Box 343, Richmond, Va. (Cash.) Burk. Campbell, Howe, Smith, Strachey, Hist. Va. Edgarly, Natural Reader, old ed. New Eng. Dict., set of after 5. Sanderson, Lives of Singera, set or latter vols.

Columbia University Library, New York City Walcott, A. S., Java and Her Neighbors.

Columbia University Library-Continued Marsh, Taxation of Land Value in American Cities, IQII. Igil.
Garnett, A History of Italian Literature, 1898.
Hutton, Edward, Rome, 3rd or later, \$2.00.
Barnes E., Studies in Education, vols. 1 and 2,
Stanford Univ.
Mellor, J. W., Treatise on Quantitative Inorganic
Analysis, Griffin.
Villard, U., Monnerat de Giorgione das Castelfrance. 1004. france, 1904. Klassika der Kunst, Numbers 1-26. Vanzype, Gustave Vermeer de Delft, Van Oest, 1908. Stryzgewski, J., Kleinasien, 1903. Stryzgewski, J., Orient Over Rome. Phillips, L. M., Art and Environment, Holt.

Columbia University Press Bookstore 2960 Broadway, New York, N. Y. Snowden, Idealism

Montefiore, Synoptic Gospels. Giddings, Inductive Sociology. Angell, World's Highway. Gissing, New Grub Street.

Columbus Book Exchange, 16 East Chestnut St., Columbus, Ohio

Linder's Psychology. Haven, Jos., Mental Philosophy. Kropatkin, Great French Revolution. Science and Health, 1st to 14th eds.

Irving S. Colwell, 99 Genesee St., Auburn, N. Y. Set Book of Knowledge. Books on Sea Shells and Sea Weeds.

Congregational Publishing Society, 14 Beacon St., Boston 9, Mass.

Luther's Protestation Versus The Church and Diet of Worms, J. T. Hacker.

Cossitt Library, Memphis, Tenn. Crockett S. R., Red Axe.

Dartmouth College Library, Hanover, N. H. Bucke, Development of Economics. Powell A Person's Religion. Williams, Full Up and Fed Up.

Samuel Dauber, 1351 Prospect Ave., Bronz, N. Y. Am in the market to purchase for cash large or small collection of books, pamphlets, prints and other literary property; entire libraries; publish-er's remainders. Dealer's catalogs and want lists solicited.

Dawson's Bookshop, 627 So. Grand Ave., Los Angeles Cal.

Bertram, J. G., Flagellation and the Flagellants. Eddy, Science and Health, 50th ed., must be in good condition. Eddy, Miscellaneous Writings, 1st ed., must be in good condition.

Henry, George, Complete Works, Doubleday, half good condition.

Henry, George, Complete Works, Doubleday, half
lea., state condition.

Lowell, P., Mars, 1894 ed., Houghton & M.

Macfarland, P. C., The Quest of the Yellow Pearl.

Moore, Hudson, Collectors Manual.

Nicholson, Geo., Dictionary of Gardening and Encyclopaedia of Horticulture.

Post, Chas. Johnson, Horse Packing, Outing Pub. Stokes, The Right to be Well Born.
Tchaikorski, Modeste, Life and Letters of Peter
Illich Tchaikorski, ed. by Rosa M. Nemarch,

A. W. Dellquest Book Co., Monte Sano, Augusta, Ga.

Truths of History, T. K. Oglesby.
I ife of Moses Waddell.
The Georgians, Gilmer.
Dyer Lumm's books on Immortality.
Fairy Faith of Celtic Countries, Wentz. Elfin Songs.

Hist. of Standard Oil Co., Ida M. Tarbell. The Emperor, Geo. Ebers,
White Rose of Memphis, Faulkner.
The Empire of Russia, John S. A. Abbott.

Detroit Public Library, Detroit, Mich. Tourgee, Bricks Without Straw. Tourgee, A Fool's Errand. Tourgee, Hot Plow Shares. Tourgee, The Invisible Empire. Fred M. DeWitt, 1609 Telegraph Ave., Oakland, Cal.

Scheirbrand, Asia, America and the Pacific, 3 copies. James, Lake of the Sky. Stone, Invitation Heeded.
Carr, Iron Way, pub. McClurg.
Hibbard Journal, first issue.
Shinn, Mining Camps.
Bean, History and Directory of Nevada County,

Cal. Tompkins, Dr. Ellen, pub. Bobbs-Merrill. Morley, Spirits and Mortals.

Heyking, Letters that Never Reached Him, pub. Dutton.

Chas. H. Dressel, 552 Broad St., Newark, N. J. Chas. F. Dinsmore, The Teaching of Dante.

Daniel Dunn, 677 Fulton St., Brooklyn, N. Y. Harvard Classics, maroon cloth, vol. 16. Catholic Cyclo., K. of C. ed., odd vols. Stoddard's Library, Hours with Best Authors, set. Le Bon, The Crowd.

E. P. Dutton & Co., 681 Fifth Ave., New York, N.Y. Chatterton, Ships and Ways of Other Days.
Doyle, Poison Belt, 2 copies.
Herford, Beatrice, Monologue, Scribner, 1908.
Holmes, S. J., Evolution of Animal Intelligence.
Herford, Oliver, Children's Primer of Natural History

tory.

Huysmans, The Cathedral.

Interrupted Friendship.
Jepson, The Determined Twins.

Kipling, Two Tales, vol. 4, 1892, no. 42; Two Tales

Pub. Co., Boston.

Mirbeau, The Garden of Terror, Eng. trans.

Parley, Peter, School History of the U. S.

Poems, 1899, Chicago Star Pub. Co.

Pater, Prose Selections, Hale, 1901.

Perkins, South Seas.

Reynolds, Thalassa.

Waiss Home Life of Poe

Edward Eberstadt, 25 West 42nd St., New York California, Oregon, Wyoming, Utah, Montana and the Far West; Books, pamphlets, maps and manuscripts urgently wanted. Any and all items; price no object; spot cash with order. Attention to this notice will prove a source of continuous profit.

Weiss, Home Life of Poe.

Paul Elder & Co., 239 Post St., San Francisco, Cal. Peasant Art in Russia, 1912, pub. by Lane, 2 copies. Peasant Art in Austria, 1911, pub. by Lane, 2 copies. The Mystery of S. Adam and White. Geneology of Alden Family, John & Wm. Alden. The Harvester, Illus. in Black and White.

Geo. Engelke, \$55 N. Clark St., Chicago, Ill. [Cash] Choate, R., Life and Writings, vol. cl., 8vo, Boston, 1862.

1862.
Shannon Co., History Mo.
Wilson, Dict. of Astrology.
Hornsby and Schmidt. Modern Hospital.
Mercedes of Castile, Cooper Townsend ed.
Rohmer Sax, Romance or Book of Sorcery.
Orr. James, Quote anything by him.
Comte De Gabalis.
Astrology, Any old item.

Engineer School L'brary, Washington Barracks, Washington, D. C.

Steele, M. F., American Campaigns, 2 vols., 20

Geo. Fabyan, Riverbank Laboratories, Geneva, Ili., or Walter M. Hill, 22 E. Washington St., Chicago Works on Ciphers, Obscure Writing, Symbols.
Synthetic Elements, Cryptic Forms of Language
Cryptography, Ancient Symbolic Steganogrphy
Signs, and other unusual characters in writing;
also the Art of Deciphering. H. W. Fisher & Co., 207 So. 13th St., Philadelphia,

The Genius, Dreiser.
Jurgen, Cabell.
Scharp & Westcott's Philadelphia.
Three Sapphires, Fraser, Doran.

Foster Book & Cigar Co., 410 Washington Ave., St. Louis, Mo.

Toasts You Ought to Know, pub. by Reilly Britton, Chicago.

Fowler Bros., 747 So. Broadway, Los Angeles, Cal. Rasputin, Le Quex.
Shakespearian Encyclopedia and New Glossary,
Phinn, Intro. by Dowden.

W. & G. Foyle & Co., 121 Charing Cross Rd., London, W. C. 2, England

Edwards, Two Health Seekers in Southern California, Lippincott & Co., Philadelphia, 1897.
Clark, Dougan, Theology of Holiness, Klias Witness, Boston. Taylor, B. S., Full of Salvation, Klias Witness, Boston.
Paxon, F., Yankee Things and Yankee Sailors,
Macmillan, New York, 1909.
Paxon, Life on Board American Ships in Old Days.

Franklin Bookshop, 920 Walnut St., Philadelphia, Pa.

Rafinesque, Any orig. publications, 1808-40. Baker, Amer. Engravers and Their Work. Melville, Moby Dick; Omoo; Typee. Bartram's Travels in Car. etc., Philadelphia, 1791. Parkman, F., The Book of Roses, Bost., 1866.

Friedmans', 53 W. 47th St., New York, N. Anne Bradstreet's Poems.
Illiad, Long Leaf, Myers Translation.
Scott's Minstrelay of the Scottish Border.
Sidney's Poems.
Wm. J. Simm's Poems.
Waller's Poems.
Waller's Poems.
Wigglesworth Poems.
Barney, Chords from Alberio.
Longfellow, Translation of Dante.
Dismore, Life of Dante.
Dumas, In French.
Devereux, From Kingdom to Colony.
A Life of Empress Eugene.
Scientific Christianity, Laighton.
Life of Geo. J. E. B. Stuart, any. Friedmans', 53 W. 47th St., New York, N. Y.

Gammel's Book Store, Austin, Texas Chamberlain's Principles of Bond Investment. Anything on the Heare Family of Virginia. Stephens, History of the Confederacy.

Gardenside Bookshop, 280 Dartmouth St., Boston, Mass.

Mead, Homes of the Southwest Mountains. Woods, History of Albemarle County. Rowland, H. C., Chu Chu the Shearer. Leontine and Co. The Sultana. The Sultana,
Book giving rules for Card Games in Verse.
Whispering Dust.
Married Love.
Hartley Manners, Happiness and Other Plays.
Proceedings of Democratic Convention, 1864, 1872, 1900, 1904, 1908, 1916, 1930.
Proceedings of Republican Convention, 1876, 1908, 191 1900, 1904, 1908, 1916, 1930.
Proceedings of Republican Convention, 1876, 1908, 1912, 1916, 1920.
Chambers, R., Tree of Heaven.
Chambers, R., Any books by.
Earle, Curious Punishments of Bygone Days.
Crowell, The Sportsman Primer.
San Francisco Directory, 1864 or 1865.
Smith's Wealth of Nations, 1776.
Fox-Davies, Art of Heraldry, 1904.
Heraldry, Any good works.
Cann, Manual of Wrestling.
Gibbs, Philip, Knowledge is Power.
Gervinius, Shapespeare Commentary.
Curaingham's Sketches of Phillipe Exeter Academy.
Carlyle's French Revolution, good edition.
Dickens' Tale of Two Cities, good edition.
Farmer's Songs and Ballads, 5 vols.
Farmer's Merry Songs and Ballads prior to 1809.
Man's Mission on Earth.
Allen Dore or Robert Le Diable, by Porter.

Ernest R. Gee & Co., 442 Madison Ave., New York, N. Y.

Stanard's Colonial Virginia.
The Sportsman's Primer, Crowell.
Works by Saint Amand., in English.
Le Notre, Romances of French Revolution.
St. Beuve, 18th Century Portraits.
A Rebellion in Dixie, Castleman.

J. L. Gifford, 45 Academy St., Newark, N. J. Britannica Encyclopedia, handy volume, india pap., blue cloth binding, volumes 25 and 28.

J. K. Gill Co., Portland, Oregon
Antiquities of India.
Ramolas, Eliot, Crowell ed., maroon, limp leath.
Traits of American Humor, Haliburton.
Americans at Home, Haliburton.
Time and Chance, Elbert Hubbard.
Land Claimers, Wilson.
Intergrative of Action of the Nervous System, Sherrington.
Comments of Bagshot, vol. 1, Spender.
Worlds in the Making, Arrhenuis.

Gimbel Brothers Book Store, Philadelphia, Pa. Set of Harvard Classics.

Gittman's Book Shop, 1225 Main St., Columbia, S. C. Finck, Grieg and His Music. Justin Martyr, Writings of. Polycarp, Writings of. Pearson, History of Fairfield District, S. C. Salley, South Carolina Marriages. Porcher, Historical and Social Sketch of Craven County, S. C.

Alfred F. Goldsmith, 42 Lexington Ave., New York, N. Y.

Books on Medicine and Medical History before 1850. Whitman, Leaves of Grass, 1871.
Any books by or about Walt Whitman.
Cabell, Soul of Millicent.
Any books by James Branch Cabell.
Bierce, The Monk and the Hangman's Daughter.
Any books by Ambroise Bierce.

Any books by Ambroise Bierce.

Geodspeed's Book Shop, 5a Park St., Boston, Mass. American Home Music Book. Appleton.
Andover, Mass., Abbott.
Bradlee, History of Eastern Railroad.
Browne, J. Ross, Etchings of Whaling Cruise.
Chopin, Kate, Night in Arcadie, Bayou Folk.
Crockett, Joan of Sword Hand, Mad Sir Ochtred.
Cumberland Co., Pa., Hist. of.
Dante, De Monarchia, tr. by Henry H.
Darley-Cooper, 1st ed., Townsend Mercedes.
Dillon, Edward, Porcelain, 1904.
Dyer, Oliver, Senators of 40 Years Ago, 1889.
Dyer, Lure of Antique.
Flint, James Timothy, Anything by.
Fredericks Co., Md., Hist. of.
Goodyear, Charles, Gum Elastic, 1853.
Gummere, F. B., Germanic Origins.
Hancock, Thomas, Personal Narratives of Lond.
1856.
Hay, John, Letters and Diary, 3 vols., first ed.
Lead and Line, Story of Nantucket.
Macy, There She Blows.
Mass., S. E., Representative Men of, 3 vols., Lewis
Pub.
Milton, Comus, illus. by Rackham.
New England Southern Conf. M. E. Church, Souvenir of 1897.
Nordhoff, Whaling and Fishing
Pennsylvania, Hist. of, by Day, 1840.
Pierce, Life of C., Goodyear, 1866.
Quincy, Cases Before Supreme Court, Mass., 1763-

Pierce, Life of C., Goodyear, 1866.

Quincy, Cases Before Supreme Court, Mass., 17631776.

Reed, Edwin, Bacon vs. Shakespeare.
Samuels, Forecastle to Cabin.
Slocum, Sailing Around the World.
Spears, New England Whaler.
Starbuck, American Whale Fishery.
Strickland, Mary Queen of Scots.
Swope, Hist. Middle Springs Church.
Townsend, G. A., Life of J. W. Booth, 1866.
Washburn, Stanley, Cable Game, Press-boat in
Turkish Waters, 1912.

Goodspeed's Book Shop-Continued

Verrill, Story of Whaler,
Genealogies: Boynton Gen., 1897.
Fox of Loudoun Co., Va.
Holden Gen.
Hurlbut Gen., 1888.
Jameson Gen.
Marvin, Descend. of Reinold, 1904.
Morrison of Orange, N. Y.
Poole, Edward, 1893; Pool by E. Poole, 1609-1664;
Any others.
Sinclair Family, 1896.
Stiles, Conn. Family, 1895.
Stover Gen., 1899.
Taft, Descend. of Robt., Cincinnati.
Van Pelt, by Church.
Wade Gen., pts. 3 and 4.

Gotham Book Mart, 128 W. 45th St., New York, N. Y. Howe, Story of a Country Town. Kirkland, Zury, Meanest Man in Spring County. Maartens, The Sin of Joost Avelingh. Lyman, Me'ow Jones, Belgian Refugee Cat.

Grant's Book Shop, Inc., 127 Genesee St., Utica, N. Y.

Tudor edition of Shakespeare. Macbeth. Merchant of Venice. Othello. Twelfth Night. Hamlet.

Benj. F. Gravely, P. O. Box 209, Martinsville, Va. Voltaire, Candide, English trans. France, Penguin Island. Prof. J. B. Bury's edition of Gibbond's Decline and Fall of Roman Empire, 7 vols.

Hall's Book Shop, 361 Boylston St., Boston 17, Mass.

Dante and His Times. Cole's Encyclopaedia of Dry Goods. Idyl of Twin Fires, Eaton. Little Citizens, Kelly.

Hampshire Bookshop, Inc., 192 Main St., Northampton, Mass. Grace Hazard Conkling's Afternoons in April, 25

copies.
St. John Ervine's Eight O'Clock and Other Studies.
Crapsey's Poems.
Angela Morgan's The Hour Has Struck.
Tagore's Fruit Gathering, leather bound.
Dr. Frank E. Miller, Vocal Art Science, Schirmer.
Harvard Cosperative Society, Book Dept., Cambridge, Mass.

Harker, Natural History of Igneous Rocks. Idding's Rock Minerals. Golden Legends of the Saints. Adams, Average Jones.

Hazen's Bookstore, 238 Main St., Middletown, Conn. Delacroix, Henri Frantz, Warne.
Miss Billy Married, Porter, Grosset, .75.
Diplomatic Memoirs, J. W. Foster, Houghton M.

William Helburn, Inc., 418 Madison Ave., New York,

Brangdon, The Beautiful Necessity.

B. Herder Book Co., 17 So. Broadway, St. Louis, Mo. Life and Characteristics of Rt. Rev. Alfred A. Curtis, by a Sisters of the Visitation. Life, Correspondence and Writings of Archbishop Hughes, J. R. G. Hassard.

E. Higgins Co., Grand Rapids, Mich. Donnelly, Great Cryptogram.

Walter M. Hill, 22 E. Washington St., Chicago, Ill. Prince Chronology, 1842.
Morton, New England Memorial, 1721.
Prince, New England Chronology, Boston, 1852.
Prince, Chronological History, 1826.
Prince, Chronological History of N. E., in form of Annuals, 1736.
Jomini, Life of Napoleon.
The Vigilantes, 2 vols.
Klauswitz's Works, 7 vols.
Rome in Germany.

Walter M. Hill-Continued Thoughts on the Death Penalty, C. C. Burleigh,

Thoughts on the Law.
1845.
Stolz, Murder, Capital Punishment and the Law.
Brown, The Dark Side of the Trial by Jury.
Thompson, Physiology of Criminality.
Lady Winchelsea's Poems, edited by Reynolds.
Ingersoll, Photograph with His Autograph.
Any books on Circus and Circus Lite.
Le Seuer, Historical Journal of.
Dadda lums.

Le Seuer, Historical Journal of.
Dadda lums.
Works of Bert Leston Taylor, first eds.
Conrad, Works, 1st English editions.
Herman Melville, 1st English editions.
Morgan, History of Medical Schools in America.
Ward, Shakespeare and the Makers of Virginia.
Emerson's Essays, 1st ed.
One Thousand New Hampshire Notables.
Doves Press Bible, English.
Adams, History of the United States, 1st ed.
Moody's Teaching a City's Plan to Its Children.
Moody's Teachers Handbook to Wacker's Manual
of the Plan of the City of Chicago.
Munro, History of the Middle Ages.
Partridge, The Works in Sculpture.
Book on Wicliff and Huss.
Lechler, Two volume edition on John Wiclif, 1873 ed.

Book on Wicliff and Huss.

Lechler, Two volume edition on John Wiclif, 1873 ed.
P. Hume Brown's two volume Life of John Knox.

Kingaley, Life and Letters of Charles Kingsley.

Lewis, Matthew Gregory, Rosario.

Himebaugh & Browne, Inc., 471 Fifth Avenue, New York, N. Y.

Leonora. Pierre, Melville. On Many Seas, H. E. Hamblen, Macmillan, 1896 and 1898.
A Cathedral Pilgrimage, by Julia C. R. Dorr. The Orchard and Fruit Garden.
Songs of Nature, Burroughs.
Window in the Fence, Brunkhurst.
Aristocrats of the Garden.
Furniture of Louis XIV.

Hochschild, Kohn & Co., Howard St., Baltimore, Md. Fables in Slang, Ade. Unofficial Secretary, pub. by McClurg. In Powder and Crinolene, illustrated by Kay Neil-

Everybody's Writing Desk Book, Nisbet and Lennon, pub. Harper.
First editions only of Herman Melville.
First editions only of Ambrose Bierce.
First editions only of Joseph Hergesheimer.
First editions only of Sister Carrie, by Dreiser.
Polly of the Circus, Mayo.
Dante's Inferno, translated by Cary, illustrated edition pub. by Pollard and Mos.
Exploits of Lupin, by Leblanc.

The Holliday Bookshop, 10 West 47th St., New York, N. Y.

Henry James, Any edition of the following, good copies only: A Little Tour in France. Essays in London. Essays in London. Hawthorne, English Men of Letters Series. Portraits of Places. Partial Portraits. William Wetmore, a story. Italian Hours. The American Scene.

C. S. Hook, Weymouth Apts., Atlantic City, N. J. Acts and Laws of All States. House and Senate Journals, All States. Convention Journals and Debates. Files of Southern and Western Newspapers.

Paul Hunter, 401 1-2 Church St., Nashville, Tenn. Hayden's Virginia Genealogy.
Church's Genealogy of Families of Virginia.
Aryan Race, pub. 1842.
Hottenroth's Costumes, 2 vols.
Weeden's Songs of the Old South.
Lewis, When Men Grew Tall.
Goodspeed's History of Tennessee, any counties.
Smyth's Genealogy of the Duke-Shepherd, Vanmeter Families. Families.

Paul Hunter-Continued

Darwin's The Expression of the Emotions in Man and Animal. Hart's Violin, with colored illustrations.

The H. R. Huntting Co., Myrick Bldg., Springfield,

Moulton, Library of Criticism, 8 vols., Moulton Pub. Co., 1901-05.

A. J. Huston, 92 Exchange St., Porti Barber, Am. Glassware. Bookman, Oct., 1920. Burrage, Colonial Maine. Canadian Parish Registers. Colesworthy, School is Out. Elwell, Boys of Thirty-Five. French Silversmiths. Hamilton's Works, vol. 2, 1856. oughton, Genealogy. Kellogg, Norman Kline. Bradbury, Kennebunkport, Maine. Lanier, Olaf the Glorious. Leffingwell, Mystery of Bar Harbour. McKay, The Cob Web Cloak. Mathews, The Lute of Life. Mencken, American Language. Otis, Old Falmouth. Street, Mt. Desert. A. J. Huston, 92 Exchange St., Portland, Maine

Hyland's Old Book Store, 204-4th St., Portland, Ore. Martyrdom of Man, Reed.
Political History of Oregon, vol. 1, Brown.
Ten Years in Oregon, Lee & Frost.
Statutes of Oregon prior to 1856.
Session Laws of Oregon, prior to 1865.
Senate and House, Journal, 1850-51.

G. W. Jacobs & Co., 1626 Chestnut St., Philadelphia,

Son of Middle Border, first ed. Sister Cary, 1900, first ed. Main Traveled Roads, first ed. Oliver Twist, Little, Brown ed. Oliver Twist, Gadshill ed.

Johnson's Bookstore, 391 Main St., Springfield, Mass. Ben Hur, by Wallace, Garfield ed., pub. Harper.

Edw. P. Judd Co., New Haven, Conn. Animals of the Past, Lucas. Angler's Workshop, Frazer.

Kendrick-Bellamy Co., 16th St. at Stout, Denver, Colo.

The Trail Dust of the Maverick, E. A. Brininstool. Hawaii, by Casper Whitney.
Gem Cutters Craft, Leopold Claremont.

Mitchell Kennerley, 489 Park Ave., New York City Neihardt, John G., A Bundle of Myrrh, 2 copies.

Kleinteich's Book Store, 1245 Fulton St., Brooklyn.

Cecil Dreene, Winthrop.
Arnold, Pearls of the Faith.
True Story of Paul Revere, L. B. & Co.
Colin Clout's Come Home Again, Miller, '65.
Remarks Upon Alchemy and Alchemists, 1857.
Red Book of Appin, Miller, 1860.
Notes on Vita Nouva and Minor Poems of Dante,
Miller, 1866.

Korner & Wood Co., 737 Euclid Ave., Cleveland, O. Sacred Book of the East, Lamb Pub. Co. Masefield's On the Spanish Main, Macmillan.

Charles E. Lauriat Co., 385 Washington St., Boston,

Mary Wollstonecraft's Posthumous Works, 4 vols. Man, A History of the Human Body, Keith, Home University Library. Life of Madam de Maintenon, Roberts ed.. London edn.

edn.
Austin Dobson's Walpole.
Wells, Fishing.
Life of Charles Santley, by Himself (?).
Bailey's Encyclopedia of Horticulture, 6 vols., latest edition, second-hand.
Lawson's Leading Cases Simplified, pub. Thomas
Co., St. Louis.
Pearwhouse Tribute in Rhyme, pub. Donahue. Peavyhouse Tribute in Rhyme, pub. Donahue.

Charles B. Lauriat Co.—Continued
Church, Idea and Vision of Lincoln and the Coming of T. R., pub. Berlin Carey Co.
Case, Rooseveltiana, pub. Grafton Press.
Iles, Soldiers and Explorers, pub. Doubleday.
McCutcheon, T. R. in Cartoons. pub. McClurg.
Miller, Roosevelt and the Negro.
Murray, Book of Ted, pub. Western News.
Perry, Life of T. R., pub. Spradling.
Perry & Elsam, Four Great Presidents, pub. Stradling Co.
Spaulding, When Theodore is King, pub. Spaulding.
Light, W., Light on Roosevelt Movement, pub. Los
Angeles.
Modest Mr. Roosevelt and Some Other Things,
N. Y. Evening Post.
Remey, Attempted Assassination of Ex-President
T. R., Progressive Pub. Co.
Douglas, Many-Sided Roosevelt, pub. Dodd.
Gros, T. R. in Cartoon, pub. Saalfield.
Hale, Roosevelttian Fact and Fable.
Hausbrough, Wreck, pub. Neale.
Kenman, Misinterpretation in R. R. Affairs, pub.
Country Life.
T. R., pub. Brewer Pub. Co.
Cushing, O'Teddyssey, pub. Doran.
Donovan, Roosevelt That I Knew, pub. Ruker.
Castle of Twilight, Potter, McClurg.
Pierre, Melville.
Baker's Book, Emil Braun, Van Nostrand.
Romance of Old Court Life in France, Elliot, Appleton.
Benson's Joyous Gard., pub. Putnams.
Sabotta Atlas and Textbook Human Anatomy, 3
vols.

Mrs. Leake's Shop, 78 Maiden Lane, Albany, N. Y. Jude the Obscure, old edition, red leath., Harper. Life Little Ironies, old edition, red leath., Harper. Well Beloved, old edition, red leather, Harper. Laodicean, old edition, red leather, Harper.

Lemcke & Buschner, 32 E. 20th St., New York, N. Y. Babcock, The Scandinavian Element in the U. S. Sayder and Sisom, Solid Analytic Geometry. Morton & Hammer, X-Rays or the Photography of the Invisible.

Mills, Voice and Vocalism including Vocal Analytics

W. U. Lewisson, 147 Tremont St., Boston, Mass. Books and pamphlets relating to George Washington. Every edition of each book wanted, in fine condition. I am not a dealer, I am a collector.

Liberty Tower Book Shop, 55 Liberty St., New York, N. Y.

Chateaubriand, Atala, English trans. Dulac, Sinbad the Sailor, Doran, \$6.00.

C. F. Liebeck, 859 B. 63rd St., Chicage, III. Sabin's Dictionary, Americana, any parts.

Little, Brown & Co., 34 Beacon St., Boston, Mass. Yellow Pine Basin, Catlin.

Long Beach Public Library, Long Beach, Cal. Set of St. Nicholas, preferably bound.

Lerd & Taylor Book Shop, 38th St. and Fifth Ave., New York, N. Y.

Smith, Dwelling Houses of Charleston. Clay, Belle of the Fifties. Strunsky, Belshazzar's Court. Vaultrier, Technique of Painting.

Louisville Free Public Library, Louisville, Ky. Chapin, M., Marionettes, N. Y., Duffield.

Lowman & Hanford Co., Seattle, Wash.

Discriptions and Discussions, 5 vols., John Stuart
Mill
Birds of Washington, Dawson, 2 vols., one-half
leather or cloth.

History of English Literature, 3 vols., by Taine,
Van Lawn translation.

Helen Modjeska Biography.

Purple Mists, Young.

McClelland & Co., 141 North High St., Columbus, O. Thro Silence to Realization, Wilson.

A. C. McClurg & Co., 218 So. Wabash Ave., Chicago, Ill.

Hazlitt, Works, edited by Waller and Glover, 13 vols. Moryson, Itinerary, 4 vols., 1908. Jomini, Life of Napoleon, 5 vols. and Atlas. Donnelley, Ragnarok.

McDevitt-Wilson's, Inc., 30 Church St., New York, N. Y.

Frank T. Bullen, Cail of the Deep.
Frank T. Bullen, Frank Brown, Sea Apprentice.
Frank T. Bullen, Son of the Sea.
Darby O'Gill and the Good People.
Williams, Henry Holt.
Williams, G. H., Elements of Crystallography, 1895, Holt.
Williams, G. H., Elements of Crystallography, 1896, Holt.
Hilaire Belloc.
Esto Propitua.
The Eye Witness.
Lecky's History of European Morals.
The Works of Alexander Hamilton.
The Works of Abraham Lincoln.
The Works of Berthold Auerbach.
Harvard Classics, large paper.
Henty's Knight of the White Cross.
Walter P. Wright, Alpine Flowers and Rock Gardens.
Napoleon's Table Talks.
Porter's Spirit of the Times, 1859-1861.
Wilke's Spirit of the Times, 1859-1865.
New York Clipper, 1853-1865.
New York Clipper, 1853-1865.
Police Gazette, 1878-1898.
Police News, 1878-1990.
Illustrated Times, 1878-1885.

Police News, 1878-1900.
Illustrated Times, 1878-1885.

R. H. Macy & Co., Book Dept., New York, N. Y.
Sons of the Morning, Eden Phillpotts.
Children of the Mist, Eden Phillpotts.
Reached Polled Value 1

Children of the Mist, Eden Philipotts.

Bashful Ballads, Johnson.

New New Guinea, B. Grimshaw.

Saints and Symbols in Art, Goldsmith.

Madison Avenue Book Store, Inc., 575 Madison Ave., New York, N. Y.

Beebe, Log of the Sun. Maker of Moons. Gowen, Analytical Trans. St. John. Dark Lantern, Elizabeth Robins.

Madison Book Store, 61 East 59th St., New York, N. Y.

Larned, Multitude of Counsellors.
Digley, Introduction of History of Law of Real
Property.

Marlier Publishing Co., 21 Harrison Ave., Extension, Boston, Mass.

Brownson, Orestes A., Complete Works, 20 vols., pub. by H. F. Brownson, Detroit, Mich.

Martin & Allardyce, Appleby Bldg., Asbury Park, N. J. [Cash]

Maine Families, 4 vols. Genealogical History of State of New Jersey, 4 vols. Colonial Families of Pennsylvania, 3 vols. Town Histories containing Genealogies.

Medical Standard Book Co., 301 N. Charles St., Baltimore, Md.

Crinoline.

Isaac Mondoza Book Co., 15 Ann St., New York, N. Y.

Glovatski, Pharoah and the Priest. Hedrick, Grapes of New York. Petrie, Revolutions of Civilization. "ubbard, The American Bible. Muller, Lect. on Buddhism. Prasad, Nature's Finer Forces. Trans. of Tripitaks, Muller, Plutarch's Morals, 5 vols., cloth. Ebing, Psycho. Sex. Landolt on Optics. Donders on Optics.

Methodist Book Concern, Four Twenty Plum St., Cincinnati, Ohio At the Feet of Jesus, pub. by the Frisco Pub. Co.

Methodist Book Concern, 105 Fifth Ave., Pittsburgh, Pa.

Famous Hymns of the World, A. Sutherland, F. A. Stokes Co., Pittsburgh, Pa.

W. H. Miner Co., Inc., 3518 Franklin Ave., St. Louis, Mo.

Ovid, Art of Love.
Askew, The Shulamite.
Lydekker, New Natural History, Merrill & Baker.
Washburne, Four Years an Ambassador, 2 vols.
Morier, Hajji Baba in England.
Fuller, Under the Skylights.

Edwin Valentine Mitchell, 27 Lewis St., Hartford, Ct. Trimmed Lamp, O. Henry, Reviews of Reviews. From Jest to Earnest, Roe, Dodd, Mead. Poems You Ought to Know, Revell. Cat Who Took Poison.

Moroney, Third St., Cincinnati, O. Favorite Flies, M. O. Marbury, H. M. Co. Emancipation of South America, condensed. Ency. Britannica and International, late.

Norman Murray, 273 Union Ave., Montreal, Canada The Reign of the Stoics, F. M. Holland.
Marie Correli's Sorrows of Satan.
Lytton's Pelham or The Adventures of a Gentleman.
American Book Prices Current, not over 10 years old.

Newbegin's, San Francisco, Calif.

Hawaiian Dictionary, by Andrews. Hawaiian Grammars. Studios of 1890, 1893, or 1894, containing Whistler lithographs.

Any books on or by Whistler. Herman Melville, any old editions of his books. Henry Thompson's Catalogue of Blue and Wi White

China.
Robinson, Life in California.
Robinson, Life in California.
Forbes, California.
Dwinell, History of San Francisco.
Hittell's California, odd volumes.
Stearne, Sinbad, Smith and Co.
The Lark, bound, books one or two.
Edgar Saltus, any volumes.
Art Journal, 1894.
Studio, May, 1893.
Pagaent, 1896.
Tombley, Hawaii and Its People.
Constitution and Laws of Hawaii, old edition.
Yellow Book, odd volumes.
Mark Twain, 1st edition.
Friend, 1843 and July, 1893.
Peter Piper's Practical Principles of Plain and Perfect Pronunciation, Le Roy Phillips. China.

Daniel H. Newhall, 154 Nassau St., New York, N. Y. Amsbury, Ballads of Bourbonnais. Birkbeck, Letters from Illinois, Phil., 1818, printed

boards.
Buel, Heroes of the Plains.
Carpenter, History of Illinois.
Clark, Campaign in the Illinois, Cinn., 1869.
Clark, Conquest of the Illinois, Lakeside Classics.
Douglass, All for the Love of Laddie.
Drake, Life of Black Hawk, Cinn., 1838.
Fountain, The Great Northwest.
Fowler, Women of the American Frontier.
Gambrill, Studies in the Hist. of Early Maryland;
Leading Events in Md. History.
Hall, Clayton C., Narratives of Early Maryland.
Hall, James, Wilderness and Warpath, 1846, paper covers; Notes on the Western States, Phil., 1838.
Moore, Northwest Under Three Flags.
Parker, T. V., The Cherokee Indians.
Pleasants, Julia, Aphelia.
Reynolds, Pioneer History of Illinois, 2nd ed., 1887.
Schoolcraft, Narrative Exp. to Itasca Lake, N. Y., boards.

Cash with order if quoted postpaid.

New School Bookshop, 465 West 23rd St., New York, N. Y.

Cournot, Researches into the Mathematical Principles of the Theory of Wealth.
Dawkins, Cave Hunting, Early Man in Britain.
Dominian, Frontiers of Language.

New School Bookshop-Continued

Evans, Ancient Stone Implements. Evans, Ancient Stone Implements.
Garner, Apes and Monkeys.
Keller, Lake Dwellings of Switzerland.
Keith, Ancient Types of Man.
Lefevre, Race and Language.
Munro, Lake Dwellings of Europe.
Pursons, Fear and Conventionality.
Roscoe, Baganda.

New York State Library, Albany, N. Y. Chamberlain, Songs of All the Colleges, 1903.
Bayley, The Lost Language of Symbolism, 1912.
Work, Bible in English Literature.

David D. Nickerson & Co., 212 Summer St., Boston, Mass.

Volume containing Member for Arcis and the Seamy Side of History, from the Sterling, Library or Avil Balzac. Avil Balzac.
The Spy, Leatherstocking Cooper.
Ascanio'l and Chevelier de Maison Rouge, De Medici or DeLuxe.
Reviews'l, De Profundis, Edinburgh Wilde.
Vanity Fair,'l, DeLuxe or Westminster Thackeray, Estes edition.

Chas. A. O'Connor, 21 Spruce St., New York, N. Y. McCrossland, Prime Movers.

Jameson, Legends of the Madonna.

Autobiography of Benvenuto Cellini, Sculptor.

McKerlie, Galloway, Its Lands and Their Owners.

Tucker Genealogy, by Ephraim Tucker.

Lewis, Principles of English Verse.

Ross, The Albatross Novels. Ross, The Albatross Novels.
Daniel Carson Goodman's Novels.
Sigerson, Bards of the Gael and Gall.
adlier, Old House by the Boyne.
McGee, Early Irish Settlers in N. A.
Corliss Genealogy, 1875; Burrell Genealogy; Bill
Genealogy, N. Y., 1867.

Old Corner Book Store, Inc., 27 Bromfield St., Boston, Mass.

Chambers, The Onananiche and Its Canadian Environment. Wire Tappers, Stringer.
Life of Brooks, 2 volumes.
Fatigue Angelo Mosso.

Old Corner Book Store, Springfield, Mass. Rhode Island Historical Society, vols. 3 and 5. New Jersey Historical Society, vols. 3 and 6. Penna. Society of New York Year Book, 1907.

Osborne's Book Store, Santa Barbara, California Coolidge's Chinese Immigration, second-hand copy.

Horace Y. Otto, Williamsport, Penna. Joys of Gardens, McCoulen.

Paul Pearlman, 1711 G Street, N. W., Washington, D. C.

Jules Breton, Life of an Artist. Alfred Stevens, Impressions on Painting. Madeline, Harper, new. Jurgen, American edition. Craigie, Old Man's Romance. Dreiser, Genius.

Pearlman's Book Shop, 933 G St., N. W., Washington, D. C.

Hope, Misdemeanors of Nancy.
Brown, Calvin S., Latin Songs.
Bellamy, Uncle Gilbert.
Brush, Paul and Persis, Lothrop, Lee.
Gen. McClellan, My Own Story.
Fitz Green. Halleck's Poems.
Nelson's History of the War, vols. 1, 5, 6, 11, 14, 19 and 20.
Bryant, L. M., What Pictures to See in America.
Porter, D. L., Tear of Ideals.
Lea, Homer, All Books by.
Lea, Homer, The Vermilion Pencil.
Reed, Modern Eloquence.
Le Gall.ene, Vanishing Roads.
Luminus, The Enchanted Burro and Other Tales.
McClure, S. S., My Autobiography, new preferred.
Pleasantson, Gen., Sunlight and Bluelight.
Watson, Thomas, Story of France. Hope, Misdemeanors of Nancy.

Pennsylvania Terminal Book Shop, New York, N.Y. Blackwood, A., The Centaur, Mac., 'II. Gibson, H., Book of Edible Toadstools and Mushrooms, Harper. Commelin, Of Such is the Kingdom, Fowler.

N. A. Phemister Co., 42 Broadway, New York, N.Y. Chandler, Trial of Jesus.

Charles T. Powner Co., 177 West Madison St., Chicago, Ill.

Ashton, Chap Book of 18th Century, 1882. Bigelow, Centralization and the Law, 1906. Sweet, Handbook of Phonetics. Gothic Architecture Applied to Modern Houses Houses.
Knight, Private Journal.
Brooks, Historic Americans.
Dillon, John Marshall.
Griswold, Prose Letters.
Lossing, Eminent Americans.
Scott, Distinguished American Lawyers. Browne, Short Studies of Great Lawyers.

Earhart, Systematic Study in the Elementary School.

Stevens, Missouri, The Center State, 4 vols.

Charles T. Powner Co., 406 W. Superior Ave., Cleveland, Ohio

Le Galienne, How to Get the Best Out of Books. Pratt Institute Free Library, Brooklyn, N. Y. Chadwick, John White, comp., Two Voices: Poems of the Mountains and the Sea, Nims and Knight,

Presbyterian Board of Publication, 711 Church St., Nashville, Tenn.

Reed, American Game Birds. Fitzgerald, Eight Dramas of Calderon.

Presbyterian Board of Publication, 411 No. Tenth St., St. Louis, Mo.

God's Image in Man, J. Orr. Set Lord's Beacon Lights of History, in 15 vols.

Presbyterian Book Store, Sixth Ave. and Wood St., Pittsburgh, Pa.

Hymn Book Making Christ King, Rodeheaver Co., 200 copies.

Preston & Rounds Co., 98 Westminster St., Providence, R. I.

A. P. Terhune, Superwoman.

Princeton University Library, Princeton, N. J. Iarrison, Theophano, The Crusade of the Tenth Century.

Princeton University Store, Princeton, N. J. Locke, Essay on Civil Government, Dutton. Please quote price.

Mumford's The Dawn of Religion in the Mind of the Child. Please quote price.

Queen City Book Co., 43 Court St., Buffalo, N. Y. East of Sun and West of Moon, Kay Neilson, 111.
Great Book of Hindoo Magie, W. D. Lawrence.
Ballads of Lockerbie St., J. W. Riley.
Seven Men, Bierbohm or others.

Rare Book Co., 99 Nassau St., New York, N. Y. Memoirs of S. S. Prentiss, Speeches of S. S. Pren-Histories of Georgia and South Carolina. Also Pamphlets of Both States.

The Rare Book Shop, 813-17th St., Washington, D. C.

Esquemeling, The Buccaneers of America, London, Burney, Buccaneers of America, London, 1891. Mascheld, On the Spanish Main. Dampier's Voyages.

Heath, Counterfeit Detector.
Battey, Life and Avt. of a Quaker Among the Indians, ed. of 1891.

Raymer's Old Book Store, Seattle, Washington (1) Field Development, A. Beely Thompson.

Peter Reilly, 133 N. Thirteenth St., Philadephia, Pa. Webner, Factory Cost Accounting. Pike County Folks, Lacnnec. Sheeben, The Glories of the Holy Ghost.

E. R. Robinson, 410 River St., Trey, N. Y. Parker, G., Translation of a Savage.
Dumas, A., The Son of Porthos; The Regent's Daughter; Olyme de Cleves; Madam de Mailly; Joseph Balsamo; Andree de Traverney; The Woman with Velvet Collar; The Aid de Camp of Napoleon; Diana de Fargas; Masaniello, or the Fisherman of Naples; Monte Christo and His Wife; The Frarcide; The Countess of Monte Christo; The Bride of Monte Christo; The Countess of Salisbury; The Watchmaker; The Russian Gipsy; The Twin Lieutenants; The Mohicans of Paris; The Suicides; Monsieur Sarranti; Princess Regina; Salvator; Conrad de Valgeneuse; Rose de Noel; The Chief of Police; Madam de Rozan.
Atkinson, E., Boyhood of Lincoln.
Broune, R. H., Abraham Lincoln and the Men of His Time. E. R. Robinson, 410 River St., Trey, N. Y.

Broune, R. His Time

His Time.
Gridley, J. N., Lincoln's Defense of Duff Armstrong.
Hitchcock, N. H., Nancy Hanks.
Leland, C. G., Abraham Lincoln and the Downfall
of Slavery in the U. S.
Oustet, T. G., Pioneers of Menard and Mason Coun-

Stoddard, W. O., Inside the White House in War

Stoddard, W. O., Abraham Lincoln, the Man and the War President. Whitney, H. C., Life of the Circuit with Lincoln. Brady, C. T., Washington and Lincoln (an address). Lauraus Crawfordiana, Memorials of the Crawford

Lauraus Crawfordiana, Memorials of the Crawford Family.

Family of Douglas or Douglass of Garralian, Va. Gilmer, G. R., Early Settlers of Georgia. Gregory, History of the Western Highlands and Islands of Scotland.

Carr, J., Early Times in Middle Tenn.
Lyle, O. K., Lyle Family, 2 copies.

Coues, E., Key to North American Birds. Hislop, Two Babylons.

Irish Costume After 13th Century.

Willson. T. E., Science, Ancient and Modern. Hay, Ian, The Blackwatch.

Play Bill of Ford's Theater, Apr. 14th, 1865.

Material on Pyrotechny.

Lindsley, B. P., Elements of Takigraphy; The Takigrapher; The Note Taker, Second Style of Brief Writing.

Scharf, History of Maryland.

Hamlet, anything on.

Rural Repository, 1824-1846, Hudson, N. Y. Family.

Howitt, M., Poems. Into the Infinte. Out of the Infinite. Out of the Annite.
Osgood's American 5th Reader.
Thomas, U. S. History, about 1850.
McElroy, Andersonville.
Buck, Frauds of the Republican Party.

H. Haylor Rogers, 57 Haywood St., Asheville, N. C. Mason, John the Unafraid.

Leo Rullman, 1421 University Ave., New York Trowbridge, Cagliostro, Dutton, 1010.
Fifty Years in the Magic Circle, Blitz, 1871.
Quinn, Fools of Fortune.
Hopkins, Magic, Stage Illusions, etc.
Roterberg, New Era Card Tricks.
Sachs, Sleight-of-Hand.
Engstrom, Humorous Magician Unmasked, 1836.

St. Paul Book & Stationery Co., 55-57-59 East 6th St., St. Paul, Minn.

Monroe, H. H., Chronicles of Clovis.
Rothwell, J. S. S., Illustrated Poetical Album of English Poetry.

Sather Gate Book Shop, 2307 Telegraph Ave., Berkeley, Calif.

Buchan, Green Mantle, Doran.

Schoenhof's, 15 Beacon St., Boston, Mass.

Upward, The New Word. Who's Who, 1919 or 1920.

Schulte's Book Store, 80 and 82 Fourth Ave., New York

Snowden, The World a Spiritual System. Remarks on Alchemy and the Alchemists. Christology, Christian Symbolism of New Testament.
Concordance of the Latin Vulgate.
Jokai, Manasseh.
Lee, Rev. F. G., Our Lady of America.
Guinness on the Apocalypse.
Guinness, History Unveiling Prophecy.
Seymour, Papal Claims.
Campbell, MacLeod, Nature of Atonement.
Burney, Old Testament Theology.
Peters, Old Testament Theology.
Marti. Old Testament Theology.
Le Maire, Originale La Basilique.
Mars, Interpretation of Life.
Ideas of a Plain Country Woman by Country Contributor. tributor.
Jesperson, Progress in Language.
Punjer, History of Christian Philosophy of Religion, trans. by N. Hastie.
Tennyson's Works Annotated by himself, edited by H. Tennyson, 6 vols.
Phelps, Essay on Books, Modern Dramatists.
Pigon, Principles and Methods of Industrial Peace.
Simth, Wordsworth's Literary Criticism.
Parry, Two Great Epochs.
White, Church Law.
Gladstone, Later Gleanings. tributor. Gladstone, Later Gleanings.
Pullan, Modern Days.
Rallows, Popular and Critical Bible Encyclopedia
and Scripture Dictionary. Fallows, Popular and Critical Bible Encyclopedia and Scripture Dictionary.
Wright, Prayers for Priest and People,
Baum, Rights and Duties of Rectors.
Clave, Fr. J., Science of Spiritual Lite.
Ragg, Christian Doctrine.
Bates, Outlines of Early Church History.
Burn, The Apostles' Creed.
Hall, Theological Outlines, 3 vols.
Coe, Education in Religious Morals.
Richardson, Church Music.
Congregration in Church.
Denny, Anglican Orders and Jurisdiction.
Chesser, Physiology and Hygiene for Girls' Schools and College.
Smith, The Modern Sunday School.
Wordsworth, Ministry of Grace.
Tisdall, Mohammedan Objective to Christianity.
Smith, Henry Drummond.
Pepper, The Way.
Runnalls, With God in Silence.
Selby, Theology of Modern Fiction.
Carr, The New Idealist Movement in Philosophy.
True West Side Studies and the Neglected Girl.
Uhlhorn, Christian Charity in the Ancient Church, 1855.
Mortimer, Lenten Preaching. Mortimer, Lenten Preaching.
Buxton, Bible Object Lessons.
Buxton, Prayer and Practice.
Mortimer, Sermons in Miniature for Extempore Preachers Converse, House of Prayer, Stanley, O. T., Types. Barry, Practice of Religion. Greek Version of the Liturgy of St. John Chrysos-Am. Journal International Law, vol. 14, 4, Oct. 1920. Breasted, Development of Religious Thought in Breasted, Egypt. Degroot, Religion in China. Soothill, Three Religions of China.

Scientific American Publishing Co., Woolworth
Building, 233 Broadway, New York
Works on English Drama, from Shakespeare

Works on English Drama, from Shakespeare to early 19th Century, also Books on Costume.

Scrantom, Wetmore & Co., Rochester, N. Y. Bentley, Science and Accounting. Steffens, Lincoln, Shame of the Cities. Life of Thorold Weed. Holden, Geo. H., Canaries and Cage Birds. Stephenson, Burton, Home Book of Verse. Browne, Sir Thomas, Religio, Medici. Genealogy of Mann Family.

Drummon, Natural Law in the Spiritual World.

Charles Scribner's Sons, 5th Ave. at 48th St., New York

Gulliver's Travels, Bohn ed. only.
Headley, The Sacred Mountain.
James, H., Wheel of Time.
Lowel,, Small Italian Villas and Farmhouses.
Prentiss, G. L., Bright Side of Life, 1901, 2 vols.
Prentiss, G. L., Memoir of S. S. Prentiss, 2 vols.
Safroni, Middleton. Safroni, Middleton.
Sailor and Beachcomber.
hurston, Sally Bishop.
Williams, Arts and Crafts of Older Spain, 3 vols.
Amhurst, A., History of Gardening in England.
Benson, Up and Down.
Brewer and Ridgeway, North American Land Birds, 5 vols., Water Birds, 2 vols.
Dutton, W. H., Boots and Shoes of Our Ancestors.
Forester, Frank, Works.
Harrington, Catalogue Works of Seymour Haden.
Janvier, Pre-Columbian Conditions on Continent of North America.
Kildare, My Mamie Rose.
Lancaster, Historic Houses and Churches of Virginia. ginia. Lee, 18th Century Studies
Rollins, A. W., Aphorisms for Each Day in the Year.
Tischendorf's Novum Testamentum Graece Edition Octava Critica Maior, vols. 1 and 2 only. Vincent, Gates Into Palm Country.
Brand, Business of Trading in Stocks, last ed. Mag. of Wall St.
Budge, First Steps in Egyptian.
Dodge, T. A., Riders of Many Lands.
Gordon, Women of the Sahara, Stokes.
Henry, Life of Alexander Henry.
Noll, History ot Mexicc.
Scott, Beatrix of Clare.
Adams, Hist. of the U. S., 9 vols., Scribner, 1st ed. only.
Alphabetum Tibetanum, any edition except Latin. ed. only.

Alphabetum Tibetanum, any edition except Latin.
Anderson, A Few Memories, Harper.
Architecture, July 1920.
Architecture, November 1920.
Atterbury, One Hundred Country Houses.
Barber, American Glass.
Barnem's Own Story.
Belloc, H., Robespierre.
Boston Evening Transcript, Feb. 7, 29, Mach 7, 14, 21, year 1908. 21, year 1908. Brown, T. A., History of N. Y. State, vols. 2 and 3. 1903. Bryant, Popular History of the U. S., 1878, part 7 only Burnett, The Shuttle. Catalonia and the Balearic Isles, ed. by Calvert.

Spanish series, Lane. Spanish series, Lane.
Cole, Artistic Anatomy of Trees, Lippincott.
Collins, W., Moonstone, 1st ed.
Corelli, God's Good Man.
Cox. Classic Point of View, Scribner.
Davis, Influence of Wealth on Imperial Rome.
Dodge, Hoof Beats in Virginia and Other Lands, Harper.
Eckerman, Goethe's Letters, Harcourt.
Elwes, Lillies.
Finck, Grieg and His Music, Lane.
Gardens Old and New, vols. 2 and 3, cloth.
Gomperz, Greek Thinkers, vol. 3 only.
Guiney. Happy Ending, Houghton.
Hall, G., Hundred and Other Stories, Little, Brown.
Hand, Aesthetics of Musical Literature.
Hobhouse, L. T., Democracy and Reaction, Putnam.
Hohm, History of Greece.
King, H. C., Ethics of Jesus, Macmillan.
Leonardo da Vinci Note Books.
Longfellow, Evangeline, 1st issue, 1st ed. only.
Love's Crime. Harper. Love's Crime. Love's Crime.

McKim, Soul of Robert E. Lee, Longmans.

McNab, J., The Clan MacNab, Edinburgh, 1907.

Merrick, All the World Wondered.

Newton, Magnificent Farce, 1st ed, only.

Palgrave, The Bank Rate and Money Market.

Patton, Color Prints.

Platt. Italian Gardens.

Rackham, Peter Pan, 4to ed. only.

Rankin, Life of Melinda Rankin.

Richards. L. E., Skethes and Scraps, illus. ed

Robert, Time and Thomas Waring, Putnam. illus. ed.

Charles Scribner's Sons-Continued Sargent, Cleopatra, A History, Mac. Snedeker, Coward of Thermopylae, Doubleday. Spiers and Anderson, Greek and Roman Architec-

Sykes, The Caliph's Last Heritage, Mac. Thom, Brief History of Panics in the U. S. Tischendorf's Greek Testament, 8th ed. only. Turner, Embassy to Tibet.

Wedmore, Etchings. White, Book of Orchids, Lane. Winter, Wm., Other Days, 1908.

Charles Sessier, 1314 Walnut St., Philadelphia, Pa. Newcome, Simon, His Wisdom the Defender. Roosevelt, Notes on Some Bird of Oyster Bay, 1879. Roosevelt, Summer Bird, Adirondacks. Collins, Wilkie, Women in White. Willspauch, Medical Plants.
Terrestrisby, Paradise in Sole Paradisus. Parkinson, reprint edition.

Shepard Book Company, 408 S. State St., Salt Lake City, Utah

The Archko Volume.

The Sherwood Company, 24 Beekman St., New York

Nutting, Wallace, Antiques.
Mulford, The Orphan.
Cable, Strange True Stories of Louisiana.
Ships and Sailors of Old Salem.
Leighton, Golden Galleon.
England, Darkness and Dawn.
Boothby, Lust of Hate.
LeFanu, In a Glass Darkey.
Shiel, Weird O't.
Angel Island.
Wassom. Friar Tuck. Wasson, Friar Tuck.
New International Encyc., 2nd edition.
Encyclopaedia Britannica, 11th edition.
Ingalese, History and Power of Mind.
Wilson, Bunker Bean.
Thanet, By Inheritance, Appleton.
White, Unwilling Vestal, Dutton, 2 copies.
Churchill, Conistan, 2 copies.
Williams, Girl and Game, Scribner.
Johnson, Essays from Rambler, Macm., 2 copies.
Hamilton, On Trail of Stevenson, D. P.
Reed, Bird Book, Doubleday.
Grimm, Hansel and Gretel, illust. Rackham.
Davis, Our English Cousins, Harper.
Poe, Poetical Works, Hodder and Stoughton.
Marshall, Scotland's Story.
Wister, U. S. Grant.
Harrison, Making Wireless Outfits, Spon & Chamberlain. Wasson, Friar Tuck berlain. McClinock, on evolution.

Sibley, Lindsay & Curr Co., Rochester, N. Y.

Tarducci, Christopher Columbus. Mulhall. Explorers in New World Before and After Columbus Mulloy, Irish in America 1000 Years Before Co-lumbus. Hough, Magnificent Adventure. Smith, L. P., The Youth of Parnassus. Fischer, Rev. J., S.J., Discoveries of Norsman in America.

DeRoo, Rev. T., America Before Columbus, According to Documents and Approved Authors.

Tarducci, Jno and Sebastian Cabot.

S. D. Siler, 930 Canal St., New Orleans Upton. Standard Oratorios.

John Skinner, 44 N. Pearl St., Albany, N. Y.

Church, Amazon and Feeders. Giffiths, Fillmore.
Gifford Family Genealogy.
Hardenburgh Military Journal.

Clarence W. Smith, 44 East Ave., Rochester, N. Y. Memoirs and Letters of Chancellor Kent, pub. by Little, Brewn.

Estate of George D. Smith, 8 East 45th St., New York

Lovelace, Astarte, Cheswick Press, 1905. Punch Almanack, 1858. McRee, Correspondence of Iredell, 2 vols.

G. E. Stechert & Co., 151-155 West 25th St., New York

Rew York

Catalogs of dealers desired.

Bohm-Bawerk, Capital and Interest.

Boehm-Bawerk, Positive Theory Capital.

Chester, Determinative Bacteriology, Macm.

Cheyeny, Social Changes in England, Phila.

Cousins & R., Colonial Archit. Salem, Little.

DeFoe, Works, Beacon Classics.

Fitzmaurice, Kelly, Chapters Span. Liter.

Guiney, Martyrs 1dyl, Roadside Harp.

Hamilton, Alex., Intimate Life of, Scrib.

Hasting's Dicty. Bible, 1 vol. and 5 vol. edns.

Henry, Patrick Henry, 3 vols.,

Larrey, Miltary Surgery, Surg. Essays.

Simms, Cassique of Kiawah.

Sturgis, History Architecture, D. P.

Sutherland, Book of Bugs, Street & S. Sutherland, Book of Bugs, Street & S.

Harry Stone, 137 Fourth Ave., New York Woodrow Wilson, first editions. Woodrow Wilson, autographed copies. Lord Tennyson, first editions. Abbey, anything illus. by. Housman, A. E., any firsts. Swinburne, first editions. Photo Engraving, books on photography.

R. F. Stonestreet, 507 Fifth Ave., New York Encyclopaedia of Music and Musicians by the University Society. Grove's Dictionary of Music.

Students' Book Shop, 30 Canal St., New York City Balzac's Dramas, one volume cloth. School books of all kinds wanted. Send us your list.

The Sunwise Turn, Inc., 51 East 44th St., New York Charlton, Miner Lewis, Reading and Writing of Verse. Dreiser, Sister Carrie, 1st ed. Dreiser, Hoosier Holiday, 1st ed. Gallant, W. S., Chinese Porcelain, L. Chapman & Hall, 1911 Cannan, Gilbert, Round the Corner.

The Talmud Society, 33 Newberry St., Boston Hebraica, Judaeca, books on The Talmud, Zionism, etc. Report everything of Jewish interest. Give full bibliographic description.

Thoms & Eron, Inc., 34 Barclay St., New York Memoirs of the Duc de Richelieu, 3 vols.
The Anglo-American Memoirs of Captain Henry
Gardiner. Sproul edition of Dickens, vol. 8.

Lewis Thompson, 29 Broadway, New York Ebrietatis Encomium, N. Y., 1910. Americana Ebrietatis, N. Y., 1917. Delafield, Biography of Francis and Morgan Lewis. English Notes, Boston Daily Mail Office, 1842.

Otto Ulbrich Co., 386 Main St., Buffalo, N. Y. Voyage of Beegle, Everyman Leather. Leckey, History of Ireland. Hopkins, Outline Sutdy of Man. Gen. Lee Letters to His Children. Leuba, J. H., Psychological Study of Religion. King, I., Development of Religion. University of California Library, Berkeley, Calif. Thorndike, Animal Intelligence.

University of Oregon library, Eugene, Oregon Pammel, L. H., Manual of Poisonous Plants. Croly, H. D., Breach in Civilization.

Emil Uz, 203 A South Broadway, St. Louis, Mo. Robie, The Art of Love. Parks, complete set.

A. C. Vroman, 329 East Colorado St., Pasadena, California

Hemepin, Hemepin's Journal, McClurg. Robinson, Garden Beautiful, Scribner.

Walden Book Shop, 307 Plymouth Court, Chicago, Ill. Autobiography of George Tyrrell. Gilman, Charlotte Perkins, Poems. Fink, Lichens of Minnesota, Smithsonian Institute.

John Wanamaker Book Store, New York Desperate Chance, Biddle Bros.
Lunsany, Night at an Inn, A play. 50c.
Smith, Mr. and Mrs., Dwelling Houses of Charleston.
Wilde, Oscar, Egigrams, pub. J. W. Luce.
Miller, J. R., Ramily Prayers for Thirteen Weeks, 2 copies.

Lothair by the Earl of Beaconsfield, blue cloth and pub. by Longman Green, 1912.

Tabb, J. B., Child's Verse.

Wilson, H. L., Somewhere in Red Gap.

Mechanical Triumphs of the Ancient Egyptian by Com. F. M. Barber, U. S. N., retired, pub. by Kegan, Paul, Trench Trubner & Co., London.

John Wanamaker Book Department, Phila-delphia, Pa.

delphia, Pa.

Leanos, Sandovae or the Free Mason, London, 1826.
Kyne, P. B., Three Godfathers.
Schlegel's Lectures on Dramatic Art and Literature.
Charelvoise History of Paraguay, London, 1769.
Commander Page, U. S. N., La Plata the Argentine
Confederation and Paraguay.
Arabian Nights, trans. into English by Mardus.
Mr. Barnes of New York.
John Henry Letters.
Davis, Wm. Stearns, Belshazar.
Peck, Constellations and How to Find them.
Pearce, W. P., Stepping Stones to Manhood.
Canfield, Hillsboro People.
Haggard, Ayesha.
Roosevelt, Winning of the West.
Rackham's Book of Pictures.
Glaspell, Glory of the Conquered.
Flick, A. C., History in Rhyme and Jingle.
Kennan, George, Salton Sea.
Works or Lectures of Rev. Joseph Cook.
Library of Universal History, edited by Cort, Tyler and others. and others. Esqural, Mental Disease. Nelson, ABC of Option. Sykes, Fredk. M., Ten Thousand Miles Through Sykes, I Persia. Dixon, A Life Worth Living. Carberry, Ethna, Four Winds of Eirin.

Washington Square Book Shop, 27 West 8th St., New York

Francis Thompson's Essay on Shelley, not the Mosher edtiion. Stokes, Susan Glaspell, Lifted Masks.

F. E. L. Watson, 1337 Schofield Building, Cleveland, Ohio

Brooks, Charles S., Chimney Pot Papers and Journeys to Bagdad, 1st edns.
Books by Judge Toulmin.
Life and Works of John Sargent.

J. R. Weldin Co., 413-415 Wood St., Pittsburgh, Pa. Walsh, William S., Story of Santa Klaus, 2 copies.

The Westminster Press, 125 North Wabash Ave., Chicago, Ill.

Goodwin, Dr. Harvey, The Glory of the Only Begotten of the Father Seen in the Manhood of Christ, Hulsean Lectures for 1856. Wright, Comparative Grammar of Semitic Languages. Schaff, Creeds of Christendom.

Whitlock's Book Store, Inc., 219-221 Elm St., New Haven, Conn.

Ayer's Church History.
Bates' Church History.
Rodkin, Talmud in English.
Poe Works, Harrison edition.
Burney, Book of Judges.
Gilder, Autobiography of a Tom Boy.
Gunter, Billy Hamilton.
Trevelyn works, green cloth.
Beazley, Prince Henry.
Burnham, Vergil, 1742.

M. A. Whitty, 1700 Brook Road, Richmona, Va. Poe, E. A., any items books, magazines, pictures, school books, manuscripts.

Frank J. Wilder, 28 Warren Ave., Somerville, Boston 42, Mass.

Pittman, Americans of Gentle Birth, 2 vol. Bucks Co., Pa., 1905.
Butler Co., Fa., 1883.
Bourbon Co., W. Va., Hist.
Dunbar Genealogy.
Latimer Genealogy.
Latimer Genealogy.
Van Horn Genealogy.
Western Maryland, 2 vol., Scharf's Hist.
Any Genealogical book or pamphlet.

Williams Beekstores Co., Under the Old South Meeting House, Boston, Mass.

Andrews, Roy, Whaling with Gun and Camera. Brent, B. P., Pigeon Book, 1855.
Bunyan, The Holy War.
Cabala, in English, complete.
Candy Making, Butterick Pub. Co.
C. P. A. Problems and Solutions, Ronald Press, Dewees, Molly Maguires, Lippincott.
Dixon, E. S., Dovecote and Aviary, 1851.
England, George Allan, Darkness and Dawn, Small
Maynard. Waters, C. E., Ferns, Holt & Co. Godey's Ladies Fashion Books, bound volumes, from ligo to last issue.

Holmes, Fenwicke, Songs of the Silence.

Int'l. Iibrary of Tech., vol. 76, Cotton and Cotton Pickers and Cards.

Int'l. Library of Tech., vol. 77, Ring Frames, Mules, etc.
Int'l. Library of Tech., vol. 78, Yarns, Cloth Rooms,
Engineering, etc.
Kipling, Brushwood Boy, any edition.
La Belle Assemblee, bound years.
Mann, Hermann, Female Review, 1797.
Marmer's Tonga.
Measure of History, a Standard Scale of ChronologyMerriman, Henry Seton, The Velvet Glove.
Moore, C. H., Gothic Architecture.
New England Business Directory and Gazetteer, any
edition. edition. edition.
Patterson, Small Boat Building.
Pinkerton, Molly Maguires, Dillingham.
Railway Shop Up to Date, Nostrand, D. Van.
Richards, J. R., Aluminium.
Stevenson, A King in Babylon.
Stevenson, Home Book of Verse, Holt.
Thayer, Life of Cavour, 2 vols.
Ticknor, Edward, Lift Luck on Southern Roads.
Turner, J. W., Water Colors, Studio Number, 1909.
Turner, J. W., Golden Vision, any edition, report all items. items. items.

Van Loan, Inside the Ropes.

Von Himmel, The Discovered Country, 1889.

Wescott, Handbook of Casinghead Gas, Metric Metal Works, Eric.

Wallace, Lew, Three Wise Men, H. & M.

White, Names and Their Origin.

Young, Fractional Distillation.

Tolstoi, Dostojewski, Chekow, complete works of.

C. Witter, 19 South Broadway, St. Louis, Mo. Wright, Garden Week by Week. Watanna, Japanese Nightingale.

BOOKS FOR SALE

Daniel Dunn, 677-679 Fulton St., Brooklyn, N. Y.

100 vols. Littel's Living Age, no dup., \$25.
20 vols. G. P. R. James, 8vo, ills., London, 1848, \$50.
42 vols. St. Nicholas, 1875-04, orig., cloth, \$37.75.
Thos. Hood's Works, ills., Moxon, 10 vols., \$10.
Prescott, 15 vol., 8vo. brown calf, ills., \$30.
Ruskin, Modern Painters, 5 vol., 4to, ills., \$35.
Valentine's Manuals, 1855-66, fine, 12 vol., \$45.
Pulpit Commentary, 51 vol., fine, \$51.
Traffic Library, 10 vol., new \$125 set, \$40.
Trans. Am. Soc. Mech. En., 13 vol., \$45.

BOOKS FOR SALE-Continued

Daniel Dunn-Continued

Daniel Dunn—Continued

Story of Nations, Putnams, 19 vol., \$38, \$17.50
Warner's Library, Best Lit. Limited, \$6 vol., \$35.
Larned's History Ready Ref., 6 vol., fine, \$15.
New Nature Library, 17 vol., in 8½ Mor., \$45.
Leslies Illustrated News, 1890-08, 20 vol., \$25.
500 Nos. Am. Architect, Intera'l ed., \$20.
Winsor, Nar. Crit. Hist. Am., 8 vol., \$20.
Winsor, Nar. Crit. Hist. Am., 8 vol., \$20.
Magazine of Poetry, vol. 1-6, ills., 6 vol., \$4.50.
Chadman's Cyclo. of Law., 12 vol., \$60, \$15.
English Cyclo. of Biography, ills., 8 vol., \$10.
Foundation Library, Educational Soc., 11 vol., \$11.
Treasury of Knowledge, 10 vol., 8vo, \$30, \$12.50.
Appleton's Cyclo. Am. Biography, 6 vol., 8vo, \$15.
L. C. S. Complete Course Advertising, fine cond., \$20.
Moore's International Arbitrations, 6 vol., leather, \$6.
Lydekker's Natural History, 6 vol., ½ Mor., \$9.
2500 Books at your price. Bargain. Write.

Geerme Engeline. \$23 Me. Clark St., Chicago, Ill.

George Engelke, \$53 No. Clark St., Chicago, Ill. Markham, America in Romance, full Mor. bind. and gilt, as new, 13 vol., Roycroft binding, \$42.50.
Machinery Encyclopedia, N. Y., 1817, 7 vol., 16 Mor., shop-worn, 4to, \$27.50.

Wm. M. Goodwin, 1406 G St., N. W., Washington, D. C.

Goodwin, The Christian Science Church.

M. C. B. Hart, 255 West 112th St., New York

Copyright Fiction, 100 vols., \$16.
New International Encyc., 20 vols., \$10.
History Long Island, Ross, 3 vols., \$3.
Wilkes, U. S. Exploring Expedition, 5 vols., \$4.
Philistine, vols. 1 to 16 inc., (except vol. 10), bound, Philistine, vols. I to 10 inc., (except vol. 10), 60 \$7.50.

Little Journeys, II vols., bound, \$1 vol.

Little Journeys, unbound, 100 for \$5.

Badeker's Guides, 20 for \$5.

World Almanacks, Morocco, 12 vols., \$3.

Mag. of Am. History, 100 for \$5.

Bradford's Bibliographers Manual, 5 vols., \$3.50.

Who's Who in America, 6 vols., \$3.

Harper's Weekly, 1857-62, 7 vols., \$10.

DeQuincy's Writings, 20 vols., \$5.

Charles F. Heartman, Perth Amboy, N. J.

American Book Auction Records, 1895 to 1905, first

eleven volumes, \$40.

Brunet, Manuel Du Libraire et De L'Amateur de Livres, etc., facsimile reprint, 6 vols., half vellum,

nice copy, \$25. Velaquez, Pronouncing Dictionary of the Spanish and English Languages, 2 vols., half leather, slightly rubbed, 1909, \$7.
Portier, History of Louisiana, 4 vols., cloth, like

Prepaid, if cash with order.

Ferman Murray, 293 Union Ave., Montreal, Canada

The Celtic Tragedy, Celtic Follies and Divisions and Consequent Oppression of them by the Saxons in Land, Language and Religion in South Britain, Scotland, Ireland and Canada, 5 pts. at 10c. each, or 35c. to the trade for 5 pts. pp. This is the beginning of a new and original history of the British races to be continued. Postage stamps accented.

N. A. Phemister, 42 Broadway, New York

A Complete set of the Sacred Books of the East, 50 volumes, good condition.

BOOK-TRADE OPPORTUNITIES (Twenty Cents a Line)

POSITIONS OPEN

WANTED-Young Man to earry well known line Gift Books in East; also in Southwest State. Expe-rience first letter. T. Y., care of the Publishers'

BUSINESS OPPORTUNITIES

AN established greeting card line has territory for agent. What states can you cover? Box O. C., care of Publishers' Weekly.

SPECIAL NOTICES

AUCTION. Commissions at all book sales executed. Furman, 363 W. 51st St., New York.

MUNSELL BOOKS, offer us any published by Joel Munsell of Albany. John Skinner, 44 N. Pearl Street, Albany, N. Y.

REMAINDERS

OFFER US your remainders and plates. We are especially interested in publications on art and dancing. International Remainder Company, 8 Beacon St., Boston, Mass.

WE ARE IN THE MARKET for Remainders. Printers, Booksellers and Publishers would do well to offer us their over-stocks of literary merchandise which they desire to turn into cash. No quantity too large to handle. Immediate decisions. Williams Bookstores Co., Under the Old South Meeting House, Boston, Mass.

THE Syndicate Trading Company buys entire remainders, large and small of editions of saleable books. Sample may be submitted at any time of the year. Syndicate Trading Co., Book Department, 2 Walker St., New York. Telephone—Canal 1080.

FINE exclusive line of jobs, remainders and standard sets. Always something new and interesting to show. Catalogue on request. Bigelow, Brown & Co., Inc., 286 Fifth Ave., New York.

WE BUY entire remainders large and small. Let us hear from you. Henry Bee Company, formerly Schwab and Bee, 32 Union Square, New York City.

Give the Customers of your

Circulating Library

A complete concise guide to the latest books of all publishers:

BOOKS of the MONTH

This booklet is published monthly and provides booksellers with a compact handy envelope enclosure book-list to pass out to all customers or prospective users of the circulating library.

Books of the Month is supplied to booksellers in imprint quantity lots at fractional manufacturing cost.

Samples on Request

R. R. BOWKER CO. 62 W. 45th Street New York Just Ready

SEVEN YEARS OF A DIPLOMATIST'S LIFE IN THE STORM CENTRE OF EUROPE

SECRETS OF THE BALKANS

By CHARLES J. VOPICKA

UNITED STATES ENVOY EXTRAORDINARY AND MINISTER PLENIPOTENTIARY
TO ROUMANIA, SERBIA AND BULGARIA, 1913-1920

A RARE CONTRIBUTION TO THE ANNALS OF THE WORLD WAR

FOR five years Mr. Vopicka upheld the honor of his country and, as one after another of the powers were drawn into the maelstrom, he assumed the responsibilities of their legations and consulates until at one time he was representing the interests of eight nations,—the United States, Roumania, Germany, Turkey, England, Russia, Italy and Serbia. How he maintained the difficulties of his position, and how he worked always for right and justice is told in these pages.

Profusely illustrated, bound in cloth

\$3.00 Net

RAND McNALLY & COMPANY, Publishers, 536 So. CLARK ST., CHICAGO

Librarians

Have your new publications bound before they go on the shelves, and have your old books rebound in such a way that they will never have to be rebound again at the

NATIONAL LIBRARY BINDERY COMPANY

728 Myrick Bldg., Springfield, Mass.

24 Noble Court Cleveland, Ohio

ENGLAND

I am desirous of representing American publications in England; Sales, subscriptions, advertising. Publications should be of a distinctive nature and of value and interest to British classes. Can be well recommended and can give American references. Write

DAVID H. BOND

407 Bank Chambers, Chancery Lane London, W.C., England

Your Name on the Cover Makes It Your Individual Catalog

The Book Review

is styled by one bookseller as "The most distinctive 'house organ' offered the retail booktrade."

Since book reviews are selling books—is it not time that you take occasion to send your customers an imprinted book review magazine of integrity and sales promoting value?

Supplied at fractional cost

Samples and Rates from

R. R. BOWKER CO.
62 W. 45th Street New York

THE AMERICAN NEWS COMPANY Inc. The Largest Wholesale D istributors in the World

Distributing From Every Principal City in the United States FICTION, JUVENILES, GIFT BOOKS, GENERAL LITERATURE Exclusive Distributing Trade Agents for the Largest and Best Line of

Paper Covered Books Ever Published

A MONTBLY JOURNAL OF TRADE INFORMATION MAILED FREE



Distributing Points

PORTLAND, ME. (The Eastern News Company.) BOSTON, MASS. (The New England News Com-

PROVIDENCE, R. I. (The Rhode Island News

SPRINGFIELD, MASS. (The Springfield News

Company.)
TROY, N. Y. (The Northern News Company.)
ALBANY, N. Y. (The Albany News Company.)
SYRACUSE, N. Y. (The Syracuse News Company.)
ROCHESTER, N. Y. (The Rochester News Com-

pany.) BUFFALO, BUFFALO, N. Y. (The Buffalo News Company.) PHILADELPHIA, PA. (The Central News Com-

BALTIMORE, MD. (The Baltimore News Com-

WASHINGTON, D. C. (The Washington News

Company.)

PITTSBURGH, PA. (The Pittsburgh News Company.)

CLEVELAND. O. (The Cleveland News Company.)

DETROIT, MICH. (The Detroit News Company.)

CINCINNATI, O. (The Cincinnati News Company.)

ATLANTA, GA. (The Georgia News Company.)

JACKSONVILLE, FLA. (The Southern News Com-

pany.)
DIANAPOLIS, IND. (The Indiana News Company.)
CHICAGO, ILL. (The Western News Company.)
ST. PAUL, MINN. (The Minnesota News Company.) MINNEAPOLIS, MINN. (The Minneapolis News

Company.)
ST. LOUIS, MO. (The St. Louis News Company, Inc.)
NEW ORLEANS, LA. (The New Orleans News Company.)

DALLAS, TEX. DALLAS, TEX. (The Texas News Company.)
HOUSTON, TEX. (The Houston News Company.)
KANSAS CITY, MO. (The South West News Company.)

OMAHA, NEB. (The Omaha News Company.)
DENVER, COLO. (The Colorada News Company.)
SPOKANE, WASH. (The Stokane News Company.)
SEATTLE, WASH. (The Puget Sound News Com-

pany.)
PORTLAND. ORE. (The Oregon News Company.)
SAN FRANCISCO CAL. (The San Francisco News

Company.)
LOS ANGELES, CAL. (The Los Angeles News Company.)

The American News Company Inc. and Branches ORGANIZED TO SERVE THE TRADE ONLY

Save Time and Expense by Ordering from the Nearest Point of Distribution to You



A Meteoric Success

Four Large Printings in Ten Weeks

PTOMAINE STREET

This Rollicking Parody on a Famous Book has started on its way to duplicate the sales if not the fame of its great forerunner

From F. P. A.'s "Conning Tower"—New York Tribune
"I urge, as one who jolly tidings tells,
A reading of 'Ptomaine Street,' by Carolyn Wells"

By CAROLYN WELLS Price \$1,25

January Twenty-Fifth

THE MYSTERY GIRL

The New "Fleming Stone" detective story concerns two mysteries, one a lovely girl, the other, a sudden death. They form one of the most inexplicable problems that has ever been made the basis for a story. This novel will gain a new reputation for the author,

By CAROLYN WELLS

Stunning Jacket in colors. \$2.00

J.B. LIPPINCOTT COMPANY, Philadelphia

THE Bublishers' Weekly The American BOOK TRADE TOURNAL

Published by R. R. Bowker Co. at 62 West 45th Street, New York
R. R. Bowker, President and Treasurer; J. A. Holden, Secretary

Entered as second-class matter June 18, 1879, at the post office at New York, N. Y., under the Act of
March 3, 1879. Subscription price, Zones 1-5, \$6.00; Zones 6-8, \$6.50; Foreign, \$7.00.

English Agent: D. H. Bond, 407 Bank Chambers, Chancery Lane, W. C., London.

VOL. CI.

NEW YORK, JANUARY 28, 1922

No. 4

STEPHEN FRENCH WHITMAN'S NOVEL

SACRIFICE

The word is quickly spreading that Whitman's "Sacrifice" will be the big adventure novel of the day. It possesses all the qualities of popular interest and entertainment that sell a novel to the limit. Readers (and reviewers!) of adventure and romance will thrill to the colorful glamor of its story of a woman who could sacrifice all to love. They will find the exquisite style in which it is written not only unusual in romances of adventure but also giving it true literary significance.

Ready early in February

"Sacrifice" can be called with no hesitancy a sure fire best seller. Sell it to the men who want the excitement of adventure, of strong, virile romance; sell it to the women whose hearts will follow the beautiful, society heroine in her thrilling pursuit of happiness, her undergoing of exotic dangers in the hope of finding her love.

\$2.00

D. APPLETON

Publishers



AND COMPANY 35 West 32nd St., New York Publication Date Advanced to

February 10

FRANCES HODGSON BURNETT'S

Greatest Novel

THE HEAD OF THE HOUSE OF COOMBE

A great wave of enthusiasm

is sweeping in to us for this most beautiful and absorbing love story that Mrs. Burnett has ever written. On the urgent advice of several big book men we have advanced publication date in order to get all the sales possible out of Valentine's Day and Lincoln's Birthday. "You can't get this great novel out too early," says one bookseller. "Give us the benefit of the five additional days—it should mean a lot in sales to all of us."

Have you read the book? A special advance copy is yours for the asking.

Do you want imprinted post cards, posters, window streamers? Get in your request at once.

\$2.00

Ready January 30

THE MAN FROM THE WILDS

By HAROLD BINDLOSS

A new Bindloss novel of the Canadian wilderness and the North of England always finds a wide audience among those who like exciting adventures, stirring struggles with primitive nature, and plenty of romance. This one combines the three in a tale of satisfying thrill. \$1.75

Publishers FREDERICK A. STOKES COMPANY

New York

STEPHEN GRAHAM



All too infrequently appears a man who can live and mix intimately with foreign peoples and then accurately record his impressions in writing. Frederick O'Brien can do this; Stephen Graham can. Attracted by the spirit of Russian literature Graham once gave up his London home to take his chances among the Russian peasants and students. He has lived in little Russia and Moscow, has tramped in the Caucasus and the Crimea, in the Ural Mountains, in the Far North of Russia. He has accompanied the peasant pilgrims from Russia to Jerusalem; with immigrants from Russia to America he has crossed the Atlantic in the steerage, has tramped from New York to Chicago and the farms of the West. Central



Asia, Egypt, the Balkans, Norway, Georgia have seen this tramper of the world, curious of the peoples, their habits of mind, their daily habits of life. In the war he served as private in the 2nd Bt. Scots Guards. All of his adventurings have been narrated in very readable and absorbingly interesting books, among them, "A Vagabond in the Caucasus," "The Way of Martha and the Way of Mary," "Private in the Guards."

EUROPE—WHITHER BOUND? is Stephen Graham's new book. Than him no one could be found better able to feel the pulse of Europe today and tell what conditions abroad really are. He visited in succession every one of the continental capitals, and tells in delightful chapters the things we Americans most wonder about. What frame of mind is England's, France's, Italy's, Germany's, Greece's and the Balkans' today? Exactly what are France's intentions? What is seen in the streets of Vienna? People want to know these things. The Graham book is of surpassing timeliness. In addition, it is very good reading. Octavo. \$2.00 net.

The Fourth of a Series of Talks on Authors and their works to be run on this page for Booksellers and their Sales People.



Publishers



ANDCOMPANY

35 West 32nd St., New York

Margot Asquith: Autobiography

Now Ready: New One Volume Edition, Illus. Octavo. \$4.00

Margot Asquith whose intimate revelations were the sensation of the season is now in this country. Coincident with her arrival her publishers will issue a new one-volume edition, unabridged, with twenty-three halftone plates. The original edition had twenty-four plates. This new edition does not supersede the original edition which will still be available in two volumes, octavo, boxed.

"She writes her story in the same dashing, regardless manner in which she lived it. The book is fascinating from the first page to the last."—New York *Times*.

New Edition, Unabridged, Illus. Two Volumes in One, Cloth, Uncut, Octavo. \$4.00

Library Edition, Illus., Two Volumes, Cloth, Uncut, Octavo, Boxed. \$7.50

THE YOUNG ENCHANTED

Hugh Walpole

"It is a book into which you pass, as through a door, the life within it becoming part of your own life. It is truly an enchanting book."—New York Times. \$2.00

TO HIM THAT HATH: A Novel of the West of Today Ralph Connor

"A tale of men, of live red-blooded men in their pursuit of work and play."—Brooklyn Eagle. In the style and manner of "The Sky Pilot." \$1.75

MORE TISH

Mary Roberts Rinehart

The further adventures of Tish, Aggie and Lizzie and "the funniest book of the year." More of the daring deed of these three remarkable spinsters. \$1.75

THREE SOLDIERS

John Dos Passos

Still the sensation! The most enthusiastically praised and cordially damned book of the year. \$2.00

BLACK GOLD

Albert Payson Terhune

A finely wrought mystery-romance set in California, by the author of "Buff: A Collie," "Lad: A Dog," etc. \$1.75

GEORGE H. DORAN COMPANY
244 Madison Avenue New York



Lord Frederic Hamilton

 \P

Lord Frederic Hamilton is "that jolly old aristocrat" who has been everywhere, met everyone and who knows all the stories. Inspired to reminiscence by the wealth of his personal experiences he last year wrote "The Vanished Pomps of Yesterday." It is not often that candor goes so far in description of the intimate details of a very brilliant and alluring society. So great was this book's success that Lord Hamilton turned to his youth, taking the muser's privilege of jumping from continent to continent. This he called "The Days Before Yesterday." Now the third volume, "Here, There and Everywhere," filled with the humor and frankness which makes his personal experiences and keen observation a fascinating panorama of affairs the world over, has taken the public by storm.

THE VANISHED POMPS OF YESTERDAY

THE DAYS BEFORE YESTERDAY

HERE, THERE AND EVERYWHERE

Octavo. Each, \$4.00

MAROONED IN MOSCOW

Marguerite E. Harrison

"I have not seen any book on contemporary Russia more interesting and valuable than this, and none that inspires more credence. It is a great task, honestly and competently performed."—William Lyon Phelps, New York Times.

Octavo, \$3.60

A PARODY OUTLINE OF HISTORY Donald Ogden Stewart

"It is a superlatively funny book."—Robert Benchley, Life. "I can think of no recent book quite as funny."—Heywood Broun, New York World. Illustrated by Herb Roth.

MEXICO ON THE VERGE

Dr. E. J. Dillon

"Illuminating and informative, Dr. Dillon's book will undoubtedly have a wide reading among those interested in the Mexican puzzle."—New York Times. Octavo, \$3.00

HERMAN MELVILLE: Mariner and Mystic Raymond M. Weaver

The most distinguished American memoir of the year. "A notable and extremely diverting book about a great sailor and a remarkable writer of sea stories."—Robert Benchley, Life.

Illustrated. Octavo. \$3.50

THE SECRET OF THE SAHARA: KUFARA

Rosita Forbes

"This is by all odds the most absorbing narrative of dangerous adventuring in unknown regions that has appeared since Shackleton's 'South.' The author is a brilliant writer." New York Tribune. Photographs. Octavo. \$5.00



GEORGE H. DORAN COMPANY
244 Madison Avenue New York

To the Booksellers of the United States—

Charles Scribner's Sons are grateful for the degree of co-operation which, in a season offering many adverse conditions, has made possible the following record of uniform success:

MY BROTHER THEODORE ROOSEVELTFifth Printing Corinne Roosevelt Robinson
MY LIFE HERE AND THERE
QUENTIN ROOSEVELT
THE AMERICANIZATION OF EDWARD BOKSixteenth Printing
WESTWARD HOBOES
THE NEW WORLD OF ISLAM
THE RISING TIDE OF COLOR Tenth Printing
▶ Lothrop Stoddard
TO LET
LARAMIE HOLDS THE RANGEThird Printing Frank H. Spearman
THE OTHER SUSAN
RUSSIA FROM THE AMERICAN EMBASSYThird Printing David R. Francis
WHERE THE STRANGE TRAILS GO DOWN

It has also been necessary to reprint the following:

CHANCE ENCOUNTERS
Maxwell Struthers Burt

THE HERMIT OF TURKEY HOLLOW

Arthur Train

DAUGHTER OF THE SUN Quién Sabe THE SCOTTISH CHIEFS

Illustrated by Wyeth

For two books published late in November—"Variations," by James Huneker, and "The Sense of Humor," by Max Eastman—we predict many printings. Huneker's writings are still growing in favor, while Max Eastman's "The Enjoyment of Poetry" is now in its tenth printing.





FIFTH AVENUE, NEW YORK

CAROLYN WELLS' STORIES



Sales. You take little risk with her books. The wide circle of readers who enjoy the "Fleming Stone Detective Mysteries" is constantly increasing. With her PTOMAINE STREET, the author entered a new field and created a sidesplitting parody that is duplicating the sales of the famous book which it parodies. THE MYSTERY GIRL, the new "Fleming Stone" story, will be kept in the public eye by intensive and unique advertising.

From F. P. A.'s "Conning Tower"—New York Tribune
"I urge, as one who jolly tidings tells,
A reading of 'Ptomaine Street,' by Carolyn Wells"

PTOMAINE STREET

Four Large Printings in Ten Weeks
Price \$1.25

THE MYSTERY GIRL

Just published. The newspaper copy shown here is one of a series of snappy ads that will run continuously.

Price \$2.00



Suspected of Murder!

He was the last man to see Doctor Waring alive. He was heavily in debt. Money was missing. He was stubborn, evasive and contradictory at the preliminary hearing. A clear case, until—well, you'll just have to read

Mystery Girl A FLEMING STONE DETECTIVE STORY BY CAPOLYN WELLS

to discover the astounding solution of a haffling crime that almost proved a Waterloo for Fleming Stone, detective extraordinary.

At All Booksellers, \$2.00
J. B. LIPPINCOTT COMPANY, Philadelphia

J. B. LIPPINCOTT COMPANY

A NEW NOVEL BY

Sheila Kaye Smith

is an event in the literary world. She is recognized in England as the dominant figure among the women writing fiction there to-day. With each successive novel she has shown her steady growth in power.

A CHALLENGE TO SIRIUS

was a story of an Englishman's experience in the Southern States in the middle sixties, and if it jarred American traditions of the Civil War it was wonderfully illuminating of the impressions current in England during that struggle.

TAMARISK TOWN

is the story of a man who, with a joy that approaches the divine, creates a town and then finds himself torn between his love for the work of his hands, and his love for a woman who dislikes the place, and can not understand its meaning for him. As H. W. Boynton put it "The tale has magic of style and of mood. . . the glamour of true story-telling."

THE FOUR ROADS

is the story of what war meant to Sussex, one of the strongest, finest pictures interpreting rural England which the war produced. It epitomized a whole country's war time atmosphere.

GREEN APPLE HARVEST

Here, said *The Literary Review*, she has achieved "greater power, a more genuine maturity than she has ever shown before," noting also, "the uncanny manner in which Miss Kaye Smith analyzes the masculine mind, the vivid reality of her scenes about which women as a rule know nothing or little." It is rare," said *The Tribune*, "to find a book that brings at once the great and little gifts of beauty."

Her Latest Novel is also her Best

Joanna Godden

The story of a young woman who, inheriting a farm, proceeds to manage it according to her also inherited ability, regardless of her neighbors' views as to woman's place and man's superior wisdom—in farming at least. At last, she has turned her splendid powers of analysis upon a woman and has produced a story that is far and away her best.

Each, \$2.00

In selling one you have made a customer for all.

E. P. DUTTON & CO., 681 Fifth Ave., New York

The Sales-Making Jacket of a Russian Book That IS Selling





A Book on Russia That IS Selling

Albert Rhys Williams' "Through the Russian Revolution" is enjoying unprecedented sales because it is not "just another Russian book." Floyd Dell calls it, "The book of the Russian Revolution." The NewYork Tribune says, "This is a colorful book in more senses of the word than one. In the first place, it is illustrated with a number of Soviet posters, excellently reproduced in color. Then the author's style is only a little less brilliant than the flaming posters with which he illustrated his work."

Ten Posters in color--many action illustrations--beautifully stamped binding in blue and gold--eye-catching jacket. Write today for posters and circulars.

\$2.00 NET

BONI & LIVERIGHT, Inc., Pablishers
105 WEST 40th STREET NEW YORK CITY

New Books of Importance

Published by

Funk & Wagnalls Gompany

IRELAND AND THE MAKING OF BRITAIN

By Benedict Fitzpatrick

A new, strange history, full of striking revelations about Ireland's conspicuous part in the world's affairs while under the rule of her own high kings for more than 1100 years. Authoritative vindication of Ireland's ancient greatness just at the time she becomes a free state. While some of the statements made in the book are indeed startling, they are absolutely indisputable, being based on records in the libraries of Europe. Thrillingly interesting. Large 8vo. Cloth. 377 pages. \$4, net.

LESSONS ON TUBERCULOSIS AND CONSUMPTION

By Charles E. Atkinson, M.D.

A valuable volume for the layman as well as the physician, written in plain, simple direct language that any one can understand. Makes available a mass of new scientific information about tuberculosis and consumption—treatment, prevention, etc. The author is an eminent throat and lung specialist and his book should be in every home.

12mo. Cloth. 470 pages. \$2.50, net.

WILL POWER AND WORK By Jules Payot

A new book that will be as popular as the author's previous work, "The Education of the Will," which has already passed through more than thirty editions. "Will Power and Work" gives a new view-point on the relationship between the human will and work; it will help the reader to solve many of his knottiest problems. It describes how the memory may be educated to be responsive and will power to be subject to control and how to gain the precious power of concentration and profit out of a humdrum day's work.

12mo. Cloth. 462 pages. \$1.75, net.

GENERAL HISTORY OF PORCELAIN

By Wm. Burton, M.A., F.C.S.

in two volumes.

The author is one of the greatest living authorities on porcelain and this is his newest book—just from the press. A magnificently prepared work in two sumptuous volumes reviewing the development of porcelain making and decorating from the earliest Chinese creations (200 B. C.) down to the present. The work is embellished with beautiful color plates and splendid photographic reproductions of the world's most famous porcelain specimens. A work that should be in the library of every porcelain connoisseur.

Royal 8vo. Cloth. 459 pages. \$30, net, for 2 volumes.

WORDS WE MISSPELL By Frank H. Vizetelly, Litt.D., L.L.D.

A new book containing more than 10,000 puzzling words that are spelt wrong in commercial correspondence, besides an interesting collection of difficult words taken from spelling test lists of the Civil Service Commission. Also shows correct forms and divisions of words in writing and printing, with rules for formation of plurals. Every one who writes letters should have this handy volume.

Cloth. 264 pages. \$1.50, net.

SELF DEVELOPMENT A HANDBOOK FOR THE AMBITIOUS By H. Addington Bruce

The author is a sound specialist in applied psychology and through his inspiring writings he has done more, perhaps, than most authors to stimulate personal ambition. His new book, "Self Development," gives the reader wonderfully interesting information about the mighty power of human thought, and describes the simple methods one may adopt to achieve social and business success.

12mo. Cloth. 342 pages. \$1.50, net.

AT BOOKSELLERS OR THE PUBLISHERS

Funk & Wagnalls Company, Publishers,

354-360 Fourth Avenue,

New York.

You Can't Call Personally On! All The People Of Your Community

Yet that retailer who takes care to solicit for sales from door to door is going to show the greatest number of sales and the greatest margin of profit in the future.

The selling of books demands the giving of information, and this in turn requires contact with all those of your community interested in books. You can't successfully sit down and wait for people to come to your store. You can't depend on publishers' advertising, or general display "ads" of your own to sell books for you.

You have to make some real effort and since you can't call on people you must send information by mail.

You Can Send A Representative

You can send book news into the homes and offices of all those interested in books in your community. You can send a booklet of information, carrying your imprint, a representative that will do much in rendering real concise book service.

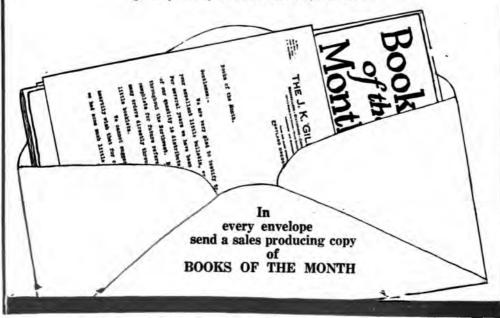
Send BOOKS OF THE MONTH

It is a guide to the latest books, published

monthly. This booklet, Books of the Month, has been used by retail booksellers for many years and has no equal for effectiveness and economy. Your customers will appreciate it

Books of the Month is a 3 x 6 inch booklet that fits the envelope and can be mailed with letter, bill or statement without extra postage cost.

"Books of the Month" is sold in imprint quantity lots by R. R. Bowker Co., New York.



A Prediction!

"Altogether a publishing sensation—and its vogue will no doubt continue through the new year. Has good possibilities for reaching the million mark."

-From The Baker & Taylor Company's Monthly Bulletin

January sales more than 1,500 per day
Sales to date over 250,000 copies
285th thousand on press

Of course you know the title of the book referred to in their prediction.

How Should You Like

to spend an evening in one of the finest private libraries, with a genial host who has a happy gift of sharing the delightful associations and strange experiences which have come to him in the pursuit of rare books? You need not journey far. Just secure a copy of

A Magnificent Farce

and Other Diversions of a Book-Collector

By A. Edward Newton

James Bosnell 1763 I fought this for 2. at greenwich when I was walking there with M. Samuel Ishnon

A PRECIOUS SOUVENIR OF A FAMOUS FRIENDSHIP. Inscription in a tiny book in Latin of the Psalms of David.

From
A Magnificent Farce

"One can almost imagine one's self comfortably settled in front of Mr. Newton's library fire, smoking a cheerful pipe and listening to him tell of the many things that have interested him in his travels and in his reading. "One cannot put down one of his books without resolving to explore for one's self those rich realms of English literature in which Newton himself has had so many fascinating adventures. One would share with him the refuge that he finds in his library from the cares and perplexities of this complicated age.

"A feature of the book that makes it particularly interesting is the generous collection of illustrations, repro-

ductions of old prints, photographs of manuscripts, rare books and literary memorabilia of all sorts."—The Bankers' Magazine.

Third large edition, \$4.00

The above appears as a page advertisement in the February Atlantic Monthly. With the January, 1922, edition, the Atlantic has reached the highest point in its history, 144,000. Every reader of this magazine is essentially a book buyer, and particularly interested in such books as A MAGNIFICENT FARCE. This book was listed as a "best seller" in December throughout the United States. It is selling equally well in 1922. Have you ordered your new stock?

THE ATLANTIC MONTHLY PRESS, INC. 8 Arlington Street, Boston 17



A WORTHWHILE SUMMARY

Four Busy "B's"

BENÉT'S

"THE BEGINNING OF WISDOM"

4th large printing, \$1.90

BENCHLEY'S

"OF ALL THINGS!"

4th large printing, \$1.75

BEEBE'S

"EDGE OF THE JUNGLE"

2nd large printing, \$2.00

BATEMAN'S

"A BOOK OF DRAWINGS"

Published just before Christmas and now selling like a novel. \$3.50

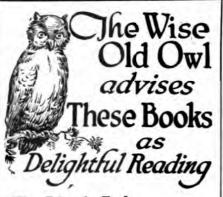
FEBRUARY — and

Charnwood's, "LINCOLN"

12th printing, \$3.00

HENRY HOLT AND COMPANY

IF YOU ARE AS WISE AS THIS OWL YOU WILL ORDER A GOODLY SUPPLY OF



The River's End
James Oliver Curwood

Oh, You Tex!

Web of Steel
Cyrus Townsend Brady

Mary Minds Her Business
George Weston

The Finding of Jasper Holt

Christopher and Columbus "Elizabeth"

From Sunup to Sundown

Brite and Fair

Henry A. Shute

Another story by the author of "The Real Diary of a Real Boy"

Now 75c Each

THESE TITLES SO YOU WON'T BE CAUGHT WITH INSUFFICIENT STOCK TO MEET THE INCREASED DEMAND WHICH THE NEW PRICE BRINGS.

Remember - 25% Increase of Stock for the Same Investment-Ouicker Turnover-Delighted Customers—New Trade. Can you afford to miss this Golden Opportunity? Send in your orders Early. We are prepared to give them immediate attention so that you can take instant advantage of this unusual combination - Price Reduction and Fascinating Fiction.

Larger Profits Will Result.

Write or Wire Your Orders Now to

GROSSET & DUNLAP, Publishers

1140 Broadway, New York

For Publication March third

AFTER THE WAR

London - Paris - Rome - Athens - Prague Vienna - Budapest - Bucharest - Berlin Sofia - Coblenz - New York - Washington

By Colonel Repington

Few recent books have created the sensation of Colonel Repington's FIRST WORLD WAR and his new book will, we believe, be more widely enjoyed. During the period covered by this continuation of his diary, Colonel Repington visited the capitals of the Western world and talked with leading statesmen and men of affairs in each country. His picture of the world today is complete and illuminating beyond the power of any other man to paint, and is lightened throughout with the inexhaustible fund of anecdetes and gossip that were so great a feature in the popularity of its predecessor. The volume ends with a first-hand account of the Washington Conference and a description of American scenes and celebrities, written with all the frankness and intimacy for which the author is famous,

Colonel Repington will start an extensive and widely advertised American lecture tour early in February. His new volume is sure to occasion a deluge of publicity in the press, and this, combined with the lecture engagements, should easily make it the most talked of book of the spring.

Boston HOUGHTON MIFFLIN CO. New York

LAIRD & LEE

BOOKS THAT SELL

Conklin's Manual	Successful Salesman	Lee's Priceless Recipes	Hoyles' Card Games Up-to-date
World's Best Proverbs	Show Card Book	Modern Penmanship	Back-yard Garden
Standard Letter Writer	World's Ready Reckoner	Modern Motor Car	Science of Sex and Life
1922 Diary and Time-Saver	Back to the Republic	Safe- Guarding American Ideals	Vanishing Land-Marks

Webster's NEW STANDARD Dictionaries

Endorsed by Schools and Colleges. *Up-to-date* and Reliable—Books that the dealer can honestly recommend. A Dictionary for every need, from the Vest Pocket Book to the finest De Luxe binding. Foreign Language Dictionaries include: Spanish, German, Swedish, Norwegian, French and Italian.

De Luxe Diaries and Address Books

Unique and artistic. 16 different leather bindings, affording opportunity for a most beautiful show case display. Blank dates and therefore never out of date.

Laird & Lee Inc. Publishers Chicago



Abingdon Announcements



WITH EARTH AND SKY

By BISHOP WILLIAM A. QUAYLE

These are communications from a dweller in the innermost heart of Nature and a friend of God. He has an amazing insight into the Creative mind and possesses in a marvelous degree the capacity for comprehension and the ability for interpretation.

In Press.

BEYOND SHANGHAI

By HAROLD SPEAKMAN

This exceedingly charming "look in" upon China is unique because it is "different." The author made a solemn compact with himself not to attempt to describe, sketch, or otherwise molest the imperial palaces at Peking, but to see as much as he could of the Chinese people themselves in their humblest and most intimate surroundings, to live alone with the Chinese and to eat their food. And this he did, and the fruitage of his unusual experiences is given in this interesting book, embellished by eight illustrations in color from paintings made on the spot by the author. In Press.

THE OPEN FIRE

By WILLIAM VALENTINE KELLEY

This group of charming and gripping essays constitutes one of the rich and scholarly contributions of William Valentine Kelley to some of the vital discussions of this generation. No more penetrative or appreciative mind has applied itself in our day to the consideration of the sources, influences and products of literature and religion in their reactions upon life, character and civilization. In Press. be alone."

A HANDFUL OF STARS

By FRANK W. BOREHAM

The author appropriates the title of this book from Caliban, who cries out, "O God, if you wish for our love, fling us a handful of stars." And these "stars" are gathered together to make a companion to his volume entitled "A Bunch of Everlastings," for "it is not good that a book should be alone."

AMERICAN CITIZENS AND THEIR GOVERNMENT

By KENNETH COLEGROVE

The needs and interests of the average American citizen and voter have been kept in mind in the preparation of this invaluable textbook in citizenship, which presents a broad survey of the vital factors in our National, State, City and Town government.

Price, net, \$1.75; by mail, \$1.85.

THE CHRISTIAN IN SOCIAL RELATIONSHIPS

By DORR FRANK DIEFENDORF

That author believes that Christian ideals and principles are to be applied to society in fuller measure; that the Christian religion as a constructive force must work towards the increase of human good, as never before.

In Press.

THE STORY OF THE AMERICAN HYMN

By EDWARD S. NINDE

This is the first attempt that has ever been made to throw into popular form the history of our American hymns and their authors. The narrative covers a period of three hundred years, from the landing of the Pilgrim Fathers down to our own time. The book is illustrated with the finest collection of portraits of American hymn-writers ever brought together. Price, net, \$3.50, postpaid.

AT THE BETTER BOOKSHOPS.

THE ABINGDON PRESS

(Founded 1789)

New York Cincinnati

Chicago Boston Detroit Pittsburgh San Francisco Portland, Ore

Kansas City

A History of European and American Sculpture

By Chandler Rathfon Post HARVARD UNIVERSITY

As necessary for an appreciation and understanding of sculpture as a manual of literary history is for real enjoyment of literature. Under the six sections—Early Christian Sculpture, The Middle Ages, The Renaissance, The Baroque and The Rococo, Neoclassicism, and Modern Sculpture—the great names, and many of the secondary figures, in this branch of the Fine Arts are placed in historical perspective. The chapters on Modern Sculpture are of special importance and interest since most of this material has never before been thus presented. Two handsomely printed and fully illustrated volumes produced under the skilled direction of Mr. Bruce Rogers. Boxed \$15.00 a set.

AUTUMN SUCCESSES

JOHN WENTWORTH, by Lawrence Shaw Mayo

Limited edition almost exhausted. A delightful sketch of colonial New England with chapters on the founding of Darthmouth College. \$5.00.

LEARNING AND LIVING, by Ephraim Emerton

What to do with a Boy, Choice of Studies in College, Travel as Education, are the attractive titles of some of these important essays. \$3.00.

SECRET TREATIES OF AUSTRIA-HUNGARY 1879—1914, by A. F. Pribram "Beyond comparison the most important contribution to contemporary history that has appeared for many years."—G. P. Gooch. 2 vols. \$3.00 each.

ANGEVIN BRITAIN AND SCANDINAVIA, by Henry G. Leach

A vividly written sketch of life and letters in mediaeval England with emphasis on the Scandinavian factors involved. \$3.50.

NEARLY READY

COLLECTED PAPERS ON ACOUSTICS, by Wallace C. Sabine

Of great value to architects, building contractors, and structural engineers; by the foremost authority on the subject.

PNEUMONIA, by Dr. F. T. Lord

A new volume in the Harvard Health Talks; originally delivered as a popular Sunday afternoon talk at the Harvard Medical School. \$1.00

FROM SHAKSPERE TO SHERIDAN, by A. Thaler

A narrative of the classic days of the English stage, with numerous illustrations from the famous Shaw Collection at Harvard.

UNIVERSITIES AND SCIENTIFIC LIFE IN THE UNITED STATES, by M. Caullery

American education as seen by a recent Exchange Professor from the Sorbonne.

HAVE YOU RECEIVED OUR NEW LIST OF TRADE DISCOUNTS?

HARVARD UNIVERSITY PRESS

21 Randall Hall, Cambridge, Mass.

15 West 44th St., New York City

On January 25th we shall publish

FYODOR DOSTOYEVSKY

By Aimée Dostoyevsky

The definitive biography of the great Russian for which his ever increasing public has been impatiently waiting.

William Lyon Phelps (who is getting behind the book) says:

"The daughter of the great Russian novelist, Dostoyevsky, has written a romantic and highly interesting biography of her father. . . . To those who have read Dostoyevsky's novels these new and intimate revelations will be of keen interest, and even if one has never read any of the novels, this biography is written in such a manner as to hold the attention of the reader from beginning to end."

And in a two column review in the London Times Literary Supplement can be found such quotations as the following:

"The story of Dostoyevsky's life as told by his daughter in this volume is one of enthralling interest. . . . The book belongs to literature and one lays it down with a sense of deep gratitude to the writer, whose love and sympathy, combined with her admirable gift, have given us so moving a revelation of the mind and character of a great artist."

Cloth. 8vo. 294 pages. \$4.00 net

ESSAYS IN FREEDOM AND REBELLION

By Henry W. Nevinson (Author of Original Sinners, etc.)

The best essays of the editor of the London Nation written during the past fifteen years. People who bought Original Sinners will want this.

"What distinguishes Mr. Nevinson from a score of dextrous weavers of words is that he writes always because he has something to say."—Baltimore Sun.

Cloth. 12mo. 212 pages. \$2.00 net

YALE UNIVERSITY PRESS

15 WEST 44th ST., NEW YORK & 143 ELM ST., NEW HAVEN

The

BOARD'S LATEST BOOKS

The 1922 Edition

Presbyterian Hand book

Greatly Improved and Enlarged
Edited by
HENRY BARRACLOUGH

Office Manager, Office of the General
Assembly
Containing facts respecting the History,
Statistics and Work of the Presbyterian
Church in the U. S. A., together with the
Weekly Prayer Meeting Topics.
Price, single copy, 10 cents.
In countries Score per Vec

In quantities, \$5.00 per 100.

Week Day Church School

By WALTER ALBION SQUIRES,

Director of Week Day Religious Instruc-tion, Presbyterian Board of Publication. This book has been written on the as-sumption that the week day church school movement is more than an experiment; therefore, the author evaluates the movetherefore, the author evaluates the move-ment in the entirety, as well as in its va-rious forms in different communities. It is not based upon theory, but upon actual experience, gathered in the various com-munities. Cloth, 168 pages, \$1.25, postpaid.

The Westminster Textbooks

of Religious Education For Church Schools Having Sunday, Week Day and Expressional Sessions

GOD REVEALING HIS TRUTH. 1. Through Patri-arch and Prophet. Inter-mediate Department, First Year, Part 1. By WALTER ALBION SQUIRES, B.D. Cloth, \$1.25, postpaid.

JESUS THE LIGHT OF THE WORLD. Junior Department, First Year, Part 1. By ETHEL W. TROUT. Paper, 50 cents.

GOD THE LOVING ' FATHER. Primary Department, First Year, Part 1. By M. FLORENCE BROWN. Paper, 50 cents.

Thoroughly Furnished
The Westminster Standard Teacher Training Course

This is a three-year course. The first and second years are divided into four parts each, each part dealing with a specific subject. Each of these years is bound in one volume. Cloth, \$1.00 each; paper, 75 cents each. The parts are sold at 20 cents each.

The third year of this course is specialization study for workers in various departments. This help is issued in book form, each covering a department. There are now available seven books, each costing 60 cents. The titles will be furnished upon application.

Teaching the Teacher

By JOHN G. MACHEN, B.D. JAMES OSCAR BOYD, Ph.D., D.D. PROFESSOR WALTER S. ATHEARN HAROLD McA. ROBINSON, D.D.

This is a first book in teacher training, and is especially recommended for Teacher Training Departments where it is felt that a survey course of the Bible is needed as a part of the training course. Paper, 240 pages, 60 cents. Cloth, 240 pages, 85 cents.

The Gospel of Luke

By CHARLES R. ERDMAN, D.D.,

Professor of Practical Theology, Princeton Theological Seminary. "The Gospel of Luke is the most beau-tiful book in the world; at least, so it has been called, and those who know it best are not likely to dispute such praise."— The Foreword of the Book.

Cloth, 292 pages, \$1.00.

Preparation for Teaching
By CHARLES A. OLIVER
Superintendent of Teacher Training
Pennsylvania State Sabbath School Asso-

Pennsylvania State Sabbath School Association
This is a popular book, yet so simple in style and so comprehensive in treatment that it has met and is meeting the needs of hundreds of thousands who desire to fit themselves for more effective service. It has been approved by the Educational Committee of the International Sunday-School Association, and recognized in all the States as a first teacher training course. Cloth, 75 cents: paper, 40 cents, postpaid. 75 cents; paper, 40 cents, postpaid.

The Coming of the Slav

By CHARLES E. EDWARDS, D.D.
This book is an appeal for the evangelization of the Slav as the strategic movement
towards the regeneration of the Continent of Europe.

An Excellent Book for Mission Study

An Exceuent Classes

Classes

Containing a select bibliography concernationalities. Eight illustrations. ing Slav nationalities. Eight illustrati Map of Czechoslovakia. Cloth, 75 cents. Paper, 50 cents.

Presbyterian Board of Publication and Sabbath School Work (THE WESTMINSTER PRESS)

NEW YORK ST. LOUIS

Headquarters: PHILADELPHIA, Witherspoon Building
CHICAGO CINCINNATI
SAN FRANCISCO ATLANTA (Colored) ATLANTA (Colored)

MASHVILLE PITTSBURGH

Four Profitable Sellers For Your Spring Trade

AMERICA AND THE BALANCE SHEET OF EUROPE

By John F. Bass,

H. G. Moulton,

for 25 years war and political correspondent to the American press,

Associate Professor of Political Economy, University of Chicago.

Every thinking man and woman will read this new work. A book which is bound to be one of your best propositions this Spring. It presents an unbiased report on a problem that touches every American pocketbook. The authors present conclusions that, almost inevitably, must be confirmed by the economic conference to be held in Genoa in

March and show why America's prosperity is inseparably linked with that of Europe. A book being widely read, discussed, reviewed and advertised. Its very timeliness and clear analysis of vital facts will make your customers want the book as soon as they see it. Just published, 361 pages, cloth, \$3.00.

AMERICA vs. EUROPE IN INDUSTRY

By Dwight T. Farnham,

Vice President, C. E. Knoeppel Company.

vivid comparison of American and European manufacturing methods developed during and since the war, showing how England, France, Italy and Germany are preparing to give us a stiff fight for the world's trade. Every manufacturer and business man is vitally interested in the

fact, brought out in this book, that Europe is now adopting our policy of mass production, which, with her cheap labor, will put her on an advantageous competitive basis. Numerous illustrations and diagrams will sell the book on sight. Just published, 492 pages, cloth, \$4.00.

AUDITING, THEORY AND PRACTICE

By R. H. Montgomery, C.P.A.,

of Lybrand, Ross Bros. and Montgomery

An entirely new edition, rewritten, revised and enlarged, of this standard work. Incorporates recent changes in auditing policy made necessary by developments during and since the war. Purchasers of the former edition, as well as other accountants, auditors and business men, will want this new edition. Two volumes, about 1200 pages, cloth, \$10.00. Volumes sold separately, (Volume I now ready, 730 pages, \$6.00) (Volume II ready July 1st, 500 pages \$4.00).

WILLS, ESTATES AND TRUSTS

By Thomas Conyngton, of the New York Bar Harold G. Knapp, B.S., LL.B., associated with the Trust Division of the Irving National Bank, and

Paul W. Pinkerton, C.P.A.,
with Coffield, Herdrich and Company of Indianapolis
This valuable work can be easily sold to anyone
who has anything to do with the handling of an
estate—the man with property to leave, the exceutor or trust company executive, and the lawyer
or accountant handling estate matters. It takes
into full consideration all points of law, taxation
and accounting. 1921, two volumes, 825 pages,
cloth, \$8.00.

Send in Your Order Now

The Ronald Press Company

20 Vecey Street

Publishers

NEW YORK

Publishers of ADMINISTRATION and of MANAGEMENT ENGINEERING

The Gratifying Truth

THAT the American reading public really avails itself of the joys and benefits of distinctive, worth-while literature is conclusively shown by the fact that the Fall 1921 publications listed below have had the editions shown.

Fifty Years A Journalist By MELVILLE E. STONE

Third Printing

Price \$5.00, net.

Silhouettes of My Contemporaries By LYMAN ABBOTT

Third Printing

Price \$3.00, net.

Mysterious Japan By JULIAN STREET

Second Printing

Price \$4.00, net.

Woodrow Wilson as I Know Hin

Third Printing

Price \$5.00, net.

These books are not only here to stay, but their sustained popularity forecasts a consistent demand.

Are You Supplied?

Doubleday, Page & Co.



Garden City, New York

ALFRED A. KNOPF



CYTHEREA PRIZE CONTEST

For the best dolls representing the character Cytherea in Joseph Hergesheimer's new novel, displayed in any bookstore in the United States or Canada before March 20, the following prizes will be paid:

First Prize:

FIFTY DOLLARS

Second Prize: TWENTY-FIVE DOLLARS

Third Prize:

FIFTEEN DOLLARS

[in gold]

CYTHEREA

is selling—as we predicted—far better than any previous Hergesheimer book. "Hergesheimer's best novel," is the general opinion of critics, public, and booksellers.

The Doll, Cytherea, is a notable and important character in this unusual story. Here is an opportunity for a uniquely attractive display, sales from an unusual kind of publicity. and—possibly—one or more of the prizes.

Let your women clerks and your customers dress dolls for the competition. Display as many dolls as you can get. But be sure they fit the description in the book—pages 11 and 190.

A committee of artists and our advertising department will judge the dolls. Send Kodak snapshots of the individual dolls and of the display in which they appear, to our advertising department, before March 20th. Write plainly on the back of photograph, name of the person dressing doll, name of bookstore in which displayed, and dates displayed.

CYTHEREA

by Joseph Hergesheimer

Now in its twentieth thousand. \$2.50 net. Wire for stock and posters.

To the Bookseller

BEAUTY AND NICK, and MY UNKNOWN CHUM should be read, and often re-read by every one over 17 years of age. Read them yourself to see how charmingly they dovetail into this Sex-and-Shekel-crazed age. Either (or both) makes

-if you want a Comrade, a Chum—or a Husband!



Every man who loves or ever will love a woman MUST read "Beauty and Nick." Every woman, single or married, SHOULD read "Beauty and Nick." Every husband and every wife who prefer a baby to a dog-a home to a domestic kennel-will SURELY read "Beauty and Nick."

BEST WORK REAUTY AND

History always repeats. It is repeating now for we are back in the Dark Ages—sex, money and murder crazed as in the 11th century when fashionable Demi-mondanes dominated Church and State and all but wiped out Christianity and Christian Civilization. Today real homes are novelties, children shunned or only unwanted accidents of birth. Divorce is rampant—"the devil's way" as in "Beauty and Nick." If foolish enough to marry it is I to 7 to I to 3 according to where you marry, that your home Edition after edition so will be only a chute to the Divorce Court Chambers. Read and quickly sold that for re-read "Beauty and Nick" and "My Unknown Chum." Save nearly four weeks we them for those you love until they mature and begin life's battles were unable to supply with our fast decaying civilization. Read them yourself and return if not ideal comrades for you and yours.

FAUT'

PRICE \$2.00

The Devin-Adair Co., publish only a few titles but of such merit as to be continuous good sellers. This policy is backed up by the largest wholesale house in America. They stock heavily our every title knowing that it is of distinctive worth—knowing too, that "the Devin-Adair advertising will sell the books.

THE DEVIN-ADAIR COMPANY

and his Assistants

an ideal life chum for young and old, single or married. Send both books to those you love—surely to your daughter, your son at university or college.

TAKE

MY UNKNOWN CHUM

Clean literature and clean womanhood are the keystones of civilization, and "MY UNKNOWN CHUM is the cleanest and best all-around Book in the English language." It is the Chum of thousands; once read it will be your Chum all through life—at home and abroad.

When your Daughter, your Son, are old enough to think, travel and fall in Iove, insistently commend MY UNKNOWN CHUM to them. They will be grateful for your thoughtfulness.

You will agree with the NEW YORK SUN that "They don't write such English nowadays. The book is charming."

With SIR PHILIP GIBBS that "MY UNKNOWN CHUM is delightful."

U. S. SENATOR DAVID I. WALSH—the only book he has ever endorsed and commended—"It is all that is claimed for it—even more. It is not only a companion but a friend."

THE BAKER & TAYLOR CO., largest wholesale booksellers: "'My Unknown Chum' is a wonderful book-appeals to the cultivated classes. Has a remarkable sale. We sell more copies than we do of many 'best selling' novels."

"Life is too short for reading inferior books." -BRYCE

MY UNKNOWN CHUM

("Aguecheek")

Foreword by Henry Garrity.

Price \$1.90

They have bought over 19,000 copies of "My Unknown Chum"; their advance order for "Beauty and Nick" was four times greater than for any title by Gibbs and since publication in June have bought nearly 6000 copies. You may safely stock all Devin-Adair books and may guarantee satisfaction to your customers.

437 FIFTH AVENUE, NEW YORK

BOOK LINEAGE

MONTH BY MONTH IN ALL CHICAGO NEWSPAPERS FOR THE YEAR 1921

	The Daily News 6 days	The Tribunc 7 days	Herald and Examines 7 days	The Post? 6 days	he American 6 days	The Journal 6 days
January	3146	3059	205	2649	22	40
February	3 853	3839	697	2211	_	_
March	4987	4160	3340	33 86	_	_
April	7227	845 3	620	5867	_	412
May	5549	4362	133 8	4392	51	102
June	5855	4312	867	2376	_	_
July	3346	2347	837	3294	-	29
August	4687	5850	978	2109	228	145
September	9211	6750	3935	4389	165	287
October	13625	8585	2488	5477	152	172
November	27116	13569	2062	13191	_	864
December	25774	17297	1438	18221	114	1533
-	114,376	82,583	18,805	66,462	732	3584

THE DAILY NEWS EXCESS OVER 31,793
THE NEXT HIGHEST SCORE 31,793

THE BOOK PAGE

OF

THE CHICAGO DAILY NEWS

FIRST IN CHICAGO



Tools not rules—

TWENTY-THREE years ago Elbert Hubbard wrote "A Message to Garcia." It was the story of a man who—without asking what or why; without alibis or excuses—went ahead and did the impossible. The book was translated into every modern language; millions of copies have been sold.

Now, out of the hardest selling year in this generation there comes another "message." It is a book not written by a famous author; it is written by the fifty-one salesmen who made the best sales—under the hardest conditions—in 1921. In their own words they tell just how they put thinking into selling and made the orders come through.

No salesman can read this book without having the results show in his own personal production. Salesmanagers will recognize that something has

happened to the men who have digested its message. It is called

Bare-Handed Selling

A BOOK OF TRUE SALES EXPERIENCES, WITH A PERSONAL MESSAGE TO SALESMEN FROM CHARLES M. SCHWAB

Fifty-one accomplishments of the seemingly impossible are described by the very men who did the job, in this new book for thinking salesmen. It is not a book on salesmanship—it is a book on selling; it is not an exposition of theory—it is a thrilling recital of actual experience—told by the men who faced the problem, and won. It is a book of

Tools, not rules

A living story, in one compact little volume, of the romance of selling by men who love their work. Booksellers, themselves, will find much in this book directly applicable to their selling problems. The demand for Bare-Handed Selling is already large; and it will increase as national advertising gets under way. Order your copies now.

256 pages—board covers—pocket size PRICE, ONE DOLLAR Write for discounts to the trade

Reynolds Publishing Company Inc.

416 West Thirteenth Street

NEW YORK

HARCOURT, BRACE AND COMPANY, 1 W. 47th St., New York

America has been waiting for

WHAT NEXT IN EUROPE?

Frank A. Vanderlip

Author of "What Happened to Europe," former President of the National City Bank.

The crucial situation of the Europe of today presented by a banker of international reputation, a man who has the world-wide economic and financial situation at his finger tips.

Mr. Vanderlip gives the American public the knowledge it has been waiting for; he translates Wall Street's knowledge of international affairs, the complex story of economic chaos, into terms of human life and suffering. It is as dramatic as a novel. On sale everywhere, \$1.75.

A book of world wide importance

A REVISION OF THE TREATY

A Sequel to "The Economic Consequences of Peace"

John Maynard Keynes

The international events of the last two years with definite suggestions for the settlement of the economic chaos of to-day. Mr. Keynes' first book was translated into nine languages and influenced world opinion and policies. On sale everywhere, \$2.00.

A novel for all women and some men

THE ROAD

Elias Tobenkin

The story of a woman who dared to throw herself into life and bear its responsibilities and sufferings and of a man who tried to escape them.

It is a picture of a life developed through a plunge into the center of the seething industrial and financial questions of the last decade, of a lost, unhappy girl who becomes a splendid, successful woman. \$2.00.



The Bublishers' Weekly

THE AMERICAN BOOK TRADE JOURNAL FOUNDED BY F. LEYPOLDT

January 28, 1922

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

The Year's Significance

HE year of 1921 has been a year of book-trade emphasis on distribution and one of proper caution in the expansion of the number of titles. England, as usual, leads the United States in totals and this year has nearly 10,000 bound volumes compared to a little over 6,400 new books and new editions in this country.

It is always regretted in any summary of bookselling conditions that there are no facts by which to record the total number of books made rather than the total number of titles issued. In many other industries, there are complete records of output, so that the general progress and development can be clearly In bookselling, however, there is no agency for gathering such figures and no present means of getting them together. If yearly figures could be had from the principal edition book binders of the country, which are largely located in the big cities, there could probably be a clearer understanding of the total output than thru any other means. With but slightly fewer titles than a year ago, the total sales have undoubtedly increased, judging by the reports from publishers, and if complete statistics could be had from the retailers, an even better showing would probably be made, as for the first months of the year retailers were busy cutting down their stock by turning every possible item into sales. Jobbers and mail order houses had the same need of curtailing stock investment.

The Year Round Bookselling Campaign has been the most significant development of the year, as it has crystalized the book-trade sentiment of placing more emphasis on the perfecting of the distributing machinery and on the need of reaching the public with propaganda of book ownership. Those who study such statistics as from time to time appear about distribution in various

other fields are repeatedly struck with the potential possibilities of the book market if full headway could be reached. Figures printed elsewhere in this number point to the fact that the phonograph manufacturers expect to sell as many records in 1922 as all the book publishers combined, including the schoolbook manufacturers, will sell books, or will sell as many records as all the books circulated in our public libraries. But in spite of the shock of such figures, gain has been made, and, in a year when many businesses have been suffering curtailment, books have noticeably gone ahead.

Another significant aspect of the year has been the increased co-operation between various groups interested in the distribution of books. The work of the American Library Association has broadened in its scope to include a much more varied stimulation of reading and library extension. The National Education Association has been discussing the wider place of general reading in the curriculum and the importance of libraries in every school building, however small. The government has continued its appropriation for books in the Navy, and the Army appropriation, tho curtailed, is still going on.

It has been a record year of new bookstores, and all jobbers report many new accounts. The material published by the National Association of Book Publishers on bookstore promotion and management has been very widely called for and is bringing in a steady increase of inquiries. These are significant indications of the healthiness of the booktrade.

The year's analysis of the cost of book-making as printed in the Publishers' Weekly of January 17th has shown that the manufacturing costs have not receded enough to give promise of lower prices for the year except in the competitive lines where reductions in paper and in binding have made changes possible.

In the years after the Civil War, when similar and even greater increases in books were necessary, the reductions that finally came were the result of the perfecting of new methods of manufacture, from new paper machinery and perfected printing presses rather than in decreases in the elements that had previously gone into manufacturing costs. It seems likely that a similar situation will obtain in the coming years. If the book

paper from its start thru the presses to the completed book can be more expeditiously handled, the cost of book-making will be lessened; if binding methods, plate-making methods or any other elements can be improved, the result will show in lessened costs. The best chance of decreases in costs will come, however, by finding large increase in the total market, so that the initial cost of plates, which has gone up more rapidly than any other element in book-making, may be divided over a larger number of editions or volumes.

Booksellers have reported that the year has been characterized by an increased attention to non-fiction books and a widening of the range of fiction reading, so that there is less concentration than usual on few titles. Such a broadening of reading interest is a most healthy sign in the trade, as it means to the publisher that he does not have to rely on a few spectacular titles to balance other doubtful investments, and the retailer can work with larger units of sale with a consequent better total for the year.

In the classification of books whose record of production is shown on the published tables. there have been significant increases in the group of travel books and science, slight increases in fiction, and decreases in fields of sociology and religion. No prophet is bold enough to foretell just the tendencies of another new year, but while it is very difficult to estimate the direction of the public's reading emphasis, it is safe to say that the book-trade emphasis will be on more intelligent and more widespread distribution and display as it has been in the past twelve months, and this will be backed by the increasing strength of such organizations as the National Association of Book Publishers, American Booksellers' Association, Women's National Book Association, with the fine co-operation of the related groups who see in the book the stimulus to the country's finer and broader growth.

America's Making in Books

HE striking February poster of the Year-Round Bookselling Campaign which is reproduced on another page very happily emphasizes the important place that books have in binding together succeeding generations so that the story of our past may supply its counsel and inspiration to the present generation.

That February should become a month of special emphasis on American history and biography has an inescapable appropriateness. Lincoln, Washington, Boone, Longfellow and Lowell, all gave varied distinction to the month. The schools are full of special celebrations and tens of thousands of children are building up their mental picture of what the nation stands for. Long evening hours supply the opportunity for adults to refresh their knowledge of the country's chronicles. Every home should be making additions to its shelves and this brilliantly successful poster will help the bookseller carry a timely message of increasing knowledge and patriotism.

Bookshop Salaries

7 HENEVER these columns happen to carry, as they very frequently do, an article on encouraging better bookselling and training for bookselling, the Editor invariably receives a bitter anonymous letter always in the same hand writing which usually begins, "Why all this emphasis on training a human being to be a book clerk, with small salary, long hours, thankless exactions from customers, no future?" Sometimes the letter encloses a book salesman's home budget, presumably based on personal experience. We always like to print letters on book-trade matters, but are hesitant to print anonymous letters, as there is then no one directly responsible for facts given.

It must be clearly recognized that there can be no substantial betterment of bookselling until salaries of those who are on the floor and do the selling are adequate to attract men and women of education and ability. No large store can hold its own unless it is able to keep people of this character. Retail salesmen have never organized, and there is no standard of wage. Probably it is just as well so. It would be a good effort for some qualified organization like the Women's National Book Association to make a careful study of bookselling salaries must of necessity bear direct relation could be printed, giving some idea of what can be expected from those entering into the work, or from those, who, having entered into it, wonder what the future may be. Retail salaries must of necessity bear direct relations to the amount of sales made, but it should be in the minds of all progressive employers that, as sales increase, recognition should invariably be given.

Best Sellers of the Fifties

By Don C. Seitz of the New York World

THE era of "car-loads" in book-making has kept pace with the growth of periodical and newspaper circulation and has so dimmed the past as to give an impression that book selling on a large scale is modern. This is not correct. Some figures gathered in 1853 by Henry C. Carey, the first Philadelphia publisher of the day, and printed in a plea then made by him for the long delayed international copyright, are enlightening. It may be recalled that at the period noted, book selling was much more of an occupation than now. Most small towns had good book stores, where now the local drug store purveys popular novels, and solid wares have no marketplace. The excellent character of the volumes listed by Mr. Carey adds to the interest in their very large sale. To quote:

"Everybody must learn to read and write, and everybody must therefore have books; and to this universality of demand it is due that the sale of those required for early education is so immense. Of the works of Peter Parley it counts by millions; but if we take these three historical books (price 75 cents each) alone, we find that it amounts to between half a million and a million of volumes. Of Goodrich's United States it has been a quarter of a million. Of Morse's Geography and Atlas (50 cents) the sale is said to be no less than 70,000 per annum. Of Abbot's histories, the sale is said to have already been more than 400,000, while of Emerson's Arithmetic and Reader it counts almost by millions. Of Mitchell's several geographies it is 400,000 a vear.

"In other branches of education the same state of things is seen to exist. Of the Boston Academy's Collection of Sacred Music, the sale has exceeded 600,000, and the aggregate sale of five books by the same author has probably exceeded a million, and the price of these is a dollar per volume.

"All these make, of course, demand for books, and hence it is that the sale of Anthon's series of classics (averaging \$1) amounts, as I am told, to certainly not less than 50,000 volumes per annum, while of the Classical Dictionary of the same author (\$4) not less than 30,000 have been sold. Of Liddell and Scott's Greek Lexicon (\$5) edited by Prof. Drisler, the sale has been not less than 25,000, and probably much larger. Of Webster's 4to. Dictonary (\$6) it has been, I am assured, 60,000, and perhaps even 80,000; and of the royal 8vo. one (\$3.50), 250,000. Of Bolmar's French school books not less than 150,000 volumes have been sold. The number of books used in the higher schools - text-books in philosophy, chemistry, and other branches of science, is exceedingly great, and it would be easy to produce numbers of which the sale is from five to ten thousand per annum; but to do so would occupy too much space, and I must content myself with the few facts already given in regard to this department of literature.

"Of all American authors, those of school-books excepted, thee is no one of whose books so many have been circulated as those of Mr. Irving. Prior to the publication of the edition recently issued by Mr. Putnam, the sale had amounted to some hundreds of thousands; and yet of that edition selling at \$1.25 per volume, it has already amounted to 144,000 vols. Of Uncle Tom, the sale has amounted to 295,000 copies, partly in one, and partly in two volumes, and the total number of volumes amounts probably to about 450,000.

Price

per vol. Volumes. Of the two works of Miss Warner, Queechy, and the Wide, Wide World, the price and sale have been Fern Leaves, by Fanny Fern, sold 104,000 in six months

Reveries of a Bachelor, and other
books, by Ik Marvel

Alderbrook, by Fanny Forrester, 45,000 70,000 33,000 20,000 93,000 Travels
Salad for the Solitary, by a new author, sold in five months
Headley's Napoleon and his Marshals, Washington and his Generals, and other works
Stephens's Travels in Egypt and Greece Travels .50 31,000 5,000 200,000 Greece Stephens's Travels in Yucatan and 80,000 Central America

Kendall's Expedition to Santa Fe.

Lynch's Expedition to the Dead 60,000 40,000 3.00 15,000 Sea, 12mo 1.25
Western Scenes 2.50
Young's Science of Government 1.00
Seward's Life of John Quincy 8,000 14,000 12,000 Adams
Frost's Pictorial History of the World, 3 vols.
Spark's American Biography, 25 Adams 30,000 60.000 vols. 100,000 280,000 of America, 3 vols.

Barnes' notes on the Gospels, Epistles, &c., 11 vols.

Aiken's Christian Minstrel, in two years 21,000 300,000 40,000 Alexander on the Psalms. 3 vols... 1.17 10,000 10,000 34,000 Downing's Fruits and Fruit Trees 1.50
Downing's Rural Essays 3.50
Downing's Landscape Gardening. 3.50 15,000 3,000 9,000 6,250 3,500 7,500 96,000 6,000 60,000 5.00 vols. 2.50 50,000

 Pancoast's Surgery, 4to
 10.00
 4,000

 Rayer, Ricord, and Moreau's Surgical Works (translation)
 55.50

 Webster's Works, 6 vols.
 2.00
 46,800

 Kent's Commentaries, 4 vols.
 3.38
 84,000

"Next to Chancellor Kent's work comes Greenfeaf on Evidence, 3 vols., \$16.50; the sale of which has been exceedingly great, but what has been its extent, I cannot say.

"Of Blatchford's General Statutes of New York, a local work, price \$4.50, the sale has been 3,000; equal to almost 30,000 of a similar work for the United Kingdom.

"How great is the sale of Judge Story's books can be judged only from the fact that the copyright now yields, and for years past has yielded, more than \$8,000 per annum. Of the sale of Mr. Prescott's works little is certainly known, but it cannot, I understand, have been less than 160,000 volumes. That of Mr. Bancroft's History has already risen, cer-

tainly, to 30,000 copies, and I am told it is considerably more; and yet even that is a sale, for such a work, entirely unprecedented.

"Of the works of Hawthorne, Longfellow, Bryant, Willis, Curtis, Sedgwick, and numerous others, the sale is exceedingly great; but, as not even an approximation to the true amount can be offered, I must leave it to you to judge of it by comparison with those of less popular authors above enumerated. In several of these cases, beautifully illustrated editions have been published, of which large numbers have been sold. Of Mr. Longfellow's volume there have been no less than ten editions. These various facts will probably suffice to satisfy you that this country presents a market for books of almost every description unparalleled in the world."

For a population that had but recently passed the Mississippi, this showing now appears re-

markable.

The Year Gone By

A LL things considered the book business in 1921 appears to have fared better than almost any other line of merchandising, according to the statisticians and the students of the business barometer as analysed in the monthly surveys. It maintained its old time reputation of being the last to feel the pinch of hard times and the first to recover when the tide has a favorable turn.

A glance at the records of the year shows but few business failures in the book-trade and those wholly of minor importance. Two of the specialty publishing houses were compelled to ask for extensions of credit but both were quietly financed with satisfactory results

and without needless publicity.

One of the two outstanding features of the development of trade during the year was the splendid fundamental work of the National Association of Book Publishers. Its campaign for Year-Round Bookselling brought very encouraging results. Its work was planned with such thoroness and wisdom that everyone down to the most skeptical approved its methods and was benefited by the outcome. The other striking feature due largely to the Association's campaign was the unusually large number of ventures in bookselling. More shops were opened during the year than were reported in any two years in the history of the American book trade and reports show that most of them are well satisfied with the first results and encouraged with the prospects. These shops generally followed the present commendable trend of selecting distinctive names.

Among the new shops recorded during the year were Aries Book Shop, Buffalo; Artemesia Bookshop, San Diego; Land of Story Books, New York; Story Book Shop, New York: Frank Coombs, Bay Shore, N. Y.; Dixie Terminal Bookshop, Cincinnati: Neighborhood Bookshop, New York; Miss Kitty's Bookshop, New York; Alexander Hamilton Bookshop,

Paterson, N. J.; F. M. Behymer, St. Louis; M. E. Blatt Department Store, Atlantic City; Blue Book Room, Seattle; Book and Art Shop, South Haven, Mich., Brick Row Book Shop, Princeton; Lloyd E. Buchman, Allentown, Pa.; Campion Bookshop, Toledo; Louis H. Coulomb, Philadelphia; Douglas Bookshop, Detroit; Elizabeth Book Company, Elizabeth, N. J.; H. V. Jackson, San Jose, Calif.; Locust Street Bookshop, Philadelphia; London Bookshop, New York; Hector McQuarrie, Piew York; Paul Morphy Bookshop, New Orleans; City Book Shop, Atlantic City; Ritz-Carlton Bookshop, Atlantic City; Silberman-Sayers Book and Art Shop, Chicago; Studio Bookshop, Chicago; Studio Book Shop, Miami, Fla.; and Miss White's Book Shop, Mt. Vernon, N. Y.

In the more exciting field of selling—that of selling by caravan—the house of Appleton tried it out with an automobile during the summer on Long Island with its many vacation colonies, and met with very considerable success under the management of E. J. Clode, Jr. The caravan of the Boys & Girls Bookshop of Boston again made a summer tour of New England.

Another noteworthy development in the bookfield during the year was the increased publicity given by a number of daily papers in the large cities to book reviews and literary news and gossip, to keep in closer touch with the greater interest of the public in books and reading.

The death list of 1921 included among authors of note Frederick Upham Adams, Austin Dobson, H. M. Hyndman, Dr. Morris Jastrow, Ir., Mrs. Molesworth, Edgar Saltus, Harriet Prescott Spofford, Florence Barclav, John Burroughs, E. W. Hornung, J. G. Huncker and F. C. Phillips.

Among publishers who passed from the scene were George Mifflin, M. D. Berlitz, and

American Book Production, 1921

THE American book production statistics for 1921 based on the number of books recorded by the PUBLISHERS' WEEKLY during that year show a decrease of but 93 in comparison with the figures for 1920, in fact the smallest loss since 1917 (1920, 172; 1919, 643; 1918, 823; 1917, 385). There were in fact 137 more new books published in 1921 than in 1920, but new editions decreased by 78 and 352 fewer pamphlets were recorded.

Books by American authors again lost as well as books by foreign authors manufactured in

America, but importations have increased by 356. Thirteen classes show gains of which the most marked are: Science, 161; Geography and Travel, 106; Juveniles, 77, and Fine Arts, 65. With the exception of Fiction which in 1919 was among the gaining classes (250), the increases are, for the most part, along the same lines as last year.

In addition to Fiction which shows a drop of 182, the other heaviest losses are Sociology and History, each showing a decrease of 137,

and Agriculture, 121.

For 1921								For 1920*						
	P	New ublica	1-	Ву		I	New oublic		B) Orig	in			
I	tions					English and Other			tions		37.5	English and Other		
International - Classification	ks	Editions	89	. Authors		reign hors		ks	Editions	•	Authors		eign hors	
	New Books		Pamphlets	American	American Manuf.	Imported	otal	w Books		Pamphlets	4merican	American Manuf.	Imported	 -
		New			7	12	269	New	New		`⊥	Ψ		Total
Philosophy Religion	199 460	24 41	46 94	195 485	20 IO	54 100	595	209 467	33 37	32 161	211 535	20 21	43 109	274 665
Sociology	355	34	233	502	21	99	622	353	43	36 3	679	25	55	759
Law	111	22	58	176 188	4 I	II ~~	191 216	70 101	39 10	57	157 203		7 20	166 234
Education Philology	111	14	91 43	136	33	27 72	241	101	54	123 49	121		5I	244
Science	227	33 61	385	577	33 5	<i>01</i>	673	182	49	28I	448	ં ' ફે	56	512
Technical Books	331	83	148	452	I	109	562	259	93	183	471		59	535
Medicine, Hygiene	169	86	44	238	2	59	299	132	75	83	258		30	290
Agriculture	64	19	86	147	0	22	169	49	18	223	279		II	290
Domestic Economy	38	4	21	56	3	4	63	22	6	21	46	0	3	49
Business	181	25	61	243	0	24	267	144	24	78	238	I	7	246
Fine Arts	153	8	34	138	3	54 18	195	94	6	30	88 64	3 2	<i>3</i> 9	130 72
Music	53	6	16	56 69	I O	18	75 87	44 50	5 10	23 52	98	2	12	112
Games, Amusement General Literature	59 296	4 34	24 79	279	30	100	409	248	53	50	263	30	58	351
Poetry and Drama	263	3 4 49	100	39 I	48	73	512	409	44	105	437	63	58	558
Fiction	683	277	12	765	160	38	972	778	345	31	861	232	δI	1154
Invenile Books	482	65	20	476	39	61	576	410	67	22	422	31	46	499
History	376	48	148	422	19	131	572	503	36	172	542	36	133	711
Geography, Travel	216	45	67	233	12	. 83	328	144	22	56	168	17	37	222
Biog'y, Genealogy	297	19	46	241	28	93	362	271	14	29	213	32	69	314
Gen. Works, Misc.	49	7	18	61	2	II	74	21	3	11	29	0	6	35
Total	5438	1008	1883	6526	45I	1352	8329	5101	1086	2235	6 8 31	615	976	8422

^{*}These figures include pamphlets of which 2653 were recorded in 1919.

Classified Analysis of Books Published During 1921 in Great Britain

THE Publishers' Circular and Booksellers' Record records a total of 11,026 books as having been published in the United Kingdom during 1921. This is an increase of 22 over the total for 1920.

An examination of the table showing the number of books published each month shows that the spring and autumn publishing seasons were not so marked as formerly except for a drop during the holiday season, and a slight rise in the autumn, the figures show a fairly constant level maintained thruout the year. This is interesting in view of the efforts that have been made to keep book-buying active in every month of the year, by means of such ideas as the "Buy a book a week" campaign.

Classes of Literature.	N	ew Book	S	New	TOTALS	TOTALS
Gasses of Literature.	New Books	Trans- lations	Pam- phlets	Editions	1921	1920
Philosophy	205	18	10	41	274	27 6
Religion	563	36	69	107	<i>77</i> 5	679
Sociology	536	15	220	52	823	87o
Law	131	3	59	81	274	3 63
Education	173	I	59 66	21	261	253
Military and Naval	229	2	55	21	307	269
Philology	127	I	6	14	148	205
Science	447	12	63	<i>7</i> 8	600	597
Technology	450	7	171	115	743	720
Medicine, Public Health, etc	269	7	56	104	436	446
Agriculture, Gardening	127	1	58	25	211	218
Domestic Arts	47		2	10	59	73
Business	125		30	27	182	138
Fine Arts	210	2	17	29	267	184
Music (Works about)	53	7	5	8	73	65
Games, Sports, etc.	112	Ī	10	25	148	161
Literature	202	16	19	76	403	366
Poetry and Drama	385	25	81	126	617	563
Fiction	967	51	4	904	1,926	2,104
Juvenile	483	7	50	217	757	<i>77</i> 0
History	388	16	36	38	478	525
Description and Travel	302	11	64	71	538	436
Geography	106		7	23	136	168
Biography	303	26	15	53	397	374
General Works	190			3	193	181
Totals	7,319	265	1,173			
		8.757		2,269	11,026	11,004
Totals for 1920		8,738		2,266	II,004	

TABLE SHOWING BOOKS PUBLISHED EACH MONTH DURING 1921

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sep.	Oct.	Nov.	Dec.	Cotals 1921	Totals 1920
New Translations Pamphlets	517 16 111	593 22 65	19	641 27 104	16	593 27 136	491 18 105	430 6 91	709 20 91		815 32 95	37	265	214
Total New Books New Editions	644 164		700		700								1 -	
Totals	808	877	940	989	923	937	759	669	l, 014	1,082	1,114	914	11,026	11,004
Total for 1920	699	869	1,039	554	833	1,134	949	743	943	1,140	1,236	857	11,004	

January 28, 1922

The following classes increased during the year: Religion (+96), Description and Travel (+102), Fine Arts (+83), Poetry and Drama (+54), Business (+44), Military and Navat (+38), Literature (+37) and Biography (+23). Decreases are to be noted in Fiction (—178), Law (—89), Philology (—57), Sociology and History (—47 each) and Geography (—32).

The following totals for the last ten years are also of considerable interest:

Year.	Nev	Books	s. N	ew edit	ions.	Total
						12,067
1913		9,541		2,838		12,379
1914	• • •	8,863		2,674		11,537
1915		8,499	• • •	2,166	• • •	10,665
1916		7,537		1,612		9,149
1917	• • •	6,606		1,525		8,131
1918		6,750		966		7,716
1919		7,327		1,295		8,622
1920		8.738		2,266		11,004
						11,026

It is interesting to compare the order in which the classified totals appear this year and in the last pre-war year, because these totals furnish a rough indication of the attention bestowed upon them by the reading public.

	1914		1921
(1)	Fiction	(1)	Fiction
(2)	Religion	(2)	Sociology
(3)	Science	(3)	Religion
(4)	Sociology	(4)	Juvenile
(5)	Technology	(5)	Technology
(6)	Poetry	(6)	Poetry
(7)	Juvenile	(7)	Science
(8)	Description	(8)	Description
(9)	Literature	(9)	History
(10)	{ History { Medicine		Medicine
(10)	(Medicine	(11)	Literature
(11)	Biography	(12)	Biography

(12) Military and Naval

International Statistics of Book and Periodical Production

Condensed from Data Compiled by Le Droit D'Auteur

HE annual statistical study of book production published in the December 15 issue of Le Droit d'Auteur is much more extended this year than usual, covering 20 countries and including new information from Latin-America, Belgium, Russia, Sweden and Czecho-Slovakia. In its much abbreviated introductory comment, the article points out that the characteristics of 1919's book production, a period of transition wherein because of the troublous times an enormous number of unpublished works was produced, were apparent in 1920: that a relatively large number of the works produced the year ebfore were aplished, since with the exception of Denmark, Spain, the United States and Switzerland every country showed an increase in 1920 over 1919; but that this prosperity was deceptive, for editions were smaller on account of exorbitant cost of production, that there were in general fewer scientific and serious works published, that the sale of expensive books had decreased and that the periodical press was still unstable.

The figures given by Le Droit d'Auteur are for the most part for 1920. Statistical tables for the year 1921 for the United States and Great Britain are printed elsewhere in this issue. Owing to the extent of the article, comment has been greatly abbreviated and the figures left to speak for themselves.

BELGIUM

The last statistics for this country were for 1912. The following table is from *Niewsblad voor den Boekhandel* for January 25, 1921, published at Amsterdam:

1913	1920
Works published in French293	156
Works published in Flemish213	131
Works published in Walloon 52	9
Total558	296
1913	1920
Reviews published in French 29	25
Reviews published in Flemish 7	11
Reviews published in Walloon 11	9
Total 47	45

The Belgian Author's Association received a subsidy of 1000 fr. which the following year was increased to 3000 fr. For the distribution of prizes it received 30,000 fr. and in 1920 it was allowed 13.500 fr. for the purchase of books for reading rooms.

CZECHO-SLOVAKIA

Up to this time Czecho-Slovakian bibliographical information has been entirely lacking, but since 1920 the Zemedelske Knihkupectvi has published a monthly review, Nask Kniha (Our Book) which gives information on book production. The following figures from it are for 1920:

BOOK PRODUCTION

THEOLOGY	
Philosophy, Sociology	
Law, Political Economy	, Politics 256
History, Geography, Et	hnology 219
	91
Belles-lettres: poetry I	
prose 8	
drama 31	
Linguistics	
History of literature	231
rine Arts, Music	64
redagogy	· · · · · · · · · · · · · · · · · · ·
Juveniles, Picture book	(8

Business Domestic Natural S	Economicience,	y, Ma	A ith	gr en	ie: na:	ult tic	u: s	re	Fo	r	ea	tr	y			• •	:		135 94
Medicine Hygiene, Miscellane	Sports	٠.	• •	• • •	• •	• •	• •	• •	 •		:	• •		:	• •		:	:	72 104
Total			.	٠.					 						٠.			. :	3572

To these 577 musical works are to be added.

DENMARK

BOOK PRODUCTION

The following statistics supplied by Ove Tryde, bookseller and publisher of Copenhagen, are compiled by the Royal Danish Library and based on the legal registry; these figures are for the periods between April 1 and March 31:

1918-19	1919-20	1920-21
Theology 361	354	313
Law 46	45	28
Medicine 121	108	92
Philosophy 84	98	87
Pedagogy 163	167	246
Politics 62	71	56
Fine Arts 116	107	101
Natural Science 275	273	282
Technology 247	237	186
Architecture, Military En-	-	
gineering 47		46
History and Foreign Geogra-		-
phy 277	177	. 128
History and Domestic Geogra-		
phy 934	99 I	838
Memoirs	187	152
Linguistics, Philology 144	150	124
History of Literature 73	68	57
Belles-lettres	1438	1008
Sports 26	15	13
·		
Total4305	4486	3757

The figures for the past decade are:

1911-12 36	33 1916-17	 3948
1912-13 35	32 1917-18	 3687
1913-14 36	35 1918-19	 4305
1914-15 37.	35 1919-20	 4486
1915-16 39	31 1920-21	 3757

The year 1920 falls to the level of 1914-15 and shows a loss of 729 works over 1919.

Translations which had gained for several years (1916, 172; 1917, 199; 1918, 358; 1919, 450; 1920, 151), lost ground. The greatest number were from English (1918, 358, 1919, 450; 1920, 151). Those from German followed (47, 53, 36), then from French (45, 44, 31) and from Swedish (35, 31, 13).

FRANCE

BOOK PRODUCTION

The following statistics of the French book production from the Bibliographie de la France covering the last decade are based on legal deposits:

-			
Year	Publications	Music	Engravings
1912	11,652	4,848	504
1912	11,560	5,499	447
1913	31,460	6,556	447 384
1914	8,968	4,813	370
1915	4,274	1,371	553
1916	5,062	1,601	388
1917	5,054	1,532	267
1918	4,484	1,235	146
1919	5,361	1,661	142
1020	6.315	2.412	202

The increase over 1919 is thus 954 for books, 751 for music and 60 for engravings.

The detailed statistical table from the Bibliographie de la France for 1920 shows an increase of 771 titles over 1919. Totals for the past decade from the same source are seen in the table below. [Serials or books published in parts, almanacs, and separate volumes of the same work are not counted separately.]

Year	Publications	Year	Publications
1911	10,396	1916	4,786
1912	9,645	1917	4,802
	10,758	1918	4,284
	8,511	1949	5#7I
1915	3,897	1920	5,942

In classes the production was as follows:

1919	1920
Sociology and economics	1,271
Education 535	709
Religion 410	422
Historical sciences 988	1,155
Geography and travel 56	93
Science 154	199
Medicine 321	392
Fine Arts 94	142
Literature	1,401
Books in foreign languages 220	158
Total	5,942

War books included under General History numbered 256 (1918, 207; 1919, 137). There were increases in all classes. Among the books printed in foreign languages which lost by 68, the most numerous were those in Spanish which increased from 28 to 36. Books in English lost about two-thirds (90 in 1919; 31, 1920); next were books in Portuguese (26); in French dialects (20), and in Annamese (8).

GERMANY

BOOK PRODUCTION

Book production which began to increase in 1919 after several years of depression again increased in 1920 reaching the figures 32,345, which approach the prosperity of the years before the war. The figures for the past decade are:

1911:	32,998	1916:	22,020
1912:	34,801	1917:	14,910
1913:	35,078	1918:	14,743
1914:	29,308	1919:	26,194
1975:	23,558	1920:	32,345

The statistics in the following classified table are taken as in the past from the semi-annual lists of the Börsenblatt of the German booksellers. Only three classes show losses: Military Science (-91), General bibliography (-8), and Miscellaneous (-6). The greatest increase is in Belles-lettres (+1586).

1919	1920
General bibliography, Library economy,	-
General bibliography, Library economy, University questions, Encyclopedias,	
Oniversity questions, Encyclopedias,	
Writings of learned societies 580	572
Theology	2,302
Science of law and politics, Statistics4,321	4.411
Medicine, Veterinary science	1,489
Natural science, Mathematics	1.345
Philosophy, Theosophy, Occult, Free-	,
masonry, Spiritualism 654	950
Education	3.149
Philology	1,726
Tribana Tiananata	
History, Biography 966	1 ,30 3
Geography, Maps	913
Military Science 311	220
Commerce, Communication, Manufac-	
commerce, communication, Manuiac-	
tures	2,075

Architecture, Engineering, Mining 731 Domestic economy, agriculture, for-	981
estry 787	989
Belles-lettres	6,647
Juveniles	1,451
Fine arts, Music, Theater 833	851
Student societies, Sports 161	199
Directories, Annuals, Almanacs —	_
Miscellaneous 778	772
Total	32,345

The 32,345 publications include 10,078 new books (1918, 10, 417; 1919, 15,876); 8715 new editions (1918, 4326; 1919, 6432) plus 4552 reviews (1919, 3886).

According to an article by M. Siegismund in Papier Zeitung the new books are almost all published in small editions. This would explain somewhat why publishers complained of depression in business while the number of new books which reached in 1920 the enormous figure of 19,078, was as great as pre-war totals. The actual prices were regulated by the cost of manufacture which increased exorbitantly. Paper sold at from 15 to 20 times more than before the war. Printing costs increased ten fold and binding more. The result was that even a large edition could not bring about a reduction in price sufficient to encourage sale among those to whom the work was not indispensable The increased manufacturing cost was especially fatal for the scientific bookseller so that universities and students whose means are slender, found it difficult to get new books. In Austria the libraries were obliged to ask outside libraries to lend them books

BIBLIOGRAPHY OF DISSERTATIONS

The current bibliography of dissertations and academic writings is taken as usual from the monthly Bibliographischer Monatsbericht, published by the firm of Gustave Fock at Leipzig:

1010-20	1020-21
Classical philology and archeology 62	
	4.
Modern philology, Modern languages and	
literature	111
Oriental languages, Comparative lin-	
guistics 29	8
Theology 23	32
Philosophy, Psychology 71	34
	36
Pedagogy	72
Common Transl Authoralism Fibre	/-
Geography, Travel, Anthropology, Ethno-	
graphy	19
Law, Economics 915	570
Medicine1749	1246
Natural sciences: Zoology, Botany,	
Geology, Mineralogy 107	89
Exact sciences: Mathematics, Physics,	-
Astronomy, Meteorology 180	100
Chemistry	173
Technical and Commercial sciences 89	100
Agriculture, Forestry, Animal husbandry 15	19
Decorative Arts 42	9
Music 7	6
Miscellaneous, Library economy 8	8
3766	2688
3700	2000

There was a loss of 1078, the most notable being in Medicine (-503) and Law and Economics (-345)

THE NATIONAL LIBRARY

In response to the appeal of the director of the National German Library 488 more book-

sellers and publishers agreed in 1920 to send their books gratuitously and unconditionally to the Library so that the number reached 3775. [Le Droit d'Auteur comments at some length on the prosperity of 1920 in the National Public Library]

GERMAN BOOK-TRADE CONDITIONS

The German Annual Journal of Commerce lists for 1920, 13,049 firms against 12,475 in 1919, an increase of 895. Among these, 4287 (1919: 3262) were publishing firms and 8762 (7426) were general dealers. There were 895 new firms included (1919: 723) and 386 (1919: 184) were removed from the list. 9901 were located in Germany, 494 in Austria, 375 in Switzerland, 2005 in other countries of Europe, 208 in America, 24 in Africa, 34 in Asia, and 8 in Australia.

HOLLAND

As in former years Le Droit d'Auteur has counted the publications listed in the first part of the annual catalog of A. W. Sijthoff at Leyden, Brinkman's Alphabetische van Boeken, Landkaarten, etc., the bibliographical authority of Holland.

1919	1920
General works (reviews, collections,	
dictionaries)	64
Protestant theology, History, Ecclesias-	
tical law	113
books on Frotestantism, Kengious teach-	
ing, Philanthropy	176
law	108
Law, Legislation	173
Political Science, Statistics 255	239
Commerce, Navigation, Industry, Trades,	-37
Domestic economy	277
History, Archeology, Heraldry, Biogra-	-//
phy 80	108
Geography, Ethnography 105	97
Medicine, Hygiene, Veterinary science113	120
Natural science, Chemistry 124	119
Agriculture, Stockbreeding, Horticulture 63	68
Mathematics, Cosmography, Astronomy,	
Meteorology	71
Architecture, Hydraulics, Mechanics 113	131
Military science	35
Fine arts 141	180
Philosophy, Free masonry	70
Education 136	133
Manuals for elementary education 183 Linguistics, Literature, Bibliography 33	191
Linguistics, Literature, Bibliography 33 Oriental and Ancient languages and	30
Modern languages and literature 264	37 255
Poetry	63
Fiction, novelettes, reviews and annuals 376	374
Drama, Stage	8 0
Juveniles	357
Popular books, Sports, Miscellancous 80	296
Books on the World War 19	-,0
Total3746	3974
v , ,	

The increase for the year is 228. The totals for the past ten years follow:

Year	Publications	Year	Publications
1911	3673	1916	3762
1912	3799	1917	396 I
1913	3831	1918	3681
1914	3453	1919	3746
1915	3701	1920	3974

The Niewsblad voor den Boekhandel also gives statistics which arrive at a total of 4065 for the year 1920, 81 more than the figures

above. These figures include 1924 new books, 1021 new editions, 771 newspapers and 349 translations. The striking feature is the decrease in the number of new books from 2501 (1916). The Niewsblad attributes this to the moreased cost of manufacture, as illustrated in the following table which is based on the number of books after those which are made up chiefly of illustrations have been eliminated:

			of			j o
Year	Books Total	Price	Number pages	Average price of book	Average price of page	Average number pages
1913	3083	3806,43	471,312	1,23	0,808	153
1914	2772	2951,35	386,960	1,06	0,763	137
1915	2891	3082.53	408,850	1,07	0,254	141
1916	3082	3298,71	416,914	1,07	0,791	135
1917	3101	3607.55	412,482	1,16	0,874	133
1918	3068	4208,19	427,498	1,37	0,984	139
1919	2959	4857,18	431,150	1,64	1,127	146
1920	3038	6316,53	460,999	2,08	1,37	152

According to the above the average price of a book of 153-152 pages increased from 1 florin 23 in 1913 to 2 florins 08 in 1920 or about 70 per cent which is also the increase in the cost of manufacture per page in the same time.

ITALY

Statistics of the Italian book production for 1919 and 1920 are from the Bolletinodelle pubblicazioni italiane ricevute per diritto di stampa thru the courtesy of M. R. Ceschina journalist at Milan. The first table is for the past decade:

cade:				
Year	New Books	New Editions	New Periodicals	Musical Publications
1911	10,929	614	327	779
1912	11,294	652	587	Z97
1913	11,100	579	742	1,ō66
1914	11,523	798	764	1,047
1915	11,431	689	536	904
1016	8,641	532	266	606
1917	8,349	508	369	482
1918	5,401	471	29 I	501
1919	6,066	331	570	437
1920	6,230	607	853	511
Rv	subject the	statistics	are as fo	llows:
25	bubject till	•••••	1919	1920
Riblios	raphy, Encycle	opedias		36
Acades	nic transaction	8		
Philose	nhv			
Religio				
Trens.				

by subject the statistics are		
• •	1919	1920
Bibliography, Encyclopedias	32	36
Academic transactions	40	36
Philosophy	143	174
Religion	184	231
Education	270	252
Students' manuals	337	542
History	396	383
Biography	343	334
Geography, Travel, Maps		88
Philology	231	296
Poetry	255	237
Fiction	235	414
Drama, Stage		110
Miscellaneous	95	136
Law, Jurisprudence		226
Social Sciences		636
Physical Sciences	262	184
Medicine, Pharmacy		277
Medicine, Flarmacy	•	144
Technology Science	105	71
Military and Naval Science		149
Fine Arts Commer		149
Agriculture, Industrial and Commer		380
cial Arts	427	300

New Music	political	jourhals	 239 437	374 511
			 	6,230

The number of translations of foreign works into Italian was in 1918, 132; 1919, 118, 1920, 271. From the French there were 43 in 1918, 53 in 1919, and 141 in 1920; from English 31, 34, 44; from German, 22, 13, 57; from Latin 21, 10, 13; from Greek, 15, 8, 16. Translations were in the following classes: Fiction 21, 31, 94; Philology 21, 14, 35; Philosophy 12, 13, 34; Students Manuals 9, 19, 19 and music 9, 6, 3.

LUXEMBURG

The book production statistics for Luxemburg given below are furnished by Tony Kellen, of Hohenheim near Stuttgart and based upon figures from the monthly review, Oms Hemecht (Our Country) published at Luxemburg.

	1919	1920
Trade books and pamphlets	- 55	30
Reprints from papers and magazines	. 22	15
(lovernment and society publications	. 48	36
Books by Luxemburg authors and books	5	
about Luxemburg issued in foreign	1	
countries	. 10	7
Privately printed books	. 2	2

The book production in the Grand Duchy continues to decline with the increased cost of manufacture. Six reviews in the German language were established and 4 in French. They are for the most part small society organs.

NORWAY

Book production statistics for Norway have been unavailable since 1916. They are furnished now by M. Hjalmar Tettuzen, head librarian of the University of Christiana:

1	917	1918	1919	1920
History of literature, Biblio-				
graphy, book-trade	7	12	6	18
General and miscellaneous	•			
	40	30	21	2
works	46		12	17
Philosophy, Theosophy		.7		
Theology	88	65	50	6 6
Mathematics	44	23	19	49
Natural Sciences	32	33	15	33
Medicine	17	15	12	27
Philology	63	55	47	8o
History, Politics	64	143	102	126
	04	-43		
Geography, Travel, Topogra-				
phy, Maps	32	21	20	11
Statistics	38	34	18	
Law	31	42	13	31
Social Sciences	26	28	15	
Technology, Fishing, Business,			_	
Architecture	77	110	44	114
		8	77	5
Military Science	7	_		
Pedagogy, Students' manuals	9	9	6	14
Gymnastics, Sports	16	17	12	13
Belles lettres, Graphic Arts.	280	373	293	278
Juveniles	47	49	52	65
Total	924	1074	757	949

PORTUGAL

BOOK PRODUCTION

E. Navarro Salvador, statistician of Madrid, furnishes the official statistics for Portugal based on the works deposited at the National library. The figures for 1915 to 1920 are as follows:

Works 941 987 597	Years 1918 1919 1920	Wor ks 972 1321 1710
	-	•
	941 987	941 1918 987 1919

The classified list for 1919 and 1920 below shows a lower total for 1919 than that given above:

		1919	1920
Books			612
Pamphleta		. 607	1012
Musical Works		. 3	5
Prints		. 5	2
Drawings		. —	
Maps	• • •	. 4	79
Total		. 1044	1710

RUSSIA

The book-trade in Russia has been so disturbed that for two years it has been difficult to procure Russian books. In Soviet Russia the deposits of former publishing houses have long since been exhausted. Publications are very few and book exportation, reduced to zero. Russian emigrants have formed centers in almost every quarter of the globe and have founded newspapers the greater part of which have ceased to appear. As the emigrants can not do without books, publishing houses established in these centers have assumed the task of furnishing classic Russian works, belleslettres as well as the practical books, textbooks, and juveniles needed. These publishing houses are situated at Prague, Stockholm, Sofia, Paris and Constantinople. The principal center of Russian book production, however, is at Berlin where there is a large number of Russian publishers and booksellers. The statistics for 1920-21 which follow are from Russkaja Kniga, a monthly review published at Berlin by the house of Heinrich Sachs:

Technology, Agriculture 13
Pedagogy, Academic books 61
Miscellaneous 29

Total 742
The review also gives the first attempt at estimating the book production of Bolshevik Russia and arrives at the naturally incomplete figure of 369 titles. Whatever the turn of

History 123 Exact sciences, Medicine 61

events in Russia, it is certain that for a long time hence lovers of Russian literature will be obliged to seek it outside of Russia.

SPAIN

BOOK PRODUCTION

E. Navarro Salvador, publicist at Madrid, supplies the data for the following statistical tables. The figures in the first two columns are from the Bibliografia Espanola, the official organ of the Spanish book-trade, and represent actual trade books exclusive of pamphlets, reports, dissertations, official and gratuitous publications; those in the next columns are obtained from deposits in the National Library required of printers for every work turned out from their establishments:

			Publ	ications de	posited	by
	Trade B			Prin		
Year	Books	Music		Pamphlets	Prints 60	
		•	3438	3557		32
1911	2876	185	3232	4051	41	19

1912	2618	125	4810	4007	36	9
1913	2237	226	3652	3025	54	14
1914	1591	114	3995	4019	45	17
1915	1585		4832	4131	50	29
1916	13 8 5	61	4176	5312	54	43
1917	1446	167	4820	6019	26	41
1918	1219	82	3620	4021	25	1/1
1919	1305	99	3753	4024	10	12
1920	1478	99	2591	3650	17	30

Statistics of trade books by classes for 1918 and 1920 (Figures for 1919 being unavailable) are as follows:

191	
Annuals, Almanacs, Agenda 3	2 26
Arts and crafts, Fine Arts	66 82
Belles-lettres 54	3 732
Sciences	4 330
Law	
Encyclopedias	8 8
History 12	13 140
Music 8	
Religion 5	72
Total	

The following table compares the copyright registrations of 1919 and 1920:

Books													2		19 30 20 80
Pamphlets			٠.		٠,			•						610	950
Music	 													175	200
Prints	 		٠.											30	25
Drawings		•				٠.								17	. 36
Maps	 	•	٠.				•			•				12	. 36
Total									 				3	964	3305

SWEDEN

BOOK PRODUCTION

The figures below for the year 1919 are furnished by the Swedish Publishers' Association (Svenska Bokförlaggare-Föreningen) of Stockholm:

Bibliography	595
Encyclopedias, Polygraphy	383
Theology	1,563
Philosophy	74
Pedagogy	2,198
Linguistics, Philology	160
History of Literature	88
Belle-lettres	1,740
Fine Arts	1,486
History, Geography	969
Memoirs	373
Statistics Law	124
Politics	266
Technology	2.780
Communication	602
Economics	3,435
Games	662
Military Science	493
Natural Science	501
Medicine	901
Learned Societies	61
Associations	209
Dissertations	45

This enormous total which surpasses all countries in the world with the exception of Japan is explained by the fact that not only books but also pamphlets and leaflets are included. Under these conditions a comparison with the production of other countries is valueless especially when it is recalled that the literary production of Sweden in 1904, the last year for which information was available, was only 1474.

SWITZERLAND

The statistics of book production for Switzerland are again obtained from the report presented by the Swiss National Library.

BOOKS PUBLISHED IN SWITZE	RLAND	
	1919	1920
Encyclopedias, General Bibliography.	2	2
Philosophy, Ethics	23	28
Theology, Ecclesiastical Affairs	76	82
Law, Social Science, Politics, Statistics	340	149
Military Science	7	9
Education, Instruction	83	97
Juveniles	79	66
Philology, History of Literature	51	25
Natural Sciences, Mathematics	48	52
Medicine, Hygiene	57	50
Engineering, Technology	39	28
Agriculture, Domestic Economy	41	38
Commerce, Industry, Transportation	57	103
Fine Arts, Architecture	105	79
Belles-lettres	276	260
History, Biography	175	173
Geography, Travel	50	77
Miscellaneous	117	115
Total	1,626	1,453
Those is a sotal decrease of the		

The languages in which these are

The languages in which these publications appeared are indicated below:

191	
German 1,10	5 982
French 44	0 370
Italian	7 29
Romansch 1	
Other languages	8 18
In several languages	5 44
Total 1.62	6 1.453

Growth of Phonograph Sales

THE growth that has taken place in the field of phonographs and phonograph records has been interestingly charted in a report published recently by the National Retail Dry Goods Association, which estimates

that 6,000,000 phonographs have been sold in the United States, and there are probable sales of 1,500,000 machines and 100,000,000 records for 1922.

This would make the output of musical records almost on a par with common estimates that are made as to the total output of books, including textbooks and subscription sets.

The report points out that two-thirds of the phonographs are sold on instalment payments, with perhaps I per cent of failures to complete payments. The stores that reported on their expense accounts show that there was an average cost of selling in these departments of 30.63%. The average margin of gross profit in these departments is 40 per cent. Of the stores from whom specific data was collected, most phonograph departments were on the third or fourth floor.

Drop in Magazine Advertising

S the largest users of book paper are the magazines, the decrease in their size owing to a falling off in advertising has been one of the important elements affecting the paper market.

According to the tables compiled by *Printer's* Ink the total January advertising in 61 leading magazines and weeklies was:

1919		1,092,975 lines
1920	• • • • • • • • • • • • • • • • • • • •	1,806,652 lines
1921		1,541,589 lines
1922		1,111,600 lines



UNDER THE DIRECTION OF M. LOUISE MOFFETT, SUPERVISOR OF ART AT JACK-SONVILLE, 800 CHILDREN MADE POSTERS FOR CHILDREN'S BOOK WEEK. THEY WERE EXHIBITED AT THE FLORIDA STATE FAIR AND AT THE JACKSONVILLE PUBLIC LIBRARY. THE CHILDREN WHO WERE FROM 7TH AND 8TH GRADES SHOWED REAL TASTE AND IMAGINATION.

Publishers' Output in 1921

A Year's Totals from "The Weekly Record" in "Publishers' Weekly"

Abingdon Press and Methodist Bk. Con-		Laird & Lee	4
cern 7	76	Lane Co., John	57
Allyn & Bacon	16	Lemcke & Buechner	13
Alternus & Co., Henry	2 I	Lippincott Co., J. B	126
American Book Co	3.3	Little, Brown & Co	49
	90	Longmans, Green & Co	180
A T T T T	19	Lothrop, Lee & Shepard Co	17
	21	McBride, Robert, M. & Co., Inc.	ΙQ
D 1 D'1 i'C		Macaulay Co.	11
		McClurg & Co., A. C.	13
	5 I	McGraw-Hill Book Co	77
	3	McKay Co., David.	20
	3	Macmillan Co., The	460
		Moffat, Yard and Co.	
D 11 35 11 0		Nelson & Sons, Thomas	25 -0
Doni 9. I inspirable	48	Open Count Disk Co	18
Boni & Liveright	40	Open Court Pub. Co.	4
		Oxford University Press	47 I
Burt Co., A. L.	36	Page & Co	10
\sim	23	Penn Pub. Co.	31
Century Co	77	Pilgrim Press	
	8	Pitman, Isaac & Sons	80
Clode, E. J	10	Princeton University Press	9
	19	Putnam's Sons, G. P	125
	7	Rand, McNally & Co	26
Cupples & Leon Co	20	Reilly & Lee Co	14
	10	Revell Co., Fleming H	72
	90	Saunders Co., W. B	29
Doran Co., George H	76	Scott, Foresman & Co	12
	93	Scribner's Sons, Charles	125
	íŠ	Shaw Co., A. W	5
Dutton Co., E. P 31	10	Shay, Frank	10
	22	Silver, Burdette & Co	9
	2I	Small, Maynard & Co	45
G: 0 G	50	Spon & Chamberlain	15
	54	Standard Pub. Co	Ğ
	80	Stechert Co., G. E	31
	87	Stewart Kidd Co	13
	36	Stokes Co., F. A.	92
	11	Sully & Co., George	18
	6	University of Chicago Press	36
Hoeber, P. B.		Van Nostrand Co., D.	65
TT 4. 0 0 TT	7	Volland Co., P. F.	
	57		4
Houghton Mifflin Co		Watt & Co., W. J	8
	24		
	22	Wilson Co., H. W	25
	16	Winston Co., John C	4
	9	Woman's Press	13
	23	World Book Co.	32
Kennerley, Mitchell	.4	Yale University Press	40

The A. L. A. Selection of the Books of 1921

THE following is the American Library Association's selection of the most important books for 1921—from the standpoint of desirability for the small library. It consists of titles especially recommended for small libraries in the columns of the monthly Booklist of the A. L. A.:

Non-Fiction

Abbot, L. What Christianity means to me.

(Macmillan) \$1.75
Abel, Mrs. M. W. Successful family life on the modern income. (Lippincott) \$2
Adams, J. T. The founding of New England. (Atlantic Monthly) \$4
Allen, F. J. A guide to the study of occupations. (Harvard Univ.) \$2.50
American Social Hygiene Association, N. Y. What to read on social hygiene. (Author) Single copies free.

194 Anderson, W. A. South of Suez. (McBride) Andrews, R. C. Across Mongolian Plains. (Appleton) \$5 Athearn, W. S. The Malden survey. (Doran) \$2.50 Bailey, A. E., and Kent, C. F. History of the Hebrew commonwealth. (Scribner) \$2 Baldwin, S. E. The young man and the law. (Macmillan) \$1.50

Barrie, Sir J. M. A kiss for Cinderella.
(Scribner) \$1.50

Bass, J. F. The peace tangle. (Macmillan) \$4.50 Beard, F. Pictures in religious education. (Doran) \$1.75
Beebe, C. W. Edge of the jungle. \$2.50 Bishop, L. F. Heart troubles. (Funk) Bispham, D. S., comp. The David Bispham song book. (Winston) \$2.50
Blakemore, A. W. Make your will. (Appleton) \$1.25 Bloomfield, D. Labor maintenance. (Ronald Press) \$5
Booth, M. J. Index to material on picture study. (Faxon) \$1
Bostwick, A. E., ed. The library and society. (Wilson) \$2.25 Burnham, A. C. The community health problem. (Macmillan) \$1.50
Cabot, Mrs. E. Seven ages of childhood.
(Houghton) \$2.75
Carr, A. M., and Bradley, F., comps. Read-

ing lists on organization, administration and development of public health nursing. (National Organization for Public Health Nursing) 20c. Carver, T. N. Elementary economics. (Ginn)

\$1.75

Case, F. H. Handbook of church advertising.

(Abingdon) \$1.25 Chambers, Mrs. M. D. Breakfasts, luncheons and dinners. (Boston Cooking School Magasine Co.) \$1.25 Clark, T. A. Discipline and the derelict. (Macmillan) \$1.50

When you write a letter. (San-Clark, T. A.

born) \$1.12
Cohen, H. L., ed. One-act plays by modern authors. (Harcourt) \$2.25
Conklin, G. The ways of the circus. (Har-

per) \$2.25
Conrad, J. Notes on life and letters. (Doubleday) \$1.90
Crothers, S. M. Ralph Waldo Emerson.

(Bobbs-Merrill) \$2 Curle, J. H. This world of ours. (Doran)

\$2.50 Deming, N. H., and Bemis, K. I., comps.
Pieces for every day the schools celebrate.

(Noble) \$2 Dickinson, T. H., ed.

dramatists. (Houghton) \$4.50

Dykema, F. L., comp. Americanization dictionary. (Author) Single copy, 25c.; special prices for quantities.

Eckel, E. C. Coal, iron and war. (Holt) \$2

Elson, H. W. Modern times and the living

past. (American Bk. Co.) \$2.40 Farnsworth, C. H. How to study music. (Macmillan) \$2,10 Farrar, J. C. Songs for parents. (Yale Univ.) \$1.25 Producing amateur entertain-Ferris, H. J. ments. (Dutton) \$2.50
Filene, C., ed. Careers for women. (Houghton) \$4 Ford, J. L. Forty-odd years in the literary shop. (Dutton) \$5
Fosdick, H. E. The meaning of service. (As-

sociation Press) \$1.25

Friday, D. Profits, wages and prices. (Harcourt) \$2 Furlong, C. W. Let 'er buck. (Putnam)

\$2.25 Gilbert, C. G., and Pogue, J. E. America's

power resources. (Century) \$2.50 Goldberger, H. H. Second book in English

for coming citizens. (Scribner) \$1
Graham, B. The bookman's manual.
ker) \$2.50
Hallays, A. The spell of the heart of F
(Page) \$3
Hamilton, C. G. Music appreciation. The spell of the heart of France.

(Ditson) \$2.50

Hammond, J. H., and Jenks, J. W. Great American issues. (Scribner) \$2 Haskins, C. H., and Lord, R. H. Some prob-

lems of the Peace conference. (Harvard Univ.) \$3 Haworth, P.L. Trailmakers of the Northwest.

(Harcourt) \$2.50
Hazeltine, A. I. Plays for children. 2d ed.

rev. (A. L. A.) \$1.50

Houdini, H. Miracle mongers. (Dutton) \$3

House, E. M., and Seymour, C., eds. What really happened at Paris. (Scribner) \$4.50

Howe, H. E. The new stone age. (Century)

Hoyt, F. C. Quicksands of youth. (Scribner) \$1.75

Huntington, E., and Cushing, S. W. Principles of human geography. (Wiley) \$3.50
Irwin, Mrs. I. The story of the woman's party.
(Harcourt) \$3.50

Iyenaga, T., and Sato, K. Japan and the Cali-

fornia problem. (Putnam) \$2.50 James, W. The letters of William James. (Atlantic Monthly) \$10

Kelly, R. W. Training industrial workers.

(Ronald Press) \$5
Kilduff, E. J. How to choose and get a better

job. (Harper) \$2 Knickerbocker, E. Van B., ed. Plays for classroom interpretation. (Holt) \$1.20

Lamon, H. M., and Kinghorne, J. W. Practical poultry production. (Webb Publishing Co.) \$2

Lansing, R. The peace negotiations. (Houghton) \$3

Laut. A. C. The fur trade of America. (Macmillan) \$6

Levermore, C. H., ed. The American song book (Ginn) 72c.

Luckiesh, M. Lighting the home. (Century) \$1.75

January 28, 1922 Lynd, R. The art of letters. (Scribner) **\$3**-75 McFee, W. Harbours of memory. (Doubleday) \$1.75 McMurry, F. M. The geography of the world war. (Macmillan) 40c. Macquarrie, H. Tahiti days. (Doran) \$4 Mantle, Burns, ed. Best plays of 1920-21. (Small) \$2 Michelin illustrated guides to the battlefields. (G. A. Lancaster) Miles, D. H. English in business. (Ronald Press) \$2 Mosher, Mrs. A. The spell of Brittany. (Duffield) \$3 Moss, J. A., and Howland, H. S. America in battle. (Banta) \$3.75 Mowrer, P. S. Balkanized Europe. (Dutton) Myerson, A. The nervous housewife. (Little) \$2.25 Newton, A. E. A magnificent farce. (Atlantic Monthly) \$4 New York Drama League, Little theatre department. Plays for amateurs. (Wilson) 60c. New York State Library. Best books of 1920. (Author) 10c. O'Brien, F. Mystic isles of the South Seas. (Century) \$5 O'Higgins, H. J. The secret springs. per) \$2 O'Neill, E. G. Gold. (Boni & Liveright) \$1.50 Paine, A. B. The car that went abroad. (Harper) \$3 Panunzio, C. M. The soul of an immigrant (Macmillan) \$2 Parsons, F. A. The psychology of dress. (Doubleday) \$5 Patterson, F. T. Cinema craftsmanship. (Har-

States. (Houghton) \$5

American. (Century) \$1.45

Roper, W. W. Winning football.

The whiteheaded boy.

libraries. (Rand) \$1.25

son) \$1

Reed, E. H.

Robinson, L. nam) \$1.75

\$2

(Lane) \$3

(Scribner) \$1.75 Routzahn, Mrs. M. B. Travelling publicity (Russell Sage Foundation) campaigns. \$1.50 Russell, Hon. B. A. W. Bolshevism. (Harcourt) \$2
Ryan, T. J., and Bowers, E. F.
health. (Putnam) \$2.50 Sait, E. M. Government and politics of France. (World Bk. Co.) \$2.60 Schuster, A., and Shipley, A. E. \$2.60 Britain's heritage of science. (Dutton) \$ Sergeant, E. S. Shadow-shapes. (Houghton) \$22 Shay, F., and Loving, P., eds. Fifty contemporary one-act plays. (Stewart & Kidd) Sheffield, Mrs. A. The social case in history. (Russell Sage Foundation) \$1 Smith, A. M., ed. Short plays by representative authors. (Macmillan) \$1.80 Smyth, J. P. A people's life of Christ. (Revell) \$3.50
olar, F. I. Hand craft projects for school and home shops. Bk. 1. (Bruce) \$1.25 Solar, Spaulding, R. H. Your dog and your cat. (Appleton) \$1.50 Speek, P. A. A stake in the land. (Harper) \$2.50 Stowell, J. S. Story-worship programs for the church school year. (Doran) \$1.50 Strachey, L. Queen Victoria. (Harcourt) **\$**5 Taft, L. Modern tendencies in sculpture. (Univ. of Chicago) \$5 Taft, L. The technique of pagentry. (Barnes) \$2 Tappert, K. L. A.) 60c. Viewpoints in biography. court) \$2
Paxson, F. L. Recent history of the United Tawney, R. H. The Acquisitive Society. (Harcourt) \$1.50 Phelan, J. Readings in rural sociology. (Mac-Taylor, C. C. The life of Admiral Mahan. millan) \$4. Phelps, E. M., comp. Selected articles on im-(Doran) \$6 Teasdale, S. Flame and shadow. (Macmilmigration. (Wilson) \$1.80
Phelps, W. L. Essays on modern dramatists.
(Macmillan) \$2.50 lan) \$1.75 Thompson, J. A. Natural history studies. (Holt) \$2 Pierce, A. E., comp. Catalog of literature for Turner, E. A. The essentials of good teachadvisers of young women and girls. (Wiling. (Heath) \$1.44 Untermeyer, L., ed. Modern American poet-ry. (Harcourt) \$1.40 Pratt Institute Free Library. Technical books for 1920. (Author) Single copy, free Raymond, C. H. Modern business writing. (Century) \$2.40 Veblen, T. B. The engineers and the price system. (Huebsch) \$1.50 Tales of a vanishing river. Ward, G. O. Suggestive outlines and methods for teaching the use of the library. Reynolds, G. F., and Greever, G. The facts (Faxon) \$1.50 and backgrounds of literature, English and Washburn, F. L. The rabbit book. (Lippincott) \$2 Wells, H. G. The salwaging of civilization. Rice, O. S. Lessons on the use of books and (Macmillan) \$2 (Put-Williams, B. C. Our short story writers. (Moffat) \$2.50 Woods, G. H. Public school orchestras and (Dodd) bands. (Ditson) \$2

Roosevelt, K. The happy hunting-grounds.

Pyle, H.

Fiction

Abdullah, A. The mating of the blades. (Mc-Cann) \$1.90 Adams, S. H. Success. (Houghton) Bryant, M. A courageous marriage. (Duffield) \$1.90 Byrne, D. Messer Marco Polo. (Century) \$1,25 Chambers, R. W. The little red foot. (Doran) \$1.90 Comfort, W. L., and Dost, Z. K. Power. (Doubleday) \$1.90 Curwood, J. O. The flaming forest. Son of mopolitan Bk. Corp.) \$2 The valley of silent men. Curwood, J. O. (Cosmopolitan Bk. Corp.) \$2 Dawson, C. W. The kingdom round the corner. (Cosmopolitan Bk. Corp.) \$2 Day, H. F. When Egypt went broke. (Harper) \$2 De La Pasture, E. E. M. The heel of Achilles. (Macmillan) \$2.50 Dwight, H. G. The emperor of Elam. (Doubleday) \$2 Evarts, H. G. The passing of the old West. (Little) \$2.50 Farnol, J. Martin Conisby's Vengeance. (Little) \$2
Fenger, F. A. The golden parrot. (Houghton) Ferber, E. The girls. (Doubleday) \$1.75 Fisher, Mrs. D. F. The brimming cup. (Harcourt) \$2 Fletcher, J. S. The borough treasurer. (Knopf) \$2
French, J. L., ed. Great sea stories. (Brentano) \$2 Galsworthy, J. To let. (Scribner) \$2 Grimshaw, B. E. The terrible island. millan) \$1.75 (Mac-Haldeman-Julius, E., and Mrs. Dust. (Brentano) \$1.75 Hutchinson, A. S. M. If winter comes. (Little) \$2

Jewell, E. A. The charmed circle. (Knopf) \$2.50 Johnston, Sir H. H. The man who did the right thing. (Macmillan) \$2.50
Kaye-Smith, S. Green apple harvest. (Dutton) \$2 Lincoln, J. C. Galusha the magnificent. (Appleton) \$2 Locke, W. J. The mountebank. (Lane) \$2 Macaulay, R. Dangerous days. (Boni & Liveright) \$2 McFarland, R. Sons of the sea. (Putnam) \$2 Marshall, E. The strength of the pines. (Little) \$1.90 Mason, A. E. W. The summons. (Doran) Miln, Mrs. L. The feast of lanterns. (Stokes) \$2 Montgomery, L. M. Rilla of Ingleside. (Stokes) \$2

Mundy, T. Guns of the gods. (Bobbs-Merrill) \$2 Onions, O. A case in camera. (Macmillan) Porter, Mrs. E. Sister Sue. (Houghton) \$2

Howard Pyle's book of pirates. (Harper) \$5 Rice, Mrs. A. C. Quin. (Century) \$2 Sawyer, R. The Silver Sixpence. (Harper) \$1.75 Mr. Waddington of Wyck. Sinclair, М. (Macmillan) Tarkington, B. Alice Adams. (Doubleday) \$1.75 Tooker, L. F. The middle passage. tury) \$1.90 Wharton, Mrs. E. N. The age of innocence. (Appleton) \$2 Williams, B. A. Evered. (Dutton) Williams, W. W. Goshen street. (Stokes) \$1.90 Wilson, H. L. The wrong twin. day) \$1.75 (Double-Yezierska, A. Hungry hearts. (Houghton) Children's Books Barbour, R. H. Metiphom's hostage. (Houghton) \$1.75
Bates, K. L., ed. Once upon a time. (Rand) \$2.50 Bishop, A. Tom of the raiders. (Harcourt) \$1.75 Brown, E. A. The silver bear. (Lothrop) Burgess, T. W. The Burgess animal book for children. (Little) \$3 Carrington, H. The b The boy's book of magic. (Dodd) \$2 Colum, P. T The boy apprenticed to an enchanter. (Macmillan) \$2.50 Conger, M. L. Folk story plays for children. (McCann) \$1.75 rump. I. The boys' book of railroads. Crump, I. The boys' book of railroads. (Dodd) \$1.65
Fabre, J. H. C. Animal life in field and garden. (Century) \$2.50 Fyleman, R. Fairies and chimneys. (Doran) \$1.25 Gilchrist, B. B. Kit, Pat, and a few boys. (Century) \$1.75 Hawes, C. B. The great quest. (Atlantic Monthly) \$2 Hawes, C. B. The mutineers. (Atlantic Monthly) \$2 Hawksworth, H. The strange adventures of a pebble. (Scribner) \$1.60 Heyliger, W. High Benton, worker. (Appleton) \$1.75
Hope, W. G. Friends in bookland.
millan) 60c. (Mac-Knipe, Mrs. E., and A. A. Diantha's quest. (Macmillan) \$1.75 Lamprey, L. Days of the discoverers. (Stokes) \$2.50 Lofting, H. The story of Dr. Doolittle. (Stokes) \$2.25 Lynde, F. The Donovan chance. (Scribner) \$1.60 Marshall, B. Cedric, the forester. ton) \$2.50 Mathews, F. S. The book of birds for young people. (Putnam) \$3

Mathiews, F. K., ed. The Boy Scouts book of campfire stories. (Appleton) \$2.50

Meigs, C. The windy hill. (Macmillan) \$1.75 Moses, M. J., ed. A treasury of plays for children. (Little) \$3 National Geographic Society. Pictorial geography. (Author) Each set, \$1.50 Olcott, F. J. Story-telling ballads. (Houghton) Orton, H. F. Prince and Rover of Cloverfield farm. (Stokes) \$1 Parkman, M. R. Conquests of invention. (Century) \$2
Patch, E. M. Bird stories. (Atlantic Monthly) \$1.25 Perkins, Mrs. L. The Puritan twins. (Houghton) \$1.75 Phillips, E. C. Black-eyed Susan. ton) \$1.50 (Hough-Phillips, E. C. Little friend Lydia. Houghton) \$1.75 Prescott, D. R. A day in a colonial home.

Leading Publishers in A. L. A. Booklist

P UBLISHERS with two or more books listed in the A. L. A. Booklist during 1921 are recorded below, together with the respective number of books included. Titles classed as "new editions" in the Booklist are not counted in this summary.

A. L. A	2
Appleton	8
Atlantic Monthly Press	7
Bobbs-Merrill	2
Bobbs-Merrill Boni & Liveright	2
Brentano	2
Century	
Cosmopolitan Bk. Corp.	٠. د
Ditson	0
Dodd	2
Doran	ð
Doubleday	
Duffield	y
Dutton	
Faxon	
Ginn	
Harcourt	
Harper	12
Harvard Univ.	0
Holt	Z
Houghton	0
Knopf	17
Lane	2
Lippincott	2
Little	7
Lothrop	3
McCann	2
Macmillan	13
Putnam	ø
Rand	2
Ronald Press	3
Russell Sage Foundation	2
Scribner	I
Stokes	6
Wilson	4

(Jones) \$1.25; school ed., 6oc.
Price, E. B. The happy venture. (Century)
\$1.75
Pumpelly, R. Travels and adventures of Raphael Pumpelly. (Holt) \$1.75
Rihbany, A. M. The hidden treasure of Rasmola. (Houghton) \$1.75
Ripley, G. S. Games for boys. (Holt) \$1.90
Rolt-Wheeler, F. W. The book of cowboys. (Lothrop) \$2
Schultz, J. W. The dreadful river cave. (Houghton) \$1.75
Seton, E. T. Woodland tales. (Doubleday)
\$2
Smith, E. S., ed. Heroines of history and legend. (Lothrop) \$2
Turner, N. B. Zodiac town. (Atlantic Monthly) \$1.50
Tyler, A. C. Twenty-four unusual stories for boys and girls. (Harcourt) \$2
Van Loon, H. W. Ancient Man. (Boni & Liveright) \$3

American "Firsts"

WRITING to The Literary Review, Louis Untermeyer discusses the suggestion which has been made, that collectors should begin to round out collections of first editions of the first books of American poets.

When they do, he says, the following titles will have to be among those gathered for any adequate collection:

Robert Frost: "A Boy's Will" (David Nutt; London), 1914.

Carl Sandburg: "Chicago Poems," 1916.

John Gould Fletcher: "Fire and Wine" (Grant Richards; London), 1913.

Amy Lowell: "A Dome of Many-Coloured Glass," 1912.

Sara Teasdale: "Sonnets to Duse," 1907.

James Oppenheim: "Monday Morning and Other Poems," 1909.

Lola Ridge: "The Ghetto," 1918.

Arturo Giovannitti: "Arrows in the Gale," 1914.

Maxwell Bodenheim: "Minna and Myself," 1918.

Alfred Kreymborg: "Mushrooms," 1915.

John Hall Wheelock: "The Human Fantasy," 1911.

T. S. Eliot: "Prufrock and Other Poems," 1917.

Ezra Pound: "A Lume Spento" (Venice), 1908.

SARA TEASDALE is at work on an anthology of poems for children, to be called "Rainbow Gold." The book will be illustrated by Dugald Stewart Walker and will be brought out next year by the Macmillan Company. Miss Teasdale will include about seventy poems from Chaucer to Robert Frost.

Titles That Came to the Front

Best Sellers in the Bookstores

THE following titles, arranged in order of their popularity, have been leading best sellers during 1921 according to the records published in Books of the Month. The statistics are based on reports of booksellers in all parts of the country. One significant point to bear in mind, in connection with any such list, however, is that the books issued in the spring or previous fall invariably have an advantage, since they have been on sale for a longer period and have had a better opportunity to break into the Best Seller Class.

TEN BEST SELLING FICTION

Main Street, by Sinclair Lewis. Harcourt.

The Brimming Cup, by Dorothy Canfield.

Harcourt

The Mysterious Rider, by Zane Grey. Harper. The Age of Innocence, by Edith Wharton.

Appleton.
The Valley of Silent Men, by James Oliver Curwood. Cosmopolitan.

The Sheik, by Edith M. Hull. Small, M. A Poor Wise Man, by Mary Roberts Rinehart. Doran.

Her Father's Daughter by Gene Stratton-Porter. Doubleday.

The Sisters-in-Law by Gertrude Atherton. Stokes.

The Kingdom Round the Corner, by Coningsby Dawson. Cosmopolitan.

SIX BEST SELLING GENERAL BOOKS
The Outline of History, by H. G. Wells.

Macmillan.
White Shadows in the South Seas, by Fred-

erick O'Brien. Century.

The Mirrors of Downing Street, by a Gentleman with a Duster. Putnam.

Mystic Isles of the South Seas, by Frederick

O'Brien. Century.

The Autobiography of Margot Asquith.

Doran.

Peace Negotiations, by Robert Lansing. Houghton.

Public Library Demands

CCORDING to a compilation made from the monthly statistics found in *The Bookman* (January to December inclusive) the books in greatest demand at the public libraries of the United States during 1921 are as follows:

Main Street, by Sinclair Lewis. Harcourt.
The Age of Innocence, by Edith Wharton.
Appleton.

The Brimming Cup, by Dorothy Canfield. Harcourt.

The Mysterious Rider, by Zane Grey. Harper. The Top of the World, by Ethel M. Dell. Putnam.

Moon-Calf, by Floyd Dell. Knopf.
The Sisters-in-Law, by Gertrude Atherton.
Stokes.

GENERAL LITERATURE

The Outline of History, by H. G. Wells. Mac-millan.

The Autobiography of Margot Asquith. Doran.

White Shadows in the South Seas, by Frederick O'Brien. Century.

The Americanization of Edward Bok. Scribner. Queen Victoria, by Lytton Strachey. Harcourt.

Now It Can Be Told, by Philip Gibbs. Harper. Mystic Isles of the South Seas, by Frederick O'Brien. Century.

Best Short Stories of 1921

THE twenty short stories of the year chosen by Edward J. O'Brien for publication in "The Best Short Stories of 1921" (the seventh volume in his series) were selected because they "have rendered life imaginatively in organic substance and artistic form." What interested Mr. O'Brien especially in making his survey for the year was the fresh live current flowing thru the best American work of the present and the imaginative reality which American writers have brought to it.

In past years the annual anthology has been dedicated to the American author who in Mr. O'Brien's opinion made the finest contribution to the short story field during the period considered. This year the honor again fell to Sherwood Anderson, but since the volume for 1920 is associated with his name, the new offering is inscribed to A. E. Coppard, a distinguished English writer who has won the compiler's admiration

An appended list in the Yearbook of the American Short Story shows that 80 volumes of short stories by American authors have been published in the United States during the past twelve months. Add to this a total of 24 volumes by English and Irish authors and 17 books of translation, and the short story output in this country during 1921 mounts to no inconsiderable figure.

Out of this number a selected list of the best books of short stories which the year has produced has been made by Mr O'Brien as follows:

THE BEST AMERICAN BOOKS

The Triumph of the Egg. Sherwood Anderson. Huebsch.

Ghitza. Konrad Bercovici. Boni & Liveright. Chance Encounters. Maxwell Struthers Burt. Scribner.

The Line of Love. James Branch Cabell. Mc-Bride.

O. Henry Prize Stories, 1920. Doubleday, Page.

THE BEST ENGLISH BOOKS

Golden Windmill. Stacy Aumonier. Macmillan.

5, ,,	
The Romance of his Life. Mary Cholmondeley. Dodd, Mead. Adam and Eve and Pinch Me. A. E. Coppard. Knopf. Dead Man's Plack. W. H. Hudson. Dutton. Bliss. Katherine Mansfield. Knopf. A Chair on the Boulevard. Leonard Merrick. Dutton. Original Sinners. Henry W. Nevinson. Huebsch. Irish Fairy Tales. James Stephens. Macmillan. The Thirteen Travellers. Hugh Walpole. Doran.	5. Smart Set. 29 6. Scribner's Magazine. 24 7. Red Book Magazine. 23 8. Metropolitan. 18 9. Hearst's International. 18 10. Dial. 16 11. Everybody's Magazine. 16 12. Cosmopolitan. 15 13. Midland. 14 14. Atlantic Monthly. 13 15. Good Housekeeping. 13 16. Harper's Bazar. 12 17. Collier's Weekly. 12 18. Chicago Tribune. 11 19. Asia. 10
Roumanian Stories. Edited by Byng. Lane.	20. McCall's Magazine
The Horse-Stealers. Chekhov. Macmillan. The Schoolmaster. Chekhov. Macmillan. The Schoolmistress. Chekhov. Macmillan. Seven Wives of Bluebeard. France. Lanc.	21. McClure's Magazine. 8 22. Ladies' Home Journal. 8 23. All's Well. 6
People. Hamp. Harcourt.	TTI D . DI (1000.01
Mögens. Jacobsen. Brown.	The Best Plays of 1920-21
	FRITTO 1 1 1 1 1 1 1001 D 1
Romance of the Rabbit. Jammes. Brown. Jugo-Slav Stories. Edited by Popovic. Duf- field. The Shepherd's Pipe. Schnitzler. Brown. Knock, Knock, Knock. Turgenev. Macmil- lan.	THE second annual volume of "The Best Plays," compiled by Burns Mantle, the dramatic critic of the New York Evening Mail, has recently been published by Small Maynard. The ten plays selected by Mr. Mantle as best of those of 1920-1921 are:
The Two Friends. Turgenev. Macmillan.	"Deburau" by Sacha Guitry. English ver-
The following tables indicate the rank by	sion by H. Granville Barker. Published in book
number and percentage of distinctive stories	form by Putnam.
published in the twenty-three periodicals com-	"The First Year" by Frank Craven.
ing within the scope of Mr. O'Brien's examina-	"Enter Madame" by Gilda Varesi and Dolly
tion during the period between October, 1020,	Byrne Published by Putnam.
and September, 1921, inclusive. The period-	"The Green Goddess," by William Archer.
icals are those which have published an aver-	Published by Knopf.
age of 15 per cent in stories of distinction. The	"Liliom," by Franz Molnar. Published by
lists exclude reprints,, but not translations:	Boni & Liveright.
BY PERCENTAGE OF DISTINCTIVE STORIES	"Mary Rose," by James M. Barrie. "Nice People," by Rachel Crothers.
1. Dial 100%	"The Bad Man," by Porter Emerson Browne.
2. Midland	Novelized by Charles Hanson Towne. Novel-
3. Asia 90%	ized version published by Putnam.
4. Harper's Magazine. 74%	"The Emperor Jones," by Eugene O'Neill.
5. Pictorial Review 71%	Dublished her Ponis Limitable

I.	Dial	100%
2.	Midland	93%
3.	Asia	90%
4.	Harper's Magazine.	74%
5.	Pictorial Review	71%
6.	Century.	70%
7.	Atlantic Monthly	65%
8.	Scribner's Magazine	.52%
Q.	All's Well	43%
IO.	Harper's Bazar	38%
II.	Good Housekeeping	28%
12.	Smart Set	25%
13.	Metropolitan.	24%
14.	Hearst's International.	23%
15.	Chicago Tribune	22%
16.	Red Book Magazine	20%
17.	McCall's Magazine.	19%
18.	Everybody's Magazine	ı8%
19.	Cosmopolitan	18%
20.	McClure's Magazine.	17%
21.	Saturday Evening Post	15%
22.	Ladies' Home Journal	15%
23.	Collier's Weekly	12%
	BY NUMBER OF DISTINCTIVE STORIES	

 I. Pictorial Review.
 46

 2. Harper's Magazine.
 39

 3. Century.
 35

 4. Saturday Evening Post.
 32

The Poetry of 1921

Published by Boni & Liveright.
"The Skin Game," by John Galsworthy. Pub-

lished by Scribner.

In the introduction to his annual review of poetry, William Stanley Braithwaite considers those poets whose contribution to Anglo-Saxon poetry is of evolutionary character and those others whose work is more revolutionary in tone. In the first group he puts Masters, Amy Lowell, Vachel Lindsay, John Gould Fletcher, John Hall Wheelock and H. D., as carrying on the evolutionary principle of the Saxon traditions. Add Frost, Robinson and Aiken to these names and one gets the Saxon continuity of poetic spirit. Sandburg, Oppenheim, Untermeyer. Giovanitti, and Rosenfeld belong to the revolutionary school of poets.

"The Anthology of Magazine Verse for 1921" (published by Small, Magnard, & Co.) contains considerable material of interest to those who follow the yearly output of poetry. The

227 bound volumes which appeared in 1921 were divided among the various publishers as	Boni & Liv Henry Holt
follows:	Chas. Scrib
Vola.	Frank Shav
E. P. Dutton & Co	Small, May
Geo. H. Doran Co	Dodd. Mead
Houghton Mifflin Co	Doubleday,
The Macmillan Co	Duffield &
Oxford University Press	Harvard Un
G. P. Putnam's Sons	Longmans (
A. A. Knopf	Richard G.
John Lane	Harper & R. M. McB
Four Seas Co	Moffat, Ya
Frederick A. Stokes Co	Reilly & L
Yale University Press	Fleming H.
Stratford Co	Thomas Sel
Brentano's	Miscellaneou
The Cornhill Co	
B. W. Huebsch 4	

		015.
Boni & Liveright	••	٠. ء
Henry Holt & Co	••	3
Chas. Scribner's Sons		3
Frank Shay		3
Small, Maynard & Co		
Dall Mari & Co	•••	
Dodd, Mead & Co	••	2
Doubleday, Page & Co		
Duffield & Co		2
Harvard University Press		2
Longmans Green & Co.		
District C Deduce & Co.	•••	
Richard G. Badger & Co	••	I
Harper & Bros		I
R. M. McBride & Co		I
Moffat, Yard & Co	٠.	
Reilly & Lee		
Weility of Life	••	
Fleming H. Revell Co	٠.	. I
Thomas Seltzer, Inc		
Miscellaneous		52

Literature Abroad

By Ernest Boyd

The following very interesting summary of the year's literary output abroad appeared in the New York Evening Post Literary Review, December 31, 1921.

THE close of the year naturally invites meditation, melancholy or otherwise, upon the literary production of the past twelve months. In the various places where books are discussed I have noticed lists in which cheerful scribes have brought together the volumes which seem, in retrospect, to have best justified their existence during the year of grace now ended. What has struck me most about these lists has been the small place allotted by most of them to American works. Out of any given dozen ten books at least are importations. Curiously, my own impression of the year's foreign literature is that, on the whole, very little of outstanding merit has come to my notice and that the real creative vitality has been on this side of the Atlantic. Technical competence is still with the Europeans, but they have nothing to say. Over here, on the other hand, the impulse towards self-expression and original creation is powerful, if rather undisciplined and naive. However, as I have had many requests for reading lists of contemporary European literature, I purpose to recapitulate the books of 1921 which seem best to answer that need. I am taking in alphabetical order, the countries with which this department has been more particularly concerned.

The Literary Year in France

POETRY, DRAMA, FICTION

L'Epithalame by Jacques Chardonne. Valentine Paoquault by Gaston Chérau. La Fortune de Bécot by Louis Codet. Le Cocu Magnifique by Fernand Crommelynck. Elégies by Georges Duhamel. Les Hommes Abandonnés by Georges Duhamel Maria Chapdelaine by Louis Hémon. La Cavalière Elsa by Pierre Macorlan. Préséances by François Mauriac. Tendres Stocks by Paul Morand. Sodome et Gomorrhe by Marcel Proust.

Vestigia Flammæ by Henri de Régnier. L'Entrepreneur d'Illuminations by André Salmon.

GENERAL
Les Précurseurs de Nietzsche by Charles An-

Mes Souvenirs sur le Théâtre Libre by André
Antoine.

Une Nouvelle Philosophie de l'Histoire moderne et Française. Rene Gillouin. Petits Crayons by Remy de Gourmont.

Lettres à Sixtine by Remy de Gourmont.

Propos d'Anatole France by Paul Gsell.

De l'Age Divin à l'Age Ingrat by Francis
Jammes.

Les Chapelles Littéraires by Pierre Lasserre. Le Journal de Marie Lénéru by Marie Lénéru. Charles Baudelaire by G. de Reynold. Souvenirs de mon Commerce by André Rou-

veyre.

Trente Ans de Vie Française, II: Le Vie de Maurice Barrès by Albert Thibaudet.

The Literary Year in Germany POETRY, DRAMA, FICTION

Das Buch der Liebe by Max Brod.
Rosita by Franz Karl Ginzkey.
Der Schwierige by Hugo von Hofmannsthal.
Nicht der Mörder sondern der Ermordete ist
Schuld by Franz Werfel.
Bock Gesang by Franz Werfel.
Das Volk wacht auf by Wakher von Molo.
Fairfax by Carl Sternheim.

Fairfax by Carl Sternheim.

Die Entfaltung. (A collection of stories by Paul Adler, Max Brod, Däubler Edschmid, Heinrich Mann, Schickele, Steinheim, etc.)

Anthology.

GENERAL

Summula by Hermann Bahr.

Die Jüngsten by Adolph Bartels.

Die Besten deutschen Romane by Adolf Bartels

Aus dem Nachgelassenen Schriften eines Frühvollendeten by Otto Braun.

Maurice Barrès und die Geistigen Grundlagen des französischen Nationalismus by E. Curtius.

Die Doppelköpfige Nymphe by K. Edschmid. Der Untergang des Abendlandes. Vol. II by Oswald Spengler.

Die Deutsche Romantik by A. Stockmann.

The Literary Year in Ireland POETRY, DRAMA, FICTION

The Sword of the West by Austin Clarke. The Hounds of Banba by Daniel Corkery. The Mirror in the Dusk by Brinsley MacNam-

The Woman at the Window. (Stories translated from the Irish) by Padraic O'Conaire Hillsiders by Seumas O'Kelly

MISCELLANEOUS

What Sinn Féin Stands For by Aodh de Blácam.

Garden Wisdom by Stephen Gwynn.

The Inner and the Outer Ireland by George W. Russell (Æ).

Imaginations and Reveries. (New, enlarged edition (by George W. Russell (Æ).

On My Keeping and in Theirs by Louis J. Walsh.

The Literary Year in Italy

POETRY, DRAMA, FICTION

Notturno by Gabriele d'Annunzio. Rubò by G. A. Borgese. Il Segreto dell' Uomo solitario by Grazia Deledda.

La Casa nel Vicolo by M. Messina.

Nè bella nè brutta by Marino Moretti.

Signorine by Alfredo Panzini.

Il Mondo è Rotondo by Afredo Panzini. Come Prima Meglio di Prima by Luigi Pirandello.

Il Podere by Federigo Tozzi.

MISCELLANEOUS

La Poesia di Dante by Benedetto Croce. Ragguagli di Parnaso by Pietro Pancrazi. Poesia e storia nella Divina Commendia by E. G. Parodi. Storia di Cristo by Giovanni Papini.

The Literary Year in Spain POETRY, DRAMA, FICTION

El Sendero Andante by Ramón Pérez de Ayala. Belarmino y Apolonio by Ramón Pérez de

Las Furias by Pio Baroja. El Sabor de la Venganza by Pio Baroja.

El Préstamo de la Difunta by Blasco Ibáñez. Poems Maduras by Francisco Escrivá de Romani.

Treas Novelas Ejemplares by Miguel de Unamuno.

El Cristo de Velazquez by Miguel de Unamuno.

MISCELLANEOUS

Los Dos Luises by Azorin. El Espectador by José Ortega y Gasset. El Libre de los Plagios by Luis Estrana Marin. El Nuevo Glosario by Eugenio d'Ors. El Veinte en Castilla by Eugenio d'Ors.

By Way of Comment

These lists, needless to say, do not purport to give the year's best sellers, and they are obviously not exhaustive. The works mentioned simply represent some of the more important publications of the year, with special reference to those which have been discussed in this column or elsewhere in The Literary Review. I have not recalled the inevitable volumes by German generals proving that the army won the war but the civilians lost it; nor the annual contributions of MM. Bourget, Loti, Bordeaux, and company to the railroad bookstalls of France; nor the vast literature inspired by the belief that the millennium has dawned in Mos-These bibliographies are primarily concerned with works of pure literature and they give, I think, a fair idea of what each of the countries mentioned has produced during the past twelve months.

Necrology of 1921

Authors

ADAMS, Frederick Upham, author and inventor, Aug. 28, age 61.

AICARD, Jean, poet, member of French Acad-

emy, May 13, age 72.
ALLEN, Dr. Joel Asaph, author and dean of the scientific staff of the American Museum of Natural History, Aug. 29.

Anderson, Margaret Steele, author, editor, Jan. 16.

BAGOT, Richard, English novelist and essayist, Dec. 12, age 61.

BARCLAY, Florence, English novelist, Mar. 10, age 59.

BARNETT, Mrs. E. S., author, Nov. 10. BLACK, Dr. Samuel Charles, President of Washington and Jefferson College and author, July 25, age 51.

Burroughs, John, philosopher-naturalist and author, Mar. 29, age 83.

BUTLER, Dr. George Frank, author, June, age 64.

CHURCHILL, Lady Randolph (Mrs. George Cornwallis-West), author, June 29, age 67.

COMBA, T. Ernest, formerly American agent for John Lane, Mar. 25, age 70.

CHAMBERS, Charles Haddon, novelist and

dramatist, Mar. 28, age 61.
CROZIER, John Beattie, Canadian historian and political economist, Jan. 8, age 72.

Dobson, Henry Austin, poet and man of letters, Sept. 1, age 81.

Dowst, Henry Payson, author and publicity manager, Mar. 13, age 45.

EVANS, Donald, author and journalist, May

27, age 36.

EVERETT, Caroline Mills, author, July 14. FITZPATRICK, Hugh, L., journalist and au-

thor, Feb. 1, age 62.

GESTFIELD, Ursula M., founder of the "Science and Being" movement, lecturer and author, Oct. 22, age 76.

GIBSON, Rev. John Monro, minister of the St. John's Wood Presbyterian Church, Lon-

don, and author, Oct. 13, age 83.
GUNSAULUS, Frank Wakeley, preacher and author, Mar. 19, age 55.

HABBERTON, John, author, Feb. 25, age 79. HORNUNG, Ernest William, author, Mar. 22, age_55.

HUNEKER, James Gibbons, music critic and author, Feb. 18, age 61.

HYNDMAN, Henry Myers, leader of intellectual socialism in England and author, Nov. 23, age 79.

INGRAM, Eleanor Marie, author, Mar. 22,

age 35.

JASTROW, Dr. Morris, Jr., Assyriologist and author, June 22, age 59.

KENDALL, Dr. Calvin N., educator and

author, Sept. 2, age 63.
Kropotkin, Prince Petr A., Russian author

and revolutionary leader, Feb. 8.

Lincoln, Mary Johnson, authority on cooking and household economics, Dec. 4, age 77. MACKENZIE, Cameron, war correspondent, author and former publisher, Mar. 18, age 39. DE MATTOS, Alexander Teixeira, translator,

MIFFLIN, Lloyd, poet, July 16, age 77 Molesworth, Mary Louise Stewart, English novelist and writer of books for children,

July 21, age 79.

PERRIER, Edmond, Director of the Museum of Natural History in Paris, Aug. 1, age 77. PETERS, John P., clergyman, archeologist, teacher and author, Nov. 10, age 69.

PHILIPS, F. C., novelist, Apr. 20, age 73.
REDALL, Frederick, editor of "People's Encyclopedia" and compiler, May 26, age 68.
SALTUS, Edgar, author and publicist,

July 31, age 63.

SCOPPELD, Rev. Dr. Cyrus I., author and publisher, July 24, age 78.
SPOFFORD, Mrs. Harriet Prescott, novelist

and poet, Aug. 15, age 86.
STONE, Winthrop Ellsworth, President of

Purdue University, July, age 59.

STRONG, Dr. Augustus H., clergyman, theo-

logian and author, Nov. 29, age 85.
Swift, Rev. Dr. Judson, General Secretary of the American Tract Society, Aug. 19.

TAYLOR, Bert Leston, column conductor known as "B. L. T.," Mar. 19, age 55.

WENDELL, Barrett, professor of English literature and author, Feb. 8, age 66.

Book-Trade

AMES, Charles Wilberforce, president and general manager of West Publishing Co., Apr. 3, age 66.

BAILEY, Frederick S., Syracuse bookseller,

Nov. 6, age 56.

BAINS, William Mellor, Philadelphia book-

seller, Dec. 19.

BANGS, Lemuel W., English representative of Scribner's, Dec. 15, age 81.

BARNES, Charles Joseph, for many years head of the Chicago division of the American Book Co., July 11, age 83.
BEANE, Maudlena Johnson, of the Occult

Bookshelf, Nov.

BERLITZ, Maximilian D., founder of the Berlitz school of languages and author of language textbooks, Apr. 6, age 67.

Bowden, Arthur J., authority on rare books,

Jan. 4, age 57.

Braun, Marcus, publisher, Feb. 27.

BRIGGS, John, for many years associated with the American Book Co., Dec. 28, age 84. BROCKHAUS, Albert, Leipzig publisher, age 66.

CROTHERS, Renwick W., of the retail book business, N. Y., June 17.

CROWELL, E. Osborne, for many years a member of the firm of Thomas Y. Crowell & Co., Nov. 1, age 78.

CROWELL, J. S., Ohio publisher, Aug. 17, age 71.

DAVIS, Robert Howe, for twenty-five years with E. P. Dutton & Co., age 79.

Dorsey, George Ignatius, publisher of Cath-

olic literature, Mar. 27.

GAGE, Sir William James, distributor of

educational books, Jan. 14, age 71.

GRAHAM, Dr. Edwin R., senior publishing agent of the Methodist Book Concern, Feb. 19, age 67.

GRIMWOOD, Alfred E., for many years in the book business, Nov. 10.

KLEINTEICH, Herman, of George Sully & Co., Sept. 19, age 56.

McLaughlin, Thomas J., for thirteen years on the sales force of the A. L. Burt Co., Aug. 26.

McMullen, Albert D., of the E. W. Leavens Company, Sept. 7, age 55.

MATTHEWS, Elkin, well known English publisher, Nov. 10, age 70.

MIFFLIN, George H., President of Hough-

ton Mifflin Co., Apr. 5, age 76.

MORRIS, Frederick W., rare book expert, Oct. 20, age 71.

OLLENDORF, Paul, head of the French publishing house of the name.

PARKER, William H., bookseller with Dut-

ton, Brentano's, etc., Dec. 21, age 55.
PRICE, George V., for nearly fifty years with
Harper & Bros., Aug. 30, age 65.

RIDINGS, Horace S., for fifty years with the J. B. Lippincott Co., Nov. 19, age 65.

SMITH, Colonel Heman Page, connected with school book publishing firm of Richardson, Smith & Co., Jan. 15.

STODDART, Joseph M., retired editor and publisher, Feb. 25, age 75.

TAUCHNITZ, Christian K. von, Berlin publisher, July 8, age 80.

VAN WAGENEN, Bleecker, long a member of the firm of Dodd, Mead & Co., Nov. 11.

A Year's Library Progress

N making a condensed report on the 1921 activities of the American Library Association Carl H. Milam, secretary, points to a net gain in membership of 843, bringing the total to 5,307. He estimates that the number of library workers in the United States and Canada who are not members of the Association is somewhere between ten and twenty thousand.

The Headquarters at Chicago has provided an employment service for many of the members, has conducted a campaign for recruiting for librarianship, has maintained extensive correspondence in helping communities erect the best possible buildings and is in daily touch with communities desiring to establish libraries.

The Library War Service has even now not come to complete termination. Recently \$1,000 was authorized for books at Coblenz. The work of the merchant marine was transferred in August to the American Merchant Marine

Library Association. A continuing connection with the new American Library in Paris means that the librarian will always be nominated by the A. L. A. and five trustees appointed. Most of the war hospital service has now gone to the government.

The publication department shows 43 new publications, including the valuable pamphlets which have done much to interest the public in wider reading and pamphlets, such as "Viewpoints in Biography," "Children's Books for Christmas Presents," "Plays for Children," etc. Some of these publications are intended primarily for distribution to the public and many bookstores have availed themselves of this opportunity.

Some of these, including posters and exhibits, were made possible by the Books for Everybody Fund to which publishers, among others, made contribution.

Typo Book-Trade Statistics for 1921

CIVEN below are the tabulated statistics of the publishing and retail book-trade for 1921, compiled by the Typo Mercantile Agency:

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	
Fire Losses	. 5	0	0	0	0	o	I	2	0	2	0	0	10
Incorporations	. I	I	1	2	1	0	1	0	2	2	0	0	11
Bankruptcies	. І	· 1	3	I	4	0	I	2	2	4	4	0	23
Deceased	. І	3	0	3	2	4	I	2	4	2	3	I	2 6
Assigned	. I	I	2	3	0	I	I	0	I	0	0	0	10
Changes in Interest	. І	1	2	2	4	0	2	0	3	I	I	r	18
New Businesses	. І	0	3	0	I	0	I	2	5	2	2 .	I	18
Increase of Capital	. 2	0	6	2	2	0	0	0	0	I	0	0	13.

Territorial Synopsis

N. E. & Southern Middle West Far West Canada N. Atlantic

Fire Losses	5	4	1	0	0	10
Incorporations	7	1	I	2	o	11
Bankruptcies	9	7	4	I	2	23
Deceased	13	2	4	0	7	26
Assigned	0	2	4	2	2	10
Changes in Interest	7	1	3	4	3	18
New Businesses	8	3	3	2	. 2	18
Increase of Capital	8	2	2	I	0	13

The Year's Activity of the Publishers' Association

Annual Report of the Executive Secretary, Frederic G. Melcher

HE Executive Committee of six, in whose hands, guided by the bi-monthly deliberations of the Board of Directors, lie the responsibility for carrying on the purposes of this Association, have held continuous weekly meetings on Tuesdays since the last annual meeting. The President has visited the office daily for conference and suggestion. With the enlargement of the quarters there has come greater use of the rooms. The conference room being made available for such outside groups as the Publishers Ad Club and The Credit Conference, as well as for meetings of the Religious Publishing group. Medical Publishers and Educational Publishers and Year-Round Bookselling Campaigns. The new rooms double the floor space, provide a conference room that will hold up to forty people, a smaller committee room and two offices. The slight increase in rent is being borne by the Bookselling Campaign, whose staff of three is thus given quarters.

The publishers of Religious Books came together last winter to promote a very successful campaign for a wider interest in religious books and have organized again this winter for even more intensive work. The Medical publishers met on December 16th to consider the value of special group gatherings and on January 4th the Educational publishers came together in the same way.

In October the American Publishers Copyright League, with its long record of constructive activity, voted to become an integral part of the Association, and this work was organized as the Bureau of Copyright of the National Association of Book Publishers with a special committee of five in charge of its work. W. W. Appleton as chairman and George Haven Putnam as Secretary. This Bureau is of very special importance to members during the present discussion on the new Copyright bill and when the new law is passed and begins to apply to current business.

Manufacturing Problems

The fundamental problems of book manufacture and distribution, which affect all publishers alike have occupied the larger part of the time of the Executive Committee and the office staff of three. Printing emer-

gencies, binding crises, electrotyping and photo-engraving costs, freight rates, traveling and hotel expense, mail regulations, have been urgent problems; the most threatening tariff issue the American book-trade ever faced; a straining of good copyright relations with Canada, an all important project of revision of the fundamental copyright law of the United States have fallen to 1921.

The year came in with unfavorable conditions. In spite of the pressing need of lowered manufacturing costs, there were increases at many points. The December 1920 decision of the New York arbitrators had just increased printing wages \$2.50 to \$5.00 per week. The 44 hour week was demanded for May 1st. In the spring the Association joined in the effort which brought \$4.00 to \$5.00 decreases in one group of unions in April. The even more pressing need of relief in compositors' wages in the fall was not however obtained. The 44 hour issue which came to a head in May ultimately brought open shops in Binghamton, Boston and Philadelphia, but only increased costs in New York. In January last all bindery workers in New York demanded wage increases corresponding to those granted to the printers, but the Association insisted that no increases could be absorbed by the book-trade and the employers stood fast in refusal. On May 1st, after considerable conference with the unions to obtain better conditions the Employing Binders broke with the unions and after two months effort got satisfactory production in an open shop. These various crucial situademanded continuous consideration from the Executive Committee.

Photo-Engraving Costs

The first of the year had brought also an \$11.00 increase in the wages of electrotypers with 44 hour week and a \$6.00 increase among photo-engravers. No relief has yet been found in these fields, tho better rates in photo-engraving have been obtained thru the Meyer-Martin bill, passed in the New York legislature in May, making it illegal for the Unions to set the price at which engraved plates should be sold. This important bill was backed at Albany by newspapers, periodicals and book publishers thru their several associations.

Another important action at Albany in which this Association was interested was the revision of the Civil Rights Act so as to prevent publishers being held liable for reprinting photographs and illustrations that they had bought in connection with the plates of some book or set. This relief was largely due to David S. Beasley of the University Society.

In the Committee's investigations into manufacturing costs, the possibilities of stereotyping has been studied as a substitute for the increasingly expensive electrotypes but, so far, not many American pressmen seem to get the results from these that the English do.

With wages increasing or at best stationary in the trades that touch book manufacturing, the saving relief that has prevented further rise in retail selling prices, has been the drop in the cost of materials. Book paper which had been 4c. to 5c. before the war and had risen to 13c. to 15c., fell by January below 10c. and by summer to 7 or 8c. Binding cloth came down 20 per cent January 15th, and had further reduction, tho still about 80 per cent higher than a few years ago.

Freight Rate Hearings

The fundamental costs of freight and transportation was early considered tho the strained conditions of railroad finances made it difficult to find a line of progress. In July a hearing was obtained before the freight classification committee and as a result of this, carload shipments to the South were put on the same basis as the rates to other sections. This change will mean thousands of dollars a year to the educational publishers who would be the only ones to ship in carload lots. A further application to obtain better classification for Less Than Carload Lots to all parts of the country was finally refused by the Federal Commission, but it is felt that this may yet be successfully reopened by placing the emphasis on educational books. Such hearings could only have been obtained by publishers acting as an organization. It was found that excessive demands for freight losses set up against railroads by certain distributors of subscription sets, had created a strong prejudice in the minds of the Federal Commission.

Co-operating with several other national organizations, there has been an effort to get some reduction in the cost of railroad travel. The abolition of tax on railroad fares on January 1st has been part of the effort. It is hoped that provision may soon be made for a 5000 mile book at 2-1/2c. which would be

of great advantage in keeping men in the field.

During the fall a strong drive was made to obtain lower hotel rates for the travelers representing our members. Several good hotels agreed, but not enough to make it feasible to outline a detailed plan. It is believed, however, that the agitation did some good and echoes of our effort were seen in the hotel men's trade papers. Costs of book packing were investigated and a pamphlet of recommendations sent to members. With the incoming of a new Postmaster General it seemed an opportune time to strike for relief from the P. O. ruling that book prices could not be printed in book reviews without their becoming advertising and on May 25, Mr. Hays sent out cancellation of the aggravating order.

Tariff and Copyright

In two directions the publishing world has been facing problems such as come to real issue but once in many years and both of these carry over for final decision in 1922: tariff and copyright revisions. When the text of the Fordney Bill was published in July it was found that the book schedules showed changes that would rock the established customs of the book business to their foundations. Publishing would be chiefly affected by the American Valuation clause which it has been estimated, would triple the actual amount of the duty paid on editions imported. Mr. John Macrae, vice president of the E. P. Dutton & Company was appointed by the Association to watch publishing interests and immediate steps were taken to lay the case of the book publishers before the Ways and Means Committee, of the House and before influential senators. When the new Senate finally began hearings, the Association had its plea in shape. In the mean, time much discussion was started in newspapers whose columns help to form public opinion. Mr. Macrae has been also forcing attention to the present condition whereby book tariff is doubled at the custom house thru a ruling that 1/3 of the English list price must be the basis for levying all duties. The printers and binders have appeared at Washington asking for a 50% duty in place of the suggested 20%. The Fordney clauses, taking from the free list, old books, books in foreign languages, books for the blind, etc., has been protested against as being a severe blow to the educational needs of the country, to the retail book-trade and as against all American precedent.

New Copyright Bill Ready After many years of firm opposition the

International Typographical Union gave its concurrence in July to the plan to revise the Copyright Law of the United States so as to omit the manufacturing clause. As soon as this was assured, consultations toward perfecting a proper bill have gone forward. The result, which is about to be presented to Congress, is satisfactory to the Authors' League, represented by Eric Schuler, the Bureau of Copyright of this Association, represented by Major Putnam and Stephen H. Olin; to R. R. Bowker, as independent authority on copyright and member of this Association; Theodore Solberg, the Registrar of Copyright. While this discussion has been going forward, the American Publishers Copyright League voted to become connected with this Association under the name of the Bureau of Copyright of the N. A. B. P., thereby becoming the representative of all this Associations' Members and of eighteen other firms not thus connected and paying special dues. This Bureau has steadily advocated dropping the manufacturing clause but has pointed out that a new copyright law ought to adequately protect American publishers in the full American rights to such foreign books as are contracted for. Under the present law practically anyone except the American publisher can bring in the rival foreign edition. The American libraries have strongly protested and will protest actively at the Congressional hearings which are to come, against any phrase in the law that will curtail their right to import all books without reference to the American owner of copyright.

Canadian Copyright

Canadian copyright revisions have offered as much food for thought. Their printers pushed thru parliament a bill which would make Canadian manufacture necessary for full protection of rights there. Both Canadian and American authors would suffer from this law as well as all our members. A phrase in the law holds it up until proclaimed by the Premier and it is still waiting and threatening.

The office has found many opportunities during the year to enter into or to help supply book discussion to the papers and to see that the papers had accurate information on publishing conditions. There have also been several occasions where the Secretary could present the subject of book distribution before various audiences. In March last your Secretary visited Toronto on the invitation of the Canadian publishers and spoke on new methods in promoting book sales. In May before the Booksellers Convention;

in June before the annual convention of the American Library Association; in July at Chautauqua; in the fall in several conventions of the Middle West.

The office files of addresses, book-trade statistics, copyright data, etc., are becoming increasingly complete and valuable and inquiries of all kinds are sent in; when information is not on hand and falls within the Association's province the facts are gathered.

Co-operative buying of supplies has been tested out and proved of a great saving to those using it. Recently the Executive Committee decided that the Association would do well to work in conjunction with other business men, desiring to see government economy, in support of the budget system and gave a group subscription of \$100, whereas individual subscription would have been \$25 per firm.

For the Committee on New Outlets the office has prepared a pamphlet on "Opening a Book Department," one on "The Successful Bookshop" and material on "Starting a Circulating Library." Many letters on bookselling problems are answered, advice given and special interviews arranged. A canvass on the question of which cities need new bookshops has just been made. It has been a banner year in the increasing of new bookshops and most of them have been in touch with the office in one way or another.

Bookselling Campaigns

While the Executive Committee is largely occupied with matters of general importance to all publishers it has also encouraged the organizing of campaigns for the sale of more books and the Year-Round Bookselling Campaign seems to have successfully met the problem of increasing the aggressiveness of the trade and must take some of the credit for the good showing the publishing business has shown in 1921 as compared to so many industries. This campaign was supported by nearly all the publishers of the trade books and carried its own overhead and material expense. Its success has warranted a much increased appropriation for 1922.

No wholly complete survey of the year's activities could be contained in one report but so many trade problems have come up which could only be adequately handled by some joint action that it now seems hard to imagine how the situations could have been met by spasmodic individual action. Joint effort seems economical of time and money and the constructive way of facing the present needs and future expansion of a great industry, a great industry facing its period of greatest expansion.

Copyright Report for the Fiscal Year 1920-21

By Thorvald Solberg, Register of Copyrights

THE registrations for the fiscal year numbered 135,280. Of these, 127,338 were registrations at \$1 each, including a certificate, and 5,736 were registrations of photographs without certificates, at 50 cents each. There were also 2,206 registrations of renewals, at 50 cents each. The fees for these registrations amounted to a total of \$131,309.

The total number of separate articles deposited in compliance with the copyright law, which have been registered, stamped, indexed, and cataloged, during the fiscal year is 235,122.

It is not possible to determine exactly how completely the works which claim copyright are deposited; but as title cards are printed and supplied upon request to other libraries for all books received bearing United States notice of copyright, the demand for such cards for works not received furnishes some indication of possible percentage of failure to

deposit.

In response to inquiries received during the year from the Card Division, the Order Division, and the Reading Room in regard to 631 books supposed to have been copyrighted but not discovered in the library, it was found that 35 of these works had been received and were actually in the Library, 122 books had been deposited and still in the Copyright Office, 30 works were either not published, did not claim copyright, or for other valid reasons could not be deposited, while in the case of 248 works no answers to our letters of inquiry had been received up to June 30, 1921. Copies were received of 196 works in all in response to requests made by the Copyright Office during the period of 12 months for the works published in recent years.

The total copyright deposits for the year

included:

19,306
35,636
68,148
3,545
47,688
3,322
13.649
14,520
9,210
13,125
3,982
198

These were all produced in the United States. From abroad there were received 2,546 books in foreign languages and 247 books in Eng-

lish.

During the fiscal year a total of 102,789 articles deposited have been transferred to the Library of Congress. This number included 16,632 books, 50,589 periodicals, 29,125 pieces of music, 3,355 maps, and 3,088 photographs and engravings.

Out of the total number of articles deposited in the Coypright Office during the period from July 1, 1909, to June 30, 1921 (2,288,270), there have been transferred to the Library of Congress 217,555 books, 285,911 pieces of music, 61,354 maps, 46,351 photographs and prints, 442,154 newspapers and magazines—a total of 1,053,325 pieces during 12 years. This transfer includes a total of 11,281 volumes for the War Service Library for the use of soldiers and sailors during the war, and 13,491 volumes of American poetry and drama sent to the Library of Brown University.

INDEX OF COPYRIGHT ENTRIES, CATALOG,
BULLETINS AND CIRCULARS

The Copyright Act of 1909 (sec. 56) requires the Register of Copyrights to fully index all copyright registrations. This index is made by using card forms carefully prepared and printed. 223,044 cards were made during the fiscal year for this purpose. These cards are used as the printer's copy (properly edited) for the Catalogue of Copyright Entries required by law to be prepared and printed at periodic intervals. When returned from the printer after the revision of the proof about half of these cards are filed in their proper places in the permanent card indexes. During the year 135,280 cards of this character were so completed and filed. The various permanent indexes to the copyright registrations now contain nearly three and a half million cards. To save cost of duplication so far as practical, the title cards for copyrighted books prepared by the Catalogue Division of the Library of Congress are used in preparing printer's copy for the Catalogue of Copyright Entries, Part I, Group I (Books). Of the 6,673 titles of books entered during the calendar year 1920, about 6,000 were so prepared.

The remaining titles were made in the Copyright Office by the Catalogue and Index Division, as well as the index cards required for all other works registered, the cards numbering.

during 1920, nearly 220,000.

During the calendar year 1920, 136 numbers of Part I, Group I, of the Catalogue were published, containing the book titles, with complete record for all renewals for books, and complete annual index, 1,089 plus 266 pages; 12 monthly numbers of Part I, Group 2, containing titles of pamphlets, contributions to newspapers, lectures, dramatic compositions, maps, and motion pictures, and a complete annual index, 1,052 closely printed pages; 4 quarterly numbers of Part 2, containing all registrations for newspapers and magazines, with annual index, 467 pages; 12 monthly numbers of Part 3, musical compositions, with complete list of renewals for music and lists of music used or licensed to be used for mechanical reproduction, together with complete annual

index, 2,589 compactly printed pages; and 4 quarterly numbers of Part 4, containing registrations of works of art and photographs

and prints, with annual index, 410 pages.

The two Copyright Office bulletins most in demand, No. 14, containing the copyright laws, and No. 15, "Rules and Regulations for the registration of claims to copyright," were reprinted during the year. Information Circulars were printed as follows: No. 58, containing the President's Copyright Proclamation dated April 10, 1920 in regard to Great Britain and the British copyright Order in Council dated February 9, 1920, both effective on the 2d day of February, 1920, (6p. 8°); and No. 59, containing the President's Copyright Proclamation of December 9, 1920, in regard to Denmark (3p. 8°). A continuing demand for copies of the general Copyright Proclamation of April 9, 1910, necessitated a reprint of Information Circular No. 40 (2p. 8°).

LEGISLATION

On February 24, 1921, a joint resolution providing that certain motion-picture films and talking machine records registered under the United States copyright laws be sent to the Director of the National Museum for preservation, was introduced in the Senate by Hon. James D. Phelan of California. It was referred to the Senate Committee on Education and Labor, but there was no further action

On April 13, 1921, Hon. Duncan U. Fletcher reintroduced his bill "to protect Government documents by copyright." The text of this bill is identical with Sec. I of the bill introduced

on February 28, 1918.

A bill to amend section I of the copyright law of 1909, was introduced on June 21, 1921, by Hon. Florian Lampert and was referred to the Committee on Patents. The amendment consists in the addition of a further proviso to the first paragraph of sec. I (e), in the following words:

The copyright control shall not extend to public performances for profit of musical compositions where such performance is made from printed or written sheets or reproducing devices issued under the authority of the

owner of the copyright.

My last year's report (1919-20, p. 130) noted the passage by the House of Representatives of the public printing bill, containing the provision that "no Government publication or any portion thereof shall be copyrighted," but no action was taken by the Senate on that bill before the adjournment of the 66th Congress. Early in the 67th Congress, a public printing bill was introduced in the Senate by Hon. Geo. H. Moses, on which no action has yet been recorded.

"A bill to consolidate, codify, revise, and reenact the general and permanent laws of the United States in force March 4, 1919," was introduced in the House by Hon. Edward C. Little on September 20, 1919, as H. R. 9389. Several prints of the bill were issued to December 17, 1920, and reports were printed March 27, 1920 and January 13, 1921. The bill passed the House on December 20, 1920, and was presented to the Senate on December 23, 1920. The bill was reintroduced in the 67th Congress as H. R. 12, April 11, 1921. It was reported without amendment May 13, 1921 (H. Rept. 68), passed the House on May 16, and was presented to the Senate and referred to the Committee on Revision of the Laws on June 27, 1921.

INTERNATIONAL COPYRIGHT

Under the authority of the act approved December 18, 1919, providing for retrospective copyright protection in the United States for works published abroad after August 1, 1914, and "before the date of the President's Proclamation of Peace" not heretofore copyrighted in the United States, a proclamation by the President was issued on April 10, 1920, in behalf of Great Britain (see my report 1919-20, pp. 141-147) and a similar proclamation in behalf of Denmark was issued on December 9,

1920 (see pp. 136-139 of this report).
Under the provisions of the Joint Resolution of Congress (Public No. 64, approved March 3, 1921) the act of December 18, 1919, became effective on March 3, 1921. Works published abroad in the English language after that date may be deposited in the Copyright Office for registration within 60 days after first publication to secure an ad interim copyright in the United States for four months from the date of receipt of the deposited copy and registra-

tion as provided by this act.

Under the provisions of the act of March 4, 1909, the benefits of section 1 (e), securing copyright control of the mechanical reproduction of music, were extended to the authors of Sweden by the President's proclamation of February 27, 1920 (see pp. 135-136 of this re-

"An Act to amend and consolidate the law relating to copyright" was passed by the Parliament of Canada during May and assented to on June 4, 1921. When its provisions are out into effect they will seriously embarrass the publishers of books and periodicals in the United States. In response to inquiries concerning this act it is printed in full in the

addenda to the report, pp. 141-168.

The enactment of this Canadian statute makes it imperative that some action be promptly taken to secure more satisfactory copyright relations between the United States and Canada. The fundamental difficulty heretofore has been the obligation to print in the United States books and periodicals and to manufacture here lithographs and photo-engravings, and the first step clearly indicated is the elimination by law of this requirement The Authors' of American manufacture. League of America is proposing the introduction of an amendatory act limited to the abrogation of all provisions of the Copyright Act of March 4, 1909, relating to American typesetting, etc., and to urge its prompt enactment by Congress. When that has been accomplished satisfactory reciprocal copyright pro-tection between the two countries may be discussed and arranged for.

Report of the Librarian of Congress

Selections from Dr. Herbert Putnam's Annual Report

Washington, D. C., December 5, 1921
INCREASE OF THE LIBRARY
(From the report of the Chief of the Order
Division. Mr. Slade)

Division, Mr. Slade)
Adopting the count of printed books and pamphlets made in June, 1902, as accurate, the total contents of the Library, inclusive of the Law Library, at the close of the past two fiscal years were as follows:

CON	TENTS		
	1920	1021	Gain
Books	2,831,333	2,018,256	86,923
Manuscripts (a numerical	-7-0 7000		,5-0
statement not feasi-			
ble)			
Maps and charts (pieces)	166,448	170,005	3,557
Music (volumes and	,,,,	,	0,00,
pieces)	884,227	919,041	34.814
Prints (pieces)	418,976	424,783	
	CESSIONS	,,	•, -,
nei no	CESSIONS	1920	1921
Printed books and pampl	1-4-		
			80,923
Manuscripts (a numerica not feasible)			
Map and charts (volumes	and niece	s) 2,964	3,557
Music (volumes and piec			34,814
Prints (pieces)			
•		9,94/	3,007
C:	I PTS		

Among the gifts received was one of a large lot of pamphlets, periodicals, and separate works that included some rare southern imprints dating before the Civil War, presented by Mr. Desha Breckinridge, Lexington, Ky., Miss Sophonisba Breckinridge, and Mr. Henry Breckinridge Washington, D. C., withthe gift made by them of additions to the Breckinridge papers which they had previously presented. From Viscount Bryce came a collection of pamphlets, periodicals, and newspapers dealing with questions of the day, particularly with regard to affairs of Slavic nationalities. From Mr. and Mrs. Hugo W. Hesselbach, Washington, D. C., came a collection of German literature that formed the library of Mr. Hesselbach's father, the late William Randolph Hesselbach. From Mr. J. Henry Holcomb, custodian of the records, headquarters of the Grand Army of the Republic, Philadelphia, came, in accordance with the action of the National and Departmental Encampments. The additions made by Mr. and Mrs. Joseph Pennell to the Joseph and Elizabeth Robins Pennell collection of Whistleriana, presented by them to the Library in 1917, are noteworthy.

Gifts from publishers included various imported and non-copyrighted books, as well as certain copyrighted books, of which additional copies were desired: From the Bureau of National Literature, 20 volumes; M. Edouard Champion, 3 volumes; George H. Doran Company, 35 volumes; Doubleday, Page & Company, 34 volumes; E. P. Dutton & Company, 16 volumes; Funk & Wagnalls Company, 13 volumes; B. W. Huebsch Inc., 3 volumes; John Lane Company, 60 volumes; Longmans, Green & Company, 89 volumes; John W. Luce &

Company, I volume; Andrew Melrose, Ltd., 4 volumes; John Hendy Nash, I volume; the Pioneer Company, I volume; Plon-Nourrit & Cie, 5 volumes; Frederick A. Stokes Company, 4 volumes.

PURCHASES

The total of purchases during the past year, tho not so great as in 1920, is considerably above the pre-war average. In that year the Library was in receipt of several collections of war material, which augmented the total receipt thru purchase. In addition, as during the past year, a number of orders that had been placed abroad were filled, which had remained unexecuted because of war conditions. Purchases of war material have been and must continue to be selective. For purchases, generally, with respect to quality, the not as to number, obviously one of our chief sources is the auction roof. During the fiscal year 1920-21, the Library bid on 1,539 items offered for sale at auction, and obtained 1,046 of them, or a little less than 68 per cent of the number. The year before the Library similarly bid on 1,688 items, and obtained 1,093 of them, or nearly 65 per cent of the number. The results thus shown, are encouraging only within limits.

Purchase of a copy of the interesting block book of Italian origin, the "Opera noua contemplatiua" of Giovanni Andrea Vavassore, gives to the Library an interesting specimen of printing from engraved wooden blocks, and the first block book, other than in reproduction, that it has come to possess. Six incunabula have been added. Exceptional good fortune enabled us to obtain six rare issues of English colonial treaties with the American Indians. Mr. De Puy, in his bibliography of the subject, gives 50 entries for treaties negotiated between 1677 and 1768 that were separately printed. The Library now possesses in the original issue 21 of the 50.

Numerous titles in English and American literature of the eighteenth and nineteenth centuries significant for their literary, historical, or bibliographical interest have been added during the year; but a list of them would unduly swell this report.

In the Librarian's report for 1910 was noted the deposit in that year, by Mrs. John Boyd Thacher, of Albany, N. Y., of the collection of incunabula brought together by her husband, the late John Boyd Thacher. Mrs. Thacher, again manifesting the same public spirit that actuated her husband during his distinguished career, has now deposited in the Library Mr. Thacher's collection on the French Revolution.

DIVISION OF MANUSCRIPTS

At the instance of Dr. Gaillard Hunt, formerly Chief of the Division of Manuscripts, but now Editor for the Department of State and in charge of its Library and Archives, and upon

recommendation of the Secretary of State, the President of the United States directed the transfer to the Library of Congress (under the general authorization of the Act of Congress of February 25, 1903) of the originals of the Declaration of Independence and of the Constitution of the United States. The formal transfer was made at the Department of State on September 30 (1921), when Secretary Hughes delivered these historic documents to the Librarian of Congress.

The field of history is constantly broadening. Social, economic, educational, literary and art movements now claim the attention of the historian, and consequently are not to be neglected in the gathering of materials for his use. The development of the Nation can not be dealt with adequately without reliance on the papers of the Presidents of the United States. During the past year there have been noteworthy addi-

tions to the presidential series.

Mr. J. Pierpont Morgan's collection of Washington letters includes a number not in the Library's 400 volumes of Washington papers. order to make his material available to historical scholars, Mr. Morgan graciously and generously had his letters photostated for this

[The Library has also obtained other Washington papers and correspondence of Adams, Jefferson, Madison, Monroe, Jackson, Van Bur-en, Tyler, Polk, Fillmore, Buchanan, Lincoln, Johnson, Grant, Hayes, Garfield and McKinley.]

The Commodore John Rodgers papers furnish materials for the study of the beginning of the United States Navy.

Materials for Navy history have been added to appreciatively by the further gift of some 400 papers of Rear Admiral Charles Stillman Sperry. There are letters from the Second Peace Conference at The Hague in 1907, and an unpublished account of the cruise round the world of the Atlantic Fleet, 1907-9.
The Confederate States Treasury Depart-

ment records of expenditures from its organization, September 19, 1861, to January 18, 1862; correspondence of the Treasury, including letters from collectors of customs; also quartermasters' correspondence; also letters and telegrams to the Secretary of War, C. S. A., are among the official papers deposited by the United States Treasury.

These records have been supplemented by the purchase of the correspondence and papers of George A. Trenholm, the last Secretary of the Confederate Treasury. The group includes information as to cotton shipments for Treasury account and loans negotiated in France and England.

By the gift of Hon. Henry Breckinridge, Trustee, formerly Assistant Secretary of War, the Library comes into possession of the papers of his father, the late Maj. Gen. Joseph Cabell Breckinridge, Inspector General of the Army, 1889-1904. The collection is especially rich in materials relating to the Spanish American War. This addition to the Breckinridge papers adds an important group to a collection which begins with the correspondence of John Breckinridge

(in the second generation from a Scotch Covenanter who escaped to America after the restoration of the Stuarts), who was the author of the Kentucky Resolutions and of the legislation relating to the admission of Louisiana.

Mr. Justice Holmes supplemented his former gifts by bestowing on the Library seven volumes of manuscripts of Dr. Holmes's writings, including "The Poet at the Breakfast Table"; "Over the Teacups"; "A Mortal Antipathy" and "Our Hundred Days"; a volume of poems; the biography of Ralph Waldo Emerson; a volume of notes on Emerson; and the biog-

raphy of John Lothrop Motley.

The demands on the material were more diversified this year than last. More important projects and a greater interest in historical research were made evident by the manner in which the material was used. Prof. John Bach McMaster, of the University of Pennsylvania. spent several months in the division, engaged on the continuation of his "History of the People of the United States." Prof. Edward Channing of Harvard College has been an occasional visitor in connection with his "History of the United States." Mr. Joseph Bucklin Bishop drew upon the Roosevelt papers here for much of the material used in "Theodore Roosevelt's Letters to his Children," and for his "Theodore Roosevelt and His Time as Shown in His Own Letters." Selections from the flast-named correspondence are now on exhibition in the Library. Prof. John Spencer Bassett of Smith College, was occupied for six months on the Andrew Jackson correspondence, with the result of adding materially to the Jackson papers, thru gifts of papers lo-cated by him. This form of cooperation is beneficial both to the student and to the Library. Mr. James Truslow Adams worked in the division for several months on materials used in his "The Founding of New England." More than 130 different students registered for longer or shorter periods, and the daily average number of persons working was about 10.

DIVISION OF DOCUMENTS

During the fiscal year ending June 30, 1921. the accessions to the Library thru the Division of Documents were as follows:

V	olumes	Pamphlets
Received by virtue of law	3,334	4,720
Gifts of the Government of United		
States in all its branches		1,790
Gifts of State governments	2,911	9,227
Gifts of local governments	506	1,020
Gifts of foreign Governments	5,084	10,376
Gifts of corporations and associa-		
tions	152	685
By transfer	833	1,491
Total received	4,097	29,309
By purchase, exchange, deposit,		
and transfer counted in Order		
Division)	3,290	2,673
By binding periodicals	812	• • • • • •
Total handled	8,199	31,982

In addition to the above, 2,541 maps and charts have been received by official donation.

The total number of volumes and pamphlets handled during the year was 50,181 as compared with 57,906 for the preceding year

The February Poster

HE program of the Year-Round Bookselling Campaign places special emphasis for February on books concerning American biography and history. The poster, which is going out to the booksellers, is one of the most successful that has yet been issued, and dealers are likely to give it honorary place on their walls long after the month is over. Black and white reproduction does not give the full effect, as in the color the figures of father and son are in bright orange and brown and the historical figures like a tapestry of blue and green.

Book Reviewers and Churches

N article appears in the current number of the Congregationalist, which shows that one Ohio minister in that denomination has found that his parish is decidedly interested in current books, and interested also, to have them carefully discussed and the problems they present thrashed over:

In the hottest part of the summer, a pastor in a midwestern church announced on a Sunday morning that ior a number of Wednes-day afternoons at 4.30 he would review popular novels. With a twinkle in his

eye, he said that, if no one cared to appear at the appointed hour, he would spend that time in reading other novels.

"He found the church editors of the local papers very willing to give free publicity. What was his delight, on arriving at the parish house the first afternoon, to find 110 people assembled to hear his review of Rose Macaulay's 'Potterism.' The next Wednesday afternon found a capacity audience. People were standing in the corridors and were perched in the balconies to hear his review of Sinclair Lewis's 'Main Street.' The attendance was over 220, altho the thermometer stood at 93 in the shade. Crowds ranging from 120 to hear the reviews of Mrs. Wharton's 'The Age of Innocence,' to over 300 to hear the review of 'The Brimming Cup.' convinced him that it is not necessary to have a moving picture show to secure a midweek attendance.



"In these book reviews the pastor told the story as simply as possible, and then very frankly preached as good a sermon as he could, on some of the problems presented. All the meetings were unsensational in style, the people being reverent and attentive."

Talks on Bookshops

A SERIES of short talks on "The Intimate Bookshops of New York" was the afternoon program of the New York Library Club on Thursday, January 19th. The Program Committee had invited the managers of different types of New York's growing group of bookshops to discuss bookselling from the point of view of their experience. Those who spoke were: Mrr. Mowbray-Clarke of the Sunwise Turn Bookshop. Frank Shay of Frank Shay's Bookshop and Miss Marion Cutter of the Children's Bookshop.

In the Field of the Retailer

A New Combination

THERE have been many suggestions during the past year that the book business could find healthy connection with many other lines of merchandise besides those with which books are accustomed to appear. Perhaps the most unusual recent news of such a definite accomplishment is that coming from Elizabeth H. West, State Librarian at Austin, Texas, who reports that in Dallas J. A. Majors Company of 1710 Commerce Street has an automobile shop and books happily combined. Miss West's description is as follows:

West's description is as follows:

"Passing along a business street of Dallas,
Texas, a few days ago, I noticed an automobile
shop with books arranged on shelves on one
side. The combination aroused my curiosity
so that I stepped inside to inquire how it happened. I was told by the young man in charge
that the shop was originally a book shop dealing in medical books; the main house being in
New Orleans; and that automobiles had been

added as a side line.

"I asked him how far the two lines had helped each other out; he replied that the automobile line had apparently had no effect upon the bookselling end of the business, but that the books had helped automobile sales, in that several physicians coming in to buy medical books had become interested in the automobiles with several resultant sales.

"Both lines seemed to be flourishing, and will soon be separated; for the present, however, this combination, unique so far as I

know, is continued."

Still Buying a Book a Week

F IVE customers who started last year are still regularly buying their "book a week" according to the report of Will H. Johnson of W. B. Read & Co., Bloomington, Ill.

Mr. Johnson wrote an interesting account for the Publishers' Weekly last May of how he had put into practice the slogan of "Buy a Book a Week," and he has been pleased to find how many who took up the idea have not needed further urging to make the regular additions to their libraries.

A!Store Correspondence Card

THE Little Bookstore in East Sixtieth Street, New York, has an attractive correspondence card that gives a personal touch to all the notices that go out. This card is $4\frac{1}{4} \times 5\frac{1}{4}$ and has a decorative border with the name and address of the shop in a scroll across the top. There is a good sized writing space, and it can be mailed at the one cent postage rate. This forms a very effective way of notifying people about books that have come to hand which should be of special interest to them.

Writing Sentiment for People

THOSE who either sell or use greeting cards, which have come to be such an important part of our every-day life, do not often stop to consider the careful thought that is given to the subject of getting the right sentiment into the right shape. A most interesting analysis of what people like in sentiments is given in an article in the January American, based on an interview with J. P. McEvoy, editor for the P. F. Volland Company, and well known to the book-trade for his energy and imagination of the book as well as the greet-

ing card field.

Mr. McEvoy says that "You would be surprised to know how many people are yearning for somebody, and they are either too bashful to say it or they do not know how to write it so they send 'Yearning-for-you' cards. Other popular cards are the 'heart-home-and-mother' and the lonely theme. The best selling Valentine Day card Volland ever had carried the simple line, 'Aw, go on! Have a heart!' The best selling birthday card said 'Cheer up, everybody has 'em." As Mr. McEvoy points out, the editor of a magazine may study the tastes and ideas of the people and yet never know exactly what part of what he prints is most in line with public sentiment. The greeting card manufacturer is left in no such uncertainty. He has a very direct check on the sales, as people read what they buy and buy what they like to read.

Eighty Years a Bookstore

A DAMS Book Store at 165 North Main St., Fall River, has been celebrating its eightieth birthday.

It was founded in 1842 by Robert Adams and continued by his son, Edward S. Adams, until he retired in 1917 in favor of Laughlin W. Mc-Farland who had been long connected with the store.

To celebrate the anniversary, one of the show windows of the store was filled with papers and mementoes of the days when Fall River was young. Among the papers were receipted bills covering many years, which showed that in those days it was very common to have annual settlements between retailers and manufacturers and also between these same merchants and their customers. It was not until the early seventies that bills began to be presented quarterly.

Among other papers was an order upon Robert Adams for schoolbooks for those children who could not afford to purchase their own. One of these was signed by Samuel Longfellow, brother of the poet, who was Unitarian minister there and chairman of the school committee. Edward S. Adams still retains his desk at the store tho taking no active part in the business.

Foreign Language Books

THAT there is less study of foreign languages in the colleges of the country than previously is indicated by the figures given out at a recent conference of eighteen leading colleges and universities at Chicago. Ten years ago, about twenty-five per cent of all the students were taking foreign languages; now, only twenty-one and one-third per cent. This is contrary to what would have been expected as the result of our wider interest in world affairs, and will mean less textbooks for that field and less literature in the foreign languages sold than heretofore. There has been an increase in the study of the sciences.

Leary's Location Threatened

THE time-honored site of the famous second-hand bookstore of Leary, Stuart & Co. at 9 South Ninth St. has been threatened by an ordinance introduced before the Philadelphia City Council whose object is to provide for the widening of Ludlow St. The object of this widening is to provide a delivery approach to the big new extension for Gambel Bros. department store.

The action will be opposed by Hon. Edwin S. Stuart, head of this book business and former governor of Pennsylvania who moved the business to that location in 1877. Mr. Stuart explains that if it were a matter of civic improvement he would not complain but as it is merely a business proposition he believes that the bookstore should be left on the site where it is known to thousands thruout the country.

No Canadian Import Marking

By an order-in-council just passed at Ottawa, the regulation of making necessary an imprint on all goods shipped into Canada has been again postponed and it seems unlikely that it will ever be revived.

This import regulation was originally planned for October 1st and then, because of objections received from importers, was delayed until January. The act of postponement is effective "until after the close of the next session of Parliament" the Parliament coming to session in March.

International Theatrical Exhibit

THE association, Kunst aan het Volk (Art for the People) will organize in January and February a theatrical exhibition in the Municipal Museum. A section will be devoted to literature concerning the modern theater in all its details. The printed catalog which will be sold at the exhibition will specially mention the names of the editors, the owners, and those who offered books, so that the booklet will become an important acquisition for the literature of the theater, that means a universal bibliography of the world's theater literature, a permanent guide for all those interested in the movement of the modern theater.

Current Clippings

Boni & Liveright will soon publish the first novel of Edna St. Vincent Millay.

There is a rumor that Cosmo Hamilton is making a stage play of A. S. M. Hutchinson's "If Winter Comes."

Amy Lowell started a brief lecture tour, January 11. She went first to Pittsburgh, then to Cleveland, Newark, Trenton, and New York. She will speak five times in New York City.

A woman was overheard asking in the John Wanamaker bookshop the other day for "The Woman With a Mirror." The clerk found that she meant "The Glass of Fashion."

ANOTHER novel by Knut Hamsun has been announced for publication by Knopf. It is "Wanderers," which combines the two original Norwegian novels "Under the Autumn Stars" and "A Wanderer Plays With Muted Strings." Other novels by Hamsun will follow at regular intervals.

An experiment unique in the theater will be launched by the Theatre Guild on Feb. 2, when it will begin the presentation of Shaw's newest play, "Back to Methuselah," at the Garrick Theatre. The length of the play is such that it will require three evenings for its presentation, and accordingly it will be given as a cycle.

"Back to Methuselah" has been available in book form for a number of months, published by Brentano's, but the presentation at the Garrick will be the first performance on any stage. By its readers it has been generally regarded as unactable—chiefly because of its length and the impossibility of condensing it, even if George Bernard Shaw were to give his consent.

Announcement is just made at the University of Chicago that the contestants for the annual John Billings Fiske Prize in Poetry are required to have their manuscripts in the President's Office not later than March I. The competition is open to all students in the university, both graduate and undergraduate. The subject, length and form of the verse are left to the discretion of the student. The winning poem will be awarded the prize of fifty dollars, and the university reserves the right of first publication. Selections from last year's prize winner (a cycle of short poems) were published in the University Record, the Atlantic Monthly, and Poetry. The prize was established in 1920 by Horace Spencer Fiske in memory of his father, a Phi Beta Kappa graduate of Union College, New York.

New Issue of Mileage Books

THE Senate passed on January 21st the Interchangeable Mileage Book Bill, which directs the Interstate Commerce Commission to authorize railroads to issue mileage books of from 1,000 to 5,000 miles at "just and reasonable rates." The National Association of Book Publishers has been co-operating with other national groups in pressing for some action of this kind, in order to make it more economical to keep men in the field.

It had been argued that a 2½ cent mile rate ought to be obtained, but the Bill leaves the rate to the Commission. Present mileage averages about 3.6 cents to a mile. The general impression is that the mileage will be issued at 2¾ or 3 cents a mile, or from \$6.00 to \$8.50

saving per 1,000 miles.

Navy Books Sold

GREAT quantity of miscellaneous books, which had been stored in Brooklyn since the war, has been bought by Gimbel's New York Store and was placed on sale January 19th. This large collection of 40,000 volumes is not of the books that were put on the vessels by the War Service of the American Library Association, but is part of a quantity purchased by the navy itself before the A. L. A. established its connection with the ships. The books are entirely new and include a great many on travel, biography, several thousand Everyman's Library, etc.

Communications

TRAVEL BOOKS STOLEN

Army and Navy Club, Washington, D.C.

Jan. 21st, 1922.

Editor, Publishers' Weekly:

Last August I rented my house at 1825 Q St., N. W., to a Dr. J. F. d'Vallier, who claimed to be a British subject, and was attached to the British Embassy. The man left Washington early in January leaving many creditors and I discover that he has removed and presumably sold about 500 volumes from my library consisting for the most part of travel, exploration, Northwest, Southwest, American Indians, military subjects and general books. To date I have traced only one book, Peary's "Farthest North," which was sold in Boston.

I would grealty appreciate the publication of this letter as it might be the means of enabling me to trace at least a portion of my property. There was also a painting of the Crystal Palace Glacier, Greenland, and several articles of silver.

D. L. BRAINARD,

Brig. General, U. S. A., Retired.

Ocean Rates Drop

THE cost of shipping from Europe is now about 120 per cent above the pre-war level, but has receded considerably from the highest rates of 1920.

Newly collected data from the Atlantic ports show that on general cargoes the cost per 100 pounds from the United Kingdom was 17 cents pre-war, \$1.20 January, 1920, and at present 40 cents to 75 cents; from Hamburg, which was 20 cents before the war and which rose to \$1.50 January, 1920, the rate is now 45 cents.

Personal

J. H. Lange, formerly with Barse and Hopkins, is now connected with Hall Brothers, Kansas City, Mo., and will represent them in New York and New Jersey, with their line of greeting cards.

W. C. BECKER, who has traveled for E. P. Dutton & Company the past 15 years has resigned to go with P. F. Volland & Co. For the past three years Mr. Becker sold the Dutton line to the larger New York trade succeeding the late Le Baron D. Scribner.

Periodical

Two well-known Whitaker publications are now to be issued under one cover, under the name of The Bookseller and the Stationery Trades Journal. It will be an illustrated monthly record of the book, stationery, leather goods and allied trades. It is published in London and the price is to be five shillings per annum.

Business Notes

Boston.—J. G. Williams, whose separation from the Williams Bookstores Co., Old South Meeting House, was announced this month, is now giving his entire time to the Talmud Society at 33 Newbury Street, where he is treasurer and general manager.

NEW YORK.—The Cornhill Publishing Co. of Boston has opened a New York branch at

7 West 49th Street.

Melbourne, Australia.—J. B. Symons is no longer connected with Whitcombe and Tombs, Ltd. The Melbourne and Tombs' London branch will be continued under new management. All correspondence should be addressed to the head office at Christchurch, New Zealand.

PHILADELPHIA. — The Warham Book Shop will be opened on February 1st at 1524 Walnut St., by H. H. Warner and S. R. M. Stearns, both University of Pennsylvania graduates. They are to have the remodeled first floor of the house that was once the residence of S. Weir Mitchell. The stock will be general new books.

Changes in Price THE WOMANS PRESS

Couragef	rom	\$1.50	to	\$1.00
Cheero	**	1.25	••	1.00
The Hall With Doors	**	1.75		1.50
The Supreme Gospelc	loth	.80	••	.75
Dreams and Voicesf	rom	2.00	**	1.75
Tama	**	1.00		-75
Womans Point of View	**	7 95	••	7.00

Obituary Notes

JAMES BRYCE

VISCOUNT BRYCE died very suddenly at Sid-

mouth England on January 22.

He was one of the foremost scholars of politics and government in the world. This reputation he first acquired with the publication of "The Holy Roman Empire," a dissertation published when he was only 24 years old. He was for six years the Ambassador from Great Britain to this country and did more for the betterment of Anglo-American relations than any of his contemporaries. He was a famous mountain climber, and had scaled many peaks hitherto considered impossible. One of these was Mt. Ararat. He was a skilled linguist, writing and speaking six languages fluently in addition to English.

James Bryce was born in Belfast, Ireland, May 10, 1838. He was educated at the University of Glasgow, and later became a scholar at Trinity College, Oxford, where he took his degree in 1862. For fifteen years he practised as a barrister. More than thirty universities in all parts of the world have awarded him their

highest honorary degrees.

Lord Bryce's famous works include:

"The Flora of the Island of Arran," 1859; "The Holy Roman Empire," 1862; "Report on the condition of Education in Lancashire," 1867; "The Trade Marks Registration Act, with Introduction and Notes on Trade Mark Law," 1877; "Transcaucasia and Ararat," 1877; "The American Commonwealth," 1888; "Impressions of South Africa," 1897; "Studies in History and Jurisprudence," 1901; "Studies in Contemporary Biography," 1903; "The Hindrances to Good Government," 1909; "South America: Observations and Impressions," 1912; "University and Historical Addresses," 1913; "Essays and Addresses on War," 1918; "Modern Democracies," 1921.

JOHN KENDRICK BANGS.

JOHN KENDRICK BANGS, the author, died at Atlantic City on January 21. He was taken ill about two weeks before and two operations have been necessary. The third was abandoned before it was completed because of the author's weakness and he did not regain consciousness at the end. About two weeks ago it was thought he could not live twenty-four hours, but his characteristic humor came to his aid and to the amazement of his physicians he rallied.

He was born in Yonkers, May 27, 1862. He graduated from Columbia in 1883, and thereafter studied law. He was well known in

civic and political circles as well as among men of letters. In 1918 he went to France for the Y. M. C. A. and the American Committee for Devastated France. One of his lectures was interrupted by an air raid. He is survived by his wife and three sons,

The list of his works includes:

"Roger Camerden," 1886; "Katherine," 1887;

"The Lorgnette," 1887; "Mephistopheles," 1888; "New Waggings of Old Tales," 1888;

"Tiddleywinks Tales," 1890; "The Tiddleywinks Poetry Book," 1890; "The Tiddleywinks Poetry Book," 1890; "In Camp With a Tin Soldier," 1891; "Coffee and Repartee," 1893; "The Water Ghost," 1893; "Three Weeks in Politics," 1894; "The Idiot," 1895; "Mr. Bonaparte of Corsica," 1895; "A Rebellious Heroine," 1896; "The Pursuit of the House Boat," 1897. "Paste Jewels," 1897; "The Mantle Piece Minstrels," 1897; "Ghosts I Have Met," 1898; "Peeps at People," 1898; "The Enchanted Typewriter," 1899; "Cobwebs From a Literary Corner," 1899; "Cobwebs From a Literary Corner," 1899; "The Idiot at Home," 1900; "Olympian Nights," 1902; "Uncle Sam, Trustee," 1902; "Emblemland," 1902; "Over the Plum Pudding," 1902; "Molly and the Unwise Man," 1902; "Proposal Under Difficulties," 1905; "The Worsted Man," 1905; "Lady Teazle,"

JOHN CHAPMAN ROCKWELL

JOHN CHAPMAN ROCKWELL, who died in Port Chester, N. Y., on January 4th, was widely known as a schoolman and a bookman. He was born in Danbury, Conn., sixty-two years ago, and his early education was acquired in the common schools of that section. He entered the teaching profession upon his graduation from the Potsdam Normal School and, after teaching for several years in Bronxville, he assumed charge of the local schools system of Port Chester. Later he purchased a controlling interest in the Schermerhorn Teachers' Agency. He subsequently retired from that connection to become district superintendent in Westchester County. At the time of his death, he was an agent for Hinds, Hayden & Eldredge, Inc., of New York. He was widely acquainted in New York State and New England and numbered very many warm personal friends among the schoolmen and bookmen with whom he came in contact.

New York Booksellers Meet

THE New York Booksellers' League held its first dinner of the year at the Hotel Breevort on January 18th. The evening's speakers included, in addition to the Hon. David O'Connell who presided in the absence of Mr. Wilson, Mr. Shaw Desmond, author of "Gods," "Passion," "Democracy," etc., and Mr. John Farrar, editor of the Bookman. Mr. William Beebe who was announced was unable to come.

The Membership Committee seems to be growing more active. At this meeting it was announced that nine new members had been

added.

Directory of Publishers, Printers and Authors Issuing Books During 1921

A-No. 1 Publishing Co., Erie, Pa. Abbatt (William), 28 W. Elizabeth St.. Tarrytown, N. Y.
Abel Publishing Co., 401 Caxton Bldg., Cleveland, O.
Aberthaw Construction Co., Boston, Mass.
Abingdon Press, 150 Fifth Ave., New York.
Academy of Political Science, Columbia University,
Broadway, 116th St., New York.
Adams Press, 240 Broadway, New York.
Adjutant-General's Office, Boston, Mass.
Advertiser (The), Elmira, N. Y.
Aetna Explosive Co., 165 Broadway, New York.
Alabama State Department of Archives and History,
Montgomery, Ala. Alabama State Department of Archives and Missory, Montgomery, Ala.
Albany Evening Journal, Albany, N. Y.
Alberta Publishing Co., 333 E. 17th St., New York.
Albig (George L.), Ridgefield Pk., N. J.
Alden (C. K.), 47 Mather St., Dorchester Center, Mass. Allen, Lane & Scott, 1211 Clover St., Philadelphia, Altemus (Henry) Co., 1326 Vine St., Philadelphia, Pa. Allied Code Co. of the U. S., 233 B'way, New York. Allyn & Bacon, 50 Beacon St., Boston, Mass. American Academy of Political and Social Science, 36th St. and Woodland Ave., Philadelphia, Pa. American Acceptance Council, III Broadway, New York York. American Antiquarian Society, Worcester, Mass. American Antiquarian Society, Worcester, Mass.
American Association for International Conciliation,
407 W. 117th St., New York.
American Association for Organizing Family Social
Work, 130 E. 22nd St., New York.
American Automobile Digest, Butler Bldg., Cincinnati, O.
American Bankers' Association, 5 Nassau St., New York. American Baptist Publication Society, 1701 Chestnut American Baptist Publication Society, 1701 Chestnut St., Philadelphia, Pa.

American Bee Journal, Hamilton, Ill.

American Bible Society, Bible House, 8th St. and Astor Pl., New York.

American Book Co., 100 Washington Sq., New York.

American Bureau of Engineering, 1601 S. Michigan Ave., Chicago, Ill.

American Bureau of Metal Statistics, 115 B'way, New York New York. American Bureau of Trade Extension, Washington, American Child Hygiene Association, 1211 Cathedral St., Baltimore, Md.
American Citizen Publishing Co., Iowa City, Ia.
American Civil Liberties Union, 138 W. 13th St.,
New York. American Commerce Association, Chicago, Ill. American Committee of Justice, 1904 Adeline St., Oakland, Calif.

American Committee on Conditions in Ireland, 501 Fifth Ave., New York.

American Dyes Institute, 130 W. 42nd St., New York.

American Economic Association, Princeton, N. J.

American Educational Co., 314 W. Superior St., American Educational Co., 314 w. Superior St., Chicago, Ill. American Ethical Union, 2 W. 64th St., New York. American Exchange National Bank, 128 Broadway, American Exporter, 17 Battery Pl., New York. American Express Co., New Business Dept., New York City. YORK CITY.

American Geographic Society, Broadway and 156th St., New York.

American Institute of Accountants, Endowment Fund, 132 Cedar St., New York.

American Institute of Architects, 313 E. 23rd St., New York. New York. American Institute of Mining and Metallurgical Engineers, 25 W. 39th St., New York.

American Issue Publishing Co., Westerville, O.

American Jewish Book Co., 148 E. 57th St., New York. American Library Association Publishing Board, 78 E. Washington St., Chicago, Ill.
American Museum of Natural History, Columbus American

Ave. and 77th St., New York. American New Church Tract and Publishing So-ciety, 2120 Chestnut St., Philadelphia, Pa. American Numismatic Society, B'way and 155th St., American Peace Society, 613 Colorado Bldg., Washington, D. C.
American Photographic Co., 221 Columbus Ave., ington, D.

American Poultry Journal, 523 Plymouth Court,
Chicago, Ill.

American Poultry School, 115 E. 31st St., Kansas American Poultry School, and City, Mo.
American Press, 439 Lafayette St., New York.
American Publicity Committee, Iowa City, Ia.
American Radiator Co., 140 W. 42d St., New York.
American Red Cross, 17th St. bet. D. and E., N. W.,
Washington D. C.
American Sabbath Tract Society, Babcock Bldg.,
Dlainfield, N. J. Plainfield, N. J.
American Scandinavian Foundation, 25 W. 45th St.,
New York. New YOYK.

American School of Home Economics, 506 W. 69th
St., Chicago, Ill.

American Silk Journal, 373—4th Ave., New York.

American Social Hygiene Association, 105
St., New York. American Sports Publishing Co., 45 Rose St., New American Sunday School Union, 1816 Chestnut St., Philadelphia, Pa. American Technical Society, Drexel Ave. and 8th St., Chicago, Ill. American Tract Society, Park Ave. and 40th St., New York. American Veterinary Publishing Co., 9 S. Clintom St., Chicago, Ill.
American Warehousemen's Association, General Committee on Central Bureau, Pittsbürgh, Pa. Amherst Publishing Co., Amherst, N. H. Anderson (W. H.) Co., 524 Main St., Cincinnati, O. Anderson Publishing Co., Los Angeles Cal. Andrae (E. H.), 1801 Young St., Dallas, Tex. Anglo and London Paris National Bank, Sutter and Sansome Sts., San Francisco, Cal. Apostolic Way, Union City, Ga. Appalachian Mountain Club, Boston, Mass. Appeal to Reason, Girard, Kas. Appeal to Reason, Girard, Kas. Appleton (D.) & Co., 35 W. 32d St., New York. Arbor Press, Greenwich, Conn.
Arcady Press & Mail Advertising Co., 222 Stark St., Portland, Ore.
Architectural & Building Press, 24 W. 39th St., New American Veterinary Publishing Co., 9 S. Clinton Architectural & Building Press, 24 W. 39th St., New Architectural Book Publishing Co., 31 E. 12th St., New York. Archives of Psychology, Substation 84, New York. Archives of Psychology, Substation 84, New York. Arens (Egmont H.), 27 W. 8th St., New York. Arkansas Bureau of Mines, Manufactures and Agri-Arkansas Bureau of Mines, Manufactures and Agriculture, Little Rock, Ark.

Armour & Co., Union Stock Yards, Chicago, Ill.

Armour's Bureau of Agricultural Research and Economics, Chicago, Ill.

Arnold (H. V.), Larimore, N. D.

Arnold (Walter L.), Guilford, Me.

Art Printing Co., 813 Trent Ave., Spokane, Wash.

Aryan Theosophical Press, Point Loma, Cal.

Associated Industries of Massachusetts, 1034 Kimball Bldg., Boston, Mass.

Association Press, 347 Madison Ave., New York.

Association of Official Agricultural Chemists, Washington, D. C.

Atlantic Monthly Press, 8 Arlington St., Boston, Mass. Atlas Printing Co., Binghamton, N. Y.
Atkinson (Wilmer) Co., 232 W. Washington Sq.,
Philadelphia, Pa.
Atwood (William F.), 52 Chauncey St., Boston, Augsburg Publishing House, 452 S. 4th St., Minne-apolis, Minn. Augustana Book Concern, Rock Island, Ill.

York.

York.

Austin Publishing Co., Los Angeles, Cal.
Authors Club, 7th Ave. and 56th St., New York.
Auto Vacuum Freezer Co., Inc., 220 W. 42nd St.,
New York.

Automobile Blue Books Corp., 239 W. 39th St., New

Automobile Club of America, 247 W. 54th St., New

NOTE.
Automobile Engineering Co., 14 W. Washington St., Chicago, Mil.
Ave Maria Press, Notre Dame, Ind.
Axerod (Jay), St. Paul, Minn.
Ayer (N. W.) & Son, 308 Chestnut St., Philadelphia,
Pa.

Pa.
Babcock & Wilcox Co., 85 Liberty St., New York.
Bacon & Brown, Cambridge 38, Mass.
Badger (Richard G.), 194 Boylston St., Boston, Mass.
Bagnasco Press, 226 Lafayette St., New York.
Bailey (A. R.), Box 822, Seattle, Wash.
Baker (Judge) Foundation, Boston, Mass.
Baker (Walter H.) & Co., 5 Hamilton Pl., Boston,
Mass. Mass. Baker & Taylor Co., 354 Fourth Ave., New York. Baker, Voorhis & Co., 45 John St., New York. Baker's Helper Co., 327 S. La Salle St., Chicago, Ill. Baldwin Law Book Co., 523 Court Pl., Louisville, N. Y. Baldwin Law Ky.

Ballantyne (James), 6 Greenville St., Roxbury, Mass.
Ballantyne (W.) & Sons, 1409 F St., N. W., Washington, D. C.

Baltimore Department of Legislative Reference,
Baltimore, Md.
Bancroft Whitney Co., 200 McAlister St., San Francisco Cal. Baltimore, Md.

Bancroft*Whitney Co., 200 McAlister St., San Francisco, Cal.

Bankers Service Co., Los Angeles, Cal.

Bankers Trust Co., 16 Wall St., New York.

Bankers Trust Co., 16 Wall St., New York.

Banka Law Publishing Co., 23 Park Pl., New York.

Banta (George) Publishing Co., Menasha, Wis.

Baptist Standard Publishing Co., Dallas, Tex.

Baraboo News Publishing Co., Baraboo, Wis.

Barber (J. F.), 1012-18 Filbert St., Philadelphia, Pa.

Bardeen (Charles William), 315 E. Washington St.,

Syracuse, N. Y.

Barker (E. Frye), 15 W. 107th St., New York.

Barron (Robert), Arden, Del.

Barrows (Frank E.), 165 Broadway, New York.

Barrows (Frank E.), 165 Broadway, New York.

Barry (James H.) Co., 1122 Mission St., San Francisco, Cal.

Barse & Hopkins, 23 E. 26th St., New York.

Baruch (Bernard Mannes), 15 E. 49th St., New York.

Beacon Book Shop, 26 W. 27th St., New York.

Beacon Press, 25 Beacon St., Boston, Mass.

Beally (J. A.), 245 N. Hope St., Los Angeles, Cal.

Beckley-Cardy Co., 312 W. Randolph St., Chicago, III.

Bee (Henry) Co., 22 Union So. New York Mass. III.

Bee (Henry) Co., 32 Union Sq., New York.

Beebe (Theodore Eaton), 1334 E. Second St., Long

Bench, Cal.

Belgian Specialty House, 6340 S. Racine St., Chicago,

III.

Bell (James A.) Co., Elkhart, Ind.

Bell Book & Stationery Co., 914 E. Main St., Richmond. Va.

Bender (Matthew) & Co., 109 State St., Albany,

N. Y.

Benigrups (Wilhelm), 200 F. 64th St., New York. I11. York. N. Y. Benignus (Wilhelm), 330 E. 69th St., New York. Bensinger (C.) Co., 15 Whitehall St., New York. Bensinger (Blase) & Co., 98 Park Pl., New York. Benziger Bros., 36 Barclay St., New York. Bergen County Historical Society, Hackenšack, N. J. Bernheim (Beatrice B.), 404 Riverside Drive, New York. York. York.

Bethel Publishing Co., New Carlisle, O.
Betts (Cravem L.), Great Kills, N. Y.
Bibliophile Society, Boston, Mass.
Bible Institute Colportage Association, 826 La Salle
Ave., Chicago, Ill.
Biblioteca Romana, 72 Greenwich St., New York,
Biddle Press, 12th and Cherry St., Philadelphia, Pa.
Biddle Publishing Co., 10 W. 44h St., New York,
Bigelow-Brown & Co., 286 Fifth Ave., New York,
Biological Society of Washington, Washington, D. C.
Blackstone Memorial Library, Branford, Conn.
Blake (Mrs. Katherine A.), Tarrytown, N. Y.
Blakiston's (P.) Sons & Co., 1012 N. Walnut St.,
Philadelphia, Pa.
Blied Printing Co., 26 E. 22d St., New York,
Blogg (H. A.), 2506 St. Paul St., Baltimore, Md. York.

Blue Cross Society, Springfield, Mass. Blyth, Witter & Co., 521 Trust & Savings Bldg., Los Angeles, Cal. Bobbs-Merrill Co., 18 University Sq., Indianapolis, Ind.

Boericke & Tafel, 1011 Arch St., Philadelphia, Pa.

Bogue (B. N.), Indianapolis, Ind.

Bogue (Virgil), Clarendon St. cor. Mt. Albion Ave.,

Albion, N. Y.,

Bolton Publishing Co., Jacksonville, Fla.

Boni & Liveright, 105 W. 40th St., New York.

Bonnier (Albert), 501 Third Ave., New York.

Bookfellow (The), 4917 Blackstone Ave., Chicago, Ill.

Bookwater-Ball Printing Co., Century Bldg., Indianapolis, Ind. Booton (Francis), Riverside, Calif.
Boston Public Library, Boston, Mass.
Boston. Statistics Department, 73 City Hall, Boston, Bowker (R. R.) Co., 62 W. 45th St., New York, Boyden (W. L.), 16th and S. Sts., Washington, D. C. Bradley (Milton) Co., 43 Cross St., Springheld, Mass. Braid & Hutton, 10 Whitaker St., Savannah, Ga. Brandow (John Henry), 59 Manning Blvd., Albany, N. Branham (Ben. P.) Co., 951-957 Insurance Exchange, ver, Colo.

Brooklyn Daily Eagle, Washington St., cor. Johnson St., Brooklyn, N. Y.

Brown (R. L.), Box 15, No. 6, Salisbury, N. C.

Brown & Sharpe Manufacturing Co., Providence, Brown (N. L.), 123 Lexington Ave., New York. Brown University Library, Providence, R. I. Browne (William Bradford), Box 432, North Adams, Bruce Publishing Co., 129 Michigan Ave., Milwaukee, W15.
Bruno (Guido), P. O. Box 1, Station D, New York.
Bryan (James William) Press, 324 Munsey Bldg..
Washington, D. C.
Buffalo Foundation, Buffalo, N. Y.
Bundscho (J. M.), 58 E. Washington St., Chicago, Bungalowcraft Co., Los Angeles, Cal. Burbank (A. S.), 19 Court St., Plymouth, Mass. Bureau of Industrial Research, 269 4th Ave., New Bureau of Municipal Research, 261 Broadway, New Bureau of Railway Economics, Home Bldg., Washington, D. C. Burkley Printing Co., 417 S. 12th St., Omaha, Neb. Burroughs Welcome & Co., 18 E. 41st St., New Burt (A. L.) Co., 114-120 E. 23d St., New York. Burton Publishing Co., 509 E. 9th St., Kansas City, Busmell's Book Store, Montpelier, Vt. Butler (H. A.), 710 Stambaugh Bldg., Youngstown, Butterick Publishing Co., 223 Spring St., New York. Byrne (John) Co., 715 14th St., N. W., Washington, D. C. Byrne Publishing Co., 57 E. Jackson Blvd., Chicago, Ill. Cactus Club, Denver, Colo. Cadmus Book Shop, 312 W. 34th St., New York. Caldwell (A. B.) Publishing Co. 127 Central Bldg., Atlanta, Ga.

California Academy of Sciences, San Francisco, Cal. California State Board of Health, San Francisco, Cal. California Department of Agriculture, Sacramento, California Fish & Game Commission, Sacramento, Cal. California Historical Survey Commission, Sacramento, California Secretary of State, Sacramento, Cal. California State Board of Health, Sacramento, Cal. California State Industrial Accident Commission, Sacramento, Cal. California State Library, Sacramento, Cal. California State Mining Bureau, Terry Eldg., San California State Mining Bureau, Terry Eldg., San Francisco, Cal. Callaghan & Co., 401 E. Ohio St., Chicago, Ill. Calvary Baptist Church, Religious Literature Dept., 123 W. 57th St., New York. Cambridge Public Library, Cambridge, Mass. Capital City Press, Montpelier, Vt. Capper (Arthur), Jackson & 8th St., Topeka, Kan. Carlisle (A.) & Co., 221 Bush St., San Francisco, Cal. Carnegie Endowment for International Peace, Washington, D. C.
Carnegie Foundation for the Advancement of Teaching, 576 Fifth Ave., New York. Carnegie Institution of Washington, Washington, D. C. Carnegie Library of Pittsburgh, Pittsburgh, Pa. Carnegie Library of Pittsburgh, Pittsburgh, Pa. Carnegie Steel Co., Pittsburgh, Pa. Carpenter (W. B.) Co., 422 Main St., Cincinnati, O. Carr (H.), Caxton Bldg., Cleveland, O. Carroccio Publishing Co., 105-113 Wooster St., New York York.
Casa Editorial Lozano, San Antonio, Tex.
Casar (C. N.) Co., 454 E. Water St., Milwaukee, Wis.

Cass Tech Printery, Detroit, Mich.

Catholic Education Press, 1326 Quincy St., N. E.,

Washington, D. C.

Central Book Co., 93 Nassau St., New York.

Central Firation Publishing Co., 342 W. 42nd St.,

New York.

Central National Bank, Philadelphia, Pa.

Century Co., 353 Fourth Ave., New York.

Cerebroscope Co., 366 Lenox Ave., New York.

Cerebroscope Co., 366 Lenox Ave., New York.

Chalif (Louis H.), 163 W. 57th St., New York.

Chamber of Commerce, Harrisburg, Pa.

Chamber of Commerce of the United States of America, Washington, D. C.

Chambers (Frank V.), 153 N. 7th St., Philadelphia,

Pa. Pa. Pa.
Chapin (H. M.), Providence, R. I.
Charity Organization Society of the City of New
York, 105 E. 22nd St., New York.
Chase (Joseph Smeaton), Palm Springs, Cal,
Chase National Bank of New York, 57 Broadway, New Chase National Bank of York.
York.
Chelsea House, 79 7th Ave., New York.
Chemical Alliance, Inc., Office of Secretary, 1010 Arch
St., Philadelphia, Pa.
Chemical Catalog Co., Inc., 1 Madison Ave., New
York.
Chamical Publishing Co., N. 3d St., Easton, Pa. York.

Vork.

Chemical Publishing Co., N. 3d St., Easton, Pa.

Chemical Rubber Co., Cleveland, O.

Chevrolet Motor Co., Broadway & 57th St., New York.

Chew (S.) & Sons, Camden, N. J.

Chicago Community Trust, Chicago, Ill.

Chicago Geographical Pubs. Co., Chicago, Ill.

Chicago Medical Book Co., 354 S. Honore St., Chl.

cago, Ill.

Chicago Plan Commission. Chicago. Ill. cago, III.
Chicago Plan Commission, Chicago, III.
Chicago Single Tax Club, 1440 American Bond &
Mortgage Bidg., Chicago, III.
Child Health Organization, 156 Fifth Ave., New York.
Child Printery, Lakeland, Fla.
Children Book Shop, 5 W. 47th St., New York.
Chile-American Association, 1133 Broadway, New York.
Chipman Law Publishing Co., Brookline, Mass.
Christian Board of Publication, 2712 Pine St., St.
Louis, Mo.
Christian Century Press, Chicago, Ill.
Christian Endeavor World, Mt. Vernon & Joy Sts.,
Boston, Mass.
Christian Herald, Room 92, Bible House, New York.
Christian Life Literature Fund, Room 600, Perry
Bldg., Philadelphia, Pa.
Christian Witness Co., 1410 N. La Salle St., Chicago. Christian Witness Co., 1410 N. La Salle St., Chicago,

Christie (S. M.) Press, New Brunswick, N. J. Christopher Publishing House, 1140 Columbus Ave., Boston, Mass.
Church (John) Co., 39 W. 32nd St., New York.
Church Book Shop, 108 Clark St., Brooklyn, N. Y.
Church Library Association, Cambridge, Mass.
Church of Jesus Christ of Latter-Day Saints, Salt
Lake City, Utah. Cincinnati Better Housing League, Cincinnati, O. Cincinnati Schoolmaster Club, Cincinnati, O. Citizens Medical Reference Bureau, 145 W. 45th St., New York. New York.
City Club, 55 W. 44th St., New York.
Clark (George Hardy), 411 Marine Bank Bldg., Long
Beach, Cal.
Clemens (William M.), Pompton Lake, N. J.
Cleveland Americanization Committee, Raymond Moley, 1215 Swetland Bldg., Cleveland, O.
Cleveland Foundation Committee, 1215 Swetland
Bldg., Cleveland, O.
Cleveland Trust Co., Cleveland, O.
Clifford & Lawton, 373 Fourth Ave., New York.
Clio Press, Iowa City, Ia.
Clode (E. J.), 156 Fifth Ave., New York.
Clyatt (Harry B.), P. O. Box 25, Ft. Thomas, Ky.
Coburn (Frank Warren), 31 Percy Rd., Lexington,
Mass. Mass. Mass.
Cochrane (H. S. B. W.) Corp., 17th St. & Allegheny
Ave., Philadelphia, Pa.
Coleman (Glen M.), Mt. Vernon, Ia.
Collamore. Gilman & Co., 15 E. 56th St., New York.
College Book Co., Columbus, O.
Collier (P. F.) & Son Co., 416 W. 13th St., New
York. York.
Colorado Agricultural College, Fort Collins, Colo.
Colorado Bureau of Mines, Denver, Colo.
Colorado College of Divine Science, Denver, Colo.
Colorado Geological Survey, Boulder, Colo.
Colorado Mountain Club, 3120 W. 23rd Ave., Denver ver, Colo.
Columbia Publishing Co., Washington, D. C.
Columbia Trust Co., 60 Brondway, New York.
Columbia University Press, 2960 Broadway, New Vork Columbia University Press Bookstore, 2960 Broadway, New York.
Columbian Printing Co., 815 14th St., N. W., Washington, D. C.
Commercial Engraving Publishing Co., Indianapolis, Ind. Commitssioner of Immigration, Bismarck, N. D. Committee on Cooperation in Latin America, 25 Madison Ave., New York.

Communication, Suite 981-991, Rand, McNally Bldg., Communication, Suite 981-991, Rand, McNally Bldg., Chicago, Ill.
Community Council, Louisville, Ky.
Comstock (Byron H.), Portage, Wis.
Comstock Publishing Co., Ithaca, N. Y.
Concordia Publishing House, Jefferson Ave., cor. Miami St., St. Louis, Mo.
Conde Nast Press, Greenwich, Coan.
Connecticut Academy of Arts & Sciences, New Hawen, Conn. Haven, Conn.
Connecticut State Board of Education, Hartford. Connecticut State Board of Education, Hartford, vey, Hartford, Conn.
Connecticut State Library, Hartford, Conn.
Connecticut Valley Historical Society, Springfield. Mass.
Connecticut Woman Suffrage Assn., Hartford, Conn.
Consolidated Publishers, Chicago, Ill.
Consumers League of Eastern Pennsylvania, 814 Otis
Bldg., Philadelphia, Pa.
Continental Printing Co., 344 W. 38th St., New York.
Cook Publishing Co., Athol, Mass.
Cooper Publishing Co., 121 E. 11th St., New York.
Co-operative League of America, 2 W. 13th St., New
York. York.
Co-operative Service Bureau, Adrian, Mich.
Cornell University Library, Ithaca, N. Y.
Cornhill Co., sA Park St., Boston, Mass.
Corporation Co. of Delaware, Equitable Bldg., Wilmington, Del.
Corporation Trust Co., 37 Wall St., New York.
Cosmo Press, 99 Mt. Auburn St., Cambridge, Mass.
Cosmopolitan Book Corporation, 119 W. 40th St.,
New York.
Courier Press, Bath, N. Y.

Courier Printing Co., Greenville, S. C. Craigie Publishing Co., Detroit, Mich. Cram (G. D.), 417 S. Dearborn St., Chicago, Ill. Cram (George F.) Co., 109 N. Market St., Chicago, Crame (C. D.), Box 724, Dayton, O. Credit Guide, 415 Broadway, New York. Critic & Guide Co., 12 Mt. Morris Park, New York. Crocker (H. S.) Co., 565 Market St., San Francisco. Cal.
Croft (Delmer Eugene), New Haven, Conn.
Cropo (Henry H.), 81 Hawthorne St., New Bedford, Mass.
Crowell (T. Y.) & Co., 426 W. Broadway, New York.
Cumberland Pipe Line Co., Winchester, Ky.
Cummings (G. Duncan)), Los Altos, Cal.
Cunard Steamship Co., 24 State St., New York.
Cuspoles & Leon, 449 Fourth Ave., New York.
Curran (C. P.), Printing Co., 8th & Walnut Sts.,
St. Louis, Mo.
Curris Publishing Co., Independence Sc., Philadel-Curtis Publishing Co., Independence Sq., Philadelphia, Pa.
Curtiss (J. S.), El Paso, Tex.
Cushing (Harry Cooke), Jr., 8 W. 40th St., New Darbaker (Leasure K.), Pride & Bluff Sts., Pitts-burgh, Pa. Dartnell Corporation, Transportation Bldg., Chicago, Daughaday & Co., 608 S. Dearborn St., Chicago, Ill. Davis (F. A.) Co., 1914 Cherry St., Philadelphia, Pa. Davis (Frank P.), Enid, Okla.
Davis (T. C.) & Sons, 506 Race St., Philadelphia, Pa. Davis-Bournonville Co., Van Wagnen Ave., Jersey Davis (T. C.) & Sons, 506 Race St., Philadelphia, Pa. Davis-Bournonville Co., Van Wagnen Ave., Jersey City, N. J.
Dearborn Publishing Co., Dearborn, Mich.
De Barthe (Joseph), 1306 Belmont St., N. W., Washington, D. C.
Delaware Reconstruction Commission, Dover, Del. Delbridge Co., 206 Walnut St., St. Louis, Mo. Democrat Printing Co., Madison, Wis.
Denison (T. S.) & Co., 154 W. Randolph St., Chicago, Ill.
Denison University, Granville, O.
Denlack (A.), Box 142, Osage City, Kan.
Denver Chemical Manufacturing Co., Denver, Colo. Derryvale Linen Co., 23 E. 22d St., New York.
Desert Book Co., Salt Lake City, Utah.
Detroit Board of Education, Detroit, Mich.
Detroit Board of Education, Detroit, Mich.
Detroit Institute of Arts, Detroit, Mich.
Devin-Adair Co., 425 Fifth Ave., New York.
Dewsnap (William), 324 5th Ave., New York.
Dial Publishing Co., 152 W. 13th St., Norristown, Pa.
Dickson Advertising Service, 30 Church St., New York.
Dickson Advertising Service, 30 Church St., New York.
Dictaphone (The), Woolworth Bldg., New York. York. York.

Dictaphone (The), Woolworth Bldg., New York.

Diederich-Schaefer, Milwaukee, Wis.

Disston (Henry) & Sons, Philadelphia, Pa.

Ditson (Oliver) Co., 179 Tremont St., Boston, Mass.

Dixie Business Book Shop, 41 Liberty St., New York.

Dobson-Evans Co., 305 N. Front St., Columbus, O.

10dd (West) Tank Protection Co., Des Moines, Ia.

Dodd. Mead & Co., 4th Ave., cor. 30th St., New
York. podge's Telegraph and Wireless Institute, Valparaiso, Ind.
Doidge (R. W.), 16 Elm St., Somerville, Mass.
Donahue (M. A.) & Co., 711 S. Dearborn St., Chicago, III. cago, III. Donnelly (R. R.) & Sons, 731 Plymouth Pl., Chieago, Ill. Doran (George H.) Co., 244 Madison Ave., New York. York.

Dorrance & Co., 308 Walnut St., Philadelphia, Pa.
Dorsey (N. E.), 404 Maryland Bidg., 1410 H St.,
N. W., Washington, D. C.
Doubleday, Page & Co., Garden City, L. I.
Downing (H. U.), Columbus, Ga.
Drake (F. J.) Co., 1006 Michigan Ave., Chicago, Ill.
Drake (F. S.), 97 Woodward St., Detroit, Mich.
Drama League of America, Chicago, Ill.
Drew (Jerry D.), 63 Cliff St., New York.
Driver-Harris Co., Harrison, N. J.
Dry Goods Economist, 239 W. 39th St., New York.
Duffield & Co., 211 E. 19th St., New York.
Dunpby (Harold Morse), Spokane, Wash.
Dunster House Bookshop, 26 Holyoke St., Cambridge,
Mass. Mass.

Dunwoody Institute Press, Minneapolis, Minn. Dutton (E. P.) & Co., 681 Fifth Ave., New York. Earlham College, Richmond, Ind. Eastern Illinois State Normal School, Charleston, Ill. Eastern Supply Co., 302 Albee Bldg., Washington, Eastern Underwriter Co., 86 Fulton St., New York. Ebbert & Richardson, 5th & Sycamore Sts., Cincinnati, O. Eckler (Peter) Publishing Co., P. O. Box 1218, New York.

Eden Publishing House, 1716 Chouteau Ave., St.
Louis, Mo.

Eerdmans-Sevensma Co., 208 Pearl St., Grand Rapids, Mich. Ehrlich (David), 519 W. 138th St., New York. Ehrlich (David), 519 W. 138th St., New York. Electrical Trade Publishing Co., 53 W. Jackson Blvd., Chicago, Ill. Elizabeth (City of), New Jersey. Elkay Co., Box 344, Augusta, Ga. Elliott (Joseph Corp.), 431 W. Jefferson St., Los Angeles Elliott (Joseph Corp.), 43. V. Joseph Corp., 45. V. Joseph Corp., 45. V. Joseph Corp., 45. V. Joseph Corp., 45. V. Elm Tree Press, Woodstock, Vt. Emergency Fleet Corporation, Washington, D. C. Encyclopedia Press, 119 E. 57th St., New York. Engineering Magazine Co., 120 W. 32nd St., New York. York.
Essex Institute, 132 Essex St., Salem, Mass.
Evangelical Press, Harrisburg, Pa.
Excelsior Press, North Adams, Mass.
Extension Press, 180 N. Wabash Ave., Chicago, Ill.
rabijanovic (S.), 938 E. 12th St., Los Angeles, Cal.
Fairfield Publishers, 8 E. 13th St., New York.
Favorite Magazine, 3518 S. State St., Chicago, Ill.
Faxon (F. W.) Co., 83 Francis St., Boston, Mass.
Feakins (W. B), Inc., Times Bldg., New York.
Federal Publishing Co., Minneapolis, Minn.
Federal Trade Information Service, 175 Fifth Ave.,
New York.
Federated Jewish Charities, 25 Tremont St., Boston, Federated Jewish Charities, 25 Tremont St., Boston, Fellows Gear Shaper Co., Springfield, Vt.
Fellowship of Reconciliation, 108 Lexington Ave.,
New York. Felt (Dorr Eugene), 1713 N. Paulina St., Chicago, Ill. Ill.
Felt & Tarrant Manufacturing Co., 1713 N. Paulina St., Chicago, Ill.
Fenno (R. F.) & Co., 16 E. 17th St., New York.
Ferguson (Wynne), 329 Broadway, New York.
Ferguson (W. J.) & Sons, 105 N. 14th St., Richmond, Va.
Ferris-Windsor Co., Grand Rapids, Mich.
Fibre & Fabric, 127 Federal St., Boston, Mass.
Field & Fancy Publishing Corp., 205 W. 34th St., New York.
Fifty-Third National Bank, 14-18 W. 4th St., Cinritty-Third National Bank, 14-18 W. 4th St., Cincinnati, O. Fillmore Music House, 528 Elm St., Cincinnati, O. Finanical Book Co., 49 Wall St., New York. Financial Publishing Co., 17 Joy St., Boston, Mass. Fine Arts Guild. 27 W. 8th St., New York. Finnish Daily Publishing Co., 31 E. Michigan St., Duluth, Minn.
Firestone Ship by Truck Bureau, Firestone Pk., Akron, O. Fifty-Third National Bank, 14-18 W. 4th St., Cin-Firestone Tire & Rubber Co., Akron, O.
First National Bank, Boston, Mass.
First Trust Co. of Hilo, Ltd., Hilo, Hawaii.
Fisk (Otis H.), Mercantile Library Bldg., Cincinrisk (Otis H.), Mercantile Library Bldg., Cincinnati, O.
Fiske & Co., 15 W. 46th St., New York.
Fitzpatrick, F. J. E., 254 4th Ave., New York.
Fly (H. K.) Co., 9 Barrow St., New York.
Flynn Publishing Co., 30 N. La Salle St., Chicago, Forbes (J. M.) & Co., 614 Sears Bldg., Boston, Mass. Mass.

Forest Press, Lake Placid Club, Essex Co., N. Y.

Four Seas Co., 188 Dartmouth St., Boston, Mass.

Fouse (R. L.), Akron, O.

Fowler (Alfred), 17 Board of Trade Bldg., Kansas City, Mo.

Fowler (H. N.) Co., Los Angeles, Cal.

Fowler (Hanson Roach), 104 S. Michigan Ave., Chicago, 111. Chicago, Ill.
Fowler (Harry Alfred), 17 Board of Trade Bldg.,
Kansas City, Mo.
Foxboro Co., Foxboro, Mass.
Franklin & Charles, Bethlehem, Pa.

Franklaye Press, 117 West St., New York.
Franklin Publishing & Supply Co., 240 N. 16th St.,
Philadelphia, Pa.
Frazier (Mrs. Mabel C.), 507 Stewart Road, Columbia, Mo.
Fraze Press Business V. lumbia, Mo.
Free Press, Burlington. Vt.
French (Alfred Llewellyn), Cascade, Va.
French (S.), 26 W. 38th St., New York.
Frontier Press, 100 W. 21st St., New York.
Fry (Robert J.), Lewis & Clark High School, Spokane, Wash.
Frye (George Rex), Ford Bldg., Detroit, Mich.
Fuller (Arthur Franklin), Los Angeles, Cal.
Fundamental Truth Depot, Scottdale, Pa.
Funk & Wagnalls Co., 364 Fourth Ave., New York. Gage Printing Co., Battle Creek, Mich.
Gant, L. L. (R. I. Box 2), Shreveport, La.
Gaw (Allison), University of Southern California
Press, Los Angeles, Cal.
General Filtration Co., Cutler Bldg., Rochester, General Mission Board, Elgin, Ill. General Service Schools Press, Fort Leavenworth, General S. S. Board, Church of the Brethren, El-gin, Ill. Geological Society of America, 15 W. 77th St., New York Ala. Geological Survey, University, Ala.
Georgetown University, School of Medicine,
Washington, D. C.
Georgia State Department of Education, Atlanta, Ga.
Georgia State Geological Survey, Atlanta, Ga.
Gilbert (A. C.), New Haven, Conn.
Gill (J. K.) Co., 3d & Alder Sts., Portland, Ore.
Ginn & Co., 15 Ashburton Pl., Boston, Mass.
Glad Tidings Publishing Co., 202 S. Clark St.,
Chicago, Ill.
Glass Container Association of America, 3344 Michicago gan Ave., Chicago, Ill.
Globe Book Co., 175 Fifth Ave., New York.
God's Revivalist Press, Cincinnati, O.
Golf Importing Co., 26 W. 44th St., New York.
New York. New York.
Goodspeed (C. E.) Book Shop, 5A Park St., Boston, Mass.
Goodspeed (C. E.) Book Shop, 5A Park St., Boston, Mass.
Goodyear Tire & Rubber Co., Akron, O.
Gorham (E. S.), 11 W. 45th St., New York.
Gospel Trumpet Co., Anderson, Ind.
Goucher College, Baltimore, Md.
Government Printing Office, Washington, D. C.
Grabbe, Herman Henry, Pekin, Ill.
Grabhorn (Edwin & Robert), 47 Kearney St., San
Francisco, Calif.
Graham (Andrew B.) Co., 332-334 C St., N. W.,
Washington, D. C.
Graham (C. W.), Ann Arbor, Mich.
Grand Army of the Republic, Madison, Wis.
Graphic Record Corporation, 29 Broadway, New
York. Graves (Ernest), 138 E. 37th St., New York. Gray (H. W.) Co., 2 W. 45th St., New York. Gray (W. D.)., 106 7th Ave., New York. Great Western Smelting & Refining Co., Chicago, tonio, Tex., Cons. M., 234 Ogden Ave., San Antonio, Tex., Green-Lucas Co., 307 E. Lombard St., Baltimore, Md. Md.
Greene (E. H.), Box 282, Hannibal, Mo.
Greening Nursery Co., Monroe, Mich.
Greenwood Book Shop, Wilmington, Del.
Gregy Publishing Co., 77 Madison Ave., New York.
Gregory (R. L.), Box 116, Kansas City, Mo.
Gresham (R. O.), Temple, Tex.
Gridley (Albert L.), P. O. Box 204, Campbell,
N. Y.
Grosset & Dunlap, 1140 Broadway, New York.
Guaranty Trust Co., 140 Broadway, New York.
Guest (Gilbert), 15th & Castellar Sts., Omaha,
Neb. Guthrie (William Dameron), 26 Park Ave., New York.
Guttag Bros., 52 Wall St., New York.
Gutteridge (William H.), Maynard, Mass.
Habirshaw Electric Cable Co., 10 E. 43d St., New

York. Hackett & Schlesinger, 166 W. Lane St., Columhackert of Schlesinger, 100 ... Lancaster, Pa.
Hager & Bros., Lancaster, Pa.
Halpin (T. P.) Co., 141 W. Ohio St., Chicago, Ill.
Hammett (J. L.) Co., Kendall Sq., Cambridge 39, Hammond (C. S.) & Co., 30 Church St., New York. Hampshire Bookshop, Northampton, Mass. Hampshire Directory & Year Book Co., Peoria, Hampton Normal & Agricultural Institute, nampton, Va.
Hancy (L. H.), 90 Trinity Pl., New York.
Hanford Press, 7 E. 15h St., New York.
Harcourt, Brace & Co., 1 W. 47th St., New York.
Harper & Bros., Franklin Sq., New York.
Harris, Winthrop & Co., 52 Broadway, New York.
Harrison (E. De V.), Penn Yan, N. Y.
Harrison Co., 42 E. Hunter S., Atlanta, Ga.
Hart, Shafiner & Marx, Chicago, Ill.
Hartford Library, Hartford, Conn.
Harvard University Press, Randall Hall, Cambridge 38, Mass. Hampton Normal & Agricultural Institute, Hampbridge 38, Mass. Hatters' Supply House, Chicago, Ill. Hawkins (N. A.), 318 Majestic Bldg., Detroit, Mich. Haynes (J. E.), St. Paul, Minn. Hays School of Combustion, 1412 S. Michigan Ave., Chicago, Ill.
Haysmar Publishing Co., Cleveland, O.
H'Doubler, Margaret N., Lathrop Hall, Madison, Heartsease Publishing Co., 413 E. 51st St., New York. Heath (D. C.) & Co., 50 Beacon St., Boston, Mass. Heidelberg Press, 15th St. & Race Sts., Philadelphia, Pa.

Helburn (William), 418 Madison Ave., New York.

Heldt (Peter Martin), Nyack, N. Y.

Hellener & Co., Atchison, Kan.

Helper Press, Poughkeepsie, N. Y.

Henley (Norman W.) Publishing Co., a W. 45th

St., New York.

Henry-Morrison Co., Madison, Wis.

Herald Publishing Co., Hodgenville, Ky.

Herald Publishing House, Lamoni, Ia.

Herder (B.) Book Co., 17 S. Broadway, St. Louis,

Mo. Herington Sun, Herington, Kan.
Herndon (John Goodwin), Rockingham Apartments, Washington, D. C.
Hertel (John A.) & Co., 9 S. Clinton St., Chicago, 111. Herzfeld (Emil), 117 W. 111th St., New York. Heusser (Albert H.), 336 Godwin St., Paterson, Heusser (Albert H.), 336 Godwin St., Paterson, N. J.

Higher Thought Publishing Co., 157 W. 121st St., New York.

Hildebrand (William A.), 21 Montgomery St., Jersey City, N. J.

Hill (W. M.), 22 E. Washington St., Chicago, Ill.

Hillis-Murgotten Co., 34 S. 2nd St., San Jose, Cal.

Hillis-Murgotten Co., 34 S. 2nd St., San Jose, Cal.

Hines (L. N.), State Superintendent of Public Instruction, Indianapolis. Ind.

Hinds, Hayden & Eldredge, 11 Union Sq., New York.

Hisnanic Society of America, Broadway & 156th St., New York.

Hitchcock (Albert Spear), 1867 Park Road, Washington, D. C.

Hoeber (Paul B.), 69 E. 59th St., New York.

Holly Bluff Publishing Co., Macon, Ga.

Holt (Henry) & Co., 19 W. 44th St., New York.

Hosterman (A. D.) Co., Main, cor. Limestone Sts., Springfield, Mass.

Houghtaling (Charles E.), 496 Broadway, Albany, Springfield, Mass.

Houghtaling (Charles E.), 496 Broadway, Albany,
N. Y. N. Y.
Houghton Mifflin Co., 4 Park St., Boston, Mass.
Hovey (Albert S.), P. O. Box 908, Helena, Mont.
Howard (Asher), Minneapolis, Minn.
Howard (H.), 412 Old South Bldg., Boston, Mass.
Hudson (Franklin) Publishing Co., 14th & McGee
Sts., Kansas City, Mo.
Hudbach (B. W.), 116 W. 13th St., New York.
Hulander (Henry N.), 127 Halsey St., Brooklyn,
N. Y. Humanitarian Society, Quakertown, Pa. Humphrey (W. R.), Geneva, N. Y. Hunter (J. Paul), 401½ Church St., Nashville, Tenn. Hunziker (Otto F.), La Grange, Ill.

Hurst & Co., 114 E. 23d St., New York. Huston (A. J.), 92 Exchange St., Porthand, Me. Ideal Publishing Co., Los Angeles, Cal. Illinois Board for Vocational Education, Springfield, TII Illinois Department of Mines & Minerals, Springfield, Ill.

Illinois Department of Registration & Education, Ur-Illinois Department of Registration & Education, Urbana, Ill.

Illinois Farm Commission, Springfield, Ill.

Illinois Manufacturers' Costs Association, 76 W. Monroe St., Chicago, Ill.

Illinois Secretary of State, Springfield, Ill.

Illinois State Museum, Springfield, Ill.

Illinois State Museum, Springfield, Ill.

Imprimerie Chauvelot, 34 W. 26th St., New York.

Independent Corporation, 311 6th Ave., New York.

Independent Publishing Co., Helena, Mont.

Indiana Department of Conservation, Indianapolis,

Ind. Indiana State Department of Public Instruction, In-dianapolis, Ind. Indiana University, Bloomington, Ind. Industrial Accident Commission, 525 Market St., San Francisco, Cal.
Industrial Press, 148 Lafayette St., New York.
Institute for Crippled & Disabled Men, 101 E. 23d
St., New York.
Institute for Public Service, 423 W. 120th St., New York. York.
Institute of American Meat Packers, 22 W. Monroe St., Chicago, Ill.
Institute of International Education, 419 W. 117th St., New York.
Institution for Savings, Newburyport, Mass.
International Association of Daily Vacation Bible Schools, 90 Bible House, New York.
International Book Publishing Co., 5 Beekman St., New York.
International Bible Students Association, Brooklyn, N.Y. N. Y. International Cable Directory Co., 15 W. 37th St., New York. International Copyright Bureau, 2 Duane St., New International Letter Club, Jersey City, N. J. International Paper Co., 30 Broad St., New York. International Press Syndicate, 711-732 Tribune Bldg., New York. International Textbook Co., 438 Wyoming Ave., International lexibook Co., 430 Wyomang Scranton, Pa.

Investment Bankers Association of America, 111 W.

Monroe St., Chicago, Ill.

Iowa Public Library, Sioux City, Ia.

Iowa State College of Agriculture & Mechanic Arts, Ames, Ia. Iowa Department of Public Instruction, Des Moines, Ia.
Iowa State Historical Society, Iowa City, Ia.
Irish Diplomatic Mission, Washington, D. C.
Iroquois Publishing Co., University Block, Syracuse, N. Y.
Irving Press, 605 Fifth Ave., New York.
Italy America Society, 23 W. 43rd St., New York.
Item Publishing Co., Sellersville, Pa.
Jacobs (George W.) & Co., 1628 Chestnut St., Philadelphia, Pa. Īa. Jacobs (George W.) & Co., 1628 Chestnut St., Philadelphia, Pa.
Jaeger (E. C.), Riverside, Cal.
Jaisohn (Philip) & Co., 1524 Chestnut St., Philadelphia, Pa.
Janisch (J. F.) Book Co., Kirksville, Mo.
Japan Paper Co., 109 E. 31st St., New York.
Jenvy (F. B.), Cumberland, Md.
Jersey City Free Public Library, Jersey City, N. J.
Jersey Law Journal Publishing Co., Plainfield, N. J.
Jewish Publication Society of America, Broad St. &
Girard Ave., Philadelphia, Pa.
Johns Hopkins University, Druid Hill Ave., cor. Linden Ave., Baltimore, Md.
Johns-Manville, Inc., Madison Ave. & 41st St., New
York. York. Johnson (Edith Cherry), Oklahoma City, Okla. Johnson (Kathryn M.), P. O. Box 387, Brooklyn, Johnson (Kathryn M.), P. O. Box 387, Brooklyn, N. Y. Johnston Export Publishing Co., 370 7th Ave., New York.
Johnston (William G.) Co., Pittsburgh, Pa.
Joel (A. H.), East Lansing, Mich.
Jones (F. H.) & Sons, Wayne, Neb.
Jones (F. Robertson), 80 Maiden Lane, New York.
Jones (Gilmer A.), Franklin, N. C.
Jones (G. I.), 202 S. Clark St., Chicago, Ill.

Jones (Marshall) Co., 212 Summer St., Boston, Mass. Jones & Baker, 50 Broad St., New York. Josaphare (Lionel), Oakland, Cal., Joslyn Engraving Co., Oklahoma City, Okla. Journal of Electricity & Industry, 531 Rialto Bldg., San Francisco, Cal. Journal of the U. S. Artillery, Fort Monroe, Va. Journal Public Co., Devil's Lake, N. D. Judson Press, 1701 Chestnut St., Philadelphia, Pa. Juvenile Protective Association of Chicago, 816 S. Halsted St., Chicago, Ill. Kadak (Paul K.), Scranton, Pa. Kansas State Agricultural College, Manhatten, Kan. Kansas Farmer, Topeka, Kan. Kansas Medical Society, 304 Commerce Bldg., Topeka, Kan.
Kansas Medical Society, 304 Commerce Bldg., Topeka, Kan.
Kansas Wesleyan University, Salina, Kan.
Kelker (F.). Harrisburg, Pa.
Kellaway-Ide Co., Los Angeles, Calif.
Kellogg (S.) & Sons, Buffalo, N. Y.
Kelly (Albanis A.). Paoli, Pa.
Kenedy (P. J.) & Sons, 44 Barclay St., New York.
Kenilworth (Waker Winston), Boston, Mass.
Kennerley (Mitchell), 489 Park Ave., New York.
Kentucky State Department of Geology & Forestry,
Frankfort, Ky.
Kern (Adam), Hospital Ward No. 1, National Military Home, Kan.
Kerr (Charles H.) & Co., 341 E. Ohio St., Chicago,
Ill.
Keuffel & Esser Co., Adams. cor. 2d So. Habeton Keuffel & Esser Co., Adams, cor. 3d St., Hoboken, N. J.
Keystone Consolidated Publishing Co., Pittsburgh, Pa.
Keystone Pecan Co., Manheim, Pa.
Klein (Henry H.), 158 E. 93rd St., New York.
Kleinlein (W. J.), 20 Cabot St., Waltham, Mass.
Kleinlein (W. J.), 20 Cabot St., Waltham, Mass.
Kline Publishing Co., Lincoln, Neb.
Klyce (S.), Winchester, Mass.
Krappe (Alexander Haggerty), c/o Mrs. A. G. Smith,
Iowa City, Ia.
Knoeppel (Charles Edward), 52 Vanderbilt Ave., New
York. York.

Knopf (A. A.), 220 W. 42d St., New York.

Knopf (A. A.), 220 W. 42d St., New York.

Knox Business Book Co., 2169 E. 9th St., Cleveland, O.

Kroch & Co., 22 N. Michigan Ave., Chicago, Ill.

Labor Commission of Delaware, Wilmington, Del.

Lackawanna Steel Co., Buffalo, N. Y.

Laird & Lee, 1732 S. Michigan Ave., Chicago, Ill.

Lamar (Mrs. M. A.), Maryville, Tenn.

Lancaster County Historical Society, Lancaster, Pa.

Landon (Mary Louise) Vassar College, Poughkeepsie,

N. Y. N. Y. Lane (John) & Co., 786 Sixth Ave., New York (see Lane (John) & Co., 786 Sixth Ave., New York (see Dodd, Mead).

Lanier (John Jabez), Fredericksburg, Va.

Lanman (Faith Robinson), 1447 Fair Ave., Columbus, O.

Lanston Monotype Machine Co., 24th, cor. Locust St.,
Philadelphia, Pa.

Larkin (Clarence), Fox Chase, Philadelphia, Pa.

La Salle Extension University, 4046 Michigan Ave.,
Chicago III La Salle Extension University, 4046 Michigan Ave., Chicago, III.
Latta (J. S.), Cedar Falls, Ia.
Laundry Owners National Association, La Salle, III.
Lawyers' Club, Buffalo, N. Y.
Lawyers' Co-operative Publishing Co., Aqueduct Bldg.,
Rochester, N. Y.
Laymans' Club of the Cathedral, Amsterdam Ave. &
110th St., New York,
Lea & Febiger, 706 Sansom St., Philadelphia, Pa.
League of Women Voters, Cleveland, O.
Leary's Book Store, 9th St. below Market St., Philadelphia, Pa.
Leavens (E. M.) Co., 17 Elm St., Rochester, N. Y.
Lee (Gerald Stanley), 88 High St., Northampton,
Mass. Mass.
Lee (Jay McIlvaine), 924 Baltimore Ave., Kansas City, Mo.
Legislative Reference Bureau, Harrisburg, Pa.
Lemcke & Buechner, 30-32 E. soth St., New York.
Lenoir News-Topic, Lenoir, N. C.
Leonard (W. M.), 101 Tremont St., Boston, Mass.
Leuthold (John), Breckenridge, Colo.
Lewis Historical Publishing Co., 317 Broadway, New York.
Lewis Institute, Structural Materials Research Laboratory, Chicago, Ill.
Lewis (G. W.), Publishing Co., 4559 Forrestville Ave., Chicago, Ill.
Lexington Historical Society, Lexington, Mass. Mass.

Liberatore (Umberto), 59 Yonkers Ave., Yonkers, Liberatore (Umberto), 59 Yonkers Ave., Yonkers, N. Y.
Library Bureau, 43 Federal St., Boston, Mass.
Lilly (Julius Whiting), 318 W. 33rd St., Los Angeles, Cal.
Lincoln Institute of Business, Chicago, Ill.
Lindlahr Publishing Co., 509 Ashland St., Chicago, III.
Linnings (The), 110 W. 40th St., New York.
Lippincott (J. B.) Co., E. Washington Sq., Philadelphia, Pa.
Little (Arthur D.), Cambridge, Mass.
Little, Brown & Co., 34 Beacon St. Boston, Mass.
Live Oak Publishing Co., Berkeley, Cal.
Logan (Daniel), 4 Victoria St., Boston, Mass.
Longmans, Green & Co., 55 Fifth Ave., New York.
Longstreth (Bertha Pearl), 24 W. 4th St., Dayton, O. Los Angeles Directory Co., Broadway Central Bldg., Los Angeles, Cal. Lothrop, Lee & Shepard Co., 93 Federal St., Boston, Mass. Mass.
Louisiana State Department of Conservation, Court Bldg., New Orleans, La.
Louisiana State Department of Education, Baton Rouge, La.
Lowdermilk (W. H.) & Co., 1418 F. St., N. W., Washington, D. C.
Lowe (Elizabeth E.), Groton, Mass.
Loyola University Press, 1076 W. 12th St., Chicago, IN.
Luce (I. W.) & Co., 12 Suppose St. Boston, Mass. III.

Luce (J. W.) & Co., 212 Summer St., Boston, Mass.
Luckhardt & Belder, 10 W. 45th St., New York.
Luckhardt & Belder, 10 W. 45th St., New York.
Luthy (Charles T.), Peoria, III.

McAtee (Waldo L.), Washington, D. C.
Macazulay Co., 15 W. 38th St., New York.
Macbeth-Evans Glass Co., Pittsburgh, Pa.
McBride (Robert M.) Co., 7 W. 16th St., New York.
McCann (J. A.), Co., 186 W. 4th St., New York.
McCann Publishing Co., Mahanoy City, Pa.
McCintock (J.), Phoenix, Ariz.
McCiorkle (A. C.), 330 E. Ohio St., Chicago, III.
McCorkle (A. R.), Route No. 3, Nelson, Mo.
McCormick (Elizabeth) Memorial Fund, Chicago, III.
McCormick (Howard H.), Ashland Block, Chicago,
III. McCreery (J.) Advertising Dept., 5 W. 34th St., New York. MacCrellish & Quigley, 13 S. Montgomery St., Tren-MacCrellish & Quigley, 13 S. Montgomery St., Trenton, N. J.
McDermott (Ward) Press, Warren, R. I.
McDevitt-Wilson, 30 Church St., New York.
McEvoy (Thomas Jefferson), 6 Third Ave., Brooklyn, N. Y.
McGeary (Robert E.), 88 Darvall St., Corona, L. I.,
N. Y. N. Y.

McGee (Perry Honce), Washington, Pa.

McGraw-Hill Book Co., 370 7th Ave., New York.

McGuire (Joseph D.)), 241 W. 37th St., New York.

McKay (David), 604 S. Washington Sq., Philadelphia, Pa.

McKay (Smith), San Jose, ,Cal.

McKinley Publishing Co., 1621 Ranstead St., Philadelphia, Pa.

McLean County War Publishing Co., Bloomington, Ill. McLean County War Publishing Co., Bloomington, Ill.

McMaster Co., 37 W. 39th St., New York.
Macmillan Co., 66 Fifth Ave., New York.
McNeel (R. W.), 171 Tremont St., Boston, Mass.
McVey (J. J.), 1229 Arch St., Philadelphia, Pa.
Madison (Abe P.), Evansville, Ind.
Magazine Circulation Co., Chicago, Ill.
Magnesia Association of America, 721 Bulletin Bldg.,
Philadelphia, Pa.
Maine Department of Agriculture, Augusta, Me.
Maine State Library, Augusta, Me.
Maine State Library, Augusta, Me.
Malison (George), R. 4, Box 115A, Hampton, Va.
Malmquist (E.), Astoria, N. Y.
Manhattan & Bronx Advocate, 14 Sylvan Terrace,
New York.
Manning (H. A.), Springfield, Mass.
Mansfield (Florence N.), 1818 Cherokee Avc., Hollywood, Cal.
Manual Arts Press, 105 4th Ave., Peoria, Ill.
Map & Guide Publishing Co., Fort Worth, Texas.
March Bros., 208-212 Wright Ave., Lebanon, O.
Martin (Ida Shaw), 5 Gobden St., Roxbury, Mass.
Martin Educational Society, 5941 Jos. Campan Ave.,
Marxian Educational Society, 5941 Jos. Campan Ave., Ill.

Detroit. Mich.
Mason (K.) & Collins Co., Los Angeles, Cal.
Masonic Publishing Co., Bloomington, Ill.
Massachusetts Agricukural Experiment Station, Amherst, Mass.
Massachusetts Department of Education, Division of University Extension, Boston, Mass.
Massachusetts Department of Labor & Industry, Boston, Mass.

Massachusetts Department of State, Boston, Mass.

Massachusetts Digest Associates, Inc., Boston, Mass.

Massachusetts Historical Society, Boston, Mass.

Massachusetts Institute of Technology, Cambridge, Massachusetts Institute of Technology, Cambridge, Mass.

Massachusetts New-Church Union, 134 Bowdoin St., Boston, Mass.

Massachusetts State Board of Labor & Industries, State House, Boston, Mass.

Massachusetts State Forester, Room 408, State House, Boston, Mass.

Master Christian Publishing Co., Tacoma, Wash.

Master Mind Publishing Co., 649 Flower St., Los Angeles, Cal.

Mather (Otis May), Hodgenville, Ky.

Matthews-Northrup Works, 177 Washington St., Buffalo, N. Y.

Matthies (Bernard H.), Seymour, Conn.

Maudslay Press, Valley City, N. D.

Mayerstein (A. A.), Lafayette, Ind.

Mayflower Press, 6 Garrison Bldg., Pittsburgh, Pa.

Medical Protective Co., Fort Wayne, Ind.

Meigs Publishing Co., Occidental Bldg., Indianapolis, Ind.

Mellon (Thomas), Pittsburgh, Pa. Ind.
Mellon (Thomas), Pittsburgh, Pa.
Mellon (John) & Sons, 126 46th St., Pittsburgh, Pa.
Merchants Association of New York, 233 Broadway,
New York.
Merrill (C. E.) Co., 432 Fourth Ave., New York.
Merrill Daily Herald Press, Merrill, Wis.
Message Publishing Co., Jefferson City, Mo.
Messenger Print, Collegeville, Ind.
Methodist Book Concern, 150 Fitth Ave., New York.
Methodist Episcopal Church, South Publishing House,
810 Broadway, Nashville, Tenn.
Metropolitan Life Insurance Co., 1 Madison Ave.,
New York.
Metropolitan Museum of Art, Central Park, New Metropolitan Museum of Art, Central Park, New York.
Meyer (Chris. F.), 945 E. 3rd St., Brooklyn, N. Y.
Meyer (Chris. F.), 945 E. 3rd St., Brooklyn, N. Y.
Miami Conservancy District, Dayton, O.
Michigan Board of Education, Dept. of Instruction,
Normal Training & Research, Detroit, Mich.
Michigan College of Mines, Houghton, Mich.
Michigan Historical Commission, Lansing, Mich.
Michigan Historical Society, Lansing, Mich.
Michigan Superintendent of Public Instruction, Lansing, Mich.
Michigan Superintendent of Public Instruction, Lansing, Mich.
Middlebury College, Middlebury, Vt.
Miller (Aaron), Flat Rock, Ind.
Milligan (John Calvin Knox), Box 154, Tarentum,
Pa. York. Miner (William Harvey) Co., 3618 Franklin Ave., St. Louis, Mo. Minnesota Department of Labor & Industries,, St. Paul, Minn. Paul, Minn.
Missionary Education Movement of the United States
& Canada, 150 Fifth Ave., New York.
Mississippi State Geological Survey, Jackson, Miss.
Missouri Book Co., 212 S. 9th St., Columbia, Mo.
Missouri Historical Society, St. Louis, Mo.
Missouri Secretary of State, Jefferson City, Mo.
Missouri State Board of Agriculture, Jefferson City,
Mo. Mo.
Mitchell (Edwin Valentine), 27 Lewis St., Hartford, Conn.
Modern Language Press, Milwaukee, Wis.
Modern Woodmen of America, Rock Island, Ill.
Moffat, Yard & Co., 31 Union Sq., New York.
Mohr (J. B.), Bellefontaine, O,
Monterey Co. Teachers' Club, Salinas, Cal.
Moore (William Campbell), 52 Wall St., New York.
Moorman Manufacturing Co., Quincy, Ill.
Mooseheart Press, Mooseheart, Ill.
Morehouse Publishing House, 1801 Fond du Lac Ave.,
Milwaukee, Wis. Milwaukee, Wis. Morgan-Chapter (Lewis H.), Powers Bldg., Rochester, N. Y.
Morris (Frank M.), 24 N. Wabash Ave., Chicago,

Morton (J. P.) & Co., 422 W. Main St., Louisville,

Ky. Mosby (C. V.) Co., Grand Ave. & Olive St., St. Louis, Mo.
Moses (Alfred G.), New Orleans, La.
Motor List Co., 1113 Locust St., Des Moines, Ia.
Mountain (Arthur) & Co., 111 Liberty St., New York.
Municipal Problems Publishing Co., Champaign, Ill.
Murphy (Claudia Quigley), Union Sq., New York.
Murray Press Co., Cambridge, Mass.
Museum of the American Indian, Heye Foundation,
Broadway & 155th St., New York.
Musical America Co., 501 5th Ave., New York.
Nash (J. H.), 340 Sansome St., San Francisco, Cal.
Nast (C.) & Co., 19 W. 44th St., New York.
National Annesthesia Research Society, 16 Broad St.,
Columbus. O. Columbus, O. National Association of Audubon Societies, 1974
Broadway, New York.
National Association of Book Publishers, 334 Fifth
Ave., New York.
National Association of Manufacturers, 50 Church
St., New York. St., New York.

National Association of Owners of Railroad Securities, Baltimore, Md.

National Bio-Chemical Laboratory, 2 Stevens Ave., Mt. Vernon, N. Y.

National Board of Review of Motion Pictures, Social Service Dept., New York.

National Budget Committee, 7 W. 8th St., New York.

National Bureau for the Advancement of Music, 105 W. 40th St., New York.

National Business Institute, 2316 Calumet Ave., Chicago, Ill.

National City Bank of New York are Wall St. National City Bank of New York, 55 Wall St., New York.
National Committee on Prisons & Prison Labor, Columbia University, Broadway & 116th St., New
York. National Community Board, Washington, D. C. National Consumers' League, 44 E. 23rd St., New York. National Education Association Commission, 1400
Massachusetts Ave., N. W., Washington, D. C.
National Fire Protection Association, 87 Milk St., Boston, National Foreign Trade Council, Hanover Sq., New York. National Industrial Conference Board, 10 E. 39th St., New York.
National Map Co., 32 E. Georgia St., Indianapolis, Ind.
National Paper & Type, 32 Burling Slip, New York.
National Polish Committee of America., 1214 N. Ashland Ave., Chicago, Ill.
National Republican Publishing Co., 425 Tenth St.,
N. W., Washington, D. C.
National State & City Bank, Richmond, Va.
National Tariff Institute, Washington, D. C.
Navy Yard & Station, Portsmouth., N. H.
Neale Publishing Co., 440 Fourth Ave., New York.
Nelson, Chomas) & Sons, 381 44th Ave., New York.
Nelson, Baker & Co., 325 W. Lafayette St., Detroit,
Mich.
New Age Publishing Co., Coopersville, Mich. Ind. Mich.
New Age Publishing Co., Coopersville, Mich.
New Bedford Public Library, New Bedford, Mass.
New Church Press, 108 Clark St., Brooklyn, N. Y.
New Departure Manufacturing Co., Engineering Service Dept., Bristol, Conn.
New Era Publishing Co., 1317 S. Homan Avc., Chi-New Era Publishing Co., 1317 S. Homan Ave., Chicago, Ill.
Newfang (Oscar), 230 Fifth Ave., New York.
New Jersey Law School Press, 33 E. Park St., Newark, N. J.
New Jersey State Board of Pharmacy, Trenton, N. J.
New Jersey Wire Cloth Co., Trenton, N. J.
New Thought Book Department, 722-732 Sherman St., Chicago, Ill. Chicago, Ill.

New York Bible Society, 5 E. 48th St., New York.

New York City Department of Health, 505 Pearl St.,

New York City Editor Publishing Co., 15 Park Row. New York City Editor Publishing Co., 15 Park Row, New York (City) Fire Department, Municipal Bldg., New York (City) Public Library, 476 Fifth Ave., New York.

New York City Record, 125 Worth St., New York.

New York Civil Service Employees Co., 5 Beekman St., New York. New York Evening Post, 20 Vesey St., New York.
New York Historical Society, 170 Central Park West,
New York Shipbuilding Corporation, Camden, N. J.
New York State Bureau of Statistics & Information,
Albany, N. Y.
New York State Department of Health, Albany, N. Y.
New York State Department of Labor, Albany, N. Y.
New York State Division of Agriculture, Albany,
N. Y.
New York State Joint Legislative Committee. Albany.
New York State Joint Legislative Committee. New York State Joint Legislative Committee, Albany, N. Y. N. Y.
New York State League of Women Voters, 303 Fifth
Ave.. New York.
New York State Library, Albany, N. Y.
New York State Public Service Commission, Albany,
N. Y. N. Y.
New York Times Co., 217 W. 43d St., New York.
New York (The) World Press Club Co., Pulitzer
Bldg., New York.
New York Zoological Park, New York.
Newark Public Library, Newark, N. J.
Newbegin (John J.), 358 Post St., San Francisco, Cal.

Newburyport Herald Press, Newburyport, Mass.

Newson & Co., 73 Fifth Ave., New York.

Nichols (Mrs. C. R.), Clifton, Tex.

Nichols (H. S.), Inc., 17 E. 33d St., New York.

Nichols (J. L.) & Co., Naperville, Ill.

Nichols Press, 113 Market St., Lynn, Mass.

Nicholson (Col. John P.), Flanders Bldg., Philadelphia, Pa.

Nickerson & Collins Co. 5707 West Lake St. Cht. Nickerson & Collins Co., 5707 West Lake St., Chicago, Ill.

Noble (Lloyd Adams), 31 W. 15th St., New York.

Norman, Remington Co., Inc., 347 N. Charles St., Baltimore, Md.
North American Almanac Co., 32 S. Clinton St.,
Chicago, Ill.
North American Press, Brumder Bldg., Milwaukee, North American Fress, Brunner Co., Ltd., 76
Wils.
North British & Mercantile Insurance Co., Ltd., 76
William St., New York.
North Carolina College for Women, Raleigh, N. C.
North Dakota Historical Society, Bismarck, N. D.
North Shore Printing Co., 5 Washington St., Bev-North Shore Printing Co., 5 Washington St., Beverly, Mass.
North Woodstock Improvement Association, North Woodstock, N. H.
Norton Co., Worcester, Mass.
Notaries Public Service Bureau, 331 Walnut St., Philadelphia, Pa.
Nourse Co., 114 E. 23d St., New York.
Oakley Chemical Co., 22 Thames St., New York.
Occidental Publishing Co., 25 W. 42d St., New York.
O'Connor (John L.), White Plains, N. Y.
Ogden Health Institute, 5th & Race Sts., Cincinnati, O. Ogilvie Publishing Co., 57 Rose St., New York . Ohio Department of Investigation & Statistics, Columbus, O. Ohio Industrial Commission, Columbus, O.
Ohio State University, Agricultural College Extension
Service, Columbus, O.
Okonite Co., 501 5th Ave., New York.
Old Dominion Press, 119 Governor St., Richmond, Olde Deerfield Doll House, Deerfield, Mass. Oliphant (J. H.) & Co., 61 Broadway, New York. O'Malley's Book Store, 336 Columbus Ave., New York. Open Court Publishing Co., 112 S. Michigan Ave., Chicago, Ill.
Order of the White Rose, Boston, Mass.
Oregon Agricultural College, Experiment Station,
Corvallia, Ore. Corvallis, Orc.
Oregon Department of Education, Salem, Orc.
Oriental University Book Concern, 1702 Oregon Ave.,
Washington, D. C.
Orientalia, 22 E. 60th St., New York.
Osborne's Book Store, 923 State St., Santa Barbara, Cal.
Outdoor Enterprise Publishing Co., 612 Gumbel Bldg., Kansas City, Mo.
Overland Publishing Co., San Francisco, Cal.
Owen (F. A.) Pub. Co., Dansville, N. Y.
Oxford University Press, 35 W. 32nd St., New York.
Pacific Press Publishing Association, Mountain View, Pagan Publishing Co., 23 W. 8th St., New York . Page Co., 53 Beacon St., Boston, Mass.

Pan-American Union, Washington, D. C.
Papadakis (Nicholas Don), Salt Lake City, Utah.
Paragon Press, 209 Dexter Ave., Montgomery, Ala.
Parke-Harper News Service, Little Rock, Ark.
Parker (Franklin E.), 218 Tremont St., Room 303,
Boston, Mass.
Parlette-Paget Co., Chicago, Ill.
Parsons (John W.), P. O. Box 1008, Portland, Ore.
Parsons (S. L.) & Co., 45 Rose St., New York.
Patchen (G. H.), 13 Central Park West, New York.
Paulist Press, 120 W. 60th St., New York.
Peabody Museum, see Harvard University Library.
Peacock (Thomas B.), Denver, Colo.
Pearson (John W.), 1871 E. 97th St., Cleveland, O.
Pearson (R. B.), 6912 Lakewood Ave, Chicago, Ill.
Peirce School, 1420 Pine St., Philadelphia, Pa.
Penn Publishing Co., 925 Filbert St., Philadelphia,
Pa. Prior (W. F.) Co., Hagerstown, Md. Probono Publishing Co., 2 W. 67th St., New York. Procrete & Gamble, Cincinnati, O. Progressive Farmer Co., 1700 Fourth Ave., Birming-Progressive Publishers, 1432 Market St., Wheeling, W. Va. Providence Public Library, 229 Washington St., Providence, R. I. Publishing House of the United Evangelical Church, Publishing House of the United Evangelical Church, Harrisburg, Pa.
Harrisburg, Pa.
Public Museum, Milwaukee, Wis.
Public-School Publishing Co., Bloomington, Itl.
Public Speakers' Supply, Ridgway, Pa.
Publishers Printing Co., 207 W. 25th St., New York.
Purdue University, Lafayette, Ind.
Purvis (W. S.), Utica, N. Y.
Pustet (F.) Co., 52 Barclay St., New York.
Putnam (G. P.) Sons, 2 W. 45th St., New York.
Quaranta (Giovanni), 670 Broadway, San Francisco,
Cal. Pennic, Davis, Marvin & Edmonds, 35 Nassau St., New York. Pennsylvania College for Women, Pittsburgh, Pa. Pennsylvania Department of Agriculture, Harrisburg, Cal.
Railroad Commission of Wisconsin, Madison, Wis.
Railway Accounting Officers' Association, 1116 Woodward Bldg., Washington, D. C.
Railway Educational Press, Inc., 417 S. Dearborn St., Pa.
Pennsylvania Department of Internal Affairs, Harrisburg, Pa.
Pennsylvania Department of Labor & Industry, Workmen's Compensation Bureau, Harrisburg, Pa.
Pennsylvania State Bureau of Statistics & Information, Harrisburg, Pa.
Pennsylvania State Bureau of Statistics & Information, Harrisburg, Pa.
Pennsylvania State College School of Agriculture, State College, Pa.
Pennsylvania Survey, Harrisburg, Pa.
Pennsylvania Survey, Harrisburg, Pa.
Pennose (R. A. F.), Bullitt Bldg., Philadelphia, Pa.
Pentocostal Holiness Church, Royston, Ga.
Penton Publishing Co., Penton Bldg., 12th St., cor.
Chestnut St., Cleveland, O.
Perine Book Co., 1413 University Ave., S. E., Minneapolis, Minn.
Perrin (D. A.) & Co., Normal, Ill.
Peru State Normal School, Peru, Neb.
Phelps-Stokes Fund, 25 Madison Ave., New York.
Phemister Co., 42 Broadway, New York.
Phenister Co., 42 Broadway, New York.
Philadelphia Guseums, Philadelphia, Pa.
Philadelphia Museums, Philadelphia, Pa.
Philadelphia Rapid Transit Co., 1035 Land Title Bldg.,
Philadelphia Rapid Transit Co., 1035 Land Title Bldg.,
Philadelphia Repid Transit Co., 1035 Land Title Bldg.,
Philadelphia Repid Transit Co., 1035 Land Title Bldg.,
Philadelphia Repid Transit Co., 1035 Land Title Bldg.,
Philadelphia Resources, Manila, P. I.
Phillips (Schuyler V.), Box 593, Parsons, Kas.
Photo-Star Publishing Co., Chamber of Commerce
Bldg., Los Angeles, Cal.
Pigrim Press, 14 Beacon St., Boston, Mass.
Pioneer Co., 3rd St., cor. Minnesota St., St. Paul,
Minn.
Pitman (Isaac) & Sons, 2 W. 45th St., New York. Pennsylvania Department of Internal Affairs, Harris-Chicago, Ill.
Rand, McNally & Co., 536 S. Clark St., Chicago, Ill.
Rand School of Social Science, see Hanford Press.
Randolph (Coleman), 74 Franklin St., Morristown. Rantamaki (John E.), 197 E. 105th St., Cleveland, O.
Rawfants Club, Cleveland, O.
Raymer's Old Book Store, 1330 First St., Seattle,
Wash.

Vandrick-Odell Co., 311 W. 43d St., New Recland Publishing Co., 727 7th Ave., New York. Regan Publishing Co., 26 E. Van Buren St., Chicago, Ill.
Regan's (H. H.), Sons, Lowell, Ind.
Reilly (Peter), 133 N. 13th St., Philadelphia, Pa.
Reilly & Lee Co., 1006 S. Michigan Ave., Chicago, Reinlein (Fred), 1751 Derby St., Portland, Ore.
Reinlein (Fred), 1751 Derby St., Portland, Ore.
Reliable Poultry Journal Publishing Co., Quincy, In.
Retail Shoe Salesmen's Institute, 727 Atlantic Ave.,
Boston, Mass.
Revell (Fleming H.) Co., 158 Fifth Ave., New York.
Review & Herald Publishing Association, Tacoma
Park, Washington, D. C.
Reynolds (F. C.), 2008 Parkwood Ave., Baltimore.
Md.
Revnolds Publishing Co., 416 W., 12th St. New Reynolds Publishing Co., 416 W. 13th St., New York. York.
Rhead (Louis), 217 Ocean Ave., Brooklyn, N. Y.
Rhode Island Department of State, Providence, R. I.
Rhode Island Historical Society, Providence, R. I.
Rhode Island Medical Society, 106 Francis St., Providence, R. I.
Rice (Mrs. B. M.), Saratoga, Cal.
Richardson & Boynton Co., 260 Fifth Ave., New York
Riley (F. T.) Publishing Co., 817 Broad St., Kansas
City, Mo.
Riley (Joe Shelby), 1116 F. St., N. W., Washington,
D. C.
Rinon Commonwealth, Rinon, Wis. Pitman (Isaac) & Sons, 2 W. 45th St., New York. Pittsburgh Citizens Committee on City Plan, 608 First National Bank Bldg., Pittsburgh, Pa. Pittsburg Iron & Steel Foundries Co., Pittsburgh, Pa.
Pattsburgh Printing Co., 530 Fernando St., Pittsburgh Pa.
Plant (R. W.), Gardiner, Me.
Plant (Charles D.), Dover, N. J.
Police Department, Bureau of Printing, New York.
Polk (R. L.) & Co., Endicott Bldg., St. Paul, Mmn.
Postum Cereal Co., Battle Creek, Mich.
Potter Enterprise, Coudersport, Pa.
Powell (J. M.), 957 W. 30th St., Los Angeles, Cal.
Powell & White, Commercial Tribune Bldg., Cincinnati, O.
Power Plant Engineering, Chicago, Ill.
Powers (J. L.), Ames, Ia.
Powers (J. L.), Ames, Ia.
Powers Book Section, Minneapolis, Minn.
Practical Text Book Co., Cleveland, O.
Prang Co., 30 Irving Pl., New York.
Preacher's Weapon Office, 711 Main St., Nashville,
Tenn. Pa. Ripon Commonwealth, Ripon, Wis. Rivers and Harbors, 401 City Hall, Chicago, Ill. Riverside Press, see Houghton Miffin Co. Riverside Public Library, Riverside, Cal. Roback (Abraham Aaron), 17 Wentworth St., Dorchester, Mass. Roberts (W. F.) Co., 1514 H. St. N. W., Washington, D. C Robertson (A. M.), 222 Stockton St., San Francisco, Rochester Public Library, Rochester, N. Y. Rockefeller Foundation, 61 Broadway, New York. Rockefeller Institute of Medical Research, 66th St. & Rockefeller Institute of Medical Research, both St. & Ave. A, New York.

Ro Language Society, Waverly, W. Va.

Ronald Press Co., 20 Vesey St., New York.

Rose Print Co., 32 Vesey St., New York.

Rosicrucian Fellowship, Oceanside, Cal.

Rowny (J. F.) Press, Byrne Bldg., Los Angeles. Tenn. Prentice-Hall, Inc., 70 Fifth Ave., New York. Presbyterian Board of Home Missions, 156 Fifth Ave., New York.

Presbyterian Board of Publication & Sabbath School
Work, Witherspoon Bldg., Philadelphia, Pa.

Presbyterian Book Store, Wood St. & 6th Ave., Pitts-Roxburgh Publishing Co., 61 Court St., Boston, Mass. Roycrofters (The), East Aurora, N. Y. Russell (H. L.), Madison, Wis. Russian Information Bureau in the U. S., 233 Broadburgh, Pa. Presbyterian Committee of Publication, 6 N. 6th St., Richmond, Va.

way, New York.

Press Publishing Co., Pulitzer Bldg., New York. Princeton University Press, Princeton, N. J.

Ryan (Frederick Connor), Bradford, Ontario, Canada. Ryerson (J. F.) & Sons, Chicago, Ill. Ryland (Cally), American National Bank, Richmond, Sabin (Frances Ellis), 405 N. Henry St.,, Madison, Sage (Russell) Foundation, 130 E. 22nd St., New York. Saint Alban Press, 2041 Argyle Ave., Los Angeles, Saint Hubert Publishers' Co., 30 Dearborn St., Chi-Saint Hittert Publishers Co., 30 Dearborn St., Chicago, Ill.

Saint Louis City Plan Commissison, 231 Municipal Courts Bldg., St. Louis, Mo.

Sanborn (B. H.) & Co., 623 S. Wabash Ave., Chicago, Ill.

Sandow (Thomas H.), 27 W. Jackson St., Wilkes-Barre, Pa.

Sandburg (Charles R.), Belgrade, Minn. Barre, Pa.

Sandburg (Charles R.), Belgrade, Minn.

Sanford (Louis C.), 733 Peralta Way, Fresno, Cal.

San Francisco City Planning Commission, Room

236 City Hall, San Francisco, Cal.

San Francisco Law School, San Francisco, Cal.

San Francisco Museum of Art, San Francisco, Cal.

Santway Photo-Craft Co., Watertown, N. Y.

Sargent (George Clark), Hobart Bldg., San Francisco, Cal.

Sargent (Porter E.), 14 Beacon St., Boston, Mass.

Saunders (W. B.) Co., W. Washington Sq., Philadelphia, Pa.

Savannah Public Library, Savannah, Ga.

Sayler (Mrs. Martha Young), Glendale, Cal.

Searab Co., Urbana, Ill.

Scarlata (F. S.), Port Huron, Mich.

Schauer Frinting Studio, San Marcos Bldg., Santa

Barbara, Cal. Barbara, Cal.
Schirmer (G.), 3 E. 43d St., New York.
Schoenhof Book Co., 15a Beacon St., Boston, Mass.
School Arts Magazine, 25 Foster St., Worcester, Mass. School Journal, Winchester, O. School of the Builders, Inc., 136 W. 72nd St., New Schulte Press, 80 Fourth Ave., New York. Schwartz, Kirwin & Fauss, 42 Barclay St., New York. Scientific American Publishing Co., 233 Broadway. New York.
Scott, Foresman & Co., 623 S. Wabash Ave.,
Chicago, Ill.
Scribner (Charles) Sons, 597 Fifth Ave., New York.
Scudney (J.) Publishing Co., 8 Beacon St., Boston, Mass. Seabury (J. S.), 73 Water St., Boston, Mass. Searchlight Publishing Co., Washington, D. C. Seeman Printery, Durham, N. C. Seller (William) & Co., 1600 Hamilton St., Philadelphia, Pa.
Seltzer (Thomas), 5 W. 50th St., New York.
Seminary Press, Box 1004, Rochester, N. Y.
Settlement Cook Book Co., Milwaukee, Wis.
Seward (A. F.) & Co., 737 Sheridan Rd., Chicago, III.

Seymour (Ralph Fletcher), Fine Arts Bldg., Chicago, III.

Seymour, Daughaday & Co., 610 S. Dearborn St., Chicago, III.

Shaw (A. W.) Co., Wabash Ave. and Madison St., Chicago, III.

Shay (Frank), 4 Christopher St., New York.

Shears Publishing Co., Lafayette, Ind.

Sheldon (J. D.) Co., 32 Union Sq., New York.

Shepard (Frank) Co., 140 Lafayette St., New York.

Sherman (J. D.), Jr., 132 Primrose Ave., Mt. Vernon, N. Y.

Shire (Walter Evander), Silver City, N. M.

Shrewsbury Publishing Co., 5525 S. Boulevard, Chicago, III.

Silver, Burdett & Co., 221 Columbus Ave., Boston. Chicago, Ill. Silver, Burdett & Co., 221 Columbus Ave., Boston, Mass.
Silverstein (A.), Box 544, Rochester, N. Y.
Simmons (Parker, P.), 112 E. 19th St., New York.
Simmons-Boardman Publishing Co., Woolworth
Bldg., New York.
Simpson (Fannie L.), R. 3, Box 30, Nacogdoches, Sinclair: Murray & Co., 565 5th Ave., New York. Small, Maynard & Co., 41 Mt. Vernon St., Boston, Mass.

Smedley (Emma), 6 E. Front St., Media, Pa. Smith (Edward Conrad), Weston, W. Va. Smith (G. D.), 8 E. 45th St., New York. Smith (R. E.), P. O. Box 209, Indianapolis, Ind. Smith College, Northampton, Mass. Smith-Kenney Co., 926 Commerce St., Tacoma, Wash. Smith & Lamar, Broadway and Ninth Ave., Nash-ville, Tenn. Smith's Port Publishing Co., 5 South St., New York.
Smithsonian Institution, Washington, D. C.
Smyth (W. H.), Fernwald, Berkeley, Cal.
Society of Industrial Engineers, 327 So. La Salle
St., Chicago, Ill.
Soney & Sage Co., 42 Clinton St., Newark, N. J.
Song Specialists, New Britain, Conn.
Sons of the American Revolution, Jeremiah Wadsworth Branch, Hartford, Conn.
Sons of the American Revolution, 616 American
National Bank Bldg., Richmond, Va.
Sotery Publishing Co., 62 Vernon Ave., Long
Island City, N. Y.
South Bend Public Library, South Bend, Ind.
South Dakota School of Mines, Rapid City, S. D.
South-Western Publishing Co., Cincinnati, O.
South-Western Alluvial Land Association, Memphis,
Tenn. York. Tenn. Southern Baptist Convention Home Mission Bd., Atlanta, Ga. Southern California Sociological Society, 3500 University Ave., Los Angeles, Cal.
Southern Historical Society, Richmond, Va.
Southern Pine Association, 600 Interstate Bank
Bldg., New Orleans, La.
Southern Publishing Association, 2123—24th Ave., Nashville, Tenn.
Southern Publishing Co., Atlanta, Ga.
Southern Publishing Co., 2015 Jackson St., Dallas, Spatula Publishing Co., Sudberry St., Boston, Mass. Spears (Leo Leaston), 620-21 Majestic Bldg., Denver, Colo. Colo.
Special Libraries Association, Boston, Mass.
Speciator Co., 135 William St., New York.
Spon & Chamberlain, 120 Liberty St., New York.
Sports Publishing Co., St. Louis, Mo.
Springfield City Library, Springfield, Mass.
Staats (Harold), Ripley, W. Va.
Stafford Engraving Co., Indianapolis, Ind.
Stahara Publishing Co., Columbus, Ga.
Standard Printing Co., 220 S. 1st St., Louisville, Ky.
Standard Publishing Co., 9th St. cor. Cutter St.,
Cincinnati, O. Cincinnati, O. Standard Statistics Co., 47 West St., New York.
Standard Statistics Co., 47 West St., New York.
Stanford University, Stanford University, Cal.
Stanley (William H.), Buffalo, N. Y.
Stanton & Van Vliet Co., 2537 South State St.,
Chicago, Ill.
Star-Bulletin Press, Honolulu, H. I. Star-News Publishing Co., Pasadena, Cal. Stark Rolling Mill Co., Canton, O. Stechert (G. E.) & Co., 151 W. 25th St., New York. Stein (Francis Julius), 533 Chestnut St., Philadelphia, Fa.
Stephens (Hugh) Printing Co., Jefferson City, Mo.
Stewart Kidd Co., 121 E. 5th St., Cincinnati, O.
Stillman (Marshall) Assn., 461—4th Ave., New York.
Stillson (William C.), 1008 Euclid Ave., Cleveland, O.
Stillwell (Leander), Erie, Kan.
Stokes (Frederick A.) Co., 443 Fourth Ave., New
York York. Story [Maragret McElroy-Frost], 1413 Walnut St., Swissvale, Pa. Stratford Co., 12 Pearl St., Boston, Mass.
Strathmore Paper Co., Mittineague, Mass.
Strouse (Arthur Howard) Publishing Co., Berwyn, Student Volunteer Movement for Foreign Missions, 25 Madison Ave., New York.
25 Madison Ave., New York.
Stuyvesant Press, 25 Third Ave., New York.
Sully (G.) & Co., 373 Fourth Ave., New York.
Sunday School Times Co., 1031 Walnut St., Philadelphia, Pa.
Support Publishing House, 460—4th St. Say Francisco. Sunset Publishing House, 460-4th St., San Francisco, Sunwise Turn, Inc., 51 E. 44th St., New York. Swank (Harold A.), Grennboro, N. C. Swift & Co., General Offices, 125 Monroe St., Union Stock Yards, Chicago, Ill.

Syracuse Public Library, Syracuse, N. Y. Tadlock (James Marion), 503 Columbus St., Olympia, Wash.
Taylor Society, 29 W. 30th St., New York.
Teachers College, Columbia University, 120th St. and
Broadway, New York.
Telegraph Printing Co., 26 Federal Sq., Harrisburg, ra.
Telling (George Palmer), 359 Kensington Pl., Pasadena, Cal.
Temple Co., Sausalito, Cal.
Tennessee Geological Survey, Nashville, Tenu.
Tennessee State Department of Public Instruction, Nashville, Tenn.
Tenny Press, 318 W. 39th St., New York.
Texas State Department of Agriculture, Austin,
Tex. Tex.
Texas State Department of Education, Austin, Tex.
Texas State Department of Health, Austin, Tex.
Texas Secretary of State, Austin, Tex.
Texas Secretary of State, Austin, Tex.
Theatre Arts Magazine, 7 E. 42nd St., New York.
Theatre Supply Co., 124 W. 45th St., New York.
Theosophical Publishing Co., Point Loma, Cal.
Thompson (Wallace), 55 W. 44th St., New York.
Thomas-Ellis Co., Baltimore, Md.
Thoreau Museum of Natural History, Middlesex
School, Concord, Mass.
Tide Water Oil Co., 11 Broadway, New York.
Tiernan-Dart Printing Co., 312 W. 6th St., Kansas
City, Mo. Tiernan-Dart Printing Co., 312 W. 6th St., Kansas City, Mo.
Tileston (Mrs. J. B.), Brookline, Mass.
Times Publishing Co., Oskaloosa, Ia.
Toomey (T. N.), 11 Aberdeen Pl., St. Louis, Mo.
Topsfield Historical Society, Topsfield, Mass.
Torch Press, Cedar Rapids, Ia.
Trade Union Educational League, 118 N. La Salle
St., Chicago, Ill.
Traffic Pablishing Co., 150 Lafayette St., New York.
Traffic Service Corporation, 418 S. Market St.,
Chicago, Ill. Traine Service Corporation, 418 S. Market St., Chicago, Ill.

Travelers Insurance Co., 700 Main St., Hartford, Ct. Tri-State Business University, Toledo, U. Troy Laundry Machinery Co., 23d cor. La Salle St., Chicago, Ill. Troy Laundry Machinery Co., 23d cor. La Salle St., Chicago, Ill.

Truth Publishing Co., 1400 Broadway, New York.

Truth Seeker Co., 49 Vesey St., New York.

Tufts College Press, Tufts College, Mass.

Tulsa Tribune Co., Tulsa, Okla.

Tuttle Co., 11 Center St., Rutland, Va.

Typothetae, Baltimore, Md.

Ullery & Co., Brattleboro, Vt.

Underwriters Laboratories, 207 E. Ohio St., Chicago, Ill. T11. Union of American Hebrew Congregations, Duttenhofer Bldg., Cincinnati, O.
Unionist-Gazette Association, Somerville, N.
United Commercial Travelers Council, M United Commercial No. 337, United Commercial Travelers Council, No. 337, Racine, Wis.
United Fruit Co., 131 State St., Boston, Mass.
United Lodge of Theosophists, 504 Metropolitan Bldg., Los Angeles, Cal.
United Lutheran Publishing House, S. E. cor. 9th and Sanson Sts., Philadelphia, Pa.
United Presbyterian Board of Foreign Missions, Philadelphia, Pa.
United Society of Christian Endeavor, Boston, Mass.
United States Corporation Co., 65 Cedar St., New York. York.
United States Geological Survey, Office of the Survey, Washington, D. C.
United States Intantry Association, Union Trust
Bldg., Washington, D. C.
U. S. Naval Institute, Annapolis, Md.
U. S. Steel Corporation Bureau of Satety, Sanitation
and Welfare, 7, 1 Broadway, New York.
U. S. Steel Corporation, Pittsburg, Pa.
United States Sugar Publishing Co., Los Angeles,
Cal. York. Cal.
Unity Press, 741 St. Nicholas Ave., New York.
Universal Detective Agency, Clinton, Ia.
Universal Text Book Co., 319 Mid-City Bldg.,
Chicago, II.
Vicinity Book Store Syracuse, N. Y. Chicago, Ill.
University Book Store, Syracuse, N. Y.
University of Buffalo, Buffalo, N. Y.
University of California, Berkeley, Cal.
University of Chicago Press, Chicago, Ill.
University of Colorado, Boulder, Colo.
University of Idaho, Moscow, Idaho.
University of Illinois, Urbana, Ill.
University of Indiana, Bloomington, Ind.

University of Iowa, Iowa City, Ia.
University of Kentucky, Lexington, Ky.
University of Michigan, Ann Arbor, Mich.
University of Missouri, Columbia, Mo.
University of Missouri, Columbia, Mo.
University of North Carolina, Chapel Hill, N. C.
University of Oregon, Eugene, Ore.
Liniversity of South Carolina, Columbia, S. C.
University of South Dakota, Vermillion, S. D.
University of Southern California, Los Angeles, Cat.
University of the State of New York, Albany, N. Y.
University of Texas, Austin, Tex.
University of Virginia, Charlotteaville, Va.
University of Wisconsin Press, Madison, Wis.
University Society, 44 E. 23rd St., New York.
Updike (D. B.), 232 Summer St., Boston, Mass.
Utah Agricultural College, Experiment Station,
Logan, Utah.
Vall-Ballou Co., 200 Fifth Ave., New York. Logan, Utah.

Vail-Ballou Co., 200 Fifth Ave., New York.

Valentine Manual. See Brown, Henry C.

Vanderlip (F. A.), 111 Broadway. New York.

Van Dyne (A. Lyle), 1516 E. 62nd St., Chicago, Ill.

Van Nostrand (D.) Co., 8 Warren St., New York.

Vassar College, Poughkeepsie, N. Y.

Vaughan (James D.), Lawrenceburg, Tenn.

Vernon Law Book Co., 1016 Walnut St., Kansas

City, Mo.

Victor Talking Machine Co., 114 N. Front St., Camden, N. Y.

Vieby (John), South Bend, Ind.

Vir Publishing Co., 200 N. 15th St., Philadelphia, Pa. Pa.
Virginia State Bureau of Labor and Industrial Statistics, Richmond, Va.
Virginia. State Library, Richmond, Va.
Vital Christianity Union, Columbus, O.
Volland (P. F.) & Co., 58 E. Washington St.,
Chicago, Ill. Chicago, Ill. Wagner (Harr) Publishing Co., 1112 Hearst Bldg., Wagner (Joseph F.), 23 Barclay St., New York.
Wagner (Joseph F.), 23 Barclay St., New York.
Wahr (George), Ann Arbor, Mich.
Walden Book Shop, 307 Plymouth Court, Chicago, Waller, Elbert, Tamaroa, Ill.
Walter (William W.), Aurora, Ill.
War Camp Community Service, 1 Madison Ave., New
York. Ward (Artemus), 50 Union Sq., New York. Wardwell (Linda Bell F.) Highland Terrace, Stamford, Conn.
Waring (Vechten) Co., 15 W. 37th St., New York.
Warne (Frederick) & Co., 26 E. 22nd St., New York.
Warner (J. L.), Phoenix, Ariz.
Warner (Fiske), Harvard, Mass.
Warren (Louis A.), Elizabethtown, Ky.
Warren (S. D.) Co., 120 Franklin St., Boston, Mass.
Washington Association of New Jersey, Morristown, N. 1 N. J.
Watt (W. J.) & Co., 31 W. 43rd St., New York.
Wayside Press, Los Angeles, Cal.
Webb Publishing Co., 59 E. 10th St., St. Paul, Minn.
Webster (Edward B.), Port Angeles, Wash.
Weimer Press, Rt. 8, Box 45, Los Angeles, Cal.
Welding Engineer Publishing Co., 608 S. Dearborn
St., Chicago, Ill.
Wellman-Saaver-Morgan Co., Cleveland () St., Chicago, 111.
Wellman-Seaver-Morgan Co., Cleveland, O.
Welsh (Herbert), 995 Drexel Bldg., Philadelphia, Pa.
Wend (Milton), Tribune Bldg., New York.
Werner (Charles Jolly), 44 Whitehall St., New York.
Wesleyan University, Middletown, Conn.
West Publishing Co., 52 W. Third St., St. Paul,
Min. West Virginia Geological Society, Morgantown, W. Va. Minn Western Institute of Accountancy, Commerce and Finance, Seattle, Wash. Wheeler (M.), Evanston, Ill. Whitcomb & Barrows, Huntington Chambers, Boston, Mass. White (J. T.), & Co., 70 Fifth Ave., New York.
Whitehead (Russell F.), 132 Madison Ave., New York. Whitlock's Book Store, 219 Elm St., New Haven, Conn.
Whitman (Albert) & Co., 144 S. Wabash Ave., Chicago, Ill.
Wichita Eagle Press, Wichita, Kans.
Wilcox (Delos Franklin), 73 Gleane St., Elmhurst, N. Y.

Wilde (W. A.) Co., 120 Boylston St., Boston. Mass. Wildermann Co., 33 Barclay St., New York. Wiley (John) & Sons, 432 Fourth Ave., New York. Wilke (F. H.), 42 Court St., Morristown, N. J. Willard (Garry A.), Boonville, N. Y. William and Mary College, Library, Williamsburg, Va. Williams (C. F.) & Sons, 36 Beaver St., Albany, N. Y. Williams (J. H.), Atlas Bldg., 604 Mission St., San Francisco, Cal. Waverly Pr., Mount Royal and Guilford Ave., Baltimore, Md. Willis (John B.), Ironton, O. Willys-Overland, Inc., Toledo, O. Willmington Society of the Fine Arts, Wilmington, Del. Wilson (Calvert), 340 Wilcox Bldg., Los Angeles, Cal. Wilson (H. W.) Co., 960 University Ave., New York. Wilson (Joseph R.), University Club. 1510 Walnut St., Philadelphia, Pa. Wilson (Thomas E.) & Co., 25 W. 45th St., New York. Wilson, R. H., Oklahoma City, Okla. Wilson (Thomas E.) & Co., 25 W. 45th St., New York. Winona Publishing Co., Winona, Ind. Winston (John C.) Co., 1006 Arch St.. Philadelphia, Pa. Wireless Press, 326 B'way, New York. Wisconsin Board of Public Land Commission, Milwaukec, Wis.
Wisconsin Geological and Natural History Survey, Madison, Wis. Wisconsin Industrial Commission, Madison, Wis. Wisconsin State Board of Control, Mad

Woman's Home Companion, 381 Fourth Ave., New York.
Womans Home Missionary Society, 150—5th Ave., New York.
Woman's Press, 600 Lexington Ave., New York.
Women's Co-operative Alliance, Minneapolis, Minn.
Wood (B. F.) Music Co., 32 Doane St., Boston, Mass.
Wood (William) & Co., 51 Fifth Ave., New York.
Woodcox & Fanner, Battle Creek, Mich.
Woodruff Press Co., Lincoln, Neb.
Woodward (Frank Ernest), Wellesley Hills, Mass.
World Book Co., 333 Park Hill, Yonkers, N. Y.
World Peace Foundation, 40 Mt. Vernon St., Boston,
Mass. York. Mass World Syndicate Co., Inc., 112 W. 40th St., New York. Wright (Mrs. Zara), 213 S. Dearborn St., Chicago, III. Writers Publishing Co., 9 W. 64th St., New York. Myer (Samuel S.), Columbus, O. Wynkoop Hallenbeck Crawford Co., 80 Lafayette St., New York. Yachtman's Guide, 34 Milk St., Boston, Mass. Yale University Press, 120 College St., New Haven, Ct. Yawman & Erbe Manufacturing Co., 424 St. Paul St., Rochester, N. Y. You Bet Publishing Co., The Stockade, Molakai, Young (John R.), Blanding, Utah.
Young Men's Christian Assn., 347 Madison Ave.,
New York.
Y. M. C. A. Pennsylvania Railroad Branch, Phila-Hawaii. Young Printing Co., Paducah, Ky. Youth Publishing Co., 576 Fifth Ave., New York. Zellerbach Paper Co., 86 First St., San Francisco, Cal. Zimmerman (Clinton S.), 5 Columbus Circle, New York. Zion's Printing & Publishing Co., Independence,

Mo.

Zook (John G.), Lititz, Pa.

The Weekly Record of New Publications

This list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is cloth.

Imprint date is stated [or best available date, preferably copyright date, in bracket] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No accordinable date is designated thus: [n. d.].

Sines are indicated as follows: F. (folio: over 30 centimeters high); Q (4to: under 30 cm.); O (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); It. (32mo: 12½ cm.); Ff. (48mo: 10 cm.); sq., obl., nar., designate square, oblong, narrow.

Adams, Richard Laban

Farm management; a textbook for student, investigator, and investor. 20+671 p. (9 p. bibl.) front. il. charts forms. tabs. O (Agricultural and biological pub.) '21 N. Y., Mc-Graw-Hill \$4 n.

Appleton, W. A.

What we want and what we are; facts not phrases; with a foreword by Samuel Gompers; [introductory note by John Ward.] 18+

197 p. D [c. '22] N. Y., Doran \$1.50 n.
Partial contents: The relations of labour and capital; Trade unionism; Unemployment: causes and remedies; Srtikes, wages and values; The soldier and labour; Syndicalism; Communism in Russia and Britain; Trade and taxes.

Aughinbaugh, William Edward
Advertising for trade in Latin-America.
12+282 p. front. pls. facsms. D (The Century

foreign trade ser.) c. N. Y., Century Co. \$3 n.

A book for North-American advertisers who are new in the field of Latin-American trade. The book is made up of do's and dont's for advertising copy and for posters and illustrations.

Bass, John Foster, and Moulton, Harold

America and the balance sheet of Europe. 6+361 p. diagrs. D '21 N. Y., Ronald Press \$3 n.

Beach, Frank Loomis

Twenty twenty-minute lessons in bookkeeping. 7+124 p. (1½ p. bibl.) forms D c. 21 N. Y., Ronald Press \$1.50 n.

A short course, presenting a concise interpreta-tion of the fundamental theory of bookkeeping.

Belloc, Hilaire, i. e. Joseph Hilaire Pierre The house of Commons and monarchy.

188 p. D '22 N. Y., Harcourt, Brace \$2 n. A survey of the House of Commons and a criticism of its past and present functions.

Benecke, Else C. M., and Busch, Marie, tra. Selected Polish tales. 10+348 p. T (The world's classics) ['21] N. Y., Oxford Univ.

Press \$1
Parthal contents: "The Outpost" by Prus; "A
Pinch of Salt" by Szymanski; "Forebodings" by
Zeromski; "Death" by St. Reymont.

Black, Alexander
The latest thing and other things. 302 p.
D c. N. Y., Harper \$2 n.
Partial contents: The dictatorship of the dull;
Looking literary; The truth about women; Foreigners; Heroine complexes; Clothes and the women;
Artist and audience.

Bridges, Robert

Robert Bridges [a bibliography of his works] comp. by I. A. Williams. 8 p. O (Bibliographies of modern authors no. 1) 21 New Haven, Conn., The Brick Row Book Shop, 104 High St. bds. 75 c. n.

Brill, Abraham Arden

Fundamental conception of psychoanalysis. 5+344 p. D c. '21 N. Y., Harcourt, Brace \$2.50 n.

A statement of the Freudian doctrine of psycoanalysis, in popular form.

Brinckmeyer, Herman

Hugo Stinnes; tr. from the German by Alfred B. Kuttner. 8+149 p. D c. 21 N. Y., B. W. Huebsch, Inc., 116 W. 13th St. \$1.50 n. A biography, in which the author points out the vast power of this man in Germany, where he controls mining, shipping, electric power, gas, ex-ports and imports, lumber, iron and steel, hotels and newspapers.

American Library Association

The United States; a short reading list of popular books on American history, government, ideals and literature; description of the country and special regions, American resources, opportunities and occupations, lives of some interesting Americans; some fifty titles of historic and characteristic fiction. 19 p. D '22 Chic., American Library Assn. pap. Association for Research in Nervous and Mental

Diseases Acute epidemic encephalitis [lethargic encephal-Acute epidemic encephantis [lethargic encephan-itis] an investigation by the Association for research in nervous and mental diseases; report of the papers and discussions at the meeting of the association, New York city, December 38th and 39th, 1920; [pre-pared under the direction of Walter Timme, Pearce Bailey, Lewellys F. Barker, and others.] 22+e55 p. (17 p. bibl.) front. il. diagrs. D '21 N. Y., Hoeber \$2.50 n. Beattle, James Herbert

Tomatoes for canning and manufacturing. 20 p. il. map O (U. S. Dept. of agriculture: Farmers bull. 1233; Contribution from the Bu. of plant industry) 21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Beauchamp, William Martin

The founders of the New York Iroquois league and

and transactions of the New York frequents league and its probable date. 35 p. front. (por.) O (Researches and transactions of the N. Y. State Archaeological assn., Lewis H. Morgan Chapter, v. 3, no. 1) Rochester, N. Y., N. Y. State Archaeological Assn.; Lewis H. Morgan Chapter pap.

Browne, Rt. Rev. George Forrest

On some antiquities in the neighbourhood of Dunecht House, Aberdeenshire. 14+170 p. pls. diagrs. Q '21 N. Y., Macmillan \$20 n.

Bruns, Friedrich

Modern thought in the German lyric poets from Goethe to Dehmel. 103 p. (2 p. bibl.) O (Univ. of Wisconsin studies in language and literature, no. 13) '21 Madison, Wis., Univ. of Wisconsin pap. \$1

Partial contents: Romanticism; Realism and a new faith in life; Pessimism; The new optimism.

Buckland, William Warwick

A text-book of Roman law from Augustus to Justinian. 14+756 p. (1½ p. bibl.) O '21 N. Y., Macmillan \$15 n.

Burke, Jane Revere

The one way, [preliminary note by Edward S. Martin.] 21+149 p. S [c. '22] N. Y., Dutton \$1.25 n.

A series of messages from the Beyond, the com-municating spirit claiming to be William James, who died in 1910.

Cambridge (The) university calendar for the year 1921-1922. 26+1186 p. D '21 N. Y., Macmillan \$6 n.

Chatterbox for 1922; founded by J. Erskine Clarke. 316 p. il. Q '21 Bost., Page Co. bds. \$1.80 n.

Clark, Barrett Harper, ed.

Masterpieces of modern Spanish drama; The great Galeoto; The duchess of San Quentin; Daniela; tr. from the Spanish and Catalan; with a preface by [the editor]; new edition. 290 p. D [c. '17-'22] Cin., Stewart Kidd \$2.50 n.

Formerly published in 1917 by Duffield & Co.

Collins, Wilkie, i. e., William Wilkie

The woman in white. 636 p. T (The

world's classics) ['21] N. Y., Oxford Univ. Press \$1

Corbin, Lilyan Stratton [Lilyan Stratton. pseud.]

Reno; a book of short stories and information; scenic views by Van-Noy interstate company of San Francisco. 268 p. front. (por.) pls. pors. D [c. '21] Newark, N. J., Colyer Pr. Co., Broad & Lafayette St. \$2 n. Short stories of the divorce colony, together with an explanation of the Nevada divorce laws.

Corkum, Alexander C.

Musings of a mariner [verse]. 3+100 p. front. (por.) pls. D [c. '21] Bost., Atlantic Pr. Co., 201 South St. \$2 n.

Orockett, Walter Hill

Vermont, the Green Mountain state; 4 v. various paging fronts. pls. pors. maps plans facsms. O '21 N. Y., The Century History Co., 8 W. 47th St. buck. \$31.50; ½ leath. \$37.50 [subs. only]

Crossland, Weldon Frank

The junior church in action; with twenty junior church sermonets. 12+126 p. front. (facsm.) il. D [c. '21] N. Y., Doran \$1.50 n.

Dane, Clemence, pseud. [Winifred Ashton] Will Shakespeare; an invention in four acts. 188 p. D '22 N. Y., Macmillan \$1.75 n. Shakespeare, Marlowe, Anne Hathaway, and "The Dark Lady of the Sounets" are here presented.

Danielson, Henry, comp.

Bibliographies of modern authors; [contains complete collations of all first editions of John Masefield, John Drinkwater, Max Beerbohm, Rupert Brooke, Arthur Symons, Lord Dunsany, Walter De La Mare, Hubert Crackenthorpe, James E. Flecker, Richard Middleton, Hugh Walpole, Leonard Merrick, Compton Mackenzie, Francis Ledwidge and George Gissing.] 211 p. O '21 N. Y., James F. Drake, Inc., 4 W. 40th St. \$4 n.

Brown, Mrs. Harriet Conner
America menaced by militarism; an appeal to
women; [reprinted from the Searchlight.] 31 p.
diagrs. S [c. '21] Wash., D. C., Searchlight Pub.

America menaced by militarism; an appeal to women; [reprinted from the Searchlight.] 31 p. diagrs. S [c. '21] Wash., D. C., Searchlight Pub. Co., Woodward Bldg. pap. 10 c.

Brown, Zaidee M.

Directions for the librarian of a small library; rev. by Anna G. Hall; [pub. for the League of library commissions.] 47 p. D '21 N. Y., H. W. Wilson Co. pap. 30 c.

[Cellarius, Frederick Julius, comp.]

Complete street directory of Dayton, Ohio, and adjoining territory, including Oakwood, giving the names and location of all streets, lanes, courts, etc. 96 p. nar. T [c. '21] Dayton, O. [Author], 1001 Commercial Bldg. pap. 25 c.

Chace, Bedward Mackay, and ethers

The composition of California lemons. 18 p. (1 p. bibl.) diagrs. O (U. S. Dept. of agriculture; Bull. no. 993; Contribution from the Bu. of chemistry) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Chamberlain, Ralph Vary

The centipeds of Central America. 17 p. tabs. O (No. 2603; from the proceedings of the U. S. Nat. Museum, v. 60; art. 7) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Chicago Association of Commerce. Subscriptions Investigating Committee

A classified list of local philanthropic and charitable organizations; believed by the Chicago association of commerce subscriptions investigating commit-

tee to be worthy the support of those who desire to further their aims; endorsed for the period end-ing Nov. 30, 1022; this list is obsolete after Nov. 30, 1022. 80 p. S Chic., Chicago Assn. of Commerce, 10 S. La Salle St. pap. gratis

Cook, Mrs. Katherine Margaret O'Brien
State laws and regulations governing teachers'
certificates. 244 p. tabs. diagrs. O (U. S. Dept. of
the interior; Bu. of education, Bull., 1921, no. 22)
'21 Wash., D. C., Gov. Pr. Off., Supt. of Doc.

Crockett, Albert S., comp.

Ocean records; a pocket handbook for travelers; and ed., December 1921; [containing information for tourists, including a list of the American ambassadors, ministers and diplomatic agents; customs regulations. lations of all countries, passport vise rules, hotel charges, money, etc. 100 p. tabs. il. pls. (part ool.) nar. D [c. '21] N. Y., World Traveler Pub. Co., The Biltmore, Vanderbilt Ave. & 44th St. pap. gratis

Dana, John Cotton
On buying and using print; practical suggestions from a librarian to the business man. 60 p. D 'ar N. Y., H. W. Wilson Co. pap. 50 c.

De Le Vin, Mrs. Margaret Morris Welch
Bibliography on the climate of South America.
42 p. O. (U. S. Dept. of agriculture; Weather bureau; Monthly review. Supplement no. 18) 21 Wash.,
D. C., Gov. Pr. Off., Supt. of Doc. pap. 13 c.

Donahue, George J.

Damien and reform. 86 p. D [c. '21]

Bost., Stratford Co. \$1.50 n.

The story of Father Damien, the heroic priest who sacrificed his life among the lepers.

Downs, B. W., and Jackson, H. Latimer
A manual of the Dutch language. 8+143 p.

D (Cambridge guides to modern languages)

'21 N. Y., Macmillan \$2 n.
Contents: Introduction to language and literature;
Grammar; Extracts from Dutch authors; Glossary.

Eucken, Rudolf Christof

Socialism; an analysis; tr. by Joseph Mc-Cabe. 9+188 p. O'22 N. Y., Scribner \$2.75 n. Partial contents: The history of the problem; The affirmation of the Socialist ideal; A view of life as a whole; Examination of the Socialist ideal.

Flagg, Mildred Buchanan

Community English, a book of undertakings for boys and girls. 16+266 p. front. il. diagrs. D c. '21 N. Y., Macmillan \$1 n.

Graham, Frank Duncan

Audels engineers and mechanics guide; a progressive il. series with questions-answerscalculations, covering modern engineering practice; 8 v. 4400 p. fronts. il. diagrs. S [c. '21] N. Y., T. Audel & Co., 72—5th Ave. \$12

Graham, Stephen Europe—whither bound?; Quo vadis Europa?; being letters of travel from the capitals of Europe in the year 1921. 10+224 p.

O [c. '22] N. Y., Appleton \$2 n.

A survey of the countries of Europe and of the influences good and evil that the war has had on these centres of national life.

Graves, Robert

The pier-glass [verse]. 63 p. S '21 N.Y., Knopf \$1.25 n.

Green, George H.

Psychoanalysis in the classroom; with an introd. by William McDougall. 11+272 p. (634 p. bibl.) D c. N. Y., Putnam \$1.75 n.
Partial contents: The daydream; Play; Dreams; Slips, accidents and omissions; Dependence and sex.

Grimshaw, Beatrice Ethel
Conn of the coral seas. 366 p. D [c. '22] N. Y., Macmillan \$1.75 n. Story of the South Seas.

Guest, Leslie Haden

The struggle for power in Europe, 1917-1921; an outline economic and political survey of the Central States and Russia.

front. (fold. col. map) tabs. O fold. col. map O '21 N. Y., Doran \$4.50 n.

Partial contents: Realities in Russia; The Russian government: breakdown or compromise; The new Poland; The republic of Tcheko-Slovakia; Austria, Hungary, Roumania, Bulgaria (4 chapters); Progressive building or reaction.

Hall, Trowbridge

Californian trails; intimate guide to the old missions; the story of the California missions; [new and cheaper ed.] 243 p. front. il. pls. O '22 N. Y., Macmillan \$2.50 n.

Hamilton, Sir Ian Standish Monteith

The soul and body of an army. 7+303 p. '21 N. Y., Doran \$5 n.
A survey of the British Army and its future.

Hicks, Isaac Perry, and Duncan, J. E. Hick's builders' guide; the book to use in laying out every operation in the construction or alteration of a building. The mechanic will find it an infallible guide in solving the problems that arise in excavating, shoring and underpinning, masonry and concrete work, house and roof framing, fireplace and chimney construction, hollow tile and stucco work. The estimator or contractor will find the chapters on estimating labor and materials, which are on a unit basis, accurate experience data all ready for application to their work. 384 p. tabs. diagrs. plans pls. il. S c. '21 N. Y., U. P. C. Bk. Co. \$3 n.

Higham, Charles Strachan Sanders

The Colonial entry-books; a brief guide to the Colonial records in the public record office before 1696. 48 p. D (Helps for students of history, no. 45) '21 N. Y., Macmillan pap. apply.

Hastings, Frank Stewart

A ranchman's recollections; an autobiography in which unfamiliar facts bearing upon the origin of the cattle industry in the southwest and of the American packing business are stated, and characteristic incidents recorded; [preface by Alvin H. Sanders.] 13+235 p. front. pls. D c. '21 Chic., The Breeder's Gazette, 542 S. Dearborn St. \$1.75 n.

A series of sketches which appeared serially in The Breeder's Gasette, in 1920 under the title "Recollections of a Ranchman."

Hayden, Mary Teresa, and Moonan, George A. A short history of the Irish people from the earliest times to 1920; with specially designed maps 8+580 p. front. (fold. map) diagrs. O'21 N. Y., Longmans, Green \$7 n.
Partial contents: Gaelic Ireland; Gael and Norman; The penal days—The ascendancy Parliament, A. D. 1691-180; Ireland in the 19th century; Literature and language in the 19th century; Literature and language revival.

Hazelwood, John A., comp.

Fun; jokesmith's volume. 136 p. il. D c. 21 Madison, Wis., Blied Pr. Co. \$1.35 n.

House (The) in Charles street. 3+283 p. D. '21 N. Y., Duffield & Co., 211 E. 19th St. \$1.90 n.

Gerry, C. N.
Gold, silver, copper, lead and zinc in Idaho and
Washington in 1920; Mines report; pub. December
27, 1921. various paging tabs. O (Dept. of the Interior; U. S. Geol. Survey) Wash., D. C., Gov. Pr.
Off., Supt. of Doc. pap.

Harvard University. Library

The Harvard library and the Harry Elkins Widener memorial library building; [reprinted with revision, from the fifth edition of the Official guide to

Harvard university, 1917.] 18 p. front. D '21 Cambridge, Mass., Harvard Univ. Press pap. apply.

Johnsen, Julia E., comp.

Selected articles on independence for the Philippines. 85 p. (10½ p. bibl.) D '21 N. Y., H. W. Wilson Co. pap. 75 c.

Handbook for campers in the national forests in California. 48 p. il. map S (U, S. Dept. of agriculture; Dept. circular 185; Contribution from the Forest service) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. 5 c. Supt. of Doc. pap. 5 c.

Housman, Laurence

Angels and ministers; four plays of Victorian shade and character. 150 p. D c. N. Y.,

Harcourt, Brace bds. \$1.50 n.
Contents: The Queen: God bless her!; His favourite flower; The comforter; Possession.

Huntington, Elizabeth

The playground of the gods; and other poems. 62 p. D c. 21 Bost., The Four Seas Co., 188 Dartmouth St. bds. \$1.50

Hurst, S. B. H.

Coomer Ali. 248 p. front. D c. N. Y., Harper \$1.75 n.

A romance of the Far East, of the land and sea from Calcutta to Mecca.

Hutton, John Alexander, D.D.

That the ministry be not blamed; lectures to Divinity students in Aberdeen, Edinburgh, and Glasgow in the spring of 1921; [2nd ed.] 202 p. D [n. d.] N. Y., Doran \$1.50 n.

Inman, Samuel Guy

Problems in Pan Americanism. 12+415 p.

(3¹4 p. bibl.) O (College of Missions lecture-ship) [c. '21] N. Y., Doran \$2 n.

Partial contents: Assets of Latin America; Early efforts toward Pan Americanism; The Monroe Doc-trine and Latin America; Problems of the Caribbean countries; Next steps in inter-American friendship. James, James Henry

Honeymoon dialogues. 194 p. D [c. '21]

N. Y., Dutton \$2 n. Short sketches.

Jones, Eliot

The trust problem in the United States. 20-

598 p. (1834 p. bibl.) tabs. D c. '21 N. Y., Macmillan \$3 n.

A study of the trust problem, presenting an account of the early devices employed to restrain competition. It is a survey of trusts that have, or had, monopolistic power, and that are properly designated as trusts.

Kavanaugh, Thomas Joseph

Bank credit methods and practice. 241 p. il. forms D '21 N. Y., Bankers Pub. Co., 253 B'way \$2.50 n.

Kittrell, Norman Goree

Governors who have been, and other public men of Texas. 301 p. front. (por.) O [c. 21] Houston, Tex., Dealy-Adey-Elgin Co. \$3 n.

Kolnai, Aurel

Psychoanalysis and sociology; tr. by Eden and Cedar Paul. 185 p. D '22 N. Y., Har-

court, Brace & Co. \$2.25 n.

A psychonalytical investigation of the working of the "social mind."

Lane, Frederick Van Zandt

Motor truck transportation, the principles governing its success. 6+153 p. il. plan O '21 N. Y., Van Nostrand \$2 n.

Lapp, John Augustus
The Catholic citizen. 10+247 p. (1 p. bibl.)
front. il. D c. '21 N. Y., Macmillan \$1 n.
A study of the rights and duties of citizens.

Leland, Ora Miner

Practical least squares; [with history and bibliography of least squares, 3 p.] 14+237 p. tabs. diagrs. O '21 N. Y., McGraw-Hill \$3 n.

Leonard, Sterling Andrus, ed.

The Atlantic book of modern plays; ed. with introd. comment and annotated bibliography, [27 p.] 13+234 p. D [c. '21] Bost., Atlantic Monthly Press \$2 n. Fifteen plays by Harold Chapin, Lady Gregory, John Galsworthy, Lord Dunsany, Percy Mackaye. John M. Singe, Gordon Bottomley, and others.

Loring, F. H.

Atomic theories. 9+218 p. diagrs. tabs. O

['21] N. Y., Dutton \$5 n.

The leading facts and theories which relate to the atom, particularly those which have not yet been treated at any length in text-books owing to their newness.

MacCollough, Martin

Letters on contemporary American authors. 99 p. D c. '21 Bost., The Four Seas Co., 188 Dartmouth St. bds. \$2 n.
Essays in letter form on Dreiser, Cabell, Frank
Harris, Willa Cather and others.

MacGregor, Theodore Douglas MacGregor's book of bank advertising. 388 p. il. O '21 N. Y., Bankers Pub. Co.

McLane, James Latimer, jr.
Shafts of song [verse]. 136 p. D c. '21
Balt., Norman, Remington Co., 347 N. Charles St. \$2 n.

MacLean, Annie Marion

Some problems of reconstruction. 150 p. (The national social science ser.) c. 21 Chic., A. C. McClurg \$1 n.

Partial contents: Preservation of the Democratic ideal; Industrial unrest; Woman's labor; Americanization; The negro; Radicalism.

Kelso, James Anderson
A history of the Hebrews in outline; down to the restoration under Ezra and Nehemiah; syllabus of a course of class studies and lectures for use in the classes of the Western theological seminary. 54 p maps O [c. '21] N. S. Pittsburgh, Pa., Western Theological Seminary pap. 75 c.

Kip, Frederic Ellsworth
The paramount duty of our legislators to the workers of our country. 15 p. O '21 Montelair, N. J., [Author], Crestmount Rd. priv. pr.

Lowenstein, Henry Pelk
Memorial poems; dedicated to the American legion
by the author; and ed.; [il. by L. F. Wilford] 33 p.
front. (por.) S c. '21 Kansas City, Mo., [Author].
901 New York Lite Bldg. pap. apply

McAtee, Waldo Lee Notes on Nearactic bibionid flies. 26 p. O (No.

Museum, v. 60; art. 7) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

McMartrie. Douglas Crawford

Proofreading in the 15th century; an examination of the evidence relating to correctors of the press at work in Paris in March.

of the evidence relating to correctors of the press at work in Paris in 1500 15 p. facsms. D '21 Greenwich, Conn., Condé Nast Press pap.

Marsh, George Linnaous

A teacher's manual for the study of English classics. 349 p. S [c. '12-'21] Chic., Scott, Foresman & Co., pap. gratis to teachers

Massachusetts. Department of Labor and Industries.

Division of Minimum Wage

Statement and decree concerning the wages of women employed in the minor lines of confectionery and food preparations occupations in Massachusetts. 6 p. tab. O (Minor lines of confectionery and food preparation occupation decree, no. 19) ['21] Bost., Massachusetts Dept. of Labor and Industries pap.

Mathews, John Mabry

The conduct of American foreign relations. 11+353 p. O c. N. Y., Century Co. \$3 n. Partial contents: The basis and modes of control; The state and foreign relations; Diplomatic intercourse: procedure; The consular service; The treaty making power; The interpretation of treaties; Forcible measures short of war; Table of cases cited. Index; Bibliographical footnotes.

Maurel André

A fortnight in Naples; authorized English ed. tr. by Helen Gerard; with 120 il. and 16 maps. 17+385 p. front. il. maps plans pls. D'21 N. Y., Putnam \$3 n.

Minchin, Edward Alfred

An introduction to the study of the Protozoa; with special reference to the parasitic forms. 11+517 p. (2934 p. bibl.) il. pls. diagrs. O '22 N. Y., Longmans, Green \$8.50 n.

Moore, George

George Moore, [a bibliography of his works] comp. by I. A. Williams; with a prefatory letter by George Moore. 3+13 p. O (Bibliographies of modern authors, no. 3) '21 New Haven, Conn., The Brick Row Book Shop bds. 75 c.

Murphy, Claudia Quigley

The history of the art of tablesetting, ancient and modern, from Anglo-Saxon days to the present time; with il. and bibliography [1½ p.]; for the use of schools, colleges, extension workers, women's clubs, etc. 65 p front. il. pls. O c. '21 N. Y., [Author], 41 Madison Sq. West bds. \$1 n.

National (The) Cyclopedia of American biography, being the history of the United States as illustrated in the lives of the founders, builders, and defenders of the republic. and of men and women who are doing the work and moulding the thought of the present time; rev. and approved by the most eminent historians, scholars and statesmen of the day; [v. 2] pors. O [c. '21] N. Y., J. T. White & Co., 70—5th Ave., buck. \$15 n.

National Industrial Conference Board

Changes in the cost of living, July, 1914-July, 1921. 8+25 p. tabs. diagrs. O (Research report, no. 39) [c. '21] N. Y., Century Co. 75 c. n.

Experience with trade union agreementsclothing industries. 4+134 p. (bibl.) O (Research report, no. 38) [c. '21] N. Y., The Century Co. \$1.50 n.

Family budgets of American wage-earners; a critical analysis. 8+97 p. tabs. (part fold.) diagrs. O (Research report, no. 41) [c. '21] N. Y., Century Co. \$1 n.

[Melcher, Frederic Gershon]

The successful bookshop; a manual of practical information; The fascination of bookselling; Who makes a good bookseller; Different types of bookshops; Locating the bookshop; Selecting the stock; Bookshop finance; Planning shop equipment; Display and promotion. 15 p. nar. () [n. d.] N. Y.,

The metric versus the English system of weights and measures. 12+261 p. (2 p. bibl.) tabs. diagrs. O (Research report, no. 42)
[c. '21] N. Y., The Century Co. \$2.50 n.
Wages in Great Britain, France and Ger-

many. 7+110 p. (Bibl.) tabs. O (Research report, no. 40) [c. '21] N. Y., Century Co. \$1.50 n.

Nicholson, Victoria Mary Sackville-West [Mrs. Harold Nicholson]

The dragon in shallow waters. 288 p. D c. N. Y., Putnam \$2 n.

The story of a small manufacturing town in England.

Nilson, Arthur R.

Radio questions and answers on government examinations for radio operator's license. (2 p. bibl.) 9+86 p. front., il., diagrs. D'21 N. Y., McGraw-Hill \$1 n.

O'Brien, Edward Joseph Harrington [Arthur Middleton, pseud.], ed.

The best short stories of 1921; and the yearbook of the American short story. 17+506 p. D [c. '22] Bost., Small, Maynard

Twenty stories by Sherwood Anderson, Irvin S. Cobb, Waldo Frank, Ellen Glasgow, Manuel Komroff, Vincent O'Sullivan, Charles Hanson Towne and others.

O'Shea, Michael Vincent, and Kellogg, John Harvey

Keeping the body in health. 9+311 p. front. il. D (The everyday health ser., bk. 2) [c. '21] N. Y., Macmillan 88 c. n.

Parker, Dudrea [Mrs. Sumner Parker]

Pig iron; short stories. 103 p. D c. '21 Balt., Norman, Remington bds. \$1.50 n.
Contents: An ephemeral love; The white petal; The reporter.

Pearce, Ethel Katherine

Typical flies; a photographic atlas; 2nd series. 14+38 p. pls. O 21 N. Y., Macmillan bds. \$4.50 n.

This volume is supplementary to Typical Flies, published in 1915.

Pearson, Hesketh

Modern men and mummers. 208 p. O [c. '22] N. Y., Harcourt, Brace \$2.50 n.
Studies of Shaw, Frank Harris, Lytton Strachey,
Stephen Phillips, Wells, Edmund Gosse, Hall Caine,
Lewis Waller, Joseph Conrad, Father Vaughan, The
Irvings, The Chestertons and others.

Pickthall, Marjorie Lowry Christie
The bridge; a story of the Great Lakes.
292 p. front. D c. N. Y., Century Co. \$1.75

n.

The story of a man with a blood-stained conscience fighting against tremendous odds for peace of soul and a great-hearted girl.

National Assn. of Book Publishers, 334-5th Ave.

National Assn. of Book Publishers, 334—5th Ave. pap. gratis
Old (The) guard and their tax bill; an amazing story of how Congress handled "The Revenue act of 1921"; with vital roll calls, parts of big speeches, and an identification of those for and against the people; [reprinted from the Searchlight]. 31 p. D S [c. '22] N. Y., The Searchlight Pub. Co. pap. 10 c.

Poetry Society of South Carolina

Year book of the Poetry Society of South Carolina for 1921. 48 p. O [c. '21] Charleston, S. C., Poetry Society of South Caro-

lina pap. 50 c.

Partial contents: The worm turns, a reply to H. L.

Mencken; Messages from contemporary poets; Amy
Lowell, E. A. Robinson, Padraic Colum, Jessie B.

Rittenhouse and others; Prize poems by Josephine
Pinckney, Helen v. K. Hyer and Sara Liston.

Prout, Henry G.

A life of George Westinghouse. 11+375 p. front. (por.), plans O c. '21 N. Y., Scrib-

The story of the rise of Mr. Westinghouse from modest early environment to the leadership of many great industrial enterprises.

Riegel, Robert, and Loman, Harry James

Insurance, principles and practices. 15+ 514 p. forms (part fold.), diagrs. O '21 N V Prantice II-11 N. Y., Prentice-Hall, inc., 70 5th Ave. \$6 n.

Riley, Franklin Lafayette, ed.

General Robert E. Lee after Appomattox. 14+250 p. if. O [c. '22] N. Y., Macmillan \$2.50 n.

General Lee as a college president.

Robertson, Huntly

Through John's eyes. 276 p. D [c. '21]

N. Y., Doran \$1.90 n.

The story of a boy, and life as reflected in his

Robie, Walter Franklin

The art of love. 386 p. (4 p. bibl.) D (Rational sex ser.) c. '21 Bost., Badger \$7.50 n.

Robinson, Louis Newton

Penology in the United States. 11+344 p. (9 p. bibl.) D [c. '21] Phil., Winston \$3 n.

Rogers, Ralph Ernest

Teacher's handbook to accompany Gaño's Commercial law rev. by Ralph E. Rogers and Clyde O. Thompson. 96 p. S [c. '21] N. Y. & Cin., American Bk. Co. 60 c. n.

Sackville-West, V. See Nicholson, Victoria Sanders, E. K.

Jacques Bénigne Bossuet; a study. 408 p. front., il., pls. O (Ecclesiastical hiographies ser.) '22 N. Y., Macmillan \$6 n.

Savi, Ethel Winifred

The devil drives. 320 p. D'22 N. Y., Put-

nam \$1.75 n.

A story of hereditary madness and passionate love, with the scenes laid in England and India.

Schnitz, Albert

Vie et oeuvres de J. J. Rousseau; avec des notes explicatives. 382 p. front. (por.), pors. D [c. '21] (Heath's modern language ser.) Bost., D. C. Heath & Co., 50 Beacon St. \$1.60

Sheringham, Hugh Tempest

Ourselves when young. 250 p. D c. N. Y., Putnam \$1.75 n. Sketches of child life.

Skelton, Oscar Douglas

Life and letters of Sir Wilfred Laurier; il. with photographs; 2 v. 700 p. fronts., pls., pors. O '21 N. Y., The Century Co., 353 4th Ave. \$8 n.

A biography of the great Canadian Liberal. The author is professor political history in Queen's University, Kingston, Canada.

Smallwood, William Martin

Man, the animal. 14+223 p. front., il. D [c. '22] N. Y., Macmillan \$2.50 n.

Snow, Royall H.

Igdrasil. [verse] 62 p. D c. '21 Bost., The Four Seas Co. bds. \$1.25 n. Many of these poems have formerly appeared in Pagan, Queen's Quarterly, Contemporary Verse and

other magazines.

Soskice, Mrs. Juliet M. Hueffer

Chapters from childhood; reminiscences of an artist's granddaughter; with a foreword by A. G. Gardiner; il. with portraits. 239 p. front. (por.), pls., pors. O '22 N. Y., Harcourt, Brace \$3 n.

The reminiscences of a child of the Rosetti circle.

Stratton, Lilyan. Sec Corbin, Lilyan

Talley, Thomas W.

Negro folk rhymes; wise and otherwise—with a study. 12+347 p. D [c. 722] N. Y., Macmillan \$2.25 n.

Negro secular folk songs.

Tappan, Eva March

Heroes of progress; stories of successful Americans; [school ed.] 263 p. il., pls. D [c. '21] Bost., Houghton Mifflin 88 c. n.

Tobenkin, Elias

The road. 316 p. D [c. '22] N. Y., Harcourt, Brace \$2 n.

The story of a woman who dared to throw herself into life and bear its responsibilities, and the sufferings of a man who tried to escape them.

Troxell, Eleanor

Suggestions for seat work and games: primary grades. 18 p. nar. D [c. 21] Dillon, Mont., Tribune Pub. Co. pap. 15 c.

Paper cutting, drawing and modeling, textiles, reading and writing, word games, spelling games, number games for first, second and third grades.

Pittsburgh, Pa., Carnegie Library. Reference De-

Choice of vocation; a selected list of books and magazine articles for the guidance of students; [preface by John H. Leete.] 54 p. O '21 Pittsburgh, Pa., Carnegie Library of Pittsburgh Redkey, Mrs. Lida M.

True and thrilling story of the flood in Pueblo, Colorado, June 3, 1921. 32 p. front. (por.) pls. pors. O [n. d.] Pueblo, Col., [Author], 717 East Fourth St. pap. St. pap. Robinson, Heath M.

Geologic structure and oil and gas prospects of a

part of Jefferson county, Oklahoma; Contributions to economic geology, 1921; pt. 2; pub. December 20, 1921. various paging tabs. fold. maps O (Dept. of the Interior; U. S. Geol. Survey, Bull. 726-F) Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Seibold, Louis

Japan, her plans and purposes; a series of articles [reprinted from the New York Herald; cover title: Japan, her vast military undertakings and world expansion] 2+97 D. S. D. 21 N. Y., The New York Herald, c/o Office Manager, 280 B'way pap.

Tyau, Min-Ch'ien Tuk Zung

China awakened; with special honorific endorsement by His Excellency Hsu Shih'-chang, president of the Chinese republic, as well as introd. by Right Honorable Sir John Newell Jordan and the Honorable Charles R.

Oc. N. Y., Macmillan \$5 n.

A discussion of China of to-day, and the many changes that are taking place, the progress in elementary education, the development of the railways, the organization of public opinion and other movements.

Unamuno, Miguel de

The tragic sense of life in men and in peoples; tr. by J. E. Crawford Flitch; with an introductory essay by Salvador de Madariaga. 35+332 p. O '21 N. Y., Macmillan

\$5 n.

Partial contents: The man of flesh and bone; The hunger of immortality; The essence of Catholicism; Love, suffering, pity and personality; Faith, hope and charity; Religion and methogy of the beyond, and the Apocatastasis; Don Quixote in the contemporary European tragi-comedy.

Vagabond plays, first series. 244 p. D c. '21 Balt., Norman, Remington \$2 n.

Six plays first produced in the Vagabond Playhouse, Baltimore. "The double miracle" and "The importance of being a roughneck" by Robert Garland; "On vengeance height," by Allan Davis and Cornelia V. Vencill; "Pan in ambush" by Marjorie Patterson; "Release" by Edward H. Smith; "The conflict" by Clarice Vallette McCauley.

Verrill, Alpheus Hyatt

Panama, past and present; il. with photographs by the author. 262 p. front., pls., pors. D c. 21 N. Y., Dodd, Mead \$2 n.
A guide book for travelers and business men.

Vince, Charles

Wayfarers in Arcady. 8+168 p. front. O N. Y., Putnam \$2 n. Essays on the out-of-doors.

Washburn, Claude Carlos

The lonely warrior. 345 p. D [c. '22] N.

Y., Harcourt, Brace \$2 n.

The story of a lonely, discouraged young man, who, after two years in civilian life. is fighting against unrest to find a decent way of adjustment for his future.

Watson, Malcolm

The prevention of malaria in the federated Malay states; a record of twenty years' progress; with contributions by P. S. Hunter and A. R. Wellington and a preface by Sir Ronald Ross; 2nd rev., enl. edition. (21/2 p. bibl.) 27+381 p. front. pls. tabs. maps charts diagrs., plans O'21 N. Y., Dutton \$12 n.

Wells, Herbert George

Washington and the riddle of peace. 6+312 p. D.c. N. Y., Macmillan \$2 n.
Articles which appeared in the New York World and the Chicago Tribune, giving the author's impressions of the Disarmament Conference.

Weston, George

Mary minds her business; front. by George Alonzo Williams. 323 p. D (Popular copyrights) [c. '19-'20] N. Y., Grosset & Dun-

Wharton, Anthony P.
Joan of Overbarrow. 360 p. D [c. '21] N.

Y., Doran \$2 n.

The story of the daughter of a Wiltshire farmer who reaches out for freedom and romance.

Whitman, Walt

Leaves of grass; 1850-1881; with an introd. by Stuart P. Sherman. S 36+504 p. [c. '22] (The modern student's library) N. Y., Scrib-

Who's who, 1922; an annual biographical dictionary with which is incorporated men and women of the time; 74th year of issue. 32+2981+24 p. D N. Y., Macmillan \$15 n. Contains over 30,000 biographies.

Wickson, Edward James

The California fruits and how to grow them; a manual of methods which have yielded greatest success; with the lists of varieties best adapted to the different districts of the state; 9th ed., fully revised. 508 p. front., il., pls. O [c. '21] San Francisco, Cal., Pacific Rural Press, 420 Market St. \$4 n.

Wiggin, Frederick Alonzo, D.D.
The living Jesus; the words of Jesus of Nazareth uttered thru the medium [of the author] from February 11 to June 1, 1921; [introd. by Ethel P. Wiggin and Edith B. Ordway.] 43+213 p. front. (por.) D'21 N. Y., George Sully & Co., 373 4th Ave. \$2 n.; leath. \$4 n. bxd.

Wildenbruch, Ernst i.e. Adam Ernst von

Envy; a tale; authorized tr. by Elise Traut; 144 p. D c. '21 Bost., The Four Seas Co. A bitter tale of hate, instead of love, planted in the hearts of two children.

Willard, Raymond D.

System building and constructive accounting. 307 p. il. forms O '22 N. Y., McGraw-Hill \$4 n.

Writers' (The) artists' year book, 1922; a directory for writers, artists and photographers; 15th year of new issue; [with a classified index of papers and magazines, and British editors.] 14+202 p. D '22 N. Y., Macmillan \$1.60 n.

Young, Florence Ethel Mills
The Almonds of life. 306 p. D [c. '20]
N. Y., The National Book Co., 28 W. 44th St. 75 c.

Zimmermann, Erich Walter

Zimmermann on ocean shipping. 16+691 p. il. maps plans forms pl. diagrs. (part fold.) D '21 N. Y., Prentice-Hall \$4 n.

Zook, George Frederick, and Capen, Samuel Paul

Opportunities for study at American graduate

schools. 59 p. O (U. S. Dept. of Interior; Bu. of education; bull. 1921, no. 6) Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. 5 c.

Rare Books, Autographs and Prints

VER 1,000 rare old Japanese prints from the collections of A. Alexis Rouart and Vicomte de Sartiges of Paris will be sold February 6 and 7 at the American Art Galleries.

In a recent issue of *The Dickensian* of London in commenting upon overseas branches of the Dickens Fellowship it stated that Toronto now had a membership of 496, Montreal of 310 and New York 200. A new branch has lately been formed in Seattle, Wash.

It seemed like old times to hear one rare book after another knocked down to "G. D. S. Estate" at the last sale at Anderson's. Harry Hymes, who has been identified so many years with the Smith Book Shop, executed the auction commissions. The famous old book shop has been doing a lively business from the very beginning of the season.

The manuscript of a hitherto unknown novel by Guy de Maupassant entitled "Le Docteur Heraclius Gloss" has been discovered by the heirs of the French writer and has just appeared in La Revue de Paris in two instalments. This novel was written, it appears, between 1875 and 1877 when de Maupassant was between twenty-five and twenty-seven years of age.

James F. Drake was among the very first of dealers to foresee the present popularity of first editions of modern authors and backed his judgment by laying in a heavy stock that he has been able to sell at attractive prices and at a handsome profit. Mr. Drake, too, was fore-handed when colored plate books and the rarities of early English literature were in most demand. And what particularly pleases his customers, especially those who have been with him longest, is that they have constantly profited from his foresight. Generally they have been able to get the books most in demand at the right prices.

John Daggett, writing of Henry E. Huntington in the Los Angeles Times, says that "twelve years ago Mr. Huntington did not possess any more books than the average successful business man who has a leaning toward literature. His achievement of to-day is the result of the application of those same qualities which made him a successful business man. Organization, concentration and foresight responding to a conviction impelled him to grasp an opportunity never before offered in the world's history—the fact that by a coincidence a number of the largest private libraries became available thru sale within a short period of years. Counting not the cost, Mr. Huntington's self-voiced conviction was to consolidate those private libraries which represented the life efforts of notable connoisseurs. No more startling achievement

can be found in the annals of finance than the fulfillment of Mr. Huntington's vision."

The Revue de Mondes of Paris has recently published a lot of letters written during the early years of the last century by Lafayette and never published before. In the intro-duction Comte d'Haissonville of the French Academy declares that Lafayette's fame and popularity has greatly increased in France since General Pershing landed on French soil and that the editing of these letters has been a labor of love. The letters now published have been preserved for more than a century by the heirs of Mme. de Staël. Some of them date from the time he was a prisoner of the Prussians in Germany. After his release thru the efforts of Napoleon he felt that it would not be well for him to return to France and projected another visit to the United States. There are many evidences that the affection of Lafayette for the land whose independence he helped to win never wavered. In a letter to Mme. de Staël, on the eve of war between the United States and France, he speaks of the "imminent hostilities between the two republics which, above all others. I wish to see united.'

The library of the late Albert J. Morgan, of Larchmont, N. Y., sold at Anderson's January 17, consisting mainly of sets of American, English and French authors containing 185 lots brought \$6,685.25. Among the sets sold and the prices realized were the following: American Statesmen Series, 40 vols., Boston, 1898-1916, large paper edition, \$195: Bohn's Extra Volumes, 7 vols., \$75; Burns's "Works," 6 vols., bound in 12, Philadelphia, 1896, \$145; Dicken's "Works," 48 vols., 1891, Dodd, Mead & Co.'s cabinet edition, \$205: Hawthorne's "Writings," 23 vols., Boston, 1900-02, autograph edition, \$140; Hugo's "Writings," 41 vols., New York, n. d., \$110; Irving's "Works," 40 vols., New York, author's autograph edition, \$162; Lady Jackson's "Historical Writings," 14 vols., London, 1878-90. first editions, \$102.50. Roosevelt's "Works," 25 vols., New York, 1906-10, Elkhorn edition, \$105; Scott's "Waverly Novels, Prose Works, and Life," 100 vols., Edinburgh, 1834, Black's handy edition, \$160; Shakespeare's "Plays and Poems," 15 vols., London, 1832-34, fine copy of the Valpy edition, \$130; Stevenson's "Novels and Tales," 27 vols., New York, v. d. Thistle edition, \$150; Walpole's "Works." 30 vols., London, 1806-59, collected set, \$200. All considered prices were very satisfactory.

A collection of books of modern authors together with original manuscripts of the late Edgar Saltus sold at the Anderson Galleries the afternoon of January 18, comprising 294 lots, realized \$9,945.75. The attendance was large, bidding spirited and prices thruout were very good. A few of the items and the prices

which they brought were the following: Balzac's "La Comedie Humaine," 46 vols., Philadelphia, Barrie's definitive edition, \$100; Beaumont and Fletcher's "Comedies and Tragedies," London, 1647, first collected edition, \$250; Conrad's "Works," 20 vols., morocco by Sangorski and Sutcliffe, 1895,1917, first editions, \$280; Cooper's manuscript of "Homeward Bound," in the author's and others handwriting, \$100; Dorat's "Les Baisers," with plates after Eisen and Marillier, elaborately bound by Thibaron-Joly, 1770, first issue on large Holland paper, \$220; Samuel Johnson's "Letters to which are Added Some Poems never before Published," 2 vols., London, 1788, with a letter of Johnson inserted, \$127.50; a collection of 22 original drawings by John Leech for A'Becket's "Comic History of England and Rome," bound in a 4to volume, \$750; Masefield's "Salt-Water Ballads," London, 1902, first edition, \$137.50; George Moore's corrected proof sheets, second revision, of "The Lake," London, 1920, \$175; Edgar Saltus's manuscript of his monograph on "Oscar Wilde," 18 folio pages, \$115; B. F. Stevens's Facsimiles of Manuscripts in European Archives Relating to American History, 25 vols., London, 1889, \$275; and Westmacott's "The English Spy," 2 vols., levant by Reviere, London, 1825-26, \$267.50.

One of the most important sales of the season was held on the evening of January 18 when the collection of cookery books gathered by Blanche Hallock Du Puy, with important additions, was sold at the Anderson Galleries. The attendance was large, bidding thruout lively, prices among the best of the season and the total considerably more than was expected. The star lot proved to be a Third Folio of Shakespeare, once owned by William Pitt with his autograph on the first page of the Epistle Dedicatory, which went to William R. Hearst for \$3,000. Next came a good copy of Audubon's "Birds of America," 4 vols., elephant folio, russia leather, 1827-28, and the "Ornithological Biography," 5 vols., royal 8vo., 1831-39, in a mahogany cabinet, which brought \$2,600. Other important items and the prices \$2,000. Other important items and the prices realized were the following: J. P. Morgan's "Catalogue of Chinese Porcelains," 2 vols., New York, 1904-11, \$550; Morgan's "Catalogue of Manuscripts and Early Printed Books," 4 vols., London, 1907, \$650; George Eliot's "Works," 30 vols., levant, 1858-85, First editions, \$475; Kate Greenaway's "A Apple Pie," London, 1882, presentation copy of the first edition, \$195; Goldsmith's "The Mystery Revealed." London, 1762, very rare, \$240: Revealed," London, 1762, very rare, \$240; Goldsmith's "The Vicar of Wakefield," 2 vols., levant by Reviere, Salisbury, 1766, first issue of the first edition, \$500; Keats's "Poems," London, 1817, first edition in original boards, \$975; Keats's "Lamia," London, 1820, first edi-tion in boards, \$725; La Libre Belgique, 1915-18, a complete set, \$680; Lamb's "Elia and Last Essays of Elia," 2 vols., 1823-33, first issue of the first edition, \$250; Milton's "Paradise Lost," London, 1667, first edition with the

rare title page of this date, \$860; A. L. S. of Edgar Allan Poe, 2 pp. Philadelphia, July 7, 1842, \$450; Scott's "Waverly Novels," 74 vols., Edinburgh, 1814-32, first editions, \$370; the Second Folio of Shakespeare, London, 1632, \$1100; the manuscript of Stevenson's "Ebb-Tide," 112 folio leaves, \$1,900; and the manuscript of Swift's poem entitled "The Grand Question Debated," 8 quarto pages, \$400.

F. M. H.

Auction Calendar

February 27th, afternoon and evening. Acts and laws of the Colony and State of New York, including revisions, session laws, ordinances and the like; also, acts and laws of the other original Colonies and States thru Colonial and Constitutional times, constituting the extraordinary collection of Hon. Russell Benedict, Justice of the Supreme Court of New York. American Art Galleries, Madison Square, South, New York City.

Catalogs Received

Biographies, autobiographies, diaries, journals, correspondence, etc., of fameus men and women, historical, social, literary, scientific, naval and military. (No. 422; Items 1404.) Frances Edwards, 83, High Street, Marylebone, London, W. 1, England. Books, pamphiets, etc., relating to or printed in Ireland, its provinces and counties; also, works written by, or appertaining to, persons connected therewith. (No. 10; Items 1217.) Henry Gray, 1, Churchfield Road East, Acton, London, W. 3, England.

Frankreich in litteratur, sprache, geschichte, geographie und kunst, Napoleon I und seine Zeit. (No. 19; Items 228.) Rudolph Honisch, 40 Gustav Freytag-Strasse, Leipzig, Germany.





January Contributors, Vol. V. No. 4, include

ARTHUR SYMONS A. W. POLLARD W. JAGGARD J. B. MORTON MALCOLM SALAMAN G. H. SARGENT M. ANNESLEY A. BEDE HARROWER

An International Magazine published monthly in the interest of Book and Print Collectors. Six dollars a year.

American Publishers

R. R. Bowker Co. 62 W. 45th Street New York

Issued Every Saturday

The Bublishers' Weeklu

62 West 45th St., New York

THE AMERICAN BOOK TRADE JOURNAL

Subscription Rates
In Zones 1, 2, 3, 4, and 5\$6.00
In Zones 6, 7, and 8 6.50
To Canada 6.50
To Foreign Countries 7.00
Single copies, 15 cents. Educational Number, in leatherette, \$1.00; Christmas Bookshelf, 25 cents.

Advertising Rates
Front Section (full pages only)\$60.00 Back Section—
One page\$50.00 Half page\$30.00
Quarter page 15.00 Eighth page 7.50
The above rates are unspecified positions.
Higher rates for Summer Reading, Educational
Number and the Christmas Bookshelf.

The Weekly Book Exchange

Books Wanted and for sale

Under these headings subscribers are charged 15c a line (no charge for address); non-subscribers 20c a line, address extra. Bills for this service will be rendered monthly. Objectionable books are excluded as far as they are noted.

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WREKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the Weekly does not furnish a quarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

BOOKS WANTED

Adairs Bookstore, 1715 Champa, Deaver, Colo. Graves, Sixteen Crucified Saviours. Graves, Bible of Bibles.

Aldus Book Co., 89 Lexington Ave., New York Gus Dirk's Cartoons.

Prederick G. Allen, 78 Genesee St., Anburn, N. Y.

Fairchild's Making of Poetry. Scribner's Lamb's Tales from Shakespeare, illus., \$3.50 edition. Eliot's Harvard Classics, 50 vol. Eliot's Harvard Shelf of Fiction, 20 vol.

American Baptist Publication Society, 1107 McGee St., Kansas City, Mo.
Armitage, History of the Baptists.

Armitage, History of Creative Christianity.

Graebener, Evolution, An Investigation and a Criti-

of acceptance of Personality, publ. University of Chicago Press.
Children's Book of Knowledge.
The Archko vokume or Archeological Writings of the Sanhedrim and Talmuds of the Jews, second-

William H. Andre, Suite 607, Kittredge Bldg., Denver, Cole.

Kipling, Seven Seas, set. Works of J. M. Barrie, Scribner Limited edition.

Auditorium Book Store, 933 Fourteenth St., Denver, Cele. Denver, Cole.
Standard History of the World, 10 vol., University Society, Inc.

The Baker & Taylor Co., 354 Fourth Ave. at 26th St., New York

Prentiss, Mrs., Henry & Bessie.
Abbott, Handie. Rainbow & Luck Series.
Abbott, River's Journey, Lucky Series.
Abbott, The Three Pines, Lucky Series.
Abbott, Selling Lucky, Lucky Series.
Abbott, Up the River, Lucky Series.
Norcross, History of the New York Swamp. Baptist Book Concern, 650 S. 4th St., Loustville, Ky. Shurer, History of the Jewish People in the Time of Jesus Christ.

Barnes & Moble, 31-33-35 West 15th St., New York Harper's Translation of Livy, vol. 1 and 2, second-hand or new, 10 copies. N. J. Bartlett & Co., 37 Cornhill, Boston, Mass. Scarlet Letter, etc.

Hawthorne, Eng. Note Books, Boston, 1881. Snow's Boston.

Beacon Book Shop, 26 West 47th St., New York Mitchell, History of Greenbacks.

C. P. Bensinger Cable Code Book Co., 19 Whitehall St., New York

Universal Lumber, A B C 5th Code. Shepperson Cotton, Samper's Code. Western Union, Lieber's, 5-letter Codes. Any American-Foreign Language Code.

W. Beyer, 207 Fulton St., New York

Andrejev, Anathema. Struve, History of the World. Doyle, Lost World.

Bibliophile, 1350 College Ave., New York, N. Y. Besant, Rebel Queen, Harper.
Black, Monarch of Mincing Lane.
Classen, Alsace-Lorraine at the Bar of History.
Rosengarten, German Soldier in Wars of U. S.
Russell, Convict Ship.
Untrodden Fields of Anthropology.

Arthur F. Bird, 22 Bedford St., Strand, London, W. C. 2, England

Journal of Abnormal Psychology, 1918, vol. 13, No. 6. New York Medical Journal, 1919, vol. 109, No. 16. Shufeldt Studies of the Human Form, Davis, Philadelphia.

The Book Shelf, 112 Garfield Place, West, Cincinnati, O.

Appearances, 2 copies. Mencken, Helio Gabadus. Brickdale, Elizabeth, Golden Book of Verse and Ballads.

Miller, Wisdom of Abraham Lincoln.
Dennis, Sentimental Bloke.
Stone, J. M.. Reformation and Renaissance.
Carpender, Towards Democracy, thin paper edition.
Buds of Chio.
Confessions of St. Augustine.
Allen, G., Colin Clour's Calender, pub. by Funk & Wagnalls.

The Book Shop, Woods Hole, Mass.

Bowers, Strike Breakers and Their Armies, 1916. Chavous, The Path to Peace, Warren Pub. Co., 1918. Dewey, John, My Pedagogic Creed, Flanagan.

The Book Shop--Continued

Hubbard, Journeys Homes of Great Business Men. 2 vols. 2 vols.
Graham, Athletics of Today, Platt & Peck, 1910.
Johnson, Autob. of an Ex-Colored Man, Bost., 1912.
Jones, Life and Works of Thomas Dudley, 1899.
Lit. of Lib. of 17th and 18th Cent., 6 vols., 1906-7.
Meitzen, Hist., Theory and Tech. of Statistics.
Naude, Inst. Conc. Erecting of a Library, 1903.
Scheiner, Astronom. Spectroscopy, tr. E. B. Frost.
Weitenkampf, American Graphic Art, Holt, 1912.

Charles L. Bowman & Co., 118 E. 25th St., New York The Origin of Life, Its Physical Basis and Definition, Dr. John B. Burke.
A Thousand Men for a Christmas Present.

E. P. Boyer, Bourse Bldg., Philadelphia, Pa. Jomini, Napoleon. 4 vols. and Atlas. Foy, War in Peninsula.

Brentano's, Fifth Ave. and 27th St., New York, N.Y. History of the Prehistoric Ages, Leonard Herbert Nason, Chicago, 1886. Personal Experiences in Spiritualism, H. Carrington, London, 1913. On the Battlefields and Other Poems, Walter Hub-bell, Boston. American Cities of Mexico. American Egypt, Doubleday & Page, Holmes. American Archaeology, Joyce. American Egypt, Doubleday & Page, 1909, Arnold &

& Frost. Planter, Harper & Bros. or Century, Herman The

Whitaker.
History of Yucatan, John
Chas. St. John Fancourt. Yucatan, John Murray, London, 1854,

The Mayas, printed by Chas. Hamilton, Worcester, Mass., Stephen Salisbury.

A Page of American History, American Antiquarian Soc., Worcester, Mass, E. H. Thompson.

Notes on Yucatan's Water Supply, published by American Action Soc. David Caracter

American Antiq. Soc., David Casares. History of Printing at Cambridge, Cambridge Univ.

Exercises in Typography, Taylor & Holden Co., Springfield, Mass.
History of Printing in Maryland, Norman T. Mender Co.
American Co.

American Glassware, Barber. Pinafore Picture Book, Gilbert. Baccarat.

Baccarat.
Pigs in Clover, Frank Danby.
The Serville State, Belloc.
History of Modern Civilization.
Sonnets and Verse, Sand Teasdale.
Moore's Law of Wages.
The Calculus of Finite Differences, Poole.
Korolenko's Blind Musician.
Pots and Pans, old cook book.
A Social Departure, Sarah Jeanette Duncan.
The Admirable Tinker, Child of the World.
In Defense of Women, Mencken.
Crowds, Gerald S. Lee.
Out of the Silence, James Rhoades.
Dictionary of Christian Names, Miniature Ref. Lib.
The Great Forests and Mountains of S. A., Paul Fountain.

Fountain.

The Great Forest and Deserts of N. A., Paul Foun-

tain.

Wanderings Among the High Alps, 1858, Wells.

Johnston's Narrative, Gen. Joseph Johnston.

Gen. Forrest, J. H. Mathes, 1902.

Carry On, C. Dawson.

Donna Diana, Bagot.

Breaking and Training Colts. V. G. Stambough.

Farmers Bulletin no. 667, C. S. Department of Agriculture vots.

culture, 1915.

Through the Turf Smoke, Macmanus.

Dictionary of Christian Names, Miniature Ref. Lib.

A Visit to Uncle Tom's Cabin, in Nachitoches Par, pub. 1892, Corley.

The 26 La, Col. Winchester Hall, a Lawyer in N. Y.,

The Brussian Office, D. H. Lawrence.

Brentano's-Continued

Yellow Jacket, Hazelton.
Maternity, Dr. Fry.
Captain Hatteras (or the Sea) or Desert of Ice, illus.
In the Field, DuPont. Madame de la Fayette and Her Family, 1907, M. Macdermont Crawford. Flatland, A. Square. Unaddressed Letters, Swettingham. The Conquest of the Tropics, Fred. Adams. Graphics. Graphics, H. N. Lyons. Hunting Verses, Whyte Melville. Leech Drawings. Memoirs of the Baroness Cecilie de Courtot. The Pilot Daily Guidance from Master Minds, 1 or 2 copies.

a copies.
Fantomas, 1st vol., Brent.
Divine Law and Cure, Dr. W. F. Evans.
Valkyries, E. F. Benson.
Adventures of Verdant Green and Little Mr.
Bouncer, 5 vols., Bradley.
How to Forecast Business and Investment Conditions, Frank Crowell.
Portrait and Portrait Painting, Estele Huree.
Art of Portrait Painting, John Colller.
Technique of Painting, Moreau Vartllier.
The Good Samaritan, D. P. Andrew.
Lifted Masks, Susan Glaspell.
Lifted Masks, Susan Glaspell.
Hieroglyphic or Greek Method of Life Drawing.

Lifted Masks, Susan Glaspell.
Hieroglyphic or Greek Method of Life Drawing.
Old Court Life in France.
Houseboats and Houseboating, A. B. Hunt.
John Keats Letters to Fanny Brawn.
The Literary Shops, James L. Ford.
Trials of Jesus, Richard.
Spiritual Progress, Guijan M. C.
Spiritual Torrents, Words of Faith Pub. Co.
Short and Very Easy Method of Prayer.
Young Hector My Dog.
Browning, Chesterton.

Browning, Chesterton. The Woman Intervenes, Jane Burr.
Times Correspondence on the Sepoy War.
Any Correspondence on Crimean War and Sepoy
War.

Correspondence of Wm. H. Russell.

Brentano's, F and Twelfth Sts., Washington, D. C. Brentano's, F and Twelfth Sts., Washington, D. C. Benton, Abridgement of the Debates of Congress. Doyle, Sir Nigel.
Ravenel. Charleston.
Carter, Law, Its Origin, etc.
Parson, New Light from the Great Pyramid.
Johnston, Yorktown Lampaign.
Crockett, Men of the Moss Craggs.
Brown, Cabells and Their Kin.
Smiles, Robert Dick.
French, Walpole Society.
Ancestry of Anne Warner French, published in Minneapolis, 1894. Ancestry of Anne Minneapolis, 1894.

The Brick Row Book Shop, Inc., New York, N .Y. Inc., 19 E. 47th St.,

Griffith and White, Modern Chess Openings.

Henry James, The Americana, first edn. Scotch-Irish in America, Carl Hanna. Julian the Apostate. Gaetano Negri. Vision and Design, Roger Fry.

Bridgman's Book Shop, 108 Main St., Northampton, Studies in Celebration of 70th Birthday. J. M. Hart, Holt. Plano Physiology, W. F. Ganong.

Foster Brown Co., Ltd., 472 St. Catherine St., West, Montreal, Canada

The Tales and Novels of Henry James, New York ed.

Brown Book Shop, 328 State at Madison, Madison, Wis.

Adam Smith, Wealth of Nations. Mills, Political Economy.
Bohn Bowerk, Positive Theory of Capital.
Bowerk. Capital and Interest.
Ricardo, Political Economy.
Beechs, Cherries and Grapes New York.
Electrochemie Wasseriger Losungen, Forester. 1915 Thornton, Wild Fowling.

Albert Britnell, \$15 Yonge St., Toronto, Canada Beer's History of the Great Lakes, 2 vols., Chicago. Blue Book of American Shipping, any year, 1868 to 1875.

Burrows Bros. Co., 633 Euclid Ave., Cleveland, O. Motoring Abroad, Hale. Social England, Thaill.

Campion and Co., 1313 Walnut St., Philadelphia, Pa. Riddle of the Sands. Hunting in British East Africa, by Madeira. Hunting in British East Africa, by Madeire Patroclus and Penelope.
Franklein Schmidt and Mr. Austruther.
Mast and Sail in Europe and Asia, Smyth.
Austria, by Baker, Lane Co.
New Zealand, by Hery, Duffield Co.
Today On the Nile, During
Cities of Umbria, Hutton.
Social Departure, Cotes.
Print Collector, Lasse.
In Old Cevion. Farrar. In Old Ceylon, Farrar.

Florence and Northern Tuscany, Hutton.

Dodge, Hunting Grounds of Great West.

Caton, Antelope and Deer of America.

The Ox and its Kindred, Lydekker.

Gee. M. Chandler, 75 B. Van Buren St., Chicage, Ill.

St. Beuve, Portraits of 17th and 18th Century, 4 vols.
Miller, Francis T., Portrait Life of Lincoln.
Harper's Magazine, Feb., 1920.
Shorthouse, John Inglesant.
Commarswamwy, Dance of Siva.
Comstock, Textbook of Astronomy.
Czapek, Chemical Phenomena.
Greville, Costumes of All Nations.
Groiset, How to Live.
Horner. The American Flag.
King, Stories of Scotland.
Mathiews, Book of Camp Fire Stories.
Reid, Seeing South America.
Taft, History of Amer, Sculpture.
Thomas, Roman Life Under Caesars.
Woodbury, Pencil Sketches of Trees.
Whitney, On the Circuit with Lincoln.
Warder, The Universe, A Vast Electric Oragnism.
Thayer, Cavour, large 8vo ed., 2 vols.
Tarde, The Underground Man.
Stevenson's Works, 27 vols., Thistle ed.
Saintsbury, Literary Criticism, 3 vols.
Frothingham, Success in Gardening.
Ross, Theory of Pure Design.
Landor, Across Unknown South America, 2 vols. Geo. M. Chandler, 75 B. Van Buren St., Chicago, Ill. Landor, Across Unknown South America, 2 vols. Kropotkin, French Revolution. Keats, Buxton Forman ed., vol. 5. Huneker, Mezzotints in Modern Music, first ed. Huncker, Mezzotints in Modern Music, first eu. Higginson, Travellers and Outlaws. Hampden, Porter, Wild Beasts. Hamerton, Etching and Etchers, L. B. & Co. ed. Chronicles of America, 50 vols., Yale Press. Quintilian, 2 vols., Watson's translation.

City Library Association, Springfield, Mass. City Library Association, Springfield, Mass.
Baker, Elizabeth, Chains, J. W. Luce.
Bergstrom, Lynggaard & Co., Little.
Brighouse, Hobson's Choice, Doubleday.
Francis, Change, Doubleday.
Garrud, Complete Jujitsuan, Dutton.
Hawes, Crete, the Forerunner of Greece.
Maugham, Smith, Duffield.
Kimball, Cost Finding, Modern Business, v. 10, Alex.
Ham. Inst.
Patten. International Short Stories vol. 2 Patten, International Short Stories, vol. 3. Singer, Etching, Engraving and Other Methods of

Singer, Etching, Engraving and Printing Pictures.
Whidden, Ocean life in the Old Sailing Ship Days. The Arthur H. Clark Co., 4027 Prospect Ave., Cleveland, Ohio

Costumes of All Nations, London, 1910. Costumes of All Nations, London, 1910.
Doddridge, Notes on Settlement and Indian Wars of
Va. and Pa., Wellsburgh, 1824 and Albany, 1876 eds.
Olden Times, Monthly pubn, ed. Craig, Robert
Clark's Reprint, 2 vols.
Sale, Manors of Va. in Colonial Times.
Garces, On Trail of Spanish Pioneer. 2 vols., 1900.

The Arthur H. Clark Co.—Continued
Well Drilling and Boring, Any books on.
Johnson, Thru South Seas with Jack London.
MacGregor, Story of Rome.
Hazard, Annals of Penna., 1609-1682.
Arizona, Anything on.
Parker, Translation of a Savage.
Goodrich, Hist. of All Nations, School edn.
Reese, Handful of Lavender.
Van Dyke, Camp-fires and Guide-Posts; Golden
Stárs and Other Verses; Studies in Tennyson;
Broken Soldier and Maid of France, first edns.
Kirkman, Science of Railways, vols. 8 and 13, 1904
edns. Roosevelt, Theodore, Any books by or relating to, first editions only. The John Clark Co., 1486 W. 25th St., Cleveland, O. Burton's Arabian Nights.
Freemasonry, Any books on, please quote fully, giving the names of the authors in full, the title, size, place and date of publication.
Hall, James, The Harpe's Head.
Hall, James, Tales of the Border.
Montaigne's Essays; trans. by Florio, a good edition, and preferably in a fine binding.
Shakespeare's Works, a good edition, and preferably in a fine binding.
Woods, The City Wilderness.
Wright, Quarternary Ice Age.
Hobson, Export of Capital.
Lounsbury, Standard of Usage in English.
Whitman, An American Primer.
Bromwich, Quadratic Forms and Their Classification.
McTaggart, Studies in the Hegelian Dialectic.
Warren, Oxford Lectures on Literature.
Alexander, Basis of Realism.
Allen, Monographs of the Bats of N. A.
Cannon, Mechanical Factors of Digestion.
Dakin, Oxidations and Reductions in the Animal Body.
Freylag, Technique of the Drama. Burton's Arabian Nights. Freytag, Technique of the Drama. Hamblen, Friedrich Nietzsche and his New Gospel. Hatschek, Laboratory Manual of Elementary Col-Hatschek, Laboratory Manual of Elementary Colloid Chemistry.

McNeile, Book of Numbers.

Menander, Georges; The Geneva Fragment.

Paxson, Last American Frontier.

Perowne, Book of Proverbs.

Richardson, Dependent, Delinquent and Defective Children of Delaware.

Schafer, The Endocrine Organs.

Schuyler, Peter the Great

The Arthur H. Clark Co .- Continued

Schuyler, Peter the Great.
Simpson, Relations between the Metric and Projective Theories of Space Curves.
Singer, Studies in the History and Method of Science, vol. 1. Thurston, Probation Officer at Work.
Essays in American History Dedicated to Frederick Jackson Turner. Russell, Principia Mathematica, Whitehead and

3 vols. Colesworthy's Book Store, 66 Cornhill, Boston, Mass. The Green Hand, Cupples.
The Gospel of Wealth, Andrew Carnegie.
Washington as a Man and a Mason.
Harvard Classics, vols. 35 to 45.
Mass. Acts and Resolves Jan. and June. 1828 to 1834, inclusive.

Columbia University Library, New York City Columbia University Library, New York City
Frederick Maurice, Life of F. D. Maurice, chiefly
told by his own letters ed. by Nisson Scribner.
Rooses, Max, Rubens, tr. Child, Lippincott.
Palgrave, Sir Robt. H. T., Bank Rate and Money
Market, 2 copies, Dutton.
Hughan, J. W., American Socialism of the Present
Day, Dodd, Mead.
Gilder, J. B., American Idea, Dodd.
Schmidt, Degener, Brouwer, Van Oest.

Columbia University Press Bookstore, 2960 Broadway, New York, N. Y.

Winkworth, Theologia Germanica.
Early Life of Dante, King's.
Early Life of Charlemagne, Classics.
Lanciani, Destruction of Rome.
Amelung, Art of Greece.
Inge, Christian Mysticism.
Fichte, Complete Works in English.

Columbia Univ. Press Bookstore-Confinued Cabell, From the Hidden Way.
Kipling, Works, Outward Bound edition, second-hand set.

Co-operative Press, Charlotte, N. C. Mathew Henry's Commentary. Book of Knowledge, set. Stoddard's Lectures, 15 vols.
Markhams' History of U. S.
Chestnuts' Diary of Dixie.
Soroges Genealogic Dictionary, L. B. Co.
N. Goodwin's First Settlers in America, Hartford, 1850. Hubbard's Little Journey. Book Lovers edition of Shakespeare, 12 to 40 vols. The Negro, a Jew.
Encyclopedia Britannica, Thin paper editions.
Mark Twains' Works.
Burton's Anatomy of Melancholy.

Davis' Bookstore, 49 Vesey St., New York, N. Y. Reed's Modern Eloquence, 10 vols., half morocco. Story of My Heart, Jefferies.

Denholm & McKay Co., Worcester, Mass. Practical Dog Keeping, Haynes, Macmillan. Dennen's Book Shop, 37 East Grand Rive Ave., Detroit, Mich.

Lanciani, Golden Age of Renaissance, Houghton.

Denver Dry Goods Co., Denver, Colo. Chalice of Courage, Brady.

Dixie Business Book Shop, 140 Greenwich St., New York, N. Y.

Conquest of Poverty, Wilman. Economic Crises, Jones. International Exchange, Margraff. College Algebras, Todhunter, 3 copies. Researches into the Mathematical Theory of Wealth. Cournot. Histy. of Domestic and For. Com. of U. S., Johnson.

The Douglas Book Shop, 4705 Cass Ave., Detroit, Mich.

Books by Frederick Carrel.
Books by David Graham Phillips.

Chas. H. Dressel, 532 Broad St., Newark, N. J. Bigelow's Medicinal Plants. Rawlinson, Ancient Egypt, 2 vols. Cox, Literature of the Sabbath.

H. & W. B. Drew Co., AMF, Dept. B, Jacksonville, Fig.

Ruinous Face, Hewlett.

Duffield & Co., 211 East 19th St., New York, N. Y. Gerald Northrop, Claude C. Washburn.

Daniel Dunn, 677 Fulton St., Brooklyn, N. Y. Genius of Solitude. Alger, Roberts Bros.

E. P. Dutton & Co., 681 Fifth Ave., New York, N.Y. Biglow, Francis E., Church Silver. Bohn-Bawerk, E. Von, Karl Marx, Lond., Unwin. Bosanquet, Bernard, The International Crisis. Bridges, Robert, Nero, Historical Tragedy, Bumpus, Broster, D. K., Sir Isumbras at the Ford. Catalog of the Exhibit of Church Silver at the Boston Art Museum.

ton Art Museum.
Child, Bodbank.
Crockett, William S., Abbotsford, Macmillan, 1905.
Crow, M. F., Ed. Elizabethan Sonnet Cycles, London, Paul, 1896, 4 vols.
Cynewulf, Dream of the Rood, Tr. by Morley.
DeMille, Henlenas Household; Martyr of the Catacombs; Andy O'Hara; John Wheeler's Two Uncles, Soldier and the Spy; Arkansas Ranger.
Dilke, E. F. S. (Lady), French Architects and Sculptors of the 18th Cent., 1902.
Flew, Josiah, Studies in Browning, Lond., Kelly, 1915.

E. P. Dutton & Co.-Continued

French, Hollis, American Silver. Gibbon, Edward, Autobiographies, ed. by John Mur-ray, ed. 2, Murray, 1897. Grundy, Ancient Gems in Modern Settings. Harper, Charles George, The Dover Road, Scribner, Harrison, Jane E., The Religion of Ancient Greece, Constable 1914, 6 copies. Hobson, Ch. K., Export of Capital, Lond., Constable, Holdsworth, W. S., History of English Law, vol. 4,

Little.

Hutton, L., A Boy I Knew and Four Dogs.

Jones, Richard, Growth of the lydlls of the King.

Mangin, Edward, Piozziana, London, 1833.

Moore, George, Principia Ethica, Putnam, 1907.

Monongahela of Old, Formerly pub. in Pittsburgh, 1823-25.

Masefield, Good Friday, N. Y., 1916.

New Shakespeare Society, Publications (Transac-

New York World Almanac, 1876 to 1886 inclusive, all or any.

New York Clipper Annual, 1874, 75, 76, 77, 78, 79, 83,

Oppenheim E. P., The Wooing of Fortune, The Amazing Judgment.

Page, T. N., The Negro: The Southerner's Problem,

a copies.

Prond's History of Pennsylvania.

Reach's Official Baseball Guide, 1883, 84, 85, 86, 90,

91, 92, 93, 94, 95, 96, 97, 98, 99, 00, 01, 02, 03, 05, 06. Root, G. L., History of the Arabic Orders of the Nobles of the Mystic Shrine of N. A., Peoria, 1903. Roosevelt, Theodore, Thomas Hart Benton, Boston,

1867. Rickmer, Skiing for Beginners. Sumner, Folk Ways. Spalding's Official Athletic Almanac, 1893, 94, 95, 97, 98, 99, 1900, 01, 02, 03, 07.

Spalding's Official Baseball Guide, 1877, 78, 79, 80, 81, 82, 91, 93, 94, 96, 97, 98, 00, 05.

Spalding's Official Football Guide 1892 93 94 97, 98,

99, or, 04, 05, 06, 08. Spalding's Official Baseball Record, 1909

Spalding's Official Baseball Record, 1909.
Swinburne, Dramas, ed. by Arthur Beatty.
Shakespeare, Wm., As You Like It, ed. by Sidney
Lee, Renaissance ed., Lond., Harrup.
Shelley, Percy Bysshe, Lyric and Minor Poems,
ed. by J. Skepsey, Lon., Scott, 1884.
Sidgwick, Nevil Vincent, Organic Chemistry of
Nitrogen, Oxford, Clar. Press, 1910.
Spectator, ed. by Abraham Meserole, N. Y., 1892.
Singer, Big Game Fields of North America.
Swift, Mary J., First Lessons in Natural Philosophy
for Children, 1859.
Sims, History of Schoharie County.
Stevenson, Sketches, etc., Thistle ed., vol. 22, 1898 ed.
Smith, A. L. S., Canadian Naturalist, series 2, vol.
13, 1867.
Stockton, John, Medical Incunabula.
Sabin, Bibliotheca Americana, set or any vols.

13, 1867.
Stockton, John, Medical Incunabula.
Sabin, Bibliotheca Americana, set or any vols.
Schopenhauer, World as Will and Idea, vol. 1.
Sykes, 10,000 Miles in Persia or 8 Years in Iran.
Seyd Ameer Ali, Life Mohammed.
Sage, Dean, Salmon and Trout.
Thompson, James N., Witchery of Archery.
Toynbee Hall and the Eng. Settlement Movement,
1014, Picht, (W. R. V.)
Wright, Thomas, Bunyan's Town.
Washington, The Future of the American Negro.

Edward Eberstadt, 25 West 42nd St., New York California, Oregon, Wyoming, Utah, Montana and the Far West; Books, pamphlets, maps and manu-scripts urgently wanted. Any and all items; price no object; spot cash with order. Attention to this notice will prove a source of continuous profit.

Paul Elder & Co., 239 Post St., San Francisco, Cal. Panl Elder & Co., 239 Post St., San Francisco, Cal.
Fruits of Solitude, 2 vols., Ariel Booklets.
Fernon, History of Forestry.
Grant, Life of Crown Prince Rudolph, new.
De Lara, Mexican People.
Trial of Queen Caroline, 1820.
Keppel, Golden Age of Engraving.
Oscar Bie, The History of the Piano and the Pianoforte, trans. from German.
John Skeleton, edited by Dyce.

Goo. Fabyan, Riverbank Laboratories, Geneva, Ill., or Walter M. Hill, 22 E. Washington St., Chicago Works on Ciphers, Obscure Writing, Symbols. Synthetic Elements, Cryptic Forms of Language Cryptography, Ancient Symbolic Steganogrphy Signs, and other unusual characters in writing; Marshall Field & Co., State St., Chicago, Ill. Suspended Judgments, Powys. Visions and Revisions, Powys. Japanese Conquest of American Opinion, by Flower. Japanese Conquest of American Opinion, by Flower.
On Xmas Day in the Morning, Richmond.
On Xmas Day in the Evening, Richmond.
Memoirs of Ruper Brookes arranged by Marsh.
Success Through Thought, Johnson.
Immediate Causes of the Great War, Chitwood.
Pictorial Greenhouse Management, Wright.
Wallingford and Blackie Daw, Chester.
Madam Lafayette and Her Family, Crawford.
History of Architecture, Hamlin.
Beric The Britain, Henty.
Cats, not by Louis Wain.
Philosophy of Life, Davis.
Edward Sheldon's Plays:—The Nigger and Garden of Paradise and Romance.
Shakespeare and His Forerunners, Lanler. Shakespeare and His Forerunners, Lanter. Autobiography of a Tomboy, Gilder.

H. W. Fisher & Co., 207 So. 13th St., Philadelphia, Pa.

A Corner in Harley Street. Misadventure, Norris. Matrimony, Norris. Hillyards & Burtons, Kingsley. Five Fair Sisters, Williams, Putnam.

Fewler Bros., 747 South Broadway, Los Angeles, Cal. Science and Christian Tradition, Huxley.
History of Church Councils, Hayfield.
Nyaya, Gotamo.
Key to the Families of North American Insects,
Brues & Melander.
Kempf, Materia Medica.

Franklin Bookshop, 920 Walnut St., Philadelphia, Pa. Rafinesque, Any original publications, 1808-40.
Stone, Plants of New Jersey, Trenton, 1911.
Cope's Batrachia of N. A., Wash., 1889.
Whaling Items.
Atlas Wilke's Exploring Exped., 1845.

Gammel's Book Store, Austin, Texas Tragedy of Quebec.
Maverick Reminiscences.
The Genius, Theo. Dreiser.
Sanine, Artzibashef.
Pritchaf Sago, English Translation only. Gardenside Bookshop, 280 Dartmouth St., Boston, Mass.

Brantome, Dames Galantes, discours. II and IV. Munn. C., Uncle Terry. Charlotte Temple. Chadwick, J. W., Two Voices; Poems of the Moun-

Chadwick, J. W., Two Voices; Foems of tains.
Staten Island, Complete History.
Harper's New Monthly, May 1885.
Corneille. Le Menteur, English trans.
Selous, F., Travel and Adventure.
Sunshine and Storm.
Newman, A., Elephant Hunting.
Reloc, Marie Antoinette.
Hyde Genealogy.
Fraser, In the Shadow of the Lord.
Hass, How to Study Music.
Hough, History of St. Laurence, N. Y.
Nolte, 50 Years in Both Hemispheres.
Trollope, good set.
Clifford, Malayan Monochromes.
Hichens, Barberry Sheep.
Nesbit, Five Children and It.
Le Blanc, Her Chance of Life.
Rergesheimer, Any first editions.
Baxter Prints.

Baxter Prints.

The J. K. Gill Co., Portland, Oregon Arabian Nights, trans. by E. W. Lane, ed. by E. S. Poole, vol. 1, pub. by Hearst, 1914.

J. K. Gill Co .- Continued

Gray's Anatomy, Spitzka.

Love, Laurels, and Laughter, Hansson.

Diary of a Minister's Wife, Hardserabble.

Practical Investing, Escher.

Machinery of Wall Street, Selden.

History of the Caliphs, Major H. S. Jarrett.

Custom of the Musselman in India, trans. A. A.

Herklots. Herklots. Herklots.
Modern Egyptians, Lane.
Oregon, Bancroft, 2 vols.
We are interested in books of Early Oregon and the Northwest Country. Send us your list.
Antiquities of India.
Traits of American Humor, Haliburton.
Americans at Home, Haliburton.
Time and Chance, Elbert Hubbard.
Land Claimers, Wilson.
Intergrative of Action of the Nervous System, Sherrington. Comments of Bagshot, vol. 1, Spender. Worlds in the Making, Arrhenuis.

Ginsburg Book Shop, 1829 Pitkin Ave., Brooklyn, N. Y.

Set of Mark Twain in leather binding. Hoosier Holiday, second-hand, any ed. Friend of the Hills, Sigurjudsson.

Gittman's Book Shop, 1225 Main St., Columbia, S. C. Rodwell, Birth of Chemistry. Parton, Life and Times of Aaron Burr. Atherton, The Conqueror. Crouch, Historical Sketches of Wilkes Co., N. C.

Goodspeed's Book Shop, 5a Park St., Boston, Mass. Assakov, Years of Childhood. Boyd, Seats and Saddles. Brown, Book of Saints and Beats. Cassell, Cyclopedia of Photography, 2 vols. Chamberlain, Things Japanese. Clemens, S. L., Conversations with Queen Elizabeth; Conn. Yankee, old ed. Coolidge, Susan, What Katy Did at School, 1873. Coun. Social Heredity and Evolution. Cram, R. A., Church Building. Davis, Landmarks of Plymouth. Dickinson, Emily, The Single Hound, 1914. Dresser, History of Mental Science. Estes, Matthew, Defence of Negro Slavery. Featherman, A., Social Hist. Races of Mankind. Gardner, E. G., Dante, H. M. & Co. Graham, Kenneth, Dream Days; Golden Age, colored illus, by Parrish. Grey, Zane, Desert Gold, 1914. Hart, Foundation of Amer. Foreign Policy, 1901. Henty, Anything by. Goodspeed's Book Shop, 5a Park St., Boston, Mass.

Historica, 1855.
Hoskins, Rev. F. E., Nile to Nebo,
Kingeland, Book of Weddings,
Masterpieces of Amer. Wit, 1904.
Macbeth, Rev. R. G., Policing the Plains, Toronto,
McLaughlin & Hart, Cyclopedia of Amer. Govt., Marenholz-Bulow, Baroness, Child and Child Nature

ture.

Morrell, A. J., Narrative of Voyage, 1833.

Nicholls, Sir G., Hist. English Poor Law, Ca. 1865.

Rideout, H. N., Dragon's Blood, 1909.

Rinehart, Man in Lower Ten, 1909.

Sargent, J. O., Horatian Echoes, H. M.

Scott, Old Mortality; Lammermoor; Monastery;

Antiquary; Anne of Geierstein, New Century Lib.

Blue leather.

Blue leather.
Shea, Hist. Catholic Church in U. S., 4 vols.
Smith, Old Testament Hist., N. Y., 1903.
Smith, S. S., Founders Mass. Bay Colony, 1897.
Solenberger, 1000 Homeless Men, 1911, Sage Founda-

tion.
Spargo, Applied Socialism.
Vance, L. J., No Man's Land, N. Y., 1910.
Walker, Williston, Ten New England Leaders, 1901.
Walker, Williston, Ten New England Leaders, 1901.
Wasson, G. S., Capt. Simeon's Store; Home from Sea; Green Shay.
Wisconsin Magazine of History, vol. 2, no. 1.
Woodruff, C. E., Effect of Tropical Light on White

Men, first ed.

Genealogies: Hayes, George, of Windsor, 1884.

May, John, Descend. of, 1878.

Gotham Book Mart, 128 W. 45th St., New York, N.Y. Schelling, Elizabethan Drama.
Saintsbury, History of Literary Criticism.
Munsterberg, The Photoplay.
Beard, W. H., Action in Art.
Fuller, The Puppet Booth. Harvard Classics, large paper ed. Hind, C. L., Turner's Golden Visions.

M. Gottschalk & Co., (Wholesale), 17 W. 42d St., New York, N. Y.

Sets of: Barrie, Hardy, Stevenson, Wilde, Dickens, Kipling, Shakespeare. Kipling, Shakespeare.

First editoins of: Cruikshank, Rowlandson, Conrad,
Masefield, Moore, Wells, Barrie, Drinkwater,
Yates, De La Mare, Shelley, Lamb, Johnson,
Field, Harte, Riley, Stevenson.

Dibden Bibliomania 4 vols., 1903.

Fine Remainders for the Trade.

Grant's Book Shop, Inc., 127 Genesee St., Utica, N. Y.

Geo. Sand, Rosy Cloud, Estes.

Mrs. Beeton's International Cook Book. Tudor edition of Shakespeare. Macbeth. Merchant of Venice. Othello. Twelfth Night. Hamlet.

Benj. F. Gravely, P. O. Box 209, Martinsville, Va. Books, describing methods of improving vision, in cases of errors of refraction, without lenses. Voltaire, Candide, English trans. France, Penguin Island.

Prof. J. B. Bury's edition of Gibbond's Decline and Fall of Roman Empire, 7 vols.

Greenwood Book Shop, Inc., 17th and West St., Wilmington, Del.

Wilmington, Del.

The Young Barbarians, Ian McLaren.
Robin Hood, Pepper and Salt, and Wonder
Clock, Howard Pyle, first editions.
Arnold Expedition. Codman.
Travels in West Africa, Mary Kingsley.
Little Book of Modern Verse, 1 and 2, first eds.
The Privateers, Coggshall.
The Sheet Anchor, 1810.
Orchids, Watson and Chapin, Scribner.
Life of Florence Nightingale, 2 vols., old.
West Africa, Mary Kingsley.
English History Told by English Poets.
Zone Therapy, Fitzgerald.
The Quakers in France, Owen Stephens.

Grimwood's, 24 North Tejon St., Colorado Springs, Colo.

Making of Colorado Parsons, Flanigan. Koch Etiology of Tuberculosis, English translation.

Hampshire Bookshop, Inc., 192 Northampton, Mass. 192 Main St.,

Chesterton's Life of Browning.

Handy Book Corporation, Reading, Pennsylvania Trautwine's Engineering (Civil), Handbook, 1919 or later.

Harlem Book Co., Inc., 47 W. 125th St., New York, N. Y.
Nietzche. The Will to Power, vol. 1.
Treatment of Defective Eyesight without Glasses,

W. H. Bates.

Lathrop C. Harper, 437 Fifth Ave., New York, N. Y. Hull, Industrial Depressions, pub. Stokes.

The Harrison Co., 42 East Hunter St., Atlanta, Ga. American Bankruptcy Reports and Digest.

Harvard Cooperative Society, Inc., Lyceum Bldg., Cambridge, Mass.

Munsterberg, On the Witness Stand, D. P. & Co. Chesterton, Life of Browning, E. M. of L., Mac. Moore, Development and Character of Gothic Architecture, and ed., Mac. Marie de France, French Mediaeval Romance, Everymans.

Harvard Cooperative Society, Inc.-Continued

Pigou, Unemployment, Holt. Barker, Political Thought of Plato and Aristotle, Putnam.

Cournot, Mathematical Princ. of Distribution of Wealth, Mac. Parsons, Educ. Legislation of Colonial Governments.

Harvard Cooperative Seciety, Technology Branch, 76 Massachusetts Ave., Cambridge, Mass. Waddell & Harrington, Addresses to Engineering

Hays-Cushman Book Co., 643 Wrightwood Ave., Chicago, Ill.

Price, W. T., Philosophy of Dramatic Principle. Price, W. T., Analaysis of Play Construction.

Students.

Hazen's Bookstore, 238 Main St., Middletown, Conn. From the Hidden Way, Cabell, McBride. Set, 5 vols., Milton's Prose Works, Bohn Standard Library.

Henry Heckmann, 250 Third Ave., New York, M. Y. Shakespeare, parts 31, 32, 33 of vol. 8 of the Edinburgh Folio, pub. in 1903, by Fred. A. Stokes Co., N. Y., and edited by W. E. Henley.

William Helburn, Inc., 418 Madison Ave., New York, N. Y.

Furtwaengler, Masterpieces of Greek Sculpture.

Walter M. Hill, 22 E. Washington St., Chicago, Ill. Marse Covington, first ed.
Soule, Strange Stories from the Lodge of Leisure.
Roosevelt, Theodore, Works, first eds.
Choate, Abraham Lincoln and other Addresses in England.

England.

Ade. Set of Boy Detective Stories done in Burlesque style, with wood cuts by Frank Holme.

Ade, Little Guide Book done for the Indiana Society, first ed.

Ernst's Biography of Lord Chesterfield.

Collin's Essays and Studies of Lord Chesterheld.

Saltus, Essays on Wilde.

Hunt's Story of Rimini.

Wyatt, Every One His Own Way.

Shakespeare's England.

The Method of Zading.

The Wonderful Adventures of Alonzo Pierre Demilt.

Zola L'Assommoir, Lutetian Society.

Zola L'Assommoir, Lutetian Society. Swan's Girls Christian Names.

Swan's Girls Christian Names.

Sonnenschein, 1900.

Grimaldi, Miscel. Writings. London, 1874.

John Inghrami, Florus Symbolical, 1875.

Har-Moad, or the Mountain of the Assembly, Miller.

Deerbrook, Harriet Martineau.

Campbell, Life of Christ.

Mitchell, Foot Prints of Creation.

Morgan. Divine Library.

Aminoff, Torchlight.

Yriarle, Literary Fables, 3rd ed.

Johan Bojer issues, Original English edition.

William James books.

Hochschild, Kohn & Co., Howard St., Baltimore, Md. Hochschild, Kohn & Co., Howard St., Baltimore, Mc.
In His Own Image, F. B. Corvo.
Song Lore of Ireland, Redfern Mason.
Bishop's Carriage, Nicholson.
Jewel of Seven Stars, Stoker.
The Yoke, Wales.
History of Chinese Literature. H. A. Giles.
Bicycle Cathay, Stockton.
Story Tellers Pack, Stockton.
Weird Tales, E. T. A. Hoffman.
Book Binding and the Care of Books, Douglas
Crockrell, Appleton.
Jack and His Island, L. M. Thurston.

Paul B. Hoeber, 67 East 59th St., New York, N. Y. Woodruff, Expansion of Races.

C. S. Hook, Weymouth Apts., Atlantic City, N. J. Acts and Laws of All States. House and Senate Journals, All States. Convention Journals and Debates. Files of Southern and Western Newspapers.

J. P. Horn & Co., 1313 Walnut St., Philadelphia, Pa. Memoirs of Baroness Riedesel. Holbein, Chamberlain, 2 vols.

J. P. Horn & Co.—Continued

Roosevelt, All first editions. Harriette Wilson, Memoirs, vol. 1.

Paul Hunter, 461 1-2 Church St., Nashville, Tenn. Old Mistis, Moore, 10 copies. Bunker Bean, by Wilson. Howard Weeden's Original Negro Pictures. Howard Weeden's Sandanna Ballads. Howard Weeden's Songs of the Old South. United Editors Encyclopaedia, vol. 38, cloth.

H. R. Huntting Co., Myrick Bldg., Springfield, Mass. Hamilton, Gail, What Think Ye of Christ, 1875. Set Booklovers ed. of Shakespeare. Asher Benjamin's Works. Architectural Books published in this country be-

fore 1851.

Builders Easy Guide printed and sold by Wm. Nor-

man, 1803. History of the Great Lakes, vol. 1. Blue Book of American Shipping.

Gee. W. Jacobs & Co., 1628 Chestnut St., Philadelphia, Pa.

Behind Turkish Lattice, Jenkins. Out of Print Books, Pyle.

Meredith Janvier, 14 West Hamilton St., Baltimore, Md. [Cash]

Md. [Cash]
Conrad, The Inheritors, N. Y., 1901.
Conrad, Children of the Sea, 1897.
Pyne Sale Catalog, N. Y. Views, 1917.
Thompson, M., Witchery of Archery.
Hergesheimer, Gold and Iron, Linda Condon.
Hergesheimer, Mountain Blood, other firsts.
Dwight, Stambould Nights, first edition.
Menken (Adah), Montez (Lola), Pictures of.
Joyce, Jas., Portrait of Artist, N. Y., first ed.

Amos E. Jewett, Rowley, Mass. Towns of N. E. State St. Trust Co. Bailey Genealogy, Hollie R. Bailey.

Johnson's Bookstere, 391 Main St., Springfield, Mass.
Schmiedel's Johannie Writings, English trans.
Birds of New England and Eastern New York, Hoffman, leather edition, Houghon Mifflin edition.

Jones Book Store, 619 South Hill St., Los Angeles, Calif.

Brown, Builders of Florence, ill. Railton.

Edw. P. Judd Co., New Haven, Conn. Men Who Dared, Veatch.

Rieser's Book Store, 221 No. 16th St., Omaha, Neb. Conan Doyle, The Exploits of Sherlock Holmes. Ludlow, The King of Tyra, Harper's. Mark's Commentary.

H. L. Kilner & Co., 1630 Chestnut St., Philadelphia,

DePonte's Meditations, either a complete set or separate volumes.

Kleinteich's Book Store, 1245 Fulton St., Brooklyn, N. Y.

Seeing England with Uncle John, 2 copies. Seeing France with Uncle John, 2 copies. Williams, English, Sanskrit.

Korner & Wood Co., 737 Euclid Ave., Cleveland, O. Bottlelear, Conversations.
Capt. John Smith, Seaman's Grammar.
Falconer's Dictionary.

Charles E. Lauriat Co., 385 Washington St., Boston, ... Hass.

Life of Laurence Sterne, Sichel.

De Maupassant, Dunne's 8vo edition, blue cloth, 17 vols., vols. 1 and 6 wanted.

Is Jesus a Myth? Mangazarian.

Bosanquet's Principle of Individuality and Value.

Old Kent, Kent Co., Maryland.

Mme. Lafyette and Family, Crawford.

Thalassa.

Man Who Won, Reynolds.

Beagle, Cole.

Charles E. Lauriat Ce.—Centinued
Beagle in America and England, Henry Prentiss.
Practical Dog Keeping, Haynes.
On the Border with Crook, Bourke, Scribners.
Evolution of Government and Laws, Allen. Princeton Press.
Shakespeare's England, Winter.
9009, Hopper.
Rubaiyat, Ill. by Pogany.
Decorative Textiles, Hunter.
Decorative Plans and Flower Studies, Foord.
Driftwood, Theatrical.
High Plateaus of South Utah.
Spanish Colonial Archiecture in Mexico. Sylvester
Baxter, J. B. Millet, 1901.
Sheet Anchor, Dacey Lever, Esq.
Channel Islands, Carey, Color Book Series, Black.
Coaching Days and Coaching Ways, Tristram, 1200, 1901 ed.
In the Year 13, F. Reuter, Tauchnitz Ser.
Stonehenge on the Horse, good copy.
The Adventurer, Marriot Watson.
Nominating Systems, Ernst C. Meyer.
Theodora, Charles Diehl.
History of Geology, H. B. Woodward.
Introduction to Study of Law, E. H. Woodruff.
Shadow Hour, John Erskine.
Statesman Year Book, 1919-1920.

Mrs. Leake's Shop, 78 Maiden Lane, New York, N. Y. Croker, B. M., Family Likeness, Infatuation, Interference, Johanna, Miss Balmaines Past, Mr. Jervis, Pretty Miss Neville, Lipp.

Lemcke & Buechner, 32 East 20th St., New York Tyler, R., The Algerine Captive. Mitchell, I., The Asylum. Tucker, G., Voyage to the Moon. Judd, S., Margaret. Britton & Brown, Illustrated Flora of the Northern U. S. and Canada. Donaldson, The Rat.

R. H. Libby, Room 602, 161 Devonshire Street, Boston, Mass.

Will pay \$20 a volume for Bret Harte's Autograph Edition, Numbers 15 and 16, any binding.

The Liberty Tower Book Shop, 55 Liberty St., New York

Cooke, Life of Florence Nightingale, 2 vols. Rockham, Arthur, Rip Van Winkle, Doubleday-Page. Rockham, Tales From Shakespeare, Dutton. Count Nogi, The Man Against the Background of the War, Holt.
Pennell, Life of Whistler, 1st edition.
Irving, Rip Van Winkle, Arthur Rockham, ill.

Library Association, Portland, Ore. Phillpotts. My Shrubs.

C. F. Liebeck, 859 B. 63rd St., Chicago, III. Sabin's Dictionary, Americana, any parts.

N. Liebschutz, 226 West Jefferson St., Louisville, Ky.

Heckelthorn, Secret Societies of all Ages and all Countries, 1897 or later.

Little, Brown & Company, 34 Beacen St., Boston, Mass.

Lady Brassey, Voyage in the Sunbeam, pub. by Longmans. Foxcroft, Helen, Life of Lord Halifax, pub. by Longmans.

Lord & Taylor Book Shop, 38th St. and 5th Ave., New York

Webster, Quilts, the Story and How to Make Them. Strickland, Lives of the Queens of England. 1 vol.. Am. Book.

James, The American Scene, Harper.

Trevena, Furze the Cruel.

Los Angeles Public Library, Los Angeles, Cal Bangs, J. K., Water Ghost, Blanchard, M. M., Basketry Book.

Los Angeles Public Library-Continued Bolton, Spanish Explorations of the South West, Am. Nation Ser., 7 copies. Burgoyne, Thomas H., Light of Egypt. Eaton, Daniel C., Ferns of North America, 24 pts. Fry, Emma, Educational Dramatics. Goncharov, Precipice. Fry, Emma, Educational Dramatics.
Goncharov, Precipice.
Grierson, Children Book of Scottish Ballads.
Hobson, J. A., The Social Problem.
Hudson, W. H., A Little Boy Lost, 8 copies.
Podmore, Frank, Mesmerism and Christian Science.
Reich, Emil, Woman Through the Ages.
Remington, F., Way of an Indian, 3 copies.
Trevena, Arminel of the West.
Trevena, Fuzze the Cruel.
Trevena, Granite.
United States Geological Survey, Bulletin 666, Our
Mineral Supplies. Mineral Supplies.

Lowman & Hanford Co., Seattle, Washington Headlam, History of Twelve Days.
Orthodosia, Trip Around the World.
Crowning Phase of Critical Philosophy, Macmillan.
Rose Annual, 1914.
National Rose Society.
Aliumde, A South Sea Romance. McDevitt-Wilson's, Inc., 30 Church St., New York Kipling, Outward Bound Edition, cloth. Ingalese, History of the Power of the Mind, old

edition. Doubleday, Hemlock Avenue Mystery, Little, Brown. Dudeny, Mrs. Henry, Folly Corner. Dudney, Mrs. Henry, The Maternity of Harriott Wicken Wicken.
France, Anatole, Crime of Sylvester Bonnard, Bodley Head edition.
d'Indy, Vincent, Life of Cesar Franck.
Goould's Good English.
Behrens, Cloister Wenhusen, English.
Catholic Encyclopedia.
Jewish Encyclopedia.
Sever, Elizabeth, House of Strange Work.
Withrop, History Mass. Bay Colony.

Joseph McDonough Co., Albany, N. Y. Michelet's Love (L'Amour). Fanin's Secret Museum at Naples, 1871. Bayle's Dictinoary, 1734, 5 vols. Oldest Code in the World, Edinb., 1903.

John Jos. McVey, 1229 Arch St., Philadelphia, Pa. Amundson, Northwest Passage, 2 vols., Dutton. Binn's Justice of the Peace of Penna, 10th or 11th ed., Bisel & Co.

Macauley Bros., 1268 Library Ave., Detroit, Mich. Archko Volume.

R. H. Macy & Co., Herald Square, New York Biddle Bros., Bandits.

John Martin's Book House, 33 West 49th St., New York

Hays, City Cousins and Castle Comfort, publ. unknown.

Martin & Allardyce, Appleby Bidg., Asbury Park, N. J. [Cash]

Maine Families, 4 vols. Genealogical History of State of New Jersey, 4 vols. Colonial Families of Pennsylvania, 3 vols. Town Histories containing Genealogies.

Isaac Mendoza Book Co., 15 Ann St., New York Maturalist in West Africa, 2 vols., D. P. & Co. Muller, Sacred Books of the East, set. Blue Laws of Conn., 1820?
Colton, Lacon, Lond. ed. preferred.
Temple Shakes, odd vols., leather.
Ridgway's Book on Birds.
Eaton, Birds of New York, 2 vols.

The Methodist Book Concern, 24 Plum St., Cincinnati, O. Dorner, History of Protestant Theology, 2 vols., set. The W. H. Miner Co., Inc., 1918 Franklin Ave., St. Louis, Mo.

Pitman, Ben, Shorthand in Spanish. Le Galliene, October Vagabonds.

Edwin Valentine Mitchell, 27 Lewis St., Hartford, Conn.

stevenson, Home Book of Verse, 3 vols., cloth.
Mason, Guide to Music, Baker & Taylor.
Hill, Ela, Harvest Pestival, Boston, 1832.
Willard, Sam'l., Old Clock.
Mother Goose or National Nursery Rhymes and Nursery Songs, set to original music by J. W. Elliott,
J. L. Peters.
Radger Samh Taradala Same

Badger, Sarah Teasdale, Sonnets to Duse, 2 cop., Boston, 1907.

The S. Spencer Moore Co., Charleston, W. Va. Chester, George R. and Lillian, The Enemy.

Moroney's Book World, 3rd St., near Walnut, Cincinnati, O.

Airedale Dog Book, and others. The Forum, or Forty Years Practice at Philadelphia Bar.

Latest Britannica, Cambridge Press or handy vol. Catholic Ency., 16 vols., at right price. Harvard Classics, Book of Knowledge. Donnelly's Atlantis and other books

The Paul Morphy Book Shop, Inc., 419 Royal St., New Orleans, La.

Stocker, Bram, Draculu, any edition, also an inex-pensive but separate copy of Lewis Carroll's The Hunting of the Snark.

The Morris Book Shop, 24 North Wabash Ave., Chicago, Ill.

Marco Polo's Travels, 1818. Black's Color Books, New Zealand. Black's Color Books, Rivers and Streams in England. Talcott, S. B., Talcott Family Pedigree. Book Review Digest, 1912-'13-'14-'15.

Noah Farnham Morrison, 314-16-17 W. Jersey St., Elizabeth, N. J.

Bayard Taylor's Eldorado, with plates. Dana's Two Years Before the Mast.

Norman Murray, 273 Union Ave., Montreal, Canada The Reign of the Stoics, F. M. Holland.
Marie Correli's Sorrows of Satan.
Lytton's Pelham or The Adventures of a Gentleman. American Book Prices Current,, not over 10 years old.

Newbegin's, San Francisco, Cal.

Wilson, Aristocrats of the Garden, Doubleday. Hawaiian Dictionary, by Andrews. Hawaiian Grammars. Studios of 1800, 1893, or 1894, containing Whistler lithographs. Any books on or by Whistler. Herman Melville, any old editions of his books. Henry Thompson's Catalogue of Blue and Wi Henry

China.
Robinson, Life in California.
Robinson, Life in California.
Forbes, California.
Dwinell, History of San Francisco.
Hittell's California, odd volumes.
Stearne, Sinbad, Smith and Co.
The Lark, bound, books one or two.
Edgar Saltus, any volumes.
Art Journal, 1894.
Studio, May, 1893.
Pagaent, 1896.
Tombley, Hawaii and Its People.
Constitution and Laws of Hawaii, old edition.
Yellow Book, odd volumes.

New School Bookshop, 465 West 23d St., New York Beverdige, Unemployment. Hobhouse, Morals in Evolution, 3 copies. Wright, Philosophical Discussions, 1876.

The Norman, Remington Co., Charles St. at Mul-berry, Baltimore, Md.

Calhoun, Entertainments for Home, School and History of Caroline Co., Macm.

The Norman, Remington Co.-Continued Oman, Dark Ages, Macm.
Tout, Empire and Papacy, Macm.
Lodge, Close of Middle Ages, Macm.
Johnson, Europe in 16th Century, Macm.
Wakeman, Ascendancy of France, Macm.
Hassall, Balance of Power, Macm. Stephens, Revolutionary Europe, Macm.
Bennett, Treasure of Peyre Gaillard, Century.
Pennell, Etchers and Etchings, Macm.
Fountain, River Amazon from its Sources to Sea, D. M.

Skinner, Do Nothing Days.
Kipling, Without Benefit of Clergy, Brent.
Hopkins, Influence of Wace on the Arthurian Romances of Chreton de Troies-Banta.

Cook, Life of Florence Nightingale, 2 vols., Macm.
Dumas, Queen's Necklace, Peterson.
Ange, Pitou, Peterson.
Palmontes, History of France, illus.
Dumas, Son of Porthas, Peterson.
Thurston, Mistress Brent.
Osborne, Wild Justice.
Suck, Ten Thousand Miles in Dog Sled.
Franklin, Second Expedition to the Polar Sea.
Ffletcher, Goblins and Pagodoas, H. M.
Osbourne, Wild Justice.
Wheatly, Pepy's Diary, 10 vols.
Schrader, 1683-1920.
Lancaster, Churches and Homes of Va.
Sale, Manors of Va. Lancaster, Churches and Homes Sale, Manors of Va. Huneker, Painted Veils. Fullerton. Gazetteer, 3 vols. Book of Knowledge. Pennell, Whistler, 2 vols. Harvard Classics. History of Washington Co., Md. History of Dorchester Co., Md. Booman. Md. Bozman, Md.
McMahon, Maryland.
Scharf, Chronicles of Balto.

Musbaum's 223 Granby St., Norfolk, Va. The Yoke.

Harvard Classics, 3 compl. sets.

Ohio State University, Columbus, O. Shaler, Aspects of the Earth, 2 cop.

The Old Corner Book Store, Inc., 27 Bromfield St., Boston, Mass.

Lunge, Sulphuric Acid and Aluminum, vol. 3. Hough, Magnificent Adventure. Rodin. Turgenev, Lear of the Steppe, green cloth, 12mo. ed., gold lettering.

Oxford University Press, American Branch, 35 West 32d St., New York

The Knickerbocker, May 1839.

Park Book Shop, 120 E. 59th St., New York Ambros, W., Geschichte der Musik, 4 vols. and 1 supplement vol. by O. Kade.
Oxford History of Music, 6 vols.
Nauman, E., Illustrierte Musik-Geschichte, 4th ed. or one more recent.

Brendel, Geschichte der Musik in Italien, Deutschland U. Frankreich, 2 vols., edition 1902 or 1888.

Riemann, Dr. H., Geschichte der Musik-Theorie im 9. bis 19. Jahrhundert.
Coussemaker, Ed. de, Scripteres de musik mediaeva,
4 vols., 1866-1876.
Riemann, Dr., Catechism of Musical History, 2 small
vols., pub. by Augener, London.
Presmitz, Ad., Kompendium der Musikgeschichte, 2
vols., vol. 1 ed. 1901, vol. 2 1900.
Austlin, H. A., Geschichte der Musik im Imriss,
6th ed., 1903.
Naumann, History of Music, 2 vols., trans. by Praeger, pub. Cassell, London.
Mathews, W. S. B., Popular History of the Art of
Music, Music Magazine Pub. Co.
Coussemaker, Historie de L'Harmonie au Meyen
Age, Pub. Didren, Paris.
Pratt, History of Music. 9. bis 19. Jahrhundert.

Park Book Shop-Continued Thibaut, Purity in Music, trans. by Broadhouse,

London, Reeves.

Demmer, Elemente der Musik, Leipzig, Weigl.

Book of Common Prayer with Musical Notes by Marbecke, London, Novelle.

Jewish Literature 8th to 18th Century, London, 1857, Drochman. Jackson, Island of Trinidad. Dean Swift, Bohn Library edit., 16 vols., set. Pearlman's Book Shop, G. D. Pearlman proprietor, 933 G St. N.W., Washington, D. C. England, George Allan, anything by. Meyer, Gospel Hymns for Choir. James, Southern Selection or Southern Orations, 1882.

Le Galliene, Vanishing Trails.

Miller, E. J., The Yoke.

Byrnes, Dramatic Times, 1882, 1883.

Harris, Philosophical Basis of Theism.

Lang, Son of Man.

Wallace, Notes on Lillies.

Cleveland, Rolls of Battle Abbey.

? British Monuments in the West Indies.

England, George Allan, Gift Supreme.

Fowler, Genetics. 1882 Fowler, Genetics.

Pinkerton, Moltie McGuires, cloth, illustrated.

Index for Encyclopedia Britannica, 11th ed.

Fosbery, Voices of Comfort, Dutton, old edition.

Tuthill, Weeds T., Political Economy.

Satow. Diplomatic Practice, new copies preferred, can use a number.

Hawthorne, Nathaniel, Jr., Subterranean Brotherhood. Blackwood, Pan.

Thomas Perkins, P. O. Box 3055, Boston, Mass. Porter, David, Journal of Cruise to Pacific Ocean, 1812-14, any edition.

Sheet Anchor, any edition.

Any books showing rig-sails, etc. of old Sailing

The Pettibene-McLean Co., 23 West Second St., Dayton, O.

George, Henry, Progress and Poverty, 1st ed. by Appleton.

Philadelphia Book Co., 17 S. 9th S., Philadelphia, Pa. Car Builders' Dictionary, 1919 edition.

Pierce & Scopes, Inc., 59 Maiden Lane, Albany, N. Y.

Albany, N. Y.

Historians' History of the World, 25 vols.
Chaucer's Works, London, 1721.

Mather, Refugees of 1776 from Long Island.
Gazetteer of Conn. & Rhode Island, 1819.
Life of Gen. F. R. Chesney.
Collingwood, Life of Ruskin, 2 vols.
Beardsley, Reminiscences Oswego County, N. Y.
Sedman, History American War, 2 vols., 4to.
Halkettt, Indians of North America, 1825.
Neill, Hist. of Virginia Co. of London, 1860.
Kidder, Hist. of First New Hampshire Regt.
Hunt, The Late War of 1812.
Peterson, History of Rhode Island.
Eaton, Life of Andrew Jackson, Phila., 1824.
Life of Thrulow Weed, 2 vols., 1884.
Stone, Life of Red Jacket, N. Y., 1841.

Powers Mercantile Co., Minneapolis, Minn. Bernard, By a Winter's Fire. Ingersoll Works, Dresden edition.

The Charles T. Powner Co., 177 West Madison St., Chicago, Ill.

Owen, Mrs., Cook Book, old edition.

Presbyterian Board of Publication and Sabbath School Work, 125 N. Wabash Ave., Chicago, Ill. Barton's A Young Man's Jesus.

Presbyterian Board of Publication and Sabbath School Work, 278 Post St., San Francisco, Cal. Tyrrell, Christianity at the Cross-Roads.

The Presbyterian Book Store, 411 N. 10th St., St. Louis, Mo.

Sam Jones Sermons, vols. 1 and 2.
Preston & Rounds Company, 98 Westminster St.,
Providence, R. I.

Burnett, Little Lord Fauntleroy, Routledge. Day, Blow the Man Down, Harper ed. Prime, I Go A-Fishing, Harper ed.

Princeton University Library, Princeton, N. J. Kemmerer, Money and Prices. Nicolls, The Story of American Coals. 1904.

Princeton University Store, Princeton, N. J. Locke, Essay on Civil Government, Dutton. Please quote price.

John M. Pryse, 26 Charles St., New York Babbitt's Principles of Light and Color.
Buck's Mystic Masonry, Genius of Freemasonry.
Ellis' Steve's Woman, Fiction.
Hartmann's With Adepts, In Pronao's Temple.
Parsons' New Ligh from Great Pyramid.
Mather's Kabalah Unveiled, Key of Solomon.
Prasad's Nature's Finer Forces.
Waite's Real History of Rosicrucians, several.

Putnams, 2 West 45th S., New York

Putnams, 2 West 45th S., New York
Winter, Shaklows of the Stage, large paper.
Winter, Shakespeare's England, large paper.
Winter, Gray Days and Gold, large paper.
Winter, Old Shrines and Ivy, large paper.
Allen, Blue Grass Region of Kentucky.
Field, From Egypt to Japan.
Ward, Robert Elsmere.
Benson, This Is the End.
Outram, Heart of the Canadian Rockies.
Smith, Troubadour at Home.
Myths and Legends of the Hudson.
Chesire, The Hastings Chess Tournament.
Younge, History of Names.
First Newspaper Published in Kentucky, 1787.
Symonds, Renaissance, Holt edition.
Goethe's Works, 12 vols., cloth.
Schiller's Works, 12 vols., cloth.
McClung, Sketches of Western Adventure, Maysville, 1822. McClung, Sketches of Western Adventure, Maysville, 1832.
Symonds, Age of Despots, Holt ed.
Symonds, Revival of Learning, Holt ed.
Symonds, Fine Arts, Holt ed.
Symonds, Italian Literature, 2 vols., Holt ed.
Symonds, Catholic Reaction, 2 vols., Holt ed.
Symonds, Catholic Reaction, 2 vols., Holt ed.
Morehead, J. T., An Address in Commemoration of
the First Settlement of Kentucky, Frankfort, 1840.
Old Cook Books, French and English.
Camp, Auction Bridge Dont's.
Tallentyre, Bassett.
Holcombe, Aryan Root Words.
Fiske, Beginnings of New England, ill, large paper. Fiske, Beginnings of New England, ill. large paper. Beuve, St., Portraits of Eighteenth Century, 2 vols. Smith, Our Inheritance in the Great Pyramid.

Bernard Quaritch, Ltd., 11 Grafton St., London W. 1, England

Ashmead, W. H., Contrib. to the Knowledge of the Hymenoptera, Washington, 1894-97.
Import. Structure, Charact. in the Classif. of the Parasit, Hymenoptera, Washington, 1895.
Dimmock, Ashmead, On Parasit. Hymenoptera, Descr. of New Spec.. 1920, Washington, 1898.
Fielde, Obser. on Ants in their Relat. to Temperature, Boston, 1904.
Howard, L. O., Hymenopterous Parasites of North American Butterflies (incl. a Section on the Micro-American Butterflies, Co. Reymenopterous Parasites of North American Butterflies (incl. a Section on the Microgasters), Cambridge, U. S., 1889.

Packard, A. S., Desc. of New Ichneumon Parasites of N. American Butterflies, Boston. 1880.

Bragdon, C. F., Person in the Heart, N. Y.

Heine, Graphic Scenes of U. S. Expedition to Japan, 1856. hoepp, Symphonies and Their Meaning, 2 series, Goepp, Hammond, E., A Treatise on the Principles of the Law of Marine Insurance, Harrisburg, Pa., 1847. Hawley, W. A., Oriental Carpets, New York, 1913. Holbrook, J. E., Ichthyology of S. Carolina, 1860. North American Herptology, 5 vols., roy. 4to, Phila-

delphia, 1842.

Bernard Quaritch-Continued

Isbister, A. K., On the Geology of the Hudson's Bay Territories, Quart. Journ. Geol. Soc.. vol. 11, .in Am. Journ. Sci. & Arts, second series, col. 21, 1856. Semitic Languages, American Journal of, set. Smith, Adam, Theory of Moral Sentiment, Boston, Sobotta, Atlas & Text Book of Human Anatomy, 3 vols., Philadlephia.

The Radical Book Shop, 326 No. Clark St., Chicago, Ill.

Goldman, Social Significance of Modern Drama.

Rare Book Company, 99 Nassau St., New York The Archko Volume.

Mrs. H. A. Rush, 216 Apaley St., Philadelphia, Pa. Ashem, Schulamite.

Riker's, 302 Eighth St., Des Meines, Iewa Henderson, Old World Scotland. Hornung, Raffles. Pinski, Temptations, Brentano's. Bridge, The Inside History of the Carnegie Steel Co.

E. R. Robinson, 410 River St., Troy, N. Y. Swindell, J. G., Treatise on Well-Digging.
Burgoyne, Blasting and Quarrying.
Gervinus, G. G., Shakespeare Commentaries.
Old Books on Well-Digging and Quarry Blasting.
Boyer of Lie Boyer, Power of a Lie.
Whiney, Lite on the Circuit wih Lincoln.
Buckingham, Reminiscences of the Assassination of Buckingham, Reminiscences of the Assassination of Lincoln.

Bendire, Birds of Prey, pt. 1.

Hough, History of St. Lawrence and Franklin Counties, N. Y.

Weise, A. J., History of Lansingburgh, N. Y.

Tarbell, I., History of Standard Oil Co.

Munn, Uncle Terry.

Rowson, Charlotte Temple.

McGee, Irish Settlers in North America.

Rooney, Genealogies of Irish Families.

Report on Surnames in Ireland.

Anything on the Southern Families of Douglas.

Doyle, Holmes, Wingfield, Caughron. Henning.

Warren and Arnold.

Agnes Brewer (of genealogical interest).

Morley, On the Study of Literature.

Pater, Essay on Style.

Old Juvenile continuing The Giant Hands.

Mallory, H. F., Tempered Steel.

Standard library editions of R. B. Sheridan, Oliver Goldsmith and Dean Switt.

Stockley, Wild Honey.

Thackeray, Henry Esmond, Oxford edition.

Chemistry Bulls., 4 and 58. U. S. Dept. of Agriculture, both by Wiley.

Frankel and Hutter, Manufacture of Starch, etc. Lincoln. Frankel and Hutter, Manufacture of Starch, etc. Frank Rosengren, 17 E. Ohio St., Chicago, Ill.

Haskel, Kritzer, On Diagnosis. Harmon, Large Fees and How to Get Them. Tolstoy, Relation of Sexes. James, Princess Casamassima.

Sather Gate Book Shop, 2307 Telegraph Ave., Berkeley, Cal.

Hamerton, Etches and Etchers. Little, Brown. Atherton, Californian.

St. Paul Book & Sationery Co., 55-57-59 East 6th St., St. Paul, Minn.

Corelli, Marie, Master Christian.

Schulte's Book Store, 80-82 Fourh Ave., New Yerk Sutherland, The Origin and Development of the Moral Instinct.
Hasting's Bible Dictionary, vol. 4 and 5.
Knox, Religious Life of the Anglo-Saxon.

Scrantom's, Inc., Rochester, N. Y. Burton's Anatomy of Melancholy. Rider, Haggard, Ayesha.
Carey, Rosa N., Our Bessie.
Butterworth, Zig-Zag Journeys in Great Northwest.
Petrie, Revolution of Civilization.
Parker, Translation of a Savage.

Charles Scribner's Sons, Fifth Ave. at 48th St., New York Alford, Letters from Abroad.
Barrows, History of the Philippines.
Darmesteter, Selected Essays of James Darmesteter. Falta, Ductless Glands. Higier, H., Vegetative Neurology. Hutton, Naples and Southern Italy. James, Edwin (Ed.), Long's Expedition from Pitts-burgh to the Rocky Mts., 1819-20, London, 1823, 3 vols.

James, Edwin (Ed.), Long's Expedition to the Source of the Mississippi.

James, Edwin (Ed.), Narrative of the Captivity and Adventures of John Tanner Among the Indians, N. Y., 1830.

Lavastine, M. L., Internal. Secretions and the Nervous System.

Mary, Hints to Housekeepers.

McCutcheon, In Africa.

Merival, Roman Empire, Long, 1st vol. only.

Papoonahoal, An Account of a Visit to the Quaker in Philadelphia by Papoonahoal and Other Indians, London, 1761. 3 vols. dians, London, 1761.
Pemberton, Backward Child, Play.
Westcott, Commentary on St. John.
Adams, History of the United States, vols. 1 to 4 inclusive. Architectural Record, May 1921. Barnett, Roof of the World. Barrie, Short History of Mexico. Benson, Dodo's Daughter. Brangwyn, Eöthen. Brangwyn, Eöthen.
Brown's Index Digest, Pub. Lancaster, Pa., 1902.
Calvert. Catalonia and Balearic Islands.
Chapman, On Safari.
Cheshire, F. R., Bees and Bee-Keeping, 2 vols.
Christy, H. C., Pastel Portraits.
Clifford, Studies in Brown Humanity.
Country Life, English, Nov. 10th, 1917.
Dante, Temple Classics, 3 vols., Dutton.
Dewey, The Way, The Truh and The Life.
Dreicer, Hoosier Holiday.
Edwards, A. B., Thousand Miles Up the Nile. Dutton. ton. ton.

Enock, Republics of South and Central America.

Erman, Life in Ancient Egypt, Mac.

Farrar's Church Fathers, 4 vols.

Fitch, Comfort Found in Good Old Books.

Gardens Old and New, vols. 2 and 3, cloth.

Gibson, Our Edible Toadstools and Mushrooms, Harper. Hall, G., Allegretto, illus. by Herford, Little, Brown.
Hall, G., Far From To-day.
Hall, G., Eagend of St. Cariberte, Badger.
Hall, G., Truth About Camilla, Century.
Hall, G., Truth About Camilla, Century.
Hall, G., Wagnerian Romances, Lane.
Haynes, Scottish and Irish Terriers.
House Around the Corner.
Jackson, Persia Past and Present, Mac.
Kephart, H., Our Southern Highlanders, Outing Pub.
Lays of a Lazy Lawyer.
Lewis, Life of Edward Carpenter.
Manesca, French Lessons.
McCabe, Evolution, Small, Maynard.
McComb, Christian Religion.
McComb, New Life.
McComb, Soul Surgery.
Millay, A Few Figs from Thistles, 1st ed. only.
Millay, Renascence, first ed. only.
Proudhon, P. J., English Translation of his La Philo-Brown. Proudhon, P. J., English Translation of his La Philo-sophie de la Misere. Pyle, Wonder Clock, 1st edition. Roberts, M. St. Catherine of Siena and Her Friends, Secret of the Raft.
Shakespeare, Comedies, Oxford ed.
Stoddard, W. O., Story of a Great Name.
Tomson, A., J. F. Millet & Barbizon School, Bell.
1903. Tomson, A., J. F. Santes, 2003.

Torr, Ancient Ships, Mac.
Tschaikowsky, Letters. Lane.
Waddell, Among the Himalayas, Lippincott.
Wagner, Significance of Names.
Weigall, Cleopatra.
Weigall, Life and Times of Akhnaton.
Whyte-Melville, Riding Recollections.

Charles Scribner's Sens-Continued

Williams, Arts and Crafts of Olden Spain, 3 vols. Wilson, E. H., Naturalist in Western China, Doubleday. Anonymous, John Jasper's Secret, in parts, London. Crisp, W. E., Mystery of Edwin Drood Completed, 1914, Ouseley, 1914. Kerr, O. C., Mystery of Edwin Drood, London, 1870. Morford, H., John Jasper's Secret, in parts, Phila... 1871-72. Vase, G., Great Mysiciy 3 vols.
Walters, J. C., Clues to the Mystery of Edwin Droud. The Bellman, pub. in Canada, June 15th, 1918.
Books News Monthly, Phila., June 1914.
Boston Evening Transcript, April 2nd, 1943.
Longman's Magazine, Sept. 1905.
N. Y. Evening Sun, July 3rd, 1918.
Phila. Evening Bulletin, April 30th, May 1, and 2. Phila. Evening Bulletin, April 30th, May 1, and 2, 1914.
Phila. Inquirer, April 30th, 1914.
Phila. North American, April 26 and 30, 1914.
Phila. Public Ledger, April 30, May 16, 1914.
Phila. Press, April 12 and 30, 1914.
Phila. Record, April 19, 30, 1914.
Daughters of the American Revolution Magazine, Nov. 1016. Charles Sessier, 1314 Walnut St., Philadelphia, Pa. Outlines of a Philosophy of Religion. Colonial Homes of Philadelphia. Colonial Homes of Philadelphia.
Happy Hypocrite.
Happy End.
Gold and Iron.
Mencken, Book of Verse.
Robur the Conqueror.
Biography of Bishop Robert R. Roberts.
Sword of Damocles.
Lost Man's Name.
Behind Closed Doors.
Colonial Highways and Byways.
Neille, Threads of Colonial History.
Hanson, Hundred Years Ago.
Old Kent. Old Kent. Mackenzie, Sir Geo., Scotland's Heraldrie, Edin-Mackenzie, Sir Geo., Scottand's Inclaimer, Ediniburgh, 1680.

Musterol of the Revolution.

Johnson, History of Cecil Co., Maryland.

Innis, Early Days of New York.

Historical Genealogy of Bayne Family of Nidder-

John V. Sheehan & Co., 1550 Woodward Ave., Detroit, Mich.

dale, 1896.

Lucas & Bedon, Four and Twenty Toilers.
Parkinson, Dutchie Doings, pub. Dodge.
Sanine, pub. Huebsch.
Williamson, Lord Loveland Discovers America
Doubleday edition.
Andrew, S. P., Basic Outlines of Universology.
Pacquet, Freres, Modes et Costume Historiques. Loveland Discovers America. Pacquet, Freres, moutes et Costume Historiques.
Chalomel, History of Costume.

Joyce & Thomas, Women of All Nations, 2 vols.
Corpus Poeticum Boreale, Old Norse Sagas.
Kipling, Puck of Pooks Hill, with Rachem illustration. Jones, Henry, Browning as a Philosophical and Religious Teacher.
Selections from Browning, 20th Century Text Series, pub. Appleton.
Contemporary Review, vol. containing number for June 1890. June 1800.

English Text Society, English Guilds.

Nettleship, Browning, Essavs and Thoughts, pub.

Scribner & Welford.

Symonds. An Introduction to the Study of Browning, pub. Cassell & Co.

Fotheringham, Studies of the Mind and Art of Browning, pub. Wessels.

Rabbi Ben Ezra, pub. G. Bell & Sons, Frontispiece by C. Dean, edition by Chiswick Press.

The Sherwood Company, 24 Beekman St., New York Chronicles of America.
Glasgow, Voice of People.
White, Rules of Game.
Brooks, American Citizen.
Burroughs, Camping and Tramping with Roosevelt.
Schmeisser, Are You Joing to College?

The Sherwood Co.-Continued

Crawford, Wandering Ghosts, Macm.
Earle, Stage Coach & Tayern Days, Macm.
Douglas, Europe & Far East, Amer. Hist. Series.
Ferrero, Character & Events of Roman History.
Soddy, Interpretation of Radium. Soddy, Interpretation of Radium.
O'Higgins, Old Clinkers, 3 copies.
Univ. Debator's Manual, vol. for 1914.
New Int. Year Book 1917, 1917.
Openham, Long Road & Barriers Burned Away.
McClinock on Evolution.
Jones, Robert, Injuries to Joints.
Burdette, Chimes from a Justice Bell.

Sibley, Lindsay & Curr Co., Rochester, N. Y. W. H. Harvey-Coin's Financial School, pub. 1894, 2 copies.

Silbermann-Sayers Book and Art Shop, 118 East Ontario St., Chicago, Ill.

Official St., Chicago, In.

Stevenson, Velasquez.
Gracian, Art of Worldly Wisdom.
Borgmeyer, C. L., Master Impressionist.
Upward, A., The Superman Found Out.
Batchelder, Principles of Design.
Goodhue, Gothic Architecture.
Bliss. Carman, Sappho.
de Bock, Theodore, Jacob Mares.
Smissaert, F. A. E. L., Dutch Painters of the 19th Century. Smissaert, F. A. E. L., Dutch Fainters of the 19th Century.

Dickens, Christmas Carol, illust. by A. T. Keller. Clarke, Poe's Tales.
Clarke, Andersen Tales. du Maurier, Technique of Painting.
Short, Making of Etchings.
Stephens, Rocky Road to Dublin.
Burton, Arabian Nights.
Horse in Motion.

Animals in Motion.

Clarence W. Smith, 44 East Ave., Rochester, N. Y. Belloc, Four Men. Birthday Book and Diary of Beautiful Larcom, Thoughts.

The Estate of George D. Smith, 8 East 45th St., New York

Lewis & Clark, Travels, 1809, Phila., with map. Message of the President, N. Y., 1806. Cramer's Navigator, 1808-11. Print, Currier & Ives, Trotting Cracks at Home.

Smith & Lamar, Agts., 1306 Commerce St., Dallas, Texas

Hitchcock's New and Complete Analysis of the Bible, good condition.

Smith & Lamar, Agts., Ste Broadway, Nashville, Tennessee

Cooper, Thomas V., American Poltics.
Memoir of S. S. Prentiss, edited by his brother.
Volume Library, W. E. Richardson Co.
Redford's History of the Organization of the M. E.
Church, South. Encyclopedia Britannica.

Book of Knowledge, 20 vols.

Dr. George Hartwig's Denizens of the Deep, Polar World. world.
Sea and Its Living Wonders.
Subterranean World.
Sea Monsters and Sea Birds.
Wonders of Tropical Forests.
Heroes of Polar World.

T. E. Somerville, Glen Bllyn, Ill. Clemen, Primitive Christianity and Its Non-Jewish Ginsburg, Essenes, Eng. Trans., English dealers an-

G. E. Stechert & Co., 151-155 West 25th St., New York

Amer. Ophthalm. Society Transactions, vol. 10.
Amer. Philological Assn. Trans., vols. 47 to 51, any.
Brandes, Main Currents in Liter., 6 vols.
Canton-Hankow, Railway Contracts.
Firkins, Index to Short Stories.
Griswold, Descriptive List of Novels, any volumes.
Hartt, Geology & Geogr. Brazil, 1870.

G. E. Stechert & Co.-Continued

G. E. Stechert & Co.—Continued

Huc, Travels in Tartary, 2 vols., Open Ct.

Journal Criminal Law, set.

Korschelt & H., Embryology, 4 vols.

London, Mrs., Book Jack London, Century.

Mahan, Armaments & Arbitration, Harper.

McElroy, Kentucky in Nation's History, Moffatt.

Nat. Educ. Assa. Proc., 1875 to 85, any.

New Haven Mathem. Colloquim.

Osgood, American Colonies, 3 vols., Macm.

Pennell, Life of Whistler, 2 vol. edn., Lipp.

Rominger, Fossil Corals, Mich. survey.

Survey, set.

Watson Theoretical Astronomy, Lipp.

Wis. Geolog. & Nat. Hist. Survey Bulletins, No. 11,

19, 24, 26, 43, 46, 51.

Roman Staley Ca., 210 Market St., Pittsburgh, Ps.

Roman Staley Co., 210 Market St., Pittsburgh, Pa. Bruce, H. A., Daniel Boone and the Wilderness Road.

José & B. S. Stern, Inc., 608 So. Dearborn St., Chicago, III.

History of India, o vols., cloth, Grolier.
Devil on Two Sticks, Johannot illus., 8vo.
McQuire, Julia Brockenbro, A Diary of the Civil
War. War.

Reebe, William, The Bird.

Huneker, Life of Chopin.

Dobson, Austin, Proverbs in Porcelaine, At the Sign of the Lyre, Old World Idylls, 1st editions.

Doyle, J. A., Middle Colonies and The Colonies under the House of Hanover.

Virginia, Maryland and the Carolinas, 1882.

The Puritan Colonies, 2 vols., 1886.

W. K. Stewart Co., 44 East Washington St., Inidanapolis, Ind.

Cox, Sanford, Recollections of Early Settlement of the Wabash. Yonge, C. D., Philo Judeas, 4 vols. Indiana Geology of Natural History, 11th annual Report, John Collett, State Geologist, pub. 1881. Hugo, Les Miserables, vol. 2, Everyman ed., leather.

W. K. Stewart Co., Louisville, Ky.

Trowbridge, Seven Great Sinners. Mowbray, A Journey to Nature.

Harry Stone, 137 Fourth Ave., New York Harry Stene, 137 Fourth Ave., New York Golfing Prints, old or modern .
Swinburne, Heptalogia.
Abbey, anything illustrated by.
Hakluit's Voyages.
Crane, Stephen, any firsts.
Mystery of Edwin Drood, anything on.
Mystery of Edwin Drood, all editions.
Woodrow Wilson, first ed.
Woodrow Wilson, autographed copies.
Housman, F. A., Shropshire Lad, or any firsts.
Cabell, J. B., Eagle's Shadow, first ed.

Strawbridge & Clothier, Market, Bighth & Filbert Sts., Philadelphia, Pa.

Merrick, Conrad in Quest of His Youth, Limited ed. Doyle, Conan, The Lost World. Encyclopedia Britannica, India paper, any binding.

Students' Book Shop, 30 Canal St., New York City Balzac's Dramas, one volume cloth. School books of all kinds wanted. Send us your

Studio Book Shop, 198 Dartmouth St., Boston, Mass. Glazier, Richard, Manual of Historic Ornament, sec-

ond-hand, cheep.
Clark University, Latin-American Lectures.
Croker, Mary Bithia, Diana Barrington.
Croker, Mary Bithia, The Road to Mandalay.
Croker, Mary Bithia, Mr. Jervis, second-hand or new, cheap.

Syracuse University Book Store, 303 University Place, Syracuse, N. Y.

Wagner's Simple Life, pub. Doubleday, Page Co.

The Talmud Society, 33 Newberry St., Boston Hebraica, Judaeca, books on The Talmud, Zieniam, etc. Report everything of Jewish interest. Give full bibliographic description.

Tessare's, 14 Church St., New York
A Cruise Under the Grescent.
Burnaby, Ride to Khiva.
Reed, Opie, An Arkansas Planter.
Russians at the Gate of Herat.
Watson, Story of France.
Sand, Geo., Indiana.
Sand, Geo., Mauprat.
Ferrier, Marriage.
Bede, Cuthbert, Verdant Green.
Ingelow, Sarah de Berenger.
Lady Betty Fane.
Mortiboy, Ready Money.
Payne, Confidential Agent.
Braddon, Lady Audley's Secret.
Oliphant, Beleagured City.

Lewis Thompson, 29 Broadway, New York
Ebrietatis Encomium, N. Y., 1910.
Americana Ebrietatis, N. Y., 1917.
Delafield, Biography of Francis and Morgan Lewis.
English Notes, Boston Daily Mail Office, 1842.

Treasure House, 122 N. 19th St., Philadelphia, Pa. Dimock, A. W., Book of the Tarpon.

Otte Ulbrich Co., 366 Main St., Buffale, N. Y. Reed, Spinner in the Sun. Life and Memoirs of Peter Cartwright.

United Lutheran Publication House, 437 Fifth Ave., Room 904, New York

Emphatic Diaglott. Luther on Galations.

University of Illinois Library, Urbana, Illinois Winter, William, Henry Irving in New York; The Theatre and the Public Stage Life of Mary Anderson

University of Oregon Library, Rugene, Oregon Monthly Labor Review, March, 1920. Howard, Bronson Kate.

University of Pennsylvania Library, Philadelphia, Pa.

Electrician, v. 80, nos. 1-13; v. 81, no. 8 and Title and Index; v. 78, no. 15 to end of vol. and Title and Index.

A. P. Von Blon, 413 Franklin Ave., Wace, Texas Aztec Ritual. Lowe, Mishnah, Palestinian Talmud, German or English. Rodkinson, New ed., Babylonian Talmud, Eng. rev. Any Texas Items.

George Wahr, 103 North Main St., Ann Arber, Mich. Memories of a Musical Life, Mason, publ. Century Co.

Walden Book Shop, 307 Plymouth Court, Chicago, Illinois Josiah and I. Marrietta Holley.

John Wanamaker, Book Store, New York, N. Y. Red Lily, by Anatole France, John Lane ed. Three Bees. Shirley Manor, by L. M. Montgomery. History of Chemistry, E. Von Meyer, pub. Macmillan. Man of Galilee, G. R. Wendling.

Jehn Wanamaker, Book Dept., Philadelphia, Pa.

Mona Lisa, by Scaea.

Story Marie Antoinette, by Anna Louisa Bucknell.
Religion of Evelyn Hastings-Cross.
Theory of Pure Design, Ross.
Anecdotes of Public Men. Forney.
Getting on in the World, Mathews.
Remn. of Lord Ronald Gower.
A Fool and Her Folly, Broughton.
Meadowsweet, Orcsy.
Noble Rogue, Orcsy.
Pretticoat Rule, Orcsy.
Heart of a Woman, Orcsy.
Proverbial Philosophy, Martin F. Supper.
Any book by H. H. (Helen Hunt Jackson).
Laws of Thought, Poland.

John Wanamaker-Continued

Mummys Foot, Gauthier. Spirite, Gautier. Timaleone of Athens.

F. E. L. Watson, 1337 Schofield Bldg., Cleveland, O. The White Hills, Thomas Star King, 1889 or earlier.

Washington Square Book Shop, 27 West 8th St.,

New York, N. Y.

Book of Bayeux Tapestry, H. Belloc,

J. R. Weldin Co., 413 Wood St., Pittsburgh, Pa. Bowen, Elizabeth Baker, The Dragnet.

Ed. L. Wenrick, 51 East 87th St., New York, N. Y. Edgar, P. N., Turf Register and Herald, 1833. Tayloe, Pheobe Warren, Memoirs, Benj. Ogle Tayloe.

History of Le Turf of South Carolina, 1857. Exterior of the Horse, Gonbaux, Phila., 1892.

Wesleyan Univ. Library, Middletown, Conn.
Beveridge, Life of Marshall, 4 vols.
Opinions of Attorneys General of U. S., vols. 2, 4-12, 16, 22.
Genetics, vol. 1, no. 2.
American Athropologist, set.
Journal of Comparative Neurology, set.

B. Weyhe, 710 Lexington Ave., New Yerk; N. Y. Leonardo da Vinci, Liter. Works, 2 vols. Daumier, Gavarni, Menzel, Richter, illustrated books, lithographs.

Swiss Costume prints and views.

Old Atlasses before 1780.

Geo. F. Wharton, 609 Baronne St., New Orleans, La. Jurgen, Cabbell.

Whitlock's Book Store, Inc., 219 Elm St., New Haven, Ct.

Flower & Lydekker Intro. Study Mammals, Living and Extinct.

Weber, Die Saugetiere, 1894.
Gruppe, Griechischte Religions Geschichte, vol. 1.

Bacon Intro, New Testament.

Yule Intro, Statistics.

Hoadley Geneology, Illustrated Trowbridge.

Encyclopaedia Britannica, 11th ed., large paper.

Bruntiere Art and Morality.

Mathew Bayle, Pulmonary Diseases.

Balin, Gymnastic Problems.

Hastings Encyclopaedia Ethics.

Brinkley History Japanese People.

Wilder's Bookshop, 26 Warren Ave., Somerville, Boston, 42, Mass.

Collins' Hist. Kentucky, 2 vols., 1878. Turner's Hist. Holland, 1850. Any genealogical book or pamphlet.

C. Witter, 19 South Broadway, St. Louis, Mo. Man Who Tried to Be It, Mackenzie.

Womrath & Peck, Inc., 42 Broadway, New York, N. Y.

Art Talks with Henry W. Ranger.
Blues Cure, The.
Burnett, History of His Own Time.
Cabell's Jurgen, first edition and others.
Girard, Bibliography of American Natural History, 1852.
Howell State Trials, up to 1814.
James, Geo. W., Lake of the Sky.
Lawson, Thos., Crime of Amalgamated.
Lowell, Tendencies of Modern American Poetry.
McCready, History No. Carolina.
Margaret and Her Bridesmaid.
Peters, Bible and Spade.
Robinson Coffee Houses Old London.
Trollope, Dream Numbers.
Wells Outlines History, firsted. only.
Ward, White Crown and Other Stories.

BOOKS FOR SALE

Edgar M. Bitters, 1333 Radcliff St., Richmond, Ind. New Testament of Our Lord Jesus Christ, translated

BOOKS FOR SALE—Continued

Edward M. Bitters-Continued

into German through Dr. M. Luther. Marburg, by the Widow of J. Henry Smith, 1741.

C. T. W., 277 Decatur St., Breeklyn, N. Y. Wilsoniana Collectors. A complete file on mimeo-graph sheets of the speeches made by President Woodrow Wilson on his trip to the Pacific Coast in September, 1919. Probably the only copy ex-tant. Valuable for its distinctiveness, or for extra illustrating.

The Douglas Book Shop, 4705 Cass Ave., Detroit,

Victor Hugo, Les Miserables, 5 vols., Ruthledge, Victor Hugo, Les Miseradies, 5 vois., Ruthieuge, 1886, \$15.00
Woodrow Wilson, History of U. S., 5 vols., \$7.00.
Oscar Wilde, 10 vols., Robert Ross edition, \$16.00.
Oscar Wilde, by Frank Harris, 2 vols., 1918, \$4.00.
English PreRaphaelite Painters, Bell, 1901, \$4.00.
Half-century of Music in England, by Francis Hueffer, father of Ford Maddox, \$5.00.
Robert Hichins, Londoners, Stone, \$2.50.
A. T. Cambden Pratt, Unknown London, \$5.00.
G. B. Shaw, Dramatic Opinions, Preface by Huneker. 2 vols., 1906, \$5.00. ker, 2 vols., 1906, \$5.00.

Huneker, Old Fogy, \$1.75.

Guido Bruno, Sacred Band, \$1.50.

William Le Queux, Scribes and Pharisees, 1898, Drinkwater, Abraham Lincoln, 75 cents. Chesterton, G. K., History of U. S., \$1.25. William Hogarth, Complete Works, 150 steel engravrings, \$5.00.
Frances Grierson Parisian Portraits, \$2.00.
Frances Grierson, La Vie et les Hommes, \$2.00.
Farrer, Crimes and Criminals, London, 1880, \$2.00.

F. C. B., 308 West School Lane, Germantown, Philadelphia. Pa.

aluable American Indian Library of Books and Pamphlets, numbering over 800 Titles, privately collected during the last 40 years. Sold only as Valuable Collection.

Ginsburg's Book Shop, 1029 Pitkin Ave., Brooklyn, N. Y. Harvard Classics, Alumni Bndg., new in case.

C. W. Goodwin, 24 Willow Ave., Toronto, Ont.

Le Moine's Maple Leaves, 1863, 1865, 1873, 1894 and Macfie, Vancouver Island and B. C., 1865.

Martin, R. M., Hsty. of Hudson Bay Territories and Vancouver Island, 1849.

Hsty. of N. S., Cape B., Sable Islands, N. B., P. E. I., The Bermudas, Newfoundland, etc., 1837.

by Martin. Histy. of Upper and Lower Can., 1836. Stinahlan's (27) Years in Canada Hist., 2 vols., 1853.

Railway Age, vols. 22, 24, 25, 27, 291/2 roan. Wm. M. Goodwin, 1406 G St., N. W., Washington, D. C.

Goodwin, The Christian Science Church.

M. Gottschalk & Co., (Wholesale), 17 West 42nd St., New York, N. Y.

The Navarre Society, London.
Publications, Limited Issues, Boccaccio, Rabelais, etc. Write for special trade offer.

Mark Lehman, 1008 Simpson St., New York, N. Y. Charter Parties and Bills of Lading, Scrutton &

Mackinnon.
Steel Ships, Thomas Walton.
American Law of Charter Parties and Bills of Lading, Wharton Poor.

A. C., care of Publishers' Weekly

Jurgen, Cabell, Autographed American edition of. The Genius, Dreiser.
The Octopus and The Pit. first editions.
Raemaker's Cartoons, first editions, Doubleday.
Madeline, first edition.
Susan Lenox, 2 vols., first edition.
Three Black Pennys, first edition.

A. C., care Publishers' Weekly-Continued Simons' History of the War, 2 copies of vol. I. Jennie Gerhardt, first edition. Whistler, The Works of, E. L. Cary. A Hoosier Holiday, first edition de luxe, Dreiser.

Williams Bookstores Co., Under the Old South Meeting House, Boston, Mass.

Theodore Roosevelt, Dynamic Geographer, by Frank Buffington Vrooman, about 500 copies, \$.50 each.

BOOK-TRADE OPPORTUNITIES (Twenty Cents a Line)

POSITIONS OPEN

SALESMEN—To carry well known line of books as a side line. Some good territory open. References and experience first letter. P. C., care Publishers' Weekly.

POSITIONS WANTED

A WELL EDUCATED LADY desires work in "Book-land." Particularly interested in mental A WELL EDUCATED LADY desires work in "Book-land." Particularly interested in mental science. Possesses extensive knowledge of all classes of Literature, would like to obtain position where her knowledge would be of advantage to herself and others; either in the way of Salesmanship in which line she has had much experience. Or would like to be of assistance to Publisher or Editor. Reply Box 100, c/o Bond, 407 Bank Chambers, Chancery Lane London, W. C. 1, England.

BUSINESS FOR SALE

LONG ESTABLISHED, second-hand book shop. With lease. E. W. Johnson, 27 Lexington Ave., N. Y. C.

SPECIAL NOTICES

M. GOTTSCHALK & CO. (Wholesale Only). 17 W. 42nd St., New York. Desire to increase the number of publishers for whom we are local or eastern agents. Write us.

REMAINDERS

OFFER US your remainders and plates. We are especially interested in publications on art and dancing.
International Remainder Company, 8 Beacon St.. Boston, Mass.

WE ARE IN THE MARKET for Remainders. Printers, Booksellers and Publishers would do well to offer us their over-stocks of literary merchandise which they desire to turn into cash. No quantity too large to handle. Immediate decisions. Williams Bookstores Co., Under the Old South Meeting House, Boston, Mass.

THE Syndicate Trading Company buys entire remainders, large and small of editions of saleable books. Sample may be submitted at any time of the year. Syndicate Trading Co., Book Department, 2 Walker St., New York. Telephone—Canal 1080.

FINE exclusive line of jobs, remainders and standard sets. Always something new and interesting to show. Catalogue on request. Bigelow, Brown & Co., Inc., 286 Fifth Ave., New York.

WE BUY entire remainders large and small. Let us hear from you. Henry Bee Company, formerly Schwab and Bee, 32 Union Square, New York City.

THE MATCHLESS BOOK

with its matchless truths, clothed in matchless less beauty, charm, purity, authority and language

NELSON AMERICAN BIBLES

is probably being read and studied in more homes, in more institutions of learning, in more Sunday Schools and is being preached from in more Protestant pulpits than were all other versions of Scripture a century ago. No matter which other version you are accustomed to, you will enjoy the simplicity, the directness and the faithful accuracy of the wonderful American Standard Bible in your study and devotion.

Nelson Bibles in all sizes, types and styles of binding are obtainable wherever Bibles are sold

A Nelson Bible is a guarantee of the best character of printing, binding, paper, as well as of the latest and best translations. 200 styles of binding and ten sizes of type.

Order your supply for RELIGIOUS BOOK WEEK

PRICE FROM 90 CENTS UP

Also King James Bibles and Testaments
Prayer-Book and New Hymnal
Books for Devotions and Home Reading
New Century Library of Standard Authors
printed from large type on India paper

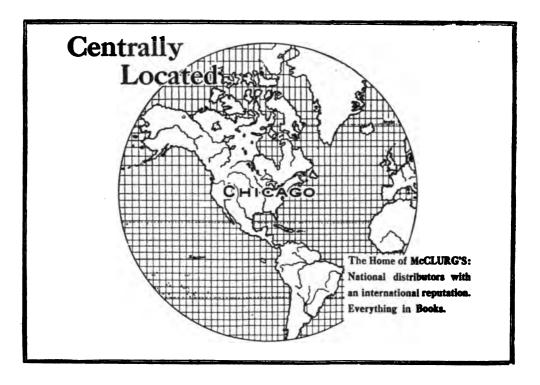
THOMAS NELSON & SONS

Publishers for over a Century

New York

Edinburgh

London



Librarians

Have your new publications bound before they go on the shelves, and have your old books rebound in such a way that they will never have to be rebound again at the

NATIONAL LIBRARY BINDERY COMPANY

728 Myrick Bldg., Springfield, Mass. 24 Noble Court Cleveland, Ohio

ENGLAND

I am desirous of representing American publications in England; Sales, subscriptions, advertising. Publications should be of a distinctive nature and of value and interest to British classes. Can be well recommended and can give American references. Write

DAVID H. BOND

407 Bank Chambers, Chancery Lane London, W.C., England

Your Name on the Cover Makes It Your Individual Catalog

The Book Review

is styled by one bookseller as "The most distinctive 'house organ' offered the retail booktrade."

Since book reviews are selling books—is it not time that you take occasion to send your customers an imprinted book review magazine of integrity and sales promoting value?

Supplied at fractional cost

Samples and Rates from

R. R. BOWKER CO. 62 W. 45th Street New York

The Boston Situation

TOTAL BOOK ADVERTISING 1921 Transcript . . . 194,521 lines

Second Paper . . . 86,946 lines

BOOK NEWS MATTER

1921

RETAIL STORE BOOK ADVERTISING

1921

Transcript 42,968 lines Second Paper 13,007 lines

TWO LARGEST BOSTON PUBLISHERS 1921

Transcript 26,211 lines Second Paper 13,719 lines

Boston Evening Transcript

THE AMERICAN NEWS COMPANY Inc.

The Largest Wholesale Distributors in the World

BOOKS OF

Distributing From Every Principal City in the United States FICTION, JUVENILES, GIFT BOOKS, GENERAL LITERATURE Exclusive Distributing Trade Agents for the Largest and Best Line of Paper Covered Books Ever Published

A MONTHLY JOURNAL OF TRADE INFORMATION MAILED FREE



Distributing Points

PORTLAND, ME. (The Eastern News Company.)
BOSTON, MASS. (The New England News Com pany.)
PROVIDENCE, R. I. (The Rhode Island News Company.)
SPRINGFIELD, MASS. (The Springfield News Company.)
TROY, N. Y. (The Northern News Company.)
ALBANY, N. Y. (The Albany News Company.)
SYRACUSE, N. Y. (The Syracuse News Company.)
ROCHESTER, N. Y. (The Rochester News Com-BUFFALO, N. Y. (The Buffalo News Company.) PHILADELPHIA, PA. (The Central News Compony.)
BALTIMORE, MD. (The Baltimore News Com-WASHINGTON, D. C. (The Washington News Company.)
PITTSBURGH, PA. (The Pittsburgh News Company.)
CLEVELAND. O. (The Cleveland News Company.)
DETROIT, MICH. (The Detroit News Company.)
CINCINNATI, O. (The Cincinnati News Company.)
ATLANTA, GA. (The Georgia News Company.)

pany.)
INDIANAPOLIS, IND. (The Indiana News Company.) CHICAGO, ILL. (The Western News Company.)
ST. PAUL, MINN. (The Minnesota News Company.) MINNEAPOLIS, MINN. (The Minneapolis News Company.)
ST. LOUIS, MO. (The St. Louis News Company, Inc.)
NEW ORLEANS, LA. (The New Orleans News Company.)
DALLAS, TEX.
HOUSTON, TEX DALLAS, TEX. (The Texas News Company.)
HOUSTON, TEX. (The Houston News Company.)
KANSAS CITY, MO. (The South West News Company.)
OMAHA, NEB. (The Omaka News Company.)
DENVER, COLO. (The Colorado News Company.)
SPOKANE, WASH. (The Spokene News Company.)
SEATTLE, WASH. (The Puget Sound News Company.)
PORTLAND, ORE. (The Oregon News Company.)
SAN FRANCISCO CAL. (The San Francisco News Company.)
LOS_ANGELES, CAL. (The Los Angeles News Company.)

JACKSONVILLE, FLA. (The Southern News Com-

The American News Company Inc. and Branches ORGANIZED TO SERVE THE TRADE ONLY

Save Time and Expense by Ordering from the Nearest Point of Distribution to You

33% Discount to Booksellers, Libraries, and Book Agents

HOLY THEOMONISTIC BIBLE or the Evolutionary Gospel of Fulfilment of Prophecy, which John calls the bitter and sweet Open Book and Everlasting Gospel (Revelation, 10:1, 7, 9; 14:6), being the authentic continuation and consummation of the Jewish and Christian Bibles and other Sacred Books, namely, the Testament of God with Men of Today and all the Future in the Psychic Age or Theomonistic Era, which started 1916 A. D., as revealed by ELOAH, the Almighty God of the Universe; by Jehovah, Father of our own Solar System; by Basa Jesus Christ Xeovah, the only rightful King of Earth, and a large Host of Earthborn and Nonterrestial Angels, through mediumistic Automatic Writing of Mrs. Welari, the Clairvoyant Inspiration of the Editor, Bishop Theodolithos, S. T. D., and the guidance by their soulmates, Theodolinda and Bishop Phillips Brooks. Illustrated with engravings of genuine photographs of Angels. Volume 1, 488 pages and 16 plates, 1921, copyrighted, bound, \$3.00. De Luxe edition, \$5.00. Postage 10% extra. (Volume II appears in instalments of 32 pages each, prepaid \$2.00.)

OFFICIAL THEOMONIST RECORD, Volume II, 40 pages, 1920, stitched in cover, with photo-engravings of Bishop Phillips Brooks, his church and parsonage, of Bishop Theodolithos (H. P. Holler), Welari and daughter, and of Bishop Edgar C. Abbott. Edited by Theodolithos. 50c.

(Volume III will appear in June, 1923. Price 50c also.)

THEOMONISTIC THEOLOGY, a text-critical proof of the falsity of the Trinity dogma and a statement of the true teaching of God; by Prof. Helmuth P. Holler, 1907, 30c.

THEOMONISTIC SPIRIT ALPHABET AND SYMBOLS, with chart and key of 327 symbols needed by every psychic, received through the mediumship of Mrs. H. P. Holler and edited and systematized by Prof. H. P. Holler, 30 c.

ORIENTAL UNIVERSITY PROGRESSIVE STUDIES

No. 1. "Bergson's Philosophy in the Light of Theomonism. An Appreciation and a Critique for Students of Modern Philosophy and of Theomonism," by Prof. Helmuth P. Holler, Ph. D., S. T. D., President Oriental University and First Promoter of Universal Theomonism. A Lecture delivered before the Society for Philosophic Inquiry, Washington, D. C., April 3, 1920. Copyrighted, 1920, 50c.

No. 2. "Mind and its Higher Functions defined according to the New Theomonistic Reductive Method," by Helmuth P. Holler, Ph. D. Lecture given before the Washington Society for Philosophic Inquiry, November 20, 1920. Copyrighted, 1920, 50c.

No. 3. "The Theomonistic Art of the Future as foreshadowed by the theories and productions of the German composer Richard Wagner and the Belgian painter Jean Delville," by Helmuth P. Holler, Ph. D., S. T. D. Lecture given before the Faculty of Oriental University, April 4, 1921. Copyrighted, 1921. 50c.

No. 4. "The Solution of the Sexual Question by Theomonism," by Helmuth P. Holler, Ph. D., S. T. D. A lecture. Copyrighted, 1921. 50c.

No. 5. "Lotze's Microcosmic Real-Idealism completed by the Macrocosmic Idea-Realism of Theomonism," by Prof. Helmuth P. Holler, Ph. D., S. T. D. Lecture delivered before the Faculty of Oriental University, May 2, 1921, and the Society for Philosophic Inquiry at its annual meeting May 7, 1921. Copyrighted, 1921. 50c.

No. 6. "Cosmic Heat," by Prof. Arthur R. Colburn, Sc. D., with notes by Prof. Morris Liferock, Ph. D., and concluding remarks by Prof. H. P. Holler, all of the Oriental University Faculty. A thesis. Copyrighted, 1921. 50c.

No. 7. "Higher Principles of International Law on the Basis of Universal Theomonism," by Helmuth P. Holler, LL. D. h. c. Member of the American Political Science Association. Copyrighted, 1921. 50c.

33% Discount. Postage Extra.

ORIENTAL UNIVERSITY BOOK CONCERN

1702 Oregon Ave. N. W.,

Washington, D. C., U. S. A.

Holman Bibles Now Selling at Reduced Prices

QUALITY UNIMPAIRED

BIBLE INFORMATION FOR SALESPEOPLE

Is the title of a booklet just issued by A. J. HOLMAN COMPANY. It contains practical hints on the selling of Bibles. The publishers trust it will prove to be a helpful adjunct to the Religious Book Week campaign

COPIES SENT ON REQUEST



IN PREPARATION

The Holman Jewel Testament

COMPLETELY NEW-FIRST PRINTING

With this edition the publishers will have rounded out a balanced arrangement of types and sizes of Pronouncing Testaments

ANY MEMBER OF THE FAMILY CAN BE SUITED

The Jewel Testament is the daintiest and smallest pocket Testament with full-faced type and pronouncing text

Holman India Paper Testaments

are among the best specimens of the bookbinder's art

25

MADE IN PHILADELPHIA BY

A. J. HOLMANCOMPANY

(ORIGINATORS OF PRONOUNCING TEACHERS' BIBLES)

FROM

THE PLANT COMPLETE

The Famous Full Morocco Bible Paper STANDARD DICTIONARY



The Largest Volume Ever Bound in Limp Leather

Manufactured by

J. J. LITTLE & IVES COMPANY

Typesetting Electrotyping

NEW YORK

Printing Bookbinding



Vandemark's Folly

A novel by HERBERT QUICK

VOUNG, stolid, slow, but sure in the way of his Dutch ancestors, a fatherless,

motherless dreamer, Jake is of true pioneer stuff.

As a little lad he had run away from home to escape the cruelties of his stepfather, and for several years worked as a canal-boat driver along the old Eric Canal. Then homesick for the sight of his mother, he returned home, only to find that she and her husband have gone West. He followed on, through the Canal, the Lakes, overland—to end, heartsick and alone, in the surging westward waves of pioneers.

Slowly driving across the prairies behind growing teams of cows he finds romance—and loses it. Taking his place in the activities of a new Iowa county, he meets adventure. Growing to full manhood he endures trouble and success, poverty and prosperity, dreams and disillusionment, and through fire and storm come the

love and happiness you will agree he deserves.

Beautiful pictures by WYETH. \$2.00

THE Dublishers' Weekly.

The American BOOK TRADE JOURNAL

Published by R. R. Bowker Co. at 62 West 45th Street, New York
R. R. Bowker, President and Treasurer; J. A. Holden, Secretary

Entered as second-class matter June 18, 1879, at the post office at New York, N. Y., under the Act of

March 3, 1879. Subscription price, Zenes 1-5, \$6.00; Zones 6-8, \$6.50; Foreign, \$7.00.

English Agent: D. H. Bond, 407 Bank Chambers, Chancery Lane, W. C., London.

VOL. CI.

NEW YORK, FEBRUARY 4, 1922

No. 5

Distinction



MEMOIRS OF A MIDGET By Walter de la Mare

"Here is a great book. Years hence this book may still be read, become part of our literary inheritance, a piece of greatness, because it is a piece of human life."—Hildegarde Hawthorne in the New York Times

Published January 23d. \$3.00 net

THE FAIR REWARDS By Thomas Beer

This is Thomas Beer's first novel! You may not know now who Thomas Beer is—but you are going to hear a lot about him. The publication of "The Fair Rewards" is an event.

Ready February 13. \$2.50 net

EXPLORERS OF THE DAWN By Mazo de la Roche

Christopher Morley, in his introduction to this novel by a new American writer, says: "So truly charming, so felicitous in subtle touches of humor, so tenderly moved with an under-running current of wistfulness, that surely will it find its own lovers. . . who will look through it into the Almost Forgotten Land of Childhood." It is the story of three boys—but not a juvenile.

Ready February 13. \$2.50 net

ALFRED A. KNOPF 220 W. 42 Street, NEW YORK

In CANADA All Borzoi Books Can Be Obtained From the Macmillan Co., of Canada, Limited, St. Martin's House, Toronto



F. Scott Fitzgerald

One month before publication, Fitzgerald's new novel, "The Beautiful and Damned," has gone into a second very large printing.

Orders from the trade have been so heavy that we already have printed almost as many copies of "The Beautiful and Damned" as the entire total sale of "This Side of Paradise"

THE BEAUTIFUL AND DAMNED

Publication date, March third

\$2.00

Charles Scribner's Sons, New York

STEPHEN FRENCH WHITMAN



"A born writer!" one exclaims. Well, Stephen French Whitman always has written. At school he wrote for and edited the school magazine; at college he performed like offices for the college humorous paper. Graduating from Princeton, he travelled around the world; and during the three years following his writing for a newspaper was interspersed with further travels. His feature articles for the New York Sun, at this time, he himself illustrated. Turning to fiction, his many short stories appeared in the popular magazines. With "Predestined" he entered the field of the novel. During these years of writing he has travelled much, and lived abroad, chiefly in Italy. He is unmarried. He finds great interest in the motion pictures, not so much for what they are but for the possibilities for development of them. His other hobbies are various; listed, his fondnesses include, "foxtrots, Stravinsky, chocolate ice-cream, blondes, brunettes, swimming, sitting in motion picture studios, Anatole France, Vanity Fair, white bull terriers, gondolas, Charles Chaplin, the Fifteenth Century and the Early Roman Empire." In this much-travelled novelist whose interests are as varied as they are modern, can be



discerned a man who knows strange lands, who feels the romance and drama of life and who expresses them fictionally in an unusual vein of romantic realism, displaying an ability to write which stamps him as a master of style.

"SACRIFICE" is Stephen French Whitman's new novel. Eminently characteristic of him, its story is of a woman for whom comes sacrifice in scenes of vivid drama, of compelling love.

Love comes to her with Teck, an African explorer, whom she marries, but who disappears, reported dead in the depths of the jungle. The love of three other men pursues her; and she sacrifices herself in marriage to a health-stricken genius, who needs her inspiration. Then comes word that perhaps Teck still lives, and in following the jungle trail, all for the sake of love, she makes the greatest sacrifice of all in the conquering of her fears amid exotic dangers.

The Fifth of a series of Talks on Authors and their works to be run on this page for Booksellers and their sales people.

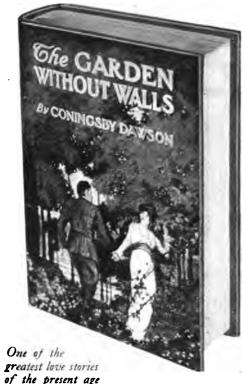




ANDCOMPANY

35 West 32nd St., New York

To meet the growing demand-



A
Splendid
New Edition
of
The
Garden
Without
Walls
By
Coningsby
Dawson

AUTHOR OF "THE KINGDOM ROUND THE CORNER"

"THE Garden Without Walls" was first published in 1913. Almost over night it made its author famous. It became one of the most widely-discussed novels of years, and the demand for it increased steadily until, with the beginning of the war, new literary material demanded the attention of author and public alike.

The tremendous amount of publicity Mr. Dawson has been receiving during the past two years has brought about a renewed demand

for this delightful novel, which has been for some time out of print. On the jacket of Mr. Dawson's new book to be published this spring, and in his extensive magazine and newspaper advertising, "The Garden Without Walls" and "The Kingdom Round the Corner" will be prominently featured.

be prominently featured.

That is why, like a famous old play that will never die, "The Garden Without Walls" is now being revived by Cosmopolitan to meet a growing demand.

Published February 1 — Price \$2.00

Osmopolitan Book Orporation

Challenge—When you receive your advance copies of Dawson's new novel "The Vanishing Point" (to be published April 7) read one chapter and see if you can stop before you reach the end of the book. It's a wonder!

A Book of the Hundred Thousand Class

THE GREAT PRINCE SHAN

By

E. PHILLIPS OPPENHEIM

Author of THE GREAT IMPERSONATION

¶ Will the League of Nations and the disarmament agreements remove all threats of war? Or will Oppenheim again prove to be a true prophet? In "The Great Prince Shan" he deals with world politics in 1934; and this time, while Germany, hating England for the Treaty of Versailles, has a share in the plot, Russia, which refused to join the League, and Japan and China, both withdrawn from it, are the principal factors. America stands aloof and watchful. France remains convinced that militarism is its only safe policy, while England, practically disarmed, resting comfortably in the false security of the League of Nations, is the objective.

¶ By 1934 civilization will have progressed rapidly, scientific marvels of today will have become commonplace affairs, while warfare will have been raised to the point where instant annihilation of entire cities is possible. Ambition plays the same havoc with men and with nations, and romance is never dying. "The Great Prince Shan" makes a fascinating and absorbing tale that will rank with Oppenheim's finest work.

READY ON MARCH 11th 303 pages \$2.00 net

Ì

On Subscription Only

List Closes March 31st

THE ETCHINGS OF J. McNEILL WHISTLER

BY

CAMPBELL DODGSON, M.A., C.B.E., KEEPER OF THE PRINTS AND DRAWINGS AT THE BRITISH MUSEUM.

WITH TWENTY-FOUR PLATES IN HAND-PRINTED PHOTOGRAVURE AND UPWARDS OF SEVENTY OTHER REPRODUCTIONS.

A Complete List of Whistler's Etchings will be given

Price TEN DOLLARS

Post Free Direct from London

THERE WILL BE A LARGE PAPER EDITION, PRINTED ON HAND-MADE PAPER, LIMITED TO 200 NUMBERED COPIES.

Price \$25.00
Post Free Direct from London

Published by "THE STUDIO," London

Messes. B. F. STEVENS & BROWN 4 TRAFALGAR SQUARE, LONDON

are SOLE AGENTS for this book in the United States and orders may be sent direct to them in London, or to their New York Agents, 33 Pearl Street.

Prospectuses on application.

Richard Matthews Hallet

has already won a brilliant position among American authors. Harper & Brothers will bring out his first novel this season. Hallet's contacts with life have been astonishing. After distinguishing himself at a great university, he shipped as a sailor in a cattle boat, spent five astonishing months in the Australian Bush, stoked on a freighter and fought in the war. He was writing all the while and making permanent devotees of those who love the work of a born story teller. In America he sought gold and experience from North to South. Then he wrote

THE CANYON OF THE FOOLS

It is full of the picaresque characters whose slang is of the racy soil in which they grow, and of a humor imparted to Hallet from life and which he infuses into these striking people of the story.

It is the dashing tale of a young fellow who first took up theology, then thought of osteopathy, and finally decided upon love and hunting for gold near the Mexican border. But it is the story also of a fascinating type of American girl—a business girl whose romance lay only about a half inch under the surface of her business life.

Robert McCarty did not dream that his trip to California would end in The Canyon of the Fools, a place near the Mexican border where endless people wasted their years looking for the gold they never found. But in Chicago he met May Gowdy who was going to the canyon to see what had become of her fiancé, Jim Harper. So Robert decided to go too. And what a mix-up! A Mexican general, his beautiful, temperamental wife, the discovery of why Jim Harper could not claim his fiancée, and Robert's and May's developing love, make a story of excitement told with chuckles.

HARPER & BROTHERS

Established 1817

Publishers
New York

"An essential reference tool"
COMING THIS MONTH

The English

Literary Year Book 1922

PARTIAL CONTENTS

Lists of-

British Booksellers (London and 500 other Cities) **British Libraries** Learned Societies **Book Artists** British Periodicals (With Editors' Requirements) Literary Agents British Publishers Colonial Publishers London Clubs · Scenario Writers Colonial Periodicals (With Editors' Requirements) Dramatic Agents Lecturers American Publishers (Their Requirements) American Music Publishers

(With Editors' Requirements)

American Periodicals

American Libraries

Chapters on-

The Writers' Reference Shelf (With Bibliography) Hints for Aspirants in Journalism Writing for the Films Authors & the Cinema Cinema Journalism and Authorship Cinematograph Film Library Writing for the Stage Free Lance Photography Royalty Tables Exhaustive List of Pseudonyms Text of Canadian Copyright Act Text of Berne Convention American Copyright (Rules and Procedure) American Income Tax (For British Authors) The Author and His Health Bibliographical Terms Double-named Novels Sizes of Paper

OVER 1000 PAGES

of interest and service to everyone interested in writing, making or distributing books

Price \$3.00 net

Edited and Published by MARK MEREDITH, Liverpool

FOR SALE IN AMERICA BY

R. R. Bowker Co., 62 West 45th Street, New York

Winners of Prizes

IN THE

Betty Wales Dress Contest

3,

The three ladies who sold the greatest number of Betty Wales Books in 1921 have been awarded prizes of a Betty Wales dress, as follows:



Kittie Neelings

with J. W. Robinson & Co., Los Angeles, Calif.
who sold 105 Books

SECOND PRIZE

Violet DeHav

with THE WHITE HOUSE, San Francisco, Calif. who sold 95 books

THIRD PRIZE

Kate Berman

with THE COLE BOOK COMPANY, Atlanta, Ga. who sold 27 books

The same offer is made for 1922 and is open to anyone engaged in the sale of books at retail. NOW is the time to begin selling the books and collecting the coupons.

Anyone who is not supplied with these slips can have them upon request. This is a fine chance to get a stylish new dress free of cost.

THE PENN PUBLISHING COMPANY

PHILADELPHIA



യ

Another Bull's Eye

John Maynard Keyne's

A REVISION OF THE TREATY

A Sequel to "The Economic Consequences of the Peace."

As epochal as Mr. Keyne's first book. He describes in his brilliant style the international events of the last two years and verifies his startling condemnation of Allied policies by an incontrovertible mass of evidence. His suggestions for the settlement of the world wide economic chaos should be read by every American.

Ready February 2nd., \$2.00

The Record of "The Economic Consequences of the Peace"

Published in London, December 1919, and in New York January, 1920. Afterwards reprinted in French, German, Italian, Spanish, Dutch, Flemish, Swedish, Danish, Rumanian, Russian, and Chinese. These editions, of which the chief are mentioned below, amounted in all to 140,000 copies.

- The Economic Consequences of the Peace. London: Macmillan and Co., 1919.
- The Economic Consequences of the Peace. London: Labor Research Department, 1920.
- 3. The Economic Consequences of the Peace. New York: Harcourt, Brace and Co., 1920. \$2.50 net
- Les Conséquences Economiques de la Paix. Traduit de l'Anglais par Paul Franck. Paris: Editions de la Nouvelle Revue Francaise, 1920.
- Die Wirtschaftlichen Folgen Des Friedensvertragens. Ubersetzt von M. J. Bonn and C. Brinkmann. München: Duncker Humblot, 1920.
- De Economische Gevolgen van den Vrede. Met een Inleiding van G. Visserig. Amsterdam: Uitgevers-Maatschappij Elsevier, 1920.

- Le Conseguenze Economiche della Pace. Traduzione di Vicenzo Tasco. Prefazione di Vincenzo Giuffrida. Milano: Fratelli Treves, 1920.
- Fredens Ekonomiska Foljder. Overstättnig av Evert Berggrén. Stockholm: Albert Bonnier, 1920.
- Las Consecuencias Ecónomicas de las Paz. Traducción por Juan Uña. Madrid: Calpe, 1920.
- 10. De Economische Gevolgen van den Vrede. Vlaamsche Uitgave vertaling van G. W. Brussel: Uitgeverij Ons Vaderland, 1920.
- Urmárile Economice a le Pácii.
 Bucaresti: Editura Viata Romineasca, 1920.
- Ekonomitjeskija Posledstvija Mira. Stockholm: W. Tullbergs Boktryckeri, 1920.

- HARCOURT, BRACE & COMPANY, 1 West 47th Street, New York



The Publishers' Weekly

THE AMERICAN BOOK TRADE JOURNAL

Founded by F. Leypoldt

February 4, 1922

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

Book Suppression

HE question of restrictions on the publishing and circulating of books has been coming forward more strongly than ever in the last two years and taking many forms, all of which need full discussion and clarification in order that the reading public and the distributors may be in any measure saved from the irritation of these conditions.

An article on this subject well worth careful consideration was published in the Yale Review of January entitled "Art and Decency" by Professor Grant Showerman, professor of classics in the University of Wisconsin. This discussion has been taken up and further elaborated by an interview printed in the New York Herald of January 15th. Professor Showerman has proposed a helpful line for discussion to take in directing his comments toward the establishment of "a line of decency in fiction" rather than to a continuance of the discussion of the effect of the laws on our statute books. court action of the past week will make this subject of still further interest. John G. Kidd, of Stewart Kidd Company, has appeared before a United States Commissioner at Cincinnati on a case presented by the Post Office Inspector, who charged the Stewart Kidd Company with sending thru the American Railway Express to Michigan a copy of the English translation of "Rabelais." Here is a clear-cut case in a government court of a book that is unquestionably one of the great world classics and whose suppression would be unfortunate from any point of view. The case is to appear before the United States Grand Jury in April, and the whole book-trade will be interested to give its support in any fight that Mr. Kidd makes on this case.

In the case of new publications, the statutes under which restrictions are brought fall into a different field. These statutes are state

laws, and the last very prominent case, that of "Jurgen," was brought in the New York Courts. Each case in this field must still be considered by itself, and it is to be hoped that some day soon a better method of getting judgment will be found than that which brings them before a magistrate for a decision usually given by one who cannot fully understand literature and the public's needs in this matter. The effort to bring about better conditions in the case of classics and of present literature should not cloud the fact that there is now and always will be some need of restraint in the general circulation of books and pictures. So prominent a critic as Heywood Broun has claimed in his column that he believes no restrictions are justified and that if he had had free access as a boy to some of the books that are unanimously considered lewd, he would have been none the worse off in coming to years of maturity. This opinion, however, is far from being universal.

The term "booklegging" has been invented to describe a good deal of this type of bookselling, the discontinuance of which might leave some booksellers the poorer but would leave the whole atmosphere of bookselling clear. Public arguments of the unquestionable right to sell "Rabelais," "The Decameron" and "Arabian Nights" should be no smoke-screen to cover a "booklegging" business in titles that do not even approach what would be called "the line of decency in fiction." The type of book that a bookseller cannot sell without having a lower respect for his customer and a lower respect for himself is the type of book that should be completely eliminated from the commerce of the bookstore, and its elimination would help clear the air so that the status of books of recognized value, whether old or new, could be more clearly discussed.

The bookseller who tries to fill the just requirements of readers of world literature would be relieved if the public would clear its own mind a little in its aspect toward its book purchases. The reader who has so little knowledge of what "The Decameron" or "Rabelais" is that he cannot ask for it in a bookstore without whispering, or who would not care to carry either one into his own home or have it seen on his bookshelves is giving insult to these great pieces of writing and belittling himself in the eyes of everyone who hears him discuss these books. A good, strong, purifying gale ought to blow thru this whole situation, carrying out to sea for permanent burial a lot of

"booklegging" merchandise and leaving clear to the public approach those books, whether old or new, which embody the product of a mind of real imagination and literary power.

The Peak of Sales

THE Federal Reserve Bank in the New York district has just published an annual summary of its studies of retail business activity in the district, and one of the interesting charts is that which shows how retail sales in department stores vary from month to month. In some respects this chart will be a surprise to those who have considered that from winter on sales were likely to show a month to month decrease. These reports cover all departments. Many of these do not have the peak of the holidays, which is so prominent in the book business and other lines strongly associated in the people's minds with gifts.

Taking the stores as a whole, the lowest months are August and then July; the highest, December with 14% of the total; October and November, practically even at 10.2% and 10.1%. The strength of the spring season is indicated by the fact that after March at 8.1% comes April at 8.4%, May with 8.5% and June with 8.3%. As the average of twelve months must, of course, be 8 1/3%, there is in this an indication of the buying strength of the spring season which is worth while keeping in mind.

The Year Round Bookselling Committee has been sending out a strong series of suggestions to booksellers, in which, after February with its emphasis on America's making there comes March when there is emphasis on Useful Books, both in the office and in the home, then Religious Book Week, then Back-to-Nature Books, then the graduation and wedding present season. With these concrete helps and with the conviction in everybody's mind that bookselling is to be made a really year round business, there ought to be a strengthening of the spring business and greater general confidence in the ability to get sales during that season.

Missouri Book Week

THE libraries of Missouri have selected the week of February 12th-18th to put the book completely into the minds and consciousness of every town and city in the state. The Missouri Book Week Committee consists of Charles H. Compton, Assistant Lübrarian of St. Louis. R. E.

Lucas of the Missouri Stores Company, Columbia, Mo., and Jean Cameron. The week has been placed in February to help in the aid of the drive for more county libraries, some of the counties reaching a vote on April 1st.

The Committee brings together all of the different types of book interests, as has been done in such campaigns as Children's Book Week. Newspapers are to have articles on books, local committees are urged to arrange for meetings with effective speakers, bookstores are to have special displays, and book exhibits are to be arranged in other stores, if possible. The schools are now being approached thru their superintendents, women's clubs are being circularized, and exhibits arranged, such as "Books for Home Libraries," "Books by Local Authors," etc.

The State Library Association, which has started this movement, wishes to get book consciousness into everyone's mind, believing that the support of the libraries will be increased by a more general understanding of the importance of the book, and such interest will prepare the way for wider support of city libraries, county libraries and home libraries.

Religious Book Week Plans

PLANS are going forward toward an interesting and stimulating Religious Book Week The religious book publishers are sending special announcements to the bookstores and to church organizations, and letters from the religious press indicate that there will be many special book reviewing issues during March and early April.

At the meeting of religious book publishers on January 5th, it was decided that the emphasis this year should be placed on religious education in the home; the enrichment given by good books to the life of the family. The poster will carry this idea. Periodicals will probably feature articles on reading aloud in the home, on Sabbath reading, on books the family can enjoy together, or similar subjects.

It has been suggested that interesting articles could be obtained by getting statements from ministers and laymen for February and March magazines, of the "three books of the past year that influenced me most" or the "three books of 1921 that interested my congregation most." If a number of such statements could be had it would undoubtedly be the basis for interesting comment and quotation in the Religious Book Week numbers of the magazines. Articles from clergymen on "How I introduce books to my people"—(thru mention in sermons, talks in church schools, church libraries, "shelf-less" libraries, etc.)—are also suggested.

The Successful Rental Library

By Marion Humble

CIRCULATING Library or Rental Library can be, when well-conducted a desirable department for a book-store or general store, as has been proved by the experience of many. It requires very little capital and will finance its own increase; the operating expense is light, and it shows a good profit.

Besides showing a good profit itself, a rental library has the additional value of bringing good customers to the store with a regularity that can be accomplished by no other type of business. One merchant with a good library in charge of one salesman found that it brought into his store on the average of one hundred people a day, week in and week out, and showed a net year's profit of over \$1000 above a space charge for rent, salary, miscellaneous expenses and book purchases.

The general store will thus find it a new department worth considering and the large book shop will find that it brings people into the store who have not learned to buy books, but whose curiosity about specific books is aroused by advertisements, or those whose interest in reading is perhaps transient, but who are willing enough to pay a small rental fee. Customers of the rental library are constantly exposed to the lure of other books in the store, to the atmosphere of the store, to the ingenuity of the clerks' sales talk; and experience has shown that each borrower usually becomes a buyer. The list of borrowers adds to the store's mailing list, and personal direct advertising to these borrowers often results in sales.

The alert merchant will not rest content until he has at least made the borrowers of his rental books start the habit of book buying. His ultimate success in this of course depends on the quality of his service.

Location in the Store

The location of the rental collection is very important not only in contributing to its own success, but in attracting its patrons to purchases. It should not be at the entrance to the store, so that a borrower can slip in and out without seeing the displays on tables and shelves. It is most often at the back of the store, on the mezzanine floor or in a well lighted basement, so that those who come to the rental desk must pass by sales tables and attractive displays. Usually book borrowers like to look over a number of books before they choose, and if the collection is at the end of the store or in an alcove it will not impede passage back and forth.

Books to be Rented

The selection of titles for this library should be made with care. At the start, it should include the titles which are obviously the most popular, the books just out, most advertised, most talked about, most asked for in libraries and stores. First, the newest fiction; and it is an important feature that these be available as near the date of publication as possible. Second. popular fiction of the past year, and earlier books by authors whose current books are in the limelight. Good suggestions as to the books most in demand can be obtained from any jobber whose business gives him a very accurate insight into popular demands, from the local public library which usually keeps a record of the books for which there are special requests and reservations, or from published lists of "best sellers." In a bookstore the sales records are of course an indication. Third, non-fiction in greatest demand. There are a few outstanding titles each year that are much advertised and talked about as fiction. This field is not as easy to cultivate as the fiction field but is well worth while.

The collection might be started with fifty to one hundred books, including duplicate copies of the most popular titles. These can be added to as demand grows, and as new titles are published. Books should also be removed as they become worn, or stale on the shelves. In busy stores two or three hundred books or even more will be needed as a nucleus, and the collection may run up to one or two thousand. It is a common experience to find that two desirable books are needed for every active user. That is, in a collection of 300 books, 150 would be out in use, and 150 on the shelves for the next comer.

Finances

Accounts.

The financial records of rental books should be kept absolutely separate from the other records of the store. This collection should be considered as a department in itself, and must be made to pay for its own floor space, salaries, supplies, and show its own profits and losses. A permanent record of accessions and withdrawals should be kept either on cards or in a record book; to show for each book: (1) author, (2) title, (3) date of addition, (4) cost, (5) copy number, (6) total receipts from rentals, (7) number of times borrowed, (8) date of withdrawal, (9) receipt from sale or transfer to stock, (10) net profit or loss.

If this record is kept on cards, the card for a book is withdrawn when the book is withdrawn from the rental collection, and two files of cards (I) books in rental collection, (2) books withdrawn permanently from rental collection, will give a complete record of costs and receipts of each volume. Whether the records are kept in an accession book or on cards, they should be balanced frequently and a balance sheet kept to show weekly net profits and losses.

Cash should be totaled daily and entered in an account book, which should also hold entries of all expenditures. This should be balanced weekly.

The book cards will keep the records of moneys taken in by each book, and number of times each is borrowed. This latter record is not a necessity, but affords data for interesting study of the use of the book. These book cards also provide records necessary to locate overdue books.

It seems fair to have the rental copies of books entered at cost price, that is, cost as purchased from publisher or jobber, or as purchased from the book department of the store, perhaps at the price which would be made to a public library. When books have outlived their usefulness in this collection, they can be sold on bargain counters either in the rental department or thru the retail department which would then be allowed a margin of profit for the sales effort.

What to Charge.

There are two chief methods of charge for rental books, each used with variations. The first is a straight rental fee. Perhaps the most currently used charge is three cents a day, with a minimum charge of ten or fifteen cents. The overhead costs hardly make it worth while to rent a book for less than ten cents. In some cases the minimum charge is twenty-five cents a week, with an added charge of two or three cents per day for each day over the week. This weekly charge simplifies bookkeeping; but the extra over-time charge is a little more confusing to borrowers than the straight charge per day. Some libraries have a lower fee for reprints and all place increased fees on non-fiction of over two dollars list price.

The second method is to charge a membership fee, one or two dollars per year. This usually takes the form of a deposit. The first deposit entitles the borrower to one book at a time; he makes an extra deposit if he wishes an extra book, and any deposit is returned to him whenever he wishes, minus outstanding charges. In one store the membership fee is the purchase of one new book every six months. With a subscription fee large enough to practically cover the cost of a book, say \$1.50 each, the dealer is insured against loss, and the library

finances itself. Some libraries ask for deposit only with out-of-town and transient customers in order to protect against possible nonreturn of books.

Store Expenses.

A certain proportion of the rent of the store should be carried by the rental library; as should also its share of stationery, postage and publicity. Even tho this is a small item, careful records of these expenses will be useful in proof of the profit made by the library independent of the store.

General Bookkeeping.

Every business, large or small, needs to have records that will accurately indicate its general financial status. A Rental Library introduces an element of depreciation which goes on steadily with each book. Many library owners have deceived themselves as to their profits by making no allowance out of the receipts of each month for this depreciation.

One simple way of watching accounts from month to month and of setting a value on the whole collection for use in annual inventory is to consider arbitrarily the average value of each book at some fixed figure say, 80 cents. That is, if books are worth about \$1.40 when they go in, and 20 cents when they come out, the average is 80 cents.

The monthly record then reads:

Income Jan. 1, 500 volumes in stock, value	
\$100.00	100.00
Books purchased, 100 volumes Feb. 1, 520 volumes in stock, value 416.00	140.00
\$682.00 640.00	\$640.00
Month's profit\$42.00	

Preparation of Books

A book wrapper for each rental book, put on freshly at the time of delivery, not only protects the book but also serves as an advertisement of the library. A wrapper of black, or bright orange or some other brilliant color, with the store name and address and the words "Rental Library, Three Cents a Day," is cheap advertising and goes wherever the borrower goes, thru the streets, into the theater, into the home. With no wrapper, the book is apt to get mixed with public library books or with the borrower's own books and put on the home library shelves when it has been read.

No marks are necessary in the book itself, except an accession or copy number to identify

the particular volume. Such a number can well be placed on the inside front cover, or on the first fly leaf. Perhaps the latter is the better location, as this leaf can be removed if the book is later placed on sale. This fly leaf, or a slip pasted on it, can also be used for stamping the dates books are borrowed. The book cover flaps are an appropriate place for printing suggestions to borrowers; and if desired, one flap can be used for the announcement of stationery or magazine department.

It is a good plan for keeping stock reduced to have a very small slip pasted inside the front cover, saying, "This book, with fee now due, may be purchased for \$2.00," or \$1.50 or \$1.00 or 50c, the price being slightly lowered each month as the book shows wear, or as it becomes apparent that the demand for that particular volume is lessening.

(Part II will appear in the February 18 issue).

Further Discussion on Library Discounts

TN our issue of November 19th, we carried some comment on book prices and library discounts based on the publication by the American Library Association Committee on Book Buying of an article entitled "How to Import." This comment of ours has brought out much discussion and criticism of our point of view from the chairman of the A. L. A. Committee. The reason for further comment is that these figures have again been used, this time before the Senate Committee on Finance and the hearing on tariff, and, if they are to be the continuing basis of discussion of the prices quoted to American libraries by the American book-trade, a further consideration of the facts is pertinent. The original article on "How to Import" was published by the Committee in order to point out to librarians that it was advantageous and simple to order as many books as possible from England. In emphasizing the advantage, a list of twenty-five titles of 1920 and 1921 date was printed with a column of the "London list price" and "Price to Libraries," "American list price" and "Price to Libraries." In reference to these figures the article said: "Here is a bill for twenty-five new English books recently purchased by a Western Library of fifty thousand volumes from a well known London dealer. In parallel columns were the prices asked by the American handlers of these stocks. Both columns are bona-fide, the one based on actual invoice, the other upon quotation given on request. Both include carriage."

The column entitled American "Price to Libraries appeared to be about six to seven percent below the list prices except on one twenty-four dollar book, which they had priced at four-teen dollars and thirty-six cents. The Publishers' Weekly felt itself within the bounds of fact when it stated in its article of November 19th: "In giving the figures as to the cost of these twenty-five titles if bought in America, the library discounts are figured at about six to seven per-cent from list prices. If there is any one of the three librarians who signed the report who buys at that rate

or who believes that it is a current rate of library discount, the book-trade will indeed be surprised."

At the Library Council meeting in Chicago, Dr. Raney again referred to these figures as being a reason to suspect the American booktrade of bad practices, and, as he stated that the person from whom the figures were obtained was a member of the Council, the PUBLISHERS' Weekly wrote to him and asked if the name of the library could be known. In reply, Dr. Raney says: "In the list printed in the Library Journal of November 1st I have as yet failed to discover any error. The Western librarian of a fifty thousand volume collection asked that his name be not disclosed when the text was sent in. As stated in the article, the price to the library given immediately after the London list price is the one actually charged to this hibrarian by a London agent after all transportation charges had been met. As likewise stated, the American list price and the corresponding price to the library, delivered by the publishers, was secured by me on direct applica-tion to the publishers. The discount was the discount in each case given by the publisher on such request, and to it was added the transportation charge given by the publisher as the one which would be added to the price of the book thus discounted. The article told you that, but, as in other instances, you have insisted upon reading something into the article which I did not say."

A re-reading of the paragraph quoted above from the article which accompanied the original figures does not seem to justify Dr. Raney in his emphasis on the fact that he had made the character of the quotations used perfectly clear. The English library prices were based on a bill from a London agent with the books sent over by post, which is the cheapest way to buy from England. The American library prices were on item by item quotations from a dozen different publishers with separate postage on each, the most expensive method to buy in the United States. The same list of

books priced by an American agent and delivered prepaid would have been at least ten dollars less. There seems to be no reason why higher figures should have been used for the comparison except in order to make as bad a case as possible for those of the American book-trade who supply libraries.

That Dr. Raney himself has "insisted on reading something into the article" is shown by his own remarks before the Senate Finance Committee on December 21st when he said:

"I recently had occasion to print from a single invoice, from a certain western library that presented it to me, a list of 25 titles of English books, with the New York and London prices put in parallel columns, and found the latter to be 60 per-cent higher than the former."

If these book price figures are to be so continuously used they should be given a fair revision.

Book Talks at the New York Public Library

BEGINNING February 9th, and running thereafter every Thursday evening until April 27th (with the exception of March 30th), there is to be held in the Central Building of the New York Public Library at 8:00 p. m., a series of talks on Book Selection under the direction of the Library School and in charge,

as was the series last year, of Miss Margaret Jackson. The course will consist of seven lectures to be held in the lecture room, and four book discussions to be held in the school room. The Library School extends an invitation to all of the New York book-trade.

Feb. 9. The Library's Esthetic Responsibility, by Henry W. Kent, President of the Grolier club.

Feb. 16. Poetry, by John Erskine, Columbia University.

Feb. 23. Round Table on Poetry led by Mary Louisa Sutliff, Instructor in the Library School.

March 2. The Newspaper by Rollo Ogden, Associate Editor of the New York Times.

March 9. Round Table on Periodicals, led by Carolyn F. Ulrich, Chief of Periodicals Division, New York Public Library.

March 16. Publishing and Publishers, by Alfred Harcourt, President of Harcourt, Brace & Company.

March 23. A Plea for Rural Town Gardens, by Martha Brookes Hutcheson, Landscape Gardener.

April 6. Round Table on Garden and Nature Books, led by I. H. Horak, New York Public Library.

April 13. The New American Novel by Dr. Carl Van Doren, Literary Editor of The Nation.

April 20. Round Table on Present-day Fiction, led by Hannah C. Ellis, New York Public Library.

April 27. Topic to be announced, by Dean Howard Chandler Robbins, The Cathedral of St. John the Divine.

Adventures of a Bookseller By Ketch

M R. BIGBOSS arrived at the Bookstore not long after its hour of opening, and, before going to his desk on the balcony, stopped and spoke to Mr. Ondeck and Miss Vampet, who were arranging counter displays.

"Do you know who is to be in town today?" said he.

"No," replied Ondeck. "Who?"

"I know," said Miss Vampet. "Mr. Celebrity! Last night's News had a big article about it."

"Good!" said Mr. Bigboss. "You should read the papers, Ondeck. Now I want you two to get out all of his books that we have on hand, for he has promised to come in and autograph

them. I have been invited to attend the dinner to be given in his honor this noon, so I won't be here to see to the arrangements, but I leave that to you. Display his titles prominently, and put a card in the window announcing autographed copies for sale."

Mr. Ondeck and Miss Vampet hastened to follow these instructions and soon all of Mr. Celebrity's titles, five in number, were prominently placed on a small table near the front door. A chair was brought, and pen and ink provided. Shortly after noon, Mr. Bigboss came in, and enthusiastically detailed the dinner to Ondeck.

"It was a remarkable gathering!" said he.

"Really a brilliant affair. Such witty talk and clever speeches. Ondeck! I wouldn't have missed it for worlds! Well, I must be getting on. I have to go over to the hotel; so, if Mr. Celebrity comes in, take care of him till I return."

"Righto! We'll make him feel 'to home'."

Miss Vampet was quite excited over the event; she had read everything he had ever written, and admired the man tremendously, so, when he did come in, she advanced to meet him with a thrill. But Ondeck was before her, and already had the great man by the hand, so she stood quietly by, trying to reconcile the man before her with the image of him she had created from the printed page. He was a red faced, dapper little man, dressed in a style that invited attention, and had about him an air of distinction that would mark him in any assembly. He carried a cane under his arm, and walked with a quick, springy step, that somehow seemed to contradict the gray hairs that lined his forehead. The impression gained was contradictory, for he seemed to embody both youth and age in one.

"Where's Bigboss!" the exclaimed in a commanding tone. "Where's Bigboss! Is he here?"

"Sorry, but he just stepped over to the hotel to-"

"Always out! Always. Last place on earth to find a manager is in his store. Tell me," taking Ondeck firmly by the arm, "What did he think of the dinner? Did he say anything? Did he enjoy it? What did he think of it, eh?"

"Oh, he was full of it!" responded Ondeck enthusiastically. "Oh very."

For a moment the great man's manner became less assured, then he said:

"I dare say; I dare say. Well, what is it he wants me to do here He said he—"

"He said you had very kindly consented to autograph a few books, so we are all ready for you. Here's a chair, and pen and ink, and if you will just—"

"Not here! Not up here! Do you think I am a public performer? Bring the books back in the corner yonder. The idea! Why didn't you put me in the window?"

He stamped back to the corner, where he put a stenographer to flight, and promptly occupied her chair. Ondeck got some men up from the shipping room, and soon the books were being carried back to the corner. Mr. Celebrity looked askance at them.

"Great Caesar!" he cried. "What is Bigboss thinking of! I would be all day at it if I signed all these. Great Caesar!"

"Just as many as you can," said Ondeck, insinuatingly. "Here's pen and ink."

Mr. Celebrity took the pen, dipped it, opened a book, and started to sign; then he threw

the pen on the desk in great indignation.

"Bring me a stub!" he cried. "A stub! This thing is no good!"

There was a frantic rush for a stub, and soon he was supplied with several; so he signed the book, fumbled around the desk, then cried:

"A blotter! Have you no blotters! Come! Come!"

Another frantic rush, and a dozen blotters were handed him. Then he settled to this task.



MR. CELEBRITY SETTLED TO HIS TASK.

"There!" he said, after he had autographed about twenty copies. "That's a day's work! Tell Bigboss to look me up at the hotel. Goodbye."

"But Mr. Bigboss wanted you to-"

But Mr. Celebrity paid no heed to the words. Away he went down the store, his cane swinging jauntily at his side. Ondeck looked at Miss Vampet, and both burst out laughing—Miss Vampet rather ruefully.

"Well, I declare!" said she. "Why, Mr. Ondeck, he isn't anything like what I thought he would be! Well, I declare! I always thought of him as a—well, a mild sort of man."

"Mild!" exclaimed Ondeck.

"Oh his poor wife!" said Miss Gentleways, who came up at this moment. "How does she stand him!"

"She doesn't," answered Miss Vampet, with a laugh. "They are divorced."

"No! Well, good for her!" And both Miss Vampet and Miss Gentleways laughed triumphantly. "Good for her. She was wise!"

"You know, I always liked his work," said Miss Vampet. "But I never dreamed he was like—this. I always thought he was—well a mild sort of a man."

"So did I! So did I!" exclaimed Miss Gentleways.

"Exactly," said Ondeck. "And now we have the eternal disillusion. The trouble with you ladies is, that you are looking for a sweet little patootie, who is mild and inoffensive, someone to lick your boots. And when a real he-man comes along, you are 'disillusioned'!"

"It is easy to see why your wife married you."
said Miss Vampet, with a wink to Miss Gentle-

"Quite," agreed Ondeck readily. "But really, d'ye know I think I'm improving. Only the other night she was threatening to get a divorce."

"It would be too bad if it had to go that far," said Miss Vampet. "But let us spare nothing if it is going to make a man of you, Mr. Ondeck."

Ondeck did not seem put out by this thrust. "Quite right, quite right," said he, easily. "Man is not made by grace. Heroic measures, Miss Vampet! Heroic!"

Best Sellers in December

Compiled and arranged in the order of their popularity from exclusive reports of leading booksellers in every section of the country by the *Books of the Month*.

FICTION

If Winter Comes. By A. S. M. Hutchinson. Little. Brown.

Her Father's Daughter By Gene Stratton-Porter. Doubleday.

Helen of the Old House. By Harold Bell Wright. Appleton.

Pride of Palomar. By Peter B. Kyne. Cosmopolitan.

The Sheik. By Edith M. Hull. Small, Maynard.

The Flaming Forest. By James Oliver Curwood. Cosmopolitan.

GENERAL
The Outline of History. By H. G. Wells.

Macmillan.

Mirrors of Washington. Anonymous. Put-

nam.
Mirrors of Downing Street. Anonymous. Put-

nam.

Queen Victoria. By Lytton Strachey. Hor-

court.

Americanization of Edward Bok. By Edward

Americanization of Edward Bok. By Edward Bok. Scribner.

My Brother Theodore Roosevelt. By Corinne Roosevelt Robinson. Scribner.

The Atlantic Bookshelf

THE notable new books which have been placed upon the Atlantic Monthly's Bookshelf, and so are reviewed in the February number are

Collected Poems. By Edwin Arlington Robinson. Macmillan.

Herman Melville, Mariner and Mystic. By Raymond M. Weaver. Doran.

Fifty Years a Journalist. By Melville E. Stone Doubleday, Page.

Messer Marco Polo. By Donn Byrne. Century.

Chimneysmoke. By Christopher Morley. Doran.

The New World of Islam. By Lothrop Stoddard. Scribner.

Selected Letters of Friedrich Nietzsche. Ed. by Dr. Oscar Levy. Trans by Anthony M. Ludovici. Doubleday, Page

The Nietzsche-Wagner Correspondence. Ed by Elizabeth Forster-Nietzsche. Trans. by Caroline V. Kerr. Boni & Liveright.

Books in Demand at the Public Libraries

THE February number of the Bookman shows that the following were the most popular books at the public libraries during the month of December:

FICTION

If Winter Comes. By A. S. M. Hutchinson. Little, Brown.

Main Street By Sinclair Lewis. Harcourt. Her Father's Daughter. By Gene Stratton-Por-

ter. Doubleday.

Helen of the Old House. By Harold Bell
Wright. Appleton.

The Brimming Cup. By Dorothy Canfield. Harcourt.

The Pride of Palomar. By Peter B. Kyne. Cosmopolitan.

GENERAL

The Outline of History, By H. G. Wells, Macmillan.

Queen Victoria. By Lytton Strachey. Harcourt.

The Mirrors of Washington. Anonymous. Putnam.

The Mirrors of Downing Street. Anonymous. Putnam.

The Americanization of Edward Bok. By Edward Bok. Scribner.

The Glass of Fashion. Anonymous. Putnam.

Cooperation in Religious Departments

THRU an error in our Weekly Record of January 14, "Ice Breakers and the Ice Breaker Herself," a Womans Press book was listed as "now published by Doran." This was a misinterpretation of the facts. G. H. Doran has taken an imprint edition of the book, which The Womans Press will continue to issue

When Miss Geister's new book "It Is To Laugh," which Doran will publish shortly, comes out, the Womans Press will have an imprint edition of it.

Reminiscences of a Book Scout

By Joseph Jewett Barton

V. Auction Adventures

WAS walking down South Broad Street, Newark, a few springs ago, when from out of the traffic came a voice with a query that roused me from the tired feeling, as a bugle does a war horse, "Want to buy some books, today?" and then an old acquaintance in an automobile drew along side with a demand that I jump in and off we went.

Naturally I wanted to know where we were going but Bill replied, "What do you care?" "But I've no overcoat and not much money with me," I insisted, but he dug up an overcoat and said I didn't need any money, he had

plenty for both of us.

Bill explained that a friend of his was going to have an auction about thirty miles out, a nice little private auction of some storage goods. "I've seen the stuff," he said, "and there are about four or five hundred books. I don't want the books, but there is a lot of antique furniture that I do want. Now what are the books worth to you," and I replied that \$5.00 was plenty.

"Well the furniture is worth \$30 to me, so I will bid \$30.00 for everything and you bid \$35.00, and it will be knocked down to you. Here is the cash," and it so happened.

The sale had been advertised, according to law, but probably down in the southwest corner of some obscure local paper where nobody would be expected to see it and the only other bidder that appeared was a little old woman who probably dropped in by accident, and who wanted to buy a table. It was explained to her that the goods must be sold as a lot, not singly, but she could buy everything if she wanted to; but when Bill started the proceedings with his \$30.00 bid I expect that sounded like \$3,000 to the little old woman, and she fled precipitately. Then I followed with my bid, and after the final third and last call I was the temporary possessor of a choice lot of antique mahogany furniture and some books.

What private arrangement Bill had with the auctioneer regarding the division of the spoils concerns me not at all.

I went thru the books and selected about twenty of the choicest items and put them in the car. I never leave choice things around for somebody else to paw over after they belong to me. We then adjourned for lunch and decided to call it a day's work, and the results justified.

The best of the lot were Mrs. Shelly's "Rambles in Germany and Italy," 2 vols. 8vo.

original cloth, uncut, London 1844, first edition; White's "Natural History and Antiquities of Selborne," quarto, polished calf, London, 1789, first edition, and that was a beautiful book, crisp as the day it was printed, but it had been rebound.

Fox's "Book of Martyrs," quarto, calf, illustrated with lithographic plates, published by Wm. Borrodaile, N. Y., 1828; this was probably abridged, as it had good readable type. "A Treatise on Fencing" by J. McArthur, quarto calf, London 1784, with Frontispiece and nineteen other engraved plates; "Saducismus Triumphatus by Joseph Glanvil," 8vo. old calf, London 1726, fourth edition; "The English Physician: or an Astrologo-Physical Discourse on the Vulgar Herbs of this Nation," by Nicholas Culpepper, small folio calf, London 1652; and an old calf bound book on Theology with an engraved armorial book plate of Benj. Kissam, done in later Chippendale style by Henry Dawkins about 1750.

The auctioneer agreed to send the rest of my purchase into Bill's storage warehouse in the morning, and I saw that they were loaded properly; unfortunately he left the wagon, which had no top, out in the yard and it rained hard that night, so when I received my books the greater part were ruined; but I saved a 16 vol. Burton "Arabian Nights," Denver edition, and a few others out of the lot anyway, and with what I had brought with me by auto, it wasn't such an awful loss.

Bill was, and is, an auctioneer himself and owns a big establishment where he holds weekly sales either of consigned or storage goods. It is the custom of most places of this kind to tie up in bundles books good, bad and indifferent.

If you happen to see a good book in a bundle, you have to buy all the junk or books you do not want to get one that you do, so the one generally costs a pretty fair price.

I decided to change this method. so volunteered my services to help tie books previous to sales. I tied up all the good ones in several bundles, which I marked, and then at the sale bought those bundles. This scheme worked finely for a time, until Bill found he was getting a lot of bundles on his hands that nobody would make a bid on, and then I lost my job.

One sale I remember, I tied Hamerton's "Etching and Etchers," first edition 1868, a 2 vol. half Morocco edition of "Robinson Crusoe" with Stothard plates; a genealogy of

the descendants of Thomas Olney; Clute's "History of Staten Island," and three more books together and stuck the bundle on the bottom of a pile hoping it would not be noticed by anybody who knew much about books. Sale day came, Bill got along to the books, and I cast my eye around to see who was there that might be dangerous. Nobody there except old Mr. H, an antique dealer, and I breathed easier and my hands stopped perspiring.

Bill started my bundle at a dollar, several women helped it along to three, then old Mr H. put on his eye glasses, gave a look, and started bidding with me trailing along; at \$11.00 he stopped and with twenty-five cents more the bundle was mine. As I was going out of the door Mr. H. called after me. "What was it you wanted in that bundle?" but I Yankeed, by asking him the same question, and he said an old friend had asked him to pick him up a nice copy of "Robinson Crusoe," but he didn't know they were worth that much money. I sold the "Etching and Etchers" for \$50.00, traded the Crusoe to Mr. H. for some books he had that I wanted, and the others are lying around somewhere yet.

I should not leave Bill and his place without telling of a character who buys under the auction initials of B. P. He is a little, nearsighted Jewish person who when he started on his awful career twenty-seven years ago. Bill says, had a good store, two other buildings, money in the bank and was a leading figure in his synagogue.

His store stock was secondhand furniture and miscellaneous goods. One time, soon after he started to buy at Bill's, he bought a locked trunk and when he got it home and pried it open he had all kinds of "sillik" dresses, expensive lingerie, a few articles of fairly good jewelry, toilet articles, including a solid silverbacked hand mirror, and other desirable articles too numerous to mention, which cost him only a few dollars.

Since then B. P. has been a fiend on everything locked or nailed up. No price was too high; he was the final bidder on all pigs in a poke, and he beat me out of several good boxes of books

The money in the bank, the two houses, and the store, have all gone.

GEORGE PALMER PUTNAM has just returned from a two months' trip to England and the Continent. Chief among the manuscripts brought back, he reports, is that of "Painted Windows" by a Gentleman with a Duster, author of "The Mirrors of Downing Street." This new book deals primarily with the outstanding figures of England's religious life today.

Current Clippings

MARGOT ASQUITH wife of the former British Prime Minister, is now in America on a lecture tour. Coincident with this event, the George H. Doran Co. has issued a popular one volume edition, bound in cloth and stamped in gold, of "Margot Asquith: An Autobiography." This was formerly issued in a more expensive two-volume edition.

What is actually the first personal word ever received by her publishers concerning Ethel M. Dell has just reached them in a cablegram. Miss Dell's engagement to Col. George Savage, Jr., has just been announced. Miss Dell is living in Guilford not far from London and Col. Savage lives in the same town. Miss Dell has never been interviewed and has never allowed her photograph to be published. In fact, she so dreads publicity that she has enclosed her house and grounds with a high brick wall.

BEN HECHT, of Chicago, successful newspaper man and novelist, is now apparently about to become a successful playwright too. Leo Dietrichstein telegraphed the author of "Erik Dorn" to come on from Chicago last week. He came. He saw Mr. Dietrichstein, and he immediately signed a contract for a new play which Mr. Dietrichstein will put on with himself in the leading part, in September. The opening is scheduled for Chicago. The title of the play is "The Man Who Poses." With a fat advance payment on the play in his pocket, Ben Hecht is now busy on his new novel "Gargoyles," which the Putnams expect to publish in the autumn.

An Encyclopedia of Christianity for English speaking scholars has been undertaken, in America, according to the Outlook. It is to be published by Robert Appleton, the publisher who carried thru successfully the publication of the Catholic encyclopedia. It is expected that the work will take six years and will fill twelve large volumes when it is completed. It will be fully illustrated. It is intended that this encyclopedia shall cover the entire field of historical and doctrinal Christianity, including not only its theological and ecclesiastical aspects, but its physical and social aspects as well.

Double-Page spreads, in colors, for the Desk Standard Dictionary, published by Funk and Wagnalls have been appearing in the Literary Digest and appeared in the Saturday Evening Post of February 4. An interesting feature of this publicity is that it contains the names and business locations of all booksellers in the United States who handle the dictionary.

In the Field of the Retailer

A Merchandise Manual

J UST what constructive work can be done in bringing the whole feet bringing the whole field of retailing into better condition is shown by the examination of a merchandise manual for shoe departments, written by Elizabeth Dyer and published by the Research Bureau for Retail Training, Carnegie Institute of Technology, Pittsburgh. In a book of 130 pages there is a complete introduction to the retail shoe business for the person becoming a salesman in that field. learns about the parts of the shoe, details about material, so much needed by every one who intelligently handles customers, details as to the making so that the inner problems as well as outward appearance can be understood, a chapter on style, one on fitting the shoes, on justifying prices, selling suggestions, answering customers' questions, and very important material on the anatomy of the foot and the problems involved in foot health. If all the wisdom and detailed information in this brief volume could be fully in the mind of every shoe salesman in the country, the number of people who would suffer uncomfortable hours would be greatly decreased. The possible effect on the happiness of the human race seems incredible. The amount of information that needs to be at the tongue's end of a salesman in a bookshop is infinitely greater than is needed in the boot and shoe field, and every effort to supply this need should be carefully encouraged, and the fact that other trades are realizing the needs of better retailing gives added stimulus to the people in each separate field.

Boy Scouts and Bookcases

URING National Boy Scout Week, February 5th-11th, the boy's interest is being caught by the Boys' and Girls' Own Bookshop of J. K. Gill Company, Portland, Ore., by offering a dozen prizes for the best bookcase and best libraries for a bookcase, Mabel Arundel Harris manager of this special department, has now a corner known as the Boy Scout Room. This emphasis on the boy's interest has brought many new friends, and these boys are now preparing to submit bookcases in competition, manufactured from the design of the Thomas Bailey Aldrich bookcase, which was popularized during Children's Book Week. Exhibits will be accepted from individuals and also from Scout troops. If a troop product, it must be retained for a troop library and hung in the regular meeting place of the troop. There are three prizes for the best built bookcase entered by individuals, three for the best built bookcases entered by a troop, three prizes for the best library contained in a bookcase entered by an individual, and three for the best library entered



OLIVE KEATING WHO IMPERSONATED "ORPHANT ANNIE" AT THE STORE OF MACAULEY BROS., DETROIT, DURING THE HOLIDAY SEASON

by a troop. These prizes run from five dollars down to one dollar, and books to that amount can be selected. The motto of the Book Room is "Not Just a Book, But the Right Book."

The Doll "Cytherea"

A VERY appropriate suggestion for window display in connection with Hergesheimer's new novel is embodied in the prize which the publishers have recently announced for the best photograph of a character doll exhibited in connection with the book. As those who have read the story know, this doll is at the very center of the theme of the story, and it will be a very interesting problem for many people to plan the dressing of a doll which will represent "Cytherea." The prizes are to be for fifty, twenty-five and fifteen dollars, and the photographs, snap-shots will do, must be filed with A. A. Knopf, Inc., before March 20th.

Women and Bookselling

A Monthly Department of News and Theory—Edited by Virginia Smith Cowper



ARTHUR SOMERS ROCHE

The Women's National Book Association met at the Children's Book Shop on the evening of January 19th, the speakers of the evening being Arthur Somers Roche, the author of "The Day of Faith," "Eyes of the Blind," "Uneasy "Ransom," Street" and other best sellers, and Mrs. Ida Bensey Judd, professional reader. Mrs. Judd read "The Preface for a

French History of Joan of Arc" by Mark Twain. This was charmingly and sympathetically rendered, and it was a privilege to become acquainted, in such a pleasant way, with a work which has been so little known for many years. It appeared in a collection of Twain's short stories, and Mrs. Ralph Wilson, of McDevitt-Wilson Co., recognized the great beauty of it and suggested to Harper's that they publish it separately, with the result that the story as told by Mrs. Judd, appears in beautiful dress, under the title of "St. Joan of Arc."

Mr. Roche more than fulfilled his requirements as a speaker, for being author's year in the Association, all authors are asked to tell of their early work, and talk about their careers. Mr. Roche's story of his start as a writer, and of the years which led to ultimate success, was just the thing which made the booksellers present glad of the opportunity of knowing him, and hearing what his ideas were about present-day conditions. Much of his talk had to do with the case of censorship and "pseudo-reformers," and he asked the Women's National Book Association as a body, to do what it could in the cause of a less rigid regime of censorship and to help to fight the issues as they are presented by the censors. efforts of Mrs. Sherwood, Chairman of the Entertainment Committee for this year, and the kindness of Harper & Brothers, every member present received a copy of "Lost Valley" by Katherine Fullerton Gerould. Each book bore the inscription "With the compliments of the author and publisher, distributed thru the Women's National Book Association."

It is planned to give a book at each meeting, and it will usually be, as was the one presented at this meeting, the book of the week.

The National Association of Book Publishers also sent copies of "The Successful Bookshop; a Manual of Practical Information" by Frederic G. Melcher. This booklet gives much

valuable information as to how to start a shop, amount of capital needed, proper location, selection of stock, display and promotion and other important "tips."

Rubie Ley, formerly manager of the Liberty Tower Bookshop, New York, sails for Europe on the S. S. Providence on February 25th, for an extended tour. While overseas Miss Lev will attend the International Book Fair, at Florence, Italy, which is to be held under the auspices of the Associazione Editoriale Libraria Italiana, with the cooperation of the Fondazione Leonardo per la Cultura Italiana. She will also spend some time in England and France, where she will study trade conditions, and do some buying for her bookshop, which she plans to open in New York upon her return, the latter part of the next summer. While in Paris, Miss Ley plans to call upon another American girl, Sylvia Beach, whose shop "Shakespeare & Co.," 8 rue Dupuytren, is filling a long felt want in the Latin Quarter.

William Van Renssalaer Whitall, of Pelham, New York, is the founder of a new prize in the world of poetry. He has offered \$250 in cash annually to the Poetry Society of South Carolina. This is to be an open competition to "any native-born citizen of the United States or any British subject, speaking English as his or her native language." All poems must be in the hands of the Secretary of the Poetry Society of South Carolina not later than the first of January of each year. "Poems submitted must not be less than fourteen lines in length and special consideration shall be given to sustained poems of considerable length; all poems to be original and unpublished at the time of submission." Mr. Whitall has appointed Amy Lowell judge for 1922, and has named this prize "The Blindman Prize" from the title of the poem, "The Blindman," by Hervey Allen, which appears in "Wampum and Old Gold" recently published by the Yale University Press. Mr. Whitall urges the Society to induce eminent American and English poets to enter this competition. There are a few other conditions, not mentioned here, which may be had upon application to DuBose Heyward, secretary, the Poetry Society of South Carolina, Charleston,

Rosalie Nixon, of the Paul Morphy Book-shop, New Orleans, has been in New York this last week on a spring buying tour. She was most optimistic about her new venture, and reports that business has been especially good since she opened her shop last fall,

Obituary Notes

SIR ERNEST SHACKLETON.

SIR ERNEST SHACKLETON, the British explorer, died January 5, on board the steamship Quest, on which he was making another expedition into the antarctic regions. He died, after but a few hours' illness, of angina pectoris.

He was born February 15, 1874, at Kilkee, in the south of Ireland. He was educated at Dulwich College. After he finished his course there, he went to sea in the merchant service. He was later a lieutenant in the Royal Naval Reserve. In 1901 he was third lieutenant of the National Amarctic Expedition under the late Captain Scott. He first attracted wide attention when he became Commander of the British Antarctic Expedition of 1907-1909, which reached within ninety-seven miles of the South Pole. The story of any of his great expeditions is thrilling reading, and the contribution of any of them to science was immense.

His books include: "The Heart of the Antarctic," 1909; "The Diary of a Troop Ship," "South," 1920.

Personal Notes

On January 24, May White, buyer of G. Fox & Co., Hartford, Conn, was married to George I. McGinn.

Periodical Notes

WILLIS J. ABBOTT has just been elected by the directors of the First Church of Christ Scientist, editor of the Christian Science Monitor, the election being confirmed by the newly appointed trustees of the Christian Science Publishing Society. Albert Field Gilmore at the same time and in the same manner was chosen the editor of the monthly publications the Christian Science Journal, Christian Science Sentinel, Le Herout (French), and Der Herold (German).

Another prominent paper has turned its attention to more complete comment on books, this time the Cleveland Plain Dealer, which will have a well-rounded book section on Saturdays. The Plain Dealer is well known throughout the country as well as in Northern Ohio and has always had book reviews and book news. The present step, however, shows the intention of making a more fully rounded department comparable to those that have developed in the four larger cities. The preliminary announcement sent out indicates that the department will endeavor to weld the interest of publishers and booksellers together, and will have a clear conception of the place of the book in the home life of the community.

Philadelphia Booksellers Meet

THE Philadelphia Booksellers' Association met at the Franklin Inn Club Thursday evening, January 19th. Interesting papers were read by J. L. Bush of the Sunday School Union, Hermann Zahn of Charles Sessler and J. H. Roesgen of Jacobs Book Store. These papers showed careful preparation and were rich with useful information on how and how not to sell books.

At this meeting was also held the annual election which resulted as follows: President, Peter Reilly of Reilly's Book Store; Vice President, Frank V. McGrath of Leary's; Treasurer, Elmer S. Murray of The Presbyterian Book Store; Secretary, Rudolph G. Kornbau of John C. Winston Co.

Charles C. Shoemaker announced the coming Houghton Mifflin Night which will be held in February. All bookselling Philadelphia is much interested in this event and plans are well in hand to welcome in some special manner the great New England publishers. The third week of February will be called the Houghton Mifflin Week. Streamers with this title will be used and attractive window displays will be made featuring Houghton Mifflin Company's books. We are safe in promising a hearty welcome to our Boston visitors.

Business Notes

NEW YORK CITY—E. H. Portsch has become Eastern advertising representative of the Chicago Tribune book page, with headquarters at 512 Fifth Avenue. Mr. Portsch was formerly with Harper & Brothers and with the McCann Agency and Street & Finney, Inc.

NEW YORK CITY—Harry J. Salzberg has just completed arrangements to operate the Book Stall at the Greenwich Village Theater, at Seventh Avenue and Christopher Street.

PHILADELPHIA, PA.—The agency arrangement under which Fleming H. Revell Company has carried the books of The Sunday School Times Company, Philadelphia, has been discontinued, and trade orders for The Sunday School Times Company should now be sent to it direct.

CLEVELANDS rapid growth to the east along Euclid Avenue, has created so much new business in that direction that Burrows' Bros. Co., has opened a branch store in what is known as "Playhouse Square" which is on Euclid Avenue at East 14th Street.

PORT RICHMOND, N. Y. The Standard Office Service Company at 2088 Richmond Terrace is starting a book department to cater to the residents of Staten Island.

The Weekly Record of New Publications

This list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the hinding is cloth.

cion.

Imprint date is stated [or best available date, preferably copyright date, in bracket] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No ascertainable date is designated thus: [n. d.].

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q (4to: under 30 cm.); O (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); T. (32mo: 12½ cm.); Ff. (48mo: 10 cm.); sq., obl., nar., designate square, oblong, narrow.

Anderson, William Lincoln, and others
Clerical practice; first lessons in business; Forms to accompany First lessons in business. 6+170 p. tabs. D [c. '21] N. Y., American Book Co. \$1 n. form pad. 80 c.

Contents: Securing the situation; Junior assistant; The shipping room; The receiving and stock rooms;

The salesroom; The accounting room.

Applebee, Constance M. K., comp.

Spalding's field hockey guide; official publication of the A. F. H. A. 117 p. front., pls., pors. D (Spalding's red cover ser. of athletic handbooks no. 38R) [c. '21] N. Y., American Sports Pub. Co., 45 Rose St. pap.

Atherton, Mrs. Gertrude Franklin Horn

Sleeping fires; a novel. 299 p. D [c. '22] N. Y., Stokes \$1.90 n.

A story of San Francisco and New York about

Babbitt, H. E.

Sewerage and sewage treatment. 12+531 p. il. O '22 N. Y., Wiley \$5 n.

Babcock, Winnifred Eaton Babcock [Mrs. Bertrand Babcock; Onoto Watanna, pseud.

Me; a book of remembrance. 356 p. D (Popular copyrights) [c. '15] N. Y., The National Book Co. 75 c.

Ballard, Anna Woods

Beginners' French; [new ed.] 26+303 p. front. (por.), il. pls. (part fold.) fold. map D (The Walter-Ballard French ser.) [c. '21] N. Y., Scribner \$1 n.

Beaumont, Roberts, and Hill, Walter George Dress, blouse and costume cloths; design and fabric manufacture; with over 700 illustrations, in monochrome and in color, of yarns, woven specimens, and designs. 24+579 p. il. pls. plans (part fold. and part col.) (Pitman's textile industries ser.) '21 N. Y., Pitman \$12 n.
Partial content

Partial contents: Industrial and commercial aspects: Silk: thrown, spun and artificial; Weave elements and cloth construction; Drafted patterns: stripes; Spotted and mosaio patterns; Practice in figure designing; Pile, lappet and gauze structures.

Bennett, Arnold i.e. Enoch Arnold Mr. Prohack. 313 p. D [c. '22] N. Y.. Doran \$1.75 n.

A novel of a poor rich man.

Better homes; select collection of practical designs for moderately priced homes. 95 p. il. plans Q '21 Milwaukee, Wis., Casper pap. \$1 n.

Bindloss, Harold

The man from the wilds. 331 p. D [c. '22]

N. Y., Stokes \$1.75 n.

The romance of a serious minded young man from the Canadian wilds who is appointed a guardian of a beautiful and wilful English girl about his own age.

Borden, Walter E., and Hooper, Cyrus Lauron

Banking and business ethics; ed. by Frank L. McVey. 8+223 p. il., forms, tabs. D [c. '21] Chic. & N. Y., Rand, McNally \$1.35

Brady, Cyrus Townsend, and Brady, Cyrus

Townsend, jr. Web of steel; il. by the Kinneys. 336 p.

front. D (Popular copyrights) [c. '16] N. Y., Grosset & Dunlap 75 c. Brebner, Percy James [Christian Lys, pseud.]

The ivory disc. 254 p. D (Popular copyrights) [c. '20] N. Y., The National Book Co. 75 c.

Brick for the average man's home; selection of 35 designs for practical and artistic homes, including cottages, bungalows, houses, two apartment buildings and garages. 52 p. il. Q '21 Milwaukee, Wis., Casper pap. \$1 n. Brigham, Albert Perry, and McFarlane, Charles T.

Essentials of geography; a manual for teachers. 198 p. (9½ p. bibl.) front. il. S [c. '21] N. Y., American Book Co. 72 c. n.

Brokaw, Irving

The art of skating; with practical directions by diagrams and instantaneous photographs of skaters in action. 199 p. (por.), pls., pors., diagrs., forms D (Spalding red cover ser. of athletic handbooks no. 8R) [c. '21] N. Y., American Sports Pub. Co. pap. 25 c.

Automobile Club of Maryland Motor tours in Maryland and thru Delaware, District of Columbia, Massachusetts, New Hampshire, New Jersey, New York, Ohio, Pennsylvania, Province of Quebec, Rhode Island, Vermont, Virginia. West Virginia; [ed. by H. M. Lucius]. no paging 11. maps O c. '21 Baltimore, Md., The Automobile Club of Maryland \$3 n.

Bryce, Catherine Turner

The charm; [a play for children designed to teach better English.] 18 p. D [c. '21] Bost., The Atlantic Monthly Press bds. 25

Bryson, Thomas

Tutorial land and mind surveying. 9+186 diagrs., plans, tabs., charts O '21 N. Y., Pitman \$3 n.

Prepared for students of the universities in England who are preparing for Certificate and Degree examinations.

Burnett, Frances Hodgson [Mrs. Stephen Townsend]

The head of the house of Coombe. 374 p. D [c. '22] N. Y., F. A. Stokes Co., 443 4th Ave. \$2 n.

A story of young love, in fashionable London before the war.

Buschor, Ernest

Greek vase-painting; with 160 il. tr. by G. C. Richards; with a preface by Percy Gardner. 12+179 p. front. il. pls. O [n. d.] N. Y., Dutton \$10 n.

Partial contents: The stone and bronze ages; The geometric style; The black-figured style; The redfigured style in the Archaic period; The style of Polygnotos and Pheidias.

Chambers, Mrs. Mary Davoren Malony

Principles of food preparation; a manual for students of home economics; 2nd ed., rev. and enlarged. 20+260 p. front., il. D '21 Bost., The Boston Cooking-School Magazine Co. \$1.40 n.

Christie, Agatha

The mysterious affair at Styles; a detective story. 296 p. D (Popular copyrights) [c. '20] N. Y., The National Book Co. 75 c.

Clark, Charles Upson

Greater Roumania; with il. and maps. 7+477 p. front. pors. pls. fold. maps tabs. O c. N. Y., Dodd, Mead \$4 n.

An economic history of Roumania, which includes chapters on the arts, literature, politics and natural beauty of the country.

louston, Joseph Storer

The spy in black. 306 p. D (Popular copyrights) [c. '18] N. Y., The National Book Co. 75 c.

Clymer, Reuben Swinburne

Race regeneration, the mystery of sex; a

course of instruction on the right use of sex; 2nd ed. 5+238 p. O [c. '21] Quakertown, Pa., The Humanitarian Society \$2

Cohen. Octavus Roy

Midnight; front. by Lee Thayer. 281 p. D'22 c. '21 N. Y., Dodd, Mead \$1.75 n.

The story of the discovery of a woman's disappearance from a taxicab, and the substitution of the dead body of a prominent society man.

Converse, Paul Delaney

Marketing, methods and policies. 20+650 p. il., charts D '21 N. Y., Prentice-Hall \$4 n.

Curwood, James Oliver

The river's end; a new story of God's country; il. by Dean Cornwell. 303 p. front., pls. D (Popular copyrights) [c. '19] N. Y., Grosset & Dunlap 75 c.

Dana, Edward Salisbury, and Ford, William Ebenezer

A textbook of mineralogy; with an extended treatise on crystallography and physical minerology. 9+720 p. il. O '22 N. Y., Wiley \$5 n.

Dawson, Loleta I., and Huntting, Marion

European war fiction in English and personal narratives; bibliographies. 120 p. O (Useful reference ser., no. 25) '21 Bost., F. W. Faxon Co. \$1.75 n.

Two bibliographies made from the A. L. A. Book-list, Book Review Digest, Cleveland Public Library, Library Journal, Public Libraries, Publishers' Weekly, U. S. Catalogue and other sources.

Delbridge, Charles Lomax

Delbridge pocket size calculator for multiplication. Shows the result of the multipli-cation of all numbers from 1 to 200 by all numbers from 1 to 100. 102 p. D [c. '21] St. Louis, Mo., The Delbridge Co., 206 Walnut St. \$2 n.

Dewey, John

China, Japan and the U.S.A.; present-day conditions in the Far East and their bearing on the Washington conference. 64 p. O (New Republic pamphlet no. 1) c. '21 N. Y., Republic Pub. Co., 421 W. 21st St. pap. 25 c.

Partial contents: On two sides of the Eastern seas; Shantung, as seen from within; Hinderlands in China; Divided China; Federalism in China; The parting of the ways for America.

Brown, Alex., and Sons

Brown, Alex., and Sons
Handy-digest; Federal income tax, [1922 ed.]; a
manual for individuals; corresponding text of the
law. 63 p. D c. '21 Balt., Alex. Brown & Sons pap.
gratis [limited ed.]
Calboun, Mrs. Julia Cornelia
A recital in song, story and dance of the old
Scotch romance of bonnie Prince Charlie and Fina
MyDently, depositioning and verying by fina

Scotch romance of bonne Prince Charlie and Flora McDonald; dramatization and versification by [the author]; historical data and music furnished by John Henderson Geddes. 35 p. front. (por.) il. O [c. 221] Wash. D. C., James William Bryan Press, 324 Munsey Bldg. \$1 n.

Campbell, Henry Colin

The "know how" of concreting, written and compiled by [the author from the Bulletins and magazine and how the Portland compent association laws.

zine pub. by the Portland cement association.] 127 p.

il. plans tabs. S'21 Nehawka, Neb., Sheldon Mfg. Co. gratis

Colligan, Rev. James A.

The three churches of Santa Clara mission. 2+13 p. fold. map O '21 San Francisco, Cal., [Author] 30 c.

Colorado Springs. Board of Education Colorado Springs public schools course of study, handwriting. 40 p. O '21 Colorado Springs, Col., Board of Education; Administrative Dept. pap. 10 c.

Dearborn (The) Independent
Jewish activities in the United States; v. 2 of the International Jew, being a reprint of a second selection from articles appearing in the Dearborn Independent from Oct. 9, 1020-March 19, 1021. 255 p. D '21 Dearborn, Mich., The Dearborn Pub. Co. pap.

Dickson, Leonard Eugene

First course in the theory of equations. 6+168 p. il. O '21 N. Y., Wiley \$1.75 n.

Farmer, R. C.

The manufacture and uses of explosives; with notes on their characteristics and testing; for chemists, ordnance officers, mining engineers, and students; with a foreword by Sir Robert Robertson. 12+116 p. front. (diagr.), plans tabs. diagrs. charts S (Pitman's technical primer ser.) '21 N. Y., Pitman 85 c. n.

Fletcher, Banister Flight, and Fletcher, Herbert Phillips

Architectural hygiene; or, Sanitary science as applied to buildings; a text-book for architects, surveyors, engineers, medical officers of health, sanitary inspectors, and students; il. by [the authors]; 5th ed., revised. il., plans (part fold.) D '21 N. Y., Pitman \$3 n.

Fradenburgh, Adalbert Grant

Elements of economics. 364 p. il. D c. '21 N. Y., Scribner \$1.40 n.

Gorky, Maxim, pseud. [Alexei Maximovich Pyeshkoff]

Three of them; [a novel.] 303 p. D '22 N. Y., Knopf \$2 n.

Grace, Alonzo G.

Immigration and community Americanization. 94 p. (6 p. bibl.) D c. '21 Minneapolis, Minn., Acme Pub. Co. \$1 n.

Partial contents: The immigration problem; Immi-ATTIBLE CONTENTS: I me immigration problem; Immigrant peoples: how they should be studied; The Americanization movement; Methods of organizing a community; Methods of publicity in Americanization; The teacher training process. The author is instructor in anthropology and Americanization, University of Minnesota.

Gray, Maxwell, pseud. [Mary Gleed Tuttiett]

The black opal. 8+320 p. front. pls. D (Popular copyrights) [c. '18] N. Y., The National Book Co. 75 c.

Gregory, Jackson

The everlasting whisper; a tale of the California wilderness. 375 p. front. D c. N. Y., Scribner \$1.75 n.

A story of adventure in the Sierras, in which is woven the romance of a girl's gradual regeneration from a spoiled child of wealth into a courageous, strong-willed woman.

Griffith, William

Candles in the sun [verse]. 90 p. S (Little Bookfellows ser.) [c. '21] Chic., The Bookfellows bds. \$1.50

Hall, B. J.

Blue printing and modern plan copying; for the engineer and architect, the draughts-

man and the print room operative; with 65 illustrations. 9+130 p. il. plans diagrs. pls. O '21 N. Y., Pitman \$2 n.
Partial contents: How the photo-print room can help the drawing office; Copying by the camera; Photo-printing plant; Photographic are lamps; Exposure of photo prints; The photostat; True scale photo-mechanical plan copying; Preparation and modification of drawing for photographic line blocks.

Harris, Corra May White [Mrs. Lundy Howard Harris], and Leech, Faith Harris

From sunup to sundown. 363 p. D (Popular copyrights) [c. '19] N. Y., Grosset & Dunlap 75 c.

Harrison, Francis Burton

My seven years in the Philippines. 325 p. il. O c. '22 N. Y., Century Co. \$3 n.

Heller, B. & Co.

Secrets of meat curing and sausage making; how to cure hams, shoulders, bacon, corned beef, etc., and how to make all kinds of sausage, etc. to comply with the pure food laws; 5th ed. G. 302 p. pors. il. nar. T c. '21 Chic., B. Heller & Co., Calumet Ave. and 40th St. bds. \$2.50 n.

Hiscox, W. J.

Factory administration in practice; organization and administration from the factory

standpoint. 10+200 p. tabs. charts diagrs. O
'21 N. Y., Pitman \$2.50 n.
Partial contents: Administration and reorganization: The commercial, or sales, department; The
pattern shops; Progress routine in the small factory:
The inspector and his duties; The tool and blue print store.

Hooker, Edith Houghton

The laws of sex. 373 p. (3½ p. bibl.) O (Rational sex ser.) [c. 21] Bost., Badger \$5_n.

Partial contents: The present anarchy; The history of marriage; The dual nature of sex; The ethical aspects of birth control; The standardization of sexual conduct; Sex as a factor in education.

Horack, Frank Edward

The government of Iowa; [2nd ed.] 13+222 p. fold. maps D c. '21 N. Y., Scribner \$1 n.

Early Settlers of America American hand-book for better citizenship; the Constitution of the United States. no paging por. il. c. '21 Englewood, N. J., G. S. Wyckoff pap. 15 c.

Farquhar, Cosmo

Farquhar's 100,000 five letter cipher code words consecutively numbered from 00000 to 100000.

Inc., 233 B'way \$30 n.

Frick, Rrwin W.

Book binding and mending made easy; designed for the instruction of all school children. 12 p. il. pl. O c. '21 Pueblo, Col., [Author] pap. priv. pr.

Gabriel, Ralph Henry, and others An outline of United States history, for use in the general course in United States history, Yale college. 5+68 p. O (Theodore L. Glasgow memorial pub. fund) '21 New Haven, Conn., Yale Univ. Press 75 c. n.

Press 75 c. n.

Goudiss, Charles Houston
Food friends we neglect; a group of rich nutrients
which deserve seats of honor at our tables. 9-57 p.
O [c. '21] N. Y., People's Home Journal, 80 Lafay-Grierson, Francis

Psycho-phone messages, recorded by [the author]. 94 p. D [c. '21] Los Angeles, Cal., Austin Pub. Co.

The book-plates of Dorothy Sturgis Harding; with text by C. Howard Walker; [with 22 pls.] 5 p. O 20 Bost., The Graphic Arts Co., 516 Atlantic Ave. priv. pr. [200 copies]

Howard, George Fitzalan Bronson-

Birds of prey; being pages from the book of Broadway; il. by Wallace Morgan. 392 p. front. il. D (Popular copyrights) [c. '18] N. Y., The National Book Co.. 75 c.

Hutten, Zum Stolzenberg, Bettina Riddle, freifrau von

The bag of saffron; il. by Stockton Mulford. 450 p. col. front. D (Popular copyright) [c. '18] N. Y., National Book Co. 75 c.

Kaye-Smith, Sheila

Joanna Godden. 353 p. D [c. 21] N. Y., Dutton \$2 n.

Conventional training and a woman's own instincts and desires struggle with her determined purpose to cultivate and develop a farm.

Kennedy, S. Macaw

Winning the public; new 2nd ed. 148 p. O '21 N. Y., McGraw-Hill \$2.50 n.

Kimball, Edward Ancel

Lectures and articles on Christian science. 486 p. por. O [c. '21] Chesterton, Ind., Edna K. Wait \$4 n.

King, Georgiana Goddard

A citizen of the twilight; José Asuncion Silva. 38 p. S (Bryn Mawr notes and monographs, 4) c. '21 N. Y., Longmans, Green

pap. 75 c. n.

A study of the work of this South American poet.

The play of the Sibyl Cassandra. 55 p.
front. S (Bryn Mawr notes and monographs, 2) c. '21 N. Y., Longmans, Green pap. 75 c. n.

Koehring Company

Concrete; its manufacture and use. 207 p. plans il. tabs. nar. D c. '21 Milwaukee, Wis., Koehring Co. apply

Partial contents: Field operations in concrete construction; Materials entering concrete; Miscellaneous notes for superintendent and foreman; Notes on specifications; Convenient estimating tables and examples of use; Waterproofing concrete; Notes on silos, coal and material bins, and grain tanks.

Krampner, William, and Grady, William E.

Arithmetic by grades; third year-first half; Third year—second half; Fourth year—first half; Fourth year—second half [4 v.] various paging il. D [c. '20] N. Y., American Book Co. ea. 60 c. n.

Arithmetic by grades; fifth year-first half; Fifth year—second half [2 v.] 144; 176 p. il. D [c. '21] N. Y., American Book Co. 1st half 60 c.; 2nd half 68 c. n.

Arithmetic by grades; sixth year-first half; Sixth year—second half. 176 p. ea. il. D [c. '21] N. Y., American Book Co. ea.

Arithmetic by grades; seventh year. 320 p. il. D [c. '21] N. Y., American Book Co.

Arithmetic by grades; eighth year. 336 p. il. D [c. '21] N. Y., American Book Co. \$1 n.

Kummer, Frederic Arnold

The green god; a detective story; il. by R. F. Schabelitz. 301 p. front. D (Popular copyrights) [c. '11] N. Y., The National Book Co 75 c.

Lane, Jeremy

Yellow men sleep. 343 p. col. front. D (Popular copyrights) [c. 19] N. Y., The National Book Co. 75 c.

Lauer, Edgar J., and House, Victor

The tenant and his landlord; [on the rights and liabilities of landlords and tenants under recent emergency housing laws of the state of New York.] 470 p. O c. '21 N. Y., Baker, Voorhis buck. \$5 n.

Lincoln, Abraham

Selections from the works of Abraham Lincoln; ed. with introductions and notes by Harry W. Hastings and Harold W. Thompson. 6+262 p. front. (por.) tabs. pors. S (The Windsor English classics) c. 21 N.Y., F. M. Ambrose & Co., 171 Madison Ave.

Partial contents: Notes for a law lecture; Definition of democracy; The Lincoln-Douglas debates; Lincoln and red-tape; Definition of liberty; Reply to a serenade; Letter to Mrs. Bixby, Nov. 21, 1864.

Locke, William John

Far-away stories. 265 p. D (Popular copyrights) [c. '19] N. Y., The National Book Co. 75 c.

Lutz, Grace Livingston Hill [Mrs. Flavius J. Lutz]

The finding of Jasper Holt; il. by Edwin F. Rayha. 272 p. front. pls. D (Popular copyrights) [c. '15-'16] N. Y., Grosset & Dunlap 75 c.

McCarthy, Justin Huntly
Nurse Benson; founded on the comedy
Nurse Benson by R. C. Carton and Justin
Huntly McCarthy. 335 p. D (Popular copyrights) [c. '19] N. Y., Grosset & Dunlap 75 C.

Mace, William Harrison

A beginner's history; il. by Homer W. Colby; pors. by Jacques Reich, [and others]. 9+494 p. front. il. pors. maps D [c. '21] N. Y., Scribner \$1.25 n.

Howard, James L., ed.

The origin and fortunes of Troop B: 1788, Governor's independent volunteer troop of horse guards; 1911, Troop B cavalry, Connecticut national guard, 1917. 8+261 p. (2 p. bibl.) front. pls. pors. fold. map fold. plan facsms. O '21 Hartford, Conn., The Case, Lockwood & Brainard Co. \$4 n.
Institute of American Meat Packers

Casesated methods of harding plant constitute in

Suggested methods of handling plant operating income and expense accounts. 3+53 p. il. forms O'21 Chic., Institute of American Meat Packers, '21 Chic., Institute or 22 W. Monroe St. apply

Jillson, Willard Rouse

The old Kentucky home, an historical sketch of the old Bardstown country homestead of John Rowan; photographs by the author; [a sketch of the house where My old Kentucky home was written in 1852.] II p. front. il. O '21 Frankfort, Ky.,

[Author] pap. gratis

Los Angeles. Board of Education

Descriptive manual training course, elementary schools. Los Angeles city school district. 77 p. il. forms diagrs. O (School pub., no. 35) '21 Los Angeles, Cal., The Board of Education pap. 30 c.

Macfadden, Bernarr Adolphus

Eating for health and strength. 11+276 p. front. (por.) D [c. '21] N. Y., Physical Cul-

ture Corp. \$2 n.

Partial contents: Food science and personal efficiency; Balancing the diet; When and how to eat; Home preparation of food; Eating for strength and muscular energy; Eating to gain weight; Eating to reduce weight; Food and the sexual life; Eating to prevent or cure disease; The diet in old age.

Hair culture; rational methods for growing the hair and for developing its strength and beauty. 12+199 p. front. (por.) pls. pors. D [c. '21] N. Y., Physical Culture Corp. \$2 n.

Partial contents: Hair as an attribute of beauty; How to care for healthy hair; Facts about soaps and shampoos; Baldness; Superfluous hair; Hair "beautifiers," curling, "permanent waving," bleaching, Titian henna blondes; Eyebrows and eyelashes; The beard; Hair dressing.

Macgowan, Kenneth

The theatre of tomorrow. 302 p. il. pls. (part col.) O c. '21 N. Y., Boni & Liveright \$5 n.

McNaughton, Jeannette A.
Our junior department. 108 p. D (Judson training manuals for school and church) [c.

'21] Phil., The Judson Press 75 c. n.
Partial contents: Finding good teachers; How to
teach juniors; Teaching Missions to juniors; Weekday activities; Junior rooms and equipment.

McNeile, Cyril, i.e. Herman Cyril [Sapper, pseud.]

The man in ratcatcher, and other stories. 282 p. D [c. '19-'21] N. Y., Doran \$1.75 n. A collection of twelve stories.

Martin, Harry V.

The ideal course in short story writing. 117 p. O c. '21 Cin., Writer's Digest leath. \$10 Maxwell, William Babington

A little more. 393 p. D c. N. Y., Dodd,

Mead \$2 n.

The story of a family in comfortable circumstances, not quite happy, because of the wish for a little more money. The money comes, much more than they wished for, but they soon find out that it does not buy happiness, dutiful children or love.

Me. See Babcock, Winnifred

Metcalf, John Calvin

American literature; [with bibliographical foot-notes.] 444 p. front. il. pors. facsms. D [c. '21] Richmond, Va., Johnson Pub. Co., 11th and Cary Sts. \$1.36 n.

Mill, John Stuart

On liberty; [introd. by Matthew Richard Capithorne.] 41+161 p. S (The Atlantic library of English classics) [c. '21] Bost., The

Atlantic Monthly Press 75 c. n.
Partial contents: Of the liberty of thought and discussion: Of individuality, as one of the elements of well-being; Of the limits to the authority of society over the individual.

Mills, Edmund M., ed. The journal of the twenty-eighth delegated general conference of the Methodist Episcopal church. 1502 p. O '21 N. Y. & Cin., The Abingdon Press buck. \$5 n.

Mills, Enos Abijah

Watched by wild animals; il. from photographs and from drawings by Will James. 8+243 p. front. pls. D c. Garden City, N. Y.,

Doubleday, Page \$2.50 n.
Intimate studies of wild animals. Many of these articles appeared in the Saturday Evening Post, the American Boy, Field and Stream, Countryside and other magazines.

Moody, Elinor S. All power is given unto you; a course of twelve lessons explaining and illustrating the creating and attracting power of the mind, as taught and practiced by New Thought. 157 p. S c. '21 Holyoke, Mass., The Elizabeth Towne Co., Inc. \$1.60 n.

Partial contents: Your creative mind; The secret of success; How to concentrate; Creative power of the Word; As ye sow; How to create and attract your cours.

Morrison, Henry Clay, D.D.

Sermons for the times. 133 p. D [c. '21] Louisville, Ky., Pentecostal Pub. Co., 1821 W. Walnut St. \$1 n.

Nations, Gilbert Owen

Papal guilt of the world war. 26 p. O [c. '21] Wash., D. C., The Protestant pap. 25 c. Neihardt, John Gneisenau

Laureate addresses; [the function of poetry in education.] 48 p. S (Little Bookfellows ser.) [c. '22] Chic., The Bookfellows bds. \$1.25

Newkirk, Garrett

Lincoln lessons for today. 132 p. D c. '21

N. Y., Duffield \$1.35 n.

Partial contents: The man; Early addresses; The wise men not consulted; Super-great leaders; Who was Lincoln's best friend?; Was he an educated man?; He went to school to himself; Why he studied Euclid; A churchmember at large; On childhood reading; Brevity of speech; Was he a disciplinarian?; A "six-bit" campaign.

Oppenheim, Edward Phillips

The great Prince Shan. 303 p. D c. Bost.,

Little, Brown \$2 n.

A novel of world politics in 1934 in which the central figures are a cultured ruler of China and an English girl of noble birth.

Orr, Frederick Wesley

Essentials of effective speaking; a beginning course in speaking. 55 p. O '21 Appleton, Wis., The Appleton Press \$1

Otter, R. W.

Complete course in confectionery: making and sale of popular candies, chewing gum, creams, cocoa, beverages, ice cream, popcorn, crispettes, nuts, peanut butter, etc. 19 pts. 651 p. O '21 Milwaukee, Wis., Casper pap. \$10 n.

Meisenbach, Harry Archibald, and Bassman, Fred Meisenbach's color mixing guide; helpful hints and suggestions for mixing colors and tints; the effect of printing colored ink on colored stock; tabs. of harmonious color combinations. 30 p. S [c. '21]
Jefferson City, Mo., H. A. Meisenbach pap. \$1
Meve, Juergen Ludwig
The Lutherans in the movements for church

union; [reprinted from articles which appeared from Jan., 1918-July 1921 in the Lutheran Quarterly.] 2+226 p. O [c. '21] Phil., The Lutheran Pub. House \$2 n. New York [City] Public Library

Handbook of the New York public library; [2nd ed.] 63 p. front. il. plans O '21 N. T., New York [City] Public Library pap. 25 c.

Parker, Cornelia Stratton [Mrs. Carleton Hubbell Parker]

Working with the working woman. 21 246 p. O c. N. Y., Harper bds. \$2 n. The experiences of the author who worked in a candy factory, a laundry, a brass foundry, a dress factory and as a pantry girl.

Parsons, Margaret Getchell

Red letter day plays; [for girls in their teens.] 224 p. D [c. '21] N. Y., The Womans Press, 600 Lexington Ave. pap. \$1.35

Pearce, Eugene L.

The seventh wave. 3+322 p. D '21 N. Y., Moffat, Yard & Co. \$2 n.

Perry, Arthur Cecil, jr., and Eichmann, Andrew Eugene

Applied grammar; [4 pts. in 2 v.] 152 p. ea. il. D [c. '21] N. Y., Scribner \$1 n. ea.

Issued separately, 1920, in 2 vols., under titles:
Grammar, book three, and Grammar, book four.

Pilkington, Lawrence

Thoughts in hospital [verse]. 27 p. D '21 N. Y., Longmans, Green bds. 90 c. n.

Pound, Ezra

Poems, 1918-21; including Three portraits and Four cantos. 90 p. O c. '21 N. Y., Boni & Liveright bds. \$2.50 n.

Powers, Wilbur Louis, and Teeter, T. A. H. Land drainage for farmers, landowners and students in general agriculture. 8+270 p. il. O (The Wiley agricultural engineering ser.)
22 N. Y., Wiley \$2.75 n.

Prebble, William

House decorations and repairs; notes based on thirty years' practical experience in the multifarious operations of maintenance and repairs in dwelling houses; for householders, apprentices and others. III p. il. diagrs.

plans S (Pitman's technical primers) '22
N. Y., Pitman 85 c.
Partial contents: Distempering and papering;
Plastering; Painting and enamelling; Staining and varnishing; Plumbing and water supply; Glazing, roofing and gullies.

Price, George McCready, and Thurber, Robert Bruce

Socialism in the test-tube; a candid discussion of the principles, the relations, and the effects of socialism. 128 p. front. (pors.) pls. pors. D (The busy man's library) [c. '21] Nashville, Tenn., Southern Pub. Assn., 2119— 24th Ave. pap. 25 c.

Raine, William MacLeod

Oh, you Tex! 8+340 p. front. D (Popular copyrights) [c. '19-'20] N. Y., Grosset & Dunlap 75 c.

Ramsay, Robert L., ed.

Short stories of America; ed. with an introductory essay, course outline, and reading

lists. II+348 p. (8½ p. bibl.) front. D (map) [c. '21] Bost., Houghton Mifflin \$1.44 n.
Partial contents. The short story as interpreter of America; American types: stories of the frontier by Bret Harte, Hamlin Garlin, Helen R. Martin and others; American traditions: stories of social heritage by Mary W. Freeman, F. H. Smith, Gertrude Atherton; American communities; stories of communal consciousness by William Allen White, O. Henry; The essentials of short-story writing.

Rhodes, Eugene Manlove

Say now Shibboleth; a bit of worldly wisdom; [humorous essays on the usages of the language.] 48 p. S (Little Bookfellow ser.) [c. '22] Chic., The Bookfellows bds. \$1.25

[Russell, Mary Annette Beauchamp Russell,

Christopher and Columbus; by the author of Elizabeth and her German garden; front. by Arthur Little. 435 p. front. D (Popular copyrights) [c. '19] N. Y., Grosset & Dun-

Scott, Mansfield

Behind red curtains; il. by George W. Gage. 273 p. col. front. D (Popular copyrights) [c. '19] N. Y., The National Book Co. 75 c.

Seybolt, Robert Francis, tr.

The Manuale scholarium; an original account of life in the mediaeval university; tr. from the Latin. 122 p. (4 p. bibl.) D '21 Cambridge, Mass., Harvard Univ. Press \$1.50 n.

Shute, Henry A.

Brite and fair; il. by Warth Brehm. 274 p. front. pls. D (Popular copyrights) [c. '20] N. Y., Grosset & Dunlap 75 c.

Smith, Mrs. Amanda Berry

An autobiography; the story of the Lord's dealings with [the author], the colored evangelist; containing an account of her life work of faith, and her travels in America, England, Ireland, Scotland, India and Africa, as an independent missionary; with an introd. by Bishop Thoburn; [new ed.] [c. '21] Chic., The Christian Witness Co., 1410 N. La Salle St. \$2 n.

First published in 1893 by Jewett & Buchanan.

Smith, Thomas R., comp.

Poetica erotica; a collection of rare and curious amatory verse; 2 v. 19+324; 15+328 p. O [c. 21] N. Y., Boni & Liveright bds. \$15 n. [priv. pr.; subs. only, 1550 sets.]

Stackpool, Henry de Vere Stackpoole

The beach of dreams; a romance. 324 p. D (Popular copyrights) [c. '19] N. Y., The National Book Co. 75 c.

Powell, A. R., and Walker, K. C. A selected and annotated bibliography on gas purification; pub. by permission of the Director, U. S. Bu. of mines. 27 p. O '21 N. Y., American Gas Association, 130 E. 15th St. pap.

Santee, Levi
Color blending, physical, intellectual and spiritual; from the bow of promise spanning life's highway from earth to heaven. 18+113 p. D '21 Oakland, Cal., Crocker Co. \$2.50 n.

Taggart, William Scott

Cotton spinning machinery and its uses; describing the characteristics of various kinds of cotton and the processes and machinery used in its preparation and spinning; with practical notes on the manipulation of material and machinery; for textile engineers, mill workers and students. 14+110 p. il. diagrs. plans S (Pitman's technical primers) '22 N. Y., Pitman 85 c. n.

Thomas, Edith Lovell

Music in the home. 18 p. D (American home ser.) [c. '20] N. Y. & Cin., The Abingdon Press pap. 15 c. n.

Tompkins, William H.

Mostly boy; il. with drawings by Carl M. Raschen [verse]. 156 p. front. il. D [c. '21] Bost., Badger \$1.50 n.
A collection of fifty-three poems of childhood.

Tozzi. Federigo

Three crosses; [a novel.] tr. by R. Capellero. 174 p. D '21 N. Y., Moffat, Yard \$2 n.

Trout, Ethel Wendell

Jesus the light of the world; junior dept., first year, pt. 1. 28+127 p. pls. plans maps D (The Westminster textbooks of religious education for church schools having Sunday, week day, and expressional sessions) c. '21 Phil., Westminster Press pap. 50 c. n.

Underhill, James

Mineral land surveying; 3rd ed., rev. and enlarged. 237 p. il. O '21 N. Y., Wiley \$3.50 n. Formerly published by the Mining Science Pub. Co., Denver, Col.

Vanderlip, Frank Arthur

What next in Europe? 6+308 p. D [c. '22] N. Y., Harcourt, Brace \$2 n.
Partial contents: Our understanding with Europe; Germany and the indemnity; Russia and the Near East; The Allies' debt to the United States; Payment and rehabilitation; America's responsibilities.

Van Schaick, George Gray

The son of the otter. 345 p. col. front. D (Popular copyrights) [c. 15] N. Y., The National Book Co. 75 c.

Wells, Carolyn [Mrs. Hadwin Houghton]

In the onyx lobby. 288 p. D (Copyright fiction) [c. '20] N. Y., A. L. Burt Co., 114 E. 23rd St. 75 c.

Saurusaitis, Peter

Thirty days in Lithuania in 1919; being an account of personal experiences and observations encountered in a trip extending from August 30, 1919-February 16, 1920. 20 p. D '20 East St. Louis, Ill., Call Printing Co. pap. gratis

Swann, George

Swann's sermons, v. 5. 244 p. D '21 c. '22 Louis-ville, Ky., [Author], 928 Cherokee Rd. \$1.50

Thayer, Vivien Trow

The misinterpretation of Locke as a formalist in educational philosophy. 24 p. O (University of Wisconsin studies in the social sciences and history, no. 3) '21 Madison, Wis., Univ. of Wisconsin pap.

White, William Patterson

Lynch lawyers; with front. by Anton Otto Fischer. 8+387 p. D (Copyright fiction) [c. '20] N. Y., A. L. Burt 75 c.

Who's who in music in California; [ed. by Willey Francis Gates.] 151 p. pors. O [c. '20] Los Angeles, Cal., The Pacific Coast Musician \$1.25 n.

Willing, Mrs. Jennie Fowler

From fifteen to twenty-five; a book for young men. 214 p. D [c. '20] Chic., The Christian Witness Co. \$1 n.

Wilson, John M-C.

The labour movement and the church. 73 p. D c. Bost., Stratford Co. bds. \$1.50 n.
Partial contents: The Incarnation and human
brotherhood; The Atonement and the union spirit;
Religion and the working man.

Wilson, Mrs. Mary A.

Health and diets; natural corrective diets. 173 p. D [c. '22] Phil., [Author], 241 S. 23rd St. \$2 n.

Suggestions for special diets and menus for rheumatic, diabetic, and tuberoular patients, together with diets for patients of the Jewish faith, meatless and vegetarian dishes and for reducing

Windoes, Ralph Flagg

Cedar chests, how to make them; 2nd ed., enlarged. 95 p. front. il. O [c. '21] Milwaukee, Wis., The Bruce Pub. Co. \$1 n.

Winkenwerder, Huge August, and Clark, Elias Treat

Handbook of field and office problems in forest mensuration. 9+133 p. (1 p. bibl.) O 22 N. Y., Wiley \$2 n.

Wodehouse, Pelham Grenville

A damsel in distress. 302 p. D (Copyright fiction) [c. '19] N. Y., Burt 75 c.

Woodburn, James Albert, and Moran, Thomas

The citizen and the Republic; a text-book in government; rev. ed. 8+424+45 p. (bibl.) front. pls. O [c. '18-'21] N. Y., Longmans, Green \$1.64 n.

Wronsky, Thaddeus

The singer and his art. 266 p. O c. '21 N. Y., Appleton \$3 n.

Treadwell, Aaron Louis
Nereis [ceratonereis] Alaskensis, a new polychaetous annelid from Alaska. 3 p. il. O (No. 2297; from the Proceedings of the U. S. Nat. Museum, v. 60) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc.

pap.
U. S. Senate. 67th Congress, 2nd Session
Korea's appeal to the Conference on limitation of armament. 44 p. O (Document no. 109; Dec. 21, 1021) Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. White, Edmund Valentine
Mental arithmetic; 2 v. various paging il. D [c. 221] Richmond, Va., Johnson Pub. Co., Mutual Bldg. ea. 60 c.
Woodworth, Raiph Smith
A brochure of verse. 24-20 p. S. c. 221 Elibhart

A brochure of verse. 2+39 p. S c. '21 Elkhart, Ind., Crescent Pr. Co. pap. 35 c.

Rare Books, Autographs and Prints

TCHINGS, lithographs, drawings, pastels and bronzes of Degas are on view at the Grolier Club. This exhibition is the first in this country to show the various sides of this artist's work.

The last issue of *The Dickensian* of London reports forty-six branches of the Dickens Fellowship, four in London, twenty-four in the remainder of England, one each in Ireland, Scotland and Wales, four each in Australia and Canada, and seven in the United States.

The library of Gen. George C. Meade, who commanded the Union Army at Gettysburg, consisting mainly of regimental histories, reports of battles of the Civil War, narratives and Confederate imprints was sold by Stan. V. Henkels, in Philadelphia, on January 27.

Charles Dickens's "Pickwick Papers" never loses its attraction for illustrators. The latest artist of note to devote his talents to the great novel is Charles E. Brock who has made twelve drawings which have been published in a limited edition de luxe and an ordinary edition by Arthur W. Waters, of Birmingham, England.

The letters and business records of the late Henry Villard, covering his career as a railroad and steamship executive from 1874 until his retirement in 1895, have been presented to the Widener Memorial Library of Harvard University. The papers are said to present a remarkable record of railroad development in the Pacific Northwest.

Another discovery relating to Conrad's "Chance" is reported by The Bookman's Journal. It has been generally understood that the American edition was dated 1914; it now appears that Doubleday, Page & Co., issued a small number—supposed to be ten or twelve—dated 1913, and it now seems probable that these copies were issued prior to the genuine first issue of the English edition.

A copy of the famous Dante manuscript, known as the Codice Trivulziano, has been presented to the New York University and will be placed in the Gould Memorial Library on University Heights. It is the gift of Luigi Carnavole of Chicago and is one of seventy copies which will be presented to the President for the White House Library, the Con-

gressional Library, and universities thruout the country. The gift is in commemoration of the 600th anniversary of the death of Dante.

Illuminated and other manuscripts together with printed books, the property of Capt. John Harrison-Broadley, with additions, will be sold at Sotheby's in London, February 13 and 14. These consignments comprise many rarities, among them a Flemish Horae; an English 15th century Horae; an Italian 15th century Pontifical; early printed books; tracts and plays of the 17th and 18th centuries; books with colored plates; Higden's "Polycronicon." printed by Caxton in 1482; the Second and Fourth Folios of Shakespeare; a signed autograph draft of Richard Crawshaw's first volume of poetry; a contemporary account of the Scotts Guards of 1688; and a remarkable Byzantine Psalter of the 11th century.

Three important book sales in this country -that of the Corder collection at the American Art Galleries January 26 and 27, the Dickens collection February 1 and 2 and the Thackeray rarities February 6 and 7, both at the Anderson Galleries—and several smaller sales have come in a very short period. In London a very important part of the Christie Miller Library will be sold on February 6 to 10 inclusive. Not since March. 1920, when the Forman, Wallace and Yates Thompson sales were very closely bunched have there been so many rare books sold in so short a time. Some collectors looked forward to a drop in prices and even some dealers felt dubious but it now appears as if these sales from start to finish will have been well attended and good prices maintained.

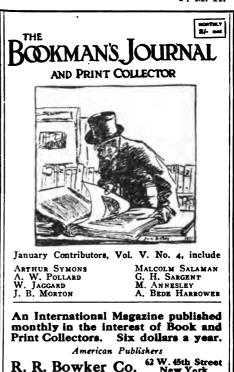
An appreciation of Amy Lowell, the Boston poet, appears in *The 'Landmark* and makes strong claims for her as a collector. Her library is said to be one of the finest in America and her collection of manuscripts of Keats surpassed only by that of the Earl of Crewe. It was her passion for Keats, leading to the study of his manuscripts, that fixed her purpose to become a poet. The format and type of her first book "A Dome of Many-Colored Glass," published in 1912, followed that of Keats's "Poems;" and, it is said, that it was due to her exertions more than of any other person that it was found possible to purchase the Keats House in Hampstead for preservation as a memorial.

Some years ago THE PUBLISHERS' WEEKLY issued a classified list of private book collectors which was at once much appreciated by the book-trade. Two years later a second edition, enlarged and with improved classification, was published; and, still later, a third edition, limited to 300 copies, which is now out of print and is frequently called for. There is need of a new edition, more comprehensive, with great care for accuracy of addresses and the most careful classification in order to give it the greatest possible useful-Such a revised and improved edition is now being prepared and dealers and collectors can render important assistance if they are so disposed, and we believe it is for their interest to do it. Collectors not heretofore enrolled are invited to send in the names, full addresses, and special lines in which they are interested. Librarians who are systematically adding to special collections may find this an effective method in keeping in touch with dealers in this country and England. This list is becoming more or less an established institution, important alike to the dealer and collector, as a means of communication. gestions or information from any source will be appreciated.

The sale of the Corder Collection, with additions, at the American Art Galleries on January 26 and 27 must have pleased every body for there seemed to be a very lively interest in rare books, and prices thruout were well main-The stability which valuable books are showing must give collectors a great deal of satisfaction, and, at the same time, it is highly encouraging for the trade because it is the very foundation of their business. The Dickens, Thackeray and Kipling special collections sold especially well; the Cruikshank and Rowlandson illustrated books brought good prices, some very high prices; and the collected sets of first editions brought quite as much as any one had any right to expect. A few of the rarer lots and the prices realized were the following: Ainsworth's "Works," 109 vols., a collected set of first editions, London, 1826-1911, \$1350; Frederick Augustus, Prince of Brunswick's "Reflections on the Character of Alexander the Great, London, 1767, Washington's own copy, with his autograph signature at the head of the title and with his book plate, \$1,550; Lord Bulwer Lytton's "Works," 127 vols., v. p. 1820-1883, collected set of first editions, \$1,225; Cruikshank's "The Humorist," 4 vols., morocco, London, 1819-20, an uncut copy of the first issue of the first edition, \$825; Dickens's "Writings," 73 vols., morocco. London and Boston, 1836-1882, a collected set of first editions, \$2,300; "Pickwick Papers," 1836-37, in

parts, first issue of the first edition thruout. \$3,450; Milton's "L'Allegro," London 1920-21, a beautifully executed manuscript in the style of the early 15th century, \$1,000; Kipling's "Letters of Marque," London, 1911, one of two known copies, the remainder of the edition having been suppressed by the author, \$1,525; Charles Lever's "Works," 55 vols., calf, Dublin, London and Edinburgh, 1839-1879, a collected set of first editions, \$950; six original water color drawings by Thomas Rowlandson, signed and bound in morocco, circa 1800-1815, \$750; Surtees's "Sporting Novels," 5 vols., in parts, 1853-65, in choice condition, \$850; Thackeray's "Works," 53 vols., calf, London, 1840-1879, a collected set of first editions, \$850; "Vanity Fair" in parts, London 1847-48, first issue with all of the advertisements and slips, \$2,100; and Anthony Trollope's "Works," 135 vols., morocco, London and Edinburgh, 1848-85, first editions with eleven presentation copies, said to be the best set ever offered at public sale, \$1,700.

F. M. H.



LIBRAIRIE J. TERQUEM 1, RUE SCRIBE, PARIS

Export Booksellers and Bookbinders
Agents for Universities, Public Libraries and
Institutions in America

Special ability for second-hand items

Correspondence solicited

MONTHLY BOOKTRADE DIRECTORY **BOOK MAKING**

Published regularly on the first issue of each month

THE PLIMPTON PRESS

Norwood, Mass.

Complete Edition Work All kinds of Book Printing. Binding in Cloth and Fine Leather.

"Perfect Bookmaking in its entirety"

VAN REES BOOK BINDING CORPORATION

304-322 Hudson Street Tel. Spring 9320 **NEW YORK**

H. WOLFF

518-584 W. 26th St., New York Extensive and modern facilities. BOOK MANUFACTURING OF EVERY DESCRIPTION

Large runs in record time our specialty.

BOOKBINDERS' CLOTH

THE HOLLISTON MILLS

Norwood, Mass. Holliston Book Cloths in all styles, colors and patterns.

Sample books furnished.

Beston Office : 531 Atlantic Avenue
New York Office : 62 West 14th Street



INTERLAKEI

BOOK The Standard CLOTH

Sample books containing various types of cloth in many patterns and colors on request INTERLAKEN MILLS, PROVIDENCE, R.I. Sales Office—18 Thomas St., New York City

BINDING, EDITION WORK

D. S. BRASSIL BINDERY

41-42-45-47 Elizabeth St., New York City

J. J. LITTLE @ IVES COMPANY

THE PLANT COMPLETE

425-435 EAST 24th STREET, NEW YORK CITY

TYPESETTING :: ELECTROTYPING :: PRINTING :: BINDING FROM MANUSCRIPT TO BOUND BOOK

The Morwood Press Norwood, Mass.

J. S. CUSHING CO., Composition and Electro. BERWICK & SMITH CO., Presswork E. FLEMING & CO., Binding

ROBERT RUTTER & SON, Inc.

Bookbinders to Publishers Who Want Books Well Bound

410 EAST 32nd ST. NEW YORK CITY Phone: Murray Hill 5680

THE BUTLER WARD COMPANY 34-44 Hubert St., New York City

CLOTH AND LEATHER EDITION WORK

Best workmanship and efficient service

C. H. DENISON'S INDEX also flat indexing and gold lettering

D. T. S. DENISON, 40 East 22nd St., New York

McNAMEE BOOK BINDING CO., Inc.

426-428 West Broadway

Edition Binding in Cloth and Leather Tel. Capal 9985

New York

manufallianing the Hammond Press and assume t W.B. CONKEY COMPANY

New York Chicago Hammond, Ind. Composition, Electrotyping, Presswork and Book Binding The Most Complete Plant for Manufa-turing and Distribution in the West

DIADICINATADA MARIO CONTRACTO DE CONTRACTO POR CONTRACTO DE CONTRACTO DE CONTRACTO DE CONTRACTO DE CONTRACTO D

MONTHLY BOOKTRADE DIRECTORY

BOOKTRADE SPECIALTIES

Published regularly on the first issue of each month

BRENTANO'S FIFTH AVE. AND 27th STREET - NEW YORK

French-BOOKS-Italian

Specialty In Latin American Books

Spanish—BOOKS—German

Publications previously issued by W. R. Jenkins Co.

Send for List of

TECHNICAL, SCIENTIFIC, ARTS and CRAFTS, VOCATIONAL, LANGUAGE, BUSINESS, SHORT-HAND and TYPEWRITING

Isaac Pitman & Sons, 2 W. 45th St N. Y.

World's Largest Line of Dictionaries (English and Foreign) Published by one House

English - DICTIONARIES - Foreign

Business, Reference and Text Books Diaries and Address Books

LAIRD & LEE, INC.

CHICAGO

Architectural, Decorative and Textile Books

DOTT & SON, 26, Castle Street, Edinburgh

That "Big Book" on Your Spring List

Of course it will be advertised heavily in newspapers and magazines. Are you going to do anything to link this advertising to the book-seller's show window?—to bring the memory of the book-buyer to a focus at a point where the purchase can be made? Lithographed window displays accomplish this important task—effectively and economically. Send us a set of galleys of the book you are "getting behind big" and let us submit a sketch idea of a window display for it. No obligation unless you like what we show well enough to tell us to go further.

The Michael Gross Company 51 East 42d Street New York City

P. S.—Photographs and descriptive booklets on request.

MAGAZINES, American and English Sets, Volumes, Numbers F. W. FAXON CO., Esch Bry, Boston 17, Mass.

SCHOENHOF'S FOR FOREIGN BOOKS French Italian Spanish 15 Beacon Street, Boston, Mass.

THE MOST DISTINCTIVE MEDIUM FOR BOOKSTORE ADVERTISING

The Book Review

Contains a page a month from the pen of Heywood Broun. Inspiring and informational.

■ Contains informative author news.

■ Contains descriptive list of the latest books.

Send for sample.

Sold in imprint quantity lots for the use of retail booksellers.

R. R. BOWKER CO. 62 W. 45th Street New York

Give the Customers of your Circulating Library

A complete concise guide to the latest books of all publishers:

BOOKS of the MONTH

This booklet is published monthly and provides booksellers with a compact handy envelope enclosure book-list to pass out to all customers or prospective users of the circulating library.

Books of the Month is supplied to booksellers in imprint quantity lots at fractional manufacturing cost.

Samples on Request

R. R. BOWKER CO. 62 W. 45th Street New York

MONTHLY BOOKTRADE DIRECTORY

BOOK MAKING-Continued

Published regularly on the first issue of each month

HARMON & IRWIN. Inc.

395 Lafayette Street and 21 and 23 E. 4th Street, New York Edition Binders, Leather and Cloth. High-grade catalogs and pamphlets. Telephone Spring 6580

WARTBURG PUBL. HOUSE

WAVERLY, IOWA

Composition, Printing, Binding

Low Price - Promptness - Accuracy

THE AMERICAN BOOKBINDERY STRATFORD PRESS, Inc. **BOOK MANUFACTURERS**

All kinds of Book Printing
Binding in Cloth and Leath er

406-426 West 31st Street, New York

L. H. JENKINS, Inc. Richmond, Va.

Edition Printing and Binding Modern Equipment Large Output High Grade Work

TAPLEY COMPANY J. BOOK MANUFACTURERS

SINCE 1850

Metropolitan Building Long Island City, New York

Telephone Hunters Point 6070, 6071, 6072

Issued Every Saturday

The Publishers' Meekly 62 West 45th St., New York

THE AMERICAN BOOK TRADE JOURNAL

Subscription Rates
In Zones 1, 2, 3, 4, and 5\$6.00
In Zones 6, 7, and 8 6.50
To Cenada 6.50
To Foreign Countries 7.00
Single copies, 15 cents. Educational Number, in leatherette, \$1.00; Christmas Bookshelf, 25 cents.

Advertising Rates Front Section (full pages only)\$60.00
Back Section— One page\$50.00 Half page\$30.00
Quarter page 15.00 Eighth page 7.50 The above rates are unspecified positions.
Higher rates for Summer Reading, Educational
Number and the Christmas Bookshelf.

The Weekly Book Exchange

Books Wanted and for sale

Under these headings subscribers are charged 13c a line (no charge for address); non-subscribers 20c a line, address extra. Bills for this service will be rendered monthly. Objectionable books are excluded as far as they are noted.

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WEERLY is not responsible for errors. Parties with whom there is no account must pay in advance.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the Werkly does not furnish a quarantee of credit. While it endeavors to safeguard its columns by with-holding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit. extending credit.

BOOKS WANTED

Abraham & Straus, Inc., Book Shop, Fulton St., Brooklyn, N. Y.

A Monk of Cruta.

Aldus Book Co., 89 Lexington Ave., New York, N. Y. Conrad (Am. 18ts), The Inheritors, 1901; Chance, 1913;

Aldus Book Co.-Continued

A Point of Honor, The Arrow of Gold, 1919; Victory, 1915; Romance, 1904; Typhoon, 1902; The Children of the Sea, 1807; The Rescue, 1920.
Practical Housekeeper Cook-book.
Herman Melville, all 1818.

Edwin Foley, Book of Decorative Furniture, 2 vols.

Aldus Book Co.-Continued

Gus Dirks Cartoons and A. B. Frost Cartoons. Doughty, Travels in Arabian Deserts, 2 vols., Doughty, T Scribner's. Ouintilius, Institute of Oratory, Bohn Library.
Stephen Crane, all firsts.
Smith, Notes on Life Insurance.
Dr. Austin Flint, Auscullatum and Percussion

(about 50 pp.)
Dr. Henry Bigelow. Hip Joint Dislocations, and Fragments of Medical Science.
A Trip to the Azores, Boston about 1871.
Mencken, Ventures in Verse, 1901, G. B. Shaw, His

Plays, 1905. The Philosophy of Friedrich Nietzsche, 1908, The Artist, 1912.
Book of Burlesques, 1916; A Little Book in C

Major, 1916. In Defence of Women, 1918, 49 Little Essays, 1919. Heliogabalus (with Nathan), 1920.

Wm. H. Allen, 3417 Walnut St., Philadelphia, Pa. Mitchell, Business Cycles, 3 copies.

Allen Book and Prtg. Co., 454 Fulton St., Troy, N.Y. Allen Book and Prig. Co., 454 Fulton St., Troy, N.Y. Radical, I. K. Friedman, Appleton. Mauprat George Sand, Little, Brown. Brethren, H. Rider Haggard, Doubleday. Vision and Design, Roger Fry, Brentano's. Gold, E. E. O'Neill, Boni & Liveright. Brandon of the Engineers, Bindloss, Stokes. Jose, A. P. Valdes Brentano. Studies in Modern Music, Hadow, Macmillan. Sonia, McKenna, Doran. Sir Wm. Johnson and Nations Griffis, Dodd. Hagar, Mary Johnston. Frontier Men of New York, J. R. Sims, 2 vols., Albany, 1882.

bany, 1882. History of Schoharie County J. R. Sims, Albany,

Story of the Palatines, S. H. Cobb, Putnam. Island of Regeneration, C. T. Brady.

American Baptist Publication Society, 1107 McGee St., Kansas City, Mo.

Companions of Paul, D. J. Burrell. Present Lessons from Distant Days, Dr. Wayland Armitage, History of the Baptists.

American Baptist Publication Society, 223 Church St., Toronto, Ont.
The Jewish Messiah, Henry Drummond.

Co., 428 New-

American Photographic Publishing Co., bury S., Boston 17, Mass.
Tomes, The War with the South.
Tomes Battles of America.
Spencer, History of the United States.
The Knickerbocker Gallery.
Bartlett, American Scenery.
Bartlett, Canadian Scenery.
American Portrait Gallery.
National Portrait Gallery, American.
National Portrait Gallery, English.
Knight's Pogtrait Gallery.
Lodge's Portraits.
Books of Engraved Portraits or Views.

Books of Engraved Portraits or Views.

Lodge's Portraits.

Books of Engraved Portraits or Views.

Any of the Above may be acceptable at low prices, even if damaged or imperfect.

Melville, Mardi.

Melville, The Refugee.

Melville, Israel Potter.

Melville, Israel Potter.

Melville, Omoo.

Melville, Moby Dick.

Melville, White Jacket.

Olmsted, Journey to the Back Country, 1860.

Two Tudor Books of Arms, 1804.

Hookham, Life and Times of Maragret of Anjou.

C. B. Brown, Wieland, 1798.

C. B. Brown, Arthur Merwyn, 1799-1800.

Simms, History of South Carolina. Redfield, 1860.

Simms, The Book of My Lady, 1853.

Simms, Collected Poems, Redfield edition.

Hare, Life of Louis XI.

Haggard, Louis XI and Charles the Bold.

Memoires de Louis de Diesbach.

W. H. Andre, 607 Kittredge Bldg., Denver, Colo. Real America in Romance. Library editions of Parker and Page.

Aries Book Shop, 116 Delaware Ave., Buffalo, N. Y. The Other Side of the Lantern, Sir Frederick

Notebook of an Engineer, Wm. McFee. Mort d'Arthur, Mallory, illustrated by Beardsley.

Wm. M. Bains, 1213 Market St., Philadelphia, Pa. Burton's Arabian Nights, Bagdad ed.

Wm. Ballantyne & Sons, 1409 F Street, N. W.,
Washington, D. C.
Wilson, Rambles in Colonial Byways, 2 volumes, Lippincott. Gersbach, The Police Dog.

Barnie's Haunted Bookery, San Diego, Calif. Atherton, Gertrude, Ancestors. Child, Book of Knowledge. Scrap Book Magazine, March, 1906 up, bound or unbound.

N. J. Bartlett & Co., 37 Cornhill, Boston, Mass. The Autumnal Excursion. South African Sketches.

Behymer's Book Shop, 1204 Olive St., St. Louis, Me. Rev. Daniel March, Pictorial Bible Commentator.
E. E. Byrum, The Secret of Salvation.
R. H. Charles, The Apocrypha and Pseudepigraphy of the Old Test.
Mahan, The Archko Volume, Caesar's Court.
New Testament Apochrypha. Vistina's Martyrdom, author unknown. Kate Greenaway books, any.

C. P. Bensinger Cable Code Book Co., 19 Whitehall St., New York

Universal Lumber, A B C 5th Code. Shepperson Cotton, Samper's Code. Western Union, Lieber's, 5-letter Codes. Any American-Foreign Language Code.

Bibliophile, 1350 College Ave., New York, N. Y. Folk Lore of Russia, Carrington.
Henley, Early Poems.
Houseman, Shropshire Lad.
Mumby, Fall of Mary Stuart.
Wise, Captain Brand of the Centipede, Harpers.

Arthur F. Bird, 22 Bedford St., Strand, London W. C. 2, England Mosquitoes of North and Central America, vols. 1 and 2, Carnegie Inst.

Bobbs-Merrill Co., Indianapolis, Ind. The Challenge, Warren Cheney.

Brentano's, Fifth Ave. and 27th St., New York, N. Y. Love Poems, Verhaeran.
Green Willow and Other Jap Fairy Tales.
Farthest North, the Life and Explorations of Lieutenant James Booth of the Greely Arctic Expedition.
Bunker Bean, H. Leon Wilson.
Celebrated Criminal Cases of America, T. S. Duke.
Psychology and Human Sanity.
The New Art of an Ancient People, Levinsove.
Famous Artists, Sarah Boulton.
Business Cycles, Mitchell.
Principles of Mathematics, B. Russell.
Foundations of Geometry, Putnam, Cambridge Press.
Genealogy of the MacOwen Clan, McEwan.
That Pup, Ellis Butler.
Camera Adventures in the African Wilds, R. R.
Dugmore.

Dugmore.

Memoirs of Extraordinary Popular Delusions and Manners of Crowds, Chas. MacKay.
History of Magic, Ennesmoser.
Letters to Beany, Judge Henry A. Shute.
Fate of Mme. Latour, C. Paddock.
One Night, Kuntz.
Self Government in the Philippines, M. M. Kalaus.
The Cobuseh House. Gissing.

Self Government in the Funitippines, M. M. The Cobweb House, Gissing.
Hinduism, Harenda Maitro.
Three Lectures on the Philosophy of Vedante.
The Thirteenth District. Brand Whitlock.

Brentano's-Continued By Inheritance, O. Thanet.
The American Bond Director.
The World's People, A. H. Keane.
Tom Brown at Rugby, Tom Brown's School Days.
Tom Brown at Oxford, fine edition of Porter Coates, Joan of Arc, illus. by Bontel de Monvel.
Embers and Other One Act Plays, Geo. Middleton.
Yoke, Whales. A Forman, trans., Parsefal. A Forman, trans., Farseiat.
A Forman, trans., Tristan.
A Forman, trans., Ring.
Peeps at the Heavens.
No Man's Land, L. J. Vance.
The Moral Leaders of Israel, Herbert L. Willett. Story of the Heavens, Ball.
My Italian Year, Richard Bagot.
The Italians of Today, Richard Bagot.
History of the Precious Metals, 1902 ed., Alex. Delmar.

Philosophy of Kant, H. S. Chamberlaine.
Life of Geo. David Cummins, 1879 D. M.
School History of the U. S., John Wm. Jones.
War Inventions, Gibson.
Salambo, Von Schrader.
Up and Down, E. F. Benson.
Wolsely's General Lee.
Hester's Morley's Promise.
Heine, 20 vols.. English Translation.
Mr. and Mrs. Smith. Dwelling Houses of Charlston.
Beaumont and Fletcher Plays. Beaumont and Fletcher Plays. Peaumont and Fietcher Flays.
Ford's Washington.
Nietsche, Will to Power.
Du Morier, Peter Ibbetson, 2 vols., 1st Eng. ed.
Hergesheimer, Joseph, Lay Anthony, first ed.
Hergesheimer, Joseph, Three Black Pennies, first ed.
Hergesheimer, Joseph, Java Head, Autographed, first ed. Masefield, John, Any first English editions. Whitman, Walt, Works of Putnam, 10 vol. ed. Dumas, Works of.

Brentano's, F and Twelfth Sts., Washington, D. C. Hammond, Colonial Mansions of Md. and Del. Bisland, Case of John Smith. Original Comic Operas of Gilbert, (Librettos), Chapell, 1911. Southern Selections or Orations, by James, published prior to 1882. Gay. Beggar's Opera, \$10.00 edition, Doubleday, P. Paine & Shroud, Oil Production Methods.

The Brick Row Book Shop, Inc., 104 High St., New Haven, Conn.

Todhunter, The History of the Mathematical Theory of Probabilities.
Complete Works of Edgar Allen Poe, Virginia ed., 16 vols., Crowell.
Bangs, Mephistopheles, first ed.
Hudson, Story of the Renaissance.

Bridgman's Book Shep, 108 Main St., Northampton, Mass.

Architectural Rendering, Halton. History of Weare, N. H. History of Francistown, N. H. History of Amesbury, Mass. New England Primer, Paul L. Ford. Pepy's Diary.
Dante Inferno. Temple ed., cloth.
Dante Paradiso, Temple ed., cloth.

Brooklyn Museum Library, Eastern Parkway and Washington Ave. Brooklyn, N. Y. Harper's Weekly, May 26, 1883.

Brooklyn Public Library, 26 Brevoort Place, Brooklyn, N. Y.

Carrington, Thos. S., Tuberculosis and Sanitorium Construction, 1914.

W. A. Butterfield, 59 Bromfield St., Boston, Mass. Moreau, Vauthier, Technique of Painting, Pub. Happy England, Black's Colour Books. Facsimile reprint, Herbert's, Temple, Dodd, Mead. Traumerei, by Bagby. Campion & Co., 1313 Wtlnut St., Philadelphia, Pa. Collections and Recollections.
Australia, by Fox.
Hungary and the Hungarians, pub. Doubleday, P. The Orphan, Mulford.
Coming Thru the Rye. Tarkington, by Holliday.

Gerard Carter, 12 South Broadway, St. Louis, Mo. Any books by Capt. Mayne Reid. Whelpley, Therapeutic Terms for Pharmacists.

C. N. Caspar Co., 454 East Water, Milwaukee, Wis. Terry, Green Manuring Crops.
Elizabeth Phelps Ward's Friend: a Duet.
Navin, On the Horse.
Garesche, Martinique and St. Vincent Horrors.
Vertot, Roman Revolution, vols. 2 and 3.
Vicesimus Knox, Works, 7 vols.
Crucifixion by an Eye Witness.

City Bookstore, East Liberty St., Wooster, Ohio Guide to Gothic Architecture, Bumps.

William M. Clemens, Pompton Lakes, N. J. First editions Joaquin Miller. Catalogues of Second Hand Books. The Biblio, number one and two, 25 cents each. The Biblio, number two and three, 20 cents each.

Colonial Society, Box 343, Richmond, Va. [Cash.] Arabian Nights, Lecca ed., clo., vols. 1, 3, 7. Carter, Bernard, Poems, 1824. Murat, A., Items on America. Sanderson, Lives of Signers, set or latter vols. Tom Hood, Fairy Realm, ill. by Dore.

Columbia University Library, New York City Moore, George, Modern Painting, Scribner. The Federalist, ed. by P. L. Ford, Holt. Webster, Grammatical Institute, Part 1, 1783; Part 3, Tarbell, Life of Abraham Lincoln, vol. 4, Doubleday, McClure, 1900.
Wells, Benj. W., Century of French Fiction, Dodd, IQI2. McKee, National Conventions, 1789-1904, Lord Baltimore Press. Hamilton, Studies in Stagecraft, Holt. Langlois and Seignobos, Introd. to Study of Hist., Langlois and Seignous, annual Holt.

Holt.

Eliot. G., Romola ed. by Dr. Guido Biagi, vols. 1-2, 1906, McClurg.

Poe, Edgar Allan, The Complete Poems collected, ed. and arranged with memoir, notes and bibliography by Whitty, 3rd ed., rev., Houghton, 1918.

Meistermann, Father Barnabas, New Guide to the Holyland, Burns & Oats, 1908.

Flemming, Louis, A. Synonyms, Antonyms and Associated Words, Putnam, 1913.

Congregational Publishing Society, 14 Beacon St., Boston 9, Mass.

Luther and the Bible, Stork, United Lutheran Pub. The Children of Old Parks Tavern, F. A. Humphrey.

The Cornell Co-operative Society, Ithaca, N. Y. Dyde-Hegel's Philosophy of Right, new or second-hand. State price and condition, 3 copies.

Dartmouth College Library, Hanover, N. H. Dartmouth College Library, Hanever Greene, New England Conscience. Marie Josephine, Fanny Allen. Hager, Geological Reports. Eaton, Searsbury Poetry. Wakefield, Over the River. Clarke, Ellen, Novels by. Perry, Bliss, Powers at Play. Albany, Green Mt. Boys. Life of Jane McCrea. Sylvester, Burnelll the Green Mt. Boy. A Week at Forestdale. Annals of Brookdale. Patch. Fun at Grandma Titcombs. Calvert, Goeth, Life and Works. Thompson, The Dartmouth College Case.

The Dayton Co., Nicolett Ave., Minneapolis, Minn. Set of the History of he City of Rome, Gregorovius.

Denholm & McKay Co., Worcester, Mass. Capt. Kidd's Gold, Fitts, Burt. Penal Law, Criminal Law, 1920, Bender edition.

H. & W. B. Drew Co., Jacksonville, Fla. The Mississippi Bubble, Hough. Hound of Baskevilles, Doyle.

E. P. Dutton & Co., 681 Fifth Ave., New York, N. Y. Alden, God in His World.

Bigelow & Scott, R. L. Stevenson, 10 vol. set.

Dumas, The Lady with the Camelias, Brentano ed.

Le Gallienne, Travels in England.

Tatlock & Mackay, A Modern Readers Chaucer,
Scribner, N. Y., with the coloured illustrations.

Thomas, I., History of Printing in America.

Tomson, Jean Francois Millet and the Barbizon
School, 1905.

Woodberry, Life of Edgar Alian Poe, 2 volume ed. Edw. Eberstadt, 25 W. 42nd St., New York, N. Y.

Boston Review, vols. 5 and 6, 1865-6.
California, Oregon, Wyoming, Utah, Montana and the Far West; Books, pamphlets, maps and manuscripts urgently wanted. Any and all items; price no object; spot cash with order. Attention to this notice will prove a source of continuous profit.

Wm. C. Edwards, 137 Clinton Ave., So., Rochester, Siebert, Underground Railroad. Morgan, League Iroquois, original or reprint. Pilgrim's Progress, Cooper, cold. ill. Warne. Browne, Wm., Burial.

Geo. Pabyan, Riverbank Laboratories, Geneva, Ill., or Walter M. Hill, 22 E. Washington St., Chicago Works on Ciphers, Obscure Writing, Symbols, Synthetic Elements, Cryptic Forms of Language Crytography. Ancient Symbolic Steganography Crytography. Ancient Symbolic Steganography Signs, and other unusual characters in writing.

F. W. Faxon Co., 83 Francis St., Boston 17, Mass, Educational Review, Oct., Nov., Dec., 1921; Jan., 1922, pub. price.

H. W. Fisher & Co., 207 So. 13th St., Philadelphia, Pa.

Three Black Pennies, Hergesheimer, first ed. Lay Anthony, Hergesheimer, first ed.
Mountain Blood, Hergesheimer, first ed.
Colonial Mansions of Maryland and Delaware, Hammond, Lippincott.
Guide to Study of Fishes, Jordan.
Amer. Food and Game Fishes, Nature Library.

F. N., care Publishers' Weekly Her Husband's Purse, Helen R. Martin.

Fort Wayne Public Library, Fort Wayne, Ind. tiley, J. W., Volume two of Complete Works, Biographical ed., cloth, Bobbs. Riley, Volume 93 Annals Amer. Acad. Pol. & Soc. Science, Jan., 1921, Present Day Immigration.

Fewler Bros., 747 So. Broadway, Los Angeles, Cal. Barnaby Rudge, Authentic edition. Dombey & Son, Authentic edition. Uriah the Hitite Oil Wells in the Woods, A'Dea.

Franklin Bookshop, 920 Walnut St., Philadelphia, Pa. Rafinesque, Any orig. publications, 1808-40.
Scammon, Marine Mammals N. W. Coast, S. F., 1874.
State Fish Comm. Repts., sets or odd vols.
Macoun's Catalog Canadian Plants, set or parts.
Audubon's Birds, 8vo ed., vols. 6 and 7.
Darlington. Memorials Bartram & Marshall.
Bent's Diving Birds & Gulls and Terns, Bulls. U. S.
N. M., 107, 113; 1919, 1921.

Friedmans', 53 W. 47th St., New York, N. Y. Smollett's Works, I volume edition. Bartolozzi and Other Stiple Engravers. Clement, Painters, Sculptors, and Architects. Sanscrit Literature, Historical Sketch. Whitman's Specimen Days.

Friedmans'-Continued

Hazlitt, Old Cookery Books.

Hazlitt, Old Cookery Books.
Books on Music.
Ticknor, History of Spanish Literature.
Stuart, Costume of the Clans.
Wilson's Tales of the Border.
Patten, Short Story Classics, 5 vols.
Bancroft's Library of Universal History, 15 vols.
Hamilton's Works, edited by Lodge, 9 vols.
Stories of American Authors, 10 vols.
Stories of English Authors, 10 vols.
The Great Ouest. The Great Quest.
Psychology of Dress.
James, Confidential Agent.
California Trails. Jade, published by Knopf. Night Drums. Night Drums.

Furtwangler, Greek and Roman Sculpture.
Shaw, Alphabets.
Balzac's Works, cheap edition.
Their Majesties Servants, 2 vols.
Lecky, History of 18th Century Literature.
Swinburne, Love's Cross Currents.
Century Dictionary, later than 1910 edition.
Books on Shipwrecks.
Fitzograph's Letters. Books on Shipwrecks.
Fitzgerald's Letters.
Lavignac, Music and Musicians.
Taylor, Psychology of Singing.
Henderson, Opera.
The Pirates Own Book.
Stevenson, From Saranac to the Marquesas.
Gilbert, The Book of Pirates.
Encyclopedia Britannica, Handy vol. ed., cloth.
Wilkia Collins' Works. Wilkie Collins' Works.
Sterne, Lawrence, Works of cheap edition.
Trail of Lord Baltimore. Jude the Obscure.

John L. Galletti, 400 Grand St., Newburgh, N. Y. Lord Chesterfield, Beaux & Belles.
Beau Nash, Days of the Dandies.
Memoir of Lucretia Borgia.
A Gallant of Lorraine, Williams.
Rubruck's Travels, Rockhill.
Hieun Tsiang, Life.

Gammel's Book Store, Austin, Texas Justice, Cora Harris.
The Land of Poco Tiempo, Lummis.
The Rediscovered Country, White.

Gardenside Bookshop, 280 Dartmouth St., Boston 17, Mass.

Rowland, H. C., Chu Chu the Shearer.
Leonine and Company.

Tarbell, Ida, History of Standard Oil Co.
Barber, Anglo American Pottery.

Williams, French English Dictionary of Legal
Words, 1911.

Lippard, Blanche of Brandywine.

Ellis, Ed. S., Log Cabin and Deerfoot Series.

Phonograph Book by Macfarlane, 1917.

Long, Sane Sex Life.

Lindsley, Elements of Tachyraphy. Long, Sane Sex Lite. Lindsley, Elements of Tachyraphy. Note-Taker. The Takigrafer Strassburgher, Ed., Literary Rambles in France.

The J. K. Gill Co., Portland, Oregon The Mystic Spring, D. W. Higgins, Kerr, Newsholme's School Hyglene. Love, Laurels and Laughter, Hansson.
Diary of a Minister's Wife, Hardserabble:
Practical Investing, Escher.
Machinery of Wall Street, Selden.
History of the Caliphs, Major H. S. Jarrett.
Custom of the Musselman in India, trans. A. A.
Harblether. Herklots. Modern Egyptians, Lane, Oregon, Bancroft, 2 vols. Antiquities of India.

Gittman's Book Shop, 1225 Main St., Columbia, S.C. Wells, Hampton and His Cavalry. Wells, Hampon and Reconstruction. Wells, Magnificent Adventure. James, The Awkward Age. Goodspeed's Book Shop, 5a Park St., Boston, Mass.

Anstey, Tinted Venus. Avery, Mrs. E. M., What America Owes to Women.

Goodspeed's Book Shop—Continued
Bacon, Dolores, Old New England Churches.
Bruce, Woman in the Making of America.
Bruce, Woman in the Making of America.
Bruce, Woman in the Making of America.
Bruck, Dr. J. D., Mystic Masonry.
Century of Typography at Univ. Press, Oxford.
Coleridge, Ancient Mariner, illus. by Dore.
Constant, S., At Yorktown, N. Y., 1903.
Copeland, D. S., Hist. Clarendon, 1889.
Coventry, Ct., Vital Records.
Dehan, One Braver Thing.
DeVinne, Reprint of Moxon, Doctrine of Handyworks.
Eaton, Idyl of Twin Fires; Barn Door Vistas.
Eaton, Idyl of Twin Fires; Barn Door Vistas.
Elitabeth, N. J., Hist. of, by Hatfield, 1868.
Ellet, Mrs., Women of Revolution.
Fisher, Hawks and Owls.
Gibbes, Sarah Reeves, Life of.
Hamm, M. A., Famous Families of N. Y., 2 vols., 1902.
Hoffman, Guide to Birds of New England.
Lea. H. C., Hist. Inquisition Middle Ages, vol. 1, Macm.
Lea, H. C., Hist. Inquisition in Spain, vols. 2, 3, 4, Harper.
Logan, Mrs., Part Taken by Women in Amer. Hist.
Menken, In Defence of Women.
Perkins, S. G., Revol. in San Domingo, 1886 Reprint from Mass. Hist. Soc.
Sewall Samuel, Diary of, vol. 3 or set.
Tudor, Life of James Otis.
Waldo, S. Putnam, Biog. Sketches Amer. Naval Heroces in Revol.
Webster, Marie, Quilts and How to Make Them.
Westchester Co., N. Y., by Scharf, latest ed.
Westchester Co., N. Y., by Scharf, latest e

Grant's Book Shop, Inc., 127 Genesee St., Utica, N.Y.
Dugmore, Romance of the Beaver.
Geo. Sand, Rosy Cloud, Estes.
Mrs. Beeton's International Cook Book.
Tudor edition of Shakespeare.
Macbeth.
Merchant of Venice.
Othello.
Twelfth Night.
Hamlet.

Priscilla Guthrie's Book Shop, 516 Wm. Penn Pl., Pittsburgh, Pa.

Tripoli the Mysterious, M. L. Todd, pub. Small, Maynard.

Hall's Book Shop, 361 Boylston St., Boston 17, Mass. Michelangelo, Sonnets and Madrigals, ed. by W. Welles Newell.
The Little Demon, Sologob.

Hampshire Bookshop, Inc., 192 Main St., Northampton, Mass.

Set Hakluyt's Voyages, Everyman, cloth.

Harvard Cooperative Society, Inc., Harvard Sq., Cambridge, Mass.

Lamburg, History of Catholic Church in the Dioceses of Pittsburg and Allegheny to present time, Benziger.

Pancoast and Spanth, Early English Poems, Holt, 4 copies.
Goethe, Poems translated by Gibson, Holt.
Dickinson, Meaning of Good, McClure.
Hefferich, Germany's Economic Progress, German Society of America 4 copies.
Cicero, On Oratory and Orators, Harper.
Taylor, Plato, Dodge.
Rolland, Beethoven, tr. by B. C. Hall, Holt, 6 copies.
Pigon, Unemployment, Holt.
Mason, Mediaeval Romances, no. 557, Everymans.
Smith, Emigration and Immigration, Scribner.

Harvard Cooperative Society, Inc.—Continued Van Doren, Workmen's Compensation and Insurance, Moffat. Moore, Gothic Architecture, Macmillan. Addams, A New Conscience and an Ancient Evil, Martinez & Lewandowsky, Argentina in 20th Century, Scribner. tury, Scribner.

Dominquez, Shipper's Guide for Consular Regulation of Cuba, N. Y., 1917.

Le Duc, Gontier Col. and the French pre-Renaissance, N. Y., 1918.

Crewy's Ernstein Simplified, Wright, N. Y., 2 copies.

Dreyer, Das Thal des Lebeus, Lederer, N. Y., 1903.

Knoblanch, A War Committee, French, N. Y., 1915.

Knoblanch Paganini, N. Y., 1915.

Fete, Social and Indust. Conditions in North during Civil War, Mac., 1910. Charles F. Heartman, P. O. Box 254, Perth Amboy, N. J.
Carrington, Ab-Sa-Ra-Ka, Home of the Crosst, Phila., 1868.
Cotts, The Conquest of California, Phila., 1847.
Dimsdale, The Vigilance of Montana.
Fowle, A Total Eclipse of Liberty, 1755.
Mellen, Sermon for the Reduction of Montreal, 1760.
Harmon, Journal, 1820. Harmon, Journal, 1820.
Huske, Present State of North America, 1755.
Session Laws published during the Revolution.
Western Railroad pamphlets.
Albert Pike, Prose Sketches and Poems, Boston, 1834.
Pamphlets on Texas.
Pamphlets by George Whitfield and relating to the Whitfield Controversy.
Pattie's Narrative.

Mana on California by Disturnell, Mitchell, etc., Maps on California by Disturnell, Mitchell, etc., 1836-1849.

Treasury Department Reports by Hamilton.

Thomas L. Kane, The Mormons, 1850.

Indian Captivities, any. William Helburn, Inc., 418 Madison Ave., New York, N. Y. Suburban House and Garage. Walter M. Hill, 22 E. Washington St., Chicage, Ill. Mr. Dooley in the Hearts of His Countrymen, first ed. Charles Dickens, by Chesterton.
Victor Hugo, Toilers of the Sea, vol. 2, part 2. Trevelyan, Cawcore.
Taylor, B. L., The Pipe-Smoke Carry.
Taylor, B. L., The Well in the Wood.
Taylor, B. L., Motley Measures.
Taylor, B. L., A Line O'Verse of Two.
Hind, Turner's Golden Visions.
Butler A Companion to Dante from the German ot G. A. Scartazzini.
Swan Christian Names, Male and Female.
Constitutional Debates, Fernald,
Bayle, Dictionary Historical and Critical, London, Walter M. Hill, 22 E. Washington St., Chicago, Ill. 1710.
Herman Melville, Mardi.
Herman Melville, Pierre.
Herman Melville, Israel Potter.
Herman Melville, The Confidence Man.
Herman Melville. Piazzatales.
Stephen Crane, The Black Riders.
Cabell, Jurgen.
English-Spanish Grammar for translator's work.
History of Pussion Literature, by Reichens. English-Spanish Grammar for translator's work. History of Russian Literature, by Briickner. Phelps. Essays on Russian Novelists. History of Russia, Forbes. Williams, Russia of the Russians. Gods of the Egyptians, 2 vols. Himebaugh & Browne, Inc., 471 Fifth Ave., New York French Furniture, Louis XIV.
The Royal Path of Life.
Who's Who in the Theatre.
Children of the Mist.
Song of the Morning, Eden Philpotts.

Hochschild, Kohn & Co., Howard St., Baltimore, Md.

Life of Florence Nightingale, Cooke, 3 sets. A Man's Reach, Robins. Set of Child's Book of Knowledge, 10 vols. Col. Reppington's Diary, vol. 2.

W. B. Hedby's Olde Booke Shoppe, 214 Stanwix St., Pittsburgh, Pa.

The Tattler, 5 vols., Bickerstadt, London, 1764. Turn of the Balance, Brand Whitlock.

The Tattler, 5 vols., Bickerstadt, London, 1764.
Turn of the Balance, Brand Whitlock.

The Holmes Book Co., 152 Kearny St., San Francisco, Calif.

Abbey, Trip Across the Plains.

Annals of San Francisco.

Beasley, Tramp Through the Bret Harte Country.

Beckworth, Life of.

Bell, Remimiacences of a Ranger.

Buffum, Six Months in the Gold Mines.

Burnett, Recollections of an Old Pioneer.

Brooks, Four Months Among the Gold Finders.

Bryant, What I Saw in California.

Carr, My Day and Generation.

Child, The Late Outrage in California.

Clark, Trip to Pikes Peak.

Cleveland, Narrative of Voyages, 2 vols.

Coke, Over the Rocky Mountains.

Colton, Deck and Port.

Cremony, Life Among the Apaches.

Cutts, Conquest of California and New Mexico.

Dawson, The Ute War.

Duniway, Capt. Gray's Company.

Dunn, The Oregon Territory.

Farish, Gold Hunters of California.

Franchere, Voyage to Northwest.

Goodwin, The Comstock Club.

Gregg. Commerce of the Prairies.

Hall. Around the Horn in '49.

Harmon, Journal of Voyages.

Hatlings, Emigrants Guide to California.

Holbrook, Autobiography of.

Ide, Scraps of California History.

Johnson and Winter, Route Across the Rocky Mts.

Johnson, Sights in the Gold Regions.

Keller, Trip Across the Plains.

Kelly, Across the Rocky Mountains.

Kelly, Agross the Rocky Mountains.

Kelly, Geres of the Plans, etc.

Leonard, Zens, Narrative of.

Moose, Life and Travels of.

Newmark, Sixty Years in California.

Reid, John C., Reid's Tramp.

Revere, Keel and Saddle.

Russell, Journal of a Trapper.

Robinson, Life in California.

Shively, Route and Distances to Oregon and California.

Simpson. Emigrant's Gui fornia.
Simpson. Emigrant's Guide to the Gold Mines.
Slater, Fruits of Mormonism.
Stoddard. South Sea Idyls.
Taylor, Eldorado, 2 vol. ed.
Terrell, Reminiscences of Early Days.
Thornton. Oregon and California, 2 vols.
Torrey, Life and Adventures of.
Tucker, History of Oregon.
Tyson, Diary in California.
Udell. Incidents of Travel in California.
Webster, Gold Seekers of '49.
Woods. Sixteen Months at the Gold Diggings.
Pamphlets relating to or printed in California are particularly desired. particularly desired.

C. S. Hook, Weymouth Apts., Atlantic City, N. J. Acts and Laws of All States. House and Senate Journals, All States. Convention Journals and Debates. Files of Southern and Western Newspapers.

George P. Humphrey, Rochester, N. Y. Winter Studies and Autumn Rambles in Canada, by Anna Jameson, 3 vols., London, 1838. Books by William Godwin. Allibrone's Dictionary.

Illinois Book Exchange. 202 So. Clark St., Chicago, Illinois

Arkansas Sup. Ct. Repts. 1 to 46 incl., also vols. 1, 4, 5, 9, 10, 11, 12, 17, 24, 34, 37, 42.

G. W. Jacobs & Co., 1628 Chestnut St., Philadelphia, Story of Three Burglars, Stockton.

Johnson's Bookstore, 39r Main St., Springfield, Mass.

Schmiedel's Johannine Writings, English trans. Caroline D. Johnston, 2006 Young Ave., Memphis, Tenn.

eers, History of English Romanticism in the XVIII Century.

Jerdan Marsh Company, Boston, Mass. Life and Art of Edwin Booth, Wm. Winter.

The Edw. P. Judd Co., New Haven, Conn. Tenth Island, Beckles Wilson. Arsene Lupin, Leblanc.

Kleinteich's Book Store, 1245 Fulton St., Brooklyn, N. Y.

Reed, Dune Country. Watson's Story of France. Watson's Life of Napoleon.

Korner & Wood Co., 737 Euclid Ave., Cleveland, O. Princess Der Ling, Two Years in the Forbidden City, Moffat, Yard. Owen's Bacon's Cipher Story, Howard Pub. Co., Detroit. A. Ireland's The Book Lovers Euchiridion.
G. Duval, Shadows of Old Paris, Lippincott.

Niel Morrow Ladd Book Co., 646 Fulton St., Brooklyn, N. Y.

Butler's Solar Biology.

Charles E. Lauriat Co., 385 Washington St., Boston, Mass.

Wanderings Among South Sea Savages, Wilfred Walker. Grim Tales Made Gay. Carry On, Dawson. Ancestry of Thirty-Three Rhode Islanders, Curtin. pub. at Albany, 1889. Beaumarchais, an old novel.

Jonica, poems.

Isaac Taylor's Words and Places, pub. Mac., 1885.

Flowers and Gardens of Madeira, Du Caine.

Life and Times of Akhnaton, Weigall.

Vigilante Days and Ways, Langford.

Cape Breton Tales, H. J. Smith, Atlantic Monthly Press. Fenollosa's Mural Painting in Boston Public Library. Abbey's Quest of Holy Grail. Handbook of the Library of Congress, edited by Herbert Small.

Mrs. Leake's Shop, 78 Maiden Lane, Albany, N. Y. Crosswiggs, Findlater, Dutton.
Betty Margrane, Findlater, Dutton.
Jurgen, McBride.
Darby McGill and the Good People, by Templeton.

Leary, Stuart & Co., 9 South Ninth St., Philadelphia, Pa.

The Kempton Letters of Strunsky and Jack London. Lemcke & Buechner, 32 East 20th St., New York, N. Y.

Oppenheim, Diseases of the Nervous System. Liberty Tower Book Shop, 35 Liberty St., New York, N. Y.

Nature Songs, Burroughs.
Oxford and Its Colleges, J. Wells.
One Braver Thing, Dehan.
Modern Utopia, Wells, Scribner.
Unwilling Vestal, White, Dutton, 2 copies.
Without a Home, Roe, E. P.
Patient Observer, Strunsky.

C. F. Liebeck, 859 E. 63rd St., Chicago, Ill. Sabin's Dictionary, Americana, any parts.

Little, Brown & Co., 34 Beacon St., Boston, Mass. The Lost World, Doyle. Salamander, Owen Johnson. Egotism in German Philosophy, Santayana, pub. by Scribner.

Lord & Taylor Book Shop, Fifth Ave. at 38th St., New York, N. Y.

Mauclair, French Impressionists, Dutton. Glaspell, Lifted Masks. Mrs. Carlyle, Letters and Memorials.

Lord & Taylor Book Shop—Continued

Elbert Hubbard, Little Journeys to the Homes of
Painters.

Elbert Hubbard, Little Journeys to the Homes of
Musicians.

Davis, Friar of Wittenberg.

Autobiography of Senator Horn.

Lering, Short & Harmon, 474 Congress St., Portland, Me.

Japanese Homes, Morse, Harper.
Romance of Commerce, Selfridge, Lane.
Jim, Bell, Doran, 2 copies.
Hawthorne and His Wife, 2 vols., H. M.
Wm. Shakespeare, Hugo, McClurg.
Northern Lights, Fairy Tales.
Anglo-American Pottery, Barber.
Mansions of England in Olden Time, Nash.

Los Angeles Public Library, Los Angeles, Cal. Bauer, Heinrich, Practical History of a Violin. Collier, Manual of Oil Painting. Ellwanger, W., Oriental Rugs.
Emery, F. B., Violinist's Dictionary.
Ferris, G. T., Great Singers, 2 vols.
Foote, A. W., Modern Harmony, 2 copies.
Hasluck, Violin and Other Stringed Instruments.
Kobbe, Famous American Songs. 2 copies.
National Research Council, Bulletin no. 12.
Nisbet, Hume, Painting in Water Colors.
Upton, G. P., The Song, 2 copies.
Ward. John, Sacred Beetle.
Illinois Historical Collections, vol. 1.

Louisville Free Public Library, Louisville, Ry. Callahan, Jas. M., Diplomatic History of the Southern Confederacy, last edition.

Ives, Geo., History of Penal Methods, Criminals, Witches, Lunatics, last edition.

Lowman & Hanford Co., Seattle, Wash.

Dr. Syntax in Search of the Picturesque, Wm.
Coombe.

Birds of the Bible, Gene Stratton Porter.

Maccivalli and the Modern State.

Dyer and History of Civilization, by Buckle, Robertson edition.

McDevitt-Wilson's, Inc., 30 Church St., New York, N. Y.

Letters of the Wordsworth Family, 3 volumes, Knight. Gissing. New Grub Street, American edition. History of Clarendon, 1810-1888, D. S. Copeland, 1889. At Yorktown, New York, S. Constant, 1903. History of the City of New York, Mrs. M. J. R. Lamb, 2 vols., 1887-1880.
Famous Families of New York, M. A. Hamm, 2 vols., 1902.
Manual of the City of New York, Valentine, years 1848-1852; 1855-1858; 1861-1865; 1869-1870.
Mitchell's Business Cycles.
Wilder & Gage, Anatomical Technology as applied to the Domestic Cat.
William's Outline Reproductions of the Plates in Strauss-Durck Heims Anatomic Descriptive et Comparative du Chat.
Thorpe, Francis Newton, comp. and ed. Federal and State Constitutions, Colonial Charters, etc., vol. 2. Frederick Whymper, Travels in Alaska and Kamchatka.

Frederick Whymper, Travels in Alaska and Kamchatka.
Lieutenant Hooper, Tents of the Tusk.
George Kennan, Tent Life in Siberta.
Sanborn and Harris, Life of A. B. Alcott.
DeMille's Cryptogram.
Hough, Story of the Outlaw.
D'Aurevilly's Story Without a Name.
Mabie, Work and Culture.
Warner, Susan Clegg and Her Friend Mrs. Lathrop.
Browning's Works, Camberwell edition.
Dickens Works, Chapman Hall edition, cloth.

Newman P. McGirr, 39 S. 19th St., Philadelphia, Pa. Wiener, Yiddish Literature of 19th Century. Saffell. Records of Revo. War, Phila., 1860. Letters to Franklin from His Family. 1859. Carey's Franklin Almanacs, Any years. Strange. Alphabets, London, 1805. U. S. Fish Commis. Rep. about 1877, Starbuck's Amer. Whale Fishery.

Mutual Comfort Magazine, 1918, 1919, 1920, 1921.

T. A. Markey, c/o Builders Exchange, Cleveland, O. In Search of the Unknown, Robt. W. Chambers. Quick Action, Robt. W. Chambers. The World's Desire, Rider Haggard and A. Lang.

L. S. Matthews & Co., Olive St., St. Louis, Mo. Twain's Anat., any parts.
Essig, Prosthetic Dent.
Any Dental Items.
Crandon, After Treat.
Curriers, Monopause.
Cleavinger, Fun in Doctor's Life.
Brill Bychanalysis.
Tauzt, Bychiatry.
Buckley, Bychiatry.
Haab, Atlases Eye.
Minchin, Protozoology.
Morat, Phys. Nerves.
Butler, Diagnostics.
Bing, Nerves.
Index Madicus, Any vol.
Robinson, Abdm., Brain.
Taylor, Orthopedic Surg.
State Board Questions and Answers.
Beals, Charts of Urine.
Adami, Path.
Parker, Nervous System.
Campbell, Cerebreal Functions.
Eberths Papyrus, Translation.
British Journal of Cutaneous Dis.

R. H. Macy & Co., Book Dept., New York, N. Y.

The W. H. Miner Co., Inc., 3518 Franklin Ave., New York, N. Y.

Anderson, Sir Robert, The Silence of God. Scudder's Momenclator Zoologicus. Moore, Julia A., The Sweet Singer of Michigan, Poems by.

S. Spencer Moore Co., Charleston, W. Va. Dulac, Sinbad the Sailor, Doran . Brown, Dark Side of Trial by Jury. Stolz, Murder, Capital Punishment and the Law. Famous Murders.

The Morris Book Shop 24 North Wabash Avenue, Chicago, Ill.

Luce, Seamanship.

Melville, Moby Dick, Typee, Omoo and others.
First editions only and in good conditions.
White's National Hist. Selbourne, Lane ed.
Facts About the Silent Knight Motor, Ballou.
Judging of Jurgen.
Black Color Books, Holland.
Decameron, Payne Translation.

Noah F. Morrison, 314 W. Jersey St., Elizabeth, N. J. Strickland's Lives of the Queens of England.

The H. C. Murray Co., 699 Main St., Willimantic, Ct. Honorable Peter Sterling.
Janice Meredith.
Love Finds the Way.
Story of Untold Love.
Tattle Tabs of Cupid.
Wanted, A Matchmaker.
Wanted, A Chaperon.
Wanted, A Matchmaker.
Wanted, A Matchmaker.
Wanting to Lovers.
World's End, 2 copies.

Newbegin's, San Francisco, Cal.
Wilson, Aristocrats of the Garden, Doubleday.
Hawaiian Dictionary, by Andrews.
Hawaiian Grammars.
Studios of 1890, 1893, or 1894, containing Whistler lithographs.
Any books on or by Whistler.
Herman Melville, any old editions of his books.
Henry Thompson's Catalogue of Blue and White China.
Robinson, Life in California.
Forbes. California.
Dwinell, History of San Francisco.
Hittell's Cahitornia, odd volumes.
Stearne, Sinbad, Smith and Co.
The Lark, bound, books one or two.
Edgar Saltus, any volumes.
Art Journal, 1894.

Newbegin's, Calif.-Continued

Studio, May, 1893. Pagaent, 1896. ragaent, 1990. Tombley, Hawaii and Its People. Constitution and Laws of Hawaii, old edition. Yellow Book, odd volumes.

Norman, Remington Co., Charles St., Baltimore, Md. Freeman, God and War, Badger.
Halford, Dry Fly Fishing in Theory and Practice.
Halford, Dry Fly Entomology.
Treves, Cradle of Deep.
Sizer & Drayton, Heads and Faces and How to Study Them.

Old Corner Book Store, Inc., 27 Bromfield St., Boston, Mass.

Angelo, Stuart Stern, 3 volumes.
Christolan, Katrina Trask.
Evelina, Fanny Burney, illus. Hugh Thomson.
Temple Edition, Dante. 3 vols., limb leather.
Philosophical Essays, Bertrand Russell.
Up and Down, E. F. Benson.

Pearlman's Book Shop, G. D. Pearlman, prop., 933 G St., N. W., Washington, D. C. Ida Tarbell, Abraham Lincoln, a vols. Footprints of the Ages, Author Unknown. Dairy of a London Physician, Author? Libby, Wilful Gaynell. Belasco, Return of Peter Grimm. Gummere Plane Surveying. Smith, (or Schmidt) German Costume Book.
Harper, C. G., The Dover Road.
Harper, C. G., The Exeter Road.
Harper, C. G., The Great North Road, 2 vols.
Stenhouse Compend Pathology latest edition, 2 copies. copies.
Vaughan, Principles and Practice of Surgery.
Gibbons' Rome. Bury's edition, 7 vols., Macmillan.
Murray, Gilbert, History of Greek Literature.
Farrer, Epistles in Greek to Hebrews.
Parnell, Chas. Stewart, A Memoir.
Smith, W. P., The Book of the Great Railway Celebration of 1857; pub. App., 1858.

Pennsylvania Terminal Bookshop, New York City Cross, Victoria, Life's Shop Window. Americanization of Edward Bok, Scribner, \$5.00 first My Brother Theodore Roosevelt, Scribner, first ed.

Thomas Perkins, P. O. Box 3055, Boston, Mass. Porter, David, Journal of Cruise to Pacific Ocean, 1812-14, any edition.

Sheet Anchor, any edition.

Any books showing rig-sails, etc. of old Sailing Ships.

The Pettibone-McLean Co., 23 West Second St., Dayton, Ohio

The Rainbow, Lawrence. Complete set of Zola. Complete set of Shopenhauer.

Pettis Dry Goods Co., Indianapolis, Ind. Scot of the 18th Century, Ian Maclaren, Hodder & Stoughton.

Philadelphia Book Co., 17 S. Ninth St., Philadelphia, Pa. Carpenter, Profit Making in Shop and Factory Management.

Powers, Nicollet Ave., Minneapolis, Minn. Stearns, John L., Travel in Central America, Chiapas and Yucatan.

Charles T. Powner Co., 177 W. Madison St., Chicago, Illinois

Sismondi, History of Italian Republics in Middle Ages. Yesterday and Today. Hathaway, History and General Register of No. Carolina. Habersham. History of Va. Rumple, History of Rowan Co., No. Carolina. Wheeler, Historical Sketches of No. Carolina.

The Charles T. Power Co., 406 W. Superior St., Cleveland, O.

Geo. G. Henry, How to Invest Money.

Pratt Institute, Library, Brooklyn, N. Y. Trollope, H. M., Life of Moliere, Dutton, 1905, \$3.50. Presbyterian Book Store, 411 N. 10th St., St. Louis, Mo. Scotch-Irish in America, Ford.

Putnams, 2 West 45th St., New York, N. Y. Payne & Stroud, Oli Production Methods. Hewlett, Spanish Jade. Low, Chronicles of Friendship. Low, Chronicles of Friendship.
Trask, King Constantine.
Some Legal Phases of Corporation Financing, etc.
Muller, Textbook of Physiology.
Allen, James Lane, First editions.
Fox, John, First editions.
Griffith, Lure of the Manor.
Verplanck, Sloops of the Hudson.
Brooks, Philip, Works.
Tarbell, Rockefeller and the Standard Oil Company.
Lea, Vermillion Pencil.
Bisland, Case of Capt. John Smith.
Bain, Ashes of a God.
O'Donnell, Love Poems of Three Centuries.
Hageman, Silence.
Putnam, Lincoln's Works, Federal ed.
Newell, Topsy Turvies.
Holmes, The Age of the Earth.
Freud, Totem and Taboo.
Schrader, Prehistoric Antiquities of the Aryan
Peoples. Peoples Croker, Pretty Miss Neville. Asker, Interierence. Hichens, Barbary Sheep. The Rare Book Shop, \$13 17th St., Washington, D. C.

Ency. Britannica, large type, 11th ed. Advt. of Jimmie Dale. Bagehot's Works, 5 vols., Hartford Ins. Co. Gage, Women, Church and State. Surtees or any other English Sporting Novels in first editions. Parton's Aaron Burr Goodyear, Gum Elastic.
Peirce, Trials of an Inventor, Life and Dis. of Charles Goodyear.
Personal Narratives of Thomas Hancock.
Casanova's Works, in French, in paper wrappers will do.

Apuleius, The Golden Ass, Bohn Lib. or George
Bell and Sons. Dumas, Three Musketeers, vols., illus.

Raymer's Old Book Store, Seattle, Wash. Plato's Timaeus.

Reslance Book Store, 23 E. 14th St., New York Butler, Pigs is Pigs. Maeterlinck, Blue Bird. Glyn, High Noon. Robie, Art of Love.

Fleming H. Revell Company, 158 Fifth Ave., New York Belle M., Adventures with Four-Brain-Revell.

Footed Folk.

E. R. Robinson, 420 River St., Trey, N. Y.
Smiles, S., Lives of the Engineers.
Brown, Rev. J. N., Encyclopedia of Religious Knowledge, vols. 1 and 3.
Bruckner. Literary History of Russia.
Phelps. Essays on Russian Novelists.
Forbes and others, History of Russia.
Williams, Russia and the Russian.
Moroso, The Quarry.
Lester and Wilson. The Ku Klux Klan.
Life of John Marshall.
Macfarlane, The Phonograph Book.
Mitchell, W. C., Business Cycles.
Hough, Story of the Outlaw.
Quinton, Aurelia.
Reynolds, Mysteries Court of London.
Diary of James K. Polk.
Diary of John Quincy Adams.
Appleton's Biographical Dictionary, latest ed.
Hendrick, Everyman's Chemistry.
Pierce, Federal Usurpation.
Julian's Hymnology. Footed Folk.

E. R. Robinson-Continued

Miles, Within the Atom.
Jewett, S. O., Country Doctor, Marsh Island, King of Folly Island, Tales of New England, Strangers and Wayfarers, Native of Winby.
Letters of Sarah O. Jewett, edited by Annie Fields. Mendeleef, D., Principles of Chemistry, Collier.
Sanborn and Harris, Life of A. B. Alcott.

The Rosenbach Company, 1320 Philadelphia, Pa. Walnut St.,

Hammond's Colonial Mansions of Maryland and Delaware. Burrough's Notes on Walt Whitman, 1st ed. Audubon, Birds, Elephant folio, separate plates. Dreiser, Sister Carrie. Hariot's Virginia, facsimile reprint.

Joseph K. Ruebush Company, Dayton, Va. Brown, Genesis of the U. S., vol. a.
Byrd, Westover Papers, Bassett ed.
Clay, Extinct and Dormant Peerages of Northern
Counties of England.
Graham, Planting of Presbyterlanism in N. Va. Thwaites, D. Boone.

Schaefer & Koradi, 407-409 Callowhill St., Philadelphia, Pa.

Sulz's Treatise on Beverages. Sulz's Compendium of Flavorings.

Scheenhof's French Bookshop, 15 Beacon St., Beston, Mass.

Lewis, The Boss. Catholic Ency., any ed.

Schulte's Book Store, 80 and 82 Fourth Ave., New York

Sutherland, Origin and Development of the Moral Instinct. Dickson, St. Paul's Use of the Term of Flesh and Spirit, Glasgow, 1883.
Walker, Spirit and Incarnation.
Barr, A. E., Hand of Compulsion.
Bryce, Relations of Advanced and Backward Races of Mankind. of Mankind.
Blunt, Key to Catechism.
Osborne, Life of Fr. Dolling.
Palmer, L., First Seven Years of a Child.
McComb, Immortality.
Pepper, The Way.
Smith, Life of Drummond.
Capen, Sociological Progress in Mission Lands.
Elmendorf, Elements of Theology.
Legge, Rivals and Forerunners of Christianity.
Ford, Art of Extempore Speaking.
Groton, Secrets of Sunday School Teaching.
American Journal International Law, vol. 14, Oct. 4, 1960.

Scrantom's Incorporated, Rochester, N. Y. The Lost Phoebe. Hasbrouck, Chokecherry Island.
New International Encyclopedia, latest ed.
Lewis, The Boss and How He Came to Rule New
York. Benjamin and Hoffman, Machine Design. Century Cyclopedia of Names. Clark, Francis, In Christ's Own Country.

Charles Scribner's Sons, 5th Ave. at 48th St., New York

New York

Arabian Nights, illus. by Paget, Rouse ed.
Barber, American Glass.
Barber, American Pottery and Porcelain.
Calvert, Spanish Arms and Armour, Lane.
Du Cane, Flowers and Gardens of Madeira, Black.
Hume. Queens of Old Spain, Doubleday.
John Jasper's Secret, Chimney Corner, N. Y.. 1871.
Mystery Edwin Drood, and Some Uncollected Pieces,
Fields, Osgood & Co.. 1870.
Sala & Stanley. Speeches, Letters and Sayings of
Charles Dickens, Harper, 1870.
Scott, J. F.. Heredity and Morals.
Symons, Cities of Italy, Dutton.
Thonger, C.. Rock and Water Gardens, Lane.
Tyler, R.. Spain, Kennedy.
Weigall, Travels in Upper Egyptian Desert.
Weigall, Treasury of Ancient Egypt.

Scruggs-Vandervoort-Barney D. G. Co., Olive and Locust from 9th to 10th, S. Louis, Mo.
Fay, Amy, Music Study in Germany.
Swift, Jonathan, Complete works.
Moreland, F. A., Practical Decorative Upholstery. Charles Sessier, 1314 Walnut St., Philadlephia, Pa. Paine, Ships and Sailors of Olo Salem.

Trow, Old Shipmasters of Salem.

Paine, Book of Buried Treasure.

Carver, Travels in N. America. Eng. ed.

Dulce Domann, an account of Bishop Moberly.

De Maupassant, vols. 2, 16, 17.

Jackson's Book on Old Silver.

First editions of Leigh Hunt.

John V. Sheehan & Co., 1550 Woodward Ave.,
Detroit, Mich.
Lucas & Bedon, Four and Twenty Toilers.
Parkinson, Dutchie Doings, pub. Dodge.
Sanine, pub. Huebsch.
Williamson, Lord Loveland Discovers America, Sanne, pub. Huebsch.
Williamson, Lord Loveland Discovers America,
Doubleday edition.
Andrew, S. P., Basic Outlines of Universology.
Pacquet, Freres, Modes et Costume Historiques.
Chalomel, History of Costume.
Joyce & Thomas, Women of All Nations, 2 vols.
Corpus Poeticum Boreale, Old Norse Sagas.
Kipling, Puck of Pooks Hill, with Rachem illustration. Jones, Henry, Browning as a Philosophical and Religious Teacher. Selections from Browning, 20th Century Text Se-ries, pub. Appleton. Contemporary Review, vol. containing number for June 1890.
English Text Society, English Guilds.
Nettleship, Browning, Essays and Thoughts, pub.
Scribner & Welford.
Symonds, An Introduction to the Study of Browning, pub. Cassell & Co. Fotheringham, Studies of the Mind and Art of Browning, pub. Wessels.
Rabbi Ben Ezra, pub. G. Bell & Sons, Frontispiece by C. Dean, edition by Chiswick Press.

The Sherwood Company, 24 Beekman St., New York The Sherwood Company, a December Kipling, They.

Kipling, They.

Sprague, Philosophy of Accounts, Ronald.

Paine, Campus Days, Scribner.

Tarkington, His Own People.

History of Telephone.

Audubon, Birds, sets.

Daughter of New France.

Six Steps to Honor.

Glaspell, Susan, Glory of Conquest.

Wolf, Fulfillment.

Thomas. The Grey Hunter's Adventures. Thomas, The Grey Hunter's Adventures.

E. L. Shettles, 1240 Allston St., Houston, Tex. E. L. Shettles, 1240 Allston St., Houston, Tex Smith, Historical Geography of the Holy Land. Moffatt, Introduction to the New Testament. Driver, Introduction to Old Testament. Brooks, Lectures on Preaching. Fairfield, Letters on Baptism. Dale, Christian Doctrine.
Roland Trevor.
Lee, L. M., Life of Jesse Lee.
Texas, Mississippi and Louisiana Books.
Early Southern Newspapers.
Gregg, Commerce of the Prairie, vol. 2 or set. Shields, Life S. S. Prentiss.
Montgomery, Peace and War.

S. D. Siler, 930 Canal St., New Orleans Autobiography of Casanova.

Clarence W. Smith, 44 Bast Ave., Rochecster, N. Y. Steveson, Home Book Verse. Rawnsley, Country Sketches.

George D. Smith Estate, 8 East 45th St., New York Shorter, C., Bronte and Her Arch. Any old books on Sugar.

Smith Book Company, 914 Union Central Bldg., Cincinnati, O.
Christian Science Journal, April 1918.
Woman's Guide to Profitable Distribution.
Woman's World Handbook National Distribution.
Names and Their Meanings, any ed.
Moody, S., What is Your Name?
Thomas, Register Amer. Manufacturers.

Smith & Lamar, 900 E. Broad St., Richmond, Va. Rackham, Acts of the Apostles, Gorham, Westminster Series, Jones, J. D., Gospel of the Sovereignty, Doran. Jones, J. D., Glorious Company of the Apostles, Doran.

Jones, J. D., Model Prayer. Jones, J. D., Our Life Beyond.

Smith & Lamar, Agts., 1308 Commerce St., Dallas, Texas

Hitchcock's New and Bible, good condition. and Complete Analysis of the

Smith & McCane, 2 Park St., Boston, Mass.

Railey, Theory of Sound, vol. 2, 1894.
Farmer, National Songs & and Ballads, English and Scotch, before 1800, 5 vols.
Farmer, Merry Facetious and Witty Songs and Ballads, before 180c,
Short, Christian Science, What It Is and What Is New and True About It.
Reston Directory 1280.

Boston Directory, 1789.
Boston Massacre Orations, 1771, Young; 1772 and 1775, Warren; 1779, Tudor; 1780, Mason; 1781, Dawes.

Blake's Family Cyclopedia before 1835. Science and Health 1875, 1878 and 1881 ed. Christian Science Journals, 1883 to 1893. Christian Science pamphlets before 1890.

Spon & Chamberlain, 120-122 Liberty St., New York Standard Organ Building. Audsley, Art of Organ Building. Flanders, Galvanizing. Thompson, Conduction of Electricity through Gases.

G. E. Stechert & Co., 151-155 West 25th St., New York

New York

Addams, Hull House, Maps, etc., Crowell.

American Journal Urology, 1918.

Basiat, Essays Polit. Econ., Putnam.

Boies, Science of Penology, Putnam.

Boyd, Indian Local Names, York, Pa.

Chapin, Standard of Living, Charities.

Davis, Novels, vol. 19 Bar Sinister, Crossroads, ed.

Ferrero. Lombroso's Criminal Man, Putnam.

Fitch, Steel Workers, Charities.

Folks, Care of Destitute, Mac.

Fowle, Poor Law, 2nd ed., 1908, Mac.

Hart, Prev. Treatment Neglected Children.

Hazard, Santo Domingo, Past and Present, Harper.

Hunter, Poverty, Mac.

Ireland, Catholic Church, 2 vols., Herder.

Metternich, Memoirs. 3 vols., Harper. Ireland, Catholic Church, 2 vols., Herder. Metternich, Memoirs, 3 vols., Harper. Moore, Avowals, 1919, Boni & L. More, Wage Earner's Budget, Holt. Simms, Views and Reviews, Wiley. 1845 Stone. First ed. of American Authors, 1893. Trudell, Worderful Discovery Book Joh, 1890. Walker, Political Economy, Holt. Waters, Visiting Nurses, Charities.

B. F. Stevens & Brown, 4. Trafalgar Square, London, England

Anghiera, De Orbe Novo, 1912.
Grandjeur, Outline of Phonology, 1905.
Jayas, African Negro Art, 1916.
Melville Piazzi Tales. 1856.
Nitze, W. A., Glastonbury and Grail, 1903.
Osborne, Engraved Gems, 1913.
Ouaife. Illinois 100 Years Ago.
Sandburg, Chicago Poems.
Studies in Psychology by Colleagues etc. of E. B.
Titchener, 1017. Titchener, 1917. Titchener, 1017.
Pollard. Digest of Decisions of Law in Patent Office, 1807-1912.
Trall, Sexual Physiology, 1866.
Walker, Creed of Congregationalism.
Wendall, Stelligeri, etc., 1803.
Wheelock, Human Fantasy, 1911.
Nation, N. Y., Jan. to June 1914. W. K. Stewart Co., Louisville, Ky. Any novels by Marion Harland, must be cheap.

Harry Stone, 137 Fourth Ave., New Mermaid Series, original green binding. Currier & Ives Lithographs. Reid. Gentle Lover. New York Harry Stone-Continued

Reid, Kingdom of Twilight.
Simon, Key of the Blue.
Gribbell, Geo. Sands and Her Lovers.
Lewis, American Sportsman, 1st ed.
Rich, Feathered Game of Northeast.
Wilson, Woodrow, Autographed copies.
DeLancey, Origin and History of Manors in Westchester. chester.

Meivaile, any firsts.
Stoddard, Anecdote Biographies.
Vase, Great Mystery Solves, 1st ed.
Fennell, Opium, Woman and Datchery.
Femberton, Dickens' London.
Harrison, Dickens' Place in Literature.
Swiphyrap Dickens' Swinburne, Dickens.
John Jasper's Secret, in parts.

R. F. Stonestreet, 507 Fifth Ave., New York Sibbes, Dr., The Soul's Conflict, London, 1635. Allen, Jas., From Poverty to Power. James, Henry, The Sacred Fount, any ed. James, Henry, The Wings of the Dove, any ed. James, Henry, The Middle Years, any ed. James, Henry, The Middle Years, any ed. James, Henry, English Hours, any ed. James, Henry, Tales of Three Cities, any ed. James, Henry, Tales of Three Cities, any ed. James, Henry, The Tragic Meuse, any ed. James, Henry, The Bostonians, any ed. James, Henry, Portraits of Places, any ed. James, Henry, Portraits of Places, any ed. James, Henry, The Author of Beltraffio, any ed. James, Henry, The Awkward Age, any ed. James, Henry, The American Scene, any ed. James, Henry, The American Scene, any ed. James, Henry, The Princess Cassassima, any ed. Students' Book Shop. 30 Canal St. New York City R. F. Stonestreet, 507 Fifth Ave., New York

Students' Book Shop, 30 Canal St., New York City Balzac's Dramas, one volume cloth. School books of all kinds wanted. Send us your

Swets & Zeitlinger, Keizersgracht 471, Amsterdam, Holland

Child, English Popular Ballads, 9 vols. Williston, Manual N. Amer. Diptera. Scripture, Experimental Phonetics. Williston, Manager Experimental Phonetics.
Journal Biological Chemistry, set or vols.

Tacoma Public Library, Tacoma, Wash.

Old Testament

Horton, R. F., Women of the Old Testament, Nis-Froude J. A., Short Studies on Great Subjects, vl. of 5 vol. set, Scribner.

The Talmud Society, 33 Newberry St., Boston, Mass. Hebraica, Judaeca, books on The Talmud, Zionism, etc. Report everything of Jewish interest. Give full bibliographic description.

The Temple Review, 5513 Larchwood Ave., Philadelphia, Pa.
Wallace, H. R., The World of Life.
Patterson, A., The Other Side of Evolution.
Townsend, Collapse of Evolution.
Curtiss, Christmas Legends and Stories.
Religions of the World.
Talmage Sermons, any.
Life of Henry M. Stanley.
Plutarch Lives. Plutarch Lives.
Cobern. New Archaeological Discoveries.
Dawson, Modern Science in Bible Lands.
Patterson, The Nemesis of Nations. Dawson, Modern Science in Bible Lands. Patterson, The Nemesis of Nations. Mackensie, Industry and Humanity. Vanderlip. What Happened to Europe. Hadley, Freedom and Responsibility. Kidd. The Principles of Western Civilization. Kidd, The Science of Power. Kidd. Genesis of the Social Conscience. Glover, Jesus of History. Mars, The Interpretation of Life. Moore, E. L., The Spread of Christianity in the Modern World. Report of Viscount on the Armenian Massacres. Anderson, Sir R., Daniel in the Critic's Den. Peer, S., Studies in Missionary Leadership. Townsend, Bible and Ancient Literature. Kyle, The Deciding Voice and The Monuments. Ballard. The Miracle of Unbelief. Kellogg. Darwinism of To-day. Corn, Evolution To-day. Dennert, Deathbed of Darwinism.

Lewis Thompson, 29 Broadway, New York, N. Y. Ebrietatis Encomium, N. Y., 1910. Americana Ebrietatis, N. Y., 1917. Delafield, Biography of Francis and Morgan Lewis. English Notes, Boston Daily Mail Office, 1842.

Thoms & Eron, Inc., 34 Barclay St., New York Writings of Col. Wm. Byrd. Harry Howard's Book on the Fire Dept. of N. Y. Spalding, Sketches of Kentucky. Horton, Cartoons of St. Mark. Natures Finer Faces, Rama Prosad. Talmage Sermons, compl. 20 vol. Christian Herald. Jones, Sam, Quit Your Meanness. Watry, Francis, Roman Catholic Altar to Protestant Pulpit. Meyer, Reasons for Believers Baptism.
Boole, St. Paul and the Roman Empire.
Gregg, Facts that Call for Faith.
Gems of the Fireside, Poems and Prose, Notable Author. Conwell, Commands and Promises.
Dawson, Making of Manhood.
Dixon, Milk and Meat.

Otto Ulbrich Co., 386 Main St., Buffalo, N. Y. Addresses of Choate.
Am. Addresses by Choate.
Skrine, Expansion of Russia 1815-1900.
Brown, Tales of the Border, 2 copies.
Waite, Secret Doctrine in Israel.

University of California Library, Berkeley, Cal. Carlyle, Reminiscences, Norton ed. Riley, American Thought from Puritanism to Prag-Riley, An

University of Illinois Library, Urbana, Ill. Doolittle, F. W., Studies in the Cost of Urban Transportation Service.

University of North Dakota Library, Grand Forks, N. D.

Blackburn, Historical Sketch of N. & S. Dakota.
Johnston, E., Writing and Illuminating.
Lorenz, Cat. gen. de Ta librairie francaise.
Perry, T. S., Eng. Lit. in 18th Century.
Thompson, S., Eugene Field, 2 vol.

University of Oregon Library, Eugene, Ore. Newspapers, runs or single issues of the following periods: N. Y. Herald, 1835-40, 1875-85; N. Y. Tribune, 1840-50, 1870-79; N. Y. Sun, 1880-89; N. Y. Journal, N. Y. World and N. Y. American, 1890-95; N. Y. World, 1883-90.

Giles, H. A., History of Chinese Literature.

T. B. Ventres, 266 Livingston St., Brooklyn, N. Y. Goodwin, Nat, Wives I Have Known. Benson, R. H., By What Authority?

Jones, S., England and the Hoty See.

A. C. Vroman, 329 East Colorado St., Pasa-dena, Cal.

Mencken, George B. Shaw, His Plays, 1905. Mencken, Philosophy of Nietsche, 1st ed. only, pub. Luce. Mencken, In Defence of Women, 1st ed. only, pub.

Knopi.

Mencken, Europe After 8.15, 1st ed. only. Drannan, Thirty-one Years on Plains and Moun tains, pub. Rhodes & McClure.

John Wanamaker Book Store, New York Thadichman, The Spirit of Cookery, pub. by F. Warne Co. Sedgwick, Lady of Leisure, pub. Small, Sedgwick, Ethel, Lady of Letsure, pub. Small, Maynard & Co.
Principles of Individuality and Value, Gifford Lec. 1912, pub. Macm.
Armstrong, Dr. Lewis, Chronicles of the Armstrong Family.

The Westminster Press, 125 Chicago, Ill. N. Wabash Ave..

Gordon, The Ministry of Healing. McIlvane, Geo. P., Evidences of Christianity 4 cop. Crawford, The Scripture Doctrine of the Atone-Racinet. Polychrome Decoration, 2 vols. Talmage's 500 Sermons, 20 vols.

Geo. F. Wharton, P. O. Box 272, New Orleans Memoirs of Count Grammont, pub. by David Mc-Kay.

Wheeler Publishing Co. 317 So. Hill St., Los Angeles, Cal.

Robinson, Life in California. 1de Scraps of California History. Gleeson, History of the Catholic Church in California. forna, Bell, Reminiscences of a Ranger.
McGowan, Narrative of Edward McGowan.
Cutts, The Conquest of California.
Leonard, Narrative of Adventures of Zenas Leonard.
Pattie, Personal Narrative of James O. Pattie.
Dwinelle, Colonial History of San Francisco.
Quote all early books relating to California.

Whitlock's Book Store, Inc., 219-221 Elm St., New Haven, Conn.

Dean, Fishes Living and Fossil. Dodd, East Haven. Dodd, East Haven.
Spaulding, Athletic Guides.
Kustafjael, Paleolithic Vessels of Egypt.
Walters, History Ancient Pottery.
Rudge, Stone Age in Egypt.
Clark Commentaries.
Porter, The Messages of the Apocalyptical Writers.
Brinckley, History of the Japanese People.

Williams Bookstores Company, Under the Old South Meeting House, Boston, Mass.

South Meeting House, Boston, Mass.

Account of the Middlesex Canal.

Brent, B. P., Pigeon Book, 1855.

Cabala in English, complete.

Dewees, Molly Maguires, Lippincott.

Dixon, E. S., Dovecote and Aviary, 1851.

Drummer Boy of Shiloh.

Elliot, Expectation Corner.

England, George Allen, Darkness and Dawn.

Franklin's Works, Federal edition, vo. 3 only.

Foster, M. L., Old Lady, No. 31.

Godey, Ladies' Fashion Book, bound vols. from 1830
to last issue.

Goodyear, Chas., Gum Elastic, 1853.

Hart, A. B., Foundations of American Foreign Policy, Magmillan.

Intl. Library of Technology, No. 77, Ring Frames,

Mules, etc. Mules, etc. Intl. Library of Tech., No. 76, Cotton, Cotton Pick-Intl. Library of Tech., No. 76, Cotton, Cotton Pickers and Cards.
Intl. Library of Tech., No. 78, Yarns, Cloth Rooms, Engineering, etc.
Kipling, Brushwood Boy.
Knight, Life of Columbus.
Lane's Arabian Nights Entertainment, 4 vols., de luxe subscription ed., 34 dark red morocco.
Lawrence, Amos, Masonic Lectures.
Marmer's Tonga.
Moore, C. H., Gothic Architecture.
Melville, Herman, Clarel.
McClure & Parlsh, Memoirs of Wheelock.
Muren, G. M., Prostate Gland Hypertrophy, Phil., 1908. 1008. Mulford, Prentice Works, White Cross Library or Militord, Prentice Works, White Cross Library or Needham edition.

N. E. Business Directory and Gazetteer.

Patterson, Small Boat Building, Outing Handbook.

Pierce, Bradford K., Trials of an Inventor, Life and Discoveries of Charles Goodyear, N. Y., 1856.

Personal Narratives of Thomas Hancock, London, 1856.
Patri, Angelo, Our Children.
Pinkerton, Molly Maguires, Dillingham.
Richards, J. R., Aluminium, 1866 ed.
Russell, C., Flying Dutchmen.
Railway Shop Up-to-date, D. Van Nostrand Co.
Standard sets, low priced.
Thayer, Life of Cavour, 2 vols.
Ticknor, Edward. Lift Luck on Southern Roads.
Turner, Golden Vision, any ed., quote any of his with colored plates. Turner, Golden Vision, any ed., quote any of his with colored plates.
Van Loan Inside the Ropes.
Von Himmel. The Discovered Country, 1889.
White, Origin of Names.
Waters, C. E., Ferns, Holt.
Westcott. Handbook of Cashinghead Gas. Metric-Metal Works Erie.
Wallace, Lew. Three Wise Men, H. & M.

H. A. Wilson, 44 E. 23d St., New York Abbot's Biographical Histories, compl. set, 32 vols., publ. by Harper.

C. Witter, 19 South Broadway, St. Louis, Mo. Angel, Practical Plane Geometry and Projection, vol. 1.

Womrath & Peck, Inc., 42 Broadway, New York City Corelli, The Devil's Motor. Curiosities of Medical Experience. Eaton's Birds of New York. Patterson, Rhythms of Life. Prentice, Pemaguid. Richardson, Beyond the Mississippi. Statesman's Year Book 1916.

BOOKS FOR SALE

Abraham & Straus, Inc., Brooklyn, N. Y. Encyclopaedia Britannica, set, 25 vols., cloth, 9th ed. Edgar M. Bitters, 1333 Radcliff St., Richmond, Ind. New Testament of Our Lord Jesus Christ, translated into German through Dr. M. Luther. Marburg, by the Widow of J. Henry Smith, 1741.

C. R., care Publishers' Weekly
Irving, Washington, Life of George Washington,
pub. G. P. Putnam, 1855, 5 vols., in sheets, illus.
in steel, only 110 copies printed, make offer.

William M. Clemens, Pompton Lakes, N. J. Macauley's History of England, 5 vols. in one, Phila., 1861, \$2.50.
Bissett's History of England, 3 vols., Phila., 1828, \$5.
Smollett's History of England, 2 vols., Phila., 1828, \$6.

Bacon's Works, by Montague, 3 vols., Phila., 1844, \$5. Ferguson's Roman Republic, 3 vols., fine cond., 1805,

Beloc's Sexagenarian, 2 vols., London, 1818, \$5, Countess Blessington, Victims of Society, 2 vols., bds., 1837, \$4.

Dartmouth College, Box 161, Hanover, N. H. New Englander, vol. 1-7, bound. Schnitzler, Casanova's Homecoming.

F. C. B., 308 West School Lane, Germantown, Philadelphia, Pa.

Valuable American Indian Library of Books and Pamphlets, numbering over 800 Titles, privately collected during the last 40 years. Sold only as a Collection.

Wm. M. Goodwin, 1406 G St., N. W., Washington, D. C.

Goodwin, The Christian Science Church.

Norman Murray, 273 Union Ave., Montreal, Canada The Celtic Tragedy, Celtic Follies and Divisions and Consequent oppression of them by the Saxons in Land, Language and Religion in South Britain, Scotland, Ireland and Canada, 5 pts. at roc. each, or 35c. to the trade for 5 pts. pp. This is the beginning of a new and original history of the British races to be continued. Postage stamps accepted.

BOOK-TRADE OPPORTUNITIES (Twenty Cents a Line)

POSITIONS WANTED

COLLECTION and credit manager of large book house is seeking new connection. Can collect your obstinate installment accounts. Install efficient system or "speed up" present method. Take complete charge and get in your money. Credentials prove results achieved. Capable, care Publishers' Weekly.

POSITIONS WANTED-Continued

A WELL EDUCATED LADY desires work in "Book-land." Particularly interested in mental science. Possesses extensive knowledge of all classes of Literature, would like to obtain position where her knowledge would be of advantage to herself and others; either in the way of Salesmanship, in which line she has had much experience, or would like to be of assistance to Publisher or Editor. Reply Box 100, cfo Bond, 407 Bank Chambers, Chancery Lane, London, W. C. 1, England.

YOUNG MAN, 23, six years experience, desires position with reliable house, A1 references. Salary no object. E. F., care of Publishers' Weekly.

HAVE had fifteen years in buying and selling old and new books, would connect with New York concern who are looking tor real service. Box 84. Hawthorne, N. Y.

POSITIONS OPEN

OFFICE executive and promotive man wantiful publisher of school and college textbooks; ten to prepare effective promotive literatures. knowledge of textbooks and school methods tial. College graduate preferred. Address well details. M. E., care of Publishers' Weekly...

SALESMEN—To carry well known line of as a side line. Some good territory open. ences and experience first letter. P. C., carellishers' Weekly.

REMAINDERS

OFFER US your remainders and plates. We are especially interested in publications on art and dancing. International Remainder Company, 33 Newberry Street, Boston, Mass.

WE ARE IN THE MARKET for Remainders. Printers, Booksellers and Publishers would do well to offer us their over-stocks of literary merchandise which they desire to turn into cash. No quantity too large to handle. Immediate decisions. Williams Bookstores Co., Under the Old South Meeting House, Boston, Mass.

THE Syndicate Trading Company buys entire remainders, large and small of editions of saleable books. Sample may be submitted at any time of the year . Syndicate Trading Co., Book Department, 2 Walker St., New York. Telephone—Canal 1080.

FINE exclusive line of jobs, remainders and standard sets. Always something new and interesting to show. Catalogue on request. Bigelow, Brown & Co., Inc., 286 Fifth Ave., New York.

WE BUY entire remainders large and small. Let us hear from you. Henry Bee Company, formerly Schwab and Bee, 32 Union Square. New York City.

Librarians

Have your new publications bound before they go on the shelves, and have your old books rebound in such a way that they will never have to be rebound again at the

NATIONAL LIBRARY BINDERY COMPANY

728 Myrick Bldg., Springfield, Mass.

24 Noble Court Cleveland, Ohio

THE AMERICAN NEWS COMPANY Inc.

The Largest Wholesale Distributors in the World

BOOKS OF EVERY DESCRIPTION

Distributing From Every Principal City in the United States
FICTION, JUVENILES, GIFT BOOKS, GENERAL LITERATURE
Exclusive Distributing Trade Agents for the Largest and Best Line of
Paper Covered Books Ever Published

A MONTHLY JOURNAL OF TRADE INFORMATION MAILED FREE



Distributing Points

PORTLAND, ME. (The Eastern News Company.) BOSTON, MASS. (The New England News Com-

PROVIDENCE, R. I. (The Rhode Island News

Company.)
SPRINGFIELD, MASS. (The Springfield News

Company.)
TROY, N. Y. (The Northern News Company.)
ALBANY, N. Y. (The Albany News Company.)
SYRACUSE, N. Y. (The Syracuse News Company.)
ROCHESTER, N. Y. (The Rochester News Com-

BUFFALO, N. Y. (The Buffalo News Company.) PHILADELPHIA, PA. (The Central News Com-

BALTIMORE, MD. (The Baltimore News Com-

WASHINGTON, D. C. (The Washington News

Company.)

PITTSBURGH, PA. (The Pittsburgh News Company.)

CLEVELAND. O. (The Cleveland News Company.)

DETROIT, MICH. (The Detroit News Company.)

CINCINNATI. O. (The Cincinnati News Company.)

ATLANTA, GA. (The Georgia News Company.)

JACKSONVILLE, FLA. (The Southern News Com-

pany.)
INDIANAPOLIS, IND. (The Indiana News Company.)
CHICAGO, ILL. (The Western News Company.)
ST. PAUL, MINN. (The Minnesota News Company.)
MINNEAPOLIS, MINN. (The Minneapolis News

Company.)
ST. LOUIS, MO. (The St. Louis News Company, Inc.)
NEW ORLEANS, LA. (The New Orleans News Company.)

DALLAS, TEX. (The Texas News Company.)
HOUSTON, TEX. (The Houston News Company.)
KANSAS CITY, MO. (The South West News Com-

pany.)
OMAHA, NEB. (The Omaha News Company.)
DENVER, COLO. (The Colorado News Company.)
SPOKANE, WASH. (The Spokane News Company.)
SEATTLE, WASH. (The Puget Sound News Com-

PORTIAND. ORE. (The Oregon News Company.)
SAN FRANCISCO CAL. (The San Francisco News
Company.)

Company.)
LOS ANGELES, CAL, (The Los Angeles News Company.)

The American News Company Inc. and Branches organized to serve the trade only

Save Time and Expense by Ordering from the Nearest Point of Distribution to You

THE MYSTERY GIRL

By CAROLYN WELLS

Good detective novels sell well

Especially those of CAROLYN WELLS. Her creation of Fleming Stone, a criminologist endowed with extraordinary powers, was a master-stroke. Every book in which this character appears has been a success, a big seller.

It will pay you to take the time to read this novel yourself and also have your salesman read it. You will then more fully understand why we propose to push this book and advertise it so extensively.

PRICE \$2.00



Did the little Jap servant murder Doct Waring? Footprints and flight provi powerful evidence against him. Ho ever, he is not the only one suspected

A novel in which Fleming Stone, master criminologist, and his faithful assistant, Fibsy, reappear.

At All Booksellers, \$2.00 J. B LIPPINCOTT COMPANY, Philadelphia

Adver. No. 2 of a Snappy Series

Large **Printings**

OMAINE STREET.,,

BY CAROLYN WELLS

Season's Big Seller

BRACEGIRDLE On Feb. 25th

The romance of one of the famous characters of the London Stage in the Seventeenth Century, Anne Bracegirdle. She was a player at the Theatre Royal in Drury Lane and was commonly called "The Darling" and "The Diana" of the English Stage. A vivid tale of a remarkable character. It has all the elements of a big modern seller, romance, action, biography, in a historical setting-BY BURRIS JENKINS. Price \$2.00

J. B. LIPPINCOTT COMPANY

Published by R. R. Bowker Co. at 62 West 45th Street, New York
R. R. Bowker, President and Treasurer; J. A. Holden, Secretary

Entered as second-class matter June 18, 1879, at the post office at New York, N. Y., under the Act of

March 3, 1879. Subscription price, Zones 1-5, \$6.00; Zones 6-8, \$6.50; Foreign, \$7.00.

English Agent: D. H. Bond, 407 Bank Chambers, Chancery Lane, W. C., London.

VOL. CI.

NEW YORK, FEBRUARY 11, 1922

No. 6

Published February 10

FRANCES HODGSON BURNETT'S

greatest novel

THE HEAD OF THE HOUSE OF COOMBE

First large printing sold out before publication. Second large printing, ordered February 1, now running on six presses, will be ready in a few days. Order now—first come, first served.

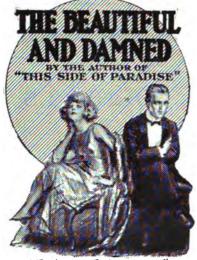
\$2.00

Publication Date March Third

THE BEAUTIFUL AND DAMNED

It is safe to say that no novel in two years has been awaited with such keen anticipation. It is the second novel by

F. Scott Fitzgerald Author of "THIS SIDE OF PARADISE"



F. Scott Fitzgerald

Sidney Howard says of "The Beautiful and Damned":

"It's a bully job, brilliant—and it cuts horribly deep. Now we know that 'This Side of Paradise' wasn't all. There's no stopping him. He will make them all look up this time."

It was Sidney Howard who said, after reading "This Side of Paradise":

"F. Scott Fitzgerald is the most promising young writer in the English language today."

Published March Third

THE EVERLASTING WHISPER

"Jackson Gregory has surpassed all his previous novels."—Philadelphia Record.

"A whirlwind tale of the California wilderness . . . that thrills and near intoxicates."

—New York World.

\$1.75

JACKSON GREGORY'S BIGGEST NOVEL





GEORGE MADDEN MARTIN



Faith in the American woman! That is what this Southern novelist has. Great things in the world she believes can be the accomplishment of her sex. By her writings and by manifold personal activities she is working toward that end.

The famous "Emmy Lou" books won for her a vast audience of readers, to whom the appeal of her keen understanding of the child mind proved a delight.

Her stories of the negro have aroused the attention of all interested in the race question. In "Children in the Mist" the negro himself saw a thoughtful and serious presentation of his problem and workers among the colored people recognized Mrs. Martin as a leader in thought upon the great national problem.

In her fictional studies of childhood and of the race question, Mrs. Martin was dealing with matters which she believes offer to womankind tremendous opportunities for fruitful achievement. Now she has turned to the central part of her belief and in her new novel, "March On," has written a powerful study of the modern woman, who finds in her possession a sudden and complete emancipa-

tion in a time when change is attacking all aspects of

our national life.



Mrs. Martin is an active clubwoman, belonging to many organizations both here and abroad. She is an able lecturer, whose opportunities are frequent for presentation of her thought on the subjects with which she keeps in close touch. Her friends know her as a charming woman, who combines the fine flavor of the old Southern traditions with a forward looking spirit, which is essentially her own.

MARCH ON-"Mrs. Martin's new book has been worth waiting for-so fine and moving a performance is it. . . . She has given her message to her readers with a vitality, a flame of conviction, a noble and sweeping force of portrayal. . . . It is a novel of today that speaks thrillingly with the voice of the younger generation. . . . It is a novel, too, that is just now of peculiarly timely consequence . . . a stirring, flaming banner proclaiming the iniquity of war."—N. Y. Times Book Review. \$2.00 net.



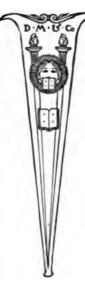
ÐЖ

DM=

A LITTLE MORE

By W. B. Maxwell
Author of "The Devil's
Garden," etc.

A new Maxwell novel that is bound to be one of the best sellers of 1922. A story that, affords a rare combination of rich humor, brilliant characterization and high literary quality. It concerns the varying fortunes of a middle class family which constantly sought a "little more," until the futility of the quest was dramatically demonstrated. "It has magic, it is full of real human beings, it is changeful and colorful and moving . . . will make a host of friends among Mr. Maxwell's public." -N. Y. Times.



THE HOUSE OF CARDS

By Hannah Gartland

A novel of New York today. A well known man about town, a favorite of many women, a connoisseur of horses and wines and noted the world over for his skill at cards, is found dead in his big lonely house at daybreak. The police department and the Prosecuting Attorney's office find the mystery a labryinth of blind trails. The real solution comes as a stunning surprise to the reader. "Without a doubt, 'The House of Cards' is by far the best mystery story brought out in many a day."-N. Y. Herald. \$1.75

MIDNIGHT

By Octavus Roy Cohen

Author of "The Crimson Alibi," "Six Seconds of Darkness," etc.

Black magic! That's what it looked like. She entered the empty taxicab in a raging storm on the stroke of midnight, giving the driver an address on the outskirts of the city. Arriving there, he discovered—what? That the woman had vanished, apparently into thin air, and in her place was the dead body of a young and well known society man. A mystery-detective story that keeps you guessing and gasping and wondering how it will turn out.

THE PURPLE PEARL

By Anthony Pryde Author of "Nightfall," "Marqueray's Duel," etc.

A romance that has its real beginning three generations back in bitter feud between three branches of a noble family over a gem of enormous value. Complications follow when the surviving descendants of this family, two attractive young men and two adorable girls find themselves at cross purposes over the recovery of the purple pearl. A novel packed with excitement and adventure of the sort that makes the reader forget the passing of \$1.90 time. (Feb. 25.)

YOLLOP

By George Barr Mc-Cutcheon

Why does a burglar adopt burglary as profession? Yollop, the hero of this remarkable yarn, finds this out when he captures one in his apartment, gains his confidence waiting while for the police and is therebу led into strange and unusual adven-\$1.00 tures.

OUT OF THE DARKNESS

By Charles J. Dutton
Author of "The Underwood
Mystery"

A novel in which John Bartley, the famous investigator, finds himself up against a stone wall when he attempts to solve the puzzle of a year-old burglary for which two men are doing time. It is a baffling case further complicated by a series of murders which occur shortly after the detective's arrival. Here is a book that will delight those who like a rattling good mystery-detective story that leaves the reader completely in the dark until the last chapter. (Feb. 25.)

DODD, MEAD & COMPANY

Publishers NEW YORK since 1839

Din

Rei-Lee Books

4 Unusual Books

The Truth About Henry Ford

A book that will be talked about

An intimate narrative about a famous, but little understood American. *** In writing this chronicle the author, Sarah T. Bushnell, has had the co-operation of Mrs. Henry Ford, James Couzens (the mayor of Detroit, who for many years was Mr. Ford's partner) and other close friends of this master of men. *** "The Truth About Henry Ford" gives for the first time the inside story of The Peace Ship, Mr. Ford's Senatorial Campaign, The Chicago Tribune Libel Suit. Ready March I\$1.25 Net.

Peewee, By William MacHarg The Story of a Lost Identity

If you have been a friendless child, if you have had or longed to have children, this story of Chicago's "gold coast" and its slums—of love between a boy of eight and a woman of thirty—of a man's and woman's Past colliding with their Present about the figure of a child of the streets—will give you the thrill of mystery at the same time that it brings tears to your eyes.

Ready March I\$1.50 Net.

Saturday Nights, By Earl G. Curtis A Strong Story by a New Author

"Saturday Nights" is a vivid presentation of existence that has its counterpart in many American towns and cities. *** Here is a novel that deals with the emotions that lie far below the surface of life—emotions that sway the masses that toil. *** The story is forthright, gripping and tense. A very human romance lightens the author's graphic picture. Ready March I\$1.50 Net

The Hope Chest

A Book for the Bride

> Cloth 2.00; Illuminated Fabricoid \$3.50; Bride Edition De Luxe \$5.00



Bublisheri, Bookselleri and Surporters of Law, and Americal Standard Colf Ana ...

Little, Brown & Company 34 Beacon Street Boston

TO THE TRADE:

On Sunday, February twelfth, IF WINTER COMES will be six months old. Back on August twelfth, 1921, we published this novel with high hopes for it, but with no idea that it would be the most popular book in years. But just that has happened! The advance sales of IF WINTER COMES were 8600 copies, including 1500 copies sent to Canada. To date we have shipped out 265,673 copies, and the 305th thousand is printing. We know of no other novel published in the twentieth century, which, starting out in a small way, has rolled up such a total in so short a time.

IF WINTER COMES still heads the lists of best sellers both in England and Americe, and according to the latest report in the <u>Bookman</u> is the novel most in demand at the public libraries. We have every reason to believe that its popularity will continue undiminished for many months to come, and it seems likely that this splendid novel is destined to break records in point of total sales.

We find a steadily increasing demand for Mr. Hutchinson's other novels, ONCE ABOARD THE LUGGER--, THE HAPPY WARRICR, and THE CLEAN HEART, and there is every indication that during 1922 they will sut-sell most new novels.

Hutchinson's place in literature as one of the really great novelists of this century has been definitely established. His books will be in active demand for many years to come. In response to numerous requests, we shall issue on February twenty-fifth an attractive Pocket Edition, bound in limp leather, of his four novels, and we believe that the book trade will find a ready sale for this edition among their many customers who wish to have all of Hutchinson's novels on their library shelves.

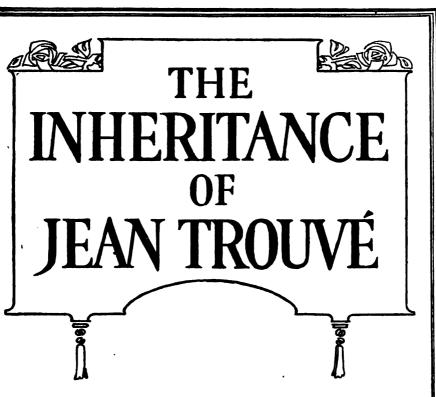
With much appreciation of the splendid cooperation on the part of the book trade throughout the country, without which such an amazing success as that of IF WINTER COMES would have been impossible, we are

Yours very truly,

Little Brown & Company .

February 7th, 1922.

A NOVEL OF DISTINCTION



of Louisiana and the Cajun country that appeals to all who appreciate beauty and value truth; who prefer to associate with worthy characters, worthily portrayed; who are moved by the pathos of life and inspired by its authentic reflection.

NEVIL HENSHAW

400 Pages, Uncut, \$2.00

FOR BETTER HEALTH

Head's Mouth Hygiene

Everyday Mouth Hygiene. By Joseph Head, M.D., D.D.S. 12mo of 65 pages, illustrated. Cloth, \$1.00 net.

Receding gums, heart troubles, stomach troubles, rheumatism, diseased tonsils are some of the results of decayed teeth. Keeping the teeth well is the forte of this work.

Bandler's Expectant Mother

The Expectant Mother By S. Wyllis Bandler, M.D. 12mo of 213 pages, illustrated. Cloth, \$2.00 net.

This book aims to insure the health of the mother and child. It tells the prospective mother just what she wants to know in clear, clean language. It is decidedly a book for every woman preparing for childbirth.

Griffith's Care of the Baby

Care of the Baby. By J. P. Crozer Griffith, M.D. 12mo of 455 pages, illustrated. Cloth, \$2.50 net. Sixth edition.

Dr. Griffith shares with you his intimate and intelligent knowledge of the medical and hygienic sides of childhood. You get everything you want to know about baby care—illustrated.

Abt's The Baby's Food

The Baby's Food. By Isaac A. Abt, M.D. 12mo of 143 pages. Cloth, \$1.25 net.

The health of a baby is more intimately dependent upon the food supply than upon any other single factor. This book tells the mother precisely how to prepare the food as your doctor wishes it prepared.

Galbraith's Hygiene for Women

Hygiene and Physical Exercise for Wemen. By Anna M. Galbraith, M.D. 12mo of 393 pages. Cloth, \$3.00 net. Second edition.

Bathing, proper food and clothing, gymnastics, hydrotherapy, care of skin, hair, hands, feet, development of form, carriage—and such other information making for efficiency.

Pyle's Personal Hygiene

Personal Hygiene. By Walter L. Pyle, M.D. 12mo of 555 pages, illustrated. Cloth, \$3.00 net. Seventh edition.

To achieve success in life there is one factor of prime importance—Health, good red blood! Dr. Pyle's work contains just the information that will lead you to good health—and keep you well.

Brady's Personal Health

Personal Health. By William Brady, M.D. 12mo of 407 pages. Cloth, \$2.00 net.

Do you know how to take care of yourself—how to forestall illness, how to live longer? Dr. Brady gives you a clear idea of the causes of ill health and prescribes simple treatments when these are sufficient.

Stokes' Third Great Plague

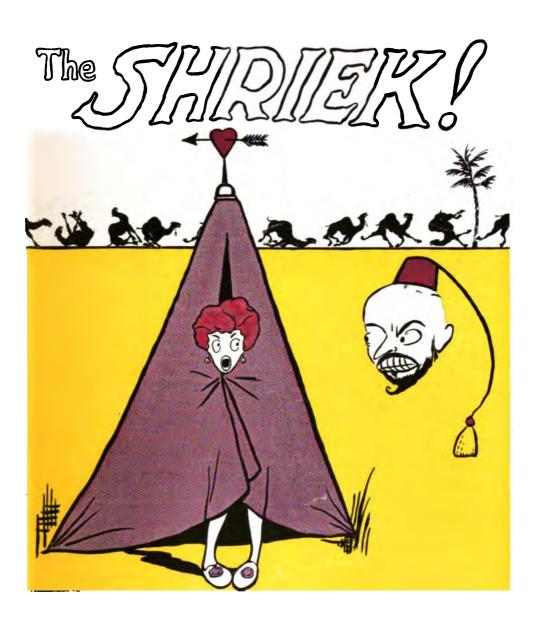
The Third Great Plague. By John H. Stokes, M.D. 12mo of 204 pages. Cloth, \$2.50 net.

Public education has practically eradicated tuberoulosis, yellow fever and malaria. The third great plague (syphilis) is preventable, and Dr. Stokes aims to do this by corrective instruction.

At Leading Bookstores or

W. B. SAUNDERS COMPANY

PHILADELPHIA and LONDON



PULLALLATING PALPITANT PASSIONUT?

A Satirical Burlesque

Ready Shortly

Net \$1.25

W. J. Watt & Co. 25 West 43d St., New York

"An essential reference tool" COMING THIS MONTH

The English

Literary Year Book 1922

PARTIAL CONTENTS

Lists of-

British Booksellers (London and 500 other Cities) British Libraries Learned Societies **Book Artists** British Periodicals (With Editors' Requirements) Literary Agents British Publishers Colonial Publishers London Clubs Scenario Writers Colonial Periodicals (With Editors' Requirements) **Dramatic Agents** Lecturers American Publishers (Their Requirements) American Music Publishers American Periodicals (With Editors' Requirements)

American Libraries

Chapters on-

The Writers' Reference Shelf (With Bibliography) Hints for Aspirants in Journalism Writing for the Films Authors & the Cinema Cinema Journalism and Authorship Cinematograph Film Library Writing for the Stage Free Lance Photography Royalty Tables Exhaustive List of Pseudonyms Text of Canadian Copyright Act Text of Berne Convention American Copyright (Rules and Procedure) American Income Tax (For British Authors) The Author and His Health Bibliographical Terms Double-named Novels Sizes of Paper

OVER 1000 PAGES

of interest and service to everyone interested in writing, making or distributing books

Price \$3.00 net

Edited and Published by MARK MEREDITH, Liverpool

FOR SALE IN AMERICA BY

R. R. Bowker Co., 62 West 45th Street, New York

Love and Chivalry

and the desire to read about the Great Loves of noted people and the chivalry of noble men will never die. Witness the enormous success which romances such as "RICHARD CARVEL," "THE BROAD HIGHWAY," and many other noted novels have enjoyed. It is with these facts in mind that we present a story founded on fact that we believe will meet this great popular demand.

THE BRACEGIRDLE

THE FACTS

Anne Bracegirdle, English actress of the 17th century. The date of her birth is usually assigned to 1663 but by some it is put ten years later. She had a brilliant career on the stage till 1707 when she and her rival, Mrs. Oldfield, played "Mrs. Brittle" in Betterton's "Amorous Widow" on successive nights. The audience awarded the palm to Mrs. Oldfield, whereupon her rival quitted the stage, never to return, except for Betterton's benefit performance in 1709. She achieved her greatest successes as an actress in the plays of Congreve, to whom she was suspected of being secretly married. Rightly or wrongly, she had a high reputation of virtue. She was commonly called "The Darling" and "The Diana of the English Stage."

THE STORY

Here is a truly delightful romance of London in the days of King William of Orange: the story of charming Anne Bracegirdle. Pursued by lovers galore who threaten to run each other through for her favors, she proves capable of handling the most tense and critical situations, with wit and courage. The author has the rare power of bringing vividly before the reader the scenes and characters of those troublous yet fascinating times when the stage was still young. We hear the ring of swords, the thunder of pursuit, the acclaim of crowds, and feel deeply the romantic spirit of that gloriously chivalrous age. Interwoven with action that stirs the blood is the heart-appealing tenderness of a great love. The plot concerns such characters as Congreve, Dryden, Lord Halifax and other noted folk.

BY BURRIS JENKINS

To be published February 25

Striking Jacket and Poster. Price \$2.00

J. B. LIPPINCOTT COMPANY

ALFRED A. KNOPF



The Publishers' Weekly

220 W. 42 St., New Yor.

What one Fifth Avenue Bookseller

RETAIL DEPARTMENT CHARLES SCRIBNER'S SONS

NEW, OLD, & RARE BOOKS

THE NEWEST BOOKS for late winter publication include another instalment of Mrs. Asquith's fascinating and disturbing "Autobiography," which continues her recollections; an important study by Louis Madelin of "Danton"; "Manon Phlipon Roland," by Evangeline Wilbour Blashfield; George Nathan's "The Critic and the Drama"; and a work similar to H. G. Wells's "Outline of History" entitled "The Outline of Science," under the editorship of Prof. J. Arthur Thomson. The new fiction is very promising, including: "Cytherea," by Joseph Hergesheimer; "The Memoirs of a Midget," an extraordinary performance by the English poet, Walter de la Mare; "Scarhaven Keep," a new mystery story by J. S. Fletcher: and "The Hills of Ruel." by Fiona McLeod.

THE RABE BOOKS DEPARTMENT has specialized in books on Natural History-Birds, Animals, Butterflies, and Fishes-and is unusually replete with all the standard works on these subjects in the best editions and with the beautifully colored plates in the finest condition. There are also very fine copies of Repton and the other old garden writers, with colored and folding plates.

NEW FRENCH BOOKS recently arrived include: René Boylesve's "Le carrosse aux deux lézards verts"; Claude Farrère's "L'extraordinaire aventure d'Achment Pacha"; Georges Duhamel's "Les Homnies aban-'donnés"; Pierre Villetard's "Le Château sous les roses"; and Benjamin Vallotton's "Achille & Cie."

Mail and Telephone orders receive special attention

CHARLES SCRIBNER'S SONS, New York PUBLISHERS . BOOKSELLERS . IMPORTERS

-From "Scribner's" for February, 1922

thinks of Borzoi Books

All the titles underlined are Borzoi Books. Shipments are being made from stock NOW.

<u>ALFRED-A-KNOPF-: THE BORZOI-: ALFRED-A-KNOPF-: THE BORZOI_ALFRED-A-KNOPF-: THE BORZOI-: ALFRED-A-KNOPF-: THE BORZOI</u>

ALFRED A. KNOPF



220 W. 42 St., New York

ALFRED A KNOPF .. THE BORZOL .. ALFR

·ALFRED·A·KNOPF··THE BORZOI ·· ALFRE

on can Sell-

The Fair Rewards

By Thomas Beer

Moon-Calf, The Charmed Circle, The Blood of the Conquer-

ors-I am proud to have published these American first novels during the past two years. Now THE FAIR RE-WARDS, the first novel of a young American who already has a large audience in the magazines. A story of the American stage during the past twenty years and a unique study in senti-THE mentalism. FAIR WARDS is bound to attract the kind of discussion which sells books. Jacket in 3 colors. \$2.50 net





Explorers of the Dawn

By Mazo de la Roche

Christopher Morley

has written an intro-duction to this novel by a young Cana-dian author, and he says: "It seems to me so truly charming, so felicitous in subtle touches of humor, that surely it will find its own lovers; those, perhaps, who utter the names of Barrie and Ken-

neth Grahame. For everyone who is tired of pessimism and realism, recommend this story of the adventures of three boys. (Not a juvenile). \$2.50 net



Guest the One-Eyed

ALFRED ATKNOPF THE BORZOL ALFRED A KNOPF THE BORZOL ALFRED A KNOPF THE BORZOL ALFRED A KNOPP THE BORZOL

By Gunnar Gunnarsson

What Conrad is to England, Gunnarsson is to Denmark, for—a native of Iceland he learned CUEST-ONE PATE learned different GUEST CONFEYED

the entirely different language of Danish in order to reach a greater audience. His stories of his primitive native island are today among the most popular of all novels in Danish. This English translation of

epic book an should help to bring him in America the large audience that awaits a distinguished world writer.

\$2.50 net



The Case and the Girl

By Randall Parrish

One of Randall Parrish's best-you



can't say more for an adventure story. This one is distinctly up to date, with a hero discharged from the Army and looking for adventure. He finds it.

Jacket in colors, from an oil painting by E. M. Jackson. Send for advance paper copy.

\$2.00 net

CYTHEREA DOLL CONTEST

\$50 first prize. \$25 second prize. \$15 third prize.

Write us for details.

In Canada all Borzoi Books can be obtained from the Macmillan Co. of Canada, Limited, St. Martin's House, Toronto.

Y.KNOPF.THE BORZO ALFRED.A.KNOPF.THE BORZOI.ALFRED.A.KNOPF.THE BORZOI....



Important Publications for February



ARI	VO	T.D	RF.NA	IETT
AKI	V U I	עוגו	KC/V/	V C. I .

MR. PROHACK

Mr. Bennett's first novel in three years, a thing of exquisite humor and human understanding. Mr. Prohack steps forward as a candidate for immortality. \$1.75

E. F. BENSON

DODO

Re-enter-the Margot Asquith of fiction. Mr. Benson's famous creation.

\$1.75

ALDOUS HUXLEY

CROME YELLOW

"It is the best reading, the gayest and most plaintive satire."—Westminster Gazette.

STEPHEN McKENNA

THE SECRET VICTORY

A novel of London society and the reckless modern society girl.

\$1.75

JOHN PROSPER

GOLD-KILLER

A new sensation in mystery tales, a startling picture of the new underworld that bears the stamp of truth. \$1.75

HUGH WALPOLE

THE YOUNG ENCHANTED

"A truly enchanting book."—New York Times.

\$2.00

ALBERT PAYSON TERHUNE

BLACK GOLD

By the author of "Buff: A Collie," "Lad: A Dog," etc.

\$1.75

GYRIL McNEILE

THE MAN IN RATCATCHER

By the author of "Bull-Dog Drummond."

\$1.75

JOHN DOS PASSOS

THREE SOLDIERS

The most discussed, dammed and praised novel of this or any season.

\$2.00

JOHN OWEN

THE COTTON BROKER

A first novel that will leave its mark.

\$2.00

MARY ROBERTS RINEHART

MORE TISH

"No amount of praise can tell how funny it really is."—New York Tribune.

\$1.75

BARONESS VON HUTTEN

MOTHERS-IN-LAW

A romance under Italian skies.

\$1.75

GEORGE H. DORAN COMPANY, 244 Madison Avenue, New York



BORAN Important Publications for February BORAN



JOHN DOS PASSOS

ROSINANTE TO THE ROAD AGAIN

A new and wholly fascinating side of the remarkable genius of the author of "Three Soldiers." A colorful, swinging record of a tramping-trip through Spain, of an old civilization and a youthful point of view.

SOLOMON EAGLE (J. C. Squire)

BOOKS IN GENERAL: Third Series

Brief, delightful papers on books and authors, by the author of "Life and Letters,"

CHARLES HITCHCOCK SHERRILL

PRIME MINISTERS AND PRESIDENTS

A key to the modern world. Intimate interviews with the world's statesmen. Octavo. \$2.50

A WOMAN OF NO IMPORTANCE

RECOLLECTIONS AND REFLECTIONS

Delightfully imprudent memories by the author of "Memories Discreet and Indiscreet," etc. Octavo. \$4.00

SAMUEL GUY INMAN

PROBLEMS IN PAN AMERICANISM

The most important relations of the U.S.A. are its relations with Latin-America. Octavo. \$2.00

HAVELOCK ELLIS

LITTLE ESSAYS OF LOVE AND VIRTUE

An eminently sane discussion of the vital problems of life.

\$1.50

MARGOT ASQUITH

MARGOT ASQUITH: An Autobiography

A new unabridged, one-volume edition. Issued coincident with Mrs. Asquith's arrival 23 Plates. Octavo. to lecture in this country.

MARGUERITE E. HARRISON

MAROONED IN MOSCOW

"The most interesting book out of Russia."—William Lyon Phelps, N. Y. Times. Octavo. \$3.00

LORD FREDERIC HAMILTON

HERE, THERE AND EVERYWHERE

By the author of "The Vanished Pomps of Yesterday" and "In the Days Before Yesterday." Octavo. \$4.00

RAYMOND M. WEAVER

HERMAN MELVILLE: MARINER AND MYSTIC

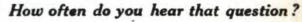
"Mr. Weaver has given us the man."-Nation. Illustrated. Octavo. \$3.50

GENERAL SIR IAN HAMILTON

THE SOUL AND BODY OF AN ARMY
By the author of "Gallipoli Diary," "A Staff Officer's Note-book," etc. Octavo. \$5.00

GEORGE H. DORAN COMPANY, 244 Madison Avenue, New York

"What's New in New York?"



Your customers pride themselves on keeping up with the novels fashionable New Yorkers are reading.

There is an inviting freshness to these books which recommends them on sight.

The Idol of Paris

By Mme. Sarah Bernhardt

"Make what you will of this," says the divine Sarah.

"My life, (with a shrug of her shoulders)
. .? It is for you to say."

And surely there has been romance enough in the full days of her triumphs.

Over Life's Edge By Victoria Cross

Who else but Victoria Cross could give you the thrill of knowing a girl who had lived for four years in a rocky cavern on the Cornish coast—A tunic of gulls' feathers her only dress, the sea and the birds her companions, or of the happiness of the man who found her,—a wet shimmering gold fish?

\$1.75

The Stretton Street Affair

By William LeQueux

Was Oswald DeGex emotionally insane when he killed his beautiful niece? The Dover boat, the Lyons express—by sea, railway and air you dash about Europe unraveling the plot which led to her death.

And Mr. LeQueux tells you about orosin, the drug of dreams, the mysterious new poison, a drop of which on cigar or cigarette renders the smoker unconscious.

\$1.75.

The Eyes of the Village By Anice Terhune

A friendly story of plain old-fashioned New England folks, bubbling over with shrewd, sharp-tongued humor that will make you hungry for the old days with their good times and long evenings.

\$1.75

The Macaulay Company, New York

Turn the magazine and read the preliminary newspaper advertisement of our Spring Leader, a novel so good that it cannot be overpraised or oversold. We shall publish SAINT TERESA in March at \$2.00, and back it with an advertising campaign proportionate to its merits and to the importance of an author of whose three previous novels nearly half a million copies have been sold.

HOUGHTON MIFFLIN COMPANY

A story of present day Americ so fine, so sincere, so compeling that every reader must fabeneath its spell as it marche to its magnificent climax.

\$2.00 at all bookstores

February 10

AN ORDEAL OF HONOR

By ANTHONY PRYDE

Author of "Marqueray's Duel," "Jenny Essenden," "Nightfall."

Within the brief space of two years Mr. Anthony Pryde has won an enviable place among writers of romantic fiction, and a popularity among fiction readers which is constantly growing. A writer with a marked facility in the manipulation of plots, he is also the possessor of a gift for creating characters who stand out in sharply defined reality from their background and from one another and who speak in a brilliant, audacious fashion. His novels are swiftly moving, revolving about situations which are often bold and startling. His scene is almost invariably the political and fashionable England of today and his people the urbane, sophisticated men and women who inhabit it.

The qualities which have made Mr. Pryde's other books popular are present in ample measure in An Ordeal of Honor. The story of a man accused of a crime in which he has no part, of misfortune heroically borne, and of a love which endures in spite of doubt and even degradation, it is a book which is unfailingly dramatic and which will assure the author of a still warmer place in the esteem of the many readers whom his other novels have won for him. \$2 net.

Ready Now

ETHEL OPENS THE DOOR

By DAVID FOX

Author of "The Man Who Convicted Himself"

A mystery story with a really original cast of characters: The Shadowers, Inc., retired criminals whose activities in the suppression of crime make sometimes hilarious and sometimes thrilling reading. Anonymous letters, a secret room in a New York hotel, an old recluse and a number of unsuspected enemies are the materials of which a particularly entertaining story is made. \$1.90 net February 10

THE ROMANCE of a GREAT STORE

By EDWARD HUNGERFORD

Author of "The Personality of American Cities," "The Modern Railroad," etc.

An account of the growth and development of one of our great modern mercantile establishments: R. H. Macy & Company. Mr. Hungerford presents the salient facts in the history of Macy's department store, and discusses in detail the operating methods of the organization: how merchandise is bought; the methods of retailing the training of employees; the operation of the delivery system; and the numberless practices adopted to insure that the public will receive the maximum of service. A final section of the book discusses the plans which have been made for the development of the establishment.

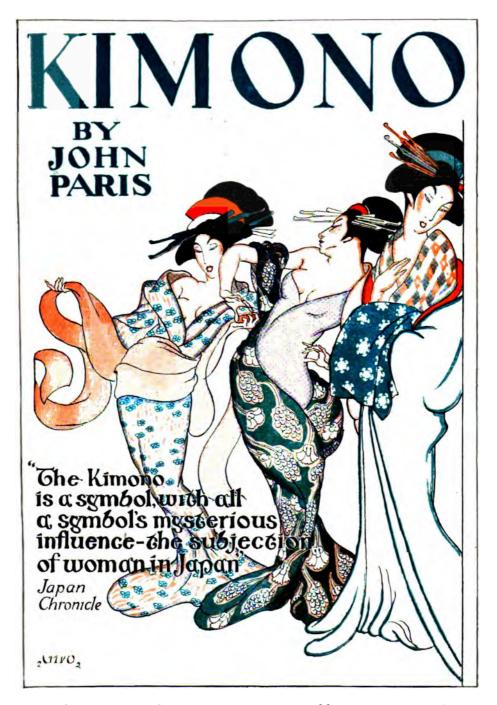
Although it is addressed primarily to the student of modern retailing methods Mr. Hungerford has presented his subject so lucidly and with such an emphasis upon the "human side" of the organization that it possesses a decided interest for the general reader also.

With eight illustrations by Vernon Howe Bailey.

\$2.50 net

Robert M. McBride & Company, Publishers, New York

to be published March 15th, Price \$2.00



One of the "big books" of 1922!

Z

Reading the reviews from the English press makes one certain that the book will start a furore over here. (We were going to quote some of the fine comments of the foreign press, but refer you to the end papers of the novel itself, where about fifteen or so are given.)

KIMONO is the story of the marriage of an Englishman to a Japanese girl, an orphan of great wealth, who has been brought up in Europe; of how they go to Japan against the advice of their friends and for a time are parted, half by the efforts of her Japanese relatives, and half by his discovery that her money is derived from property in the Yoshiwara (Japan's official houses of prostitution).

But more, Japan, the mysterious, the inscrutable, its soul and spirit, are revealed never to be forgotten.

The author of KIMONO is a well-known English diplomat, who was attached for five years to the British Legation in Japan (John Paris is a pseudonym).

KIMONO is destined to be a great seller without a doubt from the hour the book is out on your counters (several American publishers have made flattering offers for our rights). The more you have on hand, of course—!

BONI & LIVERIGHT



105 WEST 40th STREET NEW YORK by John Pari

()

Z

0

EARLY SPRING PUBLICATIONS

International Discussion

WASHINGTON AND THE RIDDLE

By H. G. Wells

NEAR EASTERN AFFAIRS AND CONDITIONS

By Hon. Stephen Panaretoff

\$2,25

THE HISTORY AND NATURE OF INTERNATIONAL RELATIONS

Being lectures by various authorities, given at Georgetown University for the School of Foreign Service.

Edited by Edmund A. Walsh Regent of Georgetown University

\$2.25

CHINA'S PLACE IN THE SUN

By Stanley High Ill., \$1.75 RUSSIA'S FOREIGN RELATIONS DURING THE LAST HALF CEN-

TURY \$2.25

By Baron S. A. Korff, D. C.L. CHINA AWAKENED

Ill., \$5.00 By M. T. Z. Tyau

RUSSIA IN THE FAR EAST

By Leo Pasvolsky \$1.75

Two New Books by the Late Lord Bryce

THE STUDY OF AMERICAN HISTORY

\$1.50

THE SECRET PLACES OF THE

INTERNATIONAL RELATIONS

Eight Lectures Delivered in the United States in August 1921 \$2.50

= The New Spring Fiction

TIM DECIME LEGICAL OF	
HEART	
By H. G. Wells	\$2.00
CHILDREN OF THE MAR	RKET
PLACE	
By Edgar Lee Masters	\$2.00
ONE	
By Sarah Warder MacConnell	\$1.75
THE SCARLET TANAGER	_
By J. Aubrey Tyson	\$1.75
THE HOUSE OF RIMMON	
By Mary S. Watts	\$2.00
HUMBUG	
By E. M. Delafield	\$2.00
HE KNEW LINCOLN, AND O'I	HER
BILLY BROWN STORIES	
Ry Ida Tarbell	\$1.50

WEDDING, AND THE COOK'S OTHER STORIES

By Anton Chekhov. Trans. from the Russian by Constance Garnett \$2.00 BEALBY

By H. G. Wells' (Reissue)

THE VENEERINGS

By Sir Harry Johnston

THE PRISONERS OF HARTLING By J. D. Beresford \$2.00

NUMBER 87

By Harrington Hext

\$2.00

PAN AND THE TWINS

By Eden Phillpotts

\$1.75 LIFE AND DEATH OF HARRIETT FREAN

By May Sinclair \$1.25

CONN OF THE CORAL SEAS By Beatrice Grimshaw \$1.75

MARIA CHAPDELAINE

A Tale of the Lake St. John Country By Louis Hémon. Trans. from the French by W. H. Blake \$2.00

THE WAR IN THE AIR

By H. G. Wells (Reissue) \$2.00

THE COMBINED MAZE

By May Sinclair (Reissue) \$2.00

AT ALL BOOKSTORES OR FROM

\$2.00

THE MACMILLAN CO.

64-66 Fifth Avenue

New York

An Advance Notice of Spring Books

YOUNG BOSWELL

BY CHAUNCEY BREWSTER TINKER

Professor Tinker of Yale University, the recognized authority on 18th century English literature, gives us here a new book based on what is considered to be a miraculous discovery of manuscript letters written by the Boswell, not yet known to fame, to Rosseau, Oliver Goldsmith. John Wilkes, and many of the celebrities and notorieties of the day. A few of Professor Tinker's chapters will be printed in the ATLANTIC. In the book there will be many illustrations, chiefly reproductions of manuscripts and unfamiliar prints. The volume will therefore have the same appearance as A. Edward Newton's highly popular "Amenities of Book Collecting" and "A Magnificent Farce," and will doubtless have the same wide appeal as well as an important place in permanent literature.

Publication date April 1.

Price \$3.50

THE IRON MAN

By ARTHUR POUND

Arthur Pound, an alumnus of the University of Michigan, lives at Flint, a manufacturing center for automobiles, where the development of automatic machinery has been carried to the highest point. THE IRON MAN is the automatic machine, and Mr. Pound studies its effect upon human beings in a variety of ways and in their relations with life. His knowledge of the human problems of factory management is the result of years of intelligent and imaginative study. A few of the articles have appeared in the ATLANTIC, where they have attracted much attention.

Publication date April 15.

Probable Price \$1.75

A GLANCE TOWARD SHAKESPEARE

By John Jay Chapman

John Jay Chapman, scholar and man of letters, is also the author of William Lloyd Garrison, a recent addition to the Atlantic Monthly Press book-list. His new book contains a number of short papers on the individual plays and on such topics as "The Plays as Poetry," "On the Stage," "Shakespeare's Types." and "Notes on Enunciation," and "On American Speech." Full of brilliant criticism and suggestions it will make a special appeal to general readers as well as to teachers of literature.

Publication date April 1.

Price, \$1.25

FINDING YOUTH

By Nelson Andrews

Sixty Years is the age for Finding Youth, according to Nelson Andrews, and his remarkable story is one of actual experience. It is an intensely interesting account of the way in which this man took Fate by storm, found work, and founded a community made of other young men and women of his own age. The author says: "This story is told because others need to know it They need to know it now, when all the world is making a blind struggle to find youth—a new creative spirit." It is an inspiring message of hope and optimism to older men and a story of strong human interest.

Publication date March 15.

Price. \$1.00

CONSOLATION

By Mrs. Albion Fellows Bacon

Within a week of its publication in the December, 1921, ATLANTIC, this article brought hundreds of letters to the editor's desk, and in response to many expressions of hope that it would appear in a more permanent form, it is now reprinted as an Easterbooklet, in order that Mrs. Bacon's rarely beautiful and comforting message may reach an ever-increasing number of those who stand in need of such solace.

Publication date March 15.

Price, 75 cents

THE ATLANTIC MONTHLY PRESS, Boston

NEW CROWELL BOOKS

- A DICTIONARY OF CLASSIFIED QUOTATIONS. Edited by W. Gurney Benham. 8vo, 660 pages, net \$5.00
 - Selections from authors of all nations and periods, grouped under subject headings with full index of cross references and annotated list of authors.
- LIVES OF POOR BOYS WHO BECAME FAMOUS. By Sarah K. Bolton, Author of LIVES OF GIRLS WHO BECAME FAMOUS. 8vo, 380 pages, net \$2.00 New large type edition, revised and enlarged. Illustrated with portraits. Solid information and pleasant entertainment are blended enjoyably.
- SPIRITUAL HEALTH AND HEALING. By Horatio W. Dresser, Editor of THE QUIMBY MANUSCRIPTS. 12mo, 320 pages, net \$2.00 A strong plea for the development of the highest powers accorded to mankind. "The chief need at present is for a clearer statement of the ideas which lead beyond mental to spiritual healing."
- PRINCIPLES OF THE NEW ECONOMICS. By Lionel D. Edie, Assistant professor of History and Politics, Colgate University. 8vo, 550 pages, net \$2.75 An integration of recent economic thinking.
- ASSETS OF THE IDEAL CITY. By Charles M. Fassett, former mayor of Spokane. 12mo, 192 pages, net \$1.50 A brief description of the more important institutions, activities and undertakings which pertain to modern life in cities.
- HANDBOOK OF MUNICIPAL GOVERNMENT. By Charles M. Fassett, Specialist in municipal government at the University of Kansas. 12mo, 200 pages, net \$1.50 A compact but complete statement of the various forms of city government and the best methods of administration.
- THE HABIT OF HEALTH, How to Gain and Keep it. By Oliver Huckel, D.D. 12mo, 136 pages, net \$1.00
- Practical talks on the control of bodily health by the mental and spiritual powers.

 THE ART OF THINKING. By T. Sharper Knowlson, Vice-President of The Pelman Institute. 12mo, 170 pages, net \$1.35
 - A systematic treatment, in no sense technical or out of the reach of the average man or woman, showing how to increase one's mental powers.
- PRACTICAL SELF-HELP. By Christian D. Larson, Author of "The Great Within." 12mo, 240 pages, net \$1.75 Will help the reader to make full and effective use of the greatest and best that is in him.
- ROUND PEGS IN SQUARE HOLES. By Orison Swett Marden, Author of "How to Get What You Want." 12mo, 320 pages, net \$1.75

 This book on the psychology of success might be placed to advantage in the hands of every young man and young woman starting out in life.
- FAMOUS MYSTERY STORIES. Edited by J. Walker McSpadden, Author of "Opera Synopses." 12mo, 300 pages, net \$1.25 To those who like the thrill and grip of mystery, this series of tales by famous authors will be welcome.
- THE MYSTERY LIBRARY. Edited by J. Walker McSpadden. 12mo, four volumes, boxed, net \$5.00
 - A grouping of four single volumes which have proved widely popular. FAMOUS MYSTERY STORIES, FAMOUS DETECTIVE STORIES, FAMOUS GHOST STORIES, FAMOUS PSYCHIC STORIES.
- SELF-CULTIVATION IN ENGLISH. By George Herbert Palmer, Alford Professor of Philosophy Emeritus, Harvard University. 12mo, 64 pages, net \$.25 New large type edition including "The Glory of the Imperfect." Regarded as a classic on "the mastery of English for use as a tool."
- THE OPEN ROAD TO MIND TRAINING. By Esme Wingfield-Stratford. 12mo, 270 pages, net \$1.75 A comprehensive and practical system of mental culture embodying the most recent psychological research.

JUST RECEIVED

February Issue

THE BOOKMAN'S JOURNAL

An International Magazine

AND PRINT COLLECTOR

VOL. V. (NEW SERIES) No. 5.	CONTENTS	FEBRUARY, 1922
DR. DOVER: PIRATE, AND IN	VENTOD OF A FAMOU	PAGE
Gosse		
THE PERSIAN BOOK, AND		
Murdoch	THE GLORIES THERE	14Q
Murdoch EIGHT LITTLE BOOKS OF A SO	COTTISH POET—S ILI	ooker 155
OLLA PODRIDA—The Editor	30111311 1 0E1—3. J, 1	
AMERICAN NOTES—G. H. Sar		
TWO UNRECORDED TRIAL P	ROOFS OF WHISTLER	ETCHINGS—F. L.
Wilder		
DR. DANIEL AND THE FELL TY		
REVIEWS		
BOOKS TO BE NOTED		170
CORRESPONDENCE		170
CATALOGUES FROM THE BOO		
ZORN ETCHINGS AND THEIR V		
BOOKS IN THE SALE ROOMS		
BOOK PRICES		
MEN AND MATTERS		175-176

"The Bookman's Journal" is published monthly, at 173-4-5, Fleet Street, London, E.C. 4. Subscription Rate, including postage, \$6.00 per annum, and proportionately for shorter periods.

Send for a Copy

PRICE 50 CENTS

THE R. R. BOWKER CO., 62 West 45th Street NEW YORK CITY

Four Unusual Abingdon Books

BEYOND SHANGHAI

By HAROLD SPEAKMAN

This exceedingly charming "look in" upon China is unique because it is "different." The author says: "I made a solemn compact with myself not to attempt to describe, sketch, or otherwise molest the imperial palaces at Peking, but to see as much as I could of the Chinese people themselves in their humblest and most intimate surroundings, to live alone with the Chinese and to eat their food." And this he did, and the fruitage of his unusual experiences is given in this interesting book, embellished by eight illustrations in color from paintings made on the spot by the author.

\$2.00 net, postpaid.

A HANDFUL OF STARS

By F. W. BOREHAM

The author appropriates the title of this book from Caliban, who cries out, "O God, if you wish for our love, fling us a handful of stars." And these "stars" are gathered together to make a companion to his volume entitled "A Bunch of Everlastings," for "it is not good that a book should be alone."

Net, \$1.75, postpaid.

THE OPEN FIRE

By WILLIAM VALENTINE KELLEY

This group of charming and gripping essays constitutes one of the rich and scholarly contributions of William Valentine Kelley to some of the vital discussions of this generation. No more penetrative or appreciative mind has applied itself in our day to the consideration of the sources, influences and products of literature and religion in their reactions upon life, character and civilization.

Net, \$2.00 postpaid.

WITH EARTH AND SKY

By BISHOP WILLIAM A. QUAYLE

These are communications from a dweller in the innermost heart of Nature and a friend of God. He has an amazing insight into the Creative Mind and possesses in a marvelous degree the capacity for comprehension and the ability for interpretation! These essays are full of the mystery of the recurring seasons, and of the ineffable glory of flower and field, of mountains, meadow, river and prairie, of star and sun and cloud,—and one is reminded of the praiseful Psalmist who bursts out with this song: "Let everything . . . praise the Lord." \$2.00 net, postpaid.

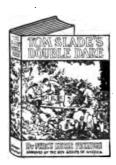
Prices subject to change on publication.

At the Better Bookshops

THE ABINGDON PRESS

NEW YORK PITTSBURGH CINCINNATI KANSAS CITY (Founded 1789)
CHICAGO BOSTON
SAN FRANCISCO PORTLA

STON DETROIT PORTLAND, ORE.



Taking Advantage of an Innovation

Does This Interest You?



NEW TITLES TO BE PUBLISHED IN OUR POPULAR JUVENILE SERIES IN FEBRUARY

DON STRONG PATROL LEADER (Every Boy's Library)

William Heyliger
THE ROVER BOYS AT BIG HORN RANCH
TOM SWIFT AND HIS ELECTRIC LOCOMOTIVE Victor Appleton
ROY BLAKELEY'S BEE-LINE HIKE
TOM SLADE'S DOUBLE DARE
THE OUTDOOR GIRLS IN THE SADDLE

William Heyliger
Author M. Winfield
Percy Keese Fitzhugh
Percy Keese Fitzhugh
Laura Lee Hope

This is the first time that the new titles of these "Important" series have been published at this season of the year. We are making this innovation because we believe that *right now*, in the after-holiday season, there is an opportunity to push the sales of Juvenile books into almost undreamed of figures.

And why not? These winter afternoons and evenings are ideal times for the boy and girl to read; the books which the youngsters receive at Christmas time have aroused their fresh interest in the different juvenile series; in many cases they still have their Christmas money to spend. Just consider what an appeal the New Reduced Price will make to them!

Isn't this the psychological moment to give them new titles in the most popular series in the market—the series they have learned to enjoy;—the new titles they look for and have never had before at this time?

It certainly looks to us as though this gives a tremendously big opportunity to follow up the Christmas trade of books for the boys and girls.

You can enjoy a large Juvenile business now.

Are you with us? Make a window! Do some advertising!

BE A GO-GETTER!

GROSSET & DUNLAP, Publishers
1140 BROADWAY NEW YORK CITY

The Canyon of the Fools by Richard Matthews Hallet

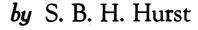


Richard Matthews Hallet is the man whose serial stories have won such genuine approval from America's millions of magazine readers. Because he is a born story teller, who puts into his work the essence of adventure and romance and humor as he has distilled them from life by his own astonishing contacts. Since his uni-

astonishing contacts. Since his university days he has combed the land and the sea for experience. The result is a first novel whose distinctive humor, unique plot and picaresque characters set it in a class apart from the work of any of the younger American writers of to-day. It is a story of a hunt for gold, a tale of love and excitement, told with chuckles.

A book that will be read for the sheer joy of the reading. No description can possibly get the spirit of it. We feel its success is assured. It will be published March 16th. \$2.00

Coomer Ali





It was published on February 1st. Already critics are vindicating the Publishers' judgment that in the author of this strange tale they have made a literary find.

Sidney Williams in the Philadelphia North American: "Seldom indeed, appears a tale comparable to Coomer Ali in candid unveiling of men in the clutch

of greed." Wilson Follett: "I size Mr. Hurst up as a writer who can never be anything but inimitable and a delight; his hurricane at sea is the next best thing to Conrad's Typhoon. I read the book with vast enjoyment, and at one sitting."

It's a breath-taking story of intrigue—of Mohammedans and white men who have cast their lot in the Far East. Re-order to day on this book which is being widely advertised, and which will bring every buyer back for the other S. B. H. Hurst novels to follow. \$1.75

HARPER & BROTHERS Established 1817 NEW YORK

Three Books People Will Ask For

John Maynard Keynes'

A REVISION OF THE TREATY

A Sequel to "The Economic Consequences of the Peace"

As vital to the formation of public opinion and policies as his former book. Mr. Keynes gives a vivid account of the European situation of the last two years and makes far reaching and definite suggestions for the settlement of the world wide economic and financial turmoil of today. \$2.00.

CIVILIZATION IN THE UNITED STATES

An Adventure in Intellectual Cooperation

Edited by Harold E. Stearns.

The work of thirty well known American writers and critics who present the realities of every phase of American life. There is nothing else like it in American literature. "A challenge to all of us."—Springfield Republican. 577 pages. \$5.00.

Frank A. Vanderlip's

WHAT NEXT IN EUROPE?

After studying fourteen European nations, Mr. Vanderlip translates Wall Street's knowledge of international affairs into terms of human life. He presents a reliable picture of the European situation and its effect on America. \$1.75.

The Publishers' Weeklu

LIBRAEN

THE AMERICAN BOOK TRADE JOURNAL FOUNDED BY F. LEYPOLDT

February 11, 1922

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

The Worth of a Salesman's Time

T is worth while for industry to pause occasionally to estimate the industrial value of those men who tour the country month after month, bringing to the attention of the retailers the product of the manufacturers.

Those who carefully study the problems of distribution and the elements that enter into successful and economical merchandising never fail to come from such an investigation with an increased respect for the pivotal value of those who in the field are the representatives of established lines or of new proposals. It is sometimes speciously argued that there would be a saving in the ultimate cost of a product if the expenses of travelers were dispensed with, but actual experiments in this direction have shown that this change is uneconomical in result, and that only by means of personal presentation can the goods be distributed in quantities that accomplish low production cost.

The method that preceded this era of the traveler was the system that brought the retailer annually or semi-annually to the large distributing centers to select his goods. There is in this operation a larger expenditure of time than by having travelers in the field, except in some lines of merchandise, where the year's buying can be planned at one special time and where there are advantages in seeing large contrasted groups of merchandise at one time.

Successful retailers who analyze the elements that have permitted them promptly and adequately to meet the needs of their communities are always generous in their appreciation of what the contact with the well-informed traveler means to them. They get information, suggestions and selling inspiration that could not be had from cold type, and these travelers acquire a keen faculty of taking from one place to another ideas for buying and selling that are an important contribution to the success of all stores.

The old-fashioned idea that a traveler was a man to be kept scraping his feet on the door mat has pretty well passed away, altho there are still some buyers who believe that they need high fences around their time in order to protect them from the inroads of the sample The contact between the traveler and the retailer is after all a short allotment of time for the value that can be obtained, and ifthe retailer is well-prepared with a knowledge of his business and local conditions, there is everything to gain by giving ample time to the traveler and not only in giving ample time but giving it as promptly as conditions permit. The idea that the dignity of a buyer is increased by the number of hours he can keep someone waiting in his city for attention should pass out along with all other misunderstandings between buyer and seller. In the long run the buyer must pay for waste of time just as he must pay for everything that affects the cost of a product, and in these times when everyone is interested in reduction of cost there is a real reason for careful husbanding of the time of the travelers.

One Thousand Members Needed

EPORTS coming in from the Executive Committee of the American Booksellers' Association indicate that it is aggressively handling the vital problem of increased membership. The Convention last spring set 1000 members as its objective, and no better time could be selected for such a drive. Booksellers scattered over the country too little realize what the national organization, even with its slight machinery, has done to better the conditions under which they work, and even the unable to attend the Convention, these dealers ought to give their moral support by joining and their financial support which will enable the Executive Committee to accomplish more.

One of the Convention Committee recently wrote: "Many of our prominent booksellers who are not members of the A. B. A. are laboring under the impression that our Conventions are just a lark and that many things are discussed there that have no vital importance or are not important enough to warrant their attending the Convention.

"Now is the time to correct this impression. The future of the book business has great promise, and we must make our organization complete and make it stand for nationwide effort to improve bookselling conditions."

Maintaining Standards

TATISTICS and percentages have never received such wide attention as in the past few years. We find them on all sides molding our opinions. It often seems, however, as tho figures were quite generally suspected by those that read them. Among current statistics received are some from the National Industrial Conference Board whose charts show that the dollar is now worth 61.1 c. This would mean that \$2 ought to buy \$1.22 worth of books at the 1914 level. It does, in fact, buy about \$1.40 worth, but the retailer who may suggest this will find that customers do not believe figures implicitly.

From the Federal Reserve statistics just at hand we find that the Department of Labor estimates that December wholesale prices were at 149, again a higher figure than that which is current on books. The Department of Labor figures indicate that the cost of living in New York City is at 178.1; again books seem to be low. Furniture and household furnishings are at 232; miscellaneous at 216.9. Books presumably fall into one of these two classifications but it is important to note that books are one of the commodities which are far below the average.

We notice a comment on book prices from the makers of binding board, who point out that their prices have come down heavily while books only slightly, but binding board went up the 300% by 1920, and even after a heavy drop is still 100% higher than in 1914. If books had gone up on the same rocketing plane, there would be plenty of room to come down.

All of these fresh figures do not indicate that there should not be a continuing effort to keep prices of books at the lowest level possible, as it is everyone's wish to get the widest distribution obtainable. At the same time, there is comment from many sides on the need of improving the physical aspect of all books to give them greater heauty and durability.

In our department of Good Book-Making, we have been endeavoring to keep this subject to the front steadily during the time when standards of manufacture were difficult to maintain. We now believe that increasing discussion should be given to this subject, as books that are worth printing are worth printing in a way that will be attractive and durable. It is not possible to plan each new

book in several different types of editions, one for the collector, one for the library and one for the casual reader. All groups have got to be supplied from one common stock but greater dignity and durability can be obtained over a wider group of current publications, and publishers must realize that dealers and consumers are very much alert on this subject at the present time.

Turnovers and Leftovers

BOUT fifteen years ago," writes a publisher, "I was taken to the buyers' room in one of the large department stores of Boston. There were booths along one side of the room, and above the row of booths extending the length of the room in large letters were painted the words:

WE MAKE MONEY ON OUR TURNOVERS AND LOSE MONEY ON OUR LEFTOVERS

There has been unquestionably a new appreciation of what the turnover may mean, and its importance has not escaped the attention of every good retailer. As a rule for present business prosperity, the above motto is hard to improve upon.

At the recent annual meeting of the National Association of Book Publishers, President Hiltman spoke of the present importance of quick turnover in the book world, and said that he believed the publishers as well as retailers must mould their business plans to have quick turnover and lose less on the leftover. As the time for spring orders comes and the travelers appear with catalogs and lists of new books, this subject is one which is again vitally to the front.

The best way to increase turnover on already published books seems to be to take ample time to check the catalogs with regard to past sales and present stock. The public is not going to be permanently interested in the bookstore that does not take great pains to have the books wanted on hand when they are called for, and a slighting of check-ups is a quick method of bringing that kind of criticism upon the bookseller's head.

In spite of the fluctuating character of book demands, the sales and purchases of one year do give valuable information as to the needs of the next. Not to take time and pains to get the benefit of that information is to encourage careless buying. The bookseller who had a market for ten copies of a staple book in the spring months of last year is as much mistaken if he orders one copy this year as if he orders fifteen copies. Neither order is based on accurate knowledge or understanding of turnover.

Act Now for a Just Tariff on Books

The Present Schedules in the Fordney Bill Menace all Book Interests

TF the Fordney Tariff Bill should pass in its present form the book business of the United States and the educational and literary interests of the country would suffer to an unparalleled extent. A strong presentation of the need of changes in the bill has been made to the Ways and Means Committee and to the Senate Finance Committee by representatives of the publishers, booksellers, libraries, educational institutions and toy book manufacturers. The tariff is now at the front for final action, and every member of the book-trade and every institution interested in the use of books should put behind these filed protests their strongest and most urgent personal pressure, in order that the danger may be averted. No tariff is settled until the Bill is finally passed and signed, and in the next two weeks protests to Congress and especially to members of the Finance Committee of the Senate are extremely important.

In order to make clear the character of the most needed changes, seven points are listed on the following page and following that are tentatively suggested the revisions that would be needed in order to bring these changes about.

Changes in paragraph 1529-30 would put books over twenty years old and books in foreign languages back on the free list. There has been no good reason suggested from any direction for the omission of these from the free list. Books over twenty years old are non-competitive, they are needed for the enrichment of the educational and literary resources of the country. The income from a tariff on these would be of negligible value to the government compared to the importance of having such material come readily to our public and private libraries. The public libraries would be exempt from this tax by further provisions but would have the annoying detail of filing manifestos with each importation.

No printers or publishers in this country have contended that there is need of a protection on foreign language books, and to omit them from the free list would be a step backward that should not be thought of. We owe it to ourselves to have the fullest and easiest intelectual contact with all the world, and we owe it to all our new citizens that they be able to obtain books in their own languages without extra expense.

The duty on English books under twenty years old has been set at twenty per cent, which is five per cent higher than the last tariff and five percent lower than the previous Republican tariff. Competent testimony shows that books can be manufactured here as cheaply as

in England, and twenty per cent is ample protection for the printers.

It would be especially unfortunate to double or triple this by the use of such expedients as the American Valuation or the use of American wholesale prices, instead of English cost prices for levying this duty. The American Valuation Plan of appraisement as provided for in the present draft of the bill in Section 402 would be almost impossible of application to books. No two books are exactly alike, and the appraisers would be obliged to give the American importers unwarranted delays while they endeavored to estimate what the American valuation of a book might be.

The theory of American Valuation has been to protect American manufacturers against the product of the countries where there was extraordinary monetary depression. The condition of English exchange, however, does not justify such radical measures to protect American book industry, and such protection has not been asked for by the publishers. The only type of book that might suffer from such competition is the children's toy book, which should be more clearly protected in the toy section, as per the sound suggestion of the toy book manufacturers.

If Congress should adopt in place of the American Valuation method the plan of basing tariff on American wholesale prices instead of on the cost in the country of exportation, this would practically double the duty on books with a great disadvantage to the people as a whole to whom access to books of all countries at the lowest rate possible is of more importance than this slight added revenue for the government.

The insertion in the book paragraph (1310) of a special tho ambiguous reference to leather bound books is not justified by the needs of the case. Evidence before the Senate Finance Committee shows that leather binding is at present as low in this country as they are in England and that twenty per cent tariff would amply protect the binding industry of leather bound as well as cloth bound books and books in sheets.

The change in duty free privileges of libraries to restrict their totals has not been justified by any evidence submitted, and the restriction on the amount that families may bring into the country of books in their private libraries is entirely uncalled for and not needed by any standard of protective measures.

The evidence placed before Congress has consisted of a brief presented and filed by John Macrae, representing the publishers and book-

sellers, a very carefully analyzed presentation of the faults in the measure presented by M. Llewellyn Raney, representing the American Library Association and the educational interests of the country; a brief representing the retailers filed last fall with the Ways and Means Committee by Charles E. Butler, representing the booksellers, and a later brief with careful reanalysis of the situation from a retail point of view presented to the Senate Finance Committee by Charles E. Lauriat, Jr., of Boston; a brief presented and filed by Charles E. Graham, representing the toy book manufacturers.

The printers and binders sent counsel to argue for a higher duty than the twenty per cent, but presented no concrete figures to indicate that American industry needed a higher rate for its prosperity. The difference between the cost in the two countries is now too closely paralleled to make such a rate just or productive in any sense.

The brief presented by the libraries did not touch on the need for the elimination of the American Valuation or American wholesale method of appraisement which is so important to the book-trade, as this would not affect their duty free privilege which is being supported by all parties. But, while the libraries would not be affected by the duty on old books or on foreign books, if levied, they have given the strong weight of their protest in America's best interest.

Let Everyone Write Congress

Every one in the book-trade or library and educational world who believes in keeping the channels of book distribution open and on a just and reasonable basis should write to Congress either to the Committee members or others in order that the vital importance of changes in the book paragraphs be not overlooked.

If this book-trade statement were put in the hands of every local paper a wave of interest would be started that would reach Washing-

SENATE COMMITTEE ON FINANCE Porter J. McCumber, Chairman. Reed Smoot, Utah. Robert M. LaFollette, Wisconsin. William P. Dillingham, Vermont. George P. McLean, Connecticut. Charles Curtis, Kansas. James E. Watson, Indiana. William M. Calder, New York. Howard Sutherland, West Virginia. Furnifold M. Simmons, North Carolina. John Sharp Williams, Mississippi. Andrieus A. Jones, New Mexico. Peter G. Gerry, Rhode Island. James A. Reed, Missouri. David I. Walsh. Massachusetts.

HOUSE COMMITTEE ON WAYS AND MEANS Jos. W. Fordney, Michigan, Chairman. Wm. R. Green, Iowa. Nicholas Longworth, Ohio. Willis C. Hawley, Oregon. Allen T. Treadway, Massachusetts. Ira C. Copley, Illinois. L. W. Mott, New York. George M. Young, North Dakota. Jas. A. Frear, Wisconsin. John Q. Tilson, Connecticut. Isaac Bacharach, New Jersey. Lindley H. Hadley, Washington. Chas. B. Timberlake, Colorado. Geo. M. Bowers, West Virginia. H. W. Watson, Pennsylvania. A. B. Houghton, New York. Thomas A. Chandler, Oklahoma, Claude Kitchin, North Carolina. John N. Garner, Texas. Jas. W. Collier, Mississippi. W. A. Oldfield, Arkansas, Chas. R. Crisp, Georgia. John F. Carew. New York. Whitmell P. Martin, Louisiana. Peter F. Tague, Massachusetts.

FORDNEY TARIFF BILL-H. R. 7456

The following changes in the book schedules are urgently recommended:

- 1. The duty on all books bound or unbound except such as may be otherwise provided for should not be more than 20% ad valorem based on cost price to importer in country of exportation (Par. 1310.)
- 2. Children's toy books should be protected under toys (Par. 1414) with clarified description of what constitutes a toy book and the 40% duty as proposed.
- 3. Books should be specifically exempted from American Valuation appraisement (Sec. 402) as being impractical to apply and unnecessary for adequate protection of this American industry.
- 4. Books over 20 years old should be reinstated on the Free List. (Par. 1529.)
- 5. Books in foreign languages should be reinstated on the Free List. (Par. 1530.)
- 6. Libraries and educational institutions should be given the same duty free privilege as before, i. e., not to exceed two in any one invoice instead of two in all. (Par. 1531.)
- 7. The libraries of families from other countries should be duty free without the limitation of \$250. (Par. 1532.)

 Duty on books should not be more than 20 per cent ad valorem based on cost price to importer in country of exportation.

This would be accomplished by inserting the following in Par. 1310, after the words "20 per centum ad valorem."

"on the actual price paid or to be paid in the country of exportation, not inclusive of royalties, or, in the case such price is not predetermined, then the wholesale price or market value, not inclusive of royalties in the country of exportation on the quantities sold for such exportation."

Leather bound books would be given adequate protection when covered by the same 20 per cent as other books.

This would be accomplished by the elimination of the ambiguous line from Par. 1310, lines 5-7.

"books bound wholly or in part in leather, the chief value of which is in the binding, not specially provided for, 33 1/3 per centum ad valorem."

 Children's toy books should be adequately protected under the toy schedules and not by a confusing mention in both book and toy paragraphs.

This can be accomplished by eliminating from Par. 1310, lines 7-10,

"books of paper or other material for children's use, printed lithographically or otherwise, not exceeding in weight twenty-four ounces each, with more reading matter than letters, numerals, or descriptive words, 20 per centum ad valorem."

And by slightly clarifying the description of toy books used in Par. 1414, which gives 40 per centum ad valorem duty, to read, following the words "toy balloons" on line 2.

"toy books printed on paper or cloth, unbound or flexibly bound, or in bindings of card board bearing illuminated cover design for children, printed lithographically or otherwise."

This to take the place of the present description, which reads:

"toy books without reading matter other than letters, numerals or descriptive words, bound or unbound, and parts thereof."

 There should be a specific exemption of books from American Valuation appraisement of Sec. 402.

This should be accomplished by adding the following to Sec. 402 at the end thereof:

"Provided, however, that books shall be exempted from the method of valuation prescribed above and "value" in the case of books shall mean the actual price paid on to be paid in the country of exportation not inclusive of royalties, or, in the cases where such price is not predetermined, then the wholesale price or market value, not in-

clusive of royalties in the countries of exportation on the quantities sold for such exportation."

Testimony submitted to the Finance Committee of the Senate showed not only that the added protection of American Valuation is not needed or desired by the book industry but that it would be peculiarly annoying and complicated in operation as applied to books.

American Valuation is designed primarily as a protection against the depreciated currency of the countries of central Europe; but those countries publish practically no books in the English language and so are not competitors of American publishers. The currency of English speaking countries is nowhere sufficiently depreciated to constitute a menace to American publishers, so that the most weighty argument in favor of American Valuation fails in the case of books.

4. Books over 20 years old should be returned to the Free List as being non-competitive and as necessary to the educational and intellectual progress of the country.

This can be done by prefixing to Par. 1529 the following from Par. 425 of the Act of 1913 (agreeing with Par. 517 of the Act of 1909):

"Books, maps, music, engravings, photographs, etchings, lithographic prints, bound or unbound, and charts, which shall have been printed more than 20 years at the date of importation, and all"

Books over 20 years old have been on the Free List for half a century. It would be a grave injustice to the scholars and booklovers of the country, as well as to the trade, to change this long standing exemption.

In the hearings before the Finance Committee no reason or argument was advanced for imposing a duty on old books, but every speaker who mentioned the subject agreed that they should be restored to the free list.

5. Books in foreign languages should be returned to the Free List, as being in no large sense competitive, necessary to better international understanding and American scholarship, and important to a vast number of our new citizens.

This can be accomplished by prefixing to Par. 1513 the following from Par. 426 of the Act of 1913 (agreeing with Par. 518 of Act of 1909):

"Books and pamphlets wholly or chiefly in languages other than English; also"

6. Reinstate the former privileges of libraries and schools by making Par. 1531, lines 10 and 12 of the Free List read:

"may import free of duty, not to exceed in any one invoice two copies of any book, map, music, engraving, photograph, etching, lithographic print, or chart."

There are no indications that the closer restriction is necessary.

7. In Par. 1532, reading, "Books and libraries of persons or families from foreign countries if actually used abroad by them not less than one year, and not intended for any other person or persons, nor for sale, and not exceeding \$250 in value."

eliminate the words, "and not exceeding \$250 in value" as not necessary for protective purposes.

No reason has been advanced for the insertion of this unnecessary limitation. It would certainly not benefit the publishers and book trade of the United States, nor would it produce enough revenue to pay the cost of administration.

Making a Fortune on Four Hours a Day

By Ceorge W. Gether

Reprinted from M. I. S. T.

TOW many hours a day does the average outside salesman work? It has been proved again and again that by working more, the salesman makes more sales, which means that he makes more money. Once the actual figures have been put before a salesman, if he is a real salesman and not an order-taker, an improvement of from 50 to 100 per cent and even more is noticed in his results.

Some salesmen work only two hours a day, yet they manage to make comfortable livings. They are happy and contented, and think they are successful. Back somewhere in their minds is the dim thought of maybe making ten per cent more when "conditions" are right.

They don't realize that they could double their sales by doubling their two hours of work to four, making twice as much, and, by saving the increase, retire happily ever afterward in ten or fifteen years.

Probably if they were to be told that they worked only two hours a day they would be insulted.

Two hours a day!

Let's see, now. Here's a salesman's day:

8:30 to 9:45, at the store;

9:45 to 10:10, trolley car;

10:10 to 10:35, with prospect;

10:35 to 10:50, walking;

10:50 to 11:30, with prospect;

11:30 to noon, trolley car;

Noon to 1:00, lunch;

1:00 to 1:50, fussing at desk;

1.50 to 2:05, trolley;

2:05 to 2:55, with prospect;

2:55 to 3:00, walking;

3:00 to 3:10, with prospect;

3:10 to 3:35, trolley-

3:35 to 5:40, fussing about the store;

5:40, left for home.

How many hours of work is that thirty to five forty, nine hours total? Not on your life.

Look again. First, there's "10:10 to 10:35, with prospect." There's 25 minutes work. Go on down the list. One hundred and twentyfive minutes with prospects-two hours and five minutes of work and the rest of the day gone blooey! Not a call in the evening, either, the best time of all for home selling.

What is work, anyway? Work has just one justification and that is the result. Mere activity that cannot bring direct results in sales is no kind of work for a salesman. The work that counts in selling is the work done with the prospect.

Here it is in a nutshell-

A salesman works only when he is in the presence of the prospect.

Of course there are a lot of unproductive things a salesman has to do. He can't help it that all the prospects don't live side by side on Prospect street, but are scattered all over the map. He has to spend time getting from place to place. He has to spend a few minutes at headquarters daily, getting the mail, the latest dope from the manufacturer, and proving to the boss that he is on the job.

The point is that these unproductive things are mighty nice to do, and it is all too easy to get tied up in a mess of inside stuff that doesn't lead anywhere except in.

The salesman has to get out-out where the business is to be had, out among the prospects. The more prospects he sees in a day, the greater his chances of making sales and the greater his chances, the greater his fortune.

Some amount of unproductive time is inevitable. It takes time to get from place to place, for instance. Yet much lost time can be turned to account-in the presence of the prospect. How much is up to you. If a salesman is occupied with business for eight hours a day, it is liberal enough to allow him half that time for traveling, the main and one really unavoidable "time out" from selling.

Four hours a day for work.

In the presence of prospects. A salesman is not working unless he is sell-

Four hours a day of selling. In the presence of prospects.

The Bookstore's Star Salesman

By Michael Gross

President, The Michael Gross Company, New York.

If you were told there was a third-story loft right around the corner from your present location, into which you could move your book shop and thereby cut your present rent bill in half, what would your answer be?

Undoubtedly you would say something to this effect: "I know I can save a good deal of money by moving into a loft but what chance would I have of doing business without a show Why should this be so? Any book-seller will readily admit that there is no more faithful salesman in his employ than the show window of his store. It stays on the job day and night; never takes an hour off to eat, or a day off to loaf; is never too tired to show goods—and never asks for a raise. Yet how often do we find this "star salesman" being shamefully neglected? How often is the show window used



A MASSED DISPLAY BROUGHT BRISK RESULTS WHEN USED ON A BUSY THOROFARE

window in which to display my merchandise?" Which answer would be about one hundred per cent correct, the proof of its accuracy being that landlords figure practically the same way in determining the rent of a store: two-fifths for the store itself and three-fifths for the show window which faces the street. On main thorofares in big cities, the show window may bring as high as nine-tenths of the total rent charged.

But while it is true that most booksellers sense the value of their show window as a sales-stimulator, and realize they are paying a stiff premium for the privilege of having one, very few of them really make a profit on this investment; in other words, get enough increased business out of their trims to pay for the window and a little over besides.

merely to let light into the store—instead of additional cash into the register.

No other part of a business so generously repays for thought and effort as will the window. Don't say that books are hard to form into attractive displays. The photograph which illustrates this article disproves the state-And what convincing testimony the picture offers of the fact that a complete window full of books really does pay-as well, if not better, than a display of other merchandise! If book displays can be made to pay in New York, where window space is worth anywhere from two to ten dollars a square foot, rest assured they will prove worth while in a smaller town. When a store on one of the costliest store sites in the country can see a profit in trimming an entire window with books alone, there are possibilities for a bookseller in a smaller town.

Of course, the displays arranged by these big stores are no haphazard affairs—no mere piling of a lot of books into a window and calling it a day's work. Not only is the arrangement carefully planned beforehand but the titles themselves are carefully scrutinized to see whether they are appropriate both for the season of the year and for the class of people to whom the store caters. A detective trim can be featured during a particularly dull. rainy season of the year, when the average business man who passes this window wants to do nothing better than get home, have a bite, and then settle down into a comfortable arm chair with a rattling good detective story.

Interviews with men in charge of trimming the "big windows" in New York City, show that all of them. broadly speaking, adhere to the following "ten commandments" in planning a

book display:

- I. Lighting: Have all the lights in the window concealed. Electricity is no longer a novelty. The time has passed when people will travel miles to catch a glimpse of an electric bulb. What you are most interested in selling is books—not mazdas. And keep the bulbs clean. Lighting experts figure that bulbs which have not been cleaned for two weeks give only two-thirds of the illumination they should, due to the film of dust thru which the light must first filter. Also be sure that your lights are shaded, so that every bit of the illumination is concentrated on the merchandise, where it rightfully belongs.
- 2. Back up your window. A person who is interested enough to stop in front of your display should have his eyes kept there. Being able to see what is going on inside the store causes the attention to wander to the interior instead of being concentrated on the window trim. Don't dress your window either above or below the eye level of the average person who passes the store. If you have a very high window, it is better to use side lights, in order to secure even illumination on the display.
- 3. Have your window reflect the season. Don't build a massive window full of ponderous books in July. Don't display light and airy novels in the dead of winter. June—and not December—is the time for books on house-keeping and home-making and cooking. Rainy, gloomy March and April is the time for detective fiction and other absorbing stories that make the reader forget there is such a thing as bad weather. July and August are natural born salesmen for books on boating, bathing and all outdoor sports. See that the text matter of your signs and window displays also links up to the season of the year. "For these rainy, chilly nights we heartly recommend

- A COMFORTABLE ARMCHAIR, A WARM FIRE AND ANY BOOK IN THIS WINDOW" carries more of an appeal to the passerby at certain seasons of the year than would a Lyendecker original in your window.
- 4. Avoid "fancy" sets. Don't get bitten by the art bug and think you would like to try the effect of putting just one book in your show window, contrasted against an orange-colored drape. That idea sounds fine when the Greenwich Villager who has just moved around the corner tells you about it. But in actual practice it doesn't work out quite so well. What constitutes a good book, like the question of what makes a good horse at the race track, is largely a matter of opinion. That's why you must have a window full of titles if you have any at all. A person who stops in front of your window with the idea in mind of buying a book wants to see a large selection and pick what he thinks is the best of the lot. Look at the display used as an illustration for this article. Do you think that any person who even remotely believed he wanted to buy a book could look into that window and not see something which appealed to him.
- 5. Change your windows often—once a week is not at all too often to show something new. In a small town especially, it does not take long for every prospective purchaser to see your display. If you do not change your window often the time will soon come when people will stop looking into it at all. None of us like to look at the same thing over and over again (a woman with a mirror excepted, of course). Constant change means constant interest—which interest, in turn, means increased sales. Is the extra time worth the extra sales? It is up to you to make the decision.
- 6. Use displays and posters sent you. You would be very much surprised if you knew what these "silent salesmen" cost the publishers who send them. One selling effort last year cost the publisher nearly two dollars each for the window sets-and over a thousand of each were ordered. Many book-sellers take the attitude that when they use a display sent them by a publisher they are virtually giving over their window to the selling of his book. This viewpoint is, at best, short-sighted. The more books you sell the more books you have to buy from the publisher-that fact is obvious. And we also willingly admit that if the book-seller didn't sell books the publishers might starvebut then, so might the booksellers. Don't worry over the fact that displays will help sell a certain book for a publisher or that you are giving him your window for nothing. You can't sell books for the publisher without selling them for yourself—take that thought to heart and be comforted.
 - 7. Shades down while window is being

trimmed. Your clerk may be the handsomest fellow in seven counties, but he rarely shows up to advantage in the store window at high noon, with his sleeves rolled up and a trickle of perspiration running down the bridge of his nose. And there is also an element of mystery that people seem to like in seeing a shade down and then, later in the day, having it go up again, disclosing a new display.

- Use judgment in color schemes. Don't place books with red jackets against a red background. If you are arranging a trim with books that have highly-colored wrappers, keep the background a neutral tint, so that a contrast is afforded. Don't try for an "all-star" performance. Subordinate everything to the merchandise you are trying to sell-BOOKS.
- 9. Get across the atmosphere of books. In trimming a holiday window, endeavor to get the idea of the holiday across and then show books as forming part of the festival. A Christmas window in New York City that attracted considerable attention showed a cozy room with a fireplace in one corner and a Christmas tree in the other. Inside the fireplace could be seen the boot-clad legs of Santa coming down the chimney. A bagful of books lay on the floor, as the Santa had first thrown them down. A large sign above the display read: GIVE BOOKS FOR CHRISTMAS. In the same way a vacation window might have a gangplank leading to a painted drop in the rear of the window showing a boat at anchor. Once the idea of vacation reading is hammered home it is easy enough to get books into the sceneand the connection is far more natural than if the books were first "put over."
- 10. Never forget or neglect the windows. The tenth commandment is merely a summary of the other nine: You pay at least sixty per cent of your rent for your show window. It is—or, at least, should be, your star salesman. Do not let it die from neglect.

List of Religious Books

SUGGESTION in connection with Re-A ligious Book Week has been made that the local booksellers could get attention concentrated on important literature in this field by asking the local ministers to list for them what they considered the best five recent religious books. Such a list from those most competent to give opinions would be interesting to all readers, and the local newspaper would undoubtedly be interested to print such a list. Each year there are books in this list that command real attention and deserve wide lay reading, and retailers will find Religious Book Week an opportune time for such emphasis.

What is Increasing Sales

N many directions we hear discussions and conjectures as to what may be the underlying causes for the increase in book sales. One recent writer ventured to suggest that it was a fad and that people were buying books and talking about them who had no real understanding of what they were discussing or reading. This would seem to be, in the opinion of most of those on the floors of bookstores, an explanation not backed by the intimate knowledge of the new reading public.

Some echo of this discussion and perhaps some answer to it is conveyed in a recent newspaper heading,

TRYING TO FIND WHAT'S FILLING COLLEGES

"Presidents and other educators in New England colleges have been trying to find out why the American youth has been pressing in large numbers at the gates of these institutions to constitute freshman classes which set new records in many cases."

They give among the factors responsible for the increase "the war-time demonstration of the value of higher education, the quickening of interest in all questions of international moment, and the hard times in business."

Proposes Trade Amalgamation

SUGGESTION that the separate organiza-A SUGGESTION use and retailers should be brought into more close relation is the thought contained in a letter which has just been sent out by B. W. Huebsch to his fellow members in the American Booksellers' Association. Mr. Huebsch savs:

"The retail book-trade in the United States is making up for lost time. Signs of new life are everywhere apparent ,and the business of distributing books is becoming a factor in American life.

"A closer understanding between producers and distributors is essential; bookselling and publishing are like two arms on one body. In my opinion, the enterprise in which we are engaged will find its best development only when the booksellers and publishers are united in one organization, each group continuing to function independently in those matters that concern only its particular branch.

"The publishers are perfecting their organization; the booksellers are already strong, but it behooves them to get every retailer into the Association. Hence this suggestion that you co-operate with the membership committee of the American Booksellers' Association.

"Whatever you do for the Association you do for authors and publishers as well as for retailers: all concerned with books have a common interest."

Where To Start A Bookshop

In connection with their efforts to continue the healthy progress that has been made in the starting of new bookstores, the National Association of Book Publishers have made a canvass thru traveling men for suggestions as to what cities would make the best area for new enterprises. Such a ballot gives valuable information to work from when inquiries come in as to good locations. The Association has ready a new pamphlet on "The Successful Bookshop" as well as a previous one on "Starting a Book Department" and material on bookstore finance and circulating libraries.

It is impossible, of course, to print a list without realizing that no informal ballot can accurately represent the relative needs of various cities and it is possible that votes might have been cast in some instances which were intended to indicate that some specific type of bookstore was needed rather than a new general bookstore which might compete with one which is already recognised as doing good work. The city of Newark was many times mentioned in these ballots as it was last year in a similiar ballot conducted by the Publishers' Weekly, but within a month a new bookshop has been started there. In Brooklyn as in Newark there are two large department stores, and the ballots probably meant that another type of general book business might also be successful.

There is quite a large emphasis on Southern cities, such as Jacksonville, New Orleans, Birmingham, Memphis, Tulsa and Mobile. The list

printed includes only those cities that received several mentions in the vote, but the ballot contained a wide range of other suggestions. At no time in book-trade history have so many new bookshops been started as in 1921, and there is every reason to believe that the movement will continue and spread.

It has been a marked peculiarity of the recent entrants into the field that few of them came from the established bookstores, but instead have entered the arena from professional or college life. As the ventures have proved successful, it seems to indicate that bookselling is a field in which intelligence can be somewhat a substitute for experience when experience is not easily obtainable.

THIRTY CITIES NEEDING BOOKSTORES

Newark Brooklyn Syracuse Jacksonville New Orleans Birmingham Minneapolis Worcester Toledo Memphis Seattle Erie Harrisburg St. Louis Kansas City Dubuque
Terre Haute
Omaha
Binghamton
Indianapolis
Des Mones
Columbus
Tulsa
Oakland
New Haven
Youngstown
Mobile
Grand Rapids
Lincoln

On Whose Shelves are these Books Reposing?

By C. L. Cannon
Chief of Acquisition Division of the New York Public Library

HY is it so difficult to find out-of-print American books? This question forces itself upon a librarian who has tried unsuccessfully, over a period of two years, to pick up in the second-hand book trade such popular American authors as Joel Chandler Harris, Frank Norris or Edward Eggleston. Apparently, also, an out-of-print book need not have been published ten or fifteen years ago to be unavailable; a brief three or four years seems sufficient. It is accurate to go further, and say that once gone from the publisher's shelves, many volumes apparently vanish. Of course this complete dissappearance is apparent and not real. Copies, plenty of them, must still be in existence; they may be found in the stocks of second-hand dealers if one is inclined to spend the time to hunt them out. But such time-consuming methods are impossible for the librarian, in view of the large number of re-placements needed, and he must, of necessity, rely upon second-hand dealers and book-hunters to supply his wants.

Why, then, are these wants not more readily supplied? Considerable inquiry leads to the conclusion that the chief obstacle is lack of in-terest on the part of the dealer himself. There are a number of widely known mediums in which lists of books wanted are advertised. All dealers are familiar with the lists printed in the Publishers' Weekly. Yet advertisements there bring in only a portion of the titles listed. The advance in the cost of carrying on the second-hand business seems to be the fundamental difficulty. It has forced the second-hand dealer to economize. The cost of printing catalogs. rents, clerical help, and supplies make a higher percentage of profit necessary on stock turnover, and, since the prices of ordinary out-ofprint books cannot be advanced as rapidly as costs justify, the dealer is in a way to lose money. His defensive move in the face of this situation, according to a number of New York dealers, is to concentrate on "books with a profit" such as Americana, local history, rare first editions, etc., and pay correspondingly less

attention to miscellaneous classes. When the thoroness of organization of the British second-hand book trade is called to his attention, with comment on the ease with which an out-of-print book can ordinarily be secured in Great Britain, the American dealer replies that the cost of his help prevents the minute classification and listing which constantly bring out titles of old books in England and reduces the number of "scarce" volumes. Some dealers will say frankly that they do not know what books they have in stock, and that they throw all wantlists in the waste basket when received.

There is a suspicion in the mind of the librarian, at times, that some book dealers rely too much on the demand of customers who come to their place of business, as an indication of what books are popular, and not enough on first hand information of their value as permanent literature. This would seem to account for the large stock and heavy advertising of erotica, business, and "inspirational" books and the scarcity (judging by the repsonse) of the early volumes of almost any prominent contemporary American author, Hamlin Garland, Upton Sinclair, Mary E. Wilkins Freeman, for example. Jack London was living three years ago, and his books are favorably known in Europe, yet his "Kempton Wace Letters," published by Macmillan in 1903, seems to have passed out of existence.

A similar absence of interest in library business is indicated by an almost total lack of response to requests for books in certain classes of literature, journalism, for instance.

The book dealer may be justified by business conditions, but it is certainly awkward for the librarian whose replacement expenditures constitute no mean part of his total book budget. Are there not enough libraries purchasing miscellaneous classes of books to make handling this material profitable? If public libraries have to go to the book dealer with their list of wants, instead of his bringing his stock to them in his catalogs, should not the dealer find it profitable to classify and arrange his stock and to search want-lists? Publishers will tell them that there is no steady seller to compare with a well-written book that out-lasts its generation. That is why Stephen Crane's stories are being reprinted, and welcome news it is to libraries, which have tried vainly to get his books at second-hand.

Getting the Books Wanted

THE increased interest in book collecting and the importance of a systematic means of communication between those who want books and those who have them give increasing importance to the Books Wanted columns of the Publishers' Weekly, which reach every second-hand and new book dealer in the country. It has been the report of many who check thru these columns in order to quote books that it is much easier to read the lists of those booksellers who arrange their material in systematic

order and much easier to turn back and find the entry after it is once passed.

Many of the lists sent in for this department are in very confused shape, and the straightening out for publication is not easy. We have selected and reprinted in facsimile samples of Books Wanted lists that come to us in what, from the point of view of the printers and in the opinion of the users of the list, is the best possible form, alphabetical by author, followed by title and publisher and date, if known, especially the date if a particular edition is wanted.

Best Sellers

THE newly invigorated book page in the Cleveland Plain Dealer has made a point of reporting the best sellers as given by the bookstores of that city. In a column headed "Best Sellers in Cleveland," it is printing lists of six fiction and six non-fiction titles, from Burrows Brothers, Halle Brothers, Korner & Wood, Richard Laukhuff and The May Company. From the five lists they then print a consolidated list. Booksellers are thus put in competition with each other as to what type of book shall reach the top of their particular list, a new feature in retail competition and publicity.

E-P-DUTTON-6-COMPANY. 68: FIFTH-AVENUE NEW-YORK 4888

PUBLISHERS' WEEKLY

Jan. 14, 1922.

DOCKS WANTED

Chatterton. Ships and Ways of other Days. Dayle. Poison Belt. 2 copies. Herford (Beatrice). Monologue. Scribner, 1908. Holmes (S.J.). Evolution of animal intelligence. Herford (Oliver). Children's Primer of Estural History.

Huysmans. The Cathedral.
Interrupted Friendship.
Jepson. The Determined Twins.
Kipling. Two Tales. Vol.4.1892 \$42. Two Tales
Pub. Co.
Pub. Co.

DANIEL H. NEWHALL

BOOKS AND PAMPHLETS

154 Nassau St., New York New York, Jan. 7,1922

Publishers' Weekly New York.

Gentlemen: - Please insert the following under Books Wanted

Deniel H. Wewhall, 154 Massau St., New York.

Allen (L.L.). Life of Okah Tubbec Bristel (P.M.). Chaplain McCabe. Carpenter (Marcue T.). Memories of the Past. Calhoun (C.M.). Liberty Dethroned. 1903. Chopin. Bayou Folk. Crosier. Cave of Hegobar. The Bloody Junto. Dans. Recollections of theGivil War. Davidson. Tracks and Landfalls of Bering and Chirikoff.

When Do Movies Sell Books?



THE ORIGINAL PAINTINGS FOR THE MILTON BRADLEY EDITION OF "THE THREE MUSKETEERS" WERE STRINKINGLY PLACED AND FINELY 'LLUMINATED IN A WINDOW DISPLAY OF L. BAMBERGER & COMPANY, NEWARK, WHEN DOUGLAS FAIRBANKS WAS SHOWING.

VER since the moving picture took its prominent place in the public's regard, and especially since the producers began, naturally to turn to books for their titles and plots, there has been continuing discussion in the booktrade as to the effect of film display on the sale of the book. That it has brought book titles and famous stories to the attention of the tremendous new group of potential readers is unquestionable, but what has always been difficult to estimate is just how the bookseller could best connect with this interest and with what type of titles the connection was most profitably made.

It has been often suggested that booksellers should obtain concessions from the theaters and have the books on sale as the performance was over. One bookseller, who tried this, however, found that the sales were negligible. Possibly it was because the particular picture showing at that time left people completely satisfied with plot the and their knowledge of development; possibly, also, people coming out were hurrying away to get home and. also, had the common feeling that, having spent what they had planned for the evening's diversion, further expenditure was not in order.

Booksellers have seemed to find that people have been as likely to buy the book next day as they were at the very time the show was out. It has also seemed as tho the bookseller who runs a magazine stand and variety store and picks up the less established type of book readers, was more likely to have the movie fan looking over his counters than the more dignified and complete bookstore.

There is undoubtedly a great difference as to the amount of demand that will follow from the filming of titles that might at first seem to have equal chance to produce sales. The filming of "Treasure Island" undoubtedly produced a wave of book buying thruout the country, and yet on many other adventure stories only a ripple of interest is aroused. The "Connecticut Yankee in King Arthur's Court" brought about a tremendous increase in sale, and these instances could be multiplied.

Perhaps no title has ever had more effect on sales than the production by Douglas Fairbanks of "The Three Musketeers," and every publisher who had an edition or who could plan a new edition has found that the film created a great bookstore demand which has distributed thousands of books, and the demand seems to be spreading to every section.

College Text Books Again

By M. C. Godkin

REDERICK DEANE HARTMAN'S timely discussion in the College Text Book Situation deserves widespread consideration from publishers, dealers, and college professors, as well as others who may be directly interested in supplying or securing college books.

That the present situation could be improved will be generally conceded; that conditions are as bad as pictured by Mr. Hartman will be questioned. There will be considerable dissention from his point of view by American publishers, dealers, and college men, but this is natural inasmuch as his experience has been in Canada. Nevertheless the situation here demands analysis and remedial measures where weakness is discovered.

To comment in detail on Mr. Hartman's statements is unnecessary. In general it will suffice to say that the ideas are suggestive if not altogether practical from the American point of view and that Mr. Hartman has recognized and pointed out those local conditions which would possibly interfere with their introduction. It is extremely unlikely that any large educational publisher, and Mr. Hartman agrees, or that professors in any considerable numbers would hold the opinions held by his characters. It would seem that Canadian firms have not perfected their educational institutions to any considerable extent. Perhaps the incentive is lacking.

The present day need is for:

(1) A uniform system for the distribution of textbooks for examination.

(2) A method for consistently advising the publisher of the texts adopted in each course and an approximate number required each semester. This information to be supplied some time in advance of the time the texts will be required.

(3) Close co-operation between faculty and dealer, faculty and publisher and dealer and publisher.

The promotion work must be left to the publisher. It is unreasonable and futile to consider otherwise. Reasons are manifold. There are approximately 750 colleges. Allowing each its special dealer (in actual practice there is more than one dealer to a college) it will be seen that if a dealer is to be properly equipped to promote the sale of the educational publications each dealer will have to enlarge his staff and stock sufficiently to handle the publications of over 500 publishers. To know the respective merits of each publisher's texts and their proper place in the field of education would be a Herculean and impossible task, involving an ex-

penditure few dealers could assume. The Educational Departments of the publishing houses are eminently better fitted to ascertain the suitability of their publications to college needs, and to see that educators in those subjects are kept in touch with new texts, than the dealer

That the prices of textbooks are now near their highest level is due, of course to conditions induced by the War. But War conditions are slowly being corrected and in the near future the trend of textbook prices should be downward. But prices will continue to be too high until educators realize that, for every book received by them gratis for examination, and not ultimately adopted, the cost is indirectly added to the cost of the book in those schools in which it is adopted. Assuming that a new Latin text is announced and that 290 copies are distributed free of charge, it means that the cost of those copies must be added to the cost of copies sold. It is not unusual for a teacher to receive from ten to twenty copies of various text-books, when the introduction of only one can be made. In some cases the books are thrust upon him, and in some cases he asks for them. Multiplying that waste by about 750 colleges and considering the numerous departments in each college and the number of instructors in each department, the tremendous waste can easily be calculated and it can be seen why books are too high.

Free copies for the asking is one of those old customs, or habits, which many professors still adhere to and many publishers follow but which in time will be discontinued to the benefit of the student and professor. On the other hand, for a teacher to be required to pay for each text that he desires to consider would be grossly unfair and impossible. The solution lies in sending copies for examination billed and subject to return or payment if not introduced. If adopted the courtesy of a desk copy should still hold good.

As for dealer co-operation let me state a specific instance in which this important factor was altogether lacking. A professor has signified his intention of using about 700 copies of a text in September. The college book store was notified in June. The publishing house having been advised of the situation pressed the bookstore for a confirmation of the order. The order was finally received during the latter part of August. Upon investigation it was found that the bookstore had deliberately held the order back in expectation of lower prices. Such a procedure is inexcusable. It is unbusinesslike

and places too heavy a burden upon the publisher. In such an instance a dealer would be entitled to a rebate had lower prices been put in force between the time the order was placed and the date the books were needed by the college. In the above case the professor showed a business-like and considerate manner; the dealer, the reverse.

Except in rare instances the professor knows what texts he will need long in advance of the opening of school. He should be urged to place orders as promptly as possible in order to give the publisher ample time to fill requirements. At the time the local dealer is advised the publisher should be informed so that the matter can promptly be followed up should any delay ensue.

It should be remembered by both the dealer and publisher that the average college professor is not a business man, that he is extremely busy with class work and administrative work and that he should be relieved as much as possible of the many distracting details which he is not equipped to handle. The dealer, who is close at hand and in close touch with conditions should co-operate more closely with the publisher, keeping him informed of requirements and changes promptly.

In closing it would be well to emphasize that the function of the publisher, broadly speaking, is to publish and promote the sale of books; the professor should examine and promptly acknowledge receipt of books and place orders as early as possible; the dealer as a middle man should co-operate more closely with the publisher for their mutual benefit.

Darwin in the Textbooks

ITH the general stirring of public interest in education and a keener intellectual curiosity among all classes, there has come, also, a sharper questioning of what goes into our text-books, especially by those who fear that the youth may be directed into wrong paths in the state-supported institutions of learning. In Kentucky, the whole state has been stirred up over a bill that would prohibit the teaching of the theory of the evolution of man in the university of Kentucky or any other educational institution depending upon the state for funds. The fight has been apparently fanned by having William Jennings Bryan brought into the arena for a two weeks' campaign attack on evolution. In Mr. Bryan's most widely circulated book, "The Prince of Peace," there is a paragraph often quoted which sharply attacks Darwinism. Educators thruout the country have seen in this an attack on free discussion, and the charge and counter-charge are being printed in long columns in Kentucky papers.

Book Expositions

THE French "Cercle de la Librairie" (booktrade association) held an exhibit of holiday books in December. No books were sold but those wishing to buy the books exhibited were referred to their own booksellers. In connection with this exhibit it is interesting to read the address made on this subject by M. P. Gillon at the Book Convention of 1917.

"However opinions may vary about the value of exhibits," says M. Gillon, "they have one unquestionable advantage; they stir up healthy competition among the participants and thus contribute strongly to professional progress. There can be no exhibit, however limited, that does not bring to light some innovations that suggest new ideas to the observers and awaken in them the will for renewed effort.

"But exhibits have still another advantage, by attracting the attention of people to the carefully chosen objects, and by inducing them to come and examine them at their leisure, they accustom them to show their preferences and to point out, after a fashion, to the producer the path that he ought to follow. By its visits and its purchases the public encourages and stimulates the exhibitors and thus contributes toward the progress of their industry. Therefore exhibitions have been increasing during late years. The tendency is away, however, from the universal exhibits of former years, toward special shows limited to one industry or group of industries: as for instance, automobile shows, furniture exhibits, etc.

"The book industry itself has been the object of many exhibitions, but as these included everything having to do with books they called for big halls and costly fixtures, which made it impractical to hold new ones as often as were needful. This inconvenience can perhaps be avoided by arranging frequent special exhibits in place of the general ones; no commodity lends itself better to this scheme than the book which is all the time undergoing modifications of various kinds on account of the numerous collaborators who make contributions to its production.

"Besides, in the book industry, only that part having to do with machinery needs much room. No palace is required to show specimens of paper, of printing, of design, of photographs, of bindings and stitchings. If, in addition, these exhibits include talks given by specialists, the general public will be educated in its taste, and initiated, little by little into the various characteristics of typographic art, learning to distinguish the merits of a fine edition, and taking pleasure individually in enriching its library with works judiciously chosen."

Speakers Announced

MRS. ALICE DUER MILLER, author of "Come Out of the Kitchen," "The Charm School," "Beauty and the Bolshevist," "Ladies Must Live," and other popular books, and Charles Caldwell Dobie, author of "The Blood-red Dawn" are the speakers for the meeting of the Women's National Book Association, to be held at the Children's Book Shop, Thursday evening, February 16th at 8 o'clock sharp.

The Society of Bookmen

ITH a broad program of interest and an inclusiveness in membership, this season has seen the launching in London of "The Society of Bookmen," which owes its start largely to Hugh Walpole and to his belief that all those having a common interest in books and book distribution should be better acquainted and should confer occasionally on the problems that are connected with the distribution of books.

The idea for this Society seems to have originated more or less at the meeting of the Associated Booksellers last year in York, where Hugh Walpole and Sidney Pawling of Heinemann's made speeches to the conference. During the fall, informal meetings of book people were held, and the first general meeting was at Ye Olde Cocke Tavern in Fleet Street on November 23rd, with G. A. E. Marshall in the chair. At this meeting, neither Mr. Walpole, nor Mr. Pawling, who had taken so much of the initiative, were able to be present, but organization was completed along the lines suggested by the Committee.

The name, "The Society of Bookmen" was adopted after several suggestions had been made. The purpose, as outlined in the program, was stated to be "a society for the advancement of literature by the cooperation of the various branches of the book-trade." It was agreed that future meetings should be held at the Howard de Walden Club, 16 Weymouth Street. Portland Place, and the subscription was set at one and a half guineas for town members and one guinea for country members. Those present at the opening meeting were:

J. D. Beresford
H. Clifford
Sidney Dark.
Nigel de Grey.
Frank Denny.
John Drinkwater.
St. John Ervine,
Kenneth Kinninmont.
E. C. Kyte.
M. A. Marston.
W. B. Maxwell.

Leonard Parsons.
Cecil Palmer.
J. H. Quinn.
F. Richardson.
David Roy.
D. J Rice.
Frank Swinnerton.
Harold Shaylor.
Stanley Unwin.
J. G. Wilson.

The general purposes of the Society and the way the membership is to be developed is seen in the thirteen people named at the first meeting to be invited to join the Society:

Artist: William Nicholson.

Authors: Norman Davey, Hamilton Fyfe and W. J. Tusser.

Booksellers: Basil Blackwood of Oxford, J. M. Fisher of R. Grant & Sons, Edinburgh, and H. B. Saxton of Nottingham.

Journalists: James Heddle of the Hulton Press, James Bone of the Manchester Guardian and W. Stewart of the Glasgow Herald.

Librarian: Stanley Jast of the Manchester Public Library.

Publisher: H. Jackson of MacLehose Jackson & Company of Glasgow.

Literary Agents: Raymond Savage of Curtis Brown Ltd. and John Clark.

The group is limited in membership in order to get well under way, but it is prophesied that it will grow as soon as the purpose is fully appreciated.

Bookplate Exhibit

THE American Bookplate Society is now holding its Seventh Annual Exhibition of Contemporary Bookplates at the National Arts Club, 15 Gramercy Park, New York. The exhibit is open to the public each week day from ten to six and Sunday from two to six, until February 26th. After that time it will be at various libraries and art museums thruout the United States. The itinerary will include Brooklyn, Philadelphia, Cleveland, Pittsburgh, Toledo, Chicago, Kansas City, San Francisco, Seattle, Spokane and Portland.

The present exhibit is the largest one of its kind ever shown and comprises two hundred and twenty-one designs by seventy-five artists. Practically every civilized country is represented.

The jury of awards comprised Charles B. Falls, president of the Guild of Free-Lance Artists; Frederick W. Goudy, the typographical expert, and president of the American Institute of Graphic Arts; and William Edgar Fisher, bookplate designer of note and president of the American Bookplate Society.

The judges awarded Certificates of Merit to Frank G. House of London; to Carl S. Junge, of Oak Park; to Edmund H. Garrett, of Boston; to A. G. Law Samson, of Edinburgh; to Henry J. Haley, of London; and a special award to Oscar T. Blackburn, of Minneapolis.

"A family without a library, a mind without culture thru the printed page, must limp thru life handicapped for everything but the most menial occupations."

-Fleming H. Revell, New York City, in

New Era Magasine.

English Book-trade News (From Our London Correspondent.)

RECENT best sellers:

FICTION

Davey's "Guinea Girl."

Keable's "Mother of All Living."

Ewart's "Way of Revelation."

Petersen's "Dusk."

Fletcher's "Marguenmore Mystery."

Williamson's "Beautiful Years."

NON-FICTION

Mumby's "The Fall of Mary Stuart."
Matz's "The Inns and Taverns in Pickwick.'
Cecil's "Marquis of Salisbury."
"Countess of Airlies in Whig Society."
Leigh's "Other Days."
Chamberlain's "Queen Elizabeth."

Other excellent "sellers" are: Stannard's "Gambotta;" Wolf's "Marquise of Ripon;" Forbes "Memories;" Colvin's "Memories;" Lowndes "What Tommy Did;" "Nightfall;" Delafield's "Humbug;" Nicolson's "Sweet Waters;" Lynd's "Pleasures of Ignorance;" Murray's "Essays and Addresses;" King's "Below the Surface;" Meynell's "Second Person Singular"; and Stephen Paget's "I Have Reason to Believe."

A notable English bookseller, whose store is in one of the most fashionable seaside places of England, bemoaned the fact the other day that, while bookselling had not gone to the dogs, he deeply regretted that people were not buying books as they used to do in the "old days." He instanced the fact by pointing out that, in the case of one particularly good client, he had noticed that at Christmas, for the previous years, his order had averaged something like fifty dollars in value, but for this last holiday season his account totaled only five dollars! And this is not an isolated instance. It does not mean that people don't want to buy books. It means, here, that they can't buy books, because the demands in the way of taxes, school fees, living, etc., are almost ruinous. These regular clients leave the bookshops with great regret, and are looking forward to the time when they may browse happily over the bookshelves and contentedly buy as their taste and spirit move them, but until that time comes, their bookless winter of sorrow must remain. This mental condition has one very real obvious danger, the habit may pass, and other and more sensational expenditures may get a very big look-in, as the saying goes.

Spring plans are growing apace, and there is promise of much activity. Already preliminary lists are printed, and salesmen are on the road with their bags. The prospects are hopeful. Confidence is slowly coming back, and when the public get into that condition of mind,

bookselling always benefits; not that last year was bad-it was really good, taking all the bad currents into consideration. Obviously, we are a long way yet from the normal. There are lots of good things coming, in the way of nonfiction, especially. Unfortunately, a general election is threatened, and that means propaganda with an infernally large P, plenty of literature of the free kind, and everybody will be full of speech and argument. Papers will increase their sales, and books will suffer. Alas, that it should be so. As soon as the date is fixed-and L. G. is determined upon it-then the important books will be held over until the passionate time has passed, and it will be a terrific election this time.

Our Anglophile Publishers

A LETTER in a fall number of the Literary Review comments sharply on the attitude of American publishers showing especial favoritism towards English critics as follows:

"But if we are to have a national literature, will some one kindly tell me in what way the attitude of our university and college instruction contributes to it? The whole scholastic caste in America seems hell bent on exterminating American individuality. And again, if, as is undeniable to any careful observer, the mixture of races here is surely producing a spoken language of our own and distinct from any other, will some one kindly tell me why our book publishers insist upon loading down their pages with alien spelling? Why must they spell color as if it were pronounced 'coloor,' and why do they thrust that foolish and superfluous 'u' into every word where it is not needed? This is the British orthography, not the American. I have had more than one fight with publishers over this in the case of my own books. When I have asked why they wished to disfigure their pages with a foreign language, the reply was always the

"'Because English critics will not give a favorable review to a book with American spelling.'

"I guess that tells the story.

"Suppose these timid souls to be right and English critics to be of this pristine state of intellectual development, what of it? Why are favorable reviews by English critics more vital to us than favorable reviews by Dutch, Swiss, or Scandinavian critics? If this really represents the slavish attitude of the American publisher, I should fancy the excellent plea you make for national individuality and expression might bump into some practical obstacles. Yet I can't imagine that Messrs, Anderson, Mencken, or Lewis or Miss Canfield are the poorer in flesh, spirit, or purse because some solemn guy in Fleet Street that knows not their aims, subjects, nor language does not like their work. If they are wise, they thank God and go on."



A GROUP OF TRAVELERS IN CHICAGO THIRTY YEARS AGO
Bottom row, left to right—W. B. (Billy) Walker, Billy Grail, Dave Risley, Burke of the National
Pub. Co. Standing, left to right—Macauley of John Murphy Co., Yonker Lit, John Ferguson, Edward
C. Swayne, Henry Kimball, Fred Newcombe. John May, Tom Buchan, Walter Furlong, H. M. (Bert)
Caldwell, Henry Lothrop, Dave Knox, Fred Hafely.

At the Birth of a History

In the very widespread discussion, which has recently been taking place in our literary papers, as to the functions of a critic, there has been frequent emphasis on the constructive value of criticism, many writers insisting that literature could hardly be expected to flourish without a body of intelligent criticism to check and lead. That critics may be party to the very first creative impulses which develop into literary successes, as well as being among those present and alert when the product is complete, is the indication from the only recently told story of the beginning of the idea of "The Outline of History."

In the winter after the war, a group of men met at dinner at the Reform Club in London. Among them were Professor Henry Seidel Canby, Editor of the Literary Review of the New York Evening Post, and Professor John W. Cunliffe of Columbia. The talk naturally turned toward the Anglo-American relations and of the importance of increasing mutual understanding. Professor Canby turned to H. G. Wells and said, "Why do you not write for us, Mr. Wells, an Anglo-Saxon history, covering all of the English-speaking countries and commonwealths as one historical theme, the subject is one of very present interest and you of all people are the one that could make it vital and important?"

"I might do that," said Mr. Wells, "but one difficulty is that from these English-speaking countries I must go back into the countries from which this race sprang, back into Europe."

"Well, if that is necessary, then why not go back into Europe and start from the racial sources."

"But," said Wells, "if I go back that step, I must go still further back to the very beginning of man or to the beginning of life on this planet."

"Very well, then, carry the thread back to the very beginning, the idea becomes more and more interesting."

"If you do that," said Professor Cunliffe, breaking in, "you will have a history that every high school in the United States will use as a textbook."

"How many high school students have you?" asked Wells.

"Perhaps 100,000."

"That is a good audience to begin on," said Mr. Wells.

Three years later, when Professor Canby saw Mr. Wells in this country, the author's greeting was, "Well, Mr. Canby, you were one of those that were in at the birth of 'The Outline of History.'"

Publishers' Advertising

N the Printers' Ink of recent date, the Chicago Tribune carried a full page advertisement under the heading "Can Books Be Sold?" The text is interesting and runs as follows:

CAN BOOKS BE SOLD?

The average publisher issues scores of books each year, scatters half-hearted support among them, and hopes that one or more may catch the public fancy and be bought in quantities. He does not sell his wares as other manufacturers do. He gambles on as other manufacturers do. He gambles on something that the public will take away from him.

Each year he repeats this process, abandoning books which showed promise in order to bring out new

After investigation, the Business Survey Chicago Tribune has come to the conclusion that books Chicago Tribuns has come to the conclusion that books can be sold and that advertising can be an invaluable aid in selling them. Book publishers have run announcements in the Tribuns, but (except in the case of subscription books) have never advertised their wargs in this market. But it can be done—profitably. We invite discussion with any publisher who wishes to substitute modern merchandising methods for the letters element in his business.

lottery element in his business.

THE CHICAGO TRIBUNE The World's Greatest Newspaper

Whether there will be many publishers who come forward to accept the invitation is another matter, but it can be prophesied that if they do not it will not be from any aversion to discussing new ideas. Publishers in their advertising are evolutionists rather than revolutionists. Never a month goes by but an advertising man fresh from successes in the talcum or cigarette fields looks over the book world and makes a quick estimate of its shortcomings. Many obtain their opportunity to try new ideas and some perhaps have found that all that they prophesied of what could be done with the public could not be quickly accomplished.

The publishers would perhaps have more confidence in one who prophesied less and approached this really difficult task of book distribution with a little more modesty. Few people outside of the book-trade realize that the advertising appropriations on books are a much larger percentage per dollar of sale than that of almost any other nationally advertised com-Expenditures of from ten to fifteen modity. per-cent of the net wholesale receipts on a book are common. On many other commodities we hear of five per-cent appropriations, and three per-cent is more common. Publishers looking at their year's business may find that they have had an advertising appropriation of five, six or seven per-cent of their whole business, but an analysis of this shows that this advertising has been chiefly connected with new books, which means that these titles have carried almost double that rate. With this heavy percentage is it possible for a metropolitan paper of highprice lineage to make revolutionary increase in the amount of returns?

The Chicago Tribune believes that, instead of issuing books continuously, selling campaigns should be concentrated on a few titles. But it may be that by this literature would suffer and only the books of greatest popular appeal could be advertised at all. This would be more like the condition in the movies where only the film which can attract an audience at any cross street is considered by the producers. The publishers are perhaps not ready yet to make that their rule. The Tribune also suggests that current advertisements with too heavy percentage of cost are merely announcements, and the argument would be that three or four hundred line space at a dollar a line would be a little more to the point. If any paper would be bold enough to try that under guaranteed results it might learn some of the things that book publishers long ago learned. Book distribution is steadily improving, and many new types of promotion are constantly being tried. Every new suggestion should get a hearing, but those who suddenly survey the field from the outside ought to take a little time to walk round and read the inscriptions on some of the gravestones of departed hopes.

One final comment suggests itself, and that is whether the Tribune, which is presumably trying to sell space to the publishers, is itself an efficient advertiser trying to merchandise expensive space to a small group of established firms. If one has a constructive idea to is it the best salesmanship present the possibilities of selling it truculently worded and only partly thought thru copy? When it comes to criticising advertising campaigns, we venture to mark down this page ad. of the Chicago Tribune as almost wasted space, not because it does not contain some truth or because the publishers are not keenly interested in new opportunities, but because it states old arguments in so unconvincing a form.

War Fiction Booklist

REFERENCE book of current importance A to booksellers and libraries is the list entitled "European War Fiction in English and Personal Narratives" compiled by Loleta I. Dawson and Marion Davis Huntting, and published by F. W. Faxon & Company. It is a list of 320 titles of fiction with author index and supplementary list of personal narratives. The notes give information needed as to the placing of the story and narratives.

The 1922 Toy Fair

THE 1922 Toy Fair opened most auspiciously at the Hotels Imperial and Breslin, New York, on February 6th. It is a colorful exhibition, and includes every kind of toy for children, together with books for little people.

While there are not as many firms from the book world represented as last year, still those who are present have most attractive displays, bringing to the front many new ideas for the coming season.

Hurst and Company are showing books for boys and girls for all ages attractively jacketed in snappy style. Instead of the dull black and white effects which have been so long in vogue on children's books in this line, they are now dressed in colorful and picturesque wrappers, which should make good window and counter displays. L. M. Levy is in attendance in the Hotel Imperial, Room 244.

The Nourse Company, 114 East 23rd Street, New York, is showing a very wide selection of Occupational and Something-to-do Books, together with a most artistic line of Magic Paint It is interesting to note that these books carry a real idea for the improvement of children's minds, and there are many items in paper-folding, painting, and cut-outs which have reflected the work and plans of kindergarteners. There is an absence of books for careless daubing, every one of them presents something which will make the child appreciate form and color. There are articles which will be of interest to the boy as well as to the girl. One of the outstanding titles on this list for older girls is "Natalie, a Garden Scout" by Lillian Elizabeth Roy. This book is one of a series which has been endorsed by the Girl Scouts of America. L. G. Nourse is in charge, at Room 244, Hotel Imperial.

The E. M. Leavens Company, Inc., of Rochester, N. Y., has a large display of toy books and cut-outs. Among the items are new titles in the Wearever Toy Books. These are the Story of Peter Pan, with verses by M. O. Munson, and The Tale of Peter Rabbit by Beatrix Potter. This series is made of very heavy, untearable paper, with brightly colored illustrations and sells for 25 cents each. There are also paper dolls, with bright and stylish ward-This company is showing the Colrobes. lins Clear Type Bibles and Testaments together with The Bijou Shakespeare, 6 volumes bound in leather and boxed in a leather case. They are all well bound volumes and the E. M. Leavens Company are the sole agents for this line in America. Miss H. J. Pfanstiehl is in charge in Room 250, Hotel Imperial.

The Platt and Munk Co. of 118 East 25th Street, New York, has one of the largest and

brightest collections of play books for children. These include painting, stencil, and cut-outs, the latter being particularly attractive inasmuch as they are of a highly educational type, flowers and birds in their true colors. These are made in America and have to do with American natural history so that the child may know at once thru play the names of the birds and flowers. There is also to be found here a "Bundle of Children's Stories," a set of ten little books in a box which sells for 50 cents. Arnold Munk is in charge in Room 245, Hotel Imperial.

In Room 233 Hotel Imperial, Ben Spero is in charge of the display of The Saalfield Publishing Company of Akron, Ohio. Among the novelties shown is a Peter Rabbit Balloon Set. This is the story of Peter told on six balloons inclosed with the book. The Animal Fun Book is another novelty, made like a slate with black pages, to be written on with white crayon, which is supplied. There is also a new set by David Cory, "Little Indian Series" which is complete in three volumes, and sells for \$1.50.

The Whitman Publishing Company, of Racine, Wisconsin, is to be found in Room 317, Hotel Imperial with S. E. Lowe in charge. It is showing reprints of popular juveniles, cartoons by Briggs and stationery for little children with their favorite characters from storybooks printed in color at the top of each sheet.

Charles Conrath is looking after the display of books for the littlest children which are published by Sam'l Gabriel Sons and Company. These books, mostly paper and linen, are in Room 315, Hotel Imperial.

The Satler Manufacturing Company of Baltimore, in Room 209, Hotel Imperial, is showing a full line of educational games, combined with books for small children. L. Goldie is in charge.

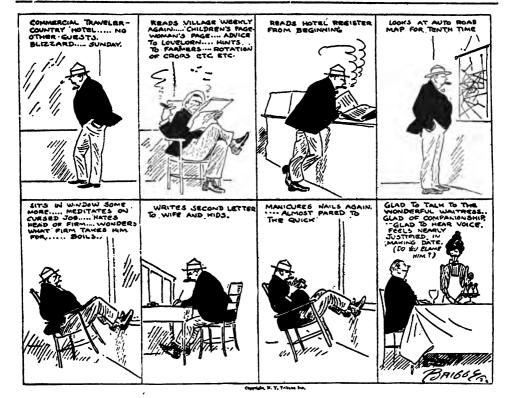
At the Hotel Breslin in Rooms 610-612 is the exhibit of M. A. Donohue and Company of Chicago, with William Hamersley in charge.

Charles E. Graham and Company, of Newark, N. J., is exhibiting at the Hotel Breslin, Rooms 710-712, with C. E. Graham in charge.

All thru the exhibition one encounters a spirit of optimism for the coming year, and that added to the fact that nearly every publisher represented is quoting prices from twenty-five to thirty-three and a third percent less than those listed since the beginning of the war, seems to point to a rosy book year for 1922. That there were no books of German manufacture shown, is another interesting point, and as a whole the books for the littlest ones are made along educational lines, especially where occupational items are concerned.

The Fair will close on March 11th.

Tediaus Pastimes—Over Sunday in Country Hotel : : : By BRIGGS



The Traveling Salesman

AN APPRECIATION

HEN I was a boy the traveling man seemed a personage no less important than a visiting prince," says the Saturday Evening Post. "When he came to our town with his trunks and cases, the loafers about the depot followed him to the general store to share in his distribution of cigars and listen to his large talk of distant places. I cannot remember whether his city clothes or suave superiority inspired the greater awe. He had a great fund of new stories and joined heartily in the laughter they provoked. Arguments that had been left hanging in the air against the day of his arrival were settled for all time by his decision, and his opinions concerning political matters were accepted as the words of an oracle. When he had finished his business a guard of honor accompanied him to the train and he always waited for the last coach and swung on as a young brakeman does.

"Salesmanship is no longer the happy-golucky matter it was. The modern salesman is an expert, a student, a psychologist. His mission is to sell goods, but he accomplishes his purpose by rendering service. He is a counselor and friend. A postcard will bring him from a distant city and, once arrived, he will study a shop or store, take it apart to find the rusty cogs, readjust it to fit a modern plan, and be gone with an order for the machines or devices or goods his house has for sale. He is the handmaiden of efficiency, an apostle of pep, bringing light into dark places and spreading the gospel of progress.

"Now the salesman keeps fit. He needs a level head. He is a responsible citizen, and his place on the payroll depends upon sound judgment and an unblemished character. He is, oftentimes, the ambassador of a great institution, dignified by the reputation of a firm that counts honor its chief asset.

"Traveling men are good citizens. Few men in other occupations are so well qualified for self-government. The traveling man knows his country. He understands its needs, its virtues, its faults. He meets many men with many ideas, reads much, debates much, and from the random grist that comes to his mill makes for himself a standard of citizenship and a conception of good government that are without bias or prejudice or the narrowness that is the penalty of restricted horizons.

"A government by traveling men would be a sensible government, without waste, delay, sub-

terfuge, or petty bickerings. America loses much because so many of her best citizens are so frequently disfranchised by their occupation."

An Uncorrected Galley

SELLING ON COMMISSION

Cohen was a local salesman for a New York woolen concern. The depression in business being serious, he was willing to go a little out of the way for an order. One day, in a spirit that reflected recklessness as well as hope, he invited a prospective buyer out to dine.

The guest picked up the menu, studied it, and ordered from soup to nuts. The waiter turned to Cohen.

"What will you have, sir?"

Cohen despairingly replied: "Gimme tea and toast."

From across the table came the mildly surprised query of his friend: "What's the matter, Cohen, on a diet?"

"No. On commission."

WHAT'S THE DIFFERENCE

The man had just informed the Pullman agent that he wanted a Pullman berth.

"Upper or lower?" asked the agent.

"What's the difference?" asked the man.

"A difference of fifty cents in this case," replied the agent. "The lower is higher than the upper. The higher price is for the lower. If you want it lower you'll have to go higher. We sell the upper lower than the lower. In other words, the higher the lower. Most people don't like the upper altho it is lower on account of being higher. When you occupy an upper you have to get up to go to bed and get down when you get up. You can have the lower if you pay higher. The upper is lower than the lower because it is higher. If you are willing to go higher, it will be lower."

But the poor man had fainted.—Epworth Herald.

DEFINITIONS

"Traveler: A man who goes round the country on behalf of a publisher to collect the kicks which a bookseller would like to administer in person to the publisher."—Book-Post.

Good salesmen, like good cooks, create an appetite when the buyer doesn't seem hungry.

Don't tell everything you know or you won't be able to come back for the encore.—Hewitt's Paper, Boards and Glue Magazine.

Publishers' Output in 1921

Continued from the "Annual Summary Number."

WING to an error in the make-up of our Annual Summary Number, January 28th, one-third of the list of publishers failed to appear on page 193, which gave the total number of books that each house had issued in 1921. The following should be considered as a supplement. The publisher's totals include every title which is sent to the office, can be traced thru announcement lists or is printed on the Library of Congress cards:

1921 ENTRIES

American Scandinavian Foundation 4 American Technical Society 11 Beacon Press, also American Unitarian Association 3 Biddle Business Publications 6 Bradley (Milton) Co. 10 Brown (Nicholas L.) 7 Callaghan & Co. 12 Crowell (Thomas Y.) Co. 33 Davis (F. A.) Co. 5 Devin-Adair Co. 2 Ditson (Oliver) Co. 5 Donohue (M. A.) & Co. 2 Dorrance Co. 5 Drake (Frederick J.) & Co. 14 Goodspeed's Book Shop 5 Gregg Publishing Co. 14 Goodspeed's Book Shop 5 Gregg Publishing Co. 14 Huntst & Co. 3 International Textbook Co. 5 Kerr (Charles H.) & Co. 7 LaSalle Extension University 6 Lea & Febiger 10 Merrill (Charles E.) Co. 2 Mosby (C. V.) Co. 14 Noble (Lloyd Adams) 5 Nourse Co. 15 Ronald Press 2 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 31 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wood (William) & Co. 56	American Baptist Publication Society	
Beacon Press, also American Unitarian 3 Association 3 Biddle Business Publications 6 Bradley (Milton) Co. 10 Brown (Nicholas L.) 7 Callaghan & Co. 12 Crowell (Thomas Y.) Co. 33 Davis (F. A.) Co. 5 Devin-Adair Co. 2 Ditson (Oliver) Co. 5 Donohue (M. A.) & Co. 2 Dorrance Co. 5 Drake (Frederick J.) & Co. 14 Goodspeed's Book Shop 5 Gregg Publishing Co. 12 Hammond (C. S.) & Co. 14 Hinds, Hayden & Eldredge, Inc. 3 Hurst & Co. 3 International Textbook Co. 5 Kerr (Charles H.) & Co. 7 Lea & Febiger 10 Merrill (Charles E.) Co. 2 Mosby (C. V.) Co. 18 Nourse Co. 18 Presbyterian Board of Publication 5 Russell Sage Foundation 4 Sanborn (Benjamin H.) C		4
Association		11
Biddle Business Publications 6 Bradley (Milton) Co. 10 Brown (Nicholas L.) 7 Callaghan & Co. 12 Crowell (Thomas Y.) Co. 33 Davis (F. A.) Co. 5 Devin-Adair Co. 2 Ditson (Oliver) Co. 5 Donohue (M. A.) & Co. 2 Dorrance Co. 5 Drake (Frederick J.) & Co. 14 Goodspeed's Book Shop 5 Gregg Publishing Co. 12 Hammond (C. S.) & Co. 14 Hinds, Hayden & Eldredge, Inc. 3 Hurst & Co. 3 International Textbook Co. 5 Kerr (Charles H.) & Co. 7 Lea & Febiger 10 Merrill (Charles E.) Co. 2 Mosby (C. V.) Co. 18 Nourse Co. 18 Presbyterian Board of Publication 5 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stratford Co.	Beacon Press, also American Unitarian	
Bradley (Milton) Co. 10 Brown (Nicholas L.) 7 Callaghan & Co. 12 Crowell (Thomas Y.) Co. 33 Davis (F. A.) Co. 5 Devin-Adair Co. 2 Ditson (Oliver) Co. 5 Donohue (M. A.) & Co. 2 Dorrance Co. 5 Drake (Frederick J.) & Co. 14 Goodspeed's Book Shop 5 Gregg Publishing Co. 12 Hammond (C. S.) & Co. 14 Hinds, Hayden & Eldredge, Inc. 3 Hurst & Co. 3 International Textbook Co. 5 Kerr (Charles H.) & Co. 7 Las alle Extension University 6 Lea & Febiger 10 Merrill (Charles E.) Co. 2 Mosby (C. V.) Co. 14 Noble (Lloyd Adams) 5 Nourse Co. 18 Presbyterian Board of Publication 5 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 3		3
Brown (Nicholas L.) 7 Callaghan & Co. 12 Crowell (Thomas Y.) Co. 33 Davis (F. A.) Co. 5 Devin-Adair Co. 2 Ditson (Oliver) Co. 5 Donohue (M. A.) & Co. 2 Dorrance Co. 5 Drake (Frederick J.) & Co. 14 Goodspeed's Book Shop 5 Gregg Publishing Co. 12 Hammond (C. S.) & Co. 14 Hinds, Hayden & Eldredge, Inc. 3 International Textbook Co. 5 Kerr (Charles H.) & Co. 7 Las alle Extension University 6 Lea & Febiger 10 Morrill (Charles E.) Co. 2 Mosby (C. V.) Co. 14 Nourse Co. 18 Presbyterian Board of Publication 5 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 3 Sunday School Times Co. 4 Sunwise	Biddle Business Publications	6
Callaghan & Co. 12 Crowell (Thomas Y.) Co. 33 Davis (F. A.) Co. 5 Devin-Adair Co. 2 Ditson (Oliver) Co. 5 Donohue (M. A.) & Co. 2 Dorrance Co. 5 Drake (Frederick J.) & Co. 14 Goodspeed's Book Shop 5 Gregg Publishing Co. 12 Hammond (C. S.) & Co. 14 Hinds, Hayden & Eldredge, Inc. 3 Hurst & Co. 3 International Textbook Co. 5 Kerr (Charles H.) & Co. 7 Lasalle Extension University 6 Lea & Febiger 10 Merrill (Charles E.) Co. 2 Mosby (C. V.) Co. 14 Noble (Lloyd Adams) 5 Nourse Co. 18 Presbyterian Board of Publication 5 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 3 Sunday School Times Co. 4 Sunwise Turn, Inc. 2	Bradley (Milton) Co	10
Crowell (Thomas Y.) Co. 33 Davis (F. A.) Co. 5 Devin-Adair Co. 2 Ditson (Oliver) Co. 5 Donohue (M. A.) & Co. 2 Dorrance Co. 5 Drake (Frederick J.) & Co. 14 Goodspeed's Book Shop 5 Gregg Publishing Co. 12 Hammond (C. S.) & Co. 14 Hinds, Hayden & Eldredge, Inc. 3 Hurst & Co. 3 International Textbook Co. 5 Kerr (Charles H.) & Co. 7 LaSalle Extension University 6 Lea & Febiger 10 Merrill (Charles E.) Co. 2 Mosby (C. V.) Co. 14 Noble (Lloyd Adams) 5 Nourse Co. 18 Presbyterian Board of Publication 5 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 3 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 5	Brown (Nicholas L.)	7
Davis (F. A.) Co. 5 Devin-Adair Co. 2 Ditson (Oliver) Co. 5 Donohue (M. A.) & Co. 2 Dorrance Co. 5 Drake (Frederick J.) & Co. 14 Goodspeed's Book Shop 5 Gregg Publishing Co. 12 Hammond (C. S.) & Co. 14 Hinds, Hayden & Eldredge, Inc. 3 Hurst & Co. 3 International Textbook Co. 5 Kerr (Charles H.) & Co. 7 LaSalle Extension University 6 Lea & Febiger 10 Merrill (Charles E.) Co. 2 Mosby (C. V.) Co. 14 Noble (Lloyd Adams) 5 Nourse Co. 18 Presbyterian Board of Publication 5 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 3 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wood (William) & Co. 5 <td>Callaghan & Co</td> <td>12</td>	Callaghan & Co	12
Davis (F. A.) Co. 5 Devin-Adair Co. 2 Ditson (Oliver) Co. 5 Donohue (M. A.) & Co. 2 Dorrance Co. 5 Drake (Frederick J.) & Co. 14 Goodspeed's Book Shop 5 Gregg Publishing Co. 12 Hammond (C. S.) & Co. 14 Hinds, Hayden & Eldredge, Inc. 3 Hurst & Co. 3 International Textbook Co. 5 Kerr (Charles H.) & Co. 7 LaSalle Extension University 6 Lea & Febiger 10 Merrill (Charles E.) Co. 2 Mosby (C. V.) Co. 14 Noble (Lloyd Adams) 5 Nourse Co. 18 Presbyterian Board of Publication 5 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 3 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wood (William) & Co. 5 <td>Crowell (Thomas Y.) Co</td> <td>33</td>	Crowell (Thomas Y.) Co	33
Devin-Adair Co. 2 Ditson (Oliver) Co. 5 Donohue (M. A.) & Co. 2 Dorrance Co. 5 Drake (Frederick J.) & Co. 14 Goodspeed's Book Shop 5 Gregg Publishing Co. 12 Hammond (C. S.) & Co. 14 Hinds, Hayden & Eldredge, Inc. 3 Hurst & Co. 3 International Textbook Co. 5 Kerr (Charles H.) & Co. 7 LaSalle Extension University 6 Lea & Febiger 10 Merrill (Charles E.) Co. 2 Mosby (C. V.) Co. 14 Noble (Lloyd Adams) 5 Nourse Co. 18 Presbyterian Board of Publication 5 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 31 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wood (Willia		
Ditson (Oliver) Co. 5 Donohue (M. A.) & Co. 2 Dorrance Co. 5 Drake (Frederick J.) & Co. 14 Goodspeed's Book Shop 5 Gregg Publishing Co. 12 Hammond (C. S.) & Co. 14 Hinds, Hayden & Eldredge, Inc. 3 Hurst & Co. 3 International Textbook Co. 5 Kerr (Charles H.) & Co. 7 Laa & Febiger 10 Merrill (Charles E.) Co. 2 Mosby (C. V.) Co. 14 Nourse Co. 18 Presbyterian Board of Publication 5 Ronald Press 26 Russell Sage Foundation 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 31 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wood (William) & Co. 5		-
Donohue (M. A.) & Co. 2 Dorrance Co. 5 Drake (Frederick J.) & Co. 14 Goodspeed's Book Shop 5 Gregg Publishing Co. 12 Hammond (C. S.) & Co. 14 Hinds, Hayden & Eldredge, Inc. 3 Hurst & Co. 3 International Textbook Co. 5 Kerr (Charles H.) & Co. 7 Lea & Febiger 10 Merrill (Charles E.) Co. 2 Mosby (C. V.) Co. 14 Noble (Lloyd Adams) 5 Nourse Co. 18 Presbyterian Board of Publication 5 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 3 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wood (William) & Co. 5		5
Dorrance Co. 5 Drake (Frederick J.) & Co. 14 Goodspeed's Book Shop 5 Gregg Publishing Co. 12 Hammond (C. S.) & Co. 14 Hinds, Hayden & Eldredge, Inc. 3 Hurst & Co. 3 International Textbook Co. 5 Kerr (Charles H.) & Co. 7 Lasalle Extension University 6 Lea & Febiger 10 Morrill (Charles E.) Co. 2 Mosby (C. V.) Co. 14 Noble (Lloyd Adams) 5 Nourse Co. 18 Presbyterian Board of Publication 5 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 3 Stratford Co. 3 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wood (William) & Co. 5		_
Drake (Frederick J.) & Co. 14 Goodspeed's Book Shop 5 Gregg Publishing Co. 12 Hammond (C. S.) & Co. 14 Hinds, Hayden & Eldredge, Inc. 3 Hurst & Co. 3 International Textbook Co. 5 Kerr (Charles H.) & Co. 7 LaSalle Extension University 6 Lea & Febiger 10 Merrill (Charles E.) Co. 2 Mosby (C. V.) Co. 14 Noble (Lloyd Adams) 5 Nourse Co. 18 Presbyterian Board of Publication 5 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 3 Stratford Co. 3 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wood (William) & Co. 5		
Goodspeed's Book Shop 5 Gregg Publishing Co. 12 Hammond (C. S.) & Co. 14 Hinds, Hayden & Eldredge, Inc. 3 Hurst & Co. 3 International Textbook Co. 5 Kerr (Charles H.) & Co. 7 LaSalle Extension University 6 Lea & Febiger 10 Merrill (Charles E.) Co. 2 Mosby (C. V.) Co. 14 Noble (Lloyd Adams) 5 Nourse Co. 18 Presbyterian Board of Publication 5 Ronald Press 26 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 3 Stratford Co. 3 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wood (William) & Co. 5	Drake (Frederick I.) & Co	_
Gregg Publishing Co. 12 Hammond (C. S.) & Co. 14 Hinds, Hayden & Eldredge, Inc. 3 Hurst & Co. 3 International Textbook Co. 5 Kerr (Charles H.) & Co. 7 LaSalle Extension University 6 Lea & Febiger 10 Merrill (Charles E.) Co. 2 Mosby (C. V.) Co. 14 Noble (Lloyd Adams) 5 Nourse Co. 18 Presbyterian Board of Publication 5 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 3 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wiley (John) & Sons. 56 Wood (William) & Co. 5		•
Hammond (C. S.) & Co. 14 Hinds, Hayden & Eldredge, Inc. 3 Hurst & Co. 3 International Textbook Co. 5 Kerr (Charles H.) & Co. 7 LaSalle Extension University 6 Lea & Febiger 10 Merrill (Charles E.) Co. 2 Mosby (C. V.) Co. 14 Noble (Lloyd Adams) 5 Nourse Co. 18 Presbyterian Board of Publication 5 Ronald Press 26 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 3 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wiley (John) & Sons. 56 Wood (William) & Co. 5		_
Hinds, Hayden & Eldredge, Inc. 3 Hurst & Co. 3 International Textbook Co. 5 Kerr (Charles H.) & Co. 7 LaSalle Extension University 6 Lea & Febiger 10 Merrill (Charles E.) Co. 2 Mosby (C. V.) Co. 14 Noble (Lloyd Adams) 5 Nourse Co. 18 Presbyterian Board of Publication 5 Ronald Press 26 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 31 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wiley (John) & Sons. 56 Wood (William) & Co. 5		
Hurst & Co		
International Textbook Co. 5 Kerr (Charles H.) & Co. 7 LaSalle Extension University 6 Lea & Febiger 10 Merrill (Charles E.) Co. 2 Mosby (C. V.) Co. 14 Noble (Lloyd Adams) 5 Nourse Co. 18 Presbyterian Board of Publication 5 Ronald Press 26 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 2 Stanton & Van Vliet Co. 3 Stratford Co. 31 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wiley (John) & Sons. 56 Wood (William) & Co. 5	Hurst & Co	_
Kerr (Charles H.) & Co. 7 LaSalle Extension University 6 Lea & Febiger 10 Merrill (Charles E.) Co. 2 Mosby (C. V.) Co. 14 Noble (Lloyd Adams) 5 Nourse Co. 18 Presbyterian Board of Publication 5 Ronald Press 26 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 31 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wiley (John) & Sons. 56 Wood (William) & Co. 5	International Textbook Co	_
LaSalle Extension University 6 Lea & Febiger 10 Merrill (Charles E.) Co. 2 Mosby (C. V.) Co. 14 Noble (Lloyd Adams) 5 Nourse Co. 18 Presbyterian Board of Publication 5 Ronald Press 26 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 3 Stratford Co. 31 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wiley (John) & Sons. 56 Wood (William) & Co. 5		•
Lea & Febiger 10 Merrill (Charles E.) Co. 2 Mosby (C. V.) Co. 14 Noble (Lloyd Adams) 5 Nourse Co. 18 Presbyterian Board of Publication 5 Ronald Press 26 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 31 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wiley (John) & Sons. 56 Wood (William) & Co. 5	LaSalle Extension University	6
Merrill (Charles E.) Co. 2 Mosby (C. V.) Co. 14 Noble (Lloyd Adams) 5 Nourse Co. 18 Presbyterian Board of Publication 5 Ronald Press 26 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 3 Stratford Co. 31 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wiley (John) & Sons. 56 Wood (William) & Co. 5	Lea & Febiger	10
Noble (Lloyd Adams) 5 Nourse Co. 18 Presbyterian Board of Publication 5 Ronald Press 26 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 31 Surday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wiley (John) & Sons. 56 Wood (William) & Co. 5	Merrill (Charles E.) Co	2
Nourse Co. 18 Presbyterian Board of Publication 5 Ronald Press 26 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 3 Stratford Co. 31 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wiley (John) & Sons. 56 Wood (William) & Co. 5	Mosby (C. V.) Co	
Presbyterian Board of Publication. 5 Ronald Press 26 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 3 Stratford Co. 31 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wiley (John) & Sons. 56 Wood (William) & Co. 5	Nourse Co	
Ronald Press 26 Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 3 Stratford Co. 31 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wiley (John) & Sons. 56 Wood (William) & Co. 5	Presbyterian Board of Publication	
Russell Sage Foundation 4 Sanborn (Benjamin H.) Co. 3 Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 3 Stratford Co. 31 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wiley (John) & Sons. 56 Wood (William) & Co. 5	Ronald Press	
Seltzer (Thomas), Inc. 25 Stanton & Van Vliet Co. 3 Stratford Co. 31 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wiley (John) & Sons. 56 Wood (William) & Co. 5	Russell Sage Foundation	4
Stanton & Van Vliet Co. 3 Stratford Co. 31 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wiley (John) & Sons. 56 Wood (William) & Co. 5	Sanborn (Benjamin H.) Co	_
Stratford Co. 31 Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wiley (John) & Sons. 56 Wood (William) & Co. 5	Stanton & Van Vliet Co	-
Sunday School Times Co. 4 Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wiley (John) & Sons. 56 Wood (William) & Co. 5	Stratford Co	
Sunwise Turn, Inc. 2 Warne (Frederick) & Co. 15 Wiley (John) & Sons. 56 Wood (William) & Co. 5	Sunday School Times Co.	_
Warne (Frederick) & Co. 15 Wiley (John) & Sons. 56 Wood (William) & Co. 5	Sunwise Turn, Inc.	
Wood (William) & Co 5	Warne (Frederick) & Co	
	Wiley (John) & Sons	
	Wood (William) & Co	5

Quebec Interested in Authorship

TO devote a session to the consideration of how best to encourage the development of a native literature was the somewhat unique experience of the members of the Quebec Legislature last week and the question arises, whether it can be paralleled in the legislative halls of any other province or state on the continent.

The government thru the Provincial Secretary, Hon. Athanase David, introduced and passed a bill providing for the establishment for at least three years of annual literary and scientific competition. To furnish prizes, a sum of \$5,000 is to be appropriated annually out of the consolidated revenue fund of the province. Prizes will be available for both English and French literary works dealing with scientific or other subjects, the first prize to be \$2,500; the second, \$1,500, and the third, \$500; the remaining \$500 to the grant to be used for traveling and other expenses of the judges. The latter are to be nine in number, including the professors of literature in the universities of Laval, Montreal and McGill and a representative of the Royal Society of Canada, French section.

The preamble of the bill points out that it is desirable to facilitate the publication of the works of authors in the province and to draw public attention to the literary and scientific talents which remain unknown owing to unfavorable circumstances. The belief is expressed that the founding of competitions would further the efforts of authors, would aid men of talent in making themselves known and would stimulate by emulation the taste for literary and scientific work and the desire to promote them in Quebec.

At least half a dozen members of the Legislature took part in the debate on the measure, contributing speeches, which were not only appreciative of the idea but were in themselves evidences of the existence of literary culture and a knowledge of literature among the legislators. Hon. Mr. David, the father of the bill, reviewed the birth and growth of literary effort in Quebec and declared that such a measure as he proposed was a recognition of the fact that on the banks of the St. Lawrence a new civilization had been born, which was continuing the traditions and the work of those which had produced such men as Corneille and Racine on the one hand and of Shakespeare and Byron on the other. He believed the race was destined to be in the country for all time and wished to build for the future. With this end in view, the encouragement of literary effort was necessary.

Other speakers emphasized the need of cultivating the intellectual life of the people, when so much effort was being directed to the development of the materialistic side.

Canadian Sales Tax Changes

It is probable that some changes of interest to the book-trade will be proposed at the next session of Parliament in connection with the sales tax. At present a manufacturer selling to a wholesaler charges a sales tax of 1½ per cent.; a wholesaler selling to a retailer or consumer 1½ per cent.; a manufacturer selling to a retailer or consumer, 3 per cent. On importations, a manufacturer or wholesaler pays 2½ per cent.; a retailer or consumer, 4 per cent.

One change proposed is that sales by manufacturers to wholesalers for resale and sales by wholesalers to other wholesalers for resale shall be exempt and in place thereof that the tax on sales by wholesalers to retailers or consumers be raised to 3 per cent. It is believed that this change would simplify the collection of the tax and would also remove certain other difficulties which have arisen.

Another change suggested has to do with the tax on importations. When a retailer or consumer imports, the tax is 4 per cent. When a manufacturer or wholesaler imports, the tax is 2½ per cent., but the latter, when re-selling to the retailer, must charge 3 per cent., thus making a total of 5½ per cent. It will probably be proposed that the two rates shall be more nearly equalized.

Canadian Bookman Re-organize

"HE Canadian Bookman, which has been in a sense the organ of the Canadian Authors' Association, has been taken over by a new company known as the Bookcraft Publishing Co. Professor Bernard K. Sandwell of McGill University, who has been editor since the magazine was established, is president of the new company and continues as editor. Findlay I. Weaver, editor and proprietor of the Canadian Book-Trade Journal, becomes vice-president and managing director. The Book-Trade Journal will be merged with the Bookman as a trade section; circulating exclusively among publishers and booksellers. Harold W. Thompson is secretary-treasurer. The Canadian Bookman, which was originally a quarterly, will now be issued monthly.

THE GEORGE H. DORAN Co. is now representative of the United Council for Missionary Education of Great Britain, and for the Publication Department of The London Missionary Society. This is the society which sent David Livingstone to Africa. As publisher of the Students Christian Movement, Doran will publish immediately, "The Pilgrim." by Professor T. R. Glover, and these three additional titles, "Psychology and the Christian Life," by Pym; "The Universality of Christ," by Temple; "The Divine Initiative," by Mackintosh

Communication

MORE OF THE SAME

"2079 Sutter Street, San Francisco,

January 27, 1922.

Editor, PUBLISHERS' WEEKLY:

Great stuff, that "Culled from an Auction Cat," by Blumenthal on Jan. 21. I suspect that half the dealers in the old U. S. A. are busy with "addenda." I'll bet that very few of the good things you have published will get so much circulation and so many emendations as this list. No. 17 is a stroke of genius—as a radical, not tired yet, I'll say so.

But, lest we forget, how about a few more? Dante's Inferno (but this is too easy—every-body will be in on this. Clever of Blumenthal to leave this one OUT. It's like the first easy pictures in the guessing contests.)

Boxiana, set, two. Shows rough usage.

Bowen, M. Leopard and Lily. Spotted all over.

Reed, Bacon vs. Shakespeare. A fat duodecimo. Pub. in Greece.

Hull, The Sheik. Dusty.

Asquith, Margot. Diary. Con-fabricoid binding.

Clay, Bertha M. Ideal Love. Scarce, if not

Sindell, M. Satisfied at Last. No record of this in previous sales.

Yours, with apologies as usual,

WM. McDevitt.

Peoples Library, San Francisco.

BUY A BOOK A WEEK

1140 Broadway, N. Y.

Editor, Publishers' WEEKLY:

Apropos the discussion about "Buy a Book A Week" Campaign:

Going home on the train last night I ran into a neighbor of mine who is connected with the Equitable Life Insurance Company. During our conversation he said he had seen so many advertisements about "Buy a Book a Week" that he had decided this year to do it and since the first of 1922 he has bought one book each week (and one week he bought two). He said he hadn't time to read them yet but the "family is having a good time."

I thought this would interest you so you would know that the hammering about the commercial value of this slogan is not detrimental to the plan. I believe in spite of the argument about commercializing that this is the proper slogan. Yours very truly,

GROSSET & DUNLAP,

P. L. Reed, Manager.

The Literary Year Book

HE new edition of the English "Literary Year Book" is ready and due from the Custom House. The English publishers have announced marked improvements over their effort of last year, and the book includes a great deal of valuable information for the use of publishers, librarians, literary workers and booksellers. Among other features is a list of all literary, dramatic and moving picture agents in England and the United States, a list of literary and news service agencies, a list of literary prizes, a classified list of British and Colonial periodicals and American periodicals, procedures for copyright, English and American, lists of British libraries, learned societies, dramatic and literary societies, a list of five hundred English booksellers, an exhaustive list of pseudonyms. The American market is handled thru the PUBLISHERS' WEEK-LY, and it is expected that orders can be filled by the 10th of February.

Ladies' Night

THE New York Booksellers' League will have a dinner and dance at the Brevoort Hotel on Wednesday February 15. This will be Ladies Night.

Personal

HENRY W. LANGMANN is now connected with the Cornhill Pub. Co. of Boston at its New York office, 7 West 49th St.

SHAW NEWTON is the new advertising manager of the Bookseller and Stationer.

Personal

T. H. Sofield, a director of G. P. Putnam's Sons, Ltd., London, and in charge of the antiquarian department, is visiting America for a sojourn of a few weeks.

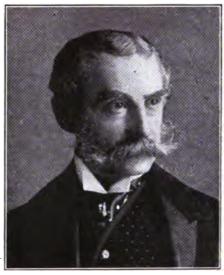
WILLIAM THOMSON, head of Thomas Nelson & Sons' American branch, sailed for England on Tuesday, February 7th.

Business Notes

Boston, Mass.—Goodspeed's Bookshop of 5A Park Street has now opened a second store while keeping the first at the old location. The new branch is at 9a Ashburton Place near the State House and only two blocks away from the present location. The branch will be devoted especially to prints, a business that Goodspeed's has been very largely developing in the past few years, but the activities have now outgrown the space that could be allotted to them at Park Street.

Obituary Notes LEMUEL W. BANGS

MANY readers of the PUBLISHERS' WEEKLY read with deep regret the obituary of the late Lemuel W. Bangs in the January 7 issue. London representative of Charles Scribner's Sons for 38 years, he was better known to older members of the trade than to the younger men,



LEMUEL W. BANGS
(Photograph taken several years ago)
but he was everywhere held in the most affectionate regard. In the London Publishers' Circular there appeared the following letter from Gerald Duckworth.

DEAR MR. MARSTON,—I am sure all publishers and booksellers will hear with very deep regret that Mr. Lemuel W. Bangs died on Thursday, December 15th, in his 82nd year. He was born on April 25th, 1839. Associated with Messrs. Charles Scribner's Sons, New York, for over 50 years, he came to London and represented the firm for 38 years. He was in active charge except for the last three or four years when Mr. Kingsley came over. I venture to send this note as, besides knowing Mr. Bangs intimately in business when our relations were always of the most cordial, I used to see him continually at the Garrick Club. He was elected a member in 1886, and his great friend and chief, Mr. Charles Scribner, was elected in 1903. He dined at the club most nights, sitting invariably at the same table and we always knew the time at luncheon as, regularly as clockwork, he appeared at 2 o'clock. He was much loved by the members, and everybody called him "The Senator." He wore a peculiar frock-coat made to his own design by Poole, the celebrated tailor

of Savile Row, and he had never had the cut altered since he first arrived in London. He had a pretty taste in ties and wore always some choice flower in his buttonhole. "The Senator" had many good stories to tell his friends, and used to present them with cigarettes the size of a cigar. I feel sure that all those who met him both in business and in private will feel a great personality has left us. May we all, as I know he would wish us, raise our glasses to his memory.—Yours sincerely,

GERALD DUCKWORTH.

ARTHUR HOWARD ABENDROTH

ARTHUR HOWARD ABENDROTH, president of the Fitzgerald Publishing Corporation, successors to Dick & Fitzgerald, New York, died on January 30th of heart failure. Mr. Abendroth was for many years manager of the old company at 18 Ann street and after the death of Harris B. Dick he organized the present corporation in which he was active until a few weeks before his death. He was member of the Union League and Players' Club and a Veteran of the 7th Regiment.

JOHN BUTLER YEATS

JOHN BUTLER YEATS, painter and essayist, father of William Butler Yeats, the Irish poet and Jack B. Yeats, also an artist, died February 4, in New York City. Mr. Yeats was born in 1839 at Tullylish, Ireland. He was graduated with honors from Trinity College, Dublin, and a year after being admitted to the bar gave up the law for art. He knew most of the prominent Irishmen of the last forty years. Since 1910 Mr. Yeats had made his home in this country. He was a frequent contributor to magazines of articles on literary and art subjects.

JAMES B. PINKER

JAMES B. PINKER, literary and dramatic . agent, of Talbot House, London, died February 8 at the Hotel Biltmore of pneumonia developing from influenza. He arrived in the city February 3 on the Aquitania. Mr. Pinker was 58 years old. Among the authors whom he had represented in this country was Henry James, Joseph Conrad, John Galsworthy, Frank Swinnerton and Compton Mackenzie. intimacy and helpfulness of his relations with men like Joseph Conrad were such that not a few great writers owe much of their public success to him. With him at the time of his death was his 17-year-old daughter, Eononie, who crossed the ocean with him. Also surviving are his wife and two sons, Eric and Ralph Pinker, the former associated with his father in business.

Spring Lines of the Publishers and Some of the Men Who Will Show Them

INFORMATION FOR THE TRADE AS TO THE TERRITORY COVERED BY THE TRAVELERS OF WHOM IT HAS BEEN POSSIBLE TO COLLECT DATA, WITH SHORT SKETCHES OF SOME OF THEM AND A BRIEF DESCRIPTION OF THE NEW PUBLICATIONS CARRIED.



FRED M. HARRIS
Representing The Abingdon Press

MR. HARRIS is a native of Canada but has lived on this side of the border for many years. For the last fifteen years he has been in the employ of The Abingdon Press, and has traveled extensively as its representative in the east, southwest and south. During the summer period he is in charge of the Boardwalk Bookshop of The Abingdon Press at Ocean Grove.

The Abingdon Press

Trivelers:

Richard G. Farrell (New York and vicinity.)
Fred M. Harris (Atlantic Coast, except New York.)

Harold J. Northcotte (Chicago, Central West, Southwest and Northwest.)

Harry F. Keiser (Michigan, Ohio and Indiana.)W. E. Hutchinson (California, Nevada, Arizona, Utah and New Mexico.)

John J. Ritt (Kentucky, Tennessee, Alabama, Louisiana and Mississippi.)

J. J. Bauer (Oregon, Washington and Idaho.)
Among the Abingdon Press announcements
for spring publication are "The Story of the
American Hymn," a study in American hymn-

ology by Edward S. Ninde, "American Citizens and Their Government" by Kenneth Colegrove, a textbook in Americanization; "Beyond Shanghai" by Harold Speakman, a book of travel in China; "With Earth and Sky" an intimate interpretation of nature, by Bishop William A. Quayle; "The Open Fire" essay, by William V. Kelley; "A Winter of Content" by Laura Lee Davidson, the story of a delightful winter spent alone on an island in the Canadian wilds; "The Christian in Social Relationship" by Dorr Frank Diefendorf; "Religion as Experience" by John Wright Buckham; "Flames of Faith" by William L. Stidger; "Fundamentals of Faith in the Light of Modern Thought" by Horace Blake Williams; and "A Handful of Stars" by F. W. Boreham, the well-known Australian preacher and essayist. Leaders in religious books are "The New Testament Epistles" by D. A. Hayes; "A Book of Old Testament Lessons, a Lectionary" by Robert W. Rogers; "The Untried Civilization" by J. W. Frazer; "United States Citizenship" by George P. Mains; "The Meaning of Educa-tion" by James H. Snowden; "The English Bible" by James S. Stevens; "The Home of the Echoes" by F. W. Boreham; "John Ruskin, Preacher' by Lewis H. Chrisman; "The Opinions of John Clearfield" by Lynn Harold Hough; "Cross-Lots and Other Essays" by George C. Peck; "The Uncommon Common-place" by Bishop William A. Quayle; "Social Rebuilders" by Charles R. Brown; and "The Contemporary Christ" by Joseph M. M. Gray.

Henry Altemus Co.

Travelers:

G. H. Gross (New England.)

American Baptist Publication Society

Traveler:

Parker C. Palmer.

D. Appleton & Co.

Travelers:

Emil Heikel (large cities of the Middle West and the Pacific Coast).

Leon Walker (all of the South, part of Middle West).

Geo. H. Quackenbush (New England, New York State, Pennsylvania and part of Middle West).

B. F. Curran (Boston, Philadelphia, New York

F. A. Clinch, sales manager (Canada).

Eleanor Gates, author of "The Poor Little Rich Girl," has written what might be called a companion piece. George Gibbs has written a novel about the flapper. J. C. Snaith tells the story of an "old master." Edith Wharton's new novel is of modern love and youth and wealth and fashion. Stephen Graham has made a study of the capitals of Europe and conditions there. Margaret Münsterberg has made a study of the life and work of her distinguished father.

The Three Musketeers, Alexandre Dumas. The Rich Little Poor Boy, Eleanor Gates. The House of Mohun, George Gibbs. Mother, Maxim Gorky.

Jane Journeys On, Ruth Comfort Mitchell.
The Van Roon, J. C. Snaith.
Glimpses of the Moon, Edith Wharton.

NON-FICTION

Europe—Whither Bound? Stephen Graham.

Travel in the Last Two Centuries of Three Generations, S. R. Roget.

In the Clutch of Circumstance. The "Mark Twain Burglar's" Story of His Own Life.

Hugo Münsterberg: His Life and His Work, Margaret Münsterberg.

Senescence: The Last Half of Life, G. Stanley Hall.

Caruso's Method of Singing, P. Mario Marafioti, M. D.

Light Violin Pieces the Whole World Plays, Albert E. Wier.

The Stock Market, Solomon S. Huebner.

JUVENILES

JUVENILES
Over Two Seas, Ralph Henry Barbour.
Scott Burton and the Timber Thieves, Edward G. Cheney. Renfrew of the Royal Mounted, Laurie Yorke Erskine. Spotted Deer, Elmer Russell Gregor. Ned Beals, Freshman, Earl Reed Silvers. The Deep Sea Hunters, A. Hyatt Verrill.

Atlantic Monthly Press

Travelers:

Elbert B. Duncan (New England territory, New York City, Washington, Philadelphia. and Baltimore).

Hugh S. Elliott (Western Coast).

John J. Mullen (South).

Robert A. Coan (School book department).

The Atlantic Monthly press is featuring a collection of letters written by Boswell to Rousseau, Goldsmith and other celebrities; under the title "Young Boswell," edited by Chauncey Brewster Tinker; "Finding Youth," the account of a man who at sixty picks up life from a new angle, by Nelson Andrews; "Consolation," a message of comfort to the bereaved, by Mrs. Albion Fellows Bacon; "A Glance at Shakespeare," short papers on individual plays, by John Jay Chapman; and "The Iron Man." in which Arthur Pound shows the effect of the automatic machine upon human beings,

The Automobile Blue Books, Inc.

The sale of Automobile Blue Books is now carried on thru Grosset & Dunlap, S. S. Glass remains in charge of the Sales Department. The direct sale of Blue Books to the Automobile trade by the publishers will be continued. Four 1922 volumes are announced: "New York and New England," "Middle Atlantic and Southeastern," "Middle Western," and "Western and Transcontinental," Automobile Blue Books.

The Baker & Taylor Co.

Travelers: B. G. Byron. William S. McKeachie. Richard Mendel. Harry Hass. John McCay. Lester Egan. Cortlandt Fitzsimmons.



E. E. HACKNEY The Savannah Book Shop

The Savannah Book Shop was started by E. E. Hackney, February 27, 1920, and has grown from one room to two. Mr. Hackney is a Rotarian, an Elk, and a member of all the Masonic bodies, including the 32 Degree and the Shrine. He has been connected with large business interests for the past twenty-five years.

Barse & Hopkins

Travelers:

William J. Barse (New York City, Philadelphia.)

John H. Hopkins (New York Central towns in New York State; Toronto and Montreal; New York City and all principal cities west to Kansas City and north to Minneapolis.

Charles B. Nourse (Ohio, Western Canada, East of and including Winnipeg; North Dakota, Montana, and all territory West from Denver.

William Haldane (The entire South; Pennsylvania and New York State with the exception of New York Central and Hudson River towns.)

Watson M. French (Eastern Canada, West to and not including Winnipeg; Michigan, Wisconsin; Montana; South Dakota; Iowa; Oklahoma; Missouri; Nebraska; Kansas.)

Irving G. Hopkins (New York City and Brooklyn; Hudson River towns in New York State; New Jersey; and the entire New England States.)

Joseph Goldman.

Horace H. Barse.

Barse & Hopkins announce a number of new series in their gift book lines, including the Nassau, Traymore, Georgiana, Caledonia, Elton, Success, Avalon, Willard and Ambassador Series and special single offerings include "Our Wedding and Anniversaries," "The Open Door," a guest book; and "The Rubáiyát of Omar Khayyám," Booklovers' Edition. juvenile lines are especially strong this year. They include a series of biographical stories entitled "Famous Americans for Young Readers," which is launched with ten titles, including separate volumes on George Washington, Thomas Jefferson, Benjamin Franklın and other leaders down to Thomas A. Edison. New titles are announced for nearly all of the other juvenile series, including: The Corner House Girls, Polly Pendleton, The Yank Brown, Bobby Blake, The Kneetime Animal, Mary Jane, Dorothy Whitehill, and Sunny Boy Series.

Biddle Business Publications, Inc.

Travelers:

James G. Staley. James L. Crowder.

P. Blakiston's Son & Co.

P. Blakiston's Son & Co. are issuing a new edition of Gould's "Pocket Medical Dictionary," containing 44,000 words.

The Bobbs-Merrill Co.

Travelers:

H. S. Baker (New York, Philadelphia, Boston.)

T. F. Mahony (Chicago, Middle West, New England.

The Bobbs-Merrill spring leaders include: "Vandemark's Folly," a novel of the middle-western pioneers, by Herbert Quick; Nevil Henshaw's "The Inheritance of Jean Trouvé," a story of a young man's life struggle; a new novel by Samuel Merwin, "Goldie Green," the tale of an exhilarating heroine; in non-fiction, "Why Europe Leaves Home" by Kenneth L. Roberts; and a new business book, "Modern Methods in Selling" by L. J. Hoenig.

FICTION

Vandemark's Folly, Herbert Quick.
Goldie Green, Samuel Merwin.
The Inheritance of Jean Trouvé, Nevil Henshaw.
A Virginia Scout, Hugh Pendexter.
Hurricane Williams, Gordon Young.
Rimrock Trail, J. Allan Dunn.
The Prairie Child, Arthur Stringer.
Slag, Donald McGibeny.

NON-FICTION

The Rising Temper of the East, Frazier Hunt. Why Europe Leaves Home, Kenneth L. Roberts. Modern Methods in Selling, L. J. Hoenig.

Boni & Liveright, Inc.

Travelers:

J. L. Crowder (Middle West.)
Desmond FitzGerald (Coast.)
Julian Messner (East.)
Frank Coombs (The South.)
Richard L. Simon (New York City.)

Boni & Liveright's list is headed this spring by John Paris' "Kimono," a story of the marriage of an English officer and a Japanese girl. novels "Revelation," other are, a tale of Jerusalem, by Dulcie Deamer; and Waldo Frank's "Rahab," the story of a romantic love affair showing the interplay in our society of Jew and Gentile. will also feature Clare Sheridan's chatty memoirs, and "My American Diary," an "Up autobiography of Ludwig Lewisohn, Stream," "The Enormous Room," man document of the war by E. E. Cummings.

FICTION

Kimono. John Paris.
Revelation. Dulcie Deamer.
Vocations. Gerald O'Donovan.
Rahab. Waldo Frank.
Sareel. Edith Dart.
Fresh Every Hour. John Peter Toohey.

NON-FICTION

Up Stream, An American Chronicle. Ludwig Lewisohn.

My American Diary. Clare Sheridan.

The Enormous Room. E. E. Cummings.

Terribly Intimate Portraits. Noel Coward.

The Natural Philosophy of Leve. Remy de Gourmont.

The Satyricon of Petronius Arbiter.

Introducing Irony. Maxwell Bodenhelm.

Thru the Russian Revolution. Albert Rhys Williams.

Milton Bradley Co.

Travelers:

Fred Spalding and C. S. Page (New England

Fred Imhoff (New York City and vicinity.) E. L. Cummings (New York State.) George Brady (Western Pennsylvania.)

Charles Melvin (Eastern Pennsylvania, New Jersey, Delaware, Maryland.)

Frank Austin (Ohio.)

William Connor (Virginia, West Virginia, District of Columbia, Ohio.)

H. J. McNeil (Wisconsin, Minnesota.) George Capeller (Indiana, Illinois, Iowa.) Kenneth A. Orescott (Nebraska, Montana,

South Dakota.) Harry E. Nott (Michigan, Indiana, Kentucky.) Albert Floyd (Southeast Atlantic States.) L. Van Nostrand (San Francisco, Pacific Coast.)

The spring titles of Milton Bradley Co. will be announced later.



JOHN A. BELL Representing The Century Company

JOHN A. BELL now covers the east and middle west for The Century Co., succeeding John L. Winters, who has resigned to enter the contacting business. Mr. Bell was in the retail store of A. C. McClurg & Co. for a few years, with Rand McNally & Co., as Chicago city salesman two years, and with John Lane Co. as Western traveler for six years.

Brentano's

Travelers:

John T. Witsil (New York City, Boston, Philadelphia, Baltimore and Washington.) James L. Crowder (Middle West and West.) Frank A. Coombs (New England, Pacific Coast and South.)

Brentano's tentative spring list of general books is headed by "The Pivot of Civilization," a new statement on birth control by Margaret Sanger, followed by a new volume in the series of "Harvard Plays," and several finely illustrated works on art, Spanish, Italian and Mexi-

A Queen of the Paddock, Charles E. Pearce. The Doom Trail, Arthur D. Howden-Smith. The Personal Touch, Emma B. Brunner. The Ashes of Achievement, Frank A. Russell.

NON-FICTION

The Pivot of Civilization, Margaret Sanger. Harvard Plays. Vol. V. Architecture and Industrial Arts in Old Spain, August L. Mayer.
Interiors and Furniture of the Italian Renaissance,
Frieda Schottmuller. Prieture gue Spain.

Mexican Art, Walter Lehman.

New Auction Bridge, (rev.) Helen Derby Elwell.

The New Baby's Biography, A. O. Kaplan.

Nicholas L. Brown

Travelers:

Nicholas L. Brown (New York.) F. J. Sloane (East.) F. A. Coombs (West and South.) W. C. Bell (Canada.)

Early in the spring Nicholas L. Brown will publish "Abroad With Mark Twain and Eugene Field: Tales They Told to a Fellow-Correspondent." by Henry W. Fisher; "Sixtine," a novel of cerebral life by Remy de Gourmont; "The Faith of the Fathers," a play in three acts, dealing with Christian Science and the Jew, by Henry Berman; "Yama (The Pit)" a novel in three parts by Alexander Kuprin, in a limited edition for subscribers only; "A Book on Stained Glass" by Alfred Werck, prominent stained glass artist, with numerous illustrations: and "Life in Paris Under Louis XV" by the contemporary Paris bookseller and publisher-Prosper Simeon Hardy (Vol. 3, Historical Miniatures.)

A. L. Burt Co.

Travelers:

E. F. Burt (New York City, Brooklyn and Newark.)

Theodore A. Jasper (Chicago, Pittsburgh and large cities of the Middle West.)

Charles B. Steele (Southern and Pacific Coast.) John C. Vose (New England, Philadelphia, Baltimore and Washington.)

Clarence E. Jordan (Western and Northwestern, except Pacific Coast.)

James L. Roberts (Pennsylvania and New Jersey.)

R. U. Carruthers (Southwestern.)

John R. Hatfield (Ohio, Indiana, Illinois and West Virginia.)

F. T. J. Nunan (Territory covered by New York Central and Lake Shore Railroads.) John T. Ellingwood (New York City and near-

by territory.)

George J. McLeod, Ltd., (Canadian Agents.)

The A. L. Burt list of reprints to be issued this spring includes many titles which have met the test of popularity as the brief selection given below will indicate:

A Poor Wise Man, Mary Roberts Rinehart.
The Slayes of Souis, Robert W. Chambers.
In the Onyx Lobby, Carolyn Wells.
Hills of Han, Samuel Merwin.
The Voice of the Pack, Edson Marshall.
Mary Wollaston, Henry Kitchell Webster.
The Cottage of Delight, Will N. Harben.
Affinities, Mary Roberts Rinehart.
The Second Latchkey, C. N. and A. M. Williamson.

Century Co.

Travelers:

George L. Wheelock.

John A. Bell (East, Middle West.)

Frederick W. Owen (special representative on

the Coast and West of Denver.)

The Century Co.'s spring leaders in fiction are "Birthright," a novel treating the Negro seriously, by T. S. Stribling; a love and mystery story by Elizabeth Jordan called "The Blue Circle," and "The Road to the World," the study of a mind adapting itself to life as it is, by Webb Waldron. Among miscellaneous books are "Life and Letters of Sir Wilfrid Laurier," an authorized biography of the great Canadian Liberal, by C. D. Skelton; "Plots and Personalities," describing a new method of testing and training creative faculties, by Edwin S. Slosson and June E. Downey: and a new book from Maurice Maeterlinck, tracing beliefs concerning survival after death. Among other titles are the following:

FICTION

The Bridge. M. L. C. Pickthall.
Caravans by Night. Harry Harvey.
Shoe-Bar Stratton. Joseph B. Ames.
The Truth About Vignolles. Albert Kinross.
David, the Son of Jesse. Marjorie Strachey.

NON-FICTION

The Psychic Life of Insects. E. L. Bouvier.
At the Moment of Death. Camille Flammarion.
The Laurentians. T. M. Longstreth.
More Jataka Tales. Ellen G. Babbitt.
The Outlook for the Philippines. Charles E. Russell.
My Seven Years in the Philippines. Francis Burton
Harrison.
The Truth About Psilmads. Edward Hungerford.

The Truth About Railroads. Edward Hungerford. Food Products From Afar. E. H. S. and H. S. Bailey. The Isle of Vanishing Men. W. F. Akder.

Edward J. Clode

Travelers:

G. H. Johnson (Principal cities).

Wallace Wachob (Coast and South).

Edward J. Clode's spring leaders are: a new novel by Louis Tracy, "The House of Peril" and "The Scarlet Cross" by Harvey Wickham.



A. KROCH The Michigan Avenue Bookseller

A. Kroch first evidenced real interest in books A. KROCH first evidenced real interest in books at the age of four. Disgusted at the slow growth of his library, he divided books into chapters and bound the chapters separately and labeled them. At the age of twenty, to avoid going into his father's banking business, he sold his library and with the money bought a ticket to America. For four years he worked in a book shop before he opened his own store at 59 Monroe Street, and after nine years there he moved to Michigan Avenue, one of the first pioneers on the famous boulevard. boulevard.

Cosmopolitan Book Corporation Travelers:

Leon B. Archer, J. J. Bell. H. C. Kinsey. James V. Mailoy. Harry V. Patterson.

Copp Clark Company, Ltd., Toronto (Sole Canadian agents.)

The Cosmopolitan Book Corporation will publish this spring "The Vanishing Point," a rapidly moving story of international adventure with an American hero, by Coningsby Dawson, illustrated by James Montgomery Flagg; a reprint of Mr. Dawson's popular story, "The Garden Without Walls," "The Wild Heart," short animal stories and autobiographical material, by Emma Lindsay Squier, elaborately illustrated by Paul Bransom; and a popular book on health, "Over Weight? Guard Your Health" by Dr. Royal S. Copeland, Health Commissioner of New York City.

Thomas Y. Crowell Co.

Travelers:

George R. Hobby (New York City, Philadelphia, Chicago, Buffalo, Detroit, Rochester, and Pacific Coast.)

Frank C. Dixon (New England, New York State, Toronto, Montreal, Baltimore, Washington, St. Louis and the South.)

Ernest J. Bruce (Pennsylvania, New Jersey, Middle States, St. Paul and Minneapolis.)

The Crowell Co. will publish in March a diversified list of books on health, self helps in right thinking, and economics. Leading titles are "Practical Self Help," by Christian D. Larson; "Round Pegs in Square Holes," the psychology of Success, by Orison Swett Marden; "Handbook of Municipal Government" by Charles M. Fassett; and "The Art of Thinking," a non-technical treatment, by T. Sharper Knowlson. The list includes:

FICTION

Famous Mystery Stories. J. Walker McSpadden, ed. Principles of the New Economics. Lionel D. Edie.

NON-FICTION

A Dictionary of Classified Quotations. Benham. Spiritual Health and Healing. Horatio W. Dresser. The Habit of Health. Oliver Huckel. The Open Road to Mind Training. Wingfield-Stratford.

The Cupples & Leon Co.

Travelers:

John Coyle (Coast states.)

M. F. Gallon (Large cities, South and New England.)

C. W. Wallace (Middle West and New York State.)

George Ross (Middle West, South, part of Pennsylvania and Ohio.)

The Cupples & Leon Co. announces the following additions to its line of juveniles for April publication: "Baseball Joe, Home Run King" by Lester Chadwick and two books for girls, "Jane Allen: Senior" by Edith Bancroft and "Ruth Fielding on the St. Lawrence" by Alice B. Emerson.

Dodd, Mead & Co.

Travelers:

Howard C. Lewis (New York, Boston, Philadelphia and Chicago).

J. Russell Lewis (Middle West and Pacific Coast).

Raymond T. Bond (New England, New York Central and South).

Octavius Roy Cohen has a new mystery novel for the T. B. M. W. B. Maxwell tells anew and vividly the old story that money isn't

everything. Gilbert K. Chesterton has written up his impressions of America gained in his 1921 lecture tour. John Haynes Holmes writes of modern religious problems with a radical viewpoint.

The John Lane list, now part of the Dodd Mead list, includes a half dozen novels, a third volume in Anatole France's Essays and Criticism, a study of Queen Elizabeth, and a volume of the letters of Paul Gauguin.

FICTION

Midnight, Octavius Roy Cohen.
Out of the Darkness, Charles J. Dutton.
The House of Cards, Hannah Garland.
A Little More, W. B. Maxwell.
Yollop, George Barr McCutcheon.
The Purple Pearl, Anthony Pryde.
The Wrong Mr. Right, Berta Ruck.

NON-FICTION

Psychoanalysis, R. H. Hingley. New Churches for Old, John Haynes Holmes. American Impressions, G. K. Chesterton.

John Lane Co. [now Dodd Mead & Co.]

The Moon Rock, Arthur J. Rees. Torquil's Success, Muriel Hine. General Bramble, Andre Maurois. Ella Keeps House, Jessie Champion. Maki, R. J. Minney. His Chinese Idol, Carroll P. Lunt.

NON-FICTION

The Private Character of Queen Elizabeth, Frederick Chamberlin.
The Letters of Paul Gauguin.
The Russian Ballet in Western Europe, 1909-1920, W. A. Propert.
On Life and Letters, Anatole France.

Dodge Publishing Co.

Travelers:

W. E. O'Kane (Chicago and the larger towns, Pittsburgh to Omaha, Minneapolis to St. Louis, including Michigan).

E. W. Hall (The South, New York State, Boston, and other New England towns).

Wm. P. Glenney (The Pacific Coast, all important towns west of El Paso, Denver and Butte; and Pennsylvania and New York City).

Louis Solomon (Canada, smaller towns, Eastern states including Metropolitan district).
W. H. Sullivan (Middle West).

M. A. Donohue & Co.

Travelers:

Andrew Hamming (New York City, Eastern States).

S. S. Diamond. R. J. Foss.

Tom Allen (Canada).

E. F. Boedecker (North West and Pacific Coast).

W. Hamersley (Middle West).

R. J. Foss (East).

H. L. Barris (South, East).

L. Wittenberg (South, West).

George H. Doran Co.

Travelers:

J. W. Corrigan (New York, Boston, Philadelphia).

H. R. Drake (Chicago and the Pacific Coast). R. N. Hays (Large cities of Middle West).

E. H. Ziegler (New York State and New England).

William A. Britton (South, smaller cities of the Middle West).

C. M. Roe (Religious literature).

The spring list of the George H. Doran Co. is again rich in names of international reputation. In fiction it includes the new Arnold Bennett novel, a kindly vivisection of modern society; E. F. Benson's latest, "Peter," about a man who made a point of being different; Stephen McKenna's visualization of the modern girl in "The Secret Victory"; and new mystery stories from Carolyn Wells and Mary Roberts Rinehart. In the varied list of non-fiction "Our Navy At War" by Josephus Daniels; a one-volume edition of Margot Asquith's Autobiography; "The Circle," the popular play by Somerset Maugham; J. Hartley Manners' play "The Harp of Life"; a new book on spiritualism by Conan Doyle and Lord Rosebery's literary and historical papers stand out.

Mr. Prohack. Arnold Peter. E. F. Benson. Arnold Bennett. Peter. E. F. Benson.
Mothera-in-Law. Baroness von Hutten.
The Secret Victory. Stephen McKenna.
Sunny San. Onoto Watanna.
Dodo (Reissue). E. F. Benson.
Joan of Overbarrow. Anthony Wharton.
Black Gold. Albert Payson Terhune.
The Eyes of Love. Corra Harris.
Castles in the Air. Baroness Orczy.
What Timmy Did. Mrs. Belloc Lowndes.
One Thing is Certain. Sophie Kerr.
J. Poindexter, Colored. Irvin S. Cobb.
Lady Bountiful. G. A. Birmingham.
The Kingfisher. Phyllis Bottome.

NON-FICTION

Miscellanies. Lord Rosebery.
The Wanderings of a Spiritualist. Conan Doyle. A Philosopher With Nature. Benjamin Kidd.
Our Navy at War. Josephus Daniels.
Little Essays of Love and Virtue. Havelock Ellis.
A Gentleman in Prison. Tokichi Ishii.
Poems: Second Series. J. C. Squire.
Marooned in Moscow. Marguerite E. Harrison.
The Struggle for Power in Europe (1917-1921). L.
Haden Guest.
The Circle. W. Somerset Maugham.
Problems in Pan-Americanism. Samuel Guy Inman.
The Soul and Body of an Army. General Ian Hamilton. ilton. Sundry Accounts. Irvin S. Cobb. Old Morocco and the Forbidden Atlas. C. E. Andrews.

Dorrance & Co., Inc.

Travelers:

W. H. Dorrance (Sales Manager; Pennsylvaria, Southern States, special campaigns). Frederick W. Owen (Pacific Coast, South-

Francis J. Sloane (New England, New York, Maryland, Middle West).

Dorrance & Co. announce as leaders: Mme. Luisa Tetrazzini's autobiography, "My Life of Song"; "A Bluegrass Cavalier," a novel of old Kentucky, by Edwin Carlisle Litsey; "The Garden of the Lord," the essays of Rev. Henry S. Whitehead, and "Immortal Athalia," a tale of ancient Titicaca, by Harry F. Haley.



W. A. BRITTON Representing George H. Doran & Co.

W. A. BRITTON entered the book business in the fall of 1916 as an employee of the Britton Publishing Company, but did not begin traveling until the spring of 1019 when, after a short trip thru New England, he made an extensive tour of the Middlewest for this concern, also carrying the lines of Little, Brown and Lothrop, Lee & Shepard. He started with the George H. Deran Company in February 1920, and has continued with them ever since, making the south and smaller cities of the Eastern and Central States as far west as the Dakotas. as far west as the Dakotas.

Doubleday, Page & Co.

Travelers:

H. B. Earl (Sales Manager, Trade Dept.). W. P. Goubeaud (Smaller towns, New York to Kansas).

G. V. Seiffert (Pacific Coast and large cities of the East).

F. C. Henry (New York, Boston and Philadelphia).

J. J. Smith (New England and South).

New novels by favorite fiction writers bedeck the Doubleday list in profusion. Booth Tarkington has written another story of American youth, Kathleen Norris presents new problems of love and honor, Christopher Morley spins a whimsical tale, Harry Leon Wilson's newest humorous book is about the movies. There is infinite variety in the realm of nonfiction, John Burrough's posthumous autobiography, political and literary caricatures by Max Beerbohm, the whole story of his success by Henry Ford, and a serious study of the work of Charlie Chaplin.

Lucretia Lombard. Kathleen Norris.
O. Henry Memorial Award Prize Stories of 1921.
Gentle Julia. Booth Tarkington. Gentle Julia. Booth Tarkington.
Merton of the Movies. Harry Leon Wilson.
Where the Blue Begins. Christopher Morley.
Stranger Things Have Happened. Ellen Glasgow.
The Fire Bird. Gene Stratton-Porter.
The Command. William McFee.
The Outcast. Selma Lagerlöf.
It's All in the Game and Other Tennis Tales. William T. Tildan and liam T. Tilden, and.

NON-FICTION

Red Dusk and the Morrow. Sir Paul Dukes.
Poems and Portraits. Don Marquis.
Charlie Chaplin. Louis Delluc.
A Survey: Fifty-one Cartoons. Max Beerbohm.
The Annals of a Working Life. Henry Ford, in collaboration with Sanuel Crowther.
Sonnets to a Red-Haired Lady and Famous Love Affairs. Don Marquis.
My Boyhood: An Autobiography. John Burroughs.



IDA JOSEPHINE WATSON Manager of Glass Block Book Department

IDA JOSEPHINE WATSON was made manager of the Book Department of the largest department store in Duluth—the Glass Block. She has moved the book department from the main to the third floor and has built up a real book department with greatly increased business.

Frederick J. Drake & Co.

Travelers:

L. B. Vaughan.

J. J. Mullen.

P. C. Donaldson.

Our new books include, Strong's "Art of Show Card Writing." Manning's "Practical Instruction for Detectives," and Bartholomew's "Chalk Talks and Crayon Presentation."

Duffield & Co.

Travelers:

Francis J. Sloane (New England and Central West).

Wallace Wachob (Pacific Coast).

Duffield spring leaders are a new novel by Henry M Rideout. "The Winter Bell," a story of the northern woods; "The House on Charles Street." an anonymous novel of London life during the war; "The Lullaby Book," an anthology compiled by Annie Blanche Shelby and illustrated in color by Jessie Willcox Smith and Raymond M. Alden's "Shakespeare," a new volume in the Master Spirits of Literature, Other titles are:

FICTION

The Lady in Blue. Augusta Groner.

NON-FICTION

Guy Hamilton Scull. Henry Jay Case, comp. Lincoln Lessons for Today. Garrett Newkirk. Rivers and Their Mysteries. A. Hyatt Verrill. The Hills of Blue. Fiona MacLeod. Poems. Gerda Dalliba.

E. P. Dutton & Co.

Travelers:

Edgar W. Porter (Large cities of the Middle West, Pacific Coast, Boston and Philadel-

Mortimer Douglass (South and New England). C. G. Griffin (New York City), formerly with

John Lane Company.

E. P. Dutton & Co. have an interesting list of new fiction distinguished by such names as Sheila Kaye-Smith with a new story of a woman farmer of the Kentish marshes; Francis Brett Young, author of the "Tragic Bride," Leonard Merrick with a short but characteristic novel, "One Man's View." There are additions in biography, psychology, education, economics, and reference books.

The Hands of Nara, Richard Washburn Child. The Red Knight, Francis Brett Young. Joanna Godden, Sheila Kaye-Smith. The Red House Mystery, A. A. Milne. The Afterglow, Edith Thomson. Lilia Chenoworth, Lee Wilson Dodd. One Man's View, Leonard Merrick. There Goes the Groom, Gordon Arthur Smith. Valley Waters, Charles D. Stewart. Love, Leonie Aminoff. His Serene Highness. H. C. Bailey. Love, Leonie Aminoff. His Serene Highness, H. C. Bailey.

NON-FICTION

Lenin, M. A. Landau-Aldanov. With the Russian Army—1914-1917, Maj. Gen. Sir Knox. Our Unconscious Mind (and How to Use It,) Frederick Pierce. The Child and His School, Gertrude Hartman.

Moonlight Schools, Cora W. Stewart.
International Finance and Its Reorganization, Elisha Friedman.
Industrial and Commercial South America, Annie S. Peck.
Encyclopedia of Religions, Maurice Canney.
Paper Tricks, Houdini.

H. K. Fly Co.

Traveler: H. K. Fly.

Forbes & Co.

Travelers:
E. S. Gray.
William Appleyard.

Four Seas Co.

Travelers:
Frederick D. Goodchild (Canada).
Carl K. Wilson (West).
George Powers (East).

Funk & Wagnalls Co.

Travelers:

David J. O'Connell (Pacific Coast, Middle West, East.)

Edward J. Miller (New York City and vicinity.)

Among the spring announcements of Funk & Wagnalls Co. are: "Sergeant York and His People," an account of the deeds of the Tennessee mountain private; "Idioms and Idiomatic Phrases in English Speech and Literature" by Francis H. Vizetelly and Leander J. DeBekker; "A General History of Porcelain" by William Burton, a book for the student and collector; "Etiquette: In Society, In Business, In Politics, and at Home" by Emily Post, the novelist, in the new guise of social mentor; "The Immigration Problem," a study of American immigration conditions and needs, by J. W. Jenks; "French Grammar Made Clear" by Abbé Ernest Dimnet of the Faculty of the College Stanislas, Paris, and "Patent Essentials For the Executive, Engineer, Lawyer and Inventor" by John F. Robb.

Charles E. Graham & Co.

Travelers:

C. E. Graham (Canada.) H. W. Sully (Middle West).

A. H. Graham (New York and Pennsylvania.) T. C. Johnson (Pacific Coast.)

Sumner H. Britton (New York Office.)

Charles E. Graham & Co. announce six new titles in the Uncle Wiggily Picture Books printed in color, and new editions of the popular juvenile standard titles in the Favorite Library. The entire line of paper linen and toy books has been increased.

Grosset & Dunlap

Travelers: Edward T. Bellamy. Frank J. Bentley. William M. Bergey.
G. H. Deaton.
Edward P. Dunlap.
Desmond FitzGerald.
Garnet W. Grosset,
Philip Grosset,
Samuel A. Jenkins.
Edward C. Ketcham.



EDWARD T. BELLAMY Representing Grosset & Dunlap

MR. BELLAMY was born in Rochester, N. Y., and his eearly experiences in the bookfield were in Scrantom's there. He is a graduate of williams College. Feeling the call of the soil he took a course at Cornell Agricultural College and spent several years in scientific farming. The lure of books proving stronger than the lure of farming, however, he entered the book field with LeRoy Philips of Boston. He joined the organization of Grosset & Dunlap in 1914 where his winning personality and reliability have made him a most valued member of their sales staff.

George L. Mackay.
Edward Patella.
Carl W. Schlemmer.
Thomas A. Sheppard.
W. J. Simpson.
Eugene S. Westervelt.
Arnold E. Williams.
Leon S. Wittig.
George J. McLeod, Ltd. (Canadian Agents.)
Harry M. Snyder (Far Eastern Representa-

tive, covering Japan, China, Honolulu and Philippine Islands.

The Grosset & Dunlap list of Popular Copyrights has many additions for spring publication, among which some of the most striking are:

The Man of the Forest, Zane Grey.
Beside the Bonny Brier Bush, Ian Maclaren.
The Three Musketeers, Alexander Dumas.
The Dark Mirror, Louis Joseph Vance.
The River End, James Oliver Curwood.
Christopher and Columbus, "Elizabeth."
From Sunup to Sundown, Corra Harris.
Brite and Fair, Henry A. Shute.
Tarzan, the Untamed, Edgar Rice Burroughs.
The Winning Fight, Herbert Kaufman.
The Man With Three Names, Harold MacGrath.



ROBERT S. HAMMOND
Representing C. S. Hammond & Co.

ROBERT S. HAMMOND has been actively connected with the firm of C. S. Hammond and Company since his release from the Naval Reserve in 1919. He is a graduate of Princeton University, class of 1917 with the degree of Civil Engineer and served twenty-six months on active duty in the Naval Reserve in which he now holds a commission as Junior Lieutenant. His experience in the map business dates back several years before he was permanently connected with the firm as he received his early training in the summer months while still at school.

C. S. Hammond & Co.

Travelers:

George M. Davis (West and South). Robert S. Hammond (Fast). John Strand (Local).

C. S. Hammond & Co. announce that new editions of all of their large line of atlases including their popular "Modern Atlas of the World" are now ready. These new editions contain all of the latest changes in all parts of the world and the latest population figures. Among the new items are the "Peerless Atlas of the World" and the "Popular Atlas of the World," the latter including a descriptive gazetteer of the States.

Harcourt, Brace & Co.

Sales Department:

August H. Gehrs (Sales Manager).

Edward Morehouse (Chicago, St. Louis and the Pacific Coast including Texas).

George William Amis (Middle West and East including the South).

Fiction leaders announced this spring by Harcourt, Brace & Co. include a story of the effort our young men are making to readjust themselves to normal life, "The Lonely Warrior" by Claude Washburn; Jim Tully's "Emmett Lawler," a tale of an unconquerable soul; a cross-section of present-day South in "Black and White" by H. A. Shands; Elias Tobenkin's "The Road" with a heroine carried into the industrial problems of the last twenty years; and "The City in the Clouds" a mystery story by Ranger Gull. In non-fiction the list is as usual strong in economics and belles lettres with such striking items as Keynes' "A Revision of the Treaty," Vanderlip's "What Next in Europe?" Walter Lippmann's "Public Opinion"; a series of economic handbooks edited by John Keynes, and a new book by Carl Sandburg, "Slabs of the Sunburnt West."

FICTION

The Lonely Warrior. Claude Washburn. Emmett Lawler. Jim Tully. Black and White. H. A. Shands. The Road. Elias Tobenkin. The City in the Clouds. Ranger Gull.

NON-FICTION

A Revision of the Treaty, John Maynard Keynes.
What Next in Europe? Frank A. Vanderlip.
Public Opinion. Walter Lippmann.
Slabs of the Sunburnt West. Carl Sandburg.
Secret Diplomacy. Dr. Paul Reinsch.
The Declaration of Independence. Carl Becker.
Angels and Ministers: Four Plays of Victorian Shade and Character. Laurence Housman.
Modern Men and Mummers. Hesketh Pearson.
The Northward Course of Empire. Vilhjalmur Stefansson.
Benedetto Croce. Raffaelo Piccoli.

Benedetto Croce. Raffaelo Piccoli. The Haunts of Life. J. Arthur Thomson. Chapters of Childhood. Juliet Soskice.

Harper & Brothers

Travelers:

John O'Connell (New York City.)
Claude Gittens (Middle West and South.)
James D. Blake (The Coast.)
Earl Lederer (East and Middle West.)
Bruce McClure (New York City.)
Adam Burger (Boston, Philadelphia, Chicago,

etc.)

The most noteworthy books on the Harper spring list are Margaret Deland's novel which takes its title from a verse in the Song of Solomon: "Love is as strong as death, jealousy is cruel as the grave: the coals thereof are coals of fire, which hath a most vehement flame;" W. L. George's new contribution to his feminist studies; Katharine Fullerton Gerould's first novel; a new volume by Fanny Hurst; Charlie Chaplin adventuring into the Harry Franck class, telling of his travels: a new South Seas

book by two young aviators, one known thru his contributions to the *Atlantic Monthly*; a sociological book with strong human interest by the author of "An American Idyll."

FICTION

The Vehement Flame, Margaret Deland. Ursula Trent, W. L. George. Lost Valley, Katharine Fullerton Gerould. To the Last Man, Zane Grey. The Vertical City, Fanny Hurst. Souls for Sale, Rupert Hughes. Conflict, Clarence Budington Kelland. Inez and Trilby May, Sewell Ford.

NON-FICTION

The Latest Thing and Other Things, Alexander Black. The Life of Elizabeth Cady Stanton, Harriot Stanton Blatch and Theodore Stanton.

My Trip Abroad, Charlie Chaplin.

My Lincoln Laughed, Russell Conwell.

More That Must be Told, Sir Philip Gibbs.

Faery Lands of the South Seas, James Norman Hall and Charles Bernard Nordhoff.

How Animals Talk, William J. Long.

Working With the Working Woman, Cornelia Stratton Parker.

Art Display in Display Advertising, Frank Alvah Parsons.

The Mind in the Making, James Harvey Robinson.

JUVENILES

Child's Garden of Verses Bubble Book.

The Chimney Corner Bubble Book.

Harvard University Press

Traveler:

David D. Pottinger.

The Harvard University Press announces for spring publication "Collected Papers on Acoustics," by Wallace C. Sabine; a new volume in the Harvard Health Talks, "Pneumonia," by Dr. F. T. Lord; "From Shakespeare to Sheridan," a narrative of the classic days of the English stage by A. Thaler, "Unversities and Scientific Life in the United States" by M. Caullery, American education as seen by a recent exchange professor.

Norman W. Henley Publishing Co.

Travelers:

F. A. Combs (Coast and West.)

R. F. Fenno (East.)

McClelland & Stewart (Canada.)

Hodder and Stoughton (London.)

The Norman W. Henley Publishing Co. announces this spring:

The Modern Gas Tractor, Pagé
A B C of Vacuum Tubes, E. H. Lewis.
Lathe Work for Beginners, Yates.
Oxy-Acetylene Welding and Cutting, with a Treatise
on Acetylene and Oxygen, Willis.
Modern Plumbing Illustrated, Starbuck.
Pattern Making, Barrows.
The Model T Ford Car, Pagé.
Electric Toy Making, Sloane.

Henry Holt & Co.

Travelers:

Stanley Ward Walker (larger cities of Middle West, East and South.)

Desmond FitzGerald (Pacific Coast.)

Elliot Holt (Metropolitan district and New England.)

Henry Holt & Co. have a diversified spring list on which stand out such items as an informal biography of William DeMorgan and his wife illustrated with pictures of Mr. De Morgan's pottery and Mrs. DeMorgan's paintings; "Pierre et Luce," an idyll of love by Romain Rolland; "Benjamin Franklin," a play by Constance D'Arcy MacKay; "A Musical Tour Through the Land of the Past," a sequel to Romain Rolland's "Musicians of Former Days;" John Dewey's "Human Nature and Conduct" and two new collections of poems by Walter de La Mare.

TICTION

Patchwork, Beverly Nichols. Pierre Et Luce, Romain Rolland. Two Little Misogynists, Carl Spitteler. The Secret Partner, Elizabeth Frazer.

NON-FICTION

William De Morgan and His Wife, A. M. W. Stirling.
The Poetry of Dante, Benedetto Croce.
Benjamin Franklin, Constance D'Arcy MacKay.
A Musical Tour Through the Land of the Past, Romain Rolland.
Inspired Golf, R. B. Townsend.
The Veil and Other Poems, Walter de la Mare.
Human Nature and Conduct, John Dewey.
The Elements of Social Justice, L. T. Hobbouse.
Psychology: A Study of Mental Life, Robert S.
Woodworth.
Our Best Poets, Theodore Maynard.

JUVENILES

Bob's Hill Trails, C. P. Burton. Down-A-Derry, Walter de la Mare.

Houghton Mifflin Co.

Travelers:

Frank Bruce (New York and Philadelphia). George H. Geer (Chicago and principal cities of the Middle West).

William D. Loye (Pacific Coast).

A. H. Leussler (New England, East and Middle West).

Theodore Fredenburgh (South and Middle West).

Joseph V. Carroll (Boston).

Features of Houghton Mifflin Co.'s spring fiction list are: "Saint Teresa," a novel of contemporary American life by Henry Sydnor Harrison, author of "Queed"; "Adrienne Toner," the story of an Anglo-American marriage, by Anne Douglas Sedgwick; "Man-Size," a William MacLeod Raine story of the North West Mounted Police; Katharine Newlin Burt's "Q"; "The Yellow Streak" by Valentine Williams; Elsie Singmaster's new novel "Bennett Malin," and "The Copper Streak Trails" by Eugene M. Rhodes; among the most notable non-fiction titles are: "After the War," a continuation of Colonel Repington's diary; "The Authorized Life of E. H. Harriman" by George Kennan; "Cannibal Land," adventures in the New Hebrides and elsewhere by Martin Johnson; "John Burroughs Talks" by Clifton Johnson, and "The Authoritative Life of Clara Barton," founder of the American Red Cross.

FICTION

Saint Teresa. Henry Sydnor Harrison. Man-Size. William MacLeod Raine. Adrienne Toner. Anne Douglas Sedgwick.

"O" by Katharine Newlin Burt.
The Yellow Streak. Valentine Williams.
Copper Streak Trails. Eugene M. Rhodes.
Indelible. Elliot H. Paul.
Bennett Malin. Elsie Singmaster.
Purple Springs. Nellie L. McClung.
Sweet Waters. Hon. Harold Nicolson.
The Backsliders. Wm. Lindsey.
The Romance of Fiddler's Green. Clara
Sears. Clara Endicott Sears.



THEODORE FREDENBURGH Representing Houghton Mifflin Co.

Representing Houghton Missin Co.

THEODORE FREDENBURGH, after his discharge from the Army, in which he served for 19 months overseas with the 101st Field Artillery, 26th Division, as 1st Sergeant, Headquarters Company, and then as Second Lieutenant, returned for a short time to his old job in a railroad office. Later he became associated with Houghton Missin Company, where after an apprenticeship at the home office, he was added to the traveling force, with a portion of the middle west and the south, as his territory.

NON-FICTION

After the War. Colonel Repington.
E. H. Harriman. George Kennan.
Cannibal Land. Martin Johnson.
The Life of Clara Barton. Wm. E. Barton.
John Burroughs Talks. Clifton Johnson.
American Portraits. Gamaliel Bradford.
Random Memories. Ernest W. Longfellow.
Letters of Horace Howard Furness.
Mounted Justice. Katherine Mayo. Letters of Horace Howard Furness.

Mounted Justice. Katherine Mayo.
She Blows. Wm. John Hopkins.
Manual of Trees. Charles S. Sargent.
Admirals of the Caribbean. F. R. Hart.
The Causes of the War of Independence. Claude
H. Van Tyne.
How to Sell at Retail. W. W. Charters.
How to Get the Job You Want. Wm. L. Fletcher.
My House and Garden. Richardson Wright.
Tradition and Progress. Gilbert Murray.
Seeds of Time. John Drinkwater.
Portrait of Mrs. W. Josephine Preston Peabody.

JUVENILES

Seizer of Eagles. James Willard Schultz. Injum and Whitey to the Rescue. Wm. S. Hart.

B. W. Huebsch

Travelers:

Frederick Hope (New York and the East.) Desmond FitzGerald (West of Denver Pacific

Announcements from B. W. Huebsch include: "The Myth of a Guilty Nation," based on the examination of documents against the popular opinion that a single nation was responsible for the war, by Albert Jay Nock; "Shall It Be Again," a study of public opinion in America during the war, by John Kenneth Turner; "The Hounds of Banba," a volume of short stories, the themes of which grew out of the Sinn Fein rebellion, by David Corkery; "American Indian Life" edited by Elsie Clews Parsons and illustrated by C. Grant LaFarge.

Hurst & Co.

Travelers:

Louis M. Levy (Large Eastern and Central West cities, including New York City.)

R. G. Evans (Southern States.)

Floyd H. Nourse (Territory west of Mississippi River, Pacific Coast.)

Geo. J. Weinheimer (Central West.) Leslie G. Nourse (Sales Manager.)

Hurst & Co. add new titles to the following of their juvenile series: Carter Girls Books, Tucker Twins Books by Nell Speed, Peggy Parsons Series by Annabel Sharp.

George W. Jacobs & Co.

Travelers: D. L. Macrae. W. B. Applegate.

George W. Jacobs & Co. announce for spring publication "Slimtonian Socker" by Everett MacDonald; "Desert Dust" by Edwin L. Sabin; "Cross Currents," by Katherine Haviland Taylor; and "Lafayette for Young Americans" by Rupert Sargent Holland.

Marshall Jones Co.

Travelers:

F. A. Coombs (West and South). Percy A. Loring (Eastern and New England

Hugh S. Elliott (West and South).

A. Marshall Jones (New York and Boston).

The Marshall Jones Co. announces as leaders in the library of volumes "Our Debt to Greece and Rome," to be written by the best classical scholars of this country and Europe, the publication to begin in March and to cover a period of at least two years, and "French Romanesque Sculpture" by A. Kingsley Porter, containing over a thousand photographs, most of them by the author. Other titles are:
Towards the Great Peace. Ralph Adams Cram.
John Ruskin's Letters to William Ward.
Odes and Lyrics. Hartley Burr Alexander.
The Story of America. Alberto Pecorini.

Alfred A. Knopf, Inc.

Travelers:

Alfred A. Knopf (Toronto, Chicago for the three largest accounts, Brentano's, The American News Company, and the Baker and Taylor Company of New York. Each of the larger middle Western cities once a year for the purpose of keeping in touch with their general conditions).

John J. Mullen, since January first sales manager. (New England, the South, and the larger towns of the Middle West.)



W. L. HIRSHBERG

Representing The Ritz-Carlton Bookshop

W. L. HIRSHBERG was brought up in his father's bookshop in Atlantic City. At the age of 17 he worked in Bullock's department store and later in Jones' Book Store in Los Angeles. Worked his way thru the University of Pittsburg and the Carnegie Institute of Technology. Later he worked in real estate in Pittsburg and as a machinist in Chicago. After the Booksellers' Convention last May, he ran his father's shop for a while, the Boardwalk Bookshop, and in July he opened his own shop the new Ritz-Carlton Bookshop in the Ritz-Carlton Hotel in Atlantic City. Atlantic City.

Desmond FitzGerald (Pacific Coast and the Far West, including Denver).

L. Stuart Rose (New York City and the Metropolitan district).

H. M. Snyder (the Orient).

George W. Amis (smaller middle Western cities).

The Macmillan Company of Canada, Ltd., has become the Canadian agent for the entire

The first title on the first page of the new Knopf catalog is Joseph Hergesheimer's "Cytherea," which has already attracted wide attention. Among the fiction titles on this list appear a number by distinguished foreign writers: "Van Zanten's Happy Days," one of the most popular of South Sea books, written in Danish and already translated into a large number of other languages, now into English; "Wanderers," by Knut Hamsun, the winner of the Nobel Prize for literature last year. Walter de la Mare is represented by a quaint novel "Memoirs of a Midget." Katherine Mansfield, one of the best known writers of short stories in England has a new volume, "The Garden Party." Important non-fiction includes, George Jean Nathan's "The Critic and the Drama," a consideration of the aspects of the various theories and standards of criticism; two volumes of literary criticism "Max Beerbohm in Perspective" and "The Opinions of Anatole France": several humorous books of superior flavor, "Little Rays of Moonshine" by A. P. Herbert, a well-known contributor to Punch, "The So-called Human Race," by Bert Leston Taylor, to be published on March 19, the first anniversary of his death, a book which includes some of his best contributions to his famous column, "A Line-o'-Type or Two" in the Chicago Tribune, "Cautionary Tales for Bad Children" by Hilaire Belloc, a book of nonsensical verses.

FICTION

FICTION

Cytherea. Joseph Hergesheimer.
Scarhaven Keep. J. S. Fletcher.
The Rayner-Slade Amalgamation. J. S. Fletcher
Three of Them. Maxim Gorky.
Memoirs of a Midget. Walter de la Mare.
Wanderers. Knut Hamsun.
The Soul of a Child. Edwin Björkman.
Van Zanten's Happy Days. Laurids Bruun.
Margery Wins the Game. John V. A. Weaver.
The Garden Party. Katherine Mansfield. J. S. Fletcher.

NON-FICTION

The Critic and the Drama. George Jean Nathan.
Collected Poems. James Elroy Flecker.
Little Rays of Moonshine. A. P. Herbert.
Jewish Children. Shalom Aleichem.
Kittens: A Family Chronicle. Svend Fleuron.
Max Beerbohm In Perspective. Bohun Lynch.
Cautionary Tales for Bad Children. Hilaire Belloc. Max Beerbohm In Perspective. Bohun Lynch. Cautionary Tales for Bad Children. Hilaire Bell Peter Whiffle. Carl Van Vechten. On English Poetry. Robert Graves. Afoot In England. W. H. Hudson. The Opinions of Anatole France. Paul Gsell. The So-Called Human Race. Bert Leston Taylor.

Laird & Lee, Inc.

Travelers:

John D. McGrew, general representative. M. S. Atwood, educational department. W. C. Griffith. L. S. Wells.

W. F. McConnon.

Laird & Lee, Inc., announce for 1922 "The Standard Dental Dictionary," compiled under the supervision of Dr. Louis Ottofy, with the assistance of various dental societies and authorities; revised editions of "Lee's Priceless Recipes," "Baxter's Recipe Book for Bakers," "Hoyle's Standard Games"; several new numbers in the de luxe diary and address book line; new revised editions of Webster's New Standard Dictionaries, "Every Day Good Manners for Boys and Girls," a compact guide to etiquette; and "English Grammar Drills on Minimum Essentials," a textbook for high schools.



FRED E. WOODWARD Buyer for Lothrof & Woodward, Washington, D. C.

FRED WOODWARD is one of the Deans of re-tail bookselling. He began as a civil engineer, but was induced by his brother to go into the department store field and has been a book de-partment buyer for thirty-five years.

J. B. Lippincott Co.

Travelers:

Thomas H. Clagett.

Ellis K. Baker.

Herbert M. Gaskill.

The J. B. Lippincott Co. will feature this spring a new Fleming Stone detective story, "The Mystery Girl" by Carolyn Wells; Grace Livingston Hill's latest novel, "The City of Fire" and an earlier book by the same author, "The Girl From Montana," for the first time sold thru the book-trade; non-fiction announcements include, "In Harmony With Life," a mental and spiritual shock-absorber, by Harriet Doan Prentiss and new books of travel, science, business, and juveniles.

The Mystery Girl, Carolyn Wells.
The Brace Girdle, Burris Jenkins.
A Little Leaven, Katherine Grey.
The City of Fire. Grace Livingston Hill.
The Girl From Montana, Grace Livingston Hill.

NON-FICTION

In Harmony With Life, Harriet Doan Prentiss. Among Primitive Peoples in Borneo, Ivor H. N. Evans.

The Training of a Secretary, Arthur L. Church. The Foreman and His Job, Charles R. Allen. I ippincott's Gazetteer. One Hundred Things a Girl Can Do, Bonnie E. Snow, Hugo B. Froelich.
Wild Bush Tribes of Tropical Africa, G. Cyril Claridge.

Little, Brown & Co.

Travelers:

Andrew D. Pierce (South and Pacific Coast). Frank Jones (Chicago and principal cities of Middle West).

Joseph F. Greene (New York City, Boston and Philadelphia).

Arthur H. Thornhill (New England and part of East and Middle West).

William T. Hopkins, Jr. (Boston and part of Middle West).

Little, Brown & Co. resumed publication early in January with "The Rider of Golden Bar," by William Patterson White, "The Hidden Places," by Bertrand W. Sinclair, and "Winnie O'Wynn and the Wolves," by Bertram Atkey. Spring fiction leaders are "The Great Prince Shan," a story of world politics in 1934, by E. Phillips Oppenheim; "The Breath of Scandal," a novel based on a new phase of American family life, by Edwin Balmer; "The Settling of the Sage," a colorful Western story by Hal G. Evarts, and "The Rustle of Silk," Cosmo Hamilton's latest novel. An important publishing event will be the pocket edition of A. S. M. Hutchinson's four novels: "If Winter Comes," "Once Aboard the Lugger," "The Happy Warrior" and "The Clean Heart," bound in full flexible leather.

FICTION

The Great Prince Shan. E. Phillips Oppenheim.
The Breath of Scandal. Edwin Balmer.
The Settling of the Sage. Hal G. Evarts.
The Rustle of Silk. Cosmo Hamilton.
Shepherds of the Wild. Edison Marshall.
The Hidden Places. Bertrand W. Sinclair.
The Rider of Golden Bar. William Patterson White.
The Tragedy at the Beach Club. William Johnston.
Silver Cross. Mary Johnston.
The White Desert. Courtney Ryley Cooper.
Winnie O'Wynn and the Wolves. Bertram Atkey.
The Marriage of Patricia Pepperday. Grace Miller White.
Kendall's Sister. Robert Swasev. Kendall's Sister. Robert Swasey.

NON-FICTION

The Supreme Court in United States History. (3 vols.) Charles Warre.

The Constitution of the United States: Its Sources and Its Application. Thomas James Norton.

Meeting Your Child's Problems. Miriam Finn Scott.

The Mexican Mind. Wallace Thompson.

International Law. Chiefly as Interpreted and Applied by the United States. (2 vols.) By Charles Cheney Hyde.

Quantity Cookery: Cooking and Menu Planning for Large Numbers. Lenore Richards and Nola Treat.

DRAMA

DRAMA

Representative One-Act Plays by Continental Authors.

Montrose J. Moses, comp.

The Exemplary Theatre. Granville Barker.

A Treasury of Plays for Women. Frank Shav, ed.

Little Theater Classics, vol. 4. Samuel A. Eliot, Jr.

Eight One-Act Comedies for Little Theatres. Percival Wilde.

Plays for School and Comedies. Plays for School and Camp. Katharine Lord.

JUVENILES

Blacky the Crow. By Thornton W. Burgess.
'Pon-a-Time Tales. By Richard A. Clarke.
Ted and the Telephone. By Sara Ware Bassett.
Drake and the Adventurers' Cup. By Isabel Hornibrook.

Longman's Green & Co.

Travelers:

Wallace Wachob (Far West.)

After April 15th, Mr. Theodore F. Pike will be located in Toronto where he will represent Longmans, Green & Co. as Manager of their new Canadian branch.

Longmans, Green & Co. include in their early spring publications: "Hinduism and Buddhism, An Historical Sketch" by Sir Charles Eliot; "The King's Council in the North," filling a gap in sixteenth and seventeenth century local history, by R. R. Reid; "A Short History of the Irish People" by Mary Hayden; and "Labour's Magna Charta," a critical study of the labor clauses of the peace treaty, by Archibald Chisholm.

Lothrop, Lee & Shepard Co. Travelers:

John E. Lander (New York City and East). L. W. Adams (Chicago and West).

Lothrop, Lee & Shepard announce as the first publication of the year "The Play of Auction Hands' by E. E. Denison, once a victor in a tournament over the late J. B. Elwell, to be followed by "The Island Cure," a love story by Grace Blanchard, librarian of the Concord. N. H. Public Library. A leader, later on, will be "Captain Pott's Minister" by Francis L. Cooper, a novel in which the interest centers in a young minister and his friend, a veteran sea captain. Juveniles on the spring list are: another informational adventure book for boys by Dr. Francis Rook-Wheeler, "The Wreck Hunters;" "Peggy Pretend" by Millicent Evison, author of "Rainbow Gold", and a nature book for younger boys and girls entitled "Little People of the Garden."

Robert M. McBride & Co.

Travelers:

Guy Holt. Wallace Wachob. Russell Crofoot.

Robert M. McBride and Co. feature new mystery and detective stories by Isabel Ostrander and Harold Brighouse, a new edition of one of James Branch Cabell's works and a limited edition of "The Lineage of Lichfield," a unique document giving an account of the genealogy of the principal characters in Mr. Cabell's books, tracing the descent of these from Dom Manuel of "Figures of Earth" and his more famous contemporary "Jurgen," and another novel by Anthony Pryde author of

"Marquerary's Duel;" in non-fiction, "The Great White South" with 75 photographs and other illustrations by the author, who was official camera artist with the Scott expedition of 1910-13.

Ethel Opens the Door, David Fox.
An Ordeal of Honor, Anthony Pryde.
Hepplestall's Harold Brighouse.
Two Gun Sue, Douglas Grant.
Gallantry (New ed.) James Branch Cabell.
The Lineage of Lichfield (limited ed.) James Branch
Cabell.
The Tatooed Arm, Isabel Ostrander.

The Great White South, Herbert G. Ponting.
The Romance of a Great Store (Macy & Co.) Edward
Hungerford.
Youth Grows Old, (poems) Robert Nathan.



WILLIAM T. HOPKINS, JR. Representing Little, Brown & Co.

WILLIAM T. HOPKINS, JR., Little, Brown's salesman, was born in Lynn. Mass. He has been connected with the wholesale department of the house for several years, and is considered one of the more promising of the younger force of travelers. His courtesy and politeness are winning him many friends. His territory is Boston and part of the middle west.

James A. McCann Co.

Traveler:

James A. McCann (East Coast).

The James A. McCann Co. will feature this spring "Glint of Wings," by Cleveland Moffett, a novel dealing with the struggle of the modern woman for sex expression; "Your Neigh-

bor—the Crook," an exposé of the new methods of the new crook, by John W. Gray; and "Small Me," by S. P. R. Rodyenko, a humorous book about a Chinese servant.

The Macaulay Co.

Travelers:

E. I. Furman (South and large cities East and Middle West).

James A. McCann (Denver and points West)
L. S. Furman (New York and New England.)

The Macaulay Co.'s list shows the name of Sarah Bernhardt as the author of a romance, "The Idol of Paris," as well as those of William Le Queux, Maurice Leblanc and other authors identified with this firm. A daring novel of the desert will be published in March the title and author to be kept a secret until publication date.

FICTION

The Idol of Paris, Sarah Bernhardt.
The Eyes of the Village, Anice Terhune.
The Stretton Street Affair, William Le Queux.
Over Life's Edge, Victoria Cross.
Hidden Gold, Wilder Anthony.
Plaster Saints, Frederic Arnold Kummer.
The Eight Strokes of the Clock, Maurice Le Blanc.



WILLIAM R. KOHR
Representing the Macmillan Co.

WILLIAM R. (BILLY) KOHR has been a book man for many years, having come to the publishing business from the teaching profession. He has worked in various territories for the Macmillan Company as an educational representative and was chosen for the position of traveler for the trade department when a year or so ago they decided to open a trade department to operate thru the Chicago office. Mr. Kohr is making the cities east of Chicago.

A. C. McClurg & Co.

Travelers:

A. Wessels (Eastern Territory.)

R. A. McNally (California and the Pacific Coast States,)

J. L. Crowder (Middle West.)

The following novels will be featured during the spring.

Tex, Clarence E. Mulford. Square Deal Sanderson, Charles Alden Seltzer. Claim Number One, George Washington Ogden. The Lobstick Trail, Douglas Durkin.

David McKay Co.

Travelers:

Alexander McKay. James S. McKay.

The David McKay Co. announces an edition of "Heidi" elaborately illustrated in color by Jessie Willcox Smith; a new edition of "Lamb's Tales From Shakespeare" with illustrations in black and white and full color by Elizabeth Shippen Green Elliott; three new volumes in the Golden Books for Children Series and editions to the standard mechanical foreign dictionaries and chess and checker lines.

The Macmillan Co.

Travelers:

Eastern Territory-

William P. Albrecht, sales manager (Boston, Philadelphia).

A. Armour (Specials).

W. V. Burke (New York City).

J. T. Collins (New York City).

R. I. Garton (Juvenile).

A. W. Liguori (New England).

Peter P. Mulligan (New York City).

Chas. J. Trenkle (New York State and the South).

Mid-Western Territory-

Denton H. Sparks, sales manager. John G. Hamer (West of Chicago).

William R. Kohr (East of Chicago).

William R. Konr (East of Chicag

Carl F. Hilts (small towns).

Western Territory— Fred H. Fassett (Coast).

H. G. Wells has two new books on the Macmillan spring list, a novel, "The Secret Places of the Heart," and some studies made at the recent conference at Washington. May Sinclair similarly has a new novel and a volume of philosophy. Viscount Bryce has two characteristic books, Ida M. Tarbell has two volumes, one of fiction and one of non-fiction. John Masefield and Clemence Dane each is represented by a new play. Sir Harry Johnston has continued the story of another family in fiction, the Veneerings in Dickens's "Our Mutual Friend."

FICTION

The Secret Places of the Heart, H. G. Wells. Children of the Market Place, Edgar Lee Masters. The Veneerings, Sir Harry Johnston. The Prisoners of Hartling, J. D. Beresford. Pan and the Twins, Eden Phillpots. The House of Rimon, Mary S. Watts. The Life and Death of Harriett Frean, May Sinclair. He Knew Lincoln, Ida Tarbell. Maria Chapdelaine, Louis Hémon. The Cock's Wedding Anton Chekhov. The Cook's Wedding, Anton Chekhov.

NON-FICTION

Selected Poems, Laurence Binyon Esther and Berenicel, John Masefield. Will Shakespeare, Clemence Dane.
The Dingbat of Arcady, Marguerite Wilkinson.
The Art of the Moving Picture, Vachel Lindsay. Contemporary American Novelists, 1900-1920, Van Doran, Washington and the Riddle of Peace, H. G. Wells. Peacemakers—Blessed and Otherwise, Ida M. Tarbell.
International Relations, Viscount Bryce.
Peace and Bread in Time of War, Jane Addams.
Child Versus Parent: the Irrepressible Conflict in the
Home, Rabbi Stephen S. Wise.
The Study of American History, Viscount Bryce.
A History of the United States Since the Civil War,
vol. 2. Ellis Paxson Oberholtzer.
The New Idealism, May Sinclair.
Hellenic History, George Willis Botsford.

The Medici Society of America

Travelers:

Percy A. Loring (East and Middle West.) John J. Mullen (Central West and South. George R. Powell (Central West and South). Hugh S. Elliott (Far West.)

G. & C. Merriam Co.

Travelers:

Winthrop C. Short. Harris W. Baker. William H. Maddock (educational field.)

G. & C. Merriam will devote its energies as usual to the complete line of Merriam-Webster dictionaries.

Moffat, Yard & Co.

Travelers:

John H. Apeler (Larger cities in the East and Middle West.)

Howard W. Cook (East and Middle West, and South.) Wallace Wachob (Coast and South.)

The list of Moffat, Yard & Co.'s spring features include:

In Leading Strings, J. K. Pulling. South Wind, Norman Douglas. The Power of a Lie, Johan Bojer.

NON-FICTION

NON-FICTION

Europe of Today, Dr. J. E. Unstead.
The Technique of Psychoanalysis, Dr. David Forsythe.
Psychoanalysis in the Service of Education, Dr.
Osker Pfister.
Everyday Cake Book, "G. P."
Disguises of Love, Dr. William Stekel.
A Silver Pool, Beulah Field.
Our Poets of Today, Howard W. Cook.
Ship Names of the U. S. Navy, Robert W. Neeser.

Thomas Nelson & Sons

Travelers: George F. Bachmann. John J. Hamilton. Harry B. Smith. Thomas MacLaren. Thomas F. Kyle. Willard T. Dickerson, Jr. Herbert C. Cunningham. Harry W. Tietz.



CHAS. A. PENZEL Bookseller at Muncie, Ind. CHAS. A. PENZEL started in a book store at the age of fourteen at Logansport. In 1906 he purchased a small book store in Muncie. Ind., and has lived thru the hard times quite cheerfully. He says he is in love with the book business

Thomas Nelson & Sons announce for spring: In the New Century Library of Standard Authors on India Paper: "Masterpieces of Cicero," "Lamb's Essays of Elia and Last Essays of Elia," bound also in Morocco. In the Nelson Jack-Juveniles there will be new editions of the "Jolly Book," "Chummy Book," "Pilgrim's Progress" and "Lamb's Tales" with colored illustrations; "The Children's Dickens and Scott," re-edited in simple form for children's reading, with colored plates; The Big Picture Book series books with largetype and colored pictures; and "Songs with Music," a collection

of poems from Robert Louis Stevenson's "Child's Garden of Verse" set to music and illustrated in color.

The Nourse Co.

Travelers:

Leslie G. Nourse (Sales Manager.)

Louis M. Levy (Large Eastern and Central Western cities including New York City.)

R. G. Evans (Southern States.)

Floyd H. Nourse (Territory west of Mississippi River, Pacific Coast.)

Geo. J. Weinheimer (Central West.)

The Nourse Co. announces additions to its painting books, and a new title in the *Princess Polly Series* by Amy Brooks, "Princess Polly at Cliffmore."

Oxford University Press

Travelers:
D. I. MacFadyen.
Charles Korbel.
Arthur J. Hammen.
Frank J. Guck.
Joseph V. Heaney.
Arthur A. Ulrich.

The thirteenth volume of the Oxford Historical and Literary Studies published by the Oxford University Press will be called "The Laureateship." It gives some account of the poets who have held the office, from Dryden to Bridges. "The Legacy of Greece" gives an idea of the debt of the world to the Greek spirit. This spring, also, Maurice Hewlett's "Wiltshire Essays" and J. Middleton Murry's "The Problem of Style" will appear. "Expression in Speech and Writing' tells of attempts to develop the expressive powers in small children made at the East Oxford School. Keats is the next volume in the Clarendon English Scries. A study of "The Young Industrial Worker" and his "Educational Needs" is to be issued.

The Page Co.

Travelers:

W. Cameron Robinson (Boston, New York, Philadelphia, Pitttsburgh, Cleveland, Detroit, Chicago, also Canada).

A. P. Roche (The South and Pacific Coast).
J. B. Steers (Middle Western States).

P. H. Early (New England and Bordering States).

The Page Co.'s announcements for spring include: a new novel by Mrs. Larz Anderson, "Polly the Pagan," a story of smart European life; "Uncle Mary" by Isla May Mullins, author of the Blossom Shop stories; an historical romance, "The Lotus Woman," by Nathan Gallizier; three new Spell books: "The Spell of Sicily," by Will S. Monroe; "The Spell of the

Rhine," and "The Spell of Provence," by Frank Roy Fraprie; other illustrated books of travel and a long list of juveniles.

The Penn Publishing Co.

Travelers:

Charles C. Shoemaker (New York and Boston).

Frank W. Shoemaker (Other large cities and Pacific Coast).

Fred Krauss (South, Middle West and New England).

The Penn Publishing Co. will publish at the end of February two new novels by two new authors: "The Body in the Blue Room," a mur-



WM. F. HOBSON Representing G. P. Putnam's Sons

WM. F. Hosson entered the publishing business in 1913 with the American Tract Society, starting in at the bottom of the ladder, as a true American should, as list boy. In 1915 he entered the retail department of G. P. Putnam's Sons, achieving a reputation for courtesy and efficiency among the best book-buyers in the city. His success in the retail department led to his appointment to the publishing staff as traveler in the south, which he is still covering. His friends, and they are legion, justly call him "Smiling Bill."

der mystery story, by Sidney William and "Then Came Polly," a love story of the artistic colony of N. Y. A new departure is the spring publication of two juveniles: Marines have Advanced" by Lt. Col. Giles Bishop, and "Now, Virginia!" by Helen Sherman Griffith.

Isaac Pitman & Sons

Travelers:

A. Wessels (New York City).

A. C. McClurg & Co. (Chicago, Middle West). Fred W. Owen (Pacific Coast).

F. F. Hansell & Bro., New Orleans, La. (South).

California School Book Depository, San Francisco. Calif.

Southern School Book Depository, Dallas, Tex. Special features of the Isaac Pitman & Sons announcements are: Common Commodities and Industries Series-"Textile Bleaching," by A. B. Steven; "Sulphur and Sulphur Derivatives," by Harold A. Auden; "Ironfounding," by B. Whiteley; "Concrete and Reinforced Concrete," by W. Noble Twelvetrees; "Player Piano," by D. Miller Wilson. In Pitman's Technical Primers new items are: "Mechanical Handling of Goods," by C. H. Woodfield; "Directive Wireless Telegraphy," by L. H. Walter; "Kinematograph Studio Technique," by L. C. Mac-Bean; "Continuous Wave Wireless Teleg-Telegraphy," by B. E. G. Mittell, A.M.I.E.E. Other new books are: "Simplified Methods of Calculating Reinforced Concrete Members," by W. Noble Twelvetrees; "Electric Traction," by A. T. Dover; "Dress, Blouse and Costume Cloths," by Roberts Beaumont; "Theory of the Induction Coil," by E. Taylor-Jones; "Architectural Hygiene," by Major H. Phillips; "Blue Printing and Modern Plan Copying," by B. J. Hall; "Drawing from Memory and Mind Picturing," by Catterson-Smith; "Stencil Craft," by Henry Cadness.

Platt & Munk Co.

Travelers:

Arnold H. Munk (Principal cities as far as Ohicago.)

Alexander Munk (Illinois, Indiana, Michigan, Ohio, and Central West.)

Joe G. Young (South, Texas, and New England States.)

Sam Dorsey, A. J. Zeebe (The Pacific Coast.) W. H. Jones (Wisconsin, North Dakota, South Dakota, Oklahoma, etc.)

The Platt & Munk Co. will feature their "Starbooks" for children. Their slogan is "Happiness on every page."

James Pott & Co.

Travelers:

Frederick W. Hallam (large Eastern cities.)

Charles R. Duryea (Western cities.) William G. Chase (South.) William L. Mezger (Far West.) W. W. Silver (Middle West.) Charles B. Steele (Texas.)

James Pott & Co. will publish this year the new Bagster Comprehensive Teachers' Bible and the Christian Life Bible, both bound in with the "unbreakable back."

Princeton University Press

The Princeton University Press is represented by F. Dale Warren, Jr., formerly of the American Book Co., and in the Far East by Henry M. Snyder.

G. P. Putnam's Sons

Travelers:

Robert Gordon Anderson, Sales Manager. Henry L. Allison.

Phillip M. Anderson.

Thomas J. Smith.

Wm. F. Hobson.

G. P. Putnam's Sons head their spring list with a new novel by Harold Begbie, "The Ways of Laughter," the story of a cheerful barrister, followed by a Sackville-West tale of a small manufacturing town and a novel of the sea by Meade Minnigerode. Drama is represented by plays by Lord Dunsany, Lady Gregory and the popular comedy, "Dulcy," bioggraphy, by lives of Florence Barclay, Canon Barnett, and Johann Sebastian Bach. Other non-fiction includes additions to the Loeb Classical Library, and a new library edition of the works of Theodore Roosevelt.

FICTION

The Ways of Laughter, Harold Begbie.
The Dragon in Shallow Waters, V. Sackville-West.
Oh, Suzanna, Meade Minnigerode.
Snowdrift, James B. Hendryx.
Lale of Sever Moore Pobert Condon Andrews Showarit, James B. Hendry.
Isle of Seven Moons, Robert Gordon Anderson.
Chanting Wheels, Hubbard.
Mendoza and a Little Lady, William Caine.
The Joy of Living, Sidney D. Gowing.
The Man in the Twilight, Ridgwell Cullum. NON-FICTION

If, Lord Dunsany.
The Image, Lady Gregory.
Dulcy, A Comedy, George S. Kaufman and Marc
Connelly. The Life of Florence Barclay, Her Daughter.
The Evolution of Civilization, Joseph McCabe.
In the Land of the Gorilla and Okapi, T. Alexander Barns. Psychanalysis in the Classroom, George H. Green. The Magic and Science of Jewels, Isadore Kozmin-

Wayfarers in Arcady, Charles Vince. Ourselves When Young, H. T. Sheringham. Painted Windows, Gentleman with the Duster.

JUVENILES

Everyday Life in the Old Stone Age, Marjorie and C. H. B. Quennell.

Rand McNally & Co.

Travelers:

Joseph E. Goodwin (Eastern territory as far west as Detroit, Mich., also the Eastern Southern States).

John S. Neuman (assisting Mr. Goodwin in the Eastern States).

Henry M. Lamb (Central States).

Raymond A. McNally (Pacific Slope and Southwestrn States).

I. J. White will also visit the trade thruout the entire country in the interest of Sales Promotion, Window displays and advertising helps.



HUGH S. PRATT

Representing The Ronald Press Company

"Go West, young man, go West" is more than a slogan with Hugh S. Pratt. To him it has progressively become reality. Representing the Ronald Press Company, first in certain eastern states and later in the mid-west, he has just recently assumed charge of their Western territory, using "Frisco" as his headquarters.

The Reilly & Lee Co.

Travelers:

William F. Lee (large cities of the East, and Chicago.)

Samuel H. Darst (larger cities of the Central West.)

Clement F. Benoit (New England, the Southwest and the Pacific Coast.)

George J. Lea (Central and Southeastern States and Middle States.)

Braden Caldwell (Middle Western States.)

The Reilly & Lee Co. will publish March 1st "The Truth About Henry Ford" by Sarah T. Bushnell, an intimate narrative; "Pewee" by William MacHarg, a story of Chicago's "gold coast" and its slums; "Saturday Nights" by Earl G. Curtis, a new author; "The Hope Chest," a practical book for the bride; "Kabumpo in Oz" by Ruth Plumly Thompson,

founded on and continuing the famous Oz stories by L. Frank Baum; and a new "Teenie Weenie" book by Wm. Donahey, "The Teenie Weenies Under the Rose Bush." There will be two new titles in the Snell Mystery Stories for Boys, "The Crimson Flash," March I and "White Fire," July I, and new titles in the Camp Fire Girl's Series, Mary Louise Scries and Boy Scout Series.

Fleming H. Revell Co.

Trovelers:

Fleming H. Revell, Jr. W. H. Mook, Jr. Hobart T. Olsen. John W. Hill.

The Fleming H. Revell Co, announces among its spring leaders "The Foreign Relations of China," by Mingchien Joshua Bau; Lectures of William Jennings Bryan entitled "In His Image"; Crusading in the West Indies," the story of twelve year's residence in Latin America, by W. J. Jordan; "Blackboard Efficiency," a suggested method for the use of crayon and blackboard, by R. F. Y. Pierce; S. A. Steel's "The Modern Theory of the Bible"; "In the Breaking of the Bread" by James I. Vance; "China, the United States and the Anglo-Japanese Alliance," a concise account, "The Chino-Japanese Treaties of May 25th, 1915," and "The Twenty-One Demands," all by G. Zay Wood.

The Ronald Press Co.

Travelers:

Eastern States
J. F. Bohmfalk
W. W. Hill
H. A. Stewart

Western States
C. P. Calhoun
H. S. Prattt

The Ronald Press announces for spring publication: "A History of the Southern Pacific," by Daggett & Stuart; "Practical Accounting Problems," Pt. 2, by P. J. Esquerre; "The Work of the Stock Exchange," by J. Edward Meeker, "Income Tax Procedure—1922," by R. H. Montgomery.

The Saalfield Publishing Co.

Travelers:

A. G. Saalfield.
Ben Spero.
Harry E. Tucker.
M. G. Field.
Paul W. Rolley.
A. J. Saalfield, Jr.
George W. Webster.
E. Bergman.
G. D. Fallis.
M. Meyer.

Charles Scribner's Sons

Travelers:

Melville Minton (Boston, Philadelphia, Chicago and large Eastern cities.)

A. S. Knapp (Detroit, Cleveland and other large cities of Middle West.)

C. E. Connolly (Southern territory and smaller cities of Middle West.)

W. O. Baker (Pacific Coast.)

Harry Bauer (New York City, New England and smaller cities of New York, Pennsylvania, Ohio and Michigan).
Sterling Galt, Jr. (New York City.)

The leading Scribner novels of the spring are "The Beautiful and Damned" by F. Scott Fitzgerald; author of "This Side of Paradise." etc,, and "The Everlasting Whisper," a tale of the California wilderness, by Jackson Gregory, and "Where Your Treasure Is" by the author of "Simple Souls," John Hastings Turner. There is also Mary Raymond Shipman Andrews' Roosevelt story, "His Soul Goes Marching On," comparable to her Lincoln story "The Perfect Tribute." In the field of biography, the Scribners publish Chauncey M. Depew's "My Memories of Eighty Years" and they will continue actively to promote "The Americanization of Edward Bok" now in its 18th edition; in the popular scientific field, "The New Heavens" a book which describes the extraordinary revelations of the Mount Wilson Observatory in California by George Ellery Hale, and "The Revolt Against Civilization, The Menace of the Underman' by Lothrop Stoddard; in the juvenile field, a new girls' novel by Joslyn Gray, called "The Other Miller Girl" and "The Adventures of a Grain of Dust" by Hallam Hawksworth, in the series that began with

FICTION

"The Strange Adventures of a Pebble."

His Soul Goes Marching On, Mary Raymond Shipman Andrews.
Tide Rips, James B. Connolly.
The Beautiful and Damned, F. Scott Fitzgerald.
The Forsythe Saga, John Galsworthy.
The Everlasting Whisper, Jackson Gregory.
Uncle Bjah's Ghost, Jennette Lee.
Pirate's Hope, Francis Lynde.
Stories, Meredith Nicholson.
Madame Valcour's Lodger, Florence Olmstead.
Where Your Treasure Is, John Hastings Turner.

NON-FICTION Manon Philipon Roland, Evangeline Wilbour Blash-

field.
The Flutter of the Gold-Leaf and Other Plays, Olive Tilford Dargan and Frederick Peterson.
My Memories of Eighty Years, Chauncey M. Depew. Railroads and Government, Frank Haigh Dixon.
Life of Donald G. Mitchell, Waldo H. Dunn.
The New Heavens, George Ellery Hale.
The Carpenter and His Kingdom, Alexander Irvine.
The Unspeakable Gentleman, J. P. Marquand.
Bible and Spade, John P. Peters.
The Chronicles of Chicora Wood, Elizabeth W. Allston.
The Life of George Westinghouse, Colonel H. G. Prout.
The Cowboy, Philip Ashton Rollins.
The Revolt Against Civilization, Lothrop Stoddard.

Songs Out of Doors, Henry van Dyke.
The Open Spaces, John C. Van Dyke.
The Advertising Man (Vocational Series) Earnest
Elmo Calkins.
The Physician (Vocational Series) Dr. John M.
Finney.
The Newspaper Man (Vocational Series) Talcott Williams.

JUVENILE

The Other Miller Girl, Joselyn Gray.
The Adventures of a Grain of Dust, Hallam Hawks-worth.

Thomas Seltzer, Inc.

Travelers:

F. J. Sloane (East and Middle West).
Wallace Wachob (San Francisco and Pacific Coast.)



CHARLES E. CONNOLLY Representing Scribner's Sons

CHARLES E. CONNOLLY has been connected with Charles Scribner's Sons since the spring of 1910. He was assistant art manager until 1920, when he transferred to the sales force covering the Southern Territory and the middle west. Prior to coming to Scribner's he was for several years with McClure's Magazine and the McClure, Phillips & Co.

Thomas Seltzer announces a new novel by D. H. Lawrence, "Aaron's Rod;" "Intrusion," a novel by Beatrice Kean Seymour; Hamilton Fyfe's "The Widow's Cruse," a humorous and satirical novel; and the story of a society girl,

"Love and Dian" by Concordial Merrel; "Jeremiah," a play by Stefan Zweig; "Fantasia of the Unconscious" by D. H. Larwence; and "Old Europe's Suicide," a brief history of Europe, 1912-1919, by Brigadier-General C. B. Thomson.

A. W. Shaw Co.

Traveler:

Thomas S. Rockwell.

Among new spring publications the A. W. Shaw Co. announces: "Retail Store Management Problems," presenting the management problems of retail stores in all sections of the country, by Donald K. David; "Problems in Business Finance" by Edmond Earle Lincoln; and "Problems in Sales Management" by Harry. R. Tosdal, all three volumes by members of the faculty of the Graduate School of Business Administration, Harvard University.

Small, Maynard & Co.

Travelers:

E. J. Vass (Boston, New York, Philadelphia, Chicago.)

H. S. Elliott (Pacific Coast.)

George W. Amis (Eastern Territory.)

The spring list of Small, Maynard & Co. includes a new mystery story by Edgar Wallace, "The Angel of Terror;" Edward J. O'Brien's "Best Short Stories of 1921;" and a volume on the Ku Klux Klan by Henry P. Fry. Other features are:

FICTION

Rangy Pete, Guy Morton.
The Witch Man, Margaret Belle Houston.
The Queen of Karmania, Marie Van Voi
The Angel of Terror, Edgar Wallace. Timber, Harold Titus.
The Love Chase, Felix Grendon.
The Best Short Stories of 1921, Edward J. O'Brien.

NON-FICTION

Success, Lord Beaverbrook. The Modern Ku Klux Klan, Henry P. Fry.
The Future of the Novel, Meredith Starr.
Gruach and Britain's Daughter, Gordon Bottomley.

The Standard Publishing Co.

The Standard Publishing Co. announces the following spring publications: "Special Sermons for Special Occasions," edited by E. W. Thornton, twenty-two sermons and addresses on the calendar holidays and church and Bible school special days; "The Spell of the Shang Kambu, and Other Stories" by Dennis H. Stovall, tales of adventure for boys; and "My Own Main Street" by William A. Johnston, reminiscences of the author's boyhood days.

Stanton & Van Vliet

Travelers: John R. Stanton (Coast.) John L. White (East of Ohio). William M. Stitt (South, Middle West.)

C. H. Van Vliet has recently purchased John R. Stanton's interest in the business. The company will add 40 new titles including a series of Bunny Books by Laura Rountree Smith illustrated by Penny Ross.

Stewart Kidd

Travelers:

John G. Kidd (Larger Eastern cities.)

Frank Coombs (New York City, New England and the Coast.)

Jas. L. Crowder (Chicago and the Middle West.)

Baker & Taylor Co., New York, and A. C. McCdurg & Co., of Chicago, will also carry the complete line.

Foreign Representatives are: Canada, Ryerson Press, Toronto; Great Britain and the Colonies, Curtis Brown, Ltd.; Japan, Maruzen Co.; India, D. P. Taraporevala Sons & Co.

The Stewart Kidd spring list includes titles in the Sewart Kidd Modern Play Series, several imports, and the following:

The Quiet Courage, and Other Songs of the Un-afraid, Everard Jack Appleton.

Aspects of Americanization, Edward Hale Bierstadt. Masterpieces of Modern Spanish Drama, Barrett H.

Clark.

Trail Craft, Claude P. Fordyce.
Adventures in Angling, Van Campen Heilner.
Bill Johnston's Joy-Book: 2002 Jokes, William T.

Johnston.
The Sun Chaser: A Play in Four Acts, Jeannette
Marks.

Red Bud Women: Being Four One-Act Plays, Mark O'Day.

The Book of the Pike, O. W. Smith.
Seckatary Hawkins in Cuba, Robert F. Schulkers.
The Real Estate Business as a Profession, John B. Spilker.

Frederick A. Stokes Co.

Travelers:

F. Brett Stokes (Pacific Coast, Chicago and other large cities in the Middle West.)

Henry F. Savage (Boston, Philadelphia, Washington, Baltimore, Pittsburgh other large cities in New York State and New England.)

James L. Nerney (South and smaller cities in Middle West and East.)

Edward G. Larson (New York City.)

Herbert P. Spencer (New York City and small cities in Middle West.)

The fiction on the Stokes Spring list includes the first novel that has appeared in some years by Frances Hodgson Burnett, another novel with a California setting by Gertrude Atherton, and a story by Harold Bindloss of an English girl and her Canadian guardian. The third and fourth volumes of Mr. Punch's "History of Modern England" are to be ready this spring. Mae Marsh, the well-known screen star has written a book on "Screen Acting."

FICTION

Sleeping Fires, Gertrude Atherton.
The Man From the Wilds. Harold Bindloss.
The Head of the House of Coombe, Frances Hodgson Burnett.

NON-FICTION

Watchers of the Sky, Alfred Noyes. Caruso and the Art of Singing, Fucito Salvatore. Mr. Punch's History of Modern England, Vols. 3 and 4, Graves. Screen Acting, Mae Marsh.

Stoll & Edwards Co., Inc.

Travelers:

John Coyle (West of Chicago.) H. S. Stoll (East and South.) W. M. Edwards (Middle West.) A. Wessels (New England.)

Stoll and Edwards Co., Inc., are distributors for an entirely new series of toy books by Thornton W. Burgess, author of the famous Bedtime Stories, illustrated by Harrison Cady, uniform in size with the Little Folks Playtime Series.

George Sully & Co.

Travelers:

George Sully (principal cities East of St. Louis.

William H. Kleinteich (South, Middle West, New England.)

H. M. Caldwell (Pacific Coast, April and May.)

George Sully & Co. include in their announcements for May: "Little Folks Book of Nature" by Hiram Hunter; "Personal Experiences of a Cub Reporter" by Cornelius Vanderbilt, Jr.; a portrait edition of "It Can Be Done," poems of inspiration by Joseph Morris and St. Clair Adams; new volumes in the Billie Bradley and Four Blossoms Series; "Sheila of Big Wreck Cove," a Cape Cod novel, by James A Cooper; and two revised editions: "One Thousand Things Worth Knowing," and "How to Obtain Citizenship."

The University of Chicago Press

Travelers:

Donald P. Bean (large cities.) G. C. Crippen (religious books.) R. F. Holloway (educational books.)

The University of Chicago Press announces a de luxe edition of Joseph Pennell's "Graphic Arts" together with a lengthy list of non-fiction in various classes including the follow-

General Science, by W. L. Eikenberry
The Play Movement in the United States, by Clarence E. Rainwater.
Through Three Centuries, by Jesse L. Rosenberger.
A Naturalist in the Great Lakes Region, by Elliot R.
Downing.
Plato and Religious Problems of Today, by Paul

What Jesus Taught, by A. Wakefield Slaten.

The Worker in Our Economic Society, by Douglas, Atkins and Hitchcock.

An Approach to Business Education, by Leverett S. Lvon.

Readings in Social Pathology, by Ernest W. Burgess. Technique of Business Communication, by N. W. Barnes

Managerial Accounting, by A. C. Hodge and J. Mc-Kinsey.
Translation of the New Testament, by E. J. Good-

speed.

U. P. C. Book Co.

The U. P. C. Book Co. will be represented by the David McKay Co. Among its spring publications are: "Homes of Moderate Size, Dalzell; "Automobile Electrical Systems." Moreton & Hatch; "Automobile Repairman's Helper," William & Pile; "Lumber and Its Uses," Kellogg; "Estimating Building Costs," Arthur; "Builder's Guide" Hicks; "Practical Structure Designs." McCullough; "Hollow Structure Designs." Tile Construction," Cosgrove: "Retail Profits, Turnover and Net Worth," Minster.



ANDREW McCANCE

ANDREW McCANCE

ANDREW McCANCE was born Killyleigh, County Down, Ireland, in 1863 and arrived in Boston 1883. Two years later he bought a small book and periodical store in Washington Street. In 1892, he formed a partnership with Alfred Smith under the name of Smith and McCance. Later he bought out Mr. Smith's interest, but the firm name remains unchanged. He has bought the Carter Building at 5 Ashburton Place, to which the business will be moved from its present location at 2 Park Street when the lease expires in March 1924. William Stanley Braithwaite's "1920 Anthology of Magazine Verse" bore the following dedication. "To My Friend, Andrew McCance, who keeps books old and new, periodicals foreign and domestic, at 2 Park street, Boston, Genial, wise and witty and beloved by a generation of literary folk and others as a teller of good stories." others as a teller of good stories.

Vir Publishing Co.

President L. M. Cross of the Vir Publishing Co., will make the coast trip this year, leaving about March 1st and stopping at some of the leading cities in the near East and West.

Frederick Warne & Co.

Travelers:

Desmond Fitzgerald (Pacific Coast and Far West.)

James L. Crowder (Chicago, Omaha and Middle West.)

Frank A. Coombs (South.)

Arthur L. Treble (New York, Boston, Philadelphia and the East.)

Frederick Warne & Co.'s program for 1922 will include the following addition to their children's book section: a new edition of "The Magic Fishbone" by Charles Dickens, illustrated in color by F. D. Bedford. Two picture books illustrated by Leslie Brooke which bound together will form Picture Book No. 4, and a new volume of the Golden Goose Book type entitled "Ring a Ring of Roses;" a new series of colored picture books by Lawson Wood; also the "Rummy Tales" painting book by the same artist.

W. J. Watt & Co.

Travelers:

W. J. Watt (large cities of the East.) Howard Watt (Middle West.) W. W. Wachob (Pacific Coast.)

W. J. Watt & Co. will publish this spring four novels by Ruby Ayres: "Winds of the World" "The Uphill Road," "The Second Honeymoon," "The Phantom Lover," "Waters of Strife," a Western story by Robert Ames Bennet; "The Trap," a story of Alaska by H. H. Matteson; "The Valley of Content," by Mrs. Blanche Upright; "The Gray Phantom's Return," a new Gray Phantom detective story by Herman Landon; and "The Shriek," a satirical burlesque, by Charles Somerville.

Albert Whitman & Co.

Travelers:

C. E. Curtis (Middle West, Southwest.) W. S. Siegel (Western and Pacific Coast.) Albert Whitman (Eastern territory.)

The outstanding additions to the Whitman list will be six new juveniles profusely illustrated in color: "The Six Tiddly Winks," "The Happy Mannikin," "Jolly Polly and Curly Tail," "The Comical Circus Stories," all by Laura Rountree Smith, "Real Out of Door Stories" by Clara J. Benton, and "Doll Land Stories' by Eloise Byington.

W. A. Wilde Co.

Travelers:

W. J. Sanford.

R. W. Kendall (Eastern trade from Boston office.)

H. S. Elliott (Pacific Coast.)

The John C. Winston Co.

Travelers:

John R. Fraser (Sales manager.)

B. F. Hitchens (Western manager.)

Elmer E. Jones.

E. A. Merriam.

W. C Shepherd

Julius Meyer.

R. G. Kornbau-

C. F. Kint, Jr.

A. O. Morse.

Albert E. Aldridge.

William Currer (Canadian Branch.)

The John C. Winston Co. has in preparation two new self-pronouncing Bibles which will be added to the *International Series*. To the list of children's books several new series have been added, the most important of which is probably the *Twilight Animal Series*, with eleven titles, by C. E. Walsh. Other features of the spring list are:

The Copy Hour Series.
Grimm's Fairy Tales.
Hero Tales from History, Smith Burnham.
Auction for Two and Three, Milton C. Work.
A New Loose-Leaf Bible.
Loose-Leaf Cook Book.

The Womans Press

The Womans Press lists for spring two books by Edna Geister: "It is To Laugh," a book of games and stunts, and "Ice Breakers and the Ice Breaker Herself," two previous volumes combined in one; "What's Best Worth Saying" by Richard Roberts, author of "The Untried Door," "Red Letter Day Plays," a collection of short impromptu plays to be given by 'teen age boys and girls, by Margaret Getchell Parsons; and "The Street of Precious Pearls," the story of Peking, by Nora Waln.

Yale University Press

Travelers:

Thomas R. Coward (New York City.)
Wilmarth S. Lewis (Chicago and territory
East.)

F. A. Coombs (West of Chicago.)

Yale University Press leaders are: Aimée Dostoyevsky's study of her father, the great Russian novelist; Chief Justice William Howard Taft's "Liberty Under Law," Dean Roscoe Pound's "An Introduction to the Philosophy of Law," and "Poems from the Yale Record."

Directory of Traveling Salesmen of the Book-trade

Adams, L. W., Lothrop, Lee & Shepard Co. Albrecht, W. P., Macmillan Co. Aldridge, Albert E., J. C. Winston Co. Allen, Tom, M. A. Donohue & Co. Allison, H. L., G. P. Putnam's Sons. Amis, G. William, Harcourt, Brace & Co. A. A. Knopf, Small, Maynard & Co. Anderson, Philip M., G. P. Putnam's Sons. Anderson, Robert G., G. P. Putnam's Sons. Apeler, J. H., Moffat, Yard & Co. Applegate, W. B., George W. Jacobs & Co. Appleyard, William, Forbes & Co. Archer, Leon B., Cosmopolitan Book Corporation. Armour, A., Macmillan Co. Atwood, M. S., Laird & Lee, Inc. Austin, Frank, Milton Bradley Co. Bachmann, George F., Thomas Nelson & Sons. Baker, Ellis K., J. B. Lippincott Co. Baker, Harris W., G. & C. Merriam Co. Baker, H. S., Bobbs-Merrill Co. Baker, W. O., Charles Scribner's Sons. Barse, Horace H., Barse & Hopkins. Barse, W. J., Barse & Hopkins. Barris, H. L., M. A. Donohue & Co. Bauer, H. C., Charles Scribner's Sons. Bauer, J. J., Abingdon Press. Bean, Donald P., University of Chicago Press. Bell, James J., Cosmopolitan Book Corporation. Bell, John A., Century Co. Bell, W. C., Nicholas L. Brown. Bellamy, Edward T., Grosset & Dunlap. Benoit, Clement F., Reilly & Lee Co. Bentley, Frank J., Grosset & Dunlap. Bergey, W. M., Grosset & Dunlap. Bergman, E., Saalfield Pub. Co. Blake, James D., Harper & Bros. Boedeker, E. F., M. A. Donohue & Co. Bohmfalk, J. F., Ronald Press. Bond, Raymond T., Dodd, Mead & Co. Brady, George, Milton Bradley Co. Britton, Sumner H., Charles E. Graham & Co. Britton, W. A., George H. Doran Co. Bruce, Ernest J., T. Y. Crowell Co. Bruce, Frank, Houghton Mifflin Co. Burger, Adam, Harper & Bros. Burke, W. V., Macmillan Co. Burt, E. F., A. L. Burt Co. Byron, B. G., Baker & Taylor Co. Caldwell, Braden, Reilly & Lee Co. Caldwell, H. M., George Sully & Co. Calhoun, Charles P., Ronald Press. Capeller, George, Milton Bradley Co. Carroll, Joseph V., Houghton Mifflin Co.

Carruthers, R. V., A. L. Burt & Co. Chase, W. G., James Pott & Co. Clagett, Thomas H., J. B. Lippincott Co. Clinch, F. A., D. Appleton & Co. Coan, Robert A., Atlantic Monthly Press. Cobb, A., Jr., Automobile Blue Book Co. Collins, J. T., Macmillan Co. Connolly, C. E., Charles Scribner's Sons. Connor, William, Milton Bradley Co. Cook, Howard W., Moffat, Yard & Co. Coombs, Frank A., Boni & Liveright, Inc., Brentano's, Nicholas L. Brown, N. W. Henley Pub. Co., Marshall Jones Co., Stewart Kidd, Frederick Warne & Co., Yale University Press. Corrigan, J. W., George H. Doran Co. Coward, Thomas R., Yale University Press. Coyle, John, Cupples & Leon. Crippen, G. C., University of Chicago Press. Crofoot, Russell, Robert M. McBride Co. Cross, L. M., Vir Publishing Co. Crowder, James L., Biddle Business Publications, Inc., Boni & Liveright, Brentano's, A. C. McClurg & Co., Stewart Kidd, Frederick Warne & Co. Cummings, E. L., Milton Bradley Co. Cunningham, Herbert C., Thomas Nelson & Curran, B. F., D. Appleton & Co. Currer, William, J. C. Winston Co. Curtis, C. E., Albert Whitman & Co. Darst, S. H., Reilly & Lee Co. Davis, G. M., C. S. Hammond & Co. Deaton, G. H., Grosset & Dunlap. Diamond, S. S., M. A. Donohue & Co. Dickerson, W. T., Jr., Thomas Nelson & Sons. Dickson, Frank C., T. Y. Crowell Co. Donaldson, P. C., F. J. Drake & Co. Dorrance, W. H., Dorrance & Co., Inc. Dorsey, S. E., Platt & Munk Co. Douglass, Mortimer, E. P. Dutton & Co. Drake, H. R., George H. Doran Co. Duncan, Elbert B., Atlantic Monthly Press. Dunlap, Edward P., Grosset & Dunlap. Duryea, Charles R., James Pott & Co. Earl, H. B., Doubleday, Page & Co. Early, P. H., Page Co. Edwards, W. M., Stoll & Edwards Co. Egan, Lester, Baker & Taylor Co. Ellingwood, J. T., A. L. Burt Co. Elliott, Hugh S., Atlantic Monthly Press, Marshall Jones Co., Medici Society of America, Small, Maynard & Co., W. A. Wilde Co. Emery, C. M., Automobile Blue Book Co. Evans, R. G., Hurst & Co., Nourse Co. Fallis, G. D., Saalfield Pub. Co.

Farrell, Richard G., Abingdon Press. Fassett, Fred H., Macmillan Co. Fenno, R. F., Norman Henley Pub. Co. Field, M. G., Saalfield Pub. Co. Fitsimmons, Cortland, Baker & Taylor Co. FitzGerald, Desmond, Boni & Liveright, Grosset & Dunlap, Henry Holt & Co., B. W. Huebsch, A. A. Knopf, Frederick Warne Floyd, Albert, Milton Bradley Co. Fly, H. K., H. K. Fly Co. Foss, R. J., M. A. Donohue & Co. Fraser, John R., John C. Winston Co. Fredenburgh, Theodore, Houghton Mifflin Co. French, Watson M., Barse & Hopkins. Furman, Edward I., Macaulay Co. Furman, L. S., Macaulay Co. Gallon, M. F., Cupples & Leon. Galt, Sterling, Jr., Charles Scribner's Sons. Gaskill, Herbert M., J. B. Lippincott Co. Geer, George H., Jr., Houghton Mifflin Co. Gehrs, August H., Harcourt, Brace & Co. Giffin, Charles G., E. P. Dutton & Co. Gittens, Claude H., Harper & Bros. Glass, S. S., Automobile Blue Book Co. Glenney, W. P., Dodge Pub. Co. Goldman, Joseph, Barse & Hopkins. Goodchild, Frederick D., Four Seas Co. Goodwin, Joseph E., Rand, McNally & Co. Goubeaud, W. P., Doubleday, Page & Co. Graham, Alan H., Charles E. Graham & Co. Graham, C. E., Charles E. Graham & Co. Gray, E. S., Forbes & Co. Greene, Joseph F., Little, Brown & Co. Griffith, W. C., Laird & Lee, Inc. Gross, G. H., Henry Altemus Co. Grosset, Garnet W., Grosset & Dunlap Grosset, Philip, Grosset & Dunlap. Guck, Frank L., Oxford University Press. Haldane, William, Barse & Hopkins. Hall, Edward W., Dodge Publishing Co. Hallam, Frederick W., James Pott & Co. Hamer, John G., Macmillan Co. Hamersley, W. M., M. A. Donohue & Co. Hamilton, J. J., Thomas Nelson & Sons. Hammen, A. J., Oxford University Press. Hamming, Andrew, M. A. Donohue & Co. Hammond, Robert S., C. S. Hammond & Co. Harris, Fred M., Abingdon Press. Hass, H. P., Baker & Taylor Co. Hatfield, John R., A. L. Burt Co. Hays, R. N., George H. Doran Co. Heaney, Joseph V., Oxford University Press. Heikel, Emil, D. Appleton & Co. Henry, F. C., Doubleday, Page & Co. Hill, John W., Fleming H. Revell Co. Hill, W. W., Ronald Press. Hilt, A. J., A. J. Holman Co. Hilts, Carl F., Macmillan Co. Hitchens, B. F., John C. Winston Co. Hobby, George R., T. Y. Crowell Co. Hobson, William F., G. P. Putnam's Sons.

Holloway, R. F., Univ. of Chicago Press. Holt, Eliot, Henry Holt & Co Holt, Guy, Robert M. McBride Co. Hope, Frederick, B. W. Huebsch. Hopkins, Irving G., Harse & Hopkins. Hopkins, John H., Barse & Hopkins. Hutchinson, W. E., Abingdon Press. Imhoff, Fred, Milton Bradley Co. Jasper, Theodore A., A. L. Burt Co. Jenkins, Samuel A., Grosset & Dunlap. Johnson, G. H., E. J. Clode. Johnson, T. C., C. E. Graham & Co. Jones, A. Marshall, Marshall Jones Co. Jones, Elmer E., John C. Winston Co. Jones, Frank, Little, Brown & Co. Jones, W. H., Platt & Munk Co. Jordan, Clarence E., A. L. Burt Co. Keiser, Harry F., Abingdon Press. Kendall, R. W., W. A. Wilde Co. Ketcham, Edward C., Grosset & Dunlap. Kidd, John G., Stewart Kidd. Kinsey, H. C., Cosmopolitan Book Corpora-Kint, C. F., Jr., John C. Winston Co. Kleinteich, William H., George Sully & Co. Knapp, A. S., Charles Scribner's Sons. Knopf, Alfred A., A. A. Knopf, Inc. Kohr, William R., Macmillan Co. Korbel, Charles, Oxford University Press. Kornbau, R. G., J. C. Winston Co. Krauss, Fred., Penn Publishing Co. Kyle, Thomas F., Thomas Nelson & Sons. Lamb, Harry M., Rand, McNally & Co. Lander, John E., Lothrop, Lee & Shepard Co. Larson, Edward G., F. A. Stokes Co. Lea, George J., Reilly & Lee Co. Lederer, Earl F., Harper & Bros. Lee, W. F., Reilly & Lee Co. Leussler, Harold, Houghton Mifflin Co. Levy, Louis M., Hurst & Co., Nourse Co. Lewis, Howard C., Dodd, Mead & Co. Lewis, J. Russell, Dodd, Mead & Co. Lewis, Wilmarth S., Yale University Press. Lignore, A. W., Macmillan Co. Loring, Percy A., Marshall Jones Co., Medici Society of America. Love, William D., Houghton Mifflin Co. McCann, James A., Macaulay Co., J. A. Mc-Cann Co. McCay, J., Baker & Taylor Co. McClure, Bruce, Harper & Bros. McConnon, W. F., Laird & Lee, Inc. McFadyen, D. I., Oxford University Press. McGrew, John D., Laird & Lee, Inc. McKay, Alexander, David McKay. MacKay, George L., Grosset & Dunlap. McKay, James S., David McKay. McKeachie, William S., Baker & Taylor Co. MacLaren, Thomas, Thomas Nelson & Sons. McNally, Raymond A., A. C. McClurg & Co., Rand, McNally & Co. McNel, H. J., Milton Bradley Co.

Macrae, D. L., George W. Jacobs & Co. Maddock, William H., G. & C. Merriam Co. Mahony, T. F., Bobbs-Merrill Co. Malloy, J. V., Cosmopolitan Book Corporation. Melvin, Charles, Milton Bradley Co. Mendel, R., Baker & Taylor Co. Merriam, E. A., John C. Winston Co. Messner, Julian, Boni & Liveright. Meyer, Julius, John C. Winston Co. Meyer, M., Saalfield Pub. Co. Mezger, W. L., James Pott & Co. Miller, Edward J., Funk & Wagnalls Co. Minton, Melville, Charles Scribner's Sons. Mook, William H., Jr., F. H. Revell Co. Morehouse, Edward, Harcourt, Brace & Co. Morris, Ellison, B. W. Huebsch. Morse, A. O., J. C. Winston Co. Mullen, John J., Atlantic Monthly Press, F. } Drake & Co., A. A. Knopf, Medici Society of America. Mulligan, Peter P., Macmillan Co. Munk, Alexander, Platt & Munk Co. Munk, Arnold H., Platt & Munk Co. Nerney, James L., Frederick A. Stokes Co. Neuman, John S., Rand, McNally & Co. Northcotte, Harold J., Abingdon Press. Nott, Harry E., Milton Bradley Co. Nourse, Charles B., Barse & Hopkins. Nourse, Floyd H., Hurst & Co., Nourse Co. Nourse, L. G., Hurst & Co., Nourse Co. Nunan, F. J. T., A. L. Burt Co. O'Connell, David J., Funk & Wagnalls Co. O'Connell, John, Harper & Bros. O'Kane, W. E., Dodge Publishing Co. Olsen, Hobart E., F. H. Revell Co. Orescott, Kenneth A., Milton Bradley Co. Owen, Frederink W., Century Co., Dorrance & Co., Isaac Pitman & Sons. Page, C. S., Milton Bradley Co. Palmer, Parker C., American Baptist Pub. Soc. Patella, Edward, Grosset & Dunlap. Patterson, Harry V., Cosmopolitan Book Corporation. Pierce, Andrew D., Little, Brown & Co. Pike, Theodore F., Longmans, Green & Co. Porter, Edgar W., E. P. Dutton & Co. Pottinger, David T., Harvard University Press. Powell, George R., Medici Society of Amer-Powers, George, Four Seas Co. Pratt, U. S., Ronald Press. Quackenbush, George H., D. Appleton & Co. Revell, F. H., Jr., F. H. Revell Co. Ritt, John J., Abingdon Press. Roberts, James L., A. L. Burt Co. Robinson, W. C., Page Co. Roche, Alvin P., Page Co. Rockwell, Thomas S., A. W. Shaw Co.

Roe, Charles M., George H. Doran Co. Rolley, Paul W., Saalfield Pub. Co. Rose, L. Stuart,, A. A. Knopf. Ross, George, Cupples & Leon. Saalfield, Albert G., Saalfield Pub. Co. Saalfield, A. J., Jr., Saalfield Pub. Co. Sanford, W. J., W. A. Wilde Co. Savage, Henry F., Frederick A. Stokes Co. Schlemmer, Carl W., Grosset & Dunlap. Seiffert, G. V., Doubleday, Page & Co. Shepherd, W. C., John C. Winston Co. Sheppard, Thomas A., Grosset & Dunlap. Shoemaker, Charles C., Penn Publishing Co. Shoemaker, Frank W., Penn Publishing Co. Short, Winthrop C., G. & C. Merriam Co. Siegel, William S., Albert Whitman & Co. Silver, W. W., James Pott & Co. Simon, Richard L., Boni & Liveright, Inc. Simpson, W. J., Grosset & Dunlap. Sloane, Francis J., N. L. Brown, Dorrance & Co., Inc., Duffield & Co., Thomas Seltzer, Inc. Smith, H. B., Thomas Nelson & Sons. Smith, J. J., Doubleday, Page & Co. Smith, Thomas J., G. P. Putnam's Sons. Snyder, Harry M., Dodd, Mead & Co., A. A. Knopf, Princeton University Press. Spalding, Fred, Milton Bradley Co. Sparks, Denton H., Macmillan Co. Spencer, Herbert P., Frederick A. Stokes Co. Spero, Ben, Saalfield Publishing Co. Staley, James G., Biddle Business Publica-Stanton, John R., Stanton & Van Vliet Co. Steele, Charles B., A. L. Burt Co., Thomas Pott & Co. Steers, Joseph B., Page Co. Stewart, H. A., Ronald Press. Stitt, William M., Stanton & Van Vliet Co. Stokes, F. B., Frederick A. Stokes Co. Stoll, H. S., Stoll & Edwards Co. Strand, John, C. S. Hammond & Co. Sullivan, W. H., Dodge Publishing Co. Sully, George, George Sully & Co. Sully, Harry, C. E. Graham & Co. Thornhill, Arthur H., Little, Brown & Co. Tietz, Harry W., Thomas Nelson & Sons. Treble, Arthur L., Frederick Warne & Co. Trenkle, Charles J., Macmillan Co. Tucker, H. E., Saalfield Publishing Co. Ulrich, Arthur A., Oxford University Press. Van Nostrand, L., Milton Bradley Co. Vass, Edward J., Small, Maynard & Co. Vaughan, L. B., Frederick J. Drake & Co. Vose, John C., A. L. Burt Co. Wachob, Wallace W., E. J. Clode, Longmans, Green & Co., Robert M. McBride Co., Thomas Seltzer, Inc., A. W. Shaw Co., W. J. Watt & Co. Walker, Leon, D. Appleton & Co. Walker, Stanley Ward, Henry Holt & Co.

Wallace, C. W., Cupples & Leon.
Warren, F. Dale, Jr., Princeton University
Press.
Watt, Howard, W. J. Watt & Co.
Watt, W. J., W. J. Watt & Co.
Webster, George W., Saalfield Publishing Co.
Weinheimer, George J., Hurst & Co., Nourse
Co.
Wells, L. S., Laird & Lee, Inc.

Wells, L. S., Laird & Lee, Inc.
Wessels, A., A. C. McClurg & Co., Isaac Pitman & Sons, Stoll & Edwards Co.
Westervelt, Eugene S., Grosset & Dunlap.

Wheelock, George L., Century Co. White, I. J., Rand, McNally & Co. White, John L., Stanton & Van Vliet Co. Whitman, A., Albert Whitman Co. Williams, Arnold E., Grosset & Dunlap. Wilson, Carl K., Four Seas Co. Witsil, John T., Brentano's. Wittenberg, L., L. M. Donohue & Co. Wittig, Leon S., Grosset & Dunlap. Young, J. G., Platt & Munk Co. Zeebe, A. J., Platt & Munk Co. Ziegler, E. H., George H. Doran Co.

Department Store Buyers of Books

ALABAMA

Birmingham.—Loveman, Joseph, & Loeb. (Henry Baruch.)

Florence.—B. A. Rogers & Bro. (J. Barr.)

Mobile.—L. Hammel D. G. Co. (B. Strauss.)

Montgomery.—Montgomery Fair. (J. B. Smith.)

ARIZONA '

Tucson.-Moore & O'Neal (J. W. O'Neal.)

ARKANSAS

Fort Smith.—Boston Store Dry Goods Co. (G. E. Berson.)

Little Rock.—Gus Blass Co. (H. G. Metzger.)
—Pfeifer Bros. (Miss E. Jennings.)

CALIFORNIA

Berkeley.—I. F. Fink & Son. Fresno.—E. Gottschalk & Co., Inc. (G. Coliver.)

Los Angeles.—Broadway Dept. Stores. (E. J. Moriarity.)

Bullock's Dept. Store. (Miss E. Foster.)
 Beeman & Hender, Inc.—"The Baby Store."
 (Miss N. A. Hendee.)

-Faris Walker Co. (L. G. Weed.)

A. Hamburger & Sons, Inc. (E. H. Dart.)
J. W. Robinson Co. (Philip E. Kubel.)

Oakland.—H. C. Capwell Co. (Smith Bros. Mrs. N. Gilkerson.)

-Kahn's. (Otto Herschman.)

Pasadena-T. W. Mather Co. (Mrs. F. D. McKeand.)

Sacramento.—Weinstock Lubin & Co. (Mr. Walker.)

San Francisco—The Emporium. (J. W. Stacey.)

—Raphael Weill & Co., Inc. (Miss M. Jacobs.)

-City of Paris Dry Goods Co.

-Hale Bros., Inc. (Miss May Springer.)

-O'Connor-Moffatt & Co. (L. H. Artieres.) San Jose.-O. A. Hale & Co. (Lawrence Ellis.) Stockton.—Stockton D. G. Co. (O. H. Close.) Willows.—Hochheimer & Co. (Mr. F. H. Reynolds.)

COLORADO

Colorado Springs.—Grimwood's. (A. E. Grimwood.)

Denver.—Daniels & Fisher Stores Co. (Mrs. Oran C. Miller.)

Denver Dry Goods Co. (Hugh Shields.)Golden Eagle Dry Goods Co. (Max M.

-Golden Eagle Dry Goods Co. (Max M. Heller.)

-A. Lewis & Son Dry Goods Co. (Miss Olive M. Davis.)

Pueblo—The Crew-Beggs Dry Goods Co. (D. P. Miller.)

-The Colorado Supply Co. (Mr. Bowen.)
-Pueblo Store Co. (L. R. W. Slanker.)
Trinidad-Jamieson House Furnishing Co.

CONNECTICUT

Bridgeport.—Howland Dry Goods Co. (Mrs. Gill.)

—D. M. Read Co. (Mrs. J. R. Langshaw.) Derby.—Howard & Barber Co. (Mr. Cook.) Gullford.—Nelson H. Griswold.

Hartford.—Brown. Thomson & Co. (J. M. Rourke.)

-G. Fox & Co. (Miss M. White.)

-Wise, Smith & Co. (J. Dorffman.)

New Britain .- "The Fair."

(Harry Joyce.)

New Haven.—The Edward Malley Co. (Miss Kathryn A. Davis.)

-Shartanburg's. (A. R. Womrath.)

New London.—The S. A. Goldsmith Co. (N. Dreyfus.)

-James Hislop & Co. (Robert Holt.)

Norwich.—Porteous & Mitchell. (Mr. Mc-Grath.)

-Reid & Hughes Co. (Mr. Smith.)

Norwalk.-Tristram & Hyatt. (L. Hyatt.)

South Manchester.—J. W. Hale Co. (F. H. Anderson.)

Stamford.—The C. O. Miller Co. (Mr. De Camp.)

Torrington.-W. W. Mertz Co. (W. W. Mertz.)

Waterbury.—Curran Dry Goods. (Mr. Bannon.)

-Grieve, Bisset & Holland. (Wm. Bailey.)

-Reid & Hughes Dry Goods Co. (Mr. Burnham.)

Willimantic-H. C. Murray Co. (Mr. Bath.)

DELAWARE

Delaware City.—Horn's, Inc. Wilmington.—Lippincott & Co. (E. C. Killen.) -Snellenberg & Co.

DISTRICT OF COLUMBIA

Washington.—S. Kann, Sons & Co. (S. L. Nye.)

-Woodward & Lothrop. (F. E. Woodward.)

-Palais Royal. (Mrs. A. Lanning.)

FLORIDA

Jacksonville.—The Covington Co.

-Cohen Brothers. (John Meeks.)

Orlando.—The Yowell-Drew Co. (W. T. Buice.)

Miami.—E. B. Douglas Co. (J. E. Young.) -W. M. Burdine. (Miss M. Theme.) Tampa.—Maas Bros. (E. C. De Pury.)

GEORGIA

Athens.-Michael Brothers.

Atlanta.—M. Rich & Bro. Co. (F. A. Sherom.) Augusta.—J. B. White & Co. (R. B. Smith.) --Chamberlain-Johnson-Du Bose Co.

Johnson.) Brunswick.—Bennett Bros. (Louis Bennett.) Columbus.-J. A. Kirven Co. (George

Sheram.) Savannah.—Leopold Adler. (Leo W. Regan.)

IDAHO

Boise.—Blake's Variety Stores Inc. (Thomas Blake.)

Weiser.-People's Variety Store.

ILLINOIS

Aurora.-Wade Lietz & Grometer. (Mrs. C. R. Amerine.)

Canton.—Worther-McAllister Co.

Champaign.-W. Lewis & Co. (Herman Lewis.)

Downers Crove.-H. E. McAllister & Co.

Chicago.—Boston Store. (Mr. Smith.) -Butler Bros., Wholesalers. (G. M. Coy.)

-Carson, Pirie, Scott & Co. (Ralph B. Henry.)

-"The Fair." (Western Book and Stationery Co.)

-Marshall Field & Co. (Mrs. Marcella Burns Hahner.)

-Sol. Klein. (B. Warshawsky.)

-Sears, Roebuck & Co. (Geo. R. Bingham.)

-Mandel Bros. (D. H. Davis.)

-Rothschild Bros. (Western Book and Stationery Co.)

-Spurgeon Mercantile Co. (Mr. Spurgeon.)
-Montgomery Ward & Co. (Duke Hill.)

-W. A. Wieboldt & Co. (Roy L. Haines.)

Danville.—Emery Dry Goods Co. (M. Snyder.)

-Meis Bros. Dept. Store. (Gus Meis.) Decatur.—Lin & Sruggs Dry Goods Co. (B. L. Weaver.)

Elgin.—Ackermann Bros. (Miss Jennie Miller.) Evanston.—Lord's Inc. (Mrs. A. B. McCul-

Galesburg.—O. T. Johnson Co. (G. G. Hampton.)

Hinsdale.—Hinsdale Dry Goods Co.

Hoopeston.-McAllister-Worthen Co.

-Hoopeston Dept. Store. (Mr. Ost.)

Kankakee.—The Chicago Store. (E. Mock.) Kewanee.-W. H. Lyman & Co. Inc. (F. H.

Bourne.)

La Grange.-McAllister-Pittsford Co. Moline.—The Fisk & Loosley Co. Inc. (E. L. Nordgren.

Monmouth.-E. B. Colwell Co. (Mrs. Glas-

Paris.—Jones Dry Goods Co. (W. Hoenig.)

Paxton.—Paxton Dry Goods Co.
Peoria.—Block & Kuhl Co. (Miss Louise Mc-

Ginty.) -Schoenfield-Martin Co. (Miss J. Applegreen.)

-P. A. Bergner & Co.

Rock Island,-L. S. McCabe & Co. (B. E. Scott.)

-Young & McCoombs Co-operative Store Co. (Miss A. Kilpatrick.)

Rockford .- D. J. Stewart & Co. (Mrs. Carrie Dearborn.)

-Hess Bros. & Co. (Mrs. P. A. Peterson.)

Streator .- D. Heenan Mercantile Co. (James A. Finlen.)

Wheaton.-Pittsford Dry Goods Co.

INDIANA

Bloomington.—The Wicks Co. (Otto Rott.) Crawfordsville.-Graham Department Store. (G. D. Johnson.)

Elkhart.—H. B. Sykes Co. (Burt Sykes.)

Evansville.-Fowler, Dick & Walker. (James R. Duncan.)

Ft. Wayne.—Rurode Dry Goods Co. (Mr. Mills.)

—Steele-Meyers Co.

-Wolf & Dessauer. (Miss Julia M. Chambers.)

-Beadell & Co., The People's Store. Henry Beadell.)

Hammond.—Kaufman & Wolf. (Chas. P. Gruen.)

Indianapolis.—Pettis Dry Goods Co. (J. E. Keller.)

L. S. Ayres & Co. (Miss Grace Thompson.)Block, Wm. H., Co. (Leo Schoen.)

Kokomo.—Thalman & Levi. (Mr. Levi.)
Lafayette.—Loeb & Hene Co. (Samuel M. Loeb.)

-M. Schultz.

Madison.—Daily & Roth. (Mr. Daily.)

Rushville.—R. H. Jones Co. (Harry Hillibold.)
South Bend.—Ellsworth Store. (Miss Valentine.)

-Brandon, Durrell Co. (E. Hagey.)

Terre Haute.—A. Herz. (Miss Mayne Henry.)

—Kleeman Dry Goods Co. (M. Kleeman.)

Valparaiso.—J. Lowenstine & Sons. (G. S. Bartholomew.)

IOWA

Burlington.-John Boesch Co.

Charles City.—The Ruste Co. (C. C. Cromer.)

Davenport.—Harned & von Maur. (Miss I.

Murray.)

-J. H. C. Peterson's Sons. (A. W. Crampton.)

Des Moines.—Younker Bros., Inc. (Albert Younker.)

-Wilkins Bros. Co., Inc. (V. A. Wilkins.)

—Harris-Emery Co. (Miss Ruth Eberhart.) Dubuque.—Roshek Bros. Co. (Mr. Macaulay.)

—James Levi Co. (Mrs. L. C. Witmer.)

—J. F. Stampfer Co. (Frederick Stampfer.)

Fairfield.—Wade & Bonfield. (C. W. Wade.)

Marshalltown.—Levin Dry Goods Co. (J.

Oskaloosa.—Oppenheimer, Alsop Co. (Elmer Bryan.)

Ottumwa.—W. J. Donelan & Co. (Charles L. Bliley.)

Sioux City.—Davidson Bros. Co. (D. K. Shutts.)

-T. S. Martin Co. (E. Cassell.)

KANSAS

Atchison.—Ramsay Bros. Dry Goods Co. (Mr. Fulford.)

Emporia.—Rorabaugh Dry Goods Co. (Mrs. Weed.)

Hutchinson.—Pegues Wright Dry Goods Co. (W. Scroggs.)

—Rorabough Wiley Dry Goods Co. (F. H. Cost.)

Kansas City.—Maunder-Dougherty Merc. Co. (Mr. Dougherty.)

Topeka.—The Pelletier Co. (A. P. McKeown.)
Witchita.—Rorabaugh Dry Goods Co. (T. O. Harris.)

KENTUCY

Covington.—John R. Choppin Co. (Stewart Kidd Co.)

Georgetown.—Herring-Jenkins & Co. (George Herring.)

Louisville.—The Stewart Dry Goods Co. (Mrs. Baxter.)

J. Bacon & Sons. (Mrs. K. N. Brennan.)
 Kaufman Straus Co. (Z. Jacoby, Miss Jennie Borenstein.)

—Herman Straus & Sons Co., Inc. (Miss J. Levi.)

LOUISIANA

New Orleans.—Maison Blanche Co. (Miss Kate Connelly.)

-D. H. Holmes Co. (E. H. Pritchett.)

F. F. Hansell & Bros. (M. E. Hansell.)
 Lake Charles.—The Muller Co., Ltd. (Miss J. Griffin.)

Shreveport.—The Hearne Dry Goods Co. (D. A. Corrie.)

MAINE

Augusta.—Adams Dry Goods Co.

Bangor.—Freese's. (Paul Freese.)

—Wood & Ewer Co. (Miss Constantine.)
LewIston.—B. Peck Co. (Miss B. A. Channell.)

Portland.—Owen Moore & Co. (Miss Fitz-patrick.)

—Haskell & Armstrong Co. (Walter S. Armstrong.)

-Porteous, Mitchell & Braun Co. (O. A. Moore.)

_J. R. Libby Co. (Ralph G. Libby.)

Presque Isle.—New York Store. (M. Wilkins.)
Rockland.—Fuller-Cobb-Davis, Inc.

Rumford.—Everett K. Day Co. (Miss M. Marcean.)

-C. H. McKenzie Co.

Waterville.-Wardwell Dry Goods Co.

MARYLAND

Cumberland.—McMullen Bros. (Mr. Edwards.)

-Rosenbaum Bros.

Baltimore.—A. A. Brager. (A. Stauley Brager.)

-A. Eisenberg. (Chas. Herman.)

—Hotchschild, Kohn & Co. (J. J. Estabrook.)
—Stewart & Co. (Miss Elizabeth Conway.)

—Baltimore Bargain House, Wholesale. (B. W. Sebald.)

MASSACHUSETTS

Athol.—Goodnow-Pearson-Orton Co. (O. Orton.)

Beverly.—Almy, Bigelow & Washburn.

Brockton.—James Edgar Co. (S. E. Murray.)
Boston.—Wm. Filene & Sons Co. (Mrs. F. A.
Nudd.)

-Houghton & Dutton. (E. S. Woodman.)

-Jordan, Marsh Co. (E. A Pitman.)

-Murphy Bros. Co. (Mrs. M. A. Crowley.)

-Shepard Norwell Co. (Victor Eckland.)

-Timothy Smith & Co. (G. W. Vinol.)
-R. H. White Co. W. C. Everett.)

Everett.—J. W. Philbrick & Co.

Fall River .- R. A. McWhirr Co. (Mr. Armitage.)

-The Steiger-Cox Co. (W. Hoyle.)

Fitchburg.-Nicholas & Frost. (J. H. Potter.)

-Parke Snow, Inc. (Charles A. Whipple.)

Franklin.—"MacCabes."

Gardiner.—Goodnow-Pearson & Co. (M. Carlson.)

Glouchester.-Wm. G. Brown & Co. (Wm. G. Brown, Jr.)

Greenfield.—J. Wilson & Co. (Miss Lane.) -Almy, Bigelow & Washburn.

Haverhill.-Mitchell & Co. (Miss G. W. White.)

Lawrence.- Reid & Hughes Co. (Mrs. Henderson.)

-A. B. Sutherland Co. (Mr. McCabe.) Lowell.—A. G. Pollard Co. (Jas. A. Burns.) -G. C. Prince & Son, Inc. (Mr. Sweatt.)

Lynn.—P. B. Magrane Store, Inc. (Jos. A. Magrane.)

-Burrows & Sanford. (A. A. Cully.)

-T. W. Rogers Co. (Mr. Haskell.)

Malden.-F. N. Joslin & Co. (F. M. Loring.) Middleboro.-F. N. Whitman.

New Bedford.-New Bedford Dry Goods Co. (A. J. Potvin.)

-Steiger-Dudgeon Co.

North Adams.—Consolidated Dry Goods Co. (Mr. Reed.)

Northampton.—Consolidated Dry Goods Co. (H. Brown.)

Newburyport.—Fisher & Co. (Mrs. A. Merrow.)

Pittsfield.—England Bros. (Miss K. Mannion.)

-Holden & Stone Co. (John Wood.)

Salem.—Almy, Bigelow & Washburn. (Mr. Walsh.)

Somerville.—Parke Snow, Inc. (Charles A. Whipple.)

Springfield.—Forbes & Wallace. (Mrs. Murdough.)

Worcester.—Barnard, Summer, Putnam Co. (W. J. Jamison.)

—Denholm McKay Co. (Wm. J. Macmillan.) Waltham.-P. P. Adams Co. (Mr. O'Connor.) -Parke Snow, Inc. (Charles A. Whipple.)

MICHIGAN

Bay City.-Hawley Dry Goods Co. (Miss Phyllis Beaudin.)

Detroit.—Crowley, Milner & Co. (Miss A. Mitchell.)

-Elliott-Taylor-Woolfenden Co. (J. L. Thor-

_J. L. Hudson Co. (Mrs. A. S. Morris.)

Escanaba.—Fair Savings Bank Dept Store. (J. N. Wolfstrom.)

Grand Rapids.—Chas. Trankla & Co. (H. G. Robertson.)

-Hazeltine & Perkins Drug Co. (J. H. Hagy.)

-Herpolsheimer Co. (Mrs. M. Van Valkenburgh.)

Jackson.—Glasgow Bros. (Edgar Glasgow.) Kalamazoo.-J. R. Jones' Sons & Co. (W. O. Jones.)

-Gilmore Bros. (Mrs. I. Howe.)

-Russell & Anderson, "Star Bargain." (Miss

Lansing.—The F. N. Arbaugh Co. (R. J. Powers.)

–J. W. Knapp Co. (Mrs. Ruth Barnett.) Port Huron.-J. B. Sperry & Co.

Saginaw.-Wm. Barie Dry Goods Co. (L. A. Goodman.)

-M. W. Tanner Co. (L. W. Bixby.)

South Haven .- M. Hale & Co. Traverse City.—Hannah & Lay Mercantile Co. (H. Baxter.)

MINNE-OTA

Duluth,—I. Freimuth. (David G. Loewies.) -Glass Block Store Co., Inc. (Mrs. J. T. Watson.)

-J. J. Moe & Sons Co. (A. H. Moe.) Hutchinson.—Braun's. (Henry Braun, Jr.) Minneapolis.—The Dayton Co. (John N. Skinner.)

-Butler Brothers, Wholesalers. Trecker.)

-L. S. Donaldson Co. (Miss L. H. Musgrove.) -Powers Mercantile Co. (L. H. Wells.)

St. Paul.—"The Golden Rule." E. Higgins Co. (Mr. Brown.)

-Emporium Mercantile Co. (Miss F. J. Mc-Grane.)

-Mannheimer Bros.

Stillwater.—The Murphy Co. (R. Murphy.)

MISSOURI

Carthage.—Ramsay Bros. D. G. Co. Fulford.)

Columbia.—The Missouri Store. (B. W. Lucas.) Hamilton.—Missouri Dry Goods Co. Green.)

Joplin.—Newman Mercantile Co. (H. Henderson.)

Kansas City.-Jones Store Co. (A. M. Levy.) -Geo. B. Peck Dry Goods Co. (P. A. Mc-Kenna.)

—Emery Bird Thayer D. G. Co.

Maryville—Yehle Dry Goods Co., C. W. Yehle. Mountain Grove.—Glenn Mercantile Co.

Springfield.—Chas. H. Heer Dry Goods Co. (Mr. Heer.)

St. Joseph.—Townsend, Wyatt & Wall Dry Goods Co. (E. J. Townsend.)

St. Louis.—Butler Bros., Wholesalers. (Wm. A. Cunningham.)

-Famous & Barr Co. (P. J. Sefranka.)

-Scruggs, Vandevoort & Barney. (Mr. G. E. Klages.)

-Stix, Baer & Fuller Dry Goods Co. (Edwin I. Hyke.)

MONTANA

Butte.—Hennessy Co. (J. S. Kula.) Great Falls.—Strain Bros. (G. C. Williams.) NEBRASKA

Hastings .- Stein Bros. Co. (Miss L. T. Hulburt.)

Lincoln.-Miller & Paine.

-H. Herpolsheimer Co. (M. B. Logan.)

Omaha.-J. L. Brandeis & Sons. (W. A. Holland, care of Western B. & S. Co.)

-Burgess-Nash Co. (Miss K. Swartzlander.)

-Hayden Brothers. (E. Higgins Co.)

-Thos. Kilpatrick Co. (Robert Cowell.)

NEVADA

Reno.—Gray, Reid, Wright Co. (Miss Ethel Leach.)

NEW JERSEY

Asbury Park.—Steinbach Co. (Miss B. Mc-

Atlantic City.-M. E. Blatt Co.

-Schuldenfrei Dry Goods Co.

Burlington.-R. G. Dunn.

Camden.—Munger & Long. (W. M. Kneisel.) East Orange.—Muir Department Store. (Mr. Muir.)

Flemington—E. Vosseller. (Asher Stryker.) Freehold-Levy Bros. (Mrs. M. Wilbur.) Hackettstown.-Walter L. Cooke.

Hammonton.-Wm. L. Black. (Miss D. Durgan.)

Keyport.—A. Salz & Co. (Miss Meehan.) Long Branch.—Jacob Steinbach. (Miss March.)

Newark.—L. Bamberger & Co. (Miss M. Hancock.)

-Beger Dept. Store. (J. H. Larsen.)

-Hahne & Co. (J. Sheridan.)

Paterson.—Meyer Bros. (L. L. Samuels.)

-Quackenbush & Co. (E. Spitz.)

Perth Amboy.—Reynolds Bros. (Miss A... Baldwin.)

Plainfield.— A. E. Force & Co. (A. E. Force.) Red Bank.—A. Salz Co. (Miss Predmore.)

Rutherford.—W. E. Waller. (R. W. Meyers.) Trenton.—S. P. Dunham & Co. Schultz.)

West New York.—Kruger's (Mr. Dwyer.) Westfield.-F. H. Schaefer & Co. (Mr. Moore.)

Westwood .- W. E. Waller.

NEW HAMPSHIRE

Lebanon.-A. B. Hunt.

Manchester.—Barton's Department Store. (Mr. Lamb.)

Portmouth.—Lewis E. Staples.

Peterboro.—Goodnow & Derby. (H. Derby.)

NEW YORK

Albany.-W. M. Whitney & Co. (Miss Anna M. Hartman.)

-John G. Meyers Co. (Miss H. F. Reilly.)

-Waldman Bros. (Mrs. C. E. Browne.) Auburn.—Foster, Ross & Co. (Clarence

Kierst.) Binghamton—Fowler, Dick & Walker. (Miss

Harriet B. Mason.) -Hills, McLean & Haskins. (Miss Mack.)

-Rosenthal & Rubin, Inc. ("The Fair.")

Brooklyn.—Abraham & Straus. (Mrs. Kelly.)

-H. Batterman Co. (C. J. Bernard.)

-Burden & Co., Inc. (H. Ryan.) -The McCormick Store. (Miss G. Smith.)

-Levi Bros. & Co. (George W. Hirsch.)
-Frederick Loeser & Co. (Miss E. Hubley.)

-J. D. Wilson & Son. (Mr. Mulholland.) Buffalo.—Adam, Meldrum & Anderson Co. (Henry J. Simons.)

-J. W. Adams & Co. (Miss H. J. Hall.)

—The Wm. Hengerer Co. (Miss T. J. Cummings.)

Canandaigua.—The Anderson Store. Curtis.)

Corning.—Wing & Bostwick. (Mr. Perry.) Elmira.—Sheehan, Dean & Co. (Mr. Charles

Glens Falls.—Boston Store. (Mr. Bassinette.) Gloversville.—Argesinger Co., Inc. (W. A. Dockstader.)

-Martin & Naylor. (Mr. Strong.)

Haverstraw.—Baum Bros. (C. K. Baum.) Hoosick Falls.—M. Lurie & Co. (Mr. Brahan.) Herkimer.-H. C. Munger Co. (Mr. Bachel-

Hudson.—Marsh & Backman. (Miss Potts.) Ithaca.—Rothschild Bros. (Leon D. Rothschild.)

Jamestown.-Jones & Audette. (C. L. Audette.)

-A. C. & C. A. Anderson Co.

–Abrahamson & Bigelow Co. (Herbert Hough.)

Johnson City.-Roy Hancock.

Malone-Wm. P. Empsall & Co., Inc. (Wm. P. Empsall.)

Mt. Vernon.—Genung-McArdle & Campbell. (Miss Baylis.)

New Rochelle.-Ware's Department Store. (Miss I. Fowler.)

YorkCity.—Adams, Flanigan Co. New(Charles Cross.)

-Adams Senior Co. (Miss Smith.)

-Bach & Co. (Mr. Bach.)

-Barnett Bros. (Mrs. M. King.)

-Best & Co. (Miss E. Cugell.)

—Bloomingdale Bros. (Womrath & Peck.) -L. M. Blumstein, 125th St. (Mr. Mahrer, -Butler Bros., wholesalers. (Henry Gerlach Jr,) —John Daniell Sons & Sons. (Mrs. Jeannot.) —Gimbel Brothers. (Miss Alice M. Dempsey.) —James A. Hearn & Son. (Miss Grady.) -H. C. F. Koch & Co. (Miss Conklin.) -The Lord & Taylor Book Shop. (C. R Crowell.) -R. H. Macy Co. (Miss Grace Gaige.) -James McCreary & Co. (Miss K. Bayne.) -A. Neuhaus & Co., 466 Columbus Ave. (Miss Semple.) —Francis Rogers & Son. (Miss McKay.) -Rothenberg & Co. (H. J. Palmer.) -James R. Senior, Inc. (Roy M. Senior.) -Stern Brothers. (Miss Uhlenbush.) -Syndicate Trading Co., wholesalers. (W. H. Arnold.) - John Wanamaker. (Frank S. Smyth.) -L. Wertheimer Dept. Store Co. (Mrs. R. F. Koester.) Newburgh.-John Schoonmaker & Son. (F. A. Munger.) Niagara Falls.—Jenss Bros. (Ernest Jenss.) -Niagara Dry Goods Co. (Mr. Fischer.) -Beir Bros. (Miss D. Newman.) Nyack.—Harrison & Dalley. (Miss Lynch.) Ogdensburg.-Nathan Franks Sons. (Leo Frank, Mrs. Julia Flaherty.) Olean-Bradner's Dept. Store. -Up-to-Date "Variety Store," (F. H. Nor-Oneonta.—Oneonta Dept. Store. (L. Bresee.) Oswego.—Geo. H. Campbell & Co. (Geo. H. Campbell.) Peekskill.—Berger's Dept. Store. (Mr. Harding.) Penn Yan.—The Metropolitan of Penn Yan. Poughkeepsie.—Luckey, Platt & Co. (G. Gill.) -Wallace Co. (Miss Mallaley.) Rochester .- E. W. Edwards & Son. -Burke, Fitzsimons, Home Co., Inc. (Edward Toole.) -Duffy-Powers Co. (Charles E. Mench.) -Sibley, Lindsay & Curr Co.—(R. G. Powers.) Rome.-F. E. Bacon Co. (Miss Edith Murray.) Saugerties.—Reed & Reed. (Mr. Macmillian.) Schenectady.-H. S. Barney Co. (Miss Elizabeth A. Ledger.) -The Boston Store. (Edw. Hooley.) The Wallace Co. (Clarence Brundage.) Syracuse.-E. W. Edwards & Son.) —Chappell Dyer Co. Inc. (W. A. Dyer.) —Dey Bros. & Co. (John B. Murphy.) -The Hunter, Tuppen Co. (Miss Mary Hassett.) -Syraguse Dry Goods Co. (J. W. Gusbacker.) -W. Y. Foote Co. (L. A. Keating.) Troy.-Wm. H. Fear & Co. (Richard V. Page.)

Gay Company. (Miss Taylor.)
Utica.—A. S. & T. Hunter. (Miss Fitzgibbon.)
Robert Frazer. (John T. McDermott.)
John A. Roberts & Co. (Miss Clara Brown.)
Watertown.—Frank A. Empsall & Co. (Miss Edith Avery.)
Waverly.—B. C. Severance & Co.
Yonkers.—Marshall-Matheson Co. (W. S. Adler.)

NORTH DAKOTA

Grand Forks.—R. B. Griffith Co. (F. C. Bundlie.)

Valley City.—The Fair. (C. J. Olsen.)

OHIO

Akron.—The M. O'Neill Co. (William E. Glass.) Ashland.—Home Co. (Ellsworth Shinn.) Ashtabula.—D. L. Davis Co. (D. L. Davis.) Cambridge.—Potter-Davis Co. (M. Hood.) Canton.—Wm. R. Zollinger & Co. (Harry C. Zollinger.) Cincinnati.—Hanke Bros. Co. (R. L. Davis.)

—The Fair Co. (Miss Ada L. Flynn.)

—McAlpin Co. (Miss B. McShane.) -H. & S. Pogue Co. (Stewart Kidd.) Cleveland.—Halle Brothers Co. (Miss V. S. Hutchinson.) -Friese & Schuele. (Charles Meyers.) -Higbee & Co. (Miss Ella Valentine.) -The May Co. (J. E. Williams.) -John Meckes Sons Co. (W. Meckes.) —The Stearn Co. (M. Altman.) -Wm. Taylor Son & Co. (M. Lyon.) Columbus.—Columbus Dry Goods Co. (R. H. Schneff.) -F. R. Lazarus Co. (W. J. Huber.) Dayton.—Alder & Childs. -Elder & Johnson Co. (Fred Fleischauer.) ---W. F. Ollman & Co. -Rike-Kumler Co. (Miss P. M. Hale.) Findlay.—C. F. Jackson Co. (George Stringfellow.) Hamilton,-Robinson-Schwenn Co. (Mr. Schwenn.) -Mahes Sohngen Co. (Mr. Sohngen.) Lima.—Deisel Co. Middletown.—The John Ross Co. (John Ross.) Mount Vernon.—Woolson Co. (E. T. Guidor.)

Norwalk.—C. F. Jackson Co. (F. E. Hartee.)

Portsmouth.—Anderson Bros. Co. (E. E. Hamilton.)

Sandusky.—Herb & Meyers Co. (A. F. Macmillan.)

—Sidney.—The Thedieck Dept. Store. (Frank Thedieck.

Springfield.—The Edw. Wren Co. (C. J. Weichel.)

Toledo.—W. L. Milner & Co. (E. Higgins Co.) -LaSalle & Koch Co. (Doubleday, Page & **C**o.)

-Lion Store. (Mrs. E. H. Hubbard.)

Washington Court House.-Jess W. Smith. Youngstown.—G. M. McKelvey & Co. (George Holsinger.)

-The Strouss-Hirschberg Co. (T. A. Neely.) Xenia.—Jobe Bros. (K. B. Bloom.)

OKLAHOMA

Ada.—Shaw's Department Store. (Mr. Shaw.) Enid.—Kennedy Mercantile Co. (Mr. Price.) Guthrie.-F. O. Lutz Dry Goods Co. (A. Baker.)

Oklahoma City.—Rorabaugh Brown D. G. Co. (R. L. Webb.)

Tulsa.—Halliburton Abbot D. G. Co. (C. F. Hawkins.)

OREGON

Portland.—Meier & Frank Co. (Vivian P.

-Olds, Wortman & King. (Mrs. J. W. Poince.)

Salem.—Patton Bro. (H. D. Patton.)

PENNSYLVANIA

Allentown.—Hess Bros. (Mrs. M. Goeppel.) —H. Leh & Co. (Miss Lillian Snyder.)

-Zollinger-Harnard Co. (Miss Bessie San-

Altoona,-Wm. F. Gable & Co. (Sidney S. Koch.)

Bethlehem.—The Bush & Buhl Co. (Mr. Stecher.)

Bloomsburg.—F. P. Pursel. (J. N. Knies.) Bloomsburg.—Gelb & Meyer. (D. Meyer.)

Bradford.-Leslie H. Russ.

Butler.-W. J. Offut Co. (Charles R. Kriner.) Carlisle.—Imperial Dept. Store. (A. L. Roberts.)

Charleroi .- J. W. Berryman & Son.

Clearfield.—Leitzinger Bros. (J. Leitzinger.) Connellsville.—Wright Metzler Co. (Robert Evans.)

Cresson.—Gross Department Store. (B. Gross.) Easton.—Bush & Buhl Co. (Miss Florence Waite.)

-Wm, Laubach & Sons. (Charles M. Lau-

Erie.—Erie Dry Goods Co. (A. E. Smith.) -Trask, Prescott & Richardson, (A. R. Wormath.)

Danville.-P. C. Murray & Son. (Charles Murray.)

-George Grove Keefer.

-R. L. Clymer.

Doylestown.-A. F. Scheetz's Son. (Miss Stommer.)

Harrisburg.—Dives, Pomeroy & Stewart. (L. V. Harvey.)

Hazleton.-Fowler D. G. Co. (H. A. Schmall.) Jeanette.—Ely Bros. (John Ely.)

Jersey Shore.—Sallada Bros. (Jesse Saft.) Johnstown.-Penn Traffic Co. (Roland A. (Gibson.)

Lancaster.—Leinbach & Co. (Charles Wagner.) —The Donovan Co. (Mrs. Myers.)

-Watt & Shand. (Edward G. Ely.)

-L. B. Herr & Son. (E. Herr.)

Lebanon.-Bon-Ton Department Store. (Miss Danpman.)

Lewistown.-E. E. McKeen & Co. (Ralph McMeen.)

Lock Haven.—Smith & Winter. (Mr. Winter.) Mifflin.-E. E. McKeen & Co.

Monessen.—A. R. Ney Co. (A. R. Ney.)

Nanticoke.-J. B. Scureman Co. (Mr. Scureman.)

New Castle.—New Castle Dry Goods Co. (G. C. Fox.)

-W. J. Offut Co. (Charles R. Kriner.)
New Kensington.-H. R. Nainwright Co.

Miss Fanny Ross.)

Oil City.-C. H. Smith & Sons Co. (Mr. Nichols.)

Philadelphia.—Gimbel Bros. (Benedict Freud.) -Lit Bros. (Miss K. A. Callan.)

N. Shellenburg & Co. (Mrs. M. Lansdale.)Strawbridge & Clothier. (Fred F. Mattison.) -John Wanamaker. (Walter H. Cox and

W. B. Eason.)

Pittsburgh.—Boggs & Buhl, Inc. (A. K. Betteridge.)

-Joseph Horne Co. (J. C. Kemp.)

-Kaufman & Baer Co. (Western Book & Stationery Co.) (J. Frey.)

-Kaufman's, (Wm. McGhee and Miss A. Morris.)

Pittston.—Gompertz Dept. Store. (Mr. Asherbrand.)

l'ottsville.—Dives, Pomeroy & Stewart.

Reading.—Dives, Pomeroy & Stewart. (C. C. 'Chrismer.)

Ridgway.—Smith Bros. Co. (Mr. Townsend.) Stroudsburg.—A. B. Wyckoff. (Miss I. Mc-Carthy.)

Sheffield.—C. H. Smith Co.

Scranton.—Scranton Dry Goods Co. (Mrs. Alice Kinney.)

Tyrone.—The Templeton Co. (Mr. Templeton.)

Uniontown.—Rosenbaum Bros. (I. Rosenbaum.)

-Wright, Metzler Co. (Miss F. Starr.)

Warren.-Smith, Metzler-Wright Co. (E. W. Garrison.)

Washington.—The Vera Co.

Wilcox.—Smith Bros. Co. (C. D. Gleason.) Wilkes-Barre.—MacWilliam's. (Miss Loretta

-Fowler, Dick & Walker. (Thomas F. Hefferman.)

Williamsport.—Bush & Bull Co. (J. T. O'Brien.)

RHODE ISLAND

Newport.—The King McLeod Co. (J. H. Barrett.)

-Wm. Leys D. G. Co.

Providence.—Callender, McAuslan & Troup Co. (R. F. Meyersahm.)

—J. Samuels & Bro., "The Outlet." (Mr. Sullivan.)

—The Shepard Co. (Mrs. L. Brinkerhoff.)

Woonsocket.—The Harris & Mowry Co. (Mr. Hanson.)

TENNESSEE

Chattanoogo.—Miller Bros. Co. (I. C. Seiving.)

Knoxville.—Anderson, Dulin-Varnell Co. (Lyle Brunner.)

—Cadwell Edington Dept. Store. (E. F. Cadwell.)

—The M. M. Newcomer Company. (H. C. Eisenberg.)

Memphis.—J. Goldsmith & Sons Co. (David S. Levey.)

-B. Lowenstein & Bros. Inc.

Nashville.-Lebeck Bros. (Mr. Powrie.)

TEXAS

Austin.—E. M. Scarborough & Son. (S. H.

Sherman.)

Dallas.—Sanger Brothers. (Miss B. Praeger.)

Forth Worth.—The Fair. (Mr. Hall.)
—W. C. Stripling Co. (M. T. Turner.)

Galveston.-Mistrol & Adove.

Houston.—W. C. Munn Co. Inc. (J. H. Hill.) San Antonio.—Wolff & Marx Co. (A. F. Dugosh.)

-Joske Bros. Co. (Miss D. Schmieding.)

UTAH

Logan.—Shambart Christiansen Co. (Miss Louise Peterson.)

Salt Lake City.—Walker Bros. Dry Goods Co.
—Keith-O'Brien Co. (F. J. Foulger.)

VERMONT

Bellows Falls.—Goodnow Jewett & Bishop.

(J. J. Keating.)

Burlington.—Combination Cash Store Co. (A. W. Gorton.)

Montpelier.—The McCuen Store. (Mrs. Pollard.)

Orleans .- The Whipple-French Co.

VIRGINIA

Newport News.—C. S. & J. W. Robinson. (Miss M. T. Blant.)

Norfolk.—Miller, Rhoades & Swartz, Inc. (Wm. Schneer.)

Richmond.—Miller & Rhoades, Inc. (Miss Luella Duzan.)

—The Cohen Co., Inc.

Roanoke.—George MacBain Co. Inc. (A. A. Johnson.)

WASHINGTON

Everett.—The Grand Leader Dry Goods Co. (B. Hodstadter.)

Seattle.—The Bon Marché. (W. M. Thorn.)
—Frederick & Nelson. (Miss Gertrude Andrus.)

Spokone.—Kemp & Hebert. (Miss Dyer.)

—Spokane Dry Goods Co. (C. D. Gillette.)—E. S. Burgan & Son. (Fred McHenry.)

—E. S. Burgan & Son. (Fred McHenry.) —Palace Store Co. (A. W. Hertzka.)

Tacoma.—Rhodes Bros., Inc. (F. J. LePenske.)
Walla Walla.—Hanger & Thompson. (Mr. Hanger.)

WEST VIRGINIA

Fairmont.—J. M. Hartely & Son. (Mr. Round.)

Huntington.—Deardorff-Sisler Co. (Miss Inez Jordan.)

-Anderson Newcomb Co. (Mr. Ryan.)

Parkersburg.—W. I. Boreman & Co. (Miss L. Kessel.)

Wheeling.—Stone & Thomas. (W. E. Round.)

WISCONSIN

Appleton.—The Pettibone Peabody Co. (H. S. Past.)

Eau Claire.—The Kepler Co. (Miss Margaret E. Kelley.)

La Crosse.—Wm. Doerflinger Co. (Mr. Fielder.)

Marinette.—Lauerman Bros. Co. (Louis Peter.)

Milwaukee.-Ed. Schuster & Co., Inc.

Oshkosh.—The Henderson-Hoyt Co. (Miss G. S. La Moe.)

Sheboygan.—H. C. Prange Co. (Emil Barth.) Superior.—Lightbody, Wingate Co. (Wm. S. Wingate.)

-Roth Bros. Co. (Miss Margaret Collins.)

IVatertoum.-Schempf Bros. Co. (Miss Link.)

WYOMING

Sheridan.—Stevens, Fryberger & Co. (Mr. Stevens.)

The Weekly Record of New Publications

This list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except on not supplied by publisher or obtainable only on specific request. When not specified the binding is

Imprint date is stated [or best available date, preferably copyright date, in bracket] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No ascertainable date is designated thus: [n. d.].

Since are indicated as follows: F. (folio: over 30 centimeters high); Q (4to: under 30 cm.); O (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Ff. (48mo: 10 cm.); sq., obl., nar., designate square, oblong, narrow.

Aitchison, Leslie

Engineering steels; an exposition of the properties of steel for engineers and users to secure economy in working and efficiency of result. 427 p. il. pls. (part fold.) O '21 N. Y., Van Nostrand \$6 n.

Allison, William

A secret of the sea; front. by Rudolph F. Tandler. 328 p. D (Copyright fiction) [c. '20] N. Y., Burt 75 c.

Applegarth, Margaret Tyson

Next door neighbors; thumbnail sketches from home missions. 160 p. D c. '21 N. Y. & Chic., Revell \$1.25 n.

Asquith, Mrs. Margot Tennant

Margot Asquith; an autobiography; two volumes in one; [new ed.] 16+282 p. front. (por.) pors. O [c. '20] N. Y., Doran \$4 n.

Babson, Roger Ward

The future of the churches; historic and economic facts. 112 p. D c. 21 N. Y. & Chic., Revell bds. \$1 n.

Barclay, Mrs. Florence Louisa Charlesworth [Mrs. Charles W. Barclay]

The life of Florence L. Barclay; a study in personality; by One of her daughters. 306 p. front. (por.) pls. pors. D '21 N. Y., Putnam \$3 n.

Bartholomew, John George, and Lyde, L. W. Supplement [1914] to the School economic atlas. 32 p. maps Q '21 N. Y., Oxford Univ. Press pap. \$1.15

Barton, Walter E., and Browning, Carroll W. Federal income tax laws; correlated and annotated, including the act of 1921. 525 p. O '22 Wash., D. C., John Byrne & Co., 715—14th St. N. W. buck. \$10

Bates, Mrs. Margaret Holmes Ernsperger Browning critiques. 295 p. D c. '21 Chic., The Morris Book Shop, 24 Wabash Ave. \$2 n. Interpretations of the poems of Browning.

Bazin, René François Nicolas Marie

Bazin, récits du temps de la guerre; adapted and ed. by A. Truan; edition authorisée; [with vocabulary.] 126 p. O (Oxford junior French ser.) '21 N. Y., Oxford Univ. Press \$1

Beer, Thomas

The fair rewards. 292 p. D [c. '22] N. Y., Knopf \$2.50 n.

A story of the American stage, spanning the period from the Frohmans' opening of "The Prisoner of Zenda" to "The Jest."

Bennett, Hugh Garner

Animal proteins, 300 p. O '21 N. Y., Van Nostrand \$3.75 n.

Benson, Edwin

Life in a mediaeval city; il. by York in the XVth century. 84 p. fronts. il. D '20 N. Y., Macmillan \$2 n.

Boak, Arthur Edward R.

A history of Rome to 565 A. D. 16+444 p. (634 p. bibl.) front. (map) maps O c. 21 N. Y., Macmillan \$3.25 n.

The author is professor of ancient history, University of Michigan.

Bockmann, Friedrich

Celluloid; its raw material, manufacture, properties and uses; tr. from the 3rd rev. German edition; 2nd ed. rev. and enl. by H. B. Stocks. 196 p. il. O '21 N. Y., Van Nostrand \$3 n.

Boyd, Eleanor Herr [Mrs. John Y. Boyd]

How Granny told the Bible stories. 177 p. pls. O [c. '21] N. Y., The Book Stall, II3 Fulton St. \$2
Stories for little children of the Old Testament.

Bradby, Godfrey Fox

The way; [the Gospel story.] 40 p. O '21 N. Y., Oxford Univ. Press pap. 70 c.

Aiyangar, S. Krishnaswami
South India and her Muhammadan invaders; with
16 il. and a map; [with geog aphical notes and an
appendix.] 16+25 p. O '21 N. Y., Oxford Univ. appendix.] Press \$6.75

Andrews, Melvin Brainerd
How to work your way through college. 63 p. O

c. '21 Greensboro, N. C., [Author] pap. 75 c. n.

Barbee, Lindsey The story of Gamma phi beta; statistics comp. by Florence Macaulay Ward; photographs collected by Grace Partridge Underhill. 206 p. pls. pors. O [c. '21] Menasha, Wis, Geo. Banta Pub. Co. \$1.50 n. Brooks, Fowler Dell

Changes in mental traits with age determined by annual re-tests. 86 p. (13/4 p. bibl.) tabs. diagrs. O (Contributions to education, no. 116) c. '21 N. Y., Teachers College, Columbia University, 241 W. 120th St. pap. \$1.25; \$1.60

Partial contents: Mental traits; Status of the subject by age and sex; Sex differences; Current psychological opinion and the results of re-tests.

Bryce, James Bryce, Viscount

The study of American history; being the inaugural lecture of the Sir George Watson chair of American history, literature, and institutions. 118 p. D '22 c. '21-'22 N. Y., Macmillan \$1.50 n.

The author deals with the Revolutionary and Civil wars, the constitutional powers of the President and Senate, the influence of immigration upon the American character and the American achievement

of personal liberty.

Buck, Arthur Eugene Budget making; a handbook on the forms and procedure of budget making with special reference to states. 7+234 p. tabs. O c. N. Y., Appleton \$3 n.

Partial contents: The budget and its relation to government work; Classification of the budget information; Reviewing and revising the estimates; Business standards and methods needed in carrying out the budget; Administrative organization and the budget.

Burns, Cecil Delisle

The principles of revolution; a study in 155 p. O '21 N. Y., Oxford Univ. ideals. Press \$1.75 n.

Burroughs, Prince Emanuel

Building a successful Sunday school. 198 p. D c. '21 N. Y. & Chic., Revell \$1.50 n.

Butler, T. Howard

An oil trade calculator for easy conversion of weights to gallons at different specific gravities. 209 p. O '21 N. Y., Van Nostrand \$3 n.

Cameron, J. W.

Centrifugal pumps. 150 p. il. O '21 N. Y., Van Nostrand \$3.75 n.

Canney, Maurice Arthur

An encyclopedia of religions. 9+397 p. sq. O '21 N. Y., Dutton \$10 n.

A reference book containing up-to-date information of the ancient and modern religions, philosophies, folklores and allied subjects.

Carleton, S. Sec Jones, Susan

Carver, William Owen

The Bible; a missionary message; a study of ideals and activities. 192 p. D c. '21 N. Y., Revell \$1.50 n.

Chambers, Robert William

The slayer of souls. 7+301 p. D (Copyright fiction) [c. '20] N. Y., Burt 75 c.

Clarke, Charles Allen

First fruits in Korea; a story of church beginnings in the Far East. 338 p. il. D c. '21 N. Y. & Chic., Revell \$1.75 n.

Coupland, Reginald

The study of the British commonwealth; an inaugural lecture delivered before the University of Oxford on 19 November, 1921. 32 p. O '21 N. Y., Oxford Univ. Press pap. 90 c.

Crane, Arthur Griswald

Education for the disabled in war and industry; army hospital schools: a demonstration for the education of disabled in industry. 83 p. pls. charts tabs. O (Contributions to education, no. 110) c. '21 N. Y., Teachers College, Columbia University \$1.75 n.

Dale, G. H. C.

Map reading; with an introd. by Lieut.-Col. E. M. Jack. 170 p. il. fold. pls. maps diagrs. (part fold.) D '21 N. Y., Macmillan \$2.50 n.

Dargan, Olive Tilford, and Peterson, Frederick

The flutter of the goldleaf and other plays. 114 p. D c. N. Y., Scribner \$1.50 n.

This volume also contains "The Journey," "Everychild," and "Two Doctors at Akragas."

Davis, Lyman Edwyn

Democratic methodism in America; a topical survey of the Methodist Protestant church. 267 p. D c. '21 N. Y. & Chic., Revell \$1.50 n.

Day, Holman Francis

The rider of the king log; a romance of the northwest border; with front. by Harold Brett. 499 p. D (Copyright fiction) [c. '19] N. Y., Burt 75 c.

De Forest, Marian

Little women, a comedy in four acts; adapted from the story by Louisa M. Alcott, by arrangement with Jessie Bonstelle. 142 p. pls. D [c. '21] N. Y., S. French pap. 75 c.

Demosthenes

Demosthenes orations; recognovit brevique adnotatione critica instruxit W. Rennie; tomus 2, pars. 2. 12+196 p. O (Oxford classical texts) '21 N. Y., Oxford Univ. Press pap. \$1.50; \$2 n.

Dickson, Leonard Eugene

First course in the theory of equations. 6+ 168 p. il. O '21 N. Y., Wiley \$1.75 n.

Dobson, Edward

A rudimentary treatise on the manufacture of bricks and tiles; 13th ed. rev. and amplified by Alfred B. Searle. 118 p. il. O '21 N. Y., Van Nostrand \$2.75 n.

Brosnan, William J.

Institutiones theologiae naturalis ad usum scholarum accomodatae, auctore Gulielmo J. Brosnan. 10+306 p. O '21 Chic., Loyola Univ. Press, 1076 W. Roosevelt St. \$3.50 n.

Burks, Martin Parks

Pleading and practice in actions at common law; and ed., by Carlisle Havelock Morrissett; [Civil

procedure—Virginia.] 76+1150 p. O [c. '21] Charlottesville, Va., Surber-Arundale Co., Inc. \$15

Church, Arthur Henry

Church, Arthur Henry

Elementary notes on the Systematy of angiosperms.

72 p. O (Botanical memoirs, no. 11) '21 N. Y.,

Oxford Univ. Press pap. \$1.60 n.

Introduction to the Systematy of Indian trees.

50 p. O (Botanical memoirs, no. 12) '21 N. Y., Oxford Univ. Press pap. \$1.15

Dumas, Alexandre

The three musketeers; tr. by William Robson with a letter from Alexandre Dumas, fils, and 250 il. by Maurice Leloir, engraved on wood by J. Huyot. 24+357 p. front. (por.) pls. il. O (Copyright ed.) '22 c. '95 N. Y., Appleton \$3 n.

The three musketeers. 398 p. O (The international pocket library) [n. d.] Bost., The Four Seas Co. pap. 25 c.

Dumesny, P., and Noyer, J.

Wood products, distillates and extracts, tr. from the French; 2nd ed., rev. and enlarged by H. B. Stocks. 118 p. il. O '21 N. Y., Van Nostrand \$6.50 n.

Dunn, Fannie Wyche

Interest factors in primary reading material. 70 p. tabs. O (Contributions to education, no. 113) c. '21 N. Y., Teachers College, Columbia University pap. \$1.25; \$1.60 n. Partial contents: The constitution of primary reading material; The method of the present study, General tendencies of children's reading; Variations in interest and their causes; Adult discernment of children's tastes.

children's tastes.

E M F (The) electrical year book for 1922; a complete reference book of the electrical industry; comprises a comprehensive encyclopedia of the electrical industry; a modern, authentic electrical dictionary; a complete, unbiased trade directory of electrical and allied products and their manufacture; 5th annual ed.; ed. by W. T. Watt [and others.] 1000 p. il. O '22 N. Y., Van Nostrand \$10 n.

Ewart, Wilfred

Way of revelation; a novel of five years. 534 p. D ['21] N. Y., Putnam \$2 n.
A story of England, during and after the war.

Fabre, Jean Henri Casimir
The life of the weevil; tr. by Alexander Teixeira de Mattos. 346 p. D c. N. Y., Dodd, Mead \$2.50 n.

Fagley, Frederick L.

Parish evangelism; an outline of a year's program. 121 p. D c. '21 N. Y. & Chic., Revell \$1 n.

Farnham, Dwight Thompson

America vs. Europe in industry; a comparison of industrial policies and methods of management. 18+492 p. (3½ p. bibl.) il. diagrs. pls. tabs. O c. '21 N. Y., Ronald Press

Partial contents: European and American business methods: Organization; European and American labor; Purchase and storage; Rate-setting and incentives abroad: Personnel direction; Selection and education of employees; Definitions of British labor terms.

Foreign governments at work; an intro-

ductory study. 84 p. O (The world of to-day ser., v. 24) '21 N. Y., Oxford Univ. Press \$1

Folwell, William Watts
A history of Minnesota; in 4 v.; v. 1 [introd. by Solon J. Buck]. 17+533 p. frontpls. maps il. O c. '21 St. Paul, Minn., Minnesota Historical Society apply

This volume deals with the period of beginnings-from the coming of the first white man to the organ-ization of Minnesota as a state in 1857, almost two

centuries.

Footner, Hulbert The woman from "outside" on Swan River. 2+268 p. D [c. '21] N. Y., McCann \$1.90 n.

Fowler, Henry Watson

On hyphens and shall and will, should and would in the newspapers of to-day; correspondence, etc., George Saintsbury, Robert Graves, John Sargeaunt. 30 p. O (Society for pure English, tract no. 6) '21 N. Y.. Oxford Univ. Press pap. \$1.15

Gowing, Sidney

The joy of living. 4+255 p. front. D c. N. Y., Putnam \$1.75 n. A humorous novel of present day England.

Gregg, David, D.D.

A book of remembrance; with biographic sketch. 254 p. il. D c. '21 N. Y. & Chic., Revell \$2 n.

Gregg, John Robert

Gregg reporting shortcuts. 348 p. front. (por.) D [c. '22] N. Y., Gregg Pub. Co., 77 Madison Ave. \$1.25 n.

For writers of Gregg Shorthand who desire to become reporters, and particularly for those who wish

to become court reporters.

Gurnhill, James

Christian philosophy; discussed under the topics of absolute values, creative evolution and religion. 11+100 p. O '21 N. Y., Longmans, Green \$2 n.

This volume is a continuation and further develop-ment of the author's previous contributions to the study of spiritual philosophy.

Hague Peace Conferences The proceedings of the Hague peace conferences; tr. of the official texts; conferences of 1899 and 1907; Index volume. 8+272 p. O (Carnegie endowment for international peace) '21 N. Y., Oxford Univ. Press \$5 n. Supplied without additional charge with sets of the Proceedings.

Hammond, Edward K.

Dynamic and static balancing; a treatise on dynamic and static methods of balancing rotating parts, including the application of different types of halancing apparatus. 58 p. il. diagrs. O (Machinery's blue books) '21 N. Y., Industrial Press, 140 Lafayette St. 50 c. n.

Farnell, Lewis Richard

Greek hero cults and ideas of immortality; the Gifford lectures delivered in the University of St. Andrews in the year 1920. 16+434 p. O '21 N. Y., Oxford Univ. Press \$7.20

Fiero, James Newton

Particular actions and proceedings in the courts

of record of the state of New York under the Civil practice act and Consolidated law; law, practice and forms; 4th ed. by Arthur F. Curtis; [this edition covers the matter formerly treated in Fiero On special actions, 3rd edition, 1908; and Special proceedings, 3rd ed., 1912.]; 3 v. [v. 1-2 ready.] 3000 p. () Albany, N. Y., M. Bender & Co. buck. \$30 n.

Harper, William Allen

The church in the present crisis. 272 p. D c. '21 N. Y. & Chic., Revell \$1.75 n.

Hartman, Gertrude

The child and his school; an interpretation of elementary education as a social process; [with a bibliography of sources for subjectmatter, 56½ p.] 13+248 p. D [c. '22] N. Y.,

Dutton \$3 n.

Partial contents: The scientific basis of education;
The significance of childhood; The relations of occupations to the development of social life; The educative process; A call to teachers.

Harvey, Arthur

Tanning materials; with notes on tanning extract manufacture. 189 p. il. O '21 N. Y., Van Nostrand \$3.75 n.

Hawtrey, R. G.

The exchequer and control of expenditure. 72 p. O (World of to-day ser., no. 22) '21 N. Y., Oxford Univ. Press pap. \$1 n.

Hayes, Hiram Wallace

The peacemakers; a tale of love. 10+420 p. D (Copyright fiction) [c. '09-'21] N. Y., Burt

Hayes, Stephen Q.

Switching equipment for power control. 470 p. il. O '21 N. Y., McGraw-Hill \$4 n.

Hendryx, James Beardsley

Snowdrift: a story of the land of the strong cold. 4+381 p. D c. N. Y., Putnam \$1.75 n. A romance of the barrens "straight north—between the Mackenzie and the Bay," where Snowdrift, waif of the Arctic, Indian bred, bearing a false burden of shame, and Carter Brent, find their happiness among the icy wastes.

Hill, Howard Copeland

Community life and civic problems. 20+ 528+33 p. front. il. pls. maps O [c. '22] Bost., Ginn \$1.40 n.

Howard, George Fitzalan Bronson

The black book; being the full account of how the Book of the betrayers came into the hands of Yorke Norroy, secret agent of the Department of state; compiled from the narrative of Miss Clovis Clarke and other authentic sources, in the archives of the Bureau of Counter-espionage and secret intelligence; front. by Paul Stahr. 7+294 p. D (Copyright fiction) [c. '20] N. Y., Burt 75 c.

Johnston, Allen W.

The Roman Catholic Bible and the Roman Catholic church; with foreword by David James Burrell, D.D. 139 p. D [c. '21] N. Y. & Chic., Revell \$1.25 n.

Hamilton, Mrs. Margaret Porch

The federal convention, dramatized. 30 p. O [c. 21] Leonia, N. J., [Author], 455 Park Ave. priv. pr. 50 c. Heath, Sir Thomas Little

A history of Greek mathematics; 2 v.; v. 1, From Thales to Euclid; v. 2, From Aristarchus to Diophantus. 16+446; 12+586 p. diagrs. il. O '21 N.Y., Oxford Univ. Press \$17

Jones, John Morris

An elementary Welsh grammar; pt. Phonology and accidence. 16+198 p. O '21 N. Y., Oxford Univ. Press \$1.35 n.

Jones, Susan Carleton [S. Carleton, pseud.]

The La Chance mine mystery; with front. by George W. Gage. 304 p. D (Copyright fiction) [c. '20] N. Y., Burt 75 c.

Jordan, James B.

Crystallography; a series of nets for the construction of models illustrative of simple crystalline forms. no paging col. pls. Q '21 N. Y., Van Nostrand Co. pap. \$1

Kaeppel, J. C. Albert, and Kretzmann, Paul Edward

Soli Deo gloria; [a cantata with German and English text.] 139 p. O '21 St. Louis, Mo., Concordia Pub. House, Jefferson Ave., cor. Miami St. pap. \$1.25.

Kelland, Clarence Budington

The little moment of happiness. front. D (Copyright fiction) [c. '19] N. Y.,

Burt 75 c.

Ketchum, Milo Smith

Design of steel mill buildings; 4th ed., completely rewritten and greatly enlarged. 656 p. il., tabs., pls. (part fold.) O '21 N. Y. McGraw-Hill \$6 n.

Keynes, John Maynard

The revision of the treaty; a sequel to The p. O c. N. Y., Harcourt, Brace & Co. \$2 n.

Partial contents: From the ratification of the Treaty of Versailles to the Second Ultimatum of London; The Reparation bill; The legality of the claim for pensions; Reparation, Inter-Ally debt, and international trade; The revision of the treaty and the settlement of Europe the settlement of Europe.

Kimball, Everett

State and municipal government in the United States. 10+581 p. tabs. O [c. '22]

Bost., Ginn \$3 n.
Partial contents: The constitutional basis of state government; The political sysem of the states; Organization and functions of state government; Municipal government.

Kirkpatrick, Henry

Cataract and its treatment. 14+202 p. il. O '21 N. Y., Oxford Univ. Press \$3.75 n.

Knox, Sir Alfred

With the Russian army, 1914-1917; being chiefly extracts from the diary of a military attaché; with 58 il., chiefly from photographs taken by the author, and 19 maps; 2 v. 35+ 760 p. fronts., (pors.) pls., maps. (part fold. in pocket) O '21 N. Y., Dutton \$15 n.

A detailed account of the war on the Eastern Front.

Heaton, Willis Edgar

The procedure and law of Surrogates' courts of the state of New York; 4th ed., rev. to conform to Surrogates' court act. Civil practice act, Decedents' estate law and all other amendments; 2 v.; v. 1.

1152 p. O '21 Albany, N. Y., M. Bender & Co. 1152 p. O '21 Albany, N. Y., M. Bender & Co. buck. \$18 n. Howell, G. C. L.
Ocean research and the great fisheries. 220 p. O '21 N. Y., Oxford Univ. Press \$6.25

Kosminsky, Isidore

The magic and science of jewels and stones; fully il.; 39 specimens in col. and 22 other illustrations. 15+434 p. col., front, diagrs., charts, pls. O c. N. Y., Putnam

\$4.50 n.

The ideas of the ancients and the moderns in regard to the use of precious stones, analyzing the history and the meaning of various legends, stories, and parables connected with gems. There is an account of the use of jewels as symbols, birthstones, talismans, and stones of fortune, as well as a description of these famous in history.

Kretsmann, Paul Edward

Popular commentary of the Bible; v. I, The four Gospels and The Acts of the Apos-tles. 679 p. maps O '21 St. Louis, Mo., Concordia Pub. House buck. \$4.50.

This is the first volume of a set of four to comprise the entire Bible.

Lawrence, Edward

Spiritualism among civilised and savage races; a study in anthropology. 13+112 p. front., pls. D '21 N. Y., Macmillan \$2 n. Partial contents: Modern spiritualism and its exponents; Spiritualistic beliefs among European and other civilised races; Spiritualism as a new religion and a new science.

Lee, Sir Sidney Lazarus, ed.

The year's work in English studies; 1919-20; ed. for the English association. 140 p. O '21 N. Y., Oxford Univ. Press \$2.70 n. Lord, Frederick Taylor

Pneumonia. 69 p. D (Harvard health lks 9) c. Cambridge, Mass., Harvard talks 9) c. Univ. Press \$1 n.

Facts about pneumonia, with suggestions for prevention and treatment, in non-technical terms.

Lorenz, Daniel Edward

The Mediterranean traveller. 357 D c. '21 N. Y. & Chic., Revell \$3 n. Lowy, Alexander, and Downey, Thomas B.

Study questions in elementary organic chemistry. 100 p. O '21 N. Y., Van Nostrand pap. \$1 n.

Lunn, Arnold Henry Moore

Alpine ski-ing at all heights and seasons; with 4 diagrs. and 8 illustrations. 12+116 p. front., pls. S [n. d.] N. Y., Dutton \$2 n. A sequel to the author's "Cross-country Ski-ing."

MacConnell, Sara Warder

One. 280 p. D c. N. Y., Macmillan \$1.75 n.

A story of love and marriage from the point of view of a woman who scorns jealousy, and knows she must hold her husband by being herself.

McCrea, John

In Flanders fields; [introd. by the Right Rev. William T. Manning, Bishop of New

York; illuminated by Ernest Clegg.] no paging col. pls. O '21 N. Y., William E. Rudge, 218 William St. bds. \$6 n. [500] copies] bxd.

An elaborately illustrated gift edition designed for

memorial purposes.

McMurry, Frank Morton, and Parkins, Almon Ernest

Advanced Geography. 501 p. front., il., pls., plans, tabs. maps (part col.) O c. N. Y., Macmillan \$1.20 n.

Masefield, John

Esther and Berenice; two plays. 9+205 p. c. N. Y., Macmillan \$2 n.

Plays from historical sources, with parts which are direct translations from Racine.

Merwin, Samuel

Hills of Han; with front. by Walt Louderback. 365 p. D (Copyright fiction) [c. '19-'20] N. Y., Burt 75 c.

Meynell, Alice Christiana Thompson [Mrs. Wilfred Meynell]

The second person singular and other essays. 140 p. O '21 N. Y., Oxford Univ. Press \$2.70 n.

Mills, Adelbert Philo

Materials of construction; their manufacture and properties; 2nd ed. ed. by Harrison W. Hayward. 10+476 p. il. O '22 N. Y., Wiley \$4

Minnigerode, Meade

Oh, Susanna!; a romance of the old American merchant marine. 401 p. il. O '22 N. Y. Putnam \$1.90 n.
A story of the sea during the early part of the

19th century.

Montgomery, Robert Hiester

Auditing; theory and practice; 3rd ed., rev. and enlarged; in 2 v.; v. 1, General principles. 18+730 p. charts, forms O '22 c. '12-'21 N. Y., Ronald Press \$6 n.

Munby, Alan Edward

Laboratories; their planning and fittings. 239 p. il., pls. (part fold.) O '21 N. Y., Van Nostrand \$6 n.

Oberg, Erik Valdemar

Shop arithmetic for the machinist; a treatise dealing with common machine-shop and tool-room problems and arithmetical processes; with numerous examples illustrating their practical application and methods of solution. 2+116 p. il., tabs., diagrs. O (Dollar book ser.) '21 N. Y., Industrial Press pap. \$1 n.

Massachusetts. Board of Education
Massachusetts independent vocational schools in operation July 1, 1920. 120 p. O (Bull. no. 7, whole no. 116) Bost., Massachusetts Department of Education pap.

Micklem, Philip Arthur
Principles of church organization; with special
reference to the Church of England in Australia.
8+150 p. front. O '21 N. Y., Macmillan \$2 n.

Muhlberg, William
Medical side of field work. 7+121 p. il. diagrs.
D [c. '20] Indianapolis, Ind., The Rough Notes
Co. pap. \$1; \$1.50

New York. Laws, Statutes, etc.
Bender's penal law and the Code of criminal pro-

cedure of the state of New York; with all amendments passed by the Legislature to the end of the regular session of 1921; 13th ed. by John T. Fitzpatrick. 1260 p. O '21 Albany, N. Y., M. Bender & Co. \$5,50 n.

Tax laws of the state of New York, being l. 1909, chap. 62, entitled "An act in relation to taxation, constituting chapter sixty of the Consolidated laws" with all amendments to the end of the legislative session of 1921, ed. by John T. Fitzpatrick. 3+314 p. O '21 Albany, N. Y., M. Bender & Co. \$3 n. \$3 n. Niemi, Signa

Mesabi iron range of Minnesota; a bibliography. 18 p. O '20 Eveleth, Minn., Eveleth Pub. Library

O'Connor, John Bonaventure

Monasticism and civilization. 9+253 p. (3 p. bibl.) D c. 21 N. Y., P. J. Kenedy \$1.75

Partial contents: Monasticism and its development; The Benedictines; Influence of monastic labor on the people; Monastic libraries; The Monks and the evangelization of Europe.

Pearce, Charles E.

A queen of the paddock; a romance of the race course. 251 p. D '21 N. Y., Brentano's, 225 5th Ave. \$1.75 n.

Phillpotts, Eden

Pan and the twins; [a novel.] 239 p. D [c. '22] N. Y., Macmillan \$1.75 n.
A romance of ancient Rome.

Poole, Reginald Lane

The beginning of the year in the Middle Ages. 26 p. O (British academy) '21 N. Y., Oxford Univ. Press pap. \$1.35.

Pope, Arthur

Tone relations in painting. 73 p. il. O c. Cambridge, Mass., Harvard Univ. Press pap. \$1.50 n.

Popley, Herbert A.

The music of India. 10+173 p. O (The heritage of India ser.) '21 N. Y., Oxford Univ. Press \$2 n.

Porter, John William, D.D.

The assurance of salvation and other evangelistic addresses. 141 p. D c. '21 N. Y. & Chic., Revell \$1.25 n.

Powell, J. U., and Barber, E. A., eds.

New chapters in the history of Greek literature; recent discoveries in Greek poetry and prose of the fourth and following centuries B.C. 12+166 p. O '21 N. Y., Ox ford Univ. Press \$4.75 n.

Powers, William Louis, and Teeter, T. A. H. Land drainage for farmers, landowners and students in general agriculture. 8+270 p. il. O (The Wiley agricultural engineering ser.) '22 N. Y., Wiley \$2.75 n.

Pryor, Hugh Clark, and Pittman, Marvin Summers

A guide to the teaching of spelling. 11+141 p. (5 p. bibl.) D '21 N. Y., Macmillan \$1.10 n.

Rainwater, Clarence Elmer

The play movement in the United States; a study of community recreation. 11+371. (10 p. bibl.) tabs., pls., forms D [c. 22] Chic., University of Chicago Press \$2.75 n. A study of play and play-grounds in America.

Rice, Edward Peter

A history of Kanarese literature; 2nd ed. rev. and enlarged; with front, and map. 128 p. O (The heritage of India ser.) '21 N. Y., Oxford Univ. Press \$1.15

Rinehart, Mary Roberts [Mrs. Stanley Marshall Rinehart]

A poor wise man. 399 p. D (Cogyright fiction) [c. '20] N. Y., Burt 75 c.

Rogers, Sir Leonard

Bowel diseases in the tropics; cholera, dysenteries, liver abscess, and sprue; with 16 il., 50 tabs., 10 pls., 2 charts and 3 diagrs.; [new ed.] two volumes in one. 16+476 p. O N. Y., Oxford Univ. Press \$9 n.

Rorke, J. D. M.

A musical pilgrim's progress; with a preface by Ernest Walker. 12+94 p. O '21 N. Y., Oxford Univ. Press \$2.25 n.

Rosenberger, Noah Bryan

The place of the elementary calculus in the senior high-school mathematics and suggestions for a modern presentation of the subject. 7+80 p. diagrs., charts O (Contributions to education, no. 117) c. '21 N. Y., Teachers College, Columbia University pap. \$1.25; \$1.60 n.

Rostand, Edmund Eugene Alexis

The princess far-away; a romantic tragedy in four acts; tr. into English verse by Anna Emilia Bagstad. 97 p. D [c. '21] Bost., Badger \$1.75 n.
A romance of the Twelfth Century.

Royds, Robert

Heat transmission by radiation, conduction and convection. 246 p. il., pls. (part fold.) O '21 N. Y., Van Nostrand \$4.50 n.

Heat transmission in boilers, condensers and evaporators. 310 p. il. O '21 N. Y., Van Nostrand \$4.50 n.

The measurement of steady and fluctuating temperatures. 173 p. il. O '21 N. Y., Van Nostrand \$4 n.

Scherer, Robert

Casein; its preparation and technical utilization; tr. from the German; 3rd ed. rev. and enlarged by H. B. Stocks. 221 p. il. O '21 N. Y., Van Nostrand \$3.50 n.

Scott, Martin J.

A boy knight; il. by Stella Mary Butler. 77 p. front., pls. D c. 21 N. Y., P. J. Kenedy \$1.50 n.

A story of a young school-boy, who refused to report his chum. This led to misunderstandings, and discredited him in the eyes of his priest but the ousted from the foot-ball team, he fought his moral battle to the end.

O'Byrne, Jeseph Francis
A lawn without dandelions. 12 p. O c. '21 Golden,
Col., Foss Drug Co. pap. 25 c.
Pacific Mutual Life Insurance Company, of California

Efficiency; Pacific mutual school for salesmen; course of instruction. 209 p. ii. O [c. '21] Los Angeles, Cal., Pacific Mutual Life Insurance Co. priv. pr. Pierson, Ward Wright, and Callender, Clarence Newell

Selected cases on contracts, arranged for the use of students of business law; 7th ed. 12+334 p. O '21 Phil., Moore, Rettew & Budenz, 607 Sansom St. \$2.50

Pyle, William Henry

A manual for the mental and physical examina-tion of school children; [rev. ed.] 39 p. tabs. diagrs. O (Bull. v. 21, no. 12; Extension ser. 29) '20 Co-lumbia, Mo., The University of Missouri pap.

Scrymsour, Ella

The perfect world; a romance of strange people and strange places. 316 p. D [c. '22] N. Y., Stokes \$1.75 n.

A tale of adventure and mystery which has to do with a deadly scientific invention of a race of "underfolk," who are hostile to all human beings. race of

Saunders, J. Roscoe

The Chinese as they are. 176 p. D c. '21 N. Y., Revell \$1.50 n.

Shelby, Annie Blanche, comp.

The lullaby book; or, Mothers' love songe

front. [in col.] by Jessie Willcox Smith. 15+183 p. O c. 21 N. Y., Duffield \$1.75 n.

Poems by Father Tabb, Alfred Noyes, Fiona Macleod, Celia Thaxter, Christopher Morley, Fred Emerson Brooks, Eugene Field, Samuel Lover, Paul Lawrence Dunbar, Harriet Monroe, Richard Wightman and others man and others.

Shipman, William H., and others

The doctrinal test; a discussion of the constitutionality of one of the questions required to be asked of candidates seeking admission to the Methodist Episcopal church. 254 p. D [c. '22] N. Y. & Cin., Methodist Bk. Con cern, 156 5th Ave. \$1.50 n.

Shirk, Christian, D.D.

Twelve live-wire questions in religious dynamics. 112 p. D c. 21 N. Y. & Chic., Revell \$1 n.

Smith, C. Ernest, D. D., comp.

Altar devotions; a manual of self-examination, prayer and praise for the blessed sacrament [new ed.] 12+78 p. Tt '22 c. '08 N. Y., Longmans, Green 50 c. n.

Smith, George McPhail

A course of instruction in quantitative chemical analysis for beginning students; with explanatory notes, questions and analytical problems; rev. ed. 10+218 p. il., tabs. O '21 N. Y., Macmillan \$2.25 n.
Formerly published under title "An introductory course in quantitative chemical analysis" in 1919.

Smith, Stevenson, and Guthrie, Edwin R. General psychology in terms of behavior. N. Y., Appleton \$2.50 n.

A book for the layman, giving the reader an explanation of his own conduct and that of his fellows.

Sprigge, Samuel Squire

Physic and fiction; [discussions of medical lestions.] 307 p. O '21 N. Y., Oxford auestions.] questions.] 307 p. Univ. Press \$3.50

Spyri, Frau Johanna Heusser

Erick and Sally; tr. by Helene H. Boll. 11+173 p. front. (por.) D [c. '21] Bost., The Beacon Press \$1.50 n.

The story of Rico; tr. by Helene H. Boll.

11+163 p. col. front., col. pls. D [c. '21] Bost., The Beacon Press, 25 Beacon St. \$1.50

Two stories for children from 10 to 14 years.

Steel, Samuel A

The modern theory of the Bible. 146 p. D [c. '21] N. Y. & Chic., Revell \$1.25 n.

Steiner, Edward Alfred

Old trails and new borders. 208 p. D c. 21 N. Y. & Chic., Revell \$1.50 n.

Stowell, Ellery Cory

Intervention in international law; [with a bibliography of intervention, 2 p.] 8+558 p. O '21 Wash., D. C., John Byrne & Co., 715 14th St. N. W. \$4

Strong, Archibald T.

A short history of English literature. 12+404 p. O '21 N. Y., Oxford Univ. Press \$3.85 n.

Taft, Henry Waters

Japan and the Far East conference. 7+75 p. D c. '21 N. Y., Macmillan \$1 n.

Temple, William, bp. of Manchester

Fellowship with God. 8+243 p. N. Y., Macmillan \$2.40 n.

Terhune, Albert Payson

Black gold. 7+297 p. D [c. '22] N. Y.. Doran \$1.75 n.

A story of adventure and mystery of Northern California.

Thorndike, Edward Lee

The psychology of arithmetic. 16+314 p. (8½ p. bibl.) tabs., diagrs. O (The psychology of the elementary school subjects) c. N. Y., Macmillan \$2 n.

Partial contents: The nature of arithmetical abil-

rartial contents: The nature or arithmetical soli-ities; The psychology of drill in arithmetic: the strength of bonds; The sequence of topics: the order of formation of bonds; The psychology of thinking: abstract ideas and general notions in arithmetic; The conditions of learning; Individual differences.

Toops, Herbert Anderson

Trade tests in education. 118 p. bibl.) tabs. O (Contributions to education, no. 115) c. '21) N. Y., Teachers College, Co-

lumbia University pap. \$1.50; \$2 n.

Partial contents. The value and uses of trade tests; Tests of trade proficiency or success and their adaptation to school work; Tests of trade capacity and results of the evaluation of their use in a trade school.

Voelker, Paul Frederick

The function of ideals and attitudes in social education. 126 p. tabs. O (Contributions to education, no. 112) c. '21 N. Y.. Teachers College, Columbia University pap. \$1.35; \$1.85 n.

Westerfield, Ray Bert

Banking principles and practice; in 5 v.; v. I, Elements of money, credit, and banking: v. 2, The banking system of the United States; v. 3, Domestic banking-cash and deposit operations; v. 4. Domestic banking-earning assets; v. 5, The foreign division. 1370 p. forms O c. 21 N. Y., Ronald Press \$12 n. set [not sold separately]

Woodhouse, Thomas

The handicraft art of weaving. 12+166 p. O (Oxford technical manuals) '21 N. Y., Oxford Univ. Press \$2.10 Wormald, Tom

The blacksmith's pocket book. 95 p. il. O '21 N. Y., Van Nostrand \$2 n.

Zipser, Julius

Textile raw materials and their conversion into yarns; the study of the raw materials and the technology of the spinning process tr. from the German; 2nd ed. rev. and partly rewritten by D. T. Nisbet. 488 p. il. O '21 N. Y., Van Nostrand \$5 n.

Rare Books, Autographs and Prints

NSOLD or returned books of the Henry Huth collection, numbering 232 lots, will be sold at Sotheby's in London February 27.

Hitherto unpublished chapters from the "Autobiography" of Mark Twain are now appearing in *Horper's Magazine*. Selections were printed in the *North American Review* in 1906 and 1907 but the greater portion of the manuscript remained unpublished.

Another important Dickens collection, that of William Glyde Wilkins of Pittsburgh, rich in first editions and Dickensiana of every description, will be sold at the Anderson Galleries, February 13 and 14. Mr. Wilkins has been one of the most enthusiastic and constant of American Dickens collectors and the gathering that he has made has never been surpassed in general interest.

The Harvard University Corporation has passed a resolution opposing the book schedule of the Fordney Tariff Bill and has forwarded the same to Chairman Fordney. The resolution states that in the opinion of the corporation the proposal would "seriously handicap American libraries, teachers and men of science and would accomplish no useful purpose commensurate with the harm done to American scholarship."

The next booksale at the American Art Galleries will be held on February 27 when the collection of colonial and constitutional laws from the library of Russell Benedict, justice of the supreme court of New York, will be dispersed. This collection not only contains some very rare lots of colonial New York laws but of the other original thirteen colonies as well. It is said to be one of the most important collections of its kind in this country.

Among the various commemorations of the sixth centenary of Dante's death in Europe, the most important was that held by the Laurentian Library at Florence. Here were seven rooms filled with the rarest known manuscripts, first and early editions, translations, author's letters and manuscripts and personal relics of the great Italian poet. This library alone contains 180 early manuscripts of Dante's writings or of books relating to him. To these manuscripts and other material were added loans from private collections and

other well-known libraries in Italy. Some Dante scholars who went to Florence especially to see this exhibition have written with the greatest enthusiasm about it.

Not since Walter T. Wallace was gathering his important library a decade ago and personally attending the auctions and doing his own bidding, has another collector followed the same course to the extent that William R. Hearst is now doing. George G. Smith, it will be remembered, made Mr. Wallace pay very high prices for many of his books. But times have greatly changed since those days. There has been no indication that the trade has resented Mr. Hearst's independent buying. Of course Mr. Hearst has paid pretty well for some of his books but this was because he is always buying the best and when he wants a lot he is quite willing to pay for it. Mr. Hearst seems to enjoy the sport very much and he adds a picturesque and dramatic element to the sales he attends that makes him doubly welcome to those who attend for the entertainment that they can get out of them.

The Ruskin collection of Charles E. Goodspeed, the Boston rare book dealer, the result of many years of painstaking search, consisting of first and other editions of interest and importance and a vast amount of Ruskiniana, said to be the most extensive in this country and probably not surpassed by any in England with the possible exception of that belonging to Sir Alexander Wedderburn, has been presented to the Wellesley College Libary. This library has also received important gifts from Prof. George Herbert Palmer of his Tennyson and Browning collections consisting of first and rare editions, complete in the case of Tennyson, and also in that of Robert and Elizabeth Barrett Browning with the exception of "Pauline." Both include manuscripts of great value: in the one case, the still unpublished love letters of Arthur Hallam to Emily Tennyson, and, in the other, the original manuscript of "Aurora Leigh," corrected and interlined and annotated so as to be almost undecipherable.

LUZAC & CO. 46 GT. RUSSELL ST. LONDON, W. C. 1

DEALERS IN ORIENTAL BOOKS

Write for our Catalogue, stating subject. Catalogues available—Egypt, India, China, Sanskrit, Arabic, Persian, etc.

Libraries bought. Indian and Persian Paintings and Mss.

Issued Every Saturday

The Publishers' Weekly

62 West 45th St., New York

THE AMERICAN BOOK TRADE JOURNAL

Subscription Rates
In Zones 1, 2, 3, 4, and 5\$6.00
In Zones 6, 7, and 8 6.50
To Canada 6.50
To Foreign Countries 7.00
Single copies, 15 cents. Educational Number, in leatherette, \$1.00; Christmas Bookshelf, 25 cents.

Advertising Rates	
Front Section (full pages only)	\$60.00
Back Section—	
One page\$50.00 Half page .	\$30.00
Quarter page 15.00 Eighth page	7.50
The above rates are unspecified position	
Higher rates for Summer Reading,	Educational
Number and the Christmas Bookshelf	

The Weekly Book Exchange

Books Wanted and for sale

Under these headings subscribers are charged 15c a line (no charge for address); non-subscribers 20c a line, address extra. Bills for this service will be rendered monthly. Objectionable books are excluded as far as they are noted.

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WEEKLY is not responsible for errors. Parties with whom there is no account must pay in advance. In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the Werkly does not furnish a quarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

BOOKS WANTED

A. B. C., care Publishers' Weekly [Cash]

Set of Hunt's Merchants Magazine, volumes 1 to 63 inclusive or shorter run.
The Commercial and Financial Chronicle, July, 1865 to December 1872, inclusive.

Aldus Book Co., 89 Lexington Ave., New York City
The Life of Deborah Sampson, 1866.
Hermann Mann, The Female Review, 1797.
E. F. Benson, Up and Down.
Florence Morse Kingsley, Prisoners of the Sea.
Robert Chambers, In Search of the Unknown.
H. L. Mencken, All Firsts.

Wm. H. Allen, 3417 Walnut St., Philadelphia, Pa. Britannica, latest ed., thick paper, cloth. Matthews, Getting on in the World. Pennell, Joseph, Anything, written or illustrated by him.

American Baptist Publication Society, 1107 McGee St., Kansas City, Mo.

Lectures on History of the Nineteenth Century, Kirkpatrick.

Dury, History of Modern Times.

Complete set The Pulpit Commentary.

Complete set Biblical Illustrator.

Complete set Hasting's Great Text of the Bible.

Complete set Parker's Peoples Bible.

The Christian Pastor, Gladden.

American News Co., Inc., 9 Park Place, New York, N. Y.

Glasgow, Virginia, pub. by Doubleday, Page & Co. American Photographic Publishing Co., 428 Newbury St., Boston 17, Mass.

Marshall, Life of Washington, 1804, preferably uncut. Walker, Beauty in Woman, early edition.

Wm. H. Andre, 607 Kittredge Bldg., Denver, Colo. Editions of Shakespeare. Good editions of Hugo and Dumas. Appleton's Scientific Library. 60 volumes.

Arcade Book Shop, Eighth and Olive Sts., St. Louis,

Page, Geneology of the Page Family in Virginia. Hurd, Principles of City Land Values. Crelles, Calculating Chart, Rand McNally. Mawson, Art and Craft of Garden Making.

Arcade Book Shop-Continued

Mawson, Civic Art.
Bucke, Cosmic Consciousness.
Munsterberg, On the Witness Stand D. P.
Sturgis and Frothingham, History of Architecture.
Dixon and Lee, Romance of Formosa, Thompson
Pub. Co.

Wm. M. Bains, 1213 Market St., Philadelphia, Pa. Molly Maguires.
Hall's British Ballads.
Hanna's Wilderness Trails.
Set of World Book.
Any of the Rollo Books.

The Baker & Taylor Co., 353 Fourth Ave., New York, N. Y.

Playtime Book, Old Rhymes and Tunes by Perkins. Gentle Measures in the Training of the Young. Abbott.

Wm. Ballantyne & Sons, 1409 F Street Northwest, Washington, D. C.

Holland, Good Friday.
Ridgeway, Thoughts for Good Friday.
Grand, Heavenly Twins.
Poems of Col. Joyce.
The Great Work, J. K.
Harmonics of Evolution, edited by Florence Huntley, both published by Indo-American Book Co.

J. E. Banks, Ambridge, Pa.
Memory and Executive Mind, Robinson, 7 copies.
N. J. Bartlett & Co., 37 Cornhill, Boston, Mass.

My Life on the Plains, Custer.

Bender's Book Store, 84 Fourth Ave., New York,
N. Y.

Britten, Old Clocks and Watches. Hunter, Stiegel Glass. Fletcher, History Architecture.

W. Beyer, 207 Fulton St., New York, N. Y. Aristolelos, De Anima.
Musset, Confessions.

C. P. Bensinger Cable Code Book Co., 19 Whitshall St., New York

Universal Lumber, A B C 5th Code. Shepperson Cotton, Samper's Code. Western Union, Lieber's, 5-letter Codes. Any American-Foreign Language Code.

Arthur F. Bird, 22 Bedford St. Strand, London, W. C. 2, England Ignaz Goldziher, Mohammed and Islam. American Journal of Physiology, complete set. Archko Volume. Life of E. A. Poe, Woodberry, 2 vols. Chemical Abstracts, 1912-1921. Chemical Abstracts, complete set. Bobbs-Merrill Co., Indianapolis, Ind. The Challenge, Warren Cheney. The Book Shelf, 112 Garfield Pl., West, Cincinnati, O. History of England, Lingard, unabridged edition. Imperial Orgy. Saltus, first edition. Judaism as Creed and Life, Morris Joseph, pub. by Macmillan. Macmillan.

Agamennon, translated by E. Fitzgerald.

Arabian Nights, Houseman, illus. by Dulac, pub.

by Doran, 2 copies.

History of the Decline and Fall of the Roman Empire, Gibbon, edited by J. B. Bury.

Henry Adams, History of The United States.

Gentlewoman's Housewifery, Hooker, Dodd, Mead & Co.
Antiquity of Man in Europe, Geikie, Van Nostrand Westminster Abbey and the King's Craftsmen, Letthaby, Dutton.
Handbook of Modern French Painting, Eaton, Dodd, Mead Co. Reformation and Renaissance, J. M. Stone. E. P. Boyer, Bourse Bldg., Philadelphia, Pa. Jomini, Napoleon, 4 vols., and Atlas. Foy, War in Peninsula. Brentano's, Fifth Ave. and 27th St., New York City Works of Philo-Judeas. Works of Moses Maimonides. Key to Hebrew-Egyptian Myseries, Ralston Skinner. History of The Talmud, 2 vols. in 1.

Fishing with the Fly, Chas. F. Orris, pub. by J. J. Fishing with the Fly, Chas. F. Orris, puo. Little. John Inglesant Gentleman, 3 vol. edition. Opinion Shop, Davenport.
Savarin's Book of Gastronomy. The Indians of Norh America, Drake. Two Years in the Forbidden City. The Golden Threads of Life. Secret of the Vatican, D. B. W. Sladen. Mrs. Mary Suart Young, Griffin. Chevreul's On the Theory of Color. Ensco Book on Silver. American Plate. Wallace on Old London Silver. Yesterday with the Auhors. Wallace on Old London Silver.
Yesterday with the Auhors.
How to Enjoy Pictures, Mabel S. Emery.
Art for Life's Sake.
Game of Hazard Investigated, George Loubut.
Betting and Gambling, Major Churchill.
Chance and Luck, R. A. Proctor.
Ceramics, Solon.
Porcelain, Edw. Dillon.
What Maria Knaw. What Mazie Knew. What Mazie Knew.

Awkward Age.

Influence of Wealh in Imperial Rome, W. S. Davis.

Key to the Hebrew Egyptian Mystery in the Source
of Measure originating the British Inch and the
Ancient Cubic, etc., J. Ralston Skinner.

Hunting and Fishing in Florida, C. B. Corey.

The Horoscope, Dumas, Library ed., pub. Little.

Recorn Co. Brown Co. Olympe de Cleves, Dumas, Library ed., pub. Little, Brown Co.
Chevalier de Maison Rouge, Dumas, Library ed., pub. Little, Brown Co.
Black Tulip, Dumas, Library ed., pub. Little, Black Tulip, Dumas, Library ed., pub. Li
Brown Co.
Giants Strength.
Let No Man Put Asunder.
The Steps of Honour.
The Silent Battle.
The Mystery of Coombee. Conan Doyle.
The Mystery of Sasassa Valley, Conan Doyle.
The Mystery of Sasassa Valley, Conan Doyle.
The Spy of the Ten, Sylvanus Cobb.
The Gunmaker of Moscow, Sylvanus Cobb.

Brentano's-Continued Don Quixote, Jr., being the adventure of Miltiacles Perkins Paul, John Brownjohn.
Luther's Primary Works, Ed. Wace & Buchhein.
Book published after the World's Fair at Chicago, 1879, or thereabouts containing the Addresses of the Representative of all the Congress of Religions. Everything About Dogs, Eberhart. Bride of the Nile. Flame and Gas in Modern Warfare, Auld. Flame and Gas in Modern Warfare, Auld.
Taste of Apples.
Jules Verne, a Two Years Vacation.
Woman Beautiful.
Life of Philip and Alexander, Hogarth.
History of Dancing, Veullier.
Pocket Medical Formulary, Saunders.
Treatise on Theory of Solutions, Whetham.
The Follies of Science in the Court of Rudolph the
Second, H. C. Bolton.
Pedigree of Man, Annie Besant.
Naval Occasions, Bartimeus.
Long Trick.
Navy Eternal.
Men of Letters, Dixon Scott. Men of Letters, Dixon Scott.
Cavalry Drill Regulations.
Infantry Drill Regulations.
The Faith of a Fanatic, Allen & Unwin.
Merely Mary Ann, Zangwell.
After Wild Sheep in the Altar and Mongolia, E.
Douilde After Wild Demidoff. Treatise on Human Physiology, J. W. Draper. Civil Policy of America, Draper.
The Indian Lily, Suderman.
Italian Fantasies, Zangwill.
Japanese Fairy Tales of Lafcadio Hearn, Penguin edition. Comfort Found in Good Old Books. A Naturalist in Western China, E. H. Wilson. The Brick Row Book Shop, Inc., 104 High St., New Haven, Conn.

Wallypug Books Waliypug Books.

B. Bacon, Introduction to New Testament.

Amy Carmichael, Lotus Buds.

Birrell, Men, Women and Books.

Samuel Johnson Life of Savage, inexpensive edn.

Stevenson, Essays of Travel, Prince Otto, Biographical edn., clo.

Grace G. Niles, Bogtrotting for Orchids.

Bridgman's Book Shop, 108 Main St., Northampton, Mass.

Wells, In the Days of the Comet.
Yale Lectures on Preaching, Phillips Brooks.
Children's Bread, by Park.

M. H. Briggs, 5113 Kimbark Ave., Chicago, Ill.
Anderson, Sherwood, Windy McPherson's Son, 1916.
Anderson, Sherwood, Mid-Western Chants, 1918.
Conrad, Joseph. first editions.
Hergesheimer, First editions.
Trevena, John. any titles.
Wharton, Edith, Decoration of Houses, 1897.
Wharton, Edith, First editions,
Wilson, Woodrow, First editions, autographs.
Catalogues Americana and First editions.
References, A. H. Clark, Cleve. Smith Book Co.,
Cinci., Gotham. References, A. H. Clark, Cleve. Smith Book Co., Cinci., Gotham. Schulte, N. Y. Cont. and Commercial Bank, Chicago, La Salle Extension Univ., Chicago, etc.

Alexander Brunton, 54 Hanover St., Edinburgh, Scotland

Treadwell's Chinese Art Motive, Cram's Books on Japanese Architecture.

Burrows Bros. Co., 633 Euclid Ave., Cleveland, O. Makers of Flags, F. R. Lane.

Campion and Co., 1313 Walnut St., Philadelphia, Pa. Amazing Duchess. Collections and Recollections.

C. N. Caspar Co., 454 E. Water St., Milwaunee, Wis. Laughton Osborn's Ugo da Este; Uberto; Cid ot Laughton Osborn's Ugo da Este; Ube Seville.
Newton, Prophecies of Daniel.
Crawford Ideals of Charity.
Curtis, Am. Catholic Who's Who.
Milligan, Life Through Labor's Eyes.
Sizer and Drayton, Heads and Faces.
Groos, Play of Man.

Geo. M. Chandler, 75 E. Van Buren St., Chicago, Ill. Geo. M. Chandler, 78 E. Van Buren St., Calcago, In.
Fetis, On the Violin.
Davis, Waiting for the Verdict.
Butler, Ellis P., Water Goats, etc.
Burroughs, Whitman, Poet and Person, 1867.
Hergesheimer, Lay Anthony, first ed.
Donnes Letters, ed. by Gosse.
Trevelyan, Scenes from Italy's War.
Century Magazine, March, 1921.
Melville, J. G. Whyte, Works, Complete, Thacker,
London. Meiville, J. G. Whye, London.

Perkins, S. G., Insurrection of St. Domingo 1886.

Cervantes, Exemplary Novels.

Life and Sport on the North Shore.

Burton, Arabian Nights, Denver ed., 17 vols.

Forlong, Rivers of Life, 2 vols., and atlas.

Drews and others, The Historical Christ, Open Court. Drews, The Christ Myth, Open Court. Smith, Eccè Deus, Primitive Christianity, Open Smith, Ecce Deus, Primitive Christianity, Court.
Whitney. On the Circuit with Lincoln.
Lincoln's Works, 12 vols., Tandys ed.
Lincoln's Works, 8 vols., Lapsley's ed.
Ouspenski, Tertium-Organum, Manas Press.
Thompson, City of Dreadful Night.
Shedd. Famous Painters and Paintings.
Dwight. Travels in New England, 4 vols.
De Lima, Reminiscences of Roosevelt.
Wilbur, Theodore Roosevelt, A Verse Sequence.
Hagedorn, Americanism of Roosevelt.
White, Political Adv. of Theodore and Me.
Morris, The Flag of Our Union.
Green. Francis N., The Flag.
Abbott. Dramatic Story of Old Glory.
Green. Shakespeare and the Emblem Writers.
McLeod Shakespeare Story Book.
Booth. Acrostic Signatures of Shakespeare.
Guzot. Shakespeare and His Time.
Morgan, Venus & Adonis, N. V., 1885.
Scott. Temnle, Pleasure of Reading.
Paners of N. Y., Shakespeare Soc., No. 2.
Dobson. Horace Walpole, Large Paper.
Hamilton. Men and Manners in America.
Peck. Kingdom of Light, 3 copies.
Lay, John. Writings, 4 vols., Putnam.
Lowa History of, 4 vols.

City Bookstore, East Liberty St., Wooster, Ohio Guide to Gothic Architecture, Bumps.

City Library, Springfield, Mass. Ranfield, Confessions of a Beach Comber, Appleton. Banfield. My Tronical Isle. Outing. Banfield. Tropic Days, Brentano. Ruffini, Dr. Antonio.

The Arthur H. Clark Co., 4027 Prospect Ave., Cleveland, O.

Collins. Hist. of Ky.. 2 vols.
Tauchnitz. French Dictionary. Leipzig.
Chronicles of Amer. ed. by A. Johnson. 50 vols.
Smith. Book of Great Railway Celebrations of 1857.
M'Lean, 25 Years Service in Hudson's Bay Territory, 2 vols 2 vols.

Amer. Hist. Assn.. 1802, 1803.

Ill. Hist. Library Collections, vols. 1 and 4.

Clodd. Childhood of World.

Dickinson (Emily): Field (Eugene); Webster (Noah): Wright (Silas, Ir.); Bianchi (Madame): Vorse (Mary Heaton); Wattles (Willard); Frost (Robt.): Genung (John F.); Anything by or releting to Lawrence, Rainhow.

Lawrence, Recollections of Life in Ohio, 1813-1840.

Wright, Southern Girl in '61.

Cannon, Personal Reminiscences of Rebellion, 1861-66.
Engineering News (N. Y.) Jl. of Civil Eng. and Const., vols. 1-22.
Jameson. Sketches in Canada and Rambles Among Red Men, 1857.
Holmes, O. W., Any items, first edns.
Holmes. Puerperal Fever, first edn.
Hats, Their Hist., Manufacture, etc., any books, namphlets or periodicals thereon.
Ball. Earth's Beginning.

The Arthur H. Clark Co.—Continued
Darwin, Geo. H., Tides, London, Murray, 1911.
Tanner, John, Narrative of Captivity, ed. by James, N. Y 1830. Stith, Hist. of Virginia. Beverly, Hist. of Virginia, 1850. Marine, Any items on. Phillips, Susan Lenca, 2 vols., first edn. McGuffey's Readers, 1st, 2nd and 4th, 1885 edn. only. McGuffey's Readers, 1st, and and 4th, 1885 edn. only.
Open Court, vols. 1-3.
Cannon, Round the Corner.
Hale, We Discover the Old Dominion.
Southwestern Reporter, set.
Irvine, From the Bottom Up.
Goodrich, Primary Hist, of U. S.
Arthur, Etymological Dictionary of Family and Christian Names.
Lewis, Where Men Grew Tall, American Patrician.
Hunt's Merchants Mag., vols. 47 to 59. The John Clark Co., 1486 W. 25th St., Cleveland, O. The John Clark Co., 1486 W. 25th St., Cleveland, O. The English Hexapla.

Hawthorne's Marble Faun, first edition, preferably in a fine binding.

Ingersoll's Works.

Jackson, The Eighteen Nineties.

Thackeray's Vanity Fair, a good edition, preferably in a fine binding.

Wisconsin Historical Collections, vols. 22, 25, 26.

Barrett, Short Story Writing.

Gibbon, Mcxico Under Carranza.

Johnstone, Modern Tendencies and Old Standards in Musical Art. in Musical Art.
Lewes, On Actors and the Art of Acting.
Patten, Short Story Classics, Foreign and American,
pub. by Collier.
Robertson, T. W., David Garrick, a comedy.
Williams, An American Town.
Lincoln's Writings, ed. by Lapsley, first ed.
Bordeaux, Georges Guynemer, Knight of the Air.
Harmonic Series, as follows: Great Work, by T. K.;
Great Psychological Crime; Harmonics of Evolution. in Musical Art. Mitchell, Reveries of a Bachelor, frst ed.
Springer, Grumble Hall, A story of farm life near
Creston, O.
Library of Wit and Humor, ed. by Spofford and Library of Library of Wit and Humor, ed. by Spolista and Shapley.
Wisconsin Magazine of History, Complete set; also odd nos. as follows: vol. 2, no. 1; vol. 3, nos. 2 and 3; vol. 4, nos. 1 and 2; vols. 5, no. 1.
Wisconsin History Commission's Reprints and Original Papers, 8 vols.
Butler's History of Kentucky, 1836.

College Book Store, Columbus, Ohio Brown, David Paul, The Forum.

The College Book Store, Lagonda Bank Bldg., Springfeld, O.

The Commentaries of Lange, Matthew Henry, Clark, Ellicott, Meyer. Expositor's Bible. Practical Encyclopaedia, by Funk & Wagnalls.

Columbia University Library, New York City

McCarthy, J. H., Flower of France.
Matheson, Annie, Story of a Brave Child, Nelson.
Robinson, Mary, Medicaval Garner.
Catherword, Days of Jeanne d'Arc, Century.
Dukes, Ashley, Modern Dramatists, 1912, Sergel.
Hobson, C. K., Export of Capital, 1914.

Columbia University Press Bookstore, 2960 Bread-way, New York City

Ensor, Modern Socialism. Ensor, Modern Socialism.
Nietzsche, Power to Will, trs. Ludovici.
Rose, Development of European Nations, O. S.
Lane, Poole, Mohammedian Dynasties.
Huart, Konia, in French.
Langlois & Seignobos, Intr. to Study of History, 12 copies.

Cossitt Library, Memphis, Tenn. Stephenson, Elizabethan People.

T. O. Cramer's Book Store, 1321 Grand Ave., Kansas City, Mo. The Celebrated Madame Campan, Violet M. Montagu.

Renwick W. Crothers, 122 East 19th St., New York, N. Y. [Cash] James, What Maizie Knew. James, Turn of the Screw. Fred M. DeWitt, 1609 Telegraph Ave., Oakland, Cal. Like English Gentlemen, a story of Capt. Scott.

Yoakum's Texas.
Conquering the Wilderness, St. Louis, 1858.
Hunneker, Painted Vells.
Heyking, Letters that Never Reached Him, Dutton.
My Mamie Rose, Rebound or Regular.
Magic Mirror, Notredam, pub. Stokes.
Treasures of a Palmer's Scrip, Curle.
Christian Science, a religious belief, B. O. Flower.

Dixie Business Book Shop, 140 Greenwich St., New York, N. Y. The Great Rebellion, Headley, vol. 2.

James F. Drake, Inc., 4 West Fortieth St., New York, N. Y.

Beerbohm, Seven Men, first ed.
Clemens, Literary Guillotine, nrst ed.
Clemens, Mysterious Stranger, first ed.
Conrad, Chance, New York, 1913.
Dreicer, Life Art and America, first ed.
Dreicer, Sister Carrie, first ed.
Dreicer, Traveller at Forty, first ed.
Harris, Contemporary Portraits, first ed.
Harris, Contemporary Portraits, first ed.
Harte, Lost Galleon, first ed.
Hergesheimer, Wild Oranges, Presentation ed.
Melville, John Marr, first ed.
Melville, Moby Dick, first ed.
Melville, Timoleon, first ed.
Newton, Magnificent Farce, Large Paper.
O. Henry, Lickpenny Lover, first ed.
Roberts, Autochthon, first ed.
Robinson, Captain Craig, first ed.
Stockton, Girl at Cobhurst, first ed.
Chap Book No. 1. Chap Book No. 1.

Chas. H. Dressel, 552 Broad St., Newark, N. J. U. S. Pharmacopoea, 1900-1910.
Southall, Treatise on Geometrical Optics.
Golden Horse Shoes, Elizabeth H. Mitchell.
Mrs. Overtheway's Rememberance, by Mrs. Ewing.
For the Promotion of Christian Knowledge Society

H. & W. B. Drew Co., I. W., Dept. B, Jacksonville, Fla.

Hound of the Baskerville, Doyle. E. P. Dutton & Co., 681 Fifth Ave. New York City Andrews, William Loring, An English 19th Century Sportsman.
Alexander, Mrs., Wooing 'ot; Her Dearest Foe.
Baldwin, J. M., The Individual and Society.
Bradley, Our Indians. Baldwin, J. M., The Individual and Society. Bradley, Our Indians. Broughton, Belinda; Good-by Sweetheart and Red as a Rose is She.
(abell, Eagles Shadow, first ed.
Conway, Hugh, Called Back.
Dibdin, Bibliographical Decameron, Picturesque Tour in France and Germany.
Edwards, Dictionary of Thoughts.
Ingram, True Chatterton, pub. 1910.
Knickerbocker Gallery, The.
Masson, D., Chatterton, pub. 1901.
Lombroso, After Death.
Oliphant, Stories of Seen and Unseen.
Russell, C. E., Thomas Chatterton, pub. 1908.
Stevenson, Thistle edition, vols. 25 and 26, Life; vol. 27, New Letters.
Stockton, The Magic Egg.
Tarde, G., Laws of Imitation.
Iwain, Mark, Works, Edition De Luxe, vols. 3, 4, 5, 9, 12, 13, 16 and 23.
Treves, Other Side Lantern.
Warden, Florence, House on the Marsh.
Weyman, Under the Red Robe: Story of Francis Cludde.
Wilkes, G., The History of Oregon, N. Y., 1845.

Cludde. Cludde. Wilkes, G., The History of Oregon, N. Y., 1845. Wilkes, G., T., Study in Black and White. Wiers-Jeussen, H., Anne Pedersdotter, Boston, 1917.

Edw. Eberstadt, 25 W. 42nd St., New York, N. Y. Boston Review, vols. 5 and 6, 1865-6.

Edward Eberstadt—Continued
California, Oregon, Wyoming, Utah, Montana and
the Far West; Books, pamphlets, maps and manuscripts urgently wanted. Any and all items; price
no object; spot cash with order. Attention to this
notice will prove a source of continuous profit.

Paul Elder & Co., 239 Post St., San Francisco, Cal. Bolton, Scotch Irish Immigration.
Hanna, Scotch Irish.
W. W. Rouse Ball, Mathematical Essays and Recreations.
C. C. Perkins, French Cathedrals and Chateaus. C. C. Perkins, French Cathedrals and Chateaus. Ben Greet Edition, Romeo and Juliet, Othello and Ben Greet Edition, Romeo and Juliet, Othello and Hamlet, one or more copies.

Hooker & Mallison, Translation of Greek Records and Records of Christian Catacombs.

Ervine, Jane Clegg.
Flight of a Mouse.
Conan Doyle, The Last Galley.
Nature's Finer Forces, Rama Prasad.

Billiard Angles, McCleary.
South African Game, Drummond.
Psychology, by Munsterberg.
Rock Gardening for Amateurs, by Thomas.

Weeping Cross, H. L. Stuart.

Geo. E. Eldred, 916 Delamont Ave., Schenectady, N.Y. Spalding's Offic. Ath. Almanac, '93.'95, '97.'03 and '07. Spalding's Baseball Guide, '77. d2, '91, '93, '94, '96-'98, '00, '05. Spalding's Football Guide, '92-'94, '97-'99, '01, '04-'06, ' Spalding's Baseball Record, '09. Reach's Baseball Guide, '83-'86, '90-'06. New York Clipper Annual, '74-'79, '83 and '99.

Geo. Engelke, 855 North Clark St., Chicago, Ill. [Cash.]
Faust and Tragedy, B. Taylor, Boston, 1871, vol. 1 only, 4to.
Journeys Through Bookland, vol. 4, gray cloth.

Geo. Fabyan, Riverbank Laboratories, Geneva, Ill., or Walter M. Hill, 22 E. Washington St., Chicago Works on Ciphers, Obscure Writing, Symbols, Synthetic Elements, Cryptic Forms of Language Crytography. Ancient Symbolic Steganography Signs, and other unusual characters in writing.

William C. Ferguson, 37 Atlantic Ave., Hempstead, N. Y.
Recollections of William Fenaughty, Elephant

H. G. Fiedler, 18 Vesey St., New York City H. G. Fiedler, 18 Vesey St., New York City
Fifty Years of Darwinism.
Ritter, Unity of Organisms.
Wright, Petrograph. Microsc. Research.
Moore, Origin of Life.
Brooks, Foundation of Zoology.
Underwood, Moulds, Mildews, Mushrooms.
U. S. Pharmacopoea, 1840, 1850, 1860, 1870, 1880, 1890,
Bent. Diving Birds.
Bent, North Am. Gulls and Terns .
Findley, Physical Chemistry.
Rowley, Taxidermy, 1918.
Meck, U. S. Geolog, Survey of Nebraska, 1872.
Cowan, Curious Facts in the Hist. of Insects.
Jordan and Evermann, Fishes of N. Am., 4 vols.
Huxley, Life and Letters, 2 vols.

Huxley, Life and Letters, 2 vols.
Lumholz, Among Canibals.
Books on Natural History and Natural Philosophy,
(historia naturalis, philosophia naturalis) on Animals and Plants from the 16th to 18th century, in any language.

Nelson L. Finch, Jamestown, N. Y. Mind and Body, MacDougall, Harward. Illustrations of Masonry, Preston, 1772 or 1775. Catalogue of Library of Samuel C. Lawrence. Old Masonic Books. Gideon Welles Diary.

H. W. Fisher & Co., 207 So. 13th St., Philadelphia, Pa.

St. Augustin's Confessions, trans. by Bigg, Stokes. Trevelyan, Amer. Revolution, vol. 3, green cloth, Longmans. Diamond Lens, O'Brien. Wierd Tales, Hoffman.

In Lotos Land, by Pontig, Macmillan.

H. W. Fisher & Co .- Continued

Journal Marie Bashkirtseff, Cassell.
Night and Morning, by Trask, Lane.
Short Critical History Archiecture, Statham.
Influence of Wealth in Imperial Rome, Davis.
Jefferson Administration, H. Adams, Scribner.
Carillons of Belgium, John Lane.
Short History of Etching and Engraving, Hinds.
Jocelyn, by Galsworthy.

Fowler Brothers, 747 South Broadway, Los Angeles, Calif.

Fishing in Florida Waters, Greg. Romeo and Juliet, Booklovers ed., ½ leather. Hurd's City Land Values.

Franklin Bookshop, 920 Walnut St., Philadelphia,

Knowlton, Birds of the World, pub. by Holt. Andubon's Ornithological Biog'y. Andubon and his Journals, ed. by Coues. Life of Spencer F. Baird, W. H. Dall. Baker, Amer. Engravers and Their Works. Parkman, The Book of Roses, Bost., 1866.

Gammel's Book Sore, Austin, Texas Trelawney, Adventures of a Younger Son.

Gardenside Bookshop, 260 Dartmouh St., Boston, Mass.

Naional Geographic Magazine, prior to 1904. Melville, Herman, first editions. Patterson, Nemesis of Nations.
Saintsbury, Elizabethan and Jacobean Pamphlets. Skelton's Poems, British Poets, 3 vols. Ries, Engineering Geology, 1914.
Yellow Book, 13 volumes.
Transactions of Electrical Engineers, vols. 1, 3, 5, 6, 7, 9.
Colden, Five Indian Nations, 2 vols., 1747.
Long, Indian Interpreter, 1774.
Hearne, Journeys, 1795.
Mackenzie, Journeys, 1801.
'eld. Travels, 2 vols., 1798.
Strachan, Emigrants Guide, 1820.
Howison, Upper Canada, 1821.
McTaggart, Canada, 1829.
'annif's History, 1872.
Island of Santo Domingo, Anything relating to.
Proceedings of Democratic Conventions, 1864, 1872, 1900, 1904, 1908, 1916 and 1920.
Villiams, R., (1608-1693), of Roxbury, Mass., Anything relating to.
Williams, R., (1608-1693), of Roxbury, Mass., Anything relating to.
Williams, R., (1608-1693), of Roxbury, Mass., Anything relating to.
Williams, R., of Surgical Lesions of the Gastro-Intestinal Tract, by George and Leonard.

Ernest R. Gee & Co., 442 Madison Ave., New York, N. Y.

James, Madonna of the Future, first edition.
Roosevelt, America and the World War, first ed.
Roosevelt, Americanism, first ed.
Roosevelt, Applied Ethics, first ed.
Roosevelt, Chapters of a Possible Autobiography, first ed.
Roosevelt, Essays on Practical Politics, first ed.
Roosevelt, The Great Adventure, first ed.
Roosevelt, The Man Who Works With His Hands, first ed.
Roosevelt, Ranch Life and Hunting Trail, first ed.

The J. K. Gill Co., S. O. Dept., Portland, Oregon Boissier, Cicero and his Friends.
Oregon and Washington, by Mrs. Victor Flecker.
Collected Poems of Jas. Elroy Flecker.
The Mystic Spring, D. W. Higgins.
Kerr, Newsholme's School Hyglene.
Gypsy Trail, Goldmark & Hopkins.

Gittman's Book Shop, 1225 Main St., Columbia, S.C. Greeg History of the Old Cheraws. I. C. S., Volumes On Art. Ripley. Mexican War. Crockett, The Men of The Moss-Hags.

Alfred F. Goldsmith, 42 Lexington Ave., New York, N. Y.

Memoirs of Catherine II, Appleton, 1859. Whitman, Walt, Passage to India. Any books by or about Walt Whitman. Medical books published before 1850. Chita by Lafcadio Hearn. Any books by Lafcadio Hearn.

Goodspeed's Book Shop, 5a Park St., Boston, Mass.
Allen, American Bookplates.
Boucher, Method of Horsemanship, Phila., 1852.
Bradley, Wm. Cullen Bryant, 1905.
Buccancers of America, illus. by Pyle.
(harleston, N. C., Assoc. Hist. of.
Chase, Hist. Dartmouth College, 1891.
Cragin, ("Ellis Gray"), Long Ago Mercedes.
Crawford, Lucy, White Mts.
Doyle, Conan, Memoirs Sherlock Holmes, N. Y., 1901.
Ellet, Amer. Women in Revol., vol. 3, and set.
Emerson on Beverages, Putnam.
Griggs, Old Cheraws.
Isham & Brown, Early R. I. Houses.
Kellogg, Norman Cline.
Lanesboro, Mass., Hist. of, by Palmer.
Old Time Ships of Salem, 1917.
Russell, Golden Hope, Lone Star, Sailor's Sweetheat.
Savannah, Ga., Assoc., Hist. of.
Smith, Rev. James, Christian's Defense, 1843.
Stevens, Ann. Phemie Frost.
Symonds, Arthur, Spiritual Adventures.
Wentz, Fairy Lore in Celtic Countries.
Wilson, Where Amer. Independence Began.
Genealogies: Chapman, Descend. of Robt.
Higleys by Johnson, 1896.
Ruggles gen. Bost., 1892.
Sheldon Hist. Sketch of N. Y., 1913.
Sheldon Magazine, Sidney O., 1855-7.
Eckstrom, Penobscot Man.
Fuller, H. B., Cliff Dwellers.

Edwin S. Gorham, II W. 45th St., New York, N. Y. Highway of the Holy Cross.

Gotham Book Mart, 126 W. 45th St., New York, N.Y. Hunter, Decorative Textiles, Lipp. Algeria, A. & C. Black Series.

Grant's Book Shop, Inc., 127 Genesee St., Utica, N. Y.

Dugmore, Romance of the Beaver.

Benj. F. Gravely, Martinsville, Va. Gibbon's Decline and Fall of Roman Empire, edited in 7 vols., by J. B. Bury.

Gregory's Bookstore, 116 Union St., Providence, R. I.
Moulton, Library of Literary Criticism.
Williams, Old Aristocracy.
Daggett, History of Attleboro, 1894.
Maud, Daughter of New France.
Stephanitz, Schooling and Training of the Shepherd
Dog.
Weyman, Story of Thomas Cludde.
Weyman, The Long Night.
Weyman, Man in Black.
Weyman, Wild Geese.
Krows, Play Production in America.
Prentiss, Little Susy Stories, 4 vols., 2 sets.
Comegys, Thirteen Weeks of Prayer, H. M.

Grimwood's, 24 Worth Tejon St., Colorade Springs, Colo.

Art for Life's Sake, C. H. Coffin, pub. by Prang Edw. Co., N. Y. Corner of Harlev Street.

Priscilla Guthrie's Book Shop, 516 Wm. Penn Place, Pittsburgh, Pa.

Susan Lenox. hy Phillips, 2 vols., first edition. Red Pottage. Cholmondely.

The Halle Bros. Co., Euclid Ave., Cleveland, O. Philosophy of I ife. pub. by the D N D Publishing Co. of Chicago

Hampshire Bookshop, Inc., 192 Main St., Northampton, Mass.

W. H. Blake's Brown Waters and Other Sketches. Macmillan.

Harvard Co-operative Society, Inc., Cambridge, Mass. Flandrau, Diary of a Freshman.
Kato, Psychology of Oriental Religious Experience.
Wilson, Bahaism and its Claims.
Richards, 45 Years in China.
Graham, Where Socialism Failed.
Brandes, Main Current, 19th Cent. Pub., 6 vols.

Hazen's Bookstore, 238 Main St., Middletown, Conn. French Art, Kingsley, Longmans. Blue Lagoon, Stacpoole. Cleek, Master Detective.

L. B. Herr & Son, 46 West King St., Lancaster, Pa. Janvier's Anderson. Robertson's Guide to the Game of Draughts.

E. Higgins Co., Grand Rapids, Mich. The Road to Damascus, Small, Maynard. Crane, Gothic Quest, D. P. Gay Beggars, Opera, Limited edition, D. P.

Walter M. Hill, 22 East Washington St., Chicago, Illinois

Wyatt, Edith, Every One His Own Way. Ade, Guide Book Done for the Indiana Society, first ed.

ed.
Ade, Boy Detective Stories done in Burlesque Style,
with woodcuts by Frank Holme.
Marse Covington, first ed.
Shaw, Natl. Question Book. Charles Dickens, by Chesterton.
Victor Hugo, Toilers of the Sea, vol. 2, part 2.
Jomini, Life of Napoleon.

Himebaugh & Browne, Inc., 471 5th Ave., New York, N. Y.

Antiquities of America, Delafield.
Maya, Professor Valentine.
Notes on Desultory Reading, Bagehot.
Travels and Adventures, by Alexander Henry.

Hochschild, Kohn & Co., Howard St., Baltimore, Md. Saxe Hohm Stories, and Series, H. H. Jackson. Abide in Christ, by Andrew Murray. Tales of a Grandfather, by Scott. Four Gardens, Lippincott. Home Fairies and Heart Flowers, Sangster. Disenchanted, by Loti.

W. B. Hodby's Olde Booke Shope, 214 Stanwix St., Pittsburgh, Pa.

Art of Love, Rohe.
Manual for the Essense Industry, Walter, printed prior to 1920.

Paul B. Hoeber, 67 East 59th St., New York City Allbutt, The Composition of Scientific Papers.

The Holmes Book Co., 152 Kearny St., San Francisco, Calif.

Allen & Avery, California Gold Book.
Allsop, California and Its Gold Mines.
Ansted, The Gold Seeker's Manual.
Atherton, The Splendid Idle Forties.
Brown, The Early Days of San Francisco.
Browne, Crusoe's Island.
Burnett, Recollections of an Old Pioneer.
Canfield, Diary of a 49er.
Cox, Adventures on The Columbia River.
Davis, Sixty Years in California.
Drake, Compilation of Spanish Grants.
Franham, Early Days of California. Drake, Compilation of Spanish Grants.
Franham, Early Days of California.
Foster, Gold Acgion of California.
Gleeson, History of Catholic Church in California.
Greeg, Commerce of the Prairies.
Haskin, Argonauts of California.
Holbrook, Threescore Years.
Horn's Overland Guide Council Bluffs to California.
Huntley, California, 2 vols.
Hutchings, In Heart of Sierras.
Hutchings Magazine, Bound vols.
Ide, Conquest of California.
Ide, Scraps of California History. The Holmes Book Co.—Continued
Kenderdine, A California Tramp.
Lyman, Journal of a Voyage to California.
O'Meara, Broderick & Gwinn.
Parsons, Life of James W. Marshall.
Pioneer Magazine, Bound vols.
Root, Overland Stage to California.
Sherwood, California and the Way to Get There.
Sherwood, Pocket Guide to California.
Shinn, Mining Camp.
Simpson, Three Weeks in the Gold Mines.
Street, California in 1850.
Stevenson, Silverado Squatters.
Quoe all books and pamphlets relating to California, Oregon and the Hawaiian Islands.

C. S. Hook, Weymouth Apts., Atlantic City, N. J. Acts and Laws of All States. House and Senate Journals, All States. Convention Journals and Debates. Files of Southern and Western Newspapers.

John Howell, 328 Post St., San Francisco, Calif.
Life of Hamilton, F. S. Oliver.
The Dome, no. 1, vol. 1, New Series, Oct., 1898, containing "The Master Builder."
Hist. of Christianity, F. E. S. Abbott, old edition.
Notes on Parables of Our Lord, old edition.
Notes on Miracles of Our Lord, old edition.
A Heart Triumphant. Garvice.
Big Bonanza, De Quille.
Webster's Old Spelling Book.
Maid at Arms, Chambers.
Madeira Party, S. Weir Mitchell.
Lamaism. Waddell.
Hugo, vol. 26, Toilers of the Sea, Holland Paper ed.
Nicolay & Hay, Lincoln, 10 vols.
Divine Adventure, Fiona McLeod.
Hichen's Egypt
Atlas for first edition Marshall's Life of Washing-John Howell, 328 Post St., San Francisco, Calif. Atlas for first edition Marshall's Life of Washing-Animals in Motion, Muybridge, 1899.

H. R. Huntting Co., Myrick Bldg., Springfield, Mass.

Roe, Heart of the Night Wind. Nature Library, D. P. & Co., thick paper ed.

The International News Co., 83 Duane St., New York, N. Y.

Abercrombis, Intellect Power or Philosophy. Bobb or Evans, The Invisible World.

Geo. W. Jacobs & Co., 1628 Chestnut St., Philadelphia, Pa.

Lady Rosamond's Book. Lady Betty's Governess, L. E. Guernsey, out of print.

U. P. James, 127 West Seventh St., Cincinnati, O. Chip's Dogs, B. H. Russell.

Jersey City Free Public Library, Jersey City, N. J. Frazer, Golden Bough, a study in magic and religion, 12 vols.

Dale, History of English Congregationalism.

Burrage, Early English Deserters.

Sears, Governments of the World To-day.

Johnson's Bookstore, 391 Main St., Springfield, Mass. Introduction to the Study of Dante, Botta, pub. by Little, Brown Co.

The Jones Book Store, 426 West Sixth St., Los Angeles, Calif. Geo. Henry Lewes, Actors and the Art of Acting, out of print.

Jordan Marsh Co., Boston, Mass.

Off the Skelligs, Jean Ingelow, Little, Brown Co. Our Race Series, 2 vols., Prof. C. A. L. Lotten.

The Edw. P. Judd Co., New Haven, Conn. Day Dreams, C. B. Bolmer, 2 copies. Miracles and Modern Spiritualism, A. R. Wallace, 2 copies. Messengers of Evil, Souvestre.

Kleinteich's Book Store, 1245 Fulton St., Brooklyn, N. Y. Memorable Addresses by American Patriots from Collection of John C. Ridpath.

Kleinteich's Book Store-Continued France in the 20th Century, W. L. George. George, Engines of Social Progress.

Kroch's, 22 North Michigan Boulevard, Chicago, Ill.

Hoosier Holiday, Dreiser. Mechanism Life, Stephane Leduc, transl. by Deane

Butler.

Butler.

Butler.

W. Pauli, transl. Dr. M. Fischer.

Maximilian & Carlotta, John M. Taylor.

Valuation, its Nature and Functions, Urban.

Natural Value, Fred. von Wieser.

Verse and Worse, J. E. Hazzard.

Five Men in Pompeii, Bennet.

Autobiography of Helena, Racowitza.

Poems of Adelaide Crapsey.

Chapters in Erie, Chas. F. Adams.

On the Trail of Don Quixote, Jaccaci.

Color, Chevereul.

Chapters in Erie, Chas. F. Adams.
On the Trail of Don Quixote, Jaccaci.
Color, Chevereul.
Imaginary Obligations, Colby.
Winning of the West, first ed., Roosevelt.
Tarascon, Loti.
Eagle's Shadow, Cabell.
My Pilgrimage to Wisemen of the East, Conway.
Brain and Mind, Hy. S. Drayton.
His Hour, Elinor Glyn.

Charles E. Lauriat Co., 385 Washington St., Boston, Mass.

Schelling's Elizabethan Drama, 2 vols. Rollo's First School Days, or any of the earlier vols.

Chapters from Unwritten Memoirs, Ritchie, Harper Richard Harding Davis, 12 vols., Crossroads ed. Gilbert Parker, 21 vols., Imperial ed.

Mrs. Leake's Shop, 78 Maiden Lane, Albany, N. Y. Fragments from France, Bairnsfather, Putnam, 1917. Trage dies, leather, Shakespeare, Everyman.

Liberty Tower Book Shop, 55 Liberty St., New York, N. Y.

Escoffier, Guide to Modern Cookery, in French or English, Doubleday. Hay, Pike County Ballads, Wyeth Ill., Houghton.

C. F. Liebeck, 859 E. 63rd St., Chicago, Ill. Sabin s Dictionary, Americana, any parts.

The Lincoln Book Store, 1126 O Street, Lincoln, Neb. Chatterbox, 1880 edition.

Little, Brown & Co., 34 Beacon St., Boston, Mass. Sun Down Slim, Houghton Mifflin. Instead of a Book.

Lord & Taylor Book Shop, Fifth Ave. at 38th St., New York, N. Y.

Strobel, The Saltzburgers and their Descendants, Hurtz, Baltimore, 1835. Hurst, Lust Around the Corner.

Lowman & Hanford Co., Seattle, Wash. Great Violins and Their Makers. Five Thousand Facts and Fancies, Physee. Sonia, McKenna. Andersen's Fairy Tales, ill. by Clark. Carleton, Popular Quotations, Dellingham.

McDevitt-Wilson's, Inc., 30 Church St., New York,

Harvard Classics, leather. Pidgin, Blenner Lasset. Stacpole, The Blue Lagoon. Hervey Allen's Wampum and Old Gold. Eaton and Underhill, Runaway Place. Eaton and Underhill, Runaway Place.
Bridge, Inside History of Carnegie Steel Co.
Dumas Works.
Bulwer Lytton, Coming Race.
Chandler, The Colonial House.
Lafcadio Hearn, Kotto, first edition.
Lafcadio Hearn, Gleanings from Budda Fields, first edition.
Lafcadio Hearn, Unfamiliar Japan, first edition.
Edwin Reed's Brief for the Plaintiff, 7th edition.
Shakespeare Controversy.

McDevitt-Wilson's, Inc .-- Continued

Senator North, Atherton. Ben Hur, Garfield edition, 2 vols., as new.

Newman F. McGirr, 39 S. 19th St., Philadelphia, Pa. Larrey, Memoirs of a Physician.
Bowen, History of Phila., 1839.
Savage, Decorative Printing, 1818.
Palmer, General History of Printing, 1732.
Coggershall, American Privateer.
Mitchell, Description of Texas, 1846.
Brown, Portrait Gallery of Americans, 1845.
Holbein, Portraits of Illus. Personages, 1812 and 1828. 182R. Bartram, Travels N. and S. Carolina, Ga. and Fla. Barber, E. A., American Glassware, 16mo. Short, F., The Making of Etchings, London. Wheeler, History of North Carolina. A History of Phila., 8vo, Bowen, 1839.

R. H. Macy & Co., Book Dept., New York City

Bible in Shakespeare, Burgess. Bible Sidelights from Shakespeare, Burgess. Belle of the Fifties, V. Clay, good condition only.

Madison Ave. Book Store, Inc., 575 Madison Ave., New York, N. Y.

Baylis, Complete Photography. Jenks, Photography for Young People.

L. S. Matthews & Co., 3563 Olive St., St. Louis, Mo. Tinel, Wound Treatment.
Piersol, Path. Eye.
Sabotto & Huber, Atlas Hist.
Parsons, Path. of the Eye.

Isaac Mendoza Book Co., 15 Ann St., New York City Report of the Sanitary Commission, N. Y., Appleton, 1865.

Methodist Book Concern, 740 Rush St., Chicago, Ill. Light from the Ancient East, Deissmann, new or second-hand.

Methodist Book Concern, Four Twenty Plum St., Cincinnati, Ohio

Autobiography of J. B. Finley.

Methodist Episcopal Book Room, 1705 Arch St., Philadelphia, Pa.

William Law's Works. Jacob Boehm's Works. Tree of Life, R. Kelso Carter. Alpha & Omega, P. Kelso Carter.

W. H. Miner Co., Inc., 3518 Franklin Ave., St. Louis,

Belot, Mademoiselle Giraud, My Wife. Maurel, A Month in Rome. Tissot, Old Testament. Murray, Douglas, Joan of Arc; Two Trials.

Edwin Valentine Mitchell, 27 Lewis St., Hartford, Conn.

Lighthorse Harry Lee's Memoirs. Fors Clavigera, Ruskin; vols. 1 and 2, Aldine ed., John Alden.
Little Novels of Italy, Hewlett, Scribner.
History American Sculpture, Taft.
Master Painters, Dick, LeRoy Phillips.
Trimmed Lamp, O. Henry, 1/4 red leather, Review of Reviews. Glimpses of the Twenties, Foynbee. Love's Highway, Forman.

Noah F. Morrison, 314 W. Jersey St., Elizabeth, N.J. Mosheim's Ecclesiastical History, unabridged with notes.

Newbegin's, San Francisco, Calif. Mrs. Trollope's Manners of the Americans.

Martinus Nijhoff, 'S-Gravenhage, Holland Sherman, Roman Law in the Modern World, vol. 2.

Chas. A. O'Connor, 21 Spruce St., New York City N. Y. Times Current History, vol. for July-Sept.,

1918.
Opie Read, Old Ebenezer.
Jos. Morse and Desc. of Ipswich, Mass. Allan Eyre.

Charles A. O'Connor-Continued

History of County and Families of Ayr, Scotland, 2 vols., 1852.
Families in Ayrshire, Robertson, 3 vols., 1823-25.
The Lawrence Speaker.
Dictionary of Royal Lineage in Europe, 2 vols.
Eleanor Hull, Textbook of Irish Literature, 2 vols.

Eleanor Hull, Textbook of Irish Literature, 2 vols.
Lady Gregory, Cuchulian of Muithemne; Gods and
Fighting-Men.
Martha Finley, Wanted a Pedigree.
Lewis H. Jones, The Jones Family.
Bonney, Legacy of Historical Gleanings.
Jacob Fisher, The Suitter.
The Eloquent Dempsey.
Brown, Ingleby Arncliffe and its Owners.
Metchnikoff, Nature of Man; Prolongation of Life.
Books by Helen Martin, fiction.

Ohio State University Library, Columbus, O. Valentine, Natural Theology, Silver.

O'Malley's Book Store, 336 Columbus Ave., New York, N. Y.

Carpenter, Six Months in White House. Hichens, Londoners. Stuart, Fenella. Stuart, Weeping Cross.

Old Corner Book Store, 27 Bromfield St., Boston, Mass. Alcohol and Tobacco, John Fiske. Hill's Stories of a Street.

Osborne's Book Store, Santa Barbara, Calif. Melville' Moby Dick. von Hugel's Mystical Element of Religion.

Oxford University Press, 35 West 32nd St., New York City

American Journal of International Law, October,

Paine Book Co., 75 W. Van Buren St., Chicago, III. Lloyd, Ency. 1000 Puzzles and Tricks, 2 copies.
Orr, Real Estate Cyclopedia, first or 2nd ed.
Bawerk, Von Wieser on Value, Cap. and Int., 6 sets.
Young's Travels in Agri.
Chambers, The King in Yellow.
Eddy, Science and Health, 1st or 2nd ed.

C. C. Parker, 520 West Sixth St., Los Angeles, Cal.
My Quaker Maid, Mrs. Ryan.
Young America, Ballard and Field.
How I Found Livingstone, H. M. Stanley.
Cook's Voyages, Old Editions.
My Desire, Susan Warner.
Sea Children, Bliss Carman.
Oriental Rugs, Hawley.
Square Book of Beasts, Nicholson.
The Return, Walter De La Mare.
Penguin Island, Anatole France.
Great American Universities, Slosson.
The Sea Hawk, Sabatini.
Captain Blood, Sabatini.
Captain Blood, Sabatini.
Cseventy Years on the Frontier, Majors.
Europe After \$15, Mencken and others.
Secret Doctrine, Blavatsky.
Napoleom Memoirs, Montholon & Gorgaud.
Midst the Wild Carpathians, Jokai .
Cactus and Pine, Sharlot Hall.
Lyrics, Fjelda, etc., Jos. Hudson Young.
Alan Dare and Robert Le Diable, Porter.
Songs, Madrigals and Sonnets, J. C. (Joseph Cundall) editor, Longmans, Green & Co., 1849.
Fractional Distillation, Young.
Art of Landscape Painting in Oil, East.
Obi or Three Fingered Jack.
Le Costume, Hottenroth.
War on the Saints, Penn, Lewis.
Journals of Jane Welsh, Carlyle.
Life of Geo. Washington, Marshall.
Letters of Dreyfus to his Wife.
Fragments of Prose and Poetry, Myers.
In the Midst of Life, Bierce.
Heroic Spain, O'Reilly.
Monte Cristo's Daughter.
Etchers and Etchings, Pennell.
The Anzac Book. C. C. Parker, 520 West Sixth St., Los Angeles, Cal.

C. C. Parker-Continued

C. C. Parker—Continued

Influence of Wealth in Imperial Rome, Davis.

Songs of Friendship, Riley.

Laws of Imitation, Tardi.

Rhythm of Life, Patterson.

Travels in Tartary, Tibet and China, Huc.

In His Own Image, Corva, 2 copies.

Gleanings for the Curious, Bourbaugh.

Words, Their Use and Abuse, Matthews.

Son of Mary Bethel, Elsa Barker.

Rights of Man, Abbott.

The Short Story. Barry Pain. The Short Story, Barry Pain.

Paul Pearlman, 1711 G Street, N. W., Washington, D. C.

Lordly, Art, Artists and Landscape Painting. Goethe, Conversations with Eckerman, Bohn.

Pearlman's Book Shop, G. D. Pearlman, Prop., 933 G Street, N. W., Washington, D. C.

Barriers of the Rappahannock. Barriers of the Kappahannock.
Ingalese, Cosmogony and Evolutoin.
Phillips, David Graham, Grain of Dust.
Beckley, Zoe. Songs of Courage.
Thompson, Major Jones, Courtship and Travels.
Opinions of Attorney General, vols. 9, 10, 11, 12.
De Lawrence, India's Hood Unveiled.
Walker, Lectures on Explosives.
Carter, C. A., Wind and Blue Water, quote on quantities. quantities Sprague, Philosophy of Accounts.
Asknew, Claude and Agnes, The Shulamite.
Outlines of Sermons on New Testament, Clerical.

The Pettibone-McLean Co., 23 West Second St., Dayton, Ohio

Vol. 10 and Vol. 1st Supplementary Vols. Stoddard Lectures, 34 d. green leather.

Powers Mercantile Co., Nicollet Ave. and Fifth St., Minneapolis, Minn.

Martin, H. R., Her Husband's Purse. Martin, H. R., Crossways.

Charles T. Powner Co., 26 E. Van Buren St., Chicago, Ill.

Pennell. Life of Whistler, 2 vol. ed. De Mille, Cord and Creese.

Presbyterian Book Store, 711 Church St., Nashville, Tenn.

Hazlitt, Collected Works, edited by Henley. Garland, Trail of Gold Seekers. Eggleston, Faith Doctor. Eggleston, End of World. Eggleston, Duffels. Haggard, Ayesha.

Presbyterian Board of Publication, Bldg., Philadelphia, Pa. Witherspoon

The Crusade of Compassion, A. J. Allen, cloth bind-

Presbyterian Book Store, 411 N. 10th St., St. Louis, Mo.

The Anatomy of Expression, pub. Macmillan. Nansen's Voyage of the Fram. Greeley's Polar Expedition. Trial and Death of Jesus, Stalker. The Watchman, odd numbers, bound or unbound. The Truth, by Brookes, bound or unbound.

Preston & Rounds Co., 98 Westminster St., Providence, R. I. Ross, Theory of Pure Design.

Putnams, 2 West 45th St., New York, N. Y. Channing, Wm. Ellery, The Wanderer, 1871. Channing, Wm. Ellery, Thoreau, The Poet Naturalist.
Robert Browning, Works, Volume 3 of the 17 volume edition, N. Y., 1894.
Tennyson, Works, volume 4 of the 6 volume edition, N. Y., 1896.
Cable, Strange True Stories of Louisiana.
Cable, Creoles of Louisiana.
Glyn, Beyond the Rocks.
Croker Liemovik

Gryn, Beyond the Rocks.
Croker, Lismoyle.
Grundy, Hazel of Heatherland.
Haydn, Dictionary of Dates, 25th ediiton.
Bunker, Long Island Genealogy.
Zangwell, The Master.
Malet, Lucas, The Far Horizon.

```
Putnam's-Continued
```

Scott, D., Men of Letters. Sirew, Leonardo Da Vinci.
Tait, Minerology and Mining Engineering, 2nd ed.
Chamberlin and Salsbury, Geology, vol. 18
Frangipani Ring. Frangipani Ring. Vincent, Elizabeth C., The Madonna in Legend and History.
Close of the Day.
Mathews, Enchanted Moccasins.

Bernard Quaritch, Ltd., II Grafton St., New Bond St., London, W. I, England

ake, E. R., The Persian Walnut Industry of the United States, (U. S. Dept. Agriculture Bulletin, No. 250). Lewis, Indian Chiefs, Portraits and Indian Pictures, Lewis, Indian Chiefs, Portraits and Indian Pictures, Philadelphia, 1838.
Lyon, I. L., Colonial Furniture of New England, Boston, 1891.
Macbeth, Rev. R. G. M. A., The Making of the Canadian West, Wm. Briggs, Toronto, 1905.
McCulloch, J. R., Bi-Metallism, A Lecture Delivered at Harvard Univ., May 8, 1879, Economic Monographs, No. XVII.
Stoddartt, References for Students of Miracles Plays, California Univ. Liby. Bulletin.
Tudor, W., Life of James Otis, 1823.
Venegas, M., Natural and Civil Hist. of California, 2 vols., 1759.
Mueller, Egyptian Mythology, Boston, 1915.
Goodsfeed, Chicago Literary Papyri, Chicago Univ. Press, 1908.

Press, 1908.
Magnus, Education in Bavaria, 1888.
Mason, Etchings from Two Lands, 1886.
Maynard, Birds of Eastern N. America, 1881.
Means, Industrial Freedom, N. Y.
Washington Acad. Sciences, Proceeds., vol. 12, no. 2,

Washington, George, Last Will of 1800.
Taylor, Eleusinian and Bacchia Mysteries Ed.
Wilder, 1891.
Fowler, Memorials of the Chauncys, 1858.

Queen City Book Co., 43 Court St., Buffalo, N. Y.

The Alkoran The Algoran.
Trivia and More Trivia, first Amer. edition.
Mark Twain, Set.
Herman Melville, first editions.
Knox, Travels of Marco Polo.
D. H. Lawrence, Rainbow.
Burton's Arabian Nights.

The Rare Book Shop, 813-17h St., Washington, D. C.

Davis, Travels of Four and Half Years in the U.S. Darby O'Gill Stories. Davis, Fraveis of Four and Davis, O'Gill Stories.
Melville, Piazza Tales.
Melville, Pierre.
Whiting, Practical Illustration.
Lucas, E. V., Life of Charles Lamb.
Lucas, E. V., Study of Miss Seward.

Peter Reilly, 133 N. Thirteenth St., Philadelphia, Pa. Dugan, Electro Therapeutics.
Drummond, True Detective Stories, Dillingham.
Whitley, In the Secret Service, Houghton Mifflin.

Paul R. Reynolds, 70 Fifth Ave., New York, N. Y. Wild Apples, by Grace MacGowan Cooke and Alice MacGowan

E. R. Robinson, 410 River St., Troy, N. Y Whyte, V., A Wavering Image. Allison, Princess Charmian. Whyte, Princess Charmian. Whyte, V., The Old Love or the New. Fothergill, J., Made or Marred. A Wild Escapade. Held with Honor. Groom, In Gypsy Tents. Napier, The Heart of a Gypsy. Turner, Holland Purchase. Smith, W. L. G., Life of Lewis Cass, 1856 ed. O'Callagham, New Netherlands, vol. 2. Saliers, Principles of Depreciation. Haliburton, The Season Ticket. Richardson, Maj. John, Books by. E. R. Robinson, 410 River St., Troy, N. Y. B. R. Robinson—Continued

De Peyster, J. W., Life and Military Career of Sir John Johnson.

Simms, Trappers of New York.

Simms, Frontiersmen of New York.

Robertson, M., Master of Men.

Gronow, Reminiscences.

Newon, House of Lyme.

Stokes, Devonshire House Circle.

Anonymous Novels, His Wedded Wife, Ladybird's Penitence; We Kissed Again with Tears.

Tautphoes, Baroness, Cyrilla.

Hamlet, by G. MacDonald, Chas. and Mary Clarke, with notes.

St. Paul Book & Stationery Co., St. Paul, Minn. The Vision of Isis, by Curtis. Reminiscences of a Missionary Bishop, Tuttle. Schulte's Book Store, 8e Fourh Ave., New York, N. Y.

Meissner, Assyrian Chrestomathy. Stokes, Life After Death. Wolski, Poland. Moeller, Church History. Expositor's Ureek Testament, odd volumes.
Mouerly, Lite of Wykenam.
Gummey, Consecration of Sacrament.
Concordance of Bible, E. and J. B. Young.

Temple Scott, 167 West 72nd St., New York, M.Y. Markham's Incas of Peru.
Charnay's Ancient Cities of New World.
Foster's Prehistoric Races.
Priest's American Antiquities.
Squier's Notes on Central America.
Clavigero's listory of Mexico.

Scrantom's, Inc., Rochester, N. Y. Lewkowitsch Chemical Technology of Oils, Fats and Waxes, vols. 2 and 3. Eugene Field, Tribune Primer.

Charles Scribner's Sons, Fifth Ave. at 48th St., New York, N. Y.

Bailey, Encyclopaedia of Horticulture, 6 vols., Mac-Church, R. W. Dante, An Essay, London, 1878. Edward, Football Days, Mottat. Hertord, A Child's Primer of Natural History, Scribner.
Hoffding, Problems of Philosophy.
Isham, American Painting, Macmillan.
Love Stories of Long Ago, Lumholtz, Unknown Mexico, 2 vols.

McKenny & Hall, Indian Tribes of North America, Folio, Part III only.

ica, Folio, Part III only.

Moore, Sicily, Page.
Viollet-le-Duc, Histoire de la Forteresse.
Bailiff of Tewksbury, McClurg.
Balfour, G., Life of R. L. Stevenson, 2 vols.
Brandes, L. D., Business, a profession.
Brandes, G., Main Currents in 19th Century Literature, vols. 1, 2, 3, 4, and 5 only.
Brantley, W. F., Principles of Law of Personal Property, San Francisco, 1891.
Bucke, Cosmic Consciousness.
Butler, Fairhaven.
Butler, Life and Habits.
Cabell, Cream of the Jest, first ed. only.
Cathay, Ruins of Desert Cathay, Illus. ed., 2 vols.,
Mac.

Mac.
Cook, Observations on Fox Hunting, Reprint, cloth.
Dehan, One Braver Thing.
Dreiser, Traveler at Forty.
East of the Sun and West of Moon, Illus. K. Niel-

Frman, Life in Ancient Egypt, Mac.
Fitzpatrick, Life of Mrs. Fitzpatrick.
Freeman, Life on the Uplands.
Froude, Divorce of Catharine of Aragon.
Geology of the Big Horn Mountains, U. S. Govt. Report.

Report.
George, Making of An Englishman.
Gilbert, Bab Ballads, 3rd volume only.
God and Human Thought.
Grant, Sun-Maid, Brent. Grant, Sun-Maid, Brent.
Grinnell, American Duck Shooting.
Grove, L., Dancing.
Halford, Modern Development of Dry Fly.
Hall, Truth About Camilla, Cent.
Huc, Travels in Tartary, Tibet and China, 2 vols.
Hyatt, Charm of Paris.

Charles Scribner's Sons—Continued Jekyll, Lillies for English Gardens. Jekyll, Roses for English Gardens. Jekyll, Roses Lang, Basedow Lang, Basedow.
Lawrence, White Peacock.
Lucas, Wanderer in Paris.
London, Across Unknown South America.
Maspero, Dawn of Civilization.
Millard, Days on the Nepigon.
Mitra, Hinduism.
Niedieck, P., Cruises in the Bering Sea.
Nietsche, Birth of Tragedy, Mac.
Noble, M., Web of Indian Life.
Norris, Cliff Dwellers.
Norway, Naples Past and Present.
Old Maid's Corner.
Somers, P., Pages from A Country Diary, Long.,
1904. Somers, P., Pages from A Country Diary, Long., 1904.
Stevens, With Kitchener to Khartum, Dodd. Stevens, With Kitchener to Khartum, Dodd. Stevens, With South, Vol. containing "How The Derby Was Won.

White Pine, Architectural Monographs, vols. 1 and 2 complete, pub. White Pine Bureau.
Williamson, J. M., Life and Times of St. Boniface. The Zeebrugge Affair.
Denter, Le Crime de Jasper, Paris, 1879.
Drood, Dramatized Versions of Edwin Drood, book of the play, playbills, programs, press notices.
Fennell, Opium Eater and Datchery, 1913.
John Jasper's Secret, Peterson, Philadelphia, Fenno, New York, 1901, London, 1872.
John Jasper's Secret, London, 1871-1872, in original parts. parts. La Strana fine del Processo Letterario per il ro-manzo di Dickens. manzo di Dickens.
Vase, Great Mystery Solved, 3 vols., London, 1878.
Belgravia Magazine, June 1878, Sept., 1887.
Bellman Canada, June 15, 1918.
Blackwood's Magazine, May, 1911.
Bookman, March, 1908; July, 1912; November, 1912.
Book News Monthly, June, 1914.
Chimney Corner, N. Y., 1871.
Cornhill Magazine, March, 1884; January, 1886; Sept., 1905.
Dickensian, Aug., 1911; Dec., 1912; April, 1914; Aug., 1916; Aug., 1918; October, 1918; Dec., 1918.
Church Quarterly Review, April, 1917.
Irish Quarterly Review, April, 1916.
Knowledge, Sept., 1884.
Longman's Magazine, Sept., 1905.
N. Y., Evening Post, Oct. 10, 1914, Book Section.
Pall Mall Magazine June, 1906.
Sketch, Jan. 15, 1908.
Amsterdam Telegraaf. Dec. 21, 1013. Sketch, Jan. 15, 1908. Amsterdam Telegrasi, Dec. 23, 1913. Corriere della sera, Milan, Jan. 8, 1914. Il Secolo, Jan. 10, 1914. E. R. Seeley, 222 Huntington Ave., Boston, Mass.

Any Big Game, Hunting, Shooting, Fly Fishing. Keep prices low. Describe carefully. Thoreau 1st eds.

Charles Sessier, 1314 Walnut St., Philadelphia, Pa.

Three Black Pennys, Hergesheimer. Happy End, Hergesheimer. Colonial Homes of Philadelphia. Encyclopedia Britannica. Cream of Jest, Cabell.
Beerbohm, Christmas Garland.
A Sylvan City.

The Sherwood Co., 24 Beekman St., New York, N.Y.

Noyes & Bacon, Heroic Ballads of Servia.

Ives, History of Penal Methods.
Schultz, American Office.
Davis, God Wills It.
Davis, Palace of Blessed Voice.
Davis, Balshazzar. Davis, Little Dragon of Dragon's Deep. Hulbert, Ohio River. Hall, The West, Its Commerce and Navigation. Bjornson, Happy Boy. Canton, Reign of King Hesla. Nelson, Favorite Stories from Nursery. Singleton, Wild Flowers Fairy Book. Thomas, Grey Hunter's Adventures.

Sibley, Lindsay & Curr Co., Rochester, N. Y. Imaal, Excursion in Thought, Kenedy.
Norway, Bayesen, Story of the Nations, Putnam.
Roosevelt, African and European Addresses, Putnam.
Beard & Schultz, Documents on Statewide Initiative,
Referendum and Recall.

S. D. Siier, 930 Canal St., New Orleans. Cicely, Sarah Beaumont, Kennedy. Goodman, Elizabeth, The Market in Souls.

M. Sloog, 713 Madison Ave., New York (Cash) Grolier Club catalogue, E. A. Abbey, 1886. Grolier Club catalogue, Printed books, 1887. Grolier Club catalogue, Printed books, 1888. Grolier Club catalogue, Legros, 1880. Grolier Club catalogue, Japanese prints, 1889. Grolier Club catalogue, Medals and plaques, 1893. Grolier Club catalogue, Shakespeare, 1916.

George D. Smith Estate, 8 East 45th St., New York Anything on Well Drilling and Boring. Clarence W. Smith, 44 East Ave., Rochester, N. Y. Pines of Lory.

Smith & Lamar, Agts., 1308 Commerce St., Dallas, Tex.

Hitchcock's New and Complete Analysis of the Bible, good condition. Tarbell's Teachers Guide, 1919, good condition.

Smith & Lamar, Agts., 810 Broadway, Nashville, Tenn.

Elliott, Pals First.

Spon & Chamberlain, 120 Libery St., New York Bailey's Horticultural Cyclopedia, 6 vols.

G. E. Stechert & Co., 151-155 West 25th St., New York

Adams, Science of Finance, Holt.
Beazley, Dawn, Mod. Geography, set or vols.
Calhoun, Disquisition on Government, 1851.
Chamberlain, University of Penna., 5 vols.
Cohen, Physical Chemistry, Holt.
Down Narro Packe Male Chamberlain, University of Penna., 5 vois. Cohen, Physical Chemistry, Holt.
Dowd, Negro Races, Neale.
Euler, General Chemistry Enzymes, Wiley.
Fourier, Theory Social Organization, 1876.
Gould, Anne Gilchrist & Walt Whitman.
Griffiths, Mysteries of Police & Crime, 2 vols.
Hamilton, Savings and Savings Institutions, Mac.
Heisler, Textbook of Embryology, Saunders.
Kovalivsky, Russian Polit. Inst., Chicago Pr.
Learned, President's Cabinet, Yale.
Lob, Electro Chem. Org. Compounds, Wiley.
Morris, Hegel's Philosophy, Chicago.
Noguchi, Serum Diagnosis Syphilis, Lipp.
Picket, Vegetable Alkaloids, Wiley.
Ricketts & M., Notes on Assaying, Wiley.
Schimpf, Volumetric Analysis, Wiley.
Sumner, History Am. Currency, Holt.
Sumner, History Am. Currency, Holt.
Sumner, History Standard Oil Co.
Tarbell, History Standard Oil Co.
Tarbell, Tariff in Our Times, Mac.
Thwing, Education Accord. Modern Masters.
Vuillier, History of Dancing, Appl.

Harry Stone, 137 Fourth Ave., New York, N. Y.

Harry Stone, 137 Fourth Ave., New Market Book, Devoe.
Chatterton, Fore and Aft.
Hills Treatise on Daguerreotype.
Scientific Monthly, Dec., 1921.
Ricarddi Press, Omar Khayyam.
Symonds, Pomes.
Brente, Wurthering Heights.
Street, Autobiography of a Boy.
Tord, Tis Pity She's a Whore.
Carpenter, Anthology of Friendship.
Mayne, Xavier, Anything by.
Bierce, Ambrose, Sets or separate.
Corvo, Baron, Anything by.
Nicholson, Anything by.
Nicholson, Anything by.
Masters, Toward the Gulb.
Clarke, Jaspar Tristram.
Housman, Anything by.
Wedekind, Awakening of Spring.
Symonds, New and Old.
Divine Vision and Other Poems.
Ashendene Press. Harry Stone, 137 Fourth Ave., New York, N. Y. Ashendene Press. Photo Engraving, Anything on. Photography.

Harry Stone-Continued

Mystery of Edwin Drood, all editions. Mystery of Edwin Drood, anything on. John Jaspers Secret, in parts.
Audubon's Birds of America, folio ed.
Goulds and Other finely illus. Bird Books.
Lewis, Wolfville.
Slater, Engravings, 1912 ed.
Best templations and best editions of the followers. Slater, Engravings, 1912 ed. Best translations and best editions of the following, in binding if possible: Gibbon Gibbon, Plato-Jowett. Humphrey Clinker, Plutarch-North. Froissart, Villehardouin, Tacitus, Thucydides, Livy, Herodotus,

Mommsen, Saphachs. Jebb. Imperfect copies of fine bird books.

Students' Book Shop, 30 Canal St., New York City Balzac's Dramas, one volume cloth. School books of all kinds wanted. Send us your

The Studio Book Shoy, 408 N. Twentieth St., Birmingham, Ala.

Hume, David, Complete Works, State condition and price. Smith, Adam, Complete Works, State condition and Wells, Island of Dr. Moreau.
Riley, Away, Nicely bound, 2 copies.
Leslie, Eliza, Complete Cookery.
Nephele. Leslie, Eliza, Complete Cookery.
Bourdilon, Nephele.
Spinoza, Complete works.
Woolard, All That's Lovely.
Histories of Polybius, ir. by Schuckburg, vol. 1.

The Studio Bookshop, 198 Dartmouth St., Boston, Mass.

Harris, Frank, Contemporary Portraits, 1st Series. The Talmud Society, 33 Newbury St., Boston, Mass. Hebraica, Judaeca, books on The Talmud, Zionism, etc. Report everything of Jewish interest. Give full bibliographic description.

Teolin Pillot Company, Houston, Texas

Little Pilgrim, Oliphant.
Dunlap, History of Arts of Design, 1834.
Tuckerman's Book of Artists, 1882.
Budget of Paradoxes, De Morgan, 1872.
Fate of Fenella, Reeves.
Ancient Hunters, W. J. Sallas.
Bible of Nature, Thompson.
Our Heredity from God, Powell.

Lewis Thompson, 29 Broadway, New York, N. Y. Ebrietatis Encomium, N. Y., 1910. Americana Ebrietatis, N. Y., 1917. Delafield. Biography of Francis and Morgan Lewis. English Notes, Boston Daily Mail Office, 1842.

Thoms & Eron, Inc., 34 Barclay St., New York City Coker, Organismic Theories of the State, Columbia University Studies.
Biography of Arthur Young.
Gierke, Political Theories of the Middle Ages.
Gretton, English Middle Class.
Harvard Classics, volume no. 8, Green cloth.
Warner's Library, vols. 4 and 31, green buckram.
Red Leather Labels. Diver, Candles in the Wind.

Clayton L. Traver, 108 South Broad St., Trenton, N. J.

Gordon's Am. Revolution, vol. 1, 1780. Kipling's Works, Seven Seas ed., vols. 7, 23, 24, 25. Brete Harte, Standard Lib. Ed., II. M. Co., vols. 3, 15, 16.

Otto Ulbrich Co., 386 Main St., Buffalo, N. Y. Bard of the Dimba Vitza, Carmen Sylvo.

Union Club Library, 1 East 51st St., New York City Philip Hone, Diary. Benson's Etchings. Bliss Family Genealogy.

University Arizona Library, Tucson, Arizona Loomis, How to Attack an Exercise in Geometry. Ginn, 1902. Lorris-Meung, Romance of the Rose, tr. by F. S. Ellis.
Rugg & Clark, Scientific Method in the Reconstruction of Ninth Grade Mathematics.

University of Minnesota Library, Minneapelis, Minn.

Brandes, G., Main Currents in 19th Century Litera-Burlesque Plays and Poems, Universal Library. Campbell, H., Ann Bradstreet and Her Time. Hull, E., The Cuchullin Saga in Irish Literature. Hulme, F. E., The Birth and Development of Orna-

Miller, S. A., North American Geology and Paleontology.

tology,
Phillips, A. E., Tone System.
Topinard, P., Anthropology.
The Voyage of Bran, Son of Febal, 2 vols., Grimm Library, IV, VI.
Wardrop, M., Georgian Folk-Tales, Grimm Library I.
Weston, J. L., The Legend of Sir Gawain, Grimm Library, VII.
Weston, J. L., translator, Sir Gawain and the Lady of I.vs.

of Lys.

Weston, J. L., translator, Sir Gawain at the Grail Castle.

University of Oregon Co-operative Store, Eugene, Oregon

Skrine and Ross, Heart of Asia.
Cranner Byng, Life of Yuan Chang.
Parker, Thousand Years of the Tartars.
Waters, Translation, Travels of Yuan Chang.
McCrindle, Ancient India.
Petrie, Migrations.
Taylor, Classical Heritage of Middle Ages.
Douglas, Story of China.

University of Oregon Library, Eugene, Oregon Zola The Experimental Novel.

University of Wisconsin Library, Madison, Wis. Shaler, N. S. & Davis, Illustrations of the Earth's Surface.

Walden Book Shop, 307 Plymouth Court, Chicago, Illinois

History of the American People, Woodrow Wilson, ro vols.

Set McCauley, Lady Trevellian edition preferred.
Bargain Theory of Wages, Davidson.

John Wanamaker, Book Store, New York City Remington Sketch Book Remington Sketch Book.
Lifted Masks, Susan Glaspell.
Eccentricities of Genius, by Major J. B. Pond.
The Mulligans, Edward Harrigan.
The Stateroom Opposite, Arthur H. Veysey.
Seeing the Worth While In Europe, Albert B. Osborn, pub. R. McBride Co.
Picture Lawns of Europe, Albert B. Osborne.
Times Picayune, Creole Cook, book pub. in New
Orleans, 1920. Orleans, 1920, Gilded Man, Smith, pub. Brentano. Crystal Tower, Putnam, pub. Clode.

J. R. Weldin Co., 413 Wood St., Pittsburgh, Pa. Hare, Food Factor in Disease, 2 vols Wiley, History of American History.

Edgar H. Wells & Co., 41a East 47h St., New York, E. A. Robinson, Captain Craig.
E. A. Robinson, Captain Craig.
E. A. Robinson, Children of the Night, first editions.
E. A. Robinson, Town Down the River.
The Autobiography of Sir George Reid.
Randolph Bedford, Snare of Strength.
Randolph Bedford, True Eyes and the Whirlwind.
Randolph Bedford, Explorations in Civilization.
James Fergusson, History of Architecture, 2 vols.
Sharp & Frothingham, History of Architecture,
4 vols. 4 vols.

The Westminster Press, 125 N. Wabash Ave., Chicago, Illinois

Orr, Sidelights on Christian Doctrine. Parker's People's Bible, Epistles. Parker's People's Bible, Gospel of John.

Wheeler Publishing Co. 317 So. Hill St., Les Angeles, Cal.

Robinson, Life in California. Ide Scraps of California History. Gleeson, History of the Catholic Church in California forma.
Bell, Reminiscences of a Ranger.
McGowan, Narrative of Edward McGowan.
Cutts, The Conquest of California.
Leonard, Narrative of Adventures of Zenas Leonard.
Pattie, Personal Narrative of James O. Pattie.
Dwinelle, Colonial History of San Francisco.
Quote all early books relating to California.

R. H. White Company, Boston, Mass.

Century Book of Facts, Rouff. Hill's Manual. Brass Bowl, Vance. Black Bag, Vance.

Wilder's Bookshop, 28 Warren Ave., Somerville, Boston, 42, Mass.

American Ancestry, vols. 8 and 10. Magnalia Christi Americana. Pool Geneal., 1893. Sheldon Magazine. Stauffer Geneal., 1897. Walton Geneal., 1898. Walton Geneal., 1911. York Co., Me., Hist. of, 1880. Any Genealogical Book or Pamphlet.

C. Witter, 19 South Broadway, St. Louis, Mo. Memoirs of a Baby, Daskam.

Arthur R. Womrath, Inc., 21 West 45th St., New York, N. Y.

Frenzied Finance, Thos. W. Lawson.

Sir Joshua Reynolds and His Times, Fitzgerald Molley.

Captain of the Kapsas Louis Trace. Captain of the Kansas, Louis Tracy.
Family Names and Their Story, S. Baring Gould.
The Man Who Tried to Be It, MacKenzie, several Babylonian and Assyrian Life, Saycle.

Womrath & Peck, Inc., 42 Broadway, New York, N. Y.

Amstutz, Handbook Photo-Engraving. Australian Ballads, 2 copies. Corelli, The Devil's Motor. Galton, Francis, Quote everything.

Woodward & Lothrop, Dept. 30, Washington, D. C. Legends of the Patriarchs and Prophets, Baring-Gould.

Gould.
Ouote any of Herman Melville's first editions.
Encyclopedia Britannica, 11th edition.
Laws of Piquet, Cavendish.
Study of Natural Discourse, Sir John F. W.
Herschel.
John Burnet of Barnes, John Buchan.
The Three Creeds.
Roads to Christ, Isaacson.
Astarte by a great grandson of Byron.

Astarte, by a great grandson of Byron.

Ye Old Book Shop, P. O. Box 672, Asheville, N. C.

Stevens History Ga., 2 vols.
Ramsey's Hist. Tenessee.
Wit and Humour of the Age.
Ramsey's Hist. South Carolina.
Caruthers' Old North State.
Wheeler's Hist. North Carolina Gildersleeves Latin Primer, edition 1882.

BOOKS FOR SALE

Edgar M. Bitters, 1333 Radcliff St., Richmond, Ind. New Testament of Our Lord Jesus Christ, translated into German through Dr. M. Luther.
Marburg, by the Widow of J. Henry Smith, 1741.

"An Essential Reference Tool" READY THIS MONTH

(The English)

Literary Year Book (1922)

Contents include—

Lists of-

British Booksellers (London and 500 other Cities) British Libraries Learned Societies Book Artists British Periodicals

(With Editors' Requirements) Literary Agents

British Publishers Colonial Publishers London Clubs Scenario Writers Colonial Periodicals

(With Editors' Requirements)

Dramatic Agents Lecturers

American Publishers

(Their Requirements) American Music Publishers American Periodicals

(With Editors' Requirements)

American Libraries

Chapters on-

The Writers' Reference Shelf (With Bibliography) Hints for Aspirants in Journalism Writing for the Films Authors & the Cinema Cinema Journalism and Authorship Cinematograph Film Library Writing for the Stage Free Lance Photography Royalty Tables Exhaustive List of Pseudonyms

over 1000 pages of interest to everyone who writes, makes or distributes books.

PRICE \$3.00 Net

Edited and Published by Mark Meredith Liverpool, England Orders supplied by

R. R. BOWKER CO. 62 W. 45th Street New York

BOOKS FOR SALE-Continued

Wm. M. Goodwin, 1406 G St., N. W., Washington, D. C.

Goodwin, The Christian Science Church.

Alexander Hay, 321 Royal St., New Orleans, La. De Bow's Review, complete set, 20 vols., 1847-56, make offer.

Frank Rosengren, 17 E. Ohio St., Chicago, III.

New Students Reference Work, 7 vols., as new, 1920, pub. at \$48, offered for \$7.50 per set.

140 copies Nan Sherwood at Rose Ranch, pub. by Sully at \$1, new, at 40c. per copy.

50 copies Air Service Boys Flying for France, new, at 35c. per copy.

50 copies Panacea, by Sickels, 8vo, cloth, pub. at \$2 per copy, new, offered at 35c. per copy.

Send for lists of Book Bargains, First editions, Rare Books, Job lots to the trade, etc.

Jurgen, English illustrated Limited edition, new copies offered at \$15.00 each.

Terms: Strictly cash with order.

BOOK-TRADE OPPORTUNITIES (Twenty Cents a Line)

POSITIONS WANTED

EXPERIENCED BOOK SALESMAN desires position in up-to-date Retail Bookstore in New York City. Salary \$30 per week. L. V., care Publishers' Weekly.

BUSINESS OPPORTUNITIES

AN established greeting card line has territory for agent. What states can you cover? Box O. C., care of Publishers' Weekly.

BUSINESS FOR SALE

ONE of the largest and best Book Stores in the State, carrying exclusive lines of Commercial Stationery and Office Equipment, Wall Paper, Sporting Goods, etc., established 18 years; this is a fine opportunity for a Book man. No gents. R. M., Box 945, Newark, Ohio.

SPECIAL NOTICES

AUCTION. Commissions at all book sales executed. Furman, 363 W. 51st St., New York.

JOHN JEFFERY, 35 High Street, Barnes, London, S. W. 12, Eng., will send his catalogue No. 1 free on application. Contains numerous fine copies and rare items.

REMAINDERS

OFFER US your remainders and plates. We are especially interested in publications on art and dancing. International Remainder Company, 33 Newbury Street, Boston, Mass.

WE ARE IN THE MARKET for Remainders, Printers, Booksellers and Publishers would do well to offer us their over-stocks of literary merchandise which they desire to turn into cash. No quantity too large to handle. Immediate decisions, Williams Bookstores Co., Under the Old South Meeting House, Boston, Mass.

THE Syndicate Trading Company buys entire remainders, large and small of editions of saleable books. Sample may be submitted at any time of the year. Syndicate Trading Co., Book Department, 2 Walker St., New York. Telephone—Canal 1080.

Remainders-Continued

FINE exclusive line of jobs, remainders and standard sets. Always something new and interesting to show. Catalogue on request. Bigelow, Brown & Co., Inc., 286 Fifth Ave., New York.

WE BUY entire remainders large and small. Let us hear from you. Henry Bee Company, formerly Schwab and Bee, 32 Union Square, New York City.

Librarians

Have your new publications bound before they go on the shelves, and have your old books rebound in such a way that they will never have to be rebound again at the

NATIONAL LIBRARY BINDERY COMPANY

728 Myrick Bldg., Springfield, Mass.

24 Noble Court Cleveland, Ohio

Your Name on the Cover Makes
It Your Individual Catalog

The Book Review

is styled by one bookseller as "The most distinctive 'house organ' offered the retail booktrade."

Since book reviews are selling books—is it not time that you take occasion to send your customers an imprinted book review magazine of integrity and sales promoting value?

Supplied at fractional cost

Samples and Rates from

R. R. BOWKER CO.
62 W. 45th Street New York

<u>1798</u>

NELSON

<u> 1922</u>

NELSON'S

IMPRINT A GUARANTEE OF

OF EXCELLENCE

Bibles and Testaments

AMERICAN STANDARD (1901) Version KING JAMES (1611) Version

Made in all sixes of type and every style of binding

Prayer-Booksand New Hymnal

As authorized for use in the Protestant Episcopal Church Printed on fine white paper and genuine India paper

India Paper Standard Authors

POCKET SIZE NOVELS PRINTED FROM LARGE TYPE

READY SHORTLY—Masterpieces of Cicero 1 Volume
Essays of Elia and Last Essays of Elia 1 Volume
NEW CENTURY LIBRARY EDITION In Limp Smooth Leather
EDITION DE LUXE Bound in Genuine Limp Morocco
FINE BINDINGS In Three Quarter Morocco Hand Tooled

ALSO

POCKET DICTIONARIES In Several Languages
FRENCH and SPANISH COLLECTIONS In Pocket Size
NELSON-JACK JUVENILES and TOY BOOKS
PEAKES ONE VOLUME BIBLE COMMENTARY

Co-operating in Religious Book Week, March 13-20, 1922
A CAMPAIGN TO PROMOTE A WIDER INTERESTS IN RELIGIOUS BOOKS

Send for complete catalogue to

THOMAS NELSON & SONS, Publishers
381-385 FOURTH AVENUE NEW YORK

A BIG SENSATION IN THE TOY BOOK FIELD

STOLL & EDWARDS CO., INC.

23-25 East 26th Street, New York, N. Y.

SOLE SELLING AGENTS AND DISTRIBUTORS

An entirely New Series of Toy Books by THORNTON W. BURGESS, Author of the famous Bedtime Stories, Illustrated by HARRISON CADY. These little books will be uniform in size, etc., with our famous LITTLE FOLKS PLAYTIME SERIES. Write us for complete details.

Among the many attractive items on our own list are the "Nurseryland Express," "The Funny Fuzzywogs," "The Bears' Cave," "The Wardrobe Paper Dolls," "Bulls-Eye Bill," "The Train Book," "The When I Grow Up Stories," "Little Folks' Playtime Series," and many other new and pretty Toy Book Novelties.

WRITE FOR COMPLETE CATALOGUE AND REVISED PRICE LIST FOR 1922

STOLL & EDWARDS CO., INC.

23-25 East 26th Street,

New York, N. Y.

Isaac Pitman & Sons'

Recent Publications

Simplified Methods of Calculating Reinforced Concrete Members. By W. Noble Twelvetrees. 74 + x pp., 21 dia. 3 folding plates, \$1.50.

Blue Printing and Modern Plan Copying. By B. J. Hall. 130 pp., 65 illus., \$2.00.

The Theory of the Induction Coil. By E. Taylor-Jones. 217+xi pp., 93 illus., \$3.50.

Architectural Hygiene. By Sir Banister and Major H. Phillips Fletcher. New (Fifth) Edition. 284 pp., and 307 illustrations and plans, \$3.00.

Dress, Blouse, and Costume Cloths. By Roberts Beaumont and Walter G. Hill. 603 pp., 700 illus., \$12.00.

Electric Traction. 518 illustrations, 33 tables, and 5 folding plates; 670+xx pp., \$7.50. By A. T. Dover. New and Revised Edition.

A Textbook of Aeronautical Engineering. By Alexander Klemin, formerly Lecturer, Aeronautical Engineering, Massachusetts Institute of Technology. 309 pp., 146 illus., \$5.00. Now published by Isaac Pitman and Sons.

Radioactivity and Radioactive Substances. By J. Chadwick. 85c.

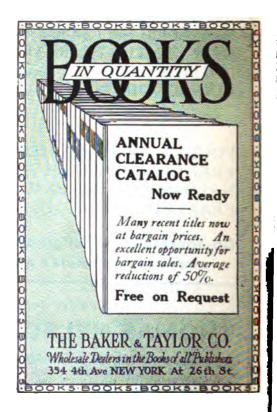
Directive Wireless Telegraphy. By L. H. Walter. 8cc.

Elements of Illuminating Engineering. By A. P. Trotter,

ISAAC PITMAN & SONS

2 West 45th Street,

New York





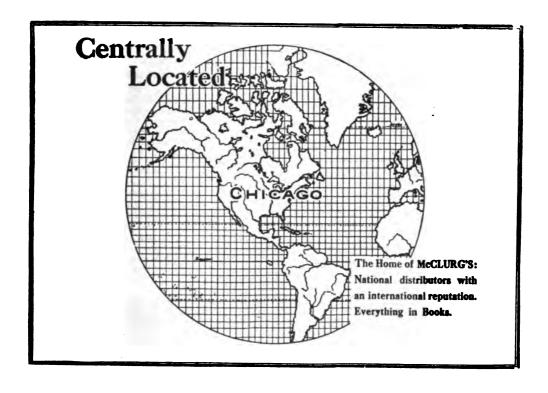
If You Want the Best

All the resources of our thoroughly trained organization of printing and binding specialists are at the disposal of any individual or firm contemplating large volume editions.

Unusual Monotype and Linotype equipment.

Special facilities for handling large orders of school books.

INTERNATIONAL TEXTBOOK PRESS Box 9215, Scranton, Pa. References:
John C. Wineton Co.
J. B. Lippincott Co.
Control Company





No home is a real home without books

A LITTLE MUSIC, a choice picture or two, and a shelf of good books mark a REAL home, for they distinguish those who appreciate the finer things in life from those who don't. Where you find culture you will inevitably find Oxford books.

THE LEGACY OF GREECE

Edited by R. W. LIVINGSTONE

Net \$3.25

A remarkable book written by a dozen of the world's greatest CONFERENCE classical scholars to show what modern civilization owes to Edited by H. W that of Greece and what it can still learn from her.

A BOOK OF WOMEN'S VERSE

By J. C. SQUIRE

Net \$3.75

"Poetry is poetry whoever writes it, but so far as my observation goes, people do feel curiosity about women's contributions to the arts. I felt this curiosity when I conceived this anthology: and it would be stupid not to admit it." A delightful addition to Mr. Squire's already long list of charming volumes.

WILTSHIRE ESSAYS

By MAURICE HEWLETT

Net \$2.50

In a happy mood Mr. Hewlett says of these essays "they were all written in my county. Some of them deal with the doings of my neighbors as I view them from here; some deal with literature as I think about it here." Incidentally they make good reading for anybody anywhere.

A MUSICAL PILGRIM'S PROGRESS

By J. D. M. RORKE

Net \$2.25

Written with candour and without convention this book records the psychological development of an amateur music lover. A most attractive book for anyone to whom music means more than sounding brass or tinkling cymbal.

ETRUSCAN TOMB PAINTINGS

By FREDERIK POULSEN

\$6.25

A splendidly illustrated work describing the subject and significance of these paintings. Those who have read George Dennis Cities and Cemeteries of Etruria will find here the illustrations so notably lacking in that work.

THE SECOND PERSON SINGULAR AND OTHER ESSAYS

By ALICE MEYNELL

\$2.70

Miss Meynell, whose writing Meredith speaks of as "lucid in its depth" contributes a new volume of critical studies dealing with the petits maîtres in literature for the discriminating reader.

PEACE CONFERENCE

A HISTORY OF THE PEACE

Edited by H. W. V. Temperley
5 vols. Net \$44.50

This is a great work on a great subject and will in times to come be accepted as the standard contemporary history. It is issued under the auspices of the Institute of International Affairs.

ORIENTAL

THE MUSIC OF INDIA

By Herbert A. Popley \$2.00 An authoritative manual which leads the reader by gradual steps to an understanding of the standards by which Indian music should be judged and to the conviction that it is not only an art but a difficult and intricate

RABINDRANATH TAGORE

By E. J. Thompson

A brief but satisfactory biography throwing much light on the oriental subtlety of Tagore's thought. It is also the first study to be based on the original Bengali texts.

SERINDIA

one too.

By Sir Aurel Stein 5 rols. \$90.00 Officially this work is an account of Sir Aurel Stein's great Central-Asian expedition in the years 1906-9, but actually it is an inexhaustible mine for any one interested in Asian art, archaeology, manners, customs and early history. A work to marvel at for its hundreds of beautiful places in color and collotype.

At all booksellers or from the publishers





Let us talk about your home

WHEN FRIENDS drop in-are your books in keeping with the rest? Your furnishings reflect your comfort, and sometimes your prosperity. But your books tell instantly what you think and are. Oxford books not only afford the greatest satisfaction to the reader, but their reputation for character gives an added distinction to your library.

THE ENGLISH MADRIGAL COMPOSERS

By EDMUND HORACE FELLOWES

The first work to deal exclusively with the English Madrigal. As an historical study of English music at a period when it held first place in European music it should interest students and amateur music lovers as well as a large body of singers.

THE SECOND PERSON SINGULAR AND OTHER ESSAYS

By ALICE MEYNELL

Miss Meynell, whose writing Meredith speaks of as "lucid in AND WRITING its depth" contributes a new volume of critical studies dealing with the petits maîtres in literature for the discriminating reader.

PRINCIPLES OF REVOLUTION

By C. Delisle Burns

Net \$1.75

This is not an apologia but an exposition of certain historic ideals and their application to the circumstances of our own time."

THE WITCH-CULT IN WESTERN EUROPE

By MARGARET ALICE MURRAY

An intensive study of the religious beliefs, ritual and organiza- IDEAS OF IMMORTALITY tion of the mediaeval witch-cults which the author identifies as the ancient pre-Christian religion of Western Europe.

THE AMERICAN INDIAN

By CLARK WISSLER

Never before, we think, has so much authoritative information on the Indian race and its culture been presented in a single attractive volume.

THE WORLD OF TODAY SERIES

Edited by VICTOR GOLLANCZ

Each volume, net \$1.00 This series provides in concise and attractive form discussions of the main problems and events of the modern world. Backward Peoples, by Sir HARRY JOHNSTON; Modern Finance, by EMILE BURNS; Industrial Ideals, by VICTOR GOLLANCZ; Foreign Exchange, by T.E. GREGORY and Increased Production by E. LIPSON

are among the twenty or more titles so far issued.

EDUCATION

\$7.20 CHILDREN AND CHILDHOOD

By N. Niemeyer An attempt to see more clearly the subjects of psychology in the work and play of real children. It is the numerous illustrations of these facts drawn from life which make this book valuable to parent and teacher.

\$2.70 EXPRESSION IN SPEECH

By E. A. Greening Lamborn \$2.00 An account of experiments made at East Oxford School, of which the author is headmaster, to develop the expressive powers in children. A book for thoughtful parents as well as teachers.

ANCIENT GREECE

\$5.65 GREEK HERO CULTS AND

By Lewis Richard Farnell This new volume continues and supplements Dr. Farnell's great work Cults of the Greek States. Readers interested in the culture and religious thought of ancient Greece and students of comparative religion will find it an indispensable work.

NEW CHAPTERS IN THE HISTORY OF GREEK LITERATURE

Edited by J. U. Powell and E. A. Barber \$4.75

An account by various classical scholars of the recent discoveries in Greek poetry and prose of the fourth and following centuries B. C.

No home is a real home without books.

THE AMERICAN NEWS COMPANY Inc.

The Largest Wholesale Distributors in the World

BOOKS OF

Distributing From Every Principal City in the United States FICTION, JUVENILES, GIFT BOOKS, GENERAL LITERATURE Exclusive Distributing Trade Agents for the Largest and Best Line of
Paper Covered Books Ever Published

A MONTHLY JOURNAL OF TRADE INFORMATION MAILED FREE



Distributing Points

PORTLAND, ME. (The Eastern News Company.) BOSTON, MASS. (The New England News Company.) PROVIDENCE, R. I. (The Rhode Island News Company.) SPRINGFIELD, MASS. (The Springfield News Company.)
TROY, N. Y. (The Northern News Company.)
ALBANY, N. Y. (The Albany News Company.)
SYRACUSE, N. Y. (The Syracuse News Company.)
ROCHESTER, N. Y. (The Rochester News Company.) BUFFALO, N. Y. (The Buffalo News Company.) PHILADELPHIA, PA. (The Central News Com-BALTIMORE, MD. (The Baltimore News Com-WASHINGTON, D. C. (The Washington News Company.) PITTSBURGH, PA. (The Pitisburgh News Company.)
CLEVELAND, O. (The Cleveland News Company.)
DETROIT, MICH. (The Detroit News Company.)
CINCINNATI. O. (The Cincinnati News Company.) DETROIT, MICH. (The Detroit News Compan CINCINNATI. O. (The Cincinnati News Compan ATLANTA, GA. (The Georgia News Company.)

JACKSONVILLE, FLA. (The Southern News Com-

pany.)
INDIANAPOLIS, IND. (The Indiana News Company.)
CHICAGO, ILL. (The Western News Company.)
ST. PAUL, MINN. (The Minnesota News Company.) MINNEAPOLIS, MINN. (The Minneapolis News

Company.)
ST. LOUIS, MO. (The St. Louis News Company, Inc.)
NEW ORLEANS, LA. (The New Orleans News Company.)

DALLAS, TEX. (The Texas News Company.) HOUSTON, TEX. (The Houston News Company.) KANSAS CITY, MO. (The South West News Company.)

OMAHA, NEB. (The Omaha News Company.)
DENVER, COLO. (The Colorado News Company.)
SPOKANE, WASH. (The Spokane News Company.)
SEATTLE, WASH. (The Puget Sound News Company.)

pany.)
PORTLAND. ORE. (The Oregon News Company.)
SAN FRANCISCO CAL. (The San Francisco News

LOS ANGELES, CAL. (The Los Angeles News

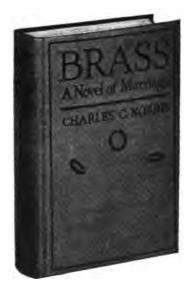
The American News Company Inc. and Branches ORGANIZED TO SERVE THE TRADE ONLY

Save Time and Expense by Ordering from the Nearest Point of Distribution to You

Manufactured Complete by

J. J. Little & Ives Company

BRASS



The Remarkable Novel on Marriage
by
Charles G. Norris

Published by E. P. DUTTON @ CO.

J. J. Little @ Ives Company THE PLANT COMPLETE

Typesetting: Electrotyping: Printing: Binding 425-435 East 24th Street, New York



Our Travelers will tell you of these, but perhaps you'd like advance information.

- (1) We have every reason to believe that the imposing life of William De Morgan, which we shall publish in early April, will stand out as the most important literary biography of the year. It is charmingly illustrated from paintings, caricatures, reproductions of letters, and delightfully informal photographs. The 150,000 readers of De Morgan's books will place this with pride on their shelves beside his novels.
- (2) In fiction we have "Patchwork," a brilliant novel of post-war days at Oxford. It is a sort of counterpart of Fitzgerald's and Benet's point of view in relation to England. The London Observer says "At last here is a novel which will live!" "Children of Transgression" by G. Vere Taylor is a thrilling story of the South. Gage has caught the spirit of the book in his four color jacket. "The Secret Partner" by Elizabeth Frazer is the first novel of one of the most popular writers on the staff of the Saturday Evening Post.
- (3) Romain Rolland's new love story, **Pierre et Luce**, is fiction of such importance that we list it separately.
- (4) Of singular timeliness also is a new book "Motion Pictures for Community Needs." It will solve the problems which have confronted so many churches and colleges in the selection and use of pictures of the higher type for educational and community purposes.
- (5) We have twenty-five other books ranging from biography to a helpful book on Golf. Our Spring Catalogue, attractively gotten up with illustrations, is now ready and we shall be glad to mail it to you at your request.

HENRY HOLT & COMPANY

THE Bublishers' Weekly The American BOOK TRADE JOURNAL

Published by R. R. Bowker Co. at 62 West 45th Street, New York
R. R. Bowker, President and Treasurer; J. A. Holden, Secretary
Entered as second-class matter June 18, 1879, at the post office at New York, N. Y., under the Act of
March 3, 1879. Subscription price, Zones 1-5, \$6.00; Zones 6-8, \$6.90; Fereign, \$7.00.
English Agent: D. H. Bond, 407 Bank Chambers, Chancery Lane, W. C., London.

VOL. CI.

NEW YORK, FEBRUARY 18, 1922

No. 7

Two Spring Juveniles

The Marines Have Advanced

By LT. COL. GILES BISHOP, JR., U. S. M. C. Author of "The Marines Have Landed"

In this, the second volume of the set, America's crack fighting corps see active service in Mexico and Haiti, and experience many thrilling incidents.

There is not a dull moment in the book.

Jacket in colors and illustrations by Donald S. Humphreys. Price, \$1.75 net.

No, Virginia!

By HELEN SHERMAN GRIFFITH Author of "Oh, Virginia!"

This is the second book of the set and shows Jinks a little older. Her mother decides that she must attend a finishing school, but to Virginia life there proves irksome.

Meanwhile, Jinks' fertile imagination is at work, and—well, Jinks almost finishes the finishing school.

Jacket in colors and illustrations by Wuanita Smith Price, \$1.50 net.

THE PENN PUBLISHING COMPANY

PHILADELPHIA

To Be Published March 7

A detective story of the San Francisco of today

THE MILLION-DOLLAR SUITCASE

By ALICE MacGOWAN and PERRY NEWBERRY

With California very much in the public eye, a good clean mystery novel set in present-day San Francisco and its beautiful suburbs will be widely read. This one is well-written, intensely exciting—you can safely recommend it to all lovers of a good detective yarn.

\$1.75

Published February 24

The Outstanding Music Book of 1922

CARUSO AND THE ART OF SINGING

Bý SALVATORE FUCITO and BARNET J. BEYER

Caruso's official coach and accompanist—the only living authority who can write expertly of Caruso's views on the art of singing—reveals the principles practiced by the great tenor. His book includes the very vocal exercises Caruso used, the secrets of his breathing power, tone production, diction—all the facts that teachers and students must have.

Fully illustrated... \$3.00

THE CORNISH PENNY

By COULSON CADE

Suggest this to discriminating readers who relish delicate sophistication and delightful literary flavor. It's a mystery romance with an unusual complication—a distinctly "different" story. Feb. 24. \$1.90

Publishers FREDERICK A. STOKES COMPANY New York

RUTH COMFORT MITCHELL



Her Chinese servant gave her a good luck medal, the symbol on which reads "Live a Thousand Years and Never be Sick or Sorry." And what she says is, "I intend to do just that!"

San Francisco was the birthplace of this cheerful novelist and most of her life has been spent there or in Los Angeles. Periods in New York, in Europe and in Mexico have intervened, but always she has returned to the California, than which she thinks there is no more beautiful spot on earth. She is married, the brink of the Grand Canyon in Arizona having been the setting for her wedding.

Now she lives and writes in a home a thousand feet up in the foothills of the Santa Cruz mountains, looking over the Santa Clara Valley and away to San Francisco Bay. There is not a level inch on the ranch anywhere—all buildings hang precariously onto ledges which have been blasted out for them. "We raise everything we eat but the staple groceries and the filet mignon," she says.

Her writing is done in a little work house high on the cliff. When not writing she is usually in the saddle, tearing over the hills, with a varied assortment of favorite dogs accompanying her.



JANE JOURNEYS ON is Ruth Comfort Mitchell's new novel. Like her previous popular story, "Play the Game," it is a brisk and joyous tale, which will appeal to all who enjoy the humor and sentiment of youth.

The heroine is a delight and her journeyings are of surprising variety. From her small village home she goes to New York, to make her way by her talent for writing. The success she meets with, the people she encounters, her adventures when she journeys out to Chicago and down to Mexico, the final climax to her wanderings in which a charming young man is involved, all go to make this a novel of surpassing qualities of entertainment.

\$1 :75 net





LITTLE, BROWN & COMPANY'S February 25th Fiction



The Pocket Edition of the Novels of A. S. M. HUTCHINSON IF WINTER COMES 325th Thousand!

The Baken & Taylor Co.'s Monthly Book Bulletin says: "'If Winter Comes' is altogether a publishing sensation—and its vogue will no doubt continue throughout the new year. Has good possibilities for reaching the million mark." "If Winter Comes" still heads the list of best sellers in the United States, Canada and England, and is being widely and thoroughly advertised.

ONCE ABOARD THE LUGGER-

Eleventh Printing

"One of the merriest books ever written."—Heywood Brown in The New York World.

THE HAPPY WARRIOR

Fourteenth Printing

"Will win for its author a high place among the novelists."-The Boston Transcript.

THE CLEAN HEART

Fifth Printing

"Will find its way to the heart of the reader in short order."-Brooklyn Eagle.

Pocket Edition, Limp Leather. 4 volumes. Each \$2.50. The set, \$10.00
The above volumes also in uniform cloth bindings. Each \$2.00

A NewiWestern Story by the Author of "The Snowshoe Trail"

SHEPHERDS OF THE WILD

By EDISON MARSHALL

Edison Marshall knows the ways of the wild places and the ways of the wild creatures that range them—and he knows how to write a story. "Shepherds of the Wild" will appeal to readers who like an exciting yarn, and particularly to all lovers of the out-of-doors and of animal life.

Frontispiece. \$1.75

A Mystery Story by the Author of "The Apartment Next Door" THE TRAGEDY AT THE BEACH CLUB

By WILLIAM JOHNSTON

Famous for his plausible and stirring detective stories, "The House of Whispers." "The Apartment Next Door," and "The Mystery in the Ritsmore," William Johnston has surpassed his previous efforts in "The Tragedy at the Beach Club." Carolyn Wells soys: "The Tragedy at the Beach Club' qualifies about one hundred per cent as a satisfactory detective story. It has a well-constructed plot, swift, fine action, and live worthwhile characters. Yet the best of it is its clear, bright atmosphere and its freedom from niggling or verbal padding."

A New Novel by the Author of "Storm Country Polly"

THE MARRIAGE OF PATRICIA PEPPERDAY

By GRACE MILLER WHITE

Grace Miller White achieved popularity with "Tess of the Storm Country," which sold over 200,000 copies, and this great public will have a warm welcome for "The Marriage of Patricia Pepperday," her first novel in two years. Patricia is a delightful heroine who will walk right into the hearts and sympathies of all readers, while associated with her is a company of splendidly drawn, characters, some lovable and some quite the opposite, such as occur in any group from real life.

Frontispiece. \$1.90

An Intensely Interesting Story of Boston Society

KENDALL'S SISTER

By ROBERT SWASEY

In this interesting new novel the author has depicted Boston society, its atmosphere and its temperament with a sure knowledge and with innumerable and subtle touches. Primarily, however, "Kendall's Sister" is the story of a very real and fine and human woman.

Frontispiece. \$1.90

Publishers

LITTLE BROWN & COMPANY

Boston

After reading MAN-SIZE we quadrupled our usual advertising appropriation for a Raine book.

A reproduction in smaller size, of the preliminary advertising in our country-wide campaign is given below. Beside these, we'll help the dealer by supplying a superb full color, large-size, cut-out for window display. The time has come to put Raine over in a big way, and this thrilling story of the Northwest Mounted Police is just the book with which to do it.

\$1.75. Ready in April.

HOUGHTON MIFFLIN COMPANY



Important Announcement

On March 1st, 1922

The Washington Square Classics

will be reduced to

\$1.50

The Rittenhouse Classics

will be reduced to

\$2.25

For other price reductions to go into effect on the above date, see our new catalogue which is now ready.

GEORGE W. JACOBS & COMPANY

Publishers
PHILADELPHIA

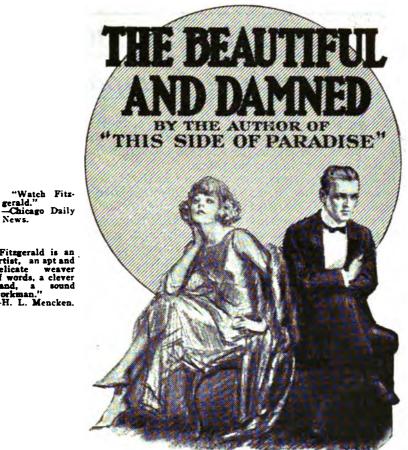
"Watch Fitz-

"Fitzgerald is an

artist, an apt and delicate weaver of words, a clever hand, a sound workman." --H. L. Mencken.

News.

Publication Date March 3



"Brilliant-and it "Brilliant—and ... cuts horribly deep. Now we below that This Side of Paradise' wasn't all. There's no stopping him. He will make them all look up this time."

—Sidney Howard:

By F. Scott Fitzgerald \$2.00

THE EVERLASTING WHISPER

"A whirlwind tale of the California wilderness that thrills and near intoxicates."— New York World.

"Jackson Gregory has surpassed all his previous novels."—Philadelphia Record. "In Gregory's writing we have the romancer and the woodsman. He knows the ways of nature well and has knowledge of the ways of women."-Sidney Williams in the Philadelphia North American.

\$1.75

JACKSON GREGORY'S BIGGEST NOVEL





You Too Can Cash In On This \$13,000 Advertising Campaign

W E have laid out, and have already begun, an advertising campaign for Jackson and Salisbury's "Outwitting Our Nerves," the most cheerful, the most readable, the most easily helpful, the most successful health book published in recent years.

It is a book for everybody. It is one of those rare successes which people are glad to tell others about. And we are glad to sell it, as you no doubt are, for it is a good book. It is an authentic good deed to get "Outwitting Our Nerves" into the hands of a reader.

Here is our present advertising campaign, which supplements a steady campaign since the book was published last year:—

- NEW YORK TIMES BOOK REVIEW: One page, two half-pages, and eight smaller advertisements.

—Fourteen other newspapers of New York, Boston, Philadelphia, Chicago, Los Angeles, and San Francisco: Eight 50-line ads. in each paper.

-THE DELINEATOR: One-half page.

- -THE OUTLOOK: One page and three single-column ads.
- —THE INDEPENDENT: Two pages, two half-pages and several smaller ads.
- -THE NEW REPUBLIC: Two pages and two half-pages.
- —THE NATION: Two pages and two half-pages.
- -HARPER'S MAGAZINE: Two pages.

-THE BOOKMAN: Two pages.

- **EVERYBODY'S MAGAZINE:** One page.
- —CENTURY MAGAZINE: Four pages.
- -ST. NICHOLAS: Two pages.

OUTWITTING OUR NERVES

By JACKSON, M.D., and SALISBURY 26th thousand. Price \$2.50

You are going to have a demand for "Outwitting Our Nerves," and the demand is going to keep up for months. We are ready. Are You?

At All Bookstores THE CENTURY CO. 363 Fourth Avenue Published by New York City

An Announcement

And a Prophecy

IE **DOO**M

By ARTHUR D. HOWDEN SMITH

Announcement

Brentano's announce this big title on their Spring list with a distinct thrill of pride. "The Doom Trail" is a story of early America when Indians were still a menace in the forest wilderness. Here is not only a romance with a thrill on every page, but also a

book based on the country that will make who reads it a better can push this book dence that they will at their customers and trade, and also take no ing the cause of Am-



early history of our every man and woman American. The trade with perfect confithe same time please thereby attract more small part in furthererican letters.

Prophecy

Brentano's feel that by the most conservative estimate they have in "The Doom Trail" a book sure to stand among the very finest and most popular romances of the year. Ready March 10th. Order now. Net \$1.90

Older Volumes Still in the Quick-Turnover Class

DUST

By MR. and MRS. HALDEMAN-JULIUS

One of the really big novels of the Middle West that is still selling easily. Fifth edition.

THE POISONER By GERALD CUMBERLAND

The novel of a genius who is cured of a strange illness by psychoanalysis and love. Net \$2.00

GREAT SEA STORIES Edited by JOSEPH LEWIS FRENCH

Stories from the work of the greatest sea writers of all time. The only collection of its kind in existence. Selections from Jack London, Pierre Loti, Charles Reade, John Masefield, David W. Bone, Herman Melville and many others. Picture jacket. Net \$2.00

BACK TO METHUSELAH By BERNARD SHAW

Shaw's greatest play, both from the literary and sales point of view. Sixth edition. Portrait Net \$2.25

WOMAN and the NEW RACE By MARGARET SANGER

This vastly successful discussion of birth control has taken its place as a standard work with a Net \$2.00 steady and undiminishing sale.

Publishers

BRENTANO'S

New York

JUST RECEIVED

February Issue

THE BOOKMAN'S JOURNAL

AND PRINT COLLECTOR

An International Magazine

VOL. V. (NEW SERIES) No. 5.	CONTENTS	FEBRUARY, 1922
`		PAGE
DR. DOVER: PIRATE, AND IN		
THE PERSIAN BOOK, AND	THE GLORIES THE	REOF-W. G. Blaikie
Murdoch		148
EIGHT LITTLE BOOKS OF A SO	COTTISH POET—S. J.	Looker 155
OLLA PODRIDA—The Editor		
AMERICAN NOTES—G. H. Sar	gent	160
TWO UNRECORDED TRIAL P		
Wilder		
DR. DANIEL AND THE FELL TY		
REVIEWS	• • • • • • • • • • • • • • • • • • • •	166-170
BOOKS TO BE NOTED CORRESPONDENCE		
CATALOGUES FROM THE BOO	KSHUDS	171
ZORN ETCHINGS AND THEIR V	ATTIFS	179
BOOKS IN THE SALE ROOMS		
BOOK PRICES		
MEN AND MATTERS		
"The Bookman's Journal" is pub		

E.C. 4. Subscription Rate, including postage, \$6.00 per annum, and proportionately for shorter periods.

Send for a Copy

PRICE 50 CENTS

THE R. R. BOWKER CO., 62 West 45th Street NEW YORK CITY

ALFRED A. KNOPF



220 W. 42 St., New York

·ALFRED·A·KNOPF··THE BORZOI··ALFRE

ALFRED A KNOPF .. THE BORZOL .. ALFRE

VAN ZANTEN'S HAPPY DAYS By Laurids Bruun



The most famous "South Sea" book in the world today. It has been translated into Danish, German, Dutch, Bohemian, Finnish, English, Swedish, and Russian. In Germany alone it sold almost 200,000 copies. It is really "different." \$2.00 net

WANDERERS By Knut Hamsun

The only mature novel of Hamsum's besides "Growth of the Soil" I have yet published. A moving story of a marriage and its dissolution, it is also a poetic record of what may have been the author's own experience as a field-hand and wanderer. \$2.50 net

SALT LAKE By Pierre Benoit



ALFRED: A. KNOPF... THE BORZOL: ALFRED: A. KNOPF... THE BORZOL ALFRED: A. KNOPF... THE BORZOL: ALFRED: A. KNOPF... THE BORZOL

Over 150,000 copies of this novel were sold in France since its publication there last summer, and Benoit is being hailed as a new Dumas. It has every element to make for equal success here. An exciting story of Salt Lake City in the days of Brigham Young, whose heroine, an American girl, becomes the wife of a Mormon, only to become degraded and disillusioned. \$2.00 net

The SOUL of a CHILD By Edwin Björkman

Mr. Björkman has told this story of a boy's life from the age of five to fifteen so sympathetically, understandingly and brilliantly that I am confident of its immediate recognition as one of the notable works of our day. The book is frank to a hitherto unattempted degree, true—it carries an unforgettable message to mothers and teachers—but it is, first and foremost, a very fine novel, a literary achievement.

\$2.50 net

CYTHEREA—Now in sixth printing — 38th thousand—watch your stock!

Are you in the prize doll contest?

Ask us for details.

In Canada all Borzoi Books can be obtained from The Macmillan Co. of Canada, Limited, St. Martin's House, Toronto.

Publication

March

3d

Shipments

from

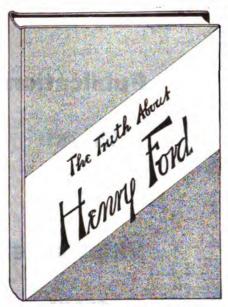
Stock

\LFRED:A-KNOPF--THE BORZO!--ALFRED:A-KNOPF--THE BORZO!_ALFRED:A-KNOPF--THE BORZO!--ALFRED:A-KNOPF--THE BORZO!

NOW

ALKNOPE. THE BORZO ALERED A KNOPE. THE BORZOI MALERED A KNOPP. THE BORZOI

A Romance of Modern Business



By Sarah T. Bushnell

In writing this chronicle the author has had the co-operation of Mrs. Henry Ford, James Couzens (the mayor of Detroit, who for many years was Mr. Ford's partner) and other close friends of this master of men. "The Truth About Henry Ford" gives for the first time the inside story of

The Peace Ship
Mr. Ford's Senatorial Campaign
The Chicago Tribune Libel Suit

This authentic revelation of the underlying principles that have shaped Henry Ford's life, and built up his marvelously successful career unfolds an inspiring chapter in the history of the nation's economic life.

"The Truth About Henry Ford" will stir the blood of every true American who reads it.

A human document of absorbing interest, about a famous, but little understood American. An authentic revelation.

Contents:

His Childhood and School Days.

The City Beckons.

His Courtship and Marriage.

The First Car and the First Race.

The Story of Magical Success.

The Peace Ship.

The Ford-Newberry Senatorial

Campaign.

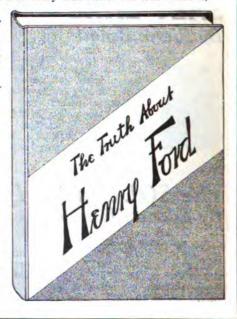
The Chicago Tribune Libel Suit.

Henry Ford's Interesting Personality.

His Wife and His Home.

The Ford Factory, Foundry and Trade School.

His "Honest-to-Goodness Americanism."



Published March 1

\$1.25 net





The Publishers' Weekly

THE AMERICAN BOOK TRADE JOURNAL FOUNDED BY F. LEYPOLDT

February 18, 1922

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

Truth in Advertising

THE week of Washington's birthday, is as appropriate a time for the emphasis on Truth, as Franklin's birthday is for an emphasis on Thrift, and that section of the Advertising Clubs of America which is devoted to the truth movement in advertising and which is represented by the Better Business Bureaus in thirty-seven of the larger cities of the country will hold a convention at the quarters of the Advertising Club of St. Louis. Nothing that the advertising organizations of the country have ever done has been more fundamentally important to the growth of advertising and more nobly conceived in its future effect. The men who have planted the seed and nurtured the idea deserve all possible credit. The business men who have supported these Better Business Bureaus in the laborious and expensive work of bettering advertising conditions deserve all credit.

In the book field there has been no special organization for examining into advertising conditions, but the need of high standards in this respect is thoroly appreciated. Retail booksellers who have any conception of their responsibility do not now advertise books as being marked down from purely nominal list prices. One line of chain stores that used to display regularly "\$4 dictionaries for \$1.50" now does a good business in these dictionaries at \$1.50 without the other mention. The old habit of reprinting subscription sets and using as a list price for advertising, the figure which was attached to the original and more careful printing has largely subsided. Some old de luxe sets may be advertised from \$3.50 to \$1 per volume, but this would be the actual truth of the case and not an artificial figure. List prices, when they are correct list prices, are the accurate way of indicating editions. There was a time reprint fiction was often advertised being "fiction of the regular \$1.50 character for 75c." This was in a way the truth, but the deceptive character of the statement has caused it to be dropped. Reprint fiction is a good buy at 75c without suggesting that it is the same thing as the new current fiction.

Publishers' figures as to the total editions are often questioned as not in accordance with standards of advertising practice. Not always is the total number of sales used in advertising, but when used there is usually little reason to question their accuracy. Any publisher who would print false figures in an endeavor to indicate the popularity of his book is doing his own business a poor service. The fact that the public has a very hazy idea as to what constitutes a good sale of a book leads a good many publishers to indicate the progress of sales by editions, and in this there often seems to be an effort to carry the impression of larger sales than are actually the case. Just what an edition is, no one can really say. If, on a popular book, the number of times the book is actually put back on the press is stated in the advertising, this is an item of real value in indicating the public demand.

Publishers are also questioned for book descriptions used on some jackets. In this field, however, we are getting into the very debatable ground of taste. The publisher trying to indicate the character of his book to an unknown audience which may read the jacket cannot always word his brief statement so that it will give the correct impression to every reader. The common word, "blurb," has come into frequent use because of over-statements that have often occurred in the case of new books, and healthy ridicule is the best cure for this type of over-statement when it occurs.

The book-trade should give all interest and support to advertisers who are emphasizing the importance of Truth in Advertising, and everyone who wishes to make his profession a gainer from his work should do his part to keep book-trade methods above criticism.

Stating Prices Right

Since printing an editorial on honest advertising in books, we have had called to our attention the circular sent out in connection with the selling of the Review of Reviews plus "The Outline of History" at \$6.50.

The people in the trade can interpret this circular. Can the average reader understand it? The circular reads in part:

"An offer we can never make again—'The Outline of History' at one-third the original price. Think of it, a discount of sixty-seven percent from the price that 250,000 people have already paid . . . Voluntarily Wells slashed his royalties eighty-five percent and entered into a contract with the Review of Reviews by which a new edition—exactly the same as the first except that it is in one volume and has his own revisions-can be offered to you at a fraction of the price of the first . . . Wells' marvelous history at the price of \$3.50 and a year's subscription to the Review of Reviews at its regular price of \$4, both \$7.50 in monthly payments or \$6.50 in cash. . . . By a fortunate arrangement we can offer it in full leather at a lower price than cloth binding would have cost you a year ago, \$9.50 in cash, when taken with the Review of Reviews.

It may be that it is fair to refer to the one volume Wells as the same work as the original and therefore to make direct price comparisons. This, however, is questionable. To offer the two at \$7.50 with \$5 given as the price of the history and \$2.50 as the price of the magazine would be more in accordance with what the trade believes the offer to be. On that basis it is a good purchase, but apparently not spectacular enough to lend itself to a campaign.

Book Price Levels

E have from time to time gathered data as to the comparative price levels of different types of books, but, owing to the variance between books, it has been difficult to get a general view of the whole situation, which it is important to know in order that publishers may estimate how much more capital they are likely to have locked up on a certain volume of business, that retailers may know how much more investment they will have to have to carry a certain number of thousands of volumes, and that libraries may know how much increased appropriation they may need in order to get given supplies of books.

Another view of this subject has been suggested by looking over a list of books that was made out five years ago to serve as a model home library. The list was made and priced in June, 1917, and included home books of reference, histories, books on general science, music, nature books, poetry, classics, novels, current fiction and children's books—in all, 166 volumes. This total does not include 11 titles

that have gone out of print, rather less perhaps than would have been expected. The total retail price of the books at that time was \$234; the present price would be \$348, a 49% increase. The highest increases were on the imported series of classics. Eliminating these, the rate of increase was 45%. There was no book on the entire list that had not changed, the smallest increases being 20% and the highest 100%. The great majority, however, ran along about 40% which kept the average in the 40's. Some wider investigation might be made, but this may serve as a fairly accurate estimate.

This places books at the beginning of 1922 on a scale lower than most commodities as compared with five years ago and lower in percentage of increase than most of the component materials that make up the book. Paper is now about 60% higher than it was, binding cloth 70% higher, electrotyping wages 150% up and printers' wages double.

Record of American Book Production January, 1922*

				1	By Origin		
		New Publications			English and other Foreign Authors		
CLASSIFICATION	New Books	New Editions	Pamphlets	American	American	Imported	Total
Philosophy	13	1	1	8	2	5	15
Religion	34	ō	10	38	3	3	44
Sociology	33	4	23		3	3 5	60
Law	5	3	3	11	ŏ	ŏ	11
Education	5	ŏ	4	8	0	1	9
Philology	16	2	4	17	0	5	22
Science	15	5 6	41	54	0	7	61
Technical Books	25	6	4	27	· ·	8	35
Medicine	18	1	2	13	1	Z	21
Agriculture	4	0	12	16	0	0	16
Domestic Economy	3	0	2	5	0	0	5
Business	13	1	7	20	0	1	21
Fine Arts	4	2	1	4	0	3	7
Music	O	0	0	0	0	0	•
Gamea	6	0	3	6	2	1	9
General Literature	21	I	7	27	0	2	29
Poetry, Drama	58	6	36	86	7 8	7	100
Fiction	4 I	17	0	45		5	58
Juveniles	9	0	0	9	0	0	9
History	29	0	9	27	0	11	38
Geography, Travel	17	2	6	21	Ţ	3	25
Biography	30	3	2	25	5	5	35
General Works	7	_	9	13	_		13
Total4	103	54	186	532	32	79	643
* In January 103	. .	£22	กคพ	books	110	new.	edi.

^{*} In January, 1921, 533 new books, 110 new editions, and 184 pamphlets; a total of 827 were recorded.

The Educational Renaissance and the Book Publisher*

Joy Elmer Morgan, Washington, D. C. Editor of the Journal of the National Education Association

DUCATION today is being influenced by important tendencies both within and without the school that are prophetic of a greatly enlarged usefulness for the publisher of books. Taken collectively as phenomena of this unique period of world life these educational tendencies prophesy a marked elevation of the intellectual life of the great mass of mankind. The early advocates of universal education could hardly have foreseen the world sweep of the democratic impulse of today and the currents in education which have sprung from that impulse.

These currents may be grouped under three heads. In the first place, the science of education is making rapid progress. Educational method is passing thru a period of change in the direction of larger initiative and individuality for the learner. In the second place, there is developing within the group of educational workers a heightened sense of professional obligation which is finding expression in the growth of professional organizations and in indications that such organizations will be the policydetermining agencies of the future. In the third place, there are unmistakable signs of a new faith in education on the part of people generally, not only in America but thruout the world.

In its relation to security and progress, the science of education is no less important than compulsory attendance and the machinery of administration. It is not enough that every child be kept in school during the formative period of his life. It is not enough that he be assured a mature and competent The education of every boy and girl must be so conducted as to preserve and develop those elements of personality that are especially valuable in a democratic social structure. The ultimate measure of classroom procedure is the sort of social fitness it develops. This fact is being recognized today as never before. The school of the future will be essentially democratic in its relationships. The publishers of textbooks have already felt this tendency toward democracy in course of study and school management. It has significant consequences also for the publisher of general books because its whole aim is to make of the child a thinking citizen -to fix habits of intelligent living which will carry over into adult life.

The democratic attitude toward the learner has given rise to the use of scientific tests and measurements, to pupil participation in school government, to the source method, the project method, the socialized recitation, and to the wider use of books and libraries. The significance of these newer practices is emphasized when one considers the enormous size of the Nation's school factory.

There are in the United States 28,000,000 children of school age. In order to handle these great numbers of children effectively they must be grouped in classes and grades and given prescribed courses of study. Ways of making this classification on a scientific basis are being developed, but the fact remains that millions of children must be put thru a common mould. If this passing thru a common mould is not to crush initiative, the child must be surrounded with materials that will provoke study and investigation on his own account. To do just this is the function of books. The growing recognition of this function is found in resolutions of education associations urging the development of libraries, in special equipment in new school buildings, in an increasing demand for trained librarians, and in legislation looking to state-wide systems of libraries fostered by State and Federal aid.

There is no single public educational activity that in proportion to its cost has greater undeveloped possibilities than the free public library. Not over twenty per cent of the citizens of the United States now have access to a free library. Perhaps less than one per cent actually uses public libraries. But a new day is dawning. The development of the ideal of a state-wide system, using the county as the unit of trained service, is putting new life into the library movement. Training within the school has never pointed so directly toward the use of the public library. There is a growing conviction among educational leaders that the school is only the beginning-that public libraries must be developed to perpetuate the fine spirit and the high ideals which schools exist to create. Fifty years ago the schools were relatively as poor and inadequate as public libraries are todaycompulsory attendance was fighting for recognition. Today there is not a state in the Union that does not have compulsory attendance. Fifty years from now there will not be a state in the Union that will not require and aid every community to maintain a library.

^{*} Address delivered before the National Association of Book Publishers at their Second Annual Luncheon.

Along with these developments in the science of education has grown up a new spirit in the teaching force of the Nation. This awakened sense of professional responsibility among educational workers will encourage reading both among them and the people with whom they come in contact. I need not dwell upon the oft repeated statement that the teacher is not a reader. I need not even give the facts that have been cited to prove that statement. It is far more to our purpose to analvze briefly the social composition of the teaching population of the United States and then to ask why we should expect high standards of intellectual life from a group of There are men and women so composed. something over 600,000 public school teachers in the United States. If these teachers were to form in line side by side, the line would be 300 miles long. If they were arranged in this line in the order of age and one were to start with the youngest teacher, he would pass by tens of thousands of teachers only sixteen, seventeen, or eighteen years old and would traverse one fourth of the entire three hundred miles before he would come to the first teacher who had passed the age of twenty-one.

If the line were to form again upon the basis of attendance at school, one would pass 30,000 teachers before reaching the first individual who has had more than an eighthgrade education; he would pass 150,000 teachers before reaching the first individual whose education amounted to more than two years of high-school work; he would have passed 480,-000 teachers before he reached the first teacher with two years of training after graduation from high school. With 480,000or four-fifths-of our public school teachers comparatively untrained, need we be surprised that they have not developed the reading habit either in themselves or in the children they have taught?

This would be indeed a dark picture if there were not another side. That other side is found in professional organization. Professional organizations among teachers began as forums for the discussion of the problems of education. The part played by these discussions has not diminished during the past few years-indeed it has increased-but professional organizations have passed into a new period of development which we may call the period of action and democratic control. The old associations were composed chiefly of persons who attended the meetings or who desired to have their publications. The new associations are composed of all teachers who elect representatives to attend the meetings. The meetings of representatives in the National Association and in the associations of the more progressive States frame patriotic programs of educational development.

As a result of their representative character and of the programs for which they stand, these associations have had enormous membership growth in recent years. For example, before 1918 active membership in the National Education Association remained under ten thousand; on January 1, 1921 it was over 48,-000; on January I, 1922 it was over 83,000; new memberships are now coming in at the rate of over a thousand a day. A similar growth may be found among the State associations. The Pennsylvania association numbered 18,000 in 1918; 34,000 in 1920; and 40,-000 in 1921. The Texas association numbered 3000 in 1918; 8000 in 1920; and 14,000 in 1921.

Backed by these large and growing memberships both State and National associations have been able to accomplish much for the advancement of education. The laws which have been added to the statute books of the States in consequence of organized professional effort are numbered in scores. The support which has rallied to the legislative program of the National Education Association will stand out in educational history as marking the beginning of a new epoch in this republic. That program in its naked outline consists of two main propositions: First, the creation of a Federal Department of Education with a Secretary in the President's Cabinet and second, Federal subventions to the States to promote certain phases of education which are fundamental to good citizenship in both State and Nation. A year ago, the success of this program might have been doubted; to doubt it now would be to doubt the very tides. From every corner of the Nation there has come such a wave of popular support that if legislation does not pass this Congress, there is certain to be elected in 1922 a Congress that will say with the great British statesman Lord Fisher, "That nation which employs the best teachers with the highest pay and as a part of the best school system will be the best governed and therefore the greatest Nation."

A professional spirit which can realize such programs as these and which can sweep one-fourth of the teachers of the Nation into summer schools—as it did during the summer of 1921—must mean broader interests and a higher intellectual level among teachers generally. This in turn must react upon the communities where the teachers work and upon the children who daily come under their inspiration and direction.

The third point—the growing public demand

for education—is really implied in the other two. They are all merely evidences of a renaissance in education which is stirring society to its depths—a renaissance which must rally to its support the thinking men and women of the civilized world. In America there are evidences of this new faith on every hand. It finds expression in the great crowds of students that have overflowed the high schools of every city in the land. It is revealed by enrolments that have exceeded the capacities of colleges and universites. It is made plain by the increased space which newspapers and magazines are giving education and by a vigor of editorial emphasis and constructive criticism unknown in days gone by. The new faith in education is convincingly evident in the determination of the best citizens that in spite of the present economic stress, the work of public education shall not be crippled for want of funds. The new faith in education is registered in the halls of Congress and in the attitude of the administration at Washington. Education is now a world power-recognized, respected, and relied upon. The conference at Washington is itself a memorial to the influence of free public education and it may well be that the greatest achievement of the conference is not written in any of the treaties or pacfs that it has produced, but in the awakening consciousness of the leaders of the nations that the world can go no faster and no further than is made possible by the education of the great mass of mankind. In that education the printed page is certain to play a . larger and larger part. May I congratulate the publishers of America upon the commanding opportunity that is theirs to carry on the good work.

Book Publicity as Children Would Plan It





BY BETH KELLER

BY HUBERT GRAVES

CHILDREN IN THE PROVIDENCE PUBLIC SCHOOLS SUBMITTED POSTERS FOR AN EXHIBIT HELD AT THE PUBLIC LIBRARY DURING CHILDREN'S BOOK WEEK. THERE WAS WIDE INTEREST IN THE EVENT AMONG THE CHILDREN, THE PARENTS AND THE PRESS

Booksellers Act on Tariff

THAT the booksellers are in earnest in their endeavor to do everything possible to prevent the enactment in its present form of the book schedules in the Fordney tariff is indicated by the letter which has been sent out by President Eugene L. Herr of the American Booksellers' Association to its 500 members.

Mr. Herr makes the suggestion that every bookseller should not only write to Washington but, more important still, should see that the local paper discusses the situation in the following letter to the trade:

Dear Fellow-Bookseller:

Word has just reached us that the book schedules in the Fordney Tariff Bill (H. R. 7456), will come up before the committee for final action between March 1st and 15th. Whatever can be done to alleviate the proposed schedules must be done in the next two weeks.

The position of the book-trade has been presented by Charles E. Butler in his statement last September, and before the Senate Finance Committee in December by John McCrae, Charles E. Lauriat, Jr., and Dr. M. L. Raney.

Your attention is directed to an article appearing in the Publishers' Weekly of February 11th, and the Bookseller and Stationer of February 15th entitled, "Act Now for a Just Tariff on Books" and to the seven points outlined wherein the bill should be revised.

It is suggested that booksellers all over the country endeavor to have articles or editorials appear in local papers, presenting these points and that copies of these articles be forwarded to the chairmen of the Senate and House Committees. Also that you write the member of Congress from your district and the Senators from your state protesting against the proposed duties and regulations.

Will you not co-operate with the book-trade of the country in endeavoring to correct the proposed backward step in tariff legislation by acting promptly on these suggestions?

Cordially yours,

Eugene L. Herr, President.

Charles E. Butler, treasurer of Brentano's, and chairman of the Board of Trade of the American Booksellers' Association, makes the following comment on the situation. Brentano's business, covering as it does old books, foreign books, and general publishing, gives Mr. Butler's comment especial weight.

New York City, February 14th, 1922.

Editor, Publishers' Weekly:

The all-important matter of interest to the book world is, what is Congress going to do

with the Fordney Tariff Bill, especially that part relating to books? There can be no doubt as to the harmful effect its passage, as now proposed, would have on books, reading and education. No tariff whatever should be placed on foreign books or books twenty years old, and it were better if the tariff was not increased on current English books. The gain to the United States in money by this taxation would be so insignificant, that surely it would not warrant the inflicting of all the harm its enforcement would bring about.

The worst evil of the bill is the American Valuation plan of assessing the duty. It is intolerable, impossible and unjust, for it compels the public to pay double duty or more as it may please the appraiser to assess—we have challenged the members of the Committee to refute this statement, and we repeat it. It cannot be done. Consider the poor appraiser upon whom the impossible task is imposed. Consider also the everlasting war he will be engaged in with the importer, thus converting the calm serenity of the Custom House heretofore prevailing, into a seething cauldron of a perpetual fight for price elevation and for price reduction.

Charles E. Butler, Chairman.

The following changes in the book schedules are those urgently recommended:

- 1. The duty on all books bound or unbound except such as may be otherwise provided for should not be more than 20% ad valorem based on cost price to importer in country of exportation (Par. 1310.)
- 2. Children's toy books should be protected under toys (Par. 1414) with clarified description of what constitutes a toy book and the 40% duty as proposed.
- 3. Books should be specifically exempted from American Valuation appraisement (Sec. 402) as being impractical to apply and unnecessary for adequate protection of this American industry.
- 4. Books over 20 years old should be reinstated on the Free List. (Par. 1529.)
- 5. Books in foreign languages should be reinstated on the Free List. (Par. 1529.)
- 6. Libraries and educational institutions should be given the same duty free privilege as before. That is "all textbooks used in schools and educational institutions" (Par. 1530) and "not to exceed two in any one invoice for libraries." (Par. 1531.)
- 7. The libraries of families from other countries should be duty free without the limitation of \$250. (Par. 1532.)

The Successful Rental Library

By Marion Humble

Part II-Continued (from February 4th)

Records of Borrowers

Two records must be kept in the rental library to enable the librarian to know what books are out, who has them, where to send for them if overdue; a Record of Borrowers and a Record of Books Borrowed. These records are best kept on cards. A registration card is needed for each borrower, showing name, address, business address if any, date of application for rental privilege, and amount of deposit, if one is required, telephone number if useful. These cards should be arranged alphabetically by last name of borrower. Addresses should be kept up-to-date. Note of fines unpaid and books not returned can be placed on this permanent record, and a borrower's privileges withdrawn if he abuses them.

Records of Books Borrowed

The record of books demands a card made for each book, showing author, title, copy number, accession number if used. The card should be ruled in three columns in which are to be entered: (1) name of borrower, (2) date taken, (3) amount paid on return.

The third entry is made when the book is returned. A 4x6" or 5x8" card is practicable. These cards are kept in a file "Books In" until wanted. When a borrower selects a book and brings it to the desk for record, the card for

that book is taken from the file, the entries of name of borrower and date taken made, the date taken is entered in the book for the borrower's information, and the card is placed in a second file, "Books Out." When the book is returned, the card is found in this file, the amount paid entered on the card, the card returned to the "Books In" file, and the book returned to the shelves.

The file of cards "Books In" should be kept in alphabetical arrangement by title (or by author if this seems easier to the librarian). The file of cards "Books Out" is best kept in chronological arrangement by date of month; as each book returned is stamped with date of borrowing its card is easily found. Books longest out will automatically come to the front of the file, and notices can be sent when the books are overdue. Date guides can be obtained from office supply firms. "Books Out" cards may be kept alphabetically if preferred tho there is advantage in the chronological system when watching for or following up overdue books.

An "Overdue" guide in the file should indicate cards for which notices have been sent. Overdue notices should be sent out each day, for books that have been out a month. These should be postcard notices, worded somewhat as follows:

20022 210.	}	okes	ADDED Feb. 10		совт С В R —	TOTAL RECEIPT: \$4.11	
	-'	TAKEN	PAID			TAKEN	PAII
J. A. Timmin	s	FEB. 10	15				2.31
Mrs. M. A. C	obb	FEB. 16	30 ·	Laura	н Норе	MAY 5	15
Flora B. Have	ens	FEB. 26	24	cto	c.		etc
M. N. Grace		MAR. 6	15				
Mrs. Thos. Je	nkins	MAR. 10	15				
Miss Maude 1	Tobey	MAR. 14	18				
Martin Frye		MAR. 22	24				
Martha Evan	5	APR. 2	21				
Mildred Steve	ens	APR. 4	15				
Albert Kn i ght	}	APR. 12	36				3.76
R.D.More		APR. 27	18	Sold o	off at		35
			2.31				4.11

A REMINDER.

from the	Rental Library
that	•••••
borrowed by you	on
has not been retu	urned. Perhaps it has
been overlooked	and you may wish to
return it before f	urther dues accrue. If
you wish to keep	the book permanently,
its cost is	•
New Books	Rental Library
Added Weekly	
Three Cents Per	r Dav. (address)

If no answer is received to this notice, a personal letter with enclosed bill should be sent at the end of a week, the letter reading somewhat as follows:

Dear Sir:

or you may have decided that you would like to keep it.

Enclosed also is a list of some of the new books just received. The titles checked have been added to the rental library. You will surely be interested in looking over these books when convenient.

Borrowers' Obligation

The required amounts of payment, whether deposits or payments per week or per day, and the matter of overdue notices should be explained to a borrower taking his first book. There should be no "rules and regulations" to irritate borrowers; the taking of books must be made an altogether pleasant and agreeable operation. If the date of taking a book is always placed in the book, and it is understood by the borrower, he can always tell how long he has had the book and how much he owes. The postcard reminder and letter will call attention to this, if kept over a month, and offers him the alternative of sending a check for the book if he does not want to return it.

A statement about rates can be printed on the flap of the paper wrapper. Borrowers dislike to be bothered with cards or booklets of rules and the wrapper is the simplest means of carrying this information with every book.

Such instructions as "Please do not remove this cover," "Members are not allowed to lend books except to their own family," "Books with pages torn cannot be returned and must be paid for" are unnecessary if the borrower understands in the beginning that he is responsible for books taken. The borrowing and buying of books must be made as attractive as possible. The thought of rules and penalties and prohibitions should be left out.

The Used Books

One of the best means of insuring care of books by borrowers is to rejuvenate the shelves continuously by withdrawing all shabby volumes, by cleaning with soft eraser or art gum those that are slightly soiled but good for further use, and by steadily adding new volumes. Books in good condition are apt to receive better treatment than torn and dirty ones. The librarian should mend torn pages and backs with mending tissue and book cloth strips.

Books withdrawn still have value, and means should be found to supply a market for them. A \$2.00 novel which has been bought for \$1.30 or charged to the Rental Library by the book department on a basis allowing for handling expense, should ordinarily circulate for four months at least. If it is rented for eighty per cent of this time at three cents a day, the receipts are about \$3.00. This can then be sold to the sales department of the shop at about twenty cents, bringing its income up to \$3.20 and a margin over cost of from \$1.70 to \$1.00. From this of course the expenses of the library are to be deducted before a net profit can be arrived at.

The sales department can sell the book at prices varying according to the book's condition. Often books are sold at three for a dollar. Some stores sell them up to \$1.50 each, when in very good condition, and used but a few times. They can be placed on sale in the store, or sold to public libraries, which are glad to get additional copies of popular books at low cost.

Administration

The Librarian.

The librarian should be as keen a salesman as there is in the store—with a first hand knowledge of most of the books in the library, with a readiness to talk interestingly about all of them and about reviewers' opinions of them. She must be up-to-date daily with local advertisements and reviews, and be ready to meet the demand that these notices create. Newspaper and magazine notices of books send people into the bookstores, and the librarian should have read the notice before the patron arrives at the store. She must also know former books by the authors included in the rental collection, and announcements of books they are writing. And she ought to talk books so effectively that she will

not only increase book borrowing, but book buying.

Arrangement of Library.

Rental books should be grouped by subject on the shelves, with plainly printed labels: Romance, Adventure, Western Stories, Detective Stories, Short Stories, etc. The librarian should be able to recommend books in groups, that is, to be ready always with suggestion of a book to read next, if a borrower wants the suggestion. She should sense also the borrower who does not relish advice.

A bulletin board with mounted book covers, book reviews, newspaper advertisements, brief lists by subject or author, will help people in selection. A table of lists and publishers' announcements will interest borrowers and contribute to sales as well as to library patronage. If the brief description found on the jacket of a book is pasted inside it will greatly help the customers in their selections.

If there is room, a couple of tables and some chairs will add to the enjoyment of the library by borrowers who are not in a hurry and who want to look over several books before choosing.

Salaries.

One librarian can probably carry the work at the start of the library, if someone can be detailed from the sales force for her relief at lunch hour, and if she can make occasional use of the office force for typing of lists, letters, etc. Such extra help supplied by the store should be charged to the library, as should the librarian's salary. This salary should be equal to that of the other competent salesmen in the store, because the librarian must be a salesman. A good person to take charge of a rental library can sometimes be obtained from the local public library and taught the commercial end of book distribution. Rental libraries managed in the spare time of a salesman covering other duties are seldom a great success. It is better to get solidly behind the library until it is active enough to justify a full time librarian to carry on the work independently.

Publicity

The library will need newspaper advertising when started. An attractive ad placed in the daily papers which are read by the desired clientele, will bring best results. A printed slip placed in store packages sent out during the week previous to opening will be effective. A large lettered sign hung over the library alcove will be useful as a guide. A neat glass sign should always be in the window with the other displays. A bright paper wrapper for the books will advertise the library wherever they are carried. Many libraries run a small advertisement in local papers once a week, Saturday

morning for week-end borrowers, or the Sunday edition for general promotion. Such ads and the repetition of the printed slip in store packages every few months are good investments for the circulating library.

Rental library borrowers are usually steady customers when the habit is established, but there must be a constant adding to the list of users if the volume of business is to be maintained and increased. No month should pass without some newly conceived promotion. The librarian thru analysis of the sources of her trade will be able to make good suggestions for the best directions for new canvass. Women are usually heaviest borrowers, as public libraries also show. Business women and girls in offices find it easy to drop in at noon for books. Women in apartments and hotels where housekeeping problems are simpler, often have more time for reading than householders. Established borrowers are often glad to suggest names of possible new subscribers.

It will be found that by meeting with adequate supply the demand for the most talked of books of the moment, new readers will become interested in the promptness of the rental library service. The rental library should not be considered as a competitor to the public library. but supplementary to it. No public library is able to meet adequately from its yearly budget the entire new book interest of its community. The public library is glad to see other agencies at work in the field of book promotion.

The Buying of Books

HAVE always felt that it was commendable to buy books," says Dr. Carl S. Patton, pastor of the First Congregational Church in Los Angeles, writing in the February Atlantic. "I grew up with a liking for reading my own books instead of someone else's. This preference I still have. I have my books strictly for use. I turn down the pages. I even tear out a few, if I need them. Books that I really use are much the worse for wear when I get through with them. I always mark them. When I read one of them a second time, which I seldom do, I generally can't remember what I meant by the marks I put in it the first time, But it gives you a feeling of having dug deep into the book, and it intensifies your sense of the ownership of it, to make big black marks down the side of it as you read. So I have always felt that one should buy as many books as possible. They are not like food, of which one should buy only as much as one can consume at the moment. Nor like clothes, of which a wise man will buy as few and as cheap as he can get by with. But of books he should buy all he can."

English Book-trade News

(From Our London Correspondent)

► ESSATION! In other words, there has come a calm, as is always the case, after the holiday season. As, of course, is quite understood, this doesn't mean that nothing is happening. There is a good deal happening. Most publishers and booksellers are taking stock, shutting up for the day, and then looking for the profit. On the whole, we think it will be found, not as it was in pre-war days. surely, but still there is a profit. There were naturally many grumbles that business was bad, that no one bought books nowadays, that ends would not meet, and that some other kind of merchandise for profit must be sought. Granted that a man has to work hard to make money in these times-but why not? It's always good to make effort, for it stimulates invention. And no one has the right to be idle in these days of reconstruction. It is our duty to double the output, even tho the return is, in proportion, much less.

You can not have a war on the recent scale and expect to escape the consequences in a couple of years. It is next to amazing that things are so quickly putting themselves right. Look at book-making. Let us not be impulsive in our optimism, but let us face the facts squarely. Practically every item in the making of a book has "eased." It is agreed that the difference is hardly enough to begin to make lower published prices, yet some publishers have commenced doing so, but only in very special lines. If the trend in materials is still downward in 1922, by the fall, there ought to be some lowering worth noticing. We still maintain, however, that books are not, by any means, too dear. As before said, the book buying public, whatever that may mean, has been badly educated in this direction. Competition has given them books at half (or less than half) their real market value-hence the persistent kicks that books are too dear. And, in spite of the absolute facts that during the period of very high costs of production it was impossible to publish books at pre-war figures, there were thousands of people who said that not only were books unfairly high priced but that publishers and booksellers were profiteers. This was said, too, by those who knew better.

Even so, people are buying books and buying well. If this keeps up, and is stimulated, or maintained, by intelligent propaganda thru trade, literary and other kindred organizations, there is no reason with the advent of lower published prices why there should not be a new boom, and a big one to boot, in books. But there must be a coordinated policy, a team effort which will make for such a comprehensive push forward as to bring home to the public that a book is in its way as essential to life as a loaf of bread.

There is to be a British Empire Exhibition in 1923 in London. The King of England is to be patron, and big efforts will be made to bring it to a tremendous success. The British government and Dominion and Colonial Governments will take part. There is to be a section devoted to the education, science and art of the British Empire, in which books will be an important feature. A guarantee fund of \$5,000,000 is being raised. The government is giving \$500.000. English publishers are being asked to take some share in this guarantee.

On removing a loose cloth cover from a folio Bible, which he purchased at an auction for 2s. a Baintree resident (writes a *Star* correspondent) found it was bound in red morocco bearing eight panels and the ciphers of William and Mary, and the date 1685.

A Bible was presented from Oxford to William and Mary, and it is believed this is the identical one. The British Museum authorities do not possess a copy of that reign, and have asked that the Bible be presented to the national collection.

Booklegging

OOKLEGGING for revenue is the latest game," says a New York correspondent of the Philadelphia Public Ledger. 'What is 'booklegging?' It is the business of selling the kind of a book one wants to read, despite the interdictions of those who would be our moral guardians. We all know that 'bootlegging' is the business of selling that which is prescribed, but the 'bookleggers' are quite a different sort in that they have wares, the attempted banning of which is still an open question

"Much of this hidden literature comes from abroad. Right now the literary cult is eagerly awaiting the running of the United States customs blockade by 'Ulysses,' the work of James Joyce, which has recently been printed in Paris. It began as a serial in one of our magazines and was stopped. Now it comes overseas complete as a book, and its 'bookdegging' price is bound to be high, very high.'

"Some years ago the son of a Wall street financier got behind 'Casanova's Memoirs,' and it was secretly done in twelve volumes from a Pittsburgh printery. Exactly 750 sets were made, selling to a select list at \$125 each. It was handled en camera, and its 'booklegging' price today is sky high. Some have been sold at one grand (\$1000.)

"George Moore, the Englishman, has written a number of books that are most difficult to obtain in America. His 'Story Teller's Holiday' is considered cheap at \$50 from a booklegger.' His 'Heloise and Abelard' in two volumes and 'Avowals' command fancy prices, and are also hard to get hold of. Schnitzler's 'Casanova's Homecoming' and 'Reigen' are among the 'bookleggers' best sellers. Other books that have 'booklegger' value include James Gibson Huneker's 'Painted Veils,' 'The Epigrams of Martial,' and James Branch Cabell's 'Jur-'The Art of Love,' written a Boston physician, which suddenly vanished when the demand for it was at its height, is now being extensively 'booklegged' in the metropolis.

"A movement is on for the formation of an organization to be known as the Society for the Suppression of Oppression in Literature. The claim is advanced that some of the books one cannot get are held away from readers for as little as one or two pages, which come under the official ban. Notwithstanding the position of those who would open the doors and relieve the pressure exerted by the "bookleggers," the fact remains that much that has been proscribed is really unfit for general consumption."

International Book Fair

T is planned to hold at Florence, Italy, in the Spring of 1922 a great fair for the exhibition and sale of books, under the auspices of the "Associazione Editoriale Libraria Italiana" and with the cooperation of the "Fondazione Leonardo per la Cultura Italiana," writes W. Roderick Dorsey, American consulat Florence, Italy.

The purposes of the fair are to promote among nations a reciprocal and direct knowledge of books; to exhibit to foreigners Italian typographical and editorial activities; to facilitate international trade in books and the exchange of translations; to restore the definite national character of the typographic art and of the decoration of books; to honor the book in every way as the most powerful and most rapid vehicle of culture and humanity.

The sale of books is the principal and most immediate purpose of this Fair in which the publishers and creators in all countries are invited to exhibit productions.

Books exhibited may be sold on condition that another copy be immediately substituted. Exhibits will be grouped according to country. In addition to books, publishers will have the privilege of displaying music, maps and articles used for educational purposes.

In connection with this Fair there will also be an exhibit of antiquities, reserved for dealers in ancient books who wish to place precious manuscripts and other rare works on sale. In this section the offerings must be confined to objects of real bibliographic importance.

There will also be several special exhibits, among which will be the following:

- (a)—Illustrations and decorations of books in which will figure volumes printed, and illustrated by any system, as well as original-drawings designed as illustrations for books:
- (b)—Bindings, with a historic and retrospective division. In the modern section the participation will be encouraged not only of binders who offer artistic specimens, but also of workmen and publishers who present plainer types of bindings;
- (c)—Posters, with competitions and prizes. There will also be a section in which will be displayed various types of advertising, applicable to the commerce and industry of books, even if not artistic or for placing on walls;
- (d)—An exhibition of popular culture where there will be demonstrated what is being done in Italy and by others of the more civilized and advanced countries to spread culture and especially popular culture by means of books; that is by popular libraries, reading clubs, societies and other institutions for the printing and diffusion of good books, technical material for libraries, et cetera.
- (e)—A display of bibliographic material of the various nations.
- (f)—An industrial exhibit restricted to the technical progress that has been made in recent years in machinery and in the various processes of writing and printing.

This Fair, which is said to be the first of its kind ever organized in Italy, will be housed in the historic Pitti Palace and will be under the patronage of His Majesty the King and of all the high officers of State, including foreign Ambassadors. There will be a General Committee composed of persons conspicuous in literature, journalism politics, and other walks of life.

The active work of organization and direction will be in the hands of an Executive Committee, and American firms interested in making exhibits should communicate with Grande Ufficiale Enrico Bemporad, President Comitate Executive Fiera Internazionale del Libro, at No. 7 via Proconsolo, Florence.

The Molière Tercentenary

THE Molière tercentenary thruout the United States has been arranged by the American Academy of Arts and Letters in co-operation with the French government for April 24 and 25. Altho Paris paid tribute on January 16, the American festivities have been postponed to suit the convenience of the two members of the Academie Francaise, M. Maurice Donnay, dramatist, and M. Andre Chevrillon, critic, appointed to represent France.

Over the Book Counter

By Irving Allen

F a publisher must be an expert on the tastes and interests of the reading public, no less must the clerk in the retail store have a keen understanding of a book buyer's nature, if he is to co-operate with the publisher, and bring the bookselling business to the level of a profes-Too little attention has been paid as yet in this country to the training of people for the retail book business. I like to think of the bookman as having a singularly important influence in the community, equal to that of the librarian or the teacher, because he has the opportunity of guiding reading tastes, stimulating already curious minds, and he labors under no constraint save his own good will and judgment. There are a few such persons scattered at rare intervals thruout the nation, or gathered in our metropolitan centers.

When the book clerk offers to his prospective buyer "The Triumph of the Egg" with the remark that it is a bunch of good essays, or explains that "Erik Dorn" is similar to "The Sheik," store, publisher, clerk, and customer all suffer. And these are not exceptional examples of the crudities to be found in many retail stores or book departments. The selection and purchase of a book is a psychological process so complex that such efforts at selling are not to be wondered at. An analysis of the many important factors of the book buying process could not be attempted in a short space, but

some aspects may be indicated.

Too often the popular methods of retail salesmanship fail in a book store. The little methods of supposed cleverness (courtesy and friendliness are necessary in any human relation) are inapplicable, because individual tastes and the conceit of them are powerful elements in the book buyer's mind. The browser, the looker, the half-educated, the "read everything" are all to be handled skillfully and individually. The real bookseller has distinct but not dogmatic tastes, and tries to discover his customer's interests, not to impose his own upon the other. No one expects the general bookman to have read all the titles he has on sale, but it does not take long to acquire a reasonable familiarity with books, and this combined with sincerity and an avoidance of wooden phrases like "wonderful" and "worth-while" will bring a customer's confidence and business.

There are whole groups of potential bookbuyers among the intellectually eager who will swell the profits of any store once their reading is made to seem important and its necessity a challenge to the intelligence. No one has a greater opportunity than the person in a book store who actually meets the customer.

The publisher has screamed in the advertisements, the reviewer has issued his pronunciamiento, and all America is talking about it, yet it is the clerk who guides the buyer to the book, and whether the customer can't see anything in it, or in turn becomes an enthusiast matters little to the book trade if the clerk has been sincere and individual in his opinions.

New Class in Bookselling

Ellen L. Osgood, salesmanship coordinator, is holding classes in bookselling at Haaren High School, New York. The course consists of eight lessons including every branch of the work. Her topics include "What books are sold in book shops and department stores?" "How a book is made" (the work of the author, manufacturer, editors, and illustrators), "Publishers' selling methods" (catalogs, advance notices and salesmen), "How are books purchased?" (selling points, reprints and suggestive selling), "History of bookmaking." Among the students attending these classes are salespeople from the various department stores in New York, and from many of the specialized shops.

"Find it in Books"

Books Give

Information

Knowledge

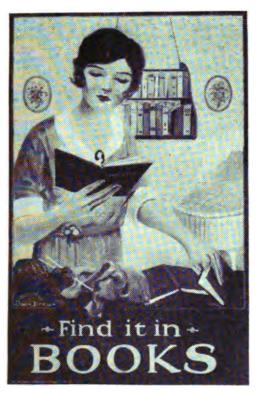
Power



FIND IT IN BOOKS

The Year Round Bookselling plan puts its emphasis on "Useful Books" in March and gives the dealer display assistance with two posters. Books for business men are emphasized in a card 14x 11 inches with an attractive silhouette drawn by Gordon Conway. "Books in the Home" can be displayed in connection with the poster of the housewife shown on the opposite page.

In the Field of the Retailer



A POSTER WHICH WILL HELP THE DISPLAY OF USEFUL BOOKS FOR THE HOME, IS BEING SENT OUT FEBRUARY 27TH BY THE YEAR ROUND BOOK-SELLING COMMITTEE.

Books Carried During Smile Week

D URING National Smile Week, February 5-12, a week inaugurated by Judge to build up the national morale, many booksellers carried the following books prominently displayed because they were recommended by the members of the Smile Week Committee mentioned below as the funniest books they had ever read:

Irvin S. Cobb, humorist—"Pickwick Papers,"
"Huckleberry Finn," Artemus Ward, "Mr.
Dooley in Peace and in War," Ade's "Fables
in Slang," Leacock's "Nonsense Novels."

Ellis Parker Butler, humorist—"Tom Sawyer," "Huckleberry Finn," "Tramp Abroad,"
"Life on the Mississippi," "Innocents Abroad,"
"Sketches."

James J. Davis, Secretary of Labor—"Don Quixote," "Gulliver's Travels," "Gil Blas," "Ingoldsby Legends," "Two Men in a Tub," "The Night Out," "Mrs. Wiggs of the Cabbage Patch," "The Adventures of Mrs. Lecks and Mrs. Aleshine."

E. M. Statler, President, Statler Hotels Co., Inc.—"The Gentle Grafter," "Many Cargoes," "Mr. Dooley," "Huckleberry Finn," "Adventures of Tom Sawyer."

Orson Lowell, artist—"Pigs is Pigs," P. G. Wodehouse's books, "Nonsense Novels," "Literary Lapses," "The Crock of Gold," "Scrambled Eggs," "This Giddy Globe," "Zuleika Dobson."

Typography by Mail

OLUMBIA UNIVERSITY has increased C its activity in the teaching of typography by planning a home study course, directed by James D. Gabler. This course begins for its spring term on February 8th and covers the same material that is given in the University course in typography, but is available for those who cannot get to the class room. A student of the home study course is allowed a full calendar year in which to complete it and is not bound to any set schedule of recitation or study. The standard of work demanded is in no way lower than the work demanded for those in residence, tho it does not carry academic credit. Work is tested through correspondence and given all possible attention. There is no requirement as to previous academic work before initiation into the home study course, but prospective students can write to the Director of Extension Teaching as to the needs. There are thirty lessons, and the course plans to teach the origin, history and development of printing and the alkied lines, instruction in the preparation of manuscripts, proof-reading, selection of types, ink, paper, illustrations, preparation of dummies and visualization of finished work.

Still a Book a Week

A N attractive advertisement of Frederick Loeser & Company's book department in the Brooklyn Eagle had the heading:

A BOOK A WEEK!

You Will Find This a Methodical Scheme to Keep Up the River of Literature Flowing From Busy Pens.

It is very interesting to find how much continuing value there has come of last year's emphasis on "Buy A Book A Week." Many dealers report that there are customers conscientiously keeping up this practice, not so much from the dealer's reiteration in his copy as perhaps from the fact that the idea was sound and fitted in with people's diversional and cultural needs. The original intention of the slogan was to emphasize the need of a habit of book buying rather than a spasmodic book buying interest.

An Uncorrected Galley

When you see * * * in a popular novel, it generally means something asterisqué.—Life.

VICTORIAN FICTION: Sex pretending it is almost anything else. Georgian Fiction: Almost anything else pretending it is sex.

-Cleveland Plain-Dealer.

THIS WAR-TORN WORLD

LITTLE CHARLIE: Auntie has been telling us the story of Ali Baba and the Fifteen Thieves.

PAPA: You mean the Forty Thieves.

LITTLE CHARLIE: But, Papa, everyone's short-handed nowadays.

-Die Muskete (Vienna.)

THREE LIMERICKS

There was a young man in the States, Who so greatly admired Mr. Yeats, That he sent him some books—An edition de luxe

Of Wilcox, with portrait and plates.

There was an old man of Cape Race, Whose mind was a perfect disgrace; He thought that Corelli Lived long before Shelley,

And imagined that Wells was a place. There was an old Marquis in Spain, Who had an inquisitive brain:

Who had an inquisitive bram;
So he cabled to Gosse
To send him across
His views on the art of Hall Caine.

—"New Times and Old Rhymes" by Charles L.
Graves.

THE CRITICAL PROCESS

"The ideal critic is perhaps much like a thermos bottle; full of warmth, he suggests the presence of heat within him without radiating it."—George Jean Nathan,

The thermos bottle seems to me
A symbol far too still and static
To stand for critic artistry,
Musical, lit'ry or dramatic.

The man of critical intent,
Bent on becoming a first-rater,
Should boast a head ebullient
And perky as a percolator;

A head where inner warmth abounds, Bubbling with notions self-contained; Brewing, from raw creative grounds, A product clarified and strained.

Like percolators, more or less,
Your criticaster should react:
When critics blurb, spill, effervesce,
Doubt not their little domes are cracked.
—Keith Preston, Chicago Daily News.

Savannah Book Shop Has Reader's Transportation

C D C TIVEC		D POI	
S.B.S. LINES	PUNCHES		
ISSUED BY	JAN	JUL	
SAVANNAH'S BOOK SHOP	FEB	AUG	
DISTINCTIVE GOODS	MAR	SEP	
SAVANNAH, GA.	APR	ост	
GOOD FOR THE	MAY	NOV	
FIRST-CLASS PASSAGE	JUN	DEC	
, OF	1	1	
-			
TO THE OPENING OF	Day	1	
SAVANNAH'S BOOK SHOP	2	3	
on the date punched in margin, subject to con- ditions shown below.	4	_5	
This ticket is issued to you as a special invita-	6	7	
tion to visit the display to be made by our Shop, in the hope and belief that there will be many		9	
things of interest to you.	10	11	
	12	13	
CONDITIONS	14	15	
LIMIT. There is practically no limit to the bar- gain possibilities of our line.	16	17	
STOPOVERS cheerfully allowed at any or all	18	19	
points of interest that will be shown you. You	20	21	
will find them all good values.	22	23	
TRANSFERABLE? Certainly. This ticket is transferable to any member of your family and	24	25	
will be gladly honored any time,	26	27	
REDEEMABLE. If it happens that you or your family are unable to visit our display on the	28	29	
date shown, please remember that there is a standing invitation for you to come at any time.	30	31	
E. E. Kackney, Manager	192		

SAVANNAH'S BOOK SHOP LINES

Good for First Class Passage
Through the Line of

Distinctive Things For Cuildren
Date punched in margin, also

at all other times.

188UED FROM OUR SHOP
104 Broughton, East

1920

04

1920

Good if Attached or Detached

SAVANNAH'S BOOK SHOP LINES OF BOOKS THAT YOU WANT

Good for First Class Passage Through Our Line of

DISTINCTIVE BOOKS

Any date desired, via the Line of S. B. S. Service ISSUED FROM OUR SHOP 104 Broughton, East

Worthless If Detached

The Censorship of Rabelais

HE suit against John G. Kidd of Stewart Kidd Company of Cincinnati for the sale of Rabelais which was reported last week has caused widespread comment and editorials. Mr. Kidd now reports that he will not fight the case but has agreed with the District Attorney to discontinue the sale of such books as "Decameron" and Rabelais, and has also agreed to destroy the plates and stock on hand of the edition of "Decameron" which his firm published. The Rabelais which had been sold was not published by Stewart Kidd but by Donohue, an edition widely handled in the book-trade. The case was brought by Mr. Angiers, the Post Office Inspector and Western representative of the Society for the Suppression of Vice. Stewart Kidd Company was brought into court two years ago in connection with the publishing of a thin paper edition of "Decameron" which contained the full translation of all the stories. At that time their attorney stated for them that they would not sell the "Decameron" thru the mails again, and this they have ceased to do, nor have they advertised for business on the "Decameron." They have had letters asking for the book but refused to quote. As the books have been withdrawn from sale and the store has taken from its shelves all classics of this kind, the case does not appear to be likely to become the occasion for a test decision which is much needed. The high court in New York State gave the opinion some years ago that in the case of classics of this kind the selling method was to be judged and not the book itself which had its own recognition as literature.



Best Sellers Last Month

Compiled and arranged in the order of their popularity from exclusive re-ports of leading booksellers in every section of the country.

FICTION

If Winter Comes. By A. S. M Hutchinson. Little. Brown.

To the Last Man. By Zane Grey. Harper. The Sheik. By Edith M. Hull. Small, Maymard.

The Pride of Palomar. By Peter B. Kyne. Cosmopoliton.

Helen of the Old House. By Harold Bell Wright. Appleton.

Her Father's Daughter. By Gene Stratton-Porter. Doubleday, Page.

NON-FICTION

The Outline of History. By H. G. Wells. Macmillan.

Mirrors of Washington. Anonymous. Putnam.

The Americanization of Edward Bok. Edward Bok. Scribner.

Woodrow Wilson As I Know Him. By Joseph Tumulty. Doubleday, Page. Queen Victoria. By Lytton Strachey. Har-

court, Brace.

Mirrors of Downing Street. Anonymous. Put-

An Educational Renaissance

HE article by Joy Elmer Morgan printed in this issue was delivered as an address before the annual meeting in January of the National Association of Book Publishers and made a marked impression for its vision and prophecies. Some conception of what is going on in the larger aspects of educational progress is a necessary part of the equipment of a publisher today and of the general knowledge of the booksellers. Writing from the headquarters of the American Library Association after reading the text of this speech, Sarah C. N. Bogle, the Assistant Secretary said:

"I wish every library school student could have his attention called to Mr. Morgan's 'Educational Renaissance and the Book Publisher' as delivered before the National Association of Book Publishers."



NOT ONLY FLOYD DELL (RIGHT) BUT "THE MOON CALF" AND "THE BRIARY BUSH" APPEARED RE-CENTLY AT A GREENWICH VILLAGE COSTUME BALL.

Attention to Advertising Literature

THIRTEEN public libraries in the leading Canadian cities from Halifax to Vancouver have received a library of fourteen books, which will be known as the "Anson McKim Memorial Section on Advertising Topics." These are a memorial to a pioneer leader in Canadian advertising, and the collection will be gradually extended by the Canadian Press Association, which has endowed the idea from funds raised by voluntary subscription. The first books sent out were:

"Advertising, Its Principles and Practice," by Harry Tipper, H. L. Hollingsworth, George B. Hotchkiss and Frank Alva Parsons.

"Advertising as a Business Force," by Paul Cherington,

"The Business of Advertising," by Ernest Elmo Calkins.

"The Typography of Advertisements that Pay," by G. P. Farrar.

"Newspaper Advertising," by G. H. E. Haw-kins.

"Making More Out of Advertising," by Wheeler Sammon.

"Scientific Distribution," by C. H. Higham. "Scientific Selling and Advertising," by Arthur Dunne.

"Dawson Black, Retail Merchant," by Harold Whitehead.

"Practical Publicity," by Truman A. de Weese.

"Writing an Advertisement," by S. Roland Hall.

"Volume 600 of International Library of Technology."

"Volume 610 of International Library of Technology."

"Yolume 1020 of International Library of Technology."

Women as Writers

WILLIAM Ellsworth writes in a recent number of the New York Times Book Review:

"One-quarter of all the professional writers of the country live here in New York and Brooklyn—to be exact, 461 out of 1,897. I do not include journalists or the many college professors who write occasional books, but only those who are called authors in Who's Who. Probably comparatively few of them were born here, for if a writer's locale is of the mountain or the sea or the plain, then mountain, sea or plain must have been the environment of the formative years. Bret Harte continued to write California mining stories long after he had put that State behind him.

"Of these 461 New York authors—to give a little more statistical information—302 are men and 159 are women, and it is likely that the Proportion holds good thruout the country. About two-thirds of our authors are men and one-third women; and yet, in spite of this great number of women, the American Academy-which President Thomas of Bryn Mawr has effectively dubbed the American Men's Academy—has so far considered only Julia Ward Howe as worthy of a seat in its assemblage. Publishers and editors have known for years that in one branch of literature—and a very important one, imaginative literaturewomen are doing as notable work as men, and have been doing it for at least a generation; and I would go so far as to say that if you place side by side the names of American men and women who are doing today the best work that is being done in fiction, the women will outnumber the men."

De Luxe Books in Paris

THE Paris newspaper Humanité says of the modern tendency in finely illustrated books:

"There are a great many de luxe books printed nowadays. A number of the newly rich have gone in for book collecting and their desires in this direction have to be satisfied in some way or other. From this comes an overproduction of books printed on beautiful paper, in types more or less elegant or fantastic or unusual, and illustrated by engravings. Rarely does all this make for an artistic whole such as is found in the books of the fifteenth century or, to give more modern examples, in those of William Morris or Cobden Sanderson.

"Nevertheless illustrators have learned something in these last few years. The greater part of them avoid imitations of paintings and try to make prints that will harmonize typographically with the text. They are much inspired by models from the past, often adding thereto amusing individual fancy. Notable examples of this are the compositions of Daragnes for the editions of the "Banderole," and those of Le Breton for the "Cyrano de Bergerac" of Rostand.

"But the deep spiritual tie between the artist and the author, the interpretation of a text that one has loved and tenderly dwelt on, remains a very rare thing, and it is this that makes one appreciate especially the beautiful drawings of Bernard Naudin for Diderot's "Neveu de Rameau." With a sense of humor that recalls the old English caricaturists, with a fine and witty pencil, Bernard Naudin has reproduced all the wit of the text, the pleasant spirit of mocking observation of the eighteenth century, sharp and good-natured, fearless, but not brutal, always full of elegant subtilities."

Current Clippings

THE MACMILLAN Co. of CANADA, Limited, have assumed the exclusive agency for Canada for the publications of Alfred Knopf, New York, effective from the first of the year.

THE FERRUARY issue of Mentor will contain an article by Frederick O'Brien, "The Lure of the South Seas," which will be accompanied by a gravure section.

MARGOT ASQUITH, who has been lecturing over here, for the last few weeks, is planning to write a book about America.

The books of Edward Howard Griggs are now published by the Orchard Hill Press, Yonkers, N. Y., of which Alvin M. Higgins is manager. These books were formerly published by B. W. Huebsch. The Orchard Hill Press also publishes the handbooks to courses.

JUST ABOUT a year ago, the mother of Marie Bashkirtseff, died at Nice. She had kept all of her daughter's possessions unbouched since Marie died in 1884. It has just been found that a casket among Madame Bashkirtseff's belongings contained a further dairy of Marie's, filled with her scrawling, nervous, almost feverish writing.

THE Nation prize of one hundred dollars, offered in its annual poetry contest, has been divided between two poems: "The Ranch in the Coulee," by Gwendolen Haste of Billings, Montana, and "In Memoriam," by Martin Feinstein of 117 Taylor Street, Brooklyn, New York. "In Memoriam" is a poem of sixteen stanzas which will probably suggest comparison with "Three Soldiers."

THE AUTHORS' CLUB announced at its thirtyninth annual meeting January 26 that a large majority of its 260 members had voted that the book of the most enduring value to American literature published during 1921 was "The Collected Poems of Edwin Arlington Robinson."

E. Phillips Oppenheim, author of over seventy volumes of fiction, has just reached this country on the Adriatic, his last visit having been ten years ago. Mr. Oppenheim is accompanied by his wife, who was Miss Elise Hopkins of Chelsea, Mass. He announces that he will not attempt any lectures, but his public appearances will be restricted to those on several golf courses. His publishers are announcing that his next volume will be called "The Great Prince Shan" and that it will deal with world politics in 1934.

WILLIAM JEAN LAVARRE, of Richmond, Virginia, has returned from his third trip on the Mazaruni river British Guiana, and has brought back with him the largest diamond ever discovered in North or South America, a thirty and one quarter caret stone, known as the Kurupung diamond. Mr. Lavarre will go back to the diamond country this month for further exploration of the mining fields. His first book, "Up the Mazaruni for Diamonds," describing his initial trip in 1917 is published by the Marshall Jones Company, which will have a new book from him this spring. It will be called "Drumonds." Mr. Lavarre, so the report goes, has had to have police protection for his jewel.

THERE IS a report from Germany, says the New York Times, that the Crown Prince will publish a book this year. In fact, if the first book is successful, it is said that he has material for a number of books collected. The Crown Prince's first book will deal with his memoirs from birth to the outbreak of the World War. The second book covers the period from the World War to Wieringen. Volume III will cover everything since then and reminiscently before. The Crown Prince's first book will be published by the Cotta Publishing Company of Stuttgart, which gained international notoriety as the publishers of Bismarck's third volume. This first book will be published in the late Spring, probably in April.

LITERARY ITALY is still laughing over the pep of Antonio Quattrini, who invented the "J. P. Morgan Award," gave it to himself and made his book sell as a curiosity. In August 1921 the Italian Press was requested to publish the following announcement: "The James Pierpont Morgan Foundation, which suspended its award of prizes for the period of the war, has now reopened its offices in Paris, and will assign, within the next three months, its annual prize for the best production of Italian literature." The prize was announced as 50,000 lire and authors were invited to submit manuscripts to a certain Berthier in Paris. Late in November, it was stated that the J. P. Morgan prize had been awarded to the Venetian writer, Antonio Demande Quattrini for his novel "The Slave of Beauty." And bundles of the novel began to arrive C. O. D at the booksellers' shops. Who Mr. Quattrini is is still unknown. "The Slave of Beauty" seems to be the work of an illiterate, it is said, quite ignorant of spelling and syntax. Newspapers have received frequent letters from him threatening suits for slander, denouncing his critics and defending "The Slave of Beauty." Curio hunters are buying the book, and the booksellers who refused the bundles of books C. O. B. are very much disgusted.

Book Trade Salaries in France

THE National Committee of the "Federation of the Book" in France concerned itself mainly, during 1921 with an attempt to establish some relation between salaries and the cost of living. In the more important parts of the country such as Paris, Lyon, Marseilles, Lille, Bordeaux, etc., an agreement was made that salaries should be raised tri-monthly to meet the rise in the cost of living. Conversely, they should be lowered if the prices of necessities went down. This agreement was not in force, however, in most sections of France where the matter had to be thrashed out amid often much bitterness on both sides.

Valuable Book Lost

RICHARD LE GALLIENNE has lost a valuable copy of a first London edition (1882) of Oscar Wilde's "Poems," inscribed by the author. The book was lost in a taxi near the Grand Central station or in the waiting room there, on November 19. Mr. Le Gallienne hopes that any bookseller to whom the book is offered for sale will communicate with him in care of The Publishers' Weekly.

New York Holdup

AMAN representing himself to be from A. R. Taylor Co. of Memphis called at George H. Doran Co.'s office last Saturday afternoon, told a long story of a motor ride to New York and subsequent exhaustion of funds. The amount borrowed on a well-connected story has not yet been returned, as is often the case with Saturday afternoon borrowings. Others of the trade may have the same case presented to them.

Correction

Adams, James G., ed.—"Review of the American Forces in Germany," was entered in the PUBLISHERS' WEEKLY Weekly Record, Dec. 31, 1921, as being published by the author at A. P. O., 927, Coblenz, Germany. The American distributors of this book are The George A. Banta Pub. Co., Menasha, Wis., and the price is \$1.50 instead of \$1 as quoted in the Weekly Record of the above date. It is also published in Morocco at \$3.

Personal Notes

VICTOR W. CUPPLES, of the Cupples & Leon Co., sailed Feb. 4th on the steamer "Empress of Scotland" for an extended Mediterranean trip which will include Egypt and the Holy Land, returning via Paris and London about May 1st.

ALEXANDER GROSSET, president of Grosset and Dunlap, is making rapid and successful recovery from an operation for appendicitis which was performed at the Greenwich, Conn.-Hospital last Saturday.

Business Notes

ATLANTIC CITY,—Ogilvies Book Store has opened at 33 South Pennsylvania Avenue.

GREENWICH, CONN.—Mrs. Charles V. C. Clarke has started a new shop.

HARRISBURG, PA.—A. M. Aurand, proprietor of the Aurand Book Store, 925 North Third street, has purchased the three-story brick dwelling in which the store is located. Mr. Aurand, who has conducted a bookstore at the North Third street location for the last five years, plans extensive improvements to the building. The storeroom will be enlarged, giving it a length of 130 feet and extending to the street in the rear of the building. When the alterations are completed, about 100,000 volumes in new, old and rare books, on almost every subject, will be carried in stock.

Los Angeles, Cal.—Dawson's Book Shop moved, in January to 627 So. Grand Ave., a retail district. The new location is around the corner from C. C. Parker, and Jones Bookstore and a half block from Robinson's Book Dept. On January I, Ernest Dawson, the sole proprietor, took his brother-in-law, Warren S. Rogers, into the firm as junior partner. The store handles nothing but books.

Los Angeles, Cal.—Loffand & Russell recently started a second hand bookstore.

New YORK CITY.—Madison Avenue Book Store, Inc., will move on February 20, from 575 Madison Ave. to 558 Madison Ave., between 55th and 56th streets.

New York City.—Harry J. Salzberg has withdrawn from the Book Readers' Service Bureau and has started a book shopping service at 105 West 40th St. His slogan is "Any book wanted, by mail, when wanted."

NEW YORK CITY.—The New York Book Co. has changed operating plans and will, during 1922, in addition to its own public, represent several lines in publishing in kindred fields. It is not ready as yet to give these plans publicity.

ROCK ISLAND, ILLINOIS.—The Vaile Co. and Pierre S. Palmer have consolidated their businesses.

SUPERIOR, WIS.—Brommel's Book Shop has opened. Harold R. Johnson, manager.

The Weekly Record of New Publications

This list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added escept then not supplied by publisher or obtainable only on specific request. When not specified the binding is

Imprint date is stated [or best available date, preferably copyright date, in bracket] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No accertainable date is designated thus: [n. d.].

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q (40: under 30 cm.); O (800: 25 cm.); D. (12m0: 20 cm.); S. (16m0: 17½ cm.); T. (24m0: 15 cm.); It. (32m0: 12½ cm.); Ff. (48m0: 10 cm.); sq., obl., nar., designate square, oblong, narrow.

Aaron, Charles Dettie

Diseases of the digestive organs; with special reference to their diagnosis and treatment; 3rd ed., thoroughly rev., il. with 164 engravings, 48 roentgenograms and 13 col. plates. 904 p. O [c. '15-'21] Phil., Lea & Febiger \$10 n.

Abbott, Alexander Crever

The principles of bacteriology; a practical manual for students and physicians; 10th ed. thoroughly rev., with 121 il., 31 of which are colored. 17+686 p. front. il. (part col.) col. pls. pors. diagrs. D [c. '92-'21] Phil., Lea & Febiger \$4 n.

Allen, Charles Ricketson
The foreman and his job; a handbook for foremen and for leaders of foremen's conierences; a companion book to The instructor, the man and the job. 9+526 p. diagrs. D [c. '22] Phil., Lippincott \$3.50 n.
A suggestive handbook for the foreman or state

executive who is interested in developing his sub-

Appleton, Everard Jack

The quiet courage and other songs of the unafraid; 3rd rev. and enlarged edition. 112 p. D [c. '22] Cin., Stewart Kidd Co. \$1.25 n.

Ausonius, Decimus Magnus,

Ansonius; with an English tr. by Hugh G. Evelyn White; in two volumes; [v. 2], With the Eucharisticus of Paulinus Pellaeus. 367 p. S (Loeb classical library) '21 N. Y., Putnam \$2.25 n.

Ayer, N. W., and Son

annual for 1922. American newspaper 1367 p. maps O [c. '22] Phil., N. W. Ayer & Son, 302 Chestnut St. \$15 n.

Bedford, Edgar Alden

General science; a book of projects. 23+ 387 p. front. il. maps diagrs. D [c. '21] Bost., Allyn & Bacon, 50 Beacon St. \$1.40 n.

Beman, Lamar Taney, comp.

Selected articles on current problems in taxation. 8+350 p. (4 p. bibl.) D (The handbook ser.) '21 N. Y., H. W. Wilson Co.

Selected articles on the study of Latin and Greek. 51+237 p. (22% p. bibl.) D (The handbook ser.) 21 N. Y., H. W. Wilson Co. \$1.80 n.

Bray, William Crowell, and Latimer, Wendell Mitchell

A laboratory manual of general chemistry for use in colleges. 72 p. il. O c. '21 Berk-eley, Cal., Lederer, Street & Zeus Co. 50 c. n.

Brooklyn daily eagle almanac, 1922. 560 p. O c. '22 Brooklyn, N. Y., Brooklyn Daily Eagle \$1.50

Browning, Robert

Selections from Browning's poems; ed. by J. Charles Hazzard. 21+93 p. front. (por.) D (Academy classics) [c. '21] Bost., Allyn & Bacon 50 c. n.

Brumley, Oscar Victor

A text-book of the diseases of the small domestic animals. 24+672 p. D c. '21 Phil., Lea & Febiger \$4.75 n.

Byers, Andrew L., comp.

Countries and customs. 95 p. il. O (Boys and girls ser. 9) [c. '21] Anderson, Ind., Gospel Trumpet Co. 75 c.

Anderson, William Hamilton

The "Yonkers plan" for prohibition enforcement; together with a system of local organization which any community can use to develop a sound, active public sentiment for law and order; a text book and working manual for community use. 96 p. nar. O c. '21 Westerville, O., American Issue Pub.

nar. O c. 21 Westerville, U., American Issue Pub. Co. pap. 25 c.; 50 c. Atkessn, Mary Meek
A study of the local literature of the upper Ohio valley; with special reference to the early pioneer and Indian tales; 1820-1840. 62 p. (1½ p. bibl.) O (Bull. v. 26, no. 3; Contributions in English no. 2) 21 Columbus, O., The Ohio State University pap. Re162 K T.

Balfe, K. I.

The maiden's prayer [verse]. 6 p. T [c. '21]

Bradbury, Harry Bower

Topical index digest of the New York Civil practice act and rules of civil practice; with amendments to October 1, 1921; containing also much explanatory matter and many comparisons with the Code of civil procedure and the old General rules of practice showing wherein the new practice differs from the old. 236 p. O [c. '21] N. Y., Marion L. Shaw, 141 B'way pap. apply

Bradley, Walter W.

California mineral production for 1920; with county maps. 217 p. front. tabs. (part fold.) maps (part fold.) O (Bull. no. 90) '21 San Francisco, Cal., Callfornia State Mining Bureau, Ferry Bldg. pap.

Callimachus and Lycophron

Callimachus and Lycophron; with an English tr. by A. W. Mair; Aratus; with an English tr. by G. R. Mair; [with bibliographies.] 643 p. fold. star maps S (Loeb classical highest star maps S) brary) '21 N. Y., Putnam \$2.25 n.

Campbell, Kenneth

John Masterson; or, Passion and the priest; a metrical narrative. 40 p. front. (por.) S [c. '2i] San Diego, Cal., Campbell Press, 807—8th St. 75 c.

Cassidy, Massillon Alexander

Golden deeds in character education. 15+ 91 p. D [c. '21] Indianapolis, Ind., Bobbs-Merrill 65 c. n.

Churchward, Albert

Origin and evolution of the human race.

15+511 p. front. pls. pors. diagrs. plans O

22 N. Y., Macmillan \$12.50 n.

The author points out that man originated in Africaand contends that the progress and evolution of the
human race can still be studied from the lowest type
of original man as he advanced up the scale.

Clark, Harriet Elizabeth Abbott [Mrs. Francis E. Clark1

Bible autobiographies and other Bible stories; with preface by Rev. Francis E. Clark. 185 p. S [c. '21] Bost., United Society of Christian Endeavor \$1

Clunie, James

First principles of working class education. 202 p. il. O '20 Detroit, Mich., Marxian Educational Society, 5941 Jos. Campau Ave. \$2

Conwell, Russell Herman

Why Lincoln laughed. 9-147 p. front. (por.) D c. N. Y., Harper \$1.50 n.

Partial contents: When Lincoln was laughed at; Lincoln reads Artemus Ward aloud; What made him laugh; Why Lincoln loved laughter; Lincoln and John Brown.

Cooper, Courtney Ryley

The white desert; with front, by Anon Otto Fischer. 301 p. D c. Bost., Little, Brown \$1.75 n.

A story of a man, almost beaten by circumstance, who goes to Colorado, atop the Continental Divide, to work out his salvation.

Cooper, Henry St. John

The garden of memories. 310 p. D [c. '21] N. Y., Doran \$1.75 n. A light romance of an old garden and the strange influence a love affair of long ago may have upon the

Cooper, Lane

Methods and aims in the study of literature. 224 p. O '21 N. Y., Harcourt, Brace \$2 n.

Cox, Robert Lynn

National health in the life insurance mirror; [an address delivered at the 15th annual meeting of the Association of life insurance presidents in New York city on December 8, 1921.] 12 p. tabs. O '21 N. Y. [Author] Metropolitan Life Insurance Co.

Crothers, Mrs. Elizabeth Mills

The ascent and other poems; foreword by David Starr Jordan. 51 p. front. (por.) O '21 San Francisco, Cal., Sunset Press \$2

Crannell, Philip Wendell, D.D. Crannell's vest pocket lessons for 1922; international improved uniform series; 5th annual volume; ed. by W. Edward Rafferty. 205 p. nar. T [c. '21] Phil., Judson Press apply

Cummings, Mrs. Maria Sacramenta Lopez de Claudio and Anita; a historical romance of San Gabriel's early mission days. 13+142 p. front. pls. por. O '21 Los Angeles, Cal., J. F. Rowny Press, Byrne Bldg. pap. \$1.25; \$2

David, Donald Kirk

Retail store management problems. 29+1050 p. (5½ p. bibl.) tabs. forms (part fold.) diagrs. O [c. '22] Chic., A. W. Shaw Co. \$6.75 m.

Chapters on accounting, statistical, organization, merchandise, selling, stock, buying and general administrative problems.

De La Mare, Walter John
Memoirs of a midget. 436 p. O '21 c. '22 N. Y., Knopf \$3 n.

"A novel in the form of the curious mental and physical aspects of the life of a diminutive person known as Miss M. Purporting to be drawn from a manuscript in the author's possession."

Denison, E. E.

The play of auction hands; 100 hands il. and analyzed, the first 72 hands explaining the play of declarant, and the balance of 28, the play of opponents of declarant, besides a discussion of certain features of auction, bidding and conventions. 284 p. il. D [c. '22] Bost., Lothrop, Lee & Shepard, 93 Federal St. \$2 n.

Destiny (The) of America; with an appendix [What of Japan]; by The Roadbuilder. 16+269 p. tabs. map D [c. '21] Bost., A. A. Beauchamp, 603 Boylston St. apply

Domino, pseud.

The masques of Ottawa. 283 p. O '21 N. Y., Macmillan \$2.50 n.
Critical studies of prominent men in public life in

Ottawa, Canada.

Duran, Leo Raw silk; a practical hand-book for the buyer; a study of raw silk production and filatures in European and Asiatic countries; the conditions of business on all the great markets of the world; a complete description of the management of an Italian filature; how to establish agencies and inspect raw silk in China and Japan; classification of European and Asiatic silks, and comparative prices; list of leading houses in the world dealing in raw silk, and other features; 2nd rev. ed. 216 p. front. (fold. diagr.) D '21 N. Y., Silk Pub. Co., 1123 B'way \$3 n.

Dake, Charles Laurence

The problem of the St. Peter sandstone; submitted in partial fulfillment of the requirements for the degree of Doctor of philosophy, in the Faculty of Pure science, Columbia university. 226 p. (½ p. bibl.) fold plan. fold. map pls. tabs. charts (Bull. August, 1921; v. 6, no. 1) 21 Rolla, Mo., School of Mines and Metallurgy, Univ. of Missouri pap. Drum, Clinton P.

The dollar doctor; diagnosis and treatment of common ailments; arranged in alphabetical order. 6, O [c. '21] Los Angeles, Cal., Giles Pub. Co. \$1

Ellis, Carleton, and MacLeod, Anna Louise Vital factors of foods; vitamins and nutri-

tion. 500 p. il. O c. '21 N. Y., Van Nostrand \$5 n.

Erskine, John

The moral obligation to be intelligent, and other essays; new and enl. edition. 9+193 p. D'21 N. Y., Duffield \$1.50 n.

Esarey, Logan

History of Indiana. 12+362 p. il. pls. maps facsms. D [c. '22] N. Y., Harcourt, Brace \$2 n.

Evarts, Hal George

The settling of the sage; with il. by Douglas Duer. 300 p. front. pls. O c. N. Y., Little, Brown \$1.75 n.

A story of a virile young ranchman's fight for the rights of the honest stock raisers and for the inter-ests of the girl he loved.

Feather, William

As we were saying. 144 p. D c. '21 Cleveland, O., William Feather Co., Caxton Bldg.

Inspirational essays, among which are The great men; Our best work is easiest; Bet on yourself; What is advertising; Noise is wasteful; Pipe-smoking; I want to live now; Our obligation to critics; Ignorance is criminal.

Fletcher, William L.

How to get the job you want. 10+449 p. (01 p. bibl.) facsms. D c. Bost., Houghton

Mifflin \$3 n.
Partial contents: Analyzing your problem; Studying the market; Fundamentals of salesmanship; How ing the market; Fundamentals of salesmanship; now to approach a prospect; How to answer a "want" advertisement; How to run a "want" advertisement; Direct mail campaigns; How to dominate the inter-view; Tips for the recent graduate; The problem of the man over forty-five.

Foster, Rebert Frederick

Foster on auction; a complete exposition of the latest developments of modern auction; including the most recent variations: Contract bridge, Stop-gap and Dummy-up; with the full code of the official laws and 137 deals from actual play; few rules—many examples; [9th ed.] 9+410 p. D [c. '18-'22] N. Y., Dutton \$2 n.

Fox, David

Ethel opens the door; an exploit of The Shadowers, inc. 337 p. D c. N. Y., Robert M. McBride & Co., 7 W. 16th St. \$1.90 n.

The story of the exploits of a band of reformed criminals in uncovering a cleverly concealed mystery.

Freeman, John

Music; lyrical and narrative poems; [with a por. of the author from an unpublished drawing by Wiliam Rothenstein.] 7+189 p. D'22 N. Y., Harcourt, Brace \$2 n.

A collection of all the author's poems written since the publication of his "Poems Old and New."

Gartner, Karl Knox

Commentaries on the Interstate commerce act; important: the appendix contains The act to regulate commerce and the Interstate commerce act in parallel columns, section by section. 173 p. O c. '21 N. Y., The Traffic Pub. Co., 150 Lafayette St. buck. \$3 n.

Gates, Eleanor [Mrs. Frederick Ferdinand Moore]

The rich little poor boy. 8+419 p. front. D

c. N. Y., Appleton \$2 n.

The story of a child of the alums who found happiness and contentment thru the magic of his own

Glass, Edward L. N., comp.

The history of the Tenth cavalry, 1866-1921 [colored]. 141 p. col. front. il. O '21 Tucson, Ariz., Acme Pr. Co. \$2.50 n.

Goldberg, Isaac, tr.

Plays of the Italian theatre; one act contemporary drama by Verga, Pirandello, Morselli and Lopez. 202 p. O c. '21 Bost., J. W. Luce bds. \$2 n.

Gourmont, Remy de

The book of masks. 265 p. O c. '21 Bost., John W. Luce & Co., 212 Summer St. bds. ·\$2 n.

Hamlin, Mary P.

The rock; a play in three acts showing the character development of Simon Peter. 37 p. O [c. '21] Bost., The Pilgrim Press, 14 Beacon St. pap. 35 c.

Hartrick, Archibald Standish

Drawing, from drawing as an educational force to drawing as an expression of the emotions; with a foreword by George Clausen; [ed. by F. Morley Fletcher.] 13+102 p. pls. (part col.) pors. D '21 N. Y., Pitman \$3.50 n. Head, Mrs. R. E.

The lace and embroidery collector; a guide to collectors of old lace and embroidery. 252 p. front. pls. D '22 N. Y., Dodd, Mead \$2.50 n.

Intended primarily for the collector of old lace and embroidery whose means are small, with samples selected accordingly.

Edgar, Jehn H., D.D., ed.

Introits for the seasons of the Christian year to be said or sung as the priest takes his place at the altar for the celebration of the Holy Communion; selected by the compilers of Hymns ancient and modern from the Sarum missal. 18 p. T [n. d.] Milwaukee, Wis., Morehouse Pub. Co., 1801 Fond du I.ac Ave. pap. 8c.

Emmerson, Louis L., ed.

Blue book of the state of Illinois; 1021-1022. 11+
935 p. col. front. pls. pors. O ['21] Springfield, Ill.,
Secretary of State apply

Peipel, Louis Nicholas

Our rich but neglected old naval historical litera-ture; [reprinted from the United States Naval In-stitute proceedings, v. 48, no. 1, whole no. 227.] vari-

ous paging O '22 Brooklyn, N. Y. [Author], 26 Brevoort Place pap.

International Conciliation

Peace through conferences; 1, Text of an address delivered by Mr. Lloyd George at Central hall, Westminster, London, on Jan. 21, 1922; 2, Text of the resolution of the Supreme council calling the Genoa conference. 47 p. D (No. 171) 22 N. Y., American Stans. for International Conciliation, 407 W. 117th St. pap.

r, Treaty of peace between the United States and Germany; 2, Treaty of peace between the United States and Austria; 3, Treaty of peace between the United States and Hungary. 20 p. D (No. 170) 22 N. Y., American Assn. for International Conciliation pap.

Hildebrand, Arthur Sturges

The parlor begat Amos. 323 p. D [c. '22]

N. Y., Harcourt, Brace \$1.90 n.

A study of the influence of a conventional and timid middle class American family on a sensitive boy whose whole life is stunted by what the atmosphere of the front parlor of his home signifies.

Hirschbein, Perez

The haunted inn; a play in four acts; tr. from the Yiddish by Isaac Goldberg; [sometimes played under title The idle inn.] 163 p. O c. '21 Bost., J. W. Luce bds. \$2 n.

Huse, Sibyl Marvin

Twelve baskets full. 18+650 p. front. (por.)

diagr. O c. N. Y., Putnam \$5 n.
Letters to Mary Baker Eddy and Augusta E.
Stetson, together with chapters on Christian Science.

Ibbetson, Willie Waite Skirrow

Motor and dynamo control, theory and practice; a book for the motor and switchboard attendant, and all engineers who have the care and control of electrical machines under their supervision. 8+487 p. il. O '21 N. Y., Spon & Chamberlain, 120 Liberty St. \$6.30 n.

Irving, A. S.

Short notes and mnemonics of anatomy. 123 p. S '20 Chic., Chicago Medical Book Co., 435 S. Honore St. pap. 40 c.

Isler, C.

Well-boring for water, brine and oil; a manual of current practice; 3rd ed., rev. and enl. 7+259 p. front. il. O '21 N. Y., Spon & Chamberlain, 120 Liberty St. \$4.80 n.

[Jahn Hugo]
A book of type sheets for advertising layout men, designers, and schools of printing containing alphabets of well-known typefaces, arranged in columns according to their width or "set" in points. 28 p. Q [c. '21] Bost., Wentworth Inst. School of Printing

Jaques, E. Parker

Out-door reveries; il. by Francis Lee Jaques. [verse] 130 p. il. D [c. '20] Kansas City, Mo., Burton Pub. Co. \$2.50 n.

Johnsen, Julia E., comp.

Selected articles on the negro problem. 35+370 p. (23 p. bibl.) D (The handbook ser.) '21 N. Y., H. W. Wilson Co. \$2.25 n.

Johnson, Columban A.

Coal, oil, gas and electricity; our natural resources. 107 p. front. (por.) il. tabs. O c. '21 McKeesport, Pa., [Author], 324—5th

Ave. \$5
Partial contents: Creation: mineral, vegetable and animal life; The formation of coal, oil, gas and other minerals; Caverns; Glacier periods; Natural gas;

What are waves of electricity?; Health conservation; Trees, plants, foliage and flowers.

Jones, Mary Ethel

A laboratory study of household chemistry. 15+173 p. tabs. D [c. '21] Bost., Allyn & Bacon 80 c. n.

Jowett, John Henry, D.D.

The eagle life and other studies in the Old Testament. 164 p. D [c. '22] N. Y., Doran

Partial contents: Visiting the great yesterdays; The school of hungar; Largeness of heart; The divine side of things; The strength of the insignificant; The sound sleep of cowardice.

The friend on the road and other studies in the Gospels. 7+208 p. D [c. '22] N. Y., Doran \$1.50 n.

Partial contents: The challenge of the closed door; How the best things become ours; The buoyancy of faith; The life I should live; Hating the light; The great act of receiving.

Kameneff, Leon

Dictatorship of the proletariat. 16 p. '21 Detroit, Mich., Marxian Educational Society pap. 10 c.

Kelsey, Leroy Huron

Poems of optimism. 7+198 p. D [c. '20] Kansas City, Mo., Burton Pub. Co. \$2.50 n.

Knapp, Jessie Thomas

Taking forth the precious from the vile; rev. and enl. edition. 220 p. O [c. '20] Menasha, Wis., Banta Pub. Co. \$1.50 n.

Landau-Aldanov, M. A.

Lenin; authorized tr. from the French. 9+241 p. D [c. '22] N. Y., Dutton \$3 n.

Partial contents: The stages of Lenin's career;
Lenin's writings from 1894 to 1904; The philosophical ideas of Lenin; The personality of Lenin; Some fundamental ideas of Bolshevism; The Socialism of the near future: Jean Jaures; Theories that are dead and ideas that endure and ideas that endure.

Latane, John Holladay

A history of the United States. 8+636+28 p. front. (por.) il. maps (part fold.) D (Allyn and Bacon's ser. of school histories) [c. '21] Bost., Allyn & Bacon \$2 n.

Leigh, James Wentworth, D.D.

Other days; with a preface by Owen Wister. 255 p. front. (por.) pls. pors. O '21 N. Y., Macmillan \$6 n.

The autobiography of the late Dean of Hereford.

Lenin, Nicolai, pseud. [Vladimir Ulyanoff] Great initiative. 32 p. O '21 Detroit, Mich., Marxian Educational Society pap.

Left wing communism. 118 p. O '21 Detroit, Mich., Marxian Educational Society pap. 50 c.

Johnson, Julia E., comp.

Cancellation of the allied war debt. 16 p. (1 p. bibl.) D '22 N. Y., H. W. Wilson Co. pap. apply

Lande, G. A.

The breeding herd and its produce; a brief and concise work on selection, feeding, care and marketing of farm cattle; with special reference to beef breeds. 94 p. il. D c. '21 Iola, Kas., The Laude Pr. Co. 50 c.

League (A) of Nations Washington agreement on capital ships; Disarmament on the Great Lakes; Unfortified frontiers, various paging D (v. 4, no. 5) '21 Bost., World Peace Foundation, 40 Mt. Vermon St. pap. 5 c.

Levitas, Arnold The making of a school paper; [extract from The American Printer.] no paging D '21 Jersey City, N. J., W. A. Hildebrand, 21 Montgomery St. pap. 25 c. Lippincott, William Adams

Poultry production; 3rd ed., thoroly rev., il. with 243 engravings. 8+541 p. il. fold. form diagrs. D'21 Phil., Lea & Febiger \$3 n.

Living (The) church annual; the churchman's year book and American church almanac, 1922; 92nd year of American church almanac; 69th year of Churchman's almanac; 41st year of Living church annual; 1st year of complete consolidation. 576 p. fronts. (pors.) il. tabs. D [c. '22] Milwaukee, Wis., Morehouse Pub. Co. pap. \$1; \$1.25 n.

Lockwood, Francis Cummins, and Thorpe, Clarence De Witt

Public speaking today; a high school manual. 24+264 p. (14 p. bibl.) D [c. '21] Chic., B. H. Sanborn & Co., 623 S. Wabash Ave. \$1.40

Loveland, Seymour

Hero stories from the Old Testament, retold for young people, il. with half-tone reproductions of paintings by famous artists. 10+ 310 p. front. pls. D [c. '21] Chic., N. Y., Rand, McNally & Co. \$1.50 n.

Lozovsky, A.

Trade unions in Soviet Russia. 92 p. O '20 Detroit, Mich., Marxian Educational Society pap. 50 c.

Lucian, Lucianus Samosatensis

Lucian; with an English tr. by A. M. Harmon in eight volumes; [v.] 3. 491 p. S (Loeb classical library) '21 N. Y., Putnam \$2.25 n. Partial contents: The dead come to life, or The fisherman; The double indictment, or Trials by jury; The ignorant book-collector; On salaried posts in great houses.

Lutheran (The) world almanac and annual encyclopedia for 1922; comp. and ed. by The statistical and year book committee of the National Lutheran council: Rev. O. M. Norlie [and others]; authorized and published by the National Lutheran council: Rev. Lauritz Larsen, D.D. [and others; introd. by Howard R. Gold.] 384 p. front. tabs. diagr. pors. Oc. N. Y., The Lutheran Bureau, 437—5th Ave. \$2

McClung, Mrs. Nellie Letitia Mooney

Purple springs. 335 p. D '22 Bost., Houghton Mifflin \$1.90 n.

The story of a girl who healed her broken heart by going into politics.

MacGrath, Harold

The ragged edge; front. by George W. age. 313 p. D [c. '22] Garden City, N. Y.,

Doubleday, Page \$1.75 n.

A study of character as it is assailed and moulded by the subtle languors of the South Seas, where a man roamed to forget his New England conscience.

MacMahon, Percy Alexander

An introduction to Combinatory analysis. 8+71 p. O '20 N. Y., Macmillan bds. \$2.60 n. McPherson, William, and Henderson, William

Edwards Laboratory manual, arranged to accompany the 2nd ed. of A course in general chemistry. 140 p. il. D [c. '21] Bost., Ginn \$1.20 n.

Markward, Frank

Swing dat fiddle bow and other verses; il. by Harry Wood. 9+159 p. il. D [c. '20] Kansas City, Mo., Burton Pub. Co. \$2.50 n.

Marquis, Don, i.e. Donald Robert

Poems and portraits. 10+134 p. D c. Garden City, N. Y., Doubleday, Page bds. \$1.50 n.

Many of these poems appeared in the New York

Evening Sun.

Material handling cyclopedia; a reference book covering definitions, descriptions, illustra-tions and methods of use of material handling machines employed in industry; comp. and ed. by Roy V. Wright, John J. Little and Robert C. Augur. 9+846 p. il. tabs. diagrs. Q [c. '21] N. Y., Simmons-Boardman Pub. Co., Woolworth Bldg. buck. \$10; leath. \$15

Menander

Menander; the principal fragments; with an English tr. by Francis G. Allinson. 31+539 p. (5 p. bibl.) front. (por.) S (Loeb classical library) '21 N. Y., Putnam \$2.25 n.

Partial contents: The arbitrants; The girl who gets her hair cut short; The hero; Fragments from sixty seven other identified plays.

sixty seven other identified plays.

Mercer, John Edward, D.D.

Alchemy; its science and romance. 4+245 p. front. pls. pors. D'21 N. Y., Macmillan

\$3.50 n.

Partial contents: The art and its appeal; Myth and general history; Arabian alchemy; The philosopher's stone; Life of Bernard of Treves; Difficulties of interpretation; Advance and discoveries; Transition to

Meredith, Albert B., and Hood, Vivian P. Geography and history of New Jersey. 8+184 p. front. il. maps O c. '21 Bost., Ginn 84 c. n.

Miller, Warren Hastings

The sportsman's workshop; il. by Barse Miller. 136 p. front. (por.) il. pls. diagrs. S [c. '21] Cin., Stewart Kidd \$1.75 n.
Partial contents: Tent making; Making pack and

trail gear; Home-made tent stoves and cook kits; Leather working; Decoy making; Rod repairing and lure making; Making rod and gun cabinets.

Moszkowski, Alexander

Einstein the searcher; his work explained from dialogues with Einstein; tr. by Henry L. Brose. 8+246 p. O [n. d.] N. Y., Dutton

Partial contents: Phenomena in the heavens; Education; An experimental analogy; Einstein's life and personality.

Munson, M. O.

Story of Peter Pan; [verse] no paging col. pls. O (Wearever toy books) [c. '21] Rochester, N. Y., E. M. Leavens Co. pap. 25 c.

Murray, Gilbert, i.e. George Gilbert Aimé Tradition and progress. 221 p. O '22 Bost.,

Houghton Mifflin \$3 n.
Partial contents: Religio gramatici: the religion of a "man of letters"; Aristophanes and the war party; Literature and revelation; National ideas, conscious and unconscious; Satanism and the world order.

McEvoy, Thomas Jefferson
South America. 79 p. col. maps O (No. 9, Me-

Muse, Will D.

The hills o' hope [verse] 62 p. O [c. '20] Kansas City, Mo., Burton Pub. Co. \$2 n.

Neal, Robert Wilson

Editorials and editorial writing; with an introd. by Henry J. Haskell. 394 p. O '21 Springfield, Mass., Home Correspondence School, Inc., 17 Worthington St. \$3

Nicolson, Harold

Sweet waters; a novel. 278 p. D '22 Bost., Houghton Mifflin \$1.75 n.

A story of the romance, adventure and intrigue of the Near East, with the plot laid in Constantinople.

Official (The) maps of New England; com-piled from United States government surveys, official state surveys, and original sources; L. V. Crocker, topographer. 96 p. col. maps O [c. '21] Chester, Vt., The National Survey Co. pap. \$1.95; \$2.95

Official (The) maps of New York; compiled from United States government surveys; official state surveys, and original sources; L. V. Crocker, topographer. 80 p. col. maps O [c. '21] Chester, Vt., The National Survey Co. pap. \$1.95; \$2.95

Show all roads, state highways, railroads, trolley lines, town and county boundaries, every railroad station, steamship routes, postoffices, telegraph and express offices. All towns are indexed with hotel directory and 1920 population; a special key shows the banded pole routes, each in actual color which dis-tinguishes that route.

Owen, John

The cotton broker. 308 p. D [n. d.] N. Y., Doran \$2 n.

The story of a man who thru sheer force of personality, rose steadily from an ugly little office boy to the foremost man in the English cotton market.

Parsons, Eugene

The history of Colorado, [with Civil government of Colorado by Dorus R. Hatch]. 81 p. (3 p. bibl.) D c. '21 Denver, Col, Herrick Book & Stationery Co., 934—15th St. \$1.60

Passano, Leonard Magruder

Calculus and graphs; simplified for a first brief course. 8+167 p. D c. '21 N. Y., Macmillan \$1.75 n.

The author is associate professor of mathematics, Massachusetts Institute of Technology.

Potter, Beatrix

The tale of Peter Rabbit. no paging col. pls. O (Wearever toy books) c. '21 Rochester, N. Y., E. M. Leavens Co., Inc., 17 Elm St. pap. 25 c.

Pryde, Anthony

An ordeal of honor. 338 p. D '22 N. Y., McBride \$2 n.

The story of a man accused of a crime in which he had no part, of misfortune heroically borne, and of a love which endures in spite of doubt and even degradation.

Quick, Herbert, i. e., John Herbert

Vandemark's folly; with il. by N. C. Wyeth. 420 p. front. pls. D [c. '22] Indianapolis, Ind., Bobbs-Merrill \$2 n.

A novel of the Middle-Western pioneers.

Reinsch, Paul Samuel

Secret diplomacy; how far can it be eliminated? 231 p. (1½ p. bibl.) D [c. '22] N. Y., Harcourt, Brace \$2 n.

Partial contents: Eighteenth century diplomacy; Old diplomatic correspondence; Napoleon III, Disraeli, Bismark; Entente diplomacy; The crisis of 1914; Parliament and foreign affairs; Recent American experiences.

Roche, Austin J.

Care and use of firearms by policemes. 51 p. pls. diagrs. il. pls. (part fold.) nar. S Buffalo, N. Y., Holling Press, 498 Washington St. pap. \$1 n.

Partial contents: The contempt of the yeggmen; The policeman a target; Antiquated revolvers; Protection while shooting; In searching prisoners; How to shoot; What to do with a pistol shot wound; Hints for policemen at the scene of a murder or a serious assault; Guard fingerprints; Ante-mortem statement.

Rohmer, Sax, pseud. [Arthur Sarsfield Ward] Fire-tongue; front. by J. C. Coll. 6+304 p. D c. Garden City, N. Y., Doubleday, Page & Co. \$1.75 n.

The story of the sinister influence and baffling mystery of a malign oriental cult that stretches its tentacles into Europe and beyond.

Rothenstein, William

Contemporary portraits; [sketches of twenty-four men.] 50 p. il. O '21 N. Y., Harcourt, Brace \$7.50 n.

Rubinstein, Harold F., and Bax, Clifford
Shakespeare; a play in five episodes; with
a preface by A. W. Pollard. 115 p. D '21 Bost., Houghton Mifflin bds. \$1.50 n.

A play in which Shakespeare is "represented not as the darling alike of Nature and Fortune but as a credible man."

Sargent, Charles Sprague

Manual of the trees of North America; new enl. ed. 910 p. il. O [c. '05-'22] Bost., Houghton Mifflin \$12.50 n.

Outline for the teaching of nutrition in elementary grades. 83 p. (2 p. bibl.) O [c. '21] Detroit, Mich., The Merrill-Palmer school

Pittsburgh. Carnegie Library
Books by Catholic authors in the Carnegie library
of Pittsburgh; a classified and annotated list; and
ed. 325 p. O '2r Pittsburgh, Pa., Carnegie Library
of Pittsburgh pap. apply

Ravenel, Maryck Porcher, ed.

A half century of public health; jubilee historical volume of the American public health association; in commemoration of the 50th anniversary celebration of its foundation, New York city, November 14-18,

1921. 11+461 p. front. (por.) tabs. O [c. '21] N. Y., American Public Health Assn., 370-7th Ave. pap. apply.

Columns; a treatise on the strength and design of compression members; from a thesis approved for the degree of Doctor of science [engineering] in the University of London, 1921, 16+260 p. il. O (Oxford technical pub.) '21 N. Y., Oxford Univ. Press \$11

Service Engineering Company
Reed service manual of starting—lighting—ignition; [loose-leaf]. no paging diagrs. Q 'zt San
Francisco, Cal., Service Engineering Co. \$25 n.

Seward, Josiah Lafayette, D.D.

A history of the town of Sullivan, New Hampshire, 1777-1917; 2 v.; [with genealogies and family histories of all who lived in Sullivan since the settlement of the town.]
1620 p. il. pls. map O c. '21 Keene, N. H.,
The Estate of Rev. J. L. Seward; J. Fred
Whitcomb, Executor \$16

Sinclair, May

Life and death of Harriett Frean. 133 p. D c. N. Y., Macmillan \$1.25 n.

A study of a sensitive woman's reactions to life.

Sorley, William Ritchie

Moral values and the idea of God; the Gifford lectures delivered in the University of Aberdeen in 1914 and 1915; 2nd ed. 19+527 p. O '21 N. Y., Macmillan \$7.50 n.

Strauss, Joseph Baerman

By-products of idle hours; [verse]. 42 p. D [c. '21] Chic., [Author], 225 N. Michigan Ave. ooze priv. pr.

Street, Julian Leonard

After thirty. 273 p. D (Popular copyrights) [c. '19] N. Y., The National Book

Terhune. Anice Morris Stockton [Mrs. Albert Payson Terhune]

The eyes of the village; front. by John Ellison Brown. 315 p. D [c. '22] N. Y., The Macaulay Co., 15 W. 38th St. \$1.75 n.

The story of a young clergyman and the two young women whom destiny threw into his life.

Thompson, E. J.

Rabindranath Tagore; his life and work. 14+112 p. front. O (The heritage of India ser.) '21 N. Y., Oxford Univ. Press \$1.15

Thomson, Sir Joseph John

Rays of positive electricity and their application to chemical analyses; and ed. 10+ 234 p. diagrs., pls. O (Monographs on physics) '21 N. Y., Longmans, Green \$5.25 n.

Thompson, John

The clinical study and treatment of sick children; 3rd ed. 677 p. il. O '21 Chic., Chicago Medical Book Co. \$10 n.

Thucydides

Thucydides; .ith an English tr. by Charles Forster Smith; in four volumes; [v.] 3; History of the Peloponnesian war, bks. V and VI]. 375 p. front. (por.) col. maps (part and VI]. 375 p. front. (por.) col. maps (part fold.) S (Loeb classical library) '21 N. Y., Putnam \$2.25 n.

Waller, Edith

English for Italians; Lezioni d'inglese per 27+297 p. D [c. '21] N. Y., gl'Italiani. Brentano's \$1.25 n.

Wells, Carolyn [Mrs. Hadwin Houghton]

The mystery girl. 349 p. D c. Phil., Lippincott \$2 n.

A murder mystery story in which Fleming Stone is called in to solve the riddle of a college president's death.

Winship, George P., and others

The papers of the Bibliographical society of America; v. 14, pt. 1, 1920. 44 p. O [c. '22] Chic., Univ. of Chicago Press bds. apply

Zangwill, Israel

Merely Mary Ann; comedy in four acts adapted by Israel Zangwill from his story of the same name. 80 p. diagrs. O [c. '21] N. Y., S. French pap. 75 c.

Spalding, William Andrew

Snatches of song, with verses of lighter and more sober moods; souvenir ed. 215 p. front. (por.) D [c. '21] Loe Angeles, Cal., [Author], 134 N. Gates Ave. 21, 20 n.

Stock, Harry Thomas

Enduring elements of the Pilgrim spirit. 9 p. O (The Register, v. 11; no. 6) '21 Chic., The Chicago Theological Seminary, 5757 University Ave. pap Story (The) of the Sacco-Vanzetti case; including an analysis of the trial. 47 p. front. (pors.) il. diagrs. pls. O ['21] Bost., Sacco-Vanzetti Defense Committee, P. O. Box 37, Hanover St. Station pap. 10 c.

Stratton, Wade

1922 minstrel first-part; a complete routine for he circle. 29 p. D [c. '22] Chic., T. S. Denison

the circle. 50 p. D [c. '22] Chic., T. S. Denison & Co. pap. apply.

When cork is king; new crossfire conversations, end gags and retorts for male and mixed minstrels; monologues, skits, and stump speeches. 116 p. D [c. '21] Chic., T. S. Denison & Co. pap. 35 c.

Syracuse University

The class of 1904 of Syracuse university; a history; [foreword by Arthur L. Evans, class historian.] 174 p. front. pl. pors. O '21 Bost., Tudor Press, Inc. priv. pr.

Very, Frank Washington

The intrinsic harmony of science and religion;

[English version from Revue de l'ere nouvelle, no. 3, July-Sept., 1921; pages 217-232.] 16 p. D [n. d.] N. Y., The Church for Service, 113 E. 24th St. pap.

Weller, Earle Vonard

California motorlogues; suggestions for one-day and week-end motor trips on the highways and byways of California; maps and layouts by V. Nahl; cover design by Jack Lustig; photographs by [the author], art work by "The Examiner" staff, under the supervision of E. Dunand; [reprinted from the Automobile section of the San Francisco Examiner. 7+50 p. il. maps Q c. '21 San Francisco, Cal., San Francisco Examiner \$1

Winship, George Parker, and others
The papers of the Bibliographical society of America; v. 14, pt. 1, 1920. 44 p. O [c. '22] Chic., The
University of Chicago Press pap.

Wittke, Carl
The history of English parliamentary privilege.
212 p. (3 p. bibl.) O (Bull. v. 26, no. 2: Contributions in hist. and political science no. 6) 22 Columbus, O., Ohio State University pap. apply

Zander, Charles

Phaedrus solutus vel Phaedri fabulae novae XXX; quas fabulas prosarias Phaedro vindicavit, recensuit, metrumque, restituit Carolus Zander. [A philological monograph on the fables of Phaedrus entirely in Latin.] 92+72 p. O (Acta societatis humaniorum litterarum Lundensis, 5) O N. Y., Oxford Univ. Press \$4.75 n.

Rare Books, Autographs and Prints

Auction Calendar

Monday afternoon and evening, at 2:30 and 8:15, and Tuesday, Wednesday, Thursday afternoons, at Tuesday, Wednesday, Thursday abbrnoons, at 2:30, February 20th to 23rd. The extensive library of the late Dr. R. B. Coutant of Tarrytown, N. Y. Americana including a large collection of works relating to André and Benedict Arnold, Johnsoniana, Shakespeariana and general literature. (Items 1658.) The Anderson Galleries, 489 Park Avenue, New York City.

Wednesday, February 22nd. Memorabilia of George Washington, comprising books, manuscripts, etc. The American Art Association, 6 East 23rd Street,

New York City.

Tuesday and Wednesday afternoons, February 28th, March 1st, at 2:30 o'clock. A collection of unusual Americana formerly in the library of the late Charles Eliot Norton with additions. (Items 709.) The Anderson Galleries, 489 Park Avenue, New York City.

Catalogs Received

Americana, first editions, old books, criminology, folklore, mythology and kindred subjects. (No. 4; Items 1140.) William H. Robinson, 4 Nelson Street,

Newcastle-upon-Tyne, England.

Association books, presentation copies, original
manuscripts, etc. (Items 569.) Harry J. Salzberg,
105 West 40th St., New York City.

A collection of rare tracts and pamphlets, black letter acts, manuscripts and autograph letters. (No. o6; Items 688.) G. H. Last, 25, The Broadwy, Bromley, Kent, England.

An interesting collection of second-hand books, com-

An interesting collection of second-nand booms, com-prising Americana, voyages and travels, general literature, including a selection of books relating to sports and pastimes. (No. 97; Items 1338.) G. H. Last, 25, The Broadway, Bromley, Kent, England. Books on many subjects. (No. 424; Items 1863.) Francis Edwards, 83 High Street, Marylebone, Lon-don, W. 7, England.

don, W. 1, England.

Books relating to Mapoleon and his times. (Items 174.) E. P. Boyer, Bourse Bldg., Philadelphia, Pa.

Books and engravings relating to the County of Surrey. (No. 425; Items 228.) Francis Edwards, 83, High Street, Marylebone, London, W. 1, England.

Books on the West India Islands. (No. 423; Items 113.) Francis Edwards, 83, High Street, Marylebone, London, W. 1, England.

Manuscripts, Association books, etc. (No. 1; Items 324.) John Jeffery, 35 High Street, Barnes, London, S. W. 13, England.

Miscellaneous books. (No. 23: Items 822.) Herbert

Miscellaneous books. (No. 23; Items 872.) Herbert E. Gorfin, r Walerand Road, Lewisham, London, S. E. 13, England.

200. Soltene und wertvolle Bücher. (No. 4; Items 200.) Wolf Mueller, Hauptstrasse 142, Berlin-Schoneberg, Germany.
Oriental books. (Vol. 32.) Luzac & Company, 46 Great Russell St., W. C. 1, London, England.
Rare and miscellaneous books. (No. 2; Items 451.)
George Kirk, 1894 Charles Road, Cleveland, O.

Rare session laws, trials, law textbooks, reports and legal miscellany. (No. 10.) Shepard 1 408 South State St., Sal tLake City, Utah. Shepard Book Co.,

Second-hand book bargains, mostly theological. (No. 113.) The Westminster Press, 125 North Wabash Avenue, Chicago, Ill.

Theological literature and items of a more general character. (No. 564; Items 1574.) Charles Higham & Son, 13 Charterhouse Street, London, E. C. 1, England.

A collection of unpublished manuscripts of Jane Austen will be issued during the spring. They include two novels and a short history of England said to have been written before she was twenty years of age.

It has been a long time since there has been an exhibition at the New York Public Library that has attracted so much attention as the Roosevelt Memorial Exhibition is now doing. The exhibit, which begins at the right of the entrance, attempts to do two things. Commencing with Colonel Roosevelt's ancestors and tracing life thru boyhood, college days, and western experiences, it attempts to show his development as a citizen, giving his best efforts to civic, state and national affairs. This is shown in a series of cases arranged chronologically on the north and part of the south side of the large exhibition room. The remaining cases are planned to show Colonel Roosevelt as a writer of books, a naturalist and a home lover, and to illustrate the literature which has grown up around his name. The upright standards contain additional portraits, cartoons, and other pictures illustrating the adjoining cases. The books, manuscripts and illustrative material come from two great Roosevelt collections: that of the New York Public Library and of the Roosevelt Memorial Association. A number of items have been loaned by Mrs. Roosevelt, members of the Roosevelt family, and others.

The Dickens Collection of books, manuscripts, letters and relics formed by the late Dr. R. T. Jupp of London sold at the Anderson Galleries February 1 and 2 was extraordinarily successful, the 401 lots bringing \$32,-508.75. Private collectors played an important part buying the larger portion of the rarer items, and, in many cases, paying record prices for them. Some of the more important lots and the prices which they brought were the following: Grip the Raven, the original of Grip in "Barnaby Rudge" stuffed and mounted in a glass case, \$310; Frith's oil painting of Dolly Varden, in a gilt frame, \$525; Dickens's memorandum book containing suggestions for plots, names, etc., used in his novels, \$1,800; the first issue of the first edition of "The Christmas Carol," 1843, \$105; the excessively rare trial issue of the same book, 1844, \$300; "David Copperfield," in parts, 1850, \$255; "Dombey and Son," in parts, 1848, \$145; Forster's "Life of Dickens," 3 vols. extended to 7, extra-illustrated with about 250 autograph letters and portraits together with more than 250 views etc., bound in levant, London, 1872-74, \$1,000; the Gad's Hill Gazette, nine numbers, two supplements and four letters \$425; "Great Expectations," 3 vols., original plum-colored cloth, London, 1861, \$455; A. L. S. of Dickens asking Macready permission to dedicate "Nicholas Nickleby" to him, Sept. 21, 1839, \$480; "Oliver Twist," in parts,

London, 1845-46, \$380; "Pickwick Papers," in parts, 1836-37, first issue with the rare points. \$3,500; autograph manuscript of Dickens relating to his creation of the character of Pickwick, \$2,200; "Sketches by Boz," in original parts, London, 1837-39, the scarcest of Dickens's publications in parts, \$975; the autograph letter containing the famous tribute of Stevenson to Dickens after reading "The Christmas Carol," \$1150; "The Tale of Two Cities," in parts, 1859, \$475; and an ivory box, Dickens' wedding present to his bride, Catherine Hogarth, \$800. Many of the most important lots were personally bought by William R. Hearst who attended the sale, did his own bidding and seemed to enjoy the sport greatly.

The American Bookplate Society is now holding its seventh annual exhibition of contemporary bookplates at the National Arts Club, 15 Gramercy Park, and is open to the public each week day between the hours of ten to six and Sundays from two to six and will be on exhibit until February 26. After that time the show will be exhibited at various libraries and art museums throut the United States.

A collection of unpublished letters of Lord Byron which passed into the hands of Lady Dorchester on the death of her father are now at last to see the light. The volume will be issued by Murray who is editing the two volumes himself and to whom the papers were left by Lady Dorchester's will.

Charles F. Heartman, of Perth Amboy, N. J., has just issued a bibliographical work entitled "The Cradle of the United States, 1765-1789," in a handsome royal octavo volume limited to 100 copies, 10 on Japan paper. This work describes 500 broadsides, pamphlets and books pertaining to the Stamp Act, the Boston Massacre, the causes resulting in conflict with the mother country, the War of Independence, and the adoption of the Federal Constitution, alphabetically arranged with index to items, issued anonymously but listed under the author's name. The titles are fully given with reference numbers of Sabin, Evans and other bibliographers. Nearly all titles have notes and they contain much valuable information. Mr. Heartman remarks "that it is a curious fact that nobody has ever on a large scale attempted to collect the contemporary material relating to the most critical period of the history of the United States." Perhaps this might not have been the case if there had been better bibliographical information easier to get at. Frequently just such handbooks as this open the eyes of collectors to fields that otherwise might remain neglected.

F. M. H.

BOKMANS JOURNAL

AND PRINT COLLECTOR



February Contributors, Vol. V. No. 5 include

PHILIP GOSSE
W. G. BLAIKIE MURDOCH
G. H. SARGENT

C. T. JACOBI F. L. WILDER S. J. LOOKER

H. SARGENT S. J. LOOKER
Whistler Etchings and Persian Book
reproductions

An International Magazine published monthly in the interest of Book and Print Collectors. Six dollars a year.

American Publishers

R. R. Bowker Co. 62 W. 45th Street

Jean Maisonneuve & Fils

3, Rue du Sabot, 3, PARIS (France)

Established in 1835

Editors and dealers in Historical, Ethnographical, Archaeological and Linguistical books "RARE AND NEW" relating to Europe, Asia, Africa, Oceania and AMERICA.

Export a specialty; any order filled promptly.

Ask for catalogue.

HENRY GEORGE & BARRON

16-20 Farringdon Avenue London, E. C. 4, England

London Agents for American Booksellers and Universities

Are YOU represented?

Write for Terms!

LIBRAIRIE J. TERQUEM 1. RUE SCRIBE. PARIS

Export Booksellers and Bookbinders Agents for Universities, Public Libraries and Institutions in America

Special ability for second-hand items
Correspondence solicited

Issued Every Saturday

The Inhlishers' Weekly

62 West 45th St., New York

THE AMERICAN BOOK TRADE JOURNAL

Subscription Kates	
In Zones 1, 2, 3, 4, and 5\$6.00	,
In Zones 6, 7, and 8 6.50	•
To Canada 6,50	
To Foreign Countries 7.00	
Single copies, 15 cents. Educational Number, is leatherette, \$1.00; Christmas Bookshelf, 25 cents.	

Advertising Rates
Front Section (full pages only)\$60.00
Back Section—
One page\$50.00 Half page\$30.00
One page\$50.00 Half page\$30.00 Quarter page 15.00 Eighth page 7.50
The above rates are unspecified positions.
Higher rates for Summer Reading, Educational
Number and the Christmas Bookshelf.

The Weekly Book Exchange

Books Wanted and for sale

Under these headings subscribers are charged 15c a line (no charge for address); non-subscribers soc a line, address extra. Bills for this service will be rendered monthly. Objectionable books are excluded as far as they are noted.

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WEERLY is not responsible for errors. Parties with whom there is no account must pay in advance.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of adjectisements in this column, or elsewhere in the Weekly does not furnish a quarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precontions in extending credit. extending credit.

Augustana College Library-Continued

BOOKS WANTED

William Abbatt, Tarrytown, N .Y. Old magazines with Lincoln items, send for list.

Adair's Bookstore, 1715 Champa, Denver, Cole. Pure Sociology, Ward. Loyd, Eve Puzzles.

Wm. H. Allen, 3417 Walnut St., Philadelphia, Pa. Currier, Books on Newbury, Mass.

American Baptist Publication Society, 16 Ashburton Place, Boston, Mass.

Set Encyclopedia Britannica. s Bible Dictionary. Hasting Set International Encyclopedia.

American Baptist Publication Society, 1107 McGee St., Kansas City, Mo.

St., Kansas City, Mo.

Farrington's French Secondary Schools.
Mark, Unfolding of Personality.
Francis G. Peabody's Sundays in the Harvard College Chapel, four volume edition.
Psychology for Teachers, Morgan.
Bow in the Cloud, McDuff.
Cabinet Government in England, Blauvelt.
Religious Encyclopedia, Brown.
Dury, History of Modern Times.
Complete set The Pulpit Commentary.
Complete set Biblical Illustrator.
Complete set Hasting's Great Text of the Bible.
Complete set Parker's Peoples Bible.

The American News Company, Inc., 9 Park Pl., New York, N. Y.

Moby Dick, first edition. Typee, first edition. Omoo, first edition.

Wm. H. Andre, 607 Kittredge Bldg., Denver, Colo. Putnam edition of Poe. Reed's Modern Eloquence. Cambridge Modern History, 14 volumes, Macmillan.

Augustana College Library, Rock Island, Ill. Sturgis, R., The Appreciation of Pictures. Baring, C., Christ's Death and Propitiatory Sacri-

fice. Cave, The Inspiration of the Old Testament. Davis, E. W. & Brenke, The Calculus, ed. by Hed-Deissmann, D. A., Light from the Ancient East. Farrar, Message of the Books, Paul's Epistles. Jevons, W. S., Theory of Political Economy.

Lee, The Inspiration of the Scriptures.

McEwen, Grace and Truth, Types and Figures.

Walker, W. L., Christ, the Creative Ideal.

Pierson, The Inspired Word.

Ramsay, Sir W. M., First Christian Century.

Riley, W. B., Old Testament Types.

Trumbull, H. C., Blood Covenant.

Bailey's Book Store, Vanderbilt Sq., Syracuse, M.Y. The Modern Formulary, Cummings, pub. by Physicians Drug News Co., 250 High St., Newark, N. J.

The Banks Law Publishing Co., 23 Park Place, New York N. Y.

Decisions of the Commissioner of Patents, 1914.

N. J. Bartlett & Co., 37 Cornhill, Boston, Mass. Dickinson, G. L., Justice and Liberty, Doubleday.

C. P. Bensinger Cable Code Book Co., 19 Whitehall St., New York

Universal Lumber, A B C 5th Code. Shepperson Cotton, Samper's Code. Western Union, Lieber's, 5-letter Codes. Any American-Foreign Language Code.

W. Beyer, 207 Fulton St., New York Interntl. Encyclopedia, latest edition, cloth,

T. I. Biddle, Ann Arbor, Mich. [Cash] Davis, Applied Anatomy. Emerson, Clinical Diagnosis. Anspach's Gynecology. Shear's Obstetrics. Woodward's Text Quasi-Contracts.

Birmingham Public Libary, Birmingham, Ala. Wheeler, Historical Sketches of North Carolina, 1851. Library Journal, Sept. 1919. Quarterly Journal of Public speaking, vol. 1, No. 1. Quarterly Journal of Speech Education, vol. 5. No. 2.

Arthur F. Bird, 22 Bedford St., Strand, London, W. C. 2, England

Gustavus Adolphus, 2 vols.

Bobbs-Merrill Co., Indianapolis, Ind. The Challenge, Warren Cheney.

The Bookfellows, 4917 Blackstone Ave., Chicago, Ill. Stead. W. T., After Death. Heindel, Max, The Rosicrucian Cosmo-Conception. Lippmann, Walter, Preface to Politics.

The Book Shelf, 112 Garfield Place West, Cincinnati. O.

Stevenson, Home Book of Verse.

Norton, Roy, Sea Fox.
Barber, Nursery History of England, 2 copies.
Smith, H. P., Construction of the Violin.
Baurillart, Catholic Church, the Renaissance and
Protestantism.

Mar, Countess de la, Anne de Brelagne.
Woodcraft for Women.
Lady John Russell's Letters.
Allen, E. A. & J. R., Bible Companion.
Book of Greenvills.
Will O' the Mill, 2 copies.
Under the Surface: A Compilation.
Romance of a Mummy.
Voltaire, Dictionaire or Handbook.
Shakespeare, edited by Furness.

The Book Shop of the Glass Block Store, Duluth, Minn.

Cyclopedia Britannica, cloth, thin paper. Cyclopedia Britannica, leather, thin paper. Second-hand books, good condition.

Brandt & Kirkpatrick, 101 Park Avve., cor. 40th St., New York

Anstey, F., The Brass Bottle.

Brentano's, 5th Ave. & 27th St., New York Lowell, Guy, Italian Villas and Farm Houses, vol. 1.
Hardy, Thomas, Return of the Native, Harper, old style flexible binding.
Barrows, D. P., History of Philippines.
Diary and Letters of Madame D'Arblay, ed. by her niece Charlotte Barret, with preface by Austin niece Charlotte Barret, with preface Dobson, 6 vols.
Forsland, Louise, Old Lady Number 31.
Adeler, Max, Out of the Hurley Burley.
Russell, B., Principles of Mathematics.
Foundations of Geometry.
Cheney, A. C., What It is That Heals.
Trollope, Anthony, Miss McKenzie.
Burroughs, John, Songs of Nature.
Osborne's Questioned Document.
Poor. Nantical Science. Burroughs, John, Songs of Nature.
Osborne's Questioned Document.
Poor, Nautical Science.
Cuyler, Rev. T. L., Golden Thoughts on Mother,
Home and Heaven, from Poetic and Prose Literature of All Ages and All Lands.
A nice edition of Nietsche, large type bound in half leather, 15 vols., in English.
Weyl, Walter E., American World Policies.
Mullard, T. F. F., Our Eastern Question.
MacGregor, Story of Greece.
Henty, Wulf the Saxon.
Husted Bell, N., Art Talks with Ranger.
Berle, A. A., Teaching in the Home.
Panama and the Canal in Pictures and Prose,
Bagot, Donna Diana.
James, H., The Wheel of Time.
Fitzgerald, Percy, Boswell's Autobiography.
Wells, First Men in the Moon.
Wells, First Men in the Moon.
Wells, Food of the Gods.
Leonard, Handbook of Wrestling, 1897.
Collins, Book of Wireless.
Hancock, Complete Kano Jui-Jitsu Guide, 1905.
Saito, K., Jui-Jitsu Tricks, 1905.
Singleton, Esther, Egypt.
Norwood, Robert, His Lady of the Sonnets, pub. by
McClelland, Canada.
Moderwell, The Theatre of To-day.
Bits of Life.
Anderson's Fairy Tales, illus. by H. Clark,
Earle, Alice Morse, Curious Punishments of Bygone
Days.
Cervantes, Exemplary Novels. Days.
Cervantes, Exemplary Novels.
Kate Gordon Aesthetics.
Rinehart, Tenting To-night.
Fry, Maternity.
Wise, Dlomed. the Story of the Dog.
Ewing, Mrs., Dandelion Clocks and Other Tales.
Neilson, Kay, Hans Christian Anderson. illus.
First Step in Egyptian Bridge.
When Knighthood Was in Flower, 2 cop.
Listner's Lure.
Luces. Over Remertons. Days. Lucas, Over Bemertons. Munro. Neil, The Post Pibroch. Story Teller's Holiday.

Brentano's-Continued

Job, Life of Washington.

Galdoz, Dono Perfecto. Vanberry, Story of My Struggles, 2 vols. Encyclopedia Britannica, Cambridge edition, any bindings. bindings.
Barber, American Glass.
Walpole, Horace, Memoirs of George III.
Brillat-Savarin, The Art of Gastronomy.
Tilden, Famous Chemists.
Hyne, Cutcliffe, A Recipe for Diamonds.
Lynam, C., Log of the Blue Dragon.
Smith, H. Warrington, Mast and Sail in Europe and
Asia Asia. Sparks, Jared, Life of Washington. Hutchinson, A. S. M., If Winter Comes, first English edition. Lewis, Sinolair, Main Street, first edition. Smith, Miss Bentinck, The Language and Meter of Smith, Miss Bentinck, The Language and Meter of Chaucer.

Bacon, Memoirs of a Baby.
Remsen, Ira, The University Movement.
Paulsen, F., Eschiche der Ekhiten Unterricht,
Engl. translation.
Ford, Robt., Thistle Down.
Geddes, Evolution of Sex.
White, P. E., African Camp Fires.
White, P. E., African Footprints.
Lockwood, Laura E., Lexicon to the English Poetical
Works of John Milton, 1907.
P. Hume's Commentary, 1939, England.
Fickell's Commentary, 1732, England.
Rentley's Commentary, 1733, England.
Rentley's Commentary, 1734, England.
John Hawkey's Commentary, 1747.
Bishop Newton's Commentary, 1746.
John Wesley's Commentary, 1763.
Todd, H. J., Commentary, 1763.
Todter, M., House of de Mailly.
Powys, Mandragora.
Paterson, C. B., Rhythm of Life.
Willoughby, Territories and Dependencies of the United States.
Perry, Sicily in Fable, History, Art and Song.
Ball, The Story of the Heavens.
Hallemond, J. G., Miracle of Answered Prayer, 4
copies. Chaucer copies.
Christie, Secret Adversary.
Munsterberg, On the Witness Stand.
Gould, Baring, Curious Myths of the Middle Ages.
Cook, Life of Florence Nightingale, 2 vols.
Whiting, Richard, The Island.
Harland, Marion, Ruby's Husband.
The Kempton-Wace Letters.
Sinclair, Upton, Fasting Cure.
Thompson, E. Seton, Studies in the Art Anatomy of Animals. Sinclair, Upton, Fasting Cure.
Thompson, E. Seton, Studies in the Art Anatomy of Animals.
English History Told by English Poets, ed. by Bates & Coman.
Crockett, S. R., The Black Douglas.
Autobiography of Isaaiah Thomas.
Nevill, Light Come, Light Go, etc., pub. by Macmillan.
Bullen. F., Log of the Sea Waif.
Tracy-Clode, Flower of the Gorse.
Tracy-Clode, The Great Mogul.
Tracy-Clode, Maribel's Island.
Pollock, Volume of Badminton Series on the Alps.
Whymper, Guide to Chamonix.
Freshfield, Douglas, Exploration of the Caucasus.
Freshfield, Douglas, Round Kangcheniunga.
Freshfield, Douglas, Hannibal Once More.
Chambers, Mystery of Choice.
Riemann, Dr. Hugo, and Fuchs, Dr. Carl. Practical
Guide to the Art of Phrasing.
Colton's Lacon.
Books of W. H. H. Murray.
Grimshaw, When The Red Gods Call.
Harris, Corra. Recording Angel.
Smith, Classical Dictionary.
Renan, The Future of Science. Renan, The Future of Science.
Moore, Studies in Dante.
Whiting, Lillian, The Life Radiant.
The Bibliographical Sketch of Evan Pugh, Ph.D., F.C.S., Contemporary Amer. Biog., vol. 3. Chatterton, Fore and Aft.
Miller, O, Within the Holy of Holies.

Brentano's-Continued

Bury, Prof. J. B., History of the Later Roman Empire.
Ockley, J., History of the Saracens.
Wright, A. E., Methods of Petrographic-Microscopic

Research. Patten, Methods and Machinery of Practical Banking, pub. Bankers Pub. Co.

The Brick Row Book Shop, Inc., 19 East 47th St., New York

Montague, Howard, Old London Silver, Scribner.

The Brick Row Book Shop, 104 High St., New Haven, Conn.

Monge, G., Geometrie Descriptive, Paris, 1820, 4th Monge, G., Connectic Control of America.
Crosby, Early Coins of America.
Bailey's Napoleon.
Bastin, Insects, Their Life-Histories and Habits.

Bridgman's Book Shop, 108 Main St., Northampton, Mass.

Converse, Florence, House of Prayer. Croker, Pretty Miss Neville. Hays, M. C., For Her Dear Sake. James, Henry, Tragic Muse. Princess Casamassina. March, Thesaurus.

Brooklyn Museum Library, Eastern Parkway & Washington Ave., Brooklyn, N. Y.

American Institute of Architects, Journal, Jan., May, 1921. Ill. Nat. Hist. Survey, v. 1, part 5.

Brown, Thompson & Co., Hartford, Conn. Diver, Maud, Candles in the Wind. Diver, Maud, Desmond's Daughter. Barbour, American Glassware.

John H. Bruder, 521 Pine St., St. Louis, Mo. Thwaites, Lewis and Clark Expedition, vols. 1-7, and Atlas Dodd, Mead & Co., 1905.

Bullock's, Los Angeles, Cal.

Dr. Rutherford's translation of Thessalonians and Corinthians.

Burrows Brothers Company, 633-637 Euclid Ave., Cleveland, O.

Worchester, Issues of Life.

C. N. Caspar Co., 454 East Water, Milwaukee, Wis. Roberts, Printer's Marks, 2 copies.
Romane in Heften, Nielen, Mai, etc.
Knox, Spirit of the Soil.
Macdonald, Malcolm.
Eddy, Science and Healh, any edition.
Parker, Life of Ely S. Parker.
Otis, Hearts of Trump. Otts, nearts of riump.

Ramsay, Elements and Electrons.

Marlow, Drying Machinery and Practice.

Marlow, Drying Processes and Patents.

Higgins, Celtic Druids.

Practical Cake and Confectionary Art, transl. by Weber Ken's, Croft's, Machinery, Marks, Standard Electrician's Handbooks, and Smoley and Isskip's Tables, 6 each. Le Galienne, Vanishing Roads.

George M. Chandler, 75 East Van Buren St., near Michigan Boulevard, Chicago, Ill.

near Michigan Boulevard, Chicage, Ill.
Boswell, Birkbeck Hill ed., Oxford, 6 vols.
Burr, Aaron, Bibliography by Tompkins, 1892.
Burr, Aaron, Conspirarcy, by McCaleb, 1903.
Cabell, Chivalry, 1st ed., 1909.
Cabell, A Line of Love, 1st ed.
D'Annunzio, The Sea Surgeon.
Drake, Salvaging of the Derelict.
Elliott, Pals First.
Fithian's Diary.
Fitzgerald, Letters and Literary Remains, 3 v
Fox-Davies, Complete Guide to Heraldry.
Franklin Works, Federal ed., 12 vols.
Frothingham, Success in Gardening.
Hall, Kitchener's Mob, Harper ed.
Hard, Mushroooms.
Higginson, Travellers and Outlaws. Remains, 3 vols. Higginson, Travellers and Outlaws.

George M. Chandler-Continued

George M. Chandler—Continued
Keats, Buxton-Forman edition, vol. 5.
Lederer, Discoveries, etc., Rochester, 1902.
Marshall's Washington, 5 vols.
Mencken, Little Book in C Major.
Mencken, A Book of Calumny.
Osborn, Men of he Old Stone Age, 1915 ed.
Riley, American Thought, Holt.
Rosemary, M. T., Lincoln's Ancestry.
Roberts, The Flying Cloud.
Sanders, Fourth Reader.
Suctonius, Lives of the Caesars, Tudor transl.
Schurz, Abraham Lincoln, limited ed.
Snyder, Carl, World Machine.
Taylor, H. C., Land of the Castanet, 2 copies.
Taylor, H. C., Fame's Pathway.
Taylor, A. E., Elements of Metaphysics, 1903-4Thayer's Cavour, large 8vo ed., 2 vols.
City Book Co. 6 East Pleasant St., Baltimere, R.

City Book Co., 6 East Pleasant St., Baltimere, Md.

City Book Co., 6 East Pleasant St., Baltimere, Md.
(Cash)
Nathan, Another Book on the Theatre.
Americanization of Edward Bok.
Cram, Stephen, Red Badge of Courage.
Kidd, Benjamin, Science of Power.
Letters of Robt. and Elizabeth Barrett Browning.
Adventures of a Book-Collector, Newton.

The Arhur H. Clark Company, 4027-4037 Prospect Ave., Cleveland, O.

Ave., Cleveland, O.

Stevenson, set, fine binding.
Brown, John Carter, Catalogue, 4 vols., 1883.
Coronado, anything by or relating to.
Tillson, Reminiscences of Early Life in Ill., 1819-27.
Prescott, Conquest of Peru.
Bull, Under Roof of Jungle.
Burbank Works, 12 vols.
Ratcliffe, Instructions to Young Marksmen, 1842.
Bradley, Story of Pony Express.
Stennett, Origin of Place Names in 9 N. W. States.

Charles W. Clark Company, 128 West 23rd St., New York

Volney, Ruins of Empires.

The John Clark Company, 1486 W. 25th St., Cleveland, O.

Cleveland, O.

American State Papers, Foreign Relations, vols. 5, 6; Military Affaira, vol. 5; Naval Affairs, vols. 2, 3, 4; Public Lands, vol. 7.

Dumas, The Son of Porthos, Madame de Mailly, Andree de Taverney, The Aid de Camp of Naples, The Frishermen of Naples, The Fratricide, The Countess of Monte Christo, The Bride of Monte Christo, The Bride of Monte Christo, The Russian Gypsy, The Twin Lieutenants, The Mohicans of Paris, The Suicides, Monsieur Sarranti, Princess Regina, Salvator, Conrad de Valgeneuse, Rose de Noel, The Chief of Police, Madame de Rozan, Horoscope or The Brigand, Olympe De Cleves.

Harvard University Studies in Psychology, complete set.

plete set. Journal of American History, vol. 10, No. 2. Nervous and Mental Disease Monograph Series.

Nervous and Mental Disease Monograph Series.
Nos. 4, 9, 15, 18, 21, 22, 23, 25.
Psychological Review, vol. 1.
Quarerly Review, vols. 100, 131 to 152, 155, 156, 160, 179, 181, 201.
Scott, E. J., Booker T. Washington.
Wisconsin Magazine of History, vol. 3, no. 2.
Bode, Great Masters of Dutch and English Painting

Legge, Forerunners and Rivals of Christianity. Mendes, In Old Eypt.

Mott, The System of Courtly Love Studied as an Introduction to Dante.

Wilkins, Early Influence of German Literature in America, Americana Germanica, vol. 3.

The Clarion Book Shop, 3705 Woodward Ave., Detroit, Mich.

Kipling Stories and Poems Every Child Should Know, Burt and Chapin.

Colesworthy's Book Store, 66 Cornhill, Boston, Mass.

Robinson, Roland G., In the Greenwood. Trotting and Racing Record, 1875-76. Parke, Human Sexuality. Bailey, St. John's River, Quebec, New Brunswick.

Colesworthy's Book Shop—Continued Sargeant, American Trees and Shrubs. Pelmanism.
Timers, Two Worlds, Tokai.
Early Christian Science Journal.
Ragdale's Course in Candy Making.
Elements of Chance.
Paine, Book of Buried Treasures.
Robertson's Checker Book.
Britten, Art Magic.
Yellow Books, any editions.

Columbia University, New York

Adam, A. M., Plato: Moral and Political Ideals, Putnam's.

Gurney, John Hampden, Historical Sketches, 1802-1862, Longmans, 1852.

Hart, Charles Hopwood, Joan the Maid of France, Dutton, 1910.

Hull, Moses, Joan, the medium Hull & Co., 1804.

James, George Payne, Rainsford Memoirs of Celebrated Women, Carey & Hart, 1830.

Sadlier, Agnes, Jeanne d'Arc, Murphy Co., 1901.

Shuck, Lewis Hall, Joan of Arc, the Maid of Orleans, 1856. J. W. Randolph.

Yonge, Charles Duke, The Seven Heroines of Christendom, W. S. Sonnenchein & Co., 1879.

Bartlett, D. V. G., The Life of Joan of Arc, Porter & Coates, 1854.

Dewing, Hist of National Cordage Company, 1913, Harv. Univ. Press.

Howee, Edgar Watson, Story of a Country Town, Houghton, 1889.

Ibsen Letters, Fox, Duffield, 1908.

Crile, The Origin and Nature of the Emotions, Saunders, 1915.

Florer, W. W., Revolution of 1848, Badger, 1918.

Plato, Dialogues, rans. by Jowett, Scribner's, N. Y., 4 vols.

Giddings, Franklin H., Inductive Sociology, Macmillan, 1901.

Patten, S. N., Development of English Thought.

Hobson, J. A., Gold, Prices and Wages, Geo. Doran Co., N. Y., 1913.

Schopenhauer, The World as Will and Idea.

Taynbee, Paget, Specimens of Old French, 1892, Clarendon Press.

Munford, Virginia's Attitude Toward Slavery, 1909, Longmans.

Spencer, Progress, Its Law & Causes, 20th Century.

Bourget, Paul, Two Sisters and A Confession, 1912, Kimber.

Commission Company, 26 Frankfort St., New York Blavatsky, Secret Doctrines, set, state edition and condition.

Cornell Co-operative Society, Ithaca, N. Y.
Chief Works of Spinoza, translated by Eleves,
2 vols., published originally by Geo. Bell Co.,
London, new or second-hand.
Goodrich, Select British Eloquence, new or second-hand, 6 copies.

Jeremiah F. Cullen, 15 South 9th St., Philadelphia, Pa. Chevreul, On Color.
Lowney's Cook Books.
Burton Holmes, set.
Stoddard Lectures, set.
Moulton's Library of Library Criticism.
David Copperfield, Gadshill ed.
Wiley, St., Indiana Co.
Taylor. A. W., Indiana Co.
Any History of Indiana Co.
Mark Twain, first, scarce only.
Freemasonry, any.
Dogs, Cats, Horses, Gold Fish.
Game Fowl, anything.
Franklin, Old Fire Places.
Cooper, pocket ed. on Game Fanciers and Cockers.
Dreiser, Sister Carrie, 1900 ed.

M. Curlander, 14 West Saratoga St., Baltimore, Md.

Dartmouth College Library, Hanever, N. H. Bassett, Zoning. Krasinski, The Undivine Comedy. Rural Planning and Development.

District of Columbia Reports, odd vols.

Davis Bookstore, 49 Vesey St., New York City Jesuit Relations, 72 vols. 11th Britannica Harvard Classics. Walter H. Dietz, Box 172, Menard, Texas Gould & Pyle, Anomalies and Curiosities in Medicine, 1897.

Douglas (?), Biography of Anthony Comstock. The Public Library of the District of Columbia, Washington, D. C. Joseph S., The Constitution of Matter, Houghton, 1913.

Hale, G. A., The Study of Stellar Evolution, Univ. of Chicago, 1908.

Headley, F. W., Problems of Evolution, Crowell, Herrick, F. H., The Home Life of Wild Birds, Putnam, 1901. Lempfert, R. G. K., Weather Science, Dodge, 1912. Mayer, Alfred G., Sea Shore Life, A. S. Barnes, Michelson, A. A., Light Waves and Their Uses, Univ. of Chicago, 1903. Peckham, S. W. & E. G., Wasps, Social and Solitary, Houghton, 1905.
Thorpe, Edward, History of Chemistry, 2 vols., Putnam, 1909-10. Dixie Business Shop, 140 Greenwich St., New York Story of a Street, 1908. Coffin, C. C., Story of Liberty. Coffin, Old Times in the Colonies. Coffin, Blue Jackets of 1812. Count, Blue Jackets of 1812.

Greendlinger, Accountancy Problems, vol. 1.

Palgrave, Bank Rate & Money Market.

Business of Trading in Stocks, "B."

Mitchell, Business Cycles.

Rive Jackets of 1812 Baye. Mitchell, Business Cycles.
Blue Jackets of 1812, Boys' Book.
Boys of '76, Boys' Book.
Bohm-Bawerk, Capital and Interest.
C. P. A. Problems, vous. 1 and 2, 1915, Ronald.
Farrington, Community Development.
Flux, Economic Principles.
Jones, Economic Crises.
Madden, Fiduciary Accounts.
Madden, Fiduciary Accounts.
Crowell. How to Forecast Business and Investment Conditions.
Wickersham and Others. Leval Phases of Corporate Wickersham and Others, Legal Phases of Corporate Wickersham and Others, Legal Phases of Corporate Financing, etc.
Magazine of Wall Street, any of first 5 vols. called "Ticker."
Rice, My Adventures with Other Peoples' Money.
Bullock, Monetary History of the U. S.
Selden, Machinery of Wall Street.
Origin of Metallic Currency and Weight Standards, Origin of Metallic Currency and Weight Standards, Cambridge, 1892.

Owen, Ocean Trade and Shipping.
Old Times in the Colonies, Boys' Book,
LeBon, Psychology of Socialism.
Campbell, N. R., Physics, vol. 3.
Hess, Philosophy and Method of Operation of Analytical System. Allen, Photo-Electricity. Allen, Photo-Electricity.
Moxey, Practical Accounting Systems.
Archer, Poets of the Younger Generation.
Sprague, Philosophy of Accounts.
Scott, Repudiation of State Debts.
Hooper, Railway Accounting.
Bond, Stock Prices.
Statistical Studies in the New York Money Market.
Sparso Socialism. Spargo, Socialism.
Conant, Wall Street and The Country.
Norton, Short Sales of Securities Through a Stock-Stedman, New York Stock Exchange, Croad, How to Value Bonds. Hobson, Gold Prices and Wages.

Chas. H. Dressel, 532 Broad St., Newark, N. J. Captain Protheroe's Fortune, Kendall.

E. P. Dutton & Company, 681 5th Ave., New York American Institute of Mining and Metllurgical Engineers, vol. 51.

Arnold, Benedict, A. L. S., Portrait in Oils. Andrews, Bob of the Guides, Enchanted Forest, Enhabitant.

American Book Prices Current, 1905, 1907, 1909, 1911, 1912, 1913, 1915, 1916.

E. P. Dutton & Co.-Continued Albert, J. C., Roosevelt and the Money Power.
Abraham, Night Nurse, Surgeon's Log.
Bradley, Our Indians.
Bishop, Extra Illus. Catalogue on Jade.
Barry, T., Singular Adventures and Captivity, cotored front, Somers-Town, 1802.
Bolles, John A., Genealogy of the Bolles Family in Brackenridge, H. H., Chivalry, part 2, Phila., 1793. Buttrick, T., Voyages, Travels and Discoveries, Buttrick, T., Voyages, Travels and Discoveries, Boston, 1831.

Brown, Charles B., An Address to the Congress of the United States on the Utility and Justice of Restriction upon Foreign Commerce. With Reflections on Foreign Trade in General and the Future Prospects of America. Phil. 1800. Clara Howard, Phil., 1801. Address to the Government of the United States, on the Cession of Louisiana (Phil.) 1802. Alcuin. New York, 1797. Ormond. N. Y., 1790. Jane Talbot, Phil., 1804. The British Treaty with America, London, 1808.

Burns, R., Poetical Works, vol. 2, Phil., 1804. or vols. 1 and 2.

Butler, Samuel, Alps and Sanctuaries.

Beebe, The Bird.

Bellamy, F. P., The Magnet.

Benher, Four Search for a Wilderness.

Bellamy, F. P., The Magnet.

Banfield, Confessions of a Beach-Comber.

Bell, Visible Speech.

Bohm-Bawerk, Karl Marx, 1898.

Barber's American Glass.

Clark, For the Term of His Natural Life.

Crocket, David, Autobiography.

Carpenter, From Adam's Peak to Elephanta.

Church, D. W., Idea and Vision of Lincoln and Roosevelt.

Corelli. The Master Christian. Buttrick, T., Boston, 1831. Roosevelt. Corelli, The Master Christian. Corelli, The Master Christian.

Dickens, C., Works, complete set in cloth.

DeMille, The Seven Hills, Boston, 1873.

Dorr, The Cathedral Pilgrimage.

Enoch, Secret of the Pacific.

F. M. L. (J., He Who Passed.

Fitch, The Steel Workers, Pittsburgh Survey, 4 copies.
Grimshaw, Red Bob of the Islands, From Fiji to the Cannibal Islands.
Grimshaw, In the Strange South Seas.
Hopkins, A., How's Your Second Act?
Hudson, Naturalist in the La Plata.
Hewlett, Earthworks out of Tuscany.
James, Heary, The Golden Bowl, any edition.
Kavanaugh, Darby O'Gill.
La Farge, J., Considerations on Paintings.
Lewis, The Monk.
Milman, History of Christianity.
Nimrod, Breaking and Training of Horses.
Poor Richard's Almanacks, originals or reprints.
Parnell, Edition de Luxe, Journal of Whistler.
Parkhurst, C. H., Roosevelt, Hughes and Americanism. copies. Rhinehart, When a Man Married, Amazing Adventures of Letitia Carberry.
Whippets and Whippet Racing, all books on.
World's Almanack, 1876 to 1886, inclusive, all or any.
Weyman, Under the Red Robe, Story of Francis Cludde. Weems, Life of Washington.

Edw. Eberstadt, 25 W. 42nd St., New York, N. Y. Boston Review, vols. 5 and 6, 1865-6.
California, Oregon, Wyoming, Utah, Montana and the Far West; Books, pamphlets, maps and manuscripts urgently wanted. Any and all items; price no object; spot cash with order. Attention to this notice will prove a source of continuous profit. Paul Elder & Company, 239 Poet St., San Fran-cisco, Cal.

cisco, Cal.

Sheppard. Psychology Made Practical.
Rogers, Clara, My Voice and I.
Book of Daniel Drew, original edition.
Bolla, Romance of the Rothschilds.
Lowell, Essay on Dante, vol. 4.
Cox, Kenyon, The Classic Point of View, 2 copies.
Abelard and Heloise, state binding.
Carpenter, Simplification of Life.
Carpenter, Story of My Books.

Paul Elder & Co.-Continued

Bibliography of he Writings of Edward Carpenter. Carpenter, Adam's Peak to Elephanta. Carpenter, Chants of Labor.

Geo. Fabyan, Riverbank Laboratories, Geneva, Ill., or Walter M. Hill, 22 E. Washington St., Chicago Works on Ciphers, Obscure Writing, Symbols, Synthetic Elements, Cryptic Forms of Language Crytography. Ancient Symbolic Steganography Signs, and other unusual characters in writing.

F. W. Faxon Co., 83 Francis St., Boston, 17, Mass. House and Garden, Jan. 1922, 15 copies, at pub. price

Marshall Field & Company, State St., Chicago, Ill. Poems You Ought to Know, selected by Peattie. Kenilworth by Scott in the Illustrated Cabinet Edition. Martin Luther and the Reformation by Broad Spirit of America by Van Dyke. Painted Shadows by Le Galliene. Java Head by Hergesheimer, in first edition.

Nelson L. Finch, Jamestown, N. Y. Mind and Body, MacDougall, Harvard.
Illustrations of Masonry, Preston, 1772 or 1775.
Catalogue of Library of Samuel C. Lawrence.
Old Masonic Books.
Gideon Welles Diary.

H. W. Fisher & Co., 207 S. 13th St., Philadelphia, Pa. Hans Breitman Ballads, first series. Painted Veils, Huneker. Audubon and his Journals, 2 vols., Audubon and his Journals, 2 vols., Scribner. Audubon, Birds and Animals, 3 vols., 8vo, English edition Carlyle, French Revolution, 3 vols., illustrated, Winston.

W. Y. Foote Co., 312 South Warren St., Syracuse,

Works of John Bunyan, Introduction to each treatise, notes and a sketch of His Life, Times and Con-temporaries, Blackie & Sons, vols. 1-2 or 3.

Fowler Brothers, 747 So. Broadway, Los Angeles, Cal. Book Binding, Cockrell. Other Sheep, Begbie. Edinburgh Stereoscopic Anatomy, complete. Oriental Rugs, Hawley.

Franklin Bookshop, 920 Walnut St., Philadelphia, Pa. Rafinesque, Any orig. publications, 1808-40.
Bent's Diving Birds and Gulls and Terms, Bulls.
U. S., N. M. 107, 113; 1919, 1921.
Dawson & Bowles' Birds of Washington.
Coues, Key to N. A. Birds, 2 vols., Bost., 1903.
Agassiz, Study Methods Nat. History, 1863.
Veitch, Manual Coniferac, Chelsea, 1881.
Lesquereux & James, Manual of Mosses, 1884.
Gayarre, Histoire de Louisana,2 vols.
Louisiana, Works pub. in French. Louisiana, Works pub. in French. Cope, Batrachia of N. A., Wash., 1889. Porcher, Resources Southern Fields, 1869.

Friedmans' 53 W. 47th St., New York, N. Y. Sohn edition the following volumes:
Cicero's Orations, vol. 2.
Battles of British Navy, vol. 1.
Neander's Church History, vols. 1, 3 and 5.
Guizot's Works, History of Civilization, vol. 3.
Boswell's Life of Johnson, vol. 1.
Jonathan Swift's Poems, vol. 1.
Jonathan Swift's Writings on Religion and Church. vols. 2.
Plutarch's Lives, vol. 4.
Montaigne's Essays, vol. 1.
Lodges Portraits, vols. 1, 6 and 7.
Strickland's Queens of England, vols. 3, 5 and 6.
Goethe's Poetry and Truth, vol. 1.
Racine's Dramatic Works, vol. 2.
Shakespeare's Dramatic Art, vol. 2.
Alfrieris Tragedies, vol. 1.
Ariosto's Orlanda Furioso, vol. 1.
James, Richard Coer de Lion, vol. 1.
James, Richard Coer de Lion, vol. 1.
Lames, Life and Times of Louis XIV. vol. 1.
Comedies of Plautus, vol. 1. Bohn edition the following volumes: Comedies of Plautus, vol. 1.

Friedmans'-Continued

Hoffman, Serapion Brethren, vol. 1.
Grimm's Household Tales, vol. 1.
Cecilia, vol. 1.
Mitford's Our Village, vol. 1.
Beckman's History of Invention, vol. 1.
Ranke's History of the Popes, vol. 1.
Comedies of Aristophanes, vol. 2.
Tom Jones, vol. 2.
Coleridge's Cyclopedia, vol. 1.
Prescott, Conquest of Mexico, vol. 1.
Prescott, Reign of Ferdinand and Isabell, vol. 1.
Vasari's Lives of the Painters, vols. 1, 2, 3, and 4.
Molier's Dramatic Works, vol. 2.

William F. Gable Co., Altoona, Pa. The Reckoning, Chambers.

Gammel's Book Store, Austin, Texas
Life and Death of Caroline Elizabeth Smelt, N. Y., 1818.
Crane, Life of Sam Houston.
Reid's Tramp.
Reid, Texas Ranger.

Gardenside Bookshop, 260 Dartmouth St., Boston, Mass.

Holstein Friesian Herd Book, vol. 41, Feb. 1, 1919. Duplais, Manufacture of Alcoholic Liquors. Droll Stories, 2 vols., Barrie ed., 53 vols. blue cloth. Montaigne, vol. 1, Emerson edit., pub. Hill, 1910. Lindsley, D. P., The Note-Taker, or Second Style of Lindsley's brief writing.

The Takigrafer.

Speer, R., Deity of Christ.
Bertram, J., Travels through Pennsylvania.

Sweet, Practical Study of Languages
Daniel, F. S., Richmond Examiner or Writings of J. M. Daniel, 1868.

Anderson, R. A., Mariner's Mirror.

Reed, J. C., American Law Studies.

Hill's Treatise on Daguerreotype, 18—.

Harris, Frank, Contemporary Poets, first series.

Through the Gates of Pearls.

Great American Universities.

Beard's American College Fraternities.

Steele, American Campaigns.

Hull, S.. Boy Soldiers of the Confederacy.

The Rangers, or the Tory's Daughter.

Bullion Report of 1808, British Parliament Report on Foreign Exchanges.

Cox, H. C., Classified C. P. A. Problems and Solutions, 1915.

Ernest R. Gee & Co., 442 Madison Ave., New York, N. Y.

The Gentlest Art, Lucas.
Calico and Indian Printing of the 17th and 18th
Centuries, Parker.
Trials of the Five Queens, by Deans.
Newcastle's La Methode et Invention nouvelle de
dresser les chevaux, 1657.

The J. K. Gill Co., Portland, Ore.
The Gypsy Trail, Goldmark & Hopkins.
Oto-Rhino-Laryngology, Laurens.
Germany As It Is Today, Brown.
Boissier, Cicero and his Friends.
Oregon and Washington, by Mrs. Victor Flecker.
Collected Poems of Jas. Elroy Flecker.

Gimbel Brothers Book Store, Philadelphia, Pa.
Nicholas Nicholay. vol. 1, Centenary ed., green clot.
Christmas Books, Centenary ed., green cloth.
Tale of Two Cities, Centenary ed., green cloth.
Dombey & Son, vol. 1, Centenary ed., green cloth.
Great Expectations, Centenary ed., green cloth.
Any volumes of Thomas Hardy, ½ morocco, pub. by
Harper Brothers, special subscription ed., 1905.
Round the Corner, Canaan.

Gittman's Book Shop, 1225 Main St., Columbia, S.C. Reynolds, Reconstruction in South Carolina. Photographic History of Civil War, vols. 6 and 10. Sheldon's Church History. Clough, Poems and Prose, edition 1871. Clough, Remains, Lond., 1869.

The Goldsmith Book & Stationery Co., Wichita, Kansas

Mildred's Married Life, Martha Finley.

Goodspeed's Book Shop, 5a Park St., Boston, Mass. Book of Knowledge. Buffum, W. A., Tears of Heliades; Amber as a Gem. Butler, Eliz., Return from Balaclava; Steel Eng. Corey, Rev. J. E., Choice Memorials, 1865. Dickensiana Mag., 1919. Dinsmore, Vigilante Days and Ways & Endell, F., Old Tavern Signs.

Evarts, R. C., Alice's Adventures in Cambridge, Lampoon, ca. 1913.

Foot, Taintor, Blister Jones Stories.
Hubbard, Elbert, Famous Women, 1 vol.
Lea, Inquisition Middle Ages, vol. 1, Harper; Inquisition of Spain, vols. 2, 3, 4, Macm.
Lee, Vernon, Hauntings, Lane.
Lyman, Diplomacy of U. S., 1828.

Melville, Moby Dick, first ed.
Paine, R. D., Ships and Masters of Old Salem.
Parsons, David Garrick and Circle.
Phelps, Wm. D., Fore and Aft, Bost., 1871.
Queens, Wisconsin Soldiers, 1861-5.
Reed, Opie, Any works by.
Ridgeway, W. Y., Origin of Money.
Seignobos and Langlois, Writing of History.
Snow, Freeman, American Diplomacy, Bost., 1894.
Stonington, Conn., Homes of Ancestors, by Wheeler.

Thorpe, Sir T. E., Hist. Chemistry, N. Y., 1909, vol. 1 or set.
20th N. Y. Regiment.
Varden, Golf.
Genealogies: Allen Memorial, 2nd ser.
Boynton Gen., 1897; Directory, 1884; Reprint Betham's Boyntons in England, 1884.
Cone Gen., 1903.

Hibbard, Descend. of Robt., 1901.
Leavitt, Descend. of Robt., 1902.
Leavitt, Descend. of Robt., 1902.
Leavitt, Descend. of Robt., 1903.
Hibbard, Descend. of Robt., 1904.
Stoddard, John, of Wethersfield, Ct.
Buckingham, Slave States.
Drake, Revelations of Slave Smuggler.
Featherstonhaugh, Excursions through Slave States.
Ingraham. The South West.
Knight, Mechanical Dictionary, 5 vols.
Myrtle Reed Year Book.
Slavery unmasked.

RAwin S. Gorham. 17 West 25th St. New York. M.Y.

Edwin S. Gorham, 11 West 45th St., New York, N.Y. Sonnets and a Dream, Huntington. Vision, Greer.
From Things to God, Greer.

Gotham Book Mart, 128 West 45th St., New York, N. Y.

Brown, History of N. Y. Stage, 3 volumes. Irwin, Chinatown Ballads. Fuller, H. B., Under the Skylights.

Grant's Book Shop, Inc., 127 Genesee St., Utica, N.Y.
Corey, Avril.
Dr. Downing's Family Physician, B. P. Downing,
Utica, N. Y., 1851.
Cobb. Medical Botanist.
Complete set of Richard Harding Davis' Works in
the blue leather edition, pub. by Scribner.

The Greenwood Book Shop, Inc., Eleventh and West Sts., Wilmington, Delaware

West Sts., Wilmington, Delaware
Prophets, Priests and Kings, Gardner.
Out of the Hurlyburly. Max Adler, 2 copies.
The Gardner and the Cook. Lucy Yates.
By the Fireside, Charles Wagner.
Science and Health, Mrs. Eddy, first edition.
Fertilizaiton of Orchids. Charles Darwin.
The Rythmic Dance Book. M. Einert.
Unwilling Vestal, Lucas White.
Howard Pyle, first editions.

Grimwood's, 24 North Tejon St., Colorado Springs, Colo.

Three Men on a Wheel, J. K. Jerome, and quote us prices.

Priscilla Guthrie's Book Shop, 516 Wm. Penn Pl., Pittsburgh, Pa.

New Conscience and an Ancient Evil, Jane Addams. Wind Before the Dawn, Munger.

Hall's Book Shop, 361 Boylston St., Boston 17, Mass. Molly Maguire.

Hazen's Bookstore, 238 Main St., Middletown, Conn. The Florida Sketch Book, Torrey. The Art of Knitting, 1891 edition, pub. by Butterick Pub. Co.

Henry Heckmann, 350 Third Ave., New York, N. Y. Shakespeare, parts 31, 32, 33 of vol. 8 of the Edinburgh Folio, pub. in 1903, by Fred. A. Stokes Co., N. Y., and edited by W. E. Henley.

William Helburn, Inc., 418 Madison Ave., New York, N. Y.

The Equestrian Monuments of the World, Florence Cole Quinly.

E. Higgins Co., Grand Rapids, Mich. Bedeau, Memoirs of General Grant. Paine & Stroud, Oil Production Methods.

Walter M. Hill, 22 East Washington St., Chicago, Illinois

Green, Memory and Its Cultivation, Appleton's Inter-national Science Series, latest ed. Memoirs of a Life Long Friendship, Emerson &

Memoirs of a Life Long Friendship, Emerson of Furness.
Fernald, Constitutional Debates.
Benson, Dodo.
Cabell, Jurgen, English edition.
Jules Verne, 20,000 Leagues Under the Sea.
Jules Verne, Journey Through the Earth.
Darwinianism, Workmen and Work.
Lectures on the Philosophy of Law, with Whewel and Hegel, and Hegel and Prof. Robertson Smith.
As Regards Protoplasm.
Address on Materialism.
Philosophy in the Poets.
Thomas Carlyle's Counsels. with Whewell

Himebaugh & Browne, Inc., 471 Fifth Ave., New York City

The Book of the Rifle, Hon. T. F. Fremantle, The World Machine, Carl Snyder. Hunter's Textiles.

Hochschild, Kohn & Co., Howard Sts., Baltimore, Md. Love's Pilgrimage, Upton Sinclair. Green Carnation, Hichens.
Madam Mori, Robers.
Montes This Matados, Frank Harris.
Madame Pompadour, Noel Williams.
Nobody's Child.
Harper's Magazine, March 1918.

The Holmes Book Co., 152 Kearny St., San Francisco, Calif.

Annals of San Francisco.
Borthwick, Three Years in California.
Brooks, Four Months Among the Gold Finders.
Buffum, Six Months in the Gold Mines.
Carstarphen, My Trip to California in '49.
Cleveland, A Narrative of Voyages, 2 vols.
Coke, Over the Rocky Mts. to Oregon and California Coke, Over the Rocky Mrs. to Oregon and Canfornia.

Colton, Three Years in California.

Forbes, History of California.

Frost, History of California.

Frost, History of California.

Greenhow's California and Oregon.

Hittell's History of San Francisco.

Ide, Scraps of California History.

Kip, Army Life on the Pacific.

Kelly, Across the Rocky Mountains to Calif., 2 vols.

Marryatt, Mountains and Molehills.

McIllhany, Recollections of a '49er.

Pattie's Narrative.

Peabody's The Early Days of California.

Reminiscences of Francis J. Lipplit.

Revere, Keel and Saddle.

Ryan, Personal Adventures in Upper and Lower fornia. Revere, Keel and Saddle. Ryan, Personal Adventures in Upper and Lower Calif.

The Holmes Book Co .- Continued

Sage, Rocky Mountain Life.
Sawyer, Life and Career of T. Vasquez.
Scharmann, Overland Journey to California in 1849.
Taylor's ElDorado, 2 vols.
Tucker, To the Golden Goal.
Wise, Los Gringoes.
We can use several copies each. Quote all books or pamphlets on California.
The Life of Phil. H. Sheridan, Burr & Hinton.

C. S. Hook, Weymouth Apts., Atlantic City, N. J. Acts and Laws of All States. House and Senate Journals, All States. Convention Journals and Debates. Files of Southern and Western Newspapers.

J. P. Horn & Co., 1313 Walnut St., Philadelphia, Pa. Hergesheimer, Three Black Pennies, first ed. Hergesheimer, Lay Anthony, first ed. Roosevelt, First editions.

John Howell, 328 Post St., San Francisco, Cal. The Secrets of the Vatican, Douglas Sladen, 1910. Beautiful California, pub. by Paul Elder. Early Christian Science Literature.
The Golden Verses of Pythagoras, pub. by Theosophical Pub. Soc., of London.
Bachelor Kings of England, Agnes Strickland. Knickerbocker History of New York, Ricardi Press. B. W. Huebsch, Inc., 116 West 13th St., New York, N. Y. Tilden, Second Wind.

George P. Humphrey, Rochester, N. Y. Poems of Samuel Wordsworth. Wordsworth Genealogy, White Plains, 1898. Old Pictures of Rochester and of the Geneva Falls. Paul Hunter, 401 1-2 Church St., Nashville, Tenn. Kirke, Charles the Bold.
Coxe, History of the House of Austria.
Montgomery's Reminiscences of Mississippi in Peace and War.

Henry E. Huntington, Library, San Gabriel, Calif. Spenser, Edm. Works, ed. by Morris and Hales, Globe ed., Macmillan, 1869.

Spenser, Edm. Works, ed. by Dodge, Cambridge Poets, Houghton Mifflin and Co., 1908.

Above dates only.

H. D. Hussey, c/o The National Cash Register Co., Dayton, Ohio

Positive Philosophy of A. Comte, translated by H.

A. J. Huston, Portland, Maine Abbot, Life and Literature of the Ancient Hebrah An American Ambulance.
Androscoggin County, Maine, History of.
Bamflyde, Empire of India.
Bangs, E. M., House on the Ground.
Bolton, Manual of Dyeing.
Brown, Alice. Vanishing Points.
Croly, Progressive Democracy.
Crozier, Children's Games and Parties.
Elwell, Boys of Thirty-five.
Field, Stephen J., Life of, J. N. Pomeroy. 1881.
Ford, Writings of Columbus.
Forslund, Old Lady No. 31.
Foster, With Ethan Allen at Ticonderoga.
Glasgow, E. A., Battle-Ground.
Goodrich, The Coming Mexico.
Kellogg, Norman Kline.
Kennebunkport, Bradbury, Hist. of, 1837.
Lippman, Dorothy Day.
Mitford, Freeman. The Bamboo Garden.
Masters in Art, January. 1906.
Otis, Old Falmouth.
Parsons, Life of Sir Wm. Pepperell.
Raymond, Uncensored Celebrities.

G. W. Jacobs Co., 1628 Chestnut St., Philadelphia, Abbot, Life and Literature of the Ancient Hebrews.

G. W. Jacobs Co., 1628 Chestnut St., Philadelphia, Pa. Her Husband's Purse, Martin, D. P. & Co. Modern Broods, Yonge. The Spectator, Everyman's Liby., cloth, vol. 1.

Anton I. Jansky, 19 E. Adams St., Chicage, Ill. Baird, Brewer, Ridgway, Land and Water Birds. 1876, colored plates.

Jehnson's Bookstore, 391 Main St., Springfield, Mass. Penobscot Man, Houghton Mifflin edition.

The Jones Book Store, 426 West Sixth St., Los Angeles, Calif.

Red Cross Cook Book, published in Los Angeles during the war.

The Edw. P. Judd Co., New Haven, Conn. History of the Cheraw Indians, A. Gregg. Kenneth Square, Bayard Taylor. Blennerhasset, Pidgin. Dewey's Decimal Classification, 1919 edition, secondhand.

George Kirk, 1894 Charles Road, Cleveland, O. Ambrose Bierce, Anything by. James B. Cabell, Any firsts.
Thomas H. Chivers, Anything by or relating to. Joseph Hergesheimer, Any firsts.
Edgar A. Poe, Anything.
Edgar E. Saltus, Anything by or relating to. Walt Whitman, Any early items.
Herman Melville, Any firsts.

Kleinteich's Book Store, 1245 Fulton St., Brooklyn, N. Y.

Madam, by Benedict, paper or cloth.

Korner & Wood Co., 737 Euclid Ave., Cleveland, O. Brady, Kidge Anchor.

Kroch's International Bookstere, 22 North Michigan Boulevard, Chicago, Ill.

Rama Prasad, Nature's Finer Forces.
Fergus, Historical Series.
Ficke, Sonnets of Portrait Painter.
Forbush, Handbook of Knights of King Arthur, 8th
edition.
Hichens, Green Carnation.

Charles E. Lauriat Co., 385 Washington St., Boston, Mass.

The Sacred Tree. Philpot, Mac. Co.
Confessions of Artemus Quibble. Arthur Train,
Scribner.
Rainbow, Laurence.
Rortune, Snaith, Moffat.
Robert Elsmere, Ward, 2 vols.
Carlyle's Early Kings of Norway, Chapman & Hall's Library ed., 8vo.
Carlyle's German Translations, Chapman & Hall's
Library ed., 8vo.
Calthrop's Costume, 4 vols.
Politics and Administration, Goodnow.
Raraday as a Discoverer, Tyndael.
Making of Poetry, Fairchild.
Play Production in America, Krows.
First, Year Algebra Scales, Holz.
Biblical Introduction; New Testament, Adeny.
Plorence Nightingale, Aikens.
Books in Chains, Blades.
Macedonia, Brailsford.
Ibsen-Bjornson, Brandes.
History of England, Bright.
Organ Viewed From Within, Broadhouse.
Art of Planist, Brower.
Psychology of Reasoning, Binet.
Beyond the Atom, Cox.
Standard of Living, Chapin.
Gate of Horn, Dix.
Modern Dramatists, Dukes.
Constantinople and Its Problems, Dwight.
Memoirs in Europe, Eliot.
Turkey in Europe, Eliot.
Turkey in Europe, Eliot.
Theodora, Eng. Trans., Diehl.
Life Frances Havergal.
Ifs of History, Chamberlain.
Harvard Lampoon, Any vols. after June 24, 1887.
Green Carnation, Hichens.

Lavender's Book Shop, 268 River St., Troy, N. Y. World Machine, Carl Snyder. Harvard Classics.
Buyer for 10,000 good books.

C. F. Liebeck, Sp E. 63rd St., Chicage, Ill. Sabin s Dictionary, Americana, any parts.

William Lieberman, 1150 Market St., San Francisco, Calif.

The Origin of the Rites of Hebrews, N. Y., 1861. Relation of Alimentation to Disease Salisbury. Topinard's Anthropoligy.

N. Liebschutz, 226 West Jefferson St., Louisville, Ky.

Dictionary, Unfamiliar Words, Lippincotts, 5 copies.

Lord & Taylor Book Shop, Fifth Ave. at 35th St.,

New York City

Marquis Donne.

Pride and Prejudice, Black and White illustrations by Hugh Thompson, Mac.
Gilbert, Donovan Pasha.
Burton Hendrick, Story of Life Insurance.
Twelfth Night, Ben Greet.
George Horace, Jack Spurlock, Prodigal.
Fisher, Memories and Records, second-hand copy.
Joseph Winter, Child Hygiene.

Lowman & Hanford Co., Seattle, Wash.

Sonia.
Mark Twain and the Happy Island.

McClelland & Co., 141 North High St., Columbus, O. Need for Art in Life, Holborn. Horse and Hound, Roger Williams.

McDevitt's Peoples Library, 2079 Sutter, San Francisco, Cal.

S. F. Motor Club Tour Book, 1910. Susan Lennox, volume one. The Right Knock, Chicago, 1889. Seven Seas, Kipling, any. Modern Spiritualism, Hardinge, N. Y., 1870.

McDevitt-Wilson's, Inc., 30 Church St., New York City

Glyn, His Hour.
Books on Prisons and Prison Reform.
Mabie, Work and Culture.
Bickersteth, School for Fathers.
Julian Hawthorne, Dust.
Schultz, American Office.
Thompson, Persuasive Peggy.
Selfridge, Romance of Commerce.
Hill, True Order of Studies.
Brillat Savarin, Handbook of Gastronomy.
Chandler, Trial of Christ from a Lawyer's Standpoint.
Farrington, Homeopathio Materia Medica.

Joseph McDonough Co., Albany, N. Y. The Bronze Woman. Lewis, Main Street. Works of Robert Fludd. Gadbury's Astrology. Dewindt. Paris to New York by Land.

Newman F. McGirr, 39 S. 19th St., Philadelphia, Pa. Pringle, J. J., 20 Years Snipe Shooting. Huntington, Wild Fowl and Waders. Frost, A. B., Shooting Pictures, or plates. Mason, Bibliography of Wilde. Ramsay, St. Paul the Traveller. Smith, Jas., Voyage and Shipwreck of S. Paul. Wood, Discoveries at Ephesus. McFee, Wm. Aliens and Casuals at Sea. Biblio Pauperum, Reproduced in Facsimile. Bible with Book of Common Prayer, 17th c. Brinley Sale, 5 vols., Also index. Downes, Roscius Anglicanus, Historical Review of the Stage, London, 1886. Fosdick, The French in America, N. Y., 1906.

John Jos. McVey, 1229 Arch St., Philadelphia, Pa. Benson, Papers of a Pariah, L. G. & Co. Rapeer, School Health Administration.

R. H. Macy & Co., Book Dept., New York City
Saints and Symbols in Art, Goldsmith.
Mr., Miss and Mrs., by Bloomingdale.
Austin Dobaon, Lyrics containing translation of
Horace's Odes.
Stephens, Syllabus of a Course of Lectures in Modern European History.
Conington, Translation of Horace's Odes.

Madison Avenue Book Store, Inc., 575 Madison Ave., New York City

The Gardens of the Great Mughals, Wm. C. Villiers.

Madison Ave. Book Store—Continued
The Blanker Indian of the Northwest, Col. G. O
Shields.
Old Field, Nancy Banks.
Tibet, by Younghusband.
Universe of a Lost Electric Organism, G. W.
Warder.
On the Right of the British Line.

Madison Book Store, 61 E. 59th St., New York City
Barber, Am. Glassware and Anglo-Am. Pottery.
Fiona MacLeod, Runes of Womanhood, Nature,
Thoughts, or any titles by same author.
Gosse, French Profiles.
Love Letters of a Japanese.
Harvard Classics, any binding.
Eleventh edition Britannica, Cambridge and Handy
volume.
Viollet-Le-Duc, Dictionaire du L'Architecture, 10
vols.

Jordan Marsh Company, Boston, Mass. Essays, Foster.

Edward Marshall, 104 E. 3rd St., New York City Harvard Classics, Blue Cloth, vols. 7, 36, 39, 42, 43.

L. S. Matthews & Co., Olive St., St. Louis, Mo. McCarrison, Typroid Gland. Spalderholz Anat. Speech and its Defects. Voice Culture.

Medical Standard Book Ce., 301 N. Charles St., Baltimore, Md.

Works by Max Reerbohm.

The Vital Message, Conan Doyle.

ners.

Kimono.

Methodist Book Concern, 740 Rush St., Chicago, Ill. A Line of Verse or Two, B. L. T. Turner, Pioneers of the West.

Methodist Book Concern, 150 Fifth Ave., New York, N. Y.
Romance of Commorce, H. G. Selfridge, pub. by Lane and Co.
The Pope and His Counsellors, Jonas.
What I Believe and Why, by Ward, pub. by Scrib-

Methodist Episcopal Book Room, 1705 Arch St.,
Philadelphia, Pa.
Spiritual Development of St. Paul, Matheson.

Minchen & Boylan, Carroll, Iowa My Search of the Arabian Horse, Homer Davenport. Omoo, and White Jacket, Herman Melville.

Autobiography of Benvenuto Cellini.

Edwin Valentine Mitchell, 27 Lewis St., Hartford,
Conn.

Nature and The Supernatural, Bushnell, Scribner. Witness to Influence of Christ, Strong, Houghton. All Mystery, Cram. Fight for Santiago, Bonsal. Hundred Best Books, Powys, Shaw. Caesar Among the Pirates. Fanny Burney and Doctor Johnson, edited by Tinker, Moffat.

The S. Spencer Moore Co., Charleston, W. Va. Wives I Have Known, Nat Goodwin. Celebrated Criminal Cases of America, Duke. Architectural Rendering, Holton. Recollections of an Old Pioneer, Burnett. What I Saw in California, Bryant. Around the Horn in '49, Hall. Book of Knowledge.

Moroney's, Third St., Cincinnati, Ohie Etidonpha, Amy Lloyd vols.
Polly of the Circus.
Ye Gentleman's Housekeeper, D. M. Co.
Burton's Arabian Nights, other editions.
Talmage and Spurgeon Sermons.
Set of Ingersoil, other liberal books.
Great Events by Famous Historians.
Caelebs in Search of a Wife, Hanah Moore.
Catalogs on Technical and Foreign Tongues.

Moroney's-Continued

Preston's Theory of Light.
Jean's Electricity, Cambridge ed., 1915.
Buckles & Draper's Civilization.
Machinery and Formula Hand Books.
Open for bargains on good sellers.
Ohio Statutes and Reports, Ky. Law Reports.

The Morris Book Shop, 24 North Wabash Ave., Chicago, Ill.

Chicago, III.

The Bibelot, vol. 2, no. 1; vol. 5, nos. 4, 11; vol. 7, nos. 5, 8; vol. 9, nos. 1; 2, 8, 12; vol. 12, nos. 5, 11; vol. 17, no. 4; vol. 16, nos. 4, 11; vol. 18, no. 6; vol. 19, nos. 5, 7, 8.

The Maderia Party, Mitchell Walnuts and Wine.
Life of Santa Claus, Frank Baum.

Smithsonian Misc. Coll., vol. 65, no. 11.

Pleasure Bound, by the Chatty Club.

Dickens, Hearst's New National Edition, green cloth, Curiosity Shop, Great Expectations.

Poker Jim, Dr. Frank Lydston.

Under the Sky Light, H. B. Fuller.

George Innes, Autograph Letter of.

Noah F. Morrison, 314 W. Jersey St., Elizabeth, N.J. Firkin's Index to Short Stories. Baker's Guide to Historical Fiction.

Nelson's Book Store, 223—4th St., Des Meines, Ia.
The Unmarried Mother, Kammerer, trans, from German.

Newbegin's, San Francisco, Calif. Randall, Future of Man. Randall, Life's Progression. Gautier's Fleece of Gold, Ariel edition.

Binney.

New York State Library, Albany, N. Y. Fitzgerald Letters and Literary Remains, ed. by Wright.

Colonei John P. Nicholson, Flanders Bidg.,
Philadelphia, Pa.

Leaders of the Old Bar of Philadelphia, Horace

Norman, Remington Co., Charles St., Baltimere, Md. Pyle, Robin Hood, first ed. Chapman, Mary Derivent. Vincent, In Shadow of Pyrennees From Basqueland to Carcassonne.

Chapman, Mary Derivent.
Vincent, In Shadow of Pyrennees From Basqueland to Carcassonne.
Wight, Old Time Receipts for Homemade Wines.
McCarty, Prince of Prairie.
Storr, Constitution of Human Soul.
Linn, Story of Mormons.
Treves, Cradle of Deep.
Stuck, Ten Thousand Miles in Dog Sled.
Dollinger, Gentile and Jew, 2 vols.
Jones, Business Cycles.
Elliot, Old Court Life in France, 1 vol. ed.
Fletcher, Goblins and Pagadoas, H. M.
Past, Man of Last Resort, Putnam.
Journals of the DeGoncourts.
Calendar of Md. Wills, 4 vols.
Erckman, Chatrian Madame Therese, Scrib.
Dreiser, Theo., The Genius.
Rosenberg, Sebald und Barthel Beham.
Handbook of Style, Riverside Press.
Cloud, Down Durley Lane and Other Ballads.
Sherman, Outline Histy, of China.
Hirth, Ancient Histy, of China.
Steiner, Submerged Continents of Atlantic and Lemuria.
Post, Man of Last Resort, Putnam.
Post, Correctors of Destiny, Clode.

Morgan, Instinct and Experience, Methuen.

Chas. O'Connor, 21 Spruce St., New York City
Baedecker's Guides: Ireland, The Holyland, Italy.
Hanna, The Scotch Irish.
Gettysburg, by Capt. Beecham or Young.
W. W. Williamson, Moseby's Rangers.
Staunton, Chess Players Handbook.
Lynde, The Price.
Dickey, The Misleading Lady.
Biggers, Seven Keys to Baldpate.
M. Monahan, Dry America.
West, 33 Years on the Plains and Mountains.
The "Magi" Crystal.

Old Corner Book Store, Inc., 27 Bromfield St.,
Boston, Mass.
Economic Plants of Porto Rico, Collins or Collinson.
Porto Rico, Collins or Collinson.
Prisoner at the Bar, Train.

Old Cerner Book Store, Springfield, Mass. D. A. R., Lineage Books, vols. 2, 4, 5, 12, 37. Washington County N. Y. History and Biography. Protestant Episcopal Journal of Convention, 1838, '41,

American Almanac, 1846, 1847, and 1858. Providence Annals, Stopers, 1843.

Osberne's Book Store, Santa Barbara, Calif. Elgood and Jekyll's Some English Gardens. Hall's Evolution and the Fall. Dix's Sacramentalism. Parson's World's Best Books. Coates' Photographing the Invisible.

The Pagan Book and Art Shop, 23 West 8th St., New York City

Tom Jones, Fielding, 2 vols., about 1830, illus. by Cruikshank.

Park Book Shop, 120 East 59h St., New York City Swift, Comp. set by Temple Scott, pub. Bohn. Omar Khayyam, Thumb Nail edition. Life and Letters of Madam Bonapard, E. L. Dedier.

Paul Pearlman, 1711 G Street, N. W., Washington, D. C.
Greenlinger, Accountancy, Problems and Solutions,

Pearlman's Book Shop, G. D. Pearlman, prop. 933 G Street, N. W., Washington, D. C.

Memoirs of Life of Sir Samuel Romilly. Bryan & Rose, Pioneer Families Missouri. Steele, American Campaigns. The Booklovers Library, pub. H. B. Wheatley, Lon-

The Booklovers Library, pub. H. B. Wheatley, London, quote any.
Meyer, Gospel Hymns for Choir.
Mellor, Chemical Statics and Dynamics.
Taft, The Anti-Trust Act and the Supreme Court.
The Federal Trade Commission Law, Intro. by Jno.
Daish, pub. Lowdermilk, Wash.
Kingsley, Life of Chas, Kingsley.
Reis, Building Stones and Clay Producs.
Brown, Alexander, Cabells and Their Kin, Goodspeed.
Wolcott F. O. Steament Paractic at M.

Wolcott, E. O., Statement Respecting the Work of the recent International Bimetallic Commission, Gov't Pt. Office, 1898. Kaiser, Wm., Book on Indexing.

Pennsylvania Terminal Book Shop, New York City Lockhart, Caroline, Me, Smith.

C. A. Penzel, 211 So. Walnut St., Muncie, Ind. Woman of Tact, Mackey.

The Perine Book Co., 1413 University Ave. S. E., Minneapolis, Minn. Alex. Hamilton Institute, 24 vols. Modern Business. Old Masonic Books.

The Pettibone-McLean Co., 23 West Second St., Dayton, Ohio Life of Robert Owen, by himself, 1857. Greville Memoirs.

Pippen's Old Book Store, 665 N. Eutaw St., Baltimore, Md. Old Kent, Hanson.

Portland Library Association, Portland, Oregon Arnold, Civilization in the U. S. Arnold, Essays in Criticism, 3d series. Arnold, Higher Schools and Universities in Germany.

Arnold, Last Essays on Church and Religion.

Arnold, Matthew Arnold's Notebooks.

Clayton, Crayon, Chalk and Pencil Drawing, 5 copies.

Edwards, Home Life in France.

Kelly, Little Citizens.

Powers Mercantile Co., Nicollet Ave., Minnespolis, Minn. Everybody's Cat Books, Champion.

Charles T. Powner Co., 177 West Madison St., Chicago, Ill. Fitzgerald, Stories of Famous Songs. The Trial of John H. Surratt, 2 vols., Wash., 1867.

Charles T. Powner Co., 26 E. Van Buren St., Chicago, Ill.

Warner, At the Altar.

Presbyterian Book Store, 411 N: 10th St., St. Louis,

Set of the earliest edition of Wesley's Sermons.

Preston & Rounds Company, 98 Westminster Street, Providence, R. I.

Hasting, Chess Tournament Book. Frank, Mastery of the Mind, 3 copies.

Putnam's, 2 West 45th St., New York City South American Archaeology. Archko Volume. Schremer, Trooper Peter Halkett. Fitch, Some Modern Books of Power. Le Gallienne, Travels in England. Regimen Sanitates Salernitanum, translated by Dr. Regimen Santates Salernitanum, tran J. Ordronaux. Adams, Esther. Adams, Democracy. Ewing, Flat Ironing for a Farthing. Goldsmith's Sacred Symbols. Powys, Solilogy of a Hermit. Holborn, Children of Fancy.

Bernard Quaritch, Ltd., II Grafton St., London, W. I, England

Baldwin, Social and Ethical Interpretation in Mental Development, 1897.
Greendlinger, Accountancy Problem, vol. 1.
Handbook of Gastronomy, Bourton, N. York.
Amloros, Boundaries of Music, Cornell, 1893.
American Journal of Semitic Languages.
Davis, Nature's Divine Revelation.
The Great Harmonia, 6 vols.

Queen City Book Co., 43 Court St., Buffalo, N. Y. Mikkelsen, Conquering the Arctic Ice.
Eaton, Idyl of Twin Fires.
Life and Letters of Macaulay, Trevelyn ed.
Schreiber's Medical Gynastics.
Trivia and More Trivia, 1st Amer. edition.
Herman Melville, 1st Amer. edition.
Electrical Journal, 1907 to 1920, good cond.
Shop Notes Year Books.

Rare Book Company, 99 Nassau St., New York The Archko Volume.
Eddy, Mrs., Science and Health, 1st to the 50th ed.
Christian Science Journals and Pamphlets.
Baker Eddy, Mrs. Mary, Science and Health, 10th
edition vol. 1.
The Arcko Volume.
Any Books written in French by native born Louisianians, from 1718 to 1918.

The Rare Book Shop, 813 17th St. Northwest, Washington, D. C.

Mencken, Heliogabalus.
Anything on Fra Angelico's Angels.
Carroll, Alice in Wonderland, pub. by Medici Society.

Ency. Brit. 11th ed., small type, in Buckram preferred.

Raymer's Old Book Store, Seattle, Washington Graves, Kersey, Bible of Bibles. The Cost of Something for Nothing.

Peter Reilly, 133 N. 13th St., Philadelphia, Pa. The Mayflower. Vick's Magazine Success with Flowers. American Gardening The American Garden.
The Floral World.
Rural Life. Popular Gardening. American Horticulturist. Fruit Recorder and Cottage Gardner. The Garden Review. The Ohio Horticulturist. Curries Horticultural Monthly.

Peter Riley-Continued

Alfred D. Bernard's Some Principles and Problems of Real estate Valuation. of Real estate Valuation. Ward, Errata of the Protestant Bible.

Fleming H. Reveil Company, 17 North Wabash Ave., Chicage, Ill. Bain's Scandinavia, Cambridge Press.

Riker's Booksellers, 302 Righth St., Des Moines, Ic. Pollock, Spinoza, His Life and Philosophy, Macmillan, 1899.

E. R. Robinson, 410 River St., Troy, N. Y. Blake, Songs of Innocence.
Blake, Book of Job.
Glichrist, Life of Blake.
Saintsbury, History of Criticism.
Sainte-Beuve's Essays, Notes, etc., by Sharp, 3 vols.
Trelawney, Adventures of a Younger Son.
History of Old Windsor, Conn.
Herndoh, W. H., Life of Lincoln, 2 vols., 1st ed.
Lindsley, Elements of Takigraphy.
Lindsley, Note Taker, 2nd Style of Brief Writing.
La. Geographical Survey, and vols.
Geological History of Gulf of Mexico.
Morgan, H., League of the Iroquois.
Englemann, G. J., Labor Among the Ancients.
Dinelly, Ragnarok.
Webb, Catholicity in Kenucky.
Growoll, Three Centuries of the English Book
Trade. E. R. Robinson, 4re River St., Troy, N. Y. Trade. Gardiner, Ancient and Modern Books.
Prideaux, Book Binding.
Keats' Letters to Fanny Brawne, edited by For-Keats' Letters to Fanny Brawne, edited by Forman.
Keats' Works, edited by Forman.
Arnold, First Report of a Book Collector.
Arnold, A Record of Books and Letters.
Slater, How to Collect Books.
Dibin, The Library Companion.
Morley, H., Tables of English Literature.
Catalogues of the Libraries of London.
Quaritch Catalogues, 1880.
Bohn's Catalogues and Bibliographical Manual.
Perkins, F. B., The Best Reading, 4th ed.
Bowker's Lists and Catalogues.
Norwood, R., His Lady of the Sonnets.
First vol. of Index of Clinton Papers, N. Y. State
Pub.

Rebson & Adee, Schenectady, N. Y. (Cash.) Blanchard, Basketry Book. Keeler, Our Northern Shrubs. Tuxedo Reciter. Three Guardsmen, Burt's Home Library.

M. Taylor Rogers, 57 Haywood St., Asheville, N. C. Reynolds, Baillie, Cost of a Promise, Out of the

Night.
Roe, E. P., Barriers Burned Away.
Roe, E. P., Opening of a Chestnut Burr.

The Resenbach Company, 1320 Walnut St., Philadelphia, Pa. Swarbrick Robert Adam and His Brother. Golden Age of Engraving. A'Becket, Comic Blackstone.

St. Paul Book & Stationery Co., 55-59 East 6th St., St. Paul, Minn.

Smith, Herbert, Gem Stones. Neihardt, A Bundle of Myrrh. Bricks Without Straw.

Sather Gate Book Shop, 2307 Telegraph Ave., Berekeley, Cal.

Marsland, Interpretative Reading, Longmans. Harker, Romance of Nursery, Scribner's. Lavater, Physiognomical Bible. International Studio (spcl. no.), containing Austrian and Persian peasant design handcraft in art. Melville Moby Dick.

Savannah Public Library, Savannah, Ga. Hurd, R. M., Principles of City Land Values, 1903.

Schoenhof's, 15 Beacon St., Boston, Mass. Togazzaro, The Patriot. Haggard Ayesha.

Schulte's Book Store, so and 82 Fourth Ave., New York

Philo Judaeus.
Palmer, Theology of Prayer.

Scientific American Pub. Co., 233 Broadway, New York

Quote price on 18th edition of United States Dispensatory, only this edition is wanted.

Scrantom's, Inc., Rochester, W. Y. Munsterberg, On the Witness Stand.
Burroughs, Songs of Nature.
Benson, E. F., Up and Down, Doran.
May, a collection of poems, pub. by Lothrop.
Sedzwick, Ethel, Duke Jones.
McGerald, Samuel, The True Faith and How I Found It.
Rath, Too Much Efficiency.
Cook, Life of Florence Nightingale, Macmillan.
Morse, Frances, Furniture of the Olden Times, Macmillan.

Charles Scribner's Sons, 5th Ave. at 48th St., New York

New York

Anderson, Fairy Tales, illus. by Kay Neilsen.

Anderson, Handbook of Diplomatic History of Europe, Asia and Africa, pub. Washington, D. C.

Anonymous Petraia.

Apgar, Landscape Gardening.

Bagot, R., Casting of Nets.

Bagot, Rouan Mystery.

Barber American Glass.

Benson, E. F., Freaks of Mayfair.

Bolton, Wax Portraits and Silhouettes.

Boucher, F. A., Method of Horsemanship, Jenkins.

Bow Street Mystery.

Bright, In A Lancashire Garden.

Burbridge, Book of the Scented Garden, Lane.

Cabell, Gallantry, Harper.

Chapman, History of Trade Between United Kingdom and U. S.

Collins, Law and the Lady, Harper. Collins, Law and the Lady, Harper.
Collins, W. W., Cathedral Cities of Italy, Dodd,
Mead. Collins W. W., Cathedral Cities of Spain, Dodd. Mead.
Dane, Il Convito, trans. by Sayer, London, 1887.
Davis, C. B., Lodger Overhead.
Dumas Black, Story of A Dog, Little, Brown.
Ellacombe, On a Gloucestershire Garden,
Ellacombe, In A Vickerage Garden.
Frost, A. B., Stuff and Nonsense, Scribner.
Hammond, Colonial Mansions of Maryland and Mead Hammond, Colonial Mansions of Maryland and Delaware.
Hart, Browere's Masks of Famous Americans.
Hawthorne, Scarlet Letter, 1st ed. only.
Haynes, The Airdale, Macmillan.
Hunter, Stiegel Glass, Houghton.
Hutton, The Winds of God.
Irwin, Shame of the Colleges, Macmillan.
Irwin, W. A., Book of Spice, Luce.
Isham, Hisfory of American Painting,
James, H., The American Painting,
James, H., The American Scene, Harper.
Jarvis, Reminiscences of Glass Making.
Lansdale, M. H., Chateaux of Touraine, Century.
Latham, Italian Gardens, 2 vols.
Lewis & Clarke, Travels Across the Continent, 4 vols., Harper.
Mailand, E., Ancient Italian Varnish.
McCabe, J., Lucrezia Borgia.
McCurdy, Roses of Paestrum, London.
Miller, How To Make A Flower Garden, Doubleday.
Monroe, In Viking Land, Page.
Morreau-Vauthier, Technique of Painting.
Nicene and Post-Nicene Fathers, 2nd Series, vol. 7.
Osgood, The American Colonies in 17th Century, vol. 2 only, Mac.
Parker, G., Golden Dog.
Perkins, French Cathedrals and Chateaux, 2 vols..
Holt.
Petrie, Revolutions of Civilzation, Harper. Delaware. Holt. Post, M. D., Nameless Thing, Appleton.
Post, M. D., Strange Schemes of Randolf Mason.
Post, M. D., Strange Schemes of Randolf Mason.
Powell, Byways of Braithe.
Reed, C. A., Birds of Eastern North America.

Rhodes, History of the United States, vol. 1 only.

Charles Scribner's Sens-Continued
Robinson, Diary of H. C. Robinson.
Shaftesbury, Earthology or Humanity Characterized.
Taylor, G., Clytia, Peck.
Thoreau, Walden, 1st ed. only.
Twain, Autobiography, 1st ed. only.
Walker, History of Ancient Pottery, 2 vols., Scrib-Warren, G. O. Trackless Regions.
Wilde, Plays vol 1, Novels and Fairy Tales, vol. 2,
Pub. Nichols, Cosmopolitan, Lib. Purple limp Leather only.

Zahn, Theo., Introduction to New Testament, thin paper ed. in 1 vol.

Roosevelt, Americanism, An Address, 1016.

Roosevelt, American Ideals and Other Essays, 1897.

Roosevelt, American Waterways. In collaboration Roosevelt, American Waterways. In collaboration with others. Phila., 1908.
Roosevelt, Big Game Hunting in the Rockies.
Roosevelt, Bonum Meritum, or War of Words between Mr. Roosevelt and Mr. Morgan, 1908.
Roosevelt, Conservation of Womanhood and Childhood, Funk.

Roosevelt, Essays on Practical Politics.

Roosevelt, Murder on the High Seas, 1 sheet.

Roosevelt, N. Y. World-Roosevelt, Panama Libel
Case, N. Y. World, 1910.

Roosevelt, Notes on Some of the Birds of Oyster Bay. Roosevelt, The Strenuous Life, N. Y., 1900.
Roosevelt, Summer Birds of the Adirondacks in Franklin County, priv. printd.
Roosevelt, Roosevelt, Taft and Others, The Philippines.
Roosevelt and Others, American Waterways.
Roosevelt and Others, Trail and Campfire of Boone and Crockett Club.
Theodore Roosevelt, Chicago, Stone.

Brooks, S., Theodore Roosevelt, London, Hodder.
Cheney, A. L., Personal Memoirs, Home Life of Late
Theo. Roosevelt.

Theodore Roosevelt. Clemens, Ancestry of Theodore Roosevelt. Kullnick, M., From Ranch Rider to President, Mc-Clurg.

Macdonald, A., Would-be Assassin of Theodore Roosevelt, April 1914.

McCutcheon, J. T., T. R. in Cartoons.

Miller, K., Roosevelt and the Negro, Washington.

Parkhurst, C. H., Roosevelt, Hughes and Americanism, 1907. Twain, Vol. 23, Autograph ed. Charles Sessier, 1314 Walnut St., Philadelphia, Pa. Pennell, Etchings and Etchers.
Pennell, Pen Drawings and Pen Draughtsman.
Any illustrated books by Pennell.
Moore, George, Hail and Farewell, first.
Cooks' Voyages, with folios.
Schoolcraft, any volumes. Jehn V. Sheehan & Co., 1350 Woodward Ave., Detroit, Mich. Mahaffy, Art of Conversation, published by Putnam. Brandes, Life of Shakespeare. The Sherwood Company, 24 Beekman St., New York Valdres, José, English translation.
Hellane, Belois, Life of Danton.
Brant, Distilling.
Home Book of Verse.
Holmes, Abandoned.
Oriida, Tricotrine.
Oriida, Strathmore.
Kester, The Just and Unjust.
Wasson, Friar Tuck. Sibley, Lindsay & Curr Co., Rochester, N. Y. Story of the Nations Series, Putnam. Hungary. Portugal. Bohemia. Canada. United States. Thompson, The Land and the Book, Harper.

Clarence W. Smith, 44 East Ave., Rochester, N. Y.

Books on Distillation and Rectification of Alcohol. Books, on Clocks and on Time.

Clarence W. Smith-Continued History of Protestant Religions, published by Christian Press Ass'n.

Bryant, What Pictures to See in Europe. Estate of George D. Smith, & East 45th St., New York Low, Will, Chronicle of Friendships. Huchins, Dorset, History of Dorsetshire, England. Smith & Butterfield Co., 310 Main S., Evans-ville, Ind. Fraser, The Conquering Jew. Smith & Lamar, Ags., 1308 Commerce St., Dallas, Texas Arabian Nights, 1 set, 10 vols., Scribner. Tarbell's Teachers Guide, 1919, good condition. Smith & Lamar, Agts., 810 Breadway, Nashville, Tenn. Tean.
The Life of Lorenzo Dow.
Hartwig, The Sea and Its Living Wonders.
Denizens of the Deep.
Hartwig, Sea Monsters and Sea Birds.
Hartwig, Subterranean World.
Lea's History of Spanish Inquisition, vol. 1.
Milburn, W. H., Rifle, Axe and Saddlebags.
Life of Bishop Emory by His Son Robert Emory. P. Stammer, & Fourth Ave., New York Babbit Principles of Light and Color. Schufeldt, Human Form. Gerrish's Anatomy. Tuscan, Feasts and Friends. Lazar, Practical Hints to Art Students. Wegman's Hist. of N. Y. Water Supply. Skinner's Source of Measures.

G. E. Stechert & Co., 151-155 West 25th St., New York

G. E. Stechert & Co., 151-153 West 25th St.,

Mew York

Allibone, Prose Quotations, Lipp.
Andros Tracts, 1868, 3 vols.
Baird, Hugenot Emigration to America, 2 vols.
Burgess, Greeks in America, Boston.
Cabell, Eagle's Shadow, McBride.
Calendar Virginia State Papers set.
Cattell, Lippincott's New Med. Dicty.
Collections Mass Histor. Soc. So. Car., set.
Doane, Insects and Disease, Holt.
Dunton, Letters from New England, 1686.
Eberlein, Colonial Homes of Phila., Lipp.
Edward Randolph 5 vols. 1898-9.
Gurney Portsmouth, Historical Picturesque, 1902.
Hoadley, Colonial Records of New Haven, 2 vols.
Hollander & B., Am. Trade Unionism, Holt.
Howe, Letters and Journals, ed. Richards.
Hutchinson Papers, 2 vols., 1865.
McClendon Phys. Chem. Vital Phen., Princeton.
McLaughlin & H., Cyclo. Am. Govt., App.
Motley, Morton's Hope, 2 vols. 1839 Harper.
Official Letters Alex. Spotswood, 1710-22.
Peters, Jews in America.
Records of North Carolina, set.
Records of North Carolina, set.
Records of North Carolina, set.
Records of Plymouth, 12 vols.
Sir Ferdinando Gorges, 3 vols., 1890.
Southwestern Reporter, set.
Stedman H., Library Amer. Literature.
Tissot, Life of Jesus Christ, 3 vols., Chicago.
Virginia Magazine History, set.
Von Sybell, German Empire, 7 vols.
Winckelmann, History Ancient Art H. M.
Westcott, Historic Mansions, Lipp.

E. Steiger & Co., 49 Murray St., New York

E. Steiger & Co., 49 Murray St., New York Hawthorne, Julian, Subterranean Brotherhood.

W. K. Stewart Co., Louisville, Ky. Lewis, Alfred Henry, Sunset Trail. Prentiss Poems. Life President Chester A. Arthur.

Stewart Kidd, Cincinnati, Ohio Wise, Diomed. Calkins, Gary N., Protozoology, pub. by Lea & Fie-biger, 1909 edition. Butterworth. Zig-Zag Journeys Europe.

Harry Stone, 137 Fourth Ave., New York Tarbell, Standard Oil. Mark Twain, any firsts.

Harry Stone-Continued

Masefield, any firsts.
Cabell, any firsts.
Cabell, any firsts.
Golf prints suitable for framing.
Fern books, fine.
McGovern, John, Poems.
Hayne, Paul H., Poems.
Timrod, Henry, Poems.
Currier & Ives, Lithographs.
Audubon Folio, incomplete copy will do.
Gould's and other finely illustrated bird books.
Stratford & Green, 642-44 So. Main St., Les Angeles, Cal.
Wilson H. L. Bunker Rean

Wilson, H. L., Bunker Bean.
Shakespeare, new natl. edit., pub. by H. I. L. Co., vols. 5 and 7, cloth
MacLaren, Gardening in California.
Carlo, A. B. Frost, Doubleday.
Memoirs of John Fremont, set or odd vols., Bedford Clark Co.
Knights' History of Englanl, vol. 1 only, half calf.
James Sanger & Co.

Strawbridge & Clothier, Market, Eighth and Filbert Sts., Philadelphia, Pa.

Osborne, Finding the Worth While in Europe. Private Peat. Private Peat.

Brant, Practical Treatise on Distillation and Rectification of Alcohol.

Conrad in Quest of His Youth, Limited edition.

Holmes, Maid of Honor, Revell.

Anonymous, Closet and Altar.

Capveroux, Book on Color.

Students' Book Shop, 30 Canal St., New York City Balzac's Dramas, one volume cloth. School books of all kinds wanted. Send us your list.

st. The Studio Bookshop, 198 Boston, Mass. 198 Dartmouth St.,

Philpotts, Eden, Children of the Mist. Winter, William, Shadows of the Stage, Knight edit.

The Studio Bookshop, 242 Columbia Building, Miami, Fla. Lardner, Ring, Gullibles Travels, B. M.

Syracuse University Book Store, 303 University Place, Syracuse, N. Y.

Revell, Black Culture and Restraint. Eaton, Idyls of Twin Fires.

The Talmud Society, 33 Newbury St., Boston, Mass. Hebraica, Judaeca, books on The Talmud, Zionism, etc. Report everything of Jewish interest. Give full bibliographic description.

The Temple Review, 5513 Larchwood Ave., Philadelphia, Pa.

Cartoons of St. Mark, Horton. Nature's Finer Faces, Rama Prosad. Nature's Finer Faces, Rama Prosad.
Talmage Sermons, complete 20 vol., Christian Herald.
Jones, Sam, Quit Your Meanness.
Watry, Francis, Roman Catholic Altar to Protestant Pulpit.
Meyer, Reasons for Believer's Baptism.
Boole, St. Paul and the Roman Empire
Gregg, Facts that Call for Faith.
Gems of the Fireside, Poems and Prose. Notable Author. Conwell, Commands and Promises. Dawson, Making of Manhood. Dixon, Milk and Meat.

Thoms & Bron, Inc., 34 Barclay St., New York Shaw, National Revenues, McClure. Coker, Organismic Theories of State, Longmans. Adams, Life of Albert Gallatin.

Lewis Thompson, 29 Broadway, New York, N. Y. Ebrietatis Encomium, N. Y., 1910. Americana Ebrietatis, N. Y., 1917. Delafield, Biography of Francis and Morgan Lewis. English Notes, Boston Daily Mail Office, 1842.

Joseph Thornton & Son, in Broad St., Oxford, England

Taine, Modern Regime, transl. by Durand.

C. L. Traver, Trenton, N. J.

Beerbohm, And Yet Again. Decameron of Boccacio, Flaming ed., trans. by Kelley, pub. by Barrie.
Abbott, Testing Machines, Van. N.
MacCallum, Pathology.
Richardson, Beyond the Mississippi.
Radford, Cyclo. of Consruction.
Wales, The Yoke.
Skinner, Myths and Legends of Our Own Land.
Cramer, Talks to Students on Art of Study.

Otto Ulbrich Co., 386 Main St., Buffalo, W. Y. Dinsmore, Teaching of Dante.

The Union League Club, 1 East 39th St., New York Franklin, Autobiography, 3 vols. Parton, Life of Franklin, 2 vols.

University of California Library, Berkeley, Cal. New York Times, Daily, April 1, 1917 to Dec. 31. 1918 inclusive. Lloyd, Co-operative and Other Organized Methods.

University of Illinois Library, Urbana, Ill. Iddings, Rock Minerals, last edition.

University of Oregon Library, Eugene, Ore. Library of Southern Literature.
O'Neill, E. G., Before Breakfast.
Guiney, L. I., Martyr's Idyl.
Guiney, L. I., Roadside Harp.
Thomson, J., Lady of Sorrow.
Saltus, E., Lore and Love.

The Vaile Company, 1714 Third Ave., Rock Island Ill.

Corkey, Victiry of Allan Rutledge.

D. Van Nostrand Company, 8 Warren St., New York

Morawetz, The Banking and Currency Problem of the U. S. Daniel, Real Money versus Banks of Issue Promises to Pay.

Cobden, Chevalier on Gold.

Knox. United States Votes.

Mitchell, A History of the Greenbacks.

T. B. Ventres, 286 Livngston St., Brooklyn, N. Y. Herford, Oliver, Rubaiyat of a Persian Kitten. Home Worship, A. C. Armstrong & Sons. Peter Pan, Boni. Dear Brutus, Boni. Professor's Love Story, Boni, Play form.

A. F. Von Blon, 413 Franklin Ave., Waco, Tex. Autobiography of J. Marion Sims. Life of J. M. Sims by his son. Personal Memoirs of U. S. Grant, vol. 2, Webster Co. Wooten Scharf History of Texas, any Texas items. Sabra W. Vought, State Education Bldg., Albany, N. Y.

Green, S. S., Libraries and Schools, 1883.

p, 307 Plymouth Court, Chicago, III. Walden Book Shop,

Trouseau, Medical History. Gallechan, Truth About Women. The Federalist, edited by H. C. Lodge. Plato, Talks With Socrates.

Bdwin C. Walker, 211 West 138th St., New York Abbott, Jacob, Franconia Stories, set.

John Wanamaker Book Store, New York Williamson, C. N. & A. M., It Happened in Egypt. Luther, Mark Lee, Crucible. Parr, Louisa, Dorothy Fox, pub. J. B. Lippincott. Hara, Road to Success. Bates, K. Lee, Highways and Byways of Spain.

The Westminster Press, 125 North Wabash Ave., Chicago, Ill.

Archko Volume.

E. Weyhe, 710 Lexington Ave., New York Elliot, S., Life and Letters 1869. Histor. and Genalog. Register, July 1869. Perugini, Art of Ballet.

BOOKS WANTED—Continued Wheeler Publishing Co. 317 So. Hill St., Les Angeles, Cal.

```
Robinson, Lite in California.
Ide Scraps of California History.
Gleeson, History of the Catholic Church in Cali-
forma.
Bell, Reminiscences of a Ranger.
McGowan, Narrative of Edward McGowan.
Cutts, The Conquest of California.
Leonard, Narrative of Adventures of Zenas Leonard.
Pattie, Personal Narrative of James O. Pattie.
Dwinelle, Colonial History of San Francisco.
Quote all early books relating to California.
                              R. H. White Company, Boston, Mass.
 Book of Knowledge.
Harvard Classics.
 Williams Bookstores Company, Under the Old South
Meeting House, Boston, Mass.
Atkinson, Suggestion and Auto-Suggestion, 1909.
Benson, E. F., Up and Down, Doran.
Bergson, H. L., Creative Evolution, Holt.
Brent, B. P. Pigeon Book, 1855.
  Buck, Cosmic Consciousness.
Coues, Elliott, Key to North American Birds, 2
   vols.
C. P. A. Problems and Solutions, Ronald Press.
 C. P. A. Problems and Solutions, Ronald Press. Emerald and Ermine.
Franklin's Works, Federal edition, vol. 3 only.
Fiske Historical Works, 11 vols., H. & M.
First editions of the following: Tennyson, Hawthorne, Browning, Emerson, Hardy, Alcott, Meredith, Melville, Longfellow.
Foster, M. L., Old Lady, No. 31.
Goodyear, Chas., Gum Elastic 1853.
Gately, Universal Education, about 1882.
Hart, A. B., Foundations of American Foreign Policy.
            icy
    Hegel, History of Philosophy.
Int'l. Library of Tech., No. 77, Ring Frames, Mules,
           etc.
   Int'l. Library of Tech., No. 76, Cotton and Cotton
Pickers and Carding.
Int'l. Library of Tech., No. 78, Yarns, Cloth Rooms,
  Int'l. Library of Tech., No. 78, Yarns, Cloth Rooms, Engineering, etc.
Kant, Critique of Pure Reason.
Lawrence, Amos, Masonic Lectures.
Knight, Life of Columbus.
Morley, John, On Compromise.
Moire, Gothic Architecture.
Malet, Lucas, Sir Richard Calmady.
Martyrdom of an Empress.
Marmer's Tonya.
N. E. Business Directory and Gazetteer, any edit.
Old Sante Fe Trails.
Pierce, B. K., Trials of an Inventor, Life and Discoveries of Chas. Goodyear, N. Y, 1856.
Peck's Bad Boy, original edition.
Personal Narratives of Thomas Hancock, London, 1856.
      Pinkerton, Molly Maguires.
Russell, C., Flying Dutchman.
Richards, J. R., Aluminium, 1896 edition.
  Richards, J. R., Aluminium, 1896 edition.
Snowfire.
Standard sets, low priced.
Turner, Golden Vision, any edition, any by him with colored plates.
Tribulations of a Princess.
Tribulations of a Princess.
Ticknor, Edward, Lift Luck on Southern Roads.
Von Himmel, The Discovered Country, 1889.
Wallace, Three Wise Men, H. & M.
Waters, Ferns, Holt.
White, Origin of Names.
Ward, Real Dickens Land.
Art and Life of William Rimmer.
Belloc, Bad Child's Book of Beasts.
Cooper, The Task:
Cambridge History of Amer. Literature, Putnam.
Child of the Dawn.
Cruikshank, Comic Almanack. 2 vols., reprint.
Dreiser, A Traveller at Forty.
Hidden Side of Things, first edition.
Hayden, Dictionary of Dates.
Life of William Hess.
Letters from a Self-Made Merchant to His Son.
Pharaoh of Egypt.
Science and Health, quote any ed. before 20th.
Thompson, Winter.
      Snowfire.
```

Treasure of Egypt. Wigell, Alshnaton.
Bentley, Science of Accounts. Wills Book and Stationery Co., Greensbore, N. C. Mabie, Hamilton Wright, Under the Trees and Elsewhere, pub. by Dodd Mead Co. The Wilmington Institute Free Library, Wilmington, Del. Armstrong, Sir W., Art in Great Britain and Iretonn, H. W., Bacteria, Yeasts, etc., 1917.
Cushman, H. E., Beginners. History of Philosophy, 2 vols., 1918-19.
Hourticq, Louis, Art in France, 1911.
Kinney, Troy, Dance, Its Place in Art and Life, Lenmann, How to Sing, 1914. Morse, E. W., Causes and Effecs in American His-Morse, E. W., Causes and Educa in amountaint tory, 1912.
Ricci, C., Art in Northern Italy, 1911.
Rooses, Max, Art in Flanders, 1914.
Serviss, Pleasures of he Telescope, 1901.
Shelley, H. C., Royal Castles of England, 1913.
Talbot, F. A., Light Ships and Light Houses, 1913. Arhur R. Womrath, Inc., 21 W. 45th St., New York Hamblin, S. F., Book of Garden Plana.
Gibson, Wm. Hamilton, Our Native Orchids.
Nilea, G. G., Bog Trotting for Orchids.
A Soldier of the Legion.
World's Greatest Books, 20 vols., publ. 1910 by McKinlay, Stone & Mackensie, copyrighted by S. S.
McClure Co., one-half leather. Woodward & Lothrop, Washington, D. C. Cabell, J. B., The Eagle's Shadow. Cabell, J. B., Branchiana. Cabell, J. B., Gallantry. Cabell, J. B., Chivalry. Woodworth's Book Store, 1312 East 57th St., Chicago, Ill. Tarde, Law of Imation, English or French. Westermarck, History of the Human Marriage. Ye Old Book Shop, P. O. Box 672, Asheville, N. C. Taylor, Bob, Life and Speeches. Bailey's Encyclopedia of Horticulture. Land of the Sky, a novel. Histories of North Carolina. Ana, Mrs. E., Costume, Fanciful, Historical and Theatrical, Macm., 1906.
Earle, Mrs. Alice M., Two Centuries of Costume in America.

Williams Bookstores Company-Continued

BOOKS FOR SALE

Edgar M. Bitters, 1333 Radeliff St., Richmend, Ind.

New Testament of Our Lord Jesus Christ, translated into German through Dr. M. Luther.

Marburg, by the Widow of J. Henry Smith, 1741.

E. P. Boyer, Bourse Bldg., Philadelphia, Pa.

The Universal History, Ancient and Modern, London, 1779-1784, 60 vols., with maps and curious engravings, \$20.00 post paid.

John A. Cutchins, Mutual Assurance Bldg., Richmond, Va.

Adams, Henry, Mont St. Michel and Chartes. William H. Ziesenitz, 532 Warren S., Hudson, N. Y.

Mutt and Jeff, No. 1, 2, 3 and 4. Wm. Blake's Songs of Innocence. Jews in Rome, Story of Nations.

Southern Historical Society Papers, vols. 1 to 20 complete, vols. 1 to 6, vols. 13 to 26. Excellent condition, single bound volumes, make offer.

Wm. M. Goodwin, 1406 G St., N. W., Washington, D. C. Goodwin, The Christian Science Church.

Pierce H. Laudermilch, Lebanon, Pa. Encyclopedia Britannica, 29 vols., Handy volume issue. Book of Knowledge, Buckram, 20 volumes.

BOOKS FOR SALE—Continued

Pierce H. Landermilch—Continued Haddock, Power of Will. Business Man's Commercial Law Library, 6 vols.,

Best cash offer takes one or all.

Moroney, 35 East Third St., Cincinnati, O. 24 vols. Hamilton Inst. Mod. Business, new, \$35.00. 12 vol. Hamilton Inst. Mod. Business, 1913, \$15.00.

E. L. Shettles, 1240 Allston St., Houston, Tex. The Book of the Courtier, Opdyke edition, numbered

copy, new. Hasting's Bible Dictionary, half morocco, 4 vols. Narrative and Critical History U. S., Windsor, 8 vols., sheep. History of Our County, Lossing, 3 vols., 500 illus-

England in the 18th Century, by Lecky, 8 volume

American ed.

Life of Lecky by his wife.

Shakespeare by Rev. A. Dyce, 9 vols., large print.

Brown, John Henry, Indian Wars.

Wesley's Journals, Standard edition, new, 8 vols.

Adair, History of Southern Indians, 1775.

Pickering, Shakespeare, 11 vols., publ. 1825.

BOOK-TRADE OPPORTUNITIES

(Twenty Cents a Line)

POSITIONS OPEN

YOUNG MAN to sell fast moving line of books to trade, principally in New York City. Commission basis. Man with retail experience preferred. Good opportunity for right man. Must be a hustler, not afraid of hard work. Apply giving age and full particulars as to experience. AAA care Publishers' Weekly.

SPECIAL NOTICES

JOHN JEFFERY, 35 High Street, Barnes, London, S. W. 12, Eng., will send his catalogue No. 1 free on application. Contains numerous fine copies and rare items.

J. J. CASS, 337 Adams St., Brooklyn, N. Y. Old age, retirement, house sold, entire stock cheap.

LOST

OSCAR WILDE: A copy of Oscar Wilde's Poems, first London edition (Bogue, 1882), the property of Richard Le Gallienne and inscribed to him by the author, was lost near Grand Central Station, in taxi or waiting room, on November 19, 1921. Mr. Le Gallienne would be obliged if any bookseller to whom it may be offered for purchase will communicate with him in care of The Publishers' Weekly.

REMAINDERS

OFFER US your remainders and plates. We are especially interested in publications on art and dancing. International Remainder Company, 33 Newbury Street, Boston, Mass.

THE Syndicate Trading Company buys entire remainders, large and small of editions of saleable books. Sample may be submitted at any time of the year . Syndicate Trading Co., Book Department, 2 Walker St., New York. Telephone—Canal 1080.

WE ARE IN THE MARKET for Remainders. Printers, Booksellers and Publishers would do well to offer us their over-stocks of literary merchandise which they desire to turn into cash. No quantity too large to handle. Immediate decisions. Williams Bookstores Co., Under the Old South Meeting House, Boston, Mass.

Remainders-Continued

FINE exclusive line of jobs, remainders and standard sets. Always something new and interesting to show. Catalogue on request. Bigelow, Brown & Co., Inc., 286 Fifth Ave., New York.

WE BUY entire remainders large and small. Let us hear from you. Henry Bee Company, formerly Schwab and Bee, 32 Union Square, New York City.

WING to our strategic locality, being situated opposite The American Academy of Arts and Sciences, and around the corner from The Atlantic Monthly, we can offer suitable offices for publishers or advertising agencies. Those looking for new quarters in the best location in Boston, call or write Mr. Williams,

THE TALMUD MAGAZINE. 33 Newbury Street, Boston, Mass.

Librarians

Have your new publications bound before they go on the shelves, and have your old books rebound in such a way that they will never have to be rebound again at the

NATIONAL LIBRARY BINDERY COMPANY

728 Myrick Bldg., Springfield, Mass.

24 Noble Court Cleveland, Ohio

History of Colonel Henry Bouquet and the

Western Frontiers of Pennsylvania

1747-1764

Collected and Edited by Mary Carson Darlington Privately Printed

Miss Mary O'H. Darlington P. O. Box 317, Pittsburgh, Pa.

THE AMERICAN NEWS COMPANY Inc. The Largest Wholesale Distributors in the World

BOOKS OF EVERY DESCRIPTION

Distributing From Every Principal City in the United States
FICTION, JUVENILES, GIFT BOOKS, GENERAL LITERATURE
Exclusive Distributing Trade Agents for the Largest and Best Line of
Paper Covered Books Ever Published
A MONTHLY JOURNAL OF TRADE INFORMATION MAILED FREE



Distributing Points

PORTLAND, ME. (The Eastern News Company.)
BOSTON, MASS. (The New England News Company.)
PROVIDENCE, R. I. (The Rhode Island News Company.)
SPRINGFIELD, MASS. (The Springfield News Company.)
TROY, N. Y. (The Northern News Company.)
ALBANY, N. Y. (The Northern News Company.)
SYRACUSE, N. Y. (The Syracuse News Company.)
ROCHESTER, N. Y. (The Rochester News Company.)
BUFFALO, N. Y. (The Buffalo News Company.)
BUFFALO, N. Y. (The Buffalo News Company.)
BALTIMORE, MD. (The Central News Company.)
WASHINGTON, D. C. (The Washington News Company.)
PITTSBURGH, PA. (The Pittsburgh News Company.)
DETROIT, MICH. (The Detroit News Company.)
CLEVELAND. O. (The Cleveland News Company.)
CINCINNATI. O. (The Cincinnati News Company.)
ATLANTA, GA. (The Georgia News Company.)

JACKSONVILLE, FLA. (The Southern News Company.)
INDIANAPOLIS, IND. (The Indiana News Company.)
CHICAGO, ILL. (The Western News Company.)
ST. PAUL, MINN. (The Minnesota News Company.)
MINNEAPOLIS, MINN. (The Minnesota News Company.)
ST. LOUIS, MO. (The St. Louis News Company, Inc.)
NEW ORLEANS, LA. (The New Orleans News Company.)
DALLAS, TEX. (The Texas News Company.)
HOUSTON, TEX. (The Houston News Company.)
KANSAS CITY, MO. (The South West News Company.)
OMAHA. NEB. (The Omaha News Company.)
SPOKANE, WASH. (The Spokane News Company.)
SEATTLE, WASH. (The Spokane News Company.)
PORTLAND, ORE. (The Oregon News Company.)
SAN FRANCISCO CAL. (The San Francisco News Company.)
LOS ANGELES, CAL. (The Los Angeles News Company.)

The American News Company Inc. and Branches ORGANIZED TO SERVE THE TRADE ONLY

Save Time and Expense by Ordering from the Nearest Point of Distribution to You

Sweet Words from the Book Trade

They tell our travellers:

"We hear you've got a good book in ---

'THE LONELY WARRIOR'"

We'll agree!

William Allen White says, "It is a great book"

\$2.00

HARCOURT, BRACE AND COMPANY, 1 West 47th Street, New York



THE Dublishers' Weekly,

The American BOOK TRADE JOURNAL

Published by R. R. Bowker Co. at 62 West 45th Street, New York
R. R. Bowker, President and Treasurer; J. A. Holden, Secretary

Entered as second-class matter June 18, 1879, at the post office at New York, N. Y., under the Act of

March 3, 1879. Subscription price, Zones 1-5, \$6.00; Zones 6-8, \$6.50; Foreign, \$7.00.

English Agent: D. H. Bond, 407 Bank Chambers, Chancery Lane, W. C., London.

VOL. CI.

NEW YORK, FEBRUARY 25 1922

No. 8



The Toast of all England

Anne Bracegirdle was a famous English actress of the 17th century. Her brilliant wit and radiant beauty endeared her to all who came under her spell.



THE BRACEGIRDLE

Sweet and refreshing as a fragrant breeze from some lotusladen forest is this romance of love and chivalry. It is the intimate tale of Anne—"The Darling of the London Stage." The author's masterly skill in recreating this heart appealing story from the ashes of the past, will, we believe, place The Bracegirdle among the Successes of the Season.

By BURRIS JENKINS

PUBLISHED MARCH 11th

PRICE, \$2.00

In style and appearance it is one of our most attractive Spring offerings

J. B. LIPPINCOTT COMPANY

INCLAIR LEWIS' new novel will be called "Babbitt" * * * Publication In the Fall. * * * We are printing Main Street again * * * It just sells and sells * * * So does Strachey's "Queen Victoria" * * * They are great books. * * * When the time comes to curse your income tax statement don't forget how much of it they were responsible for. * * * William Allen White calls Claude Washburn's "The Lonely Warrior" a great book" * * * And it is selling. * * * Senor Jose R. Capablanca, the handsome young Cuban who is the world's champion chess player, is in America * * * with his bride. * * * He is playing a few exhibition chess matches nevertheless. We are selling his Chess Fundamentals even to boys in prep school. * * * Few things stir the human heart like a prize fight. * * * Jim Tully who wrote Emmett Lawler is a prize fighter. * * * The best account of a fight we've ever read is in this book. * * * It's a wonderful novel, glowing and fine. * * * Make room in your heart for Jim Tully. * * * Did you read the first paragraph of the last chapter of Keynes' "The Revision of the Treaty"? * * * about Lloyd George leading us down the primrose path and putting out the bonfire just in time. * * * Lucid, honest, important economic truths never had such a style devoted to them before. * * * Brander Matthews liked one or two of the thirty articles in Civilization in the United States. * * * We are reprinting this book. * * * The Nation had a six page synthetic review of it. * * * We are also reprinting Heywood Broun's "Seeing Things at Night" for the fourth time * * * also Chris Morley's "Modern Essays" and the Untermeyer anthologies. * * * Logan Pearsall Smith called to see our jacket on his "More Trivia" * * * wanted to know what we meant by calling him "a confirmed muffineer" and to say he was born in Millville not Melville, N. J. We had just been reading our edition of Typee. * * * The reviewers are using columns and columns on Frank Vanderlip's new book "What Next in Europe." * * * We haven't seen an uncomplimentary one yet. * * * Ludwig Lewisohn's "The Drama and the Stage" is coming out in a couple of weeks. ** * We haven't forgotten the fine things that were said of his translation of The World's Illusion. * * * No costume ball complete these days without Disraeli, Gladstone and a lady with a bustle. * * * Laurence Housman's "Angels and Ministers" is also helping to bring back the ghosts of great Victorians. * * * We believe in democracy * * * There's a Victorian cabman's wife in Chapters from Childhood who hasn't been forgotten. * * * Heywood Brown says "there's nothing quite like it," meaning the book of course. * * * Speaking of revivals. * * * Yes, we are bringing out a book on the South Seas. * * * It's on Tahiti. * * * Only it's by George Calderon, an artist * * * and it is good enough to be worth ten dollars. * * * We are asking only six. * * * Don't forget Jim Tully and "Emmett Lawler"! * * *

Harcourt, Brace and Co.

Two We Think Well of

PEEWEE

By William MacHarg

A Story of a Lost Identity

The setting: Chicago's "Gold Coast" and its slums.

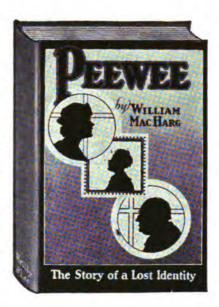
¶ Peewee didn't want to belong to a family. He had decided at the age of eight that he preferred the freedom of the Streets. * * *

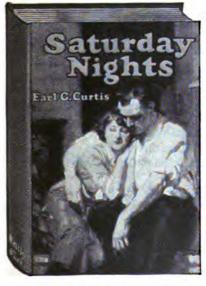
¶ Then he met a woman who was different from the rest—and became part of a family complication. * * *

The thrill of mystery, with the human touch.

Ready March 1

\$1.50 Net.





SATURDAY NIGHTS

By Earl G. Curtis

A strong story by a new author

¶ "Saturday Nights" is a dramatic novel, dealing with a phase of American life hitherto unsketched.

The author gets below the surface, to reveal a big problem of the masses that toil. * * *

¶ There are chapters that will stir the Anti-Saloon League Crusaders. * * *

¶ A book that will be talked about.

Ready March 1 . . \$1.50 Net.



JACOBS' SPRING LEADERS

Desert Dust

By EDWIN L. SABIN

This is a novel of Western America in the making; intensely thrilling. Deals with Wyoming in 1868 when it was the meeting-place of railroad builders, gamblers, painted ladies, Mormons on their way West and Savage Sioux.

12 mo. Cloth. Illustrated. Colored jacket and frontispiece. Price \$1.75

Slimtonian Socker

By EVERETT MacDONALD

The hero of this story and his friend Peter Huggins are two of the most amusing fellows that ever strolled along Broadway. The humor of the book is absolutely fresh and unspoiled, and one amazing situation follows another from the moment when the curtain rises on Slim and Peter sitting on a bench in Madison Square to the happy climax when Gracie and Peter tiptoe around the sycamore and find Slim kissing the "Pansy Girl" as they sit on the bank of the Wabash.

12 mo. cloth. Colored jacket and Twelve full page line drawings by Ray
Rohn. Price \$1.75

Cross Currents

By KATHARINE HAVILAND TAYLOR

This by all odds is the biggest novel Katharine Haviland Taylor has written. It is a splendid picture of modern life; and the love story of Diana Temple and Derrick Strong is told in a masterly manner.

12mo. Cloth. Colored jacket. Price \$1.75

Lafayette for Young Americans

By RUPERT SARGENT HOLLAND

A Stirring and clearly told story of the adventurous career of Lafayette, the young French hero who came to the aid of the new Republic of the United States.

The illustrations are from reproductions of unusual portraits of Lafayette, Washington, Rochambeau, Louis XVI, and Marie Antoinette, and fine views of Valley Forge and Mount Vernon.

12 mo. Cloth. Colored jacket. Eight illustrations taken from old prints.
Price \$1.75

GEORGE W. JACOBS & COMPANY

Publishers

PHILADELPHIA

Books <u>Can</u> be sold!

Investigation among Chicago retailers has shown that the number of book outlets can be greatly increased by intelligently merchandising book advertising and directing it to the increase of turnover.

The editorial in Publishers' Weekly, which purported to tell what The Chicago Tribune has to offer to book publishers was evidently speculation and quite misleading.

The Business Survey of The Chicago Tribune will be glad to discuss its proposals for the improvement of book advertising with any publisher.

The Chicago Tribune

Publication Date—March 10

The Outcast

Silm Lagerlöß

Outcast

ANOTHER GREAT LAGERLÖF NOVEL

The ironic position in which Sven Elversson, returned from an Arctic exploration, is placed, his despair and victory over the taunt "outcast," is narrated with the sweep of simplicity inherent in Selma Lagerlöf's manner. The Outcast, her first novel in two years, will bring a new demand for her former novels, Jerusalem, Gösta Berling, etc. Price, net. \$1.00

The Pharisees By M. MORGAN GIBBON

An absorbing novel studying the lifelong ascent of one man and the inevitable descent of another, wrought from the fears and aspirations of Miss Morgan's characters. Price. net. \$1.75

One Woman By ALFRED OLLIVANT

Mr. Ollivant, author of that notable dog story, Bob, Son of Battle, has continued the affairs of Ruth Boam and Ernie Casper. A sequel of Two Men, but a novel complete in itself. Price, net, \$1.75

Red Dusk and the Morrow

By SIR PAUL DUKES

Sir Dukes, for his successful adventures living disguised among the Bolsheviki, was appointed Chief of the British Secret Intelligence Service in Soviet Russia. His book reads like thrilling fiction, is authentic history, and predicts Russia's future. Price, net, \$3.50

An American Diplomat in China By Paul S. Reinsch

The Washington Conference decisions concerning Japan and China were related directly to events that Dr. Reinsch, American Minister to China, 1913-19, explains from first hand experience with fearless honesty. Price, net, \$4.00

A Survey—51 Cartoons By MAX BEERBOHM

The witty Max at his best in cartoons -rapier thrusts at Lloyd George, Conrad, Balfour, Wilson, Shaw, James, many others.

Price, net, \$4.00

It's All in the Game By WILLIAM T. TILDEN. 2nd

Will Tilden has become premier tennis player by passing every tennis crises and experience. On these are founded his tennis tales. Price, net, \$1.75

Doubleday Page & Co. Garden City, New York



Second very large printing before publication

THE BEAUTIFUL AND DAMNED

The brilliant new novel by

F. Scott Fitzgerald

Author of "THIS SIDE OF PARADISE"

The story of the love and marriage of Anthony Patch and the vivid beauty Gloria, revealing, with devastating satire, a section of American society never before recognized as an entity—people adrift on a sea of luxury without the anchors of homes and the rudders of responsibilities—people without roots or backgrounds.

This fascinating story, through its brilliance of dialogue, withering comment and flashing succession of scenes and incidents, brings this floating society in all its glitter and color before the very eyes of the reader.

Publication Date, March Third

\$2.00

THE EVERLASTING WHISPER

"All the elements that go to make a Western romance really worth while."

—Philadelphia Public Ledger

"As clean and beguiling a tale as ever came out of the West."

-Syracuse Post-Standard. \$1.75

JACKSON GREGORY'S BIGGEST NOVEL

CHARLES SCRIBNER'S SONS, FIFTH AVENUE, NEW YORK

These Bulletins Are Selling Books to Clevelanders

The Plain Dealer "Early Buying Bulletins" will appear from time to time on the Plain Dealer Book Page every Saturday. They are educating the Cleveland people to read more books.



Sell Your Books to Them-

The Plain Dealer's weekly Book Review is a page given over to the latest in reading matter. Your ad on this page will mean an increase in your Cleveland book sales in 1922.

The Plain Dealer

First Newspaper of Cleveland, Fifth City

JOHN B. WOODWARD, Times Bldg., New York

WOODWARD & KELLY, Security Bldg., Chicago

A Book of the Hundred Thousand Class

THE GREAT PRINCE SHAN

Ву

E. PHILLIPS OPPENHEIM

Author of THE GREAT IMPERSONATION

- The Great Prince Shan" will outsell "The Great Impersonation."
- This is a rather startling prophecy, but it is significant that in expressing their opinion of the story the great majority of leading booksellers stated that they considered "The Great Prince Shan" a better story than "The Great Impersonation."
- This prophecy is further sustained by the fact that although we printed an exceedingly large first edition, we have been obliged to go to press with the second large edition three weeks before publication.
- The same enthusiasm with which we backed "The Great Impersonation" is behind this book, and with your co-operation a six figure sale is a certainty.

To Help You Sell "The Great Prince Shan"

- 1. Postcards, with your imprint, for mailing to your customers.
- 2. Extra Jackets, in four colors, for making window display.
- 3. Enlarged portrait of E. Phillips Oppenheim, for window display.
- 4: A series of posters, showing excerpts from the story, for display.
- 5. Electros or matrices, of advertisements to be run in your local newspapers. We will pay one-half the cost of such advertising.
- 6. A card soliciting advance orders. Hang it in your window as soon as you receive it.

Ready on March 11th. 303 pages. \$2.00 net.

NOW IN ITS SECOND LARGE PRINTING

Boston

LITTLE, BROWN & COMPANY

Publishers

A Novel of Distinction



The INHERITANCE of JEAN TROUVÉ

By NEVIL HENSHAW

A novel distinctly American yet fragrant with an almost Old-World flavor; romantic as the moonlight of old Creole Nights, poignant as an authentic life-story faithfully set down; at once robust and delicate, exciting and literary, appealing to women by its love story and to men by its adventure. An author of remarkable qualities. A book you will enjoy reading and delight to recommend.

THE BOBBS-MERRILL COMPANY



The Publishers' Weekly

THE AMERICAN BOOK TRADE JOURNAL

Founded by F. Leypoldt

February 25, 1922

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

Publication Dates

It is not always realized in the book-trade how much importance is attached to the existence of a well-observed publication date especially for those titles on which the public's expectation has been most keenly aroused. The case needs restatement especially now, as there has recently been much irritation over the subject in the trade.

In the field of the magazine the importance of the publication date is clearly recognized; shipping is carefully timed, in order that all dealers may receive the issues at the same time in all parts of the country, and the local distributors are extremely careful that no one dealer shall put a magazine on sale before the announced date. Only by a careful observance of this practice by the dealer can a condition of irritation be avoided among the different outlets, each one of which has the right to feel that it displays new matter as promptly as the other.

In the field of books the understanding of the importance of observing publication dates has not been as clearly accepted, and this has come about partly because on so many books it is not important that display shall be simultaneous and publishers on such books do not take as great pains to provide for simultaneous deliveries in all parts of the country. During the war period and just after, there was also great difficulty in planning the exact publication dates, as neither printers nor binders could be relied on to fulfill promises during the pressure of over-time work. This meant that advertising and promotion could not be as carefully timed as before. These latter conditions have now passed, and a publication date of an important title can now be accurately set and the national and local advertising timed with a reasonable certainty of fulfillment.

When, however, dates are announced in this national advertising, it is necessary to allow

for a margin of safety by shipping goods to distant points some days ahead. At this point a very definite responsibility falls on the bookseller who may receive his stock before the date mentioned. The publisher usually on an important item sends the bill ahead and marks the bill prominently with the publication date, warning the dealer against too early display.

Many booksellers have apparently felt that this warning was a mere formality and passed the invoice down to the shipping room without instructions, with the result that the books may appear in the window or on the counter some days ahead. This bookseller should stop and think of the injustice this does to the other booksellers on the same street, or at the nearby news-stand, or in the neighboring cities who are conscientiously observing instructions. A lax handling of this problem means irritation among booksellers who should be cooperating, and it means remonstrating telegrams to the publisher.

As a specific case, on the publication of Mrs. Burnett's new novel one bookseller put the book on display eight days ahead of the date set. Realizing that this was against the wishes of the publisher, he did not put it on top of the counter, but kept it handy for selling in order to "steal a march" on the other fellows. In an eastern city a large department store put the same book on the counter more than a week ahead of the publication date, causing unfriendly comment from neighboring dealers who sent their telegrams to the publisher asking for permission to put it on sale.

The publishers are peculiarly helpless in this situation, and about all they can do is what some have already done, that is, if a bookseller has obviously broken faith, to avoid shipping to such bookseller in the future before the actual publication date. This means some special care in general shipping and a loss to the bookseller concerned, but it is probably the only way in which the publisher can actually make his point clear. It would be especially worth while if every bookseller would take this matter up with the receiving clerk and with all salesmen, in order that everyone in the store should understand the ethics of this situation and its importance in book-trade practice.

Another point in the publication date problem probably comes up in connection with less carefully scheduled titles, from the fact that publishers often forget to start books to distant

points in time to reach those cities by the time their advertising in the large national mediums breaks. Customers of the bookstores in outlying cities are very prone to believe that their local stores are behind the large city stores in having supplies, and if a reader in New Orleans, let us say, sees a book advertised in the New York Times, it will take a good deal of explanation by the local dealer to convince that buyer that it is not already on full display in New York and that it is not the backwardness of the said dealer that prevents its being in New Orleans.

Sometimes this happens because the advertising got ahead of the display, even in New York, sometimes because the distant dealer's supplies are coming by slow transportation, but frequently it is because the publisher does not realize the condition of affairs in the outlying city and fails to take every precaution to get books there on time so that the reputation of the local store for service may be maintained.

Against American Valuation

HE system of tariff levying by American valuation, which has protested against by the entire book-trade, seems to be going aground in Congress, according to reports now received. While the Ways and Means Committee of the House still declare that no other method can be used, the Republican majority of the Senate Finance Committee is having schedules of the tariff bill rewritten, basing the duties on foreign market value. The disagreement between the two houses of Congress may lead to delay, but it is a welcome sign for the book business that such a disagreement has come about, as the American valuation more than doubled the book duties and provided a protection that no one in this market was asking for. Such protests as have been going up in this field have probably been duplicated in other fields, and the trade should intensify its contact with Washington to insure a fair tariff without prohibitive rates.

Bible Society Quits Printing

HE announcement that the American Bible Society is to cease doing its own manufacturing has created wide interest. For more than one hundred years this Society has owned its own manufacturing plant, and since 1853 has been located in the building known as the Bible House on Astor Place, New

York. It will now close its press, electrotyping and composing room, and it may sell the entire building and relocate. The Society is not to curtail its activities in distributing Bibles, but will have its manufacturing done by contract in different places.

The New York press believes that this is a direct result of the increased cost in manufacture in New York City. The New York World says, "The cost of Bible paper handicaps the Society, but that factor is uniform thruout the country. Labor costs and fire insurance are given as among the reasons for the change in policy. It is well known in the book and magazine publishing business that much of the printing work directed in New York which is not of a nature to demand quick delivery as in the daily press is done at a distance."

The Society reports that besides placing printing and other plants outside of New York it will also manufacture in China, Japan, Siam and Asia Minor, where it has been conducting experiments for many The Society issues Bibles in seven different languages.

Which Are the Best Travel Books?

THE Travel Club of America, under whose A auspices an international travel exposition will be held in New York during Travel Week, March 25th-April 1st, wants the book loving public of America to decide.

Nominations of various books are now in order from authors, literary critics, librarians, booksellers and the general public, according to the Travel Book Committee of the Travel Week Celebration, Frederic G. Melcher, Chairman; Josephine A. Rathbone, author of "Viewpoints in Travel" (published by the American Library Association); and Louis Froelich, publisher of Asia Magazine. Nominations not to exceed in number ten books will be welcomed by the committee up until March 10th, addressed:

TRAVEL BOOK COMMITTEE, GRAND CENTRAL PALACE, NEW YORK

The twenty-five books receiving the greatest number of votes will be displayed in windows of New York book shops during Travel Week and also at the Travel Exposition. Visitors to the show will decide by ballot which are the best ten of these. The ten will constitute what will be known as the "Wanderlust Shelf." and announcement of the titles will be made on the afternoon of Friday, March 31st, at a reception tendered by the Travel Club of America to all authors of travel books.

Trade Associations and Government Restrictions

ROM the office of Secretary Hoover in the Department of Commerce has come an important document which will greatly clarify the situation for trade associations and make it much easier for them to direct the scope of their work without feeling that there is any real danger of running counter to the Sherman Law. This document takes the form of a long and detailed letter reviewing the situation of trade associations directed to Attorney General Daugherty by Secretary Hoover, followed by an acknowledgement and brief comment from the Attorney General.

This discussion has made it possible for Mr. Hoover to describe carefully certain activities that are common to a great many trade associations and to ask the Attorney General whether in his opinion these seem to be in any way in conflict with the Sherman Law. The list which has thus been submitted and approved covers those aspects of trade organization work which are most important to these industries and most important to the trade progress of the country. As Secretary Hoover pointed out, the Act which created the Department of Commerce imposed on that Department the duty "to foster, promote, and develop foreign and domestic commerce, the mining, manufacturing, shipping and fishery industries and the transportation facilities of the United States." In following that injunction, the Secretary has employed all legal means to get in close touch with each industry and secure the best available information with regard to the needs of our trade and commerce. Facts on conditions were a necessity, and, as a large number of trade associations were in existence. the Department made inquiry as to their form of organization and the functions that were forming to see whether their material could be utilized.

"Commercial progress in industry," to give in brief Secretary Hoover's communication, "has always been measured by the advance in knowledge of those engaged in the industry. Its acquisition is the result of continuous intelligent inquiry and must embrace all facts and circumstances that will in any way influence the industry. These facts and circumstances must include economic conditions as well as scientific facts, and all commercial conditions that make for efficient production, merchandising and distribution.

"The difficulty seems to lie in the determination of the means and methods that may be adopted to secure such information without comment, but when two individuals seek to join their efforts and each has views that each has gathered, the collective activity seems not to be permitted. In other words, the objection does not go to the instrumentality but to the abuse of the information that may be collected.

"No form of legislation has ever yet been devised that would prevent men from committing crimes if they are so minded. The criminally inclined represent a small minority, and it may be said in a general way that, excepting offenses against persons and property, most of the criminal statutes regulating trade and commerce and forbidding acts that seem against sound policy have been made necessary for the control of the minority. The fact that the minority may be known to violate given laws does not establish the principle that the primary means should be forbidden by law-abiding citizens

"Trade associations have been in existence for many years. The great majority are legitimate, both in form of organization and activity. It may happen that an association has a lawful form but that its officers might be acting against the law and against the association's charter, or that members might do so. It would seem more easy to determine the forms of organization and activities that are generally recognized as good than to determine those that are bad. It is with much earnestness that I claim there is propriety, generally speaking, in these trade organizations. Their lawful field of endeavor is large, and their activities work for promotion and advancement of public welfare and for progressive economic organization. The character of trade organization, the existence of which should be preserved, is the one that has these lawful purposes in the articles of the association and whose activities are in harmony with its declared purposes.

"There is much information collected by a trade organization that would be of vast value to the public generally if published in practical available form. Some restrict these statistics to members; others make them public. Information lawfully secured and made public can certainly not be harmful. It is my belief that good morals and a sense of fair dealing require the giving of information secured in this collective manner to the public generally, to the end that all persons engaged in commercial transactions involving the information in question would be on an even footing.

"I desire the informal expression of your views, as attorney-general, as to the following activities on the part of trade associations and their members wherein neither the form of the association nor the activity is used to hide or conceal some contract, combination, conspiracy,

agreement or understanding, secret or otherwise, on the part of the association or any part thereof, to actually restrain the trade or otherwise violate the Sherman Act."

The proposals put forward in the form of questions may be more briefly stated in the positive form as follows:

- I. A trade association may provide a standard or uniform system of cost accounting and recommend its use, provided that the costs so arrived at are not furnished by the members to each other, or to the association and by the latter to the members.
- 2. May advocate and provide uniformity in trade phrases for the purpose of ending confusion in trade expressions,
- May advocate and provide standardization of quality and grades of the products of its members.
- 4. May collect credit information, providing such information is not used in establishing so called "black lists,"
 - 5. May handle insurance of members.
- 6. May engage in cooperative advertising for the promotion of trade and may engage in such form of promotion by furnishing trade labels, designs, etc.
- 7. May engage in the promotion of welfare work in the plants of its members.
- May handle all legislative questions that may affect the particular industry, such as tariff, transportation, litigation on rates, etc.
- May undertake to promote closer relations between the industry and the Federal and State governments.
- 10. May collect statistics from its members showing volume of production, capacity, wages, consumption, domestic or foreign distribution, stock statistics, wholesale and retail. It may compile the information into a consolidated report. It may file the combined statement with the Secretary of Commerce for distribution by him to the members of the association thru the public press and to the public generally.
- 11. While collecting production and distribution statistics, may have members report prices. These prices may be consolidated into one table, and this compilation sent to the Secretary of Commerce to be distributed by him to the public.

In replying, Attorney General Daugherty, after making two specific suggestions, said:

"I can now see nothing illegal in the exercise of the activities mentioned, provided always that whatever is done is not used as a scheme or device to curtail production or enhance prices or have the effect of suppressing competition. It is impossible to determine in advance just what the effect of a plan when put into actual operation may be."

The exceptions pointed out were that in issuing cost accounting systems an association

should supply no basic cost such as, for instance, a uniform stumpage charge such as had been suggested by the Lumber Association.

Secondly, in cooperative advertising he said that the use of uniform trade labels on a uniform product by different manufactures might result in a uniformity of price. This objectionable plan, Secretary Hoover pointed out, was not intentionally embodied in the plan that he outlined.

This careful analysis of the trade association situation will put before many bodies a clear conception of what is possible and also indicate to others directions in which they can proceed. The National Association of Book Publishers, proceeding under its present constitution, would not come in conflict with any of the suggested prohibitions of the Sherman Law and might proceed to even further extension of its activities under the topics mentioned. The American Booksellers' Association, being a more informal body, may in the future go much further in aiding its members by statistics and trade information which would be strengthening to the profession.

From One Bookshop to Another

THE appearance of one well known city bookseller as lecturer in the auditorium of a bookshop in a neighboring city is an example of good cooperation that is rather unusual, and comes from the State of Minnesota. Mrs. J. T. Watson, manager of the book department of the Duluth Glass Block Store, opened a section last year for old and rare books, and, in order to introduce this type of material to the Duluth public, she invited Leonard H. Wells, the well-known bookman of the Powers Mercantile Company of Minneapolis, to come to Duluth and give an informal lecture on the old and rare books.

Mr. Wells not only knows rare books but has made numerous annual trips to London and knows the market from which they come. He took with him to Duluth a fine collection of rare items and special bindings, which added to the attraction of the exhibit already planned. The announcement of the lecture brought a large audience, it being given in the bookshop itself, where for a time book buying stopped, but, as Mrs Watson reports, those who just happened to come to the shop were as interested as those who had planned to attend the lecture and stood in the doorway while Mr. Wells spoke. Many people stayed afterwards and met Mr. Wells and asked his criticism on their favorite books or his estimation of some old volume long treasured in the family possessions.

Complaint Against New Books as Premiums

Booksellers Assert Publishers Are Undermining Net System

SUB-COMMITTEE to investigate the use of new books as magazine premiums was appointed a few months ago by Charles E. Butler, chairman of the Board of Trade of the American Booksellers' Association, the committee to consist of Ralph Wilson of McDevitt-Wilson Co., as chairman, D. B. Browne of Himebaugh and Browne, and Cedric Crowell of the Doubleday Page Book Shops.

The committee has been making inquiries from booksellers all over the country as to their experience in noting the effect of the premium use of new books, and from the data collected has issued the following statement to the publishers:

STOP-LOOK-LISTEN:

"It seems strange that booksellers should feel called upon to appeal to the publishers to refrain from selling their publications at cut prices, when on the contrary they should be the ones to fight to the last to maintain them, for, the net price system is vital and essential to the existence of the book publishers and booksellers. No argument is needed here.

"Why the complaint?-because certain publishers have entered into selling arrangements, whereby their latest and most important books of the day are sold to the magazines at the maximum trade discounts, or better, for the purpose of being given away or being sold at a discount, as an inducement for the reading public, to subscribe to said magazine, in other words, the book has become a mere prize package.

The way of it is as follows and easily understood.

BOOKS GIVEN AWAY FREE IN RETURN FOR A SUBSCRIPTION

Literary Digest. Circular letter sent out by Funk and Wagnalls. Subscription price, \$4.00. "Woodrow Wilson As I Know Him," by Joseph Tumulty (\$5.00). Sent with subscription for \$4.00. Profit to buyer, \$5.00

Ladies' Home Journal, Oct. 1921. Subscription, \$1.50.

Select One—"Main Street," "The Sisters-in-Law," "The Brimming Cup," "The Top of the World," "The Portygee," "The Enchanted Canyon."

Profit to buyer—Selling price of the book. Sent prepaid.

Smort Set Jan. 25, 1922. Subscription price, \$4.00.

Select One-"The Triumph of the Egg," "The Three Soldiers," "Chekhov's Note Book," "Anthology of Another Town," "The Girls," "Erik Dorn," "Captain Macedoine's Daughter," "The Critic and the Drama."

Profit to buyer—Selling price of the book. Sent prepaid.

Weekly Review, June 4, 1921.

Select One—"Back to Methuselah," "Great Sea Stories," "Gentle Art of Columning." Profit to buyer-Selling price of the book. Sent prepaid.

BOOKS AT CUT PRICES IN RETURN FOR A SUBSCRIPTION

New Republic, 1921. Subscription price, \$5.00.

Strachey's "Queen Victoria (\$5.00.)

Special edition bound for this magazine. In return for \$6.50 in cash.

The New Republic for one year and "Queen Victoria."

\$10.00 for \$6.50-profit to buyer, \$3.50. Sent prepaid.

Review of Reviews, Oct. 23, 1921. Subscription price, \$4.00.

Wells' "Outline of History." Now offered at a reduction of 67 per cent-we can never make it again—at a special price of \$3.50—with subscription for one full year at its regular price, \$4.00. Both for \$7.50. \$9.00 for \$7.50—profit to buyer, \$1.50. Sent prepaid.

Weekly Review, June 25, 1921.

No subscription required.

Offer at a club discount-50 latest books in lot of 5 assorted, at special price at about 18 percent discount. Sent prepaid.

Post Literary Review, Sept. 22, 1921. Subscription price, \$2.50.

Christopher Morley, 3 volumes, "Parnassus on Wheels," "Haunted Book Shop," "Shandygaff," special edition, in return for \$3.50 the set and *The Literary Review*. \$7.50 for \$3.50, profit to buyer \$4.00. Sent prepaid.

The Nation, Jan. 25, 1922. Subscription price, \$5.00.

Van Loon, "The Story of Mankind," (\$5.00.) In return for \$6.50 the book and The Nation would be sent.

\$10.00 for \$6.50, profit to buyer, \$3.50. Sent prepaid.

Post Literary Review, Jan. 21, 1922.

"Maria Chapdelaine," by Louis Hémon.

The book sells for \$2.00. A yearly subscription costs \$2.50. Our price to you for both is just \$3.50.

\$4.50 for \$3.50, profit to buyer, \$1.00. Sent prepaid.

This interesting notice follows:

To purchase any other book in the publisher's list jointly with a subscription to the Literary Review, add 60 per cent of the advertised price of the book, to the \$2.50, Literary Review subscription price. This offer applies to both new and renewal subscriptions.

Profit to buyer, 40 percent. Sent prepaid.

"Certain publishers claim that this method of bookselling is to the great advantage of the booksellers. That the extensive advertising by the magazines of the book or books they use as premiums, brings them to the attention of many readers, who are induced by the advantageous offer to make the purchase of the magazine, and that thousands of readers who do not purchase the magazine, are induced by the glowing advertisement to buy the book of the bookseller at the regular price. In short, this magazine operation is an endless chain of publicity, thus benefiting the bookseller to an extent no one can determine.

"It does not seem to use that this beneficent sacrifice on the part of 'certain publishers' is done out of love and affection for either bookseller or magazine. Self gain of the publishers is the most evident factor.

"They further state that any loss in the transaction if any, is mutually borne by the magazine and book. This claim of benefit to booksellers is disputable. It may or may not be true as stated.

"Whatever gains may be made by the book-seller, if any, by this premium business, is a thousand times offset by the dangerous attack on the 'net price' system. In 1910 and prior years, the book-trade was on the verge from the crushing effects of price cutting. From then on till now, a great effort has constantly been made in support of 'the net price,' which with few exceptions, has been fairly well maintained. It is again grievously threatened from within.

"Can certain publishers be totally blind to the dangerous and harmful effect of giving their latest and most important book to the magazines to obtain subscriptions? Can they not see the harmful effect it must have on the best class of book readers, when they have glow-

ingly placed before them, in magazine advertisement, books at a price the bookseller can not follow? \$5.00 books at \$3.50—a saving of 67 per cent—any books of any publishers at 40 per cent discount—the best book of the day—given free.

"Can they not realize that this course has the inevitable result of destroying the prestige of bookselling, reducing books to prize-packages, but above all, in openly supporting and encouraging thruout the book-reading public the impression that booksellers have been profiteers and are asking abnormal prices as evidenced by the magazine prices? Is there no equity in the minds of certain publishers, who, before entering into the publication of an important book, first solicit and obtain the advance order of the bookseller, predicating the size of the first edition on the results, thus clearly establishing a partnership? What can be said, when the book is made a success by their united efforts, when the publisher resorts to this method of increasing his sales, ignores his partner—the bookseller?

"What does the publisher suppose the book-seller might be tempted to do? He cannot afford to be undersold. If he meets magazine prices, all follow—then what? Can he afford to underwrite new publications? Can he afford to stock the books of certain publishers, that magazines will not accept? Or might he not insist before underwriting or buying the forth-coming book, that he be assured it will not be used as a magazine premium? Suppose he gives free as a premium books for a quantity purchase? To these certain publishers, we would say—STOP—LOOK—LISTEN.

Signed by Ralph Wilson, Chairman; D. B. Browne, Cedric R. Crowell, Committee of the Board of Trade of the American Booksellers' Association.

Convention Publicity Starts

A Letter to You!

Washington, D. C.

Dear Bill Bookseller:

KNOW you're coming to Washington in May for our Annual Convention to help celebrate our First Anniversary. Of course you know that this will be our twenty-second birthday, but it will be really our first, for this is the beginning of a new era for our Association. To begin with, the convention is going to be financed by ourselves—Booksellers.

Publishers will do their bit, as booksellers, however, not as publishers. Every one, be he retailer, jobber or publisher, is a bookseller, of greater or lesser degree and everyone is going to put his shoulder to the wheel; and the publisher, as the greatest bookseller of us all, should not only himself be a member of our organization, but every one of his travelers or force, who is interested in the selling of books. The day of petty arguments is over-we are living in an age of co-operation and the final aim of us all is summed up in the few words-"how to sell more books." This convention is not going to tell you how to build bookshelves, or racks or tables, not going to show you how to install new accounting methods, not going to hear reports of your overhead or how much money you lost last year, but—we're going to get together and tell our right names and tell of the "boosts" we have given our business during the past year and the new points that have presented themselves to us. We're all going to stand up "right in meetand everyone is going to have

his "say." A little later on I'll write you about the topics that will be discussed and say, boy, we're going to have some "meetin'."

And the best part of all, we're going to do this ourselves—we Booksellers—and the committee has figured it out that it can be done for a small fee, and—I know you will be surprised by the smallness of it—ten dollars a person will cover the whole thing—just think—Monday night—Tuesday night—Wednesday night—all day Thursday (the big "play day") and all Thursday night—I mean the best part of it. And the days will be taken care of, too.

I know you haven't been here in years, Bill, and there are hundreds of others just like you, waiting for an excuse to come to your National Capital. And just think, Bill coming from the North where Winter is still in the ground, to the land of Spring and sunshine, with the Capital's wonderful trees and foliage in full bloom—it's like going to Palm Beach in February.

And I'll tell you, Bill, confidentially, that we have a real big man as master of ceremonies at the Banquet and the speakers are all going to be of the same caliber. So make up your mind to be here sure and don't forget to bring your wife and daughter, for a visit here will be a most liberal education.

So here's looking at you and with you, toward the big 'get-together week" at Washington, the City Beautiful.

Cordially yours,

SIMON L. NYE, Chairman Convention Publicity Committee.

Good Book-Making

THERE is no one who has ever attempted to express his ideals of good printing in concrete book form but knows that results often disappoint those who plan the book. To take a typewritten manuscript with or without illustrations and plan a perfectly suitable typepage and title-page and to get this produced with a balanced result perfectly satisfactory to the eye cannot be done every time or perhaps not once in a hundred times, but the sincere effort to do that thing shows up in the product and not only gives satisfaction to the user of the book but more and more persuades readers that the collection of a library is a present delight and a future pleasure.

Good manufacture in books like problems of

taste in any direction cannot have set rules or standards, and few would be willing to take to themselves the responsibility of making any final judgment on merit, but what does carry thru to even the most casual purchaser is the intent to make a good book, and this usually makes itself evident even in the face of individual failures.

Nothing can be of greater help to the manufacturing man than good models to go by, as without models it is difficult to visualize the completed volume and give the instructions that will bring about the desired result. It would be well if every manufacturing man had near to his hand a collection of books that have been found pleasing to his eye and general

taste, in order that he may turn to these when a problem of a new book is in mind. He needs the completed book for study and comparison just as the printer needs sample pages and type models with which to work out his best efforts.

Besides this collection of well-made trade books, the manufacturer needs an enthusiasm for the beauty and meaning of sound type design and composition, which will generate an enthusiasm for good printing which will make the problem of planing even the least ambitious of volumes a task to be approached with interest. Once a good model has been worked out for a book of specific size and character, this book can be used for a pattern for future books of that kind.

A very beautiful piece of special typography that reprints a text well worth reading by the lover of good books is a volume privately printed at the William E. Rudge Press entitled "Modern Fine Printing in America," an essay by A. E. Gallatin. Mr. Gallatin pays a fine tribute to Bruce Rogers and D. B. Updike as artists of the first order in the field of fine book-making and printers who reflect the greatest credit on American art.

A very interesting innovation in book imprinting has been turning up on the volumes from A. A. Knopf, Inc., this year. On the back of its title pages it gives complete information as to who is responsible for the manufacture of its books. "Explorers of the Dawn," for instance, by Mazo De La Roche, set up and printed by the Vail-Ballou Company, Binghamton, N. Y.; Paper (Warren's) furnished by Henry Lindenmeyr & Sons, New York; bound by the Plimpton Press, Norwood, Mass." This gives credit where credit is due for a beautiful volume and gives it in greater detail than we have ever before seen credit given.

A notable book manufactured to the satisfaction of any booklover is "Maria Chapdelaine" by Louis Hémon (Macmillan.) The type page is of fine balance, the presswork is careful and the book has a deep blue second color on the title page and at the chapter headings.

An interesting opportunity to compare English with American book-making where the problem is similar is shown in the "New Cambridge Shakespeare," published by the Cambridge University Press and by Macmillan. The first two volumes were manufactured in this country and the third, "The Merry Wives of Windsor," has come to hand in the imported edition. The type page was evidently planned to be identical or as nearly identical as possible, tho the English edition is untrimmed. To our eye the American typography is every whit as satisfactory as that of the English. The price of the American edition is \$1.40

and the English edition, eight shillings.

Doubleday have made a very attractive volume of "The Ragged Edge" by Harold McGrath with its usual use of the two-color title page. The type and page leave nothing to be desired for readableness.

Stewart Kidd has made a most attractive small twelvemo of Warren Miller's "The Sportsman's Workshop," printed at the Abingdon Press. The type page, chapter headings and general presswork are excellent.

A fine looking octavo comes from the Atlantic Monthly Press, Sterling A. Leonard's collection entitled "The Atlantic Book of Modern Plays." The binding is especially attractive, having simple lettering, and the yellow stained top matches the yellow ink on the side.

A well-planned reference book in its typographical layout is Waldo R. Browne's "What's What in the Labor Movement" (B. W. Huebsch, Inc.) The book is well bound in strong buckram.

A good example of the steady perfecting of standards by our American school book publishers is shown in "Elementary Community Civics" by R. O. Hughes. An amount of thought and care is given to page planning and illustrations that makes the book interesting to read while still obviously a textbook.

It has been pleasant for those who love great book illustration to see that Maurice Leloir's truly great illustrations for "The Three Musketeers" have been reprinted, this time in a one-volume edition (D. Appleton & Company). These famous pictures were engraved on wood by Huyot and have seldom been equalled as an example of how admirably a set of drawings can fit with a seeming inevitableness into the text. This book was originally made in two volumes, but will now become available to a larger public without having suffered any in the reprinting.

Ladies' Night at the League

THE New York Booksellers' League held the most important of its yearly dinners at the Hotel Brevoort the evening of February 15th. President Ralph Wilson was in the chair, and the speakers were Richard LeCallienne, who talked in a most interesting way on "The Human Side of Books," Henry Collins Brown, who showed pictures of old New York and talked on the interesting historical places, and Ida Bensey Judd, who gave readings from Molière. Hendrik Van Léon was also called on for a word of greeting at the end of the program. Among special guests at the head table was Mr. T. H. Sofield of the English hourse of G P. Putnam's Sons, who is in this country on a business trip.

Titles the Libraries Liked in 1921

•	
A SUMMARY of the titles that have been approved as especially desirable for librar use from among the publications of 1921 tabulated below. In the Annual Summan number of January 28th there was printed tabulation of the briefer list of books recommended for the small library. There has been considerable desire express for the publication of the full summary as a interesting indication of how the demands of general library use were being met by the visit of the summary use were being met by the summary	is ry a n- ed an of a-
rious publishers. These summaries are bas	
on the Booklist, a monthly publication issu	
from the headquarters of the American Li	
rary Association at Chicago, edited by Mi	
Mae Massee with the cooperative aid of mailibrarians, specialists in various fields.	ny
From this summary below the government	mt
documents, and pamphlets issued by librario	
etc., have been eliminated, and the total i	
cludes only the names of the publishers wi	ho
had two or more titles in the list:	
Abingdon Press	4
American Book Co	2
American Scandinavian Foundation	
D. Appleton & Co	
Association Press	5
A. S. Barnes Co	13
P. Blakiston Sons & Co	4
Bobbs-Merrill Co	
Boni & Liveright	17
Brentano	8
Bruce Publishing Co	3
Century Co	56
E. J. Clode	. 6
Cosmopolitan Book Corporation	5
Thomas Y. Crowell Co	3
Dodd, Mead & Co	26
George H. Doran Co	.88
Doubleday, Page & Co	65
F. J. Drake Co	2
Duffield & Co	. 7
E. P. Dutton & Co	85
F. W. Faxon Co	- 5
Four Seas Co	. 3
Funk & Wagnalls Co	. 2
Ginn & Co	2
Harcourt Brace & Co	62
Harner & Bros	56
Harper & Bros	. 5
D. C Heath & Co	. 0
Norman W. Henley Publishing Co	. 5
Henry Holt & Co	.29

Houghton Mifflin Co......86

B. W Huebsch	22
George W. Jacobs & Co	3
Jewish Publishing Society	
Marshall Jones Co	9
Alfred A. Knopf	
John Lane Co	29
J. B. Lipincott Co	
Little, Brown & Co	
Longmans, Green & Co	21
Lothrop, Lee & Shepard & Co	7
R. M. McBride & Co	14
J. A. McCann Co	4
A. C. McClurg & Co	5
McGraw-Hill Book Co	18
David McKay	3
Macmillan Co	70
Manual Arts Press	
Moffat, Yard & Co	5
Oxford University Press	ΙI
Oxford University Press	3
Page Co	4
Page Co Isaac Pitman & Sons	4
Prentice-Hall	2
Princeton University Press	2
G. P. Putnam's Sons	46
Rand, McNally & Co	4
Reilly & Lee Co	4
Fleming H. Revell Co	5
Ronald Press	13
Russell Sage Foundation	6
Charles Scribner's Sons	76
Thomas Seltzer	
A. W. Shaw Co	
Silver, Burdett & Co	3
Small, Maynard & Co	17
Stewart Kidd Co	6
F. A. Stokes Co	45
University of Chicago Press	6
D. Van Nostrand Co	2
John Wiley & Sons	12
John Wiley & Sons	15
J. C. Winston Co	-3
World Book Co	2
Yale University Press	J.
Tale University Fiess	4

The Case of Darwin

THE fight against the appearance of the doctrine of evolution in the teaching of any public schools which was begun in Kentucky has spread east to New York, where Dr. John Roach Straton, Pastor of the Calvary Baptist Church, has made it an issue. The Kentucky legislation to prohibit the teaching of evolution in any school that received public funds was defeated thru the votes of the representatives from the larger cities.

Adventures of a Bookseller

By Ketch

N Wednesday of each week the Chamber of Commerce offered a dinner to its members at which some visitor spoke, or a pertinent subject was discussed, and Mr. Bigboss of the Bookstore never missed the event, as he was a natural 'mixer,' and loved to

rub elbows with his fellow merchants. He had hit up an acquaintance there with five jolly fellows whom he knew as Beans, Coffee, Food, Pigs, and Duds — and was known by them as Books; and the acquaintance had ripened into a warm friend-



SIX OLD CRONIES WOULD GET TOGETHER

ship. At every meeting these six old cronies would get together and form a little group in the social room before going out to dunner, and dinner always saw them lined up side by side.

As Mr. Bigboss stepped from the elevator on this particular Wednesday, Duds waved to him and waited for him as he checked his hat and coat. Then the two walked arm in arm over to the corner where the rest were gathered.

"Ah, there, Books," said Beans, "you're late today."

"Here's a seat," said Food, making room.
"Gentlemen," said Books, seating himself with Duds, "What's the program today?

"A Canadian is going to speak," said Pigs, and referring to a circular he held, "His talk is on 'Reciprocity—the Soul of Trade.' That ought to be good."

There was a chorus of approval.

"Yes," said Books, "It ought to be good—and I hope it'll do good. But I'm rather skeptical."

"Skeptical!" exclaimed Pigs. "What do you mean?"

Books smiled a wry smile.

"How many of you fellows have an account with me?" he asked.

"Oh, my dear fellow," said Duds, "I leave the book question to my wife."

"If ever I need a book I'll come to you, Books," said Pigs. "But, Lord! I never have time to read." Food was just about to corroborate this when Books burst into loud guffaws, and continued to laugh as the there was a huge joke somewhere. The five regarded him quizzically. "'Hasn't got time to read!'" roared Books.

"That's good, that is!"

He slapped Duds on the knee and asked him amid chuckles if "That wasn't rich;" and Duds, rather mystified, began to laugh, too. Pigs flushed. "But, good Lord, man!" he

Lord, man!" he exclaimed in a protesting voice, "I haven't. Not a minute!"

At this Books laughed louder than ever, and the rest catching the contagion of his laugh, were soon laughing, too. Pigs got redder and redder.

"All right," said he, in an injured tone, "Laugh if you want to, but it's the truth; and there's darn few business men that do find time."

"Oh, now-" said Brooks.

"Darn few!" repeated Pigs with asperity.

Books ceased his laughter, but with a mirthful eye on Pigs, said,

"Do you find time to eat, Pigs?"

"No," said Pigs savagely, "I take time."

"And what would happen to you if you didn't take time to eat, Pigs?"

Pigs did not answer, but sat flushed and provoked, looking far away.

"Boys," said Books earnestly, "What would happen if you didn't eat regularly? Speak up now."

"Starve," said Beans, patting his tummy.

"Exactly!" exclaimed Books. Then he tapped his forehead, and looking at Pigs, added, "Starved!"

This time Beans and Duds and Food and Coffee joined the laugh, but Pigs got to his feet and said in a severe voice:

"They are moving out to lunch. Shall we go?"

Mr. Bigboss returned to the Bookstore later in the day, and had no sooner taken his seat than Mr. Ondeck approached, a book in his "I've been reading this thing that came in this morning—'Satanic Satires'—and it sure is great stuff. Read it?"

"Not yet," said Mr. Bigboss, taking the book. "Good, you say?"

"Great! And we only got five copies. Seems to me its worth more."

Bigboss opened at random at the Preface,

The author of this little volume is perfectly aware that Satire is not a popular form of writing. Satire is largely ridicule, and ridicule is the most deadly of all weapons. While aimed at one object, it generally hits a dozen, and it is not unlikely that the reader will receive some good, hard whacks. But bear up, my friends, and remember that the fact that you are vulnerable indicates that you need those whacks. Be a sport!

Bigboss began to laugh heartily as he handed back the book.

"Increase the order to ten—and here are five addresses to which you may send each a copy... on approval. I think four of them will stick."

And again he burst into laughter. Ondeck regarded him quizzically.

"What's the joke?" he asked.

So Bigboss told him the dinner episode, and added:

"We're not aggressive enough, Ondeck! Look at other businesses—they pound away every chance they get; wear their business on their sleeves and stick to you like a leech. They never miss an opportunity to get their propaganda over to you, no matter where you meet; and that's what we've got to do! Seize every opportunity that comes along to push the book business, Ondeck! We've got to get into the modern game—and fight!"

A Professional Necessity

Many suggestions are being carried in the newspapers to help citizens properly prepare income tax reports, and among other information there is the information that subscriptions to professional journals should be among the deductions in the same way as office rent, light, heat and telephone. This is a very interesting testimony to the concrete importance of the professional journal in connection with any business. The Government Bureau's statement of the case is as follows:

"A professional man—lawyer, doctor, dentist, architect, author, etc.—may claim as deductions the cost of supplies used by him in his practice, expenses paid in the operation and repair of an automobile used in making professional calls, dues to professional societies, subscriptions to professional journals, office rent, the expense of fuel, light, water and telephone used in such offices and the hire of assistants."

The English Literary Year Book

I N its second year of issue under the editorship of Mark Meredith, the English "Literary Year Book" for 1922 becomes a reference book of great value, a book of nearly 1300 pages containing information that is in daily request at every library, bookshop or newspaper office.

650 pages are devoted to a "Who's Who in Literature," giving the record of about 5000 English and American authors, correct birth date, present address, list of books and other literary activities.

A list of fictitious and pseudonymous names has been compiled, 1500 in all; a list of England's booksellers so marked as to indicate whether the dealer carries new books, second-hand books, antiquarian books, circulating library, or is an export house. There is a list of all the branches of Boots and W. H. Smith & Sons.

A very important list for American use is the index to British periodicals, arranged alphabetically and again in classified form; a list of British newspapers and of the periodicals of the British Colonies and commonwealths; an alphabetical list of American periodicals; valuable material for authors' use such as the reprint of the present American Copyright Act, of the Canadian Copyright Act, of the articles of the Berne Convention; an account of the American Income Tax as applied to authors; information on moving picture rights with a list of the producing companies both in England and America; important data on dramatic rights; a list of English theaters and a list of English publishers and their specialties and a list of American publishers and their specialties.

The public libraries of England are listed, giving the population of the city, the librarian's name and some particulars about the collection; also, a list of 2200 American libraries with the name of the librarian and with the size of the city.

This makes in total a needed reference book of very great importance, which will save much time and long hunting during the coming year. It is published in United States by the Publishers' Weekly, price \$3.00.

A Correction

An item under "Business Notes" in the issue of January 28th is corrected to read:

MELBOURNE, AUSTRALIA.—The Melbourne branch of Whitcomb & Tombs, Ltd., will be continued under new management. All correspondence should be addressed to the head office at Christchurch, New Zealand.

An Uncorrected Galley

THEY WENT TWO AND TWO

The I. W. W.

(Industrious Workers of the "World") Said F. P. A. to Heywood Broun, "They're all agog at what we're doin'!" "I wonder how we get this way!" Said Heywood Broun to F. P. A.

Suppressed Defiers

Said Teddy Dreiser to J. B. Cabell, "Haven't we raised an awful gabble!" "Yes, we really should be nicer," Said J. B. Cabell to Teddy Dreiser.

The Old, Old Order

Said Elmer More to Stuart Sherman, "Let's clean up these younger vermin." All right, let's; they make me sore," Said Stuart Sherman to Elmer More.

History

Said H. G. Wells to Hendrik Willem, "Let's collect some facts and spill 'em." "I hope to gosh the darn stuff sells," Said Hendrik Willem to H. G. Wells.

The Expatrioteers

Said T. S. Eliot to Ezra Pound, "Methinks I hear an ominous sound." "Yes, they'll have us both in hell yet," Said Ezra Pound to T. S. Eliot,

The Beginning of Charity

Said Bill Benét to brother Steve,
"We're both all right, I do believe."
"I think there's something in what you say,"
Said brother Steve to Bill Benét.

The Smarty Set

Said old George Jean to Henry L., "How long can we keep raising hell?"
"That remains, dear, to be seen,"
Said Henry L to old George Jean.

Speaking of Dreams

Said Sigmund Freud to Jung, C. J.

"They're going to call our bluff some day."

"We should worry and be annoyed,"

Said Jung, C. J., to Sigmund Freud.

—Seward B. Collins in "The Eagle Eye," in the Brooklyn Daily Eagle.

A RUM JOKE

An Eastern man has been having imitation books made of steel and using them for liquor storage—quarto size, maybe. — Indianapolis **News**.

If he got caught did he get 12mo.?

Current Clippings

THE ORCHARD HILL PRESS, recently listed in our Current Clippings column with the address Yonkers, N. Y., is located at Croton-on-Hudson.

Reference to the 1853 Trade List of Little, Brown & Company leads one to believe that this house published more of the titles mentioned in Don C. Seitz' article "Best-sellers of the Fifties" reprinted in the PUBLISHERS' WEEKLY of January 28th than any other publishing house doing business in 1853, and today publishing over the same imprint as then. Little, Brown & Company published Spark's American Biography, fifteen volumes, Daniel Webster's Life and Works, six volumes, and Bancroft's History of the United States, three volumes. Judge Story's publications in law included twelve titles and two of these are still on their list. Kent's Commentaries, four volumes, is still in print, and there is a steady sale for Greenleaf on Evidence, three volumes, sixteenth edition, revised, which it is interesting to see sells for fifteen dollars per set as against the price of \$16.50, in 1853, mentioned in Mr. Seitz' article.

THE O. HENRY Memorial Prize Award Committee of the Society of Arts and Sciences has completed its selection of the best stories of 1921 and Doubleday, Page and Company announce that the new volume will appear in early March. This yearly memorial to the master short story teller is a collection of the best short stories by American writers which have appeared in American magazines during the year, as selected by a committee of the Society which has as chairman Dr. Blanche Colton Williams of Columbia University. This year's volume will contain sixteen stories, many of them by familiar authors, others by young writers practically unknown. The winners of the first and second prizes will not be announced until the annual dinner of the society in the Spring.

A BOOKSELLER has just pointed out that when a copy of Mary E. Richmond's "What is Social Case Work?" published by the Russell Sage Foundation is sold, the bookseller has sold that book's bibliography of 59 other books, 47 of which are science and 12 of general literature. It is sometimes said, this bookseller continues, that social workers are not great readers, so it is of great interest to the bookseller to draw a selected list of books to their attention. Miss Richmond's book itself as an introduction to social case work is up-to-date, and is addressed to the interested public as well as to the social worker.

In the Field of the Retailer

The Bookshop's Neighbors

N interesting example of a bookshop house A organ comes from the newly established City Bookshop on South Virginia Avenue, Atlantic City. Mr. Rankin has the idea that his store would benefit by emphasizing the shopping interest of the neighborhood in which he has established, and in issuing a little booklet which describes his shop's facilities, he carries on alternate pages the advertisements of a score of shops located in his vicinity. "All these advertisers," the booklet says, "are located on or near Virginia Avenue, the new shopping center of Atlantic City." "The City Bookshop" fulfills the three desires of booklovers: You can browse with convenient shelves and comfortable chairs; borrow from a circulating library containing new fiction and selected upto-date non-fiction; buy from an assortment of good books comprising standard works, poetry, drama, juveniles, books on special subjects and the best of the latest fiction.

The Sale of Health Books

A MONG the many "Useful Books" which might well come forward for more adequate display during March are the books on public health, hygiene and the care of babies. This is an especially important group of books, because every city is more and more interested in the problem of improving its health statistics, and the bookseller can take a real part in such plans for city betterment.

There is now almost nationwide competition in the field of baby statistics, one city quoting its rates against those of another. When in January the Health Commissioner of New York issued an article on "New York, the Healthiest City in the World," Seattle took it to task, showing that in fifteen years it had had a death rate of only 9.78, its nearest rivals being in order Portland, Ore., St. Paul and Minneapolis. In the statistics as to the number of deaths of babies under one year old, Seattle's rate is again lowest, followed by New York, Philadelphia, Milwaukee, Buffalo, Boston, Baltimore, Pittsburgh and Fall River, these statistics being only for cities over 200,000.

With this competitive feeling in the air, there is a splendid opportunity for the bookstores to help put into distribution the very best material in this field, so that each family may have not only an authoritative book on the care of children, but health books of other kinds such as may be needed by the average family. Such a campaign of promotion will receive support from numerous local organizations and build up an active business.

Juveniles the Year Round

THAT there is a steady growth of the idea that children's books can be sold twelve months of the year is being shown not only by discussion among retailers, but also by the publishers' plans and announcements, which indicate that this spring there will be many titles new for the book counters which will enable the bookseller who knows his community's interest to give freshness and new interest to his displays.

The old idea of having ninety per cent of the children's bookselling in November and December was partly due to the fact that parents were content to let their children's libraries grow wholly by gifts from the out-As these parents realized that the children's reading interest could not be left to chance, there has been an increase in the month-after-month book buying, which must be much to the advantage of the boys and girls. There seems to be a feeling that the large illustrated books and reissues of classics in elaborate form still stand a better chance in the fall, but new juvenile fiction will be ready in considerable quantity for the spring, both in the general field of new titles and in addition to the established series.

The Year Round Bookselling Campaign is to give a new emphasis to children's books in connection with the "Back to Nature" slogan in April. A point that has been often overlooked in connection with children's books is that the father of the family ought to be a buyer just as much as the mother, to whom the problem has been always largely left. One of the factors that has brought about the great increase in the total sales of toys has been the fact that the father has also entered into the field. When it comes to books on the out-of-doors, fishing, tramping, outdoor sports and stories of the out-of-doors, the father's interest is always strong and runs very parallel to the boy's own developing needs.

In June there comes another important opportunity to bring forward children's books in connection with the "Summer Reading," and there should be considered at that time not only the interest of the older boys and girls, who in summer homes or summer camps have extraordinary opportunities for reading, but also among the youngest children to whom new picture books are an important diversion thru long summer hours. Booksellers ordering picture books or older children's books for the fall ought to plan for the delivery of at least some part of the stock for June, in order to stimulate this summer business.

Obituary Notes

EDWIN S. GRAY

EDWIN S. GRAY, copartner with his brother, W. A. Gray, in the ownership and management of Forbes & Company, Publishers, Chicago, died February 12th. Mr. Gray was born at North Andover, Massachusetts, in 1877. After leaving college he qualified to practice law but chose to join his brother in publishing. During the fifteen years that he has called on the trade he has won a host of friends from Coast to Coast, who remember him as a gentleman of unfailing courtesy and an enthusiast for the promotion of good literature and the best interests of the book-trade.

LOUIS TAG

Louis Tag, who for fifty-five years was treasurer of the America Tract Society, New York, died at his home in Brooklyn on Saturday, February 18th, 1922, at the age of seventy.

JAMES MARTIN PEEBLES

DR. JAMES MARTIN PEEBLES died at Los Angeles on February 15th. Dr. Peebles was the author of "How to Live a Century and Grow Old Gracefully," and he died at the age of ninety-nine years and ten months.

RICHARD RILEY ROSS

RICHARD RILEY Ross, manager of the subscription book department of Dodd, Mead & Company for the past thirty years, died in Kansas City, Mo., on February 21st. While on a Western business trip, he was stricken with pneumonia, to which he succumbed after a brief illness. He was a resident of Mount Vernon, N. Y., where he took an active interest in social and church life, and is survived by two sons and two daughters, one of the sons having been associated with his father in the subscription business for a number of years. He was sixty-five years old.

Communications

ON GETTING OUT-OF-PRINT BOOKS

New York, February 17, 1922.

Editor, Publishers' WEEKLY:

Mr. Cannon's article is interesting, but the real reason why the second-hand dealers take little or no interest in library "want lists" is simply because librarians are seldom willing to pay just prices for out-of-print books.

An out-of-print book ought to command nearly as much as the published price, if it is in good condition, but the dealer who should ask it from Mr. C. or almost any other librarian would probably be met with, "What, pay you list price for a book I bought at one-third off? Not much! I'll give you \$.25 (for a

\$1.50 book). I had just this experience with one of the largest Ohio libraries, in January.

Any librarian who will let it be known that he will pay, at any rate 90% of list, will get all he wants but probaby he would rather let his readers go without what they want, and then excuse himself by saying he must "make his funds go as far as possible," "A thing is worth what it will bring," and saying, as Mr. Cannon does, that "the chief obstacle is lack of interest on the part of the dealer himself," will not help the matter. Book dealers are not philanthropists, they have the same expenses to meet as have dealers in other merchandise. and this fact ought to be recognized. When it is, if out-of-print books cannot be obtained, it will be simply because such books are not in the market for sale.

BURDOCK.

COURTESY IN THE TRADE

Editor, Publishers' Weekly:

You've been running lately, in the PUBLISH-ERS' WEEKLY, a lot of interesting things under the heading "Courtesy in the Trade." Most all of it, however, has had to do with lack of courtesy. Ought not the first rate amiability that goes on in our business be passed along?

I'm thinking right now of what seems to me a striking instance of this. Twice in the Putnam advertising copy I've noticed favorable comments on William Beebe's "Edge of the Jungle" which we publish. Inasmuch, as the Putnam advertisements are for the purpose of bringing attention to their own publications, and not to their bookstore, I feel that this action on their part is an attitude reflecting a most generous contribution to the better ethics of the bookselling trade.

Most sincerely yours,

Elliot Holt, Advertising Manager,

Henry Holt and Company,

Periodical Notes

WITH a February I issue, Rand McNally began the publication of a children's magazine, Child Life. It is a monthly for children ten years of age and under, and contains stories, pictures, rhymes, cut-out pictures, nature stories and descriptions of movies.

Business Notes

NEW YORK CITY.—The Hidden Bookshop in the Arcade between 74 Broadway and New Street, formerly managed by Robert Sherwood, is now in charge of Rumana McManis, who was formerly with the A. L. A. War Service. The shop carries new books and has a circulating library.

The Weekly Record of New Publications

This list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except on not supplied by publisher or obtainable only on specific request. When not specified the binding is

Imprint date is stated [or best available date, preferably copyright date, in bracket] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No ascertainable date is designated thus: [n. d.].

Sizes are indicated as follows: F. (folio: over 30 contimeters high); Q (410: under 30 cm.); O (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); T. (32mo: 12½ cm.); Ff. (48mo: 10 cm.); sq., obl., nar., designate square, oblong, narrow.

Aleichem, Shalom, pseud. [Shalom Rabino-

Jewish children; tr. from the Yiddish by Hannah Berman. 268 p. D c. N. Y., Knopf

Nineteen short stories among which are "A page from the Song of Songs"; "Murderers"; "A pity for the living"; "The tabernacle"; "Boaz the teacher"; "Esther"; "This night."

Anderson, Marjorie

A web of thoughts. [verse.] 56 p. D c. 21 Bost., Four Seas bds. \$1.50 n.

Bailey, Liberty Hyde

The apple-tree. 117 p. front., il. D (The open country books, no. 1) c. N. Y., Macmillan \$1.50

Easays for nature lovers on the beauty of the apple-

Baldwin, Maud Junkin

The children's division of the little Sun-

day school. 69 p. front., pls., pors. D c. Phil., Westminster Press bds. 60 c.
Partial contents: The children themselves; The program for the Sunday session; Training for the children's workers; Co-operation of parents and teach-

Barnett, Henrietta Rowland [Mrs. Samuel Augustus Barnett]

Canon Barnett; his life, work and friends; by his wife; [preface by the Archbishop of York; new and cheaper ed.] 26+805 p. front. (por.), diagr., pors., pls. O '21 N. Y., Putnam \$2 n.

Barton, William Eleazar

The life of Clara Barton; founder of the American Red Cross; 2 v. 1 +348 p. fronts. (pors.), facsms. (part fold.) pors. O

The story of the career of Clara Barton and of her work during the Civil, Franco-Prussian and Spanish-American wars.

Benson, Edward Frederic

Dodo; a detail of the day; with a preface by the author; [new ed.] 441 p. D [c. 93¹21] N. Y., Doran \$1.75 Formerly published by Appleton in 1893.

Benton, Rita

Shorter Bible plays. 135 p. front., pls., music, pors. D (The Abingdon religious education texts) [c. '22] N. Y. & Cin., The Abingdon Press \$1.25 For small children.

Betts, Anna Freelove

The mother-teacher of religion; [with bibliographical footnotes: Books for mothers] 200 p. (4½ p. bibl.) front. pls. music O (The Abingdon religious education texts) [c. '22] N. Y. & Cin., The Abingdon Press \$2
Helps for mothers, in which there are suggestions
for the religious education of small children.

The companion Bible; being the authorized version of 1611 with the structures and notes, critical, explanatory and suggestive; pt. 4, Acts-Revelation; with 19 appendixes and general index to the appendixes. various paging O [n. d.] N. Y., Oxford University Press \$3; limp leath. \$5

Bible. Old Testament

The modern reader's Bible for schools; Old Testament, by Richard G. Moulton; [abridged ed.] 536 p. front. (fold. map) D c. N. Y., Macmillan \$2.25

Binns, Ottwell

The lady of the North star. 201 p. D c. Y., Knopf \$2

The story of the Northwest Mounted Police, and the search for a man which covered four hundred miles of frozen waste.

Brill, Abraham Arden

Psychonalaysis; its theories and practical application; 3rd ed., thoroughly revised. 468 p. (½ p. bibl.) tabs. O '22 c. '12-'22 Phil., W. B. Saunders Co., West Washington Sq \$5

American (The) Federation of Labor Disarmament; the American federation of labor its declarations and actions in support of disarmament and international peace; from official records. 35 p. (4 p. bibl.) O '21 Wash. D. C., The American 35 p. (4 p. bibl.) () '21 Wash., 1 Federation of Labor pap. apply

Bertram, Sir Anton, and Luke, Harry Charles
Report of the commission appointed by the Government of Palestine to inquire into the affairs

of the orthodox patriarchate of Jerusalem 7+336 p. O '22 N. Y., Oxford University Press bds. \$5.65

Blair, R. Baxter

The world remapped; a summary of the geographical results of the peace settlement after the world war; [and ed., a teacher's handbook.] 70 p. tabs. D. c. '21 Chic., Denoyer-Geppert Co., 460 East Ohio

Calderon, George [Tihoti, pseud.]

Tahiti. 260 p. front. (por.), pors., map, pls. O '22 N. Y., Harcourt, Brace \$6 A picture of civilization in Tahiti. The author lived for four years among the Tahitians, sharing their life, learning their language and history and making friends of them.

Caporn, Mrs. Alice M.

Awake, Christian scientists! 365 p. D c.

'21 Bost., Four Seas. \$3 A discussion of present day problems of Christian

Chaplin, Charles Spencer

My trip abroad. 155 p. front, (pors.) O. [c. '22] N. Y., Harper \$1
A record of the film comedian's travels in Europe.

Chase, Beatrice. See Parr, Olive

Chenery, William L.

Industry and human welfare; [introd. by Edward T. Devine.] 12+169 p. tabs. D (The social welfare library) c. N. Y., Macmillan \$1.75 n.

Partial contents: The pioneer nation; The rise of industry; Wages in industry; Regularity of employment; The hazards of industry; The status of the workers.

Cooper, Clayton Sedgwick

Foreign trade markets and methods; [with two bibliographies i.e. A suggested list of books helpful in training for foreign commerce, [131/2 p.]; Books as aids for acquiring

merce, [13/2 p.]; Books as aids for acquiring languages, [73/4 p.] 13+440 p. front. pls. tabs. O c. N. Y., Appleton \$3.50 n.
Partial contents: Foreign trade requirements; Knowing the export business; Foreign salesmanship as a career; Export advertising; its necessity and how accomplished; American shipping and our Merchant Marine; Cables: the nerves of foreign trade; Importance and adventages of knowing commercial languages; Understanding Britishers: a necessity for successful intertrade relations; Winning South American trade. Both bibliographies are arranged according to country. ing to country.

Crowther, James Arnold

Ions, electrons and ionizing radiations; 3rd ed. 12+292 p. il. O '22 N. Y., Longmans, Green \$4 n.

Davis, Sheldon Emmor

The technique of teaching. 8+346 p. (11/4 p. bibl.) tabs., diagrs. D c. N. Y., Macmillan \$1.40 n.

Chapters on the teaching of spelling, reading and literature, composition and grammar, arithmetic, his-

tory and geography. The author is president State Normal College, Dillon, Montana.

De Candole, Alec

Poems; [with a biographical note by H. L. C. De C. i.e. Henry Lawe Corry Vully De Candole.] 8+86 p. front. (por.) D '20 N. Y. Macmillan \$2 n.

The author wrote many of these poems while in active service in the war in which he served with the 4th Wiltshire Regiment and the Machine Gun Corps. He was killed in action Sept. 3rd, 1918.

Devine, Edward Thomas

Social work. 16+352 p. D (Social welfare library) c. N. Y., Macmillan \$3 n.

A survey of social work for use in the class-room and for the professional social worker.

Dewey, Evelyn
The Dalton laboratory plan. 9+173 p. forms D [c. '22] N. Y., Dutton \$2 n.
Partial contents: The plan; Opintons of teachers and pupils; The children's university school; The need

for an improved education.

Diefendorf, Dorr Frank

p. D (Life and service ser.) [c. '22] N. Y. & Cin., The Methodiet Pl The Christian in social relationships.

& Cin., The Methodist Bk. Concern 75 c.
The relation of the Christian to public education, wage problem, public health, commercialized evil, treatment of criminals, political questions and the world brotherhood.

Dixon, Frank Haigh

Railroad and government; their relations in the United States, 1910-1921. 16+384 p. (1½ p. bibl.) O [c. '22] N. Y., Scribner \$2.25 n.

Contents: Federal regulation, 1910 to 1916; The war period; The return to private operation.

Eagle, Solomon. See Squire, John

Ellis, Havelock, i.e. Henry Havelock

Little essays of love and virtue. 7+186 p. D [c. '22] N. Y., Doran \$1.50 n. A modern conception of the relation of the sexes.

Fletcher, Sir Banister Flight

A history of architecture on the comparative method; for students, craftsmen, and amateurs; 6th ed., rewritten and enl., with about 3500 illustrations. 34+932 p. front., plans, pls., diagrs., il., maps [96-'21] N. Y., Scribner \$12

There are extensive bibliographies at the end of each chapter.

British Museum

British Museum
Catalogue of the silver plate, Greek, Etruscan and Roman, in the British Museum by H B. Walters; with 30 pls. and 78 illustrations. 22+70 p. Q '22 N. Y., Oxford University Press \$11.70
Cuneiform texts from Babylonian tablets, etc., in the British Museum; pt. 37, 1921; with 50 plates. 12 p. O '22 N. Y., Oxford University Press \$8
A guide to the Egyptian collections in the British Museum; reprint of the 1909 ed., 1921; with 53 pls. and 180 il. in the text. 14+326 p. O '22 N. Y., Oxford University Press \$1.15
Crackford's clerical directory for 1921-2; with which

Crockford's clerical directory for 1921-2; with which is incorporated the clergy list, clerical guide and ecclesiastical directory; being a statistical book of reference for facts relating to the clergy and the church. With supplement and full index of facts relating to the parishes and benefices of England and Wales and Ireland, and to the charges, mis-

sions, etc., of Scotland and the Colonies, and of Europe, North Africa, and the Mediterranean; sand issue. 1921—2088 p. map O '22 N. Y., Oxford University Press \$19; India pap. \$28.35

Davies, A. Mervyn

The influence of George III on the development
of the constitution [awarded the Stanhope historical
essay prize for 1921 in the
University of Oxford.]
84 p. O '22 N. Y., Oxford University Press \$1.35

Deering, James Henry
Deering's codes and general laws; [a consolidated supplement to Deering's 1915 Codes and general laws, under one arrangement; contains several thousand new and amended laws now in force, passed at the sessions of the Legislature 1917, 1919 and 1921 in one volume; [for California lawyers.] 2601 p. O '22 San Francisco, Cal., Bancroft-Whitney Co., 200 McAllister St. buck, \$10 n.

Gallatin, Albert Eugene

Modern fine printing in America; an essay; [originally printed in abridged form in The American Magazine of Art.] 16 p. O '21 N. Y., William E. Rudge, 218 William St. bds. \$3 n. [priv. pr.]

Goldberg, Isaac, tr.

Brazilian tales; tr. from the Portugese with an introd. by [the translator.] 14Q p. D

c. '21 Bost., Four Seas \$2 n.

Three stories and one play by Machado de Assis, José de Medeiros e Albuquerque, Coelho Netto and Carmen Dolores.

Grant, Frederick Clifton

The life and times of Jesus; teacher's manual. 164 p. D (The Abingdon religious texts; Week-day school ser.) [c. '22] N. Y. & Cin., The Abingdon Press \$1 n.

Gregg, John Robert

Ejercicios progresivos en la taquigrafía Gregg. 69 p. obl. Tt c. '21 N. Y., Gregg Pub. Co. pap. 50 c.

Gunnarsson, Gunnar

Guest the one-eyed; tr. from the Danish by W. W. Worster; [original title Af Borg-slaegtens histroie.] 340 p. D '22 c. '15-'22 N. Y., Knopf \$2.50

A story of three generations in Iceland. Originally published in Denmark in four volumes.

Hamlin, Alfred Dwight Foster

A text-book of the history of architecture; new ed., revised; [entirely reset, together with additional matter made necessary by new discoveries.] 28+479 p. front., pls., plans D '22 c. '95-'22 N. Y., Longmans, Green \$2.50 n.

Harrison, Elizabeth

In story-land; [new ed.] 215 p. O [c. '19-

'22] N. Y., Macmillan \$1.25 n.

Misunderstood children; sketches taken from life; [new ed.] 168 p. front. D [c. '19-'22] N. Y., Macmillan \$1.25 n.

Two children of the foothills; [new ed.] 204 p. front, il. D [c. '19-'22] N. Y., Macmillan \$1.25 n.

Formerly published in 1919 by National Kindergarten and Elementary College, Chicago, Ill.

Heindel, Max

Mysteries of the great operas; Faust, Parsifal, the Ring of the Niebelung, Tannhauser, Lohengrin. 176 p. D [c. '21] Oceanside,

Cal., The Rosicrucian Fellowship \$2
An interpretation of the secret teachings concealed in the great myths as embodied in these operas, for the use of the musician, student and occultist.

High, Stanley

China's place in the sun; [introd. by Paul S. Reinsch.] 29+212 p. front. O c. N. Y., Macmillan \$1.75 n.

A survey, for the general reader, of the commercial, industrial, educational and religious conditions in China today.

Holden, Arthur C.

The settlement idea; a vision of social justice. 19+213 p. (7 p. bibl.) D c. N. Y., Macmillan \$2.50 n.

Partial contents: Radical vs. conservative; The industrial community; The club and the summer camp in settlement work; Real or permanent benefits; Settlement administration and support; Problems of race and religion.

Howe, Mark Anthony De Wolfe

Boston Common; scenes from four centuries. 89 p. (2 p. bibl.) front O [c. '10-'21] Bost., Atlantic Monthly Press bds. \$1.25

Formerly published by Houghton Mifflin Co.

Huebner, Solomon S.

The stock market. 15+496 p. (234 p. bibl.) forms, facsms., diagrs., charts, tabs. O N. Y., Appleton \$3 n.

Contents: Services rendered by the organized stock market; Organization and operation of the market; Factors affecting security prices and values; Legal principles governing the stock exchange business.

Hughes, Ray Osgood

Elementary community civics. 14+449+25 p. pls., il., facems. D [c. '22] Bost, Allyn & Bacon \$1.20 n.

A text-book for teachers of Community Civics.

Huxley, Aldous Leonard

Crome yellow. 307 p. D [c. '22] N. Y., Doran \$2 n.

A satirical story of a small houseparty of unusual people in an old English house.

Hyman, Libbie Henrietta

A laboratory manual for comparative vertebrate anatomy. 15+380 p. diagrs. O [c. '22] Chic., University of Chicago Press

Immanuel of Jerusalem, Prince, pseud.

Criminals of Chicago. 258 p. D [c. '21] Bost., Roxburgh Pub. Co. \$1.50 n. A story of moral conditions in Chicago.

Kegler, Henri

Fancy salads of the big hotels. 76 p. front. (por.), il., pls. D c. '21 N. Y., The Hotel Industry, 143 W. 44th St. bds. \$1.50

Vegetable and fruit salads, together with twenty-one recipes for dressings.

Fairbaira, John Shields
A text-book for midwives; 3rd ed.; with three pls. and 113 illustrations, five in colour. 14+366 p. O 22 N. Y., Oxford University Press \$7.50

Feickert, Lillian Ford [Mrs. E. P. Feickert], comp. New Jersey voters manual; [with] charts by Mrs. Frank W. Van Ness; programs and bibliography by Mrs. Oscar A. Nicklaus. 32 p. charts D c. 22 Plainfield, N. J.. New Jersey Women's Republican Club pap. 15 c.

Geliancs, Sir Israel, ed.
Cleanness; an alliterative tripartite poem on the deluge, the destruction of Sodom, and the death of

Belshazzar, by the poet of Pearl: with a front-ispiece. 32+112 Q (Select early English poems, VII) '22 N. Y., Oxford University Press \$2.25 Pearl: an English poem of the XIVth century; ed. with modern rendering, together with Boccaelo's Olympia, with seven illustrations. 53+285 p. Q (Se-lect early English poems, VIII) '22 N. Y., Oxford University Press \$11.25

Harrison, P. N.

The problem of the pastoral epistles; with an appendix of the text of the pastorals showing words which do not occur in the ten Paulines, hapax legomena, and Pauline phrases. 10+184+16 p. O '22 N. Y., Oxford University Press \$5.65

Keltner, Claud, and Keltner, Lloyd C.

Keltner's profit finder; the most complete and condensed profit finder at your service for marking of all kinds of merchandise; [a ready reckoner.] 12+100 p. tabs. O c. '21 Oklahoma City, Okla., The Printery \$5

Kidd, Benjamin

A philosopher with nature; [preface by Franklin Kidd.] 7+211 p. D ['21] N. Y., Doran \$2

Essays of birds, flowers and animals, for the general

Korkunov, Nicolai Mikhailovich
General theory of law; English tr. by W. G. Hastings; 2nd ed. 26+524 p. O (Modern legal philosophy ser., 4) '22 c. '09 N. Y., Macmillan \$6 n.

Formerly published in 1909 by the Boston Book Company.

Leacock, Stephen Butler

Elements of political science; new and enl. edition. 13+415 p. diagrs., tabs. (part fold.) D. [c. '06-'21] Bost., Houghton Mifflin \$2.25

This new edition lays "special emphasis upon such topics as the League of Nations, and the whole discussion of nationalism and internationalism as factors in political evolution."

Lee, Mabel Ping-Hua

The economic history of China; with special reference to agriculture. 461 p. (10 p. bibl.) tabs. (part fold.) O (Studies in history, economics and public law; v. 94, no. 1, whole no. 225) c. '21 N. Y., Longmans, Green \$4.50

London, Charmian Kittredge [Mrs. Jack London]

Our Hawaii; Islands and Islanders; new and rev. edition. 12+427 p. front., il., map O [c. '17-'22] N. Y., Macmillan \$3 Lowe, Edmund Peyton

American principles; a series of brief, nonpartisan suggestions on public questions, designed especially for our young and our new citizens. 183 p. D [c. 21] New Orleans, La., [Author], 5301 Camp St. \$1.85

Civics for the general reader and Americanization

Lyle, H. Willoughby, and De Souza, David Manual of physiology for students and practitioners; 2nd ed.; with three pls. and 137 figures in the text. 16+824 p. O 22 N. Y., Oxford University Press \$7

McKenna, Stephen

The Secret victory. 9+307 p. D [c. '22] N. Y., Doran \$1.75

The third book of the author's trilogy dealing with the craze for individuality in English society.

Mandrey, William Henry, and Curtis, Anna Louise, comps.

The friendly poets and some of their poems frequently required for memory work in the schools; with introductory material for teacher and pupil 7+389 p. D [c. '21] N. Y., Hinds, Hayden & Eldredge, Inc., 11 Union Sq. \$1.12

Masterman, Charles Frederick Gurney

How England is governed. 16+293 p. front., facsms., pls. O c. N. Y., Knopf \$3 Contents: The making of a citizen; The government of the city; Law and justice; The government of the nation.

Mathews, Basil Joseph

The book of missionary heroes. 7+280 p. D [c. '22] N. Y., Doran \$1.50

Stories of men and women who worked as Christian missionaries on land and sea, and who made the supreme sacrifice.

Latourette, Kenneth Scott

China under the republic. 23 p. O (International relations clubs, syllabus no. 9) 21 N. Y., Institute of International Education, 419 W. 117th St. pap. 25 c.

Law, Marendra Nath
Aspects of ancient Indian polity; with a foreword
by Arthur Berriedale Keith. 20+228 p. O '22 N.Y., Oxford University Press \$4.75

Lewison, Sam A., and Moon, Parker Thomas
Constructive experiments in industrial co-operation
between employers and employees; a ser. of addresses and papers presented at the annual meeting
of the Academy of political science in the city of
New York, Nov. 4-5, 1921. 8+356 p. (15½ p. bibl.)
O (Proceedings of the Academy of political science
in the city of New York, v. 9, no. 4, January 1923)
'22 N. Y., The Academy of Political Science; Columbia University pap. \$1.50

Leyden, John, and Erskine, William, trs.

Memoirs of Zehir-ed-Din Muhammed Babur, emperor of Hindustan, written by himself, in the Chaghatai Turki; annotated and revised by Sir Lucas King; with front. in two volumes; [first published in 1826.] 92+324; 472 p. map O '22 N. Y., Oxford University Press \$14.40; in one vol. India pap. \$16.50

Lithuanian recognition advocated by Hon. William G. McAdoo, Dr. Herbert Adams Gibbons, Hon. Walter M. Chandler 70 p. map O [21] Wash.,

D. C., Lithuanian Information Bureau, 1925 F St., N. W. pap. apply

Lucas, Sir Charles Prestwood, cd.

The Empire at war; ed. for the Royal Colonial institute; [in 5 v.]; v. 1. 12+324 p. il map O '22 N. Y., Oxford University Press \$6.75

Lyall, Sir Charles James, ed.

Lyall, Sir Charles James, ed.

The Mafaddaliyat; an anthology of ancient Arabian odes compiled by Al-Mufaddal son of Muhammad, according to the recension and with a commentary of Abu Muhammad Al-Quasim Ibn Muhammad Al-Anbari; ed. for the first time; v. 1, Arabic text; v. 2, Translation and notes. 37+894; 32+390 p. O '22 N. Y., Oxford University Press \$45

Lybyer, Albert Howe The question of the Near East. 31 p. O (Interna-tional relations clubs, syllabus no. 8) 21 N. Y., The Institute of International Education pap. 5 c.

[McCarthy, Michael, comp.]
Disarmament and substitutes for war; selected references to books and periodicals in the Public library of the city of Boston. 17 p. S. (Brief reading lists, no. 21) '21 Bost., Boston Public Library

pap. 5 c.

McClusky, Evelyn McFarlane
Music memory in the schools; suggestions to teachers for correct correlation. 31 p. D [c. '21] San Francisco, Cal., Sherman, Clay & Co., Kearney cor. Sutter Sts. pap. 15 c.

Mencken, Henry Louis

In defense of women; [new ed.] 18+210 p. D (The free lance books, 6) '22 c. '18-'22 N. Y., Knopf bds. \$2

Mensies, Amy Charlotte Bewicke [Mrs. Stu-art Mensies; Woman of No Importance, pseud.]

Recollections and reflections. 14+287 p. O '22 N. Y., Doran \$4

Stories of the great and near-great of England.

Meredith, Mark, ed.

The literary year-book; 23rd annual volume for the year 1922. 23+1284 p. front. O N. Y., R. R. Bowker Co., 62 W. 45th St. \$3

Meyer, Virginia May Keller

Auction bridge quiz jingles, don'ts etc. 24 il. T [c. '21] Mt. Clemens, Mich., [Author], 91 Cass Ave. pap. 50 c. [in envelope]

Sure winners at auction bridge, new jingles, etc. 24 p. il. T [c. '21] Mt. Clemens, Mich., [Author] pap. 50 c. [in envelope.]

Auction bridge explained in a concise manner, with many of the rules set forth in simple rhyme.

Muirhead, Finlay, and Monmarche, Marcel,

Paris and its environs; 60 maps and plans.; [with an Appendix: cabs, omnibuses, tramways, underground railways and river steamers and plans of Paris with street index.] 64+417+53 p. (1½ p. bibl.) il., plans, fold. col. maps. S (The blue guides) '21 N. Y., Macmillan \$4

Murphy, Rev. Edward F.

The tale of two brothers "God is love"; A brave coward; Two mothers; il.; by John F. Burrough. 210 p. front., il. D [c. '21] Balt., O'Donovan Bros., 221 Park Ave. \$1.25 Three stories for boys from 12 to 15 years.

Nathan, George Jean, and Mencken, Henry Louis

The American credo; a contribution toward the interpretation of the national mind; rev. and enl. edition. 266 p. D '21 c. '20-'21 N. Y., Knopf \$2

Neville-Polley, Leonard Joseph

John Dalton. 63 p. (1 p. bibl.) front. (por.) D (Pioneers of progress; Men of science) '20 N. Y., Macmillan 80 c. A biography of the English chemist.

Monree, Walter Scott

Types of learning required of pupils in the seventh and eighth grades and in the high school. 16 p. tabs.

O (Bull. v. 19, no. 15; Dec. 12, 1921) Urbana, Ill., University of Illinois pap. 15 c.

Nordenskiöld, Brland, baron

The copper and bronze ages in South America; with two appendixes by Axel Hultgren, 1921; with 66 illustrations and a map. 8+196 p. O (Comparative Ethnographical studies IV) 22 N. Y., Oxford University Press \$8.35

Forman, Carl A.

The economic utilization of liquid fuel. 5+206 p. charts (part fold.) diagrs. tabs. O (Bull. no. 19) [21] Columbus, O., The Engineering Experiment Station; Ohio State University pap.

Oregon. Department of Education Course of study in fire prevention for Oregon Paget, Henry Luke, D.D., bp. of Chester

Peace and happiness; with an introd. by the Bishop of London. 128 p. D '22 N. Y.,

Longmans, Green \$1.25
Partial contents: Truth and justice; Religion and piety; The manifestation of the sons of God.

Panaretoff, Stephen

Near Eastern affairs and conditions. 216 D (The Institute of politics publications, Williams College, Williamstown) c. N. Y., Macmillan \$2.25
A résumé of the Balkan situation, by The Bulgarian Minister to the United States.

Olive Katherine [Beatrice Chase, pseud.]

Lady Agatha; [a romance of Tintagel.] 11 +243 p. D '22 N. Y., Longmans, Green \$2

Parrish, Randall

The case and the girl. 343 p. D c. N. Y., Knopf \$2

A story of adventure and mystery in which there are gun-fights, hand-to-hand battles and a plot in which the under-world invades Society.

Pasvolsky, Leo

Russia in the Far East. 9+181 p. D c.

N. Y., Macmillan \$1.75

Partial contents: Russia and the Washington Conference; Russian expansion in Asia; Treaty arrangements in the Far East; The Bolsheviki and the Japanese in Siberia; The Third International in Asia; The Soviet Far Eastern conference; Russia's rôle in a world balance of powers; Russia and China.

Perkins, Lucy Fitch [Mrs. Dwight Heald Perkins]

The Puritan twins; il. by the author. 182 (2½ p. bibl.) front. (map), il. D (School ed.) [c. '21] Bost., Houghton Mifflin 88 c.

Pettigrew, Richard Franklin

Triumphant plutocracy; a story of American public life from 1870 to 1920. 445 p. D [c. '21] N. Y., The Academy Press, 112 4th

Ave. pap. 50 c.; \$1
Partial contents: The economic power at home;
The machinery of government; Imperialism; The
world war; Our civilization. The author was formerly
U. S. Senator from South Dakota.

Polti, Georges

The thirty-six dramatic situations; tr. by, Lucille Ray; with a foreword by William R. Kane; [with an alphabetical index of the plays, novels, etc., classified in the situa-tions of this work.] 200 p. O '21 c. '16-'21 Franklin, O., James Knapp Reeve \$1.50 First published in 1916 by the Editor Company.

schools. 30 p. front. O '21 Salem, Ore., Superintendent of Public Instruction pap.

Oxford University

Oxford university calendar for the year 1922. 24-754 p. O '22 N. Y., Oxford University Press \$6.75

Pierson, William Whatley

Hispanic-American history, 1826-1920. 36 p. (r p. bibl.) O (International relations clubs, syllabus no. 7; Second ser., bull. no. 6) '21 N. Y., The Institute of International Education pap 25 c

Plummer, Frederick B.. and Moore, Raymond Cecil Stratigraphy of the Pennsylvania formations of north-central Texas. 237 p. pls. maps (part in pocket) charts diagrs. plans (part in pocket) tabs. Q (Bull. no. 212; Bu. of economic geology and technology; Division of economic geology) '21 Austin, Tex., University of Texas pap. apply

Porte, John F.

Sir Charles V. Stanford; with a por. and musical il. in the text. 154 p. front. (por.), music O '21 N. Y., Dutton \$3

A biography of the English composer, together with a study of his works.

Procter, Arthur W.

Principles of public personnel administration; [preface by W. F. Willoughby; publior the Institute for government research.] 243 p. (5½ p. bibl.) tabs. O c. '21 N. Y., Appleton \$3.

Partial contents: The history of public employment; The Civil Service commission; Standardization of public employment; Recruiting and selection; Rating and control of individual efficiency; Advancement and promotion; Employees' representation.

Pusey, William Allen

The wilderness road to Kentucky; its location and features; with 56 il. [and] 9 maps.

13+131 p. (¼ p. bibl.) front. fold. maps pls. Q [c. '21] N. Y., Doran \$3.50

A record of the old road over which the pioneers traveled from the Block House in Virginia to the point where the road enters Laurel County, Kentucky.

Pym, Rev. Thomas Wentworth

Psychology and the Christian life. 12+175 p. (½ p. bibl.) D [c. '22] N. Y., Doran \$1.50

Partial contents: Psychology and common sense; Faith and suggestion; The psychology of sin; Christianity and psycho-analysis; The psychology of Jesus: His teaching and His practice.

Rasmussen, Knud

Greenland along the Polar Sea. 319 p. il., pls., maps Q '22 N. Y., Stokes \$12

Repington, Charles à Court

After the war; London - Paris - Rome-Athens - Prague-Vienna - Budapest - Bucharest-Berlin-Sofia-Coblenz-New York-Washington;

a diary. 15+477 p. O c. Bost., Houghton Mifflin \$5 n. Studies of politics and men of affairs in Europe and America, with chapters on the author's impression of the Washington Conference and of America's public

Rice, Anna Lucy

Oral exercises in number; for use in grades four to eight, inclusive. 10+135 p.
D [c. '21] N. Y., Gregg Pub. Co. 76 c.

Richmond, Mary Ellen

What is social case work?; An introductory description. 268 p. S (Social work ser) c. N. Y., Russell Sage Foundation, 130 East 22nd St. \$1

Partial contents: Social case work defined; Individual differences; School—workshop—hospital—court; The forms of social work and their preparation.

The forms of social work and their interrelations; Case work and democracy.

Roads to peace; a handbook to the Washing-

ton conference; [containing The meaning of the conference by Herbert Croly; Public opinion in Japan by John Dewey; The British view by George Glasgow; What France wants by Sisley Huddleston; A Japanese rebuttal by Bruce Bliven; Private enterprise and public war by M. O. Hudson; A Baedeker to the conference by Frank T. Taylor: Sea power in the Pacific by Stark Young.] 64 p. O (New Republic pamphlet no. 2) c. '21 N. Y., Republic Pub. Co. pap. 25 c.

Roche, Mazo de la

Explorers of the dawn; with a foreword by Christopher Morley. 202 p. D c. N. Y., Knopf \$2.50

The story of an oddly assorted family.

Sadler, William Samuel

Race decadence; an examination of the causes of racial degeneracy in the United States. 10+421 p. pls., il., tabs., diagrs. D c. Chic., McClurg \$2.50

Partial contents: Physical decadence, or, The in

crease of certain bodily diseases; Is insanity increasing?; Feeble-mindedness; The moron problem; Feeblemindedness in relation to crime; Diet lists.

Schoeler, William

To the throne from the sheepcotes. 264 p. [c. '21] Bost., Roxburgh Pub. Co. \$1.75

Sellars, Roy Wood

Evolutionary naturalism. 13+200 p. Chic., Open Court Pub Co., 122 S. Michigan Ave. \$2.50

The author is associate professor of philosophy University of Michigan.

Sherrill, Charles Hitchcock

Prime ministers and presidents. 25+314 p. front. (por.), pors. O [c. '22] N. Y., Doran \$2.50

Partial contents: The post-war British empire; Present day official France; The low countries and their colonies; The house divided—Hungary and Austria; Vehizelos, the waning Turk and the changed Mediterranean; Far-Eastern postscript.

Shively, W. B.

Realtor's legal handbook. 16+341 p. front. (por.) O c. '22 Portland, Ore., Dudley F.

Westler, Artisans Bldg. buck. \$5
Oregon decisions in real estate law. Among the sections are "The statute of frauds," "Adverse possession," "Brokers," "Fire insurance," "Fraud and deceit," "Husband and wife," "Landlord and tenant," "Wills and descent of property."

Sinners, The, pseud.

Blue law ballads; a purge for Puritans.

[verse.] 87 p. O c. Cin., The Sinners Club.

914 Union Central Bidg. \$1.50

Pepe, Sir Joseph, ed.
Selections from the correspondence of the Right Hon. Sir John Alexander Macdonald, First prime minister of the Dominion of Canada, made by his literary executor; with four illustrations. 26+502 p. O '22 N. Y., Oxford University Press \$9.45

Raleigh, Sir Thomas
Annals of the Church of Scotland; together with his own autobiographical notes and some reminiscences by Sir Harry R. Reichel. 51+344 p. O '22 N. Y., Oxford University Press \$9.45

Robson. James T. and Withrew, James R.
The flash and burning points of kerosene-gasoline mixtures. various paging (1 p. bibl.) charts O (Bull.

no. 18) '21 Columbus, O., The Engineering Expertment Station Ohio State University pap.

Smith, Alpheus W.

Thermal, electrical and magnetic properties of alloys. 85 p. charts O (Bull. no. 20) '21 Columbus. O., Engineering Experiment Station; Ohio State University pap.

Smithsonian Institution Thirty-sixth annual report of the Bureau of American ethnology to the Secretary of the Smithsonian institution, 1914-1915; containing The Osage tribe: rite of the chiefs; Sayings of the ancient men, by Francis La Flesche, 604 p. pls. (part col.) porsmusic O (Pub. no. 2667) '21 Wash., D. C., Gov. Pr Off., Supt. of Doc. \$1.50 Sonneteering of Petrarchino; [printed by John Henry Nash.] 20 p. O '21 Chic., Walter M. Hill, 22 E. Washington St. bds. \$7.50

Squire, John Collings [Solomon Eagle, pseud.]

Books in general; third series. 244 p. D [n. d.] N. Y., Doran \$2
Weekly articles which appeared in The New Statesman [London].

Collected parodies. 238 p. D [n. d.] N.

Y., Doran \$2 Satires on modern literary manners, written in the style of Maeterlinck, Gilbert Murray, Chesterton, H. G. Wells and others.

Stanton, A. Ellen

My life in Paris fifty years ago from the journal of [the author], Paris, 1868-1869. 432 p. front. (por.), pls., pors. D c. Bost., The Stratford Co. \$4

A picture of daily life in Paris in the middle of the 19th century.

Stobart, John Clarke

The glory that was Greece; a survey of Hellenic culture and civilisation; [2nd ed.] 24+291 p. (4 p. bibl.) front., pls. (part col.)
O ['11-'21] Phil., Lippincott \$7.50
Partial contents: Aegean civilization; The Heroic age; The grand century; The Macedonian world. Glossary and index.

Stout, John Elbert

Organization and administration of religious education. 287 p. (4 p. bibl.) D (The Abingdon religious education texts; community training school series) [c. '22] N. Y. &

Cin., The Abingdon Press \$1.50

Partial contents: The Church as an instrument of social service; The aims of religious education; The Church school; Selection and supervision of teachers; Religious education in higher institutions.

Tavenner, James W.

Fernwood community center; il. with 12 full-page drawings. 223 p. diagrs. (part fold.) D [c. '21] Bost., Roxburgh Pub. Co., 61 Court St. \$2.50

A study of social service work.

Tihoti. Sec Calderon, George

Tremaine, Herbert

The tribal god. 10+292 p. D '22 Garden

City, N. Y., Doubleday, Page \$1.75

A story of family life in England, which has for its theme "Is family coherence based on a love of money?"

Underwood, Edna Worthley [Mrs. Earl Underwood], tr.

Famous stories from foreign countries.

150 p. D c. '21 Bost., Four Seas \$2
Translations of some Bohemian, Armenian, Hungarian, Dutch, Austrian, Norwegian and Finnish tales.

Weishaar, Johann Adam

The tabernacle on the Wissahickon; a tale of the early days of Pennsylvania. 288 p. front. D c. '21 St. Louis, Mo., Eden Pub.

House, 1716 Chouteau Ave. \$1
The story of the settling of Germantown, Pennsylvania, about 1693, by Protestants who left Germany in search of religious liberty.

Stein, Sir Aurel

Serindia; detailed report of explorations in central Asia and westernmost China; carried out and described under the orders of H. M. Indian governWest, Willis Mason

A short history of early peoples to 1500 A. D.; from cave-man to Columbus. 14+ 327 p. col. front., il. pls. (col. pls.), col. maps O (Allyn and Bacon's ser. of school histories) [c. '22] Bost, Allyn and Bacon

Wettendorf, Igie Pulliam

Four doses. 50 p. S c. Bost., The Stratford Co. bds. \$1.25 Inspirational essays

Wheeler-Nicholson, Malcolm

Modern cavalry; studies on its rôle in the warfare of today; with notes on training for war service. 12+213 p. T c. N. Y., Macmillan \$2

Whitley, Mary Theodora
A study of the little child; for teachers of beginners; a textbook in the Standard course in teacher training, outlined and approved by the Sunday school council of Evangelical denominations. 106 p. S (Third year specialization ser.) [c. '21] Phil., The Westminster Press 60 c.

Who's who in the nation's capital; 1921-1922, first edition. 617 p. O [c. '21] Wash., D. C., The Consolidated Pub. Co.

95.25
Beside the biographical sketches this volume also contains Who's who in the Capital's commerce; Bank presidents of the Nation's capital; Members of the Washington Stock Exchange; Members of the Washington Real Estate Board; Newspapermen of the Nation's capital; Members of the Diplomatic Corps; Official of the District Government; Officers and members of the Washington Board of Trade.

Wier, Albert E., ed.

Light violin pieces the whole world plays; containing fifty-two melodious and pleasing pieces, carefully phrased and fingered for violin with piano accompaniment, by famous composers. 192 p. music Q (No. 20, Whole world ser.) c. '22 N. Y., Appleton pap. \$2

[Williams, William Carlos]

Sour grapes; a book of poems. 77 p. D C. '21 Bost., Four Seas bds. \$2 Some of these poems appeared in Poetry, a Magazine of Verse, The Little Review, The Dial, Others and other magazines.

Willis, Frederick Milton

The spiritual life; how to attain it and prepare children for it. 11+97 p. D (Sacred occultism series) [c. '22] N. Y., Dutton \$1.50

book is based upon twenty-five aphorisms on the Spiritual Life, for which the author was awarded the prize in a contest offered by The Herald of the Star of London.

Willis, Henry Parker, and Edwards, George

Banking and business. 10+573 p. (2¹/₄ p. bibl.) O c. N. Y., Harper \$3.50 For the student or business man. The approfessors of banking Columbia university. Woman of No Importance. Sec Mensies, Amy

ment; 5 v. with descriptive lists of antiques by F. H. Andrews [and others]; and appendices by J. Allan [and others.] various paging il. pls. (part col.) plans maps Q '22 N. Y., Oxford University Press

Rare Books, Autographs and Prints

A REPRESENTATIVE collection of the works of Whistler in etching, lithography and engraving will be shown at the exhibition of the American Academy of Arts and Letters, March 16 to April 16.

In the exhibition of American etchings at the Brown-Robertson Gallery there are 121 specimens and sixty-three contributors, among them George Elmer Brown, Ernest Haskell, Childe Hassam, F. Louis Mora and Joseph Pennell.

The library of the late Baroness Burdett-Coutts, famous for its Daniel copy of the First Folio of Shakespeare and its rare books and manuscripts of the Victorian period, will probably be sold in London early next summer.

James F. Drake, 4 West 40th Street, has just issued a catalog of "First Editions of Modern Authors" containing 1,501 items, characterized by a fine restraint as to prices. While many booksellers are unmercifully boosting the prices of modern first editions Mr. Drake follows a policy of his own and seems quite content to take a moderate profit.

"Art Prices Current," edited by G. Ingram Smith, after having been held up during the war and by post war conditions, has again appeared. The current volume, the ninth in the series, records the sales of drawings, pictures and engravings during the season of 1915-16. Mr. Smith promises to issue the succeeding volumes at short intervals until the arrears have been overtaken.

At the print department of the New York Public Libary there is a memorial exhibition of Axel Haig who died last year. In its series of American prints the department is showing a selection of portraits. Old city views will be put on the walls in March, to be followed in April by modern etchings of similar subjects. American scenery will be illustrated in May.

Books of reference for the connoisseur, illustrated art and colored plate books, French and English literature and many illustrated catalogs of famous art collections dispersed in Paris, London and New York from the libraries of the late Cyrus Hitchcock of East Orange, N. J., the late Professor Kirby F. Smith of Baltimore and the late Charles H. Russell and Edward Brandus of this city.

will be sold by the American Art Association March 1 and 2.

Thirty-one etchings by Whistler, including rare items in his Venice, Thames and French sets, are to be offered for sale at Sotheby's at the end of this month when the collection of A. L. Richman is put up. Two of the choicest items in the Whistler lots are unrecorded proofs of the Venice set. One, "The Traghetto," which is between the second and third states and before some of the figures in the final work were introduced, is signed with a butterfly and is considered to be unique.

The Dickens collection of the late William Glyde Wilkins of Pittsburgh consisting of first editions, autograph letters, play bills, prints and miscellaneous Dickensiana, sold at the Anderson Galleries Pebruary 13 and 14, brought good prices, the 575 lots realizing \$9,667. The star lot proved to be Quarles Quickens's "English Notes," 1842, a satire on Dickens's "American Notes" attributed to Edgar Allan Poe, which brought \$800. The copy of "Pickwick Papers," London, 1887, with nearly 1,000 extra-illustrations, said to contain the most complete collection of Pickwick illustrations ever bound up with a copy of the work, brought \$500.

A. C. Webb, a young American etcher, whose picture "Saint Chapelle" was bought by the French Government a few days ago at the opening of the black and white exposition in Paris, is highly praised in the French press. Webb came from Nashville, Tenn., and was a lieutenant in the American Expeditionary Force. After the armistice he attended the art school opened for American soldiers at Bellevue. He had never done any sort of art work before and in a couple of years has become one of the best known etchers in France, his work frequently appearing in the great French weekly L'Illustration. French critics generally predict Webb will win this year's prize at the black and white exhibition.

Apparently the movement started a year ago to make a state park of a tract including Walden Pond as a memorial to Thoreau still hangs fire, admirers of the poet naturalist still working for the plan. The New York Evening Post editorially endorses the movement. It says: "Walden, except for the mysterious ebbs and flowings which Thoreau described seventy-five years ago, is little changed.

since he built his hut on the spot now marked by a growing cairn of stones. The same woods stand about it, the same single railway periodically disturbs the stillness, and the straight lines of the 'orchard' which he planted with pine cones can still be distinguished. . . . Walden appeals not only to the literaryminded but to the lovers of outdoor life. whose ranks owe more to Thoreau than to any other writer. Only one other spot, Selborne, is world-famous in quite the same way. Our numerous outdoor organizations should support this movement for a memorial."

Sir Israel Gollancz, the well-known Shakespearean scholar, reports a discovery to the London Times, involving the names of Henry Condell and John Hemmings, which, it appears, were the preservers in folio of the plays of Shakespeare. The discovery is the more interesting because it illustrates possibilities of Shakespearean "finds" in old English country houses. At a sale at Southby's about a year ago there was offered a manuscript volume belonging to the early seventeenth century. It was a sort of commonplace book or "poetical album" of 170 pages, and its main association and contents were concerned with Sir Thomas Salisbury, himself a poet, and the author of a poetical "History of Joseph" published in 1636. The volume is now in the National Library of In it Mr. Gollancz was shown by Wales. the librarian a tribute to Hemmings and Condell never published until now. The author is unknown to him, but he hints that he may have been Sir John Salisbury's eldest son, Sir Henry Salisbury. The lines modernized read:

To My Good Friends, Mr. John Hemmings and Henry Condell.

You that jointly with undaunted pains Vouchsafed to chaunt to us these noble strains.

How much you merit by it is not said, But you have pleased the living, loved the

Raised from the womb of earth a richer mine

Than Cortez could with all his Castelyne-Associates, they but dig for gold,

But you for treasures much more manifold. Sir Israel Gollancz remarks that, althothese lines are not of high poetic merit, they "attest against certain modern fantastic heresies that it was 'love' of Shakespeare that prompted the editors to get together his writings, 'with undaunted pains'; that their devotion to Shakespeare was well-known; that the treasure collected by them was recognized as more glorious than gold from the richest mines of Mexico."

F. M. H.

Auction Calendar

Monday afternoon and evening, at 3:00 and 8:15 o'clock, February 27th. Acts and laws of the thirteen original colonies and states constituting the extraordinary collection of Hon. Russell Benedict, Justice of the Supreme Court of New York. (Items 470.) The American Art Association, Madison Square South, New York City.

Wednesday afternoon and evening and Thursday afternoon at 2:30 and 8:15 o'clock, March 1st and 2nd. Illustrated art publications, books of reference for the connoisseur, French and English literature from the libraries of the late Mr. Cyrus Hitchcock of East Orange, N. J., the late Prof. Kirby F. Smith of Baltimore, Md., etc. (Items 824.) The American Art Association, Madison Square South, New York City.

HENRY GEORGE & BARRON

16-20 Farringdon Avenue London, E. C. 4, England

London Agents for American Booksellers and Universities

Are YOU represented?

Write for Terms!

THE AND PRINT COLLECTOR



February Contributors, Vol. V. No. 5 include

PHILIP GOSSE
W. G. BLAIKIE MURDOCH
G. H. SARGENT

C. T. JACOBI F. L. WILDER S. J. LOOKER

Whistler Etchings and Persian Book reproductions

An International Magazine published monthly in the interest of Book and Print Collectors. Six dollars a year. American Publishers

62 W. 45th Street New York R. R. Bowker Co.

LIBRAIRIE J. TEROUEM

1, RUE SCRIBE, PARIS Export Booksellers and Bookbinders

Agents for Universities, Public Libraries and Institutions in America

Special ability for second-hand items Correspondence solicited

Issued Every Saturday

The Bublishers' Weeklu 62 West 45th St., New York THE AMERICAN BOOK TRADE JOURNAL

Subscription	Rates
In Zones 1, 2, 3, 4, and 5	\$6.00
In Zones 6, 7, and 8	
To Coneda	6.50
To Fereign Countries	7.00
Single copies, 15 cents. Eleatherette, \$1.00; Christma	Educational Number, in s Bookshelf, 25 cents.

Advertising Rates Front Section (full pages only)\$60.00
Back Section— One page\$50.00 Half page\$30.00
Quarter page 15.00 Eighth page 7.50
The above rates are unspecified positions. Higher rates for Summer Reading, Educational
Number and the Christmas Bookshelf.

The Weekly Book Exchange

Books Wanted and for sale

Under these headings subscribers are charged tsc a line (no charge for address); non-subscribers soc a line, address extra. Bills for this service will be rendered monthly. Objectionable books are excluded as far as they are noted.

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WREKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery banks should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the Weekly does not furnish a quarantee of credit. While it endeavors to safeguerd its celumns by with-holding the privileges of advertising should occasion arise, booksellers should take usual precentions in extending credit. arise, booksellers extending credit.

BOOKS WANTED

Adam, Meldrum and Anderson Co., Buffalo, N. Y. Bagster's Saint Rest.

Wm. H. Allen, 3417 Walnut St., Philadelphia, Pa. Army Ordinances, any numbers. Appleton's Annual Cyclopedia, 1871-75. Coulton, Mediaeval Garner. Cults, Middle Ages.

Allen Book and Prtg. Co., 454 Fulton St., Troy, N.Y. Andrew A. Gardinier Successful Stockman.
Andrew A. Gardinier Successful Stockman.
Chauvenet's Manual of Spherical and Practical Astronomy, 2 vols.

Newcomb, Compendium of Spherical Astronomy.

Rankine's Applied Mechanics.

American Library Service, 500 Fifth Ave., New York, N. Y.

National Geographic, 1888 to 1907, complete set or odd volumes, also odd numbers for those years. Byerly, Integral Calculus, 10 copies. Saintsbury, History of Eng. Criticism, 12 copies. Architectural Record, April, May, July, 1921 A. B. C. of North America, (Travel Guide). Frieze, Virgil'a Ecologues, 7 copies.

Wm. H. Andre, 607 Kittredge Bldg., Denver, Colo. Tolstoi, Book of Knowledge, Boswell Johnson. Trollope.

Fifteen volume Dickens.

D. Appleton & Co., 29 West 32nd St., New York, N. Y. E. D. Phelps & Leigh North, The Bailiff of

Arcade Book Shop, Eighth and Olive Sts., St. Louis, Mo.

M6.
Midsummer Nights Dream, ill. Heath Robinson.
Mencken, Pistols for Two.
Mencken. Damn.
Bulwer, Lytton, Zanoni.
Rhead, Natural Food for American Game Fishes.
Post, Strange Schemes Randolph Mason.
Post, Man of Last Resort.
Barker, Graphical Calculus.
Abrahams, New Concepts in Diagnosis and Treatment.

Associated Students' Store, Berkeley, Calif. Hatch & Rastall, Petrology of the Sedimentary Rocks, pub. by Geo. Allen & Co., Ltd.

Wm. M. Bains, 1213 Market St., Philadelphia, Pa. Yonges, Dictionary of Christian Names.

G. A. Baker & Co., Inc., 144 E. 59th St., New York,

N. Y.

Nature's Portraits, folio, Doubleday, 1902.

Willson, The Hudson's Bay Co., 2 vols.

Field, Love Songs of Childhood, 1895.

Johnston, The Negro in the New World.

Cradle of Liberty a Study of the Negro in Boston.

Emancipation of South America, London, 1893.

Chandler, Through Jungle and Desert, Macmillan.

Huneker, Mezzotints in Modern Music, 1890.

Huneker, Chopin 1900.

Huneker, Chepin 1900.

Huneker, Visionaries, 1904.

Huneker, Visionaries, 1905.

Huneker, Pathos of Distance, 1913.

Huneker, Ivory Apes, 1915.

Huneker, Mary Garden, 1920.

Wm Ballantyne & Sons, 1409 F. St, Washington, D. C.

Fleming, The Pinchbeck Goddess.

Baptist Standard Pub. Co., 1015 Main St., Dallas, Tex. Urguhart's Biblical Guide.

H. C. Barnhart, 35 West Market St., York, Pa. [Cash] History of the Civil War in America, Count de Paris.

N. J. Bartlett & Co., 37 Cornhill, Boston, Mass. Biographia Literaria, Coleridge. Mysteries of Mithra, Cumont. Mysteries of Mithra, Cumo Medical Biography, Tacher.

Behymer's Book Shop, 1204 Olive St., St. Louis, Mo. ristory of the Odd Fellows, any.
Mackay, Cyclo. of Freemasonry.
Any late work on Mushrooms.
Any work on precious stones, jewelry, etc., with historical and other data.
Webb. Celestial Objects for Common Telescopes, I vol. or both. History of the Odd Fellows, any Damson, The Reproach of Christ.

C. P. Bensinger Cable Code Book Co., 19 Whitehall St., New York

Universal Lumber, A B C 5th Code. Shepperson Cotton, Samper's Code. Western Union, Lieber's, 5-letter Codes. Any American-Foreign Language Code.

Arthur F. Bird, 22 Bedford St., Strand, London, W. C. 2, England

Day in Capernium. Hoard's Dairyman, 1921, vol. 61, nos. 1-11.

Blue Lantern Book Shop, 1705 West Susquehanna Ave., Philadelphia, Pa. Dr. Young's Bible Translation. Temple Service in the Days of Jesus, Edersteim.
The Holy Bible arranged in Historical and Chronological order by Geo. Townsend, London, 1834.
Round the World in the Sloop Spray.
Darwin's Expressions and Emotions of Men and Animals. imals. imals.
McDougal's Social Psychology.
Weber's History of Philosophy.
Social Progress, Chas. Cooley.
Taussig's Principals of Economics.
Woodworth's Psychology.
Watson's Behavior.
Parker's Zoology.
Whyle's History of the Human Body.
Satan Sanderson.
Disenchanted.
Colomel Endbey's Wife. Benson.

Disence and the Colonel Endbey's Wife, Benson.

David Blaise, Benson.

Speaking of Operations, Cobb.

Books on Crime, Criminal Psychology, Accounts of Criminal Trials.

Books on Trades, Furniture, etc.

The Book Shelf, 112 Garfield Place, West, Cincinnati, O.

Cosmic Consciousness, by Morris Buck.
Samuel Pepy's Diary, Wheatley edition, 2 sets.
The American Dictionary, Walt Whitman.
Luchaire. Achille, Social France at Time of Philip
Augustus, translated from French. Set Shakespeare Works, Variorum, H. H. Furness.

Book Shop of the Glass Block Store, Duluth, Minn. The Genius, Drieser, will pay \$5.00. Jurgen Cabell, will pay \$10.00.

Besier Library, Carlisle, Pa. Debate manuals and briefs, any.

Smiles, Character. Ninon de l'Enclos, Lion Pub. Co. A. L. A. Index to General Literature, late.

Charles L. Bowman Co., 118 E. 25th St., New York, N. Y.

The Pagan Tribes of Borneo, Dr. William Mc-Dougal.

Brandt & Kirkpatrick, 101 Park Ave., New York City Armando Palacio Valdés, Aguas Fuertes, English

translation. Armando Palacio Valdés, La Hermana, English

Bridgman's Book Shop, 108 Main St., Northampton, Mass.

History of the Tucker Family Ephraum Tucker. True Stories of New England Captives, C. Alice

Life and Letters of F. W. Robertson, Stofford Brooke. Manchester Sermons by Alexander MacLaren.

The Brocklyn Museum Library, Eastern Parkway and Washington Ave., Brocklyn, N. Y. Amer. Inst. of Arch., Journal, Nov. and Dec., 1918, 1920, entire vol.

Art and Progress, vol. 7, no. 2.

John H. Bruder, 521½ Pine St., St. Louis, Mo. Representative Men and Old Families of Rhode Island, vol. 2, pub. by J. H. Beers & Co., Chicago, Ill., 1908.

Campion & Co., 1313 Walnut St., Philadelphia, Pa. Life and Adventure of Grouard, Chief of Scouts. Forty Years of Adventure, Buffalo Jones. Life of John Cathcart. Memoir of Rupert Brooks, Marsh.

C. M. Caspar Co., 454 East Water, Milwaukee, Wis. Donnelly, Shakespeare's Cipher. Seligman, Economic Int. of History. Lewis & Clark, Expedition. Vivekananda, Karma Yoga.

George M. Chandler, 75 East Van Buren St., Chicago, Ill.

Chicago, III.

Brooke, Ten More Plays of Shakespeare.
Cory, Cartoonists' Art.
Earle, Two Centuries of Costumes.
Jameson, Shakespeare's Heroines.
Thomas, Roman Life under Caesars.
Tillinghast, Picure Studies, 2 vols.
Winter, Shakespeare's England, Moffat Yard.
Braine, Merchant Ships.
Comstock, The Pet Book.
Hasbrouck, Chokecherry Island.
Hiawatha, illus., by Wyeth & Remington.
Martineau, Feats on the Fiord.
Rhodes, U. S. History, brown clo., Harper, vol. 5.
Bret-Harte, Luck of Roaring Camp, 1st ed., 1870.
Hutton, Literary Landmarks of London.
Huneker, The Old Fogey.
Hooker, Enoch the Phillistine.
Edgecumbe, Byron the Last Phase.
Lollee, Women of the Second Empire.
Loti, Iceland Fisherman.
Grubb & Guilford, The Potato, 2 copies.

William Gerard Chabman. 112 North La Salle Se

William Gerard Chapman, 118 North La Salle St., Chicago, Ill.

Egbert, Jacqueline of Golden River, Doubleday.

Chicago Medical Book Co., Congress & Honore Sts., Chicago, Ill.

McClendon, Physical Chemistry of Vital Phenomena.

City Book Co., 6 East Pleasant St., Baltimore, Md. (Cash)

Schopenhauer, World as Will and Idea. Americanization of Bok. Jean Fabre's Works.
Macgowan, Theatre of To-morrow.
Scharf's History of Maryland, good condition.
Maryland County Histories.

The Arthur H. Clark Company, 4027-4037 Prospect Ave., Cleveland, O.

Amer. Neurological Assoc. Trans., vols. 1-22, 29, 38, 45 to date.

Spofford, Book for all Readers.
Shaylor, Fascination of Books.

Putnam, Authors and Their Publishers in Ancient Times. Marston, Sketches of Booksellers of Other Days. Derby, Fifty Years Among Authors, Books and Pub-

lishers. Field, Love Affairs of a Bibliomaniac. Field, Love Affairs of a Bibliomaniac. Tilden, S. J., Writings and Speeches, ed. Bigelow. World's Columbian Exposition, Chicago, 1893, History of, 4 vols.
Lederer, Disc. in 3 Marches from Va. to West Carolina, 1902.
Winsor's Mississippi Basin.

Minsor's Mississippi Basin.
Chatterton, Steamboats and Their Story.
System of Useful Formulae for Locating and Constructing Railroads.
New York and Straight Air Brake Practice.
Sabin's Dict. Parts 95-100.
Gist, Journals, ed. Darlington.
Westermarck, Hist. of Human Marriage.
Dempsey, Railways; Papers on Mechanical and Engineering Operations, etc.
Micking, Recollections of Manila and Philippines.
Poor's Manual of Railroads of U. S. fr. beg. to 1880.
Hosley, Railway Masonry and Bridge Foundations.
Allen, Science of Mechanics.
Jackson, Book-Keeping in True Italian Form.
Barry, Christians' Day, 2 copies.
Leigh, Ten Years on Ga. Plantations Since the War.
Burke, Reminiscences of Georgia.
Sears, Pictorial Hist. of Revolution, 1847.
The John Clark Commany, 1486 W. 28th St., Clave.

The John Clark Company, 1486 W. 25th St., Cleveland, O.

Becker, Kleist and Hebbel. A Comparative Study.
Rible Talks in Simple Language.
Cheiro's Language of the Hand.
Casanova's Memoirs; in English.
Pergusson, Alta California Pacific Guide.
Florer, German Liberty Authors.
Griffin, Writings in American History for 1000 to Illinois Historical Collections, vols. 2, 3, 6, 8, 9, Iglehart's Theodore Roosevelt, 1st ed

The John Clark Co.-Continued

Newmarch, Russian Opera. Newmarch, Russian Opera.
Pope's Essay on Man.
Roosevelt, Theodore. First editions of the following:
American Ideals, American Waterways, Biological
Analogies in History, Essays on Practical Politics,
Gouverneur Morris, The Great Adventure, Hunting the Grisly, Hunting Trips of a Ranchman,
Hunting Trips on the Prairie, Man Who Works
With His Hands, The New Nationalism, New York
(Historic Towns Series), Ship of State, Stories of
the Great West, Stories of the Republic, Letters to
his Children, Thomas Hart Beuton, Ranch Life and
the Hunting Trail.
Stoddard's Lectures.

Stoddard's Lectures.
Sabatini, Torquemada and the Spanish Inquisition.
Warner's Library of the World's Best Literature.

Colesworthy's Book Store, 66 Cornhill, Boston, Mass. Brinton's Illustrated Flora, vols. 1 and 3. Bauer's Precious Stones.
Barlow, How Money Makes Money.
Anything on Rabbit Culture.

College Book Store, Columbus, O. Snyder, The World Machine, Longmans.

The College Book Store, Lagonda Bank Bldg., Springfield, O.

Seiss, On the Gospels and Epistles. Young's Translation of the New Testament and Con-cordance. Pulpit Commentaries, pub. by Funk & Wagnalls. Kurtz's Church History, 3 vols. Exposetors' Bible.

Luther's Commentary on Galations.

James H. Collins, 70 Fifth Ave., New York Lane's Arabian Nights, edition containing wood cuts of Genii, etc.

Other strong picture material, genii, demons, etc.

Columbia University Library, New York
Adams, Science of Finance, Holt, 1912.
Calvert, George H., The Maid of Orleans, an Historical Tragedy, 1874.
Mille, Under the Tricolor, Lane.
Horack, Organization and Control of Industrial Corporations, 1903.
Shakespeare, Macbeth, Romeo and Juliet, ed. by H.
Furness, New Variorum, Lippincott.
Marsh, B. C., Taxation of Land Value in American Cities. Columbia University Library, New York

Cities. Arthur, The Growth of the Empire, new ed.,

Jose, Arth Scribner. Columbia University Press Bookstore, 2960 Broadway, New York

Rabelais' Works, 5 vols. Mumby, Dorothy.

Congregational Publishing Society, 14 Beacon St., Boston 9, Mass.

Hacker, J. T., Luther's Protestation Versus the Church and Diet of Worms. Stork, Luther and the Bible.

Cooperative Press, Charlotte, N. C. Cooperative Press, Charlotte, Student's Reference Library, 8 vols. Johnston's Dictionary. Collins, History of Ky. Gould, Crystal Road. Muhlback's Works, Sets. 20 vols. J. Abbot's Biographys, Sets. 20 vols. Matthew Henry's Commentary. Book of Knowledge, 20 vol. set. Mark Twain's Work, cheap set. Finley, Wanted a Pedigree.

Cornell Co-operative Society, Ithaca, N. Y. Underhill, Spanish Literature in the England of the Tudors, publ. by Columbia University Press.

T. O. Cramer's Book Store, 1321 Grand Ave., Kansas City, Mo.

Firdausi, Shah Nahmuh.

Davis' Bookstore, 49 Vesey St., New York Lecky, History of England in the 18th Cent., 8 vols. Davis' Bookstore—Continued

Bernstorff, My Three Years in America.
Author's Digest, 20 vols.
Hildreth, U. S., 6 vols.
Adams, Three Episodes of Mass. History.
Ludendorff, The General Staffs and Its Problems,

2 vols.

Merriman, Rise of the Spanish Empire, 2 vols.

Thayer, Life of Cavour, 2 vols.

Stowell, Diplomacy of the War, 1914.

Wilson, Woodrow, History of the American People, 5 vols.

Dealers' Lists of Works on Pottery.

Dawson's Book Shop, 627 So. Grand Ave., Los Angeles, Cal.

Brong, Pottery Decorations, 1905.
Dorsey, Geo. A., Indians of the South West.
Eddy, Science and Health, vol. 1 only, 9th ed.,
orig., black cloth, 1884.
Eddy, Science and Health, vol. 1 only, 8th ed., 1884,
orig. blue cloth.
Eddy. Science and Health, vol. 2 only, 8th ed., 1884, Eddy, Science and Health, vol. 1 only, 8th ed., 1884. orig. black cloth.

Eddy, Science and Health, vol. 2 only, 14h ed., 1885, orig. black cloth.

Eddy, Science and Health, 50th ed.

Hartmann, Franz, Secret Symbols of Rosicrucians, orig. ed. Winter, John Strange, The Colonel's Daughter. Young, Untrodden Path of Anthropology.

Dayton Public Library, cor. 3rd & St. Clair Sts., Dayton, O.

New York Times, Sunday edition, complete ed. for October and November, 1922.

Dennen's Book Shop, 37 East Grand River Ave., Detroit, Mich.

Nolte, Fifty Years in Two Hemispheres. Lawson, Frenzied Finance. Story of Bethlehem Steel.

DeWolfe & Fiske Co., 20 Franklin St., Beston, Mass. MacCaffrey, Rev. James, History of the Catholic Church Jebb's Modern Greece.

The Dulany-Vernay Company, 339-341 North Charles St., Baltimore, Md.

Life's Shop Window.

Walter H. Dietz, Box 172, Menard, Texas Gould & Pyle, Anomalies and Curiosities in Medicine, 1897.
Douglas (?), Biography of Anthony Comstock.

E. P. Dutton & Company, 68: Fifth Ave., New York Ashmodeus, The Devil on Two Sticks, cheap edition. Blairs, Rhetoric.
Cox, Ross, Adventures on Columbia River.

Cox, Ross, Adventures on Corelli, Martin Christian.
Catalogue of the Exhibit of Church Silver at the Boston Art Museum.

Lacent Children of the Sea, N. Y., 1897 Tytors.

Boston Art Museum.

Conrad, Joseph, Children of the Sea, N. Y., 1897 Typhoon, N. Y., 1902, Victory, N. Y., 1915.

Cather, A., Trollgarden, 1st edition.

Coale, G. B., Life and Adventures of Wilbur and Waters Richmond, 1878.

Calvert, Stephen, Memoirs by Brockden Brown.

Clough, Gesta Pilato, The Reports, Letters and Acts of Pontius Pilate, 1887.

Chimney Tops of Old Haddam.

Crocket, David, Autobiography.

De Mille, Helena's Household, Martyr of the Catacombs, Andy O'Hara, John Wheeler's Two Uncles, Soldier and the Spy, Arkansas, Ranger, The Seven Hills, Boston, 1873.

Hills, Boston, 1873.

Dunham and Herford, Two in a Zoo, Bobbs, 1904.

Davis. W. S., Influenceof Wealth in Imperial Rome.

Dickens, Chas., Works, Riverside edition, 1870. 19.

leather. lickens, Pickwick Papers, Gads-Hill edition, pub. Dickens, Pick by Scribner.

by Scribner.

Dunlop, W., Life of William Guthrie, 1796, The Virgin of the Sun, N. Y., 1800.

Declaration of London, 1901.

Florence in Poetry of the Brownings.

Literary Forgeries, pub. by Longmans Green.

Gray, D., Mr. Cartared.

Grimshaw, My Lady of the Island.

E. P. Dutton & Co.

E. P. Dutton & Co.

Irving, Washington, Works, Geoffry Crayon ed., edited by C. Dudley Warner.

Kamban, Hadda Padda.

Loti, Pierre, Rarahu.

Le Clerc, Bibliotheca Americana.

La Farge, Great Masters, Higher Life in Art.

Marquis, Don, Danny's Own Story.

Norwick, Sixteen Revelations of Divine Love.

Pennell, Whistler Journal, limited edition.

Platt, Chas., Italian Gardens.

Plunkett, C., Honest Gratt.

Symonds, Michel Angelo, 2 vols.

Williamson, Silent Battle.

Edw. Eberstadt, 25 W. 42nd St., New York, N. Y. Boston Review, vols. 5 and 6, 1865-6.
California, Oregon, Wyoming, Utah, Montana and the Far West; Books, pamphlets, maps and manuscripts urgently wanted. Any and all items; price no object; spot cash with order. Attention to this notice will prove a source of continuous profit.

Paul Elder & Company, 239 Post St., San Francisco, Cal.

Olmsted, Glossary of Newspaper Terms. Finck, Henry, Romantic Love and Personal Beauty. One Hundred and One Candies, 3 copies. Beautiful Gardens and How to Maintain Them.

Gee. Fabyan, Riverbank Laboratories, Geneva, Ill., or Walter M. Hill, 22 E. Washington St., Chicago Vorks on Ciphers, Obscure Writing, Symbols, Synthetic Elements, Cryptic Forms of Language Crytography. Ancient Symbolic Steganography Signs, and other unusual characters in writing.

Ralph S. Fickett, 513 State St., Beston, Mass. Reed, John C., American Law Studies, pub. Little, Brown & Co.

Marshall Field & Company, State, Washington, Randolph and Wabash, Chicago, Ill.

Moor, Leslie, The Desired Haven. Jackson, Peggy Stewart, Debutante. Bennett, Leonora. Bennett, Leonora.

Hamilton, My Sixty Years on the Plains.

Rinehart, Circular Staircase.

Hawkins, New Brewster's Bear Hunt.

Channon, Jackson and His Henley Friends.

Ctarke, My Fifty Years in the Navy.

Perry, Another Flock of Girls.

Fitch, Beau Brummel.

H. W. Fisher & Co., 207 So. 13th St., Philadelphia, Pa.

Balla, Romance of Rothschilds. Three Black Pennies, 1st edition.

Fewler Brothers, 747 South Broadway, Los Angeles, Cal.

Leonard, Dr., Power to Control. Rainforth, Stereoscopic Skin Clinic.

Franklin Bookshop, 920 Walnut St., Philadelphia, Pa.

any orig. publications, 1808-40. Bent, Diving Birds and Gulls and 1erns, L. V. S. Nat. Mus., 107, 113; 1919, 1021.

Taylor, J. H., Beavers and Their Ways, Washburn, Diving Birds and Gulls and Terns, Bulls.

1904. Audubon's Birds, 8vo ed., odd volumes.

Friedmans', 53 West 47th St., New York Harvard Classics, vol. 42, red colth. Milmine, Life of Mary Baker Eddy. Milminie, Story of Christian Science. Reinach, Antiquities of Keotch.

Jehn L. Galletti, 400 Grand St., Newburgh, N. Y. D'Ansevilly, Barbey, Brummell, English. St. Evremond, English or French. Don Quixote, well illustrated. Tavernier's Travels. Sacred Books of the East. Athenaeus, Dekker, Shirley, Shadwell.

Gardenside Bookshop, 280 Dartmouth St., Boston 17, Mass.

Berwick, Tristram Shandy, 1800, 4 vols.
Bleir, Fritz, Powder Puff.
Three Musketeers, Little Brown, red leather.
Washburn, Pages from Paris.
Saints in Art, London, 1913.
Life of William Morris.
Letters of Ed. Fitzgerald.
Byron's Works, 17 vols.
Boswell's Johnson, nice set.
Robinson Uncle Lisha Books.
Castle of Otranto.
Pearl of Orr's Island.
Doyle, Sir Nigel.
Ellis, E. S. Log Cabin and Deerfoot Series.
Bonaparte Park in Bordentown, N. J.
Wood's Albemarle Co., Va.

Ernest R. Gee & Co., 422 Madison Ave., New York Holstein-Friesian Herd Book, vol. 41. James, Madonna of the Future, 1st edition. American Turf Register, any volumes. Books by Madame de Genlis, in English.

The J. K. Gill Co., Portland, Ore.

Whitlock, Turn of the Balance.
Smith, Langdon, Evolution, il. Fred. S. Bertsch.
The Gypsy Trail, Goldmark & Hopkins.
Oto-Rhino-Laryngology, Laurens.
Germany As It is Today, Brown.

Alfred F. Goldsmith, 42 Lexington Ave., New York Bateman, Lord, Loving Ballad. All editions wanted. LeGallienne, The Highway of Happiness.

Goodspeed's Book Shep, 5A Park St., Beston, Mass. Baird Hist. Huguenot Emigration. Bradlee, Hist. Eastern Railroad. Goodyear, Charles, Gum Elastica, 1853. Hollis W. A., Oriental Rugs, Ca., 1913. Kenyon, Spanish Doubloons. Malet, Lucas, Wages of Sin. Muson, Dict. Practical Phonography. Munson, J. W., Mosby Guerilla, N. Y., 1906. Old China Mag., Sept., 1904. Oppenheim, Lost Ambassador. Patterson, M., Rhythm in Prose. Pierce, Rev. B. K., Life of Chas. Goodyear. Pike, Morals and Dogmas. Printing, anything on. Stevenson, R. L., Thistle ed., 27 v. (not reprint) and vol. 17. Goodspeed's Book Shop, 5A Park St., Boston, Mass. Vol. 17.
Stevenson, R. L., Treasure Island, N. Y., 1898.
Verneda, R. E. Flight of Favrel, 1912.
Worcester, Sarah Sargent, Lights and Shadows of Domestic Life, Boston, 1850. Domestic Life, Boston, 1050.

Genealogies—

Browning, Americans Royal Descent, 3rd ed., '94.

Cole, Descend. of James, 1908.

Geer, by Walter Geer.

McIntosh, Springfield, ca. 1900.

Mead, by Mead, 1901.

Pease, Descend. of John 1847.

Soule, 1882.

Soule, 1882. Soule, 1882.
Pomeroy, English Records of, 1915.
Adventure Series—
Robert Drury's Journal.
Memoirs of John Shipp.
Master Mariner.

Gotham Book Mart, 128 West 45th St., New York Electrical Meterman's Handbook (Nat. Elec. Light Association).
Fuller, H. B., Under the Skylights.
Street, G. S., Autobiography of a Boy.
Mencken, George Bernard Shaw.
Mencken, Ventures Into Verse.

M. Gottschalk & Co. (Wholesale), 17 West 42nd St., New York

Good sets of Barrie, Hardy, Stevenson Wilde, Dickens, Shakespeare, Kipling, Arabian Nights. First editions of Conrad, Masefield, Moore, Barrie, Drinkwater, Yates, De La Mare, Shelley, Lamb, Melville.

Dibden, Bibliomania, 4 vols., 1903.

Hillett, Crucifixtion of Christ.

M. Gottschalk & Co.-Continued

Haslett, Table Talk. Brandes, Main Currents. Sand George, History of Life (Karenine), 3 vols.

Grant's Book Shop, Inc., 127 Genesee St., Utica, N. Y.

The Book of Knowledge. Pidgeon, Blennerhasset.

Benj. F. Gravely, P. O. Box 209, Martinsville, Va.

Biographies of Talleyrand. His witticisms and maxims

Cheap 6-vol. editions of Gibbon's Rome, with no notes and editing, except the atuhor's own.

Histories of French Revolution, from royalist side, endeavoring to display the villainy and baseness of many of the republicans, preferably in English tangention

translation.

Books relating to Dauphin (Louis XVII.) Latta's Book for Teachers, pub. by J. S. Latta, Cedar Falls, Iowa

Lenôtre, G., A Gascon Royalist.
Romances of French Revolution.
Flight of Marie Antoinette.
Last Days of Marie Antoinette.
Revolutionary Paris.
Tribunal of Terror.

All translated into English.

Grimwood's, 24 North Tejon St., Colorado Springs, Colo.

Giles, H. A., Chinese Poetry in English Verse, pub. in 1806.

Hampshire Bookshop, Inc., 192 Main St., Northampton, Mass.

Carryl, Guy Whitmore, Fables for the Frivolous, Harper. Carryl, Guy Whitmore, Grim Tales Made Gay, Houghton.

Harvard Co-operative Society, Harvard Square, Cambridge, Mass.

Cambridge, Mass.
Farrer, Alpine and Bog Plants, Longmans.
Farrer, On the Eves of the World, Longmans.
Ency. Britannica, 11th ed., cloth.
Alden, Readings in 19th Century, Engl. Prose. H. M. & Co., 2 cops.
Mackenzie, Outlines Social Philosophy, Mac.
Abrams, A. S., Review of the War.
Mimis, English Treasure by Foreign Trade, Mac.
Parsons, Educ. Legislation of Colonial Government,
Mac.

Mac.

Taylor, Plato, Dodge. Irving, Alhambra, Putnam, 2 vols.

Henry Heckmann, 250 Third Ave., New York, N. Y. Shakespeare, parts 31, 32, 33 of vol. 8 of the Edinburgh Folio, pub. in 1903, by Fred. A. Stokes Co., N. Y., and edited by W. E. Henley.

William Helburn, Inc., 418 Madison Ave., New York Pennell, Etchers and Etchings.

Walter M. Hill, 22 East Washington St., Chicago, Ill.

Chicago, III.

Branders, Ibsen.

Saint-Beuve, Port Royal.

Bondage of Ballinger, 1st ed.

Litthe Miss Dee, 1st edition.

Littheld, History of Furniture.

Schoolcraft, Henry R., The Hiawatha Legends, 1856.

Nicollett, Report with Maps.

Sierre Du Luthis Report, Harisse, 1872.

Perrot's Memoirs (Rev. J. Tailhan, 1864).

Henry, Alex., Travels in Canada, 1800.

Arthur Dobb's Account of Countries Adjacent to Hudson Bay, London, 1744.

Thomson, David, New Light on Early History of Northwest, Cones, 1891.

Lewis, Illustrate Mississippi That. (Dusseldorf, Arlz & Co., 1850).

Farrar, Five ears of Minnesota, (London, Sampson, & Sons Co., 1880).

Le Seur, Historical Journal of, in French, edited or pub. by Bernard de la Harpe, 1831.

Hochschild, Kehn & Co., Inc., Howard and Lexington Sts., Baltimere, Md.

Young, Clarence, The Racer Boys on Guard. Morris, Clara, Pasteboard Crown. Galt, John, Life and Studies of Benjamin West, Ar-tist, Prior to His Arrival in England.

W. B. Hodby's Olde Booke Shoppe, 214 Stanwix St., Pittsburgh, Pa.

St., Pittsburgh, Pa.

Beecher, Plymouth Pulpit, 3rd series.

Myers, The Secret of Guidance.

Dimock, Be Prepared.

Cortina Spanish Course, Victrola records.

Powers, Caleb, My Own Story.

Wilson, Rise and Fall of the Slave Power, 3 vols.

Tucker, History of the United States, 4 vols.

Peck, The Jacksonian Epoch.

Swinton, The Twelve Decisive Battles.

C. S. Hook, Weymouth Apts., Atlantic City, N. J Acts and Laws of All States. House and Senate Journals, All States. Convention Journals and Debates. Files of Southern and Western Newspapers.

B. W. Huebsch, Inc., 116 W. 13th St., New York Pfleiderer, Otto, Christian Origins. Pfleiderer, Otto, The Development of Christianity.

H. D. Hussey, c/o The National Cash Register Co., Dayton, Ohio

Positive Philosophy of A. Comte, translated by H. Martineau

Hyland's Old Book Store, 204-206 4th St., Pertland, Ore.

Terhune, The Lotus Eater. Book about Early Oregon.
Fox's Book of Martyrs, 8 vols. edition.
Gray's Anatomy, Spitzka, 1913 edition.
Books about Early Oregon.

G. A. Jackson, 20 Pemberton Square, Boston, Mass. Wellman, Cross Examination. Evan's Bibiography. Cushing's Anonyms.

Amer. Book Prices 1919, 1920.

Dealers send catalogues and "wants."

George W. Jacobs & Co., reas Chestnut St., Philadelphia, Pa.

First edition of Winesburg, Ohio, Any first edition of Willa Cather. Samson, Rock of Wall Street. London, Bookman, Christmas No. 1921.

J. H. Jansen, 323-4 Caxton Bldg., Cleveland, O. Owen, Jones, Grammar of Ornament. Embury, Early American Churches.

Johnson's Bookstore, 391 Main St., Springfield, Mass. Yeats, Essays, Irish and American, publ. by Mac-Millan.

The Jones Book Store, Inc., 619 South Hill St., Los Angeles, Cal.

Oliphant, Mrs., Historical Characters of the Reign of Queen Anne. Wagner, Leopold, Names and Their Meaning, Putnam. Watts-Dunton, Theodore, Alwyn, pub. by John Lanc

The Edw. P. Judd Co., New Haven, Conn. Mumford, A Doctor's Table Talk. Sayings of Sydney Smith. Wit and Wisdom of Sydney Smith.

Kendrick-Bellamy Co., r6th St. at Stout, Denver, Colo.

Lyon, Harris M., Sardonics.

George Kirk, 1894 Charles Road, Cleveland, O. Ambrose Bierce, Anything by,
James B. Cabell, Any firsts.
Thomas H. Chivers, Anything by or relating to.
Joseph Hergesheimer. Any firsts.
Edgar A. Poe. Anything.
Edgar E. Saltus. Anything by or relating to.
Walt Whitman. Any early items.
Herman Melville, Any firsts.

Kleinteich's Beek Stere, 1245 Fulten St., Breeklyn, K. Y.

Long, Sane Sex Life and Sane Sex Living.

The Korner & Wood Co., 737 Euclid Ave., Cleveland, O.

Sternberg, Life of a Fossil Hunter, Henry Holt & Co.

Charles E. Lanriat Co., 385 Washington St., Boston, Mass.

Fortune, Snaith, Moffat Yard. rorune, Snaith, Monat Yard.
Rainbow, Lawrence, Kennerley.
Tuthill's History of California.
Delano's Life on the Plains.
Shinn's Mining Camps.
Populare Astrophysika, Jules Scheiner, 3rd ed.
Capt. Cartwright and His Labrador Journal, ed. by Capt. Cartwright and His Labrador Townsend.
Allen, Saxon Britain.
Cooke, Life of Florence Nightingale.
Ellwood, Aristotle as a Sociologist.
Erskine. Shadowed Hour.
Fiske, Challenge of Country.
Fabrie, Life and Times of Galileo.
Gasquet, Great Pestilence.
Caramete Garmanic Orleins Gasquet, Great Pestilence.
Cummere, Germanic Origins.
Hamilton, Music Aprreciation.
Hobhouse. Morals in Evoluion.
Hume, Courtship of Elizabeth.
Hume, Sir Walter Raleigh.
Hume, Treason and Plot.
Hume, Year After Armada.
James, Author of Beltoaffleo.
James, Author of Beltoaffleo.
James, Aviden of Dodd.
Smith, Evolution of Dodd.
Smith, Story of Iron and Steel.
Jast, Library Work in Great Britain.
Jenks, Bontoe Igorat.
Lodge, Rosalynde.
McCarthe, Sir Robert Peel.
National Association for Ed. Research Year Books,
1914. 1915, 1916. 1914, 1915, 1916. McCarthy, Eugene, Familiar Fish.

Lawson McGhee Library, Knoxville, Tenn. Wheeler, History of North Carolina. Barber, Early American Glassware. Hunter, Decorative Textiles. Hergesheimer, Java Head, 1st ed.

Mrs. Leake's Shop, 78 Maiden Lane, Albany, N. Y. Moby Dick, everyman leather. Typee, everyman leather.

Lemcke & Buechner, 32 East 20th St., New York Benjamin, History of Intellectual Rise in Elec-Bode, Fundamentals of Educaion.
Brown. Letter and Lettering.
Starr, Doll Book.
Doyle, English Colonies in America, 5 vols. Vincent, Historical Research Jernigan, China in Law and Commerce, 1905. Mulliken, Identification of Pure Organic pounds, III. Com-

The Liberty Tower Bookshop, 55 Liberty St., New York

Masefield, Salt Water Poems and Poems, first ed., illast.

C. F. Liebeck, \$59 E. 63rd St., Chicago, Ill. Sabin s Dictionary, Americana, any parts.

William Lieberman, 1150 Market St., San Francisco, Calif.

The Origin of the Rites of Hebrews, N. Y., 1861. Relation of Alimentation to Disease Salisbury. Topinard's Anthropoligy.

Little, Brown & Co., 34 Beacon St., Boston, Mass Will dealer who quoted Calhoun's Works, vols. 1 to 5, again price if on hand. His card was misplaced.

The Lord & Taylor Book Shop, Fifth Ave. at 38th St., New York

Vardon, Great Golfers. Butterworth, How to, Clarendon.

Louisville Free Public Library, Louisville, Ky. Redall, H. F. (comp.), Fact, Fancy and Fable, last edition, Chic., McClurg.

Lowman & Hanford Co., Seattle, Wash. Jesus the Last Great Initiative, 2 copies. Vincent, Lives of Twelve Bad Women. Pennell, Etchings. Killdare, My Mamie Rose. Stackpoole, Blue Lagoon.

McClelland & Co., 141-143 North High St., Columbus, O.

Translation of Iliad, by John Stuart Blackie.

McDevitt-Wilson's, Inc., 30 Church St., New York Oldmeadow, Ernest, Susan.
Cervantes, Exemplary Novels.
Newton, Amenities of Book Collecting, first ed.
Ruprin, Shulamite.
Hope, Simon Dale.
Sulz, Compendium of Flavorings.
Lee, Francis Bagley, vol. 4 Genealogical and Memorial History of State of New Jersey.
Cooke's Voyages vol. 1. Tial History of State of New Jersey.

Cooke's Voyages, vol. 1.

Thackeray's Letters to an American Family, with introduction by Lucy W. Baxter.

Wells, Island of Dr. Moreau.

Kendall, Good Gravy.

Joseph McDonough Co., Albany, N. Y.

Le Roman de Merlin, ed. by Sommers, London, 1894. Polyglott Bible, describe fully.

John Jos. McVey, 1239 Arch S., Philadelphia, Pa. Oldmeadow, Aunt Maud.
Oldmeadow, Virginie.
Oldmeadow, Great Musicians.
Oldmeadow, Portugal.
Oldmeadow, Susan.
Lamb, M. C., Leather Dressings, Anglo-American Technical Co. London.

Macauley Bros., 1268 Library Ave., Detroit, Mich. What Is Good English? Brain and Mind.
Petey Simons at Siwash Haddock, Practical Psychology. Atkinson, Wm. W., Suggestion and Auto-Suggestion. Archko Volume. Davis, W., God Wills It.

Madison Avenue Book Store, Inc., 558 Madison Ave., New York

Adams, H. S., Flower Gardening.
Rockwell, F. F., Gardening Indoors and Under Glass.
Grove, A., Lilies.
Waston, Rhododendrons and Azaleas.
Wright, Horace J., Sweet Peas.
Crane, H. H., Violas and Pansies.
MacSelf, Anterrhinums and Pentstemons.
Gardens of England, ed. by Chas. Holme.

Isaac Mendoza Book Co., 15 Ann St., New York Curl, Expository Writing, H. M. & Co. Murray Rise of the Epic. Lougheed, Vehicles of the Air, 2nd ed. Airplane Designing for Amateurs.

F. P. Merritt, 4 East 36th St., New York Cash with order for books on Andrew Jackson or Theodore Roosevelt. Give name, author, edition and condition with price delivered.

The Methodist Book Concern, 740 Rush St., Chicago, Ill.

Eliza Cook's Complete Poetical Works.

Methodist Episconal Book Room, 1705 Arch St., Philadelphia, Pa.

Dreiser, Genius.

The William Harvey Miner Company, Inc., 3518-22 Franklin Ave., St. Louis, Me.

Bradley, Survey of Ancient Husbandry and Garden-Hancock, A. E., French Revolution and the English Poets.
Theisen. W. W., City Superintendent and Board of

Education, 4 copies, Hereford, Oliver, Child's Primer of Natural History.

The William Harvey Miner Co., Inc.-Continued Spalding, History of the Protestant Reformation. Kelly, Captivity Among the Sioux Indians. The Superintendent and His Work, Methodist Book

Jokai, Timar's Two Worlds. Chamberlain, The Other Side of the Door. Muir, John, Stickeen, The Story of a Dog.

Edwin Valentine Mitchell, 27 Lewis St., Hartford, Conn.

Lloyd, A the Gates of Song, Mifflin, Estes. Gasquet, Henry The Eighth and English Monasteries, illustrated ed., 1892. Williams, Luther Burbank, Hearst International Library
Brandes, Main Currents 19th Century Literature, 6
vols., Macmillan.

Neah Farnham Morrison, 314-318 W. Jersey St., Elizabeth, N. J.

Phillips, Brooks, Poems. Bell, J. J., Jim. Firkin's Index to Short Stories, H. H. Wilson. Baker's Guide to Historical Fiction, Mac.

John Murphy Company, Park Ave. and Clay St., Baltimere, Md.

Butler's Lives of the Saints, 2 and 4 vols.

Newbegin's, San Francisco, Cal.

Tartuffe, Les Precieuse Ridicule, Les Femmes Savantes, by Molière, Putnam ed. Beasley, Tramp Through the Bret Harte Country. Fortunes and Misfortunes of Famous Mol Flanders, Dutton edition.

Colonel John P. Nicholson, Flanders Bidg., Philadelphia, Pa.

Leaders of the Old Bar of Philadelphia, Horace Binney.

Martinus Nijhoff, The Hague, Netherlands Griffiths, Paintings, Buddhist Cave Temples.
Bakelen, The Economic Causes of Modern War.
Campbell, Java, 1915, 2 vols.
Clement and Hutton, Artists of the 19th century, 1885.
Furness, Home Life of Borneo, 1902.
Goethals, Panama Canal, 2 vols.
Goodyear, Gum Elastic, 1855, 2 vols.

The Norman, Remington Co., Charles St. at Mulberry, Baltimore, Md.

berry, Baltimore, Md.
Tuttle, Geo., History of Tuttle Family.
History of Harford and Cecil Counties. Md.
Buttles, J., Queens of Egypt, Appl.
Morgan, Lloyd, Instinct and Experience.
Douglas, South Wind, Moffat.
Dabney, Sisters of Lady Jane Gray.
Smith, Human Geog., Bk. 2.
Sinclair, Jimmy Higgins, Boni & L.
Burton, Anatomy of Melancholy.
Don Quixote, Sheldon's Trans.
Catholic Encyclopedia.
Tabb, Quips and Quiddits, Small M. Catholic Encyclopedia.
Tabb, Quips and Quiddits, Small M.
Osbourne, Wild Justice.
Brady, Chalice of Courage, D. M.
Lancaster, Churches and Homes of Va.
Sale, Manors of Va.
Huneker, Painted Veils.
Fullerton, Gazetteer, 3 vols.
Book of Knowledge.
Pennell, Whistler 2 vols.
Harvard Classics.
Histy. of Wash Co., Md.
Histy. of Cecil Co., Md.
Histy. of Dorcheser Co., Md.
Bozman, Maryland.
McMahon, Maryland.
Earle, Maryland's Colonial Eastern Sh Earle, Maryland's Colonial Eastern Shore. Scharf, Chronicles of Balto. Neihardt, The Quest, A Book of Poems. Mac.

Old Corner Book Store, Springfield, Mass. Long Island Historical Society Memoirs, vol. 1.

Osborne's Book Store, Santa Barbara, California Buffam. The Tears of the Heliades.

Paul Pearlman, 1711 G Street N. W., Washington, D. C.

Huxley, Aldous Chrome Yellow, first ed., must be in first class condition
He Is Coming, Who Is Ready.
Willey, Amphioxus and the Ancestry of Vertebrates.

Pearlman's Book Shop, 933 G Street Northwest, Washington, D. C.

Myers, F. W. H., Human Personality, 2 vols., cheap. American Historical Association Annual Report, 1893-Havelock, Ellis, Psychology of Sex, latest. Marlitt, At the Counselors House. Marlitt, At the Counselors House.
Steele, American Campaigns, 2 vols. each 8 sets.
Bucke, Cosmic Consciousness.
Comfort, Will L., Down Among Men.
Coat of Arms of Swiss Officers who Served in French
Army, book published by French Government.
Romanes, G. J., Thoughts on Religion.
Gilder, R. W., Grover Cleveland, A Record of Friendship, Century, 1910.
Post The Strange Schemes of Randolph Mason

Gilder, R. W., Grover Cleveland, A Record of Allendship, Century, 1910.

Post, The Strange Schemes of Randolph Mason.
Haven & Swett, Design of Steam Boilers High Pressure Vessels.

James, Henry, What Maisie Knew.
Kent, Lectures on Homeopathic Materia Medica.
Cook, His First Formal Call.
Boscher. (Kate Langley) The House of Happiness.
Aikenboss, First Lessons in English Composition.

Pennsylvania Terminal Book Shop, New York City Midsummer Night's Dream, ill. by Rackham, new. Poe's Tales of Mystery, ill. by Clarke, new. Flight of Dragon, Bunyan, Dutton.

Thomas Perkins, P. O. Box 3055, Boston, Mass. Coggeshall, Hist. of Amer. Privateers Sheet Anchor, Kedge Anchor. Books of Rig-sails of old Sailing Ships.

The Pettibone-McLean Co., 23 West Second St., Dayton, Ohio

Die Turbine. Hybro Dynamics, Land.
Mayone Stoneman, Chance of Street.
Poems, Passionate and Perverse.
Reppel, Golden Age of Engraving.

N. A. Phemister Co., 42 Broadway, New York City Thayer Preliminary Treatise on Evidence, 2 copies.

Powers, Nicollet Ave., Minneapolis, Minn The Exception, Onions.

The Charles T. Powner Co., 26 E. Van Buren St., Chicago, Ill.

Thackeray, Vols. I and II only, Smith Elder. Edn. 1869, bound in green without gold.

Presbyterian Board of Publication, Witherspeen Bldg., Philadelphia, Pa.

Sutherland, Famous Hymns of the World.

Princeton University Library, Princeton, N. J. American Institute of Metals, Transactions, vols.

Muther, History of Modern Painting. 4 vol. ed.

Putnams 2 West 45th St., New York City Crockett, Surprising Adventures of Sir Trady Lion. Cooke, Surrey of Eagles Nest.
Earle, Potpourre of a Surrey Garden.
Binet & Simon, Development of Intelligence in Children, translated by Kite. Conway, Autobiography of Moneure. Rev. Manasseh Cutler, Life of Journals and Corre-Rev. Manasseh Cutler, Life of Journals and Correspondence of.
Renan, Life of St. Paul.
Stringer, Wise Tappers; Door of Dread: Lonely O'Malley, Loom of Destiny; Hand of Peril; Under Groove; Opern Water; Shadow; Gun Rnuner. Phantom Wives; Women in Rain and Other Poems: Man Who Couldn't Sleep. Harris, With Mulai Hafid at Fez.
Life of Mrs. Louis Chandler Moulton.
De la Mare, Return.
Mabie, Work and Culture.
Tulip Ware, Barber Edwin Co.
Ruffum. The Tears of the Heliades. Buffun, The Tears of the Heliades. Benson, Babe. Schmitt Shakespeare Lexicon. Spirit of the Times

The Rare Book Shop, \$13 Seventeenth St., N. W., Washington, D. C.

Harland, The Hidden Hand. Harland, Nemesis. Ravenal, Charleston, The Place and the People. Pierce's Register, pub. in the report of D. A. R., 1915.
Harris, A Circuit Rider's Wife.
Please offer again, Sacred Music Book pub in Boston in 1804, for \$2.00.
Beyer, On Hazardous Service, 2 copies.
Ducilla with a Million.

Rare Book Co., 99 Nassau St., New York City The History of Sussex County, New Jersey. The History of New Jersey, by Samuel Smith, 1765.

Raymer's Old Book Store, Seattle, Wash. Compressed Air, Hiscox. Critique of Pure Reason, Kent, in German.

Fleming H. Revell Co., 158 Fifth Ave., New York, N. Y.

Stolen Bridegroom, Abbott. Revolt of Sundaramma, Elmore.

Paul R. Reynolds, 70 Fifth Ave., New York City McClure's Magazine for April, 1915.

E. R. Robinson, 410 River St., Troy, N. Y. E. R. ROBINSON, 410 KIVET St., 1109, M. 1.

Cambridge Literature.
Green, Diary of a Booklover.
Buckle, D'Israeli.
De La Mare, Songs of Childhood.
Walker, H., Literature of Victorian Era.
Francillon, R. E., Mid-Victorian Memories.
Curle, R. H. P., Aspects of Meredith
Dowden, New Studies in Literature
Moffet, J., A Primer to Novels.
Nicoll and Wise, Literary Anecdotes of 19th Century. Nicoli and Wise, Literary Anecdotes of 19th Century,
Symons, A., Figures of Several Centuries.
Squier, G., Novels of Henry James.
Flammerion, Wonders of Heavens.
Offices of Prayer, (Episcopalian), 1914, 10th ed.
Taylor, C. B., Nicanor, Teller of Tales.
Genealogy of Thos. Sanford Family.
Hegel, Philosophy of History.
Key to Bonnycastles' Algebra.
Adventures of Lucy Brewer alias Mrs. Lucy West.
Dearborn, Life of Gen. Henry Dearborn.
Poor's Stock Market Manual, 1921.
Osborne's Questioned Documents.
Robinson, Coffee Houses of Old London.
Horne, Binding of Books.
Any Books on Book Binding.
Cumberland, Set Down in Malice.
Hunter, A. H., Johnny Reb and Billy Yank.
Johnston, J. F., Narrative of Military Operations,
(Confederate).
Foote, H. S., Casket of Reminiscences. (Confederate).
Foote, H. S., Casket of Reminiscences.
Education of Henry Adams, 1918.
Pinkney, Life of Wm. Pinkney.
Bowen, America Discovered by the Welsh.
Grahame, J., History of te U. S., 4 vols.
Moore, J. D., Digest of International Arbitration,
6 vols.
Schliemen H. W. Washington Irving, Sketch Book.

Johnson, T. T., Sights in the Gold Region.

The New Gospel of Peace According to St. Benjamin, 1866.

Fermisson I History of Architecture Fergusson, J., History of Architecture. Sturgis and Frothingham, History of Architecture. Murphy, Short Practical Rules for Commercial Cal-culations.

Cyclopedia of Heating, Plumbing, etc. Lewis, The American Politician. Paine, Book of Buried Treasure. H. Taylor Rogers, 57 Haywood St., Asheville, N. C. The Subconscious Self, by Louis Waldstein.

St. Paul Book & Stationery Co., St. Paul, Minn. Worlds in the Making.

Schulte's Book Store, & Fourth Ave., New York City Plato's Dialogues, translated by Jowett, vols. 1 and 5 or set. Register of the N. C. Soc. Col. Dames, 1900. Wheeler's History of N. C.

Scrantom's, Inc., Rochester, M. Y. Rauschenbusch, Prayers for the Social Awakening, in original 12mo edition. Younghusband, by Kashmir.
Eccles, Handbook of Wireless Telegraphy and Telephony.

Eccles, Handbook of Wireless Telegraphy and Telephony.

Charles Scribner's Sons, Fifth Ave. at 48th St., New York City
Carrington, Prints and Their Makers.
Emily Dickinson's Letters.
Gould, Concerning Lafcadio Hearn, Jacobs.
Hind, Short History of Engraving.
Hodgetts, E., Catherine of Russia, Brentano.
Keppel, Golden Age of Engraving.
King, B. W., Practice of Speech.
Thomson, Wonder of Life, Holt.
Van Dyke, Toiling of Felix, old edition only which contains Poem "Vera."
Bolton, Famous Types of Womanhood, Crowell, 1892.
Carroll, Game of Logic, Macmillan.
de Forest, Indian Architecture.
Dimock, Book of the Tarpon.
Farjeon, Open Quesion.
Godwin, Vala, A Mythological Tale, Putnam, 1851.
Grierson, F., Celtic Temperament, Lane.
Hulton, L., Portraits in Plaster, Harper, 1894.
Isham, History of American Painting.
Krehbiel, Book of Operas, Mac. ed. of 1909 only.
Kuhns, A One-sided Autobiography.
Mallock, Aristocracy and Evolution, Mac.
Moehler, Symbolism.
Slattery, Dante, Kennedy.
Stanley, How I Found Livingston.
Stories by English Authors, "England," Scribner.
Wedmore, Etching, Connoisseur Series.
Willard, Simon Willard and His Clocks.
Young. Fractional Distillation, Macmillan.

Seattle Public Library, Seattle, Washington Deite, Practical Treatise on the Manufacture of Perperice, Flactical Fleatist on the fumery.

Dunlop, History of Prose Fiction.

Levick, Antarctic Penguins.

New York Times Current History, 1920-21.

Charles Sessier, 1314 Walnut St., Philadelphia, Pa. Charles Sessier, 1314 Walnut St., Philadelphi
Days of Chivalry, illustrated.
Reynolds, Complete set.
Kingsley, Mathilde.
Honey and Gall.
Ventures in Verse, Mencken.
Adventures of Friendship, Crane.
Amenities of Book Collecting, first edition.
Aitken Bible.
Encyclopedia Britannica.
Cook Book by Phillipe.
Chronicles of Friendship.
Lay Anthony. Lay Anthony. Lay Anthony.

Humbolt. Complete Works.

Paine, History of New World.

Memories Discreet and Indiscreet.

Three Black Pennys.

John McCullugh, Clark.

On the Spanish Main, Masefield.

John V. Sheehan & Co., 1550 Woodward Ave., Detroit, Mich. Cockerell, Book-binding and the Care of Books. McMahan, The Study Class, pub. McClurg. The Sherwood Co., 24 Beekman St., New York City Munby, Romance of Bookselling. Allessandro Phillipines, The Table. Williams, Girl and The Game.

Sibley, Lindsay & Curr Co., Rochester, N. Y. Bancroft's History of the U. S., an early edition.

S. D. Siler, 430 Canal St., New Orleans, La. J. S. Fletcher, The Herapath Property.

Clarence W. Smith, 44 East Avenue, Rochester, N. Y. Burton, Arabian Nights.

Smith & Butterfield Co., Evansville, Ind. Spinosa's God and Man.

Smith & Lamar, Ags., 1308 Commerce St., Dallas, Texas

Arabian Nights, 1 set, 10 vols., Scribner.

F. C. Stechert Co., 126 East 28th St., New York City Hawthorne, Scarlet Letter, first edition. Paine, T., Age of Reason. Journal of Physical Chem., 1914-1920.

G. E. Stechert & Co., 151 W. 25th St., New York City Avery, History U. S., vols. 1 to 7, any. Baird, Mammals of No. Am., Phila. Barnard, Reformatory Education, Hartford. Baird, Mammals of No. Am., Phila.
Barnard, Reformatory Education, Hartford.
Bennett, Astrology, new edn., 1901, N. Y.
Bourne, Surplus Revenue of 1837.
Bullock, Essays Monetary Hist. U. S.
Clarke, Education Children at Rome.
Coffin, Men of Lafayette.
Columbia Univ. Studies History, etc., set.
Crile, Origin and Nature Emotions.
Davidson, Education of Greek People, Appl.
Farrand, Legislation of Congress for Govt.
Fernald, Treatment of Feeble-minded.
Glovatski, Pharaoh and Priest, Little.
Knowlton, Birds of World, Holt.
McCook, Mound-making Ants.
McGoodwin, Architectural Shades.
Rosegger, Earth and Fullness Thereof.
Ten Brook, Am. State Universities.
Thayer, Prelim. Treatise on Evidence, Bost.
Thorndike, Animal Intelligence.
Tolstoi, Prince Serbryani, Dodd.
Tyler, Life and Letters, Doubleday.
Woolf, Windmill as Prime Mover.
Stewart & Co., Howard St., Baltimore, Mandal St.

Stewart & Co., Howard St., Baltimore, Md. Sporting Scenes in Characters, Frank Forrester, 2 vols. Sporting Scenes and Sunday Sketches, Cypress Jr., edited by Forester.

W. K. Stewart Co., 44 East Washington St., Indianapolis, Ind.

Munnell, Rev. W. H., Glimpses of Heaven.

W. K. Stewart Co., Louisville, Ky.

Set Woodrow Wilson's History of the American People, Documentary Edition, must be cheap.

Harry Stone, 137 Fourth Ave., New York City Tarbell, Standard Oil.
Audubon, Incomplete folio will do. Andubon, Incomplete folio will do. Ferns, Fine books on. Flowers, Plates in Color. Golfing Prints, old or modern. Cabell, J. B., first editions. Ambrose Bierce. Housman, A. E., Anything by. Mystery of Edwin Drood, all eds. Mystery of Edwin Drood, anything on. Plato, Jowett translation.

Stratford & Green, 642 So. Main St., Los Angeles, Cal. Buchan, Thirty-nine Steps.

Students' Book Shop, 30 Canal St., New York City Balzac's Dramas, one volume cloth. School books of all kinds wanted. Send us your

The Studie Bookshop, 242 Columbia Building, Miami, Fla.

Lardner, Ring, Gullibles Travels, B. M.

The Talmud Society, 33 Newbury St., Boston, Mass. Hebraica, Judaeca, books on The Talmud, Zionism, etc. Report everything of Jewish interest. Give full bibliographic description.

Temple Book Shop, Akron, Ohio (Cash) Hubbard, Man of Sorrows. Cordelia Blossom. Sentimental Education. Smaller Italian Villas and Farmhouses.

Temple Book Shop-Continued The Gilbert Shakespeare, illus. Staunton. Lewis; any Wolfville Stories. Life of Richelieu. Life of Richelieu.
Kempton Wace Letters.
Messiah of Cylinder.
Poetry of Browning-Brooke.
Phillpotts, hTe Iscariot.
Divinity of the Burning Heart.
Phillips Brooks Sermons, set.
Daughter of the Morning.
Brent, Being Done Good.
Stoddard Lectures, 15 vols.
Ellis, Studies Psy. of Sex.
Dumas, The Corsican Brothers.
Dumas, Masaniello.
Camille. Camille. Camille.
Edmond, Dante.
Monte Cristo and His Wife.
Son of Monte Cristo.
The Fratricide.
Countess of Monte Cristo.
Daughter of Monte Cristo.
Bride of Monte Cristo.
Countess of Salisbury.
Catherine Blum.
The Watchmaker.
Russian Gyosy. Russian Gypsy.
Twin Lieutenants.
Mohicans of Paris.
Monsieur Sarranti.
Princess Regina. Salvator. Rose de Noel. Chief of Police. Madam de Rozan. The Horoscope. The Brigand. Historical Register, pub. Hill. The Windsors of Connecticut.

Tessaro's 14 Church St., New York City The Story of an Outing, Hepburn.
Napier's Peninsular War.
History of the U. S. Currency, Hepburn.
Baron Trenk. Fighting in Jutland, by English Officers. Savage Soudan, Abel Chapman. Fishing, by Horace Hutchinson.

Lewis Thompson, 29 Broadway, New ork, N. Y. Ebrietatis Ecomium, N. Y., 1910.
Americana Ebrietatis, N. Y., 1917.
Delafield, Biography of Francis and Morgan Lewis.
English Notes, Boston Daily Mail Office, 1842.

Thoms & Bron, Inc., 34 Barclay St., New York City Meeker's History and Theory of Shipping Subsidies. Bolton, Science and the Nation.

Cooke, George Wingrove: The History of Party; from the rise of the Whig and Tory Factions, in the reign of Charles and, to the passing of the Reform Bill. by Geo. Wingrove Cooke, 1666-1812. London, J. Macrone, 1840, 2d ed., 3 vols.

Thompson, Charles Seymour, An essay on the rise and fall of the congressional caucus as a machine for nominating candidates for the presidency, by C. S. Thompson of the class of 1902, Academic Department, Yale University, New Haven, 1902, 467. Cover title, Yale University, The John Addison Porter Prize in American History, First prize essay for the year 1902.

Luther, Sermon on the Duty of Sending Children to Scheel. Thoms & Eron, Inc., 34 Barclay St., New York City Luther. Sermon on the Duty of Sending Children to

Schools.
Melanchthon, Saxony Visitation Articles.
Stuims, Curriculum, Bardeen.
Leach, English Schools at the Reformation.
Schulordnung of Wurtenberg, Bardeen.
Emerton, Contributions of the Middle Ages to Modern Civilization.
Todd, The Primitive Family as an Educative Agency.
Plato, Protagoras to Import.
Plato, Meno.
Mahaffly, Greek Life and Though. Plato Meno.
Mahaffy, Greek Life and Though.
Capes, University Life in Ancient Athens.
Walden, Universities of Greece.
Jerome, Letters Illustrious Men, etc.
McCabe, St. Augustine and His Age.
Fodgson, Primitive Christian Education.
Mullinger, Schools of Charles the Great.

Thoms & Eron, Inc.-Continued

Cornish Chivalry.
Norton, Reading on Mediaeval Universities.
Thomas Patter, Autobiography.
Dante, Panquet Treatise 1, Treatise 2.
Symonds, Short History of the Renaissance in Italy.
Action 1, Letter to the Mayors and Alderman. Luther, Letter to the Mayors and Alderman.
Pater's Luther.
Pinty, The Guildman in History.
Lightfoot, Leaders in the Northern Church, London,

Chesterton, Mediaevel, etc.

H. H. Timby, Ashtabula, Ohio Last Confessions of Marie Baskertseff.

Any and all Magazine Articles on Marie Baskertseff. Deacon Tubbs and Parson Whitney-Murray.

Otto Ulbrich Co., 386 Main St., Buffalo, N. Y. Buccaneers of America.

Union College Library, Schenectady, N.Y. Hegel, Philosophy of Religion. Turgenev's Works or a good portion of same. Webster's Dictionary Roy. 8vo, late date, state

University of Illinois Library, Urbana, Illinois Engineering Index, vols. 1910-1919. Lakes, Arthur, Prospecting for Gold and Silver in North America, 1899.

University of Oregon Library, Eugene, Oregon Giles, Herbert, Chinese Sketches.

Valentine's Manual of Old New York, 15 East 40th St., New York City

From Jest to Earnest. Looking Backward, Edward Bellamy. New York City Directories before 1852. Opening of a Chestnut Bur. Valentine's Manuals before 1858.

H. Vincent, Room 1909, 1 Liberty St., New York City In the Original Covers only.
Their Pilgrimage, C. Dudley Warner, only Harper's

Their Filgrimage, C. Dudley warner, only marper of larger edition.

Love and Luck, R. B. Roosevelt.

"Outing" Handbooks, No. 8, The Fine Art of Fishing, S. G. Camp, one half inch thick, (not present Macmillan edition).

Tom Browne at Rugby, Porter & Coates, illustrated fine edition, circa. 1880.

Tom Rrowne at Oxford. Porter & Coates, illustrated

Tom Browne at Oxford, Porter & Coates, illustrated fine edition, circa. 1880.
White Man in Nigeria, G. W. Hazzledine.
Atrocities of Justice Under British Rule in Egypt,
Wilfred Scawen Blunt.

A. C. Vreman, Inc., 329 East Colorado, Pasadena, Calif.

Cruise of the Alabama.
Canon in Residence, Whitechurch.
Egypt. by Loti, Duffield.
The American Naturalist, 1916, 1917, and 1918 complete.

John Wanamaker, New York City

John Wanamaker, New York City
Reader's Guide to English History, Wm. F. Allen.
Book of Christmas, by H. W. Mabie.
Lady Dunbar's Book on Chow Dog.
Voices of Freedom, pub. 1854.
Lyrics of Love, 1854.
Ballads of Babe Christobel, and other poems.
War Warts, 1855.
Havelock, March and other poems, 1861.
Tale of Eternity and other poems, 1869.
My Lyric Life and other poems, 1889.
Yesterday, Today and Forever, Bishop Bickersteth.
Intimate Life of Hamilton, His Grandson.
Locksyer, Dawn of Astronomy.
Oratory, Altgeld.

Washington Square Book Shop, 27 West 8th St., New York City

Singing Winds, S. Birchell.

A BEST SELLER

of a big, new field

Success Through Vocational Guidance

This is the first real book on vocational choice ever published. It makes an analysis of all the principal occupationsshowing the requirements and training needed to gain success in any one of them.

A. T. S. books are continuing to live up to their reputation of being the fastest moving technical and mechanical books ever published. On May 1st we will be ready to make immediate delivery on the new edition of the Cyclopedia of Telephony and Telegraphy. This will complete our comprehensive line of books. Send for our catalogs and dealer helps.

American Technical Society

Drexel Ave. and 58th St., Chicago

F. E. L. Watson, 1337 Schofield Bldg., Cleveland, Ohio

Gibbons, Decline and Fall of Roman Empire, De-Fau publisher.

Ifoly Bible, published by R. H. Hinkly Co.
Roosevelt Works. Elkhorn edition, 28 vols.

Hugo, 30 vols., Dana Estes Co.

- J. R. Weldin Co., 413 Wood St., Pittsburgh, Pa. Hassler, Old West Moreland, 2 copies.
- I. Weltman, 39 . West 125th St., New York City Elbert Hubbard's Little Journeys, all in single vols.

The Westminstor Press, 125 N. Wabash Ave., Chicago, Ill.

East of the Sun and West of the Moon. Expositor's Bible, 6 vol. ed., 5 sets. Bowen, Love Revealed. Bowen, Daily Meditations. Amens of Christ.

Western Book Co., 820 Winnebago St., Milwaukee, Wig.

North American Indian, 2 vols., reprint. Ridpath, Library Universal Literature, 25 vols.

J. I. Williams Book Co., 24 Pearl St., Worcester,

Greenleaf's Arithmetic.

Arthur R. Womrath, Inc., 21 West 45th St., New York City

Hubbard's Little Journeys, either 14 or 28 volumes. Woodworth's Book Stores, 1311 East 57th St., Chicage, 111.

Warner, At the Altar. Shakespeare, Poems and Sonnets, Booklovers edition. Life of Shakespeare, Booklovers edition. Merchant of Venice, Booklovers edition.

Ye Booke Stalle, 408 S. Wabash Ave., Chicago, Ill. Set Nothnagel, System of Medicine, please designate the edition and number of volumes.

BOOKS FOR SALE

American Library Service, 500 Fifth Ave., New York City

Jurgen, English limited ed., new, wrappers, \$14.00, cash with order.

Emil Borgmann, 10 Hyde Station, St. Louis, Mo. Ashley's American History, Revised edition, cl., Macmillan, N. Y., new and untouched, 25c. each, 75 copies, regular \$2.20 book.

Friedman's, 53 West 47th St., New York City Friedman's, 53 West 47th St., New York City Mason, Bibliography of Oscar Wilde, \$2.50. Hadden, Composers in Love and Marriage, \$1.00. Curle, Joseph Conrad, first edition, London, \$1.00. Marx, Karl, Capital, \$1.50. Hugh Thompson Illustrations, My Son and I, \$.60 Hassall, Life of Viscount Bolingbroke, \$.25. Strinburg, Historical Miniatures, \$60. Strinburg, Tones of the Spirit, \$60. Karsner, Horace Traubel, \$.25. Archer, An Actor's Note Book, \$.80. We can supply ten or more copies of the above.

Wm. M. Goodwin, 1406 G St., N. W., Washington, D. C.
Goodwin, The Christian Science Church.

Kalamazoo Public Library, Kalamazoo, Mich. For Sale or Exchange: Illustrated London News, vol. 14, 1894; vol. 38, 1906; vol. 40, 1907; vol. 53, 1913, bound. Gartenlaube, 1864-1883, 18 vols., 1872 missing. bound.

Pierce H. Laudermilch, Lebanon, Pa. Encyclopedia Britannica, 29 vols., Handy volume Haddock, Power of Will.
Business Man's Commercial Law Library, 6 vols.,

cloth. Best cash offer takes one or all.

N. Liebschutz, 226 W. Jefferson St., Louisville, Ky.

Webster's Early European Civ., used, lot 60% off. Webster's Ancient History, lot, 60% off.

BOOK-TRADE OPPORTUNITIES (Twenty Cents a Line)

POSITIONS WANTED

MAN, thoroly experienced, buyer and manager, desires to connect with N. Y. house, book dept. Best references, E. A., care Publishers' Weekly.

TRAVELING SALESMAN thoroly experienced and well known will be open for an engagement after February 15th. J. W. W., care Publishers' Weekly.

BUYER AND MANAGER retail book and stationdepartment; at present employed, desires age. Best of references. Address Manager, care Publishers' Weekly.

YOUNG LADY desires position in bookstore. Several years experience, knowledge of old and rare books, also of typewriting and stenography. Selling ability. Capable of taking full charge of stock and clerical details. C. D., care Publishers' Weekly.

BUSINESS OPPORTUNITIES

AN established greeting card line has territory for agent. What states can you cover? Box O. C., care of Publishers' Weekly.

AUCTION. Commissions at all book sales executed. Furman, 363 W. 51st St., New York.

WANTED-A STORE. We will buy a live book-store in growing town. Prefer University town. R. F., care Publishers' Weekly.

REMAINDERS

OFFER US your remainders and plates. We are especially interested in publications on art and dancing. International Remainder Company. 33 Newbury Street, Boston, Mass.

THE Syndicate Trading Company buys entire remainders, large and small of editions of saleable books. Sample may be submitted at any they ear. Syndicate Trading Co., Book Department, 2 Walker St., New York. Telephone—Canal 1080.

WE ARE IN THE MARKET for Remainders. Printers, Booksellers and Publishers would do well to offer us their over-stocks of literary merchandise which they desire to turn into cash. No quantity too large to handle. Immediate decisions. Williams Bookstores Co., Under the Old South Meeting House. Boston, Mass.

FINE exclusive line of jobs, remainders and standard sets. Always something new and interesting to show. Catalogue on request. Bigelow, Brown & Co., Inc., 266 Fifth Ave., New York.

WE BUY entire remainders large and small. Let us hear from you. Henry Bee Company, 32 Union Square, New York City. Stuyvesant 4387.

Just Received!

FEBRUARY NUMBER

THE ROOKMANS JOURNAL

AND PRINT COLLECTOR

AN INTERNATIONAL MAGAZINE

Contents

Contents

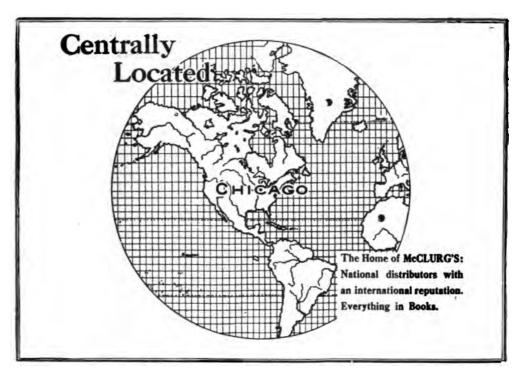
DR. DOVER: PIRATE, AND INVENTOR
OF A FAMOUS REMEDY—Philip Gosse.
THE PERSIAN BOOK, AND THE GLORIES
THEREOF—W. G. Blaikie Murdoch.
EIGHT LITTLE BOOKS OF A SCOTTISH
POET—S. J. Looker.
OLLA PODRIDA—The Editor.
AMERICAN NOTES—G. H. Sargent.
TWO UNRECORDED TRIAL PROOFS OF
WHISTLER ETCHINGS—F. L. Wilder.
DR. DANIEL AND THE FELL TYPES—
C. T. Jacobi.
REVIEWS.
BOOKS TO BE NOTED.
CORRESPONDENCE.
CATALOGS FROM THE BOOKSHOPS.
ZORN ETCHINGS AND THEIR VALUES.
BOOKS IN THE SALE ROOMS.
BOOKS PRICES.
MEN AND MATTERS.

"The Bookman's Journal" is published monthly, at 173-4-5, Fleet Street, London, E. C. 4. Subscription Rate, including postage, \$6.00 per annum, and proportionately for shorter periods.

MEN AND MATTERS.

Price 50 cents per copy

R. R. BOWKER CO. 62 West 45th Street New York



Librarians

Have your new publications bound before they go on the shelves, and have your old books rebound in such a way that they will never have to be rebound again at the

NATIONAL LIBRARY BINDERY COMPANY

728 Myrick Bldg., Springfield, Mass. 24 Noble Court Cleveland, Ohio

BOOKSELLERS! ATTENTION!

ALL BOOKS

BY

EDWARD HOWARD GRIGGS

ARE NOW PUBLISHED

BY

ORCHARD HILL PRESS

Croton-on-Hudson New York

Newest Book-Just Out"FOR WHAT DO WE LIVE?"
12mo, Boards, \$1.00 net.



THE AMERICAN NEWS COMPANY Inc.

The Largest Wholesale Distributors in the World

ERY DESC BOOKS OF

Distributing From Every Principal City in the United States FICTION, JUVENILES, GIFT BOOKS, GENERAL LITERATURE Exclusive Distributing Trade Agents for the Largest and Best Line of Paper Covered Books Ever Published

A MONTHLY JOURNAL OF TRADE INFORMATION MAILED FREE



Distributing Points

Company.)
SPRINGFIELD, MASS. (The Springfield News Company.)
TROY, N. Y. (The Northern News Company.)
ALBANY, N. Y. (The Albany News Company.)
SYRACUSE, N. Y. (The Syracuse News Company.)
ROCHESTER, N. Y. (The Rochester News Company.)
BUFFALO, N. Y. (The Buffalo News Company.)
PHILADELPHIA, PA. (The Central News Com-BALTIMORE, MD. (The Baltimore News Com-WASHINGTON, D. C. (The Washington News Company.)
PITTSBURGH, PA. (The Pittsburgh News Company.)
CLEVELAND. O. (The Cleveland News Company.)
DETROIT, MICH. (The Detroit News Company.)
CINCINNATI. O. (The Cincinnati News Company.) CINCINNATI, O. (The Cincinnati News Compan ATLANTA, GA. (The Georgia News Company.)

PORTLAND, ME. (The Eastern News Company.) BOSTON, MASS. (The New England News Com-

pany.)
PROVIDENCE, R. I. (The Rhode Island News

JACKSONVILLE, FLA. (The Southern News Com-

pany.)
INDIANAPOLIS, IND. (The Indiana News Company.)
CHICAGO, ILL. (The Western News Company.)
ST. PAUL, MINN. (The Minnesota News Company.) MINNEAPOLIS, MINN. (The Minneapolis News

Company.)
ST. LOUIS, MO. (The St. Louis News Company, Inc.)
NEW ORLEANS, LA. (The New Orleans News

Company.)

DALLAS, TEX. (The Texas News Company.)

HOUSTON, TEX. (The Houston News Company.)

KANSAS CITY, MO. (The South West News Com-

pany.) OMAHA, NEB. (The Omaha News Company.)
DENVER, COLO. (The Colorado News Company.)
SPOKANE, WASH. (The Spokane News Company.)
SEATTLE, WASH. (The Puget Sound News Com-

pany.)
PORTLAND, ORE. (The Oregon News Company.)
SAN FRANCISCO CAL. (The San Francisco News Company.) LOS ANGELES, CAL. (The Los Angeles News Company.)

The American News Company Inc. and Branches ORGANIZED TO SERVE THE TRADE ONLY

Save Time and Expense by Ordering from the Nearest Point of Distribution to You

Follow the Leader

Do you remember playing "Follow the Leader" in those happy childhood days when play was the order of the hour? When BOOKS loomed large as a grim symbol of school lessons yet to be learned or, more delectably, as the open door to hair-raising adventures and glorious romance.

Books probably mean as much to you today, though they influence you differently. Now once more you may "Follow the Leader," but this time the object of your endeavor is

A Good Book

You can determine what books to read—what books to own—what books to give to your friends—by following the leader in the Chicago book field—

The Book Page in

The Chicago Daily News

Remember—it is published every Wednesday.

Remember too-

THAT THE BOOK PAGE MAY BE SUBSCRIBED FOR OUTSIDE OF CHICAGO AT THE PRICE OF ONE DOLLAR FOR THE YEAR, POSTAGE PAID

Here's a gift any of your friends will appreciate, and which contains a value out of all proportion to the money outlay.

Follow the leader by reading Chicago's Book Guide every Wednesday

"An essential reference tool"

JUST RECEIVED

The English

Literary Year Book 1922

With a Who's Who of Contemporary Literature

PARTIAL CONTENTS

Lists of —

British Booksellers

(London and 500 other Cities) British Libraries

Learned Societies

Book Artists

British Periodicals

(With Editors' Requirements)

Literary Agents British Publishers

Colonial Publishers

London Clubs

Scenario Writers

Colonial Periodicals

(With Editors' Requirements)

Dramatic Agents

Lecturers

American Publishers

(Their Requirements)

American Music Publishers

American Periodicals

(With Editors' Requirements)

American Libraries

Chapters on-

The Writers' Reference Shelf

(With Bibliography)

Hints for Aspirants in Journalism

Writing for the Films

Authors & the Cinema

Cinema Journalism and Authorship

Cinematograph Film Library

Writing for the Stage

Free Lance Photography

Royalty Tables

Exhaustive List of Pseudonyms

Text of Canadian Copyright Act

Text of Berne Convention

American Copyright

(Rules and Procedure)

American Income Tax

(For British Authors)

The Author and His Health

Bibliographical Terms

Double-named Novels

Sizes of Paper

1284 PAGES

Of interest and service to everyone interested in writing, making or distributing books

Price \$3.00 net

Edited and Published by MARK MEREDITH, Liverpool

FOR SALE IN AMERICA BY

R. R. Bowker Co., 62 West 45th Street, New York



The American BOOK TRADE JOURNAL

Published by R. R. Bowker Co. at 62 West 45th Street, New York
R. R. Bowker, President and Treasurer; J. A. Holden, Secretary

Entered as second-class matter June 18, 1879, at the post office at New York, N. Y., under the Act of
March 3, 1879. Subscription price, Zones 1-5, \$6.00; Zones 6-8, \$6.50; Foreign, \$7.00.

English Agent: D. H. Bond, 407 Bank Chambers, Chancery Lane, W. C., London.

VOL. CI

NEW YORK, MARCH 4, 1922

No. g



4 Big Mystery Novels

DOORS OF THE NIGHT

Frank L. Packard. A great mystery-romance of the New York underworld, by the author of "The Adventures of Jimmie Dale," etc. Ready in March. \$1.75

GOLD-KILLER



John Prosper. Unique! The first novel to describe the new criminal world that inhabits New York's most fashionable quarters. Ready in March. \$1.75

THE DEAVES AFFAIR

Hulbert Footner. A story of mystery and romantic adventure in New York, by the author of "The Owl Taxi," etc. Ready in March. \$1.75

BLACK GOLD



Albert Payson Terhune. Danger, mystery and romance on the wide ranges of California, by the author of "Lad: A Dog," etc. \$1.75

GEORGE H. DORAN COMPANY 244 MADISON AVENUE NEW YORK



Ready This Week!



SPECIAL NOTICE



How We Are

Adver-

tising It

Mr. Bryan's big book on "Darwinism" is creating an unusual demand which we are backing up

By Liberal Advertising

in the great religious, literary and daily papers, supplemented by special articles, extensive reviews, etc. Thousands will be sold during the next few months.

Send In Your Order At Once!

BRYAN ANSWERS DARWIN!

IN HIS CHALLENGING BOOK

N HIS IMA

By WILLIAM JENNINGS BRYAN

New York Herald says: "This book is an event of importance. The author is spokesman for a large segment of the people, for the most part unheard, and his work is a frank, vigorous, often eloquent, appeal to revelation—to the Bible literally accepted as the supreme teacher. Mr. Bryan has the courage of his convictions and realizes that world religion must rest squarely upon the validity of its revelation.

> At All Booksellers 266 PAGES-CLOTH BINDING-\$1.75

FLEMING H. REVELL COMPANY

New York, 158 FIFTH AV. Chicago, 17 N. WABASH AV.

Religious Book Week Raya April 2d to 8th

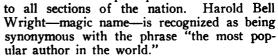


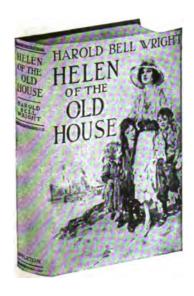
HAROLD BELL WRIGHT

There is a stir in the world when a new novel by Harold Bell Wright appears. In all parts of the land interest flares up in the man who can thus stir hundreds of thousands of men and women by the force of his words. You hear of the days when he was a preacher,



and of how the wholesomeness and inspiration of his stories show him still the director of men's souls; you hear of his hard working days when his struggle was for life itself and of how the humanity and love of mankind shown in his novels are based on truest understanding. He is fond of animals one learns, and his love of the open is emphasized by pictures of him doing his writing out-of-doors. His home in the Arizona desert is familiar as perhaps no other author's is





All this has been brought home to the world as perhaps never before, owing to the tremendous success of his latest novel, "Helen of the Old House," the wonderful story of industry and of the hearts and fortunes of the workers today. Starting with a phenomenal advance sale, "Helen of the Old House" has proved and is this moment proving a veritable gold mine of entertainment to the admirers of Harold Bell Wright in every city and hamlet of the United States. A record size edition was printed in advance of publication and since then two other huge editions have been required, each of them larger than the total sales of many of the so-called "six best sellers." Since January 1, the sales of "Helen of the Old House" have been enormous. It will be a popular success throughout 1922. \$2.00 net.



HARCOURT, BRACE AND COMPANY, 1 W. 47th St., New York

Successful Collections of Modern Writings

MODERN ESSAYS Collected and Edited by Christopher Morley

Thirty-four of the best modern British and American essays. Includes the work of such writers as Joyce Kilmer, Joseph Conrad, Don Marquis, McFee, Belloc, Santayana, Strunsky, Cabell and Heywood Broun. An introductory essay and biographical notes in Mr. Morley's best vein.

4th printing. \$2.00

SEEING THINGS AT NIGHT

By Heywood Broun

A comprehensive collection of Mr. Broun's brilliant, thoughtful and sometimes hilarious essays. "As delightful as Holmes in his breakfast table days. William Allen White.

4th printing. \$2.00

POEMS OF THE WAR AND THE PEACE

Edited by Stirling Andres Leonard

An anthology of some ninety poems that represent the spirit and the ideals that animated the great war. It brings together some of the work of Rupert Brooks, Edith Wharton, Siegfried Sassoon, Alan Seeger, Kilmer, Frost, Hall and over forty other poets.

Just ready. \$1.50

MODERN RUSSIAN POETRY: An Anthology

Collected and Translated by Babette Deutch and Avraham Yarmolinski

Lyrics selected from the body of Russian poetry from the early nineteenth century to the present time; the emphasis of the book is laid on the work of the modern poets. All of the poems have been translated for this volume and most of them appear in English for the first time.

Just ready. \$1.75

MODERN AMERICAN POETRY

Edited by Louis Untermeyer

The revised edition of this volume now includes over 275 poems by 98 authors. It is the most comprehensive and inclusive collection of modern American verse available. With explanatory and biographical notes 410 pages. 8th printing. \$2.00

MODERN BRITISH POETRY Edited by Louis Untermeyer

Eighty authors have been selected for this collection to represent the British poetic tradition from Henley and Stevenson to Masefield, Drinkwater and others who are writing today. An introduction and copious biographical data.

5th printing. \$2.00

AMERICANS ALL

Short Stories Selected by Benjamin A. Heydrick

Fourteen American short stories depicting various aspects of our national life and representing the best work of some of our important writers of today.

3rd printing. \$1.20

MODERN AMERICAN PLAYS Edited by George P. Baker

Professor Baker has collected in this volume a typical group of plays by American authors many of which have never been printed before. They include the complete text of David Belasco's The Return of Peter Grimm; Augustus Thomas, As a Man Thinks; Edward Sheldon's Romance; Edward Massey's Plots and Playwrights; Anspacher's The Unchastened Woman. An introduction and biographical sketches by Professor Baker.

3rd printing. \$2.50

THIRD LARGE PRINTING ALREADY

THE GREAT PRINCE SHAN

By

E. PHILLIPS OPPENHEIM

Author of THE GREAT IMPERSONATION

Read the Following Opinions from Leading Booksellers:

"A 'Blue Ribbon' even for Oppenheim."

"Without a doubt the most interesting of Oppenheim's novels."

"The best book that Oppenheim has written."

"Second to none of his books."

"It would be difficult to find a better or more interesting story than 'The Great Impersonation.' But this latest story is."

"One of the best of his works—if not the best."

"The most interesting novel of international intrigue that I have read."

"One of Oppenheim's very best books."

"More thrilling than 'The Great Impersonation.'"

"Oppenheim at his best. It surely deserves a place alongside 'The Great Impersonation.'"

"'The Great Prince Shan' far exceeds, to my mind, 'The Great Impersonation' in point of interest."

"In 'The Great Prince Shan' Oppenheim has finally written a mighty interesting story—the best book since 'The Great Impersonation,' and with a stronger appeal to Americans."

"It will rank with 'The Great Impersonation,' which I consider the best book that Oppenheim has written."

"I think that 'The Great Prince Shan' is Oppenheim's greatest novel."

"The best Oppenheim book for a decade."

"By far the best that Oppenheim has ever done."

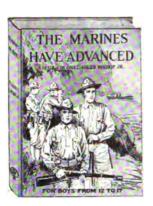
Ready on March 11th. 303 pages. \$2.00 net.

Two New Books for Boys and Girls .

The Marines Have Advanced

By Lieut. Col. GILES BISHOP, Jr., U. S. M. C.

Author of "The Marines Have Landed"



A thrilling story of America's crack fighting corps. In this, the second volume of the set, Dick Comstock and his old friend, Sergeant Mike Dorlan see active service in Mexico and Haiti.

The book is filled with exciting incidents—the taking of the customs house at Vera Cruz, the "mopping up" after the occupation, Dick's capture by Mexican bandits, the masterly landing at Haiti, and finally, Dick's promotion to the rank of commissioned officer.

There is not a dull moment in the book.

Jacket in colors and illustrations by Donald S. Humphreys. Price, \$1.75 net.

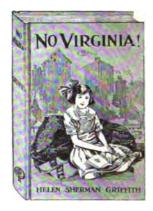
No, Virginia! By HELEN SHERMAN GRIFFITH

Author of "Oh, Virginia."

The second book of the set and shows Jinks a little older. Her mother decides that she must go to a finishing school, so, Virginia who hates starch and stuffiness has to wear new and painfully dainty frocks. The life at the school soon proves irksome; the younger girls are too young and the older girls do not wish to be annoyed by what they term "a youngster."

Meanwhile Jinks' fertile imagination is at work and—well. Jinks almost finishes the finishing school.

Jacket in colors and illustrations by Wuanita Smith. Price, \$1.50 net



THE PENN PUBLISHING COMPANY, PHILADELPHIA

A
Real Ranch
in the
Real West



A
Sure Shot
at
Popularity

Rimrock Trail

By J. ALLAN DUNN

Stranger, meet three knights of the roving heel, three guardsmen of the range, three stars of the Three Star Ranch:

Mr. Sandy Bourke, the gentleman with the curly, darkbrown hair, the broad shoulders and the well-strung frame. "Sandy," because he has grit. You'll do well to remember that and take no chances.

Mr. Soda-Water Sam, his friend with the enormous drooping mustache, suggesting the inverted horns of a Texas steer. He seems sad, but is only shy—except with a gun. Just as well not forget that, either.

Mr. Mormon Peters, the venerable gentleman in the chair, now a bit stout for saddle-ease. He's not too high-stomached to be high-spirited. And the ladies are strong for him, as you might gather from his monniker.

And meet their mascot, Molly.

Bully pictures by Modest Stein.

Ready in March.

\$1.75 net.

THE BOBBS-MERRILL COMPANY

THE BOOK BUSINESS IS PROSPEROUS DE-SPITE GENERAL BUSINESS DEPRESSION

RESOLVED

THAT we are all engaged in the best business in the world—that while making a living, and some of us something more, we are at the same time doing more for the uplift and betterment of our country than any other single commercial influence.

This thought is the keynote of the

AMERICAN BOOKSELLERS' CONVENTION

to be held in

WASHINGTON, D. C.

(New Willard Hotel)

May 8, 9, 10, and 11, 1922

First time in the National Capital. The Committees in charge are bending every effort to make this the best convention ever. Nothing prosy—everything snappy, up-to-the-minute and constructive.

No idle time for anyone. Something doing every minute. Big doings in the convention meetings. Much inspiring entertainment on the side.

Make your plans to come to Washington in May
Write the new Willard Hotel for reservations early!



The SCARLET



by Harvey Wickham

a rare combination

A stirring tale of adventure and a detective story--all in one

\$1.50 net

EDWARD J. CLODE Publisher New York

"IT'S YOUTH THAT THE WORLD WANTS"

PATCHWORK

by BEVERLY NICHOLS

author of "PRELUDE"

"At last!

Here is a novel that will live!"

From the "LONDON OBSERVER"

To be Published March 7th, \$1.75

HENRY HOLT & COMPANY



The Publishers' Weekly

THE AMERICAN BOOK TRADE JOURNAL Founded by F. Leypoldt

March 4, 1922

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

The Tariff Situation

TERY carefully drawn schedules which would correct the evils that are embodied in the present Fordney Tariff, have been filed with the Senate Finance Committee at its request by John Macrae, representing the National Association of Book Publishers and the American Booksellers' Association. Smoot has acknowledged the receipt of these and expects that these schedules will come up within the next two or three weeks. In the meantime, it is to be hoped that the book-trade realizes how serious the situation is and is doing everything in its power to make Congress realize that the book schedules are of vital importance to the country, even if only represented by a small industry. Libraries and educational institutions, under the leadership of Dr. M. L. Raney, have also kept Washington well informed of the need of these revisions.

The latest reports from those close to the Congressional Committees indicate that they are now at rather a standstill as to the method of establishing the tariff rate. The Senate has come out in favor of levying duties on the English cost and is reported to have begun to revise the schedules to fit that method. Chairman Fordney of the House, however, appeared next day in the paper with the statement that such a plan could never be made acceptable to the Ways and Means Committee of the House. Following this impasse comes a statement from Senator Smoot that the compromise might be on the basis of the American wholesale price instead of on the American valuation. As far as the book situation goes, one would be as unfortunate as the other and would mean a doubling of the present tariff. If there is anyone who believes that the tariff schedules on books need to be doubled to protect American industry, he has yet to be heard from. Publishers and booksellers are contending for not more than twenty per cent duty and that to be levied on the cost in the country of exportation. Any increase on this is a futile curtailing of international trading and a serious menace to book use.

Bookstore Wages for Women

FIRST step in what ought to lead to a further detailed study of the financial returns of bookselling as a profession for women is given in a report printed in this week's issue on "Salaries of Women Book Salesmen in New York." This study has been made for the Women's National Book Association by Rubie Ley, recently connected with the Liberty Tower Bookshop. From this study, it appears that salaries range from \$15 to \$35 per week, and that the different types of stores pay very closely comparable rates. The average seems to be about \$100 a month or \$1200 a year. This amount should prove to have some fairly definite relation to the total amount of books sold. The fact that several of the houses have introduced or are beginning to introduce the commission system to supplement salaries shows that there is increasing recognition of the relation between wages and sales.

Retail business is not like a public office. and the salaries must have a sound relation to the business done or the job is headed for extinction. Some investigators have said that eight per cent on the sales was the maximum of sales salary that can be carried along with the other selling expense. This would mean that the salesman who should receive \$100 a month should be selling in the neighborhood of \$15,000 a year.

This percentage must of necessity vary with different types of stores. The large store with heavy advertising brings more people to the salesman's side for attention than the small shop relying more on the salesman's own personality to bring the people to the store. This would mean that in the department store the percentage of sales salary per \$1 of sales might be less, but that the total salary might be about the same. The figures do not have to do with small bookshop owners, there having been no effort made to gather figures as to the final profits of bookselling which has seemed to be working out well lately for owners.

A further study of salary figures would be of help to the bookstore owner and to anyone in the business or expecting to enter it, and if the Women's Book Association can get further statistics, figures made from a wide range of stores, they would be of real importance.

Newspaper Pressmen Walk Out

T midnight on Tuesday, February 28th, the pressmen on the New York daily newspapers ceased work by Union decision, and the papers of that morning were published in 8-page form. At 2:30 the Union voted to return to work and appoint a committee of twelve to confer with the newspaper publishers, asking for a modification of the arbitrator's decision. The walkout was not authorized by the National Union, and the local Union head, David Simon, urged a rescinding of the Union's action.

The arbitration decision that brought this action about had been passed down by Judge Martin T. Manton, of the United States Court of Appeals on February 21st. Union claimed that the changes embodied in it were so radical that they must have been prejudiced. The contract between the Union and the publishers had terminated last March. There had been long delays in the progress of the discussion. At first the publishers wanted a court of arbitration and the Union a single arbitrator. Finally the publishers agreed to the single arbitrator plan and each side named a list of arbitrators to select from, which would be satisfactory. The selection was finally delayed until January, when the publishers accepted one on the printers' list, Judge Manton, as mentioned above.

The hearings have taken about a month and were published in sull in the New York Times of Thursday, February 23rd. There was no lowering of wage scale, which is \$7.50 to \$8.50 a day for day work and \$8.00 to \$0.00 for night work. From the point of view of the employer, the shop conditions were greatly improved, and the decisions would have a bearing on other Union practice. The production of a newspaper cannot be carried on as systematically as to hours as other industries, especially in the press room, and the Union had gradually hedged the shops around until it had become impossible to get 8 hours' work for 8 hours' pay. Judge Manton decided that day work could be any 8 consecutive hours between 7 A. M. and 7 P. M., and night work any 8 hours between 7 P. M. and 7 A. M. Night hours formerly were 6, beginning at midnight. Under that old system, if a newspaper called the night men in at 10 o'clock and used them only till 4, there was overtime for 2 hours from 10 to 12 and a full day's pay for the 4 hours from 12 to 4.

Another important change in the hours has to do with lunch hours. Under the old arrangement, all men left the presses at one time, while it would be obvious commonsense to have the hours made staggered, so that the presses could keep running, and this is now approved. Another source of annoyance as to hours came about when the night shift worked a short time after 6 o'clock. If the presses should be kept running, for example, till 6:15, the publisher would pay for a full hour's overtime at time and a half, and also for an extra half hour overtime on the theory that after the 6 hours' work there should have been a half hour lunch hour allowed. This has brought 90 minutes charge at time and a half wages for 15 minutes' work.

Another change has been in the size of the crew. In every city outside of New York, the maximum crew on a quadruple press is 5. In New York, Unions have insisted on 6. On a sextuple press in New York, the crew is 7 and the maximum outside is 6. The publishers are now permitted to use the same size crew as other newspapers. New regulations also permit shifting workmen from one press to another in order to insure efficiency and economy of operation as long as transfer does not reduce the number of men employed on any shift.

A Carbon Paper Fraud

'HE trade is warned against a man who has appeared in two or three business offices in New York, representing himself as H. Shields from Batavia, East Indies. This man, representing himself as a nephew of S. Van Kanner, made his last call at Fleming H. Revell Company, stating that he wished to open an account and to purchase a line of books for an East India business. Before he left, he mentioned the fact that he had in his hotel a large supply of carbon paper which he had bought but which was not suitable for East India conditions and which he would like to sell at an extraordinarily low price. The Revell Company was suspicious of the story, and, on investigation, found that other firms had been thus approached, in each case the story being slightly different and the item at the end on which money was to be raised being some other commodity. The Merchants' Association have previous record of this fraud, and the evidence has been filed with the District Attorney.

Report of Salaries Paid Women in Bookselling

THE Woman's National Book Association recently undertook an investigation of the salaries paid to women in bookshops in New York City. Rubie Ley, formerly of the Liberty Tower Bookshop, gathered the facts for the Association. She says:

Fifteen shops have been interviewed. Four of these shops refused to give out any figures, and there was no opportunity to obtain them from the clerks themselves. In the shops from which reports could be obtained the salaries range from \$15 to \$35 per week. Three of these pay partly on a commission basis, and one will establish that basis. Experience seems to count for about \$2 in the initial salary received. The future seems to depend on the salesman's ability to work up to the position of buyer and to put the experience she has gained into establishing her own shop.

These are the detailed statistics, gathered from New York bookshops:

- (1) In one large store about half the sales force are women. The firm has never shown any disinclination to hire women. They are often given charge of departments, and are then consulted in regard to all re-ordering. In at least two instances the publisher's salesman does not need to wait for the head buyer's O. K. before forwarding an order. A woman with no bookselling experience is taken on at \$18 a week, while one who can show any previous work in either library or bookshop is given \$20. The average salary is \$25, and several women are earning \$35. The firm also pays a In December, the commissions commission. ranged from \$10 to \$125.
- (2) In a second store, it was said there were few women on the sales force in the retail shop. The manager stated that he had taken inexperienced women onto the force at \$17 a week. Intellectual background counts more than actual selling. He would give no further information—that each case was considered separately.
- (3) The manager of a third store would give no figures. He believed that women were poor salesmen and were excelled by men in every line of business. "Every woman should work in her own home, there she is really valuable."
- (4) At a highly specialized store, the investigator was told only women were employed. The stock girls are paid \$10. The selling force is usually recruited from these girls who have grown up in the department and proved their abilty. A new person with experience would be taken on for \$20. The highest paid member of the sales force is receiving \$125 a month.
 - (5) Another firm pays on a straight salary

- basis. This last year, a beginner was taken on at \$18, while one with previous bookshop experience was given \$22.50. The maximum salary is usually considered to be \$25, altho one woman, whose splendid knowledge of books has made her of great value to the firm, is paid \$30.
- (6) A sixth firm, which has a great many employees, a large number of whom are women, pays an inexperienced woman \$15 a week. The highest salary of which the investigator could learn is \$22.
- (7) Intellectual background is also given a high rating at the next store. The minimum salary is \$20, while the maximum is \$30. The advance between the two extremes is dependent upon ability and not long years of service.
- (8) At a shop which requires highly specialized training of its assistants, it was felt that the salary ought to be \$35 for the type of woman who must be employed.
- (9) At a small shop where an assistant is needed for only part of the year, \$35 a week has been paid in the past, but in the future \$25 with a 5 per cent commission will be paid. The proprietor believes that a commission basis helps the assistant to feel a real interest in the shop.
- (10) Another firm with a number of employees pays an inexperienced woman \$18, while \$20 is offered as a start to one who has worked in a kibrary or another bookshop. If the inexperienced clerk is not worth raising to \$20 at the end of the first month, she is dropped from the staff. \$35 is the maximum salary for a clerk. There are no commissions.
- (11) At one department store, an elaborate commission basis has been arranged. The salaries range from \$15 to \$20. Each clerk is given a quota which corresponds with her salary and is paid 2 per cent on all sales above this figure. This makes the salaries of competent salesmen average between \$25 and \$30 a week. Commissions are paid semi-monthly.
- (12) At another department store no figures regarding salaries would be given out.
- (13) At a third, the book department manager has been forbidden to give out data regarding salaries. She said many organizations had asked facts on this matter and she had been instructed to refuse information. The investigator was referred to the general manager who would return to the store about the middle of March. From other sources it was learned that women's salaries begin at \$18 and a commission of I per cent of sales is paid.
- (14) At another shop, where specialized training is necessary for the employees and where they are chosen with great care, \$25 is being paid at present to all women employees.

Year-Round Bookselling Plans

THE Year-Round Bookselling Committee
has prepared the following outline of
concentration points for bookselling in the
next four months. This outline gives the
special bookselling events in each month and
many practical suggestions as to how to plan
the events so that they will be most successful.

Calendar

MARCH—"Find It in Books!"

Practical books for Business (first two weeks).

Practical books for the Home (last two weeks).

The Travel Club of America asks for nominations of the "ten best travel books ever written," for a "Wanderlust Shelf" to be displayed at the Travel Exposition in New York City, March 25-31. Send in your nominations and your customers' before March 10, to the Travel Book Contest, Grand Central Palace, New York. Watch for newspaper announcements of the results of the contest.

APRIL—Religious Book Week, April 2-8. "Good Books are Life Teachers." Religious education in the home.

Books as gifts for Easter. Gift bands, "Easter Greetings," purple and white, on request. Display with appropriate greeting cards.

"Back to Nature." Books for adults and for children, on outdoor subjects.

MAY-Books as graduation gifts.

Books as rewards for children in grades. Lesser Events in May

May, first week—National Baby Week. Books for mothers.

May 14th—Mother's Day. "Send a Book to Mother!"

JUNE—Books for wedding gifts; books for brides' showers. Start vacation reading publicity, in schools and camps. "Take along Books for all the Family!"

The April Campaign

Religious Book Week, April 2-8—Ministers are among the best advertisers of books. They be lieve so forcibly in the books they like, and they have constant opportunity for discussing books. Be sure that local ministers' associations announce the dates and purpose of Religious Book Week, "to promote a wider interest in religious books and in religious education in the home." Suggest that space be given in the church calendar on April 2d to a list of religious books, and to announcement of book talks and book exhibits during the Week. Church chubs and classes, young people's societies, weekly prayer meetings, the April Second sermons, are all opportunities for talks about

the influence of books, and about specific books.

Be sure that *literary clubs* meeting during the Week have announcements of Religious Book Week, and exhibits of books if desired.

Get the art stores to cooperate with religious art displays. They will be planning appropriate displays for the Easter season. Reprints of illustrations from Bible stories for children and other art books of religion can be obtained from some of the publishers.

The public library will cooperate with you by having displays of books for Lenten read-

ing, and books for Easter gifts.

Displays—Plan your displays and advertising to cover the two weeks before Easter, featuring general religious books during the Week of April 2d, and Bibles, prayer books and other devotional books especially during the week immediately preceding Easter. Books as Easter gifts should be emphasized during both weeks.

Posters—Several of the religious publishers are sending the Religious Book Week poster direct to churches, which will prepare the way for your advertising. The Committee is counting on you to order posters for churches not supplied. A streamer, "Second Annual Religious Book Week, April 2-8" will be sent with each poster.

Cards for distribution—The poster will be reproduced on a card 3½ by 5½ inches, two color, with the following statement on reverse (Space left on reverse for dealer's im-

print also).

"It is not enough for people to read the current novels and magazines. Religious families ought to build up good libraries of religious books. Children should be made familiar with them in their youth. It is a wholesome thing for every family who cares for the higher things in life to give attention to the additions that are made to the home This ought to include something more than the incidental, trivial and flippant things, which too many people are content to buy and read. If we are to train up a generation capable of sustained thought and possessed of strong convictions, there must be some attention to the selections and purchase of good books for the home.'

These cards are appropriate for distribution at meetings, in Y. M. C. A. and Y. W. C. A., as bookmarks in books sold, as gift cards to go with books, for mailing direct to customers, etc.

The religious book department—In connection with Religious Book Week in 1921, several book stores opened religious departments. At least one large department store started a

religious book department, circularizing all the ministers in the county about the Week, and the books added to the store. There is profit in selling religious books.

Books as Easter Gifts

The Easter gift band is similar to the Valentine gift band, 27 inches long, 1½ inches wide with white letters "Easter Greetings" on a purple background. These bands around books make effective window displays, and are attractive left on the book purchased as a gift. Easter greeting cards to accompany gifts might be displayed and sold with books.

Religious books are suitable for this display, and also books of essays, poetry, and attractive editions of books on other sub-

iects.

"Back to Nature" Books

April is the month for spring opening in the book store: bright posters, vases of wild flowers, colored photographs of "April" birds, garden tools, photographs of 1921 gardens, fishing and camping equipment or other displays suggestive of outdoor pleasure, will be appropriate as center for the window. Books on gardening; guide books to birds, flowers, trees, mushrooms, stars, etc.; books on outdoor sports; books of nature essays; all these will have a pulling power with spring in the air.

The poster shows a man and two boys on a hike stopping to look up a new bird in a book they have carried. This poster will be reproduced on $3\frac{1}{2}$ by $5\frac{1}{2}$ cards, for dealer's

imprint and distribution. Appropriate for circularizing nature study clubs, "Audubon" clubs, etc.

"Take Along a Book"

A window transparency for dealer's use is being printed for mailing about March 15th. This is a circular cut sign, eight inches in diameter, for application to window, door, or bookcase. If the sign is applied carefully (directions furnished with each sign), it will stay on the glass for months without curling or washing off. Perhaps the best place for this permanent sign is on the door, below the dealer's name, but high enough to catch the attention of the passer-by. One sign will be sent to each dealer. Extras on request.

Year-Round Bookselling of International Interest

The Canadian, English and French book-trade periodicals have been printing details of the Year-Round Bookselling Campaign for several months, in some cases using cuts of the posters. Both the Canadian and English Associations of Booksellers bought copies of the Children's Book Week poster last fall, for distribution among their members. Requests for the Year-Round posters and circulars have reached the Committee from booksellers and publishers in the following countries: Canada, England, Australia, New Zealand, France, Costa Rica, Japan, India, South Africa, and Denmark. Material is being sent to them regularly.

Price Maintenance Again to the Front

Booksellers' Convention Asked to Take Aggressive Stand

THE problem of price maintenance in the book-trade, which is apparently coming to the front from a good many different angles, may be made an important subject of discussion at the Washington Convention if the Program Committee takes up the suggestion embodied in a statement addressed to them by Charles E. Butler, Chairman of the Board of Trade of the American Booksellers' Association, Mr. Butler points out that the Kelly Bill, which seems to be the only way out of the continual menace of price-cutting, is now before Congress and that a strong drive made in May with a national backing might be a wonderful opportunity to put this legislation thru.

The plan for emphasizing price maintenance has received the hearty approval of the American Fair Trade League whose secretary has written "We believe that your Association is in a position to strike a winning blow in the long campaign."

Mr. Butler's statement is as follows:

"As the Convention will be held in the Capitol of the United States we are given as wonderful an opportunity as any Convention ever had, if we are alive to the occasion.

"The vital question today for the book-trade, as well as to a vast majority of other merchants and producers, is protection against the assaults of 'price cutters' the country over, who, under the camouflage of the 'protection of the consumer,' assail, impair or destroy, whomsoever it may be their pleasure and for their own benefit, so to treat, all of which is done, seemingly under the sanction of the Law.

"Efforts have been made and are being made to correct this evil, all kinds of decisions have been handed down by the court, some favorable, some otherwise, until the merchants of the country are at an utter loss as to what 'can be done' and what cannot be done.

"To remedy this disastrous condition, and in order that those who desire to sell their merchandise, at standardized prices, may be authorized to do so, by the passage of a law to that effect by Congress there has been introduced in the House of Representatives by Mr. Kelly of Pennsylvania, a bill—H. R. 11.

"To protect the public against false pretense, in merchandising—under trade-mark or special brand, of articles of standard quality." Certain safeguards and provisions being provided.

"This bill is on the calendar, and ready to be brought up when the opportunity offers, but Congress is busy, and apt to be for some time to come.

"In the meantime the opportunity of the book-trade is here—we hold our Convention in Washington in May. Why not make this Convention a National issue, by devoting most of the time, if not all, to the biggest drive we can make thruout the United States, urging every merchant and producer who wants to, to join with us in demanding of Congress the passage of the Kelly Bill, H. R. II.

"I believe such a campaign as this, and such a Convention, would bring the book-trade to Washington from all parts of the country, as a patriotic duty as well as for their own interest, all full of fight and enthusiasm.

"Consider the opportunity offered. Many of the members of Congress undoubtedly would be glad to support the Bill and speak for it, members of the administration likewise, and prominent men from elsewhere bear in mind that the Federal Trade Commission recommended such a bill to Congress, that the Chamber of Commerce with thousands of members all over the country voted in favor of such a bill, that the American Fair Trade League. with hundreds of prominent producers in its membership, has fought in and out of Congress, for such a bill, that merchants and producers all over the country are working hard for government protection. Support could be had from all of them and from many other sources.

"Here is a vast field of opportunity. Publicity would be ours almost without the asking, from the press correspondents in Washington, for they could talk about a vital question of the day—that would be of great interest to their readers in every part of the country.

"Will every bookseller and publisher bear in mind that those in opposition will mightily oppose the Kelly Bill for obvious reasons? That it is therefore vitally important that members of the trade, who can, should be in Washington next May. Expense is no object for the possible gain in fair trading, with its ensuing peace and contentment to all parties concerned, even the opposition.

"Will this brief outline appeal to members of the book-trade? Will booksellers and publishers wake up, and do something for themselves? Will they get together in their respective localities, and bring in all other merchants they can, say, in the form of a petition and have the petition ready for the Convention?"

The whole situation illustrates the necessity for the enactment of such comprehensive legislation on the subject as the Kelly Bill affords. This will finally and definitely remove all questions of economic and legal doubt from the controversy and settle this question much to the belief and permanent advantage of American business.

CHARLES E. BUTLER, Chairman of the Board of Trade of the American Booksellers' Association.

Copyright and the Irish Free State

CTHE Government of Ireland Act, 1920, excludes from the legislative power of the Irish Parliaments 'Trade marks, designs, merchandise marks, copyright or patent rights,' and as the Government of Northern Ireland is constituted under this Act, it follows that the Six Counties remain part of the United Kingdom so far as the Copyright Act of 1920 is concerned," says The London Bookseller and the Stationery Trades' Journal.

"But the grant of Dominion status to the South and West of Ireland empowers Dail Eireann to make any laws it wishes on the above subjects, thus the Copyright Act of 1910 will not be applicable to the South and West.

The Copyright Act of 1710 afforded protection only in Great Britain until the Act of Union in 1801 extended the operation of the law across St. George's Channel. Between the years 1709 and 1801 many inconveniences were experienced by British authors and publishers.

"What will be the result of Dominion status for the greater part of Ireland, and of government under the Act of 1920 for the Six Counties of Ulster. In the absence of special legislation it would appear that any book or design copyrighted in Great Britain will, after the setting up of the Irish Free State, remain the copyright of the author (or other owner under the Act) in the Six Counties, but will cease to enjoy protection in the greater part of Ireland.

"These matters deserve immediate attention, and action is required to prevent the infringement of the various rights accorded by the Copyright Act of 1910.

"AMERICA for Little Historians" by Hendrik Van Loon, author of "The Story of Mankind" with pen and ink illustrations will be a serial feature of The New York Evening Post.

English Book-Trade News

From our London Correspondent

THERE is to be a big Book Fair at Florence, Italy, in May, June and July of this year. In the course of an excellent letter dealing with the scheme, issued by the British Italian Commercial Association, the Committee says:

The demand for British books is increasing. Dreary years in the trenches have taught young Italy to read, unknown Italian authors have now as many editions sold as only well-known writers could hope for before the war, and a great part of the pre-war demand for German books has given way to a desire for English books. If this demand has not yet become effective the fault probably lies in our insufficient knowledge of the Italian book market. The Italian wants cheap editions of our classics in paper covers, he does not want the latest book at 10s. 6d. If our publishers have stocks of our classics unbound they might with advantage offer them at the Book Fair in paper covers.

But there is also an expanding market for expensive books. Last spring foreigners visited Italy in very great numbers; the "foreign visitors" department of Government, formed in 1919, has improved traveling conveniences, and Florence will have a crowded spring season; many of that crowd, mostly English speaking Americans, will visit the Book Fair; the Italian exchange will not affect their purchase and they will be attracted by your newest books.

The tenth annual dinner of the International Association of Antiquarian Booksellers was held at the Criterion, London, on January 26th, with the President, F. W. Chaundy, in the chair. Among the guests were: Major John Hay Beith ("Ian Hay"), J. C. Squire, editor of the London Mercury, and Hugh Walpole.

Says a writer in the London Daily Mirror: John Masefield is hard at work on his official history of Haig's army. He has recently translated a play by Racine, of which he and his wife, with others, gave a private performance. He lives at "Poets' Corner," which is as near as I may go to his address, for he is a shy man—more so than Barrie—and would not thank me for "giving him away."

American students at Oxford, one of them teils me, like to go to Masefield Sunday afternoon "tea fights." The poet says nothing about poetry, but a lot about ships, fox hunting, boxing, crops, and, especially, Anglo-American friendship.

In a report of fiction best sellers that has just come to hand, we notice that in the twelve representative cities quoted, Mr. Hutchinson's "If Winter Comes," is first on the list in every case.

T. H. Sofield, a director of G. P. Putnam's Sons, Limited, London, is visiting America for a sojourn of a few weeks.

A titbit for the after-holiday period: "I heard," said a well-known paragraphist the other day, "that thirteen unlucky London publishers declined "Tarzan of the Apes' before it was accepted by Messrs. Methuen."

The price of reprints is lowering. This is a good sign. But we believe it has come about by reason of the large stocks held by certain reprint publishers, and it may be that rather than lose the whole, it was wiser to turn over a sale at a minimum of profit, or at exact cost. Certainly, costs of materials that go into the making of a book have not lowered sufficiently to justify a reduction of the published prices of reprints. Moreover, it is a fact that tens of thousands of reprints have recently flooded the remainder market, and good titles at that. It is the same everywhere. With falling costs. slow tho the fall may be, it has become a necessity in all trades to clear out the high priced stock to make way for the new material at current prices.

"I wish my body on no account to be cremated and I beg of my friends of their charity from time to time to pray for my soul," is a direction in the will of Alexander Louis Teixeira de Mattos, the notable author and translator, formerly editor of Dramatic Opinions. He left £2831. He gave his ivoryknobbed walking-stick to Stephen McKenna, the author, a set of Poe's works to J. T. Grein, the dramatic critic, and Walpole letters to G. W. Russell, the well-known solicitor. There is a touch of humor, says the Evening News, in the gift of a book to a certain friend. He describes the book as one "which he (the friend) borrowed many years ago and has never returned." This is a new and grim joke on borrowers.

Referring to his hobby of book-collecting, Hugh Walpole at a dinner recently said he did not know when he became a collector, but he remembered that when ten years of age he had a sudden desire, almost an agony, to possess a copy of Sir Walter Scott's "The There was a very fine copy Abbot." in a bookshop in his native town, but he had not the money with which to purchase the volume. He decided to endeavor to exchange an autographed volume of his father's sermons for the coveted book. The old bookseller, on examining the book of sermons, took him aside, and gave him a little lecture on fathers, sons, and books, and then generously presented him with the copy of "The Abbot." (Cheers.)

Learning from the Customer

By Irving Allen

N few businesses is there such a measure of discriminating taste and learning brought by the customer to the selection of goods as in the retail book business. This is at once the despair of many sales people and the opportunity of others. Probably in few other dusinesses is the buyer likely to be better informed on the whole about the thing he This arises out of the peculiarities of bookselling, and is no reflection on the knowledge of the clerk. Anyone who can speak authoritatively in all the fields of science, literature, economics, art and other departments of knowledge that books cover is yet to be found. But it is the bookman's vocation to be interested in all these subjects and to meet partially the specialized knowledge of the well informed customer.

For the clerk may learn from specialists in a dozen fields. Especially is this true in our metropolitan cities and centers of learning where specialists are to be found browsing among books. While anyone may select their ties or stationery for them, they like to choose their books themselves. The possibility of waiting on these people without knowing who they are should compel an attitude of genuine intellectual humility on the part of the clerk. For he might be talking to Will Irwin urging the purchase of "The Next War" (as one clerk actually did) or to Booth Tarkington

without guessing his identity. Imagine waiting on Christopher Morley or William Mc-Fee, and letting him slip out with hardly a word about books!

Now that is not likely to occur very frequently. Yet in every town there are exceptionally well-read persons of taste and critical ability. They are sources of information and criticism, if the salesman will only listen and indicate that he is anxious for the customer's point of view. This is not crude flattery nor obsequiousness, but springs from a desire to grow and learn. Soon the bookseller will find himself developing discrimination, good taste, and information. This singular joy is part of the bookselling game. And such an attitude on the part of salesmen would go far to lift their status before the public.

Added to these daily contacts a sustained reading of the important, influential books continually appearing together with handbooks about books such as Strachey's "Landmarks in French Literature," Chesterton's "Victorian Age in Literature," and Maurice Baring's "Russian Literature," all of which are in the *Home University Library*, would make one grow steadily in the possibilities of service and profit. The book business offers this unique opportunity of rich contacts for all who are wise enough to grasp it.

Old Books Which Hold Their Own

HE February 18 issue of the Independent and the Weekly Review was an Old Book Number. An interesting feature was a discussion by some of the important book publishers of the books, favorites of an older generation, which are still being reprinted because of an enduring popular demand. Haven Putnam wrote of some of the old books on the Putnam list which are still in demand. The list included: "Tabular Views of Universal History" published by Mr. Putnam's father in 1832, and kept in print since that date with the necessary revisions by Major Putnam; the works of Washington Irving, first printed under the Putnam imprint in 1848, with some of the more important works brought into print, earlier, from 117 on; the works of Fenimore Cooper have carried the Putnam imprint since 1854. As far back as 1850, G. P. Putnam brought out the first American editions of George Barrow, still issued by Putnams.

"Views Afoot" by Bayard Taylor was published in 1848 and still finds a circle of readers. In 1884 the Putnam house brought out Theodore Roosevelt's "History of the Naval War in 1812."

George P. Brett, president of Macmillan Co., records his first publication venture when he came to the firm, the publication of a book still in favor.

"The first Macmillan book with whose publication I was directly concerned was F. Marion Crawford's first novel. His uncle, Sam Ward, a well-known Washington publicist, raconteur, and bon vivant, came to buy books from me when I was a retail salesman in Macmillan and Co.'s shop down on Bond Street. One day, in the course of conversation, he said that his nephew had written a book and I must hear it read. So I went with him one evening to listen to the story of 'Mr. Isaacs.' I was enthusiastic about the book and urged the Lon-

March 4, 1922 . 545

don house to print it, being certain that we could dispose of a large edition. They took it, but very skeptically, and for the first few months the sale in America was very poor. Then in a single day, for no apparent reason, it began to go so fast that we could not keep it in stock, and quickly ran a sale of 100,000. The continued demand for his works led to the publication of a new uniform edition in 1919, called the Sorrento Edition."

John McCrae, Vice-President of E. P. Dutton & Co., after discussing titles in the Everyman's Library which have enjoyed a wide circulation for years, writes:

"The writer of this article feels that more good books are being written today than ever before in the history of man; and that in the years before us some of the writers now stormed at and denounced as immoral, or incapable of writing true literature will be among the immortals of this generation. Often books, like men, are ahead of the time, and the author spends his time in writing for the joy of the generations to follow. Not many years ago Samuel Butler wrote 'The Way of All Flesh,' Not so many as 600 copies were sold at that time. Some few years ago we reprinted this wonderful book. Slowly the men of our generation sensed the value of that splendid novel; and now, year after year, the book sells, one edition follows another. We have had similar experience with W. H. Hudson's 'The Purple Land."

Sell A Book A Minute

66T N spite of the generally admitted fact that 1921 was a non-fiction year there was quite a galaxy of big advertising campaigns over yonder in connection with certain says The London Bookseller and novels," the Stationery Trades' Journal. It is obviously coming to be recognized, and very quickly too, that commercial methods have got to be drawn upon if more books, and particularly novels, are to be sold. And when we use the word commercial, we do not clothe it with any theatrical or melodramatic dress. Surely it is possible to make book publicity at once efficient and far reaching, as well as tasteful. The old ideal of the severe and dull announcement must and will go. Those of us who have been watching the evolution of publishing in all its aspects, here and in America, realise that this is a definite fact. And some American publishers are facing the problem very deliberately, while here and there in England there is a glimpse of the revolution in this particular side of publishing. Concerted campaigns for the popularising of the book are all to the good, and the National Association of Book Publishers, of

New York, and the American Library Associations are striding thro the country with no uncertain voice. But 'Buy a Book a Week' campaigns are ineffective, or at least only fifty per cent in operation, if there is not coordination between the organizations, and the publisher and bookseller. The 'Buy a Book a Week' slogan should be supplemented in the bookstore with 'Sell a Book a Minute.' There is just as much, perhaps there is more, responsibility on the part of the assistant to sell as there is on the part of the public to buy. And in the publishing office there should be a getting together and a frank examination of the selling methods. Certainly, the bare announcement of title, author and price, with a nicely selected bit from a good review will sell a copy or so; but what publicity should do is to sell hundreds of copies. Don't let us be too snobbish about the soap manufacturer's methods. We have heard it now for more than thirty years-but still he has sold his soap, made his millions, and been raised to a peerage. And why not? He has been a good citizen. On the other hand, we don't need such methods in our profession. What we do need, however, is the soap manufacturer's imagination. And it is with us; for we doubt whether any other business is staffed so completely with educated and trained minds as publishing. In America they are realising the need of a new effort to persuade the public to buy books. Of course, their field is large, and therefore the opportunity is greater.

"It is most encouraging that so many serious books, all of such brilliancy, should have been so freely bought, and this condition of current literature may surely be traced to the energetic campaigns of the publishers and the A.L. A., all of which have been so heartily backed by the bookseller. It is clear, even at this early date, that the cruse of enterprise for this year is not only going to be very full, but it is going to run completely over. Schemes, and big ones, are all ready in many cases, while others are in the making, for a big push forward in the interests of popularizing literature, and if costs of production break, as they are tending to do, 1922 should be a great year in the annals of American publishing.

Romantic Book of Etiquette

NOT that the revered "Book of Etiquette" is without romantic interest. "My dear Miss Johnson," reads a sample Invitation to the Opera, "I have been fortunate enough to obtain a box in the parquet, where the eight of us who will compromise the party will be comfortably seated."

F. P. A. in the New York World.

Reminiscences of a Book Scout

By Joseph Jewett Barton

VI. How Disaster Was Turned To Victory

THIS might properly be called "The Tale of the Sink, or, How Disaster was Turned to Victory."

I used to advertise in the South Brooklyn papers, those little sheets that every housewife gets to keep up on the neighborhood gossip. As an advertising medium they were quite satisfactory; I would save the replies until I had about twenty-five to thirty, arrange them in routes and then have a visiting day. Of course three-fourths of them were blanks; they evidently thought I was a junkman; in the other quarter about two would be old attics. I am very fond of old attics; not as an abiding place, I never got as deep as that into producing literature; but as repositories of relics of by-gone days, especially books and prints.

One particularly lucky day sticks in my mind; my route was south along the Fifth Avenue car line from the Atlantic Avenue station, and I stopped first on Eleventh Street, then Four-teenth, Seventeenth, and several other places but found nothing worth taking along until I got into the thirties. On one of these streets just west of Fifth Avenue a nice little old lady said she had quite a number of old books out in the woodshed and perhaps I might find something I wanted. They were of no use to her as her children had all grown up and moved away and there was only her husband and herself, and John was too tired when he came home to read anyway and she herself was getting a little old and her eyes were not what they used to be and I might as well have them as anybody else, as she was thinking she would be giving them to the hospital or the Salvation Army and one of her daughters now lived in Marietta, Ohio, and John Junior was too busy running after the girls and if I would just come out thru the kitchen if I didn't mind, it was the easiest way to the woodshed.

I didn't mind, and the woodshed was a nice, orderly, clean woodshed, too; I spent a very pleasant hour or so sorting the sheep from the goats, and gathered a few nice books. There were "Leaves of Grass" 8vo green cloth Wash. 1872, a scarce edition; the "Life and Correspondence of Paul Jones," N. Y. 1830; a bound volume of Anti-Slavery reviews and pamphlets of various dates in the thirties and forties, a number of them by Whittier; "The United States Criminal Calendar" 8vo lithographed boards, Ills. Boston 1835; a Copperhead pamphlet entitled "Narrative of Edmund Wright, His Adventures with and Escape from the Knights of the Golden Circle," 8vo Ills. N. Y. 1864. There were also several first editions of Washington Irving and J. K. Paulding. From my point of view it was quite a satisfactory woodshed and that volume of pamphlets turned out far better than I had

guessed at first sight.

I could not reconcile the books with the people who owned them, so I inquired diplomatically as to their history, and it seems that John had been coachman or gardener or something, to an old Brooklyn family by the name of Barkaloo who I believe was allied to the Bergens, and the books had been given when the Barkaloo old home was sold.

I used to look at a prospect's house and its surroundings and say to myself, "there is nothing in my line here, what's the use of ringing the bell," but years have changed my views and I now say "where you expect to find them they ain't" and vice versa. All signs

fail when book-hunting.

So later on this same day in a house in one of the forties I was invited to come to the cellar, and in a soap box there the only book among a lot of paper bindings by Laura Jean Libby, Garvice and Bertha Clay, was a nice copy of the first edition of the "Estray," a Collection of poems edited by Longfellow, in the original yellow glazed boards, uncut, paper label, Boston 1847. That certainly was a queer combination, and think of the anguish that book must have suffered in such company.

On Sixty-Third Street, my last stop, I was shown a choice line of Colliers' publications in sets, and their owner seemed to be very much disgusted because I declined to be interested in their purchase. After she told me how much she had paid for them, that they were as good as new, and that she didn't see why I couldn't sell them, I thanked her for her courtesy in letting me look at them, and was about to bid her good afternoon, at the same time reflecting that this had not been a perfect day by a great deal.

Instead I turned to her, perhans entreatingly, with the query: "Haven't you any other books anywhere," and she replied with a half laugh that there were a few childrens' books out in the kitchen in a cupboard under the sink.

Up on the second shelf to the northeast, out of danger from any water that might drip into the sink. I found "Liberty Tree, with the last words of Grand-father's Chair" by Mr. Hawthorne, first edition, 24mo, original black embossed cloth, with the paper label in gold and black on the side, Boston 1841. This copy evidently had not appealed to the children of its day, or later days.

I do not believe it had ever been opened, and the rare book department of one of New York's largest publishing houses had a valued woman customer who was waiting for this particular book. It is a good thing that books outside of their printed words, do not talk. Think of it! From the cubby-hole under the sink, to a velvet-kined solander case in Central Park West. Undoubtedly books have souls, and how like a Redeemer I must have seemed to many

a one. I have washed away a multitude of sins, with gasoline, alcohol, ammonia and javelle water. I have steamed, pressed and ironed. Each one of us has his niche in the world, some save men or themselves, others make love to beautiful women, and some not so beautiful; but if you or I save from the paper mill or rescue from ignorant, unappreciative hands some choice little item, rehabilitate if necessary, and send it forth again, fit to fight another hundred years, or better still, find it a good home, will we not in some sort of a book heaven get our reward

Incidentally, some do all this and reap a little reward here. I had a friend down in North Carolina who picked up from the janitor's sweepings of the State House at Raleigh, the Acts of the Assembly for 1751, unbound; and after he had ironed and cleaned, valued it at \$500 with no desire to sell at any price. This reminds me of a story I once heard about a well-known law book dealer, who, under the pretence of being a paper dealer, even had some business cards printed to that effect; bought a carload of old Acts and Records from the janitor of another State House, and routed the car around several states so nobody could trace it, until even the Car Accountant's office thought it had left for Europe. The story runs on to the effect that the contents of that car eventually brought over fifty thousand dollars. But how does that sort of thing sound to you?

Missouri Book Week

THE plan of using the unit of a state for arousing wider interest in books has been carried thru in successful experiment by the State of Missouri. The press thruout the state showed marked interest. Of special importance in signifying the public interest in the occasion was the proclamation from the governor. This proclamation not only gave official weight to what the Committee was doing, but stated in an effective way the importance of books to every community.

GOVERNOR'S PROCLAMATION

State of Missouri Executive Department
WHEREAS, the prosperity and welfare of the
people depend to a large degree upon education
not only thru schools, but also thru Public
Libraries and other agencies for the promotion
of wider reading of good books, and

Whereas, to the end that the value of books and libraries be more generally recognized, that the citizens of the State may acquaint themselves more thoroly with the advantages and needs of public libraries and in communities without libraries that attention be given to the need for their establishment, and

WHEREAS, it is fitting, especially at the time of Lincoln's Birthday to give thought to the significance of books in the lives of men, knowing as we do the effect of good books in the life of this great American,

Now, THEREFORE, I, Hiram Lloyd, Acting Governor of the State of Missouri, by virtue of the authority in me vested, do hereby designate the days of February 12th to February 18th, 1922, as days to be observed as Missouri Book Week, and would recommend that teachers, during this week, impress upon the children the value of good reading and that ministers bring out in their sermons the influence of good reading on the moral and civic advancement of the individual and the state.

Given under my hand and the great seal of the State at the Capitol in Jefferson City, this the first day of February, in the year of Our Lord One Thousand Nine Hundred and Twenty Two

(Signed) Hiram Lloyd, Acting Governor. By the Governor,

(Signed) Charles U. Becker, Secretary of State.

Among the important cooperative efforts was the leading editorial in the St. Louis Globe Democrat, which pointed out the specific needs in Missouri for wider book distribution and emphasized the importance of the new legislation that had been passed in 1921 which was designed to permit community organization for a library.

The State Committee included V. W. Lucas of the Missouri Stores Company, Columbia, Missouri.

Indiana is following on April 23d with an Indiana Library Week, placing the emphasis on library use of books rather than on the books themselves. The campaign, however, is putting a strong emphasis on the need of more books as well as more general support for libraries.

Scouts and Books

THE active work of Chief Scout Librarian, Franklin K. Mathiews, in interesting the Scout Executives in the various cities more keenly in the problem of boys' reading has brought forward many good results and from numerous cities have come interesting details of activities. As an example, J. A. Sessions, Scout Executive of Sault Sainte Marie, writes to the Scout headquarters:

"We have put into circulation all the booklists provided, and the bookstores report that they are practically sold out of their stock of the recommended books, and that they feel this extra publicity did a great deal of good in a business way, tho general holiday business was lighter than usual. The Carnegie Library reports more calls for these books by the boys and their parents than for any other children's books. Our effort was just a humble one, but we cannot help but feel very much pleased with the result."

Anglo-American Publishing

HE following paragraphs recently appeared in the London Graphic, about the ever closer relations between English and American publishers, predicting a future when English and American authors would write for this

large combined public.

"Publishing houses are the business expression of literature, and some of those of England and America have sown their activities on both sides of the Atlantic: Macmillan, Longman's, Putnam, Harper and others. They go forward as they have done, and a new movement, somewhat different in character, has arisen in Anglo-American publishing. It is illustrated by the immediate news that the house of John Lane in New York has been taken over by the New York house of Dodd, Mead, which found America's winter "best seller" in Mr. Hutchinson's "If Winter Comes," (sic!) and that John Lane in London and Dodd. Mead in New York are to act in consort. This means a good deal in a literary way, for one firm will have the pick and choice of the other's books, as, say, the novels of Mr. W. J. Locke, which have a great vogue in America.

"Only recently Heinemann, of London, and Doubleday, Page and Company, of New York, organized themselves in the same manner. It is no secret that Hodder and Stoughton, of whom Sir William Robertson has long been the editorial chief, and George Doran, of New York, are intimately associated for transatlantic literary purposes. Once some American publishing houses thought it enough to have a representative in London, a literary man, a business man, or a man who was both. The system was simple and efficient in leisurely days, but now something more is needed to meet the keen compe-

tition for new books.

"So there grows an intimacy of the English-American book market, which will have its effect on English-American literature, because that is inevitable and good. It must tend to a closer "note" in the books of English and American writers, without hurting the national characteristics of either. Authors will know they are to be published as actively in New York as in London, in London as in New York, and instinctively they will seek a common literary denominator of subject, "note," and expression.

"By and by-who knows?-some of our enterprising publishers may be setting up branch houses in Japan, or linking up working arrangements with Japanese publishers. You see, the educated Japanese, having, for the material progress of their nation, studied English, are now good readers of books written in English. Moreover, they have their own literature, ancient and rich in achievement, and why should they not try Europe with it?'

Annual Dinner

THE Annual Dinner of the Women's National Book Association will be held on the evening of March 9th, at seven o'clock, in the Winter Garden of the Hotel McAlpin, New York.

The speakers will be Willa Sibert Cather and Hugh Lofting. E. Phillips Oppenheim will speak by wireless.

A novelty feature is promised in which Sapho, Heywood Broun, Harold Bell Wright, Charlotte Brontë and Shakespeare will tell how they would sell their books.

Those desiring to make reservations should write to Miss Edith Jackson, care of F. A. O. Schwartz, 303 Fifth Avenue, New York. Tickets \$3.50 each.

A Religious Book Number

VER a score of religious periodicals O have sent word of their completed plans for a special Religious Book Week number, and one of these, the Continent, has already published a notable religious book issue under date of February 2nd. This number included an interesting article by Andrew C. Zenos on "Popular Leaders Among Religious Books," including a list of the six best sellers, as had been reported by the eight bookstores of the Presbyterian Board of Publication, and a list of sixty-four other books that made up the popular items in the experience of these stores. Another interesting list was a second semi-annual list of Helpful Books, made up by the faculty and students of the McCormick Theological Seminary. There is also a very pertinent article entitled "Mr. Layman, Do You Shun Religious Books? hy Harry Clayton Rogers, and a strong editorial on "Teaching to Read," together with many pages of reviews of religious books.

Houghton, Mifflin Officers

T the annual meeting of the directors of A 1 the annual meeting of the Houghton, Mifflin Company, Edward R. Houghton was elected President of the Company to fill the vacancy occasioned by the death of Mr. Mifflin.

Mr. Houghton, who is a nephew of the late H. O. Houghton, the founder of the House, lives in Cambridge. He has been connected with the Company since his graduation from Amherst College in 1893. He has more recently held the position of Managing Director of the Riverside Press, in addition to being a member of the Executive Committee of the Board of Directors.

The other officers elected were: James Duncan Phillips, Vice-President and Treasurer. and Roger L. Scaife, Clerk, which in New York law is equivalent to secretary.

Houghton Mifflin Night in Philadelphia

N February 16th, at the Franklin Inn Club the Philadelphia Booksellers held their much heralded Houghton-Mifflin Night. The Association was genuinely appreciative of the great honor conferred upon it by the visitors from Boston. Everything possible was done to welcome them properly. There was a temperature of five degrees above, but a heavy fall of snow that was promised, failed to arrive on time to make the New Englanders feel perfectly at home. For a week all the book shop windows displayed the legend "Houghton-Mifflin Week," and the few unbookish inhabitants must have wondered what a "Houghton-Mifflin" was. Yes, there are a few unbookish people in Philadelphia; of course not so few as Boston, but still a few.

Peter Reilly, the president, presided, and after a few happily chosen words of welcome, turned over the meeting to Benjamin Ticknor. Mr. Ticknor made a short, witty speech and introduced the toastmaster, Philip S. Marden. Mr. Marden is a gentleman of genial girth and soon he had his audience chuckling and in perfect humor to enjoy the good things to follow.

Ralph Paine, the first speaker, told some stories gathered from his very rich store of personal adventures, many of which took place or had their origin in Philadelphia. It was truly refreshing to meet a fictionist who was not afraid to use some locale other than Philadelphia's thriving suburb, New York.

The author of "Roosevelt in the Bad Lands," Hermann Hagedorn, with Boswellian fidelity, told some unpublished anecdotes of the great T. R.

The program closed with Edward G. Lowry's (author of "Washington Close-ups"), impressions of the personnel of the international conference recently concluded at Washington. He brought "close up" to his hearers some of the great and near great of the Capitol. He said they were only human beings after all: "some wore low shoes and chewed tobacco, and some didn't." All felt duly grateful when he further said that it was only by the grace of God that some were booksellers instead of statesmen.

The Houghton, Mifflin party, besides the speakers, included Frank Bruce and Harrison Leussler.

F. V. M.

E. T. A. Hoffman, the German author, died June 22, 1822, and the Germans are preparing to celebrate the hundredth anniversary of his death. A tablet was recently unveiled on the house in which he was born at Konigsberg.

An Uncorrected Galley

HEARD IN THE BOOK DEPARTMENT

She: (reading the sign "Applied Psychology") Wait, what's that—"Applied Sickology."

He: Aw, come on. You ain't sick!

He: (reading title "How to Enter the Silence") Say that's great! I'll buy it for you!

She: Don't be so smart—better get it for your mother.

WONDERS OF THE WEST
"Watched by Wild Animals"
By Enos Mills. Doubleday-Page
Gaunt grizzly bears by snow-fed founts,

Hungry coyotes on snow-clad hills, Lank lions and lithe catamounts Slink slyly after Enos Mills.

Yet no lean brute makes bold to lunch On Enos Mills, the hundreds follow; These canny beasts may have a hunch His stories would be hard to swallow.

KEITH PRESTON in the Chicago Daily News.

A Best Seller

As the boy who tended the newsstand was absorbed in reading a book, I hunted around until I found the magazine I wanted and then approached him. When I spoke to him he did not raise his eyes from the page but held out his hand for the coin and dropped it automatically into the till. I said:

"Where's the change?"

"What did you get?" he replied, still without looking up.

I told him.

"How much is it?" he asked.

I said I did not know.

"Can't you read it on the cover?" he inquired crossly.

Thus admonished I searched the cover until I found the price mark tucked away in the hair of the pretty girl picture. When I told the newsdealer he tossed the change over the counter. One of the coins rolled on the floor, but I recovered it while the boy read on.

Curious to learn the nature of the book he was reading I glanced over his shoulder at the title.

It was called "The Science and Art of Salesmanship."

Rubber In Paper Making

A NEW process in paper making has apparently been discovered according to Vice Consul Wade Blackard, stationed at Singapore. This is the use of latex rubber in paper making. The process is recorded in the New York Times.

"The discovery of the process, which has been patented, is attributed to Frederick Kaye. It is claimed for the discovery, according to Mr. Blackard, that it will not only reduce the cost of paper making materially and simplify paper making methods, but that it will greatly improve the quality of the product. "For example," Mr. Blackard goes on in a report to the Department of Commerce.

Experiments were made to show that with an ordinary fibre made into a paper containing one-tenth of I per cent. of rubber the product had a folding number of 5,000 to 6,000 and a tensile strength of two or three times that of the same material made without rubber. With a rubber content of about 75-100ths of I per cent. the folding number reached 14,500, while the same paper made in the usual manner had a folding number of 30.

tAnother fibre, beaten for half the usual time and made into a paper containing I per cent. of rubber, had a folding strength number of 72,500 and a tensile strength of 87 pounds for a strip one inch wide. This is equal to 6,600 pounds per square inch, or about twice the strength of a well-vulcanized rubber compound, such, for example, as is used in tires. The bursting strength was about 40 pounds for a thickness of one-tenth of a millimeter."

Printing in England

"Lithographers, printers, and binders have enough to do for the present, but they regard the future with some anxiety," says the Leipzig correspondent of the Manchester Guardian. "Prices are uncertain, and it is very difficult to get paper. The paper mills cannot work much. Either they have no coals or, on account of the dry summer, no cellulose. Export business, which is so important for the lithographic industry, is very limited at present, especially with England since the anti-dumping legislation. The countries at our eastern frontiers and Russia can hardly be thought of; neither Austria, on account of the exchange. Switzerland and France have passed strict laws against imports, and so the Northern countries are the only ones which can be taken into consideration."

JOHN LANE, LTD., of London, reports that the limited edition of "Jurgen," 3000 copies, issued last November, has been completely sold out.

DOUBLEDAY, PAGE & Co. have just published an attractive series bound in lambskin, The Lambskin Library, at the extraordinary price of \$.90 a volume. Twenty-five titles have so far been announced, and of these, fourteen are now ready.

A Book List on Japan

THE problems of the Pacific and the Far Eastern nations, which has been so much to the front in the political world, is, of course, of continuing interest always in the field of church and missionary endeavor, and no group is more conscious of the importance of the recent Conference and of the decisions made, as a failure to settle to some extent, at least, the problems of the Far East would be a signal failure for progressive Christianity.

The Federal Council of Churches has issued a special pamphlet on the problems of the Pacific and the Far East to be used by study classes, and in connection with the pamphlet they present a reference list of what they consider the best books for the study of Japan. This list is as follows:

"The Development of China;" "The Development of Japan," both by K. S. Latourette, \$2.50 and \$1.50. Houghton Mifflin, and Macmillan, respectively.

"The New Map of Asia," by H. A. Gibbons, \$3.00, Century Co.

"China, Captive or Free," by Gilbert Reid, \$3.00, Dodd, Mead.

"What Shall I Think of Japan?" by George Gleason, \$2.25. Macmillan.

"Japan and the Far East Conference," by Henry W. Taft, \$1.00, Macmillan.

"Must We Fight Japan?" by W. B. Pitkin, \$2.50, Century.

"America's Stake in the Far East," by Chas. H. Fahs, \$1.35, Association Press.

"American Japanese Relations," by Sidney L. Gulick, \$0.25, Federal Council of Churches.

"The American Japanese Problem;" "American Democracy and Asiatic Citizenship," both by Sidney L. Gulick, respectively \$2.50 and \$2.25, Chas. Scribner's Sons.

"Japan and World Peace," by K. K. Kawakami, \$1.75, Macmillan.

"What Japan Thinks," by K. K. Kawakama, \$2.00, Macmillan.

"The Real Japanese Problem," by K. K. Kawakami, \$2.00, Macmillan.

"What Japan Wants," by Y. S. Kuno, \$1.00. Crowell.

"Japan and the California Question," by T. Iyenaga, \$2.50, Putnam.

"California and the Japanese," by K. Kanzaki, \$0.50, Japanese Association, 444 Bush Street, San Francisco.

The Booksellers' Convention

THE Washington Convention, the plans for which are now rapidly being completed, will offer many attractions because of its being held in the national Capitol, and the Committee is endeavoring to lay its plans so that full advantage of this can be taken by the delegates. Instead of beginning, as usual, on Tuesday, the sessions open on Monday, May 8th. There is entertainment planned for every evening, and all day Thursday is to be a play day, the final executive session being finished on Wednesday afternoon.

The Committee on the Program lays emphasis on the fact that there will be a great deal of practical discussion from the floor after some topic of current interest has been presented. The Committee on Entertainment is especially anxious that the Convention shall be self-supporting, and there will be a fee of ten dollars covering not only the banquet, as has usually been the case, but the other entertainment expenses as well. This will provide a fund for the local committee to work with that has not heretofore existed.

A French Book-Trade Catalog

VERY interesting catalog for the use of A French booksellers has just been issued from the Office Pour La Propagation du Livre Français, 117 Boulevard Saint-Germain, Paris. This catalog is intended to supply booksellers with a list that they can put in the hands of their customers, giving the names of the principal works which are for sale in the French bookstores, arranged under subject classification and indexed by title. The first volume at hand covers fiction; memoirs and letters; essays and miscellanies; poetry; and the theater. The catalog is 5½ x 7½ inches in height, gives the price of the book and the publisher's name in code; this code to be only known to the bookseller so that the person to whom the catalog is given by him will not order direct from the publisher.

The introduction states that this first list inchudes only works written in French that offer literary interest, and, while it does not claim to be exhaustive, aims to include every work of acknowledged merit or undoubted notoriety which is now in the stock of French booksellers. The books included are those from the date of 1800 up to the year 1920. Part 2 of the catalog will include French classic literature up to the year 1800, ancient and Eastern literature and modern literature of other countries. It will also include books on literary criticism and the history of lit-This cattalog would be of great erature. value to American libraries for booksellers who would like to have in compact form a reference list of the available literature of France. The price of each section is 2 francs. After the publication of these two sections on literature, there will be other lists; history and geography; fine arts; science and technology; law, philosophy and religion; practical information; pedagogy; books for children.

Worth All thou Hast

THAT the question of book prices and book values is an old one is very interestingly evidenced by a quotation from Richard de Bury's "Philobiblon" which has been pointed out by a subscriber. Richard de Bury died in 1345, but his work is still beloved among all who read or handle books. "Philobiblon" was first printed at Cologne in 1473, and the first English edition, in 1598-99.

WHAT WE ARE TO THINK OF THE PRICE IN THE BUYING OF BOOKS

From Chapter Three of De Bury's Philobiblon, E. C. Thomas translation.

From what has been said we draw this corollary welcome to us, but (as we believe) acceptable to few: namely, that no dearness of price ought to hinder a man from the buying of books, if he has the money that is demanded for them, unless it be to withstand the malice of the seller or to await a more favorable opportunity of buying. For if it is wisdom only that makes the price of books, which is an infinite treasure to mankind, and if the value of books is unspeakable, as the premises show, how shall the bargain be shown to be dear where an infinite good is being bought? Wherefore, that books are to be gladly bought and unwillingly sold, Solomon, the sun of men, exhorts us in the Proverbs: Buy the truth, he says, and sell not wisdom. But what we are trying to show by rhetoric or logic, let us prove by examples from history. The archphilosopher Aristotle, whom Averroes regards as the law of Nature, bought a few books of Speusippus straightway after his death for 72,-000 sesterces. Plato, before him in time, but after him in learning, bought the book of Philclaus the Pythagorean, from which he is said to have taken the Timæus, for 10,000 denaries, as Aulus Gellius relates in the Noctes Atticæ. Now Aulus Gellius relates this that the foolish may consider how wise men despise money in comparison with books. And on the other hand, that we may know that folly and pride go together, let us here relate the folly of Tarquin the Proud in despising books, as also related by Aulus Gellius. . . . What did this Sibyl teach the proud king by this bold deed, except that the vessels of wisdom, holy books, exceed all human estimation; and, as Gregory says of the kingdom of Heaven: They are worth all that thou hast?

Women and Bookselling

A Monthly Department of News and Theory—Edited by Virginia Smith Cowper



CHARLES CALDWELL DOBIE

THE February Ti6th meeting of Women's Nathe tional Book Association could well have been called "California Night," for beside the two speakers. Charles Caldwell Dobie, and Ruth Comfort Mitchell, there were

several members present from the "golden state." It was probably the liveliest meeting which has been held in some months, inasmuch as the discussions ran from the writing to the advertising and selling of books.

Alice Duer Miller, who was scheduled to speak, found that she could not be present at the last moment and her place was very ably filled by Ruth Comfort Mitchell (Mrs. William Sanborn Young), author of "Play the Game" (Appleton).. "The Night Court and other Poems" (Century), and a new book, just off the press, "Jane Journeys On" (Appleton).

Miss Mitchell, brought with her the breath of the out-of-doors, as her personality is such as one would know at once that she has been identified with the great open spaces of the mountains. She told of her work and of the little cabin in the Monterey country along the Sur River, in which she does her writing, and she spoke also of her hopes for the future.

Charles Caldwell Dobie, author of "Broken to the Plow" and "The Blood Red Dawn" (Harper), a San Franciscan, devoted much of his talk to the present school of novel writing, which held the theory that an author ought to write autobiographically and have a certain spirit of propaganda. His discussion was simple, and charmingly unaffected and filled with rich quotations from various authors to shed light on the vexed questions for the writer who was just beginning to feel his way. He stated that the novelists of today lacked a sense of repose, and the art of suggestion. He stated that in his opinion Dostoievski and Turgenev show a perfection of technique and great sense of repose. Mr. Dobic then entered whole-heartedly into the discussion of correct advertising for books, and as to which was the wisest way to get a book to sell as was shown in the case of "Main Street" and "Brass." Everyone present seemed to have ideas on the subject and stated that they knew at once by the sales of certain books if the advertising was "pulling."

During the business meeting, which followed the speaking, Winifred Stuart Gibbs, author of "The Minimum Cost of Living" (Macmillan), and "Economical Cooking" (Cupples & Leon), presented to the members a plan for the nationwide campaign for increasing the sale of books thru the Women's National Book Association, by which the Association would have "at the end of a year accurate information of conditions and accomplishment for every town and rural district in the United States." While every one present thought well of the plan as a whole, there was present with every one a feeling that the plan as drawn, was much too elaborate for an organization so young and still comparatively small, and Miss Gibbs was asked to draw up other plans, which would meet the immediate needs of the Association, as the members felt that the Association was not yet strong enough to hold mass-meetings in cities and small towns over the United States, which formed part of the outline.

The Cosmopolitan Book Corporation presented to each member a copy of "The Gogetter" by Peter B. Kyne.

At the dinner of the Bookseller's League, in New York, on February 15th, Ralph Wilson, president, paid a high compliment to Bessie Graham and the classes in bookselling which she is conducting at the New York Public Library, and at which her book, "The Bookman's Manual (R. R. Bowker Co.) is being used as a textbook. Mr. Wilson spoke very highly of this course in general and of its value to all booksellers.

All plans are now made for the annual dinner of the Women's National Book Association, which is to be held this year in the Winter Garden (24th floor) of the Hotel Mc-Alpin on March 9th. There are to be only three speakers, and all of them known whereever books are sold: Willa S. Cather, E. Phillips Oppenheim, who has just arrived in America, and Hugh Lofting, author of "Dr. Doolittle" (Stokes). After the speaking there is to be produced a novelty directed by Madge Jenison and Belle M. Walker called "Sello-phones," written by Ethel R. Peyser, which are records of Sappho, Heywood Broun. Charlotte Brontë and Harold Shakespeare, This wonderful new invention Bell Wright. will be demonstrated by Alexander Black.

Tickets for the dinner may be obtained from Edith Jackson, care of F. A. Schwartz, 303 Fifth Ave., New York, at \$3.50 each.

Dean of American Booksellers

HEN E. P. Dutton reached his ninety-first birthday in January, the Publishers' Weekly celebrated that event by some account of the life of that veteran publisher, certainly the dean of the American publishing trade. If a dean of booksellers were to be chosen, the honor must fall to Timothy Nicholson of Richmond, Indiana, who has passed the ninety-third year and still goes daily to his bookstore, now conducted by his sons, Thomas and John, tho Mr. Nicholson himself still buys the Bibles and other religious books. He also finds time and energy to attend to a large variety of social and civic duties.

Timothy Nicholson was born on a farm in North Carolina in 1828 of Quaker parents. He attended a Friends' Academy near his home and from 1847-1848 a Friends' High School in Providence, R. I. He was later a principal of the North Carolina Friends' Academy and afterwards an instructor in the Friends' College at Haverford, Pa. In 1860, he and his younger brother opened a bookstore in Richmond. This firm antedates even the well-known firm of McClurg, and is one of the oldest firms under its original name in the state of Indiana.

When in 1874 the book-trade convention met in Cincinnati the American Book-Trade Union was formed by the retailers of the middle west, the earliest American publishers' association, under the presidency of a middle westerner, Isaac B. Aston. Timothy Nicholson was one of the founders of the new organization and was elected its first Treasurer. The Book-Trade Union had but a brief career of a few years; Timothy Nicholson is its only surviving leader.

Mr. Nicholson has always been devout and active in religious affairs. He has occupied every office in the Friends' Church except that of preacher. When in 1877 the first general conference of Friends in America was held in Richmond, Mr. Nicholson was made the Chairman of the Committee on Arrange-These conferences have been held every five years in Richmond or in Indianapolis, and Mr. Nicholson has always been a delegate to them. When the Indiana Friends celebrated their one hundredth anniversary, Mr. Nicholson presided at the centennial services. For forty-nine years he was a trustee of Earlham College of Richmond and for thirty years member and Secretary of its Financial Board.

Mr. Nicholson has been equally interested in state and social betterment. For six years he was a trustee of the Indiana State Normal School, appointed by two governors, and for nineteen years he was a member of the Indiana Board of Charities, receiving his appointment from six governors, both Republican and Democratic. This service on the Board of Charities he performed without salary, visiting and inspecting state and county institutions, attending meetings of board, state and national conferences and prison associations. In 1908, when Mr. Nicholson was in



TIMOTHY NICHOLSON

his eightieth year, he resigned this office, and the leading citizens of the state celebrated his birthday and expressed their appreciation of his devoted and faithful work by giving a banquet in his honor. Mr. Nicholson has always taken an active interest in the Social Service Bureau of the Y. M. C. A. When the Indiana Anti-Saloon League was organized in 1898, he was chosen President and has continued to hold that office ever since.

When the Oxford Bulletin wrote up an account of the remarkable career of Mr. Nicholson a few years ago, it was said, "He is certainly the grand old man of the booktrade."

Communications

"VISITORS WILL BE WELCOMED" London, Feb. 4, 1922.

Editor, Publishers' Weekly:

It would be very useful to English publishers if they could know beforehand of the visits of American publishers and the approximate time they expect to arrive. The Publishers' Circular, 19 Adam St., Strand, London, W. C.2 would be glad to publish such announcements.

R. B. MARSTON, Editor of Publishers' Circular.

Periodical

THE BOOKMAN has now reached a circulation of over 20,000 copies per month, according to the latest announcement from Geo. H. Doran & Co.

DOUBLEDAY, Page & Co. are launching a new monthly periodical with the May issue published on April 15 to be called *The Radio Broadcaster*.

The International Interpreter, published by the Interpreter Publishing Corporation, of which John R. Watts is general manager, will begin publication in New York not later than the first week in April. Frederick Dixon, who recently resigned as editor of The Christian Science Monitor, will be editor. It is stated that the new weekly will have no political, financial or sectarian interests and will review world affairs from an impartial standpoint.

THE WORCESTER Evening Gazette is now carrying book reviews on its editorial page twice a week, written by Edward N. Prall, formerly on the New York Sun and recently with the Chatauquan.

BEGINNING with the March issue, now on sale at the news-stands, Norman Hapgood becomes the editor of *Hearst's International*.

SEWARD B. COLLINS, a columnist of real cleverness, is conducting a colyum, "The Eagle Eye," in the Brooklyn Daily Eagle.

Personal Notes

CHARLES E. CURTIS is to be manager for S. D. Siler Co., of New Orleans, La.

WALTER DIVEKEY, formerly with Marshall Field & Co., will represent Albert Whitman & Co. in Chicago and the middle west, in place of Charles E. Curtis.

IVAR N. THYBERG for four years connected with the book department of R. H. White Co.,

Boston, has accepted a position as Buyer of Books and Stationery of the Emery, Byrd & Thayer Company, Kansas City.

IN MIDDLETOWN, CONN., January 28th, Miss Ruth A. Smith, lately with G. & C. Merriam Co., was united in marriage with Alfred E. Knight, buyer for H. & W. B. Drew Co. of Jacksonville, Fla. Miss Smith was formerly in the New York Library and later with the Middletown Library. Mr. Knight has been connected at various times with Copp Clark Co., Toronto, Purdys, Galveston, Pittsburgh News Co., Smith & Butterfield, Evansville, and now with the Drew Co.

Business Notes

Boston, Mass.—H. P. Preston and Mary D. Randall have purchased The Studio Bookshop, 198 Dartmouth Street. The name will remain unchanged. The stock carried will be of a general nature, with especial emphasis on poetry and drama.

CHICAGO.—A. E. Byrne has sold his entire interest in the Bargain Book Store, 520 South State Street, and the store is now conducted by T. C. Knight and Jorgen Holdt, who has assumed all obligations of the store.

HOUSTON, TEXAS.—After five years at 1109 Capitol Avenue, the Book Exchange and Art Shop has moved to more commodious quarters at 416 Fannin St. The shop has added several new lines of business.

New York City.—Baker & Taylor Company has added this month four thousand square feet in its floor space by taking over more room adjoining its old quarters on the ninth floor. This now gives it two floors complete and provides more room for the business departments as well as a more commodious sample room. Baker & Taylor has been in its present quarters at Fourth Avenue and Twenty-Sixth Street for seven years, and in this time its floor space has more than doubled, and its personnel increased by one hundred per cent.

PALO ALTO, CAL.—The Sequoia Book Shop, will open this month under the management of G. C. Miller who was for over six years in charge of the Stanford University Bookstore.

PHILADELPHIA.—"The John C. Winston Company of Philadelphia, has purchased from W. E. Scull the entire building at 1006 Arch Street, where its offices and printing and binding plant have been housed for many years. Mr. Scull is one of the stockholders of the company."

The Weekly Record of New Publications

This list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added escept on not supplied by publisher or obtainable only on specific request. When not specified the binding be

Imprint date is stated [or best available date, preferably copyright date, in bracket] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No ascertainable date is designated thus: [n. d.].

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q (4to: under 30 cm.); O (8to: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); It. (32mo: 18½ cm.); Ff. (48mo: 10 cm.); sq., obl., nar., designate square, oblong, narrow.

Alder, W. F.

The isle of vanishing men; a narrative of adventure in cannibal-land; il. with photographs by the author. 184 p. front., pls. D

The adventures of the author in the interior of New Guinea among the wild men, where he studied the strange customs, and secured first hand information about cannibal practices.

Anderson, George Wood

Unfinished rainbows and other essays. 188 D [c. '22] N. Y. & Cin., The Abingdon Press \$1.25

Partial contents: Unquarried statues; The unlocked door to truth; Weaving sunbeams; The wisdom of the unlearned; Modern Judases; The dignity of labor; The rosary of tears.

Anderson, Melville Best, tr.

The Divine comedy of Dante Alighieri; a line-for-line version in the rime form of the original. 449 p. il. O [c. '21] Yonkers, N. Y., World Bk. Co. \$4; [also limited de luxe ed. \$20.00]

Baker, Elizabeth

Partnership; a comedy in three acts. 109 p. il. plan D (French's acting edition, no. 2600) [c. '21] N. Y., S. French pap. 35 c.

Beebe, William i.e. Charles William

A monograph of the pheasants; in 4 v. [v. 1-2-3 now ready] various paging (bibl.) il., pls., (part col.), maps '21 N. Y., New York Zoological Society, 185th St. & Southern Blvd. \$250 set.

Begbie, Harold

The ways of laughter; a comedy of interferences. 8+295 p. D c. N. Y., Putnam \$2 The story of a cheerful barrister who finally convinces a morose philosopher and his unhappy daughter of the real place of humor in the universe.

Berry, Elmer

The forward pass in football. 4+25 p. diagrs. O c. '21 N. Y., A. S. Barnes & Co. 30 Irving Pl. pap. 50 c.

Arnold, Joseph Alfred, ed.

Arnold's guide for New York business corporations, including business corporations laws (including co-operative corporations), General corporation law, and all provisions affecting corporations embraced in the state constitution, Tax law, Penal law, Labor law, Debtor and creditor law, General business law, Personal property law (including the "Uniform stock transfer act), Lien law, Negotiable

Best, William Newton

Burning liquid fuel; a practical treatise on the perfect combustion of oils and tars, giving analysis, calorific values and heating temperatures of various gravities; with information on the design and proper installation of equipment for all classes of service; [rev. and enl. edition.; foreword by Rear Admiral John R. Edwards, U.S.N.] 34I p. tabs., charts, plans, il., pls., diagrs. '22 c. '13-'22 N. Y., U. P. C. Book Co, 243 West 39th St. \$5

The first edition was published by the author in 1913 under the title "Science of burning liquid fuel."

Binyon, Gilbert Clive
The Christian faith and the social revolution. 6+88 p. D '21 N. Y., Macmillan \$1.40

Bishop, Louis Faufères

Arterial sclerosis; a consideration of the prolongation of life and efficiency after forty; [new ed.] 11+383 p. pls., il. O '22 N. Y., Oxford University Press \$4.25

Formerly published in 1915 under title "Arterio-sclerosis." Has been out of print for some time.

Bishop, Mildred C., and Robinson, Edward Kilburn

Practical map exercises and syllabus in ancient history. 31 p. maps O c. '21 Bost., Ginn pap. 56 c.

Blades, William C.

Negro poems, melodies, plantation pieces, camp meeting songs, etc. 168 p. D [c. '21] Bost., Badger \$1.50

Blashfield, Evangeline Wilbour [Mrs. Edwin Howland Blashfield?

Manon Phlipon Roland; early years; il. with pors. and views; [introd. by Edwin Howland Blashfield.] 15+383 p. front. (por.), pls. pors. O c. N. Y., Scribner \$3.50

A record of the beginning of the public career of Mme. Roland.

instruments law, Real property law, Executive law, General construction law, Civil practice act, New York city court act, Surrogate's court act, Justice court act, Municipal court code, Code of criminal procedure; and tabs. of fees, expenses and franchise taxes; 7th ed., rev. and enl., with notes and forms. 38+543 p. O 'ar N. Y., Baker, Voorhis & Co. buck. \$5 Boraas, Julius

Teaching to think. 11+289 p. (41/4 p. ol.) tabs., il. D c. N. Y., Macmillan bibl.)

Partial contents: The greatest thing in teaching; The development of individual judgment; The development of initiative in thinking; Mental alertness as a measure of efficiency in thinking.

The psychic life of insects; tr. by L. O. Howard. 16+377 p. diagrs. D c. N. Y., The Century Co. \$2

A study in the behavior of insects.

Box, George Herbert, and Gore, Charles,

bp. of Oxford Divorce in the New Testament; a reply to Dr. Charles. 61 p. D '21 N. Y., Macmillan 75 c.

Brown, Charles Reynolds

Lincoln the greatest man of the Nineteenth century. 77 p. D c. N. Y., Macmillan \$1

A study of Lincoln and of the difficulties that confronted him during his administration, together with stories of his tact in handling some situations of the war days.

Browne, Edith A.

Rubber; containing 24 pages of il. from photographs; 2nd edition. 8+88 p. D (Peeps at industries) '20 N. Y., Macmillan \$1.50

Bruno, G., pseud. [Mme Alfred Fouillée]

Le tour de la France par deux enfants; abridged and ed. with notes, exercises, French questions and vocabulary by E. A. Whitenack. 8+228 p. front., pls. S [c. '22] Bost., Allyn & Bacon 80 c.

Buchanan, Estelle Denis Fogel [Mrs. Robert Earle Buchanan], and Buchanan, Robert Earle

Bacteriology for students in general and household science; rev. edition. 17+560 p. il., fold. chart, diagrs. D c. '21 N. Y., Macmillan \$2.60

First published under title: "Household bacteriology" in 1913.

Burns, Cecil Delisle

Whitehall. 78 p. O (The world of to-day ser., v. 14) '21 N. Y., Oxford University Press \$1

Caine, William

Mendoza and a little lady. 342 p. D c. N. Y., Putnam \$1.75
A humorous story of the studios.

Carr, Cecil Thomas

Delegated legislation; three lectures; [delivered at Cambridge in April, 1921.] 72 p. D '21 N. Y., Macmillan \$2.50

Carrington, Philip

Christian apologetics of the second cen tury in their relation to modern thought; [the Hulsean prize essay, 1917.] 154 p. D 21 N. Y., Macmillan \$3

Church, Arthur L.

The training of a secretary. 193 p. front, pls., pors. D (Lippincott's training ser.) c

Phil., Lippincott \$1.75
Partial contents: The secretary in literature; Taking the minutes; Filing room and library; The social secretary; Famous secretaries and their careers.

Clarke, John Mason

Life of James Hall of Albany, geologist and palaeontologist; 1811-1898. 565 p. pls. O '21 Albany, N. Y., S. C. Bishop, 2 High St. \$3.70

Cleanthes

The hymn of Cleanthes; Greek text tr. into English; with brief introd. and notes by E. H. Blakeney. 16 p. S (Texts for students, no. 26) '21 N. Y., Macmillan pap. 20 C.

Cobb, Walter F.

Graded outlines in hygiene. 214 p. O c. Yonkers, N. Y., World Bk. Co. \$1.50

Cronau, Rudolf

The discovery of America and the landfall of Columbus. The last resting place of Columbus; two monographs, based on personal investigations; with reproductions of maps, inscriptions and autographs, and of original drawings by the author. 89 p. il., maps, facems. O.c. '21 N. Y., [Author], 340 East 198th St. \$5.00 [300 copies]

Cross, George

Creative Christianity; a study of the genius of the Christian faith. 164 p. D N. Y., Macmillan \$1.50

Dalliba, Gerda

Poems; with an introd. by Edwin Markham. 13+119 p. D'21 N. Y., Duffield \$2

Davidson, William Leslie
Recent theistic discussion; the twentieth series of Croall lectures. 11+240 p. D '21

N. Y. Scribner \$2.25

Partial contents: The concepts "religion" and "theism"; Reflective common sense—"Inevitable beliefs": Arthur James Balfour; Natural theology and the schools of thought.

Desmond, Shaw

Labour; the giant with the feet of clay. 12+251 p. O '22 N. Y., Scribner \$3.50 Partial contents: The man on the soap-box; Leaders and led; The brain of labour; Socialist unity; Press and propaganda; Labour and war; Labour at the cross-roads; Problems facing the rising democracy.

Brooks, Neil Conway

The sepulchre of Christ in art and liturgy; with
special reference to the liturgic drama. 110 p. O
(Studies in language and literature, v 7, no. 2)
[c. '22] Urbana, Ill., University of Illinois pap. \$1.50

Burchard, Ernest Francis, and Davis, Hubert W. Iron ore, pig iron and steel in 1920; Mineral resources of the United States, 1920—pt. 1, pub. Jan. 23, 1922 various paging tabs. O (Dept. of the Interior; U. S. Geol. Survey) Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Clark, Glenn W.

Self-cultivation in extemporaneous speaking £9.
D '21 St. Paul, Minn., Minnesota Alpha Chapter.
Pi Kappa Delta, Macalester College 25 c.

Cushman, Robert Asa
North American ichneumon-flies of the genera
clistopyga and schizopyga. 14 p. O (No. 2009; from
the Proceedings of the U. S. Museum, v. 60, art. 4)
'21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

March 4, 1922

557

Doughton, Isaac

Preparing for the world's work; a textbook in prevocational civics. 19+223 p. (2½ p. bibl.) il., pls. D [c. '22] N. Y., Scrib-

For teachers and social workers in community cen-

Doyle, Francis X.

The home world; friendly councels for home-keeping hearts. 192 p. O '22 N. Y., Benziger Bros. pap. 25 c.; \$1.25

Edgar, Henry Copp

A minimum course in rhetoric. 12+450 p. facsms., forms D c. N. Y., Century \$1.50

A textbook for use in upper high school grades, covering everything that might be required in a high school rhetoric course. The author is instructor of English at the Hill School, Pottstown, Pa.

Eliason, Eldridge Lyon

Practical bandaging, including adhesive and plaster-of-Paris dressings; 2nd ed., revised; with 163 original drawings and photographs. 14+126 p. D (Lippincott's nursing manuals) [c. '14-'21] Phil., Lippincott \$1.75

Emerson, Charles Phillips

Clinical diagnosis; a text-book of clinical chemistry for medical students, laboratory workers, and practitioners of medicine; 5th ed., entirely rewritten and reset. 30+726 p. (part col.), col. pls., diagrs. O [c. '21] Phil., Lippincott \$7.50

Eusebius Pamphili, bp. of Caesarea

The proof of the Gospel, being the Demonstratio evangelica of Eusebius of Caesarea; [ed.] by W. J. Ferrar; 2 v. various paging D (Translations of Christian literature; ser. I. Greek texts) '20 N. Y., Macmillan \$10

Evans, Joan

English jewellery: from the Fifth century A.D. to 1800. 168 p. il., pls. F c. N. Y., Dutton bds. \$20

Fawcett, Harold W., and Hooper, Geoffrey W. W., eds.

The fighting in Jutland; abridged ed.; the personal experiences of forty-five officers and men of the British fleet; with forty-five photographs and numerous plans and illustrations; il. by a naval officer. 15+231 p. il., pls., map, diagrs. (part fold.) O 21 N. Y., Macmillan \$8

Federal Trade Information Service

Federal taxes for 1921, the Revenue law of 1921, public no. 98 [H. R. 8245] elucidation of the law, indexed. 5+127 p. O c. '21 N. Y., Federal Trade Information Service, 175 5th Ave. pap. 75 c.

Fetter, Frank Albert

Modern economic problems; 2nd ed., revised. 611 p. maps tabs. diagrs. O (Ecoomics, v. 2) '22 c. '16-'22 N. Y., The Century Co. \$2.75

Finck, Henry Theophilus

Gardening with brains; fifty years' experiences of a horticultural epicure. 12+270 p. front. (pors.) O c. N. Y., Harper \$2.50

A guide for lovers of choice flowers and juicy

Fink, Leo Gregory

Father Stommel, the church builder; [prologue by Peter Masson.] 186 p. front. (por.), pls., pors., map D [c. '21] Phil., Peter Reilly, 133 N. 13th St. \$2

A biography of Faher Stommel, together with the story of his work in and around Philadelphia where he established many churches of the Roman Catholic

Paul, hero and saint. 239 p. il. map D [c. '21] N. Y., The Paulist Press, 120 W. 60th St. \$2

Flagg, Mildred Buchanan

Community English; a book of undertakings tor boys and girls. 16+266 p. (5½ p. bibl.) front. (por.) facsms. D c. '21 N. Y., Macmillan \$1

Partial contents: Letter-writing; Business letters and telegrams; The making of booklets; The use ot reference books; Memory training; Games and contests; Telephone conversations; Verse-making; The study of a literary masterpiece.

Foakes-Jackson, Frederick John

An introduction to the history of Christianity, A. D. 590-1314. 9+390 p. O '21 N. Y., Macmillan \$4

Forbes, Anita P., ed.
Modern verse; British and American. 297 p.

O c. '21 N. Y., Holt \$1.24
A text-book with the poems divided into sections:
The sea; The city; The country; War; Children and
home; Friendship and love; Thought and fancy.

Dickens, Charles
Dickens' A Christmas carol; abridged by Mabel
Mason Carlton. 16 p. O [c. 'ar] Bost., John Hancock Mutual Life Insurance Co.

Dietz, Frederick C English government finance, 1485-1558. 245 J (Studies in the social sciences, v. 9, no. 3) Urbana, Ill., University of Illinois pap. \$2.25 245 p. ()

Emmel, Victor E.

The BNA: arranged as an outline of regional and systematic anatomy. 227 p. il pls. O (Syllabus series) c. '21 Berkeley, Cal., University of Caliseries) c. '.
fornia \$3.75

Brdman, Frederick

The control of the circulation by physiological methods . 12+2% p. (2 p. bibl.) il. pls. diagrs. O '21 Germantown, Pa., F. Erdman priv. pr.

Eye Sight Conservation Council of America

Eye conservation in industry; part of the study
of Waste in industry conducted under the auspices of the Federated American engineering societies.

20 p. O (Eye-sight conservation bull 1) [c. '22]

N. Y., Eye Sight Conservation Council of America,

Times Bldg. pap. 25 c.

Fleming, Mrs. Vivian Minor
Historic periods of Fredericksburg, [Va.]; from 1608-1861. 35 p. O '21 Fredericksburg, Va., [Author]. 503 Hanover St. pap. 50 c.

Some characteristics of run-off in the Rocky Mountain region; contributions to the hydrology; pub. Jan. 21, 1922. various paging charts tabs. O (Dept. of the Interior; U. S. Geol. Survey; Water-supply paper 500-C) Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Foster, Robert Frederick

Foster's skat manual; [3rd ed.] 15+194 p. il. D [c. '06-'22] N. Y., Dutton \$2

Freeman, John

The red path and The wounded bird; [two poems]. 30 p. O '21 Cambridge, Mass., Dunster House, 26 Holyoke St. bds. \$2.50

Fucito, Salvatore, and Beyer, Barnet J.

Caruso and the art of singing; including Caruso's vocal exercises and his practical advice to students and teachers of singing. 219 p. front. (por.) pls. pors. music il. O [c. '22] N. Y., Stokes \$3

A description of Caruso's study methods, including every exercise he actually used. The authors were the singer's coach and accompanist.

Gabriel, Ralph Henry

The evolution of Long Island; a story of land and sea. 194 p. (2 p. bibl.) front. (fold. map) O (Yale historical pub., Miscellany, 9) '21 New Haven, Conn., Yale University Press \$2.50

Greenwood, Sir Granville George

Ben Jonson and Shakespeare. 60 p. D ['21] Hartford, Conn., Edwin Valentine Mitchell, 27 Lewis St. bds. \$1

Harrison, Francis Burton

The corner-stone of Philippine independence; a narrative of seven years; il. with

ence; a narrative of seven years; il. with photographs. 8+343 p. front. (por.) pls. pors. O c. N. Y., The Century Co. \$3
Partial contents: The Filipino race; Earlier years of American occupation; The American garrison in the Philippines; Incidents of war times; Filipino loyalty during war time; The new Filipino government; New ventures in commerce and finance; The independence of the Philippines; The Japanese "menace"; Effect of the American policy in the Philippines upon the European masers of Asia. The author was formerly Governor-General of the Philippines. pines.

Harrison, William Henry, jr.

Colored girls' and boys' inspiring United States history, and a heart to heart talk about white folks. 254 p. front. (por.) D [c. '21] Bethlehem, Pa., [Author], 820 Wyandotte St. pap. \$1.50

Stories of American negroes who have made places for themselves in the arts, sciences, sports and

Haslehurst, Richard Stafford Tyndale

Some account of the penitential discipline of the early church in the first four centuries. 9+162 p. O '21 N. Y., Macmillan \$2

Hay-Cooper, L.

Josephine Butler and her work for social

purity. 160 p. front. il. D '22 N. Y., Macmillan \$2

Henshaw, Nevil Gratiot

The inheritance of Jean Trouvé. 391 p. D [c. '22] Indianapolis, Ind., Bobbs-Merrill \$2

The story of a boy, who, upon the death of his father, is sent to his grandfather who turns him adrift in a strange land, moneyless and friendless, without reckoning on the inheritance of blood that runs in the boy's veins. Character, courage and the love of the soil make the theme of this novel.

Hervey, Harry

Caravans by night; a romance of India. 400 p. D c. N. Y., The Century Co. \$1.90 A love-adventure-mystery story.

Heywood, William

A history of Pisa, eleventh and twelfth centuries; with a map and sixteen pictures. 2+292 p. (6 p. bibl.) pls. fold. map O '21 N. Y., Macmillan \$8

Hill, Charles E.

Leading American treaties. 399 p. O c. N. Y., Macmillan \$3

Partial contents: The treaties with France, 1778; The Louisiana Purchase, 1803; The Convention of 1818 with Great Britain; The Webster-Ashburton treaty, 1842;; The Alaska Purchase, 1867; The treaty of Paris with Spain, 1898; The Panama Canal trea-

Hill, Grace Livingson. Sec Lutz, Grace

Hingley, R. H.

Psycho-analysis. 7+190 p. D '22 N. Y. Dodd, Mead \$2.25

An untechnical exposition of psycho-analysis for the general reader, giving particular attention to the theories of Freud and Jung.

Hodges, Horace, and Percyval, T. Wigney

Grumpy; a play in four acts. 5+90 p. plan pls. D (French's standard library edition) [c. '21] N. Y., S. French pap. 75 c.

Holler, Helmuth P.

Higher principles of international law on the basis of universal theomonism. 19 p. 0 (Progressive studies no. 7) c. '21 Wash, D. C., Oriental University Bk. Concern, 1702 Oregon Ave., N. W. pap. 50 c.

Lotze's microcosmic real-idealism completed by the macrocosmic ideo-realism of theomonism. 19 p. O (Progressive studies no. 5) c.'21 Wash., D. C., Oriental Univ. Bk. Concern pap. 50 c.

The solution of the sexual question by theomonism. 19 p. O (Progressive studies no. 4) c. '21 Wash., D. C., Oriental Univ. Bk. Concern pap 50 c.

Getman. Anson

Getman, Anson

Principles and sources of title to real property, as between the state and the individual, and the relative rights of individuals; how the individual or state acquires title and how the individual secures compensation; tax titles, rules, regulations, procedure forms [New York state]. 26+877 p. O '21 Albany, N. Y., M. Bender & Co., inc., 109 State St. \$12

Giesecke, Frederick Ernest, and Mitchell, A.

Descriptive geometry; 3rd edition. 139 p. diagrs.
il. D '21 c. '16-'21 Austin, Tex., F. E. Giesecke pap. \$1

Gilmore, Charles Whitney

A new sauropod dinosaur from the Ojo Alamo formation of New Mexico; with two plates. 9 P. pls. O (Pub. 2663; Smithsonian miscellaneous collections, v. 72; no. 14) '22 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Hermannsson, Halldór

Bibliography of the Eddas. 5+95 p. O (Islandics, v. 13) 20 Ithaca, N. Y. Cornell University Liv. 13) '2 brary \$1

Holmes, Harry Nicholls

Laboratory manual of general chemistry. various paging il. tabs. O c. '21 N. Y., Mac-millan \$1.60

Huff, Bessie M.

A laboratory manual for journalism in high school: 6+98 p. (1 p. bibl.) diagrs. D [c. '21] Muskogee, Okla., [Author], 627 So. 23rd St.

pap. 50 c.

Partial contents: Newspapers in general; Organization of the staff; The reporter; Local news; News writing; Press associations and telegraph and state editors: Advertising: Headlines: Makeup: Meeditors; Advertising; Headlines; Makeup; Mechanical process; Administration of school publications.

Hungerford, Edward

The romance of a great store; il. by Vernon Howe Bailey. 12+281 p. front. il. O c.

N. Y., McBride \$2.50

The story of R. H. Macy & Company, of their growth and present methods of merchandising, to gether with a study of the human side of the organization.

Hutchinson, Hubbard

Chanting wheels; a novel 6+293 p. D c. N. Y., Putnam \$1.75

Innes, William Thornton

Goldfish varieties and tropical aquarium fishes; a complete guide to aquaria and related subjects. 274 p. (2 p. bibl.) il. pls. (part col.) O [c. '21] Phil., Innes & Sons, 129 N 12th St. \$4

Jamieson, Robert, and others

A commentary, critical and explanatory, on the whole Bible, with introd. to Old Testament literature, a pronouncing dictionary of Scripture proper names, tabs. of weights and

measures, and an index to the entire Bible;
[2 v. in 1.] O '21 N. Y., Doran \$7.50

Reprint of the 1878 edition without the illustrations, the "New geographical and historical index" by Thomas Starling, and the "Concordance to the Holy Scriptures of the Old and New Testaments" by John Brown.

Jenkins, Burris Atkins

The Bracegirdle; with front. in col. by H. Weston Taylor. 311 p. D c. Phil., Lippin-

cott \$2
A tale of London in the days of William of Orange.

Jones, Maurice

The four Gospels; their literary history and their special characteristics. 6+122 p. (1 p. bibl.) D'21 N. Y., Macmillan \$2

Ionson, Ben

Every man in his humor; ed. with introd.,

notes, and glossary, by Henry Holland Carter; [texts of the quarto ed. of 1601 and the folio ed. of 1616 on opposite pages; with reproductions of the title-pages of both editions] 105+448 p. (6 p. bibl.) O (Yale studies in English, 52) '21 New Haven, Conn., Yale University Press \$4

Keynes, John Maynard

A treatise on probability. II+466 p. (29 p. bibl.) O '21 N. Y., Macmillan \$6

Partial contents: The meaning of probability; The principle of indifference; The weight of arguments; The theory of groups, with special reference to logical consistence, inference, and logical priority; The foundations of statistical inference.

Koopman, Sietse Bernard, and Kester, Roy Bernard

Fundamentals of accounting; principles and practice of bookkeeping 496 p. O c. '21 N. Y., Ronald Press \$1.75

Korff, Sergiei Aleksandrovich, Baron

Russia's foreign relations during the last half century. 227 p. O [c. '22] N. Y., Macmillan \$2.25

Kouns, Nathan Chapman

Arius the Libyan; a romance of the primitive church 398 p. D [c. '14-'22] N. Y., Appleton \$2

Formerly published in 1914 by John Howell, San

Lentilhon, Eugène

Forty years beagling in the United States. 297 p. D [c. '21] N. Y., Dutton \$4

Lewis, Thomas

The mechanism and graphic registration of the heart beat. 20+452 p. (bibl. and author index, 52 p.) il. col. pls. diagrs. O '21 N. Y., P. B. Hoeber \$16

Lewkowitsch, Julius Isidor

Chemical technology and analysis of oils, fats and waxes; ed. by George H. Warburton; 6th ed., entirely rewritten and enlarged. various paging il. tabs. (part fold.) diagrs. O
'21 N. Y., Macmillan \$12

Lowndes, Mrs. Marie Adelaide Belloc [Mrs. Frederic Sawrey-Lowndes]

What Timmy did. 288 p. D '21 N. Y., Doran \$1.75

Lutz, Grace Livingston Hill [Mrs. Flavius J. Lutz]

The girl from Montana. 220 p. front. D [c. '07-'22] Phil., Lippincott \$1.50
Formerly published in 1908 by The United Society of Christian Endeavor, Boston.

Jackson, Eugene Beauharnais

The romance of historic Alexandria [Va.]; a guide to the old city; prepared under the auspices of the Civic improvement league of the Alexandria Chamber of commerce. 51 p. il. pors. D '21 Atlanta, Ga., A. B. Caldwell Pub. Co., 127 Central Bldg. 50 c.

Knopf, Adolph
The Candelaria silver district, Nevada; Contributions to economic geology, 1922, pt. 1; pub. Jan. 20, 1922. 22 p. charts O (Dept. of the Interior; U. S. Geol. Survey; bull. 735-A) Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Knopf, Adolph, and Johnson, Bertrand L. Tin in 1919; Mineral resources of the United States, 1919—pt. 1; pub. Jan. 26, 1922. various paging

tabs. O (Dept. of the Interior; U. S. Geol. Survey) Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. Linton, Edwin A contribution to the anatomy of dinobothrium, a

genus of selachian tape-worms; with descriptions of two new species. 9 p. pls. O (No. 2401; from the Proceedings of the U. S. Nat. Museum, v. 60, art. 6) '22 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. Lisanti, Gaetano F.

Beatrice nell'allegoria estetica della Divina commedia. 20 p. por. O [c. '21] N. Y., Bagnasco Press. 226 Lafayette St. 50 c.

Loucks, Henry Langford

How to restore and maintain our government bonds at par. 78 p. D c. '21 Watertown, S. D., [Author] pap. 50 c.

McCabe, Joseph [formerly Very Rev. Father Anthony]

The evolution of civilization. 7+138 p. D c. N. Y., Putnam \$1.50

"The story of civilization from the brute man to our own stage of culture.'

McCutcheon, George Barr

Yollop; front. by Edward C. Caswell. 112 p. D c. N. Y., Dodd, Mead \$1

The story of the capture of a burglar by a man in his apartment, and the humorous results of confidences exchanged.

McGovern, William Montgomery

An introduction to Mahayana Buddhism; with special reference to Chinese and Japanese phases. 4+233 p. O '22 N. Y., Dutton \$3 "This work is designed to supply the average cultured reader with a brief and simple guide to Buddhism."

Mackie, Alexander

The gift of tongues; a study in pathological aspects of Christianity. 17+275 p. D [c. '21] N. Y., Doran \$2

Meehan, Thomas F., ed.

History of the Seventy-eighth [the Lightning] division in the world war, 1917-18-19. 243 p. il. pors. maps facsms. O '21 N. Y., Dodd, Mead \$3

Methodist Episcopal Church

Las doctrinas y la disciplina de la Inglesia Methodista Episcopal, 1920; con apéndice; edicón Española. 662 p. S [c. '22] N. Y. & Cin., The Methodist Bk. Concern 50 c.

Milne, Alan Alexander

The acting edition of Mr. Pim passes by; a comedy in three acts. 67 p. pl. plan U (French's acting edition, no. 1342) [c. '21] N. Y., S. French pap. 75 c.

The stepmother; a play in one act. 20 p. D (French's acting edition, no. 2604) c. '21 N. Y., S. French \$1.25

Mode, Peter George Source book and bibliographical guide for American church history. 770 p. O '21 Menasha, Wis., G. Banta Pub. Co. \$4.50

Morse, Katherine

A gate of cedar [verse]. 14+161 p. D [c. '22] N. Y., Macmillan bds. \$1.25

Moxcey, Mary Eliza, and Ward, Daisy Kendall

Parents and their children; an introductory manual for parents' classes. 139 p. S [c. '22] N. Y. and Cin., The Methodist Bk. Concern

75 C.
Partial contents: The home as an environment;
Home government and discipline; Mealtime and
manners; Play and recreation; The home and the
neighborhood; The home and the Sunday-school.

Nutting, William Washburn

The track of the Typhoon; with il. from photographs. 18+270 p. front. pls. diagrs. map D '22 c. '21 N. Y., Motor Boat Pub Co., 239 W. 39th St. \$2

The story of the building and sailing of a 45-footer, which sailed over 7000 miles crossing the Atlantic in 15 days, returning thru bad storms via Spain and the Azores. The author is managing editor of Motor Boat.

O'Shea, Michael Vincent, and Kellogg, John Harvey

Building health habits. 10+280 p. front. il. (part col.) D (The everyday health ser., bk. 1)
[c. '15-'21] N. Y., Macmillan 88 c.
Formerly published in 1915 under title "Health Habits."

Osler, Sir William

The evolution of modern medicine: a series of lectures delivered at Yale university on the Silliman foundation, in April, 1913. 14+243 p. il. pors. maps. facsms. O (Silliman memorial lectures) '21 New Haven, Conn., Yale University Press \$6

Patterson, Adelaide

How to speak; exercises in voice culture and articulation, with illustrative poems. 8+ 158 p. il. music diagrs. D [c. '22] Bost., Little, Brown \$1

Phillips, William J.

Carols; their origin, music, and connection with mystery-plays; with a foreword by Sir Frederick Bridge. 134 p. il. music O [n. d.] N. Y., Dutton bds. \$3

Post, Chandler Rathfon

A history of European and American sculp ture from the early Christian period to the present day; 2 v. various paging (18 p. bibl.) pls. O '21 Cambridge, Mass., Harvard University Press \$15

Rein, Mark

The mischief of a police chief; a fragment of darkest Russia in the last quarter of the past century. 7+141 p. D [c. '21] N. Y., The Pine Press, 123 East 18th St. \$1

MacBride, Thomas H.

The North America slime-moulds; a descriptive list of all species of myxomycetes hitherto reported from the continent of North America; with notes on some extra-limital species; new rev. edition. 17+347 p. (bibl.) front. O '22 N. Y., Macmillan \$3

Marvin Sylvester Stephen, and Rumsey, Mary Elizabeth Marvin, comps.

A portion of the war record of the Marvin family, 1775-1021. 3+36 p. front. O '21 Bost., T. R. Marvin & Son, 152 Purchase St. priv. pr. [150 copies]

Morrison, Montford

A precision X-ray apparatus, no paging diagrs, pls. O c. '21 N. Y., International X-Ray Corporation, 326 B'way pap.

Maylor, Henry Darnley
Horace odes and epodes; a study in word-order.
30+274 p. O '22 N. Y., Macmillan \$6.25

Newman, Bernard J., and others
Lead poisoning in the pottery trades; prepared
by direction of the surgeon general; [with a list of
"Related publications," 2 p.l 223 p. (r p. bibl.)
tabs. diagrs. pls. O (Treasury department; U. S.
Public health service; Public health bull., no. 116)
21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. 35 c. Piper, Charles Vancouver

The identification of berberis aquifolium and berberis repens. various paging pls. O (Smithsonian Inst., U. S. National Museum; Contributions from the U. S. Nat. Herbarium, v. 20, pt. 11) '22 Wash, D. C., Gov. Pr Off., Supt. of Doc. pap.

Rice, Joseph C.

Rice's rules of order; a digest of rules and principles; a dictionary of words and phrases with table answering at a glance nearly 800 questions of parliamentary practice; useful in cases requiring prompt decision or instant action by those either favoring or opposing any question likely to arise; a thoro and practical treatise arranged for ready reference and for popular use. 233 p. front. (fold. tab.) S c. 21 Chic., Stanton & Van 233 p. front. Vliet, 2537 S. State St. \$1.25

Robertson, Frederick Leslie

The evolution of naval armament; with eight half-tone pls. and other illustrations. 6+307 p. front. pls. diagrs. il. O '21 N. Y., Dutton \$7

Rogers, Clement Francis

Why men believe, the groundwork of apologetics; five lectures [delivered at Kings College, University of London, in the Lent term, 1921, and also in simpler form, as Christian evidence in Hyde park in 1919.] 6+103 p. S '21 N. Y., Macmillan pap. \$1

[Schaw, Janet]

Journal of a lady of quality; being the narrative of a journey from Scotland to the West Indies, North Carolina and Portugal, in the years 1774 to 1776; ed. by Evangeline Walker Andrews, in collaboration with Charles Mc-Lean Andrews; [published from the income of the Frederick John Kingsbury memorial fund in conjunction with the North Carolina society of the colonial dames of America.] 4+341 p. maps plans facsms. O '21 New Haven, Conn., Yale University Press \$3.50;\$4 Schlesinger, Frederick Schenck

Solitary hours [verse]. 100 p. D c. N. Y.,

J. T. White bds. \$1

Seymour, James W. D., ed.
Memorial volume of the American field service; introd. by A. Piatt Andrew; 1914-17. 261 p. il. pls. O '21 Bost., American Field Service, 50 State St. \$3

Smith, Arthur Douglas Howden [Allan Grant, pseud.]

The doom trail. 8+312 p. maps (end-papers) D [c. '22] N. Y., Brentano's \$1.90 A tale of adventure in the days when New York was a small town, and most of America a wilder-

Southworth, Gertrude Van Duyn [Mrs. Edward Franklin Southworth]

Builders of our country; bk. 1. front. pls. pors. maps D [c. '06-'22] N. Y., Appleton 88 c.

Stephenson, Charles Henry

Some microchemical tests for alkaloids including chemical tests of the alkaloids used [by] C. E. Parker. 2+110 p. pls. fold. tabs. O [c. '21] Phil., Lippincott \$4

Stokes, Henry Paine

A short history of the Jews in England. 6+122 p. front. il. pls. D (Jewish studies) '21 N. Y., Macmillan \$2

Studdert-Kennedy, Geoffrey Anketell [Woodbine Willie, pseud.]

The sorrows of God and other poems. 10+

190 p. D '21 N. Y., Doran \$2
"Most of the poems appeared originally in the volumes of Rough Rhymes, written during the war and after the peace."

Tarbell, Ida Minerva

He knew Lincoln and other Billy Brown stories; [new ed., containing Father Abraham, In Lincoln's chair, and He knew Lincoln.] 19+179 p. il. D '22 c. '07-'22 N. Y., Macmillan \$1.50

Teaching (The) of commercial subjects. 7+128 p. S (The new educator's library) '21 N. Y., Pitman 75 c.
Chapters on book-keeping, accountancy, shorthand, geography, history, arithmetic, banking, insurance, indexing and commercial French, German, Spanish and Italian

Thompson, Lillian Bennett, and Hubbard, George

Without compromise. 298 p. D c. N. Y.,

The Century Co. \$1.75

A novel which centers around the social phenomenon of lynching.

Valentine, Benjamin Batchelder

Ole marster; and other verses; [foreword by Mary Newton Stanard.] 117 p. D c. '21 Richmond, Va., The Valentine Museum,

IO15 Clay St. \$1
"Issued by the Valentine Museum with the object of securing for all time, in print, a truthful description of the long ago."

Van Rensselaer, Stephen

Check list of early American bottles and flasks. 109 p. il. D 21 N. Y., [Author], 873 Madison Ave. \$3 [1000 copies]

Vedder, Henry Clay

The fundamentals of Christianity; a study of the teaching of Jesus and Paul. 23+250 p. D c. N. Y., Macmillan \$2

The author is professor of church history, Crozer Theological Seminary.

Weaver, Sir Lawrence Lutyen's houses and gardens. 203 p. front. (por.) pls. plans O '21 N. Y., Scribner bds.

A study of the work by the great English architect. Sir Edwin Lutyens, designer of the Cenotaph in London.

Williams, Charles David, bp.

The prophetic ministry for today; [Lyman Beecher lectures.] 7+183 p. D c. '21 N. Y., Macmillan \$1.50

Woll, Fritz Wilhelm

Productive feeding of farm animals; 3rd rev. edition. 14+385 p. col. front, il. charts tabs. diagrs. O (Lippincott's farm manuals) [c. '21] Phil., Lippincott \$2.50

Yanich, Voyeslav, and Hankey, Cyril Patrick, eds. and trs.

Lives of the Serbian saints; [tr. from a martyrology issued in the middle of the last century, for the use of the church thruout Serbia.] 20+108 p. front. pl. pors. D (Translations of Christian literature, ser. 7) '21 N. Y., Macmillan \$2.25

Young, George, jr., and Baxter, Hubert Eugene

Descriptive geometry. 13+310 p. diagrs. D (Engineering science ser.) c. '21 N. Y., Macmillan \$3.25

Rare Books, Autographs and Prints

A COLLECTED edition of the works of Hamlin Garland is under way.

The demand for the first editions of O. Henry must have greatly diminished, for eight volumes of his first editions sold the other day at auction for only \$17.50, and this too with a room full of collectors and booksellers.

Walter M. Hill of Chicago has recently published a thin volume of sonnets by an anonymous author printed by John Henry Nash of San Francisco making a real typographic gem.

A collection of O. Henry letters bearing the title "Letters to Lithopolis," written to Mabel Wagnalls, will be brought out this spring by Doubleday, Page & Co., in their series of de luxe, numbered volumes.

The current catalog of C. F. Libbie & Co., of Boston is devoted entirely to Massachusetts history, including state, county, town and local history, biography, centennial orations, vital records, numbering nearly 1000 items.

The Vailima edition of Stevenson's "Works" has been oversubscribed in both England and America, the subscriptions coming mainly from individual customers, and all this too before the publication of the fourth of the twenty-six volumes.

A collection of important consignments from over sea comprising rare French and English classics; unusual tracts on Ireland; books on Mary Stuarts Cromwell and the Commonwealth period; handsome bindings by English masters, together with the remainder of the library of Daniel F. Appleton of this city, will be sold at the Anderson Galleries March 6, 7 and 8.

There were several new high record prices in the Riverside Press Special Editions sold at the Coutant sale, among them Boccaccio's "Life of Dante" which brought \$29. The demand for books designed by Bruce Rogers is steadily growing and since it is based upon such intelligent appreciation of good printing it is pretty sure to continue in coming years.

The greatest of all of the Dickens collections in value, the association first editions, letters and manuscripts brought together by Harry B. Smith of this city, bought several years ago by the Rosenbach Company of Philadelphia, has recently been sold to William B.

Elkins, of Elkins Park, Penn. Dr. Rosenbach originally asked \$135,000 for it and it is not likely he was persuaded to part with it for less.

Thomas F. Madigan has resumed the publication of his Autograph Bulletin, the new series beginning with the January number, and he offers to mail it to all active autograph collectors without charge; to others who wish to receive it for its biographical and historical data it will be sent regularly for one dollar a year. This number contains four unpublished letters of Abraham Lincoln and one of Washington, the latter reproduced in facsimile, and long extracts from many valuable literary and historical letters of famous men and women.

The ancestral home of Myles Standish, at Standish Hall, in the parish of Standish, near Wigan, Lancashire, the house having been occupied by the Standish family since before the Norman Conquest, is to be brought to America and sold. The very rooms in which the Pilgrim leader was born and lived are to be brought intact. Before the end of the year it is possible that the four rooms of the Standish home may be fitted into the house of some wealthy American whose family history in this country goes back to Mayflower days.

The educational influence of the display of art collections, the observance of centenaries of famous men, women and historical events, in our larger public and university libraries has been reflected in the demand for books to satisfy the interest aroused. Frequently bibliographies have been compiled and published in connection with such exhibitions making the resources of the libraries easily and fully available. The success of these exhibitions foreshadows a greatly increased educational value of the public library system. Probably in the near future there will be a loan system between libraries devised that will greatly increase the usefulness of exhibition material and encourage its collection. For instance, the Roosevelt collection that everyday is attracting large numbers to the exhibition room of the New York Public Library could no doubt be effectively and successfully exhibited in a half dozen large cities.

The half century between 1825 and 1875 has frequently been called the golden age of the old book business. The decade beginning with the Hoe sale, in 1911, however, far surpasses any other period of its length. The gathering of rarities in such great collections as those

March 4, 1922 563

of J. Carter Brown, James Lenox, Henry E. Huntington and scores of others, which have or will become a part of the great public and university libraries of the New World will make it impossible some day to continue book collecting along old lines such as made the collections of the Robert Hoe, Henry Huth and Christie Miller famous. The ingenuity of booksellers and the highly organized auction houses, supported by an increasing army of collectors, will require new worlds to conquer and they will not be easy to find.

The creation of a great reference library to supplement the art collection left to this city by Henry C. Frick is under way at the Frick home, Fifth Avenue and Seventieth Street. The plan includes the collection, arrangement and indexing of photographic reproductions of all the paintings and drawings of the last eight centuries of western civilization. The task is almost inconceivably great. An art biographical reference work planned in Germany before the war listed more than 100,000 artists, and of many artists work there is almost no end. The greatest of all, Michelangelo, left nearly 1,000 paintings and sketches. The Library of Congress, whose collection makes no pretence at completeness in any direction, contains 330,000 prints. America at present has nothing which at all fills the need of the great collection planned and it will doubtless be a great help to all who are interested academically, in professions or business with which art is linked. As the New York Herald points out "the historian, the novelist, the playwright, the decorator, the theatrical producer, the costumer, the furniture maker-all will have at their command, when the work is given to the public, the most complete collection of its kind ever assembled."

The sale of the library of the late Dr. R. V. Coutant of Tarrytown at Anderson Galleries February 20, 21, 22 and 23 will encourage many who have a love for good books and buy them, not according to collectors' standards, but for their own satisfaction. Dr. Coutant bought the books that he personally prefered, collecting them slowly over a long period. The 1.658 lots brought \$18,877.45, probably considerably more than they cost him. The most valuable item of all was Washington's copy of the sixth volume of Goldsmith's "Animated Nature," London, 1780, with Washington's autograph on the title and his bookplate on the inside of the front cover, which brought \$875. The first edition of the "Court Martial Proceedings" respecting Major Andre with autograph letters and documents of the entire board of officers which tried him, realized \$825. The great bulk of the library consisting of choice books of moderate value generally brought good prices, collectors and dealers competing freely for them. The market for rare and desirable books seems to be growing more and more dependable every year. There are few new high records without good reason at the same time few items are now "passed" and really desirable books on the average bring about all they are worth, frequently more than a bookseller can afford to pay for them.

F. M. H.

LUZAC & CO. 46 GT, RUSSELL ST. LONDON, W. C. 1

DEALERS IN ORIENTAL BOOKS

Write for our Catalogue, stating subject. Catalogues available—Egypt, India, China, Sanskrit, Arabic, Persian, etc.

Libraries bought. Indian and Persian Paintings and Mss.

L'ART ANCIEN S.A.

Dealers in Old Books & Prints

LUGANO (Switzerland)

JUST PUBLISHED:

Bulletin 5

EARLY MEDICAL BOOKS





February Contributors, Vol. V. No. 5 include

PHILIP GOSSE
W. G. BLAIKIE MURDOCH
G. H. SARGENT

C. T. JACOBI F. L. WILDER S. J. LOOKER

Whistler Etchings and Persian Book reproductions

An International Magazine published monthly in the interest of Book and Print Collectors. Six dollars a year.

American Publishers

R. R. Bowker Co. 62 W. 45th Street

MONTHLY BOOKTRADE DIRECTORY

BOOKTRADE SPECIALTIES

Published regularly on the first issue of each month

BRENTANO'S FIFTH AVE. AND 271h STREET - NEW YORK

French-BOOKS-Italian

Specialty In Latin American Books

Spanish-BOOKS-German

Publications previously issued by W. R. Jenkins Co.

Send for List of

TECHNICAL, SCIENTIFIC, ARTS and CRAFTS, VOCATIONAL, LANGUAGE, BUSINESS, SHORT-HAND and TYPEWRITING

Isaac Pitman & Sons. 2 W. 45th St N. Y.

World's Largest Line of Dictionaries (English and Foreign) Published by one House

English - DICTIONARIES - Foreign

Business, Reference and Text Books
Diaries and Address Books

LAIRD & LEE, INC .-

CHICAGO



SCHOENHOF'S FOR *FOREIGN BOOK\$* Spanish Italian 15 Beacon Street, Boston, Mass.

MONTHLY BOOKTRADE DIRECTORY **BOOK MAKING**

Published regularly on the first issue of each month

HARMON & IRWIN, Inc.

395 Lafayette Street and 21 and 23 E. 4th Street, New York Edition Binders, Leather and Cloth. High-grade catalogs and pamphlets. Telephone Spring 6580

WARTBURG PUBL. HOUSE WAVERLY, IOWA

CHICAGO, ILL.

Composition, Printing, Binding

ow Price - Promptness - Accuracy

THE AMERICAN BOOKBINDERY STRATFORD PRESS. Inc. **BOOK MANUFACTURERS**

All kinds of Book Printing
Binding in Cloth and Leather 406-426 West 31st Street, New York

L. H. JENKINS, Inc. Richmond. Va.

Edition Printing and Binding Modern Equipment Large Output High Grade Work

F. TAPLEY COMPANY **BOOK MANUFACTURERS**

SINCE 1850

Metropolitan Building Long Island City, New York

Telephone Hunters Point 6070, 6071, 6072

MONTHLY BOOKTRADE DIRECTORY

BOOK MAKING—Continued

Published regularly on the first issue of each month

THE PLIMPTON PRESS Norwood, Mass.

Complete Edition Work All kinds of Book Printing. Binding in Cloth and Fine Leather.

"Perfect Bookmaking in its entirety"

VAN REES BOOK BINDING CORPORATION

304-322 Hudson Street

Tel. Spring 9320

NEW YORK

H. WOLFF

518-584 W. 26th St., New York Extensive and modern facilities.

BOOK MANUFACTURING OF EVERY DESCRIPTION

Large runs in record time our specialty.

-BOOKBINDERS' CLOTH

THE HOLLISTON MILLS Norwood, Mass.

Holliston Book Cloths in all styles, colors and patterns.

Sample books furnished.

Boston Office: 531 Atlantic Avenue
New York Office: 52 West 14th Street



BOOK The Standard CLOTH

Sample books containing various types of cloth in many patterns and colors on request INTERLAKEN MILLS, PROVIDENCE, R.I. Sales Office—18 Thomas St., New York City

BINDING, EDITION WORK

D. S. BRASSIL BINDERY

41-42-45-47 Elizabeth St., New York City

J. J. LITTLE @ IVES COMPANY

THE PLANT COMPLETE

425-435 EAST 24th STREET, NEW YORK CITY

TYPESETTING :: ELECTROTYPING :: PRINTING :: BINDING FROM MANUSCRIPT TO BOUND BOOK

The Morwood Press

Norwood, Mass.

J. S. CUSHING CO., Composition and Electro. BERWICK & SMITH CO., Presswork E. FLEMING & CO., Binding

ROBERT RUTTER & SON. Inc.

Bookbinders to Publishers Who Want Books Well Bound

410 EAST 32nd ST. **NEW YORK CITY** Phone: Murray Hill 5680

THE BUTLER WARD COMPANY 34-44 Hubert St., New York City

CLOTH AND LEATHER EDITION WORK

Best workmanship and efficient service

C. H. DENISON'S INDEX also flat indexing and gold lettering

D. T. S. DENISON, 40 East 22nd St., New York

McNAMEE BOOK BINDING CO., Inc.

426-428 West Broadway

Edition Binding in Cloth and Leather

Tel. Canal 9985

New York

W.B. CONKEY COMPANY New York Chicago Hammond, Ind. Composition, Electrotyping,

Philippin Press minute the Hammond Press minutenessement and

Presswork and Book Binding The Most Complete Plant for Manufac-turing and Distribution in the West ы стальянациинияний иниципичення праводы в принце Issued Every Saturday

The Jublishers' Meekly 62 West 45th St., New York

THE AMERICAN BOOK TRADE JOURNAL

Subscription Rates
In Zones 1, 2, 3, 4, and 5\$6.00
In Zones 6, 7, and 8 6.50
To Canada 6.50
To Fergign Countries 7.00
Single copies, 15 cents. Educational Number, in legiherette, \$1.00; Christmas Bookshelf, 25 cents.

Front Section (full pages of Back Section—	aly)\$60.00
One page\$50.00 Quarter page 15.00	Half page\$30.00
The above rates are unape	cified positions.
Higher rates for Summ. Number and the Christmas	

The Weekly Book Exchange

Books Wanted and for sale

Under these headings subscribers are charged 15c a line (no charge for address); non-subscribers sac a line, address extra. Bills for this service will be rendered monthly. Objectionable books are excluded as far as they are noted.

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WREELY is not responsible for errors. Parties with whom there is no account must pay in advance.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The opposition of adjectisements in this column, or elevadore in the Weekly does not furnish a quarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precentions in extending credit.

BOOKS WANTED

William Abbatt, Tarrytown, N. Y. Diary of J. Q. Adams, 12 vols.

Aldus Book Co., 89 Lexington Ave., New York City Conrad, Children of the Sea, Dodd, Mead, 1897. Conrad, The Inheritors, McClure, Phillips, 1901. Conrad, The Point of Honor, McClure, 1908. Kipling, With the Night Mail, Doubleday, 1909. Kipling, The Brushwood Boy, New York, 1890. Stevenson, Will of the Mill, Cozy Corner Series. Stevenson, The Body Snatcher.
Dreiser, Sister Carrie, 1900. Herman Melville, All Firsts.
Edgar Salvus, All Firsts.
H. L. Mencken, All Firsts.
Bret Harte, All Firsts.
Aliande, A Romance of the South Seas, pub. Commonwealth Co.
Brodie Pacterson, Health Life Series, 3 vols. Aldus Book Co., 89 Lexington Ave., New York City

Brodie Pacterson, Health Life Series, 3 vols.
Archko volume, Robinson, Man Against the Sky.
A Trip to the Azores, Boston, (?) 1878 or 1879.

American Baptist Publication Society, 1107 McGee St., Kansas City, Mo.

Roger's Reasons, by Urquhart.
First Chapter of Genesis as the Rock Foundation of Science and Scripture.
Romans in the Speakers Commentary, Gifford.
The Wonder World, the complete set of twelve vol-

American Baptist Publication Society, 514 N. Grand Ave., St. Louis, Mo.

Scientific Method of Bible Study, by Lamb. The Second Coming of Christ, Silvers. He That is Spiritual, Chafer. The Life of Trust, Mueller. The Moody Harding Debate.

American Photographic Publishing Co., 428 Newbury St., Boston 17, Mass.

Melville, Israel Potter, first.
Hookham, Life and Times of Margaret of Anjou.
W. G. Simms, The Book of My Lady, 1853.
W. G. Simms, Collected Poems, Redfield edition.
Hare, Life of Louis XI.
Haggard, Louis XI and Charles The Bold.
Memoires de Louis de Diesbach.
O. W. Holmes, The Stereoscope.
Books and pamphlets on the Daguerreotype.
Original Daguerreotypes.
Piazzi Smyth, Teneriffe.

Aries Book Shep, 116 Delaware Ave., Buffale, M. Y. A Thousand Years Ago, Percy MacKaye. Vital Lies, Vernon Lee. Skies Italian, Ruth Shepard Phelps. Travels in England, LeGallienne. The Gray World, Evelyn Underhill. Wings of Danger.

Enchanting Mysteries of Kathleen Carter, Pierre Le-

Clerck. County of the Blind, H. G. Wells.

Mort d'Arthur, Mallory-Beardsley, illustrations, 1
vol. edition, 2 copies.

Golden Road, Allen, Wessels.

Malayan Monochromes, Clifford, Doubleday.

Avowals, Geo. Moore.

Wm. Ballantyne & Sons, 1409 F Street Northwest, Washington, D. C.

Turtles, Snakes Frogs and Othe Whidden & Co. Bowen, Viper of Milan. Clifford, Malayan Monochromes. Carryll, Grimm Tales Made Gay. Snakes Frogs and Other Reptiles, Bradlee Stead, Hymns That Have Helped.

Barker's Art Store, 405 East Adams, Springfield, III. Masters, Spoon River Anthology, early or first edts. Herndon, Life of Lincoln, 3 volumes. Any item relating to Abraham Lincoln.

H. C. Barnhart, 35 Wost Market St., Yerk, Pa. (Cash)

Cutton's Psychological Phenomena of Christianity.

N. J. Bartlett & Co., 37 Cornhill, Boston, Mass. T. K. and His Great Work in America, S. A. West, Chicago, 1918.

C. P. Bensinger Cable Code Book Co., 19 Whitehall St., New York

Universal Lumber, A B C 5th Code. Shepperson Cotton, Samper's Code. Western Union, Lieber's, 5-letter Codes. Any American-Foreign Language Code.

Bibliophile, 33 Newbury St., Boston, Mass. Harvard Classics. Book of Knowledge. Le Sage, complete works, early editions.
Beerbohm, Max, Firsts.
Turf Gazette.
Standard sets, bound.
Hergesheimer, Firsts.
Standard sets in French.

Bigelow, Brown and Co., Inc., 286 Fifth Ave., New York

Memoirs of a Cape Riffeman by Col. Whitehorn. Twelve Years a Slave, London, 1853. Settlers and Convicts, London, 1847. Autobiography of a Working Man by Alexander Somerville, London, 1848.

Arthur F. Bird, 22 Bedford St., Strand, London, W. C. 2, England

Life of Payson. Two Years Before the Mast, by Dana. Stolen Treasure, H. Pile, Harper.

The Book Shelf, 112 Garfield Place, West, Cincinnati, O.

cinnati, O.

Art of Worldly Wisdom, Balthasar Gracian.
The Great Red Dragon.
Reminiscences of Lady Cadogan.
The Eighth Sin, Morley.
Aphrodite, Pierre Louys.
Clown's Courage, Scarlet.
Arabian Nights, Dulac illustrations.
Little Black Kettlehead, Bannerman, 5 copies.
Coelebs In Search of a Wife, Moore, Hanna.

E. P. Boyer, Bourse Bldg., Philadelphia.

Clausewitz, Campaign of 1812 in Russia. Fain, Manuscript of 1814. Gourgaud, Campaign of 1815. Wilson, Russian Army and Campaign in Poland. Berthier, Campaign in Egypt.

Brentano's, Fifth Ave. and 27th St., New York Scott, Michael, Cruise of the Midge.
London, Jack, Cruise of the Snark.
Smith, H. Warrington, Mast and Sail in Europe.
Hyne, Cutcliffe, A Recipe for Diamonds.
Worth, Dr. Claude, Yacht Cruising.
MacGregor, Capt. John, Cruise of the Yawl "Rob Roy.

Roy."
Chattertown, E. Keble, Down Channel in Vivette.
Chattertown, E. Keble, Through Holland in Vivette.
Chattertown, E. Keble, Cruise of the Vivette.
Chattertown, E. Keble, Cruise of the Vivette.
Doughty, Col. M. M., Frieseland Mares.
Lynam, C. C., Log of the Blue Dragon.
Kemp, Dixon, Yacht and Boat Sailing.
Mutiny of the Bounty, cheap copy.
Droz, Gustave, Mamselle Geraud, My Wife, English

Droz, Gustave, Mamselle Geraud, My Wife, English trans.

Arnold, D. P., The American Egypt, D. P., 1000.
Casares, David, Notes on Yucatan's Water Supply. Thompson, E. H., A Page of American History, Am. Antiquarian Soc., Worcester, Mass.
Slater, J. H., Early editions.
Carpenter, E. H., From Adams Peaks to Elephanta.
Carpenter, E. H., Chants of Life.
Barber, American Glassware.
Pater, Walter, Renaissance, large paper, Mac. ed.
Josiah, Quincy, Figures of the Past.
Godey. Lady's Book, vols. 18-19, 1830.
Selfridge, Romance of Commerce.
Hume, Courtship of Queen Elizabeth.
American Museum Journal, Reports on Numbers,
Indexes for volumes r through vol. 20.
J. L. & E. D. Halsey, Halsey Genealogy, Morristown, 1895.
Valiensky, Catherine the II.
Hanson, Old Kent.
History of Coharie County or Border Warfare.
Lord or Sir Ed. Hamilton, The Outlaws of the
Marshes.
Lowell. Guy. Italian Villas and Farmhouses vol. 1

Marshes.

Lowell, Guy, Italian Villas and Farmhouses, vol. 1. Henslow, Ye Sun-Dial Booke, Banks, Charles, History of Martha's Vineyard, pub.

Banks, Charles, History of Martha's Vineyard, pub. by Geo. Dean.

Mott, New York of Yesterday, Old Bloomingdale. Why Priests Should Wed.
Mark Twain, Library of Wit and Humor.
Yoakum, History of Texas.
Voltaire, Works of.
Science Absolute of Space Independent of the Truth or Falsity of Euclid's Axiom. Bolyai, J.
Indian Basketry and How to Make Baskets, James.
Geo. Wharton.
Practical Wood Carving, Rowe, Eleanor.
Ancient Hunters, Sollas.

Practical wood Carving, Rowe, Eleanor.
Ancient Hunters, Sollas.
Perinlies of Harmo, trans. Longman.
Bowley, Measurement of Social Phenomena.

Brentano's-Continued

Brentane's—Continued

Laws of Wages, Moore, H. S.
The Bargain Theory of Wages, 1898, Davidson, J.
Capt. Stig and Central African Game and Its Sport.
The Diamond, Cattalle, W. R.
Pearl, Its Story, etc., Cattalle, W. R.
From Saranac to the Marquesas and Beyond, by the
Elder Mrs. Stevenson.
Who's Who in the Theatre, Parker, J.
The Brood of the Witch Queen, Rohmer.
Experiences of Eon and Eona, Mrs. Daniels.
Yellow Jacket, Hazelton.
Lorenso the Magnificent, Roscoe.
Shogun's Daughter, Benet.
The Action of the Reciprocating Parts of the Steam
Engine, Lanza.
Wulf the Saxon, Henty.
Beric the Briton, Henty.
Beric the Briton, Henty.
St. Bartholomew's Eve, Henty.
Memoir of Rupert Brooke, 2 copies.
Sam, Ruth, E. J.
Too Much Efficiency, Ruth, E. J.
Other Famous Homes at Great Britain and Their
Stories, illus, A. H. Malan.
Some Legal Phases of Corporate Financing Reorganization and Regulation, Stetson.
Memoirs of Sherlock Holmes, large type.
On the Witness Stand, Munsterberg, 15.
Jungle Book, illus, Detnold.
Bulwer Lytton's Coming Race.
The Purple East, Watson, Wm.
History of the Precious Metals, the 1902 edition,
Alex. Delmar.
Sutcliffe's Shameless Wayne.
Art of Portrait Painting, Collier, John.
Technique of Painting, Moreau-Vauthier.
Art of Ballet, Beragini,
Mistress of Men.
Catspaw, Croker, B. M.
Around the Fire Stories, Doyle, Conan.
My Life at Sea, Crutchley,
Gallantry, Cabell, James B.
The Eagle's Shadow, Cabell, James B.
The Eagle's Shadow, Cabell, James B.
The Eagle's Shadow, Cabell, James B.
The Branch of Abingdon, Cabell, James B.
Branchiana, Cabell, James B.
The Eagle's Shadow, Cabell, James B.
The Eagle's Shadow, Cabell, James B.
Branchiana, Cabell, James B.
The Eagle's Shadow, Cabell, James B.
The Eagle's Shadow, Cabell, James B.
The Eagle's Book or The Fool's Tragedy, Thomas
Lowell Beddoes.
Wonderful Romance, Pierre de Coulevain.

Bridgman's Book Shop, 108 Main St., Northampten, Wonderful Romance, Pierre de Coulevain.

Bridgman's Book Shop, 108 Main St., Northampton, Mass.

Jurgen, Cabell, J. B. Mediaeval Romances, E. M. Lib., cloth. Agassiz's Life, ed. by E. C. Agassiz. Opening a Chestnut Burr, E. P. Roe.

Brooklyn Museum Library, Eastern Parkway and Washington Ave., Brooklyn, N. Y.

U. S. Dept. of Agric., Yearbook for 1920.

Foster Brown Co., Limited, 472 St. Catherine St., West, Montreal, Can.

Avowals, George Moore.
Our Heart, du Maupassant, in English, or volume containing it.
Japanese Nightingale, Watana.
Course on Salesmanship, Stanley R. Kreb.
Birds of The Bible, Gene Stratton-Porter.
Les Origines de la Civilisation Moderne, Godfroi Kurth. Kurth.
The Universities of Europe in the Middle Ages,
Rashdall, 2 vols.
Summer and Winter Houses, Henry Glassford Bell.
Scenery in the Heart of America.
Book of the Ouananiche, Chambers.
Bush Songs and Oversea Voices, A. Saffroni-Middleton. dieton.
Ruined Abbey of Great Britain, Cram.
Anthony and Cleopatra, Weigall.
The Country Town, Anderson, W. L.
Possession of Juba, Newman.
Old Calabria, Douglas, Norman, first edition. Old Calabria, Douglas, Norman, first Divine Fire, Diver.
The Second Generation, Phillips, D. G.
The Good Girl, Sullivan.

Foster Brown Co., Ltd.-Continued

The Chronicles of Clovis.

Strayings of Sandy, good edition.
Canadian Banking System, Echardt.
Maid of Maiden Lane, Barr, Amelia.

Electromagnetic Theory, Heaviside, 2 vols.
Wanderings in Arabia, Doughty, Chas. M., 2 vols.
The Goog Family, pub. in 1844 in 2 vols., edited by
Paul de Kock.

History of Romanism, Browning.
The Boss of Wind River. Chisholm. A. M. The Boss of Wind River, Chisholm, A. M. The Globe Trotter, Hefferman.
Let Not Man Put Asunder, King, Basil.
Set of the Works of Disraeli, well bound.
The Country Town, Anderson, W. L.

The R. L. Bryan Company, Columbia, S. C. Diary from Dixie, Chestnut.

The Buchman Book Store, 136 N. Seventh St., Allentown, Pa.

Book of Formulas, pub. Scientific American, 5 cops. Out of the Great Oblivion, George Allen England. The Afterglow, George Allen England.

The Buffalo Public Library, Buffalo, N. Y.
Galton, Francis, Finger Prints, London and New
York, Macmillan, 1892.

The Burnham Antique Bookstore, (Cash), P. O. Box 2068, Boston, Mass.

Vol. 1 New Edition of the Babylonian Talmud, trans. by M. L. Rodkinson, Boston, New Talmud Pub. Co., Green cloth.
Trial of Charles L. Tucker, 2 vols.

Panny Butcher, 75 East Adams St., Chicago, III. Fanny Butcher, 75 East Adams St., Chi
The Troll Garden. Cather.
April Twilights, Cather.
Hoosier Holiday, Dreiser.
Zuleika Dobson, Beerbohm.
American Language, Mencken.
G. Bernard Shaw: His Plays, Mencken.
Ventures Into Verse.
Little Book in C-Major.
Philosophy of Nietzsche, first ediion.
Men Versus the Man.
McTeague, Norris.
Montes: the Matador.
B. L. T. Volumes.
Gulliver's Travels, first edition.
Alice in Wonderland, first edition.
Johnson's Dictionary.
Cammion & Company. 1313 Walnut St. F.

Campion & Company, 1313 Walnut St., Philadel-phia, Pa.

Civil War in the United States, Wood & Edmonds, Putnam, 1905. Cross Country with Horse and Hound, F. S. Peer, Scribner, 1902.
Gad-Fly, Voynich.
Adventures of Dr. Whitty, Birmingham.

Gerard Carter, 12 South Broadway, St. Louis, Mo. Paine and Stroud Oil Production Methods. Renn, G. C., Adv. Auditing and Accounting.

The Chamberlin & Shropshire Co., Bridgeport, Conn. Bunker Bean, Wilson.

George M. Chandler, 75 East Van Buren St., Chicago, Ill.

Chicago, Iil.

Fry, Genl., Army Sacrifices.
Bourke, On the Border with Crook.
Melville. Redburn. Mardi, Pierre.
Higinbotham. British Isles, 3 weeks in.
Schnitzler, Bertha Garlan, Badger.
Strindberg, Married, Luces ed.
Strindberg, The Inferno, Putnams ed.
Strindberg, The Red Room, Putnams ed.
Strindberg, Confessions of a Fool, Small & M. ed.
Strindberg, Confessions of a Fool, Small & M. ed.
Strindberg, Violation of a Soul.
Caverly, A. M., History of Pittsford, Vt., 1872.
Davis, Influence of Wealth in Rome.
Greek and Latin Classics, Athenian ed., 15 vols.
Morris, Clara, Life on the Stage.
Hamilton's Works, Federal ed., 12 vols.
Huneker, Modern Mezotints, first edition.

George M. Chandler-Continued

Huneker, Visionaries, first edition. Huneker, Egoists, first edition.

Chicago Medical Book Company, Congress & Honore Sts., Chicago, Ill.

Wiedersheim, Comparative Anatomy of Vertebrates.

City Library, Springfield, Mass.

Balzac, vol. 9, O'Euvres complete, Paris, 1842-1874-Barber, American Glassware.
Duncan, The Seashore, Stokes.
Fox, Who's Who on the Screen.
Goldsmith, vol. 2, Works, Bell, 1894.
Mason, vol. 2, Humorous Masterpieces from American Literature. Murray, Adventures in The Wilderness.

New York City Directory, 1920-21.

Romaunt of the Rose, Temple classics, 3 vols., Dent. The Arthur H. Clark Company, 4027-4037 Prospect Ave., Cleveland, O.

Ave., Cleveland, O.

Simms, Trappers of New York.
Swinton, Striking for Life, etc.
Howe, Gen. Robt., Portrait, 8vo preferred.
Old Guard, N. Y., vols. 1, 2, 5, No. 7; 6 to end.
Hay, John, Life by Thayer.
Thackeray, Rose and Ring, 1st American edn.
Hamilton, Alex., Life, by J. C. Hamilton.
Gass, Patrick, Journal Lewis and Clark Exped.
Tribune Almanac, N. Y., set.
Filson Club Pubns., any.
Rice, Plays and Lyrics.
Thomson, Hugh, any books, illus. by.
Sugar Beet, Phila., vol. 24 to 27.
Amer. Journal Numismatics, vols. 1-5.
Battershall, Book Binding for Bibliophiles.
Charlevoix, Hist. of New France, 6 vols.
Nation: Weekly Journal of Politics, set.
Maximilian, Travels in America, orig. edition.
Umfreville, Present State of Hudson's Bay.

The John Clark Company, 1486 West 25th St.

The John Clark Company, 1486 West 25th St., Cleveland, O.

Cleveland, O.

Allibone's Dictionary of Auhors.
Coester, Literary History of Spanish America.
Moriarty's Allocutions to the Clergy and Pastorals.
Music, Voice Culture, etc., any books on.
MacIlvaine, Sermon Preached at the Consecration of
Bishop Polk, 1838.
Roosevelt, Florida and the Game Water Birds.
Thayer's Life of John Hay, first edition.
Tyler, Literary History of The American Revolution.
Whitcomb, Chronological Outlines of American Literature. ature Wilde, Ballad of Reading Gaol and Lady Winder-mere's Fan, preferably in choice bindings.

David B. Clarkson Co., 2533-2535 South State St., Chicago, Ill.

Country Houses, Aymer Embury, 2nd.

Colesworthy's Book Store, 66 Cornhill, Boston, Mass. Franconia Stories, Abbot, Jacob, set. Lange's German Medical Dictionary. Hieroglyhics, Niecher, James. Grape Culture, Munson or MacFarlane. Grape Culture, Munson or MacFarlane.
Precious Stones, Bauer or any.
How Money Makes Money, Barbour.
Boy, Me and the Cat. Plummer.
History of Protestantism, Wylie.
Nature Studies and Field and Wood, Reed.
The Master Key, Lawrence.
Genealogy of Montcalm Family.
History Unveiling Prophecy: Apocalypse, Guinness.

College Book Store, Columbus, O. Merrimee, Histoire de la Litterature Espagnole. Fitzmaurice-Kelley, Histoire de la Litterature Espagnole.

Columbia University Library, New York Sweetser, Kate D., Ten Girls from History, Duffield. Essays in Honor of Wm. James Longmans, 1908.

Congregational Publishing Society, 14 Beacon St. Boston 9, Mass.

Life of Calvin, Williston Walker. Epistles to the Hebrews, Bruce. My Belief, Horton. Kent's Historical Bible, 6 vols.

The Covenant Book Concern, 136 W. Lake St., Room 434, Chicago, Ill.

Dr. Drighton's Disciples.

Dartmeuth College Library, Hanover, N. H. Cabell, From the Hidden Way. Fite, Presidential Campaign of 1860. Hulbert, The Passing of Korea. Leupp, The Indian and His Probelm. Low, America at Home. Russell, Principles of Mathematics.
Shurter, Oratory of the South from Civil War to Present. Smythe, The Conquest of Arid America.
Smythe, The Conquest of Arid America.
Spinoza, Chief Works, trans. Elves, vol. 1.
Vaughan, Ptomaines and Leucomaines.
Williams, Study of Russian Germans.
Adam, Descriptive Geometry, pt. 3. Adam, Descriptive Geometry, pt. 3.
Ade, More Fables.
Call of the New South.
South Mobilizing for Social Service, 1913. Davis' Bookstore, 49 Vesey St., New York City

Braun, The Iconoclast, 12 vols. Wanderings in Three Continents, Burton. Ruskin, 30 vols., half Morocco. A. W. Dellquest Book Co., Monte Sano, Augusta, Ga.

Hartman, Franz, With the Adepts.
Malone, Walter, Hernando De Soto.
Abbott, J. S. C., The Empire of Russia.
Montgomery, Ada, Zilpah. Denhelm & McKay Co., Worcester, Mass.

Back to Shirt Sleeves, Taylor. Trees and Shrubs, Sargeant, 2 vols., H. M. Co. Doubleday, Page Book Shop, 920 Grand Ave., Kansas, Mo.

Damon, Old New England Days. Huxley's Life and Letters by His Son. N. Hudson Moore, Collector's Manual. Cambride edition, thin paper buckram Encyclopaedia Britannica. Barber, American Glass Old and New.
De Maupassant, Madame Tillier's Establishment.
Tarde, Laws of Imitation.
The Little Library, pub. by Jno. Harris, London.
Morgan, Exposure of Free Masonry.
Thompson, Secton, Forester's Manual of Eastern North America.
Brinton, Lenape and Their Legends.
Nelson, Indians of New Jersey.
Anderson's Fairy Tales, illus., Heath Robinson English edition.

The H. & W. B. Drew Company, Jacksonville, Fia. What Mazie Knew, James. Daniel Boone Frontiersman, Linsey, Lippincott ed.

E. P. Dutton & Company, 68: Fifth Ave., New York Barker, Son of Mary Bethel.
Balzac, Droll Stories.
Deshumbert, An Ethical System Based on the Laws of Nature.

East, Art of Landscape Painting.

Forester, Frank, Warwick Woodlands, My Shoot-

Forester, Frank, Warwick Woodlands, May ing Box.

French, Hollis, American Silver.

Fisher, D. F., Corneille and Racine in England, Columbia Univ. Studies in Rom. Philol. & Lit.

House Not Built by Hands.

Litchfield, How to Collect Old Furniture.

Middleton. Possession.

Powell, House on the Hudson, Byways of Briathe.

Plato's Best Thoughts, edited by Charles T. Bulkelev.

keley. Port Crayon, keley.

Port Crayon, Book illustrations on Virginia.

Plowman, Etching and Other Graphic Arts.

Risteen, A. D., Molecules and the Molecular Theory of Matter, Ginn.

Reed, Practical Treatise on Etching.

Stephens, Hill of Vision.

Sherman, Major Gen. W. T., Memoirs, first edition.

Thayer, Life of Beethoven.

Weyman, The King Night.

Edw. Eberstadt, 25 W. 42nd St., New York, N. Y. Boston Review. vols. 5 and 6, 1865-6.

Edw. Eberstadt-Continued

California, Oregon, Wyoming, Utah, Montana and the Far West; Books, pamphlets, maps and manu-scripts urgently wanted. Any and all items; price no object; spot cash with order. Attention to this notice will prove a source of continuous profit.

Wm. C. Edwards, 51 Rowley St., Rochester, N. Y. Stanley, Backwoodsman, D. P. & Co.

Eerdmans-Sevensma Co., 208 Pearl St., N. W., Grand Rapids, Mich.

Hay, Nic, Life of Abraham Lincoln.

Paul Elder & Co., 239 Post St., San Francisco, Cal. Paul Elder & Co., 239 Post St., San Francisco, Cal. Strickland, Lives of the Queens of England. Butler, Water Goats.

Hanna, Scotch Irish.
Bolton, Scotch Irish Immigrants, 1 vol.
Brooks, Old Ace and Other Poems.
Curtiss, Key to the Universe.
Stetson and Others, Some Legal Phases of Corperate Financing, Reorganization and Regulation.
Corsan, The Aim of Literary Study.

Geo. Fabyan, Riverbank Laboratories, Geneva, Ill., or Walter M. Hill, 22 E. Washington St., Chicago Works on Ciphers, Obscure Writing, Symbols, Synthetic Elements, Cryptic Forms of Language Crytography. Ancient Symbolic Steganography Signs, and other unusual characters in writing

Ralph S. Fickett, 513 State St., Boston, Mass. Reed, John C., American Law Studies, pub. Little. Brown & Co.

Nelson L. Finch, Johnstown, N. Y. Mind and Body, MacDougall, Harvard.
Illustrations of Masonry, Preston, 1772 or 1775.
Catalogue of Library of Samuel C. Lawrence.
Old Masonic Books.
Gideon Welles Diary.

H. W. Fisher & Co., 207 So. 13th St., Philadelphia, Pa.

Portrait Life of Lincoln, F. T. Miller. Rhymes of Real Children, Smith. Black Monk and Other Stories, Chekhov, trans. by Long.
The Kiss and Other Stories, Chekhov.
Steppe and Other Stories, Chekhov, trans. by Kaye.

Forbes & Wallace, Springfield, Mass. King of Alsander, Flicker, James Leroy.

Fowler Brothers, 747 South Broadway, Los Angeles. True Ophelia Dunglison's Medical Dictionary.

W. & G. Foyle, 123 Charing Cross Rd., London, W. C. 2, England

Hall, Bolton, Three Acres and Liberty. Gayley, C. M., Plays of Our Forefathers, N. Y.,

Friedmans', 53 West 47th St., New York Burton, The Book Hunter, first edition. Burton, The Book Hunter, first edition.
Field, Love Affairs of a Bibliomaniac, first edition.
Lang, Bookmen, first edition.
Fitch, Modern English Books of Power, first edition.
Fitch, Comfort Found in Old Books, first edition.
Gregg, Enigmas of Life.
Books on Napoleon the Third.
Books by E. V. Lucas.
Gibbons, Roman Empire.
Seven Arts, June 1917.

Gammel's Book Store, Austin, Tex. U. S. Geol. Survey, vol. 21, part 7. A Fatal Wooing, L. J. Libby.

Gardenside Bookshop, 280 Dartmouth St., Boston, Mass.

Barrie, Complete set.
Train, A., True Stories of Crime.
Cabell's Jurgen.
Joli, Legend in Japanese Art.
Mumford, Doctor's Table Talks.
Eliot's Works.
Doughty's Arabia.
Winsor's United States.
Rible Illustrated by Dalziel Winsor's United States. Bible Illustrated by Dalziel.

Gardenside Bookshop-Continued

Gardenside Bookshop—Continued
Merriham, Gen., Life of.
Weber's History of S. Carolina.
Life of Rev. S. Pickins.
Bartlett Family, Sketches of the.
Palfrey's Life of Gen. Bartlett.
Farmer's National Songs and Ballads.
English History Told by English Poets.
Godey's Ladies Book About 1860.
The Beautiful Story, pub. Historical Pub. Co.
Sims, W. Gilmore, Any books by.
Champlin & Perkins Encyclopaedia of Painters, 4
vols. vols. Lam, C., Catalogue of Library. Boaden, Life of Sarah Siddons. Sharpe's Concerning Etchings. Snarpe's Concerning Etchings.

Making and Collecting of Etchings.

Pallette and Bench, Sept. 1909.

Butler, Maj.-Gen., Autobiography, 1892.

History of Old Point Comfort, 1881.

The Graves Papers, Naval His. Soc.

Last Days of the Rebel Iron-Clad Merrimac.

Miss Gardes' Book Shop, 502 Park Ave., New York Eagle's Shadow, 1st edition Eagle's Shadow, 1st edition.
Three Black Pennys, 1st edition.
Wings of the Dove, James, 1st edition.
Affirmations, Haverlock Ellis.
All first English editions of G. B. Shaw.
Letters and Ms. of Shaw and first editions of Books
pertaining to him.
All first English editions of Masefield.
All first editions of Mencken.
Married Love, Stopes, English edition.
Collected Poems of Rupert Brooke, Riccardi Press
edition. edition. Victorians, 1st English edition. Eminent Victorians, 1st English edition. Tritium Organum, Ouspensky. History of Painting, Muther. Dictionary containing English, French, Spanish and Italian all in one volume. Goethe's Conversations with Eckerman.

The J. K. Gill Co., Portland, Ore.

Whitlock, Turn of the Balance. Smith, Langdon, Evolution, il. Fred. S. Bertsch.

Goodspeed's Book Shop, 5a Park St., Boston, Mass.

Banfield, Beach Comber. Banfield, Beach Comber.
Tropical Isle.
Tropic Days.
Abbott, Gentle Measures for the Young.
Andreyev, Plays, tr. by Meader & Scott, 1915.
Boller, Among the Indians, Phila., 1868.
Bryant, W. C., Poems, N. Y., 1871.
Byron, Complete Poetical Works, Bost., 1905, Poetical
Works, vol. 9, Bost., 1861.
Charlestown, Mass., Hist. of, by Sawyer.
Cincinnati, Institution of Soc. of Bost., 1912.
Cooper, Last of Mohicans, illus. by Smith, Hoyt, 1910. 1010. 1910.
Crockett, Mad Sir Ochtred of the Hills.
Deering, Lee and His Cause, N. Y., 1907.
Dickens, Bleak House, vol. 1, red leather, Dent.
Dickens Letters, ed. by daughter.
Donaldson, Growth of Brain.
Dobson, A., Miscellanies, 1st ser., N. Y., 1898.
Douglas, A. M., Seven Daughters, early ed.
Eaton, W. P., Barn Door Vistas; Barn Doors and
Bways. Byways. Emmons, W., Oration on Bunker Hill Battle, Bost., Futrelle, Thinking Machine. Georgia, Comm. on State of Republic, Report, Georgia, Comm. on State of Republic, Report, Milledgeville, 1825.
Hale, R. W., Dreyfus Story, Bost., 1899.
Harvard Classics.
Haxton, Signers Mayflower Compact.
Hingham, Hist. of, 4 vols.
Holder, C. F., Adventures of Torqua.
Hyde, W. W., Abba Father.
Hyslop, Psychical Research, Bost., 1908.
Irving, J. T., Indian Sketches, N. Y., 1888.
Izard, G., Official Correspondence, Phila., 1816.
Jack of the Mill, Life and Adventures of,
Kilroe, E. P., St. Tammany, N. Y., 1913.
Lamon, W. H., Recollections of Lincoln, Wash., 1911.
La Petite Illustration, Nov. 27, 1920.
Lehmann, Liza, Life of.

Goodspeed's Bookshop-Continued

Le Plongeon, Queen Moo. Le Rossignol & Stewart, State Socialism in New Zealand, N. Y., 1913. Lever, Sheet Anchor. Lewis & Clark, Hist. of Expedition, 2 vol., Phila., London Municipal Soc. Case Against Socialism, N. Y., 1908.
Lucas, E. V., Gentlest Art.
Marshall, C., Passages from Remembrancer, Phila, Marshaii, C., Fassages from Reincharder, 1839.

Mass. Reg. & U. S. Calendar, 1792, 1798, 1800. Boston.

Military Order Loyal Legion, Recoll. of Rebellion, vol. 2, N. Y., 1891.

Moore, J. T., Songs from Tennessee, Phila.

Morley, Christopher, Mince Pie.

Mother Goose Melodies, N. Y., 1870.

Nashville Land Improvement Co., West Nashville. Newburgh Bay, Hist. Soc. of, Nos. 1, 2, 3, 6, 7, 15. Northampton Co., Pa., by Rupp. O'Kelly, J. J., Mambi-Land, Phila., 1874. Powell, R., Baden, Quick Training for War, N. Y., Quincy, Proceed. of Town Meeting, Boston., 1835. Rand, McNally, Hist. of War, with maps, Chicago. Reynolds, Mrs. Baillie, Out of the Night, Doran. Richard, E., Acadia, 2 vol., N. Y., 1895. Robin, Abbe, Nouveau Voyage dans l'Amerique, Robin, Abbe, Advest voyage Phila, 1782.
Royall, Mrs. A., Letters from Alabama.
Salt Box House.
Sargeut, Daniel, The Door.
Schellenberger, Battle Spring Hill, Cleveland, 1913Scott. Lammermoor, New Century Lib. Dark blue leather. leather.
Singleton, Esther, Great Pictures, Famous Paintings.
Smith, Gertrude, Queen of Little Barrymore St.
Smith, Wm., Expedition Against Ohio Indians,
Phila., 1766.
Spargo, Applied Socialism.
Thoreau, Works, vol. 2, Walden ed., Boston, 1906.
Tynan, French Wife, Phila., 1904.
Valdes, A. P., Sister Ste. Sulpice, N. Y., 1890.
Van Loon, Story of Mankind, Nov., 1921, first printing. van Loon, other of the line. Va. Register by Stanard, Albany, 1902. Wadsworth. Ohio, Hist. of, by Brown. Wallace, Alfred, World of Life. Whibley, Literary Portraits. Wis. Mag. of History, vol. 2, no. 1. Yonge, C. M., Countess Kate, 1889; Stokesley's Secret. Genealogies, Bartlett by Levi Bartlett. Booth Assoc. Report, 1868. Booth Assoc. Report, 1868. Parson, Benj., and descend.

Grant's Book Shop, Inc., 127-129 Genesee St., Utica, N. Y.

Hittell, Brief History of Culture. Appleton, 1875.

Devon. Criminal and the Community.

Merchant of Venice.

Twelfth Night. Hamlet. Tudor Shakespeare, leather binding.

J. F. Green, 1309 Houston St., Ft. Worth, Tex. Crabbs. Synonyms. Large copy of Quotations.

The Grolier Society, 2 West 45th St., New York Pearce's Polly Peachum, Brentano, 1913.

Priscilla Guthrie's Book Shop, 516 Wm. Penn Place, Pittsburgh, Pa. Madeline, pub. by Harper.

Hall's Book Shop, 361 Boylston St., Boston 17, Mass. History of Sir Richard Calmady, Harrison, Malet, Dodd, Mead.

Hampshire Bookshop, Inc., 192 Main St., Northampton, Mass.

Locke, Septimus.

James Elroy Flecker's Hassan, A Play.

Hardy's Bookstore, 915 Broadway, Oakland, Cal. Beal's The Law of Financial Success. Harper & Brothers, Franklin Square, New York

The New Word by Allen Upward.

The Harrison Company, 42-44 East Hunter St., Atlanta, Ga.

Eaton, John Ross and the Cherokee Indians. Pillings, Hymns and Bibliographies of the Cherokees. Royce, The Cherokee Nation of Indians.

Hawaiian News and Thrums Co., Honolulu, Hawaii Bailey's Encyclopedia of Horticulture. Bailey's Encyclopedia of Agriculture.

Heary Heckmann, 250 Third Ave., New York, N. Y. Shakespeare, parts 31, 32, 33 of vol. 8 of the Edinburgh Folio, pub. in 1903, by Fred. A. Stokes Co., N. Y., and edited by W. E. Henley.

John Heise, 410 Onondaga Bank Bidg., Syracuse, N. Y.

Who's Who in America, latest editions. Autograph letters, documents, signatures of all famous people, old play bills, old photographs on actors, authors, generals, etc.

William Helburn, Inc., 418 Madison Ave., New York Goya, by Beruete y Moret, vol. 3 only. Goya, by Albert F. Calvert and any volumes of the Spanish Series by Calvert published by John Lane Company.

Architecture, complete, 1916. Brickbuilder, complete, 1915.

E. Higgins Company, 138 Monroe Ave., Grand Rapids, Mich.

Cities of the Sun, by Geo. Warder. Universe, A Vast Electric Organism, by Geo. Warder. Mystery of Easter Island. Butler, Samuel, Hudibras.

Walter M. Hill, 22 East Washington St., Chicago, Ill.

John Payne's New Poems, 1880. Wyatt, Every One His Own Way. Ade, Little Guide Book Done for the Indiana Society. first edition.

Ade, Set of Boy Detective Stories Done in Burlesque Style, with woodcuts by Frank Holme.

Marse, Covington, first edition.

Tudor, trans., North's Plutarch, Rabelais.

Shane, The Last Chapter.

De Tocqueville, first American trans.

Parton, Life of Andrew Jackson.

Finley, Autobiography, 1854.

Parman, Where the Mississippi Flows, 1906.

Powell, Colorado Canyon.

Evans, Pedestrian's Tour of Four Thousand Miles

Through the Western States and Territories.

Ellet, Summer Rambles in the West, 1853.

Drake, Pioneer Life in Kentucky, 1870, large paper edition. first edition edition Caton, Origin of the Prairies, 1869. Brackenridge, Views of Louisiana, 1814. Brackenridge, Recollections of the West, first or Brackenridge, Recollections of the West, first or second edition. Ayers, A Journal of Travel, 1847, privately printed. Austin, Lost Borders, 1909.

Hechschild, Kohn & Co., Inc., Howard and Lexington Sts., Baltimore, Md.

Pride of Jennico, Castle.
Set in Diamonds, by Bertha Clay.
Bookbinding and the Care of Books, by Douglas Crockrell, Appleton.
In Firing Line, by Chambers.
Summer in Arcady, by J. L. Allen.
Invitations Heeded, by J. K. Stone.
Wall Street Girl, by Bartlett.

C. S. Hook, Weymouth Apts., Atlantic City, N. J Acts and Laws of All States. House and Senate Journals, All States. Convention Journals and Debates. Files of Southern and Western Newspapers.

J. P. Horn & Co., 1313 Walnut St., Philadelphia, Pa. Dante's Inferno, Illustd. by Doré.

John Howell, 326 Post St., San Francisco, Cal. Canton, William, W. V. Her Book. Smith, James, Christian's Defense, Cinn., 1843.

John Howell-Continued

John Howell—Continued

Early Christian Science Literature.

Books of Coptic Design.

Birch on Engraving.

Irwin and Burgess The Picaroons.

Hunts with Jorrocks, illus. by Leech.

The Conant Genealogy.

McDougall, Wm., Introduction to Social Psychology.

Wettenkampf's Appreciation of Prints.

Chittenden, H. M., Life and Adventures of Joseph

La Barge, Harper, 1903.

Elkhorn Edition of Roosevelt's Works.

Carver's Political Economy.

The Talisman, Scott, first edition.

How to Acquire Good English, Walker. George P. Humphrey, Rochester, N. Y.

On Sutdy of Poetry, by Bliss Perry. History of the Phelps and Gorham's Purchase. History of the Holland Purchase. O'Reilly's History of Rochester, N. Y.

The H. R. Huntfing Co., Myrick Bldg., Springfield, Mass.

Poole's Index, vol. 5.

Hyland's Old Book Store, 204-206 4th St., Port-land, Ore.

The Prophets of Israel, by Cornill. The Cryptogram, Donnely.

Illinois Book Exchange, 202 So. Clark St., Chicago, Ill.

Arnold, Psychology of the Law, 1913, English. Coke's Institutes, Thomas, 3 vols., 1836.

George W. Jacobs & Co., 1626 Chestnut St., Philadelphia, Pa.

Just Human, Crane. Story of Three Burglars, Stockton.

U. P. James, 127 West 7th St., Cincinnati, O. Alger, W. R., Doctrine of Future Life. Gissing, The Paying Guest. Hitchcock, Over Japan Way. Rae, Expedition to the Arctic Sea. 1846-47, London, Riley, American Thought, 2 copies.
Rousseau, New Heloise, trans.
Simpson, Discovery on North Coast of America.
Stone, Life and Times of Sir William Johnston,

Johnson's Bookstore, 391 Main St., Springfield, Mass.

My Lady of Doubt, A. C. McClurg Co.

The Jones Book Store, 426 West Sixth St., Les Angeles, Calif.

Hendricks, Story of Life Insurance.

The Edw. P. Judd Co., New Haven, Conn. Isles in Summer Seas, Redman, Dillingham.

Kaufmann's, 5th Ave. and Smithfield St., Pittsburgh, Pa.

Jesus Christ In The Light of Psychology, published by Doubleday, Page.

Kendrick-Bellamy Co., Sixteenth St. at Stout, Denver, Colo.

Gold Fish of Grand Chiun.

Kieser's Book Store, 221 No. 16th St., Omaha, Neb. Orvin, Ritualism Dethroned.
J. Stewart Russell, The Perousia.
Mahan, Moral Philosophy.
Mahan, Baptism of the Holy Ghost.
Any items on Penmanship.

H. L. Kilner & Co., 1630 Chestnut St., Philadelphia, Pa.

Retreat Conferences for Convents, by Rev. Charles Cox, first series. Retreat Conferences for Convents, by Rev. Charles Cox, and series.

George Kirk, 1894 Charles Road, Cleveland, O. Ambrose Bierce, Anything by.

James B. Cabell, Any firsts.

Thomas H. Chivers, Anything by or relating to.

George Kirk-Continued

Joseph Hergesheimer, Any firsts.
Edgar A. Poe, Anything.
Edgar E. Saltus, Anything by or relating to.
Walt Whitman, Any early items.
Herman Melville, Any firsts.

Kleinteich's Book Store, 1245 Fulton St., Brooklyn, N. Y.

Abbott, Charles I., Richard II.
Abbot, Elizabeth, King Phillip,
J. F. Smith, Prince Charles.
Pierce Egan, Murder of Kingwood Chase.
Pierce Egan, Castle and Cottage.
Carpener, Regicide's Daughter.
Carpenter, Claiborne, the Rebel.

Korner & Wood Co., 737 Euclid Ave., Cleveand, O. Brooks, Luca Sarts, first edition. Murger, Scenes of Bohemian Life.

Kroch's International Bookstore, 22 North Michigan Boulevard, Chicago, Ill.

Noble, Grain Carriers.
Drake, Salvaging of a Derelict.
Nathan, Mr. G. J. Nathan Presents East O' The
Sun and West O' The Moon, Illustr. by Kay
Nielson.
Maeterlinck, Our Friend the Dog, Illustr. new copy.

Charles E. Lauriat Co., 385 Washington St., Boston, Mass.

Mass.

Philology of the Gospels, Blass, Mac.
Memories of Old Salem, Northend, Moffat.
Beethoven and Symphonies, George Grove.
Booklover's Enchiridion, Ireland.
Artemus Ward, His Book.
Ships and Masters of Old Salem, Paine.
The Mayflower and Her Log, Azel Ames.
Memoirs of American Governors, J. B. Moore, 1846.
Odd or Even, Whitney.
Care of Pets, Doubleday, Page & Co.
Sam Lovel's Camp, Robinson, Forest & Stream.

Mrs. Leake's Shop, 78 Maiden Lane, Albany, N. Y. Sir Nigel, Doyle. Alice in Wonderland, old ed., Carroll. Through the Looking Glass, Carroll. Grimm's Fairy Tales, old edition.

Lemcke & Buechner, 32 East 20th St., New York City Engineering Index, 1909, 1913, 1914, 1916, 1917, 1918.

Liberty Tower Bookshop, 55 Liberty St., New York, N. Y.

Macleod, Theory and Practice of Banking.
Macleod, Elements of Economics.
Cervantes, Exemplary Novels, English text, any translation.

C. F. Liebeck, 859 E. 63rd St., Chicage, Ill.
Sabin's Dictionary, Americana, any parts.

William Lieberman, 1252 Warket St., San Francis

William Lieberman, 1150 Market St., San Francisco, Calif.

The Origin of the Rites of Hebrews, N. Y., 1861.
Relation of Alimentation to Disease Salisbury.

Topinard's Anthropoligy.

The Little Book Store, 51 East Sixtleth St., New York City

The Army Under Pope, Ropes, Scribners, 1882. The Apostle, Geo. Moore. The Splendid Fairy, Holmes. The Clutch of Circumstance.

Long Island Book Exchange, 63 School St., Glen Cove, N. Y.

Atlas, Nassau Co., 1914; Suffolk, 1915; So. and North, 1917; E. Belcher Hyde pub. Harper's Road Books, English.

Lord & Taylor Book Shop, Fifth Ave. at 38th St., New York City

Wilson, New York, Old and New, 2 vols. Susan Blow, Letters to a Mother on the Philosophy of Froebel.

Lowman & Hanford Co., Seattle, Wash.

Gettysburg, Beecham.
Mosby's Rangers, Williamson.
Any of Dr. John Gamble's Publications.
Five Thousand Facts and Fancies, Physee.
Maurice Miosokowski.

Nathaniel McCarthy, 1013 Nicollet Ave., Minneapelis,

Meisterschaft System French, Secondhand.
R. Talbot Kelly, Egypt, Painted and Described.
Stalker, The Four Men, Any binding, 6 copies.
Set of Burroughs, Riverside edition.
Cambridge Bible for Schools, secondhand.
Francis Ridley Havergal's Writings.
Meyer's Christian Living.
Dickens, Beaux Arts edition.
D. F. Wilcox, Ethical Marriage.
Casanova's Memoirs.
Encyclopedia Britannica, 11th edition.
Book on Fish and Fish Families.
Goodrich. Organ in France.
Stanley Washburn, Two in the Wilderness.
Steele's American Campaigns.

A. C. McClurg & Co., 218 South Wabash Ave., Chicago, III.

Latimer ed.. Talks with Napoleon.
Cockerell, Practical Bookbinding.
Bradford, History of Plymouth Plantation, Boston.
1856.
Mourt, Relation, etc., London 1622 or later.
Greene, Cape Cod Folks.
Morton, New England's Memorial, 1669 or later.
Mather, Magnalia Christi Americana, 2 vols.
Prince, Chronological History of New England.
Block, History of Netherland, 5 vols.

McDevitt-Wilson's, 30 Church St., New York City
Leuff, Indian and His Probelm.
Cherholzer, Robert Morris.
Gustave Le Bon, Disassociation of Matter.
Gustave Le Bon, Evolution of Matter.
Lewis Wetzel.
Walter P. Wright, Alpine Flowers and Rock Gardens.
Margaret Blake (Pseud. L. C. Schem), Voice of the
Heart.
Simon Newcomb, Principles of Political Economy.
Mary Miles, Spirit of the Mountains.

James McFall, 6709 McPherson St., Pittsburgh, Pa.
Virginia Reporter, The.
Fithian Journal.
Page, Thos. Nelson, first editions.
Cooke, John Esten, first editions.
Stanton, Frank, first editions.
Harris, Joel Chandler, first editions.

Macauley Bros., 1268 Library Ave., Detroit, Mich. Penguin Island.
Archo Volume.
Decision of Character, by Foster.
The Man Who Lost Himself.
Brann's Work of two volumes, published by Herr

Brann, the Iconoclast, 12 volume edition. These must be bargains.
Business Cycles, Professor Mitchell.
Human Tradgedy, France, cloth binding.

Jordan Marsh Company, Boston, Mass.

Gothic Architecture, Moore, 2nd edition, Mass. Old Santa Fe Trail.
Moths, Ouida, Lippincott.
An Angel, by Brevet, Pitkin. Lippincott.
World and His Wife, Nirdlinger, Kennerly.

Isaac Mendoza Book Co., 15 Ann St., New York City

Isaac Mendoza Book Co., 15 Ann St., New York City Gideon Welles Diary, odd vols.
Simms, Frontiersman of N. Y., 2 vols.
Landolt, Refraction and Accommodation of the Eye.
Hensel and Rieber, Ocular Muscles.
Gross, Criminal Psychology.
Studio Special Numbers.

Charles E. Merrill Co., 432 Fourth Ave., New York, N. Y.

Staunton's Facsimile of First Folio Shakespeare, 2 copies.

F. P. Merritt, 4 East 36th St., New York Cash with order for books on Andrew Jackson or Theodore Roosevelt. Give name, author, edition and condition with price delivered.

The Methodist Book Concern, 150 Fifth Ave., New York City

History of Music in the Western Church. Dickinson.

Methodist Episcopal Book Room, 1707 Arch St., Philadelphia, Pa.

The Church a Community Force, Tippy.

Michigan State Normal College Library, Ypsilanti, Michigan

Abbott, E. A., Flatland.
Adams, Henry, History of United States, vol. 1.
Galsworthy, John, Life by Sheila-Kaye Smith.
History Teachers Magazine.
Lucas, E. V., Life of Charles Lamb.
Osgood, American Colonies in 17th Century, vols. rand 2.

Quiller-Couch, Ship of Stars. Webster, Quilts: Their Story. Weems, Life of Washington.

Edwin V. Mitchell, 27 Lewis St., Hartford, Conn. Sober Life, Cornoria.
Song Roll, Johnston, Houghton Mifflin.
On the Witness Stand, Munsterberg, Doubleday.
Ballads and Other Verse, Beesley, Longmans, Green.

The S. Spencer Moore Co., Charleston, W. Va. Her Majesty The Queen, John Eston Cooke. Hammer and Rapier, John Eston Cooke. Captain Ralph, John Eston Cooke. Miss Bonnybell, John Eston Cooke. Leather and Silk, John Eston Cooke. Col. Ross of Piedmont, John Eston Cooke.

The Morris Book Shop, 24 North Wabash Ave., Chicago, Ill.

The Morris Book Shop, 24 North Wabash A Chicago, Ill.

Ade, George, Artie 1806.

Amsbury, Ballads of Bourbonais.
Balzac, Physiology of Marriage.
Baudelaire, Mal de Mer, Translation.
Baudelaire, Flowers of Evil.
Bierce, Complete Works, 12 vols.
Brentome, Monsieur Nicholas and other works.
Dawson, Carden Without Walls,
Hay, Old Myddleton's Money.

Mimes, Mosher.
Ranke, History of the Popes, Bohn Library.
Sacher-Masoch., The Emisar and other works.
Sheffield, Social Women.
Thornton's Woodcuts, Mosher.
Tocqueville, Democracy in America.
Trelawny, Adventures of a Younger Son.
Paris Salon, All years issued in translation.
Twelve Bad Men.
Gulliver's Travels, good old edition.
George H. Boker's Poems and Essays.
The Pope's Green Island.
The Priest, by a Modernist, Sallera.
Winchester Conn. Annals, Boyd.
The Mound Builders, McLean, Ginn.
Lachrymae Christi, Trans. from the German.
The Toy Shop, Gerry, Harper.

Jehn Murphy Company, Park Ave. and Clay St., Baltimore, Md.

Butler's Lives of the Saints, 2 and 4 vols.

Newbegin's, San Francisco, California

Set of Roosevelt, Scribner edition. Forbes, California.
Annals of San Francisco. Early books and pamphlets on California. Journal of a Voyage to California by Albert Lyman, Robinson's California. Roomson's California, Set of Henry James, Scribner edition, Doves Press, Keats. California Histories, Higgins, The Dream Block.

Daniel H. Newhall, 154 Massau St., New York City Abraham Lincoln, His Book. Argyle, Archie, Cupid's Album, N. Y., 1866.

Daniel H. Newhall-Continued

Art World, Jan., 1918.
Gray, Life of Lincoln.
Herndon & Weik, Life of Lincoln, 2 vol. ed.
Johns, Jane Martin, Personal Recollections.
Langford, Vigilante Days, 1 vol.
Ulrich, Lincoln and Constitutional Govt. Williams, Travels' and Tourists' Guide, 1855 with map.
Wilson, Lincoln in Caricature, Portfolio.
Allan, Jackson's Valley Campaign.
Aughey, Tupelo.
Buell, Heroes of the Plains.
Dixon, A Man of the People.
Encyclopaedia of the New West, Marshall, Tex., 1881.
Everyman's Library, Lincoln's Speeches.
Inglehart, History of the Douglas Estate, 1869.
Iron Platform, Extra, Jan.-June, 1863-4.
Koerner, Gustave, Memoirs 2 vols.
Moore Samuel, An Accurate System of Surveying, 1706. Smith, Gen. George A., Memoir by his Daughter. Visscher, The Pony Express. Cash with order if quoted postpaid.

Norman, Remington Co., Charles St., Baltimore, Md. Preston, Desert Mounted Corps, H. M. Preston, Desert mounted Corps, and Ma. Wedmore, Etching.
Lolice, Le duc de Morny.
Lolice, Romance of a Favourite.
Hubbard, Inter-Insurance and Indemnity Exchanges.
Mitchell, Business Cycles.
Problems Vaice and Action Frobisher, Voice and Action.

Chas. A. O'Conner, 27 Spruce St., New York City Katrina Trask, Night and Morning.
Waldo Genealogy, 2 volumes.
The Martyr of Golgotha.
The Farnsworth Memorial.
What is Man; his Creation, etc.
Strickland, Life of Mary Queen of Scots.
Hosack, Mary Queen of Scots and her Accusers.
Stephens, Life of Mary Queen of Scots.
Caird, Mary Stuart, her Guilt or Innocence.
An old fashioned Romance.
Barber, Bible Looking Glass.
Golden Gems of Life, The First Mortgage.
Julia P. Smith, Courting and Farming.
Elinor Glyn, His Hour.
Books by Carl Werner,
Waters, The Newhalls of Lynn.
Histories of Norfolk Co., Va., Greenwood and Edgefield Counties, So. Carolina.
Old Corner Book Store. Inc., 27 Bremfield St. Chas. A. O'Connor, 21 Spruce St., New York City

Old Corner Book Store, Inc., 27 Bromfield St., Boston, Mass.

From the Hidden Way, Cabell. Taboo, Cabell. The Jewish Merchants, Cabell. Judging of Jurgen, Cabell. Joseph Hergesheimer, Cabell. The Lineage of Litchfield, Cabell.

Oxford Univ. Press, Amer. Branch, 35 West 32d St., New York City

Apell's Up-to-date Candy Teacher, P. F. Birch & Co., Ltd., Bloomington, Chicago, Illinois.
American Journal of International Law, Jan., 1916.

Pasadena Public Library, Pasadena, Calif. Hervey, A. B., Sea Mosses.

Pearlman's Book Shop, 933 G Street, N. W., Washington, D. C.

Woodhouse, Little Nugget. Tolstoi, Toil. Tolstoi, Toil.
The Four Masters, published in Great Britain.
Any book containing "The Frozen Words."
Arnold, A. F., The Sea Beach at Ebb Tide.
Tryon, Manual of Couchology.
The Nautilus, periodical, back numbers.
March, Convent and Confessional.
An Angel in the Rock, leaflet.
Poore, Ben Perley, Reminiscences.
McGuffey's Readers prior to 1880.
Harris, From Sunup to Sundown.
Alien Property Custodian Report. Gov't Printi Harris, From Sunup to Sundown.

Alien Property Custodian Report, Gov't Printing Office. 1919, 2 copies.

McGrath, Carpet From Bagdad. Brunetiere, Manual of History of French Literature.

Pearlman's Bookshop-Continued

Babbitt, Dr. Edward, Light and Color. Rosadi, Trial of Jesus. Mitchell, Pines of Lory. Satow, Diplomatic Practice.

Pennsylvania Terminal Book Shop, New York City The Girl with the Rosewood Crutches, McBride, '12. Carnegie, Empire of Business, D. P., 1900, new copy. Hichens, R., Barbary Sheep, Harper.

The Perine Book Co., 1413 University Ave., S. E., Minneapolis, Minn.

Children's Hour, Houghton, Mifflin Co., 10 vols. Hastings, Encyclopedia of Religion and Ethics.

Thomas Perkins, P. O. Box 3055, Boston, Mass. Coggeshall, Hist. of Amer. Privateers Sheet Anchor, Kedge Anchor. Books of Rig-sails of old Sailing Ships.

The Pettibone-McLean Co., 23 West Second St., Dayton, Ohio

Meine's History of Female Sex.

N. A. Phemister Co., 42 Broadway, New York City Chandler, Trial of Jesus.

Philadelphia Book Co., 17 S. Ninth St., Philadelphia,

Crane, Footnotes to Life. Babbitt, Principles of Light and Color, pub. by Peebles.

Powers Mercantile Co., Minneapolis, Minn. Stuart, R. M., Golden Wedding Bells, etc. Presbyterian Board of Publication, 711 Church St., Washville, Tenn. Disraeli, Life of Beaconsfield.

Presbyterian Board of Publication, Witherspoon Bldg., Philadelphia, Pa.

Checks to Antinomianism, Rev. J. Wm. Fletcher.

Presbyterian Book Store, Sixth Ave. and Wood St., Pittsburgh, Pa.

The Johannine Writings, P. W. Schmiedel.

The Presbyterian Book Store, 411 N. 10th St., St. Louis, Mo.

Jerusalem, by Geo. Adam Smith, published Doran.

Preston & Rounds Company, 98 Westminster St., Providence, R. I. Braithwaite Anthology of Magazine Verse for 1917.

Putnams, 2 West 45th St., New York City

Barber, Book on Glass.
The Sensative Plant.
Cooper, Ned Myers, Leather Stocking Edition.
Hare, Walks in London.
Hare, Cities Northern and Central Italy.
Jenks, Imaginations.
Fod, Washington, 14 vols.
Motte, New York of Yesterday and Old Blooming-dale. dale.
Muhlbach, Louisa of Prussia, cloth, gilt back.
Thurston, Sally Bishop.
Livingston's of Livingston Manor.
Todd, Real Benedict Arnold.
Original Hierousalem or Jerusalem Talmud Litera-Wilson, American Ornithology, 9 .vols., 1808. Lossing, Field Book of the Revolution. Cram, Ruined Abbeys of Great Britain.

Bernard Quaritch, Ltd., rr Grafton St., London, W. I, England

Mueller, Egyptian Mythology, 1915.
Neilson, Economic Conditions of the Manors of Ramsey Abbey, 1899.
New Phytologist, vols. 1-7.
Osgood, American Colonies, vols. 1 and 2, 1904.
Games of Alaska, 1907.
Packard, Ichneumon Parasites of American Butterflies, 1880.

Bernard Quaritch-Continued

Page, Die Umwandlung der Frohndienste in Geldrenten, 1897.
Paget, People of the Plains, 1999.
Birds, American Ornithologist Union's Checklist, 1910.

Bonaparte, American Ornithology, vol. 4, 1813.

Bowlker, Art of Angling, Worcester, N. D.

Bricknell, Natural History of North Carolina, 1737.

Britton, Flora of Northern U. S., 3 vols., 1913.

Edwards, The Ohio Hunter, 12mo, 1886.

De Barthe, Life of Frank Grouard, 1894.

Ohio State and Cleveland City, Any books, maps, pictures about, 1810-1860.

Reynolds, Northern Route from Belleville, to New York, 1854. York, 1854. Fournier, Napoleon, I. N. Y., 1904.

The Rare Book Shop, 813-17th St., Washington, D. C.

Dawson, The Unknown Country.
De Bacourt, Memoirs of a Diplomat.
Flandrau, Diary of a Freshman.
Natl. Geog. Mag. for Feb. and March, 1994. Natl. Geog. Mag., Indices for Jan. to June, 1914.
Natl. Geog. Mag., Indices for Jan. to June, 1914.
and Jan. to June, 1915.
Tuer, History of the Horn Book.
Prints of Clipper Ships, or Illus. Books pertaining to them. Austin, 200 Allied Families of R. I. or 160 Allied Families of R. I. Packard, Adventures of Jimmy Dale.

Peter Reilly, 133 N. Thirteenth St., Philadelphia, Pa.

Dwight, Anatomy of the Head.

Edson E. Robinson, Inc., Watertown, N. Y. Jerome K. Jerome, Idle Thoughts of an Idle Fellow, cloth. Jerome K. Jerome, Street of the Blank Wall, and other stories, cloth.

E. R. Robinson, 410 River St., Troy, N. Y.
Wordsworth, Prose Works, ed. by Knight.
Letters of the Wordsworth Family, ed. by Knight.
Journals of Dorothy Wordsworth, ed. by Knight.
Wordsworth, ed. by Hutchinson.
Wordsworth, Lyrical Ballads, ed. by Hutchinson.
Racine, Andromaque, Eng. trans.
Colonial History of N. Y., vols. 2 and 3.
Leibniz Philosophical Works, ed. by Lotta.
Hegel, Philosophical Works, Bohn, Eng. trans.
Spinoza, Philosophical Works, Bohn, Eng. trans.
Works of Hegel, in German.
Works of Kant, in German.
Botta, Universal Literature.
Crockett, Harmony of Kings and Chronicles. E. R. Robinson, 410 River St., Troy, N. Y. Botta, Universal Literature.
Crockett, Harmony of Kings and Chronicles.
Halstead Genealogy.
Baird, History of Rye, N. Y.
Ruttenberg and Clarke, History of Orange Co., N.Y.
Hurd, History of Orange Co., N. Y.
Descriptive Catalogue of Chas. Lamb's Library.
Prescott, Conquest of Mexico, first ed.
Any of Chas. Carrington's Publications.

St. Louis Public Library, Olive and 13th Stn., St. Louis, Mo.

Balshemtov, Der Golem, In Yiddish.

St. Paul Book & Stationery Co., St. Paul, Minn. Cecelia De Noel.

Schaefer & Koradi, 407 Callowhill St., Philadelphia, Pa.

Small dictionaries, cheap, for school children. Roman Empresses, London, Walpole Press.

A. W. Schmale, 290 Morrison St., Portland, Ore. Breath and Be Well, Bowers. Art of Deep Breathing, Stokes. Who Lies, Van Blum and Alexander. Anathema, Andreyev. Anathema, Andreyev. Andivius Hedulio, Wilkington.

Schulte's Book Store, 80 Fourth Ave., New York City Chateaubriand's Atala.
Days, Science of Aesthetics.
Days, Science of Ethics.
Flint, Early Long Island, A Colonial Study.

Schulte's Book Store-Continued

Hickock, Rational Psychology.
Tappan, A Step From the New World to the Old
and Back Again. Meissner, Assyrian Chrestomathy.

Scrantom's, Inc., Rochester, N. Y.

Sears Genealogy, by May.

W. P. Eaton, Green Trails and Upland Pastures. Genealogy of Mann Family. Set of Smollett, Hearst edition. Thorndike, Animal Intelligence, pub. by Macmillan. Crockett, Gray Man.

Charles Scribner's Sons, Fifth Ave. at 48th St., New York City

Charles Scribner's Sons, Fitth Ave. at soil St., Kew York City
Chuand-Tzu, Philosophy of, London, 1889.
Ferrari, Il Ferro, Milano.
Houghton, C., Painters Sculptors, Architects, Engravers and Their Works.
Kimball, Teaching and Addresses.
McCurdy, Leonardo da Vinci, London, Bell.
Philpott, My Garden.
Riverside Press Book of Style.
Rubaiyat, Edition Illus. by Balfour.
Streeter, Botticelli, London, Bell.
Warren, Recreation in Astronomy.
Youman, Pioneers of Science in America.
Anderson, Poor White, first edition only.
Anderson, Winesburg, O., first edition only.
Anderson, Winesburg, O., first edition only.
Anderson, Mid-American Chants, first edition only.
Anderson, Baldwin Lectures for 1902-1903.
Buckley, Plato Best Thoughts.
Door That Has No Key, Little, Brown.
Halsey, Old New York Frontier.
Jowett, Plato, Scribner, 4 vol. edition only.
Lent, E. B., Being Done Good.
Lucas, Wanderer in Paris, Mac.
Wagner-Wesendomck Correspondence.
Roosevelt, K., Happy Hunting Grounds, first ed.

Roosevelt, K., Happy Hunting Grounds, first ed.

only.
Roosevelt, Theo., Great Adventure, first ed. only.
Roosevelt, Theo., Roosevelt-N. Y. World, Panama
Libel Suit, 1910.
Roosevelt, Taft and Others.
The Philippines.
Brooke, S., Theo. Roosevelt.
Kullnick, From Ranch Rider to President, McClurg.
Macdonald, A., Would-Be Assassin of Theodore
Roosevelt.

Roosevelt.

McCutcheon, Theo. Roosevelt in Cartoons.
Miller, Roosevelt and The Negro.
Parkburst, Roosevelt, Hughes and Americanism,

1907. Wilhelm, Theo. Roosevelt As An Undergraduate. Wright, Queen Elizabeth and Her Times, 2 vols.

Charles Sessier, 1314 Walnut St., Philadelphia, Pa. Amenities of Book Collecting, first edition.
Burton's Book Hunter.
Villon Biography, 1877.
Villon Poems, 1892.
Disciple, by Bourget Cosmopolas.
Stevenson, Underwoods, first edition.
History of Old Kent.
Albrecht Durge Creat Engravers Albrecht Durer, Great Engravers. Warwick Woodlands, Frank Forrester. First editions of Beerbohm. Stevenson, Treasure Island, first edition.
Stevenson, Travels with a Donkey, first edition.
The Way We Live Now, Trollope. Reprint edition of the Book of Job, Blake.

Shepard Book Co., 406 S. State St., Salt Lake City, Utah

Mutiny of the Bounty or any book containing that

The Sherwood Co., 24 Beekman St., New York City Merrill, Footings for Faith, 3 copies.
The Bushranger.
Ives, History of Penal Methods, 2 copies.
Schultz, American Office.
Canton, Reign of King Hesle.
Nelson, Favorite Stories for Nursery.

The Sherwood Co.-Continued

The Snetwood Co.—Continued

Singleton, Wild Flower Fairy Book.

Sprague, Philosophy of Accounts.

Paine, Campus Days.
Oxenheim, Long Road.

Roe, Barriers Burned Away.

Williams, Girl and Game.

Artemus Ward, Short Stories.
Dowden, French Revolution and Eng. Lit.

Hancock, French Revolution and Eng. Poetry.

Abram, Eng. Life and Manners in Later Middle

Ares.

Ages.
Ages.
Fleay, Chronicle Hist. of Shakespeare.
Noyes & Bacon, Heroic Ballads of Servia.
Landor's Imaginary Conversations, complete.
American Idyll.
Hollands, When Michigan Was New.
Larzelere, Government of Michigan.
Quiller-Couch, Dead Man's Rock.
Young, Theory of Sets of Points.
Watts, Legacy.
Cook & Glaspell, Suppressed Desires.
Ouida, Friendship.
Randolph, Second Revelation of Sex.
Borsode's Cyclopaedia of Advertising, 1919 ed. Ages.

S. D. Siler, 930 Canal St., New Orleans, La. Engineering Index, Annual for 1917-18-20. Sins of the Fathers, T. Dixon.

Clarence W. Smith, 44 East Avenue, Rochester, N.Y. Hugo, William Shakespeare.

C. Everette Smith, 317 South Hill St., Los Angeles, California

Barrie's Mythology and Siege of Troy, Japan paper, Remarque Proof edition.

Estate of George D. Smith, 8 East 45th St., New York City

English newspapers of Sunday, Oct. 29, 1864, showing Death of John Leech.
English newspaper, Jan. 5, 1891, showing Death Notice of Chas. Keene.
Cornhill' Mag., once a week.
Irving, Sketch Book Artist's edition, Putnam, 1865.

The Smith Book Co., Suite 914, Union Central Bldg., Cincinnati, Ohio

Norris & Oliver, On the Eye.

Southern Advertising Agency, Inc., 366 Randolph Bidg., Memphis, Tenn.

Books containing rare, curious and out of the way information, either facts, mythology, superstition, manners, customs, history happenings, events or any strange or amusual literature. Send list of titles and prices wanted. No rare books or fancy prices wanted.

W. K. Stewart Co., 44 East Washington St., Indianapolis, Ind.

John Marshall, by Albert J. Beveridge, 4 vols. Also De Luxe edn., both in first editions. Joyce, T. A., South American Archaeology.

Harry Stone, 137 Fourth Ave., New York City Harry Stone, 137 Fourth Ave., New York City
All Bibles before 1850, Prayer Books, Psalm Books.
Sour Bible, all issues.
Cabell, J. B., First isseus.
Twain, Mark, First issues.
Housman, E. A., Anything.
Hamlet, Anything on.
Currier & Ives Lithographs.
Audubon Folio, Incomplete copy will do.
Gould's and other family illustrated bird books.

Stix, Baer & Fuller, Dept. 52, St. Louis, Mo. Bland, Li Hung Chang, Holt. Duclaux, Victor Hugo, Holt. Hollingworth & Poffenberger, Sense of Taste, Moffat.

R. F. Stonestreet, 507 Fifth Ave., New York City Mark Twain, Autograph edition, vols. 24-25. Automotive Wiring. Chronicles of America.

Students' Book Shop, 30 Canal St., New York City Balzac's Dramas, one volume cloth. School books of all kinds wanted. Send us your list.

The Sunwise Turn, Inc., 51 East 44th St., New York,

Potter's Graft, by Binns. Dianna of the Crossways, by Meredith, memorial edition in cloth.

Any Wilde Firsts, Oscar Wilde.

The Art of Printing, Jacobi, duo decimo earlier edition with specimen titles.

Murray Handbook, Gatherings in Spain. Richard

Syracuse University Book Store, 303 University Pl., Syracuse, N. Y.

Syracuse University Book Store, 303 University P1.,
Syracuse, N. Y.
Adams, Life of A. Gallatin, 1879.
Aksakov, S. T., Russian Gentleman, tr. Duff.
Aksakov, S. T., Years of My Childhood.
Albee, Personal Recollection of Emerson.
Alfieri, Autobiography ed. Lester.
Audubon, J. J., Life and Journal, ed. Audubon.
Austin, J. T., Life of Elbridge Gerry.
Avery, Biography of Alex. Stevens.
Bagnall, S. Slater and Dev. of Cotton Manufacture.
Baldwin, Josephy Galloway.
Banks, J. Journal Hooker ed.
Beecher, L., Autobiography, 2 vols.
Bernstein, My Years of Exile, tr. Miall.
Blackman, F. W., Life of C. Robinson.
Blaine, Mrs., Letters Duffield.
Blake, W., Letters, Scribners.
Blakely, E., Bibliography of D. G. Rosetti.
Bradley, Isaac Hill, 1835.
Brandes, G., Reminiscences of My Childhood.
Brown, Lower South, Macmillan.
Brown, W. C., Life of Oliver Ellsworth.
Browning, R., Letters to Various Correspondents.
Campbell, Life of Coleridge.
Carlyle, J. W., Early Letters ed. Richie.
Carlyle, J. W., Early Letters and Memorials, ed. Froude.
Carnegie, H., James Watt, Doubleday.
Channing, F. H., Truth about Agriculture Department.
Chesterton, G. K., G. B. Shaw, Lane. ment.
Chesterton, G. K., G. B. Shaw, Lane.
Cocis, Moul the man and his work.
Coleridge, S. T., Letters, Davey ed.
Cools, E. T., Homer and Haunt of Ruskin.
Crane, W., Artist Reminiscences.
Crile, Man and Adaptive Organism.
Custer, My Life on the Plains.
Darlington, Memorials of J. Bartram and H. Marhali. Custer, My Life on the Plains.
Darlington, Memorials of J. Bartram and H. Marhall.
Darwin, C., More letters, F. Darwin ed.
Davis, Recollections of Miss. and Mississippians.
Delany, Mrs. M. G., Autobiography.
Dick, E., G. Meredith.
Dodd, Life of Nathaniel Bacon.
Douglass, R. K., Europe and the Far East.
Du Bose, Life and Times of Yancey.
Eucken, Main Current of Modern Thought.
Fischer, T. A., Thomas, Carlyle.
Forney, Anecdotes of Public Men.
Foxbourne, Life of J. S. Mill.
Fourier, Analytical Theory of Heat.
Gilman, D. C., Life of Coleridge.
Gilman, D. C., Life of J. D. Dana.
Gould, E. P., Life of J. D. Dana.
Gould, E. P., Life of E. Cheever.
Grant, U. S., Letters, Cramer ed.
Graves, Practical Forestry in Adirondacks.
Griffith, A. B., Biographies of Scientific Men.
Guillemard, Life of Magellan.
Hamerton, P. G., Autobiography.
Harris, J., Contemporary Portraits, 2 series.
Harrisse, J., and S. Cabot, Dodd.
Hay, J., Addresses, Century,
Hazlett, W. C., Lamb and Hazlett, Letters.
Hearn, M., tr. Von Moltke his Life and Character.
Hoffman, Handbook of Birds.
Hout, H., Commercialism and Journalism.
Howe, S. G., Letters and Journals.
Howells, W. C., Recollection of Life in Ohio.
Hueffer, F. M. James, 1896.
Hunt, L., Correspondence.
Hunt, L., Journal.
Letters of Faraday.
Journalism for Women, Lane.

Syracuse University Book Store-Continued Kendall, A., Autobiography, Stickney. King, Life of T. Dorr. King, Life, Journal and Correspondence of M. King, Life, Journa.
Cutler.
Landor, W. S., Letters, ed. by S. Wheeler.
Lewes, Aristotle, a chapter in the history of Sci-Cutler.
Landor, W. S., Letters, ed. by S. Wheeler.
Lewes, Aristotle, a chapter in the history of Science.
Liszt, F., Letters ed. La Mare.
Lichtenberger, Germany and its Evolution.
Low Press, Work for Women.
MacBan, L., Marjorie Fleming.
McCabe, W. G., Personal Rec. of Tennyson.
Mackail. Swinbourne, Oxford.
McMaster, T. B., Daniel Webster.
Maitland, Life and Letter of L. Stephen.
Masson, Carlyle Personally and in his writing.
Martin, Maxmilian in Mexico.
Meigs, W. M., Life of Benton.
Milford, Miss, Life and Letters.
Moscheles, F., Fragments of an Autobiography.
Murdock, Memories of Swinbourne.
Nasmyth, J., Autobiography, ed. Smiles.
Nichols, T. Carlyle.
Nesbit, Studies in Forestry.
Pickering and Uphan Life of T. Pickering
Procter, C. Rossetti.
Raleigh, Wordsworth.
Ramsey, Essay Biographical and Chem.
Ratislaw, Swinburne, a study.
Renan, E., Recollection of My Youth.
Rosetti, Pre-Paphael Memorials and Letters.
Robins, H. N., Farm Mortgage Handbook.
Rosetti, W. M., D. G. Rosetti as Designer.
Rosetti, W. M., D. G. Rosetti as Designer.
Rosetti, V. M., Some Reminiscences.
Scribner, Lumber and Log Book.
Schick, Manual of Forestry, vol. 1.
Seitz, D. C., Paul Jones.
Shipp, Grant Days, Life of W. H. Crawford.
Smith, Ocean Carriers.
Stille, Life and Services of J. Poinsett.
Stoddard, Per. Rec. of Lamb and Hazlett.
Stone, Life and Services of Red Jackett.
Stone, Life and Services of Forestry.
Sutchiffe, R. Fulton and Clermont.
Swinburne, Letters to J. Morley.
Tennyson, H. Tennyson and His Friends.
Thompson, Life and Work of Faraday.
Tuthill, Ruskin.
Tennyson, H. Tennyson and His Friends.
Thompson, Life and Work of Faraday.
Tuthill, Ruskin.
Twichell, J. H., J. Winthrop.
Tyler, Memories of Tancy.
Wagner, R., Letters to Dresden Friends.
Wallace, A. R., My Life, Dodd.
Wendell, Cotton Mather.
Willey, 30 Years in California.
Wood, E., Civil War in America.
Woodsworth, Eliz. W. Wordsworth.
Wordsworth, Family Letters of, ed. Knight.

Tacoma Public Library, Tacoma, Washington

Jefferson Thomas, Life and Morals of Jesus of Nazareth (House Doc. No. 755, 58th Cong., 2nd Sess.) (Jefferson Bible, Govt. Printing Office. 1904). Lodge, H. C., Historical and Political Essays, Hough., c. 1892.

The Talmud Society, 33 Newbury St., Boston, Mass. Hebraica, Judaeca, books on The Talmud, Zionism, etc. Report everything of Jewish interest. Give full bibliographic description.

Temple Review, 5513 Larchwood Ave., Philadelphia,

Dr. Louis Albert Banks, any. Godly Self Control, Pierson. J. D. Jones' Works, any. Ten Commandments, any author. Four Faces, Henson.
Julian Mortimer, Boys Book of Adventure.
Rev. Richard Newton, any.
Clark's Commentaries Talmage's Sermons. 20 vols., Cartons of St. Mark, Horton. Tea Leaves, by Crane. Birthday of Hope, Jones. Batonala, by Rene Moran. vols., Christian Herald.

Temple Review-Continued

Wells, History of the World. Lincoln's Use of His Bible. Study in Ethical Principles, Seth.

Thoms & Eron, Inc., 34 Barclay St., New York City Annual Report of the American Historical Association, 1905, vol. 2.

Les Miserables, vol. 5 only, Crowell or Sproul ed.

National Cyclopedia of American Biography, vol. 3
only, White.

only, White. Harvard Classics, volume 8, Green Cloth preferred. Treasure Island, volume 5, Pertland edition. Hutton, Winds of God. Warner's Library, vols. 4 and 31, Green Buckram, Leather Labels preferred.

Lewis Thompson, 29 Broadway, New ork, N. Y. Ebrietatis Ecomium, N. Y., 1910. Americana Ebrietatis, N. Y., 1917. Delafield, Biography of Francis and Morgan Lewis. English Notes, Boston Daily Mail Office, 1842.

Otto Ulbrich Co., 386 Main St., Buffalo, N. Y. New Book of the Dog, cloth, Leighton. Composition Planning, Opdycke.

University Book Store, 233 W. Short St., Lexington, Kentucky

One set Encyclopedia Britannica, 11th Cambridge edition. Collins, History of Kentucky in 2 vols. Collins, History of Kentucky in 1 vol. Any books on Kentucky.

University of California Library, Berkeley, Calif. Dillon, Commentaries on the Law of Municipal Corporations, last edition.

University of Illinois Library, Urbana, 111. Lyman, Culture Studies on Polymorphism of Hymen-

University of Oregon Library, Eugene, Oregon Tarkington, Gentleman from Indiana.

THE DRAKE LINE

BEST-SELLING

HOME-STUDY BOOKS

COVERING

Automobiles, Electricity, Machine Shop, Welding, Engineering, Painting, Carpentry and Building.

ALSO

Business Books, Parent's Library, Modern Languages, Paper Handbooks.

DEALER HELPS

FREDERICK J. DRAKE & CO., Publishers 1006 So. Michigan Ave., Chicago

University of Wyoming Library, Laramic, Wyoming Macauly, Life and Letters, Edited by Sir George Trevelyan, vol. 1, Harper, 1876. Schurz, Reminiscences, vol. 3. Spencer, Herbert, Autobiography, vol. 1, Appleton,

D. Van Nostrand Co., 8 Warren St., New York, N.Y. Rarahu or Marriage of Loti, translated by C. Bell. Life of Paul Revere, Gosse.

T. B. Ventres, 286 Livingston St., Brooklyn, N. Y. Disenchanted, Loti, Macmillan. Hymns that Have Helped.

H. S. Victorson, 6 Beacon St., Boston, Mass. Life of Thomas Paine Conway, 2 vols., Putnam. Life of Thomas Paine, Rickman.

H. S. Victorson-Continued

Echoes and Interludes, Eaton.
Sacred Books of the Earth, vols. 34 and 38.
Adventures of Alexander Henry.
Agony Column, Earl Der Biggers.
Ancient Tales, Cortello.
Curiosities of Law and Lawyers, Crook-Jones. Penguin Island, Anatole France, 3 copies. The Open Road, Hewlett.
True Stories of Crime, Arthur Train.
Any books on Newspaper Libel.
The Country of Thomas Hardy.
The Green Carnation, Hichens.

Frederick G. Volz, 4548 North Camac Street, Philadelphia, Pa.

Encyclopedia Britannica. Harvard Classics.

George Wahr, 103 North Main St., Ann Arber, Mich. Set. Spencer, Exell & Neil, Thirty Thousand Thoughts.

Walden Book Shop, 307 Plymouth Court, Chicago, Ill. Specimens of English Prose, Saintsbury. Cost of Competition, Reeve. Logic, Minto, Scribner's. An Interrupted Friendship, Voynich.

John Wanamaker, New York

Ayesha, Return of She, Rider Haggard. The Raft, Dawson. Christianity, Islamism and the Negro Race, Dr. Blyden. Figure on the Yangtze, W. E. Geil.
Eighteen Capitals of China, W. E. Geil.
Hist. of Russian Culture, Milwaukee.
Johnny Cube paper, Shepherd Tom Hazard.
England and Holland and its Puritans, Morton Dexter. C. A. Hanna, The Scotch Irish. C. A. Hanna, Scot in North Britain. Heather Moon.

John Wanamaker, Book Dept., Philadelphia, Pa. Monarchs of Merry England, Carse. More Monarchs of Merry England, Carse. Little Old French Furniture, 2 vols., pub. Stokes. Little Old French Furniture, 2 vols., pub. Stokes. Red Republic, Chambers.
Our Little Old Lady.
Grieg and His Music, Finck.
Sleeping for Health, Bower.
Does God Care?
Fulton's Pigeon Book.
Colonial Mansions of Maryland and Delaware, Hammond. Hammond.
Pliny's Natural History.
To Have a Friend Be One, Glasspole.
Greenleaf On the Testimony of the Evangelists.
Dictionary of Musical Terms, Wicks and Schmidt.
New Age and Its Creed, Merrick.
Royalty in the New World or the Prince of Wales
in America, Kinabam Cornwallis.
Aspirations of the World compiled by Lydia M.
Child.
Loves Pilgrimage. Sinclair. Aspirations of the World Complete of Science of the States, A. J. Pearce.

Ne Man and the Moment, Glynn.

Visions and Revisions, Powys.

Songs of Democracy, C. E. Russel.

Science of the Stars, A. J. Pearce.

Belshazzar, Davis.

Two Years in a Forbidden City.

Wayside Inns on the Lancaster Roadside, Sachse.

Struggle for Self Government, by L. Steffens.

In the Sweetness of Childhood, Hartshore.

Deschanels Natural Philosophy, first two volumes.

Speeches and Writings of J. S. Black, Ex-Astorney

General U. S.

Pennell of the Afghan Frontier.

Jones, Economic Crisis.

Mitchell, Business Cycles.

Post-Character, Capacity, Collateral and Capital.

Post-Character, Capacity, Collateral and Capital. Strong, Lectures on the Methods of Science. Bottage, Economics of Manufactures. Bottage, Economics of Manufactures.
Beveridge, Unemployment.
Fetter Source Book of Economics.
Feuse, Principles of Political Economy.
Marshall, Principles of Economics.
Nicholson, Factory Organization and Cost.
Nicholson, Principles of Political Economy.
Pierson, Principles of Political Economy.

John Wanamaker-Continued

Wicksteed, Common Sense of Political Economy.
Walker, Advanced Economics.
Parson's Business Administration. Kirschbaum, Business Organization and Administration. Duncan, Economic Side of Works Management. Koester, Price of Inefficiency. Schultze, American Office. Joy of the Theatre, Cannan. Satire, Cannan. Satire, Cannan.
Anatomy of Society, Cannan.
Everybody's Husband, Cannan.
Freedom, Cannan.
Release of the Soul, Cannan.
Samuel Butler, Cannan. Samuel Butler, Cannan.
Love, Cannan.
Old Mole, Cannan.
Round the Corner, Cannan.
Three Sons and a Mother, Cannan.
Young Ernest, Cannan.
Devious Ways, Cannan.
Peter Homuniulus, Cannan.
Sunia, Driver.
The Dear Old Home, Ambler.
Conduct of a Contract Squadron, by Capt. R. de Brensan. Brensan.

Kisses of Jonannes Secundus, Bohn Lib.

Half a Chance, Isham.

Randbook of Photomicrography, Hind & Randles.

Community Drama and Pagentry, Beegle & Craw-

The Westminster Press, 125 N. Wabash Ave., Chicago, Ill.

Schaff-Creeds of Christenaum, 3 vols.
Talmage-Sermons, 20 vols.
Expositor's Bible, 6 vols.
Talmage's Sermons, 20 vols., complete, or odd vols.
Autobiography of William Mason.
Biblical Illustrator, Isaiah, vol. III.
Biblical Illustrator, Daniel.
Biblical Illustrator, I Samuel.
Harvard Classic Harvard Classics. Lord Beacon Lights of History.

B. Weyhe, 710 Lexington Ave., New York City Muther, History of Painting, a vols.
Van Dyck, Classics in Art.
Marius, Dutch Painting.
Mach, Painting in the 19th Century, Outlines of a
History of Painting.

R. H. White Company, Boston, Mass. Common Law, Rupert Hughes. Any books on Log Cabins. Book of Knowledge. Harvard Classics.

Whitlock's Book Store, Inc., 219 Elm St., New Haven, Ct

Old Atlases Conn., Mass.

Dodd History East Haven.

Dean, Fishes Living and Fossil.

Rogers, Religious Conception of the World.

Stiles, History Three Judges of Chas. I.

Austen, Pride and Prejudice, Peacock ed.

Freman, Mystery of 13 New Inn.

Hapgood Trans. Eastern Orthodox Service Book.

Old Play Bills, no opera.

Hastings, Encyclopedia Ethics.

B. T. Williams, 279 W. 6th St., San Pedro, Calif, Heroes of Iceland, French.
Robbery Under Arms, Boldrewood.
Bird Book, Natl. Geographical Socy.
Used Books on Navigation and Seamanship.
Publishers please send catalogs.

J. I. Williams Book Co., 24 Pearl St., Worcester, Mass.

Greenleaf's Arithmetic.
Bell's Pink Boots.
Bryant's Household Library of Poetry and Song. Jurgen.

Arthur R. Womrath, Inc., 21 West 45th St., New York City Science and Health, first edition.

Arthur R. Womrath-Continued

I. C. S. Commercial Law. Hypnotism, its History, Practice and Theory, J. Milne Branwell, 2d edition, London, 1906.

Treatment by Hypnotism and Suggestion, C. Lloyd Tuckey, 5th ed., London, 1907.

Woodward & Lothrop, Book Dept. No. 3s. Washington, D. C.

The Room in the Tower, E. S. Benson. Helps from the Sanctuary, Brett.

Ye Old Book Shop, 118 Patton Ave., Asheville, N. C.

Complete Shakespeare, Good Print and edition, Not Set Browning, good edition. Set Emerson, good edition. Wheeler's History N. C.

William H. Ziesenitz, 532 Warren St., Hudson, N. Y.

Stevenson's Home Book of Verse. Burrell, Paul's Companions. Henty, any vols.

Just Received!

FBBRUARY NUMBER

THE ROOKMAN'S JOURNAL AND PRINT COLLECTOR

AN INTERNATIONAL MAGAZINE

Contents

DR. DOVER: PIRATE, AND INVENTOR
OF A FAMOUS REMEDY—Philip Gosse.
THE PERSIAN BOOK, AND THE GLORIES
THEREOF—W. G. Blaikie Murdoch.
EIGHT LITTLE BOOKS OF A SCOTTISH
POET—S. J. Looker.
OLLA PODRIDA—The Editor.
AMERICAN NOTES—G. H. Sargent.
TWO UNRECORDED TRIAL PROOFS OF
WHISTLER ETCHINGS—F. L. Wilder.
DR. DANIEL AND THE FELL TYPES—
C. T. Jacobi.
REVIEWS.
BOOKS TO BE NOTED. REVIEWS.
BOOKS TO BE NOTED.
CORRESPONDENCE.
CATALOGS FROM THE BOOKSHOPS.
ZORN ETCHINGS AND THEIR VALUES.
BOOKS IN THE SALE ROOMS.
BOOK PRICES.
MEN AND MATTERS.

"The Bookman's Journal" is published monthly, at 173-4-5, Fleet Street, London, E. C. 4. Subscription Rate, including postage, \$6.00 per annum, and proportionately for shorter periods.

Price 50 cents per copy Address

R. R. BOWKER CO. 62 West 45th Street New York

BOOKS FOR SALE

Wm. M. Goodwin, 1406 G St., N. W., Washington, D. C. Goodwin, The Christian Science Church.

BOOKS FOR SALE-Continued

M. C. B. Hart, 255 West 112th St., New York City Bromley, Derby and Norris Genealogies, \$1.25 each. History Grace Church, Jamaica, L. I., \$1.25. Transactions Am. Ins. Elec. Engineers, bound, 20 vols., \$10. vols., \$10.

Reports Am. Hist. Assn., 10 vols., \$3.

N. Y. City Directories, 1810-1869

Following two Rare Lincoln Items

The Picture and the Men, Perkins, 1867, 75c.

The Lincoln Fellowship, contains rare Lincoln photo

from original negative, 3 parts, complete, \$1.00.

Benton, Voting in the Field, A Forgotten Chapter of

the Civil War, privately printed, 332 pages, 85c.

Kalamazoo Public Library, Kalamazoo, Mich For Sale or Exchange: Illustrated London News, vol. 14, 1894; vol. 38, 1906; vol. 40, 1907; vol. 53, 1913, bound. Gartenlaube, 1864-1883, 18 vols.,

Frank Resengren, 17 East Ohio St., Chicago, Ill. Frank Mesengren, 17 Mast Onto St., Chicago, Ill. Jurgen, English edition, illustrated, and limited, new copies at \$15 each. In format one of the finest books published in either England or America in many years.

New Student's Reference Work, 7 vols., 1920, as new, pub. at \$48. 50 sets to close out at \$7.50 ea. Italian Novelists, 7 vols., limited to 26 sets, water color ills. on satin, etc., \$70.

Moore, My Dead Life, English Signed ed., new, mncat. \$20.

moore, my Dead Life, English Signed ed., new, uncut, \$60.

Moore, My Dead Life, American Limited ed., new, uncut, \$5.

Currey, History of Chicago, De Luxe ed., 5 vols., 36 mor. very fine copy, \$12.

Terms: Cash with Order.

L. Rutledge, Shawnee, Okla.

Harvard Classics, 50 vols., green cloth, \$45. Bret Harte, 25 vols., green cloth, Collier, \$17.50. Dickens, 25 vols., green cloth, Collier, \$55. The Children's Hour, 9 vols., buckram, Houghton,

\$12.50.
Simonds' Hist. of the World War, 5 vols., \$18.50.
Continental Classics, 20 vols., red silk, Harper's,

\$17.50.

Brann the Iconoclast, 12 vols., \$17.50.

Memoirs of the Court of England, John H. Jesse,

These sets are new. Prepaid if cash with order. The Talmud Society, 33 Newbury St., Boston, Mass. Several Thousand bound and unbound copies of the Poet Lore, various titles.

is & Eron, 34 Barclay St., New York City Battles and Leaders of the Civil War, 4 vols., cloth, as new, \$7.50, published at \$25.00.

BOOK-TRADE OPPORTUNITIES

(Twenty Cents a Line)

POSITIONS OPEN

WANTED-BOOK SALESMAN, thoroughly experienced in second-hand and old books and prints. Write full particulars. WILLIAMS BOOKSTORES Co., Boston, Mass.

WANTED—Capable man with thorough knowledge of book buying and selling to take charge of book department. Will make very liberal proposition to right party. HARVEY P. EVEREST, Oklahoma City. Oklahoma.

POSITIONS WANTED

BOOK BUYER wishes to connect with reliable department store or bookstore, also understands stationery business. Ten years experience. Best references. At your immediate service. R. O., care Publishers' Weekly.

POSITIONS WANTED-Continued

MAN, thoroly experienced, buyer and manager, desires to connect with N. Y. house, book dept. Best references, E. A., care Publishers' Weekly.

YOUNG MAN, married, 26 years old, desires con nection with retail Bookstore or publishing house. Seven years experience. Can furnish references. Address A. F., care Publishers' Weekly.

BUSINESS FOR SALE

FOR SALE—Second-hand Book Curio-Novelty and 1 Chair Barber Shop. Bargain for right man. Write for particulars, 114 Callahan St., Muskogee,

PLATES WANTED

PLATES WANTED-One of the standard firms of America would be glad to consider the lease or purchase of plates of selected Classics now on the list of Uniform Entrance Requirements in English. Address X Y Z, care Publishers' Weekly.

BUSINESS OPPORTUNITIES

AN established greeting card line has territory for agent. What states can you cover? Box O. C., care of Publishers' Weekly.

AUCTION. Commissions at all book sales executed. Furman, 363 W. 51st St., New York.

WANTED—A STORE. We will buy a live book-store in growing town. Prefer University town. R. F., care Publishers' Weekly.

REMAINDERS

OFFER US your remainders and plates. We are especially interested in publications on art and dancing. International Remainder Company, 33 Newbury Street, Boston, Mass.

THE Syndicate Trading Company buys entire remainders, large and small of editions of saleable books. Sample may be submitted at any time of the year. Syndicate Trading Co., Book Department, 2 Walker St., New York. Telephone—Canal 1080.

WE ARE IN THE MARKET for Remainders, Printers, Booksellers and Publishers would do well to offer us their over-stocks of literary merchandise which they desire to turn into cash. No quantity too large to handle. Immediate decisions. Williams Bookstores Co., Under the Old South Meeting House, Boston, Mass.

FINE exclusive line of jobs, remainders and standard sets. Always something new and interesting to show. Catalogue on request. Bigelow, Brown & Co., Inc., 286 Fifth Ave., New York.

WE BUY entire remainders large and small. Let us hear from you. Henry Bee Company, 32 Union Square, New York City. Stuyvesant 4387.

-REMAINDERS-

Send for our 1922 descriptive Catalogue of Remainders which lists an exceptional assortment of MISCELLANEOUS, FICTION and JUVENILES at prices that will interest you.

HENRY BEE COMPANY BOOKJOBBERS AND PUBLISHERS

32 Union Square

New York

Just Published

Photographic Amusements

By Walter E. Woodbury

This interesting book, describing many novel, ingenious, amusing and ludicrous effects obtainable with the camera, has been out of print for several years, though previous to that time it had passed through many editions and was one of the most popular photographic books ever sold. We have just reprinted the book with the original text and a number of new sections. We can recommend it to all who desire to utilize their ingenuity in producing interesting pictures out of the beaten path. The contents are as follows:

Introduction—The Mirror and the Camera—The Photo-anamorphosis—Statuette Portice Manie Photography, Photography, for Household Description.

-Magic Photographs-Spirit Photography-Photography for Household Decoration -Leaf Prints-To Make a Pen and Ink Sketch From a Photograph-Photographs on Silk —Photographing a Catastrophe—Photographs on Various Fabrics—Silhouettes—How to Make a Photograph Inside a Bottle—Photographing the Invisible—Photographs in Any Color—The Disappearing Photograph—Freak Pictures with a Black Background—How to Copy Drawings—Sympathetic Photographs—Dry Plates That Will Develop with Water—Caricature Photographs—Photographing Seaweeds—Stamp Portraits—Luminous Photographs—Floral Photography—Distorted Images—Photographs Without Light—Electric Photographs—A Simple Method of Enlarging Mospilisht—Electric Photographs—Magic Vignettes—A Simple Method of Enlarging—Moonlight Effects—Photographing Snow and Ice Crystals—Photographing Ink Crystals—Pinhole Photography —Freak Pictures by Successive Exposures—Wide-Angle Studies—Conical Portraits—Making Direct Positives in the Camera—Instantaneous Photography—Artificial Mirages by Photography—Photo-Chromoscope—Composite Photography—Tele-Photo Pictures— Lightning Photographs—Photographing Fireworks—Doubles—Double Exposures—Conical Portraits—The Two-headed Man—Duplicators and Triplicators—Pictures with Eyes Which Open and Close-Photographic Bookplates-Landscapes and Groups on the Dining-room Table—Night Photography—Photographs on Apples and Eggs.
128 pages, 114 illustrations, size 61/6 x 91/4. Bound in red cloth. Price \$1.50.

American Photographic Publishing Co., 428 Newbury St., Boston 17, Mass.

Librarians

Have your new publications bound before they go on the shelves, and have your old books rebound in such a way that they will never have to be rebound again at the

NATIONAL LIBRARY BINDERY COMPANY

728 Myrick Bldg., Springfield, Mass.

24 Noble Court Cleveland, Ohio

ENGLAND

I am desirous of representing American publications in England; Sales, subscriptions, advertising. Publications should be of a distinctive nature and of value and interest to British classes. Can be well recommended and can give American references. Write

DAVID H. BOND

407 Bank Chambers, Chancery Lane

London, W.C., England

BOOKSTORE **ADVERTISING**

Economical -Effective

Used in 1921 By 375 Dealers

Distribute

BOOKS of the MONTH

Pocket size shopping guide to the latest books

Sold in imprint lets by

R. R. BOWKER CO., S2 W. 45th St.

Wholesale Book Service To You

From the following
DISTRIBUTING BRANCHES
The American News Company, Inc.
9-11-15-15 Park Place, New York

EASTERN

The Eastern News Company 67-69 Union St., Portland, Maine The New England News Company 93 to 101 Arch St., Botton, Mass. The Rhode Island News Company 505; Wryboast St., Providence, R. I. The Springfield News Company 25:77 Fort St., Springfield, Mass.

CENTRAL

The Northern News Company 15-17 3rd St., Trop, N. Y.
The Albany News Company 568-510 Breedemy, Albany, N. Y.
The Syracuse News Company 236-238 West Washington St., Syracuse, N. Y.

The Rochester News Company 19 to 27 Church St., Rochester, N. Y. The Buffalo News Company 52 B. Mohest St., Buffalo, N. Y. The Central News Company 5. Washington St., Phila., Po. The Pittsburgh News Company 300-308 Ferry St., Philaburgh, Pa.

SOUTHERN

The Baltimore News Company 227 N. Cehert St., Baltimore, Md.
The Washington News Company 313 Sixth St., N. W., Washington, D. C.
The Georgia News Company 85 Welton St., Atlanta, Ga.
The New Orleans News Company 214 Decisier St., New Orleans, Le.
The Texas News Company 710 Main St., Dallas, Texas

WESTERN

The Cleveland News Company 1552 3rd St., N. W., Cleveland, O. The Cincinnati News Company 127-129 Shillie Pl., Cincinnati, O. The Detroit News Company 86 W. Laned St., Detroit, Mich. The Western News Company 21-29 E. Austin Ave., Chicase, Ill. The Indiana News Company, Inc. 1008-1019 Lecurs St., St., Louis, Mo. The Minnesota News Company, Inc. The Minnesota News Company 19-21 W. 3rd St., St. Paul, Minn. The Omaha News Company 11-17 Descriptor St., Omaha, Neb. The South West News Company 1144 Arapahos St., Desver, Cole. The Uch News Company 1444 Arapahos St., Desver, Cole. The Uth News Company 19-41 Part Office Place, Sait Labe City, Unh.

PACIFIC

The Paget Sound News Company 1931 2nd Ave., Seattle, Wark. The Ban Francisco News Company 144 Houwel St., San Francisco, Cal. The Los Angeles News Company 201-203 No. Los Angeles St., Los Angeles, Ons.



ORGANIZED TO SERVE THE TRADE ONLY

A country-wide distribution service is behind every bookseller in America and Canada. Whatever your requirements are this service is available to you.

You can save time and expense, keep your stock up to date, without overloading, by making full use of our nearest distribution point.

Eighty conveniently located distribution points are prepared to care for any of your needs in books, periodicals and stationery.

Our facilities are at the command of publishers, manufacturers and dealers everywhere.

THE AMERICAN NEWS COMPANY, Inc.

AND BRANCHES

Publishers' Agents

9-11-13 & 15 Park Place,

New York City

Send A Copy To Your Customers

"THE SPRING BOOKS"

1922

A concise convenient catalog for the use of retail booksellers, listing and presenting for the bookseller and his customer the most attractive Spring books from the presses of all American publishers.

■ A classified descriptive list of 52 pages, of a weight that mails for one cent — of a size that fits the business envelope.

An advertising medium that has proved profitable to hundreds of booksellers. An imprint book list that is attractive and has sales "punch."

The Spring Announcement Number

BOOKS of the MONTH

Sold in imprint quantity lots at

\$3.00	per	100	copies	\$7.00	per	400	copies
4.00	"	200	**	8.00	"	500	"
6.00		300		14.00	"	1000	**

"Your imprint on the front cover makes it your individual Catalog."

Your order must reach this office by March 15th. Otherwise it can't be filled

R. R. BOWKER CO., Publishers 62 WEST 45th STREET, NEW YORK

THE Dublishers' Weekly,

The American BOOK TRADE JOURNAL

Published by R. R. Bowker Co. at 62 West 45th Street, New York
R. R. Bowker, President and Treasurer; J. A. Holden, Secretary
Entered as second-class matter June 18, 1879, at the post office at New York, N. Y., under the Act of
March 3, 1879. Subscription price, Zones 1-5, \$6.00; Zones 6-8, \$6.50; Foreign, \$7.00
English Agent: D. H. Bond, 407 Bank Chambers, Chancery Lane, W. C., London.

VOL. CI.

NEW YORK, MARCH 11, 1922

No. 10

The Novel of the Spring

SAINT TERESA By Henry Sydnor Harrison

"I knew the furnace was out— I felt the house grow cold— And still I couldn't leave that book"

This is the first opinion we have had from a bookseller who has read SAINT TERESA. And it is a feeling that is going to be shared by hundreds of thousands of Americans who will find this the most magnetic, the most absorbing book they have read for years.

Ready March 24th. \$2.00

HOUGHTON MIFFLIN COMPANY

Stokes' Fiction Leaders

THE HEAD OF THE HOUSE OF COOMBE

By FRANCES HODGSON BURNETT

Author of "The Shuttle," "The Secret Garden," etc.

Reorders are coming in daily by telegram and mail (thanks to the hearty co-operation of booksellers in our big campaign). Enthusiastic letters from all cities. A Philadelphia bookseller says, "I predict it will be our biggest Spring seller." From a New York house, "That half-million may be no dream." A large Second Printing is ready to take care of your orders but remember—first come first served. \$2.00

SLEEPING FIRES

By GERTRUDE ATHERTON

Author of "Sisters-in-Law," "The Conqueror," etc.

An Atherton novel always finds a wide public and with the very recent success of SISTERS-IN-LAW to urge it on, SLEEPING FIRES is going strong. Its striking plot is laid in San Francisco and New York around 1870 and its treatment of the eternal triangle is startlingly unusual. Third Printing.

THE MILLION-DOLLAR SUITCASE

By ALICE MacGOWAN

and PERRY NEWBERRY

With California very much in the public eye, a good clean mystery novel set in present-day San Francisco and its beautiful suburbs will be widely read. This one is well-written, intensely exciting—you can safely recommend it to all lovers of a good detective yarn. Second Printing. \$1.75

IN THE MORNING OF TIME By CHARLES G. D. ROBERTS

Author of "The Kindred of the Wild." etc.

A novel of prehistoric times, built on scientific knowledge but presenting its story in fascinating human terms. Just the novel for those who have been reading the prehistoric parts of Wells' "Outline" and Van Loon's "Story of Mankind." It is accurate as to fact, full of splendid description and intensely interesting.

\$1.90

THE MAN FROM THE WILDS

By HAROLD BINDLOSS

Author of "Kit Musgrave's Luck," etc.

"It fairly bristles with action," says the N. Y. Tribune of this new Bindloss adventure story laid in the Canadian wilderness and the North of England. There's plenty of excitement here, stirring struggles with primitive nature and romance. Third Printing.

\$1.75

THE BALANCE

By WILLIAM DANA ORCUTT

Author of "The Moth," etc.

A vibrating story of today in which the author of many successful novels develops interesting ideas sure to provoke discussion. The exciting plot involves a strike, forgery and murder with a criminal who cleverly defies detection. Interwoven is an absorbing love story. The place of the returned soldier in industry is an important feature. Ready about March 20. \$1.90

Stokes' Important Non-Fiction: Fucito's CARUSO AND THE ART OF SINGING; Alfred Noyes' WATCHERS OF THE SKY; Rasmussen's GREENLAND ALONG THE POLAR SEA.

Publishers FREDERICK A. STOKES COMPANY New York

SPRING ANNOUNCEMENT NUMBER

Table of Contents

INDEX TO SPRING ANNOUNCEMENTS	710-77	7 6					
INDEX TO ADVERTISERS							
Abingdon (The) Press659	Judson (The) Press						
Altemus (Henry) Company804	Knopf (Alfred A.) Inc	••					
American News Company, Inc811	Lippincott (J. B.) Co596-5						
Appleton (D.) & Co589-592	Literary Review (The)						
Association Press661	Little, Brown & Co636-						
Atlantic Monthly Press593	Little & Ives (J. J.) Co						
Baird (Henry Carey) & Co668	Longmans Green & Co	-					
Baker & Taylor Company810	Lothrop, Lee & Shepard Co614-						
Beacon Press663	Macaulay Company620-						
Biblio (The)786	Macmillan Company626-	-					
Bobbs-Merrill Company684	McBride (Robert M.) & Co634-						
Boni & Liveright651-656	McClurg (A. C.) & Co						
Bookman (The)783	Medici Society of America, Inc						
Boston Evening Transcript	Merriam (G. & C.) Co						
Bowker (R. R.) Co680, 682, 784, 810	Nelson (Thomas) & Sons						
Bradley (Milton) Co	Nelson (Thomas) & Sons						
Brentano's	North American (The)						
Brown (Nicholas L.)	Orchard Hill Press						
Century Company	Oxford University Press						
Chicago Daily News	Penn Publishing Company						
Columbia University Press	Pilgrim Press						
Cosmopolis Press	Pitman (Isaac) & Sons						
Cosmopolitan Book Corporation628-629	Putnam's (G. P.) Sons622-						
Crowell (T. Y.) Co. 649 Cupples & Leon Company 806-807	Reilly & Lee Company						
	Revell (Fleming H.) Co						
Dodd, Mead & Co	Ronald Press						
Doran (George H.) Co	Saunders (W. B.) Co						
Dorrance & Company	Scribner's (Charles) Sons586-						
Doubleday, Page & Co	Seltzer (Thomas)						
Drake (F. J.) Co	Small, Maynard & Co						
Duffield & Company 676 Dutton (E. P.) & Co. 603-605	Stewart & Kidd						
Fruk & Wagnalls Co630-631	Stokes (Frederick A.) Co						
	Sully (George) & Co	305 805					
Grosset & Dunlap	U. P. C. Book Co						
Harcourt, Brace & Co	University of Chicago Press						
Harper & Bros	Van Nostrand (D.) Co						
Henley (Norman W.) Publishing Co669	Whitman (Albert) Co						
Holt (Henry) & Co	Winston (John C.) Co						
Houghton Mifflin Co583, 594-595	Womans Press	802					
International Text Book Press808	World (The)						
Jacobs (George W.) & Co672	Yale University Press						
Jacobs (George W.) & Co							
JUNEA LINGUI ANGLE L. U							

SCRIBNER SPRING BOOKS

The Chronicles of Chicora Wood

By ELIZABETH W. ALLSTON PRINGLE

This volume of recollections by the author of "A Woman Rice Planter" has the charm of a novel of the old South. A vivid picture of a beautiful and bygone age.

About \$3.50

Published April 21

A Daughter of Napoleon

MEMOIRS OF EMILIE DE PELLAPRA

These memoirs are full of the joy of living, of witty comment, of charming pictures of French domestic life, and are delightfully frank.

About \$1.50

Published March 24

The Life of Donald

G. Mitchell (Ik Marvel)

By WALDO H. DUNN

This is the first adequate record of the gentle and widely beneficent life of the author of "Reveries of a Bachelor" and "Dream Life"—two books which formed part of the sentimental education of two generations of Americans. Illustrated. \$4.50

Published April 7

The Life of George Westinghouse

By HENRY G. PROUT

The story of his rise from a modest early environment to the leadership of many great industrial enterprises and a position of acknowledged pre-eminence among American engineers.

Illustrated

\$2.50

My Memories of Eighty Years

By CHAUNCEY M. DEPEW

If any well-informed American were asked who could write the best volume of American reminiscences covering the period between the beginning of the Civil War and the end of the World War, he would undoubtedly answer "Chauncey Depew." Mr. Depews. 'vivid memories are a revelation of the times by a man who knew them. Published March 24 \$4.00

The Crisis of the Churches

By LEIGHTON PARKS, D.D.

Rector of St. Bortholomew's Church, New York
Church unity—the replacement of the churches by the
church—in Dr. Parks' view has become practicable
as well as pressing. Published March 17 \$2.50

The Open Spaces

By JOHN C. VAN DYKE

These incidents of nights and days under the blue sky will delight all lovers of nature. They are gathered from the life of the author of "The Desert," "The Mountain," etc. Published March 24 \$2.00

The Minds and Manners of Wild Animals

By WILLIAM T. HORNADAY

Author of "Camp Fires in the Canadian Rockies."

No naturalist has ever before given the public such a clear understanding of animal intelligence.

Published April 7 Illustrated. \$2.50

The Cowboy

By PHILIP ASHTON ROLLINS

Here is a record of the "old" West, now almost faded from existence before the westward march of civilization. Published April 7

About \$3.50

The New Heavens

By GEORGE ELLERY HALE

Director of the Mount Wilson Observatory
A popular account of astounding astronomical discoveries. Remarkably illustrated.

Published April 7



FIFTH AVENUE, NEW YORK

SCRIBNER SPRING BOOKS

The Revolt Against Civilization By LOTHROP STODDARD

In this book, which will cause a great stir, the author of "The Rising Tide of Color," points out the menace of the underman, "the barbarian within the walls." Civilization, declares Mr. Stoddard, has passed the comprehension of great masses of men, who hate it and wish to destroy it.

Published in May

Soliloquies in England and Later Soliloquies

By GEORGE SANTAYANA

Author of "Character and Opinion in the United States."

The inclusive scope of his "Soliloquies" is as remarkable as their searching subtlety of analysis and inquiry and their charming personal revelations.

- \$3.50

Published in March

Songs Out of Doors

By HENRY VAN DYKE

The poetry of Henry van Dyke is not merely read, but loved, by countless people. No part of it evokes so universal a response as the poems dealing with nature and outdoor life brought together in this volume.

Published April 7

The Carpenter and His Kingdom By ALEXANDER IRVINE

A remarkable biography of Christ which arrests the attention from the beginning and holds the interest to the last page. \$1.50

Railroads and Government By FRANK HAIGH DIXON

In a manner remarkably untechnical, so that the book is easily read by the general public, this book traces the processes of federal regulation of the railroads, in the course of the past decade, the most important in the entire history of transportation in the United States.

\$2.75

The Adventures of a Grain of Dust

By HALLAM HAWKS-WORTH

As a pebble told the story of the formation of the earth in this author's "Strange Adventures of a Pebble," so a grain of dust here tells the story of the formation of the soil. In press.

Plays by

J. M. Barrie

A new edition at the popular price of \$1.00 for the volumes containing a single play and \$1.25 for each of the two volumes containing four plays.

Published March 17.

The Well-Considered Garden

By MRS. FRANCIS KING

A new, lower-priced edition of an American gardening classic, with a new preface and additional chapters. Illustrated.

Published March 17 \$2.00

The Vocational Series

Two new volumes, to be published March 17. Each, \$1.25

The Advertising Man

By EARNEST ELMO CALKINS

The Newspaper Man

By TALCOTT WILLIAMS

CHARLES SCRIBNER'S SONS



FIFTH AVENUE, NEW YORK

3CRIBNER SPRING FICTION

The Beautiful and Damned

By F. SCOTT FITZGERALD

The brilliant second novel by the author of "This Side of Paradise' and "Flappers and Philosophers." \$2.00

The Forsyte Saga

By JOHN GALSWORTHY

This volume combines into one great novel of the Forsyte family of three generations, three of Mr. Galsworthy's novels—"The Man of Property," "In Chancery" and "To Let"—and two stories—"The Indian Summer of a Forsyte" and "Awakening"—all for the price of a single novel. \$2.50

Published March 24

The Everlasting Whisper By JACKSON GREGORY

"A whirlwind tale of adventure in the California wilderness... that thrills and near intoxicates."

— N. Y. World

"Gregory's best"—Philadelphia Public Ledger.

His Soul Goes Marching On By MARY RAYMOND SHIPMAN ANDREWS

Here is another "Perfect Tribute." In that story, of which more than 350,000 copies were sold, Mrs. Andrews took Lincoln for her central figure. This story is built about the character of Theodore Roosevelt.

Published March 24

75 cents

Where Your Treasure Is

By JOHN HASTINGS TURNER

The author of "Simple Souls" has duplicated his success in this new novel—a witty, humorous and yet deeply sincere commentary on modern love.

Published in May \$1.75

The Unspeakable Gentleman

By J. P. MARQUAND

A splendid romantic novel by a new author of extraordinary promise. \$1.75

Published in May

Uncle Bijah's Ghost

By JENNETTE LEE
The thrill of the weirdest ghost
story, in the pleasant atmosphere of a sunny old farm.
Published March 24
\$1.50

Pirates' Hope

By FRANCIS LYNDE

A twentieth-century romance of pirates and treasure and a group of society people. \$1.75

Published March 24

Madame Valcour's Lodger

By FLORENCE OLMSTEAD
An engrossing and thoroughly
diverting romance of life in a
Southern city.

\$1.75

Published April 7

The Oppidan

By SHANE LESLIE

The first work in fiction by a brilliant English writer; an engrossing novel of the famous English college, Eton.

Published March 17 \$2.50

Best Laid Schemes

By MEREDITH NICHOLSON

A collection of the best stories by this brilliant novelist, representing the types in which he excels, Published April 7. \$1.75

Tide Rips

By JAMES B. CONNOLLY This new collection by America's leading writer of sea stories shows a wide variety. Published March 17 \$1.75

Little Lord Fauntleroy

By FRANCES HODGSON BURNETT

A new, low-priced edition issued in response to the added popularity given this remarkable story by Mary Pickford's screen version. Illustrated. \$1.25

CHARLES SCRIBNER'S SONS



FIFTH AVENUE, NEW YORK

APPLETON SPRING GENERAL BOOKS

Europe—Whither Bound?

By STEPHEN GRAHAM

Very timely is this entertaining account of a tour of the European capitals. Hailed as Graham's best book. \$2.00 net

Immortal Italy

By EDGAR A. MOWRER

A remarkable historical work, in which is told the story of modern Italy, since the foundation of the United Kingdom in 1870. \$3.50 net

The Foundations of Japan

By J. W. ROBERTSON-SCOTT

An entertaining and wonderfully informative picture of Japanese life in all its phases.

Illus. \$6.00 net

A Half Century of Naval Service

By REAR-ADMIRAL SEATON SCHROEDER

The personal record of a man who has played a major part in the development of the navy. Illus. \$4.00 net

Hugo Munsterberg: His Life and Work

By MARGARET MUNSTERBERG

The famous psychologist's daughter has written this definitive biography of her father. \$3.50 net

In the Clutch of Circumstance

By THE "MARK TWAIN BURGLAR"

Of extraordinary interest is this life story of a burglar. \$2.00 net

History of the Trans-Mississippi West

By CARDINAL GOODWIN, Professor of American History in Mills College.

The first adequate account of the amexation to the United States of the territory west of the Mississippi. \$3.50 net

Nutrition and Growth in Children

By W. R. P. EMERSON, M. D.

The importance cannot be exaggerated of this expert study of malnutrition, a condition of ill-health from which one-third of the nation's children suffer. Illus.

\$2.50 net

Senescence: The Last Half of Life

By G. STANLEY HALL, LL.D.

Unique in subject, amazing in its comprehensiveness in this distinguished psychologist's book on old age. \$5.00 net

The Practical Cook Book

By BERTHA E. L. STOCKBRIDGE

A guide to economical good living. Includes unusual number of suggested menus. \$2.00 net

Caruso's Method of Singing

By P. MARIO MARAFIOTI, M.D.

Endorsed by Caruso himself is this presentation of his personal method of singing. Written by his vocal physician and friend. Illus. \$3.50 net

The Stock Market

By S. S. HUEBNER

A' very real popular interest is being displayed in this valuable book, which fully explains the workings and services of the Stock Market. \$3.00 net

Foreign Trade Markets and Methods

By CLAYTON SEDGWICK COOPER

Splendidly practical and inclusive is this analysis of the whole world's markets. Illus. \$3.50 net

The Science of Purchasing

By HELEN HYSELL

A great need is exactly filled by this business book, a detailed study of the art of buying. \$2.50 net

D. APPLETON NEW YORK



AND COMPANY LONDON

APPLETON SPRING FICTION

Abbé Pierre

By JAY WILLIAM HUDSON

"Not once in a decade does such a first novel appear in a publisher's office!" Here is a charming story, written with a wonderful literary art, shot through with deftest humor, distinguished by exceptional character drawing, and brightened by tender romance. The world will learn to love the Abbé Pierre himself and with him will delight in the picturesque corner of France, with its quaint people, where his story unfolds. Ready in April.

\$2.00 net



Author of "The Undefeated," "The Council of Seven," etc.

The public which welcomed so enthusiastically "The Undefeated" and others of Snaith's vivid novels of character will find "The Van Roon" of most unusual interest. In a group of brilliantly portrayed characters is depicted the struggle for possession of a newly discovered masterpiece of painting—some seeing the beauty of it as a work of art, others bent on grabbing it for its value in money. A very human story. Ready in June. \$2.00 pet









Double-Crossed

By W. DOUGLAS NEWTON

Author of "Low Ceilings,"

Every thrill is wrung from the adventures of a young woman who, in answer to the call of a supposed love, walks blindly into the coils of a base conspiracy, far off in wilds of Canada's northwest. Newton gives splendid reality to this rapid-fire story of adventure.

\$1.75 net

Jane Journeys On

By RUTH COMFORT MITCHELL

Author of "Play the Game," etc.

A brisk story of youth, brimming over with gaiety and humor, is this novel about how an attractive girl set out to win her way by writing.

\$1.75 net

Helen of the Old House

By HAROLD BELL WRIGHT

Third great edition now ready of this story of capital and labor, by the most popular author in the world. \$2.00 net

Mother

By MAXIM GORKY
With Introduction by
Charles Edward Russell

The reviewers are all reiterating the fact that this is the great living Russian novelist's masterpiece. Illus. \$2.00 net

Arius the Libyan

By NATHAN C. KOUNS
With Introduction by

Nicholos Murray Butler
This novel is in line with
"Ben Hur" and Kingsley's
"Hypatia" as one of the
finest pictures of the early
days of the Christian
Church.

\$2.00 net

D. APPLETON

35 W. 32d St., New York



AND COMPANY

25 Bedford St., London

APPLETON SPRING FICTION

Sacrifice

By STEPHEN FRENCH WHITMAN Author of "Predestined," etc.

One hates to lay down this novel, which holds the reader fascinated by the strange fate of its sensitive heroine. She it is for whom life, and the loves which come to her, spell "Sacrifice," till the final climax, when, sacrificing her repugnances and fears, this hothouse flower of New York society undergoes the savage dangers and exotic menaces of Africa's far-off jungle trail.

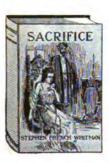
\$2.00 net



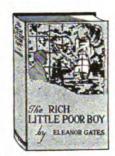
Author of "The Magnificent Adventure,"
"54-40 or Fight," etc.
Loves and hates, bravery and cowardice,

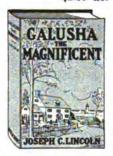
the first pioneers carried with them in the early days of the opening of the great west. In this vigorous novel Emerson Hough has written a remarkable story of the men and women who, in their "covered wagons," dared the perils and adventures of the Oregon trail. Those days live again in his pages, wit hthe love of Molly Wingate and Will Banion lending a delightful atmosphere of romance. Ready in May.

\$2.00 net









Homestead Ranch

By ELIZABETH G. YOUNG

Here is a story of the sagebrush country which narrates the adventures of two young people, brother and sister, who set up a homestead claim on the great plains. The book for anyone who loves to read of the fresh breezes of the open and the pleasant entertainment of a well-turned plot! \$1.75 net

Leloir Edition The Three Musketeers

By ALEXANDRE DUMAS

This one volume, thin paper edition, with the complete set of 250 Leloir illustrations, is being acclaimed the very choicest of presentations of the Dumas romance.

\$3.00 net

Galusha the Magnificent

By JOSEPH C. LINCOLN

"A public benefactor!" says William Lyon Phelps of Joseph C. Lincoln. Why? Because "Galusha the Magnificent" is the cheeriest best seller there is. \$2,00 net

The Rich Little Poor Boy

By ELEANOR GATES

Author of "The Poor Little Rich Girl"

Delicious humor and artful fantasy delight all who read of how this little boy, who was so poor that he lived in the dingiest of city slums, was yet rich enough in his power of imagination to win his way to the highroad of success and happiness.

\$2.00 net

D. APPLETON NEW YORK



AND COMPANY LONDON

APPLETON SPRING JUVENILES

Over Two Seas

By RALPH HENRY BARBOUR and H. P. HOLT

A book for boys, with most of its action laid in the South Seas, is something new. Barbour, prime favorite, has collaborated with a man who knows the seas thoroughly and the result is an unusually appealing tale of adventure. In it two boys ship for the South Seas and encounter all the thrills they can desire.

\$1.75 net

Renfrew of the Royal Mounted

By LAURIE YORKE ERSKINE

The Canadian Royal Mounted Police is an extraordinarily picturesque organization of brave, hardy men, and their exploits here form the basis of a remarkable story for boys. Indian uprisings, frontier ruffians, men maddened by the perils of the wilderness, and the true friendship, humanity and courage of the Police all enter into this book.

\$1.75 net



The Deep Sea Hunters Adventures On A Whaler

By A. HYATT VERRILL

Author of "The Book of the Motor Boat,"

An authority on whaling has employed his knowledge of the subject in telling this story of how two boys went whale hunting in the South Atlantic and of what they encountered on the high seas.

\$1.75 net



Ned Beals.

Freshman

By EARL REED SILVERS

Author of "Dick Arnold of the Varsity," etc.

Silvers is known for giving the boys true-to-life information about college in his well-told stories. In "Ned Beals, Freshman" it is the first year of college of which he tells.

\$1.75 net

Spotted Deer

By ELMER RUSSELL GREGOR

Author of "The War Trail," etc.

One of this writer's stories of the Eastern Indians. As in his other books he weaves a great deal of Indian lore into his story and manages to give a really accurate idea of what a young Indian war chief's life was like in the primitive forests before the white man came.

\$1.75 net

Scott Burton and the Timber Thieves

By EDWARD G. CHEYNEY

Author of "Scott Burton on the Range," etc.

Scott Burton, a manly young government forester, is sent to the swamps of Florida to rout out a band of cunning timber thieves. All his ingenuity and pluck are displayed in unmasking them.

\$1.75 net

D. APPLETON **NEW YORK**



AND COMPANY **LONDON**



New Atlantic Books YOUNG BOSWELL



By Chauncey Brewster Tinker

For years Professor Tinker, of Yale University, has made a deep study of 18th century English literature. In YOUNG BOSWELL he is, therefore, treating a subject with which he is singularly conversant.

This book is based upon the discovery of manuscript lettters written by Boswell to the familiar and fascinating personages of his day, and contains a wealth of full page illustrations, comprising facsimiles of rare autographs, letters, etc.

Publication date April 1 Price \$3.50

THE IRON MAN

By Arthur Pound

There is scarcely a phase of our life today which is not, to some degree, influenced or controlled by the automatic machine,

Beginning with a study of industrial and social conditions in Flint, Michigan, Mr. Pound con-siders the problem in its national aspects. He shows clearly that The Iron Man has brought the world leisure which it is not yet fitted to employ profitably, and points out the fact that our youth are at the top of their earning power before they have acquired good sense or know how to spend their earnings wisely.

Publication date April 15

Price \$1.75

FINDING YOUTH

By Nelson Andrews

What shall I be at sixty? Who has not asked himself the question? Who does not long for the assurance that the last years of life are the gold at the foot of the rainbow, rather than the setting of the sun?

Every person to whom the certainty of age recurs as a haunting spectre to dim the brighter time of youth and maturity should read this story of a man who found himself after the world had discarded him, a man who has "come back" and who has determined to share his secret of living with all who will profit by his experience. The appeal of this book is as universal as the problem of age itself.

Publication date March 15

Price \$1.00

A GLANCE TOWARD SHAKESPEARE

By John Jay Chapman

Shakespeare, his poetry, and his plays are a seemingly inexhaustible store of riches, in which scholars of every age have delighted to delve.

Join Jay Chapman, in his new book, ably sets forth his own discoveries and interpretations. To the general reader, no less than to the student and teacher of literature, this group of brilliant papers will be of marked interest.

Publication date April 1

Price \$1.25

CONSOLATION

By Mrs. Albion Fellows Bacon

Those who long to offer a loved and sorrowing friend not only a voicing of their sympathy, but some real spiritual comfort, will find in this little book just the message which they so vainly, as a rule, seek to put into words. Without cant or creed, it preaches a gospel of faith and hope which reaches all hearts.

It is distinctly an Easter book, both in spirit and in design.

Publication date March 15

Price 75c.

The Atlantic Monthly Press, Boston

Houghton Mifflin Company

MOUNTED JUSTICE

Katherine Mayo

The adventures of Sherlock Holmes himself never surpassed in thrilling interest these true stories of the Pennsylvania State Police. Illus. \$2.00.

SEEDS OF TIME

John Drinkwater

A new volume of collected poems by the author of "Abraham Lincoln." \$1.25.

REFLECTIONS OF A "T.B.M."

Contagiously amusing sketches of the modern woman. \$1.50.

TRULY RURAL

Richardson Wright

A story of the rejuvenation of an old country home, within and without. \$2.00.

HOW TO SELL AT RETAIL

W. W. Charters

A unique book, invaluable for the retail salesman. \$3.00.

Notable Non-Fiction

AFTER THE WAR Colonel Repington

A continuation of Colonel Repington's diary "The First World War" that has all the rare power of observation that gave the previous volume worldwide fame, and has in addition a peculiar interest for American readers for its frank and vivid first-had account of the Washington conference. \$5.00.

E. H. HARRIMAN George Kennan

This authoritative life of the great railroad builder, is a masterful re-creation not only of the man, but of an epoch of American development. Illustrated. 2 volumes. \$7.50.

JOHN BURROUGHS TALKS Clifton Johnson

These records of many conversations are not only an invaluable contribution to our knowledge of Burroughs, but a permanent addition to American biography. Lavishly illustrated. \$3.50.

CANNIBAL-LAND Martin Johnson

A graphic account of exciting adventures among the cannibals of the New Hebrides. A travel book that is different. Illustrated from remarkably interesting photographs. \$3.00.

THE LIFE OF CLARA BARTON William E. Barton

The definitive biography of the founder of the American Red Cross. Illustrated. 2 volumes. \$10.00.

Notable Fiction

SAINT TERESA Henry Sydnor Harrison

A story of present day America, so fine, so sincere, so compelling that it can't be over-praised or over-sold, by an author whose three previous novels have reached a sale of nearly half a million copies. \$2.00 (see front cover.)

MAN-SIZE William MacLeod Raine

A romance of the North-West Mounted Police, and of a man-hunt through the frozen wilderness that will stir the blood of every reader, by the author of "Tangled Trails," "Gunsight Pass," etc. \$1.75.

ADRIENNE TONER Anne Douglas Sedgwick

This story of an Anglo-American marriage has been the best selling book of the season in England, and we believe, will be hailed in this country too, as the greatest novel that the author of "Tante" has written. \$2.00.

"Q" Katharine Newlin Burt

Perfect blending of love and adventure ensures popular success for this new novel by the author of "The Branding Iron." \$2.00.

THE YELLOW STREAK Valentine Williams

Author of "The Man With the Club Foot" A mystery story of thrilling and steadily tenser interest. \$2.00.

Houghton Mifflin Company

BENNETT MALIN

Elsie Singmaster

A novel of American life of haunting power by the author of "Ellen Levis" "Basil Everman" etc. \$2.00.

INDELIBLE Elliot H. Paul

A fine example of the new note in modern fiction. \$1.75.

COPPER STREAK TRAIL

Eugene M. Rhodes

A Western novel of vivid characters, fast shooting and light-hearted humor. \$1.75.

THE BACKSLIDERS William Lindsey

A lively romance of small town life. \$1.90.

SHE BLOWS! And Sparm at That! William John Hopkins

Experiences on a whaler out of New Bedford in the 70s. Illus. \$2.50.

\$5.00

\$5.00

\$5.00

LIPPINCOTT BOOK



Warble **Petticoat**

"The Hit of the Season" in

PTOMAINE STREET

The Best Selling Book on Our Spring List : :

A rollicking parody on "Main Street," an up-"Main Street," an up-roarious bit of fun and foolery, good for that "tired feeling" after reading sex and problem "stuff." \$1.25

FOUR LARGE PRINTINGS—

GENERAL

THE TRAINING OF A SECRETARY

By ARTHUR L. CHURCH, Secretary of Baldwin's Loco. Works. A practical book on preparing for secretaryship, including that in General Business, Building Associations, Railroads, Clubs, and other organizations. It contains all sorts of detailed information. 10 Illustrations. \$1.75

THE FOREMAN AND HIS JOB

By CHARLES R. ALLEN, Author of "The Instructor, the Man and the Joh."

The author gives in this volume information, plans, and methods of inestimable value to every man in charge of other men. A much needed

IN HARMONY WITH LIFE

By HARRIET DOAN PRENTISS, author of "From Nature Forward."

Not only is this helpful book an appropriate gift for anyone, but it also possesses all the elements which made Dr. Walton's "Why Worry," and Trine's "In Tune with the Infinite," so popular. It possesses an almost hypnotic power to dispel doubt, nervousness, hypochondria, worry, and other mental ills.

\$2.00

THE GLORY THAT WAS GREECE By J. C. STOBART, MLA.

THE GRANDEUR THAT WAS ROME

By J. C. STOBART, M.A.

A new edition of two volumes that have already achieved a wide and increasing vogue among schools, students and general readers. "Mr. Stobart helps to make ancient Greece and Rome living realities." London Times. Profusely illustrated in color, monochrome and halftone, with excellent maps. Price per volume. \$7.50

EDINBURGH EDITION OF THE POETICAL WORKS OF ROBERT BURNS

Chronologically arranged, with notes, glossary and index, portrait and plates, three volumes, cloth gilt, gilt top. Per set. \$5.00

AMONG PRIMITIVE PEOPLES IN BORNEO

By IVOR H. N. EVANS Illustrated.

WILD BUSH TRIBES OF TROPICAL AFRICA

By G. CYRIL CLARIDGE Illustrated.

IN THE HEART OF BANTULAND

By DUGALD CAMPBELL Profusely illustrated.

REDWOOD'S PETROLEUM

By SIR BOVERTON REDWOOD, Bart.

New fourth edition of this standard work on the oil industry has been reset throughout, revised and largely rewritten by the author in association with many specialists. 3 volumes.

\$39.00

JUVENILE

GOOD NEIGHBORS (Modern Physiology, Hygiene and Health Series)

By MARY S. HAVILAND.

Previously issued in the same series The Most Wonderful House in the World, The Playhouse. Illustrated, per volume.

\$1.00

ONE HUNDRED THINGS A GIRL CAN DO. Part 1.

By BONNIE E. SNOW, and Hugo D. FROELICH

A book furnishing many suggestions which can be carried to pleasant and
profitable ends. Illustrated. \$2.50

EDUCATIONAL

HOW TO TEACH SILENT READING. By Emma Watkins. MODERN EUROPEAN CIVILIZATION. By H. G. Pium. and C. G. Benjamin.

ECONOMICS OF THE HOME, By Ruth A. Wardell and C. W. Taber. HOW TO TEACH READING AND LITERATURE. By S. A. Leonard. SOCIAL WORK IN THE LIGHT OF HISTORY. By Stuart A. Quees.

LIPPINCOTT BOOKS

A NEW ELINOR GLYN Ready in April

MAN AND MAID

Price \$2.00

This story possesses all the qualities which have made Elinor Glyn's previous books so famous, but with a new direction and power. The "war of the sexes" has not been better portrayed than in this able romance of Sir Nicholas Thormonde, his friends "The Fluffies" and "The Girl." A particularly snappy color jacket is being prepared.

THE BRACEGIRDLE

By BURRIS JENKINS

Price \$2.00

The popular demand for clean and wholesome stories of Love and Chivalry—of noted characters in history is stronger today than ever before. This is a fascinating romance,—the intimate love story of "Anne Bracegirdle" a famous English actress of the 17th Century. We believe that it will be numbered among the successes of the season.





THE MYSTERY GIRL

Carolyn Wells's new "Fleming Stone" detective story is one of terriffic suspense, with the solution always just around the corner. It is hitting a "high mark" in sales.

A LITTLE LEAVEN

Ready in April

By KATHARINE GREY

A new writer of the people, beloved of John Fox, Jr., and we believe that he would have appreciated this powerful story of Ailsie Stoward, Kentucky Mountain girl, of marvelous voice and beauty.

Price, \$2.00

THE CITY OF FIRE

Ready in May

By GRACE LIVINGSTON HILL

This is an even greater book in many ways than Mrs. Hill's THE TRYST, which was termed the "finest work of fiction from her pen." The author's great popularity increases with every book, she is a dependable writer and gives her readers full measure of wholesome romance.

Price, \$2.00

KATHLEEN NORRIS

KATHLEEN NORRIS was once a librarian at the Mechanics' Library, San Francisco, and after the earthquake she clerked together with her sister in Paul Elder's Book Shop, "In the library days," she says, "it was Mrs. Ward's 'Lady Rose's Daughter' and Jack London's 'Call of the Wild' that were in demand; later, in the little temporary book store in Van Ness Avenue, we introduced San Fran-



cisco to Locke's first novels, and de Morgan's 'Joseph Vance.'" Earlier than that, a young girl, she lost both parents and was faced with the problems of supporting brothers and sister. These hardships were repaid when, in New York, she met the editors who praised her first novels, and began a remarkably successful career. To-day she enjoys the fruits of her creed—optimism, believer of simplicity, kindness, home, children, people, Nature-dwelling on her California ranch, in the shade of great redwoods, with her husband, Charles G. Norris, who also is a famous novelist. Her successes accumulate, now including Harriet and the Piper, The Heart of Rachael, Josselyn's Wife, Martie the Unconquered, Mother, Saturday's Child, Sisters, the Story of Julia Page, and The Beloved Woman.

A DOLLAR SEVENTY-FIVE, NET

Lucretia Lombard

By KATHLEEN NORRIS

Publication Date—March 24

Doubleday, Page & Co. Garden City, New York



IMPORTANT SPRING BOOKS

Doubleday, Page & Co.

Garden City New York



Published:

The Ragged Edge

Fire-Tongue

Poems and Portraits

Watched by Wild Animals

The Tribal God

The Advertising Year-

book for 1921-22

An American Diplomat

in China

The Pharisees

One Woman

A Survey. Fifty-one

Cartoons

It's All in the Game

and Other Tennis Tales

The Outcast

Red Dusk and The

Morrow

By HAROLD MacGRATH

By SAX ROHMER

By DON MARQUIS

By ENOS A. MILLS

By HERBERT TREMAINE

Edited by NOBLE T. PRAIGG

By PAUL S. REINSCH

By M. MORGAN GIBBON

By ALFRED OLLIVANT

By MAX BEERBOHM

By WILLIAM T. TILDEN, 2nd

By SELMA LAGERLÖF

By SIR PAUL DUKES

March 24:

Letters to Lithopolis from O. Henry to Mabel Wagnalls

O. Henry Prize Stories of 1921

Lucretia Lombard

My Boyhood

Q. E. D.

The Legend of Ulenspiegel and Lamme Goedzak

The Amateur's Book of the Dahlia

Introduction by BLANCHE COLTON WILLIAMS By KATHLEEN NORRIS

By JOHN BURROUGHS

By LEE THAYER

By CHARLES De COSTER Trans. By F. M. ATKINSON

By MRS. CHARLES H. STOUT

The Country Life Book of Building and Decorating

Edited By REGINALD T. TOWNSEND

April 14:

The Conquest In the Favour of the King Charlie Chaplin

Merton of the Movies

By EVA EMERY DYE
By HAWTHORNE DANIEL
By LOUIS DELLUC
Trans. By HAMISH MILES
By HARRY LEON WILSON

April 28:

Gentle Julia
The Value of Good
Manners
The Fire Bird
One Man in His Time
The Hidden Road

By BOOTH TARKINGTON

By MARGARET EMERSON BAILEY
By GENE STRATTON-PORTER
By ELLEN GLASGOW
By WADSWORTH CAMP

May 12:

A Handbook of Cookery
for a Small House
At the Crossroads
The First Million the
Hardest. An Autobiography
Frank of Freedom Hill

By JESSIE CONRAD
By HARRIET T. COMSTOCK

By A. B. FARQUHAR in collaboration with SAMUEL CROWTHER
By SAMUEL A. DERIEUX

May 26:

Sonnets to a Red-Haired
Lady and Famous Love
Affairs
Three Studies in English
Literature
The Virgin of the Sun

By DON MARQUIS

By ANDRÉ CHEVRILLON By H. RIDER HAGGARD

DISTINGUISHED AUTHORS

Doubleday, Page & Co.
Garden City New York

"The finest work of England's greatest woman novelist"

SHEILA KAYE-SMITH'S new novel

"gives a new argument, and a very strong one, to those who call the author of 'Tamarisk Town' and 'Green Apple Harvest' the foremost woman novelist of England to-day."—Boston Herald.

JOANNA GODDEN

DONALD ADAMS wrote in The New York Herald on February 5:

"There is not a woman in the gallery of contemporary fiction who is as real to us as 'Joanna Godden' and again on February 19th, "Since we spoke of Sheila Kaye-Smith's new novel 'Joanna Godden' two weeks ago we have found our thoughts returning to it frequently. Anyone who cares to see the unflinching dissection of one woman's soul will want to read this book. To our mind, here is one novelist who sees sex proportionately. . . . Joanna came of yeoman English stock and lived on the Romney Marsh in Kent; but her story could have been set as well in Florence of the Renaissance, in Plymouth, Mass., 200 years ago, or in Akron, Ohio, 1922."

The New York Times: "Joanna is one of the memorable women of fiction, vivid, faulty, human, real, through and through. . . . She is drawn with a fidelity, a glow and vividness, an absence of either idealization or exaggeration which are truly remarkable."

which are truly remarkable.

The Literary Review of The Evening Post (N. Y.)
describes Miss Kaye-Smith as "the virile woman
novelist" and "Joanna Godden" as "a portrait
masterly and, I think, extremely valuable, because present social conditions make the type
unmistakably prominent and interesting."

JOHN WEAVER in The Brooklyn Eagle: "Sheila Kaye-Smith is not afraid to think straight. . . She is a novelist of the very first rank."

N. P. DAWSON writes in The Globe, "'Joanna Godden' is not only this author's best novel, but it is one of the big novels of recent publication. By big is meant big in conception of handling, and in carrying through . . . Joanna Godden is the most vivid, original, real person that was ever put into a book. It is a wonderful, marevllously sympathetic characterization."

The Chicago Evening Post: "Presumably many of our readers are already acquainted with the work of Sheila Kaye-Smith. Those who are not have missed a good thing, and we advise them to begin right away with 'Joanna Godden,' for 'Joanna Godden' is of the material of which masterpieces are made."

The Argonaut: "Joanna Godden' is conceded in England to be Miss Kaye-Smith's finest novel. . . . In England she is called the greatest living woman novelist. There is really no particular reason why the word 'woman' should be included."

SHEILA KAYE-SMITH'S novels include:

A CHALLENGE TO SIRIUS

Illuminating as showing the impressions received by an Englishman during our Civil War.

THE FOUR ROADS

Epitomizes a whole country's attitude toward the Great War. Wonderfully fine and strong. One of the books which must live.

TAMARISK TOWN

The story of a man who in the divine joy of looking on work of his hands and finding it good, discovers that the woman he loves detests it.

GREEN APPLE HARVEST

"It is rare to find a book that brings at once the great and little gifts of beauty." The Tribunc.

Each. \$2.00.

Any bookstore can supply these novels; or if not, they can be had from

E. P. DUTTON & COMPANY, Publishers, 681 Fifth Ave., New York

Most Recent of the Dutton Novels

Another volume by the master story-teller

ONE MAN'S VIEW

By LEONARD MERRICK

A novel by Merrick, even if he chose most hackneyed plot in print, would impress you as something entirely novel and wholly delightful. In this one instead of showing you again an unsatisfied wife yielding to the dangled bait of an "ideal companionship" with another man than her own husband, he tells the story of the man left behind as only Merrick can tell it. There is no one who can be mentioned in his class for keen perception, and a certain comforting, whimsical sympathy, which the reader feels even while he realizes that some of his own most carefully concealed human foibles are being exposed without mercy and quite without wrath.

Uniform with "Conrad in Quest of His Youth." "The Actor-Manager," "Cynthia," "The Position of Peggy Harper," "When Love Flies Out of the Window," "The Man Who Understood Women," "The House of Lynch," "The Worldings," "The Chair on the Boulevard."

THE HANDS OF NARA By RICHARD WASHBURN CHILD

The leading characters are two: a sensitively-organized Russian girl, a refugee, innocently delighting in her apparently mysterious but undeniable success in bringing back to life some who have been near to death; the other is a self-contained, highly scientific physician whose modern training leaves no room for faith in anything occult. Their contacts and conflicts make an interesting story, told with vigor and sweep in refreshingly good English.

Our Ambassador to Italy is author also of "The Vanishing Men," "The Velvet Black,"

HIS DOG

By ALBERT PAYSON TERHUNE

The story of how Link Ferris finds a wounded dog by the roadside, and in nursing its injury realizes a sense of genuine companionship so new to his life that it serves as a stimulus to redemption. "He's learned me that livin' is wuthwhile," is Ferris's plea when the owners, by right of purchase, claim him. Warm human interest, pathos, homely humor and an unexpected ending, make of it an exceptionally appealing dog story well worth placing beside "Lad" or "Bruce."

ALBERT PAYSON TERHUNE is author of the two most widely read dog stories of this century. "Lad: a Dog," and "Bruce."

HIS SERENE HIGHNESS

By H. C. BAILEY

One of those refreshing books so far to seek in modern fiction in which a gallant gentleman, ready to meet any turn of fortune with a gay laugh and a clear head, rides suddenly into a web of plot and counterplot in which the succession to a throne tangles the magic thread of a subtle, fascinating love story.

H. C. BAILEY is author also of "The Highwayman," "The Gamesters," "Barry Leroy," and "Call Mr. Fortune."

THE RED HOUSE MYSTERY

By A. A. MILNE

The author of charming comedies, "Mr. Pim Passes By," "The Dover Road," etc., and of genial essays in "Not That it Matters," and "If I May," has a surprise for his readers in this new type of detective story. Even if, just at the end, you guess the solution, you can't believe it until he proves it.

BARBARA JUSTICE

By DIANA PATRICK

A rich background of out-door beauty, filled with a vivid sense of the fresh youth and reality of a very modern girl drifting from an undesirable home into one occupation after another while still under twenty, gives this novel a curious hold upon one's interest.

To be published early in April. \$2.00 DIANA PATRICK is author of "The Wider Way," and "Island of Desire."

LILIA CHENOWORTH

By LEE WILSON DODD

A novel of modern youth in its gallant bearing and crudity; in its eleverness and consciousness thereof; in its gay audacity, romance and charm; in its shy feeling for goodness and its pronounced dislike for "safety first." To be ready early in April. LEE WILSON DODD is the author of that unusual novel, "The Book of Susan." \$2.00

Any bookstore can supply these novels; or, if not, they can be had from

E. P. DUTTON & COMPANY 681 Fifth Ave. NEW YORK

Remarkably successful Dutton novels

BRASS: A Novel of Marriage

By CHARLES G. NORRIS

The Montreal Star comments upon the keen interest the reading public is manifesting in the book, and continues: "Mr. Norris is neither doctrinaire or bigot. He simply paints a series of pictures and lets them tell the unadulterated truth. They are pictures that make a great impression. There are passages in 'Brass' which hold the lyric beauty of a nightingale's song at midnight; others again which in their stark realism, leave nothing to the imagination, though they never impress one as designedly brutal, or intentionally cruel. His realism is designed, but it is justified. The result is electric at times; always impressive." The 40th edition was published March 1. \$2.00. MR. NORRIS is author also of "Salt, or The Education of Griffith Adams," a tremendously keen and penetrating analysis of the conditions which influence young men in school, college and business life.

SIMON CALLED PETER

By ROBERT KEABLE

Of this "strong and illuminating wartime story, quite unlike any other war novel or book" (Phila. Ledger), The Boston Transcript says: "Undeniably it is a remarkable thing to have done—to have taken such a man as Peter Graham and carried him through the fierce crisis of this story, fearlessly and unfalteringly. Then Julie—how few authors could have seen or depicted Julie! She is wayward and intoxicating and tender. She is gay and observing, friendly and loyal, and in the end she is strong, strong beyond most. Most of all, she is lovable."

Life calls it "A good book that deserves to be widely read."

Thirteen editions called for in the first six weeks. \$2.00

THE BLACK DIAMOND

By FRANCIS BRETT YOUNG

A story which well exhibits that characteristic union of idealism and realism which, in Hugh Walpole's opinion, accounts for his high rank among modern writers of fiction.

As the San Francisco Journal puts it "Here is an author who has realism by the forelock and, instead of making it crawl through the mud, he exalts it into the realm of higher drama, where it belongs."

The N. Y. Tribune says: "There are few passages in recent fiction that surpass in brilliancy of conception, of clashing moods, those that give flame and sustained fire to the closing chapters of 'The Black Diamond.'"

\$2.00

BRETT YOUNG'S other movels are: "The Crescent Moon" (\$2.00), "The Young Physician" (\$2.50) "The Tragic Bride" (\$2.00), and (in collaboration with his brother) "Undergrowth" (\$2.00).

ANDIVIUS HEDULIO

By EDWARD LUCAS WHITE

DR. ERNEST M. STIRES says of it: This book of life in the second century has the vitality and speed of the twentieth century. Here is that rare event—a book for

DR. CLIFFORD SMYTH writes: "Congratulations! I think it is superb. I don't know when I have read such a vivid narrative of adventure, one that has left me with so thrilling a sense of having myself witnessed the scenes and known the people that fill

rits pages."

PROFESSOR WILLIAM STEARNS DAVIS writes that the book "besides being an excellent tale of adventure, possesses a truly 'Defoesque' quality of circumstantial narration which makes Imperial Rome live again, even to the most unimaginative

readers."

EDWARD LUCAS WHITE is author also of the most brilliant novel of South American history in our literature "El Supremo" (\$2.50); of "The Unwilling Vestal;" and of "The Song of the Sirens," brilliant glimpses of ages long past in history, (each, \$2.00).

Watch for the vivid picture of movie-land in

LINDA LEE, Inc.

By LOUIS JOSEPH VANCE

This lively novel opens among the pleasure-seeking circles of New York, from which the heroine, disgusted by her husband's gay philanderings, departs abruptly. On her way to Reng the accident of meeting an old friend on the train directs her instead to Los Angeles and into the business of film-production. The kaleidoscope of the colorful life at Hollywood is brilliant. Among the light novels of the year it is certain to be found one of the most interesting.

To be published early in April. \$2.00

Any bookstore can supply these novels; or, if not, they can be had from

E. P. DUTTON & COMPANY 681 Fifth Ave. NEW YORK

Rei-Lee

Poetry

All That Matters

By Edgar A. Guest (Aug. 1) Crown 8vo. Illustrated-\$2.50 net A new collection of appealing verse by the Poet that all America reads. Beautiful picture jacket by Leyendecker, printed in four colors. Twenty full-page illustrations by a group of famous artists.

Juvenile

Kabumpo In Oz

By Ruth Plumly Thompson (May 1) Illus. in colors-\$1.75 net Founded on, and continuing the famous Oz stories by L. Frank Baum. Wonderful pictures by John R. Neill. All of the famous Oz characters, and some delightful new ones.

The Teenie Weenies Under the Rose Bush

By William Donahey (July 1) Illus. by the author-\$1.75 net
A new book about the Teenie Weenies—the timiest people ever put in a
story. Full-page illustrations in colors and thirty entirely new stories.

Fiction

Peewee-The Story of a lost identity

By William MacHarg (March 1) 12mo,-\$1.50 net A novel of Chicago's "Gold Coast" and its slums. The thrill of mystery, with a very human touch,

Saturday Nights

By Earl G. Curtis (March 1) 12mo.-\$1.75 net A dramatic novel dealing with a phase of American life hitherto unsketched. The author gets below the surface, to reveal a big problem of the masses that toil.

The Shorn Lamb

By Emma Speed Sampson (Aug. 1) 12mo.-\$1.75 net A thoroughly delightful story of the New South, by the author of "Mammy's White Folks," "Billy and The Major" and "Miss Minerva's Baby."

For the Bride

The Hope Chest

By Lorena Bowman and Jane Leslie Kift (March 15) Illustrated-

Several Bindings—\$2.00, \$3.50 and \$5.00 net
"The Hope Chest" embodies in a Gift Book of good taste and beauty, advice pleasantly and attractively given that no bride should be without. It is modern and up-to-date. It outlines a real working plan for a successful marriage.

Important

The Truth About Henry Ford

By Sarah Terrill Bushnell (March 1) 12mo. Illus. \$1.25 net An absorbing human document. The "high spots" in the career of the American who has blazed new trails in manufacturing, selling and finance. The facts about the "Peace Ship," the "Liberty" airplane motor, the \$1,000,000 libel suit, the Ford-Newberry fight for the Senate, the amazing fortunes built by the Ford car.





FICTION

A LITTLE MORE

By W. B. Maxwell

An appealing story of the sudden rise and fall of a middle class family. "As rich with meanings as it is with character and emotions."—N. Y. Tribune. \$2.00

THE PURPLE PEARL

By Anthony Pryde

Mystery, adventure and thrills in this fine romance of today, which has its beginning in a desperate feud three generations back. \$1.90

BIG PETER

By Archibald Marshall

Good, honest melodrama tempered by the delightful English country atmosphere that marks all of Mr. Marshall's works. \$2.00

TORQUIL'S SUCCESS

By Muriel Hine

The romance of a man who found he could only reach the heights by plunging back into the depths. \$2.00

THE WRONG MR. RIGHT

By Berta Ruck

In which a bit of innocent deception leads to a series of amasing complications. An amusing, surprising and delightfully entertaining novel. \$1.75

YOLLOP

By George Barr McCutcheon

A striking, humorous and brilliant satire on crime waves, juries, prisons and reformera.

THE MOON ROCK

By Arthur J. Rees

An ingenious mystery-detective story in which a fantastically shaped rock appears to be the sinister influence over a baffling crime.

MIDNIGHT

By Octavus Roy Cohen

A woman enters a taxicab—vanishes and in her place is found the dead body of a young society man. A real mystery novel. \$1.75

THE HERITAGE OF THE HILLS

By Arthur P. Hankins

A novel of excitement and adventure high up in the Sierras. A western story that is different and original. \$1.75

THE HOUSE OF CARDS

By Hannah Gartland

"Without a doubt 'The House of Cards' is by far the best mystery story brought out in many a day."—N. Y. Herald. \$1.75

OUT OF THE DARKNESS

By Charles J. Dutton

A mystery story in which John Bartley, famous investigator, finds himself up against a series of baffling crimes.

THE MAN ON THE OTHER SIDE

By Ada Barnett

A rarely delightful story of a woman's strange experience in endeavoring to realize her life's dream.

\$1.75

THE ROMANTIC LADY

By Michael Arlen

Four subtle and brilliantly written studies of modern women, in which the author displays a profound and penetrating knowledge of the woman of today.

\$1.90

THE NINTH VIBRATION

By L. Adams Beck

Tales of India and China marked by quaint originality and spiritual meanings. \$2.00

GENERAL BRAMBLE

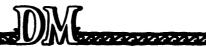
By Andre Maurois

A continuation of the sprightly adventures of our old friend Colonel Bramble, who won for his creator international fame. \$1.75

MAKI By R. J. Minney

One of the most human Indian stories of recent years by an author who has a thorough knowledge of native Indian ways and manners.

DODD, MEAD & COMPANY 443-449 Fourth Ave., New York



FICTION—Continued

DA SILVA'S WIDOW

By Lucas Malet

A collection of brilliant short stories distinguished for their versatility and beautiful technique.

HIS CHINESE IDOL

By Carroll P. Lunt

A strikingly original tale of a man who was helplessly victimized by a Chinese idol. **\$**1.75

BOOKS OF TRAVEL

TAMING NEW GUINEA

By Capt. C. A. W. Monckton

A second edition of this remarkable travel book. A strange tale and a true one; a riot of real adventures by land and sea. Profusely illustrated. \$5.00

PANAMA, PAST AND PRESENT

By A. Hyatt Verrill

First hand knowledge for the business man and tourist on one of the least known of all the Latin American republics. Maps and Illustrations.

THE ADVENTURES OF A TROPICAL TRAMP

By Harry L. Foster

A whimsically humorous and highly interesting account of an adventurous young American's travels through the little known parts of South America. 82.50 Illustrations from photographs.

GREATER ROUMANIA

By Charles Upson Clark, Ph. D.

The highly dramatic story of a new state created by the war, which is larger than Italy and more populous than Spain. Maps and Illustrations. \$4.00

BARBARY

By A. MacCallum Scott, M. P.

The romance of the Nearest East set down in a volume which every one who has visited Tunis or Algiers will prize, and which every one who enjoys a good travel book should read. Illustrated.

\$3.50

THE SECRETS OF A KUTTITE

By Captain E. O. Mousley, R.F.A.

A stirring account of adventure in which there is much that does not appear in official accounts, not only about Kut, but also about Constantinople. Illustrated.

THE PSYCHOLOGY OF

\$2.50

PSYCHOLOGY, PSYCHO-ANALYSIS, ETC.

NERVOUS OBSESSIONS AND THEIR TREATMENT

By Dr. Wilhelm Stekel

A timely and noteworthy book by a pioneer in the practical application of psycho-analysis to those afflicted with nervous disorders.

By Charles Platt, Ph. D., M.D. F.C.S.

SOCIAL LIFE

A logical presentation of the subject derived from a life time of labor in medicine, psychology and history. 82,50

THE NEW PSYCHOLOGY AND ITS RELATION TO LIFE

By A. G. Tansley, F.R.S.

A revised and enlarged edition of a work which The New Republic in 1920 termed "the best general survey of psychology now avail-\$4.00

PSYCHO-ANALYSIS

By R. H. Hingley, B.A.

A clear-cut exposition of a new theory singularly free from technical terms, showing how psycho-analysis may be applied to the problems of every-day life.

443-449 Fourth Ave., New York DODD, MEAD & COMPANY TETETETETETETETETETETETETE ************



BIOGRAPHY AND HISTORY

THE PRIVATE CHARACTER OF QUEEN ELIZABETH

By Frederick Chamberlin

A revealing character study of the great Queen, whom the author contends is "by far the greatest woman of history." \$5.00

THE LETTERS OF PAUL GAUGUIN

Introduction by Frederick O'Brien
In these letters to Georges Daniel De Monfried, is told the true story of Gauguin's life
in the South Seas. Illustrated. \$3.00

SAINT SAENS

By Arthur Hervey

The life story of the composer of "Samson and Delilah" with an appreciation of his compositions, a chapter on his literary work and his opinions on music and musicians. \$2.00

OUTLINES OF THE HISTORY OF ART

By Dr. Wilhelm Lübke

TATELY CATE CONTRACTOR CONTRACTOR

A new edition in one volume of this famous standard work. Contains 1200 pages, 660 illustrations in line and 130 halftone plates. \$7.50

HISTORIC PARIS

By Jetta S. Wolff

All of the historical sights worth seeing in Paris are described and illustrated in this volume. Readable and interesting.

59 illustrations and a map.

MISCELLANEOUS

ON LIFE AND LETTERS

By Anatole France

This is the third volume of Essays and Criticisms from the foremost of modern French writers. It covers a wide variety of subjects.

THE SWEPT HEARTH

By Amory Hare

A book of poems by the author of "Tossed Coins."

THE LIFE OF THE WEEVIL

By J. Henri Fabre

A fascinating discussion of the habits of the weevil made human and interesting by the great genius of Fabre. \$2.50

NEW CHURCHS FOR OLD

By John Haynes Holmes

An earnest appeal for democratic social idealism in religion. A prophetic view of the universal religion of the future. \$2.00

MORE BEETLES

By J. Henri Fabre

A fascinating study of the habits of beetles—one that will interest and delight the reader who is not in the least scientific. \$2.50

FEDERAL INCOME TAX PROBLEMS, 1922

By E. E. Rossmoore

A practical manual on the income tax with interpretations of the various obscure sections of the new tax law of 1921. \$5.00

THE NEW ACCOUNTING, OR BOOK-KEEPING WITH-OUT BOOKS

By Ralph Borsodi

A book that describes a simple, accurate and efficient method of double entry book-keeping that does away with all the books of original entry. Many illustrations, diagrams and forms. \$5.00

THE OLD LACE AND EMBROIDERY COLLECTOR

By Mrs. R. E. Head

The history and methods of lace making in Italy, France, Flanders, Germany, Spain, England and Ireland, and describing examples which the collector of limited means might obtain. Fully Illustrated. 22.50

DODD, MEAD & COMPANY 1 443-449 Fourth Ave., New York

IMPORTANT ANNOUNCEMENT TO THE TRADE

There is no prospect of a change this year in the rules on Auction Bridge.

BOOKSELLERS

therefore need have no hesitancy in stocking liberally on

AUCTION METHODS UP TO DATE

The Standard Text Book On Bridge

By Milton C. Work

The International Bridge Expert Price. \$2.00 net

This book is now recognized in all sections of the country as the standard work on the subject and is a necessity to every "Bridge" player.

Contains the Latest Official Laws including the changes made in 1920 by the Whist Club of New York, in which Mr. Work is Chairman of the Card Committee having the making of the laws in charge.

Published By

THE JOHN C. WINSTON COMPANY
PHILADELPHIA



GOLD-KILLER

By John Prosper

Ready in March

Behind the surge and glitter of Broadway and Riverside Drive crouches the new underworld. Money nor power can protect a man whom the organization has marked for brutal death. Women, loose-mouthed and dressed in ultra style, play out their roles, stupidly ruthless. Society is at their mercy.

Gold-killer—rising excitement—love-making—a startlingly true picture of modern, criminal methods—the unique novel of crookdom of the last five years. \$1.75

DANCERS IN THE DARK

By Dorothy Speare

Ready in March

The "Prom Girl"—the creature who is the despair of her elders, the bewitchment of her male contemporaries, the dark doubt of her elder brother—is here with every piquant gesture and inflection in this challenging and unusual story. A novel of our gay young people by one of themselves.

\$1.75

GEORGE H. DORAN COMPANY Publishers New York

Spring



1922

PRIME MINISTERS AND PRESIDENTS

Charles Hitchcock Sherrill

A key to the modern world. Intimate interviews that give the personalities of the leading statesmen of every country. Eleven portraits.

Octavo. \$2.50

PROBLEMS IN PAN AMERICANISM Samuel Guy Inman

The first book to deal with the whole question of relations, racial and political, between the U.S.A. and Latin-America. Octavo. \$2.00

LITTLE ESSAYS OF LOVE AND VIRTUE Havelock Ellis

An eminently sane discussion of the problems of life and living, by the man who has led in the effort to direct the forces of life to best advantage. \$1.50

MAROONED IN MOSCOW

Marguerite E. Harrison

William Lyon Phelps has said of it, "I have not seen any book on contemporary Russia more interesting and valuable."—New York Times.

Octavo. \$3.60

ROSINANTE TO THE ROAD AGAIN

John Dos Passos

A totally new side of the genius of the author of "Three Soldiers." A brilliant and colorful effort to express the gesture of old Spain to the modern world.

TOMORROW WE DIET

Nina Wilcox Putnam

Free! A revelation of all the secrets of these alluring, convincing, "Why Grow Fat" advertisements and a guaranteed way to achieve the ideal figure. By the author of "West Broadway."

\$1.00

A PHILOSOPHER WITH NATURE

Benjamin Kidd

A collection of arresting essays written for all those who find their interest in the life astir in woods and fields. \$2.00

MR. PROHACK

Arnold Bennett

Arnold Bennett's first novel in three years, a thing of exquisite humor and human understanding. Mr. Prohack, the absurdly delightful, steps forward as a candidate for immortality.

\$1.75

CROME YELLOW

Aldous Huxley

"The best reading, the gayest and most plaintive satire, all touched and held together by that incommunicable gift of personality."—Westminster Gazette. Author of "Limbo." \$2.00

DANCERS IN THE DARK

Dorothy Speare

A novel of the "Prom Girl" that will cause a sensation. It is written by one of themselves, one who is able to give us a startling new view of the life of our gay young people. \$1.75

THE EYES OF LOVE

Corra Harris

A highly humorous, epigrammatic and knowing novel, a flagrant betrayal of the occult art of being a woman. By the author of "A Circuit Rider's Wife," "My Son," etc. \$1.75

GEORGE H. DORAN COMPANY

Publishers

New York

Spring



1922

PETER

E. F. Benson

A study in the quality of love between the charming society favorite, Peter, and his boyish young wife. As deft a handling of emotion as E. F. Renson has done. \$1.75

J. POINDEXTER, COLORED

Irvin S. Cobb

Wherein Jeff, body servant to old Judge Priest of Kentucky, tells in his delightful lingo how New York life along both Lenox Avenue and Fifth Avenue, looked to him. \$1.50

GOLD-KILLER

John Prosper

Unique! A novel of the fascinating new underworld, the world that lives in luxury in the hotels and expensive apartments of New York. Adventure, mystery and lovemaking. \$1.75

DOORS OF THE NIGHT

Frank L. Packard

How one man was both the notorious leader and the hunted prey of the most powerfully organized gang of New York's underworld. By the author of "The Adventures of Jimmie Dale." \$1.75

THE DEAVES AFFAIR

Hulbert Footner

A mystery-romance of New York society, by the author of "The Owl Taxi." Mr. Footner writes adventure stories that have the excitement of the spirit of a great city. \$1.75

THE VANISHING OF BETTY VARIAN

Carolyn Wells

A young and beautiful girl vanishes leaving no clue. The trail that leads to her discovery is one of the most ingenious Carolyn Wells has ever devised. \$1.75

THE CARDEN OF MEMORIES

Henry St. John Cooper

A new novel by this rising novelist whose varied knowledge of life, human charm and Dickensonian characters are winning for him an eager audience. \$1.75

HOAX

Anonymous

A novel that will raise the cry of "Author, author." It deals deftly, keenly, humorously with the affairs of the heart of a very modern young American. \$1.75

NÊNE

Ernest Pérochon

A novel that won the Prix Goncourt. "In our time Thomas Hardy has come nearest to writing anything so fearfully close as Nêne to the heart of life."—Richard Le Gallienne. \$1.75

THE FIRST PERSON SINGULAR

William Rose Bénet

A mystery that is delightfully romantic and a romance that is absorbingly mysterious; by the associate editor of the Literary Review of the New York Post. \$1.75

THE KINGFISHER

Phyllis Bottome

The story of the making of a man, of the buffetings and breath-taking opportunities that life dealt him so carelessly. \$1.75

GEORGE H. DORAN COMPANY

Publishers

New York

LOTHROP, LEE & SHEPARD CO.'S Announcement of SPRING PUBLICATIONS

To Be Published April First THE ISLAND CURE

By GRACE BLANCHARD
Public Library, Concord, N. H.

Illustrated from Photographs, Picture Jacket in Colors from Painting by
EMIL POLLAK-OTTENDORFF. Price \$1.50

Bright and more than merely pretty Jean Beverley needed a vacation, and was advised to take the "island cure,"—not the overworked South Sea islands, but some of the captivating ones on the New England Coast: Isles of Shoals, Orr's Island, Bailey's in Casco Bay, Monhegan, Islesford, Mt. Desert, and Nantucket. For sparkling charm of conversation and piquancy of description, this unusual and refreshing novel, just suited for summer reading, and good for any other time, will not soon find its equal.

Published February First THE PLAY OF AUCTION HANDS

By E. E. DENISON

284 pages, including 100 Illustrative Hands printed in Black and Red, with a page of explanation for each and Latest Complete Rules of New York Whist Club. Price, \$2.00

AUCTION, most interesting of card games, often gives a surprising amount of information through inferences that can be drawn from the bidding, the dummy hand, and the four cards played to a trick. Its enjoyment increases with the skill acquired in "reading" the fall of cards, and applying the information thus obtained.

THE PLAY OF AUCTION HANDS, after a sound discussion of fundamentals, shows in a series of one hundred hands the various forms of card strategy, together with the reasons that determine the play; thereby enabling one soon to enter into the higher pleasure of the game more fully than can be done from years of ordinary playing.

The author's unusual knowledge is placed at the disposal of all who care to share it. Mr. Denison won the closest Whist Tournament recorded, winning by a hundredth of a trick, over his nearest competitor, the late J. B. Elwell, after

sixteen weekly sessions of play (49.66 tricks to 49.65).

Hence, to read this book is to be admitted to a wider acquaintance with Auction than falls to the lot of any save the most expert. It can benefit all, from the novice to those interested only in advanced problems.

LOTHROP, LEE & SHEPARD CO., Boston

To Be Published April First

THE WRECK-HUNTERS

By DR. FRANCIS ROLT-WHEELER

With Forty Illustrations from Photographs. Price \$1.75

"Sunken treasure has been a lure to man ever since oars first dipped in water or wind swelled a sail." This quotation gives the key to the most absorbing book for boys that can be imagined, and almost equally interesting to those older. Nor does it lack the great amount of accurate information always to be gained from Dr. Rolt-Wheeler's books of this nature. With young Latimer Voley, son and grandson of the most famous "wreckers" of the Bahamas, as a central figure, we are shown how sunken millions are salvaged, requiring the most expert nautical and mechanical skill, and the utmost bravery. The thrilling superstitions of the sea are naturally and entertainingly brought in. One leaves the book with greatly increased knowledge, and more respect for the mighty deep and the skill and endurance of those who brave it. For boys of fifteen and upwards.

PEGGY PRETEND

By MILLICENT EVISON

Author of "Rainbow Gold"

Illustrated by Edna F. Hart Hubon. Picture Jacket in Colors. Price \$1.75

Here is a book of love and laughter, for its charming little heroine is a veritable Joy Girl, whose quaint fairy wisdom enables her to make life a wonderful game of "Let's Pretend," and justifies her whimsical nickname,—Peggy Pretend.

The story tingles with the merry music of Peggy's "joy bells," for her jolly escapades and laughable blunders create many incidents of thrilling excitement and lively interest. There are missing jewels which Peggy's great-grandmother concealed in a strange hiding-place during the Civil War; there is a mysterious mountain cave where Peggy has an exciting adventure; and there is the miracle! A book that will give life a "Joy Treatment" for girls of all ages,—grown-ups and growing-ups.

THE LITTLE PEOPLE OF THE GARDEN

By RUTH O. DYER

Author of "That's Why Stories," "What-Happened-Then Stories," etc.

With Frontispiece and Picture Jacket in Colors by L. J. BRIDGMAN; also Pen-and-Ink Headpieces and Other Decorations. Price \$1.50

The name of Ruth O. Dyer commands attention as a highly improving as well as entertaining writer for young children. She has given her best efforts to acquainting young readers with the real lives of little creatures near at hand, and at the same time teaching kindness. Evey suggestion of dryness is avoided by having bright but thoughtless little Jasper Nichols changed for a time into an insect under fairy protection. Thus he meets in a friendly way "Miss Apis" (the bee), "Miss Formica" (the ant), "The Little Plough" (the earthworm), "Mr. Rana" (the frog), and many other interesting little neighbors, that show him the wonderful way Nature has fitted them for their lives, and the constant peril in which they pass them. The information is scientifically accurate. For children from six to ten.

LOTHROP, LEE & SHEPARD CO., Boston

HENRY HOLT

19 WEST 44th ST.



AND COMPANY

NEW YORK

FIVE SIGNIFICANT NOVELS

CHILDREN OF TRANSGRESSION by G. Vere Tyler

At last—the south painted realistically, in this tense and startling story of life in Virginia, where the "double-standard" leaves havoc and suffering in its trail. \$1.75

THE SECRET PARTNER by Elizabeth Frazer

A thrilling tale by the well-known Saturday Evening Post writer, of love and heroic struggle against terriffic odds, first in Wall Street and then in the West. \$1.75

PATCHWORK by Beverley Nichols

And now Oxford sends forth a brilliant novel, PATCHWORK, whose young hero—the English cousin of Philip Sellaby and Amory Blaine—attempts to recreate the Oxford of pre-war days.

\$1.75

TWO LITTLE MISOGYNISTS by Carl Spitteler

By the great Swiss writer, winner of the 1920 Nobel Prize in Literature. So whimsical and subtly charming is this story that it can only be compared with the works of Barrie and Stevenson. Delightfully illustrated. \$3.50

PIERRE ET LUCE by Romain Rolland

Far different from *Clerambault* is this delicate French love-story, in which the war is used only as a background. "An idyll of love that is born under the wing of death'," says the *Nation*.

WILLIAM DE MORGAN AND HIS WIFE

by A. M. W. Stirling

An extraordinarily complete and life-like biography of the De Morgans, written by Mrs. Morgan's sister. Illustrated with pictures of the novelist's unique pottery and his wife's paintings, the book also contains many new anecdotes, charming letters, drawings, and caricatures. And it gives an intimate picture of the most brilliant artistic and literary society of the Victorian age.

A MUSICAL TOUR THROUGH the LAND of the PAST

by Romain Rolland

M. Rolland, in tracing the transitional period in development of modern music, explores some delightful corners and byways. \$2.50

BENJAMIN FRANKLIN

by Constance D'Arcy Mackay
A play that depicts the many-sidedness of Franklin—his love, his humour, his electric pranks,
and final diplomatic triumph in France. \$1.75

BELSHAZZAR COURT

by Simeon Strunsky

NEW EDITION. A great deal of new matteressays and illustrations by WALTER JACK DUNCAN, which originally appeared in HARPER'S, heighten the value of this second edition. \$2.00

HENRY HOLT

19 WEST 44th ST.



AND COMPANY NEW YORK

AN UNEXCELLED POETRY LIST:

THE VEIL and other Poems by Walter de la Mare

This long-awaited volume of new poems, originally announced as "The Last Coachload," is now ready. \$2.00

DOWN-ADOWN-DERRY by Walter de la Mare

A priceless collection of the author's fairy poems, illustrated in colour and line, by Miss Dorothy P. Lathrop. \$3.00

THE SHROPSHIRE LAD by A. E. Housman

The only authorized American edition of this famous book, in an attractive 12mo. binding. \$1.50

IN COLOURS OF THE WEST by Glenn Ward Dresbach

As the N. Y. Evening Post says, Mr. Dresbach reveals "magical beauty in the desert and farms and rocky hills of Arizona." \$2.00

OUR BEST POETS by Theodore Maynard

A challenging, wide-awake criticism and fearless choice of the best English and American poets. \$2.00

THE POETRY OF DANTE by Benedetto Croce

An intriguing study that will interest the casual reader as well as the student. \$2.00

LAST WORDS

by Frederic Harrison

The final reflections on life, politics and literature of this great English positivist philosopher and litterateur. \$3.00

VERGIL: A BIOGRAPHY by Tenney Frank

A short, readable, and scholarly account of the life and times of Rome's greatest poet. \$2.00

MEDIAEVAL CONTRIBUTIONS TO MODERN CIVILIZATION

by F. W. Hernshaw and Others

The best scholars in England here discuss this very important subject. \$3.50

THE BEST IN AMERI-CAN THOUGHT

HUMAN NATURE AND CONDUCT

by John Dewey

A study of the actions and motives of men, as affected by habit. \$2.25

PSYCHOLOGY A Study of Mental Life by Robert S. Woodworth

An exceptionally clear treatment of the subject by an acknowledged authority. \$3.00

THE CENTURY CO. BOOKS

Spring and Summer-1922

353 Fourth Ave., New York

ASIA AT THE CROSSROADS By E. ALEXANDER POWELL

RITTEN by an expert observer and reporter of foreign affairs with an amazing background of international knowledge and experience, this book is extraordinarily important in subject matter and intensely interesting in style, The author deals with Japan, Korea, China and the Philippines politically and economically, though he necessarily gives a great deal also about the present-day manners and customs of the various peoples. The book is generously and helpfully illustrated from photographs. \$3.00. (March 24).

THE GREAT SECRET

By MAURICE MAETERLINCK

A beautiful and fascinating piece of prose telling the thought of mankind from the earliest times down to date concerning life outside the physical world. Cloth, \$2.00; leather, \$3.00. (May)

FOOD PRODUCTS FROM **AFAR**

By E. H. S. AND H. S. BAILEY

A popular and absorbing story by two experts of our foods that come from over the seas. Illustrated. \$3.00, (May)

THE LAURENTIANS

By T. M. LONGSTRETH

The author of "The Adirondacks" and "The Catskills" does a similar book on the ro-mantic mountain country beyond Quebec. Illustrated. \$3.50 (May)

AT THE MOMENT OF DEATH By CAMILLE FLAMMARION

The second volume in the great French scientist's trilogy on the subject of survival after physical death. \$3.00. (May)

OUR RAILROADS TOMORROW

By EDWARD HUNGERFORD

An extremely readable book to interest and inform every reader about the nation's most vital public utility. \$2.50 (May)

THE BUILDING OF AN ARMY By JOHN DICKINSON

An authoritative and entertaining account of a modern miracle—the making of the Ameri-can army that determined that World War. \$3.00. (May)

[THESE BOOKS ARE ALREADY PUBLISHED]

CARAVANS BY NIGHT By Harry Hervey

A fascinating love and mystery story set in the alluring Orient. \$1.90.

WITHOUT COMPROMISE By Lilian Bennet-Thompson and George Hubbard

A powerful novel of love and political in-

THE BRIDGE By M. L. C. Pickthall

A novel with the tense quality of drama, welcomed heartily by the critics. \$1.75.

THE ISLE OF VANISHING MEN By W. F. Alder

The adventures of the author and his party in cannibalistic New Guinea. Remarkable illustrations. \$2.00.

ADVERTISING FOR TRADE IN LATIN-AMERICA

By William E. Aughinbaugh

It's a great advertising book and also a fas-cinating account of Latin-American manners and customs. Illustrated. \$3.00.

IFE AND LETTERS OF SIR WILFRID LAURIER

By Oscar Douglas Skelton

The authorized biography. 2 vols., illustrated, \$8.00.

THE PSYCHIC LIFE OF INSECTS By E. L. Bouvier

A book in Fabre's manner as to whether insects think. \$2.00.

THE CORNERSTONE OF PHILIPPINE INDEPENDENCE

By Francis Burton Harrison How the Filipinos have used the generous measure of independence given them, with a plea for their full independence. \$3.00.

At All Beckstores THE CENTURY CO. 353 Fourth Avenue Published by New York City

THE CENTURY CO. BOOKS

For Spring and Summer—1922 353 Fourth Ave., New York City

BIRTHRIGHT

By T. S. STRIBLING

G. WELLS, commenting on American fiction last autumn, said that a novel long overdue was one on the modern, educated negro—and treated seriously. "Birthright" is that novel. It presents a Harvard graduate going back to the niggertown quarter of a southern community to live and work. It will be one of the most discussed novels of the year. Charles Hanson Towne of the New York Tribune says: "I consider 'Birthright' the finest novel of a decade." 8 illustrations by F. Luis Mora. Price \$1.90. (March 24).

THE ROAD TO THE WORLD By WEBB WALDRON

This is literature and Mr. Waldron is an artist. It is thrilling, not because it is melodrama, which it is not, but because it is a poignant section of the truth. \$1.90. (March 24)

DAVID THE SON OF JESSE By MARJORIE STRACHEY

A novel rich with color, movement and character, presenting the portrait of a king as frank and clear as that famous portrait of a queen by the author's brother, Lytton Strachey. \$1.75. (March 24).

THE BLUE CIRCLE By ELIZABETH JORDAN

A new love and mystery story by the author of "The Girl in the Mirror," etc. An amazingly original idea beautifully worked out. Illus. \$1.90. (April).

SHOE-BAR STRATTON By JOSEPH B. AMES

A rattling good story of love and adventure set in the southwestern cowcountry flooded with the air and sunshine of the big outdoors. Illus. \$1.75. (April).

THE TRUTH ABOUT VIGNOLLES

By ALBERT KINROSS

A group of stories dealing with one central character, set in Mesopotamia, the Near East and England. English fiction of great charm. Illustrated. \$1.90. (April).

THE STORY OF THE IRISH NATION

By FRANCIS HACKETT

A story of the Irish by an Irishman. From early times down to date. By the distinguished Literary Editor of The New Republic. Illustrated. \$2.50. (April).

PLOTS AND PERSONALITIES By EDWIN E. SLOSSON AND JUNE E. DOWNEY

A fascinating book about the imagination for every reader. This is the Dr. Slosson who wrote "Creative Chemistry." \$1.75. (May).

THE STORY OF DRUGS By H. C. FULLER

All about medicines where they come from, how they are made, etc. Carries the reader behind the Latin names and introduces him to a new world he has always wanted to know. Illustrated. \$3.00. (April).

THE OUTLOOK FOR THE PHILIPPINES

By CHARLES EDWARD RUSSELL

A presentation of the Philippines as they are today, a sketch of their historical background and an estimate of their probable immediate future Illustrated. \$3.00. (March 24).

MORE JATAKA TALES RETOLD BY ELLEN C. BABBITT

Answering a pressing demand from those who had read "Jataka Tales," we are printing more of the same. Illustrated. \$1.25 (April).

At All Beekstores THE CENTURY CO. 353 Fourth Avenue Published by The CENTURY CO. New York City



THE EYES OF THE VILLAGE by Anice Terhune



OVER LIFE'S
EDGE
by
Victoria Cross



THE IDOL OF PARIS by Mme. Sarah Bernhardt



THE STRETTON STREET AFFAIR by William Le Queux

"A thousand people ing to greet you, N

Sarah Bernhardt had onew world! Years have that night. Her fame diminished. The fullness

The IDOL

MAURICE LE BLANC
WILLIAM LE QUEUX
SARAH BERNHARDT
ANICE TERHUNE
WILDER ANTHONY
VICTORIA CROSS
FREDERIC ARNOLD
KUMMER
LOUISE GERARD

Eight recognized money makers. These books will sell because they will be advertised.

Your customers will be satisfied because these authors know how to entertain.

When you sell a Macaulay book, your customer is getting his money's worth.—\$1.75 each

Published at the Popular Price \$1.75



are waitladame!"

onquered a passed since has never

s of her rich years is in





THE 8 STROKES
OF THE CLOCK
by
Maurice Le Blanc



HIDDEN GOLD by Wilder Anthony



A SON OF THE SAHARA by Louise Gerard



PLASTER SAINTS
by
Frederic Arnold
Kummer

of PARIS



Macaulay Company New York

=Putnams Present =

A WORK OF SUPREME IMPORTANCE

One That Will Enlighten and Fascinate

Science Reduced to the Simplest Possible Terms for the Benefit of the Great Body of Readers who are Unfamiliar with Scientific Names and Scientific Expressions.

THE OUTLINE OF SCIENCE

Edited by J. ARTHUR THOMSON, M.A., LL.D.

To be Published in Four Volumes, Royal 8vo, Eight Hundred Illustrations. Forty of them in Full Color. Uniform with the Handsome English Edition of "An Outline of History."



The only work of its kind that combines simplicity with completeness. All of the marvels of our world—all of the scientific discoveries since the beginning of time—are here explained and described in non-technical language. A narrative-history of science so simply told a child can understand it. Always fascinating, often startling in its clear exposition of many of the more recent scientific discoveries. A work that should be in every home.

The demand for this work is bound to be tremendous. The price of the set of four volumes will probably be \$3.75 per volume, though it may be necessary to increase this price to \$4.50 each. Orders placed now will be filled at \$3.75 per volume.

New York

G. P. Putnam's Sons

= Putnams Present =

A REVELATION IN RELIGIOUS THOUGHT

A Boldly Frank and Fearless Discussion of the Problems of the Modern Church as Disclosed through Intimate and Personal Biographies of Twelve Religious Leaders, from Roman Catholic to Salvationist.

Painted Windows

By "A GENTLEMAN WITH A DUSTER"

Another flaming message from the author of "The Mirrors of Downing Street" and "The Glass of Fashion," of which more than 100,000 copies have been sold and which still appear regularly in the lists of best sellers. "PAINTED WINDOWS" promises to be the book publishing sensation of 1922. The author discloses the chaos of opinion existing in the church of to-day and draws some startling conclusions which will arouse the widest attention and controversy.

8° Twelve portraits. \$2.50

By "A GENTLEMAN WITH A DUSTER"

THE MIRRORS OF DOWNING STREET

The book that aroused as much comment and bitter discussion both in England and America as anything ever written in the biographical line. Unwritten history in most brilliant vein concerning the public and private careers of eminent British statesmen. Illustrated in halftone from photographs. \$2.50

THE GLASS OF FASHION

The bald truth about English high society as it is constituted to-day. A bitter arraignment of the so-called British smart set for its arrogance and profligacy. The author assails Margot Asquith and Colonel Repington as false leaders of fashion whose influence on both society and politics he caustically decries. Illustrated in half-tone from photographs. \$2.50

THE MIRRORS OF WASHINGTON

Fearless, daring and audacious disclosures concerning fourteen of our political leaders at Washington. The book that for many months has led all other non-fiction works in sales. Fourteen portraits. Fourteen original cartoons by Cesare. \$2.50

New York

G. P. Putnam's Sons

:Putnams Present =

Robert Gordon Anderson's New Novel

The Isle of Seven Moons

Romance and adventure, mystery and suspense, fiction that reads like the truth, in this gorgeous tale of uncharted seas and untrodden shores. The story of a strange quest for a fabulous treasure on a mysterious island. The characters stand out like cameos, each one an original creation of the author's brain that stamps him as a true artist in the delineation of authentic types. Among the successful books by Robert Gordon Anderson are "The Little Chap," "Leader of Men," "Not Taps but Reveille" and "Seven O'clock Stories."

To be published April 18th. \$1.75

Oh, Susanna!

By MEADE MINNIGERODE

A salt water romance of the glorious days when sailing vessels fared forth to strange lands in search of adventure and loot. A novel of unique and distinctive quality.

\$1.90

Chanting Wheels

By HUBBARD HUTCHINSON

The story of a naive genius who found inspiration and romance in a steel mill. A first novel by a new writer that is bound to create discussion and comment.

\$1.75

Snowdrift

By JAMES B. HENDRYX

A novel that provides a thrill peculiarly its own. A tale of the barren wastes of Alaska, with a man and a woman battling for an even chance at life, love and happiness.

\$1.75

Mendoza and a Little Lady

By WILLIAM CAINE

A wholly delightful and gracefully humorous story of the studios and the lovable geniuses who inhabit them, by the author of "The Strangeness of Noel Carton." \$1.75

Way of Revelation

By WILFRID EWART

A strikingly realistic novel of wartime, based on the actual experiences of a man who served five years in the army. "Decidedly one of the finest novels of the year," says the British Weekly.

\$2.00

The Joy of Living

By S. D. GOWING

Delightful comedy, delicious fooling, carried through incident after astonishing incident, hairbreadth escape, reckless escapade, all in perfect sequence, this book lives up to its name—a stimulant to the jaded appetite. \$1.75

The Ways of Laughter

By HAROLD BEGBIE

Radiant fun and cheerful comedy in this lighthearted novel of an optimistic barrister who finally convinces a philosopher and his daughter of the real place of humor in the world.

\$2.00

The Dragon in Shallow Waters

By V. SACKVILLE-WEST

A novel with a terrific theme, an unusual plot and of rare literary quality. "Punch," England's great humorous and literary magazine, calls it "powerful . . . almost a dreadful book." \$2.00

New York G. P. Putnam's Sons

= Putnams Present =

A Book of Bitter Truths

WALL SHADOWS

A Study in American Prisons

By FRANK TANNENBAUM

Amazing disclosures concerning life in American prisons. In 1914 the author led a group of jobless men into a church and demanded work. For this he was arrested, convicted and sentenced to a year in the penitentiary. Later he graduated with high honors from Columbia University and is to-day recognized as an eminent sociologist. This book is a startling exposure of prison conditions as he found them.

Ourselves When Young

By H. T. SHERINGHAM

Vignettes of child life contrived with the utmost artistry and beauty. Gossamer strands of imagery woven together with loving skill. To be compared only with Kenneth Grahame's "The Golden Age." \$1.75

H-A Play

By LORD DUNSANY

A dramatically fantastic play with the scenes mainly laid in the East. It concerns the powers of a "magic crystal" in shaping ten years of a man's life. To be produced in New York shortly.

\$1.75

Wayfarers in Arcady

By CHARLES VINCE

A book of essays that conjures up visions of the countryside—of babbling streams, grassy slopes, the flight of butterflies, the drowsy drone of insects—of nature in amiable mood. \$2.00

The Magic and Science of Jewels and Stones

By ISIDORE KOZMINSKY

The origins, the legends, parables and the science, literature, poetry and history of precious stones set forth in exquisite literary form. Illustrated in color and black and white. \$4.50

Life of Florence L. Barclay

By ONE OF HER DAUGHTERS

The story of one whose versatile gifts filled her life with interesting incident and variety. A book that will appeal strongly to lovers of "The Rosary" and other books by this famous author.

\$3.00

The Image

By LADY GREGORY

Lady Gregory, leading spirit in the Irish literary movement, presents four plays as entertaining as the "Seven Short Plays" or any of her former work. The titles are "The Image," "Shanwalla," "Hanrahan's Oath" and "The Wrens."

Grey Riders THE STORY OF THE NEW YORK STATE TROOPERS

By FREDERIC F. VAN DE WATER

The fascinating account of what New York's State Police do, and how they do it. Their daily routine reads like romance, and often is,—a hardy life in which the word fear is taboo. 8°. 23 Illustrations from Photographs

The Evolution of Civilization By JOSEPH McCABE

The story of civilization from brute man down to to-day. The discoveries of modern science in simple and popular form, by one who has a thorough understanding and grasp of his subject.

\$1.50

New York

G. P. Putnam's Sons

MACMILLAN'S NEW SPRING

Edgar Lee Masters'

FICTION

H. G. Wells' THE SECRET PLACES OF

CHILDREN MARKET PLACE

A dramatic novel of the stirring years from 1833-1861, with the figure of Stephen Douglas as the pivot about which moves a rich shifting panorama of men and events. \$2.00

LIFE AND DEATH OF HARRIET FREAN

By May Sinclair
"One of those brilliantly clever and complete
bits of motivation which we have come to expect
from Miss Sinclair."—Town and Country.
\$1.25

THE HOUSE OF RIMMON

By Mary S. Watts

A novel of youth and genius and the struggles of a young poet to preserve his ideals in the brilliant artistic circles of New York. \$2.00

THE PRISONERS OF HARTLING

By J. D. Beresford

The vivid struggles of a group of people to break away from a domineering influence which is cramping their lives. \$1.75

PAN AND THE TWINS

By Eden Phillpotts
A quaint and humorous story of two Roman brothers and how the incorrigible wag, Pan, helps
\$1.75 them out of their troubles.

THE SCARLET TANAGER

By J. Aubrey Tyson

A consummate mystery story; with Seafalcon as the elusive quarry, and plotters, counterplotters, and the beautiful Scarlet Tanager complicating

CONN OF THE CORAL SEAS

By Beatrice Grimshaw

A fascinating tale of the South Seas, with flaming island color, treasure hunts, cannibals and a beautiful girl who sets all masculine pulses \$1.75

THE COOK'S WEDDING AND OTHER STORIES

New Stories by Anton Chekhov

THE COMBINED MAZE

By May Sinclair (Reissue)

\$2.00

\$2.00

By H. G. Wells (Reissue

By H. G. Wells (Reissue)

THE HEART A psychoanalytical novel of an egotistic Englishman and a sprightly American girl: a tale scintiliant with Wells' amazing generalities. \$2.00

THE VENEERINGS

By Sir Harry Johnston
A brilliant and picturesque continuation of the lives of Hamilton Veneering and his children who first lived in "Our Mutual Friend."

\$2.00

HE KNEW LINCOLN AND OTHER BILLY BROWN STORIES

By Ida M. Tarbell

A collection of Miss Tarbell's three stories of Lincoln which have become classics, Father Abraham, In Lincoln's Chair, He Knew Lincoln, and one new story, Back in '58.

HUMBUG

By E. M. Delafield

The story of a sensitive, suppressed girl and her ultimate escape to freedom; a characterization stamped with Miss Delafield's fine clarity. \$2.00

MARIE CHAPDELAINE

By Louis Hémon

"A great little book—real literature. A story to linger in your memory like a song heard at summer twilight."—Boston Herald. \$2.00

NUMBER 87

By Harrington Hext

A man knows a secret way to destroy life and property, and with this knowledge sets madly out to reform the world.

ONE

By Sarah Warder MacConnell
"One of the best-rounded studies of married
life in certain phases of complication that has been written for a long time.

THE WAR IN THE AIR

BEALBY

\$2.00

\$2.00

At all bookstores or from

THE MACMILLAN COMPANY

64-66 Fifth Avenue

NEW YORK

Lord Bryce's Last Great Work

INTERNATIONAL

ELATIONS This masterly book covers the history of international relationships, the conditions that directly culminated in the Great War: the



relations of Production. Commerce, Transportation and Finance. and a discussion of the causes of War and methods of averting it.

OTHER INTERNATIONAL BOOKS

WASHINGTON AND THE RIDDLE OF PEACE WASHINGTON AND THE RIDDLE OF PEACE
BY H. G. Wells
RUSSIA'S FOREIGN RELATIONS DURING
THE LAST HALF CENTURY
BY BARON SERGINS A. KOT
CHINA AWAKENED
BY M. T. Z. Tyan
THE HISTORY AND NATURE OF INTERNATIONAL RELATIONS
BY Edmund A. Waish
THE LITTLE CORNER NEVER CONQUERED
BY JOHN VAN SCHICK, Jr.
WITH THE JUDEANS IN THE PALESTINE
CAMPAIGN
BY Lieut. Colonel J. H. Patterson By Lieut. Colonel J. H. Patterson JAPANESE-AMERICAN RELATIONS By Hon. I. Tukotomi

THE STUDY OF AMERICAN HISTORY By Rt. Hon. Viscount James Bryce \$1.50 NEAR EASTERN AFFAIRS AND CONDI-TIONS By Stephen Panaretoff \$2.25 PRACEMAKERS - BLESSED AND OTHERWISE. IMPRESSIONS, REFLECTIONS,
AND IRRITATIONS AT AN INTERNATIONAL CONFERENCE
By Ida M. Tarbell
RECONSTRUCTION IN FRANCE
By William MacDonald
CHINA'S PLACE IN THE SUN By Stanley High \$1.75 RUSSIA IN THE FAR EAST By Leo Pasvolsky \$1.75

POETRY, DRAMA and BELLES LETTRES

SELECTED POEMS By Laurence Binyon
NEGRO FOLK RHYMES
By Thomas W. Talley
ESTHER AND BERENICE \$2.00 \$2.25 By John Massfield
THE DINGBAT OF ARCADY
By Marguerite Wilkinson
A GATE OF CEDAR
By Katherine Morse Ill. \$2.00 \$1.50 \$1.25

SONGS OF THE GLENS OF ANTRIM AND SONGS OF THE GLENS OF ANTRIM By Moira O'Neill. 2 vols. in one \$1.50 WILL SHAKESPEARE By Clemence Dane \$1.75 THE ART OF THE MOVING PICTURE By Vachel Lindsay \$1.75

BOOKS ON VARIED SUBJECTS

OUR HAWAII: ISLANDS AND ISLANDERS By Charmian K. London Ill. \$3.0 THE POETIC MIND Ill. \$3.00 THE POETIC MIND

By P. C. Prescott

PEACE AND BREAD IN TIME OF WAR

By Jane Addams

CAUSES AND CURES FOR SOCIAL UNREST

By Ross L. Finney

THE CHARITY ORGANIZATION MOVEMENT

IN THE UNITED STATES

By Frank D. Watson

AMERICA FACES THE FUTURE

By Durant Drake

\$2.50 CHILD VERSUS PARENT: THE IRREPRES-SIBLE CONFLICT IN THE HOME By Stephen S. Wise \$1.00 CAPTAIN NATHANIEL BROWN PALMER:
An Old-Time Sailor of the Seas By John R. Spears \$1.60 THE NEW IDEALISM By May Sinclair 23.00

I4,000 MILES THROUGH THE AIR
By Ross Smith
LINCOLN THE GREATEST MAN OF
NINETEENTH CENTURY Ill. \$3.∞ F THE By Dean Charles R. Brown SOCIAL WORK \$1.00 By Edward T. Devine THE SETTLEMENT IDEA \$3.00 THE SETTLEMENT IDEA
BY Arthur C. Holden
INDUSTRY AND HUMAN WELFARE
BY William L. Chenery
THE LAW OF CITY PLANNING AND ZONING
BY Frank Bachus Williams \$2.50 THE THREEFOLD COMMONWEALTH By Rudolph Stoiner
CALIFORNIA: THE AMERICAN PERIOD
By Robert G. Cleland
GENERAL ROBERT E. LEE AFTER APPO-MATTOX
By Franklin L. Riley
NORTH AMERICAN SLIME MOULDS
By Thomas H. MacBride III. \$2.50 Ill. \$3.00

At all bookstores or from

THE MACMILLAN COMPANY

64-66 Fifth Avenue

NEW YORK

Osmopolitan Winners Spring List

YOU know the tremendous sales—the large profits - that Cosmopolitan books and Cosmopolitan advertising have brought you during the last five publishing seasons. Think back a moment — "The River's End," "The Valley of Silent Men," "The Flaming Forest"-each has gone far beyond 100,000. "Kindred of the Dust"-"The Pride of Palomar"—also far beyond almost unattainable 100,000. "The Go-Getter" and "Kingdom Round the Corner"-now approaching this Every book on the goal. Cosmopolitan list has spelled big opportunity for every retail dealer who has had the foresight to stock them well and display them to show customers where the season's most popular books could be bought.



Photo copyrighted by

CONINGSBY DAWSON, AUTHOR OF "THE VANISHING POINT," AN AD-VENTURE STORY DESTINED TO SUR-PASS ALL OF HIS PREVIOUS SALES.

Make Room Now for a Big Display of These Sure-Sellers:

THE VANISHING POINT—By Coningsby Dawson.... To be published April 7
THE WILD HEART—By Emma-Lindsay Squier..... To be published March 24
OVER WEIGHT? GUARD YOUR HEALTH—By Dr. Royal S. Copeland
To be published March 24

Republished Feb. 1, to meet popular demand—The Garden Without Walls—Coningsby Dawson.

For further details see next page



Gene Stratton-Porter

A dozen splendid illustrations and numerous marginal by PAUL BRANSOM. decorations

IT is a record of the true experiences of a little boy and girl who lived, not many years ago, on the shores of Puget Sound. A book that every nature lover, every Square 12mo.; cloth; 224 pages—Price \$2.00

THE VANISHING POINT

A story of thrilling adventure, supremely handled by

Coningsby Dawson

AUTHOR OF "THE KINGDOM ROUND THE CORNER," "THE GARDEN WITHOUT WALLS," ETC.

A mystery and adventure story by Coningsby Dawson is a new thing. This one is a wonder. Picture an American hero unexpectedly involved in breathless international Plustrated by James Montgomery Flagg.—Price \$2.30

OVER WEIGHT? GUARD YOUR HEALTH

By Royal S. Copeland, M.D.

Commissioner of Health, New York City

Do you realize how much you would have to pay a physician to tell you how to take advantage of the New York Health Commissioner's widely-advertised health experiments?

Dr. Copeland's newspaper audience exceeds 5,000,000 daily. To a thousand people in every community this book will be worth a thousand times its cost.

Price \$1.00

Osmopolitan Book Orporation

YOU CAN'T GO WRONG ON A COSMOPOLITAN BOOK

NEW BOOKS

FROM THE PRESS OF

FUNK & WAGNALLS COMPANY

SERGEANT YORK AND HIS PEOPLE

Sam K. Cowan

A graphic, intensely interesting, and truthful account of the deeds of this American hero who General John J. Pershing called the greatest civilian soldier of the great war and whose feat Marshal Foch characterized as the World War's most remarkable individual achievement; his home life; his friends; his surroundings; his lineage; his character—in fact, all the intimate details of his life and personality.

12mo, cloth, illustrated with 16 full-page half-tone cuts. Jacket in colors. In press. Price \$2.00

COLLEGE STANDARD DICTIONARY

An unparalleled achievement in abridged dictionary making. Suspersedes the Funk & Wagnalls Desk Standard Dictionary as the largest abridged dictionary published. It is, in reality, only semi-unabridged, for it contains 140,000 wocabulary terms—about 40,000 wors then its nevert competitor.

ETIQUETTE: IN SOCIETY, IN BUSI-NESS, IN POLITICS, AND AT HOME

Emily Post

A familiar figure to the reading public as a novelist and essayist, Mrs. Post in this volume appears in new guise as a social mentor. There are few well-known writers to whom such authority comes so naturally. The author's position in American society and her wide acquaintance with social and diplomatic circles of the European capitals, enable her to write on the subject of etiquette with ease and accuracy.

Cloth. Copiously illustrated. In press. Price \$4.00

IDIOMS AND IDIOMATIC PHRASES IN ENGLISH SPEECH AND LITERA-TURE

Frank H. Vizetelly and Leander J. De Bekker A comprehensive treatise explaining those phrases and expressions in vernacular English of which the meaning is not directly evident from their component parts or the accepted sense of the word employed, copiously illustrated by quotations from eminent authors.

12mo, cloth. Price \$2.00

THE HOUSE-OWNER'S BOOK

A. L. Churchill and Leonard Wickenden

An ideal volume of absorbing practical interest and value to everyone who owns a home, rents one, who is contemplating building one, or who possesses wast holdings. Loan associations, real estate dealers, and builders will find it invaluable.

12mo, cloth, with numerous illustrations. In Press. Price \$2,00

FRENCH GRAMMAR MADE CLEAR

Abbé Ernest Dimnet, of the Faculty of the College Stanislas, Paris

A grammar for schools and colleges, made up on a new plan which is designed to be of help to the pupil by giving him the rules that he must know and by leaving out all those that are unnecessary and confusing.

Cloth. In press. Price \$1.50

PATENT ESSENTIALS FOR THE RX-ECUTIVE. ENGINEER. LAWYER. AND INVENTOR

John F. Robb

From this volume, written in easily understood language for the layman, business men, engineers, young patent solicitors, recruit patent examiners, inventors and mechanics, students of patent law, lawyers with but occasional patent cases, assistants in patent law-offices, and foreign patent agents or solicitors will gain a splendid knowledge of the essential facts regarding the protection of patents, how to secure them, what is patentable, and the procedure of the Patent Office

Law Buckram. In press. Price \$5.00

THE INDUSTRIAL CODE

W. Jett Lauck and Claude S. Watts

The whole work of reconstruction during the next few years will revolve about the questions taken up in this book, and the position the authors occupied, as mediators between capital and labor, gives them a peculiar authority and unusual breadth of vision. It will strongly appeal to men on both sides, to all economic students, and to libraries.

8vo. cloth. In Press. Price \$4.00

FUNK & WAGNALLS COMPANY, Publishers

354-360 Fourth Avenue, New York

RECENT BOOKS

IRELAND AND THE MAKING OF BRITAIN

Benedict Fitzpatrick

Neither friend nor foe can afford to ignore this volume, and no one henceforth will be able to pose as an authority on Irish, British, or European history without taking account of its historical reconstructions. Soo, cloth, with large map of medieval Ireland. Price \$4.00

LESSONS ON TUBERCULOSIS AND CONSUMPTION

Charles E. Atkinson, M.D.

A clearly expressed guide to the treatment of the "White Plague," written in non-technical language for the layman, and intended for household use. The author is a physician of wide experience, and his present work is one in which implicit confidence may be placed.

12mo, cloth, illustrated. Price \$2.50

SELF-DEVELOPMENT: HAND-**BOOK FOR THE AMBITIOUS**

H. Addington Bruce

A series of practical talks to ambitious people on the conduct of life, the acquirement of good habits, the cultivation of mental and physical hygiene, and the improvement of their powers of every kind. 12mo, cloth. Price \$1.50

SLIPS OF SPEECH AND HOW TO AVOID THEM

Frank H. Vizetelly

With an introduction from John Ruskin's "Sesame and Lilies." More than 500 hints on what to say and how to say it in English speech.
18mo, cloth. Price 35c.

A GENERAL HISTORY OF POR-**CELAIN (Two Volumes)**

William Burton, M.A., F.C.S.

The author, Mr. William Burton, probably the greatest living authority on porcelain, here presents the most incisive, most authoritative, and most instructive work that has ever been published on the general history of porcelain.

8vo, cloth, profusely illustrated, with many color plates. Price \$30.00

WILL POWER AND WORK

Jules Payot, Litt. D., Ph. D.

Authorized translation by Richard Duffy. This sequel to "The Education of the Will" (over 30 editions), contains a series of talks on the theory and practise of self culture, mental efficiency, and power of accomplishment. As a clear, sympathetic, and authoritative guide to true wisdom, strength of character, and the development of that practical energy which makes for real success in life, this book will be a boon to every one. be a boon to every one.

12mo cloth 462 pages. Price \$1.75

"THE LITERARY DIGEST" TORICAL AND POLITICAL ATLAS OF NEW EUROPE AND THE FAR EAST

This is a new volume containing twenty large maps printed in colors, each map accompanied by a descriptive article of the country or countries represented in it. The maps are authentic and are based upon the most recent information obtainable. With the rapidly changing character of world diplomacy and the prominence which foreign countries are receiving in the news of the day, such a volume as this new Literary Digest Atlas is really a necessity in every home and office. home and office.

Paper 50c. Boards \$1.00

A DICTIONARY OF NAPOLEON AND HIS TIMES

Hubert Richardson, N.B., B.A.

A veritable treasure-house of information for the student of Napoleana and the general reader alike! In popular, yet exact form, and with surprizing completeness, this incomparable work gives a digest in dictionary style of all that has been written regarding Napoleon and the numerous satellites who circled

With maps, plans, a chronological table, and a classified bibliography, Crown 8vo, cloth. Price \$7.00

WORDS WE MISSPELL IN BUSINESS

Frank H. Vizetelly

Ten thousand terms, showing their correct forms and divisions as used in printing and writing, with rules governing the orthography of English words and the formation of plurals, together with a number of tests for spelling.

12mo, cloth, 264 pages. Price \$1.50 net.

REVISED EDITIONS

HAY FEVER: ITS PREVENTION AND CURE (Revised Editon)

W. C. Hollopeter, M. D.

The new fourth edition of this widely used work contains information on the latest methods of treatment and the most recent well-substantiated facts regarding the causes of Hay Fever. The Immunizing method receives extensive attention. Several sections of the book have been entirely rewritten, bringing the volume down to date and in harmony with the best practise of the day.

12mo, cloth. In press. Price \$2.00

THE IMMIGRATION PROBLEM

A Study of American Immigration Conditions and Needs (Revised Edition)

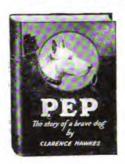
Prof. J. W. Jenks and Prof. W. Jett Louck
Based upon the extended report of the United States
Immigration Commission, in forty-two volumes, this
book's Fourth Edition has been revised, enlarged, and
brought down to date by Prof. Rufus D. Smith, for
this Fifth Edition. All available new data has been
included in the text. Prof. Smith has added three
new chapters of great importance—Immigration Problems of Other Countries. The Race Problem in the
Pacific, and Present and Future Restriction.
12mo, cloth, illustrated. Price \$3.00 net.

FUNK & WAGNALLS COMPANY, Publishers

354-360 Fourth Avenue, New York

Bradley Quality Books

The Nationally Advertised Line





Published March 15th

PEP

The Story of a Brave Dog.

By Clarence Hawkes.

Illustrated by William Van Dresser.

Price \$0.85.

Every lover of dogs will treasure this book. Pep, a blue ribbon bull terrier, follows his master to France and plays his part in the great struggle. While some of the scenes are laid along the battle line, it is not a war tale, but a human interest story of a faithful and intelligent dog.

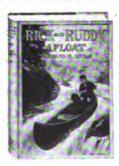
FUZZY-WUZZ

By Allen Chaffee. Illustrated by Peter DaRu.

Cloth.

Price, \$0.85.

In this volume the author has turned natural science into a most interesting story. The adventures of the little brown bear. Fuzzy-Wuzz, are carried through scenes laid in the Sierras, where trout-filled streams cascade down fragrant cedar slopes.



RICK AND RUDDY AFLOAT

By Howard R. Garis.

Illustrated by W. B. King.

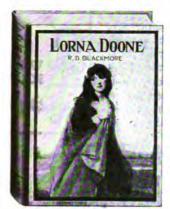
Price \$1.50.

A boy and a dog story which will appeal to every live boy. Rick and Ruddy take a motor boat cruise with Uncle Tod and meet thrilling adventures afloat and ashore. This is the third of Mr. Garis' charming stories in this series and will find a welcome place in the children's library in every home.

MILTON BRADLEY COMPANY SPRINGFIELD MASSACHUSETTS

Bradley Quality Books

The Nationally Advertised Line



The Brett LORNA DOONE

Edited by Carolyn S. Bailey

Cloth.

Price, \$3.50

For the age when healthy romance first begins to be appreciated, there is nothing in English literature more appealing than the fine old story of the Doone robbers, and the little daughter of the outlaws who captured the heart of honest John Ridd. This classic story has been introduced into the Bradley Quality Book Line in a truly elegant setting. The color illustrations by Harold Brett are wonderfully sympathetic and add greatly to the interest of the text.

The Greatest of Romantic Classics Retold for Children THE THREE MUSKETEERS By Alexander Dumas.

by Alexander Dunia

Edited by Carolyn Sherwin Bailey.

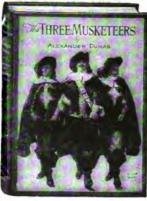
Price, \$3.00.

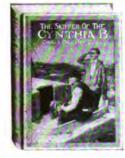
This edition of the Dumas masterpiece is a real achievement in the editing of a famous classic, presenting it in practically the exact words of the author, yet by elimination of questionable passages, making of it a book which the most conscientious parents will not hesitate to place in the hands of their children.

will not hesitate to place in the hands of their children.

The superb illustrations are reproduced in full color from original and remarkable drawings by Harold Brett, one of the fore-

most illustrators in this country.





THE SKIPPER OF THE CYNTHIA B By Charles Pendexter Durell.

Illustrated by Harold Brett.

Cloth, Price \$1.50.

A city boy, Samuel Hotchkiss, becomes acquainted with Uncle Seth, a retired sea captain, owner of a cat-boat called the "Cynthia B." From that day forth Sam's vacation is filled with more adventures than he had ever hoped to experience. Interwoven with the main story are many stirring tales of old Nantucket days, all founded on facts.

MILTON BRADLEY COMPANY SPRINGFIELD MASSACHUSETTS

McBride Books for the Spring

THE GREAT WHITE SOUTH

By Herbert G. Ponting, F.R.G.S.

We do not hesitate to say that, from a pictorial standpoint, Mr. Ponting's book is the most remarkable of its kind ever issued. The author was official photographer with the Scott Polar Expedition of 1910-1913. His book is a warmly personal account of his and his fellow-explorer's experiences and his observations upon the nature-life of the Antarctic. The volume is enriched by an extraordinary series of photographs, many of them unique in character. 8vo, with 175 illustrations. Ready in March. \$7.80 net



Two Little Books on Golf
BY TED RAY
Open Champion of the United
States

Golf Clubs and How . to Use Them

Suggestive and undogmatic notes about the secret is the grips and the uses of the various clubs. Ready in April. 75 cents net.

Driving, Approaching and Putting

Mr. Ray has always stood out among the great players by reason of the individuality of his methods. Here are practical suggestions about driving, approaching and putting, written from a new, but not untried point of view. Ready in April. 75 cents net.

Youth Grows Old BY ROBERT NATHAN

Author of "Autuma"

Poems, which, taken as a whole, form the spiritual and emotional biography of a young man.

Ready in March. \$1.50 net.

Little Poems from the Greek BY WALTER LEAF

Rhymed translations from the Greek Anthology by one of the most famous of living scholars. Ready in April. \$1.75 net.

THE ROMANCE OF A GREAT STORE BY EDWARD HUNGERFORD

An account of the growth and development of R. H. Macy & Co., from the founding of the store to the present day. Mr. Hungerford gives as interesting exposition of the working methods of the organization, and of the plans which have been made for the future development of the establishment. A book of great interest and value to Department Store executives and other merchants. Illustrated. Now ready. \$2.50 met.

THE IDEA OF EINSTEIN'S THEORY BY J. H. THIRRING, PH.D.

A connected and logically complete presentation of Einstein's theory, which does not contain any mathematical formulae. The author is professor of theoretical physics in the University of Vienna. Ready in May. \$2 net.

RELATIVITY AND THE UNIVERSE BY DR. HARRY SCHMIDT

An attempt to give the general reader an insight into the problems raised by the Theory of Relativity. Written in simple, non-technical language, it shows how Einstein arrived at his deductions and how our ideas about the universe and the laws of nature will have to be revised if we accept Einstein's theory. Ready in May. \$2 net.

THE PSYCHOLOGY OF MEDICINE BY T. W. MITCHELL, M.D.

A book for the general reader, the object of which is to present conciscly the important contributions to psychology which have resulted from the practice of psycho-therapeutics. It reviews pre-analytic psychology, discusses psycho-analysis and finally treats of the modifications of the phycho-analytic doctrines introduced by the Post-Freudian school. Resdy in May. \$2 net.

A DOMINIE IN DOUBT

BY A. S. NEILL

Mr. Neill's previous books, "A Dominie's Log" and "A Dominie Dismissed," have become classics in the field of educational literature. In this third volume, he reconsiders his opinions on child-training, in a manner characteristically witty and enlightening. Ready in April. \$1.75 net.

OLD LONDON TOWN BY WILL OWEN

A collection of sixty sketches, of quaint old places about London, each with descriptive text. Ready in March. \$1.75 net.

Robert M. McBride & Company, Publishers, New York

McBride Books for the Spring

''In this novel Anthony Pryde has surpassed even 'Marqueray's Duel,' the first and best of his books to date. "-NEW YORK HERALD

AN ORDEAL of HONOR

By Anthony Pryde

Two years ago we predicted that Anthony Pryde was a novelist with a future. We were right. Now we predict that this latest of the Pryde books is a novel with a future. Published February 10, it has already gone into second and third large printings. An Ordeal of Honor is one of those books which really justify the use of the word "enthralling." You and your customers will be enthusiastic about it. \$2 net.

HEPPLESTALL'S

BY HAROLD BRIGHOUSE

A novel of great force and originality. Beginning in the early days of the Industrial Revolution, it tells of the hate which existed between the Hepplestalls and the Bradshaws—how that hatred arose, and how, through the agency of two present-day members of the families, it was forgotten. Ready in March. \$s net.

THE YELLOW POPPY

BY D. K. BROSTER

A' spirited story of the last days of the French Revolution, when, under the leadership of a few gallant members of the old nobility, the peasants rose against the tyranny of the Directory. Filled with romantic episodes, with hairbreadth escapes, adventures in hidden chambers, secret loves and private animosities, it is told with a dash and vigor which will make it a prime favorite among the many readers who are turning once more with delight to the historical romance. Ready in May. \$s net.

THE TATTOOED ARM BY ISABEL OSTRANDER

Two letters, tattooed upon a man's arm, are significant clues in a tangle of mysterious events, to be found in this latest mystery story by the author of *The Crimson Blotter*. Ready in May. \$1.90 net.

TWO-GUN SUE

BY DOUGLAS GRANT

Decidedly a novelty in the field of Western fiction. Two-Gun Sue, with her demure ways and boarding school education, is an appealing heroine whose adventures form an original and entertaining story. Ready in April. \$1.90 net.

ETHEL OPENS THE DOOR BY DAVID FOX

A mystery story dealing with new adventures of the Shadowers, Inc., whose previous exploits were recounted in "The Man Who Convicted Himself." \$1.90 net.

THE CRYSTAL COFFIN BY MAURICE ROSTAND

M. Rostand's Irst novel is an amazing performance. In form, an autobiographic novel, it differs essentially from any books which have been written by the younger men in England and America. It is neurotic, even decadent, but it is at all times a distinguished and notable addition to the literature of les jeunes. Ready in April. \$2 net.

GALLANTRY

BY JAMES BRANCH CABELL
The final volume in the series of revised editions of the early books of Mr. Cabell. Uniform with Jurgen, Figures of Earth, etc. Ready in April. \$2 net.



In October, 1921, without any great beating of drums. we published Autumn, a novel by a young American, Robert Nathan. We published it principally because we liked it and because we believed in the We did author's future. not expect it to become a best seller: and it hasn't. Nevertheless, we have re-ceived upon it more commendatory reviews, and these more enthusiastic in tone, than we have re-ceived upon any purely literary novel by an un-known writer since we published Limehouse Nights by Thomas Burke. "Exquisite," "charming." "a genuine contribution to lit-erature"—These have been, in general, the kind of comments the book has evoked.

the book has evoked.

Autumn is now nearing the end of its Second Edition. It is selling steadily, in small quantities, in a manner which indicates that it will continue to be in demand for a long period. But there are many localities, and many more bookstores, in which the sale is negligible or non-existent. It is to these bookstores that this rather unconnon-existent. It is to these book-stores that this rather uncon-ventional appeal is directed If you have done little or nothing with Autumm—if you have among your customers people who are responsive to exquisite writing, to word pictures deli-cately conceived and charmingly exacted—would it not be good business, as well as pleasant business, to introduce them to Robert Nathan's prose eastoral. business, to introduce them to Robert Nathan's proce pastoral, Autumn? (\$1.75 net.)

Robert M. McBride & Company, Publishers, New York



LITTLE, BROWN & COMPANY'S NEW SPRING FICTION



THE RUSTLE OF SILK

By COSMO HAMILTON

"The Rustle of Silk" will outsell any previous novel by Cosmo Hamilton. It will be backed by an elaborate and extensive advertising campaign in the newspapers and magazines, and we will supply you with free advertising materials that will be sure to produce the sale that this novel deserves.

Henry Blackman Sell, Editor of Harper's Bazar, says: "I think without the slightest question that this is not only Cosmo Hamilton's best book, but probably the best book he will ever write. It is really a very fine thing."

With eight illustrations. \$1.90 net. (April 25)

SILVER CROSS

By MARY JOHNSTON

A picturesque and romantic tale of sixteenth century life, with its scenes laid in the market town of Middle Forest on Wander, in England. "Silver Cross" has the charm of narration which has always marked this author's books, and the atmosphere of the period is so accurately reproduced that it leaves the reader feeling that he has had a part in this unusually colorful sequence of events.

SECOND PRINTING. \$2.00 net. (Ready)

KENDALL'S SISTER

By ROBERT SWASEY

In this interesting new novel the author has depicted Boston society, its atmosphere and its temperament with a sure knowledge and with innumerable and subtle touches. Primarily, however, "Kendall's Sister" is the story of a very real and fine and human woman.

SECOND PRINTING. \$1.90 net. (Ready)

THE HIDDEN PLACES

By BERTRAND W. SINCLAIR

The Literary Review of The New York Evening Post says: "Sinclair makes one love the hidden places of the rugged and beautiful section of the Northwest in which his story is laid, and he has given us a book which is filled with the mingled awe and spirit of adventure that enfold the dwellers in the wilderness and which is also a genuine human document."

Frontispiece. \$1.90 net (Ready)

WINNIE O'WYNN AND THE WOLVES By BERTRAM ATKEY

"Ingeniously contrived, written with much cleverness and keen satire. Its episodes are handled with a skillful and delicate touch, and it will be a very straight-laced person indeed whose sympathies are not with the blue-eyed heroine in her clever manipulation of the members of the 'wolf-pack' who look upon her as easy prey."—The New York Times.

Illustrated. \$1.75 net. (Ready)

THE TRAGEDY AT THE BEACH CLUB By WILLIAM JOHNSTON

E. Phillips Oppenheim says: "The Tragedy at the Beach Club' is the best murder mystery story I have read in years. The identity of the murderer puzzled me to the end of the book."

Carolyn Wells says: "The Tragedy at the Beach Club' qualifies about one hundred per cent as a satisfactory detective story."

Frontispiece. \$1.75 net. (Ready)

THE WHITE DESERT

By COURTNEY RYLEY COOPER

For strength, swift action, and the clever use of the element of suspense, few recent novels equal this gripping tale of the Continental Divide in widwinter.

John Clair Minot in The Boston Herald says: "The novel is one of action and suspense—a live story, clean as the mountain snows and thrilling with the romance and adventure that make an universal appeal."

Frontispiece. \$1.75 net. (Ready)

LITTLE. BROWN & COMPANY, Publishers, BOSTON



LITTLE, BROWN & COMPANY'S NEW SPRING FICTION



THE GREAT PRINCE SHAN

By E. PHILLIPS OPPENHEIM

"The Great Prince Shan" will outsell "The Great Impersonation." This is a rather startling prophecy, but it is significant that the great majority of leading booksellers have stated that they consider "The Great Prince Shan" a better novel than "The Great Impersonation." The same enthusiasm with which we backed "The Great Impersonation" is behind this book and with your co-operation a six figure sale is a certainty. The book will be widely and thoroughly advertised in the leading metropolitan newspapers and in magazines having a national circulation. THIRD PRINTING. \$2.00 net. (Ready)

The Pocket Edition of the Novels of A. S. M. HUTCHINSON IF WINTER COMES 345th Thousand

The Baker & Taylor Co.'s Monthly Book Bulletin says: "'If Winter Comes' is altogether a publishing sensation—and its vogue will no doubt continue throughout the new year. Has good possibilities for reaching the million mark." "If Winter Comes" still heads the list of best sellers in the United States, Canada and England, and is being widely advertised.

ONCE ABOARD THE LUGGER

Twelfth Printing

A delightful comedy of Engish life. Heywood Brown calls it "One of the merriest books ever written."

THE HAPPY WARRIOR

Fifteenth Printing

"The story will win for its author a high place among the novelists whose work endures."—Edwin Francis Edgett in The Boston Transcript.

THE CLEAN HEART

Sixth Printing

"Will find its way to the heart of the reader in short order."—The Brooklyn Eagle..

Pocket Edition, Limp Leather. 4 volumes. Fach \$2.50. The set, \$10.00. (Ready)

The above volumes also in uniform cloth binding. Each, \$2.00. (Ready)

THE SETTLING OF THE SAGE

By HAL G. EVARTS

Prominent newspaper reviewers are hailing this new novel as one of the best Western stories of the last few years. Grant Overton in the Philadelphia Ledger says: "After 'The Virginian' I lost my taste for the run of Western stories and for some years I thought I should never enjoy another, but Hal G. Evarts 'The Settling of the Sage' held me to the end."

THIRD PRINTING. Illustrated. \$1.75 net. (Ready)

THE RIDER OF GOLDEN BAR By WILLIAM PATTERSON WHITE

"William Patterson White has never written a poor story and his 'The Rider of Golden Bar' stands every test that his reputation has builded for him. It is probably his best book."—The Philadelphia Ledger.

THIRD LARGE PRINTING. Frontispiece. \$1.75 net. (Ready)

SHEPHERDS OF THE WILD

By EDISON MARSHALL

This new novel by the author of "The Voice of the Pack," "The Snowshoe Trail," etc., will appeal to all readers who like an exciting yarn and particularly to lovers of the out-of-doors and of animal life.

Frontispiece. \$1.75 net. (Ready).

THE MARRIAGE OF PATRICIA PEPPERDAY

By GRACE MILLER WHITE, author of "Storm Country Polly"

Neither love and marriage, theatrical failure or success, poverty or wealth could divert Patricia from her one great purpose of clearing her brother's name of a murder charge.

Frontispiece. \$1.90 net. (Ready)

LITTLE, BROWN & COMPANY, Publishers, BOSTON



LITTLE, BROWN & COMPANY'S DRAMA AND JUVENILE BOOKS



REPRESENTATIVE ONE-ACT PLAYS BY CONTINENTAL AUTHORS

Selected, with Biographical Notes, by MONTROSE J. MOSES

A companion volume to Mayorga's "Representative One-Act Plays by American Authors," and Clark's "Representative One-Act Plays by British and Irish Authors." Among the authors selected are Maeterlinck, Schnitzler, Strindberg, Tchekov, Andreyev, Evreinov, Wedekind, Sudermann, Giacosa, Von Hofmannsthal, Porto-Riche, Lavedan, Anatole France, Benevente, the Quinteros, and Sierra.

Crown 8vo. \$3.00 net. (May 6)

A TREASURY OF PLAYS FOR WOMEN Edited by FRANK SHAY

A volume of plays requiring only women to cast, or, in which the male characters were originated by and can be safely handled by women. There are included plays by the following dramatists; Edna St. Vincent Millay; Alice Gerstenberg; Mary Carolyn Davies; Evelyn Emig; Florence Clay Knox; Eugene Pillot; Alfred Kreymborg; Katherine Baker; August Strindberg and Maurice Maeterlinck.

Crown 8vo. \$3.00 net. (May 6)

THE EXEMPLARY THEATRE

By GRANVILLE BARKER

This book is preeminently practical, as it deals with such matters as The Theatre as a Civic Institution. The Internal and External Organization of the Repertory Theatre, The Duties of the Director, Choosing the Best Plays, Training the Company, Scenery and Lighting, Audiences. 12mo. \$2.00 net. (May 6)

EIGHT COMEDIES FOR LITTLE THEATRES By PERCIVAL WILDE

This volume contains eight delightful comedies. The main idea in each play is clever and amusing. The author writes excellent dialogue and handles his situations deftly. 12mo. \$1.50 net. (May 6)

LITTLE THEATER CLASSICS, Vol. IV By SAMUEL A. ELIOT, Jr.

Contains four plays of widely different kinds—a Muhammadan Passion-play, an Indian love-tale, a Restoration tragedy, and a Shrovetide farce—which have seldom been brought together, even for purposes of study.

Illustrated. 12 mo. \$2.00 net. (May 6)

PLAYS FOR SCHOOL AND CAMP

By KATHARINE LORD

Six plays which do not require expensive or elaborate settings, or much time for memorizing and rehearsals and which should prove a boon to teachers and directors.

12mo. \$1.50 net. (May 6)

THE DETOUR

By OWEN DAVIS

The story of a woman's never-dying aspiration and hope. Clear-cut, dramatic, comedy and pathos interwoven, the play is a clever depiction of mental and spiritual aspiration pitted against purely material ambition.

12mo. \$1.50 net. (May 6)

BOOKS FOR CHILDREN

BLACKY THE CROW

By THORNTON W. BURGESS

There is no more shrewd and clever rascal in all the Green Forest than Blacky the Crow, and children will find this story of his mishaps and mischief as entertaining as any Mr. Burgess has ever written. This is the second volume in the "Green Forest Series," for children 4 to 12.

Illustrated in color. Crown 8vo. \$1.75 net. (April 15)

'PON-A-TIME TALES

By RICHARD A. CLARKE

A collection of whimsical stories about some of the ordinary things in life with which every child is familiar, that will interest and amuse all imaginative children under ten.

Illustrated. 12mo. \$7.35 net. (April 15)

LITTLE, BROWN & COMPANY, Publishers, BOSTON



LITTLE, BROWN & COMPANY'S MISCELLANEOUS AND JUVENILE BOOKS



THE SUPREME COURT IN UNITED STATES HISTORY

By CHARLES WARREN

Mr. Warren's three volumes set forth the tremendous part played by the Supreme Court in the molding of American institutions, not from the standpoint of the law, but as a living element and a very vital factor in the history of the Nation.

Three Volumes. 8vo. Illustrated. \$18.00 net. (April 15)

INTERNATIONAL LAW: Chiefly as Interpreted and Applied by the United States By CHARLES CHENEY HYDE

This treatise presents the American conception of International Law. In 1918 and 1919 the Department of State printed confidentially, for the use of the American delegation at the Peace Conference, at Paris, seven sections of the present work, so that it presents with exactness the attitude of our government in all matters of International Law.

Two Volumes. 8vo. \$25.00 set. (Ready)

THE CONSTITUTION OF THE UNITED STATES: Its Sources and Its Application By THOMAS JAMES NORTON

This much-needed book is the first single volume that briefly but adequately explains for the layman the various clauses of the Constitution. The book will appeal equally to students, teachers and new voters, while lawyers will find it a valuable reference work.

12mo. \$2.00 net. (April 15)

THE MEXICAN MIND

By WALLACE THOMPSON

"A study by the American people of Mr. Wallace Thompson's excellent work 'The Mexican Mind' will greatly facilitate the solution of the grave task which confronts the present administration in dealing with the Mexican problem."—Hon. Henry Lane Wilson, Former American Ambassador to Mexico.

Crown 8vo. \$2.50 net. (Ready)

MEETING YOUR CHILD'S PROBLEMS By MIRIAM FINN SCOTT

Parents will find this an illuminating book in their handling of their children, and those who are already familiar with the author's previous volume, "How to Know Your Child," will discover in it much that supplements the information contained in that book.

12mo. \$2.00 net. (April 15)

QUANTITY COOKERY: Cooking and Menu Planning for Large Numbers By LENORE RICHARDS and NOLA TREAT

The first book to furnish tested recipes and practical help on the planning of menus for cafeterias, restaurants and institutions serving from one hundred to more than six hundred people daily. It is also designed for use as a text book in teaching "large quantity" cooking.

Crown 8vo. \$2.00 net. (April 25)

STORIES FOR BOYS

TED AND THE TELEPHONE

By SARA WARE BASSETT

There is plenty of dramatic incident in this story of Ted Turner's experiments with electricity and the telephone, and it is, without doubt, the most exciting and interesting tale Miss Bassett has written for the Invention Series, of which this is the third volume. For boys 14 and upwards.

12mo. Illustrated. \$1.65 net. (April 15)

DRAKE AND THE ADVENTURER'S CUP

By ISABEL HORNIBROOK

The fourth volume about Scout Drake, now a senior in Maunsert Academy, in Florida, and his thrilling adventures with bear, alligator and Seminole Indian, make this one of the best of recent stories for boys 12 and upwards.

12mo. Illustrated, \$1.75 net. (April 15)

LITTLE, BROWN & COMPANY, Publishers, BOSTON

A SERVICE TO HUMANITY By C. P.

Due to the efforts of the United States Government during the war and since to give the people sane enlightenment concerning sex functions and hygiene, a tremendous nation-wide interest in the subject of sex has been created, and the *public* reception of sex books has undergone an extraordinary change.

Various phases of sex and sex manifestations are being discussed in the schools, in the churches, in the press, on the lecture platform, at social gatherings, and all other places.

The time for classifying truly helpful, uplifting books with "forbidden" literature, and selling them sub-rosa, has gone by. It is now not only the bookseller's privilege but his duty to help display and spread as far as possible information which brings happiness and content to millions of people and prevents the disruption of homes and divorce.

This sane and sensible public attitude has been brought about no more by the efforts of the United States Government than by the life-long humanitarian work of Dr. William J. Robinson, preeminent sexologist in America. Dr. Robinson ranks absolutely first in the field. No one else speaks with his authority. No one else has his scientific standing or prestige.

(Besides being Chief of the Dept. of Genito-Urinary Diseases and Dermatology at the Brons Hospital and Dispensary at New York, he is Fellow of the American Medical Ass'n. Fellow of the N. Y. Academy of Medicine, Member of the N. Y. State Medical Society, American Medical Editors Association, American Neurological Association, British Society for the Study of Sex Psychology, Internationale Gesellschaft for Sex-usulforschung, American Association for the Advancement of Sciences, etc. Editor of Dr. A. Jacobi's Collected Works, and Editor of a distinguished medical and sociological monthly magazine, the Critic and Guide, and the American Journal of Urology and Sexology.)

No one has written on the subject of sex so plainly, so simply, so informingly. Gifted with a sensitive understanding and sympathy for his fellow-humans, endowed with a keenly penetrating, subtly analytical mind. and equipped with a knowledge and medical experience unrivalled by any other sexologist in America, Dr. Robinson has for years devoted himself to conferring untold happiness on men and women everywhere by lifting their burdens of ignorant misery and leading them into the road of normal understanding. A benefactor to the race, Dr. Robinson's name will go down in history as one of the few great liberators of mankind.

EVERY BOOKSELLER IN THE UNITED STATES CAN BE DOING HIS SHARE IN THIS SOCIAL BETTERMENT AS WELL AS INCREASING HIS BUSINESS BY SUPPLYING THESE BOOKS TO HIS TRADE.

THOUSANDS OF COPIES SELLING EACH WEEK 30 AND 40 REPRINTINGS

Due to the now insistent public demand, the sale of the works of Dr. William J. Robinson, foremost authority on sex in America and the most popular writer on this subject in the world, has recently increased by leaps and bounds until THOUSANDS OF COPIES ARE BEING SOLD EACH WEEK IN SPITE OF THE FACT THAT DR. ROBINSON, FOR ETHICAL REASONS, HAS REFRAINED FROM GIVING THEM ANY EXPLOITATION WHATSOEVER. The demand for them has been a voluntary one, brought about largely by word of mouth publicity. Some of the books are having 30 and 40 reprintings.

COSMOPOLIS PRESS, 257 West 71st Street, New York

COSMOPOLIS PRESS

257 W. 71st St., New York

ANNOUNCES

That through a contract just signed with Dr. Robinson

IT NOW HAS THE SOLE RIGHTS OF DISTRIBUTION TO THE TRADE OF ALL OF DR. ROBINSON'S WORKS, AND ALL OTHER PUBLICATIONS OF HIS ORGANIZATION, THE CRITIC AND GUIDE COMPANY.

Cosmopolis Press herewith presents a partial list for sale to the general public, endorsed by clergymen, Government officials, state governors, judges, physicians and leaders in business and social life, and praised by religious and lay publications throughout the country.

Sex Knowledge for Men and Boys

Dr. Robinson, \$2.00

An eminently sane, clear, practical book which has saved and will save untold thousands from suffering and misery.

Sex Knowledge for Women and Girls Dr. Robinson, \$1.50

A parallel book to the above, for the feminine sex.

Married Life and Happiness

Dr. Robinson, \$3.00

How to make and keep love and comfort in the home. One half of the book is devoted to solving all the big and little problems of married life, and the other half is devoted to medical prescriptions and treatment for all the ordinary ailments of everyday life, each one of which from a physician would cost the price of the book.

Never Told Tales

Dr. Robinson, \$2.00

Sex stories of real life from Dr. Robinson's private practice, showing the disastrous results of ignorance. Endorsed by the clergy and religious publications. The Alabama Baptist says: "If a copy of this book went into every home, many a heartache would be avoided."

Sexual Problems of Today

Dr. Robinson, \$2.00

The most up-to-date information and ideas on sex questions.

Woman, Her Sex and Love Life

Dr. Robinson, \$3.00

(Includes Sex Knowledge for Women and Girls)
A comprehensive work on the feminine sex replete with practical suggestions.

Eugenics and Marriage

Dr. Robinson, \$1.50

Some ministers are refusing to marry couples unless they are "eugenically" fit. The subject is being discussed in magazines and newspapers everywhere. This book comes to clear all misconceptions and misunderstandings. It gives practical eugenic procedure and practical solutions to all the problems arising out of this new and higher social morality. No man or woman should go to the altar without it, nor should judge or parent or clergyman render advice or judgment without it.

Uncontrolled Breeding

or Fecundity vs. Civilization, \$1.50

By Adelyn More, with an introduction by Arnold Bennett. A discussion of the birth control efforts of various countries and individual persons. The personal and private opinion of Queen Victoria and other notables are a feature.

and a Large Number of Others—Send for Complete Catalog Usual Trade Discounts

Not a Sex Book WOMAN FROM BONDAGE TO FREEDOM (just published)

advocates the granting of liberties to women which will startle even the most radical advocates of feminine equality.

The author, Dr. Ralcy Husted Bell, definitely expresses thoughts which have been locked in the minds and hearts of some men and women for years, but which no one has hitherto dared to utter. Scarcely off the press, it has already given rise to several bitter controversies.

The large sale which the book is already having justifies us in predicting many reprintings. We suggest that you get your order in at the earliest date possible and take advantage of the extensive advertising campaign.

Price 5100

COSMOPOLIS PRESS, 257 West 71st Street, New York

Some Spring Leaders

16.5<0 40 50 545 6 650 03.4 (0.4.4.6.20)

Mme. Tetrazzini

The "Queen of Song's" own story.

Edwin Carlile Litsey

Author of "A Maid of the Kentucky Hills," "Spindrift," "The Race of the Swift," etc.

bу

Harry F. Haley

"the new Jack London"

by

Dr. Simon N. Patten

International Economist, Author and Professor Emeritus of the Univ. of Pennsylvania.

bу

The Rev. H. S. White-

head

Church of the Advent, Boston, Mass. A noted religious

writer.

bу

Dr. James P. Richard-

Noted Educator.

My Life of Song, Illustrated. Cloth \$4.00.

Tetrazzini's autobiography is a valuable book. The principal Cities of America—Philadelphia, New York, Chicago, etc., are featured—with Caruso, Hammerstein, McCormack, Patti, Gatti-Casazza and others of note. "My Life of Song" is one of the best books of the year. Just out. Order now.

A Bluegrass Cavalier. Cloth \$1.75.

The American "Broad Highway"affords a splendid tale of Old Kentucky with sufficient romance to make it a typical DORRANCE novel. Published March 10th.

Immortal Athalia. Cloth \$1.75.

In the good old Jack London style portrays a redhot story of South America. Those who followed Jack London will be eager to read "IM-MORTAL ATHALIA." Published March 31st.

Mud Hollow. Cloth \$1.90

Is a wide departure in fiction. It is a scientific novel of the future. Mud Hollow represents the road from conformity to freedom—and contains much that will startle. Out April 14th.

The Garden of the Lord. Cloth \$1.50.

Will be received with open minds by those who are always on the lookout for prominent religious offerings. "The Garden of the Lord" is written from a life in the Anglican Church. It is a good book for a special list. Out March 10th.

Whom the Romans Call Mercury. Cloth. \$1.00.

This is a tale of the Jews, a tale that will cause much comment. Published March 31st.

308-310 WALNUT

If you were stone broke and hungry—what would you do for \$25,000?



Roland Pertwee's MEN OF AFFAIRS

is the best thriller
of the century...

It will be published
April 24th but advance
copies are now ready...

Ask us for yours!

I believe — MEN OF AFFAIRS

by Roland Pertwee to be the first 100,000 class Borzoi Book

ALFRED A. KNOPF 220 WEST 42° STREET, NEW YORK

SPRING ANNOUNCEMENTS

AARON'S ROD D. H. LAWRENCE

The final volume of the great trilogy, the first of which is THE RAINBOW and the second WOMEN IN LOVE. AARON'S ROD is a fitting crown to this monumental series.

Ready April 15. \$2.00

By INTRUSION BEATRICE KEAN SEYMOUR

A new novel by the author of INVISIBLE TIDES, which has already proved a bigger success in England than even her remarkable first novel.

Athenaeum: "As scrupulous and distinguished a piece of work as we expect from the author." London Evening Standard: "So fine a piece of work that it sets a new standard of comparison."

London Telegraph: "A genuine achievement."

London Observer: "Reminds one of Galsworthy's early works."

Louis J. McQuilland in John O'London's Weekly: "Makes Mrs. Seymour a fixed star among contemporary writers.

London Sunday Times: "Realizes the great promise of INVISIBLE TIDES."

March 15. \$2.00

LOVE-AND DIANA CONCORDIA MERREL

A society girl who gets lightly engaged to a man she does not love because she thought herself incapable of love. It is a story full of adventure and romance, as delightful as is to be expected from the author of JULIA TAKES HER CHANCE.

March 15. \$1.75

THE WIDOW'S CRUSE HAMILTON FYFE

The story of a woman who fell in love with her husband after his death.

London Times: "Mr. Fyfe has hit upon a capital light comedy motif, and developed it with just the right touch." London Daily Chronicle: "A clever comedy of character, full of humor and satire."

JEREMIAH-A poetic drama in eleven scenes

By STEFAN ZWEIG, author of "Romain Rolland: The Man and His Work."

FANTASIA OF THE UNCONSCIOUS

By D. H. LAWRENCE A further elaboration of the author's theory of the Unconscious begun in his PSYCHOANALYSIS AND THE UNCONSCIOUS. A work of startling originality.

April 15. \$2.00

OUR ELEVEN BILLION DOLLARS and MORE

By ROBERT MOUNTSIER

A concise summary in popular form of the facts and figures relative to Europe's debt to the United States of eleven billion dollars; and the various plans for refunding it. With twenty statistical tables. Indispensable to the business man, and a clear, easy exposition for the general reader. Probable price \$1.50

OLD EUROPE'S SUICIDE

By BRIGADIER-GENERAL C. B. THOMSON

A brief, graphic history of Europe during the period of 1912-1919 by one who was himself an important actor in these events. March 15. \$2.00

Important Recent Publications

THE LOST GIRL-D. H. Lawrence \$2.00 Winner of the James Tait Black Memorial Prize for the best novel of the year.

INVISIBLE TIDES-Beatrice Keas Seymour \$2.00

His Work-Stefan Zweig \$4.00

ROMAIN ROLLAND: The Man and

A YOUNG GIRL'S DIARY Preface by Sigmund Freud..... \$5.00

PLAYS OF OLD JAPAN Leo Duran \$2.50



SEA AND SARDINIA

homas Seltzer, *Publisher* **NEW YORK** 5 WEST 50th ST.



Use Local Opportunities

To increase your sale of the MERRIAM-WEBSTER

DICTIONARIES

WORD-BUILDING CONTESTS

frequently appear in the daily press. Universally the standard authority is WEB-STER'S NEW INTERNATIONAL. During such contests display the big dictionary in your show window and newspaper advertising.

SPELLING MATCHES

are now common. Here again the recognized authority is the NEW INTERNATIONAL. During these matches much use is made of "The Authority," and this tends to increase your possible market. And too, many of the books are given for prizes. Get in touch with the managers of the matches. It will help you to sell more dictionaries.



YOUR LOCAL SCHOOLS, PUBLIC AND PRIVATE

use many copies of the Merriam-Websters, both large and small. These books receive hard use and have to be replaced at regular intervals. Also new buildings are being erected. Interview the purchasing department of the schools so that orders may come to you.

PUBLIC LIBRARIES AND CLUBS

are good customers for "Webster." Direct inquiries to us show this. A little effort on your part will bring this business to your store.

MORE EVIDENCE FOR THE "SUPREME AUTHORITY"

The actors from all over the country recently voted overwhelmingly in favor of Webster. The Colleges voted overwhelmingly in favor of Webster as the standard of pronunciation in answer to questions submitted by the Chicago Woman's Club. Your book department can make good use of these facts from unprejudiced sources.

Remember the COLLEGIATE when a smaller book is wanted It has the authority of the NEW INTERNATIONAL

Write to your jobber for terms, etc., or address

G. & C. MERRIAM COMPANY, Springfield, Mass.

We Wonder



Books are the year 'round Gift ~

Grosset Dunlap Edition

gives you the choice of the year's best fiction -"Buy a Book a Week" If you, Mr. Dealer, are realizing to the full the possibilities for tremendous sales in Grosset & Dunlap Popular Copyright Fiction. A little incident that was called to our attention the other day illustrates the vast difference between the possibilities and the actual realization in many cases.

A dealer in a certain town was the only one who was handling Popular Copyrights. He did a very good business, but his stock of Popular Copyrights was displayed on shelves well in the rear of the store and he made no special effort to push the line by making special displays. They enjoyed a fair turn-over each year and he was content with that.

And then one day another dealer in the town became interested in Popular Copyrights as a live proposition; he advertised, put in window displays, featured the line prominently in his store, and made it known generally that he was selling Popular Fiction at a Popular Price.

The response was tremendous. When the first dealer saw what a fine business the second man was doing he did some hard thinking, with the result that now both merchants are on their toes, are handling Grosset & Dunlap Fiction as a feature line, are adding to the pleasure of their patrons and enjoying a rapidly increasing business.

How are you handling it?

We will be glad to try to help you get bigger results.

Here Are Some Headliners You Can Push Without Effort

THE MAN OF THE FOREST	
THE TALLEYRAND MAXIM	J. S. Fletcher
THE RIVER'S ENDJame	s Oliver Curwood
OH YOU TEX!	n. MacLeod Raine
TARZAN, THE UNTAMEDEdg	ar Rice Burroughs
RIM O' THE WORLD	B. M. Bower

GROSSET & DUNLAP

1140 Broadway

Publishers

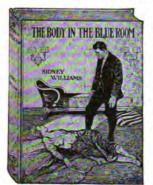
New York City

Two New Novels You'll Like

THE BODY IN THE BLUE ROOM

By SIDNEY WILLIAMS

Literary Editor of the Philadelphia "North American"



An absorbing mystery tale which taxes the imagination to the limit. It is an ingeniously tangled web of criminality, the supernatural, and love.

Richard Marston, a prominent young lawyer, while attending a house party with old friends, finds himself involved with the other guests in a mysterious murder. Dr. Ben, the old family physician, and Marston work together with the precision of fate and in the end the guilty person is cornered.

The book is full of the zest of adventure and danger.

Jacket in colors and frontispiece by J. Clinton Shepherd Price, \$1.75 net

THEN CAME MOLLY

By HARRIET V. C. OGDEN

From a quiet, old-fashioned southern plantation comes Molly, to restless, hurrying New York. She begins her life there as an art student under quaint old Joseph Oliphant, who is almost as lovable as Molly herself.

Miss Ogden tells with great charm of student life in New York's art colony, of the earnest, hardworking, competitive spirit which is as necessary to art as to business. Molly enters the yearly competition and a large part of the story concerns her battle to success against jealousy and misunderstanding.



Jacket in colors and frontispiece by Elizabeth Pilsbry Price, \$1.75 net

The Penn Publishing Company
925 FILBERT STREET PHILADELPHIA

FOR BETTER HEALTH

Head's Mouth Hygiene

Everyday Mouth Hygiene. By Joseph Head, M.D., D.D.S. rame of 65 pages, illustrated. Cloth, \$1.00 net.

Receding gums, heart troubles, stomach troubles, rheumatism, diseased tonsils are some of the results of decayed teeth. Keeping the teeth well is the forte of this work.

Bandler's Expectant Mother

The Expectant Mother By S. Wyllis Bandler, M.D. 12mo of 213 pages, illustrated. Cloth, \$2.00 net.

This book aims to insure the health of the mother and child. It tells the prospective mother just what she wants to know in clear, clean language. It is decidedly a book for every woman preparing for childbirth.

Griffith's Care of the Baby

Care of the Baby. By J. P. Crozer Griffith, M.D. 12mo of 455 pages, illustrated. Cloth, \$2.50 net. Sixth edition.

Dr. Griffith shares with you his intimate and intelligent knowledge of the medical and hygienic sides of childhood. You get everything you want to know about baby care—illustrated.

Abt's The Baby's Food

The Baby's Foed. By Isaac A. Abt, M.D. 12mo of 143 pages. Cloth, \$1.25 net.

The health of a baby is more intimately dependent upon the food supply than upon any other single factor. This book tells the mother precisely how to prepare the food as your doctor wishes it prepared.

Galbraith's Hygiene for Women

Hygiene and Physical Exercise for Wemen. By Anna M. Galbraith, M.D. 12mo of 393 pages. Cloth, \$3.00 net. Second edition.

Bathing, proper food and clothing, gymnastics, hydrotherapy, care of skin, hair, hands, feet, development of form, carriage—and such other information making for efficiency.

Pyle's Personal Hygiene

Personal Hygiene. By Walter L. Pyle, M.D. 12mo of 555 pages, illustrated. Cloth, \$3.00 net. Seventh edition.

To achieve success in life there is one factor of prime importance—Health, good red blood! Dr. Pyle's work contains just the information that will lead you to good health—and keep you well.

Brady's Personal Health

Personal Health. By William Brady, M.D. 12mo of 407 pages. Cloth, \$2.00 net.

Do you know how to take care of yourself—how to forestall illness, how to live longer? Dr. Brady gives you a clear idea of the causes of ill health and prescribes simple treatments when these are sufficient.

Stokes' Third Great Plague

The Third Great Plague. By John H. Stokes, M.D. 12mo of 204 pages. Cloth, \$2.50 net.

Public education has practically eradicated tuberculosis, yellow fever and malaria. The third great plague (syphilis) is preventable, and Dr. Stokes aims to do this by corrective instruction.

W. B. SAUNDERS COMPANY

PHILADELPHIA and LONDON

THE UNFORGETTABLE PORTRAIT OF A HUMAN SOUL

A Man of Purpose

by Donald Richberg

12mo. 336 pages, net \$1.75

The amazing life-story of a man who dared. Reads like a document from life and grips the reader from the opening page. One of the outstanding books of the season.

was a substitution of the state of the state

A Dictionary of Classified Quotations

Edited by W. GURNEY BENHAM. 8vo. 660 pages. Net \$5.00.

Lives of Poor Boys Who Became

Famous (New, large type edition.) By SARAH K. BOLTON, Author of "Lives of Girls Who Became Famous." 8vo. 380 pages. Net \$2.00.

Spiritual Health and Healing

By Horatio W. Dresser, Editor of "The Quimby Manuscripts." 12mo. 320 pages. Net \$2.00.

Principles of the New Economics

By LIONEL D. EDIE, Assistant Professor of History and Politics, Colgate University. 8vo. 550 pages. Net \$2.75.

Assets of the Ideal City

By CHARLES M. FASSETT, former mayor of Spokane. 12mo, 180 pages, Net \$1.50.

Handbook of Municipal Government

By CHARLES M. FASSETT, Specialist in municipal government at the University of Kansas. 12mo. 200 pages. Net \$1.50.

The Habit of Health

How to Gain and Keep It, by OLIVER HUCKEL, D.D. 12mo. 136 pages. Net \$1.00.

The Art of Thinking

By T. SHARPER KNOWLSON, Vice-President of The Pelman Institute. 12mo. 170 pages. Net \$1.35.

Practical Self-Help

By Christian D. Larson, Author of "The 12mo. 240 pages. Net Great Within." \$1.75.

Round Pegs in Square Holes

By Orison Swett Marden, Author of "How to Get What You Want." 12mo. 320 pages. Net \$1.75.

Famous Mystery Stories

Edited by J. WALKER McSpadden, Author of "Open Synopses." 12mo. 300 pages. Net \$1.25.

The Open Road to Mind Training

By ESME WINGFIELD-STRATFORD, 12mo. 270 pages. Net \$1.75.

CHARDERPHIERDEN DEN DER DE PROCEDE DE COMMENTARIO DE PRESENTACION DE PROPERTIE DE PROCEDE DE PROCED

Thomas Y. Crowell Co., Publishers New York

LONGMANS' NEW LIST

Mount Everest—The Reconnaissance, 1921

By Lieut-Colonel C. K. Howard-Bury, D. S. O. and other Members of the

Expedition. With 32 full page illustrations and a Map. Medium 8vo. \$7.50 net. Ready in May.

The book will contain an introduction by Sir Francis Younghusband. K. C. S. I., President of the Royal Geographical Society; an appreciation by Professor Collie, F. R. S., of the results of the reconnaissance and an outline of the preparations made for the actual attempt to reach the Summit in 1922; also a statement of the instrumental outlit by Colonel Jack and Mr. A. R. Hinks, F. R. S. Colonel Howard-Bury will give an account of the general conduct of the Expedition and its adventurous journey through country hitherto unexplored.

Mr. George Leigh Mallory, who led the Climbing Party, will describe the search for and discovery of a feasible way to the Summit of the Mountain.

Mr. A. F. R. Wollaston will give the results of his observations and collections of the extremely interesting fauna and flora of the region.

Dr. A. M. Heron will give a short summary of the outcome of his investigations in the geology of the region.

the region.

The book will be illustrated by photographs taken by Colonel Howard-Bury, Mr. Wollaston and Mr. Mallory.

Golf From Two Sides

By Roger Wethered and Joyce Wethered. With Illustrations 8vo. About \$3.50 net. In March.

This book is essentially modern in treatment. The game is approached from the points of view of both men and lady players, and the book is intended to appeal to beginners and more advanced performers alike.

The technical articles deal with Tee Shots, with special reference to Ladies' Play; Wooden Shots through the Green; Iron Approaches; Putting; Instructional Hints to Young Boys and Late Beginners; and there are articles on Oxford Golf since the war; Ladies Golf; Its Strength and Weakness; Youthful Days; Men versus Ladies and Mixed Foursomes; and Impressisons of American' Golf.

English Prisons Under Local Government

By Sidney and Beatrice Webb. With a Preface by G. Bernard Shaw. Demy 8vo. About \$5.00 net. In the Spring.

This will be No. 6 of the Series of Works on Local Government by Mr. and Mrs. Webb. It will deal with the History of Prison Administration in England from 1689 to the present century.

A Short History of the Irish People, from the Earliest Times

By Mary Hayden, M.A., and George A. Moonan, Barrister-at-Law. With Maps. 8vo. \$7.00 net. Ready.

"It actually does provide what has hitherto been lacking, a reliable history of Ireland."—New York Evening Post.

Lady Agatha

A Romance of Tintagel

By Beatrice Chase, Author of "The Heart of the Moor," "Through a Dartmoor Window," etc. Crown 8vo. \$2.00 net. Ready.

"In 'Lady Agatha' Miss Beatrice Chase has returned to romance, and has put both imagination and 'heart' into a story which also satisfies all the canons of craftsmanship." —The Daily Graphic.

Pages from the Past

By John Ayscough, Author of "Gracechurch," etc. Crown 8vo. \$2.50 net. Ready in March.

The work will include the chapters which the author has been issuing serially in the Month, together with additional material.

LONGMANS, GREEN & CO.

PUBLISHERS

5 FIFTH AVENUE

NEW YORK.

BoniaLiveright
publishers ~ New York

March 8th, 1922

President's Office

On my return from my recent trip to England, I wish to tell my friends in the book trade that the next novel by Rose Macaulay will be a "regular" love story, told only as this brilliant author can tell one; that the final arrangements have been made for the twenty-volume limited set of the Carra Edition of the works of George Moore, the first five volumes of which will appear in May or June, and subscriptions for which (accepted through the trade) will be accelerated by a big advertising campaign: that in September we shall publish an important novel by John Cournos, called "Babel". -- a novel three distinguished English critics, who have read the manuscript, call "the modern Don Quixote"; that the books of three other English authors of first rank will be found in our Fall list (to be announced in a later issue); that "Kimono", which will be published by us on March 15th, is now in its eleventh English edition and is sure to be one of the biggest selling novels America has ever known:

[Letter continued on third page following]

Over 35,000 copies sold in 15 weeks!

And now a new edition of 20,000 copies of

Hendrik Willem Van Loon's

THE STORY of MANKIND

is in stock and large orders once more can be promptly filled.

From present daily records we believe that about 10,000 copies of this marvelous book will be sold monthly in March, April, May and June (the two great months for graduation gifts), July, August, and September---and that this sale will be doubled in October, November and December. Our advertising is just beginning.

In cooperation with The Inde pendent and Weekly Review we are offering \$300.00 in prizes for the best essays on The Story of Mankind, written by the pupils of the High Schools and Junior High Schools of the United States. Three distinguished judges will make the awards. (See the announcement in the *Independent* for full details.)

The text-book edition of *The Story* of *Mankind* will be published by The Macmillan Company in 1923.

The Christy Walsh Syndicate has paid for the second serial rights to

THE STORY of MANKIND

the highest price ever advanced for a feature of this kind. Van Loon's "America for Little Historians" is now running daily in The New York Evening Post, The Chicago Daily News, etc., etc.

BONI & LIVERIGHT,

This is a Van Loon Year!

(Read Mr. Liveright's letter preceding and following these "Van Loon" Pages.)

that Gerald O'Donovan's wonderfully fine and thrilling novel, "Vocations" (publication date March 15) is, in my opinion, and in that of the London Times, the London Daily News. The Westminster Gazette, etc., etc., one of THE novels of recent years :-and that, by and large, our entire Spring list. from Ludwig Lewisohn's vibrant "Up Stream". Clare Sheridan's "My American Diary" and E. E. Cummings' "The Enormous Room" (which J. A. V. Weaver says is better than "Three Soldiers") to John Toohev's snappily amusing "Fresh Every Hour". Noel Coward's uproariously funny "Terribly Intimate Portraits", and "Revelation" which bids fair to be another "Ben Hur", --well, the entire list looks to me, as I sit at my desk after a two months' holiday, as the best we have ever offered to you.

Faithfully,

P.S. Good old Hendrik Van Loon tells me to ask you to be sure to look at the two preceding

pages.

REVELATION



By DULCIE DEAMER

"Bright with all the color of the East"

-Westminster Gazette

A N extraordinary achievement in fiction—combining the sensuous and tensely dramatic appeal with a deep religious inspiration. A novel of this character is bound to have an immense sale.

R EVELATION is a tale of Jerusalem and of the lovely slave girl, Astarte, The book deals very frankly with the manners of the period, and there is a vivid and graphic description of a typical, voluptuous Roman banquet. The color and atmosphere and customs of an ancient age and of

the emotions and thoughts of its people are re-created for us with vividness and beauty and with an unusual simplicity of phraseology and style.

Astarte has been trained from childhood as a dancer she had led a life of seclusion with that profession as an ulti-

mate ambition. Her destination, she knew, was the house of some man of wealth. The account of her sale to Herod, of her first dance in public, where Valerius, a Roman sees her and desires her, of her meeting with David, the Jew. who rescues her and carries her off with him to his home, is done with realism and rare beauty. Astarte dies of poison given by a rival and is restored to life by Jesus. Her adventures after this are dramatic, as is her death in the arms of David, the only man who really understood her innocence of mind and chastity of spirit.

The book takes on a deep and sincere religious note which raises it above the head of mere fiction to heights of extraordinary power and imagination. It is, in our judgment, a really great inspirational book. Book after book of realism is being written nowadays. We feel that in publishing REVELATION, a beautiful and romantic tale of those adventurous days in our early civilization when girls were sold in slavery, when Jesus walked the streets healing the sick and restoring the dead to life, when women were stoned for adultery and looked upon as the mere playthings of men, we are gratifying a literary taste which is none the less fervid because it has been unsatisfied.

It is a book throbbing with poignant sentiment and intense religious fervour. Dismiss its beauty of language, its passages of sheer poetry, as of only secondary importance, if you will, and what remains is a stirring and graphic picture of the most significant and thought provoking days in the history of the world. \$2.00



DOLF, By F. E. BAILY, IS ONE OF THE GREAT FICTION SUCCESSES OF THE YEAR. IT IS THE ROMANCE OF THE FLAPPER OF TODAY-AND EVERYONE IS INTERESTED IN HER! \$2.00

THE STORY OF MANKIND, BY HENDRIK VAN LOON, IS SWEEPING THE COUNTRY. 5th PRINTING, OVER 30,000 COPIES ALREADY SOLD! \$5.00

KIMONO, BY JOHN PARIS: RAHAB, BY WALDO FRANK: UP STREAM, BY LUDWIG LEWISOHN: MY AMERICAN DIARY, BY CLARE SHERIDAN, ARE A FEW OF OUR SPRING BOOKS WHICH WILL PUT NEW FEATHERS IN YOUR CAP AS WELL AS OURS.

BONI & LIVERIGHT INC publishers 105 WEST 40th ST. NEW YORK CITY



"Good Books are Life Teachers"



RELIGIOUS—BOOK-WEEK ANNOUNCEMENT!

WILLIAM JENNINGS ANSWERS "DARWINISM"



Facts Everyone Should Know!

New York Herald says: "This book is an The author is spokesevent of importance. man for a large segment of the people, for the most part unheard, and his work is a frank, vigorous, often eloquent, appeal to revelation—to the Bible literally accepted as the supreme teacher. Mr. Bryan has the courage of his convictions and realizes that world religion must rest squarely upon the validity of its reve-266 Pages, Cloth Binding, \$1.75 lation.

OTHER RELIGIOUS "LEADERS"

BABSON

Making Good In Business

By ROGER W. BABSON

Paul P. Harris (Rotary Clubs), says: "Stimulates our courage to go forth and fight the battle of every-day life with new hope and clearer \$1.25 of ev

KELMAN

The Foundations of Faith

By JOHN KELMAN

The new volume of Cole lectures is by one of the foremost and suggestive of living preachers. A book that has created no little interest to-day.

SHANNON

The Economic

Eden

By FREDERICK F. SHANNON Dr. S. Parkes Cadman. "In the broadest and best sense, Mr. Shannon brings a vital message of clear and positive thinking." \$1.25 "In the broadest and

WATKINSON

The Shepherd of the Sea

By W. L. WATKINSON

"There is an amazing reaction of spiritual and intellectual uplift, one comes from them like a giant refreshed." "-Ohristian Advocate. \$1.75

The Vision

WILSON

We Forget

By P. WHITWELL WILSON

"Will make the Revelation a new book in the reading of many Christians. It brings it down into the present day and makes it all intensely vital and modern."—C. E. World.

\$2.00

Satan, His Personality,

BOUNDS

His Power, His Overthrow

By EDWARD M. BOUNDS, D.D.
Dr. Bounds shows the Arch-Enemy of mankind to be a Person—actual, literal, ever active for the destruction of human souls.

\$1.25

The Non-Sense of ChristianScience

WYCKOFF

By ALBERT CLARKE WYCKOFF

By ALBERT CLARAE WILDLES A deadly, withering attack on Christian Science enfilading its every position. As convincing as it is unanswerable.

In the Breaking of the Bread

VANCE

By DR. JAMES I. VANCE
A book which should meet a general need and aid Christian men and women into the realization of a rich and uplifting benediction as they gather at the Table of the Lord.

Net \$1.25

Send for New List of Books for all Fields of Religious Service

AT ALL BOOKSELLERS

FLEMING H. REVELL COMPANY

New York: 158 Fifth Ave.

Chicago: 17 N. Wabash Ave



Important



New Books

GRADED BIBLE STORIES

Book I: Grades 1 and 2, Ages 5 to 7 Book II: Grades 3 and 4, Ages 7 to 10

WILLIAM JAMES MUTCH, Ph. D., Professor of Philosophy and Religion, Ripon College.

This series, which is to consist of four volumes covering the eight grades, is for the use of teachers and parents, and the children themselves, in the Weekday Church school, the Bible School and the Home School and the Home.

Each, 12mo. Net, \$1.25

THE APPROACH to the NEW TESTAMENT-The Hibbert Lecture

REV. PROF. JAMES MOFFATT, D. D., D.Litt. Author of "A New Translation of the "New Testament."

The leading authority of today on the New Testament sums up in this volume the results of modern reverent and constructive criticism. A masterly treatment of a vital subject for all thinking Christians. 12mo. Net, \$3.00 thinking Christians.

PILGRIM - Essays on Religion

T. R. GLOVER, D.D., Fellow of St. John's College, Cambridge, and Public Orator for the University. Author of "Jesus in the Experience of Men," "Jesus of History," etc.

We shall value this book most for the wonderful papers in which the author develops the theme which he has already set before us in his "Jesus of History."—The Challenge.

12mo. Net, \$1.75

THE NATURE AND PURPOSE OF A CHRISTIAN SOCIETY-

The Swarthmore Lecture for 1912

T. R. GLOVER, D.D., Fellow of St. John's College, Cambridge. Author of "Jesus in the Experience of Men," "Jesus of History," etc. Through some strange oversight this remarkable contribution to the discussion of the character of the Christian Church has not hitherto been published in America.

12mo. Net, \$1.50

PREACHING IN LONDON-

A Diary of Anglo - American Friendship

REV. JOSEPH FORT NEWTON, D. D., Litt. D. The publication of this diary in the Atlantic Monthly brought forth from all over the country a flood of approving letters. The preacher-Ambassador has in his own inimitable way taken us behind the scenes in England and shown us what we would most like to see.

12mo. Net, \$1.50

THE DIVINE INITIATIVE

REV. PROF. H. R. MACKINTOSH, D.D., D. Phil. Author of "Immortality and the Fu-D.D.,

A notable addition to present-day apologetics-it will re-kirdle hope and reassure the doubt-12mo. Net, \$1.25 ing.

THE BIBLE FOR SCHOOL AND HOME

Volume I: The Book of Genesis Volume II: Moses and the Exedus

REV. J. PATERSON-SMYTH, B. D., LL.D., Author of "How We Got Our Bible," etc. The first two volumes in a series of brief commentaries on the entire Bible, prepared expressly for use in Weekday Church-school, Sunday School and Home. The succeeding volumes will be: III: "The Prophets and the Kings," IV: "Joshua and the Judges" and V: "The Life of Our Lord." Each. 12mo. Net, \$1.25 Our Lord." Each, 12mo. Net, \$1.25

THE EAGLE LIFE

Studies in the Old Testament

REV. J. H. JOWETT, D.D., Author of "The Redeemed Family of God," etc. These studies in the Old Testament possess that never-failing freshness and joyous assurance al-ways to be found in Dr. Jowett's messages. 12mo.

THE FRIEND ON THE ROAD

-Studies in the New Testament

REV. J. H. JOWETT, D.D., Author of "The Preacher: His Life and Work," etc.
Dr. Jowett's messages grow more mellow, more comforting, more uplifting, if that were possible. as his great ministry through the pulpit and the press reaches a constantly widening circle.

12mo. Net, \$1.50

THE BOOK OF MISSIONARY HEROES

BASIL MATHEWS, Author of "The Argonauts

Realistic stories of daring deeds of the great missionary heroes, by a master of the art of entertaining and influencing the youthful reader. 12mo. Net, \$1.50

PSYCHOLOGY AND THE CHRISTIAN LIFE

REV. T. W. PYM, D.S.O., M.A., Head of Cambridge House.

Deals in a fresh and practical way with the application of the teachings of the new psychology to Christian faith and practice. 12mo. Net, \$1.50

THE UNIVERSALITY OF CHRIST

RIGHT REV. WILLIAM TEMPLE, Bishop of Manchester.

Lectures framed with a view to suggesting answers to problems prominent in the minds of Christian students at this time.

12mo. Net, \$1.25

AT YOUR RELIGIOUS BOOKSTORE

George oran Company

PUBLISHERS IN AMERICA FOR HODDER & STOUGHTON

244 MADISON AVENUE

NEW YORK, N. Y.

Abingdon Books — Spring 1922

WITH EARTH AND SKY

By Bishop William A. Quayle

These essays are full of the mystery of the recurring seasons, and of the ineffable glory of flower and field, of mountain, meadow, river and prairie, of star and sun and cloud.

Net. \$1.25, postpaid

THE OPEN FIRE

By William Valentine Kelley

This group of charming and gripping essays constitutes one of the rich and scholarly contributions of William Valentine Kelley to some of the vital discussions of this generation.

Net, \$2.00, postpaid

BEYOND SHANGHAI

By Harold Speakman

This exceedingly charming "look in" upon China is unique because it is "different." The account of Mr. Speakman's unique experiences in that country is embellished by eight illustrations in color from paintings made on the spot by the author.

Net. \$2.50 postpaid

A HANDFUL OF STARS

By F. W. Boreham

The author appropriates the title of this book from Caliban, who cries out, "O God, if you wish for our love, fling us a handful of stars."

And these "stars" are gathered together to make a companion to his volume entitled "A Bunch of Everlastings."

Net. \$1.75, postpaid

THE STORY OF THE AMERICAN **HYMN**

By Edward S. Ninde

"Dr. Ninde, in this exceedingly interesting book, not only tells the whole history of hymn writing, but gives us the story of the origin and inception of our favorite hymns, and tells us something of the life and work of the famous hymn writers." Illustrated. Net, \$3.50, postpaid—The Christian Work

A WINTER OF CONTENT

By Laura Lee Davidson

Here is the story of a woman who had a winter of content, not amid the balminess of Florida or of Southern California, but amid the rigors of a Canadian winter

Illustrated. Net. \$1.75, postpaid

FLAMES OF FAITH

By William L. Stidger

The author has selected for this book such writers as he has found full of a great and abiding faith, by which he means a religious or spiritual faith.

Net. \$1.50, postpaid

THE RIVER DRAGON'S BRIDE

By Lena Leonard Fisher

Here are some story beads gathered in South China and strung on a "thread of memory," which are a part of the treasure trove of a recent visitation to that country that used to be spoken of as "the Land of the Yellow Dragon." Illustrated. Net. \$1.25, postpaid

THE MOTHER-TEACHER OF RELIGION

By Anna Freelove Betts

A complete guide to the early home training of the child in religion. In simple, direct fashion, with many concrete illustrations, it tells when to begin and how to proceed.

Illustrated. Net. \$2.00; by mail, \$2.15

PAGEANTRY AND DRAMATICS By William V. Meredith

Here is a reliable and wholly suitable means whereby the interest of young people in religion can be created and sustained; the attention of whole communities can be directed toward the church and the migricular transfer and the control of the co which; and the missionary projects can be made widely popular.

Illustrated. Net. \$1.25; by mail, \$1.35

AMERICAN CITIZENS AND THEIR GOVERNMENT

By Kenneth Colegrove

The needs and interests of the average American citizen and voter have been kept in mind in the preparation of this invaluable text-book in citizenship, which presents a broad survey of the vital factors in our National, State, City of the vital factors ... and Town government.

Net. \$1.75; by mail, \$1.85

Prices subject to change on publication.

- At the Better Bookshops -

THE ABINGDON PRESS

(Founded 1789)

NEW YORK

CINCINNATI

CHICAGO

BOSTON

DETROIT

PITTSBURGH

KANSAS CITY

SAN FRANCISCO

PORTLAND, ORE.

Our Spring Publications

of various subjects

A Chinese Romance

The Bells of the Blue Pagoda

By JEAN CARTER COCHRAN

Author of "Nancy's Mother," "Foreign Magic," "Old John," and Other Stories.

"I think this is the best story of life in China that has been put out thus far. A million copies of it should be read by the young people of America. It is true to life-to every phase of life you touch. Nothing is overdrawn. All the characters are true to what has happened in recent years; all the incidents are true to life."—ISAAC TAYLOR HEADLAND, Author of Chinese Mother Goose Rhymes, Chinese Boy and Girl Court Life in Peking; Lecturer on China.

Publication date, March 15

Cloth, 256 pages

Probable price, \$2.00 net

An Appeal

The Coming of the Slav

By CHARLES E. EDWARDS, D.D.
This book is an appeal for the evangelization of the Slav as the strategic movement towards the regeneration of the Continent of Europe.
Containing a select bibliography concerning Slav nationalities. Eight illustrations. Map of

Czechoslovakia.

Cloth, 75 cents. Paper, 50 cents net.

A Guide Book

The Children's Division of the Little Sunday School

A Companion Volume of the Westminster Graded Guide Books

The purpose of this book is to aid those who work with children (from birth until they are twelve years of age) in the little or one-room Sunday school. It will be found very helpful to those who have been confronted with this to those who have difficulty.

Boards, 72 pages. 60 cents net.

An Exposition

The Gospel of Luke

By CHARLES R. ERDMAN, D.D. Professor of Practical Theology, Princeton Theo-

A Study Book

A Study of the Little Child

for Teachers of Beginners

By MARY THEODORA WHITLEY

"Everyone interested in the study of the
developing life of children and youth should
read this book to gain a clear view of the child
as he is when he comes to us at the beginning
of his Sunday school experience, and to learn
how his spiritual life may be nurtured by the
atmosphere and influence with which it is our
providence to surround him."—The Editor.

Cloth, ro6 pages. 60 cents uet.

Second Annual

RELIGIOUS BOOK WEEK, April 2-8, 1922

THE PRESBYTERIAN BOARD OF PUBLICATION AND SABBATH SCHOOL WORK

(THE WESTMINSTER PRESS)

Headquarters: PHILADELPHIA, Witherspoon Building

New York, 156 Fifth Ave. Chicago, 125 N Wabash Ave. Atlanta (Colored), 200 Auburn Ave.

Cincinnati, 420 Elm St. Nashville, 711 Church St. Pittsburgh, Granite Building,

St. Louis, 411 N. Tenth St. San Francisco, 278 Post St. Sixth Ave. and Wood St.

TWO OUT OF "SIX BEST SELLERS"

in THE CONTINENT'S list of popular religious books were published by ASSOCIATION PRESS:

MEANING OF SERVICE

HARRY EMERSON FOSDICK-\$1.25

JESUS in the EXPERIENCE OF MEN

T. R. GLOVER-\$1.90

In addition, the following six books were among the other 64 popular religious publications in the list:

MEANING OF FAITH Harry Emerson Fosdick	\$1.35
JESUS AND HIS CAUSE A. Bruce Curry, Jr.	\$.65
REALIZING RELIGION S. M. Shoemaker, Jr.	\$.90
CHRIST IN EVERYDAY LIFE E. I. Bosworth	\$1.15
JESUS OF HISTORY T. R. Glover	\$1.50
HOW JESUS MET LIFE QUESTIONS Harrison S. Elliott	\$.90

"EVERYDAY LIFE" BOOKS

Nearly a million copies sold—Price, \$1.15*

Compact, handy, pocket edition volumes, printed on THIN paper, bound in art leather cloth, round cornered.

Building on Rock

HENRY KINGMAN Christ in Everyday Life

EDWARD I. BOSWORTH

Christian According to Paul

How God Calls Men

FREDERICK HARRIS Living Book in a Living Age

Manhood of the Master

HARRY EMERSON FOSDICK

Many Sided David

PHILIP E. HOWARD Marks of a World Christian D. J. FLEMING

Meaning of Faith

HARRY EMERSON FOSDICK

Meaning of Prayer

HARRY EMERSON FOSDICK

Meaning of Service

HARRY EMERSON FOSDICK

Psalms of the Social Life OZORA S. DAVIS

Meeting the Master JOHN DOUGLAS ADAM

Paul in Everyday Life CLELAND B. McAFEE

Under the Highest Leadership JOHN DOUGLAS ADAM

* With the exception of "Meaning of Faith," \$1.35, and "Meaning of Service," \$1.25.

ASSOCIATION PRESS

343 MADISON AVENUE.



Best Sellers Among Religious Books

Modern Money Methods for the Church

By FREDERICK A. AGAR

The object of the author is to suggest ways whereby the local church may be delivered from unwise financial methods and to outline a plan adapted to provide adequate financial resources for both the local and the wider Christian enterprise. \$1.00 Net

The Withered Fig Tree

Studies in Stewardship

By EDWIN M. POTEAT

The author's purpose is to make clear the fundamental principles underlying the Stewardship movement and to furnish a basis for the organization of local leagues or groups of Christian stewards. Authentic personal testimonies re-enforce the argument.

Makers of the Bible

By HERMON H. SEVERN

The author's theme, the history of the Bible from the lost books that preceded it, through the story of its making, its early readers and translators, down to modern reconstruction of the best text from the manuscripts, necessarily occupies most of his attention. Scholarly in knowledge, clear in statement, he is also deeply reverent in spirit.

Constructive Evangelism

By INGRAM E. BILL

The writer's aim is to show the interrelations of evangelism with religious education and social service. His work combines a statement of the principles of the new evangelism with a practical manual of methods and a challenging appeal to service. \$1.00 Net

Story-Telling Lessons

A Judson Training Manual

By HENRY EDWARD TRALLE, M.A., Th.D.

Shows how to tell teaching-stories artfully and effectively.

Shows the value of the story in religious education in the Sunday school, the home, and the pulpit.

Shows how to select, arrange, analyze, grade, and classify stories.

75 cents Net

Other Judson Training Manuals

Our Junior Department. McNaughton. 75 cents Net

The Use of Projects in Religious Education. Hartley.

\$1.00 Net

Planning Church Buildings. Tralle and Merrill. \$1.25 Net

books means a new profit for you—and new customers. You cannot afford to let Religious Book Week pass unnoticed. Simply do your part. The results of working together must be big.

HE sale of Religious

Send for a Complete General Descriptive Catalog

THE JUDSON PRESS

1701-1703 Chestnut Street,

Philadelphia.

RELIGIOUS BOOKS IN DEMAND-

for Religious Book Week

April 2—8

THOMAS STARR KING, Patriot and Preacher

By CHARLES W. WENDTE

Mr. Wendte's biography is a plain, straightforward story of this patriot and preacher—the man who more than any other saved California for the Union. \$3.00 Net.
"This readable new life, the first formal and adequate biography of King,—which Wendte has written, has waited fifty-seven years to be written."—Chicago Tribune.

THE WINNING OF RELIGIOUS LIBERTY

By JOSEPH H. CROOKER

A brief and thrilling account of the purpose of the struggle for religious liberty and the great achievement of the Pilgrims in establishing complete separation of Church and State.

A fresh and interesting treatment of a well-worn subject, which will do much to advance the cause of Christian unity and liberal thought.

Cloth, \$1.50 Net; \$1.60 by mail.

MYTH, MAGIC AND MORALS

By F. C. CONYBEARE

A study of Christian origins by a scholar of renown, one with a wide range of knowledge in the byways of Christian literature, and an unrivalled acquaintance with the archaeology, ritual and social life of early Christianity.

\$3.00 Net; by mail \$3.25.

JOHN GILLEY, Maine Farmer and Fisherman

By CHARLES W. ELIOT

The brief record of a Maine farmer and fisherman, in whose simple, dignified, though obscure life is found that type of hardy character and rugged virtue in which lie the best hopes of the race.

\$1.00 Net; by mail \$1.10.

THE UNWROUGHT IRON

By FREDERICK MAY ELIOT

A conception of religion as a personal experience, in which each generation receives as its heritage the results of past experiences, and works upon these results in three phases of religion-worship, thought and service.

\$1.25 Net; by mail \$1.35.

BEHOLD A SOWER!

By M. LOUISE C. HASTINGS

Choice selections for use in the home, in the schoolroom, or in the church school. It has been the object of the editor not only to provide daily readings for the home and schoolroom, but also to bring under one cover messages that will bring comfort, courage and hope to people in all walks of life.

Cloth, \$1.50 Net; by mail \$1.65.

Two Classics for Children

ERICK AND SALLY

Q

THE STORY OF RICO

By JOHANNA SPYRI

Author of "Heidi", "Chel", etc.

An attractive and inexpensive edition of these two titles by a story teller who is a classic in the juvenile field.

Illustrated; each \$1.50 Net.

THE BEACON PRESS-

25 BEACON STREET

BOSTON, MASS.

Recent and Forthcoming

Publications and Importations of THE PILGRIM PRESS

14 Beacon Street, Boston, Mass.

19 W. Jackson Street, Chicago, Ill.

The Honor of the Church

By CHARLES R. BROWN, Yale Divinity School

Six addresses characterized by Dr. Brown's well-known originality of thought and presentation. Ready in May. Price \$1.00.

Training of Children in the Christian Home

By LUTHER ALLEN WEIGLE, Yale Divinity School

Simple and interesting in style. A valuable book on an important topic by an authority. Ready in May. Price \$1.50.

Religious Thought in the Greater American Poets

A painstaking analysis of the religious attitudes of the more eminent American poets. Ready in May. Price \$1.50.

New Paths Through Old Palestine

"Her description is excellent, colorful and reverent; the seven pilgrimages to the sacred places of the Holy Land are like religious paintings of the best type."—St. Louis Star. Price \$1.50.

Safed and Keturah By WILLIAM E. BARTON

"Whether one wants humor, philosophy, music, art, or poetry, he will find it in SAFED AND KETURAH."

"Like Shakespeare, Mr. Barton believes there are 'sermons in stones and good in everything.'" Price \$1.25.

IMPORTATIONS

The Spiritual Pilgrimage of Jesus

(The Bruce Lectures, 1917)
By James Alexander Robertson, M.A.
Price \$2.25

The Persistent Word of God By John A. Hutton, D.D. Price \$2.00

Concerning the Soul
By James Alex. Robertson, M.A., D.D.
Price \$2.25

The Christ of Faith and the Jesus of History

By D. M. Ross, D.D. Price \$2.25

Sheila's Missionary Adventures By Sinclair Stevenson Price \$1.75

New Illustrations for Pulpit and Platform

Compiled by D. B. Knox Price \$2.25

The God That Jesus Saw By W. Garret Horder Price \$2.00

Discerning the Times
By John A. Hutton, D.D.
Price \$2.75

Creative Prayer By E. Herman Price \$2.25

The Galilean

By Nathaniel Micklem, M.A.

Price \$1.75

The Hidden Romance of the New Testament

By James Alex. Robertson, M.A. Cloth, \$2.25

The Fellowship of the Spirit

Humanism of the Bible Series By Charles Anderson Scott Price \$2.25

STEWART KIDD



CINCINNATI, U. S. A.

SPRING PUBLICATIONS.

DRAMA

MASTERPIECES OF MODERN SPANISH DRAMA: THE GREAT GALEOTO, DANIELA, THE DUCHESS OF SAN OUENTIN.

Edited by BARRETT H. CLARK

Three plays that follow the best traditions of Spain's Golden Age. These translations have been highly commended by distinguished authorities, linguistic, dramatic and literary. Net \$2.50

THE SUN CHASER A Play in Four Acts By JEANNETTE MARKS Frontispiece. 12 mo. Net \$1.75

RED BUD WOMEN Being Four One-Act Plays

By MARK O'DAY

Introduction by Pierre Loving.

Net \$1.75 Titles Forthcoming in the Stewart Kidd Modern Plays

Edited by FRANK SHAY

SIR DAVID WEARS A CROWN

By STUART WALKER
A sequel to "Six Who Pass While the Lentils Boil."

THURSDAY EVENING By CHRISTOPHER MORLEY *MIRAGE*

By GEORGE M. P. BAIRD

SOCIETY NOTES

By DUFFEY R. WEST An Paper. Each Net 50c

OUTDOOR BOOKS

TRAIL CRAFT

By Dr. CLAUDE P. FORDYCE, with an introduction by STEWART EDWARD WHITE.
Elaborately illustrated. Silk Cloth. Net \$2.50

ADVENTURES IN ANGLING

By VAN CAMPEN HEILNER
Illustrated in color by Frank Stick. Many black-andwhites.

8 vo. Colored Cover Jacket. Net \$3.00

THE FLY-FISHER'S ENTOMOLOGY

By ALFRED RONALDS

Elaborately illustrated.

DAYS AND NIGHTS OF SALMON FISHING IN THE TWEED

By WILLIAM SCROPE

Elaborately illustrated. 8 vo. Silk Cloth. Net \$5.00

THE BOOK OF THE PIKE

By O. W. SMITH

Author of "Casting Tackle and Methods." Elaborate-8 vo. Net \$3.00

THE QUIET COURAGE, AND OTHER SONGS OF THE UNAFRAID

By EVERARD JACK APPLETON

Third edition just ready. Silk Cloth. Nes \$1.25

ASPECTS OF AMERICANIZATION

By EDWARD HALE BIERSTADT, with foreword by AMÉLIE RIVES (Princess Troubetzkoy)

12 mo. Silk Cloth Net \$2.00 Color Covered Jacket.

MISCELLA NEOUS

BILL JOHNSTON'S JOY-BOOK 2002 Jokes By WILLIAM T. JOHNSTON

Illustrated by Claude Schafer. 12 mo. Silk (
tistic Lining Paper. Colored Cover Jacket. 12 mo. Silk Cloth. Ar-

Net about \$2.00

SECKATARY HAWKINS IN CUBA

By ROBERT F. SCHULKERS

Illustrated. 12 mo. Silk Cloth. Net \$2.00

THE REAL ESTATE BUSINESS AS A **PROFESSION**

By JOHN B. SPILKER and PAUL GREGORY CLOUD Net \$3.00

Important Titles of 1921 CONTEMPORARY ONE-ACT

PLAYS Edited by FRANK SHAY and PIERRE LOVING

Net \$5.00

PORTMANTEAU ADAPTATIONS

By STUART WALKER, with introduction by EDWARD HALE BIERSTADT Net \$2.50

THE PROVINCETOWN PLAYS

Edited by GEORGE CRAM COOK and FRANK SHAY

Net \$2.50

Net \$2.00

BRITISH AND AMERICAN DRAMA OF TODAY

Outlines for their study by BARRETT H. CLARK

Net \$2.50 THREE ONE-ACT PLAYS: Madretta.

At the Shrine. Addio. Net \$1.35 By STARK YOUNG

HELEN'S BABIES

By JOHN HABBERTON

Net \$3.00 Elaborately illustrated in color.

THE COMPLETE DOG BOOK

By DR. WM. A. BRUETTE Net \$3.00

FISHING WITH A BOY" The Tale of a Rejuvenation

By LEONARD HULIT Net \$2.00

JIST HUNTIN'

By OZARK RIPLEY, with an introduction by DIXIE CARROLL Net \$2.00

IN THE ALASKA-YUKON GAMELANDS By J. A. McGUIRE, with an introduction by WM. P. HORNADAY Net \$3.00

REMINISCENT TALES OF A HUMBLE **ANGLER**

By DR. FRANK M. JOHNSON, with an introduction by DR. JAMES A. HENSHALL Net \$1.50

THE SPORTSMAN'S WORKSHOP

By WARREN H. MILLER Net \$1.75 THE BIG MUSKEG

By VICTOR ROUSSEAU

THE BOOK OF CONUNDRUMS

By GRETA ROBERTSON Net \$.50

Net \$5.00

THE HARPER SPRING LIST

FICTION

TO THE LAST MAN by Zane Grey.	Illustrated,	\$2.00
LOST VALLEY by Katharine Fullerton Geros	ıld.	2.00
COOMER ALI by S H. Hurst.		1.75
THE VERTICAL CITY by Fannie Hurst.		1.90
THE PATHLESS TRAIL by Arthur O. Friel.		1.75
THE CANYON OF THE FOOLS		
by Richard Matthews Hallet,	Illustrated,	2.00
THE VEHEMENT FLAME by Margaret Dela	nd.	
	Illustrated,	
CONFLICT by Clarence Budington Kelland		2.00
SOULS FOR SALE by Rupert Hughes		2.00
HOMELAND by Margaret Hill McCarter		1.90
THE RETURN OF THE NATIVE by Thom Sch	as Hardy. ool Edition,	1.00
THE MAYOR OF CASTERBRIDGE by The Sch	mas Hardy. ool Edition,	1.00
THE MYSTERIOUS STRANGER and Othe by Mark Twain.	r Stories Illustrated,	\$2.00

Harper and Brothers are pleased to announce the Border Edition of Hamlin Garland's works. Uniform, post 800, cloth. Set of 12 volumes \$15.00; Individual volumes \$1.50 each.

BOY LIFE ON THE PRAIRIE	HESPER
MAIN-TRAVELED ROADS	MART HANEY'S MATE
OTHER MAIN TRAVELLED ROADS ROSE OF DUTCHER'S COOLY	CAVANAGH: FOREST RANGER
THE EAGLE'S HEART	THE LONG TRAIL
CAPTAIN OF THE GRAY HORSE TROOP	THEY OF THE HIGH TRAILS THE FORESTER'S DAUGHTER

NON-FICTION

IMMIGRANT PRESS AND ITS CONTROL	
by Robert E. Park.	\$2.50
BANKING AND BUSINESS by Willis and Edwards.	3.50
THE LATEST THING by Alexander Black.	2.00
WORKING WITH THE WORKING WOMAN	
by Cornelia Stratton Parker.	2.00
WHY LINCOLN LAUGHED by Russell H. Conwell.	1.50

THE HARPER SPRING LIST

NON-FICTION (Continued)

GARDENING WITH BRAINS by Henry T. Finck.	\$2.50
THE LURE OF MUSIC by Olin Downes	1.50
MY TRIP ABROAD by Charlie Chaplin. Illustrated,	1.00
HOW ANIMALS TALK by William J. Long.	
New Edition Illustrated,	1.75
THE PSYCHOLOGY OF SELLING LIFE INSURANCE	
by E. K. Strong, Jr.	4.00
SELLING LIFE INSURANCE by J. A. Stevenson.	3.50
HARPER'S HAND BOOK SERIES. Edited by W. C. O	'Kane
Two volumes are now ready of this new series for farm and use. Illustrated, post 8vo, cloth. \$1.50 each.	rural
The titles are:	
POULTRY by A. W. Richardson.	
HOME CONVENIENCES by F. W. Ives.	
THE LIFE OF ELIZABETH CADY STANTON	
by Harriet Stanton Blatch and Theodore Stanton.	
2 volumes Illustrated,	\$6.00
GENTLE MEASURES IN THE MANAGEMENT OF	-
THE YOUNG by Jacob Abbot	2.25
HOME MAKING SIMPLIFIED by Bertha Streeter.	
Illustrated,	1.50
HISTORY OF ART, Volume II—Mediaeval Art	
by Elie Faure. Illustrated,	7.50
Volumes Eight, Nine and Ten of AMERICANIZATION	2 50
SERIES.	2.50
TECHNICAL EXPOSITION by Karl O. Thompson	
TECHNICAL AND BUSINESS REPORT WRITING	
by Prescott and Crosby.	
INTRODUCTION TO ECONOMIC HISTORY	
by N. S. B. Gras.	

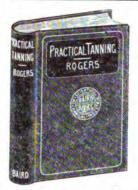
JUVENILE

** ** *	BUBBLE BOOKS, Numbers 13 and 14
\$1.00 each	by Ralph Mayhew,
Illustrated, \$1.60	CATTY ATKINS, SAILORMAN by Clarence Budington Kelland.
mustrated, \$1.00	by Clarence Dudington Renand.

FRANKLIN SQUARE,

NEW YORK

Baird's New Books



READY MARCH 25th

Practical Tanning

By Dr. Allen Rogers

This volume, being intended primarily for those interested in the actual production of leather, deals with the subject from a practical rather than from a theoretical standpoint. The author is master of every intricacy in the handling of hides and skins and is in close touch with the latest dis-

coveries made by scientific investigators and practical tanners the world over. He has withheld nothing that has passed the acid-test of operation on an industrial scale. It fully meets the requirements of those desiring a complete, practical, up-to-date and authoritative work on the treatment of hides, skins and pelts of every description. Bring it to the attention of all in your territory engaged in the industry and get their orders. Circulars supplied on application.

OCTAVO-800 PAGES-124 ILLUSTRATIONS
Price \$10.00 Net.



Dr. Allen Rogers

In Preparation

Metals and Their Alloys

By CHARLES VICKERS

A modern practical work dealing with metals from their origin to their useful application, both individually and as parts of alloys, used where strength, ductility, toughness, durability, lightness, color, hardness, cheapness, conductivity or bearing properties are demanded.

Complete Practical Sign Painter By R. H. FORGRAVE

This new volume is being prepared to meet the demands of those who desire to become proficient in modern, up-to-date sign painting. It contains all that is necessary to give the student a thorough, practical knowledge of the art as practised by the leading sign painters of today.

Watch Repairer's Hand Book By L. B. PRATT

An elementary and practical treatise giving correct and up-to-date methods for cleaning, adjusting and repairing all types of American and foreign watches. With the instructions in this volume any person of average intelligence can obtain a fair working knowledge of watch repairing.

Soap Maker's Hand Book

By WM T. BRANNT and P. B. MEERBOTT

The previous editions of this volume were widely in demand by the trade, which testifies that they offered information of distinct and practical value. The new edition will be completely revised, enlarged and brought up to date and will include all of the latest developments in the industry.

Furniture Worker's Handy Book By JOHN W. STEPHENSON

A much needed work of instruction and reference for all those in any way connected with the various branches of the furniture trade. It contains directions for doing the many classes of work which the furniture worker and repairer are called upon to do.

Aluminium By JOSEPH W. RICHARDS

Professor Richards' work on aluminium has been acknowledged the most complete and authoritative book published on that subject. The new fourth edition will be completely revised and enlarged and will include all of the latest developments and researches.

HENRY CAREY BAIRD & CO., Inc.

2 West 45th Street

New York, N. Y.



NEW RADIO BOOKS

Covering details on-How to Operate a Set. How To Build a Set. Principles of Vacum Tubes. Hook-Ups, Etc., Etc.



RADIO HOOK-UPS By M. B. Sleeper

A book that gives you not only clear diagrams for all kinds of telephone and telegraph receiv-ing and transmitting sets but simple descrip-tions of each circuit shown and spaces for notes of results obtained. Price 75c.

EXPERIMENTAL WIRELESS STA-TIONS

By P. E. Edelman

Tells how to make apparatus to not only hear all telephoned and telegraphed radio messages, but also how to make simple equipment that works for transmission over reasonable long distances. Then there is a host of new information included. The first and only book to give you all the recent important radio improvements, some of which have never before been published. 392 pages, 167 illustrations. Price \$3.00

THE A B C OF VACUUM TUBES USED IN RADIO RECEPTION

By E. H. Lewis, Assoc. I. R. E. and Radio Instructor

Written particularly for the person who "knows nothing about radio" but who would like to gain an understanding of the elementary principles of operation of vacuum tubes and various circuits in which they are used for the reception of radio-telegraph signals and radio-telephone music and speech. Illustrated.

Price \$1,00

CONSTRUCTION OF NEW TYPE TRANSATLANTIC RECEIVING SETS

By M. B. Sleeper

There is a peculiar fascination about receiving radio messages from the high-power stations of England, France, Germany, Russia and Italy, as well as those located in the Pacific Ocean and the Oriental Countries. Several types of simple receiving sets for this purpose are described, with detectors and amplifiers to accompany them. Suggestions are also given for operating relays and reproducing the signals on a phonograph. Schedules of operating time for high powered stations are given. In addition there is some valuable data on home-made wavemeters for testing and experimenting. Price 75c. testing and experimenting.

DESIGN DATA

By M. B. Sleeper

The only book that gives tables and data for designing, receiving and transmitting apparatus so that you need no knowledge of mathematics. It's the first book a beginner buys after he has learned the use of his phone receiver. Price 75c.

WIRELESS TELEGRAPHY AND TELEPHONY SIMPLY EXPLAINED

By Alfred P. Morgan

One of the most complete and comprehensive treatises on the subject ever published. A study of its pages will enable one to master all the details of the wireless transmission of messages. The author explains in simple language the theory and practice of wireless telegraphy and telephony. 154 pages, 156 engravings.

HOW TO MAKE COMMERCIAL TYPE RADIO APPARATUS

By M. B. Sleeper

This book describes in detail many commercial types of spark and vacuum tube telephone transmitting and telegraph and phone receiving equip-ment of all kinds. The experimenter will be able to get a world of ideas for the design and construction of his next piece of radio equip-ment from the very clear descriptions and the 98 clearly illustrated figures. Price 75c.

CONSTRUCTION OF RADIO-PHONE AND TELEGRAPH RE-CEIVERS FOR BEGINNERS

By M. B. Sleeper

The man who wants to feel the real thrill to accomplishment, and who is not satisfied in the merely making use what others have done for him, builds his own radio apparatus. Radio men can follow the data in "Radio Phone and Telegraph Receivers" with full confidence because each piece of apparatus described was first made, tested, and found efficient before the final design was accepted. Special receivers, both crystal and audion, are shown in detail. Regenerative circuits as well as audio and radio frequency amplifiers are described with clear photos, diagrams, and working drawings prepared especially for the novice and the man who wants to receive the radio telephone broadcast. A special feature is the phonograph type radio set and the loud speaker. Fully illustrated.

Price 75c.

Popular Books—All Good Sellers

Liberal Discount Allowed

THE NORMAN W. HENLEY PUBLISHING CO.

2 West 45th Street.

New York

MARSHALL JONES BOOKS

TOWARDS THE GREAT PEACE.

By Ralph Adams Cram

The second volume in the Dartmouth Alumni Lectureships. It is the most distinctive book Mr. Cram has written since his "Substance of Gothic."

Price \$2.50

PARTIES AND PARTY LEADERS

By Anson Daniel Morse

Late Professor of History in Amherst College. Introduction by Dwight Whitney Morrow.

A history of political parties in the United States down to 1914. The fourth of the Amherst Books. Price \$2.50

JOHN RUSKIN'S LETTERS TO WILLIAM WARD

With a short biography of William Ward by his son, and an introduction by Alfred Mansfield Brooks.

Intimate letters to a beloved pupil and teacher under Ruskin's training, now for the first time made available to the public. Illustrated with photographs and fac-simile letters. Special limited edition, probable price \$10.00. Regular edition \$2.00.

ODES AND LYRICS

By Hartley Burr Alexander

Professor of Philosophy at the University of Nebraska.

Distinctive poems by the author of the North American and Latin American Mythologies and the Indian Pageants.

Price \$2.00

OUR DEBT TO GREECE AND ROME Editors: George Depue Hadzsits

University of Pennsylvania and David Moore Robinson, Johns Hopkins University.

Approximately fifty small volumes by eminent classical scholars of this country and Europe dealing with the direct influences of Greek and Roman thought and civilization. upon ours. Two volumes ready in April.

Price \$1.50 per volume

FURNITURE OF THE PILGRIM CENTURY

By Wallace Nutting

1620-1720. Including Colonial Utensils and Hardware. The book has immediately established itself as the authority on this period. Published October, 1921. Price \$15.00

THE SPIRIT OF THE COMMON LAW

By Roscoe Pound

Dean of the Harvard Law School.

The first of the Dartmouth Alumni Lectureships.

Written by one of the leading legal minds of our time, it has at once attracted attention and is surely destined to long life. Published November, 1921. Price. \$2.50

ROMANESQUE SCULPTURE OF THE PILGRIM ROUTES

By A. Kingsley Porter

Professor of Fine Arts, Harvard University.

There will be twelve hundred or more photographs printed by the gelatine process on sheets 6 by 9 inches and supplied in eleven portfolios with a separate volume of descriptive text and index.

Probable Price, \$125.00

UP THE MAZARUNI FOR DIAMONDS

By William J. Lavarre

Attention is called to this book because the author has just brought back from the Mazaruni River in British Guiana the largest diamond ever found in the Western Hemisphere. Another volume "Diamonds" is in preparation.

Price, \$1.50

MARSHALL JONES COMPANY, Publishers 212 SUMMER STREET, BOSTON

4 Profitable Business Books for your Spring Trade.

The Work of the Stock Exchange.

By J. Edward Meeker, Economist to the New York Stock Exchange. This important new work will sell readily to everyone with financial interests or who wishes to understand the far-reaching influence of the Stock Exchange on Amer-The author is a practical ican business. economist who has spent two years making a detailed study of every department of the

New York Stock Exchange. In this book he traces the rise of the Stock Exchange from Colonial times, shows the part it has played in the development of the country, and gives an authoritative and detailed explanation of all its functions and operations. Just Published, 610 Pages, Cloth Binding, Price, \$5.00

History of the Southern Pacific.

By Stuart Daggett, Ph.D., Author of "Railroad Reorganization." This volume covers the entire history of the road in such a manner as to emphasize its characteristics as a business enterprise. It describes the building of the Central Pacific, now a subsidiary, by means of government aid. The completion of this line and its junction with the Union Pacific effected a closer union between the East and the Pacific Coast and marked a

new epoch in the development of the coun-The subsequent construction of the Southern Pacific lines in order to maintain a monopoly is also described. The book will appeal powerfully to everyone interested in American railroads, or in their problems, financial, political, or economic. Just published, 470 Pages, Cloth Binding, Price \$5.00

Income Tax Procedure -- 1922.

By Robert H. Montgomery, C.P.A., Author of "Auditing Theory and Practice." No taxpayer should be without this book. For years Montgomery's Income Tax Procedure has been the main reliance of many thousands of individuals as well as of corporations, lawyers and accountants. new sixth annual edition covers the recent law of November, 1921, and considers it fully and clearly. It also discusses the

latest Treasury Department regulations, No. 62, which supersede previous regulations No. The 90-day extension of time which the Treasury Department has granted to corporations affords you an extended opportunity for profiting by the sale of this book. Just Published, One Volume, 1931 pages, Cloth Binding, Price \$10.00.

Practical Accounting Problems, Part II.

By Paul-Joseph Esquerré, C.P.A., Head of the Post-Graduate School of Accountancy, New York.

This book will find a ready sale among accountants and students of accounting. It contains thirty problems so diversified as to enable the practicing accountant to prepare himself to meet a wide range of situations. The problems are developed with complete

discussions and solutions and no student of accounting should go before a board of examiners without a knowledge of the contents of this invaluable book. Printed in typewriter type on an 81/2 x 11 page. Just Published, 356 Pages, Flexible Binding, Price \$10.00

Send Your Order For These Books Now

The Ronald Press Company 20 VESEY STREET Publishers **NEW YORK**

Publishers of ADMINISTRATION and of MANAGEMENT ENGINEERING

JACOBS' SPRING LEADERS

Desert Dust

By EDWIN L. SABIN

This is a novel of Western America in the making; intensely thrilling. Deals with Wyoming in 1868 when it was the meeting-place of railroad builders, gamblers, painted ladies, Mormons on their way West and Savage Sioux.

12 mo. Cloth. Illustrated. Colored jacket and frontispiece. Price \$1.75

Slimtonian Socker

By EVERETT MacDONALD

The hero of this story and his friend Peter Huggins are two of the most amusing fellows that ever strolled along Broadway. The humor of the book is absolutely fresh and unspoiled, and one amazing situation follows another from the moment when the curtain rises on Slim and Peter sitting on a bench in Madison Square to the happy climax when Gracie and Peter tiptoe around the sycamore and find Slim kissing the "Pansy Girl" as they sit on the bank of the Wabash.

12 mo. cloth. Colored jacket and Twelve full page line drawings by Ray
Rohn. Price \$1.75

Cross Currents

By KATHARINE HAVILAND TAYLOR

This by all odds is the biggest novel Katharine Haviland Taylor has written. It is a splendid picture of modern life; and the love story of Diana Temple and Derrick Strong is told in a masterly manner.

12mo. Cloth. Colored jacket. Price \$1.75

Lafayette for Young Americans

By RUPERT SARGENT HOLLAND

A Stirring and clearly told story of the adventurous career of Lafayette, the young French hero who came to the aid of the new Republic of the United States.

The illustrations are from reproductions of unusual portraits of Lafayette, Washington, Rochambeau, Louis XVI, and Marie Antoinette, and fine views of Valley Forge and Mount Vernon.

12 mo. Cloth. Colored jacket. Eight illustrations taken from old prints.

Price \$1.75

GEORGE W. JACOBS & COMPANY

Publishers

PHILADELPHIA

We Recommend This Spring

A NATURALIST IN THE GRAET LAKES REGION By Elliot R. Downing

An interesting new volume by an eminent naturalist, who gives an authoritative account of the flora and fauna of a great region in connection with its geological and physiographic features. Just the book to read before a spring outing. Beautifully illustrated, and bound \$3.50 net with a limp cover, pocket size.

EVOLUTION, GENETICS, AND EUGENICS By Horatio Hackett Newman

Most thoughtful people to-day are interested in these subjects. This book has been prepared to meet an increasing demand for an account of the various stages of evolutionary biology condensed within the scope of a volume of moderate size. Illustrated.

THE PLAY MOVEMENT IN THE UNITED STATES By Clarence E. Rainwater

This volume gives workers in the recreation field a survey of the structure and concept of function of the play movement in this country. It presents a view of the general subject of recreation based on the author's long experience in the field and classroom. Its contents include chapters on the origin, stages, transitions, and trend of the play movement, together with constructive suggestions for those interested in recreation.

THE RELIGION OF THE PSALMS

By J. M. Powis Smith

The aim of this book is to bring out the significance of the Psalms as indicative of the religious and moral standards of later Judaism. No attempt is made to find in the Psalms spiritual nourishment for the life of to-day. The effort is rather to present their meaning as it lay in the minds of the authors and earliest readers. \$1.75 net

LAW AND BUSINESS (Volume III)

By William H. Spencer

The last of a series of books designed to show the legal aspect of present-day business. This volume deals with Law and Labor, Law and Risk-bearing, and Law and the Form of the Business Unit. Volume I treats of contracts, torts, the relation of principal and agent, and private property. Volume II presents Law and the Market, and Law and Finance. Each \$4.50 net

THE TEACHING OF GENERAL SCIENCE

By W. L. Eikenberry

The author of this volume discusses the methods of teaching general science and the reorganization of the science curriculum. He presents, in addition to historical considerations and criticisms of science teaching, a survey of subject-matter, objectives, and concrete suggestions for reform. \$2.00 net

The University of Chicago Press

CHICAGO

ILLINOIS

New and Forthcoming Harvard Books

From Shakspere to Sheridan

by Alwin Thaler. Ready early in April

Every theatre-goer will find in this charmingly written book both profit and delight. It treats of the life story of the theatre in Shakspere's time and during the two centuries after him, showing how continuous has been the great tradition, how minutely and circumstantially the theatre of the seventeenth and eighteenth century modelled its activities upon those of Shakspere and his fellows, and suggesting, in turn, how much the theatre of our day and hour owes to that of yesterday. The author discusses the playwrights, the players, the managers, the relations between the theatres and the court, and the playhouses. He takes the reader, as it were, behind the footlights and into the fascinating world on the other side of the curtain. Reproductions of rare items from the Harvard Theatre collection add distinction to the volume.

Universities and Scientific Life in the United States by Maurice Caullery. \$2.50

A guide to the universities and resources for scientific work in America, written with a truly French charm and definiteness. The author was Exchange Professor from the Sorbonne at Harvard during the Academic year 1915-16, and his book in the original French has already done much to strengthen the cordial intellectual relations between our country and his. In its English form it will be of value to special students of educational problems in America and also to young people and their parents with higher education or scientific training in view.

Collected Papers on Acoustics

by Wallace Clement Sabine. \$4.00

Professor Sabine's international reputation as an authority on architectural acoustics warrants our saying that this volume will become an indispensable manual for every architect and building engineer and that it will at the same time have a wide appeal to theatre managers, church building committees, and directors of auditoriums. There are 131 half-tones illustrating architectural details, sound waves, experimental apparatus, and other pertinent data.

Manual of Collections of Treaties and of Collections Relating to Treaties

by Denys P. Myers. \$7.50. Ready shortly

A manual, in bibliographic form, designed to facilitate the task of finding treaty-texts and thus centributing to accuracy in presenting the activities of the past as a guide to the present and the future. The material is arranged under three main headings: General Collections, Collections by States, Collections by Subject-Matter. Special attention has been given to the Latin-American reports or Memorias of the ministers of foreign relations. It is a work of prime importance to students of international relations, history, law, and related subjects.

The Influence of Milton

by Raymond D. Havens. Ready shortly

Only the principal subject covered by Professor Haven's book is indicated in the title. It goes beyond this in making an historical and critical evaluation of the works Milton influenced, in tracing the course of blank-verse translations and the development of the principal types of unrimed poetry, and in presenting the student with the means for reaching a better comprehension of the lyric awakening in the eighteenth century. The work follows the history of non-dramatic blank verse from its beginnings to the boyhood of Tennyson, and of the sonnet from the restoration of the Stuarts to the accession of Victoria. As a history of English verse from about 1700 to 1850 and as a piece of reasoned literary criticism, the publication of the book will be an event in American scholarship. About 800 pages.

HARVARD UNIVERSITY PRESS

21 Randall Hall, Cambridge 38, Mass.

15 West 44th Street, New York City

FOR RELIGIOUS BOOK WEEK

ART AND RELIGION

VON OGDEN VOGT

Pastor of the Wellington Avenue Congregational Church, Chicago



Our Puritan forefathers thought beauty the work of the Devil—and so were responsible for much of our ugly church architecture. Mr. Vogt here points the way to a higher conception of religious worship.

"A capital book. The man who glances at the title, 'Art and Religion,' and thinks instantly of some fantastic treatise on 'art for art's sake in religion, will be all astray in his judgment. The book is solid, sensible, and readable." Charles R. Brown.

"The book ought to be read by many ministers, and ought also to be got into the hands of the lay leaders of our churches. . . . May it have the large circulation which it deserves." Henry Sloane Coffin.

"I have read your book with a great deal of pleasure and interest, and have heard most enthusiastic criticism of the entire treatment. I feel that you have expressed in a very strong way the feeling, which I have tried a great many times to express in a very limited way." Charles Collens (of Allen & Collens, Architects, Boston).

"I cannot refrain from offering you my thanks for the delight of reading a book so instructive, so patiently wise, and so beautiful." G. A. Johnston Ross, Union Theological Seminary, New York.

"I have just read your book greatly to my interest and profit. I only wish that I had had it a year or so ago!" From a clergyman who has just completed a new church building.

Octavo. Cloth. Profusely illustrated. 293 pages. \$5.00 net.

THE DISCIPLINES OF LIBERTY

By Willard L. Sperry

(Pastor of Central Congregational Church, Boston)

"The essays are both enlightening and refreshing. They charm with their beauty and stimulate with their fervor. They provoke one to think for one's-self." Henry Sloane Coffin in The Literary Review.

"We know of few recent books whose perusal will repay so well the minister." The Christian Register.

"Will make any man bigger who reads it." The Christian-Evangelist.

"Finely reasoned and deeply Christian." The Churchman.

"One of the most refreshing and stimulating volumes that it has been our privilege to read in recent months." Federal Council Bulletin.

53% x 8. Paper boards. 256 pages. \$2.00 net.

YALE UNIVERSITY PRESS

New Haven New York

NEW BOOKS

THE WINTER BELL

By HENRY M. RIDEOUT

Author of "The Far Cry," "Tin Cowrie Dass," etc.

The story of a true woodsman, a man of the forests and snows, and of his friends, and of his terrible adventure. \$1.75 net.

THE LADY IN

By AUGUSTA GRONER

A thrilling story by the author of "Joe Muller, detective."

\$1.75 net.

THE HOUSE ON CHARLES STREET

The grace, the urbanity and sane wholesomeness of the anonymous writer illumine every page. . . . Such delightful people as throng these pages!

-New York Times Literary Review.

\$1.90 net.

GUY HAMILTON SCULL

By H. J. CASE

A unique biography of a modern American, soldier, writer, explorer, war correspondent and "gentleman adventurer." Illustrated, \$3.50 net.

SHAKESPEARE

By R. M. ALDEN

A fascinating life of Shakespeare, learned and yet popular. \$2.50 net.

RIVERS AND THEIR MYSTERIES

By A. H. VERRILL

Author of "The Ocean and its Mysteries," etc.

Rivers of all sorts and kinds. Their history, scientific and human.

Illustrated, \$1.50 net.

AMBUSH By ARTHUR RICHMAN

The most interesting American play of the year. \$1.50 net.

THE JADE STORY BOOK

By P. W. COUSSENS

Stories from the Orient, China, Java, Philippines, Korea and Japan. A new volume in the Jewel Series.

\$2.00 net.

DUFFIELD & COMPANY

211 EAST 19th STREET

NEW YORK

SMALL, MAYNARD Present

FICTION

THE OUEEN OF KARMANIA

By MARIE VAN VORST, Author of "Tradi-tion," "Fairfax and His Pride," etc. A striking romantic novel, a most absorbing tale of the love of an American engineer for a queen of a foreign land. With splendid force, as well as with the grace of a fascinating and unusually well constructed novel, is the romance developed.

THE WITCH MAN

By MARGARET BELLE HOUSTON
A novel of the Virginia Mountains, which radiates charm and distinction, as the mystery of the "Witch Man"—and his love Idyl—is unravelled among the curious mountaineers. These individualistic people, their manners, their customs, their superstitions are depicted with sympathy and worderstanding.

Net \$1.75

THE ANGEL OF TERROR

By EDGAR WALLACE, Author of "The Four Just Mon," "The Daffodil Murder," etc. A diverting, entertaining mystery story by a master of this type of story who really writes and makes his absorbing plots genuine novels. "It's a corking story, read it," is the general verdict on everything Wallace writes

Net \$1.75

THE BEST SHORT STORIES OF 1921

Edited by EDWARD J. O'BRIEN
The Standard Annual of the Short
America. A landmark in the literary Short Story in year. Net \$2.00

TIMBER

By HAROLD TITUS, Author of "The Last Straw," "Bruce of the Circle A," etc.

The first novel of Conservation—a Red-Blooded Novel of To-day! A dramatic account of the tragic struggle between the Destroyer and Conserver of White Pine. An inspired work straight from the Net \$1.75

THE LOVE CHASE

By FELIX GRENDON, Author of "Nixola of Wall Street," etc.

A drama of love among the Bohemians, document on much of the cynical thought of the Net \$2.00

RANGY PETE

By GUY MORTON

Meet Rangy Pete, as individual a character as has appeared in fiction in many a day. A two-gun man who shoots from the hip, as daring a bucko as ever tamed a brone, a tender chivalrous lover, but withal a quaint humorist and philosopher who

THE FUTURE of the NOVEL

Conducted by MEREDITH STARR

An epitome of their views on fiction by the leading English novelists. An invaluable book for all interested in the art of fiction.

Net \$2.00

OF GENERAL INTEREST

SUCCESS

By the RIGHT HON. LORD BEAVERBROOK A book of inspiration and an explanation of what A book of inspiration and an explanation of man-success really means and how it may be obtained. Net \$1.25

GRAUCH AND BRITAIN'S DAUGHTER

By GOBDON BOTTOMLEY, Author of "King Lear's Wife and Other Plays"

The rare beauty and distinction of Mr. Bottomley's dramatic achievement have been ungrudgingly acclaimed.

Net \$3.00

THE THREE GOLDEN HAIRS

By ETHEL SIDGWICK
Two plays for children, based on the famous
stories from Grimm, and made into beautiful fancies.

Net \$1.25

THE MODERN KU KLUX KLAN

By HENRY P. FRY

The complete case against the Klan so far as brought to light from the inside, the press and the Congressional investigation. Net \$2.00

THE ART AND BUSINESS OF INTERIOR DECORATION

By B. BUSSELL HERTS

By B. BUSSEAU Sixty-five full page illustrations. An authoritative work on every branch of the field of interior Net \$5.00

GUIDE TO CARLYLE

By AUGUSTUS RALI

2 vols. A work which must be known to every scholar interested in English literature.

SMALL, MAYNARD & COMPANY

="JUST RIGHT BOOKS":

For the 1922 Season

Easy reading books for little people with unbreakable bindings

Four new knowledge juveniles by Laura Rountree Smith

"The writer for over a million readers"

HAPPY MANIKIN IN MANNERS TOWN

Net 6oc.

Original and humorous stories of lovable children who will inspire charming manners to our little people. JOLLY POLLY AND CURLY-TAIL Net 6oc.

A merry book telling the humorous and learning adventures of a parrot, dog, goat and many other interesting characters.

COMICAL CIRCUS STORIES

A riot of fun book containing good little lessons. The Popular Pedlar and Old-Man-Hug-Me-Tight, Old-Man-Imitator, The Monkey, Old-Man-Builder, and The Beaver are a few of the many characters the little people will meet in this book of joyful stories.

TIDDLY WINKS AND A TO ZEES

The famous little round faced people at last appear in a book. The wholesome influence these prankish TIDDLY WINKS will exert over all little children will be valued by all.

A new and original book by ELOISE BYINGTON

DOLL LAND STORIES

Net 6oc.

Fifteen dainty stories about the little boys and girls in DOLL LAND that contain a lovable appeal to every reader of the life-like doings of the winsome folks in this book.

A new truthful story book by CLARA J. DENTON

For all children and story-telling folks

REAL OUT-OF-DOORS STORIES

Net 6oc.

Twentyfive uncommon stories of birds, insects and animals. Stories that recount actual happenings as seen by the writer of these wholesome moral tales.

Every one of the above six juvenile titles contains from fifteen to twenty illustrations in colors by fine artists.

Illustrated end papers; cloth binding, jacket in full colors, large type, size 5½ x 7½. Each book at special value list.
All these books will also please librarians as the above titles are all bound with reinforced bindings.

THE ART-COLOR CUT-OUT AND PAINTING BOOK.

Designed and Illustrated by Florence M. Pettee

The greatest new idea book of amusement, color and cut-out instruction published for fun-loving boys and girls. Over 200 designs printed on fine drawing paper -9 x 12-with full directions,

FLORENCE M. PETTEE Four novel and new Cut-Out and Paint Books

The titles are— ANIMAL CUT-OUTS FROM ARK-LAND CLOWN CUT-OUTS FROM CIRCUS-LAND FAIRY CUT-OUTS FROM FAY-LAND BROWNIE CUT-OUTS FROM BINGO-LAND

No other similar books published. We predict an enormous demand for Miss Pettee's new idea for fun and constructive work.

Size 9 x 12, each book containing over 50 pictures with full directions for colors and a jolly little story about the characters in each book. Printed on high grade drawing paper with attractive cover Each book, 4oc. and inside picture in colors.

OLD FASHIONED MOTHER GOOSE RHYMES AND TALES

with over 400 pictures and over 400 pages of text, will be reprinted this year at \$1.75 list. The biggest book value in the book world.

Send us your orders for all A. Flanagan Company publications. Ella Wheeler Wilcox's poetic and prose works

Albert Whitman Company, Albert Whitman, President

Publishers of "Just Right Books"

CHICAGO, U.S.A.

McClurg's Spring Fiction

"TEX"

By Clarence E. Mulford

"TEX" is a thrilling chapter from life on the plains in the West during the days when nimble triggers were arbiters of justice. It is the tale of how one man's daring and superior intelligence outwitted a whole community for the sake of the honor of the young woman he loved. From the first page there is the atmosphere of the wide extretohing range and the trails of the Old West. Life as it was lived in the land of sombreros, chaps and gunbelts is pictured vividly, and the motives, ambitions, and revenges of the folk of the plains are laid bare. The story fascinates and thrills. Price \$1.90.

SQUARE DEAL SANDERSON

By Charles Alden Seltzer

Square Deal Sanderson was a son of the great uncultured primitive West. An old time cowboy, his code was the knightly code of a man of honor. He was a sort of Bayard of the plains, without fear, honest and clean minded. For the sake of an orphaned girl, he braved successfully, the persecution of a trio of land grabbers who had threatened to wrest her ranch from her.

The story throbs with the excitement of the wild life of the range. Price \$1.90.

CLAIM NUMBER ONE By George W. Ogden

CLAIM NUMBER ONE begins with a colorful description of the opening up of an Indian reservation in Wyoming. Rich men, poor men, beggarmen, thieves impelled by the lure of chance had gathered at the mushroom city of Comanche. The drawing was to be by lot and the lucky holder of number one was entitled to first choice of the rich lands. It meant a fortune. Dr. Warren Slavens drew claim number one, but before he established his ownership he had a hard battle with crooks and politicians.

The great charm of this story lies in its characterizations and its atmosphere. Mr. Ogden somehow makes one feel that here is the real thing; the West in all its rawness; its vices and its virtues. Its feet were, it is true, in the dust, but its head was lifted proudly aloft, and its eyes were directed upward seeing in the skies the vision of the future. Price \$1.90.

THE LOBSTICK TRAIL By Douglas Durkin

An outdoor story that is as bracing as the tingling intake of a big breath of northern air; something real and strong and purposeful. It is replete with action and stirring conflict, with its background of lonely trails, yapping dog teams, fearless men and splendid women. It's tenderness and greatness that count on the long pulls and so, while it is a man's story, it's also the kind a woman loves to read. Price \$1.75.

Publishers A.C. McCLURG & CO. Chicago

Books to be Used

"There never was a profession possessed of better tools than the bookselling profession. Every aid to information that could be given it has been given it. The use that has been made of this information is all that stands in need of improvement."

—Bessie Graham.

The Tools of Bookselling

THE PUBLISHERS' WEEKLY

(The American Book-Trade Journal). (Established 1872).

Recognized as the representative journal of the bookselling and publishing interests in the United States. Contains full weekly record of American publications, all the news of interest concerning the book-trade; discussions of vital problems, lists of "Books Wanted" and "Books for Sale," etc., etc. Subscription, \$6.00 a year in zones 1-5; \$6.50 a year in zones 6-8 and Canada; to foreign countries \$7.00 a year.

THE AMERICAN EDUCATIONAL LIST

Contains a price-list of the school text-books in use in the United States, arranged alphabetically by author's or editor's name, and a detailed subject-index referring from each specific subject to authors of books on that subject. (Published annually.) Bound in leatherette boards, red edges, \$1.

WHITAKER'S REFERENCE CATA-LOG OF CURRENT LITERATURE 1920

Containing the catalogs of British publishers bound in two volumes with a separate Index volume. The set of 3 vols. bound in half leather, \$12. Issued at irregular periods, the previous set in 1913, the next probably in 1924.

THE PUBLISHERS' TRADE LIST ANNUAL

Contains the latest catalogs of upward of 400 American publishers, contributed by themselves and arranged alphabetically by the firmnames, with smaller lists, in the front of the volume. Indispensable to every one who has any interest in the sale or purchase of current books. Ready each year on September 1st. Thick 8vo, thumb index, cloth. \$5.

THE BOOKMAN'S MANUAL: A GUIDE TO LITERATURE

By Bessie Graham. Founded on the series of "Home School of Bookselling" that appeared in THE PUBLISHERS' WEEKLY. An introduction to book knowledge with some discussion of editions and their makers. Deals with the education a bookseller might have. 12mo, cloth, \$2.50.

THE BOOKMAN'S JOURNAL AND PRINT COLLECTOR (Monthly)

An illustrated magazine of literature relating to rare books and prints. Issued jointly in London by the Bookman's Journal Company, and in New York by the R. R. Bowker Co. Single copies, 50 cents; Subscription, \$6 a year.

Books to be Used

"Every conscientious bookseller should feel that, while it is sometimes excusable for him not to know a thing, it is never excusable for him not to be able to find out." The Bookman's Manual.

The Tools of Bookselling

THE LITERARY YEAR BOOK (Annual)

An English vade mecum especially designed for Authors, Editors and Bookmen; an omnibus in which is gathered an extremely useful array of important facts, information, data and suggestions not obtainable in any other work of reference. Thick 8vo: 1921 edition, \$2.50; 1922 edition, \$3.00.

AMERICAN BOOKTRADE MANUAL,

Containing directories of Publishers and Booksellers in the United States; a list of Booksellers in Canada; lists of trade papers and organizations, best papers for reviewing books, etc. 8 vo, cloth, \$5.00. A new edition will be published in

ENGLISH CATALOG OF BOOKS (Annual)

the fall of 1922.

Containing a complete index list of all the books published in Great Britain and Ireland in the calendar year. 8vo, cloth \$4.

ENGLISH CATALOG OF BOOKS 1916-1920

The latest five-yearly cumulative volume. 8vo, half morocco, \$42.50. As American Agents we can supply any of the previous volumes of this series. Prices on application.

BOOK LISTS FOR THE TRADE

Supplied in quantities with the dealer's imprint. Sample copies and terms on application.

THE BOOK REVIEW

A literary magazine with signed reviews of leading new books and classified lists of the latest books of the month.

BOOKS OF THE MONTH

A concise guide to the latest books. A monthly imprint book bulletin that fits a business envelope.

BOOKSHELF FOR BOYS AND GIRLS

A carefully selected list of new and standard books for the young, edited by two children's librarians and the librarian of the Boy Scouts of America.

CHRISTMAS BOOKSHELF

Being the Christmas Number of the PUBLISHERS' WEEKLY issued for booksellers to send to their customers with cover imprint. A complete classified guide to the best new books for giving and reading. Ready early in November.

SUMMER READING

Like the "Christmas Book Shelf" this magazine describes and illustrates the new books suitable for the summer season, Fiction, Travel, Sport, etc. Issued in May.

February Issue

THE

BOOKMAN'S JOURNAL

AND PRINT COLLECTOR

An International Magazine

VOL. V. (NEW SERIES) No. 5.	CONTENTS	FEBRUARY, 1922
		PAGE
DR. DOVER: PIRATE, AND IN		
Gosse		
Murdoch		148
EIGHT LITTLE BOOKS OF A S		
OLLA PODRIDA—The Editor		
AMERICAN NOTES—G. H. Sar TWO UNRECORDED TRIAL P	gent	R ETCHINGS—F. I.
Wilder		161
DR. DANIEL AND THE FELL TY	PES—C. T. Jacobi	
REVIEWS BOOKS TO BE NOTED		
CORRESPONDENCE		
CATALOGUES FROM THE BOO	KSHOPS	171
ZORN ETCHINGS AND THEIR V		
BOOKS IN THE SALE ROOMS BOOK PRICES		
MEN AND MATTERS		

"The Bookman's Journal" is published monthly, at 173-4-5, Fleet Street, London, E.C. 4. Subscription Rate, including postage, \$6.00 per annum, and proportionately for shorter periods.

Send for a Copy

PRICE 50 CENTS

THE R. R. BOWKER CO., 62 West 45th Street NEW YORK CITY



The Medici Society of America

Announces for early 1922 publication

MATTHEW MARIS

By ERNEST D. FRIDLANDER

With a frontispiece from a painting in oils and seven illustrations from sketches in pencil, water colour, etc. Limited to 750 copies.

The first book on the strange personality of the Dutch painter who lived in solitude in London for so many years, to die almost unnoted during the days of the Great War, but whose works are being more and more keenly collected by Americans as time goes on. By a man who knew him intimately for seventeen years.

THE EARLY ITALIAN PAINTERS—Their Art and Times

Illustrated from examples of their work in the National Gallery, London By MRS. C. R. PEERS

With 28 illustrations, 8 of them in full color.

\$3.00 net

The intention of this book is to consider the painters of the Tuscan, Sienese, Umbrian, Ferrarese, Paduan, Veronese and Venetian Schools, not only from the point of view of their place in the history of Art, but also as indications of the mental attitude of the times in which they lived.

Among the painters dealt with are da Messina, Uccello, della Francesca, Perugino, Catena, Fra Angelico, Botticelli, and others.

It is a book which fills a long felt want and is so simple and so interesting that it cannot fail to delight old and young alike.

SELECTED POEMS BY THOMAS HARDY

A new Riccardi Press book. With a new portrait from the life, and a vignette title-page design, by William Nicholson, engraved on wood. Edition limited to 1000 numbered copies, printed on Riccardi handmade paper, in 14-point type. Michalet grey boards, canvas back, paper label, \$12.00 net; whole natural grain parchment, \$20.00 net; also 14 copies (12 for sale), printed on vellum, bound in limp Kelmscott vellum, silk ties, \$150.00 net.

PLOTINUS

Translated from the Greek by STEPHEN MACKENNA

To be in 4 volumes, large crown 4to, on pure rag paper, Michalet boards, canvas back and paper label.

Now ready:

Volume I Volume I \$5.75 net Volume II 7.50 net

Plotinus has been called "the greatest individual thinker between Aristole and Descartes."

THE QUEEN OF SHEBA AND HER ONLY SON MENYELEK

Being the history of the departure of God and His Ark of the Covenant from Jerusalem to Ethiopia and the establishment of the religion of the Hebrews and the Solomonic line of kings in that country.

A translation of the famous Ethiopian work "Kebra Nagast" ("The Glory of the Kings"), with introduction, by Sir E. WALLIS BUDGE, Keeper of the Department of Egyptian and Assyrian Antiquities in the British Museum.

With numerous illustrations from Ethiopic MSS. In addition to being of great human interest, this work is of the utmost value to all students of the Bible.

THE IDYLS OF THEOCRITUS, BION, AND MOSCHUS

ANDREW LANG'S TRANSLATION.

With 20 illustrations, reproduced by the Medici Process, from water colour drawings by W. Russell Flint, R. W. S.

Two volumes. Limited to 500 numbered sets. Boards, per set, \$50.00 net; 12 copies. printed on vellum and bound in vellum; price to be announced.

For complete list of books, please refer to The Publishers' Trade List Annual.

THE MEDICI SOCIETY OF AMERICA

Book and Art Publishers 755 Boylston Street

BOSTON

Publishers of The Medici Prints, The Masters in Colour Series, The Medici Art The Medici Greeting-cards, Calendars, and Postcards. Send for illustrated lists. Art Society's Prints. Also The Burlington Magazine for Connoisseurs (Per copy, \$1.00; by the year \$9.00; sample, 75 cents).



GOLDIE GREEN

A Novel by SAMUEL MERWIN

A cold, clear brain, a sharp, darting tongue, youth, beauty, personality and pluck; clothes—gay, short and vivid; no culture or traditions, little schooling and no advantages—that's Goldie when she makes her bow. It is a joy to see her go, and grow; learn to do the right thing, fight and push onward, succeed in business and prove herself the man of the family, escape entanglements and marry the man of her choice.

The Bobbs-Merrill Company 12mo. Cloth \$2.00

The Publishers' Weekly

THE AMERICAN BOOK TRADE JOURNAL Founded by F. Leypold:

March 11, 1922

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

How the Tariff Stands

HE Republican members of the Senate Finance Committee in closed sessions are writing a new tariff to be presented to Congress. Democratic members are as much outside of the confidence of those writing the Bill as the public itself. The press news from Washington seems to indicate that the Bill is likely to be drawn with the duty levied on the American wholesale price rather than on the invoice price or American valuation. In the case of books, the American wholesale price would greatly increase the duty, as has been pointed out in detail to the Congressional leaders.

Booksellers, especially those in states having Republican members on the Senate Finance Committee would do well to use any means in their power to bring the situation to the attention of these senators, according to the outline printed in the Publishers' Weekly of February 18.

The Republican members of the Senate Finance Committee are:

Porter J. McCumber, North Dakota; Reed Smoot, Utah; Joseph S. Frelinghusen, New Jersey; Robert M. La Follette, Wisconsin; William P. Dillingham, Vermont; George P. McLean, Connecticut; Charles Curtis, Kansas; James E. Watson, Indiana; Willam M. Calder, New York; Howard Sutherland, West Virginia.

John Macrae, Vice President of E. P. Dutton & Company, was again in Washington before sailing for Europe, and Ward Bonsall, attorney-at-law, 605 Southern Building, Washington, has been closely following the booktrade's interest. Dr. M. L. Raney, representing the libraries and educational interests, was again in Washington the first of the month.

With the strong pressure on the Republican Congress to produce something in the way of a Tariff Bill, it may be that when this new revision is produced they will be

House quick action from the two houses in spite of reported disagreements between House and Senate. If this is so, the booktrade has never faced a more crucial situation, with the rare book business being threatened with tremendous handicaps with the duty as levied, the foreign book business in an equally unfortunate situation and the new book business placed under handicaps just when international exchange in ideas is of all things

MAR 20 1922

important.

F. M. H.

Spring Book Production

HE list of spring books covering all publications from the first of January up to the summer months as far as can be foretold, consists this year of a little over two thousand volumes. This is practically the same number as contained in the announcements of 1921. Both these figures are slightly less than some of the totals of previous years and indicate that the publishing world is taking commendable care in the selection of new titles, so that while the market for books increases the number of titles for the bookseller to handle has not increased.

The spring season has greatly increased in importance in the last few years, as publishers have shown a very marked inclination to spread the business thru the year and have put onto spring lists titles of importance equal to the fall announcements. This policy has been justified by the results so far obtained.

Price Maintenance

HILE the booksellers, as has been indicated by the letter published last week from C. E. Butler, are actively to discuss price maintenance and its importance at the Washington Convention, there are new aspects to the problem that are coming to the front and new and different ways in which the books are being offered below the announced price. Books are, of course, among the few items of merchandise that are always advertised with a price attached, so that variations from these announcements are very quickly noted by the public. It is this fact that makes them so frequently used by department stores as a means of suggesting to the public that they are in the habit of selling below other people. Today, Philadelphia as well as New York is suffering from a threat of that kind, as Snellenburg's department store is now featuring some of the leading fiction.

Philadelphia is also responsible for the new cutting in fiction thru the Ladies' Home Journal, tho the effect of this naturally goes thru the country. The last text page of the March number carries this heading, "Let Us Make You A Present of These Books Cost Free To You." Then follows a list of eight books: "The Girls" by Edna Ferber, "Her Father's Daughter" by Gene Stratton-Porter, "Alice Adams" by Booth Tarkington, "Main Street" by Sinclair Lewis, "The Brimming Cup" by Dorothy Canfield, "The Mysterious Rider" by Zane Grey, "The Obstacle Race" by Ethel M. ·Dell, "Dangerous Ages" by Rose Macaulay. Any of these will be sent postpaid for \$1.50 in connection with a new subscription for the Ladies' Home Journal. The bookstore would have to sell them for about \$2.10 postpaid without the magazine. The advertising texts reads:

"Just take your choice of any or all of these books-each among the most widely popular of the day. We have culled the whole field of current fiction to select the books you will want to read and own. They are all newthe original editions of the first publishers, not later cheaper reprints. Already they have been read by thousands upon thousands of people who have been glad to pay the full book-store price for them. There is only one reason for their immediate wide popularity—they are big, interesting, worthwhile books; the sort you will want to read and re-read; the sort you can feel proud to present to any relative or friend. And you may have any or all of them, absolutely without charge, if you will follow the simple instructions given below."

The booksellers, in commenting on this, point out that the reason they are "the most widely popular books of the day" is that they have been made so thru the bookstores. They argue that if the book's reputation is made thru the bookstore, no journal for the sake of increasing its circulation should buy them any cheaper than the bookstore buys them, which would prevent, they point out, any such offer as the above. They feel that those people "who have been glad to pay the full bookstore price" will next time wait a while before buying.

Within a few weeks, one of the prominent religious papers which had not previously specialized on books announced that it would give to any minister who was a subscriber a book service that would include a special discount. It was felt by those who saw the announcement that the editor did not realize how much the book-trade had at stake in avoiding a drawback to the old discount to ministers condition, and a letter explaining the situation, written by President Herr of the American Booksellers' Association, brought a very courteous acknowledgment from the editor, who

agreed to give up his plan.

In an advertisement of *The Independent and Weekly Review* in the *Yale Review* of January, the following paragraph is found:

A Secret

"We can only whisper it in your ear in strict confidence: From the moment you become a subscriber, you are entitled to liberal discounts on all your purchases of books—books of any kind—so that in the course of a year you are quite likely to get back considerably more than the cost of your subscription. We'll tell you about it the moment you become a subscriber."

Foreign Exchange and Books

E VERY industry that has any international business has reason to be pleased with the rapid progress that has been made since the first of the year in leveling up the rates of foreign exchange, and this is particularly true with a business like the book-trade, whose relations are largely with countries where the gains have been substantial and well sustained.

Pounds sterling are now at about ten per cent discount on the dollar, which is a tremendous gain when compared with the condition one year or two years ago. This has the effect of making the books imported cost more on this side, but it paves the way for more interchange of selling, the only sound condition in the long run, and it makes possible the sale of more American books in England which was not largely possible under the depreciated exchange. The gain in Montreal exchange is also very marked, and, instead of a thirteen or fourteen per cent discount, as would have prevailed a year ago, the rates are now at about two per cent discount. Canada is a very large buyer from the American market because of its proximity to this source of book supply and because the type of book published here and the form in which it is published proves attractive in the retail stores of Canada. Under the depreciated exchange, it was difficult to maintain a parity of price on both sides of the border, and it gave the Canadian publishers and jobbers a decided preference for English editions when suitable. American publishers have carried credit in the Canadian banks, in order to make trading in that direction easy and are now repaid for their care by the gradual approach to par. The improvement in this Canadian rate has of course, been partly accomplished by the gain in English exchange. Under normal conditions, Canada accumulates large credits is London for goods exported there, which she used in New York for goods purchased here, so that London becomes an intermediary in leveling the exchange.

Who Reads Business Books?

By Ethel Cleland

Librarian of Business Branch, Indianapolis Public Library

THE pert answer to the question "who reads business books?" is the obvious one, "business men." It is fatally easy, unfortunately, to label and even visualize groups, To how many must the term "business man" bring promptly to mind the cut of the prosperous looking, well-dressed individual who, before a background of efficient office or busy city glimpsed thru an effective window, is dictating to an attractive and equally welldressed stenographer or handing undoubtedly important papers to an alert subordinate, again well-dressed, with which magazine covers and advertisements have made us familiar to the point of satiety. Yet everyone knows perfectly well that aside from some general basis of classification as "those engaged in the production, buying and selling of goods," business men are no more cut on a single pattern than any other large group of human beings and that they are distinguished individually from one another by decided differences in character, temperament, taste, aspirations and needs.

The question "what kind of business books are most in demand?" would be an easier one to meet. The answer is, without hesitation, the practical book on the specific subject. In the presence of an assemblage of business books, most business men are immediately and strongly attracted to the ones that deal with their own kinds of businesses or those closely allied to them.

Degrees of Popularity

Thus it can readily be seen that books on accounting, salesmanship, advertising, credit, business letters, office organization—the books, in fact, that treat of functions common to practically all forms of business-are the most popular in a library of business books, simply because they discuss the problems with which a majority of those in the business world are engaged. On the other hand, a book on the duties of an executive in a large organization would be most in demand by the comparatively small class of executives and those definitely in line or ambitious for the higher offices. It would probably be conservative to estimate that a good book on selling would be asked for twenty times when a book, telling how to organize a corporation—perhaps a better book intrinsically—would be asked for once, the explanation of course being that there are more men in the selling game than there are men who are organizing and financing new business.

But considering the readers, not the books, the librarian of the business branch of the public library of a mid-west city, after four years' experience with business books, can say without hesitation that the users of business literature divide up naturally, in her mind, into three large but rather ill-defined groups.

Advantage of Selection

A man was noticed at frequent irregular intervals wandering around the single room of this business branch library, examining thoughtfully the books on the open shelves here and there, taking occasional notes of them, but never borrowing a volume. A chance question on his part gave the one in charge the desired opportunity to ask if he did not want to borrow some of the books in which he seemed so interested. His reply was in the negative, but he went on to explain that he was only in the city as his business brought him there from time to time and that. having once stumbled by the merest chance on this specialized collection, he never failed to drop in whenever he had an hour to spend to look over the books. His home city was a large one with a public library proportionately large where he found it difficult to get into direct contact with books as he was able to do in this smaller collection. The notes he took were just memoranda of authors and titles of books he thought he would like to read and, armed with these, he could approach his own more formidable library and boldly ask for what he wanted.

There is a moral, of course, in this little story of which both booksellers and librarians are already cognizant—the desirability of making readily accessible in classified groups the books in stock.

But further, this man typifies a large and very interesting class of readers of business books. He is the man who likes to read, who wants to know, who has the habit of going to books, not merely for his own particular problems in business, but for more than that, for the broad background that knowledge of general business and of other people's business gives, and for real enjoyment, to him the pleasantest way of passing the leisure hour. He is as interested by a new book on direct advertising as he is in one that analyzes forms of investments altho he may be only indirectly interested in advertising and neither a bond salesman nor an investor. Discussions of plans

for better sales organization or up-to-date methods in factory personnel work are equally alive to him and no one but himself knows how much of what he reads goes immediately or ultimately into his own business. He stimulates librarians to order new books promptly and gives them valuable aid by his estimates of the books he reads, criticism which, while not always that of the expert or specialist, is criticism very much worth while, that of the intelligent reader. One readily suspects him of being a reader of other than business literature, that he likes the latest good novel or volume of essays, a book of travel or biography. He is, in fact, the man whose strong intellectual curiosity finds its satisfaction in the printed page and he offers no problem to the dispenser of books.

The Man Who Wants to Know

A step lower, at least in catholicity of taste, than this man who wants to know, but a reader to be taken just as seriously if not more seriously, is the man who can be roughly classed as the ambitious reader. He is drawn to books, not from love of reading-do we all realize what an acquired habit reading is after all and what a wonderful one?-but from an honest conviction that he needs what books can give him whether he is going to enjoy the process of absorption or not. Prompted often by a consciousness that he has missed what many obtain in the ordinary progress of education or perhaps in contact with others coming to a realization of his own limitations, he feels keenly the lack of an intellectual background, of a broad view of business, something beyond his own immediate job, which he has been told reading supplies. Sometimes he is following a prescribed course of business reading or is taking outside of work hours a course of study for which collateral reading is suggested. He is a much-to-be-admired reader of business books for he is struggling against handicaps, the strongest of which is that usually he is beginning rather late in life to read and is finding what should be a pleasure and a relaxation, a task and what should be easy, up hill work. But he gets much out of his reading if he is dogged enough to persist and he stands a fine chance of developing into the kind of a reader described above to whom books and reading are necessities of life like food and clothes.

This type of ambitious reader is often drawn at first, when he ventures beyond the books on just his own line of business, to those books which, unfortunately and for want of a better term, are called "inspirational books." Designed to encourage latent qualities of ambition, self-confidence and personal efficiency, these books form a strong group in

themselves but they serve an added purpose in a business library as a sort of bright bait to lure on to more definite and substantial books those not in the habit of reading. Another popular entrance to the rich field of business literature is thru the gateway labelled "psychology." This word alone has achieved a remarkable power of fascination in many lines of modern literature but in none more so than that of business writing where its inclusion in a title insures that book from ever standing long idle upon the library shelf. And isn't it a really wonderful thing that books that treat of the science of the human mind as it is definitely applied to the dealings of the business world should be read with such avidity by men who are for the most part not accustomed to theorizing or analyzing but whose daily concern is with practical processes and actual results? Perhaps just there lies a lot of the fascination—that we all, even if not habitual readers or students, have formulated for ourselves our own little home-made system of the basis of human relations and are thrilled to meet in books, frank, open talk of the power of one human mind over another and illuminating explanations of our own mental processes.

A Direct Answer

The third class of borrowers of books from a business library, as they seem naturally to group themselves, is the most interesting and equally the most difficult group. It consists of those who come to books for a direct answer to a direct question. They are not users of books from habit nor do they cherish ambitions to become so, but, having acquired a new job or seeing an opening for one a little better than that they are holding, or having stumbled across something in their daily work that they don't understand, they turn to the library for help. A librarian trembles before their insistent demands, is depressed in spirit if she has to send them away unsatisfied, but rejoices greatly when she can place in their hands just what they came in for, confident they would find. sentful when books fail to supply him with just the tool he wants, this type of reader often fails to revisit the library, but, once let a book gain his confidence by having there on the printed page his very problem-only stated more clearly than he can state it—and its solution, back he will come again and again, the best kind of a library "booster," bringing in his train his friends and office companions. He offers good material for graduation into the class of the ambitious type of reader to whom books represent a broad general object rather than just the specific answer to an occasional question. And he may even, as years and experience increase, find himself reading because be

loves to read as well as for what he gets out of reading in the way of practical help. For he, this man who runs with his little problems to books to get them solved, is more often than not a young man in the beginning of his business career, in what is called the more or less plastic stage, who may,—who knows?—become a broad minded understanding leader in business. Surely he stands a better chance of doing so, if he has had the good fortune to become familiar with good books on business than if he had remained a stranger to their wealth.

One more question—"Are men reading more business books than they did formerly"? Yes, in at least one city and in one library. This business branch library, some of the experiences of which have been here recorded, has just celebrated its fourth anniversary and comparing its first month's record to its last, there is a 651 per cent increase in the number of persons making use of the library for reading and reference and a 430 per cent increase in the books loaned out from its shelves. So it can give an emphatic affirmative.

Publishing Today

By Jonathan Cape

UTHORSHIP has fallen on evil days so far as material rewards are concerned—at least that is the view which is expressed very generally whenever the immediate prospects of book-publishing are discussed. A few fortunate ones have big incomes, but for the rest there is scarcely the bones of a living to be had.

To get published, to get one's admission into the circle of those whose work is available between covers, may be difficult, but not as difficult as in Borrow's day, because there are more publishers, and while there remains a publisher still untried the spirit of hope is not entirely extinguished. Borrow, who only had a limited field to cover when he tried to place his book, found the publishers rude, unreceptive, and boorish; the only ones who gave him ear were averse to his MS. and wanted something entirely different from what he had to offer.

The literary agent, now an established institution, is usually willing to try and place anything which looks like a book. His close acquaintance with the personnel of publishing houses, and the quickly-changing circumstances of the book world, is at the service of both the tried and untried author. Curt refusals and conventional expressions of interest but regret, which alternately depress or encourage the author, cut no ice with him, he doggedly circulates the typescript until sheer wear and tear to the paper of it brings him to a halt.

The method is very useful, particularly to the obvious sort of mss. The piquant and the scandalous invariably find a home with some publisher. The sounder and less attractive do not so easily get careful consideration. But the intelligent agent knows his man and sends out less obvious typescripts to the patient and individual publisher whom he knows will look for gold in the rough and not

expect it to be already minted and milled. There is very little likelihood to-day of genius going unpublished, or of decent respectable talent remaining unprinted, but there is every chance that it may be neglected, altho published. Publishing is no longer, if it ever was, a mere question of discovery of talent. To-day, a publisher's hardest work is selling his books. Production costs and overhead charges necessitate a larger sale for each book. Speculation on the part of the bookseller is almost non-existent, and the margin of profit, which a few years ago was his only if he plunged heavily, is now secured to him with little risk. Unsold stock the bookseller has still, but it is more often the result of waiting for purchasers, or too diffusive buying in small numbers on the chance of a book being called for, than receptivity to the publishers' fresh enterprises.

The daily press, which at one time reviewed books seriously and critically, has almost ceased to do so. Such notice as is given tends to give readers the cream of the book, and so save them the trouble of reading it. Advertisement rates have increased to such an extent as to be practically prohibitive. Books are not now reviewed by the newspapers; they are paragraphed or else featured, and only those which have a "news value" receive attention. The chatty and scandalous are thereby given undue prominence, while the more weighty and thoughtful are neglected altogether.

This is bad for the intellectual life of a country, and puts a premium on the superficial. Thought is discouraged, and in its place there comes gossip and chatter engendered by a continuous reel of pictorial impressions.

The literary pages are a feature still of some papers. The weeklies attempt to deal justly by the more important books as soon as possible after publication, but very little is being done to inculcate a real love of books and the desire to possess them. After all, it is due to the au-

^{*} This article by one of the newer London publishers is reprinted from The Literary Year Book of 1922.

thor that his book should be bought, not merely talked about and read only when it can be borrowed. We owe it to the author, particularly if he is a friend of ours, to buy some of his books. Authors have not an unkimited supply of copies of their own books to give to their friends, and they not infrequently have bills to pay, and food and clothes to buy, like other people.

Why Men Are Publishers

The number of new books, and the variety of people who write, would appear to be evidence of a prosperous state of things in the fields of authorship and publishing. So, too, might be reckoned the number of young publishers who, like myself, have only a few months instead of many years to their account since they were founded. This prosperity is more apparent than real. Men and women are in authorship or publishing not because of the chance of securing rich reward, but because they cannot help themselves, they have it in their blood. They have been drawn to it, and it is absorbing all their thought and attention. Generally, however, this attention is devoted to producing books, and the question of selling them is considered to be the province of the bookseller. The author veteran, or tyro, is always on hand with mss., which the publisher is invited to read or consider. The publisher is always seeking for that book which will do him credit as well as put a lining in his pocket. The actual contact with the public is thru the bookseller, and it is he who has to meet and answer all the complaints, to give information gratis, and to bear the brunt of the public's dissatisfaction with shoddy production and inferior value. The number and variety of books published tend to make the bookseller what he is to-day-a book distributor, not a book seller. To the bookseller a "good" book is a book that sells, or rather a book that the public comes and asks for. Books go, or they don't go. Why the public ask for some and not for others is vaguely supposed to be connected with the book's quality. The truth is that everyone who likes books is a bookseller. whose judgment is followed is a book seller. The publisher, who advertises cleverly, who "puts a book over" by studying all the conditions favorable for publication, and works up the public's interest in his authors and books, is the real bookseller. The individual bookseller, who is the friend of his customers, and studies their tastes and provides for it, and stimulates their interest in books, is a real bookseller, but conditions tend to make him rare.

A new spirit must come into the relations of the three branches. Author, publisher and bookseller must get together. The competition of other interests and distractions has to be met, and it can only be done by all three setting themselves to sell more books and working together for the common end. If authorship is to enjoy the fruits of its labor, a campaign to work up an interest in books must be put thru Too few books are sold. The indifferent general public must be worked upon, and books must be presented as desirable and important possessions to be bought at any time or season. Advertising and publicity will change the life and habit of a nation, and a new policy of concerted publicity would be justified by the eventual return.

The real awards of authorship are not material ones, but the wherewithal to live must be secured. Motor cars and other flesh pots are for the signal few who are lucky enough to be unusually successful. Popular success is its own reward, and those who obtain it usually find that most other things worth having have been crowded out by it. What authorship does need is a sense of security so that there is freedom to give out the ideas which call for expression. The author wants to render life as he sees it. and to have a reasonable chance of a critical hearing from the intellectual few, and a certain measure of attention from the majority of his fellows. Authorship wants to be rescued from the position of paid entertainer dependent upon chance pennies thrown into a hat. The manufacture of artificial situations based on falsity of sentiment because of a supposed demand for only such wares, is scarcely a dignified or important occupation.

What Publicity Can Do

The bookstalls are crowded with books, their dust-covers decorated with impossibly beauteous maidens, and with square-jawed men in furry trousers, spurs and sombreros.

The public does not seem anxious to buy, and as nothing else is available it passes by after a steady stare which begins with interest and ends in indifference.

As its taste is interpreted by the corporations who have a virtual monopoly, and who claim to know and only provide just what the public wants, these are the books and journals the public require. The public does not want them, so buys chocolates, goes to the cinema, or looks at a "snippets" journal.

Publicity can change the habits of a people. Suggestion will make people cheer or hiss at the will of those who control the medium. A concerted movement could be set in motion which would make books a real source of interest to the mass of the population, and the buying and possessing of them a common habit as natural as spending several shillings on a seat at the cinema or the music hall. Let authors, booksellers and publishers get together. The machinery is already in existence with the respective associations, Authors' Society, Publishers' Association, and the Booksellers Association A joint committee in permanent session work-

ing whole-heartedly together, could devise means to increase materially the sale of books.

The sale of books in this country does not compare favorably with other countries. America is ahead of us, not only in the number of books bought, but in the variety of books produced. There is better team work over there. They "get together." Intensive labor by authors. journalists, publishers, and booksellers has resulted in books having a place in the life of the people of the United States which will tell

increasingly as time goes on.

It is for us to be up and doing. Books should be bought not borrowed. If sales could be increased prices would go down. Putting prices down will not increase sales materially. We want better produced books. Slipshod printing and shoddy production have been accepted as inevitable, as a legacy of the war. There is no longer any excuse for it. Careful printing, good paper, and tasteful binding should be insisted upon. They are still obtainable.

College Men's Reading

AROLD Spender's lament in the Fortnightly Review that "Oxford's educational habits are still curiously tempered by a neglect of the habit of reading the printed word" has drawn forth the comment in the Harvard Alumni Bulletin.

"May not the same criticism be applied to Harvard? The undergraduates who read widely and well are few in number. A certain amount of reading is necessary in order to pass any course, yet this amount is often surprisingly small. The student who takes copious notes of an instructor's lectures may sometimes dispense with supplementary reading entirely.

"Evidence afforded in courses in English composition indicates that many undergraduates do not open books at all, other than those that constitute "required reading." Nearly all of them read the Saturday Evening Post; most of them read some newspaper. Comparatively few avail themselves to any notable degree of the facilities offered by the largest college library in the world. Comparatively few read books that furnish more than passing entertainment.

"The requirements of the general examination for those who concentrate in languages will remedy to some extent the deficiency. But for those who do not specialize in languages there is no compulsion and no incentive to read. Time given to books does not seem to many a youth likely to advance his purpose. The athletics, the clubs, the competitions supply for him the main values of a college education. His classics—we do not mean to be disparaging of them-are O. Henry, Kipling, and Stevenson.

"How shall the young man be made to read?

It seems to us one of the important educational We are disposed to echo Mr. Spender's words: 'Do not let us moderns cultivate too much intellectual pride; for however much we may have multiplied our studies, can we say that we study with the depth or earnestness of our ancestors '"

The Bookplate Annual for 1922

N the "Bookplate Annual" for 1922, edited by Alfred Fowler, Gardner Teall writes on the chiaroscuro bookplates of Allen Lewis: and Alexander J. Finberg has written an interesting paper on the Sturge Moore bookplates illustrated by eight of the artist's best designs. Bookplate collectors will be interested in the Bookplate Exchange List which includes the names and addresses of more than sixty collectors of bookplates, with notes concerning their specialties and what they have to offer in exchange. A complete catalog of the Seventh Annual Exhibition of Contemporary Bookplates is presented, illustrated by the designs winning certificates of award. awards of the jury are set forth in detail. The catalog forms a valuale record of practically every bookplate designed during the last year. The book is large quarto in size, printed on Old Stratford paper. The edition is strictly limited to five hundred copies.

The Authors' League Fund

THE Authors' League has had since 1917 a fund for the assistance of needy and incapacitated authors, artists and dramatists. Until very recently almost all the contributions have come from within the profession but this year has brought an unusual number of calls for help and it has become necessary to raise more money to enable the fund to continue its work. A series of lectures has been started for the benefit of the fund. The first of the series was given at the Hotel Plaza by Winston Churchill, the American novelist, on "The Nature of the Creative Mind." Pennell, the artist, will lecture later in the

Charles Scribner and Frederick A. Stokes are on the Authors' League Fund Committee.

Sucessful Slogans

N the John Wanamaker, New York, Book Department, slogans adapting the ubiquitous "Buy A Book A Week" have been invented, reproduced and successfully displayed. Two of these read:

> Interest Your Children in Reading Buy Them a Book a Week. Start a Library in Your Home Buy a Book a Week.

Successful Bookshop Publicity

A Survey of One Effective Method of Retail Advertising

[Editorial Note.—More than 25 years ago or to be exact, bearing date of September 1. 1896, the first issue of Books of the Month appeared under the title of A List of New Books. It became in later years The Latest Books and yet later adopted the title of Books of the Month. It appeared first as a single sheet broadside then as a pamphlet of the size and shape in which it appears today and which has proved to be most effective. In these 25 years there have been many editorial changes that have made the publication more efficient for its purpose and one change of ownership when in January, 1920, it came into the group of booktrade periodicals published by the R. R. Bowker Company.

The fundamental purpose of Books of the Month is today what it was 25 years ago "to make available to the retail bookstore the most efficient and effective form of publicity at the least possible cost". It was the first

BOOKS OF THE MONTH

The Bookbuyers' Guide

62 West 45th Street

New York

The questions listed below are suggestive ones and wherever you can amplify story or give additional information, it will be appreciated and will help us gather real helpful facts which we will be glad to pass back to you.

How do you distribute BOOKS OF THE MONTH?

- (a) As enclosure?
- (b) Separately by mail?
- (c) Store distribution?

Where did you get mailing list? What was source of your addresses?

How do you get new names?

How do you eliminate names?

Is your list classified? How?

Do you keep record of sales?

How?

imprinted book bulletin to appear and thru the many years of its publication has been used by a growing group of retail booksellers in ever increasing quantities. Never for a day has it lost its leadership among imprinted book bulletins, either in number of dealers using it or in number of copies circulated. This month 309 dealers in 176 cities of the country are distributing in excess of 115,000 copies.

Manifestly, it is important that the trade generally should know just how this type of retail publicity is used; that booksellers everywhere should consider ways and means of applying this type of advertising to their own particular' publicity problems. In order to make available to everyone the present practical methods used by dealers in the distributing of book bulletin lists of which this medium is the type, the following article is presented.]

Do you send marked copies?

Do you send special letters?

Do you enclose return order forms?

Your own?

Publishers' ads?

Are booklets handled from a central desk or is some special individual in charge of this distribution?

Do you enclose other literature with booklets?

What, in your opinion, is the relative importance as to retail advertising method?

.Newspaper ads?

Distribution of Lists (Direct-by-mail)?

What suggestions for practical advertising-by-mail methods can you offer?

QUESTIONNAIRE RECENTLY SUBMITTED TO BOOK SELLERS BY Books of the Month.

March 11, 1922 693

TE questionnaire as reproduced in miniature on the preceding page was recently submitted to booksellers in every section of the United States. They represent the large store and the small, the bookshop and the book department. These dealers spend in the aggregate in excess of \$21,000 annually to secure simply the imprinted copies of this one booklist. In addition they must make an outlay for special envelopes, for postage and allow for mailing time and individual attention, so that the total amount of money spent in this single form of advertising is at once a guaranty of its seriousness and a surety of its effectiveness, since it has been so long maintained.

About 73 dealers, reported in all or in part as to details of this questionnaire, and a summary of their answers is here recorded:

Methods of Distribution

Three methods of distribution are employed (often in the same store), but it is worth noting that the largest number of dealers (54) distribute their lists separately. Separate mailing requires a special mailing list and is the safest and surest method of getting book information to every person who is buying or who may buy from the bookshop. Often the best book buyers are missed by any other method. The next most used method of distribution (51 dealers report), is inside the store, where copies are so placed as to be picked up by customers, and clerks are urged to hand out copies or include them in packages. A smaller, the considerable number (38) distribute this envelope-fitting booklist as an enclosure with letters, bills and statements sent out to charge accounts. This method makes use of regular postage as a carrier without extra cost and makes postage expense an asset. It is the least expensive method, tho good customers or prospects may be overlooked for an extended period—and cash customers, entirely.

Source of Mailing List

Since the predominant method of distribution is to a separate mailing list, it is important to note sources of lists. That named by practically all reports answering this question is the most natural one—customers. Forty-five dealers indicate that they started their lists from this source. "Get the names of your customers" has been an important slogan in sales methods and it is here indicated as the chief method by which successful bookstores secure and build up mailing lists. Other sources of mailing lists indicate especially the local telephone books (9 dealers indicate this) city directories (5 dealers), local club lists, church memberships and other special

lists, as well as names secured by careful scrutiny of society and news columns of local papers.

Sources of New Names

These drop quite naturally into the same groups as sources of original mailing lists. Reports show that the same methods are employed for securing new names as for original lists. New customers and new accounts are the chief sources of new names for mailing lists. Names are also secured by solicitation of local lists of clubs, societies and individuals. Many dealers send special cards of inquiry to prospects asking if they wish to have catalogs of books sent them. Those specifying that they do are added to the list.

Eliminating Names

It is quite apparent that the chief reason for the elimination of names should be lack of response on the part of persons addressed and this is the basis on which lists are trimmed, but the length of time allowed the customer or prospect to secure advertising literature before responding to it varies from as much as three years to as short a time as thirty days. Thirty-four dealers report that they "work" their mailing lists by their ledger accounts.

Other methods of "pruning" and controlling the list are:

- The elimination of such names as the Post Office returns with indication of change of address, removal or with other reasons for non-delivery.
- Many dealers make special solicitation of their whole list from time to time and usually supply advertising literature to those who request that this book information service be continued.
- Local newspaper notices such as removal from locality or death, are watched and the list is made to conform with facts.

Is the List Classified?

Most of the dealers do not classify the lists, but nineteen reports indicate that lists are classified. These fall generally into the classification of types of literature (fiction, biography, history, etc.) Names are filed as they are interested in specific types. Other methods of classification are alphabetical by post offices by types of individuals, (heads of families, children, teachers, etc.) and by regular or occasional buyers. Thirty-five dealers report that they do not classify their lists.

Record of Sales

So many dealers indicate that the basis of elimination of names gravitates about the question of responses, that it is surprising to note that so few (20) keep special sales records

of returns from direct advertising. Fortyone say they do not keep special sales rec-Those who do keep sales records generally say that they are kept on special cards, or on the mailing list cards so that every sale that can be traced to advertising-by-mail is credited exactly. Others keep a special sales book or special sales slips, segregated, for all mail orders secured by direct advertising. It should be noted that it is impossible to check up and record all sales due to this advertising for many sales are made in such manner as to make record of source of sale out of the question. Enough direct returns are indicated, however, to justify great faith in the advertising method.

Marked Copies

Very few dealers indicate that they go to the trouble of marking copies of the booklist, tho a number (15) do so and are enthusiastic about this approach toward personal appeal. Many of those reporting that they do not mark copies express the belief that it would be profitable.

Special Letters

The majority of the dealers (35) indicate that they do send special letters, either with the booklet or separately, to their customers and prospects, tho the division of those sending letters and those who do not is not very marked. The use of the special letter deserves extended consideration on the part of booksellers.

Return Order Forms

A very great majority of the dealers use the return order form (46 use them, 13 do not). Order-forms are easily procurable and may be secured without expense. Those most used (40 dealers) are postcards with dealer imprint supplied by publishers. Many dealers (28 indicated) prefer their own or use forms specially prepared for them. Return order forms make it easier for the customer to buy. Everything that can be done to overcome customers' inertia must be done.

Method of Handling

There is no special method of handling indicated from the returns, for the reports indicate many methods. In some cases, special individuals have charge of mailing lists. In other cases, a central desk looks after distribution, usually the wrapping counter. In store distribution, circulation is effected by sales people in all departments of the store.

Other Literature With Booklets

Many of the dealers believe that it detracts from the effectiveness of the booklet itself and its sales appeal to enclose other literature with it. A great majority of the dealers, however, do enclose other literature sometimes their own special lists, sometimes especially attractive material about certain good selling books or those they particularly wish to emphasize. With the booklet also often goes a special or general letter from the bookseller.

Most Important Retail Selling Method The poll of retailers asked for judgment as to relative importance in bookstore publicity, of newspaper advertising and direct-bymail advertising indicates by great odds that direct-by-mail advertising is the more effective. Twenty-four vote in favor of the distribution of the lists seven vote in favor of newspaper advertising and six declare that the value is equal. Some of the voters indicate that the two methods go hand in hand or that newspaper advertising is especially effective in keeping the store name before the community or in making special announcements. For direct order getting, the distribution of the list is the more effective.

Direct by Mail Advertising

This request was made to dealers in order to bring out either successful ideas now in use or to secure theoretically useful plans which dealers might adopt in going after increased book sales. Many dealers have indicated their use of and their faith in the personal letter and personal solicitation by letter. These letters are often about a special book or books, or they relate to the special interest of the individual. In either case, good selling requires knowledge of the book and the prospect. Postcards may well take the place of letters for variety and attention, and some dealers stress their value especially if well prepared.

Another suggestion for increased efficiency in direct-advertising is the use of a special trade sign or insignia which is pasted on packages and inside cover of books on envelopes or on other available space so that attention may be gained without defacing customers purchases. The value of regularity in advertising by mail and of promptness in supplying book information is suggested. Good service after advertising is stressed. Special advertising "stunts" that gain the attention, such as announcements of store lectures with free tickets to them, as well as many other attractive and diverting pieces of printing arouse interest and secure a hearing.

The sending of complimentary copies of books to special public figures such as ministers who will review and talk or write about them locally, is indicated as a means of important direct advertising. One dealer mails publishers' announcements to individuals with pencil notes on the margin and reports considerable returns.

Successful Advertising-A Summary

Booksellers will note that a successful economical method of advertising has here been indicated. Any dealer may start and build up a mailing list by simply making an alphabetical list of customers whose names may be secured in his own bookkeeping department. He may add to that list by checking un local directories and lists of various kinds. He may trim and correct the list by watching sales and by occasional solicitation among all the prospects—adhering especially to those who wish to be supplied with book information. He may, if he wishes, classify his lists so that individual interests may be better known, and may be appealed to. If he wishes to check up returns directly, he may credit sales right on the list card itself or keep a special record book of sales made by special order. He may find it profitable to appeal to the special interests of book readers by sending marked copies or other special literature from time to time or regularly. He may overcome the inertia of prospects by enclosing return order form with booklets. He will find that advertising in local papers gets his store publicity, is valuable for special announcements, and gets new names for his mailing This method of advertising by the distribution of timely, informative lists of books sent regularly and promptly to customers and prospects affords a comparatively easy, effective, economical method of advertising that has been adopted by successful booksellers generally.

Last Word of Oxford Dictionary

THE very last word has been typed for the Oxford Dictionary which has been upwards of 40 years in the making. That word is "zyxt," a fourteenth century Kentish dialect equivalent of the modern "thou seest."

The dictionary carries a mountainous record, far further than existing standard books, which end on, say "xyxomma" or "zythum" (an ancient beverage), but gaps remain to be filled. The Oxford University Press expects that the concluding volume of the dictionary, the tenth, will be published about 1923. After all, that will not be the final word, for a supplement is inevitable.

In addition to the organized collection of words unregistered in existing dictionaries, for which a committee was appointed by the Philological Society, big lists have come from many sources, far and near. The totals have varied from 1000 to 10,000. Not only have there been researches relative to obscure words, dating from dim centuries, but newcomers have to be reckoned with, the imported colloquialism, or

the fragment of slang which may have been definitely absorbed into our language only the other day.

From the "Literary Year Book" of 1922.

Books at the Travel Show

THE Travel Show to be held at the Grand Central Palace, New York, has set aside an exhibit space, 29 feet by 22 feet in the center of the main floor of the Palace as a Travel Book Headquarters. The space will have a 22 foot frontage on each of two main aisles, and will have a living room table, rug, reading lamp, several easy chairs and a row of books enclosed by bookends.

Along both walls of this cozy living room or library will be placed tables approximately five feet wide and three feet deep to be allotted to the various publishers. The wall space above each table—to a height of ten feet—will be available for the publishers' posters or cutouts, etc. A small uniform sign will be furnished each exhibitor.

This section will be organized by Edward Frank Allen, formerly Editor of Travel. He will deal impartially in the arrangements attending the display, publicity and sale of books at the booth. Books may be consigned to Mr. Allen, at the usual trade discounts for sale during the show if exhibitors desire. The Travel Show management assumes responsibility for the settlement of accounts of books sold at the booth. Mr. Allen will be assisted by competent book clerks during the week.

Exhibitors will have the privilege of putting their own men in charge of their own particular exhibit, but it will not be necessary for them to do so. Only exhibitors' books will be sold at the booth.

The Travel Book Headquarters will be made the center for interesting events, all of which will be featured in the daily newspaper publicity of The Travel Show: visits to the Headquarters, upon various set occasions, of the authors of travel books and reception to authors of travel books and travel lectures; Public balloting on the best ten travel books ever written to be called The Wanderlust Shelf. This contest has already received much publicity.

The balloting for the best 10 travel books will be on printed lists of 25 titles determined in advance by nominations now being sent to the Travel Book Contest, Grand Central Palace, New York. Booksellers, librarians, and general readers are being urged to send in their suggestions promptly. Ten titles may be sent in by each voter. According to the number of times a title is mentioned is determined whether it is placed on the ballot used at the exposition.

English Book-Trade News

From our London Correspondent

THE 110th Anniversary of the birth of Charles Dickens was celebrated by an enthusiastic gathering at dinner recently, at which G. K. Chesterton occupied the chair. Those present represented most of the arts and professions, and included not a few English and American authors and publishers. G. K. C. was brilliant: epigrammatic, witty, mirthful. He said "the genius of England and the genius of Dickens are very nearly akin." London, he said, lacked a statue of Dickens, and statues of his characters should be put up. He seemed thoroly to enjoy his own enjoyment.

An English book-trade journal recently invited opinions from authors, publishers and booksellers as to the justification or otherwise for existing book prices. Charges of profiteering are freely brought, and some there are who blame high published prices for the troubles of the time. Messrs. Constable said in answering the query:

"As with so many of the catch words brought into fashion by the war years, the phrase profiteering is one upon which we put very differ-

ent interpretations.

"In our opinion the period of high book prices, which began about the middle of the war and which will not lightly be ended, has left fairly constant the profits of the trade as a whole but has considerably affected their distribution. It is not in a spirit of complaining that we say that the publisher's margin of profit has suffered more severely than that of printer, author or bookseller. Maybe in the old days the publisher was disproportionately rewarded; if so, the injustice has been righted and with a vengeance. If one analyzes the cost of a seven and sixpenny novel to-day, dividing the published price into net cost of paper, cost of printing, cost of binding, author's royalty, bookseller's discount and publisher's profit, the last of these items will also be found the least. We have few illusions as to the perfection of those days of cheap manufacturing costs. We are not of those who think that wages should revert to pre-war level. We would point out to those who talk of pre-war prices of books, that there are elements in book manufacture the costs of which are beyond the control of the book trade. Unless these elements (and the wages of labor are now the most important) are to be forced back to their former figure, retail book prices must and should show proportionate increase. For our part we hope such relapse will never take place; both in the interests of the lower paid members of the booktrade and for the more proper recognition of

the dignity and importance of books themselves.

R. B. Marston, who has directed the fortunes of our contemporary, the Publishers' Circular, for so many years, supports the excellent suggestion that the proposal recently printed in the Times Literary Supplement should be adopted and put in train. Here is a portion of Mr. Marston's letter: "The ideal thing would be a permanent collective exhibition such as the German publishers have in their great Book House at Leipzig. Expense is the difficultywe are not likely to get State aid as in Germany. How much importance is attached to these exhibitions on the Continent, especially in Germany, is shown by the following:—In addition to the permanent Book House at Leipzig there is the famous Leipzig Annual Book Fair. Soon after the war the German publishers established a society for the extension of the German book abroad, which held a most successful book exhibition at Frankfort last year; the same society has organized the exhibition of German books now being held at The Hague. In Paris there has just closed a most successful exhibition of books for Christmas and New Year. The French publishers have also arranged for an exhibition of French books at Stockholm from March 17 to 27; the French are making great efforts to extend the market for their books abroad, and have established a permanent Maison du Livre, or book house, on the German In Austria the second spring Fair will be held from March 19 to 25 at Vienna, with special exhibits of books, school furniture, &c.: there will also be a fair at Prague from March 12 to 10. In the United States great efforts to increase the sale of books are being made by the publishers."

War books in France are just as unwanted as they are in England and America. It is only occasionally in England that a novel like the "Way of Revelation" gets a hearing, and then it is thru sheer merit. This first novel by Mr. Wilfrid Evart has already, in three months. run into 10,000. Yet there is always room for the real, earnest, genuine war book-the work that has something to tell us, which comes out of the heart blood, so to speak, of the author. That is why "Way of Revelation" has succeeded where so many others have failed. There is another instance—a French novel, and a poignant one, too, "Wooden Crosses" by Roland Dorgeles. It has run into 130,000 in France. Dorgeles has written another very vivid and powerful novel-not about the war-entitled "Saint Magliore."

Buying Books

N his booklet "On Buying and Using Print; Practical Suggestions from a Librarian to the Business Man," John Cotton Dana comments on the buying of books—"Returning to the bad habit of buying books unwisely," he says, "in which so many business men indulge. It shows itself chiefly, as yet, in homes. Here you will find—if you find books at all—shiny bookcases with glass doors tightly shut, full of useless truck, often bought from agents at exorbitant prices. The book-man sees these, perhaps is asked to admire them, and weeps to think that a shrewd man, successful in his particular game of life, can be so dull as to spend his money on books in contented ignorance and to take pride in his purchases!

"After a tirade like that a little advice is due, and here it is:

- 1. Buy the books you need.
- 2. Find out what you need from an expert. Books contain information. Every man needs information. If he thinks he does not, that's a sure sign he does. Tell an expert on the subject of 'what there is on print,' or permit him to learn what your business is; then he will name to you books that will give you information which you have not, and tell you how you can get it out of them.
- 3. Buy books of a book dealer, the best you can find. You need not go to his store yourself; send him a letter. If you have a large order and are not sure you know a reliable dealer, ask the librarian of your public library to name one. If your public library is quite small, or if, whether small or large, it is run by its trustees and not by its librarian, then write to your state library commission at your state capital. Nearly every state has such a commission, and its business is to advise all applicants for information on books, bookbuying and book-using. These commissioners employ skilled people to give this advice."

Illinois Booksellers' Convention

T HE officers of the Illinois Booksellers' and Stationers' Association met in Decatur, Ill., February 19 to make plans for the Annual Convention to be held May 2 and 3. The local dealers in Decatur will spare no effort to make this the best of all annual conventions. A most helpful program is being arranged. Ample time will be allowed for discussion, and there will be good speakers. Publishers and manufacturers desiring further information should communicate with C. W. Follett, the President of the Association, or the Secretary, Fred Greenwood, at 112 S. Wabash Ave., Chicago, Ill.

New Home of J. K. Gill Company

GROUND will be broken immediately for a new eight-story fire-proof building for the J. K. Gill Co. of Portland, Oregon. The entire structure will be utilized by the firm's retail, wholesale and printing departments. The building ground and equipment will cost approximately \$600,000. The site has a frontage of 100



ARCHITECT'S DRAWING OF THE NEW HOME OF J. K. GILL CO.

feet on Fifth St. and 100 feet on Stark St. The first three floors and about one-fourth of the basement space will be used for retail sales purposes, the fourth floor for business offices, the next three stories for wholesale department and the top floor for the printing and manufacturing plant. The first story is 22 feet high and a balcony covers 40 by 100 feet of its floor space.

A Grand Rapids Bookshop

VERY year in The Travelers' Number the L PUBLISHERS' WEEKLY prints a list of the towns where bookshops are needed, based on a ballot on that question made by the travelers. Every year there is some come-back from the cities mentioned. Last week a very pleasant letter came from Grand Rapids, Mich. which began: "You will, no doubt, be interested to know that on March 4, Grand Rapids will lead the way as one of the delinquent towns in opening a first class book shop." The Shaw Bookshop is the new Grand Rapids Bookstore, at the corner of Monroe Ave. and Commerce St. which will supply the community with good literature. Mr. Shaw, the proprietor, is an enterprising young man who has been a magazine distributor for a number of years.

Current Clippings

Pope Pius recently said in an interview with Cardinal O'Connell of Boston:

"You know I have been a librarian all my life. The happiest years I have spent were in company with books."

A most attractive trade announcement that has been published is that of D. Appleton & Company's spring books, which has linked up their dealer advertising very carefully with the Year Round Book Campaign. The pamphlet is full of suggestions to the bookseller as to how to make more spring business. Two pages are given up to a March almanac, one of March birthdays of Appleton authors and the other giving a bookish line or two to every day of the month, some of which read as follows:

March Almanac

I. Ash Wednesday, Lent Begins.

2. Flag Day in Texas.

Read Altsheler's "The Texan Star,"
"The Texan Scouts" and "The Texan
Triumph."

- 4. National Business Show now in progress in San Francisco. For new business books, see page 12.
- "A child born this day will travel," says
 Raphael the Soothsayer. Some good
 travel books will be found on page 10.
- The grackles, red wings and song sparrows are back again. Chapman's "The Travels of Birds" is a fascinating story of bird migration.
- 10. Queen Alexandra married to Edward VII, 1863. A charming account of the wedding may be found in Trowbridge's new biography, "Queen Alexandra."
- 12. Mercury, the morning star, now at its best for early risers. Study Collins' "Book of Stars" and the books of Flammarion and Serviss.
- Princeton seniors declare they have never kissed a girl, 1920. Other good fiction on pages 4, 5, and 8.
- 14. Your Income Tax is due tomorrow.
- 19. Third Sunday in Lent. Religious Book Week will be here soon.
- 21. Spring begins at 4.49 A. M.

Time to consult some books on Gardening.

- National Travel Week begins (see page 10). Own Your Own Home Exposition opens in Chicago, 1922. And don't forget "Every Real Home Has Books."
- 26. W. E. H. Lecky, historian, born 1838.
- 31. U. S. buys the Virgin Islands, 1917. See Verrill's "Isles of Spice and Palm."

The Atlantic Bookshelf

THE notable new books which have been placed upon the Atlantic Monthly's Bookshelf, and so are reviewed in the March number are:

Cytherea. By Joseph Hergesheimer. Knopf.
The Craft of Fiction. By Percy Lubbock.
Scribner.

The Maritime History of Massachusetts; 1783-1860. By Samuel Eliot Morison.

Houghton Miffun.

The Friendly Arctic. By Vilhjalmur Stefansson.

Macmillan.

Here, There, and Everywhere. By Lord Frederic Hamilton.

Faery Lands of the South Seas. By James Norman Hall and Charles Bernard Nordhoff.

man Hall and Charles Bernard Nordhoff. Harper

Books in Demand at the Public Library

THE March number of the *Bookman* shows that the following were the most popular books at the public libraries during the month of January:

FICTION

If Winter Comes. By A. S. M. Hutchinson.

Little, Brown.

Helen of the Old House. By Harold Bell
Wright.

Her Father's Daughter. By Gene StrattonPorter
Doubleday
Main Street. By Sinclair Lewis. Harcourt.
The Pride of Palomar. By Peter B. Kyne.

Cosmopolitan
The Brimming Cup. By Dorothy Canfield.

GENERAL LITERATURE

Harcourt.

Queen Victoria. By Lytton Strachey.

The Mirrors of Washington. Anonymous

Putnam.

The Outline of History. By H. G. Wells.

Macmillan.

The Mirrors of Downing Street. Anonymous.

Putnam.

The Americanization of Edward Bok. By
Edward Bok. Scribner.
The Glass of Fashion. Anonymous. Putnam.

A Reading Machine

REAR Admiral Bradley A. Fiske, inventor of the Fiske range finder, radio control of moving vessels and other devices used in navies, has otained a patent on a new invention called the Fiske Reading Machine, designed to reduce reading matter to tabloid form and enable anybody to carry with him many copies of books without even bulging out his pockets. The machine is a narrow strip of aluminum, surmounted by a small magnifying glass.

An Uncorrected Galley



READING ALOUD

In reading aloud Uncle George, or rather his audience, suffers from his lively sense of humor. His mirth is so uncontrolled that the funny passage in a book, as he renders it, usually sounds something like this "Now listen to this next bit. Funniest thing I've ever read. Ho, ho! Don't mis; a word. Har! 'Mr. Bipp passed his-hee, hee-cup-oh, dear, this is so funny-to hishar, har-w-w-wife for-splutter-more-hee, hee-tea-wow, I'm laughing so hard it hurts -and she-oh, gracious, ho, ho, ho! droppedsplub on the bidge hish and sedge bam fishho-blumdge!' Ho, ho, har! Now isn't that rich, tho?"—Gluyas Williams in the Literary Review.

A GOOD AUTHOR SPOILED

Picture the young lady who returned her copy of the "Briary Bush" to Frank Shay's Bookshop with the remark that Ethel M. Dell's coming marriage seemed to have cramped her style.

HAVE YOU THESE TITLES IN YOUR JUVENILE DEPARTMENT?

Smiths every child should know. (Myths every child should know).

Abraham nights. (Arabian nights).

The girl who limbered and lost. (The girl of the limberlost).

Herpicide apples. (Apples of the Hesperides.) Tom, the lobster. (Water-babies).

Adventures of Uncle Tom Sawyer.

Adventures of Don Quizz It. Last of the Moccassins.

Jane's Eyes. (Jane Eyre). Merchant of Venison.

Boot and Shoe stories. (Shoe and stocking stories).

Ontario Library Review.

Timely New Booklists

N connection with the March emphasis on "Useful Books" the American Library Association has issued two attractive new pamphlets which will find wide practical use among libraries and bookstores. Ethel Cleland, head of the business branch of the Indianapolis Public Library, is the editor of "Business Books for Profit and Pleasure," a list of forty titles from about half that many publishing lists.

To the reader of the catalog her introduction says: "Read the books in this little list and others like them for profit but read them also for pleasure Read them for inspiration Read them for understanding Read them for efficiency, and above all, read them for breadth and background."

From Abe Martin, the Hoosier humorist, is most appropriately quoted: "There's only one thing that'll mix with business an' that's printer's ink."

The group headings for the titles suggest interesting classifications for those who have business books to display:

BUSINESS BOOKS FOR PLEASURE AND PROFIT

A Great Game.

Speeding Up Efficiency and Effort. Studying the Players and Directing the Force.

Every Business Has a Beginning. Getting the Best Out of the Office. Keeping the Books.

Charting Progress and Results. Writing and Talking Business.

Crying the Wares. Selling the Product.

Giving and Getting Credit.

The eight-page leaflet entitled "Useful Books for the Home" includes twenty-four titles. "We are interpreting 'useful books,' " says the editor, "as those that help plan and keep a home attractive and liveable and the family well cared for with the least possible fuss and bother." The headings under which the books are grouped are as follows:

USEFUL BOOKS FOR THE HOME

The House. The House Within. The House Without. Planning the Household. Income and Expenditure. Guests. The Kitchen. The Sewing Room. The Nursery. Child Training. Child Reading.

Miss Graham's Course in Bookselling

THE course of ten lessons in Bookselling in the Public Library by Bessie Graham under the auspices of the New York Booksellers' League came to an end on Friday, March 10th. The subjects of the lessons were as follows:

- 1. Biographies. (Boswell's Johnson to Strachey's Victoria)
 - 2. Dictionaries and Reference Books.
 - 3. Contemporary American Poets.
 - 4. Contemporary English Fiction.
 - 5. Contemporary English Poets.
 - 6. Essays.
 - 7. Modern Drama—English and American.

 8 World Histories (Wells Van Loon et
- 8. World Histories. (Wells, Van Loon, et. al.).
 - 9. Children's Books.

10. Humorous Books. Out of print books.

The class has met on consecutive Friday evenings from 7—9 o'clock in the lecture room of the New York Library School. The average attendance has been fifty. Miss Graham has treated of the literary side of bookselling, using the bibliographies in "The Bookman's Manual" as the scaffolding of her talk. After each lesson there has been an address on the commercial side of bookselling by some specialist in the field. The speakers have been:

I. Frederic G. Melcher, Managing Editor of the Publishers' Weekly, on Trade Periodi-

cals.

- 2. C. P. Calhoun, of the Ronald Press, on Business Books.
- 3. B. W. Huebsch, Publisher, on Early Booksellers and Publishers.
- 4. Mrs. Mowbray Clarke, of the Sunwise Turn, on the Specialty Book Shop.
- 5. M. A. Carrigan, of Baker & Taylor, on Jobbers in the Book-Trade.
- 6. Whitney Darrow, of Scribner's, on the Manufacture of a Book.
- 7. D. W. Browne, of Himebaugh & Browne. 8. Ernest J. Reece, Principal of the N. Y.
- Library School, on Booksellers & Librarians. 9. Marian Cutter, of the Children's Bookshop, on the Selling of Children's Books.

10. Ernest Eisle, of Brentano's, closing ad-

dress on Bookselling Education.

A very interesting exhibit of the manufacture of a book, "From Tree to Book," was loaned by Grosset & Dunlap to the class at its sixth meeting.

A sheet of examination questions on the lesson of the evening was given to each member of the class at the close of each lesson. These questions were answered by the students and returned to Miss Graham at the next lesson. A review of all the lessons was given at the last and a prize offered for the

best examination paper of the entire course,

The examination paper on Essays contained the question, "What book of Essays contains an essay on 'Buy a Book a Week'"? Very few members of the class were able to answer this question. The prize for the best final examination paper was an autographed copy of the book that answers this question.

The Teaching of English

A N educational report of international importance in England and of significance to all who are interested in the teaching of English or of the study of literature has been recently published in England and has had wide comment. In a pamphlet entitled "The Teaching of English in England," a departmental committee, appointed two years ago, makes its findings. Henry Newbolt was chairman. The pamphlet contains 105 recommendations in which the committee endeavors to start an era of clear thinking on the subject of English as a study in itself and as a vehicle for general humanistic education. Some of the interesting comments are

3. That every teacher is a teacher of English, because every teacher is a teacher in English and that the whole of the time-table is therefore available for the teaching of English.

11. That when the recognition and use of the symbols have been mastered the lesson should be called "Literature" rather than "Reading."

24. That care should be taken to insist on the accurate use of the English language by pupils specializing in Mathematics or Science.

30. That "the needs of business" are best met by a liberal education.

31. That "Commercial English" is objectionable to all who have the purity of the language at heart, and also unnecessary.

39. That those responsible for technical and commercial education should urge upon their students the advantages, vocational as well as oultural, of the pursuit of humane studies.

100. That nothing is more vital for the spread of good literature than the supply of good editions of standard authors at a moderate cost.

101. That cooperation between the Public Library Committee and the Local Education Committee is of great importance.

103. That in Secondary Schools the provision of a good library is at least as important as the provision of a good laboratory.

James Tait Black Prize

THE James Tait Black Memorial prize awarded annually for the best English novel of the year fell to D. H. Lawrence for his "Lost Girl."

Obituary Notes

DR. GEORGE HARRIS

Dr. George Harris, President Emeritus of Amherst College, noted as a theologian, died at his home in New York after a short illness on March 1st at the age of seventy-seven. A native of East Machias, Me., he was graduated from Andover Theological Seminary in 1869, and ordained a minister the same year.

New Postmaster General

THIS month sees the induction into office of a new Postmaster General, Dr. Hubert Work of Pueblo, Colo., a native of Pennsylvania, graduate of the Universities of Pennsylvania and Michigan. He has practiced medicine in Pueblo for twenty-five years, during which time he served the state in many technical offices. He was last year President of the American Medical Association. Dr. Work has been serving as First Assistant Postmaster General.

John H. Bartlett has now been appointed First Assistant Postmaster General.

A Correction

THRU an error, the advertisement of the American Technical Society of Chicage announced in the February 25th issue of the Publishers' Weekly that the "Cyclopedia of Telephony and Telegraphy" would be published May 1st. The advertisement should have announced a new volume on Telephony only. The "Cyclopedia of Telephony and Telegraphy" is an entirely different set of books.

Personal

J. W. HILTMAN, president of D. Appleton & Co., and of the National Association of Book Publishers, returned from a London trip on Feb. 23d.

JOHN MACCAY, formerly of the Baker & Taylor Company, is now a member of the selling staff of Doubleday, Page, and will look after the smaller territory of New York City and vicinity.

JOHN MACRAE, vice-president of E. P. Dutton & Co. sailed for England on February 28th.

MISS IDA VOLMER, on the selling staff of Hawley & Company, has bought the Conklin Gift Shop at Excelsior Springs, Mo. and will carry books.

Business Notes

AKRON, OHIO.—"Brownell Book Store" is a new concern here.

Braddock, Pa.—The partnership in the firm of Roderus & Klaban has been dissolved.

BUFFALO, N. Y.—Edwin A. Harris has just retired from partnership in the Queen City Book Co.

CHICAGO, ILL.—The Mid-West Book House, to engage in jobbing and the mail order business under the management of Arthur E. Byrne, formerly of the Bargain Book Store, was recently started at 58-60 West Washington St.

CUERO, TEXAS.—E. O. Kumitz, druggist, is branching out more extensively in books and expects to increase sales considerably this year.

EUREKA SPRINGS, ARK.—Hawley & Company have sold their stock of books, stationery and novelties to the Wickham Bookstore, which will occupy the same location as Hawley & Company did.

HARRISBURG, PA.—Katharine F. Comstock will open "The Book Shop" at 219 North 2nd St. on or about April 1st.

NEW YORK CITY.—B. Login & Son, dealers in Medical Books, have removed to 29 East 21st Street.

New YORK CITY.—Lieber & Lewis, a new publishing house at 27 Vandewater Street, specializes in translations from the French.

New York City—The Authors and Publishers' Corporation, recently organized, is located at 440 Fourth Ave. It is a subsidiary branch of the Neale Publishing Co.

NEW YORK Crry—The American Code Company, Inc., New York City, has purchased from the court the publications of the International Cable Directory Co. together with the copyrights of the same and will be glad to fill orders for these codes promptly and at its usual trade discounts.

SALT LAKE CITY, UTAH—The Book Department of Auerbach Co., operated as a leased department of that store, has been discontinued. "Shepard, The Magazine Man" has moved the stock to 632 Judge Building, and will continue the business.

The Weekly Record of New Publications

This list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is clath.

Imprint date is stated [or best available date, preferably copyright date, in bracket] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No accertainable date is designated thus: [n. d.].

Since one indicated as follows: F. (folio: over 30 centimeters high); Q (Ato: under 30 cm.); O (Since cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Ts. (32mo: 15½ cm.); Ff. (48mo: 10 cm.); 2q., obl., nar., designate square, oblong, narrow.

Abbott, Lawrenece Fraser

Impressions of Theodore Roosevelt. 315 p. S (Lambskin library) [c. '19] Garden City, N. Y., Doubleday, Page leath. 90 c.

Ali Baba and the forty thieves; in words of one syllable. 12 p. il. Q (Thriller stories for young boys and girls) c. 21 N. Y., Stoll & Edwards Co., inc. pap. 35 c.

Aristophanes

The clouds of Aristophanes; partly in the original and partly in translation with notes and introd. by Cyril Bailey. 134 p. O (Clarendon Latin and Greek ser.) '22 N. Y., Oxford University Press) \$1.60

Bacon, Langston

Songs of faith and trust. [verse] 93 p. D [c. '21] Bost., Badger \$1.50

Beaverbrook, William Maxwell Aitken, 1st baron

Success. 113 p. D c. Bost., Small, Maynard bds. \$1.25

Benham, William Gurney, comp.

A dictionary of classified quotations from authors of all nations and periods grouped under subject-headings; with full index of cross-references and annotated list of authors. 653 p. O [n. d.] N. Y., Crowell \$5

Benoit, Pierre

Salt lake; a novel; tr. from the French by Florence and Victor Llona. 377 p. D c. N. Y., Knopf \$2

A' story of Salt Lake City in the days of Brigham

Björkman, Edwin August

The soul of a child. 321 p. D c. N. Y., Knopf \$2.50 The story of a sensitive child, son of lower class

Stockholmers, from the age of five to fifteen.

Bollman, Gladys, and Bollman, Henry Motion pictures for community needs; a practical manual of information and suggestion for educational, religious and social work. 9-+208 p. (5½ p. bibl.) D c. N. Y., Holt \$2
Partial contents: The development of the educational motion picture; Government motion pictures; Distribution: list of exchanges: The industry and the exhibitor; Selection and booking; One hundred suggested programs,

Book, William Frederick

The intelligence of high school seniors, as revealed by a state-wide survey of Indiana high schools. 18+371 p. il., tabs. D c. N. Y., Macmillan \$2.40

Bridges, Victor

Greensea Island; a mystery of the Essex coast. 386 p. D c. N. Y., Putnam \$1.90
The adventures of a man who inherited a small

island from a black-sheep uncle, and with the island he also inherited a mysterious enmity, the cause of which is unknown to him.

Bruce, Stewart E.

The world in 1931. 192 p. D c. '21 N. Y. F. L. Searle & Co., 110 W. 34th St. pap. 80 c.; \$1.50

A visualization of a new world, free from capitalism, competition and nationalism, picturing a practical, cooperative, profit-sharing, social and economic system.

Brunton, David William, and others

Modern tunneling; 2nd ed., rev. and enl.; with new chapters on railroad tunneling by J. Vipond Davies. 10+612 p. (bibl.) il. 0 [c. '22] N. Y., Wiley \$6.50

Bryce, James Bryce, viscount

International relations; eight lectures delivered in the United States in August, 1921.

12+275 p. O c. N. Y., Macmillan \$2.50
Partial contents: The Great War and its effects in the Old World; Nonpolitical influences affecting international relations; Diplomacy and international law; Methods proposed for settling international controversies; Other possible methods for averting war.

Bugbee, Edward Everett

A textbook of fire assaying. 254 p. il. 0 [c. '22] N. Y., Wiley \$3

Bulfinch, Thomas

The age of fable; or, Beauties of mythology; a new, rev. and enl. ed.; ed. by Rev. J. Loughran Scott, D.D.; with a classical index and dictionary and nearly 200 illustrations. 23+501 p. front., il., pls., fold. diagr. O [c. '98 Phil., David McKay. 606 S. Washington Sq. \$2

Bailey, John, ed.
Essays and studies by members of the English association; v. 7. 156 p. O '22 N. Y., Oxford University Press \$3.40
Baltimere County, Md. Board of School Commissioners

Course of study, Baltimore County, Maryland, public schools, grades 1 to 8; prepared by Lida Lee
Tall and Isobel Davidson, under the direction of Alhert S. Cook, superintendent. 11+698 p. O (W. &
Y. course of study ser.) 21 Balt., Warwick &
York, inc., 10 E. Centre St. \$3 Burton, John Marvin

Honoré de Balzac and his figures of speech. 4+98 p. (2 p. bibl.) O (Elliott monographs in the Romance languages and literatures, 8) 21 Princeton, N. J., Princeton University Press pap. \$1

Bushnell, Sarah Terrill

The truth about Henry Ford. 222 p. front.

(por.), pors. S [c. '22] Chic., The Reilly & Lee Co., 1006 S. Michigan Ave. \$1.25

The story of the success of Henry Ford, together with information on the Peace Ship, Mr. Ford's senatorial campaign, and the Chicago Tribune libel

Cade, Coulson T.

The Cornish penny; a novel. 311 p. D [c. '22] N. Y., Stokes \$1.90

A mystery romance in which Robin Trevarthon goes up to London and there meets a strange experience thru a strange person—an experience which changes him into a new being.

Calvert, Albert Frederick
The Spanish royal tapestries; with 227 illustrations. 23+67 p. pls. D (The Spanish ser.) '21 N. Y., John Lane Co., 4th Ave. & 30th St. \$4

Partial contents: History of the art of tapestry weaving; The foundations of the Spanish royal collection; The Gothic tapestries—sacred pieces; Renais-

sance tapestries.

Campbell, William Francis

A text-book of surgical anatomy; 3rd ed., rev. with 325 original illustrations. 681 p. (2. p. bibl.) O [c. '21] Phil., Saunders \$6

Candler, Warren Akin

Wit and wisdom of Warren Akin Candler; ed. by Elam Franklin Dempsey; with an introd. by Rev. Andrew J. Lamar. 285 p. front. (por.) Q c. Nashville, Tenn., Smith & Lamar \$1.50

Sayings of Bishop Candler gleaned from his writings and speeches.

Capes, William Parr

The modern city and its government. 15+

269 p. (634 p. bibl.) fold. diagrs. O [c. '22] N. Y., Dutton \$5
A discussion of good government, the responsibilities of citizenship, city charters, the management of public schools and the cost of government.

Carpenter, Frank George

Europe. 505 p. col. front., il., pls. D (Carpenter's New geographical reader) [c. '99'22] N. Y., Am. Book Co. \$1

Carslaw, Horatio Scott

Introduction to the mathematical theory of the conduction of heat in solids; 2nd ed., completely revised. 12+268 p. il. O '21 N. Y., Macmillan \$9

Champion, Jessie

Ella keeps house. 304 p. D '21 N. Y., John Lane Co., 4th Ave. & 30th St. \$1.75

The story of Ella's experiment with a large country house and her paying guests.

Chaytor, Rev. H. J.
A manual of French; with vocabulary.
6+138 p. D (Cambridge guides to modern languages) '22 N. Y., Macmillan \$1.50

Child, Richard Washburn

The hands of Nara. 326 p. D [c. '22] N. Y., Dutton \$2

The story of the magnetic healing power in the hands of a beautiful Russian girl, whom a young scientist, "whose god is scientific truth," unwillingly

China (The) year book; 1921-2; ed. by H. G. W. Woodhead and H. T. Montague Bell. 1063 p. O '22 N. Y., G. E. Stechert \$8

Claridge, G. Cyril

Wild bush tribes of tropical Africa; an account of adventure and travel amongst pagan people in tropical Africa; with a description of their manners of life, customs, heathenish rites and ceremonies, secret societies, sport and warfare, collected during a sojourn of twelve years. 314 p. front., pls., pors., fold. map O '22 Phil., Lippincott \$5

Clark Samuel A.

Facts about prohibition; or, Fighting a battle of truth with a weapon of error. 37 p. O c. '21 Carrollton, Mo., Democrat Pr. Co. pap. 25 c.

Clifford, Sir Hugh Charles

Further side of silence. 405 p. S (Lambskin library) [c. '16] Garden City, N. Y., Doubleday, Page leath. 90 c.

Coates, Walter J.

Mood songs, voices within myself. 59 p. D [c. '21] Hartland, Vt., Solitarian Press \$1.50 [250 copies]

Cobb, Walter Frank

Graded outlines in hygiene; bk. 1. 214 p. (3 p. bibl.) D c. Yonkers, N. Y., World Bk. Co. \$1.50

School hygiene from the kindergarten to the third grade.

Conrad, Joseph [Joseph Conrad Theodore Korzeniowski]

Lord Jim. 392 p. S (Lambskin library) [c. '99-1900] Garden City, N. Y., Doubleday, Page leath. 90 c.

Coppard, A. E.

Adam and Eve and pinch me; [twelve short stories.] 140 p. D '22 N. Y., Knopf bds. \$2

Coursey, O. W.

Three Jewish martyrs; 1, John the Baptist; 2, Jesus the reformer; 3, Paul the apostle. 100 p. D [c. '22] Bost., Stratford \$1.25

Coxon, Muriel Hine [Mrs. Sidney Coxon]
Torquil's success. 324 p. D '22 c. '21
N. Y., John Lane Co., 4th Ave. & 30th St. \$2

Cram, Ralph Adams

Towards the great peace. 7+263 p. (1 p. bibl.) O (Dartmouth Alumni lectureships on the Guernsey Center Moore foundation, season of 1921) [c. '22] Bost., Marshall Jones Co., 212 Summer St. \$2.50

Partial contents: The world at the crossroads; The social organism; The industrial problem; The function of education and art; Personal responsibility.

Culver, Francis Barnum

Blooded horses of Colonial days; classic horse matches in America before the Revolution. 175 p. il., pls., facsms. O [c. '22] Balt., [Author], N. 2203 Charles St. \$3.50; leath. \$5

Dearmer, Percy, D.D.

12+148 p. D c. Lessons on the way. N. Y., Macmillan \$1.50

Dickinson, Goldsworthy Lowes

The magic flute; a fantasia. 127 p. D '21 N. Y., Macmillan bds. \$2

A fantasia in prose and verse based on Mozart's opera.

Delahaye, Hippolytus

The work of the Bollandists through three centuries; 1615-1915. 269 p. S [c. '22] Princeton, N. J., Princeton Univ. Press \$2.50

Ditchfield, Rev. Peter Hampson

The city of London. 6+126 p. (1 p. bibl.) front., il., plans D (The story of English towns) '22 N. Y., Macmillan \$1.50

Dos Passos, John Roderigo, jr.

Rosinante to the road again. 245 p. O [c. 22] N. Y., Doran \$2

Essays of adventure in which the art, poetry and literature of Spain are summed up.

Dunn, Michael

The cascade metre; or, Poems pertaining to Oregon. 7+60 p. il. D [c. '21] Huntington, Ind., Our Sunday Visitor pap. 35 c.

Dwight, Harry Griswold

Stamboul nights; front. by W. T. Benda. 371 p. S (Lambskin library) [c. '16] Garden City, N. Y., Doubleday, Page leath. 90 c.

English (The) catalogue of books; including the original "London" and "British" catalogues; giving in one alphabet, under author, title and subject, the size, price, month and year of publication, and publisher of books in the United Kingdom of Great Britain and Ireland; v. X; January 1916 to December 1920; completing the catalogue from the year 1801. 1328 p. O '21 N. Y., R. R. Bowker Co., 62 W. 45th St. 1/2 mor. \$42.50

Esquerré, Paul Joseph

Practical accounting problems, theory, discussion, and solutions; pt. 2. 356 p. fold. forms, tabs. Q c. 22 N. Y., Ronald Press

Thirty distinctive problems based on New York State C. P. A. requirements and representing typical business situations

Evans, Ivor H. N.

Among primitive peoples in Borneo; a description of the lives, habits and customs of the piratical head-hunters of North Borneo; with an account of interesting objects of prehistoric antiquity discovered in the Island. 318 p. front., pls., pors., fold. map O '22 Phil., Lippincott \$5

Ferber, Edna

Cheerful by request. 366 p. S (Lamb-skin library) [c. '18] Garden City, N. Y.

Doubleday, Page 90 c.

Firminger, Walter Kelly, D.D.

The epistles of St. Paul the apostle to the Colossians and to Philemon; with introd. and notes; [preface by the Bishop of Lahore.] 27+355 p. D (The Indian church commentaries) '21 N. Y., Macmillan \$2.50

The author is archdeacon of Calcutta.

Fitzgerald, Francis Scott Key

The beautiful and damned. 449 p. D c

N. Y., Scribner \$2

A tale of two young people, part of that wealth, floating, restless population of America, "adrift on the sea of luxury, without the anchors of homes and the rudders of reseponsibilities."

Folkard, Charles
Teddy Tail's alphabet; il. by the author.
32 p. il. Q [c. '22] N. Y., Macmillan bds. \$1.25

Footner, Hulbert
The Deaves affair. 8+319 p. D [c. '22] N. Y., Doran \$1.75

The story of a mysterious gang of blackmailers who pursue old Simon Deaves, a miser.

Foster, W. A., and Carter, Deane G. Farm buildings. 15+377 p. il. O Agricultural engineering ser.) [c. '22] N. Y., Wiley \$3

Fry, Henry P.

The modern Ku Klux Klan. 259 p. D c Bost., Small, Maynard \$2

Fuson, Henry Harvey
The Pinnacle and other Kentucky mountain poems. 202 p. front. D c. 21 Covington, Ky.. [Author], 1920 Garrard St. \$1.75 Poems of the out-of-doors in and around Pinasek Mountain, Cumberland Gap, Kentucky.

Garrison, Fielding Hudson

An introduction to the history of medicine: with medical chronology, suggestions for study and bibliographic data; 3rd ed., rev. and enlarged. 7+942 p. (33 p. bibl.) il., pors. O [c. '21] Phil., Saunders \$9

David, pseud. [Ray Stanuard Grayson,

Adventures in contentment. 232 p. S (Lambskin library) [c. '07] Garden City, N. Y., Doubleday, Page leath. 90 c.

Grew, Sydney

The art of the player-piano; a text-book for student and teacher. 8+333 p. diagrs. 0

22 N. Y., Dutton \$5
A study of the proper control in the pedalling and in the use of tempo-control lever or buttons, together with a list of compositions and instructions for their proper rendering.

Derrick, Samuel Melanchthon

Farm tenure in South Carolina. 32 p. tabs. O (Bull. no. 89) '20 Columbia, S. C., University of South Carolina pap. gratis

Dureli, Fletcher

Suggestions on the teaching of algebra; with especial reference to the use of Durell and Aronld's Algebra 17 p. D [n. d.] N. Y., Charles E. Merrill Co., 432 4th Ave. pap. gratis

Suggestions on the teaching of geometry; with especial reference to the use of Durell and Arnold's Geometry. 22 p. il. D [n. d.] N. Y., Charles E. Merrill Co. pap. gratis

Giles Albert William The geology and coal resources of Dickenson Costty, Virginia. 9+224 p. pls., tabs., diagrs. (serfold.) fold. col. maps in pocket) O (Geological sourcey bull. no. 21) 21 Charlottesville, Va., University of Virginia pap. 14 c. Griggs, Edward Howard

For what do we live? 81 p. D c. Croton-on-Hudson, N. Y., Orchard Hill Press

Essays on the philosophy of life.

Gruber, L. Franklin

Whence came the universe? The fundamental problem of creation; 2nd ed.; with a foreword by G. Frederick Wright. 15+316 p.

D (Library of religious thought) [c. '18-'21] Bost., Badger \$1.90

Guilday, Peter

The three hours' agony of our Lord Jesus Christ; given at the Church of Our Lady of Lourdes, New York, Good Friday, 1916; new ed. 9+71 p. S '22 c. '17 N. Y., Longmans, Green 80 c.

Guttag Bros.

Rare coins of the United States. 112 p. il. T [c. '21] N. Y., Guttag Bros., 52 Wall St.

pap. 35 c. Present values of old American coins, travelers cheques and encased postage stamps.

Hamsun, Knut

Wanderers; tr. from the Norwegian by W. W. Worster; with an introd. by [the translator.] 321 p. D c. N. Y., Knopf \$2.50
A novel dealing with the problem of marriage. Harris, Walter B.

Morocco that was. 333 p. D c. '21 Bost., Small. Maynard \$4

Harrison, Elizabeth

Offero, the giant; a Christmas-eve story. 64 p. front. D '21 N. Y., Macmillan bds. 60 c.

Formerly published by the National Kindergarten College, Chicago.

Some silent teachers; 2nd ed. 187 p. D [c. '03-'21] N. Y., Macmillan \$1.25
Formerly published in 1903 by the Central Pub.

Co., Chicago.

A study in child nature, from the kindergarten standpoint; 45th ed. 207 p. D '21 N. Y., Macmillan \$1.25
Formerly published by Chicago Kindergarten Col-

When children err; a book for young mothers. 177 p. D [c. '16-'21] N. Y., Macmillan

Formerly published in 1916 by the National Kindergarten College, Chicago.

Hart, Charles R.

Master and lackey and other poems. 112 p. D [c '21] Bost., Badger \$1.50

Havens, George Remington

The abbé Prévost and English literature. 9+135 p. (3 p. bibl.) O (Elliott monographs in the Romance languages and literatures, 9) c. '21 Princeton, N. J., Princeton University Press pap. \$1.50 Hebert, Frank

Forty years prospecting and mining in the Black Hills of South Dakota. no paging il. 0 c. '21 Rapid City, S. D., Rapid City Daily Journal \$2

Heisman, John W.

Principles of football. 117 p. diagrs. D c. '21 St Louis, Mo.. Sports Publishing Bureau, International Life Bldg. pap. \$2.50

The author is head coach, University of Pennsyl-

vania.

Henry, O., pseud. [William Sydney Porter]

The four million. 261 p. S (Lambskin library) [c. '06] Garden City, N. Y., Doubleday, Page leath. 90 c.

Herron, Charles D.

The defeat in the victory. 226 p. D [n. d.] N. Y., Charles H. Daniels. 49 W. 55th St. \$3 Hine, Muriel Sec Coxon, Muriel Hine

Holmes, Edmond Gore Alexander

All is one; a plea for the higher pantheism.

114 p. D [n. d.] N. Y., Dutton \$1.00

Partial contents: The ultimate object of Speculative thought, Aesthetic delight, Social service, Moral obligation, Religious devotion, Consciousness of self, Object of love [7 chapters].

Houston, Margaret Belle

The witch man. 255 p. D c. Bost., Small, Maynard \$1.75

Huckel, Oliver

The habit of health; how to gain and keep it. 128 p. D [c. '09] N. Y., T. Y. Crowell Co., 426 W. B'way \$1

Nine essays which formerly appeared in the author's larger volume, "Mental Medicine," published in 1909.

Hutton, J. H.
The Sema Nagas; with a foreword by
Henry Balfour. 18+463 p. col. front., il.,
maps O '21 N. Y., Macmillan \$12.50

Ingalls, Walter Renton Wealth and income of the American people; a survey of the economic consequences of the war. 14+321 p. tabs. O [c. '22] York, Pa., G. H. Merlin Co., 100 East Phila-

YORK, Fa., ...
delphia St. \$4

A study of the economic, financial and social structure of America today, bringing out the fallacy of inflated money values in relation to the wealth of a

Johnson, John Weeks Heating, ventilating and mechanical refrigeration. 395 p. il., pls. S c. '21 Milwaukee, Wis., Caspar \$1.50

Formerly published by the author under title "Johnson's New Handy Manual on Plumbing, heating, ventilating and mechanical refrigeration."

Plumbing, domestic and sanitary engineer-

ing, drainage and sewerage. 236 p. il., pls. S c. '21 Milwaukee, Wis., Caspar \$1.50 Formerly published by the author.

Kander, Mrs. Simon, comp.

Settlement cook book; tested recipes from the Settlement cooking classes, Milwaukee public school of trades for girls and experienced housewives; 11th ed. 596 p. il. D '21 c. '22 Milwaukee, Wis., Caspar \$2.25 Keller, Helen Adams

Story of my life. 464 p. S (Lambskin library) [c. '02-'05] Garden City, N. Y., Doubleday, Page leath. 90 c.

Keller, Helen Rex, ed.

The reader's digest of books; [new ed.] 941 p. O '22 c. '96-'17 N. Y., Macmillan \$4 Formerly published as part of the set "Library of Formerly published as part of the set "Library of the World's Best Literature," but now published as separate work. Kelso, Robert W.

The history of public poor relief in Massachusetts, 1620-1920. 200 p. O c. Bost.,

Houghton Mifflin \$2.50
A study of the beginnings and growth of the Massachusetts system of poor relief from the first year of the Plymouth Colony to the present day.

Kenyon, Doris Margaret, and Kenyon, James Benjamin

Spring flowers and Rowen. [verse] 222 p. c. N. Y., J. T. White \$2.25

Kerr, Hugh Thomson

Children's Gospel story-sermons. 180 p. D [c. '21] N. Y. & Chic., Revell \$1.25

Keyser, Cassius Jackson

Mathematical philosophy; a study of fate and freedom; lectures for educated laymen. 14+466 p. diagrs. O [c. '22] N. Y., Dutton \$4.70
The author is Adrain professor of mathematics,

Columbia University.

Kiggin, Helen J.

Practical business arithmetic. 11+404 p. D [c. '22] N. Y., Macmillan \$1.40

Knott, Laura Anna

Student's history of the Hebrews; with maps and illustrations. 413 p. (1 p. bibl.) il., pls. D (The Abingdon Religious educain, ps. (The Abliguota Religious education texts; community training school ser.)

[c. '22] N. Y. & Cin., The Abingdon Press \$2

Partial contents: The importance of Hebrew history; The Hebrews in Egypt; How the Old Testament was written; The stories of Genesis; Literary achievements of the exile; The closing years of Persian rule; The poetical and wisdom literature.

Korff, Sergiei Aleksandrovitch, Baron

Russia's foreign relations during the last half century. 227 p. O (The Institute of politics pubs., Williams college, Williams-town) c. N. Y., Macmillan \$2.25

A study of the diplomatic relations of Russia from the congress in Berlin in 1878.

Kuhlmann, F.

Handbook of mental tests. 224 p. O c. Balt., Warwick & York \$2

Lagerlöf, Selma Ottillana Lovisa

Story of Gösta Berling; tr. from the Swedish by Pauline Bancroft Flach. 475 p. (Lambskin library) [c. '98] Garden City, N. Y., Doubleday, Page leath. 90 c.

Le Gallienne, Richard

Pieces of eight; being the authentic narrative of a treasure discovered in the Bahama Islands in the year 1903 now first given to the public. 198 p. S (Lambskin library) [c. '18] Garden City, N. Y., Doubleday, Page leath. 90 c.

Legg, Leopold George Wickham

Matthew Prior; a study of his public career and correspondence. 10+348 p. front. O '21 N. Y., Macmillan \$7

Liber, Benzion

The child and the home; essays on the rational bringing-up of children; [with a preface by Upton Sinclair.] 253 p. D [c. '22] N. Y., Rational Living, 61 Hamilton Place

Talks to parents on hygiene and the morals of children.

Lord, Isabel Ely

Getting your money's worth; a book of expenditure. 6+210 p. forms D [c. '22] N. Y., Harcourt, Brace \$1.50

Partial contents: What a budget is; How to keep accounts; Conserving as an asset; On inventories; Using banks; Savings and investments. The author was director, School of Household Science and Arta, Pratt Institute.

Visual illusions; their causes, characteristics and applications. 262 p. il. O [c. '22] N. Y., Van Nostrand \$3

Lunt, Carroll P.

His Chinese idol. 227 p. D '21 N. Y., John Lane Co., 4th Ave. & 30th St. \$1.75 A novel of everyday life in Peking.

McAdam, Dunlap Jamison

Coal, government ownership or control; government ownership of navy coal land and control of the coal industry. 188 p. D c. 21 N. Y., Authors & Publishers' Corporation, 440 4th Ave. \$2

McCall, William Anderson

How to measure in education. 12+416 p.

tabs. D c. N. Y., Macmillan \$3.25
Deals with the use of measurement in classifying pupils, in evaluating teaching efficiency, and for purposes of vocational guidance

McFee, William

Casuals of the sea. 470 p. S (Lambskin library) [c. '16] Garden City, N. Y., Doubleday, Page leath. 90 c.

McMillan, Duncan Cameron

Christ reflected in creation; [rev. ed.] 59 p. S '21 c. '97-'20 N. Y. & Chic., Revell 35 c.

MacHarg, William Briggs
Peewee. 276 p. D '22 c. '21 Chic., Reilly & Lee \$1.50 The story of a lost identity.

McSparran, William F.

Who plants a tree? [verse] 32 p. D [c. '21] N. Y., Authors & Publishers' Corporation, 440 4th Ave. \$1

Madelin, Louis

Danton; tr. by Lady Mary Loyd. 379 2. il. O '22 N. Y., Knopf \$5

Maghee, Frances C.

Rhythmic phonetic training for voice and speech. 151 p. diagrs., music, pls. D [c. '22] Bost., Stratford \$2.50

Beside being of use to singers this volume is de-signed to cure stammering and other defects of speech in children and adults.

Mahler, John
Be still and know; a personal witness to meditation. 5+45 p. D '21 N. Y., Macmillan 80 c.

Martin, Alfred Wilhelm

The world's great religions and the religion of the future. 7+230 p. D N. Y., Appleton \$2

Martinet, Alfred, and others

Clinical diagnosis, case examination and the analysis of symptoms; authorized English tr. from the 3rd rev. and enl. ed. by Louis T. de M. Sajous; with 895 text engravings and several full-page color plates; 2 v.; v. 1, Physical and laboratory diagnosis, v. 2, Analysis of symptoms. various paging O [c. '22] Phil., F. A. Davis, \$14

Mellor, Joseph William

A comprehensive treatise on inorganic and theoretical chemistry; 6 v.; v. 1, H. O.; v. 2, F, Cl, Br, I, Li, Na, K, Rb, Cs. 15+1064; 7+894 p. tabs., diagrs., il.. O '22 N. Y.,

Longmans, Greeen ea. \$20

The first two volumes of a work which is intended to cover the whole field of inorganic and theoretical

chemistry.

Metzler, May Sowles, comp.

Date cook book; international festival of dates; [appetising ways of using dates both cooked and raw; recipes for using dates under 15 heads of cookery.] 83 p. pl. S [c. '21] Coachella, Cal., [Author] pap. 50 c.

Miller, J. Corson

Veils of Samite; verse. 162 p. D. Bost., Small, Maynard \$1.50

Miller, William

Essays on the Latin orient. 8+582 p. pls., il., map O '21 N. Y., Macmillan \$14

Molnar, Louis

Deka Parsec; shell-shocked views of life.

196 p. D c. '21 Los Angeles, Cal., [Author], 200 Lankershim Bldg. \$1.50

Twenty-two short stories told by a victim of shell-

Morton, Guy Eugene

Rangy Pete. 409 p. D c. Bost., Small, Maynard \$1.75

Myers, Frederic William Henry

Essays classical and modern. 9+560 p. '21 N. Y., Macmillan \$4.50

Neighbour, Robert Edward

The rider on the white horse and other prophecy sermons. 263 p. D [c. '21] Cleveland, O., Union Gospel Pr. Co., Box 398 \$1.25

A collection of ten sermons.

Niver, Harmon Bay

A school history of England; revised. 431 p. front. (por.), il., pls., pors. D [c. '04-'22] N. Y., Am. Book Co. \$1.20

Norris, Frank i.e. Benjamin Franklin

The octopus; a story of California. 652 p. S (Lambskin library) [c. '01] Garden City, N. Y., Doubleday, Page leath. 90 c. The pit; a story of Chicago. 421 p. S (Lambskin library) [c. '02] Garden City,

N. Y., Doubleday, Page leath. 90 c.

Norris, Kathleen Thompson [Mrs. Charles Gilman Norris]

Mother. 198 p. (Lambskin library) [c. '11] Garden City, N. Y., Doubleday, Page leath. 90 c.

North, Eric McCoy

The worker and his church. 165 p. S (The worker and work ser.) [c. '22] N. Y. & Cin., The Methodist Bk. Concern 75 c.

l'artial contents: The beginnings of the Church; The Church and the Roman Empire; The expansion of Christianity; British Methodism since 1800; The M. E. Church in foreign lands; The genius of Methodism.

North American (The) almanac, 1922; the aristocrat of almanacs. 122 p. tabs., il., charts D c. Chic., The North American Almanac Co., 32 S. Clinton St. bds. apply Ollivant, Alfred

Bob, son of Battle. 356 p. S (Lambskin library) [c. '98] Garden City, N. Y., Doubleday, Page leath. 90 c.

Oxford University

The Oxford sheet almanack for 1922; the 248th of the series that began in 1674 Q '22 N. Y., Oxford University Press \$2

Palmer, Sara C.

Donald Campbell's loyalty. 177 p. il. O c. '21 Chic., Bible Inst. Colportage Assn., 826 N. La Salle St. pap. 75 c.; \$1.35

Pearce, William Houghton Sprague

The train book; illustrated rhymes for young readers. 12 p. il. Q c. '21 N. Y., Stoll & Edwards Co., inc., 23 E. 26th St. рар. 35 с.

Perroy, Père Louis

The ascent of Calvary; authorized tr. from the French by Marian Lindsay; with introd. by Most Rev. John J. Glennon, D.D., Archbishop of St. Louis. 11+336 p. D c. N. Y., P. J. Kenedy \$1.50

Peters, John Punnett, D.D.

The Psalms as liturgies; being the Pad-

dock lectures for 1920; [expanded into a treatise.] 494 p. O c. N. Y., Macmillan \$4
Partial contents: The ancient Psalm book of Jerusalem; The Penitentials of Shechem and the Davidic Psalter; The Psalms of Dan and Bethet; The Pilgrims and afterwards. The author is rector emeritus of St. Michael's Church, New York.

Phelps, Frank Wesley, and Myrick, J. Buckner

Utilitarian economics; a series of fifty utilitarian values. 261 p. D c. '21 Seattle, Wash., The School of Utilitarian Economics, 826 Seaboard Bldg. \$2
Essays on Man, Tools, Production, Wealth and So-

Pittman, Marvin Summers

Successful teaching in rural schools; [introd. by George D. Strayer.] 294 p. il. D (American education ser.) [c. '22] N. Y., Am. Book Co. \$1.40

The problems of the rural school discussed in let-

Pryde, Anthony, pseud., and Weekes, Rose Kirkpatrick

The purple pearl. 276 p. D c. N. Y., Dodd, Mead \$1.90

The story of a bitter feud between three branches of a noble family over a gem of great value.

Norris, Mrs. Howes

Sketches of old homes in our village. 22 p. D [c. '21] Vineyard Haven, Mass., Sea Coast Defence Chapter, D. A. R. pap. 50 c.

Pearce, James Edwin

Museums—their use and place in learning and in the transmission of culture. 20 p. O (Bull. no. 2133) [21] Austin, Tex., University of Texas pap. 5 c.

Rathenau, Walther

In days to come; tr. from the German by Eden and Cedar Paul. 286 p. O '21 N. Y., Knopf \$5

Reed, Margery Verner

Under-currents. 112 p. D [c. '21] N. Y., Authors & Publishers' Corporation, 449 4th Ave. \$1.25

Rolland. Romain

A musical tour through the land of the past; tr. by Bernard Miall. 6+235 p. O '22 N. Y., Holt \$2.50

Partial contents: A humorous novel by an 18th century musician: The origins of the "classic" style in 18th century music; The autobiography of a forgotten master: Telemann, the successful rival of J. S. Bach.

Ross, Victor

A history of the Canadian bank of commerce with an account of the other banks which now form part of its organization; v. 1. 16+516 p. il. O '22 N. Y., Oxford University Press \$23.65

S., E. S.

A liberal code of sexual ethics. 6+111 p. D [c. '22] N. Y., Cosmopolis Press, 257 W. 71st St, \$1.50 [priv. pr.]

Salzman, Louis Francis

Hastings. 6+125 p. (3 p. bibl.) front., pls., fold. map D (The story of the English towns) '21 N. Y., Macmillan \$1.50

Sand, George, pseud. [Mme. Amantine Lucile Aurore Dupin Dudevant]

La mare au diable; provided with a brief introd., notes and a full vocabulary by Leigh R. Gregor; exercises by Rosamund Leigh Gregor. 12+162 p. front. (por.) D (International modern language ser.) [c. '21] [c. '21] Bost., Ginn 64 c.

Sanford, Arthur Benton

An Easter disciple; the chronicle of Quintus, the Roman knight. 56 p. front. nar. D [c. '22] N. Y. & Cin., The Abingdon Press pap. 35 c.

Reuterdahl, Arvid

Einstein and the new science; reprinted from the Bi-monthly journal of the College of St. Thomas, v. 9, no. 3, 26 p. (½ p. bibl.) O c. '21 St. Paul, Minn, [Author], 222 Otis Ave pap. 75 c. [limited ed.]

Rohwer, Sievert Allen

North American sawfiles of the subfamily cladi-inae; with notes on habits and descriptions of larvae by William Middleton. 37 p. il. pls. tabs. O (No. 2396; from the proceedings of the U. S. National Museum, v. 60, art. 1) '22 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Resbrook, Alden I.

A treatise on the law of corporations in New York based on the reported decisions and written in conbased on the reported decisions and written in connection with the statutes regulating corporations, as amended to Jan. 7, 1922, including the General corporation law, Business corporations law, Stock corporation law, Transportation corporations law, Civil practice act, Rules of civil practice; with complete forms for the organization, management and control of corporations and precedural forms. 146+1264 p. Sargent, Daniel

The door and other poems. 54 p. D [c. '21] Bost., Badger \$1.50

Scott, Alexander Maccallum

Barbary; the romance of the nearest East. 222 p. front., pls., fold. map O '21 N. Y., Dodd, Mead \$3.50

A historical, descriptive, anecdotal guide-book for tourists to Algeria and Tunis.

Sherman, Henry Clapp, and Smith, Sybil Laura

The vitamins. 273 p. il., pls. O (American chemical society monograph ser.) N. Y., The Chemical Catalog Co., Inc., I Madison Ave. \$4

Shonin, Shinran

Buddhist Psalms; tr. from the Japanese by S. Yamabe and L. Adams Beck. 91 p. S (Wisdom of the East ser.) '21 N. Y., Dut-

Sisters (The) of the Immaculate Heart of Mary; the story of the founding of the congregation of the Sisters, servants of the Immaculate Heart of Mary and their work in the Scranton diocese, by a member of the Scranton community. 15+503 p. front., pls., pors. O '21 N. Y., P. J. Kenedy \$5

Starr, Meredith, ed.

The future of the novel. 211 p. D '22 Bost., Small, Maynard \$2

Stoker, Bram, i.e. Abraham

Dracula. 378 p. S (Lambskin library) [c. '97] Garden City, N. Y., Doubleday, Page leath. 90 c.

Storr, Rev. Vernon Faithful

The prophets of the Old Testament and their message; lessons for schools and Bible classes; [with tab. of dates.] 10+86 p. D
'22 N. Y., Macmillan \$1

The author is Canon of Westminster.

Tarkington, Booth i.e. Newton Booth

The magnificent Ambersons. 516 p. S (Lambskin library) [c. '18] Garden City, N. Y., Doubleday, Page leath. 90 c.

O '22 Albany, N. Y., Bender & Co., buck. \$15; Bible pap. \$15

Shannon, Rarl V.

Mineralogy of some black sands from Idaho; with a description of the methods used for their study. 33 p. il. diagrs. O (No. 2398; from the Proceedings of the U. S. Nat. Museum, v. 60, art. 3) '22 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Sparks, Marion Emeline
Chemical literature and its use; notes of a course of lectures, in chemistry, 9s required of third year students in chemistry and chemical engineering. University of Illinois; and ed. rev. and enlarged. 89 p. (334 p. bibl.) O c. '21 Urbana, Ill., [The author] pap. \$1

Stiles, Arthur Alverd
Table for obtaining differences of elevation and horizontal distances from vertical angles and andia distances. 141 p. nar. F (Bull. no. 11, June, 1981) c. '21 Austin, Tex., The State of Texas Reclamation Department pap.; cloth apply

Swayne, Norman Walton, comp.

The descendants of Francis Swayne and others154 p. O '21 Phil., Lippincott priv. pr. [150 copies]

Thomson, John

The clinical study and treatment of sick children; 3rd ed. 677 p. il. O '21 Chie., Chicago Medical Book Co. \$10 Corrected entry. Listed Feb. 18th as Thompson,

Tully, Jim

Emmett Lawler. 315 p. D [c. '22] N. Y., Harcourt, Brace \$1.90
The story of an American boy who started life as a waif in an orphan asylum, later becoming a tramp and a prize-fighter, who mingled with people from "benevolent sots to cruel philanthropists."

The funny fuzzywogs. 12 p. il. Q c. '21 N. Y., Stoll & Edwards Co., inc., 23 E. 26th St. pap. 60 c.

Walkley, Arthur Bingham
Pastiche and prejudice. 300 p. D '21 N. Y., Knopf boards \$3

Wallace, Edgar

The angel of terror. 267 p. D c. Bost., Small, Maynard \$1.75

Walsh, Edmund Aloysius, ed.

The history and nature of international relations. 299 p. D (Georgetown foreign service ser.) [c. '22] N. Y., Macmillan

Articles by Stephen P. Duggan, Michael I. Rostovt-seff, John Bassett Moore, Leo S. Rowe, Edwin M. Borchard and others.

Walter, Lavinia Edna

A nursery rhyme alphabet; with il. by Charles Folkard, Dorothy Wheeler and J. H. Hartley. 26 p. Q '22 N. Y., Macmillan bds. \$1.25

Washington, Booker Taliaferro

Up from slavery. 319 p. S library) [c. '00-'01] Garden ((Lambskin Garden City, N. Y., Doubleday, Page leath. 90 c.

Washington, George President Washington's diaries; 1791 to 1790; transcribed and compiled by Jos. A. Hoskins, 1921. 100 p. O Summerfield, N. C., J. A. Hoskins, P. O. Box 63 pap. \$1.50; \$2

An original document in which Washington gives an account of the impressions made upon him by the State of North Carolina. Includes diary at Mount Vernon. Jan. 2, 1798, to Dec. 13, 1799.

Weller, Charles Edward

Yesterday; a chronicle of early life in the west. 208 p. front. (por.) D c. '21 La-Porte, Ind., [Author], 206 Masonic Temple

An account of life in the American west in the 40's.

White, Stewart Edward

Gold; il. by T. Fogarty. 437 p. S (Lamb-

skin library [c. '13] Garden City, N. Y., Foubleday, Page leath. 90 c.

The riverman. 368 p. S (Lambskin library) [c. '07-'08] Garden City, N. Y., Doubleday, Page leath. 90 c.

Williams, Charles, and Collins, V. H., comp. Poems of home and overseas. 160 p. O 22 N. Y., Oxford University Press \$1.35

Williams, Horace Blake

Fundamentals of faith in the light of modremainder of leafth in the light of modern thought; [introd. by Edwin H. Hughes.] 181 p. D [c. '22] N. Y. & Cin., The Abingdon Press \$1.25

Partial contents: Some present-day tendencies in religion; The reality of the unseen; The problem of evil; What is truth?; Life and death; The risen Lord.

Williams, Sidney

The body in the Blue room; front. by J. Clinton Shepherd. 318 p. front. D c. Phil.

Penn Pub. Co. \$1.75

A mystery story in which the guests at a house party find themselves involved in the murder of a

young woman.

Wilson, Harry Leon Ruggles of Red Gap. 371 p. S (Lamb-skin library) [c. '15] Garden City, N. Y., Doubleday, Page leath. 90 c.

Winslow, Isaac Oscar

Europe; rev. ed. [with corrected maps.] 3+176 p. il. D (Winslow's geography ser., 4) [c. '21] Bost., D. C. Heath 96 c.

Witwer, Harry Charles

The rubyiat of a freshman. 62 p. front D [c. '21] Chic., The Collegiate World, 107 N.
 Market St. bds. 75 c.
 Letters of a boy at college to his father.

Wolff, Jetta Sophia

Historic Paris; with 59 illustrations. 365 p. front., il., fold. map D '21 N. Y., John Lane Co., 4th Ave. & 30th St. \$2.50 An historical guide to Paris.

Wood, Bertha M.

Foods for the foreign-born in relation to health; with a foreword by Michael M. Davis, jr. 5+98 p. D c. Bost., Whitcomb & Barrows, 30 Huntington Ave. \$1.25
Food for Mexicans, Portuguese, Italians, Hungarians, Poles and other Slavic peoples, Armenians, Syrians. Turks and Greeks, and Jews.

Woodbury, Walter E. Photographic amusements; including a description of a number of novel effects obtainable with the camera; rev. and enl. ed. by Frank R. Fraprie; 9th edition. 124 p. diagrs., pls. O '22 c. '96-'22 Bost. 17, American Photographic Pub. Co., 428 Newburry St.

Formerly published in 1905-'14 by The Photographic Times Publishing Association, New York.

Woodson, Carter Godwin

The history of the Negro church. 330 p. il., pls. O [c. '21] Wash., D. C., The Associated Publishers \$2

Young, James

A text-book of gynecology. 16+334 p. il. (part. col.) O '21 N. Y., Macmillan \$5

Themson, Henry C.

The Trade-mark file of the U. S. Patent office; its 2 vital defects and their correction; reprinted from the Journal of the Patent office society. & p. D. c. '22 Bost., [Author], 15 State St. pap. apply

Van Deman, John Watson
Story of the writing of the Star-spangled banner.

28 p. front. (por.) D c. '21 Benzonia, Mich., John A. Van Deman pap. 50 c.

Walker, James

Introduction to physical chemistry; 9th ed. 12+ 438 p. il. O '22 N. Y., Macmillan \$4.50

Index to Spring Announcements

In this list publishers' announcements are indexed by author, title and series. Titles beginning with an important word are usually inverted so that a book on a given subject will be listed under its subject if possible. Fuller information of the books announced will be found in the publishers' advertising pages, index to which is given on page 585.

A. B. C. of the Federal reserve system, The. Kemmerer, E. W. \$1.50 Princeton Univ. A. B. C. of vacuum tubes used in radio reception, The. Lewis, E. H. \$1
Aaron's rod. Lawrence, D. H. \$2
Abbé Pierre. Hudson, J. W. \$2
Appleton
Abbey (Edwin Austin), R. A. 2 v. Lucas, Scribner E. V. \$30 Abbott-Smith, G. A manual Greek lexicon of the New Testament. 8° \$6 (?) Scribner Accountant, Economics for the. Simpson, K. Appleton Accounting, The new. Borsodi, R. \$7.50 Dodd, M. Accounting problems, Practical. Pt. 2. Esquerre, P. J. \$10 Ronald Accounts, The philosophy of. Sprague, C. E. Ronald Ackley, Clarence E. Outline history of English and American literature. 12° \$1.50 Stratford Acoustics, Collected papers on. Sabine, W. C. \$3 Harvard Acting, Screen. Marsh, M. \$1.50 Stokes Adam and Caroline. O'Riordan, \$1.90 Harcourt Adam and Eve and pinch me. Coppard, A. E. Knopf Adams, Adeline. Amouretta landscape, and other stories, The. 12° \$1.75 Houghton M. Adams, Henry. History of the United States, 1801-1817. New ed. 9 v. set \$27 Adams, St. Clair. See Morris, Joseph. Adams, Sherred W. Five little friends. 120 Macmillau Addams, Jane. Peace and bread in time of war. 12° '\$2 Macmillan Addison, Medora. Dreams and a sword. 12° Yale Admirals of the Caribbean. Hart, F. R. \$3; \$12 Houghton M. Admire, Harry F. Progressive typewriting. Macmillan Adrienne Toner. Sedgwick, A. D. \$2 Houghton M. Adventures in angling. Heilner, Van C. \$3 (? Stewart K. Adventures of Antoine, The. Owen, H. C. McCann Adventures of a grain of dust. Hawksworth, H. Scribner Adventures of a tropical tramp. Foster, H. L. \$2.50 Dodd, M. Adventures of Don Quixote, The. Cervantes, M. de. \$2 Small, M. Advertising, Art appeal in display. Parsons, **F.** A. \$6 Harper Advertising for trade in Latin-America. Aughinbaugh, W. E. \$3 Century

Advertising man, The. Calkins, E. E. \$1.25 Scribner Advertising yearbook for Praigg, N. T., ed. \$2 The. 1921-22, Praigg, N. T., ed. \$2 Doubleday, P. Affinities, and other stories. Rinehart, M. k. Burt Afoot in England. Hudson, W. H. \$3.50 Knopf Africa, Wild bush tribes of tropical. Claridge, G. C. \$5 Lippincott After the war. Repington, Lt. Col. C. à C. Houghton M. \$5 Afterlife in Roman paganism. Cumont, F. Yale Agricultural projects ser. Macmillan New titles: Ladd, C. E. Dairy farming projects-Watts, R. L. Vegetable growing projects. Agricultural students, Veterinary studies for. Reynolds, M. H. Macmillan Ahimaaz, The chronicle of. Salzman M., tr. \$2.50 Columbia Univ. Aiken, Conrad. The charnel rose. \$2 Four Seas Air, 14,000 miles through the. Smith, R. Macmillan Aitchison, Leslie. Sec Ibbotson, Fred. Aitken, William. Automatic telephone systems. 2 v. v. 1 \$7.50; v. 2 (?) Van Nostrand Alain-Fournier. Le grand Miaulnes. \$1 (?) Scribner Alden, Raymond M. Shakespeare. spirits of literature) \$2.50 (Master Duffield Alder, W. F. The isle of vanishing men. il. \$2 Century Aleichem, Shalom. Jewish children. Tr. from Yiddish by H. Berman. 12° \$2 Knopf Alexander, Hartley Burr. Odes and lyrics. M. Jones Ford, Algebra, A brief course in college. W. B. Macmillan Alice's adventures in Wonderland. Carroll, L. \$1.75 Small, M. Alimentary infections. Sec Vaughan, Victor, C Allen, Charles R. The foreman and his job. \$3.50 Lippincott Allen, Frederick J. The shoe industry. New Holt Allinson, Anne C. E. Roads from Rome. Reissue. 12° \$1.50 Macmillan Allison, William. A secret of the sea. (Copyright fiction) 75 c Allotropy, The theory of. Smits, A. Longmans Alloys, The analysis of non-ferrous. Ibbotson, F. \$4 Longmans Almond, Linda Stevens. Little glad heart. Page Aluminium. Richards, J. W. Baird

Aluminum and its alloys. Grard, C. \$5 Amouretta landscape, and other stories, The. Van Nostrand Adams, A. \$1.75 Amateur's book of the dahlia, The. Stout, Mrs. C. H. \$3 Doubleday, P. Ambush. Richman, A. \$1.50 Duffield America faces the future. Drake, D. \$2.50 Macmillan America in Spitzbergen. Dole, N. H. \$25 M. Jones America safe for democracy, Is? McDougall, W. \$1.75 Scribner America, The story of. Pecorini, A. \$1 M. Jones America, Things I saw in. Chesterton, G. K. Dodd, M. egg. \$2 American democracy, Problems of. Burch, H. R. Macmillan American diary, My. Sheridan, C. \$2.50 American diplomat in China, A. Reinscn, F. Doubleday, P. Boni & L American foreign relations, The conduct of. Century den atlas. Mathews, J. M. \$3 American foreign relations, The control of. Wright, Q. Macmillan American history, Figures from. ea. \$2 Scribner New titles: Muzzey, D. S. Thomas Jefferson-Gordon, A. C. Jefferson Davis. American history, New viewpoints in. Schlesinger, A. M. Macmillan American history, The study of. Bryce, J. Macmillan American Indian. Wissler, C. \$5 Oxford American Indian life. E. Parsons, C., ed. Huebsch American industries. Fuller, W. D. (?) Macmillan American literature, Outline history of English and. Ackley, C. E. \$1.50 Stratford American negro poetry. Johnson, J. W., ed. \$2.25 (?) Harcourt American novelists, 1900-1920, Contemporary. Van Doren, C. Macmillan American party system, The. Merriam, C. E. Macmillan American portraits. Bradford, G. \$3.50 Houghton M. \$2.50 American prisons, Wall shadows: A study in. Tannenbaum, F. \$2 (?) Putnam American Red Cross. 25 c Blakiston \$2.50 American Sociological Society. Proceedings. v. 16 8° \$2 Univ. of Chic. American treaties, Leading. Hill, C. E. Macmillan Americanization, Aspects of. Bierstadt, E. H. \$2 (?) Stewart K. Americanization studies. ea. \$2.50 Titles: Gavit, J. P. Americans by choice —Park, R. E. The immigrant press and its control. \$2.50 America's stake in Europe. Fahs, C. H. \$1.35 Assn. Pr. Ames, Joseph B. Shoe-Bar Stratton. il. 12° \$1.75 Century D. \$2.75 Among primitive peoples in Borneo. Evans, I. H. N. \$5 Lippincott

Houghton M. Andersen, Hans Christian. Fairy tales. il. (part col.) Nelson 8 col. il. Andersen's fairy tales. New ed. Small, M. Anderson, George Wood. Unfinished rainbows and other essays. 12° \$1.25 Abingdon Anderson, Mrs. Larz. Polly the pagan. Anderson, M. B., tr. See Dante. Anderson, Robert Gordon. The isle of Seven Moons. 12° \$1.75 Anderson, Sherwood. The triumph of the Huebsch Anderson, Sherwood. Windy McPherson's son. New and rev. ed. \$2 Huebsch Andress, J. Mace., and Annie Turner. Rosy cheeks and strong heart: a health reader for the third grade. 30 c. Macmillan Andrews, C. E. Old Morocco and the forbid-Andrews, Mary Raymond Shipman. His soul goes marching on. 75 c. Scribner Andrews, Nelson. Finding youth. \$1 Atlantic Andy Ardion. Leland, R. D. 50 c. Four Seas Angel of terror, The. Wallace, E. Small, M. Angels and ministers. Housman, _. \$1.50 Harcourt Anglican orders, Bishop Barlow and. Barnes, Longmans Angling, Adventures in. Heilner, Van C. \$3 Stewart K. Animal cut-outs from Arkland. Pettee, F. M. A. Whitman Animals of all sorts. 8° 75 c. Gabriek Animals of the sea. Duncum, M. \$2 Nelson Animals talk, How. Long, W. J. \$1.75 Harper Animals, The minds and manners of wild-Hornaday, W. T. \$2.50 Scribner Animals, Watched by wild. Mills, E. A. Doubleday, P. Anker, Jens. Two dead men. 12° \$1.75 Knopf Annals of a working life, The. Ford, H. Doubleday, P. Anstice, Henry. What every warden and vestryman should know. New ed. 16° 50 c. Gorham Anthology of Massachusetts poets. Braithwaite, W. S., ed. \$1.50 Small, M. Anthology of the best religious poetry, An. Randolph, A. D. F. \$1.75 (?) Putnam Anthony, Wilder. Hidden gold. \$1.75 Macaulay Apocalypse of John, The. Beckwith, I. T. Macmillan Apology and polemic in the New Testament. Heffern, A. D. \$3.50 Macmillan Apostles, The story of the acts of the. Lynch, Benziger Bros. Apostolic age in the light of modern criticism, The. Ropes, J. H. \$1.75 Scribner

Apple-tree, The. Bailey, L. H. \$2 Macmillan Appleton, Everard Jack. The quiet courage, and other songs of the unafraid. 3rd ed. Stewart K. \$1.25 Appleton, Victor. Tom Swift and his electric locomotive. 50 c. Grosset & D. Appleton, W. A. What we want and where we are. \$1.50 Applied chemistry. Peters, F. N. \$2.50 Mosby Arabian nights. New ed. 8 col. il. \$2 Small, M. Archbald, Hugh. Three-hour day in coal. H. W. Wilson Architecture and industrial arts in old Spain. Brentano Mayer, A. L. \$7.50 Architecture, A history of French. Blomfield, R. \$25 Scribner Architecture, The enjoyment of. Hamlin, T. Scribner Architecture, The indispensable handbook of. Fletcher, B. \$12 Scribner Thorndike, Arithmetic, The psychology of. Macmillan E. L. Arius the Libyan. Kouns, N. C. Appleton The romantic lady. 12° Arlen, Michael. \$1.90 Dodd, M. Armitage, F. P. Diet and race: logical essays. il. 8° \$2.25 anthropo-Longmans Army, The building of an. Dickinson, J. \$3 Century Army, The soul and body of an. Hamilton, I. Doran Art, A history of Scandinavian. Laurin, C. G. Amer. Scandinavian Found. Art and business of interior decoration, The. Small, M. Herts, B. R. \$5 Art appeal in display advertising. Parsons, F. A. \$6 Harper Art (History of); The development of man as revealed by. v. 2, Medieval art. \$7.50 (?) Faure, Elie. Harper Art in religious education, The use of. Bai-Abingdon ley, A. E. \$1.25 Art. Mexican. Leymann, W. \$1.25 Brentano Art of lawn tennis, The. Tilden, W. T. \$2 Doran Lindsay, V. Art of the moving pictures, The. Macmillan Art of thinking, The. Knowlson, T. S. \$1.35 Crowell Lübke, W. Art, Outlines of the history of. Dodd, M. \$7.50 Art ser., Universal. il. 8° Scribner New titles: Parkes, K. Sculpture of today. v. 2 \$9.50—Sullivan, E. J. The art of illustration. \$8.50 Ascent of Calvary, The. Perroy, Père L. P. J. Kenedy \$1.50 Russell, F. A. Ashes of achievement, The. Brentano \$1.00 Ashley, Roscoe Lewis. The practice of citi-Macmillan zenship. Asia at the crossroads. Powell, E. A. \$3 Century

Aspects of Americanization. Bierstadt, E. H. \$2 (?) Stewart K. Asquith, Margot: an autobiography. I v. ed. il. 8° \$4 Assets of the ideal city. Fassett, C. M. \$1.50 Crowell Aston, F. W. Isotopes. il. 8° \$3.25 Longmans Astronomy. Hawks, E. Nelson At the cross roads. Comstock, H. T. \$1.75 Doubleday, P. At the moment of death. Flammarion, C. \$3 Century Atherton, Gertrude. Sleeping fires. \$1.90 Stokes Atkey, Bertram. Winnie O'Wynn and the wolves. il. 12° \$1.75 Little, B. Atkinson, Charles E. Lessons on tuberculosis and consumption. il. 12° \$2.50 Funk & W. Atlas, Historical. Hammond. Hammond Atlas, New handy general. Phillips. \$35 Hammond Atlas of economic geography, Business. \$2 Hammond Atlas of the world, Mercantile marine. \$55; Hammond Atlas of the world, Modern. il. fol. \$3 Hammond Atlas of the world, Pocket. Hammond. \$1 Hammond Atlas, The Scripture. 75 c; \$1 Hammond Atmospheric nitrogen, The fixation of the. Knox, J. \$1.25 Van Nostrand Auction bridge made clear. Foster, A. E. M. McBride Auction bridge, New. Elwell, H. D. Brentano Auction for two and three. Work, M. C. Winston Auction hands, The play of. Denison, E. E. Lothrop, L. & S. Auction, Modern. Montgomery, G. G. \$1.50 Scribner Auction player, The complete. Itwin. F. \$2.50 (?) Putnam Aughinbaugh, William E. Advertising for trade in Latin-America. il. 8° (Century foreign trade ser.) \$3 Century Authors, Bibliographies of modern. Danielson, H., comp. \$4 Automobile Blue Books 1920. New eds. ea. \$4 Automobile Blue Books Contents: New York and New England-Middle Atlantic and southeastern-Middle western-Western and transcontinental. Automobile repairman's helper. William. ea. \$3 U. P. C. Automobile, truck and car painting. Hillick. M. C. Raint Automotive repair. Wright, J. C. Wiley Ave Maria (Tu eres la pas). Sierra, G. M. Badger Ayers, James J. Gold and sunshine. il. 8° Badger Ayres, Ruby M. The phantom lover. Watt

Ayres, Ruby M. The second honeymoon. Watt Ayres, Ruby M. The uphill road. Ayres, Ruby M. Winds of the world. Watt Watt Ayscough, John. Pages from the past. 8° Longmans Bab ballads, The. Gilbert, W. S. \$1.50 Putnam Babbitt, Ellen C. More Jataka tales. 33 il. 12° \$1.25
Babe in the manger, and other stories, The.
Page Stein, E. Babenroth, A. Charles. English childhood. 12° \$2 Columbia Univ. Baby, Health care of the. Fischer, L. \$1 Funk & W. Baby's biography, The new. Kaplan, A. O. \$2.50; \$3 Brentano Bacheller, Irving. The light in the clearing. New ed. (Popular copyrights) 75 c. Grosset & D. Backsliders, The. Lindsey, W. \$1.90. Houghton M. Bacon, Mrs. Albion Fellows. Consolation. Atlantic Bacon and Hamor. American fuels. McGraw-Hill Bacteriology, A compend of. Pitfield, R. L. Blakiston Bacteriology, clinical and applied, A manual of. Hewlett, R. T. \$6 Macmillan Baedeker, Karl. Dominion of Canada, with Newfoundland and an excursion to Alaska. New, rev. and enl. ed. 12° \$2.50 Scribner Baedeker, Karl. Switzerland, including adjacent portions of Italy, Savoy, and the Tyrol. New and rev. ed. \$4 Scribner Bagley, William C. See Beard, Charles A. Bagster comprehensive teachers' Bible, The new. Bailey, Albert Edward. The use of art in re-ligious education. 8° (Community training ser.) \$1.25 Abingdon

Bailey, E. H. S., and H. S. Food products
from afar. il. 8° \$3 Century Bailey, Elmer J. Religious thought in the greater American poets. \$1.50 Pilgrim Bailey, H. C. His serene highness. \$2 Dutton Bailey, Liberty Hyde. The apple-tree. il. 12° (Open country ser.) \$2 Macmillan Bailey, Liberty Hyde, ed. Cyclopedia of farm animals. Reissue. il. 8° \$6 Macmillate Sailey, Liberty Hyde, ed. Cyclopedia of farm crops. Reissue. il. 8° \$6 Macmillan sailey, Margaret Emerson. The value of The value of good manners. \$1.75 Doubleday, P. tailey, William Louis and Hewitt, Clair John. Pastor's manual of survey and program. \$4.50 Meth. Bk. tain, Charles Wesley, ed. Poems of Ovid. Selections. \$1.60 Macmillan aird, George M. P. Mirage. (Stewart Kidd modern play ser.) Stewart K. aker, Edna Dean. Parenthood and child 1111 ture. 8° \$1.50 Macmillan

Baker, Franklin T., and Thorndike, Ashley H. Everyday classics: Primer; First reader; Second reader. il. 12° (Everyday clas-Macmillan sics ser.) Baker, George P., comp. Representative modern plays. \$1.40 (?) Scribner Bakers, Recipe book for. Baxter. Laird & Lee Balance, The. Orcutt, W. D. \$1.90 Stokes Baldwin, Mrs. Maud Junkin. The children's division of the little Sunday school. (Westminster graded guide book ser.) 60 c. Presbyterian Bd. Schevill, F. \$4 (?) Balkan peninsula, The. Harcourt Bamberg, Rev. A. H. Popular sermons on the catechism. 3 v. \$8.50 Benziger Bros. Bancroft, Edith. Jane Allen: senior. 12° \$1.50 Cupples & L. Banking and business. Willis, H. P. \$3.50 (?)
Harper Banking and business ethics. Borden, W. L. Rand McN. Banking and credit. Dewey, D. R. \$5 Ronald Bantuland, In the heart of. Campbell, D. \$5 Lippincott Baptism of children, The. May, W. J. 40 c.; 25 C. Abingdon Barbary. Scott, A. M. \$3.50 Dodd, M. Barbee, Lindsey. The story of Gamma Phi
Beta. il. \$1.50 Banta Barber, E. A. Sec Powell, J. N. Barbour, Ralph Henry, and Holt, H. P. Over two seas. 12° \$1.75 Appleton Barclay, Florence L. The upas tree. (Popular copyrights) 75 c. Grosset & D. Barclay, (Florence L.), The life of. By one of her daughters. 24 il. 12° \$3 Putnam Barker, Granville. Exemplary theatre, The.

12° \$2 Little, B. Little, B. Barlow (Bishop) and Anglican orders. Barnes, A. S. Longmans Barnes, Rt. Rev. Arthur Stapylton. Bishop Barlow and Anglican orders. 8° Longmans Barnes, T. Alexander. The wonderland or the Eastern Congo. 8° il. \$4.50 (?) Putnam Barnett, Ada. The man on the other side. 12° \$1.75 Dodd, M. Barnett (Canon); His life, work, and friends. By his wife. 16 il. 8° \$2 Putnam Barraud, Rev. C. Meditations on the mysteries of our holy faith. 2 v. \$4.50 Benziger Bros. Barrie, J. M. Plays. New ed. Scribner Titles: Alice sit-by-the-fire-A kiss for Cinderella-Quality Street-The admirable Crichton-What every woman knows. ea. \$1; \$2. Echoes of the war-Half hours. ea. \$1.25; \$2 Barrow, Sarah Field. The medieval society romances. 12° \$2 Columbia Univ. Barry, J. G. The office and work of the Holy Spirit. New ed. 12° \$2

Bartholomew. Chalk talks and crayon pres-F. J. Drake Bartlett, Henrietta, ed. William Shakespeare: Original and early editions of his quarto and folios, his source books and those containing contemporary notices. 8° Yale Bartley, Nalbro. The gorgeous girl. (Copyright fiction) 75 c.

Bartley, Nalbro. The gray angels. Burt (Copyright fiction) 75 c. Burt
Barton, (Clara), The life of. 2 v. Barton,
W. E. \$10 Houghton M.
Barton, William E. Life of Clara Barton,
The. 2 v. il. 8° \$10 Houghton M. Baseball Joe, home run king. Chadwick, L. Cupples & L. Basket ball. Wardlaw, C. D. \$2 Scribner Basset, Sara Ware. Ted and the telephone. il. 12° (Invention ser.) \$1.65 Little, B. Bateman, H. M. A book of drawings. \$3.50. Holt Bau, Mongchien Joshua. The foreign relations of China. 8° \$4 Revell

Baumann, A. A. The press. (The world of to-day ser.) \$1 Oxford

Baur, Paul V. C. Catalogue of Greek and Italian vases in the Rebecca Darlington Stoddard collection of Yale University. 4° Yale Bax, Clifford. See Rubenstein, H. F. Baxter. Recipe book for bakers. New ed. Laird & L. Bealby. Wells, H. G. Macmillan Beard, Charles A. The economic basis of politics. 12° \$1.50 Knopt Beard, Charles A., and Bagley, William C. Our old-world background. Macmillan Beaty, John O. John Esten Cooke, Virginian. 12° \$2 Columbia Univ. Beaty, John O. See also Hubbell, Jay B. Beautiful and damned, The. Fitzgerald, F. S. Scribner Beautiful Mrs. Davenant, The. Tweedle, V. 75 c. Burt Beaverbrook, Lord. Success. \$1.25 Small, M. Beck, Joseph C.. Applied pathology of nose, throat and ear diseases. 150 il. \$7 Mosby Beck, L. Adams. The ninth vibration. 12' Dodd, M. \$2 Becke, Louis. Edward Barry. New ed. Page Becker, Carl. The Declaration of Independence. \$2 (?) Harcourt Beckwith, Isbon T. The Apocalypse of John. New ed. 8° \$2.50 Macmillan Beebe, Lucius M. Fallen stars. \$1.50 Cornhill Beer, Thomas. The fair rewards. 12° \$2.50 Knopf Beerbohm, Max. A survey; fifty-one cartoons. \$ Doubleday, P. Beerbohm (Max) in perspective. Lynch, B. Knopf Beetles, More. Fabre, J. H. \$2.50 Dodd, M. Begbie, Harold. The ways of laughter. 12° Putnam

Behenna, Catherine Arthur. Mystic songs of fire and flame. \$1.50 Cornhill Bolding, A. G. Business correspondence and procedure. 12° \$1.50 Belief in God. Gore, C. \$2.25 Ronald Scribner McGraw-Hill Bell. The telescope. Belloc, Hilaire. Cautionary tales for bad children. il. 8° \$1.50 Knopi Belloc, Hilaire. The House of Commons and monarchy. 12° \$2 Belloc, Hilaire. The Jews. 8° \$3 Houghton L Bells of the blue pagoda, The. Cochran. Presbyterian Bd. Belonging. Wadsley, O. 75 c. Burt Belshazzar court. Strunsky, S. \$2 Holt Beman, Lamar T. Current problems in taxtion. (Handbook ser.) \$2.25 H. W. Wilson Beman, Lamar T. Study of Latin and Greek (Handbook ser.) \$1.80 H. W. Wilson Bender, Harold H. The home of the Indo-Europeans. \$1 Princeton Univ. Benecke, E. Polish tales. 16° \$1; \$1.75 Oxford Benet, William Rose. The first person singular. \$1.75

Doran

Bénézet, L. P. A young people's history of the world war. il. 12°

Macmillan Benham, W. Gurney, ed. A dictionary of classified quotations. 8° Crowell Benjamin, C. G. See Plum, H. G. Bennet, Robert Ames. Bloom of cactus (Copyright fiction) 75 c. Bennet, Robert Ames. Was Burt Waters of strife. Wat Lilian, Hubbard, Bennet-Thompson, and George. Without compromise. 12" \$1.75 Century Bennett, Arnold. Mr. Prohack. \$1.75 Doras Bennett, E. Mason of Bar X ranch. (Copyright fiction) 75 c. Burt Bennett Malin. Singmaster, E. Houghton M. Benoit, Pierre. Salt Lake. 12° \$2 Knopi Benson, E. F. Dodo. Reissue. \$1.75 Doran Benson, E. F. Peter. \$1.75 Doran Bent twig, The. Canfield, D. 75 C Grosset & D. Benton, Rita. Bible plays. 8° Abingdon Benton, Rita. Shorter Bible plays. 8° \$1.25 Abingdo Berenice. See Masefield, John. Beresford, J. D. The prisoners of Hartling. 12° \$2 Macmillan Berkeley, Comyns, and others. Diseases of women. 248 il. (8 col.) 8° \$10 Longmans: Berman, Henry. The faith of the fathers. 12° \$1.75 N. L. Brows Bernhardt, Mme. Sarah. The idol of Paris. Macaulay \$1.75 Berry, W. H. Modern motor car practice. Oxford \$11 Beside the bonnie brier bush. Maclaren, I. Grosset & D. 75 c.

March II, 1922 BEST-BODE

Best. Burning liquid fuel. il. 8° \$5 U. P. C.	reductions in the animal body. Biology, Foundations of. Woodruff, L. L.
Best short stories of 1921, The. O'Brien, E. J., ed. \$2 Small, M.	Macmillar Biology in America. Young, R. T. \$7.50
Betts, Anna Freelove. The mother-teacher of religion. (Week-day ser.) 8° il. \$2	Biology of home and community. Trafton
Abingdon Bewer, Julius A. The literature of the Old Testament in its historical development.	G. H. Macmillar Biology, Science and human affairs from the viewpoint of. Curtis, W. C. \$4 Harcourt
8° (Civilization ser.) \$5 Columbia Univ. Beyer, Barnet J. Se. Fucito, Salvatore.	Biophysics, An introduction to. Burns, D
Beyer, Barnet J. Se. Fucito, Salvatore.	\$5.50 Macmillar
Bible and its enemies, The. Bryan, W. J. 25 c. Bible Inst. Colportage Assn. of Chic.	Bird namer, The Yankee. Taylor, H. 50 c Doubleday, P
Bible and spade. Peters, J. P. \$1.75 Scribner	Bird of passage, A. Stair, G. \$2 Badger Bird study, The sport of. Job, H. K. \$2.7;
Bible boys and girls. Hutchinson, S. T. Revell	Macmillar Birds, How to study. Job, H. K. \$2
Bible, Dictionary of proper names in the.	Macmillar
Potts, C. A. \$2.50 Abingdon	Birds, Western. Myers, H. W. \$3.50
Bible, International ser. 2 new self-pro-	Macmillan
nouncing. Winston	Birmingham, Anna I. First lessons in speech
Bible, Loose-leaf. Winston	improvement. il. \$1 Scribner
Bible, Makers of the. Severn, H. H. \$1.25 Judson	Birmingham, G. A. Lady bountiful. \$1.75. Dorar
Bible picture books. New ed. il. Nelson	Birth control. Sutherland, H. G. \$1.75.
Bible plays. Benton, R. \$2 Abingdon	P. J. Kenedy
Bible plays, Shorter. Benton, R. \$1.25	Birthright. Stribling, T. S. \$1.90 Century
Abingdon	Bi-sexual love. Steckel, W. \$6 Badger
Bible study advanced, Guide to. Richards,	Bishop, LieutCol. Giles. The marines have
H. E. \$2 Oxford	advanced. il. \$1.75 Penn
Bible study junior, Guide to. Richards, H. E. \$1.75 Oxford	Björkman, Edwin. The soul of a child. 12° \$2.50 Knop
Bible, The Christian life. Pott	\$2.50 Knopi Black, Alexander. The latest thing and other
Bible, The modern reader's. 2 v. v. I, The	things. 8° \$2 Harper
Old Testament. Moulton, R. G., ed. \$2.25	Black, N. Henry. Practical physics. Rev. ed.
Macmillan	Macmillan
Bible, The modern theory of the. Steel, S. A.	Black book, The. Howard, G. B. 75 c. Burt
\$1.25 Revell Bible, The new Bagster comprehensive	Black gold. Terhune, A. P. \$1.75 Doran Blackboard efficiency. Pierce, R. F. Y. \$1.50
teacher. Pott	Revell
Bibliographical Society of America. Papers.	Blackwood, Algernon. The bright messenger.
v. 14, pt. 2 8° \$2 Univ. of Chic.	\$2 Dutton
Bibliographies of modern authors. Daniel-	Blacky the crow. Burgess, T. W. \$1.75
son, H., comp. \$4 Drake	Little, B.
Bibliography, Free speech. Schroeder, T. F. H. W. Wilson	Blanchard, Grace. The island cure. il. \$1.50 Lothrop, L. & S.
Bierstadt, Edward Hale. Aspects of Amer-	Blashfield, Evangeline Wilbour. Manon Phli-
icanization. 12° \$2 (f) Stewart K.	pon Roland. il. \$3.50 Scribner
icanization. 12° \$2 (?) Stewart K. Big Peter. Marshall, A. \$2 Dodd, M. Big toy books. New titles. Nelson	Blast furnace and manufacture of pig iron. Forsythe. \$4 U. P. C.
Bill, Ingram E. Constructive evangelism. \$1	Blatch, Harriot Stanton and Stanton, Theo-
Tudson	dore. The life of Elizabeth Cady Stanton.
Billiart (Julie), The educational ideals of	2 v. 8° il. \$6 (?) Harper Blocking of Zeebrugge, The. Carpenter, A. F.
blessed, foundress of the Congregation of the Sisters of Notre Dame of Namur. 8°	B. \$3.50 Houghton M.
Longmans	Blomfield, Sir Reginald. A history of French
Billie Bradley ser. See Wheeler, Janet D.	architecture. 2 v. il. 4° \$25 Scribner
Bindloss, Harold. The man from the wilds.	Blood supply of the heart in its anatomical
\$1.75 Stokes	and clinical aspects, The. Gross, L. \$5
Bindloss, Harold. Wyndham's pal. (Copy-	Hoeber
right fiction) 75 c. Burt	Blue circle, The. Jordan, E. \$1.90 Century
Bingham. Fluidity and plasticity. McGraw-H.	Blue print making. Thielkuhl. \$2 U. P. C.
Binns, Ottwell. The lady of north star. 12° \$2 Knopf	Bluegrass cavalier, A. Litsey, E. C. \$1.75 Dorrance
Binyon, Laurence. Selected poems. 12° \$2	Boat building, Small. Patterson, H. W. \$1.25
Macmillan Biochemistry, Monographs on, 8°	Macmillan Bob's hill trails. Burton, C. P. \$1.75 Holt
Longmans	Bode, Boyd H. Fundamentals of education.
New title: Dakin, H. D. Oxidations and	12° \$1.40 Macmillan

Bodenheim, Maxwell. Introducing irony. \$2 Boni & L. William, S. Body in the blue room, The. Penn \$1.75 Bojer, Johan. The power of a lie. New ed. Moffat, Y. Delehaye, H. Bollandists, The work of the. Princeton Univ. \$2.50 Bollman, Gladys and Henry. Motion pictures for community needs. \$2 Bolton, Sarah K. Lives of poor boys who became famous. New ed. il. 8° \$2 Crowell Bond, Belle Bacon. Drusilla and her dolls. Four Seas 8 il. \$1.25 Bonnett, Clarence E. Employers' associations in the United States. 8° \$4 Macmillan Book of children's verse, A. Quiller-Couch, Doran M. \$3.50 Book of Common Prayer, Third report of the \$1.50 Joint Commission on the. 12° Macmillan \$2 Nelson Book of escapes, A. Bucham, J. Bookkeeping and accountancy, Progressive problems in. Hayward, W. R. Macmillan management. Bookkeeping and business U. P. C. Risque. \$2.50 Bookkeeping for contractors. Grant. McGraw-Hill Books, Essays on. Phelps, W. L. \$1.50 Macmillan \$2 Doran Books in general. Eagle, S. Boone (Daniel) and the wilderness road. Bruce, H. A. \$1.60 A. Borass, Julius. Teaching to think. Macmillan 120 Macmillan Borden, Walter E., and Hooper, Cyrus Lauron. Banking and business ethics. il. \$1.35 Rand, McN. \$1.75 Boreham, F. W. A handful of stars. Abingdon Borneo, Among primitive peoples in. Evans, Lippincott I. H. N. \$5 Borsodi, Ralph. The new accounting, or Bookkeeping without books. il. 8° \$7.50 Dodd, M. Crawford. Boston in colonial days, Old. M. C. Boswell, Young. Tinker, C. B. \$3.50 Atlantic Botsford, George Willis. Hellenic history. Macmillan \$2 Doran Bottome, Phyllis. The kingfisher. Bottomley, Gordon. Grauch and Britain's daughter. (Two poetic dramas) \$3 Small, M. Bounds, Edward M. Satan, his personality, Revell his power, his overthrow. \$1.25 Boutwell, Edgar. Zone of quiet. \$1.50 Four Seas Bouvier, E.-L. The psychic life of insects. Century 12° \$2 Bower, B. M. Rim o' the world. (Popular Grosset & D. copyrights) 75 c. "Bowling Green" anthology, The. Morley, C. F. Shay Bowman, James Cloyd. On the Des Moines.

Bowman, Lorene, and Kift, Jane Leslie. The hope chest; a book for the bride. \$2; \$3.50; \$5 Reilly & L. Box with broken seals, The. Oppenheim, E. P. Burt 75 C. Boy scouts at Camp Lowell, The. Cor oran, Page Boyd, James Oscar and others. Teaching the Presbyterian Bd. teacher. 85 c.; 60 c. Boyles, Virgil D. A daughter of the badlands. 12° 1 il. \$2 Stratford Boys' book of carpentry, The. Verrill, A. H. Dodd, M. \$1.65 Boyton, Neil. Cobra island; a Catholic scout's adventures. 12° \$1.15 ,Benzi Bracegirdle, The. Jenkins, B. \$2 ,Benziger Bros. Lippincott Yale Bracton. v. 2. Woodbine, G. B. Bradford, Gamaliel. American portraits. il. 8° Houghton M. \$3.50 Bradford, Park. Kitty Lee and me. 1 il. 12° Stratford \$2 Brady, Cyrus Townsend. Web of steel. (Popu-Grosset & D. lar copyrights) 75 c. Braithwaite, William Stanley, ed. Anthology Small, M. of Massachusetts poets. \$1.50 Brand, Max. Trailin'. (Copyright fiction) 75 C Burt Branded men and women. Hooker, W. F. \$2 Badger Brannt, William T., and Meerbott, P. B. Soap maker's hand book. il. 8° \$7.50 Baird Brannt, William T., and Wahl, William H. Techno-chemical receipt book. \$2.50 Baird Bread, In the breaking of the. Revell \$1.25 Breaking point, The. Rinehart, M. R. \$1.75 Doran Brett, Rev. Jesse. Glories of the love of Jesus. 8° \$1.75 Longmans Bridge of kisses, The. Ruck, B. 75 c. Bridge, The. Pickhall, M. L. C. Century 12° Bridges, Victor. Greensea island. \$1.90 Putnam Brighouse, Harold. Hepplestall's. McBride Blackwood, A. \$2 Bright messenger, The. Dutton Fundamental conception of Brill, A. A. psycho-analysis. 12° \$2.50 Harcour 3rd ed. 8° \$5 Brill, A. A. Psychoanalysis. Saunders Britain's daughter. Sec Bottomley, Gordon. Brite and fair. Shute, H. A. 7<u>5</u> C. Grosset & D. Brittanic partnership, The organization of a Fastwood, R. A. \$2.50 Longmans Broadus, E. K. Laureatship. 8° \$5.65 Oxford Broadway Bab. McCulley, J. 75 c. Brockway, A. Fenner. See Hobhouse, Stephen. Brooke, Rupert. Lithuania, a play in one F. Shay act. \$1 Brooks, Amy. Princess Polly at Cliffmore (Princess Polly ser.) \$1 Nourse 12° \$2 Broster, D. K. The yellow poppy.

McBride

Prown, Charles R. The honor of the church. Pilgrim Brown, Charles R. Lincoln, the greatest man of the nineteenth century. 12° \$1 Macmillan Brown, Edwin. The house of strength. il. Four Seas Brown, Frank L. The superintendent. 16° \$1 Meth. Bk. Brown, Irving Henry. Leconte de Lisle. A study of the man and his poetry. 12° \$2.50 Columbia Univ. Brown, M. Florence. God the loving father. Presbyterian Bd. Brown, William Adams. The church in America; a study of the present condition and future prospects of American Prot-Macmillan estantism. Brownie cut-outs from Bingo Land. Pettee, A. Whitman F. M. 50 c. Bruce, H. Addington. Daniel Boone and the wilderness road. Reissue. 12° \$1.60 Macmillan Bruce, H. Addington. Self-development: A handbook for the ambitious. 12° \$1.50 Funk & W. Bruce, Stewart E. The world in 1931. 80 c.; Searl \$1.50 Bruck, Teresa M., comp. Games for all sea-Stanton & Van Vliet sons. \$1 Brunet, René. The German constitution. from French by J. Gollomb; introd. by C. A. Beard. 8° \$1 Brunner, Emma B. The personal touch. \$1.90 Brentano Brunner, Josef. Tracks and tracking. Re-issue. il. 12° \$1.25 Macmillan Bruno, Rev. J. Faa. de. Catholic belief. New Benziger Bros. ed. 25 c. Brunton, David W., and Davis, John A. Modern tunneling. New ed. 8° il. \$6.50 Wiley Bruun, Laurids. Van Zanten's happy days. Tr. from Danish by D. Pritchard. 12° \$2 Knopf Bryan, William Jennings. The Bible and its enemies. 12° 25 c. Bible Inst. Colportage Assn. of Chic. Bryan, William Jennings. In His image. \$1.75 Revell Bryce, Viscount James. International relations. 8° \$2.50 Macmillan Bryce, Viscount James. The study of American history. 12° \$1.50 Macmillan Bryn Mawr notes and monographs. 8° Longmans New titles: Carpenter, R. The esthetic basis of Greek art of the fifth and fourth centuries B. C. \$1.50-King, G. G. A citizen of the twilight-The play of the Sibyl Cassandra. ea. 75 c.—Chew, S. C. Thomas Hardy. \$1.50—Woodburn, J. A. The citizen and the republic. \$1.64 Bryson, Thomas. Tutorial land and mine sur-Pitman veying. 101 il. \$3 Bubble books. Sec Mayhew, R.

Bucham, John. A book of escapes.

Nelson

Buck, Arthur E. Budget making. 8° (National Institute of Public Administration ser.) \$3 Appleton Buckham, John Wright. Religion as experi-Abingdon ence. 12° **\$**1 Buckrose, J. E. The privet hedge. \$1.90 Doran Budget making. Buck, A. E. \$3 Appleton Bugbee, Edward E. Fire assaying. il. 8° \$3 Wiley Bugbee, Lucius H. Preparatory lessons for church membership. 25 c. Meth. Bk. Building and decorating, The Country Life book of. Townsend, R. T., ed. \$3 Doubleday, P. Building of an army, The. Dickinson, J. \$3 Century Buildings, Design of steel mill. Ketchum, M. McGraw-H. Buildings, Small French. Coffin, L. A., Jr. Scribner Bundy, Walter E. The psychic health of Jesus. 8° \$3 Macmillan Bunny family ser. See Smith, Laura Rountree. Bunny's house. Walker, E. M. \$2 Benziger Bros. Burch, Henry Reed. Problems of American democracy. Macmillan Burgess, F. W. Old metal work. il. 8° Putnam \$3.50 (?) Burgess, Thornton W. Blacky the crow. II. by Harrison Cady. 8° (Green forest ser.) Little, B. Burgess, Thornton W. New ser. of toy books. Il. by Harrison Cady. Stoll & Edwards Burke, Rev. Columba. Manual of novices. 12° \$2 Benziger Bros. Burnett, Frances Hodgson. The head of the house of Coombe. \$2 Stokes Burnett, Frances Hodgson. Little Lord Fauntleroy. New ed. il. \$1.25 Scribner Burnham, Smith. Hero tales from history. Winston Burns, C. D. Government and industry . 8° \$5: Oxford Burns, C. D. Principles of revolution. 12° \$1.75 Oxford' Burns, C. D. Whitehall. (The world of today ser.) \$1 Oxford Burns, David. An introduction to bio-physics. 85 il. 8° \$5.50 Macmillan Burns, Robert, The poetical works of. Edinburgh ed. 3 v. il. 8° Lippincott Burroughs, Edgar Rice. Tarzan, the untamed. (Popular copyrights) 75 c. Grosset & D. My boyhood; an autobi-Burroughs, John. ography. col. il. \$2.50 Doubleday, P. Burroughs (John) talks. Johnson, C. \$3.50 Houghton M. 12° \$1.75 Burt, Katharine Newlin. Houghton M. Burt, Maxwell Struthers. Chance encounters.. \$1.75 Scribner-Burton, C. P. Bob's hill trails. il. \$1.75 (Bob's hill ser.) Holt Burton, William. A general history of porcelain. 2 v. il. 8° set \$30 Funk & W.

Bury, Lieut.-Col. C. K. Howard, and others. Mount Everest; the reconnaissance, 1921. 32 il. 8° \$7.50 Longmans Bush, Vannevar. See Timbie, William H. Bushnell, Sarah T. The truth about Henry Ford. \$1.25 Reilly & L. Business atlas of economic geography. Hammond. \$2 Hammond Business correspondence and procedure. Belding, A. G. \$1.50 Ronald Business English, Actual. Deffendall, P. H. Macmillan Business ethics, Banking and. Borden, W. E. Rand McN. \$1.35 Business, Law and. v. 3. Spencer, W. H. Univ. of Chic. \$4.50 Business, Laws of. Parsons, T. \$6 Doran Opdycke, J. B. Pitman Business letter practice. \$2.25 management, Bookkeeping Business and. Risque. \$2.50 U. P. C. Business ownership organization. Stockder, A. H. Holt Buss, Kate. Studies in the Chinese drama. il. \$5 Four Seas Bussigny, H. L. de. Equitation. il. \$7.50 Houghton M. Butte, Sketches of. Davis, G. W. \$1.75 Cornhill Buttenweiser, Moses. The Book of Job. 12° Macmillan Buttz (Henry Anson): His Book. Sitterly, C. F. \$5 Meth. Bk. Byers, Horace G. An outline of qualitative analysis of inorganic substances, includ-\$2 Van Nostrand ing the rare elements. Byington, Eloise. Doll Land stories. 12° 60 с. A. Whitman Cabell, James Branch. Gallantry. New ed. McBride abell, James Branch. Litchfield. 8° \$5 Cabell, The lineage of McBride Cabrol, Fernand. Liturgical prayer. 12° P. J. Kenedy \$4.50 Cade, Coulson. The Cornish penny. \$1.90 Stokes Cadmus, Nancy. Manual of obstetrics. 12° \$1.75 (?) Putnam Cadness, Henry. Stencil craft. 121 il. \$3.50 Pitman Caine, William. Mendoza and a little lady.
12° \$1.75 Putnam Cake book, The every day. Paul, Mrs. G. Moffat, Y. Calabria, In old. Douglas, N. \$2.50 Moffat, Y. Calderon, George, Tahiti. 51 il. 8° \$6 Harcourt California. Cleland, R G. Macmillan \$2.50 Californian trails. Hall, T. Macmillan Calkins, Earnest Elmo. The advertising man. (Vocational ser.) \$1.25 Scribner Perroy, Père L. Calvary, The ascent of. P. J. Kenedy \$1,50 Calvert, A. F. Spanish royal tapestries. il. 12° \$4 Dodd, M v. 3, Germany Macmillan Cambridge medieval history. and the western empire. 8°

Cameo lady, The . Harris, F. A. \$1 Dorrance Cameron, Robert. Scripture truth about the Lord's return. \$1.25 Revell Camomile, The. Carswell, C. \$2 (?) Harcourt Camp, Wadsworth. The gray mask. (Copyright fiction) 75 c. Camp, Wadsworth. The hidden road. Burt Doubleday, P. Campbell, Dugald. In the heart of Bantuland. il. 8° \$5 Canada, Dominion of. Baedeker, K. \$2.50 Scribner debt. Johnsen, H. W. Wilson Cancellation of the allied war debt. J. E. 40 c. 4 for \$1 H. W. Wilson Canfield, Dorothy. The bent twig. New ed. (Popular copyrights) 75 c. Grosset & D. Cannibal-land. Johnson, M. \$3 Houghton M. Cantacuzene, Princess. My life here and there. il. \$3 Scribner Hallet, R. M. Harper Canyon of the fools, The. \$2 (?) Cape, Émily Palmer. 12° \$1.75 Lester F. Ward. il. Putnam Capes, William Parr. The modern city and its government. \$5 Dutton Caravans by night. Hervey, H. \$1.90 Century Care of pamphlets and clippings in libraries. Dickey, P. H. W. Wilson Caribbean, Admirals of the. Hart, F. R. \$3; \$12 Houghton M. The La Chance mine mystery. Carleton, S. (Copyright fiction) 75_c. Burt Carlyle, Guide to. 2 v. Ralli, A. \$10 Small, M. Caroline poets. 3 v. Saintsbury, G. \$20; \$50 Oxford Carpenter, Capt. Alfred F. B. The blocking of Zeebrugge. il. 8° \$3.50 Houghton M. The esthetic basis of Carpenter, Rhys. Greek art of the fifth and fourth centuries B. C. 8° (Bryn Mawr notes and monographs) \$1.50 Longmans Carpenter and his kingdom, The. Irvine, A. \$1.50 Scribner Carpentry, The boys' book of. Verrill, A. H. Dodd, M. \$1.65 Carrington, Hereward. Death deferred. 12° Dodd, M. Carroll, Lewis. Alice's adventures in Wonderland. New ed. 30 il. (6 col.) 4° \$1.75 Small, M. Carswell, Catherine. 12* The camomile. \$2 (?) Harcourt Carter, William. See Porter, Langley. Carter girls of Carter House, The. Speed, N. 60 c. Hurst Cartoons, Fifty-one. Beerbohm, M. Doubleday, P. Caruso and the art of singing. Fucito, S. \$3 Stokes Caruso's method of singing. Marafioti, P. M. Appleton \$3.50 Case, Henry Jay, comp. Guy Hamilton Scull. il. \$3 Duffield

Dodd, M.

Dodd, M.

Scribner

Longmans

Putnam

Wiley

Harper

Putnam

Harcourt

Badger

Putnam

Ronald

Macmillan

Longmans

Macmillan

Macmillan

Harper

Mosby

Wiley

Hein-

Wiley

Wiley

Chapin,

il. 8°

Longmans

Macmillan

Appleton

Cheney, Edward G. Scott Burton and the tim-

ber thieves. 12° \$1.75

Longmans

\$1.75

Burt

12°

Chamberlin, Frederick. The private char-Case and the girl, The. Parrish, R. Knopf acter of Queen Elizabeth. il. 8° \$5 Cassandra, The play of the Sibyl. King, G. G. Chambers, Robert W. The slayer of souls. Longmans Cassidy, Rev. J. P. The women of the Gael. (Copyright fiction) 75 C. 12° \$2 Champion, Jessie. Ella keeps house. Stratford Castelhun, Dorothea. \$1.75 Penelope's problems. Chance encounters. Burt, M. S. \$1.75 Page Castella, Helen I. Joyce and the sandman. (Sandman ser.) Chantal (Saint Jane Frances de), The spirit Page Castle, A. W. Reader and guide for new of, as shown by her letters. il. 8° Americans. 2 bks. il. 12° Macmillan Castles in the air. Orczy, Baroness. \$1.75 Chanting wheels. Hutchinson, H. Doran Caswell, Edward C., il. Graduation memories. Chapin, William H. Second year college 8° \$2.50 Dodd, M. chemistry. Cataloging rules. Fellows, D. H. W. Wilson Chaplin, Charlie. My trip abroad. 8° il. \$1 Catechism, Popular sermons on the. 3 v. Bamberg, A. H. \$8.50 \$1.50 Benziger Bros. Chaplin (Charlie). Delluc, L. Catholic belief. Bruno, J. F. de. 25 c. Doubleday, P. an. 8° 248 il. Benziger Bros. Chapman, Abel. Savage, Sudan. 8° Catholic girl's guide, The. \$10.50 Lasance, F. X. Chapman, John Jay. A glance toward Shake-\$1-\$7.75 Benziger Bros. Catholic home annual for 1922. il. 35 c. speare. \$1.25 Chapters from childhood. Soskice, J. M. \$3 Benziger Bros. Catholic scripture manuals. The Gospel according to St. Matthew. New ed. \$1.60 Miller, J. T. Character analysis, Applied. Benziger Bros. Catholic spirit in modern English literature, Character revelations of mind and body. Fosbroke, G. E. \$3.50 (?) The. Shuster, G. N. Macmillan Catholic thought and thinkers ser. 12° ea. \$1.75 P. J. Kenedy Charge account, Retail. Walters. Contents: Wilkinson, Erasmus of Charity organization movement in the United Μ. Rotterdam-Martindale, C. C. St. Justin States, The. Watson, F. D. \$3.50 the martyr. Charnel rose, The. Aiken, C. \$2 Four Seas Charters, W. W. How to sell at retail. 8° \$3 Catty Atkins—sailorman. Kelland, C. B. \$1.60 (?) Harper Caullery, Maurice. Universities and scien-Houghton M. tific life in the United States. 8° \$2 Chase, Beatrice. Lady Agatha. \$2.50 Harvard Chase, L. A. Rural Michigan. il. 12° (Rural Causes and cures for social unrest. Finney, state and province ser.) R. L. \$2,50 Macmillan Cautionary tales for bad children. Belloc, Chekhov, Anton. The cook's wedding and H. \$1.50 other stories. \$2 Knopf Chemical dictionary, The popular. Kingzett, Cavalry, Modern. Wheeler-Nicholson, M. \$2 C. T. \$4.50 Macmillan Van Nostrand Chemical principles. Noyes, A. A. Macmillan Cave, Sydney. Living religions of the East. Chemistry. Gruener, H. \$3 Chemistry, Applied. Peters, F. N. \$1.75 Scribner Cecil, Lord Edward. The leisure of an Egyptian official. \$4 Doran Cecil, Lady Gwendolen. Life of Robert, Mar-Chemistry, A comprehensive treatise on inorquis of Salisbury. 2 v. 8° \$12 ganic and theoretical. v. 1-3. Mellor, J. W. Doran Cements, limes and plasters: Their materials, v. 1-2, ea. \$20 Chemistry, Manual of colloid. Holmes, H. N. manufacture and properties. Eckel, E. C. Wiley Ceramic wares of China, The early. Chemistry, Organic, The theories of. Hetherington, A. L. \$20 Scribner rich, Dr. Ferdinand. Cervantes, Miguel de. The adventures of Chemistry, Second year college. Don Quixote. New ed. 8 col. il. \$2 W. H. Small, M. Chemistry, Text-books of physical. Chadwick, J. Radioactivity and radioactive substances. 41 il. 85 c. Pitman New titles: Desch, C. H. Metallography-Chadwick, Lester. Baseball Joe, home run Smits, A. The theory of allotropy. king. 12° \$1 Cupples & L. Chenery, William L. Industry and human welfare. 12° (Social welfare lib.) \$1.75 Chaffee, Allen. Fuzzy-Fuzz. il. 85 c. M. Bradley

Ват-

F. J. Drake

Chalk talks and crayon presentation.

tholomew.

Chesterton, G. K. Things I saw in America. Dodd, M. 8° \$3 Chevrillon, André. Three studies in English Shakeliterature: Kipling, Galsworthy, Doubleday, P. speare. \$2 Chew, Samuel C. Thomas Hardy: poet and novelist. 8° (Bryn Mawr notes and mono-Longmans graphs) \$1.50 Child, Richard Washburn. The hands of Nara. \$2 Dutton Child and his crayon, The little. Moore, J. E. Abingdon Child for teachers of beginners, A study of Presbyterian Bd. the little. 60 c. Child from two to seven, The healthy. Mac-Carthy, F. H. Macmillan Child health alphabet. Peterson, Mrs. F. 10 c. Macmillan Child life, Unseen side of. Harrison, E. \$1.25 Macmillan Child nurture, Parenthood and. Baker, E. D. \$1.50 Macmillan Child versus parent. Wise, S. S. \$1 Macmillan Child welfare, Rural. Clopper, E. N. \$3 Macmillan Childhood, English. Babenroth, A. C. \$2 Columbia Univ. Children and childhood. Niemeyer, N. \$2.50 Oxford Children in the Christian home, Training of. Weigle, L. A. \$1.50 Pilgrim Children, Nutrition and growth in. Emerson, W. R. P. \$2.50 Appleton Children of the market place. Masters, E. L. Macmillan Children of transgression. Tyler, G. V. \$1.75 Holt Children's classics ser. See Grimm, Jakob. Children's division of the little Sunday school. Baldwin, Mrs. M. J. 60 c. Presbyterian Bd. Children's verse, A book of. Quiller-Couch, Doran M. \$3.50 Child's problems, Meeting your. Scott, M. F. Little, B. **\$**2 China, An American diplomat in, P. S. \$4 Dou Reinsch, Doubleday, P. China awakened. Tyau, M. T. Z. \$5 Macmillan China, The foreign relations of. Bau, M. J. Revell China, The handbook for. Crow, C. \$4 Dodd, M. China, the United States and the Anglo-Japanese alliance. \$2 Revell China's place in the sun. High, S. \$1.75 Macmillan Chinese drama, Studies in the. Buss, K. \$5 Four Seas Chinese label, The. Davis, J. F. 75 c. Burt Chino-Japanese treaties of May 25, 1915.
Reveil Wood, G. Z. \$2 Chipperfield, Robert Orr. Unseen hands. (Copyright fiction) 75 c. Burt Chirol. Sir Valentine. See Eversley, Lord. Cho-Cho and the health fairy. Griffith, E. G. 15 c. Macmillan

Cho-Cho's grandma, Rhymes of. Mrs. F. 20 c. Peterson, Macmillan Christ, Introduction to the life of. Hill, W. B. \$1.50 Scribner Christ of faith and the Jesus of history, The. Ross, D. M. \$2.25 Pilgrim Christ, The boyhood consciousness of Temple, P. J. \$4 Macmillan Christ, The church of. Finlay, P. \$1.50 Longmans Christ, The creative. Drown, E. S. \$1.50 Macmillan Christ, The life of. Eaton, B. S. \$1.25 Gorham Christian in social relationships, The. Diefendorf, D. F. 75 c. Christian life Bible, The. Meth. Bk. Pott Christian Science and its real author. Putnam, C. E. 30 c. Bible Inst. Colportage Assn. of Chic. Christian stewardship, Studies in. Harrison, T. \$1.15 Standard Pub. Christian work as a vocation. 2 v. 8° ea. \$1 Macmillan Christianity and what its teachings reveal, The unity school of. Putnam, C. E. 25 c. Bible Inst. Colportage Assn. of Chic. Christianity, Creative. Taylor, N. W. \$1.50 Macmillan Christianity, The fundamentals of. Vedder, Macmillan Christians, How to teach training work. Stowell, J. S. 20 c. Meth. Bk. Christine of the young heart. Cooper, J.A. **Burt** 75 C. Christmas in many lands. Reissue. Page Christopher and Columbus. "Elizabeth, pseud. 75 c. Grosset & D. Chronicle of Quintus. See Sanford, A. B. Chummy book. New ed. col. il. Nelson Church, Arthur L. The training of a secre-tary. il. \$1.75 Lippincott Church in America, The. Brown, W. A. \$2.50 Macmillan Church in the nineteenth century, The holiness of the. Kempf, C. \$2.75 Benziger Bros. Church membership, Preparatory lessons for. Bugbee, L. H. 25 c. Meth. Bk. Church of Christ, The. Finlay, P. \$1.50 Longmans Church school, Week day. Squires, W. A. Presbyterian Bd. **\$1.2**5 Church, The honor of the. Brown, C. R. \$1 Pilgrim Church, The labour movement and the. Wilson, J. M-C. \$1.50 Stratford Church, the schools and evolution, The. Conant, J. E. 35 c. Bible Inst. Colportage Assn. of Chic. Churches for old, New. Holmes, J. H. \$2 Dodd, M. Churches, The crisis of the. Parks, L. \$3 (?) Churchill, A. L., and Wickenden, Leonard.
The house-owner's book. 12° il. \$2 Funk & W.

Churchward, Albert. The origin and evolution of the human race. il. 8° \$12.50 Macmillan Cicero, Masterpieces of. 1 v. Nelson Circle, The. Maugham, W. S. \$1.25 Doran Cisin, H. G. Practical electrical engineering. Van Nostrand **S**2 Citizen and the republic, The. Woodburn, J. A. \$1.64 Longmans Citizen of the twilight, A. King, G. G. 75 c. Longmans Citizenship, The practice of. Ashley, R. L. Macmillan City and its government, The modern. Capes, W. P. \$5 Dutton City, Assets of the ideal. Fassett, C. M. \$1.50 Crowell City in the clouds, The. Gull, R. \$1.75 Harcourt City of fire, The. Hill, G. L. \$2 Lippincott City planning and zoning, The law of. Williams, F. B. Macmillan Civics, Social. Munro, W. B. Macmillan Civil engineering, The young man and. Swain, G. F. (Vocational ser.) Macmillan Civilization, Early. Goldenweiser, A. A. \$5 Knopf Civilization in the middle ages, Philosophy and. De Wulf, M. \$3 Princeton Univ. Civilization in the United States. Stearns, H. E., ed. \$5

Harcourt
Civilization, Medicaval contributions to modern. Hearnshaw, F. W. \$3.50 Holt Civilization ser., Records of. Columbia Univ. Contents: Shotwell, J. T. An introduction to the history of history. \$4—Bewer, J. A. The literature of the Old Testament in its historical development. \$5 Civilization, The evolution of. McCabe, J. Putnam \$1.50 Claim number one. Ogden, G. W. \$1.90 McClurg Clancy, Louise Breitenbach. Christine of the young heart. (Copyright fiction) 75 c. Burt Claridge, G. Cyril. Wild bush tribes of tropical Africa. il. 8° \$5 Lippincott Clark, Badger. Sun and saddle leather. New ed. il. 8° \$2.50; \$3 Badger Clark, Barrett H. European theories of the drama. Reissue. Stewart K. Clark, Barrett H., ed. Masterpieces of mod-ern Spanish drama. 12° \$2.50 Stewart K. Clark, Charles Upson. Greater Roumania. il. 8° \$4 Dodd, M. Clark, Donald Leman. Rhetoric and poetry in the Renaissance. 12° \$2 Columbia Univ. Clark, Fred Emerson. Principles of market-Macmillan Clark, Glenn. A manual of the short story art. 3 pts. Macmillan Clark, W. Irving. Health service in industry. Macmillan Clark, Wallace. The Gantt chart. 8° \$2.50 Ronald Clarke, Isabel C. The light on the lagoon. 12° Benziger Bros.

Clarke, Richard A. 'Pon-a-time tales. il. 12° Little. B. \$1.35 Clarke, William Newton. The ideal of Jesus. New printing. 12° \$1.75 Scribner Cleghorne, W. S. H. Farm buildings and building construction in South Africa. New ed. il. 8° \$8 Longmans Cleland, Robert G. California: the American period. il. 8° Macmillan Clopper, Edward N. Rural child welfare. il. 120 \$3 Macmillan Cloud, Paul Gregory. See Spilker, John B. Clown cut-outs from circus land. Pettee, F. M. A. Whitman 50 c. Coal. Moore, E. S. Wilev Coal mining costs. Shurick. McGraw-Hill Coal, Three-hour day in. Archbald, H. H. W. Wilson Cobb, Ann. Kinfolks. 12° \$1.50 Houghton M. Cobb, Irvin S. J. Poindexter, colored. \$1.50 Doran Cobb, Irvin S. Sundry accounts. \$1.75 Doran Cobb, Percival B. Songs of the world. \$1.50 Cornhill Cobblestones. Sentner, D. \$1.50 Knopf Cobra island. Boyton, N. \$1.15 Benziger Bros. Cochran. The bells of the blue pagoda. Presbyterian Bd. Coffin, Lewis A., Jr., and others. Small French buildings. il. \$10 Scribner Cohen, Octavus Roy. Gray dusk. (Popular copyrights) 75 c. Grosset & D. Cohen, Octavus Roy. Midnight. 12° \$1.75 Dodd, M. Coleman, Christopher B. Donation of Constantine. 8° \$4 (?) oleman, Satis N. Coleman, Creative music. 84 Putnam \$3.50 (?) Coles, Alfred C. Critical microscopy. Van Nostrand Colinette of Redmoon. Weir, F. R. \$1.90 Small, M. College standard dictionary. 8° \$5; \$6; \$7.50 Funk & W. Collins, Ernestine. A garnered autumn sheaf. Cornhill Collins, Wilkie. Woman in white. New ed. 16° \$1; \$1.75 Oxford Collodial behavior, Proteins and the theory McGraw-Hill of. Loeb. Colloids, Introduction to the physics and chemistry of. Hatschek. \$2.25 Blakiston Colonial furniture in America. 2 v. Lockwood, L. V. \$25 Colour-harmony. Wood, J. Scribner Harcourt Mood, J.

The anthology of Irish

Boni & L. Colum, Padraic. verse. 12° \$3 Columns. Salmon, E. H. \$11 Oxford Colvin, Carl, and Stevenson, John Alford. Farm projects: a text-book in agriculture for seventh and eighth grades or junior high schools. Macmillan Combined maze, The. Sinclair, M. Macmillan Come-back, The. Wells, C. 75 c. Rurt Wilde. Comedies for little theatres, Eight. P. \$1.50 Little, B.

Comical circus stories, The. Smith, L. R. 60 c. A. Whitman Command. McFee, W. \$1.75 Doubleday, P. Community English. Flagg, M. B. \$1 Macmillan Community needs, Motion pictures for. Hollman, G. \$2 Holt Community, The. Lindeman, E. C. \$1.75 Assn. Pr. Community training ser. Abingdon Titles: Bailey, A. E. Use of art in religious education. \$1.25—Knott. L. Student's history of the Hebrews. \$2—Meredith, W. B. Pageantry and dramatics. \$1.25—Stout, J. E. Organization and administration of religious education. \$1.50—Thompson, J. V. Handbook for workers with young people. Composition for college students. Manchester, Macmillan Comrade ser. See Rice, Louise. Comstock, Harriet T. At the cross roads. Doubleday, P. Conant, J. E. The church, the schools and evolution. 12° 35 c. Bible Inst. Colportage Assn. of Chic. Concordance of the holy scriptures, A textual. Williams, T. D. \$5.75 Benziger Bros. Concrete and reinforced concrete. trees, W. N. \$1 Conflict. Kelland, C. B. \$2 Twelve-Pitman Harper Conflict and the dream, The. Rivers, W. H. R. Harcourt Congo, The wonderland of the eastern. Barnes, T. A. \$4.50 (?) Putnam Conklin, Edward Grant. Direction of human evolution. 8° Oxford Conklin, Edward Grant. Heredity and environment in the development of men. \$2.50 Princeton Univ. Conn of the Coral Seas. Grimshaw, B. \$1.75 Macmillan Connell, Richard. The sin of M. Pettipon and other humorous tales. \$1.75 Doran \$1.75 Connolly, James B. Tide rips. il. Scribner Conquest, The. Dye, E. E. \$1.90 Doubleday, P. Conrad, Jessie. A handbook of cookery for a small house. \$1.75 Doubleday, P. Conrad (Joseph): H Stauffer, R. M. \$2.50 His romantic-realism. Four Seas Consolation. Bacon, Mrs. A. F. 75 c. Atlantic Constantine, Donation of. Coleman, B. Yale \$4 (?) Constitution of the United States, The. Norton, T. J. \$2 Little, B. Gillette. Construction cost, Handbook of. McGraw-Hill Construction, Materials of. Pulver. McGraw-Hill Construction of new type transatlantic receiving sets. Sleeper, M. B. 75 c. Henley Construction of radiophone and telegraphy for beginners. Sleeper, M. B. 75 c. Henley Control of American foreign relations, The. Wright, Q. Macmillan

Control of industry, The. Wootton, B. \$1.50 Harcourt Conversation dictionaries. See Altemus adv. Conwell, Russell H. Why Lincoln laughed. 8° \$1.50 (?) Harper Conyngton, Thomas, and others. Corporate management and finance. 8° \$10 Ronald Cook, Alice Carter. Michal: A playlet of the time of David. \$1.50 Four Seas Cook, C. C. The truth about grace. 16° 35 c. Bible Inst. Colportage Assn. of Chic. Cook, George Cram. The spring. \$1.25 Stewart K. Cook, Howard Willard. Our poets of today. New ed. \$2.50 Moffat, Y. Cook book, Loose-leaf. Winston Cook book, The practical. Stockbridge, B. E. Appleton an. Beaty, J. O. Columbia Univ. Cooke (John Esten), Virginian. \$2 Cookery. Gordon, M. D. Longmans Cookery for a small house, A handbook of. Conrad, J. \$1.75 Doubleday, P. Cooking and menu planning for large numbers, Quantity cookery. Richards, L. \$2 Little, B. Cook's wedding and other stories, The. Chek-Macmillan hov, A. \$2 Coolidge, Louis A. Ulysses S. Grant. Centennial ed. il. 8° \$4 Coomer Ali. Hurst, S. B. H. Houghton M. Harper Foreign trade Cooper, Clayton Sedgwick. markets and methods. il. 8° \$3.50 Appleton Cooper, Courtney Ryley. The white desert. 12° \$1.75 Little, B. Cooper, Henry St. John. The garden of memories. \$1.75

Cooper, James A. Sheila of big wreck cove. il. 12° \$1.75

Sully Cooper. Cooper, James A. Tobias o' the light. (Copyright fiction) 75 c. Burt Copeland, Dr. Royal S. Over weight? Guard your health. il. 12° \$1 Cosmopolitan Coppard, A. E. Adam and Eve and pinch me. 12° \$2 Knopf Copper Streak trail. Rhodes, E. M. \$1.75 Houghton M. Corcoran, Brewer. The boy scouts at Camp Page Lowell. Corkery, Daniel. The hounds of Banba. Huebsch Cornerstone of Philippine independence, The. Harrison, F. B. \$3 Century Corniche Road, The Riviera of the. Treves, Sir F. \$6 Funk & W. Cornish penny, The. Cade, C. \$1.90 Stokes Corporate financing, reorganization, and regu-Stetson, lation, Some legal phases of. F. L. \$2.50 Macmillan Corporate management and finance. Conyngton, T. \$10 Cort, William. Ronald See Hegner, Robert Wilhelm. Corthell, Rolland. On the sidewalk. \$1.25 Cornhill Cory, Abe. Out where the world begins. \$1.50 Doran Cottage of delight, The. Harben, W. N. 75 c. Burt

Cotton broker, The. Owen, J. \$2 Doran Cotton spinning machinery. Taggart, W. S. Pitman 85 c. Country homes, Low cost. Eberhard. \$3 U. P. C. Country Life book of building and decorating, The. Townsend, R. T., ed. Doubleday, P. County and township government in the United States. Porter, K. H. Macmillan Coursey, O. W. Three Jewish martyrs. 10 il. 12° \$1.25 Stratford Coussens, Penrhyn W. The jade story book. Duffield Covenant and other poems, The. Smirnow, L. \$2 Stratford Covered wagon, The. Hough, E. Appleton Cowan, Sam K. Sergeant York and his peoil. 12° \$2 Funk & W. Coward, Noel. Terribly intimate portraits. il. \$2 Boni & L. Cowboy, The. Rollins, P. A. \$3.50 (?)
Scribner Cox, Harold. The problem of population. Putnam Cozy hour ser. col. il. Winston New titles: Andersen, Hans. Fairy tales -Pied piper of Hamelin-Cinderella. Cradle roll manual, The. Moore, J. E. 65 c. Meth. Bk. Cram, Ralph Adams. peace. 8° \$2.50 Towards the great \$2.50 M. Jones Crampton, C. Ward. The pedagogy of physical training. il. 12° Macmillan Crawford, Jack R. I walked in Arden. 12° \$2.50 Knopf Crawford, Mary Caroline. Old Boston in colonial days. New ed. il. Page Crawford, Mary Caroline. The romance of old New England rooftrees. New ed. il. Page Creative Christ, The. Drown, E. S. \$1.50 Macmillan Creative music. Coleman, S. N. **\$3.50** (?) Putnanı Mitchell, Creditors, For the benefit of my. H. G. Beacon Press Creighton, Katherine. The eleves of Mount Fern. 16° \$1.25 Dorrance Crile, George W. The thyroid gland. 105 il. Saunders Critic and the drama, The. Nathan, G.). Knopt \$1.75 Criticism, The principles of. Richards, I. A. Harcourt Croce, Benedetto. The poetry of Dante. \$2 Holt Croce (Bendetto). Piccoli, R. \$2 (?) Harcourt Croft. Steam power plant auxiliaries. McGraw-Hill Crome yellow. Huxley, A. \$2 Doran Cross, Victoria. Over life's edge. \$1.75 Macaulay Cross currents. Taylor, K. H. Jacobs

Crossley, F. H. English church monuments of the Gothic period, A. D. 1150-1550. il. Scribner \$12 Crosswell, Ernest J. J. Sponges, their nature, history, etc. 26 il. \$1 Pitman row, Carl. The handbook for China. il. Crow, Carl. Dodd, M. pocket size. \$4 Crowther, James Arnold. Ions, electrons, and ionizing radiations. 3rd ed. 90 il. Longmans Crystal coffin, The. Rostand, M. \$2 McBride Cub reporter, Personal experiences of a. Vanderbilt, C., jr. \$1.25 Sully sullum, Ridgwell. The heart of Unaga. Cullum, Ridgwell. (Copyright fiction) 75 c. Burt Cullum, Ridgwell. The man in the twilight. 12° \$2 (?)

Culture, The key to. Gilbert, P. T. \$1.50

A. Whitman A. Whitman Cummings, E. E. The enormous room. \$2 Boni & L. Cumont, Franz. Afterlife in Roman paganism. 8° Yale 12° Cunningham, A. B. Old Black Bass. Abingdon Bemen, L. T. Current problems in taxation. H. W. Wilson Curtis, Earl G. Saturday nights. \$1.50 Reilly & L. Curtis. W. C. Science and human affairs from the viewpoint of biology. 30 il. large 8° \$4 (?) Harcourt Curwood, James Oliver. The river's end. Harcourt (Popular copyrights) 75 c. Grosset & D. Cyclopedia of farm animals. Bailey, L. H., ed. \$6 Macmillan Cyclopedia of farm crops. Bailey, L. H., ed. Macmillan **\$**6 Cyclopedia of hardy fruits. Hedrick, U. P. Macmillan Hergesheimer, J. \$2.50 Knopf Cytherea. Daggett, Stuart. History of the Southern Pacific. 8° \$5
Dahlia, The amateur's book of the.
Mrs. C. H. \$3
Double Ronala Stout, Doubleday, P. Dainty dishes for tea and supper. James, A. L. \$1.50 Putnam Dairy cattle, The feeding of. McCandlish, A. C. Wiley E. Dairy farming projects. Ladd, C. Macmillan Oxidations and reductions in Dakin, H. D. 8° the animal body. New ed. (Monographs on biochemistry) Longmans Dalliba, Gerda. Poems. \$2 Duffield Damon, Charles R., ed. The American dictionary of dates, 1620-1920. 3 v. 8° \$20 Badger Weg-Dams, Design and construction of. Wiley mann, E. Damsel in distress. Wodehouse, P. G. 75 C. Burt On buying and using H. W. Wilson Dana, John Cotton. print. 50 c. Dancers in the dark. Speare, D. \$1.75 Doran Dane, Clemence. Will Shakespeare; a four-Macmillan act drama. \$1.75

Daniel, Hawthorne. In the favour of the king. \$1.75 Doubleday, P. Daniel's half week now closing. Ross, J. J. Revell Daniels, Josephus. Our navy at war. \$2 Doran Danielson, Henry, comp. Bibliographies of modern authors. \$4 Drake Dante. The divine comedy; a line-for-line translation in the rime-form of the original, by M. B. Anderson. \$4; \$20 World Book Dante, The poetry of. Croce, B. \$2 Holt Danton. Madelin, L. \$5 Knopf Da Ponte (Lorenzo), poet and adventurer. Russo, J. L. \$2.50 Columbia Univ. Darby, James E. Jesus an economic mediator. \$1.75 Revell Dargan, Olive Tilford. Poems. Scribner Dargan, Olive Tilford, and Peterson, Frederick. The flutter of the goldleaf and other plays. \$1.50 Scribner Dario, Ruben. Prosas profanas and other poems. 12° \$1.20 N. L. I Dark mirror, The. Vance, L. J. 75 c. N. L. Brown Grosset & D. Dart, Edith. Sareel. \$2 Boni & L. Da Silva's widow. Malet. L. \$2 Dodd. M. Dates, 1620-1920, The American dictionary of. Damon, C. R., ed. 3 v. \$20 Badger Daughter of the badlands, A. Boyles, V. D. \$2 Stratford Dave Porter ser. 15 v. Stratemeyer, E. ea. Lothrop, L. & S. Davey, Norman. The Guinea girl. \$1.75 Doran David, Donald Kirk. Retail store management problems. \$6.75 Shaw David, the son of Jesse. Strachey, M. \$1.75 Century Davidson, Laura Lee. A winter of content. il. 8° \$1.75 Abingdon Davis, George Wesley. Sketches of Butte. il. \$1.75 Cornhill Davis, John A. Sec Brunton, David W. Wiley Davis, J. Frank. The Chinese label. (Copyright fiction) 75 c. Burt Davis, Lyman Edwyn. Democratic Methodism in America. \$1.50 Revell Davis, Lyman Edwyn. The social doctrines Revell of Jesus. Davis, Owen. The detour. 12° \$1.50 Little, B. Davis, Sheldon Emmor. The technique of Macmillan teaching. 12° Dawson, Coningsby. The garden without walls. 12° \$2 Cosmopolitan Dawson, Coningsby. The vanishing point. il. 12° \$2 Cosmopolitan Dawson, John Charles. Toulouse in the Renaissance. il. 8° \$2 Columbia Univ. Dawson-Scott, C. A. The haunting. 12° \$2 Knopf Day, David T. A handbook of the petroleum Wiley industry. Day, Dorothy S. The ventures of Connie. 12° \$1.50 Stratford Day, Holman. The rider of the king log. (Copyright fiction) 75 c. Burt

Days and nights of salmon fishing, in the Tweed. Scrope, W. \$5 Stewart K. Deamer, Dulcie. Revelation. \$2 Boni & L. Dean, George B. See Keller, Ralph Welles. Death, At the moment of. Flammarion, C. Century Death deferred. Carrington, H. \$2 Dodd, M. \$1.75 Doran Deaves affair, The. Footner, H. Becker, Declaration of Independence, The. Harcourt C. \$2 (?) Decorations and repairs, House. Prebble, W. 85 c. Pitman De Coster, Charles. The legend of Ulenspiegel and Lamme Goedzak. 2 v. \$5 Doubleday, P. Deep sea hunters, The. Verrill, A. H. \$1.75 Appleton Defective children, Mentally. Shuttleworth. G. E. \$3.25 Blakiston Deffendall, P. H. Actual business English. Macmillan De Gourmont, Remy. The natural philosophy of love. \$5 Boni & L. Dejeans, Elizabeth. The Moreton mystery. (Copyright fiction). 75 c. Burt Delafield, E. M. Humbug. Macmillan De La Mare, Walter. Down-adown Derry. Holt De La Mare, Walter. Memoirs of a midget. 8° \$3 Knopf De La Mare, Walter. The veil and other Holt poems. \$2 Deland, Margaret. The vehement flame. 8° Harper il. \$2 De La Roche, Mazo. Explorers of the dawn. 12° \$2.50 Knopf Delehaye, Hippolyte. St. John Berchmans. 12° \$1.50 Benziger Bros. Delehaye, Hippolyte. The work of the Bol-Princeton Univ. landists. \$2.50 De Lisle (Leconte). Brown, I. H. \$2.50 Columbia Univ. Dell, Ethel M. The odds, and other stories. 12° \$2 (?) Putnam Charlie Chaplin. Tr. from Delluc, Louis. French by H. Miles. il. \$1.50 Doubleday, P. Democracy, The story of. Ingraham, S. E. Macmillan Democratic Methodism in America. Davis. L. E. \$1.50 Revell De Morgan (William) and his wife. Stirling, A. M. W. Holt Denise of the three pines. Sawyer, E. A. Page Denison, E. E. The play of auction hands. il. Lothrop, L. & S. \$2 Dent, Edward J. The psychology of music. (The international library of psychology, philosophy and scientific method) Harcourt Denton, Clara J. Real out-of-door stories. Denys the dreamer. Hinkson, K. T. \$2 Benziger Bros. Depew, Chauncey M. My memories of eighty years. \$4 Scribner

Dercum, Francis X., M.D. Essays on the physiology of mind. 12° \$1.75 Saunders Derieux, Samuel A. Frank of Freedom Hill. Doubleday, P. \$1.75 Desch, Cecil H. Metallography. il. 8° (Textbooks of physical chemistry) Longmans Desert dust. Sabin, E. L. \$1.75 Design data. Sleeper, M. B. 75 c. Jacobs Henley Desmond, Shaw. Labour: the giant with feet of clay. \$3.50 Scribner Detectives, Practical instruction for. Man-F. J. Drake Detour, The. Davis, O. \$1.50 Devil drives, The. Savi, E. W. Little, B. \$1.75 Putnam 12° \$3 Devine, Edward T. Social work. Macmillan Dewey, Davis R., and Shugrue, Martin. Banking and credit. 8° \$5 Ronald Dewey, John. Human nature and conduct. \$2.25 Holt De Wulf, Maurice. Philosophy and civitization in the middle ages. \$3 Princeton Diamonds. Lavarre, W. J. \$2 (?) M. Jones. Dibble. Handbook for plumbers. McGraw-H. Dickens, Charles. The magic fishbone. il. (part col.) 12° \$1.50 Warne Dickens, Children's ser. New titles. Nelson Dickey, Marcus. The life of James Whitcomb Riley. v. I, Youth; v. 2, Maturity. set, \$9; **\$**15 Bobbs-M. ickey, Marcus. The maturity of James Whitcomb Riley. il. 8° \$4; \$10 Bobbs-M. Dickey, Marcus. Dickey, Philena. Care of pamphlets and clippings in libraries. New ed. H. W. Wilson Dickinson, John. The building of an army. (Century new world ser.) \$3. Century ionaries, Merriam-Webster. See Adv. Dictionaries, Merriam-Webster. Dictionary, College standard. 8° \$5; \$6; \$7.50 Funk & W. Dictionary of classified quotations, A. Benham, W. G., ed. \$5 Crowell Dictionary of dates, 1620-1920, The American. Damon, C. R., ed. 3 v. \$20 Badger Dictionary of Napoleon and his times, A. Richardson, H. \$7 Funk & W. Dictionary of proper names in the Bible. Potts, C. A. \$2.50 Abingdon iefendorf, Dorr Frank. The Christian in social relationships. 12° 75 c. Meth. Bk. Diefendorf, Dorr Frank. Diehl, Edna Groff. The little dog that would not wag his tail. 4° 75 c. Gabriel Diehl, Edna Groff. The little kitten that would not wash its face. 4° 75 c. Diet and race. Armitage, F. P. \$ Gabriel \$2.25 Longmans Dict, Tomorrow we. Putnam, N. W. \$1 Doran Dietetics, Lectures on. Einhorn, M. Saunders Dimnet, Abbé Ernest. French grammar made clear. \$1.50 Funk & W. Dingbat of Arcady, The. Wilkinson, M. Macmillan Diplomatic practice, A guide to. 2 v. Satow, E. Longmans Direction of human evolution. Saintsbury, G. Oxford

Discerning the times. Hutton, J. A. \$2.75 Pilgrim Diseases of women. Berkeley, C. \$10 Longmans Disguises of love. Stekel, W. Moffat, Y. Distant music. O'Brien, E. J. \$1 Small, M. Distribution of wealth, The. Shove, G. F. Harcourt \$1.50 Ditmars, R. L. Reptiles of the world. Re-issue. il. 12° \$4 Macmillan Divine comedy. [Line for line translation] World Book Dante. \$4; \$20 Divine comedy, Symbolism of the. Fletcher, J. B. \$2 Lemcke & B. Dixon, Frank Haigh. Railroads and governments; their relation in the United States, 1910-1920. \$2.25 Scribner Dock and lock machinery. Hunter, H. W. \$4.50 Van Nostrand Doctor of Pimlico, The. Le Queux, W. 75 c. Burt Dodd, Lee Wilson. Lilia Chenoworth. \$2 Dutton Dodo. Benson, E. F. \$1.75 Doran Dog keeping, Practical. Haynes, W. \$1.25 Macmillan Dogmatic theology. v. 10, Eschatology. Hall, F. \$2.25 Longmans Dole, Nathan Haskell. America in Spitzbergen; the romance of an Arctic coal mine. 2 v. Ltd. ed. il. 8° \$25 M. Jones Dole, Nathan Haskell. Omar the tentmaker. Page New ed. Doll Land stories. Byington, E. 60 c. A. Whitman Dominie in doubt, A. Neill, A. S. \$1.75 McBride Dominie's log, A. Neill, A. S. \$2 McBride Don Strong, patrol leader. Heyliger, W. \$1 Grosset & D. Donahey, William. Teenie Weenie ser. \$1.75 Reilly & L. New title: The Teenie Weenies under the rose bush. Donald Campbell's loyalty. Palmer, S. C. 75 c.; \$1.35 Bible Inst. Colportage Assn. of Chic. Doom trail, The. Howden-Smith, A. D. \$1.90 Brentano Door of dread, The. Stringer, A. 75 c. Burt Doors of the night. Packard, F. L. \$1.75 Doran Dorrance, Ethel and James. Glory rides the range. (Copyright fiction) 75 c. Burt Dos Passos, John. Rosinante to the road again. \$1.75 Doran Dostoyevsky, Aimée. Fyodor Dostoyevsky. 8° Double-crossed. Newton, W. D. \$1.75 Appleton Doughton, Isaac E. Preparing for the world's work. il. \$1 (?) Scribner Doughty, William H., Jr. Socialism and the average man. 8°. \$2.50 (?) Putnam Douglas, Norman. Fountains in the sand. New ed. \$1.50 Moffat, Y.

Douglas, Norman. In old Calabria. \$2.50 Moffat, Y. Douglas, Norman. South wind. New ed. \$2.50 Moffat, Y. Douglass, Benjamin Wallace. Fruit-growing. 31 il. 12° \$2.50 Bobbs-M. Down-adown Derry. De La Mare, W. \$3 Holt Downey, June E. See Slosson, Edwin E. Downing, Elliot R. A naturalist in the Great Lakes region. il. \$3.50 Univ. of Chic. Doyle, Sir Arthur Conan. The wanderings of a spiritualist. il. 8° \$2.50 Doran Doyle, Francis X. The home world; friendly counsels for home-keeping hearts. 12° \$25 c.; \$1.25 Benziger Bros. Dragon in shallow waters, The. Sackville-West, V. \$2 Putnam Drake, Durant. America faces the future. 12° Macmillan \$2.50 Drake, Rev. F. W. Prayers in the presence. 16° 90 c Longmans Drake and the adventurers' cup. Hornibrook, I. \$1.75 Little, B. Drama and the stage, The. Lewisohn, L. \$2 Harcourt Drama, European theories of the. Clark, B. H. Stewart K. Drama, Studies in the Chinese. Buss, K. \$5 Four Seas Drama, The critic and the. Nathan, G. J. Knopf \$1.75 Dramatics, Pageantry and. Meredith, W. V. \$1.25 Abingdon Drawings, A book of. Bateman, H. M. \$3.50 Holt Drawings, "Punch." Townsend, F. H. \$10 Stokes Dream of heaven, A. Kane, R. Longmans Dream, The conflict and the. Rivers, W. H. Harcourt Dreams and a sword. Addison, M. \$1.25 Dreams and memories. Harper, G. M. \$1.50 Princeton Univ. Dreams, Sex and. Steckel, W. \$6 Badger Dresbach, Glenn Ward. In colours of the West. \$2 Dresser, Horatio W. Spiritual health and healing. 12° \$2 Crowell Drinkwater, John. Seeds of time. 12° \$1.25 Houghton M. Driving, approaching, putting. Ray, E. 75 c. McBride Drown, Edward S. The creative Christ. \$1.50 Macmillan Drugs, The story of. Fuller, H. C. \$3 Century Drusilla and her dolls. Bond, B. B. \$1.25 Four Seas Dry points. Hoyt, H. M. \$1.50 Stewart K. Duds. Rowland, H. C. 75 c. Burt Dues and port charges on shipping throughout the world. 3 v. 12° \$35 Hammond Dukes, Sir Paul. Red dusk and the morrow. il. \$3.50 Doubleday, P.

Dumas, Alexandre. The three musketeers. Tr. by W. Robson. Il. by M. Leloir. 8° \$3 Appleton Dumas, Alexandre. The three musketeers. Popular pap. ed. 25 c. Four Seas Dumas, Alexandre. The three musketeers. (Popular copyrights) 75 c. umas, Alexandre. Twenty Grosset & D. Dumas, Alexandre. years after. (Popular copyrights) 75 c. Grosset & D. Dunbar, Paul Lawrence. Folks from Dixie. 12° \$1.50 Dodd, M. Duncum, Martin. Animals of the sea. il. \$2 Nelson iL \$1.75 Dunn, J. Allan. Rimrock trail. Bobbs-M. Dunn, Waldo H. The mic Scribner Mitchell (Iks Marvel). il. \$4.50 Scribner Dunsany, Lord. If. 12° \$1.75 Putnam Durand, W. F. Hydraulics of pipe lines. \$4.50 Van Nostrand Durkin, Douglas. The Lobstick trail. \$1.73 McClurg Dutton, Charles J. Out of the darkness. 12 Dodd, M. \$1.75 Dye, Eva Emery. The conquest. \$1.90 Doubleday, P. Dyer, Ruth O. The little people of the gar den. il. \$1.50 Lothrop, L. & S. Eagle, Edward E. The hope of the future. \$2 Cornhill Eagle, Solomon. Books in general. 3rd ser. Doran \$2 Earthwork in railway engineering. Gardner, J. W. F. \$3.50 Van Nostrand East, Living religions of the. Cave, S. \$1.75 Scribner East, The rising temper of the. Hunt, F. \$2.50 Bobbs-M. Easter disciple: The chronicles of Quintus, the Roman knight, An. Sanford, A. B. 35 c. Abingdon Eastwood, R. A. The organization of a Brittanic partnership. (Manchester Univ. Pubs.) \$2.50 Longmans Eaton, B. S. The life of Christ. 12° \$1.25 Gorham s. il. 4² U. P. C. Eberhard. Low cost country homes. Eckel, Edwin C. Cements, limes and plasters: Their materials, manufacture properties. New ed. Economic basis of politics, The. Beard, C.A. Knopi \$1.50 Economic geography, Business atlas of. \$2 Hammona Economic handbooks, The Cambridge. ea. Harcour Contents: Henderson, H. D. Supply and demand-Robertson, D. H. Money-Shove, G. F. The distribution of wealth-Robinson, M. C. Public finance-Wootton, B. The control of industry-Wright, H. Population. Economic problems, Modern. Fetter, F. A. \$2.75 Century Economics, An outline of the elements of. Kiekhofer, W. H. \$1.25 Economics and politics, method in. Florence, P. S. Banta The statistical Harcourt

Ellwood, Charles A. The reconstruction of Economics and the community. Lapp, J. A. religion. 12° \$2.50 Century Elves of Mount Fern, The. Economics for the accountant. Simpson, K. Appleton \$1.25 Economics of motor transportation, The. Grupp, G. H. \$4 Appleton Appleton New and rev. ed. \$2 Economics of the home. Wardell, R. A. Lippincott Economics, Principles of the new. Edie, L. D. \$2.75 Crowell Magee, J. Scribner Problems in. Economics, Mrs. R. E. \$2.50 \$2.50 (?) Edelman, P. E. Experimental wireless sta-Lawrence. 12° 65 c. tions. 167 il. \$3 Emerson, William R. P. Henley Edginton. May. Married life. (Copyright fiction) 75 c. Einmett Lawler. Tully, J. \$1.90 Burt Edie, Lionel D. Practical psychology for business executives. H. W. Wilson Edie, Lionel D. Principles of the new economics. 8° \$2.75 Crowell Education, Fundamentals of. Bode, B. H. W. \$1.50 \$1.40 Macmillan Education, How to measure in. McCall, Macmillan W. A. Education, Organization and administration of \$2.50 religious. Stout, J. E. \$1.50 Abingdon Education, The bearing of psychoanalysis upon. Low, B. \$2 (?) Harcourt Edward Barry. Becke, L. Page Edwards, George W. Sec Willis, H. Parker. and systems and mechanisms. Egan. Hall, H. 75 c. Grosset & D. Egyptian official, The leisure of an. Cecil, E. Doran Eichmann, Andrew E. Seo Perry, Arthur C., Jr. struments. Eight strokes of the clock, The. LeBlanc, M. Macaulay Eikenberry, W. L. science. 12° \$2 The teaching of general Univ. of Chic. Einhorn, Max, M.D. Lectures on dietetics. il. 12° Saunders Einstein's relativity: A criticism. McAdam, G. \$3 D. J. \$2 Badger Einstein's theory, The idea of. Thirring, J. H. McBride Electric wiring, Practical. Sharp, J. M. \$1.50 Appleton
Electrical engineering. Timbie, W. H. Wiley
Electrical engineering, Practical. Cisin, H. G.
\$2 Rogers, A. K. \$3.50 **\$**5 Electrocardiography. Willius, F. A. Saunders Elinor Colhouse. Hudson, S. \$1.50 Knopf Eliot, Samuel A., Jr. Little theatre classics. v. 4. il. 12° \$2 Little, B. "Elizabeth," pseud. Christopher and Columbus. (Popular copyrights) 75 C. Grosset & D. Elizabeth (Queen), The private character of. Lord. \$4 Chamberlin, F. \$5 Dodd, M. Ella keeps house. Champion, J. \$1.75 Dodd, M. Ellerker, Marie St. S. God's wonder book. 12° \$1.50 P. J. Kenedy Ellis. Theory of framed structures. McGraw-Hill

Doran

Ellis, Havelock. Little essays of love and

virtue. \$1.50

Macmillan Creighton, K. Dorrance Elwell, Helen Derby. New auction bridge. Brentano Ely, Helena Rutherfurd. The practical flower garden. Reissue. col. il. 12° \$2.50 Macmillan Embroidery collector, The old lace and. Head, Dodd, M. Emerson, Alice B. Ruth Fielding on the St. Cupples & L. growth in children, il. 8° \$2.50 Appleton
Tully, J. \$1.90 Harcourt Nutrition and Emotion, The measurement of. Smith, W. W. Harcourt Empedocles' psychological doctrine in its original and its traditional setting. Veazie, Columbia Univ. Employers' associations in the United States.

Bonnett, C. E. \$4 Macmillan Engeln, O. D. von. Inheriting the earth. 12° Macmillan Engineering, Manuals of telegraph and tele-phone. il. 8° Longmans New title: Harrison, H. H. The principles and designs of printing telegraph Engineering science ser.

New titles: Eyre, T. T.

boilers—Townsend, C. McD. The hydraulic principles governing river and harbor construction-Kennelly, A. E. Vibratory in-Engineer's note-book, An. McFee, W. V. \$1.50 F. Shay Engines and boilers. Eyre, T. T. Macmillan England, Afoot in. Hudson, W. H. \$3.50 Knopf England is governed, How. Masterman, C.F. Knopf England, Mr. Punch's history of modern. Graves, C. L. 4 v., v. 3, 4. ea. \$5 Stokes English, Actual business. Deffendall, P. H. Macmillan English and American literature, Outline history of. Ackley, C. E. \$1.50 Stratford English and American philosophy since 1800. Macmillau English childhood. Babenroth, A. C. \$2 Columbia Univ. English church monuments of the Gothic period, A. D. 1150-1550. Crossley, F. H. \$12 English, Community. Flagg, M. B. \$1 Macmillan English farming past and present. Ernle, Longmans English for immediate use. Law, F. H. \$1.40 Scribner English home ser. See Tipping, H. Avray.
English literature, The Catholic spirit in
modern. Shuster, G. N. Macmillan
English literature, Three studies in. Chevrillon, A. \$2 Doubleday, P. English madrigal composers. Fellowes, E. H. \$7.20 Oxford

English poetry, On. Graves, R. \$2

Knopf

English political parties, The programmes of the. Gollancz, V. \$1 Oxford English prisons to-day. Hobhouse, S., ed. **\$8.**50 Longmans English prisons under local government.
Webb, S. \$5.50
Longmans English prose. 2 v. Peacock, W. \$1; \$1.75 Oxford English, Self-cultivation in. Palmer, G. H. Crowell English traveller in America, The. Mesick, J. L. \$2.50 Columbia Univ. English verse, The Le Gallienne book of. Le Gallienne, R., ed. \$3.50 Boni & Engraving, Process. Pilsworth, E. S. \$2 Boni & L. Macmillan Enjoyment of architecture, The. Hamlin, Ť. F. \$3 Scribner Enormous room, The. Cummings, E. E. \$2 Boni & L. Environment in the development of men, Heredity and. Conklin, E. G. \$2.50 Princeton Univ. Epidemiology and public health. Vaughan, V. C. \$0 Mosby Episcopal church, The. Hodges, G. 25 C.; 75 C. Gorham Epistles and Gospels of the Sundays of the year, Short sermons on the. Hickey, F. P. Benziger Bros. Epistles and Gospels, The Master's word in the. 2 v. Flynn, T. \$4 Benziger Bros. il. 8° Epstein, Abraham. Facing old age. Knopf Equations, Differential. Phillips, H. B. Wiley Equitation. Bussigny, H. L. de. \$7.50 Houghton M. Erasmus of Rotterdam. Wilkinson, M. \$1.75 P. J. Kenedy Erdman, Charles R. The coming of the Slav. Presbyterian Bd. 75 c.; 550 c. Erdman, Charles R. The gospel of Luke. (Erdman's expository ser.) \$1 Presbyterian Bd. Erick and Sally. Spyri, J. H. \$1.50 Beacon Press Ernle, Lord. English farming past and present. 3rd ed., 4th ptg. 8° \$4 Longmans Erskine, John. Milton. (How to know the authors) \$2

Bobbs-M. Erskine, Laurie Yorke, Renfrew of the Royal Mounted. 12° \$1.75 Appleton Esarey, Logan. A short history of Indiana. 52 il. 12° \$2 Harcourt Harcourt Escaping club, The. Evans, A. J. McCann Eschatology. Hall, F. J. \$2.25 Longmans Escholier, Raymond. The illusion. 12° \$1.75 Putnam Esquerre, Paul Joseph. Practical accounting problems. Pt. 2 4° \$10 Ronald Essays and short stories, Modern. Law, F. H. Century Essays of Elia and last essays of Elia. Nelson Lamb, C. Essays of love and virtue, Little. Ellis, H. \$1.50 Doran

Esther and Berenice. Masefield, J. Macmillan Esthetic basis of Greek art of the fifth and fourth centuries B. C., The. Carpenter. R. Longmans \$1.50 Ethel opens the door. Fox, D. \$1.90 McBride Ethical movements of the last half century, Three types of practical. Jacobs, L. \$1.32 Macmillan Ethics, The encyclopedia of religion and. Hastings, J., ed. v. 12. \$8 Scribner Etiquette: In society, in business, in politics, and at home. Post, E. \$4 Funk & W. Etruscan tomb paintings. Paulsen, F. \$5.65 Oxford Eucken, Rudolf. Rudolf Eucken: his life. work and travels. 8° \$3 Scribner Eucken, Rudolf. Socialism: an analysis. \$2.75 Scribner Europe, America's stake in. Fahs, C. H. Assn. Pr. \$1.35 Europe leaves home, Why. Roberts, K. L. Bobbs-M. Europe of to-day. Unstead, Dr. J. E. \$2.50 Moffat Y. Europe, The rebirth of. Summerbell, M. Stration \$2.50 Europe (1917-1921), The struggle for power in. Guest, L. H. \$4.50 Doran Europe, The witch-cult in western. Murray. M. A. \$5.65 Oxfore Europe, What next in. Vanderlip, F. A. \$1.75 Harcourt Europe-whither bound? Graham, S. \$2 Appleton European civilization, Modern. Plum, H. G. Lippincott European nations, The development of. Rose. J. H. \$4.50 (?) Clark. European theories of the drama. Stewart K. B. H. Europe's suicide, Old. Thomson, C. B. \$2 Seltzer Evangelism, Constructive. Bill, I. E. \$1 Tudson Evans, A. J. The escaping club. McCam. Evans, Sir Arthur. The palace of Minos. il. 8° \$42 Macmillan Evans, Ivor H. N. Among primitive peoples in Borneo. il. \$5 Lippincott Evans, William. The Shepherd Psalm. 7 il... 12° 50 c. Bible Inst. Colportage Assn. of Chic Evarts, Hal G. The settling of the sage. il. 12° \$1.75 Little, B. Everest, E. F. Finding a soul: a spiritual autobiography. 8° Longmans Everlasting whisper, The. Gregory, J \$1.75 Scribner Eversley, Lord, and Chirol, Sir Valentine The Turkish empire. From 1288 to 1920. Dodd, M. New ed. 8° \$4 Everyday classics ser. See Baker, Franklin T. Everyday health. 2 bks. O'Shea, M. V. 80 c.; 88 c. Macmillan

Everyday life in the old stone age. Quennell,	Fantasia of the unconscious. Lawrence, D.
M. \$2.50 (?) Evison, Millicent. Peggy pretend. il. \$1.75	H. \$2 Seltzer Far East, Russia in the. Pasvolsky, L.
Lothrop, L. & S.	\$1.75 Macmillan
Evolution, Direction of human. Saintsbury, J. Oxford	Farm animals, Cyclopedia of. Bailey, L. H., ed. \$6 Macmillan
Evolution of civilization, The. McCabe, J.	Farm buildings and building construction
\$1.50 (?) Putnam Evolution, The church, the schools and. Co-	in South Africa. Cleghorne, W. S. H. \$8 Longmans
nant, J. E. 35 c.	Farm crops, Cyclopedia of. Bailey, L. H.,
Bible Inst. Colportage Assn. of Chic.	ed. \$6 Macmillan
Ewart, Wilfred. Way of revelation. 12° \$2 Putnam	Farm projects. Colvin, Carl. Macmillan Farmer, R. C. The manufacture and use of
Ewing, James, M.D. Neoplastic diseases. 512 il. 8° \$12 Saunders	explosives. il. 85 c. Pitman
Exchequer, The. Hawtrey, R. G. \$1	Farming past and present, English. Ernle, Lord. \$4 Longmans
Oxford	Farnell, L. R. Greek hero cults. 8° \$7.20
Exercise, Invisible. Lee, G. S. Dutton Experimental wireless stations. Edelman,	Oxford Farquhar, A. B. The first million the hard-
P. E. \$3 Henley	est; an autobiography. \$3.50
Expert typist, The. Smith, H. B. Macmillan	Doubleday, P. Fassett, Charles M. Assets of the ideal city.
Explorers of the dawn. De La Roche, M.	12° \$1.50 Crowell
\$2.50 Knopf Explosives, The manufacture and use of.	Fassett, Charles M. Handbook of municipal government. 12° \$1.50 Crowell
Farmer, R. C. 85 c. Pitman	Faure, Elie. History of art; the development
Expository ser. See Erdman, Charles R.	of man as revealed by art. v. 2, Mediaeval art. Tr. from the French by W. Pach.
Expression in speech and writing. Lamborn, E. A. G. \$2 Oxford	303 il. \$7.50 (?) Harper
Eyes of love, The. Harris, C. \$1.75 Doran	Federal income tax problems, 1922. Rossmoore, E. E. \$5 Dodd, M.
Eyes of the village, The. Terhune, A. \$1.75	moore, E. E. \$5 Dodd, M. Federal reserve system, The A. B. C. of the.
Macaulay	Kemmerer, E. W. \$1.50 Princeton Univ.
Eyre, Mary B. Psychology for nurses. Macmillan	Federal service, The. Mayers, L. \$5
Eyre, Thomas T. Engines and boilers. (En-	Appleton
gineering science ser.) Macmillan Fabre, J. Henri. The life of the weevil. Tr.	Fellowes, E. H. English madrigal composers. 8° \$7.20 Oxford
by A. T. de Mattos. 12° \$2.50	Fellows, Dorcas. Cataloging rules.
Dodd, M. Fabre, J. Henri. More beetles. Tr. by A. T.	Fellowship of the spirit, The. Scott, C. A.
de Mattos. 12° \$2.50 Dodd, M.	\$2.25 Pilgrim
Facing old age. Epstein, A. \$3.50 Knopf Fahs. Charles Harvey. America's stake in	Female ailments, The treatment of common. McCann, F. J. \$3 Longmans.
Fahs, Charles Harvey. America's stake in Europe. \$1.35 Assn. Pr.	Ferber, Edna. Fanny herself. New ed.
Fair rewards, The. Beer, T. \$2.50 Knopf Fairfax and his pride. Van Vorst, M. 75 c.	(Popular copyrights) 75 c. Grosset & D.
Burt	Fetter, Frank A. Modern economic problems.
Fairy book. col. il. 4° Nelson Fairy cut-outs from Fayland. Pettee, F. M.	Rev. ed. 8° \$2.75 Century Few figs from thistles, A. Millay, E. St. V.
50 c. A. Whitman	pi r. Snay
Fairy tales. Andersen, H. C. Nelson Fairy tales. Grimm, Jakob. \$1.25 Winston Faith in the light of modern thought. Funda-	Few figs from thistles, A. Millay, E. St. V. Stewart K.
	Ficke, Arthur Davison. Mr. Faust, a play.
mentals of. Williams, H. B. \$1.25 Abingdon	\$1.25 F. Shay Field, Beulah. A silver pool. \$1.25
Faith of the fathers, The. Berman, H. \$1.75	Moffat, Y.
N. L. Brown Pales, Winnifred. The easy housekeeping	Field (Eugene), Abroad with Mark Twain and. Fisher, H. W., comp. \$2,25; \$5
book. \$1.75 (?) Small, M.	and. Fisher, H. W., comp. \$2.25; \$5 N. L. Brown
Fallen stars. Beebe, L. M. \$1.50 Cornhill	Fifty contemporary one-act plays. Shay, F.,
Famous leaders of character. Wildman, E.	ed. \$6; \$7.50 Stewart K.
Page	Fighting Starkleys, The. Roberts, T. G.
Tamous love affairs. See Marquis, Don. Tamous mystery stories. McSpadden, J. W.,	Finance, Public. Robinson, M. C. \$1.50
ed. \$1.25 Crowell	Harcourt
Fanny herself. Ferber, E. 75 c. Grosset & D.	Finck, Henry T. Gardening with brains. 8° \$2.50 Harper
	, J -

Find the woman. Roche, A. S. 75 c. Burt Finding a soul. Everest, E. Longmans Finding of Jasper Holt. Hill, G. L. 75 c. Grosset & D. Finding youth. Andrews, N. \$1 Atlantic Finer, Herman. Foreign governments at work. (The world of to-day ser.) \$1 Oxford Finlay, Rev. Father Peter. The church of Christ: its foundation and constitution. 8° \$1.50 Longmans Finney, Dr. John M. The physician. (Vocational ser.) \$1.25 Scribner Finney, Ross L. Causes and cures for social unrest. 12° \$2.50 Macmillan Wiley Fire assaying. Bugbee, E. E. \$3 Fire bird, The. Stratton-Porter, G. \$1.75 Doubleday, P. Fire-tongue. Rohmer, S. \$1.75 Doubleday, .P. Firebaugh, W. C., tr. The Satyricon of Petronius Arbiter. 2 v. 48 il. 8° Boni & L. First lessons in speech improvement. Birmingham, A. I. \$1 Scribner First million the hardest, The. Farquhar, Doubleday, P. Benét, W. R. A. B. \$3.50 First person singular, The. \$1.75 Doran Fischer, Louis. Health care of the baby. New ed. il. 12° \$1 Funk & W. Fish and some fishing, Some. Griswold, F. G. \$3 Dodd, M. Fisher, Arne. The mathematical theory of probabilities. v. 1. Reissue. Macmillan Fisher, Bud. Mutt and Jeff. No. 8. 25 c. Fisher, Henry W., comp. Abroad with Mark Twain and Eugene Field. \$2.25; \$5 N. L. Brown Cupples & L. Fisher, Lena Leonard. The river dragon's bride. il. 16° \$1.25 Abingdon Fitzgerald, F. Scott. The beautiful and damned. \$2 Scribner

FitzGerald, J. G., and others. An introduction to the practice of preventive medicine. il. \$5 Mosby Fitzhugh, Percy Keese. Roy Blakeley's beeline hike. 50 c. Grosset & D. Fitzhugh, Percy Keese. Tom Slade's double dare. 50 c. Grosset & D. Fitzpatrick, Benedict. Ireland and the mak-Grosset & D. ing of Britain. 8° \$4 Funk & W. Fitzroy, Almeric. Henry, Duke of Grafton. Holt Five little friends. Adams, S. W. Macmillan Flagg, Ernest. Small houses. 110 il. \$10 Scribner Flagg, Mildred Buchanan. Community English. il. 12° \$1 Macmillan Flame of faith. Stidger, W. L. \$1.50 Abingdon Flammarion, Camille. At the moment of death: the manifestations and apparitions

The Publishers' Weekly of the dying. Tr. from French by L. Carroll. 8° \$3 Century Flattery, M. Douglas. Three plays: Annie Laurie, The conspirators, and The subter fuge. \$2 Four Seas Flecker, James Elroy. Collected poems. 8° Knopf Flecker, James Elroy. Hassan: a play. 12° Knopf Fleitmann, Lida L. Comments on hacks and il. \$3.50 hunters. Scribner Fletcher, Sir Banister. The indispensable handbook of architecture. New and rev. ed. 3,500 il. 8° \$12 Scribner Fletcher, Jefferson Butler. Symbolism of the Divine comedy. \$2 Lemcke & B. Fletcher, J. S. The Rayner-Slade amalgamation. 12° \$2 Knopf Fletcher, J. S. Scarhaven Keep. 12° \$2 Knopf The Talleyrand maxim. Fletcher, J. S. (Popular copyrights.) 75 c. Grosset & D. Fletcher, Louisa. The land of beginning again. \$1.25 Small, M. Fletcher, William L. How to get the job you want. 12° \$3 Houghton M. Fleuron, Svend. Kittens: a family chronicle. Tr. from Danish by D. Pritchard, 12° \$2 Knopf Florence, P. Sargant. The statistical method in economics and politics. (The international library of psychology, philosophy and scientific method) Harcourt Ely, H. R. Flower garden, The practical. Macmillan \$2.50 Flower namer, The Yankee wild. Taylor, Н. 50 с. Doubleday, P Fluidity and plasticity. Bingham. McGraw-Hill Flutter of the goldleaf and other plays, The.
Dargan, O. T. \$1.50 Scribner Fly-fisher's entomology, The. Ronalds, A. \$5 Stewart K. Flynn, Rev. Thomas. The Master's word in the Epistles and Gospels. 2 v. \$4 Benziger Bros. Folk-lore au village, Le. Schoell, F Putnam \$1.50 Folks from Dixie. Dunbar, P. L. Dodd, M. Food products from afar. Bailey, E. H. S. Century Football up-to-date, Rugby. Sewell, E. H. Doran Footner, Hulbert. The Deaves affair. Doran

ard-bearers of the faith" ser.) il. 12° \$1
P. J. Kenedy
Ford, Guy Stanton. Stein and the era of
reform in Prussia, 1807-1815. \$3
Princeton Univ.
Ford, Henry. The annals of a working life.
\$2.50
Doubleday, P.

Footner, Hulbert. Thieves' wit. (Copyright

Forbes, F. A. Life of St. Benedict. ("Stand-

fiction)

Ford (Henry), The truth about. Bushnell. S. T. \$1.25 Reilly & L.

Ford motor repair. Good. McGraw-Hill Ford, Sewell. Inez and Trilby May. 8° \$2 Harper Ford, Sewell. Meet 'em with Shorty Mc-Cabe. (Popular copyrights) 75 C. Grosset & D. Ford, Walter Burton. A brief course in col-Macmillan lege algebra. Fordyce, Dr. Claude P. \$2.50 (?) il. Trail craft. Stewart K. Gonzales, V. Foreign exchange, Modern. \$1.50 Hammond Finer, H. Foreign governments at work. \$1 ' Oxford Foreign relations of China, The. Bau, M. J. Revell \$4 Foreign relations, The conduct of American. Mathews, J. M. \$3 Century Foreign trade markets and methods. Cooper, C. S. \$3.50 Appleton Foreign trade ser., Century. 8° Century New title: Aughinbaugh, W. E. Advertising for trade in Latin-America. Foreman and his job, The. Allen, C. R. Lippincott \$3.50 Forgrave, R. H. Complete practical sign painter. \$2.50 Baird The longest journey. Forster, E. M. 12° Knopf \$2.50 Forsyte saga, The. Galsworthy, J. \$2.50 Scribner pig iron. il. 8° \$4

Dr. David. The technique of psyMoffat, Y. Forsythe. Blast furnace and manufacture of Forsythe, Dr. David. Fortune telling by tea leaves. Kent, C. \$1.25 Small, M. Fortunes by cards, Telling. Kent, C. \$1.25 Small, M. 47 Workshop. Harvard plays. v. 5. \$1.25 Brentano Fosbroke, Gerald E. Character revelations of mind and body. 8° il. \$3.50 (?) Putnam Foster, E. Manning. Auction bridge made clear. 12° \$2 McBride Foster, Harry L. The adventures of a trop-ical tramp. il. 8° \$2.50 Dodd, M. Dodd, M. Fountains in the sand. Douglas, N. \$1.50 Moffat, Y. Four doses. Wettendorf, I. P. \$1.25 Stratford Four little blossom ser. See Hawley, Mabel C. 14,000 miles through the air. Smith, R. \$3 Maomillan Fowler, Sir James Kingston. Pulmonary tuberculosis. 52 il. 8° \$6.50 Macmillan Fowler, Nathaniel C., Jr. 1000 things worth knowing. Rev. ed. 12° \$1.25 Sully Fox, David. Ethel opens the door. \$1.00 McBride Fox, David. The man who convicted himself. (Copyright fiction) 75 c. Burt Fox, Frances Margaret. The shining thread. Page

Framed structures, Theory of. Ellis. McGraw-Hill France, Anatole. On life and letters. Tr. by D. B. Stewart. 8° \$3 Dodd, M. Dodd, 'M. France (Anatole), The opinions of. Gsell, P. \$2.50 Knopf France and England. Tout, T. F. \$2.50 Longmans MacDonald, W. France, Reconstruction in. Macmillan Frank, Tenney. Vergil, a biography. Holt Frank, Waldo. Rahab. \$2 Boni & L. Frank of Freedom Hill. Derieux, S. A. \$1.75 Doubleday, P. Franklin (Benjamin). Mackay, C. D. \$1.75 Franklin, Fabian. What prohibition has done to America. \$2(?)

Harcourt

Fraprie, Frank Roy. The spell of Provence.

(Spell ser.) il.

Page Harcourt Frazer, Elizabeth. The secret partner. \$1.75 Holt Free speech bibliography. Schroeder, T. F. H. W. Wilson Freeland, George E. The improvement of teaching. 126 Macmillan Freeman, Ella M. The home vegetable garden. 12° (Open country ser.) Macmillan Freeman, John. Music: lyrical and narrative poems. 12° \$2 Harcourt French architecture, A history of. 2 v. Blomfield, R. \$25 Scribner French buildings, Small. Coffin, L. A., Jr. Scribner \$10 French grammar made clear. Dimnet, E. \$1.50 Funk & W. French Romanesque sculpture. Porter, A. K. set \$112 M. Jones French short stories, Twenty-nine. Macklin. A. E., tr. \$2(?) Fresh every hour. Toohey, J. P. Harcourt \$2 Boni & L. Friday nights. Garnett, E. \$2.50 Knopf Fridlander, Ernest D. Matthew Maris. il. \$6 Medici Soc. Friel, Arthur O. The pathless trail. 8° \$1.75 Harper Froelich, Hugo B. Sec Snow, Bonnie E. From sunup to sundown. Harris, C. 75 c Grosset & D. Fruit growing. Douglass, B. W. \$2.50 Bobbs-M. Gardner. Fruit production, Fundamental. McGraw-Hill Fruits, Cyclopedia of hardy. Hedrick, U. P. Macmillan Fry, Sir Edward. Memoir. \$5.65 Oxford Fry, Henry P. The modern Ku Klux Klan. \$2 Small, M. Fucito, Salvatore, and Beyer, Barnet J. Caruso and the art of singing. il. 8° \$3 Stokes Fuel, gas, water and lubricants, Analysis of Parr. McGraw-Hill Fuels, American. Bacon. McGraw-Hill

Fuess, Claude M., and Stearns, Harold C. The little book of society verse. 16° \$1.75; Houghton M. Fueter, Eduard. History of the world since 1815. \$4 (?) Harcourt Fuller, H. C. The story of drugs. il. 8° Harcourt (Century books of useful science) Century Fuller, William D. American industries. il. Macmillan I2° Furness (Horace Howard), Letters of. Jayne, H. F. \$8 Houghton M. Furnishing and arrangement, Simple. Gloag, Stokes Η. Furnishing the house. Phillips, R. R. \$3.50 Scribner Furniture in America, Colonial. 2 v. Lockwood, L. V. \$25 Scribner Furniture of the Italian renaissance, Interiors and. Schottmuller, F. \$10 Brentano Furniture worker's handy book. Stephenson, J. W. Baird Future of the novel, The. Starr, M. \$2 Small, M. Fuzzy-Fuzz. Chaffee, A. 85 c. M. Bradley Fyfe, Hamilton. The widow's cruse. \$2 Seltzer Gabriel, Gilbert W. Jiminy and her lost sonnets. Doran Gabriel and Michael Angelo. Stroh, G. 15 c. Bible Inst. Colportage Assn. of Chic. Galilean, The. Micklem, N. \$1.75 Pilgrim Gallantry. Cabell, J. B. \$2 McBride Gallizier, Nathan. The lotus woman. Page Galsworthy, John. The Forsyte saga. In 1 v. Scribner \$2.50 Titles: The man of property-In Chancery-To let-The Indian summer of a Forsyte-Awakening. Galsworthy, John. Plays: First ser. In I v. Scribner \$2.50 Contents: The silver box-Joy--Strife. Galsworthy, John. Plays: Second ser. In 1 v. Scribner \$2.50 Contents: The eldest son-The little dream-Justice. Galsworthy, John. Plays: Third ser. In I v. \$2.50 Contents: The fugitive—The pigeon—The mob. Galsworthy, John. See also Chevrillon, André. Games for all seasons. Bruck, T. M., comp. Stanton & Van Vliet \$1 Games, Standard. Hoyle. Laird & L. Gamma Phi Beta, The story of. Barbee, L. Banta \$1.50 Gantt chart, The. Clark, W. \$2.50 Ronald Garden by the sea; and other poems, The. Harrington, G. W. \$1.50 Cornhill Dyer, R. O. Garden, Little people of the. Lothrop, L. & S. \$1.50 Garden of memories. Cooper, H. St. J. \$1.75 Doran Garden of seven trees, The. Weaver, B. Cornhill \$1.50 Garden of the Lord, The. Whitehead, Rev. Dorrance H. S.

Garden party, The. Mansfield, K. \$2.50 Knopi Garden songs, A little book of. Hamil, L.C. Four Seas Garden, The well-considered. King, Mrs. F. Scribner Garden wisdom. Gwynn, S. Macmillan Garden without walls, The. Dawson, C. \$2 Cosmopolitan Gardening with brains. Finck, H. T. \$2.50 Harper Gardens, Tinley, G. F. Nelson Gardens, Lutyens houses and. Weaver, L. Scribner \$3.75 Gardner, John W. F. Earthwork in railway engineering. \$3.50 Van Nostrand Gardner and others. Fundamental fruit pro-McGraw-Hill duction. Garis, Howard R. Rick and Ruddy affoat. il. M. Bradley \$1.50 Garis, Lilian. The girl scouts at Rocky Ledge. (Girl scout ser.) 12° 65 c. Cupples & L Garland, Hamlin. Works. 12 V. Middle border ed. 8° ea. \$1.50 set \$15 Harper Garnered autumn sheaf, A. Collins, E. \$1.50 Cornhill Garnett, Edward. Friday nights. 12° \$2.50 Knopf Gartland, Hannah. The house of cards. 12° \$1.75 Dodd, M. Gate of cedar, A. Morse, K. \$1.25 Macmillan "Gates, Eleanor. The rich little poor boy. 12" Appleton Gauguin (Paul), The letters of. Pielkovo, R., tr. \$3 Dodd, M. Moorhouse, W. Gauntlet of Alceste, The. \$1.75 McCann Gavit, John P. Americans by choice. 8° (Americanization studies) \$2.50 (?) Harper Gazetteer, a geographical dictionary of the world, Lippincott's. Ed. by A. & L. Heilprin. In 1 and 2 v. \$12-\$20; thumb index, 75 c. extra. Lippincott Geister, Edna. Ice-breakers and The icebreaker herself. 2 v. in 1. \$1.35 Doran Geister, Edna. Ice breakers and The ice breaker herself. 2 v. in 1. \$1.35 Womans Press Geister, Edna. It is to laugh. \$1.25 Geister, Edna. It is to laugh. \$1.25 Doran Womans Press General Bramble. Maurois, A. \$1.75 Dodd, M. Genetics. Walter, H. E. Macmillan Gentile, Giovanni. A theory of mind as pure Macmillan act. 12° Gentle Julia. Tarkington, B. \$1.75 Doubleday, P. Gentleman in prison, A. Ishii, T. Doran Gentleman with a Duster, pseud. Painted windows. 8° il. \$2.50 Putnam Geography, physical and economic, High school. Whitbeck, R. H. Macmillan George, W. L. Ursula Trent. 8° \$2 (?) Harper

German constitution, The. Brunet, R. \$3 Knopf See Cam-Germany and the western empire. bridge medieval history. Maomillan Gerould, Katharine Fullerton. Lost valley. Harper 8° \$2 (?) Getting your money's worth. Lord, I. E. \$1.50 Harcourt Gibbon, M. Morgan. The Pharisees. \$1.75 Doubleday, P. Gibbs, George. The house Mohun. 12° \$2 Appleton Gibbs, Sir Philip. More that must be told. 8° \$2.50 Harper Giddings, Franklin H. Studies in the theory Macmillan of human society. The key to culture. 12° Gilbert, Paul T. \$1.50 A. Whitman Gilbert, Rev. T. W. The miracles in St. John's Gospel. 8° Longmans Gilbert, W. S. The Bab ballads. New ed. il. 16° \$1.50 Putnam Gillette. Handbook of construction cost. McGraw-Hill Gillette, John M. Rural sociology Macmillan Giraudoux, Jean. Suzanne and the Pacific. 12° \$1.90 Putnam Girl from Montana, The. Hill, G. L. \$1.50 Lippincott Girl scouts at Rocky Ledge, The. Garis, L. 65 c. Givler, R. C. Psychology. 8° \$3 Har Sawyer, R. \$1.90 (?) Cupples & L. Harper Harper Glance toward Shakespeare, A. Chapman, Atlantic J. J. \$1.25 Glasgow, Ellen. One man in his time. \$2 Doubleday, P. Glimpses of the moon. Wharton, E. \$2 Appleton Glint of wings. Moffett, C. \$1.75 McCann Gloag, Helen and J. E. Simple furnishing and arrangement. 50 il. 4° \$4 Stokes Glories of the love of Jesus. Brett, J. \$1.75 Longmans Glory rides the range. Dorrance, E. 75 c. Burt Glory that was Greece, The. Stobart, J. C. \$7.50 Lippincott God revealing his truth. Squires, W. A. \$1.25 Presbyterian Bd. God that Jesus saw, The. Horder, W. G. \$2 Pilgrim God the loving father. Brown, M. F. 50 c. Presbyterian Bd. God, The persistent word of. Hutton, J. A. \$2 Pilgrim God's wonder book. Ellerker, M. St. S. \$1.50 Gold and sunshine. Ayers, J. J. \$3 Badger Golden scorpion, The. Rohmer, S. 75 c. Burt Golden West boys ser. See Hart, William S. Goldenweiser, Alexander A. Early civilization: an introduction to anthropology. il. 8° Knopf Goldie Green. Merwin, S. \$2 Bobbs-M. Goldkiller. Prosper, J. \$1.75 Doran

Goldsmith, William M. The laws of life. 8° Badger \$7.50 Golf clubs and how to use them. Ray, E. McBride Golf from two sides. Wethered, R. \$3.50 (?) Longmans Golf, Inspired. Townshend, R. B. \$1 Holt Gollancz, Victor. The programmes of the English political parties. (The world of today ser.) \$1 Oxford Gonzales, V. Modern foreign exchange. 12° \$1.50 Hammond Good. Ford motor repair. McGraw-Hill Good English. Haney, L. \$1 P. Reilly Good-night stories. Smith, L. R. \$1 Stanton & Van Vliet Goodwin, Cardinal History of the trans-Mississippi west. 8° \$3.50 Appleton Gordon, Armistead C. Jefferson Davis. (Figures from American history) \$2 Scribner
Gordon, Mary Duke, and Rohde, Eleanor Sinclair. Cookery. 8° Longmans Gordy, Wilbur Fiske. History of the United States. il. \$1.60 Scribner Gore, Charles. Belief in God. 12° \$2.25 Scribner Gorgeous girl, The. Bartley, N. 75 c. Burt Gorky, Maxim. Three of them. Tr. from Russian by A. Linden. 12° \$2 Knopf Gospels, The Master's word in the Epistles and 2 v. Flynn, T. \$4 Benziger Bros. Gosta Berling's saga. Lagerlöf, S. Amer. Scandinavian Found. Gould, George M. The pocket medical dictionary. 8th ed. \$2; \$2.50 Blakiston Gourley, J. H. A textbook of pomology. (Ru-Macmillan ral textbook ser.) 12° Gourmont, Remy de. Sixtine. \$2.50 N. L. Brown Gourmont, Remy de. A virgin heart. 12° \$2 N. L. Brown Government and industry. Burns, C. D. \$5 Oxford Governments at work, Foreign. Finer, H. \$1 Oxford Gowens, Tuenis E. The rock that is higher. \$1.25 Revell Gowing, Sidney D. The joy of living. 12° \$1.75 Putnam' Grace, The truth about. Cook, C. C. 35 C. Bible Inst. Colportage Assn. of Chic. Caswell, E. C. il. Graduation memories. Dodd, M. \$2.50 Grafton (Henry, Duke of). Fitzroy, A. \$2 Holt Graham, Stephen. Europe-whither bound? 8° \$2 Appleton Grammar through practice. Perry, A. C., Jr. \$1.20 (?) Scribner Grand Miaulnes, Le. Fournier, A. **\$**I (?) Scribner Page Grand opera singers. Lahee, H. Grandeur that was Rome, The. Stobart, J. C. Lippincott Grant. Bookkeeping for contractors. McGraw-Hill Grant, Douglas. Two gun Sue. \$1.90 McBride

2

Grant, Frederick C. Life and times of Jesus. Teacher's manual. (Week-day school ser.) \$1 Abingdon Grant, Madison. The passing of the great New ed. \$3.50 Scribner race. Grant (Ulysses S.). Coolidge, L. A. \$4 Houghton M. Grard, C. Aluminum and its alloys. \$5 Van Nostrand Grasser, Georg. Synthetic tannins. Van Nostrand Grasshopper green and the meadow mice. Volland Rae, J. 65 c. Grauch and Britain's daughter. Bottomley, G. **\$**3 Small, M. Graves, Charles L. Mr. Punch's history of modern England. 4 v. v. 3, 4. il. 8° modern England. 4 v. v. 3, 4. Stokes ea. \$5 Graves, R. On English poetry. 8° \$2 Knopf Gray angels, The. Bartley, N. 75c Burt Gray dusk. Cohen, O. R. 75 c. Grosset & D. Gray, John W. Your neighbor—the crook. \$1.50 McCann Gray, Joslyn. The other Miller girl. il. \$1.60 Scribner Gray, Joslyn. Quarter past nine. (Penny Scribner Lane ser.) Gray mask, The. Camp, W. 75 c. E Gray phantom's return, The. Landon, H. Burt Watt Great Lakes region, A naturalist in the. Univ. of Chic. Downing, E. R. \$3.50 Great Prince Shan, The. Oppenheim, E. P. \$2 Little, B. Great secret, The. Maeterlinck, M. \$2; \$3 Century Great white South, The. Ponting, H. G. \$7.50 McBride Greater Roumania. Clark, C. U. Dodd, M. Greece and Rome lib., Our debt to. See Hadzsits, George Depue. Greece, Legacy of. Livingstone, R. W. \$3.25 Oxford Greece, The glory that was. Stobart, J. C. \$7.50 Lippincott Greek art of the fifth and fourth centuries B. C., The esthetic basis of. Carpenter, R. \$1.50 Longmans Greek hero cults. Farnell, L. R. \$7.20 Oxford Greek lexicon of the New Testament, A manual. Abbott-Smith, G. \$6 (?) Scribner Greek literature, New chapters in. Powell, J. N. Oxford Greek, Little poems of the. Leaf, W. \$1.75 McBride Greek mathematics, History of. 2 v. Heath, Oxford Beman, L. T. H. W. Wilson Greek, Study of Latin and. Green, George H. Psychanalysis in the class-room. 12° \$1.75 Putnam \$1.75 Green forest ser. Sec Burgess, Thornton W. Greenland along the Polar sea. Rasmussen, Stokes K. \$12

Greensea Island. Bridges, V. \$1.90 Putnam Gregor, Elmer Russell. Spotted deer. 12° \$1.75 Appletou Gregory, Jackson. The everlasting whisper. Scribner Gregory, Lady. The image and other plays. 12° \$1.75 (?) Putnam Gregory, Lady. \$1.75 (?) Three wonder plays. 12° Putnam Grendon, Felix. The love chase. \$1.75 Small, M. Grenfell, Wilfred T. Labrador: the country and the people. New ed. il. 8° \$3 Macmillan Grew, Sidney. The art of the player piano. Dutton \$2 Grey, Katherine. A little leaven. Lippincott Grey, Zane. The last trail. (Copyright fiction) 75 c. Burt Grey, Zane. The man of the forest. (Popular copyrights) 75 c. Grosset & D. Grey, Zane. Paul Anthony, Christian. (Copyright copy) 75 c. Burt Grey, Zane. The spirit of the border. (Copy-Burt right fiction) 75 c. Grey, Zane. To the last man. 8° il. \$2 Harper Grey riders. Van de Water, F. F. \$2.50 (?) Putnam Grierson, H. J. C. Metaphysical lyrics and poems of 17th century. 12° Oxford \$3 Griffith, Eleanor Glendower. Cho-Cho and the health fairy. 5th ed. 15 c. Macmillan Griffith, Helen Sherman. No, Virginia! il Penn \$1.50 Grimm, Jakob and Wilhelm. Fairy tales. New ed. col. il. 8° (Children's classics ser.) \$1.25 Winston Grimm's fairy tales. New ed. 8 col. il. \$2 Small, M. Grimshaw, Beatrice. Conn of the Coral Seas. 12° \$1.75 Macmillan Griswold, Frank Gray. Some fish and some fishing. il. 8° Dodd, M. Groner, Augusta. The lady in blue. \$1.75 Duffield Gross, Louis. The blood supply of the heart in its anatomical and clinical aspects. il. \$5 Hoeber Gruener, Hippolyte. Chemistry. 8° \$3 Harper Grulee, Clifford G., M.D. Infant feeding.
4th ed. il. 8° \$4.50 Saunders
Grupp, George H. The economics of motor transportation. 12° \$4 Appleton Gsell, Paul. The opinions of Anatole France. Tr. from French by E. A. Boyd. 8° \$2.50 Knopf Guest, L. Haden. The struggle for power in Europe (1917-1921). il. 8° \$4.50 Doran \$2.50 Guest the one-eyed. Gunnarsson, G. Knopf Guinea girl, The. Davey, N. \$1.75 Doran Gull, Ranger. The city in the clouds. 12° Harcourt \$1.75 See Hadzsits, Gummere, Richard Mott. George Depue.

March 11, 1922 GUNNARSSON-HARRISON

Dodd, M.

Macmillan

Longmans

Macmillan

Doran

Cornhill

Doran

Dorrance

Meth. Bk.

Macmillan

Macmillan

Macmillan

Century

Longmans

\$1.75

The.

Haney, Lewis. Good English. 12° \$1 Gunnarsson, Gunnar. Guest the one-eyed. Tr. from Danish by W. W. Worster. 12° Peter Reilly The heritage of the Knoof Hankins, Arthur P. Gunsmithing, Modern.. Pierce, T. T. Baird Gurney, Lydia M. Things mother used to hills. 12° \$1.75 Hanna, Agnes K. Pattern making make. Reissue. 12° \$1 Macmilla Guthrie, Edwin R. See Smith, Stevenson. Macmillan Hanshew, M. E. and T. W. The riddle of the frozen flame. (Copyright fiction) 75.c. Burt Gwynn, Stephen. Garden wisdom. 12° Macmillan Happy manikin in Manners Town, Gynecology, A textbook of. Young, J. \$5 Smith, L. R. 60 c. A. Whitman Harben, Will N. The cottage of delight. Macmillan Habit of health, The. Huckel, O. \$1 Crowell (Copyright fiction) 75 c. Hackett, Francis. The story of the Irish nation. il. 12° \$2.50 Century Hardenburg. Mosquito eradication. McGraw-Hill Hardy, Prosper Siméon. Life in Paris un-Hacks and hunters, Comments on. Fleitman, L. L. \$3.50 Scribner der Louis XV. 12° (Historical minia-N. L. Brown Haden, Russel L. Laboratory methods. il. tures) \$2 Hardy, Thomas. ed. \$12; \$20 Selected poems. Limited Mosby \$4.50 Hadzsits, George Depue, and Robinson, Da-Medici Soc. vid Moore, eds. Our debt to Greece and Rome lib. 8° il. ea. \$1.50 M. Jones Hardy (Thomas). Chew, S. C. \$1.50 New title: Gummere, R. M. Seneca, the Hare, Amory. The swept hearth and other poems. 12° \$1.50 Dodd, M. philosopher. Harlem shadows. McKay, C. \$1.75 (?)
Harcourt Haggard, H. Rider. The virgin of the sun. \$1.75 Doubleday, P. Haldane, John Scott. Respiration. 8° Yale Harmer, Bertha. The principles and practice Hale, George Ellery. The new heavens. il. of modern nursing. Scribner Harp of life, The. Manners, J. H. \$1.25 \$1.50 Haley, Harry F. Immortal Athalia. 12° Harper, George McLean. Dreams and mem-\$1.75 Dorrance Half century of naval service, A. Schroeder, ories. \$1.50 Harper's handbooks. Princeton Univ. S. \$4 Appleton
Hall, Rev. Francis. Dogmatic theology. v. 10,
Eschatology. 8° \$2.25 Longmans O'Kane, W. C., ed. \$1.50 (?) ea. Harriman (E. H.): A biography. 2 v. Ken-Hall, G. Stanley. Senescence: the last half Houghton M. nan, G. \$7.50 of life. 8° \$5 Harrington, George W. The garden by the Appleton Hall, Holworthy. sea; and other poems. \$1.50 Harris, Corra. The eyes of love. Egan. (Popular copyrights) 75 c. Grosset & D. Hall, Trowbridge. Californian trails; an intimate guide to the old missions. New ed. il. 12° \$2.50 Macmillan arris, Corra. From sunup to sundown. (Popular copyrights) 75 c. Grosset & D. Harris, Corta. Hallet, Richard Matthews. The canyon of the fools. 8° il. \$2 (?)

Harper Harris, Frances A. The cameo lady. 12° \$1 Harris, Hugh Henry. Leaders of youth. 16° Hamil, Lura Colley. Little book of garden songs. \$1 il. Four Seas Harrison, Elizabeth. In Storyland. 24th ed. Hamilton, Cosmo. The rustle of silk. il. 12° Little, B. Reissue. \$1.25 Hamilton, Gen. Sir Ian. The soul and body of an army. 8° \$5 Doran Harrison, Elizabeth. Misunderstood children. \$5 The enjoyment of archi-Scribner 5th ed. Reissue. \$1.25 Hamlin, Talbot F. Two children of the Harrison, Elizabeth. tecture. New ed. \$3 Hamor. See Bacon. foothills. 6th ed. Reissue. \$1.25 Hamsun, Knut. Wanderers. Tr. from Norwegian by W. W. Worster; introd. by E. Björkman. 12° \$2.50 Knopf Harrison, Elizabeth. Unseen side of child life. 8° \$1.25 Macmillan Harrison, Francis Burton. The cornerstone H. W. Wilson of Philippine independence: a narrative of Handbook ser. seven years. il. 8° \$3 Contents: Beman, L. T. Current problems in taxation, \$2.25; Study of Latin and Harrison, Frederic. Novissima verba (Last Greek, \$1.80; Johnsen, J. E. Negro queswords) \$3 Holt Harrison, H. H. The principles and designs tion, \$2.25. Handful of stars, A. Boreham, F. W. \$1.75 of printing telegraph and systems and mech-Abingdon anisms. il. 8° (Manuals of telegraph Handicraft art of weaving. Woodhouse, T. and telephone engineering) Oxford Harrison, Henry Sydnor. Saint Teresa. 12° Hands of Nara, The. Child, R. W. \$2 Houghton M. Dutton Handwork, Purposeful. McKee, Mrs. J. W. Harrison, Marguerite E. Marooned in Mos-Macmillan cow. 8° \$3

Harrison, Traverce. Studies in Christian Standard Pub. stewardship. \$1.15 Hart, Francis R. Admirals of the Caribbean. il. 8° \$3; \$12 Hart Louise. Poems. \$1.50 Houghton M. Cornhill Hart, William S. Injun and Whitey to the rescue. il. 12° (Golden West Boys series) \$1.75 Houghton M. Harvard health ser. See Lord, Dr. Frederick Taylor. Harvard plays. 47 Workshop. v. 5. \$1.25 Brentano Hassan. Flecker, J. E. \$2 Knopf Hastings, James, ed. The encyclopedia of religion and ethics. 12 v. v. 12 \$8 Scribner Hatschek. Introduction to the physics and chemistry of colloids. New. ed. il. \$2.25 Blakiston Haunting, The. Dawson, Scott, C. A. \$2 Knopf Haunts of life, The. Thomson, J. A. \$2 (?) Harcourt Havens, Raymond D. The influence of Mil-Harvard Haviland, Mary S. Good neighbors. (Modern physiology, hygiene and health ser.) Lippincott Hawaii, Our. London, C. K. \$3 Macmillan Hawkes, Clarence. Pep. il. 85 c. M. Bradley Hawks, Ellison. Astronomy. il. 8° \$2 Nelson Hawksworth, Hallam. The adventures of a grain of dust. il. (Adventures in nature's wonderlands) Scribner Hawley, Mabel C. Four little blossom ser. il. 12° ea. 75 c.; set \$3.75 Sully New title: Four little blossoms through the holidays. Hawthorne, Nathanial. Tales. 12° Oxford Hawtrey, R. G. The exchequer. (The world of to-day ser.) \$1

-- Tames Ir. The Melwood mystery.

Grosset & D. Hay, James, Jr. (Popular copyrights) 75 c. Grosse Hay fever, its prevention and cure. lopster, W. C. \$2 Funk Hayes, Hiram W. The peacemakers. Grosset & D. Hol-Funk & W. (Copyright fiction) 75 c. Burt

Hayes, Stephen Q. Switching equipment for
power control. il. \$4 McGraw-Hill Practical dog keeping. Haynes, William. Reissue. 12° \$1.25

Haynes, William. Scottish and Irish terriers. Reissue. 12° \$1.25

Macmillan

Price. Isaac. Hayward, William R., and Price, Isaac. Progressive problems in bookkeeping and Macmillan accountancy. Head, Mrs. R. E. The old lace and embroidery collector. il. 12° \$2.50 Dodd, M. Bur-Head of the house of Coombe, The. Stokes nett. F. H. \$2 Health alphabet, The child. Peterson, Mrs. F. Macmillan Health care of the baby. Fischer, L. \$1 Funk & W.

Health, Everyday. 2 bks. O'Shea, M. V. 80 c.; 88 c. Macmillan Health fairy, Cho-Cho and the. Griffith, E. Macmillau G. 15 c. Health service in industry. Clark, W. I. Macmillan Health, The habit of. Huckel, O. \$1 Crowell Healthy child from two to seven, The. MacCarthy, F. H. Macmillan Hearnshaw, F. W. and others. Mediaeval contributions to modern civilization. \$3.50 Holt Heart of my life, The. LeBlanc, G. \$3.50 Dodd, M. Heart of Unaga, The. Cullum, R. 75 c. Burt Petrie, T. Heat engines, Modern practice in. Longmans Heath, Sir Thomas. History of Greek mathematics. 2 v. 8° \$17 Oxford Heavens! Untermeyer, L. \$1.75 Harcourt Oxford Heavens, The new. Hale, G. E. Scribner Hebrew life and times. Hunting, H. B. \$1.25 Abingdon Hebrews, Student's history of the. Knott, Abingdon Hedrick, U. P. Cyclopedia of hardy fruits. il. 8° \$6 Macmillan Heffern, Rev. Andrew D. Apology and po-lemic in the New Testament. 8° \$3.50 Macmillan Hegner, Robert Wilhelm and Cort, William. Diagnosis of protozoa and worms para-Johns Hopkins sitic in man. il. Heidi. Spyri, J. \$3.50 Heilner, Van Campen. gling. il. 8° \$3 (? David McKay Adventures in an-\$3 (?) Stewart K. Teasdale, S. Helen of Troy. \$1.50 Macmillan Hellenic history. Botsford, G. W. Macmillan Hémon, Louis. Maria Chapdelaine. 12° \$2 Macmillan Henderson, H. D. Supply and demand. 12° (The handbooks) Cambridge economic \$1.50 Harcourt Hendryx, James B. Snowdrift. 12° \$1.75 Putnam Henrich, Dr. Ferdinand and others. Theories of organic chemistry. New ed. Wiley Henrietta's inheritance. Richards, L. H. Page Henry, O. Letters to Lithopolis.
Wagnalls) Ltd. ed. \$10 Doub (Mabel Doubleday, P. Henry (O.) memorial award prize stories of 1921. \$1.90 Doubleday, P. Henshaw, Nevil. The inheritance of Jean Bobbs-M. Trouvé. \$2 Hepplestall's. Brighouse, H. \$2 McBride Herbert, A. P. Little rays of moonshine. il 12° \$1.75 Knopf Heredity and environment in the development of men. Conklin, E. G. \$2.50 Princeton Univ. Hergesheimer, Joseph. Cytherea. 12° \$2.50 Knopi Heritage of the hills. Hankins, A. P. \$1.75 Dodd, M. Herman, E. Creative prayer. \$2.25 Pilgrim Hero tales from history. Burnham, Winston

March 11, 1922 Heroes-hopkins

Heroes and their place in history, Some forgotten. Powell, E. A. 80 c. Scribner Heroes, The. Kingsley, C. \$1.75 Small, M. Herts, B. Russell. The art and business of interior decoration. 65 il. \$5 Small, M. Hervey, Arthur. Saint-Saens. il. 12° \$2 Dodd, M.
Hervey, Harry. Caravans by night. 12° \$1.90 Century
Hetherington, A. L. The early ceramic wares of China. il. 4° \$20 Scmbner Hewitt, Clair John. See Bailey, William Louis.
Hewlett, Maurice. Wiltshire essays. 12° \$2.50 Oxford
Hewlett, R. Tanner. A manual of bacteri- ology, clinical and applied. 7th ed. 99 il. 8° \$6 Macmillan
8° \$6 Macmillan Hext, Harrington. Number 87. 12° \$2 Macmillan
Heyliger, William. Don Strong, patrol leader. (Every boy's lib.) \$1 Grosset & D. Hickey, Rev. F. P. Short sermons on the
Epistles and Gospels of the Sundays of the
year. 12° \$2 Benziger Bros. Hidden gold. Anthony, W. \$1.75 Macaulay Hidden places, The. Sinclair, B. W. \$1.90 Little, B.
Hidden road, The. Camp, W. \$1.75 Doubleday, P.
Higgins, Arthur L. The transition spiral, and its introduction to railway curves, with exercises in construction and alignment. \$2
Van Nostrand
High, Stanley. China's place in the sun. il. 12° \$1.75 Macmillan
Hildebrand, Arthur S. The parlor begat Amos. 12° \$1.90 Harcourt Hill, Charles E. Leading American treaties.
Macmillan Hill, Grace L. The city of fire. \$2 Lippincott
Hill, Grace L. The finding of Jasper Holt. (Popular copyrights) 75 c. Grosset & D.
Hill, Grace L. The girl from Montana. \$1.50 Lippincott
Hill, Grace L. The mystery of Mary. (Popu-
lar copyrights) 75 c. Grosset & D. Hill, Louis Webb, M.D. Practical infant feeding. 40 il. 8° Saunders
Christ. New printing. \$1.50 Scribner
Hillick, M. C. Automobile, truck and car painting. Baird
Hills of Han. Merwin, S. 75 c. Burt Hills of Ruel and other stories, The. Mac- leod, F. \$5 Duffield
Hine, Muriel. Torquil's success. 12° \$2 Dodd, M.
Hingley, R. H. Psycho-analysis. 8° \$2.25 Dodd, M.
Hinkson, Katharine Tynan. Denys the dreamer. \$2 Benziger Bros.
His Chinese idol. Lunt, C. P. \$1.75 Dodd, M.
His dog. Terhune, A. P. \$1.50 (?) Dutton His serene highness. Bailey, H. C. \$2 Dutton
His soul goes marching on. Andrews, M. R. S. 75 c. Scribner

Historic Paris. Wolff, J. S. \$3 Dodd. M. Historical atlas. il. 12° \$4 Historical miniatures. 12° \$2 Hammond N. L. Brown New title: Hardy, P. S. Life in Paris under Louis XV. History of history, An introduction to the. Shotwell, J. T. \$4 Columbia Univ. History of the world since 1815. Fueter, E. \$4 (?) Harcourt Hoax. \$1.75 Doran Hobhouse, L. T. The elements of social justice. \$2 Holt Hobhouse, Stephen, and Brockway, A. Fenner eds. English prisons to-day: being the report of the Prison System Enquiry Committee. 6 il. 8° \$8.50 Longmans Hodges, Georges. The Episcopal church. New ed. 12° 25 c.; 75 c. Gorham Hoenig, L. J. Modern methods in selling. 12° \$2.50 Bobbs-M. Holden, Arthur. The settlement idea. 12° Macmillan Holiness of the church in the nineteenth century, The. Kempf, C. \$2.75 Benziger Bros. olland, Rupert S. Lafayette for young Holland, Rupert S. Americans. il. 12° \$1.75 Jacobs
Holland, Rupert S. The man in the moonlight. (Copyright fiction) 75 c. Burt Hollopster, W. C. Hay fever, its prevention and cure. New ed. 12° \$2 Funk & W. Holmes, Harry N. Manual of colloid chemistry. Wiley Holmes, John Haynes. New churches for old. Dodd, M. Holmes, Thomas K. The man from the tall timber. (Copyright fiction) 75 c. Burt Holt, H. P. See Barbour, Ralph Henry. Holy Spirit of God, The. Thomas, W. H. G. \$2 Bible Inst. Colportage Assn. of Chic. Holy Spirit, The office and work of the. Barry, J. G. \$2 Gorham Home conveniences. Ives, F. W. \$1.50 (?) Harper Home making simplified. Streeter, B. \$1.50 Harper Home of the Indo-Europeans, The. Bender, H. H. \$1 Princeton Univ. Home vegetable garden, The. Freeman, E. M. Macmillan Home world, The. Doyle, F. X. 25 c.; \$1.25 Benziger Bros. Homeland. McCarter, M. H. \$1.90 (?) Harper Homestead ranch. Young, E. G. \$1.75 Appleton Hooker, Edith Houghton. The laws of sex. 8° \$5 Badger Hooker, William Francis. Branded men and women. 12° \$2 Hooper, C. L. S Badger See Borden, Walter E. Hope, Laura Lee. The outdoor girls in the saddle. 50 c. Grosset & D. Hope chest, The. Bowman, L. \$2; \$3.50; \$5
Reilly & L.
Hope of the future, The. Eagle, E. E. \$2 Hopkins, F. Gowland. Newer aspects of the nutrition problem. 8° 50 c. Columbia Univ.

Hopkins, William John She blows! and sparm at that! il. 8° \$2.50 Houghton M. Horder, W. Garret. The God that Jesus saw. Pilgrim Hornaday, William T. The minds and man-Scribner ners of wild animals. il. \$2.50 Hornibrook, Isabel. Drake and the adventurers' cup. il. 12° \$1.75 Little, B. Houdini. Paper magic. Dutton Hough, Emerson. The covered wagon. 12° Dutton \$2 Appleton Hound of heaven, The. Thompson, F. 35 c. Four Seas Hounds of Banba, The. Corkery, D. Huebsch House decorations and repairs. Prebble, W. Pitman House Mohun, The. Gibbs, G. \$2 Appleton House of cards, The. Gartland, H. \$1.75 Dodd, M. House of Commons and monarchy, The. Belloc, H. \$2 Harcourt House of peril, The. Tracy, L. \$1.50 Clode House of Rimmon, The. Watts, M. S. \$2 Macmillan \$2.50 House of souls, The. Machen, A. Knopf \$2 House of strength, The. Brown, E. Four Seas \$2 Badger House of Troy, The. Lugin, A. P. House on Charles Street, The. \$1.90 Duffield House-owner's book, The. Churchill, A. L. \$2
Funk & W. House, The American. Keefe. \$10 U. P. C. Housekeeping book, The easy. Fales, W. Small, M. \$1.75 (?) James, A. L. Putnam Housekeeping for beginners. \$1.50 Houses and gardens, Lutyens. Weaver, L. Scribner \$3.75 Houses, Small. Flagg, E. \$10 Scribner Housing crisis and the way out, The. Reiss, Oxford R. L. \$1 Housman, A. E. The Shropshire lad. Authorized ed. \$1.50 Holt Housman, Laurence. Angels and ministers: four plays of Victorian shade and character. 12° \$1.50 Harcourt Houston, Margaret Belle. The "witch man." Small, M. \$1.75 How animals talk. Long, W. J. \$1.75 Harper How diplomats make war. Neilson, F. \$2 Huebsch How England is governed. Masterman, C. F. G. \$3 Knopf How to get the job you want. Fletcher, W. L. Houghton M. \$3 How to know the authors. ea. \$2 Bobbs-M. New titles: Erskine, J. Milton-Roe, F. W. Ruskin-Van Doren, C. Whitman. How to make commercial type radio appara-Henley tus. Sleeper, M. B. 75 c. How to measure in education. McCall, W. Macmillan How to sell at retail. Charters, W. W. \$3 Houghton M.

How to study: with special reference to physics. Sanford, F. Macmillan How to teach reading and literature. Leonard, S. A. \$1.80(?) Lippincott How to teach silent reading. Watkins, E. Lippincott \$1.80(?) Howard, George Bronson. The black book. (Copyright fiction) 75 c. Burt Howard, Sidney. Swords; a play. il. \$1.50 Doran Howden-Smith, Arthur D. The doom trail. Brentano 8. \$6.25 Howell, G. C. L. Ocean research. Oxford Hoyle's standard games. New ed. Laird & L \$1.50 Hoyt, Henry Morton. Dry points. Stewart K. See Bennet-Thompson, Hubbard, George. Lilian. Hubbard, Lucius L. Sjouke Gabbes. (Dutch source of Robinson Crusoe) \$3.50 G. Wahr Hubbell, Jay B., and Beaty, John O. An introduction to poetry. Macmillan Huckel, Oliver. The habit of health, how to gain and keep it. 12° \$1 Crowell Hudson, Jay William. Abbé Pierre. 12° \$2 Appleton \$1.50 Hudson, Stephen. Elinor Colhouse. 12° Knopi Hudson, W. H. Afoot in England. 8° \$3.50 Knopf Huebner, Solomon S. The stock market. 12° Appleton Hughes, Rupert. Souls for sale. il. \$2 Harper Human factors in industry. Tipper, H. \$2 Ronald Human nature and conduct. Dewey, J. \$2.25 Holt Human race, The origin and evolution of the Churchward, A. \$12.50 Human race, The so-called. Macmillan Taylor, B. L. \$2
Humbug. Delafield, E. M. \$2
Macmulan
Rdward. The romance of a great store. (R. H. Macy & Co.) il. \$2.50 McBride Hungerford, Edward. The truth about the railroads. 12° \$2.50 Cmm, Hunt, Frazier. East. 8° \$2.50 Hunt, Leigh. Works. 12° \$1.75 Bobbs-M. Oxford Hunter, Henry W. Dock and lock machinery. \$4.50 Van Nostrand Hunter, Hiram. Little folk's book of nature. 4° 161 il. (36 col.) \$1.25 Sully Hunting, Harold B. Hebrew life and times. (Week-day school ser.) il. 8° \$1.25 Abingdon \$1.75 Hurricane Williams. Young, G. Bobbs-M. Hurst, Fannie. The vertical city. \$1.75 Harper Hurst, S. B. H. Coomer Ali. 8° \$1.75 Harper Huse, Sibyl Marvin. 8° \$5 Twelve baskets full. Putnam

Hutchinson, Hubbard. Chanting wheels. 12° Putnam \$1.75 Hutchinson, Paul. The next step; A study in Methodist polity. 16° \$1 Meth. Bk. Hutchinson, Stewart Nye. Bible boys and Revell Hutten, Baroness von. Mothers-in-law. \$1.75 Doran Hutton, Edward. The pageant of Venice. il. 4° \$15 Dodd, M. Hutton, John A. Discerning the times. \$2.75 Pilgrim Hutton, John A. God. \$2 The persistent word of Pilgrim Huxley, Aldous. Crome yellow. \$2 Doran Hyde, Charles Cheney. International law. 2 v. 8° \$25 Little, B. Hydraulic principles governing river and harbor construction, The. Townsend, C. Macmillan McD. Durand, W. F. Hydraulics of pipe lines. Van Nostrand \$4.50 Hydraulics, Text book on. King, H. W. Wiley Hysell, Helen. The science of purchasing. 8° Appleton \$2.50 I walked in Arden. Crawford, J. R. \$2.50 Knopf Ibbotson, Fred, and Aitchison, Leslie. The analysis of non-ferrous alloys. New ed. il. Longmans Ice breakers and The icebreaker herself. 2 v. in 1. Geister, E. \$1.35 Doran Ice breakers and The icebreaker herself. 2 v. Womans Press in 1. Geister, E. \$1.35 Idioms and idiomatic phrases in English speech and literature. Vizetelly, F. H. \$2 Funk & W. Idol of Paris, The. Bernhardt, S. \$1.75 Macaulay If. Dunsany, Lord. \$1.75 Illusion, The. Escholier, R. Putnam \$1.75 Putnam Illusions, Visual. Luckiesh, M. \$3 Van Nostrand Illustration, The art of. Sullivan, E. J. \$8.50 Ścribner Image and other plays, The. Gregory, Lady. \$1.75 (?) Putnam \$1.75 (?) Immigrant press and its control, The. Park, R. E. \$2.50(?) Harper Jenks, J. W. Immigration problem, The. Funk & W. \$2,50 Immortal Athalia. Haley, H. F. \$1.75 Dorrance Immortal Italy. Mowrer, E. A. \$3.50 Appleton In colours of the West. Dresbach, G. W. \$2 Holt Knopf In days to come. Rathenau, W. In defense of women. Mencken, H. L. \$2 Knopf In harmony with life. Prentiss, H. D. \$2 Lippincott In His image. Bryan, W. J. \$1.75 Revell In leading strings. Pulling, J. K. Moffat. Y. In New York with the Tucker twins. Speed, N. 60 c. Hurst In storyland. Harrison, E. \$1.25 Macmillan In strict singleness. Moore, G. \$10 Boni & L In the clutch of circumstance. 12° \$2 Appleton In the favour of the king. Daniel, H. \$1.75 Doubleday, P. In the heart of Bantuland. Campbell, D. \$5 Lippincott In the morning of time. Roberts, C. G. D. \$1.90 Stokes In the onyx lobby. Wells, C. 75 c. Burt In the vanguard. Trask, K. \$1 Macmillan Income of the American people, Wealth and. Ingalis, W. R. \$4 Merlin Income tax manual, 1922, Federal. Rossmore, E. E. \$5 Dodd, M. Income tax procedure, 1922. R. H. \$10 Indelible. Paul, E. H. \$1.75 Montgomery, Ronald Houghton M. Independence for the Philippines. Johnsen, H. W. Wilson J. E. 75 c. India, Music of. Popley, H. A. \$2 Indian, American. Wissler, C. \$5 Oxford Oxford Indian life, American. Parsons, E. C., ed. \$10 Huebsch Indiana, A short history of. Esarey, L. \$2 Harcourt Indispensable information for infants. Wis-Macmillan ter, O. \$1 Indo-Europeans, The home of the. Bender, H. H. \$1 Princeton Univ. Industrial and commercial South America. Peck, A. S. Dutton Industrial arts, Elementary. Winslow, L. L. Macmillan Industrial arts in old Spain, Architecture and. Mayer, A. L. \$7.50 Brentano Industrial arts in the elementary school and junior high school, The teaching of. Mc-Murry, O. L. Macmillan Industrial code, The. Lauck, W. J. \$4 Funk & W. Industrial history for vocational schools. Smith, H. B. Macmillan Industrial history of the United States. Wells, L, R, Macmillan Industrialism, Modern. McVey, F. L. \$3 Appleton Industries, American. Fuller, W. D. Macmillan Industry and human welfare. Chenery, W. L. \$1.75 Macmillan Industry, Government and. Burns, C. D. \$5 Oxford Industry, Health service in. Clark, W. I. Macmillan Industry, Human factors in. Tipper. \$2 Ronald Industry, The control of. Wootton, B. \$1.50 Harcourt Industry, The iron man in. Pound, A. \$1.75 Atlantic Inez and Trilby May. Ford, S. \$2 Harper Infant feeding. Grulee, C. G. Saunders Infant feeding, Practical. Hill, L. W. Saunders

Infant, Management of the sick. Porter, L. Mosby Infections, Alimentary. See Vaughan, Victor C. Ingalis, Walter Reaton. Wealth and income of the American people. \$4 Merlin Ingraham, Sydney E. The story of democracy. il. 12° Macmillan Inheritance of Jean Trouvé, The. Henshaw, Bobbs-M. N. \$2 Inheriting the earth. Engeln, O. D. von. \$2.50 Macmillan Injun and Whitey to the rescue. Hart, W. S. Houghton M. Inman, Samuel Guy. Problems in Pan Americanism. 8° \$2 Doran Insects, The psychic life of. Bouvier, E.-L. Century \$2 Inspired golf. Townshend, R. B. \$1 Holt Institute for Government Research ser. 8° Appleton New volumes: Mayers, L. The federal service. \$5—Procter, A. W. Principles of public personnel administration. \$3 Insurance, Selling life. Stevenson, \$3.50 (?) Insurance, Social. Johnsen, J. E. H. W. Wilson Interesting neighbors. Jenkins, O. \$1.12 Blakiston Interior decoration. Jakway, B. C. \$3 Macmillan Interior decoration, The art and business of. Herts, B. R. \$5 Interiors and furniture of the Italian renaissance. Schottmuller, F. \$10 Brentano Internal secretion and the ductless glands. Vincent, S. \$8.50 Longmans International law. Hyde, C. C. \$25 Little, B. International organization, An introduction to the study of. Potter, P. B. \$3 Century International relations. Bryce, J. \$2.50 Macmillan International relations, the history and nature of. Walsh, E. A., ed. \$2.25 Macmillan Seltzer Intrusion. Seymour, B. K. \$2 Invention ser. See Bassett, Sara Ware. Little, B. Invisible exercise. Lee, G. S. Ions, electrons, and ionizing Dutton radiations. Crowther, J. A. \$4 Longmans Ireland and the making of Britain. Fitz-Funk & W. patrick, B. \$4 Hackett, F. Irish nation, The story of the. Century \$2.50 Haynes, W. Macmillan Irish terriers, Scottish and. Irish verse, An anthology of. Colum, P. \$3 Boni & L. Iron furrow, The. Shedd, G. C. 75 c. Burt \$2 Iron hunter, The. Osborn, C. S. Macmillan Iron man in industry, The. Pound, A. \$1.75 Atlantic Iron men and women ships. Shay, F. 50 c. Stewart K.

Irony, Introducing. Bodenheim, M. \$2 Boni & L Iroquois, The league of the. Morgan, L. H. \$7.50 Dodd, M. Irvine, Alexander. The carpenter and his kingdom. \$1.50 Scribner Irwin, Florence. The complete auction player. New ed. 12° il. \$2.50 (?) Putnam Is America safe for democracy? McDougall, W. \$1.75 Scribner Ishii, Tokichi. A gentleman in prison. \$1.75 Doran Island cure, The. Blanchard, G. \$1.50 Lothrop, L. & S. Isle of Seven Moons, The. Anderson, R. G. \$1.75 Putnam Isle of vanishing men, The. Alder, W. F. \$2 Isotopes. Aston, F. W. \$3.25 Longmans It can be done. Morris, J., comp. \$3; \$4.50 Sully Century Geister, E. \$1.25 Doran It is to laugh. It is to laugh. Geister, E. Womans Press Italian dictionary, New. Melzi, B., comp. \$3 P. Reilly Italian painters, The early. Peers, Mrs. C. R. Medici Soc. Italian renaissance, Interiors and furniture of the. Schottmuller, F. \$10 Brentano Italy, Immortal. Mowrer, E. A. \$3.50 Appleton Tilden, W. T., 2nd It's all in the game. Doubleday, P. ences. 8° il. \$1.75 Ives, F. W. Home conveniences. \$1.50 (?) Harper J. Poindexter, colored. Cobb, I. S. \$1.50 Doran Jackson, A. V. Williams. I present. New ed. il. 8° Persia, past and 8° Macmillan Jackson, B. B., and others, eds. Opportunities of today for boys and girls. 12° 85 c. Century Jacobs, Leo. Three types of practical ethical movements of the last half century. 8° Macmillan \$1.50 Jade story book, The. Coussens, P. W. \$2 Duffield Jakway, Bernard C. Interior decoration. il. 12° \$3 Macmillan James, Alice L. Dainty dishes for tea and supper. New ed. 16° \$1.50 Putnam James, Alice L. Housekeeping for beginners. New ed. 16° \$1.50 Putnam James, George Wharton. Utah: The land of (See America first blossoming valleys. ser.) il. Page Jane Allen: senior. Bancroft, E. \$1.50 Cupples & L Jane journeys on. Mitchell, R. C. \$1.75 Appleton Japan, The foundations of. Robertson-Scott,
J. W. \$6
Appleton
Japan, The no-plays of. Waley, A. \$5
Knopi Japan versus China. See Wood, G. Zay. Tukotomi, I. Japanese-American relations. \$1.25 Macmillan

Jarrett, Mary C. See Southard, E. E. Jataka tales, More. Babbitt, E. C. \$1.25

Century

Jayne, Horace Furness, ed. Letters of Horace Howard Furness. 2 v. 8° \$8 Houghton M. Jefferson (Thomas). Muzzey, D. S. \$2 Scribner Jenkins, Burris. The Bracegirdle. \$2 Lippincott Jenkins, Herbert. John Dene of Toronto. (Copyright fiction) 75 c. Burt Jenkins, Oliver P. Interesting neighbors. il. \$1.12 Blakiston Jenks, J. W. and Lauck, W. Jett. The immigration problem. New ed. il. 12° \$2.50 Funk & W. Jeremiah. Zweig, S. \$2 Seltzer Jeremiah, A prophet of the spirit. acre, L. B. \$1 Long-Meth. Bk. Jesus an economic mediator. Darby, J. E. \$1.75 Revell \$1.75 Jesus' blood and its relation to sin, The power of. Putnam, C. E. 30 c. Bible Inst. Colportage Assn. of Chic. Jesus, Glories of the love of. Brett, J. \$1.75 Longmans Jesus, Life and times of. Teacher's manual. Grant, F. C. Abingdon Jesus taught, What. Slaten, A. W. \$1.50 Univ. of Chic. Jesus, The ideal of. Clarke, W. N. \$1.75 Scribner Jesus the light of the world. Trout, E. W. Presbyterian Bd. 50 C. Jesus, The living. Wiggin, F. A. \$2; \$4 Sully Jesus, The psychic health of. Bundy, W. E. Macmillan Jesus, The social doctrines of. Davis, E. D. Revell Jesus, The spiritual pilgrimage of. Robertson, J. A. \$2.25 Pilgrim Jewell, Edward Alden. The white kami. 12° Knopf Jewels and stones, The magic and science of. Kozminsky, I. \$4.50 Jewish children. Aleichem, S. Putnam \$2 Knopf Jews, The. Belloc, H. \$3 Houghton M. Jiminy and her lost sonnets. Gabriel, G. W. \$1.75 Doran Joan of Overbarrow. Wharton, A. Doran Job, Herbert Keightley. How to study birds. Reissue. il. 12° \$2 Macmillan Job, Herbert Keightley. The sport of bird study. Reissue. il. 12° Macmillan Job, The Book of. Buttenweiser, M. \$4 Macmillan Job you want, How to get the. W. L. \$3 Fletcher, Houghton M. John Dene of Toronto. Jenkins, H. 75 c. Burt Johnsen, Julia E. Cancellation of the allied war debt. 40 c. 4 for \$1 H. W. Wilson Johnsen, Julia E. Independence for the Philippines. 75 c. H. W. Wilson

Johnsen, Julia E. Negro question. (Handbook ser.) \$2.25 H. W. Wilson Jonhson, Clifton. John Burroughs talks. 40
il. 8° \$3.50 Houghton M. Johnson, Emory R., and Van Metre, Thur-.man W. Principles of railroad transportation. New ed. il. 12° \$3.50 Appleton Johnson, James Weldon, ed. American negro poetry: an anthology. 12° \$2.25 (?) Harcourt Jonhson, Martin. Cannibal-land. il. 8° \$3 Houghton M. Johnston, Sir Harry. The Veneerings. 12° Macmillan 12° Johnston, Mary. Silver Cross. \$2 Little, B. Johnston, William. The mystery in the Ritsmore. (Popular copyrights) Grosset & D. Johnston, William. The tragedy at the Beach Club. 12° \$1.75 Little, B. ponnston, William T. Bill Johnston's joy-book. 2002 jokes. il. 12° \$2 (?) Johnston, William T. Stewart K. Jolly book. New ed. col. il. Nelson Jolly Polly and Curly-Tail. Smith, L. R. 60 с. A. Whitman Jones, Charles L. Service station management, its principles and practice. \$2 Van Nostrand Jordan, Elizabeth. The blue circle. il. 12° \$1.90 Century Jordan, W. J. Crusading in the West Indies. il. \$1.50 or \$1.75 Revell Joy-book, Bill Johnston's. Johnston, W. T. \$2 (?) Stewart K. Joy of living, The. Gowing, S. D. \$1.75 Putnam Joyce and the sandman. Castella, H. I. Page Judeans in the Palestine campaign, With the. Patterson, J. H. Macmillan Junior department, Our. McNaughton, J. A. 75 C. Judson Kabumpo in Oz. Thompson, R. P. Reilly & L. Kane, Rev. Robert. A dream of heaven: and other discourses. 8° \$2 Longmans Kaplan, A. O. The new baby's biography. New ed. col. il. \$2.50; \$3 Brentano Kaufman, Herbert. The winning fight. (Popular copyrights) 75 c. Grosset & D. Kay, Gertrude Alice. Seven stories of seven wishes. il. \$1 Stanton & Van Vliet Kay, Gertrude Alice. When the sandman Stanton & Van Vliet comes. il. \$1 Keal, Harry M. and others. Technical mathematics. 2 v. Wiley Keefe. The American house. 4° 219 il. \$10 U. P. C. Keeler, Ralph Welles and Dean, George B., eds. A calendar of prayer for 1922. 8° eds. A calendar of prayer for 1922. 25 c. Meth. Bk. Kelland, Clarence Budington. Catty Atkinssailorman. il. 8° (Catty Atkins ser.) \$1.60 (?) Harper Kelland, Clarence Budington. Conflict. 8° \$2 Harper

Kelland, Clarence Budington. The little moment of happiness. (Copyright fiction) 75 C. **Burt** Kellems, Jesse R. New Testament evangelism. \$1.75 Standard Pub. Keller, Helen Rex, ed. The reader's digest of books. 8° \$5 Macmillan Kelley, William Valentine. The open fire. 8° \$2 Abingdon Kellogg, J. H. See O'Shea, M. V. Kelso, Robert W. The history of public poor relief in Massachusetts. 8° \$2.50 Houghton M. Kemmerer, Edwin W. The A B C of the federal reserve system. \$1.50 Princeton Univ. The holiness of the Kempf, Constantine. church in the nineteenth century. \$2.75 Benziger Bros. Kendall's sister. Swasey, R. \$1.90 Little, B. Kennan, George. E. H. Harriman: A biography. 2 v. il. 8° \$7.50 Houghton M. Kennedy, S. Macaw. Winning the public. New ed. \$2.50 McGraw-Hill Kennelly, Arthur E. Vibratory instruments. (Engineering science ser.) Macmillan Kent, Cicely. Fortune telling by tea leaves. Small, M. il. \$1.25 Kent, Cicely. Telling fortunes by cards. il. \$1.25 Small, M. Kentucky, its location and features, The wilderness road to. Pusey, W. A. \$3.50 Doran Kerr, Sophie. One thing is certain. Doran Ketchum, Milo Smith. Design of steel mill buildings. New ed. il. \$6 McGraw-H. Keynes, John Maynard. A revision of the treaty: a sequel to The economic consequences of the peace. 8° \$2 Harcourt Keynes, John Maynard, ed. Sec Economic handbooks, The Cambridge.

Keyser, Cassius J. Mathematical philosophy. \$4.70 Dutton Kidd, Benjamin. A philosopher with nature. Doran Kidnapping Clarence. Pendleton, L. \$1.75 Holt Kiekhofer, William Henry. An outline of the elements of economics. New ed. \$1.25 Banta Kift, Jane Leslie. See Bowman, Lorene. Kimona. Paris, J. \$2 Boni Boni & I Kindergarten drawing book of objects. 8° Gabriel 50 C. Kinfolks. Cobb, A. \$1.50 Houghton M. King Mrs. Francis. The well-considered King, Mrs. Francis. The garden. New ed. il. \$2 Scribner King, Georgiana Goddard. A citizen of the twilight: Jose Asuncion (Bryn Mawr notes and monographs) Silva. 8° 75 c. Longmans King, Georgiana Goddard. The play of the Sibyl Cassandra. 8° (Bryn Mawr notes and monographs) 75 c. Longmans King, Horace W., and Wisler, C. O. Text-Wiley book on hydraulics.

Kingdom of evils, The. Southard, E. E. \$5

Macmillan

Kingfisher, The. Bottome, P. \$2 Doran Kingsley, Charles. The heroes. New ed. 30 il. (6 col.) 4° \$1.75 Small, M. Kingzett, C. T. The popular chemical dicular nitrogen. \$1.25 nitrogen. \$1.25 Van Nostrand Kinross, Albert. The truth about Vignolles. il. 12° \$1.90 Century Kipling, Rudyard. See Chevrillon, André. Kirk, Rev. Kenneth. Some principles of moral theology and their application. New impression. 8° \$5 Longmans Kittens. Fleuron, S. \$2 Kitty Lee and me. Bradford, P. \$2 Stratford Knapp, Jessie Thomas. Taking forth the precious from the vile. \$1.50 Knight's promise, The. Whittington, A. E. P. J. Kenedy \$1.75 Knott, Laura A. Student's history of the Hebrews. (Community training ser.) 8° \$2 Abingdon Knowlson, T. Sharper. The art of thinking. 12° \$1.35 Crowell Knox, D. B., comp. New illustrations for pulpit and platform. \$2.25 Pilgrim Knox, Joseph. The fixation of the atmospheric nitrogen. \$1.25 Van Nostrand Knut at Roeskilde. Merivale, P. \$1 Four Seas Kolnai, Aurel. Psychoanalysis and sociology. 12° \$2.25 Korff, Baron Sergius A. Harcourt Russian foreign relations during the last half century. 8° \$2.25 Macmillan Korkunov, N. M. General theory of law. 2nd ed. 8° (Modern legal philosophy ser.) \$6 Macmillan Kouns, Nathan C. Arius the Libyan. 12° \$2 Appleton Kozminsky, Isidore. The magic and science of jewels and stones. 8° il. \$4.50 Putnam Krabbe, H., and Shephard, Walter J. The modern idea of the state. 8° \$4 Appleton Ku Klux Klan, The modern. Fry, H.P. \$2 Small M. Kummer, Frederic Arnold. Plaster saints. \$1.75 Macaulay Kuprin, Alexander. Yama (The pit). Ltd.ed. 8° \$10 N. L. Brown Kuttite, The secrets of a. Mousley, E. O. Dodd, M. \$2.50 Laboratory methods. Haden, R. L. \$4.50 Mosby Labour. Desmond, S. \$3.50 Scribner Labour movement and the church, The. Wilson, J. M-C. \$1.50 Stratford Labrador: the country and the people. Greafell, W. T. \$3 Macmillan
Lace and embroidery collector, The old Head, Mrs. R. E. \$2.50 Dodd, M. La Chance mine mystery, The. Carleton, S. 75 c. Bart Ladd, C. E. Dairy farming projects. (Agncultural projects ser.) Macmillan Lady Agatha. Chase, B. \$2 Longman Lady bountiful. Birmingham, G. A. \$1.75 Doran Lady in blue, The. Groner, A. \$1.75

\$2 Knopi Lady of north star, The. Binns, O. Lafayette escadrille, The story of the. Small, M. Thenault, G. \$2 (?) Lafayette for young Americans. Holland. Jacobs R. S. \$1.75 Lagerlöf, Selma. Gosta Berling's saga. 2 v. Amer. Scandinavian Found. Lagerlöf, Selma. The outcast. \$1.90 Doubleday, P. Lahee, Henry. Grand opera singers. New ed. il. Page Lamartine, A. de. Poèmes choisis. 8° (Man-chester Univ. Pubs.) \$1.35 Longmans Lamb, Charles. Essays of Elia and last essays of Elia. I v. Nelson Lamb, Charles and Mary. Tales from Shakespeare. New ed. Il. by E. Shippen Green David McKay Elliott. Lamb, Charles and Mary. Tales from Shakespeare. il. Nelson Lamborn, E. A. G. Expression in speech and writing. 12° \$2 Oxford Lamme Goedzak. See De Coster, Charles. Lamp and the bell, The. Millay, E. St. V. F. Shay \$1.50 Lamp and the bell, The. Millay, E. St. V. Stewart K. \$1.25 Land of beginning again, The. Fletcher, L Small, M. \$1.25 Landon, Herman. The gray phantom's re-Watt Landscape gardening. Waugh, F. A. Wiley Lang, Andrew, tr. The idyls of Theocritus, Bion and Moschus. 2 v. il. 8° \$50 Medici Soc. Lange, F. A. The history of materialism. (The international library of psychology, philosophy and scientific method) Harcourt Lapp, John A. Economics and the community. 12° \$1.75 Century Larminie, Margaret Rivers. Search. 12° \$2 Putnam Larson, Christian D. Practical self-help. 12° Crowell \$1.75 Rev. F. X. The Catholic girl's S1; \$7.75 Benziger Bros. Lasance, guide. \$1; \$7.75 Lasance, Rev. F. X. My prayer-book. 16° \$1; \$7.75 Benziger Bros. Lasance, Rev. F. X. The young man's guide. Benziger Bros. \$1; **\$**7.75 Last trail, The. Grey, Z. 75 c. Burt Latest thing and other things, The. Black, A. Harper Latin-America, Advertising for trade in.
Aughinbaugh, W. E. \$3
Century
Latin and Greek, Study of.
Beman, L. T. Beman, L. T. H. W. Wilson \$1.80 Lauck, W. Jett and Watts, Claude S. The industrial code. 8° \$4 Funk & W. Lauck, W. Jett. Sea also Jenks, J. W. Laureateship. Broadus, E. K. \$5.65 Oxford Laurentians, The. Longstreth, T. M. \$3.50 Century Laurier (Sir Wilfrid), Life and letters of. 2 v. Skelton, O. D. \$8 Century Laurin, Carl G., and others. A history of Scandinavian art. il. Amer. Scandinavian Found.

Lavarre, William Jean. Diamonds. 8° il. M. Jones \$2 (?) Law, Frederick H. English for immediate use. \$1.40 Scribner Law, Frederick H. Modern essays and short stories. il. 12° \$1.25 Century Law, An introduction to the philosophy of. Pound, R. Law and business. v. 3. Spencer, W. H. Univ. of Chic. \$4.50 Law and diplomacy, Contributions to interna-Longmans New title: Satow, E. A guide to diplomatic practice. Law, General theory of. Korkunov, N. M. \$6 Macmillan Law, International. Hyde, C. C. Little, B. Law of business. Parsons, T. \$6 Doran Law of city planning and zoning, The.
Williams, F. B. Macmillan Macmillan Law, Philosophy in the development of. Tourtoulon, P. de. \$5 Macmillan Lawrence, D. H. Aaron's rod. \$2 Seltzer Lawrence, D. H. Fantasia of the unconscious. Seltzer Laws of life, The. Goldsmith, W. M. \$7.50 Badger Leaders of youth. Harris, H. H. \$1 Meth. Bk. Leaf, Walter, tr. Greek. 12° \$1.75 Little poems from the McBride League of the Iroquois, The. Morgan, L. H. \$7.50 Dodd, M. "Leathercraft" eds., New. 15 v. various Harper prices. LeBlanc, Georgette. The heart of my life. il. 8° \$3.50 Dodd, M. LeBlanc, Maurice. The eight strokes of the. clock. \$1.75 Macaulay LeBlanc, The secret of Sarek. Maurice. (Copyright fiction) 75 c. Dur. Burt Lee. Priceless recipes. Lee, Gerald Stanley. Invisible exercise. Dutton \$1.50 Lee, Jennette. Uncle Bijah's ghost. Scribner Lee (General Robert E.) after Appomattox. Riley, F. L. \$2.50 Macmillan Legacy of Greece. Livingstone, R. W. \$3.25 Oxford Legal phases of corporate financing, reorganization, and regulation, Some. Stetson, F. L. Macmillan Le Gallienne, Richard, ed. Book of English verse. \$3.50 Boni & L. Leigh, J. W. Other days; a book of memoirs. 12° \$6 Macmillan Leighton, Joseph A. The principles of philosophy. 8° \$4 Appleton Leisure of an Egyptian official, The. Cecil, E. \$4 Doran Leland, Robert DeCamp. Andy Ardlon. il. Four Seas 50 c. Leonard, S. A. How to teach reading and literature. (Project ser. of teachers' bks.) **\$1.80** (?) Lippincott Le Queux, William. The doctor of Pimlico. (Copyright fiction) 75 c. Burt

Le Queux, William. The secret telephone. McCann \$1.75 Le Queux, William. The Stretton Street af-Lescarboura, A. C.
150 il. 12° \$1.50 Scientine A......
Schane. The Oppidan. \$2.50 (?)
Scrib fair. \$1.75 Macaulay A. C. Radio for everybody. Scientific American Scribner \$2.25 (?) Letter book, A. Saintsbury, G. Harcourt Letters to Lithopolis. Henry, O. \$10 Doubleday, P. Leverage, Henry. The shepherd of the sea. (Copyright fiction) 75 c. Burt ewis, B. Roland. One-act plays for high Lewis, B. Roland. \$1.20 (?) schools. Scribner Lewis, E. H. The A. B. C. of vacuum tubes ued in radio reception. il. \$1 Henley Lewisohn, Ludwig. The drama and the stage. 12° \$2 Harcourt Lewisohn, Ludwig. Upstream. \$3 Boni & L. Leymann, Walter. Mexican art. il. \$1.25 Brentano Liberty under law. Taft, W. H. \$1.25 (?)
Yale Knopf Libri librorum. The droll stories. Volumes: Balzac. \$2.50—Dante. Complete works. 2 v. \$5— Dostoyevsky. Crime and punishment. \$2.50—Goethe. Faust. \$2.50—Homer. The Iliad and the Odyssey. \$3.50—Die Niebelunge Not. \$2.50 Life and death of Harriett Frean, The. Sinclair, M. \$1.25 Macmillan Life and religious ser. 12° \$1.75 Scribner New title: Sanders, F. K. Old Testament history. Life and times of Jesus. Teacher's manual. Grant, F. C. \$1 Abingdon Life in Paris under Louis XV. Hardy, P.S. N. L. Brown \$2 Bacheller, I. Light in the clearing, The. 75 c. Grosset & D. Light on the lagoon, The. Clarke, I. C. \$2 Benziger Bros. Lilia Chenoworth. Dodd, L. W. \$2 Dutton Lincoln, Joseph C. The Portygee. (Copyright fiction) 75 c. Burt Lincoln (He knew), and other Billy Brown stories. Tarbell, I. \$1.50 Macmillan Lincoln laughed, Why. Conwell, R. H. \$1.50 (?) Harper Lincoln lessons for to-day. Newkirk, G. \$1.35 Duffield Lincoln, the greatest man of the nineteenth century. Brown, C. R. \$1 M. Linda Lee (Inc.) Vance, L. J. \$2 Macmillan Dutton Lindeman, Eduard C. The community. \$1.75 Assn. Pr. Lindsay, Vachel. The art of the moving pictures. New ed. 12° Macmillan Lindsey, William. Backsliders, The. 12° \$1.00 Houghton M. Lineage of Litchfield, The. Cabell, J. B. \$5 McBride Lippmann, Walter. Public opinion. 8° \$3 (?) Harcourt Liquid fuel, Burning. Best. \$5 U. P. C.

"Literary Digest, (The)" historical and political atlas of new Europe and the Far East. Updegraff, A. 50 c.; \$1 Funk & W. Literature, How to teach reading and Leonard, S. A. \$1.80 (?) Lippincott Literature of the Old Testament in its historical development, The. Bewer, J. A. Columbia Univ. Lithuania, a play in one act. Brooke, R. \$1 F. Shay Litsey, Edwin Carlile. A Bluegrass cavalier.

12° \$1.75 Dorrance Little black Sambo. (Playmates and friends ser.) 35 c. Little corner never conquered, The. Van Schaick, J., Jr. \$2 Macmillan Little dog that would not wag his tail, The Diehl, E. G. 75 c. Gabriel Little flowers of St. Francis of Assisi, The Benziger Bros. Little folk's book of nature. Hunter, H. \$1.25 Sully Little glad heart. Almond, L. S. Page Little kitten that would not wash its face, The. Diehl, E. G. 75 c. Little leaven, A. Grey, K. \$2 Gabriel Lippincott Little moment of happiness, The. Kelland, C. B. 75 c. Little more, A. Maxwell, W. B. \$2 Dodd, M. Little people of the garden, The. Dyer, R.O. Lothrop, L. & S. Little rays of moonshine. Herbert, A. P. \$1.75 Knoof Little theater classics, v. 4. Eliot, S. A., Jr. \$2 Little, B. Little theatres, Eight comedies for. Wilde, Little, B. P. \$1.50 Little treasure islanu. Liturgical prayer. Cabrol, F. \$4.50 P. J. Kenedy Lives of poor boys who became famous-Bolton, S. K. \$2 Crowell Living church annual, The. il. \$1; \$1.25 Morehouse Livingstone, R. W. Legacy of Greece. 12° Oxford Lobstick trail, The. Durkin, D. \$1.75 McClurg Locke, Gladys Edson. The red cavalier. Lockwood, Luke Vincent. Colonial furniture in America. 2 v. New ed. 869 il. \$25 Scribner Loeb. Proteins and the theory of collodial McGraw-Hill behavior. Loob classical library, The. ea. \$2.25; \$3 Putnam New volumes: Ausonius (v. 2); Callimachus and Lycophron (containing the phenomena of Aratus); Lucien (v. 3); Menander; Thucydides (v. 3). London, Charmian K. Our Hawaii: Islands

and islanders. New ed. il. 12° \$3

Lonely warrior, The. Washburn, C. \$2

London town, Old. Owen, W. \$2

Maomillan

McBride

Harcourt

March 11, 1922

Long, William J. How animals talk. New popular ed. 8° il. \$1.75 Harper Harper Longacre, Lindsay B. A prophet of the spirit: A sketch of the character and work of Jeremiah. New ed. 12° \$1 Meth. Bk. Longest journey, The. Forster, E. M. \$2.50 Meth. Bk. Knopf Longfellow, Ernest W. Random memories. il. 8° \$4 Houghton M.
Longstreth, T. Morris. The Laurentians: the
hills of the habitant. il. 8° \$3.50 Century
Lord, Dr. Frederick Taylor. Pneumonia. (Harvard health ser.) \$1 Harper Lord, Isabel Ely. Getting your money's worth. 12° \$1.50 Harcourt Lord, Katharine. Plays for school and camp. I2° \$1.50 Little, B. Lorenz, D. E. The Mediterranean traveller. cattle. il. \$3 Revell Lost valley. Gerould, K. F. \$2 (?) Harper Lotus woman, The. Gallizier, N. Page Louis XV, Life in Paris under. Hardy, P.S. \$1.90 (?) N. L. Brown Love-and Diana. Merrell, C. \$1.75 Seltzer Love chase, The. Grendon, F. \$1.75 Small, M. Love, Disguises of. Stekel, W. \$2.50 Moffat, Y. Love me, love my dog. Verhoeff, Page De Gour-Love, The natural philosophy of. mont, R. \$5 Boni & L. Loveland, Seymour. Hero stories from the Old Testament. il. \$1.50 Rand, McN. Loving, Pierre. See Shay, Frank. Low, Barbara. The bearing of psychoanalysis upon education. \$2 (?) Harcourt Lowndes, Mrs. Belloc. What Timmy did. \$1.75 Doran Lübke, Dr. Wilhelm. Outlines of the history of art. Ed. and rev. by R. Sturgis. 790 il. 8° \$7.50 Dodd, M. 12° \$1.75 ucas, E. v. 2 v. 200 il. 4° \$30 Van Nostrand Lucas, E. V. Edwin Austin Abbey, R. A. MacDonald, France. 12° Luckiesh, M. Lucretia Lombard. Norris, K. \$ 1.75 Doubleday, P. Lugin, Alejandro Perez. The house of Troy. Badger McFee, Luke, The gospel of. Erdman, C. R. \$1 Presbyterian Bd. Lullaby book, The. Shelby, A. B., comp. \$1.75 \$1.50 Duffield Luminous face, The. Wells, C. 75 c. Burt ol. 12° \$1.75 il. 12° Lunt, Carroll P. His Chinese idol. Dodd, M. Lutyens houses and gardens. Weavers, L. Scribner Lyall, C. J. Mufaddaliyat. 2 v. 4° Oxford Lynch, Bohun. Max Beerbohm in perspective. il. 8° \$3.50 vach. D. The story of the acts of the Apos-Renziger Bros. Lynch, D. The story of the acts of the Apostles. il. \$2.75 Benziger Bros. Lynch lawyers. White, W. P. 75 c. Burt Lynd, Robert. Old and new masters. \$3.75 \$2.50 Scribner Lynde, Francis. Pirates' hope. \$1.75 McIntire. Scribner

Lyrics and poems of 17th century, Meta-physical. Grierson, H. J. C. \$3 Oxford Mabell, Countess of Airlie, comp. In Whig society—1775-1818. 8° \$4 Doran

McAdam, D. J. Einstein's relativity: A

criticism. 12° \$2 Badger

MacBeth, R. G. Policing the plains. (Royal
north-west Mounted Police) il. \$3.50 Doran MacBride, Thomas H. North American slime moulds. il. 12° Macmillan McCabe, Joseph. The evolution of civilization. 12° \$1.50 (?) Putnam McCall, John Oppie. See Stillman, Paul R. McCall, William A. How to measure in education. (Textbook ser. in education) Macmillan McCandlish, Andrew C. The feeding of dairy Wiley McCann, Frederick John. The treatment of common female ailments. 8° \$3 Longmans McCarter, Margaret Hill. Homeland. 8° Harper MacCarthy, Francis Hamilton. The healthy child from two to seven. Macmillan McClung, Nellie L. Purple springs. 12° \$1.90 Houghton M. McCollum, Dr. E. V. The newer knowledge of nutrition. New ed. Macmillan MacConnell, Sarah Warder. One. 12° \$1.75 Macmillan McCowan, Chester C. An historical interpretation of the idea of the Second Advent. 8° Macmillan McCracken, W. D. The new Palestine. il. Page McCulley, Johnston. Broadway Bab. (Copyright fiction) 75 c. Burt McCutcheon, George Barr. Yollop. Dodd, M. Slimtonian socker. il. MacDonald, Everett. Jacobs Reconstruction William. Macmillan McDougall, William. Is America safe for democracy? \$1.75 Scribner MacElwee, Roy S., and Taylor, Thomas R. Wharf management, stevedoring and storage. il. 8° \$5 Appleton Command; a study in Doubleday, P. William. patriotism. \$1.75 McFee, William. An engineer's note-book. F. Shay MacGarr, Llewellyn. The rural community. Macmillan McGibeny, Donald. Slag. \$1.75 Bobbs-M. MacGowan, Alice and Newberry, Perry. The million-dollar suitcase. \$1.75 Stokes The man with three MacGrath, Harold. 75 c. names. (Popular copyrights) Grosset & D. The ragged edge. \$1.75 MacGrath, Harold. Doubleday, P. MacHarg, William. Peewee. \$1.50 Reilly & L. Machen, Arthur. The house of souls. Knopf Principles of mechanical refrigeration. McGraw-Hill

Mackail, J. W. The life of William Morris. New i v. ed. 8° \$3.50 Longmans McKay, Claude. shadows. 12° Harlem \$1.75 (?) Harcourt Mackay, Constance D'Arcy. Benjamin Franklin. \$1.75 Holt McKee, Mrs. Jane W. Purposeful handwork. Macmillan McKenna, Stephen. The secret victory. \$1.75 Doran Mackenna, Stephen, tr. Plotinus. 4 v. 4 v. I, \$5.75; v. 2, \$7.50 Medici Soc.

Macklin, Alys Eyre, tr. Twenty-nine French
short stories. 12° \$2 (?) Harcourt

Maclaren, Ian. Beside the bonnie brier bush. (Popular copyrights) 75 c. Grosset & D. Macleod, Fiona. The hills of Ruel and other stories. il. \$5 Duffield McMurry, Oscar L., and others. The teaching of industral arts in the elementary school and junior high school. Macmillan McNaughton, Jeannette A. Our junior department. 75 c. Judson McNeile, Cyril. The man in rat-catcher. \$1.75 Doran McSpadden, J. Walker, ed. Famous mystery stories. 12° \$1.25 Crowell McSpadden, J. Walker, ed. The mystery library. 12° set \$5 Crowell Titles: Famous mystery stories; Famous detective stories; Famous ghost stories; Famous psychic stories. Modern industrialism. McVey, Frank L. New ed. 12° \$3 Appleton Macy, R. H. & Co. See Hungerford, Edward. Madame Valcour's lodger. Olmstead, F. \$1.75 Scribner Madelin, Louis. Danton. il. 8° \$5 Knopf Madrigal composers, English. Fellowes, E. H. \$7.20 Oxford Materlinck, Maurice. The great secret. 12° \$2; \$3 Century Magee, J. D. Problems in economics. \$2.50 (?) Scribner Maghee, Frances C. Rhythmic phonetic training. 12° \$2.50 Stratford Magic fishbone, The. Dicksons, C. \$1.50 Warne "Magic painting" book. 16° 35 c. Gabriel Magic, Paper. Houdini. Dutton Magnet, The. Rowland, H. C. \$1.75 Dodd, M. Gabriel Makers of the Bible and their literary methods. Severn, H. H. \$1.25 Am. Bapt. Maki. Minney, R. J. \$1.75 Dodd, M. Making of a saint, The. Maugham, S. Page Malet, Lucas. Da Silva's widow. 12° \$2 Dodd, M. Mallis, W. The overflowing life. 24° 15 c. Bible Inst. Colportage Assn. of Chic. Man from the tall timber, The. Holmes, T. K. 75 C Burt Man from the wilds, The. Bindloss, H. \$1.75 Stokes Man in ratcatcher, The. McNeile, C. \$1.75 Doran Man in the moonlight, The. Holland, R. S. Burt Man in the twilight, The. Cullum, R. \$2 (?) Putnam

Man of purpose, A. Richberg, D. \$1.75 Crowell Man of the forest, The. Grey, Z. 75 c. Grosset & D. Man on the other side. The. Barnett, A. Dodd, M. \$1.75 Man-size. Raine, W. M. \$1.75 Houghton M. Man, the animal. Smallwood, W. M. \$2.50 Macmillan Man who convicted himself, The. Fox, D. Burt 75 C. Man who vanished, The. Smith, J. T. \$1.75 Blase Benziger Man with three names, The. MacGrath, H. Grosset & D. 75 C. Management of the sick infant. Porter, L. \$5.50 Mosby Manchester, Frederick A., and Thomas, Joseph M. Composition for college students. Macmillan "Manchester Guardian," The. Mills, W. H. \$2.50 Manchester Univ. pubs. 8° Longmans New titles: Tout, T. F. France and England. \$2.50—Eastwood, R. A. The organization of a Brittanic partnership. \$2.50 -Lamartine, A. de. Poemes choisis. \$1.35. The harp of life; a Manners, J. Hartley. play. \$1.25 Doran Manners, A manual of. Wilson, Lucy L. Macmillan Manners, The value of good. Bailey, M. E. Doubleday, P. \$1.75 Practical instruction for detec-F. J. Drake Manning. tives. Mansfield, Katherine. The garden party. 12° Knopf \$2.50 Manufacture and use of explosives, Farmer, R. C. 85 c. P The. Pitman Manuscript writing and lettering. il. \$2.50 Pitman Maps, Pocket. 75 c.; \$1.50 Marafioti, P. Mario. Car Hammond Caruso's method of il. 8° \$3.50 singing. Appleton March, Nora. Sex knowledge. Dutton Marden, Orison Swett. Round pegs in square holes. 12° \$1.75 Crowell Margey wins the game. Weaver, J. V. A. \$1.50 Knopf Maria Chapdelaine. Hémon, L. Macmillan Marines have advanced, The. Bishop, Lt.-Penn Col. G. \$1.75 E. D. \$6 Medici Soc. Maris (Matthew). Fridlander, E. D. Mark Grey's heritage. Robinson, E. H. F. Marketing, Principles of. Clark, F. E. Macmillan Marks, Jeannette. The sun chaser; a play. 12° \$1.75 Stewart K. Marne campaign, The. Whitton, Maj.-Gen. F. E. \$6 Houghton M. Marooned in Moscow. Harrison, M. E. \$3 Doras Marquand, J. P.. The unspeakable gentleman. \$1.75 Scribner Marquis, Don. Poems and portraits. \$1.50 Doubleday, P.

Marquis, Don. Sonnets to a red-haired lady and Famous love affairs. il. \$1.75 Doubleday, P. Marraine de guerre. Michelet, M. Macmillan Marriage of Patricia Pepperday, The. White, G. M. \$1.90 Little, B. Married life. Edginton, M. 75 c. Mars. Pickering, W. H. \$2.50 Burt Badger Marsh, Mae. Screen acting. il. 12° \$1.50 Stokes Big Peter. 12° \$2 Marshall, Archibald. Dodd, M. Marshall, Edison. Shepherds of the wild. 12° \$1.75 Little, B. Marshall, Edison. The voice of the pack. (Copyright fiction) 75 c. Burt

Marshall, Francis H. A. The physiology of
reproduction. New ed. il. 8° Longmans

Marshall, W. V. Our over production, what of it and what's coming of it. 12° 15 c. Ogilvie Perfumes, essential oils Martin, Geoffrey. and fruit essences, used for soap and other toilet articles. \$4 Van Nostrand Martindale, C. C. St. Justin the martyr. (The Catholic thought and thinkers ser.) 12° \$1.75 P. J. Kenedy Martinez Sierra, Georgio. Ana Maria (Tu eres la pas). 8° \$2 Badger Martyn, Wyndham. The secret of the silver car. (Popular copyrights) 75 C. Grosset & D. Marvel (Ik.). See Dunn, Waldo H. Mary minds her business. Weston, G. 75 c. Grosset & D. Mary Wollaston. Webster, H. K. 75 c. Burt Masefield, John. Esther and Berenice; two plays. il. 12° \$2 Macmillan Mason of Bar X ranch. Bennett, E. 75 c. Massachusetts, The history of public poor relief in. Kelso, R. W. \$2.50 Houghton M. Masten, Col. V. M. Stop thief! 8° \$2 Badger Master spirits of literature. \$2.50 Duffield New title: Alden, R. M. Shakespeare. Masterman, C. F. G. How England is gov-erned. il. 8° \$3 Knopf Masterpieces of modern Spanish drama. Masterpieces of modern Spanish Grama.
Clark, B. H., ed. \$2.50 Stewart K.

Masters, Edgar Lee. Children of the market
place. 12° \$2 Macmillan

Master's word in the Epistles and Gospels,
The. 2 v. Flynn, T. \$4 Benziger Bros.

Mastery of the air, The. 62 il. \$1.25 Pitman Materialism, The history of. Lange, F. A. Harcourt Materials of construction. Pulver. McGraw-H. Mathematical philosophy. Keyser, C. J. \$4.70 Dutton Mathematical theory of probabilities, The. v. 1. Fisher, A. Macmillan Mathematics, History of Greek. 2 v. Heath, T. \$17 Oxford Mathematics, Technical. Keal, H. M. Wiley

Mathews, John Mabry. The conduct of American foreign relations. 8° \$3 Century Matter, The analysis of. Russell, B. Harcourt Watt Matteson, H. H. The trap Maugham, W. Somerset. The circle; a play. \$1.25 Doran Maugham, W. Somerset. The making of a saint. New ed. Page 120 Maurois, Andre. General Bramble. Dodd, M. \$1.75 Maxwell, W. B. A little more. 12° \$2 Dodd, M. Maxwell, W. B. Mrs. Thompson. 12° \$2 Dodd, M. May, James V. Mental diseases. 8° \$5 Badger May, William J. The baptism of children.
16° 40 c.; 25 c. Abingdon
Mayer, August L. Architecture and industrial arts in old Spain. 310 il. 4° \$7.50 Brentano Mayers, Lewis. The federal service. 8° (Institute for Government Research ser.) \$5 Appleton Mayhew, Ralph. Bubble books. (ea. with 3 Columbia records) 12° ea. \$1 Harper Titles: Child's garden of verse-The chimney corner. Maynard, Theodore. Our best poets: English and American. \$2 Holt Mayo, Katharine. Mounted justice. 12° \$2 Houghton M Mayo Clinic, Transactions of the Association of Resident and Ex-resident Physicians of the. v. 2. il. 8° Saunders Measurement of emotion, The. Smith, W. W. Harcourt Mediaeval art. See Faure, Elie. Mediaeval contributions to modern civilization. Hearnshaw, F. W. \$3.50 Medical dictionary, The pocket. Holt Gould, G. M. \$2; \$2.50 Blakiston Medical papers, The writing of.
Mrs. M. H. Mellish, Saunders Medicine, Introduction to the practice of preventive. FitzGerald, J. G. \$5 Mosby Medicine, The psychology of. Mitchell, T. W. \$2 McBride Medieval society romances, The. Barrow, S. F. \$2 Columbia Univ. Meditations on the mysteries of our holy faith. 2 v. Barraud, C. \$4.50 Benziger Bros. Mediterranean traveller, The. Lorenz, D. E. Revell Mee, Arthur. Little treasure island. (England.) il. \$4 Doran Meehan, Thomas F., comp. and ed. History of the 78th division in the world war. il. 8° \$3 Dodd, M. Meek, A. First year zoology for medical and science students. il. 8° Longmans Meeker, J. Edward. The work of the Stock Exchange. 8° \$5 Meet 'em with Shorty McCabe. Ronald be. Ford, S. Grosset & D. 75 C. Meeting your child's problems. Scott, M. F. Little, B. **\$**2

Mellish, Mrs. M. H. The writing of medical papers. 16° Saunders Mellor, J. W. A comprehensive treatise on inorganic and theoretical chemistry. v. I-3. il. 8° v. 1-2, ea. \$20 Longmans Melville, Herman. Moby Dick. New ed. 16° \$1; \$1.75 Oxford Melwood mystery, The. Hay, J., Jr. 75 c. Grosset & D. Melzi, B., comp. New Italian dictionary. \$3 P. Reilly Memoirs of a midget. De La Mare, W. \$3 Knopf Memories, Dreams and. Harper, G. M. \$1.50 Princeton Univ. Men of affairs. Pertwee, R. \$2 Knopf Mencken, H. L. In defense of women. 12° Knopf Mendoza and a little lady. Caine, W. \$1.75 Putnam Mental diseases. May, J. V. \$5 Badger Mentally defective children. Shuttleworth, G. E. \$3.25 Blakiston Mercantile marine atlas of the world. il. fol. \$55; \$45 Hammond Meredith, Mark, ed. The literary year book. 8° \$3 R. R. Bowker Meredith, W. V. Pageantry and dramatics. (Community training ser.) il. 8° \$1.25 Abingdon Merivale, Philip. Knut at Roeskilde. **\$**1 Four Seas \$1.75 Merrel, Concordia. Love— and Diana. Seltzer Merriam, Charles E. The American party Macmillan system. Merriam-Webster dictionaries. See Merriam adv. Merrick, Leonard. One man's view. \$1.90 Dutton Merry Andrew. Weir, F. R. \$1.75 Small, M. Merry wives of Windsor. Shakespeare, W. 90 c. Yale Merton of the movies. Wilson, H. L. \$1.75 Doubleday, P. Merwin, Samuel. Goldie Green. Bobbs-M. Merwin, Samuel. Hills of Han. (Copyright fiction) 75 c Burt Mesick, Jane Louise. The English traveller in America (1785-1835). 12° \$2.50 Columbia Univ. Metallography. Desch, C. H. Longmans Metals and their alloys. Vickers, C. \$7.50 Baird Metaphysical lyrics and poems of 17th century. Grierson, H. J. C. \$3 Methodism in America, Democratic. Oxford Davis, L. E. \$1.50 Revell Methodist polity, The next step: A study in. Hutchinson, P. \$1 Meth. Bk. Metzger, John A. Principles and practice of X-ray technic. il. \$2.75 Mosby Mexican art. Leymann, W. \$1.25 Brentano Mexican mind, The. Thompson, W. \$2.50 Little, B. Michael, Gabriel and. Stroh, G. 15 c. Bible Inst. Colportage Assn. of Chic.

Michal: A playlet of the time of David. Cook, A. C. \$1.50 Four Seas Michelet, Magali. Marraine de guerre. Macmillan Michigan, Rural. Chase, L. A. Macmillan Micklem, Nathaniel. The Galilean. \$1.75 Pilgrim Microscopy, Critical. Coles, A. C. Van Nostrand Middle ages, Philosophy and civilization in the. De Wulf, M. \$3 Princeton Univ. Midnight. Cohen, O. R. \$1.75 Dodd, M. \$2 Miles, Lady. The red flame. Dutton Millay, Edna St. Vincent. A few figs from F. Shay thistles. New ed. \$1 Millay, Edna St. Vincent. A few figs from thistles. \$1 Stewart K. Millay, Edna St. Vincent. The lamp and F. Shay the bell. New ed. \$1.50 Millay, Edna St. Vincent. The lamp and the bell. \$1.25 Stewart K. Millay, Edna St. Vincent. The Princess marries the page. \$1 F. Shay Miller, J. Corson. Veils of Samite. \$1.50 Small, M. Miller, Dr. John T. Applied character analysis. il. 8° \$1.50 Badger Million-dollar suitcase, The. MacGowan, A. \$1.75 Stokes Mills, Enos A. Watched by wild animals. il. \$2.50 Doubleday, P. Mills, W. Haslam. "The Manchester Guardian." Holt il. \$2.50 Milne, A. A. Mr. Pim. \$1.75 Milne, A. A. The red house mystery. Doran **\$**2 Dutton Milton. Erskine, J. \$2 Bobbs-M. Milton, The influence of. Havens, R. D. Harvard Mind and its disorders. Stoddart, W. H. B. Blakiston Mind, Essays on the physiology of. Dercum. F. X. \$1.75 Saunders Mind, The misuse of the. Stephen, K. Harcourt Mind training, The open road to. field-Stratford, E. \$1.75 Wing-Crowell Minds and manners of animals, The. Hornaday, W. T. \$2.50 Scribner \$2 Mine management. Virgin, R. Z. Van Nostrand Mine surveying, Tutorial land and. Bryson, T. \$3 Pitman Minney, R. J. Maki. 12° \$1.75 Dodd, M. Minnigerode, Merde. Oh, Susanna. 12° \$1.00 Putnam Miracle in St. . hn's Gospel, The. Gilbert. T. W. Longmans Mirage. Baird, G. M. P. Stewart K. Miscellanies-literary and historical. 2 V. Rosebery, Lord. \$10 Doran Missionaries for young people, Great. Ser-Revell rell, J. M. Missionary adventures, Sheila's. Stevenson. S. \$1.75 Pilgrim Missionary stories, Volume of. Pierce, C. B. Revell \$1.25 or \$1.50 Mr. Faust. Ficke, A. D. \$1.25 F. Shay Mr. Pim. Milne, A. A. \$1.75 Dorag

\$1.75 Doran Mr. Prohack. Bennett, A. Mrs. Thompson. Maxwell, W \$2 Dodd, M. Misunderstood children. Harrison, E. \$1.25 Macmillan Misuse of the mind, The. Stephen, K. Harcourt Mitchell (Donald G.), The life of. Dunn. Scribner W. H. \$4.50 Mitchell, Hinckley G. For the benefit of my creditors. \$2 Beacon Press Mitchell, Ruth Comfort. Jane journeys on. 12° \$1.75 Appleton Mitchell, T. W. The psychology of medicine. \$2 McBride Moby Dick. Melville, H. \$1; \$1.75 Oxford Modern cavalry. Wheeler-Nicholson, M. \$2 Macmillan Modern city and its, The government. Capes, W. P. \$5 Dutton Modern essays and short stories. Law, F. H. Century Modern European civilization. Plum, H. G. Lippincott Modern idea of the state, The. Krabbe, H. Appleton Modern industrialism. McVey, F. L. \$3 Appleton Modern Ku Klux Klan, The. Fry, H. P. \$2 Small, M. Modern men and mummers. Pearson, H. \$2.50 Harcourt Modern methods in selling. Heonig, L. J. Bobbs-M. \$2,50 Modern motor car practice. Berry, W. H. SII Oxford Moffet, Cleveland. Glint of wings. \$1.75 McCann Monarchy, The House of Commons and. Belloc, H. \$2 Harcourt Monckton, Capt. C. A. W. Guinea. il. 8° \$5 Taming New Dodd, M. Money. Robertson, D. H. \$1.50 Ha Monroe, Will S. The spell of Sicily. Harcourt (Spell ser.) il. Page Montgomery, Grace G. Modern auction. Rev. ed: \$1.50 Scribner Montgomery, Robert H. Income tax procedure, 1922. 8° \$10 Ronald Monuments of the Gothic period, A. D. 1150-1550, English church. Crossley, F. H. \$12 Scribner Moon out of reach, The. Pedler, M. \$1.75 Doran Moon rock, The. Rees, A. J. \$2 Dodd, M. Moonlight schools. Stewa C. W. Moore, Elwood S. Coal. Dutton Wiley Moore, George. In strict igleness. \$10 Boni & L. Moore, George. Works. Carra ed. 20 v. ea. \$8.50 or \$10 Boni & L. Moore, G. E. Philosophical studies. (The international library of psychology, philoso-Harcourt phy and scientific method) Moore, Jared Sparkes. The foundations of psychology. \$3 Princeton Univ. Moore, Jessie Eleanor. The cradle roll manual. 16° 65 c. Method. Bk.

Moore, Jessie Eleanor. The little child and his crayon. 8° il. \$1.25 Abingdon Moorhouse, William. The gauntlet of Alceste. \$1.75 McCann Moran, Thomas Francis. See Woodburn, James Albert. More songs from the glens of Antrim. See O'Neill, Moira. More that must be told. Gibbs, Sir P. \$2.50 (?) Harner Moreton mystery, The. Dejeans, E. 75 c. Burt Morgan, Alfred P. Wireless telegraphy and telephony simply explained. 156 il. \$1.50 Henley Morgan, Lewis Henry. The league of the Iroquois. il. 8° \$7.50 Dodd, M. Morley, Christopher. The "Bowling Green" F. Shay anthology. \$1.25 Morley, Christopher. Thursday evening. (Stewart Kidd modern play ser.) Stewart K. Morley, Christopher. Where the blue begins. Doubleday, P. Morris, Joseph, and Adams, St. Clair, comps. It can be done; poems of inspiration. Portrait ed. il. 8° \$3; \$4.50 Sully Morris (William), The life of. Mackail, J. W. \$3.50 Longmans Parties and party Morse, Anson Daniel. leaders. 8° \$2.50 M. Jones Morse, Katharine. A gate of cedar. I2° Macmillan \$1.25 Morton, Guy. Rangy Pete. \$1.75 Small, M. Moscow, Marooned in. Harrison, M. E. \$3 Doran Moses, Montrose, J. Representative one-act plays by Continental authors. 8° \$3 Little, B. Mosher, Marion Dix. More toasts. H. W. Wilson Mosquito eradication. Hardenburg. McGraw-H. Mostly boy. Tompkins, W. H. \$1.50 Badger Mother-teacher of religion, The. Betts, A. F. \$2 Abingdon Mother, The prospective. Slemons, J. M. \$2 Appleton Mothers-in-law. Hutten, Baroness von. \$1.75 Doran Motion pictures for community needs. Bollman, G. \$2 Holt Berry, W. H. Motor car practice, Modern. Oxford Motor transportation, The economics of Grupp, G. H. \$4 Appleton Moulton, Richard G., ed. The modern reader's Bible. (abridged). 2 v. v. 1, The Old Testament. 8° \$2.25 Mount Everest. Bury, C. K. H. Macmillan \$7.50 Longmans Mounted justice. Mayo, K. \$2 Houghton M. Mountsier, Robert. Our eleven billion dollars and more. \$1.50 (?) Seltzer Mousley, Capt. E. O. The secrets of a Kuttite. il. 8° \$2.50 Dodd, M. Moving pictures, The art of the. Lindsay, V. Macmillan

3

Mowrer, Edgar A. Immortal Italy. 8° \$3.50 Appleton Moxcey, Mary E., and Ward, Daisy Kendall. Parents and their children. 16° Meth. Bk. Mud hollow. Patten, Dr. S. N. \$1.90 Dorrance Mufaddaliyat. 2 v. Lyall, C. J. \$45 Oxford Mulford, Clarence E. "Tex." \$1.90 McClurg Mullins, Isla May. Uncle Mary. Page Mumby, Frank Arthur. The fall of Mary Stuart. 8° \$5 Houghton M. Municipal government, Handbook of. Fassett, C. M. \$1.50 Crowell Munro, William Bennett, and Ozanne, Charles Eugene. Social civics. Macmillan Münsterberg, Margaret. Hugo Münsterberg: his life and his work. 8° \$3.50 Appleton Murphy, Rev. Edward F. The tale of two brothers. 8° \$1.25 O'Donovan Murray, Gilbert. Tradition and progress. 8° \$3 Houghton M. The witch-cult in western Murray, M. A. Europe. 8° \$5.65 Oxford Music, A short history of. Untersteiner, A. Dodd, M. \$2 Music, Creative. Coleman, S. N. \$3.50 (?) Putnam Music: Lyrical and narrative poems Freeman, J. \$2 Harcourt Music of India. Popley, H. A. \$2 Oxford Music, The psychology of. Dent, E. Harcourt Music, Young people's story of.
I. P. \$3.50 Whitcomb. Dodd, M. Musical aesthetics, The foundations of. Pole, Harcourt Musical Pilgrim's progress. Rorke, J. D. M. Oxford Musical tour through the land of the past, A. Rolland, R. \$2.50 Holt Mutt and Jeff. No. 8. Fisher, B. 25 c. Cupples & L. Thomas Jefferson. Muzzey, David Saville. (Figures from American history) \$2 Scribner My boyhood. Burroughs, J. \$2.50 Doubleday, P. My life here and there. Cantacuzène, Princess. \$3 Scribner My life in Paris fifty years ago. Stanton, Stratford A. E. \$4 My life of song. Tetrazzini, Mme. \$4 Dorrance My memories of eighty years. Depew, C. M. \$4 Scribner My trip abroad. Chaplin, C. \$1 Harper Myers, Denys P. Manual of collections of treaties and collections relating to treaties. Harvard Myers, Harriet Williams. Western birds. il. 12° \$3.50 Macmillan Myrrha: a tragedy. Roberts, C. V. H. \$2 Four Seas Mysterious stranger and other stories, The. Twain, M. \$2 (?) Harper Mystery girl, The. Wells, C. \$2 Lippincott Mystery in the Ritsmore, The. Johnston, W. Grosset & D. 75 c.

Mystery library, The. 4 v. McSpadden, J. Crowell W., ed. Mystery of Mary, The. Hill, G. L. 75 c. Grosset & D. Mystic songs of fire and flame. Behenna. C. A. \$1.50 Cornhill Myth of a guilty nation, The. Nock, A. J. \$1 Huebsch Napoleon, A daughter of. Pellapra, E. de. Scribner \$1.50 (?) Napoleon and his times, A dictionary of. Richardson, H. \$7 Funk & W. Nathan, George Jean. The critic and the drama. 8° \$1.75 Knopi Youth grows old. Nathan, Robert. \$1.50 McBride National Institute of Public Administration ser. 8° Appleton N'ew volume: Buck, A. E. Budget making. \$3. Natural philosophy of love, The. De Gourmont, R. \$5
Naturalist in the Great Lakes region, A.
Downing, E. R. \$3.50
Univ. of Chic. Downing, E. R. \$3.50 Univ. of Chic. Nature book, The. Sedgwick, S. N. Nelson Nature, Little folk's book of. Hunter, H. \$1.25 Sully Nature's simple plan. Tinker, C. B. \$1.75 Princeton Univ. Naval service, A half century of. Schroeder. Appleton S. \$4 Navy at war, Our. Daniels, J. \$2 Doran Navy, Ship names of the United States. Necser, R. W. \$2 Moffat, Y. Near Eastern affairs and conditions. Panaretoff, S. \$2 Macmillan Ned Beals, freshman. Silvers, E. R. \$1.75 Appleton Neeser, Robert W. Ship names of the United States navy, their origin and meaning. \$2 Moffat, Y. Negro education, Methodist adventures in Stowell, J. S. \$1 Meth. Bk Negro folk rhymes. Talley, T. W. \$2.25 Macmillan Negro poetry, American. Johnson, J. W., ed. \$2.25 (?) Harcourt \$2.25 Negro question. Johnsen, J. E. H. W. Wilson Neihardt, John G. The quest. Reissue. 12° Macmillan Neill, A. S. A dominie in doubt. 12° \$1.75 McBride Neill, A. S. A dominie's log. New ed. il. 12° \$2 McBride Neilson, Francis. How diplomats make war. New and rev. ed. \$2 Huebsch Nene. Pérochon, E. \$1.75 Doran Neoplastic diseases. Ewing, J. \$12 Saunders Nerves. Surgical and mechanical treatment of peripheral. Stookey, B. ervous obsessions and their Saunders Nervous treatment Stekel, W. \$6.50 Dodd, M. New Americans, Reader and guide for. 2 Macmillan bks. Castle, A. W. New auction bridge. Elwell, H. D. \$2 Brentano New blood. Rice, R. 60 c. Revell

March 11, 1922 NEW-OLD

New century lib. India pap. standard authors.	Notion-counter, The; a farrago of foibles.
New volumes: Masterpieces of Cicero—	Novel, The future of the. Starr, M. \$2
Lamb's essays of Elia and Last essays of	Small, M.
Elia. New churches for old. Holmes, J. H. \$2	Novelists, 1900-1920, Contemporary American. Van Doren, C. Macmillan
Dodd, M.	Novices, Manual of. Burke, C. \$2
New England rooftrees, The romance of old.	Benziger Bros.
Crawford, M. C. Page New Guinea, Taming. Monckton, C. A. W.	Novissima verba (Last words). Harrison, F. \$3 Holt
\$5 Dodd, M.	Noyes, Alfred. Watchers of the sky. 8°
New idealism, The. Sinclair, M. \$3 Macmillan	\$2.50 Stokes Noyes, Arthur A., and Sherrill, Miles S.
New Testament, A manual Greek lexicon of	Chemical principles. Macmillan
the. Abbott-Smith, G. \$6(?) Scribner New Testament, Apology and polemic in the.	Number 87. Hext, H. \$2 Macmillan Nursery book. New ed. Nelson
Heffern, A. D. \$3.50 Macmillan	Nursery book. New ed. Nelson Nurses, Psychology for. Eyre, M. B.
New Testament evangelism. Kellems, J. R.	Macmillan
\$1.75 Standard Pub. New Testament, The hidden romance of the.	Nursing, The principles and practice of mod- ern. Harmer, B. Macmillan
Robertson I A \$2.25 Pilgrim	Nutrition and growth in children. Emerson,
New world ser., Century. 8° \$3 Century New title: Dickinson, J. The building of	W. R. P. \$2.50 Appleton Nutrition problem, Newer aspects of the.
an army.	Hopkins, F. G. 50 c. Columbia Univ.
Newberry, Perry. See MacGowan, Alice. Newer knowledge of nutrition, The. McCol-	Nutrition, The newer knowledge of. McCollum, E. V. Macmillan
lum, E. V. Macmillan	Nutrition, The Pirquet system of. Pirquet,
Newkirk, Garrett. Lincoln lessons for to- day. \$1.35 Duffield	C. Saunders Oberholtzer, Ellis Paxson. A history of the
Newspaper man, The. Williams, T. \$1.25	United States since the Civil War. v. 2,
Scribner	1868-1872. 8° \$4 Macmillan
Newton, W. Douglas. Double-crossed. 12° \$1.75 Appleton	O'Brien, Edward J. Distant music. \$1 Small, M.
Nichols, Beverly. Patchwork. \$1.75 Holt	O'Brien, Edward I., ed. The best short
Nicholson, Meredith. Stories. \$1.75 Scribner	stories of 1921. 12° \$2 Small, M. Obstetrics, Manual of. Cadmus, N. \$1.75 (?)
Nicolson, Harold. Sweet waters. 12° \$1.75	Putnam
Houghton M. Niemeyer, N. Children and childhood. 12°	Ocean research. Howell, G. C. L. \$6.25 Oxford
\$2.50 Oxford	O'Day, Mark. Red bud women; four one-
Nilson, Arthur R. Radio questions and answers on government examinations for radio	act plays. \$1.75(?) Stewart K. Odds, and other stories, The. Dell, E. M.
operator's license. il. \$1 McGraw-H.	\$2 (?) Putnam
Ninth vibration, The. Beck, L. A. \$2 Dodd, M.	Odes and lyrics. Alexander, H. B. \$2 M. Jones
Nitrogen, The fixation of the atmospheric.	O'Donovan, Gerald. Vocations. \$2
Knox, J. \$1.25 Van Nostrand No, Virginia! Griffith, H. S. \$1.50 Penn	Boni & L.
Nock, Albert Jay. The myth of a guilty na-	Ogburn, W. F. [Cultural factor in social evolution, title not announced.] Huebsch
tion. \$1 Huebsch	Ogden, C. K. See Wood, James
Non-millennialism vs. pre-millennialism. Put- nam, C. E. 25 c.	ogden, C. K., ed. See Psychology, philosophy and scientific method, The internation-
Bible Inst. Colportage Assn. of Chic.	al library of.
No-plays of Japan, The. Waley, A. \$5 Knopf	Ogden, George W. Claim number one. \$1.90 McClurg
Norris, Kathleen. Lucretia Lombard. \$1.75	Ogden, Harriet V. C. Then Molly came.
North, Eric M. The worker and his church.	\$1.75 Penn Oglebay, Kate. Plays for children. New ed.
16° 75 c. Meth. Bk.	H. W. Wilson
North American slime moulds. MacBride, T. H. Macmillan	Oh, Susanna. Minnigerode, M. \$1.90 Putnam
North of the law. White, S. A. 75 c. Burt	Oh, you Tex! Raine, W. M. 75 c.
Northword course of empire. The Stefans	Grosset & D.
Northward course of empire, The. Stefansson, V. \$2(?) Harcourt	O'Kane, W. C., ed. Harper's handbooks. 8°
Norton. Thomas James. Constitution of the	il. ea. \$1.50 (?) Old age, Facing. Epstein, A. \$3.50 Knopf
United States, The. 12° \$2 Little, B. Nose, throat and ear diseases, Applied path-	Old and new masters. Lynd, R. \$3.75
ology of. Beck, J. C. \$7 Mosby	Scribner

Old Black Bass. Cunningham, A. B. Abingdon Old English poetry. Spaeth, J. D. \$2 Princeton Univ. Old metal work. Burgess, F. W. \$3.50 (?) Putnam Old Morocco and the forbidden atlas. Andrews, C. E. Doran Old Testament history. Sanders, F. K. \$1.25 (?) Scribner Old Testament in its historical development, The literature of the. Bewer, J. A. \$5 Columbia Univ.
Old-world background, Our. Beard, C. A. Macmillan Ollivant, Alfred. One woman. \$1.75 Doubleday, P. Olmstead, Florence. Madame Valcour's lodger. \$1.75 Scribner Omar the tentmaker. Dole, N. H. Page On life and letters. France, A. Dodd, M. Walsh, L. J. On my keeping and in theirs. P. J. Kenedy 75 c. On the Des Moines. Bowman, J. C. \$1.50 Cornhill On the other side of the bridge. Whitney, G. Four Seas On the sidewalk. Corthell, R. \$1.25 Cornhill One. MacConnell, S. W. \$1.75 Macmillan One hundred things that a girl can do. Snow, B. E. \$2(?) Lippincott One man in his time. Glasgow, E. \$2 Doubleday, P. One man's view. Merrick, L. \$1.90 Dutton One thing is certain. Kerr, S. Doran 1000 things worth knowing. Fowler, N. C., Sully Jr. \$1.25 Ollivant, A. \$1.75 One woman. Doubleday, P. Songs from the glens of O'Neill, Moira. Antrim and More songs from the glens of Antrim. 2 v. in 1. 12° Macmillan Opdycke, John B. Business letter practice. \$2.25 Pitman Open country ser. 12° Macmillan Titles: Bailey, L. H. The apple-tree. \$2 -Freeman, E. M. The home vegetable gar-Open fire, The. Kelley, W. V. Abingdon Open road to mind training, The. Wingfield-Stratford, E. \$1.75 Open spaces, The. Van Dyke J. C. Crowell \$2 Scribner Opiate addiction. Williams, E. H. Macmillan Opitz, Russell Burton, M.D. Elementary manual of physiology. 147 il. 12° Saunders Oppenheim, E. Phillips. The box with broken seals. (Copyright fiction) 75 c. Burt Oppenheim, E. Phillips. The great Prince Shan. 12° \$2 Little, B. Oppidan The. Leslie, S. \$2.50 (?) Scribner

Opportunities of today for boys and girls. Jackson, B. B. 85 c. Century Orage, A. R. Readers and writers. 12° \$1.75 Knopf Orcutt, William Dana. The balance. \$1.90 Stokes Orczy, Baroness. Castles in the air. \$1.75 Doran Ordeal of honor, An. Pryde, A. \$2 McBride Organization of a Brittanic partnership, The. Eastwood, R. A. \$2.50 Longmans Origin and evolution of the human race, The Churchward, A. \$12.50 Macmillan O'Riordan, Conal. Adam and Caroline. 12° Harcourt \$1.90 Osborn, Chase S. The iron hunter. Reissue. 12° \$2 Macmillan O'Shea, M. V., and Kellogg, J. H. Every-day health. Bk. 1, Building health habits; Bk. 2, Keeping the body in health. il. 1280 c.; 88 c. Macmillan Macmillan Ostrander, Isabel. The tattooed arm. \$1.00 McBride Other days. Leigh, J. W. \$6 Macmillan Other Miller girl, The. Gray, J. \$1.60 Scribner Our eleven billion dollars and more. Mountsier, R. \$1.50(?) Seltzer Our glorious hope. Ross, J. J. \$1.25 Revell Our little British West Indian cousin. Tay-Page lor, E. Our little feudal cousin of long ago. Rich-Page ards, L. E. Our navy at war. Daniels, J. \$2 Doran Ourselves when young. Sheringham, H. T. \$1.75 Putnam J. \$1.75 Dodd, M. Out of the darkness. Dutton, C. J. Out where the world begins. Cory, A. \$1.50 Doran Outcast, The. Lagerlöf, S. \$1.90 Doubleday, P. Outdoor girls in the saddle, The. Hope, L. L 50 c. Grosset & D. Outlook for the Philippines, The. Russell, C. E. Century Over life's edge. Cross, V. \$1.75 Macaulay Over two seas. Barbour, R. H. \$1.75 Appleton Over weight? C land, R. S. \$1 Guard your health. Cope-Cosmopolitan Overflowing life. Mallis, W. 15 c. Bible Inst. Colportage Assn. of Chic Ovid, Poems of. Selections. Bain, C. W., ed. \$1.60 Macmillan Owen, H. Collinson. The adventures of Antoine. \$1.75 McCam The cotton broker. \$2 Owen, John. Doras Owen, Will. Old London town. il. 12° \$2 McBride Oxidations and reductions in the animal body. Dakin, H. D. Longmans Oyen, Henry. Tarrant of Tin Spout. \$1.75 Doran Ozanne, Charles Eugene. See Munro, William Bennett.

Pacific, History of the Southern. Daggett, Ronald Packard, Frank L. Doors of the night. \$1.75 Doran Page, John C. Studies in the Epistle to the Romans. 12° 35 c. Bible Ins.t Colportage Assn. of Chic. Pageant of Venice, The. Hutton, E. \$15 Dodd, M. Meredith, W. V. Pageantry and dramatics. Abingdon Pages from the past. Ayscough, J. \$2.50 Longmans Paget, Rt. Rev. H. L. Peace and happiness. 8° \$1.25 Longmans Painted windows. Gentleman with a duster, pseud. \$2.50 Putnam Painters, The early Italian. Peers, Mrs. C. Medici Soc. Pope, A. \$1.50 Painting, Tone relations in. Harvard Paintings, Etruscan tomb. Paulsen, F. \$5.65 Oxford Palace of Minos, The. Evans, A. **\$42**. Macmillan Palestine campaign, With the Judeans in the. Patterson, J. H. Macmillan Palestine, The new. McCrackan, W. D. Page Palestine, To-day and to-morrow in. Stein, Oxford Palmer, George Herbert. Self-cultivation in English. New ed. 12° 25 c. ·Crowell Palmer (Captain Nathaniel Brown). Spears, J. R. \$1.60 Macmillan Palmer, Sara C. Donald Campbell's loyalty. 5 il. 12° 75 c.; \$1.35 Bible Inst. Colportage Assn. of Chic. Pamphlets and clippings in libraries, Care of Dickey, P. H. W. Wilson Pan Americanism, Problems in. Inman, S. G. Doran-Pan and the twins. Phillpotts, E. \$1.75 Macmillan Panama, Map of; drawn by A. H. Verrill. Dodd, M. Panama, past and present. Verrill, A. H. \$2 Dodd, M. Near Eastern affairs Panaretoff, Stephen. and conditions. 12° \$2 Macmillan Paper magic. Houdini. Paper, Wall. Ward, G. W. \$1 Dutton Pitman Parcel post guide of the United States. 12 Hammond Parenthood and child nurture. Baker, E. D. Macmillan Parents and their children. Moxcey, M. E. Meth. Bk. 75 C. Paris, John. Kimona. \$2 Boni & L. Paris, Historic. Wolff, J. S. \$3 Dodd, M. Park. Robert E. The immigrant press, and its control. (Americanization studies) 8° \$2.50 (?) Harper Parker, Cornelia Stratton. Working with the working woman. 8° \$2 Harper Parkes, Kineton, Sculpture of to-day, v. 2. The continent of Europe. il. 8° (Universal art ser.) \$9.50 Scribner

Parks, Leighton. The crisis of the churches. \$3.(?) Scribner Parlor begat Amos, The. Hildebrand, A. S. Harcourt \$1.00 Parodies, Collected. Squire, J. \$2 Doran Analysis of fuel, gas, water and cants. McGraw-Hill Parr. lubricants. Parrish, Randall. The case and the girl. 12° \$2 Knopf Parsons, Elsie Clews, ed. American Indian life. il. \$10 Huebsch Parsons, Frank Alvah. Art appeal in display advertising. 8° il. \$6 Harper Parsons, Margaret Getchell. Red letter day plays. \$1.35 Womans Press Parsons, Mary P. New poetry; study out-line. New ed. H. W. Wilson Parsons, Theophilus. Laws of business. 8° Doran Parties and party leaders. Morse, A. D. \$250 M. Jones Party system, The American. Merriam, C. E. Macmillan Passing of the great race, The. Grant, M. \$3.50 Scribner Pastiche and prejudice. Walkley, A. B. \$3 Knopf Pastoral theology. Stang, W. Benziger Bros. Pastor's manual of survey and program.

Hewitt C. I. \$4.50 Meth. Bk. Hewitt, C. J. \$4.50 Meth. Bk.
Pasvolsky, Leo. Russia in the Far East. 12° Macmillan Patchwork. Nichols, B. \$1.75 Holt Patent essentials for the executive, engineer, lawyer and inventor. Robb, J. F. \$5 Funk & W. Pathless trail, The. Friel, A. O. \$1.75 Harper Pathology of nose, throat and ear diseases, Applied. Beck, J. C. \$7 Mosby Patricia Brent, spinster. (Copyright fiction) 75 C. Burt Patten, Dr. Simon N. Mud hollow. 12° \$1.00 Dorrance Pattern making. Hanna, A. K. Macmillan Patterson, H. W. Small boat building. Reissue. il. 12° \$1.25 Macmillan With the Ju-Patterson, Lieut.-Col. J. H. deans in the Palestine campaign. 12° Maomillan Paul Anthony, Christian. Grey, Z. 75 c. Burt Paul, Elliot H. Indelible. 12° \$1.75 Houghton M. Paul, Mrs. Gertrude, and others. The everyday cake book. \$1.25 Moffat, Y. Paulsen, F. Etruscan tomb paintings. 4° \$5.65 Oxford Peabody, Josephine Preston. Portrait of Mrs. \$1.75 Houghton M. W. [Wollstonecraft] 12° Peace and bread in time of war, Addams, J. Macmillan Peace and happiness. Paget, H. L. \$1.25 Longmans

Peace conference, History of the. 5 v. Temperley, H. W. V. \$44.50 Oxford Peace, Towards the great. Cram, R. A. \$2.50 M. Jones Peacemakers, The. Hayes, H. W. 75 c. Burt Peacemakers. Tarbell, I. M. Macmillan Peacock, W. English prose. 2 v. 16° \$1; Oxford \$1.75 Pearce, Charles E. A queen of the paddock. Brentano Pearson, Hesketh. Modern men and mummers. 8° \$2.50 Harcourt Peck, Annie S. Industrial and commercial South America. Dutton Pecorini, Alberto. The story of America: in Polish and English. 8° \$1 M. Jones Pedagogy of physical training, The. Crampton, C. W. Macmillan Pedler, Margaret. The moon out of reach. Doran Peers, Mrs. C. R. The early Italian painters. Medici Soc. MacHarg, W. \$1.50 Peewee. Reilly & L. Peggy Parsons, a sophomore at Hampton. Sharp, A. 60 c. Hurst Peggy pretend. Evison, M. \$1.75 Lothrop, L. & S. Pellapra, Emilie de. A daughter of Napoleon. \$1.50 (?) Scribner Pendexter, Hugh. Red belts. (Copyright fic-Burt tion) 75 c. Pendexter, Hugh. A Virginia scout. il. \$1.75 Bobbs-M. Pendleton, Louis. Kidnapping Clarence. il. Holt \$1.75 Page Castelhun, D. Penelope's problems. Penitentiary post. Pinkerton, K. Burt Penn, William. Some fruits of solitude. New ed. 16° \$1.50 Putnam Penny Lane books. See Gray, Joslyn. Penrod. Tarkington, B. 75 c. Grosset & D. Pep. Hawkes, C. 85 c. M. Perfect world, The. Scrymsour. E. M. Bradley \$1.75 Stokes Perfumes, essential oils and fruit essences. Martin, G. \$4 Van Nostrand Periodontia, A textbook of. Stillman, P. R. Macmillan Pérochon, Ernest. Nene. \$1.75 Doran Perroy, Père Louis. The ascent of Calvary. 16° \$1.50 P. J. Kenedy Perry, Arthur C., Jr., and Eichmann, Andrew E. Grammar through practice. \$1.20 (?) Scribner Persia, past and present. Jackson, A. V. W. Macmillan Personal experiences of a cub reporter. Van-Sully derbilt, C., Jr. \$1.25 Personal touch, The. Brunner, E. B. \$1.90 Brentano Personal work, Systematic. Wright, J. R. \$1; Standard Pub. 50 C. Pertwee, Roland. Men of affairs. 12° \$2 Knopi Peter. Benson, E. F. \$1.75 Doran

Peter Rabbit ser. in French. ea. 75 c. Warne. Titles: Poupette-à-l'épingle (Tiggy-Winkle)-Sophie Canetang (Jemima Puddleduck). Peter Whiffle. Van Vechten, C. \$2.50 Knopf Peters, Fredus N. Applied chemistry. il. Mosby \$2.50 Peters, John P. Bible and spade. il. 12° \$1.75 Scribner Peters, John P. The Psalms as liturgies. 8° \$4.50 Macmillan William F. Protein therapy and Petersen, nonspecific resistance. Macmillan Peterson, Frederick. See Dargan, Olive Til-Peterson, Mrs. Frederick. The child health alphabet. 9th ed. 10 c. Macmillan Peterson, Mrs. Frederick. Rhymes of Cho-Cho's grandma. 2nd ed. 20 C. Macmillan Petrie, Telford. Modern practice in heat engines. 8° Longmans Petroleum industry, A handbook of the. Day, Wiley D. T. Petroleum, Redwood's. 3 v. Redwood, B. \$39 Lippincott Petronius Arbiter, The Satyricon of. 2 v. Boni & L Pettee, Florence M. Animal cutouts from Arkland, a cut-out and paint book. 43 50 c. A. Whitman Pettee, Florence M. Clown cut-outs from Circus Land. 4° 50 c. Pettee, Florence M. Fair A. Whitman Fairy cut-outs from Bingo Land. 4° 50 c. A. Whitman Pettee, Florence M. Fairy cut-outs from Fayland. 4° 50 c. Psychoanalysis in the Moffat. Y. Pfister, Dr. Osker. service of education. \$2 Moffat, Y. Phantom lover, The. Ayres, R. M. Watt Pharisees, The. Gibbon, M. M. \$1.75 Doubleday, P. Phelps, William Lyon. Essays on books. Reissue. 12° \$1.50 Macmillan Philippine independence, The cornerstone of Harrison, F. B. \$3 Century Philippines, Independence for the. the. Johnsen, H. W. Wilson J. E. 75 c. Philippines, The outlook for the. Russell, C. E. \$3 Phillips. New handy general atlas. Century il. íoL Hammond Phillips, Henry B. Differential equations. Wiley Phillips, R. Randal, and Woolrich, Elles. Furnishing the house. 150 il. 8° \$3.50 Scribner Phillpotts, Eden. Pan and the twins. 12° \$1.75 Macmillan Philosopher with nature, A. Kidd, B. \$2 Doran Philosophical studies. Moore, G. E. Harcourt Philosophy and civilization in the middle ages. De Wulf, M. \$3

Princeton Univ.

March 11, 1922

Philosophy and theology, Studies in. Wilm, E. C., ed. \$2 Abingdon Philosophy in the development of law. Tourtoulon, P. de. \$5 Macmillan Philosophy, Introduction to. Windelband, W. \$4 Keyser, C. Dutton Holt Philosophy, Mathematical. \$4.70 Philosophy of accounts, The. Sprague, C. E. Ronald \$2.50 Philosophy of "as if," The. Vaihinger, H. Harcourt Philosophy of religion, A student's.
W. K. \$3.75 Wright, Macmillan Philosophy of the unconscious, The. Von Hartmann, E. Harcourt Philosophy ser., Modern legal. Macmillan New titles: Korkunov, N. M. General theory of law. \$6-Tourtoulon, Pierre de. Philosophy in the development of law. \$5. Philosophy since 1800, English and American. Rogers, A. K. \$3.50 Macmillan Philosophy, The principles of. Leighton, J. A. \$4 Appleton Phonetic training, Rhythmic. Maghee, F. C. \$2.50 Stratford Photographic amusements. Woodbury, W. E. \$1.50 Amer. Photographic Photography, Practical color. Wall, E. J. Amer. Photographic \$3 (?) Physical training, The pedagogy of. Crampton, C. W. Macmillan Physician, The. Finney, J. M. \$1.25 Scribner Physics, How to study with special reference to. Sanford, F. Macmillan Physics, Practical. Black, N. H. Macmillan Physiology, Elementary manual of. Opitz, Saunders R. B. Physiology, hygiene and health ser., Mod-Lippincott New title: Good neighbors. Physiology of mind, Essays on the. Dercum, F. X. \$1.75 Saunders Physiology of reproduction, The. Marshall, F. H. A. Longmans Piano, The art of the player. Grew, S. Dutton Croce: an Piccoli, Raffaelo. Benedetto introduction to his philosophy. 12° \$2(?) Harcourt Pickering, William H. Mars. il. 8° \$2.50 Badger Pickthall, M. L. C. The bridge. 12° \$1.75 Century Picturesque Spain. 300 il. 4° \$4.50 Brentano Pielkovo, Ruth, tr. The letters of Paul Gauguin. il. 8° \$3 Dodd, M. Pierce, Cora Banks, and Northrop. Hazel. Volume of missionary stories. il. \$1.25 or Revell Pierce, Frederick. Our unconscious mind and how to use it. \$3 Dutton Pierce, R. F. Y. Blackboard efficiency. il. Revell \$1.50 Pierce, T. T. Modern gunsmithing. Baird

Pierre et Luce. Rolland, R. \$1.50 Holt Pig iron, Blast furnace and manufacture of. Forsythe. \$4 U. P. C. Smith, O. W. \$3 (_) Pike, The book of the. Stewart K. Pilgrim's progress, Musical. Rorke, J. D. M. Oxford Pilsworth, Edward S. Process engraving. il. 12° \$2 Macmillan Pinkerton, Katherine and Robert. Penitentiary post. (Copyright fiction) 75 c. Burt ipe lines, Hydraulics of. Durand, W. T. Pipe lines, Hydraulics of. Van Nostrand \$4.50 Pirates' hope. Lynde, F. \$1.75 Scribner Pirquet, Dr. Clemens. The Pirquet system of nutrition. 16° Saunders Pitfield, Robert L. A compend of bacteriology. New ed. 86 il. 12° \$2 Blakiston Pitman (Isaac) shorthand, Syllabus in. Roche, E. A. 75 c. Pitman Pivot of civilization, The. Sanger, M. \$2 Brentano Planning of towns, The. Reiss, R. L. \$1 Oxford \$1.75 Plaster saints. Kummer, F. A. Macaulay Plasticity, Fluidity and. Bingham. McGraw-H. Plato and religious problems of to-day. Shorey, P. \$1.75 Univ. of Chic. Platt, Charles. The psychology of social life. 8° \$2.50 Dodd, M. Play movement in the United States, The. Rainwater, C. E. \$2.75 Univ. of Chicago Play of auction hands, The. Denison, E. E. \$2 Lothrop, L. & S. Playmates and friends ser. 35 c. New title: Little black Sambo. Gabriel Plays by Continental authors, Representative one-act. Moses, M. J. \$3 Little, B. Plays, Fifty contemporary one-act. Shay, F., ed. \$6: \$7.50 Stewart K. Plays for children. Oglebay, K. H. W. Wilson Plays for high schools, One-act. R. \$1.20 (?) Lewis, B. Scribner Plays for school and camp. Lord, K. \$1.50 Little, B. Plays for women, A treasury of. Shay, F., ed. \$3 Little, B. Plays, Representative modern. Baker, G. P., comp. \$1.40 (?) Scribner Plimmer, Violet G., and R. H. A. Vitamins and the choice of food. il. 8° Longmans Plotinus. Mackenna, S. v. 1, \$5.75; v. 2, \$7.50 Medici Soc. Plots and personalities. Slosson, E. E. \$1.75 Century Plum, H. G., and Benjamin, C. G. Modern European civilization. Lippincott Plumbers, Handbook for. Dibble. McGraw-Hill Pneumonia. Lord, Dr. F. T. \$1 Harper Pocket atlas of the world. 16° \$1 Hammond Pocket maps. New authentic ser. 75 C. \$1.50 Hammond

PHILOSOPHY-POCKET

Duffield Poems. Dalliba, G. \$2 Cornhill Poems. Hart, L. \$1.50 Poems and portraits. Marquis, D. \$1.50 Doubleday, P. Poetic mind, The. Prescott, P. C. Macmillan Poetry, An introduction to. Hubbell, Jay B. Macmillan Parsons, M. Poetry (New): study outline. H. W. Wilson Poetry, Old English. Spaeth, J. D. \$2 Princeton Univ. Poetry, On English. Graves, R. \$2 Knopf Poets, Caroline. 3 v. Saintsbury, G. \$20.50 Oxford Poets: English and American, Our best. Holt Maynard, T. \$2 Poets of today, Our. Cook, H. W. \$2.50 Moffat, Y. Poets, Religious thought in the greater American. Bailey, E. J. \$1.50 Pilgrim
Pole, W. The foundations of musical aesthetics. (The international library of psychology, philosophy and scientific method) Policing the plains. MacBeth, R. G. \$3.50 Doran Harcourt Polish tales. Benecke, E. \$1; \$1.75 Oxford Political parties and practical politics, An introduction to. Ray, P. O. \$1.80 Scribner Political parties, The programmes English. Gollancz, V. \$1 of the Oxford Political science ser., Century. \$3 Century New title: Potter, P. B. An introduction to the study of international organization. Politics, The economic basis of. Beard, C. A. \$1.50 Knopf \$1.50 J. Kenedy Pollen, J. H. Life of St. Ignatius. Anderson, Mrs. Larz. Polly the pagan. Page Pomology, A textbook of. Gourley, J. H. Macmillan \$1.35 'Pon-a-time tales. Clarke, R. A. Little, B. Ponting, Herbert G. The great white South. McBride il. \$7.50 Poor relief in Massachusetts, The history of public. Kelso, R. W. \$2.50 Houghton M. Poor wise man, A. Rinehart, M. R. 75 c. Burt Tone relations in painting. Pope, Arthur. Harvard \$1.50 Popley, H. A. Music of India. 12° \$2 Oxford Population. Wright, H. \$1.50 Hard Population, The problem of. Cox, H. Harcourt Putnam Porcelain, A general history of. Burton, W. set \$30 Funk & W. Porter, A. Kingsley. French Romanesque sculpture, with 10 portfolios of 1000 prints. M. Jones set \$112

Porter, Kirk H. County and township government in the United States. Macmillan Porter, Langley, and Carter, William. Management of the sick infant. il. \$5.50 Mosby Portrait of Mrs. W. Peabody, J. P. \$1.75 Houghton M. Portygee, The. Lincoln, J. C. 75 c. Rurt Post, Emily. Etiquette: In society, in busiil. \$4 ness, in politics, and at home. Funk & W. Pottenger, F. M. Symptoms of visceral disease. 2nd ed. il. \$5.50

Version. Mosby Potter, Irving W. il. Mosby Potter, Pitman B. An introduction to the study of international organization. il. 8° (Century political science ser.) \$3 Century Potts, Cyrus A., comp. Dictionary of proper names in the bible. 16° \$2.50 Abingdon Potts, W. A. See Shuttleworth, G. E. Poultry. Richardson, A. W. \$1.50 (?) Harper Pound, Arthur. The iron man in industry. 12° \$1.75 Atlantic Pound, Roscoe. An introduction to the philosophy of law. 12° Yale losophy of law. 12° Powell, E. Alexander. Asia at the crossroads. 50 il. 8° \$3 Century Powell, E. Alexander. Some forgotten heroes and their place in history. il. 80 c. Scribner Powell, J. N., and Barber, E. A. New chapters in Greek literature. 8° Oxford Power of a lie, The. Bojer, J. \$2 Moffat, Y. Power of Jesus' blood and its relation to sin, The. Putnam, C. E. 30 c. Bible Inst. Colportage Assn. of Chic. Praigg, Noble T., ed. The advertising year-book for 1921-22. \$2 Doubleday, P. Prairie child, The. Stringer, A. \$2 Stringer, A. Bobbs-M. Pratt, L. B. Watch repairer's hand book Baird Prayer-book, My. Lasance, F. X. \$1-\$7.75 Benziger Bros. Prayer, Creative. Herman, E. Pilgrim Keeler, R. Meth. Bk. Prayer for 1922, A calendar of. W. 25 c. Prayer, Liturgical. Cabrol, F. P. J. Kenedy Prayers in the presence. Drake, F. W. 90c. Longmans Prebble, W. House decorations and repairs. il. 85 c. Pitman Prentiss, Harriet Doan. In harmony with life. \$2 Lippincott Preparing for the world's work. Doughton, I. E. \$1(?) Scribner 12° \$2 Prescott, P. C. The poetic mind. Macmillan Press and its control, The immigrant. Park R. E. \$ 2.50 (?) Harper

Press, The. Baumann, A. A. \$1 Oxford

Pretender, The. Service, R. W. 75 c. Burt Preventive medicine, An introduction to the practice of. FitzGerald, J. G. \$5 Mosby Price, Isaac. See Hayward, William R. Prime ministers and presidents. Sherrill, C. H. \$2.50 Doran \$1.75 Princess Far-away, The. Rostand, E. Badger Princess marries the page, The. Millay, E. F. Shay St. V. \$1 Princess Polly at Cliffmore. Brooks, A. \$1 Nourse Pringle, Elizabeth W. Allston. Chronicles of Chicora Wood. \$3.50 (?) Scribner Print making, Blue. Thielkuhl. U. P. C. Dana, J. C. H. W. Wilson Print, On buying and using. Prison, A gentleman in. Ishii, T. \$1.75 Doran Prisoners of Hartling, The. Beresford, J. D. \$2 Macmillan Prisons to-day, English. Hobhouse, S., ed. \$8.50 Longmans Prisons under local government, English. Webb, S. \$5.50 Longmans Webb, S. \$5.50 Lo Privet hedge, The. Buckrose, J. E. \$1.00 Doran Process engraving. Pilsworth, E. S. Macmillan Procter, Arthur W. Principles of public personnel administration. 8° (Institute for Government Research ser.) Appleton Produce markets, Organized. Smith, J. G. Longmans Production (Our over), what of it and what's coming of it. Marshall, W. V. Ogilvie What. Prohibition has done to America, Franklin, F. \$2(?) Harcourt Project ser. of teachers' books. ea. \$1.80 Lippincott New titles: Leonard, S. A. How to teach reading and literature-Watkins, E. How to teach silent reading. Propert, W. A., and others. The Rus ballet in western Europe, 1909-1920. royal 4° \$40 Dodd The Russian Dodd, M. Dario, R. Prosas profanas and other poems. N. L. Brown Prosper, John. Goldkiller. \$1.75 Doran Protein therapy and nonspecific resistance. Petersen, W. F. Macmillan Proteins and the theory of collodial behavior. McGraw-H. Loeb. Protozoa and worms parasitic in man, Diagnosis of. Hegner, R. W. Johns Hopkins Prout, Col. Henry G. Westinghouse. il. \$2.50 The life of George Scribner. Provence, The spell of. Fraprie, F. R. Page Prussia, 1807-1815, Stein and the era of reform in. Ford, G. S. \$3 Princeton Univ. Pryde, Anthony. An ordeal of honor. \$2 McBride

Pryde, Anthony. The purple pearl. 12° \$1.90 Dodd, M. Psalms as liturgies, The. Peters, J. P. \$4.50 Macmillan Psalms, The religion of the. Smith, J. M. P. \$1.75 Univ. of Chic. Psychic health of Jesus, The. Bundy, W. E. Macmillan Psychic life of insects, The. Bouvier, E.-L. \$2 Century Psycho-analysis. Hingley, R. H. \$2.25 Dodd, M. Psychoanalysis. Brill, A. A. Saunders Psycho-analysis, Fundamental conceptions of. Brill, A. A. \$2.50 Harcourt Psychoanalysis and sociology. Kolnai, A. \$2.25 Harcourt Psychoanalysis in the classroom. Green, G. H. \$1.75 Putnam Psychoanalysis in the service of education. Pfister, Dr. O. \$2 Moffat. Y. Psychoanalysis, The technique of. Forsythe, Dr. D. \$2.50 Moffat, Y. Psychoanalysis upon education, The bearing of. Low, B. \$2(?)

Harcourt Psychological doctrine in its original and its traditional setting, Empedocles'. Veazie, W. \$1.50 Columbia Univ. Psychology Woodworth, R. S. Psychology and its way Psychology. Givler, R. C. Harper \$3 The new. Psychology and its relation to life, The new.

Dodd, M. Psychology for business executives, Practical.
Edie, L. T. H. W. Wilson Psychology for nurses. Eyre, M. B. Macmillan Psychology, The foundations of. Moore, J. Princeton Univ. Psychology, General. Smith, S. \$2.50 Appleton Psychology of arithmetic, The. Thorndike, E. L. Macmillan Psychology of medicine, The. Mitchell, T. W. \$2 McBride Psychology of social life, The. Platt. C. \$2.50 Dodd, M. Psychology, philosophy and scientific method, The international library of. Harcourt Contents: Moore, G. E. Philosophical studies—Stephen, K. The misuse of the mind—Rivers, W. H. R. The conflict and the dream—Russell, B. The analysis of matter—Von Hartmann, E. The philosophy of the unconscious—Smith, W. W. The measurement of emotion—Pole, W. The foundations of musical agethetics. Dept. foundations of musical aesthetics-Dent, E. J. The psychology of music—Wittgenstein, L. Tractatus logico-philosophicus—Vaihinger, H. The philosophy of "as if"—Lange, F. A. The history of materialism -Wood, J. Colour-harmony—Florence, P. S. The statistical method in economics and politics—Richards, I. A. The principles of criticism—Rignano, E. The psychology of reasoning. Psychology, Principles of social. Williams, J. M. \$5 Knopf

Public finance. Robinson, M. C. \$1.50 Harcourt Public opinion. Lippmann, W. \$3 (?) Harcourt Public personnel administration, Principles of. Procter, A. W. \$3 Appleton Pulling, J. K. In leading strings. \$2 Moffat, Y. Pulmonary tuberculosis. Fowler, J. K. \$6.50 Macmillan Pulpit and platform, New illustrations for. Knox, D. B., comp. \$2.25 Pilgrim Pulver. Materials of construction. McGraw-H. "Punch" drawings. Townsend, F. H. \$10 Stokes Punch's (Mr.) history of modern England. Graves, C. L. 4 v. v. 3, 4 ea. \$5 Purchasing, The science of. Stokes Hysell, H. \$2.50 Appleton Purdom, C. B. See Reiss, R. I Purple pearl, The. Pryde, A. \$1.90 Dodd, M. \$1.90 Purple springs. McClung, N. I. Houghton M. Purposeful handwork. McKee, J. W. Macmillan Pusey, William Allen. The wilderness road to Kentucky, its location and features. il. Doran Putnam, C. E. Christian Science and its real author. 16° 30 c. Bible Inst. Colportage Assn. of Chic. Putnam, C. E. Non-millennialism vs. pre-millennialism. 16° 25 c. Bible Inst. Colportage Assn. of Chic. Putnam, C. E. The power of Jesus' blood and its relation to sin. 16° 30 c. Bible Inst. Colportage Assn. of Chic. Putnam, C. E. Satan the opposer, from origin to doom. 16° 15 c. Bible Inst. Colportage Assn. of Chic. Putnam, C. E. The unity school of Christianity and what its teachings reveal. 16° Bible Inst. Colportage Assn. of Chic. Burt, K. N. \$1.75 Houghton M. Houghton M. Q. E. D. Thayer, L. \$1.75 Doubleday, P. Qualitative analysis of inorganic substances, An outline of. Byers, H. G. \$2 Van Nostrand Quantity cookery: cooking and menu planning for large numbers. Richards, L. \$2 Little, B. Quarter past nine. Gray, Scribner Quayle, Bp. William A. With earth and sky. 8° \$2 Abingdon Queen, Stuart A. Social work in the light of history. (Sociological monographs) \$2 Lippincott Queen of Karmania, The. Van Vorst, M. Small, M. \$1.75 Queen of the paddock, A. Pearce, C. E. \$1.75 Brentano Quennell, Marjorie, and C. H. B. Everyday life in the old stone age. 75 il. 8° \$2.50 (?) Putnam

Quesc, The. Neihardt, J. G. \$1.50 Macmillan Quick, Herbert. Vandemark's folly. 8 il. \$2 Bobbs-M. Quiet courage, and other songs of the unafraid, The. Appleton, E. J. \$1.25 Stewart K. Quiller-Couch, Mabel, and Lillian, comps. A book of children's verse. Il. in color by M. E. Gray. 8° \$3.50 Doran Quotations, A dictionary of classified. Benham, W. G., ed. \$5 Crowell Radio apparatus, How to make commercial type. Sleeper, M. B. 75 c. Henley Radio experimenter, Simplified tests, measurements and data for the. Sleeper, M. B. Henley Radio experimenter's laboratory, Ideas for Sleeper, M. B. 75 c. Henley the. Radio for everybody. Lescarboura, A. C. Scientific American \$1.50 Radio hook-ups. Sleeper, M. B. 75 C. Henley Radio questions and answers on government examinations for radio operator's license. Nilson, A. R. \$1 McGraw-H. Radio reception, The A B C of vacuum tubes used in. Lewis, E. H. \$1 Henley Radioactivity and radioactive substances.
Chadwic J. 85c. Pitman Pitman Radiophon and telegraphy for beginners, Construction of. Sleeper, M. B. 75 c. Henley Radium therapy. Simpson, F. E. \$7 Mosby Rae, John. Grasshopper green and the meadow mice. il. 16° (Sunny book ser.) 65 c. Volland Ragged edge, The. MacGrath, H. \$1.75 Doubleday, P. Rahab. Frank, Waldo. \$2 Boni & L Railroad transportation, Principles of. Johnson, E. R. \$3.50 Appleton Railroads and governments. Dixon, F. H. \$2.25 Scribner Railroads, The truth about the. Hungerford, E. \$2.50 Century Railway engineering, Earthwork in. ner, J. W. F. \$3.50 Van M Gard-Van Nostrand William MacLeod. Man-size. 12° Raine, Houghton M. \$1.75 Raine, William MacLeod. Oh, you Tex! (Popular copyrights) 75 c. Grosset & D. The play movement Rainwater, Clarence E. in the United States. \$2.75
Univ. of Chicago Ralli, Augustus. Guide to Carlyle. 2 v. \$10 Small, M. Randolph, Anson D. F., comp. An anthology of the best religious poetry. New ed. 16° Putnam \$1.75 (?) Random memories. Longfellow, E. W. \$4 Houghton M. Rangy Pete. Morton, G. \$1.75

Rasmussen, Knud. Greenland along the Polar

sea. 88 il. 4° \$12

Small, M.

Stokes

Rathenau, Walter. In days to come. Tr. from German by E. and C. Paul. 8° \$5 Knopf Ray, Edward. Driving, approaching, put-ting. 75 c. McBride ting. 75 c. Ray, Edward. Golf clubs and how to use McBride them. 75 c. Ray, P. Orman. An introduction to political parties and practical politics. New ed. \$1.80 Scribner Raynell, Alice. Second person singular. 12° \$2.70 Oxford Rayner-Slade amalgamation, The. Fletcher, J. S. \$2 Knopf Reader and guide for new Americans. 2 bks. Castle, A. W. Macmillan Readers and writers. Orage, A. R. \$1.75 Knopf Reader's digest of books, The. Keller, H. R., ed. \$5 Macmillan Reading and literature, How to teach. Leonard, S. A. \$1.80(?) Lippincott Reading, How to teach silent. Watkins, E. \$1.80 (?) Lippincott Real estate business as a profession, The.
Spilker, J. B. \$3
Stewart K. Real out-of-door stories. Denton, C. J. 60 c. A. Whitman Reams, Olive Mann. Toys and joys. il. \$1 Four Seas Reasoning, The psychology of. Rignano, E. Harcourt Receivership for civilization, A. Ward, D. J. H. \$3.50 Four Seas Receiving sets, Construction of new type transatlantic. Sleeper, M. B. 75 c. Henley Recipe book for bakers. Baxter. Laird & L. Recipes, Priceless. Lee. Laird & L. Recollections and reflections; by a woman of no importance. Doran Reconstruction in France. MacDonald, W. Macmillan Reconstruction of religion, The. Ellwood, C. A. \$2.50 Macmillan Red belts. Pendexter, H. 75 c. Burt Red bud women. O'Day, M. \$1.75 (?) Stewart K. Red cavalier, The. Locke, G. E. Page Red Cross, American. 25 c. Blakiston Red Cross ser. See Van Schaik, John, Jr. Red dusk and the morrow. Dukes, P. \$3.50 Doubleday, P. Red flame, The. Miles, Lady, \$2 Dutton Red house mystery, The. Milne, A. A. \$2 Dutton Red knight, The. Young, F. B. Dutton Red letter day plays. Parsons, M. G. \$1.35 Womans Press Redwood, Sir Boverton. Redwood's petroleum. 4th rev. ed. 3 v. il. \$39 Lippincott Reed, John. Ten days that shook the world. Famine relief ed. \$1 Boni & L. Rees, Arthur J. The moon rock. 12° \$2 Dodd, M. Rees, Arthur J. The shricking pit. (Popular copyrights) 75 c. Grosset & D.

Reflections of a "T.B.M.," The. Williams, G. \$1.50 Houghton M. Refrigeration, Principles of mechanical. Mc-Intire. McGraw-H. Reinsch, Paul S. An American diplomat in China, 1913-1919. \$4 Doubleday, P. Reinsch, Paul S. Secret diplomacy: how far can it be eliminated? 12° \$2 Harcourt Reiss, R. L. The housing crisis and the way out. (The world of to-day ser.) \$1 Oxford Reiss, R. L., and Purdom, C. B. The planning of towns. (The world of to-day ser.) Oxford Relativity and the universe. Schmidt, Dr. H. \$2 McBride Relativity (Einstein's): a criticism. Adam, D. J. \$2 Mc-Badger Religion, A student's philosophy of. Wright. W. K. \$3.75 Macmillan Religion and ethics, The encyclopedia of. v. 12. Hastings, J., ed. \$8 Scribner Religion as experience. Buckham, J. W. \$1 Abingdon Religion of the Psalms, The. Smith, J. M. P. \$1.75 Uni Religion, The mother-teacher of. Univ. of Chic. Betts, A. F. \$2 Abingdon Religion. The reconstruction of. Ellwood, C. A. \$2.50 Macmillan Religions of the East, Living. Cave, S. \$1.75 Scribner Religious education, Organization and administration of. Stout, J. E. \$1.50 Abingdon Religious education, The use of art in. Bailey, A. E. \$1.25 Abingdon Religious poetry, An anthology of the best. Randolph, A. D. F. \$1.75(?) Putnam Putnam Religious problems of to-day, Plato and. Shorey, P. \$1.75 Univ. of Chic. Religious thought in the greater American poets. Bailey, E. J. \$1.50 Pilgrim Renaissance, Rhetoric and poetry in the. Clark, D. L. \$2 Columbia Univ. Renfrew of the Royal Mounted. Erskine, L. Y. \$1.75 Appleton Repair, Automotive. Wright, J. C. Wiley Repington, Lt.-Col. Charles à Court. After the war. 8° \$5 Houghton M. Representative one-act plays by continental authors. Moses, M. J. \$3 Little, B. Reptiles of the world. Ditmars, R. L. \$4 Macmillan Republic, The citizen and the. Woodburn, J. A. \$1.64 Longmans Respiration. Haldane, J. Yale Walters, F. N., ed. Retail charge account. Ronald Retail, How to sell at. Charters, W. W. Houghton M. Retail store management problems. David, D. K. \$6.75 Shaw Revelation. Deamer, D. \$2 Boni & L. Revision of the treaty, A. Keynes, J. M. Harcourt Revolt against civilization, The. Stoddard, L. \$3 (?) Scribner

Revolution, Principles of. Burns, C. D. \$1.75 Oxford Revnolds, M. H. Veterinary studies for agricultural students. 8th ed. Macmillan Rhetoric and poetry in the Renaissance. Clark, D. L. \$2 Columbia Univ. Copper Streak Rhodes, Eugene Manleve. trail. 12° \$1.75 Houghton M. Maghee, F. C. Rhythmic phonetic training. Stratford \$2.50 Rice, Louise. New blood. (Comrade ser.) Revell Rich little poor boy, The. Gates, E. \$2 Appleton Richards, H. E. Guide to Bible study advanced. 12° \$2 Oxford Richards, H. E. junior. 12° \$1 Guide to Bible study junior. 12° \$1.75 Oxford Richards, I. A. The principles of criticism. (The international library of psychology, Richards, I. A. philosophy and scientific method) Harcourt Richards, Joseph W. Aluminium. Baird Richards, Laura E. Our little feudal cousin Page of long ago. Richards, Lela Horn. Henrietta's inheritance Page Richards, Lenore, and Treat, Nola. Quantity cookery: cooking and menu planning for large numbers. 8° \$2 Little, B Richardson, A. W. Poultry. 8° il. \$1.50 (?) Harper Richardson, Hubert. A dictionary of Napo-leon and his times. il. 8° \$7 Funk & W Richardson, James P. Whom the Romans call Mercury. 12° \$1 Dorrance Richberg, Donald. A man of purpose. 12° Crowell \$1.75 Richman, Arthur. Ambush. \$1.50 Duffield Rick and Ruddy affoat. Garis, H. R. \$1.50 M. Bradley Riddle of the frozen flame, The. Hanshew, M. E. 75 c. Bur Rideout, Henry M. The winter bell. \$1.75 Duffield Rider of Golden Bar, The. White, W. P. Little, B. Rider of the king log, The. Day, H. 75 c. Rignano, Eugenio. The psychology of rea-(The international library of soning. psychology, philosophy and scientific meth-Harcourt od) Riley, Franklin L. General Robert E. Lee after Appomattox. il. 12° \$2.50 Macmillan Riley, James Whitcomb. Songs of summer. New ed. Il. by W. Vawter. \$2 Bobbs-M. Riley (James Whitcomb), The life of. 2 v. Dickey, M. \$9; \$15 Bobbs-M. Riley (James Whitcomb), The maturity of. Dickey, M. \$4; \$10 Bobbs-M. Rim o' the world. Bower, B. M. 75 c. Grosset & D. Rimrock trail. Dunn, J. A. \$1.75 Bobbs-M.

Rinehart, Mary Roberts. Affinities, and other stories. (Copyright fiction) 75 c. Burt Rinehart, Mary Roberts. The breaking point. Doran Rinehart, Mary Roberts. A poor wise man. (Copyright fiction) Burt 75 C. Rising temper of the East, The. Hunt, F. Bobbs-M. \$2.50 Risque. Bookkeeping and business management. il. 8° \$2.50 U. P. C. River and harbor construction, The hydraulic principles governing. Townsend, C. McD. Macmillan River dragon's bride, The. Fisher, L L Abingdon \$1.25 Rivers, W. H. R. The conflict and the dream. (The international library of psychology, philosophy and scientific method) Harcourt Rivers and their mysteries. Verrill, A. H. Duffield \$1.50 River's end, The. Curwood, J. O. 75 c. Grosset & D. Riviera of the Corniche Road, The. Treves, Sir F. \$6 Funk & W. Road, The. Tobenkin, E. Harcourt Road to the world, The. Waldron, W. \$1.90 Century Roads from Rome. Allinson, A. C. E. \$1.50 Macmillan Patent essentials for the Robb, John F. executive, engineer, lawyer and inventor. Funk & W. Roberts, Charles G. D. In the morning of time. \$1.90 Stokes Roberts, Charles V. H. Myrrha: A tragedy. il. \$2 Four Seas Roberts, Kenneth L. home. il. \$4 Why Europe leaves Bobbs-M. Roberts, Richard. What's best worth say-Womans Press ing. \$1 Roberts, Theodore Goodridge. The fighting Starkleys. Page Money. 12° (The Cam-Robertson, D. H. bridge economic handbooks) \$1.50 Harcourt Robertson, Huntly. Through John's eyes. Doran \$1.90 Robertson, James Alexander. Concerning the soul. \$2.25 Pilgrim Robertson, James Alexander. The hidden \$2.25 romance of the New Testament. Pilgrim Robertson, James Alexander. The spiritual pilgrimage of Jesus. (The Bruce lectures, 1917) \$2.25 Pilgrim Robertson-Scott, J. W. The foundations of Japan. il. 8° \$6 Appleton Appleton Robinson, Eliot Harlow. Mark Grey's heri-Page Robinson, M. C. Public finance. (The Cambridge economic handbooks) \$1.50 Harcourt Robinson Crusoe, Dutch source of. Hub-G. Wahr bard, L. L. \$3.50 Roche, Arthur Somers. Find the woman. (Copyright fiction) 75 c. Burt Roche, Elizabeth A. Syllabus in Isaac Pitman shorthand. 75 c. Pitman

Rock that is higher, The. Gowens, T. E. Revell \$1.75 McCann Rodyenko, S. P. R. de. Small me. Roe, F. W. authors) \$2 Ruskin. (How to know the Bobbs-M. Rogers, Allen. Practical tanning. il. 8° \$10 Raird Rogers, Arthur Kenyon. English and American philosophy since 1800. 8° \$3.50 Macmillan Rogers, W. A. A world worth while. 8° il. **\$**3 Harper Roget, S. R. Travel in the two last centuries of three generations. il. 8° \$4 Appleton Rohde, Eleanor Sinclair. See Gordon, Mary Duke. Rohmer, Sax. Fire-tongue. \$1.75 Doubleday, P. Rohmer, Sax. The golden scorpion. (Copyright fiction) 75 c. Burt ' Roland (Manon Phlipon). Blashfield, E. W. \$3.50 Scribner Rolland, Romain. A musical tour through the land of the past. \$2.50 Holt Rolland, Romain. Pierre et Luce. \$1.50 Holt Rollins, Philip Ashton. The cowboy. \$3.50(?) Scribner Rolt-Wheeler, Dr. Francis. The wrechunters. 40 il. \$1.75 Lothrop, L. & Roman knight, The. See Sanford, A. B. Lothrop, L. & S. Roman paganism, Afterlife in. Cumont, F. Yale Romance of a great store, The. Hungerford, E. \$2.50 McBride Romance of Fiddlers Green, The. Sears, C. E. \$1.75 Houghton M. Romans, Studies in the Epistle to the. Page, 35 c. Bible Inst. Colportage Assn. of Chic. Romantic lady, The. Arlen, M. \$1.90 Dodd, M. Rome, Roads from. Allinson, A. C. E. \$1.50 Macmillan Rome, The grandeur that was. Stobart, J. C. \$7.50 Lippincott Ronalds, Alfred. The fly-fisher's entomology. Stewart K. Roosevelt, Theodore. The works. New library ed. 6 v. 8° \$4 ea. set \$32 Putnam Roosevelt for the schools. il. 80c. (?) Scribner Ropes, James H. The Apostolic age in the light of modern criticism. New printing. 12° \$1.75 Scribner
Rorke, J. D. M. Musical Pilgrim's progress. 12° \$2.25 Oxford Scribner Oxford Rose, J. Holland. The development of European nations. New ed. 8° \$4.50 (?) Rosebery, Lord. Miscellanies-literary and historical. 2 v. 8° \$10 Doran Rosenberger, Jessie Leonard. centuries. il. 8° \$2.50 Through three Univ. of Chic. Rosinante to the road again. Dos Passos J.

Doran

\$1.75

Ross, D. M. The Christ of faith and the Jesus of history. \$2.25 Pilgrim Ross, J. J. Daniel's half week now closing. Revell \$1 \$1.25 Ross, J. J. Our glorious hope. Revell Rossmoore, E. E. Federal income tax problems, 1922. \$5 Dodd, M. Rostand, Edmond. The princess Far-away. 8° \$1.75 Badger Rostand, Maurice. The crystal coffin. \$2 McBride Rosy cheeks and strong heart.
M. 30 c. Andress, J. Macmillan Roumania, Greater. Clark, C. U. \$4 Dodd, M. Round pegs in square holes. Marden, O. S. Crowell \$1.75 Round the fire ser. col. il. 4° Nelson Rover boys at Big Horn Ranch, The. Winfield, A. M. 75 c. Grosset & D. Rowland, Henry C. Duds. (Copyright fic-Burt tion) 75 c. Rowland, Henry C. The magnet. 12° \$1.75 Dodd, M. Roy Blakeley's bee-line hike. Fitzhugh, P. K. Grosset & D. 50 C. Rubenstein, H. F., and Bax, Clifford. Shakespeare. 12° \$1.50 Houghton M. Ruck, Berta. The bridge of kisses. (Copyright fiction) 75 c. Ruck, Berta. The wrong Mr. Right. Burt 12° Dodd, M. \$1.75 Rugby football up-to-date. Sewell, E. H. D. Doran: "Rummy tales" painting book, The. Wood. L. 60 c. Warne & Co. Rural child welfare. Clopper, E. N. \$3 Macmillan Rural community, The. MacGarr, L. Macmillan Rural Michigan. Chase, L. A. Macmillan Rural sociology. Gillette, J. M. Macmillan Rural state and province ser. See Chase, L. A. Ruskin, John. Letters to William Ward. il. 8° \$2 M. Jones Ruskin. Roe, F. W. \$2 Bobbs-M. Russell, Bertrand. The analysis of matter. (The international library of psychology, philosophy and scientific method) Harcourt Russell, Charles Edward. The outlook for the Philippines. il. 4° \$3 Century ussell. Frank A. The ashes of achieve-Russell, Frank A. ment. \$1.90 Brentano Russia in the Far East. Pasvolsky, L. \$1.75 Macmillan Russian ballet in western Europe, 1909-1920, The. Propert, W. A. \$40 Dodd, M. Russian foreign relations during the last half century. Korff, S. A. \$2.25 Macmillan Williams, Russian revolution, Through the. A. R. \$2 Boni & L. Russo, Joseph L. Lorenzo Da Ponte, poet and adventurer. il. 12° \$2.50 Columbia Univ.

\$1.90 Rustle of silk, The. Hamilton, C. Little, B. Ruth Fielding on the St. Lawrence. Emerson, A. B. 65 c. Cupples & L. Sabin, Edwin L. Desert dust. il. 12° \$1.75 Jacobs Sabine, Wallace Clement. Collected papers Sackville-West, V. waters. 12° \$2 waters. 12° \$2 Sacrifice. Whitman, S. F. \$2 Appleton Saint Benedict, Life of. Forbes, F. A. \$1 P. J. Kenedy St. Francis of Assisi, The little flowers of. 8 il. 12° \$2 Benziger Bros.
Saint Ignatius, Life of. Pollen, J. H. \$1.50
P. J. Kenedy
St. John Berchmans. Delehaye, H. \$1.50 Benziger Bros. John's Gospel The miracles in. Gilbert, T. W. St. Justin the martyr. Longmans Martindale, C. C. P. J. Kenedy \$1.75 Saint-Saens. Hervey, A. \$2 Dodd, M. Saint Teresa. Harrison, H. S. \$2 Houghton M. St. Thomas Aquinas, Summa theologica of. Benziger Bros. Saintsbury, George. Caroline poets. 3 v. 8° \$20.50 Oxford Saintsbury, George. A letter book. I2° \$2.25 (?) Harcourt Sales management, Problems in. Tosdal, H. R. \$5 Shaw Salisbury, Life of Robert, Marquis of. Cecil, Lady G. \$12 Salmon, E. H. Columns. Doran 12° \$11 Oxford Salmon fishing, in the Tweed, Days and nights of. Scrope, W. \$5 Salt Lake. Benoit, P. Stewart K. Knopf Salzman, Marcus, tr. The chronicle of Ahimaz. 8° \$2.50 Sampson, Emma Speed. Columbia Univ. The shorn lamb. \$1.75 Reilly & L. Sandburg, Carl. Slabs of the sunburnt West. 12° \$1.75 Harcourt Sanders, Frank K. Old Testament history. (Life and religious ser.) \$1.25 (?) Scribner Sandman ser. See Castella, Helen I. Sanford, Arthur Benton. An Eastern disciple; The chronicle of Quintus, the Roman knight. 8° 35 c. Abingdon How to study: with Sanford, Fernando. special reference to physics. 12 Macmillan Sanger, Margaret. The pivot of civiliza-Brentano tion. Santayana, George. Soliloquies in England, Scribner and later soliloquies. \$3.50 Boni & L. Sareel, Dart, E. \$2 Sargent, Charles Sprague. Manual of the trees of North America. il. 8° \$12.50 Houghton M. Satan, his personality, his power, his over-throw. Bounds, E. M. \$1.25 Revell

Satan the opposer, from origin to doom. Putnam, C. E. 15 c. Bible Inst. Colportage Assn. of Chic. Satow, Rt. Hon. Sir Ernest. A guide to diplomatic practice. New ed. 2 v. 8° (Contributions to international law and diplo-Longmans macy) \$1.50 Saturday nights. Curtis, E. G. Reilly & L Satyricon of Petronius Arbiter, The. Firebaugh, W. C., tr. Savage Sudan. C Boni & L. \$10.50 Chapman, A. Putnam \$1.75 Savi, E. W. The devil drives. 12° Putnam Sawyer, Edith A. Denise of the three pines. Page Sawyer, Ruth, Gladiola Murphy. 8° \$1.90 (?) Harper Scandinavian art, A history of. Laurin, C. Amer. Scandinavian Found. G. Scarhaven Keep. Fletcher, J. S. \$2 Knopf Scarlet tanager, The. Tyson, J. A. \$1.75 Macmillan Scarlet X, The. Wickham, H. \$1.50 Clode Schevill, Ferdinand. The Balkan peninsula. Harcourt \$4 (?) Schlesinger, Arthur M. New viewpoints in American history. Macmillan Schmidt, Dr. Harry. Relativity and the universe. McBride \$2 Schoeil, Franck. Le folk-lore au village. 12° Putnam Schools and evolution, The church, the. Conant, J. E. 35 c.
Bible Inst. Colportage Assn. of Chic. Schools, Moonlight. Stewart, C. W. Dutton Schottmuller, Frieda. Interiors and furniture of the Italian renaissance. 588 il. 4° Brentano \$10 Schroeder, Seaton. A half century of naval service. il. 8° \$4 Appleton Schroeder, Theodore F. Free speech bibli-H. W. Wilson ography. Schulkers, Robert F. Seckatary Hawkins in Cuba. il. 12° \$2 Stewart K. Schultz, James Willard.
il. 12° \$1.75 Seizer of eagles. Houghton M. Science and human affairs from the viewpoint of biology. Curtis, W. C. \$4(?) Harcourt 8° Science, Century books of useful. \$3 Century New title: Fuller, H. C. The story of drugs. Hysell, H. Science of purchasing. The. Appleton \$2.50 Science, The outline of. Thomson, J. A. Putnam \$3.75 (?) Science, The teaching of general. Eikenberry, W. L. \$2 Univ. of Chic. Scientific life in the United States, Universities and. Caullery, M. \$2.50 Harvard Scott, A. MacCallum. Barbary. il. 8° \$3.50 Dodd, M.

Scott, Charles Anderson. The fellowship of Pilgrim the spirit. \$2.25 Scott, Miriam Finn. Meeting your child's problems. 12° \$2 Scott, Sir Walter. Novels. Little, B. Dryburgh ed. 25 v. 12° Macmillan Scott Burton and the timber thieves. Cheney, E. G. \$1.75 Appleton Scott, Children's. New titles. Nelson Scottish and Irish terriers. Haynes, W. \$1.25 Macmillan Scoville, Samuel, jr. Wild folk. Atlantic Screen acting. Marsh, M. \$1.50 Stokes Scripture atlas, The. il. 4° 75 c.; \$1 Hammond Scripture truth about the Lord's return. Cameron, R. \$1.25 Revell Scriptures, A textual concordance of the holy. Williams, T. D. \$5.75 Benziger Bros. Scrope, William. Days and nights of salmon fishing, in the Tweed. il. 8° \$5 Stewart K. Scrymsour, Ella. The perfect world. \$1.75 Stokes Scull (Guy Hamilton). Case, H. J., comp. \$3 Duffield Sculpture of to-day. v. 2. Parkes, K. \$9.50 Scribner Search. Larminie, M. R. \$2 Putnam Sears, Clara Endicott. Romance of Fiddlers Green, The. 12° \$1.75 Houghton M. Seckatary Hawkins in Cuba. Schulkers, R. F. \$2 Stewart K. Second Advent, An historical interpretation of the idea of the. McCown, C. C. \$2 Macmillan Second honeymoon, The. Ayres, R. M. Watt Second latchkey, The. Williamson, C. N. and A. M. 75 c. Burt Second person singular. Raynell, A. \$2.70 Oxford Secret diplomacy. Reinsch, P. S. \$2 Harcourt Secret of Sarek, The. Leblanc, M. 75 c. Burt Secret of the sea, A. Allison, W. 75 c. Burt Secret of the silver car, The. Martyn, W. Grosset & D. Secret partner, The. Frazer, E. \$1.75 Secret places of the heart, The. Wel Holt Wells, H. G. \$2 Macmillan Secret telephone, The. LeQueux, W. \$1.75 McCann Secret victory, The. McKenna, S. \$1.75 Doran Secretary, The training of a. Church, A. L. \$1.75 Lippincott Secrets of a Kuttite, The. Mousley, E. O. \$2.50 Dodd, M. Sedgwick, Anne Douglas.
12° \$2 Adrienne Toner. Houghton M. Sedgwick, S. N. The nature book. col. il. Nelson See America first ser. See James, George Wharton.

Seeds of time. Drinkwater, J. \$1.25 Houghton M. Seizer of eagles. Schultz, J. W. \$1.75 Houghton M. Self-cultivation in English. Palmer, G. H. Crowell Self-development: A handbook for the ambitious. Bruce, H. A. \$1.50 Funk & W. Self-help, Practical. Larson, C. D. \$1.75 Crowell Seligman, Edwin Robert Anderson. The shifting and incidence of taxation. New ed. \$3.75 Lemcke & B. Selling, Modern methods in. Hoenig, L. J. \$2.50 Bobbs-M. Seltzer, Charles Alden. Square deal Sanderson. \$1.90 McClurg Gummere, R. M. Seneca the philosopher. \$1.50 M. Jones Senescence. Hall, G. S. \$5 Appleton Senses, Sex and the. Van Teslaar, J. S. \$6 Badger 12° Sentner, David. Cobblestones: poems. \$1.50 Knopf 5v. Stein, A. \$90 Serindia. Oxford Sermons on the epistles and gospels of the Sundays of the year, Short. Hickey, F. P. Benziger Bros. Serrell, Jeanne M. Great missionaries for young people. Revell Service, Robert W. The pretender. (Copyright fiction) 75 c. Burt Service station management. C. L. Jones, Van Nostrand Settlement idea, The. Holden, A. \$2.50 Macmillan Settling of the sage, The. Evarts, H. G. \$1.75 Little, B. Wister, O. Seven ages of Washington, The. Macmillan Seven stories of seven wishes. Kay, G. A. Stanton & Van Vliet 78th division in the world war, History of the. Meehan, T. F. \$3 Dodd, M. Severn, Herman H. Makers of the Bible, and their literary methods. \$1.25 Judson Sewell, E. H. D. Rugby football up-to-date-il. 8° \$5 Doran Doran Sex and dreams. Steckel, W. \$6 Badger Sex and the senses. Van Teslaar, J. S. \$6 Badger Sex knowledge. March, N. Dutton Sex, The laws of. Hooker, E. H. Badger Seymour, Beatrice Kean. \$2 Seltzer Intrusion. Shakespeare, William, Merry wives of 16° Windsor. Text ed. (Yale Shakespeare) 90 c. Yale Shakespeare, William. New India pap. eds. Nelson 6 v. Shakespeare, William. Twelfth night. ed. 16° (Yale Shakespeare) 90 c. Text Yale Shakespeare (William). Bartlett, H., ed. Yale Shakesleare, (William). See also Chevrillon Shakespeare (Will). Dana, C. \$1.75 Macmillan

Shakespeare. Alden, R. M. \$2.50 Duffield Shakespeare. Rubinstein, H. F. \$1.50 Houghton M. Shakespeare, A glance toward. Chapman, J. J. \$1.25 Atlantic Shakespeare, Tales from. Lamb, C. and M. Nelson Shakespeare, Tales from. Lamb, C. and M. David McKay Shakspere to Sheridan, From. Thaler, A. Harvard Huebsch Shall it be again? Turner, J. K. Shands, H. A. White and black. 12° \$1.90 (?) Harcourt Shanghai, Beyond. Speakman, H. \$2 Abingdon Sharp, Annabel. Peggy Parsons, a Sophomore at Hampton. (Peggy Parsons ser.) 60 c. Hurst Sharp, John M. Practical electric wiring. New ed. 16° \$1.50 Appleton Shay, Frank. Iron men and women ships. 50 c. 8° Stewart K. Shay, Frank, ed. A treasury of plays for women. 8° \$3 Little, B. Shay, Frank, and Loving, Pierre, eds. Fifty contemporary one-act plays. Reissue. \$6; Stewart K. \$7.50 She blows! and sparm at that! Hopkins, W. J. \$2.50 Houghton M. Shedd, George C. The iron furrow. (Copyright fiction) 75 c. Burt Sheehan, P. A. Canon. The literary life and other essays. 12° \$2.25 P. J. Kenedy Sheehan, P. A. Canon. Poems. 16° \$1 P. J. Kenedy Sheila of Big Wreck Cove. Cooper, J. A. Sully \$1.75 Shelby, Annie Blanche, comp. The lullaby \$1.75 book. Duffield Strong, A. T. Shelley, Three essays on. Oxford \$4.75 Shepard, Walter J. See Krabbe, H. Shepherd of the sea, The. Leverage, H. 75 c. Burt 75 c. Shepherd Psalm, The. Evans, W. 50 c. Bible Inst. Colportage Assn. of Chic. Shepherds of the wild. Marshall, E. \$1.75 Little, B. Sheridan, Clare. My American diary. il. \$2.50 Boni & L. Sheridan, From Shakspere to. Thaler, A. Harvard Sheringham, H. T. Ourselves when young. 12° \$1.75 Putnam Sherman, H. C., and Smith, S. L. The vitamins. 8° \$4 Chemical Catalog Sherrill, Charles Hitchcock. Prime ministers and presidents. 8° \$2.50 Doran Sherrill, Miles S. See Noyes, Arthur A. Shining thread, The. Fox, F. M. P Page Ship names of the United States navy. Neeser, R. W. \$2 Moffat, Y. Shipping throughout the world, Dues and port charges on. \$35 Hammond Shoe-Bar Stratton. Ames, J. B. \$1.75 Century Shoe industry, The. Allen, F. J. \$4 Holt

Shorey, Paul. Plato and religious problems of to-day. 16° \$1.75 Univ. of Chi Shorn lamb, The. Sampson, E. S. \$1.75 Univ. of Chic. Reilly & L Short story art, A manual of the. 3 pts. Clark, G. Macmillan Shorthand, Syllabus in Isaac Pitman. Roche, E. A. 75 c. Shotwell, James T. An introduction to the Civilization ser.) 8° Columbia Univ. Shove, G. F. The distribution of wealth. (The Cambridge economic handbooks) \$1.50 Harcourt Show card writing, Art of. Strong. F. J. Drake Shriek, The. Somerville, C. Watt Shrieking pit, The. Rees, A. 75 C. Grosset & D. Shropshire lad, The. Housman, A. E. \$1.50 Holt Shugrue, Martin J. See Dewey, Davis R. Shurick. Coal mining costs. McGraw-Hill Shuster, George N. The Catholic spirit in modern English literature. 12° Macmillan Shute, Henry A. Brite and fair. (Popular copyrights) 75 c. Grosset & D. Shuttleworth, G. E., and Potts, W. A. Men-Grosset & D. tally defective children. New ed. 12° \$3.25 Blakiston Sicily, The spell of. Monroe, W. S. Sidgwick, Ethel. The three golden hairs: more plays for children. Small, ML Sierra. See Martinez Sierra. Sign painter. Complete practical. R. H. \$2.50 Forgrave Baird Silver Cross. Johnston M. \$2 Silver pool, A. Field, B. \$1.25 Little, B. Moffat, Y. Silvers, Earl Reed. Ned Beals, freshman. 12° \$1.75 Appleton Simple furnishing and arrangement. Gloag. Stokes Simpson, Frank E. Radium therapy. il. \$7 Mosby Simpson, Kemper. Economics for the accountant. 8° \$2 Appleton Sin of M. Pettipon, The. Connell, R. \$1.75 Doran Sinclair, Bertrand W. The hidden places. 12° \$1.90 Little. B. Sinclair, May. The combined maze. Reissue. 12° Sinclair, May. Macmillan The life and death of Har-12° \$1.25 riett Frean. Macmillan Sinclair, May. The new idealism. 8° \$3 Macmillan Singer and his art, The. Wronski, T. \$3 Appleton Singing, Caruso and the art of. Fucito, S. Stokes \$3 Singing, Caruso's method of. Marafioti. Appleten P. M. \$3.50 Singmaster, Elsie. Bennett Malin. 12° \$2
Houghton M. Sir David wears a crown. Walker, S. Stewart K. Sitterly, Charles F., ed. Buttz: His book. 8° il. \$5 Henry Anson

Meth. Bk.

March 11, 1922 SIX-SOLILOQUIES

Six Tiddly Winks and the A to Zeez, The. Smith, L. R. 60 c. A. Whitman Sixtine. Gourmont, R. de. N. L. Brown Skelton, Oscar Douglas. Life and letters of Sir Wilfrid Laurier. 2 v. il. 8° Century Sketching in water color. Stewart, J. Nelson Slabs of the sunburnt West. Sandburg, C. \$1.75 Harcourt Slag. Bobbs-M. McGibeny, D. \$1.75 Slaten, A. W. What Jesus taught. 12° \$1.50 Univ. of Chic. Erdman, C. E. Slav, The coming of the. Presbyterian Bd. 75 c.; 50 c. Slayer of souls, The. Chambers, R. W. 75 c. Burt Sleeper, M. B. Construction of new type transatlantic receiving sets. 75 c. Henley Sleeper, M. B. Construction of radiophone and telegraphy for beginners. 75 c. Henley Sleeper, M. B. Design data. il. 75 c. Henley Sleeper, M. B. How to make commercial type radio apparatus. 98 il. 75 c. Henley Sleeper, M. B. Ideas for the radio experimenter's laboratory. il. 12° 75 c. Henley Sleeper, M. B. Radio hook-ups. il. Henley Sleeper, M. B. Simplified tests, measurements and data for the radio experimenter. il. 12° 75 c. Henley Sleeping fires. Atherton, G. \$1.90 Stokes Slemons, J. Morris. The prospective mother. New ed. 12° \$2 Appleton Slimtonian socker. MacDonald, E. \$1.75 Jacobs Slips of speech and how to avoid them. Vizetelly, F. H. 35 c. Funk & W. Slosson, Edwin E., and Downey, June E. 12° \$1.75 Plots and personalities. Century Small houses. Flagg, E. \$10 Scribner Small me. De. Rodyenko, S. P. R. \$1.75 McCann Smallwood, William Martin. Man, the animal. il. 12° \$2.50 Macmillan Smirnow, Louis. The covenant and other poems. 12° \$2 Stratford Smith, Bruce. The truisms of statecraft. 8° Longmans Smith, Clarence C. The expert typist. Macmillan Smith, Frank Wade. Leaders of young people. 16° \$1 Meth. Bk. Smith, Gordon Arthur. There goes the groom. Dutton Smith, Harry Bradley. Industrial history for vocational schools. Macmillan Smith, J. M. Powis. The religion of the Psalms. 16° \$1.75 Univ. of Chic. Smith, John George. Organized produce markets. 8° Longmans Smith, John Talbot. The man who vanished. 12° \$1.75 Blase Benziger

Smith, Laura Rountree. The bunny family Stanton & Van Vliet ser. il. ea. \$1 Titles: Polite Bunny-Healthy Bunny-Mother Bunny and her flowers-Father Bunny and his birds. Smith, Laura Rountree. The comical circus stories. 12° 60 c. A. Whitman Good-night stories. Smith, Laura Rountree. Stanton & Van Vliet il. \$1 Smith, Laura Rountree. The happy manikin in Manners Town. 12° 60 c. A. Whitman Smith, Laura Rountree. Jolly Polly and A. Whitman Curly-Tail. 12° 60 c. The six Tidaly Smith, Laura Rountree. Winks and the A to Zees. 12° 60 c. A. Whitman Smith, O. W. The book of the pike. il. 8° Stewart K. **\$3 (?)** Smith, Sir Ross. 14,000 miles through the air. 48 il. 12° \$3 Macmillan Smith, Stevenson, and Guthrie, Edwin R. General psychology, in terms of behavior. \$2.50 Appleton Smith, W. Whately. The measurement of emotion. (The international library of and scientific psychology, philosophy method) Harcourt Smits, A. The theory of allotropy. il. 8° (Text-books of physical chemistry) Longmans Smyth, Ethel. Streaks of life. 8° \$3 Knopf Snaith, J. C. The Van Roon. 12° \$2 Appleton Snow, Bonnie E., and Froelich, Hugo B. One hundred things that a girl can do. pt. 1. il. \$2 (?) Lippincott Snowdrift. Hendryx, J. B. \$1.75 Putnam So-called human race, The. Taylor, B. L. \$2 Knopf Soap maker's hand book. Brannt, W. T. \$7.50 Baird Social civics. Munro, W. B. Macmillan Social justice, The elements of. Hobhouse, L. T. \$2 Holt Platt, C. Social life, The psychology of. \$2.50 Dodd, M. Social psychology, Principles of. Williams, J. M. \$5 Knopf Social unrest, Causes and cures for. Finney, R. L. \$2.50 Macmillan Social welfare lib. 12° \$1.75 Macmillan New title: Chenery, W. L. Industry and human welfare. Social work. Devine, E. T. \$3 Macmillan Social work in the light of history. Queen, S. A. \$2 Lippincott Socialism. Eucken, R. \$2.75 Scribner Socialism and the average man. Doughty, W. H. \$2.50 (?) Society notes. West, D. R. Putnam Stewart K. Society, Studies in the theory of human. Giddings, F. H. Macmillan Society verse, The little book of. C. M. \$1.75; \$2.50 Houg Fuess, Houghton M. Sociology, Psychoanalysis and. Kolnai, A. \$2.25 Harcourt Sociology, Rural. Gillette, J. M. Macmillan Soliloquies in England, and later soliloquies. Santayana, G. \$3.50

Some fish and some fishing. Griswold, F.G. Dodd, M. \$1.50 Some fruits of solitude. Penn, W. Putnam Somerville, Charles. The shriek. Watt Songs, Little book of garden. Hamil, L. C. Four Seas \$1 Songs of summer. Riley, J. W. \$2 Bobbs-M. Songs of the world. Cobb, P. B. \$1.50 Cornhill \$1.25 Songs out of doors. Van Dyke, H. Scribner Marquis, D. Sonnets to a red-haired lady. Doubleday, P. \$1.75 Soskice, Juliet M. Chapters from childhood. 7 il. 8° \$3 Harcourt Soul and body of an army, The. Hamilton, I. \$5 Doran Soul, Concerning the. Robertson, J. A. \$2.25 Pilgrim Soul of a child, The. Björkman, E. \$2.50 Knopf Souls for sale. Hughes, R. \$2 Harper South Africa, Farm buildings and building Harper construction in. Cleghorne, W. S. H. \$8 Longmans South Africa, Storm and sunshine in. Wirgman, A. T. Longmans South America, Industrial and commercial. Peck, A. S. Dutton South, The great white. Ponting, H. G. \$7.50 McBride South wind. Douglas, N. \$2.50 Moffat, Y. Southard, E. E., and Jarrett, Mary C. The kingdom of evils. 8° \$5 Macmillan Southern Pacific, History of the. Daggett, S. \$5 Ronald Spaeth, J. Duncan. Old English poetry. \$2 Princeton Univ. Spain, Architecture and industrial arts in old. Mayer, A. L. \$7.50 Brentano Spain, Picturesque. \$4.50 Brentano Spanish drama, Masterpieces Clark, B. H., ed. \$2.50 of modern Clark, B. H., ed. \$2.50 Stewart K. Spanish royal tapestries. Calvert, A. E. \$4 Dodd, M. Speakman, Harold. Beyond Shanghai. 12° \$2 Abingdon Speare, Dorothy. Dancers in the dark. \$1.75 Doran Spears, John R. Captain Nathaniel Brown Palmer. il. 12° \$1.60 Macmillan Speech, and how to avoid them, Slips of. Viz-Funk & W. etelly, F. H. 35 c. Speech improvement, First lessons in. Birmingham, A. I. \$1 Scribner Speed, Nell. The Carter girls of Carter House. (Carter girls ser.) 60 c. Hurst Speed, Nell. In New York with the Tucker twins. (Tucker twins ser.) 60 c. Hurst Spell ser. il. Page Titles: Monroe, W. S. The spell of Sicily-Fraprie, F. R. The spell of Provence. Spencer, William H. Law and business. v. 3. 8° \$4.50 Univ. of Chic. Spilker, John B., and Cloud, Paul Gregory. The real estate business as a profession. \$3 Stewart K.

Spiral, The transition. Higgins, A. L. \$2 Van Nostrand Spirit of the border, The. Grey, Z. Burt C. A. Spirit, The fellowship of the. Scott, Pilgrim \$2.25 Spiritual health and healing. Dresser, H. W. Crowell Spiritual pilgrimage of Jesus, The. Robertson, J. A. \$2.25 Spiritualist, The wanderings of a. Pilgrim Doyle, Doran A. C. \$2.50 Spitteler, Carl. 1... \$3.50
Spitzberger, America in. Dole, N. H. \$25
M. Jones
Listory, etc. Cross-Sponges, their nature, history, etc. well, E. J. J. \$1 Pitman Spotted deer. Gregor, E. R. \$1.75 Appleton Sprague, Charles Ezra. The philosophy of accounts. New ed. 8° \$2.50 Spring, The. Cook, G. C. \$1.25 Ronald Stewart K. Spyri, Johanna. Erick and Sally. \$1.50 Beacon Press Spyri, Johanna. Heidi. New ed. Il. by Jessie Willcox Smith. \$3.50 David McKay Spyri, Johanna. The story of Rico. \$1.50 Beacon Press Square deal Sanderson. Seltzer, C. A. \$1.90 McClurg Squier, Emma-Lindsay. The wild heart. 13 il 12° \$2 Cosmopolitan Squire, J. C. Book of women's verse. 12° \$3.75 Oxford Squire, J. C. Collected parodies. 12° \$2 Doran Squire, J. C. Poems. 2nd ser. \$2 Doran Squires, Walter Albion. God revealing his truth. \$1.25 Presbyterian Bd. Weekday church Squires, Walter Albion. school. \$1.25 Presbyterian Bd. Stage, The drama and the. Lewisohn, L. Harcourt Stained Glass. Werck, A. \$5 N. L. Brown Stair, Grace. A bird of passage. \$2 Badger Standard-bearers of the faith ser. See Forbes. F. A. \$5; \$6; \$7.50 Funk & W. Standard dictionary, College. Standard games. Hoyle. Laird & L. Stang, Rt. Rev. William. Pastoral theology. 8° \$2.25 Benziger Bros. Stanton, A. Ellen. My life in Paris fifty years ago. 30 il. 8° \$4 Stratford Stanton (Elizabeth Cady), The life of. Blatch, H. S. \$6 (?) Harper Stanton, Theodore. See Blatch, Harriot Stanton. Starr, Meredith. The future of the novel. \$2 Small, M. State, The modern idea of the. Krabbe, H. Appleton Statecraft, The truisms of. Smith, B. Longmans Statistical method in economics and politics, The. Florence, P. S. Harcourt Stauffer, Ruth M. Joseph Conrad: His romantic-realism. \$2.50 Four Seas

Steam power plant auxiliaries. Croft. McGraw-H. Stearns, Harold C. See Fuess, Claude M. Stearns, Harold E., ed. Civilization in the United States; an inquiry by thirty Amer Harcourt Steckel, William. Bi-sexual love. 8° \$6 Badger Steckel, William. Sex and dreams. 8° \$6 Badger Steel, S. A. The modern theory of the Bible. Revell \$1.25 Steel mill buildings, Design of. Ketchum, McGraw-H. M. S. \$6 Stefansson, Vilhjalmur. The northward course of empire. 16 il. \$2 (?) Harcourt Stein, Sir Aurel. Serindia. 5 v. 4° \$90 Oxford Stein, Evaleen. The babe in the manger. Page Stein, Leonard. To-day and to-morrow in Palestine. (The world of to-day ser.) \$1 Oxford Stein and the era of reform in Prussia, 1807-1815. Ford, G. S. \$3 Princeton Univ.
Steiner, Rudolph. The threefold commonwealth. New ed. 12° \$1.75 Macmillan Stekel, William. Disguises of love. \$2.50 Moffat, Y. Stekel, Dr. Wilhelm. Nervous obsessions and their treatment. Tr. by Mrs. Gabler. 8° So. 50 Dodd, M. Stencil craft. Cadness, H. \$3.50 Pitman Stephen, Karin. The misuse of the mind (The international library of psychology, philosophy and scientific method) Harcourt Stephenson, John W. Furniture worker's handy book. Baird Stetson, Francis Lynde, and others. Some legal phases of corporate financing, reorganization, and regulation. Reissue. 12° Macmillan \$2.50 Stevenson, John A. Selling life insurance. 8° \$3.50 (?) Harper Stevenson, Robert Louis. New India pap. Nelson eds. 6 v. Stevenson, Sinclair. Sheila's missionary ad-Pilgrim ventures. \$1.75 Stewart, Cora W. Moonlight schools. Dutton Stewart, James. Sketching in water color. Nelson Steward Kidd modern play ser. Stewart K. New titles: Walker, S. Sir David wears a crown—Morley, C. Thursday evening— Baird, G. M. P. Mirage—West, D. R. Society notes. Stidger, William L. Flame of faith. 12° \$1.50 Abingdon Stilliman, Mildred Whitney. Wood notes. Duffield Stillman, Paul R., and McCall, John Oppie. A textbook of periodontia. Macmillan Stirling, A. M. W. William de Morgan and his wife, il. Holt Stobart, J. C. The glory that was Greece. Reissue. il. 8º \$7.50 Lippincott

Stobart, J. C. The grandeur that was Rome. Reissue. il. 8° \$7.50 Stock Exchange, The work of the. Meeker, J. E. \$5 Ronald Stock market, The. Huebner, S. S. \$3 Appleton Stockbridge, Bertha E. L. The practical cook book. 8° \$2 Appleton Stockder, A. H. Business ownership organization. Holt Stoddard, Lothrop. The revolt against civilization. \$3 (?) Scribner Stoddard (Rebecca Darlington) collection of Yale university, Catalogue of Greek and Italian vases in the. Baur, P. V. C. Yale Stoddart, W. H. B. Mind and its disorders. New ed. 85 il. 8° \$7.50 Blakiston Stokers, Mechanical. Worker. McGraw-H. Stone age, Every day life in the old. Quennell, M. \$2.50 (?)

Putnam Stookey, Byron, M.D. Surgical and mechanical treatment of peripheral nerves. 217 il. Saunders Stop thief! Masten, Col. V. M. \$2 Badger Storm and sunshine in South Africa. Wirgman, A. T. Longmans Story of Rico, The. Spyri, J. H. \$1.50 Beacon Press Story of the Irish nation, The. Hackett, F. Century Stout, Mrs. Charles H. The amateur's book of the dahlia. il. \$3 Doubleday, P. Stout, John Elbert. Organization and administration of religious education. 8° (Community training ser.) \$1.50 Abingdon Stowell, Jay S. How to teach training work Christians. 12° 20 c. Meth. I Stowell, Jay S. Methodist adventures Meth. Bk. Meth. Bk. negro education. 12° \$1 Strachey, Marjorie. David, the son of Jesse. 12° \$1.75 Stratemeyer, Dave Porter ser. Edward. Popular ed. 15 v. il. ea. 75 c. Lothrop, L. & S. The fire bird. \$1.75 Stratton-Porter, Gene. Doubleday, P. Streaks of life. Smyth, E. \$3 Street of precious pearls, The. \$3 Knopf Waln, N. 75 C. Womans Press Streeter, Bertha. Home making simplified. 8° il. \$1.50 Harper Stretton street affair, The. Le Queux, W. \$1.75 Macaulay Stribling, T. S. Birthright. il. 12° \$1.90 Century Stringer, Arthur. The door of dread. (Copyright fiction) 75 c. Burt The prairie child. Stringer, Arthur. il. \$2 Bobbs-M. Stroh, Grant. Gabriel and Michael: angels. 15 c. Bible Inst. Colportage Assn. of Chic. Strong. Art of show card writing F. J. Drake Strong, A. T. Three essays on Shelley. 8° \$4.75 Oxford

Strong, Charles Augustus.

beasts. 12° \$1.50

The wisdom of

Houghton M.

Struggle for power in Europe (1917-1921), The. Guest, L. H. \$4.50 Doran New Strunsky, Simeon. Belshazzar court. ed. il. \$2 Holt Stuart (Mary), The fall of. Mumby, F. A. Houghton M. \$5 Success. Beaverbrook, Lord. \$1.25 Small, M. Success through vocational guidance. Am. Technical Soc. Sudan, Savage. Chapman, A. \$10.50 Putnam Sullivan, E. J. The art of illustration. il. 8° (Universal art ser.) \$8.50 Scribner Sullivan, Mark. Great adventure in Washington; story of the conference. col. il. Doubleday, P. Summa theologica of St. Thomas Aquinas. pt. 3 8° \$3 Benziger Bros. Summerbell, Martyn. The rebirth of Europe. 12° \$2.50 Stratford Sun and saddle leather. Clark, B. \$2.50; \$3 Badger Sun chaser, The. Marks, J. \$1.75 (?) Stewart K. Sundry accounts. Cobb, I. S. \$1.75 Sunny book ser. il. ea. 65 c. Doran Volland Titles: Rae, J. Grasshopper green and the meadow mice.—Wynne, A. Treasure Sunny San. Watanna, O. \$1.75 De Superintendent, The. Brown, F. L. \$1 Doran Meth. Bk. Supply and demand. Henderson, H. D. \$1.50 Harcourt Supreme Court in United States history, The. Warren, C. \$18 Little, B. Surgical and mechanical treatment of peripheral nerves. Stookey, B. Saunders Sutherland, H. G. Birth control: A statement of Christian doctrine against the neo-Malthusians. 12° \$1.75 P. J. Kenedy Suzanne and the Pacific. Giraudoux, J. \$1.90 Putnam Swain, George Fillmore. The young man and civil engineering. 12° Macmillan 12° \$1.90 Swasey, Robert. Kendall's sister. Little, B. Sweet waters. Nicolson H. \$1.75 Swept hearth, The. Hare, A. \$1.50 Dodd, M. Swiss family Robinson. Wyss, J. D. Nelson Switching equipment for power control. Hayes, S. Q. \$4 McGraw-H. Switzerland. Bacdeker, K. \$4 Scribner Swords. Howard, S. \$1.50 Doran Symbolism of the Divine comedy. Fletcher, J. B. \$2 Lemcke & B. Symptoms of visceral disease. Pottenger, F. M. \$5.50 Mosby T. B. M., The reflections of a. Williams, G. \$1.50 Houghton M. Taber, C. W. See Wardell, Ruth A.
Taft, William Howard. Liberty under law.
12° \$1.25 (?)

Yale Taggart, Marion Ames. Who is Sylvia? \$1.50 Doubleday, P. Taggart, W. Scott. Cotton spinning machinery. 91 il. 85 c. Pitman Tagore. Thompson, E. J. \$1.15 Oxford

Tahiti. Calderon, G. \$6
Taking forth the precious from the vile.
Knapp, J. T. \$1.50
Banta Tale of two brothers, The. Murphy, E. F. \$1.25 O'Donovan Tales and tags. col. il. 4 Nelson Lamb, C. and M. David McKay Tales from Shakespeare. Talley, Thomas W. Negro folk rhymes. 12° Macmillan Talleyrand maxim, The. Fletcher, J. S. 75 c. Grosset & D. Taming New Guinea. Monckton, C. A. W. \$5 Dodd, M. Tannenbaum, Frank. Wall shadows: A study in American prisons. 8° \$2 (?) Putnam Tanning, Practical. Rogers, A. \$10 Baird Tannins, Synthetic. Grasser, G. Rogers, G.
Grasser, G.
Van Nostrand
and its Tansley, A. G. The new psychology and its relation to life. New ed. 8° \$4 Dodd, M. Tapestries, Spanish royal. Calvert, A. F. \$4 Dodd, M. Tarbell, Ida M. He knew Lincoln, and other Billy Brown stories. 12° \$1.50 Macmillan Tarbell, Ida M. Peacemakers-blessed and otherwise, impressions, reflections, and irritations at an international conference. 12° Macmillan Tarkington, Booth. Gentle Julia. \$1.75 Doubleday, P. Tarkington, Booth. Penrod. Wesley Barry ed. (Popular copyrights) 75 C. Grosset & D. Tarrant of Tin Spout. Oyen, H. \$1.75 Doran Tarzan, the untamed. Burroughs, E. R. 75 c. Grosset & D. Tattooed arm, The. Ostrander, I. \$1.00 Mc Bride Taxation, Current problems in. Beman, H. W. Wilson L. T. \$2.25 Taxation, The shifting and incidence of. Seligman, E. R. A. \$3.75 Lemcke & B. Taylor, Bert Leston. The so-called human race. 12° \$2 Taylor, Emily. Knopi Our little British West Indian cousin. Page Taylor, Horace. The Yankee bird namer. Doubleday, P. 50 c. Taylor, Horace. The Yankee wild flower Doubleday, P. namer. 50 c. Taylor, Katharine Haviland. Cross currents. 12° \$1.75 Jacobs Taylor, Nathaniel W. Creative Christianity. 8° \$1.50 Macmillan Taylor, Thomas R. See MacElwee, Roy S. Teaching, The improvement of. Freeland G. E. Macmillan Teaching the teacher. Boyd, J. O. 85 c.; 60 с. Presbyterian Bd. Teaching, The technique of. Davis, S. E. Macmillan Teaching to think. Boraas, J. Macmillas Teasdale, Sara. Helen of Troy. Reissue 12° \$1.50 Macmillan Ted and the telephone. Bassett, S. W. \$1.65

Little, B.

Teenie Weenies under the rose bush, The.

See Donahey, William. Telegraph and systems and mechanisms, The principles and designs of printing. Harrison, H. H. Longmans Telegraphy for beginners, Construction of radiophone and. Sleeper, M. B. 75 c. Henley Aitken, W. Telephone systems, Automatic. Van Nostrand v. 1, \$7.50; v. 2 (?) Telephony.
Telescope, The. Bell. Am. Technical Soc. McGraw-H. Telling fortunes by cards. Kent, C. \$1.25 Small, M. Temperley, H. W. V. History of the peace conference. 5 v. 8° \$44.50 Oxford Temple, Rev. P. J. emple, Rev. P. J. The boyhood conscious-ness of Christ. 8° \$4 Macmillan Ten days that shook the world. Reed, J. Boni & L. \$1 Tennis, The art of lawn. Tilden, W. T. \$2 Doran Terhune, Albert Payson. Black gold. \$1.75 Doran Terhune, Albert Payson. His dog. \$1.50 (?) Dutton Terhune, Alice. The eyes of the village: \$1.75 Macaulay Terribly intimate portraits. Coward, N. \$2 Boni & L. Testament (Old), Hero stories from the. Loveland, S. \$1.50 Rand, McN. Tetrazzini, Mme. My life of song. 8° \$4 Dorrance "Tex." Mulford, C. E. \$1.90 McClurg Thaler, Alwin. From Shakspere to Sheridan. Harvard Thayer, Lee. Q. E. D. \$1.75 Doubleday, P. Theatre, The exemplary. Barker, G. \$2 Little, B. Then Molly came. Ogden, H. V. C. \$1.75 Penn Thenault, Capt. Georges. The story of the Lafayette escadrille. il. \$2 (?) Small, M. Theocritus, Bion and Moschus, The idyls of. 2 v. Lang, A., tr. \$50 Medici Soc. Theology and their application, Some principles of moral. Kirk, K. E. \$5 Longmans Theology, Pastoral. Stang, W. \$2.25 Benziger Bros. Theology, Studies in philosophy and. Wilm, E. C., ed. \$2 Abingdon Theory of mind as pure act. Gentile, G. Macmillan Therapy, Radium. Simpson, F. E. Mosby There goes the groom. Smith, G. A. \$2 Dutton Thielkuhl. Blue print making. il. 12° \$2 U. P. C. Thieves' wit. Footner, H. 75 c. Burt Things I saw in America. Chesterton, G. K. **\$**3 Dodd, M. Things mother used to make. Gurney, L. M. Macmillan Thinking, The art of. Knowlson, T. S. \$1.35 Crowell

McBride Thomas, Joseph M. See Manchester, Frederick A Thomas, W. H. G. The holy spirit of God. 12° \$2 Bible Inst. Colportage Assn. of Chic. Thompson, E. J. Tagore. 12° \$1.15 Oxford Thompson, Francis. The hound of heaven. New ed. 35 c. Four Seas Thompson, James V. Handbook for workers with young people. 8° (Community training ser.) \$1.50 Abingdon Thompson, Ruth Plumly. Kabumpo in Oz. Reilly & L Thompson, Wallace. The Mexican mind. 8° \$2.50 Little, B. Thomson, Brig. Gen. C. B. Old Europe's suicide. \$2 Seltzer Thomson, J. Arthur. The haunts of life. \$2 (?) Harcourt Thomson, J. Arthur, ed. The outline of science. 4 v. 8401 il. 8° ea. \$3.75 (?) Putnam Thorndike, Ashley H. See Baker, Franklin Thorndike, Edward L. The psychology of arithmetic. 12° Macmillan Tozzi, F. \$2 Three crosses (Tre croci). Moffat, Y. Three golden hairs, The. Sidgwick, E. Small, M. Three-hour day in coal. Archbald, H. H. W. Wilson Three Jewish martyrs. Coursey, O. W. \$1.25 Stratford Wodehouse, P. G. Three men and a maid. \$1.75 Doran Three musketeers, The. Dumas, A. \$3 Appleton Dumas, A. 25 c. Three musketeers. The. Four Seas Three musketeers, The. Dumas, A. 75 c. Grosset & D. Three of them. Gorky, M. \$2 Knopf Three wonder plays. Gregory, Lady. \$1.75 Putnam Threefold commonwealth, The. Steiner, R. \$1.75 Macmillan Through John's eyes. Robertson, H. \$1.90 Doran Through three centuries. Rosenberger, J. L. \$2.50 Univ. of Chic.
Thursday evening. Morley, C. Stewart K.
Thyroid gland, The. Crile, G. W. Saunders
Tide rips. Connolly, J. B. \$1.75 Scribner Tilden, William T., 2nd. tennis. New ed. il. \$2 The art of lawn Doran Tilden, William T., and. It's all in the game and other tennis tales. \$1.75 Doubleday, P. Timber. Titus, H. \$1.75 Small, M. Timbie, William H., and Bush, Vannevar. Electrical engineering. Tinker, Chauncey B. Nature's simple plan. Princeton Univ. Tinker, Chauncey B. Young Boswell. \$3.50 Atlantic Tinley, George F., and others. Gardens. col. il. Nelson

Thirring, J. H. The idea of Einstein's theory.

Tipper, Harry, Human factors in industry. 12° \$2 Ronald Tipping, H. Avray. English home ser. il. F. \$25 Scribner New title: Period V: early Georgian (1714-1760). Small, M. Timber. \$1.75 Titus, Harold. To the last man. Grey, Z. \$2 Harper Toasts, More. Mosher, M. D. H. W. Wilson Tobenkin, Elias. The road. 12° \$2 Harcourt Tobias o' the light. Cooper, J. A. 75 c. Burt To-day and to-morrow in Palestine. Stein, L. Oxford Tom Slade's double dare. Fitzhugh, P. K. Grosset & D. 50 c. Tom Swift and his electric locomotive. Appleton, V. 50 c. Grosset & D. Tomorrow we diet. Putnam, N. W. \$1 Doran il. 12° Tompkins, William H. Mostly boy. \$1.50 Badger Tone relations in painting. Pope, A. \$1.50 Harvard Toohey, John Peter. Fresh every hour. \$2 Boni & L. Tool maker, Practical. Wilson, H. S. Baird Torquil's success. Hine, M. \$2 Dodd, M. Tosdal, Harry R. Problems in sales management. \$5 Shaw Toulouse in the Renaissance. Dawson, J.C. Columbia Univ. Tourtoulon, Pierre de. Philosophy in the development of law. 8° (Modern legalphilosophy ser.) \$5 Macmillan Tout, T. F. France and England: their relations in the Middle Ages and now. 8° (Manchester Univ. Pubs.) \$2.50 Longmans Towards the great peace. Cram, R. A. \$2.50 M. Jones Towns, The planning of. Reiss, R. L. \$1 Oxford Townsend, Col. Curtis McD. The hydraulic principles governing river and harbor construction. (Engineering science ser.) Macmillan Townsend, F. H. "Punch" drawings. \$10 Stokes The Country Townsend, Reginald T., ed. Life book of building and decorating. il. Doubleday, P. Townshend, R. B. Inspired golf. \$1 Holt Toys and joys. Reams, O. M. \$1 Four Seas Tozzi, Federigo. Three crosses (Tre croci). Moffat, Y. New ed. • \$2 Tracks and tracking. Brunner, J. \$1.25 Macmillan Tractatus logico-philosophicus. Wittgenstein, Harcourt Tracy, Louis. The house of peril. 12° \$1.50 Clode Coop-Trade markets and methods, Foreign. Appleton er, C. S. \$3.50 Tradition and progress. Murray, G. \$3 Houghton M. Trafton, Gilbert H. Biology of home and community. Macmillan

Tragedy at the Beach Club, The. Johnston. W. \$1.75 Little, B. Tragic sense of life in men and in peoples. The. Unamuno, M. de. \$5 Ma Trail craft. Fordyce, C. P. \$250 (?) Macmillan Stewart K. Trailin'. Brand, M. 75 c. Burt Training of a secretary, The. Church, A. L. \$1.75 Lippincott Training of children in the Christian home. Weigle, L. A. \$1.50 Pilgrim Transatlantic receiving sets, Construction of new type. Sleeper, M. B. 75 c. Henley Trap, The. Matteson, H. H. Watt Trask, Katrina. In the vanguard; a threeact drama, Reissue. 12° \$1 Macmillan Travel in the two last centuries of three generations. Roget, S. R. \$4 Treasure things. Wynne, A. 65 c. Appleton Volland Shay, F., Treasury of plays for women, A. ed. \$3 Little, B. Treat, Nola. Sec Richards, Lenore. Treaties and collections relating to treaties. Manual of collections of. Myers, D. P. Harvard \$7.50 Treaty, A revision of the. Keynes, J. M. \$2 (?) Harcourt \$1.50 Tree-top mornings. Wetherald, E. Cornhill Trees of North America, Manual of the. Sargent, C. S. \$12.50 Houghton M. Tremaine, Herbert. The tribal god. \$1.75 Corniche Road. 8° \$6 Fund 6 wire ribal god. The T Doubleday, P. Treves, Sir Frederic. Tribal god, The. Tremaine, H. \$1.75 Doubleday, P. Tristan. Valdés, A. P. \$2.50 Four Seas Triumph of the egg, The. Anderson, S. \$2. Huebsch Trout, Ethel Wendell. Jesus the light of the world. 50 c. Presbyterian Bd. Truisms of statecraft, The. Smith, B. Longmans Truly rural. Wright, R. \$2 Houghton M. Truth about grace, The. Cook, C. C. 35 c. Houghton M. Bible Inst. Colportage Assn. of Chic. Truth about railroads, The. Hungerford, E. \$2.50 Century Truth about Vignolles, The. Kinross, A. \$1.90 Century Tuberculosis and consumption, Lessons on. Funk & W. Atkinson, C. E. \$2.50 Tuberculosis, Pulmonary. Fowler, J. K. \$6.50 Macmillan See Speed, Nell. Tucker twins ser. Tukotomi, I. Japanese-American relations. 12° \$1.25 Macmillan 12° \$1.90 Tully, Jim. Emmett Lawler. Harcourt Tunneling, Modern. Brunton, D. W. \$6.50 Wiley Tupper, Wilbur S. Six short plays. 12° \$2 Four Seas Turkish empire, The. Eversley, Lord. S4 Dodd, M. Turner, John Hastings. Where your treasure is. Scribner

Turner, John Kenneth. Shall it be again? Huebsch Twain, Mark. The mysterious stranger and other stories. 8° il. \$2 (?) Harper Twain (Mark) and Eugene Field, Abroad \$2.25; \$5 N. L. Brown with. Fisher, H. W., comp. Tweedle, Violet. The beautiful Mrs. Daven-Rurt ant. 75 c. Twelfth night. Shakespeare, W. 90 c. Yale \$5 Putnam Twelve baskets full. Huse, S. M. Twelvetrees, W. N. Concrete and reinforced concrete. 48 il. \$1 Pitman Twenty-nine French short stories. Macklin, A. E., tr. \$2 (?) Harcourt Twenty-one demands, The. China) Wood, G. Z. \$2 (Japan versus Revell Twenty years after. Dumas, A. 75 c. Grosset & D. Twilight animal ser. See Walsh, C. E. Two children of the foothills. Harrison, E. \$1.25 Macmillan Two dead men. Anker, J. \$1.75 Two gun Sue. Grant, D. \$1.90 Knopf McBride Two little mysogynists. Spitteler, C. \$3.50 Holt Tyau, M. T. Z. China awakened. il. 8° \$5 Macmillan Tyler, G. Vere. Children of transgression. \$1.75 Typewriting, Progessive. Admire, H. F. Macmillan Typist, The expert. Smith, C. C. Macmillan Tyson, J. Aubrey. The scarlet tanager. 12° Macmillan \$1.75 Udall, D. H. Veterinarian's handbook of materia medica and therapeutics. New ed. Macmillan Ulenspiegel and Lamme Goedzak, The legend of. 2 v. De Coster, C. \$5 Doubleday, P. Unamuno, Miguel de. The tragic sense of life in men and in peoples. 8° Macmillan Uncle Bijah's ghost. Lee, J. Uncle Mary. Mullins, I. M. \$1.50 Scribner Page Uncle Wiggily's picture books ser. col. il. C. E. Graham б new titles. Unconscious, Fantasia of the. Lawrence. Seltzer D. H. \$2 Unconscious mind and how to use it, Our. Pierce, F. \$3 Dutton Unconscious, The philosophy of the. Hartmann, E. Harcourt Unfinished rainbows and other essays. Anderson, G. W. \$1.25 Abingdon United States, Civilization in the. Stearns, H. E., ed. \$5 Harcourt United States, 1801-1817, History of the. 9 v. Adams, H. set \$27 Scribner United States, History of the. Gordy, W. F. \$1.60 Scribner United States history, The Supreme Court in. Warren, C. \$18 Little, B. United States, Industrial history of the. Wells, L. R. Macmillan United States since the Civil War, A history of the. v. 2, 1868-1872. Oberholtzer, E. P. Macmillan United States, The Constitution of the. Norton, T. J. \$2 Little, B. Unity school of Christianity and what its teachings reveal, The. Putnam, C. E. 25 c. Bible Inst. Colportage Assn. of Chic. Universe, Relativity and the. Schmidt, Dr. H. \$2 McBride Universities and scientific life in the United States. Caullery, M. \$2.50 Harvard Unseen hands. Chipperfield, R. O. Burt Unseen side of child life, The. Harrison, E. \$1.25 Macmillan Unspeakable gentleman, The. Marquand, J. P. \$1.75 Scribner Unstead, Dr. J. E. Europe of today. \$2.50 Moffat, Y. Untermeyer, Louis. Heavens! Harcourt Untersteiner, Alfredo. A short history of music. New ed. 12° \$2 Dodd, M. Up stream. Lewisohn, L. \$3 Boni & L. Upas tree, The. Barclay, F. L. 75 c. Grosset & D. Updegraff, Allan. "The Literary Digest" historical and political atlas of new Europe and the Far East. 4° 50_c.; \$1 Funk & W. Uphill road, The. Ayres, R. M. Watt Upright, Mrs. Blanche. The valley of content. Ursula Trent. George, W. L. \$2 (?) Harper Utah: The land of blossoming valleys. James, G. W. Page Vacuum tubes used in radio reception, The A B C of. Lewis, E. H. \$1 Henley Vaihinger, H. The philosophy of "as if."

(The international library of psychology, philosophy and scientific method) Harcourt Valdés, A. Palacio. Tristan. \$2.50 Four Seas Valley of content, The. Upright, Mrs. B. Watt Value of good manners, The. Bailey, M. E. Doubleday, P. Vance, James I. In the breaking of the bread. \$1.25 Revell Vance, Louis Joseph. Linda Lee (Inc.) \$2 Dutton Vance, Louis Joseph. The dark mirror. (Popular copyrights) 75 c. Grosset & D. Vandemark's folly. Quick, H. \$2 Bobbs-M. Vanderbilt, Cornelius, Jr. Personal experiences of a cub reporter. 12° \$1.25 Sully Vanderlip, Frank A. What next in Europe. 12° \$1.75 Harcourt Van de Water, Frederic F. Grey riders. 8°
23 il. \$2.50 (?)
Putnam Putnam Van Doren, Carl. Contemporary American novelists, 1900-1920. Macmillan Van Doren, Carl. Whitman. (How to know the authors) \$2 Bobbs-M. Van Dyke, Henry. Songs out of doors. \$1.25 Scribner

Van Dyke, John C. The open spaces. \$2 Scribner Vanishing of Betty Varian, The. Wells, C. Doran Vanishing point, The. Dawson, C. \$2 Cosmopolitan Van Loan, Charles E. Works, Memorial ed. 5 v. \$10 Doran Van Metre, Thurman W. See Johnson, Emory R Van Roon, The. Snaith, J. C. \$2 Appleton Van Schaick, John, Jr. The little corner Van Schaick, John, Jr. never conquered. (Red Cross ser., Belgium) il. 12° \$2 Macmillan Van Teslaar, James S. Sex and the senses. 8° \$6 Badger Van Tyne, Claude H. The causes of the war of independence. 8° \$5 Houghton M. Van Vechten, Carl. Peter Whiffle. 12° \$2.50 Knopf Van Vorst, Marie. Fairfax and his pride. (Copyright fiction) 75 c. Burt Van Vorst, Marie. The queen of Karmania. Burt \$1.75 Van Zanten's happy days. Bruun, L. Small, M. \$2 Knopf Vases in the Rebecca Darlington Stoddard collection of Yale university, Catalogue of Greek and Italian. Baur, P. V. C. Yale Vaughan, Victor C., and others. Epidemiology and public health. v. 2. Alimentary infections. il. \$9 Mosby Veazie, Walter. Empedocles' Psychological doctrine in its original and traditional setting. 8° \$1.50 Columbia Univ. Vedder, Henry C. Christianity. 12° \$2 The fundamentals of Macmillan Vegetable garden, The home. Freeman, E. M. Macmillan Vegetable growing projects. Watts, R. L. Macmillan Vehement flame. The. Deland, M. \$2 Harper Veil and other poems, The. De la Mare, W. \$2 Holt Veils of Samite. Miller, J. C. \$1.50 Small, M. Veneerings, The. Johnston, H. \$2 Macmillan Venice, The pageant of. Hutton, E. \$15 Dodd, M. Ventures of Connie, The. Day, D. S. \$1.50 Stratford Vergil, a biography. Frank, T. \$2 Holt Verhoeff, Carolyn. Love me, love my dog. Page Verrill, A. Hyatt. Panama, past and present. il. 12° \$2 Dodd, M. Verrill, A. Hyatt. Rivers and their mysteries. \$1.50 Duffield Verrill, A. Hyatt. The boys' book of carpentry. il. 12° \$1.65 Dodd, M. Verrill, A. Hyatt. The deep sea hunters. 12° Appleton \$1.75 Verrill, A. Hyatt. See also Panama, Map of. Version. Potter, I. W. \$5 Mosby Vertical city, The. Hurst, F. \$1.75 Harper Veterinarian's handbook of materia medica and therapeutics. Udall, D. H. Macmillan

Veterinary studies for agricultural students. Reynolds, M. H. Macmillan Vibratory instruments. Kennelly, A. E. Macmillan Vickers, Charles. Metals and their alloys. il. 8° \$7.50 Baird Vinal, Harold. White April. 12° (Yale Baird (Yale ser. of younger poets) \$1.25 Yale Vince, Charles. Wayfarers in Arcady. 8° \$2 Putnam Vincent, Swale. Internal secretion and the ductless glands. New and rev. ed. il. 8° \$8.50 Longmans Violin pieces the whole world plays, Light, Wier, A. E., ed. \$2 Applet Virgin, Robert Z. Mine management. \$2 Appleton Van Nostrand Virgin heart, A. Gourmont, R. de. \$2 N. L. Brown Virgin of the sun, The. Haggard, H. R. \$1.75 Doubleday, P. Virginia scout, A. Pendexter, H. \$1.75 Bobbs-M. Visceral disease, Symptoms of. Pottenger, F. M. \$5.50 Mosby Visual illusions. Luckiesh, M. \$3 Van Nostrand Vitamins (The). Sherman, H. C., and Smith, S. L. 8° \$4. Chemical Catalog Co. Vitamins and the choice of food. Plimmer, Longmans V. G. Vizetelly, Frank H. Slips of speech and how to avoid them. 18° 35 c. Funk & W. Vizetelly, Frank H. Words we misspell in business. 12° \$1.50 Funk & W.
Vizetelly, Frank H., and DeBekker, Leander J. Idioms and idiomatic phrases in 12° English speech and literature. Funk & W. Vocational guidance, Success through. Am. Technical Soc. Vocational ser. 12° Macmillan New title: Swain, G. F. The young man and civil engineering. Vocational ser. ea. \$1.25 Scribner New titles: Finney, J. M. The physician
—Calkins, E. E. The advertising man—
Williams, T. The newspaper man.
Vocations. O'Donovan, G. \$2. Boni & L. Voice of the pack, The. Marshall, E. 75 C. Burt Von Hartmann, E. The philosophy of the unconscious. (The international library of psychology, philosophy and scientific method) Harcourt Wadsley, Olive. Belonging. (Copyright fiction) 75 c. Burt Wagnalls, Mabel. See Henry O. Waldron, Webb. The road to the world. 12° Burt \$1.90 Century Waley, Arthur. The no-plays of Japan. il. 8° \$5 Knopt Walker, E. M. Bunny's house. 8° \$2 Benziger Bros. Walker, Stuart. Sir David wears a crown. (Stewart Kidd modern play ser.) Stewart K. Walkley, A. B. Pastiche and prejudice. 8° Knopf

Wall, E. J. Practical color photography. il. 8° \$3 (?) Amer. Photographic Wall paper. Ward, G. W. \$1 Pitman Wall shadows: A study in American prisons. Tannenbaum, F. \$2 (?) Putnam Wallace, Edgar. The angel of terror. \$1.75 . Small, M. Waln, Nora. The street of precious pearls. Womans Press Walsh, C. E. Twilight animal ser. col. il. Winston II titles. Walsh, Edmund A., ed. The history and na-ture of international relations. 12° \$2.25 Macmillan Walsh, Louis J. On my keeping and in theirs [Experiences in Derry Gaol, etc.] 12° 75 c. P. J. Kenedy Walter, Herbert E. Genetics. Rev. ed. Macmillan Walter, L. H. Directive wireless telegraphy. 62 il. 85 c. Pitman Walters, Frederick W., ed. Retail charge account. 8° \$3 Ronald Wanderers. Hamsun, K. \$2.50 Knopf Wanderings of a spiritualist, The. Doyle, A. C. \$2.50 Doran War in the air, The. Wells, H. G. Macmillan War, A young people's history of the world. Bénézet, L. P. Macmillan War, After the. Repington, C.N.C., Lt.-Col. C. à Court. \$5 Houghton M. War debt, Cancellation of the allied. John-sen, J. E. 40 c; 4 for \$1 H. W. Wilson War of independence, The causes of. Van Tyne, C. H. Houghton M. War, Peace and bread in time of. Addams, J. Macmillan Ward, Daily Kendall. See Moxcey, Mary E. Ward, Duren J. H. A receivership for civilization. \$3.50 Four Ward, G, Whitely. Wall paper. il. \$1 Four Seas Ward (Lester F.). Cape, E. P. \$1.75 Putnam Pitman Ward (William), John Ruskin's letters to. \$2 M. Jones Wardell, Ruth A., and Taber, C. W. Economics of the home. Lippincott Warden and vestryman should know, What every. Anstice, H. 50 c. Wardlaw, Charles D. Basket ball. il. \$2 Scribner Varren, Charles. The Supreme United States history. 3 v. il. 8° \$18 Little, B. The Supreme Court in Warren, Charles. Washburn, Claude. The lonely warrior. 12° Harcourt Washington and the riddle of peace. Wells, H. G. \$2 Macmillan Washington, Great adventure in. Sullivan, Doubleday, P. Washington, The seven ages of. Wister, O. Macmillan Watanna, Onoto. Sunny San. \$1.75 Doran Watch repairer's hand book. Pratt, L. B. \$2 Baird

Watched by wild animals. Mills, E. A. \$2.50 Doubleday, P. Watchers of the sky. Noyes, A. \$2.50 Stokes Water color, Sketching in. Stewart, J. Nelson Waters of strife. Bennet, R. A. Watt Watkins, Emma. How to teach silent read-(Project ser. of teachers' books.) ing. Lippincott \$1.80 (?) Watson, Frank D. The charity organization movement in the United States. 12° \$3.50 Macmillan Watts, Claude S. See Lauck, W. Jett. Watts, Mary S. The house of Rimmon. Macmillan Watts, Ralph L. Vegetable growing projects.
(Agricultural projects ser.) Macmillan
Waugh, Frank A. Textbook of landscape Textbook of landscape gardening. Wiley Putnam Way of revelation. Ewart, W. \$2 Wayfarers in Arcady. Vince, C. Putnam Ways of laughter, The. Begbie, H. \$2 Putnam Wealth and income of the American people. Ingalls, W. R. \$4 Merlin Wealth, The distribution of. Shove, G. F. Harcourt Weaver, Bennett. The garden of seven trees. Cornhill Weaver, John V. A. Margey wins the game. 12° \$1.50 Weaver, Sir Lawrence. Lutyens houses and gardens. New ed. il. 4° \$3.75 Scribner Weaving, Handicraft art of. Woodhouse, T. \$2.10 Oxford Web of steel. Brady, C. T. 75 c. Grosset & D. English prisons Webb, Sidney, and Beatrice. under local government. 8° (Works on local government ser.) \$5.50 Longmans Webster, Henry Kitchell. Mary Wollaston. (Copyright fiction) 75 c. Burt Wee folks picture book. col. il. 4° Week day church school. Squires, W. A. Presbyterian Bd. \$1.25 Week-day school ser. Abingdon Titles: Grant, F. C. Life and times of Jesus, Teacher's manual, \$1-Hunting, H. B. Hebrew life and times, \$1.25 Week-day ser. See Betts, Anna Freelove. Weevil, The life of the. Fabre, J. H. \$2.50 Dodd, M. Wegmann, Edward. Design and construction of dams. New ed. Wiley Weigle, Luther Allen. Training of children in the Christian home. \$1.50 Pilgrim Weir, F. Roney. Colinette of Redmoon. \$1.90 Small, M. Weir, F. Roney. Merry Andrew. \$1.75 Small, M. Wells, Carolyn. The come-back. (Copyright fiction) 75 c. Burt Wells, Carolyn. In the onyx lobby. (Copyright fiction) 75 c. Vella, Carolyn. The luminous face. Burt Wells, Carolyn. (Copyright fiction) 75 c. Burt

Wells, Carolyn. The mystery girl. \$2 Lippincott Wells, Carolyn. The vanishing of Betty Varian. \$1.75 Doran Wells, H. G. Bealby. Reissue. 12° Macmillan Wells, H. G. The secret places of the heart. Macmillan Wells, H. G. The war in the air. Reissue. 12° Macmillan Wells, H. G. Washington and the riddle of peace. 12° \$2 Macmillan Wells, Louis Ray. Industrial history of the United States. Macmillan Werck, Alfred. Stained glass. 20 il. 8° \$5 N. L. Brown (Stewart West, Duffey R.. Society notes. Stewart K. Kidd modern play ser.) West, History of the trans-Mississippi. Goodwin, Cardinal. \$3.50 Appleton Jordan, W. J. Revell West Indies, Crusading in the. \$1.50 or \$1.75 Westinghouse (George), The life of. Prout, H. G. \$2.50 Scribner Westminster graded guide book ser. See Baldwin, Mrs. Maud Junkin. Weston, George. Mary minds her business. (Popular copyrights) 75 c. Grosset & D. Wetherald, Ethelwyn. Tree-top mornings. Grosset & D. \$1.50 Cornhill Wethered, Roger, and Joyce. Golf from two sides. il. 8° \$3.50 (?) Longmans Wettendorf, Igie Pulliam. Four doses. 16° \$1.25 Stratford Wharf management, stevedoring and storage. MacElwee, R. S. \$5 Appleton Wharton, Anthony. Joan of Overbarrow. \$2 Doran Wharton, Edith. Glimpses of the moon. 12° Appleton What Jesus taught. Slaten, A. W. \$1.50 Univ. of Chic. What next in Europe? Vanderlip, F. A. \$1.75 Harcourt What prohibition has done to America. Franklin, F. \$2 (?) Harcourt What Timmy did. Lowndes, Mrs. B. \$1.75 Doran What we want and where we are. Appleton, W. A. \$1.50 Doran What's best worth saying. Roberts, R. \$1 Womans Press What's wrong with the world. Works, J. D. Stratford Wheeler, Janet D. Billie Bradley ser. il. 12° ea. 75 c.; set \$3.75 Sully New title: Billie Bradley at Twin Lakes. Wheeler-Nicholson, Malcolm. Modern cavalry. 12° \$2 Macmillan When the sandman comes. Kay, G. A. \$1 Where the blue begins. Stanton & Van Vliet
Morley, C. \$1.75 Doubleday, P. Where your treasure is. Turner, J. H. Scribner Whig society-1775-1818, In. Mabell, Countess of Airlie. \$4 Doran Whitbeck, R. H. High school geography, physical and economic. Macmillan

Whitcomb, Ida Prentice. Yo story of music. il. 8° \$3.50 Young people's Dodd, M. White, Grace Miller. The marriage of Patricia Pepperday. 12° \$1.90 Little, B. White, Samuel Alexander. North of the law. (Copyright fiction) 75 c. White, William Patterson. Lynch lawyers. (Copyright fiction) 75 c. Burt White, William Patterson. The rider of Golden Bar. 12° \$1.75 White and black. Shands, H. A. Little, B. \$1.90 (?) Harcourt White April. Vinal, H. \$1.25 Yale White desert, The. Cooper, C. R. Little, B. White kami, The. Jewell, E. A. \$2.50 Knopf Oxford Whitehall. Burns, C. D. \$1 Whitehead, Rev. Henry S. The garden of the Lord. 12° \$1.50 Dorrance Whitley, Mary T. A study of the little child for teachers of beginners. 60 c. Presbyterian Bd. Whitman. Van Doren, C. \$2 Bobbs-M. Whitman, Stephen French. Sacrifice. 12° Appleton Whitney, Gertrude Capen. On the other side of the bridge. \$2 Four Seas of the bridge. \$2

Whittington, A. E. The knight's promise:
A story of the knights of the blessed sacrament. il. 12° \$1.75

P. J. Kenedy Whitton, Maj.-Gen. F. E. The Marne campaign. 8° \$6 Hought Who is Sylvia? Taggart, M. A. \$1.50 Houghton M. Doubleday, P. Whole world ser., The. Appleton New volume: Wier, A. E. Light violin pieces the whole world plays. \$2 Whom the Romans call Mercury. Richardson, J. P. \$1 Dorrance
Why Europe leaves home. Roberts, K. L. Bobbs-M. Wickenden, L. Seo Churchill, A. L. Wickham, Harvey. The scarlet X. 12° \$1.50 Člode Widow's cruse, The. Fyfe, H. \$2 Seltzer Wier, Albert E., ed. Light violin pieces the whole world plays. (Whole world ser.) \$2 Appleton Wiggin, Rev. Frederick A. The living Jesus. The words of Jesus of Nazareth. 12° Sully Wild bush tribes of tropical Africa. idge, G. C. \$5 Wild folk. Scoville, S., Jr. \$2 Atlantic Wild heart,, The. Squier, E.-L. \$2 Cosmopolitan idge, G. C. \$5 Wilde, Percival. Eight comedies for little theatres. 12° \$1.50 Little, B. Wilderness road to Kentucky, its location and features, The. Pusey, W. A. \$3.50 Doran Wildman, Edwin. Famous leaders of character. il. Wilkinson, Marguerite. The dingbat of Arcady. 12° \$1.50 Macmillan Wilkinson, Maurice. Erasmus of Rotterdam. (The Catholic thought and thinkers ser.)

12° \$1.75

P. J. Kenedy

Will Shakespeare. Dane, C. \$1.75 Macmillan William, Sidney. The body in the blue room. Penn \$1.75. William and Pile. Automothelper. 2 v. 8° il. ea. \$3 Automobile repairman's U. P. C. Williams. Masonry structures. McGraw-Hill Williams, Albert Rhys. Through the Russian revolution. il. \$2 Boni & L Williams, Edward Huntington. Opiate addiction; its handling and treatment. 10th Macmillan planning and zoning. 12° Macmillan
Villiams, Gluvas Ti ed. Williams, Frank Bachus. Williams, Gluyas. The reflections of a "T. B. M." 12° \$1.50 Houghton M. 12° \$1.50 Williams, Horace Blake. Fundamentals of faith in the light of modern thought. 12° Abingdon Williams, James Mickel. Principles of social psychology. 8° \$5 Knopf Williams, Talcott. The newspaper man. (Vocational ser.) \$1.25 Scribner Williams, Rev. Thomas D. A textual concordance of the holy scriptures. \$5.75 Benziger Bros. Williams, Valentine. Yellow streak, The. 12° Houghton M. Williamson, C. N. and A. M. The second latchkey. (Copyright fiction) 75 c. Burt Willis, H. Parker and Edwards, George W. Banking and business. 8° \$3.50 (?) Harper Willius, F. A., M.D. 185 il. 8° \$5 Electrocardiography. \$5 Saunders Wilm, E. C. St ology. 8° \$2 Studies in philosophy and the-Abingdon Wilson, Harry Leon. Merton of the movies. Doubleday, P. Wilson, Herbert S. Practical tool maker. Baird Wilson, Rev. John M. C. The labour movement and the church. 12° \$1.50 Wilson, Lucy L. A manual of manners. il. Macmillan Wiltshire essays. Hewlett, M. \$2.50 Oxford Windelband, Wilhelm. Introduction to philosophy. \$4 Holt Holt Winds of the world. Ayres, R. M. Watt Windy McPherson's son. Anderson, S. \$2 Huebsch Winfield, Arthur M. The Rover boys at Big Horn Ranch. 75 c. Grosset & D. Wingfield-Stratford, Esmé. The open road to mind training. 12° \$1.75 Crowell Winnie O'Wynn and the wolves. Atkey, B. Little, B. Winning fight, The. Kaufman, H. 75 c. Grosset & D. Winning the public. Kennedy, S. M. \$2.50 McGraw-H. Winslow, Leon Loyal. Elementary industrial arts. il. 12° Macmillan Winter bell, The. Rideout, H. M. \$1.75 Duffield

Abingdon Wireless stations, Experimental. Edelman. P. E. \$3 Henley Wireless telegraphy and telephony simply explained. Morgan, A. P. \$1.50 Henley Wireless telegraphy, Directive. Walter, L. H. Pitman 85 c. Wirgman, A. Theodore. Storm and sunshine in South Africa. 8° Wisdom of beasts, The. Longmans Strong, C. A. \$1.50 Houghton M. Wise, Rabbi Stephen S. Child versus parent: the irrepressible conflict in the home. 12° Macmillan Wisler, C. O. See King, Horace W. Wissler, Clark. American Indian. 8° Oxford Wister, Owen. Indispensable information for infants, or Easy entrance to education. il. 12° \$1 Macmillan Wister, Owen. The seven ages of Washington. Reissue. 12° \$2 Macmillan Macmillan Witch-cult in western Europe, The. Murray, M. A. \$5.65 Oxfo "Witch man," The. Houston, M. B. \$1.75 Oxford Small, M. With earth and sky. Quayle, Bishop W. A. Abingdon X-Ray dosage Witherbee, William Daniel. in treatment and radiography. Macmillan Without compromise. Bennet-Thompson, L. \$1.75 Century Wittgenstein, L. Tractatus logico-philosophicus. (The international library of psychology, philosophy and scientific method) Harcourt Wodehouse, P. Damsel in distress. (Copyright fiction) 75 c. Wodehouse, P. G. Three men and a maid. Doran l. 8° \$3 Dodd, M. Wolff, Jetta S. Historic Paris. Wollstonecraft, Mrs. See Peabody, Josephine Preston. Woman in white. Collins, W. \$1; \$1.75 Oxford Women, Diseases of. Berkeley, C. \$10 Longmans Women, In defense of. Mencken, H. L. \$2 Knopf Women of the Gael, The. Cassidy, J. P. \$2 Stratford Women's verse, Book of. Squire, J. C. \$3.75 Oxford Wonderland of the eastern Congo, Barnes, T. A. \$4.50 (?) Pu The. Putnam Wood (Chicora), Chronicles of. Pringle, E. W. A. \$3.50 (?) Scribner Wood, G. Zay. Chino-Japanese treaties of May 25, 1915. \$2 Revell Wood, G. Zay. China, the United States and the Anglo-Japanese alliance. \$2 Revell Wood, G. Zay. The twenty-one demands. (Japan versus China.) \$2 Revell Wood, James, and Ogden, C. K. Color-harmony. (The international library of psychology, philosophy and scientific method) Harcourt

Winter of content, A. Davidson, L. L. \$1.75

Wood, Lawson. The "rummy tales" painting book. il. 60 c. Warne Wood notes. Stilliman, M. W. \$1.25 Duffield Woodbine, George. Bracton: v. 2 8° Yale Woodburn, James Albert, and Moran, Thomas Francis. The citizen and the republic. Rev. ed., 6th ptg. 64 il. 8° (Bryn Mawr notes and monographs) \$1.64 Longmans Woodbury, Walter E. Photographic amusements. il. 8° \$1.50 Amer. Photographic Woodhouse, Thomas. weaving. 12° \$2.10 Handicraft art of Oxford Woodruff, Lorande Loss. Foundations of bi-Macmillan Woodworthy, Robert S. Psychology. \$3 Holt Wootton, Barbara. The control of industry. (The Cambridge economic handbooks) \$1.50 Harcourt Vizetelly, F. Funk & W. Words we misspell in business. H. \$1.50 Work, Milton C. Auction for two and three. Winston Work of the Bollandists, The. Delehaye, H. Princeton Univ. Work, Will power and. Payot, J. \$1.75 Funk & W. Worker. Mechanical stokers. McGraw-H. Worker and his church, The. North, E. M. 75 c. Meth. Bk. Workers with young people, Handbook for. Thompson, J. V. \$1.50 Abingdon Working with the working woman. Parker, C. S. \$2

Worka, John D. What's wrong with the world. 8° \$4

World in 1931, The. Bruce, S. E. \$1.50; 80 c. Searl World of to-day ser., The. 21 v. ea. \$1 Oxford World worth while, A. Rogers, W. A. \$3 Harper World's work, Preparing for the. Doughton, I. E. \$1 (?) Scribner Rolt-Wheeler, Dr. F. Lothrop, L. & S. Wreck-hunters, The. \$1.75 Population. Wright, Harold. (The Cambridge economic handbooks) \$1.50 Harcourt Wright, J. C. Automotive repair. v. 2 Wiley Wright, J. Roy. Systematic personal work. \$1; 50 c. Standard Pub. Wright, Quincy. The control of American foreign relations. Macmillan Wright, Richardson. Truly rural. 12° \$2 Houghton M. Wright, William Kelley. A st losophy of religion. 8° \$3.75 A student's phi-Macmillan Writers, Readers and. Orage, A. R. Knopf Mellish, Writing of medical papers, The. Mrs. M. H. Saunders Wrong Mr. Right, The. Ruck, B. \$1.75 Dodd, M.

Wronski, Thaddeus. The singer and his art. il. 8° \$3 Appleton Wyndham's pal. Bindloss, H. 75 c. Burt 16 Wynne, Annette. Treasure things. (Sunny book ser.) 65 c. Volland Wyss, J. D. Swiss family Robinson. New ed. il. Nelson X-Ray dosage in treatment and radiography. Witherbee, W. D. Macmillan X-Ray technic, Principles and practice of. Metzger, J. A. \$2.75 Mosby Yale record, Poems from. 8° Yale See Vinal, Yale ser. of younger poets. Harold. Yale Shakespeare. ea. 90 c. ... Yale New volumes: Merry wives of Windsor-... Yale Twelfth night. Yama. Kuprin, A. \$10 N. L. Brown Yankee bird namer, The. Taylor, H. 50 c. Doubleday, P. Yankee wild flower namer, The. Taylor, H. Doubleday, P. Yellow poppy, The. Broster, D. K. \$2 **McBride** Williams, V. \$1.75 Yellow streak, The. Houghton M. Yollop. McCutcheon, G. B. 12° \$1 Dodd, M. York (Sergeant) and his people. Cowan, Funk & W. Sam K. \$2 . Young, Elizabeth G. Homestead ranch. 12° \$1.75 Appleton Young, Francis Brett. The red knight. \$2 Dutton Young, Gordon. Hurricane Williams. Bobbs-M. Young, James. 183 il. 12° \$5 A textbook of gynecology. Macmillan Young, R. T. Biology in America. il. 8° Badger \$7.50 Young Boswell. Tinker, C. B. \$3,50 Atlantic Young folks ser. col. il. 4° ea. 50 c Nelson Titles: Santy Claus story book-Fairy tales-Cat's cradle-Happy hours-Little stories for little people. Young girl's diary, A. \$5 Se Young man and civil engineering, Swain, G. F. Macm Seltzer The. Macmillan Young man's guide, The. Lasance, F. X. \$1; Benziger Bros. Young people's history of the world war, A. Benezet, L. P. Macmillan Young people's story of music. Whitcomb, I. P. \$3.50 Dodd. M. Your neighbor-the crook. Gray, J. W. \$1.50 McCann Youth grows old. Nathan, R. \$1.50 McBride Zeebrugge, The blocking of. Carpenter, Capt. A. F. B. \$3.50 Houghton M. Zone of quiet. Boutwell, E. \$1.50 Four Seas Zoology for medical and science students, First year. Meek, A. Longmans Zweig, Stefan. Jeremiah. \$2 Seltzer

BOOK MEDIUMS

A recent survey brought out the fact that in the last two years publishers' advertising increased in volume when that of other industries showed a marked falling-off. Publishers have continued to lead other industries in lineage in the large newspapers even this year.

This has resulted in decided gains in the booksellers' business and has been the means of increasing the amount of news and publicity about books. There are to-day a greater number of newspapers and periodicals which print news and reviews of topoks, and even the older established book mediums are giving more space to books.

Book mediums have shown a vast improvement in editorial contents and mechanical makeup. Better and more interesting material is presented to book lovers, and modern printing methods have been utilized to make the book pages more attractive in appearance and general appeal.

The circulation of such book sections has gone up by leaps and bounds and they have indeed become a dominant factor in the campaign for the wider and wiser use of books.

Book Business Will Gain

The bookseller can promote sales in his store by using the authoritative reviews of books which appear in good book mediums. It is very helpful to keep a file of recent issues of the important book review mediums in a convenient place so that customers may refer to them. This will be the means often of helping customers find "that book which I saw reviewed the other day." It is business which should not be turned away, as it some times is, when it can be so easily held.

Reprints of book review mediums are now being offered to the dealers at a low cost. Full advantage should be taken of such offers.

SPRING ANNOUNCEMENT

Wednesday and Saturday are the Book days of The Boston Evening Transcript.

Circulation

WEDNESDAY 40,000 (3c.) SATURDAY 60,000 (5c.)

The Transcript publishes MORE Book News and MORE Book Advertising than all other Boston papers combined.

If you want to reach the Book Buyers of New England, you must, of necessity, use the

Boston Evening Transcript

Broad Market for SUMMER BOOKS

IN THE NEW YORK TIMES Book Review and Magazine, Sunday, April 23rd, the leading book publishers will announce their books for summer reading.

THE BOOK REVIEW and Magazine combines a local with a national circulation and has the largest sale of any literary magazine in the world—more than 550,000 copies each issue.

PERSONS WHO purchase the Book Review and Magazine are more intelligent and more interested in good reading than the average. An announcement in its columns is presented to the attention of thousands of book readers and owners of large and well selected libraries.

PRINTED IN rotogravure, illustrations in the Book Review and Magazine are beautiful reproductions of the original subjects. Unusual advantages are afforded for effective display announcements.

THE BOOK REVIEW and Magazine is a supplement to the Sunday edition of The New York Times and is also issued as an independent publication at one dollar a year.

Advertising forms close ten days in advance

The New York Times Book Review and Magazine

Times Square, New York

In Philadelphia THE NORTH AMERICAN

is the Publishers' Preferred Medium for Announcing their New Books

During the past year and for many years THE NORTH AMERICAN has carried more book advertising than any other Philadelphia newspaper. Book advertising in THE NORTH AMERICAN brings results because it goes into the homes of a real bookbuying audience.



11

Sidney Williams

Reviews all that is new in the world of books

Every Saturday in

THE NORTH AMERICAN

"Intelligentsia" and "Cognoscenti"

There was a day when only the special folk designated by those formidable words were presumed to be privileged to discuss literature.

The majority of book supplements catered almost exclusively to them. At least, so one judged by reviews and articles. The ordinary mortal, wading through the marshes of usual book-criticism, found himself going under. Apparently his brow was not high enough for successful exploration.

The Book Page of The Chicago Daily News took quite a different viewpoint.

The Chicago Daily News established once and for all the fact that literature can be treated with dignity, and yet without all the fustian and verbal folderol of literary snobs.

It believed that really good books needed no specialized audience; that they could be appreciated by anyone; and that the kind of criticism that counts is the kind that will explain the true value of a work—whether good or bad—in language that is comprehensible to the casual reader as well as the most determined book-fan.

Such is the criticism always to be found on The Wednesday Book Page of The Chicago Daily News. Authentic reviews in a style of brilliant informality, interesting to every-day persons as well as to the "cognoscenti" and the "intelligentsia."

That is why advertising in The Chicago Daily News sells good books. Publishers, who are the real judges of paying reader-interest, accordingly place the bulk of their Chicago advertising in The Daily News.

Following is the comparative record of book-lineage in Chicago papers for the month of February, 1922:

The Chicago Daily News	9,369	lines
Tribune	1,137	lines
Herald-Examiner	2,910	lines
Post	7,753	lines
Journal		

The Book Page reaches EVERY class of reader.

THE CHICAGO DAILY NEWS

FIRST IN CHICAGO

Double Service to Booksellers

performed by

The Literary Review

of the New York Evening Post

Y OU who are booksellers need no introduction to The Literary Review, edited by Henry Seidel Canby. You doubtless know it well enough by now to understand why H. L. Mencken says: "It is the best literary magazine ever set up in America."

But do you know how valuable The Literary Review can be to you in your own business? Do you realize that you can use the authoritative reviews that appear in it to promote your own sales? The Literary Review sends weekly a wave of book-hunger across America. Powers of Minneapolis, Ayres of Indianapolis, and many other bookstores have made The Literary Review a strong link in their selling plan. Some of these bookdealers have taken advantage of our group subscription plan, and are mailing out The Literary Review with their imprint to a selected list of customers. Write to us for our special bulk order prices.

Make Your Shop Known to America

Why not make your shop known not only to the people of your locality but also to booklovers everywhere? For one dollar you can carry a standing announcement of four lines, well displayed, in "The Bookshop," our classified advertising department, on an editorial page devoted to book sales. Note this testimonial from Leslie Chaundy & Co. of London:

> "We appreciate the extraordinary response which we get from advertisements in your paper, so much so that, with the recep-tion of The London Mercury, The Literary Review is the only paper in which we regularly advertise."

The Literary Review, independent of its over 57,000 Evening Post readers, has a subscription list of 12,000 teachers, librarians. and booklovers. Your announcement in The Literary Review will bring them to your shop when they visit your city, or will produce mail orders.

> Sell and Distribute



Advertise

The Literary Review 20 Vesey St.



Sell the Magazine That Sells Your Books

THE BOOKMAN has become in the last twelve months one of the most important book mediums in the United States. With more than twenty thousand ardent bookbuyers on its circulation lists it is proving its value as a salesman of current literature. Each subscription you sell means an increase in your book sales, besides a profit to your magazine department.

Write for special discount to booksellers.

THE BOKMAN

40c a copy

\$4.00 a year

GEORGE H. DORAN COMPANY, 244 MADISON AVENUE NEW YORK

The Booksellers Own Mediums

A Concise Guide to the Latest Books

Books of the Month

In 176 cities of the United States and Canada, this month, 309 booksellers distributed this compact shopping guide to the new books

because

it has proved to be the "cheapest and most effective" form of advertising for retail book stores.

"The Booksellers' Ablest Assistant"

Into every envelope or package that leaves the book store **Books of the Month** carrying the store imprint can be inserted and distributed without cost for extra postage. Your usual postage expense becomes an asset.

Samples and prices on request

R. R. Bowker Co., Publishers
62 West 45th Street, New York

The Book Review

It sells books

Says John G. Kidd, of Stewart Kidd, Cincinnati: "I can most gladly recommend *The Book Review*. In my mind it is the best and most individualistic of this sort of house organ. It has certainly produced results for us. I know our customers find it a real valuable guide for their selection of books."

"Makes Book Buying Easier"

Customers like reviews. Your name on the front cover of this 32 page list makes it your individual house organ.

Send for rates or samples

R. R. Bowker Co., Publishers
62 West 45th Street, New York



WHY BOOKLOVERS READ



—and also why The World is one of the country's greatest factors in the distribution of books.

WITH 1922, The World entered upon a notable program of editorial expansion. Among the recent aquisitions to the staff is Heywood Broun, who has been called one of the most brilliant writers in America. His daily column, "It Seems to Me," devoted to worthwhile book reviews, current events and the stage, is a contribution of strength and power to the daily journalism of the country.

Another new World feature is "The Conning Tower" of Franklin P. Adams, otherwise "F. P. A.," whose "colyum" has for many years served as the daily shock absorber for jaded New Yorkers, who found in it each morning that jovial admixture of good nature and sound philosophy that gave them courage to face another twenty-four hours with a smile.

Deems Taylor, himself a musician of note, writes about music for The World, and to the already strong editorial page, which commands pens among the most trenchant in America, there came with the new year Walter Lippmann, who, as an author and Associate Editor of *The New Republic*, has acquired a justified reputation for the sanity, the clarity and the easy understanding of his political philosophy.



Pulitzer Building, New York

Rare Books, Autographs and Prints

LLUSTRATED art publications, reference books for the connoisseur and French and English literature from the estates of Cyrus Hitchcock of East Orange, N. J., the late Professor Kirby Smith of Baltimore, and the late Charles H. Russell and Edward Brandus of this city, with additions, were sold at the American Art Galleries March I and 2, bringing \$5,390.50. Prices generally were low.

Three sales take place at the American Art Galleries beginning with the middle of the month. On March 15 and 16 library sets, first editions, art and colored plate books, English and French literature, including the extensive collection of Cruikshankiana formed by the late John P. Woodbury of Boston, will be sold. This sale contains choice and rare books in fine condition, many in bindings by English and Continental masters. On March 17 several consignments will be sold, consisting of books, manuscripts, views, portraits, including rare items relating to California and the Far West from the collections of John Mack of Albany and H. R. Wagner of Berkeley, California. On March 17 and 18 Civil War books, autographs and views, including correspondence of Confederate officials, southern and northern publications, and the Charles B. Reed collection of Lincolniana, will be sold. These three sales, which occur on four successive days, contain many choice books of interest to the book lover, and not a few of real importance to the collector.

A new edition of Boswell's "Life of Samuel Johnson," in ten volumes, printed on Old Stratford paper, limited to 785 sets, bound in boards, half and full levant, to be known as the "Temple Bar Edition," will shortly be published by Doubleday, Page & Company, the sale to be exclusively in the hands of Gabriel Wells, of this city. The illustrations, some fifty in number, including several double-page plates, will be in photogravure and will consist of portraits of Johnson, Boswell and other celebrities, views of places asociated with Johnson's life, memorable scenes in his career, and facsimiles of letters and manuscripts of Johnson These illustrations. and his correspondents. many of which have never been published, are reproduced from the famous collection of R. B. Adam, of Buffalo. The volumes will each contain an introduction in the form of an essay, written by a prominent man of letters or by a Johnsonian authority, especially for this edition under the general editorship of Clement Shorter, editor of The Sphere of

London. The writers of these essays are as follows: Aleyn Lyell Reade, an English authority on Johnson and Boswell; Augustine Birrell, English author and publicist; Professor William P. Trent, of Columbia University; Gilbert K. Chesterton, English essayist; A. Edward Newton, author of "The Amenities of Book Collecting;" John Drinkwater, English dramatist; R. B. Adam, the owner of the finest collection of Johnsoniana in existence; Walter de la Mare, English poet and essayist; Pro-fessor Chauncey Brewster Tinker of Yale University, an American authority on Boswell; and Richard Ashe King, London author and journalist. The volumes will be of medium size, light weight, printed from large type, making, we believe, one of the finest reading editions of this masterpiece that has ever been printed. There will be considerable demand for this set from across the Atlantic as soon as its merits become known and the remainder of the edition is likely to go in a hurry when it is ready for delivery.

HENRY GEORGE & BARRON

16-20 Farringdon Avenue London, E. C. 4, England

London Agents for American Booksellers and Universities

Are YOU represented?

Write for Terms

LIBRAIRIE J. TERQUEM 1, RUE SCRIBE, PARIS

Export Booksellers and Bookbinders
Agents for Universities, Public Libraries and
Institutions in America

Special ability for second-hand items

Correspondence solicited

THE BIBLIO (NEARLY A YEAR OLD)

is now the recognized organ of the old book trade and the book auction. THE BIBLIO contains each month selections from the priced auction sale catalogues, authoritative articles on Americana, a record of first editions in demand, bibliographies of American and Foreign Authors; an unique system of books wanted and for sale, and chat and gossip for the bookworm, the antiquarian and the collector of books, autographs and prints.

Yearly subscription rate \$2.50, single copies 25 cents. Early issues entirely out of primt. Address THE BIBLIO COMPANY

POMPTON LAKES, New Jersey,

Issued Every Saturday

The Publishers' Weekly

62 West 45th St., New York

THE AMERICAN BOOK TRADE JOURNAL

	Subscription Rates	
In Zones	1, 2, 3, 4, and 5\$(.00
	6, 7, and 8	
To Cona	4 (5.50
To Fere	n Countries	7.00
Single d	pies, 15 cents. Educational Number, ite, \$1.00; Christmas Bookshelf, 25 cent.	in r.

Advertising Rates
Front Section (full pages only)\$60.00 Back Section—
One page\$50.00 Half page\$30.00
Quarter page 15.00 Eighth page 7.50
The above rates are unspecified positions.
Higher rates for Summer Reading, Educational
Number and the Christmas Bookshelf.

The Weekly Book Exchange

Books Wanted and for sale

Under these headings subscribers are charged 15c a line (no charge for address); non-subscribers noe a line, address extra. Bills for this service will be rendered monthly. Objectionable books are excluded as far as they are noted.

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WEERLY is not responsible for errors. Parties with whom there is no account must pay in advance. In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the WERKLY does not furnish a quarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

BOOKS WANTED

Adair's Bookstore, 1715 Champa, Denver, Colo.
Taylor, Indian and Frontier Life.
Taylor, Kalescopic Life.
Loyd, Ency. of Puzzles.
Three Years in Arkansas.

Aldus Book Co., 89 Lexington Ave., New York
Sketch Book of Geoffrey Croyon, 7 parts.
Bigelow, Reduction of Hip Joint Dislocation by
Manipulation; please quote again.
Bigelow, Fragments of Medical Science and Art.
Anderson, Windy McPherson's Son, first ed.
Anderson, Mid-Western Chants, first ed.
Anderson, Winesburg, Ohio, first ed.
Butler, Way of All Flesh, first ed.
Clemens, Jumping Frog, first ed.
Clemens, True Story, first ed.
Clemens, Tom Sawyer, first ed.
Clemens, What is Man, first ed.
Bret Harte, All rarer items.
Robinson, Man Against the Sky, first ed.
Robinson, Ed. Arlington, all firsts.
Whitman. Leaves of Grass, first and second eds.
Yellows Book, vols. 2 and 3, original ed.
Wheelock, Eleazer, 5th Narrative, Boston, 1771.

American Baptist Publication Society, 1701-1703 Chestnut St., Philadelphia

Lighted Windows, Crane. Just Human, Crane.

American Bee Journal, Hamilton, Ill.

American Bee Journal, full set.

Also copies of defunct bee journals and bee books published previous to 1890.

William H. Andre, Suite 607 Kittredge Bldg., Denver, Cele.

Boswell's Life of Johnson, ed. by Roger Ingpen. Mackey's Encyclopedia of Freemasonry, 2 vols.

Bailey's Book Store, Vanderbilt Square, University Block, Syracuse, N. Y.

Romance of Words, weekly pub. Dutton, originally

\$2.50
Book on Illumination, pub. by McClurg.

Wm. Ballantyne & Sons. 1209 F St., Washington, D. C.

Darby O'Gill and the Good People.

Barnies' Haunted Bookery, San Diego, Calif.

Architectural Buildings, colored.
Becker, Lewis, Anything.
Belcher, Lady, Mutiny of the Bounty.
Binner, Old Stories Retold.
Gorham, Brother of the Third Degree.
Hansell, Julius, Creation of Life and Its Maintenance.
Hill, D. J., Psychology.
Janvier or Denvier Drafts.
People's Draft Book.
Millar, W., Plastering, Plain and Ornamental.
Münsterberg, Hugo, On the Witness Stand.
Poster Designing, Colored Plates preferred.
Sayce, A. H., Monuments, Facts and Higher Crit.
Fancies.
Sunset Mag., May 1916.
Winter, Wm., Poems containing Rubicon.
Send for my list B. W. and F. S.

N. J. Bartlett & Co., 37 Cornhill, Boston, Mass. Disenchanted, by Loti. The Green Flag, Doyle.

Behymer's Book Shep, 1204 Olive St., St. Louis, Mo. The Graves-Ditzler Debate, 1184 pages. (Known as the Great Carrollton Debate.) Flatland, by A. Square, pub. by Seeley, date unknown.
Wells, Outline of History, vol. 2 only, Macmillan Pub.

C. P. Bensinger Cable Code Book Co., 19 Whitehall St., New York

Universal Lumber, A B C 5th Code. Shepperson Cotton, Samper's Code. Western Union, Lieber's, 5-letter Codes. Any American-Foreign Language Code.

The Bobbs-Merrill Company, Indianapolis, Ind. Amazing Grace, by Kate Trimble Sharber. The Just and the Unjust, by Vaughan Kester.

The Book Shelf, 112 Garfield Pl., Cincinnati, O. Lourdes, Zola.

The Bookster, 148 Lexington Ave., New York Spielhagen Through Night to Light. Gregorovius, History of Rome. Pastor, History of the Pones of the Renaissance. Wycherly and Congreve, Plays.

Mark Twain first editions.

The Bookster-Continued

Carryl, Guy Wetmore, Grimm Tales Made Gay. Powys, Visions and Revisions. Herman Melville, first editions. Hegel, Philosophy of History, 2 copies. Cook, Beautiful Womanhood. Book on the Round Churches of England. Byron, Poems and Plays, vol. 1 and 2, Everyman's ed., leather.
Walt Whitman, Poet Liberator of Woman. Walt Whitman, Poet Liberator of W Sanborn, Life of A. B. Alcott. Church, Age of Queen Anne. Dought, Wanderings in Arabia. Wetherill, The Wandering Joy. Lindsay, Handy Guide to Beggars. Anything else of Lindsay. Cabell, Genealogies by. Cabell, Genealogies by.
Cabell, all first editions.
Dreiser, all first editions.
Huneker, Chopin, first ed.
Anderson, Sherwood, first eds.
Hergesheimer, Joseph, Lay Anthony.
Hergesheimer, Joseph, all firsts.
Hearn, Lafcadio, first eds.
Roosevelt, T.. Anv autogramh materia Recard, Lastano, instead.

Roosevelt, T., Any autograph material.

Grolier Club Whistler, a vols.

Beerbohm, Max, Anything by.

O. Henry, first eds.

Carrington books. Bronson Howard, An appreciation, Scribner 1905.

E. P. Boyer, Bourse Bldg., Philadelphia. Clausewitz, Campaign of 1812 in Russia. Fain, Manuscript of 1814. Gourgaud, Campaign of 1815. Wilson, Russian Army and Campaign in Poland. Berthier, Campaign in Egypt.

Brandt & Kirpatrick, ses Park Ave., New York The Typhoon by Melchior Lengyel.

Brentano's, Fifth Ave. and 27th St., New York Redhouse, Turkish-English and English-Turkish Dic-Greek Testament, Students Edition With Notes, bound in black leather preferred.

Our Presidents and How We Make Them, Col. Mc-Clure. Great Treason, M. A. M. Marks. Dishonored, Thed. Gift. What Men Like in Women, E. J. Hardy. Calendar of Central America and Mexico, Dr. Daniel Brenton. The Story of a Loaf of Bread, Doran. Thompsonian Botanical Therapeutics, Thompson. Nature's Finer Forces. With Gypsies in Bulgaria, Macfie. Log of a Sea Waif, Bullen. Churchyard Literature, Northend. Conurchyard Literature, Northend.

Quaint Epitaphs, Safford.

Epitaphs, Richings.

Philosophy of Radio-Activity, Savidge.

Dances of All Nations Musical and Descriptive,

Chalif. Chalif.
The Anatomy of the Horse, J. McFadyean.
Twenty Years of Sinking, John D. Pringle.
Shadowy Waters, W. B. Yeats.
Vegetable Materia Medico, Stofford.
Family Herbal—English Plants. Sir John Hill.
Potters Cyclopedia of Botanical Drugs, F. L. Wren.
Kiel and Jutland, Von Hase.
Iron Master, Ohnet.
A Human Document, W. H. Mallock.
Reauty and Uteliness. A Human Document, W. H. Mallock.
Beauty and Ugliness.
The Return, De la Mare.
Jack's Manual.
The Rea Thumb Mark.
The Vanishing of Man.
History of Irish Literature, Eleanor Hull.
Average Jones, S. H. Adams.
Life's Shop Window.
Song of Songs.
Maternity.

The Elite of New York.
Original Humorous Readings, 1888, E. B. Selden.
Old Court Life in France, 2 vols., Elliott.

Maternity.

Brentano's-Continued

Wing-Meadows and Pastures.
Glints of Wisdom, W. W. Colville.
Napoleon, Sketch of His Life, T. E. Watson.
Conquest of Mexico, unitorm edition pub. by Lippincott, Prescott.
The Thirteenth District, Brand Whitlock. I, Mary MacLane. Hinduism. Three Lectures on the Philosophy of Wedante, Max Muller. History of Christianity, John Abbott. Wolfville, Lewis. By Rule of Three, Hubbard. The Soul Milicent, Cabell. The Soul Milicent, Cabell.

1, Ames and Others—Orchidaceous.

The Little Cities of Italy, 2 vols., A. Murel.

The Man in Lower Ten, Mary R. Rinchart.

Tom Brown at Rugby—Tom Brown's School Days,

Tom Brown at Oxford, fine edition of Porter Coates.

Unleavened Bread, first ed., Grant.

Gentleman from Indiana, first ed., Allen.

Choir Invisible, first ed., Allen.

Eternal City, first ed., Caine.

The Christian, first ed., Caine.

The Christian, first ed., Caine.

The Children of the King, first ed., Crawford.

White Sister, first ed., Crawford.

Audrey, first ed., Johnston. White Sister, first ed., Crawford.
Audrey, first ed., Johnston.
Adventure of Francois, first ed., Mitchell.
Plato, 5 vols., Oxford edition, Jowett.
Browning's Studies, Selected Papers, 1895, Berdoe.
Plorence in the Poetry of Robert Browning, Benson.
Uncle John's Tour in Europe.
Robert Browning, Chas. Herford.
Egypt, 13 vols., Maspero.
Chartreuse de parme, 3 vols., Stendhal.
The Genius, Theo. Dreiser.
Practical Healing for Mind and Body, Yarnell.
Catherine II., Gribble.

Bridgman's Book Shop, 108 Main St., Northampton, Mass.

Record of Group VI, 1920-21, City and Country Schools of New York.
Verses of Adelaide Crapsey.
Santayana's Sonnets.
Bolivians of To-day, pub. by Hispanic Society.
Chileans of To-day, pub. by Hispanic Society.
A Noble Rogue, by Orczy.
Oxford New English Dictionary, by Murray, etc.
Mary Wollenstonecraft, by G. R. S. Taylor.

Brown Book Shop, 328 State St., Madison, Wis. Chamberlain, Methods in Plant Histology, Univ. of Chic. Press. Jeffry, Anatomy of Woody Plants, Univ. of Chic. Press. Gibson, Jost's Plant Physiology. Stevens, Plant Anatomy, third edition.
Sharp, Introduction to Cytology.
Hildebrand, Principles of Chemistry.
Ricardo, Political Economy.
Boswell, Life of Johnson.
Set of Mark Twain.
Set of Modern American Law, Blackstone.
Set of Charles Dickens.

The Burrows Brothers Company, 633-637 Buclid Ave., Cleveland, O. Modern Dramatists by Dukes.
Kindling by Kenyon.
Making of Poetry by Fairchild.
Poetry Individual by Alexander.
Babyland, bound volumes.
Dictionary, Late T. P. Leather "Internatl." Special
Trollope, Mrs., Domestic Manners of Americans.
Chaucer, Folio ed. before 1700, good copy.
Teuffel's Roman Literature, 2 vols., 1873.
Train, A., Conf. of Artemus Quibble, Scribner.
Talbot (of Shrewsbury) Genealogy.
Smith, F. H., In Thacekary's London, De Luxe ed.
only. Modern Dramatists by Dukes. Smith, F. H., In Thacekary's London, De Luxe only,
Belloc's Tristram and Isuelt, a copies.
Thackeray, Set Oxford T. P. Limp. Special.
Hardy, Thos.. Set Largest Type, special.
Thompson's Eugene Field.
Abelard and Heloise, Letters, give pub.
Alcoforado, Love Letters Italian Nun.
Audoux's Marie Claire.
Abbott's History French Revolution, a copies.

The Burrows Bros. Company—Continued Avery's History U. S., vols. 1-5.
Abbott's Notable Women of History.
American Statesmen, set H. M. & Co., 2 cop.
Anatomy, set Stereoscope Plates, Edinb. Univ.
Archko Volume.
Buck's Mystic Masonry.
Brown's History Wadsworth, Medina Co., O.
Broughton, Rhoda, any cloth novels.
Britannica, Camb., 11th ed., cloth.
Bendire, Life N. A. Birds, 2 vols.
Brookes, F., Life Emily Montagu, 1769, 4 vols.
Battershall Bk. Bindings for Biblioph., 1915.
Barr, Amelia, Prisoners of Conscience.
Bank's Immortal Hymns, also Songs.
Allison, The Delicious Vice, 16 Mo. Boards.
Browning, 12 vols., In Box, Crowell.
Bayley's Lost Language of Symbolism, 2 vols.
Bouvier's Law Dictionary, sound set.
Book of Knowledge, sets.
Cooper, cheap, nice set.
Speaker's Commentary, Numbers, Kings, Chron.
Moore's, Britton's Old Clocks.
Crane, Frank, In Shrine of Silence.
C. C. Coffin's Days and Nights Battle Field.
Chamberlain's Life of Kant.
Clappe, Wind Band Instruments.
Lavignac's Music and Musicians.
Carleton, Will Y. F., Centennial Rhymes, 1876. The Burrows Bros. Company-Continued C. C. Coffin's Days and Nights Battle Field.
Chamberlain's Life of Kant.
Clappe, Wind Band Instruments.
Lavignac's Music and Musicians.
Carleton, Will Y. F., Centennial Rhymes, 1876.
Carleton, Geraldine, A Romance in Verse.
Cox, Palmer, Squibs of California, Ev. Day Life.
Church's Stories of English History.
Cook's Florence Nightingale, 2 vols.
Thayer's Concealing Colorization Animals.
Cobb, Sylvanus, Old Novels by.
Twain, Mark, first eds., and Conn. Yankee, Octavo.
Fisher Hawks and Owls of U. S.
International Dicty., Recent eds., several.
The Dog Book, Describe, give pub.
Dumas, Three Musketeers, Leloirs Illus.
D'Artagan Series, Dumas, L. B. & Co., not Pop. ed.
Dobson, A., 18th Century Vignettes, 1st or Best ed.
Douglas, J., Old France in the New World, 2 copies.
Davis and J. Penetralia, set, Gt. Harmonia.
Davis, Miss Salima Lou.
Dicken's Good Chapman Hall ed., give date.
Dumas, Les Trois Mousquetaires, Leloir Engs.
Gwathney's Aenesthesia.
Walker, W. H., Faithful Witness.
History of Fayette Co., Pa.
Garnett & Goss, English Literature, 4 vols.
Galen's Gesammte Werke, 12 vols.. German.
Geraldine. Hopkins, Fine tree calf only .
Graetz, History of the Jews, set.
Harmonics of Evolution, Orig. Illus. ed.
Holmes, Art of the Book Studio.
Leroy-Beaulieu, Israel Among Nations.
Kardec, Spirits Book, Mediums Book.
Lang's History Scotland, fine clean set.
Lexer and Bevan's General Surgery.
Lover, Handy Andy, 2 vols., Engraed Plates.
Lewes, History Philosophy. 2 or 1 vol. ed.
Lyon's Colonial Furniture.
Heliogabalus.
McGuvevy's 1st, 2nd, 3rd readers, old. eds.
March's Thesaurus. Heliogabalus.

McGuvvey's 1st, 2nd, 3rd readers, old. eds.

March's Thesaurus.

March's Thesaurus.

Manch's Thesaurus.

Mason & Gregory's Orchestral Instruments.

Mead, G. R. S., Any Occult Books by.

Mallory. Morte D'Arthur, Temple ed., leather.

Mort's Speech and Song, Harper's 16mo.

Julia Moore's Poems.

Mushrooms, by Hard. Gibson, McIlaine.

Oriental Rugs. Mumford and others.

Nell Gwyn, fine ed. with plates.

Nietzsche, Quote any in English.

Newman, Cardinal J. H., set.

Orth's Five American Politicians.

Baron Manchausen, Colored Frontispiece.

Pepy's Diary, 1 vol., 10 vols., 18 vols.

Precious Stones, Metals of Bible, King and others.

James Psychology 2 vols. James Psychology 2 vols.
Philosophy and Psychology of Human Relations.
Jowett's Plato. 5 volume Englis ed.
Partons, Life Jackson, 2 vol. Octavo.

The Burrows Bros. Company-Continued Repplier, In Our Convent Days Jones, Social Law in Spiritual World, 2 copies. Schopenhauer, Four Fold Root Suf. Reason. Schopenhauer, Four Fold Root Suf. Reason. Stevenson, Robt. L., Fine set. Shakespeare, Abbey, 4 vol. and Booklovers. St. Augustine, Confessions, City of God. Swedenburg Complete set. Orcuit's History Stratford and Bridgeport, Conn. Steed, Amy, Knights of Art. St. Beuve, Causeries, English. Stephens, Ann S., Any bound novels of. Samuel, R., Seven the Sacred Number. Passionate Hearts, Anna McManus, F. & W. History of the Spengler Family. Silberrad's Petronilla Heroven, and others. Vathek, Brangwyn's Illus. Wilson's Tune Will Tell, Nat. Temp. Pub. Co. Wilkinson's Anc. Egyptians Birch ed., 3 vols., col Wilkinson's Anc. Egyptians pl.
Wallace, Ben Hur, 2 vols., cloth.
Wallace, Ben Hur, 2 vols., cloth.
Walton's Angler, Facsimile of 1st, also others.
Wilson's Lights and Shadows Scottish Life.
Annals of York Co., Pa.
Roosevelt Wks., Sets.
Fairy Tales from "Life," (Periodical).
Butler, Sam'l, Life and Habit.
Donnelly's Atlantis, 3 copies.
Waverley Novels, good half morocco or calf set.
McMasters, U. S., 8 vols.
Stockton, Adv. Capt. Horn.
Bouchet's The Printed Book.
Hutchinson, Living Races of Mankind.
Hakluvt's Voyages, set. Wilkinson's Anc. Egyptians Birch ed., 3 vols., col. Hutchinson, Living Races of Mankind.

Hakluyt's Voyages, set.

Lloyd's Etidorpha, Octavo illus. ed.

Cassell's Ency. of Photography.

Music of Mod. World, 28 vols.

Clark, E. N., The Man with the Hoe, pub. Ohio

Farmer. Howells & Perry, Lib, Univ. Adv. by Sea and Howells & Perry, Lib. Univ. Adv. by Sea and Land, 1 vol.
Pasteur Life, 2 vol. ed.
Plautus, vol. 2, Bohn Liby.
Corson's Aims to Literary Study, 16mo, 2 copies.
Nicolay & Hay, Life of Lincoln, 10 vols., Century.
Amiels Journal, 2 vol., ed., Macmillan.
Prentiss, Mrs., Susy's Six Birthdays.
Riddle, A. G., Lawyer and Student.
Riddle, A. G., House of Ross.
Keppel's Golden Age of Engraving.
Virginian Convention Debates, Richmond, 1805.
De Foe, Moll Flanders, Roxanna.

Callahan Book and Stationery Co., 164 South Main St., Salt Lake City, Utah

Schmidt's Prophet of Nazareth. Keims, Hist. of Jesus of Nazareth. Ingolsky, Legends, by Barham. Genius, by Margaret Potter.

Campion & Co., 1313 Walnut St., Philadelphia, Pa.

Campion & Co., 1313 Walnut St., Finiaucipaia, Fa.
Captain W. F. Drannan, Chief of Scouts.
With Sully Into the Sioux Land, Hanson.
Leonard's Narrative, ed. by W. F. Wagner.
Forrester, Warwick Woodlands.
Forrester, My Shooting Box.
Forrester, Deer Stalkers.
Curle, Shadow Show, first ed.
Crowds, Lee.
Iron in All Ages, Swank.
Romance of Steel, Casson.
Pendergast, Cromwellian Settlement of Ireland.
Matthews, American Army and Blue Book.
Ayesha, or Return of She, Rider Haggard, 2 copies.

C. N. Caspar Co., 454 E. Water St., Milwankee, Wis. New International Cyclopedia, last ed., cl. or half

Melville. Moby Dick, also other books by him. Peirce, Masterp. of Modern Drama, vol. 1. Allen, Physiological Aesthetics. Goodwin's Open Sesame, vols. 1 and 3. Bryant's Forms in Civil Actions.

Central Book Co., 93 Nassau St., New York City Rutherford, Institutes. Amos, Jurisprudence. Burlamaqui, Institutes.

Chicago Public Library, Chicago, Ill. Lewis, M. G., The Monk, 3 vols. in one, Illus. with 24 engravings.

City Book Co., 6 East Pleasant St., Baltimore, Md. [Cash]

Heliogabulus, by Mencken and Nathan. Damn, by Mencken. Another Book on the Theatre, Nathan. Jane Austen and Her Friends. Jane Austen and Her Friends.
Shorter, Charlotte Bronte and her Circle.
Hastings' Bible Dictionary, 1 vol. edition.
Valley of Fear, Conan Doyle.
Copies of Dumas, in English.

City Library, Springfield, Mass.

Buchanan, A Woman's Way.
Caverly, Historical Sketch of Troy, N. H., and her Inhabitants. Howard, How to Rest.
Hunter, Stiegel Glass, Houghton.
Klein, The Third Degree.
London, God of His Fathers and other stories.
Newcombe, Constructive Figure Drawing. The John Clark Co., 1486 West 25th St., Cleveland, O. Bosanquet, Principle of Individuality and Value. The English Hexapla.
Hays, Wm. S., Poems and Songs. pub. in Louisville, Ky.
McClure, Lincoln and Men of War Times.
Progressive Teacher, Jan., 1916.
Traill's Social England.
Wisconsin Historical Society's Proceedings at 30th.

Traill's Social England.
Wisconsin Historical Society's Proceedings at 39th, 53th, 55th, 55th Annual Meetings.
Woodbury, Levi, Writings.
Beckford's Vatek.
Doyle's Mystery of Cloomba.
Fairchild, The Making of Poetry
Ferrier, Susan, Marriage.
Fielding's Jonathan Wild, 1921.
Forster, Downfall of the Roman Empire.
Fry, Educational Dramatics.
Gibbs, Soul of the War.
Bowdoin College Library Bulletin, vol. 1.
Cassell's National Library, vol. 64.
Library of English Classics, containing Sheridan's Duenna. Duenna.

Overlach, Foreign Financial Control in China. Shelley, Mary, Frankenstein.
Smollett's Humphrey Clinker, Dutton.
Smollett's Roderick Random, Dutton.

Smollett's Roderick Random, Dutton.

Talbot, Moving Pictures.

Windle, Life in Early Britain.

Complete sets of Balzac, Hugo, Dumas, De Maupassant, in cloth bindings at reasonable prices.

David B. Clarkson Co., 2533 South State St., Chicago, Ill. Hoffding, Problems of Philosophy. Hunter, Violence and the Labor Movement. Royce, Outlines of Psychology.

Colesworthy's Book Store, 66 Cornhill, Boston, Mass. Luce's Seamanship.
Sheet Anchor or Kedge Anchor. Sheet Anchor or Reage Anchor.

Benedict, Shorthand.
Plain Talks about Protestantism of Today, Donohoe.
Philosophy of Mysticism, Du Prehe.

Woman of Fire.
Any by Louise Imogen Guiney.
Game Fowl, History, Care, Cooper.
Diamond and Diamond Cutting, Catell.
The World Machine, Karl Snyder.

Forcest Life and Forrest Trees, Springer.

Forrest Life and Forrest Trees, Springer .

Columbia University Library, New York City Arts and Decoration, December 1919, vol. 12, no. 2.

Columbia University Press Bookstore, 2960 Broadway, New York City
Thomas Aquinas, Of God and His Creatures.
Encycl. Britannica, 11th ed., cl.
Child, Life of Isaac T. Hopper.
Cournot, Researches into the Mathematical Principles of the Theory of Wealth.
Hegel, Philosophy of History.
Glover, Studies in Virgil.
Anderson, Spicers, Archit. of Greece and Rome.

The John Crerar Library, Chicago Ill, Annals of the American Academy of Political and Social Sciences for January, 1921.

Jeremiah F. Cullen, 15 South Ninth St., Philadelphia, Pa.

Philadeignia, Pa.

M'Liss, Bret Harte, 2 copies, 1st.
Lost Gallon, Bret Harte, 2 copies, 1st.
Out Croppings, Blue Cloth, 1st.
Jones, Hist. of Juniata Valley.
Indiana County, any.
Bryan, J. Q., Princ. of Filling Teeth, with Porcelains, N. Y., 1900.
Gentry, Nests and Eggs of the Birds of the U.S. bound or in parts.
Hist. of the Mantgr. of Leather, by Davis.
Sister Carries, 1000 ed. Sister Carries, 1900 ed. The Genius. Susan Lennox, 1st. Hergesheimer, Any 1st ed.

Amm. of Book Collection, 1st.
On the Trail of Stevenson, by C. Hamilton, 1st.

Dartmouth College Library, Hanover, H. H. Baudrillart, A., Catholic Church, Renaissance and Protestantism. Dreiser, The Genius. Grenfell, Hellenica Oxyrhynchia cum Theopompi et Cratippi Fragmentis.
Hartog, Problems of Life and Reproduction.
Power, Making of an Orator.
Salzmann, English Industries of the Middle Ages. Shinn, Story of the Mine, Nevada. Smith, Annexation of Texas.

R. Davis, 49 Vesey St., New York City Dirker's 30 Vols., Harper's. Learned History for Ready Reference, 6 vols. Loeb's Dynamics of Living Matter. Life of Robert Louis Stevenson, 2 vols., Thistle ed. Industries of Japan, Rein. Hadjie Baba, 2 vols.

Davis & Nye, 122 Bank St., Waterbury, Conn. The Old Planter in New England, author and publisher unknown.

Denholm & McKay Co., Worcester, Mass. Abba Father, Hyde, 2 copies.

C. A. & E. N. Derby, 112 Baldwin St., Elmira, N. Y. La Pucelle, by Voltaire. Marmontel's Memoirs on Voltaire. Life of Jesus, David Strauss. New or second-hand.

Dixie Business Book Shop, 140 Greenwich St., New York City

Montague, Trusts of Today, 1904.

James F. Drake, Inc., 4 West 40th St., New York City Bangs, A House Boat on the Styx, 1st ed. Beerbohm, Seven Men, 1st Am. ed. Burroughs, Winter Sunshine, 1st ed. Cabell, Beyond Life, 1st ed. Cabell, Branchiana, 1st ed. Capell, Branchana, 181 ed.
Conrad, Chance, New York, 1913.
Dreicer, Life, Art and America, 1st ed.
Dreicer, Traveller at Forty, 1st ed.
Grolier Transactions Pt. 1.
Calcar Proposition and Polley at ad-Guiney, Brownies and Bogles, 1st ed. Hale, Man Without a Country, 1st ed. Hale, Man Without a Country, 1st ed.
Harte, Lost Galleon, 1st ed.
Hergesheimer, Gold and Iron, 1st ed.
Hergesheimer, Three Black Pennies, 1st ed.
Hergesheimer Wild Oranges, Presentation ed.
Hergesheimer Wild Oranges, Presentation ed.
Howells, Their Wedding Journey, 1st ed.
James, Two Magics, 1st ed.
James, Two Magics, 1st ed.
Joyce, Portrait of an Artist.
Masefield, Ann Pedersdotter, 1st ed.
Mayhew, Model Woman.
Melville, Chap Book, vol. 1, no. 1.
Melville, John Marr, 1st ed.

James F. Drake, Inc.—Continued

Melville, Moby Dick, 1st ed.
Melville, Timoleon, 1st ed.
Mencken, American Language, 1st ed.
Morley, The Eighth Sin, 1st ed.
Morley, Haunted Bookshop, 1st ed.
Morley, Haunted Bookshop, 1st ed.
Morley, Parnassus on Wheels, 1st ed.
Newton, Amenities of Book Collecting, 1st ed.
Newton, Amenities of Book Collecting, 1st ed.
Newton, Magnificent Farce, Large Paper.
O. Henry, Lickpenny Lover, 1st ed.
Reese, A Branch of May, 1st ed.
Roberts, Atochthon, 1st ed.
Robinson, The Three Taverns, 1st ed.
Saltus, The Lords of the Ghostland, 1st ed.
Saltus, The Monster, 1st ed.
Saltus, The Monster, 1st ed.
Saltus, The Monster, 1st ed.
Stockton, Bee-Man of Orm, 1st ed.
Stockton, Bee-Man of Orm, 1st ed.
Stockton, Bee-Man of Orm, 1st ed.
Stockton, Ethan Fromme, 1st ed.
Love's Limitations.
Dictionary of National Biography, Index and Epitome vol only, Macmillan.

Chas. H. Dressel, 852 Broad St. Newark N. J. James F. Drake, Inc.-Continued

Chas. H. Dressel, 552 Broad St., Newark, N. J. History of Randall Family, Paul Randall.

H. & W. B. Drew Co., AEK, Dept B., Jacksonville, Fia.

The Atoning Life, H. S. Nash, published by Macmillan. Ra Rahu, by Pierre Loti.

E. P. Dutton & Co., 681 Fifth Ave., New York City Blackfield, Italian Cities, a vols., illus. Freeman, General Sketch of European History, 1905,

Freeman, General Sketch of European History, 1905, 2 copies.
Greg. Enigmas of Life.
Grinnell, American Duck Shooting.
History of the Hocking Valley of Ohio, 1883.
Hubbard, The Book of Job, Limited edition.
Hugo, Les Miserables, Eastes and Lauriat Int. Ltd.
edition, L. P., vol. 1.
Huntington, Our Feathered Game.
Hungerford, Sorry Maid and Born Coquette.
Hichens, Call of the Blood Harper.
Hegel's Ethics, Translated by Sterrett, Ginn.
Loti, Trail of the Barbarians, Daughter of Heaven,
Turkey in Agony, Disenchanted, Story of a Child,
Impressions, Between Two Opinions, Child's Romance, From Lands of Exile, Lives of Two Cats.
Marnuers, Happiness.
Mendelsonn, Story of a Hundred Operas.
Marcus Dodds, The Parables of Our Lord in St.
Luke.

Luke.

Poe, Works, vol. 3, Duffield, 1908, Green cloth. Ricci, Long Trick.
Shakespeare Midsummer Night's Dream.
Terry, Life, Story of My Life.
Zola, Paris, Part II.

East and West Book Shop, Santa Barbara, Calif.

Plato, 5 vols., trans. by Thomas Taylor.
Life of Pythagoras, trans. by Thomas Taylor.
Commentaries of Proclus, trans. by Thomas Taylor.
Commentaries of Proclus, trans. by Thomas Taylor.
The Sacred Calendar of Prophecy, by George Stanley Faber, 1828, London.
Ancient History of Asia, Atlantis of Plato, and the Learning of the Ancient Brahmins, 2 volumes in 1, London, 1814, by M. Bailly.
History of the Druids and other Writings, 2 vols., London, 1726, J. Toyland.
The Lost Solar System of the Ancients, discovered by John Wilson, 2 volumes.
The Pythagorean Triangle, G. Oliver.
Neo Platonism and Alchemy, by Prof. Wilder.
Ancient Alphabets and Hieroglyphics, by Joseph Hammer. Hammer. The Platonist Magazine, 1888, edited by Johnston. Cosmic Consciousness, by R. M. Bucke, will pay \$8.00 for copy.

Edw. Eberstadt, 25 W. 42nd St., New York, N. Y.

Boston Review, vols. 5 and 6, 1865-6. California, Oregon, Wyoming, Utah, Montana and the Far West; Books, pamphlets, maps and manu-

Edward Eberstadt-Continued

scripts urgently wanted. Any and all items; price no object; spot cash with order. Attention to this notice will prove a source of continuous profit.

Paul Elder & Company, 239 Post St., San Francisco, California

Any books by Marion Harland.

Mathematical Essays and Recreations, W. W. R. Rall.

Ball.
Mathematical Wrinkles, by Jones.
Evolution of the Idea of God, by Grant Allen.
Tertium Organum, by Ospensky.
John Muir's Letters to a Friend.
Tramps Thru the Bret Harte Country.
John Skelton, edited by Dyce.
Holland, by Torchiana.

Geo. Pabyan, Riverbank Laboratories, Geneva, Ill., or Walter M. Hill, 22 E. Washington St., Chicago Works on Ciphers, Obscure Writing, Symbols, Synthetic Elements, Cryptic Forms of Language Crytography. Ancient Symbolic Steganography Signs, and other annusual characters in writing.

Marshall Field & Company, State, Washington, Randelph and Wabash, Chicago, Ill.

Adventures in Homemaking by Shackleton. Mystery of Remarsh Farm by Archibald Marshall. On the Trail of a Spanish Pioneer by Garces in two volumes. Volumes. Under the Skylights by Henry B. Fuller. Drake by Parker.
Agony Column by Digger.
Volume 1 Number 1 of Reviewer Richmond Virginia. Volume 2 Number 1 of Reviewer Richmond Virginia. ginia.
Story of Eden by Saltus.
The Living Mummy by A. Pratt.
Anatomy of Negation by Saltus.
Historia Amoris by Saltus.
Pomps of Satan by Saltus.
Perfume of Eros by Saltus.
Vanity Square by Saltus.

Nelson I. Finch, Johnstown, N. Y. Mind and Body. AscDougall, Harvard. Illustrations of Masonry, Preston, 1772 or 1775. Catalogue of Library of Samuel C. Lawrence. Old Masonic Books. Gideon Welles Diary.

H. W. Fisher & Co., 207 So. 13th St., Philadel-phia, Pa.

paia, Pa.

Ratzels, History of Mankind, 3 vols., Macmillan.
Canon in Residence, Whitechurch.
Misadventure, Matrimony, by W. E. Norris.
The Lusiad. trans. Burton, 6 vols.
Daughter of Peter the Great, Waliszewski.
Semi-attached Couple, by Eden (H. M.).
Roosevelt, Life of Benton, 1886.
Roosevelt, Life of Gouverneur Morris, 1886.
Roosevelt, Hunting in Many Lands, first ed.

Fowler Brothers, 747 South Broadway, Los Angeles, Calif.

The Message of Aquarius, Curtiss.
Physical Basis of Music, A. H. Wood (Cambridge Manuals of Science Literature).
Fear by Angelo Mosso.

Franklin Bookshop, 920 Walnut St., Philadel-phia, Pa.

Rafinesque, Any orig. publications, 1808-40.
Bent, Diving Birds and Gulls and Terns, Bulls.
U. S. N. Nat. Mus. 107, 113.
Engelman, Labor Among Primitive People.
Coues, Key to N. A. Birds, 2 vols., Boston, 1903.
Cope, Batrachia of N. A., Washington 1889.

John L. Galletti, 400 Grand St., Newburgh, N. Y ..

Lecky's European Morals.
Chesterfield's Letters to His Son.
Aesop's Fables, Tenniel illustrations.
Memoirs. Greville, Winfield Scott.
Dunne, Secret Chronicles, 11 vols., St. Simon, 3 vols.
Lucretia Borgia, Life or Memoir.

Gammel's Book Store, Austin, Tex.

Hertzberg, Love Lyrics. McCaleb, Winnowings of the Wind.

Gardenside Bookshop, 260 Dartmouth St., Boston, Mass.

Taylor, W. H., Four Years with General Lee. Stevenson, R. L., Anything relating to. Guild's Old Times in Tennessee. Judson, K. B., When Forests are Ablaze, 1912. Cambridge, A., Three Miss Kings. Van Schaick, G., Sweet Apple Cove. Diver, Maud, Great Amulet. Kingsford, A. B., Perfect Way. Clothed with the Sun. Schulte's Work on Faticism. Sand, G., Histoire de ma Vie, Fitzgerald, Ed., Letters. Burnand, F., Happy Thoughts. Adventures of John Johns. Yellow Book, any odd volumes. The Lark, any odd volumes. The Lark, any odd volumes. Merriam Genealogy in England, by C. Pope. Truex or Truax Genealogy. Prince of Wales Book. In Praise of Bishop Valentine. Lucas, K., V., Life of Charles Lamb. Hand in Hand, Verses by a Mother and Daughter. Hepworth, G. H., Brown Studies. Gibbs, P., Knowledge is Power. Barber's Anglo-American Pottery. Brandes, G., Nineteenth Century Literature. Montagu, G., Genealogy of Montagu Family. Hibbard, Genealogy of Hibbard Family.

Edward Carey Gardiner, 152 Bullitt Bldg., Philadelphia, Pa.

Poor, Manual of the R. R. of the U. S. for 1868-1874 inclusive.

Brnest R. Gee & Co., 442 Madison Ave., New York Moore, Confessions of a Young Man, first edition.
Memoirs of My Dead Life, first edition.
Max Beerbohm, Happy Hypocrite, first edition.
Swettenhan, Unaddressed Letters.
Arthur Symons, London Nights.
F. W. Bane, Substance of a Dream.
Trials of Five Queens by Story Deans.
James, Madonna of the Future.
American Turf Register, any volumes.

The J. K. Gill Company, Third and Alder Sts., Portland, Ore.

Ticonderoga, George P. R. James.
Man of Galilee, Wendling.
Old Court Life in Spain, F. M. Elliot.
High Speed, Stagg.
People from the Other World, Henry S. Olcott.
Greek Commonwealth, Zimmern.

Ginsburg's Book Shop, 1829 Pitkin Ave., Brooklyn, N. Y.

Great French Revolution by Peter Kropotkin.

The Goldsmith Book & Stationery Co., 116-118 So. Topeka Ave., Wichita, Kas.

A Very Small Person, Anna Hamilton Donnell, Pub. by Harper.

Goodspeed's Book Shop, 5A Park St., Boston, Mass. Bliss, Sylvester, Life of Wm. Miller. Buck, Cosmic Consciousness. Burnett, Sara Crewe, old ed. Burton, Mission to Gelele, 2 vol., Memorial ed. Burton, Mission to Gelele, 2 vol., Memorial ed. Eckstrom, Penobscot Man. Hopkins, A. A., Home Made Beverages, 1919. Lamb, Biog. Dict. of U. S., Univ. ed., 7 vol. Lea, Hist. Inquisition of Middle Ages, vol 1. Lee, Vernon, Hautings, J. Lane. Melville, H.. Any first editions. Moore, Gothic Architecture, 1906. Moultrie's Memoirs. Oxford, Ct., History of. Parloa, Mrs., New Cook Book. Peter Parley's Tales. Qualtrough, Boat Sailor's Manual. Van Rensselaer, Landscape Gardening.

Goodspeed's Book Shop-Continued

Wasson, Capt. Simeon's Store and Other Titles.
Genealogies, Billings gen.
Edwards, Descend. of John, 1915.
Egerton gen., 1887.
Northall gen.
Nye Family, 1907.
Senefelder, The Invention of Lithography.
Studio, Modern Woodcuts and Lithographs. 1919.

Grant's Book Shop, Inc., 127-129 Genesee St., Utica, N. Y.

Hittell, Brief History of Culture, Appleton, 1875. Devon, Criminal and the Community. Merchant of Venice. Twelfth Night. Hamlet. Tudor Shakespeare, leather binding.

Grimwood's, 24 North Tejon St., Colorade Springs. Colo.

Aurora Leigh, Mrs. Browning, leather edition.
Aurora Leigh, Mrs. Browning, cheap edition.
Sundials and Roses of Yesterday.
Book of Old Time Gardens, by Alice Morris Earle.
Chamberlain, Salisbury, 3 vol., Geology, published
by Henry Holt Co., set.

Priscilla Guthrie's Book Shop, 516 Wm. Penn Place, Pittsburgh, Pa.

Fairbairn, Book of Crests of England and Ireland, pub. by Putnam.

Hall's Book Shop, 361 Boylston St., Boston 17, Mag

How Paris Amuses Itself. Short History of Engraving and Etching, A. M. Hind. Etchings. F. Wedmore. Fine Points, F. Wedmore. Etchers and Etchings, Hamerton.

Hampshire Bookshop, Inc., 192 Main St., North-ampton, Mass.

Adelaide Crapsey's Poems.
Esther Singleton, Furniture.
Brandes, G., Ferdinand Lassalle.
Spargo, J., Karl Marx, Life and Work, Huebsch.
Mumby, Frank A., Romance of Bookselling, Little. Brown

Handy Book Corporation, Reading, Pa. Elbert Hubbards' Little Journeys. John Burroughs. Books by Henry Shoemaker.

Hazen's Bookstore, 238 Main St., Middletown, Cons. Story of the Catechist, Sherwood. Teachings of Jesus, Wendt, Scribner.

Henry Heckmann, 250 Third Ave., New York, H. Y. Shakespeare, parts 31, 32, 33 of vol. 8 of the Edisburgh Folio, pub. in 1903, by Fred. A. Stokes Ca. N. Y., and edited by W. E. Henley.

The Norman W. Henley Publishing Co., 2, 4 and 6 West 45th St., New York

The Newcomes. Pendennis.

Old editions, say about 1870, with pictures.

B. Herder Book Co., 17 South Broadway, St. Louis, Mo. The Catholic Encyclopedia, 16 vols.

L. B. Herr & Son, 46 and 48 West King St., Lancaster, Pa.

Smith, Geo. Adam, Jerusalem, Pub. by Doran.

Walter M. Hill, 22 Bast Washington St., Chicago, Ill.

Pattison, Memoirs. October Yale Review, 1921. Report of Secretary and Treasurer Benjamin Rus'. 1827. Vanderbarg, Who is the Greatest American? June Downey, Will Temperament. Le Gallienne, Travels in Europe. Benton, Debates, 1826 and 1827.

Walter M. Hill-Continued

Henry James, Portrait of a Lady, first ed. Bredon, J., Peking, first ed. Letters of William James, 2 vols.

Himebaugh & Browne, Inc., 471 5th Ave., New York French Furniture of Louis XIV. Master Skylark, first edition. Coopers Spy, first edition.
Robinson's Torrents, first edition.
History of Rome in the Middle Ages, Gregorovius.

Hochschild, Kohn & Co., Inc., Howard & Lexington Sts., Baltimore, Md. Elements of Record Keeping for Child-Helping Or-

Elements of Record Recping for Canal-Recynganizations.
His Hour, by Glyn.
Return of Sherlock Holmes.
Hell's Playground.
Poetical Favorites and Mine, by Snyder.
Father Kelly of the Rosary, by E. E. Rose. C. S. Hook, Weymouth Apts., Atlantic City, N. J.

Acts and Laws of All States. House and Senate Journals, All States. Convention Journals and Debates. Files of Southern and Western Newspapers.

J. P. Horn & Co., 1313 Walnut St., Philadel-phia, Pa.

Borrow, Celebrated Trials.

John Howell, 326 Post St., San Francisco, Calif. Leavitt, Emily Wilder, A genealogy of one branch of the Conant family, 1581-1890.

Odd numbers of Christian Science Journal, and Sentinel. Sentinel.

Men and Women, Robert Browning.

First editions of Bret Harte and Mark Twain,
Jack London and Frank Norris.

Gibbon's Rome, Bury's edition, vols. 4 and 5.

Evelyn's Diary.

Island of Tranquil Delight, Chas. W. Stoddard.

Islands of the Southern Sea, M. M. Shoemaker.

Wanderings Among South Seas Savages, H. Wilfred
Walker. Walker.
Forty Years in the Pacific, Frank Coffee.
A Woman in the Antipodes, May Hall.
Through Atolls and Islands in the Great South Sea,
F. M. Moss.
Na Motu, E. T. Perkins.
Coral Lands, H. Cooper.
Island World of the Pacific Ocean, Charles M.
Taylor Walker. Taylor.

Taylor.

Islands of the Pacific, James M. Alexander.

Travels under the Southern Cross, M. M. Ballou.

Eastern Pacific Islands, F. W. Christian.

The Sorceress of Rome, Gallizier.

The Whimsical Wooing, Anton Guilio Barrili.

Life in the West Indies, Wm. H. Thomes.

On Land and Sea, California, Wm. H. Thomes.

Lewey and I. Wm T. Thomes.

The Pomps of Satan, Edgar Saltus.

Woolnuth the Wanderer, Scandinavian author.

George P. Humphrey, Rochester, N. Y. Butler's Solar Biology. Out of the Hurly Burly by Max Odelen.

The H. R. Hunting Co., Myrick Building, Springfield, Mass.

Frere. Old Deccan Days.

New Testament, tr. by Joseph B. Rotherham, pub. about 1870, emphasized ed.

A. J. Huston, Portland, Me.

Bertini, Italian Idioms. DeCosta. Pre-Columbian Discovery of America, 3rd edition. gra edition.

DeCosta, Columbus and the Geographers, 1872.

DeCosta, Verrazzano, 1880.

Dubose, In the Gospels.

Gilder, Masterpieces World's Best Literature,

1 vol. edition. Select Letters of Major Jack Downing, Phila., 1831. Smith, Handfuls on Purpose, vols. 1, 2, 4, 5 and 6. Smith, Arnold's March to Quebec.

Hyland's Old Book Stere, 204-206 4th St., Portland, Ore.

Our Wonder World, half Morocco, vol. a only.

G. A. Jackson, 20 Pemberton Square, Boston, Mass. G. A. Jackson, 20 Pemberton Square,
Soule, Lawyer's Reference Manual.
Stauffer, Engravers, 2 vols.
Evan's Bibiography, 9 vols.
Cushing Initials, 2nd series.
Brinley, Catalogue Index.
Tower, Colonial Laws.
Foley, first editions.
Hart, Engravings of Washington.
Quote any American Bibliography.
Parson, Shipping, vol. 2.
Parson, Marine Insurance, vol. 1.
Willard, Legislative Handbook.

Hall N. Jackson, 719 Vine St., Cincinnati, O. American Book Prices, 1911, 12, 14, 15, 17, 18, 19, 20 Geo. W. Jacobs & Co., 1628 Chestnut St., P delphia, Pa. How to Get the Best Out of Books, Gallanni. As We Were Saying, Slather. 1628 Chestnut St., Phila-

Jersey City Free Public Library, Jersey City, M. J. American Educator, 7 vols. Baker, Guide to Historical Fiction. Bliss & Binder, New Encyclopaedia of Social Reform Chambers, Book of Days. Dahlinger, Nominations for Elective Office.
Harper, Encyclopaedia of U. S. History.
Johnson and others, History of Domstic and Foreign Commerce of the U. S.
McLaughlin & Hart, Cyclopaedia of American Government. ernment.
McClellan, Historic Dress in America, 1607-1800.
Perkins, French Cathedrals and Chateaux.
Spiers and Surrenne, French and English Pronouncing Dictionary.
Kocher, N. J. Orphan's Court Practice.

Johnson's Bookstore, 391 Main St., Springfield,
Mass.
Von Dobschutz, Christian Life in Primitive Church.
Burkett. Early Eastern Christianity.
Burkett, Early Christianity Outside Roman Empire,
Montefiore, Judaism and St. Paul.
Oliphant, A Little Pilgrim, published by Little,
Brown & Company.

George Kirk, 1894 Charles Road, Cleveland, O. Ambrose Bierce, Anything by.
James B. Cabell, Any firsts.
Thomas H. Chivers, Anything by or relating to.
Joseph Hergesheimer, Any firsts.
Edgar A. Poc. Anything.
Edgar E. Saltus, Anything by or relating to.
Walt Whitman, Any early items.
Herman Melville, Any firsts.

Kleinteich's Book Store, 1245 Fulton St., Brooklyn, N. Y.

Blatvatsky, Secret Doctrine, old edition.
Baldwin, H. B. of Psychology, vols. 1, 2.
Munsterberg, Psychotheraphy.
Leuba, Psychology of Religion.
Royce, Outline of Psychology.
Janet. Mental State of Hystericals.
Baldwin, Social and Ethical Interpretations.
Spofford, Literary Criticisms.

Charles E. Lauriat Co., 385 Washington St., Boston, Mass.

Dante and His Circle, Rossetti. Dante and His Circle, Rossetti.

Beagle, Cole.

Beagle, Cole.

Beagle in America and England, Prentiss.

In the Year 13. F. Reuter. Tauchnitz ed.

The Painted Lily, Mrs. Crawford.

Bell, W. W. R., History of Mathematics.

Inge. W. R., Christian Mysticism.

Hoffding, H., History of Modern Philosophy.

Marrett. R. R., Anthropology.

Flint, Rohert, Philosophy as Scientia Scientiarum.

Case, Thomas, Scientific Method as a Mental Operation. tion. tion.
Gotch, Francois, Some Aspects of the Scientific Method.
Whetham W. C. D., The Foundations of Science.
Americanization of E. Bok, first ed.

Charles E. Lauriat Co.—Continued
Haunted Bookshop, Morley, first ed.
Parnassus of Wheels, Morley, first ed.
Max Stirner, His Life and Work, John H. Mackay.
The Iliad rendered into English Prose, by Sam.
Butler, revised by Fifield, Longmans.
Great Prophecies of the Centuries concerning Israel and Gentiles, Pember, Reveil.
Brown & Boyd, Old English and American Games.
Clements, Genera of Fungi.
Cowper, Letters ed. by Benham.
Denton, England in 15th Century.
Ford & Foster, Syndicalism.
Gardiner, Greek Athletic Sports and Festivals.
Gezyche, Introduction to Study of Ethics.
Hardy, Poems of Past and Present.
Haworth, Reconstruction and Union.
Henderson, American Diplomatic Question.
Herford, Handbook of Greek Vase Painting.
Hutton, Wm. Laud.
Jones, Experimental Domestic Science.
Johnson, George Grenfell and Congo.
Syly, Euphues.
Malleson, Mutiny of Bengal Army.
Onions, Story of Louie.
Noyes, Roumania.
Needham, Child in Song.
Lodge, Federalist.
Who's Who, 1919.
Burgess, Political Science and Constitutional Law, 2 vols.
Bunker Bean, D. P. & Co.
White Leather, Black.
Patchwork, Locker, Lampson.

John A. Lavender, 268 River St., Troy, N. Y. Early Rhode Island, Weedon. Williamstown and Williams College. Liber Studiorum, Turner.

Mrs. Leake's Shop, 78 Maiden Lane, Albany, N. Y. Upper Room, Ian McLaren, 2 copies.

- C. F. Lewis, 622 Pike St., Seattle, Washington Set Voltaire's Works, complete. Guild Hamlin, Spoils of Office. Ames, Forgery, Frisco, 1899.
 Gross. Criminal Investigation.
- C. F. Liebeck, 859 E. 63rd St., Chicage, Ill.

 Sabin s Dictionary, Americana, any parts.

 N. Liebschutz, 226 West Jefferson St., Louisville, Ky.

 Crossways of Sex, by Dr. Jacobus X.

 Little, Brown & Co., 34 Beacon St., Boston, Mass.

 The following books by Oppenheim:

 Passers By, 2 copies.

 Adv. Peter Ruff.

 Anna Adventuress.

 As a Man Lives.

 Betrayal.

 Daughter of Astrea.

 Double Traitor.

 Double Life Alfred Burton.

 For the Queen.

 Golden Web (A. P.)

 Kingdom Earth (A. P.)

 Long Arm Mannister.

 Misschief Maker.

 Misschief Maker.

 Misschief Maker.

 Misschief Maker.

 Master Mummer.

 Grex Monte Carlo.

 Mysterious Mr. Bernard Brown.

Traitors.
World's Great Snare.
Distributors (A. P.)
Thirty-nine Steps, by Buchan, Doran.
Curtain of Steel, by Traffail, Doran.

B. Login & Son, 29 East 21st St., New York City Haab, Ophthalmoscopy.
Tracher, Medical Biography.
Williams, Medical Biography.
Landolt, Refraction.
American Journal of Physiology, 1-18, 24-50, or parts.
Journal of Cutaneous Diseases 35-40.
Thatcher, Medical Biography.
Beaumont Physiology of Digestion.

Login Brothers, 1814 W. Harrison St., Chicage, Ill. LeJars, Surgery, vol. 2 1914. Sobbota and McMurric, Anatomy, vol. 1. Deaver, Anatomy, vol. 3.

Long Island Book Exchange P. O. Box 115, Glean Cove, L. I.

The Crimson Sign, Keightley. The Cavaliers, Keightley. Mayhew, London, Anything.

Lord & Taylor Book Shop, Fifth Ave. at 38th St., New York City

Rockwood, The Rival Ocean Diver.
J. C. Lauphier, Alone with Jesus, Tibbals & Son, 1872.
McCutcheon, Nedra.
Jos. Wilson, Life of Chas. A. Dana, Harper.
Dr. Morris Buck, Cosmic Consciousness.

Robert W. Lull, I Chapel St., Newburyport Mass. The Covenant Baltimore, 1845-1848, I. O. O. F. Magazine. Oscar Wilde, by F. Harris, N. Y., 1918, vol. 2 only.

McDevitt-Wilson's, Inc., 30 Church St., New York.

Schnitzler, A., Hands Around.
Thomas Hunter Vaughan, The Gates of the Past.
Pym Yeatman's Feudal History of the County of
Derby, vol. 2, Section 4.
Frank T. Bullen, Call of the Deep.
Frank T. Bullen, Frank Brown, Sea Apprentice.
Frank T. Bullen, Son of the Sea.

J. B. McGee, 176 West Sist St., New York City Barber, Anglo-American Pottery, Second ed., 1901. Old China, A magazine published by the Keramic Pub. Co., complete set, bound or unbound, for 1902-3-4.

John Jos. McVey, 1229 Arch St., Philadelphia, Pa. Curtis, Constitutional History of the United States, vol. 2, blue cloth, Harper.

Macauley Bros., 1268 Library Ave., Detroit, Mich.
Home Book of Verse, Stevenson, eeither one volume
or the set.
My Lady Caprice, Jeffry Farnol.
Penguin Island, Anatole France.
Canada in Flanders, Aiken.
The Trail to Boyland, Nesbitt.
Humor and Pathos, Landon Melville.
The Confessions of a Con Man, Irwin.

R. H. Macy & Co., Book Dept., New York City Life of Garrettson, Nathan Bangs. Any Le Nôtre (Gosselin pseud.) Titles. Rival Sultans, by H. N. Williams, Dodd. Mead. Courtship of Queen Elizabeth, Martin Hume. The Sahara, by Pierre Loti, Brentano, either new or used copy.

Medical Standard Book Co., 301 N. Charles St., Baltimore, Md.

Nicholas Nickleby, Dickens, New National edition. Hurst pub. Color Problems, by Vanderpool.

Isaac Mendoza Book Co., 15 Ann St., New York City
Terry, Theory of Anglo Am. Jurisprudence.
Bolton or Scharf, Hist. Westchester.
Bolton, Hist. of Church in Westchester.
Biltz. Pract. Methods for Determining Molecular
Weights.
The Pyramids and Temples of Gizeth.
Surya Siddhanta.
Clifford Egypt, The Cradle of Ancient Masonry.

F. P. Merritt, 4 Rast 36th St., New York

Cash with order for books on Andrew Jackson or
Theodore Roosevelt. Give name, author, edition
and condition with price delivered.

Methodist Book Concern, 150 Fifth Ave., New York, N. Y.

Helen Lester, Alden. Jessie Wells, Alden. Bernie's Chicken, Alden.

The W. H. Miner Co., Inc., 3518 Franklin Ave., St. Louis, Mo.

Billing, Marionettes.
Davis, Norah, The Other Woman.
Bacon, Madness of Philip.
Baker, The Color Line.
Smith. English Language.
Fairchild, Making of Poetry.
Corson, Aim of Literary Study.
Rylands, Outlines of English Literature.
White, Wm. Allen, In Our Town.
Antrim, B. J., Pantography, Phila., 1843.
Lea. Superstitution and Force. Lea, Superstitution and Force.
Gummere, F. B., Germanic Origins.
Brastow, Lewis O., Representative Modern Preachers.
St. Vincent, The Beautiful Philosophy of Initiation.
Isham, S., History of American Painting.
Wallace, Man's Place in Nature.
Ware, American Vignola, Parts 1 and 2.
Moore, Gothic Architecture. Edwin Valentine Mitchell, 27 Lewis St., Hartford, Conn

John Dolbear of Boston, A. D. Osborne. Whole Year Round, Sharp, 3 copies. Christmas Day, Barry, 2 copies. My Creed, Walter.

Moroney's, 3d St. at Dixie Bldg., Cincinnati, O. Foote's Plain Talk.

John Murphy Company, Park Ave. and Clay St., Baltimore, Md.

Butler's Lives of the Saints, 2 and 4 vols.

The H. C. Murray Co., 699 Main St., Willimantic, Conn.

True Geo. Washington, Ford.

Norman, Remington Co., Charles St., Baltimore, Md. Lake, Stronger Than the Hills.
Middleton, Ghost Ship and Other Stories.
Middleton, Poems and Songs, 1st Series.
Middleton, Finding the Worth While in Europe.
Masefield, Spanish Main.
Roosevelt, Works, Elkhorn ed.
Stevenson, Hamilton, Animal Life in Africa.
Dewey, My Pedogogic Creed, Pamphlet.
Cobb, Watchers on Longships.
Kaler, Huchback.
Watson Rethany Appl Matson, Bethany, Appl.

Boot and Shoe Recorder, March 4 to Sept. 17, 1921.

Genl. Electrical Rev., Feb. 1921.

Hubbard, Good Men, Little Journey Series.

Hubbard, Great Scientists, Little Journey Series.

Davis, Rise and Fall of Confederacy.

Counting House Arithmetic Scancerion, System. Counting House Arithmetic, Spencerian System. Competeni, Artists and Decorators Design Bk. Mitchell, Business Cycles.

Ohio State University, Columbus, Ohio DeVine, Spirit of Social Work, a copies. Cleveland, Presidential Problems.

Old Corner Book Store, 27 27 Bromfield St., Boston,

Letters to a Youngest Sister, by Thomas Carlyle. The Children's Bread, Edgar Park.
In This Our World, Charlotte Stetson Gilman Perkins. Cosmic Consciousness, by Buck.

Old Corner Book Store, Springfield, Mass. Springfield, Mass., Directory, 1920 and 1921.
Atlas, Hampden County, Mass.
South Dakota Histl. Socy. Collections, vol. 2.
Pollard's 4th Year of the War.
New Haven Colony Histl. Society Colls., vols. 1 But 2.

Nebraska Historical Society Collections, vols. 3, 4, 1892; vol. 5, 1893; vol. 3, 1899; vol. 5, 1902; part 1, vol. 1, Second Series, 1894-5.

Lachrymae Christi. and 2.

Oxford University Press, American Branch, 36 West 32nd St., New York City

The Knickerbocker, May, 1839.

Pasadena Public Library, Pasadena, Calif. Hervey, A. B., Sea Mosses

D. L. Passavant, Zelienople, Pa. Pgh. Directories, 1851, 53, 54, 55; also in 60a-1866-7 1867-8, 1868-9, 1869-70. Pa. Mag. Hist. and Biog., vols. 23 to date, bound. Rufus, Putnam, Map in Harris Tour, Boston, 1806. Munro, Crusaders New France in Amer. Nation Series. Nye, Bill, Comic Hist. U. S., fine copy. \$65 offered Part 2, Brackenridge's Modern Chivalry, 1st ed., Phil., 1712 (?) Paul Pearlman, 1711 G Street, N. W., Washington, D. C. Griffith, Gerald, Poems and Plays. Pearlman's Book Shop, 933 G Street, Northwest. Washington, D. C.

Washington, D. C.
Campfires of the Confederacy.
O'Brien, R. Barry, Lord Russell of Killowen.
Henderson, Mrs. J. B., Meatless Cookery.
Marlitt, At the Counselor's House.
Haydn, Dictionary of Dates.
Victrola Co. Book of the Operas.
Bucke. Mystic Masonry.
Baum. L. Frank, Dot and Tot of Merryland.
Schwarz, Geographical Description Brief History of Palestine. Palestine.

England, Darkness and Dawn.

Kerry Gow, Paper Play.

Taylor, Frank Hamilton, Leaksville Woolen Mills, 1846, ed. 1900.

Shawn-Na-Lawn, Paper Play.

The Children's Longfellow.

Rives, Kingdom of Slender Swords.

Rives, Hearts Courageous.

From Darkness to Light, Ex Priest.

Dehan, One Braver Thing.

West, Algae, vol. 1, Cambridge Botanical Series.

Huysman, J. K., La Bas, English Translation.

Huysman, J. K., L'Oblat English Translation.

Henshaw, Bibliography American Economic Entomology, Complete or any volume.

English Translation, Galdos Marianela.

Thomas Parking, P. O. Bay 2005. Roston, Many. Palestine.

Thomas Perkins, P. O. Box 3055, Boston, Mass. Coggeshall, Hist. of Amer. Privateers Sheet Anchor, Kedge Anchor. Books on Rig-sails of old Sailing Ships.

Pennsylvania Terminal Book Shop, New York City Douglas, House with the Green Shutters.

Pettis Dry Goods Co., Indianapolis, Indiana Science and Health, by Mary Baker Eddy, 1st ed., published in 1875.

N. A. Phemister Co., 42 Broadway, New York, N. Y. U. S. Court of Claims Reports, vols. 1 and 2.

Pippen's Old Book Store, 605 N. Eutaw St., Balti-more, Md.

Sussex, by A. J. C. Hare.

Presbyterian Board of Publication, Bldg., Pihladelphia, Pa. Witherspoon What Life Means to Me, by Grenfell.

Presbyterian Book Store, 411 N. 10th St., St. Louis, Mo.

Great Prophecies of Christ Concerning the Churches, G. H. Pember. Theosophy, Buddhism and the Sign of the End, G. H. Pember. Any books by Andrew A. Bonar or Horatius Bonar. Preston & Rounds Company, & Westminster St., Previdence, R. I.

Baxter, Saints Everlasting Rest.

Princeton University Library, Princeton, N. J. Carr, The Church and the Roman Empire. Freeman, General Sketch of History. Gordon, Innocent the Great. Haggard, King Solomon's Mines. Holland, Rise of Intellectual Liberty. Fleming. How to Study Shakespeare, vol. 4. Howe, Studies in the Civil Law. Hutton, The Church in the Sixth Century.

Princeton University Library-Continued Joyce, Short History of Ireland. Lavisse, General View of the Political History of Lea, History of Auricular Confessions and Indulgences in the Latin Church.
Lucretius, De rerum Natura, Libri Sex, tr. by Munro, vol. 2. Marlowe, Mermaid Series, original ed. Putnams, 2 West 45th St., New York City

Dreiser, Twelve Men. Knowles, Jos., Joseph Knowles, Alone in the Wilderness. Jefferson, Thos., Compilation of the Words and Actions of Jesus of Nazareth, from Greek, Latin, French and English. Mackenzie, Explorations Down Mackenzie River. Mackenzie, Explorations Down Mackenzie River.
Sue, Romance of the West Indies.
Belcher, Mutineers of the Bounty.
Hult, Gottfried, Reveries and Other Poems.
Weigall's Cleopatra.
Weigall's Cleopatra.
Brandes, Geo., Main Currents in 19th Century Literature. Life of Francis Marion.

Queen City Book Co., 43 Court St., Buffalo, N. Y. History, Herodotus, Everymans Liby., vol. 2, or complete. Sobotta-Huber, Epitome Human Histology.
Books on Oil Burners and Burning, Tate.
Klien. Handbook of Massage, English Text.
Nils Posse, School Gymnastics, Aplic. Med. Gymnas-

Rare Book Co., 99 Nassau St., New York City Science and Health, by Mrs. Eddy, from the first to offitieth edition.

Christian Science Series, two volumes.

Early Christian Journals, bound or unbound.

Science of Man and Early Pamphlets, by Mrs. Eddy.

Chittenden, History of Fir Trade of the Far West.

3 vols. Leeson, History of Montana. Larpentuer, Forty Years a Fur Trader, 2 vols. Kendall, Texas Sante Fe Expedition, volume one

Raymer's Old Book Store, Seattle, Washington Oil Field Developments, Thompson. Crucifixion, The, By an Eye Witness.

Peter Reilly, 133 N. Thirteenth St., Philadelphia, Pa. Gardner, Greek Athletic Sports and Festivals.

The Rosenbach Co., 1320 Walnut St., Philadelphia, Walker's Journal of an Exploration, 1750, Boston,

Shadows of Old Paris, Duval. Israel Among the Nations.

Oscar Scherer & Bro., Inc., 29 Spruce St., New York, N. Y.

The Buccaneers of America, Bonsol. The American Mediterranean, author Unknown.

Schulte's Book Store, 80 Fourth Ave., New York City Great Text of the Bible Series, set or odd vols. International Standard Bible Encyclopedia, 5 vols. Preacher's Homiletic Commentary, Volumes on John and Timothy. Warren, Translation of Buddhism. American Journal International Law, vol. 14, 4 Oct.,

Bothe, What Should I Believe. Bryce, Relations of Advanced and Backward Races Bryce, Relation of Mankind.

small ed.

Capen, Socialogical Progress. Capen, Socialogical Progress.
Davidson Aristotle.
Dupanlouf, The Catechism.
Fiske, Experiment of Faith.
Fitch, Art of Questioning.
Ford. Art of Extempre Speaking.
Giles. Anglo-Chinese Dictionary,
Groton, Secrets of Sunday School. Schulte's Book Store-Continued

Herbert, Country Parson. Herbert, Text Book in Psychology. Legge, Rivals and Forerunners of Christianity. McComb, Immortality.
Miller, Saul of Tarsus.
Moule, Outline Study of Christian Doctrine.
Nash, Atoning Life.
Nash, Cramma Pack, and Van Nash, Atoming Life.
Nesheld, Grammar Book 4 and Key.
Palmer, First Seven Years of a Child.
Pidgen, Blennerhassett.
Saton, Practice of Diplomacy. Saton, Fractice of Diplomacy.
Schoenrath, Santo Domingo.
Smith, The Creeds.
Ward, What I Believe and Why.
Webb, Cure of Souls.
White, Church Law.
Schaff's Religious Encyclopedia, vols. 11 and 12.
Life of R. W. Dale, by his son.
Guinness, On the Apocalypse.
Diary of Philip Hone, edited by Bayard Tuckerman, vol. 2. man, vol. 2.
Butler, Solar Biology, 13th or latest edition.
Jacobs, As Others Saw Him.

Scrantom's, Inc., Rochester, N. Y. Golden Sunset, by Tubbs.

Golden Sunset, by Tubbs.

Charles Scribner's Sons, Fifth Ave. at 48th St.,

New York City

Arabian Nights, Illus. by Paget, Rouse ed., Dutton.
Ballu, R., L'Oeuvre de Barye, Quantin, Paris.
Barber, American Pottery and Porcelain.
Calvert, Spanish Arms and Armour, Lane.
Du Cane, Flowers and Gardens of Madeira, Black.
Hare, Dante the Wayfarer.
McFadden, Babies Hymnals, McClurg.
Rossetti, M. F., Shadow of Dante.
Scott, J. F., Heredity and Morals, E. B. Treat & Co.
Thonger, C., Rock and Water Gardens, Lane.
Tyler, Spain.
Weigall, Travels in Upper Egyptian Desert.
Weigall, Treasury of Ancient Egypt.
Barrows, History of the Philippines.
Brand, Business of Trading in Stocks, last ed.
Brewer & Ridgway, No. American Land Birds, 5

vols., Water Birds, 2 vols. Brand, Business of Trading in Stocks, last ed.
Brewer & Ridgway, No. American Land Birds, 5
vols., Water Birds, 2 vols.
Budge, First Steps in Egyptian.
Croce, Historic Materialism, Mac.
da Vinci, List of Paintings of Leonardo da Vinci,
pub. previous to 1800.
Dutton, W. H., Boots and Shoes of Our Ancestors,
London. London. Falta, Ductless Glands, Blakiston. Faita, Ductiess Giands, Biakiston.
Forester, Frank, Works.
Gilbert, J. S., Panama Patchwork.
Gulliver's Travels, Bohn Lib. ed. only.
Harrington, Catalogue Works Seymour Haden.
Hart, Browere's Life Masks of Great Americans. 1899.

1899.

Henry, Life of Alex. Henry.

Hickey, J. J., Irregularities and Simple Impedimenta in the New Code of Canon Law.

Higier, H., Vegetative Neurology.

Hoare, Italian Dictionary.

James Edwin. ed., Long's Expedition from Pittsburg to the Rocky Mountains, 1819-20, London, 1823.

3 vols. ames, Edwin, ed., Long's Expedition to the Source

of the Mississippi.

James, Edwin, Narrative of the Captivity and Adventures of John Tanner Among the Indians,

Ventures of John Tanner Among the Indians, N. Y., 1830.

Janvier, Pre-Columbian Condition on Continent of North America.

Jones, Games of Patience.

Lancaster, Historic Houses and Churches of Virginians.

ginia

ginia.
Lavastine, M. L., Internal Secretions and the Nervous System.
Lee, 18th Century Studies.
Mary, Hints to Housekeepers.
McCutcheon, In Africa.
Merival, Roman Empire, Long., first volume only.
Nesbit, Algiers and Tunis, Black.
Papoonahoal, An Account of a Visit Made to the Quakers in Philadelphia by Papoonahoal and Other Indians, London, 1767.
Pamberton, Backward Child (Play).

Pamberton, Backward Child (Play).

Prentiss, G. L., Bright Side of Life, 1901, a vols.

Charles Scribner's Sons-Continued Rollins, A. W., Aphorisms for Each Day of Year. Smith, A. P., English Working Dog.
Tischendorf's Novum Testamentum Graece Edition Octava Critica Maior, vols. 1 and 2.
Vincent, Gates Into Palm Country.
Webb, Heritage of Dress.
Wells, Modern Utopia.
Williams, Arts and Crafts of Older Spain, 3 vols.
Alphabetum Tibetanum, Any edition except Latin.
Archko Volume. Arphabetum Interanum, Any edition except Archko Volume. Barber, American Glass. Barnett, Roof of the World. Brown's Index Digest, Lancaster. Pa., 1902. Calvert, Catalonia and Balearic Islands. Calvert, Catalonia and Balearic Islands.
Chemistry of Color.
Clifford, Studies in Brown Humanity.
Collins, W., Moonstone, first edition.
Country Life, English, Nov. 10, 1917.
Crockett, Sir Toady Lion.
Crockett, Sweetheart Travelers.
Dante, Vita Nuova tr. Rossetti ill. by E. Paul, Brentano's
Dedge, Hoof Beats in Virginia and Other Lands. Dodge, Hoof Beats in Virginia and Other Lands, Harper.
Enock, Republics of South and Central America.
Fitch, Comfort Found in Good Old Books.
Gardens, Old and New, vols. 2 and 3, cloth.
Gomperz. Greek Thinker, vol. 3 only.
Guiney, Happy Ending, Houghton.
Hall, G., Allegretto, ill. by Herford, Little.
Hall, G., Hundred and other stories, Little.
Hall, G., Legend of St. Cariberte, Badger.
Hall, G., Truth about Camilla, Century.
Hall, G., Wagnerian Romances, Lane.
Haynes, Scottish and Irish Terriers.
Hoppier, J. M., Greek Art on Greek Soil, Houghton.
House Around the Corner.
Hume, Queens of Old Spain, Doubleday.
Lewis, Modern Organ Builder.
Longfellow, Evangeline, first edition only.
Manesca, French Lessons.
McComb, Soul Surgery.
McNab, J., The Clan MacNab.
Merrick, All the World Wondered.
Millay, Renaiscence, first edition only.
Norway, Naples Past and Present, Methuen.
Palgrave, The Bank Rate and Money Market.
Platt, Italian Gardens.
Rackham, Peter Pan, Quarto ed. only.
Smith, Modern Organ Tuning.
Spiers & Anderson. Greek and Roman Architecture.
Symons, Cities of Italy, Dutton.
Thom, Brief History of Panics in the U. S.
Tischendorf, Greek Testament, Eighth edition only.
Twain, Date 1601. Conversation by Social Fireside
Time Tudors, first edition only.
Twain, Date 1601. Conversation by Social Fireside
Time Tudors, first edition only.
Weigall, Life and Times of Akanaton.
White, Book of Orchids, Lane.
Wolstoncroft, Letters to Imlay.
Anderson. Norse Mythology.
Budge, Dwellers on the Nile.
Comfort, Book of Skag.
Ewald, C., Spider and Other Tales, Scribner.
Farrington, Gems and Gem Stones.
French, List American Silversmiths and Their
Marks.
Colby, F. M., Imaginary Obligations.
Johnsoniana, London, Bohn, 1845. Dodge, Hoof Beats in Virginia and Other Lands, Marks.
Colby, F. M., Imaginary Obligations.
Johnsoniana. London, Bohn, 1845.
Kunz, Precious Stones of No. America.
Merington, M., Cranford, (A Play).
Phillpots, My Garden.
Poe, Tales of Mystery, Ed. Illus, by Clarke, Bren-

Robinson, E. A., Man Against Sky. Robinson, E. A., Town Down River. Selleck, C. M., Norwalk. Charles Sessier, 1314 Walnut St., Philadelphia, Pa. Jar of Honey, Leigh Hunt. Strapola, set.

tano.

Pope, Trans. of Iliad. Bohn Library.

Puller, F. W., Anointing of the Sick in Scripture and Tradition, Gorham.

The Amen Aminet Sky.

John V. Sheehan & Co., 1550 Woodward Ave., Detroit, Mich.

Holbrook Jackson, Men of the Nineties . Cockerell, Book Binding, published Appleton.

Sibley, Lindsay & Curr Co., Rochester, N. Y. Journal of the Constitutional Convention of 1787, by James Madison, edited by Gaylord Hunt, Putnams, s vols.

C. Everette Smith, 317 South Hill St., Los Angeles, California

Barrie's Mythology and Siege of Troy, Japan paper, Remarque Proof edition.

Clarence W. Smith, 44 East Avenue, Rochester, N.Y. The Genealogy of the Stickney Family.
Triumphant Song Book, containing Seeking the Lost.

Estate George D. Smith, 8 East 45th St., New York, N. Y.

Carroll, Rhyme and Reason, Macmillan ed., 1894, Frost illustrations.

The Smith Book Co., 914 Union Central Bldg., Cincinnati. Ohio Mrs. Oliphant's Life of Edward Irving.

Smith & McCance, 2 Park St., Boston, Mass. Psychology of the Unconscious, Jung, Moffat. Lady Who's Bright Eyes, Hueffer, Doubleday. Tertium Organum, Ouspensky. Contemporary Portraits, 1st, 2nd, 3rd Series, Harris.

Spon & Chamberlain, 120 Liberty St., New York Bolyai, The Science of Absolute Space.

Standard Publishing Co., 8th St., Cincinnati, O. Adam Clarke's Commentary. Maclaren's Expositions.

G. E. Stechert & Co., 151 W. 25th St., New York Am. Inst. Electr. Engin. Trans., vol. 38.

Am. Journal Education, ed. Barnard, set or run. Brooks, Social Unrest, Mac Dickson and Antonia, Life Edison. Du Chaillu, Viking Age, 2 vols., Scrib. Earle, Two Centuries of Costoume, Mac. Engineering Index, 1909 to 1918, any. Euler, General Chemistry of Enzymes, Wiley. Gilman, University Problems, Century. Henderson, Modern Methods Charity, Mac. Larmor, Ether and Matter.

Insurance Yearbook, 1919 and 1920.

Laut, Vikings of the Pacific, Mac. McClendon, Physical Chemistry, Princeton. Mitchell, World before Abraham, H. M. Palmer, Drama of Apocalypse, Mac. Poet Lore, vols. 15, 16, 18, 22 and 23. Rose, Cyclopedia Canadian Biography. Sharpe, Wonders of Bird World, Stokes. Sheldon, Strife of Systems.

Thomas, Through Death to Life. Silver. Ware, Georgian Period, Students' Edn.

W. K. Stewart Co., 44 E. Washington St., India Am. Inst. Electr. Engin. Trans., vol. 38.

W. K. Stewart Co., 44 E. Washington St., Indian-apolis, Ind.

Matt Eleanor, Civilization. Thompson Manrice, Poems.
Fractional Distillation, Sydney Young.
Corporation Organization and Management, Coynton, Black, Wm., Shandon Bells. Saintsburg, George, E., History of Criticism, 3 vols., pub. Dodd. Ford, J. L.. Third Alarm, 2 copies. Massoon. Short Stories From Life. Pfrimmer, W. W., Driftwood Poems. R. F. Stonestreet, 507 Fifth Ave., New York

Duruy's Rome.
Evangeline, 1st ed., boards.
Milton's Aseopagetica, 1644.
Vanity Fair, 1st ed., 1st issue.
Chimes, 1st ed., 1st issue. Immortals German Classics American Genealogy containing the Mitchell, Morrow or Murrough Families with Their Crest, etc Sporting Books.

Studio Book Shop, 198 Dartmouth St., Boston, Mass. Bancroft, Games, 2nd-hand.
Billington, Mary F., The Red Cross in War.
Haines, T. L., and Yaggy, L. W., Royal Path of
Life, pub. by Reilly & Britton and Southwest-

Syracuse University Book Store, 303 University Pl., Syracuse, N. Y.

Cook, Old Tourraine, Oxford.

The Talmud Society, 33 Newbury St., Boston, Mass. Hebraica, Judaeca, books on The Talmud, Zionism, etc. Report everything of Jewish interest. Give full bibliographic description.

Lewis Thompson, 29 Broadway, New ork, N. Y. Ebrietatis Ecomium, N. Y., 1910. Americana Ebrietatis, N. Y., 1917. Delafield, Biography of Francis and Morgan Lewis. English Notes, Boston Daily Mail Office, 1842.

THE DRAKE LINE

BEST-SELLING

PAINTING BOOKS

Atkinson's "Sign Painting."
Atkinson's "A Sho' at Sho' Cards."
Atkinson's "Scene Painting." Strong's "Book of Designs. Strong's "Art of Show Card Writing." Modern Painters' Cyclopedia. Automobile Painting, etc.

Every Bookseller in America can

sell Drake Books at a profit.

FREDERICK J. DRAKE & CO., Publishers 1006 So. Michigan Ave., Chicago

Otto Ulbrich Co., 386 Main St., Buffalo, N. Y. Five Great Monarchies of Ancient World, Rawlinson. Six Great Monarchies of Ancient World, Rawlinson. Seven Great Monarchies of Ancient World, Rawlinson.

When Knighthood Was in Flower. Grain of Dust, Phillips.

Union Club Library, 1 E. 51st St., New York Marbury, M. O., Favorite Flies and Their History, Tucker, Beverly, George Balcombe. Wirt, Wm., Letters of the British Spy.

United Lutheran Publication House, 437 Fifth Ave., Room 904, New York

Fisher's Church History, 2nd-hand. Schaff, Church History, vol. 1, 2nd-hand. Kurt's Church History, vol. 1, 2nd-hand.

University of California Library, Berkeley, Calif. Marshall, Present Position of Economics.

University of Illinois Library, Urbana, Ill. Lanza, Applied Mechanics, 9th ed.

U. of I. Supply Store, 627 S. Wright St., Champaign, Illinois

Buck, Cosmic Consciousness.

University of Pennsylvania Library, Philadelphia,

Annals Am. Acad. Pol. Soc. Sci., Jan. and March, 1921.

University of Oregon Library, Eugene, Oregon Huc, E. R., Travels in Tartary.

Emil Uz, 203 A. South Broadway, St. Louis, Mo. Wells, Outline of History, 2 volumes, Havelock Ellis. Psychology of Sex, 1 volume.

George Wahr, 103 North Main St., Ann Arber, Mich. Taussig, Wages and Capital, 5 copies.

Walden Book Shop, 307 Plymouth Court, Chicago, Ill.

Held for Orders, Spearman.
Scotch-Irish in America, Ford.
Confessions of a Fool, Strindberg.
Shakespeare Apochrypha, ed. by Tucker, Brooke.
The Road, Jack London.
What In Conf. Feelich Beat. What Is Good English, Peck, Dodd-Mead.

Edwin C. Walker, 211 West 138th St., New York City Rosicrucian Ritual, pub. by Flame Press.

John Wanamaker, Book Store, New York City Man On the Box, Harold McGrath. Circuit Rider's Widow, Cora Harris. Verdant Green. Speeches and Addresses of Gov. W. C. Russell. Life and Works of Paul Lawrence Dunbar, by Lida Keck, pub. by Curtis Pub. Co. Armenian Background, McGrath.

Wayfarers' Book Shop, 1623 H Street M. W., Washington, D. C.

The Beggar's Opera, Gay, Doubleday. In His Own Image, Corbo. Defense of Aristocracy Ludovici In the Midst of Life, Bierce. Devil's Dictionary.

J. R. Weldin Co., 413 Wood St., Pittsburgh, Pa. Wiley, History of American Whisky.

The Westminster Press, 125 N. Wabash Ave., Chicago, Illinois

Annie Hamilton Donnell, The Very Small Person.
Baron Friedrich von Hugel, The Mystical Element
of Religion, as studied in Saint Catherine of
Genoa and her friends.
Funk, The Widow's Mite.
William Carvosso, 60 Years a Class Leader.
Nestle's Greek Testament with Lexicon, wide mar-

gin. Pepy's Diary.

Venerale Henry Law, M. A., Christ Is All, the Gospel of the Pentateuch in Genesis.
Venerable Henry Law, M.A., Christ Is All, the Gospel of the Pentateuch in Numbers and Deuteronomy, pub. by J. W. Weston, England, about

Geo. F. Wharton, 609 Baronne St., New Orleans, La. Peter Rosegger's The Forest School Master.
P. Rosegger, The Earth and the Fullness Thereof.
The Seige of the Lady Resolute, Dickson.

R. H. White Company, Boston, Mass. Set Conan Doyle. Set New International Encyclopedia. Book of Knowledge. Harvard Classics. Encyclopedia Britannica, 11th ed.

Whitlock's Book Store, Inc., 219 Elm St., New Haven, Ct.

Gladstone, Book on Letters.
Hawkins, Polishing and Plating of Metals.
Bohm Baerwk, Positive Theory of Capital.
Bohm Baerwk, Capital and Interest.
Bohm Baerwk, Recent Literature on Interest.
Von Wieser Natural Value.
Robert Owen, Biography.
Ganong, Plant Physiology.
Fink, Lichens on Minnesota.
Schneider, Guide to Study of Lichens. Schneider, Guide to Study of Lichens.

J. I. Williams Book Co., 24 Pearl St., Worcester, Mass.

Greenleaf's Arithmetic. Bell's Pink Boots. Bryant's Household Library of Poetry and Song. Jurgen.

Williams Bookstores Co., Under the Old South Meeting House, Boston, Mass.

Belloc, Bad Child's Book of Beasts. Bartlett, Wall Street Girl. Buck, Cosmic Consciousness.

Williams Bookstores Co.-Continued

American Kennel Club Stud Book, vol. 21 to last volume. Bentley, Science of Accounts.

Chambers, Ashes of Empire, Red Republic, Lor-raine, Maids of Paradise.

rame, Maids of Paradise.
Complete Works of Francis Thompson, 3 vols.
Cassel, Encyclopedia of Photography.
Collins' (Cook) Mable, When the Sun Moves North.
Cooper, The Task.
Cheshterton, G. K., Robert Browning, Mac.
Drummer Boy of Shiloh.
Fergusson, Greek Imperialism.
Garrett, Elizabethan Songs.
Goodyear, Chas. Gium Elastic 1862

Garrett, Elizabethan Songs.
Goodyear, Chas., Gum Elastic, 1853.
Graham, Where Socialism Failed.
Gould, Int'l Textbook of Surgery, vols. 1 and 2.
Gately, Universal Education, 1822.
Hegel, History of Philosophy.
Hitchen, Green Carnation.
Int'l Library of Tech. Volume No. 76, Cotton and Cotton Pickers.
Int'l Library of Tech., No. 77, Ring Frames, etc.
Jordan Valley and Petra, 2 vols., Putnam.
Johnson, Burgess, Animal Rhymes.
Low. Wm. Jacob Beheman, 4 vols.
Lord Chesterfield Letters to His Son.
Le Galliene. R., Little Dinners with the Sphinx.
Lecky, Quote any items.

Lecky, Quote any items.
Lawrence, Amos, Masonic Lectures.
McLaren, Ian, Cure of Souls.
Mahaffy Progress of Hellenism in Alexander's Em-

Mahaffy Progress of Hellenism in Alexander's Empire.
McPhee. King Arthur in Inez.
McPhee. King Arthur in Inez.
McFadden, Honest Lawyer, Lane.
Marine Engineering Course, I. C. S.
Morley, On Compromise.
Mitchell, Business Cycles.
Moore. Gothic Architecture.
Orchids, Anything.
Old Sante Fe Trail.
Pierce, Trials of an Inventor, Life and Discoveries of Charles Goodyear, N. Y., 1856.
Phillips, Next Generation.
Parkes, Human Sexuality.
Personal Narratives of Thomas Hancock, London, 1856.

1856.
Retail Butcher, or How to Get the Most Out of Meat.
Richards, J. R., Aluminium, 1896 ed.
Robinson, Cesare Borgia.
Sets of Hardy, Cooper, Irving, Beaumont and
Fletcher, and all other low priced standard sets.
Set of Modern American Law, Blackstone Insti-

tute, 15 vols. ture, 15 vois.
Sabotto, Anatomy, volumes 1 and 2.
Walter, William W., The Sickle.
Waters, Ferns, Holt.
Zimman, Greek Commonwealth.
Winter, William, Works of, 5 vol

Winter, William, Hart, Wool Book. Works of, 5 vols., Mac., 1893.

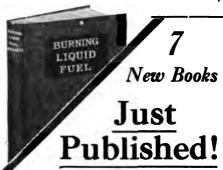
C. Witter, 19 South Broadway, St. Louis. Mo.

Henry Brewster, The Prison. Mueller, Carla Winckebach. Britannica. handy. thin paper, cheap. The Chalice of Courage.

Arthur R. Wemrath, Inc., 21 West 45th St., New York, N. Y.

Revised History of Harlem, Jas. A. Riker. Old Steamboat Days on the Hudson River, Buckman. Any books on Hudson River. Daniel Webster's Works, complete set. Ingersoll's Works, complete set. Standard Encyclopedia.

Womrath & Peck, Inc., 42 Broadway, New York City Brooks, Labors Challenge to the Social Order. Bullen, Men of the Merchant Marine. Cenci, Guerazzi. Cenci, Guerazzi.
Commons, Industrial Government.
Complete Angler, Cameron Illus.
Cope. Crocodiles. Lizzards and Snakes.
Drew, Daniel. His Book.
Duke. Crime and Criminals.
Field. Bondage of Ballinger.
Fletcher, History Cuba.
Leverhulme, Six Hour Day, etc.



1. BURNING LIQUID FUEL

By William N. Best, F.R.S.A A practical treatise on the combustion of oils and tars, giving analyses, calorific values and heating temperatures of various gravities with information on the design and installation of equipment. 354 pp., 6 x 9, 313 Figs., Cloth.

2. Automobile Repair-MAN'S HELPER

By Williams and Pile

Volume II now ready. The mechcanic, owner, chauffeur and student will find in this book a storehouse of new ideas. Invaluable to those who already possess volume I. 525 pp., 7 x 4½, 417 Figs., Fleesible. \$3.00.

3. BOOKKEEPING AND BUSINESS MANAGEMENT

By F, W. Risque

A complete guide which tells how to select and use a set of books for any business. The reasons why are given in all cases. A guide for individuals, partnerships or corporations. 192 pp., 7 x 10, 136 Figs., Cloth. \$2.50.

4. Homes of ModerateSize

By Kenneth W. Dalsell A collection of photographs and plans of modern suburban and country homes following the Colonial, Italian and English architectural styles, and arranged accordingly. 160 pp., 9 x 12, 300 Figs., Cloth. \$4.00.

TO BE PUBLISHED IN APRIL

5. How to Make Things ELECTRICAL

Edited by Raymond F. Yates
Tells how to make all sorts of electrical appliances with a special section devoted to Radio
Telegraphy. 428 pp, 4x7, 405 Figs., Cloth. \$2.50.

6. FORSYTHE'S BLAST FURNACE

Revised by C.A. Meissner and J.A. Mohr 420 pp., 6 x 9, Cloth. \$4.00

7. THE AMERICAN HOUSE

By Charles S. Keefe
Illustrations and plans of homes built in U. S. during last few years. 256 pp., 9 x 12, buck-ram. \$10,00.

DAVID MCKAY COMPANY Trade Representatives Philadelphia, Pa.

U. P. C. Book Company, Inc. New York

243 West 39th Street.

Womrath & Peck-Continued

Mendoza, Life Lazarillo de Tormes. Napier, History Peninsular War. Parks, Human Sexuality. Smith. In London Town. Smith, Village of Vagabonds.

Woodward & Lothrop, Book Dept., Washington, D. C.

The Whole Year Round. D. L. Sharp. Lights and Shadows of a Long Episcopate, Bishop Whipple.

BOOKS FOR SALE

American Library Service, 500 Fifth Ave., New York City

Jurgen, English limited ed., new. wrappers, \$14.00, cash with order.

Brown Book Shop, 326 State St., Madison, Wis. Harvard Classics. cloth, \$42.50. Ingersoll Dresden ed., ¾ mor., 12 vols., \$22.00. Voltaire, Les Delices Ed.. ¾ mor., 40 vols., \$37.50. Alex. Hamilton Business set, latest ed., 24 vols.. \$47.50. Schiller and Goethe in English, 24 vols.. cloth limited ed., Nichols, \$24. Lord's Beacon Lights of History cloth. 15 vols., \$21. Wm. M. Goodwin, 1406 G St., N. W., Washington, D. C.

Goodwin, The Christian Science Church.

G. C. Gue, Hempstead, N. Y.

The Buike of King Alexander the Conqueroure, a metrical romance in manuscript of the sixteenth century from the library of Faymouth Castle. bound in original wooden boards, 282 leaves, price £100.

John A. Lavender, 268 River St., Troy. N. Y. National Geographic. 9 years from 1913.

N. Liebschutz, 226 West Jefferson St.. Louisville, Ky. Shakespeare in Limericks, by McKee, a book containing 38 Limericks on as many titles. It was praised by Mencken when it appeared. \$1.50 ppd. Good discount to dealers.

Moreney, 35 E. 3d St., Cincinnati, O. 10 vols., ¾ leather, World's Best Essays, Brewer.
St. Clair Papers, 2 vols., good, \$5.00.
10 vols. Architecture, etc., Cyclo., Am. Tech. Soc., half mor., as new. 1916. \$15.00.
2 vols. Health Knowledge, 1920, \$4.00.
Carload Buyers invited. Spot cash.

Frank Rosengren, 17 East Ohio St., Chicage, Ill. Jurgen, English edition, illustrated, and limited, new copies at \$15 each. In format one of the finest books published in either England or America.

nica in many years.

New Student's Reference Work, 7 vols., 1920, as new, pub. at \$48. 50 sets to close out at \$7.50 ea. Italian Novelists, 7 vols., limited to 26 sets, water color ills. on satin, etc., \$70.

Moore, My Dead Life, English Signed ed., new.

woore, My Dead Life, English Esgate Car, work uncut, \$20.

Moore, My Dead Life, American Limited ed., new, uncut, \$9.

Currey, History of Chicago, De Luxe ed., 5 vols., \$4 mor. very fine copy, \$12.

Terms: Cash with Order.

L. Rutledge, Shawnee, Okla.

Harvard Classics. 50 vols., green cloth, \$45. Bret Harte, 25 vols., green cloth, Collier, \$17.50. Dickens, 25 vols., green cloth, Collier, \$45. The Children's Hour, 9 vols., buckram, Houghton,

\$12,50. principles of the World War. 5 vols., \$18.50. Continental Classics, 20 vols., red silk, Harper's.

Brann the Iconoclast, 12 vols., \$17.50. Memoirs of the Court of England, John H. Jesse, 30 Vols., \$35.

These sets are new. Prepaid if cash with order.

BOOK-TRADE OPPORTUNITIES

(Twenty Cents a Line)

POSITIONS OPEN

WANTED-BOOK SALESMAN, thoroughly experienced in second-hand and old books and prints. Write full particulars. WILLIAMS BOOKSTORES Co., Boston, Mass.

PUBLISHERS REP.: Prominent Eastern house wishes traveler for Southern U. S.; also Canada. G. D., care Publishers' Weekly.

YOUNG MAN thoroughly experienced in new and second-hand books. References. None other need apply. Call Weltman's Book Store, 39 West 125th St., apply. Call Wel New York City.

POSITIONS WANTED

MAN, thoroly experienced, buyer and manager, desires to connect with N. Y. house, book dept. Best references, E. A., care Publishers' Weekly.

MANAGER of well-known Chicago concern (Publ-Retail and Mail Ord. Depts.) desires to associate with party, able to invest a few thousand dollars and possibly to take an active part in buying out and possibly to take an active part in buying out an established or starting a new enterprise along specialty lines. Would also consider position with reputable house (Publ. or Retail) or like to represent publisher for Chicago and Western territory. He had the misfortune of losing his entire life-long savings through the recent failure of his bank. Please address to E. O. LEICH, 707 Oakdale Ave., Chicago, Ill Chicago, Ill.

EXPERIENCED editorial and research assistant would like position in publishing office. Reads four languages. References. H. M., care Publishers' languages. Weekly.

YOUNG MAN, fourteen years' experence, desires to connect with New York retail booksellers as salesman. Best references, \$30 to start. S. H., care Publishers' Weekly.

BUSINESS OPPORTUNITIES

WANTED—A STORE. We will buy a live book-store in growing town. Prefer University town. R. F., care Publishers' Weekly.

BAD BOOK ACCOUNTS collected anywhere. It's all we do. The longer you carry them the more worthless they become. We go to almost unbelievale lengths to collect. Checks are what you want and we get them for you. No oharge unless successful. Attorneys Prosecution Service, 37 West 39th St., New York.

REMAINDERS

OFFER US your remainders and plates. We are especially interested in publications on dancing. International Remainder art and 33 Newbury Street, Boston, Mass.

THE Syndicate Trading Company buys entire remainders, large and small of editions of saleable books. Sample may be submitted at any time of the year. Syndicate Trading Co.. Book Department. 2 Walker St., New York. Telephone—Canal 108s.

FINE exclusive line of jobs, remainders and standard sets. Always something new and interesting to show. Catalogue on request. Bigelow, Brown & Co., Inc., 286 Fifth Ave., New York.

WE BUY entire remainders large and small. Let us hear from you. Henry Bee Company, 32 Unics Square, New York City. Stuyvesant 4387.

TO BE PUBLISHED THIS SPRING

Masterpieces of Cicero

Essays of Elia and Last Essays of Elia

1 Volume

NELSON New Century Library



SPECIMEN OF TYPE

JEAN VALJEAN

53

Enjolras, who had just reloaded his, handed it to him. Jean Valjean aimed at the garret-window and fired; one of the two cords of the mattress was cut asunder, and it only hung by one thread. Jean Valjean fired the second shot, and the second cord lashed the garret-window; the mattress glided between the two poles and fell into the street. The insurgents applauded, and every voice cried:

Bound in Smooth Soft Leather
Flexible covers, with plain sides and gilt back,
gilt top and silk marker

Price, \$2.00 Per Volume sold in single volumes or complete sets

The prettiest and fastest selling classics on the market.

Including "Three Musketeers." "Monte Cristo" and other famous stories now in the moving pictures

Send for descriptive price list now to

THOMAS NELSON & SONS, New York

Pioneer Publishers of India Papor Standard Authors

NEW SPRING BOOKS-

IT IS TO LAUGH (Ready March 1st)

By EDNA GEISTER

A new book of new games and new stunts. In it there are games for large groups and small; games for the family; for dinner parties; for church social events, for community affairs; games and stunts for almost any kind of social gathering, with one whole chapter devoted to out-of-doors and picnic programs. Enough of the principles of leadership are given in each description to make every event accomplish its purpose, to make recreation re-creation.

\$1.25

WHAT'S BEST WORTH SAYING

By RICHARD ROBERTS

A new book by Dr. Roberts, author of "The Untried Door," "On to the City of God," etc.; based on addresses given at the Y. M. C. A. student conferences. Once more Dr. Roberts dares Christians to put Christianity into practice—Creeds, Faith, Evil—What do you believe? What do you do? His title comes from Coventry Patmore, who voices what most of us safely use as a test of sincerity. "In Divinity and Love What's Best Worth Saying—Can't be Said."

= RECENT BOOKS =

FOLK SONGS OF MANY PEOPLES

Compiled by Florence Hudson Botsford

Vol. I—contains 145 folk songs of the Baltic, Balkan and Slavic peoples. Paper \$2.75—Cloth \$3.25

TEN TALKS TO GIRLS ON HEALTH

By Augusta Rucker, M.D. Ten simple, sensible talks to girls designed to arouse their interest in the essentials of health building.

\$1,00

RED LETTER DAY PLAYS

By Margaret Getchell Parsons
A collection of short impromptu
plays to be given by younger boys
and girls on rainy days and holidays.
\$1.35

ICE BREAKERS AND THE ICE BREAKER HERSELF

By Edna Geister

The little book of games and stunts and the book of recreation methods combined. \$1.35

THE ICE BREAKER HERSELF

By Edna Geister

An analysis of this successful recreation leader's successful recreation methods. 75 cents

THE HALL WITH DOORS

By Louise Hasbrouck

An inspiring vocational story for girls which mothers and teachers have long been seeking.

\$1.50

THE WOMANS PRESS

600 Lexington Avenue



New York City



A few good books can make a home.

EVERYBODY reads some trash—so much is published. But you read it and forget it. Not so with the thoughtful book that improves with successive readings. You read it, remember it, and value it as a proud possession. Every Oxford book holds these qualities for someone.

THE LEGACY OF GREECE

By GILBERT MURRAY and others

A remarkable book written by a dozen of the world's greatest classical scholars to show what modern civilization owes to that of Greece, and what it can still learn from her.

A BOOK OF WOMEN'S VERSE

By J. C. SQUIRE

Net \$3.75 "Poetry is poetry whoever writes it, but so far as my observation goes people do feel curiosity about women's contributions to the arts. I felt this curiosity when I conceived this anthology: and it would be stupid not to admit it." A delightful addition to Mr. Squire's already long list of charming volumes.

WILTSHIRE ESSAYS

By MAURICE HEWLETT

Net \$2.50 In a happy mood Mr. Hewlett says of these essays, "they were all written in my county.' Some of them deal with the doings of my neighbours as I view them from here; some deal with literature as I think about it here." Incidentally they make good reading for anybody anywhere.

GOVERNMENT AND INDUSTRY

By C. DELISLE BURNS

Net \$5.00

A study of actual practice with a view to discovering fundamental THE MUSIC OF INDIA principles. It is not a statement of an ideal nor propaganda for a policy, but such survey as may be useful.

THE AMERICAN INDIAN

By CLARK WISSLER

\$5.00

Never before, we think, has so much authoritative information on the Indian race and its culture been presented in a single

THE SECOND PERSON SINGULAR AND OTHER ESSAYS

By ALICE MEYNELL

\$2.70

ell, whose writing Meredith speaks of as a "lucid in entributes a new volume of critical studies dealing ts maîtres in literature for the discriminating reader.

No home is a real home without books.

MUSIC

Net \$3.25 A MUSICAL PILGRIM'S

PROGRESS

By J. D. M. Rorke Net \$2.25 Written with candour and without convention this book records the psychological development of an amateur music lover. A book for any one to whom music means more than sounding brass or tinkling cymbal.

THE ENGLISH MADRIGAL COMPOSERS

By Edmund Horace Fellowes \$7.20 The first work to deal exclusively with the English Madrigal. As an historical study of English music at a period when it held first place in European music it should interest students and amateur music lovers, as as well as a large body of singers.

THE ORIENT

By Herbert A. Popley

\$2.00 An authoritative manual which leads the reader by gradual steps to a know-ledge of the standards by which Indian music should be judged, and to the conviction that it is not only an art, but a difficult one too.

RABINDRANATH TAGORE

By E. J. Thompson

A brief but satisfactory biography throwing much light on the oriental subtlety of Tagore's thought. It is also the first study to be based on the original Bengali texts.

Here are ten books every bookseller can Real safely stock. books-the kind your better customers like-backed by liberal advertising in all the more important magazines

and newspapers.

Isaac Pitman & Sons'

Spring List

Manuscript Writing and Lettering. 164 pp. and 58 illus. \$2.50.

The Mastery of the Air. 192 pp., 62 illus. \$1.25. Sponges, Their Nature, History, etc. By E. J. J. Creswell. 126 pp., 28 illus. \$1.00.

Stencil Craft. By Henry Cadness. 125 pp., 121 illus. \$3.50.

Syllabus in Isaac Pitman Shorthand. By Elizabeth A. Roche. 81 pp. 75c. (Ready April 1, 1922.)

Business Letter Practice. By John B. Opdycke. \$2.25. (Ready April 1, 1922.)

Simplified Methods of Calculating Reinforced Concrete Members. By W. Noble Twelvetrees. 74 + x pp., 21 dia., 3 folding plates. \$1.50.

Blue Printing and Modern Plan Copying. By B. J. Hall. 130 pp., 65 illus. \$2.00.

Architectural Hygiene. By Sir Banister and Major H. Phillips Fletcher. New (Fifth) Edition. 284 pp., and 307 illustrations and plans. \$3.00.

Dress, Blouse, and Costume Cloths. By Roberts Beaumont and W. G. Hill. 603 pp., 700 illus. \$12.00.

A Textbook of Aeronautical Engineering. By Alexander Klemin, formerly Lecturer, Aeronautical Engineering, Massachusetts Institute of Technology. 309 pp., 146 illus. \$5.00. Now published by Isaac Pitman and Sons.

Radioactivity and Radioactive Substances. By J. Chadwick. 85c.

Directive Wireless Telegraphy. By L. H. Walter. 85c.

ISAAC PITMAN & SONS

2 West 45th Street

New York

Altemus' Pocket

Conversation Dictionaries

These Conversation Dictionaries not only give the English words in their ordinary alphabetical order with the foreign equivalents, but group together under every word of importance the phrases naturally associated with it, thus making each volume an invaluable combination of Dictionary proper and Phrase Book.

ENGLISH-FRENCH ENGLISH-GERMAN ENGLISH-SPANISH ENGLISH-ITALIAN

Cloth, per vol. \$1.50 Net

HENRY ALTEMUS COMPANY
1326-36 Vine Street, Philadelphia, Pa.

ORCHARD HILL PRESS, Croton-on-Hudson, New York

-Now Publishes

All the Books of Edward Howard Griggs

Just out!

For What Do We Live?

12mo, board, \$1.00 net

"containing the fullest and frankest statement the author has yet given of his own philosophy of life."

Send for 1922 List

For What Do We Live?	board,	\$1.00
The Soul of Democracy,	"	\$1.25
The Philosophy of Art,	cloth.	\$2.00
Moral Education,	» ´	\$2.00
The New Humanism,	**	\$2.00
A Book of Meditations,	"	\$2.00
The Use of the Margin.	"	\$.75
Human Equipment,	77	\$.75
Self-Culture Through the	•	•
Vocation,	??	\$.75
Friendship, Love & Mar-		•
riage,	"	\$.75

Also twelve handbooks to courses of lectures, used by classes, clubs, reading circles, etc:

Shakespeare, Dante, Moral Leaders, Tennyson, Human Progress, Goethe's Faust, Ethics of Personal Life, Great Autobiographies, Art & the Human Spirit, Browning, the Philosophy of Plato, and Maeterlinck, Poet & Mystic. Each, paper \$35

ORCHARD HILL PRESS, Croton-on-Hudson, New York

By Hiram Hunter LITTLE FOLK'S BOOK OF NATURE

Ready March 1st

Thirty-six illustrations in color and over one hundred and twenty-five black and white illustrations. A book of animals, birds, flowers, buttershies, etc., for children from six to ten years of age in simplified language. Small quarto cloth.

Net, \$1.25

By James A. Cooper SHEILA OF BIG WRECK COVE

Ready April 1st

Can one girl impersonate another and carry out the deception successfully? This is the all-important question raised in Mr. Cooper's new Cape Cod story—a romance, so sweeping in its broad pictures of life on the Cape, so thrilling in its scenes of storm and stress, so broadly humorous one minute and so highly romantic the next, that it is sure to mark an epoch in this branch of our national literature. To know Sheila is to love her -love her in spite of that awful deception which was practiced when she knew not which way to turn or what to do. Through it all runs the salt of the never-resting sea, of strong hearts, and of a love that no catastrophe could quench.

This story shows Mr. Cooper at his best, and that, as his many admirers know, is saying a great deal. 12mo, cloth, illustrated and with colored wrapper.

Net, \$1.75

IT CAN BE DONE Poems of Inspiration Ready April 1st Collected by Joseph Morris and St. Clair Adams

An ideal gift for graduation The Portrait Edition, Selections from the best poems of Edgar A. Guest, Robert W. Service, Walt Mason, Sam Walter Foss, Rudyard Kipling, Edmund Vance Cooke, Ella Wheeler Wilcox and Everard Jack Appleton, James Whitcomb Riley, Frank L. Stanton and others.

"There is more optimism and inspiration crammed between the lids of this book than we have seen in print anywhere. Public speakers will find this volume well-nigh indispensable."—From The Lookout, January 1, 1922. 8vo, fully illustrated, cloth. Boxed net, \$3.00; 8vo. fully illustrated, arteraft style. Boxed, net, \$4.50; regular edition, cloth, net, \$1.50; regular edition, full leather. Boxed, net, \$3.00.

PERSONAL EXPERIENCES OF A CUB REPORTER Ready April 1st By Cornelius Vanderbilt, Jr.

I. Checkmate. II. The Forgetful Idealist. III. Into the Frozen North. IV. Hypocrisy. V. Just a Husband. VI. The Bribe. VII. The Reception on the Sound. VIII. Reporting Riots. IX. A Soldier of Freedom. X. Small Fry. XI. A Victim of Artificiality. XII. Squirrel Food. XIII. A Foreign Buyer. XIV. The Copyreader. XV. The Fighting Mayor.

BILLIE BRADLEY AT TWIN LAKES Ready April 1st or Jolly Schoolgirls Afloat and Ashore By Janet D. Wheeler

A tale of outdoor adventure in which Billie and her chums have a great variety of adventures. They visit an artists' colony and there fall in with a strange girl living with an old boatman who abuses her constantly. How Billie befriended Hulda, and how the mystery surrounding the girl was finally cleared up, go to make a tale no girl will care to miss. A story full of excitement and good times.

This is the fifth volume of the Billie Bradley Series. 12mo, cloth. Illustrated and with full colored wrapper. Net, 75c.

FOUR LITTLE BLOSSOMS THE **HOLIDAYS** THROUGH

Ready April 1st

By Mabel C. Hawley

The story starts at Thanksgiving and oh! what fun the four little Blossoms had. Then they went skating and coasting, and they built a wonderful snowman, and one day Bobby and his chums visited a carpenter shop on the sly, and that night the shop burnt down, and there was trouble for the boys. But in the end all came out right, and with their Christmas toys the four little Blossoms had more fun than ever.

This is the fifth volume of the four little Blossoms series. 12mo, cloth. Illustrated, Net, 75c. and with full colored wrapper.

GEORGE SULLY & COMPANY, Publishers

373 FOURTH AVENUE

NEW YORK

MUTT AND JEFF But Fisher.

BOOK Nº 8-TO BE PUBLISHED MARCH 25TH

After many postponements due to unavoidable delays the publication of MUTT and JEFF Book No. 8 is now announced.

Ever since the last collection of Bud Fisher's famous cartoons were published in the form of Book No. 7, of which nearly a million copies were sold, there has been a public demand for another book.

FUNNIER THAN EVER

Advance Orders Predict A Record Sale

ORDER YOUR STOCK NOW

Price, 25 Cents, Net
Liberal Discount to the Trade



Mutt and Jeff Book No. 8 is the latest addition to the line of

FAMOUS COMIC CARTOON BOOKS

By the World's Most Celebrated Fun Makers

LIST OF TITLES

MUTT and JEFF	Book No. 8 (N	(ew) By	Bud Fisher
" " "	" " 6		** **
BRINGING UP FATHER	First Series Second Series	By George	McManus
16 16 16	Third Series		**
	Fourth Series		44
	Fifth Series	**	**
KEEPING UP WITH THE JONESES	First Series Second Series	By Pop Mo	omand
PERCY and FERDIE	First Series	By H. A. N	MacGill
REG'LAR FELLERS	First Series	By Gene B	yrnes
TOONERVILLE TROLLEY	First Series	By Fontair	ne Fox

Price, 25 Cents, Net

Liberal Discount to the Trade

Nearly 6,000,000 Sold To Date. Check Up Your Stock On All Titles and Order At Once

CUPPLES & LEON COMPANY 443 to 449 NEW YORK

NEW SPRING BOOKS

TO BE PUBLISHED APRIL 5th

Jane Allen Series

By Edith Bancroft

New Title JANE ALLEN: SENIOR Large 12mo. illustrated. \$1.50 not

This is a new title in the popular Jane Allen Series
of college stories for, girls. True to life.

Baseball Joe Series

By Lester Chadwick

New Title BASEBALL JOE: HOME RUN KING

12mo. \$1.00

Or The Greatest Pitcher and Batter on Record A new volume in the most popular series of baseball stories published. Telling not only of Joe's success on the mound but how he established the great home run record.

Ruth Fielding Series

By Alice B. Emerson

New Title RUTH FIELDING ON THE ST. LAWRENCE 12mo. 65 cents
Or the Queer Old Man of the Thousand Islands
A new addition to the Famous Ruth Fielding Series
for girls, the best selling line of girls' books published.

BIG EASTER FEATURE - - - NOW READY

The Peter Rabbit Box

By Alma Hudson

A handsome box containing a toy

PETER RABBIT HIMSELF

and three clever stories about him

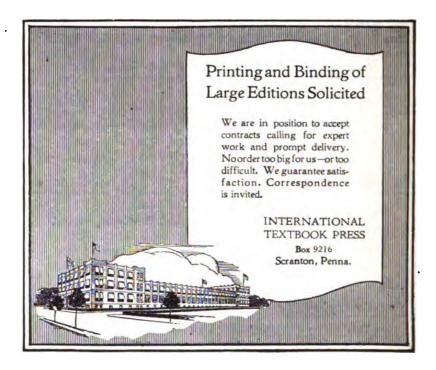


- 1. PETER RABBIT AND THE FAIRIES
- 2. PETER RABBIT AT THE CIRCUS
- 3. PETER RABBIT IN MOTHER GOOSE LAND

Price, per box, \$1.75

Liberal Discounts to the Trade

CUPPLES & LEON COMPANY 443 to 449 NEW YORK



FORTHCOMING PUBLICATIONS

Records of Civilization

AN INTRODUCTION TO THE HISTORY OF HISTORY. By James T. Shotwell, Ph.D., Professor of History in Columbia University. 8vo, cloth,

\$4.00 net.

THE LITERATURE OF THE OLD TESTAMENT IN ITS HISTORICAL DEVELOPMENT. By Julius A. Bewer, Ph.D., Professor in Union Theological Seminary. 8vo, cloth, \$5.00 net.

Studies in English and Comparative Literature

ENGLISH CHILDHOOD. Wordsworth's Treatment of Childhood in the Light of English Poetry from Prior to Crabbe. By A. Charles Babenroth, Ph.D. \$2.00 net. THE ENGLISH TRAVELLER IN AMERICA (1785-1835). By Jane Louise Mesick, Ph.D. 12mo, cloth. \$2.50 net.

RHETORIC AND POETRY IN THE RENAISSANCE. A Study of Rhetorical

Terms in English Renaissance Literary Criticism. By Donald L. Clark, Ph.D.

12mo, cloth. \$2.00 net.

JOHN ESTEN COOKE, VIRGINIAN. By John O. Beaty, Ph.D. 12mo, cloth. \$2.00 net.

Studies in Romance Philology and Literature

LORENZO DA PONTE, POET AND ADVENTURER. By Joseph L. Russo,

Ph.D. 12mo, cloth, ill. \$2.50 net.

LECONTE DE LISLE. A Study of the Man and His Poetry. By Irving Brown, Ph.D. 12mo, cloth. \$2.50 net.

TOULOUSE IN THE RENAISSANCE. Complete Edition. By John Charles

Dawson, Ph.D. 8vo, paper, ill. \$2.00 net.

COLUMBIA UNIVERSITY PRESS

Columbia University

New York City

March 11, 1922 800

The Newest Van Nostrand Books

LUCKIESH, M.

Visual Illusions. Their Causes, Characteristics and Applications, by M. Luckiesh, Director of Applied Science, Nela Research Laboratories, National Lamp Works of General Electric Company. Author of "Light and Shade and Their Applications," and "Color and Its Applications.

Illustrated 6 x 9½ Cloth 262 pp. \$3.00 A book dealing with the practical aspects of visual illusions rather than with a discussion from a theoretical or experimenal viewpoint. The simplicity of treatment is furthered by confining the discussion chiefly to static visual illusions and suppressing minor details. It will be found of extreme interest to the general reader as well as to the painter, decorator, architect, lighting expert and to all interested in light color and vision to all interested in light, color and vision.

JONES, C. L.

Service Station Management, Its Principles and Practice. Covering Service Merchandising Methods, Shop Arrangement and Management, Stock Room Systems, Stock Record Systems and bookkeeping for Service Stations, by Charles L. Jones. Illustrated 6 x 9 Flexible Fabrikoid Illustrated 6 x 9 Flexible Fabrikoid 169 pp. \$2.00 A practical handbook prepared with a view to (1) assisting the entrant in the automobile field in planning and equipping his service station and maintaining the most efficient service; (2) assisting dealers and service stations in extending and bettering their operations; (3) serving as a guide to all members of the service organization in solving their service problems.

VIRGIN, R. Z.

Mine Management. A Practical Handbook for Use in Vocational Schools, Mining Colleges and Universities. Also for Use of Fire-Bosses, Mine Foremen, Superintendents and Others who Aspire to Become Managers, by Robert Z. Virgin, Assistant Professor of Coal Mining, Carnegie Institute of Technology, Pittsburgh, Pa.; Late Assistant Director of Mining Extension, West Virginia University, Morgantoum, W. Va.; Member of the American Institute, Ministry Professor of the American Institute of Ministry Professor of the Institute of Mining Engineers and for twenty-five years fire-boss, mine foreman, superintendent and manager of coal mines in Pennsylvania and West Virginia.

120 pp. Cloth A concise discussion of the principles of mine management covering all the important subjects from the hiring of the miner, his education, relationship to the mine and the mining community, to the best methods of dealing with workmen so as to produce maximum efficiency in the mines.

AITKEN, W.

Automatic Telephone Systems. A Manual in Two Volumes, by William Aitken, M.J.E.E.,

This treatise covers the whole field of automatic telephony and describes systems in use in the public service, by private company, government department and municipality. The author is an acknowledged expert and has spent many years of research in the important subject in which he specializes. Volume I—Circuits and Apparatus as Used in the Public Services. Numerous Full Page

Plates and Other Illustrations.

Cloth

81/4 x 103/4

CISIN, H. G.

Practical Electrical Engineering. By H. G. Cisin, Technical Editor of the Electrical Record. For Industrial and Evening Schools. Ill., 5½ x 7½, 200 pp. \$2.00 CONTENTS: Electrical and Magnetic Units; Fundamental Laws of Electrical Engineering; Electrical and Magnetic Circuits; Electrical Instruments; Primary and Secondary Cells; The Electrical Generator; The Direct-Current Motor; Appendix. Laboratory Experiments.

A most elementary book on electrical engineering. It presents the basic principles in a clear and concise manner and without the use of Greek letters, symbols or higher mathematics. A knowledge of simple arithmetic is all that is necessary for a full comprehension of the text. This book is ideal for the industrial electricity class, for the night school or for any intensive electrical engineering course. A complete laboratory course is included in the appendix. Practical Electrical Engineering.

GORNSTON, M. H.

Operating Engineer's Catechism of Steam Engineering. Engineer of the New York Board of Education. By Michael Gornston, Steam

434 x 7½ Flexible Fab. 420 pps. \$4.00 The most complete question and answer handbook covering all details of steam engineering. Essentially practical, and arranged for the man in the engine room, it will be found a sure guide to proper practice Flexible Fab. in the engine room.

Write for Copies of these Books. New Catalog of the best books on Wireless and Electricity just out. Copies free.

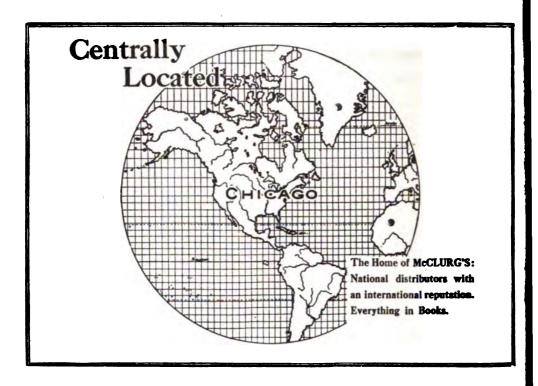
D. VAN NOSTRAND COMPANY

Publishers and Booksellers

Eight Warren Street, New York

297 pp.

\$7.50









February Contributors, Vol. V. No. 5 include

PHILIP GOSSE
W. G. BLAIKIE MURDOCH
G. H. SARGENT

C. T. JACOBI F. L. WILDER S. J. LOOKER

Whistler Etchings and Persian Book reproductions

An International Magazine published monthly in the interest of Book and Print Collectors. Six dollars a year.

American Publishers

R. R. Bowker Co. W. Sth Street

Wholesale Book Service To You

From the following
DISTRIBUTING BRANCHES
The American News Company, Inc.
9-11-13-15 Park Place, New York

FASTERN

The Eastern News Company 67-69 Union St., Portland, Moine The New England News Company 93 to 101 Arch St., Boston, Mass. The Rhode Island News Company 50% Weybeast St., Providence, R. J. The Springfield News Company 23-27 Fort St., Springfield, Mass.

CENTRAL

The Northern News Company 15-17 3rd St., Trep, N. Y.
The Albany News Company 508-510 Broadway, Albany, N. Y.
The Syracuse News Company 236-218 West Washington St., Syracuse, N. Y.

The Rochester News Company 19 to 27 Church St., Rechetter, N. Y. The Buffalo News Company 52 E. Mehenk St., Buffale, N. Y. The Central News Company S. Weshington St., Phila., Pa. The Pittsburgh News Company 300-308 Ferry St., Pittsburgh, Pa.

SOUTHERN

The Baltimore News Company
227 N. Celtert St., Baltimore, Md.
The Washington News Company
313 Sirth St., N. W., Washington, D. C.
The Georgia News Company
38 Welton St., Atlanto, Ga.
The New Orleans News Company
214 Deceier St., New Orlean, Le.
The Texas News Company
710 Mein St., Dellas, Texas

WESTERN

The Cisveland News Company
1352 3rd St., N. W., Cisveland, O.
The Cincinnati News Company
127-129 Shillie Pi., Cincinnati, O.
The Detroit News Company
86 W. Larned St., Detreit, Mich.
The Western News Company
11-29 E. Austin Ave., Chicago, Ill.
The Indiana News Company
110 North Sente Ave., Indjenopolit, Ind.
The St. Louis News Company, Inc.
1005-1010 Locust St., St. Louis, Mo.
The Minnesota News Company
19-21 W. 1rd St., St. Poul, Rinn.
The Omaha News Company
19-21 W. 1rd St., St. Poul, Rinn.
The Condon News Company
11-2 Devenport St., Omaha, Neb.
The Colorado News Company
1444 Arapahoe St., Denver, Cole.
The Utah News Company
19-41 Part Office Flace,
Sail Labe City, Usah.

PACIFIC

The Paget Sound News Company 1931 2nd Ave., Sentite, Wark. The San Francisco News Company 747 Henwel St., San Francisco, Col. The Los Angeles News Company 201-203 No. Los Angeles St., Los Angeles, Ott.



ORGANIZED TO SERVE THE TRADE ONLY

A country-wide distribution service is behind every bookseller in America and Canada. Whatever your requirements are this service is available to you.

You can save time and expense, keep your stock up to date, without overloading, by making full use of our nearest distribution point.

Eighty conveniently located distribution points are prepared to care for any of your needs in books, periodicals and stationery.

Our facilities are at the command of publishers, manufacturers and dealers everywhere.

THE AMERICAN NEWS COMPANY, Inc.

AND BRANCHES

Publishers' Agents

9-11-13 & 15 Park Place,

New York City

ABROAD WITH MARK TWAIN AND EUGENE FIELD

Tales They Told to a Fellow-Correspondent By Henry W. Fisher

Fisher presents here the story of his intimate association in Europe with Mark Twain and relates some of those man-to-man anecdotes that found no place in his published letters or in his writings. Such anecdotes will be of surpassing interest not only for themselves, but also for the new light they shed on the unique and cherished personality of the Prince of American humorists. And as with Mark Twain, so with Eugene Field, who gladly availed himself of the guidance of Henry W. Fisher. It is to the association and friendship then formed that we are indebted for these new revelations of our well-beloved Eugene Field. This volume is edited by Merle Johnson, the well-known bibliographer of Mark Twain. Cloth, 246 pages, \$2.25.

A special edition of this book has been printed on Blandford, Antique Laid paper. It consists of 325 numbered copies. Roma hoards, linen back, octavo, \$5.00

PROSAS PROFANAS And Other Poems

By Ruben Dario
Translated from the Spanish
By Charles B. McMichael

This volume contains selections of some of the most characteristic work of the poet who is in the forefront of modern Spanish American poetry. *Boards*, \$1.20

A VIRGIN HEART

By Remy de Gourmont

Authorized Translation
By Aldous Huxley

A striking novel revealing the vital impulses of woman. Cloth, \$2.00

THE FAITH OF THE FATHERS A Play in Three Acts By Henry Berman

A powerful drama that deals with the vital question of Judaism and Christian Science. As fascinating as a novel. A living work that challenges indifference. Cloth, \$1.75

VERY, VERY WOMAN

(Sixtine)
A Cerebral Novel
By Remy de Gourmont

Translated by Jack Lewis

Gourmont, freest of free lances, paints a brilliant study of the souls of two complex, sophisticated Parisians. *Cloth*, \$2.50

STAINED GLASS By Alfred Werck

A handbook on the art of stained and painted glass, its origin and development from the time of Charlemagne to its decadence (800-1650 A. D.). With 20 illustrations in half-tone and frontispiece in color. Special cover design by the author. Octavo, Cloth, \$5.00.

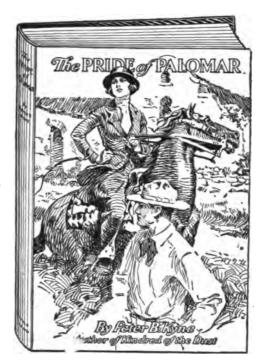
C iplete List on Request

NICHOLAS L. BROWN, 123 Lexington Avenue, NEW YORK

A Novel That Has Gone Far Beyond 100,000 Copies

Manufactured Complete by J. J. Little & Ives Company

Published by Cosmopolitan Book Corporation



Published by Cosmopolitan Book Corporation

THE PRIDE of PALOMAR

A Golden Romance of the New West

By Peter B. Kyne

Author of "KINDRED OF THE DUST," another great novel

The Plant Complete

J. J. Little Q Ives Company

Typesetting: Electrotyping: Printing: Binding
Editorial Servic

425-435 East 24th Street, New York

Selections from



Our Spring List



Fiction

EMMETT LAWLER. \$1.90 Jim Tully THE LONELY WARRIOR. \$2,00 Claude Washburn THE ROAD. \$2.00 Elias Tobenkin WHITE AND BLACK. \$1.90 H. A. Shands THE PARLOR BEGAT AMOS. \$1.90 Arthur Hildebrand ADAM AND CAROLINE, \$1.90 Conal O'Riordan THE CITY IN THE CLOUDS. \$1.75 Ranger Gull TWENTY-NINE FRENCH SHORT \$2.00 STORIES. Translated by Alys Eyre Macklin CAMOMILE. \$2.00

Catherine Carswell Plays, Essays, etc.

CHAPTERS FROM CHILDHOOD. \$3.00
Juliet M. Soskice
ANGELS AND MINISTERS: Four Plays of
Victorian Shade and Character. \$1.50
Laurence Housman
MODERN MEN AND MUMMERS. \$2.50
Hesketh Pearson
MORE TRIVIA. \$1.75
Logan Pearsall Smith
TAHITI—Illustrated. \$6.00
George Calderon
THE DRAMA AND THE STAGE. \$2.00
Ludwig Lewisohn

Poetry

SLABS OF THE SUNBURNT WEST. \$1.75
Carl Sandburg
NETS TO CATCH THE WIND. \$1.60
Elinor Wylie
HARLEM SHADOWS. \$1.75
Claude Mackay
MUSIC: Lyrical and Narrative Poems. \$2.00
John Freeman
AMERICAN NEGRO POETRY: An Anthology. \$2.25
HEAVENS. \$1.75
Louis Untermeyer

Books on World Affairs

CIVILIZATION IN THE UNITED STATES: An Inquiry by Thirty Americans. \$5.00

Edited by Harold E. Stearns

A REVISION OF THE TREATY: A Sequel to "The Economic Consequences of the Peace." \$2.00

John Maynard Keynes
PUBLIC OPINION. \$3.00
Walter Lippmann

WHAT NEXT IN EUROPE. \$1.75 Frank A. Vanderlip

SECRET DIPLOMACY: How Far Can it be Eliminated. \$2.00 Paul S. Reinsh

History, Economics, etc.

THE HOUSE OF COMMONS AND MON-ARCHY. \$2.00 Hillaire Belloc THE HISTORY OF THE WORLD SINCE 1815. \$4.00 Eduard Fueter. Translated by Sidney B. Fay A SHORT HISTORY OF INDIANA. \$2.00 Logan Esarey BENEDETTO CROCE: AN INTRODUC-TION TO HIS PHILOSOPHY. \$2.00 Raffaelo Piccoli INCOME IN THE UNITED STATES. \$1.50 Mitchell, Macaulay, King and Knauth GETTING YOUR MONEY'S WORTH. \$1.50 Isabel Elv Lord CONCEPTIONS FUNDAMENTAL PSYCHOANALYSIS: An Elementary Survey. \$2.50 A. A. Brill, M.D.

Always New

\$2.25 Aurel Kolnai

QUEEN VICTORIA. \$5.00

MAIN STREET. \$2.00

THE BRIMMING CUP. \$2.00

THE WORLD'S ILLUSION. 2 vois. \$5.00

MODERN AMERICAN POETRY. \$2.00

Edited by Louis Untermeyer

PSYCHOANALYSIS AND SOCIOLOGY.

HARCOURT, BRACE and CO., 1 West 47th Street, New York

THE Dublishers' Weekly,

The American BOOK TRADE JOURNAL

Published by R. R. Bowker Co. at 62 West 45th Street, New York
R. R. Bowker, President and Treasurer; J. A. Holden, Secretary

Entered as second-class matter June 13, 1579, at the post office at New York, N. Y., under the Act of

March 3, 1879. Subscription price, Zones 1-5, \$6.00; Zones 6-5, \$6.00; Foreign, \$7.00.

English Agent: D. H. Bond, 407 Bank Chambers, Chancery Lane, W. C., London.

VOL. CI.

NEW YORK, MARCH 18, 1922

No. 11

Publication day April 5th

THE SENSATION OF 1922

A Son ReSahara



By LOUISE GERARD, the brilliant English author who gives you the real thrill of the Great Desert.

As you turn the pages, there pass before your eyes—

A thousand wild Bedouins The slave market of El Ammeh

The luxuries of a Sultan's harem

The capture of a white woman

Her life as a slave girl

Her rescue

And the big, soul-thrilling finish!

The book that is destined to be the outstanding success of the year.



A Good Detective Story

THE MILLION-DOLLAR SUITCASE

By ALICE MacGOWAN and PERRY NEWBERRY

A good clean mystery novel set in present-day San Francisco and its suburbs—certain to be widely read. It is well-written and intensely exciting. You can safely recommend it to all lovers of a good detective yarn.

We have prepared miniature cardboard suitcases, 5 x 7 inches, reproducing the jacket illustration, for stringing over the counter or across the window. Supplies of these, with metal clips for hanging, will be sent free on request. Second Printing, \$1.75.

IN THE MORNING OF TIME

By CHARLES G. D. ROBERTS

Author of "The Kindred of the Wild," etc.

When man first used fire and made his first bow and arrow there was romance and high adventure in the world. This novel of early man by a master story teller is just the book for those who have been reading Wells' "Outline" and Van Loon's "The Story of Mankind."

THE BALANCE

By WILLIAM DANA ORCUTT

Author of "The Moth," "The Lever," etc.

The author of many successful novels develops interesting ideas sure to start discussion in this absorbing story. The exciting plot involves a strike. forgery and murder with a criminal who cleverly defies detection. Interwoven is an absorbing love story. The place of the returned soldier in industry is an important feature. Ready about March 20. \$1.90

Coming early in May:

RADIO-TELEPHONY FOR EVERYONE

By LAURENCE M. COCKADAY Technical Editor, The Modulator

An expert describes in non-technical language how to construct and maintain a modern wireless telephone. Sure to be a big seller. Fully illustrated; about \$1.50.

Publishers FREDERICK A. STOKES COMPANY New York

Important!

MR. PUBLISHER—

YOU CAN SAVE MONEY by using ALCHEMIC GOLD for stamping your book covers.

Alchemic Gold has gone thru the experimental stages and is now perfect.

It is a practical substitute for genuine gold or imitation gold leaf that will not tarnish, rub nor lose its lustre.

Used on book covers it will give wonderful results at a fractional cost of gold stamping and at a much lower cost than any imitation gold leaf.

Elaborate decorative designs will cost no more than plain stamping, as the price is not based on the surface covered with ALCHEMIC GOLD.

Cost of stamping a 12mo cover with genuine gold, using a full decorative design for the front and including the usual title and imprint on backbone - - 14½ cents If stamped with imitation gold leaf - 5½ cents

Stamped with Alchemic Gold 21/2 Cents

AVOID IMITATIONS AND SUBSTITUTES NONE "JUST AS GOOD"

Ask your binder to show you sample covers stamped with Alchemic Gold

We have under preparation a collection of covers showing different styles of stamping on various shades and colors of cloth.

These samples bound in a permanent binder will be sent you free of charge upon request. SEND FOR YOURS NOW

Alchemic Gold

MANUFACTURED EXCLUSIVELY BY

ALCHEMIC GOLD COMPANY, INC. 406-426 WEST 31st STREET NEW YORK

ELINOR GLYN

who is now in Los Angeles directing the production of her new photo play, has just finished her new story. Please note that it will be published in May. A unique and snappy color jacket is being prepared and an extensive advertising campaign planned, as we believe that this novel will be considered the greatest of Mrs. Glyn's literary achievements.

MAN AND MAID

By ELINOR GLYN

The "war of the sexes" has not been better portrayed than in this able romance of Sir Nicholas Thormonde, his friends "The Fluffles" and "The Girl." It possesses all the qualities which have made Elinor Glyn's previous books so famous, but with new direction and power.

Price \$2.00

A LITTLE LEAVEN

By KATHARINE GREY

Ready April 11th

Price \$2.00
Readers will always flock in large numbers to read stories of the Kentucky mountain folk, that ring true—witness the popularity of John Fox, Jr. This new novel is the "real thing;" the author knows and loves the country and its people. She depicts them with vivid sympathy in this powerfully appealing story of Ailsie Stoward, Kentucky girl, whose romance with Stanley Irving, scion of an aristocratic family, brings her final great happiness, but only after great cost. A graphic tale with characters that fairly live.

THE BRACEGIRDLE

By BURRIS JENKINS

Price \$2.00

The popular demand for clean and wholesome stories of Love and Chivalry—of noted characters in history is stronger today than ever before. This is a fascinating romance,—the intimate love story of "Anne Bracegirdle" a famous English actress of the 17th Century. We believe that it will be numbered among the successes of the season.





THE MYSTERY GIRL

Carolyn Wells's new "Fleming Stone" detective story is one of terrific suspense, with the solution always just around the corner. It is hitting a "high mark" in sales. Price \$2.00

J. B. LIPPINCOTT COMPANY



W. DOUGLAS **NEWTON**



This English novelist is now thirty odd years of age, but he retains all the zest for the romance of life which made him as a boy, sailing for South America, nearly put the ship into quarantine by flying a home-made "yellow-jack" from the rigging, when entering Rio. Though not retaining his desire for piracy, his life has been diversified and zestful. He entered an engineering firm, but found the rough humanity of the work-shops more interesting than the work; he tried architecture; he was in a Mining Company office; he studied for the English Civil Service; was an insurance broker; took up journalism and found it of thrilling usefulness during the war; took part in the Royal Flying Corps' war activities; accompanied the Prince of Wales on his American tour, writing "Westward with the Prince of Wales" as record of the visit. He has written several novels, including his recent "Low Ceilings," which was so favorably received for its fine presentation of English middle-class life and character.



"DOUBLE-CROSSED," W. Douglas Newton's new novel of the Canadian Northwest is a thrilling adventure romance, swift in action and absorbingly interesting in the story unfolded. It tells of how Eloise Reys, heiress to a vast fortune, sails from England to Canada, answering the call of a ne'er-do-well, for whom she remembers a girlish love. This man is the tool of a band of conspirators and gripping indeed are the fortunes of this young woman, lured across the ocean to the depths of the lonely wilderness. The conspirators are a striking group of derelict humanity and a superbly portrayed figure is the young English diplomat whom chance makes her protector. \$1.75 net





D. APPLETON AND COMPANY

35 West 32nd St., New York

Jim Tully

ex-tramp, ex-prizefighter with a splendid record in the ring has written a novel

EMMETT LAWLER

of which Rupert Hughes says:

"The book makes one vividly acquainted with the fascinating people he met; cruel philanthropists, benevolent sots, sweet wantons, gentle policemen, saints askew, victims of the jail habit and other habits, youths on their blithe way to the electric chair, nice girls and others, Judases with nobody important to betray—heart-broken, life-broken persons of whom Jim Tully's gifts of vision and sympathy make personages one would hate not to have met."

-Rupert Hughes in the N. Y. Times. .

HARCOURT, BRACE AND COMPANY

1 West 47th Street - - New York



We believe that

KATHARINE NEWLIN BURT'S

is going to repeat the great success of "The Branding Iron", and we shall make a special effort to send out copies well in advance of publication in order that booksellers may have a chance to read it before it is issued and convince themselves at first-hand of its superb selling qualities.

To be published in May at \$2.00

THE YELLOW STREAK By Valentine Williams

The best mystery story that the author of "The Man With the Club Foot" has written will be ready on April seventh. \$2.00

HOUGHTON MIFFLIN COMPANY



CHILDREN OF THE MARKET PLACE

By EDGAR LEE MASTERS

A dramatic novel of the stirring years from 1833-1861, with the figure of Stephen Douglas as the pivot about which moves a rich, shifting panorama of men and events.

HUMBUG

By E. M. DELAFIELD

The story of a sensitive suppressed girl and her ultimate escape to freedom; a characterization stamped with Miss Delafield's fine clarity. \$2.00

THE PRISONERS OF HARTLING

By J. D. BERESFORD

The vivid struggles of a group of people to break away from a domineering influence which is cramping their lives.

\$1.75

NUMBER 87

By HARRINGTON HEXT

A new and fascinating mystery tale in which a man knows a secret way to destroy life and property with no possibility of detection or punishment, and with this knowledge sets madly out to reform the world.

LIFE AND DEATH OF HARRIETT FREAN

By MAY SINCLAIR

"The richness and fullness of humanity pervades every page. It is May Sinclair at her firmest and deepest, and there is genius in it."—Boston Transcript.

\$1.25

MARIA CHAPDELAINE

By LOUIS HÉMON

"Surely the most beautiful piece of literature produced in or about this continent for at least a generation."—New York Evening Post. \$2.00

HE KNEW LINCOLN, AND OTHER BILLY BROWN STORIES

By IDA M. TARBELL

Miss Tarbell's three stories of Lincoln which have become classics, Father Abraham, In Lincoln's Chair and He Knew Lincoln, and one never published in book form before, Back is '58.

ONE

*1.50

By SARAH WARDER MacCONNELL
"A story worked out with skill and success;—
keenly observed and cleverly portrayed characters
and phases of life."—New York Times.
\$1.75

Lord Bryoe's Last Great Work

INTERNATIONAL RELATIONS

This masterly book by the author of "The American Commonwealth" and "Modern Democracies" covers the history of international relationships, and makes clear the conditions that directly culminated in the Great War; it touches upon the relations of Production, Commerce, Transportation and Finance, and includes a discussion of the causes of War and the methods of averting it.

\$2.50

PEACE and BREAD IN TIME OF WAR

By JANE ADDAMS

An intimate history of the efforts for peace made by Miss Addams' little group of women associates in the United States and their connection with women of other countries, in the Women's International League for Peace and Freedom.

\$1.75

At all bookstores or from

The MACMILLAN COMPANY

64-66 Fifth Avenue, NEW YORK
Prairie Avenue and 25th Street, CHICAGO
Huntington Chambers, Copley Sq., BOSTON
609 Mission Street, SAN FRANCISCO
330 South Harwood Street, DALLAS
Hurt Building, ATLANTA

The Most Widely Read New Novel Throughout
The English-Speaking World Today

IF WINTER COMES

By

A. S. M. HUTCHINSON

The best beloved character in contemporary fiction is MARK SABRE, the hero of Mr. Hutchinson's great novel.

"In Mark Sabre, Mr. Hutchinson has surely created a great character," says The Literary Review of The New York Evening Post.

IF WINTER COMES continues to lead all lists of new novels most in demand in America and Great Britain.

In The Baker & Taylor Company's Monthly Book Bulletin for March, IF WINTER COMES leads the ten best sellers. In The Bookseller and Stationer for March first, IF WINTER COMES also leads the list of best sellers. In Books of the Month for March, IF WINTER COMES is given first place. In The Bookman for March IF WINTER COMES is given as first choice of the patrons of the public libraries in every section of the United States.

In England, according to reports of best sellers published in the latest issue of *The English Bookseller*, IF WINTR COMES is first on the list in every case.

Over three hundred and fifteen thousand copies of IF WINTER COMES have been sold in America in seven months' time.

IF WINTER COMES is in its 29th printing in America; in England it has attained a 15th printing, which is equally remarkable.

Pocket Edition. Flexible Leather. \$2.50 net.
Regular Edition. Cloth. \$2.00 net.

Boston :: LITTLE, BROWN & COMPANY :: Publishers

Publication Date—March 24

Lee Thayer's newest mystery story is advertised in this way:

Q.E.

Mysterious! Thrilling! Popular!

Where Did the Footprints Lead?

A man's body was found on the terrace of a smart house, but only a single track of footprints had been made, in the light snow, to this place of death,

And so on. Clancy, that pleasant, red-haired detective, already known to Lee Thayer's thousands of readers, appears on this case. Surely a mystery novel that will be popular among the most intelligent readers. Net, \$1.75.

By LEE THAYER Q.E.D. A novel of Mystery-\$1.75 Q.E.D.

O. HENRY MEMORIAL AWARD PRIZE STORIES OF 1921

Introduction by Blanche Colton Williams

Watch the newspaper advertisements for the prize winners of the O. Henry selection for 1921. We cannot announce these names until date of publication. But we can tell you that there are sixteen short stories in this year's volume. This annual collection has become a literary institution of broadcast vogue. Net, \$1.90.

LETTERS TO LITHOPOLIS

From O. Henry to Mabel Wagnalls

Written during a charming friendship, between 1903 and 1907 when his genius was at its height, these gay and wistful letters will be cherished by O. Henry followers. Limited to 377 copies, each numbered. Price, net, \$10.

MY BOYHOOD

By John Burroughs

Thousands of nature-lovers look to John Burroughs' life as a model of pious devotion to the noble out-of-doors. These people will be delighted by the amazing fidelity with which this great man has thought himself back to a boyhood eighty years past. Illustrated with water color sketches and photographs by Julian Burroughs. Net, \$2.50.

The Amateur's Book of THE DAHLIA

By Mrs. Charles H. Stout

The chapters of this unusual book, which will be the leading work on its subject for some years, are based on sound knowledge, spiced with humor, fortified by experience and by experiment. Many illustrations. Net, \$3.

LUCRETIA LOMBARD—By Kathleen Norris—Net, \$1.75

DOUBLEDAY GARDEN CITY



PAGE & CO.



THE JOHN C. WINSTON COMPANY, Philadelphia



WINSTON "INTERNATIONAL"

BIBLES AND TESTAMENTS

The Largest Line of Self Pronouncing Bibles Published
For Home and School For Teacher and Student

TEXT BIBLES
REFERENCE BIBLES
SCHOLARS' BIBLES
WORKERS' BIBLES
TEACHERS' BIBLES
INDIA PAPER BIBLES

In every variety of type and binding
RED LETTER BIBLES
BIBLES AND TESTAMENTS
BLES THE CHRISTIAN WORKERS'
BLES BIBLE AND TESTAMENT
BLES THE PRECIOUS PROMISE
BIBLES BIBLE AND TESTAMENT

Send for latest complete catalog with prices to dealers

"INTERNATIONAL"

LOOSE-LEAF BIBLE

The authorized version of the Bible in Loose-Leaf form and over 250 Loose-Leaf Pages for personal notes that can be inserted in any number of pages, between any pages of the Bible.

Another Winston Achievement in the Making of "International" Bibles

This Loose-Leaf Bible is stronger and more flexible than an ordinary Bible; is printed from blackface type, on India Paper; is self-pronouncing and contains references; is convenient to handle, measuring only 6x7% inches and is one inch thick.

The Loose-Leaf Feature is a simple device that anyone can use and there are no parts to get out of order.

Bound in Genuine Morocco, divinity circuit, round corners, red under gold edges. Price \$12.00

Just Published



HAS THE APPEARANCE OF A REGULAR DIVINIY CIRCUIT BIBLE

"INTERNATIONAL"

Holy Bible

CLEAR TYPE HAND BIBLE PROBLEMENTS

The Bible Used by the Gideons

This Bible because of its large self-pronouncing clear type makes it especially suitable for pew use. It is convenient in size, measuring only 51/4x71/4 inches and is comparatively light in weight.

For Sunday Schools—Prayer Meetings—Christian Endeavor Societies. This is the sort of Bible that is ordered in quantities and you should always have a few copies for examination on hand at all times. It is bound in durable cloth with gold stamping, red edges. New Price \$1.84

Over 500,000 Copies Sold

HURLBUT'S STORY of the BIBLE

By JESSE LYMAN HURLBUT, D.D.

Recommended by all denominations for its freshness and accuracy, for its simplicity of language, for its freedom from doctrinal discussion.

A COMPANION VOLUME TO THE BIBLE

One hundred and sixty-eight stories each complete in itself, yet forming a continuous narrative of the Bible from Genesis to Revelation.

For Young and Old—Teacher and Student—Home and School Octavo, 757 pages, 16 color plates, 250 illustrations. New Price \$2.00 Net



THE JOHN C. WINSTON COMPANY, - - - Philadelphia

It is a *fact* that the book business is prosperous despite general business depression.

Don't forget that This is your own Convention

IT is for every member of the book trade — owner, manager, buyer, and clerk—regardless. It is to be so wide open that everyone will have a chance to say whatever he or she wants to say.

Trade conditions never were better, but there are hundreds of helpful and constructive ideas to be brought forward to make us more prosperous and happier.

Bring your pet idea forward and tell us all about it.

Hundreds will be on hand to listen to you.

Price-maintenance will be one of the outstanding features of the program.

We are all engaged in a business to be proud of. Let's make it bigger and better.

AMERICAN BOOKSELLERS' CONVENTION

to be held at the

NEW WILLARD HOTEL

WASHINGTON, D. C.

May 8, 9, 10, and 11, 1922

Come on to Washington in May!

Write the New Willard Hotel for reservations at once



"Good Books are Life Teachers"



RELIGIOUS—BOOK-WEEK ANNOUNCEMENT!

ILLIAM JENNINGS ANSWERS "DARWINISM"



Facts Everyone Should Know!

New York Herald says: "This book is an event of importance. The author is spokesman for a large segment of the people, for the most part unheard, and his work is a frank, vigorous, often eloquent, appeal to revelation—to the Bible literally accepted as the supreme teacher. Mr. Bryan has the courage of his convictions and realizes that world religion must rest squarely upon the validity of its reve-266 Pages, Cloth Binding, \$1.75 lation.

OTHER RELIGIOUS "LEADERS"

BABSON

Making Good

in Business By ROGER W. BABSON

Paul P. Harris (Rotary Clubs), says: "Stimulates our courage to go forth and fight the battle of every-day life with new hope and clearer vision."

KELMAN

The Foundations of Faith

By JOHN KELMAN

The new volume of Cole lectures is by one of the foremost and suggestive of living preachers. A book that has created no little interest to-day.

SHANNON

The Economic Eden

By FREDERICK F. SHANNON

Dr. S. Parkes Cadman. "In the broadest and best sense, Mr. Shannon brings a vital message of clear and positive thinking." \$1.25

WATKINSON

The Shepherd of the Sea

By W. L. WATKINSON "There is an amazing reaction of spiritual and intellectual uplift, one comes from them 'like a giant refreshed.'"—Uhristian Advocate. \$1.75

The Vision

WILSON

We Forget

By P. WHITWELL WILSON

"Will make the Revelation a new book in the reading of many Christians. It brings it down into the present day and makes it all intensely vial and modern."—C. B. World.

\$2.00

Satan, His Personality, His Power, His Overthrow

BOUNDS

By EDWARD M. BOUNDS, D.D. Dr. Bounds shows the Arch-Enemy of mankind to be a Person—actual, literal, ever active for the destruction of human souls.

The Non-Sense of Christian Seience

WYCKOFF

By ALBERT CLARKE WYCKOFF

A deadly, withering attack on Christian Science
enflading its every position. As convincing as
it is unanswerable.

\$1.75

In the Breaking

VANCE

of the Bread

By DR. JAMES I. VANCE
A book which should meet a general need and aid Christian men and women into the realization of a rich and uplifting benediction as they gather at the Table of the Lord.

Not \$1.25



Send for New List of Books for all Fields of Religious Service

AT ALL BOOKSELLERS

FLEMING H. REVELL COMPANY

New York: 158 Fifth Ave.

Chicago: 17 N. Wabash Ave



Abingdon Books for Religious Book Week

A HANDFUL OF STARS

By F. W. Boreham

The author appropriates the title of this book from Caliban, who cries out, "O God, if you wish for our love, fling us a handful of stars."

Net, \$1.75 postpaid. Net, \$1.75 postpaid.

WITH EARTH AND SKY

By Bishop William A. Quayle
These are communications from a dweller in the innermost heart of Nature and a friend of God.
He has an amazing insight into the Creative Mind and possesses in a marvelous degree the capacity for comprehension and the ability for interpretation!

Net, \$1.25, postpaid.

THE OPEN FIRE

By William Valentine Kelley

This group of charming and gripping essays constitutes one of the rich and scholarly contributions of William Valentine Kelley to some of the vital discussions of this generation.

FUNDAMENTALS OF FAITH IN THE LIGHT OF MODERN THOUGHT

By Horace Blake Williams

An interpretation of some of the more important facts of our Christian faith in terms of the ethical and scientific concepts of our own day.

Net, \$1.25, postpaid. Net, \$1.25, postpaid.

THE STORY OF THE AMERICAN HYMN

By Edward S. Ninde

This book traces the development of the American hymn from its earliest appearance up to the present. The materials are drawn from original sources. As an agency of religious instruction and inspiration, the Hymnal stands second only to the Bible.

Illustrated. Net, \$3.50, postpaid.

ELEMENTS OF PERSONAL CHRISTIANITY

By William S. Mitchell

A study of the essentials of the Christian life in untechnical language. The author writes with an understanding and sympathy for young people.

Net, 75 cents; by mail, 80 cents.

MOMENTS OF DEVOTION

By Bruce S. Wright

This little book has upon one page a short exposition of some text from the Bible of a devotional nature and on the opposite page a prayer. It is a helpful book to use, not only in private devotion, but in connection with the midweek services.

Net, 75 cents, postpaid.

THE MOTHER-TEACHER OF RELIGION

By Anna Freelove Betts

A complete guide to the early home training of the child in religion. In simple, direct fashion, with many concrete illustrations, it tells when to begin and how to proceed.

Illustrated. Net, \$2.00; by mail, \$2.15.

THE BIBLE IN GRADED STORY

By Edna Dean Baker and Clara Belle Baker

Volume I: The Good Shepherd

Volume II: The Good Neighbor

Volume I contains a series of twenty-four Bible stories for ages four and five. Volume II contains thirty-one stories selected from both the Old and New Testaments. In both volumes abundant use is made of good pictures.

Volume I: Net, 75 cents; by mail, 80 cents. Volume II. Net, \$1.00; by mail, \$1.10.

RELIGION AS EXPERIENCE

By John Wright Buckham

The chapters that make up this group of addresses and articles have their rootage in one central theme—that of religion as a personal experience.

Net, \$1.00, postpaid. Net, \$1.00, postpaid.

THE CHRISTIAN IN SOCIAL RELATIONSHIPS

By Dorr Frank Diefendorf

This book will be found to be an informing, thought-provoking and religiously stimulating discussion. It should aid earnest men and women in discovering what Christianity teaches as to social duties and responsibilities.

Net, 75 cents; by mail, 80 cents.

Prices subject to change on publication.

- At the Better Bookshops

THE ABINGDON PRESS

(Founded 1789) CHICAGO

NEW YORK PITTSBURGH CINCINNATI KANSAS CITY SAN FRANCISCO BOSTON

N DETROIT PORTLAND, ORE.

1798

NELSON

1922

NELSON'S

IMPRINT A GUARANTEE OF EXCELLENCE

FOR RELIGIOUS BOOK WEEK

April 2 to 8, 1922

Bibles and Testaments

AMERICAN STANDARD (1901) Version KING JAMES (1611) Version

Made in all sizes of type and every style of binding

Prayer-Books and New Hymnal

As authorized for use in the Protestant Episcopal Church Printed on fine white paper and genuine India paper

Devotional Books

A very complete line of books for devotional reading, including Treasury of Devotion, Steps to the Altar, Scripture Promises, Gold Dust, Christian Year, Daily Bread, etc., etc.

ALSO

PEAKES ONE VOLUME BIBLE COMMENTARY BLAIKIE'S MANUAL OF BIBLE HISTORY BIBLE STORY BOOKS FOR CHILDREN

Send for complete catalogue to

THOMAS NELSON & SONS, Publishers
381-385 FOURTH AVENUE NEW YORK

TWO OUT OF "SIX BEST SELLERS"

in THE CONTINENT'S list of popular religious books were published by ASSOCIATION PRESS:

MEANING OF SERVICE

HARRY EMERSON FOSDICK—\$1.25

JESUS in the EXPERIENCE OF MEN

T. R. GLOVER-\$1.90

In addition, the following six books were among the other 64 popular religious publications in the list:

MEANING OF FAITH Harry Emerson Fosdick	\$1.35	
JESUS AND HIS CAUSE A. Bruce Curry, Jr.	\$.65	
REALIZING RELIGION S. M. Shoemaker, Jr.	\$.90	
CHRIST IN EVERYDAY LIFE E. I. Bosworth		
JESUS OF HISTORY T. R. Glover	\$1.50	
HOW JESUS MET LIFE QUESTIONS Harrison S. Elliott	\$.90	

"EVERYDAY LIFE" BOOKS

Nearly a million copies sold-Price, \$1.15*

Compact, handy, pocket edition volumes, printed on THIN paper, bound in art leather cloth, round cornered.

Building on Rock

HENRY KINGMAN

Christ in Everyday Life

EDWARD I. BOSWORTH

Christian According to Paul

JOHN T. FARIS

How God Calls Men

FREDERICK HARRIS

Living Book in a Living Age

Living Book in a Living Age
LYNN HAROLD HOUGH
Manhood of the Master
HARRY EMERSON FOSDICK
Many Sided David

Marks of a World Christian
D. J. FLEMING

Meaning of Faith

HARRY EMERSON FOSDICK
Meaning of Prayer

HARRY EMERSON FOSDICK

Meaning of Service HARRY EMERSON FOSDICK

Psalms of the Social Life OZORA S. DAVIS

Meeting the Master
JOHN DOUGLAS ADAM

Paul in Everyday Life CLELAND B. MCAFEE

Under the Highest Leadership

*With the exception of "Meaning of Faith," \$1.35, and "Meaning of Service." \$1.25.

ASSOCIATION PRESS

343 MADISON AVENUE,

NEW YORK



Oxford Bibles and Religious Book Week April 2-8



THE BIBLE is considered the world's greatest religious book. It is important to have a good stock of Oxford Bibles for Religious Book Week. The week following will also be an active buying time for Oxford Bibles and Oxford Prayer Books and Hymnals, as Easter Day occurs on April 16.

Advertising matter will be sent promptly to all who apply

OXFORD UNIVERSITY PRESS

American Branch
35 WEST THIRTY-SECOND STREET
NEW YORK

۱

Religious Books That Will Sell

A Little Kit of Teachers' Tools

By Philip E. Howard. Practical help on lesson preparation, knowing the pupil, securing attention, asking questions, using illustrations, conducting reviews, getting the pupils to work, leading to Christ. Simply told and practically illustrated. 75 cents.

How I Know God Answers Prayer

By Rosalind Goforth. The marvelous story of God's clear leading in matters great and small. A positive answer to the question, "Does God really answer prayer?" by one who has proved it. \$1.25.

Your Study Bible

volume. \$2.

By J. W. Weddell, D.D. A marvelously enriching series of Bible studies, giving wonderful unfoldings of the message of the books, until the Bible has been searched out from Genesis to Revelation. Fully indexed. \$1.25.

Every one of them published to meet real needs

500 Ways to Help Your Church

By Theresa H. Wolcott, Ladies' Home Journal. A wealth of suggestions for wholesome entertainment, financial plans, sensible ways of encouraging the social life of the church. A book for all church workers. \$2.

Little Jetts Telling Bible Stories

By Wade C. Smith. The young folks' delight. Odd little etchings that will amuse and instruct. The pictures are delightful mysteries, solved by looking up the accompanying Bible references. \$1.25.

Boy-Talks

By Philip E. Howard. Just the sort of straight little talks that a man can have with the boys he knows best; intimate talks about the things every boy is "up against." For parents to put in the hands of boys, or for pastors, Sunday-school teachers, or other speakers for use in talking with boys. \$1.50.

What Do the Prophets Say?

By Dr. C. I. Scofield, editor Scofield Reference Bible. Dr. Scofield here gives the results of his life-time study of the Bible in relation to prophecy. \$1.25.

THE SUNDAY SCHOOL TIMES COMPANY.

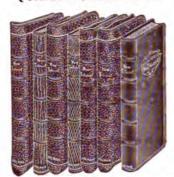
Philadelphia

Holman Bibles Now Selling at Reduced Prices

The Story of the Gospel Hymns

By Ira D. Sankey. Mr. Sankey's story of his own life, and the story of 200 Gospel hymns—how they came to be written, with incidents of their use all over the world. A beautiful gift

OUALITY UNIMPAIRED



Holman India Paper Testaments

are among the best specimens of the bookbinder's art.

Made in Philadelphia by

A. J. Holman Company

Originators of Pronouncing Teachers'
Bibles

BOOKS

BIBLE

By Dr. J. PATERSON SMYTH

No Bible reader can afford to be without these fascinating helps.

The Bible in the Making
How We Got Our Bible
How God Inspired the Bible, net \$1.50
How to Read the Bible
St. Paul's Life and Letters
net \$1.50
net \$1.50
net \$1.50
net \$1.50

The Ancient Documents net \$1.50

JUST PUBLISHED

A New, Comprehensive

Dictionary of the Bible

By SELAH MERRILL, D. D.
With 32 full-page illustrations and a
Concordance to the Scriptures, and
Questions and Answers on the Bible.
Cloth, 12mo.
\$1.50

JAMES POTT & CO. 214 E. 23rd Street, NEW YORK

Our Spring Publications

of various subjects

A Chinese Romance

The Bells of the Blue Pagoda

By JEAN CARTER COCHRAN

Author of "Nancy's Mother," "Foreign Magic," "Old John," and Other Stories.

"I think this is the best story of life in China that has been put out thus far. A million copies of it should be read by the young people of America. It is true to life—to every phase of life you touch. Nothing is overdrawn. All the characters are true to what has happened in recent years; all the incidents are true to life."-ISAAC TAYLOR HEADLAND, Author of Chinese Mother Goose Rhymes, Chinese Boy and Girl Court Life in Peking; Lecturer on China.

Publication date, March 15

Cloth, 256 pages

Probable price, \$2.00 net

An Appeal

The Coming of the Slav

By CHARLES E. EDWARDS, D.D.

This book is an appeal for the evangelization of the Slav as the strategic movement towards the regeneration of the Continent of Europe.

Containing a select bibliography concerning Slav nationalities. Eight illustrations. Map of

Czechoslovakia.

Cloth, 75 cents. Paper, 50 cents net.

A Guide Book

The Children's Division of the Little Sunday School

A Companion Volume of the Westminster Graded Guide Books

The purpose of this book is to aid those who work with children (from birth until they are twelve years of age) in the little or one-room Sunday school. It will be found very helpful to those who have been confronted with this difficulty. difficulty.

Boards, 72 pages. 60 cents net.

An Exposition

The Gospel of Luke

By CHARLES R. ERDMAN, D.D. Professor of Practical Theology, Princeton Theo-

"The Gospel of Luke is the most beautiful book in the world! at least, so it has been called, and those who knew it best are not likely to dispute such praise."

The Foreword of the Book.

Cloth, 292 pages. \$1.00 not

A Study Book

A Study of the Little Child for Teachers of Beginners By MARY THEODORA WHITLEY

By MARY THEODORA WHITLEY
"Everyone interested in the study of the
developing life of children and youth should
read this book to gain a clear view of the child
as he is when he comes to us at the beginning
of his Sunday school experience, and to learn
how his spiritual life may be nurtured by the
atmosphere and influence with which it is our
providence to surround him."—The Editor.
Cloth, roe pages. 60 cents not.

Second Annual

RELIGIOUS BOOK WEEK, April 2-8, 1922



THE PRESBYTERIAN BOARD OF PUBLICATION AND SABBATH SCHOOL WORK

(THE WESTMINSTER PRESS)

Headquarters: PHILADELPHIA, Witherspeen Building

New York, 156 Fifth Ave. Cincinnati, 420 Elm St.
Chicago, 125 N Wabash Ave. Nashville, 711 Church St.
Atlanta (Colored), 200 Auburn Ave. Pittsburgh, Granite Building,

St. Louis, 411 N. Tenth St. San Francisco, 278 Post St. Sixth Ave. and Wood St.

Best Sellers Among Religious Books

Modern Money Methods for the Church

By FREDERICK A. AGAR

The object of the author is to suggest ways whereby the local church may be delivered from unwise financial methods and to outline a plan adapted to provide adequate financial resources for both the local and the wider Christian enterprise.

The Withered Fig Tree

Studies in Stewardship

By EDWIN M. POTEAT

The author's purpose is to make clear the fundamental principles underlying the Stewardship movement and to furnish a basis for the organization of local leagues or groups of Christian stewards. Authentic personal testimonies re-enforce the argument.

Makers of the Bible

By HERMON H. SEVERN

The author's theme, the history of the Bible from the lost books that preceded it, through the story of its making, its early readers and translators, down to modern reconstruction of the best text from the manuscripts, necessarily occupies most of his attention. Scholarly in knowledge, clear in statement, he is also deeply reverent in spirit.

Constructive Evangelism

By INGRAM E. BILL

The writer's aim is to show the interrelations of evangelism with religious education and social service. His work combines a statement of the principles of the new evangelism with a practical manual of methods and a challenging appeal to service.

Story-Telling Lessons

A Judson Training Manual

By HENRY EDWARD TRALLE, M.A., Th.D.

Shows how to tell teaching-stories artfully and effectively.

Shows the value of the story in religious education in the Sunday school, the home, and the pulpit.

Shows how to select, arrange, analyze, grade, and classify stories.

75 cents Net

Other Judson Training Manuals

Our Junior Department. McNaughton. 75 cents Net

The Use of Projects in Religious Education. Hartley.

\$1.00 Net

Planning Church Buildings. Tralle and Merrill. \$1.25 Net

Send for a Complete General Descriptive Catalog THE sale of Religious books means a new profit for you—and new customers. You cannot afford to let Religious Book Week pass unnoticed. Simply do your part. The results of working together must be big.

THE JUDSON PRESS

1701-1703 Chestnut Street,

Philadelphia.

ALFRED A. KNOPF



220 W. 42 St., New York

This book you can sell—BIG—if you want to!

Mazo de la Roche's fine story

KPLORERS E DAWN

Read why:—

What one bookseller says:

TAVE just finished reading 'Explorers of the Dawn.' Appearing at a time when several best-sellers that we have in mind are in full sway, it affects us as did the Spring of 1920 after the extreme Winter of 1919-20, or, as a bookseller's Xmas Day after

the annual rush.
"The Seraph, the Angel and John are adopted members of our family whether they will or no; and Mary Ellen too, to care for them. We shall be content if the next book, and there must be a next, by Miss de la Roche

is as good as 'Explorers of the Dawn.'
"Please accept a thousand of our gratefullest thanks for the opportunity given me to have read it.... I do not think that I could adequately describe the real pleasure that this little volume caused my family and myself. "I certainly hopethat 'Explorers of the Dawn'

reaches the large audience that en-

joys this type of literature.'

(Signed) J. KRONISH The Edward P. Judd Co. New Haven, Conn.

Second

Printing

\$2.50 net

Wire your

order

With

Foreword

by

Christopher

Morley

What "AMERICA, a Catholic-Review-of-the-week, 's says:

HOSE who still have youthful hearts and have been searching for a companion volume of Kenneth Grahame's tale of the golden days, will welcome with delight 'Explorers of the Dawn' by Mazo de la Roche. It is a book for the elect. There is no crime in it, no triangles disfigure it, no plot makes it feverish; all that it has to recommend it, is the unquenched spirit of youth, the unspoiled laughter of three little boys, 'Angel, Seraph and I' who manage, in spite of a governess, to spin a romance of fancy, to stride the quarter-decks of pirate ships, to fraternize with organgrinders and cobblers, and are equally at home with bishops, dogs and the derelicts of life. Sly humor, sudden pathos, sheer joyousness are hidden away in its pages; but the sophisticated, the blase and the thrill-seeker had better steer clear of it; it has no message for them.

BOOK SELLING

Aiding the Retail Clerk

BOOKSELLERS agree that the crux of the problem in the selling of books is found in the personal equipment and ability of the clerk.

AGGRESSIVE booksellers know that the most effective single medium for helping the clerk get information about books, and learn about modern bookselling ideas and affairs is the "P. W." Those dealers, therefore, subscribe for special clerks' copies of the Publishers' Weekly.

They know that no other investment is so sure a means toward increased sales.

We will send copies of the "Publishers' Weekly" to your clerks at ½ the regular subscription rate.

ZONES 1-5	-	-	-	\$ 3.00	per	уеаг
ZONES 6-8	-	-	-	3.50	66	66
CANADA	-	-	_	3,50	66	44



Sixty-two West Forty-fifth Street, New York

KATHLEEN NORRIS

KATHLEEN NORRIS' new novel will sell because she has presented a new lovable woman in a story of crushing dramatic interest that will be the talk of the country. Everyone in the book trade who has read advance sheets of the novel, "Lucretia Lombard," has said enthusiastic things about this beautiful mysterious woman and her sweeping, sacrificing love. If this is the reaction among those of us who see so many novels, the reading public will soon make Lucretia their favorite. "Lucretia Lombard" will sell!

A Dollar Seventy-five, Net

Lucretia Lombard

By KATHLEEN NORRIS

Publication Date—March 24

Doubleday, Page & Co. Garden City, New York



By the Author of

ROSINANTE TO THE ROAD **AGAIN**



JOHN DOS PASSOS IN PERSIA

THREE SOLDIERS

John Dos Passos

SINCE the publication of the sensational "Three Soldiers," the novel which shattered the placid current of American self-satisfaction, the public has waited for the next development of the genius of John Dos Passos. It has come in a book that throbs with the zest for life, a colorful, flavorful account of a walking trip through the land of Don Quixote. It stamps indelibly an impression of Spain, Spanish nights, Spanish capacity for life, decadence, genius.

MEMORIES AND BASE DETAILS

Lady Angela Forbes

Informal memories of Eng.ish gay society, the hunting field, London balls and house parties in Scotland. Lady Angela was an associate of Margot Asquith, but throws a different light on the notable figures of our time. Photographs. Octavo. \$6.00

THE EMPEROR FRANCIS JOSEPH AND HIS TIMES

Lieut.-Gen. Baron von Margutti

A personal study of this "grand old man" who reigned through sixty-eight years of turbulence and stress, who endured the greatest personal tragedy and saw the world change from the post-chaise to aeroplanes, from monarchy to democracy. Octavo. \$6.00

A CENTURY OF BANKING IN NEW YORK, 1822-1922

Henry Wysham Lanier

Rich and picturesque pages on New York's banking and financial life from the days when Greenwich Village was a rural retreat to the present day. Illustrated by quaint and interesting old prints. Octavo. \$5.00

PRIME MINISTERS AND PRESIDENTS Charles Hitchcock Sherrill "I have a personal acquaintance with each of the statesmen of whom you write and

it is a joy to read your interesting delineation of their complex characters."—
Col. E. M. House. Portraits. Octavo. \$2.50

THIRTEEN YEARS AT THE RUSSIAN COURT Pierre Gilliard An intimate study of Nicholas II and his family by the former tutor to the Czarevitch, 1904-1917. M. Gilliard endured imprisonment with the Imperial family and was separated from them only a few days before the murder. Photographs. Octavo. \$6.00

GEORGE H. DORAN COMPANY

244 Madison Avenue

New York





Frank Packard's Very Rest Novel

By the author of "The Adventures of Jimmie Dale"

DOORS OF THE NIGHT

Frank L. Packard

At eight o'clock that evening Billy Kane was the respectable, lawabiding private secretary of rich, old David Ellsworth. Yet, within the hour he stood accused of a hideous murder, and wounded, hunting refuge on the East Side he found himself mistaken by the underworld for their notorious leader, "The Rat." There follows a story of hair-trigger excitement. Shadowy, predatory figures slip through the gloom; a man and a girl pit themselves against both the forces of evil and the clutching fingers of the law-a book of tense situations and ceaseless action. \$1.75

DANCERS IN THE DARK

Dorothy Speare

A novel of the "Prom" girl that will prove an eye-opener to the older generation and delight the younger. Written by one of our gay young people. \$1.75

GOLD-KILLER

John Prosper

A hair-raising mystery-romance of the underworld of the upper crust. the surging menace beneath the luxurious surface. The first novel to describe modern criminal methods, "Gold-Killer" is an experience that should not be missed. \$1.75

THE DEAVES AFFAIR

Hulbert Footner

A mystery-story of quixotic adventure and romantic love in New York. By the author of "Thieves' Wit," "The Owl Taxi," etc. \$1.75 \$1.75

GEORGE H. DORAN COMPANY 244 MADISON AVENUE

NEW YORK



Two We Think Well of

PEEWEE

By William MacHarg

A Story of a Lost Identity

The setting: Chicago's "Gold Coast" and its slums.

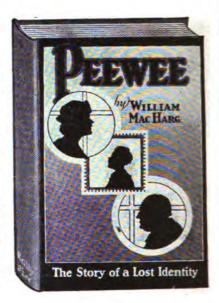
Peewee didn't want to belong to a family. He had decided at the age of eight that he preferred the freedom of the Streets. * * *

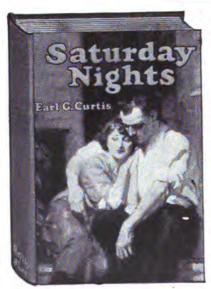
¶ Then he met a woman who was different from the rest—and became part of a family complication. * * *

The thrill of mystery, with the human touch.

A Gripping Tale .

. . \$1.50 Net.





SATURDAY NIGHTS

By Earl G. Curtis

A strong story by a new author

¶ "Saturday Nights" is a dramatic novel, dealing with a phase of American life hitherto unsketched.

¶ The author gets below the surface to reveal a big problem of the masses that toil. * * *

¶ There are chapters that will stir the Anti-Saloon League Crusaders. * * *

¶ A book that will be talked about by people who think. \$1.50 Net.



Are You Getting Your Share?



DIET and HEALTH

With Key to the Calories

Is Now in its 110th THOUSAND

"A breezy but practical message to the countless persons who want either to reduce or increase their weight." The American Magazine.

- One Jobber has sold over 6,000 copies.
- One N. Y. Retailer has sold over 2,500 copies.
- One Boston Retailer has sold over 2,000 copies.
- One Chicago Retailer has sold over 1,800 copies.
- One Ohio Retailer has sold over 1,300 copies.

Every mail brings us orders for DIET AND HEALTH in quantities ranging from 25 to 250 copies.

From a Former Fat Woman:

"Dear Dr. Peters: This is no doubt one of thousands of similar letters you receive, but I want to tell you how your DIET AND HEALTH helped me. I'm more grateful than I could ever tell you. "Last year while nursing my baby, I consumed quarts of milk, cocoa and everything fattening until, horror upon horror! I weighed 212 pounds—and am only 5 feet 4 inches tall.

"That was last May first. I'm still the same height, but thanks to you and your book, I now weigh 134 pounds. Isn't that quite a remarkable reduction? I feel like a human being instead of a ten-ton truck—and moreover, resemble more nearly a human being than a Victrola.

"When I read these fool diets published in the different periodicals—cutting all the foods you feally like out of your life forever—I just long to sit down and refute them and tell them that's all unnecessary if they will only read and follow DIET AND HEALTH."

DIET and HEALTH - Amusingly Illustrated - \$1.00 Net



Books That Sell Themselves

THE PRIVATE CHARACTER OF QUEEN ELIZABETH

By Frederick Chamberlin

A vivid and compelling picture of the Queen to whom historians hitherto have ascribed an extraordinary combination of virtues and vices. This volume reveals the personality of Queen Elizabeth in an entirely new light. An able defense of the "Virgin Queen" based on years of investigation, thorough research and careful consideration of the evidence for and against her. A publishing event of historical importance. Illustrated. \$5.00.

BIG PETER

By Archibald Marshall

Big Peter—"big" in every way—encounters some amazing adventures when he leaves Australia and his gold mines for England to search for the girl in the picture and establish his claim to a title and estates. New kind of melodrama in the quiet atmosphere of old English country life.

THE WRONG MR. WRIGHT

By Berta Ruck

She never dreamed of the amazing outcome when she "invented" a lover when forced to the wall by her girl friends. And when he really materialized she faced some extraordinary complications. A novel with a perfectly gorgeous plot, rich in humor and spirited in action.

THE HERITAGE OF THE HILLS

By Arthur P. Hankins

Romance, sizzling adventure and authentic western atmosphere in this fine novel, the scenes of which are laid far up in the Sierras. The story of a fierce struggle for a mise that might well have taken place in the days of '49.

OUT OF THE DARKNESS

By Charles J. Dutton

When John Bartley, famous criminologist, goes to Circle Lake to investigate a year-old crime, he runs into a regular nest of trouble. How he runs down the clues, solves the mystery and brings the evildoers to justice, makes a thrilling story, well worth the telling—and reading.

\$1.75

DODD, MEAD & COMPANY DIVINE Publishers since 1839, New York

The Publishers' Weekly

THE AMERICAN BOOK TRADE JOURNAL FOUNDED BY F. LEYPOLDT

March 18, 1922

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

The Bookstore and the Clergy

LONG with a general questioning of its authority and influence which has shadowed the Church in the past few years, there has come about a tendency among some people to underestimate decidedly the importance of the leadership which the pulpit of the country really has in our communities. Even tho they now share with other leaders the responsibility for community progress they have a forum and an audience of a size not granted to others. Not fully to realize how the Church as an institution is constantly moulding the thought of the world, as well as serving to bring together for united action millions of people is to have no adequate view of the constructive forces in the country.

One of the weaknesses of many pulpits has been the lack of opportunity for study among the clergy after clergymen have assumed their place in the community. It should be the interest of the bookstore to help bring together the material on which the pulpit will build wider views and greater effectiveness. bookstore should supply the material with which the pulpit may help to mould the community along the lines of its highest vision. A bookstore does not need to have a fully developed religious department to find this relation to the pulpit of real importance; and one of the best things a bookseller can do is to solidify his connections with those preachers that are really leaders in the community.

Those men who are the real leaders realize as clearly as does the bookseller or librarian the importance of the printed word as a supplement to the spoken word. The very foundation of the Church was laid on this basis, the written word carrying on the vision of the spoken word. That a national movement among the churches to give emphasis to printed religion should have risen so spontaneously is a testimony to the soundness of the idea, and in the second year of its celebration Religious

Book Week will have results that could hardly be foreseen when the first plan was made a year ago.

Those who know religious literature in its broadest sense owe a responsibility for guidance to the great public who will be really interested when such guidance is offered. The responsibility should be keenly appreciated as it has come to be appreciated in the realm of children's books. Clear thinking and high thinking were never more necessary, and those who are closely in touch with the distribution of religious literature find that on all sides there is an increased appreciation of this point.

People more and more realize that to have preachers without audiences is to balk high thought at the point of its real usefulness. This is just as true of the printed word. That books of finer vision should be written is a great achievement, but it should be more clearly understood that what is needed is organization and co-operation to get the books read. It takes good machinery and concentrated enthusiasm to get the right book to the right reader, and, as there are only too few who are occupied with this problem, they need to have the co-operative spirit in order to bring about the greatest results.

Religious Book Week

RELIGIOUS BOOK WEEK which has its second annual observance April 2-8, has found a usefulness and significance that gives it an important place among the year-round activities of the book world.

The original suggestion was brought up in the fall of 1920 by a group of publishers and heads of religious houses who felt that there was a wider public desire for the best religious books and a possibility of their distribution far beyond what was being accomplished. This committee believed that by a study of the channels of the distribution of religious books, by offering to those who handled them new ideas and new suggestions for their sale, and by following such a study with a campaign of direct sales promotion, that a great deal might be accomplished that would have lasting effect.

The pulpit and religious press found this idea very much in accordance with their own line of thought, and the result of the joint effort was a great deal of stimulus to the whole field.

SECOND ANNUAL

Religious Book Week APRIL 2-8

It was significant of the breadth of the plan that all types of religious houses—Evapgelical, Catholic, Jewish, Liberal—were to be included, using the same program and putting the same thought forward co-operatively.

After the close of the first year's effort, the committee in charge resolved to extend the work to the next season, and last December the following committee was organized:

H. W. Cressman, American Baptist Publication Society.

Vernor M. Schenck, Congregational Publishing Society.

Charles M. Roe, George H. Doran Company. Charles E. Bloch, The Jewish Book Concern. Arthur Kenedy, P. J. Kenedy and Sons.

Arthur F. Stevens, The Methodist Book Concern.

William Thomson, Thomas Nelson and Sons. F. S. Braselman, Presbyterian Board of Publication.

S. Edgar Briggs, Fleming H. Revell Company.

Donald P. Bean, University of Chicago Press.

Frederic G. Melcher, Chairman. Marion Humble, Executive Secretary.

As the first plan for the work had come from members of the National Association of Book Publishers, their headquarters were used for the campaign details, and the committee extended to include others who would be naturally interested.

The funds for the work have been from the general campaign collections for Year-Round Bookselling supplemented by separate contributions from those only interested in religious books. The amount available is double that used last year, and will provide for eleven thousand posters, many thousand cards reproducing the poster, thousands of pamphlets distributed to ministers, book bands for Easter giving, and numerous news sheets sent to the book-trade.

The religious press has taken up the plan with a great deal of enthusiasm and understanding, and about thirty of the important papers are having special numbers or special departments on religious books.

Special emphasis has been laid this year on the question of the importance of religious books in the home, and the poster, with the slogan "Good Books Are Life Teachers," is an effort to emphasize this point. Leading clorgymen have been generous in their help to the movement, and a score or more articles, taking up the question of religious reading, have been sent to a large number of newspapers and magazines. Many new plans for handling religious books and developing interest in them have developed from this discussion and the committee has found that the interest this year is to be many times that which rewarded the first effort.

The whole movement is one of such fundamental importance to the cause of sound book distribution and appeals to such a tremendous circle of readers that it ought to become as much a permanent part of book distribution as Children's Book Week; and with increased study of the question there will come increased ability to turn the occasion to the greatest possible advantage to the country.

Religious Book Week A Statement

By William E. Barton
Pastor of The First Congregational
Church, Oak Park, Ill.

I am very glad of the establishment of Religious Book Week. It is not enough for people to read the current novels and magazines. Religious families ought to build up good libraries of religious books. Children should be made familiar with them in their youth. It is a wholesome thing for every family who cares for the higher things of life to give attention to the additions that are made to the home library. ought to include something more than the incidental, trivial and flippant things, which too many people are content to buy and read. If we are to train up a generation capable of sustained thought and possessed of strong convictions, there must be some attention to the selections and purchase of good books for the home.

What is A Religious Book?

By Harold B. Hunting

Author of "The Story of Our Bible," formerly Manager of "The Religious Bookshop," now with McDevitt-Wilson's, Inc.

NE of the most important religious lecture foundations in the country is the William Belden Noble series at Harvard. In the will which was left by the founder of the lectureship, there is a notable statement which declares that the lectures "may include philosophy, literature, art, poetry, the natural sciences, political economy, sociology, ethics, history, both civil and ecclesiastical, as well as theology and the more direct interests of the religious life." In other words, "the scope of the lectures shall be as wide as the highest interests of humanity." The only limitation is that one end shall be kept in view, "the perfection of the spiritual man."

From this point of view, a much more broad and liberal definition of a religious book is called for than perhaps is usual, at least in most book stores. One reason why some booksellers have not found religious books profitable, may be that they have not clearly understood the answer to our question "What is a religious book?"

What is religion itself? There are many different forms of religion or of what passes for religion. Besides the hundreds of sects in Christendom, there are the other great world religions, and the countless crude superstitions of savage tribes. Yet we recognize, as it were by intuition, that there is a common element underlying all these phenomena, some fundamental human impulse manifesting itself in all these ways. What is it? Students of the problem seem to be approaching agreement. Religion everywhere is closely related to the greatest satisfactions of life. It is noticeable that agricultural tribes usually worship gods and fertility. The "good old German god" of the Prussian military caste, was essentially a war god, just like the war gods of certain ancient nations. On the other hand the religion of Jesus consisted in the worship of a Father in Heaven. In other words, if we may risk a definition, a man's religion is his idealization of what he cares most for. That is what all men are about, when they are sincerely religious.

This conclusion towards which we seem to be led by the best modern students of comparative religion, is obviously in harmony with the spirit of the William Belden Noble lectureship. A religious book is one which helps us to get the really best out of any of the concrete interests of life. Literature, art, poetry, natural science, sociology, history—all

of these may be treated religiously. In a way, all good books might be called religious. Certainly all truly good literature is infused with the religious spirit. But there are certain books which more explicitly and directly undertake to point the way to the highest goals of life. These are the books which belong in the "religious" section of the general bookstore.

It follows from the above, however, that in this section there must be sub-classifications. It is a mistake to place all the religious books in the store under the one label "Religion." If religion is the idealizing of all the highest interests of human life, there must be subheadings. For example, there will be a section called "Religion and Social Relations." Here will be placed such books as "Christianizing the Social Order," by Walter Rauschenbusch, and many others advocating and interpreting a more truly socialized religion; a religion which hotly protests against social injustice and industrial tyranny, and seeks to know the God of love, thru the experience of love in everyday human relations.

There will be a section headed "Religious Education," which will not only contain books for Sunday school teachers, but also books which will be helpful to parents in the training of their children. There will be sections on "Religious Art" and "Religious Biography," besides the more common sections devoted to "Bible Study," "Devotional Books," and "Lives of Christ."

On the other hand, there are certain books which might be loosely classed as religious which would be ruled out by the definition we are following, for example, technical theological works and commentaries, collections of sermon outlines and other "homiletical helps." All these are tools for clergymen in their professional work, and are indirectly rather than directly religious. Stores which cater to the "church trade" will profitably handle them. But they do not appeal to the "man on the street." The latter is not attracted, either, hy books of sectarian propaganda. He is attracted, however, by books which really help him to get the most out of life-in other words, religious books of the type we have been describing. For the religious impulse is uni-

"There are cities without theaters," said Plutaroh; "there are cities without schools; there are cities without walls; but nowhere

have I seen a city without a temple or a house of prayer." Religion is not confined to church people. It sometimes seems that there is as much religion outside the churches as in them. Even men who call themselves atheists will often be found to be deeply religious. Sometimes they make a religion of their atheism. This is why the Bible never ceases to be the best seller. There are also certain religious classics which most stores will always carry because of the constant demand for them; for example, "The Imitation of Christ, Thomas á Kempis, or, more recently, "The Greatest Thing in the World," by Henry Drummond. These books, as well as the Bible, tell the ordinary man in simple and untechnical language, something about the meaning and purposes of life.

To be able to select the best among the new religious books which are being published from time to time, the bookseller does not need a technical theological training. There is, of course, much trash which passes for religion just as there is trash which is labelled "fiction" or "biography." And the greater one's knowledge, especially one's knowledge of the tendencies of present day religious thinking, the more readily will one discriminate the

trash from the worth-while books. Moreover, the bookseller needs to study his local community. Some are conservative and some are liberal. There are books which ought to have a wide sale, except that the very readers who would enjoy them are prejudiced against the author's denomination or school of theology. Religious prejudices are foolish, but they are very persistent. It would be wise for a book seller to consult the publishing agencies of the leading denominations of his town, in regard to the recent books most likely to be salable among the laymen of that particular But all this merely means that the church. same common sense and intelligence are needed in the handling of religious books as in the general book field. The only special requirement would seem to be a certain amount of sympathy for the religious attitude toward life. The man who is thoroly cynical and materialistic in his outlook will hardly make a successful salesman in this department. But with this qualification it would not seem difficult for any of us in the book-trade to understand what a religious book really is, and to build up a business in this type of book which will be profitable both to ourselves and to our customers.

Representation of Religious Thought in the Public Library

By Elima A. Foster
Head of Division of Philosophy and Religion, Cleveland Public Library

[A paper read at the Swampscott Conference of the American Library Association, June 24, 1921.]

In the city of London at the present time there is being erected by the Bush Terminal Company a great building. Every known method is being used to produce a structure that will long remain, and the owners expect, however optimistically, that its span of life will be two, or even three, thousand years. It has been decided to place a coffer in the foundations, and the advice, of H. G. Wells has been sought as to what should be placed in the coffer,—what, in short, should prove of most value to the historian of 2,000 years or so hence, desirous of reconstructing the civilization of this year of grace 1921. Let me read to you Mr. Wells's response to this request for counsel.

"Difficult to make suggestions. Probably commonplace things with their current prices will be of as much value as anything. Safety razor, cotton reel, bottle of pickles, and that sort of thing. Schoolbred's catalog, pre-war and post-war. Samples of patent medicines and what they profess to cure. Dietary of ordinary citizen; typewriter, a sewing machine, and

so forth. Dressing-bag with fittings. Current book on How to Behave. A kinema reel of current events. Whitaker's Almanack and Bradshaw's Continental time-tables (Pre-war and post-war). Baedeker's England. Town maps and plans."—H, G. Wells.

These are the things which are to constitute our message to far-distant posterity.

Mr. Wells, somewhat declining from the high vision of his "Outline of History," here seems to emphasize the preoccupation with material things which some writers deplored before the war and which an increasing number have deplored since the war.

The library has, rightly, reflected this public preoccupation. Business branches, technological departments, have been on the increase, and there was no demand made in the camp libraries or by ex-service men returning to their home towns which librarians were more delighted to satisfy than the demand for books on various trades or industries. A consciousness grew that the demand for books of the utilitarian type was causing librarians to place too

March 18, 1922 845

little emphasis on some other phases of literature. For it is the proud ambition of librarians to make the public library comprehensive and to bring every part of the book collection to its own degree of perfection, so that there shall be no subject of which the library does not possess the history, the masterpieces, and the past and present thought of men concerning it.

The purview of history which the library gives must be sadly inadequate unless it embraces religious thought, for religion is coextensive with the whole realm of human experience. Thru its entire course, it has preserved these three aspects, a life, a creed, and a ritual, · and adequate library representation of the subject must include these three aspects. In an earlier generation, books on religion were largely records of personal, emotional experience, and while William James has taught us the proper respect for these narratives, the field has now enormously widened, and the literature of religion has attained a social value which could not have been secured by the merely personal document. Aids to this development in the field of religious literature have been the study of comparative religion with its various adjuncts, such as ethnology and mythology, and the increasingly absorbing study of the Professor Pratt of psychology of religion. Williams College, in his recent book, "The Religious Consciousness," concludes as a result of his study that religion is ineradicably rooted in our "whole psycho-physical organism," and Professor Watson, in his Gifford lectures, reminds us that "the history of religious ideas cannot be treated as simply the record of different and conflicting views about the same or kindred topics; it must be conceived as the ever fuller development of a germ that in its complete differentiation comprehends the whole of life."

Surely, viewing the need from the standpoint of history, the library cannot allow a collection of religious books brought together by any other method than that of selection guided by mature judgment.

The associations of pastors and other church workers, the organized Sunday Schools and teacher training institutes, the groups for the study of the Bible, of Missions, of Church history, should have their needs considered by the library. The worth of the material studied by these groups has increased considerably during the past fifteen or twenty years, and we have adequate ground for believing that the library can bring to the attention of those who are still using books of the older type, the more vital literature available at the present time.

In these groups are to be found the men and women who, either now or later, will be influencing others. Librarians have learned

that service to teachers is of manifold value, in that it benefits not merely the individual teacher but his pupils as well. A fair proportion of our population listens, week by week, to the utterances of priest, pastor, or rabbi. The richer the intellectual and spiritual life of these men, the more effective leadership will they be able to exercise. Oftentimes the only reading of the minister in the small town is a denominational journal, and because of inadequate salary and lack of broadening opportunities, he is peculiarly dependent upon the library. Our obligation to these ministers and, thru them, to their congregation is plain.

We are accustomed to think of people in groups, because thus we find it easier to ascertain and supply the books relating to the subject on which their interest is focused. But every individual has, or should have, many interests. There is no reason why the man who uses the business branch or the technological department should concentrate on employment management or automobile manufacture during all his waking hours. The stockbroker may revel in Amy Lowell's polyphonic prose, the street car conductor may be well versed in art appreciation, the mechanic may refresh his soul with the Psalms. Dr. Cabot, in writing "What Men Live By," has named work, play, love and worship as the essentials of real life. The library serves men in the realm of their work, their recreation, their sense of romance. Shall it not serve them, too, in the broadening of their spiritual vision, the relating of their everyday tasks to the eternal things,-inherent elements of worship?

Emily Dickinson phrases it for us thus:-He ate and drank the precious words. His spirit grew robust; He knew no more that he was poor, Nor that his frame was dust. He danced along the dingy days, And this bequest of wings Was but a book. What liberty A loosened spirit brings!

Promotion for the Churches

I N the second year the task of the Religious Book Week Committee has been greatly lightened by the fact that the churches have understood more exactly what was being accomplished and the fundamental advantage of connecting the reading of religious books with the church life. From all directions there come reports of churches taking up the subject and bringing the problem of good reading directly to the congregations. Most of the large religious denominations are sending out thousands of copies of a pamphlet explaining the meaning of Religious Book Week, about forty thousand of these having gone out altogether besides the thousands of posters.

Meeting the Demand for Religious Books

By D. K. Medcalf,

Scrantom's, Inc., Rochester

THERE is no special formula or recipe for selling religious books. General rules apply to this class of literature as to any other with, however, more thought and care in the selection of the right kind of sales people for assignment to a religious book department.

The Fluffy-Ruffles can sell effectually without undue strain upon a meagre mentality, the bulk of our present day novels, but the man or woman who is called upon to sell theology to thinking people, either clergy or laity, must know books, for the creed of one is heresy to another, and the militant churchman doesn't easily forgive or forget.

Next in importance to having the right people for this particular work is the selection and maintenance of an adequate, tho by no means excessive, stock of books and other church and Sunday school supplies. We do not pretend to carry a large general stock of reference theology, as we have found that our customers do not expect to find the heavier volumes in stock and are perfectly willing to order these from a catalog.

Our religious stock is divided into the following classifications and of each we have, perhaps, an average of twenty-five titles:

Mission Study, Church History, Sermons, Homolitics, Immortality, Biography, Devotional Books, Religious Essays, Expositor's Bibles, Hymn Books,

Bibles and Prayer Books, stocked in larger quantities than other titles.

While we have among our good book customers a number of ministers, we are afraid it would not be possible for us to conduct a separate Religious Department if we were to rely upon the clergy for the bulk of our business. Altho the latter are usually anxious to increase their libraries, there are comparatively few who are able to indulge themselves in what would be in their circumstances, the luxury of buying books.

Our appeal is made to church leaders, Sunday school superintendents and those of the laity who are enthusiastic church workers. As we have for many years supplied (at a very

nominal profit) the majority of the local churches and Sunday schools with supplies, we have, in this way established a contact which brings to us the various classes of people who are interested in more serious literature. This one fact, we believe, has contributed more to the development of our religious book department than anything else.

It is our custom to circularize religious, books and materials specifically about four times a year, when we send to a large number of both clergy and laity, catalogs or lists supplied by the larger publishers with our imprint. We quite frequently send out folders and letters to a selected list in an endeavor to get business on some particular book or item for the Sunday school.

During the past few years, a certain few ministers have undertaken to review from their pulpits important new books, and in some instances, have used popular novels as texts for their sermons. We have found it, therefore, a pretty good plan to keep in touch with these clergymen and frequently send them gratis copies of books which we feel would be of interest to them, and incidentally, by their recommendation create or further the demand.

We firmly believe that the book-store should be conducted along lines which will make of it a civic institution—on a par with the school and college. It must reflect the best thought and highest ideals of the community it serves and it will then become a headquarters for thinking people. To fail in providing religious literature for those who desire it, or to neglect to stress the importance of providing children with the better kind of books is profligately to deny two of the greatest potential factors in the development of a healthy book-trade.

Easter Greetings

THE Year-Round Bookselling Committee has prepared a most attractive band for Easter giving printed in deep purple with the words "Easter Greetings" in white lettering. There was so much demand from the retailers for the Valentine band that this new one has been prepared. They are sold to booksellers at cost of production and will serve the double purpose of increasing the interest in the displays, both in the window and on the counter and will clinoh a great many sales.

A Lending Library in the Church

By Rev. Dwight L. Bradley

Congregational Church, Webster Groves, Missouri

THERE is an obvious hiatus between the thinking of the modern preacher and that of the average layman. It is due largely to the difference in opportunity for reading. Alert ministers are in touch with the best contemporary writing. Business men and busy women do not so easily discover what is most important in the world of books. A preacher is given the leisure or should insist upon taking it, to select between the primary and secondary output of modern thinkers. He is in a position to suggest to those whose occupations keep them engrossed with other matters just what would be most worth-while for them, with their limited time, to read.

It has been my experience that the people who go to church are anxious to be intelligent about the life of their times. Some, of course, do not care. But there is an astomishing intellectual hunger among men and women today, and hungry-minded people still, in spite of many a rebuff, come to our churches hoping to find the stimulation and nourishment which they so crave. Here, then, is an opportunity for the minister who really wants to do some vital service.

In our church we have established what we call a "Loan Library." Upon a table in the church vestibule are placed each Sunday certain books chosen for their timeliness and pertinence. They are taken from the private library of the minister. They are selected with a view to presenting our people with the best current literature dealing with every important side of life. All points of view that are actually constructive, are represented. And the types vary from a recent anthology of modern poetry to the latest report of the Chemical Foundation.

It may be interesting to note a partial list of the books which are available to our congregation thru the Loan Library. "What and Where Is God?" Swain; "Clerambault," Rolland; "Enslaved," Masefield; "Jesus' Principles of Living," Kent and Jenks; "Can the Church Survive in the Changing Order?," Fitch; "Main Street," Lewis; "The Jesus of History," Glover, "The Challenge of Saint Louis," Mangold; "The Education of Henry Adams" and "The Degradation of The Democratic Dogma," Adams; "Outline of History," Wells; "The Young Man from Jerusalem," Ballentine; "The Second Book of Modern Verse,"

an Anthology; "Creative Chemistry," Slosson; and others of equally varied sort.

Just as I was writing the last paragraph, one of the truly intellectual women of this city, a member of the Board of Education and a leader in every progressive movement of reform but not a member of our church, came into the office and asked for "some more books to read." She left with Ballentine's "Young Man from Jerusalem," Zweig's marvelous biography of Romain Rolland, and Robinson's "Life of Paul." Earlier in the morning a fellow minister, retired, came to get the late Professor Genung's masterful and poetic study of the Bible, "The Life Indeed." Thus not only on Sunday do people come to the church to find something to satisfy their deeper cravings.

Whenever some new book like the most recent report from the Russell Sage Foundation or Hutton's "The Proposal of Jesus" comes from the press, I read it and transfer it at once to the Loan Library. People ask, "But don't you lose your books by letting them go out like that?" Of course I lose some of them. But it is worth the risk. Which is better, to take a chance of saying goodbye to one of my books by getting it into circulation, or to keep my library intact by letting it lie idle and dusty upon its shelves? Along with the Loan Library there goes a program of publicity and suggestion. I speak on the books which seem most important, or which people are reading in greatest numbers. When I give a "book sermon" I always print a three hundred word review or analysis of it in the church calendar. Then I paste the review into the fly-leaf of that book. The persons who take the book, thus, have the preacher's point of view, (for whatever it is worth) and can enter the first pages with a general preparation of mind. In the case of "Main Street" it was important to have an analysis; for to the unanalytic mind the novel appeared either a grotesque caricature of American life or a complete picture of social conditions. same value is found in careful analysis of Rolland's poignant "Clerambault."

I can think of nothing more important than for the preacher to use every available means to bridge the gap between his own thinking and that of the people in the congregation. And the Loan Library is one potent means. It is a bridge of broad span.

^{*}Prepared for the Religious Book Week Publicity.

A New Impulse to Religious Reading

THE Religious Book Week Committee has gathered from many prominent leaders an expression of opinion as to the importance of wider religious reading. These articles have been sent out over the country to the religious press and daily papers and give a valuable indication of the real meaning of the movement. A few typical papers are reprinted here by permission of the Committee.

I

A Man and His Reading

By Harry Emerson Fosdick, Author of "The Meaning of Prayer," etc.

S OMETHING very significant has happened to a man when he realizes that in books the greatest souls of the world will come to call on him as tho there were no one else on earth whom they had to call upon.

"What do you read, my lord?" said Polonius, and Hamlet answered, "Words, words, words." Many a modern vicitim of the invention of printing might say the same. With all the reading that is done, how few people know the experience which made Mrs. Browning say, "No man can be called friendless who has God and the companionship of good books."

Some books are our servants. They run errands for us. They are mental drudges. They bring us information; they tell us news; they keep us up-to-date; they equip us for our trade. But the great books are not our slaves; they are our masters; we sit at their feet to learn. "Look," they say, and, looking we catch new visions of life's significance. "Consider," they say, and considering, we are captured by a new truth and our spiritual power is multiplied. A man's life is made by the hours when great ideas lay hold upon him and except by way of living persons there is no channel down which great ideas come oftener into human lives than by way of books. Said Charles Kingsley, "Save a living man, nothing is so wonderful as a book."

Many people shrink with a kind of modest reticence from claiming the greatest books as their own. They think that the great books are for scholars and specialists, not for plain people. Upon the contrary, the specialist has his library of learned messengers to run errands for him and for him alone, the engineer his books on engineering, the economist his books on economics, but the great books are for us all. They spring, not out of specialties, but out of the depths of the human heart. When Macbeth sins and his conscience faces remorse like a tide returning to a shore we all know what that means and whenever a great creative book strikes a deep note it is sure to be dealing with an elemental experience which is shared by us all. A significant day dawns in a man's life when he says to himself, "The supreme books of the world belong to me."

Most of the books we read are like the rain water that fell last night. It is a superficial matter and it soon runs off. But the literature of creative spiritual power is a whole sea—the accumulated spiritual gains of the ages—and to know it and to love it, to go down beside it and dip into it, to feel its vast expanse, the currents that run thru it and the tides that lift it, are among the choicest and most rewarding privileges that man can enjoy.

ĨΤ

Devotional Reading

By Raymond Calkins, Author of "Christian Idea in the Modern World"

SERIOUS problem confronting the teach-A ing ministry is how to furnish constructive religious information to one's congregation. It is without doubt true that the religious thinking of many people who go to church more or less regularly is unformed, and lacking in foundation and consistency. This they freely admit. Their older views of Christian truth have gone, but new ones have not replaced They are not willing to dismiss the Christian teaching, indeed they continue to believe it. Yet they do not possess solid reasons for believing it which they are able to formulate for themselves, and much less for others. They are looking around for religious literature which shall aid them to do just this thing. A book to help them must be fairly brief; it must be readable; it must go to the point; it must be constructive and convincing. The hunger for such reading among the rank and file of people in the pews of our churches is considerable. If the right means of calling really helpful books to their attention could be found and utilized, such reading would become general, and would have the most beneficial results.

The publication boards should co-operate by preparing and mailing to parish ministers carefully prepared lists of such reading material. A recent search among bookstores revealed that even the best known book dealers had no such lists. They had the lists of different publishers, but no compendium of such literature. The average parish minister is too busy to prepare such a list for himself. Moreover, he lacks the necessary apparatus. The educational boards, however, could render this effective service. Only books that have been carefully tested and chosen would have a place, and these would be

arranged topically so that the reader would be guided in his selection.

The printing of the titles of such books on church calendars and an indication of where they could be conveniently secured, would doubtless uncover a wide demand for them. The mention of such books in sermons rarely fails to bring a response or request for them. Public libraries will be glad to co-operate so long as the religious teaching is in no sense sectarian. No form of religious education so much needed in these days is more immediately practicable than this.

Ш

Religious Literature for a Secular Age

By Dr. Maurice H. Harris, Temple Israel
W E live in a secular age. People do not read the Bible, Commentaries, the "Imitatio," the devotional and sacred literature that comprised so much of the reading of the faithful of two generations ago.

Yet the religious forms a not unimportant part of modern secular literature. We meet its problems in a new context even in what, from a conservative standpoint, might rashly be called the irreligious. We meet it in the "Undying Fires" of H. G. Wells; in "Back to Methuselah" of Shaw; in President Emeritus Eliot's "Twentieth Century Religion"; in the idealism of Henri Bergson and also in the attempt of the hour to harmonize the conclusions of evolution with fundamental beliefs in classic faiths. We note in all of these modern books a dissatisfaction with materialism, with utilitarianism, and with mechanical theories of the universe. They have been tried and they have been found wanting, and the modern, even the he may call himself an agnostic, is groping for something better. We note this particularly since the war that undermined the faith of some and deepened the faith of others. We see it in the momentary revival of spiritualism—a desire to reach out into the unknown beyond.

In this state of disturbed emotions, in a demoralizing tendency—the war's aftermath—we see the vital importance of religious leaders directing the reading of the age into the right channels in a way to stimulate the noblest aspirations. We must seize this hour to present the perennial spiritual truths in the inspired writings of the past, but thru the medium of modern thought. Modern religious literature must take into account the science and philosophy of to-day if it is to be read by the very sophisticated generation growing up in our homes and passing thru our colleges.

It calls for the ripest judgment, the most reverent handling and the mastery of new conditions to present convincingly those eternal verities that ever have been and ever will be the saving of the human race.

IV

Books to Help Give Cheerful Beliefs By Charles W. Eliot, President Emeritus, Harvard College

ABOUT thirty years ago in an address first delivered at Phillips Academy, Exeter, I spoke as follows: 'We may be sure that cheerful beliefs about the unseen world, framed in full harmony with the beauty of the visible universe and with the sweetness of the domestic affections and joys, and held in company with kindred and friends, will iluminate the dark places on the pathway of earthly life, and brighten all the road.' Now, as we draw toward the end of the long period of intense human suffering which the Great War opened, it seems to me that such illumination is much needed, and that book publishers can do much to increase and diffuse it.

"I am particularly glad to hear that the secular book publishers are joining again this spring with the religious book publishers in a Religious Book Week in which special emphasis will be placed on the value of religious books for the enrichment and education of children and adults.

"Is it rash to hope that book publishers will give preference hereafter to religious publications from which both children and adults can imbibe cheerful and hopeful beliefs about God and man in the world that now is?"

Contributed to the Religious Book Week Committee.

V

Don't Pickle Your Books

By Russell H. Conwell, Author of "An Acre of Diamonds"

ON'T pickle your books. Cucumbers may be put in a firkin and stored in the dark back cellar. But books are for constant use, and should be in sight and within reach. Ornamental books are often blocks of wood. They are just as good and better, if books are sought as ornaments. There are ornamental hired men, but books must work.

They should be old friends and welcomed to the easiest seat next the fire. The home maker should be familiar enough with the books to shake hands with them, kiss them, and wipe the dust from their faces. A book is a well or spring, you drank from yesterday, your visitors drink today, and there is no less water for to-morrow. Books cheer up a home always, sometimes brilliantly.

After the Bible, the need of selection is apparent: for the fertility of the farm, the profits of the store, the cost and taste of the meals, the attendance at church, the cut of the clothes, the conversation and music, the friendship and love, and the good deeds will be the harvest of good books sown about the living rooms.

Show a visitor the used book near the lamp and he will be fully introduced to the reader and his or her family. A person is known by the company he keeps. Books are companions to the wise and useful Christian.

VI

Religious Book Week

By William Chalmers Covert, Author of "New Furrows is Old Fields," etc.

I am one who is profoundly grateful that Religious Book Week has been put on the calendar of many churches. It is pleasing to know that it has taken on the significance of a ritualistic observance for many thoughtful individuals.

If we cannot find authors who combine a compelling style with a great religious message, and publishers who combine the genius of book making and salesmanship with a real moral passion, and clergymen who combine an honest admiration for what other men have written with a masterful purpose of arousing the reading enthusiasm in others—then the greatest agency now at the disposal of the Kingdom of God for reaching the hearts and minds of millions is to be blocked at the gateway of limitless usefulness and power!

The responsibility for giving wider power to printed religious truth must in quite large degree rest jointly on this impressive trio. Or perhaps it would be best said that any successful program for the development of nationwide interest in religious reading must involve the sharing by these three factors in the equation of a common vision of what ought to be an intelligent and comprehensive plan of cooperation in the realization of it. This working together means success to a very large extent. Perhaps the least aware of the three factors conditioning success of Religious Book Week is the clergyman. He comes slowly to realize the priceless value to his great work of a religious book well read by men, women and children of the congregation.

Now and then, more often now, when he watches a reading enthusiasm sweep thru his parish like a tidal wave after O'Brien writes a book about the South Seas, or Sinclair Lewis elaborates the doings of "Main Street," he says "Gold help me, I'll study to capture that wonderful soul-stirring, heart-warming reading spirit for a great religious message, and float thru these same fine channels of parish life and power, a book that will set my congregation into a fine spiritual frenzy. I'll strive to find a way to get this community momentum behind some wholesome inspiring religious chronicle, discussion, biography or a story and make it thus the theme of a parish sermon or the topic of household conversation and in every way a definite contribution to the higher life of the congregation."

Dominie Turned Bookseller

REV. George Duncan, a Scottish Doctor of Divinity and a well-known lecturer in Scotland and England, hale and hearty at the age of seventy and a bit, is an assistant in Foyle's second-hand bookshop in Charing Cross Road. In an interview about his new work, Doctor Duncan said to the Dundee Courier:

"My duties here at Foyle's as theologian tutor are to help ministers and students to deliver their discourses by selecting the suitable volumes, and give them any advice that may be necessary. In this respect I am kept going from the time of my arrival, which is seven-thirty in the morning, until three-thirty in the afternoon, without a break, and thousands of books pass thru my hands weekly. The library I have at home is a splendid collection, and so classified that I am able to select any book in the dark.

"As to my future activities," concluded the Doctor, "I am at liberty, so far as the firm is concerned, to go to any part of the country to resume my lectures, altho I am very satisfied with my present occupation, and I think, I should feel inclined to refuse the pastorate of a church if it were offered me."

Summer Business Course

An intensive study of business men to make an intensive study of business principles is presented by the announcement of a new feature in the Chautauqua summer school. A scries of ten lectures will be given by H. C. Baldwin of the Babson Statistical Organization, these lectures coming twice daily from July 17th-28th and repeated from July 31st-August 10th. Sales and advertising, accounting, industrial and labor problems will be presented. The fact that Chatauqua also has a course in library training suggests the possibility that some day it might be persuaded to plan a good course on bookselling which many would find opportunity to attend.

New Guide Books

JUST IN TIME, it is hoped, for the Washington convention, Henry Holt & Co., are to publish Rider's "Guide Book to Washington," which will be followed later by one on Bermuda and still later by a California guide. Rider's "New York Guide Book" was published some years ago and there has been much trade interest in the continuation of this series. Fremont Rider, the author and compiler, is well known to the book-trade, as for many years he was managing editor of the Publishers' Weekly.

Religious Book Week and the Press

RELIGIOUS BOOK WEEK is near, another big national campaign, from which the bookseller reaps the benefit of a big outside publicity effort, as in Children's Book Week. The churches and religious press constitute one of the greatest book advertising

Continent started the work with its splendid book number of February 2d. In it is an editorial on "Teaching to Read"; a feature article by Andrew C. Zenos, "Popular Leaders Among Religious Books"; "Mr. Layman, Do You Shun Religious Books?" a challenge by Harry



RELIGIOUS BOOK WEEK POSTER

forces in any community today. They have started to throw their influence into a second annual Religious Book Week, April 2-8, to increase book readers, and not only readers, but book-buyers. Below is a list of the religious periodicals that have had or are to have special issues or articles for the Week. The

Clayton Rogers; and other items which have doubtless already sent many buyers into the stores.

The Religious Book Week Committee sent to magazines and newspapers articles written for the Week's publicity by prominent writers and speakers.

The poster reproduced on the preceding page will be accompanied by a streamer with the words "Religious Book Week, April 2-8" on the second editorial page. The religious book publishers will distribute hundreds of these direct to churches Extra copies will also be available for booksellers to distribute.

Special issues of the following magazines have featured or will feature Religious Book Week.

America Baptist, The, April 1 Boptist Standard California Christian Advocate Catholic News (N. Y.) Christian Advocate Christian Apologist Christian Endcavor World Christian Evangelist Christian Herald Christian Home Christian Index. March 30 Christian Intelligencer, March 22 Christian Register, April 6 Christian Work, April 8 Congregationalist, March 23 Continent Expositor, April Extension Magazine Gideons, April Gospel Trumpet Illustrator, April Living Church Lookout, April 2 Lutheran Church Herald Michigan Christian Advocate Missions, April Northwestern Christian Advocate Pittsburgh Christian Advocate, March 30 Presbyterian Banner, March 30 Presbyterian Magazine, April Publishers' Weekly, March 18 Record of Christian Work Southwestern Christian Advocate Star of Zion Sunday School Times, March 18 Sunday School Worker Truth (N. Y.) United Presbyterian Watchman-Examiner Watchword Western Recorder

Here, for instance, is a partial list of the contents of the special issue of the Sunday School Times which was published on March 18, and which has a circulation of 100,000: "How to Interest Young People in Worthwhile Reading"; "Missionary Biography for Young Hero Worshipers"; "Persuading a Sunday school to have and use a Library"; "Supplying Spiritual Needs through Books";

"How to Use Book Tables in Connection with Church Work."

Book on The Far East

I N connection with the very natural increase in the demand for books on the Far East the book-trade will find of real value a new series of booklists just published by the Public Library of Newark. This library had already issued several reading lists of a page each covering many aspects of the Far Eastern situation, and to these they have now added twenty-seven others, part of which are revisions of the first group Among these new lists are such topics as the following:

Tibet, Travel and Exploration, 2 parts. Travel in Japan, revised.
Japan's Foreign Relations.
Business With the Far East, 2 parts, revised.
Japanese History, revised.
Siam.
Politics, Commerce and Foreign Relations of New China, revised.
Travel and Social Life in China, revised.
Novels on China.
Chinese History, revised.
General Information on China.

Does It Pay?

No matter how clever may be his copy, how beautiful his displays, how great the approval of his contemporaries, or loud the praise of his sales organization, sooner or later the advertising manager must meet the supreme test—Does it pay?

"Capital has started out to understand what this thing called Advertising is—what it does, how it does it, and what it can be expected to do.

"Capital is sold on advertising—but it is not yet sold on the idea that the advertising men have any control of its power.

"Distribution should cease to be burdened with those wastes which have too long continued because some managers maintain that nothing done in the name of sales and advertising could be bad per se, because you could not be sure about what it should have been!

"When advertising refuses to meet the test of returns, it simply refuses the businesslike demand of the job—a condition of business."

E. St. Elmo Lewis—before the Association of National Advertisers Convention—reprinted in *The Printing Art*.

27th Annual Report of the Booksellers' League

THE New York Booksellers' League rounded out its twenty-seventh year on March 15th when the annual report was presented at the monthly dinner. The guest of honor was Judge Charles L. Guy, of the Supreme Court of the State of New York, who delivered a charming address on idealism in American life and the influence of books in its development. Robert E. Sherwood, the far-famed actor-bookseller, who writes of the silent drama weekly in Life told the story

of the film in a most interesting talk, with side lights on some of the star actresses. He announced his intention of starting bookstalls in the lobbies of the film theaters and hopes to have three of them installed in New York during the spring season.

During the evening David J. O'Connell, a popular statesman of Brooklyn, was elected president of the League for the coming year, and six members of the present Board of Managers were re-elected for another term.

Annual Report

In presenting the 27th Annual Report of the Board of Managers of the Booksellers' League, it is desired not only to give a summary of the activities of the past year, but also to bring to the attention of every man engaged in the book business, the fact that the Booksellers' League has been a factor in bringing about a betterment of trade conditions. In the report of last year, it was said in part:

"For twenty-six years the Booksellers' League has been the representative organization of the wholesale and retail booktrade in New York City and vicinity.

'This organization has been the means of creating a wider acquaintance among those engaged in the book business and thru its monthly dinners has brought together during these years men of the trade who would probably never have become acquainted in any other way.

"The kind of entertainment provided at the dinners and other meetings of the League has made for the betterment of the profession, by creating not only a spirit of fraternalism among its members, but a feeling of pride in the calling and a spirit of loyalty, as well as an active interest in all the efforts as an organization to better trade conditions."

We take the liberty of quoting also from an article in the Bookscller & Stationer by one of the best informed men in the book-trade, Charles E. Butler. It is quoted because it corroborates what was claimed in our report.

"The Booksellers' League owes its origin to C. A. Burkhardt of E. P. Dutton & Co., who more than 25 years ago was inspired in a dream, which stayed with him on awakening. Others were drawn in—me, too—to help carry out the inspiration, and the result was the formation of The Booksellers' League, the first one in the United States.

"What this has done for the bookseller of New York is written in history and tradition. It has done wonderful and beneficial work. It has changed the whole social and trading condition, from a studied aloofness of early days, to a warm and lasting comradeship of the present day. This has resulted in trade betterment and closer relations between all in the New York trade, elimination of petty trade jealousies and useless and unfair competition. Its monthly dinners, with prominent speakers, its long educational campaign in educating the booksellers, is done at a very small individual cost."

These articles are quoted for the enlightenment of those in the book-trade who have failed to join the Booksellers' League because they could not see "what good an organization of this kind ever did." Mr. Butler knows of conditions before the Booksellers' League existed and he appreciates how great an improvement has been brought about by bringing the men together in such an organization.

Record of the Past Year

Mr. Lacy, chairman of the Entertainment Committee, finds it more difficult each year to secure the kind of speakers he knows the members are most interested in. He would be very grateful for any help or suggestions along this line, tho the speakers of the past year have compared most favorably with those of previous years.

Surely everyone present at the March dinner enjoyed the uncommonly fine lecture on "Dante" as the great man of the ages, by Dr. James J. Walsh, of Fordham University. "Traprock Night" at the October dinner was without doubt one of the most enjoyable evenings the members of the League have ever spent together. George S. Chappell as Dr. Walter E. Traprock of the "Cruise of the Kawa," proved to be a delightful entertainer. Mart King also held his audience with many well-told humorous stories. Heywood Broun spoke on book publicity, and his hopes in respect to its more intensive development in the daily press.

At the November dinner Professor John Erskins gave an interesting talk on "John Milton, His Life and Times." At this dinner Joseph Wharton Lippincott's "Talks About Animals," illustrated with colored lantern slides, proved most enjoyable. Frederic G. Melcher delighted his audience by comparing several of the animals shown on the screen to some types of booksellers and buyers.

The speakers at the January dinner were Shaw Desmond, author of "Gods," "Passion," etc., and John Farrar, editor of the Bookman. Mr. Desmond amused his audience by his humorous explanation of why some books had a big sale, while other books, including his own, which he thought were very much better, failed to reach a large public. Mr. Farrar told of some of his plans as editor of the Bookman.

Ladies' Night dinner and dance held at the Hotel Brevoort on February 15th was, as usual, a very popular affair. Richard Le Gallienne spoke on "The Human Side of Books." Henry Collins Brown showed pictures of old New York and gave an interesting and instructive talk on them. Miss Ida Bensey Judd gave readings from Molière.

Membership

The increase in memership during the past year has been very encouraging as it shows a desire to affiliate with the League on the part of those who have lately entered the booktrade. Fifty-six new members were elected during the year. The loss by resignations and death was thirteen, leaving a net increase of 43 for the year, with a total membership of 297. This is a long way from the desired membership of four hundred. Every one is urged to get a new member for the League this coming year; it can be done if all will only try.

Treasurer's Annual Report—Year Ending February 28, 1922

Mar. 1, 1921, Cash Bal. Brought Forward	
Received from Dues	
Disbursements Expenses (5 Dinners)	
Disbursements Expenses (5 Dinners) 1209.80 Board Meetings (5) 50.25 Music (Feb. Dinner) 30.00	
Expenses (5 Dinners)	5
Board Meetings (5) 50.25 Music (Feb. Dinner) 30.00	
Board Meetings (5) 50.25 Music (Feb. Dinner) 30.00	
Music (Feb. Dinner) 30.00	
Stereoptican (Expenses for Opera-	
tor and two Dinners) 32.50	
Fees to Waiters 80.00	
Expenses of (President) at Din-	
ners 7-45	
Printing (Dinner Tickets, Staty.	
Etc.) 116.70	
Postage (Tickets, Bills, Etc 26.76	
Sec. Honorarium 25.00	
Treas. Asst. Honorarium 25.00	
Treas. Bond 2.50	
Addressograph Co 3.33	
Trefficond where co	

Refund on Members Checks and Prot. Chks	9. 00 2.50	1620.79
Cash Bal. Brought Forward Liberty Loan Bond	278.86 250.00	278.86

Total Bal. on Hand 5.28.86 March 1, 1922. THEO E. SCHULTE, Trees.

Report of School Committee

[EDITORIAL NOTE.—The Course in Book-selling, which was started under the auspices of the League on January 6th, 1921, and conducted by Miss Graham was fully reported in the last issue of the Publishers' Weekly.]

The Employment Bureau

During the past year the number of applicants for positions open far exceeded the call for helpers. While there were forty-seven who enrolled for work, only twelve were placed. In this period of general business readjustment "few died and none resigned," making it therefore a very lean year for those seeking employment. The registration fee of one dollar was invested in further publicity for the applicant by the insertion of a classified advertisement in the Publisher Weekly.

J. A. Holden, Manager.

The Board wishes to thank those who responded so cheerfully and successfully to its appeal for new members; 56 new members was very good work, but yet there is room, still there are many waiting to be asked. Do not wait until we start a school on "How to Secure New Members." Be a real salesman, sell the desire to become a member of The Booksellers' League to your friends in the trade. Do it now. Boost the membership to 400.

The Board extends its thanks to the Pub-LISHERS' WEEKLY, also the Bookseller and Stationer for the publicity given the affairs of the League thru their columns.

(Signed) WILLIAM S. McKeachie, Sec'y.

English Learned Societies and Their Publications

THE new issue of the five-year "English Catalogue" just received from London contains as an appendix a list of the learned societies and printing clubs of England with a list of all publications between 1916 and 1920. This furnishes a valuable check-list for libraries and collectors of the literature in these special fields. The catalog itself covers 1280 pages with over 45,000 books entered. This catalog is volume ten in the series of "English Catalogue," including the original "London" and "British" catalogs and completes the series from the year 1801. There is also in the volume a new list of the English publishers with their addresses.

Women Booksellers' Fifth Annual Banquet

O NE of the largest and most successful gatherings that the book-trade has had in many years took place at the Hotel McAlpin on the evening of March 9th, the fifth annual banquet of the Women's National Book Association. In five years this association has steadily increased in activity and membership, and its committees have always been able to plan an annual banquet that would be one of the features of the book-trade's year.

Nearly three hundred sat down to the dinner. At the head table Belle M. Walker, President of the Association and editor and publisher of the Bookseller and Stationer, presided. Among the speakers were Alice Duer Miller and Hugh Lofting. A message from E. Phillips Oppenheim came by radiophone from his steamer which had started for Europe. This feature, permitting him to send a message direct to the booksellers was arranged for by special permission of the Government's Board of Control of Radio.

"I am asked to send you a farewell message—a brief record of impressions collected during my too brief stay in your country. And because it is you—the women of the National Book Association, who asked me, I am doing my best in these last few minutes of hurry to comply, for the world in general owes a debt to you who interest yourselves in the distribution of books—the world in general and the author in particular.

"I find, or seem to find, the little corner of America which I have visited changed. Whilst France lies exhausted after her years of agony and shows signs of the faint querulousness of the invalid on the way to convalescence; whilst England lies manacled by the iron grip of inordinate taxation, depressed and with all the spontaneity of living being slowly crushed out of her by impossible burdens, you alone of the nations seem to be walking with firm footsteps in the new world. Your period of tribulation seems to the traveler to have already passed. You have gained a new dignity and breadth of outlook with this your great adventure in the world which so sorely needed your help. I fancy that I see signs of the passing of that spirit of somewhat selfish introspection, that purely acquisitive passion for the rapid building up of success which ten years ago existed as an atmosphere and was reflected from the faces of your citizens. You have gained, it seems to me, in poise and deliberation. The eyes which were fastened once upon the near things gaze now across the sea. Sympathy is born with outlook. The dramatic magnanimity of your statesmen at Washington seems to

have been conceived of this new spirit. A parting guest pays you homage for it.

855

"Prohibition is, perhaps, the most striking external change in your country so far as the casual visitor is concerned. One's first impulse is to find cause for humor and even ribaldry in an enactment which is openly and flagrantly broken by those who have always been law abiding citizens. But as the days pass one realizes there is another side to this matter. The saloons are closed. Several large manufacturers with whom I have talked assure me definitely that their work people are saving more money and that their output is increasing. These things make one think. It is at least a law born of the desire for greater spirituality. It may have been framed a little too rigidly-it may be capable of wholesome and reasonable amendment, but it is an experiment which the whole world will watch with interest. I, for one, do not presume to judge it.

"I bid you au revoir, my friends in America, and particularly you of the Women's National Book Association. Yours is a great work—perhaps the greatest field of endeavor in the world. Books are part of the life of the thinking man, his mental sustenance as well as his relaxation. Every description of written word has its message. Increase the sale of books and you increase the mentality of the race. So I wish you Godspeed in your efforts, and when these are turned toward fiction do not forget your friend, E. Phillips Oppenheim."

Laura Simmons wrote for the occasion the following parody of Kipling's famous poem.

IF-

(Of Bookselling)

If you can sell your books, when all about you Are selling theirs, and each in different dope; If you can meet fool questions that would flout you;

Yet keep your head and reason, within scope;

If you can stoop—and not be tired by stooping— For catalogs, thrown down in aisles and stairs—

Can fit each author to his price and publisher; (And yet don't talk too glib about your wares);

If you can root for Harold Bell and Gene,
And treat both those disasters just the same;
Find calories for females stout and lean—
In short, Omniscience be your Christian
name;

And is Tahiti off in China flowery?

Jurgen a town, or cheese? They've no idea!

One Hergesheimer sells pants on the Bowery;
Is he the gent wrote this here Cytherea?

If you can blurb—and not make blurbs your master—

Of pallid souls; starved lips and smouldering eyes—

(As old as Noah is their silly gesture— Methuselah had nothing on those guys!) Hand out a line on Diarists and Mirrors—

The hot air bunk of Margot and of Clare; Of Oppenheim that gets away wit' moider; And feature Wells's philosophic flair;

If you can make one heap of mad sex-sinnings, Of scrambled loves, of vamp and injured wife—

And start again with endings and beginnings, When Psycho-analysts take joy from life; If you can bear to tell some poet—hungry—

His rhymes are duds; and not a sale yet made:

And being hated, never show you're angry, But pile fresh romance for the flapper trade;

If you can fill each irritating minute
With superhuman wisdom, nobly won—
Your stock is Sold! and everything that's in it!
And, which is more—you've boosted Art,
my son.

Among other guests at the head table were Frederick A. Stokes, Ralph Wilson, President of the New York Booksellers' League, Alexander Black, author of "The Great Desire" and Dorothy Speare, author of "Dancers in the Dark." After the program had begun, Mr. Black was introduced as the inventor and promoter of a new patent Sellophone, and two large packing boxes were brought into the room. Apologizing for not taking time completely to unpack the cabinets, Mr. Black described this important invention and promised to give an example of how authors could sell their own books. From megaphones that extended from the top of the boxes came witty selling talk as delivered by Shakespeare, Heywood Broun, Charlotte Brontë, Sappho and Harold Bell Wright. After the messages had been delivered, the mechanism was explained and the boxes proved to contain Ethel R. Peyser, writer of the text and Mr. Braham, who is associated with David Belasco. Dorothy Speare, whose book "Dancers in the Dark," was given out by Doran as one of the souvenirs, added to the program by singing in clever imitation of the style of Galli Curci and Geraldine Farrar. The guests took home as other souvenirs a copy of "Prince Shan" by Oppenheim, a copy of "Guest the One Eyed," by Gunnar Gunnarsson from Knopf, a "Splashme

Doll Book" from Stokes, all of which could be carried home in a Zane Grey bag supplied by Grosset & Dunlap.

Selecting the Best Slogan

THE Year-Round Bookselling Committee has asked the co-operating dealers to give their idea as to what is the best slogan to be used in the fall and winter campaign, selecting one from those that have been tried out or suggesting a better one. Those that have found most favor are:

BUY A BOOK A WEEK FIND IT IN BOOKS! TAKE ALONG A BOOK WHAT DO YOU READ? BOOKS THE YEAR ROUND

Suggestions of others should be sent to the Committee at 334 Fifth Avenue.

NOTICE

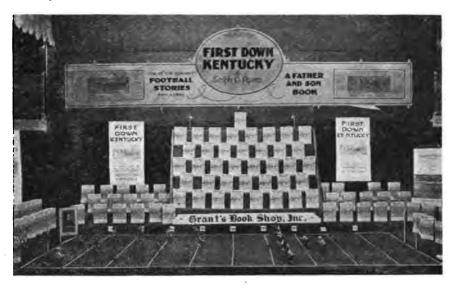
Extra copies of last week's issue of the Publishers' Weekly (March 11th), with its Index to the new books of the Spring Season, will be supplied at a nominal cost of 15 cents each. A copy might well be placed in the hands of every clerk on the floor,

Australian Publishing

F OR the collector of authoritative material on the war there comes from Angus & Robertson of Sydney, Australia, the first volume of "The Official History of Australia in the War." The set is to be complete in twelve volumes and to contain two thousand maps and illustrations, giving in great detail the story of all actions in which Australian troops were involved. The publishers expect to be three or four years in completing publication.

A Bookshop on the Stage

D URING last season the big show at the Hippodrome in New York featured as one of its special scenes the interior of a children's bookshop, which gave a very friendly boost to the book idea. A bookseller visiting a vaudeville performance in New York in February was interested to find that the scene of the act of Bronson and Renee was laid in a bookshop with bookshelves all around and apparently with real books, at least in part of the space. One of the songs was called "Main Street."



FEBRUARY WINDOW DISPLAY OF A FOOTBALL STORY ARRANGED BY GRANT'S BOOK SHOP.

Are Books Seasonal Commodities?

THE book-trade has been insisting that the sale of books need not at all be highly concentrated on a few months, and this insistence has been gradually proving its way. Still further experimenting on this point, Lambert Grant of Grant's Bookshop, Utica, has insisted that it is not necessary that certain types of books be sold only in certain seasons. To make the experiment concrete, he insisted that a good football story could be sold in February just as well or better than in November, and that, while a November display might do nothing more than to send the passerby around the corner to buy a ticket to the game, in February the same enthusiasm could not be thus diverted and would bring the football enthusiast into the store for a purchase.

The window display with which Mr. Grant carried this thought out is a model of careful preparation, and the result from a ten days' display was of very decided interest, the sales of this specific title running well over fifty copies. The football scene was constructed to visualize an actual game between Harvard and Center College as related in the story "First Down Kentucky" by Ralph D. Paine. Celluloid dolls 5½ inches high were used, and the colors of the foot-ball suits were put on with enamel paint. The players were arranged with from day to day different special plays were set up and carefully posed.

Mr. Grant considers that this experiment in testing out off-season sales was well worth trying.

School Library Program

A BROAD program of library usefulness is to be presented for consideration at the library department meetings of the National Education Association at its big Convention in July by Sherman Williams, President of the Section, and Chief of School Libraries division of New York State. This program gives a broad view of the place of the library in the community.

A Library Program

- I The *library* is an educational institution made up of various agencies, the two most important being the school library and the public library.
- 2 The school library should be the heart and center of the school work.
- 3 It should be so used as to train pupils to use a public library intelligently.
- 4 Pupils should be so instructed as to want to read books that are worth while.
- 5 There should be a collection of books in cach schoolroom suitable to the age and purposes of the pupils.
- 6 Teaching children to read is of little value unless they are taught what to read, and are provided with the right kind of books.
- 7 The public library should serve as a continuation school for those who have finished their school life.
- 8 Public libraries should be supported by public tax as are the public schools.
- 9 Librarians should be as specially trained for their work as are teachers for theirs.
- 10 All people should have easy access to libraries.

Bookselling Course Closes

T the final session of the bookselling course, conducted by the New York Bookseller's League at the New York Public Library, Miss Graham awarded prizes for the best answer to a questionnaire of twenty-five questions which had been given out at the previous session. The first prize went to Nannie B. Winston of Richmond, Va., who has been in New York studying bookselling and who has in mind opening a bookstore in the South. Her prize for answers that were 100 per cent correct was a copy of "The Magnificent Farce" by A. Edward Newton, in the front of which he had written "Not to buy a book a week' is as bad as to wear a celluloid collar or as to use a gold toothpick."

The second prize went to Emily McDevitt, of McDevitt-Wilson's, Inc. The volume was a first edition of Agnes Repplier's "Books and Men" autographed for the occasion by Miss Repplier. As there were ties for the next three, Miss Graham presented three books, autographed by Christopher Morley: "Parnassus on Wheels," "The Haunted Bookshop" and "Shandygaff." These were won by Grace E. Dhu of Bamberger's, Newark, Muriel Simpson and Ethel Frankenstein, both of Abraham & Strauss, Brooklyn.

Miss Graham in her closing address expressed the hope that this experiment might be one step toward the goal of having a permanent school of bookselling established, and she recommended, that in further experiments, there should be more work required of the students, more discussion from the audience than is the present plan, and she also expressed the feeling that a library course and one in bookselling should be combined.

Ernest Eisele, of Brentano's, talked on bookselling methods abroad. He pointed out that in Europe the publisher feels much more responsible for the ultimate distribution than he does in this country. The publisher in Europe does not send out salesmen, but uses announcements in the trade paper and sends out books on consignment according to the size of the outlet. In France, thru the new book headquarters, samples of all new books are sent out to each bookseller. Under the German plan, outright purchase is rewarded by extra discounts, consignment rates being about 25-30 per cent off the list price, with about 10 per cent more in the case of outright purchase.

Booksellers, he said, are in very close touch with their public from the school child on. Most of the stores, too, use the monthly periodicals as a means of keeping them in touch with their customers, all magazine subscriptions

being delivered by the bookseller instead of being sent by mail.

In France, he explained, there are no reprints of good titles, as is the common practice in England and in this country. He felt that this gives the booksellers a keener interest in keeping a representative stock of the best literature. The new building of the Maison du Livre has fine rooms set off for a bookselling school which it is hoped will be started shortly.

Holland and Denmark, he believed, are the best organized of any of the countries. In Holland the seven hundred booksellers each has his bin at the central headquarters and all orders received in the morning mail are scattered to the various publishers and re-assembled in these bins for shipping by three o'clock.

Germany has had the most thoro system of training for bookselling, and before the war, the course was of two years at government expense. Candidates for both the bookselling and publishing business studied together, and it was a common practice for those who intended to be booksellers to take one or two years after graduation in a publishing office and for publishers to spend one or two years in the bookselling field, in order to understand fully the whole situation. Sweden has a school supported by the government and by the trade associations.

There is one type of book catalog which is common in Europe and which has no exact counterpart here. This is the classified list, giving in small compass a list of all the best titles on a given subject. The French book-trade is about to have a new series of such catalogs, and the book-trade uses them to hand to customers who would like further to pursue reading in some special direction. Another form of book promotion highly developed is that of the elaborate prospectus, a means by which the bookseller solicits orders for the more elaborate books. Some of these are so elaborately made that a price is set on each copy.

The success of the course had largely depended on the continuous work of four men whom Miss Graham mentioned with special appreciation in her final remarks, Ernest Eisele and Mr. Krasner of Brentano's, D. B. Browne of Himebaugh & Browne, and Ralph Wilson of McDevitt-Wilson's, Inc.

THE ESSAYS and plays of John Jay Chapman are now published by Robert Cecil MacMahon. This includes a group of six volumes of essays and six volumes of plays as well as a new edition of five hundred copies of "Notes on Religion."

Short Story Prize Winners

HE best short stories of the year of 1921, according to the award of the O. Henry Memorial Committee, was "The Heart of Little Shikara," by Edison Marshall which appeared in Everybody's for January last (first prize of \$500) and "The Man Who Cursed the Lilies," by Charles Tenney Jackson, in Short Stories magazine of December 10th last (second prize of \$250). These two prize winning stories head the list of sixteen tales which will be published in book form by Doubleday, Page & Co., on March 22nd under the title of "O. Henry Memorial Award Prize Stories of 1921." This is the third year of In announcing the prizes, Dr. the prize. Blanche Colton Williams of Hunter College and Columbia University, Chairman of the O. Henry Memorial Committee, makes an interesting resumé of the short stories published in American magazines during the year.

Results in 1921 differ in a number of respects from those of 1919 and 1920. In the earlier half year, January excepted, every reader reported a low average of current fiction, so low as to excite apprehension lest the art of the short story was rapidly declining. The latter six months, however, marked a reaction, with a higher percentage of values in November and December. Explanation of the low level lies in the financial depression which forced a number of editors to buy fewer stories, to buy cheaply, or to search their vaults for remnants of purchases made in happier days. Improvement began with the return to better financial conditions.

Two characteristics of stories published in 1921 reveal editorial policies that cannot but be harmful to the quality of this art. These ear-marks are complementary and yet paradoxically antipodal. In order to draw out the torso and tail of a story thru Procrustean lengths of advertising pages, some editors place, or seem to place, a premium upon length. The writer, with an eye to acceptance by these editors, consciously or unconsciously pads his anatter, giving a semblance of substance where substance is not. Many stories fall below first rank in the opinion of the committee thru failure to achieve by artistic economy the desired The comment "overwritten" appeared again and again on the margins of such stories. The reverse of this policy, as practiced by other editors, is that of chopping the tail, or worse, of cutting out sections from the body of the narrative, then roughly piecing together the parts to fit a smaller space determined by some expediency.

The O. Henry Memorial Award Committee was created by the Society of Arts and Sciences of New York in 1918. The commit-

tee consists of: Blanche Colton Williams, Ph. D., chairman; Edward J. Wheeler, Litt. D., Ethel Watts Mumford, Frances Gilchrist Wood, and Grove E. Wilson. The Society of Arts and Sciences will award the prizes at the annual dinner to be held on the evening of March 22nd.

Telling All the Plot

THE habit of completely divulging the plot of a novel in writing its review has often been inveighed against in the book-trade, as that kind of review is of far more value to the newspaper that prints it as a piece of pleasant reading for its clientele than as an inducement to a customer to buy the book.

A columnist in the current issue of the Erie Railroad Magazine says: "A friend of ours writes:

"Yes," said the columnist, "it's worse than that, and no self-respecting newspaper ever does such a thing. It is unfair to both author and publisher who depend on telling and selling stories for a living."

Book Censure in the Time of Dante

THE suppression of obnoxious opinion appears thru the centuries in varied forms. It should be interesting to learn of the difficulties of booksellers in the thirteenth century. Dr. Gottheil, of Columbia University, has just published in the Journal of the American Oricntal Society the sad tale of Moslem heterodoxy in the days of the crusades. A bookseller. Shams al-Jazari, who did business at the Bridge of the Feltmakers, published a Bolshevist book that declared the true tales of the Koran were but foolish myths and complained of the bad chronology of the Prophet. The title was "The Whetted Sword, an Answer to the Koran." This bookseller had the nickname of "The Irresolute," a quality not unknown to-day. The censor came to the bookseller and asked for the book, but was met with the answer that it had been returned to the author and destroyed by the latter. Nevertheless he was held and only escaped by the intervention of wealthy Christians who had a "pull" with the Tartar over-lord of the day.

Obituary Notes

COLONEL JOHN P. NICHOLSON

Colonel John P. Nicholson, Recorder in Chief of the Loyal Legion of the United States, died at his home in Philadelphia on March 8th aged seventy-nine. He served thruout the Civil War, rising from Sergeant to Lieutenaut Colonel. He was with Sherman in his march to the sea and was present at Lee's surrender. He translated and edited the history of the war by the Comte de Paris and was an industrious collector of literature relating to the Civil War and military history. For many years he was director of the War Library of the Loyal Legion.

Traver to His Sons

C LAYTON L. Traver, of Trenton, N. J., on his sixty-fifth birthday, February 18th, deeded to his two sons, Morris S. and Lewis B. Traver, the building, stock, fixtures and good will of his book business at 108 South Broad Street. He is to keep in touch with the business, but will have more time to travel with his wife. The deed of gift thus made is in line with the custom established by the original Morris Traver, who founded the business fifty years ago and turned it over to Clayton L. before reaching the age of retiring to inactivity.

English Publisher Here

EORGE G. HARRAP of George G. Harrap & Company, Ltd., London, has been spending a fortnight in New York and has now left for Philadelphia and Chicago. George Harrap, Jr. of the same firm has sailed for England, having met his father in New York after a trip to Australia in the firm's interest.

Mr. Harrap's list is one of the long and varied ones in the English trade, including largely educational books and books for children. The firm is the English representative of D. C. Heath & Company, and has marketed in England the Volland "Sunny Books." Among other well-known series on their list are several Pogany color books and handsome editions of "The Three Musketeers," "Lorna Doone," imported by Jacobs, Evelyn Paul's illuminated books, "Claire de lune," etc., which have been successfully sold here by Brentano. The well-known "Myth Scries," which Stokes has marketed in this country, is also one of their publications. Specializing, as they do, in colored illustrations, a great many of their books have been widely used for school prizes, a field of bookselling that prevails in the English market and which could well be developed further on this side. Mr. Harrap expects to pass thru New York again on his way to London.

Film Censorship in New York

THE Senate at Albany has passed on to the Assembly a bill which would give even wider power to the State Motion Picture Censorship Commission. The Bill would permit the Commission to examine the manuscripts from which the films are taken and it would also grant subpeena powers to the Commission.

The Convention Souvenirs

THE local Entertainment Committee for the big Washington Booksellers' Convention is making especially careful preparations for the banquet and believes that the New Willard Hotel will do the occasion ample justice. Simon L. Nye of S. Kahn & Sons, Washington, is Chairman in charge, and any publisher who would like to have a new book among the brief list of souvenirs that are given out on this occasion should write directly to him.

The Wind Blows

A STRAW showing an indication of business progress is found in the current report of the Post Office Department, made public last week. This shows that a tabulation of the business of the fifty largest post offices in the country indicates an increase in receipts for February of 6.41% over the same month last year. Parcel post centers such as Chicago have shown a decided increase.

Personal Note

MARY E. RANCK has been appointed buyer for the book department of the Maison Blanche, New Orleans, La., to succeed Kate Connerly, who recently resigned.

Business Notes

SKANEATELES, N. Y.—The Wolcott Book and Gift Shop will be opened during March by Clarence E. Wolcott formerly of Syracuse. Mrs. Wolcott will manage the gift departments.

OMAHA, NEE.—M. J. Barry, for several years in the subscription book business, has opened a shop at 1617 Howard Street and will handle regular trade books.

SUPERIOR, WIS.—Brommel's Bookshop, of which Harold R. Johnson is owner, has been permanently established at 1815 N. Fifth St.

The Weekly Record of New Publications

This list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt or advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is at the record. Prices are added except them not supplied by publisher or obtainable only on specific realist. When not specified the binding is

Imprint date is stated for best available date, preferably conversable date, in bracket] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No ascertainable date is designated thus: [n. d.].

Since are indicated as follows: F. (folio: over 30 centimeters majh) \(\mathcal{Q}\) (4to: under 30 cm.); O (8vo: 35 cm.); D. (12mo: 30 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.), Ts. (32mo: 12½ cm.); Ff. (48mo: 10 cm.); sq., obl., nar., designate square, oblong, narrow.

Barclay, Florence Louisa Charlesworth [Mrs. Charles W. Barclay]

The upas tree. 287 p. front, D (Popular copyrights) [c. '18] N. Y., Grosset & Dunlap

Bazelli, Luisa Tetrazzini

My life of song. 328 p. pors. O [c. '22] Phil. Dorrance & Co., 308 Walnut St. \$4

Beerbohm, Max

A survey. no paging front. pls. O '21 Garden City, N. Y., Doubleday, Page bds. \$4

Cartoons of some contemporary writers and statesmen of England.

Bell, E. T.

Fifty figures and character dances for schools; 2 v. various paging diagrs music O '21 N. Y., Brentano's \$8

Belloc, Hilaire, i.e. Joseph Hilaire Pierre

Cautionary tales for children [verse]. 79 p. il. D '21 N. Y., Knopf bds. \$1.50

Bilbie, Edward Normanton

Experiences of a violinist at home and abroad; [preface by Edward Frampton Kurtz]. 77 p. front. (por.) D '21 Ann Arbor, Mich. [Author], 307 North Main St. \$1

Partial contents: In Berlin; Talks on fiddle players; Some remarks on exercises, studies and solos; Hints to players.

Bosma, Menno J.

Exposition of Reformed doctrine; [3rd ed.] 307 p. O [c. '07-'22] Grand Rapids, Mich., Van Noord Bk. and Pub. Co., 513 Eastern Ave., S. E. \$1.50

Bower, B. M., pseud. [Bertha Muzzy Sinclair; Mrs Bertrand William Sinclair] Rim o' the world; front. by Anton Otto

Fischer. 349 p. D (Popular copyrights) [c. '19] N. Y., Grosset & Dunlap 75 c.

Bradford, Gamaliel

American portraits, 1875-1900. 12+248 p. front. (por.) pors. O '22 c. '20-'22 Bost., Houghton Mifflin \$3.50

Studies of eight Americans: Mark Twain, Henry James, J. G. Blaine, Whistler, Henry Adams, Sidney Lanier, Grover Cleveland and Joseph Jefferson.

Brawley, Benjamin Griffith

The negro in literature and art in the United States; rev. ed. 3+197 p. (14 p. bibl.) front. pors. D [c. '18-'21] N. Y., Duffield

Breese, Burtis Burr

Psychology. 10+482 p. (7 p. bibl.) il. col. pls. diagrs. D [c. '21] N. Y., Scribner \$2

Brighouse, Harold

Converts; a comedy in one act. 47 p. S (Repertory plays, no. 16) '20 Bost., LeRoy Phillips, 15 Ashburton Pl. 50 c.

Brown, George Edward

Indexing; a handbook of instruction; with a preface by E. Wyndham Hulme. 137 p. il. D (The Coptic ser.) '21 N. Y., H. W. Wilson Co. \$1.50

the witch-doctor.

Bruun, Laurids
Van Zanten's happy days; a love story from Pelli Island; tr. from the Danish by David Pritchard. 215 p. D c. N. Y., Knopf \$2

A story of a South Sea Island tribe, of the customs of the people, their morals and the performances of

Ayres, Leonard Porter

Price changes and business prospects. 27 p. diagrs. O '21 Cleveland, O., The Cleveland Trust Co. pap. gratis

American Institute of Electrical Engineers
Standards of the American inst. of electrical engineers; 1921 revision. 177 p. diagrs. O [c. '21]
N. Y. American Inst. of Electrical Engineers, 29 W. 39th St. \$2

Black, Henry Campbell

Black, Henry Campbell
Black on bankruptcy; 3rd ed., 1922; combines the
entire statute law with a complete and exhaustive
treatise and a thoro discussion of the decisions
down to November. 1921. [Bound in one or two
volumes.] various paging O Kansas City, Mo., Vernon Law Bk. Co., 1016 Walnut St. buck. \$20
Income, excess profits and other federal taxes,
1919; with 1922 supplement. forms O Kansas City,
Mo., Vernon Law Bk. Co. \$8.50

Bradbury, Harry Bower

Topical index digest of the New York Civil prac-

Topical index digest of the New York Civil practice act and rules of civil practice. 236 p. O c. '21 N. Y., [Author], 141 B'way pap. \$5
Bresnan, Catherine M.
Fragments of verse. 9+50 p. D [c. '21] N. Y.,
The J. W. Bauer Co., 362 E. 148th St. apply
Bridge, Margaret, comp.
Snappy stunts for social gatherings. 8+87 p. (1 p. bibl.) D [c. '20] Denver, O.. Eldridge Entertainment House 75 c.
Brundage, Albert Harrison
A manual of toxicology; a concise presentation of the principal facts relating to poisons; with detailed and descriptive directions for the treatment of poisoning, a tab. of doses of the principal and many new remedies and various statistical tabs.; 13th ed., il. and enlarged. 11+444 p. il. fold. tabs. col. pl. S '21 Brooklyn, N. Y., The Henry Harrison Co., 70 Linden St. \$3

Bryan, William Jennings

In His Image. 266 p. D [c. '22] N. Y. and Chic., Revell \$1.75

Partial contents: "In the beginning—God"; The Bible; The origin of man; The value of the soul; Three priceless gifts; The spoken word.

Buckrose, J. E., pseud. [Mrs. Annie Edith Foster Jameson]

The privet hedge. 303 p. D [c. '22] N. Y., Doran \$1.75

A story of youth in rebellion against tradition.

Burgess, Fred W

Silver, pewter, Sheffield plate. 304 p. il. pls. O (Home connoisseur ser.) '21 N. Y., Dut-

Burroughs, Edgar Rice

Tarzan, the untamed; il. by J. Allen St. John. 428 p. D (Popular copyrights) [c. '20] N. Y., Grosset & Dunlap 75 c.

Carver, Walter Buckingham

Brick; how to build and estimate; manual of construction data on brick-work for architects, engineers, contractors and builders; 3rd ed. 72 p. il. Q '21 Milwaukee, Wis., Caspar pap. \$1

Caullery, Maurice

Universities and scientific life in the United States. 286 p. O [c. '22] Cambridge, Mass., Harvard Univ. Press \$2.50

Cooke, James Francis

Great singers on the art of singing; educational conferences with foremost artists; a series of personal study talks with the most renowned opera, concert and oratorio singers of the time, especially planned for voice students. 304 p. il. music pls. pors. D ['21] Phil., Theo. Presser Co., 1712 Chestnut St. \$2.25

Craighead, Rev. J. R.
Biography of Dr. Hunter Corbett. 224 p. D [c. '22] N. Y. and Chic., Revell \$1.50

Cramp, Arthur J., comp.

Nostrums and quackery; articles on the nostrum evil, quackery and allied matters affecting the public health; reprinted, with or without modifications, from the Journal of the American Medical Association, v. 2. 832 p. il. facsms. diagrs. O '21 Chic., American Medical Assn., 535 N. Dearborn St. \$2

"Material collected by the Propaganda Department in recent years on hundreds of well known and widely advertised remedies, as well as on quackery and allied matters affecting the public health."

Cronk, Mrs. Katherine Scherer, and Singmaster, Elsie

Under many flags; [a story of foreign missions]. 131 p. il. D c. '21 N. Y., Missionary Education movement of the U. S. and Canada, 150 5th Ave. pap. 40 c.; 65 c.

Daggett, Stuart

History of the Southern Pacific. 470 p. O c. N. Y., Ronald Press \$5

The story of the financing and building of the railroad, showing how it helped to develop the West.

Darby, James Ezra, D.D.

Jesus an economic mediator; God's remedy for industrial and international ills. 256 p. D [c. '22] N. Y. and Chic., Revell \$1.50

Dawes, Chester L.

Course in electrical engineering, v. 2-Alternating currents. 526 p. il. O McGraw-Hill \$4 22 N. Y.

Deglman, George A.

Essentials of psychology. 172 p. (2 p. bibl.) D [c. '21] Milwaukee, Wis., Marquette University Press \$1.25

Depew, Chauncey Mitchell

My memories of eighty years. 10+417 p. front. (por.) O '22 c. '21-'22 N. Y., Scribner \$4

Reminiscences which included anecdotes of the leaders of politics, finance, journalism and society, among whom were Lincoln, Cleveland, Col. Watterson, Mark Twain, Robert Ingersoll, Joseph Jefferson, Richard Mansfield, Joseph Choate and others.

Dickens, Charles

David Copperfield; with 16 color il. by Gertrude Demain Hammond. 850 p. O '21 N.Y. Dodd, Mead \$3.50

The magic fishbone; il. by F. D. Bedford. no paging il. col. pls. obl. D [68] N. Y. F. Warne & Co., 26 E. 22nd St. bds. \$1.50 A fairy-tale reprinted from "Holiday romance" fra published in 1868.

Directory of directors in the city of New York, 1921-1922; [with an appendix containing a selected alphabetical list of corporations, showing officers and directors under the distinctive classifications: Banks and trust companies, Insurance, safe deposit and guarantee companies, Transportation, telegraph. telephone and express companies, Manufacturing and miscellaneous companies, New York exchanges]; bi-ennial edition. 1071 p. O c. '21 N. Y., Directory of Directors Co. 189 Madison Ave. \$10

Dresser, Horatio Willis

Spiritual health and healing. 13+314 p. D [c. '22] N. Y., T. Y. Crowell \$2 The author pleads for a return to the simple beliefs of the early Gospel writers. He sums up many of the forces from Dr. Quimby down to the most recest writers of New Thought.

Drinkwater, John
Seeds of time [verse]. 10+68 p. D c
Bost., Houghton Mifflin bds. \$1.25 Some of these poems have appeared in Century. Christian Science Monitor, The Dial, Literary Review. Poetry, The Yale Review and other magazines.

Dougherty, George Edwin

Manual of Dougherty's shorthand. 128 p D [c. '21] Topeka, Kans., Dougherty Pub. Co. \$1.50

Dowd, Albert Atkins, and Curtis, Frank W. Tool engineering-jigs and fixtures. 293 P. il. O '22 N. Y., McGraw-Hill \$3

Donnelleys directory of Chicago manufacturers and distributors; selected classified lists of Chicago manufacturers and distributors arranged in alpha-

betical order under their respective business headings. 360 p. O '22 c. '21 Chic.. The Reuben H. Donnelley Corp., 633 Plymouth Court apply

Dukes, Sir Paul

Red dusk and the morrow; adventures and investigations in red Russia; il. from photographs by the author. 322 p. front. (por.) O c. Garden City, N. Y., Doubleday, Page \$3.50

The author penetrated into the heart of Soviet Russia as a secret service man under various dis-guises. He answers the questions "Why does the Soviet government last so long?" and "How is it to he ended?"

Emerson, Ralph Waldo Essays and poems of Emerson; with an introd. by Stuart P. Sherman. 45 p. D '21 N. Y., Harcourt, Brace \$1.20

English short stories selected to show the development of the short story from the fifteenth to the twentieth century. 14+368 p. S (Everyman's library, no. 743) [n. d.] N. Y., Dutton \$1; library bind. \$1.35; leath. \$2

Stories by Barnaby Rich, Daniel Defoe, Laurence Stern, Oliver Goldsmith, Agnes Strickland, C. G. D. Roberts, Walter de la Mare, Hugh Walpole, Thomas Hardy, John Galsworthy, and others.

Ferris, Anita B.

The ring of Rama Krishniah; a pageantplay of Christian stewardship. 31 p. diagrs. music O [c. '22] N. Y. and Cin., The Abingdon Press pap. 25 c.

Ficke, Arthur Davison

Mr. Faust; an entirely new version, reconstructed for stage production; [produced at the Provincetown players theatre, New York, January 30, 1922] 62 p. D c. N. Y., Frank Shay, 4 Christopher St. bds. \$1.25

Ford; Sewell

Meet 'em with Shorty McCabe. 303 p. D (Popular copyrights) [c. '20] N. Y., Grosset & Dunlap 75 c.

Frank, Waldo David

Rahab. 250 p. D [c. '22] N. Y., Boni & Liveright \$2 A story of contemporary types of American life, in which the "double standard" plays an important

Gibbon, Muriel Morgan
The Pharisees; [a novel]. 338 p. D c.
Garden City, N. Y., Doubleday, Page \$1.75

Gibson, Axel Emil

Facts and fancies in health foods. 9+112 p. D [c. '21] Los Angeles, Cal., The Master Mind Pub. Co., 618 S. Spring St. pap. \$1

Gillette, Halbert Powers, and Dana, Richard

Construction cost keeping and management. 572 p. il. O '22 N. Y., McGraw-Hill \$5

Financial Publishing Company
Tables of short time bond values, showing the net return from 2% to 10%, progressing by 8th figured at true discount from bonds and notes at coupon rates of 3, 3½, 4, 4½, 4½, 4½, 5, 5½, 5½, 5½, 6, 6%, 7, 7½. 8%, maturing at any time within a period of six months having a coupon payable at maturity by Alfand Chamber 19. ors, 7, 772. 3%, instituting at any time within a period of six months having a coupon payable at maturity by Alfred Greenough, and Financial publishing company; also tables showing the yields from 3% to 15% of bonds maturing in 7-8-9-10-11 months. I year, 15 months, 1½ years, 21 months and 2 years; computed with mathematical accuracy for

Gilmore, Melvin Randolph

Prairie smoke; a collection of lore of the prairies; 2nd ed., revised. 80 p. maps O [c. '22] Bismark, N. D., [Author] \$1.50

Customs, stories and myths of the Indians of the Missouri River region. The author is curator, State Historical Society of North Dakota.

Golden (The) treasury of longer poems; selected and edited by Ernest Rhys. 374 p. S (Everyman's library, no. 746) [n. d.] N. Y., Dutton \$1; library bind. \$1.35; leath. \$2

Poems by Chaucer, Ben Jonson, Milton, J. Swift, Samuel Johnson, Thomas Chatterton, Burns, Words-worth, R. Browning, Francis Thompson, Alice Meynell, Robert Bridges and others.

Goodell, Charles LeRoy, D.D.

Heralds of a passion. 15+141 p. D [c. '21] N. Y., Doran \$1.25

Goodnow, Minnie

First-year nursing; a text-book for pupils during their first year of hospital work; 3rd ed., thoroly revised. 358 p. il. diagrs. D '21 Phil., Saunders \$2.25

Gorky, Maxim, pseud. [Alexei Maximovich Pyeshkoff]

Through Russia; a book of stories; tr. from the Russian by C. J. Hogarth. 11+276 p. S (Everyman's library, no. 741) [n. d.] N. Y., Dutton \$1; library bind. \$1,35; leath. \$2

Gowens, Tuenis E.

The rock that is higher and other addresses. 160 p. D [c. '22] N. Y. and Chic., Revell \$1.25

Grierson, Herbert John Clifford

Lord Byron: Arnold and Swinburne. 32 p. O (Warton lecture on English poetry, 11)
'21 N. Y., Oxford University Press pap.

Growth (The) of political liberty; a source book of English history selected and edited by Ernest Rhys. 18+331 p. S (Everyman's library, no. 745) [n. d.] N. Y., Dutton \$1; library bind. \$1.35; leath. \$2

"The main idea in this history-book is to trace the slow political growth of the common folk, from the folk-right assigned in the old "Dooms" of Al-fred and Edgar, to the fuller liberty given them by the "Acts" of Parliament in our time."

Gull, Cyril Arthur Edward Ranger [Guy Thorne, pseud.]

The city in the clouds. 299 p. D [c. '22] N. Y., Harcourt, Brace \$1.75

A mystery story with the plot laid in a palace two thousand feet above London.

bond values on the following coupon rates: 3, 3½. 4. 4½, 4½, 4½, 5, 5¼. 5½, 6, 6½; 7, 7½, 8%. 453 p. C. 21] Bost., Financial Publishing Co., 17 Joy St. \$12

Fisher, Benjamin Franklin Poems. 9+327 p. front. (por.) D [c. '21] Bost., D. D. Nickerson & Co., 212 Summer St. \$2

Gamble, Thomas, comp.

Naval stores; history, production, distribution and consumption. 266 p. il. O [c. '21] Savannah, Ga., Review Publishing and Printing Co. pap. \$3.25

Haldeman, Isaac Massey, D.D.

Christ, Christianity and the Bible. 158 p. D [c. '22] N. Y. and Chic., Revell \$1.25

Hall, Holworthy. See Porter, Harold

Hammond, C. S., and Company

Hammond's handy atlas of the world with 1920 census; [with 92 col. maps] 130 p. diagrs. O '22 N. Y., C. S. Hammond & Co., 30 Church St. \$1

Published also under title: The little giant atlas of the world with 1920 census. 1921.

Harper, William Rainey

William R. Harper's Elements of Hebrew by an inductive method; new and rev. ed. by J. M. Powis Smith. 222 p. D c. '21 N. Y., Scribner \$3

Harrison, Henry Sydnor [Henry Second, pseud.]

Saint Teresa; a novel. 455 p. D c. Bost., Houghton Mifflin. \$2

A story of present-day America centering about a clash of wills between a determined girl and an equally determined young man.

Henderson, John J.

Apoplexy, paralysis, high blood pressure. heart diseases and nervous diseases, their cause and special instructions for self-treatment. 119 p. il. D'21 Charleston, W. Va., [Author] \$2.50

Hennig, W. E.

Telephony. 72 p. il. O '22 Milwaukee, Wis., Caspar \$1.50

Heron, Henrietta

The workers' conference; how to make it go. 141 p. (4 p. bibl.) il. S [c. '21] Cin., The Standard Pub. Co. 75 c.

Hilliard, Evelyne

The elements of elocution; a text book for the use of teachers and students of breathing, voice work, articulation, pronunciation, vocabulary, poise, gesture; together with exercises and examples. 2+27 p. O [c. '21] N. Y., [Author], 102 W. 93rd St. pap. \$1

Hiscox, Gardner D., ed.

Henley's twentieth century formulas, recipes and processes. 840 p. O c. '21 N. Y., Norman W. Henley Pub. Co., 2 W. 45th St. \$4 Hoenig, L. J.

Modern methods in selling; a book for every man and woman in business. 299 p. D [c. '22] Indianapolis, Ind., Bobbs-Merrill \$2.50

This volume is addressed to the clerk, windowdresser, advertiser, letter-writer and department-manager.

Hofman, Heinrich Oscar

Metallurgy of zinc and cadmium. 340 p. il. O '22 N. Y., McGraw-Hill \$4

Hopkins, William John

She blows! and sparm at that!; with il. from paintings by Clifford W. Ashley. 361 p. front. pls. D c. Bost., Houghton Mifflin

The experiences of a whaler out of New Bedford in the seventies.

Hover, Sanford Watrous

Constructivism, its evidence and principles: a new philosophy of existence, a science of right conduct. 2+23 p. O [c. '21] Southern Pines, N. C., Research Pub. Co. 50 c.

Hunter, George William, and Whitman, Walter George

Civic science in the community. 430 p. front. pls. diagrs. D [c. '22] N. Y., Am. Book Co. \$1.40

Partial contents: Advantages offered the com-munity; Water and its place in the life of the community; How the community cares for its cit-izens; Transportation and communication; How life on the earth has improved.

Huntington, Mrs. Flora Clarke

The handkerchief and the sword, and other stories. 105 p. D [c. '21] N. Y., Authors and Publishers Corp., 440 4th Ave. \$t

[Hurst, Albert Edwin, and Nowak, Clarence Joseph]

Daily's showcard writing system; complete in thirty-four lessons; formerly "the Haber-dasher." 96 p. il. Q [c. '21] Dayton, O., B. L. Daily \$2

Hutten zum Stolzenberg, Bettina, Baroness von

Mothers-in-law. 296 p. D [c. '22] N. Y.. Doran \$1.75

The story of the testing of two mothers-in-law, one an Italian and the other an American.

Gunners' instruction; fixed mortars; 15th edition.
140 p. O '21 Fort Monroe, Va., Journal U. S.
Artillery pap. 50 c.
Gunners' instruction; gun companies; 15th edition.
142 p. il. fold. tab. diagrs. O '21 Fort Monroe,
Va., Journal U. S. Artillery pap. 50 c.

Haycraft, Samuel

A history of Elizabethtown. Ky., and its surroundings; written in 1869. 188 p. il. pors. O '21 Elizabethtown, Ky., The Woman's Club of Elizabethtown \$1.50

Holliday, Robert Cortes [Murray Hill, pseud. On little bookshops; reprinted from The Bookman of January, 1922. 14 p. nar. D N. Y., National As-sociation of Book Publishers, 334—5th Ave. pap. gratis

Honnold's pleading and practice; Oklahoma; 3 v. 3000 p. forms O '22 Kansas City, Mo., Vernon Law Bk. Co. buck. \$30

Horning, Emma, and others

Junior folks at mission study—China; a symposium written by missionaries in China. 64 p. (bibl.) col. front. il. maps pls. (part col.) pors. D [c. '27] Elgin, Ill., General Mission Board 60 c.

Hudson, Ralph Gorton A theory of metallic arc welding. 12 p. il. O (Research div., Electrical engineering dept., bull. no. 21) '20 Bost., Massachusetts Institute of Technology pap. 20 c.

Huey, Mrs. Lillian Olive Gribble Rosemary and rue and other poems; [selected and ed. by her son, Edwin Carlton Huey.] 3+50 p. O c. '21 Winston-Salem, N. C., The Children's Home Printshop \$1

Hyde, Charles Cheney
International law; chiefly as interpreted and applied by the United States; 2 v. 1+488; 2+925 p.
O [c. '22] Bost., Little, Brown \$25 set.

Ibsen, Henrik

Peer Gynt; a dramatic poem; [introd. by R. Farquharson Sharp]. 11+242 p. S (Everyman's library, no. 747) [n. d.] N. Y., Dutton \$1; library bind. \$1.35; leath. \$2

Ihrig, Luther G.

Unique collection letters. 336 p. O c. '21 Dayton, O. [Author] \$5

Johnston, Mary

Silver cross. 289 p. D c. Bost., Little, Brown \$2 A tale of the 16th century in England.

Johnston, William Andrew

The tragedy at the Beach club. 269 p. front.

D c. Bost., Little, Brown \$1.75 The story of a mysterious murder at the Beach Club, and the disappearance of the only piece of evidence, a letter half scrawled by the dying man.

Jordan, David Francis

Business forecasting. 15+270 p. ta diagrs. O c. '21 N. Y., Prentice-Hall \$5 15+270 p. tabs.

Kaufman, Herbert

The winning fight. 329 p. D (Popular copyrights) [c. '10] N. Y., Grosset & Dunhap 75 c.

Kenyon, Sir Frederic George

The fellowship of learning; presidential address delivered at the annual general meeting, July 6, 1921. 12 p. O (British academy) '21 N. Y., Oxford University Press pap. 70 c.

Knowlson, Thomas Sharper

The art of thinking. 9+165 p. D [c. '21] N. Y., T. Y. Crowell \$1.35

Koopman, Harry Lyman

The guerdon; a collection of short poems. 26 p. O [c. '21] Providence, R. I., The Preston & Rounds Co., 98 Westminster St. pap. \$1

Lagerlöf, Selma Ottiliana Lovisa

The outcast; tr. from the Swedish by W. Worster. 297 p. D c. Garden City, N.Y., Doubleday, Page \$1.90 A story of Swedish life.

Lanier, Henry Wysham

A century of banking in New York; 1822-

1022. 10+335 p. front. pls. plans tabs. O [c. '22] N. Y., Doran \$5

Partial contents: The year the banks migrated; Individual notes as currency; The banker in 1820; Who was who in finance; Expansion and panie; The coming of the Clearing House; Civil war and the national banking system; The Federal Reserve and the new era. the new era.

Larson, Christian Daa

Practical self-help; or, How to make full and effective use of that greatest and best that is in you. 223 p. D [c. '22] N. Y., T. Y. Crowell \$1.75

Partial contents: Learn to help yourself; You and your own world; The successful mental attitude; Effective use of thought and action; Building self-confidence; Know what you want; Building the positives; Optimism that makes good; The right use

Lawrence, Ralph Restieaux

Principles of alternating currents. 432 p. il. O (Electrical engineering ser.) '22 N. Y.. McGraw-Hill \$4.

Lewisohn, Ludwig

Up stream; an American chronicle. 248 p. O [c. '22] N. Y., Boni & Liveright \$3

The autobiography of the dramatic critic of The Nation.

Lindsey, William

The backsliders. 362 p. D c. Bost., Houghton Mifflin \$1.90

A tale of small-town life and the adventures of a young clergyman and a young woman, who is considered a pagan by her neighbors.

Lindstrom, J. W.

Bungalows; forty designs of artistic homes. 48 p. il. plans O '22 Milwaukee, Wis., Caspar pap. \$1

Livy, Titus Livius

The history of Rome; v. 4. 11+404 p. S (Everyman's library, no. 749) [n. d.] N. Y., Dutton \$1; library bind. \$1.35; leath. \$2

Lönroth, Elisabet

Keen eye; children's stories. 126 p. pls. S [n. d.] Rock Island, Ill., Augustana Bk. Concern bds. apply

Lovelace, Griffin M.

The house of protection; endorsed by the National association of life underwriters. 6+129 p. D (Harper's life insurance library) [c. '21] N. Y., Harper bds. \$1.50

Lucretius, Titus Lucretius Carus

Lucretius: Of the nature of things; a metrical tr. by William Ellery Leonard. 16+ 301 p. S (Everyman's library, no. 750) ['21] N. Y., Dutton \$1; library bind. \$1.35; leath. \$2

Lutz, Grace Livingston Hill [Mrs. Flavius J. Lutz]

The mystery of Mary; front. by Anna W. Speakman. 202 p. D (Popular copyrights) [c. '10-'12] N. Y., Grosset & Dunlap 75 c.

Jones, Frederick Robertson, comp.

Digest of workmen's compensation laws in the United States and territories, with annotations; 7th ed., rev. to December 1, 1921. 389 p. map (end-paper) O [c. '21] N. Y., Workmen's Compensation Publicity Bureau, 80 Maiden Lane \$5

Also published in pamphlet form for the various States, the prices ranging from 50 c. to \$1 each. Sets of 47 States \$25, when purchased at the same time. The map showing private insurance vs. State-managed insurance under Workmen's Compensation laws in the U. S., 25 c. each.

League (The) of nations debate manual; text of covenant with references on both sides of questions. 68 p. O (Extension bull. v. 1, no. 8, Dec. 16, 1921)
'21 Chapel Hill, N. C., University of North Carolina pap. 50 c.

Ladd, Walter Alexander

Table of topics, Massachusetts classification index plan of Hildreth's Massachusetts digest, v. 1 (212-231) and annual advance sheets for 1921 (232-235) inclusive). 3+23 p. O '21 Bost., Massachusetts Digest Associates, inc. pap. \$2 McFee, William

An engineer's note book; essays on life and letters; [new ed.] 48 p. D c. '21 N. Y., Frank Shay, 4 Christopher St. bds. \$1.25

MacGowan, Alice, and Newberry, Perry The million dollar suitcase. 326 p. D [c.

'22 N. Y., Stokes \$1.75
"A mystery story of a man who takes six years to plan a discovery-proof crime and gives the detectives a run for their money."

MacGrath, Harold

The man with three names; il. by Ralph Pallen Coleman. 284 p. front. pls. D (Popular copyrights) [c. '20] N. Y., Grosset & Dunlap 75 c.

MacKee, George Miller

Rays and radium in the treatment of diseases of the skin. 602 p. pls. charts O '21 Phil., Lea & Febiger \$0

Marks, Lionel Simeon

The airplane engine. 349 p. il. O '22 N. Y., McGraw-Hill \$6

Marshall, Edison

Shepherds of the wild; with front. by W. Herbert Dunton. 300 p. D c. Bost., Little,

Brown \$1.75
The story of a wealthy society man who goes to Idaho, where he voluntarily assumes charge of a large flock of sheep after their header had been killed by cattlemen.

Martin, Franklin H.

South America from a surgeon's point of view. 325 p. D [c. '22] N. Y., and Chic., Revell \$3

Martindale, Rev. Cyril Charlie

St. Justin, the martyr. 156 p. (21/4 p. bibl.) D (Catholic thought and thinkers ser.) '21 N. Y., P. J. Kenedy \$1.75
The life of St. Justin for the general reader.

Mayer, August L.

Architecture and applied arts in old Spain. 176 p. Q '21 N. Y., Brentano's \$7.50

Meeker, J. Edward

The work of the stock exchange. 610 p. (14% p. bibl.) O. c. N. Y., Ronald Press \$5. A description of the activities of the Stock Exchange, showing its connection with American business and finance.

Merrick, Leonard

One man's view; with an introd. by Granville Barker. 8+214 p. D ['97-'22] N. Y., Dutton \$1.90; \$2.50 [limited ed., 1500 copies] Formerly published in 1897 by Herbert S. Stone & Company.

Metcalf, Leonard, and Eddy, Harrison Prescott

Sewerage and sewage disposal; a textbook;

[new ed.] 598 p. il. tabs. O '22 N. Y., Mac-Graw-Hill \$5

A briefer edition of the 3 v. work, "American Sewerage Practice," published 1914-1906.

Millay, Edna St. Vincent

The lamp and the bell; a drama in five acts; [new ed.] 71 p. D c. N. Y., Frank Shay, 4 Christopher St. bds. \$1.50

Miller, Madeleine Sweeny [Mrs. J. Lene Miller]

The Easter pilgrims; a pageant. front. pls. music il. O [c. '22] N. Y. & Cin., The Abingdon Press pap. 20 c.

Milne, Alan Alexander

Mr. Pim. 7+315 p. D [c. '22] N. Y., Doren \$1.75

A novelised form of the play "Mr. Pim Pesses By."

Mitchell, Ruth Comfort [Mrs. William Sanborn Young]

Jane journeys on. 295 p. front. D c. N.Y. Appleton \$1.75

The story of a young girl who travels about America in search of material for her spaces.

Montgomery, Robert Hiester

Income tax procedure 1922; including Federal capital stock tax, Rederal estate tax and Supplement to lixcess profits tax procedure, 1921. 20+1911 p. O c. N. Y., Ronald Press

The new federal income tax law of November, 1921, on individuals, partnerships, and constructions, and latest Treasury Department regulations.

Morgan, George Campbell, D.D.

The Bible in five years; a comprehensive outline for study of the entire sacred volume. 47 p. D [c. '22] N. Y. and Chic., Revel pap. 35 c.

Mumby, Frank Arthur

The fall of Mary Stuart; a marrative in contemporary letters. 14+368 p. front. (por.) pors. O '22 Bost., Houghton Mifflin \$5

The story of Mary Stuart told thru heaters of Bothwell, Queen Elizabeth, Catherine de Medici. Lethington and many others of her time.

Murray, Robert Henry

Dublin university and the new world; a memorial discourse preached in the chapel of Trinity college, Dublin, May 23, 1921. 969. D'21 N. Y., Macmillan \$1.25

"The story of the great sons of Trimity College, who played a prominent part in the early days of the New England Colonies."

Markoe, William M.

The slave of the negroes; [an account of the life and work of Peter Claver.] 62 p. D '20 Chic., Loyola University Press pap. 10 c.

Meyer, Ernest Christopher Infant mortality in New York city; a study of the results accomplished by infant-life saving agencies, 1885-1920. 14+135 p. (7 p. bibl.) fold. tab. diagrs. O (The International health board, pub. n. 10) 21 N. Y., The Rockefeller Foundation, 61 B'way pap. gratis

Mueller, Patricia

Golden chalice of song. 24 p. D [c. '21] Topeka, Kas., [Author], 1013 Van Buren St. \$1

National Paving Brick Manufacturers A

A system of uniform cost finding for pawing brick manufacturers, prepared by the Committee on miform cost finding of the National paving brick manufacturers association. 7+44 p. tabs. O [e. 'a] Cleveland, O., National Paving Brick Manufacturers pap. gratis

Newman, Louis I.

Songs of Jewish rebirth [verse]. 36 p. 0 '21 N. Y., Bloch Pub. Co., 26 E. 22nd St. bds. 75 c.

Noguchi, Yoné

Japan and America; [addresses and essays]. 8+109 p. D'21 N. Y., Orientalia, 22 E. 60th St. \$1.75

Old English nursery songs. 88 p. Q '21 N. Y., Brentano's \$2.50

Old French nursery songs. 87 p. Q '21 N. Y., Brentano's \$2.50

Ollivant, Alfred

One woman; being the second part of a romance of Sussex. 300 p. D c. Garden

City, N. Y., Doubleday, Page \$1.75
A chronicle of the strife of three men for the love of a woman, a beautiful peasant of the Sussex

O'Neill, Moira, pseud. [Nesta Higginson]

Songs of the glens of Antrim and more songs of the glens of Antrim; two v. in one. [verse] 126 p. D '22 c. '21-'22 N. Y., Macmillan \$1.50

Orczy, Emmuska, i.e. Emma Magdalena Rosalia Maria Josefa Barbara [Mrs. Montagu Barstow] Baroness

Castles in the air; being the adventures of M. Hector Ratichon. 9+252 p. D [c. '22] N. Y., Doran \$1.75

A story in the time of Robespierre and Napoleon, which has to do with a series of gallant escapades of an ingenious rogue.

O'Ryan, John Francis

The story of the 27th division; 2 v. 1160 p. front. il. pors. fold. maps fold. tab. O '22 c. '21 N. Y., Wynkoop Hallenbeck Crawford Co., 80 Lafayette St. bds. \$14.75

Pearson, Adelaide

The laughing lion and other stories; il. by Winifred Bromhall. 196 p. il. D'21 N. Y., Dutton \$2

Stories told to the children in the Children's Art Centre, Boston.

Pemberton, May

Christmas plays for children; music and il. by Rupert Godfrey Lee. 109 p. front. pls. O [n. d.] N. Y., T. Y. Crowell \$1.50

Pierce, Robert F. Y., D.D.

Blackboard efficiency; a suggestive method

for the use of crayon and blackboard. 224 p. D [c. '22] N. Y. and Chic., Revell \$1.50

Pierce. Frederick

Our unconscious mind and how to use it. 9+323 p. (2½ p. bibl.) diagrs. D [c. '22] N. Y., Dutton \$3 Partial contents: The operating tower; Behind the

scenes with a human mind; The endocrine glands, compensation, striving, and false goals; Autosuggestion; Making a contented human group; The new psychology in advertising and selling.

Porter, Harold Everett [Holworthy Hall, pseud.]

Egan. 380 p. D (Popular copyrights) [c. '19-'20] N. Y.. Grosset & Dunlap 75 c.

Prosper, John

Gold-killer; a mystery of the new underworld. 7+283 p. D [c. '22] N. Y., Doran \$1.75

A romance of New York's underworld.

Practical spelling; a text book for use in commercial schools, normal schools, colleges, academies, and high schools. 9+128 p. D [c. '21] Cleveland, O., The Practical Text Book Co. 50 c.

Reinsch, Paul Samuel

An American diplomat in China. 12-396 p. O c. Garden City, N. Y., Doubleday, Page \$4 An intimate story of life in China. The author was American Minister to China, 1913-1919.

Reyneau, P. O., and Seelye, H. P.

Economics of electrical distribution. 200 p. il. O '22 N. Y., McGraw-Hill \$2.50

Roberts, Charles George Douglas

In the morning of time. 311 p. D [c. '22] N. Y., Stokes \$1.90
A novel of prehistoric times.

Rosenberger, Jesse Leonard

Through three centuries; Colver and Rosenberger lives and times, 1620-1922. 12+407 p. (5½ p. bibl.) front. (por.) pls. pors. O [c. '22] Chic., University of Chicago Press \$250
Partial contents: Colvers and New England in
early days; The life of Rev. Charles Kendrick Colver; Jesse Leonard Rosenberger and his times.

Rousseau, Victor, pseud. [Victor Rousseau Emanuel]

The Big Muskeg. 302 p. D [c. '21] Cin., Stewart Kidd Co. \$2

Newark, N. J., Free Public Library
Chemistry; books and periodicals relating to chemistry in all its aspects, especially in its industrial applications and the marketing of chemicals and chemical products; compiled from the New Jersey Chemical society by the Newark Public library; all these books and journals are in the Newark library. 15 p. O '21 Newark, N. J., Free Public Library pap.

Printing and allied industrials a list of health and

Printing and allied industries; a list of books and periodicals. 19 p. O '22 Newark, N. J., Free Public Library pap.

lic Library pay.

Petrunitevitch, Alexander Ivanevitch

to science, various paging Russia's contribution to science. various paging O (Transactions of the Conn. Academy of arts and sciences, v. 23) '20 New Haven, Conn., Connecticut Academy of Arts and Sciences pap. 40 c. Philodemus

The rhetorica of Philodemus; tr. and commentary by Harry M. Hubbell. various paging O (Transactions of the Conn. Academy of Arts and Sciences. v. 23) '20 New Haven, Conn. Connecticut Academy of Arts and Sciences pap. \$1.20

Randall, Henry E.

Randall's instructions to juries; a comprehensive treatise on instructions to the jury, supplemented by over 12,000 forms of instructions approved by the Appellate courts, quoted from the opinions of the courts; over 40,000 citations of cases; a safe guide for trial courts and lawyers in that critical time in every case when instructions are prepared and passed upon; 5 v.; [v. 1 and 2 now ready] various paging O 22 Kansas City, Mo., Vernon law Bk. paging O 22 Kans Co. ea. \$10; \$50 set.

Sabine, Wallace Clement

Collected papers on accoustics. 279 p. Q c. Cambridge, Mass., Harvard Univ. Press \$4

Sailer, T. H. P.

The mission study class leader; rev. and enl. edition. 6+194 p. D [c. '21] N. Y., Missionary Education Movement of U.S. and Canada pap. 75 c.; \$1

Sanford, Chester Milton, and Owen, Grace

Arlington

Other soldiers; stories of sacrifice and service rendered by animals and children during the world war. 207 p. front. il. D [c. '21] Chic., Laurel Book Co., 375 S. Market St. 80 c. Schottmuller, Frieda

Interiors and furniture of the Italian renaissance. 246 p. il. pls. Q '21 N. Y., Bren-

tano's \$10

Sears, Clara Endicott

The romance of Fiddler's Green. 10+239 p. D c. Bost., Houghton Mifflin \$1.75 A story of village life in New England.

Sewell, Mrs. Anna

Black beauty; the autobiography of a horse; [with a memoir of the author by Vincers Istarrett.] 15+238 p. il. S (Everyman's library, no. 748) ['21] N. Y., Dutton \$1; library bind. \$1.35; leath. \$2

Shepard, Morgan [John Martin, pseud.]

John Martin's big book for little folk, no. 5. il. O c. 21 Bost., Houghton Mifflin \$3 Snyder, Franklyn Bliss, and Crane, Ronald Solmon

The English of business. 4+262 p. D c. '22 N. Y., Harcourt, Brace \$1

Stanoyevich, Milivoy Stoyan

Early Jugoslav literature; 1000-1800. 8+ 91 p. (3 p. bibl.) O (Columbia univ. Slavonic studies, v. 1) c. N. Y., [Lemcke & Buechner] pap. \$1.50; \$1.75

Terhune, Albert Payson

His dog. 183 p. front. (por.) D [c. '22]

N. Y., Dutton \$1.50

The story of a lonely man on the downgrade who is redeemed by his dog.

Tetrazzini, Luisa See Bazelli, Luisa

Thompson, Wallace

The Mexican mind; a study of national psychology. 11+303 p. O c. Bost., Little,

Brown \$2.50
Partial contents: The streams of race; The Mexican temperament; Signposts of custom; Playtim Mexico; The Mexican crowd; Mexico and the world without. The author was formerly a newspaper correspondent in Mexico.

Tilden, William Tatem, 2nd.

It's all in the game and other tennis tales; il. by Arthur Schwieder. 9+245 p. D c. Garden City, N. Y., Doubleday, Page \$1.75 Stories for boys in which much sound tennis advice is given. The idea that lies back of them is to "be a good sport and play the game."

Todd, Victor H.

Protective relays; their theory, design and practical operation. 274 p. il. O '22 N. Y., McGraw-Hill \$2.50

Toohey, John Peter

Fresh every hour; detailing the adven-

tures, comic and pathetic of one Jimmy Martin, purveyor of publicity, a young gentleman possessing sublime nerve, whimsical imagination, colossal impudence, and withal, the heart of a child. 256 p. D [c. '22] N. Y., Boni & Liveright \$2

Turgenev, Ivan Sergieevich

Fathers and sons; tr. from the Russian by C. J. Hogarth. 276 p. S (Everyman's library, no. 742) [n. d.] N. Y., Dutton \$1; library bind. \$1.35; leath. \$2

Venable, Francis Preston

Zirconium and its compounds. 176 p. O (American chemical society monograph ser.) [c. '22] N. Y., The Chemical Catalog Co., inc. \$2,50

Vignola, Giacomo Barozzio

Vignola; an elementary treatise on architecture comprising the complete study of the five orders, with indication of their shadows and the first principles of construction; work divided into seventy-six plates drawn and arranged by Pierre Esquié; tr. by William Robert Powell, jr. no paging F c. 21 Cleveland, O., J. H. Jensen, Caxton Bldg. \$6

Werwath, Oscar E., and Mehrtens, A. C. Gas and gasoline engines. 96 p. il. O '22 Milwaukee, Wis., Caspar \$1.50

Gas and gasoline engine ignition. 132 p. il. O '22 Milwaukee, Wis., Caspar \$1.50

Wheeler, Harold Felix Baker

Napoleon, 1769-1821. 319 p. col. front. (pors.), pls. (part col.) O [n. d.] N. Y.

T. Y. Crowell \$3

First published in 1910 under title "The Story of Napoleon," and reprinted in the "Told through the ages ser." in 1911.

Whitman, Stephen French

Sacrifice; [a novel.] 337 p. front. D c. N. Y., Appleton \$2

White, Mrs. Grace Miller

The marriage of Patricia Pepperday; with front. by Ralph P. Coleman. 347 p. D c.

How neither love and marriage, theatrical failure or success, poverty or wealth could divert Patricia from her one great purpose of clearing her brother's name of a murder charge.

Whitney, Orson Ferguson

Saturday night thoughts; a series of dissertations on spiritual, historical and philosophic themes. 323 p. D '21 Salt Lake City, Utah, The Deseret News \$1

Who's who among North American authors 441 p. pors. O [c. '21] Los Angeles, Cal. Golden Syndicate Pub. Co., 321 West 3rd

Biographical sketches of American writers with list of their books. "The names of some great authors will be omitted from this book that the public would naturally expect to find within its covers. It has been the policy of the publishers to insert only the names of those authors that have responded to the invitation by giving the facts of their own lives." Foreword.

Wilkinson, Maurice

Erasmus of Rotterdam. 143 p. D (Catholic thought and thinkers ser.) '21 N. Y. P. J. Kenedy \$1.75
The story of the life, works and influence of Erasmus for the general reader.

Rare Books, Autographs and Prints

N expression of preference by the freshmen of Radcliffe College, at Cambridge, was recently taken as to their favorite works of fiction. Dickens led, with "David Copperfield" and "The Tale of Two Cities" tying each other for first place. Thackeray, Scott and Hardy tied for second place.

English, French and German colored prints of the eighteenth and nineteenth centuries in mezzotint and stipple, Arundel Society prints, and finely colored aquatint views of American and foreign places collected by the late John B. Pease of Roxbury, Mass., will be sold at the American Art Galleries, Thursday evening, March 23.

A second division of the great Lotz-Brissonneau collection of prints by Auguste Lepere, this one devoted to wood engravings, has been placed on view in the Knoedler Galleries. M. Lotz-Brissonneau was the friend and cataloger of this artist's work, and the prints he secured for his own collection shows Lepere's art at its best.

Henry Van Dyke's story of "The Other Wise Man" has just been translated into Corean and published in Seoul. Translations of this story into Italian, French, Dutch, Japanese, German, Frisian, Spanish, Armenian, Swedish, Portuguese, Arabic, Malayan, and Chinese have already appeared. Few modern stories have been translated into as many languages or so widely scattered over the face of the earth.

"Two Poems" by John Freeman, in a thin large octavo volume, bound in blue boards with linen back, designed by Bruce Rogers and printed at the press of William Rudge, at Mount Vernon, N. Y., limited to 425 copies and published by Maurice Firuski, Dunster House, Cambridge, has just appeared. Collectors have long since learned that the initials "B. R." never fail to stand for typographical excellence in any volume in which they appear.

On Novemer 21, 1921, King George V. issued a proclamation granting arms to the Dominion of Canada. Stanley Harrod has made a fine etching of the new arms, proofs of which may be obtained from printsellers or directly from Alfred Fowler, Board of Trade Building, Kansas City, Mo. The proofs are printed in warm-toned ink, on large paper measuring 7½ by 10 inches, each bearing the artist's autograph and limited to 500 copies.

Every time that there is a fire in or near a Government bureau at Washington, like that recently at the Treasury Building, the agitation for a national archive building breaks out afrest. Records, priceless to historians and others invaluable to the Government lie much scattered among the departments and subject to serious fire hazard. Advocates of an archives building are pressing for action this session. There is the usual talk of economy, but a plan to protect valuable government property is itself a form of economy that should appeal to the common sense of even the average congressman.

"My Boyhood" is the title of a posthumous volume which collectors of the first editions of John Burroughs will not want to miss. It will be published by Doubleday, Page & Co., on March 24, and is the story of the naturalist's childhood written some years ago for his son Julian who has written an introduction. It is a picture of Burrough's boyhood on his father's farm eighty years ago and tells of the self-contained, self-sufficient household where they raised their own food, made most of their own clothes, furnished their own entertainment and led a life as different from ours as that of the stone age.

Francis R. Hart has written and Houghton Mifflin Company will publish "Admirals of the Caribbean," the romantic story of the great admirals of the Spanish Main whose battles won there made the settlement of Virginia and Massachusetts possible and determined the nationality of North America. The volume is profusely illustrated with portraits and rare prints. There will be two hundred copies of a large paper edition, bound with white vellum back, black label, and yellow sides, printed on handmade paper with mounted illustrations. Many collectors of Americana will be interested in this special edition and it will be necessary for them to order promptly for it will not last long.

The historical library, formed by the late James Phinney Baxter, Mayor of Portland, Me., will be sold at the Anderson Galleries, March 20, 21 and 22, by order of its present owner, Hon. Percival P. Baxter, Governor of the State of Maine. The library is especially rich in historical material relating to Maine and other New England states, including a wide range of town histories with their genealogical data. Here are rare tracts of the French and Indian War, the Revolutionary period, works on witchcraft, the North American in-

cially of New England, and much success Americana. This is a collection ould especially interest librarians, for is much unusual historical material in condition that will sell for moderate s. Of course there are rarities that the ctor will be willing and obliged to pay I prices for.

A reader of this department asks an explanation in regard to the rise in value of Quarles Quickens's "English Notes," Boston, 1842, a satire on Dickens's "American Notes," which brought \$45 at the Brady sale at the American Art Galleries, December 3, 1917, and \$800 at the sale of the Wilkins Dickensiana recently at the Anderson Galleries. Of course the principal reason is the growing belief that Edgar Allan Poe wrote this book. Before the Brady sale a bookseller had cataloged it for \$1,450. The cataloger of the Brady copy apparently was less sure than the bookseller as to its authorship, not placing the item under Poe, and this seems to account in a measure for its low selling price. In the meantime, Joseph Jackson of Philadelphia, in an introduction to a limited edition of "English Notes" has made out a very strong case for Poe. The cataloger of the Wilkins copy was alive to the recent developments and made the most of them. If another copy were to appear in the auction room now it would doubtless show an advance over the recent high price, for the general conviction seems to be growing that Poe was its author.

Several consignments from oversea, together with the remainder of the library of the late Daniel F. Appleton of this city, was sold at the Anderson Galleries, March 6, 7 and 8, 945 lots bringing \$13,941.50. The highest price, \$1,275, was brought by a beautiful, early fifteenth century manuscript "Horae Beatac Moriae Virginis" engrossed in Gothic characters on 213 leaves of vellum and bound in red velvet with brass clasps. Other important lots and the prices which they brought were the following: Racinet's "Le Costume Historique," 6 vols., small 4to, half morocco, Paris, 1888, \$100; Apperley's "Memoirs of the Life of John Mitton," with colored plates by Alken, London, 1851, third edition, \$75; Daniell's "Oriental Scenery; or, Views in Hindostan," 6 vols., elephant folio, London, 1795-1808, original issue, \$90; Defoe's "Novels and Miscellaneous Works," 20 vols., 16mo, crinkled calf by Reviere, Oxford, 1840, \$137.50; Dickens's Christmas Books, 5 vols., levant by Reviere, London, 1843-48, first editions, \$350; the original manuscript of the "History of the Trial of Mary Queen of Scots" used by Agnes Strickland when writing her "Life," 92 pages

folio, circa 1587, \$260; Milton's "Areopagitica," small 4to, calf, London, 1644, first edition, \$147.50; Pater's "Works," 9 vols., three-quarters levant by Reviere, London, 1908, Macmillan's limited edition, \$115.

F. M. H.

Auction Calendar

Monday afternoon and evening, and Tuesday.
Wednesday afternoons, March 20th, 21st and 22nd,
at 2:30 and 8:15. The historical library formed by
the late Hon. James Phinney Baxter, Mayor of
Portland, Maine. (Items 1150.) The Anderson Galleries, 489 Park Avenue, New York City.





March Special Features Vol. V. No. 6 include

Bookmen on Book Borrowers, Engravings of Sir Francis Short, Frank Harris in the Great War, Well edited English Authors, Direr Woodcuts.

An International Magazine published monthly in the interest of Book and Print Collectors. Six dollars a year.

Single Copies—se cents

R. R. Bowker Co. 62 W. 65th Street New York

PEDRO VINDEL

Antiquarian Bookseller

Zorrilla, 13,
MADRID, SPAIN

Specializing in old and rare Spanish books, on America, History, Literature, Genealogy; Prints of Goya; Pamphlets; Manuscripts; etc.

We send catalogs free on application.

Issued Every Saturday

The Unblishers' Weeklu 62 West 45th St.,

THE AMERICAN BOOK TRADE JOURNAL

	Su	becription	Rates		
Jn.	Zones 1, 2, 3, 4,	and 5			.\$6.00
In	Zones 6, 7, and	8			. 6.50
To	Conedo				. 6.50
	Foreign Countri				
Sie	gle copies, 15 eatherette, \$1.00;	cents. I Christma	ducations Booksh	d Numb	er, in

Advertising Rates Front Section (full pages only) Back Section—	**: **:
One page\$50.00 Half page Quarter page 15.00 Eighth page	- ;
The above rates are unspecified positions.	- 1
Higher rates for Summer Reading, Educ Number and the Christmas Bookshelf.	atı '⊬

...3

The Weekly Book Exchange

Books Wanted and for sale

Under these headings subscribers are charged type a line (no charge for address); nan-subscribers are a line, address estra. Bills for this service will be rendered monthly. Objectionable books are excluded as far as they are noted.

Write your wants plainly, on one side of the short only. Illegible "wants" are ignored. The WARKELY is not responsible for errors. Parties with whom there is no account must pay in advance.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the Weekly does not furnish a quarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit. extending credit.

BOOKS WANTED

Abraham and Straus Bookshep, Brecklyn, N Y. Social New York Under the Georges, by Esther Singleton.

Adair Bookstore, 1715 Champa, Denver, Colo. Moorhead, Stone Age.

Allen Book and Printing Company, 454-456 Fulton St., Trey, N. Y.

Lavater, Essays on Physiognomy.
Dalzell, Musical Memoirs of Scotland.
Usher, Challenge of the Future.
Conan Doyle, The Lost World.
Braithwaite's Anthology of Magazine Verse, 1918, 1919, 1920. George Bernard Shaw, His Plays, H. L. Mencken.

American Baptist Publication Society, 1107 McGee St., Kansas City, Mo.

Giekie's Complete Works on New Testament series. Seven Dispensations, by Graves.

Expositors Greck New Testament, 5 vols., by Robertson W. Nicol.

Wm. H. Andre, 607 Kittredge Bldg., Denver, Colo. Set red cloth, Gebbie, Balzac.
The World's Parliament of Religions, 2 vols., edited
by Rev. Henry Barrows, D.D., 1893.

D. Appleton & Company, 29-35 West 32nd St., New York

Marquis, The Cruise of the Jasper.

Arcade Book Shop, Eighth and Olive Sts., St. Louis, Mo.

enotre, Last Days of Marie Antoinette. Lenotre, Last Days of Marie Antoinette.
Melville, Moby Dick, first ed.
John B. Yeats, Essays, Irish and American.
Holbrook, Parturition Without Pain.
Lawrence, Sons and Lovers.
Phillips, Old Wives for Nnew.
Lamont, Mencken—Men vs. the Man.
Mencken, Europe after 8.15.

Aries Book Shop, 116 Delaware Ave., Buffalo, N. Y. Little Essays in Love and Virtue, by Havelock Life and Habit, by Samuel Butler. Unconscious Memory, by Samuel Butler. Loudres, by Zola.

Bailey's Book Store, Vanderbilt Square, University Block, Syracase, N. Y. John Martin's Book No. 5.

William M. Bains, 1213-15 Market St., Phila-delphia, Pa.

Orr's Real Estate Broker's Cyclopedia.

Wm. Ballantyne & Sons, 1409 F St. Northwest, Washington, D. C.

Holland, Good Friday. Ridgway, Thoughts for Good Friday. Knox-Little, Three Hours Agony.

N. J. Bartlett & Co., 37 Cornhill, Boston, Mass. Negro in the New World, by Johnston. Bartram's Travels in Carolina and Georgia.

A. Beauchamp, 603 Boylston St., Boston, Mass. A. A. Beascamp, 603 Boylston St., Boston, Mass.
History of the Cross, Ward.
Priests and People in Ireland, McCarthy.
Den's Theology, Archbishop Peter Dens.
History of Scotland, a vols., Hume & Smollett.
Ireland's Ancient Schools and Scholars, J. Healy.
Confessions of St. Augustine.
Creed of Buddah and Creed of Christ, John Lane.
Church Epistles, Bullinger.
Book of the Courtier, Castiglione.
Science and Health, 1875-1822.
Christian Science Lournals. Christian Science Journals.

The Bell Book and Stationery Company, 914 East Main St., Richmond, Va.
Virginia Histories, Beverly. 1855. How
Sabin's Reprint. Page (Va.) Family. Keit
cestry of Pres. Benj. and W. H. Harrison. Howe-Stith, Keith's An-

C. P. Bensinger Cable Code Book Co., 19 Whitehall

St., New York City
Universal Lumber, A B C 5th Code.
Shepperson Cotton, Samper's Code.
Western Union, Lieber's, 5-letter Codes. Any American-Foreign Language Code.

The Bibliopole, 55 St. Mark's Place, New York City Women in All Ages, 10 vols., Phila., Barrie.

Arthur F. Bird, 22 Bedford St., Strand, Lendon, W. C. 2, England Sterry Hunt, Chemical and Geological Essays, Boston. 1875.

Blue Lantern Book Shop, 1705 W. Susquehanna Ave.,
Philadelphia, Pa.
Dowden, On the Mind and Heart of Shakespeare.

Little Journeys to the Houses of Amer. Authors, Higginson.

Blue Lantern Book Shop—Continued Bible in English Literature, E. W. Work. Bible in Shakespeare, Burgess.

The Bobbs-Merrill Co., Indianapolis, Ind.

His Own Country, Paul Kester.

Amazing Grace, by Kate Trimble Sharber.

The Just and the Unjust, by Vaughan Kester.

Booksweek Postal Library, 24 Stone St., New York,

N. Y.

Battles and Leaders of the Civil War. Hardtack and Coffee. Thou Shalt Not, Ross. Speaking of Ellen, Ross. Golden Days, Juvenile Magazine.

The Book Shelf, 172 Garfield Place, West, Cincinnati, O.

Studio Year Book for 1911 and 1912. Cynics Word Book, Ambrose Pierce. Hellinger's Dante, translated from the German by Father Bowden of the Oracry, 2 copies.

The Book Shop, 707 N. 2nd St., Harrisburg, Pa. McFadden, Baby's Hymnal, 3 copies.
Mendelsohn, Stories of a Hundred Operas, 2 copies.
Bordeaux, The Fear of Living.

The Book Shop, Woods Hole, Mass.

Bangs, Booming of Acre Hill, 1900.
Biagi, Men and Manners of Old Florence. 1909.
Fitzgerald, Rambles in Spain, Crowell, 1913.
Golding, Wonder book of Ships, Stokes, 1914.
Gulliver, Friendship of Nations, Ginn, 1912.
Harkins, Famous Authors, Men; Women.
Paxson. Last American Frontier, Macmillan, 2 copies.
Perine, Amer. Trust Cos. Growth, etc., Audit Co.
Roscher, Bourne, Spanish Col. System, 1904.
Willard, Herald's Hist. Los Angeles, 1902.

B. P. Boyer, Bourse Bldg., Philadelphia. Clausewitz, Campaign of 1812 in Russia. Fain, Manuscript of 1814. Gourgaud, Campaign of 1815. Wilson, Russian Army and Campaign in Poland. Berthier, Campaign in Egypt.

Boyveau & Chevillet, 22, rue de la Banque, Paris, France

American Historical Review, vols. 25, 26.

Brentano's, Fifth Ave. and 27th St., New York City

Brentano's, Fifth Ave. and 27th St., New York City Seven Splendid Sinners, Trowbridge.
Historical Books on English.
California, Bancroft.
Books on Catherine II.
Diary of James Gallatin, 1813-27.
American Statesman Series, Houghton, Mifflin Co., Large Paper edition.
Brinkley's Japan. 10 vols., 1904 edition.
Hand and Ring, A. K. Green.
With a Saucepan Over the Sea, Adelaide Keen.
In Foreign Kitchens, L. B. Helen Campbell.
Metals in Antiquity, Dr. Gowland, Huxley Lecture.
Smiles, Lives of Engineers.
Industrial Biography, Miles.
Proper Pride.
Diana Barrington, B. L. Crocker
One Maid's Mischief, G. M. Fenn.

ture.
Smiles. Lives of Engineers.
Industrial Biography, Miles.
Proper Pride.
Diana Barrington, B. L. Crocker
One Maid's Mischief, G M. Fenn.
Electro Therapeutical Practice, C. S. Neiswanger.
Americans of Royal Descent, 1919.
My Life and Times, Cyrus Hamlin.
Bibliotheca Americana, 1820-61, Roorbach.
Light from the Spirit World, Hammond.
How the War Came, Lord Loraburn.
In the Land of Pardons, Le Mark.
The Royal Academy from Reynolds to Millais,
West.

West.
The Highest Andes, E. A. Fitzgerald.
Bolivian Andes Record of Climbing and Explora-

Changes in Bodily Form of Immigrants.

Awkward Age, Henry James.

Maternity, Dr. Henry D. Fry.

Reckoning, Chambers.

Self Government in the Philippines, Kalaw.
Maria Tarnowski, Chartres.
Collectors Manual.
The Principles of Singing, Bach.
Letters of Jane Welsh Carlyle, 2 vols.
Wolfville, A. H. Lewis.
Barriers Burned Away, Roe.
The Temples of Solomon and Ezekiel, Thos. Newberry.
Better Land, Rev. G. C. Thompson.
Millennial Reign and Everlasting Kingdom, Thos.
Newberry.
Present Truths for Present Times, J. Jameson.
Bog Trotting for Orchids, G. G. Niles.
The Ministry of Beauty, Kirkham.
Fantomas, Souvestre.
Exploits Juve, Souvestre.
Rest Spies, Souvestre.
Royal Prisoner, Souvestre.
Genius, Dreiser.
Days with the Lyric Poets, Keats, Longfellow.
Burns.
Notes on Dante, 3 vols., Wm. Vernon.
The Science of Intellectual Philosophy, Asa Mahan.
The Science of Natural Theology, Asa Mahan.
The Science of Natural Theology, Asa Mahan.
The Science of Natural Theology, Asa Mahan.
Thes of a Field Hospital, Sir Frederick Treves.
Architecture of the Renaissance in Italy, Anderson.
On the Future of Our Educational Institutions,
Nietzsche.
History of Central America, S. G. Squires.
The Freedom of the Will, Jonathon Edwards.
Mes. Origines Mistral, England.
Methods of Petrographic Microscopic Research
A. E. Wright.
Sir Oliver Lodge on Life and Matter.
Innocent, by Corelli.
Diary of Daly Debutante.
William Bartram's Travels, pub. Phil., 1791.
Northanger Abbey, Little Brown edition.
Andrew Carnegie's Lectures on Wealth and Its
Uses in Business with the Story of His Apprentices.

Brentano's-Continued

The Brick Row Book Shop, Inc., 104 High St., New Haven, Conn.

Wodehouse, Something New.
Mitchell, The Last American.
Bedier's Translation of Tristram and Iseult.
Flying Cloud.
G. T. Ladd, Introduction to Philosophy.
G. T. Ladd, Philosophy of Conduct.
G. T. Ladd, Theory of Reality.
Shorthouse, John Inglesant.

ticeship, pub. Tennyson.

Money, Francis A. Walker.
Behind Closed Doors, A. K. Green.
7 to 12 and X Y Z, A. K. Green.

The Brick Row Book Shop, Inc., 19 East 47th St., New York City

Burke, Cosmic Consciousness. De Toqueville, Democracy in America. James, Golden Bowl.

Bridgman's Book Shop, 108 Main St., Northampton, Mass.

Bieroe, In the Midst of Life. Boswell's Life of Johnson, E. M. Liby, 2 vols., cloth. Brandis, Lasalle.

Brooklyn Museum Library, Bastern Parkway and Washington Ave., Breeklyn, N. Y.

Amer. Magazine of Art. vol. 2, no. 2 and t. p. and

Amer. Magazine of Art, vol. 7, no. 2 and t. p. and index to v. 7.

W. R. Browne, Wyeming, N. Y. Gold Bricks, by Brand Whitlock. The 13th District, by Brand Whitlock. Back issues of "The Public," Chicago.

The Burrows Brothers Co., 633 Euclid Ave.. Cleveland. O.

Moll Flanders, by Defoe. Improved Monthly Wage Tables, by Hayes. The Fall Guy, Whitlock.

Campion & Co., 1313 Walnut St., Philadelphia, Pa. A Queen of Queens, Chas. Hare. Mott, Jules of Great Heart. Wright, Ancient Cities. Hay, Oppressed English. Play in Education, Lee. Young Barbarians. C. N. Caspar Co., 454 East Water, Milwaukee, Wis.

Hubbard, Myth in Marriage.

Any other of Elbert Hubbard's books.
Cole, Cyclopaedia of Dry Goods.
Carpenter, Love's Coming of Age.
Winter, Exodontia.

New Cardened Carlon, Pailly & Pailly Winter, Exodontia.
New Condensed Cyclop.. Reilly & Britten.
Weber, Cake and Confectionery Art.
Griffin, How to Become a Contortionist.
Robinson, H. C., Diary, 2 vols., 1872.
Cross, Life's Shop Window.
Osler, Diagnosis of Abdominal Tumors.
Peck, Sword of Dundee.
New Americana.
New International.
Henry, Trade Union Women. Henry, Trade Union Women. Kay, Memory.

George M. Chandler, 75 East Van Buren St., Chicago,

Aesop's Fables. Croxall's ed., Crowell, 1865. Athenian Society Publications, any. Bowers, E. F., Sleeping for Health. Hinsdale, The Old Northwest. Franklin, Autobiography, large 8vo, II. M. & Co. ed. Fuller, With the Procession. Lloyd, Newest England. Lloyd, Country Without Strikes. Lloyd, Man the Social Creator. Lloyd, Mazzini, and Other Essays. Lloyd, Lords of Industry. Lloyd, Lords of Industry. Lloyd, Lords of Industry. Lloyd, Labor Copartnership. Thwaites, The Storied Ohio. Rousseau, Confessions, 4 vols., 8vo, Gebbie. Linder, Bench and Bar of Ill. Straparola. Aesop's Fables, Croxall's ed., Crowell, 1865. Rousseau, Confessions, 4 vols., 8vo, Gebbie.
Linder, Bench and Bar of Ill.
Straparola.
Caffin, A Guide to Pictures, 3 copies.
Cooley, Dance of Youth.
Czapek, Chemical Phenomena.
Greville, Costumes of All Nations.
Horner, The American Flag.
King, Stories of Scotland.
Reid, Seeing South America.
Taft, History of Amer. Scripture.
Woodbury, Pencil Sketches of Trees.
Iowa, History of, 4 vols.
Hergesheimer, Lay Anthony, first ed.
Franklin, Works, Federal ed., 12 vols.
Freeman Norman Conquest, thick paper; vols. 4-5.
Forlong, Rivers of Life, 2 vols., and Atlas.
Fithian's Diary.
Don Quixote, Gibbings ed., 4 vols.
Cabell, Gallantry, first ed.
Cabell, Soul of Milicent, first ed.
Butler, Ellis P., Water Goats, etc.
Burroughs, Bird Stories, first ed., 1911.
Burroughs, Breath of Life, first ed., 1915.
Burroughs, Field and Study, first ed., 1909.
Burr, Aaron, Bibliography by Tompkins, 1892.
Burr, Aaron, Conspiracy, by McCaleb, 1903.
Arthur, Ten Thousand Miles in a Yacht, 1906.
Stokes, Cruising in the West Indies, 1902.
Ober, Our West Indian Neighbors, 1904.
Ober, The Storied West Indies, 1900.
Bok, Autobiography, first ed.
Blunt, Esther, Small & Maynard.
Barr, Cluny McPherson.
Amundsen, The South Pole, 2 vols., 8vo.
D'Annunzio. Dead City, tr. by Simons.
Meredith, Works, Memorial ed., 29 vols.
Stevenson, Thistle ed., vol. 27, 2 copies.
Clevenger, Method of Government Surveying.
Searight, The Old Pike, 1804.
Bally, Journal of a Tour in N. A., London, 1806.
Knapp, Ashland County, Pa., 1863.
Esby, Josiah; Tour in Ohio, Ky. and Indiana, in 1805.
McBride, James, Pioneer Biography, 1869. Straparola. McBride, James, Pioneer Biography, 1869.

George M. Chandler-Continued

Atkinson, Johnny Appleseed.
Melville, Pierre, N. Y., 1852.
Melville, Battle Piecces, N. Y., 1866.
Melville, Clarel, N. Y., 1878.
Melville, John Marr, N. Y., 1888.
Melville, Timoleon, N. Y., 1891.
Blow, Spiritual Sense of Dante, 3 copies.
Percy Reliques, 3 vols., Bohn Liby.
Kaplan, Baby's P.ography.

Arthur H. Clark Co., 4027 Prospect Ave., Cleveland, Ohio

Occult, Any items on.
Witchcraft, Any items on.
Dawson, Pioneer Tales of Oregon Trail.
Smith, Hist. of Kerry.
Robinson, Life in Calif., 1851.
Newton's Principia, Eng. Trans. Newton's Principia, Eng. Irians.
Lachrymae Christi.
Roemer's Polyglot Reader Italian, Trans. by Botta.
Fireland's Pioneer, any vols. er set.
Stevens, Hist. of French Revolution, 3 vols.
Farmers' Cabinet and Amer. Herd-Book, vol. 6, 13 to Gibson, Our Edible Mushrooms. Newton, Amenities of Book-Collecting, first edn. Lincoln. A., Play by Drinkwater, first edn. New Eclectic Mag., Baltimore, 1868 complete, 1869 Feb. Turner, Pioneer Hist, of Holland Purchase. Hulbert, Red-Men's Roads. Republican National Convention Procedss., 1916. Republican National Convention Procdgs., 1916. Clocks, Manufacture of in U. S., Anything on. Meginnes, Hist. of Lycoming County, Pa. Wells, Fly Rods and Fly Tackle. National or International Expositions, Anything on. Littell's Living Age, vol. 206. Automobile Books, early. Ilirth, China and Roman Orient. Prince Soc.: Champlain Voyages, 3 vols. Reformatory and Refuge Jl., Set. Burns, Robt., Poems and Songs, ed. by Lang and Craigie. Craigie.
Valentine, Anti-Natal Pathology.
Charlevoix, Hist. of New France, 6 vols.
Garces, On Trail of Spanish Pioneer, 2 vols.
Engineering News (N. Y.) Jl. of Civil Engineering and Const., vols. 1-22.
Howells, Recollections of Life in Ohio, 1813-1840.
Ill. State Hist. Liby. Collections, vols. 1, 4, 6-9, 11, Southern Literary Messenger set.
Franklin, Benj., Character Sketch by Strong.
Watson, William, Selected Poems, 2 copies.
Arthur, Etymological Dict. of Family and Christian Names. Drake, Tragedies of Wilderness. Butler Family Genealogy, Wm. Butler.

Charles W. Clark Co., 128 W. 23rd St., New York, N. Y.

Health and Beauty, Harriet H. Ayer.

The John Clark Co., 1486 W. 25th St., Cleveland, O.

Camp Fires of the Revolution.

Any early maps, books or pamphlets on the early canals and canal construction in the U. S.

Debate between Alex. Campbell and Archbishop Pur-

Directory of Directors for Ohio, 1919.
Edwards, History of West Indies, Phila., 1810.
Fortnightly Review, New Series, vols. 1 to 15, 23 to 32; Jan. 1867 to June, 1874, and Jan., 1878 to Dec. 1882.

Dec. 1882.
Grundy, Hazel of Heatherland.
Hamerton's Etching and Etchers, 1880.
Lloyd, Every-Day Japan.
Morley's Burke, In English Men of Letters series.
Merwin Sales Co., Catalogue of Books and Pamphlets on Canal Construction, 1913.
McPherson's Political History of U. S. during the Rebellion. McPherson's Political History of U. S. during Re-

construction. Nicolay, Personal Traits of Lincoln.

Preston, Letter to Bryan Edwards containing Observations on his History of the W. I., 1795.

Warden, The Prince of Darkness.

Deissmann, Light from the Ancient Earth.

The John Clark Co.-Continued Ganghofer, Gesammelte Schriften-Jubiläumsausgabe, Stuttgart, 1914. Huddilston, Lessons from Green Pottery. Voss, Romische Dorfgeschichten Cottasche, Stuttgart,

Coe Brothers, Springfield, Ill.

Radisson, Voyages of Pierre E. Radisson.

Colesworthy's Book Store, 66 Cornhill, Boston, Mass.

Reminiscences of Taunton.
Freeman's History Cape Cod, vol. 10.
In The Greenwood, Roland G. Robinson.
Yank's Adventures in So. Africa. Yank's Adventures in So. Africa.
Analysis, Vector.
Thoreau's Poems.
Texture of Wood, Duhamel or Mirabel & Knight.
Stromberg's Manual Stationery, Engineering.
Madiera Party, S. Weir Mitchell.

College Book Store, Columbus, Ohio

No Beginning. Roman Lawyer in Jerusalem.

Colonial Society, Box 343, Richmond, Va. [Cash]

Colonial Society, Box 343, Richmond, Va. [Cash]
Arabian Nights, Lecca ed., clo., vols. 1 and 3.
Carter, Bernard, Poems, 1824.
Edgarly, Natural Reader, old ed.
Haydn, Dictionary of Dates.
Hood, Fairy Realm, Dore ills.
Johnson, Dictionary, early (not first) ed.
Mencken, American Language.
Murat, Achille, any.
New English Dictionary, set or after V.
Va. Histories, Burk, Campbell, Howe, Smith
Strachey. Strachey. Yonge, Heir of Radcliffe.

Columbia University Library, New York City Dampier's Voyages ed., Masefield, vol. 2 only. Birrell, A. Andrew Marvell, Eng. Men of Letters, Macmillan.

Macmillan.

Mason, Art of Chess, Scribner's.

Jung, Theory of Psycho-analysis, 1915.

English Literary Yearbook, 1922, \$3.00.

Ileine, Florentine Nights and Gods in Exile, trans. by Leland Dusseldorf, Ed. Hill.

Spencer, Herbert, Principles of Ethies.

Ilill, Luther B., Ilistory of the State of Oklahoma,

Lawis Path Co. 1008 Lewis Pub. Co., 1088.
Grote, John, Examination of the Utilitarian Philosophy, Cambridge Pr., 1870.
Guerney, A. H., Thomas Carlyle, his Life and Books, Appleton.
Johnson, L., Art of Thomas Hardy Lane.

L. A. Comstock, care Doubleday, Page & Co., Garden City, N. Y.

Officer in the Service of Prussia, Russia, and Great Britain, containing an Account of His Travels in Germany, Russia, Tartary, Turkey, the West Indies, etc., Dublin, 1783.

A General History of the Robberies and Murders of the Most Notorious Pyrates, by Captain Charles

Johnson, 1724.

Cornell Co-operative Society, Ithaca, N. Y. McCahe, Story of Evolution (not the A. B. C. of Evolution).

Luther M. Cornwall, 227 Per asylvania Ave., N. W., Washington, D. C.

Boker, Poems. Jastrow, Dicty. of Talmud, etc. Porter, Milk Diet. Porter, Milk Diet.
Kellogg, Hydrotherapy.
Life of Ashby, Confederate.
Pyle, Buccaneers of Am., Mac., 1891.
Witlington, Medical History 19th Century.
Sinclair. Life of Semmelweis.
Baas, Hist. of Medicine, trans. by Henderson.
Ball, Life and Times of Vesalins.
Mumford, Narrative of Medicine in Am.
Bullen, Way of the Ship.
Calderon, Tahati.
Ellis. Ned in the Woods.

Luther M. Cornwall-Continued

Ellis, Ned on the River. Fields, Yesterday with Authors. Macy, Spirit American Literature. Wheatley, Litegary Blunders. Tooker, Call of the Sea.

S. Cottlow, 1688 Third Ave., New York City Sinclair, Love's Pilgrimage, any ed. Send us your catalogues. Bauer, Precious Stones, in English.

Dartmouth College Library, Hanover, N. H. Croly, The Breach in Civilization.
Housman, A Shropshire Lad.
Kingsbury, Laboratory Guide in Histology and Histological Technique.

Davis' Bookstore, 49 Vesey St., New York City Burton, Arabian Nights, 17 vol. ed., vol. 9 only.

The Dayton Company, Minneapelis, Minn. Housman's Last Leaf, can use 6 to 12 copies. Gregovinus, History of the City of Rome in the Middle Ages.

Deaner Dental Institute, 3520 Broadway, Kansas City, Me.

Allied Dental Journal files, also files of Dental Research Journal.

A. W. Dellquest Book Co., Monte Sano, Augusta, Ga.

Virginia, Hist. of, by Campbell. Elizabeth and Union Counties, Hist. of by Hatfield. Hartmann, Franz, With the Adepts. Harland, Marion, Alone.

Denholm & McKay Co., Worcester, Mass. Chloe Malone, S. H. Lee, L. B. Co. Land of Lingering Snow, H. M. & Co. Chocorna Tenants, Bolles, H. M. & Co.

Dennen's Book Shop, 37 East Grand River Ave., Detroit, Mich.

James, Wonders Colorado Desert. Masefield, Shakespeare, Holt. Humbolt's Travels, vol. 1 only, 12mo, Bohn. Kirkman, Knoelugow, pub. Gill.

Denver Dry Goods Co., Denver, Cole. Songs of Nature, by Burroughs.

Detroit Public Library, Detroit, Mich. Cross, A Hundred Great Poems. National Publishing Co., Atlas of Gratiot County, Michigan.

Fred M. DeWitt, 1609 Telegraph Ave., Oakland, Cal. St. Jacob's Rod, published in Florida.
Bagot, Casting of Nets.
Corner of haney.
Disraeli, Curiosities of Literature, good set Disraeli, Curiosities of Literature, good set Montaigne's Essays, Cotton trans., good set. Peter Piper's Principles of Practical Pronunciation. Wagner, Gospel of Life.
Daniels, As It Is To Be.
Daniels, Sardia.
Daniels, Sardia.
Daniels, Voices.
Disciples of Sais, Theos. Pub. Co. Sea Hawks, Sabatini, Lipp.
Cities of the Sun, Warder.
Furness, Julius and other tales from German.
Benstead, Useful Details in Several Styles, Lane.

Dixie Business Book Shop, 140 Greenwich St., New York, N. Y

Expedition to China Seas and Japan, M. C. Perry. first ed., 1856.
Letters that Make Good, Poole & Buzzell.
The Learner's Needless Burdens.
The Hand and Its Handicaps.
The Rationale of Phrasing.

E. P. Dutton & Co., 681 Fifth Ave., New York City Allen, P. L., Roosevelt, the Inspiration.
Ade, George, Artie, Duffield; Doc Horne, Duffield; Fables in Slang, Duffield; Forty Modern Fables, Harper; Girl Proposition, Harper; In Babel, Doubeday; In Pastures New, Doubleday; People You Know, Harper; Pink Marsh, Duffield; True Bills, Harper.

E. P. Dutton & Co.—Continued

Boller, H. A., Eight Years in Far West.
Bucke, Cosmic Consciousness.
Bancroft, H. H., History of Montana.
Boucicault, Dion. Shaugran, (French) 3 copies.
Carqueville, W., Me and Teddy, by Me.
Cook, Tyranny of Roosevelt.
Carey, Herodotus, Histories, Trans. by Carey with
Intro. by Gildersleeve.
Dowse, Thomas, History of Montana.
Dinsdale, T. J., Vigilantes of Montana.
Elliott, Old Court Life in France.
Grinnell, American Duck Shooting, Scribner.
Hitchcock, Religion of Geology.
Harriman, School History of Montana.
Ibanez, Enemies of Women, The Dead Command,
first edition.
Illustrated Times, 1880 to 1885.
Illustrated Times, 1880 to 1885.
Illustrated Police News, 1880 to 1900.
Irving, Crayon Edition, Life of Washington, vol. 4
and vol. 23 of set, Geoffry, Crayon edition, ed. by
C. Dudley Warner.
Ingram, True Chatterton, pub. 1910.
Ites, A., A Presidential Make-Believe, etc.
In the Chimney Corner, a children's book.
Iles, G., Soldiers and Explorers.
The Dog's Dinner Party, Juvenile Book.
James, Henry, Th Golden Bowl, American edition.
Johnston, Strange Adventures Down Green River.
Kipling, Two Tales, vol. 4, 1802, Reader for Elementary Grades; Reader for Upper Grades; Day by
Day; Phantom Rickshaw, (Regent Press).
Kennedy, W. S., Poems of the Weird and Mystical
Way, 1885.
Kamban, G., Hadda Padda.
Lane, The American Spirit, 3 copies.
Langford, N. P., Vigilante Days and Ways of Montana.
Marvell's Poems, British Poets.
Page, The Negro, the Southern Problem.
Parloa's New Cook Book.
Strahorn's, R. E., Resources of Montana.
Stuart, Granville, Montana As It Is.
Sage, Salmon and Trout, 10 copies.
Strachey, Chesterfield's Letters.
Tyler, J. W., Life of McKinley.
White, Two Years in the Forbidden City.

Edw. Eberstadt, 25 W. 42nd St., New York, N. Y. Boston Review, vols. 5 and 6, 1865-6.
California, Oregon, Wyoming, Utah, Montana and the Far West; Books, pamphlets, maps and manuscripts urgently wanted. Any and all items; price no object; spot cash with order. Attention to this notice will prove a source of continuous profit.

Paul Elder & Co., 239 Post St., San Francisce, Cal. Life and Art of Edwin Booth, by Winter. In Search of a Siberian Klyondike, Vanderlip. Bebind the Shoji, by Adam. Economical Boomerang, Neall. Frenzied Finance, Lawson, 2 copies. McCleary's Method of Billiard Playing, 1889. Harry Munroe, Voice: Its Origin and Divine Nature.

Elder & Johnston Co., Dayton, Ohio
Pirates of the Sky, by S. Gaillard, published by
Rand McNally & Co.
Golden Age of Engraving, by Keppel, pub. by Baker
& Taylor.

Geo. Fabyan, Riverbank Laboratories, Geneva, Ill., or Walter M. Hill, 22 R. Washington St., Chicago Works on Ciphers, Obscure Writing, Symbols, Synthetic Elements, Cryptic Forms of Language Crytography. Ancient Symbolic Steganography Signs, and other unusual characters in writing.

H. W. Fisher & Co., 207 So. 13th St., Philadelphia, Pa.

Trivia, Smith.

W. & G. Foyle, Ltd., 121-125 Charing Cross Rd., London, W. C. 2, England Angle, Mal-occlusion of the Teeth, White & Co. Scientific Encyclopedia, Munn, New York. Franklin Bookshop, 920 Walnut St., Philadelphia,

Caton, Antelope and Deer of America. Buller, Birds of New Zealand, Lond., 1873. Gould, Icones Avium, Lond., 1837-38. Bent, Diving Birds and Gulls and Terns.

The William F. Gable Co. Altoona, Pa. Dr. Talmage's Travels Through the Holy Land. Almost Fourteen, M. Warren.

John L. Galletti, 400 Grant St., Newburgh, N. Y. Huc's Travels, Tibet and China. Pre-Shakespearean Drama, Manly. Queen Margot, Williams, Scribner, 4to. Appleton, Small reprints, Syntax, Sports, etc.

GammePs Book Store, Austin, Texas Muson, By Right of Purchase. Ramsey's History of South Carolina. Eminent Statesmen, vol. 2, Lord Brougham, 1854. Sulz, Treatise on Beverages.

Gardenside Bookshop, 280 Dartmouth St., Boston, 17, Mass

Woodward, A. B., Any books by.
Dicks Encyclopaedia of Practical Receipts.
Fitzgerald, Ed., Any Works by.
Reid's The Garden God, 1906.
Fulton's Pigeon Book.
De Casseres, The Shadow-Eater.
Olcott. Col. H. S., Old Diary Leaves, 4 vols.
Kendall, E., Spots, Good Gravy, Tell It To Me, Hot Ashes.
Life of Tom Quick.
A Life for a Love.
Burton's Pilgrimage to Mecca.
Mead, E. C., Homes of the Southwest Mountains.
Meann, M. R., Royal Women.
The Kidnapped Millionaires
Defence of Aristocracy.
National Magazine, July-Dec., 1856.
Moore, Geo., Heloise and Abelard.
Moore, Geo., Story Teller's Holiday, English edition.
Ricketson and his Friends, 1902.
Lyman and Perkins, Computation and Calculation on Boilers, 1912.

Ernest R. Gee & Co., Inc., 442 Madison Ave., New York City

Tolstoy's War and Peace, Trans. by Garnet. Swift's Journal to Stella. Roderick Random. James, Madonna of the Future. American Turf Register, Any vols.

The J. K. Gill Company, Third and Alder Sts., Pertland, Ore.

Ticonderoga, George P. R. James.
Man of Galilee, Wendling.
Old Court Life in Spain, F. M. Elliot.
High Speed, Stagg.
People from the Other World, Henry S. Olcott.
Greek Commonwealth, Zimmern.
Gray's Anatomy, Spitzka edition.

Ginn and Company, 70 Fifth Ave., New York City Sturgis & Frothingham, Hist. of Architecture, vols. 3 and 4, new or shop-worn.

J. E. Gobell, General Supt., Dept. of Public Works, Ottawa Canada, Adventure Magazine, November 20th and 30th issues.

Goodspeed's Book Shop, 5a Park St., Bosten, Mass. Abbott, Jacob, Caroline, N. Y., 1904. Bigelow, John, Retrospections, 5 vols. Brown, W. Ingleby, Arncliffe and Its Owners. Buffum, W. A., Tears of Heliades, Amber as Gem. Butler. Eliz., Return from Bakaclava, Engraving. Cartland, F. G., Southern Heroes, 1895. Cumberland Co., Pa., Hist. of. Dante, De Monarchia, tr. by A. Henry, H. M. & Co.
Dickinson, Emily, Single Hound, Bost., 1914. Du Maurier, Peter Ibbetson, early ed. Franklin Co., Pa., Biog. Annals, 1905.

Goodspeed's Book Shop-Continued

Goodspeed's Book Shop—Continued
Fredericks Co., Md., Hist. of.
Futrelle, J., My Lady's Garter.
Gardner, E. G., Dante, H. M. & Co.
Griggs, Old Cheraws.
Gummers, F. B., Germanic Origins, N. Y., Scribner.
Hanson, Lost Prince.
Hart, Foundation of Amer. Foreign Policy, 1901.
Ingelow, J., Off the Skelligs.
Job, H. K., Wild Wings.
Last Fight of Revenge at Sea, Limited ed., 1902.
Lea, Inquisition in Middle Ages, vol. 1 only, Harper. Last Fight of Revenge at Sea, Limited ed., 1902.
Lea, Inquisition in Middle Ages, vol. 1 only, Harper.
Lee, Hist. North America, vol. 6.
Lee, M. C., Garret Grain.
Macy, There She Blows.
Marlboro, N. Y., Hist. of, by Cochrane.
Marsheld, Mass., Memorials of, by Thomas, 1850.
Mass., Rep. Men of Southeastern, 3 vols., Lewis.
Mencken, Defence of Women.
Minonr, Manasseh, Diary of Stonington, 1915.
Moore, Gothic Architecture, 1906.
N. Y. Marriage Licenses before 1784, 1860.
Potter, House of De Mailly.
Read, Mayne, Scalp Hunters.
Rimmer. Dr. Wm., Life of, by Bartlett .
Rollo's Tour to Cambridge.
Russell, Clark, Any titles.
South Carolina, Upper, by Landrum.
Sumner, W. G., Alex. Hamilton, Dodd, Mead.
Swope, Hist. Middle Springs Church.
Thayer, Letters and Diary of J. Hay. 3 vols., 1st ed.
Thurston, I. T., Genuine Lady.
Valentine's Manual of N. Y., Any years.
Wasson, Cap'n Simeon's Store and other titles.
Wilson, D. M., Where Amer. Independence Began.
Genealogies: Bill Family.
Bland Gen. by Carlisle, Lond., 1826.
Bland Papers, by Campbell, Petersburg, 1840.
Bontecou Gen. Hartford, 1885.
Boyington, by Boynton, 1897.
Crapo, The Comeoverers.
Cutter, Family Hist. Central N. Y., 2 vols.
Emersons, (Ipswich).
Northall Gen.
Ohio Valley Gen., N. Y., 1900.
Grant's Book Shop, Inc., 127 Genesee St., Utica, N. Y.

Grant's Book Shop, Inc., 127 Genesee St., Utica, N. Y. Dugmore, Wild Life and the Camera Griffis, Joseph K., Tahan Jones, Path O' Dreams Jones, Path of Dreams Hittell, Brief History of Culture, Appleton, 1875. Devon, Criminal and the Community.

Benj. F. Gravely, P. O. Box 209, Martinsville, Va. Latta's Book for Teachers, Latta, Cedar Falls, Iowa. Books telling of famous persons with red hair, their characteristics, etc. Dumas, Three Musketeers, illus. by Leloir, Books on Secret Diplomacy, pro and con.

J. F. Green, 1309 Houston St., Ft. Worth, Tex. Large Atlas of the World, published by Rand Mc-Nally or Cram about 1900 or 1910.

Greenwood Book Shop, 11th and West Sts., Wilmington, Delaware

A Daughter of the Vine, Gertrude Atherton. The Californians, Gertrude Atherton. Within the Capes, H. Pyle, 4 copies. The Price of Blood, H. Pyle, 5 copies.

Hall's Book Shop, 361 Boylston St., Boston 17, Mass. Flowers of Alpine Switzerland, Flemwell, Dodd, M. Lake Country (W. H.) Sketches, by Thyng. White Mountain Trails, Packard. White Mountains, Any books on.

Hampshire Bookshop. Inc., 192 Northampton, Mass. 192 Main St.,

Sir Mark Sykes, The Caliph's Last Heritage. Henry James, Golden Bowl, Scribner. Allpander Kielland, Prof. Lovdahl, trans. Flandrau. Baring-Gould, Curious Myths of the Middle Ages.

Harper & Brothers, Franklin Square, New York Wampum and Old Gold, by Harvey Allen.

The Harrison Company, 42-44 East Hunter St., Atlanta, Ga.

Black's Constitutional Prohibition. Cooley's Constitutional Prohibition.

Hazen's Book Store, 238 Main St., Middletown, Conn.

Mississippi Mate, Barton. Hollyhocks, Barton. Wentworth's Grammar School Arithmetic with Answers.

William Helburn, Inc., 418 Madison Ave., New York Embury, Early American Churches. Wright, Early Meeting Houses of the Connecticut Valley.

Walter M. Hill, 22 East Washington St., Chicago, Ill.

Domestic Manners of the Americans, Mrs. Trollope, Domestic Manners of the Americans, Mrs. Trollope, cheap edition.
Silberrad, Una, Good Comrade.
The Tennents, Mary S. Watts, Doubleday, 1908.
Winsor, Narrative and Critical Hist. of America.
Force, American Archives, 6 vols.
Secret Journals of Congress.
Sabin, Loyalists of the Amer. Revolution.
Journal and Letters of Samuel Curwen.
Diary and Letters of Thomas Hutchison.
Lalor, Cyclopedia of Political Science.

Himebaugh & Browne, Inc., 471 Fifth Ave., New York

Ben Hur, Garfield edition, 1881.
Peacock Feather by Leslie Moore.
Christmas Meditation in Vanishing Rogues, 2 cops.
Rubaiyat, 1859; The Columbus, Ohio, 1870 reprint;
Ashendeane Press Edition; Madras, 1862, edition.

Hochschild, Kohn & Co., Inc., Howard and Lexington Sts., Baltimore, Md.

ton Sts., Baltimore, Md.

Deluge, by Phillips.
Story of Greece, by McGregor.
Journeys Through Bookland, by Sylester.
Dixie Hart by Harbin.
Hills of Judgment, by Gilbert Neal.
Heart of Hyacinth, by O. Watanna.
Three Godfathers, by Kyne.
Old Reliable, by Dickson.
Cyrilla, by Baroness Tautphoeus.
Captain Robert Falcon Scott's Last Expedition, two volumes, Dodd Mead.
Christmas Day in the Morning, by Richmond.

W. B. Hodby's Olde Book Shoppe, 214 Stanwix St., Pittsburgh, Pa.

The Great Awakening, Jos., Tracey, Boston, 1842.
The Leavenworth Case, Anna K. Green.
Paul's Voyage and Shipwreck, Smith.
Philosophy of Divine Healing, Advanced Course by Excell Lynn.

C. S. Hook, Weymouth Apts., Atlantic City, N. J Acts and Laws of All States. House and Senate Journals, All States. Convention Journals and Debates. Files of Southern and Western Newspapers.

J. P. Horn & Co., roor Chestnut St., Phila-delphia, Pa.

Works of Wm. Blake, 3 vols., Quaritch, 1893.

John Howell, 328 Post St., San Francisco, Cal. Vols. of Outward Bound edition Kipling, Nos. 13. 23. Vols. of Thistle edition Stevenson, Nos. 22 to 27.
Higgin's Anacalypsis.
Higgin's Celtic Druids. Higgin's Celtic Druids.
Walker's Re-incarnation, earliest editions.
Atlas for Vancouver Voyages, first edition.
First editions of Lewis Carroll.
Milton, large type Pickering edition, odd vols.
Scott's Talisman, first or early edition.
Browne, Crusoe's Island, 1864.
Robinson's Life in California.
Smith's Bible Dictionary.
Rarahu or Marriage of Loti, by Pierre Loti.
Thackeray, odd volumes of 1869 edition, binding conies.

Paul Hunter, 4011/2 Church St., Nashville, Tenn. Talbot Green, Nights in a Southern City. Payne's The White Man.
Powell, Art of the Greeks.
Powell, Message of Greek Art. Powell, Message of Greek Art. Frank Montgomery, Reminiscences of Mississippi in Frank Montgomery, Reminiscences of Mississippi in Peace and War.
Castles and Chatteaux of Old Burgundy, pub. by Page Co.
Mark Twain, complete set.
Triplett's Conquering the Wilderness.
Shakespeare, 6 vols., limp leather, Nelson edition.
John Trotwood, Moore, Old Mistis.
Photographic History of the Civil War.
Robie's Art of Love.
Long's Sane Sex Life.
Robie's Sex and Lite.
Parkes, Sir Harry Smith, Life by Stanley Lane-Pool, London, 1894.
Parkes, Sir Harry Smith, 50 Years in the Making of Australian History.
Lynn's Life of Sir Henry Parkes.

The H. R. Huntting Co., Inc., Myrick Building, Springleld, Mass.

Tarbell, Ida M., History of the Standard Oil Co., 1904 or 1911 ed. Set Booklovers ed. of Shakespeare. Ward, Case of Richard Maynell. Westrup, Coming of Billy. Garland, Hesper. Thompson, Persuasive Peggy.
Roe, Heart of the Night Wind.
Baum, Enchanted Island of Yew.
Green, Millionaire Baby.

Lakeside Bldg., 202 So. Illineis Book Exchange, Lakeside l Clark St., Chicago, Ill.

Coke's Littleton, 3 vols., any edition.
Holmes on the Common Law.
Kansas Statutes, 1897, 2 vols.
Miller's Lectures on the Constitution.
Wigmore on Evidence, 4 vols., and 1915 suppl.
Carson's History U. S. Supreme Court, 2 vols., 1902. Archko volume. Enoch, Book of, Laurence. Skinners' Source of Measures.
Pilgrim's Progress, Bunyan, limited Engl. edition.

International Feature Service Co., 241 West 58th St., New York An illustrated copy of Frankenstein, by Mary

International Press Clipping Service, 552 First Ave., Quebec, Can.

Central America, in English.
Murray, Tales of a Great Detective.
Harland, True as Steel.
Brand, Night Horseman.
Seltzer, Drag Harlam.
Cold Steel.
Who's Who in U. S. A.
Marion Figure Complete Manual of Motion Picture, Complete Manual of.

George W. Jacobs & Co., 1628 Chestnut St., Philadelphia, Pa.

Eighteenth Century Vignettes, Dobson. Cox, Lives of Greek Statesmen, Harper. Just Human, Crane.

U. J. James, 127 W. 7th St., Cincinnati, O. The Studio Year Book of Art, volumes before 1920, cloth or paper. Boswell, Journey to Corsica, any edition.

Pree Public Library, Jersey City, N. J. Shepherd, Historical Atlas.

Johnson's Bookstore, 391 Main St., Springfield, Mass.

Robert Henry Charles' New Testament Teachings on Divorce.

Police Dog in Word and Picture—A Trainer's Handbook and Breeder's Guide, pub. by Jager.

Modus Operandi, by Major L. W. Atcherly, pub. in England, 1913.

Johnson's Bookstore-Continued

Shaking Hands with England by Towne, pub. by Doran.
The Passing and Permanent in Religion by Minot Judson Savage.

Jones Book Store, 426 West 6th St., Los Angeles, Cal. Return to Nature, also Dietics or any books by Adolf Just. Australian Byways, Duncan.

The Edw. P. Judd Co., New Haven, Conn. Reference History of United States, Davidson. Floor Games, H. G. Wells, pub. Small.

Kaufmann's "The Big Store," 5th Ave., Smithfield and Diamond Sts., Pittsburgh, Pa.

Future of Science, by Renan. Critique of Pure Reason, Kant.

S. J. Keenin, 1068 Simpson St., New York Modern Hospital Directory, 1921 or 1922.

Kellogg Library, State Normal, Emporia, Kas. Turner, Essays in American History, 1910.

Mitchell Kennerley, 489 Park Ave., New York City Memoirs of Empress Catherine II., Appleton, 1859.

George Kirk, 1894 Charles Road, Cleveland, O. Ambrose Bierce, Anything by.
James B. Cabell, Any firsts.
Thomas H. Chivers, Anything by or relating to.
Joseph Hergesheimer, Any firsts.
Edgar A. Poe, Anything,
Edgar E. Saltus, Anything by or relating to.
Walt Whitman, Any early items.
Herman Melville, Any firsts.

Kleinteich's Book Store, 1245 Fulton St., Brooklyn, W. V.

Moulton's Literary Criticisms. Henderson, Milkanwatha. Burgess, Ruthless Rhymes.

M. Knoebler & Co. Library, 556 Fifth Ave., New York City Greuze & Boucher, Pollard, Pub. Methuen, 1904.

The Korner & Wood Co., 737 Euclid Ave., Cleveland, O.

James, Pottery and Symbolism of Indian Basketry.

Kroch's International Bookstore, 22 North Michigan Boulevard, Chicago, Ill. Melmoth, The Wanderer.

Webster, Quilts.
W. Pauli, Physical Chemistry in the Service of
Medicine, transl. by Dr. M. H. Fischer.
Parker, Talks on Pedagogics.
Weigall, Life and Times of Cleopatra

Charles B. Lauriat Co., 365 Washington St.,
Boston, Mass.
Red as a Rose is She, Broughton.
Cometh Up Like a Flower, Broughton.
Cavour, Thayer, Original ed.
Well's Fly Rods and Fly Tackle.
A Collector's Rambles in Australia, Denton.
Aramints, Snaith.
Couc's Key to North American Rivels ath editi Coue's Key to North American Birds, 5th edition, a vols. a vols.

English and French Gothic Architecture, West.

Minstrel in France, Lauder.

Goodrich Organ in France.

Continental Drama of Today, B. H. Clark.

Writing and Selling a Play, Fanny Cannon.

Studies in Stagecraft, Clayton Hamilton

Modern Drama, Lewisohn.

Theatre of Today, Moderwell.

Philosophy of Short Story, Brander Matthews.

Hodder's History of Oregon.

Chamberlain, Foundations of the 19th Century, two volumes. volumes. volumes.
Journal of Walter Scott, 2 vols.
Lord Cockburn's Mem. of His Time.
Rhodes. Vol. 4, Harper Bros. edition.
Game Fowls, Cooper, 1869 (?)
Meyer, Nominating Systems.
Miller, Science of Musical Tones.
Mohun, Income Tax Law.
Morrison, Crime and Its Cause, rev. ed.

Charles E. Lauriat Co.-Continued Muir, Life of Mohammed. Mur, Lite of Monammed.
Paxson, Passing of the Frontier.
Pems, Atoms.
Poe, E. A., Poetic Principles.
Howard, History of Matrimonial Institutions.
Jenkinson, Aaron Burr, Personal, etc.
Undine, Illustrated by Rackham Undine, Illustrated by Kacknam
West, The Judge.
Watson, Social Work With Families.
Walkley, Drama of Life.
Walker, Songs of Nature.
Taft, Covenanter.
Taussig, Silver Situation in U. S.
Underwood, Molds, Mildews and Mushrooms.
Rivers, The Todas.
Phys. Cattic Revisain

Rhys, Celtic Britain. John A. Lavender, 268 River St., Troy, N. Y. World Machine, Snyder.

Mrs. Leake's Shop, 78 Maiden Lane, Albany, N. Y. That Pup, Butler.
Breezy, Fredericks.
Pets, H. W. Phillips.
Great Strike at Siwash, Fitch.
Warrior the Untamed, Irwin.
Little Maud, Loomis.

Leary Stuart & Co., 9 South Ninth St., Philadelphia, Pa.

Bohm-Bawerk, Positive Theory of Capital. Bohm-Bawerk, Capital and Interest.

Legerton & Co., Inc., 263 King St., Charleston, S. C. Dwelling Houses of Charleston, Smith.

Lemcke & Buechner, 30-32 East 20th St., New York Rhys, J., Celtic Britain. Walpole, Kingdom of Ireland. Journal of Agricultural Science, 1-11 inclusive. Chemical Abstracts, 1-2.

The Liberty Tower Bookshop, 55 Liberty St., New York

Brugiere, Good Living, Putnam.

C. F. Liebeck, 859 E. 63rd St., Chicago, Ill. Sabin's Dictionary, Americana, any parts.

Little, Brown & Company, 34 Beacon St., Boston,

James' Sacred Fount. James' Wings of the Door. Our Inheritance in the Great Pyramid by C. Piazza Smythe. The New Therapeutics, by S. R. Beckwith.

The Locust Street Book Shop, 1507 Locust St., Philadelphia, Pa.

Fernow, B. E., The Care of Trees. Private Life of Henry Maitland, Doran or Hodder Stoughton.

Login Brothers, 1814 W. Harrison St., Chicago, Ill. LeJars, Surgery, vol. 2 1914. Sobbota and McMurric, Anatomy, vol. 1. Deaver, Anatomy, vol. 3.

The Lord & Taylor Book Shop, Fifth Ave. at 38th St., New York

Crow and Cavacascelle, History of Italian Painting Butler, Life and Habit, Dutton. Webster, Quilts: Their Story and How to Make Them.

Los Angeles Public Library, Los Angeles, Cal. Appleton, L. E., Comparative Study of Play Activities of Adult Savages and Civilized Children. Davis, Union Pacific Railway.
Hinckley, F. E., Consular Jurisdiction in the Orient. Historical Magazine, Extra No. 1 of vol. 3, 3rd Ser. London, Jack, People of the Abyss, 4 copies. Laurik, J. N., Is it Art? McCabe, Tyranny of Shams. Schultz, Mme. Jeanne, Colette, 6 copies. Williamson, My Friend the Chauffeur.

Los Angeles Public Library-Continued Willoughby, Territories and Dependencies of the United States.

Lowman & Hanford, Scattle, Washington History of Civilization, Buckle, edited by Robert-Solitions Sketches by a Confederate Soldier in the Confederate Army, Ford, 2 copies.
On the Witness Stand, Munsterberg, Light Waves and Their Uses, Michelson, Archko Volume, Mahan.

McClelland & Co., 141-143 North High St., Celumbus, O.

Light Waves and Their Uses, Michelson.

McDevitt-Wilson's, Inc., 30 Church St., New York Chambers, Maid-at-Arms.
Chambers, The Reckoning.
Vaughan, Thomas Hunter, The Gates of the Past.
Story's Commentaries on Constitution, 5th edition,

1891.

In Dickens' London, F. Hopkinson Smith.

Eddy, Science and Health, 1st to 10th edition.

Beerbohm, Seven Men, first edition.

Life and Character of A. H. Quincy, by C. T.

Coote. Ingoldsby's Legends, complete, illus. edition.
First and Second Series of 18th Century Vignettes. Dobson

New International Year Books, 1913-1920.

Newman F. McGirr, 39 S. 19th St., Philadelphia, Pa. Taylor, Transmission of Ancient Books.
Trial of Arthur Hodge, 1812-13.
Brinton, Lenape and Their Legends.
Shoemaker, H. W., Juniata Memories.
Shoemaker, H. W., Black Forest Souvenirs.
Biddle, Maj. Chas. J. (American Ace), The Way of the Eagle, Scribner's, single copies or in quantities.

L. S. Matthews & Co., 3563 Olive St., St. Louis, Me. Morat, Physio-Nervous Green, Med. Diagnosis.

The Medical Standard Book Co., 301 N. Charles St., Baltimore, Md.

Brushwood Boy, Kipling.

Isaac Mendoza Book Co., 15 Ann St., New Yerk Isaac Mendora Book Co., 15 Ann St., New Year Nature Neighbors, 11 vols.

Nature Neighbors, 12 vols.

Bumpus, History of English Music.

Valentine, Hist. of New York, 1853.

Post, Old Streets of New York, etc., 1882.

O'Brien, Story of the N. Y. Sun.

Forrester, Fish and Fishing.

Sidney's Arcadia.

Mandeville's Travels.

DuChaillu, Viking Age, 2 vols.

Clifford, Egypt, the Cradle of Anc. Masonry, 2 vols.

Findlay's Hist. of Greece.

Charles E. Merrill Company, 432 Fourth Ave.,

Staunton's Facsimile of First Folio Shakespeare.

F. P. Merritt, 4 East 36th St., New York Cash with order for books on Andrew Jackson or Theodore Roosevelt. Give name, author, edition and condition with price delivered.

The Methodist Book Concern, 130 Firth Ave., New York

The Philosophy of the Human Mind, by Dugast Stewart, 2 vols.

Edwin Valentine Mitchell, 27 Lewis St., Hartferd. Conn.

Prejudices, Flandraw, Appleton. Aesthetics As a Science of Expression, Croce.

H. A. Moos, 331 W. Commerce St., San Antonio, Tex.

Roemer's Polyglot Reader in Italian.

Moroney, 3rd St. at Terminal, Cincinnati, O. Polly and the Circus, repeat quotation.

Moroney-Continued

Dr. Duggan, The People's Bishop (Irish). De Tocqueville's Democracy. Catholic Ency., 10 sets, for \$150. Donnelly's Atlantis for 50c., good copy.

The Morris Book Shop, 24 North Wabash Ave., Chicago, Ill.

Amundsen, The South Pole, a vols.
Allstrom, Dictionary of Royal Lineage.
Balch, North Pole and Bradley Island.
Crane, Maggie, The Third Violet.
German Contemporary Art, a vols.
Gould-Brown, Grammar of Grammars.
Lyons, Simple Simon, Robert Blatchford, Moby
Lane.
Ween's Life of Weem's Life of Washington.

Autobiography of Dr. Caldwell, 1855.

Chateaubriand and His Court of Women. Chateaubrand and His Court of Beveridge, Coll and Tiree. Historic Highways, complete set. Linton, The Lake Country. Layard, Mrg. E., Lynn Linton. Linton and Lynmouth Linton and Lymmoutn Linton, Life of Thomas Paine, Eckler. Linton, The Hortons of Howroyde. MacVeigh, Royal Book of Crests. Swank, Linton-Leacock. Sollas, Ancient Hunters, Macmillan.

Noah Farnham Morrison, 314-318 W. Jersey St., Elizabeth, N. J.

William Blanchard Jerrold, Life of Napoleon III., 4 vols., 1874-1882.

The Morristown Library, Morristown, N. J. Hind, Short History of Engraving and Etching. Nelson's Book Store, 223 4th St., DesMoines. Iowa Justine, by Marquis De Sade.

Newbegin's, San Francisco, Cal.

Molville, Typee. Melville, Mobie Dick. Melville, Omoo. Forbes, California. Forbes, California.
Borthwick, Three Years in California.
Colton, Three Years in California.
Hytell, History of California, odd vols., I, 2, 3, or 4 of Hytell.
Marryat, Mountains and Molehills.
Pattie's Narrative.
Ryan's Personal Adventures in California.
Taylor, El Dorado, 2 vols.
Quote on early pamphlets on California, and large lithographs or etchings of California.
Page, Norse Chan.
Hyde, The Jesus Way, Houghton Mifflin.
Commander of Malta, by Eugene Sue.
Barritt, Elizah, Atlas designed to illustrate the geography of the heavens. Barritt, Elizah, Atlas des geography of the heavens

Daniel H. Newhall, 154 Nassau St., New York Daniel H. Newhall, 154 Nassau St.. New York
Buel, Heroes of the Plains.
Cabell, Sketches of Lynchburg.
Carpenter, History of Illinois.
Evans T. B. From Geneva to Mexico.
Frarnham, Travels in Western Prairies, Harpers, 1843
Fremont, Oregon and California, Buffalo, 1851.
Goodyear, Gum Elastic and its Varieties, New
Haven, 1853.
Johnston, History of Cecil Co., Md.
Jones, History of Dorchester Co., Md.
Kempt, The American Joe Miller.
Larpenteur, 40 Years a Fur Trader.
Lewis and Clark, Coues edition.
Oates, War Between Union and Confederacy.
Onderdonk Trial.
Virginia, Journal of Constit. Conv. at Alexandria. Ondergonk Trial.
Virginia, Journal of Constit. Conv. at Alexandria,
Feb. 1864.
Visscher. Pony Eypress.
Walsh, Lincoln and London Puneh.
Cash with order if quoted postpaid.

Norman, Remington Co., Charles St., Baltimore, Md. Cottage Library, No. 4, Favorite Poems. Hanly, My Lord and Saviour. Sturgis and Frothingham, Histy. of Arch., vol. 3. Norman, Remington Co.-Continued

Norman, Remington Co.—Continued

Life of Edmund Burke, Chadwick.
Osler, Modern Medicine, vol. 3.
Griswell, Profession of Bookselling, pt. 1.
Bozman, Hist. of Md., 2 vols., 1837.
18th Vol. of Md. Our Times.
Clayton, C. Hall, Baltimore.
Renan, Critical and Moral Essays.
Renan, Antichrist.
Renan, Life of St. Paul.
Renan, Lives of the Apostles.
Renan, Recollections of Childhood and Youth.
Amateur Work, 7 vols., Ward, Lock & Co.
Mero, Amer. Playground, latest ed.
Russell, Philosophical Essays, Longmans.
Pyle, Robin Hood, first ed.
Blair. Psychology.
Lloyd Morgan, Instinct and Experience.
Rock Products for May, June, July, Aug. and Oct.,
1917; Sept. 12, and Dec. 5, 1917; Jan. 16, Mar. 27,
April 10, May 22, June 5, Aug. 14, Oct. 9, 1918;
Jan. 1 and 15, Feb. 12, Mar. 1 and 15, 1919.
Spaltcholz, Atlas, Eng. and German edns.
Ohio State University Library, Columbus, Ohio

Ohio State University Library, Columbus, Ohio Newsholmes, The Declining Birth Rate.

Osborne's Book Store, Santa Barbara, California Kingsley, Miss Philura's Wedding Gown; The Heart

Pasadena Public Library, Pasadena, Calif. Hervey, A. B., Sea Mosses.

Paul Pearlman, 1711 G Street, N. W., Washington, D. C. Wm Morris, Roots of the Mountains. Wm. Morris, The Well at the World's End.

Pearlman's Book Shop, 933 G Street N. W., Washington, D. C.

Brann, Iconoclast, 2 vols. ed. Chesterfield, Guide to Men and Manners.

Paris Nights in Water Colors.

Wheatley, Booklovers Library.

Carhart, Daniel, Plane Surveying, Ginn.

Hutchins, F. & C., Houseboating on a Colonial

Waterway. Waterway. Waterway.

Rogers, Six Centuries of Work.

Any C. P. A. Problem and Solution Books.

Complete Political History Containing Impartial Accounts of Republican and Democratic Parties.

Baylor, Remaking of a Man.

Thomas Perkins, P. O. Box 3055, Boston, Mass. Coggeshall, Hist. of Amer. Privateers Sheet Anchor, Kedge Anchor. Books on Rig-sails of old Sailing Ships.

The Pettibone-McLean Co., 23 West Second St., Dayton, Ohio History of the National Cordage Co., A. S. Dewing. Pott's Passages for Latin Translation

Philadelphia Book Co., 17 S. Winth St., Philadelphia, Pa.

Schlegal, Dramatic Literature.

Pippen's Old Book Store, 605 N. Eutaw St., Baltimore, Md.

Babbitts, Principles of Light and Color, Peebles.

William H. Plunkett, Box 217, Trenton, N. J. The Gate Beautiful, by Prof. John Ward Stimson.

Powers Mercantile Co., Nicollet Ave., Minneapolis, Minn.

Onions, The Exceptions.
Champion, Everybody's Cat Book.
Crandall, Pets and How to Care for them.

Charles T. Pewner Co., 177 West Madison St., Chicago, III.

Indiana County Histories as follows: Elkhart County, Fayette County, Franklin County, Vermillion County, Fountain County.

Bowman Book. Bowman Book.
Barnes Family, 3 vols.
History of Carroll County. Ohio.
Anything on MacIntosh Family.
Outward Bound, Kipling, vols. 24, 26, 27, 28.

Charles T. Powner Co.-Continued

Charles T. Powner Co.—Continued
Allen, Things Korean.
Beerhohm, Yet Again.
Bailey, Sketch of Evolution of Native Fruits.
Barnes, Ice Formation.
Baring, Mainsprings of Russia.
Beard, Martin Luther and Reformation.
Beebe, The Bird, its Form, etc.
Beecher, Studies in Evolution.
Benet, Americanisms.
Bierce, Works, vols. 6-10.
Blackmore. Alice Loraine.

Bierce, Works, vols. 6-10.
Blackmore, Alice Loraine.
Brandes, Anatol France.
Browning, First Born of Egypt.
Brown, Portland Cement Industry.
Clark, Century of American Medicine.
Carpenter, Marriage in Free Society.

Prosbyterian Book Store, Granite Bldg., Pittsburgh, Pa.

Watson's Story of France. Watson's Story of Napoleon. Expositor's Bible, Armstrong & Son edition: Jeremiah. Ezekiel. Romans. Corinthians II. Epistles of Peter.

Presbyterian Book Store, 411 N. 10th St., St. Louis, Mo.

Teachings of Jesus, Daniel March.

NOTICE

A revised edition of the list of PRIVATE BOOK COLLECTORS in the U. S. is now in preparation. As the revision is aimed to be thoro and will include many names of new collectors we solicit suggestions and corrections from dealers. Helpful material before publication is more important than adverse criticism after the volume is out.

PUBLISHERS' WEEKLY

Putnam's, 2 West 45th St., New York City Wilde's Works, Sunflower ed., University ed., Keller ed, Wilde's de Profundis, any American edition except Putnams. Voltaire, La Pucelle, English. Franklin, Life of D. C. Gilman. Lowery, Spanish Settlements Within the Present Timite Alexander Gloratski, Pharaoh and the Priest, 1902. translated by Jeremiah Curtin.

1. Johnson, Through the South Seas with Jack M. Johnson, London. Croker, Lesmoyle. Durney, General History of the World. Crowell. McClung, Sketches of Western Adventure, Mays-

McClung, Sketches of Western Adventure ville, 1832.
Wagner, Chas., The Simple Life.
Hoffman, Weird Tales.
The Sins of a Father.
The Story of the Palatines.
Two Years in the Forbidden City.
Walcott, Java and Her Neighbors.
Torrey, Philosophy of Descartes.
F. W. Hackwood, Good Cheer.
Tyler, Literature of American Revolution.
Chastellux, Travels in North America.
Bierce, The Devil's Dictionary
Griffis., Korea the Hermit Nation.
Dorcas, Daughter of Faustein.

Dorcas, Daughter of Faustein. Bernard Quaritch, Ltd., 11 Grafton St., London, W. 1, England

Maupassant, Works, 17 vols., N. York, 1903.

Bernard Quaritch, Ltd.-Continued

Ford, Washington's Writings, 1888-93.
Reitz, Cat. of Exhib. Chinese Pottery, 1916.
Reynolds, Northern Route from Belleville to New York, 12mo, 1854.
Ricardo, Letters to McCulloch, 1882.
Ricardo, Works, Ed. McCulloch, 1888.
Richard, School System of France, 1893.
Richardson, Study of English Rhyme, 1909.
Bushell, Oriental Ceramic Art, Text only, 1899.
Ross. Birds of Canada, 2nd edn., 1872.
Sabattini, Torquemada and Spanish Inquisition, 1913.
Saint Nicholas, Dec., 1915, Sept. and Dec., 1918. Ross, Birds of Canada, 2nd edn., 1872.
Sabattini, Torquemada and Spanish Inquisition, 1913.
Saint Nicholas, Dec., 1915, Sept. and Dec., 1918.
Sargent, Andreana, 1865.
Schmoller, Mercantile System, N. Y., 1896.
Scudder, Winnipeg County, 1886.
Seligmann, Medieval Guilds of England, 1887.
Robertson, California.
Ohio State and Cleveland City, Any books, maps, pictures about, 1810-1860.
Cram, English Country Churches, 1898.
Wharton, Hierlooms in Miniatures.

The Queen City Book Co., 43 Court St., Buffalo, N. Y. American Duck Shooting, Grennell.
Art of Wing Shooting, Luffingwell.
Art of Love. Head and Spinal Charts, new.

Rare Book Co., 99 Nassau St., New York, City Isis Unveiled, by Blavatsky, 1877. Science and Health, by Mrs. Eddy, from the first to fiftieth edition.

Christian Science Series, two volumes.

Early Christian Journals, bound or unbound.

Science of Man and Early Pamphlets, by Mrs. Eddy.

The Rare Book Shop, \$13-17th St., Washington, D. C. Lodge, Distribution of Ability in the U. S. (ullom, Fifty Years of Public Service, Lesquereux and James, Mosses of North America. De Candolle, Origin of Cultivated Plants, Fink, Liohens of Minnesota, (Smithsonian Pub.) v. 14 no. 1.

Schneider, Guide to Sutdy of Lichens.
Robbins, Botany of Crop Plants.
Mackaye, New Citizenship.
Camoen's Lusiad.
Beerbohm, Yet Again.
Weems, Life of Washington. Bradbury, History of Sheffield Plate. Veitch. Sheffield Plate. Hubbell, The Curse of Marriage.

Raymer's Old Book Store, Seattle, Wash. Black Prophet, W. Carleton. Contributions to North American Oology, vol. 4 Reliance Book Store, 26 E. 14th St., New York City Long, Sam, Sex Life, set. Landscapes, Corot, pub. by Studio Co. London 1014, 6 nos., 30 plates. Monroe, Kirk, any.

Riker's-Booksellers, 302 Eight St., Des Moines, Iowa Oct. 27, 1904 issue of Iron Trade Review, or bound volume containing same.

Anything of Wm. J. Long in the octavo illustrated edition—not the school edition.

E. R. Robinson, 410 River St., Troy, N. Y. Prince of Wales Book. Treaties and Conventions of the U. S. Budeherself, Honeymoon Confidences, Meserve's Portraits of Lincoln.

Publications of Hakluyt Soc., 1st Series, odd vols.

Hart's American Nation, unused.

History of Otsego Co., N. Y., Lippincott, 1878.

Hurd, D. H., History of Otsego Co., N. Y., Phil., 1828. 1878.

Halsey, F. W., The Old N. Y. Frontier.

Ditmar, On Reptiles.

Howard, C., Sex Worship.

Doyle, A. C., Tales of Sherlock Holmes: Memoirs of Sherlock Holmes: Return of Sherlock Holmes.

Ruttenber's History of Newburgh, N. Y. Schulte, on Feticism.

Melville, Typee, Harper, 1st ed.

Doggert, House to House Directory of N. Y. City.

1861. 1878. Hyde, G. M., Newspaper Reporting.

E. R. Robinson-Continued

Hopworth, Rev. G. H., Brown Studies.
Gould, Problems and Critical Positions, (Checkers).
Powell, J. W., Exploration of Colorado River.
Schoolcraft, H. R., Narrative of an Expedition
Through the Upper Mississippi to Itasca Life.
Grand, S., Babs, the Impossible.
Woodward, B., Works.
Life of Tom Quick.
Sweet, H., Scientific Study of Languages.
Dick's Encyclopedia.
Century Cyclopedia. Dick's Encyclopedia.
Century Cyclopedia of Names, 1913.
Genealogy of Richard (Rock) Taylor.
Olcott, Old Diary Leaves.
Smith, Dr., Japanese Gold Fish.
Lloyd and Medham, Life in Island Waters.
Wolf. Goldfish and Other Varieties.
James and Son, Goldfish Varieties and Tropical Fish.
Eggling and Hernburg, Fresh Water Aquaria.
Whipple, G. C., Microscopy of Drinking Water.
Ilugo, V., Jean Val Jean.

J. W. Robinson Co., Seventh St. and Grand Ave.,
Los Angeles, California

Hergesheimer, Three Black Pennys, first edition.
Oscar Wilde, Works, 14 vols., Robt. Ross Edition.
Post, Strange Schemes of Randolph Mason.
Bates, Moliere's Costumes.
Louis Beck, Reef & Palm.

St. Louis Public Library, Olive, 13th and 14th Sts., St. Louis, Mo.

Bostwick, A. E., Earmarks of Literature.

St. Paul Book & Stationery Co., 55, 57, 59 East Sixth St., St. Paul, Minn.

Siebert's Underground Railroad from Slavery to Freedom.

THE DRAKE LINE

BEST-SELLING

AUTOMOBILE BOOKS

By Manly

Brookes' Automobile Handbook. Starting and Lighting Troubles. Remedies and Repairs. Ignition.

Ford Motor Car, Truck and Tractor. Automobile Upkeep and Care. Motorcycle Handbook. Vulcanizing, by Tufford. Tires and Automobile Painting, by Vanderwalker.

Battery Care and Repair.

SPECIAL DEALER HELPS

FREDERICK J. DRAKE & CO., Publishers 1006 So. Michigan Ave., Chicago

Public Library. Union St. and Seward Place, Schenectady, N. Y.

Snowden, J. H., World a Spiritual System. White, A. D., Warefare of Science with Theology. Saunders, C. F., Indians of the Terraced Houses.

Schulte's Book Store, 80 and 82 Fourth Ave., New York City

David Smith, In the Days of His Flesh. Fr. Francis Finn's Books. Shedd, Dogmatic Theology, Vol. III. American Journal of International Law, complete set and supplements to date.

Scrantom's Inc., Rochester, N. Y. Questioned Documents, Albert S. Osborne, pub. by Lawyers Co-operative Pub. Co. Any Titles in Bohn Standard Library. Mrs. Henry Wood, Lady Isabel's Daughter.

Charles Scribner's Sons, Fifth Ave. at 48th Ct., New York Beebe, C. W., Bird: Its Form and Function, Holt. Chemistry of Colour. Fiske, A. K., West Indies, Putnam. Graham, A., Roman Africa, London, 1902. Hearn, Japanese Fairy Tales, Boni & Liveright, 1st ed. only. ed. only.

Hearn, Stray Leaves, Houghton, Mifflin, 1st ed. only.
Smollett, Humphrey Clinker, Bohn Lib. Ed.
Smollett, Peregrime Pickle, Bohn Lib. Ed.
Swete, Ancient Creeds in Modern Life.
Tillson, Letters to her Children.
Tyler, R., Spain, Kennerly.
Watson, J., History of the West Riding of Yorkshire.
Young, Night Thoughts, N. Y. Carter.
Agar, Garden Design, London.
Cobbold, In Innermost Asia.
Grahame K., Headswoman.
Hamerton, Landscape.
Horrock, Student's Guide to Art of Teaching Piano-Horrock, Student's Guide to Art of Teaching Piano-Horrock, Student's Ginde to Art of Teaching Figure forte.

Howe, M., Sicily in Shadow and in Sun, L. B.

Huntley, F., Dream Child.

Maxwell, Fortunes of Hector O'Halloran, Illus. by Leech, 1841, 1st ed. or original parts.

Pullen, H. W., Handbook of Ancient Roman Marbles.

Roberts, St. Catherine of Siena.

Shaw & Robinson, The Sea and Its Story, Funk & Wagnalls Wagnalls.
Wells, J. R., Birth of Tragedy.
Alabaster, Wheel of the Law.
Bradlaw, House of Hanover.
Crocker, T. C., Christmas Books, 2 vols., illus. 1828-29.
Lair, Beef, Iron and Wine, Doubleday.
Lee, V., Miss Brown.
Mallock, P. D., Life History and Habits of Salmon,
See Trout, etc., Black.
McCurdy, Roses of Paestrum, London.
McLeod, Culture of Simplicity Revell.
McLeod, Earthly Discords and How To Heal Them,
Payall. Revell. Reveil.
Petrie, Egyptian Decorative Art.
Ruskin, Giotto and His Works in Padua, London,
Small, 12mo. ed.
Sykes, Calif's Last Heritage.
Waliszewski, Romance of An Empress, Appleton. The Sequeia Book Shep, 525 Emerson St., Pale Alte, Calif. Bunner, Short Sixes, original ed., Puck, 1891. T. M. Shaw Book Shop, 41 Monroe Ave., Grand Rapids, Mich.
A. J. Dawson, Finn the Wolfhound.
W. F. Petrie, Revolution of Civilization.
Wit and Humor of the Age. Gay, Beggar's Opera, limited ed. John V. Sheehan & Co., Inc., 1550 Woodward Ave., Detroit, Mich. Column: one volume, complete set Anatol France, subscription edition, Parke, Austin & Lipscombe; must be in good condition. The Sherwood Company, 24 Beekman St., New Yor McClintock on Evolution.
McGrath. Deuces Wild.
Robins, Mills of the Gods.
Russel, Clark, Any of.
Creighton, Historical Primori.
Debater's Annual 1914-15.
Graham, Life of Gen. L. Daniel Morgan.
Banker in Literature.
Osborn, The Catspaw.
Thompson, Persuasive Peggy.
Hutchins, Houseboating on Colonial Waterways.
Burton Stevenson's Home Book of Verse.
Streemer. Ruthless Rhymes for Heartless Homes.
Hughes, Old Nest.
Larzelere, Government of Michigan. The Sherwood Company, 24 Beekman St., New York Larzelere, Government of Michigan. Hallands, When Michigan Was New.

Sibley, Lindsay & Curr Co., Rochester, N. Y. Any Life of Chief Justice Taney.

S. D. Siler, 930 Canal St., New Orleans, La. Day Sanford & Merton.

Clarence W. Smith, Forty-four East Ave., Rochester, Encyclopaedia Britannica, latest edition.

Estate of George D. Smith, 8 East 45th St., New York Low, Chronicle of Friendships. Memorials of Edw. B. Jones.

C. Everette Smith, 317 South Hill St., Los Angeles, California

Barrie's Mythology and Siege of Troy, Japan paper. Remarque Proof edition.

Smith & Butterfield Co., Evansville, Ind. American Romances of History or Romances of American History, a set in ten or twelve volumes. Standard Book Co., 118-120 East 25th St., New York Palarolithic Vessels of Egypt, Robert de Rustafjaell. London, 1907. The Stone Age in Egypt, New York, 1914.

F. C. Stechert Co., 126 East Twenty Eighth St., New York

Lunge, Mfg of sulphuric acid etc. Eng. or German. Archives of Neurology and Psychiatry. Archives of Internal Med., V. 1 to 27 incl. Amer. Jl. of Physiology, V. 1 to 5 and 35. Jl. of Biological Chemistry, V. 28 and 29. Heart, Volume VII. Physiological Abstracts, V. 1 to 5 incl.

G. E. Stechert & Co., 151-155 West 25th St., New York Appleton's Am. Annual Encycl., vols. 5 and 9. Barringer, Univ. of Virginia. Borsodi, Advertisers Cyclopedia. Bucholz, Therapeutic Exercise and Massage, Lea. Dana, Carleton College. De Quille, Big Bonanza. East of Sun and West Moon, Illust., Nielson. Great Masters Painting and Sculpture, any vols. Guild, History Brown University. Hughes, Dictionary of Islam. Kraszewski, Jermala. Polish Princess, Princess and the Jew. G. E. Stechert & Co., 151-155 West 25th St., New York the Jew.

McMaster, University Pennsylvania.

McMaster, University Pennsylvania.

National Tax Assn. Bul., 1916 to date.

Owen, History Lafayette College.

Ravenel, Charleston, Mac.

Schelley, Harvard Book, 2 vols.

Stevens, Sources of Constitution of U. S.

Stevenson, Polit. Hist. Public Lands.

Stow, History Mt. Holyoke College.

Vinegar Bulletin, ed. Hassack, 1918.

William & Mary College History.

Wood, Early Hist. University Pa.

Wylie, Indiana University. the Jew.

W. K. Stewart Co., Louisville, Ky.

Mary Annerley, Blackmore. Story of The Nazarene, Noah K. Dairs, 2 copies. Renan's Life of Paul. Renan's Lives of The Apostles.

Henry Stevens, Son & Stiles, 39 Great Russell St., London, W. C., 1, England

E. J., The Haunted Tower. Julian. On Canada's Frontier, N. Y., 1892, Cape, B. E. J., 7 Ralph, Julian, 6 fine copy only.

R. F. Stonestreet, 507 Fifth Ave., New York Barrie Balzac, 53 vols. Bulwer, 32 vol. ed. Duruy's Rome. Automotive Wiring. Chronicles of America.

Mark Twain, vol. 24-25 only.

Strawbridge & Clothier, Market, Eighth and Filbert Sts., Philadelphia

Harvard Classics, quote bindings and prices. Capitol Cook Book, Zieman & Gillette. Hugo, half morocco binding. Lollingdon Downs, Masefield-Heineman ed., cloth.

The Studio Book Shop, Birmingham, Ala. Hume, David, Complete Works. Smith, Adam, Complete Works. Smith, Adam, Complete Works.
Spinoza, B., Complete Works.
Border Rover.
Woolard, All That's Lovely (Leather) up to \$4.50.
Arabian Nights, 17 vol. edition.
Allen, Lew, Astrology A to Z.

The Studio Book Shop-Continued

Wheeler, J. H., Historical Sketch of North Carolina. Suderman, Indian Lillies, pub. by Heubseh. Savarioh, B., Physiology of Taste (Translation).

The Studio Book Shop, 198 Dartmouth St., Besten, Mass.

Bell, Alexander Graham, Mechanism of Speech. Ben Greet Shakespeare, All Titles. Cholmondley, Mary, Diana Tempest. Croker, Mary B., Family Likeness. Findlater, Jane, A Ladder to the Stars. Freeman, Richard A., Vanishing Men. Red Thumb Mark. Lanier, Sidney, Science of English Verse. Wilkins, Mary E., A New England Nun.

The Sunwise Turn, Inc., 51 East 44th St., New York Porcelain of all Countries, Hobson. Aesthetics, Croce.
Life in the Fields, Richard Jeffries, Longmans, 1884.
Death of the Gods, Merejowski.
History of English Furniture, 4 vols., McQuod.
Mardi and a Voyage Thither (Piazza Tales) Herman Melville. Catalogue of Acropolis Museum, vol. II, Stanley Casson. Tom Jones, Fielding.

Syracuse University Book Store, 303 University
Place, Syracuse, N. Y.
Browning Letters to Various Correspondents, 2 vols... Hodder.
Black Culture and Restraint, Revell.

Hamilton Smith, Jr., Hydraulics.

J. F. Taylor & Co., 44 Broad St., New York City Greek and Latin Classics, one-half leather binding. 15 vols., pub. by Vincent Parke & Co.

Lewis Thompson, 29 Broadway, New York, N. Y. Ebrietatis Ecomium, N. Y., 1910. Americana Ebrietatis, N. Y., 1917. Delafield, Biography of Francis and Morgan Lewis English Notes, Boston Daily Mail Office, 3842. Thoms & Eron, Inc., 34 Barclay St., New York City

Annual Reports of the American Historical Associa-

tion 1905, vol. 2. Falkland and His Time, Marriott. Sketches of Kentucky, Spalding.

Thorburn and Abbott, 113 Sparks St., Ottawa, Canada Dumas. Irving. Hardy, good library sets. Old Canadian Coloured Views.

Otto Ulbrich Co., 386 Main St.. Bucale, N. Y. Half Tone and Photomechanical Processes, Horgan. The Lovers, Geo. Sand. Coverlets, Earle. Staffordshire Plate, Wylies. Book of Handwoven Coverlets, Hall. Origin of Species, Strauss.
American Glassware, Barber.
Journeymans Cabinet and Chairmakers Book of Prices, 1795.

University of California Library, Berkeley. California

Henderson, Symbol and Satire in the French Revolu-

The University of Illinois Library, Urbana, Illinois Jackson, W., Ceramic Calculations. Worrall, T. D., The Grain Trust Exposed.

University of Kansas Library, Lawrence, Kansas Treaties and Conventions of the United States. Hart's American Nation. Meserve's Portraits of Lincoln. Heap's Central Route to the Pacific.
Hakkuyt Society Publications, off volumes first series
U. S. Dept. of Agriculture, Atlas of American Agri-

culture.
Western Journal, 1st Series.
Arnold, Matthew, Civilization in the United States

University of Michigan Library, Ann Arber Mich Cox, Science of Comparative Mythology and Folk Lore.

BOOKS WANTED-Continued

The University of Minnesots, Purchasing Department, Minneapolis, Minn.

Abe Lincoln's Yarns and Stories, A. K. McClure.

University of Oregon Library, Eugene, Oregon American School Hygiene Assoc., Proc. v. 4, 5, 7.

University of Pennsylvania 34th and Woodland Ave., Philadelphia, Pa.

Rashdall, Hastings, Universities of Europe in the Middle Ages, 2 v. in 3, Oxford Clarendon Press, 1895.

T. B. Ventres, 286 Livingston St., Brooklyn, N. Y. The National Preceptor, Hartford, 1831. Restoration of all Things, Andrew Jaker. Ramona, 2 vols, illustrated.

H. S. Victorson, 6 Beacon St., Boston, Mass. Sacred Books of the East, vols. 34 and 38. Ancient Wales, Cortello.

George Wahr, 103-105 North Main St., Ann Arber, Michigan

Complete set of German Classics, 20 vols.

Walden Book Shop, 307 Plymouth Court, Chicago, III.
Play of Man, Groos, Appleton.
Golden Songs of a Golden State, Wilkinson.
World Machine, Snyder, Longmans.
Shakespeare, Anthology, Arber. Fronde.
Romance of Trade, Bourne, Castle, Potter & Galpon.
Man Before Metals.
Old Rough the Miser, Wesselhoft.
Toussant L'Overture, Martineau.

John Wanamaker, Book Store, New York City
Chat on Old Silver. Lome.
Tom Sawyer, early ed., ill by Kemble.
Diary from Dixie, Mrs. Chestnut Bartton Parish.
Philosophy of History, George Wilheim Fredich.
Hegil, pub. by Lamb Pub. Co., 2 copies.
Emphatic Draglott, B. Wilson.
Twelfth Annual Report of the Insurance Commissioner of Mass Pt. 2.
Life Insurance, Jan. 1, 1867.

J. R. Weldin Co., 413-415 Wood St., Pittsburgh, Pa. Rowland, Henry Cottrell, Sultana. Rowland, Henry Cottrell, Apple of Discard.

Edgar H. Wells & Co., 412 Bast 47th St., New York Clara Erskine Clements' Christain Symbols and Stories of the Saints as Illustrated in Art.

R. H. White Company, Boston, Mass.

Burns, Merry Muses.
Burton, Arabian Nights.
Rhodes, History of the United States.
Book of Knowledge.
Harvard Classics.
Encyclopedia Britannica, 11th ed.

Whitlock's Book Store, Inc., 219-221 Elm St., New Haven, Ct.

Haven, Ct.

Encyclopedia Britannica. 11th ed., large.
Balin, Gymnastic Problems.
Brachet Etymological French Dictionary, 3rd ed.
Chambers, Mediaeval Stage.
Colonial Records of Conn.
Proceedings Church Council, Latin or English.
Chrysostom, Education of Children.
Cyril Cathecism Liefer.
Lesquereaux and James, Moses of North America.
Paunnel, Weed Flora of Iowa.
Levison, Studies of Trees.
Yule, Intro. Theory of Statistics.
Dumas New Century, Blue Leather, before 1914.

M. A. Whitty, 1700 Brook Road, Richmond, Va. Woodberry's Life, Poe, 2 vols. Father Tabb, Poe and Virginia items.

The Wilmington Institute Free Library, Wilmington, Delaware

American Art by American Authors, 1915. Art Year Book, 1884. Bicknell, Etchings, after original paintings by Howard Ple, 1903, 1913.

The Wilmington Institute Free Library—Continued Bowen, trans. Breviary treasures, the eclogues of Vergil, 1904.
Bruce, Old Homestead Poems, 1888.
Cabell, Gallantry, 1907.
Cabell, Soul of Melicent, 1913.
Campbell, Under Green Apple Boughs, 1882.
Chittenden, Lincoln and the Sleeping Sentinel, 1909.
Coe, Founders of Our Country, 1912.
Eclectic Educational Ser., McGuffey's Fifth and Sixth eclectic readers, rev. ed., 1879.
The first book of the Dofobs, 1907.
Forman, Island of Enchantment, 1905.
Goodwin, Sir Christopher, a Romance of a Maryland Manor in 1644, 1901.
Hamerton, The Art of the American Wood Engraver,

C. Witter, 19 South Broadway, St. Louis, Mo. Questioned Documents, Osborn.

Womrath & Peck, Inc., 42 Broadway, New York
Boyd, Fortunate Isles.
Brans, Iconoclast, 2 vol. ed.
Lecky, European Morals.
Lossing's Civil War.
Modes and Manners of the Nineteeth Century, pub.
by Methuen.
Moore, Langdon W., Life of.
Taylor Mediaeval Mind.
Winkle British Cathedrals.
Birds of New York, Complete or odd vols.

Woodward & Lothrop, Washington, D. C.

Jones, Dictionary of Foreign Pharses and Classical
Quotations.

The Constitution of the United States, Hirman
Michaels.

William H. Ziesenitz, 532 Warren St., Hudson, N. Y. Robinson Sam, Lorells Camp. Shakespere in French. Oman, Byzantine, Empire Story of Nations.

BOOKS FOR SALE

American Library Service, 500 Fifth Ave., New York City

Jurgen, English limited ed., new. wrappers, \$14.00, cash with order.

Bookaweek Postal Library, 24 Stone St., New York Scott, Set 50 vols. Caledonian edition. Stoddard Lecture, set 12 vols. Ingersoli.

Wm. M. Goodwin, 1406 G St., N. W., Washington, D. C.

Goodwin, The Christian Science Church. \$1.75 del.

G. C. Gue, Hempstead, N. Y.

The Buike of King Alexander the Conqueroure a metrical romance in manuscript of the sixteenth century from the library of Faymouth Castle, bound in original wooden boards, 282 leaves, price £100.

Henry Heckmann, 250 Third Ave., New York City The Bowler's Journal, from 1905 to date, all bound, 2 volumes to a year. What is your offer.

Public Library, Kalamazoo, Michigan

For sale or exchange: Illustrated London News. vol. 14, 1894—vol. 38, 1906, vol. 40, 1907—vol. 53, 1913, bound.

John A. Lavender, 268 River St., Troy, W. Y. Taussig's Economics, 2nd ed., vol. 1 and 2, new, cheap. 8000 good second-hand books. \$600.

M. Liebschutz, 226 West Jesserson St.. Louisville, Ky. Shakespeare in Limericks, by McKee, a book containing 38 Limericks on as many titles. It was praised by Mencken when it appeared. \$1.50 ppd. Good discount to dealers.

BOOKS FOR SALE-Continued

Moroney, 3rd St., at Terminal, Cincinnati, Ohio 51 vol. 5 ft. Book Shelf, red col., \$45.
24 and 12 vol. set Hamilton Inst. Business. St. Clair Papers, Howe's Ohio Hist., The Golden State, Mc-Clellan, vol. 1-6 Elegant Extracts. 1791, \$10.
10 vol. Brewer's Best Essays, Mor., \$20.

William H. Plunkett, Box 217, Trenton, N. J. The Arena Magazine, complete vols, and odd num-

Winifred K. St. John, K. S. A. C. Library, Manhattan, Kans.

American Review of Reviews, v. 4-14 bound in tan buckram, v. 15-20 unbound. Each complete with title page and index. In excellent condition.

BOOK-TRADE OPPORTUNITIES

(Twenty Cents a Line)

POSITIONS OPEN

a man who has filled a similar position in another bookstore. Apply in writing (not typed) stating at length qualifications and experience. All communications will be treated in confidence. Address, Putnams, 2 West 45th St., New York, attention of Irving Putnam. A RETAIL mail order and correspondence clerk,

POSITIONS WANTED

MANAGER of well-known Chicago concern (Publ. Retail and Mail Ord. Depts.) desires to associate with party, able to invest a few thousand dollars and possibly to take an active part in buying out and possibly to take an active part in buying out an established or starting a new enterprise along specialty lines. Would also consider position with reputable house (Publ. or Retail) or like to represent publisher for Chicago and Western territory. He had the misfortune of losing his entire life-long savings through the recent failure of his bank. Please address to E. O. LEICH, 707 Oakdale Ave., Chicago Itl. Chicago, Ill.

YOUNG man desires position in book store. One year's experience. Typist. M. K., Brooklyn, c. o. year's experience. Publishers' Weekly

THOROLY competent. middle-aged man, desires position of responsibility with publisher or bookseller, preferably as manager and buyer. Best of references. Immediate service. O. E., c. o. Publishers' Weekly.

YOUNG man, four years experience as manufacturing man's assistant, stenographer, desires position in publisher's office in the technical department or elsewhere. Best references. Y., c. o. Publishers' Weekly.

BUSINESS OPPORTUNITIES

WANTED-A STORE. We will buy a live book-store in growing town. Prefer University town. R. F., care Publishers' Weekly.

BAD BOOK ACCOUNTS collected anywhere. It's all we do. The longer you carry them the more worthless they become. We go to almost unbelievale lengths to collect. Checks are what you want and we get them for you. No charge unless successful. Attorneys Prosecution Service, 37 West 39th St., New York.

WANTED—To buy—Substantial interest, without service in profitable book and stationery business, doing \$75,000 or more annually. Investor, c. o. Publishers' Weekly.

SPECIAL NOTICES

AUCTION. Commissions at all book sales executed. Furman, 363 W. 51st St., New York.

REMAINDERS

THE Syndicate Trading Company buys entire remainders, large and small of editions of saleable books. Sample may be submitted at any time of the year. Syndicate Trading Co., Book Department, 2 Walker St., New York. Telephone-Canal 1080.

FINE exclusive line of jobs, remainders and standard sets. Always something new and interesting to show. Catalogue on request. Bigelow, Brown & Co., Inc., 286 Fifth Ave., New York.

WE BUY entire remainders large and small. Let us hear from you. Henry Bee Company, 32 Union Square, New York City. Stuyvesant 4387.

Get Your Copy

MARCH NUMBER

AND PRINT COLLECTOR

AN INTERNATIONAL MAGAZINE

Contents

BOOKMEN ON BOOK-BORROWERS-William Jaggard. ARLY ENGLISH SERVICE BOOKS— EARLY Herbert Garland.
WELL-EDITED ENGLISH AUTHORS— RICHARD CURIE.
FRANK HARRIS IN THE GREAT WAR.
SIR FRANK SHORT, R.A., P.R.E., MASTER ENGRAVER—Malcolm C. Salaman.
REPRODUCTIONS OF SIR FRANK
SHORT'S ENGRAVINGS.
AMERICAN NOTES—G. H. Sargent.
REVIEWS. REVIEWS.
DURER WOODCUTS
A BIBLIOGRAPHY OF W. H. DAVIES—
G. F. Wilson,
BOOKSHOP CATALOGUES,
BOOKS IN THE SALE ROOMS.
BOOK PRICES: THE BRITWELL COURT
LIBRARY,
MEN AND MATTERS.

"The Bookman's Journal" is published monthly, at 173-4-5. Fleet Street, London, E. C. 4. Subscription Rate, including postage, \$6.00 per annum, and proportionately for shorter periods.

Price 50 cents per copy R. R. BOWKER CO. 62 West 45th Street New York

There Are People In Your Town

Who Never Read a Serious Book

DURING THE WEEK APRIL 2-8

Interest Them In Religious Books

The Untried Door

By RICHARD ROBERTS

To those looking for a book on the present social problems, written from a religious point of view, we recommend this book, as Dr. Roberts has vital knowledge and a wide familiarity with types of Christian thinking. He reduces the situation to its basic principles and puts the solution up to the individual, who for the most part, has tried not Christianity but an inherited system of Christian thought.

\$1.50

How To Use the Bible

A book which should be read by those who think they know how to use it as well as by those who have doubts about its value as a guide for present-day living. It is not a technical, heavy document but an interesting, very readable discussion written especially as a study for intermediate groups.

Paper 55c. Cloth 95c.

Fundamentals for Daily Living

By ROBERT SENECA SMITH

A text book for students. Some of the chapter headings are: Thinking and Living; The Fatherhood of God; Faith, the Key to Abundant Living; Love, the Supreme Motive of Life; The Power of the Holy Spirit.

Paper \$1.00. Cloth \$1.50.

The Girls' Year Book

This book is to be used every day in the year. The prayers, Bible readings and thoughtful questions make us realize that Christianity must be above all things applied to the practical details of every-day life. 75 cents.

Bible as a Community Book

By ARTHUR E. HOLT

Dr. Holt says "Religion cannot escape economics. My book is an attempt to discover the industrial and social background of the Bible." Christian citizens everywhere will welcome this clear, forceful program for community building. Paper 75 cents. Cloth \$1.00.

THE WOMANS PRESS

600 Lexington Avenue

New York City



Wholesale Book Service To You

From the following
DISTRIBUTING BRANCHES
The American News Company, Inc.
9-11-13-15 Park Place, New York

EASTERN

The Eastern News Company 67-69 Union St., Portland, Meine The New England News Company 93 to 101 Arch St., Botton, Mass. The Rhode Island News Company 505 Wrybosts St., Providence, R. I. The Springfield News Company 25-27 For St., Springfield, Mass.

CENTRAL

The Northern News Company 15-17 3rd St., Trop, N. Y.
The Albany News Company 500-510 Broadway, Albany, N. Y.
The Syracuse News Company 236-238 West Westington St., Syracuse, N. Y.

The Rochester News Company 19 to 27 Church St., Rochester, N. Y.
The Buffalo News Company 52 E. Mohesth St., Buffalo, N. Y.
The Central News Company S. Washington Sc., Phila., Pa.
The Pittsburgh News Company 300-308 Ferry St., Wistburgh, Pa.

SOUTHERN

The Baltimore News Company 227 N. Celvert St., Beltimore, Md. The Washington News Company 113 Sixth St., N. W., Washington, D. C. The Georgia News Company 85 Welton St., Atleans, Go.

The New Orlean, News Company
214 Deceive St., New Orleans, La.
The Texas News Company
710 Main St., Dallas, Texas

WESTERN

The Cleveland News Company
1852 3rd St., N. W., Cleveland, O.
The Cincinnati News Company
127-129 Shillie Pl., Cincinnati, O.
The Detroit News Company
86 W. Larned St., Detroit, Mich.
The Western News Company
21-29 E. Austin Ave., Chicago, Ill.
The Indiana News Company, Inc.
1008-1010 Locust St., Indjenspelii, Ind.
The Minnesota News Company, Inc.
1008-1010 Locust St., St. Levit, Min.
The Minnesota News Company
19-21 W. 1rd St., St. Post, Min.
The Omaha News Company
19-21 W. 1rd St., St., Post, Min.
The Bouth West News Company
313 E. 16th St., Kanas City, Mo.
The Colorado News Company
1444 Arepshoe St., Denver, Cole.
The Utah News Company
39-41 Pan Office Place,
Sait Lake City, Utah

PACIFIC

The Puget Sound News Company 1931 2nd Are., Seattle, Wash. The San Francisco News Company 747 Howard St., San Francisco, Cal. The Los Angeles News Company 201-203 No. Los Angeles St., Los Angeles, Ou.



ORGANIZED TO SERVE THE TRADE ONLY

A country-wide distribution service is behind every bookseller in America and Canada. Whatever your requirements are this service is available to you.

You can save time and expense, keep your stock up to date, without overloading, by making full use of our nearest distribution point.

Eighty conveniently located distribution points are prepared to care for any of your needs in books, periodicals and stationery.

Our facilities are at the command of publishers, manufacturers and dealers everywhere.

THE AMERICAN NEWS COMPANY, Inc.

AND BRANCHES

Publishers' Agents

9-11-13 & 15 Park Place,

New York City

BOOKS

of the

A Monthly Descriptive Guide for the Busy Book Buyer

The Cheapest and Most Efficient Book Advertising

J. R. Gill Co., Portland, Oregon, say:

"For several years we have been subscribers to your excellent little bulletin, and are able to trace many orders directly through its distribution. We most heartily wish that for the other departments of our business we had some such little effective pamphlet and POOKS OF THE MONTH." as BOOKS OF THE MONTH.

"We desire to express our appreciation of your excellent service, and for the benefits we have received from the distribution of your circular. We are highly pleased with results which we have obtained through this medium."

TA classified descriptive catalogue listing, and presenting for the bookseller and his customers each month's output of the most attractive and valuable books of all American Publishers. Supplied to Booksellers in imprint quantity as desired.

R R. BOWKER CO., Publishers 62 W. 45th St., New New York

CALVARY By Octave Mirbeau

Mirbeau is the French Gorky, a masterly and vigorous novelist, gifted with extraordinary power of expression. CALVARY, his masterpiece, is the story of Jean Mintié, crucified by his love for a woman who drags him down to her level. \$2.00 net.

MR. ANTIPHILOS, SATYR By Remy de Gourmont Translated by Jack Lewis

Written in Gourmont's ripest manner, bubbling over with delightful irony, wit and keen observation. The dual conflict of reason and instinct in a group of unusual characters is skillfully described. \$2.00 net-

Both books ready April 1st. Send for circular.

LIEBER & LEWIS, Publishers 27 Vandewater Street, New York City

CATHOLIC BOOKS

THE REFORMATION by Rev. Hugh P. : Smyth

The Reformation written from a Catholic vewpoint. Price \$1.50.

LETTERS TO JACK by Rt. Rev. F. C.

Series of heart to heart chats which will apply to every youth. Price \$1.50.

CATHOLIC DICTIONARY AND CY-CLOPEDIA. Compiled by Rt. Rev. Jas. J. McGovern

Teaches the Catholic things he should know about his religion. Price \$1.25.

CITY AND THE WORLD by Rt. Rev. F. C. Kelley

real surprise in this volume of short stories. Price \$1.50.

CATHOLIC BIBLE STORIES

Josephine V. D. Brownson
A book of purely Catholic Bible Stories from the
Old and New Testament. 28 beautiful illustrations. 237 pages. Price \$1.50.

SPIRITISM THE MODERN SATAN-ISM by Thomas F. Coakley, D.D.

The most important book on Spiritism and Psychic Research. Price \$1.25.

CHARRED WOOD by Miles Muredach (Magr. Kelley)

A stirring Catholic novel. Price \$1.50.

TWO CROWDED YEARS

The interesting story of Archbishop Mundelein's first two years in charge of the second largest Catholic Archdiocese in America. Price. \$1.50.

THE LORD JESUS-His Birthday Story

Told for You by Little Children
Printed in large type on heavy India tint enameled
paper with beautiful pen etchings. Price \$1.00.

THERE CAME THREE KINGS

Beautifully illustrated. Printed in large type in sepia on heavy India Tint enameled paper. Price \$1.00.

THE PARABLE BOOK

Our Divine Lord's Own Stories Retold for You by Little Children. 216 pages. 150 illustrations. by Little Cr Price \$2.00.

BIRD-A-LEA by Clementia
The best girl's book since "Little Women." 357
pages. Illustrated. Price \$1.50.

TESTIMONY TO THE TRUTH by Rev. Hugh P. Smyth

Simple explanations of the Catholic religion Price \$1.50.

THE GREATER LOVE by Chaplain George T. McCarthy

A master literary production the background of which is war. 102 pages. 16 illustrations. Price \$1.50.

CHRIST'S LIFE IN PICTURES by Rev. George A. Keith, S. J.

93 magnificent masterpiece pictures, reproduced in duotone offset lithography. Handsomely bound. Price \$2.00.

LIFE OF THE BLESSED VIRGIN IN PICTURES by Rev. W. D. O'Brien

63 illustrations each with page of explanations. Reproduced in Sepia Rotogravure. Handsomely bound. 128 pages. Price \$2.00.

EXTENSION PRESS 180 North Wabash Avenue, Chicago, Ill.

A New Vital Book for Young Men and Women and For Those Interested In Their Proper Training

OUT FOR CHARACTER

Twenty-six chapters written by twenty-six distinguished and thoughtful Christian Educators. Presidents C. A. Barbour, E. Y. Mullins, Ozora S. Davis, Ray Lyman Wilbur, Admiral Fiske, Reverend Doctors Frank Ballard, James I. Vance, William Wirt King, Bishops Quayle, Brewster, Darlington, L. A. Stone, M. D., J. H. Kellogg. M. D., Lucian J. Fosdick, and others.

Now ready. Full cloth, price \$1.25 net per copy.

GOD'S MINUTE

One of the most popular devotional books of all time. 300,000th edition. A prayer a day arranged in calendar form. Cloth binding, 384 pages, price 60 cents. Leatherette, gold top, silk marker, price \$1.00. Art Leather, edition DeLuxe, red under gold, each copy boxed, a superb specimen of the binder's art, price \$1.50.

A VERITABLE GOLD MINE FOR YOUNG MEN AND YOUNG WOMEN. HOW TO MAKE GOOD

TOUCHSTONES OF SUCCESS

Written by 160 men of achievement-representing sixty different professions. A book that cannot fail to properly influence every ambitious young man and every thoughtful educator of the young. This is no interview stuff, but every article was written especially for this book.

It is a book that will enable the minister to preach red-blooded sermons to young people and help them solve the problem of how to draw young men to the church services, because this book furnishes material that will be suggestive to the youngnot of the mushy kind but of the living vital type.

Every one of these successful men put character above mere money grubbing.

Cloth, price \$1.25

THREE MILLION COPIES SOLD THE CLEAN UP-LIFTING EDUCATIONAL BOOKS

The books that answer cleanly and properly the natural questions that arise in the minds of the children, the young men and women, the newly married and those who have reached the period of middle age. Translated into all the languages of civilization.

STALL'S SELF AND SEX SERIES

Four Books to Men, By Sylvanus Stall

What a Young Boy Ought to Know

What a Young Man Ought to Know What a Young Husband Ought to Know

What a Man of 45 Ought to Know

Four Books to Women, By Mary Wood-Allen, M. D., and Emma F. A. Drake.

What a Young Girl Ought to Know What a Young Woman Ought to

What a Young Wife Ought to Know What a Woman of 45 Ought to Know Eight separate books. Price each \$1.35 net, per copy.

Any of the above books may be obtained from your jobbers, or from the publishers:

THE VIR PUBLISHING COMPANY

200-214 North Fifteenth St.,

Philadelphia, Pa.

Red 608.18

THE Dublishers' Weekly,

The American BOOK TRADE JOURNAL

Published by R. R. Bowker Co. at 62 West 45th Street, New York
R. R. Bowker, President and Treasurer; J. A. Holden, Secretary
Entered as second-class matter June 18, 1879, at the post office at New York, N. Y., under the Act of
March 3, 1879. Subscription price, Zones 1-5, \$6.00; Zones 6-8, \$6.50; Foreign, \$7.00.
English Agent: D. H. Bond, 407 Bank Chambers, Chancery Lane, W. C., London.

VOL. CI.

NEW YORK, MARCH 25, 1922

No. 12

Announcing a novel

that recalls

The triumphs of DuBarry

The romance of Parnell

The grande passion of Lord Nelson

THE RUSTLE OF SILK

 B_y

COSMO HAMILTON

'The Rustle of Silk' will outsell any previous novel by this popular author. Henry Blackman Sell, Editor of Harper's Bazar, says: "It is Cosmo Hamilton's best book."

It will be backed by an extensive and elaborate advertising campaign. Watch for our announcements on this book.

READY APRIL 25th

With colored jacket and eight illustrations. \$1.90 net

Boston LITTLE, BROWN & COMPANY Publisher

A Novel of the

DANCERS IN THE DARK



"Prom" Girl

By
Dorothy
Speare

THE "Prom" girl—the creature who is the despair of her elders, the bewitchment of her male contemporaries, the dark doubt of her elder brother—is here with every piquant gesture and beguiling inflection in this challenging and unusual story. A novel of our gay young people by one of them; a shock to some, an eye-opener to all and a good story with both sting and flair. \$1.75

MR. PROHACK Arnold Bennett	\$1.75	—	.75
GOLD-KILLER John Prosper	\$1.75	CASTLES IN THE AIR Baroness Orczy \$1 THE PRIVET HEDGE	.75
Prank L. Packard	\$1.75		.75
THE DEAVES AFFAIR Hulbert Footner	\$1.75		.75 IES
CROME YELLOW Aldous Huxley	\$2.00		.75
THE SECRET VICTORY Stephen McKenna	\$1.75		.75 D
DODO E. F. Benson	\$1.75	Cyril McNeile (Sapper) \$1	.75
MR. PIM A. A. Milne	\$1.75	JOAN OF OVERBARROW Anthony Wharton \$2	2.00

GEORGE H. DORAN COMPANY
244 MADISON AVENUE NEW YORK



A NOVEL WITH EXCEPTIONAL SALES APPEAL



Gascony is where this bit of life unfolds

"Abbé Pierre"

A Novel

By JAY WILLIAM HUDSON

Not once in a decade does there come into a publisher's office a first novel which commands such instant recognition for its combination of the elements which make for literary greatness and for wide popular interest. "Abbé Pierre" is a novel which has in it the breath of genius.

\$2.00 net

Ready the Middle of April

The scene is laid in Gascony, the quaintest corner of lovely France. A splendid feeling for nature is one of the greatest appeals of "Abbé Pierre."

A delightful thread of humor brightens the pages of "Abbé Pierre." It is humor to chuckle over! to make one's own! Of romance there is a happy element in the love of a charming French girl for a clever young American!

The Abbé Pierre himself readers will know as a friend and love. About him are strikingly a s human charac. ters as have appeared in a novel in many a moon.

D. Appleton and Company NEW YORK

"It's a big book!"

"You have another winner!"

"I'm hearing a lot about it!"

from booksellers who have read advance copies of

"TIMBER"

by HAROLD TITUS

Author of "The Last Straw," "Bruce of Circle A," etc.

Big, powerful, tremendous—The first novel of Conserva-

And the reason Mr. Titus has given us so powerful, so dramatic an account of the struggle, to him tragic, between the Destroyer and Conserver of White Pine, is because he felt the tragedy of forest waste, forest destruction through and through and has risen in indignation against the ruthless destruction of his playground.

His novel is an inspired work straight from the heart.

SMALL, MAYNARD & COMPANY



APRIL NOVELS from the list of HOUGHTON MIFFLIN COMPANY



ADRIENNE TONER Anne Douglas Sedgwick

The story of an Anglo-American marriage. "A fascinating, powerful, and uncommon book."—The Church Times. "In this grave and beautiful novel Anne Douglas Sedgwick reveals the growth and maturity of her power, and shows in the execution a brilliance and mastery even beyond that we have learned to expect of this most brilliant and accomplished writer.—Westminster Gazette. "'Adrienne Toner' is by far the best book Miss Sedgwick has given us."—London Observer. \$2.00.

THE YELLOW STREAK Valentine Williams

"The Man with the Clubfoot" was one of the most successful stories of mystery and intrigue of recent years, Valentine Williams' new novel is equally thrilling and even more sensational. \$2.00.

COPPER STREAK TRAIL Eugene M. Rhodes

The spirit and breeziness of the West are in this new novel by Mr. Rhodes. There are cowboys a-plenty, a mountain of copper, some very fast shooting and even quicker thinking. Mr. Rhodes (who was a cowboy himself for twenty-five years), writes from actual knowledge, and in so easy a style that the reader feels as if he himself were sitting by a campfire under the Arizona stars. \$1.75.

QUALITY

WITHOUT EXTRAVAGANCE

You can SAVE MONEY by using ALCHEMIC GOLD for stamping your book covers.

Alchemic Gold has gone thru the experimental stages and is now perfect.

It is a practical substitute for genuine gold or imitation gold leaf that will not tarnish, rub nor lose its lustre.

Used on book covers it will give wonderful results at a fractional cost of gold stamping and at a much lower cost than any imitation gold leaf.

Elaborate decorative designs will cost no more than plain stamping, as the price is not based on the surface covered with ALCHEMIC GOLD.

Cost of stamping a 12mo cover with genuine gold, using a full decorative design for the front and including the usual title and imprint on backbone - - 14½ cents If stamped with imitation gold leaf - 5½ cents

Stamped with Alchemic Gold 21/2 Cents

AVOID IMITATIONS AND SUBSTITUTES
NONE "JUST AS GOOD"

Ask your binder to show you sample covers stamped with Alchemic Gold

We have under preparation a collection of covers showing different styles of stamping on various grades and colors of cloth.

These samples bound in a permanent binder will be sent you free of charge upon request. SEND FOR YOURS NOW

Alchemic Gold

MANUFACTURED EXCLUSIVELY BY

ALCHEMIC GOLD COMPANY, INC.

406-426 WEST 31st STREET

NEW YORK

TELEPHONE WATKINS 6800

ALFRED-A-KNOPF .. THE BORZOI .. ALFRED-A-KNOPF. ALFRED-A-KNOPF .. THE BORZOI .. ALFRE



ALFRED-A-KNOPT--- ING. BUKAN-CALKRED-A-KNOPT--- THE. BURZONA-KNOPE---ALFRED-A-KNOPF--- THE. BORZON--ALFRED-A-KNOPF--- THF. BORZO

THE healthy condition of a publishing business is measured by the activity of its list.

I am at present reprinting as follows:

طعه	printing
-	-
	printing
7th	printing
2nd	printing
3rd	printing
2nd	printing
3rd	printing
2nd	printing
2nd	printing
4th	printing
2nd	printing
4th	printing
3rd	printing
4th	printing
бth	printing
2nd	printing
3rd	printing
2nd	printing
3rd	printing
2nd	printing
2nd	printing
3rd	printing
	7th 7th 2nd 3rd 2nd 3rd 2nd 2nd 2nd 2nd 2nd 2nd 3rd 2nd 3rd 2nd 3rd 3rd 4th 5th 2nd 3rd 2nd

220 West Forty-second Street, N. Y. 25 March, 1922



AKNOPE. THE BORZO ALERED A KNOPE. THE BORZOI HERBO A KNOPE ATHE BORZOI

The book business is prosperous despite general business depression.

Get this idea home. It is a fact!

SEND IN YOUR KICK to THE PROGRAMME COMMITTEE

If you have any complaint to make about conditions in the trade or if you don't like the way some publishers do business with you, register your kick.

Send it to Mr. J. Joseph Estabrook, c/o Hochschild, Kohn & Co., Baltimore, Md., and it will be brought up in open session for discussion.

AMERICAN BOOKSELLERS' CONVENTION

to be held at the

NEW WILLARD BOTEL

WASHINGTON, D. C.

May 8, 9, 10, and 11, 1922

REMEMBER — First time in the National Capital.

An original, snappy, constructive convention assured. A great entertainment programme arranged.

Make your plans to come to Washington in May

Hotel reservations are coming in rapidly. Make yours at once.

Price Standardization one of the Big Features on the Programme

Cosmopolitan

8

can 't

A BEST SELLER? OF COURSE!



A mystery story is a new thing for Dawson—and this one's a wonder!!

S HE had tricked Philip Hindwood into following her from London.

"My orders were to keep you here if once I persuaded you inside!"

Why? Hindwood, who had never before taken time for intrigues and mystery, was soon to find out. A master writer personally familiar with the vast area over which his new novel breathlessly sweeps its readers, Coningsby Dawson of all present-day authors is best-fitted to tell the remarkable story.

Get a copy; start it tonight; and you'll surrender to—
real romance.

Illustrated (and most of the new novels are unillustrated these days) by James Montgomery Flagg — \$2.00 at all bookstores



19 WEST FORTIETH STREET. NEW YORK.

Harcourt, Brace and Co.,

1 West 47th St., N. Y.

Announce the publication of An Important Book

Walter Lippmann's "Public Opinion"

A Necessary Book

A study of the force that governs politics and social relations. With the fall of the last of the great autocracies of Western Civilization, an analysis of this intangible force has become of intense interest to the average thinking man. In its proper direction lies the success or failure of democratic government.

It is a question that is as old as human thought, a problem for which the war and its censorship and the increasing influence of the press has given us an insatiable curiosity.

"Behold! Human beings living in a sort of underground demtheir legs and necks chained so they cannot move and can only see before them."

before them."

"And they see only their own shadows, or the shadows of one another, which the fire throws on the opposite wall of the cave?"—

"It they were able to talk with one mother would they not sup-

"If they were able to talk with one another would they not suppose that they were naming what was actually before them."—The Republic of Plato, Book Seven.

The Author

Mr. Lippman's book represents ten years of study and of active political and journalistic work, as an Assistant to Santayana at Harvard, an Editor of the New Republic, Assistant to the Secretary of War, Secretary of the organization directed by Col. House to prepare data for the Peace Conference, an Editor of the New York World.

\$2.75

New Fiction EMMETT LAWLER By Jim Tully WHITE AND BLACK By Hubert A. Shands THE LONELY WARRIOR By Claude Washburn \$2.00 29 FRENCH SHORT STORIES Translated by Alice Macklin \$2.00



The Huhlishers' Weekly THE AMERICAN BOOK TRADE JOURNAL

Founded by F. Leypoldt

MARCH 25, 1922.

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

The Minister's Own Reading

HAT the minister himself should not only talk of religious books but plan more systematically for his own reading was the contention of a news letter sent out in connection with Religious Book Week by the Chicago Theological Seminary.

"This Book Week," said the circular, "is a significant development which should have the co-operation of all ministers. It should be a time of resolution for the minister. He ought to be thinking ahead to the summer when he will surely want to do serious reading. Unless he does plan ahead, summer will come without the fund ready for the purchase of books and without a list of volumes discriminatingly chosen. Three things the minister may well consider at this time:

- ^aI. Put away something each week for book purchase and watch reviews for lists.
- "2. Begin the study of some choice devotional book such as Peabody's 'Sundays in College Chapels', Glover's 'Jesus in the Experience of Men,' Kent and Jenks's 'Jesus' Principles of Living.'
- "3. Begin the serious study of some volume of genuine scholastic merit, to mention but three: Smith's 'The Age of the Reformation,' Campbell's 'The Southern Highlander and His Homeland,' Park and Burgess's 'Introduction to the Science of Sociology.'"

' Who Will Caravan This Year?

BOOK caravaning in this country, as far as the sale of books is concerned, is now two years old, and as the open season approaches it will be interesting to watch whether more caravans will appear, and the book get wider representation in the highways and byways. So far, the east has been the scene of the pilgrimaging, the Caravan of the Bookshop for Boys and Girls in Boston having covered New England, and the Appleton Caravan hav-

ing toured Long Island last summer. It is reported that E. M. (Ted) Robinson, the columnist of the Cleveland *Plain Dealer*, who launched a bookshop in the Fine Arts Building in Cleveland this winter, has planned to close his shop and get into a motor car with books when summer arrives. His itinerary is to be thru Ohio. It is a very happy plan for the manager of a small shop to pack up thus and see new places and make new friends who may be of continuing value in the winter's business.

Distribution Cost Doubled

HE chairman of the joint commission which has been investigating price levels for Congress has issued a statement showing that its investigations indicate that the cost of marketing and distributing products in this country has doubled since 1913. This investigation followed the hearings in Washington which had endeavored to place the responsibility for the high cost of living. The statement of Chairman Sidney Anderson reads as follows:

"The costs of distribution were increasing slowly but steadily prior to 1913. So far as we can ascertain they have about doubled since 1913, and today the costs of distribution represent about one-half of the price which the final consumer pays. These increases in cost do not occur in any one place in the line of distribution. They occur as a part of the price of every element of service performed in connection with the distribution of the product all along the line. This means that the spread between the producer's and consumer's prices must, for the most part, be reduced by more efficient methods of distribution, by reducing unnecessary transportation hauls, by more efficient merchandising methods, by more closely relating output to market, by speeding up turnover, by reducing unnecessary stocks and v otherwise shortening and speeding up the steps between the producer and the consumer."

Current Progress on Tariff

THE Ways and Means Committee of the House has been proceeding steadily thru the various schedules in the revision of the Fordney Tariff, and it is expected that it will be reported to the Senate by the first of the month, at which time the details will be available. There is still no agreement between the two branches of Congress on the subject of American valuation vs. foreign valuation,

the House contending for the former and the Senate for the latter.

Current reports indicate that the eastern manufacturers, in order to get the high schedules they have wanted, have been obliged to grant high protection on raw materials to the Western delegations. It is expected that the rates will be generally higher than the high levels of the Payne-Aldrich Act. There seems to be reason to hope that the additions in the free list on books will be brought about, as the pressure in that direction has been so heavy. Whether the book-trade is to suffer from an increase in rates on current books cannot be yet told. If American valuation is adopted, the interchange of books between England and this country will undoubtedly be seriously handicapped.

Co-operative Book Advertising

THE Publishers' Adclub, which was organized in New York last fall among the advertising managers has been studying book promotion thru advertising in its various phases, and has at a recent meeting proposed and found support for a plan for co-operative display advertising which will cover eight newspapers thruout the country. Sixteen publishers have so far signed up to the program, which may be outlined as follows:

A two-column advertisement is divided into one-inch spaces of single column widths, each publisher being allotted one space to describe the book that he would like to promote in this way during that month. The specially lettered heading for the double column reads: "Guide to the Month's New Books Now On Sale At Your Bookseller's."

The papers in which this is to appear are the San Francisco Chronicle, Los Angeles Times, Cleveland Plain Dealer, Baltimore Sun, Minneapolis Journal, Denver Times News, St. Louis Post Dispatch, Detroit News.

The space has been arranged for the first book page day of each month, beginning with April and running thru March of next year.

The proofs of the advertisements are to be sent to the booksellers in these cities just before the time of release, and the forms close three weeks before the date of publication.

Of the papers selected five run their book pages on Sunday, two on Saturday and one on Wednesday, and there is a total circulation of 1,223,000.

Hotchkiss to Speak at Convention

THE Program Committee of the American Booksellers' Association announces that it has just heard from John T. Hotchkiss, Manager of the retail book department of J.

K. Gill Company of Portland, Ore., that he will be one of the speakers at the Washington Convention. Mr. Hotchkiss has been one of the most active contributors to the discussion of better bookselling methods, and has constantly added to the discussion of retail promotion. Mr. Estabrook of the Program Committee feels pleased to have a speaker come from so long a distance to cover the assignment.

New York Pressmen Accept Arbitration Award

BY the vote of a Union meeting on March 19th, the New York Newspaper Web Pressmen's Union Number Twenty-Five decided to accept the arbitration award announced last which went into effect on March This decision, while maintaining the present wage scales, gave to the publishers a control over shop conditions that they had not had for some time. The vote rejected the rules for applying the award which had been proposed by the Newspaper Publishers' Association and appointed a committee of two to meet with two from the publishers to straighten out any disagreements. If these four disagree, a third party will be introduced. The President of the Union states that he believes the award is impractical for the publishers as well as for the men, but that the committee will try to make it workable thru the medium of standing committees.

Traveling Costs

THE campaign to find ways to reduce the cost of keeping traveling men on the road is going actively on, and considerable publicity has been given to the survey recently completed by the National Council of Traveling Salesmen. This survey disclosed that in 164 firms alone the traveling staffs have been reduced from 2392 in 1917 to 1621 at present, and that the average number of weeks out has been cut more than five weeks a year to keep costs down. A special effort is being made to obtain an interchangeable mileage book to cut the cost from 3.6 per mile to 2.4. The National Association of Book Publishers has been co-operating with other national groups in this campaign to get these lower rates.

The Interstate Commerce Commission has however, presented a report to the House holding that the bill directing the commission to order the sale of interchangeable mileage books at a rate lower than the existing tariff was unconstitutional. The opinion was based on a decision by the Supreme Court in which the court held that an authorized reduction in mileage book prices was not for common benefit, but for the benefit of a favored few.

The Making of a Bible

THE first method of binding books was probably that employed as early as the 6th century and known as the Byzantine style of binding which makes binding a much older art than that of printing. The monks had carried the art of binding missals and precious works written by hand wonderfully ornamented to a very high plane. The written leaves were fastened together and inclosed in covers of wood which were often decorated with jewels and ornaments of gold and silver. Most of these books were destroyed by people seeking the gems that were supposed to be hidden in the thick wooden covers.

A Standing Reward

Between the 10th and the 14th centuries, the monks in England, having copied and improved the designs of books brought from the East, became the foremost binders of Europe. The introduction of the printing press gave a great impetus to the trade of bookbinding; and, as the number of books increased, the art of bookbinding steadily improved. To-day there are in existence not only well preserved specimens of the ancient binders' art, but splendid examples of the highly developed skill of the modern binder.

The Bible, the greatest of all books, is probably the best example of book-binding, representing as it does all thru the ages, the various methods, forms and artistic skill of the book-binder. From the crude materials of the early centuries, we now have the exquisitely ornamented bindings of the finest leathers, as well as thousands of binding styles for every-day use. In Bible making not only does the binding present opportunities for showing the trained skill of the trained artisan but all the other steps in the process of the making of a Bible present exacting requirements not met in ordinary bookmaking. A visit to a modern Bible manufacturing plant gives one a new sense of appreciation for the beautiful editions of the world's best book available to the 20th century reader.

The first step in such a tour of inspection is naturally the composing room. It is here that the type is set up. One learns the astounding fact that in setting up a Bible it is necessary for the compositors to handle 3,566,480 letters, not to mention punctuation marks! Accuracy is secured by proof-reading the entire volume seven times. One of the large Bible publishing firms has a standing reward of Five Dollars to be paid to the person who first reports a type-graphical error. This reward, it is said, is seldom earned. Not only does the setting up of a Bible involve the handling of an exceptional

amount of type matter, but in making the reference editions, the work becomes exceedingly complicated. These editions have a center column containing in the neighborhood of 50,000 references to other chapters and verses and it will readily be seen that this multitude of abbreviations and figures must be accurate. In addition, small letters must be carefully fitted to the words in the text matter which indicate the references to which they apply.

The type matter having been made up into pages, it is then sent to the foundry where each page is plated. These plates go to the pressroom where rows of high-powered machines are ceaselessly printing, eight hours of every working day of the year, in the effort to keep up with the constantly increasing demand for the Bible.

The press-room has its own peculiar problems in Bible making. Chief among these is the selection of papers that are most suitable. The printer must find a paper that will result in a volume no bulkier than an ordinary book, and yet the one he is making contains about eight times the number of words in an ordinary length novel. This problem has been partially solved in the use of thin, high-grade paper, which, while it is thin, is also opaque and strong. But even this high-grade paper used in the making of the ordinary editions of the Bible has not marked the ultimate improvement in the printing material. A further, and what has been called a revolutionary, step was taken in the use of extremely thin paper known as India paper. It is so thin that thirteen hundred sheets measure only one inch in thickness, yet the print on one side does not show thru to the other.

Much Hand Work

The flat, printed sheets are then taken to the bindery. Here they are folded and collated, that is arranged so that they will follow in order. The next step is the sewing, which is done with a fine quality of Sea Island cotton. The higher-priced editions are sewn with silk.

The edges are now trimmed and rounded, colored red and the gold leaf applied, which, when dried, is burnished. The sheets are now ready to be cased in, that is covered with whatever material is to be used. The hides of thousands of animals are used each year in Bible binding. Cattle, sheep, goats, pigs and seals are used, only the better portions of each seals being suitable for this purpose. The making of a divinity circuit (overlapping) cover requires great skill and accuracy. The cover is cut to the precise size from a part of the skin which is without blemish and the edge all

around is carefully pared so that it may be neatly turned over the lining which may be of paper, linen or leather. The trimmed and gilded sheets before described are now securely glued to the back of the binding. Securing the sheets to the back in this manner by means of a special glue, re-enforces the back with the strength of the leather and gives that flexibility so desirable in a Bible. A head band, cut to the exact size, is then inserted at the top and bottom of the back of the sheets, adding to the volumes strength and finish. It has often been remarked that the best grade of leather binding is done abroad. This has been explained by the fact that the foreign binder of to-day is, in many cases, working at the same bench occupied by his father and grandfather before him. This gives him an inherent skill that endows his product with a degree of finish and excellence that seems attainable in no other way.

It is surprising how much of the work necessary in Bible binding must be done by hand. This is due to the shaping of the turned over edge, the great variety of sizes, and the extreme accuracy with which the sheets are fitted into the covers. It is because the covers are so carefully fitted that it is unwise to place papers or other materials in a Bible as this will result in a broken back.

Millions of copies of the Bible are being made in just this manner every year and are finding their way to all parts of the earth.

Market for American Books in Brazil

THE lack of American books for sale in Rio de Janeiro, particularly during the past holiday season, has been very noticeable" writes W. L. Schurz, Commercial Attaché in Rio de Janeiro, in Commerce Reports. "This is in sharp contrast to the case of American magazines. Most of the standard American periodicals can be purchased regularly in at least three local bookstores and on some of the news stands along the Avenida. However, practically all of the books written in English that are sold locally are of English origin.

"While the total number of American readers in Rio de Janerio and the immediate neighborhood can not exceed 2,000, there must be added as possible buyers the growing number of transient Americans who frequently desire to buy American books. It might be stated that the unsatisfactory parcel-post service discourages the direct buying of books from the United States by persons who might otherwise use this means of securing them. There are probably 4,000 British residing permanently in and about this city who are generally very conservative in buying books, and prefer those of low price and very ordinary appearance and contents. Moreover, an increasing number of Brazilians are learning English and demanding books written in that language.

"As to the classes of American books that should have a sale, there is a good demand for those of a scientific nature, including treatises on medicine, different branches of engineering, industrial processes, and general technical subjects. Some of these are now found in stock locally, but there is no doubt more could be sold. There are few scientific works in Portuguese, and a reading knowledge of German is not common among educated Brazilians. The largest number of scientific works dis-

played in local bookstores are in French, as acquaintance with that language is virtually universal among those who read books.

"Few works of American fiction are ever seen in the bookstores of Rio de Janeiro, and these are generally British reprints. The cheap Tauchnitz (German) edition of American and English titles has appeared again in this market in competition with a similar British collec-Cheap British collections, such as the tion. Nelson Library, are also sold locally. The more serious current publications in the field of general literature of American houses never find their way to Brazil. Another class of publications for which there should be a fair demand is American juvenile books, which are of a superior class. It is common for these books to be read by Brazilian children who are studying English."

[A list of the principal book dealers in Rio de Janeiro may be obtained from the Bureau of Foreign and Domestic Commerce, or any of its district or co-operative agencies, by referring to file No. LA-12054.]

Femina-Vie Heureuse Prize

MISS ROSE MACAULAY'S novel "Dangerous Ages," has won the Femina-l'in Heureuse Prize awarded by a committee sitting in Paris to an English work of imagination published between June 30th, 1920. and June 20th, 1921. The three novels selected by the English Committee to be submitted to the Committee in Paris were: Francis Brett Young's "Black Diamond," Rose Macaulay's "Dangerous Ages," and Katharine Mansfield's "Bliss." "The Black Diamond' was only one vote behind Miss Macaulay's novel.

Good Book-Making

THAT the book buyers and booksellers have become steadily more interested in bookmaking and in the effect of sound production on book sales has been evidenced by many comments heard in the trade. Three or four people have, since the first of the year, written detailed letters of criticism on the present state of book manufacture, and, instead of printing these letters separately, they have been gathered into an article soon to be printed. People realize that the publisher has at his disposal in these days great facilities in the way of good types, variety of binding cloths, perfected binding and machinery, all of which, if well directed, can produce books of high quality as well as attractive appearance.

As has been before emphasized in this department, those who best understand book manufacture are critical, not so much of the partial failure of good intentions as of lack of adequate attempt to make books measure up to their best possibilities. It has been often commented on that typography alone has a marked effect on the circulation of a magazine, and in that field the effect of appearance can be more closely judged than in the book field where no two books can be exactly compared. Such magazines as the Dial, the London Mercury and the Atlantic, to speak only of those that depend on typography alone for their attractiveness, undoubtedly hold readers because of the appeal of the type page to the eye. No one can accurately estimate how many books may be passed over by those who go over them on the counter merely because they are not appealing in appearance. To this handicap to selling there is added the other waste which comes from people who get the book collecting habit, but who find that many books purchased disappoint them.

Among the attractive books of the last few weeks is Putnam's printing of "If," a play in four acts, by Lord Dunsany, the composition and the presswork of the Knickerbocker Press. The type page, selection of paper and the plan of the binding are all very admirably carried out.

In the field of poetry the most interesting volume that comes to hand is "Odes and Lyrics" by Hartley Burr Alexander, Marshall Jones Company. This volume is printed on handmade paper with a beautifully clear impression of the type, a model of what an octave volume of poetry can be, and most appropriately bound. Another excellent volume of the same size is Holt's edition of Walter de la Mare's "The Veil and Other Poems." This is also excellently and appropriately bound. Holt has also to his credit the attractive, tho

simple volume on "The Poetry of Dante" by Benedetto Croce.

Another good book from Marshall Jones Company is the Ralph Adams Cram volume entitled "Towards the Great Peace," one of the Dartmouth alumnae lectureships. In type planning, make-up and binding this leaves nothing to be desired.

Among well-made volumes of fiction there is a book attractive in every way from Macmillan, "Glenwood of Shipbay," by John H. Walsh, good in type page and paper, satisfactory in binding with a very excellent wrapper.

Stokes has made a good fiction volume out of William Dana Orcutt's "The Balance;" and Brentano has a good volume in "The Doom Trail." Stokes has also made an attractive book of its "Caruso and the Art of Singing" by Fucito and Beyer. The binding is especially attractive.

Among many good volumes of miscellaneous character we select "An American Diplomat in China," by Paul S. Reinsch (Doubleday, Page & Company), "The Adventures of a Tropical Tramp," by Harry L. Foster (Dodd, Mead & Company), "Banking and Business," by Willis and Edwards (Harper), "The Greater Rumania," by Charles Upson Clark (Dodd, Mead & Company.)

A very interesting piece of book planning in a special field is the volume published by Doran entitled "A Century of Banking in New York," by Henry Wysham Lamer. The text matter calls for a great deal of special work, letters, footnotes, tables, cuts and all of this has been done with great taste and judgment by the Gillis Press. The volume is one of the most interesting of the year from the point of view of manufacture.

The Atlantic Monthly Press has reissued in very attractive shape M. A. DeWolfe Howe's book on "Boston Common," originally published by Houghton Mifflin Company. The same type has been used and fits well into the smaller volume. There is a postscript chapter with extra illustration.

Hungary Bans Walt Whitman

THE Hungarian Commissioner of Education, forbidding the circulation in Hungary of the political works of Walt Whitman, translated into Hungarian for the first time, has declared them subversive of law and order. The prohibition is also due to the fact that the translator is a Communist refugee in Vienna.

Reminiscences of a Book Scout

By Joseph Jewett Barton

VII. "The Amenities of Book Collecting"

I SUPPOSE there is no calling or profession that contains so much pure romance as bookhunting. Trout or bass fishing, at its best, is its nearest competitor, considering it as a sport. With an open mind, the situations met are often very humorous. It has its glamor and fascination, and I regret to say it also has mean and sordid, and sometimes pathetic phases, which I do not like.

It is all very well to match wits or specific knowledge with another bookseller, or do somebody first because he shows the inclination to do you, but these rules of action and protection apply to a small percentage of transactions.

We had just finished dinner one evening, this happened in Brooklyn, when the buzzer warned us we were going to have a caller. When I went into the living room I found a young woman, probably in the early twenties, sitting there with a baby on her lap—quite a new baby, too. Their appearance was not very prepossessing; not particularly neat nor clean.

I gathered from her rambling talk that Mr. S., the editor of a local paper, had advised her to come to me. She said she had some books which she wished to sell. I asked where the books were and she produced from a handbag, three miserable little nothings, not even good enough for a ten-cent counter.

I handed the books back to her and said I regretted that I could not use them. Her face fell, she looked so dejected and disappointed that in an effort to cheer her up and make a little conversation I asked if she had any other books. She replied that she had, but did not think they amounted to anything, as she had picked out the ones she thought were of the greatest value. Of course that did not mean anything to me, as most people pick the wrong ones, so asking her address, I told her if she so desired I would come and see what she had the following afternoon. This did not seem especially to please her, so I inquired why. She finally admitted that if there were any chance of her selling me anything she wished I would come at once, as one of her other children was sick, and this was almost a final effort to raise cash for immediate needs.

This was the winter of 1918—that real winter. I hated the idea of leaving a perfectly good steam-heated apartment to chase around in some mean street where in all

probability the house was cold, smelly and generally disagreeable. But I went, and the place was even worse than I thought it would be. The dining room, or was it a kitchen, also served as a bed room and general living quarters, lighted, and heated, by an old oil lamp. The books were impossible. I tried hard to find something of interest, but I could not. I hated to leave; she seemed so badly up against it, and wondered if I had not better offer to buy all the books and then dispose of them to the junkman as paper. That seemed the best way out of it.

As I sat there seeking for words, an old hide-covered trunk, the kind with the hair on, poked itself into my eye. I remarked that it was a fine old trunk, and husband Jim replied that it had belonged to his grand-mother, who had recently passed on from the State of Massachusetts to a better world. Of course I wanted to know, "What is in the trunk, anything?" "No, nothing but a lot of old letters."

It has been said that in my early years when mother wanted me, she generally found me in a corner of the library with a stamp catalog, a purloined glass of crab apple jelly and a large piece of cake. I suggested that perhaps grandma had known somebody of importance in her day and that among the letters there might be some of interest to me. I imagined I could hear Jim and his wife groan internally at such a foolish idea, but they were perfectly willing that I should look at the letters.

As I lifted the lid I got a fine odor of damp, mould and general decay and I could hear myself coughing all the next week. One look at the top layer was enough for me, and I turned to Mrs. Jim and said that if she needed a little ready money at once, I had ten dollars that she could have, as I felt sure I was going to find something that I could use. My offer was immediately accepted, and Jim, picking up an empty medicine bottle and a market basket, made a quick exit.

I shall not go into all the harrowing details, but sometime later while I was still taking letters out of their covers and piling the covers on the table, a knock was heard at the outer door, and my wife with our eldest son, aged ten, as a protector, wanted to know if I were there. She had visions of my being run over by a milk wagon, held up by highwaymen or having had heart failure.

March 25, 1922 907

I departed with her, and she told me quite a few common sense things on the way home, that I hadn't realized while looking over those stamps. But how did I know it was past midnight?

Down in the bottom of the trunk, next day, was a very special treasure of grandma's youth in the shape of love letters, wrapped like a Sam Lazarus steak, one outside the other, in two copies of a broadside entitled "Times Portraiture Being the Carrier's Address to the Patrons of the Salem Gazette For the First of January, 1838." This was written by Hawthorne for the carriers, but published anonymously, and is now very rare. The outer copy was beyond recall, but the inner copy, like Sam's steak, was all to the good. And Jim's wife got half the proceeds from the trunk's contents.

Books are Royal Gifts

WHEN the complete list of the wedding presents to Princess Mary was printed in the London Times, it was seen that approximately every tenth present was a book. This gave a happy confirmation to the growing belief in this country that books have a far wider importance as wedding presents than has ever been recognized. That there is an immense range of literature perfectly appropriate to gifts is shown by the titles on the list.

As one would expect, Bibles, Prayer Books, church hymnals and even the Apocrypha. Among the poetry there was "The Oxford Book of English Verse," "The Oxford Book of Ballads," Tennyson's works, Homer's "Odyssey," Burns's "Poems," "The Romaunt of the Rose," "Poems" of Rupert Brooke, "The Rubáiyát of Omar Khayyám" and the poetry of Francis Thompson. Books of art included illustrated volumes on Thomas Gainsborough, "The Van Eycks and Their Followers," Hogarth's works. There were books of travel such as "Travels in Italy" and "The Channel Islands," sets of reference books and an atlas of the world, outdoor books such as "Beautiful Flowers and How to Grow Them," "Birds One Should Know," "Gardens, Their Form and Design," "Trees and Shrubs," standard sets such as Thackeray's novels, Kipling's works, Browning's works, Jane Austen's novels. There was a book called "The Destiny of America," one on "The History of China Porcelain" and "The History of Furniture in England," "The History of Lace," a devotional book entitled "Daily Life" and a volume entitled "The Book of Wedding Days."

Hon. Herbert Asquith, former prime minister, presented the copy of The Rubáiyát, Lord and Lady Tennyson gave the set of Tennyson's works and Lord Haldane and his daughter, the set of Jane Austin.

The Younger Generation at the Civic Club

BESIDES directing the editorial destinies of the Bookman to a remarkable growth, John Farrar has been keeping his interest in other aspects of book promotion as was shown in the Bookman Week at Wanamaker's last fall and again instanced in the book evening held at the Civic Club in New York on March 8th. Mary



JOHN FARRAR AS "THE GOSSIP"

Frank of the Library Committee of the Club charged one book in lieu of admission ticket, and it did not need to be a new one. Thus many volumes were added to the Club Library.

Mr. Farrar, dressed as The Gossip, gave an informal talk and then introduced to the platform some of the writers present including Max Bodenheim, John V. A. Weaver, Burton Rascoe, Herbert S. Gorman and Dorothy Speare. To this group Mr. Farrar put such questions as, "What is the younger generation?" "What do you think of book publicity as it is done today?" "Is there literary logrolling?" "What do you think of H. L. Mencken?" These questions evoked stimulating and witty replies and started discussion in which the audience joined.

Mapping the United States

BILL has been introduced into Congress to provide the funds from which the topographic mapping of the United States shall be completed within twenty years. Congressman Temple, sponsor for the Bill, believes that it would require forty million dollars in all to complete the work. The United States established the Geographic Survey in 1789, altho the first map and survey, that of Chesapeake Bay, made by Captain John Smith, was executed three hundred years ago. It was not until 1889 that Congress made the first specific appropriation for these surveys. Each year there have been additions until fortythree per cent of the continental United States has been mapped, altho not more than thirtyfive per cent is adequately mapped. The process of surveying a country and of representing adequately to the eye the information that the public desires is of so special a character and of such general interest to users and handlers of books that the Publishers' Weekly has planned a series of articles on how maps are made. Dr. Alfred Sidney Johnson, connected with the United States map department of Rand McNally & Company has been asked to write on how the information is gathered and how it is visualized by the means of line and color. These articles will appear in April numbers.

London Book-Trade Strike

CCORDING to the most recent English papers, the strike in the English booktrade which has been seriously hampering the book business there is still unsettled. The strike began on February 18, as a result of a dispute between the Book Trade Employers' Federation, representing the majority of London publishers and the National Union of Printing and Paper Workers to which belong most of the warehousemen and packers employed in London publishing offices. The dispute was one about wages. A small reduction, especially as compared to those in other trades, was made in the autumn of 1921. At the beginning of 1922, a further demand for a reduction of ten shillings per week was made by the publishers, which they later reduced to five shillings. The Printing and Paper Workers' Union resisted even the smaller wage reduction and suggested as a compromise a reduction of half a crown on February 17th and a further half crown on March 4th. A general ballot of the Union at a London meeting rejected this last proposal. The employers replied by issuing a notice for a reduction of five shillings, whereupon the Union called the strike.

The Union contends that its members now receive slightly lower wages than those paid by printers to corresponding grades of labor and that no reduction in the publishing trade was admissible that had not also been agreed upon for the printing trade.

The Employers' Federation contends that packers and warehousemen in publishing houses now receive a higher wage than those in large retail distributing houses altho less skill is required in the work of the publishing houses. The publishers also say that the they made no attempt to resist the recurrent increases in wages while the cost of living was rising, they found that they were swept into expenditures which absorbed more of the profits than the trade could endure, because demands upon them always accompanied the increases paid by the large magazine and newspaper publishers. The book publishers thus found themselves drawn into an undesirable connection. The attitude of the Publishers' Federation is now taken to attain two objects: what it regards as a necessary wage cut and the severing of an intangible but definite connection.

Cheap Editions in London

REPORTS in the English book-trade papers and London newspapers have carried very considerable discussion on the question of the cheap editions, and their changing prices. A few years ago, the cheap reprint in England was priced at about 7d. These books were made in small form, sometimes 12mo plates trimmed down, but more often from new type for the smaller page. The books were printed on newsprint paper and bound very simply in cloth with bright jackets. At the price at which these were issued there was extremely little royalty for the author and very little margin for the publisher or retailer.

From the men in the trenches there came a greatly increased demand for light fiction and at the same time greatly increased costs of manufacture. The price for such series finally settled at about two shillings and sixpence, where they were at the end of the war. With the clearing up of war conditions more firms went heavily into the field of supplying these reprints, which seemed to promise the best chance for quick return for a publishing investment. For distribution they relied not only on the bookstores but on the widely scattered news stalls.

From the current reports it would seem that so great was the enthusiasm among the publishers to produce these series that all caution as to production quantity was thrown to the winds with the result that the market was flooded with supplies of these books. It began

to be found, also, that buyers of cheap series were discriminating as well as buyers of higher priced books and that many titles that had been manufactured did not sell at all. Within the past few months many publishers of these series have been searching for outlets, but have found these difficult to obtain, as lowered prices in the retail stores did not seem to create increased demand from a doubting public. During the winter great quantities of these have been thrown on the market. One report tells of a lot of several hundred thousand which were sold at about 3d. One publisher, writing to the London Times, speaks of one sale of a hundred thousand books at three pence halfpenny and believes that a million could be had at this price.

A large producer has now announced that he will make regularly a new one shilling series instead of series at the former levels, but the current reports do not indicate that these may prove any more needed than the supply now in sight.

That the whole book market has been thrown off by this overproduction and editions created that will hurt general book distribution this spring seems indicated by the reports. Geoffrey Williams, President of the Publishers' Association of Great Britain and Ireland, writes: "Paper still costs about double what it did before the war. The price of binding is still more than twice what it was, while in printing there has been hardly any reduction at all, so that it is still nearly three times the pre-war cost."

The American reader has never cared for those small sized reprints like the familiar product in the English market, but has preferred the 12mo book on book paper such as is supplied here at seventy-five cents.

The Unpretentious Method

66 HOCK openings, dramatic first sentences, and firework beginnings in sales letters are rapidly disappearing from the literature of those who know," says Marketing.

"There are still houses in the United States and Canada that think it very clever to fire verbal howitzers at customers in direct-mail literature, in order to attract favorable attention.

"Experience has shown, thru years of experiment, that people are no more anxious to be shocked, or to be treated unconventionally in letters, than they are to have the same treatment face to face. This is the era of the quiet, unpretentious message. Fortunate is the directmail advocate who uses these tactics in his form letters and printed material, just as he does in his dictated letters."

Ladies' Night in Philadelphia

THE Philadelphia Booksellers' Association, held its annual Ladies' Night on the evening of March 16th, at the Bellevue-Strateford Hotel. Peter Reilly, the president, in a most optimistic speech, referred to the healthy condition of the trade as he found it and argued that the splendid attendance was but another manifestation that all's well with the book business.

The toastmaster, Charles C. Shoemaker, with his inimitable humor, introduced the speakers. Katherine Haviland Taylor, author of "Cross Currents" was the first speaker. Miss Taylor is a winsome little lady of winning charm "a dainty bit of Haviland" and in a naive little speech quickly endeared herself to her hearers.

The next speaker was Annie Carroll Moore, chief children's librarian of the New York Library. Miss Moore spoke on the great work the librarians were accomplishing in inculcating in the child a love for the beautiful in literature and illustration.

The last speaker on the program was Violet Oakley, illustrator, designer of the mural decorations in the Pennsylvania State Capitol and recipient of many gold medals and degrees. Miss Oakley enticised the publishers' output as the artist sees it, saying binding should bear the relation to the book a soul bears to the body and that both should be an artistic whole. The "jackets," often the publisher's pride, came in for a very severe criticism. Of course, Miss Oakley can only view the jacket from the artist's standpoint; as a merchandising help, as Morris Perlmutter might say "that's something else again."

Eugene Herr, President of the American Booksellers' Association, was present and interestingly outlined the tentative plans of the Washington convention. He expressed the hope that Philadelphia would send a big delegation and said that he would guarantée all would return "much refreshed."

Trained Men Needed

I N an address before the New York School of Commerce, Dean Joseph F. Johnson said that in his opinion the days of the school of hard knocks were over and that the commercial and industrial leaders would be drawn from schools of commerce. Among business callings that he listed as those which would be gradually lifted to a professional status he included book publishing and merchandising along with advertising, insurance, industrial engineering, journalism, transportation, brokerage.

Books By Radiophone

HILDREN'S Book Week every week is likely to result from the arrangement which the Radio Corporation has just made with Harper & Brothers whereby each week one of the Bubble Books will be read and sung at the Westinghouse Station in Newark. A demonstration which was made last Sunday proved entirely successful. Mr. Mayhew, the originator of this delightful series for children, himself read the verses after which the records that were especially made for the Bubble Books were put on a phonograph and the music was then radiophoned.

Mr. Mayhew was heard distinctly, and the records were said to be the best which have

yet been used for this purpose.

Mr. Mayhew, now better known as The Bubble Man, plans to invite children to correspond with him and have their questions ans-

wered by him, by radio.

It is estimated that the Bubble Books will be heard in from three hundred to four hundred thousand homes. Such extensive publicity for books must benefit not only this already popular series, but it should also stimulate childrens' interest in books generally.

The Bubble Books will be a regular weekly feature of the radio program every Sunday

evening between 6.30 and 7.00 o'clock.

Jingle Contest

Dodd Mead & Co. announce a jingle contest. They offer an autographed copy of George Barr McCutcheon's new story, "Yollop" for an acceptable himerick or jingle based on that story. The publishers print two examples.

George Barr McCutcheon's book "Yollop" Is about an old guy with a wallop Who captured a thug Sent him up to the jug Now, wasn't old Yollop the trollop!

Sing a song of Sing Sing The home of lucky guys Twenty years or life term Is nothing to despise.

Baseball games or movies The day is one sweet song Free board, free clothes, free everything Be wise, old dear, Go wrong!

A contributor adds the following to Walter Hart Blumenthal's "Culled From an Auction Catalog."

"Behold the Woman." In a pink urapper.

New Book Posters

HE Religious Book Week poster in six colors with its lettering "Good Books Are Life Teachers" has gone out in large quantity. It has also been reprinted in post-card size in black and white with part of the back space used for quotation from Dr. Barton's comment on the Religious Book Week idea. These cards would be especially appropriate for booksellers, libraries or others to use in connection with Book Week promotion and can be bought from the headquarters at 334 Fifth Avenue at the low price of \$1 per 100.

The four color poster by Mr. Norstad with the lettering "Back to Nature Books" is to be the feature of April promotion. This poster is full of life and human interest and will prove, perhaps, the most attractive poster this year. In the post-card size it has been printed in two colors, red and green with the back blank. It can be purchased for \$1.35 per 100 from the Committee. It will prove an ideal method of listing nature books for a dealer to send out to his customers.

Record of American Book Production February, 1922*

					By Origin			
		New Publications		,	English and other Foreign Authors			
CLASSIFICATION	New Books	New Editions	Pamphiets	American	American Manufacture	Imported	Total	
Philosophy	12	5	8	10	ī		25	
Religion	48	3	6	40	Ö	5 8	57	
Sociology	27	4	20	44	2	5	51	
Law Education	9	3	2	13	1	0	14	
Philology	11	0	6	16	0	1	17	
Science	7 31	0	1 8	4	0	4		
Technical Books	34	12	11	35 44	2	. 4	41 57	
Medicine	13	4	3	12	ŏ	13 8	20	
Agriculture	2	ĭ	ĭ	3	ŏ	ĭ	-7	
Domestic Economy	4	0	0	3	ŏ	ī	- 7	
Business	2 I	2	1	23	0	I	24	
Fine Arts Music	7	I	2	5 3 8	0	5	10	
Games, Amusements	4	٥	2	3	1	2	- (
General Literature	3 27	5	5	20	•	1		
Poetry, Drama	38	3	11	34	1 8	13	34 50	
Fiction	55	35	• • •	61	25	5	91	
Juvenile	9	1	2	10	-3	9	13	
History	34	3	11	31	6	II	48	
Geography, Travel	16	I	6	15	1	7	23	
Biog., Genealogy General Works	18	4	0	13	0	9	22	
General Works	2	2	2	6	0	0	6	
	132	90	111	471	50	112	633	
*In February 102	• •	-		4/1 Wka 10	20		٠,,,	

*In February 1921, 399 new books, 105 new editions and 219 pamphlets, a total of 723, were recorded.

March 25, 1922

Changes in Price

THE CENTURY CO.

Effective April 1, The Century Co. announces the following reductions in prices:

Du Bois:	Old	New
Comrade Rosalie	\$1.00	\$1.75
The Girls of Old Glory	\$1.00	\$1.75
Elinor Arden, Royalist	\$1.00	\$1.75
The Lass of the Silver Sword	\$1.00	\$1.75
The League of the Signet-Ring.	\$1.00	\$1.75
Knipe:	' '	,
The Luck of Denewood	\$1.90	\$1.75
A Mayflower Maid	\$1.90	\$1.75
The Lucky Sixpence	\$1.00	\$1.75
Beatrice of Denewood	\$1.90	\$1.75
Peg o' the Ring	\$1.00	\$1.75
The Lost Little Lady	\$1.00	\$1.75
Vive La France!	\$1.90	\$1.75
Rackham:		
Mother Goose	\$4.00	\$3.50

Obituary

HENRY B. SMITH

HENRY B. SMITH, who has made the Coast trip for Thomas Nelson & Sons for the past twenty years, died at his home in Plainfield, N. J., on March 13th. He had been in precarious health for more than a year, but his death came unexpectedly. He was born among books, as it were, having been taken into his father's store as soon as he left school. His father, Daniel Smith, in 1825, established himself in the book business, which is still conducted by Henry B. Smith's brother, N. S. Smith—the oldest business house in and about Newburgh. Ambitious to work in a larger field, Henry came to New York City and obtained a position with Baker, Pratt & Co., the predecessors of Baker & Taylor Co. He remained only a short time with them, leaving to take charge of the sales department of George Routledge & Sons. After several years' service in that position, owing to the illness of one of the firm's travelers, he took his place on the road and continued until 1804, when he joined the traveling force of Thomas Nelson & Sons. Mr. Smith, the quiet and reserved in manner, won many friends on his circuit, who loved and honored him for his honesty, courtesy and other gracious characteristics.

Communications

AMERICAN BOOKS IN PARIS Editor, Publishers' Weekly:

The letter from Alfred A. Knopf printed in the Publishers' Weekly, August 20, and particularly his statement that "Of fifteen French publishers he found only four who could speak English" was of great interest to me because at that time I expected to be-

come director of the American Library in Paris. I have now been here long enough to feel that there is more to be said on the subject. Undoubtedly Mr. Knopf will agree with me.

In the first place French publishers and booksellers are organized to meet the needs of the French people, and this is a need primarily for books in the French language, and books about French affairs. Because, however, of the growth of a large English-speaking colony in Paris there have developed within the last generation or two several well-known houses which have made a specialty of books in the English language, Brentano's, Galignani's and Smith's. And since the war there has developed also a new interest among French readers in American thought, institutions, and public affairs.

This is not, however, sufficient to warrant every bookseller in stocking American books, any more than every American bookseller is warranted in stocking French books. But it does warrant greater efforts on the part of those who are now specializing in this branch of service, particularly if America is to be known by its best instead of by its worst as Mr. Knopf fears it is at present. It is with a view to promoting the efforts of publishers to secure a better distribution of American books in France and other countries of Europe that the Association of American book publishers has asked me to serve as its European representative. And it is with this in view that I am making every effort to secure more adequate discussion of American books in the reviews and journals, French and English published here in Paris. Not every Frenchman can speak English, but every Frenchman of intelligence, I believe would like to be able to read it.

> Very truly yours, W. Dawson Johnston, American Librarian in Paris, Inc.

Mr. Bowker Returns

M.R. AND MRS. R. R. BOWKER have just returned to New York after an extended winter vacation of two months spent chiefly in Porto Rico, but including a brief stay in Cuba. During his visit to Porto Rico, Mr. Bowker made a series of motor trips that covered all the famous spots of this beautiful tho little known island, and incidentally made a survey of the public library situation there.

Business Note

WASHINGTON, D. C.—The executor of the estate of C. C. Pursell has sold the business at 807 G Street to Miss J. Beall Magruder, who was associated with Mr. Pursell for a number of years. She assumed control March 15th.

The Weekly Record of New Publications

This list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added accept on not supplied by publisher or obtainable only on specific request. When not specified the binding is cloth.

cress.

Imprint date is stated [or best evailable date, preferably copyright date, in bracket] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No accertainable date it designated thus: [n. d.].

Siges are indicated as follows: F. (folio: over 30 centimaters high); Q (4to: under 30 cm.); O (8to: as cm.); D. (12mo: 20 cm.); S. (16mo: 27% cm.); T. (24mo: 15 cm.); T. (32mo: 15% cm.); Ff. (48mo: 10 cm.); eq., obl., nar., designate square, oblong, narrow.

Addams, Jane

Peace and bread in time of war. 9+267 p. D [c. '22] N. Y., Macmillan \$1.75

Adler, Cyrus

Jacob Henry Schiff; a biographical sketch: [reprinted, with minor changes, from the American Jewish year book, v. 23.] 69 p. front. (por.) D c. N. Y., American Jewish Committee, 171 Madison Ave. 75 c.

Aldrich Fred H.

World peace; or, Principles of international law in their application to efforts for the preservation of the peace of the world; [lectures delivered before the Detroit college of law.] 218 p. O '21 Detroit, Mich., F. S. Drake, 97 Woodward St. \$3.50

Alexander, Hartley Burr

Odes and lyrics. 8+181 p. O '22 c. '10-'22 Bost., M. Jones Co. \$2
Formerly published by Baker and Taylor Co. in

Alzona, Encarnación

Some French contemporary opinions of the Russian revolution of 1905. 117 p. (21/2 p. bibl.) O (Studies in history, economics and public law; v. 100, no. 2; whole no. 228) c. '21

N. Y., Longmans, Green pap. \$1.25
Partial contents: The outbreak of the revolution;
Tsar and bureaucracy; Causes and aims of the revolution; Reforms for Russia; The end of the revolution.

Anderson, J. Grant

Problems of eternal moment. 164 p. front. (por.) D [c. '21] Anderson, Ind., Gospel Trumpet Co. 75 c.

Aspley, John Cameron

What a salesman should know about oredits; a handbook of practical information of value to a salesman in increasing the net profits on his sales; building up his territory and working in closer harmony with the credit department; pocket ed.; [3rd rev. edition.] 5+102 p. il., fold. pl., diagr. D [c. '21] Chic., The Dartnell Corporation, 1801 Leland Ave. \$1.10

Avers. Ruby Mildred

The scar; front. by Paul Stahr. 287 p. D [c. '21] N. Y., Watt \$1.90

Bailey, Liberty Hyde, ed.

Cyclopedia of farm animals; [new ed.] 16+708 p. il. tabs. pls. diagrs. Q '22 c. '08 N. Y., Macmillan \$6

Cyclopedia of farm crops; a popular survey of crops and crop-making methods in the United States and Canada; [new edition.] 16+699 p. front. il. pls. tabs. plans Q '22 c. '07 N. Y., Macmillan \$6

Beckwith, Isbon Thaddeus

The Apocalypse of John; studies in introduction with a critical and exegetical commentary; [new and cheaper edition.] 15+794 p. O '22 c. '19 N. Y., Macmillan \$2.50

Beresford, John Davys

The prisoners of Hartling. 273 p. D c. N. Y., Macmillan \$1.75

"Hartling is a beautiful English country estate where strong-willed old Garvice Kenyon holds in spiritual subjection his household of eight assorted relatives, sister, nieces and cousins."

Beygrau, Frederick Reginald, and Arnston. H. H.

Obstacles to the attainment of speed in shorthand, with some plans for overcoming them; Mental obstacles by F. R. Beygrau: Manual obstacles by H. H. Arnston. 45 p. D [c. '21] N. Y., Gregg Pub. Co. pap. 25 c.

Aborn, Everett Anderson

Aborn genealogy. 12 p. (1 p. bibl.) il, por. coat of arms O '21 Rockville, Conn., [Author] \$5

American Geographical Society of New York

A description of early maps, originals and fac-similes, 1452-1611; being a part of the permanent wall exhibition of the American geographical soci-ety, with a partial list and brief references to the reproductions of others which may be consulted in the society's library; by Edward Luther Stevenson; [with references at the end of the description of each map] 20 p. D '21 N. Y., The American Geo-

graphical Society of New York, B'way and 156th St. pap. 50 c.

Beverage, Albert Jeremiah

Beverage, Albert Jeremiah
Addresses delivered by ex-Senator Albert J. Beverage of Indiana, on February 22, 1921, at the second Washington's birthday celebration of the Sons of the revolution and other patriotic societies at Carnegie hall, New York, and at the 39th annual banquet of the Sons of the revolution at the Hetel Plaza, New York. "Unguarded gates" by Thomas Bailey Aldrich. 29 p. froat. (por.) O [c. 'm] N. Y., Sons of the Revolution, 54 Pearl Street paparatis gratis

Bishop, Giles, jr.

The marines have advanced; front by Donald S. Humphreys. 393 p. fromt., diagrs., pls. D '22 c. '21 Phil., Penn Pub. Co. \$1.75

The experiences of the Marines with spies in the Philadelphia Navy Yard, and their further adventures in Mexico and Haiti. For boys from 12 to 17.

Blunt, Wilfrid Scawen

My diaries; being a personal narrative of events, 1888-1914; 2 v. fronts. (pors.) O '21 N. Y., Knopf \$12 [1500 sets]

Burlingame, Eugene Watson, tr.

Buddhist legends; 3 v. 1114 p. pl. Q (Harvard oriental ser.) c. 21 Cambridge, Mass., Harvard Univ. Press \$15

Burroughs, John

My boyhood; with a conclusion by his son Julian Burroughs; il. from photographs and from paintings by Julian Burroughs. 247 p. col. front., pls. O c. Garden City, N. Y., Doubleday, Page bds. \$2

A description of John Burrough's boyhood on his father's farm eighty years ago.

Nature near home and other papers. 93 p. S (Riverside literature ser.) [c. '13-'19] Bost., Houghton Mifflin 48 c.

Byam, William, ed.

The practice of medicine in the tropics, by many authorities; 3 v.; [v. I now ready] various paging (bibl. footnotes and bibls.) il., col. pls. O (Oxford medical publications) '21 N. Y., Oxford University Press \$75 set [subs. only]

Case, Henry Jay, comp.
Guy Hamilton Scull; soldier, writer, explorer and war correspondent; with an introd. by [the compiler.] 18+267 p. front. (por.), pls., pors., facsms. O c. N. Y., Duffield \$3.50 A biography of the former newspaper man and "gentleman adventurer" written largely by James Barnes, Lincoln Steffens, Arthur Woods, Eliot Wadsworth and others.

Cerf, Barry, and Giese, William Frederic

Beginning French; rev.; pen-and-ink drawings by J. Ormsbee. 8+331 p. il. D [c. '21] N. Y., Holt \$1.40

Chase, Frederic Henry, bp. of Ely

What did Christ teach about divorce? 7+ 64 p. S '21 N. Y., Macmillan 60 c.

Clarke, Richard A.

The crack in the dish, and other fables; with il. by Clara Atwood Fitts. 4+146 p. il. pls. D [c. '22] Bost., Little, Brown 80 c.

Clayton, William

William Clayton's journal; a daily record of the journey of the original company of Mormon pioneers from Nauvoo, Ill., to the valley of the Great Salt Lake, pub. by the Clayton family association. 10+376 p. front. (por.) D [c. '21] Salt Lake City, Utah, The Deseret News, 44 E. South Temple \$2; leath. \$3.75

Coleman, George J.

Forge note book. 32 p. il. D [c. '21] Milwaukee, Wis., Bruce Pub. Co. pap. 35 c.

Conkey, W. B., Company

What a business man should know about printing and bookmaking; rev. ed.; a book for ready reference. 185 p. front. (por.), pls., diagrs., pors. D [c. '10-'21] Chic., W. B. Conkey Co., Fine Arts Bklg. \$2

Conybeare, Frederick Cornwallis

Russian dissenters. 370 p. O (Harvard theological studies, 10) c. '21 Cambridge, Mass., Harvard Univ. Press pap. \$4

Beettiger, Louis A.
Armenian legends and festivals. 2+100 p. (2 p.
bibl.) O (Studies in the social sciences, no. 14)
20 Minneapolis, Minn., University of Minnesota

'20 Minneapons, Manne, pap. 75 c.
Boston. Committee on Americanism
A little book for immigrants in Boston; [foreword by Andrew J. Peters, Mayor of Boston.]
103 p. (1½ p. bibl.) front. (por.) pls. O '21 Bost.,
City of Boston Committee for Americanism, 305 City
Hall Annex pap.

Briggs, Guy Morton

The goal of the builders; a story of the Trustees system service. 127 p. front. (por.) il. facsms. diagrs. D [c. '21] Chic., Trustees System Publishing Corp. \$1

Britton, Nathaniel Lord, and Rose, Joseph Nelson Nocabbottia, a new cactus genus from Hispaniola; with four plates. 6 p. il. O (Smithsonian miscel-laneous collections; v. 72, no. 9) '21 Wash., D. C., Smithsonian Institution pap. 15 c.

Carnegie Institution of Washington Year book no. 20; 1921, 475 p. (11 p. bibl.) diagrs. tabs. fold. col. map O '22 Wash., D. C., Carnegie Inst. of Washington pap.

Chicago (The) Daily News
Motor guide; routes by Helen A. Breidert—
"Highway" in the Daily News. 46 p. pls. il. fold.
maps in pocket O c. 'ar Chic., The Chicago Daily
News, 5 N. Wells St. pap. apply

Clark, William Andrews, jr.

The library of William Andrews Clark, jr. The Kelmscott and Doves presses. In two pts.: pt. 1, Kelmscott press; pt. 2, The Doves press. Collated and comp. by Robert Ernest Cowan, assisted by Cora Edgerton Sanders and Harrison Post; with an introd. by Alfred W. Pollard. 38-123 p. O San Francisco, Cal., J. H. Nash, 340 Sansome St. [priv. pr., 150 copies]

Coffin, Reuben Clare Radium, uranium Radium, uranium and vanadium deposits of southwestern Colorado. 231 p. il. maps tabs. diagrs. O (Bull. no. 16) '21 Boulder, Col., Colorado Geological Survey pap. 25 c.

logical Survey pap. 25 c.
Carperation Trust Company
The Corporation trust company's 1921-1922 New
York state income tax service; the personal income
tax law, as amended to November 1, 1921. The
amended law compiled with official regulations, rulings, opinions and decisions issued to Nov. 1,
1921. Current new matters, regulations, rulings,
opinions, decisions and amendments [as made
available.] Supplementary matters, forms, reference tables, comprehensive general index and a
cumulative index of current matters. Addenda. The
corporation income tax official rulings, decisions,
and forms. 1 v. [loose leaf] O c. 21 N. Y., Corporation Trust Co., 27 Wall St. \$30
Crawford, Florence

Crawford, Florence
The faith that demonstrates; 3rd ed. 11+151 p.
D '20 San Francisco, Cal., The Irvington Press,
314-316 McCl-sud Bldg., 406 Sutter St. \$1

Croce, Benedetto

The poetry of Dante; tr. by Douglas Ainslie. 313 p. front. (por.) D c. N. Y., Holt

The purpose of this book is "to afford a methodological introduction to the reading of the Divine Comedy."

Crosier, Arthur Boone

Mental control through rhythmical influence in the learning of typewriting. 34 p. S (Gregg educational monographs) ſc. N. Y., Gregg Pub. Co. pap. 20 c.

Crozier, Gladys Beattie

Children's games and children's parties; preface by Mrs. Alec Tweedie. no paging S '21 N. Y., Dutton \$2

Curtiss, Mrs. Harriette Augusta, and Curtiss, Frank Homer

The divine mother. 9+79 p. Tt (Gems of mysticism ser.) c. '21 San Francisco. Cal., The Curtiss Philosophic Bk. Co. pap.

Deane, Wallace

Fijian society; ir, The sociology and psychology of the Fijians; [with a bibliography of Fiji: 5 p.] 15+255 p. front. nls. fold. map O '21 N. Y., Macmillan \$6

Delafield, E. M. Sec De La Pasture, Edmée

De La Mare, Walter John

The veil and other poems. 84 p. O c. N. Y., Holt \$2

Seven of these poems were written for drawings by Pamela Bianco and published under the title "Flora." Many of the others have appeared in the New Republic, the Nation, Century, Literary Review, Bookman's Journal, The Outlook and other magazines.

De La Pasture, Edmée Elizabeth Monica [E M. Delafield, pseud.]

Humbug; a study in education. 345 p. D

'22 c. '21-'22 N. Y., Macmillan \$2

A story of the "wisdom and the unwisdom in the treatment of the younger generation."

Di Domenica, Rev. Angelo

Graded lessons in English for Italians; an aid in Americanization; [2nd ed., simplified and enlarged.] 14+282 p. O [c. '22] Bost., Christopher Pub. House \$2

Ditmars, Raymond Lee

Reptiles of the world; tortoises and turtles, crocodilians, lizards and snakes of the Eastern and Western hemispheres. 11+373 p. il.
O [c. '10] N. Y., Macmillan \$4
Formerly published in 1910 by Sturgis and Walton.

Drake, Frederick William

Prayers in the presence. 6+53 p. T '22 N. Y., Longmans, Green 90 c.
Intended for worshippers at the sung Eucharist.

Edison, Theodore Alfred

Telegraphy self-taught; a complete manual of instruction; containing chapters and lessons on telegraphy in all its branches; including easy experiments in electricity and magnetism which operators should know. 7+172 p. il. D [c. '21] Chic., F. J. Drake & Co. \$1.50

Eldridge, Frank R., jr.

Trading with Asia. 22+474 p. O c. '21

N. Y., Appleton \$3.50

This work is divided into four parts with bibliographies, i. e., China and Japan [754 p. bibl.]: The Philippines and the Dutch East Indies [35 p. bibl.]: British India, Burma, and Ceylon [354 p. bibl.]: Mayalsia, French Indo-China, and Siam [154 p. bibl.]. The author is chief of the Far Eastern Division of the U. S. Bureau of Foreign and Domestic Commerce. Domestic Commerce.

Federal Council of the Churches of Christ in America

The churches allied for common tasks; report of the third quadrennium of the Federal council churches of Christ in America, 1916-1920; ed. by Samuel McCrea Cavert. 419 p. O '21 N. Y., Federal Council of the Churches of Christ in America, 105 E. 22nd St. \$1.25

Finlay, Peter
The Church of Christ, its foundation and constitution; [new edition.] 12+264 p. D 22 N. Y., Longmans, Green \$1.50

Fyfe, H. Hamilton

The widow's cruse. 304 p. D '22 N. Y., T. Seltzer \$2

The story of a woman who fell in love with her husband after his death.

Collecting antiques for pleasure and profit: the narrative of twenty-five years search for antique furniture, prints, china, paintings and other works of art, copiously pictured with many fine examples. 222 p. front., pls. O '22 N. Y., Putnam \$6

Partial contents: Lacquer and marquetry; Twist-leg furniture and gate tables; Queen Anne furniture: Clocks; Needlework; Rugs and carpets; Engravings; The real and the counterfeit; Dealers in England: Taste in decoration; The antique and the country Current prices of works of art at Christies in Feb. 1921, May, 1921, in 1920, 1919 and in 1917.

Dart, Helen Maretta

Maternity and child care in selected rural areas of the Mississippi. 60 p. pl. O (U. S. Dept. of Labor; Children's bureau; Rural child welfare ser. no. 5; Bureau pub. no. 88) 'ar Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. 10 c.

Downey, Richard
Some errors of H. G. Wells: a Catholic criticism of the Outline of history; [a revised reprint of three articles which appeared in the Month for August, September, and October, 1920] 3+57 p. D '21 N. Y.. Benziger Bros. pap. 35 c.

Drachsler, Julius
Intermarriage in New York city; a statistical study of the amalgamation of European peoples.

204 p. tabs. (part fold.) O c. '21 N. Y., [Author]. 114 5th Ave. pap. \$2.25

A cumulative edition of the Interstate commerce act; being the act to regulate commerce as amended, including the original act of 1887 and all enactive thereof or supplemental thereto: ments amendatory thereof or supplemental thereto:
2 v. [loose-leaf] O c. '21 Wash., D. C. Cumu-lative Services \$14

Review Services 314

Requitable Trust Company

Revenue act of 1921; complete text of H. R. 223

as finally adopted by the United States Senate and
House of representatives and approved by the President, November 33, 1921; issued December, 1921.

10-243 p. O N. Y., Equitable Trust Company of
New York, Income Tax Dept., 37 Wall St. gratis

Geister, Edna

It is to laugh; a book of games and stunts. [c. '22] N. Y., Doran \$1.25 Designed for the recreation of adults. Also published by The Womans Press.

Griffith, Helen Sherman

No, Virginia! il. by Wuanita Smith. 320 p. front. D'22 c. '21 Phil., Penn Publ. Co. \$1.50 A story for girls from 9 to 14.

Hagar, Hubert Adonley

The fourteen points in shorthand teaching. 3+26 p. S (Gregg shorthand monographs) [c. '21] N. Y., Gregg Pub. Co. pap. 20 c.

Hammond, S. E. Evalyn

Pasteless paper construction. 47 p. il. diagrs. O [c. '21] Milwaukee, Wis., Bruce Pub. Co. bds. 60 c.

Harrison, Lawrence Whitaker

The diagnosis and treatment of venereal diseases in general practice; with a chapter on The medico-legal aspects, etc., by F. G. Crookshank; 3rd ed. 20+525 p. il., pls. (part col.) O (Oxford medical publications) '21 N. Y., Oxford University Press \$7.50

Hawk, Philip Bovier

Practical physiological chemistry; a book designed for use in courses in practical physiological chemistry in schools of medicine and of science; 7th ed., rev., with two full-page plates of absorption spectra in colors, four additional full-page color plates, and 192 figures of which twelve are in colors. 14+675p. O [c. '21] Phil., Blakiston **\$**5

Holler, Helmuth Peter

The theomonistic art of the future as foreshadowed by the theories and productions of the German composer Richard Wagner and the Belgian painter Jean Delville: a lecture given before the faculty of Oriental university March 7, 1921. 17 p. O (Oriental univ. progressive studies, no. 3) c. '21 Wash., D. C., Oriental University Book Concern, 1702 Oregon Ave., N. W. pap. 50c.

Hourwich. Isaac Aaronovich

Immigration and labor; the economic aspects of European immigration to the United States; 2nd ed. revised. 29+574 p. tabs. charts diagrs. O '22 c. '12-'22 N. Y., Huebsch \$6

Formerly published in 1912 by G. P. Putnam's Sons.

Hubbard, Lucius Lee

Contributions toward a bibliography of Gulliver's travels to establish the number and order of issue of the Motte editions of 1726 and 1727 their relative accuracy and the source of the changes made in the Faulkner edition of 1735; with a list of editions in a private collection and 25 plates. 189 p. O c. '22 Chic., Walter M. Hill \$10

Hughes. Glen, comp.

University of Washington plays; first series; with an introd. by [the compiler]. 92 p. O [c. '21] Seattle, Wis., University of Washington Press bds. \$1

Contents: "Jet," by Esther Sheperd; "Imposition," by Max Miller; "Those wild young people," by J. M. O'Connor, Jr.; "Tweedledum," by Otis Richardson. These plays are the work of the students of the play-writing course given in the Department of dramatic art at the University of Washington.

Bwing, Elbert William Robinson
Clan Ewing of Scotland, early history and contribution to America; sketches of some family pioneers and their times; with genealogies and il. of family arms. 382 p. front. (por.) coats of arms O [c. '22] Ballston, Va., Cobden Pub. Co. \$5

Georgetown University. School of Pereign Service Venezuela, an economic report presented by stu-dents of the School of foreign service as an aid to the foreign trade of the United States. 166 p. front. pls. pors. fold. map facsms. O (Bull. ser. 2, no. 1) '21 Wash., D. C., Georgetown University pap. 60 c.

Gilbert, Frank Bixby
1920 criminal law and practice of the state of New
York; consisting of the Penal law and the Code of
criminal procedure as amended to the end of the
legislative session, 1921; 4th ed., ed. by John T.
Fitzpatrick. 32+922 p. O '21 Albany, N. Y., M. Bender & Co., inc. \$15

Gordon, Mrs. Mildred Larcom Jones, comp.
State laws affecting working women. 51 p. col.
maps fold. tabs. O (Bull. of the Women's bu.,
no. 16; U. S. Dept. of Labor) '21 Wash., D. C.,
Gov. Pr. Off., Supt. of Doc. pap. 15 c.

Guaranty Trust Company
Revenue act of 1921, 220 p. D [c. '21] N. Y.,
Guaranty Trust Co. of New York, 140 B'way pap. gratis

Hail, Willis Lincoln
Stanford memorial church, the mosaics, the windows, the inscriptions. 64 p. il. pors. O '21 Palo Alto, Cal., Times Pub. Co. 75 c.

Hansen, Alvin Harvey

Cycles of prosperity and depression in the United States, Great Britain and Germany; a study of monthly data 1902-08. 112 p. (134 p. bibl.) charts tabs. O (Studies in the social sciences and history, no. 5) '21 Madison, Wis., University of Wisconsin pap. \$1

Harris, James Coffee

The heavens; astronomy for children. 23 p. il. O c. '21 Ypsilanti, Mich., Standard Pr. Co. pap. 50 c.

Harvey, Nathan Albert

Psychology of the common school subjects. 87 p. Oc. '21 Ypsilanti, Mich., Standard Pr. Co. pap. 50 c.

Henderson, Charles William

Gold. silver, copper, lead and zinc in Colorado in 1919; Mines report; Mineral resources of the U. S., 1919—pt. 1; pub. Jan. 30, 1922. various paging tabs. O (Dept. of the Interior; U. S. Geol. Survey) '22 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. apply

Horatius Flaccus Quintus

The odes of Horace; Englished by William Hathorn Mills. 111 p. S '21 Berkeley, Cal., Lederer Street and Zeus Co. [priv. pr.]
Previously published as "Fifty odes of Horace" and "Nineteen odes of Horace."

Hough, Walter

Synoptic series of objects in the U. S. National Museum illustrating the history of inventions. 47 p. pls. O (No. 2404; from the proceedings of the U. S. Nat. Museum, v. 60) '22 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Husslein, Joseph

Work, wealth and wages. 13+159 p. D c. '21 Chic., Matre & Co., 76 West Lake St. \$1

Jenkins, Oliver Peebles

Interesting neighbors; 81 il. by W. S. Atkinson. 11-248 p. il. pls. D [c. '22] Phil., Blakiston \$1.50

Sixty-two stories for boys and girls of the lower grades, of the life histories of insects, birds and flowers.

Job, Herbert Keightley

How to study birds; a practical guide for amateur bird-lovers and camera-hunters. 9+ 272 p. front. il. D [c. '10] N. Y., Macmillan

The sport of bird study. 13+312 p. front. il. O [c. '11] N. Y., Macmillan \$2.50

These books were published in 1910 and 1911
respectively, by The Outing Publishing Co.

Kane, Robert

A dream of heaven and other discourses. 8+222 p. D '22 N. Y., Longmans, Green \$2 Partial contents: Carlisle old and new; The honour of Ireland; Fiction: a fine art; The wearing of the green; The meaning and the music of the Holy Name; The beauty of God's home.

Kelly's directory of stationers, printers, booksellers, publishers, paper-makers, etc., of England. Scotland and Wales and the principal towns in Ireland, the Channel Islands and Isle of Man; 1921; 14th edition. 32+1437 p. O N. Y., Kelly Publishing Co., 70 Fifth Ave. \$17.50

Kluh, John M.

The etymologic cipher alphabet of one hundred and twenty letters with a new arithmetic system. 30 p. S c. Chic., [Author], 2842 State St. \$1

Krause, Louise Beerstecher

Better business libraries; talks with executives. 97 p. S c. Chic., The Indexers Press, 5526 S. Park Ave. \$1.30
Partial contents: Why the business library?; What

is the function of the business library?; Who are your going to select for your business librarian?; Books: the foundation stones; Periodicals: encyclopedias of

current information; Indexes and digests of scriedicals; Putting your business library to work. The author is librarian, H. M. Byllesby & Co., Chicago.

Kummer, Mrs. Clare

The robbery; a comedy in one act. 20 p. diagrs. D [c. '21] N. Y., S. French pap.

Laing, Graham Allan

Manual to An introduction to economics. 45 p. D [c. '20] N. Y., Gregg Pub. Co. pap. 25 C.

Landon, Herman

The gray phantom. 294 p. D [c. '21] N.Y., W. J. Watt & Co., 31 W. 43rd St. \$1.90

Lane-Claypon, Janet Elizabeth

Hygiene of women and children. 17+354 p. il. diagrs. tabs. O (Oxford medical publica-tions) '21 N. Y., Oxford University Press \$5

Longman, William

Croquet in the sixties. 23 p. front. il. diagrs. D'21 N. Y., Longmans, Green pap.

Lyons, Alexander

Heart to heart; frank talks on familiar themes. 47 p. D '21 N. Y., Bloch Pub. Co., 26 E. 22nd St. 35 c.

Macklin, Alys Eyre, comp.

Twenty-nine tales from the French; with an introductory essay on the French conte by Robert Herrick. 15+309 p. D [c. '22] N. Y.,

Harcourt, Brace \$2
Stories by French authors of today, among whom are Tristan Bernard; René Bizet, Colette Willy, Gyp. Maurice Level, Marcel Prévost, Pierre Veber, and

McSpadden, Joseph Walker, ed.

Famous mystery stories. 10-292 p. D [c. '22] N. Y., T. Y. Crowell \$1.25 Stories by Erckmann-Chatrian, Washington Irving, Marion Crawford, Guy de Maupassant, Anna Catherine Green and others.

Mills, Enos Abijah

Being good to bears and other true animal stories. 84 p. S (Riverside literature ser.)
[c. '11-'19] Bost., Houghton Mifflin 48 c.

Howe, Paul Sturtevant

Mayflower Pilgrim descendants in Cape May County. New Jersey; memorial of the 300th anniversary of the landing of the Pilgrims at Plymouth, 1620-1920; a record of the Pilgrim descendants who early in its history settled in Cape May County, and some of their children throughout the several states of the union at the present time. 3+464 p. front. pls. por. facems. coat of arms O [c. '21] Cape May, N. J., A. R. Hand \$7.50

Knight, Charles Kelley

The history of life insurance in the United States to 1870; with an introd. to its development abroad; [with bibliographical footnotes.] 160 p. O 20 Philadelphia, Pa., University of Pennsylvania pap.

Korff, Sergiei Aleksandrovich

The history of Russia from earliest times; a pre-liminary syllabus. 14 p. O (International relations clubs. Syllabus, no. 3) so N. Y., The Institute of International Education, 419 W. 117 St. pap. 25 c.

Lincoln Electric Company
Electric arc welding; 6th ed. 74 p. il. diagra. 0
[c. '21] Cleveland, O., The Lincoln Electric Ca gratis

Loftfield, J. V. Germ

The behavior of stomata. 104 p. (s p. bibl.) pladiagrs. O (Pub. no. 314) '21 Wash., D. C., Carnegis Inst. of Washington

Lytie, Leonard

Genealogical chart of the Lytle family; descendants of Christopher Lytle; [prepared from data furnished by Charles J. Livingood.] tab. 23% x 56% em. 'z [Bost., Goodspeed's Bk. Store, 5a Park St.] \$1.9 McRoberts, Mrs. Harriet Pearl Skinner

A Christian crieth unto Israel; twelve songs-7+23 p. D '21 N. Y., New York Poetry Book Shap. [Agts.], 49 W. 8th St. \$1

Metropolitan Life Insurance Company

How to take out your first papers; an easy book in plain English for the coming citizen, as p. Il. pors. D (Aids to citizenship ser.) c. 'st N. Y., Metropolitan Life Insurance Co., r. Madison Ave. pap. gratia

National Civic Federation. Profit Sharing Department

Profit sharing by American employers; a report. 426 p. pls. O c. '21 N. Y., Dutton \$8

Neelv. R. R.

Modern applied arithmetic, developed primarily for continuation or part time schools; based on the unit project method. 11+156 p. il. diagrs. D [c. '21] Phil., Blakiston 70 c.

Nock, Albert Jay [Historicus, pseud.]

The myth of a guilty nation. 114 p. D c. N. Y., Huebsch bds. \$1

A series of articles on the war which first appeared in the Freeman.

Paris, John

Kimono. 8+320 p. D [c. '22] N. Y., Boni & Liveright \$2

The story of a marriage of a Japanese girl and a young Englishman, who takes his bride back to Japan much against the advice of his friends, and it is there that he learns the source of his bride's great wealth, which knowledge all but wrecks their lives.

Thomas Jeffrey, and Haswell, Parker, William A.

A text-book of zoology; 2 v.; 3rd ed. 40-816; 20+714 p. (634 p. bibl.) il. diagrs. pls. O ['08-'21] N. Y., Macmillan \$12.50 set Peake, Arthur Samuel, D.D.

Christianity, its nature and its truth; [tenth edition] 22+208 p. D ['15] N. Y., Doran \$2.50

Pepper, George Wharton

The way; a devotional book for boys; [new edition] 8+127 p. T '22 c. '09 N. Y., Longmans, Green 90 c.

Pérochon, Ernest

Nêne; tr. from the French. 289 p. D [c. '22] N. Y., Doran \$1.75
A novel of rural France that won the Prix Goncourt.

Peters, John Punnett

Bible and spade; lectures delivered before Lake Forest college on the foundation of the late William Bross. 12+239 p. pls. D (The Bross library, v. 10) '22 N. Y., Scribner \$1.75

Piccoli, Raffaello

Benedetto Croce; an introduction to his philosophy. 11+315 p. (4½ p. bibl.) D [c. '22] N. Y., Harcourt, Brace \$2

The life and work of Croce, the leader of Italian

thought.

Pollock, James Barkley

Laboratry directions for elementary botany. 102 p. O c. Ann Arbor, Mich., George Wahr pap. 75 c.

Pribram, Alfred Franzis

Secret treaties of Austria-Hungary; 1879-1914; v. 2.; English ed. by Archibald Cary Coolidge. 271 p. O c. 21 Cambridge, Mass., Harvard Univ. Press \$3

Propert, W. A.
The Russian ballet in western Europe;
1909-1920. 131 p. pls. (part col.) Q [n. d.] N. Y., John Lane bds. \$40

Putnam's, G. P., Sons

Putnam's handy volume atlas of the world, with an index of cities and towns giving the complete 1920 census of the United States, and lists of the countries and cities of the world, with latest population figures and useful statistical information. 2+384 p. maps diagr. O [c. '21] N. Y., Putnam \$7.50

Missouri. State Board of Education

Plant production; a year's work in vocational agriculture, June, 1920. 44 p. O (Vocational educational bull., no. 6) Jefferson City, Mo., Missouri State Board of Education pap.

Project record book. 40 p. O (Agricultural ser.)
c. '21 Jefferson City, Mo., Missouri State Bd. of

Education pap. 25 c.

The cost of living among wage-earners, Detroit, Michigan, Sept., 1921. 2+22 p. O (Special report, no. 19) [c. '21] N. Y., National Industrial Conference Board pap. 50 c.

ence Board pap. 50 c.

A digest of The metric versus the English system of weights and measures; from Research report no. 42, 11 p. O (Special report no. 20) [c. 21] N. Y., National Industrial Conference Board pap. 25 C.

New York Central Railroad Company

The greatest highway in the world; historical, industrial and descriptive information of the towns, cities and country passed thru between New York and Chicago via the New York central lines; based on the Encyclopaedia Britannica. 3+120 p. il. pors. D [c. '21] N. Y., New York Central Railroad Co., Publicity Dept., Grand Central Terminal gratis

Odum, Howard Washington

Attainable standards in municipal programs; a partial report of the first regional conference of town and county administration held at Chapel Hill. Sept. 19, 20, 21, 1921. 130 p. front. (chart.) charts O (Univ. extension div. bull., v. 1, no. 7; December 1, 1921) 21 Chapel Hill, N. C., University of North Carolina pap. apply

Pan American Union

Latin American foreign trade in 1920; general survey; [reprinted from Bull., Jan. 1922] 16 p. O '22 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. apply

Peirson, Henry Byron

The life history and control of the pales weevil,
[Hylobius pales], 33 p. (r p. bibl.) front. (map)
il. O (Bull. no. 3) 'ar Petersham, Mass., Harvard
Forest pap. 50 c.

Penniman, James Hosmer
George Washington at Mount Vernon on the Potomac; to give a clearer idea of the character of Washington is to set a higher standard for American patriotism. 72 p. D [c. '21] Mount Vernon Ladies' Assn of the Union pap. 20 c.

Peters, Fred J. The present antichrist. 72 p. D (Popular Protestant prophetic studies) [c. '20] Pennsgrove, N. J. [Author] 50 c.

Powell, Henry Montedore
Taxation of personal income in New York; [intended as a supplement to Taxation of corporations and personal income in New York] 12+436 p. forms O '22 N. Y., Boyd Press, 27 Reade St.

Public Service Corporation of New Jersey. Library Catalogue of books and periodicals in the library; [preface by Alma C. Mitchell, librarian.] 91 p. O '20 Newark, N. J., Public Service Corporation of New Jersey Library pap. 15 c.

Puringgraph, B. S.

Operation of modulator tube in radio telephone sets. various paging pl. O (U. S. Dept. of Commerce; Standards bureau; Scientific papers ag; from Scientific papers, v. 17) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. 10 c.

Rabenort, William Louis

Rabenort's geography; the United States as a whole. 8+226 p. front. il. maps (part fold.) D [c. '21] N. Y., American Bk. Co. 92 c. Radcliffe, William

Fishing from the earliest times. 479 p. il. O '21 N. Y., Dutton \$10

Rand, McNally and Company

Philadelphia; guide to the city and environs; with maps and illustrations. 5+141 p. il. maps D c. '21 Chic. & N. Y., Rand, Mc-

Nally pap. 50 c.
Rand McNally international atlas of the world, containing large scale colored maps of each state, territory and outlying possession of the United States, the provinces of Canada, and every country in the world, each map accompanied by a page of letterpress, covering area, population, resources, industries, climate, etc., of each state or country, with an alphabetical index, giving the name, location and population of every county, city, and incorporated village in each state, as well as the principal cities and towns of foreign countries; also a ready reference index on the margin of each map. 391 p. front. col. pl. maps diagr. F '21 Chic. & N. Y., Rand, McNally \$10; leath. \$15

Reflections, (The) of a T. B. M. [Tired business man]; decorations by Gluyas Williams. 189 p. il. D c. Bost., Houghton Mifflin bds.

Humorous sketches of women. Those described are A wife's best friend, The modern mother, The trained nurse, The show girl, The new stenographer, The new-flapper, The authoress, The new voter, Sister, and others.

Ronalds, Alfred

The fly-fisher's entomology; with coloured representations of the natural and artificial insect; and a few observations and instructions on trout and grayling-fishing; with 20 col. pls. and 14 other illustrations; [5th ed.] 46+142 p. O [n. d.] Cin., Stewart Kidd \$5

Scrope, William

Days and nights of salmon fishing in the Tweed; with a short account of the natural history and habits of the salmon; with 13 pls. in col. and 16 other illustrations; [new ed.] 32+281 p. col. front. O [n. d.] Cin., Stewart, Kidd \$5

Sheriff, Abigail O.

Stories old and new. III p. front. il. D. [c. '22] Bost., Ginn 60 c.
A reader for primary grades.

Snesrud, Justin Millian

Handwriting efficiency in junior and senior high schools. 55 p. S (Gregg educational monographs) [c. '21] N. Y., Gregg Pub. Co. раф. 30 с.

Reid, Peggy Buds of pe Buds of promise. 61 p. front. (por.) D [c. '21] Monroe, Mich., Monroe Evening News Co. 75 c.

Richter, Erland Flickan fran fjorden. 176 p. front. (por.) D [c. 'ar] Springfield, Mass., The Pond-Ekberg Press \$2.50

Ross, Clarence S.

The Lacasa area, Ranger district North-central Texas. various paging fold. tab. fold. chart O (Dept. of the interior; U. S. Geo. Survey, Bull. 726-G) '22 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. apply

Russell Sage Foundation Library
Co-operation; [a selected bibliography.] 4 p. O
(Bull. no. 48, August, 1921) N. Y., Russell Sage

Co-operation; la selected bibliography.1 4 p. O (Bull. no. 48, August, 1921) N. Y., Russell Sage Foundation Library pap. 10 c. Psychological tests in industry; [a selected bibliography.] 4 p. O (Bull. no. 49, October, 1921) N. Y., Russell Sage Foundation Library pap. 10 c. Unemployment; [a selected bibliography.] 4 p. O (Bull. no. 50; December, 1921) N. Y., The Russell Sage Foundation Library, 130 East 22nd St. pap. 10 c. 10 C.

Saunders, William O.

A concept of life and other Saunders editorials; being some editorials and epigrams as written from time to time by W. O. Saunders himself and now gathered into a book and printed in the shop of the Independent, 3+68 p. front. (por.) O 'an Elizabeth City, N. C., The Independent pap. 60 c.

Saward, Frederick W.
Saward's annual; a statistical review of the coal trade; 1922. 254 p. O c. N. Y., Saward's Journal, 15 Park Row \$2.50

Schweinitz, Lewis David von
The correspondence of Schweinitz and Torrey; ed.
by C. L. Shear and Neil E. Stevens, various paging
(7 p. bibl.) il. facsms, pors. O (Memoirs of the
Torrey botanical club; v. 16, no. 3) '21 N. Y., The
Torrey Botanical Club, West 116th Street and Amsterdam Ave. \$2

Scott, I. D.
Inland lakes of Michigan; pub. as a part of the annual report of the Board of geological survey for

1920. 21+383 p. front, pls. maps (part fold.) () (Pub. 30; geological ser. 25) Lansing, Mich., Michigan Geological and Biological Survey apply

Seal, Lynas C. Songs of a lifetime; partial collection; rhymed rest between the hours of toil. 48 p. O [c. 'n'] Columbus, Ind., The Evening Republican Press pap.

Seaman, Wi William Grant, and Abernathy, Mary

Community schools for weekday religious instruc-tion. 36 p. il. O [c. '21] Gary, Ind., Board of Re-ligious Education pap. 30 c.

Smith, Annie Elizabeth Morrill [Mrs. Hugh M. Smith]

Ancestors of Henry Montgomery Smith and Catherine Forshee, and their descendants to the present time, besides the four main lines Smith-Montgomery. time, besides the four main lines Smith-Montgomery, Forshee-Weaver, are the inter-related families Van Giesen, Hoskins, Baird, Sanders, Wheeler, Morse, Hiscock, Cole, Iwes, Mullen, Bouck, Zogbaum, Fairchild, Pitkin, Stupp, Dennis, Clark, Lewis, Siter, Hunt, Crofoot, Storms, Crane, Hamlin, Reed, Howard, Howe, Pittman, Critcherson, Dunning and a Smith collateral line. 139 p. (1 p. bibl.) pors. Map O 'ar Bronxville, N. Y. [Author], 120 Pondfield Rd. \$5

Smith, George Vivian

The Pennsylvania practice act of 1915; with amendments, annotated and with selected forms. 5+440 p.
0 '22 N. Y., Clark Boardman Co., Ltd., 31 Park Pl. buck. 36

Smith, Winthrop Hiram, and others
Sabrina; being a chronicle of the life of the goddess of Amherst college. 6+137 p. front. pla. perplans facsms. O Concord, N. H., The Rumford
Press apply

Snyder, Corydon G. Retouching not difficult; the book for the amateur photographer; containing also some history of the photo-sketch and an explanation of the film-etching and negative-etching process. 23 p. il. (part. mounted) D c. '04'-21 Oak Park, Ill., [Author], 1867 S. Ridgeland Ave bds. \$1

Society (The) of Arts and Sciences

O. Henry memorial award prize stories of 1021 chosen by the Society of arts and sciences; with an introd by Blanche Colton Williams; [preface by Edward J. Wheeler.] 23+312 p. D 22 c. 21-22 Garden City, N. Y., Doubleday, Page \$1.90

Among the authors of the prize winning stories are Edison Marshall, Thomas Beer, Sophie Kerr, Harry A. Kniffin, L. H. Robbins, Wilbur Daniel Steele and Tristram Tupper.

Solar, Frank I.

Handcraft projects for school and home shops; drawings by the author and A. M. Cornwell. 158 p. il. D [c. '21] Milwaukee, Wis., Bruce Pub. Co. \$1.25

Speakman, Harold

Beyond Shanghai; with eight il. in full color from paintings by the author. 198 p. O [c. '22] N. Y. & Cin., The Abingdon Press \$2.50

coult of the author's visit to China where he lived among the people in their humblest and most intimate surroundings, eating their food and studying their customs.

Speare, Dorothy

Dancers in the dark. 290 p. D [c. '22] N. Y., Doran \$1.75

A story of the modern young woman, the creature who is the despair of her elders.

Stauffer, Robert E., ed.

The American spirit in the writings of Americans of foreign birth. 185 p. D [c. '22] Bost., Christopher Pub. House, 1140 Columbus Ave. \$2

Selections from the writings of Felix Adler, Mary Antin, Edward Bok, Otto H. Kahn, John Boyle O'Reilly, Angelo Patri, Abraham M. Rihbany, Carl Schurz, Edward A. Steiner, Oscar S. Straus and others.

Stone, Clarence R.

Silent and oral reading; a practical handbook of methods based on the most recent scientific investigations; [introd. by Ellwood P. Cubberley.] 18+306 p. (1½ p. bibl.) charts pls. D (Riverside textbooks in education [c. '22] Bost., Houghton Mifflin

Partial contents: Problems in reading instruction; Teaching reading in the primary grades; Training lessons in silent reading; Reading tests and their use

in improving reading; Individual differences, and special individual and group instruction.

Stratton, George Malcolm

Developing mental power. 9+79 p. D (Riverside educational monographs) [c. '22] Bost., Houghton Mifflin 80 c.

Part of the material of this book appeared in an article in the Atlantic Monthly Press called "The Mind as Misrepresented to Teachers."

Strong, Archibald Thomas

Three studies in Shelley, and an essay on nature in Wordsworth and Meredith. 190 p. O '21 N. Y., Oxford University Press \$4.75

Strong, Charles Augustus

The wisdom of the beasts. 9+75 p. D '22 Bost., Houghton Mifflin bds. \$1.50 [750 copies] A book of modern fables in which the author "satirizes various current schools of philosophy—Einstein's relativity, Bergson's vitalism, pragmatism, monism, neo-realism, etc."

Thomas, Frank W.

Training for effective study; a practical discussion of effective methods for training school pupils to organize their study procedure; [introd. by Ellwood P. Cubberley.] 13+251 p. (bibl. footnotes) D (Riverside textbooks in education) [c. '22] Bost., Houghton Mifflin \$1.90

Partial contents: The meaning, importance and conditions of study; Having a motive for study; Securing continued application; Effective methods of study; The supervision of study.

Todd, Frank Morton

The story of the exposition; being the official history of the international celebra-tion held at San Francisco in 1915 to commemorate the discovery of the Pacific Ocean and the construction of the Panama canal; with 600 il., including 61 plates in color; [pub. for the Panama-Pacific international company]; 5 v. 60+2048 p. col. fronts. (1 fold.) fold. chart O '21 N. Y., Putnam \$30

Townshend, R. B.

Inspired golf. 64 p. S '21 N. Y., Holt bds. \$1

Partial contents: Body and mind; No trifling; Vim, vinegar and vitriol; Ambidexterity; The philosophy of golf.

Standard Statistics Company, inc.

Federal income taxes for 1921; [ed. by H. M. Epstein.] 64 p. D [c. '21] N. Y., Standard Statistics Co., inc., 47 West St. pap. \$1 Starr, Mrs. Ida May Hill

Beyond the sunset; verse. 5+26 p. (1 p. bibl.)
D'21 Eau Claire, Wis., [Author] apply

A student of catalogues. 24 p. O '21 Cedar Rap-la, Ia., L. A. & E. T. Brewer [priv. pr.; 250 ids, Ia. copies]

Stevenson, Robert Louis

Diogenes at the Savile club; printed for private circulation from the hitherto unpublished manuscript for David G. Joyce, in the month of June, MCMXXI. 14 p. O 'an Chic., P. M. Morris, 24 N. Wabash Ave. priv. pr. [150 copies]
Stevenson's workshop, with twenty-nine ms. facsimiles, ed. by William P. Trent; [facsimiles of

more or less fragmentary material never before printed, or wages from Stevenson's note-book containing drafts of pieces afterward published, many in the Child's garden of verses.] 63 p. front. facsms. O '21 Bost., The Bibliophile Society [griv. pr.,

U '21 Bost., The Bibliophile Society [priv. pr., 450 copies]
When the devil was well; hitherto unpublished story by Robert Louis Stevenson; with introd. by William P. Trent. 127 p. front. (por.) fold. facem.
O '21 Bost., The Bibliophile Society priv. pr. [450 copies]

Stryker, Melancthon Woolsey

Lincoln's land, and other recent verses. 3+8s p. O '21 Clinton, N. Y., Courier Press [priv. pr., 80 copies]

Taylor, Fred Manville

Key to problems in Principles of economics; 8th ed. 3+88 p. O c. 'sn N. Y., Ronald Press pap. gratis

Untermeyer, Louis

Heavens!; with a cover design and front. by C. Bertram Hartman. 153 p. D [c. '22] N. Y., Harcourt, Brace bds. \$1.75 A book of parodies.

Verrill, Alpheus Hyatt

Rivers and their mysteries. 213 p. front. pls. D c. N. Y., Duffield \$1.50

Partial contents: The romance of rivers; How rivers are formed; River life; How rivers serve man; Some unusual rivers; A journey up a tropical river; Important and famous rivers.

Viertel, William, comp.

Official directory of the city of New York, 1922; prepared under the direction of Peter J. Brady, supervisor of the City record 5th year. 251 p. nar. T N. Y., City Record, Office of Supervisor; Municipal Bldg. pap. 15 c.; leath. 30 c.

Whitehill, Dorothy

The twins' summer vacation; il. by Thelma Gooch. 9+214 p. pls. D (The Dorothy Whitehall ser.) [c. '21] Newark, N. J., Barse & Hopkins 75 c.

Wright, Richardson Little

Truly rural. 219 p. D c. Bost., Houghton Mifflin bds. \$2

A story of the rejuvenation of an old country home within and without. The author is editor of "House and Garden."

Wright, William Kelley

A student's philosophy of religion. 12+472 p. (bibl. footnotes) O c. N. Y., Macmillan \$3.75

Partial contents: Religion in its lowest terms; The differentiation of religion; The evolution of deities, sacrifice and prayer; Brahmanism; Ancigat and modern Christianity; Mysticism; Evidence of God: The nature of God and the problem of evil; God and human freedom; Immortality. The author is assistant professor of philosophy, Dartmouth College.

Archibald Hall, and others, Throckmorton,

Throckmerton, Archibald Hall, and others, eds.
Baldwin's blue book; the general code of the state
of Ohio, rev. to 1921, containing all laws of a general nature in force January 1, 1921; with annotations from decisions of all Ohio courts and the federal courts. 54+3750 p. O [c. '21] Cleveland, O..
The Baldwin Law Pub. Co. \$37.50

Trask, Louise B., comp.
Indians of North America; a list of books for children; [reprinted from the Monthly bulletin, n. s., v. 19, no. 5, May, 1921] 8 p. O '21 St. Louis, Mo.. St. Louis Public Library pap. gratis

Travelers Insurance Company Airplanes and safety. 127 p. front. il. O [c. '21] Hartford, Conn., The Travelers Insurance Co. [limited ed.] pap. gratis

Trust Company of New Jersey

History of Hudson County and of the old village of Bergen, being a brief account of the foundation and growth of what is now Jersey City and of many advantages now offered the inhabitants thereof in the newly constructed building of the Trust company of New Jersey. 59 p. front. il. O [c. '2n] Jersey City, N. J.. The Trust Company of New Jersey, 357 Central Ave. apply. Uhl. Willis Lemon

Scientific determination of the content of the elementary school course in reading. 152 p. tabs. O (Studies in the social sciences and history, no. 4) 21 Madison, Wis., Univ. of Wisconsin pap. \$1.50

U. S. Bureau of Labor Statistics

Index numbers of wholesale prices in the United States and foreign countries; rev. of bull. no. 173; [with select bibliography of additional index numbers.] 350 p. diagrs. (part fold.) O (Department of Labor; Bull. no. 28; wholesale price ser.) '21 Wash.. D. C., Gov. Pr. Off., Supt. of Doc. pap. 35 c.

U. S. Bureau of Naturalization

Suggestions for Americanization work among foreign-born women. 12 p. O (U. S. Department of labor) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. apply

U. S. Department of Commerce

Amateur radio stations of the United States, June, 1921. 203 p. O (Radio stations) '21 Wash., D. C., Gov. Pr., Off., Supt. of Doc. pap. 15 c.
Commercial and government radio stations of the United States. June, 1921. 102 p. O (Radio stations) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc.

pap. 15 c.
The testing of rubber goods; 4th ed., Sept. 28, 1921 superseding 3rd ed., July 19, 1915. 127 p. (2 p. bibl.) il. tabs. diagrs. O (Circular of the Bureau of standards. no. 38) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. 20 c.

U. S. Treaties, etc.

U. S. Treaties, etc.

Treaty between the United States and Germany; restoring friendly relations; signed at Berlin, August 25, 1921. 10 p. O (Treaty ser. no. 650) 'n Wash., D. C., Gov. Pr. Off., Supt. of Doc. apply
Treaty of peace with Germany. Treaty between the United States and Germany, signed on August 25, 1921, to restore friendly relations existing between the two nations prior to the outbreak of war. together with section 1 of part 4 and parts 5, 6, 1, 9, 10, 11, 12, 14, and 15 of the Treaty of Versailles under which the United States claims rights and privileges. 123 p. tabs. O (67th Congress, 1st session, Senate, Doc. 70) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. apply

Vernon's 1922 supplement and cumulative index to Vernon's annotated Texas statutes; 3 v. various paging forms O '22 Kausas City, Mo., Vernon Law Bk. Co. buck. \$35

Washington, Henry Stephens

The jode of the Tuxtla statuette. 12 p. pls. 0 (No. 2409; from the Proceedings of the U. S. Nat. Museum. v. 60) '22 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Webb, Elisabeth H.

The lotus-leaf [essays on faith-healing]. 46 p. [c. '21] N. Y., T. Scott, 167 W. 72nd St. bds. \$1

Wilde, Oscar Fingali O'Flahertie Wills

Letters after Reading; [letters written to Robert Ross.] O '21 N. Y., P. R. Reynolds, 70 5th Ave. [priv. pr., 23 copies]

Willett, Glenn

The corporation laws of the District of Columbia, with annotations, index and forms. 115 p. O 'n Washington, D. C., J. Byrne & Co. \$1.50

Woodbury, Robert Mocse

Statures and weights of children under 6 years of age. 117 p. il., tabs. O (U. S. Dept. of Labor: Children's bureau; Community child-welfare serno. 3; Bureau pub. no. 87) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. 15 c.

Workmen's compensation act of the state of Indiana; reprinted April, 1921, with amendments, supplementary acts and annotations. 43 p. O [c. 22] N. Y., F. R. Jones, 80 Maiden Lane pap. 75 c.

Workmen's compensation law of the state of Missouri; effective Sept. 1, 1921. 40 p. O c. 'sr N. Y., F. R. Jones pap. 75 c.

Workmen's compensation law of the state of New Mexico; rev., with amendments, April, 1921; amendments effective June 11, 1921. 32 p. O c. '21 N. Y. F. R. Jones, 80 Maiden Lane pap. \$1

Rare Books, Autographs and Prints

RARE Americana including pamphlets on the French and Indian War, the embargo and the War of 1812, Shakers, Mormons, Free Masonry, the Early West, and California mining properties will be sold by the Hartman Auction Company, at Perth Amboy, N. J., April 1.

At the Ehrich Galleries Walter Tuttle is holding an exhibition of dry points, most of them portraits of important personages connected with the war. Twenty-two, done from life, are of the chief members of the recent Conference on the Limitation of Armament at Washington.

The new book by Jane Austen promised next month will bear the title "Love and Friendship" a short novel written in the author's youth and is now first published from the original manuscript. Miniatures from the brush of Cassandra Austen have been reproduced as end papers and a page of the original manuscript appears in facsimile. It is reported that American collectors are already alive to the opportunity.

James F. Drake, rare book dealer, has purchased the Gilbert Collection, the library of a Massachusetts collector. The collection is of moderate size but rich in rarities of all periods generally in the finest condition. For instance here are the Four Folios of Shakespeare and first editions of other Elizabethan dramatists; the first issue of the first edition of Spenser's "Faerie Queene;" first editions of Keats, Shelley, Byron and Scott; the movels of Dickens and Thackeray in parts including "The Pickwick Papers" and "Vanity Fair"; the rare first edition of Fitzgerald's translation of the "Rubáiyát of Omar Khayyám;" and many choice first editions of English and American authors of the last century. It was just the kind of library that Mr. Drake could handle to the best advantage and he has already sold many of the rarer lots.

The exhibition of prints in the display of native graphic arts at the American Academy of Arts and Letters contains many fine examples of leading American wood engravers, living and dead. Timothy Cole, and Childe Hassam and Joseph Pennell who constitute the committee responsible for the graphic arts show, has added a few words on wood engraving to the catalog. In what he calls the present moribund condition of reproductive wood engraving, he mentions "Watt, Evans and myself" as three workers "who manage yet to be

warmed by the fire of the box wood tree." In passing he notes that it was he himself who discovered the "peculiar value of Japanese tissue for proving," names "the one place in New York where boxwood is made up into blocks for engravers: J. Johnson, 125 Fulton Street, third flight up," and recommends "Pears face powder" for dusting white into the cut lines before retouching.

The new O. Henry volume "Letters to Lithopolis" with nine short letters and a long introduction by Mabel Wagnalls, limited to 427 copies, printed in a thin, handsome octavo, is priced at \$10 doubtless on the theory that O... Henry collectors must have it. But it is not always safe to take too much for granted; collectors do not always come up to expectations. There have been several instances recently when publishers have been disappointed partly because they overestimated the spending propensities of book buyers. The English rare book trade after the war thought that they had an easy job to put it over on the "rich and ignorant American collectors," and some of these greedy booksellers have learned at the expense of considerable business that American collectors after all are not "easy marks." They are doubtless good sports in open competition but they are frequently very close and very calculating when it comes to private sales or the purchase even of limited editions.

A singular relic was sold last week at the Silo Galleries. It was a copy of the New Testament bound in black cloth and autographed by Charles J. Guiteau who assassinated President Garfield. It was one of the numbers in a sale of the property of the late Frank O. Probst, formerly manager of the Hollenden House in Cleveland. With the book was included an affidavit telling how it came into his possession. In 1881 he was room clerk in the Palmer House, Chicago. Early that summer a man came to the hotel and engaged a room from which he disappeared shortly after, leaving his belongings which the room clerk put away, thinking that he might return. On July 2 the news came that the President had been assassinated and the name of the assassin seeming familiar to Probst he examined the property left by the deserting guest of the Palmer House and in the book found the autograph of Guiteau.

The last half of last week was a busy period at the American Art Galleries. On March 15 and 16 first editions, library sets and an extensive collection of Cruikshankiana formed by the late John P. Woodbury of Boston was

sold, the 959 lots bringing \$11,277. Ireland's "Life of Napoleon Bonaparte," 4 vols., with colored plates by George Cruikshank, contemporary calf, London, 1823-28, first edition of the Cumberland issue, sold for \$170; Grimm's "German Popular Stories," 2 vols., with Cruikshank etchings, levant by Reviere, London, 1826, second issue of the first edition, \$90; Westmacott's "The English Spy," 2 vols., contemporary calf, London, 1825-26, fine large copy of the first edition, \$180. The Cruikshank collection was generally not in the condition or the rarer items did not possess the points which discriminating collectors demand, and, in consequence, prices were low. On March 17 rare Americana, including books, manuscripts, views, maps and portraits, mainly relating to California and the West, the property of John Mack, of Albany; H. R. Wagner, of Berkeley, Cal., and other consignees, were sold, realizing \$5,539. An original crayon portrait by Eastman Johnson, of Dolly Madison, wife of President Madison, dated March, 1846, went to E. F. Bonaventure for \$305. A complete set of Hutching's Illustrated California Magazine July, 1856, to June, 1861, a California item of great rarity, was bought by Ernest Dressel North for \$230. An engraved portrait by Doolittle, of President John Adams was sold to Robert Friedenberg for \$115. On March 17 and 18 Civil War books, autographs, views, correspondence of Confederate officers, views of American cities and the Charles B. Reed collection of Lincolniana was sold. The Lincolniana brought \$1,235.50 and the entire sale \$2,386. There was very little in the two sessions that was rare, and many books went for low prices. There are bound to be many bargains in the less important sales and booklovers and dealers, who care for the more ordinary books, will find it worth while to keep a careful watch of them.

Catalogs Received

Architektur Enthaltend U. A. Die Einschlägige Literatur Aus Den BibHotheken Der Theatermaler. (No. 504; Items 800.) Karl W. Hiersemann, Konig-strasse 29, Leipzig, Germany.

Books on the history of religions. (No. 428; Items 568.) Francis Edwards, 83, High Street, Marylebone, London, W. 1. England.

Important works on geology, palaeontology, mineralogy and mining. (No. 92; Items 1467.) Dulau & Co., Ltd., 34 Margaret Street, Oxford Circus, London. W. I, England.

Livres Anciens et Modernes. (No. 474; Items 396.)
Martinus Nijhoff, La Haye, Lange Voorhout 9, Holland.

Overstock and remainders comprising art, history, etc. H. R. Huntting Co., Springfield, Mass.

Rare books, drama, poetry, dramatic literature, autograph editions, etc. (No. 12.) Shepard Book Co., 408 South State Street, Salt Lake City, Utah.

Rare, curious and interesting books. (No. 9; Items 1124.) R. Fletcher, Ltd., 6 Porchester Road, Bayswater, London, W. 2, England.

Auction Calendar

Tuesday morning, March 21st, at 10:30 o'clock. Miscellaneous books. (No. 221; Items 356.) The Walpole Galleries, 12 West 48th Street, New York City. Monday and Tuesday afternoons, March 27th and 28th, at 2:30 o'clock. The library of Dr. Frank P. O'Brien, the West and the Wilderness. (Part 3; Items 672.) The Anderson Galleries, 489 Park Avenut, New York City.

Friday afternoon and evening, March 31st, at 2:30 and 7:30 p. m. A valuable collection of personal association books and first editions of English and American Authors belonging to the Estate of the late Edward Hornor Coates, formerly President of the Pennsylvania Academy of Fine Arts. (No. 1296; Items 808.) Stan V. Henkels, 1304 Walnut Street, Philadelphia, Pa.

Philadelphia, Pa.

Americana, including many rare and interesting Americana, including many rare and interesting items. (No. 137; Items 300.) The Heartman Anction Co., Raritan Building, Perth Amboy, N. J.

LIBRAIRIE J. TEROUEM 1, RUE SCRIBE, PARIS

Export Booksellers and Bookbinders Agents for Universities, Public Libraries and Institutions in America

Special ability for second-hand item Correspondence solicited

HENRY GEORGE & BARRON

16-20 Farringdon Avenue London, E. C. 4, England

London Agents for American Booksellers and Universities

Are YOU represented?

Write for Terms

THE AND PRINT COLLECTOR



March Special Features Vol. V. No. 6 include

Bookman on Book Borrowers, Engravings of Sir Francis Short, Frank Harris in the Great War, Well edited English Authors, Direc War, We Woodcuts.

An International Magazine published monthly in the interest of Book and Print Collectors. Six dollars a year. Single Copies se cents

R. R. Bowker Co. 62 W. 45th Street

Issued Every Saturday

The Bublishers' Weekly

62 West 45th St., New York

THE AMERICAN BOOK TRADE JOURNAL

	Subscription Rates	
In Zones	1, 2, 3, 4, and 5	\$6.00
In Zones	6, 7, and 8	6.50
To Cana	da	6.50
To Foreig	gn Countries	7.00
Single d	copies, 15 cents. Educational lette, \$1.00; Christmas Bookshelf,	Number, in 25 cents.

ı	Advertising Rates
	Front Section (full pages only)\$60.00
1	Back Section-
	One page\$50.00 Half page\$30.00
	Quarter page 15.00 Eighth page 7.50
1	The above rates are unspecified positions.
ı	Higher eater for Summer Reading Educational
ı	Number, Christmas Bookshelf and Book Review
ļ	.vumper, Christinas Dookshell and Dook Keview
1	supplement.

The Weekly Book Exchange

Books Wanted and for sale

Under these headings subscribers are charged 15c a line (no charge for address); non-subscribers 20c a line, address extra, Bills for this service will be rendered monthly. Objectionable books are excluded as far as they are noted.

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WEEKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the Weekly does not furnish a quarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit. extending credit.

BOOKS WANTED

A B C c. o. Publishers' Weekly Hunt's Merchants Magazine, vols. 43, 47, 48, 49, 55 to 63 inclusive.
The Railroad Gazette, vol. 44, January-June, 1908.
The Railway Age Gazette, January-December, 1916.
The Railway Age, January-June, 1919.

Abraham and Straus, Inc., Brooklyn, N. Y. Thyria Varrick, by Amelia Barr. Batoula, by René Maren.

Adams Bookstore, Fall River, Mass. Our Theatres: To-day and Yesterday, Dimmick, Fly. American Baptist Publication Society, 1107 McGee St., Kansas City, Mo.

Blauvelt, Cabinet Government in England. Fowler, Vergil's Gathering of the Clans. Seligman, Economic Interpretation of History. Cole, Unemployment and Industrial Maintenance. Kirkpatrick, Lectures on History of the 19th Cen-Rose, Development of European Nations. Sergeant, Franks. Sergeant, Franks.
Smith, Jerusalem, 2 vols.
Farrington, French Secondary Schools.
History of Mormonism, by Anna Eliza Young.
Complete set of Ruskin's Works.
Expositors Greek New Testament, 5 vols., by Robertson W. Nicol.

American Baptist Publication Society, 514 N. Grand Ave., St. Louis, Mo.

Unequal Yoke or Fatal Ring.

William M. Bains, 1213-15 Market St., Philadel-phia, Pa.

National Geographic Magazine, February, 1911, September, 1914.
Constant, Transcendental Magic, Waite.
Constant, Mysteries of Magic, Waite.
Underhill, Mysteriesm.
Parsons, New Light from the Pyramids.
Our Inheritance in the Great Pyramids.

Barnie's Bookery, 727 E. St., San Diego, Cal.
Album Weeds (Re. Stamps).
Racing Items and Catalogs, any European language.
Barnie's Haunted Bookry, San Diego, Cal.
Architecture, with colored plates.
Art Magazines and Text Books.
Cheiro, When Were You Born?

Barnie's Bookery-Continued

Child's Book of Knowledge. Child's Book of Knowledge,
Diamond, Captain, Secret of a Long Life.
Electric Smelting, Reduction of Ores, etc.
Ellis, Havelock Sexual Inversion.
Freud, Psychopathia.
Sunset Magazine, May, 1916.
Sylvester, Journeys Through Bookland.
Wright or Sorin Arab Grammar in English.

Bartlett & Co., 37 Cornhill, Boston, Mass. Reminiscences of Chester Harding. The Frontier State, by Pease. Public Men and Events, by Sargent, Protestant Exiles in France. Historie or Dicty. de la Noblesse Francaise by Duchesnes.

C. P. Bensinger Cable Code Book Co., 19 Whitehall St., New York City
Universal Lumber, A B C 5th Code.
Shepperson Cotton, Samper's Code.
Western Union, Lieber's, 5-letter Codes,
Any American-Foreign Language Code.

Arthur F. Bird, 22 Bedford St., Strand, London, W.C.2, England

Chronicles of Cooperstown, pp. 100, H. & E. Phin-

The Bobbs-Merrill Co., Indianapolis, Ind. His Own Country, Paul Kester. Amazing Grace, by Kate Trimble Sharber. The Just and the Unjust, by Vaughan Kester.

The Book Shelf, 112 Garfield Place, West, Cin-

Treatise of Human Nature, Hume, 2 vols., published by Longmans.
Two Cabin Boys—A Book of Pirates.
Chivalry, James Branch Cabel, original, not revised addition

Brentano's, Fifth Ave. and 27th St., New York Rougemont, Manuel de la Litterature Francaise. History of the Standard Oil Company, 2 vols., I. M. Tarbell. On the Witness Stand, Munsterberg, 15 copies.

Brentano's-Continued Compromises of Life, Watterson.
Book of Psychotherapy, Munsterberg.
Yacht Cruising, Worth.
Riddle of the Sand, Childers.
Friends of Voltaire, Tallentyre.
American Egypt, Arnold & Frost.
Godey's Lady Book, Old Numbers.
Prof. Bernhardi, Schnitzler,
The Girondon, Belloc.
Club of Queer Trades, Chesterton.
What is Good English and Other Essays, Harry
Thurston Peck.
American Addresses, Joseph H. Choate. Compromises of Life, Watterson Thurston Feck.
American Addresses, Joseph H. Choate.
Forerunners and Rivals of Christianity, Legge.
Stories from Shakespeare, Carter.
Stories from Dante, Carter.
Chair on the Boulevard, first English edition. Chair on the Boulevard, hist English edition.

Cyclopedia of Selling Phrases, Borsodis.

Books on Cosmetics, Health and Beauty, Harriet
Hubbard Ayers.

The Burne Jones Memorial, Lady Burne Jones.

Advertising Cyclopedia of Selling Phrases, Borsodis, a volumes.

A Bit of a Fool, Sir Robert Peel.

Garden Cities of Tomorrow, E. Howard.

Garden City in Theory and Practice, a volumes, The Rose of Joy, Mary Findlater.

Mathematical Theory of Probabilities and Its Application to Frequency Curves and Statistics, A.

Pisher. Poker Probabilities Calculated for Full Pac
for the Piquet Pack, Reynolds.
A Treatise on Poker, E. Philpots.
Tautphoens Bar Suits, 1880, Bentley.
Ruinous Face, M. Hewlitt, 5 copies.
A Southern Girl in '6s, Wright.
Art for Life's Sake, Coffin.
The Law of Love, Mark Hopkins.
An Outline Study of Man, Mark Hopkins.
Listner's Lure, by Lucas.
Comedies of Courtship, by A. Hope.
Game of Hazard Investigated, Geo, Lowbut.
Betting and Gambling, Major Churchill.
California's Intimate History.
A Daughter of the Vine.
Wages of Sin, Lucas Malet.
The Silent Isle, Benson.
Altar Fires, Benson. Poker Probabilities Calculated for Full Packs and Altar Fires, Benson. Alchemy. Alchemy.

Kabbalah Unveiled.

Dharmapada in the Sacred Books of the East series.

Tales of the Dekkan, Frere.

Love is a Spirit, Jean Hawthorne.

Robert Browning—Personalia, Edmund Gosse.

Life of Robert Browning, Griffin & Minchin.

The False Faces, Louis Jos. Vance.

Business Cycles, Wesley C. Mitchell.

Schiller, Nathan the Wise, 12 copies.

Jose, English translation. Jose, English translation.
Men of Letters, Dixon Scott.
Treatise on Jack Pot Poker, J. E. Eyrich, New Orleans, 1881, Jack Abbot.
Allen, George W., Poker Rules in Rhyme, N. Y., leans, 1881, Jack Abbot.
Allen, George W., Poker Rules in Rhyme, N. Y., 1895.
Blackbridge, J., The Complete Poker Player, Advance Pub. Co., N. Y., 1875.
Brown, G. (Poker), How to Beat the Game, G. W. Dillingham, N. Y., 1903.
Cullen, C. L., Taking Chances, 1900.
Curtis, David A., Queer Luck, Sands & Co., London, 1900, and Brentano's.
Curtis, David A., The Science of Poker, D. A. Curtis, N. Y., 1901.
Edwards, Eugene, Jack Pots Stories, Jameison-Higgias Co., Chicago, 1900.
Foot-Ball Poker, Reilly & Britton, Chicago, 1904.
Gray, E. A., Hints on Poker, E. A. Gray & Co., Cincinnati, Ohio, 1886.
Guerndale, Richard, Poker Book, The Bazaar Office, London, 1888.
Lillard, John F. B., Poker Stories, Gibbings & Co., London, Harper, N. Y., 1896.
Manly, Martine, The Poker King, Street and Smith, N. Y., 1800.
Mathews, James Brander, Longmans, Green & Co., London & N. Y., 1888.

Brentano's-Continued Brentano's—Continued

Pardon, C. F., Poker, by A. B. Laugher, ed. by
Rawdon Crawley Goodall, London.

Philpots, E. P., A Treatise on Poker, Simpkins &
Marshall Co., London, 1991.

Poker Dice, Mudie & Sons, London, 1991.

Poker Principles and Chance Laws, by R. A. Proctor, Dick & Fitzgerald.

Templar, The Poker Manual, F. Warne & Ca.

(Mudie & Sons), London, 1892.

Trumble, A., The Mott Street Club, Wm. Paterson, Edinb. (White & Allen).

Whinterblossom, H. T., Draw Poker, W. H. Murphy,
N. Y., 1875. Whinterblossom, H. T., Draw Poker, W. El. Manpy, N. Y., 1875.

Maskelyne, J. N., Sharps and Flats, 6 vols., Longmans & Co., London & New York:
Proctor, R. A., Chance and Luck.
Poker, The Thompson Street Poker Club, Routhledge & Sons, London, 1884.
Silberer, Victor, Roulette and Trente Quarante, Harrison & Sons, 45 Pall Mall, London.
Martin, Gall, Roulette and Trente Quarante, Paris, H. Delarue et Cie., No. 3 Rue des Grands Augustine. tine. tine.
Laun, Jeu de Poker, Watilliaux, Paris, 1897.
Bohn's Handbook of Games.
Arbuthnot, J., The Laws of Chance, Randall Taylor,
London, 1692.
Ball, W. W. R., Mathematical Recreations, Macmillan & Co., Cambridge, 1892.
De Moivre, A., The Doctrine of Chances, London, nyié.

Despiau, Louis G. Kearsley, London, 1801.

Fenn, Joseph, Calculations and Formulae. Todhunter, 1772.

Hoyle, Edmond, An Essay on Chance, J. Joliff, London, 1754.

Laplace, Pierre Simon, Marquis De, A Philosophical Essay on Probabilities, translated from French edition by F. W. Truscott, and F. L. Enory, Chapman F. Hall, London, Wiley & Sons, N. Y., 1602. 1716. Todhunter, Isaac, A History of Mathematical Theory of Probabilities, Macmillan & Co., Cambridge & London, 1865.
The Pall Mall Magazine, vol. 19, p. 542, Dec., 1899.
The Pall Mall Magazine, Part 2, vol. 20, p. 84, Jan. The Pall Mall Magazine, Part 3, vol. 20, p. 262, Feb., Henry, Charles, La Loi des Petits nombres, Paris, 1908. 1908.
Rouse, W., Doctrine of Chances, etc., Lackington, Allen & Co., London, 1814.
Scott, John, The Doctrine of Chances, 1908.
Venn, J., On the Nature and Uses of Averages, Stat, Journal, vol. 154, 1891.
Poincaré, H., Science and Method, Paris, English transl. by B. Maitland, London, 1914.
Le Hasard, Rev. Du Mois, March 1909.
M. Emile Dormoy, Paris, Theorie Mathematique des Jeux de Harard.
Bertrand, J., Les Lois du Hazard, Rev. des Deux Mondes, p. 758, April, 1884.
Cournot, A., Exposition de la Theorie des Chances et des Probabilities, Paris, 1843.

The Brick Row Book Shop, Inc., 104 High St., New Haven, Conn.

London, Jack, The Road.
Bierce, In the Midst of Life.
Esther Burr's Journal.
Dickinson, India, China, Japan.
Mead, G. R. S., Fragments of Faith Forgotten.
Riley, W., While the Heart Beats Young, ill. by
Betts.

Bridgman's Book Shop, 108 Main St., Northampton. Mass.

The New England Primer, by Paul Leicester Ford, limited edition, 1897.
McPherson, H. J., Practical Astronomy.

Bridgman's Book Shop-Continued

Strong's Concordance. Robinson, Ellis, Commentary on Catullus. The Return of Peter Grimm, by David Belasco, novel form. History of Political Economy, by Cohn. Woman's Who's Who. Life in the Open Air, by Theodore Winthrop.

Frank C. Brown, 44 Bromfield St., Boston, Mass. Chamber's Biographical Dictionary, Readers H. B. Chamber's Gazeteer, Readers Hand Book Series. Roget's Thesaurus, Readers Hand Book Series. Christics' Proverbs, Maxims, and Phrases. Barber's Pottery and Porcelain.

Brown, Thomson & Co., Hartford, Conn. Steigel Glass, by Hunter. Flowers and Trees-Maud Going.

Charles Wm. Burrows, 1240 Huron Rd., Cleve-land, O.

Avery Hist. U. S., 7 vols., any vol. or bdg., sets or single.

Cadmus Book Shop, 312 West 34th St., New York Biographical Memoirs of Hugh Williamson.

Campion & Company, 1313 Walnut St., Philadelphia, Pa.

Under the Bough, Beardsley. Jenkins, Walks in Germantown. Jenkins, Historical Collections of Gwynedd. Jordan, Colonial Families in Phila.

Carnegie Free Library, Duquesne, Pa. Ditmars, Reptiles of the World, Macmillan. Hough, R. B., Handbook of Trees of the Northern States, etc.

Höugh, Emerson, The Outlaw.

McCormack, His Own Life Story.

Carroll Public Library, Carroll, Iowa Dr. Elliot's Five Foot Shelf of Books. John Stevens McGroarity's Mission Play at San Gabriel. John Stevens McGroarity's Missions of Southern California. Dictionary of National Biography.
Bartlett's Familiar Quotations.
Moulton's Library of Literary Criticism.

Gerard Carter, 12 South Broadway, St. Louis, Mo Anderson, Sherwood, books by. Ennembser's Magic, odd vols., give color and com-prehensive details. Thomes, The Bush Rangers, and all others.

Chamberlain Brothers, Pittsfield, Mass, Ladies' Home Journal for January, 1922.

George M. Chandler, 75 East Van Buren St., Chicago, Ill.

cage, Di.

Finerty, John, Battlefield and Bivonac.

Gruard, Frank, Life of.

Watson, F., Year Book of American Etchings.

Skelton, Mary Stuart, Goupil Series.

Strindberg, Married, Luces ed.

Strindberg, The Inferno, Luces ed.

Strindberg, Confessions of a Fool, Small & M. ed.

Strindberg, Violation of a Soul.

Webster, Quilts, Their Story, etc.

Harre, The Eternal Maiden.

Motley, Dutch Republic, 3 vols., Harper. Carroll Chase, M.D., 117e Dean St., Brooklyn, N. Y.

Jones, Harry C., The Electrical Nature of Matter and Radio-activity, D. Van Nostrand, 1st and 2nd

editions only.

Soddy, Fred'k, The Interpretation of Radium and the Structure of the Atom, 1st, 2nd and 3rd edition

the Structure of the Atom, 1st, 2nd and 3rd edition only, Putnama,
Strutt, R. J., The Becquerel Rays and the Properties of Radium, Edward Arnold, 1st edition only.
Savidge, The Philosophy of Radio-activity, W. R. Jenkins, 1914.
Levy & Willis, Radium and Othe Radio-active Elements, Spon & Chamberlain.

Carrell Chase, M.D.—Continued

Dominici & Warden, The Technique and Results of Radium Therapy in Malignant Diseases, Churchill,

Crowther, J. A., Ions, Electrons and Ionizing Radiations, Longmans, Green, 1st and 2nd editions only.

Chicago Medical Book Company, Chicago, Ill. Ireland's Clot on the Brain.

The Arthur H. Clark Company, 4027-4037 Prospect Ave., Cleveland, O.

Doddridge, Notes on Settlement and Indian Wars of Va. and Pa., Wellsburgh, 1824, also Albany 1866 edn. 1876 edn.
Robinson, Life in Calif., N. Y., 1846.
Sale, Manors of Va., in Colonial Times.
Printed List of Wants will be mailed on request.
Chew, Practical Treatise on Petroleum.
Steel, Red Rowans; Miss Stuart's Legacy.
Van Tyne, Loyalists in Amer. Revolution.
Walpoke, Economic Policy of, by Brisco.
Chronicles of Amer., ed. by Johnson, 50 vols.
Chemical Industry Journ. of Soc. of, vols. 1-8, 16.
Amer. Weekly Messenger (Phila.), vol. 3 to end.
Louisiana Purchase. Documents Relating to. H. M. Louisiana Purchase, Documents Relating to, H. M.,

Railway Gazette, N. Y., fr. beg. to 1886, 1891-1898. Amer. and Delaine-Merino Record, vols. 2, 3, 4, 5. Reynolds, Reconstruction in S. C., 1865-1877. Hebard, Pathebreakers from River to Ocean. Arizona, anything on.
Tillson, Woman's Story of Pioneer Ill., orig. ed.

Amherst, Mass., Imprints, any.
Wheeler, Wonderland, any nos.
Wall Street Journal, set or vols.
Wallace, Year Book Trotting and Pacing in 1887,

Walton and Cotton, any edns. issued since 1900. Washington, Writings ed. by Ford, 14 vols. Watson, New and complete Geogr. Dict., London.

1773. Webster, Noah, Compendious Dict., New Haven,

r866.
Weekly Register, Lynchburg, vol. 1, nos. 1 to 40.
Waggoner, Hist. of Lucas Co., Ohio.
Wakefield, Hist. of Black Hawk War.
Wallace, A. R., Autobiography.
Wallace, Day in Cliff Dwellings.
Wallace, A. R., 45 Years of Registration Statistics.
Wallace, Ill. and La. Under French Rufe.
Waltz Family Hist. and Genealogical Record.
Ware, Amer. Unitarian Biography, 2 vols.
Washington Acad. of Sciences Journal, vols. 1-6.
Washington Co., Ohio, Hist., 1881.
Watkins, Choctaw Definer.
Watson, Not to the Swift, or, Race of the Swift,
Weedon, Child Characters from Dickens, Dutton,
1905.

Weeden, Early Rhode Island.
Ward, Psychic Factors of Civilization, Ginn.

The John Clark Company, 1486 W. 25th St., Cleve-

Buell, The James Boys.
Bond, Minnesota and Its Resources.
La Litterature Comparee Essai Bibliographique.

Baring-Gould, In Troubadour Land. Commercial and Financial Chronicle, Complete set or any long run of. Chase, Catalogue of Arrentine Pottery in the Boston

Museum.

DeBow's Review, Complete set or any long run of.

DeBow's Industrial Resources of the Southern and
Western States.

Rulletin. vols. 1, 2 and 3.

Federal Reserve Bulletin, vols. 1, 2 and 3, French, Historical Collections of Louisiana. Gatschet, The Karankawa Indians. Greeley, Letters from Texas. Greeley, Letters from Texas.
Green, The Spanish Conspiracy.
History of Gilmanton, N. H.
Kidd's Elecution.
Ohio Anti-Masonic Almanacs, Pub. at Ravenna

about 1830.

Shaw. Lincoln in Contemporary Caricature.

Shaftesbury, The Two Sexes.

Shakespeare, King Henry V., Hudson edition, green. leather binding.

The John Clark Co.-Continued Victor, W. B., Life and Events, Cinc., 1859. Winsor's Narrative and Critical History of America. Weems, Life of Washington.

Coe Brothers, Springfield, Ill. Radisson, Voyages of Pierre E. Radisson.

College Book Store, Columbus, O. Pomeroy, Equity, Jurisprudence, 4 vols.

Columbia University Library, New York

Wilde, O. F., Writings.
Keller, 5 vols.
Hopkins, Albert A., The Scientific American Cyclopedia of Receipts, Notes and Queries, Munn.
Smith, Howard I., Smith's Financial Dictionary. Moody's Magazine.

Spencer, Princ. of Ethics, Appleton.

Bergson, Creative Evolution, tr. by A. Mitchell,

Holt. McCabe, Jos., Crises in Hist. of the Papacy, Put-

Le Rossignol, J. E., Orthodox Socialism, Crowell.

Congregational Publishing Society, 14 Beacon St., Boston 9, Mas Lives of the Fathers, by Farrar.

Cornell Co-operative Society, Ithaca, N. Y. McDonald, Select Charters of American History, 1606-1775, new or second-hand.

The Corner Bookstores, Ithaca, N. Y. New, Little, Brown & Co. edition, 12 mo., green cloth, old wood cut illust., Library edition of

Dombey & Son, vol. 1 only.

Master Humphrey's Clock, 2 vols.
Oliver Twist, 1 vol.
Old Curiosity Shop, 2 vols.
Pictures from Italy, 2 vols. Pictures Iron Atary, 2 vol.
Plays, 2 vols.
Christmas Books, 1 vol.
Christmas Stories, 1850-1853, 1 vol.
Christmas Stories, 1854-1866, 1 vol.
David Copperfield, 2 vols.
Lazy Tour of Two, Idle Apprentices, 1 vol.

Davis & Nye, 112-114 Bank St., Waterbury, Conn. Bird Dictionaries, Water Birds, Land Birds, list 35 c., Doubleday, Page.

Dawson's Book Shop, 627 So. Grand Ave., Los geles, Cal.
Church Manual The First Church of Christ Scientist

Church Manual The First Church of Christ Scientist in Boston, Mass., any ed.
Connoisseurs, vols. 27, 28, 29, 30.
Fox, George, Works, 1624-1691.
Herndon's Lincoln, 1st ed.
Loomis, First Steps in Music, Parts 1 to 6.
Long, J. W., America Wild Fowling, 1879, Orange-Judd.
Mencken, H. J., Geo. Bernard Shaw: His Plays.
Nicolay and Hay, Life of Lincoln, 1st ed.
Polynesian (Magazine), 1852-53.
The Friend (Newspaper), Honolulu, 1852-3.
Science and Health, 1875.
Science and Health, 1878, vol. 2.
Science and Health, 1878, vol. 2.
Science and Health, 1878, vol. ed.
Early editions of Mrs. Eddy's Works.
The Dayton Company, Minneapelis, Minn.

The Dayton Company, Minneapelis, Minn. Housman's Last Leaf, can use 6 to 12 copies. Gregovinus, History of the City of Rome in the Middle Ages.

Deaner Dental Institute, 3520 Broadway, Kansas City, Mo.

Allied Dental Journal files, also files of Dental Research Journal.

Decker Bros., Lafayette, Ind. A Discourse of the Aborigines of Ohio by Wm. Henry Harrison.

Civil and Military Life of Major General Wm.

Henry Harrison by Dawson,

Campaign Biography of Benjamin Harrison by Gen.

Lew Wallace. Dennen's Book Shop, 37 East Grand River Ave., Detroit, Mich.

Hearn, Leaves from a Diary of Impressionist. Hearn, Japanese Letters, lim. ed.

Detroit Public Library, Detroit, Mich. Playdell's Ware Case. Huson, Photoaquatint and Photogravure. DeWolfe & Fiske Co., 20 Franklin St., Besten, Mass.

Manual of Heraldry, Pedrick.
A. B. C. of Heraldry, Rothery. Mount Desert, Street.

L. L. Dickerson, 1725 Seventeenth St., H.W., Washington, D. C.

Harvard Classics, describe binding and condition fully. Britannica Encyclopedia, Cambridge ed., describe

Dixie Business Book Shop, 140 Greenwich St., New York

Labor Movement in · Australia, Clark Co-operation at Home and Abroad, Fay. Clark Univ. Lectures on Latin-America, and series.

Robert H. Dodd, Fourth Ave., Cor. 30th St., New York

Reiss & Steubel's The Necropolis of Ancon in Pr-rue, 1886 to 1888, in 14 parts or 3 vols., small fo-lio, with English text, by Dodd, Mead & Co.

Chas. H. Dressel, 552 Broad St., Newark, N. J. Dalyrimple, Uncle Noah's Christmas Inspiration. Patterson, Illustrated Nautical Encyclopedia. Southal, Geometric Optics.

The H. & W. B. Drew Company, Jacksonville, Fla. The Archko Volume.

E. P. Dutton & Company, 681 Fifth Ave., New York Bridges, Robert, Overheard in Arcady, Scribner's. N. Y., 1894. Benet, Stephen V., The Beginning of Wisdom, first

edition. DeFoe, Daniel, Complete Work: Dent or any other good edition.

Donnelly, Ragnarok, Appleton. Desmond, The Church and the Law.

Donnelly, Ragnarok, Appleton.
Desmond, The Church and the Law.
Diver, Great Amulet.
Franklin, B., Autobiography, early edition.
Hoffman, Treatise on the Law of the Protestant
Episcopal Church in the United States.
Kipling, Letters from the East, 189-, Man Who
Would Be King, 1896, Scribner's, Light that
Failed, U. S. Book.
Le Clerc, Bibliotheca Americana.
La Farge, Considerations on Painting, Macmillan.
MacKaye, Pouchrouicon, Panchronicon.
Moore, Small Boat Handling.
MacGill Univ. Magazine, December, 1907.
Miles, A. H., In the Lion's Mouth.
Masefield, John, Good Friday, N. Y., 1916.
Melville, H., Typee, N. Y., 1846, Typee, revised
edition, N. Y., 1847, Omno, N. Y., 1847, Mardi.
N. Y., 1840, White-Jacket, or the World in a Marof-War, N. Y., 1850, Moby-Dick, or, the Whake
N. Y., 1851, Pierre, or the Ambiguities, N. Y.,
1852. Israel Potter: His Fifty Years of Exile.
N. Y., 1855, The Plazza Tales, 12mo., N. Y., 1856.
The Confidence Man; his Masquerade, N. Y., 1858.
Battle-Pieces and Aspects of the War, N. Y., 1858.
Battle-Pieces and Aspects of the War, N. Y., 1858.
Middleton, Possession, Holt.
Meigs, W. M., Life of John Caldwell Calhom.
2 vols.
McDermott, D.I., Preacher's Protest.

Middleton, Possession, Holt.
Meigs, W. M., Life of John Caldwell Calhoun.
2 vols.
McDermott, D.I., Preacher's Protest.
McLean, F. H., The Formation of Charity Organizations in Smaller Cities, Russell Sage Foun dation, 1910.
Morgan, L. H., League of the Ho-De-No-San-Nee edited by Lloyd.
Monograph on Kipling, 1897, Scribner.
Moos, The Pope and His Inquisitors, A Drama.
Cincinnati, 1860.
Merriam, Tomaso's Fortune, Scribner.
Marsh, Rupert Brooks, A Memotr.

E. P. Dutton & Co.-Continued Saintsbury, G., Matthew Arnold, 6 copies.
Thompson Family, The, Genealogy of.
Vinton, Manual Commentary on the General Canon
Law and The Constitution of the Prostestant
Episcopal Church in the United States.

Edw. Eberstadt, 25 W. 42nd St., New York, N. Y. Creole Cook Book, Celestine Eustis. California, Oregon, Wyoming, Utah, Montana and California, Oregon, Wyoming, Utah, Montana and the Far West; Books, pamphlets, maps and manuscripts urgently wanted. Any and all items; price no object; spot cash with order. Attention to this notice will prove a source of continuous profit.

Wm. C. Edwards, 51 Rowley St., Rochester, N. Y. Siebert, Underground Railroad. Morgan, League of the Iroquois, Dodd. Viollet, Le Duc, Lectures on Architecture. Stanley, Backwoodsman.

Paul Elder & Co., 239 Post St., San Francisco, Cal. Tast of the Sun and West of the Moon, Nielson. The Spanish People by Hume.

Spain and the Spaniards by de Amicis.

Secret Orchard by Castle.

Deer Family by Roosevelt.

Vol. 46 of the Harvard Classics, red cloth.

Vol. 1 Oliver Twist, pub. by Lauriat.

Elder & Johnston Co., Dayton, Ohio Pirates of the Sky, by S. Gaillard, published by Rand McNally & Co. Golden Age of Engraving, by Keppel, pub. by Baker & Taylor.

Emery, Bird, Thayer Dry Goods Co., 25 Madison Ave., New York

Muhlbach Historical Romances, cloth edition, must be new.

Geo. Fabyan, Riverbank Laboratories, Geneva, Ill., or Walter M. Hill, 22 E. Washington St., Chicago Works on Ciphers, Obscure Writing, Symbols, Synthetic Elements, Cryptic Forms of Language Crytography. Ancient Symbolic Steganography Signs, and other unusual characters in writing.

Marshall Field & Company, State, Washington, Randolph and Wabash, Chicago, Ill.

Tracks and Tracking by Brunner.
Reminiscences of Bismarck by Whitman.
Ancient Law by Ellen Glasgow.
The Third Circle by Frank Norris.
Warpath and Bivouac by Finnerty.

H. W. Fisher & Co., 207 So. 13th St., Philadelphia, Pa.

Downfall of the Gods, Clifford. Malayan Monochrome, Clifford. Malayan Monochrome, Clifford.
Family Names and Their Story, Baring-Gould.
Three Black Pennies, 1st edition.
Steppe and Other Stories, Chekhov.

W. Y. Foote Co., 312 South Warren St., Syracuse, N. Y.

Literature Through the Ages, by Amy Cruse, 3 cops.

Friedmans' 53 W. 47th St., New York Lanteri, Everett, Modelling, 3 vols. Ingersall, Old Dresden edition, vol. 12.

The William F. Gable Co., Altoona, Pa. Mistress of the World, by Carl Figdor.

John L. Galletti, 400 Grand St., Newburgh, N. Y. Horace Walpole's Letters to Horace Mann, edited norace Walpole's Letters to Horace Mann by Lord Dover, 2 vols., 1833. Murger's Bohemians of Latin Quarter. Lecky's Hist. of England in 18th Century. Plautus, Terence, Euripides, Athenaeus. The Wassail Bowl, Smith. Dickens, New National edition, any. The Grevile Memoirs,

Gammel's Book Store, Austin, Tex. Newell's Texas.

Gardenside Bookshop, 280 Dartmouth St., Boston 17,

Dr. Chase's Recipe Book. How to Mix Drinks, by J. Thomas. Bartlett Family in England. History of Norwich, Conn. Cloister and the Hearth, 4 vols., Dodd, Mead. Litchfield's Porcelain. Litchfield's Porcelain.

Mass. Historical Society, Proceedings, LIII, 1920.

Mass. Historical Society, Collections, 1st series, IV.

Old South Leaflets, No. 131.

Duplai's Manufacture of Alcholic Liquors.

Christian Science Journal, vols. 1 and 2.

Morley, Christopher, any first editions.

Nobody Loves Me and Nobody Does.

Jordan's Wreck of the Sea Venture, 1610.

Steele, Richard, The Conscious Lovers, early edits.

Dramas of the Elizabethan Poets in one vol.

Studies of the Human Form, by R. W. Shnfeldt.

Leonardo da Vinci's Note Book.

Cannan, G., Round the Corner, 1st edition.

Dickens, Centenary edition, Great Expectations,

Tale of Two Cities, Dombey & Son, Nicholas

Nickleby. Nickleby.
Roberts, J. B., Cure of Crooked Noses, 1889.

The J. K. Gill Company, Portland, Ore. De Vinne, Theo. L., Correct Composition, pub. Century.
Ganot's Physics, 1910 ed. or later.
Gray's Anatomy, Spitzka edition.

Ginsburg's Book Shop, 1829 Pitkin Ave., New York Century Dictionary, 1 vol., thin paper.

Gittman's Book Shop, 1225 Main St., Columbia, S. C. Kennedy, Horse Shoe Robinson.
Lawson, Frenzied Finance.
Ellet, Domestic History of the Revolution.
Davis, Recollections of Mississippians.
Trent, Life of William Gilmore Simms. Simms, History of South Carolina. Wise, Diomed. Tull, Horse Hoe Husbandry. Bible Looking Glass.

Goodspeed's Book Shop, 5A Park St., Boston, Mass. Baker, Amer. Country Homes and Gardens, 1906. Bell Telephone, Deposition of A. G. Bell, Boston,

1908. 1908.

Bone, Petroleum and Wells, Phila., 1865.
Bryant, What I Saw in California, 1846-'48, 1889.

Busch, Max and Maurice.
Credit Mobilier, anything on.
Dewees, Capt. S., Life of, Balt., 1844.

Englehardt, Missions of Calif., 1911.

Farnham, Great Western Prairies, 1843; Life in Farnham, Great Western Prairies, 1843; Life in Calif., 1849.
Gregg, Commerce of Prairies, 1844.
Hale, E. E., Dramatists of To-day, N. Y., 1905.
Head, Mrs. R., Lace and Embroidery Collector's Guide. Historic Houses of America.

Jackson, Letters to Young Physician.

Keays, He That Eateth Bread With Me.

Kendall, Texan Santa Fe Expedition, 1848.

Lady Green Satin.

Lady Green Satin.

Leiding, Historic Houses of Georgia.

Little, L. P., Life of Ben Hardin.

Macy, Hist. Nantucket, 1836.

Maginn, Wm., Miscellanies, ed. by McKenzie, 5 vols., 1855-7; Selections from Misc., 2 vols., 1885.

Manby, Voyage to Greenland, London, 1823.

Mann, Story of Dogtown.

Melville, Redburn. Pierre.

Mencken, In Defence of Women.

Minto, Manual of Engl. Literature.

Old China Mag., any nos. after Sept., 1903.

Scott, Lammermoor, New Century Lib., dark blue leather.

Old China Mag., any nos. after Sept., 1903. Scott, Lammermoor, New Century Lib., dark blue leather.
Shue, Letters to Beany.
Smith, F. B., Village of Vagabonds.
Thaxter, Isles of Sholas.
Thayer. John, Conversion of, Amer. eds. after 1832;
Quebec, in French, German, etc.
Genealogies, Hallock, Holyoke, etc.
Harris, Descend. of John, 1903.
Newberry. by Bartlett. 1914. Newberry, by Bartlett, 1914. Palmer, Green Co., N. Y. Semple gen. Hartford, 1888.

Goodspeed's Book Shop-Continued Shelton, Continuous Bloom in America, 1915. Townsend, An Index to the U. S. of Amer., 1890. Gotham Book Mart, 128 West 45th St., New York, N. Y.

In the Grass Country. Brown's Portrait Gallery of Americans. Fry's Maternity.

Grant's Book Shop, Inc., 127 Genesee St., Utica, N. Y. Dugmore, Wild Life and the Camera Griffis, Joseph K., Tahan Jones, Path O' Dreams

Hamphire Bookshop, Inc., 192 Main St., Northampton, Mass.

Paul Du Chaillu, Equatorial Africa. Marco Polo, Travels, Everyman Library, leather. Charles Frederick Holder, Game Fishes of the World, Doran.

Lathrop C. Harper, 437 Fifth Ave., New York City Gallatin, Right of the United States to the North-east Boundary, New York, 1840.

The Harrison Company, 42 East Hunter Street, Atlanta, Ga.

U. S. Supreme Court Reports, any edition. Munsterberg on the Witness Stand.

William Helburn, Inc., 418 Madison Ave., New York City

Bankart, Art of the Plasterer. Rood, Students Textbook of Color.

E. Higgins Company, 138 Monroe Ave., Grand Rapids, Mich.

Little Books about Old Furniture, vols. I and 2, British Series, publisher F. A. Stokes.

John L. Hitchcock, 1010 Powell St., San Francisco, California

Coates Genealogy, by Truman Coates, Oxford, Pa., History of the Hunt Family, Boston, 1850.
The Pioneer Magazine, San Francisco, July, August, 1854; February, March, October, November, 1855.
Overland Monthly, February, 1864.

Hochschild, Kohn & Co., Inc., Heward Sts., Baitimere, Md.

more, Md.

Harper's Magazine, March, 1918.

Bow in the Clouds of The First Bereavement.

Alls That's Lovely.

Last Days of Pompeii.

Little Sir Nicholas.

Christ and the Powers of Darkness, Raupert.

Story of Greece, McGreager.

Growth in Length, Assheton.

Taft's History of American Sculpture.

Land's End, W. H. Hudson.

Hampshire Days, Hudson.

Sunia, Diver. Hampshire Days, Hudson.
Sunia, Diver.
Rob of the Bowl.
Peter Parley's Tales.
Jack and His Island, L. M. Thurston.
Middle Years, Henry James, new.
Sacred Fountain, Henry James, new.
Tragic Muse, Henry James, new.
Wings of a Dove, Henry James, new.
Portrait of Places, Henry James, new.
English Hours, Henry James, new.
Brotherly House, Grace Richmond.
Toscani's Italian Course.
W. B. Medbe's Old Books Shorpe, 214 St

W. B. Hedby's Old Booke Shoppe, 214 Stanwix St., Pittsburgh, Pa.

Queens of England, Strickland, illus. ed. European Novels, Lecky.

The Holliday Bookshop, 10 West 47th St., New York, N. Y.

Cabell, Eagle's Shadow, first ed. Cabell, Gallantry, first ed. Cabell, Chivalry, first ed. Slosson, Creative Chemistry, firs ed. Dixon Scott, Men of Letters, any ed.

The Helliday Book Shop-Centian
First English Editions as follows:
Joyce, J. A., Portrait of the Artist, etc.
Beerbohm, M., Yet Again.
Beerbohm, M., Zesleika Dobson.
Charnwood, Abraham Liscoin.
Lawrence, D. H., Sons and Lovers.
Lawrence, D. H., The White Peacock.
Lawrence, D. H., The Trespasser,
Lawrence, D. H., New Poems, 1918.
Machen, A., The Chronicle of Clemendy.
de la Mare, W., Henry Brocken.
de la Mare, W., The Return.

The Helliday Book Shop-Continued

C. S. Hook, Weymouth Apts., Atlantic City, H. J. Acts and Laws of All States. House and Senate Journals, All States. Convention Journals and Debates. Files of Southern and Western Newspapers.

J. P. Horn & Co., 1313 Walnut St., Philadelphia, Pa. Cooper, 32 vols., limited ed.
France, Anatole, limited ed.
Irving, 40 vols., limited ed.
Hugo, 28 vols., Barrie ed.
Washington, 14 vols., Letter-press ed.
Paine, Letter-Press ed. Smollet, 12 vols., Hand-made paper ed. Memoirs of Cagliostro. Encyclopedia Britannica, Cambridge ed.

Paul Hunter, 4011/2 Church St., Nashville, Tenn. Frank L. Stanton, Songs of a Day, Frank L. Stanton, Little Folks Down South. Hayden's Virginia Genealogy, Memorials of the Quissenberry Family.

H. R. Huntting Co., Myrick Bldg., Springfield,

Taylor's History of Gt. Barrington.
Mother Goose's Nursery Rhymes, ill. by Gilbert,
Tenniel, Meir, Crane, etc., Williams & Co., 1886.
Magic Fishbone, ill. Crane.

H. D. Hussey, 418 E. Dixon Ave., Dayton, Obie Spinozo's Political and Ethical Philosophy.
Sanborn and Harris' Life of A. B. Alcott.
Swedenborg's Principia.
Life and Confessions of Oscar Wilde, Frank Harris. International Press Clipping Service, 352 First Ave., Oxfobor, Canada

Book of the Cat. Books on Inventions and Inventors. Burns, Poems. Recitation Books. Parkman's Works.

Geo. W. Jacobs & Co., 16st Chestnut St., Philadeljain, Pa.

My Desire, Warner, publ. by DeWolf Fiske. Dodo's Daughter, Benson.

Johnson's Bookstere, 391 Main St., Springfield, Mass.

Evan's The Primitive Mind-cure.
Creative Imagination, Theodule Ribot, pub. by Opea
Court Publishing Co.
Coke of Norfolk and His Friends, L. W. Coke, Earl
of Leicester, 2 vol. sets published by John Lane.
Penobscot Man, Eckstorme, published by Houghna Mifflin Co.

The Jones Book Store, 426 West Sixth St., Les

Virgil Harris, Ancient, Famous and Curious Wills. Reed, Football for Public and Player. Barrett, Admiral Geo. Dewey.

Jordan Marsh Company, Boston, Mass. Sport of Kings, Roche, Bobbs-Merrill.

The Edw. P. Judd Co., New Haves, Coan. Windy McPherson's Son, Anderson, first. Hildreth, History of U. S., 6 vols.

Kendrick-Bellamy Co., 16th St. at Stout, Denver. Colo. Smaller Cookery Book, Mrs. Marshall,

P. J. Kenedy & Sons, 44 Barclay St., New York, N. Y.

Craven, A Sister's Story.

Kleinteich's Book Store, 1245 Fulton St., Brooklyn,
E. V.
Babbitt, E. D., Prin. of Sight and Color.
Arnold, Pearls of Faith.

Charles E. Lauriat Co., 385 Washington St., Boson, Mass. Dampier's Voyages, 2 vols. Jewelry, H. Crawford Smith, Connoisseurs Ser., Putnam.

Early American Churches, Embury, D. P. & Co. Early Meeting Houses of the Connecticut Valley, Wright.

Hand and Ring, Green.
Behind Closed Doors, Green.
Nursery Rhymes from Mother Goose, Ills. by Drayton.

ton.
Child's Aesop, A. Tower.
Sheila's Mystery, Molesworth.
Little Mother and Georgie, Smith.
St. Nicholas, vol. 15.
Treasure Book of Children's Verses, Quiller-Couch.
Textbook of Human Anatomy, with Plates, Sabotta-MacMurrich.

Mrs. Leake's Shop, 78 Maiden Lane, Albany, N. Y.

Painted Lily, (Story of Bermuda). Upper Room, McLaren, a copies. Darby McGill and the Good People, Templeton.

Leary, Stuart & Co., 9 So. Ninth St., Philadelphia, Pa.

Hubbard, American History of Music and Musicians, 11 vols.

The South in the History of the Nation, 12 vols.
Library of Southern Literature, Martin & Hoyt.
Author's Digest.

Legerton & Co., Inc., 263 King St., Charleston, S. C. Dwelling Houses of Charleston, Smith.

Liberty Tower Book Shop, 55 Liberty St., New York, N. Y.

Hamlin, Tourmaline, Boston, 1873. Hamlin, Leisure Hours Among the Gems, 1884. Judd, On the Occurence of the Ruby in N. C. (in Mining Mag., 1889, page 139). Rothchild, Handbook of Precious Stones, Putnam.

C. F. Liebeck, 859 B. 63rd St., Chicago, Ill. Sabin s Dictionary, Americana, any parts.

Little, Brown & Co., 34 Beacon St., Boston, Mass. The Colonials, A. French.
Candles in the Wind, Maud Diver.
Captain Desmond, V. C., Maud Diver.
Ancient and Curious Wills, V. M. Harris, pub. by Little, Brown & Co.

Lord & Taylor Book Shop, Fifth Ave. at 38th St., New York City

Diary of Colonel William Byrd, edited by J. S. Bas-set, D. P. E. V. Lucas, Over Bemerton's.

E. V. Lucas, Over Bemerton's.
Richard Bagot, Anthony Cuthbert.
Richard Bagot, Casting of Nets.
Richard Bagot, Donna Diana.
Richard Bagot, House of Serravalle.
Richard Bagot, Italian Lakes.
Richard Bagot, Italian Lakes.
Richard Bagot, Just and the Unjust.
Richard Bagot, Love's Proxy.
Richard Bagot, Love's Proxy.
Richard Bagot, My Italian Year.
Richard Bagot, Passport.
Richard Bagot, Temptation.
Richard Bagot, Temptation.
Richard Bagot, Temptation.
Richard Bagot, Italians of Today.

Lowman & Hanford Co., Seattle, Wash.

Outer Circle, Burke. Great Violins and Their Makers. One Hundred Famous Americans, Smith.

McDevitt-Wilson's, Inc., 30 Church St., New York, M. Y.

Cloister Wendhusen, Behrens, in English. Cloister Wendhusen, Behrens, in English.
Blackwood, Pan's Gasden.
Margaret Blake, Greater Joy.
Mrs. Frank Lisle, Mirage.
F. Hopkinson Smith, Kennedy Square, Scribner's.
Hillern, W. Von, On the Cross.
J. Aubrey Tyson, The Stirrup Cup.
March's Thesaurus.
Rooth M. L. Marble Worker's Manual J. Audrey 1 your, And Communication of Charlemagne and the Twelve Peers of France.

Winship, A. E., Great American Educators.

Paine, R. D., Ships and Sailors of Old Salem.

Joseph McDonough Co., Albany, N. Y. Anthon's Horace, several copies, cheap. DeWindt's From Paris to New York.

Macauley Bros., 1268 Library Ave., Detroit, Mich. Florida Enchantments, A. W. and J. A. Democks. Hunting and Fishing in Florida, C. B. Cory.

R. H. Macy & Co., Book Dept., New York City Fetecism, by Schultze, Humbolt Library. Guarded Flame, Maxwell. Back Numbers of Raphael's Ephemeris, from 1880 to 1921.

Madison Avenue Book Store, Inc., 538 Madison Ave., New York City

The Blanket Indian of the North West, by Col. G. O. Shields. Shields.
Addison's Classic Myths in Art.
English Kings in a Nutshell,
On the Right of the British Line.
The Universe a Last Electric Organism, George W. Warder.

T. A. Markey, care Builders Exchange, Cleveland, O. Books by S. R. Crockett.
Books by Bram Stoker.
Round the Fire Stories, Conan Doyle.
The Parasite, Conan Doyle.
The Lady of Blossholme, Rider Haggard.
The Way of the Spirit, Rider Haggard.

Harry F. Marks, 116 Nassau St., New York City Burns, Merry Muses.
Memoirs of Vidocq. 4 vols., London edition.
Burton, R. F., Works, Memorial edition, 7 vols.
Dickens, Any first editions, or Association Items.
Machen, A., First editions.
Johnson's Lives of Highwaymen and Pirates, early

Isaac Mendeza Book Co., 15 Ann St., New York City Wilkinson's Memoirs.

F. P. Merritt, 4 East 36th St., New York-Cash with order for books on Andrew Jackson or Theodore Roosevelt. Give name, author, edition and condition with price delivered.

The W. H. Miner Co., Inc., 3518 Franklin Ave., St. Leuis, Mo. Robins, Elizabeth, The Magnetic North, N. Y., 1904. The Mentor, December, 1920. Reader's Guide in Economic, Social and Political Science.
Sanborn, Life and Genius of Goethe.
Stevenson, Father Damien.
Calvert, G. H., Coleridge, Shelley, Goethe.

Moroney, 3rd St. at Dixie Terminal, Cincinnati, O. By What Authority, old edition, by R. Hugh Benson. Hist. St. Marks Parish, Calpeppa Co., Va. St. Thomas Aquinas Works.
Official Auto Blue Book, 1921, vol. 4, new, \$2.00. Outlines of Study of Man, by Mark Hopkins.
Latest Britannica and Internat. Encyc. Save stamps, unless price is right.

Paul Morphy Book Shop, Inc., 419 Reyal St., New Orleans, La.

Houses of Glass, Edna McKay, any edition.
Mystere of the Court of London, Time of George III
by Geo. W. Reynolds, any edition.
Montaigne's Letters, not Essays, in English.

John Murphy Company, Park Ave. and Clay St., Baltimore, Md.

Butler's Lives of the Saints, 2 and 4 vols.

H. C. Murray Co., 699 Main St., Willimantic, Conn. Literary Digest, Nov. 12th. Literary Digest, Jan. 7th.

Newbegin's, San Francisco, California Max Welber's Essays on Art.

Melville, Typee.

Melville, Mobie Dick.

Melville, Mobie Dick.

Melville, Omoo.

Forbes, California.

Borthwick, Three Years in California.

Colton, Three Years in California.

Hytell, History of California, odd vols., 1, 2, 3, or 4 of Hytell.

Marryat, Mountains and Molehills.

Pattie's Narrative.

Ryan's Personal Adventures in California.

Taylor, El Dorado, 2 vols.

Quote on early pamphlets on California, and large lithographs or etchings of California.

Daniel Newhall, 154 Nassau St., New York City Book of the Prophet Stephen. Bourke, On the Border with Crook. Brady, Northwestern Fights and Fighters. Brady, Northwestern Fights and Fighters.
Gillmore, Prairie Farms and Folks.
Hitchcock, Nancy Hanks.
Ingersoll, Ernest, The Silver Caves.
Lamon, Life of Lincoln, 1872.
Moorehead, Stone Age in N. A.
Mudge, The Forest Boy.
Nealy, In the Trail of a Pack Mule.
Republican Club, N. Y., Lincoln Day Addresses.
Rutherford, Life of Lincoln.
Cash with order if quoted postpaid.

New York State Library, Albany, N. Y. MacDonald, John A., Successful Retail Advertising, U. P. C.

Norman, Remington Co., Charles St., Baltimore, Md Cox, C. P. A. Problems and Solutions 1915. Ronald Press. Praser, Amazing Argentine, Funk & Wagnalls. Singer, Studies in Histy. and Method of Science, vol. I.
Fraser, Conquest of England.
Green, Conquest of England.
Brady, Chalice of Courage, D. M.
Lucas, Over Bemertons, Mac.
Mulford, Orphant.
Seltzer, Range Riders.
Sterne, Tristram Shandy, Everymans, clo.
Urban, Valuation, Its Nature and Laws, Mac.
Radot, Life of Pasteur, 2 vol. ed.
Hamilton, Plea for Younger Generation, Little, B.
Hopkins, Influence of Wace on Arthurian Romances
of Chreton de Troies, Banta.
Fenollosa, Noh, Knopf. vol. 1.

Old Corner Book Store, Springfield, Mass. Sketches of History, Manners and Customs of the North American Indians, by James Buchanan, N. Y., 1824, vol. 1.

Osborne's Book Store, Santa Barbara, California de Selincourt, Adrienne Tower. Guizot, History of France, 1 vol. ed., edited by Mas-

Horace Y. Otto, Williamsport, Penna. Life and Labors of Francis Xavier.

Oxford University Press, American Branch, 35 West 32nd St., New York City Wright, Dodge City, Shakespeare Press, New York,

C. C. Parker, 520 West Sixth St., Los Angeles, Cal. Zuni Folk Tales, Cushing.
Indian Fairy Tales, Browne.
The Indian and His Problem, Leupp.
The Navajo and his Blanket, Hollister.
Indians of the Terraced Houses, Saunders.

C. C. Parker-Continued

American Indian as a Product of Environment, Flynn. Among the Pueblo Indians, Carl Eickemeyer. Expansion of Races, Woodruff. Ten Indian Hunters, Wade. Ten Indian Hunters, Woade.
Indian Basketry, Mason.
Myths of the Modocs, Jeremiah Curtin.
Seventy Years on the Frontier, Majors.
Through the Heart of Patagonia, Pritchard.
Incidents of Travel in Yucatan, J. L. Stephens.
Stone Sculptures of Copan and Quirigua.
Methods and Aims of Archeology, Petrie.
Story of Man, J. W. Buel.
Celtic Art in Pagan and Christian Times.
Antiquities of Ethnology in South America.
Treasury of Ancient Egypt, Weigall.
Childhood of Man, Frobenius.
Physical Basis of Civilization, Heineman.
Marvelous Story of Man, Lind.
Gueguence, Comedy Ballet, From Nahuatl—Spanisa
Dialect of Nicaragua, by Daniel G. Brinton, Phila,
1883. Dialect of Nicaragua, by Daniel G. Brinton. Phila, 1883.

Queen Moo and Egyptian Sphynx, Le Plongeon. American Egypt, Arnold and Frost.

Pueblo Indians, more particularly those of Laguna.

T. J. Grier.

The Muscles of the Eye, Howe.
On the Witness Stand, Munsterberg.
Kempton Wace Letters, Jack London.

Edward Carpener, Lewis.
Little Miss Grouch, Adams,
The Plum Tree, Phillips.
Write It Right, Ambrose Bierce.
Mehitable Hopkins and Her Travels.
Introduction to Chemistry, Ostwald.
American Thought, Woodbridge Riley.
Sea Hawk, Sabatini.
Wind Before the Dawn.
Tramp Through Bret Harte Country.
From the Mountain Tops.
American Antiquities and Discoveries in the West.
Josia Priest, Albany, 1833.
A Holiday in Bed, J. M. Barrie.
Big League, C. E. Van Loan.
Lucky Seventh, C. E. Van Loan.
Inside the Ropes, C. E. Van Loan.
Ten Thousand Dollar Arm, C. E. Van Loan.

Pasadena Public Library, Pasadena, Calif. Hervey, A. B., Sea Mosses.

Patten Company, Ltd., 117 Hetel Street, Henelals. T. H.

Rolland, Some Musicians of Former Days. Rolland, Musicians of Today.

Paul Pearlman, 1711 G Street N. W., Washington, D. C. Memoirs of Casenova.

Pearlman's Book Shop, 933 G Street, N. W., Washington, D. C.

C. P. A. Problems 1917, Ronald. Jastrow Dictionary on Talmud and Targumim Miller, Strife of Sex. Treasures from the Poetic World.
Book of Knowledge.
Chambers, Maid at Arms.
Bullinger, How to Enjoy the Bible, 1916 preferred.
Satow, Diplomatic Practice.
Roycroft Anthology.
Outes any back sumbers of Journal of Accounts Quote any back numbers of Journal of Accountancy.

Pennsylvania Terminal Book Shop, New York City Lenotre, A Gascon Royalist, Dodd, Mead. Lenotre, Romances of the French Revolution, Bren-Lenotre, The Flight of Marie Antoinette, Lippiscott. Lenotre, The Last Days of Marie Antoinette, L.p. Lenotre, The Land of the Terror, Lippincott.
Lenotre, Tragic Episodes of the French Revolution

Sevinner.

The Pettibone-McLean Co., 23 West Second St., Dayton, Ohio

Strictly Business, Am. Rev. of Rev. ed., green clo

Philadelphia Book Co., 17 S. Ninth St., Philadelphia, Pa.

Greendlinger, L., Accounting Problems, vol. 1; C. P. A. Problems, 1915, vol. 2.

Charles T. Powner Co., 177 West Madison St., Chicago, Ill.

Besant, India. Corbett, Puritan and Pagan. Butler, Evolution Old and New. James, Partial Portraits.

Charles T. Powner Co., 406 W. Superior Ave., Cleveland, Ohio

Johnson, Thornless Rose.

C. S. Pratt, 161 Sixth Ave., New York City [Cash]

Schopenhauer, World as Will and Idea.

Presbyterian Board of Publication, Witherspoon Bidg., Philadelphia, Pa.

Tarbell's Teachers' Guide for 1915.

Presbyterian Board of Publication, 278 Post St., San Francisco, Cal.

Dante, Longfellow's Translation.

Presbyterian Book Store, Sixth Ave. and Wood St., Pittsburgh, Pa.

Thoughts for the Occasion Series.
Fraternal and Benevolent.
Patriotic and Secular.
Memorial Tributes. Either new or second hand.

One set Village Sermons, 3 vols., by Dean Church, new or second hand.

Princeton University Library, Princeton, N. J. Chester, Manual of Determinative . Baoteriology, IQQI. Putnams, 2 West 45th St., New York City

Thayer, Preliminary Treatise on Evidence at the Common Law. Common Law.
Potpurri of a Surrey Garden.
Thompson, M., Witchery of Archery.
Pyle, Wonder Clock.
Loves Coming of Age.
Adams, Peak Te Elephantia.
Barrie, Allen Great War, 5 vols.
Peck, Kingdom of Light.
Harper, New Morthly Managine, Dece Harper, New Monthly Magazine, December 1866 no. Bryant, Illiad, 10x7 large type, green cloth, vol. 2. Tyler, M. C., Literature of the American Revolu-

Deletsch, Babel and Bible. Leroy Beaulieu, Awakening of the East.

Mangan, J. C., Selected Poems, edited by L. Guiney.

Keane, The World's People.

Set in Silver.

Wilde, Oscar, Epigrams and Aphorisms.

Forester, Frank, Fish and Fishing.

Forester Frank:

American Game. Manual for Young Sportsmen.
Field Sports in United States.
Sporting Scenes and Characters.
My Shooting Box.
Warwick Woodlands.
Benson, F. W., Etchings and Drypoints, Houghton

Rare Book Company, 99 Nassau St., New York City Saltzburg Emigrants in America, in German, by Samuel Urlsperger, Halle, 1741, incomplete copy will do as we need pages 185 to 204 and 287 to 288. Science and Health, by Mrs. Eddy, from the first to sixtieth edition.
Christian Science Series, two volumes.
Early Christian Journals, bound or unbound.
Science of Man and Early Pamphlets, by Mrs. Eddy.

The Rare Book Shop, \$13 Seventeenth St. N. W., Washington, D. C.

Lists of Revolutionary Pensioners, Wash., 1840. French Soldiers in the Am. Revolution, U. S. Govt. Document.

The Rare Book Shop-Continued

Index Catalogue of the Surgeon-General's Library, Comp. set, r and a Ser.
Johnston, Goddess of Reason, Julia Marlow edition.

Raymer's Old Book Store, Seattle, Wash. Archko Volume, by Maram.

Peter Reilly, 133 N. Thirteenth St., Philadelphia, Pa.

Carpenter, Principles of Mental Physiology, Church, The Oxford Movement. Pituitary Bodies and its Disorders, Harvey Cushing Riker's, Booksellers, 302 Eighth St., Des Meines, Ia.

Havergal, Memorials of Frances Ridley Havergal.

E. R. Robinson, 410 River St., Trey, N. Y. B. R. RODIESON, 410 KIVET St., ATMY, M. L.
Roberts, Down the Ohio.
White, Boniface to Bank Burglar.
Hanna, Scotch Irish in America.
Auld, A., Any Singing Books.
Johnston, Looking from the Sunset Land.
Slaughter, L. W., Summering in the South.
Greendlinger, Accountancy Problems and Solutions.
Christian Science Journal, vols. I and 2.
Cannan, G., Round the Corner.
Dickens, Centenary ed., Great Expectations; Tale of Two Cities: Dombey and Son, vol. 2; Nick, Nickle Dickens, Centenary ed., Great Expectations, Late C. Two Cities; Dombey and Son, vol. 2; Nick. Nickle

by, vol. 2.
Suarez, De Legibus, (Civil Law). Glory of Going On. Davis, Wallace Rhodes Davis, Wallace Rhodes,
Boucicault, Substance of His House,
Young, Purple Mists.
Rhodes, Afterwards.
Young, The Bigamist,
Gibbs, The Silent Battle,
Dejeans, Life Builders.
Elliott, Pals First,
Baraga, Ojibwee and English Dictionary,
Robinson, Facts for Farmers,
Raleigh, Philosophy of Alchemy,
Aluinde, A Romance of the South Seas,
Burdett, Life of Kit Carson,
Moorman, M. D., The Virginia Springs and the
Springs of the South and West,
Marcy, R. B., The Prairie Traveller,
Winchester, C. T., Some Principles of Literary
Criticism.

Criticism.
Packard, W., White Mt., Trails.
Stevenson, R., History of the Andersonville Prison.
Industrial Extension Institute Course.

Industrial Extension Institute Course.

Shaw, Habert-Watson Letter Course.
Sherbons, Type Course of Advertising.
Buckle, History of Civilization in England, vol. 2,
N. Y., 1850.
Charles, R. H., The Apocrypha and Pseudepigrapha
of the Old Testament.
Hone, The Apocryphical New Testament.
Archo Volume.
Vistina's Martyrdom.
Young's Translation of the Bible.

L. Rutledge, Shawnee, Okla. Hist. of Science, Henry Smith Williams, Young's Analytical Concordance, cheap.
H. L. Mencken, quote any.
Psychology, James and other good authors.
The Devil in Robes or Sin of Priests.

St. Paul Book & Stationery Co., St. Paul, Minn. Unknown Mexico, two vols. by Carl Lumholtz.

Schulte's Book Store, & Fourth Ave., New York City DeGroot, Religion in China.
Halliday, Islam and Christianity.
Terry, Bible and Other Sacred Scriptures.
Carter, Zoroastrianism and Judaism.
Maddonald. Devolopment of Muslim Theology, etc.
Inge, Faith and its Psychology.
Pember, Great Prophecies.
American Journal International Law, complete run and supplements to date.
Matthew Henry's Commentary, vol. 2 andother odd volumes.
Guinness on Revelation Schulte's Book Store, & Fourth Ave., New York City

Guinness on Revelation. Guinness on The Apocalypse. American Jeurnal International Lew, vol. 14, 40c.

Schulte's Book Store-Continued Audsley and others, Christian Symbolism.
Barry, Practice of Religion.
Bothe, What Should I Believe.
Brewer, Dictionary of Phase and Fable.
Brown, Religion of a Layman.
Bryce, Relations of Advanced and Backward Races Bryce, Relation of Mankind. of Mankind.
Buxton, W., Bible Object Lessons.
Buxton, W., Prayer and Practice.
Cameron, Renaissance of Jesus.
Capan, Socialogical Progress in Mission Lands.
Carr, New Idealist Movements in Philosophy.
Cheatham, Church History, 2 vols.
Coe, Education and Morals.
Converse, House of Prayer.
Cornhill, Prophets of O. T.
Denny, Anglican Orders and Jurisdiction.
Dupanlof, Catechism.
Fiske, Experiment of Faith. Fiske, Experiment of Faith.

Fallows, Popular Critical Bible Ency. in Scripture Diety.
Forbes-Robertson, Letters to his Friends.
Ford, Extempore Speaking.
Herbert, Text Book in Psychology.
Jameson, Legends of Monastic Orders.
Lang, Miracles of Our Lord.
Lees, Village Life in Palestine.
Legge, Rivals and Forerunners of Christianity.

Scrantom's, Inc., Rochester, N. Y.

Others, 1917.
Doyle, The Poison Belt.
Ethel Sidgwick, Duke Jones.
Vance, False Faces.

Charles Scribner's Sons, Fifth Ave. at 48th St., New York City

Archko Volume, 1902. Cockerell, D., Bookbinding, Appleton. Collins, Cathedral Cities of Spain, Dodd. Collins, Cathedral Cities of Spain, Dodd.
Craik, Edwy the Fair.
Craik, Alfgar the Dane.
Craik, Alfgar the Dane.
Craik, House of Walderne.
Craik, Brian Fitz-Count.
D'Annunzio, La Giaconda, in English.
Douglas, The Girl of Old Detroit.
Dudley, First Council of Nice.
Grimshaw, B. E., When the Red Gods Call, 1915.
Macaulay Co.
London Mercury, Dec. 1920.
Perr, Cross Country with Horse and Hound.
Pocock, R., Horses.
Ouiller-Couch, The Ship of Stars.
Stevenson, R. A. M., Velasquez, London, 1914.
Stratton, M., Bruges.
Bailey, Encyclopaedia of Horticulture, 6 vols., Mac. Stevenson, R. A. M., Velasquez, London, 1914.

Stratton, M., Bruges.

Bailey, Encyclopaedia of Horticulture, 6 vols., Mac.

Balfour, G., Life R. L. Stevenson, 2 vols.

Brandes, G., Main Currents in 19th Century Literature, vols. 1, 2, 3, 4 and 5 only.

Bruette, W. A., The Airedale.

Bucke, Cosmic Consciousness, Innes & Co., Phila.

Cabell, Cream of the Jest, first ed. only.

Cable. Creoles of Louisiana.

Cathay, Ruins of Desert Cathay, Illus. ed., 2 vols.,

Mac. Church, R. W., Dante, An Essay, London, 1878.
Cook, Observation on Fox Hunting, reprint, cloth:
East of Sun and West of Moon, Illus, K. Nielson,
Geology of the Big Horn Mountains, U. S. Govt.
Report. Mac Report.
Grolier Club Exhibition Catalogues, numbers 1, 2, 3, 4, 6, 7, 8, 9, 10, 13, 15, 16, 17, 18, 22; 24, 35, 64, 65, 66, 67, 68, 72, 74, 75.
Grolier Club Year Book Catalogues, 1885, 1886, 1888, 1893, 1906, 1918, 1919.
Grove, L., Dancing.
Halford, Modern Development of Dry Fly.
Hecht, Charity Inspector and Social Investigator.
Hereford, A Child's Primer of Natural History, Scribner.
Hoffding, Problems of Philosophy. Honging, Fromems of Finissophy.
Hoe, Travels in Tartary, Tibet and China, 2 vols.
Isham, History of American Painting.
Jekyll, Lilies for English Gardens.
Love Stories of Long Ago.

Ludovici, A. M., Nietzsche and Art.
Maspero, Dawn of Civilization.
McKenny & Hall, Indian Tribes of No. America.
Folio, Part III only.
Millard, Days on the Nepigon.
Monroe, Sicily, Page.
Norris, Cliff Dwellers. Norway, Naples Past and Present.
Olsen, Outlines of Elocution.
Shepherd, Wm. G., The Scar That Tripled.
Somers, P., Pages from A Country Diary, Longmans, Notewart, Golden Wedding and Other Stories. Viollet-le-Duc, Histoire de la Forteresse. White Pine Architectural Monographs, vol. 1 and 2, complete, pub. White Pine Bureau. Williamson, J. M., Life and Times of St. Boniface. Burgess, Find the Woman, Bobbs. Scruggs-Vandervoort-Barney, Olive St., St. Louis, The Devil of Fear, Dreir.
The Log of the North Shore Club, Alexander. Charles Sessier, 1314 Walnut St., Philadelphia, Pa. Early Ecclesiastical Affairs of New Castle, Del. and History of Emanuel Church by Thomas Holcombe. combe.
Wallis, Colonial Architecture.
Peasant Art in Russia, C. Holme.
Dixon, Vanishing Race.
Wheatley edition of Pepy's Diary.
Wessex edition of Hardy.
Schoepenhauer's Essays, any edition. Allen, Blue Grass.
Region in Kentucky.
Summer in Arcady.
Family of Clay, of Newcastle Delaware.
Colonial Homes of Philadelphia. Colonial Homes of Philadelphia.
Days of Chivalry, Dore illustrations.
History of Old Kent, Baltimore, 1876.
Sister Teresa, George Moore.
Confessions of a Young Man, limited edition.
Book of Buried Treasure.
Old Ship Masters of Salem.
Poet's Corner, by Beerbohm.
Masefield, Salt Water Ballads, first edition.
Brewer Text book of Surgery for Students. T. M. Shaw Book Co., 41 Monroe Ave., Grand Rapids, Mich. Merriam, Barlasch of the Guards, D. P. or G. D. Catherwood, White Islander, Century. Walt Whitman, American Primer.

Charles Scribner's Sons-Continued

The Sherwood Co., 24 Beekman St., New York City Sam Loyd's Puzzles. Chatterbox, 1901.
Harland, Jessamine.
Holmes, Bessie's Fortune.
Le Queux, Devil's Dice. Harben, Ann Boyd.
Thompson, Lives of Hunted.
Wilkinson, Strength of Hills.
Harland, Survey Bank.
Bacon, Illegal Trial of Christ. Stacpoole, Blue Lagoon.
Allen, Keeping Our Fighters Fit.
Abraham Surgeon's Log Book. Philips, Hungry Heart.

Sibley, Lindsay & Curr Co., Rochester, M. Y. Bards of the Gael and Gall, George Sigerson. Clarence W. Smith, 44 East Ave., Rechester, H. Y. Letters to My Son. Bennett, Flower Garden, Doubleday. Prout, Orchestra. Estate of George D. Smith, 8 Eas York City Tailfer, Georgia, Charlestown, 1741. 8 East 45th St., Wer Firester, Fish and Fishing, Anything on Rheims Cathedral. Anything on Tours Cathedral. Old Merchants of New York City, by Barrett. 266-

C. Everette Smith, 317 Seath Hill St., Les Angeles. California Barrie's Mythology and Siege of Troy, Japan paper. Remarque Proof edition.

Smith & Lamar, 1308 Commerce St., Dallas, Tex. Modern Eloquence, second-hand, good condition.

Smith & Lamar, & Broadway, Nashville, Tenn. Cave's lives of the Fathers of the First Three Centuries. Cave's Eminent Fathers of the Fourth Century. Tullock's Leaders of the Reformation.

F. C. Stechert Co., Inc., 126 East 28th St., New York Deniker, Races of Man.
Burton, New American Drama.
Church, The Oxford Movement.
Cary, Novels of Henry James.
Dunlop, J. C., History of Prose Fiction.
Brandes, Henrik Ibsen, Björnson, Studies.
Craig, Gordon, Art of the Theatre.

G. E. Stechert & Co., 151-155 West 25th St., New York

Rew York

Allen, Encycl. Materia Medica, 10 volumes.
Am. Gas Institute, Proc., vol. 1.
Am. Inst. Electr. Engin. trans., vol. 38.
Am. Philological Association, Proc., vol. 50.
Avery, Dixie After the War, D. P.
Bancroft, Historical Works, 39 vols.
Biological Bulletin, vols. 1-2.
Björnson, Mary, Queen of Scots, Chicago.
Bowker, Copyright, H. M.
Brachvogel, Industrial Alcohol.
Wilder. Modern Packing House, Chicago.
Chesney, The Dilemma, Abbott.
Cubberley, Syllabus, or Hist. Educ., 2nd edition.
De Witt, Impeachment of Andrew Jackson, Mac.
Doane, Insects and Disease, Holt.
Dumas, Mary Stuart, Saalfield.
Dye, The Conquest, McClurg.
Evans, How to Keep Well, Aplleton.
Gibbs, Vector Analysis, Yale Pr.
Gilman, Music of To-morrow, Lane.
Hawthorne, J., Subterranean Brotherhood.
Huber, Consumption, Lipp.
Hunter, Decorative Textiles, Lipp.
James, Golden Bowl, 2 vols., Scribner.
Jordan, Tales of the City Room.
Maverick, Raymond & N. Y. Press.
McCrady, Hist. South Carolina, 4 vols., or any.
Munsey, Daily Newspaper.
Olmsted, Journey Through Back Country.
Perry, English Church History, Harper.
Philips, Making of a Newspaper.
Purinton, Pract. Course Personal Efficiency.
Robinson, Elementary Law, Boston.
Schinz, Anti-Pragmatism, Small, M.
Seton, Art Anatomy of Animals, Mac.
Seward, Chinese Immigration, Scribner.
Tarr, Economic Geology of U. S., Mac.
Upton, Standard Oratorios, McClurg.
Vanderlip, America's War Task, Harper.
Wallick, Inexpensive Furnishings, Hearst.
Wilder, Modern Packing House, Chicago.
Wright, Asiatic Russia, 2 vols.
Wright, Industrial Evolution U. S., Scribner. Allen, Encycl. Materia Medica, 10 volumes.

José & E. S. Stern, Inc., 608 South Dearborn St., Chicage, Ill.

Chicage, Ill.

Lesage, Gil Blas, English ed., illus.
Münchhausen, Baron, Dore illus.
Andabon, Birds of America, 8vo, 1860.

Green, Jonathan S., Journal.

Shipwreck, Perils of the Ocean.
Pelyporaceae, any books or monographs on.
Cook, John Esten, any titles.
Gould's Birds, col. plates, broken sets considered.
Biographies of Physicians and Surgeons.
My Uncle Barbassou, Vizetelly edition.
Harte, Bret, Autograph edition, complete works.
Lever's Charles O'Malley, good type, early edition, orig. illus.
Russian Ballet in Western Fusca. Russian Ballet in Western Europe, illus. by Leon Bakst. Life of Caesar Borgia, Sabotini.

W. K. Stewart Co., Louisville, Ky. The Duke of Reischstadt.
Peacock Feather, by L. Moore, formerly pub. by Stewart Kidd, Cincinnati, O.

Books of Knowledge. St. Nicholas for 1921, unbound. McLaughlin, Eternal Magdalen.

Harry Stone, 137 Fourth Ave., New York Saur Bibles, First and later editions.
Early American Hymnals, Bibles and Prayer books.
Arabian Nights, Benares edition, 1 vol. only.
Currier & Ives Lithographs. Mark Twain, first issues. New Jersey prints before 1800.

R. F. Stonestreet, 507 Fifth Ave., New York Colonial Furniture of New England, by Lyon. Duruy's History of Rome.

Mark Twain, vols. 25 and 26 only.

John Ruskin, set. Immortals. Thinnortals.

German Classics.

A good up-to-date History of England.

Thos. Carlyle. Eliot.

Stratford & Green, 642-44 So. Main St., Los Angeles, Cal.

Maud Howe, Sun and Shadow in Spain. Ingram, Leah of Jerusalem. Christians Encyclopedia of Diet, vols. 4 and 5 only. Strawbridge & Clekier, Market, Righth and Filbert Sta., Philadelphia, Pa.

Years Wanderings in Bible Lands, Barton. Vampire, Goethe. Love Letters of an English Gentleman to an Italian Nun, 2 copies. Her Cave Man's Letters, Steele and Swift, 6 copies. Pa Gladden, Waltz.
Practical Treatise on Distillation and Rectification of Alcohol, Brannt.
Aphrodite, illustrated.
Deacon's Second Wind, Gunter.
Denry the Audacious, Bennett.
Pen Drawing, Maginnis.
Glen Warner, On Football.
Miss Philura's Wedding Gown.
Heart of Miss Philura.
Old Delabole, Phillpotts.
Reaper of the Whirlwind, Tweedale.
Religio Medical Masquerade, Peabody.
Practice of Speech, Bryon W. King.
Upward Path, Grenfell.
Thought and Prayer, Matthews.
Reynard the Fox, John W. Parker, London.
Viper of Milan, Bowen.
Ancedote of Pulpit and Parish, Engelback.

Syracuse University Book Store, 201 University Pa Gladden, Waltz.

Syracuse University Book Store, 303 University Place, Syracuse, N. Y.
In Praise of Oxford, Secconde & Scott, 1912, 2 vols.
Gilbert, Geology of the Henry Mts., Haddon Survey. Masson, Life of Milton,

Lewis Thompson, 29 Breadway, New York, H. Y. Ebrietatis Ecomium, N. Y., 1910. Americana Ebrietatis, N. Y., 1917. Delafield, Biography of Francis and Morgan Lewis. English Notes, Boston Daily Mail Office, 1843.

Thoms & Eron, Inc., 34 Barclay St., New York Cooper, Red Rover, The Spy, Townsend edition. Jurgen.

Clayton L. Traver, 108 So. Broad St., Trenton, N. J. Preston. Illus. of Masonry.
Chase, Digest of Masonic Law.
Pierson, Traditions of Freemasonry.
Kipling, Seven Sea ed., vols. 7-24-25-26.
Minot, Laboratory Textbook of Embryology.
Kay, Nielson, East of the Sun West of the Moon.
Marshall. Life of Washington, vols. 1 and 5, Putnam, 1893.
Mayo, Justice to All.
Burroughs, Walt Whitman, A Study.
Buck, Indian Walk.
Beerbohm, And Yet Again.
Beerbohm, Christmas Garland.
Abbott, Testing Machines, Van N.
Decameron, Flaning ed., London, 1872, Barrie.
MacCallum, Pathology. Clayton L. Traver, 108 So. Broad St., Trenton, N. J.

Clayton L. Traver-Continued Radford, Cyclopedia of Construction, 12 vols. Skinner, Myths and Legends of Our Own Country,

a vols., Lipp. Otto Ulbrich Co., 386 Main St., Buffalo, N. Y.

Beautiful Lie of Rome, Le Gallienne. Ouinneys.

Jurgen. Suctonius, History of Twelve Caesars in English.

Vassar College Library, Poughkeepsie, N. Y. Arts and Decoration, March-April-May, 1919. Proctor, Universe of Stars, Longmans, 1878.

T. B. Ventres, 286 Livingston St., Brooklyn, N. Y. Great Americans, Iles, in Little Masterpieces series, D. P. Co. Some of Hamilton's Letters, Atherton, Stokes. a copies.

Bassett, by Tallentyre, Moffat, Yard.

A. C. Vroman, 329 East Colorado St., Pasadena, Cal.

Life of P. T. Barnum.

THE DRAKE LINE

New Modern Language Books

By Prof. P. S. Allen, University of Chicago

Everyday French-Conversation on 75 topics, with grammar, phonetic pronunciation, full translations.

Everyday Spanish — Conversation, grammar, phonetic pronunciation, translations.

French Without a Teacher.

Spanish Without a Teacher.

German Without a Teacher.

FREDERICK J. DRAKE & CO., Publishers 1006 So. Michigan Ave., Chicago

Walden Book Shop, 307 Plymouth Court, Chicago, Ill.

Dexter, Wallace. Blood of Prophets, Maximilian. Masters, New Star Chamber and Other Essays.

John Wanamaker, New York

Rarahu or Marriage of Loti, translated by C. Bell, pub. Peck, 2 copies. Idyl of Twin Fires, by P. Eaton, pub. by Doubleday, Page & Co.
Maternity, by Dr. Frey.
Cook's Poems of Transcendentalism.
Mary Riley Smith's Poems, pub. E. P. Dutton.

I. Weltman, 39 West 125th St., New York

Britannica, 11th edition, handy volume issue, bound in brown leather, vols. 21 to 29.

The Westminster Press, 125 N. Wabash Ave., Chicago, Ill.

Remember Jesus Christ, R. E. Speer.

R. H. White Company, Boston, Mass. Along the New Hampshire Coast, A. J. Johnson. Book of Knowledge. Harvard Classics.
Set of F. Hopkinson Smith,
Any books of Alan Raines.

Whitlock's Book Store, 219-221 Elm St., New Haven, Conn.

Legal Directory, recent date.
Dyer, Check List of Lephiotopia of North America.
Dean, Fishes Living and Fossil.
Dodd, Hist. East Haven.
Eccles, La Liquidation du Romantisime.
Elton, Poetic Romancers After 1859.

Whitlock's Book Store-Conti Wilcksteed, Common Sense Political Economy. Wileksteed, Common Sense Political Economy. Clark, Essentials Economic Thought. Marshall, Pricipl. of Economics. Heine, Poems, Untermeyer. Hawkins, Pleas of the Crown, vol. 2, 6th edition. Hastings, Cyclopedia Ethics.

M. A. Whitty, 1700 Brook Road, Richmond, Va. Woodberry's Life, Poe, 2 vols. Father Tabb. Poe and Virginia items.

Frank J. Wilder, 28 Warren Ave., Semerville,
Boston 42, Mass.
Bridgeport and Stratford, Conn., Hist., 2 vols.
Davies Genealogy, by Hitchcock, 1843.
Pitkin Genealogy, 1887.
Sayre Genealogy

Sayre Genealogy, 1901.
Winchester, Conn., Annals and Family Records.
Any Genealogical book or pamphlet.

Williams Bookstores Company, Under the Old South Meeting Rouse, Boston, Mass.

America Heraldica, N. Y., 1866, E. D. De Vermont. Audubon, Ornithology.

Bauer, Max, Precious Stones, Chas. Griffin, Ltd.

Amer. Kennel Club Stud Book from vol. nc. 22 to

last one.

last one.
Buck, Cosmic Consciousness.
Bartlett, Wall Street Girl.
Belloc, Bad Child's Book of Beasts.
Binner, Agnes Surrage.
Blackford, Science of Character Analysis by Cbervational Method. lessons 3 and 4 only.
Chesterton, Robert Browning, Mac.
Collins, Cook, Mabel, When the Sun Moves North Cassel, Encyclopedia of Photography.
Corelli, God's Good Man.
Cattelle, The Diamond, Lane.
The Danbury News Man.
Fergusson, Greek Imperialism.

Fergusson, Greek Imperialism. Five Nights.

Greenleaf, A Survey of the State of Maine. Port-land, 1829.

land, 1829.
Garrett, Elizabethan Songs.
Good Cheer or the Romance of Food and Fasting.
Gould, Int'l Textbook of Surgery, vols. 1 and 2.
Graham, Where Socialism Failed.

Goodycar, Chas., Gum Elastic. 1853. Hall, Landlord and Tenant. Hart, Wool Book. Hitchen, Green Carnation.

Hegel, History of Philosophy.

He That Eateth Bread with Me.
Hall, Glossary of Important Symbols.
Johnson's Burgess Animal Rhymes.
Low, Jacob Behman, 4 vols.
Le Galliene, Little Dinners with the Sphinx.

Lecky, quote anything. Lawrence, Masonic Lectures, McFadden, Honest Lawyer.

Moore, Gothic Architecture.

Modern American Law, set of, Blackstone Institute.

Mitchell, Business Cycles, U. of C. P. Mahaffy, Progress of Hellenism in Alexander's Em-

pire.
McLaren. Cure of Souls.
Münsterberg. On the Witness Stand.
National Geographic Mag., unbound years, 1900 to 1911 inclusive.

1911 inclusive.
Old Santa Fe Trail.
Phillip, Next Generation.
Palliser's Architectural Magazines, quote any.
Life of Alice Freeman Palmer, 1st edition.
Parker, An American Idyl, 1st edition.
Sets: Hardy. Cooper, Irving, Beaument, Fletcher, and all other standard sets.
Sawyer, Our Pistols and Revolvers, vol. 11.
Thompson, Francis, Complete works of, 3 vols.
Thackeray, Vanity Fair, London, 2 vols., illus. by author.

author.
Talbot, Quiz Compend Optometry.
Taylor, Pipesmoke Carrys.
Waters, Ferns. Henry Holt.
Walter. The Sickle.
Snowbound, first edition.
Zimman, Greek Commonwealth.

Price, B., Infinitesimal Calculus, vols. t and 2. Agrippa. H. C., Philosophy of Natural Magie. Leslie, Frank, Boys' and Girls' Weekly.

Weburn Public Library, Weburn, Mass. Barnett, Life of Canon Barnett, 1919, 2 vols.

Arthur R. Womrath, Inc., 21 West 45th St., New York

Romantic Love and Personal Beauty.

Arthur R. Wemrath, Inc., 15 East 28th St,

History of the World, Funk & Wagnalls. Complete set of Uncle Remus. Geranium Lady, Bates.
De Maupassant, cheap set. Principles of Marketing, Ivey.
Official Statistics, A. W. Bowley.
Allied Shipping Control, J. A. Satter.
Out of Their Own Mouths, S. Gompers.
Quality Street, illustrated.
Henry Esmond. Oxford edition, red letter.
Shadow of the East.
Fortune Hunter.

Wemrath & Peck, Inc., 42 Breadway, New York City Birds of New York, Eaton or DeKay. Chapman, Wilbur, anything by or about. Haya, Life of Linceln, 2 vols. Perry's Japan Expedition, 3 vols., 1st ed. Schoop, Max. Sabrina, Amherst Coll. Sullivan. Alloy of Gold.

Weedward & Lothrop. Washington, D. C. Brave Deeds of Brave Men.
One Braver Thing, Dehan.
Official Register of U. S., latest edition.
The Chalcedonian Decree, by Rev. John Fulton, pub. by Whittaker & Co.

Woodworth's Book Stores, 1311 East 57th St., Chicage, Ill.

Bassett, Andrew Jackson.

BOOKS FOR SALE

American Library Service, 500 Fifth Ave., Hew York City

Jurgen, English limited ed., new. wrappers, \$14.00, cash with order.

Brommel's Bookshop, 1815 N. 5th St., Superior, Wis. Stearns' North American Review, 5 vols. Crowells' Macauley's Works, 2, 3, 4, 5.

Wm. M. Goodwin, 1406 G St., N. W., Washington, D. C.

Goodwin, The Christian Science Church. \$1.75 del.

G. C. Gue, Hempstead, N. Y.

The Buike of King Alexander the Conqueroure a metrical romance in manuscript of the sixteenth century from the library of Faymouth Castle, bound in original wooden boards, 282 leaves, price £100.

Henry Heckmann, 250 Third Ave., New York City The Bowler's Journal, from 1905 to date, all bound, a volumes to a year. What is your offer.

M. Liebschutz, 226 West Jefferson St.. Louisville, Ky. Shakespeare in Limericks, by McKee, a book containing 38 Limericks on as many titles. It was praised by Mencken when it appeared. \$1.50 ppd. Good discount to dealers.

John P. Morton & Company, 424 West Main St., Louisville, Ky.

Complete set, 30 volumes. Filson Club Publications, Historical Sketches of Early Events, etc., in Kentucky, second-hand, good condition, price \$75.00. Prices for single volumes upon application.

Newton Free Library, Newton, Mass.

Make offer for the following:

Phrenological Journal, vols. 68-9, 74-8, 80, 82-4; Bibliotheca sacra, 1-64; Christian Examiner, 1-86; Converted Catholic, 2, 4-10, 12, 15-6, 18; Monthly Religious Magazine, 3-7, 11-20; New Church Review, 1, 2, 7, 8, 12-7, 22; New World, 1-9; Presbyterian

Mewton Free Library-Continued

Quarterly, 1-6; Biblical Reperatory, 1-43; Nationalist 1-3; Tales of the Day, 1-3; British Association for Advancement of Science, 1831-90.

L. Rutledge, Shawnee, Okla.

Woodrow Wilson, His Life and Work, by Read & Eaton, Subscription, 768 pages, ill. contains great speeches, letters and messages, \$3, book \$5 c., sample and \$1 co.

specules, letters and messages, \$3, book 85 c., sample ppd. \$1.00.

Life and Recent Speeches of President Harding, pub. at \$2.00, contains 21 speeches from 1916 to 1920, 256 pp., 45 c. sample, ppd. for cash or stamps with erder.

BOOK-TRADE OPPORTUNITIES

(Twenty Cents a Line)

POSITIONS WANTED

THOROLY competent. middle-aged man, desires position of responsibility with publisher or bookseller, preferably as manager and buyer. Best of references. Immediate service. O. E., c. o. Publishers' Weekly.

LIBRARIAN, man, college and library school graduate, who has specialized in scientific and technical books for ten years, wishes position in West, California preferred, as librarian of college, public or special library. Or will consider position with publisher of scientific, technical or business books. Address D. A. H., c. o. Publishers' Weekly.

WOMAN, college graduate, knowing French, Italian, experienced editor, wishes position. Best references. L. H., c. o. Publishers' Weekly.

YOUNG MAN, 24 years of age, would like position as shipping clerk, three years' experience. G. L., care Publishers' Weekly.

BUSINESS OPPORTUNITIES

BAD BOOK ACCOUNTS collected anywhere. It's all we do. The longer you carry them the more worthless they become. We go to almost unbelievale lengths to collect. Checks are what you want and we get them for you. No charge unless successful. Attorneys Prosecution Service, 37 West 39th St., New York.

BUSINESS FOR SALE

FOR SALE—Book business established 22 years, high class in every respect, regular trade, sales over \$30,000. Exceptional chance for party with \$6000 to \$12,000—reason given for retiring. H. W. Fisher & Co., 207 South 13th St., Philadelphia, Pa.

FOR SALE—Second-hand bookstore, curios, novelties, seashells, minerals, Indian flints, school supplies, a collection of taxidermy, one barber chair. A good city, 40,000. Oil, gas, railroad center; must take a rest. Ray's, 114 Callahan St., Muskagee, Okla.

REMAINDERS

THE Syndicate Trading Company buys entire remainders, large and small of editions of saleable books. Sample may be submitted at any time of the year. Syndicate Trading Co., Book Department, 2 Walker St., New York. Telephone—Canal 1080.

FINE exclusive line of jobs, remainders and standard sets. Always something new and interesting to show. Catalogue on request. Bigelow, Brown & Co., Inc., 286 Fifth Ave., New York.

WE BUY entire remainders large and small. Let us hear from you. Henry Bee Company, 32 Union Square, New York City. Stuyvesant 4387.

LINE LOST LIMERICKS

by Fred E. Woodward

For sale by
WOODWARD & LOTHROP
Washington, D. C.
The trade supplied by
THE NOURSE CO.
114-120 E. 23d St., New York City

ENGLAND

I am desirous of representing American publications in England; Sales, subscriptions, advertising. Publications should be of a distinctive nature and of value and interest to British classes. Can be well recommended and can give American references. Write

DAVID H. BOND

407 Bank Chambers, Chancery Lane London, W.C., England

BOOKS MONTH

A Monthly Descriptive Guide for the Busy Book Buyer

The Cheapest and Most Efficient Book Advertising

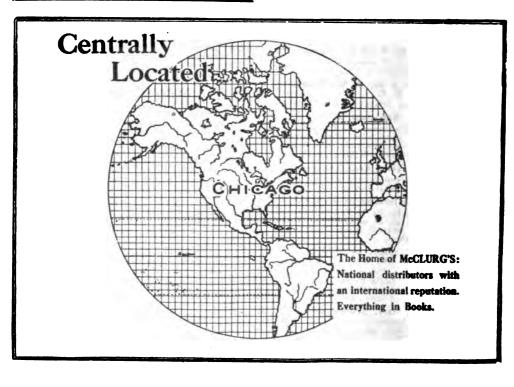
J. E. Gill Co., Portland, Oregon, say:

"For several years we have been subscribers to your excellent little bulletin, and are able to trace many orders directly through its distribution. We most heartily wish that for the other departments of our business we had some such little effective pamphlet as BOOKS OF THE MONTH."

Scrassom, Westmere & Co., Reckester, N. Y., write:
"We desire to express our appreciation of your excellent service, and for the benefits we have received from the distribution of your circular. We are highly pleased with results which we have obtained through this medium."

TA classified descriptive catalogue listing, and presenting for the bookseller and his customers each month's output of the most attractive and valuable books of all American Publishers. Supplied to Booksellers in imprint quantity as desired.

R. R. BOWKER CO., Publishers 62 W. 45th St., New York



Wholesale Book Service To You

Prom the following
DISTRIBUTING BRANCHES
The American News Company, Inc.
9-11-13-15 Perk Place, New York

EASTERN

The Eastern News Company 6749 Union St., Portland, Meine The New England News Company 93 to 101 Arch St., Boston, Mass. The Rhode Island News Company 905; Weyboart St., Providence, R. J. The Springfield News Company 25:77 Prof. St., Springfield, Mass.

CENTRAL

The Northern News Company 15-17 3rd St., Trop, N. Y. The Albeny News Company 508-510 Broadons, Albony, N. Y. The Syracuse News Company 236-238 West Westington St., Syracus, N. Y.

The Rochester News Company 19 to 27 Church St., Rechaster, N. T. The Baffelo News Company 52 E. Mahamb St., Buffele, N. Y. The Central News Company S. Washington St., Phila., Pa. The Pittsburgh News Company 300-308 Ferry St., Pittsburgh, Pa.

SOUTHERN

The Baltimore News Company 227 N. Cehert St., Baltimore, Md.
The Washington News Company 313 Sixth St., N. W., Washington, D. C.
The Georgia News Company 35 Walton St., Allanto, G.
The New Orleans News Company 214 Decisier St., New Orlean, Le.
The Texas News Company 710 Kin St., Dallar, Texas

WESTERN

The Cleveland News Company
1552 3rd St., N. W., Cleveland, O.
The Cincinnati News Company
127-129 Shalite Pl., Cleveland, O.
The Detroit News Company
86 W. Lained St., Detroit, Mich.
The Western News Company
11-29 E. Auslin dev., Chicago, Ill.
The Indiana News Company
110 North Serate dev., Indjanapskit, Ind.
The St. Louis News Company, Inc.
1008-1010 Locust St., St. Louis, Mon.
The Minnesota News Company
15-21 W. 3rd St., St. Pad., Minn.
The Omaha News Company
14-17 Devenport St., Omaha, News
11-18 E. 16th St., Kaniss City, Mo.
The Colorado News Company
1444 Arapohoe St., Denver, Cole.
The Utah News Company
19-41 Past Office Place,
Sail Labe City, Ush

PACIFIC

The Puget Sound News Company 1931 2nd Ave., Sentle, Wash.
The San Francisco News Company 747 Howard St., San Francisco, Cal.
The Los Angeles News Company 201-203 No. Los Angeles St., Les Angeles St., Les Angeles, Om.



ORGANIZED

TO SERVE THE TRADE ONLY

A country-wide distribution service is behind every bookseller in America and Canada. Whatever your requirements are this service is available to you.

You can save time and expense, keep your stock up to date, without overloading, by making full use of our nearest distribution point.

Eighty conveniently located distribution points are prepared to care for any of your needs in books, periodicals and stationery.

Our facilities are at the command of publishers, manufacturers and dealers everywhere.

THE AMERICAN NEWS COMPANY, Inc.

AND BRANCHES

Publishers' Agents

9-11-13 & 15 Park Place,

New York City



INVESTIGATION by The Business Survey of The Chicago Tribune has shown that the present method of selling books is due for revision; that books can be sold as other manufactured commodities are sold.

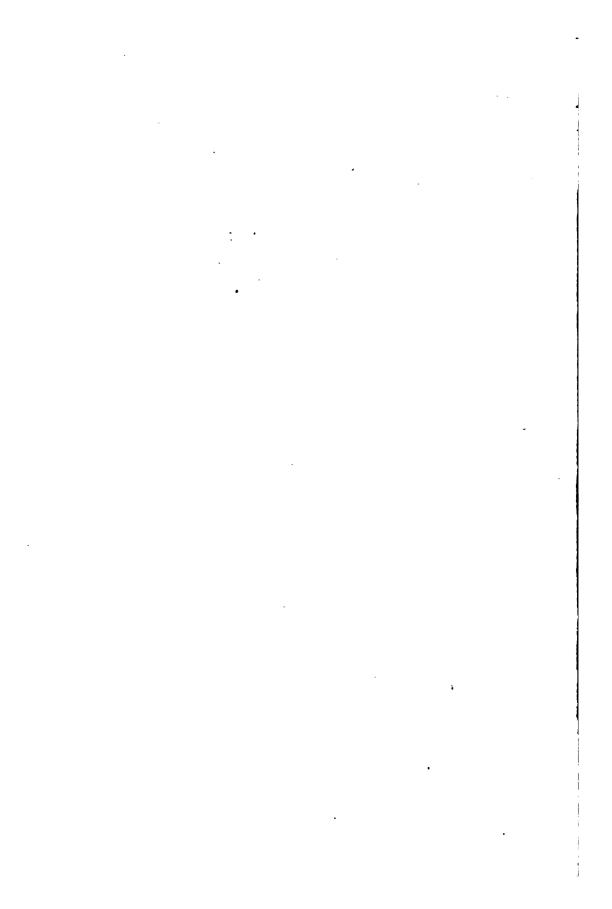
CONSIDER, for instance, the question of There are less than a hundred places in Chicago where you can buy books, yet there are over seven thousand consumer outlets for a well advertised food product. The manufacturer of the food product sells in quantities; he has learned that adequate distribution, followed and maintained by consistent, continuous advertising in efficient media is prerequisite to the sale of his product. The average book publisher scatters his wares upon a market that has not been properly prepared for their reception, and "'opes everything will come out all right!" But it hasn't been done, so it can't be done!

The Business Survey of The Chicago Tribune will be glad to discuss with any publisher its proposals for the improvement of book advertising.

The Chicago Tribune

. .

. .



This book should be returned to the Library on or before the last date stamped below.

A fine of five cents a day is incurred by retaining it beyond the specified time.

Please return promptly.

DEC 10'54 H